

AD-A153 971

PRIME CONTRACT AWARDS SIZE DISTRIBUTION FISCAL YEAR

1/1

1977(U) WASHINGTON HEADQUARTERS SERVICES (DOD) DC

DIRECTORATE FOR INFORMATION OPERATIINS AND REPORTS

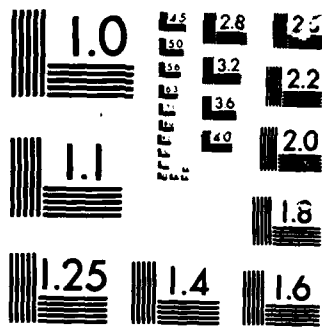
UNCLASSIFIED

1977 DIOR/P08-77

F/G 15/5

NL





MICROCOPY

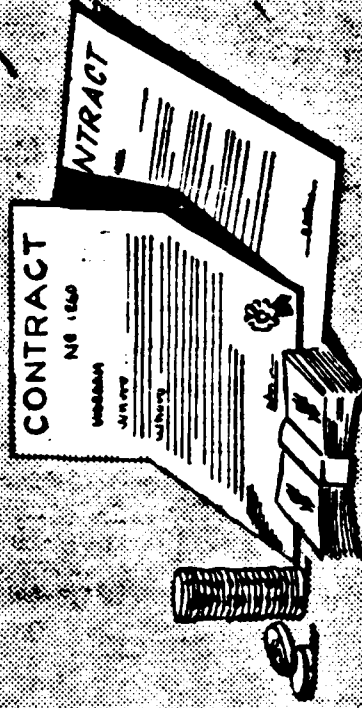
CHART

PRIME CONTRACT AWARDS

SIZE DISTRIBUTION

FISCAL YEAR 1977

DEC 1/28-1977



DEPARTMENT OF DEFENSE
WASHINGTON HEADQUARTERS SERVICES
DIRECTORATE FOR INFORMATION OPERATIONS AND REPORTS

MILITARY PRIME CONTRACT AWARDS - SIZE DISTRIBUTION

FISCAL YEAR 1977

C-O-N-T-E-N-T-S

	<u>PAGE</u>
FOREWORD	1
HIGHLIGHTS	11
TABLE 1 - BY MILITARY DEPARTMENT	1
TABLE 2 - BY MILITARY DEPARTMENT (CUMULATIVE)	2
TABLE 3 - BY TYPE OF CONTRACT (CUMULATIVE)	3
TABLE 4 - BY COMPETITIVE STATUS (CUMULATIVE)	5
TABLE 5 - BY KIND OF ACTION (CUMULATIVE)	6

Issued Annually by
Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports
March 15, 1978

This report presents military prime contract actions accomplished in Fiscal Year 1977 distributed by the dollar value of each action in 11 size groups. Included in each group are the number of actions and their net dollar value. The data are categorized further by contracting department or agency, by type of contract (firm fixed price, fixed price incentive, cost-plus-fixed fee, etc.), by competitive status (formally advertised, negotiated, etc.), and by kind of contract action (initial contract, order, modification, etc.).

This information enables Defense Management to determine the workload of a variety of proposed courses of action. For example, a proposal to review all the contract actions of \$500,000 or more in fiscal year 1977 would entail the examination of approximately 10,000 transactions covering 76 percent of the procurement dollars. To increase the dollar coverage to 81 percent would require the examination of approximately 5,400 additional records.

It is emphasized that the data represent transactions which include not only new definitive awards but also initial letter contracts, definitions of letter contracts, orders under contracts, funding actions, engineering changes and terminations. Terminations and other downward adjustments of contracts are included in the applicable size group as a positive entry for the number of actions, and as a negative entry for the dollar amount.

The data by size of award contained herein do not include actions of \$10,000 or less because information on type of contract or kind of action is not compiled on these small purchases. Also excluded are intragovernmental actions, those placed by the Department of Defense with other Federal agencies.

Individual transactions were rounded to the nearest thousand dollars before assignment to a size group. A transaction of \$24,499 was rounded down to \$24,000 and a transaction of \$49,500 was rounded up to \$50,000. In the tables in this report, figures may not add due to rounding.

H-I-G-H-L-I-G-H-T-S

Military prime contract awards in fiscal year 1977 totalled \$55,572 million, an increase of \$8,638 million or 18 percent over fiscal year 1976. The number of actions comprising these awards totalled 10,320 thousand in fiscal year 1977, an increase of 157 thousand or 1.5 percent over fiscal year 1976.

As indicated in the foreword, the data in this report exclude all actions of \$10,000 or less and also intragovernmental actions of more than \$10,000. As shown in the following tabulation, the data that are included cover 81 percent of the dollars and 2 percent of the actions awarded in fiscal year 1977.

	Actions		Net Value	
	Number	%	Millions	%
<u>Total</u>	<u>10,320,141</u>	<u>100</u>	<u>\$55,572</u>	<u>100</u>
Included in Report	217,566	2	44,765	81
Excluded from Report				
All Actions of \$10,000 or Less	10,075,593	98	5,187	9
Intragovernmental (Actions of over \$10,000)	26,982	*	5,620	10

* Less than 0.5 percent.

Tables 1 and 2 (By Size and Military Department)

With respect to the data in this report, contract actions of less than \$50 thousand accounted for 67 percent of the total number of actions but only 6.7 percent of the total dollars.

Conversely, actions of \$10 million or more accounted for 42 percent of the dollars but only 0.3 percent of the actions. Actions of \$1 million or more accounted for nearly 70 percent of the dollars but only 2.5 percent of the actions.

The average contract action was \$205,752. However, this average value is weighted heavily by the larger actions. The median size action (below and above which there were an equal number of actions) was in the \$25,000 to \$49,000 size group. By calculation, assuming the actions in this group were evenly distributed, the median action was \$31,665.

As shown in the following tabulation, the above data do not differ significantly from those for fiscal year 1976.

Size (In Dollars)	Cumulative Percent			
	FY 1976		FY 1977	
	Number	Amount	Number	Amount
Less than \$50,000	69.1	7.6	67.0	6.7
\$10 Million or More	0.3	40.9	0.3	42.4
\$1 Million or More	2.3	68.7	2.5	69.7
Average Size (Dollars)	\$185,516		\$205,752	
Median Size (Dollars)	\$ 29,752		\$ 31,665	

Actions of \$1 million or more accounted for 65 percent of the Army dollars, 73.6 percent for the Navy, 72.2 percent for the Air Force, 61.5 percent for DLA and 67.4 percent for Other Defense Agencies. (Data for Other Defense Agencies are included in the Tables but are not shown separately in Tables 1 or 2. The contract actions of over \$10,000 for these agencies numbered 3,869 with a total value of \$1,121 million).

Table 3 (By Size and Type of Contract)

Because a major objective of this report is to determine the workload of proposed courses of action, it is of interest to examine the percent of total actions and dollars represented by each type of contract as well as the distribution by size of each type. As shown in the following tabulation, Firm Fixed Price/Fixed Price Escalation contracts accounted for most of the actions and most of the dollars. The second largest type, in terms of actions, was Cost-Plus Fixed Fee contracts; and in terms of dollars, Fixed Price Incentive contracts.

Type of Contract	Actions		Amount	
	Number	%	Millions	%
<u>Total</u>	<u>217,566</u>	<u>100</u>	<u>\$44,765</u>	<u>100</u>
Firm Fixed/Fixed Price Escalation	180,367	83	22,991	51
Cost-Plus Fixed Fee	16,804	8	4,818	11
Other Cost Type	8,479	4	1,331	3
Fixed Price Incentive	5,409	2	9,004	20
Cost-Plus Incentive Fee	2,912	1	5,125	11
Fixed Price Redetermination	2,739	1	654	1
Cost-Plus Award Fee	856	*	841	2

* Less than 0.5 percent.

Actions of \$1 million or more accounted for 94 percent of the dollars awarded on Fixed Price Incentive contracts, 92 percent of the Cost-Plus Incentive Fee dollars, 86 percent of the Cost-Plus Award Fee dollars and from 57 percent to 64 percent of the dollars on the remaining types.

Table 4 (By Size and Competitive Status)

In this category, negotiated contracts, other than price competitive, accounted for 61 percent of the actions and 75 percent of the dollars. Negotiated Price Competitive contracts constituted 29 percent of the actions and 17 percent of the dollars. Formally Advertised contracts accounted for the remaining 10 percent of the actions and 8 percent of the dollars.

Actions of \$1 million or more constituted 74 percent of the dollars on the negotiated other than price competitive contracts, 63 percent of the Advertised contract dollars and 54 percent of the Negotiated Price Competitive dollars.

Table 5 (By Size and Kind of Action)

Contract actions other than modifications accounted for 76 percent of the actions and 60 percent of the dollars. Modifications accounted for 24 percent of the actions and 40 percent of the dollars. Within these 2 broad categories, the distribution was as follows:

<u>Type of Action</u>	<u>Actions</u>		<u>Amount</u>	
	<u>Number</u>	<u>%</u>	<u>Millions</u>	<u>%</u>
Total	217,566	100	\$44,765	100
Actions Other Than Modifications	165,151	76	27,064	60
Definitive Contract	86,191	40	17,462	39
Order Under Contract	77,853	36	6,456	14
Initial Letter Contract	614	*	1,511	3
Definitive Contract Superseding Letter Contract	493	*	1,635	4
Modifications	52,415	24	17,701	40
Funding Action	23,360	11	8,885	20
Additional Work	17,533	8	7,989	18
Change Orders	10,204	5	1,237	3
Terminations	1,318	1	-410	-1

*Less than 0.5 percent.

Actions of more than \$1 million accounted for 96 percent of the dollars on the Definitive Contracts which Superseded Letter Contracts, 93 percent of the Initial Letter Contract dollars, and from 69 percent to 83 percent of the dollars on the remaining types other than Change Orders (47 percent) and Orders Under Contracts (35 percent).

TABLE 1

DEPARTMENT OF DEFENSE
MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY MILITARY DEPARTMENT

FISCAL YEAR 1977

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL: 1/		ARMY		NAVY		AIR FORCE		D L A	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
TOTAL	217,563	\$44,765	51,759	\$9,200	62,123	\$14,724	56,632	\$13,893	43,363	\$5,813
\$	93,321	1,385	23,243	330	25,613	354	24,250	345	21,120	331
10,000 -	50,493	1,625	11,480	372	15,004	471	11,838	372	11,316	361
25,000 -	34,474	2,270	7,920	526	11,063	732	8,035	564	5,070	396
50,000 -	15,820	2,039	3,443	516	4,160	526	4,754	537	2,475	332
100,000 -	3,142	1,392	1,534	347	1,732	395	1,381	414	771	165
200,000 -	3,354	1,091	1,201	451	1,530	548	1,732	533	677	254
500,000 -	4,609	2,973	1,066	675	1,316	854	1,538	982	544	360
1,000,000 -	2,287	2,939	575	752	702	941	634	737	268	369
2,000,000 -	1,747	5,016	421	1,191	567	1,662	522	1,452	164	493
5,000,000 -	563	4,200	163	1,042	233	1,511	136	1,150	72	498
10,000,000 OR MORE	643	10,976	133	2,998	195	6,731	224	6,665	70	2,221
AVERAGE SIZE (DOLLARS)	\$	205,752	\$	177,099	\$	237,817	\$	206,200	\$	134,851
PERCENT DISTRIBUTION										
TOTAL	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
\$	43.0	3.1	44.3	3.7	41.2	2.4	43.0	2.5	40.7	3.7
10,000 -	23.2	3.6	22.2	4.0	24.2	3.2	21.0	2.7	26.1	5.6
25,000 -	15.0	5.1	13.3	5.7	17.6	5.3	15.7	4.1	13.6	6.8
50,000 -	7.3	4.6	7.6	5.6	6.7	3.5	8.4	4.3	5.7	3.7
100,000 -	2.8	3.1	3.0	3.8	2.0	2.7	3.4	3.0	1.0	3.2
200,000 -	2.5	4.2	2.5	4.9	2.5	3.7	3.1	4.3	1.6	4.4
500,000 -	2.1	6.6	2.1	7.3	2.1	5.9	2.7	7.1	1.3	6.2
1,000,000 -	1.1	6.6	1.1	8.2	1.1	6.4	1.2	5.4	0.6	6.4
2,000,000 -	0.0	11.2	1.0	12.9	0.9	11.3	0.9	10.4	0.4	8.5
5,000,000 -	0.3	9.5	0.3	11.3	0.4	10.3	0.3	8.3	0.2	8.4
10,000,000 OR MORE	0.3	42.4	0.3	32.6	0.3	45.7	0.4	40.0	0.2	30.2

1/ INCLUDES -OTHER DEFENSE AGENCY- AWARDS, NOT INCLUDED ELSEWHERE IN THIS TABLE.
2/ LESS THAN 0.05 PERCENT
PERCENTAGES BASED ON THOUSANDS OF DOLLARS.

TABLE 2

DEPARTMENT OF DEFENSE
MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY MILITARY DEPARTMENT (CUMULATIVE)

FISCAL YEAR 1977

SIZE (IN DOLLARS)	TOTAL 1/			ARMY		NAVY		AIR FORCE		D L A	
	NUMBER	AMOUNT		NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	669	\$18,976		133	\$ 2,998	195	\$ 6,731	224	\$ 6,655	78	\$ 2,221
5,000,000 OR MORE	1,312	23,235		296	4,040	428	8,242	410	7,823	150	2,711
2,000,000 OR MORE	3,053	28,251		717	5,232	995	9,904	932	9,275	314	3,205
1,000,000 OR MORE	5,346	31,189		1,292	5,984	1,637	10,844	1,586	10,032	582	3,574
500,000 OR MORE	9,952	34,162		2,358	6,659	3,813	11,693	3,124	11,013	1,126	3,334
300,000 OR MORE	13,103	36,053		3,639	7,109	4,551	12,246	4,036	11,086	1,803	4,187
200,000 OR MORE	21,448	37,445		5,174	7,457	6,283	12,642	6,757	12,028	2,574	4,373
100,000 OR MORE	37,275	39,404		9,116	7,973	10,443	13,168	11,511	12,618	3,869	4,785
50,000 OR MORE	71,738	41,754		17,036	8,499	21,585	13,893	20,346	13,431	10,327	5,101
25,000 OR MORE	122,245	43,388		29,516	8,870	36,518	14,370	32,134	13,556	22,243	5,482
10,000 OR MORE	217,565	44,765		51,759	9,288	62,123	14,724	56,652	13,833	43,363	5,813
CUMULATIVE PERCENT											
\$10,000,000 OR MORE	0.3	42.4		0.3	32.6	0.3	45.7	0.4	48.8	0.2	38.2
5,000,000 OR MORE	0.6	51.9		0.6	43.9	0.7	56.8	0.7	56.3	0.3	46.6
2,000,000 OR MORE	1.4	63.1		1.4	56.8	1.6	67.3	1.7	66.7	0.7	53.1
1,000,000 OR MORE	2.5	63.7		2.5	65.8	2.7	73.5	2.8	72.2	1.3	61.5
500,000 OR MORE	4.6	70.3		4.6	72.3	4.9	79.5	5.5	79.2	2.6	67.7
300,000 OR MORE	7.8	80.5		7.0	77.2	7.3	83.2	8.6	83.3	4.2	72.8
200,000 OR MORE	9.3	83.6		10.0	81.0	10.1	85.9	12.0	85.5	5.9	75.2
100,000 OR MORE	17.1	88.2		17.6	86.6	15.8	89.6	28.4	90.8	11.6	88.9
50,000 OR MORE	33.0	93.3		32.9	92.3	36.6	94.6	36.8	94.8	25.2	87.8
25,000 OR MORE	56.2	96.9		55.1	95.3	58.8	97.5	57.8	97.5	51.3	94.3
10,000 OR MORE	100.0	100.0		100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

1/ INCLUDES - OTHER DEFENSE AGENCY- AWARDS, NOT INCLUDED ELSEWHERE IN THIS TABLE.

2/ LESS THAN 0.05 PERCENT

PERCENTAGES BASED ON THOUSANDS OF DOLLARS.

DEPARTMENT OF DEFENSE
MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY TYPE OF CONTRACT (CUMULATIVE)
FISCAL YEAR 1977

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		FIRM FIXED/FIXED PRICE ESCALATION		FIXED PRICE REDETERMINATION		FIXED PRICE INCENTIVE		
	NJMBER	AMOUNT	NUYBER	AMOUNT	NJMBER	AMOUNT	NJMBER	AMOUNT	
310,000,000 OR MORE	549	810,976	264	8,6729	9	8	261	182	8,6858
5,000,000 OR MORE	1,312	23,235	571	8,763	16	283	299	7,583	
2,000,000 OR MORE	3,059	28,251	1,459	11,395	43	363	560	8,250	
1,000,000 OR MORE	5,346	31,189	2,771	13,134	85	417	734	8,430	
500,000 OR MORE	9,952	34,162	5,465	14,097	217	505	1,185	8,710	
300,000 OR MORE	15,386	36,053	8,955	16,155	329	542	1,533	8,821	
200,000 OR MORE	21,448	37,445	13,050	17,100	433	564	1,027	8,872	
100,000 OR MORE	37,276	39,484	24,456	18,593	743	603	2,447	8,931	
50,000 OR MORE	71,758	41,754	50,954	20,345	1,165	629	3,276	8,972	
25,000 OR MORE	122,245	43,380	93,295	21,717	1,739	643	4,181	8,932	
10,000 OR MORE	217,560	44,765	180,367	22,991	2,739	654	5,089	9,004	
AVERAGE SIZE (DOLLARS)	8	285,752	8	127,469	8	230,874	8	1,664,578	
CUMULATIVE PERCENT									
310,000,000 OR MORE	0.3	42.4	4.1	29.3	0.3	39.9	3.4	76.2	
5,000,000 OR MORE	0.6	51.9	8.3	38.1	0.6	44.2	5.5	84.2	
2,000,000 OR MORE	1.4	63.1	8.8	49.6	1.5	55.5	10.4	91.0	
1,000,000 OR MORE	2.5	69.7	1.5	57.1	3.1	63.7	14.7	94.4	
500,000 OR MORE	4.6	76.3	3.0	64.8	7.9	77.3	21.9	96.8	
300,000 OR MORE	7.0	81.5	5.0	70.3	12.4	82.8	28.3	98.0	
200,000 OR MORE	9.9	83.6	7.2	74.4	15.8	86.2	33.8	98.5	
100,000 OR MORE	17.1	88.2	13.6	80.9	27.1	92.2	45.2	99.2	
50,000 OR MORE	33.0	93.3	24.3	88.5	42.5	95.3	50.6	99.6	
25,000 OR MORE	56.2	96.9	51.7	94.5	63.5	98.3	76.9	99.9	
10,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	

* LESS THAN 0.05 PERCENT
PERCENTAGES BASED ON THOUSANDS OF DOLLARS.

TABLE 3 (CONTINUED)

DEPARTMENT OF DEFENSE
MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY TYPE OF CONTRACT (CUMULATIVE)

FISCAL YEAR 1977

SIZE (IN DOLLARS)	(AMOUNTS IN MILLIONS)				(AMOUNTS IN MILLIONS)				(AMOUNTS IN MILLIONS)				(AMOUNTS IN MILLIONS)				(AMOUNTS IN MILLIONS)			
	COST-PLUS FIXED FEE		COST-PLUS AWARD FEE		COST-PLUS INCENTIVE FEE		COST-PLUS INCENTIVE FEE		COST-PLUS INCENTIVE FEE		COST-PLUS INCENTIVE FEE		COST-PLUS INCENTIVE FEE		COST-PLUS INCENTIVE FEE		COST-PLUS INCENTIVE FEE		COST-PLUS INCENTIVE FEE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	53	\$ 1,108	12	\$ 241	106	\$ 3,101	21	\$ 517												
5,000,000 OR MORE	152	1,770	45	445	200	3,015	29	563												
2,000,000 OR MORE	614	2,470	120	659	391	4,411	72	685												
1,000,000 OR MORE	775	2,957	173	725	618	4,637	123	752												
500,000 OR MORE	1,557	3,465	267	779	961	4,914	300	804												
300,000 OR MORE	2,423	3,789	329	800	1,209	4,999	478	948												
200,000 OR MORE	3,595	4,047	388	812	1,436	5,848	711	1,882												
100,000 OR MORE	5,873	4,344	507	827	1,785	5,888	1,457	1,838												
50,000 OR MORE	10,348	4,653	654	836	2,180	5,112	3,173	1,288												
25,000 OR MORE	16,059	4,778	767	848	2,528	5,120	5,036	1,298												
10,000 OR MORE	16,884	4,810	856	841	2,912	5,123	8,479	1,331												
AVERAGE SIZE (DOLLARS)	\$ 206,733		\$ 982,461		\$ 1,759,895		\$ 157,822													
CUMULATIVE PERCENT																				
\$10,000,000 OR MORE	0.3	24.7	1.4	28.7	3.6	62.1	0.2	38.8												
5,000,000 OR MORE	0.3	36.7	5.3	52.9	6.9	74.5	0.3	42.7												
2,000,000 OR MORE	2.3	51.3	14.0	78.3	13.4	86.1	0.8	51.4												
1,000,000 OR MORE	4.5	61.4	20.2	86.2	21.2	91.7	1.5	57.8												
500,000 OR MORE	9.3	71.9	31.2	92.6	33.0	95.3	3.5	66.4												
300,000 OR MORE	14.7	78.6	38.4	95.1	41.5	97.3	5.6	71.2												
200,000 OR MORE	21.4	84.0	45.3	96.6	49.3	98.5	8.4	75.3												
100,000 OR MORE	34.3	90.2	59.2	98.3	61.3	99.3	17.3	82.4												
50,000 OR MORE	61.5	96.6	76.4	99.5	74.3	99.7	37.4	90.8												
25,000 OR MORE	83.7	99.2	89.6	99.9	86.8	99.9	62.2	96.9												
10,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0												

DEPARTMENT OF DEFENSE
MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY COMPETITIVE STATUS (CUMULATIVE)

FISCAL YEAR 1977

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		FORMALLY ADVERTISED		NEGOTIATED			
	NUMBER	AMOUNT	NUMBER	AMOUNT	PRICE COMPETITIVE NUMBER	PRICE COMPETITIVE AMOUNT	OTHER NEGOTIATED NUMBER	OTHER NEGOTIATED AMOUNT
\$10,000,000 OR MORE	649	\$18,976	33	\$ 844	72	\$ 2,353	544	\$15,772
5,000,000 OR MORE	1,312	23,235	115	1,372	134	2,793	1,063	19,070
2,000,000 OR MORE	3,053	28,251	327	2,020	385	3,533	2,347	22,637
1,000,000 OR MORE	5,346	31,109	599	2,387	822	4,002	3,925	24,710
500,000 OR MORE	9,952	34,162	1,119	2,734	1,712	4,663	7,121	26,753
300,000 OR MORE	15,300	30,853	1,064	2,938	2,923	5,104	10,719	28,012
200,000 OR MORE	21,448	37,445	2,215	3,068	4,454	5,463	14,779	28,916
100,000 OR MORE	37,276	39,484	3,714	3,269	8,757	6,035	24,835	30,173
50,000 OR MORE	71,750	41,754	8,889	3,484	18,087	6,656	46,774	31,615
25,000 OR MORE	122,245	43,300	11,747	3,644	34,017	7,182	75,481	32,534
10,000 OR MORE	217,566	44,765	21,734	3,795	63,375	7,630	132,457	33,368
AVERAGE SIZE (DOLLARS)	\$	205,752	\$	174,627	\$	120,389	\$	251,732
CUMULATIVE PERCENT								
\$10,000,000 OR MORE	0.3	42.4	0.2	22.2	0.1	30.3	0.4	67.3
5,000,000 OR MORE	0.6	51.9	0.5	36.1	0.2	36.6	0.8	57.2
2,000,000 OR MORE	1.4	63.1	1.5	53.2	0.6	46.3	1.6	58.1
1,000,000 OR MORE	2.5	69.7	2.8	62.9	1.3	53.5	3.0	74.1
500,000 OR MORE	4.6	76.3	5.1	72.0	2.7	61.2	5.4	80.3
300,000 OR MORE	7.0	80.5	7.7	77.4	4.6	66.9	8.1	84.8
200,000 OR MORE	9.3	83.6	10.2	80.8	7.0	71.6	11.2	86.7
100,000 OR MORE	17.1	88.2	17.1	86.1	13.0	79.1	18.7	90.3
50,000 OR MORE	33.0	93.3	31.7	91.8	28.5	87.2	35.3	94.8
25,000 OR MORE	56.2	96.9	54.0	96.0	53.7	94.1	57.7	97.6
10,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

* LESS THAN 0.05 PERCENT
PERCENTAGES BASED ON THOUSANDS OF DOLLARS.

TABLE 5

DEPARTMENT OF DEFENSE
MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY KIND OF ACTION (CUMULATIVE)

FISCAL YEAR 1977

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		INITIAL LETTER CONTRACT		DEFINITIVE CONTRACT SUPERCEDE LTR CONTR		DEFINITIVE CONTRACT		ORDER UNDER CONTRACT	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$11,000,000 OR MORE	643	\$18,976	41	\$ 830	42	\$ 1,241	226	\$ 7,883	45	\$ 871
5,000,000 OR MORE	1,312	23,235	72	1,033	63	1,376	443	8,316	34	1,153
2,000,000 OR MORE	3,059	28,251	156	1,249	109	1,509	984	18,932	311	1,803
1,000,000 OR MORE	5,345	31,189	238	1,407	152	1,566	1,794	12,063	636	2,247
500,000 OR MORE	9,952	34,162	315	1,460	208	1,538	3,247	13,076	1,679	2,976
300,000 OR MORE	15,385	36,053	375	1,483	250	1,612	5,151	13,804	2,953	3,453
200,000 OR MORE	21,448	37,445	424	1,495	295	1,623	7,382	14,345	4,537	3,841
100,000 OR MORE	37,276	39,484	691	1,504	343	1,629	13,139	15,143	9,549	4,589
50,000 OR MORE	71,750	41,754	553	1,509	402	1,633	27,062	16,121	28,740	5,276
25,000 OR MORE	122,243	43,380	593	1,510	447	1,634	48,640	16,864	37,876	5,855
10,000 OR MORE	217,565	44,765	614	1,511	493	1,635	86,191	17,462	77,853	6,456
AVERAGE SIZE (DOLLARS)	\$ 205,752		\$ 2,460,407		\$ 3,315,600		\$ 202,681		\$ 82,922	
CUMULATIVE PERCENT										
\$10,000,000 OR MORE	0.3	42.4	6.7	55.4	0.5	75.9	0.3	44.7	0.1	13.5
5,000,000 OR MORE	0.6	51.9	11.7	68.4	12.0	84.2	0.5	53.4	0.1	18.1
2,000,000 OR MORE	1.4	53.1	25.4	85.3	22.1	92.3	1.1	62.6	0.4	27.3
1,000,000 OR MORE	2.5	69.7	38.8	93.1	30.8	95.8	2.1	68.1	0.9	34.8
500,000 OR MORE	4.6	76.3	51.3	96.7	42.2	97.7	3.8	76.9	2.2	46.1
300,000 OR MORE	7.0	80.5	61.1	98.2	54.7	98.6	6.0	79.8	3.8	53.5
200,000 OR MORE	9.3	83.6	69.1	98.3	59.8	99.3	8.6	82.1	5.9	59.5
100,000 OR MORE	17.1	88.2	80.0	99.6	59.6	99.6	15.2	86.7	12.3	59.8
50,000 OR MORE	33.3	93.3	91.7	93.9	31.5	99.9	31.4	92.3	26.6	81.7
25,000 OR MORE	56.2	96.9	96.6	100.0	30.7	100.0	56.4	96.9	48.7	90.7
10,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

* LESS THAN 0.05 PERCENT
PERCENTAGES BASED ON THOUSANDS OF DOLLARS

END

DTIC

6-86