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PRIME CONTRACT AWARDS FISCAL YEAR 1975(U) WASHINGTON
HEADQUARTERS SERVICES (DOD) DC DIRECTORATE FOR
INFORMATION OPERATIONS AND REPORTS 15 OCT 75

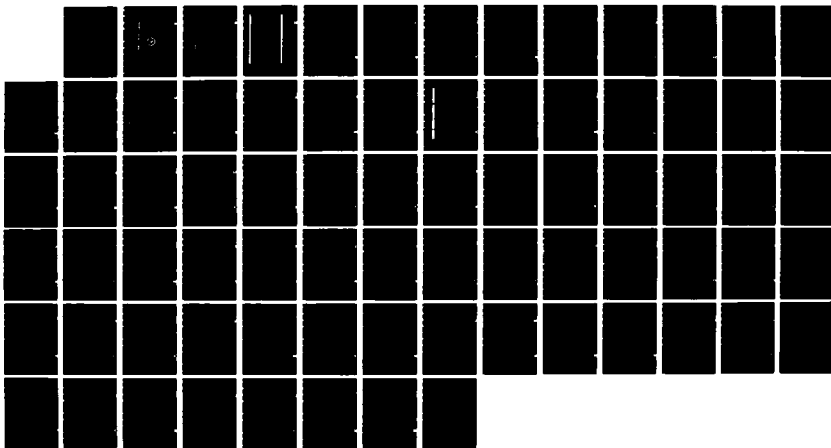
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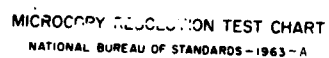
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PRIME CONTRACT AWARDS



FISCAL YEAR 1975

OFFICE OF THE SECRETARY OF DEFENSE

AD-A153991

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MILITARY PRIME CONTRACT AWARDS

FISCAL YEAR 1975

ISSUED SEMI-ANNUALLY BY
DEPARTMENT OF DEFENSE
OASD (COMPTROLLER)

DIRECTORATE FOR INFORMATION OPERATIONS
AND CONTROL

3/4

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AWARDS BY TYPE OF CONTRACTOR

Military Procurement by Type of Contractor. Included in the overall total are contracts for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS). The volume of dollars representing CHAMPUS during Fiscal Year 1975 totaled \$354 million. Total military procurement of \$45,758 million was an increase of \$5,627 million (14.0%) from the \$40,131 million during Fiscal Year 1974. Contract awards to U. S. business firms increased by \$3,881 million, for work outside the U. S. by \$33 million, educational and non-profit institutions by \$41 million and awards to or through other government agencies by \$1,701 million. (Table 1)

Trends in Military Procurement. Fiscal Year 1967 procurement, which reached a total of \$44.6 billion, established a new high since the peak Korean War year of Fiscal Year 1952 when military procurement totaled \$43.6 billion. Following Korea, the post-war cutbacks and adjustments reduced net procurement to \$13.3 billion in Fiscal Year 1954, after which there was a steady increase in annual procurement to \$25.3 billion in Fiscal Year 1959. Declining to \$23.7 billion in Fiscal Year 1960, procurement again increased in each of the next three fiscal years reaching \$29.4 billion in Fiscal Year 1963. Following declines to \$28.8 billion in Fiscal Year 1964 and to \$28.0 billion in Fiscal Year 1965, the increase in military activity in Southeast Asia brought about a sharp increase in procurement which reached \$38.2 billion in Fiscal Year 1966 and a high of \$44.6 billion in Fiscal Year 1967. Following declines in the next four years to \$34.5 billion in Fiscal Year 1971, procurement increased in Fiscal Year 1972 to \$38.3 billion, declined to \$36.9 billion during Fiscal Year 1973, increased to \$40.1 billion during Fiscal Year 1974, and to \$45.8 billion during Fiscal Year 1975. The long term trend in military procurement is shown in Table 3 and Chart II.

Small Business Performance. Small business firms received \$7,414 million during Fiscal Year 1975, an increase of \$927 million from the Fiscal Year 1974 total of \$6,487 million.

Small business firms received 20.0% of the value of military prime contracts awarded to all United States business firms during Fiscal Year 1975 compared with 19.5% in Fiscal Year 1974.

As shown in Chart I, 5,888,241 contract actions or 67.8% of the total 8,681,294 actions placed with business firms were awarded to small business firms.

Civil Functions Excluded. It should be noted that prime contracts for civil functions are not included in any of the tables in this pamphlet. If data for civil functions under the management of the Army Corps of Engineers (flood control, rivers and harbors work) were included with those for military functions, the combined results for Fiscal Year 1975 would be as follows:

(Amounts in Millions)

	<u>All Business Concerns</u>	<u>Small Business Concerns</u> <u>Amount</u>	<u>% of Total</u>
All Prime Contracts	\$ 38,213	\$ 7,895	20.7%
Military Functions	37,115	7,414	20.0
Civil Functions	1,098	481	43.8

Foreign Military Sales Contracts. Intragovernmental orders for Fiscal Year 1975 include \$3,688 million in foreign military sales contracts (reimbursable sales to foreign governments) as follows: Army, \$1,270 million; Navy, \$1,155 million; Air Force, \$1,252 million; and Defense Supply Agency, \$11 million.

Table 1
AWARDS BY TYPE OF CONTRACTOR A/

(AMOUNTS IN THOUSANDS)

Type of Contractor	FISCAL YEAR 1974					FISCAL YEAR 1975				
	TOTAL	ARMY	NAVY	AIR FORCE	NSA	TOTAL	ARMY	NAVY	AIR FORCE	NSA
TOTAL	946,131,126	517,023,107	313,207,373	811,099,677	6,125,266	945,756,298	511,536,622	315,644,113	812,928,637	5,651,529
ACTIONS OF LESS THAN \$10,000	4,482,459	1,291,151	1,027,172	1,325,211	652,815	4,844,445	1,393,647	1,238,562	1,512,181	77,412
ACTIONS OF \$10,000 OR MORE	35,746,765	5,331,919	12,191,214	9,776,196	6,472,449	47,911,853	1,347,942	14,405,548	11,425,056	4,944,627
INTRAGOVERNMENTAL	3,341,449	1,459,576	867,843	974,117	116,913	5,048,952	1,679,647	1,718,742	1,526,922	113,641
ACTIONS OF LESS THAN \$10,000	448,799	163,292	163,271	99,503	22,843	697,887	181,641	191,123	14,389	2,974
ACTIONS OF \$10,000 OR MORE	2,893,650	1,296,284	694,572	874,524	94,070	4,351,065	1,498,006	1,527,619	1,486,573	9,467
FOR WORK OUTSIDE U. S.	2,558,536	1,107,373	272,178	402,829	684,331	2,402,827	899,664	244,226	605,896	743,042
ACTIONS OF LESS THAN \$10,000	193,624	108,762	38,214	47,649	1,014	203,934	111,041	44,915	59,038	1,041
ACTIONS OF \$10,000 OR MORE	2,364,912	998,611	233,964	355,179	683,317	2,198,893	778,624	201,311	546,858	742,001
EDUCATIONAL & NONPROFIT INSTITUTIONS	875,118	179,178	247,496	344,353	1,592	845,829	157,673	306,732	373,533	7,761
ACTIONS OF LESS THAN \$10,000	34,837	24,445	6,689	17,353	23	36,474	18,536	6,764	10,871	313
ACTIONS OF \$10,000 OR MORE	740,281	154,733	240,807	327,000	1,569	809,355	139,137	299,968	362,662	7,448
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	32,233,862	7,596,896	11,868,677	9,448,113	4,324,424	37,116,878	8,533,495	13,374,417	10,418,468	4,788,505
ACTIONS OF LESS THAN \$10,000	3,682,294	994,462	807,104	1,172,616	527,928	4,514,197	1,492,622	996,684	1,327,923	683,985
ACTIONS OF \$10,000 OR MORE	28,551,568	6,602,434	10,961,573	8,275,497	3,796,496	32,602,681	7,040,873	12,377,733	9,090,545	4,104,520
SMALL BUSINESS FIRMS	6,487,691	1,076,595	1,677,749	1,216,745	1,700,982	7,616,369	2,195,074	1,921,384	1,401,637	1,896,944
ACTIONS OF LESS THAN \$10,000	1,742,291	488,271	437,136	477,327	351,668	1,957,884	539,096	489,103	546,129	303,556
ACTIONS OF \$10,000 OR MORE	4,745,399	1,588,324	1,240,613	739,418	1,349,314	5,658,485	1,655,978	1,432,281	855,508	1,593,388
OTHER BUSINESS FIRMS	26,746,771	5,727,299	10,190,928	8,231,368	2,623,446	29,770,509	6,338,491	11,453,126	9,017,831	2,891,961
ACTIONS OF LESS THAN \$10,000	1,459,949	546,192	465,428	772,289	276,047	2,543,306	553,526	507,597	781,794	30,429
ACTIONS OF \$10,000 OR MORE	25,286,822	5,181,107	9,725,499	7,459,079	2,347,399	27,227,203	5,784,965	10,945,529	8,236,037	2,861,532
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	19.5	24.7	14.1	13.1	39.3	28.8	25.7	14.4	13.5	39.6
ACTIONS OF LESS THAN \$10,000	97.3	49.1	44.7	67.1	56.1	47.7	49.3	49.1	41.1	56.1
ACTIONS OF \$10,000 OR MORE	16.1	21.8	11.3	9.3	36.5	16.5	22.3	11.6	9.4	36.9

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

Table 2
AWARDS BY TYPE OF CONTRACTOR BY QUARTER A/

AMOUNTS IN THOUSANDS

Type of Contractor	FISCAL YEAR 1974					FISCAL YEAR 1975				
	TOTAL	ARMY	NAVY	AIR FORCE	NSA	TOTAL	ARMY	NAVY	AIR FORCE	DIA
TOTAL	260,131,126	90,167,100	913,287,177	911,999,477	5,125,266	845,750,298	811,436,622	915,634,111	812,928,037	5,651,529
1ST QTR, JUL-SEP	6,827,876	2,165,124	2,457,564	3,110,732	1,662,999	12,409,352	2,568,967	3,312,177	5,372,222	2,211,866
2ND QTR, OCT-DEC	9,840,795	3,182,996	3,776,376	2,613,208	1,997,488	17,115,274	2,125,264	3,795,599	5,313,931	1,835,554
3RD QTR, JAN-MAR	9,840,821	1,972,455	2,044,591	1,645,645	1,331,133	7,489,905	2,625,194	3,650,587	2,763,077	1,671,367
4TH QTR, APR-JUN	13,955,117	5,921,466	6,480,411	2,111,839	1,375,726	17,499,631	4,951,333	6,853,417	3,176,077	881,313
INTRAGOVERNMENTAL	31,340,469	1,658,676	467,067	976,117	116,913	34,000,922	1,673,807	1,711,749	1,631,922	111,441
1ST QTR, JUL-SEP	441,279	157,775	26,539	117,265	39,791	1,111,779	277,875	461,747	366,630	21,551
2ND QTR, OCT-DEC	840,499	223,747	110,934	255,965	27,657	1,215,254	241,874	461,737	537,051	21,994
3RD QTR, JAN-MAR	769,067	231,307	116,465	296,145	24,907	1,307,165	571,474	436,726	262,706	24,227
4TH QTR, APR-JUN	1,374,616	669,651	958,611	239,761	29,555	3,071,511	645,775	234,724	302,446	39,665
FOR WORK OUTSIDE U. S.	2,369,635	1,177,374	275,114	472,074	446,131	2,642,027	879,657	746,925	671,194	73,842
1ST QTR, JUL-SEP	771,974	275,226	56,219	137,176	315,361	980,007	263,983	35,312	177,257	51,929
2ND QTR, OCT-DEC	619,631	216,751	51,646	126,122	224,284	1,033,904	193,445	416,504	67,541	48,219
3RD QTR, JAN-MAR	672,115	214,621	81,516	67,706	122,806	972,314	125,134	350,858	63,454	42,445
4TH QTR, APR-JUN	596,962	373,785	85,091	98,446	186,579	1,171,215	277,616	111,355	31,869	27,893
EDUCATIONAL & NONPROFIT INSTITUTIONS	895,119	179,178	287,000	166,353	1,537	845,629	157,673	3,61732	373,553	7,741
1ST QTR, JUL-SEP	274,162	67,877	87,000	17,372	915	331,099	57,998	66,332	209,295	544
2ND QTR, OCT-DEC	251,171	81,865	114,466	67,253	111	196,677	38,972	59,858	247,785	831
3RD QTR, JAN-MAR	199,964	56,352	40,219	57,725	36	155,715	31,904	73,655	56,238	6,126
4TH QTR, APR-JUN	169,997	66,116	60,219	67,863	215	152,067	31,657	69,393	51,422	338
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	33,233,862	7,497,608	11,846,627	9,466,113	4,724,624	37,116,074	9,533,495	13,374,411	17,918,450	4,788,573
1ST QTR, JUL-SEP	7,497,377	1,696,276	2,000,710	2,926,731	1,174,785	17,509,656	1,971,238	2,783,916	3,429,036	1,659,466
2ND QTR, OCT-DEC	9,224,154	1,775,617	1,447,068	2,149,667	869,753	9,233,249	1,697,896	3,279,154	2,473,785	912,462
3RD QTR, JAN-MAR	7,266,174	1,672,172	1,907,599	2,613,491	1,192,493	9,173,997	1,758,518	2,904,637	1,894,389	1,397,667
4TH QTR, APR-JUN	9,997,666	3,722,966	4,948,860	1,725,764	1,146,451	17,720,976	3,095,853	4,387,935	2,431,259	813,931
SMALL BUSINESS FIRMS	6,687,091	1,976,506	1,672,769	1,216,715	1,707,087	7,416,369	2,195,974	1,921,384	1,671,437	1,896,544
1ST QTR, JUL-SEP	1,334,856	317,224	256,211	277,719	59,611	1,649,911	373,676	273,129	376,237	619,161
2ND QTR, OCT-DEC	1,249,929	369,422	288,192	291,493	341,822	1,656,487	426,592	471,512	299,933	627,554
3RD QTR, JAN-MAR	1,611,093	397,742	376,919	255,677	627,767	1,679,356	416,646	416,646	266,764	459,811
4TH QTR, APR-JUN	2,492,215	807,147	911,658	419,647	437,777	3,677,604	361,725	343,789	466,745	399,072
OTHER BUSINESS FIRMS	20,746,771	5,720,299	10,191,658	9,211,355	2,923,446	29,717,599	6,338,491	11,453,776	9,177,221	2,891,951
1ST QTR, JUL-SEP	6,895,181	1,306,752	1,440,574	2,156,412	697,415	9,489,764	1,597,632	2,529,787	3,427,111	1,514,325
2ND QTR, OCT-DEC	6,917,286	1,336,278	1,197,567	1,493,864	676,231	9,767,762	1,273,366	2,877,664	2,183,992	991,922
3RD QTR, JAN-MAR	9,854,081	1,778,367	1,667,968	2,366,191	742,854	14,685,632	1,333,392	2,571,799	1,617,825	987,816
4TH QTR, APR-JUN	7,087,125	1,977,409	7,486,462	1,337,591	795,766	8,788,977	2,136,133	3,653,946	1,984,513	611,873
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	19.4	29.7	14.1	13.1	39.7	21.7	26.7	16.6	13.6	39.6
1ST QTR, JUL-SEP	17.1	14.8	11.7	9.2	66.0	16.7	19.7	9.3	1.4	37.0
2ND QTR, OCT-DEC	16.7	21.6	8.4	13.3	67.3	18.6	12.6	12.6	11.7	14.1
3RD QTR, JAN-MAR	16.6	27.7	16.9	9.4	15.5	19.5	24.5	17.9	16.2	35.9
4TH QTR, APR-JUN	26.7	24.6	16.7	26.4	36.4	26.9	31.1	19.2	19.2	49.9

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

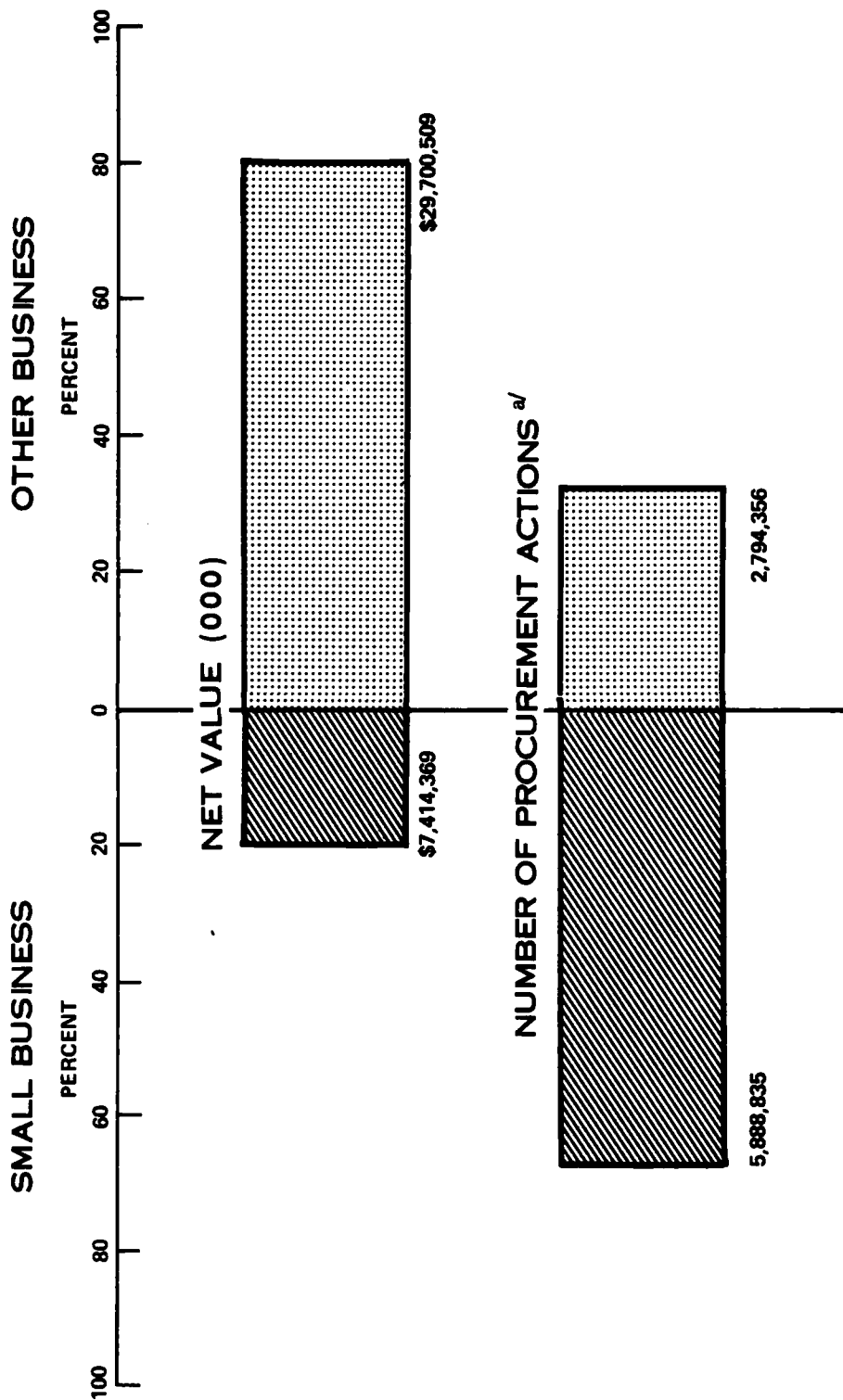
B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

CHART I

AWARDS TO SMALL AND OTHER BUSINESS FIRMS FISCAL YEAR 1975



a/ AN ACTION MAY AWARD, AMEND, TERMINATE, OR OTHERWISE CHANGE A PRIME CONTRACT.

Table 3
AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)		FY 1951	FY 1952	FY 1953	FY 1954	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960
Type of Contractor											
TOTAL											
Army		\$15,749	\$20,101	\$31,112	\$13,279	\$17,032	\$11,100	\$21,458	\$24,197	\$25,312	\$25,629
Navy b/		8,059	10,323	7,807	3,110	5,238	4,200	5,727	6,000	6,000	6,000
Air Force		8,918	12,155	14,097	4,349	4,559	6,240	6,589	6,001	7,771	7,421
					5,820	6,385	5,654	9,413	11,213	11,552	10,366
INTRAGOVERNMENTAL											
Army		1,064	768	472	420	541	434	462	531	748	751
Navy b/		360	372	315	214	239	177	179	201	248	257
Air Force		591	264	143	81	164	96	79	100	141	155
		105	132	114	95	138	172	205	226	369	370
FOR WORK OUTSIDE U. S.											
Army		762	1,319	3,418	1,411	1,111	1,406	1,602	1,444	1,410	1,226
Navy b/		681	1,025	2,016	920	697	609	729	700	774	604
Air Force		8	54	481	206	215	502	551	530	491	394
		73	235	921	285	199	205	322	174	255	228
EDUCATIONAL & NON-PROFIT INSTITUTIONS											
Army		NA	NA	NA	NA	NA	NA	261	395	400	380
Navy b/								103	198	140	111
Air Force								93	107	98	126
										162	143
BUSINESS FIRMS FOR WORK IN THE U. S.											
(SUB-TOTAL)		30,823	41,482	27,822	11,448	14,930	17,750	19,133	21,427	22,744	21,302
Army		14,631	18,704	7,077	1,946	4,302	3,831	4,446	4,852	4,957	4,911
Navy b/		7,452	10,600	7,283	4,062	4,280	5,642	5,894	6,271	6,941	6,746
Air Force		2,740	12,178	13,462	5,440	6,348	8,277	8,793	10,704	10,846	9,645
SMALL BUSINESS FIRMS											
Army		6,436	7,066	4,608	2,402	3,214	4,475	3,783	3,729	3,783	3,440
Navy b/		4,342	3,960	2,584	1,488	1,834	1,675	1,827	1,801	1,740	1,528
Air Force		1,213	2,409	1,415	856	804	1,114	1,231	1,172	1,123	1,048
		861	697	609	558	576	686	725	756	920	864
SMALL BUSINESS PERCENT OF BUSINESS FIRMS											
Army		20.9%	17.0%	16.6%	25.3%	21.5%	19.6%	19.8%	17.1%	16.6%	16.1%
Navy b/		29.8	21.2	36.5	76.5	42.6	43.7	41.1	37.1	35.1	31.1
Air Force		16.3	22.7	19.4	10.3	18.8	19.7	21.9	18.7	16.2	15.5
		9.9	5.7	4.5		9.1	8.3	8.2	7.1	8.5	9.0

a/ For Definitions and coverage, See Notes on Coverage.

b/ Includes procurement actions of the Military Petroleum Supply Agency, and its predecessor, The Armed Forces Petroleum Purchasing Agency through 31 Dec. 1961.
NA Not Available. Prior to FY 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S."

Table 3 (Continued)
AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

Type of Contractor	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970
TOTAL										
Army	\$1,184	\$1,184	\$1,184	\$1,184	\$1,184	\$1,184	\$1,184	\$1,184	\$1,184	\$1,184
Navy	7,273	7,273	7,273	7,273	7,273	7,273	7,273	7,273	7,273	7,273
Air Force	11,376	11,376	11,376	11,376	11,376	11,376	11,376	11,376	11,376	11,376
Defense Supply Agency	-	1,163	2,770	2,701	3,042	5,740	6,176	11,847	5,233	4,136
INTERNAL OPERATIONAL										
Army	303	407	447	412	612	1,015	1,251	282	1,219	1,632
Navy	189	216	83	170	112	159	227	239	410	399
Air Force	389	471	103	167	278	449	432	417	679	456
Defense Supply Agency	-	62	145	211	199	364	316	259	254	104
			17	24	23	43	41	77	123	
FOR WORK OUTSIDE U. S.										
Army	1,279	1,454	1,271	1,325	1,366	2,530	2,816	2,514	2,476	2,447
Navy	432	403	522	570	575	973	1,019	1,173	1,193	1,088
Defense Supply Agency	225	96	328	320	341	418	481	450	539	486
								526	605	514
EDUCATIONAL & NON-PROFIT INSTITUTIONS										
Army	42	467	618	688	738	672	756	772	740	740
Navy	57	75	125	170	175	172	185	153	182	172
Air Force	140	147	177	175	179	187	216	218	203	204
Defense Supply Agency	236	285	316	341	393	309	350	399	373	362
			*	2	1	4	1	2	2	2
BUSINESS FIRMS FOR WORK IN THE U. S.										
(SUB-TOTAL)	22,402	26,147	27,143	26,221	26,441	34,016	33,401	32,487	37,331	31,142
Army	5,202	6,403	5,285	5,654	5,476	9,974	10,791	11,421	11,140	8,599
Navy	7,174	8,001	7,803	8,447	8,335	10,074	12,210	12,068	10,874	9,508
Air Force	10,526	10,738	11,189	9,765	8,772	9,443	10,599	10,945	10,815	9,569
Defense Supply Agency	-	1,005	2,326	2,355	2,477	5,275	5,651	4,713	4,502	3,516
SMALL BUSINESS FIRMS										
Army	3,657	4,652	4,301	4,519	4,943	7,419	8,073	7,428	6,515	5,254
Navy	1,568	1,761	1,187	1,286	1,339	1,867	2,076	1,946	1,777	1,413
Air Force	1,112	1,371	1,113	1,287	1,375	1,733	2,044	2,057	1,773	1,378
Defense Supply Agency	977	1,026	974	939	1,055	1,205	1,312	1,126	1,105	946
	-	474	943	1,013	1,174	2,444	2,593	2,139	1,880	1,517
SMALL BUSINESS PERCENT OF BUSINESS FIRMS										
Army	15.9%	17.7%	16.2%	17.4%	19.6%	21.4%	20.3%	18.4%	17.5%	16.8
Navy	20.6	27.5	26.1	22.6	21.4	18.7	18.9	17.5	15.8	16.4
Air Force	15.5	17.1	15.3	15.2	16.5	19.3	17.2	17.0	16.3	14.5
Defense Supply Agency	9.3	9.6	8.7	9.6	12.0	12.4	11.9	10.4	10.2	9.9
	-	4.2	4.5	4.0	4.9	46.3	45.8	45.0	41.8	43.1

a/ For definitions and coverage, see Notes on Coverage.

b/ Includes procurement actions of the Military Petroleum Supply Agency, and its predecessor, the Armed Forces Petroleum Purchasing Agency.

c/ Includes awards since 1 January 1962, when procurement responsibility for certain common supplies was transferred from the military departments.

* Less than \$500,000.

Table 3 (Continued)

AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)

Type of Contractor	FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978	FY 1979	FY 1980
TOTAL	<u>10,517</u>	<u>12,177</u>	<u>10,530</u>	<u>10,131</u>	<u>10,572</u>					
Army	5,100	5,400	10,530	10,603	11,535					
Navy	11,754	15,500	11,551	15,283	15,604					
Air Force	9,076	11,001	10,600	11,106	12,928					
Defense Supply Agency	3,540	3,506	3,918	5,125	5,651					
INTERGOVERNMENTAL	<u>1,536</u>	<u>1,505</u>	<u>3,035</u>	<u>3,340</u>	<u>2,041</u>					
Army	474	513	1,276	1,458	1,680					
Navy	1,096	1,519	710	863	1,719					
Air Force	475	609	997	904	1,531					
Defense Supply Agency	91	87	75	115	111					
FEDERAL GOVERNMENT U. S.	<u>10,276</u>	<u>10,672</u>	<u>7,495</u>	<u>2,370</u>	<u>2,403</u>					
Army	974	909	970	1,008	810					
Navy	359	335	290	275	244					
Air Force	310	320	386	403	605					
Defense Supply Agency	461	445	132	684	704					
EDUCATIONAL & NON-PROFIT INSTITUTIONS	<u>763</u>	<u>751</u>	<u>740</u>	<u>805</u>	<u>806</u>					
Army	160	171	174	177	158					
Navy	219	233	233	281	307					
Air Force	343	360	332	345	374					
Defense Supply Agency	1	*	1	2	7					
BUSINESS FIRMS FOR WORK IN THE U. S.	<u>29,041</u>	<u>33,007</u>	<u>30,647</u>	<u>33,234</u>	<u>37,114</u>					
Army	7,591	8,070	7,635	7,598	8,533					
Navy	13,791	11,655	10,697	11,864	13,374					
Air Force	8,869	10,012	9,070	9,448	10,418					
Defense Supply Agency	2,987	3,464	3,285	4,324	4,789					
SMALL BUSINESS FIRMS	<u>4,949</u>	<u>5,754</u>	<u>6,001</u>	<u>6,487</u>	<u>7,414</u>					
Army	1,462	1,600	1,767	1,876	2,195					
Navy	1,590	1,542	1,532	1,673	1,921					
Air Force	965	1,157	1,191	1,237	1,401					
Defense Supply Agency	1,346	1,455	1,511	1,701	1,897					
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	<u>16.1%</u>	<u>17.4%</u>	<u>19.6%</u>	<u>19.5%</u>	<u>20.0%</u>					
Army	18.1	19.8	23.1	24.7	25.7					
Navy	12.0	13.2	14.5	14.1	14.4					
Air Force	10.9	11.6	13.2	13.1	13.5					
Defense Supply Agency	44.4	44.6	46.0	39.3	39.6					

a/ For Definitions and Coverage, See Notes on Coverage.

b/ Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), FY 1973, \$316 Million; FY 1974, \$382 Million; FY 1975, \$394 million.

* Less than \$500,000.

CHART II

AWARDS TO SMALL AND OTHER BUSINESS FIRMS

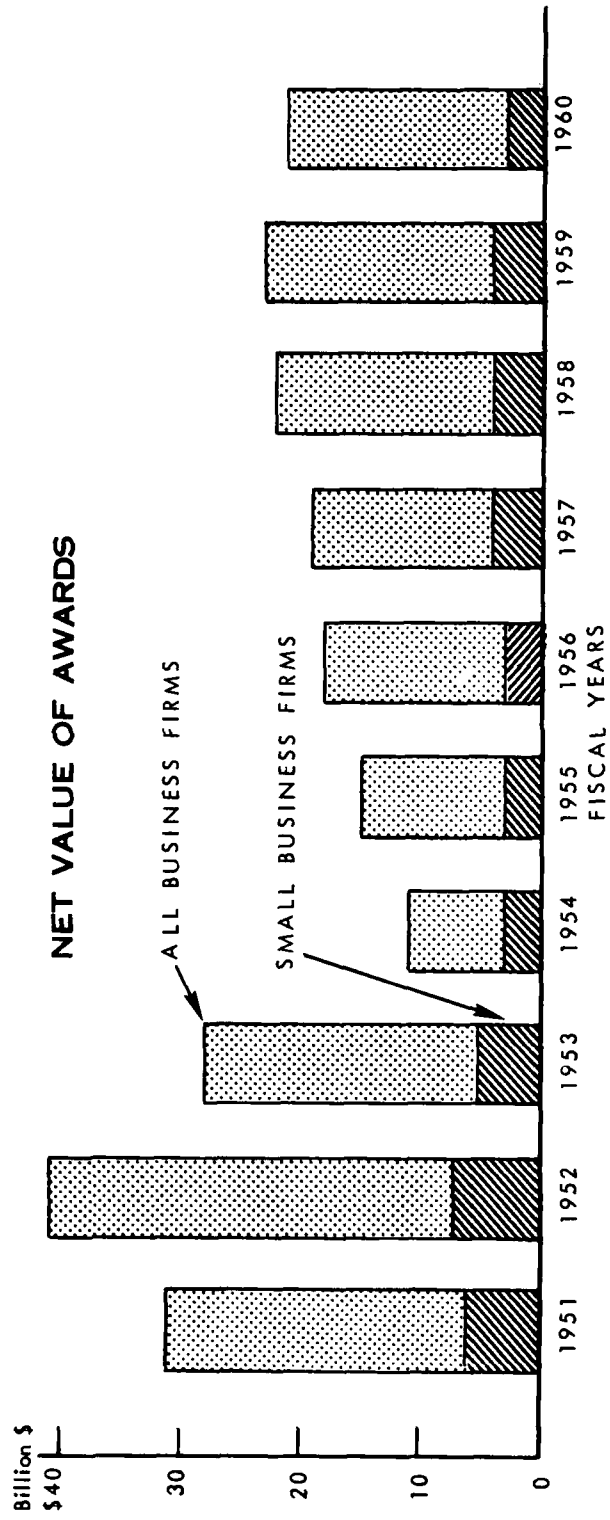
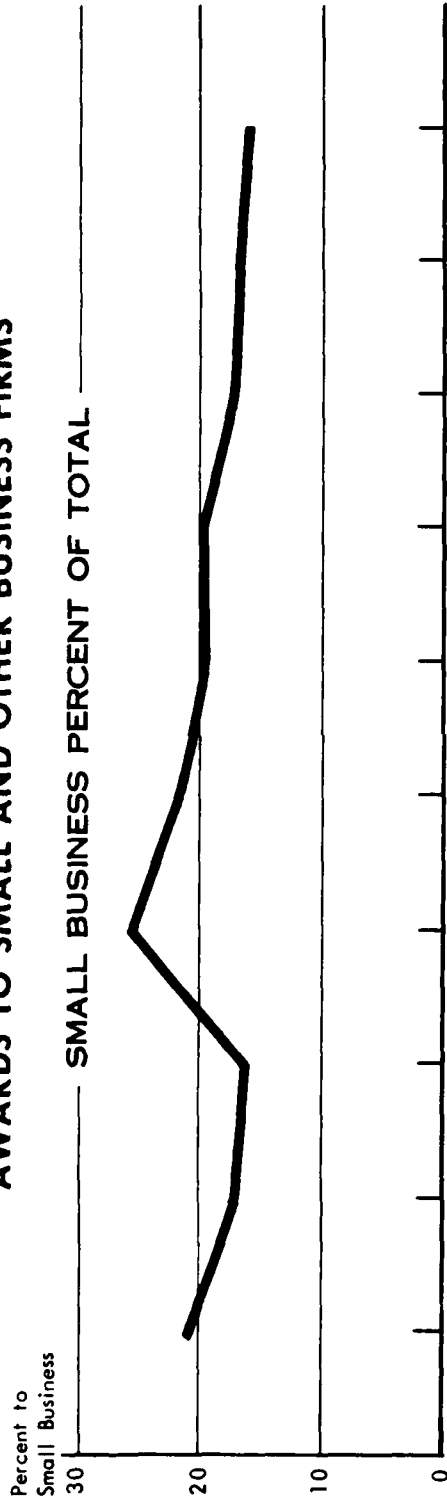


CHART II (Continued)

AWARDS TO SMALL AND OTHER BUSINESS FIRMS

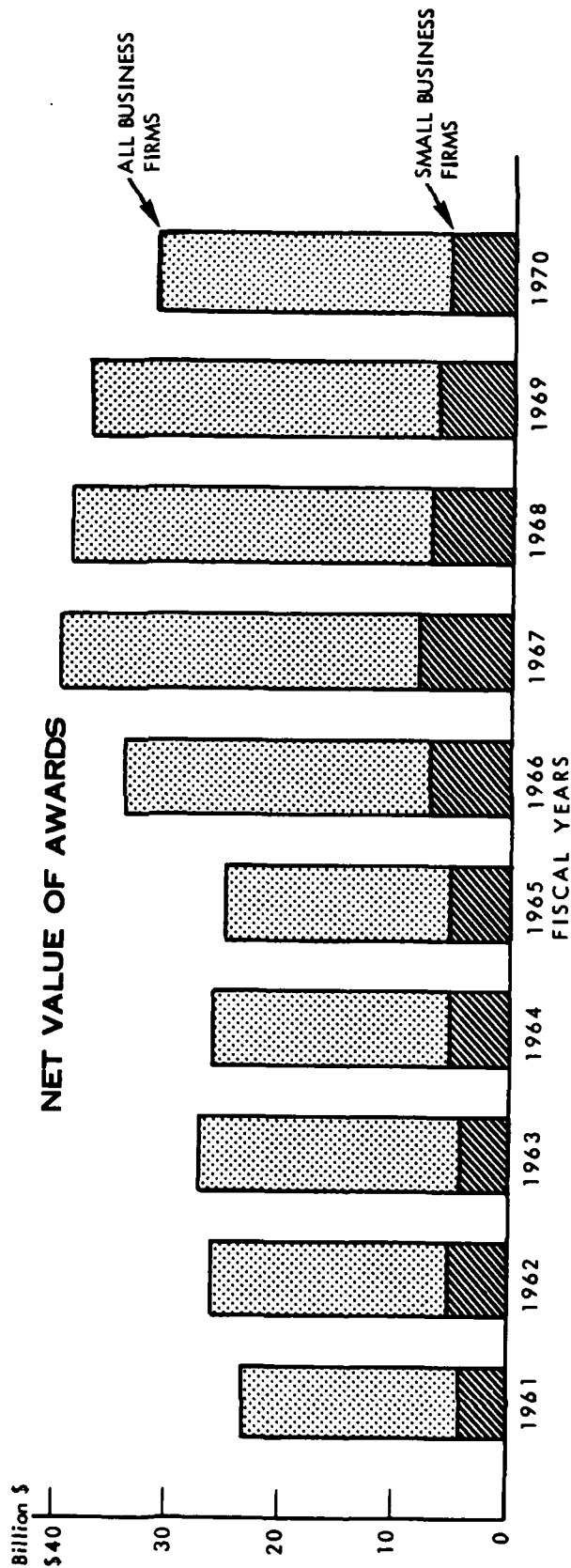
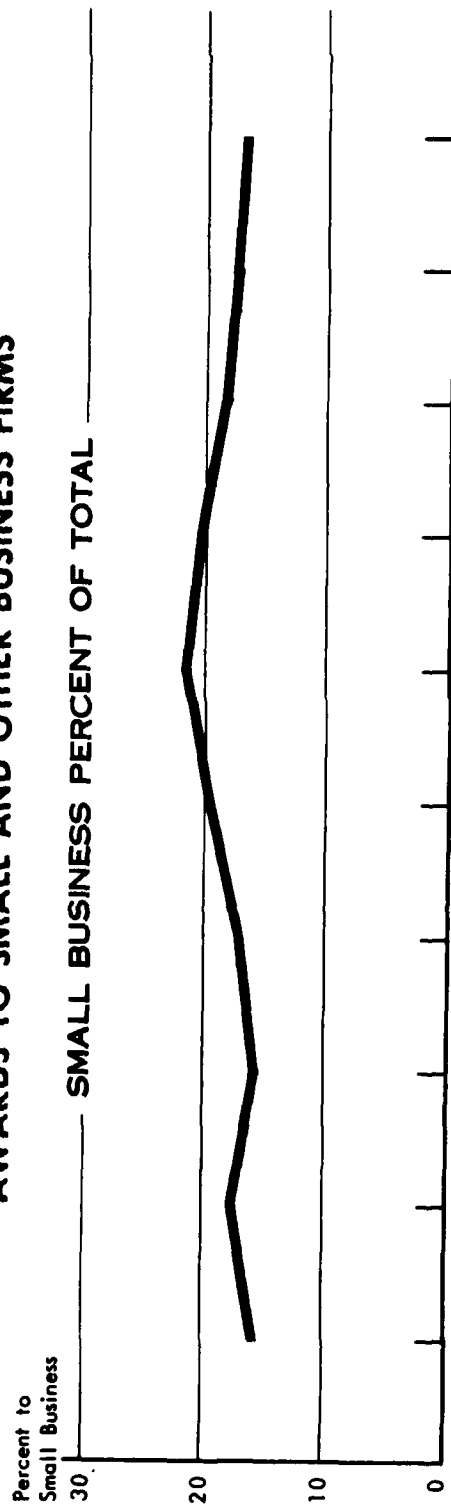
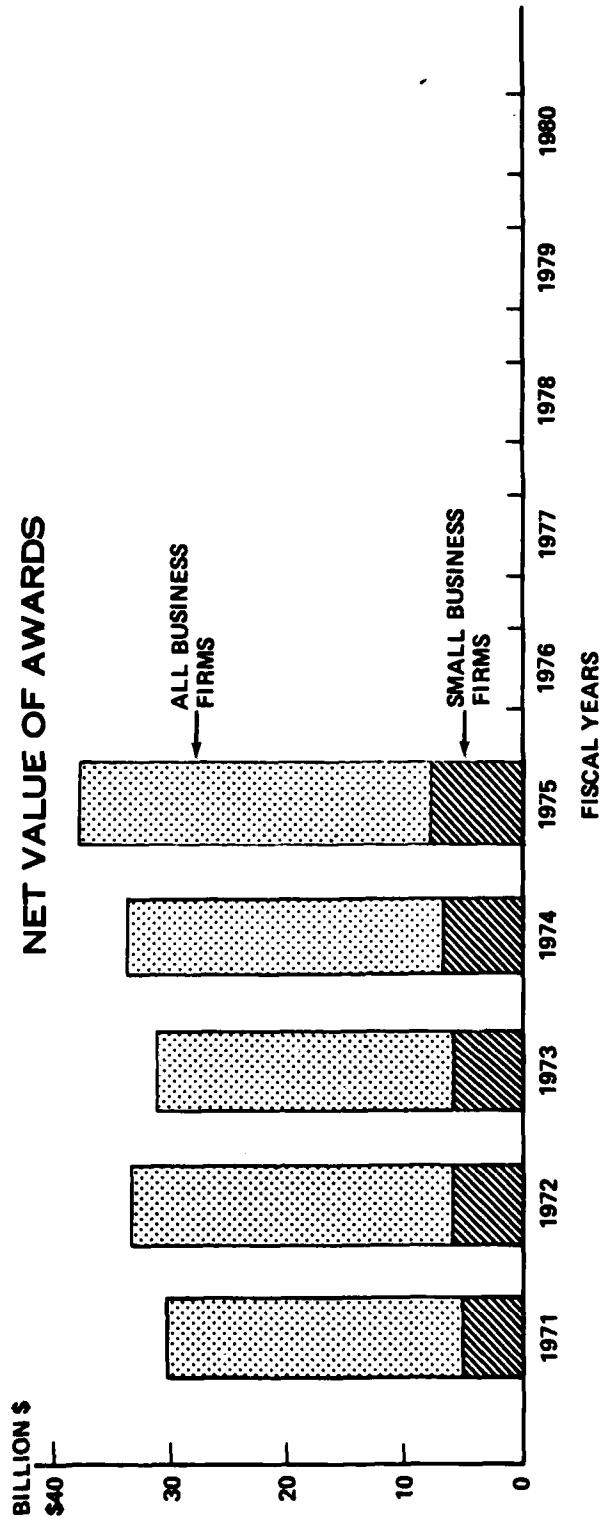
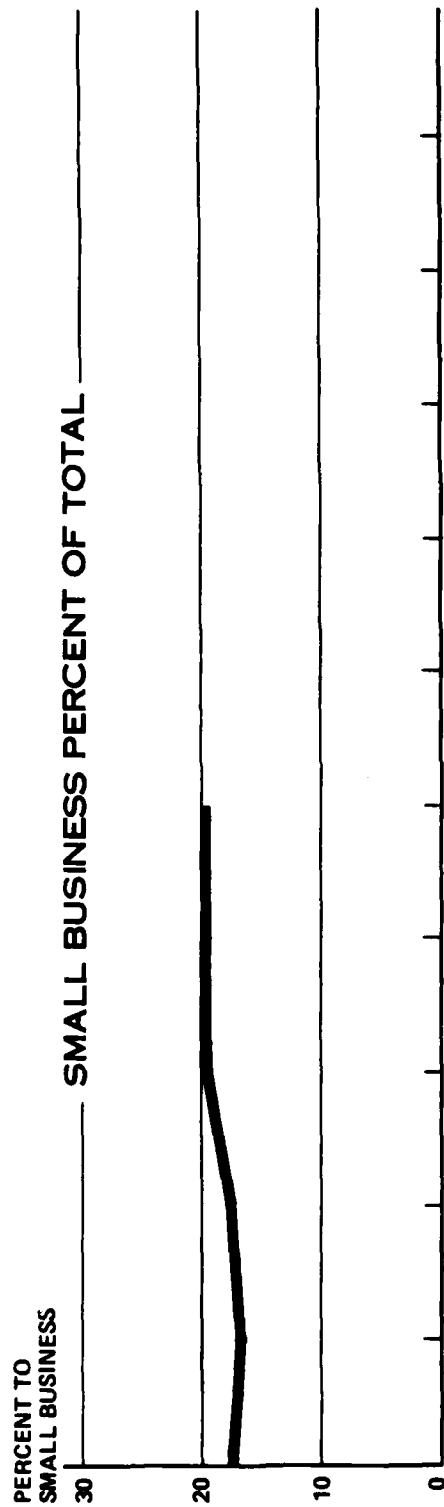


CHART II (Continued)

AWARDS TO SMALL AND OTHER BUSINESS FIRMS



AWARDS PUBLICIZED TO SMALL BUSINESS

The extent to which the small business community was notified of pending procurement actions and its success in competing for the publicized procurement, is shown in Table 4.

The following types of procurement are included in the category, "Publicized to Small Business" : (1) proposed procurements which are synopsized and listed in the Department of Commerce publication, Commerce Business Daily; (2) modifications to contracts which were synopsized; (3) formally advertised procurements which were not published in the Commerce Business Daily; and (4) all other procurements on which small firms were specifically requested to submit proposals. For the most part, not-publicized procurements relate to classified work, goods or services involving an unusual or compelling emergency, modifications of contracts which were not synopsized, and delivery orders under not synopsized contracts.

During Fiscal Year 1975, 75.5% of the total awards were publicized to small business compared with 78.6% for Fiscal Year 1974. Small business did not submit bids on 65.9% of these publicized procurements compared with 68.3% for the preceding year. They were successful in bidding on 26.5% (24.8% last year) of the publicized total and were unsuccessful bidders on 7.3% (6.4% last year).

The portion of military procurement synopsized amounted to 63.7% which was below the 67.4% level of Fiscal Year 1974.

(AMOUNTS IN THOUSANDS)

Table 4
AWARDS PUBLICIZED TO SMALL BUSINESS A/

Method and Results of Publishing	TOTAL				ARMY				NAVY			
	FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1974		FISCAL YEAR 1975	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A. METHOD OF PUBLICIZING												
TOTAL	86,131,124		845,722,748		81,673,400		811,536,672		813,283,373		815,604,117	
INTRAGOVERNMENTAL	3,450,449		5,747,957		1,458,574		1,679,867		862,863		1,718,742	
FOR WORK OUTSIDE U. S.	2,369,476		2,472,477		1,817,373		879,665		275,178		264,226	
EDUCATIONAL & NONPROFIT INSTITUTIONS	804,114		845,470		178,178		157,603		280,995		316,732	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	33,233,852	37.6	37,110,876	41.1	7,596,894	8.1	9,535,495	10.2	11,864,427	11.8	13,374,414	11.8
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	26,121,493	79.6	28,719,777	75.5	5,479,229	71.2	6,339,312	74.2	9,048,732	83.1	10,556,090	78.6
SYNOPSISIZED	22,397,596	87.4	23,644,667	83.7	4,500,474	59.2	5,331,824	62.5	8,993,061	75.8	9,631,137	71.8
NOT SYNOPSISIZED (SUB-TOTAL)	3,724,097	11.2	4,375,176	11.8	974,755	12.0	999,288	11.7	855,671	7.2	984,953	6.8
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	439,904	1.3	354,457	1.1	94,412	1.2	87,423	1.0	201,262	1.7	152,931	1.1
	3,284,094	9.9	4,019,616	10.8	880,143	10.8	911,865	10.7	654,409	5.5	752,122	5.6
NOT PUBLICIZED TO SMALL BUSINESS	5,277,119	15.9	7,035,447	19.1	1,698,877	22.4	1,667,741	18.5	1,587,932	13.5	2,395,985	17.9
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF LESS THAN \$30,000 AWARDED TO LARGE CONCERNS)	1,035,720	5.5	2,050,449	5.5	488,788	6.4	535,442	6.3	414,783	3.5	472,335	3.5
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	26,121,493	100.0	29,719,777	100.0	5,479,229	100.0	5,339,312	100.0	9,048,732	100.0	10,556,090	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS	5,437,791	20.8	7,414,369	24.9	1,876,595	34.2	2,105,034	39.7	1,672,769	17.1	1,921,384	18.3
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	1,678,432	6.4	2,987,146	10.0	2,000,119	36.5	722,322	13.5	456,657	4.5	614,589	5.8
SMALL FIRMS DID NOT SUBMIT BIDS	17,005,271	64.7	19,317,262	65.0	2,592,515	47.3	1,334,956	24.7	7,534,136	78.4	7,934,095	75.5
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF LESS THAN \$30,000 AWARDED TO LARGE CONCERNS)	144,969	0.5	83,647	0.3	17,468	0.3	18,084	0.3	4,295	0.4	35,222	0.3

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

E/ LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 4 (Concluded) A/

Method and Results of Publicizing	AIR FORCE				DEFENSE SUPPLY AGENCY			
	FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1974		FISCAL YEAR 1975	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A. METHOD OF PUBLICIZING								
TOTAL	911,899,407		812,928,037		85,125,264		85,651,529	
INTRAGOVERNMENTAL	904,117		1,530,922		116,913		111,441	
FOR WORK OUTSIDE U. S.	402,824		605,094		604,331		743,842	
EDUCATIONAL & NONPROFIT INSTITUTIONS	344,353		373,553		1,592		7,741	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	9,448,113	100.0	10,418,468	100.0	4,324,428	100.0	4,788,595	100.0
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	7,466,698	79.0	9,156,594	77.8	3,397,134	78.5	3,576,067	64.3
SYNOPSISIZED	6,612,380	70.0	7,086,887	68.0	2,291,761	53.0	1,625,619	33.9
NOT SYNOPSISIZED (SUB-TOTAL)	854,398	9.0	1,331,617	9.0	1,115,273	25.6	1,451,248	30.3
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	72,275	0.8	68,746	0.7	75,849	1.8	46,390	1.0
	792,123	8.3	958,871	9.1	1,039,424	23.8	1,404,858	29.3
NOT PUBLICIZED TO SMALL BUSINESS	1,296,102	13.7	1,541,497	14.0	601,128	15.1	1,430,020	29.9
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERNS)	605,233	7.3	771,267	7.4	246,266	5.7	281,618	5.9
B. RESULTS OF PUBLICIZING								
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	7,466,698	100.0	8,106,894	100.0	3,397,134	100.0	3,076,067	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS	1,236,745	16.6	1,421,437	17.3	1,770,982	52.1	1,896,544	61.6
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	226,425	3.0	279,217	2.6	478,136	14.1	441,027	14.3
SMALL FIRMS DID NOT SUBMIT BIDS	5,996,072	80.2	6,404,333	80.0	1,107,722	35.0	720,485	23.4
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERNS)	17,456	0.2	11,527	0.1	11,194	0.3	10,811	0.6

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

AWARDS BY PROCUREMENT PROGRAM

Data on the net value of military prime contract awards to business firms in the United States by procurement program are shown in Table 5 and Chart III for 1974 and 1975 and in Table 6 for Fiscal Years 1955 through 1975. Table 6A further subdivides awards by procurement program by purchasing department for Fiscal Years 1963 through 1975. The procurement program definitions are identical with those prescribed for use in the Defense Materials System.

Total military procurement from United States business firms for work performed in the United States during Fiscal Year 1975 totaled \$37,115 million, \$3,881 million (11.7%) higher than in Fiscal Year 1974. A comparison of FY 1974 and 1975 totals show the principal change to be a \$2,061 million increase in the all other category. The procurement programs with the largest increases were construction (\$1,031 million), electronics and communication equipment (\$974 million), petroleum (\$437 million), actions of less than \$10,000 (\$419 million), and Services (\$397 million). The procurement program with the largest decreases were ammunition (\$241 million) and ships (\$168 million).

Table 5
AWARDS BY PROCUREMENT PROGRAM A/

Procurement Program	FISCAL YEAR 1974				FISCAL YEAR 1975			
	INVENTORY	Y O I A	Y O I A	Y O I A	INVENTORY	Y O I A	Y O I A	Y O I A
	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
TOTAL	847,131,126		865,740,298					
INTRAGOVERNMENTAL								
FOR WORK OUTSIDE U. S.	3,380,640		5,040,952					
EDUCATIONAL & NONPROFIT INSTITUTIONS	2,380,636		2,602,827					
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	5,761,276	100.0	7,643,879	100.0				
MAJOR HARD GOODS (SUB-TOTAL)	33,235,062	62.5	37,115,878	59.8				
AIRCRAFT (SUB-TOTAL)	2,705,171	19.0	22,193,743	59.8				
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	6,480,770	19.0	6,707,514	18.1				
AIRCRAFT ENGINES AND RELATED SPARES	3,627,935	11.2	3,912,490	10.5				
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,127,708	3.6	1,153,221	3.2				
MISSILE AND SPACE SYSTEMS	6,225,507	12.7	6,595,921	12.4				
SHIPS	3,776,370	11.1	3,536,117	9.6				
TANK-AUTOMOTIVE (SUB-TOTAL)	726,467	2.7	946,889	2.6				
COMBAT VEHICLES	689,472	1.0	679,376	1.8				
NON-COMBAT VEHICLES	235,645	0.3	269,515	0.7				
WEAPONS	397,265	1.2	437,765	1.2				
AMMUNITION	1,535,390	4.6	1,294,387	3.5				
ELECTRONICS AND COMMUNICATION EQUIPMENT	3,697,416	11.1	6,673,079	12.6				
SERVICES	2,467,400	8.7	3,064,875	8.3				
ALL OTHER (SUB-TOTAL)	9,876,171	29.0	11,168,664	32.0				
SUBSISTENCE	975,296	2.4	1,152,514	2.9				
TEXTILES, CLOTHING AND EQUIPAGE	497,607	1.0	498,326	1.2				
FUELS & LUBRICANTS (SUB-TOTAL)	1,697,653	5.1	2,185,756	5.8				
PETROLEUM	1,467,871	5.1	2,115,246	5.7				
SEPARATELY PROCURED CONTAINERS & HANDLING EQUIP.	229,782	0.3	69,510	0.1				
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	1,784,906	3.9	1,107,552	3.7				
BUILDING SUPPLIES	76,690	0.2	98,864	0.2				
TRANSPORTATION EQUIPMENT	1,708,216	5.2	2,006,688	5.7				
CONSTRUCTION EQUIPMENT	73,996	0.2	46,667	0.1				
MEDICAL & DENTAL SUPPLIES & EQUIPMENT	16,303	0.0	157,295	0.4				
PHOTOGRAPHIC EQUIPMENT & SUPPLIES	18,927	0.1	31,844	0.1				
MATERIALS HANDLING EQUIPMENT	92,793	0.2	306,344	0.7				
ALL OTHER SUPPLIES & EQUIPMENT	3,675,964	11.1	6,111,191	11.0				
CONSTRUCTION	3,675,964	11.1	6,111,191	11.0				
ALL ACTIONS OF LESS THAN \$30,000								

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
 C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.
 D/ LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

CHART III

AWARDS BY PROCUREMENT PROGRAM

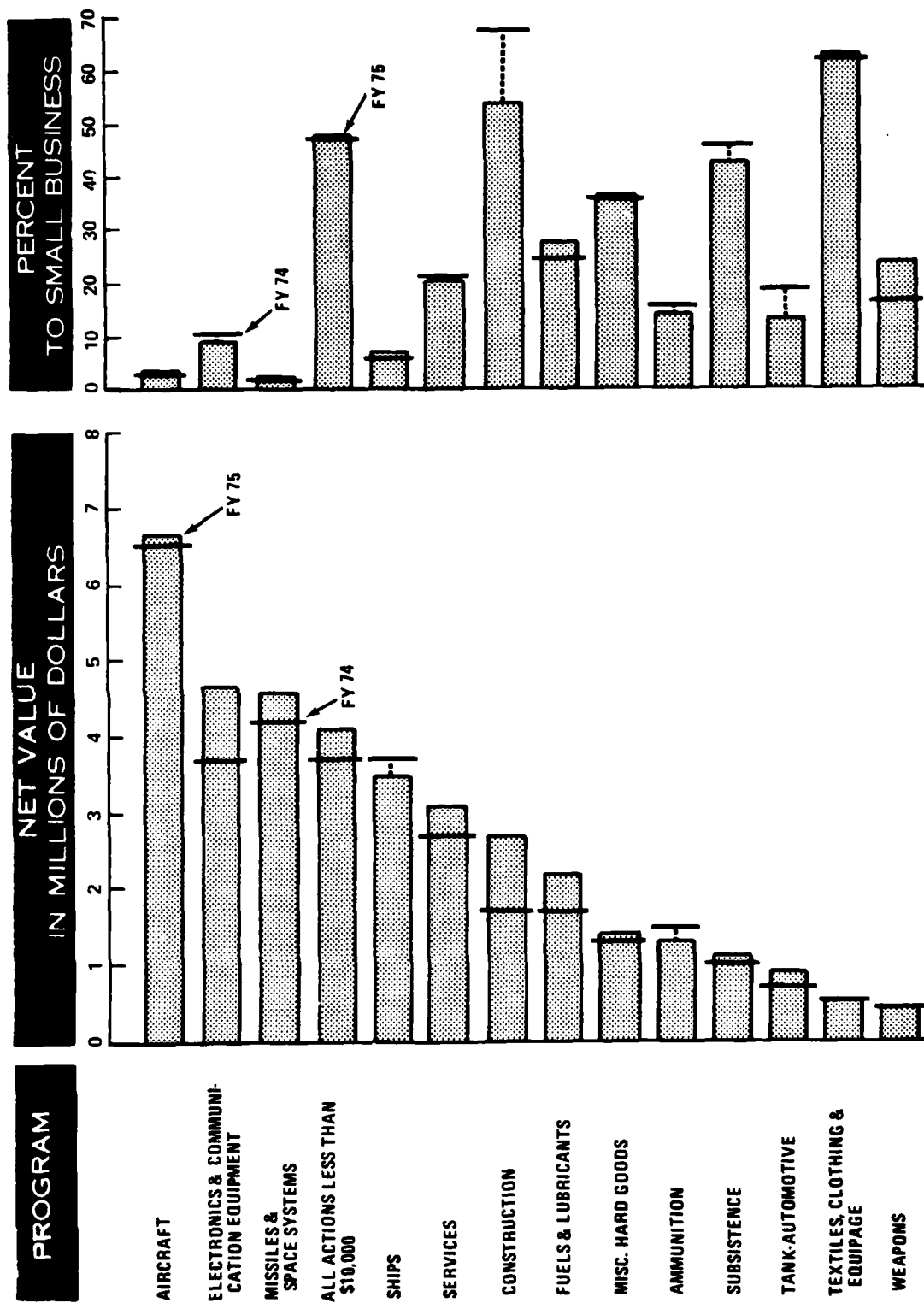


Table 6
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) a/

Major Program	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960	FY 1961	FY 55	FY 56	FY 57	FY 58	FY 59	FY 60	FY 61
Net Value (\$000)														
TOTAL	\$10,585,632	\$12,254,425	\$13,457,425	\$14,104,277	\$15,211,455	\$16,000,524	\$16,594,306							
INTRA-AGENCY TOTAL	541,371	434,443	467,000	511,179	551,447	590,475	600,000							
FOR WORK OUTSIDE U. S.	1,111,015	1,405,593	1,601,000	1,444,000	1,401,151	1,379,116	1,370,170							
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	b/	b/	267,715	994,276	999,438	379,896	435,170							
ALL BUSINESS FIRMS FOR WORK IN THE U. S.														
(SUB-TOTAL)	15,238,242	17,179,204	19,135,057	21,156,746	22,344,229	23,424,246	24,080,517							
MAJOR HARD GOODS (SUB-TOTAL)	24,117,700	24,117,700	24,117,700	24,117,700	24,117,700	24,117,700	24,117,700							
Aircraft	5,473,313	5,473,313	5,473,313	5,473,313	5,473,313	5,473,313	5,473,313							
Missile and Space Systems	1,001,915	1,001,915	1,001,915	1,001,915	1,001,915	1,001,915	1,001,915							
Ships	55,279	55,279	55,279	55,279	55,279	55,279	55,279							
Tank-Automotive	374,074	374,074	374,074	374,074	374,074	374,074	374,074							
Weapons	331,016	331,016	331,016	331,016	331,016	331,016	331,016							
Ammunition	734,943	734,943	734,943	734,943	734,943	734,943	734,943							
Electronics and Communications Equipment	1,143,354	1,143,354	1,143,354	1,143,354	1,143,354	1,143,354	1,143,354							
SERVICE	1,447,710	2,316,514	2,770,344	2,719,916	1,875,477	1,321,134	1,190,109							
ALL OTHER (SUB-TOTAL)	1,060,741	2,316,514	2,770,344	2,719,916	1,875,477	1,321,134	1,190,109							
Substance	1,060,741	2,316,514	2,770,344	2,719,916	1,875,477	1,321,134	1,190,109							
Textiles, Clothing & Equipment	165,905	165,905	165,905	165,905	165,905	165,905	165,905							
Fuels and Lubricants	386,446	386,446	386,446	386,446	386,446	386,446	386,446							
Miscellaneous Hard Goods	902,312	902,312	902,312	902,312	902,312	902,312	902,312							
Construction	995,967	995,967	995,967	995,967	995,967	995,967	995,967							
All Actions of Less Than \$10,000	1,144,668	1,144,668	1,144,668	1,144,668	1,144,668	1,144,668	1,144,668							
SMALL BUSINESS FIRMS FOR WORK IN THE U. S.														
(SUB-TOTAL)	3,214,841	3,475,315	3,795,236	3,729,018	3,795,850	3,439,639	3,656,597							
MAJOR HARD GOODS (SUB-TOTAL)	533,110	566,078	573,143	541,803	571,096	636,694	751,095							
Aircraft	90,159	79,599	115,537	123,305	175,091	136,161	145,061							
Missile and Space Systems	56,663	20,972	36,156	41,258	63,712	50,976	72,693							
Ships	47,865	96,781	125,116	80,686	90,731	97,960	116,932							
Tank-Automotive	39,940	23,577	45,169	45,597	59,795	58,763	66,529							
Weapons	109,946	68,671	167,940	21,713	26,080	22,898	43,147							
Ammunition	135,743	161,521	177,915	36,167	44,965	47,152	50,081							
Electronics & Communications Equipment	577,362	283,647	369,175	226,512	233,591	294,780	266,942							
SERVICE	219,069	2,691,596	2,046,243	2,860,713	2,839,272	2,519,829	2,436,487							
ALL OTHER (SUB-TOTAL)	2,681,731	2,909,237	3,222,093	3,187,215	3,224,754	2,802,945	2,905,502							
Substance, Clothing & Equipment	14,110	14,110	14,110	14,110	14,110	14,110	14,110							
Fuels, Lubricants	69,631	69,631	69,631	69,631	69,631	69,631	69,631							
Miscellaneous Hard Goods	38,803	38,803	38,803	38,803	38,803	38,803	38,803							
Construction	65,771	65,771	65,771	65,771	65,771	65,771	65,771							
All Actions of Less Than \$10,000	759,107	817,644	885,597	1,068,095	963,361	945,679	1,064,340							

a/ For Definitions and Coverage, See Notes on Coverage.

b/ Prior to Fiscal Year 1957, data for Educational Institutions were included in the figures for Business Firms in the U.S.

Net Value (\$000)

a/ For Descriptions and Coverage. See Notes on Coverage.

Table 6 (Concluded)
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR)

TABLE 6a

AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

MAJOR PROGRAM	FISCAL YEAR 1963					FISCAL YEAR 1964				
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$27,131,317	\$5,825,028	\$7,883,712	\$11,188,700	\$2,335,004	\$25,231,043	\$5,112,714	\$7,444,317	\$12,711,114	\$2,964,912
MAJOR HARD GOODS (SUB-TOTAL)	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Aircraft	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Missile and Space Systems	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Ships	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Transportation	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Weapons	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Communications	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Electronics & Communications Equip.	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
SERVICES	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
ALL OTHER (SUB-TOTAL)	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226
Subsistence	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226
Textiles, Clothing and Equipment	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226
Fuels and Lubricants	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226
Miscellaneous Hard Goods	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226
Construction	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226
All Actions of Less than \$10,000	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226
ALL BUSINESS FIRMS IN THE U.S.	\$25,280,812	\$5,475,352	\$7,334,524	\$9,710,121	\$2,760,815	\$23,280,812	\$5,112,714	\$7,444,317	\$12,711,114	\$2,964,912
MAJOR HARD GOODS (SUB-TOTAL)	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Aircraft	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Missile and Space Systems	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Ships	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Transportation	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Weapons	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Communications	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
Electronics & Communications Equip	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
SERVICES	1,043,100	31,711	6,211,046	9,110,317	57,826	17,111,011	3,112,714	6,111,011	12,111,011	1,111,011
ALL OTHER (SUB-TOTAL)	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226
Subsistence	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226
Textiles, Clothing and Equipment	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226
Fuels and Lubricants	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226
Miscellaneous Hard Goods	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226
Construction	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226
All Actions of Less than \$10,000	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226	5,598,226	1,598,226	1,598,226	1,598,226	1,598,226

a/ For Definitions and Coverage, See Notes on Coverage.

TABLE 6a (Continued)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

Major Program	Fiscal Year 1967					Fiscal Year 1968				
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency
ALL BUSINESS FIRM FOR WORK IN THE U. S.	\$39,895,015	\$10,226,144	\$11,334,710	\$10,287,212	\$5,555,553	\$39,439,119	\$11,320,760	\$12,048,387	\$10,844,094	\$4,722,171
MAJOR HARDWARE (SUB-TOTAL)	25,207,467	7,749,899	9,243,794	8,281,431	256,115	26,479,138	8,932,870	9,000,121	8,211,212	29,029
Aircraft	15,777,330	1,337,456	3,473,470	1,445,697	21,098	19,770,027	1,501,300	3,417,167	4,521,601	29,377
Missile and Space Systems	4,435,450	947,334	1,145,467	2,213,737	6,420	4,732,136	1,109,133	1,391,501	2,170,088	1,414
Ship	2,047,647	30,333	1,945,859	315	12,160	1,942,847	11,012	1,584,311	403	40,121
Tank-automotive	1,438,196	1,376,357	16,485	30,760	315	1,431,449	1,353,908	27,240	36,510	14,353
Amphibious	11,341	428,996	156,447	41,717	81	1,431,449	510,114	118,964	37,836	144
Ammunition	3,553,778	2,493,951	73,109	309,159	21,259	4,113,282	3,289,398	648,394	321,174	53,804
Electronic & Communications Equip.	1,159,745	1,106,190	1,657,199	1,241,551	154,785	3,726,733	1,098,131	1,399,494	1,119,420	104,288
OTHER	2,228,250	827,181	943,143	1,147,010	14,916	3,234,217	747,642	1,281,776	1,159,844	4,973
ALL OTHER (SUB-TOTAL)	11,687,548	2,386,844	1,706,437	1,560,141	5,384,512	9,772,829	2,140,233	1,692,990	1,533,817	4,902,384
Substance	1,134,941	82,506	13,633	1,560,141	940,804	1,071,759	76,164	19,064	103,811	872,700
Textile, Clothing and Equipage	1,141,048	21,972	20,333	26,637	1,071,906	719,982	34,868	16,138	20,000	648,176
Fuel and Lubricant	1,058,845	10,274	754	1,366	1,046,171	1,154,083	3,677	2,887	1,721	1,145,798
Miscellaneous Hard Goods	2,870,846	627,405	247,405	379,575	1,436,245	2,133,897	509,036	280,870	326,019	1,077,152
Construction	1,184,844	693,248	358,287	129,644	3,385	1,261,650	675,072	452,168	133,460	950
All Actions of Less than \$1,000	3,652,280	945,553	1,066,025	934,701	906,001	3,432,486	841,416	984,863	848,806	757,403
ALL BUSINESS FIRM FOR WORK IN THE U. S.	\$37,331,096	\$11,139,918	\$10,874,273	\$10,814,583	\$4,502,322	\$31,191,548	\$8,599,201	\$9,507,722	\$9,568,315	\$3,516,310
MAJOR HARDWARE (SUB-TOTAL)	25,207,467	8,512,231	8,140,626	8,281,432	292,698	20,500,978	6,086,769	7,067,453	7,207,559	142,186
Aircraft	15,777,330	1,337,456	3,473,470	1,445,697	21,098	19,770,027	1,501,300	3,417,167	4,521,601	29,377
Missile and Space Systems	4,435,450	947,334	1,145,467	2,213,737	6,420	4,732,136	1,109,133	1,391,501	2,170,088	1,414
Ship	2,047,647	30,333	1,945,859	315	12,160	1,942,847	11,012	1,584,311	403	40,121
Tank-automotive	1,438,196	1,376,357	16,485	30,760	315	1,431,449	1,353,908	27,240	36,510	14,353
Amphibious	11,341	428,996	156,447	41,717	81	1,431,449	510,114	118,964	37,836	144
Ammunition	3,553,778	2,493,951	73,109	309,159	21,259	4,113,282	3,289,398	648,394	321,174	53,804
Electronic & Communications Equip.	1,159,745	1,106,190	1,657,199	1,241,551	154,785	3,726,733	1,098,131	1,399,494	1,119,420	104,288
OTHER	2,228,250	827,181	943,143	1,147,010	14,916	3,234,217	747,642	1,281,776	1,159,844	4,973
ALL OTHER (SUB-TOTAL)	11,687,548	2,386,844	1,706,437	1,560,141	5,384,512	9,772,829	2,140,233	1,692,990	1,533,817	4,902,384
Substance	1,134,941	82,506	13,633	1,560,141	940,804	1,071,759	76,164	19,064	103,811	872,700
Textile, Clothing and Equipage	1,141,048	21,972	20,333	26,637	1,071,906	719,982	34,868	16,138	20,000	648,176
Fuel and Lubricant	1,058,845	10,274	754	1,366	1,046,171	1,154,083	3,677	2,887	1,721	1,145,798
Miscellaneous Hard Goods	2,870,846	627,405	247,405	379,575	1,436,245	2,133,897	509,036	280,870	326,019	1,077,152
Construction	1,184,844	693,248	358,287	129,644	3,385	1,261,650	675,072	452,168	133,460	950
All Actions of Less than \$1,000	3,652,280	945,553	1,066,025	934,701	906,001	3,432,486	841,416	984,863	848,806	757,403
ALL BUSINESS FIRM FOR WORK IN THE U. S.	\$37,331,096	\$11,139,918	\$10,874,273	\$10,814,583	\$4,502,322	\$31,191,548	\$8,599,201	\$9,507,722	\$9,568,315	\$3,516,310
MAJOR HARDWARE (SUB-TOTAL)	25,207,467	8,512,231	8,140,626	8,281,432	292,698	20,500,978	6,086,769	7,067,453	7,207,559	142,186
Aircraft	15,777,330	1,337,456	3,473,470	1,445,697	21,098	19,770,027	1,501,300	3,417,167	4,521,601	29,377
Missile and Space Systems	4,435,450	947,334	1,145,467	2,213,737	6,420	4,732,136	1,109,133	1,391,501	2,170,088	1,414
Ship	2,047,647	30,333	1,945,859	315	12,160	1,942,847	11,012	1,584,311	403	40,121
Tank-automotive	1,438,196	1,376,357	16,485	30,760	315	1,431,449	1,353,908	27,240	36,510	14,353
Amphibious	11,341	428,996	156,447	41,717	81	1,431,449	510,114	118,964	37,836	144
Ammunition	3,553,778	2,493,951	73,109	309,159	21,259	4,113,282	3,289,398	648,394	321,174	53,804
Electronic & Communications Equip.	1,159,745	1,106,190	1,657,199	1,241,551	154,785	3,726,733	1,098,131	1,399,494	1,119,420	104,288
OTHER	2,228,250	827,181	943,143	1,147,010	14,916	3,234,217	747,642	1,281,776	1,159,844	4,973
ALL OTHER (SUB-TOTAL)	11,687,548	2,386,844	1,706,437	1,560,141	5,384,512	9,772,829	2,140,233	1,692,990	1,533,817	4,902,384
Substance	1,134,941	82,506	13,633	1,560,141	940,804	1,071,759	76,164	19,064	103,811	872,700
Textile, Clothing and Equipage	1,141,048	21,972	20,333	26,637	1,071,906	719,982	34,868	16,138	20,000	648,176
Fuel and Lubricant	1,058,845	10,274	754	1,366	1,046,171	1,154,083	3,677	2,887	1,721	1,145,798
Miscellaneous Hard Goods	2,870,846	627,405	247,405	379,575	1,436,245	2,133,897	509,036	280,870	326,019	1,077,152
Construction	1,184,844	693,248	358,287	129,644	3,385	1,261,650	675,072	452,168	133,460	950
All Actions of Less than \$1,000	3,652,280	945,553	1,066,025	934,701	906,001	3,432,486	841,416	984,863	848,806	757,403

a/ For Definitions and Coverage, See Notes on Coverage.

TABLE 6a (Continued)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

MAJOR PROGRAM	FISCAL YEAR 1971						FISCAL YEAR 1972					
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army
ALL BUSINESS FIRMS PER WORK IN THE U. S.	\$3,033,346	\$2,146,842	\$15,741,240	\$5,088,709	\$2,987,558	\$33,000,177	\$2,072,999	\$11,055,346	\$10,012,092	\$3,263,333		
MAJOR HARD GOODS (SUB-TOTAL)	3,136,349	2,150,493	8,477,437	6,424,094	121,455	27,253,579	2,072,999	11,055,346	7,525,954	140,166		
Aircraft	6,897,162	4,477,995	2,887,295	3,432,119	8,937	11,405,479	4,477,995	3,095,555	3,965,613	10,297		
Missile and Space Systems	4,454,435	1,584,919	894,796	1,989,999	121	4,972,942	1,604,954	1,135,970	2,211,866	152		
Ships	2,405,462	1,173	2,474,847	313	18,319	2,477,448	3,438	2,255,250	906	17,754		
Tank-Automotive	813,922	797,669	5,117	35,418	11,088	651,152	614,441	2,385	23,078	11,398		
Weapons	34,402	117,431	148,216	34,781	0	394,482	105,112	190,132	54,754	54		
Ammunition	2,143,114	1,516,467	433,478	193,131	38	2,583,104	1,792,884	594,973	184,023	1,922		
Electronics & Communications Equip.	3,161,698	597,339	1,426,444	994,573	82,742	3,700,189	647,091	1,690,755	1,095,714	98,669		
SERVICES	1,411,634	747,446	671,107	1,000,000	0	4,709,610	779,446	0	1,207,000	55,000		
ALL OTHER (SUB-TOTAL)	7,473,643	1,735,009	1,444,836	1,328,148	2,863,680	8,111,432	2,029,431	1,605,126	1,459,048	3,117,617		
Substance	844,794	93,427	27,533	56,486	713,354	773,581	92,536	29,070	52,390	599,588		
Textiles, Clothing and Equipment	276,166	9,764	6,262	14,601	246,139	343,827	23,690	5,579	9,940	354,618		
Fuels and Lubricants	849,146	4,868	1,017	1,477	841,784	976,071	1,447	1,154	336	973,135		
Miscellaneous Hard Goods	957,118	147,869	132,919	172,813	508,517	1,155,020	163,360	156,943	211,922	622,795		
Construction	1,327,105	698,872	441,422	184,036	2,775	1,666,651	916,934	568,950	178,492	505,000		
All Actions of Less than \$10,000	3,077,314	785,209	835,683	905,301	551,121	3,446,279	811,674	843,431	1,005,948	505,000		
ALL BUSINESS FIRMS PER WORK IN THE U. S.	\$4,017,749	\$2,883,851	\$10,607,488	\$2,030,244	\$3,284,423	\$33,233,862	\$7,056,897	\$11,864,427	\$9,448,113	\$4,324,428		
MAJOR HARD GOODS (SUB-TOTAL)	4,136,349	2,887,295	8,477,437	6,424,094	121,455	27,253,579	2,072,999	11,055,346	7,525,954	140,166		
Aircraft	6,897,162	4,477,995	2,887,295	3,432,119	8,937	11,405,479	4,477,995	3,095,555	3,965,613	10,297		
Missile and Space Systems	4,454,435	1,584,919	894,796	1,989,999	121	4,972,942	1,604,954	1,135,970	2,211,866	152		
Ships	2,405,462	1,173	2,474,847	313	18,319	2,477,448	3,438	2,255,250	906	17,754		
Tank-Automotive	813,922	797,669	5,117	35,418	11,088	651,152	614,441	2,385	23,078	11,398		
Weapons	34,402	117,431	148,216	34,781	0	394,482	105,112	190,132	54,754	54		
Ammunition	2,143,114	1,516,467	433,478	193,131	38	2,583,104	1,792,884	594,973	184,023	1,922		
Electronics & Communication Equip.	3,161,698	597,339	1,426,444	994,573	82,742	3,700,189	647,091	1,690,755	1,095,714	98,669		
SERVICES	1,411,634	747,446	671,107	1,000,000	0	4,709,610	779,446	0	1,207,000	55,000		
ALL OTHER (SUB-TOTAL)	7,473,643	1,735,009	1,444,836	1,328,148	2,863,680	8,111,432	2,029,431	1,605,126	1,459,048	3,117,617		
Substance	844,794	93,427	27,533	56,486	713,354	773,581	92,536	29,070	52,390	599,588		
Textiles, Clothing and Equipment	276,166	9,764	6,262	14,601	246,139	343,827	23,690	5,579	9,940	354,618		
Fuels and Lubricants	849,146	4,868	1,017	1,477	841,784	976,071	1,447	1,154	336	973,135		
Miscellaneous Hard Goods	957,118	147,869	132,919	172,813	508,517	1,155,020	163,360	156,943	211,922	622,795		
Construction	1,327,105	698,872	441,422	184,036	2,775	1,666,651	916,934	568,950	178,492	505,000		
All Actions of Less than \$10,000	3,077,314	785,209	835,683	905,301	551,121	3,446,279	811,674	843,431	1,005,948	505,000		
ALL BUSINESS FIRMS PER WORK IN THE U. S.	\$4,017,749	\$2,883,851	\$10,607,488	\$2,030,244	\$3,284,423	\$33,233,862	\$7,056,897	\$11,864,427	\$9,448,113	\$4,324,428		
MAJOR HARD GOODS (SUB-TOTAL)	4,136,349	2,887,295	8,477,437	6,424,094	121,455	27,253,579	2,072,999	11,055,346	7,525,954	140,166		
Aircraft	6,897,162	4,477,995	2,887,295	3,432,119	8,937	11,405,479	4,477,995	3,095,555	3,965,613	10,297		
Missile and Space Systems	4,454,435	1,584,919	894,796	1,989,999	121	4,972,942	1,604,954	1,135,970	2,211,866	152		
Ships	2,405,462	1,173	2,474,847	313	18,319	2,477,448	3,438	2,255,250	906	17,754		
Tank-Automotive	813,922	797,669	5,117	35,418	11,088	651,152	614,441	2,385	23,078	11,398		
Weapons	34,402	117,431	148,216	34,781	0	394,482	105,112	190,132	54,754	54		
Ammunition	2,143,114	1,516,467	433,478	193,131	38	2,583,104	1,792,884	594,973	184,023	1,922		
Electronics & Communication Equip.	3,161,698	597,339	1,426,444	994,573	82,742	3,700,189	647,091	1,690,755	1,095,714	98,669		
SERVICES	1,411,634	747,446	671,107	1,000,000	0	4,709,610	779,446	0	1,207,000	55,000		
ALL OTHER (SUB-TOTAL)	7,473,643	1,735,009	1,444,836	1,328,148	2,863,680	8,111,432	2,029,431	1,605,126	1,459,048	3,117,617		
Substance	844,794	93,427	27,533	56,486	713,354	773,581	92,536	29,070	52,390	599,588		
Textiles, Clothing and Equipment	276,166	9,764	6,262	14,601	246,139	343,827	23,690	5,579	9,940	354,618		
Fuels and Lubricants	849,146	4,868	1,017	1,477	841,784	976,071	1,447	1,154	336	973,135		
Miscellaneous Hard Goods	957,118	147,869	132,919	172,813	508,517	1,155,020	163,360	156,943	211,922	622,795		
Construction	1,327,105	698,872	441,422	184,036	2,775	1,666,651	916,934	568,950	178,492	505,000		
All Actions of Less than \$10,000	3,077,314	785,209	835,683	905,301	551,121	3,446,279	811,674	843,431	1,005,948	505,000		
ALL BUSINESS FIRMS PER WORK IN THE U. S.	\$4,017,749	\$2,883,851	\$10,607,488	\$2,030,244	\$3,284,423	\$33,233,862	\$7,056,897	\$11,864,427	\$9,448,113	\$4,324,428		
MAJOR HARD GOODS (SUB-TOTAL)	4,136,349	2,887,295	8,477,437	6,424,094	121,455	27,253,579	2,072,999	11,055,346	7,525,954	140,166		
Aircraft	6,897,162	4,477,995	2,887,295	3,432,119	8,937	11,405,479	4,477,995	3,095,555	3,965,613	10,297		
Missile and Space Systems	4,454,435	1,584,919	894,796	1,989,999	121	4,972,942	1,604,954	1,135,970	2,211,866	152		
Ships	2,405,462	1,173	2,474,847	313	18,319	2,477,448	3,438	2,255,250	906	17,754		
Tank-Automotive	813,922	797,669	5,117	35,418	11,088	651,152	614,441	2,385	23,078	11,398		
Weapons	34,402	117,431	148,216	34,781	0	394,482	105,112	190,132	54,754	54		
Ammunition	2,143,114	1,516,467	433,478	193,131	38	2,583,104	1,792,884	594,973	184,023	1,922		
Electronics & Communication Equip.	3,161,698	597,339	1,426,444	994,573	82,742	3,700,189	647,091	1,690,755	1,095,714	98,669		
SERVICES	1,411,634	747,446	671,107	1,000,000	0	4,709,610	779,446	0	1,207,000	55,000		
ALL OTHER (SUB-TOTAL)	7,473,643	1,735,009	1,444,836	1,328,148	2,863,680	8,111,432	2,029,431	1,605,126	1,459,048	3,117,617		
Substance	844,794	93,427	27,533	56,486	713,354	773,581	92,536	29,070	52,390	599,588		
Textiles, Clothing and Equipment	276,166	9,764	6,262	14,601	246,139	343,827	23,690	5,579	9,940	354,618		
Fuels and Lubricants	849,146	4,868	1,017	1,477	841,784	976,071	1,447	1,154	336	973,135		
Miscellaneous Hard Goods	957,118	147,869	132,919	172,813	508,517	1,155,020	163,360	156,943	211,922	622,795		
Construction	1,327,105	698,872	441,422	184,036	2,775	1,666,651	916,934	568,950	178,492	505,000		
All Actions of Less than \$10,000	3,077,314	785,209	835,683	905,301	551,121	3,446,279	811,674	843,431	1,005,948	505,000		
ALL BUSINESS FIRMS PER WORK IN THE U. S.	\$4,017,749	\$2,883,851	\$10,607,488	\$2,030,244	\$3,284,423	\$33,233,862	\$7,056,897	\$11,864,427	\$9,448,113	\$4,324,428		
MAJOR HARD GOODS (SUB-TOTAL)	4,136,349	2,887,295	8,477,437	6,424,094	121,455	27,253,579	2,072,999	11,055,346	7,525,954	140,166		
Aircraft	6,897,162	4,477,995	2,887,295	3,432,119	8,937	11,405,479	4,477,995	3,095,555	3,965,613	10,297		
Missile and Space Systems	4,454,435	1,584,919	894,796	1,989,999	121	4,972,942	1,604,954	1,135,970	2,211,866	152		
Ships	2,405,462	1,173	2,474,847	313	18,319	2,477,448	3,438	2,255,250	906	17,754		
Tank-Automotive	813,922	797,669	5,117	35,418	11,088	651,152	614,441	2,385	23,078	11,398		
Weapons	34,402	117,431	148,216	34,781	0	394,482	105,112	190,132	54,754	54		
Ammunition	2,143,114	1,516,467	433,478	193,131	38	2,583,104	1,792,884	594,973	184,023	1,922		
Electronics & Communication Equip.	3,161,698	597,339	1,426,444	994,573	82,742	3,700,189	647,091	1,690,755	1,095,714	98,669		
SERVICES	1,411,634	747,446	671,107	1,000,000	0	4,709,610	779,446	0	1,207,000	55,000		
ALL OTHER (SUB-TOTAL)	7,473,643	1,735,009	1,444,836	1,328,148	2,863,680	8,111,432	2,029,431	1,605,126	1,459,048	3,117,617		
Substance	844,794	93,427	27,533	56,486	713,354	773,581	92,536	29,070	52,390	599,588		
Textiles, Clothing and Equipment	276,166	9,764	6,262	14,601	246,139	343,827	23,690	5,579	9,940	354,618		
Fuels and Lubricants	849,146	4,868	1,017	1,477	841,784	976,071	1,447	1,154	336	973,135		
Miscellaneous Hard Goods	957,118	147,869	132,919	172,813	508,517	1,155,020	163,360</					

TABLE 6a (Continued)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

(Amounts in Thousands)

MAJOR PROGRAM	FISCAL YEAR 1975						FISCAL YEAR 1976					
	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Defense Supply Agency
ALL BUSINESS FIRMS FOR WORK IN THE U. S.	\$ 37,114,878	\$8,533,442	\$13,374,410	\$10,418,468	\$4,768,505							
MAJOR HARD GOODS (SUB-TOTAL)	22,183,743	4,540,880	9,942,671	7,485,250	1,445,542							
Aircraft	6,700,514	497,202	2,615,231	3,573,663	14,325							
Missile and Space Systems	4,595,021	1,210,838	1,451,618	1,930,763	1,802							
Ships	3,336,117	7,310	3,488,309	207	39,551							
Tank-Automotive	948,889	897,231	4,806	34,857	11,995							
Weapons	437,745	191,484	163,966	61,852	443							
Ammunition	1,294,387	890,517	263,248	140,347	275							
Electronics & Communications Equip.	4,671,070	845,708	1,975,290	1,723,521	126,551							
SERVICES	3,064,475	932,951	1,139,138	982,109	10,277							
ALL OTHER (SUB-TOTAL)	11,886,660	3,092,664	2,272,601	1,951,109	4,583,286							
Subsistence	1,052,515	206,578	42,231	91,578	712,128							
Textiles, Clothing and Equipage	498,326	38,203	12,515	11,594	396,014							
Fuels and Lubricants	2,160,054	8,342	17,372	16,349	2,117,991							
Miscellaneous Hard Goods	1,387,550	305,736	205,325	204,513	671,976							
Construction	2,707,025	1,408,183	994,498	296,152	1,192							
All Actions of Less than \$10,000	4,101,190	1,092,622	996,660	1,327,923	683,985							
ALL BUSINESS FIRMS FOR WORK IN THE U. S.												
MAJOR HARD GOODS (SUB-TOTAL)												
Aircraft												
Missile and Space Systems												
Ships												
Tank-Automotive												
Weapons												
Ammunition												
Electronics & Communication Equip.												
SERVICES												
ALL OTHER (SUB-TOTAL)												
Subsistence												
Textiles, Clothing and Equipage												
Fuels and Lubricants												
Miscellaneous Hard Goods												
Construction												
All Actions of Less than \$10,000												

a/ For definitions and coverage, see Notes on Coverage.
b/ Includes "Other Defense Agency" awards. Total FY 1972, \$446,014.
c/ Includes "Other Defense Agency" awards. Total FY 1973, \$466,453.
d/ Includes "Other Defense Agency" awards. Total FY 1974, \$600,816.
e/ Includes "Other Defense Agency" awards. Total FY 1975, \$807,706.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK

The net value of military prime contract awards for research, development, test and evaluation work (RDT&E) for Fiscal Years 1959 through 1975 is shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the U. S. and orders to other government agencies, amounted to \$6,257 million in Fiscal Year 1975 and accounted for 16.5% of all military procurement. In Fiscal Year 1974, the comparable dollar amount was \$5,775 million which was 17.0% of total awards.

Between Fiscal Year 1959 and Fiscal Year 1963 there was an annual increase in the dollar value of awards for RDT&E work. Following two years of decline, awards for RDT&E procurement increased to \$6,436 million in Fiscal Year 1968. After two years of decline to \$5,399 million in Fiscal Year 1970, awards for RDT&E increased in each subsequent year to \$6,266 million in Fiscal Year 1973, declined in Fiscal Year 1974 to \$5,775 million, and again increased to \$6,257 million in Fiscal Year 1975.

Contract awards for RDT&E by procurement program are shown for Fiscal Years 1959 through 1975 in Table 8. The percentages shown represent the proportions the RDT&E awards in each program are of the totals shown in Table 6.

The following table distributes the RDT&E dollars awarded to business firms and educational and nonprofit institutions for Fiscal Year 1975 and shows that 4.0% was awarded for research, 87.9% for development, and 8.1% for management and support. Corresponding percentages for Fiscal Year 1974 respectively were 5.1%, 86.6%, and 8.3%.

Small business firms in Fiscal Year 1975 acquired 5.6% of all prime contracts for RDT&E work receiving 29.8% of all research contracts, 4.7% of the development contracts and 11.3% of the contracts for management and support.

RESEARCH, DEVELOPMENT, TEST AND EVALUATION AWARDS

Fiscal Year 1974 and Fiscal Year 1975

(Amounts in Millions) Type of Contractor	Total		Research		Development		Management and Support	
	FY 1974	FY 1975	FY 1974	FY 1975	FY 1974	FY 1975	FY 1974	FY 1975
TOTAL	\$ 5,836.0	\$ 6,319.7	\$ 298.4	\$ 250.2	\$ 5,056.0	\$ 5,552.5	\$ 481.6	\$ 516.3
Intragovernmental	31.7	37.8	4.8	4.9	23.0	30.2	3.9	2.7
For Work Outside U. S.	29.2	25.2	4.1	2.1	4.2	7.3	21.0	15.8
Total, except Intragovernmental & Work Outside U. S.	5,775.1	6,256.7	289.5	243.2	5,028.8	5,515.0	456.7	497.8
Business Firms	5,147.6	5,601.5	155.9	130.4	4,715.9	5,167.2	275.8	303.2
Small Firms	300.4	316.4	40.7	38.8	223.9	243.3	35.8	34.3
Large Firms	4,847.2	5,285.1	115.2	91.6	4,492.0	4,923.9	240.0	269.6
Percent to Small Firms	5.8%	5.6%	26.1%	29.8%	4.7%	4.7%	13.0%	11.3%
Educational & Nonprofit Institutions	627.5	655.2	133.6	113.5	312.9	347.8	180.9	193.9

Table 7

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION, WORK, BY TYPE OF CONTRACTOR 1/
(Amounts in Thousands)

Type of Contractor	FY 1959	FY 1960	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965
TOTAL							
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.							
Army	NA	NA	\$6,041,597	\$6,125,026	\$6,204,894	\$5,832,497	\$4,760,836
Navy	NA	NA	7,806	15,595	18,343	40,630	26,743
Air Force	NA	NA	18,389	13,904	13,908	25,288	38,291
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.							
Army	\$5,231,057	\$5,551,054	\$9,051,402	\$6,045,597	\$6,214,444	\$5,714,579	\$4,725,802
Navy	772,931	755,245	655,652	732,910	872,115	1,019,478	1,016,143
Air Force	1,454,372	1,580,122	1,465,715	1,087,295	1,238,642	1,661,819	971,359
	3,451,754	3,415,287	3,401,951	4,214,592	4,101,685	3,685,282	2,738,300
PERCENT OF ALL MILITARY PROCUREMENT							
Army	22.6%	25.6%	25.7%	22.9%	22.4%	21.4%	18.2%
Navy	15.2	15.0	12.1	12.3	14.7	17.5	18.0
Air Force	17.8	23.0	20.0	13.3	15.5	12.3	11.4
	29.2	32.8	36.3	38.2	35.7	36.5	29.8
EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	340,465	316,809	373,438	425,727	525,805	621,754	656,344
Navy	91,399	63,702	48,588	57,686	103,377	137,171	125,676
Air Force	94,998	122,562	133,136	134,246	170,076	168,571	165,580
	154,068	130,453	191,914	233,797	292,352	316,012	365,090
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	85.2%	83.4%	86.5%	85.6%	85.1%	90.1%	86.0%
Navy	65.2	57.3	36.4	38.1	33.0	30.7	25.9
Air Force	97.1	97.6	95.4	91.1	96.1	96.3	92.7
	95.5	91.2	81.2	82.2	79.8	92.8	93.0
BUSINESS FIRMS FOR WORK IN THE UNITED STATES							
Army	4,818,522	5,234,245	5,649,764	5,669,870	5,686,838	5,144,825	4,069,458
Navy	681,532	601,851	607,068	736,226	768,739	882,307	860,166
Air Force	1,159,374	1,457,560	1,332,659	953,049	1,068,566	893,248	809,779
	3,057,686	3,084,834	3,710,037	3,980,595	3,849,533	3,369,270	2,373,210
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS							
Army	21.5%	24.6%	24.6%	21.7%	21.0%	19.6%	16.1%
Navy	13.7	14.1	11.5	11.5	13.2	15.6	16.3
Air Force	16.7	21.6	18.6	11.9	13.7	10.6	9.7
	28.2	32.0	35.2	37.1	34.4	34.5	27.0
SMALL BUSINESS FIRMS							
Army	169,062	179,687	161,307	137,126	197,970	189,704	180,443
Navy	51,855	42,855	28,528	41,950	52,636	53,795	51,828
Air Force	66,744	79,457	72,278	85,096	75,801	69,831	65,252
	51,363	57,375	60,431	70,080	69,533	66,078	63,363
SMALL BUSINESS PERCENT OF EDTR FOR BUSINESS FIRMS							
Army	3.5%	3.4%	2.0%	3.5%	3.5%	3.7%	4.4%
Navy	7.6	6.2	4.7	5.7	6.8	6.1	5.8
Air Force	5.8	5.5	5.4	8.9	7.1	7.8	8.1
	1.7	1.9	1.6	1.8	1.8	2.0	2.7

1/ For Detailing and Coverage, See Notes on Coverage.
NA - Not Available.

Table 7 (Continued)
AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR 2/

(Amounts in Thousands)

Type of Contractor	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970	FY 1971	FY 1972
TOTAL	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
EDUCATIONAL & NON-PROFIT INSTITUTIONS	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
Army	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
Navy	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
Air Force	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
Defense Supply Agency	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NON-PROFIT INSTITUTIONS	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Army	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Navy	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Air Force	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Defense Supply Agency	100.0	100.0	100.0	100.0	100.0	100.0	100.0
BUSINESS FIRMS WORKING IN THE UNITED STATES	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
Army	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
Navy	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
Air Force	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
Defense Supply Agency	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Army	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Navy	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Air Force	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Defense Supply Agency	100.0	100.0	100.0	100.0	100.0	100.0	100.0
SMALL BUSINESS FIRMS	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
Army	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
Navy	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
Air Force	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
Defense Supply Agency	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710	1,171,710
SMALL BUSINESS PERCENT OF EDTR FOR BUSINESS FIRMS	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Army	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Navy	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Air Force	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Defense Supply Agency	100.0	100.0	100.0	100.0	100.0	100.0	100.0

2/ For definitions and coverage, see Notes on Coverage.

3/ Includes "Other Defense Agency" awards. Total, \$100,001; Small Business \$19,095.

4/ Exclusive of these awards, Small Business percentage is 6.0%.

5/ Defense Supply Agency had no EDTR contracts prior to Fiscal Year 1972.

6/ Less than 5.0 percent.

Table 7 (Continued)
AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR ^{a/}

(Amounts in Thousands)	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978	FY 1979
Type of Contractor							
TOTAL							
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U. S.	\$0,307,423	\$0,307,423	\$0,330,720 ^{b/}				
	10,121	31,695	31,749				
	25,146	25,146	25,146				
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U. S.							
Army	6,325,070	5,174,136	6,554,470				
Navy	1,400,345	1,451,799	1,275,528				
Air Force	4,297,423	1,949,484	1,990,377				
Defense Supply Agency	2,566,787	2,373,553	3,600,725				
	1,497	0	0				
PERCENT OF ALL MILITARY PROCUREMENT							
Army	20.0%	17.0%	14.5%				
Navy	17.9	18.7	14.7				
Air Force	21.0	16.1	14.5				
Defense Supply Agency	*	24.2	27.8				
		0.0	0.0				
EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	602,145	627,454	611,189				
Navy	11,838	103,232	165,747				
Air Force	213,018	44,409	20,135				
Defense Supply Agency	274,653	275,043	304,058				
	1,156	0	0				
PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL & NON-PROFIT INSTITUTIONS							
Army	82.4%	71.2%	71.2%				
Navy	72.8	57.9	57.6				
Air Force	91.4	86.7	94.9				
Defense Supply Agency	94.2	79.9	71.4				
	75.3	0.0	0.0				
BUSINESS FIRMS FOR WORK IN THE UNITED STATES							
Army	5,457,431	6,147,652	5,450,421				
Navy	1,386,411	1,308,577	1,180,802				
Air Force	2,084,405	1,700,275	1,720,042				
Defense Supply Agency	2,267,134	2,098,810	2,696,627				
	341	0	0				
PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS							
Army	16.5%	15.5%	15.1%				
Navy	17.8	17.8	13.9				
Air Force	19.5	14.3	12.9				
Defense Supply Agency	26.3	22.2	25.9				
	*	0.0	0.0				
SMALL BUSINESS FIRMS							
Army	272,115	300,322	316,428				
Navy	107,265	138,453	104,860				
Air Force	96,553	119,892	122,957				
Defense Supply Agency	67,956	72,014	86,611				
	341	0	0				
SMALL BUSINESS PERCENT OF TOTAL FOR BUSINESS FIRMS							
Army	4.8%	5.0%	5.0%				
Navy	8.4	8.0	9.0				
Air Force	4.6	7.1	7.1				
Defense Supply Agency	3.0	3.4	3.2				
	100.0	0.0	0.0				

^{a/} For Definitions and Coverage, See Notes on Coverage.
^{b/} Includes "Other Defense Agency" RDT&E awards. Total, \$105,137 Small Business, \$4,116.

* Exclusive of these awards, Small Business percentage is 6.0%.

* Less than 0.05 percent.

Table 8

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM a/

Major Program	Amount (\$000)					% of all Awards in each Category				
	FY 1959	FY 1960	FY 1961	FY 1962	FY 1963	FY '59	FY '60	FY '61	FY '62	FY '63
TOTAL	NA	NA	<u>\$1,049,497</u>	<u>\$1,125,000</u>	<u>\$1,344,892</u>	NA	NA	<u>23.6%</u>	<u>20.4%</u>	<u>21.3%</u>
INTRA-GOVERNMENTAL FOR WORK COVERED BY U. S.	NA	NA	7,896 18,389	15,545 15,704	18,344 13,908	NA	NA	0.9 1.4	1.3 1.0	5.3 1.1
TOTAL, EXCEPT INTRA-GOVERNMENTAL AND FOR WORK COVERED BY U. S.	<u>\$5,534,057</u>	<u>\$5,551,054</u>	<u>\$1,043,402</u>	<u>\$1,095,547</u>	<u>\$1,316,982</u>	<u>22.6%</u>	<u>25.6%</u>	<u>15.7%</u>	<u>22.0%</u>	<u>22.4%</u>
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	340,465	316,809	373,628	425,727	525,805	85.2	83.4	86.5	85.6	85.1
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	<u>4,898,592</u>	<u>5,234,245</u>	<u>5,649,764</u>	<u>5,669,870</u>	<u>5,688,838</u>	<u>21.5</u>	<u>24.6</u>	<u>24.6</u>	<u>21.7</u>	<u>21.0</u>
MAJOR HARD GOODS (SUB-TOTAL)	<u>3,873,921</u> <u>570,660</u>	<u>4,773,923</u> <u>184,758</u>	<u>5,113,433</u> <u>500,486</u>	<u>5,123,461</u> <u>451,985</u>	<u>5,213,051</u> <u>536,177</u>	<u>25.1</u> <u>8.8</u>	<u>32.2</u> <u>10.1</u>	<u>30.8</u> <u>10.1</u>	<u>27.3</u> <u>8.9</u>	<u>27.4</u> <u>9.8</u>
Aircraft	2,421,749	3,254,375	3,408,604	3,450,561	3,587,292	53.9	65.3	57.9	51.6	53.6
Missile and Space Systems	113,475	157,664	277,777	202,650	198,273	10.4	15.6	20.3	13.7	11.8
Ships	16,140	19,594	14,626	13,022	35,202	4.6	4.9	2.5	1.2	3.4
Tank-Automotive	32,492	24,505	22,856	12,401	26,144	17.4	20.3	16.0	5.6	12.2
Weapons	71,239	99,507	102,016	76,103	113,920	20.0	20.9	18.5	8.3	12.9
Ammunition	647,666	734,163	786,123	916,739	710,043	26.2	24.3	24.9	27.7	23.4
Electronics and Communications Equipment										
SERVICES	<u>683,369</u>	<u>241,599</u>	<u>311,216</u>	<u>320,396</u>	<u>363,129</u>	<u>47.1</u>	<u>18.3</u>	<u>28.5</u>	<u>29.4</u>	<u>24.1</u>
OTHER (SUB-TOTAL)	<u>141,302</u> <u>133</u>	<u>218,677</u> <u>537</u>	<u>226,115</u> <u>553</u>	<u>226,103</u> <u>205</u>	<u>110,658</u> <u>853</u>	<u>2.6</u> <u>*</u>	<u>4.2</u> <u>0.1</u>	<u>4.3</u> <u>0.1</u>	<u>3.6</u> <u>*</u>	<u>1.7</u> <u>0.1</u>
Substance	2,558	3,493	1,375	1,372	1,711	1.4	2.0	0.5	0.3	0.7
Textiles, Clothing & Equipage	26,912	16,238	4,704	8,082	1,435	2.7	1.9	0.6	0.9	0.2
Fuels and Lubricants	75,087	165,777	195,879	185,339	76,357	8.7	18.1	22.1	16.8	6.7
Miscellaneous Hard Goods	3,082	259	151	271	562	0.2	*	*	*	*
Construction	33,550	32,373	23,453	30,834	29,740	2.2	2.1	1.4	1.5	1.1
All Actions of Less than \$10,000										

a/ For Definitions and Coverage, See Notes on Coverage

* Less than 1 percent.

NA - No Available

Table 8 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM a/

Major Program	Amount (\$000)					% of all Awards in each Category					
	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY '64	FY '65	FY '66	FY '67	FY '68	
TOTAL	<u>12,842,467</u>	<u>11,700,846</u>	<u>12,355,689</u>	<u>16,095,617</u>	<u>\$6,531,501</u>	<u>20.3%</u>	<u>17.1%</u>	<u>14.0%</u>	<u>13.7%</u>	<u>14.9%</u>	
INTRA-GOVERNMENTAL FOR WORK OUTSIDE U. S.	40,630 25,288	26,743 38,291	25,405 52,953	12,788 67,466	19,373 75,689	7.2 1.9	4.4 2.8	2.5 2.1	1.0 2.4	2.0 3.0	
TOTAL, EXCEPT INTRA-GOVERNMENTAL AND FOR WORK OUTSIDE U. S.	<u>\$5,406,579</u>	<u>\$1,725,802</u>	<u>\$2,277,431</u>	<u>\$6,015,363</u>	<u>6,434,439</u>	<u>21.4%</u>	<u>18.2%</u>	<u>15.2%</u>	<u>14.5%</u>	<u>16.0%</u>	
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	621,754	656,344	598,376	643,474	658,474	90.4	89.0	89.0	85.1	85.3%	
DEFENSE FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	<u>5,114,825</u>	<u>4,066,458</u>	<u>4,679,055</u>	<u>5,371,889</u>	<u>5,777,965</u>	<u>19.6</u>	<u>16.1</u>	<u>13.8</u>	<u>13.5</u>	<u>14.6%</u>	
MAJOR HARD GOODS (SUB-TOTAL)	4,681,300 640,948	3,570,997 717,434	4,090,312 705,329	4,804,275 938,964	5,148,210 1,045,101	26.5 10.6	21.8 12.4	19.1 9.4	18.6 9.7	19.4 11.0	
Aircraft	3,111,946	2,051,526	2,339,704	2,740,719	3,071,331	55.8	48.5	56.7	63.2	64.9	
Missile and Space Systems	141,504	59,305	72,685	114,011	95,562	9.5	3.5	5.5	5.6	4.9	
Ships	22,477	27,533	47,059	50,162	49,482	3.0	3.2	3.0	3.5	3.5	
Tank-Automotive	39,593	38,569	57,447	73,193	55,570	18.7	12.9	11.5	11.9	8.4	
Weapons	76,319	53,545	123,176	84,655	106,731	11.6	7.1	4.4	2.4	2.4	
Ammunition	648,513	623,085	744,912	802,571	724,433	22.2	22.4	20.7	19.3	19.4	
Electronics and Communications Equipment											
SERVICES	<u>409,714</u>	<u>438,245</u>	<u>508,610</u>	<u>489,613</u>	<u>559,884</u>	<u>22.8</u>	<u>25.2</u>	<u>22.2</u>	<u>16.6</u>	<u>17.3</u>	
OTHER (SUB-TOTAL)	53,782 552	60,216 782	80,133 560	78,001 206	69,867 152	0.8 0.1	0.8 0.1	0.8 0.1	0.7 *	0.7	
Subsistence	1,058	2,582	3,991	2,784	3,040	0.4	0.7	0.3	0.2	0.4	
Textiles, Clothing and Equipage	1,318	1,007	799	161	141	0.2	0.1	0.1	*	*	
Fuels and Lubricants	31,492	25,068	41,913	45,231	36,321	3.0	2.2	1.6	1.7	1.7	
Miscellaneous Hard Goods	1,378	3,085	3,461	2,860	5,434	0.1	0.2	0.3	0.2	0.4	
Construction	17,984	27,692	29,409	26,759	24,779	0.7	1.0	0.8	0.7	0.7	
All Actions of Less than \$10,000											

a/ For Definitions and Coverage, See Notes on Coverage.

* Less Than 0.05 percent.

Table 8 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM

Major Program	Amount (\$000)					% of all Awards in each Category				
	FY 1969	FY 1970	FY 1971	FY 1972	FY 1973	FY '69	FY '70	FY '71	FY '72	FY '73
RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK OUTSIDE U. S.	\$5,056,492	\$5,466,967	\$5,548,449	\$5,805,764	\$6,207,623	14.4%	15.3%	16.1%	15.3%	17.2%
RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK OUTSIDE U. S.	3,202	9,637	14,836	25,317	16,321	0.3	0.6	1.0	1.0	0.5
RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK OUTSIDE U. S.	69,924	77,634	46,889	40,863	25,046	2.6	3.2	2.3	2.0	1.1
RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK OUTSIDE U. S.	5,283,366	5,399,326	5,498,934	5,799,604	6,206,056	15.7	16.9	17.8	17.2	20.0
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	643,276	627,247	592,856	631,196	609,665	84.7	84.8	84.4	84.1	82.4
BUSINESS FIRMS FOR WORK IN THE U. S.	5,326,090	5,777,149	5,904,127	5,169,408	5,656,391	14.3	15.3	16.2	15.7	18.2
MAJOR HARD GOODS (SUB-TOTAL)	4,705,445	4,165,640	4,339,972	4,589,061	4,059,034	18.7	20.3	21.5	20.8	26.0
Aircraft	708,305	799,057	1,473,936	1,667,665	1,678,183	8.5	12.1	21.4	22.1	27.3
Missile and Space Systems	2,883,018	2,484,834	1,608,142	1,528,367	1,686,526	55.0	47.7	36.1	30.7	38.1
Ships	167,583	111,066	145,336	161,907	334,970	11.5	6.8	5.8	7.1	15.8
Tank-Automotive	54,631	20,556	24,077	54,804	54,607	5.6	2.1	2.9	8.4	8.6
Weapons	52,757	46,860	68,302	102,877	91,494	8.4	13.6	22.7	29.4	26.6
Ammunition	91,563	107,766	108,341	95,979	89,172	1.9	3.6	5.1	3.7	4.0
Electronics and Communications Equipment	747,588	796,117	911,844	977,542	1,124,083	19.9	25.2	28.8	26.4	31.8
SERVICES	550,896	546,292	516,917	520,727	532,355	18.8	18.6	19.5	19.2	19.9
OTHER (SUB-TOTAL)	63,749	60,317	47,233	28,620	65,002	0.7	0.8	0.6	0.7	0.8
Subsistence	11	83	28	0	106	*	*	*	0.0	*
Textiles, Clothing and Equipment	5,289	5,598	2,515	2,596	3,512	0.8	1.4	0.9	0.6	1.0
Fuels and Lubricants	230	76	124	12	13	*	*	*	*	*
Miscellaneous Hard Goods	34,775	34,845	24,025	35,094	38,790	2.2	2.8	2.5	3.0	3.2
Construction	1,479	1,200	1,413	1,052	643	0.1	0.1	0.1	0.1	*
All Actions of Less than \$10,000	21,975	18,455	19,133	20,164	21,939	0.7	0.6	0.6	0.6	0.6

1 For definitions and coverage, see Notes on Coverage.
 * Less than .5 percent.

Table 8 (Concluded)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM ^a

Major Program	Amount (\$000)						% of all Awards in each Category				
	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978		FY '74	FY '75	FY '76	FY '77	FY '78
TOTAL	42,836,047	4,310,000					15.7%	13.2%			
INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.	31,685	37,509					6.1	6.2			
	29,226	25,241					1.2	1.1			
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.	5,175,136	6,256,670					17.0	16.2			
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	627,484	655,189					77.9	77.5			
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	5,147,652	5,601,461					15.2	15.1			
MAJOR HARD GOODS (SUB-TOTAL)	4,526,830	4,604,371					21.1	22.1			
Aircraft	1,316,533	1,154,335					20.3	17.2			
Missile and Space Systems	1,469,339	1,650,575					34.8	35.9			
Ships	319,247	221,400					8.6	6.3			
Tank-Automotive	75,111	92,048					10.4	9.7			
Weapons	139,511	115,806					35.6	26.5			
Ammunition	62,594	57,305					4.1	4.4			
Electronics and Communications Equipment	1,144,495	1,617,702					31.0	34.6			
SERVICES	553,093	614,795					20.7	20.2			
OTHER (SUB-TOTAL)	61,729	73,615					6.7	6.4			
Subsistence	32	0					*	0.6			
Textiles, Clothing and Equipage	5,522	6,204					1.1	1.4			
Fuels and Lubricants	337	192					*	*			
Miscellaneous Hard Goods	43,120	51,644					3.4	3.7			
Construction	952	997					0.1	*			
All Actions of Less than \$10,000	17,766	14,778					0.5	0.4			

^a/ For definitions and coverage, see Notes on Coverage.

* Less than 0.0% percent.

AWARDS BY METHOD OF PROCUREMENT

In connection with the discussions relating to "Competition" and "Formally Advertised and Other Awards," it should be noted that sealed bid procedures are used not only for unrestricted formal advertising but also for procurements made under balance of payments restricted advertising (restricted to U. S. end products and services) and small business restricted advertising (restricted to small business firms). These procurements are conducted in the same manner as prescribed for formal advertising; however, they are classified as negotiated procurements. The effect of including small business restricted advertising and balance of payments restricted advertising in the Advertised total is shown under paragraph Formally Advertised and Other Awards.

Military prime contracts awarded after solicitation and receipt of two or more responsive offers for competitive price, design, or technical proposals totaled \$15,496 million and represented 38.4% of the net amount of procurement (excluding intragovernmental orders) during Fiscal Year 1975 compared to \$15,872 million and 43.6% for Fiscal Year 1974. Competitive methods accounted for 40.0% of the total number of procurement transactions during Fiscal Year 1975. In Fiscal Year 1974 competitive transactions accounted for 38.2% of total.

Approximately 26% of the value of awards during Fiscal Year 1975 involving solicitation of one procurement source was for supplemental or follow-on contracts placed with companies which had previously competed successfully for the price, design or technical phase of a project or weapon system. The remaining one-source solicitations included such types of goods and services as utilities, patented or other proprietary items, experimental, developmental, test or research work and industrial mobilization in the interest of national defense. Table 10 provides a general indication of the type of items for which only one source was solicited, and further demonstrates that substantial use of competitive procedures is made even when sealed-bid (formally advertised) methods are not employed.

Formally Advertised and Other Awards. Table 11 shows the dollar volume of procurement placed with small business and other contractors through unrestricted formal advertising and other statutory authority during Fiscal Years 1974 and 1975 and Table 12 shows similar information for Fiscal Years 1951 through 1975. During Fiscal Year 1975, 8.5% of total procurement was obtained by unrestricted formal advertising methods, compared to 8.4% in the preceding year.

If small business restricted advertising and balance of payments restricted advertising are included in the total of advertised awards, the comparable dollar values and percentages for Fiscal Years 1974 and 1975 are as follows:

	FY 1975		FY 1974	
	Amount	%	Amount	%
Total Procurement Except Intragovernmental	\$40,363	100.0	\$36,409	100.0
All Advertising				
Unrestricted Formal Advertising	4,993	12.3	4,327	11.8
Small Business Restricted Advertising	3,437	8.5	3,069	8.4
Balance of Payments Restricted Advertising	1,545	3.8	1,246	3.4
	11	*	12	*

Statutory Authority. Tables 13, 14, and 15 present data on the detailed types of procurement authority specified in Title 10, Section 2304(a) of the United States Code.

The five clauses used most extensively to negotiate contracts during Fiscal Year 1975 were (10), "Impractical to Secure Competition by Formal Advertising"; (11) "Experimental, Developmental, Test or Research"; (14), "Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture"; (2) "Public Exigency"; and (3), "Purchases not more than \$10,000".

Small business and labor surplus set-asides totaled \$2,166 million during Fiscal Year 1975 and represented 5.4% of the total. This compares with \$1,732 million and 4.8% of total in the previous year.

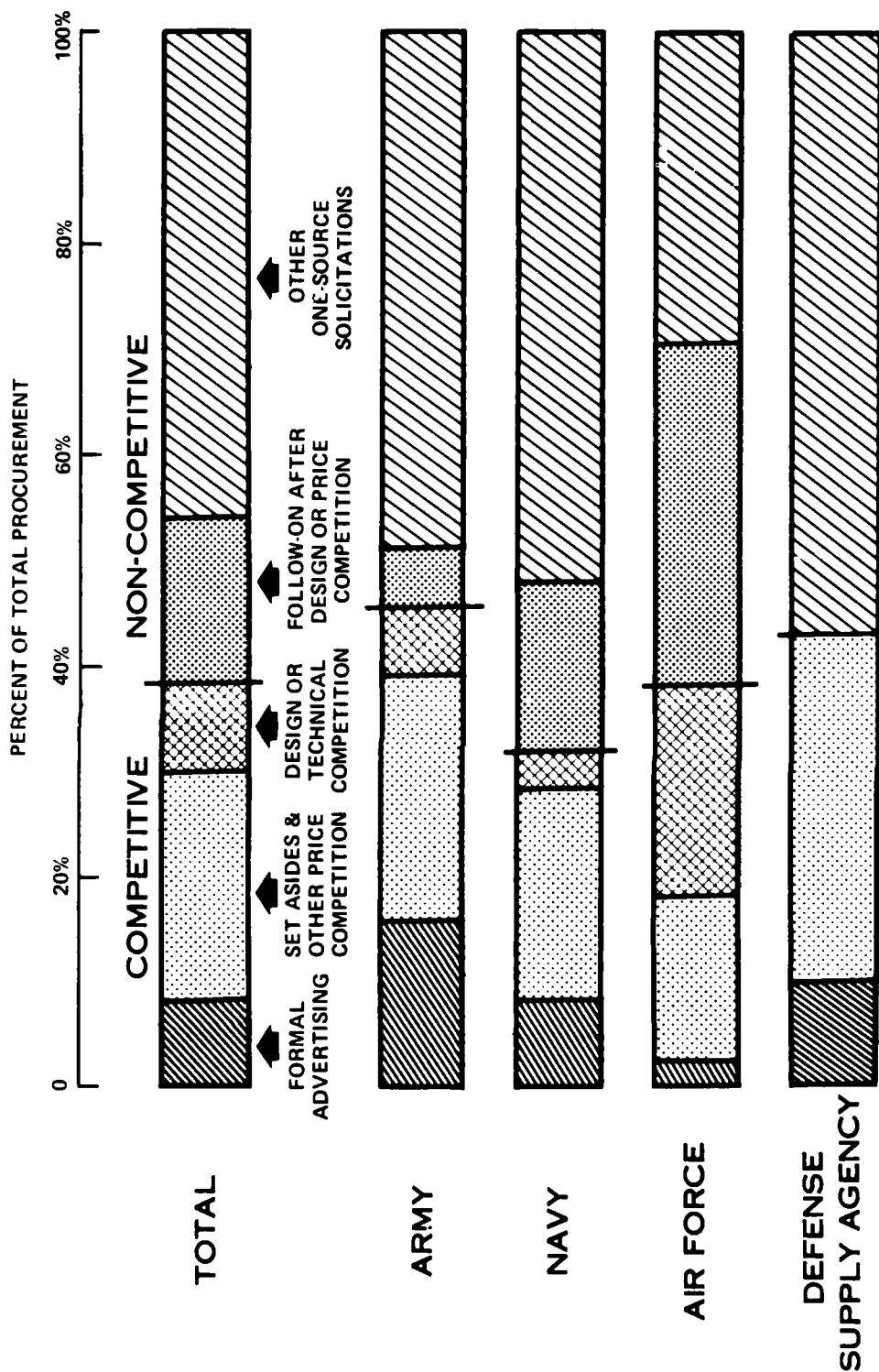
Table 14 shows a total of 10,174,819 procurement actions during Fiscal Year 1975 a decrease of 163,233 in the total number from the same period last year. Of this year's total 97.8% or 9,954,337 were for less than \$10,000. Last year, actions of less than \$10,000 numbered 10,135,200 accounting for 98.0% of all actions.

Of the 220,482 larger actions of \$10,000 or more in the current year, 19,023 were for intra-governmental awards. Of the remaining 201,440 actions, 48.9% were for new contracts or supplemental awards for additional supplies or services, while the remainder were delivery orders or modifications such as price redeterminations or incremental funding actions which were pursuant to the terms of existing contracts. Five negotiation clauses accounted for 70.4% of the total number of contracts of \$10,000 or more: Clause (10), "Impractical to Secure Competition by Formal Advertising" (30.1%); (9), "Perishable or Non-Perishable Subsistence" (13.7%); (1), "National Emergency (11.7%); (2), "Public Exigency" (7.5%); and Clause (11), "Experimental, Developmental, Test and Research" (7.4%).

CHART IV

COMPETITION IN MILITARY PROCUREMENT

FISCAL YEAR 1975



SOURCE: TABLE 9

Table 9
COMPETITION IN MILITARY PROCUREMENT A/

Type of Competition	NET VALUE (IN THOUSANDS)											
	FISCAL YEAR 1974				FISCAL YEAR 1975				FISCAL YEAR 1976			
	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
	TOTAL				ARMY				NAVY			
TOTAL	\$40,131,174		\$45,758,798		\$10,627,000		\$11,516,622		\$13,201,378		\$15,644,118	
INTRAGOVERNMENTAL	3,140,449		5,840,952		1,454,576		1,679,847		862,443		1,718,742	
TOTAL, EXCEPT INTRAGOVERNMENTAL	16,404,616	100.0	42,161,116	100.0	6,782,445	100.0	9,500,763	100.0	12,420,530	100.0	13,925,368	100.0
COMPETITIVE (SUB-TOTAL)	15,472,279	94.6	15,495,710	36.4	3,332,141	37.9	4,327,139	45.6	5,345,751	43.0	4,953,823	32.0
FORMALLY ADVERTISED	3,069,147	6.4	3,437,111	8.5	1,027,023	11.7	1,501,933	15.0	862,298	6.9	1,136,167	8.2
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	1,732,434	4.4	2,165,516	5.4	549,380	6.3	646,866	7.2	416,749	3.4	539,704	3.9
OTHER PRICE COMPETITION	7,308,878	20.1	6,490,103	16.1	1,194,544	13.7	1,550,286	16.3	3,536,617	28.5	2,219,420	15.9
DESIGN OR TECHNICAL COMPETITION	1,761,775	10.3	1,402,774	8.4	561,364	6.4	547,954	6.2	530,087	4.3	558,512	4.0
NON-COMPETITIVE (SUB-TOTAL)	20,576,147	56.4	24,867,624	61.6	5,450,304	62.1	5,173,624	54.5	7,074,779	57.0	9,671,545	68.8
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	5,116,970	14.1	5,366,776	15.8	766,943	8.7	55,793	0.6	1,668,486	13.4	2,446,497	15.4
OTHER ONE-SOURCE SOLICITATIONS	15,421,467	49.2	19,500,848	45.8	4,683,361	51.3	4,618,831	48.6	5,406,293	43.6	7,224,648	52.6
DEFENSE SUPPLY AGENCY												
TOTAL	\$11,049,407		\$17,928,017		\$ 5,125,264		\$ 5,651,529					
INTRAGOVERNMENTAL	304,117		1,510,372		114,913		111,441					
TOTAL, EXCEPT INTRAGOVERNMENTAL	10,195,230	100.0	11,337,115	100.0	5,010,351	100.0	5,540,088	100.0				
COMPETITIVE (SUB-TOTAL)	4,551,647	44.7	4,121,342	37.9	2,640,850	52.7	2,330,766	43.2				
FORMALLY ADVERTISED	276,144	7.2	214,751	2.1	927,626	19.1	564,240	10.2				
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	349,211	1.4	413,453	3.6	377,072	7.5	525,395	9.5				
OTHER PRICE COMPETITION	1,267,561	17.4	1,419,627	12.5	1,306,152	26.1	1,300,770	23.5				
DESIGN OR TECHNICAL COMPETITION	2,670,144	26.2	2,755,351	19.8	0	0.0	361	0.7				
NON-COMPETITIVE (SUB-TOTAL)	5,641,803	55.3	7,073,133	62.1	2,369,501	47.3	3,149,322	56.9				
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	2,647,110	26.4	3,664,301	32.2	41	0.0	185	0.0				
OTHER ONE-SOURCE SOLICITATIONS	2,954,673	29.0	3,408,732	29.9	2,369,460	47.3	3,149,137	56.6				

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

C/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 8 (Continued)
COMPETITION IN MILITARY PROCUREMENT A/

Type of Competition	NUMBER OF PROCUREMENT ACTIONS											
	FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975		
	NUMBER	PCT	NUMBER	NUMBER	PCT	NUMBER	NUMBER	PCT	NUMBER	NUMBER	PCT	FCT
TOTAL												
AIR FORCE												
TOTAL	10,338,052		10,174,819				3,165,784			3,072,816		
INTRAGOVERNMENTAL												
TOTAL, EXCEPT INTRAGOVERNMENTAL	9,473,230	100.0	9,444,226	100.0			2,927,751	100.0		2,818,944	100.0	
COMPETITIVE (SUB-TOTAL)	3,681,326	38.2	3,741,661	40.0			936,553	32.0		918,846	33.1	
FORMALLY ADVERTISED	757,189	8.0	655,553	6.9			87,406	3.0		77,715	2.7	
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	408,623	4.3	514,927	5.5			121,983	4.2		116,947	4.1	
OTHER PRICE COMPETITION	2,348,623	24.8	2,686,525	27.6			721,780	24.7		742,049	26.2	
DESIGN OR TECHNICAL COMPETITION	0.005	0.1	6,756	0.1			1,389	0.1		1,395	0.1	
NON-COMPETITIVE (SUB-TOTAL)	5,827,904	61.8	5,662,555	60.0			1,991,198	68.0		1,900,040	66.9	
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	16,509	0.2	16,901	0.2			1,910	0.1		1,664	0.1	
OTHER ONE-SOURCE SOLICITATIONS	5,811,395	61.6	5,645,654	59.8			1,989,288	68.0		1,898,386	68.9	
NAVY												
TOTAL	10,338,052		10,174,819				3,165,784			3,072,816		
INTRAGOVERNMENTAL												
TOTAL, EXCEPT INTRAGOVERNMENTAL	9,473,230	100.0	9,444,226	100.0			2,927,751	100.0		2,818,944	100.0	
COMPETITIVE (SUB-TOTAL)	3,681,326	38.2	3,741,661	40.0			936,553	32.0		918,846	33.1	
FORMALLY ADVERTISED	757,189	8.0	655,553	6.9			87,406	3.0		77,715	2.7	
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	408,623	4.3	514,927	5.5			121,983	4.2		116,947	4.1	
OTHER PRICE COMPETITION	2,348,623	24.8	2,686,525	27.6			721,780	24.7		742,049	26.2	
DESIGN OR TECHNICAL COMPETITION	0.005	0.1	6,756	0.1			1,389	0.1		1,395	0.1	
NON-COMPETITIVE (SUB-TOTAL)	5,827,904	61.8	5,662,555	60.0			1,991,198	68.0		1,900,040	66.9	
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	16,509	0.2	16,901	0.2			1,910	0.1		1,664	0.1	
OTHER ONE-SOURCE SOLICITATIONS	5,811,395	61.6	5,645,654	59.8			1,989,288	68.0		1,898,386	68.9	
DEFENSE SUPPLY AGENCY												
TOTAL	1,573,865		1,647,496				329,791			351,772		
INTRAGOVERNMENTAL												
TOTAL, EXCEPT INTRAGOVERNMENTAL	1,573,865	100.0	1,647,496	100.0			329,791	100.0		351,772	100.0	
COMPETITIVE (SUB-TOTAL)	1,573,865	100.0	1,647,496	100.0			329,791	100.0		351,772	100.0	
FORMALLY ADVERTISED	517,323	33.0	504,995	30.7			22,454	6.8		14,721	4.2	
SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	251,423	16.0	231,316	14.1			12,340	3.7		15,561	4.7	
OTHER PRICE COMPETITION	782,329	50.0	852,779	51.6			296,986	91.5		321,490	91.5	
DESIGN OR TECHNICAL COMPETITION	1,109	0.1	1,145	0.1			1,145	0.3		1,145	0.3	
NON-COMPETITIVE (SUB-TOTAL)	1,573,865	100.0	1,647,496	100.0			329,791	100.0		351,772	100.0	
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	11,983	0.8	12,973	0.8			1,145	0.3		1,145	0.3	
OTHER ONE-SOURCE SOLICITATIONS	1,561,882	99.2	1,634,523	99.2			328,646	99.7		350,627	99.7	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" ACTIONS.

E/ LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 10
COMPETITION IN MILITARY PROCUREMENT BY STATUTORY AUTHORITY A/

Statutory Authority (18 U.S.C. 2384 (a))	TOTAL AMOUNTS (B)		COMPETITIVE												DESIGN OR TECHNICAL	
	TOTAL		TOTAL						PRICE							
	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1975	FISCAL YEAR 1974	FISCAL YEAR 1975	AMOUNT	PCT
	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
TOTAL	94,013,124	100.0	145,750,700	100.0	145,750,700	100.0	145,750,700	100.0	145,750,700	100.0	145,750,700	100.0	145,750,700	100.0	145,750,700	100.0
INTRAGOVERNMENTAL	3,140,449	3.3	5,046,957	3.5	5,046,957	3.5	5,046,957	3.5	5,046,957	3.5	5,046,957	3.5	5,046,957	3.5	5,046,957	3.5
TOTAL, EXCEPT INTRAGOVERNMENTAL	90,872,675	96.7	140,703,743	96.5	140,703,743	96.5	140,703,743	96.5	140,703,743	96.5	140,703,743	96.5	140,703,743	96.5	140,703,743	96.5
FORMALLY ADVERTISED	1,069,142	1.1	3,069,142	2.1	3,069,142	2.1	3,069,142	2.1	3,069,142	2.1	3,069,142	2.1	3,069,142	2.1	3,069,142	2.1
OTHER AUTHORITY (SUB-TOTAL)	33,139,474	35.2	17,603,892	12.4	17,603,892	12.4	17,603,892	12.4	17,603,892	12.4	17,603,892	12.4	17,603,892	12.4	17,603,892	12.4
(1) NATIONAL EMERGENCY	1,766,141	1.9	1,727,516	1.2	1,727,516	1.2	1,727,516	1.2	1,727,516	1.2	1,727,516	1.2	1,727,516	1.2	1,727,516	1.2
(2) PUBLIC EMERGENCY	1,817,503	1.9	2,371,632	1.6	2,371,632	1.6	2,371,632	1.6	2,371,632	1.6	2,371,632	1.6	2,371,632	1.6	2,371,632	1.6
(3) PURCHASES NOT MORE THAN \$20,000	1,589,544	1.7	2,203,274	1.5	2,203,274	1.5	2,203,274	1.5	2,203,274	1.5	2,203,274	1.5	2,203,274	1.5	2,203,274	1.5
(4) PERSONAL OR PROFESSIONAL SERVICES	86,952	0.1	108,815	0.1	108,815	0.1	108,815	0.1	108,815	0.1	108,815	0.1	108,815	0.1	108,815	0.1
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	385,442	0.4	617,552	0.4	617,552	0.4	617,552	0.4	617,552	0.4	617,552	0.4	617,552	0.4	617,552	0.4
(6) PURCHASES OUTSIDE U. S.	1,829,544	1.9	2,007,788	1.4	2,007,788	1.4	2,007,788	1.4	2,007,788	1.4	2,007,788	1.4	2,007,788	1.4	2,007,788	1.4
(7) MEDICINE OR MEDICAL SUPPLIES	151,541	0.2	139,816	0.1	139,816	0.1	139,816	0.1	139,816	0.1	139,816	0.1	139,816	0.1	139,816	0.1
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	417,476	0.4	487,139	0.3	487,139	0.3	487,139	0.3	487,139	0.3	487,139	0.3	487,139	0.3	487,139	0.3
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	1,629,609	1.7	1,831,718	1.3	1,831,718	1.3	1,831,718	1.3	1,831,718	1.3	1,831,718	1.3	1,831,718	1.3	1,831,718	1.3
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	12,176,447	12.9	11,049,409	7.6	11,049,409	7.6	11,049,409	7.6	11,049,409	7.6	11,049,409	7.6	11,049,409	7.6	11,049,409	7.6
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	4,984,319	5.3	5,872,794	4.0	5,872,794	4.0	5,872,794	4.0	5,872,794	4.0	5,872,794	4.0	5,872,794	4.0	5,872,794	4.0
(12) CLASSIFIED PURCHASES	137,773	0.1	142,974	0.1	142,974	0.1	142,974	0.1	142,974	0.1	142,974	0.1	142,974	0.1	142,974	0.1
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	119,577	0.1	116,167	0.1	116,167	0.1	116,167	0.1	116,167	0.1	116,167	0.1	116,167	0.1	116,167	0.1
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	4,442,105	4.7	4,650,539	3.2	4,650,539	3.2	4,650,539	3.2	4,650,539	3.2	4,650,539	3.2	4,650,539	3.2	4,650,539	3.2
(15) NEGOTIATION AFTER ADVERTISING	186,570	0.2	189,785	0.1	189,785	0.1	189,785	0.1	189,785	0.1	189,785	0.1	189,785	0.1	189,785	0.1
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	1,578,003	1.7	1,540,435	1.0	1,540,435	1.0	1,540,435	1.0	1,540,435	1.0	1,540,435	1.0	1,540,435	1.0	1,540,435	1.0
(17) OTHERWISE AUTHORIZED BY LAW	173,149	0.2	567,140	0.4	567,140	0.4	567,140	0.4	567,140	0.4	567,140	0.4	567,140	0.4	567,140	0.4

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
 C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.
 D/ LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 10 (Continued)

COMPETITION IN MILITARY PROCUREMENT BY STATUTORY AUTHORITY A/

(AMOUNTS IN THOUSANDS)

Statutory Authority (10 U.S.C. 2304 (a))	TOTAL						FOLLOW-ON						OTHER ONE SOURCE					
	FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975		
	AMOUNT	PCT - (A)		AMOUNT*	PCT - (A)		AMOUNT	PCT - (A)		AMOUNT	PCT - (A)		AMOUNT	PCT - (A)		AMOUNT	PCT - (A)	
TOTAL																		
INTRAGOVERNMENTAL																		
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$20,536,142	55.4		\$24,867,620	61.6		\$5,114,920	14.1		\$6,366,776	15.4		\$15,421,462	42.6		\$19,500,844	45.8	
FORMALLY ADVERTISED	0	0.0		0	0.0		0	0.0		0	0.0		0	0.0		0	0.0	
OTHER AUTHORITY (SUB-TOTAL)	20,536,142	61.6		24,867,620	67.3		5,114,920	15.3		6,366,776	17.2		15,421,462	40.3		19,500,844	50.1	
(1) NATIONAL EMERGENCY	16,825	1.0		23,199	1.1		10,157	8.6		11,824	0.5		6,668	8.4		11,375	0.5	
(2) PUBLIC EXIGENCY	1,474,566	41.1		1,828,115	74.7		435,526	24.0		463,912	70.2		1,039,140	57.2		1,359,281	58.6	
(3) PURCHASES NOT MORE THAN \$10,000	867,162	55.8		1,264,170	56.4		0	0.0		0	0.0		887,362	55.8		1,241,778	56.4	
(4) PERSONAL OR PROFESSIONAL SERVICES	65,589	75.4		80,401	79.9		3,774	4.3		5,668	5.6		61,815	71.1		74,733	74.1	
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	176,629	97.7		407,379	97.6		3,285	8.9		2,878	0.7		373,344	98.9		484,583	96.9	
(6) PURCHASES OUTSIDE U. S.	1,062,492	58.1		1,236,426	59.7		52,370	2.9		44,271	2.1		1,010,122	55.2		1,198,155	57.6	
(7) MEDICINE OR MEDICAL SUPPLIES	107,443	70.9		95,319	68.6		85	0.1		705	0.2		107,358	70.6		95,114	64.4	
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	331,599	79.5		388,539	79.8		344	0.1		22	0.0		331,355	79.4		388,517	73.8	
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	914,988	56.3		957,176	58.6		461	0.9		58	0.0		914,527	56.3		957,118	54.6	
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	7,179,393	58.0		9,635,100	71.8		1,603,842	13.0		2,003,944	15.4		5,574,151	45.1		7,631,156	59.5	
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	3,121,828	66.6		3,167,559	66.4		1,021,759	20.5		1,041,019	20.5		2,300,069	46.1		2,326,548	45.9	
(12) CLASSIFIED PURCHASES	79,674	60.0		86,012	60.3		8,770	6.6		19,906	14.0		70,984	53.4		66,106	46.4	
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	117,178	93.8		104,560	76.8		7,965	6.7		7,194	5.4		109,285	91.3		97,186	71.4	
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	3,702,790	83.4		4,470,343	92.0		1,825,594	41.1		2,656,058	54.7		1,877,196	42.3		1,814,285	37.3	
(15) NEGOTIATION AFTER ADVERTISING	530	—		740	18.9		300	—		49	1.3		510	—		691	17.7	
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	708,840	51.7		726,595	46.9		127,219	9.3		92,190	6.0		581,621	42.4		634,205	41.0	
(17) OTHERWISE AUTHORIZED BY LAW	187,564	50.2		228,587	38.9		13,469	3.6		12,186	2.2		174,895	40.6		208,281	36.7	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 * LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 11
FORMALLY ADVERTISED AND OTHER AWARDS BY DEPARTMENT A/

(AMOUNTS IN THOUSANDS)

Type of Contractor	FISCAL YEAR 1974						FISCAL YEAR 1975					
	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE SUPPLY AGENCY	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE SUPPLY AGENCY	TOTAL	DEFENSE SUPPLY AGENCY
TOTAL	54,013,174	9,106,271	11,263,373	11,199,487	5,125,764	54,013,174	9,106,271	11,263,373	11,199,487	5,125,764	54,013,174	5,125,764
INTRAGOVERNMENTAL	5,148,440	1,453,576	867,843	304,117	114,911	5,040,952	1,673,847	1,710,742	1,538,922	111,641	5,040,952	111,641
TOTAL, EXCEPT INTRAGOVERNMENTAL	36,008,616	6,742,445	10,429,510	10,195,298	5,010,351	48,962,222	9,508,763	13,995,368	11,397,115	5,548,888	48,962,222	5,548,888
FORMALLY ADVERTISED	3,069,147	1,372,829	867,294	776,389	957,626	3,437,111	1,581,433	1,116,187	234,751	586,749	3,437,111	586,749
OTHER	31,119,474	7,753,616	11,558,232	9,368,901	4,052,725	45,525,111	7,927,330	12,879,181	11,162,364	4,962,139	45,525,111	4,962,139
FOR WORK OUTSIDE U. S.	2,169,656	1,907,373	275,109	487,824	544,331	2,402,627	889,665	244,226	505,094	743,862	2,402,627	743,862
FORMALLY ADVERTISED	65,842	11,947	10,202	409	23,289	86,752	23,313	39,628	54	4,265	86,752	4,265
OTHER	2,103,794	395,431	244,986	487,415	521,042	2,315,875	866,352	204,598	494,540	739,597	2,315,875	739,597
EDUCATIONAL & NONPROFIT INSTITUTIONS	905,118	178,178	249,995	344,353	1,597	845,129	157,603	306,732	373,553	7,741	845,129	7,741
FORMALLY ADVERTISED	346	416	318	147	67	887	528	13	59	67	887	67
OTHER	804,172	177,762	249,677	344,206	1,590	844,242	157,075	306,719	373,494	7,674	844,242	7,674
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	33,233,362	7,596,894	11,266,427	9,446,113	4,324,428	37,114,870	8,533,495	13,374,410	10,164,463	4,736,585	37,114,870	4,736,585
FORMALLY ADVERTISED	3,007,194	1,010,473	811,798	755,813	334,794	3,369,672	1,278,872	1,097,514	234,158	559,984	3,369,672	559,984
OTHER	30,226,168	6,586,421	11,017,669	9,222,280	3,989,634	33,745,198	7,254,623	12,276,896	9,929,305	4,176,601	33,745,198	4,176,601
SMALL BUSINESS FIRMS	6,447,391	1,876,595	1,672,769	1,236,745	1,788,987	7,444,369	2,195,004	1,921,384	1,681,417	1,896,544	7,444,369	1,896,544
FORMALLY ADVERTISED	1,711,285	764,886	660,121	97,958	390,394	1,112,818	407,069	389,425	182,117	223,287	1,112,818	223,287
OTHER	5,273,306	1,511,699	1,312,648	1,138,787	1,398,593	6,331,551	1,787,935	1,531,959	1,499,300	1,673,257	6,331,551	1,673,257
OTHER BUSINESS FIRMS	26,746,771	5,720,299	10,191,658	8,211,368	2,623,446	29,780,509	6,338,431	11,453,426	9,017,031	2,891,961	29,780,509	2,891,961
FORMALLY ADVERTISED	1,749,069	645,577	671,636	127,875	543,982	2,256,854	1,071,003	717,109	132,041	336,781	2,256,854	336,781
OTHER	24,997,702	5,074,722	9,520,022	8,083,493	2,079,464	27,523,655	5,267,428	10,736,317	8,884,990	2,555,180	27,523,655	2,555,180
FORMALLY ADVERTISED AS A PERCENT OF:												
TOTAL, EXCLUDING INTRAGOVERNMENTAL	8.7	11.6	6.9	2.2	19.1	6.5	15.4	6.2	2.1	10.2	6.5	10.2
BUSINESS FIRMS FOR WORK IN THE U. S.	9.8	11.3	7.0	2.4	21.6	9.1	17.3	6.2	2.2	11.7	9.1	11.7

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

Table 12
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) a/

(Amounts in Millions)		FY 1951	FY 1952	FY 1953	FY 1954	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960
Type of Contractor											
TOTAL		\$3,744.0	\$4,354.9	\$4,181.1	\$4,527.9	\$4,658.0	\$4,929.0	\$5,149.8	\$5,119.7	\$5,211.7	\$5,318.9
INTRAGOVERNMENTAL		1,064	768	571	428	541	434	467	531	758	781
TOTAL, EXCEPT INTRAGOVERNMENTAL		2,680	3,586.1	3,610.0	4,100.0	4,117.0	4,495.0	4,682.0	4,588.7	4,453.7	4,537.9
Formally Advertised		2,680	3,586.1	3,610.0	4,100.0	4,117.0	4,495.0	4,682.0	4,588.7	4,453.7	4,537.9
Other		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
FOR WORK OUTSIDE U. S.		762	1,212	1,418	1,411	1,111	1,406	1,462	1,444	1,411	1,226
Formally Advertised		762	1,212	1,418	1,411	1,111	1,406	1,462	1,444	1,411	1,226
Other		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
EDUCATIONAL AND NON-PROFIT INSTITUTIONS		NA	NA	NA	NA	NA	NA	261	392	400	380
Formally Advertised		NA	NA	NA	NA	NA	NA	261	392	400	380
Other		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)		30,823	41,482	27,852	31,445	34,930	37,750	39,133	21,827	22,744	21,302
Formally Advertised		30,823	41,482	27,852	31,445	34,930	37,750	39,133	21,827	22,744	21,302
Other		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Small Business Firms		6,436	7,466	4,628	2,462	3,214	3,475	3,783	3,722	3,793	3,440
Formally Advertised		6,436	7,466	4,628	2,462	3,214	3,475	3,783	3,722	3,793	3,440
Other		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Other Business Firms		24,387	34,016	23,224	28,983	31,716	34,275	35,350	18,105	18,951	17,862
Formally Advertised		24,387	34,016	23,224	28,983	31,716	34,275	35,350	18,105	18,951	17,862
Other		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
FORMALLY ADVERTISED AS A PERCENT OF:											
Total Excluding Intragovernmental		12.1%	10.8%	11.1%	14.2%	15.0%	15.1%	16.3%	13.9%	13.3%	13.8%
Business Firms for work in the U. S.		12.1%	10.8%	11.1%	14.2%	15.0%	15.1%	16.3%	13.9%	13.3%	13.8%

a/ For definitions and coverage, see Notes on Coverage.
NA Not Available. Prior to fiscal year 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S."

Table 12 (Continued)
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) ^{a/}

(Amounts in Millions)	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970
Type of Contractor										
TOTAL	\$25,884	\$29,124	\$29,372	\$28,796	\$27,927	\$39,243	\$44,633	\$43,756	\$41,986	\$35,977
INTRAGOVERNMENTAL	881	1,156	347	562	612	1,015	1,252	982	1,219	1,638
TOTAL, EXCEPT INTRAGOVERNMENTAL	24,763	28,108	29,025	28,234	27,315	37,228	43,381	42,774	40,767	34,339
Formally Advertised	2,932	3,504	3,678	4,071	4,807	5,283	5,792	4,902	4,784	3,926
Other	21,771	24,594	25,347	24,163	22,508	31,945	37,589	37,872	36,273	30,413
FEDERAL GOVERNMENT	1,279	1,454	1,271	1,325	1,366	2,534	2,815	2,519	2,676	2,407
Formally Advertised	161	132	140	181	155	135	170	117	103	67
Other	1,118	1,322	1,131	1,144	1,211	2,399	2,645	2,398	2,573	2,340
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	432	497	618	688	738	672	757	772	760	740
Formally Advertised	1	1	1	1	1	1	1	1	1	1
Other	431	497	618	687	736	671	756	771	760	740
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	22,942	24,147	27,143	26,231	25,281	34,656	39,859	39,487	37,331	31,192
Formally Advertised	2,770	3,413	3,538	3,889	4,666	5,117	5,621	4,784	4,391	3,859
Other	20,222	22,735	23,605	22,342	20,615	29,539	34,238	34,703	32,940	27,333
Small Business Firms	3,657	4,662	4,301	4,512	4,443	7,269	8,073	7,263	6,515	5,254
Formally Advertised	1,728	1,089	867	930	1,058	1,530	1,663	1,502	1,422	1,007
Other	2,649	3,573	3,434	3,589	3,385	5,739	6,410	5,761	5,093	4,247
Other Business Firms	19,335	21,525	22,842	21,719	20,838	26,757	31,736	32,219	30,816	25,938
Formally Advertised	1,763	2,333	2,671	3,959	3,602	3,617	3,954	3,202	2,969	2,852
Other	17,573	19,202	20,171	18,763	16,736	23,140	27,778	28,977	27,847	23,086
FORMALLY ADVERTISED AS A PERCENT OF:										
Total Excluding Intragovernmental	11.9%	12.6%	12.7%	14.4%	17.6%	14.2%	13.4%	11.5%	11.0%	11.4%
Business Firms for Work in the U. S.	12.0	13.1	13.0	14.8	18.4	15.1	14.1	12.1	11.8	12.4

^{a/} For definitions and coverage, see Notes on Coverage.
^{b/} Less than \$500,000.

TABLE 12 (Continued)

(Amounts in Millions)		TYPE OF CONTRACTOR	FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1978	FY 1979	FY 1980
	TOTAL		13,421.7	13,424.4	13,424.4	13,424.4	13,424.4	13,424.4				
			1,043	1,043	1,043	3,100	3,100	3,100				
		Normally Advertised	3,420	3,420	3,420	3,420	3,420	3,420				
		Not	29,894	30,404	29,894	30,404	30,404	30,404				
		Normally Advertised	2,003	1,039	1,039	1,039	1,039	1,039				
		Not	702	702	702	702	702	702				
		Normally Advertised	26,176	26,176	26,176	26,176	26,176	26,176				
		Not	3,994	3,994	3,994	3,994	3,994	3,994				
		Normally Advertised	22,228	22,228	22,228	22,228	22,228	22,228				
		Not	11.5	11.5	11.5	11.5	11.5	11.5				

a For definitions and coverage, see Notes on Coverage.

Not included elsewhere in this table. FY 1973, \$316 Million; FY 1974, \$382 Million; FY 1975, \$354 Million.

Table 13
AWARDS BY STATUTORY AUTHORITY A/

Statutory Authority (10 U.S.C. 2304 (a))	FISCAL YEAR 1976										FISCAL YEAR 1975									
	TOTAL		ARMY		NAVY		AIR FORCE		DEFENSE SUPPLY AGENCY		TOTAL		ARMY		NAVY		AIR FORCE		DEFENSE SUPPLY AGENCY	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL	46,131,124		10,021,000		13,201,371		11,490,697		5,415,264		45,750,296		11,516,622		15,066,115		12,024,037		5,651,529	
INTRAGOVERNMENTAL	2,367,646		1,444,476		667,063		974,117		116,913		5,867,952		1,679,067		1,713,742		1,530,922		111,441	
TOTAL, EXCEPT INTRAGOVERNMENTAL	38,400,416	100.0	9,782,445	100.0	12,437,537	100.0	10,495,290	100.0	5,010,351	100.0	47,363,374	100.0	9,597,763	100.0	13,925,364	100.0	11,397,115	100.0	5,540,088	100.0
FORMALLY ADVERTISED	2,969,142	9.4	1,427,029	9.4	942,796	22.5	225,306	2.2	997,626	9.7	3,437,110	8.5	1,571,933	8.5	1,136,187	23.4	234,751	56.4	56,424	56.4
OTHER AUTHORITY (SUB-TOTAL)	35,339,474	91.6	7,799,416	91.6	11,598,237	94.6	9,946,001	95.4	4,012,724	80.2	30,926,222	91.5	7,990,830	83.3	12,789,181	91.6	11,162,364	98.0	4,975,664	89.8
(1) NATIONAL EMERGENCY (SUB-TOTAL)	1,746,342	4.4	949,047	9.7	615,769	5.0	319,663	3.1	388,311	7.7	2,176,297	5.4	691,195	7.3	539,724	41.3	413,701	83.3	531,697	95.8
(A) LABOR SURPLUS AREA OR INDUSTRY SET-ASIDES	1,017,258	2.7	512,237	5.2	312,758	2.5	181,281	1.7	204,675	4.1	1,324,163	3.3	401,161	4.2	285,166	22.3	248,482	50.0	402,834	72.7
(B) SMALL BUSINESS SET-ASIDES	1,630,084	4.2	977,143	9.9	617,665	5.0	396,297	3.7	181,638	3.6	2,092,432	5.2	681,661	7.2	537,924	41.7	416,811	84.0	402,561	72.7
(C) BALANCE OF PAYMENTS PROGRAM	11,909	0.0	649,277	6.6	591,599	4.7	512,431	4.9	76,177	1.5	2,321,613	5.9	831,678	8.7	616,572	47.6	504,279	100.0	59,123	1.1
(2) PUBLIC EXIGENCY	1,817,503	4.0	596,919	6.0	656,269	5.2	353,726	3.3	279,161	5.6	2,273,228	5.5	531,157	5.6	648,166	49.2	500,473	100.0	423,960	79.8
(3) PURCHASES NOT MORE THAN \$10,000	86,952	0.2	61,499	0.6	13,556	0.1	11,441	0.1	89	0.0	107,441	0.2	76,777	0.8	32,354	2.5	11,734	2.3	21	0.0
(4) PERSONAL OR PROFESSIONAL SERVICES	385,642	1.1	74,067	0.7	101,393	0.8	139,752	1.3	137	0.0	617,956	1.4	69,161	0.7	27,111	2.1	160,357	100.0	63	0.0
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	1,029,444	2.2	964,777	9.7	99,897	0.8	268,600	2.4	497,662	9.9	2,767,746	6.4	763,527	8.0	124,933	9.7	602,744	100.0	697,231	100.0
(6) PURCHASES OUTSIDE U. S.	191,462	0.4	6,497	0.0	3,069	0.0	2,379	0.0	161,516	3.2	139,016	0.3	3,666	0.0	4,446	0.0	2,419	0.0	128,919	100.0
(7) MEDICINES OR MEDICAL SUPPLIES	417,674	0.9	141,274	1.4	34,356	0.3	157,186	1.4	53,731	1.1	497,139	1.1	186,522	1.9	47,678	3.7	203,82	100.0	56,189	11.3
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	1,629,644	3.5	371,572	3.7	453,918	3.7	672,949	5.9	697,136	13.9	1,633,714	3.6	333,172	3.5	157,669	1.2	519,884	100.0	630,185	38.6
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	12,376,467	26.8	1,618,469	16.5	4,737,729	38.1	4,134,741	39.5	1,845,569	36.8	13,649,418	32.3	1,661,552	17.2	4,836,631	36.8	4,148,084	100.0	2,425,143	17.7
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	4,984,314	10.8	1,716,994	17.3	4,696,665	37.6	2,441,264	23.4	1,111,264	22.2	9,772,794	22.4	1,111,264	11.6	1,515,246	11.6	2,325,756	100.0	96	0.0
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	132,772	0.3	127,043	1.3	5,715	0.0	17	0.0	17	0.0	162,578	0.4	136,609	1.4	6,769	0.0	7	0.0	3,417	3.4
(12) CLASSIFIED PURCHASES	119,477	0.3	2,871	0.0	117,496	0.9	3,639	0.0	712	0.0	136,132	0.3	136,132	1.4	122,739	0.9	11,199	100.0	3,424	2.5
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	4,984,314	10.8	1,716,994	17.3	4,696,665	37.6	2,441,264	23.4	1,111,264	22.2	9,772,794	22.4	1,111,264	11.6	1,515,246	11.6	2,325,756	100.0	96	0.0
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	132,772	0.3	127,043	1.3	5,715	0.0	17	0.0	17	0.0	162,578	0.4	136,609	1.4	6,769	0.0	7	0.0	3,417	3.4
(15) NEGOTIATION AFTER ADVERTISING	119,477	0.3	2,871	0.0	117,496	0.9	3,639	0.0	712	0.0	136,132	0.3	136,132	1.4	122,739	0.9	11,199	100.0	3,424	2.5
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	4,984,314	10.8	1,716,994	17.3	4,696,665	37.6	2,441,264	23.4	1,111,264	22.2	9,772,794	22.4	1,111,264	11.6	1,515,246	11.6	2,325,756	100.0	96	0.0
(17) OTHERWISE AUTHORIZED BY LAW	1,376,913	2.9	978,974	9.7	371,572	3.0	191,256	1.8	38,917	0.8	1,640,412	3.6	819,162	8.6	411,522	3.1	316,291	100.0	12,460	0.8
TOTAL	46,131,124		10,021,000		13,201,371		11,490,697		5,415,264		45,750,296		11,516,622		15,066,115		12,024,037		5,651,529	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.
D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.
E/ LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 14
**AWARDS BY STATUTORY AUTHORITY A/
NUMBER OF PROCUREMENT ACTIONS**

Statutory Authority (10 U.S.C. 2304 (a) 1)	TOTAL						ACTIONS LESS THAN \$10,000						TOTAL ACTIONS OF \$10,000 OR MORE					
	FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975		
	NUMBER	PERCENT		NUMBER	PERCENT		NUMBER	PERCENT		NUMBER	PERCENT		NUMBER	PERCENT		NUMBER	PERCENT	
TOTAL	24,330,142	B/		11,174,819	B/		19,135,200			9,954,337			202,052	B/		224,462	B/	
INTRAGOVERNMENTAL	908,796			730,574			993,002			711,531			15,792			19,023		
TOTAL, EXCEPT INTRAGOVERNMENTAL	23,421,346	97.6		10,444,245	94.0		18,142,198	165.0		9,242,786	92.7		187,260	92.7		205,439	91.6	
FORMALLY ADVERTISED	757,179	8.1		655,553	5.9		735,732	8.0		634,448	6.9		21,373	11.4		21,145	10.5	
OTHER AUTHORITY (SUB-TOTAL)	8,672,124	92.4		9,788,673	93.1		9,596,466	92.0		9,318,338	93.1		165,659	88.6		187,335	89.5	
(1) NATIONAL EMERGENCY	694,536	5.2		516,508	5.4		668,671	5.1		697,813	5.3		21,063	11.7		25,695	12.8	
(2) PUBLIC EXIGENCY	57,974	0.5		53,174	0.5		53,427	0.5		26,512	0.3		16,114	7.5		16,454	8.2	
(3) PURCHASES NOT MORE THAN \$10,000	5,832,081	61.9		5,957,182	61.1		5,137,081	63.1		5,957,177	64.5		8	0.3		5	0	
(4) PERSONAL OR PROFESSIONAL SERVICES	9,667	0.1		13,100	0.1		7,927	0.1		11,158	0.1		1,748	0.9		2,032	1.0	
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	25,656	0.3		51,749	0.2		21,546	0.2		17,672	0.2		4,772	2.2		4,029	2.1	
(6) PURCHASES OUTSIDE U. S.	513,801	6.5		679,747	7.1		592,971	5.5		659,795	7.1		1,030	5.0		19,362	5.1	
(7) MEDICINES OR MEDICAL SUPPLIES	19,412	0.1		9,494	0.1		7,911	0.1		6,818	0.1		2,671	1.6		2,677	1.3	
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	259,449	7.0		284,987	3.1		254,585	2.8		278,576	3.1		5,364	2.9		6,461	3.2	
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	866,712	9.1		866,794	9.2		921,108	8.9		839,619	9.1		25,674	13.7		25,175	13.0	
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	674,076	5.9		351,570	3.7		418,600	4.5		297,438	3.1		56,376	30.1		63,132	31.3	
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	19,774	0.2		18,370	0.2		4,781	0.1		4,677	0		11,923	7.4		16,311	7.1	
(12) CLASSIFIED PURCHASES	2,240	0		3,514	0		1,531	0		7,657	0		717	0.4		861	0.4	
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	546	0		152	0		603	0		41	0		63	0		111	0.1	
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	9,754	0.1		4,394	0		603	0		881	0		4,455	2.4		3,553	1.6	
(15) NEGOTIATION AFTER ADVERTISING	151	0		124	0		98	0		79	0		83	0		45	0	
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	2,347	0		2,649	0		561	0		627	0		1,779	1.0		2,569	1.0	
(17) OTHERWISE AUTHORIZED BY LAW	21,564	0.2		20,657	0.2		19,261	0.2		23,157	0.3		2,495	1.1		2,383	1.2	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
* NOT INCLUDED ELSEWHERE IN THIS TABLE.
* LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 14 (Continued) A/

Secondary Authority (10 U.S.C. 2304 (a))	NEW WORK						ACTIONS OF \$10,000 OR MORE						DELIVERY ORDERS						MODIFICATIONS					
	FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975			FISCAL YEAR 1974			FISCAL YEAR 1975		
	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT
TOTAL	NA		NA		NA		NA		NA		NA		NA		NA		NA		NA		NA		NA	
INTRAGOVERNMENTAL	NA		NA		NA		NA		NA		NA		NA		NA		NA		NA		NA		NA	
TOTAL, EXCEPT INTRAGOVERNMENTAL	92,940	100.0	98,592	100.0	95,031	100.0	78,984	100.0	29,853	100.0	31,864	100.0	29,853	100.0	31,864	100.0	29,853	100.0	31,864	100.0	31,864	100.0	31,864	100.0
FORMALLY ADVERTISED	12,059	13.0	13,004	13.2	5,940	6.5	6,031	6.0	2,978	10.3	3,278	10.3	2,978	10.3	3,278	10.3	2,978	10.3	3,278	10.3	3,278	10.3	3,278	10.3
OTHER AUTHORITY (SUB-TOTAL)	80,882	86.2	85,588	86.8	89,091	91.5	66,553	93.2	26,875	89.7	28,586	89.7	26,875	89.7	28,586	89.7	26,875	89.7	28,586	89.7	28,586	89.7	28,586	89.7
(1) NATIONAL EMERGENCY	16,304	17.5	20,166	20.5	4,188	6.3	3,883	5.5	1,451	5.0	1,644	5.2	1,451	5.0	1,644	5.2	1,451	5.0	1,644	5.2	1,644	5.2	1,644	5.2
(2) PUBLIC EXIGENCY	8,447	9.1	9,978	10.1	3,144	4.0	3,789	5.3	2,523	8.7	2,695	8.5	2,523	8.7	2,695	8.5	2,523	8.7	2,695	8.5	2,695	8.5	2,695	8.5
(3) PURCHASES NOT MORE THAN \$10,000	0	0.0	5	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
(4) PERSONAL OR PROFESSIONAL SERVICES	1,483	1.5	1,959	1.6	24	0.0	101	0.1	313	1.1	372	1.2	313	1.1	372	1.2	313	1.1	372	1.2	372	1.2	372	1.2
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	2,135	2.3	2,276	2.3	1,379	2.1	1,184	1.7	598	1.9	569	1.8	598	1.9	569	1.8	598	1.9	569	1.8	569	1.8	569	1.8
(6) PURCHASES OUTSIDE U. S.	3,985	4.3	3,798	3.8	5,771	8.9	5,869	8.0	1,894	2.0	923	2.9	1,894	2.0	923	2.9	1,894	2.0	923	2.9	923	2.9	923	2.9
(7) MEDICINES OR MEDICAL SUPPLIES	1,917	2.1	1,971	1.9	1,28	1.0	747	1.1	56	0.2	38	0.1	56	0.2	38	0.1	56	0.2	38	0.1	38	0.1	38	0.1
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	54	0.1	34	0.0	5,292	8.1	6,471	9.1	22	0.1	26	0.1	22	0.1	26	0.1	22	0.1	26	0.1	26	0.1	26	0.1
(9) PERISHABLE OR NON-PERISHABLE SUBSTANCE	13,227	14.2	17,897	18.1	12,269	18.9	15,143	21.3	108	0.4	135	0.4	108	0.4	135	0.4	108	0.4	135	0.4	135	0.4	135	0.4
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	22,337	24.3	24,665	25.0	23,753	36.5	26,188	36.0	10,286	35.4	12,367	38.0	10,286	35.4	12,367	38.0	10,286	35.4	12,367	38.0	12,367	38.0	12,367	38.0
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	7,932	8.5	7,978	8.1	929	0.8	945	0.8	5,462	18.0	5,796	18.2	5,462	18.0	5,796	18.2	5,462	18.0	5,796	18.2	5,796	18.2	5,796	18.2
(12) CLASSIFIED PURCHASES	593	0.6	653	0.7	96	0.1	118	0.2	68	0.2	92	0.3	68	0.2	92	0.3	68	0.2	92	0.3	92	0.3	92	0.3
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	24	0.0	36	0.0	9	0.0	42	0.1	38	0.1	33	0.1	38	0.1	33	0.1	38	0.1	33	0.1	33	0.1	33	0.1
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	432	0.5	259	0.3	1,192	1.8	785	1.1	2,881	9.0	2,489	7.6	2,881	9.0	2,489	7.6	2,881	9.0	2,489	7.6	2,489	7.6	2,489	7.6
(15) NEGOTIATION AFTER ADVERTISING	0	0.0	0	0.0	5	0.0	2	0.0	68	0.1	35	0.1	68	0.1	35	0.1	68	0.1	35	0.1	35	0.1	35	0.1
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	275	0.4	318	0.3	866	1.3	1,127	1.6	538	1.9	624	2.0	538	1.9	624	2.0	538	1.9	624	2.0	624	2.0	624	2.0
(17) OTHERWISE AUTHORIZED BY LAW	946	1.1	1,028	1.0	428	0.7	519	0.7	428	1.4	446	1.4	428	1.4	446	1.4	428	1.4	446	1.4	446	1.4	446	1.4

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 0/ LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 15
AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) - a /

(Amounts in Thousands)	Statutory Authority (10 U. S. C. 2304 (a))	FY 1962		FY 1963		FY 1964		FY 1965		FY 1966	
		Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
INTRAGOVERNMENTAL	TOTAL	12,246,002		12,510,120		12,714,284		12,991,037		13,243,107	
		1,155,461		346,516		561,746		612,470		1,014,403	
TOTAL, EXCEPT INTRAGOVERNMENTAL		28,099,021	100.04	24,032,204	100.04	28,234,138	100.04	27,384,567	100.04	37,228,504	100.04
		3,544,619	12.6	3,677,479	12.7	4,071,567	14.4	4,817,214	17.6	5,283,155	14.2
FORMALLY ADVERTISED		24,554,402	87.4	20,354,725	87.3	24,162,571	85.6	22,567,353	82.4	31,945,344	85.8
		1,430,048	5.1	1,336,113	4.8	1,445,843	5.4	1,435,930	6.0	1,856,600	5.0
OTHER AUTHORITY (SUB-TOTAL)	(1) National Emergency (Sub-Total)	142,495	0.5	185,488	0.7	214,145	0.9	158,166	0.6	156,472	0.4
	(a) Labor Surplus Area & Industry Set-Asides	1,279,006	4.6	1,114,174	4.2	1,284,412	4.5	1,464,146	5.3	1,234,571	3.3
	(b) Small Business Set-Asides (Sub-Total)	128,662	0.5	101,128	0.4	62,342	0.2	62,215	0.2	1,398,904	3.8
	1. Unilateral	1,150,944	4.1	1,095,046	3.8	1,222,070	4.3	1,401,931	5.1	195,667	0.5
	2. Joint b/										
	(c) Modifications Authorized by Existing Contract Negotiated Prior to January 1, 1964	5,285	*	4,738	*	0	0.0	0	0.0	0	0.0
	(d) Balance of Payments Program	2,662	*	9,693	*	5,306	*	16,618	0.1	10,357	0.3
(2) Public Emergency		416,904	1.5	562,450	1.9	585,223	2.1	1,104,298	4.0	5,021,593	13.7
	(3) Purchases Not More than \$2,500	1,069,441	3.8	1,280,338	4.4	1,337,665	4.7	1,392,953	5.1	1,704,968	4.6
(4) Personal or Professional Services		125,731	0.4	93,042	0.3	113,712	0.4	78,820	0.3	92,431	0.3
	(5) Services of Educational Institutions	299,195	1.1	443,775	1.5	412,438	1.5	431,284	1.6	483,644	1.0
(6) Purchases Outside U. S.		1,193,502	4.3	962,448	3.3	957,504	3.4	1,036,916	3.8	1,934,316	5.2
	(7) Medicines or Medical Supplies	62,854	0.2	44,639	0.2	54,865	0.2	67,353	0.2	124,742	0.3
(8) Supplies Purchased for Authorized Resale		82,100	0.3	280,304	1.0	157,489	0.5	170,674	0.6	230,339	0.6
	(9) Perishable or Non-Perishable Subsistence	485,235	1.7	535,647	1.9	684,747	2.4	801,857	2.9	1,088,222	2.9
(10) Impractical to Secure Competition by Formal Advertising		3,906,187	13.9	4,487,119	15.5	4,089,648	14.5	3,929,339	14.4	5,746,985	15.5
	(11) Experimental, Developmental, Test or Research	5,763,983	20.5	5,585,284	19.2	5,016,641	17.8	4,556,792	16.6	4,495,669	12.1
(12) Classified Purchases		771,714	2.7	420,463	1.4	217,184	0.8	115,000	0.4	122,571	0.3
	(13) Technical Equipment Requiring Standardization and Interchangeability of Parts	43,240	0.2	27,622	0.1	34,281	0.1	52,400	0.2	105,630	0.3
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture		8,194,024	29.2	8,069,222	27.8	8,015,713	28.4	6,284,334	23.0	6,039,207	16.2
	(15) Negotiation After Advertising	2,295	*	1,102	*	1,409	*	1,616	*	9,849	*
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization		670,331	2.4	819,150	2.8	328,092	1.2	337,241	1.2	2,171,779	5.8
	(17) Otherwise Authorized by Law	41,618	0.1	343,127	1.2	607,957	2.2	567,546	2.1	754,753	2.0

a/ For definitions and coverage, see Notes on Coverage.
b/ Prior to FY 1964, Joint Small Business Set-Asides were included under Authority (17).
* Less than 0.05 percent

Table 15 (Continued)

AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

(Amounts in Thousands)

Statutory Authority (10 U.S.C. 2304 (a))	FY 1967		FY 1968		FY 1969		FY 1970		FY 1971	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
TOTAL	2,225,549		3,457,757,904		3,417,866,266		3,359,766,597		3,451,516,827	
INTRAGOVERNMENTAL	1,451,500		862,136		1,219,235		1,638,521		1,533,395	
TOTAL, EXCEPT INTRAGOVERNMENTAL	874,049	100.0	2,595,621	100.0	2,198,631	100.0	1,721,276	100.0	1,918,432	100.0
FORMALLY ADVERTISED	5,704,479	13.4	4,801,571	11.5	4,493,997	11.0	3,926,511	11.4	3,559,732	10.7
OTHER AUTHORITY (SUB-TOTAL)	2,220,051	99.6	3,452,956	99.5	3,413,631	99.4	3,355,855	99.3	3,448,095	99.3
(1) National Emergency (Sub-Total)	2,113,541	4.4	2,133,571	5.0	2,483,161	5.1	2,704,404	5.1	2,621,448	4.9
(a) Labor Supply Area & Industry Set-Aside	137,725	0.3	137,772	0.4	227,530	0.5	178,288	0.5	172,054	0.4
(b) Small Business Set-Asides b/	1,827,217	4.2	1,703,400	4.0	1,697,591	4.2	1,448,194	4.2	1,455,944	4.4
(c) Balance of Payments Program	177,659	0.4	286,919	0.6	163,254	0.4	124,951	0.4	43,420	0.1
(2) Public Enterprise	6,026,574	13.4	5,445,992	12.7	4,450,434	10.9	2,498,934	7.3	1,837,549	5.1
(4) Purchases Not More than \$2,500	1,841,300	4.2	1,612,504	3.8	1,563,923	3.9	1,411,313	4.1	1,413,942	4.3
(5) Personal or Professional Services	90,549	0.2	9,095	0.2	64,580	0.2	61,521	0.2	66,896	0.2
(5) Services of Educational Institutions	453,795	1.1	479,012	1.1	435,725	1.1	410,367	1.2	431,410	1.3
(6) Purchases Outside U. S.	2,263,400	5.2	1,877,500	4.6	2,175,524	5.3	1,975,196	5.8	1,683,000	5.1
(7) Medicines or Medical Supplies	144,514	0.3	130,515	0.3	143,749	0.4	98,291	0.3	122,693	0.4
(8) Supplies Purchased for Authorized Resale	218,741	0.5	202,475	0.4	248,711	0.6	208,049	0.6	289,344	0.9
(9) Perishable or Non-Perishable Subsistence	1,178,015	2.7	1,132,848	2.7	1,147,409	2.8	1,230,040	3.6	1,201,189	3.6
(10) Impractical to Secure Competition by Formal Advertising	7,521,549	17.3	7,037,034	17.9	7,755,906	19.0	7,826,345	22.8	7,824,643	23.8
(11) Experimental, Developmental, Test or Research	4,648,162	11.2	4,933,616	11.5	4,750,596	11.7	4,471,137	13.0	4,048,875	12.3
(12) Classified Purchases	129,148	0.3	150,855	0.4	136,199	0.3	110,476	0.3	62,015	0.2
(13) Technical Equipment Requiring Standardization and Interchangeability of Parts	132,084	0.3	83,555	0.2	94,766	0.2	124,867	0.4	105,699	0.3
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture										
(15) Negotiation After Advertising	6,500,576	15.0	6,044,599	15.5	6,110,447	15.0	4,783,996	13.9	6,427,798	19.5
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization	2,280	*	280	*	6,860	*	961	*	1,981	*
(17) Otherwise Authorized by Law	3,242,886	7.6	4,044,141	10.9	4,776,618	11.7	3,944,112	8.9	1,969,572	6.0
	629,557	1.9	499,704	1.1	313,366	0.8	324,557	0.9	306,862	0.9

a/ For Definitions and Coverage, See Notes on Coverage.

b/ Includes Joint Small Business Set-Asides.

* Less Than 0.05 Percent.

Table 15 (Concluded)
AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

Statutory Authority (10 U.S.C. 2304 (a))	FY 1972		FY 1973		FY 1974		FY 1975		FY 1976	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
(A) Awardees:	\$2,275,661		\$2,275,661		\$2,275,661		\$2,275,661		\$2,275,661	
TOTAL, EX-FY INFRASTRUCTURE:	35,701,411	100.0	35,701,411	100.0	35,701,411	100.0	35,701,411	100.0	35,701,411	100.0
Research Activities:	31,004,555	100.0	31,004,555	100.0	31,004,555	100.0	31,004,555	100.0	31,004,555	100.0
Other Activities:	4,696,856	99.7	4,696,856	99.7	4,696,856	99.7	4,696,856	99.7	4,696,856	99.7
(1) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(2) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(3) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(4) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(5) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(6) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(7) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(8) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(9) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(10) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(11) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(12) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(13) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(14) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(15) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(16) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0
(17) National Emergency (Subtotal):	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0	1,779,255	5.0

a/ Includes National Emergency and Government Activities in Commerce.
b/ Includes National Emergency and Government Activities in Commerce.
c/ Includes National Emergency and Government Activities in Commerce.
d/ Includes National Emergency and Government Activities in Commerce.
e/ Includes National Emergency and Government Activities in Commerce.
f/ Includes National Emergency and Government Activities in Commerce.
g/ Includes National Emergency and Government Activities in Commerce.
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s/ Includes National Emergency and Government Activities in Commerce.
t/ Includes National Emergency and Government Activities in Commerce.
u/ Includes National Emergency and Government Activities in Commerce.
v/ Includes National Emergency and Government Activities in Commerce.
w/ Includes National Emergency and Government Activities in Commerce.
x/ Includes National Emergency and Government Activities in Commerce.
y/ Includes National Emergency and Government Activities in Commerce.
z/ Includes National Emergency and Government Activities in Commerce.

AWARDS BY TYPE OF CONTRACT

PRICING PROVISION

Tables 16 and 17 show the types of contract pricing clauses used in military procurement actions of \$10,000 or more each. During Fiscal Year 1975, these awards totaled \$36,020 million of which \$26,060 million, or 72.3% was awarded under fixed price procedures and \$9,753 million, or 27.1% under cost reimbursement procedures. Other types, time and materials and labor hours, accounted for \$207 million and 0.6% of total.

Cost-plus-a-fixed fee (CPFF) contracts accounted for 10.6% of total contract awards of \$10,000 or more in Fiscal Year 1975 compared with the 11.1% rate recorded in Fiscal Year 1974. Use of CPFF contracts since Fiscal Year 1964 have ranged from a low of 9.4% in Fiscal Year 1965 to a high of 12.9% in Fiscal Year 1973. The use of incentive contracts (both fixed and cost types combined) decreased from 31.1% of total contract dollars in Fiscal Year 1974 to 29.9% in Fiscal Year 1975. The use of firm fixed price contracts decreased from 41.9% during Fiscal Year 1974 to 41.2% during Fiscal Year 1975.

The total of 201,440 actions of \$10,000 and over during Fiscal Year 1975 shown in Table 16 is divided into 98,592 original contract actions and modifications calling for additional work, and 102,848 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. The overall number of procurement actions of \$10,000 and over increased during the current period by 7.7% compared with the previous year. Actions for new work increased by 6.1% and actions representing delivery orders and modifications pursuant to the terms of the original contract by 9.3%.

Table 16
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/

Type of Pricing Provision	NUMBER OF PROCUREMENT ACTIONS									
	NET VALUE (\$1000)		FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1976		FISCAL YEAR 1975	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL	10,338,726	100.0	10,338,726	100.0	10,338,726	100.0	10,338,726	100.0	10,338,726	100.0
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 C/	3,205,489	31.0	3,205,489	31.0	3,205,489	31.0	3,205,489	31.0	3,205,489	31.0
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) C/	32,490,756	100.0	32,490,756	100.0	32,490,756	100.0	32,490,756	100.0	32,490,756	100.0
FIXED PRICE TYPE (SUB-TOTAL)	23,537,116	72.4	23,537,116	72.4	23,537,116	72.4	23,537,116	72.4	23,537,116	72.4
FIRM	13,616,419	58.1	13,616,419	58.1	13,616,419	58.1	13,616,419	58.1	13,616,419	58.1
REDETERMINABLE	332,789	1.4	332,789	1.4	332,789	1.4	332,789	1.4	332,789	1.4
INCENTIVE	4,019,439	17.1	4,019,439	17.1	4,019,439	17.1	4,019,439	17.1	4,019,439	17.1
ESCALATION	2,577,067	11.0	2,577,067	11.0	2,577,067	11.0	2,577,067	11.0	2,577,067	11.0
COST REIMBURSEMENT TYPE (SUB-TOTAL)	8,953,640	27.6	8,953,640	27.6	8,953,640	27.6	8,953,640	27.6	8,953,640	27.6
NO FEE	1,216,599	3.7	1,216,599	3.7	1,216,599	3.7	1,216,599	3.7	1,216,599	3.7
FIXED FEE	3,654,704	11.1	3,654,704	11.1	3,654,704	11.1	3,654,704	11.1	3,654,704	11.1
INCENTIVE FEE	3,673,260	11.2	3,673,260	11.2	3,673,260	11.2	3,673,260	11.2	3,673,260	11.2
AWARD FEE	609,146	2.7	609,146	2.7	609,146	2.7	609,146	2.7	609,146	2.7
OTHER TYPES (SUB-TOTAL)	216,097	0.7	216,097	0.7	216,097	0.7	216,097	0.7	216,097	0.7
TIME AND MATERIALS	180,315	0.6	180,315	0.6	180,315	0.6	180,315	0.6	180,315	0.6
LABOR HOUR	25,782	0.1	25,782	0.1	25,782	0.1	25,782	0.1	25,782	0.1

* LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 16 (Continued)
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/

Type of Pricing Provision	NUMBER OF PROUREMENT ACTING									
	FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER 3/	TOTAL	OTHER 3/
NAVY										
TOTAL	\$ 13,284,111		\$ 15,264,111		7,756,799				1,757,767	
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 \$/	862,861		1,119,749		2,911,859				2,911,859	
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) \$/	11,421,250	100.0	12,077,970	100.0	65,253	0.5	22,113	23,161	51,022	25,995
FIXED PRICE TYPE (SUB-TOTAL)	9,486,197	79.6	8,869,719	65.4	35,621	0.9	16,977	19,666	41,222	19,167
FIRM REDETERMINABLE	6,671,835	65.7	5,673,777	65.7	33,481	71.4	16,692	16,719	37,061	18,796
INCENTIVE	3,179,126	27.7	2,768,987	21.6	2,265	5.7	136	2,113	1,284	137
ESCALATION	122,896	1.1	169,166	1.5	136	0.6	114	60	333	226
COST REIMBURSEMENT TYPE (SUB-TOTAL)	2,498,053	20.4	6,381,452	34.6	7,632	16.9	4,977	2,601	9,159	5,611
NO FEE	918,579	6.6	611,961	3.2	1,488	3.1	1,171	1,333	1,815	172
FIXED FEE	1,000,000	16.7	2,000,000	15.5	5,144	11.1	3,878	1,527	6,486	2,426
INCENTIVE FEE	778,474	16.8	1,907,491	16.8	770	1.7	122	111	795	666
AWARD FEE	199,713	1.6	129,000	1.4	668	1.0	272	196	333	238
OTHER TYPES (SUB-TOTAL)	82,265	0.6	67,966	0.5	981	2.2	164	819	1,671	1,402
TIME AND MATERIALS	18,979	0.2	30,136	0.3	457	1.0	71	386	837	137
LABOR HOUR	28,184	0.2	37,139	0.3	524	1.2	93	629	836	152
AIR FORCE										
TOTAL	\$ 11,099,617		\$ 12,928,377		3,490,099				3,079,518	
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 \$/	974,137		1,439,972		3,490,099				264,163	
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) \$/	8,969,672	100.0	9,499,283	100.0	9,131	0.1	15,288	33,893	54,716	37,822
FIXED PRICE TYPE (SUB-TOTAL)	6,148,595	68.5	6,458,297	66.6	41,988	0.5	12,987	28,993	47,251	16,456
FIRM REDETERMINABLE	2,779,266	30.9	3,127,377	32.3	35,261	0.4	12,631	23,651	40,000	16,456
INCENTIVE	289,914	3.2	287,986	3.0	769	0.0	38	1,113	992	261
ESCALATION	3,079,415	34.4	3,042,934	32.0	4,258	0.0	298	3,966	4,489	1,735
COST REIMBURSEMENT TYPE (SUB-TOTAL)	2,650,397	30.0	3,276,599	32.7	1,096	0.0	2,701	3,915	6,437	3,967
NO FEE	282,174	2.9	426,796	4.2	1,096	0.0	419	617	1,032	625
FIXED FEE	897,818	10.0	1,335,619	13.0	3,668	0.0	1,454	2,146	3,650	2,116
INCENTIVE FEE	1,488,005	16.6	1,744,174	17.4	1,391	0.0	188	1,113	1,337	1,100
AWARD FEE	67,399	0.6	136,603	1.4	93	0.0	22	71	126	100
OTHER TYPES (SUB-TOTAL)	132,720	1.4	176,397	1.4	1,393	0.0	210	1,095	1,327	265
TIME AND MATERIALS	132,720	1.4	186,366	1.4	1,296	0.0	210	1,095	1,327	265
LABOR HOUR	697	0.0	31	0.0	9	0.0	9	9	9	9

* LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 16 (Continued)
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/

Type of Pricing Provision	NET VALUE (\$'000)				NUMBER OF PROCUREMENT ACTIONS							
	FISCAL YEAR 1974		FISCAL YEAR 1975		FISCAL YEAR 1974				FISCAL YEAR 1975			
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER B/	TOTAL	PERCENT	NEW WORK	OTHER B/
DEFENSE SUPPLY AGENCY												
TOTAL	5,125,264		5,651,529		826,141				859,769			
INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 C/	116,913		111,481		29,719				26,955			
ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) E/	679,972		686,129		796,203				796,371			
FIXED PRICE TYPE (SUB-TOTAL)	6,377,514	99.9	6,867,466	99.9	63,520	1.0	36,209	9,322	62,619	1.0	33,732	8,679
FIRM	2,676,227	96.5	2,913,681	39.4	39,088	89.8	20,329	9,759	38,954	82.6	26,716	8,248
REINDETERMINABLE	1,625	0	1,468	0	62	0.1	7	55	18	0	2	16
INCENTIVE	161	0	1	0	1	0	0	0	0	0	0	0
ESCALATION	1,900,523	63.4	2,936,317	67.5	6,377	1.0	3,872	515	7,637	1.0	7,136	623
COST REIMBURSEMENT TYPE (SUB-TOTAL)	1,366	0	1,676	0	17	0	6	6	8	0	4	4
NO FEE	1,366	0	1,676	0	17	0	6	6	8	0	4	4
FIXED FEE	1,366	0	1,676	0	17	0	6	6	8	0	4	4
INCENTIVE FEE	1,366	0	1,676	0	17	0	6	6	8	0	4	4
AWARD FEE	1,366	0	1,676	0	17	0	6	6	8	0	4	4
OTHER TYPES (SUB-TOTAL)	1,519	0	1,954	0	9	0	3	9	7	0	7	7
TIME AND MATERIALS	1,519	0	1,954	0	9	0	3	9	7	0	7	7
LABOR HOUR	1,519	0	1,954	0	9	0	3	9	7	0	7	7

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 B/ DELIVERY ORDERS AND MODIFICATIONS PURSUANT TO TERMS OF THE ORIGINAL CONTRACT.
 C/ EXCLUDES INTRAGOVERNMENTAL. DATA BY PRICING PROVISION ARE NOT AVAILABLE FOR AWARDS OF LESS THAN \$10,000.
 D/ INCLUDES AWARDS AND ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).
 E/ NOT INCLUDED ELSEWHERE IN THIS TABLE.
 F/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS AND ACTIONS.
 G/ LESS THAN 0.05 PERCENT.
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 17

AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) a/

(Amounts in Thousands)		FISCAL YEAR									
		1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
Type of Pricing Provision		Net Value									
TOTAL b/		\$21,455,141	\$14,927,111	\$10,225,034	\$10,441,854	\$13,661,501	\$11,101,141	\$17,377,053	\$22,111,127	\$22,127,111	\$21,111,111
FIXED PRICE TYPE (SUB-TOTAL)		15,715,111	21,953,710	23,455,219	7,707,713	10,365,840	11,101,141	11,955,421	13,458,611	13,520,211	12,111,111
Firm		9,415,211	10,125,410	9,107,311	4,117,713	5,418,611	5,111,141	6,310,511	6,118,711	7,418,711	6,111,111
Redeterminable		7,200,411	13,122,411	6,318,411	6,318,411	1,715,511	1,411,141	1,511,111	1,610,211	1,070,111	1,200,111
Incentive		1,951,457	4,071,846	7,029,516	2,716,111	3,124,376	3,011,410	3,210,813	4,253,712	3,508,211	2,571,141
Escalation		151,987	622,247	652,840	154,784	107,258	618,382	875,499	1,333,154	1,442,801	1,336,111
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)		2,721,546	5,073,211	5,225,805	3,234,101	3,295,661	4,111,141	5,421,632	8,652,516	8,606,900	9,021,723
No Fee		855,011	1,523,011	485,011	288,797	363,371	611,141	338,111	611,129	681,111	461,111
Fixed Fee		1,852,046	4,550,595	4,740,868	2,606,666	2,693,335	3,887,141	5,480,175	7,311,175	7,801,175	7,801,175
Incentive Fee		-	-	631,011	277,121	193,408	303,711	209,211	703,175	741,247	781,899
Other d/		14,933	41,636	33,802	61,517	45,354	63,703	72,721	89,769	88,827	78,809
TOTAL b/		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
FIXED PRICE TYPE (SUB-TOTAL)		87.3	82.1	79.6	70.5	72.9	69.7	66.6	60.4	59.1	57.4
Firm		43.9	29.8	31.8	38.0	39.7	36.4	35.3	27.8	32.6	31.4
Redeterminable		33.6	38.5	21.8	5.9	12.5	9.9	6.6	7.4	4.7	6.1
Incentive		9.1	12.0	24.0	25.2	22.9	19.2	17.8	19.2	15.3	13.6
Escalation		0.7	1.8	2.2	1.4	0.8	4.2	4.9	6.0	6.3	6.3
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)		12.7	17.9	20.2	29.5	27.1	30.3	33.4	39.6	40.9	42.6
No Fee		4.0	4.5	1.6	2.6	2.7	3.9	1.4	2.4	3.0	2.2
Fixed Fee		8.6	13.3	16.3	23.8	19.7	24.1	29.9	31.2	34.1	36.8
Incentive Fee		-	-	2.2	2.5	1.4	1.9	1.2	3.2	3.2	3.2
Other d/		0.1	0.1	0.1	0.6	0.3	0.4	0.4	0.4	0.4	0.1

Percent

a/ For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

b/ Represents procurement actions of \$10,000 or more excluding intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

d/ Includes Time and Materials and Labor Hour contracts.

Table 17-- (Continued)

AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) a/

Type of Pricing Provision	FISCAL YEAR									
	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
(Amounts in Thousands)										
Net Value										
TOTAL	\$2,557,221	\$5,777,415	\$6,224,124	\$5,327,542	\$4,330,684	\$33,515,411	\$39,249,344	\$39,070,613	\$37,165,152	\$31,012,501
FIXED PRICE TYPE (SUB-TOTAL)	13,243,042	15,667,041	17,012,601	16,025,507	16,619,283	26,550,280	30,274,534	30,311,751	26,172,619	22,244,694
Firm	7,211,278	9,705,324	10,396,370	11,740,211	12,856,526	19,377,044	22,024,935	20,546,294	18,452,591	14,739,691
Re-determinable	2,403,046	1,557,663	481,400	411,085	536,455	75,555	687,726	90,777	466,032	217,453
Incentive	2,553,562	3,097,058	4,137,356	4,685,456	4,039,195	5,327,340	7,001,204	7,323,142	7,316,612	6,484,855
Escalation	1,075,246	877,199	1,007,445	1,000,935	1,186,527	1,160,711	1,192,674	1,811,538	1,737,184	1,502,490
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	9,614,179	10,112,384	9,211,921	7,259,035	5,711,406	6,964,191	6,275,187	8,758,868	9,012,536	8,067,807
No Fee	466,798	595,144	621,448	582,448	577,801	734,084	752,159	788,191	639,346	593,281
Fixed Fee	8,362,396	8,384,661	5,439,150	3,034,947	2,289,324	3,327,884	4,068,830	4,233,744	3,566,354	3,212,734
Incentive Fee	724,161	1,061,314	3,061,644	3,580,472	2,720,615	2,762,942	3,276,968	3,506,734	3,443,134	3,050,173
Award Fee	0	0	0	0	0	0	0	0	0	0
Other b/	60,824	71,765	89,715	101,168	123,446	139,581	177,870	230,199	252,925	250,577
Percent										
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
FIXED PRICE TYPE (SUB-TOTAL)	57.9	60.8	64.9	71.2	76.5	79.2	78.9	77.6%	75.8	74.0
Firm	31.5	38.0	41.5	46.3	52.8	57.5	56.3	52.7	50.2	47.5
Re-determinable	10.5	7.4	3.7	2.4	2.2	2.3	1.8	1.5	1.2	0.7
Incentive	11.2	12.0	15.8	18.5	16.6	15.9	17.8	18.7	19.7	20.9
Escalation	4.7	3.4	3.9	4.0	4.9	3.5	3.0	4.7	4.7	4.9
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	42.1	39.2	35.1	28.8	23.5	20.8	21.1	22.4	24.2	26.0
No Fee	2.0	2.3	2.4	2.3	2.4	2.2	1.9	2.0	1.7	1.9
Fixed Fee	36.6	32.5	20.7	12.0	9.4	9.9	10.4	10.8	9.6	10.4
Incentive Fee	3.2	4.1	11.7	14.1	11.2	8.3	8.3	9.0	9.3	9.8
Award Fee	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other d/	0.3	0.3	0.3	0.4	0.5	0.4	0.5	0.6	0.6	0.6

a/ For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy Letters of Intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

b/ Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

c/ Includes Cost-Plus-Award Fee Contracts but the amounts are not known.

d/ Includes Time and Materials and Labor Hour contracts.

NA Not Available

TABLE 17 (Concluded)
AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) ^{a/}

Type of Pricing Provision	FISCAL YEAR									
	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
	NET VALUE									
TOTAL ^{b/}	\$29,602,143	\$30,520,054	\$29,253,122	\$32,455,056	\$36,019,736					
FIXED PRICE TYPE (SUB-TOTAL)	21,941,526	23,110,179	23,755,320	23,537,160	26,059,551					
Firm	12,579,900	13,854,097	13,209,079	13,616,019	14,834,593					
Redeterminable	213,040	271,120	260,212	332,782	360,851					
Incentive	7,807,378	7,606,806	7,527,028	6,814,412	6,396,224					
Escalation	1,331,218	1,375,906	1,455,427	2,177,347	4,467,883					
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	7,760,527	7,409,875	5,497,802	8,917,896	9,960,185					
No Fee	159,782	1,200,763	948,023	1,216,589	992,566					
Fixed Fee	3,352,924	3,715,559	3,845,775	3,603,798	3,826,095					
Incentive Fee	2,834,280	3,231,450	3,445,594	3,273,268	4,345,521					
Award Fee	692,913	820,148	663,745	646,144	588,864					
Other ^{d/}	220,626	214,235	237,719	218,097	207,139					
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%					
FIXED PRICE TYPE (SUB-TOTAL)	73.9	71.6	69.4	72.4	72.3					
Firm	42.4	42.8	44.2	41.9	41.1					
Redeterminable	0.7	0.8	0.9	1.0	1.0					
Incentive	26.3	23.6	19.5	21.0	17.8					
Escalation	4.5	4.3	4.9	8.5	12.4					
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	26.1	28.4	30.6	27.6	27.7					
No Fee	2.2	3.7	3.2	3.7	2.8					
Fixed Fee	11.3	11.5	12.9	11.1	10.6					
Incentive Fee	9.5	10.0	11.5	10.1	12.1					
Award Fee	2.3	2.5	2.2	2.0	1.6					
Other ^{d/}	0.7	0.7	0.8	0.7	0.6					

^{a/} For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

^{b/} Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$10,000 or more.

^{d/} Includes Time and materials and Labor Hour contracts.

SUBCONTRACTS

Commitments for subcontract work by 695 reporting large military contractors totaled \$12,731 million in Fiscal Year 1975 which was a 5.5% increase from the \$12,072 million reported by 713 large contractors in Fiscal Year 1974.

Small business firms received 39.3% of the total committed for subcontract work during Fiscal Year 1975 compared with 38.1% for Fiscal Year 1974. Comparative data for Fiscal Years 1966 through 1975 are shown in Table 18.

Table 18
DEFENSE SMALL BUSINESS SUBCONTRACTING PROGRAM (By Fiscal Year)

(Dollar Amounts in Millions)

	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975*
1. Number of Large Contractors Reporting	735	816	886	946	939	865	767	765	713	695
2. Military Subcontract Commitments	\$12,163	\$15,472	\$15,225	\$14,883	\$11,931	\$9,471	\$9,925	\$11,094	\$12,072	\$12,731
a. To Small Business Concerns	5,102	6,697	6,496	6,046	4,378	3,292	3,457	3,971	4,609	5,002
b. To Other Business Concerns	7,061	8,775	8,729	8,837	7,553	6,179	6,468	7,123	7,463	7,729
3. Percent of Total to Small Business Concerns (Line 2a -:- Line 2	41.9%	43.3%	42.7%	40.6%	36.7%	34.8%	34.8%	35.8%	38.2%	39.3%

* Preliminary

APPENDIX TABLES

TABLE A
AWARDS BY MONTH (WORLD-WIDE TOTAL)
1951 - 1960

(Amounts in Millions)	Month	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
January		\$ 4,137	\$ 2,697	\$ 3,967	\$ 702	\$ 1,100	\$ 1,312	\$ 1,550	\$ 1,793	\$ 1,411	\$ 1,580
February		2,681	4,113	2,004	522	1,070	1,262	1,719	1,083	1,658	1,508
March		3,170	3,148	2,847	1,032	1,346	1,893	1,947	2,797	2,438	2,370
January-March, Total		9,988	9,958	8,818	2,256	3,516	4,467	5,216	5,673	5,507	5,458
April		3,115	2,249	2,776	1,173	1,542	1,129	1,833	1,763	1,802	1,500
May		3,910	3,190	2,278	1,410	988	1,528	778	2,558	1,627	1,875
June		8,134	12,398	6,066	3,455	3,897	4,692	2,740	5,131	4,995	4,307
April-June, Total		15,159	17,837	11,120	6,038	6,427	7,349	5,351	9,452	8,424	7,682
January-June, Total		25,147	27,795	19,938	8,294	9,943	11,816	10,567	15,125	13,931	13,140
Fiscal Year, Total			43,569	31,812	13,279	16,582	19,590	21,458	24,197	25,312	23,689
July		3,121	1,199	1,561	708	844	1,036	1,398	1,319	1,824	1,757
August		2,373	810	750	497	901	1,479	865	1,232	1,465	1,698
September		2,012	1,990	926	2,067	734	2,225	1,409	2,471	1,921	2,402
July-September, Total		7,506	3,999	3,237	3,272	2,479	4,740	3,672	5,022	5,210	5,857
October		2,464	2,047	929	1,917	1,007	1,730	1,545	1,820	1,914	1,428
November		2,236	2,296	287	380	1,168	1,704	1,524	1,457	1,731	1,607
December		3,568	3,532	532	1,070	3,120	2,717	2,331	3,082	1,694	2,278
October-December, Total		8,268	7,875	1,748	3,367	5,295	6,151	5,400	6,359	5,339	5,313
July-December, Total		15,774	11,874	4,985	6,639	7,774	10,891	9,072	11,381	10,549	11,170
Calendar Year, Total		40,921	39,669	24,923	14,933	17,717	22,707	19,639	26,506	24,480	24,310

NOTE: Most overseas procurement during fiscal years 1951-1954 was reported on an annual basis. The amounts have been pro-rated to the individual months on an estimated basis.

TABLE A (Cont'd)
AWARDS BY MONTH (WORLD-WIDE TOTAL)
1961 - 1970

(Amounts in Millions)	Month	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
	January	\$ 1,781	\$ 2,990	\$ 2,320	\$ 2,328	\$ 2,029	\$ 2,957	\$ 3,318	\$ 2,973	\$ 3,275	\$ 2,773
	February	1,887	1,927	2,254	2,527	1,603	2,554	3,291	2,909	3,221	2,406
	March	2,437	3,019	2,800	2,204	2,578	2,988	3,034	3,077	2,560	2,560
	January-March, Total	6,105	7,936	7,374	7,059	6,210	8,499	9,643	8,959	9,056	7,739
	April	1,929	2,043	1,842	2,274	2,693	3,159	2,902	3,247	2,399	2,166
	May	1,630	1,906	2,155	2,391	1,988	3,398	3,940	3,993	2,720	2,292
	June	4,750	4,431	4,648	3,666	4,607	7,283	7,060	6,081	5,160	5,320
	April-June, Total	8,309	8,380	8,645	8,331	9,288	13,840	13,902	13,321	10,279	9,778
	January-June, Total	14,414	16,316	16,019	15,390	15,498	22,339	23,545	22,280	19,335	17,517
	Fiscal Year, Total	25,584	29,254	29,379	28,796	27,997	38,243	44,633	43,755	41,986	35,976
	July	1,597	1,653	2,044	2,328	2,355	4,114	3,721	4,371	3,524	3,362
	August	1,828	1,922	2,484	1,971	2,659	3,069	3,725	3,071	2,965	2,782
	September	2,252	2,248	2,928	2,474	2,798	4,208	4,282	4,601	3,313	2,608
	July-September, Total	5,677	5,823	7,456	6,773	7,812	11,391	11,728	12,043	9,802	8,752
	October	2,653	2,943	2,241	2,025	2,782	3,462	3,649	4,021	3,416	3,977
	November	1,909	2,471	1,535	1,746	2,481	2,778	2,770	2,863	2,170	2,226
	December	2,699	2,123	2,174	1,955	2,829	3,457	3,328	3,724	3,071	3,312
	October-December, Total	7,261	7,537	5,950	5,726	8,092	9,697	9,747	10,608	8,657	9,515
	July-December, Total	12,938	13,360	13,406	12,499	15,904	21,088	21,475	22,651	18,459	18,267
	Calendar Year, Total	27,352	29,676	29,425	27,889	31,402	43,427	45,020	44,931	37,794	35,784

TABLE A (Cont'd)
AWARDS BY MONTH (WORLD-WIDE TOTAL)
1971 - 1980 to Date

(Amounts in Millions)	Month	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
	January	\$ 2,338	\$ 3,379	\$2,734	\$3,244	\$3,681					
	February	2,364	2,629	2,569	2,727	3,414					
	March	3,059	2,977	2,966	2,800	2,721					
	January-March, Total	7,761	8,985	8,269	8,771	9,816					
	April	2,285	2,249	2,067	3,207	2,987					
	May	1,843	2,300	2,572	2,344	2,799					
	June	4,361	5,863	5,387	6,419	7,185					
	April-June, Total	8,489	10,412	10,026	11,970	12,971					
	January-June, Total	16,250	19,397	18,295	20,741	22,787					
	Fiscal Year, Total	34,517	38,292	36,920	40,131	45,758					
	July	3,716	3,783	2,725	4,345						
	August	3,213	2,871	3,468	4,539						
	September	3,231	3,010	3,468	3,706						
	July-September, Total	10,160	9,664	9,661	12,590						
	October	2,838	3,150	3,392	4,355						
	November	2,638	3,101	3,207	3,300						
	December	3,259	2,710	3,130	2,726						
	October-December, Total	8,735	8,961	9,729	10,381						
	July-December, Total	18,895	18,625	19,390	22,971						
	Calendar Year, Total	35,145	38,022	37,685	43,712						

TABLE B
AWARDS TO U. S. BUSINESS FIRMS BY MONTH
1951 - 1960

(Amounts in Millions)

Month	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
January	\$ 4,004	\$ 2,505	\$ 3,557	\$ 581	\$ 962	\$ 1,205	\$ 1,394	\$ 1,647	\$ 1,223	\$ 1,448
February	2,508	3,961	1,675	416	969	1,107	1,519	939	1,483	1,366
March	2,974	3,003	2,521	909	1,191	1,767	1,817	2,602	2,258	2,199
January-March, Total	9,486	9,469	7,753	1,906	3,122	4,079	4,730	5,188	4,964	5,013
April	2,878	2,067	2,418	1,039	1,414	980	1,637	1,524	1,665	1,293
May	3,730	3,022	1,995	1,286	807	1,358	594	2,322	1,425	1,708
June	7,917	12,182	5,689	3,038	3,442	4,366	2,310	4,682	4,634	3,995
April-June, Total	14,525	17,271	10,102	5,363	5,663	6,704	4,541	8,528	7,724	6,996
January-June, Total	24,011	26,740	17,855	7,269	8,785	10,783	9,271	13,716	12,688	12,009
Fiscal Year, Total		41,482	27,822	11,448	14,930	17,750	19,133	21,827	22,744	21,302
July	2,946	828	1,441	622	693	841	1,114	1,067	1,534	1,524
August	2,180	524	585	425	771	1,325	850	1,032	1,252	1,496
September	1,834	1,684	810	2,012	573	2,081	1,283	2,243	1,728	2,158
July-September, Total	6,960	3,036	2,836	3,059	2,037	4,247	3,247	4,342	4,514	5,178
October	2,295	1,729	771	1,817	903	1,569	1,279	1,538	1,732	1,213
November	2,074	2,000	164	302	1,042	1,528	1,417	1,301	1,559	1,455
December	3,413	3,202	408	967	2,985	2,518	2,168	2,875	1,488	2,056
October-December, Total	7,782	6,931	1,343	3,086	4,930	5,615	4,864	5,714	4,779	4,724
July-December, Total	14,742	9,967	4,179	6,145	6,967	9,862	8,111	10,056	9,293	9,902
Calendar Year, Total	38,753	36,707	22,034	13,414	15,752	20,645	17,382	23,772	21,981	21,911

TABLE B (Cont'd)
AWARDS TO U.S. BUSINESS FIRMS BY MONTH
1961 - 1970

(Amounts in Millions)	Month	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
	January	\$ 1,573	\$ 2,760	\$ 2,140	\$ 2,138	\$ 1,841	\$ 2,590	\$ 2,922	\$ 2,505	\$ 2,880	\$ 2,397
	February	1,712	1,697	2,131	2,377	1,446	2,264	3,092	2,598	2,797	2,118
	March	2,233	2,800	2,654	2,001	2,344	2,682	2,670	2,819	2,383	2,295
	January-March, Total	5,518	7,257	6,925	6,516	5,631	7,536	8,684	7,922	8,060	6,810
	April	1,780	1,757	1,714	2,124	2,478	2,922	2,578	3,005	2,128	1,928
	May	1,417	1,676	2,009	2,210	1,827	2,653	3,360	3,733	2,435	1,951
	June	4,375	3,930	4,244	3,292	4,192	6,420	6,410	5,499	4,535	4,480
	April-June, Total	7,572	7,363	7,967	7,626	8,497	11,995	12,348	12,237	9,098	8,359
	January-June, Total	13,090	14,620	14,892	14,142	14,128	19,531	21,032	20,159	17,158	15,169
	Fiscal Year, Total	22,992	26,147	27,143	26,221	25,281	34,026	39,809	39,486	37,331	31,191
	July	1,415	1,404	1,749	2,108	1,965	3,538	3,283	3,614	2,878	2,607
	August	1,596	1,800	2,341	1,685	2,449	2,686	3,214	2,728	2,626	2,435
	September	1,970	2,068	2,649	2,268	2,561	3,725	3,988	4,158	2,931	2,355
	July-September, Total	4,981	5,272	6,739	6,061	6,975	10,049	10,485	10,500	8,435	7,397
	October	2,349	2,774	2,083	1,764	2,595	3,088	3,353	3,668	3,094	3,693
	November	1,715	2,298	1,328	1,594	2,286	2,525	2,512	2,507	1,955	1,957
	December	2,482	1,907	1,929	1,734	2,639	3,115	2,977	3,498	2,538	2,888
	October-December, Total	6,546	6,979	5,340	5,092	7,520	8,728	8,842	9,673	7,587	8,538
	July-December, Total	11,527	12,251	12,079	11,153	14,495	18,777	19,327	20,173	16,022	15,935
	Calendar Year, Total	24,617	26,871	26,971	25,295	28,623	38,308	40,359	40,332	33,180	31,104

TABLE B (Cont'd)
AWARDS TO U.S. BUSINESS FIRMS BY MONTH
1971 - 1980 to Date

(Amounts in Millions)	Month	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
January		\$ 2,054	\$ 3,041	\$2,129	\$2,693	\$2,939					
February		2,083	2,335	2,169	2,351	2,811					
March		2,682	2,627	2,644	2,222	2,284					
January-March, Total		6,819	8,003	6,942	7,266	8,034					
April		2,046	1,977	1,623	2,596	2,658					
May		1,663	2,014	1,994	1,970	2,347					
June		3,745	4,475	4,348	5,357	5,724					
April-June, Total		7,454	8,466	7,965	9,923	10,729					
January-June, Total		14,273	16,469	14,907	17,189	18,763					
Fiscal Year, Total		30,208	33,007	30,647	33,234	37,115					
July		2,994	3,121	2,126	3,333						
August		2,843	2,376	2,934	3,611						
September		3,007	2,510	2,760	3,115						
July-September, Total		8,884	8,007	7,820	10,059						
October		2,519	2,718	2,892	3,353						
November		2,303	2,690	2,604	2,763						
December		2,872	2,325	2,729	2,177						
October-December, Total		7,694	7,733	8,225	8,293						
July-December, Total		16,538	15,740	16,045	18,352						
Calendar Year, Total		30,811	32,209	30,952	35,541						

TABLE C

DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

Fiscal Year	Total		Actions of Less than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1964 - Total	547,097	\$584,040	543,324	\$171,112	3,773	\$412,928
Army	316,406	215,557	314,840	68,004	1,566	147,553
Navy	95,446	127,314	94,631	38,418	815	88,896
Air Force	126,192	219,283	125,057	54,392	1,135	164,891
DSA	9,053	21,886	8,796	10,298	257	11,588
1965 - Total	627,205	\$468,300	622,955	\$200,501	4,250	\$267,792
Army	331,568	136,532	330,175	66,993	1,393	69,539
Navy	142,188	118,663	141,276	55,886	912	62,777
Air Force	139,413	181,255	137,935	63,458	1,478	117,797
DSA	14,036	31,850	13,569	14,164	467	17,686
1966 - Total	630,992	\$565,101	625,038	\$239,732	5,954	\$325,369
Army	340,128	176,048	337,963	82,222	2,165	93,826
Navy	145,306	134,010	144,332	70,392	974	63,618
Air Force	127,040	193,942	125,398	64,068	1,642	129,874
DSA	18,518	61,101	17,345	23,050	1,173	38,051
1967 - Total	672,505	\$611,638	665,188	\$271,664	7,317	\$339,974
Army	364,984	208,648	362,642	96,812	2,342	111,836
Navy	165,622	150,651	164,307	88,116	1,315	62,535
Air Force	122,305	167,914	120,688	62,999	1,617	104,915
DSA	19,594	84,425	17,551	23,737	2,043	60,688
1968 - Total	698,103	\$639,825	691,521	\$275,185	6,582	\$364,640
Army	391,535	227,213	389,072	103,381	2,463	123,832
Navy	173,242	180,600	171,690	97,184	1,552	83,416
Air Force	115,798	171,950	114,413	56,521	1,385	115,429
DSA	17,528	60,062	16,346	18,099	1,182	41,963

TABLE C (Continued)
DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

Fiscal Year	Total		Actions of Less than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1969 - Total	530,651	\$710,570	522,432	\$280,131	8,219	\$430,439
Army	216,912	261,307	213,954	101,948	2,958	159,359
Navy	168,617	185,564	166,859	96,442	1,758	89,122
Air Force	123,643	171,878	121,983	59,216	1,660	112,662
DSA	21,479	91,821	19,636	22,525	1,843	69,296
1970 - Total	533,225	\$723,644	525,716	\$272,533	7,509	\$451,111
Army	208,251	293,031	205,310	101,835	2,941	191,196
Navy	172,084	187,303	170,344	96,903	1,740	90,400
Air Force	133,617	164,773	132,148	57,793	1,469	106,980
DSA	19,273	78,537	17,914	16,002	1,359	62,535
1971 - Total	552,403	\$795,710	544,182	\$296,517	8,221	\$499,193
Army	213,394	308,550	210,314	110,694	3,080	197,856
Navy	169,464	218,816	167,560	99,415	1,904	119,401
Air Force	147,430	202,655	145,514	66,469	1,916	136,186
DSA	22,115	65,689	20,794	19,939	1,321	45,750
1972 - Total	602,257	\$800,906	592,650	\$345,791	2,607	\$455,115
Army	227,283	330,372	223,744	133,532	3,539	196,840
Navy	188,143	213,710	185,480	119,081	2,663	94,629
Air Force	166,831	199,127	164,646	75,697	2,185	123,430
DSA	20,000	57,697	18,780	17,481	1,220	40,216
1973 - Total	635,002	\$785,160	624,933	\$366,911	10,069	\$418,249
Army	223,202	312,870	219,163	134,938	4,039	177,932
Navy	168,865	207,327	166,326	127,004	2,539	80,323
Air Force	221,483	207,159	219,225	86,401	2,258	120,758
DSA	21,452	57,804	20,219	18,568	1,233	39,236
1974 - Total	794,797	\$829,571	783,660	\$383,006	11,137	\$446,565
Army	200,657	330,066	196,393	143,971	4,264	186,095
Navy	160,082	221,076	157,248	133,059	2,834	88,017
Air Force	413,532	222,701	410,732	87,794	2,800	134,907
DSA	20,526	55,728	19,287	18,182	1,239	37,546

TABLE C (Continued)

DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

Fiscal Year	Total		Actions of Less than \$10,000		Actions of \$10,000 or More	
	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
1975 - Total	599,958	\$868,746	587,782	\$406,100	12,176	\$462,646
Army	181,379	301,390	177,141	144,023	4,238	157,367
Navy	162,633	263,892	158,900	153,425	3,733	110,467
Air Force	239,683	243,814	236,661	93,275	3,022	150,539
DSA	16,263	59,650	15,080	15,377	1,183	44,273
1976 - Total						
Army						
Navy						
Air Force						
DSA						
1977 - Total						
Army						
Navy						
Air Force						
DSA						
1978 - Total						
Army						
Navy						
Air Force						
DSA						
1979 - Total						
Army						
Navy						
Air Force						
DSA						
1980 - Total						
Army						
Navy						
Air Force						
DSA						

NOTES ON COVERAGE AND GLOSSARY OF TERMS

Business Firms - Companies, individuals and partnerships organized for profit.

Civil Functions - Non-military activities such as those administered by the Army Corps of Engineers for rivers and harbors, and flood control work. Civil functions are excluded from this report.

Coverage Compared with Fiscal Reports - Amounts in this contract report are shown for the Military Department or Defense Agency that awards the prime contracts, and not the department or agency that budgets for the supplies or services. In addition, data for Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration and other federal agencies, as well as for foreign countries whose defense purchases are bought on a cash basis. Military Assistance Program (MAP) contracts for grant aid also are included in the awarding department's figures.

This contract report does not include obligations for "in-house" work performed at military-owned-and-operated establishments, such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other federal agencies.

Obligations for subsistence, clothing, petroleum, and various maintenance and operating supplies are not included in the Procurement, Construction, and Research, Development, Test and Evaluation categories of fiscal reports, nor are they shown separately in such reports.

Category definitions of the contract and fiscal reports are not comparable. For example, fiscal reports provide complete costs of end items, such as aircraft and missiles, whereas contract reports for these categories exclude separately procured electronics and weapons.

Defense Supply Agency - Defense Supply Agency (DSA) was established on January 1, 1962 to manage, procure, and distribute certain common supplies formerly the responsibility of the Army, Navy and Air Force.

Educational and Non-Profit Institutions - One located in the United States. If not located in the United States, this type of institution is included in the category, "For Work Outside U. S."

Intragovernmental Purchase - An order written by a Military Department or Defense Agency purchasing office requesting a non-defense federal agency to furnish supplies or services from its stocks, from its in-house manufacturing facilities or from contracts to be executed by the other federal agency. Prior to fiscal year 1963 and after fiscal year 1967, the term "Intragovernmental" also included orders written against indefinite quantity contracts executed by the General Services Administration (GSA schedules). Prior to 1963, also included orders written by one office of the Department of Defense against contracts awarded by another office of the Department of Defense. Effective in fiscal year 1964, contracts made for foreign governments under military assistance sales arrangements are included in intragovernmental. Beginning in fiscal year 1968, procurements from GSA Stores Depots and procurements under the GSA Consolidated Purchasing Program are excluded. Starting in fiscal year 1971 orders against contracts placed by the Small Business Administration were excluded from intragovernmental.

Location of Work - The place where the item is to be manufactured, assembled or otherwise supplied by the prime contractor, the place where the service is to be performed, or the site of a construction project.

Military Departments - The Department of the Army, Navy, Air Force and the Defense Supply Agency.

Net Value - The net amount of debit and credit procurement actions recorded during the period.

Prime Contract Award - A legally binding instrument executed by a Military Department or an Agency of the Department of Defense to obtain supplies, services or construction. Indefinite quantity, open-end or call contracts do not legally bind the Department of Defense. However, orders against such contracts are binding obligations. Indefinite quantity petroleum contracts are excepted from this definition in that the estimated dollar amount of such contracts is included in this report, and the orders written against the contracts are excluded.

Procurement Action - An action which officially awards or changes a prime contract. This may be the award of a new prime contract, a debit or credit change of \$10,000 or more to an existing prime contract, or an order written against an indefinite quantity, open-end, or term prime contract. Changes may be amendments, job orders, task orders, work orders, supplemental agreements, engineering changes, cancellations, or terminations.

Small Business Concern - A firm as defined by the Small Business Administration in the Federal Register (Title 13, Chapter I, Part 121). The definition also is published in the Armed Services Procurement Regulation (1-701). Generally, a small business concern is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750 or 1,000) depending on the type of product called for by the contract. For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts instead of employment.

Subcontract Payment - A cash payment made by one contractor to another for supplies, services or construction required to fulfill a prime contract.

Subcontract Commitment - A legal instrument drawn up between contractors establishing the value of goods and services required to fulfill a prime contract.

United States - The 50 states, the District of Columbia, U. S. possessions, the Canal Zone, the Commonwealth of Puerto Rico, and other areas subject to the complete sovereignty of the U. S., but not including trust territories.

Percentages - May not add due to rounding.

Department of Defense
OASD(Comptroller)
Directorate for Information Operations
15 October 1975

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