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GUIDELINES AND DATA TO SUPPORT PLANS FOR REALLOCATING
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J W BILLHEIMER ET AL. SEP 82 SYSTAN-D188-APP-7

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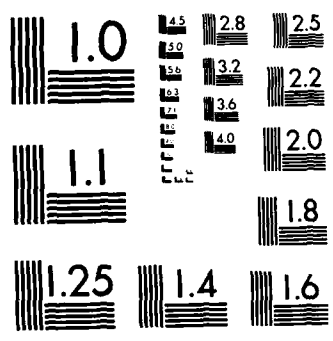
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GUIDELINES AND DATA TO SUPPORT
PLANS FOR REALLOCATING FOOD
DURING CRISIS RELOCATION

REGIONAL APPENDIX
FEMA REGION VII

ADA 123603

For

Federal Emergency Management Agency
Washington, D.C. 20472
Contract EMW-C-0562

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GUIDELINES AND DATA TO SUPPORT
PLANS **For** REALLOCATING FOOD
DURING CRISIS RELOCATION

REGIONAL APPENDICES
FEMA REGION VII

By
John W. Billheimer
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For
Federal Emergency Management Agency
Washington, D.C. 20472
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SYSTAN Report D180
September 1982

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APPENDIX A
REGIONAL DISTRIBUTION SUMMARY

FOOD DISTRIBUTION SUMMARY

REGION VII

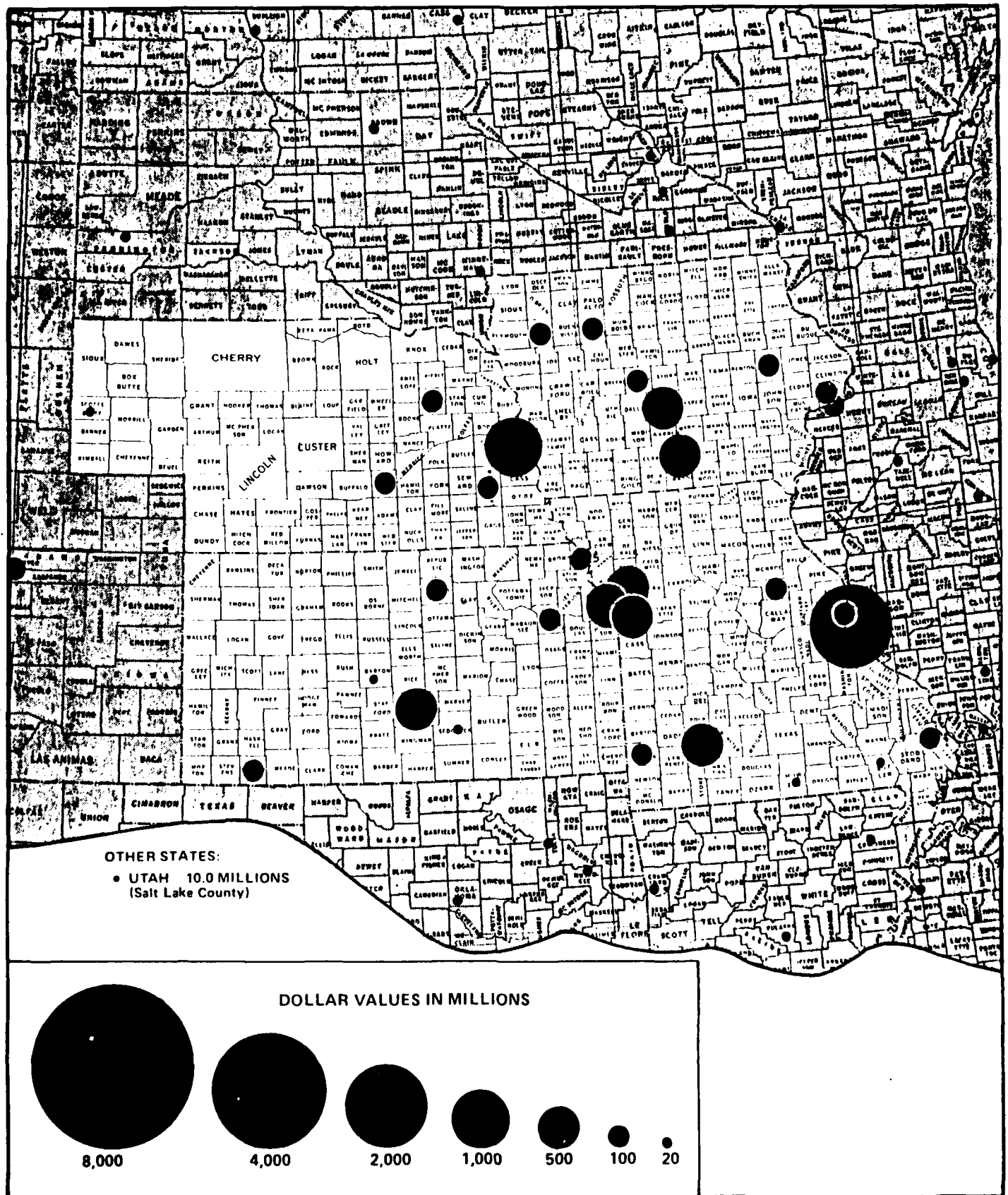
Approximately 94% of the food consumed in FEMA Region VII is warehoused within the region. The table below summarizes the source and magnitude of all shipments from warehouses to supermarkets within the region. All four states in FEMA Region VII (Nebraska, Missouri, Iowa and Kansas) are largely self-sufficient, warehousing between 70% to 89% of their food supplies within their borders. Thus there will be little requirement for interregional coordination for food distribution except in Iowa, where 13% of its food stocks come from another region (Illinois, Minnesota and Wisconsin in Region V).

INTER- AND INTRA-STATE SHIPMENTS INTO FEMA REGION VII

(Actual Cash Value in Millions of Dollars per Year)

SOURCE	DESTINATION			
	IA	KS	MO	NE
04 KY	0	5	0	0
TN	0	0	28	0
05 IL	243	0	31	0
MN	30	0	0	0
WI	22	0	0	8
06 AR	0	0	10	0
OK	0	73	6	0
07 IA	1,709	15	69	25
KS	3	1,340	397	35
MO	6	462	3,185	0
NE	254	22	0	1,116
08 CO	0	5	0	63
ND	16	0	0	0
SD	23	0	0	7
UT	0	0	10	0

DOLLAR VOLUME OF MAJOR FOOD DISTRIBUTION CENTERS REGION VII



**SUMMARY OF INTRA- AND INTER-REGIONAL
FOOD SHIPMENTS
(Warehouse to Supermarket)**

FEMA Region No.	Intra-Regional Shipments		Shipments from Out-of-Region		Total Food Shipments
	(\$ Million/Year)	(% of Total)	(\$ Million/Year)	(% of Total)	(\$ Million/Year)
1	8,352	90.4	884	9.6	9,236
2	15,771	89.9	1,762	10.1	17,539
3	16,077	86.7	2,474	13.3	18,551
4	31,061	95.6	1,432	4.4	32,493
5	31,795	93.8	2,114	6.2	33,909
6	19,171	92.5	1,548	7.5	20,719
7	8,889	93.8	588	6.2	9,478
8	5,127	89.4	609	10.6	5,736
9	22,405	99.6	98	0.4	22,503
10	6,160	89.9	691	10.1	6,851

APPENDIX B
STATE SUMMARIES FOR FEMA REGION VII

- Iowa
- Kansas
- Missouri
- Nebraska

IOWA SUMMARY

The statistical profile of food distribution in Region VII shows that the supermarkets of Iowa are largely served by warehouses located within the state. Approximately 74% of the food currently reaching Iowa residents is warehoused within the boundaries of the state. The two major out-of-state suppliers are Nebraska (Region VII) and Illinois (Region V), each warehousing roughly 11% of the food consumed in Iowa. Thus interstate as well as interregional coordination will be required in planning for the distribution of food to Iowa residents under crisis relocation conditions.

Three of the top ten distributors in Region VII, Super Valu Stores, Hy-Vee Food Stores and Nash-Finch Co., have warehouses in Iowa. These distributors account for 56% of the food stored for in-state consumption. An additional 6 distributors account for 17% of Iowa's food supplies. Most of the food warehoused in other states is in the hands of 5 distributors in Nebraska, 5 in Illinois, and more than 8 in Minnesota, Wisconsin, Kansas, Missouri, North and South Dakota.

The statistical profile describing food distribution in Region VII, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Iowa food support annex to include food distribution details which are consistent with regional food distribution patterns.

KANSAS SUMMARY

The statistical profile of food distribution in Region VII shows that the supermarkets of Kansas are largely served by warehouses located within the state. Approximately 70% of the food currently reaching Kansas residents is warehoused within the boundaries of the state. The major out-of-state supplier is Missouri, which warehouses 24% of Kansas' food, primarily serving residents in eastern Kansas, including the risk areas of Kansas City and Wichita. Thus there will be some requirement for interstate coordination in these risk areas.

Four of the top ten distributors in Region VII, Associated Wholesale Grocers, Fleming Co., Nash-Finch Co. and Fry's Food Stores (known locally as Dillon Companies Corp Stores), have warehouses in Kansas. These distributors account for 58% of the food stored for in-state consumption. An additional 4 distributors account for 10% of Kansas' food supplies. Most of the food warehoused in Missouri is in the hands of 8 distributors, while the remaining stocks are scattered among more than 11 distributors in Oklahoma, Nebraska, Iowa, Colorado, Kentucky and Arkansas.

The statistical profile describing food distribution in Region VII, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Kansas food support annex to include food distribution details which are consistent with regional food distribution patterns.

MISSOURI SUMMARY

The statistical profile of food distribution in Region VII shows that the supermarkets of Missouri are largely served by warehouses located within the state. Approximately 85% of the food currently reaching Missouri residents is warehoused within the boundaries of the state. The chief out-of-state supplier is Kansas, which warehouses roughly 11% of Missouri's food stocks. Thus there will be some requirement for interstate coordination in planning for food distribution to Missouri residents under crisis relocation conditions. Missouri itself plays a role in the food supplies of other states, supplying 12% of the food consumed in Illinois, and over 20% of the food consumed in Kansas and Arkansas.

Six of the top ten distributors in Region VII have warehouses in Missouri. These distributors account for 56% of the food stored for in-state consumption. An additional 13 distributors account for 29% of Missouri's food supplies. of the food warehoused in other states is in the hands of 2 distributors in Kansas (Associated Wholesale Grocers and Affiliated Foods Inc.), while the remaining stocks are scattered among more than 12 distributors in Iowa, Illinois, Tennessee, Arkansas, Oklahoma and Utah.

The statistical profile describing food distribution in Region VII, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Missouri food support annex to include food distribution details which are consistent with regional food distribution patterns.

NEBRASKA SUMMARY

The statistical profile of food distribution in Region VII shows that the supermarkets of Nebraska are largely served by warehouses located within the state. Approximately 89% of the food reaching Nebraska residents is warehoused within the boundaries of the state. The remaining food stocks come mainly from distributors warehoused in Colorado (which supply 5% of Nebraska's food), Kansas (3%) and Iowa (2%). Nebraska itself plays a role in the food supplies of other states, supplying 20% of the food consumed in South Dakota, and over 10% of the food consumed in Colorado and Iowa.

Three of the top ten distributors in Region VII, Fleming co., Safeway Stores and Nash-Finch Co., have warehouses in Nebraska. These distributors account for 38% of the food stored for in-state consumption. An additional 6 distributors account for 50% of Nebraska's food supplies. Most of the food warehoused in other states is in the hands of 3 distributors in Colorado, 3 in Kansas, and more than 4 distributors in Iowa, Wisconsin, South Dakota and Minnesota.

The statistical profile describing food distribution in Region VII, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Nebraska food support annex to include food distribution details which are consistent with regional food distribution patterns.

APPENDIX C
TOP TEN DISTRIBUTORS

TOP TEN FOOD DISTRIBUTORS
SERVING REGION 07

DISTRIBUTOR	NUMBER OF WARE- HOUSES	ANNUAL RETAIL SALES (\$1000)	NUMBER OF STORES SERVED	AVERAGE SALES PER STORE
1 ASSOCIATED WHSALE GROCERS (KS,MO)	2	1,087,750	433	2,512
ASSOCIATED WHOLESale GROCERS IN				
KANSAS CITY KS		585,750	234	2,503
SPRINGFIELD MO		502,000	199	2,523
2 FLEMING	6	907,750	350	2,594
FLEMING CO INC				
NORTH KANSAS CITY MO		298,250	99	3,013
TOPEKA KS		233,500	94	2,484
WICHITA KS		193,750	77	2,516
FLEMING CO OF NEBRASKA				
LINCOLN NE		108,750	43	2,529
FLEMING FOODS OF MISSOURI				
JOPLIN MO		72,000	36	2,000
FLEMING CO INC				
OKLAHOMA CITY OK		1,500	1	1,500
3 SAFEWAY STORES	6	814,500	177	4,602
SAFEWAY STORES INC				
KANSAS CITY MO		420,500	88	4,778
OMAHA NE		309,500	72	4,299
DENVER CO		40,000	7	5,714
OKLAHOMA CITY OK		19,500	5	3,900
TULSA OK		15,000	3	5,000
LITTLE ROCK AR		10,000	2	5,000
4 SUPER VALU STORES	5	613,000	175	3,503
SUPER VALU STORES INC				
DES MOINES IA		568,000	167	3,401
PLAINFIELD SUPER VALU				
PLAINFIELD IL		15,000	2	7,500
SUPER VALU STORES INC				
BISMARCK ND		15,000	1	15,000
HOPKINS MN		12,000	4	3,000
J M JONES COMPANY				
CHAMPAIGN IL		3,000	1	3,000
5 HY-VEE FOOD STORES	1	553,000	87	6,356
HY-VEE FOOD STORES INC				
CHARITON IA				
6 NASH FINCH	9	509,250	221	2,304
NASH-FINCH CO				
CEDAR RAPIDS IA		224,500	89	2,522

TOP TEN FOOD DISTRIBUTORS
SERVING REGION 07

DISTRIBUTOR	NUMBER OF WARE- HOUSES	ANNUAL RETAIL SALES (\$1000)	NUMBER OF STORES SERVED	AVERAGE SALES PER STORE
6 NASH FINCH (CONTINUED)				
LINCOLN NE		101,250	41	2,470
NASH FINCH CO				
GRAND ISLAND NE		92,000	42	2,190
NASH-FINCH CO				
LIBERAL KS		58,750	35	1,679
RAPID CITY SD		14,500	7	2,071
SIOUX FALLS SD		10,000	3	3,333
ABERDEEN SD		6,000	2	3,000
FARGO ND		1,500	1	1,500
NASH-FINCH CO HQ				
MINNEAPOLIS MN		750	1	750
7 WETTERAU FOODS	3	452,500	155	2,919
WETTERAU FOODS INC				
MEXICO MO		236,500	82	2,884
HAZELWOOD MO		124,250	44	2,824
SCOTT CITY MO		91,750	29	3,164
8 KROGER	2	391,000	60	6,517
KROGER CO				
BRIDGETON MO		386,000	59	6,542
MEMPHIS TN		5,000	1	5,000
9 SCHNUCK MARKETS	1	366,000	47	7,787
SCHNUCK MARKETS INC				
BRIDGETON MO				
10 FRY'S FOOD STORES	1	345,500	59	5,856
DILLON COMPANIES CORP STORES				
HUTCHINSON KS				

APPENDIX D

SAMPLE REALLOCATION PLAN

FOR

THE WHITEMAN AFB RISK AREA CONGLOMERATE

INTRODUCTION

Nuclear Civil Protection (NCP) Planning encompasses two strategies: in-place protection and crisis relocation. Under the crisis relocation strategy, people from areas threatened by a high risk of nuclear attack will be relocated to hosting areas judged to be safely removed from the hazardous effects of nuclear explosion. The existing food distribution system must then be adjusted and reconfigured to meet the needs of the relocated population.

This plan has been developed to provide a quantitative picture of food distribution networks serving the Whiteman AFB risk area and its host counties before and after relocation. It discusses the adjustments and strategies entailed in the proposed reallocation plan. In addition, it addresses the problem of transportation stress experienced by major distributors as a result of the reconfiguration of the existing food distribution system.

WHITEMAN AFB RISK AREA CONGLOMERATE
SUMMARY OF EXISTING FOOD DISTRIBUTION SYSTEM

The Whiteman AFB risk area is comprised of 12 counties in Missouri (Bates, Benton, Cooper, Henry, Johnson, Layette, Moniteau, Morgan, Pettis, Saline and St. Clair). Under crisis relocation conditions, approximately 183,000 residents currently living in the risk area will have to relocate to lower-risk host counties (Howard, La Clede, Maries, Osage, Pulaski, Randolph and Texas) within the state of Missouri. Exhibit 1 illustrates the evacuation pattern of the Whiteman AFB risk area.

The statistical profile of food distribution in the Whiteman AFB Risk Area Conglomerate shows that area residents are largely served by warehouses located within the state of Missouri but outside the conglomerate. Approximately 80% of the food currently reaching area residents is warehoused within the state boundaries, mainly in Springfield and Kansas City. The remaining portion of the conglomerate's food stocks come from out-of-state, primarily from Kansas City, Kansas.

Of the major distributors serving the conglomerate, Associated Wholesale Grocers' Kansas City (Kansas) and Springfield warehouses, Wetterau Foods' Mexico, and Fleming's North Kansas City warehouses, account for 68% of the food consumed in the conglomerate. These four distributors supply close to two-thirds of the food consumed in the Whiteman AFB risk area, and 75% of the food consumed in the host counties. The current annual sales volume of each distributor serving the conglomerate is listed by county in Attachment A-1.

Of the four distributors, Associated Wholesale Grocers (warehoused in Springfield, MO and Kansas City, KS) commands 38% of the conglomerate's retail food market, while Wetterau Foods (Warehoused in Mexico, MO) and Fleming (N. Kansas City, MO) each supply roughly 15% of the retail food stores. Exhibit 2 details the market share of each of these distributors in the risk and host areas. In addition to serving the Whiteman AFB conglomerate, Fleming Co. supplies a variety of risk and host counties in western Missouri and eastern Kansas, including the risk areas of Kansas City, Columbia and St. Joseph. The geographic area covered by Associated Grocers' Springfield warehouse is fairly extensive. About half of its stocks are for in-state consumption (including the risk areas of Springfield and Columbia), while the remaining portions go as far as Arkansas (including the risk areas of Port Smith and Little Rock), Oklahoma and Kansas. Food stocks stored in Wetterau Foods' Mexico warehouse are primarily for in-state consumption, serving a variety of risk and host counties in Missouri. The food stocks of Associated Wholesale Grocers' Kansas City warehouse are split between the states of Kansas and Missouri, supplying food to a variety of counties in both states. Its service area includes the risk areas of Kansas City (Kansas and Missouri), St. Joseph (MO), Topeka (KS) and Wichita (KS).

Exhibit 1
WHITEMAN AIR FORCE BASE RISK AREA CONGLOMERATE
EVACUATION PATTERN

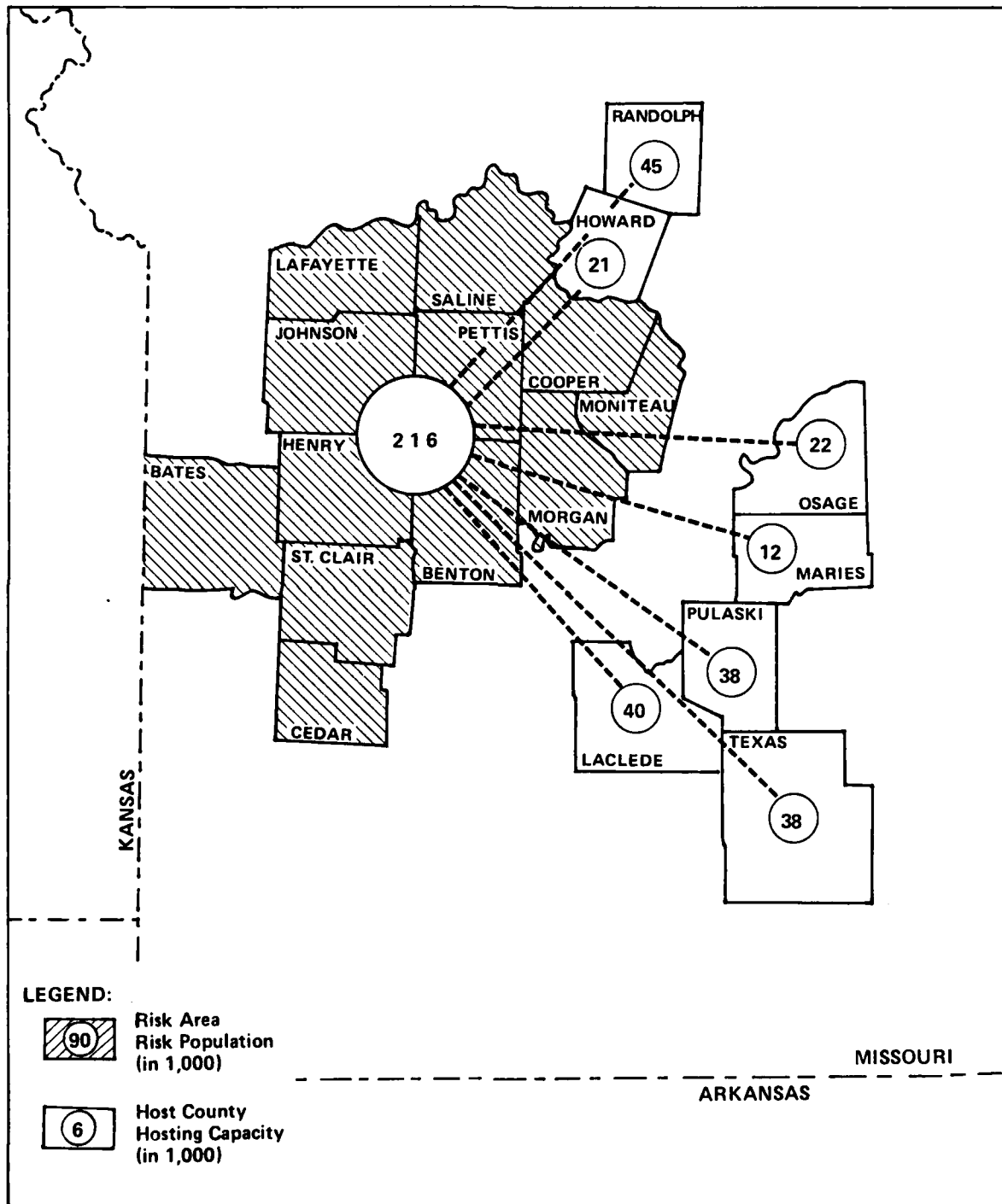
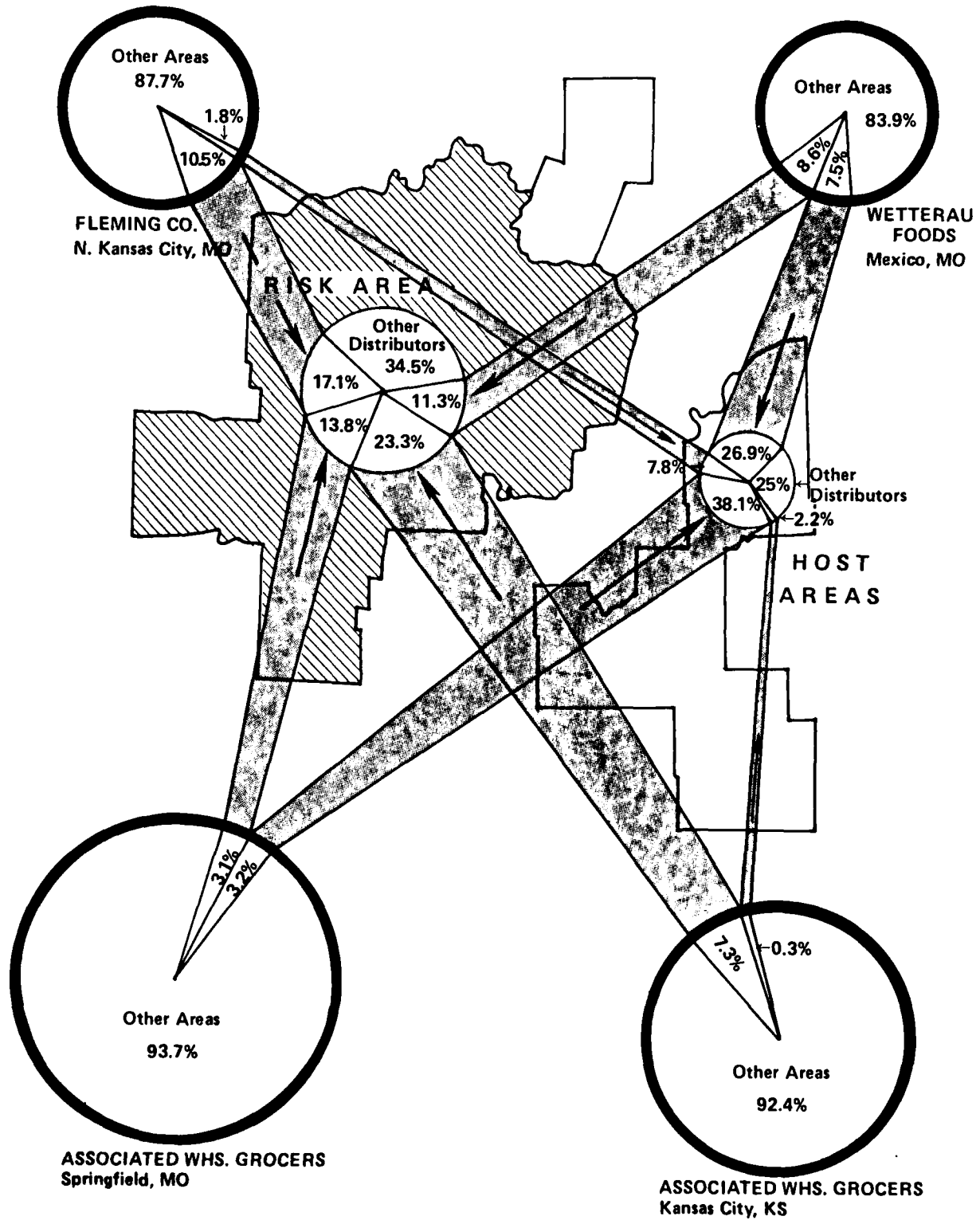


Exhibit 2
MAJOR SOURCES OF SUPPLY TO
WHITEMAN AFB RISK AREA CONGLOMERATE
CURRENT DISTRIBUTION PATTERN



WHITEMAN AFB RISK AREA CONGLOMERATE
PROPOSED FOOD DISTRIBUTION SYSTEM ADJUSTMENTS
FOR CRISIS RELOCATION

The chief adjustment in the food distribution system in support of the crisis relocation strategy entails the shift of supplies from risk area retail outlets to host area retail outlets and mass feeding centers. In general, wholesale warehouses serving the Whiteman AFB risk population before evacuation will continue to do so after evacuation by shifting deliveries from their risk area stores to their host area stores. The market share of each of the three major distributors serving the Whiteman AFB conglomerate under relocation is displayed in Exhibit 3. Food will be delivered to relocatees through a combination of retail outlets and mass feeding centers. Wholesale warehouses with no host-area outlets will supply mass feeding centers directly. Major food processing activities in the risk area will continue operations throughout the evacuation period. Detailed reallocation plan for each distributor serving the conglomerate may be found in Attachment A-2.

In addition to the redirection of flow suggested in the plan, distributors should consider using a shuttle system in which full trailers are left in the host area as storage depots, emptied, and replaced with another trailer load on the return trip. This mode of operation would alleviate much of the need for additional storage space, but it could also increase the requirement for trailers as much as 100%, depending on the transportation stress level experienced by individual warehouse. Another modification of the food distribution system would involve redirecting incoming shipments to available warehouse space in the host areas. Food destined for Fleming's Kansas City warehouse should be directed to Fleming's Joplin warehouse. Emergency warehouse space can be converted from available unused buildings or commandeered from less critical industries in the host areas. NCP planners surveying the host areas should be on the lookout for suitable warehouse space.

Exhibit 4 shows the revised distribution plans for the four major distributors serving the Whiteman AFB conglomerate. These plans have been expressed both in terms of a percentage increase in shipments to the distributor's stores in individual counties, and in terms of the estimated increase in tonnage of essential commodities going to each county. Host area residents and evacuees lodged with host area residents, will obtain food through their customary retail outlets. Evacuees lodged in congregate care facilities will obtain food through a combination of mass feeding centers and retail outlets.

Section 3.B.2 tabulates the percentage of truck capacity by weight and volume devoted to the shipment of critical foodstuffs. As an additional planning aid, this information is broken down into case- and pallet-loadings for two truckloads capable of

feeding 3,800 citizens (See Attachment B). Suggested shipping guidelines on essential foodstuffs for wholesalers serving the host area retail outlets may be found in Section 3.B.1.

Although the total post-relocation demand for food in each county can be estimated in advance, the exact split between mass feeding centers and retail outlets will not be known until the relocation is accomplished. The need for mass feeding centers is largest in host areas where they host a proportionally large number of evacuees and/or where their existing retail outlets are not served by the same distributors as in the risk areas. In the case of the Whiteman AFB conglomerate, the demand for food in Maries, Osage, Pulaski, Randolph and Texas counties is likely to exceed the capacity of the local retail outlets. The outlets of Associated Wholesale Grocers (Kansas City warehouse) and Fleming Co. (N. Kansas City warehouse) in the host areas will experience demand increases equal to or in excess of 500% in the absence of mass feeding centers. Hence the establishment of mass feeding centers should be an integral part of the planning process in these counties.

Exhibit 3
 MAJOR SOURCES OF SUPPLY TO
 WHITEMAN AFB RISK AREA CONGLOMERATE
 POST-RELOCATION PATTERN

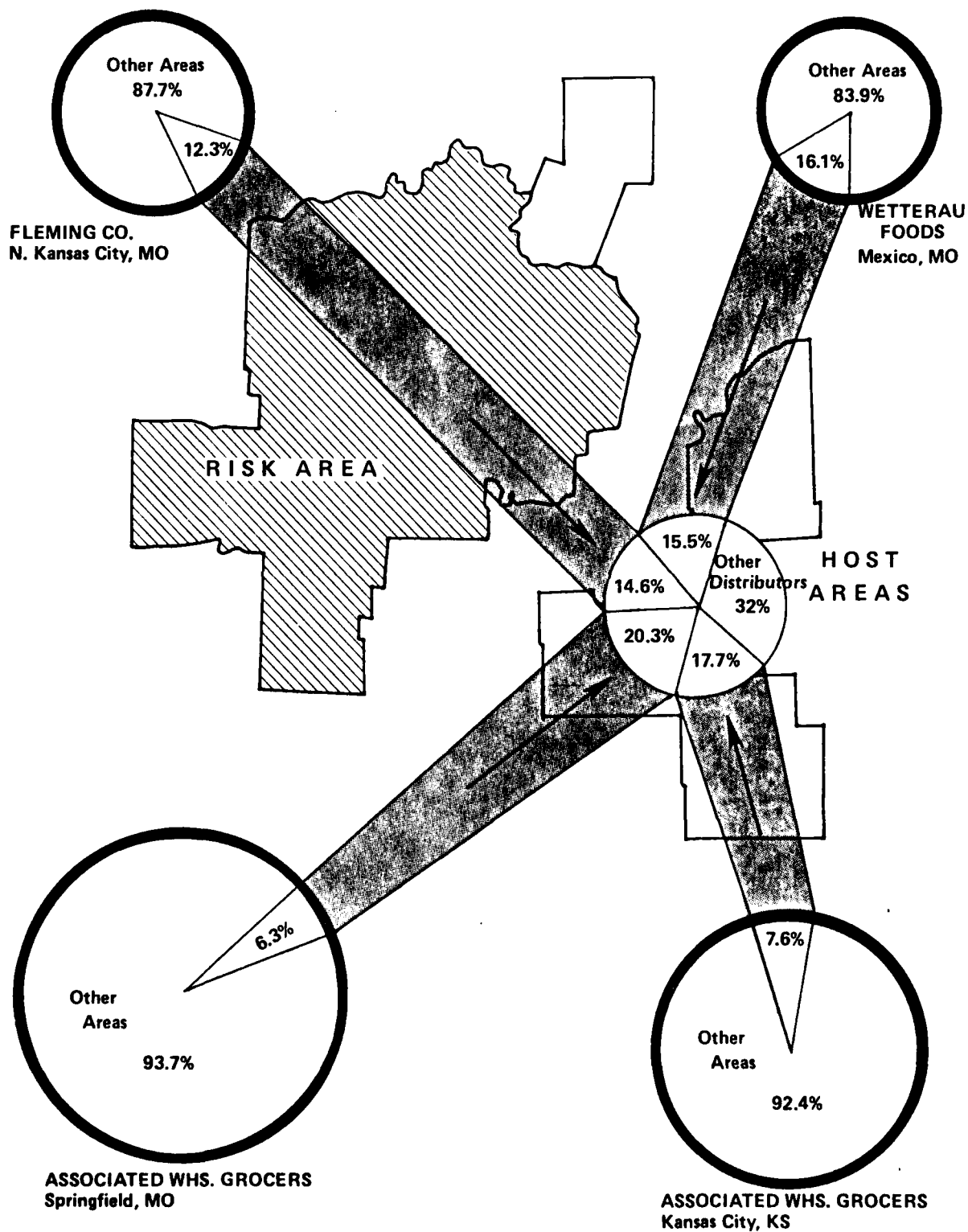


EXHIBIT 4

REALLOCATION PLAN FOR ASSOCIATED WHS. GROCERS' SPRINGFIELD (MO) WAREHOUSE TO THE WHITEMAN AFB RISK AREA CONGLOMERATE

1. Cease shipments to all risk area supermarkets.
2. Redirect food shipments to host area counties as follows:

<u>County, State</u>	<u>Recommended Level (% of Current Ship- -ment, Essential Goods Only)</u>	<u>Estimated Additional Shipments* (1,000#/week)</u>
La Clede, MO	420%	343.5
Maries, MO	126%	5.6
Pulaski, MO	146%	118.6
Randolph, MO	346%	105.7
Texas, MO	150%	149.4

TRANSPORTATION STRESS:

Imposed by Whiteman AFB Evacuees only: 0.9
Estimated overall total for entire warehouse: 1.1

Implications : No increase in drivers or equipment is required. By utilizing the transportation equipment to capacity, it is estimated that up to 40% of the existing trailers could be spotted for on-site storage in host areas. If more trailers are to be used for storage, it is estimated that one extra trailer will be needed for each additional trailer used in this manner.

*Edible Weight

REALLOCATION PLAN FOR ASSOCIATED WHS. GROCERS' KANSAS CITY (KS) WAREHOUSE
TO THE WHITEMAN AFB RISK AREA CONGLOMERATE

1. Cease shipments to all risk area supermarkets.
2. Redirect food shipments to host area counties as follows:

<u>County, State</u>	<u>Recommended Level (% of Current Ship- ment, Essential Goods Only)</u>	<u>Estimated Additional Shipments* (1,000#/week)</u>
Osage, MO	500%	171.8
Pulaski, MO	MFC	1052.1

TRANSPORTATION STRESS:

Imposed by Whitman AFB Evacuees only: 2.4
Estimated overall total for entire warehouse: 1.5

Implications : No increase in drivers or equipment is required. By utilizing the transportation equipment to capacity, it is estimated that up to 20% of the existing trailers could be spotted for on-site storage in host areas. If more trailers are to be used for storage, it is estimated that one extra trailer will be needed for each additional trailer used in this manner.

*Edible Weight

MFC = Mass Feeding Centers

REALLOCATION PLAN FOR WETTERAU FOODS' MEXICO (MO) WAREHOUSE
TO THE WHITEMAN AFB RISK AREA CONGLOMERATE

1. Cease shipments to all risk area supermarkets.
2. Redirect food shipments to host area counties as follows:

<u>County, State</u>	<u>Recommended Level (% of Current Ship -ment, Essential Goods Only)</u>	<u>Estimated Additional Shipments* (1,000#/week)</u>
Howard, MO	352%	216.1
La Clede, MO	368%	229.9
Pulaski, MO	100%	0.0
Randolph, MO	186%	148.0

TRANSPORTATION STRESS:

Imposed by Whiteman AFB Evacuees: 0.8
Estimated overall total for entire warehouse: 1.1

Implications : No increase in drivers or equipment is required. By utilizing the transportation equipment to capacity, it is estimated that up to 40% of the existing trailers could be spotted for on-site storage in host areas. If more trailers are to be used for storage, it is estimated that one extra trailer will be needed for each additional trailer used in this manner.

*Edible Weight

REALLOCATION PLAN FOR FLEMING'S N. KANSAS CITY (MO) WAREHOUSE
TO THE WHITEMAN AFB RISK AREA CONGLOMERATE

1. Cease shipments to all risk area supermarkets.
2. Redirect food shipments to host area counties as follows:

<u>County, State</u>	<u>Recommended Level (% of Current Ship -ment, Essential Goods Only)</u>	<u>Estimated Additional Shipments* (1,000#/week)</u>
Howard, MO	500%	257.7
Randolph, MO	500% + MFC	637.0

TRANSPORTATION STRESS:

Imposed by Whiteman AFB Evacuees only: 1.4
Estimated overall total for entire warehouse: 1.7

Implications : 15% increase in drivers (app. 8 additional drivers) is required. By utilizing the transportation equipment to capacity, it is estimated that up to 5% of the existing trailers could be spotted for on-site storage in the host areas. If more trailers are to be used for storage, it is estimated that one extra trailer will be needed for each additional trailer used in this manner.

MFC = Mass Feeding Centers

*Edible Weight

WHITEMAN AFB RISK AREA CONGLOMERATE TRANSPORTATION STRESS

To explore quantitatively the extent of the strain placed on the local delivery system of a warehouse as a result of crisis relocation, a transportation stress factor (defined as the ratio of post-evacuation ton-miles to pre-evacuation ton-miles) has been estimated for the four major distributors serving the Whiteman AFB risk area conglomerate. From the standpoint of the Whiteman AFB risk area, the transportation stress factor can be considered to have two components:

- (1) Additional mileage imposed by the movement of Whiteman AFB risk area residents away from their normal source of supply.
- (2) Mileage requirements imposed by the continued operation of the remaining distribution network, some of which will be reconfigured in response to other risk area movements.

The transportation stress imposed by the relocation of Whiteman AFB alone ranges from a low of 0.8 for Wetterau Foods' Mexico operation to 2.4 for Associated Wholesale Grocers' Kansas City (Kansas) warehouse. Associated Wholesale Grocers' Springfield and Fleming's North Kansas City warehouses would experience stress factors of 0.9 and 1.4 respectively. Because of the relative long distance shipments from Associated Wholesale Grocers' Springfield and Wetterau Foods' Mexico warehouses to the Whiteman conglomerate prior to relocation (an average of 97.4 miles), the reconfiguration of the delivery system under relocation has actually lessened the mileage requirements for these two distributors. In the case of Associated Wholesale Grocers' Kansas City operation, a stress factor of 2.4 would require extra drivers as well as equipment if it had represented the entire distribution volume. However, food shipments into the Whiteman AFB conglomerate account for less than 8% of the sales from Associated Wholesale Grocers' Kansas City warehouse, and less than one-eighth of Fleming's North Kansas City warehouse. Remaining shipments from these two warehouses are scattered throughout Missouri, Kansas, Nebraska and Oklahoma. The relative stability of these long distance shipments will serve to offset the effects of movements out of the Whiteman AFB risk area. In order to accurately assess the consequences of crisis relocation on a particular warehouse, the transportation stress factor must be computed for the entire geographic area served by the warehouse.

Although the detailed evaluation of other risk conglomerates served by these warehouses was beyond the scope of the current study, it is possible to develop a rough estimate of transportation stress for the remainder of each distributor's

service area by using approximation techniques developed in earlier SYSTAN work (Food System Support of the Relocation Strategy, September, 1975). Using this technique, the total transportation stress for the four major distributors serving the Whiteman AFB risk conglomerate can be estimated. Associated Wholesale Grocers' Springfield and Wetterau Foods' Mexico warehouses would experience a stress level of 1.1, while Associated Wholesale Grocers' Kansas City and Fleming's North Kansas City operations would incur stress factors of 1.5 and 1.7 respectively. Since research has shown that existing transportation equipment is not generally used to capacity, driver and vehicle productivity can be increased by relaxing regulatory constraints (e.g. relaxing driver restrictions and weight limitations) and improving utilization of existing equipment (e.g. shipping only full-pallet loads; eliminating slack in current vehicle schedule; relaxing maintenance requirements; shipping only essential items; and eliminating light loads). By implementing these productivity improvements, it is estimated that a 15% increase in drivers (app. 8 additional drivers) would be needed at Fleming's N. Kansas City warehouse, while no increase in drivers or equipment would be required for the other three distributors.

Whenever trailers are shuttled and used for host area storage, it is estimated that one additional trailer will be needed for each trailer employed for storage if the transportation stress level experienced by the warehouse exceeds 1.8. As the stress level falls below 1.8, some existing trailers may become available for host area storage. The number of trailers which can be used in this fashion increases as the stress level drops. At a stress level of 1.0, it is estimated that as much as 50% of the existing trailer fleet could be used for on-site storage in the host areas.

WHITEMAN AFB RISK AREA CONGLOMERATE
EXISTING SUPERMARKET SALES (\$1,000/YEAR)

DISTRIBUTOR LOCATION	WHITEMAN AFB RISK AREA*	Host Counties							TOTAL
		HOWARD	LA CLEONE	MARIES	OSAGE	PULASKI	RANDOLPH	TEXAS	
Affiliated Foods Elwood, KS	4500	0	0	0	0	0	0	0	4500
Aldi Inc. Wentzville, MO	7000	0	0	0	0	0	0	0	7000
Asso. Grocers St. Louis, MO	0	0	0	1500	1500	0	0	0	3000
Asso. Wholesale Grocers Kansas City, KS	42750	0	0	0	1500	0	0	0	44250
Asso. Wholesale Grocers Springfield, MO	25250	0	3750	750	0	9000	1500	10500	50750
Consumers Markets Springfield, MO	8000	0	7000	0	0	0	0	0	15000
Fleming Co. N. Kansas City, MO	31250	2250	0	0	0	0	3000	0	36500
General Grocer Springfield, MO	2250	0	750	0	0	0	0	0	3000
Malone & Hyde Sikeston, MO	0	0	0	0	0	0	0	750	750
Milgram Food Stores Kansas City, MO	5000	0	0	0	0	0	0	0	5000
Producers Grocery Springfield, MO	1500	0	0	0	0	0	0	750	2250
Richard Brothers W. Plains, MO	0	0	0	0	0	0	0	1500	1500
Safeway Stores Kansas City, MO	32000	0	0	0	0	0	1500	0	33500
Tom Boy Inc. St. Louis, MO	0	0	0	0	0	0	0	1500	1500
Wetterau Foods Inc. Mexico, MO	20750	3000	3000	0	0	6000	6000	0	38750
Wetterau Foods Inc. Hazelwood, MO	3000	0	0	0	0	0	0	0	3000
TOTAL	181250	5250	14500	2250	3000	15000	12000	15000	250250

*Includes Bates, Benton, Cedar, Cooper, Henry, Johnson, Lafayette, Monticau, Morgan, Pettis, Saline and St. Clair counties.

ATTACHMENT A-2

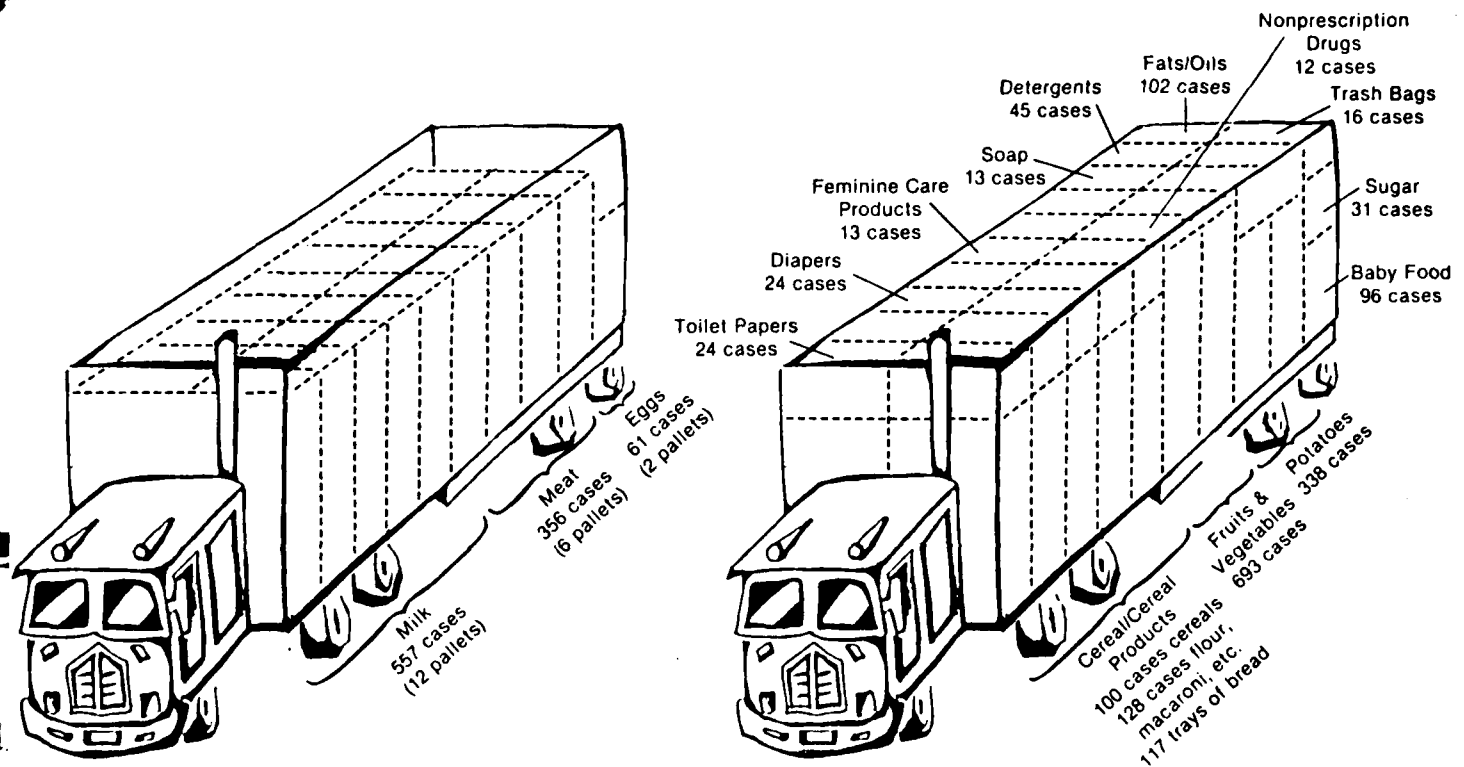
WHITEMAN AFB RISK AREA CONGLOMERATE
POST-RELOCATION SUPERMARKET SALES (\$1,000/YEAR)

DISTRIBUTOR LOCATION	WHITEHAI AFB RISK AREA	Host Counties							TEXAS	TOTAL
		HOWARD	LA SALLE	MARIES	OSAGE	PULASKI	RANDOLPH			
Affiliated Foods Elwood, KS	0	0	0	0	0	0	0	0	0	4500
Aldi Inc. Wentzville, MO	0	0	0	0	0	0	0	0	0	7000
Asso. Grocers St. Louis, MO	0	0	0	1500	1500	0	0	0	0	3000
Asso. Wholesale Grocers Kansas City, KS	0	0	0	0	7500	36750	0	0	0	44250
Asso. Wholesale Grocers Springfield, MO	0	0	15750	947	0	13141	5193	15719	50750	50750
Consumers Markets Springfield, MO	0	0	15000	0	0	0	0	0	0	15000
Fleming Co. N. Kansas City, MO	0	11250	0	0	0	0	25250	0	0	36500
General Grocer Springfield, MO	0	0	3000	0	0	0	0	0	0	3000
Malone & Hyde Sikeston, MO	0	0	0	0	0	0	0	750	750	750
Milgram Food Stores Kansas City, MO	0	0	0	0	0	0	0	0	0	5000
Producers Grocery Springfield, MO	0	0	0	0	0	0	0	2250	2250	2250
Richard Brothers W. Plains, MO	0	0	0	0	0	0	0	1500	1500	1500
Safeway Stores Kansas City, MO	0	0	0	11246	13784	0	7500	0	0	33500
Tom Boy Inc. St. Louis, MO	0	0	0	0	0	0	0	1500	1500	1500
Wetterau Foods Inc. Mexico, MO	0	10547	11032	0	0	6000	11171	0	0	38750
Wetterau Foods Inc. Hazelwood, MO	0	0	0	0	0	0	0	0	0	3000
TOTAL	0	21797	44702	13693	23754	55891	49114	41219	250250	250250

*Includes Bates, Benton, Cedar, Cooper, Henry, Johnson, Lafayette, etc. Entire shipment going to Mass Feeding Centers
Monteau, Morgan, Pettis, Saline and St. Clair counties.

□ Portion of shipment going to Mass Feeding Centers

ATTACHMENT B



TWO TRUCKLOADS CAPABLE OF SUSTAINING 3800 PEOPLE FOR ONE WEEK

FOOD (refrigerated transport)		FOOD (non-refrigerated transport)		NON-FOOD	
Milk	557 cases	Cereals	345 cases	Paper Products	64 cases
Meat	356 cases	Fruits & Vegetables	693 cases	Hygiene Items	71 cases
Eggs	61 cases	Potatoes	338 cases	Aspirin	12 cases
		Fats & Oils	102 cases		
		Sugar	31 cases		
		Baby Food	96 cases		

APPENDIX E
COUNTY LISTINGS

COUNTY SUPPLIERS

REGION 07
STATE: IA

TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
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ADAIR								
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
UNITED A G STORES	OMAHA NE	1	1	0	0	0	0	750
COUNTY TOTAL:		2	1	0	1	0	0	3,750

ADAMS								
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		1	0	0	1	0	0	3,000

ALLAMAKEE								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
GATEWAY FOODS INC	LA CROSSE WI	3	0	2	0	1	0	10,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		6	2	2	1	1	0	14,500

APPANOOSE								
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
COUNTY TOTAL:		2	0	0	0	2	0	10,000

AUDUBON								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	1	0	0	0	1,500
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
SUPER VALU STORES INC	DES MOINES IA	2	1	0	1	0	0	3,750
COUNTY TOTAL:		4	2	1	1	0	0	6,000

BENTON								
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
FARM HOUSE FOODS CORP	ELDRIDGE IA	2	2	0	0	0	0	1,500
NASH-FINCH CO	CEDAR RAPIDS IA	4	1	1	2	0	0	8,250
COUNTY TOTAL:		7	3	1	3	0	0	12,750

BLACK HAWK								
ALDI INC	BATAVIA IL	1	0	0	0	1	0	7,000
ASSOCIATED GROCERS OF IOWA	ANKENY IA	8	3	1	4	0	0	15,750
HY-VEE FOOD STORES INC	CHARITON IA	5	0	0	2	1	2	31,000
LUCKY STORES INC	MILAN IL	4	0	0	0	2	2	32,000
NASH-FINCH CO	CEDAR RAPIDS IA	5	1	3	1	0	0	8,250
SUPER VALU STORES INC	DES MOINES IA	2	0	0	2	0	0	6,000
SUPER VALU STORES INC	HOPKINS MN	3	0	0	3	0	0	9,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		29	5	4	12	4	4	109,750

BOONE								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	1	0	0	0	1,500
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
FLEMING CO OF NEBRASKA	LINCOLN NE	1	1	0	0	0	0	750
M AND J R HAKES	LAURENS IA	1	0	1	0	0	0	1,500
SAFEMAY STORES INC	OMAHA NE	1	0	0	0	0	1	10,000
SUPER VALU STORES INC	DES MOINES IA	2	0	1	1	0	0	4,500
COUNTY TOTAL:		7	1	3	2	0	1	21,250

BREMER								
FAREWAY STORES INC	BOONE IA	1	0	0	0	1	0	5,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	1	0	5,000
NASH-FINCH CO	CEDAR RAPIDS IA	4	1	2	1	0	0	6,750
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		7	1	2	2	2	0	19,750

EUCHANAH								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	1	0	0	0	1,500
FAREWAY STORES INC	BOONE IA	1	0	0	0	0	1	10,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	0	3	0	0	1	14,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE IA (CONTINUED)								
BUENA VISTA								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	1	0	0	0	1,500
FAREWAY STORES INC	BOONE IA	1	0	0	0	1	0	5,000
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	0	1	0	5,000
M AND J R HAKES	LAURENS IA	2	2	0	0	0	0	1,500
SAFeway STORES INC	OMAHA NE	1	0	0	0	1	0	5,000
COUNTY TOTAL:		6	2	1	0	3	0	18,000
BUTLER								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
FARM HOUSE FOODS CORP	ELDRIDGE IA	1	1	0	0	0	0	750
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
SUPER VALU STORES INC	DES MOINES IA	2	1	0	0	1	0	5,750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		6	5	0	0	1	0	8,750
CALHOUN								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
SUPER VALU STORES INC	DES MOINES IA	3	0	2	1	0	0	6,000
COUNTY TOTAL:		5	2	2	1	0	0	7,500
CARROLL								
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
SAFeway STORES INC	OMAHA NE	1	0	0	0	1	0	7,000
SUPER VALU STORES INC	DES MOINES IA	2	0	1	1	0	0	4,500
UNITED A G STORES	OMAHA NE	1	1	0	0	0	0	750
COUNTY TOTAL:		5	1	1	2	1	0	15,250
CASS								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	0	1	0	7,000
SAFeway STORES INC	OMAHA NE	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	2	1	0	1	0	0	3,750
UNITED A G STORES	OMAHA NE	1	1	0	0	0	0	750
COUNTY TOTAL:		6	3	0	2	1	0	15,250
CEDAR								
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	2	0	1	1	0	0	4,500
COUNTY TOTAL:		3	0	1	2	0	0	7,500
CERRO GORDO								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
FAREWAY STORES INC	BOONE IA	2	0	0	2	0	0	6,000
HY-VEE FOOD STORES INC	CHARITON IA	2	0	0	0	0	2	20,000
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
NASH-FINCH CO	CEDAR RAPIDS IA	3	2	0	0	1	0	6,500
SUPER VALU STORES INC	DES MOINES IA	2	0	0	1	1	0	10,000
COUNTY TOTAL:		11	4	0	3	2	2	44,000
CHEPOKEE								
FAREWAY STORES INC	BOONE IA	1	0	0	0	0	1	10,000
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	0	1	0	7,000
M AND J R HAKES	LAURENS IA	2	1	1	0	0	0	2,250
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		5	1	1	1	1	1	22,250
CHICKASAW								
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	1	1	0	0	4,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE IA (CONTINUED)								
CLARKE								
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	0	2	0	0	6,000
CLAY								
FAREWAY STORES INC	BOONE IA	1	0	0	0	1	0	7,000
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	0	1	0	7,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		3	0	0	1	2	0	17,000
CLAYTON								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	3	3	0	0	0	0	2,250
NASH-FINCH CO	CEDAR RAPIDS IA	1	1	0	0	0	0	750
SUPER VALU STORES INC	DES MOINES IA	3	0	2	1	0	0	6,000
COUNTY TOTAL:		7	4	2	1	0	0	9,000
CLINTON								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	0	1	0	5,000
FARM HOUSE FOODS CORP	ELDRIDGE IA	6	2	3	1	0	0	9,000
LUCKY STORES INC	MILAN IL	3	0	0	0	2	1	25,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	1	0	0	3,000
PLAINFIELD SUPER VALU	PLAINFIELD IL	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	DES MOINES IA	2	1	0	0	1	0	5,750
COUNTY TOTAL:		14	3	3	2	5	1	52,750
CRAWFORD								
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
SAFEMART STORES INC	OMAHA NE	1	0	0	0	1	0	7,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
UNITED A G STORES	OMAHA NE	4	3	0	0	1	0	7,250
COUNTY TOTAL:		7	4	0	0	3	0	20,000
DALLAS								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	1	0	0	0	1,500
FAREWAY STORES INC	BOONE IA	1	0	0	0	0	1	10,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	0	1	10,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
COUNTY TOTAL:		4	0	1	0	1	2	26,500
DAVIS								
NASH-FINCH CO	ABSPERDEN SD	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
COUNTY TOTAL:		2	0	0	1	1	0	8,000
DECATUR								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	1	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	2	0	0	1	1	0	10,000
COUNTY TOTAL:		3	0	1	1	1	0	11,500
DELAWARE								
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
NASH-FINCH CO	CEDAR RAPIDS IA	2	1	0	1	0	0	3,750
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	1	0	3	0	0	9,750
DES MOINES								
ALDI INC	BATAVIA IL	1	0	0	0	1	0	5,000
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	0	1	0	5,000
HY-VEE FOOD STORES INC	CHARITON IA	2	0	0	0	1	1	20,000
LUCKY STORES INC	MILAN IL	1	0	0	0	0	1	15,000
NASH-FINCH CO	CEDAR RAPIDS IA	3	0	2	1	0	0	6,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		10	1	2	2	3	2	54,750

COUNTY SUPPLIERS

REGION 07, STATE IA (CONTINUED)

		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
DICKINSON								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	0	1	0	0	3,000
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	1	0	0	3,000
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	1	2	2	0	0	9,750
DUBURQUE								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	2	2	0	0	0	0	1,500
FARM HOUSE FOODS CORP	ELDRIDGE IA	2	2	0	0	0	0	1,500
GATEWAY FOODS INC	LA CROSSE WI	1	1	0	0	0	0	750
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	0	1	0	7,000
LUCKY STORES INC	MILAN IL	3	0	0	0	1	2	37,000
NASH-FINCH CO	CEDAR RAPIDS IA	2	0	1	1	0	0	4,500
SUPER VALU STORES INC	DES MOINES IA	3	0	1	1	1	0	9,500
COUNTY TOTAL:		14	5	2	2	3	2	61,750
EMMET								
FAPEWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	0	1	0	5,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
COUNTY TOTAL:		3	0	0	1	2	0	13,000
FAYETTE								
FAPEWAY STORES INC	BOONE IA	1	0	0	0	1	0	5,000
GATEWAY FOODS INC	LA CROSSE WI	1	0	1	0	0	0	1,500
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	2	0	0	2	0	0	6,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		6	0	3	2	1	0	15,500
FLOYD								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
FAPEWAY STORES INC	BOONE IA	1	0	1	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	1	0	5,000
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
COUNTY TOTAL:		5	2	1	0	2	0	13,000
FRANKLIN								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	2	1	0	1	0	0	3,750
M AND J P HAKES	LAURENS IA	2	1	1	0	0	0	2,250
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	2	2	2	0	0	10,500
FREMONT								
AFFILIATED FOODS INC	ELWOOD KS	2	1	1	0	0	0	2,250
UNITED A G STORES	OMAHA NE	1	1	0	0	0	0	750
COUNTY TOTAL:		3	2	1	0	0	0	3,000
GREENE								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	2	1	1	0	0	0	2,250
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
SUPER VALU STORES INC	DES MOINES IA	2	1	0	0	1	0	5,750
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	3	1	1	1	0	11,750
GRUNDY								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	4	4	0	0	0	0	3,000
NASH-FINCH CO	CEDAR RAPIDS IA	3	1	1	1	0	0	5,250
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
COUNTY TOTAL:		8	5	2	1	0	0	9,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE IA (CONTINUED)								
GUTHRIE								
SUPER VALU STORES INC	DES MOINES IA	4	0	2	2	0	0	9,000
UNITED A G STORES	OMAHA NE	2	2	0	0	0	0	1,500
COUNTY TOTAL:		6	2	2	2	0	0	10,500
HAMILTON								
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	1	0	0	3,000
M AND J R HAKES	LAURENS IA	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	2	1	0	1	0	0	3,750
COUNTY TOTAL:		5	1	1	3	0	0	11,250
HANCOCK								
M AND J R HAKES	LAURENS IA	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	2	1	1	0	0	0	2,250
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		5	3	1	1	0	0	6,750
HARDIN								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	2	1	0	1	0	0	3,750
FAREWAY STORES INC	BOONE IA	1	0	1	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	2	0	0	1	1	0	3,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	2	0	1	0	1	0	6,500
COUNTY TOTAL:		8	1	2	3	2	0	22,750
HARRISON								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
SAFEWAY STORES INC	OMAHA NE	1	0	1	0	0	0	1,500
UNITED A G STORES	OMAHA NE	8	4	3	1	0	0	10,500
COUNTY TOTAL:		10	5	4	1	0	0	12,750
HENRY								
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	1	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	1	0	5,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
COUNTY TOTAL:		4	0	2	0	2	0	13,000
HOWARD								
FAREWAY STORES INC	BOONE IA	1	0	0	0	1	0	5,000
NASH-FINCH CO	ABERDEEN SD	1	0	0	1	0	0	3,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		3	0	0	2	1	0	11,000
HUMBOLDT								
FAREWAY STORES INC	BOONE IA	1	0	1	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		3	0	1	2	0	0	7,500
IDA								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
SUPER VALU STORES INC	DES MOINES IA	2	0	2	0	0	0	3,000
COUNTY TOTAL:		4	2	2	0	0	0	4,500
IOWA								
FARM HOUSE FOODS CORP	ELDRIDGE IA	1	0	0	1	0	0	3,000
NASH-FINCH CO	CEDAR RAPIDS IA	2	1	0	1	0	0	3,750
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
COUNTY TOTAL:		4	1	0	2	1	0	11,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE IA (CONTINUED)								
JACKSON								
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	DES MOINES IA	2	0	1	1	0	0	4,500
SMALL SUPPLIERS		1	0	0	0	1	0	5,000
COUNTY TOTAL:		5	0	1	2	2	0	17,500
JASPER								
ALDI INC	BATAVIA IL	1	0	0	1	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	2	0	0	0	1	1	15,000
SUPER VALU STORES INC	DES MOINES IA	3	1	1	1	0	0	5,250
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		7	2	1	2	1	1	24,000
JEFFERSON								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
HY-VEE FOOD STORES INC	CHAPITON IA	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	MEXICO MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	1	1	1	1	0	10,250
JOHNSON								
ALDI INC	BATAVIA IL	1	0	1	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	4	0	0	1	3	0	22,000
LUCKY STORES INC	MILAN IL	2	0	0	0	2	0	12,000
NASH-FINCH CO	CEDAR RAPIDS IA	4	1	3	0	0	0	5,250
SUPER VALU STORES INC	DES MOINES IA	2	0	0	0	2	0	10,000
COUNTY TOTAL:		13	1	4	1	7	0	50,750
JONES								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	1	0	0	0	1,500
FARM HOUSE FOODS CORP	ELDRIDGE IA	2	2	0	0	0	0	1,500
NASH-FINCH CO	CEDAR RAPIDS IA	2	0	0	2	0	0	6,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	2	1	3	0	0	12,000
KEOKUK								
NASH-FINCH CO	CEDAR RAPIDS IA	2	1	1	0	0	0	2,250
SUPER VALU STORES INC	DES MOINES IA	1	1	0	0	0	0	750
COUNTY TOTAL:		3	2	1	0	0	0	3,000
KOSSUTH								
FAREWAY STORES INC	BOONE IA	1	0	1	0	0	0	1,500
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	0	1	0	7,000
M AND J P HAKES	LAURENS IA	1	1	0	0	0	0	750
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
COUNTY TOTAL:		4	1	1	0	2	0	14,250
LEE								
ALDI INC	BATAVIA IL	1	0	0	1	0	0	3,000
ASSOCIATED GROCERS OF IOWA	ANKENY IA	3	1	2	0	0	0	3,750
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	0	1	0	0	3,000
FARM HOUSE FOODS CORP	ELDRIDGE IA	2	2	0	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	2	0	0	0	2	0	14,000
NASH-FINCH CO	FARGO MO	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	2	0	0	0	2	0	10,000
WETTERAU FOODS INC	MEXICO MO	1	0	0	0	1	0	5,000
COUNTY TOTAL:		13	3	3	2	5	0	41,750
LINN								
ALDI INC	BATAVIA IL	1	0	0	1	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	8	0	0	4	3	1	39,000
LUCKY STORES INC	MILAN IL	4	0	0	0	3	1	25,000
NASH-FINCH CO	CEDAR RAPIDS IA	10	4	1	3	2	0	25,500
SUPER VALU STORES INC	BISMARCK MO	1	0	0	0	0	1	15,000
SUPER VALU STORES INC	DES MOINES IA	4	0	2	1	0	1	16,000
COUNTY TOTAL:		28	4	3	9	8	4	123,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE IA (CONTINUED)								
LOUISA								
NASH-FINCH CO	CEDAR RAPIDS IA	4	0	2	1	1	0	13,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		5	0	2	2	1	0	16,000
LUCAS								
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	0	1	0	1	0	6,500
LYON								
GATEWAY FOODS OF IOWA	CHESTER IA	1	0	0	1	0	0	3,000
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	1	1	1	0	0	5,250
MADISON								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
FAREWAY STORES INC	BOONE IA	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		3	1	0	1	1	0	8,750
MAHASKA								
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	0	1	10,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		5	1	0	1	2	1	23,750
MARION								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	2	1	1	0	0	0	2,250
HY-VEE FOOD STORES INC	CHARITON IA	2	0	0	0	2	0	10,000
SUPER VALU STORES INC	DES MOINES IA	2	0	0	2	0	0	6,000
SMALL SUPPLIERS		2	1	0	0	1	0	5,750
COUNTY TOTAL:		8	2	1	2	3	0	24,000
MARSHALL								
FAREWAY STORES INC	BOONE IA	1	0	0	0	0	1	10,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	0	1	15,000
NASH-FINCH CO	CEDAR RAPIDS IA	4	0	1	0	2	1	23,500
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		8	1	1	1	2	3	52,250
MILLS								
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
UNITED A G STORES	OMAHA NE	2	1	0	1	0	0	3,750
COUNTY TOTAL:		3	1	1	1	0	0	5,250
MITCHELL								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	1	0	0	0	1,500
GATEWAY FOODS INC	LA CROSSE WI	1	0	1	0	0	0	1,500
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	1	3	1	0	0	8,250
MONROE								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	0	1	0	0	0	1,500
GATEWAY FOODS INC	LA CROSSE WI	2	0	1	1	0	0	4,500
SAFEWAY STORES INC	OMAHA NE	1	0	1	0	0	0	1,500
UNITED A G STORES	OMAHA NE	2	2	0	0	0	0	1,500
COUNTY TOTAL:		6	2	3	1	0	0	9,000

COUNTY SUPPLIERS

REGION 07, STATE IA (CONTINUED)

		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
MONROE								
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	0	1	1	0	9,000
MONTGOMERY								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
HY-VEE FOOD STORES INC	CHARITON IA	2	1	0	0	1	0	5,750
SAFeway STORES INC	OMAHA NE	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
UNITED A G STORES	OMAHA NE	1	1	0	0	0	0	750
COUNTY TOTAL:		6	3	1	0	2	0	13,750
MUSCATINE								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	1	0	0	0	1,500
FARM HOUSE FOODS CORP	ELDRIDGE IA	1	0	1	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	0	1	10,000
NASH-FINCH CO	RAPID CITY SD	1	0	0	0	1	0	7,000
NASH-FINCH CO	CEDAR RAPIDS IA	4	0	0	3	1	0	16,000
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
COUNTY TOTAL:		9	0	3	3	2	1	37,500
OSCEOLA								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	2	1	1	0	0	0	2,250
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	1	0	0	3,000
M AND J R HAKES	LAURENS IA	3	3	0	0	0	0	2,250
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		7	4	1	2	0	0	10,500
OSCEOLA								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	2	1	0	0	0	3,000
PAGE								
HY-VEE FOOD STORES INC	CHARITON IA	2	0	0	1	1	0	10,000
SAFeway STORES INC	OMAHA NE	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	2	0	1	1	0	0	4,500
COUNTY TOTAL:		5	0	1	3	1	0	17,500
PALO ALTO								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
M AND J P HAKES	LAURENS IA	3	2	0	0	1	0	6,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		5	4	0	0	1	0	8,000
PLYMOUTH								
AFFILIATED FOODS CO OP INC	NORFOLK NE	3	2	1	0	0	0	3,000
FAFeway STORES INC	BOONE IA	1	0	0	0	1	0	5,000
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	0	1	0	5,000
M AND J R HAKES	LAURENS IA	2	2	0	0	0	0	1,500
NASH-FINCH CO	SIOUX FALLS SD	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		9	4	2	1	2	0	19,000
POCAHONTAS								
M AND J R HAKES	LAURENS IA	3	3	0	0	0	0	2,250
SUPER VALU STORES INC	DES MOINES IA	2	2	0	0	0	0	1,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		6	6	0	0	0	0	4,500
POLK								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	4	2	1	0	1	0	3,000
HINKY DINKY STORES	OMAHA NE	2	0	0	0	2	0	12,000
HY-VEE FOOD STORES INC	CHARITON IA	13	0	0	1	5	7	117,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE IA, POLK	(CONTINUED)							
SAFEWAY STORES INC	OMAHA NE	7	0	0	0	7	0	43,000
SUPER VALU STORES INC	DES MOINES IA	22	2	5	4	3	8	128,000
SMALL SUPPLIERS		3	2	0	0	0	1	16,500
COUNTY TOTAL:		51	6	6	5	18	16	324,500
POTTAWATTAMI								
HINKY DINKY STORES	OMAHA NE	2	0	0	0	1	1	17,000
HY-VEE FOOD STORES INC	CHARITON IA	2	0	0	0	1	1	17,000
NASH-FINCH CO	SIoux FALLS SD	1	0	0	0	1	0	7,000
SAFEWAY STORES INC	OMAHA NE	2	0	0	0	1	1	15,000
SUPER VALU STORES INC	DES MOINES IA	1	1	0	0	0	0	750
UNITED A G STORES	OMAHA NE	11	4	3	1	3	0	25,500
COUNTY TOTAL:		19	5	3	1	7	3	62,250
POWESHIEK								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	0	1	0	0	3,000
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	3	0	2	1	0	0	6,000
COUNTY TOTAL:		6	0	2	4	0	0	15,000
RINGGOLD								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
HY-VEE FOOD STORES INC	CHARITON IA	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
SAC								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
M AND J R HAKES	LAURENS IA	2	1	1	0	0	0	2,250
SUPER VALU STORES INC	DES MOINES IA	4	3	0	1	0	0	5,250
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		8	6	1	1	0	0	9,000
SCOTT								
ALDI INC	BATAVIA IL	1	0	0	1	0	0	3,000
FARM HOUSE FOODS CORP	ELDRIDGE IA	3	2	1	0	0	0	3,000
GEIFMAN FOOD STORES	DAVENPORT IA	5	0	0	1	4	0	27,000
LUCKY STORES INC	MILAN IL	5	0	0	0	2	3	40,000
NASH-FINCH CO	CEDAR RAPIDS IA	6	1	4	1	0	0	9,750
PLAINFIELD SUPER VALU	PLAINFIELD IL	1	0	0	0	0	1	10,000
SUPER VALU STORES INC	DES MOINES IA	6	0	0	1	4	1	33,000
COUNTY TOTAL:		27	3	5	4	10	5	125,750
SHELBY								
FAREWAY STORES INC	BOONE IA	1	0	0	0	1	0	5,000
GATEWAY FOODS OF IOWA	CHEPOKEE IA	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
UNITED A G STORES	OMAHA NE	3	3	0	0	0	0	2,250
COUNTY TOTAL:		6	3	0	1	2	0	15,250
SIoux								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	2	0	0	0	0	1,500
GATEWAY FOODS INC	LA CROSSE WI	1	0	1	0	0	0	1,500
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	0	1	0	7,000
M AND J R HAKES	LAURENS IA	4	2	2	0	0	0	4,500
NASH-FINCH CO	SIoux FALLS SD	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
COUNTY TOTAL:		10	4	5	0	1	0	17,500
STORY								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	0	1	0	0	3,000
FAREWAY STORES INC	BOONE IA	2	1	0	0	0	1	10,750
HY-VEE FOOD STORES INC	CHARITON IA	2	0	0	0	1	1	20,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	1	0	0	3,000
SAFEWAY STORES INC	OMAHA NE	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	DES MOINES IA	3	0	1	1	0	1	14,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE IA, STORY	(CONTINUED)							
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		11	1	1	4	2	3	59,250
TAMA								
FAREWAY STORES INC	BOONE IA	1	0	0	0	1	0	5,000
NASH-FINCH CO	CEDAR RAPIDS IA	3	2	0	0	1	0	8,500
SMALL SUPPLIERS		2	0	2	0	0	0	3,000
COUNTY TOTAL:		6	2	2	0	2	0	16,500
TAYLOR								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	1	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	2	2	0	0	0	0	1,500
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	2	3	0	0	0	6,000
UNION								
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
COUNTY TOTAL:		3	0	0	1	2	0	13,000
VAN EUREN								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	2	1	1	0	0	0	2,250
COUNTY TOTAL:		2	1	1	0	0	0	2,250
WAFELLO								
ALDI INC	BATAVIA IL	1	1	0	0	0	0	750
ASSOCIATED GROCERS OF IOWA	ANKENY IA	2	2	0	0	0	0	1,500
FAREWAY STORES INC	BOONE IA	1	0	0	0	1	0	7,000
HY-VEE FOOD STORES INC	CHARITON IA	2	0	0	0	1	1	17,000
NASH-FINCH CO	CEDAR RAPIDS IA	2	1	0	1	0	0	3,750
SUPER VALU STORES INC	DES MOINES IA	2	1	0	0	0	1	15,750
COUNTY TOTAL:		10	5	0	1	2	2	45,750
WARREN								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	1	0	0	0	1,500
FAREWAY STORES INC	BOONE IA	1	0	0	0	1	0	5,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	0	1	2	1	0	12,500
WASHINGTON								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	1	0	7,000
NASH-FINCH CO	CEDAR RAPIDS IA	2	0	0	2	0	0	6,000
SUPER VALU STORES INC	DES MOINES IA	1	1	0	0	0	0	750
COUNTY TOTAL:		6	2	0	3	1	0	17,500
WAYNE								
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		1	0	0	1	0	0	3,000
WEBSTER								
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	1	0	7,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	0	1	0	5,000
SAFEWAY STORES INC	OMAHA NE	2	0	0	1	1	0	8,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	7,000
COUNTY TOTAL:		6	0	0	2	4	0	30,000
WINNEBAGO								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	0	1	0	0	3,000
FAIRWAY FOODS INC	NORTHFIELD MN	1	1	0	0	0	0	750
M AND J R HAKES	LAURENS IA	2	2	0	0	0	0	1,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE IA, WINNEBAGO (CONTINUED)								
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	1	1	0	0	0	0	750
COUNTY TOTAL:		6	4	0	2	0	0	9,000
WINNESHIEK								
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
NASH-FINCH CO	CEDAR RAPIDS IA	2	0	0	0	2	0	10,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	0	0	2	2	0	16,000
WOODBURY								
AFFILIATED FOODS CO OP INC	NORFOLK NE	4	2	0	1	1	0	9,500
FLEMING CO OF NEBRASKA	LINCOLN NE	2	1	0	1	0	0	3,750
GATEWAY FOODS INC	LA CROSSE WI	3	2	1	0	0	0	3,000
GATEWAY FOODS OF IOWA	CHEPOKEE IA	2	0	0	0	1	1	22,000
HINKY DINKY STORES	OMAHA NE	2	0	0	1	0	1	13,000
M AND J R HAKES	LAURENS IA	2	1	1	0	0	0	2,250
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	1	0	0	0	1,500
SAFEGWAY STORES INC	OMAHA NE	3	0	0	2	1	0	13,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	4	0	0	0	4	0	20,000
UNITED A G STORES	OMAHA NE	3	0	1	1	1	0	11,500
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		29	8	4	7	8	2	104,000
WORTH								
ASSOCIATED GROCERS COOP	BLOOMING PRAIRIE MN	1	1	0	0	0	0	750
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	1	0	0	0	0	750
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	3	0	1	0	0	5,250
WRIGHT								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	2	0	1	1	0	0	4,500
FAREWAY STORES INC	BOONE IA	1	0	0	1	0	0	3,000
M AND J R HAKES	LAURENS IA	1	0	0	0	0	1	10,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	1	0	0	0	0	750
SUPER VALU STORES INC	DES MOINES IA	2	0	2	0	0	0	3,000
COUNTY TOTAL:		7	1	3	2	0	1	21,250
IA STATE TOTAL:		698	187	137	160	156	58	2,363,750

COUNTY SUPPLIERS

TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
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REGION 07
STATE: KS

ALLEN

ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	1	0	0	3,000
FLEMING CO INC	TOPEKA KS	3	0	1	1	1	0	9,500
HALE-HALSELL CO	TULSA OK	2	1	1	0	0	0	2,250
COUNTY TOTAL:		6	1	2	2	1	0	14,750

ANDERSON

AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	1	0	0	0	0	750
FLEMING CO INC	TOPEKA KS	2	0	0	2	0	0	6,000
COUNTY TOTAL:		4	2	0	2	0	0	7,500

ATCHISON

ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	0	1	0	0	3,000
FLEMING CO INC	TOPEKA KS	3	1	0	2	0	0	6,750
SAFEMAY STORES INC	KANSAS CITY MO	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	0	0	1	0	5,000
COUNTY TOTAL:		6	1	0	4	1	0	17,750

BARBER

FLEMING CO INC	WICHITA KS	3	2	1	0	0	0	3,000
NASH-FINCH CO	LIBERAL KS	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		5	4	1	0	0	0	4,500

BARTON

ASSOCIATED GROCERS CO	WICHITA KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	0	1	0	0	3,000
BOOGAART SUPPLY CO	CONCORDIA KS	3	1	0	2	0	0	6,750
C O MANUEL FOOD STORES	GREAT BEND KS	4	2	2	0	0	0	4,500
DILLON COMPANIES CORP STORES	HUTCHINSON KS	2	0	0	0	1	1	20,000
FLEMING CO INC	WICHITA KS	3	1	1	0	1	0	7,250
M LIVINGSTON AND CO INC	PADUCAH KY	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		16	6	3	3	3	1	48,000

BOURBON

ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	1	0	0	3,000
FLEMING FOODS OF MISSOURI	JOPLIN MO	2	0	0	1	1	0	8,000
COUNTY TOTAL:		3	0	0	2	1	0	11,000

BROWN

AFFILIATED FOODS INC	ELWOOD KS	2	0	2	0	0	0	3,000
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	3	1	0	2	0	0	6,750
SAFEMAY STORES INC	OMAHA NE	1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	1	2	3	0	0	12,750

BUTLER

ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	0	1	0	0	3,000
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	0	1	0	5,000
DILLON COMPANIES CORP STORES	HUTCHINSON KS	2	0	0	1	1	0	9,000
FLEMING CO INC	WICHITA KS	4	2	1	1	0	0	6,000
SAFEMAY STORES INC	KANSAS CITY MO	1	0	0	0	0	1	15,000
COUNTY TOTAL:		9	2	1	3	2	1	37,000

CHASE

ASSOCIATED GROCERS CO	WICHITA KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	1	0	0	0	0	750
FLEMING CO INC	TOPEKA KS	1	1	0	0	0	0	750
COUNTY TOTAL:		3	3	0	0	0	0	2,250

CHAUTAQUA

ASSOCIATED GROCERS CO	WICHITA KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE KS (CONTINUED)								
CHEROKEE								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	4	1	2	1	0	0	6,750
FLEMING FOODS OF MISSOURI	JOPLIN MO	4	1	0	3	0	0	9,750
GRIFFIN GROCERY CO	VAN BUREN AR	1	1	0	0	0	0	750
COUNTY TOTAL:		9	3	2	4	0	0	17,250
CHEYENNE								
ASSOCIATED GROCERS OF COLORADO	DENVER CO	1	1	0	0	0	0	750
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
CLARK								
NASH-FINCH CO	LIBERAL KS	1	1	0	0	0	0	750
COUNTY TOTAL:		1	1	0	0	0	0	750
CLAY								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	0	1	0	0	3,000
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
FLEMING CO INC	TOPEKA KS	2	0	1	1	0	0	4,500
COUNTY TOTAL:		4	0	1	3	0	0	10,500
CLOUD								
BOOGAART SUPPLY CO	CONCORDIA KS	3	1	0	2	0	0	6,750
FLEMING CO INC	TOPEKA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	1	1	2	0	0	8,250
COFFEY								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	1	0	0	0	1,500
FLEMING CO INC	TOPEKA KS	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	1	1	0	0	4,500
COMANCHE								
ASSOCIATED GROCERS CO	WICHITA KS	1	0	0	1	0	0	3,000
FLEMING CO INC	WICHITA KS	1	1	0	0	0	0	750
COUNTY TOTAL:		2	1	0	1	0	0	3,750
COWLEY								
ASSOCIATED GROCERS CO	WICHITA KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	1	0	0	0	1,500
BOOGAART SUPPLY CO	CONCORDIA KS	2	0	1	1	0	0	4,500
DILLON COMPANIES CORP STORES	HUTCHINSON KS	2	0	0	2	0	0	6,000
FLEMING CO INC	WICHITA KS	1	0	0	0	1	0	5,000
HALE-HALSELL CO	TULSA OK	1	1	0	0	0	0	750
SAFeway STORES INC	OKLAHOMA CITY OK	1	0	0	1	0	0	3,000
COUNTY TOTAL:		9	2	2	4	1	0	21,500
CRAWFORD								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	6	1	3	1	1	0	13,250
CONSUMERS MARKETS	SPRINGFIELD MO	1	0	0	0	1	0	5,000
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	1	0	0	0	1,500
FLEMING FOODS OF MISSOURI	JOPLIN MO	7	5	0	2	0	0	9,750
SAFeway STORES INC	KANSAS CITY MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		16	6	5	3	2	0	31,000
DECATUR								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
FLEMING CO OF NEBRASKA	LINCOLN NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	0	2	0	0	0	3,000
DICKINSON								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	2	0	1	1	0	0	4,500
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
FLEMING CO INC	TOPEKA KS	3	0	2	0	1	0	8,000
NASH FINCH CO	GRAND ISLAND NE	1	1	0	0	0	0	750
COUNTY TOTAL:		7	1	4	1	1	0	14,750

COUNTY SUPPLIERS

REGION 07, STATE KS (CONTINUED)

		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
DONIPHAN								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
FLEMING CO INC	TOPEKA KS	1	1	0	0	0	0	750
COUNTY TOTAL:		2	2	0	0	0	0	1,500
DOUGLAS								
AFFILIATED FOODS INC	ELWOOD KS	1	0	1	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	0	0	0	1	10,000
DILLON COMPANIES CORP STORES	HUTCHINSON KS	3	0	0	0	3	0	17,000
FLEMING CO INC	TOPEKA KS	6	0	1	2	3	0	24,500
KROGER CO	BRIDGETON MO	1	0	0	0	0	1	10,000
SAFeway STORES INC	KANSAS CITY MO	1	0	0	0	1	0	7,000
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		14	0	2	3	7	2	73,000
EDWARDS								
C O MAMMEL FOOD STORES	GREAT BEND KS	1	1	0	0	0	0	750
FLEMING CO INC	WICHITA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
ELK								
FLEMING CO INC	TOPEKA KS	2	2	0	0	0	0	1,500
COUNTY TOTAL:		2	2	0	0	0	0	1,500
ELLIS								
BOOGAART CORP STORES	CONCORDIA KS	1	0	1	0	0	0	1,500
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	0	1	0	5,000
C O MAMMEL FOOD STORES	GREAT BEND KS	1	0	1	0	0	0	1,500
DILLON COMPANIES CORP STORES	HUTCHINSON KS	2	0	0	0	1	1	20,000
FLEMING CO INC	TOPEKA KS	3	2	1	0	0	0	3,000
NASH-FINCH CO	LIBERAL KS	1	0	0	0	1	0	5,000
SAFeway STORES INC	KANSAS CITY MO	1	0	0	0	1	0	5,000
COUNTY TOTAL:		10	2	3	0	4	1	41,000
ELLSWORTH								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
FLEMING CO INC	TOPEKA KS	2	1	1	0	0	0	2,250
COUNTY TOTAL:		3	1	2	0	0	0	3,750
FINNEY								
DILLON COMPANIES CORP STORES	HUTCHINSON KS	2	0	0	1	0	1	18,000
FLEMING CO INC	WICHITA KS	2	0	0	2	0	0	6,000
NASH-FINCH CO	LIBERAL KS	1	0	0	1	0	0	3,000
SAFeway STORES INC	OKLAHOMA CITY OK	1	0	1	0	0	0	1,500
COUNTY TOTAL:		6	0	1	4	0	1	28,500
FORD								
ASSOCIATED GROCERS CO	WICHITA KS	1	1	0	0	0	0	750
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
DILLON COMPANIES CORP STORES	HUTCHINSON KS	2	0	0	0	2	0	10,000
FLEMING CO INC	WICHITA KS	4	1	1	1	1	0	10,250
SAFeway STORES INC	OKLAHOMA CITY OK	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	0	0	0	1	0	5,000
COUNTY TOTAL:		10	2	2	1	5	0	32,500
FRANKLIN								
AFFILIATED FOODS INC	ELWOOD KS	1	0	1	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	3	2	0	1	0	0	4,500
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	1	0	0	3,000
FLEMING CO INC	TOPEKA KS	2	0	1	0	1	0	6,500
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	1	0	0	0	1,500
SAFeway STORES INC	KANSAS CITY MO	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		10	3	3	2	2	0	22,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE KS (CONTINUED)								
GEARY								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	2	0	0	0	2	0	10,000
DILLON COMPANIES CORP STORES	HUTCHINSON KS	1	0	0	0	0	1	10,000
MILITARY	EUY DIRECT	1	0	0	0	0	1	15,000
SAFeway STORES INC	KANSAS CITY MO	1	0	0	0	1	0	5,000
COUNTY TOTAL:		5	0	0	0	3	2	40,000
GOVE								
BOOGAART SUPPLY CO	CONCORDIA KS	1	1	0	0	0	0	750
COUNTY TOTAL:		1	1	0	0	0	0	750
GRAHAM								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	0	1	0	0	0	1,500
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
FLEMING CO INC	TOPEKA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	0	3	0	0	0	4,500
GRANT								
FLEMING CO INC	WICHITA KS	1	0	0	1	0	0	3,000
NASH-FINCH CO	LIBERAL KS	2	0	2	0	0	0	3,000
COUNTY TOTAL:		3	0	2	1	0	0	6,000
GRAY								
FLEMING CO INC	WICHITA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500
GREELEY								
FLEMING CO INC	WICHITA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500
GREENWOOD								
ASSOCIATED GROCERS CO	WICHITA KS	1	0	1	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	2	1	1	0	0	0	2,250
FLEMING CO INC	TOPEKA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	1	3	0	0	0	5,250
HAMILTON								
NASH-FINCH CO	LIBERAL KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500
HARPER								
ASSOCIATED GROCERS CO	WICHITA KS	1	1	0	0	0	0	750
ASSOCIATED GROCERS CO	ST LOUIS MO	1	0	0	1	0	0	3,000
FLEMING CO INC	WICHITA KS	2	1	1	0	0	0	2,250
NASH-FINCH CO	LIBERAL KS	1	1	0	0	0	0	750
COUNTY TOTAL:		5	3	1	1	0	0	6,750
HARVEY								
ASSOCIATED GROCERS CO	WICHITA KS	1	1	0	0	0	0	750
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
DILLON COMPANIES CORP STORES	HUTCHINSON KS	2	0	0	0	0	2	20,000
FLEMING CO INC	WICHITA KS	3	3	0	0	0	0	2,250
SAFeway STORES INC	KANSAS CITY MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		8	4	0	2	0	2	29,000
HASKELL								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	1	0	0	0	0	750
FLEMING CO INC	WICHITA KS	2	0	2	0	0	0	3,000
COUNTY TOTAL:		3	1	2	0	0	0	3,750
HODGEMAN								
NASH-FINCH CO	LIBERAL KS	1	1	0	0	0	0	750
COUNTY TOTAL:		1	1	0	0	0	0	750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE KS (CONTINUED)								
JACKSON								
FLEMING CO INC	TOPEKA KS	2	0	0	2	0	0	6,000
COUNTY TOTAL:		2	0	0	2	0	0	6,000
JEFFERSON								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	1	0	0	0	0	750
FLEMING CO INC	TOPEKA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
JEWELL								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	1	0	0	0	1,500
BOOGAART SUPPLY CO	CONCORDIA KS	1	1	0	0	0	0	750
COUNTY TOTAL:		3	2	1	0	0	0	3,000
JOHNSON								
AFFILIATED FOODS INC	ELWOOD KS	1	0	1	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	22	4	7	6	4	1	63,500
DILLON COMPANIES CORP STORES	HUTCHINSON KS	1	0	0	0	1	0	7,000
FLEMING CO INC	NORTH KANSAS CITY MO	6	0	0	3	2	1	29,000
FLEMING FOODS OF MISSOURI	JOPLIN MO	2	0	0	1	1	0	8,000
MILGRAM FOOD STORES	KANSAS CITY MO	6	0	0	3	3	0	24,000
SAFEMAY STORES INC	KANSAS CITY MO	8	0	0	2	5	1	45,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	0	1	15,000
COUNTY TOTAL:		47	4	8	15	16	4	193,000
KEARNY								
FLEMING CO INC	WICHITA KS	2	2	0	0	0	0	1,500
NASH-FINCH CO	LIBERAL KS	1	1	0	0	0	0	750
COUNTY TOTAL:		3	3	0	0	0	0	2,250
KINGMAN								
FLEMING CO INC	WICHITA KS	2	0	1	1	0	0	4,500
NASH-FINCH CO	LIBERAL KS	2	2	0	0	0	0	1,500
SAFEMAY STORES INC	KANSAS CITY MO	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		6	3	1	2	0	0	9,750
KIOWA								
DILLON COMPANIES CORP STORES	HUTCHINSON KS	1	0	0	1	0	0	3,000
COUNTY TOTAL:		1	0	0	1	0	0	3,000
LABETTE								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	4	1	1	2	0	0	8,250
CONSUMERS MARKETS	SPRINGFIELD MO	1	0	0	1	0	0	3,000
FLEMING FOODS OF MISSOURI	JOPLIN MO	3	2	1	0	0	0	3,000
GRIFFIN GROCERY CO	MUSKOGEE OK	1	1	0	0	0	0	750
SAFEMAY STORES INC	TULSA OK	1	0	0	0	1	0	5,000
COUNTY TOTAL:		10	4	2	3	1	0	20,000
LANE								
FLEMING CO INC	WICHITA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500
LEAVENWORTH								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	7	1	3	2	0	1	26,250
FLEMING CO INC	TOPEKA KS	4	1	2	1	0	0	6,750
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	0	1	0	0	3,000
MILITARY	BUY DIRECT	1	0	0	0	0	1	15,000
SAFEMAY STORES INC	KANSAS CITY MO	1	0	0	0	1	0	5,000
COUNTY TOTAL:		14	2	5	4	1	2	56,000
LINCOLN								
BOOGAART SUPPLY CO	CONCORDIA KS	1	1	0	0	0	0	750
FLEMING CO INC	TOPEKA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250

COUNTY SUPPLIERS

REGION 07, STATE KS (CONTINUED)

		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
LINN								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	2	1	1	0	0	0	2,250
FLEMING CO INC	TOPEKA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	1	2	0	0	0	3,750
LOGAN								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
FLEMING CO INC	TOPEKA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	0	2	0	0	0	3,000
LYON								
ASSOCIATED GROCERS CO	WICHITA KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	5	1	1	2	1	0	13,250
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	1	0	0	3,000
DILLON COMPANIES CORP STORES	HUTCHINSON KS	2	0	0	0	1	1	17,000
FLEMING CO INC	TOPEKA KS	1	0	1	0	0	0	1,500
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	0	1	0	0	3,000
SAFeway STORES INC	KANSAS CITY MO	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		13	3	2	4	3	1	44,250
MARION								
ASSOCIATED GROCERS CO	WICHITA KS	3	1	2	0	0	0	3,750
FLEMING CO INC	WICHITA KS	1	0	1	0	0	0	1,500
FLEMING CO INC	TOPEKA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	1	4	0	0	0	6,750
MARSHALL								
AFFILIATED FOODS INC	ELWOOD KS	2	2	0	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	3	3	0	0	0	0	2,250
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	5	0	1	0	0	6,750
MCFHERSON								
ASSOCIATED GROCERS CO	WICHITA KS	2	2	0	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	1	0	0	0	1,500
BOOGAART SUPPLY CO	CONCORDIA KS	2	1	0	1	0	0	3,750
DILLON COMPANIES CORP STORES	HUTCHINSON KS	2	0	0	0	1	1	15,000
FLEMING CO INC	WICHITA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		8	3	2	1	1	1	23,250
MEADE								
ASSOCIATED GROCERS CO	WICHITA KS	1	1	0	0	0	0	750
NASH-FINCH CO	LIBERAL KS	2	2	0	0	0	0	1,500
COUNTY TOTAL:		3	3	0	0	0	0	2,250
MIAMI								
AFFILIATED FOODS INC	ELWOOD KS	1	0	0	0	1	0	5,000
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	3	0	1	2	0	0	7,500
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	1	0	0	0	1,500
FLEMING CO INC	TOPEKA KS	1	0	0	1	0	0	3,000
SAFeway STORES INC	KANSAS CITY MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		7	0	2	4	1	0	20,000
MITCHELL								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
FLEMING CO INC	TOPEKA KS	2	0	2	0	0	0	3,000
COUNTY TOTAL:		3	0	2	1	0	0	6,000
MONTGOMERY								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	8	0	5	1	2	0	24,500
FLEMING CO INC	TOPEKA KS	1	0	0	0	1	0	5,000
SAFeway STORES INC	TULSA OK	2	0	0	0	2	0	10,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		12	1	5	1	5	0	40,250

COUNTY SUPPLIERS

REGION 07, STATE KS (CONTINUED)

		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
MORRIS								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	2	1	1	0	0	0	2,250
FLEMING CO INC	TOPEKA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	1	2	0	0	0	3,750
MORTON								
FLEMING CO INC	WICHITA KS	2	2	0	0	0	0	1,500
NASH-FINCH CO	LIBERAL KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	2	1	0	0	0	3,000
NEMAHA								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	2	0	2	0	0	0	3,000
FLEMING CO INC	TOPEKA KS	3	2	0	1	0	0	4,500
NASH-FINCH CO	LINCOLN NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		7	3	3	1	0	0	9,750
NEOSHO								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	4	1	2	0	1	0	10,750
FLEMING CO INC	TOPEKA KS	2	1	0	1	0	0	3,750
HALE-HALSELL CO	TULSA OK	2	1	0	1	0	0	3,750
COUNTY TOTAL:		8	3	2	2	1	0	18,250
NESS								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
FLEMING CO INC	WICHITA KS	1	1	0	0	0	0	750
NASH-FINCH CO	LIBERAL KS	1	1	0	0	0	0	750
COUNTY TOTAL:		3	2	1	0	0	0	3,000
NORTON								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	0	1	0	0	0	1,500
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
SAFEMAY STORES INC	OMAHA NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	0	3	0	0	0	4,500
OSAGE								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	4	1	3	0	0	0	5,250
FLEMING CO INC	TOPEKA KS	1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	2	3	1	0	0	9,000
OSBORNE								
AFFILIATED FOODS INC	ELWOOD KS	1	0	1	0	0	0	1,500
BOOGAART SUPPLY CO	CONCORDIA KS	2	1	1	0	0	0	2,250
COUNTY TOTAL:		3	1	2	0	0	0	3,750
OTTAWA								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500
PAWNEE								
C O MAMMEL FOOD STORES	GREAT BEND KS	1	0	1	0	0	0	1,500
DILLON COMPANIES CORP STORES	HUTCHINSON KS	1	0	1	0	0	0	1,500
NASH-FINCH CO	LIBERAL KS	1	1	0	0	0	0	750
COUNTY TOTAL:		3	1	2	0	0	0	3,750
PHILLIPS								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	2	0	0	0	0	1,500
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
FLEMING CO INC	TOPEKA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	2	1	1	0	0	6,000
POTTAWATOMIE								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	1	0	0	0	1,500
FLEMING CO INC	TOPEKA KS	2	0	1	1	0	0	4,500
COUNTY TOTAL:		4	1	2	1	0	0	6,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE KS (CONTINUED)								
PRAIRIE								
ASSOCIATED GROCERS CO	WICHITA KS	1	1	0	0	0	0	750
C O MAMMEL FOOD STORES	GREAT BEND KS	1	0	0	1	0	0	3,000
DILLON COMPANIES CORP STORES	HUTCHINSON KS	2	0	0	1	0	1	13,000
FLEMING CO INC	WICHITA KS	1	0	1	0	0	0	1,500
SAFEWAY STORES INC	OKLAHOMA CITY OK	1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	1	1	3	0	1	21,250
RAWLINS								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
FLEMING CO INC	NORTH KANSAS CITY MO	1	1	0	0	0	0	750
FLEMING CO INC	TOPEKA KS	1	1	0	0	0	0	750
COUNTY TOTAL:		3	2	1	0	0	0	3,000
RENO								
AFFILIATED FOODS INC	ELWOOD KS	1	0	0	0	1	0	5,000
ASSOCIATED GROCERS CO	WICHITA KS	1	0	0	1	0	0	3,000
DILLON COMPANIES CORP STORES	HUTCHINSON KS	4	0	0	1	2	1	23,000
FLEMING CO INC	WICHITA KS	1	0	0	1	0	0	3,000
NASH-FINCH CO	LIBERAL KS	4	1	1	2	0	0	8,250
SAFEWAY STORES INC	KANSAS CITY MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		12	1	2	5	3	1	43,750
REPUBLIC								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
NASH FINCH CO	GRAND ISLAND NE	1	1	0	0	0	0	750
COUNTY TOTAL:		2	1	0	1	0	0	3,750
RICE								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
DILLON COMPANIES CORP STORES	HUTCHINSON KS	1	0	1	0	0	0	1,500
FLEMING CO INC	WICHITA KS	1	0	0	1	0	0	3,000
NASH-FINCH CO	LIBERAL KS	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	0	2	2	0	0	9,000
RILEY								
AFFILIATED FOODS INC	ELWOOD KS	1	0	1	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	3	0	0	1	2	0	13,000
DILLON COMPANIES CORP STORES	HUTCHINSON KS	2	0	0	0	2	0	10,000
FLEMING CO INC	TOPEKA KS	2	0	2	0	0	0	3,000
SAFEWAY STORES INC	KANSAS CITY MO	2	0	0	1	1	0	10,000
COUNTY TOTAL:		10	0	3	2	5	0	37,500
ROOKS								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	2	0	0	0	0	1,500
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
C O MAMMEL FOOD STORES	GREAT BEND KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	2	2	0	0	0	4,500
RUSH								
C O MAMMEL FOOD STORES	GREAT BEND KS	1	0	1	0	0	0	1,500
FLEMING CO INC	WICHITA KS	1	1	0	0	0	0	750
COUNTY TOTAL:		2	1	1	0	0	0	2,250
RUSSELL								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
FLEMING CO INC	TOPEKA KS	2	1	0	1	0	0	3,750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		4	2	0	2	0	0	7,500
SALINE								
AFFILIATED FOODS INC	ELWOOD KS	1	0	0	0	1	0	5,000
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	0	0	0	1	0	5,000
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	2	0	0	0	2	0	10,000
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	0	0	1	10,000
DILLON COMPANIES CORP STORES	HUTCHINSON KS	3	0	0	0	2	1	22,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE KS, SALINE (CONTINUED)								
FLEMING CO INC	TOPEKA KS	2	1	1	0	0	0	2,250
NASH-FINCH CO	LIBERAL KS	1	0	0	1	0	0	3,000
SAFeway STORES INC	KANSAS CITY MO	1	0	0	0	1	0	7,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		13	1	2	1	7	2	65,750
SCOTT								
FLEMING CO INC	WICHITA KS	1	0	0	1	0	0	3,000
NASH-FINCH CO	LIBERAL KS	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	0	2	0	0	6,000
SEDERWICK								
ASSOCIATED GROCERS CO	WICHITA KS	5	1	1	3	0	0	11,250
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	5	0	1	3	1	0	15,500
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	0	1	0	5,000
DILLON COMPANIES CORP STORES	HUTCHINSON KS	15	0	1	4	10	0	79,500
FLEMING CO INC	WICHITA KS	29	2	6	11	8	2	107,500
MILITARY	BUY DIRECT	1	0	0	0	0	1	15,000
NASH-FINCH CO	LIBERAL KS	2	2	0	0	0	0	1,500
SAFeway STORES INC	KANSAS CITY MO	11	0	3	3	4	1	54,500
SCRIVNER INC/WHOLESALE DIV	OKLAHOMA CITY OK	3	0	0	0	2	1	24,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		73	6	12	24	26	5	314,500
SEWARD								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
NASH-FINCH CO	LIBERAL KS	3	0	1	1	1	0	9,500
SAFeway STORES INC	OKLAHOMA CITY OK	1	0	0	0	1	0	7,000
COUNTY TOTAL:		5	0	1	2	2	0	19,500
SHAWNEE								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	18	5	5	4	4	0	47,250
DILLON COMPANIES CORP STORES	HUTCHINSON KS	4	0	0	1	3	0	18,000
FLEMING CO INC	TOPEKA KS	19	1	4	4	9	1	75,750
SAFeway STORES INC	KANSAS CITY MO	3	0	0	2	1	0	13,000
COUNTY TOTAL:		45	7	9	11	17	1	154,750
SHERIDAN								
BOOGAART SUPPLY CO	CONCORDIA KS	1	1	0	0	0	0	750
FLEMING CO INC	TOPEKA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
SHEPHERD								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
FLEMING CO INC	TOPEKA KS	1	0	1	0	0	0	1,500
SAFeway STORES INC	DENVER CO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		3	0	1	2	0	0	7,500
SMITH								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	0	1	0	0	0	1,500
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		4	2	1	1	0	0	6,000
STAFFORD								
C O MARSHALL FOOD STORES	GREAT BEND KS	2	0	1	1	0	0	4,500
DILLON COMPANIES CORP STORES	HUTCHINSON KS	1	0	1	0	0	0	1,500
NASH-FINCH CO	LIBERAL KS	2	1	1	0	0	0	2,250
COUNTY TOTAL:		5	1	3	1	0	0	8,250
STANTON								
FLEMING CO INC	WICHITA KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE KS (CONTINUED)								
STEVENS								
FLEMING CO INC	WICHITA KS	1	0	1	0	0	0	1,500
NASH-FINCH CO	LIBERAL KS	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	1	1	0	0	4,500
SUMNER								
ASSOCIATED GROCERS CO	WICHITA KS	2	2	0	0	0	0	1,500
DILLON COMPANIES CORP STORES	HUTCHINSON KS	2	0	1	1	0	0	4,500
FLEMING CO INC	WICHITA KS	2	0	0	2	0	0	6,000
FLEMING CO INC	OKLAHOMA CITY OK	1	0	1	0	0	0	1,500
NASH-FINCH CO	LIBERAL KS	2	2	0	0	0	0	1,500
SCPIVNER INC/WHOLESALE DIV	OKLAHOMA CITY OK	2	1	0	1	0	0	3,750
COUNTY TOTAL:		11	5	2	4	0	0	18,750
THOMAS								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
FLEMING CO INC	TOPEKA KS	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	0	2	0	0	6,000
TREGO								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	1	0	0	0	1,500
FLEMING CO INC	TOPEKA KS	1	1	0	0	0	0	750
COUNTY TOTAL:		2	1	1	0	0	0	2,250
WABAUNSEE								
FLEMING CO INC	TOPEKA KS	1	1	0	0	0	0	750
COUNTY TOTAL:		1	1	0	0	0	0	750
WALLACE								
BOOGAART SUPPLY CO	CONCORDIA KS	1	1	0	0	0	0	750
WESTERN GROCERS	DENVER CO	1	1	0	0	0	0	750
COUNTY TOTAL:		2	2	0	0	0	0	1,500
WASHINGTON								
AFFILIATED FOODS INC	ELWOOD KS	1	0	0	1	0	0	3,000
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	1	0	0	0	1,500
FLEMING CO OF NEBRASKA	LINCOLN NE	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		4	2	1	1	0	0	6,000
WICHITA								
ASSOCIATED GROCERS OF COLORADO	DENVER CO	1	1	0	0	0	0	750
NASH-FINCH CO	LIBERAL KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
WILSON								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	0	1	1	0	0	4,500
FLEMING CO INC	TOPEKA KS	2	0	1	1	0	0	4,500
HALE-HALSELL CO	TULSA OK	1	1	0	0	0	0	750
COUNTY TOTAL:		5	1	2	2	0	0	9,750
WOODSON								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	1	0	0	0	1,500
HALE-HALSELL CO	TULSA OK	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	0	2	0	0	0	3,000
WYANDOTTE								
AFFILIATED FOODS INC	ELWOOD KS	2	0	1	1	0	0	4,500
AIDI INC	WENTZVILLE MO	1	0	0	0	1	0	7,000
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	17	1	8	6	2	0	40,750
FLEMING CO INC	TOPEKA KS	1	0	0	1	0	0	3,000
FLEMING CO INC	NORTH KANSAS CITY MO	5	0	1	3	1	0	17,500
MILGRAM FOOD STORES	KANSAS CITY MO	5	0	0	3	2	0	21,000
SAFEMAY STORES INC	KANSAS CITY MO	5	0	3	1	1	0	12,500
COUNTY TOTAL:		36	1	13	15	7	0	106,250
KS STATE TOTAL:		633	153	137	131	129	28	1,991,000

COUNTY SUPPLIERS

TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
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REGION 07
STATE: MO

ADAIR

AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	1	0	0	0	0	750
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	0	1	10,000
SAFeway STORES INC	KANSAS CITY MO	1	0	0	0	1	0	7,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
WETTERAU FOODS INC	HAZELWOOD MO	2	0	0	0	2	0	10,000
WETTERAU FOODS INC	MEXICO MO	1	0	0	0	1	0	5,000
COUNTY TOTAL:		8	2	0	0	5	1	38,500

ANDREW

AFFILIATED FOODS INC	ELWOOD KS	2	0	0	2	0	0	6,000
COUNTY TOTAL:		2	0	0	2	0	0	6,000

ATCHISON

AFFILIATED FOODS INC	ELWOOD KS	2	0	2	0	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		4	1	2	1	0	0	6,750

AUDRAIN

KROGER CO	BRIDGETON MO	2	0	1	1	0	0	4,500
WETTERAU FOODS INC	MEXICO MO	7	1	2	3	1	0	17,750
COUNTY TOTAL:		9	1	3	4	1	0	22,250

BARRY

ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	4	0	2	1	1	0	11,000
FLEMING FOODS OF MISSOURI	JOPLIN MO	2	2	0	0	0	0	1,500
GENERAL GROCER CO/OZARK DIV	SPRINGFIELD MO	2	2	0	0	0	0	1,500
MILGRAM FOOD STORES	KANSAS CITY MO	1	0	1	0	0	0	1,500
PRODUCERS GROCERY CO	SPRINGFIELD MO	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		11	4	5	1	1	0	18,500

BARTON

ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	1	0	0	3,000
FLEMING FOODS OF MISSOURI	JOPLIN MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	0	2	0	0	6,000

BATES

ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	1	0	0	3,000
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	4	0	3	1	0	0	7,500
FLEMING CO INC	NORTH KANSAS CITY MO	1	1	0	0	0	0	750
COUNTY TOTAL:		6	1	3	2	0	0	11,250

BENTON

ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	4	1	2	1	0	0	6,750
PRODUCERS GROCERY CO	SPRINGFIELD MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	1	3	1	0	0	8,250

BOLLINGER

ASSOCIATED GROCERS CO	ST LOUIS MO	1	1	0	0	0	0	750
WETTERAU FOODS INC	SCOTT CITY MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250

BOONE

AFFILIATED FOODS INC	ELWOOD KS	3	1	1	1	0	0	5,250
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	3	0	0	2	1	0	11,000
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	2	0	1	0	1	0	6,500
FLEMING CO INC	NORTH KANSAS CITY MO	2	0	0	0	0	2	25,000
KROGER CO	BRIDGETON MO	2	0	0	1	1	0	3,000
MALONE AND HYDE INC	SIKESTON MO	1	1	0	0	0	0	750
SAFeway STORES INC	KANSAS CITY MO	2	0	0	0	2	0	10,000
SCHNUCK MARKETS INC	BRIDGETON MO	1	0	0	0	0	1	10,000
WETTERAU FOODS INC	MEXICO MO	5	1	1	0	2	1	27,250
COUNTY TOTAL:		21	3	3	4	7	4	103,750

COUNTY SUPPLIERS

REGION 07, STATE MO (CONTINUED)

		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
BUCHANAN								
AFFILIATED FOODS INC	ELWOOD KS	11	4	1	5	1	0	24,500
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	2	0	0	0	2	0	10,000
FLEMING CO INC	NORTH KANSAS CITY MO	7	0	0	6	1	0	23,000
MILGRAM FOOD STORES	KANSAS CITY MO	1	0	0	0	1	0	5,000
SAFEGWAY STORES INC	KANSAS CITY MO	3	0	0	3	0	0	9,000
COUNTY TOTAL:		24	4	1	14	5	0	71,500
BUTLER								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	1	0	0	3,000
FEDERAL WHOLESALE	ELDCRADO IL	1	0	0	0	1	0	5,000
MALONE AND HYDE INC	SIKESTON MO	1	0	0	1	0	0	3,000
SAFEGWAY STORES INC	LITTLE ROCK AR	1	0	0	1	0	0	3,000
TOM BOY INC	ST LOUIS MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	SCOTT CITY MO	3	0	0	2	0	1	16,000
SMALL SUPPLIERS		1	0	0	0	1	0	5,000
COUNTY TOTAL:		9	0	1	5	2	1	36,500
CALDWELL								
AFFILIATED FOODS INC	ELWOOD KS	5	3	1	1	0	0	6,750
WETTERAU FOODS INC	MEXICO MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		6	3	2	1	0	0	8,250
CALLAWAY								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	1	0	0	0	1,500
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	0	1	0	0	3,000
KROGER CO	BRIDGEFORD MO	1	0	1	0	0	0	1,500
SAFEGWAY STORES INC	KANSAS CITY MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	MEXICO MO	3	0	0	1	2	0	15,000
COUNTY TOTAL:		8	1	3	2	2	0	23,250
CAMDEN								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	0	1	1	0	0	4,500
FLEMING CO INC	NORTH KANSAS CITY MO	4	2	0	1	1	0	9,500
PRODUCERS GROCERY CO	SPRINGFIELD MO	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		8	2	2	3	1	0	18,500
CARROLL								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	3	2	1	0	0	0	3,000
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	1	0	0	0	1,500
FLEMING CO INC	NORTH KANSAS CITY MO	1	1	0	0	0	0	750
COUNTY TOTAL:		6	4	2	0	0	0	6,000
CARTER								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	1	0	0	0	1,500
MALONE AND HYDE INC	SIKESTON MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	0	2	0	0	0	3,000
CASS								
AFFILIATED FOODS INC	ELWOOD KS	1	0	1	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	0	1	0	5,000
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	8	2	4	2	0	0	13,500
FLEMING CO INC	NORTH KANSAS CITY MO	3	0	1	2	0	0	7,500
SAFEGWAY STORES INC	KANSAS CITY MO	1	0	0	0	1	0	7,000
COUNTY TOTAL:		14	2	6	4	2	0	34,500
CEDAR								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	3	1	1	1	0	0	5,250
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	1	1	2	0	0	8,250

COUNTY SUPPLIERS

REGION 07, STATE MO (CONTINUED)

		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
CHARITON								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	1	0	0	0	0	750
WETTERAU FOODS INC	MEXICO MO	3	2	0	1	0	0	4,500
COUNTY TOTAL:		5	4	0	1	0	0	6,000
CHRISTIAN								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	4	1	2	1	0	0	6,750
FLEMING FOODS OF MISSOURI	JOPLIN MO	2	2	0	0	0	0	1,500
COUNTY TOTAL:		6	3	2	1	0	0	8,250
CLARK								
WETTERAU FOODS INC	MEXICO MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500
CLAY								
AFFILIATED FOODS INC	ELWOOD KS	2	0	2	0	0	0	3,000
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	10	1	1	6	2	0	30,250
FLEMING CO INC	NORTH KANSAS CITY MO	5	0	0	4	1	0	17,000
MILGRAM FOOD STORES	KANSAS CITY MO	3	0	0	3	0	0	9,000
SAFeway STORES INC	KANSAS CITY MO	6	0	0	3	2	1	29,000
WETTERAU FOODS INC	MEXICO MO	3	0	0	0	1	2	27,000
COUNTY TOTAL:		29	1	3	16	6	3	115,250
CLINTON								
AFFILIATED FOODS INC	ELWOOD KS	7	3	4	0	0	0	8,250
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	1	1	0	0	0	0	750
WETTERAU FOODS INC	MEXICO MO	2	0	0	2	0	0	6,000
COUNTY TOTAL:		11	4	5	2	0	0	16,500
COLE								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
ASSOCIATED GROCERS CO	ST LOUIS MO	1	0	1	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	0	0	1	1	0	8,000
GENERAL GROCER CO/OZARK DIV	SPRINGFIELD MO	1	0	1	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	0	1	15,000
KROGER CO	BRIDGETON MO	1	0	0	0	1	0	7,000
MALONE AND HYDE INC	SIKESTON MO	2	2	0	0	0	0	1,500
SAFeway STORES INC	KANSAS CITY MO	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	MEXICO MO	3	0	0	1	1	1	18,000
COUNTY TOTAL:		13	3	2	3	3	2	56,250
COOPER								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	2	2	0	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	1	0	0	0	1,500
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	0	0	1	0	5,000
WETTERAU FOODS INC	HAZELWOOD MO	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		6	2	2	1	1	0	12,500
CP GIRAFDEAU								
ASSOCIATED GROCERS CO	ST LOUIS MO	2	2	0	0	0	0	1,500
KROGER CO	BRIDGETON MO	1	0	0	0	1	0	7,000
MALONE AND HYDE INC	SIKESTON MO	3	0	0	3	0	0	9,000
MALONE AND HYDE INC	MEMPHIS TN	1	0	0	0	1	0	5,000
NATIONAL SUPER MARKETS	ST LOUIS MO	1	0	0	0	0	1	10,000
SCHNUCK MARKETS INC	BRIDGETON MO	1	0	0	0	0	1	15,000
WETTERAU FOODS INC	SCOTT CITY MO	2	0	0	0	1	1	15,000
COUNTY TOTAL:		11	2	0	3	3	3	62,500
CRANFORD								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	5	2	1	1	1	0	11,000
MALONE AND HYDE INC	SIKESTON MO	2	1	1	0	0	0	2,250
WETTERAU FOODS INC	HAZELWOOD MO	2	1	1	0	0	0	2,250
COUNTY TOTAL:		9	4	3	1	1	0	15,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE MO (CONTINUED)								
DADE								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	1	1	0	0	0	2,250
FLEMING FOODS OF MISSOURI	JOPLIN MO	1	1	0	0	0	0	750
COUNTY TOTAL:		3	2	1	0	0	0	3,000
DALLAS								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	0	1	0	5,000
PRODUCERS GROCERY CO	SPRINGFIELD MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	0	1	0	1	0	6,500
DAVIESS								
AFFILIATED FOODS INC	ELWOOD KS	2	1	1	0	0	0	2,250
SUPER VALU STORES INC	DES MOINES IA	1	1	0	0	0	0	750
COUNTY TOTAL:		3	2	1	0	0	0	3,000
DE KALB								
AFFILIATED FOODS INC	ELWOOD KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500
DENT								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	0	0	2	0	0	6,000
MALONE AND HYDE INC	SIKESTON MO	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	SCOTT CITY MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	0	0	4	0	0	12,000
DOUGLAS								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	0	1	1	0	0	4,500
RICHARD BROTHERS INC	WEST PLAINS MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	0	2	1	0	0	6,000
DUNKLIN								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	5	1	1	3	0	0	11,250
BARNES GROCERY CO	POPLAR BLUFF MO	1	1	0	0	0	0	750
KROGER CO	MEMPHIS TN	1	0	0	0	1	0	5,000
MALONE AND HYDE INC	SIKESTON MO	4	2	1	0	1	0	8,000
SAFEWAY STORES INC	LITTLE ROCK AR	1	0	0	0	1	0	7,000
WETTERAU FOODS INC	SCOTT CITY MO	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		15	6	3	3	3	0	35,000
FRANKLIN								
ASSOCIATED GROCERS CO	ST LOUIS MO	3	1	1	1	0	0	5,250
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	4	1	1	2	0	0	8,250
GENERAL GROCER CO	ST LOUIS MO	3	1	2	0	0	0	3,750
KROGER CO	BRIDGETON MO	4	0	1	2	1	0	14,500
MALONE AND HYDE INC	SIKESTON MO	1	0	1	0	0	0	1,500
TOM BOY INC	ST LOUIS MO	2	0	1	1	0	0	4,500
WETTERAU FOODS INC	HAZELWOOD MO	5	1	0	3	1	0	16,750
WETTERAU FOODS INC	MEXICO MO	2	0	0	2	0	0	6,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		25	5	7	11	2	0	61,250
GASCONADE								
ASSOCIATED GROCERS CO	ST LOUIS MO	2	1	1	0	0	0	2,250
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	1	0	0	0	1,500
GENERAL GROCER CO	ST LOUIS MO	1	1	0	0	0	0	750
WETTERAU FOODS INC	MEXICO MO	2	0	0	2	0	0	6,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		7	2	3	2	0	0	12,000
GENTRY								
AFFILIATED FOODS INC	ELWOOD KS	5	3	2	0	0	0	5,250
HY-VEE FOOD STORES INC	CHARITON IA	1	0	1	0	0	0	1,500
COUNTY TOTAL:		6	3	3	0	0	0	6,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE MO (CONTINUED)								
GREENE								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	21	3	8	4	2	4	93,250
CONSUMERS MARKETS	SPRINGFIELD MO	10	0	0	4	5	1	52,000
FLEMING FOODS OF MISSOURI	JOPLIN MO	3	0	2	1	0	0	6,000
GENERAL GROCER CO/OZARK DIV	SPRINGFIELD MO	1	1	0	0	0	0	750
SAFeway STORES INC	KANSAS CITY MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		36	4	11	9	7	5	153,500
GRUNDY								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	1	0	5,000
WETTERAU FOODS INC	MEXICO MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	1	1	0	1	0	7,250
HARRISON								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	0	1	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	0	2	0	0	6,000
HENRY								
ALDI INC	WENTZVILLE MO	1	0	0	0	1	0	7,000
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	1	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	0	2	0	0	0	3,000
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	0	1	0	0	3,000
GENERAL GROCER CO/OZARK DIV	SPRINGFIELD MO	2	2	0	0	0	0	1,500
SAFeway STORES INC	KANSAS CITY MO	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	MEXICO MO	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		2	0	1	1	0	0	4,500
COUNTY TOTAL:		11	2	4	4	1	0	26,500
HICKORY								
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	0	0	1	0	5,000
COUNTY TOTAL:		1	0	0	0	1	0	5,000
HOLT								
AFFILIATED FOODS INC	ELWOOD KS	3	2	1	0	0	0	3,000
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	2	2	0	0	0	4,500
HOWARD								
FLEMING CO INC	NORTH KANSAS CITY MO	2	1	1	0	0	0	2,250
WETTERAU FOODS INC	MEXICO MO	3	2	1	0	0	0	3,000
COUNTY TOTAL:		5	3	2	0	0	0	5,250
HOWELL								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	7	1	5	1	0	0	11,250
CONSUMERS MARKETS	SPRINGFIELD MO	1	0	0	0	1	0	7,000
RICHARD BROTHERS INC	WEST PLAINS MO	2	0	1	1	0	0	4,500
COUNTY TOTAL:		10	1	6	2	1	0	22,750
IRON								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	1	0	0	0	1,500
GENERAL GROCER CO	ST LOUIS MO	1	0	1	0	0	0	1,500
MALONE AND HYDE INC	SIKESTON MO	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	SCOTT CITY MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	0	2	2	0	0	9,000
JACKSON								
AFFILIATED FOODS INC	ELWOOD KS	5	2	1	0	2	0	13,000
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	1	0	0	1	0	5,750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	48	10	13	18	5	2	135,000
FLEMING CO INC	NORTH KANSAS CITY MO	29	1	5	16	7	0	93,250
FLEMING FOODS OF MISSOURI	JOPLIN MO	1	0	0	1	0	0	3,000
MILGRAM FOOD STORES	KANSAS CITY MO	21	0	1	8	12	0	89,500
SAFeway STORES INC	KANSAS CITY MO	19	0	1	7	10	1	93,500
WETTERAU FOODS INC	MEXICO MO	1	0	0	1	0	0	3,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE MO, JACKSON (CONTINUED)								
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		127	14	21	52	37	3	439,000
JASPER								
AMERICAN STORES CO	SALT LAKE CITY UT	1	0	0	0	0	1	10,000
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	7	1	1	3	1	1	28,250
CONSUMERS MARKETS	SPRINGFIELD MO	5	0	0	0	4	1	32,000
FLEMING FOODS OF MISSOURI	JOPLIN MO	3	0	2	1	0	0	6,000
HALE-HALSELL CO	TULSA OK	2	1	1	0	0	0	2,250
MILGRAM FOOD STORES	KANSAS CITY MO	1	0	0	1	0	0	3,000
SAFeway STORES INC	KANSAS CITY MO	3	0	0	1	2	0	17,000
SMALL SUPPLIERS		2	1	1	0	0	0	2,250
COUNTY TOTAL:		24	3	5	6	7	3	100,750
JEFFERSON								
ALDI INC	WENTZVILLE MO	1	0	0	0	1	0	5,000
ASSOCIATED GROCERS CO	ST LOUIS MO	1	1	0	0	0	0	750
GENERAL GROCER CO	ST LOUIS MO	9	1	5	2	1	0	19,250
KROGER CO	BRIDGETON MO	4	0	0	0	2	2	39,000
MALONE AND HYDE INC	SIKESTON MO	2	2	0	0	0	0	1,500
NATIONAL SUPER MARKETS	ST LOUIS MO	2	0	0	0	2	0	12,000
SCHNUCK MARKETS INC	BRIDGETON MO	1	0	0	0	0	1	15,000
TOM BOY INC	ST LOUIS MO	4	0	2	1	1	0	11,000
WETTERAU FOODS INC	HAZELWOOD MO	5	0	1	4	0	0	13,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		30	5	8	7	7	3	117,750
JOHNSON								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	2	1	1	0	0	0	2,250
FLEMING CO INC	NORTH KANSAS CITY MO	2	0	0	2	0	0	6,000
MILITARY	BUY DIRECT	1	0	0	0	1	0	7,000
SAFeway STORES INC	KANSAS CITY MO	1	0	0	0	0	1	15,000
WETTERAU FOODS INC	MEXICO MO	2	1	1	0	0	0	2,250
COUNTY TOTAL:		8	2	2	2	1	1	32,500
KNOX								
AFFILIATED FOODS INC	ELWOOD KS	1	0	0	0	1	0	5,000
WETTERAU FOODS INC	MEXICO MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	0	1	0	1	0	6,500
LACLEDE								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	4	3	1	0	0	0	3,750
CONSUMERS MARKETS	SPRINGFIELD MO	1	0	0	0	1	0	7,000
GENERAL GROCER CO/OZARK DIV	SPRINGFIELD MO	1	1	0	0	0	0	750
MILITARY	BUY DIRECT	1	0	0	0	0	1	15,000
WETTERAU FOODS INC	MEXICO MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		8	4	1	1	1	1	29,500
LAFAYETTE								
AFFILIATED FOODS INC	ELWOOD KS	1	0	1	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	1	0	0	3,000
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	5	2	0	3	0	0	10,500
FLEMING CO INC	NORTH KANSAS CITY MO	3	0	2	1	0	0	6,000
WETTERAU FOODS INC	MEXICO MO	2	1	0	0	1	0	5,750
COUNTY TOTAL:		12	3	3	5	1	0	26,750
LAWRENCE								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	4	1	1	1	1	0	10,250
CONSUMERS MARKETS	SPRINGFIELD MO	1	0	0	0	1	0	5,000
PRODUCERS GROCERY CO	SPRINGFIELD MO	2	1	1	0	0	0	2,250
COUNTY TOTAL:		7	2	2	1	2	0	17,500
LEWIS								
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	1	1	0	0	0	0	750
WETTERAU FOODS INC	HAZELWOOD MO	1	0	1	0	0	0	1,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE MO, LEWIS (CONTINUED)								
WETTERAU FOODS INC	MEXICO MO	2	1	0	1	0	0	3,750
COUNTY TOTAL:		5	2	1	2	0	0	9,000
LINCOLN								
KROGER CO	BRIDGETON MO	1	0	0	0	1	0	7,000
WETTERAU FOODS INC	HAZELWOOD MO	3	1	2	0	0	0	3,750
COUNTY TOTAL:		4	1	2	0	1	0	10,750
LINN								
AFFILIATED FOODS INC	ELWOOD KS	1	0	1	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	1	0	0	0	1,500
FLEMING CO INC	NORTH KANSAS CITY MO	3	2	1	0	0	0	3,000
WETTERAU FOODS INC	MEXICO MO	3	0	1	2	0	0	7,500
COUNTY TOTAL:		8	2	4	2	0	0	13,500
LIVINGSTON								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	1	0	0	0	1,500
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	0	1	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	0	1	10,000
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		2	1	0	1	0	0	3,750
COUNTY TOTAL:		6	1	2	2	0	1	19,750
MACON								
AFFILIATED FOODS INC	ELWOOD KS	2	0	1	1	0	0	4,500
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	MEXICO MO	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	0	2	2	1	0	14,000
MADISON								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	1	0	0	0	1,500
MALONE AND HYDE INC	SIKESTON MO	1	1	0	0	0	0	750
WETTERAU FOODS INC	SCOTT CITY MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		3	1	1	1	0	0	5,250
MARIES								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	0	1	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	1	0	0	0	0	750
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		4	3	1	0	0	0	3,750
MARION								
AFFILIATED FOODS INC	ELWOOD KS	4	4	0	0	0	0	3,000
ALDI INC	WENTZVILLE MO	1	0	0	1	0	0	3,000
KROGER CO	BRIDGETON MO	1	0	0	0	1	0	7,000
NATIONAL SUPER MARKETS	ST LOUIS MO	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	MEXICO MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	HAZELWOOD MO	2	0	0	1	1	0	8,000
COUNTY TOTAL:		10	4	1	3	2	0	25,500
MCDONALD								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	3	1	1	1	0	0	5,250
HALE-HALSELL CO	TULSA OK	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	1	2	1	0	0	6,750
MERCER								
AFFILIATED FOODS INC	ELWOOD KS	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	1	1	0	0	0	0	750
COUNTY TOTAL:		2	1	1	0	0	0	2,250
MILLER								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	1	0	0	3,000
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	0	1	0	0	3,000
FLEMING CO INC	NORTH KANSAS CITY MO	1	1	0	0	0	0	750
GENERAL GROCER CO/OZARK DIV	SPRINGFIELD MO	1	1	0	0	0	0	750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE MO, MILLER	(CONTINUED)							
PRODUCERS GROCERY CO	SPRINGFIELD MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	MEXICO MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	2	1	3	0	0	12,000
MISSISSIPPI								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	1	0	0	3,000
BARNES GROCERY CO	POPLAR BLUFF MO	1	1	0	0	0	0	750
MALONE AND HYDE INC	SIKESTON MO	2	0	1	1	0	0	4,500
WETTERAU FOODS INC	SCOTT CITY MO	2	0	0	2	0	0	6,000
COUNTY TOTAL:		6	1	1	4	0	0	14,250
MONITEAU								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	2	0	1	1	0	0	4,500
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	0	2	0	0	0	3,000
WETTERAU FOODS INC	MEXICO MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	0	4	1	0	0	9,000
MONROE								
WETTERAU FOODS INC	MEXICO MO	3	0	2	1	0	0	6,000
COUNTY TOTAL:		3	0	2	1	0	0	6,000
MONTGOMERY								
GENERAL GROCER CO	ST LOUIS MO	1	1	0	0	0	0	750
JOHN J MEIER CO	ST LOUIS MO	1	1	0	0	0	0	750
MALONE AND HYDE INC	SIKESTON MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	MEXICO MO	2	0	2	0	0	0	3,000
COUNTY TOTAL:		5	2	3	0	0	0	6,000
MORGAN								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	0	1	0	5,000
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	MEXICO MO	1	1	0	0	0	0	750
COUNTY TOTAL:		4	2	1	0	1	0	8,000
NEW MADRID								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	1	0	0	0	1,500
BARNES GROCERY CO	POPLAR BLUFF MO	1	1	0	0	0	0	750
MALONE AND HYDE INC	SIKESTON MO	6	4	1	1	0	0	7,500
WETTERAU FOODS INC	SCOTT CITY MO	2	0	1	1	0	0	4,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		11	6	3	2	0	0	15,000
NEWTON								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	0	0	1	1	0	8,000
CONSUMERS MARKETS	SPRINGFIELD MO	1	0	0	0	0	1	10,000
FLEMING FOODS OF MISSOURI	JOPLIN MO	3	0	1	1	1	0	9,500
HALE-HALSELL CO	TULSA OK	1	0	0	1	0	0	3,000
SAFeway STORES INC	KANSAS CITY MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		8	0	1	4	2	1	33,500
NODAWAY								
AFFILIATED FOODS INC	ELWOOD KS	5	1	2	2	0	0	9,750
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
COUNTY TOTAL:		7	1	3	3	0	0	14,250
OREGON								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	0	1	1	0	0	4,500
MALONE AND HYDE INC	SIKESTON MO	2	2	0	0	0	0	1,500
COUNTY TOTAL:		4	2	1	1	0	0	6,000
OSAGE								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	0	1	0	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	0	2	0	0	0	3,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE MO (CONTINUED)								
OZARK								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	1	0	0	0	1,500
GENERAL GROCER CO/OZARK DIV	SPRINGFIELD MO	1	1	0	0	0	0	750
COUNTY TOTAL:		2	1	1	0	0	0	2,250
PENISCOT								
BARNES GROCERY CO	POPLAR BLUFF MO	1	1	0	0	0	0	750
MALONE AND HYDE INC	MEMPHIS TN	2	0	2	0	0	0	3,000
MALONE AND HYDE INC	SIKESTON MO	4	1	2	1	0	0	6,750
P A CLAYTON CO	MEMPHIS TN	2	2	0	0	0	0	1,500
WETTERAU FOODS INC	SCOTT CITY MO	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		12	6	5	1	0	0	15,000
PERRY								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	0	1	0	0	0	1,500
GENERAL GROCER CO	ST LOUIS MO	1	1	0	0	0	0	750
WETTERAU FOODS INC	SCOTT CITY MO	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	1	2	1	0	0	6,750
FETTIS								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	2	0	0	2	0	0	6,000
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	1	0	0	0	0	750
CONSUMERS MARKETS	SPRINGFIELD MO	2	0	0	1	1	0	8,000
SAFeway STORES INC	KANSAS CITY MO	1	0	0	0	1	0	7,000
WETTERAU FOODS INC	MEXICO MO	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	0	0	0	1	0	5,000
COUNTY TOTAL:		8	1	1	3	3	0	28,250
PHELPS								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	1	0	0	3,000
GENERAL GROCER CO	ST LOUIS MO	1	0	1	0	0	0	1,500
KROGER CO	BRIDGETON MO	1	0	0	0	1	0	7,000
MALONE AND HYDE INC	SIKESTON MO	1	0	0	1	0	0	3,000
NATIONAL SUPER MARKETS	ST LOUIS MO	1	0	0	0	0	1	10,000
WETTERAU FOODS INC	MEXICO MO	3	0	1	1	1	0	9,500
COUNTY TOTAL:		8	0	2	3	2	1	34,000
PIKE								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	0	1	0	0	0	1,500
KROGER CO	BRIDGETON MO	2	0	1	0	1	0	6,500
WETTERAU FOODS INC	MEXICO MO	2	0	0	2	0	0	6,000
COUNTY TOTAL:		5	0	2	2	1	0	14,000
PLATTE								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	3	0	1	2	0	0	7,500
FLEMING CO INC	NORTH KANSAS CITY MO	2	0	1	1	0	0	4,500
SAFeway STORES INC	KANSAS CITY MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		6	0	3	3	0	0	13,500
FOLK								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	3	0	2	1	0	0	6,000
KROGER CO	BRIDGETON MO	1	0	0	0	1	0	7,000
COUNTY TOTAL:		4	0	2	1	1	0	13,000
PULASKI								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	7	2	5	0	0	0	9,000
WETTERAU FOODS INC	MEXICO MO	4	2	1	1	0	0	6,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		12	5	6	1	0	0	15,750
PUTNAM								
AFFILIATED FOODS INC	ELWOOD KS	1	0	1	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	1	1	0	0	4,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE MO (CONTINUED)								
RALLS								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	1	0	0	0	0	750
WETTERAU FOODS INC	MEXICO MO	2	2	0	0	0	0	1,500
COUNTY TOTAL:		3	3	0	0	0	0	2,250
RANDOLPH								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	1	0	0	0	1,500
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	0	1	0	0	3,000
SAFeway STORES INC	KANSAS CITY MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	MEXICO MO	2	0	0	2	0	0	6,000
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	0	2	4	0	0	15,000
RAY								
AFFILIATED FOODS INC	ELWOOD KS	2	1	0	1	0	0	3,750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	1	0	0	0	0	750
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	1	0	0	0	1,500
FLEMING CO INC	NORTH KANSAS CITY MO	1	0	0	0	1	0	5,000
WETTERAU FOODS INC	MEXICO MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	2	1	2	1	0	14,000
REYNOLDS								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	1	1	0	0	0	2,250
GENERAL GROCER CO	ST LOUIS MO	1	1	0	0	0	0	750
MALONE AND HYDE INC	SIKESTON MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	2	2	0	0	0	4,500
RIPLEY								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	0	1	1	0	0	4,500
JONESBORO GROCER CO	JONESBORO AR	1	1	0	0	0	0	750
MALONE AND HYDE INC	SIKESTON MO	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		5	2	1	2	0	0	9,000
SALINE								
AFFILIATED FOODS INC	ELWOOD KS	1	0	0	1	0	0	3,000
FLEMING CO INC	NORTH KANSAS CITY MO	4	1	3	0	0	0	5,250
MILGRAM FOOD STORES	KANSAS CITY MO	1	0	0	0	1	0	5,000
SAFeway STORES INC	KANSAS CITY MO	1	0	0	0	1	0	7,000
WETTERAU FOODS INC	MEXICO MO	3	0	3	0	0	0	4,500
COUNTY TOTAL:		10	1	6	1	2	0	24,750
SCOTLAND								
AFFILIATED FOODS INC	ELWOOD KS	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	0	1	1	0	0	4,500
SCOTT								
FEDERAL WHOLESALE	ELDORADO IL	1	0	1	0	0	0	1,500
KPCGER CO	BRIDGETON MO	1	0	0	0	1	0	5,000
MALONE AND HYDE INC	SIKESTON MO	9	4	2	2	1	0	17,000
MALONE AND HYDE INC	MEMPHIS TN	2	0	0	0	2	0	14,000
WETTERAU FOODS INC	SCOTT CITY MO	2	0	1	0	1	0	6,500
SMALL SUPPLIERS		1	0	0	0	1	0	5,000
COUNTY TOTAL:		16	4	4	2	6	0	49,000
SHANNON								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	2	1	1	0	0	0	2,250
COUNTY TOTAL:		2	1	1	0	0	0	2,250
SHELBY								
AFFILIATED FOODS INC	ELWOOD KS	2	1	1	0	0	0	2,250
WETTERAU FOODS INC	MEXICO MO	1	1	0	0	0	0	750
COUNTY TOTAL:		3	2	1	0	0	0	3,000

COUNTY SUPPLIERS

TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
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REGION 07, STATE MO (CONTINUED)

ST CHARLES							
ALDI INC	WENTZVILLE MO	1	0	0	1	0	5,000
ASSOCIATED GROCERS CO	ST LOUIS MO	3	2	0	1	0	8,500
GENERAL GROCER CO	ST LOUIS MO	3	0	0	3	0	17,000
JOHN J MEIER CO	ST LOUIS MO	1	1	0	0	0	750
KROGER CO	BRIDGETON MO	5	0	0	5	0	31,000
SCHNUCK MARKETS INC	BRIDGETON MO	2	0	0	1	1	22,000
TOM BOY INC	ST LOUIS MO	3	0	0	2	1	11,000
WETTERAU FOODS INC	HAZELWOOD MO	6	0	1	3	2	24,500
COUNTY TOTAL:		24	3	1	5	14	119,750

ST CLAIR							
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	1	0	0	1,500
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	1	0	0	0	750
FLEMING CO INC	NORTH KANSAS CITY MO	1	1	0	0	0	750
GENERAL GROCER CO/OZARK DIV	SPRINGFIELD MO	1	1	0	0	0	750
COUNTY TOTAL:		4	3	1	0	0	3,750

ST FRANCOIS							
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	1	0	3,000
GENERAL GROCER CO	ST LOUIS MO	2	0	0	2	0	6,000
KROGER CO	BRIDGETON MO	1	0	0	1	0	7,000
MALONE AND HYDE INC	SIKESTON MO	5	2	2	0	1	9,500
TOM BOY INC	ST LOUIS MO	1	1	0	0	0	750
WETTERAU FOODS INC	SCOTT CITY MO	4	1	0	2	1	11,750
COUNTY TOTAL:		14	4	2	5	3	38,000

ST GENEVIEVE							
GENERAL GROCER CO	ST LOUIS MO	1	1	0	0	0	750
MALONE AND HYDE INC	SIKESTON MO	2	1	0	1	0	3,750
WETTERAU FOODS INC	SCOTT CITY MO	1	0	0	1	0	3,000
SMALL SUPPLIERS		2	0	2	0	0	3,000
COUNTY TOTAL:		6	2	2	2	0	10,500

ST LOUIS							
ALDI INC	BATAVIA IL	1	0	0	0	1	5,000
ALDI INC	WENTZVILLE MO	5	0	0	0	5	25,000
ASSOCIATED GROCERS CO	ST LOUIS MO	49	23	9	5	6	164,750
FEDERAL WHOLESALE	ELDORADO IL	1	0	0	0	1	15,000
GENERAL GROCER CO	ST LOUIS MO	25	2	6	12	5	71,500
JAY BEE STORES INC	BRIDGTON MO	1	0	0	0	1	15,000
JOHN J MEIER CO	ST LOUIS MO	4	4	0	0	0	3,000
KROGER CO	BRIDGETON MO	29	0	0	3	19	214,000
NATIONAL SUPER MARKETS	ST LOUIS MO	29	0	3	3	16	185,500
SCHNUCK MARKETS INC	BRIDGETON MO	42	0	0	9	22	304,000
TOM BOY INC	ST LOUIS MO	23	8	7	3	4	64,500
WETTERAU FOODS INC	HAZELWOOD MO	15	3	2	9	1	37,250
WETTERAU FOODS INC	SCOTT CITY MO	1	0	0	0	1	5,000
SMALL SUPPLIERS		2	0	1	1	0	4,500
COUNTY TOTAL:		227	40	28	45	80	1,114,000

STODDARD							
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	0	1	0	3,000
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	3	0	0	2	1	11,000
BARNES GROCERY CO	POPLAR BLUFF MO	2	1	1	0	0	2,250
FEDERAL WHOLESALE	ELDORADO IL	1	0	1	0	0	1,500
GENERAL GROCER CO	ST LOUIS MO	1	0	1	0	0	1,500
MALONE AND HYDE INC	SIKESTON MO	6	3	2	1	0	8,250
WETTERAU FOODS INC	SCOTT CITY MO	2	1	0	1	0	3,750
COUNTY TOTAL:		16	5	5	5	1	31,250

STONE							
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	5	3	2	0	0	5,250
FLEMING FOODS OF MISSOURI	JOPLIN MO	1	1	0	0	0	750
COUNTY TOTAL:		6	4	2	0	0	6,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE MO (CONTINUED)								
SULLIVAN								
AFFILIATED FOODS INC	ELWOOD KS	2	0	2	0	0	0	3,000
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	MEXICO MO	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	1	4	0	0	0	6,750
TANEY								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	3	0	0	3	0	0	9,000
CONSUMERS MARKETS	SPRINGFIELD MO	1	0	0	0	0	1	10,000
FLEMING FOODS OF MISSOURI	JOPLIN MO	1	0	1	0	0	0	1,500
GENERAL GROCER CO/OZARK DIV	SPRINGFIELD MO	1	1	0	0	0	0	750
COUNTY TOTAL:		6	1	1	3	0	1	21,250
TEXAS								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	5	0	3	2	0	0	10,500
MALONE AND HYDE INC	SIKESTON MO	1	1	0	0	0	0	750
PRODUCERS GROCERY CO	SPRINGFIELD MO	1	1	0	0	0	0	750
RICHARD BROTHERS INC	WEST PLAINS MO	1	0	1	0	0	0	1,500
TOM BOY INC	ST LOUIS MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		9	2	5	2	0	0	15,000
VERNON								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	5	0	3	1	1	0	12,500
FLEMING CO INC	NORTH KANSAS CITY MO	1	1	0	0	0	0	750
COUNTY TOTAL:		6	1	3	1	1	0	13,250
WARREN								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	1	0	0	0	0	750
GENERAL GROCER CO	ST LOUIS MO	1	1	0	0	0	0	750
JOHN J MEIER CO	ST LOUIS MO	1	1	0	0	0	0	750
KROGER CO	BRIDGETON MO	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	HAZELWOOD MO	2	1	0	1	0	0	3,750
COUNTY TOTAL:		6	4	0	2	0	0	9,000
WASHINGTON								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	1	0	0	1	0	0	3,000
MALONE AND HYDE INC	SIKESTON MO	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	SCOTT CITY MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	0	1	2	0	0	7,500
WAYNE								
MALONE AND HYDE INC	SIKESTON MO	2	1	0	1	0	0	3,750
WETTERAU FOODS INC	SCOTT CITY MO	2	1	1	0	0	0	2,250
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		5	3	1	1	0	0	6,750
WEBSTER								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	4	0	3	1	0	0	7,500
COUNTY TOTAL:		4	0	3	1	0	0	7,500
WORTH								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
HY-VEE FOOD STORES INC	CHARITON IA	1	1	0	0	0	0	750
COUNTY TOTAL:		2	2	0	0	0	0	1,500
WRIGHT								
ASSOCIATED WHOLESALE GROCERS IN	SPRINGFIELD MO	3	0	1	2	0	0	7,500
PRODUCERS GROCERY CO	SPRINGFIELD MO	1	0	1	0	0	0	1,500
RICHARD BROTHERS INC	WEST PLAINS MO	2	0	1	1	0	0	4,500
COUNTY TOTAL:		6	0	3	3	0	0	13,500
MO STATE TOTAL:		1,186	258	296	327	236	69	3,822,500

COUNTY SUPPLIERS

TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
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REGION 07
STATE: NE

ADAMS

AFFILIATED FOODS CO OP INC	NORFOLK NE	2	1	0	1	0	0	3,750
HINKY DINKY STORES	OMAHA NE	1	0	0	1	0	0	3,000
NASH FINCH CO	GRAND ISLAND NE	5	0	2	3	0	0	12,000
SAFeway STORES INC	OMAHA NE	1	0	0	0	1	0	7,000
UNITED A G STORES	OMAHA NE	1	0	0	0	1	0	5,000
COUNTY TOTAL:		10	1	2	5	2	0	30,750

ANTELOPE

AFFILIATED FOODS CO OP INC	NORFOLK NE	3	3	0	0	0	0	2,250
NASH FINCH CO	GRAND ISLAND NE	2	0	2	0	0	0	3,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		6	4	2	0	0	0	6,000

ARTHUR

ASSOCIATED GROCERS OF NEBRASKA	GERING NE	1	1	0	0	0	0	750
COUNTY TOTAL:		1	1	0	0	0	0	750

BOONE

AFFILIATED FOODS CO OP INC	NORFOLK NE	3	2	1	0	0	0	3,000
FLEMING CO OF NEBRASKA	LINCOLN NE	1	1	0	0	0	0	750
COUNTY TOTAL:		4	3	1	0	0	0	3,750

BOX BUTTE

ASSOCIATED GROCERS OF COLORADO	DENVER CO	1	0	0	0	1	0	5,000
NASH-FINCH CO	LINCOLN NE	1	0	0	0	1	0	5,000
NASH-FINCH CO	RAPID CITY SD	1	1	0	0	0	0	750
SAFeway STORES INC	DENVER CO	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		5	2	0	0	3	0	16,500

BOYD

AFFILIATED FOODS CO OP INC	NORFOLK NE	2	2	0	0	0	0	1,500
COUNTY TOTAL:		2	2	0	0	0	0	1,500

BROWN

AFFILIATED FOODS CO OP INC	NORFOLK NE	3	2	1	0	0	0	3,000
UNITED A G STORES	OMAHA NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	2	2	0	0	0	4,500

BUFFALO

AFFILIATED FOODS CO OP INC	NORFOLK NE	5	3	1	0	1	0	8,750
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
FLEMING CO OF NEBRASKA	LINCOLN NE	2	1	1	0	0	0	2,250
HINKY DINKY STORES	OMAHA NE	1	0	0	1	0	0	3,000
NASH FINCH CO	GRAND ISLAND NE	3	1	1	0	1	0	7,250
SAFeway STORES INC	OMAHA NE	2	0	1	1	0	0	4,500
COUNTY TOTAL:		14	5	4	3	2	0	28,750

BURT

AFFILIATED FOODS CO OP INC	NORFOLK NE	4	1	3	0	0	0	5,250
NASH-FINCH CO	LINCOLN NE	2	2	0	0	0	0	1,500
SMALL SUPPLIERS		2	1	1	0	0	0	2,250
COUNTY TOTAL:		8	4	4	0	0	0	9,000

BUTLER

AFFILIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
FLEMING CO OF NEBRASKA	LINCOLN NE	1	0	1	0	0	0	1,500
NASH-FINCH CO	LINCOLN NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	1	2	0	0	0	3,750

CASS

AFFILIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
NASH-FINCH CO	LINCOLN NE	2	1	1	0	0	0	2,250
UNITED A G STORES	OMAHA NE	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	2	1	1	0	0	6,000

COUNTY SUPPLIERS

REGION 07, STATE NE (CONTINUED)

		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
CEDAR								
AFFILIATED FOODS CO OP INC	NORFOLK NE	3	3	0	0	0	0	2,250
FLEMING CO OF NEBRASKA	LINCOLN NE	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		5	5	0	0	0	0	3,750
CHASE								
ASSOCIATED GROCERS OF COLORADO	DENVER CO	2	1	1	0	0	0	2,250
FLEMING CO OF NEBRASKA	LINCOLN NE	1	0	1	0	0	0	1,500
NASH FINCH CO	GRAND ISLAND NE	1	0	1	0	0	0	1,500
THE ULRICH-TALBERT CO	GRAND ISLAND NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	1	4	0	0	0	6,750
CHERRY								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	0	1	0	0	0	1,500
ASSOCIATED GROCERS OF NEBRASKA	GERING NE	2	2	0	0	0	0	1,500
FLEMING CO OF NEBRASKA	LINCOLN NE	1	0	0	1	0	0	3,000
UNITED A G STORES	OMAHA NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	2	2	1	0	0	7,500
CHEYENNE								
ASSOCIATED GROCERS OF NEBRASKA	GERING NE	1	0	1	0	0	0	1,500
NASH FINCH CO	GRAND ISLAND NE	1	0	0	1	0	0	3,000
SAFeway STORES INC	DENVER CO	1	0	0	0	1	0	5,000
COUNTY TOTAL:		3	0	1	1	1	0	9,500
CLAY								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	2	0	0	0	0	1,500
COUNTY TOTAL:		2	2	0	0	0	0	1,500
COLFAX								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
NASH-FINCH CO	LINCOLN NE	1	0	0	1	0	0	3,000
UNITED A G STORES	OMAHA NE	2	1	1	0	0	0	2,250
COUNTY TOTAL:		4	2	1	1	0	0	6,000
CUMING								
AFFILIATED FOODS CO OP INC	NORFOLK NE	5	3	2	0	0	0	5,250
NASH-FINCH CO	LINCOLN NE	1	1	0	0	0	0	750
SAFeway STORES INC	OMAHA NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		7	4	3	0	0	0	7,500
CUSTER								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	2	0	0	0	0	1,500
FLEMING CO OF NEBRASKA	LINCOLN NE	2	1	0	1	0	0	3,750
NASH FINCH CO	GRAND ISLAND NE	3	2	0	1	0	0	4,500
SAFeway STORES INC	OMAHA NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		8	5	1	2	0	0	11,250
DAPOTA								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
GATEWAY FOODS INC	LA CROSSE WI	1	0	0	1	0	0	3,000
UNITED A G STORES	OMAHA NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	1	1	1	0	0	5,250
DANES								
ASSOCIATED GROCERS OF NEBRASKA	GERING NE	1	0	0	0	0	1	15,000
NASH-FINCH CO	LINCOLN NE	2	1	1	0	0	0	2,250
SAFeway STORES INC	DENVER CO	1	0	0	0	1	0	7,000
COUNTY TOTAL:		4	1	1	0	1	1	24,250
DAWSON								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	0	0	2	0	0	6,000
FLEMING CO OF NEBRASKA	LINCOLN NE	1	0	1	0	0	0	1,500
NASH FINCH CO	GRAND ISLAND NE	2	0	1	0	1	0	6,500
NASH-FINCH CO	LINCOLN NE	1	0	0	1	0	0	3,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE NE, DAWSON (CONTINUED)								
SAFEWAY STORES INC	OMAHA NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		7	0	3	3	1	0	15,500
DEUEL								
FLEMING CO OF NEBRASKA	LINCOLN NE	1	1	0	0	0	0	750
NASH FINCH CO	GRAND ISLAND NE	1	1	0	0	0	0	750
COUNTY TOTAL:		2	2	0	0	0	0	1,500
DIXON								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	1	1	0	0	0	2,250
UNITED A G STORES	OMAHA NE	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		4	3	1	0	0	0	3,750
DODGE								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	2	0	0	0	0	1,500
HINKY DINKY STORES	OMAHA NE	1	0	0	0	1	0	7,000
NASH-FINCH CO	LINCOLN NE	2	1	0	0	1	0	5,750
SAFEWAY STORES INC	OMAHA NE	2	0	0	0	2	0	10,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
UNITED A G STORES	OMAHA NE	3	3	0	0	0	0	2,250
COUNTY TOTAL:		11	6	0	0	5	0	31,500
DOUGLAS								
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	0	1	0	0	3,000
FLEMING CO OF NEBRASKA	LINCOLN NE	1	0	1	0	0	0	1,500
HINKY DINKY STORES	OMAHA NE	12	0	0	1	10	1	73,000
MILITARY	BUY DIRECT	1	0	0	0	0	1	15,000
NASH-FINCH CO	LINCOLN NE	1	0	1	0	0	0	1,500
SAFEWAY STORES INC	OMAHA NE	13	0	1	5	7	0	61,500
UNITED A G STORES	OMAHA NE	48	17	9	10	5	7	184,250
COUNTY TOTAL:		77	17	12	17	22	9	339,750
DUNDY								
FLEMING CO OF NEBRASKA	LINCOLN NE	1	1	0	0	0	0	750
NASH FINCH CO	GRAND ISLAND NE	1	1	0	0	0	0	750
COUNTY TOTAL:		2	2	0	0	0	0	1,500
FILLMORE								
NASH FINCH CO	GRAND ISLAND NE	1	0	1	0	0	0	1,500
SAFEWAY STORES INC	OMAHA NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	0	2	0	0	0	3,000
FRANKLIN								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
BOOGAART SUPPLY CO	CONCORDIA KS	1	1	0	0	0	0	750
COUNTY TOTAL:		2	2	0	0	0	0	1,500
FURNAS								
AFFILIATED FOODS CO OP INC	NORFOLK NE	3	1	2	0	0	0	3,750
COUNTY TOTAL:		3	1	2	0	0	0	3,750
GAGE								
AFFILIATED FOODS INC	ELWOOD KS	3	1	0	2	0	0	6,750
ASSOCIATED WHOLESALE GROCERS IN	KANSAS CITY KS	1	0	0	1	0	0	3,000
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	0	1	0	5,000
NASH-FINCH CO	LINCOLN NE	2	1	0	1	0	0	3,750
SAFEWAY STORES INC	OMAHA NE	1	0	0	0	1	0	5,000
UNITED A G STORES	OMAHA NE	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	0	0	0	1	10,000
COUNTY TOTAL:		10	2	0	5	2	1	36,500
GARDEN								
ASSOCIATED GROCERS OF NEBRASKA	GERING NE	2	2	0	0	0	0	1,500
COUNTY TOTAL:		2	2	0	0	0	0	1,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE NE (CONTINUED)								
GARFIELD								
NASH FINCH CO	GRAND ISLAND NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500
HALL								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	1	0	0	1	0	0	3,000
FLEMING CO OF NEBRASKA	LINCOLN NE	2	0	1	0	0	1	16,500
HINKY DINKY STORES	OMAHA NE	2	0	0	0	2	0	12,000
NASH FINCH CO	GRAND ISLAND NE	3	0	0	3	0	0	9,000
NASH-FINCH CO	LINCOLN NE	1	0	0	1	0	0	3,000
SAFEWAY STORES INC	OMAHA NE	1	0	0	1	0	0	3,000
COUNTY TOTAL:		10	0	1	6	2	1	46,500
HAMILTON								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	1	0	1	0	0	0	1,500
UNITED A G STORES	OMAHA NE	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	1	1	0	0	4,500
HARLAN								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500
HITCHCOCK								
FLEMING CO OF NEBRASKA	LINCOLN NE	1	1	0	0	0	0	750
NASH FINCH CO	GRAND ISLAND NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
HOLT								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	4	4	0	0	0	0	3,000
FLEMING CO OF NEBRASKA	LINCOLN NE	2	0	1	1	0	0	4,500
GATEWAY FOODS INC	LA CROSSE WI	1	0	0	0	1	0	5,000
NASH-FINCH CO	LINCOLN NE	1	1	0	0	0	0	750
SAFEWAY STORES INC	OMAHA NE	1	0	1	0	0	0	1,500
UNITED A G STORES	OMAHA NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		10	5	3	1	1	0	16,250
HOOKER								
ASSOCIATED GROCERS OF NEBRASKA	GERING NE	1	1	0	0	0	0	750
COUNTY TOTAL:		1	1	0	0	0	0	750
HOWARD								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
NASH FINCH CO	GRAND ISLAND NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
JEFFERSON								
BOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
SAFEWAY STORES INC	OMAHA NE	1	0	1	0	0	0	1,500
UNITED A G STORES	OMAHA NE	1	1	0	0	0	0	750
COUNTY TOTAL:		3	1	1	1	0	0	5,250
JOHNSON								
NASH-FINCH CO	LINCOLN NE	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		3	2	1	0	0	0	3,000
KEARNEY								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
NASH FINCH CO	GRAND ISLAND NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
KEITH								
ASSOCIATED GROCERS OF NEBRASKA	GERING NE	2	2	0	0	0	0	1,500
NASH FINCH CO	GRAND ISLAND NE	1	0	0	1	0	0	3,000
SAFEWAY STORES INC	DENVER CO	1	0	0	0	1	0	7,000
COUNTY TOTAL:		4	2	0	1	1	0	11,500

COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 07, STATE NE (CONTINUED)		STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
KIMBALL								
ASSOCIATED GROCERS OF COLORADO	DENVER CO	1	0	0	1	0	0	3,000
SAFEGWAY STORES INC	DENVER CO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	0	2	0	0	6,000
KNOX								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	6	6	0	0	0	0	4,500
GATEWAY FOODS INC	LA CROSSE WI	1	1	0	0	0	0	750
NASH FINCH CO	GRAND ISLAND NE	1	1	0	0	0	0	750
COUNTY TOTAL:		8	8	0	0	0	0	6,000
LANCASTER								
FLEMING CO OF NEBRASKA	LINCOLN NE	8	0	1	2	4	1	41,500
HINKY DINKY STORES	OMAHA NE	5	0	0	0	2	3	42,000
NASH-FINCH CO	LINCOLN NE	12	0	5	4	2	1	43,500
NASH-FINCH CO HQ	MINNEAPOLIS MN	1	1	0	0	0	0	750
SAFEGWAY STORES INC	OMAHA NE	7	0	1	4	1	1	30,500
UNITED A G STORES	OMAHA NE	6	1	2	2	1	0	14,750
SMALL SUPPLIERS		1	0	0	0	1	0	5,000
COUNTY TOTAL:		40	2	9	12	11	6	178,000
LINCOLN								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	1	0	0	0	1	0	7,000
FLEMING CO OF NEBRASKA	LINCOLN NE	1	1	0	0	0	0	750
HINKY DINKY STORES	OMAHA NE	1	0	0	1	0	0	3,000
MC LANE CO INC	DENVER CO	1	1	0	0	0	0	750
NASH FINCH CO	GRAND ISLAND NE	3	0	0	2	0	1	16,000
NASH-FINCH CO	RAPID CITY SD	1	1	0	0	0	0	750
SAFEGWAY STORES INC	OMAHA NE	1	0	0	0	1	0	5,000
UNITED A G STORES	OMAHA NE	1	0	0	0	1	0	7,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		11	3	1	3	3	1	41,750
MADISON								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	5	1	1	3	0	0	11,250
FLEMING CO OF NEBRASKA	LINCOLN NE	2	1	1	0	0	0	2,250
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	0	0	1	15,000
HINKY DINKY STORES	OMAHA NE	1	0	0	1	0	0	3,000
NASH FINCH CO	GRAND ISLAND NE	1	0	1	0	0	0	1,500
NASH-FINCH CO	LINCOLN NE	1	1	0	0	0	0	750
SAFEGWAY STORES INC	OMAHA NE	1	0	0	1	0	0	3,000
COUNTY TOTAL:		12	3	3	5	0	1	36,750
MERRICK								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	1	0	0	0	1	0	5,000
SAFEGWAY STORES INC	OMAHA NE	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	0	1	1	0	8,000
MORRILL								
ASSOCIATED GROCERS OF NEBRASKA	GERING NE	3	2	1	0	0	0	3,000
NASH-FINCH CO	RAPID CITY SD	2	1	1	0	0	0	2,250
COUNTY TOTAL:		5	3	2	0	0	0	5,250
NANCE								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
FLEMING CO OF NEBRASKA	LINCOLN NE	1	1	0	0	0	0	750
COUNTY TOTAL:		2	2	0	0	0	0	1,500
NEMAH								
HINKY DINKY STORES	OMAHA NE	1	0	0	1	0	0	3,000
SAFEGWAY STORES INC	OMAHA NE	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	0	2	0	0	6,000

COUNTY SUPPLIERS

REGION 07, STATE NE (CONTINUED)

		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
NUCKOLLS								
BOOGAART SUPPLY CO	CONCORDIA KS	1	0	0	1	0	0	3,000
FLEMING CO OF NEBRASKA	LINCOLN NE	1	1	0	0	0	0	750
NASH FINCH CO	GRAND ISLAND NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	1	1	1	0	0	5,250
OTOE								
AFFILIATED FOODS INC	ELWOOD KS	1	0	0	1	0	0	3,000
FLEMING CO OF NEBRASKA	LINCOLN NE	1	0	0	0	1	0	5,000
HINKY DINKY STORES	OMAHA NE	1	0	1	0	0	0	1,500
SAFEWAY STORES INC	OMAHA NE	1	0	0	1	0	0	3,000
UNITED A G STORES	OMAHA NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	0	2	2	1	0	14,000
PANNEE								
AFFILIATED FOODS INC	ELWOOD KS	1	1	0	0	0	0	750
COUNTY TOTAL:		1	1	0	0	0	0	750
PERKINS								
ASSOCIATED GROCERS OF COLORADO	DENVER CO	1	1	0	0	0	0	750
ASSOCIATED GROCERS OF NEBRASKA	GERING NE	1	1	0	0	0	0	750
NASH FINCH CO	GRAND ISLAND NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	2	1	0	0	0	3,000
PHELPS								
FLEMING CO OF NEBRASKA	LINCOLN NE	1	0	1	0	0	0	1,500
HINKY DINKY STORES	OMAHA NE	1	0	0	1	0	0	3,000
NASH FINCH CO	GRAND ISLAND NE	1	0	0	1	0	0	3,000
SAFEWAY STORES INC	OMAHA NE	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		5	0	2	3	0	0	12,000
PIERCE								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	1	1	0	0	0	2,250
COUNTY TOTAL:		2	1	1	0	0	0	2,250
PLATTE								
FLEMING CO OF NEBRASKA	LINCOLN NE	1	0	0	1	0	0	3,000
HINKY DINKY STORES	OMAHA NE	2	0	0	1	0	1	13,000
NASH FINCH CO	GRAND ISLAND NE	1	0	0	1	0	0	3,000
NASH-FINCH CO	LINCOLN NE	1	0	0	1	0	0	3,000
SAFEWAY STORES INC	OMAHA NE	1	0	0	0	1	0	7,000
COUNTY TOTAL:		6	0	0	4	1	1	29,000
POLK								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	2	0	0	0	0	1,500
COUNTY TOTAL:		2	2	0	0	0	0	1,500
RED WILLOW								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	1	1	0	0	0	2,250
HINKY DINKY STORES	OMAHA NE	1	0	0	0	1	0	5,000
SAFEWAY STORES INC	OMAHA NE	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	1	1	1	1	0	10,250
RICHARDSON								
FLEMING CO OF NEBRASKA	LINCOLN NE	1	0	0	1	0	0	3,000
NASH-FINCH CO	LINCOLN NE	1	0	0	1	0	0	3,000
SAFEWAY STORES INC	OMAHA NE	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		4	1	0	2	1	0	11,750
ROCK								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500

COUNTY SUPPLIERS		TOTAL	500K-	1-2	2-4	4-8	8+	EST ACV
REGION 07, STATE NE (CONTINUED)		STORES	1 MIL	MIL	MIL	MIL	MIL	(\$1000)
SALINE								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
NASH-FINCH CO	LINCOLN NE	2	1	1	0	0	0	2,250
SAFEWAY STORES INC	OMAHA NE	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	2	1	1	0	0	6,000
SARPY								
HINKY DINKY STORES	OMAHA NE	2	0	0	0	1	1	15,000
SAFEWAY STORES INC	OMAHA NE	2	0	1	1	0	0	4,500
UNITED A G STORES	OMAHA NE	6	0	3	1	1	1	27,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		11	1	4	2	2	2	47,750
SAUNDERS								
HINKY DINKY STORES	OMAHA NE	1	0	0	0	1	0	7,000
SAFEWAY STORES INC	OMAHA NE	1	0	0	0	0	1	10,000
UNITED A G STORES	OMAHA NE	1	0	0	1	0	0	3,000
COUNTY TOTAL:		3	0	0	1	1	1	20,000
SCOTTS BLUFF								
ASSOCIATED GROCERS OF COLORADO	DENVER CO	1	0	0	0	0	1	15,000
ASSOCIATED GROCERS OF NEBRASKA	GERING NE	8	4	0	2	2	0	19,000
NASH-FINCH CO	LINCOLN NE	2	0	0	1	1	0	8,000
SAFEWAY STORES INC	DENVER CO	1	0	0	0	0	1	10,000
COUNTY TOTAL:		12	4	0	3	3	2	52,000
SEWARD								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
HINKY DINKY STORES	OMAHA NE	1	0	0	1	0	0	3,000
NASH-FINCH CO	LINCOLN NE	1	0	0	1	0	0	3,000
UNITED A G STORES	OMAHA NE	2	2	0	0	0	0	1,500
COUNTY TOTAL:		5	3	0	2	0	0	8,250
SHERIDAN								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
ASSOCIATED GROCERS OF NEBRASKA	GERING NE	2	2	0	0	0	0	1,500
FLEMING CO OF NEBRASKA	LINCOLN NE	1	1	0	0	0	0	750
NASH-FINCH CO	RAPID CITY SD	2	1	0	1	0	0	3,750
UNITED A G STORES	OMAHA NE	2	1	0	1	0	0	3,750
COUNTY TOTAL:		8	6	0	2	0	0	10,500
SHERMAN								
NASH FINCH CO	GRAND ISLAND NE	1	1	0	0	0	0	750
COUNTY TOTAL:		1	1	0	0	0	0	750
STANTON								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	2	0	0	0	0	1,500
NASH-FINCH CO	LINCOLN NE	1	1	0	0	0	0	750
COUNTY TOTAL:		3	3	0	0	0	0	2,250
THAYER								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	2	0	0	0	0	1,500
BOOGAART SUPPLY CO	CONCORDIA KS	2	1	0	1	0	0	3,750
COUNTY TOTAL:		4	3	0	1	0	0	5,250
THOMAS								
ASSOCIATED GROCERS OF NEBRASKA	GERING NE	2	2	0	0	0	0	1,500
COUNTY TOTAL:		2	2	0	0	0	0	1,500
THURSTON								
AFFILIATED FOODS CO OP INC	NORFOLK NE	2	2	0	0	0	0	1,500
COUNTY TOTAL:		2	2	0	0	0	0	1,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 07, STATE NE (CONTINUED)								
VALLEY								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	1	0	1	0	0	0	1,500
FLEMING CO OF NEBRASKA	LINCOLN NE	1	0	1	0	0	0	1,500
NASH FINCH CO	GRAND ISLAND NE	1	1	0	0	0	0	750
COUNTY TOTAL:		3	1	2	0	0	0	3,750
WASHINGTON								
FLEMING CO OF NEBRASKA	LINCOLN NE	1	0	1	0	0	0	1,500
HINKY DINKY STORES	OMAHA NE	1	0	0	0	1	0	5,000
UNITED A G STORES	OMAHA NE	2	1	1	0	0	0	2,250
COUNTY TOTAL:		4	1	2	0	1	0	8,750
WAYNE								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	2	0	1	1	0	0	4,500
COUNTY TOTAL:		2	0	1	1	0	0	4,500
WEBSTER								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	3	2	1	0	0	0	3,000
BOOGAART SUPPLY CO	CONCORDIA KS	1	1	0	0	0	0	750
COUNTY TOTAL:		4	3	1	0	0	0	3,750
YOPK								
AFFILLIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
NASH FINCH CO	GRAND ISLAND NE	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
COUNTY TOTAL:		3	1	0	1	1	0	8,750
NE STATE TOTAL:		461	164	99	102	70	26	1,300,500
REGION 07 TOTAL:		3,028	767	719	770	591	181	9,477,750

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