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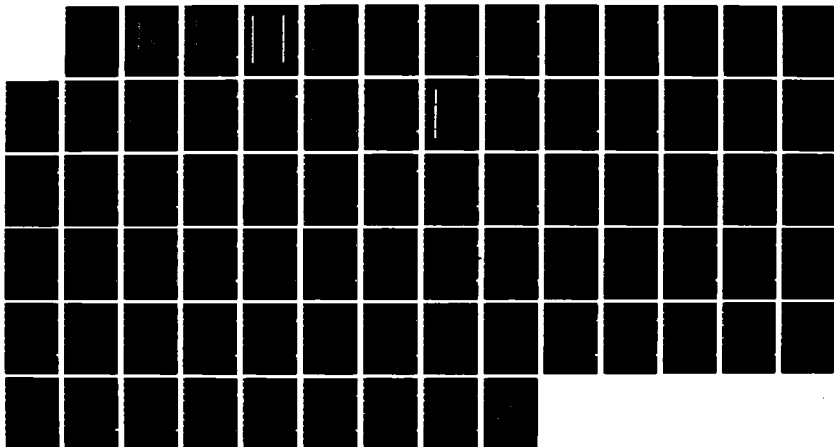
PRIME CONTRACT AWARDS FISCAL YEAR 1976(U) WASHINGTON  
HEADQUARTERS SERVICES (DOD) DC DIRECTORATE FOR  
INFORMATION OPERATIONS AND REPORTS 27 SEP 76  
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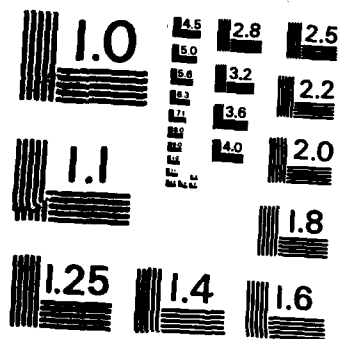
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MICROCOPY RESOLUTION TEST CHART  
NATIONAL BUREAU OF STANDARDS-1963-A

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# PRIME CONTRACT AWARDS



FISCAL YEAR 1976

OFFICE OF THE SECRETARY OF DEFENSE

1/2

AD-A153992

# **MILITARY PRIME CONTRACT AWARDS**

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**FISCAL YEAR 1976**

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**ISSUED SEMI-ANNUALLY BY**

**DEPARTMENT OF DEFENSE**

**OASD (COMPTROLLER)**

**DIRECTORATE FOR INFORMATION OPERATIONS  
AND CONTROL**

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# AWARDS BY TYPE OF CONTRACTOR

Military Procurement by Type of Contractor. Included in the overall total are contracts for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS). The volume of dollars representing CHAMPUS during Fiscal Year 1976 totaled \$14 million. Total military procurement of \$46,934 million was an increase of \$1,176 million (2.6%) from the \$45,758 million during Fiscal Year 1975. Contract awards to or through other government agencies increased by \$1,154 million, to U. S. Business firms by \$479 million to educational and non-profit organizations by \$31 million, while awards for work outside the U. S. decreased by \$147 million.

Trends in Military Procurement. Fiscal Year 1967 procurement, which reached a total of \$44.6 billion, established a new high since the peak Korean War year of Fiscal Year 1952 when military procurement totaled \$43.6 billion. Following Korea, the post-war cutbacks and adjustments reduced net procurement to \$13.3 billion in Fiscal Year 1954, after which there was a steady increase in annual procurement to \$25.3 billion in Fiscal Year 1959. Declining to \$23.7 billion in Fiscal Year 1960, procurement again increased in each of the next three fiscal years reaching \$29.4 billion in Fiscal Year 1963. Following declines to \$28.8 billion in Fiscal Year 1964 and to \$28.0 billion in Fiscal Year 1965, the increase in military activity in Southeast Asia brought about a sharp increase in procurement which reached \$38.2 billion in Fiscal Year 1966 and a high of \$44.6 billion in Fiscal Year 1967. Following declines in the next four years to \$34.5 billion in Fiscal Year 1971, procurement increased in Fiscal Year 1972 to \$38.3 billion, declined to \$36.9 billion during Fiscal Year 1973, increased to \$40.1 billion during Fiscal Year 1974, to \$45.8 billion during Fiscal Year 1975, and to \$46.9 million during Fiscal Year 1976. The long-term trend in military procurement is shown in Table 3 and Chart II.

Small Business Performance. Small business firms received \$7,495 million during Fiscal Year 1976, an increase of \$81 million from the Fiscal Year 1975 total of \$7,414 million.

Small business firms received 19.9% of the value of military prime contracts awarded to all United States business firms during Fiscal Year 1976 compared with 20.0% in Fiscal Year 1975.

As shown in Chart I, 5,849,045 contract actions or 67.6% of the total 8,655,815 actions placed with business firms were awarded to small business firms.

Civil Functions Excluded. It should be noted that prime contracts for civil functions are not included in any of the tables in this pamphlet. If data for civil functions under the management of the Army Corps of Engineers (flood control, rivers and harbors work) were included with those for military functions, the combined results for Fiscal Year 1976 would be as follows:

(Amounts in Millions)

|                     | <u>All Business<br/>Concerns</u> | <u>Small Business Concerns</u> |       |
|---------------------|----------------------------------|--------------------------------|-------|
|                     | <u>Amount</u>                    | <u>% of Total</u>              |       |
| All Prime Contracts | \$38,998                         | \$8,107                        | 20.8% |
| Military Functions  | 37,594                           | 7,495                          | 19.9  |
| Civil Functions     | 1,404                            | 612                            | 43.6  |

Foreign Military Sales Contracts. Intragovernmental orders for Fiscal Year 1976 include \$4,860 million in foreign military sales contracts (reimbursable sales to foreign governments) as follows: Army, \$1,041 million; Navy, \$1,454 million; Air Force, \$2,258 million; and Defense Supply Agency, \$107 million.

**Table 1**  
**AWARDS BY TYPE OF CONTRACTOR A/**

| Type of Contractor                                      | Fiscal Year 1975 |             |             |             |           | Fiscal Year 1976 |           |             |             |           |
|---------------------------------------------------------|------------------|-------------|-------------|-------------|-----------|------------------|-----------|-------------|-------------|-----------|
|                                                         | TOTAL            | ARMY        | NAVY        | AIR FORCE   | OSA       | TOTAL            | ARMY      | NAVY        | AIR FORCE   | OSA       |
| <b>TOTAL</b>                                            | 945,758,429      | 911,524,422 | 615,644,116 | 112,928,037 | 3,565,159 | 946,974,231      | B/C/      | 815,428,875 | 815,117,628 | 5,915,130 |
| ACTIONS OF LESS THAN \$30,000                           | 6,041,405        | 3,293,640   | 1,238,552   | 1,552,181   | 787,102   | 6,058,100        | 1,338,700 | 1,272,626   | 1,541,244   | 763,541   |
| ACTIONS OF \$30,000 OR MORE                             | 48,916,813       | 38,146,982  | 16,405,546  | 11,455,856  | 4,044,427 | 41,977,122       | 4,051,098 | 1,156,251   | 13,576,304  | 5,151,589 |
| <b>INTRAGOVERNMENTAL</b>                                | 5,848,952        | 1,679,867   | 1,718,742   | 1,538,922   | 111,441   | 6,194,527        | 1,631,106 | 1,976,439   | 2,566,867   | 228,915   |
| ACTIONS OF LESS THAN \$30,000                           | 497,887          | 181,441     | 191,123     | 184,749     | 20,974    | 527,284          | 184,347   | 203,632     | 188,455     | 38,055    |
| ACTIONS OF \$30,000 OR MORE                             | 4,963,065        | 1,498,486   | 1,527,619   | 1,426,573   | 98,467    | 5,667,238        | 1,246,759 | 1,772,807   | 2,457,612   | 198,860   |
| <b>FOR WORK OUTSIDE U. S.</b>                           | 2,487,427        | 819,665     | 764,226     | 685,094     | 763,462   | 2,295,364        | 444,752   | 249,578     | 756,658     | 762,394   |
| ACTIONS OF LESS THAN \$30,000                           | 285,934          | 181,841     | 44,815      | 59,038      | 1,440     | 212,124          | 74,246    | 56,834      | 67,879      | 14,725    |
| ACTIONS OF \$30,000 OR MORE                             | 2,196,493        | 718,624     | 719,411     | 546,056     | 742,022   | 2,083,240        | 410,466   | 193,544     | 691,561     | 747,669   |
| <b>EDUCATIONAL &amp; NONPROFIT INSTITUTIONS</b>         | 465,629          | 157,603     | 304,732     | 373,553     | 7,741     | 876,996          | 173,466   | 314,901     | 386,348     | 2,289     |
| ACTIONS OF LESS THAN \$30,000                           | 36,474           | 14,516      | 6,764       | 18,471      | 303       | 33,111           | 17,815    | 5,791       | 18,837      | 260       |
| ACTIONS OF \$30,000 OR MORE                             | 429,155          | 143,087     | 297,968     | 355,082     | 7,438     | 843,885          | 156,451   | 309,110     | 378,383     | 1,941     |
| <b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)</b> | 37,116,078       | 2,533,495   | 17,374,418  | 18,418,668  | 4,788,585 | 37,593,038       | 8,369,768 | 12,087,477  | 11,406,581  | 4,929,612 |
| ACTIONS OF LESS THAN \$30,000                           | 6,101,198        | 1,892,622   | 994,588     | 1,327,923   | 683,444   | 6,105,545        | 1,185,852 | 1,887,167   | 1,355,673   | 717,693   |
| ACTIONS OF \$30,000 OR MORE                             | 33,013,680       | 7,640,474   | 12,377,756  | 9,840,465   | 4,104,528 | 31,487,493       | 7,176,788 | 10,200,710  | 10,050,908  | 4,211,919 |
| <b>SMALL BUSINESS FIRMS</b>                             | 7,414,369        | 2,165,084   | 1,921,344   | 1,481,637   | 1,496,564 | 7,495,181        | 2,132,536 | 1,917,711   | 1,404,675   | 2,440,257 |
| ACTIONS OF LESS THAN \$30,000                           | 1,557,444        | 529,056     | 649,103     | 546,129     | 383,556   | 2,009,438        | 546,257   | 501,675     | 563,112     | 398,346   |
| ACTIONS OF \$30,000 OR MORE                             | 5,856,485        | 1,635,928   | 1,272,241   | 935,508     | 1,112,908 | 5,485,743        | 1,586,281 | 1,416,036   | 841,563     | 1,641,863 |
| <b>OTHER BUSINESS FIRMS</b>                             | 29,788,590       | 6,338,401   | 11,453,076  | 9,817,031   | 2,491,961 | 38,098,649       | 6,237,222 | 10,978,168  | 10,081,985  | 2,849,395 |
| ACTIONS OF LESS THAN \$30,000                           | 2,143,306        | 553,576     | 587,557     | 721,796     | 308,429   | 2,176,147        | 558,795   | 505,492     | 792,561     | 319,299   |
| ACTIONS OF \$30,000 OR MORE                             | 27,645,284       | 5,784,825   | 10,865,519  | 9,095,235   | 2,591,532 | 35,922,502       | 5,678,427 | 10,472,676  | 9,289,324   | 2,530,096 |
| <b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>         | 20.0             | 25.7        | 16.4        | 13.5        | 19.6      | 19.9             | 25.5      | 16.9        | 12.3        | 41.4      |
| ACTIONS OF LESS THAN \$30,000                           | 67.7             | 69.3        | 69.1        | 41.1        | 56.1      | 40.0             | 49.4      | 69.4        | 41.5        | 55.5      |
| ACTIONS OF \$30,000 OR MORE                             | 16.5             | 22.7        | 11.6        | 9.4         | 16.9      | 16.4             | 21.0      | 11.9        | 8.4         | 39.8      |

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.  
 B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).  
 C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.  
 D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

**Table 2**  
**AWARDS BY TYPE OF CONTRACTOR BY QUARTER A/**

(AMOUNTS IN THOUSANDS)

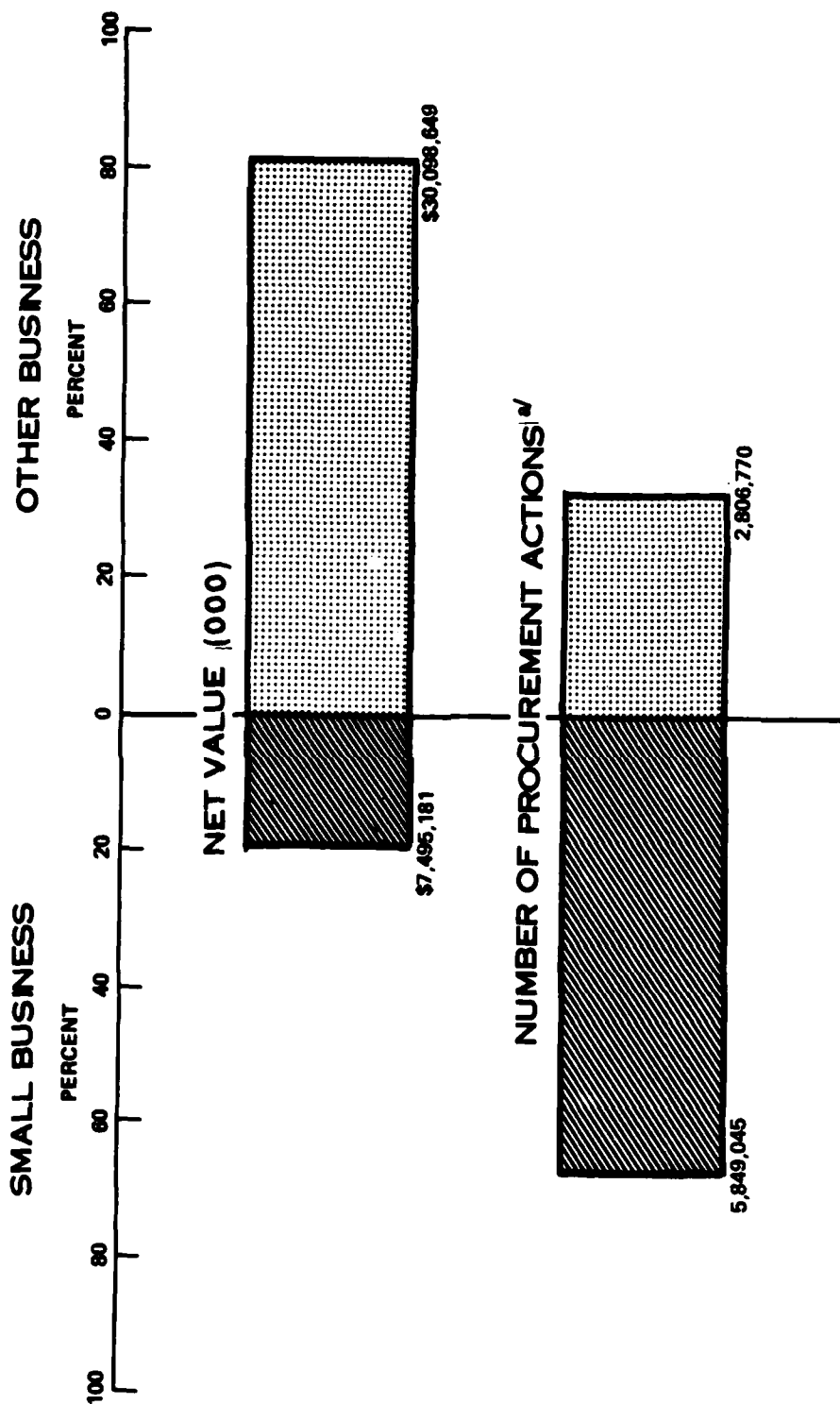
| Type of Contractor                                      | Fiscal Year 1975 |             |             |             |           | Fiscal Year 1976 |           |            |            |           |
|---------------------------------------------------------|------------------|-------------|-------------|-------------|-----------|------------------|-----------|------------|------------|-----------|
|                                                         | TOTAL            | ARMY        | NAVY        | AIR FORCE   | DSA       | TOTAL            | ARMY      | NAVY       | AIR FORCE  | DSA       |
| <b>TOTAL</b>                                            | 345,756,259      | 111,524,622 | 915,644,118 | 312,920,037 | 9,451,529 | 946,930,231      | B/C/      | B/C/       | B/C/       | B/C/      |
| 1ST QTR, JUL-SEP                                        | 17,449,352       | 2,564,955   | 1,332,307   | 6,375,228   | 2,215,468 | 13,361,278       | 2,498,115 | 4,246,135  | 4,678,698  | 1,898,338 |
| 2ND QTR, OCT-DEC                                        | 18,135,289       | 2,125,804   | 1,795,699   | 3,138,935   | 1,883,506 | 9,323,333        | 2,886,876 | 3,329,236  | 2,981,788  | 1,285,513 |
| 3RD QTR, JAN-MAR                                        | 9,809,895        | 2,426,186   | 1,662,687   | 2,246,877   | 1,871,367 | 11,687,998       | 2,242,899 | 3,742,476  | 3,055,681  | 1,887,234 |
| 4TH QTR, APR-JUN                                        | 12,978,621       | 4,468,353   | 6,853,617   | 3,517,685   | 888,916   | 12,546,716       | 3,512,816 | 6,863,026  | 6,001,629  | 972,885   |
| <b>INTRAGOVERNMENTAL</b>                                | 5,840,952        | 1,679,867   | 1,718,742   | 1,536,922   | 111,641   | 6,196,327        | 1,631,106 | 1,976,439  | 2,566,867  | 228,915   |
| 1ST QTR, JUL-SEP                                        | 1,110,797        | 277,456     | 461,747     | 365,639     | 26,555    | 1,211,350        | 263,813   | 581,482    | 379,736    | 78,127    |
| 2ND QTR, OCT-DEC                                        | 1,251,348        | 246,888     | 467,537     | 537,861     | 21,946    | 959,714          | 283,746   | 604,887    | 286,377    | 51,886    |
| 3RD QTR, JAN-MAR                                        | 1,387,145        | 581,488     | 546,736     | 246,796     | 24,227    | 2,307,865        | 649,587   | 506,618    | 1,223,948  | 89,949    |
| 4TH QTR, APR-JUN                                        | 1,371,518        | 655,775     | 290,726     | 382,446     | 38,665    | 1,715,589        | 917,782   | 392,148    | 756,816    | 64,653    |
| <b>FOR WORK OUTSIDE U. S.</b>                           | 2,482,027        | 889,655     | 246,226     | 685,046     | 763,482   | 2,255,364        | 884,752   | 249,578    | 758,648    | 762,394   |
| 1ST QTR, JUL-SEP                                        | 989,888          | 263,483     | 35,312      | 178,258     | 514,295   | 517,875          | 188,637   | 38,388     | 192,181    | 131,917   |
| 2ND QTR, OCT-DEC                                        | 393,984          | 143,458     | 61,696      | 68,451      | 148,219   | 671,816          | 89,732    | 63,743     | 284,825    | 314,330   |
| 3RD QTR, JAN-MAR                                        | 382,918          | 125,164     | 65,955      | 63,494      | 48,445    | 520,338          | 112,178   | 55,136     | 163,122    | 289,310   |
| 4TH QTR, APR-JUN                                        | 717,285          | 277,189     | 181,365     | 318,869     | 27,493    | 546,117          | 182,213   | 188,319    | 219,348    | 46,237    |
| <b>EDUCATIONAL &amp; NONPROFIT INSTITUTIONS</b>         | 945,629          | 157,683     | 386,732     | 373,553     | 7,741     | 876,496          | 173,466   | 314,481    | 386,348    | 2,289     |
| 1ST QTR, JUL-SEP                                        | 311,849          | 55,928      | 66,332      | 288,295     | 546       | 359,854          | 62,286    | 81,457     | 211,872    | 1,119     |
| 2ND QTR, OCT-DEC                                        | 196,675          | 38,924      | 97,352      | 59,568      | 831       | 198,698          | 46,891    | 88,715     | 62,996     | 88        |
| 3RD QTR, JAN-MAR                                        | 165,815          | 31,894      | 73,655      | 56,238      | 6,828     | 131,134          | 23,115    | 53,325     | 53,768     | 934       |
| 4TH QTR, APR-JUN                                        | 152,448          | 31,657      | 69,393      | 51,452      | 330       | 191,110          | 41,254    | 91,406     | 58,512     | 60        |
| <b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)</b> | 37,116,878       | 8,533,495   | 13,376,410  | 18,418,448  | 4,788,585 | 37,593,838       | 8,369,768 | 12,887,877 | 11,486,581 | 4,929,612 |
| 1ST QTR, JUL-SEP                                        | 18,058,656       | 1,971,276   | 2,788,916   | 3,629,876   | 1,689,466 | 11,276,991       | 2,875,259 | 3,688,816  | 3,495,741  | 1,525,175 |
| 2ND QTR, OCT-DEC                                        | 8,293,249        | 1,587,886   | 2,289,116   | 2,673,785   | 912,462   | 7,643,095        | 1,866,609 | 2,678,371  | 2,188,386  | 839,929   |
| 3RD QTR, JAN-MAR                                        | 8,933,697        | 1,768,518   | 2,988,643   | 1,888,389   | 1,392,647 | 8,728,052        | 1,857,247 | 3,849,685  | 2,874,779  | 1,506,821 |
| 4TH QTR, APR-JUN                                        | 18,728,978       | 3,895,853   | 6,387,935   | 2,431,298   | 413,938   | 18,695,682       | 2,778,765 | 3,678,885  | 2,967,755  | 878,887   |
| <b>SMALL BUSINESS FIRMS</b>                             | 7,414,769        | 2,195,884   | 1,921,386   | 1,481,437   | 1,896,546 | 7,495,101        | 2,132,598 | 1,917,711  | 1,484,675  | 2,848,257 |
| 1ST QTR, JUL-SEP                                        | 1,628,911        | 371,688     | 259,129     | 378,895     | 614,141   | 1,779,928        | 488,825   | 389,671    | 416,851    | 688,981   |
| 2ND QTR, OCT-DEC                                        | 1,536,497        | 424,542     | 481,512     | 288,493     | 628,548   | 1,525,412        | 488,767   | 422,369    | 245,885    | 489,211   |
| 3RD QTR, JAN-MAR                                        | 1,578,365        | 435,136     | 416,656     | 268,764     | 596,811   | 1,486,949        | 633,885   | 469,288    | 334,370    | 612,518   |
| 4TH QTR, APR-JUN                                        | 2,678,686        | 951,720     | 644,889     | 666,765     | 396,852   | 2,328,252        | 781,961   | 728,385    | 688,361    | 489,547   |
| <b>OTHER BUSINESS FIRMS</b>                             | 29,788,589       | 6,338,611   | 11,455,026  | 9,817,031   | 2,891,961 | 38,098,699       | 6,237,222 | 18,978,166 | 18,001,906 | 2,889,395 |
| 1ST QTR, JUL-SEP                                        | 8,429,745        | 1,597,632   | 2,529,787   | 3,251,001   | 1,851,325 | 9,497,463        | 1,627,236 | 3,375,149  | 3,478,898  | 1,816,194 |
| 2ND QTR, OCT-DEC                                        | 6,756,762        | 1,273,444   | 2,887,686   | 2,183,492   | 491,422   | 5,467,683        | 1,617,742 | 2,256,882  | 1,863,221  | 938,718   |
| 3RD QTR, JAN-MAR                                        | 6,455,632        | 1,233,382   | 2,571,789   | 1,617,625   | 932,436   | 6,856,865        | 1,283,442 | 2,588,317  | 2,188,481  | 973,883   |
| 4TH QTR, APR-JUN                                        | 8,658,378        | 2,134,133   | 3,553,046   | 1,964,513   | 615,870   | 7,775,448        | 1,988,004 | 2,758,782  | 2,559,394  | 668,548   |
| <b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>         | 28.8             | 25.7        | 14.4        | 13.5        | 39.6      | 19.9             | 25.5      | 16.9       | 12.3       | 61.4      |
| 1ST QTR, JUL-SEP                                        | 16.2             | 19.8        | 9.3         | 18.4        | 37.8      | 15.8             | 21.6      | 8.3        | 10.7       | 37.5      |
| 2ND QTR, OCT-DEC                                        | 18.5             | 25.8        | 12.5        | 11.7        | 46.1      | 20.8             | 24.8      | 15.8       | 14.6       | 68.7      |
| 3RD QTR, JAN-MAR                                        | 19.6             | 19.6        | 13.9        | 18.2        | 38.8      | 21.6             | 27.4      | 15.4       | 13.7       | 39.6      |
| 4TH QTR, APR-JUN                                        | 24.9             | 31.1        | 19.2        | 19.2        | 64.9      | 23.8             | 26.2      | 28.7       | 13.8       | 66.6      |

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.  
B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).  
C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.  
D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

CHART I

# AWARDS TO SMALL AND OTHER BUSINESS FIRMS

FISCAL YEAR 1976



<sup>a/</sup> AN ACTION MAY AWARD, AMEND, TERMINATE, OR OTHERWISE CHANGE A PRIME CONTRACT.

Table 3  
AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)

| Type of Contractor                               | FY 1951  | FY 1952  | FY 1953  | FY 1954  | FY 1955  | FY 1956  | FY 1957  | FY 1958  | FY 1959  | FY 1960  |
|--------------------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| <b>TOTAL</b>                                     |          |          |          |          |          |          |          |          |          |          |
| Army                                             | \$32,649 | \$43,569 | \$31,812 | \$13,279 | \$16,582 | \$19,590 | \$21,458 | \$24,197 | \$25,312 | \$23,689 |
| Navy b/                                          | 15,872   | 20,101   | 9,408    | 3,110    | 5,238    | 4,696    | 5,456    | 5,993    | 6,009    | 5,882    |
| Air Force                                        | 8,059    | 10,283   | 7,907    | 4,349    | 6,240    | 6,240    | 6,589    | 6,991    | 7,671    | 7,421    |
|                                                  | 8,918    | 12,545   | 14,497   | 5,820    | 6,665    | 8,654    | 9,413    | 11,213   | 11,632   | 10,386   |
| <b>INTRAGOVERNMENTAL</b>                         |          |          |          |          |          |          |          |          |          |          |
| Army                                             | 1,064    | 768      | 572      | 420      | 541      | 434      | 462      | 531      | 758      | 781      |
| Navy b/                                          | 360      | 372      | 315      | 244      | 239      | 162      | 178      | 203      | 208      | 256      |
| Air Force                                        | 599      | 264      | 143      | 81       | 164      | 96       | 79       | 100      | 141      | 155      |
|                                                  | 105      | 132      | 114      | 95       | 138      | 172      | 205      | 228      | 369      | 370      |
| <b>FOR WORK OUTSIDE U. S.</b>                    |          |          |          |          |          |          |          |          |          |          |
| Army                                             | 762      | 1,319    | 3,418    | 1,411    | 1,111    | 1,406    | 1,602    | 1,444    | 1,410    | 1,226    |
| Navy b/                                          | 661      | 1,025    | 2,016    | 920      | 697      | 699      | 729      | 740      | 664      | 604      |
| Air Force                                        | 8        | 59       | 481      | 206      | 215      | 502      | 551      | 530      | 491      | 394      |
|                                                  | 73       | 235      | 921      | 285      | 199      | 205      | 322      | 174      | 255      | 228      |
| <b>EDUCATIONAL &amp; NON-PROFIT INSTITUTIONS</b> |          |          |          |          |          |          |          |          |          |          |
| Army                                             | NA       | NA       | NA       | NA       | NA       | NA       | 261      | 395      | 400      | 380      |
| Navy b/                                          |          |          |          |          |          |          | 103      | 198      | 140      | 111      |
| Air Force                                        |          |          |          |          |          |          | 65       | 90       | 98       | 126      |
|                                                  |          |          |          |          |          |          | 93       | 107      | 162      | 143      |
| <b>BUSINESS FIRMS FOR WORK IN THE U. S.</b>      |          |          |          |          |          |          |          |          |          |          |
| (SUB-TOTAL)                                      | 30,823   | 41,482   | 27,822   | 11,448   | 14,930   | 17,750   | 19,133   | 21,827   | 22,744   | 21,302   |
| Army                                             | 14,631   | 18,704   | 7,077    | 1,946    | 3,302    | 3,831    | 4,446    | 4,852    | 4,957    | 4,911    |
| Navy b/                                          | 7,452    | 10,600   | 7,263    | 4,062    | 4,280    | 5,642    | 5,894    | 6,271    | 6,941    | 6,746    |
| Air Force                                        | 8,740    | 12,178   | 13,462   | 5,440    | 6,348    | 8,277    | 8,793    | 10,704   | 10,846   | 9,645    |
| <b>SMALL BUSINESS FIRMS</b>                      |          |          |          |          |          |          |          |          |          |          |
| Army                                             | 6,436    | 7,066    | 4,608    | 2,902    | 3,214    | 3,475    | 3,783    | 3,729    | 3,783    | 3,440    |
| Navy b/                                          | 4,362    | 3,940    | 2,584    | 1,488    | 1,834    | 1,675    | 1,827    | 1,801    | 1,740    | 1,528    |
| Air Force                                        | 1,213    | 2,409    | 1,415    | 856      | 804      | 1,114    | 1,231    | 1,172    | 1,123    | 1,048    |
|                                                  | 861      | 697      | 609      | 558      | 576      | 686      | 725      | 756      | 920      | 864      |
| <b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>  |          |          |          |          |          |          |          |          |          |          |
| Army                                             | 20.9%    | 17.0%    | 16.6%    | 25.3%    | 21.5%    | 19.6%    | 19.8%    | 17.1%    | 16.6%    | 16.1%    |
| Navy b/                                          | 29.8     | 21.2     | 36.5     | 76.5     | 42.6     | 43.7     | 41.1     | 37.1     | 35.1     | 31.1     |
| Air Force                                        | 16.3     | 22.7     | 19.4     | 21.1     | 18.8     | 19.7     | 20.9     | 18.7     | 16.2     | 15.5     |
|                                                  | 9.9      | 5.7      | 4.5      | 10.3     | 9.1      | 8.3      | 8.2      | 7.1      | 8.5      | 9.0      |

a/ For Definitions and coverage, See Notes on Coverage.

b/ Includes procurement actions of the Military Petroleum Supply Agency, and its predecessor, The Armed Forces Petroleum Purchasing Agency through 31 Dec. 1961.

NA Not Available. Prior to FY 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S."

Table 3 (Continued)  
AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

| (Amounts in Millions)                               |                                       | FY 1961                                 | FY 1962                                            | FY 1963                                       | FY 1964                                       | FY 1965                                      | FY 1966                                         | FY 1967                                         | FY 1968                                         | FY 1969                                         | FY 1970                                         |
|-----------------------------------------------------|---------------------------------------|-----------------------------------------|----------------------------------------------------|-----------------------------------------------|-----------------------------------------------|----------------------------------------------|-------------------------------------------------|-------------------------------------------------|-------------------------------------------------|-------------------------------------------------|-------------------------------------------------|
| Type of Contractor                                  | TOTAL                                 | \$25,584<br>6,273<br>7,935b/<br>11,376c | \$29,254<br>7,555<br>8,767b/<br>11,163c/<br>1,163c | \$29,379<br>6,555<br>8,235<br>11,919<br>2,670 | \$28,796<br>6,554<br>8,995<br>10,546<br>2,701 | \$27,997<br>6,328<br>8,969<br>9,658<br>3,042 | \$38,243<br>11,298<br>10,464<br>10,741<br>5,740 | \$44,632<br>12,390<br>13,998<br>12,066<br>6,178 | \$43,755<br>13,396<br>13,194<br>11,867<br>5,398 | \$41,986<br>12,574<br>12,049<br>11,780<br>5,233 | \$35,977<br>10,258<br>10,877<br>10,706<br>4,136 |
|                                                     | INTRAGOVERNMENTAL                     | 881<br>303<br>189<br>389                | 1,156<br>1,077<br>216<br>471<br>62                 | 347<br>83<br>103<br>145<br>16                 | 562<br>160<br>167<br>211<br>24                | 612<br>112<br>278<br>199<br>23               | 1,015<br>159<br>449<br>364<br>43                | 1,251<br>227<br>667<br>316<br>41                | 982<br>249<br>417<br>239<br>77                  | 1,219<br>410<br>432<br>254<br>123               | 1,638<br>399<br>679<br>456<br>104               |
|                                                     | FOR WORK OUTSIDE U. S.                | 1,279<br>622<br>432<br>225              | 1,454<br>680<br>403<br>275<br>96                   | 1,271<br>522<br>152<br>269<br>328             | 1,325<br>570<br>206<br>229<br>320             | 1,366<br>575<br>179<br>271<br>341            | 2,530<br>973<br>754<br>385<br>418               | 2,816<br>1,019<br>905<br>411<br>481             | 2,514<br>1,173<br>450<br>365<br>526             | 2,676<br>1,193<br>539<br>339<br>605             | 2,407<br>1,088<br>486<br>319<br>514             |
|                                                     | EDUCATIONAL & NON-PROFIT INSTITUTIONS | 432<br>56<br>140<br>236                 | 497<br>65<br>147<br>285                            | 618<br>125<br>177<br>316                      | 688<br>170<br>175<br>341                      | 738<br>165<br>179<br>393                     | 672<br>172<br>187<br>309                        | 756<br>189<br>216<br>350                        | 772<br>153<br>218<br>399                        | 760<br>182<br>203<br>373                        | 740<br>172<br>204<br>362                        |
| BUSINESS FIRMS FOR WORK IN THE U. S.<br>(SUB-TOTAL) | Army                                  | 22,992<br>5,292<br>7,174                | 26,147<br>6,403<br>8,001                           | 27,143<br>5,185<br>7,803                      | 26,221<br>5,654<br>8,447                      | 25,281<br>5,476<br>8,333                     | 34,026<br>9,994<br>9,074                        | 39,809<br>10,955<br>12,210                      | 39,487<br>11,821<br>12,068                      | 37,331<br>11,140<br>10,874                      | 21,192<br>8,595<br>9,508                        |
|                                                     | Navy                                  | 10,526                                  | 10,738                                             | 11,189                                        | 9,765                                         | 8,795                                        | 9,683                                           | 10,989                                          | 10,845                                          | 10,815                                          | 9,569                                           |
|                                                     | Air Force                             | -                                       | 1,005                                              | 2,326                                         | 2,355                                         | 2,677                                        | 5,275                                           | 5,655                                           | 4,753                                           | 4,502                                           | 3,516                                           |
|                                                     | Defense Supply Agency                 | -                                       | -                                                  | -                                             | -                                             | -                                            | -                                               | -                                               | -                                               | -                                               | -                                               |
| SMALL BUSINESS FIRMS                                | Army                                  | 3,657<br>1,568<br>1,112                 | 4,622<br>1,761<br>1,371                            | 4,301<br>1,187<br>1,193                       | 4,519<br>1,280<br>1,287                       | 4,943<br>1,339<br>1,375                      | 7,269<br>1,867<br>1,753                         | 8,073<br>2,072<br>2,096                         | 7,268<br>1,946<br>2,057                         | 6,515<br>1,757<br>1,773                         | 5,254<br>1,413<br>1,378                         |
|                                                     | Navy                                  | 977                                     | 1,026                                              | 978                                           | 939                                           | 1,055                                        | 1,205                                           | 1,312                                           | 1,126                                           | 1,105                                           | 946                                             |
|                                                     | Air Force                             | -                                       | 464                                                | 943                                           | 1,013                                         | 1,174                                        | 2,444                                           | 2,593                                           | 2,139                                           | 1,880                                           | 1,517                                           |
|                                                     | Defense Supply Agency                 | -                                       | -                                                  | -                                             | -                                             | -                                            | -                                               | -                                               | -                                               | -                                               | -                                               |
| SMALL BUSINESS PERCENT OF BUSINESS FIRMS            | Army                                  | 15.94<br>29.6<br>15.5                   | 17.75<br>27.5<br>17.1                              | 15.04<br>20.4<br>15.4                         | 17.25<br>32.6<br>15.0                         | 19.04<br>24.4<br>16.5                        | 21.45<br>18.7<br>19.3                           | 20.34<br>18.9<br>17.2                           | 18.46<br>16.5<br>17.0                           | 17.54<br>15.8<br>16.3                           | 16.8<br>16.1<br>14.5                            |
|                                                     | Navy                                  | 9.3                                     | 9.0                                                | 8.7                                           | 9.6                                           | 12.0                                         | 12.4                                            | 11.9                                            | 10.4                                            | 10.2                                            | 9.9                                             |
|                                                     | Air Force                             | -                                       | 46.2                                               | 40.5                                          | 43.0                                          | 43.9                                         | 46.3                                            | 45.8                                            | 45.0                                            | 41.8                                            | 43.1                                            |
|                                                     | Defense Supply Agency                 | -                                       | -                                                  | -                                             | -                                             | -                                            | -                                               | -                                               | -                                               | -                                               | -                                               |

a/ For definitions and coverage, see Notes on Coverage.

b/ Includes procurement actions of the Military Petroleum Supply Agency, and its predecessor, the Armed Forces Petroleum Purchasing Agency.

c/ Includes awards since 1 January 1962, when procurement responsibility for certain common supplies was transferred from the military departments.

\* Less than \$500,000.

Table 3 (Concluded)

## AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)

| Type of Contractor                               | FY 1971         | FY 1972         | FY 1973            | FY 1974            | FY 1975            | FY 1976            | FY 1977 | FY 1978 | FY 1979 | FY 1980 |
|--------------------------------------------------|-----------------|-----------------|--------------------|--------------------|--------------------|--------------------|---------|---------|---------|---------|
| <b>TOTAL</b>                                     | <b>\$34,517</b> | <b>\$38,292</b> | <b>\$36,920 b/</b> | <b>\$40,131 b/</b> | <b>\$45,758 b/</b> | <b>\$46,934 b/</b> |         |         |         |         |
| ARMY                                             | 9,149           | 9,666           | 10,330 b/          | 10,623 b/          | 11,535 b/          | 10,473 b/          |         |         |         |         |
| Navy                                             | 11,633          | 13,549          | 11,931             | 13,283             | 15,644             | 15,429             |         |         |         |         |
| Air Force                                        | 9,275           | 11,261          | 10,746             | 11,100             | 12,928             | 15,117             |         |         |         |         |
| Defense Supply Agency                            | 3,540           | 3,796           | 3,913              | 5,125              | 5,651              | 5,915              |         |         |         |         |
| <b>INTRAGOVERNMENTAL</b>                         | <b>1,232</b>    | <b>2,525</b>    | <b>3,038</b>       | <b>3,340</b>       | <b>5,041</b>       | <b>6,195</b>       |         |         |         |         |
| ARMY                                             | 476             | 1,510           | 1,236              | 1,558              | 1,680              | 1,431              |         |         |         |         |
| Navy                                             | 494             | 1,319           | 710                | 863                | 1,719              | 1,977              |         |         |         |         |
| Air Force                                        | 473             | 609             | 997                | 904                | 1,531              | 2,566              |         |         |         |         |
| Defense Supply Agency                            | 91              | 87              | 95                 | 115                | 111                | 221                |         |         |         |         |
| <b>FOR WORK OUTSIDE U. S.</b>                    | <b>2,074</b>    | <b>2,009</b>    | <b>2,178</b>       | <b>2,370</b>       | <b>2,403</b>       | <b>2,255</b>       |         |         |         |         |
| ARMY                                             | 974             | 909             | 970                | 1,008              | 810                | 1,085              |         |         |         |         |
| Navy                                             | 329             | 335             | 290                | 275                | 244                | 250                |         |         |         |         |
| Air Force                                        | 310             | 320             | 386                | 403                | 605                | 758                |         |         |         |         |
| Defense Supply Agency                            | 461             | 445             | 532                | 684                | 744                | 762                |         |         |         |         |
| <b>EDUCATIONAL &amp; NON-PROFIT INSTITUTIONS</b> | <b>703</b>      | <b>751</b>      | <b>740</b>         | <b>805</b>         | <b>846</b>         | <b>876</b>         |         |         |         |         |
| ARMY                                             | 160             | 171             | 174                | 177                | 158                | 173                |         |         |         |         |
| Navy                                             | 219             | 240             | 233                | 281                | 315                | 315                |         |         |         |         |
| Air Force                                        | 323             | 340             | 332                | 345                | 374                | 386                |         |         |         |         |
| Defense Supply Agency                            | 1               | *               | 1                  | 2                  | 7                  | 2                  |         |         |         |         |
| <b>BUSINESS FIRMS FOR WORK IN THE U. S.</b>      | <b>30,208</b>   | <b>33,007</b>   | <b>30,647</b>      | <b>33,234</b>      | <b>37,114</b>      | <b>37,594</b>      |         |         |         |         |
| ARMY                                             | 7,541           | 8,076           | 7,635              | 7,598              | 8,533              | 8,370              |         |         |         |         |
| Navy                                             | 10,791          | 11,655          | 10,697             | 11,864             | 13,371             | 12,887             |         |         |         |         |
| Air Force                                        | 8,889           | 10,012          | 9,030              | 9,448              | 10,418             | 11,407             |         |         |         |         |
| Defense Supply Agency                            | 2,987           | 3,264           | 3,285              | 4,324              | 4,789              | 4,930              |         |         |         |         |
| <b>SMALL BUSINESS FIRMS</b>                      | <b>4,949</b>    | <b>5,754</b>    | <b>6,001</b>       | <b>6,487</b>       | <b>7,414</b>       | <b>7,495</b>       |         |         |         |         |
| ARMY                                             | 1,362           | 1,600           | 1,767              | 1,876              | 2,195              | 2,133              |         |         |         |         |
| Navy                                             | 1,296           | 1,542           | 1,532              | 1,673              | 1,921              | 1,917              |         |         |         |         |
| Air Force                                        | 965             | 1,157           | 1,191              | 1,237              | 1,401              | 1,405              |         |         |         |         |
| Defense Supply Agency                            | 1,326           | 1,455           | 1,511              | 1,701              | 1,897              | 2,040              |         |         |         |         |
| <b>SMALL BUSINESS PERCENT OF BUSINESS FIRMS</b>  | <b>16.4%</b>    | <b>17.4%</b>    | <b>19.6%</b>       | <b>19.5%</b>       | <b>20.0%</b>       | <b>19.9%</b>       |         |         |         |         |
| ARMY                                             | 18.1            | 19.8            | 23.1               | 26.7               | 25.7               | 26.5               |         |         |         |         |
| Navy                                             | 12.0            | 13.2            | 14.3               | 14.1               | 14.4               | 14.9               |         |         |         |         |
| Air Force                                        | 10.9            | 11.6            | 13.2               | 13.1               | 13.5               | 12.3               |         |         |         |         |
| Defense Supply Agency                            | 44.4            | 44.6            | 46.0               | 39.3               | 39.6               | 41.4               |         |         |         |         |

a/ For Definitions and Coverage, See Notes on Coverage.

b/ Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), Not Included Elsewhere in this Table. FY 1973, \$316 Million; FY 1974, \$382 Million; FY 1975 \$354 million; FY 1976, \$14 million. \* Less Than \$500,000.

CHART II

# AWARDS TO SMALL AND OTHER BUSINESS FIRMS

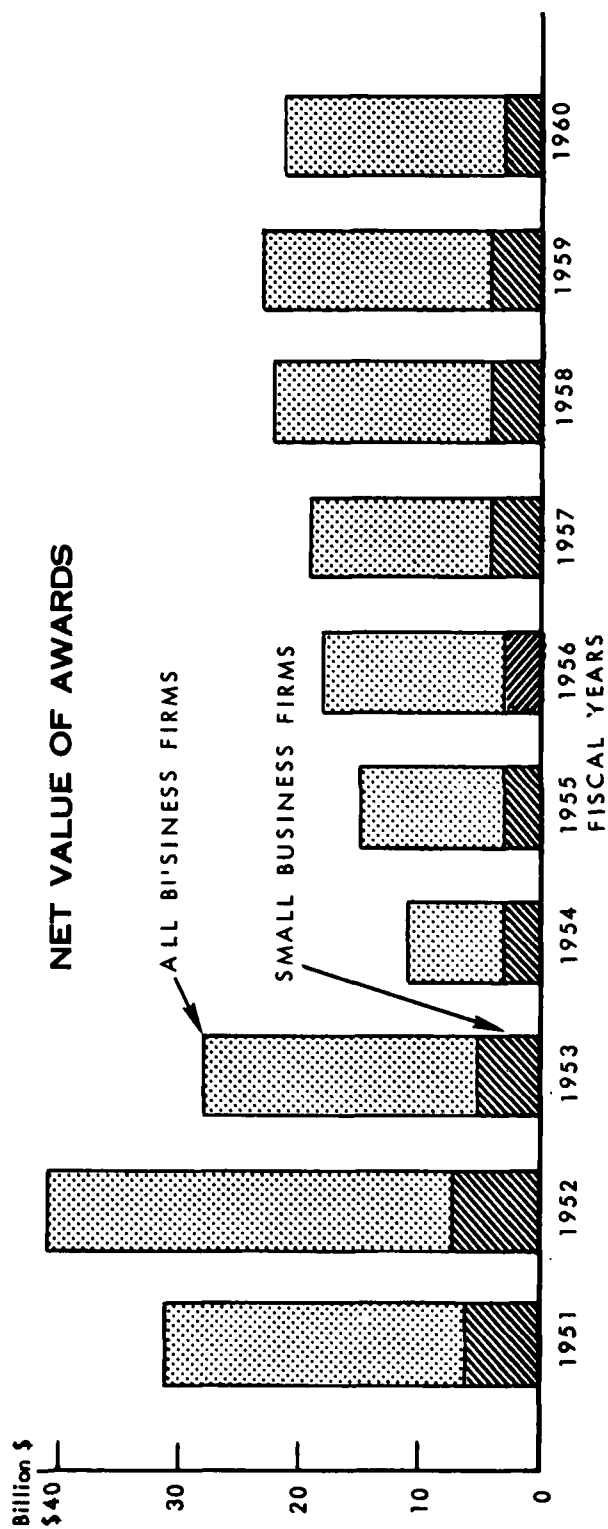
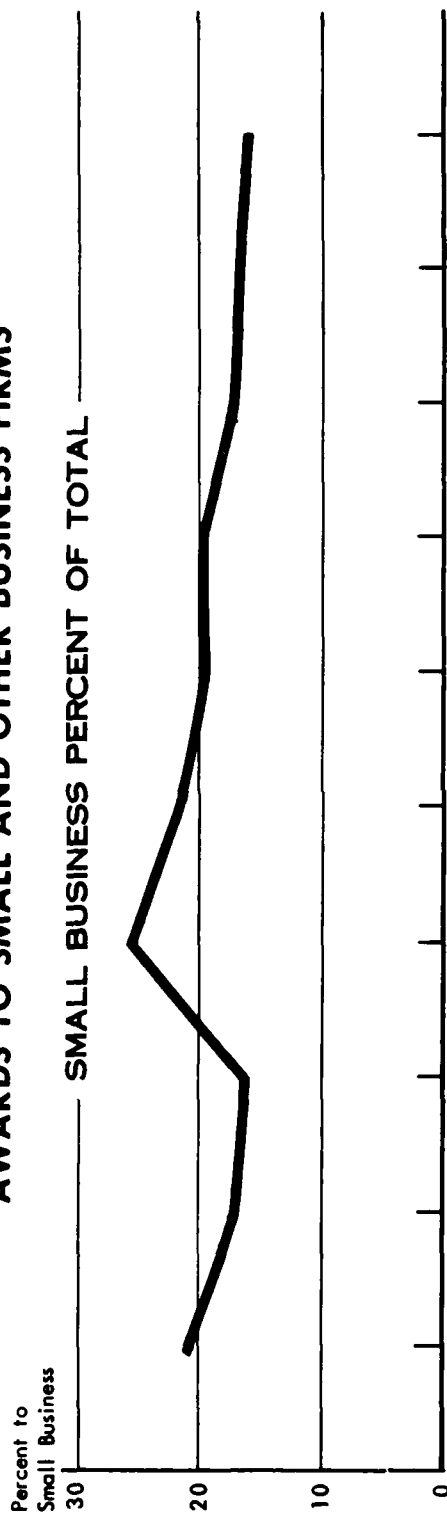


CHART II (Continued)

# AWARDS TO SMALL AND OTHER BUSINESS FIRMS

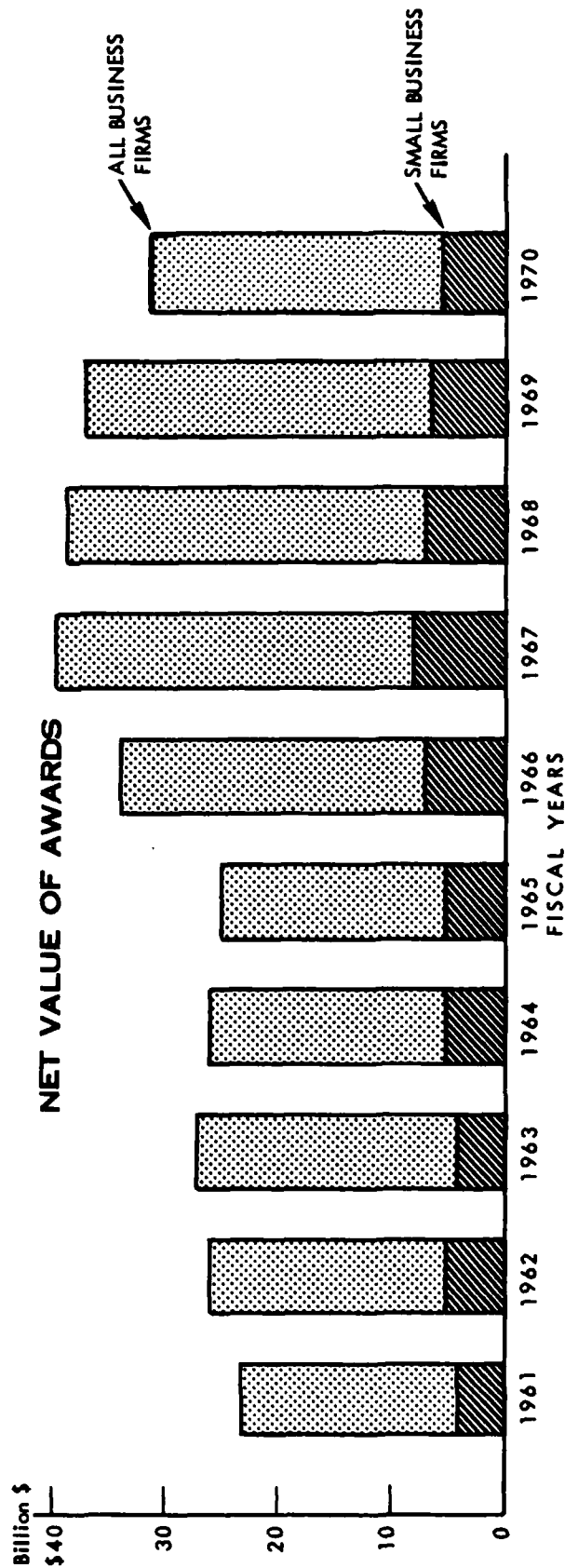
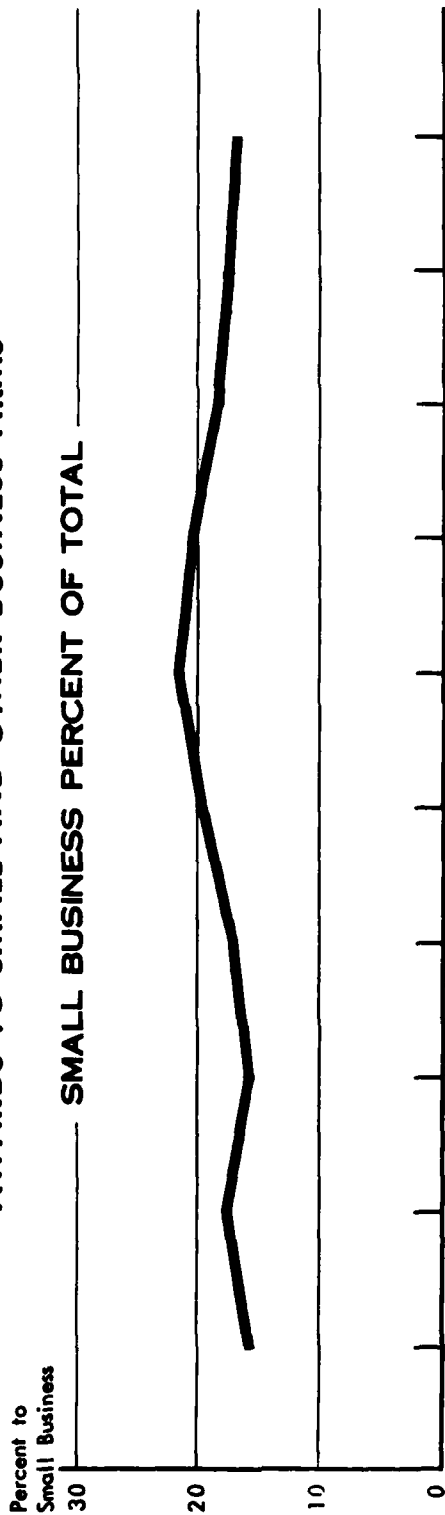
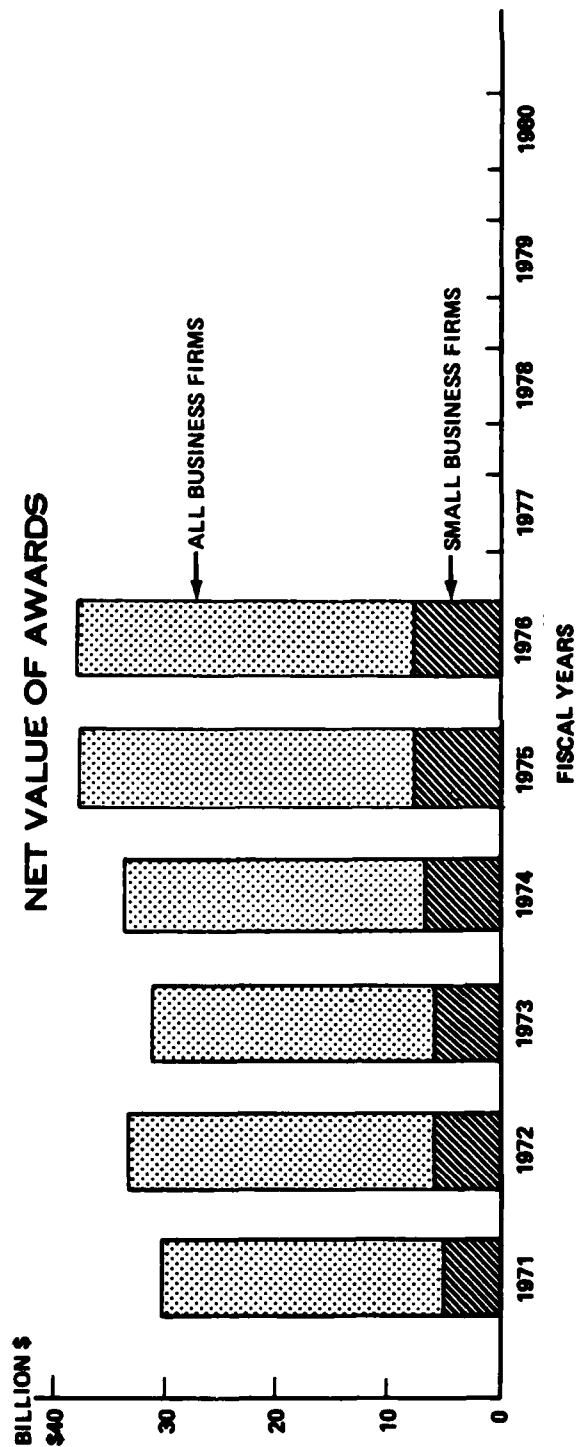
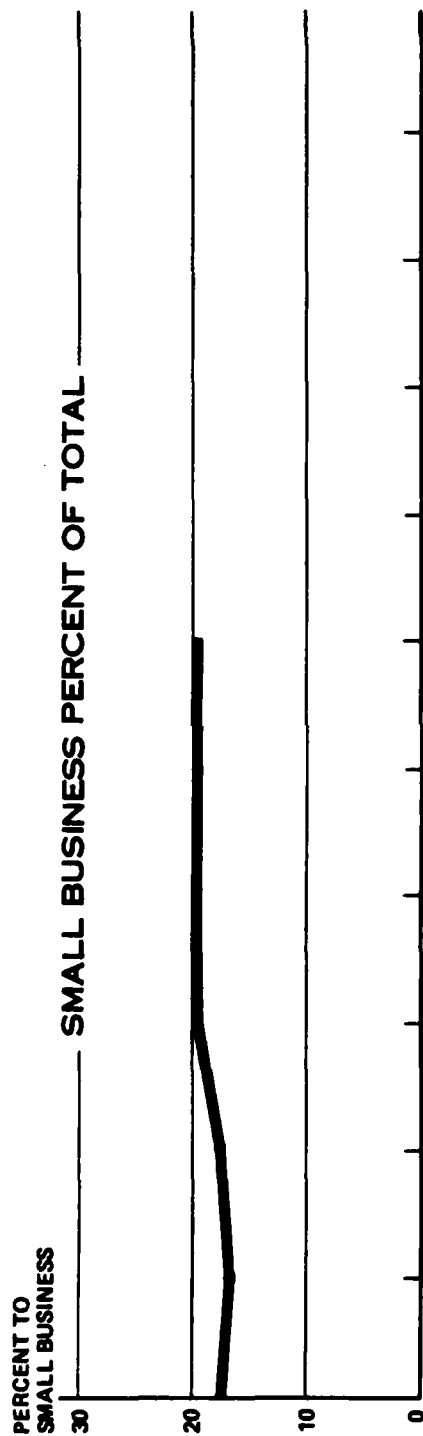


CHART II (Continued)

# AWARDS TO SMALL AND OTHER BUSINESS FIRMS



# AWARDS PUBLICIZED TO SMALL BUSINESS

The extent to which the small business community was notified of pending procurement actions and its success in competing for the publicized procurement, is shown in Table 4.

The following types of procurement are included in the category, "Publicized to Small Business"; (1) proposed procurements which are synopsisized and listed in the Department of Commerce publication, Commerce Business Daily; (2) modifications to contracts which were synopsisized; (3) formally advertised procurements which were not published in the Commerce Business Daily; and (4) all other procurements on which small firms were specifically requested to submit proposals. For the most part, not-publicized procurements relate to classified work, goods or services involving an unusual or compelling emergency, modifications of contracts which were not synopsisized, and delivery orders under not synopsisized contracts.

During Fiscal Year 1976, 77.6% of the total awards were publicized to small business compared with 75.5% for Fiscal Year 1975. Small business did not submit bids on 65.3% of these publicized procurements compared with 65.9% for the preceding year. They were successful in bidding on 25.7% (26.5% last year) of the publicized total and were unsuccessful bidders on 8.8% (7.3% last year).

The portion of military procurement synopsisized amounted to 67.2% which was above the 63.7% level of Fiscal Year 1975.

**Table 4**  
**AWARDS PUBLICIZED TO SMALL BUSINESS A/**

| Method and Results of Publicizing                                                                                                         | TOTAL            |         |                  |         | ARMY             |         |                  |         | NAVY             |         |                  |         |
|-------------------------------------------------------------------------------------------------------------------------------------------|------------------|---------|------------------|---------|------------------|---------|------------------|---------|------------------|---------|------------------|---------|
|                                                                                                                                           | Fiscal Year 1975 |         | Fiscal Year 1976 |         | Fiscal Year 1975 |         | Fiscal Year 1976 |         | Fiscal Year 1975 |         | Fiscal Year 1976 |         |
|                                                                                                                                           | AMOUNT           | PERCENT | AMOUNT           | PERCENT | AMOUNT           | PERCENT | AMOUNT           | PERCENT | AMOUNT           | PERCENT | AMOUNT           | PERCENT |
| <b>A. METHOD OF PUBLICIZING</b>                                                                                                           |                  |         |                  |         |                  |         |                  |         |                  |         |                  |         |
| <b>TOTAL</b>                                                                                                                              | 946,934,231      | 100.0   | 911,534,622      | 100.0   | 918,472,590      | 100.0   | 915,644,110      | 100.0   | 915,428,875      | 100.0   | 915,428,875      | 100.0   |
| INTRAGOVERNMENTAL                                                                                                                         | 5,048,952        | 0.5     | 1,679,047        | 0.2     | 1,631,186        | 0.2     | 1,710,742        | 0.2     | 1,976,439        | 0.2     | 1,976,439        | 0.2     |
| FOR WORK OUTSIDE U. S.                                                                                                                    | 2,482,427        | 0.3     | 499,665          | 0.1     | 484,752          | 0.1     | 244,226          | 0.03    | 249,578          | 0.03    | 249,578          | 0.03    |
| EDUCATIONAL & NONPROFIT INSTITUTIONS                                                                                                      | 845,629          | 0.1     | 876,996          | 0.1     | 173,466          | 0.02    | 306,732          | 0.03    | 314,901          | 0.03    | 314,901          | 0.03    |
| <b>BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)</b>                                                                                   | 17,114,878       | 100.0   | 37,593,430       | 100.0   | 6,369,768        | 100.0   | 13,374,418       | 100.0   | 12,007,877       | 100.0   | 12,007,877       | 100.0   |
| <b>PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)</b>                                                                                           | 28,019,773       | 75.5    | 26,156,971       | 77.6    | 6,148,879        | 73.5    | 10,506,090       | 78.6    | 10,058,173       | 78.6    | 10,058,173       | 78.6    |
| <b>SYNOPSISIZED</b>                                                                                                                       | 23,644,667       | 63.7    | 25,269,240       | 67.2    | 5,212,226        | 62.3    | 9,601,137        | 71.4    | 9,256,659        | 71.4    | 9,256,659        | 71.4    |
| <b>NOT SYNOPSISIZED (SUB-TOTAL)</b>                                                                                                       | 4,375,106        | 11.8    | 3,887,731        | 10.3    | 936,653          | 11.2    | 904,953          | 6.0     | 841,514          | 6.0     | 841,514          | 6.0     |
| FORMALLY ADVERTISED BUT NOT SYNOPSISIZED<br>NOT FORMALLY ADVERTISED BUT PROPOSALS<br>REQUESTED FROM SMALL BUSINESS                        | 256,490          | 0.7     | 246,656          | 0.7     | 72,897           | 0.9     | 152,931          | 1.1     | 123,296          | 1.1     | 123,296          | 1.1     |
|                                                                                                                                           | 4,018,616        | 10.9    | 3,641,075        | 9.6     | 863,756          | 10.3    | 752,022          | 5.6     | 718,218          | 5.6     | 718,218          | 5.6     |
| <b>NOT PUBLICIZED TO SMALL BUSINESS</b>                                                                                                   | 7,015,443        | 19.0    | 6,322,849        | 16.8    | 1,674,367        | 20.8    | 2,395,905        | 17.9    | 2,312,799        | 17.9    | 2,312,799        | 17.9    |
| <b>PUBLICIZING TO SMALL BUSINESS UNKNOWN<br/>INTEGRATED AWARDS OF LESS THAN \$50,000<br/>AWARDED TO LARGE CONCERNS)</b>                   | 2,050,462        | 5.5     | 2,114,010        | 5.6     | 545,314          | 6.5     | 472,335          | 3.5     | 476,905          | 3.5     | 476,905          | 3.5     |
| <b>B. RESULTS OF PUBLICIZING</b>                                                                                                          |                  |         |                  |         |                  |         |                  |         |                  |         |                  |         |
| <b>PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)</b>                                                                                           | 28,019,773       | 100.0   | 26,156,971       | 100.0   | 6,148,879        | 100.0   | 10,506,090       | 100.0   | 10,058,173       | 100.0   | 10,058,173       | 100.0   |
| <b>SMALL FIRMS WERE SUCCESSFUL BIDDERS</b>                                                                                                | 7,414,360        | 26.5    | 7,495,181        | 25.7    | 2,132,514        | 34.7    | 1,921,344        | 18.3    | 1,917,711        | 19.3    | 1,917,711        | 19.3    |
| <b>SMALL FIRMS WERE UNSUCCESSFUL BIDDERS</b>                                                                                              | 2,067,146        | 7.3     | 2,553,491        | 9.8     | 747,768          | 12.2    | 614,589          | 5.8     | 532,567          | 5.4     | 532,567          | 5.4     |
| <b>SMALL FIRMS DID NOT SUBMIT BIDS</b>                                                                                                    | 18,474,610       | 65.9    | 15,845,760       | 65.3    | 3,254,300        | 52.9    | 7,936,095        | 75.5    | 7,619,308        | 75.5    | 7,619,308        | 75.5    |
| <b>NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS<br/>(FORMALLY ADVERTISED ACTIONS OF LESS THAN<br/>\$50,000 AWARDED TO LARGE CONCERNS)</b> | 43,644           | 0.2     | 62,147           | 0.2     | 13,401           | 0.2     | 35,222           | 0.3     | 28,507           | 0.3     | 28,507           | 0.3     |

FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.  
INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).  
NOT INCLUDED ELSEWHERE IN THIS TABLE.  
INCLUDES "OTHER DEFENSE AGENCY" AWARDS.  
LESS THAN 0.05 PERCENT  
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 4 (Concluded) A/

| Method and Results of Publicizing                                                                                                | AIR FORCE        |         |                  |         | DEFENSE SUPPLY AGENCY |         |                  |         |
|----------------------------------------------------------------------------------------------------------------------------------|------------------|---------|------------------|---------|-----------------------|---------|------------------|---------|
|                                                                                                                                  | Fiscal Year 1975 |         | Fiscal Year 1976 |         | Fiscal Year 1975      |         | Fiscal Year 1976 |         |
|                                                                                                                                  | AMOUNT           | PERCENT | AMOUNT           | PERCENT | AMOUNT                | PERCENT | AMOUNT           | PERCENT |
| <b>A. METHOD OF PUBLICIZING</b>                                                                                                  |                  |         |                  |         |                       |         |                  |         |
| TOTAL                                                                                                                            |                  |         |                  |         |                       |         |                  |         |
| INTRAGOVERNMENTAL                                                                                                                | \$12,928,037     |         | \$15,117,628     |         | \$ 5,651,529          |         | \$ 5,915,138     |         |
| FOR WORK OUTSIDE U. S.                                                                                                           | 1,530,922        |         | 2,566,867        |         | 111,441               |         | 228,915          |         |
| EDUCATIONAL & NONPROFIT INSTITUTIONS                                                                                             | 685,094          |         | 759,640          |         | 763,842               |         | 762,394          |         |
| BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)                                                                                 | 173,553          |         | 366,348          |         | 7,761                 |         | 2,289            |         |
|                                                                                                                                  | 10,418,468       | 100.0   | 11,486,581       | 100.0   | 4,788,505             | 100.0   | 4,929,612        | 100.0   |
| PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)                                                                                         | 8,186,504        | 77.8    | 9,251,774        | 81.1    | 3,076,867             | 64.3    | 3,658,945        | 74.2    |
| SYNOPSISIZED                                                                                                                     | 7,086,887        | 68.0    | 8,353,472        | 73.2    | 1,625,619             | 33.9    | 2,446,883        | 49.6    |
| NOT SYNOPSISIZED (SUB-TOTAL)                                                                                                     | 1,019,617        | 9.8     | 898,302          | 7.9     | 1,451,240             | 30.3    | 1,212,062        | 24.6    |
| FORMALLY ADVERTISED BUT NOT SYNOPSISIZED<br>NOT FORMALLY ADVERTISED BUT PROPOSALS<br>REQUESTED FROM SMALL BUSINESS               |                  |         |                  |         |                       |         |                  |         |
|                                                                                                                                  | 68,746           | 0.7     | 61,134           | 0.5     | 46,390                | 1.0     | 28,129           | 0.6     |
|                                                                                                                                  | 950,471          | 9.1     | 837,168          | 7.3     | 1,404,850             | 29.3    | 1,183,933        | 24.0    |
| NOT PUBLICIZED TO SMALL BUSINESS                                                                                                 | 1,541,697        | 14.8    | 1,371,539        | 12.0    | 1,438,028             | 29.9    | 962,144          | 19.5    |
| PUBLICIZING TO SMALL BUSINESS UNKNOWN<br>(NEGOTIATED AWARDS OF LESS THAN \$10,000<br>AWARDED TO LARGE CONCERNS)                  | 778,247          | 7.4     | 783,268          | 6.9     | 201,618               | 5.9     | 388,528          | 6.3     |
| <b>B. RESULTS OF PUBLICIZING</b>                                                                                                 |                  |         |                  |         |                       |         |                  |         |
| PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)                                                                                         | 8,186,584        | 100.0   | 9,251,774        | 100.0   | 3,076,867             | 100.0   | 3,658,945        | 100.0   |
| SMALL FIRMS WERE SUCCESSFUL BIDDERS                                                                                              | 1,401,437        | 17.3    | 1,484,675        | 15.2    | 1,096,544             | 61.6    | 2,048,237        | 55.8    |
| SMALL FIRMS WERE UNSUCCESSFUL BIDDERS                                                                                            | 289,287          | 2.6     | 178,829          | 1.9     | 441,027               | 14.3    | 1,182,737        | 30.1    |
| SMALL FIRMS DID NOT SUBMIT BIDS                                                                                                  | 6,484,333        | 88.0    | 7,666,977        | 82.9    | 728,495               | 23.4    | 905,175          | 19.8    |
| NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS<br>(FORMALLY ADVERTISED ACTIONS OF LESS THAN<br>\$10,000 AWARDED TO LARGE CONCERNS) | 11,527           | 0.1     | 9,293            | 0.1     | 18,811                | 0.6     | 10,776           | 0.2     |

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

\* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

# AWARDS BY PROCUREMENT PROGRAM

Data on the net value of military prime contract awards to business firms in the United States by procurement program are shown in Table 5 and Chart III for Fiscal Years 1975 and 1976 and in Table 6 for Fiscal Years 1955 through 1976. Table 6A further subdivides awards by procurement program by purchasing department for Fiscal Years 1963 through 1976. The procurement program definitions are identical with those prescribed for use in the Defense Materials System.

Total military procurement from United States business firms for work performed in the United States during Fiscal Year 1976 totaled \$37,593 million, \$479 million (1.3%) higher than in Fiscal Year 1975. A comparison of FY 1975 and 1976 totals show the principal change to be a \$611 million increase for major hard goods. The procurement programs with the largest increases were airframes and spares (\$522 million), combat vehicles (\$259 million), and ships (\$256 million). The procurement programs with the largest decreases were construction (\$460 million), ammunition (\$348 million), and electronics and communication equipment (\$194 million).

Table 5  
AWARDS BY PROCUREMENT PROGRAM A/

| Procurement Program                              | Fiscal Year 1975 |                          |              |                          | Fiscal Year 1976 |                          |              |                          |
|--------------------------------------------------|------------------|--------------------------|--------------|--------------------------|------------------|--------------------------|--------------|--------------------------|
|                                                  | TOTAL<br>PCT     | SMALL<br>BUSINESS<br>PCT | TOTAL<br>PCT | SMALL<br>BUSINESS<br>PCT | TOTAL<br>PCT     | SMALL<br>BUSINESS<br>PCT | TOTAL<br>PCT | SMALL<br>BUSINESS<br>PCT |
|                                                  |                  |                          |              |                          |                  |                          |              |                          |
| TOTAL                                            | 945,744,208      |                          |              |                          | 946,936,211      |                          |              |                          |
| INTRAGOVERNMENTAL                                | 5,049,457        |                          |              |                          | 6,194,527        |                          |              |                          |
| FOR WORK OUTSIDE U. S.                           | 2,487,877        |                          |              |                          | 2,751,766        |                          |              |                          |
| EDUCATIONAL & NONPROFIT INSTITUTIONS             | 845,479          |                          |              |                          | 876,996          |                          |              |                          |
| BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL) | 37,116,070       | 100.0                    | 9            | 7,614,369                | 100.0            | 7,609,181                | 19.4         |                          |
| MAJOR HARD GOODS (SUB-TOTAL)                     | 22,185,249       | 55.4                     | 1,495,879    | 6.7                      | 22,794,566       | 60.6                     | 1,534,563    | 6.7                      |
| AIRCRAFT (SUB-TOTAL)                             | 6,708,516        | 14.1                     | 227,765      | 7.4                      | 7,030,413        | 16.7                     | 209,754      | 3.0                      |
| AIRFRAMES AND RELATED ASSEMBLIES AND SPARES      | 5,912,499        | 13.5                     | 54,332       | 1.4                      | 6,491,000        | 11.4                     | 59,486       | 1.3                      |
| AIRCRAFT ENGINES AND RELATED SPARES              | 1,496,496        | 4.5                      | 10,665       | 2.3                      | 1,681,516        | 4.5                      | 35,873       | 2.1                      |
| OTHER AIRCRAFT EQUIPMENT AND SUPPLIES            | 1,183,221        | 3.0                      | 134,775      | 12.2                     | 913,195          | 2.6                      | 114,875      | 12.5                     |
| MISSILE AND SPACE SYSTEMS                        | 4,595,021        | 17.4                     | 133,464      | 2.9                      | 4,717,156        | 12.5                     | 120,334      | 2.7                      |
| SHIPS                                            | 3,534,117        | 9.5                      | 257,766      | 7.3                      | 3,791,679        | 10.1                     | 313,762      | 8.3                      |
| TANK-AUTOMOTIVE (SUB-TOTAL)                      | 948,049          | 2.6                      | 120,093      | 13.6                     | 1,320,470        | 3.5                      | 205,617      | 15.6                     |
| COMBAT VEHICLES                                  | ---              | ---                      | ---          | ---                      | ---              | ---                      | ---          | ---                      |
| NON-COMBAT VEHICLES                              | 249,515          | 0.7                      | 74,258       | 7.5                      | 937,497          | 2.5                      | 76,924       | 8.2                      |
| WEAPONS                                          | 472,745          | 1.2                      | 106,392      | 24.3                     | 511,017          | 1.4                      | 110,030      | 21.6                     |
| AMMUNITION                                       | 1,754,387        | 3.5                      | 191,487      | 14.4                     | 965,607          | 2.5                      | 176,678      | 18.7                     |
| ELECTRONICS AND COMMUNICATION EQUIPMENT          | 4,471,070        | 12.1                     | 449,232      | 9.6                      | 4,477,924        | 11.9                     | 193,960      | 4.0                      |
| SERVICES                                         | 3,064,475        | 4.3                      | 680,741      | 20.9                     | 3,194,361        | 9.5                      | 713,862      | 22.3                     |
| ALL OTHER (SUB-TOTAL)                            | 11,877,160       | 32.0                     | 5,270,949    | 44.5                     | 11,684,983       | 30.9                     | 5,242,276    | 45.2                     |
| SUBSISTENCE                                      | 1,042,516        | 2.8                      | 656,204      | 67.0                     | 1,036,405        | 2.8                      | 639,161      | 62.3                     |
| TEXTILES, CLOTHING AND EQUIPAGE                  | 454,324          | 1.2                      | 292,895      | 64.9                     | 474,942          | 1.3                      | 327,914      | 69.5                     |
| FUELS & LUBRICANTS (SUB-TOTAL)                   | 2,169,054        | 5.4                      | 604,874      | 28.0                     | 2,268,455        | 6.0                      | 761,543      | 32.7                     |
| PETROLEUM                                        | 2,105,264        | 5.7                      | 590,865      | 28.0                     | 2,171,674        | 5.9                      | 713,423      | 32.9                     |
| OTHER FUELS & LUBRICANTS                         | 56,584           | 0.1                      | 13,074       | 25.5                     | 93,154           | 0.2                      | 26,083       | 26.2                     |
| SEPARATELY PROCURED CONTAINERS & HANDLING EQUIP. | 242              | 0                        | 114          | 47.4                     | 3,127            | 0                        | 3,517        | 94.4                     |
| MISCELLANEOUS HARD GOODS (SUB-TOTAL)             | 1,387,550        | 1.7                      | 911,959      | 66.9                     | 1,384,217        | 3.7                      | 476,233      | 34.2                     |
| BUILDING SUPPLIES                                | 58,464           | 0.2                      | 36,110       | 61.3                     | 54,745           | 0.1                      | 40,239       | 74.0                     |
| TRANSPORTATION EQUIPMENT                         | 74,709           | 0.2                      | 1,214        | 1.7                      | 103,150          | 0.3                      | 2,487        | 2.4                      |
| PRODUCTION EQUIPMENT                             | 4,067            | 0.1                      | 9,350        | 17.3                     | 70,030           | 0.2                      | 16,289       | 23.4                     |
| MANUFACTURING EQUIPMENT                          | 192,286          | 0.6                      | 42,830       | 22.4                     | 159,487          | 0.6                      | 19,829       | 19.7                     |
| PHOTOGRAPHIC EQUIPMENT & SUPPLIES                | 37,430           | 0.1                      | 7,715        | 20.8                     | 30,271           | 0.2                      | 27,629       | 10.5                     |
| MATERIALS HANDLING EQUIPMENT                     | 34,759           | 0.1                      | 14,757       | 42.9                     | 40,666           | 0.1                      | 7,120        | 13.3                     |
| ALL OTHER SUPPLIES & EQUIPMENT                   | 94,431           | 2.6                      | 351,760      | 40.4                     | 906,782          | 2.6                      | 16,680       | 10.0                     |
| CONSTRUCTION                                     | 2,707,025        | 7.4                      | 1,461,989    | 54.0                     | 2,637,724        | 6.0                      | 1,250,487    | 55.6                     |
| ALL ACTIONS OF LESS THAN \$10,000                | 4,181,190        | 11.0                     | 1,957,084    | 47.9                     | 4,181,505        | 11.1                     | 2,009,430    | 64.0                     |

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.  
B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).  
C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

\* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

CHART III

# AWARDS BY PROCUREMENT PROGRAM

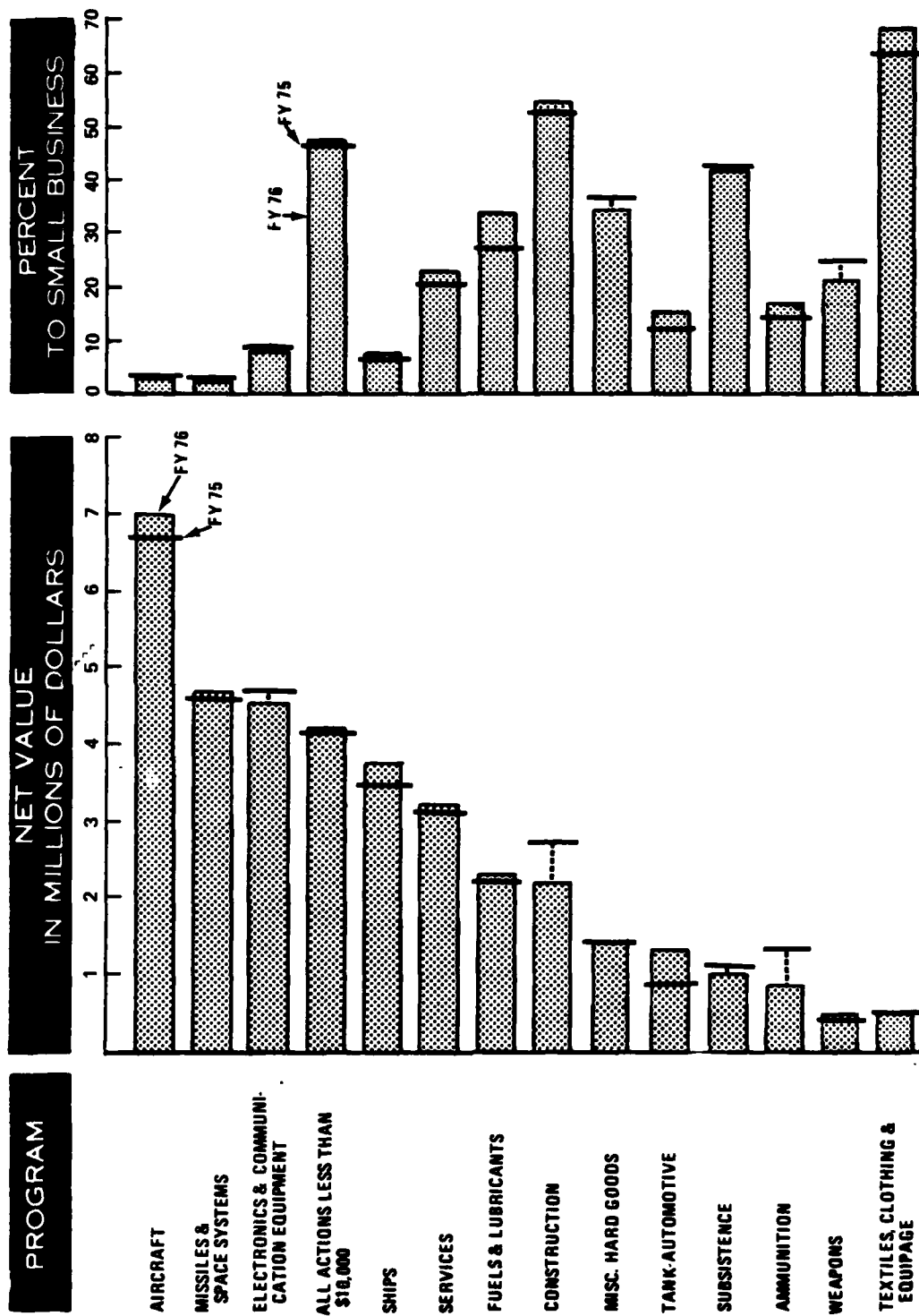


Table 6  
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) a/

| Major Program                                     | FY 1955    | FY 1956    | FY 1957    | FY 1958    | FY 1959    | FY 1960    | FY 1961    | FY 55  | FY 56  | FY 57  | FY 58  | FY 59  | FY 60  | FY 61  |
|---------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|--------|--------|--------|--------|--------|--------|--------|
| Net Value (\$000)                                 |            |            |            |            |            |            |            |        |        |        |        |        |        |        |
| <b>MAJOR BUSINESS FIRMS FOR WORK IN THE U. S.</b> |            |            |            |            |            |            |            |        |        |        |        |        |        |        |
| <b>TOTAL</b>                                      | 16,527,332 | 17,750,644 | 19,133,697 | 21,886,700 | 22,744,229 | 21,321,234 | 22,991,517 | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| ALL OTHER (SUB-TOTAL)                             | 2,421,786  | 16,112,811 | 10,771,330 | 13,995,607 | 15,139,876 | 11,808,194 | 16,612,669 | 69.1   | 57.0   | 56.3   | 63.7   | 67.4   | 69.5   | 70.3   |
| Aircraft                                          | 5,473,713  | 5,780,382  | 5,015,533  | 7,416,184  | 6,487,043  | 4,768,349  | 4,935,988  | 36.3   | 32.6   | 28.2   | 33.9   | 28.5   | 22.5   | 21.5   |
| Missile and Space Systems                         | 461,915    | 1,000,403  | 1,863,711  | 2,836,584  | 4,190,340  | 4,983,736  | 5,883,871  | 5.4    | 5.6    | 9.8    | 13.0   | 19.7   | 23.4   | 25.6   |
| Ships                                             | 55,179     | 78,409     | 97,467     | 68,199     | 1,094,793  | 1,009,671  | 1,365,539  | 3.7    | 4.4    | 4.8    | 3.0    | 4.4    | 4.7    | 6.0    |
| Tank-Automotive                                   | 434,674    | 374,568    | 364,791    | 495,028    | 350,096    | 403,847    | 578,594    | 2.9    | 2.1    | 1.9    | 2.3    | 1.5    | 1.9    | 2.5    |
| Weapons                                           | 331,016    | 269,287    | 276,163    | 212,166    | 186,997    | 120,755    | 142,770    | 2.2    | 1.2    | 1.4    | 1.0    | 0.8    | 0.6    | 0.6    |
| Ammunition                                        | 734,941    | 377,592    | 434,088    | 298,039    | 354,436    | 475,647    | 551,931    | 4.9    | 2.1    | 2.3    | 1.4    | 1.6    | 2.2    | 2.4    |
| Electronics and Communications Equipment          | 1,183,194  | 1,990,882  | 1,888,686  | 1,987,687  | 2,474,171  | 3,026,189  | 3,194,066  | 7.7    | 9.0    | 9.9    | 9.1    | 10.9   | 14.2   | 13.7   |
| SERVICES                                          | 1,447,710  | 2,336,514  | 2,770,944  | 2,719,916  | 1,875,477  | 1,321,234  | 1,990,109  | 9.7    | 13.1   | 14.5   | 12.4   | 8.2    | 6.2    | 4.7    |
| <b>ALL OTHER (SUB-TOTAL)</b>                      | 1,666,704  | 2,306,029  | 2,596,914  | 2,211,217  | 2,448,876  | 2,172,018  | 2,481,739  | 27.2   | 29.2   | 27.7   | 23.9   | 24.0   | 24.3   | 23.0   |
| Substance                                         | 165,905    | 169,732    | 340,842    | 242,374    | 490,851    | 176,861    | 263,596    | 3.1    | 2.5    | 2.1    | 2.1    | 2.2    | 2.2    | 2.0    |
| Fuels and Lubricants                              | 386,446    | 868,675    | 958,059    | 865,869    | 981,382    | 898,925    | 818,295    | 1.1    | 1.0    | 1.7    | 1.1    | 0.8    | 0.8    | 1.1    |
| Miscellaneous Hard Goods                          | 902,312    | 1,288,750  | 883,411    | 863,214    | 866,665    | 917,516    | 886,355    | 2.6    | 4.9    | 5.0    | 4.0    | 4.3    | 4.0    | 3.6    |
| Construction                                      | 995,567    | 1,302,277  | 1,633,367  | 1,524,963  | 1,409,792  | 1,207,317  | 1,186,345  | 6.0    | 7.3    | 4.6    | 3.7    | 3.9    | 4.4    | 3.9    |
| All Actions of Less Than \$10,000                 | 1,144,668  | 1,220,550  | 1,200,936  | 1,312,028  | 1,502,532  | 1,942,665  | 1,665,221  | 6.7    | 7.3    | 6.7    | 6.0    | 6.6    | 5.7    | 5.2    |
| <b>SMALL BUSINESS FIRMS FOR WORK IN THE U. S.</b> |            |            |            |            |            |            |            |        |        |        |        |        |        |        |
| <b>TOTAL</b>                                      | 3,214,241  | 3,479,215  | 3,790,546  | 3,759,018  | 3,789,490  | 3,439,632  | 3,656,997  | 21.5%  | 19.6%  | 19.8%  | 17.1%  | 16.6%  | 16.1%  | 15.9%  |
| <b>MAJOR BUSINESS FIRMS (SUB-TOTAL)</b>           | 233,410    | 200,678    | 573,148    | 541,493    | 710,846    | 636,684    | 751,285    | 7.7    | 4.9    | 5.3    | 1.9    | 4.6    | 4.3    | 4.5    |
| Aircraft                                          | 90,159     | 20,972     | 117,537    | 123,365    | 175,091    | 126,161    | 145,061    | 1.7    | 1.4    | 2.3    | 1.7    | 2.7    | 2.6    | 2.9    |
| Missile and Space Systems                         | 62,074     | 146,781    | 38,316     | 41,194     | 62,212     | 58,976     | 72,693     | 2.9    | 2.1    | 1.9    | 1.5    | 1.4    | 1.2    | 1.2    |
| Ships                                             | 16,063     | 16,781     | 125,316    | 86,686     | 90,031     | 87,960     | 116,832    | 15.7   | 12.5   | 13.5   | 12.4   | 8.7    | 8.7    | 8.6    |
| Tank-Automotive                                   | 16,885     | 46,697     | 42,169     | 45,757     | 58,785     | 58,763     | 60,529     | 11.0   | 12.5   | 11.5   | 9.1    | 16.8   | 14.6   | 10.5   |
| Weapons                                           | 38,460     | 23,677     | 6,746      | 21,713     | 26,080     | 22,692     | 43,147     | 12.1   | 11.3   | 6.1    | 10.2   | 13.9   | 19.0   | 30.2   |
| Ammunition                                        | 129,446    | 68,671     | 64,415     | 36,167     | 44,985     | 47,132     | 50,081     | 12.1   | 18.2   | 14.4   | 12.1   | 12.6   | 9.9    | 9.1    |
| Electronics and Communications Equipment          | 135,743    | 161,321    | 177,915    | 193,417    | 253,822    | 234,780    | 262,942    | 11.9   | 10.2   | 9.4    | 9.7    | 10.3   | 7.8    | 8.3    |
| SERVICES                                          | 527,362    | 283,647    | 269,175    | 226,512    | 233,591    | 283,136    | 269,025    | 36.5   | 12.3   | 9.7    | 8.3    | 12.5   | 21.4   | 24.7   |
| <b>ALL OTHER (SUB-TOTAL)</b>                      | 2,154,669  | 2,601,590  | 2,940,203  | 2,940,703  | 2,898,273  | 2,519,820  | 2,636,287  | 53.0   | 50.8   | 52.6   | 56.8   | 52.3   | 48.7   | 49.8   |
| Substance                                         | 265,787    | 260,338    | 265,801    | 267,369    | 267,112    | 267,369    | 267,112    | 52.7   | 52.0   | 50.3   | 53.5   | 54.1   | 57.3   | 55.8   |
| Fuels and Lubricants                              | 80,110     | 111,012    | 262,797    | 151,369    | 124,182    | 119,894    | 147,284    | 70.7   | 67.2   | 61.3   | 63.3   | 70.1   | 67.8   | 55.9   |
| Miscellaneous Hard Goods                          | 343,803    | 193,974    | 232,856    | 267,888    | 210,227    | 374,971    | 328,127    | 18.0   | 22.3   | 24.5   | 30.9   | 21.4   | 26.6   | 24.3   |
| Construction                                      | 651,771    | 935,081    | 1,091,194  | 1,127,757  | 1,018,139  | 603,963    | 635,707    | 38.1   | 29.8   | 41.1   | 38.9   | 38.8   | 38.7   | 37.0   |
| All Actions of Less Than \$10,000                 | 799,107    | 812,644    | 845,397    | 868,895    | 983,361    | 995,679    | 1,004,340  | 66.3   | 66.6   | 66.0   | 66.2   | 65.4   | 65.1   | 63.9   |

a/ For Definitions and Coverage, See Notes on Coverage.

b/ Prior to Fiscal Year 1957, data for Educational Institutions were included in the figures for Business Firms in the U.S.

**Table 8 (Continued)**  
**AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) a/**

| Net Value (\$000)                           | FY 1962      | FY 1963      | FY 1964      | FY 1965      | FY 1966      | FY 1967      | FY 1968      | FY '62 | FY '63 | FY '64 | FY '65 | FY '66 | FY '67 | FY '68 |
|---------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------|--------|--------|--------|--------|--------|--------|
| <b>Major Program</b>                        |              |              |              |              |              |              |              |        |        |        |        |        |        |        |
| <b>TOTAL</b>                                | \$29,254,502 | \$29,378,720 | \$28,756,284 | \$27,927,037 | \$28,243,107 | \$44,632,600 | \$43,722,904 |        |        |        |        |        |        |        |
| INTRAGOVERNMENTAL<br>FOR WORK OUTSIDE U. S. | 1,155,441    | 346,516      | 561,746      | 612,470      | 1,045,603    | 1,251,240    | 982,136      |        |        |        |        |        |        |        |
| EDUCATIONAL AND NON-PROFIT INSTITUTIONS     | 1,454,095    | 1,270,839    | 1,325,905    | 1,365,905    | 2,530,046    | 2,815,207    | 2,516,174    |        |        |        |        |        |        |        |
|                                             | 197,463      | 617,848      | 687,572      | 737,850      | 672,454      | 756,538      | 772,311      |        |        |        |        |        |        |        |
| <b>ALL BUSINESS FIRMS</b>                   |              |              |              |              |              |              |              |        |        |        |        |        |        |        |
| <b>(SUB-TOTAL)</b>                          | 26,147,463   | 27,143,517   | 26,221,063   | 25,280,812   | 24,026,004   | 39,809,015   | 39,446,618   | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| MAJOR HARD GOODS (SUB-TOTAL)                | 18,760,409   | 19,043,160   | 17,646,847   | 16,382,140   | 21,436,838   | 25,826,781   | 26,479,732   | 71.7   | 70.2   | 67.4   | 64.8   | 63.0   | 64.9   | 67.1   |
| Aircraft                                    | 5,103,388    | 5,178,539    | 4,667,017    | 5,760,636    | 7,509,578    | 9,677,030    | 9,470,037    | 19.5   | 20.3   | 23.1   | 22.9   | 22.0   | 24.3   | 24.0   |
| Missile and Space Systems                   | 6,690,093    | 6,688,656    | 5,279,194    | 4,233,144    | 4,123,515    | 4,333,350    | 4,732,136    | 19.5   | 24.6   | 21.3   | 16.7   | 12.1   | 10.9   | 12.0   |
| Ships                                       | 1,475,039    | 1,682,780    | 1,048,536    | 1,691,266    | 1,316,178    | 2,047,667    | 1,942,847    | 5.6    | 6.2    | 5.7    | 6.7    | 3.9    | 5.1    | 4.9    |
| Tank-Automotive                             | 1,044,263    | 1,032,760    | 745,386      | 859,574      | 1,555,234    | 1,438,190    | 1,431,649    | 4.0    | 3.8    | 2.9    | 3.3    | 4.6    | 3.6    | 3.6    |
| Weapons                                     | 220,171      | 234,090      | 231,577      | 259,169      | 500,331      | 616,941      | 663,958      | 0.8    | 0.8    | 0.8    | 1.2    | 1.5    | 1.6    | 1.7    |
| Ammunition                                  | 920,788      | 886,081      | 660,544      | 759,181      | 2,830,243    | 3,553,878    | 4,513,282    | 3.5    | 3.3    | 2.5    | 3.0    | 8.3    | 8.9    | 11.4   |
| Electronics and Communications Equipment    | 3,306,467    | 3,060,888    | 2,918,262    | 2,778,170    | 3,601,779    | 4,159,725    | 3,726,733    | 12.7   | 11.3   | 11.1   | 11.0   | 10.6   | 10.5   | 9.5    |
| SERVICES                                    | 1,089,740    | 1,903,931    | 1,800,017    | 1,739,862    | 2,290,276    | 2,950,250    | 3,234,257    | 4.2    | 5.5    | 6.9    | 6.9    | 7.4    | 7.4    | 8.2    |
| ALL OTHER (SUB-TOTAL)                       | 6,297,314    | 6,596,426    | 6,754,479    | 7,148,810    | 10,398,890   | 11,031,584   | 9,772,429    | 24.1   | 24.3   | 25.7   | 24.3   | 24.3   | 27.7   | 24.7   |
| Subsistence                                 | 574,316      | 585,577      | 570,432      | 647,345      | 1,045,506    | 1,124,541    | 1,071,561    | 2.2    | 2.3    | 2.5    | 2.6    | 3.1    | 2.8    | 2.7    |
| Textiles, Clothing & Equipment              | 407,583      | 288,767      | 242,214      | 360,630      | 1,245,862    | 1,141,046    | 719,542      | 1.6    | 0.9    | 1.0    | 1.4    | 3.7    | 2.9    | 1.8    |
| Fuels and Lubricants                        | 882,877      | 877,263      | 788,124      | 818,301      | 908,327      | 1,050,495    | 1,154,085    | 3.4    | 3.2    | 3.0    | 3.2    | 2.7    | 2.6    | 2.9    |
| Miscellaneous Hard Goods                    | 1,101,414    | 1,132,502    | 1,094,323    | 1,131,772    | 2,588,241    | 2,670,240    | 2,133,087    | 4.2    | 4.2    | 4.0    | 4.5    | 7.6    | 6.7    | 5.4    |
| Construction                                | 1,213,778    | 1,132,452    | 1,360,003    | 1,325,345    | 1,030,230    | 1,184,584    | 1,261,650    | 4.6    | 4.2    | 5.2    | 5.3    | 3.0    | 3.0    | 3.2    |
| All Actions of Less Than \$10,000           | 2,116,756    | 2,609,870    | 2,710,403    | 2,865,447    | 3,480,724    | 3,952,280    | 3,432,488    | 8.1    | 9.6    | 10.3   | 11.3   | 10.2   | 9.7    | 8.7    |
| <b>Percent of Total</b>                     |              |              |              |              |              |              |              |        |        |        |        |        |        |        |
|                                             | 100.0%       | 100.0%       | 100.0%       | 100.0%       | 100.0%       | 100.0%       | 100.0%       | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| <b>SMALL BUSINESS FIRMS</b>                 |              |              |              |              |              |              |              |        |        |        |        |        |        |        |
| <b>(SUB-TOTAL)</b>                          | 4,622,069    | 4,301,101    | 4,219,101    | 4,942,969    | 7,268,732    | 8,073,545    | 7,265,093    | 17.7%  | 15.0%  | 17.2%  | 19.6%  | 21.4%  | 20.3%  | 15.1%  |
| MAJOR HARD GOODS (SUB-TOTAL)                | 1,106,246    | 998,227      | 974,283      | 1,091,533    | 1,845,353    | 2,005,373    | 1,794,834    | 5.9    | 5.2    | 5.5    | 6.7    | 8.6    | 7.8    | 6.7    |
| Aircraft                                    | 162,135      | 158,145      | 155,497      | 209,735      | 269,722      | 314,773      | 264,463      | 3.2    | 2.8    | 3.2    | 3.7    | 5.2    | 4.3    | 3.8    |
| Missile and Space Systems                   | 90,972       | 106,657      | 89,219       | 63,423       | 89,617       | 99,349       | 91,498       | 1.4    | 1.6    | 1.6    | 1.5    | 2.2    | 2.3    | 1.9    |
| Ships                                       | 188,806      | 160,214      | 151,535      | 141,003      | 211,443      | 311,611      | 231,304      | 12.8   | 9.5    | 10.2   | 8.3    | 16.1   | 15.2   | 11.9   |
| Tank-Automotive                             | 145,988      | 71,420       | 77,780       | 104,277      | 209,704      | 236,508      | 195,891      | 14.0   | 6.9    | 10.4   | 12.3   | 13.5   | 16.4   | 13.7   |
| Weapons                                     | 84,690       | 46,442       | 57,729       | 90,858       | 131,127      | 134,381      | 113,557      | 38.5   | 21.7   | 27.3   | 30.4   | 26.2   | 21.8   | 17.1   |
| Ammunition                                  | 103,764      | 99,455       | 100,252      | 119,997      | 474,703      | 407,709      | 476,582      | 11.3   | 11.2   | 15.2   | 15.8   | 16.8   | 11.5   | 10.8   |
| Electronics and Communications Equipment    | 330,191      | 357,594      | 302,271      | 362,240      | 499,037      | 500,840      | 401,539      | 10.0   | 11.7   | 10.4   | 13.0   | 12.7   | 12.0   | 10.8   |
| SERVICES                                    | 372,280      | 318,049      | 412,196      | 358,706      | 526,514      | 821,093      | 840,843      | 34.2   | 21.1   | 22.9   | 20.6   | 23.0   | 27.8   | 26.0   |
| ALL OTHER (SUB-TOTAL)                       | 3,143,243    | 2,998,425    | 3,132,622    | 3,492,730    | 4,896,865    | 5,266,572    | 4,142,416    | 49.9   | 45.2   | 46.4   | 48.9   | 47.5   | 47.6   | 47.5   |
| Subsistence                                 | 330,028      | 300,603      | 307,154      | 331,635      | 545,356      | 627,833      | 597,473      | 51.3   | 51.3   | 53.0   | 51.2   | 52.2   | 55.8   | 55.8   |
| Textiles, Clothing & Equipment              | 252,102      | 161,604      | 176,021      | 240,540      | 731,252      | 646,536      | 446,283      | 61.9   | 62.5   | 67.1   | 66.7   | 58.7   | 56.7   | 60.7   |
| Fuels and Lubricants                        | 194,632      | 177,465      | 179,940      | 207,108      | 221,218      | 234,230      | 255,401      | 20.2   | 20.2   | 22.8   | 24.4   | 24.4   | 22.1   | 22.1   |
| Miscellaneous Hard Goods                    | 417,867      | 362,891      | 306,694      | 357,381      | 967,909      | 793,437      | 828,900      | 37.9   | 32.0   | 29.1   | 31.6   | 37.4   | 38.0   | 38.9   |
| Construction                                | 580,608      | 583,392      | 767,458      | 895,827      | 651,993      | 793,437      | 804,726      | 67.6   | 51.5   | 56.4   | 67.6   | 63.2   | 67.0   | 64.2   |
| All Actions of Less Than \$10,000           | 1,368,006    | 1,398,970    | 1,395,355    | 1,460,249    | 1,779,456    | 1,928,535    | 1,713,493    | 64.6   | 53.6   | 51.5   | 51.0   | 51.1   | 50.1   | 49.9   |

a/ For Definitions and Coverage, See Notes on Coverage.

Table 6 (Continued)  
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) 2/

| Net Value (\$000)                                 | FY 1969     | FY 1970     | FY 1971     | FY 1972     | FY 1973     | FY 1974     | FY 1975     | FY '69 | FY '70 | FY '71 | FY '72 | FY '73 | FY '74 | FY '75 |
|---------------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------|--------|--------|--------|--------|--------|--------|
| <b>Major Program</b>                              |             |             |             |             |             |             |             |        |        |        |        |        |        |        |
| <b>TOTAL</b>                                      | \$1,486,346 | \$1,276,527 | \$1,516,827 | \$1,291,601 | \$1,019,103 | \$1,013,124 | \$1,758,568 | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| INTERGOVERNMENTAL<br>FOR WORK OUTSIDE U. S.       | 1,219,235   | 1,648,521   | 1,511,475   | 2,524,948   | 3,038,079   | 3,340,499   | 5,040,952   | 66.8   | 66.8   | 66.8   | 66.8   | 66.8   | 66.8   | 66.8   |
| EDUCATIONAL AND NON-PROFIT INSTITUTIONS           | 2,676,043   | 2,406,649   | 2,672,628   | 2,009,007   | 2,178,380   | 2,369,636   | 2,888,827   | 21.1   | 21.1   | 21.1   | 21.1   | 21.1   | 21.1   | 21.1   |
|                                                   | 759,062     | 739,459     | 760,138     | 750,899     | 739,824     | 783,618     | 2,088,183   | 15.3   | 15.3   | 15.3   | 15.3   | 15.3   | 15.3   | 15.3   |
| <b>ALL BUSINESS FIRMS FOR WORK IN THE U. S.</b>   |             |             |             |             |             |             |             | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| (SUB-TOTAL)                                       | 21,231,056  | 21,191,948  | 20,249,466  | 23,006,721  | 20,647,396  | 23,233,862  | 27,111,878  | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| MAJOR HARD GOODS (SUB-TOTAL)                      | 20,523,478  | 20,523,478  | 20,184,199  | 22,085,479  | 19,447,316  | 20,160,171  | 22,183,753  | 67.6   | 67.6   | 67.6   | 67.6   | 67.6   | 67.6   | 67.6   |
| Aircraft                                          | 8,316,797   | 6,596,153   | 6,094,422   | 7,550,862   | 6,139,559   | 6,480,779   | 6,700,514   | 22.3   | 22.3   | 22.3   | 22.3   | 22.3   | 22.3   | 22.3   |
| Missile and Space Systems                         | 5,238,685   | 4,765,308   | 4,454,435   | 4,972,942   | 4,429,273   | 4,285,507   | 4,599,021   | 14.0   | 14.0   | 14.0   | 14.0   | 14.0   | 14.0   | 14.0   |
| Ships                                             | 1,457,126   | 1,085,731   | 2,459,462   | 2,277,248   | 2,114,524   | 3,704,370   | 3,136,117   | 3.9    | 3.9    | 3.9    | 3.9    | 3.9    | 3.9    | 3.9    |
| Tank-Automotive                                   | 974,166     | 973,443     | 833,922     | 651,152     | 634,173     | 724,467     | 948,889     | 2.6    | 2.6    | 2.6    | 2.6    | 2.6    | 2.6    | 2.6    |
| Weapons                                           | 1,426,473   | 340,203     | 340,462     | 390,082     | 343,683     | 392,285     | 437,745     | 1.7    | 1.7    | 1.7    | 1.7    | 1.7    | 1.7    | 1.7    |
| Ammunition                                        | 4,622,411   | 3,020,132   | 2,443,114   | 2,853,084   | 2,247,343   | 1,535,369   | 1,294,367   | 13.0   | 13.0   | 13.0   | 13.0   | 13.0   | 13.0   | 13.0   |
| Electronics and Communications Equipment          | 3,761,769   | 3,160,008   | 3,061,098   | 3,700,189   | 3,538,821   | 3,697,434   | 4,671,070   | 10.1   | 10.1   | 10.1   | 10.1   | 10.1   | 10.1   | 10.1   |
| SERVICES                                          | 2,954,176   | 2,945,036   | 2,631,924   | 2,709,816   | 2,680,070   | 2,667,590   | 3,004,475   | 7.9    | 7.9    | 7.9    | 7.9    | 7.9    | 7.9    | 7.9    |
| ALL OTHER (SUB-TOTAL)                             | 2,102,433   | 2,749,544   | 2,471,643   | 8,211,432   | 8,119,280   | 9,806,101   | 11,846,610  | 24.5   | 24.5   | 24.5   | 24.5   | 24.5   | 24.5   | 24.5   |
| Subsistence                                       | 1,102,775   | 916,545     | 881,794     | 777,836     | 780,906     | 805,204     | 1,092,530   | 2.9    | 2.9    | 2.9    | 2.9    | 2.9    | 2.9    | 2.9    |
| Textiles, Clothing & Equipment                    | 623,172     | 276,103     | 276,166     | 343,827     | 326,673     | 497,602     | 1,468,326   | 1.6    | 1.6    | 1.6    | 1.6    | 1.6    | 1.6    | 1.6    |
| Fuels and Lubricants                              | 1,101,932   | 1,034,309   | 849,146     | 976,071     | 956,673     | 1,690,453   | 2,160,054   | 3.2    | 3.2    | 3.2    | 3.2    | 3.2    | 3.2    | 3.2    |
| Miscellaneous Hard Goods                          | 1,596,183   | 1,235,943   | 957,118     | 1,155,020   | 1,222,326   | 1,284,966   | 1,307,550   | 4.3    | 4.3    | 4.3    | 4.3    | 4.3    | 4.3    | 4.3    |
| Construction                                      | 1,334,699   | 1,022,793   | 1,327,105   | 1,666,651   | 1,773,853   | 1,675,566   | 2,707,025   | 3.3    | 3.3    | 3.3    | 3.3    | 3.3    | 3.3    | 3.3    |
| All Actions of Less Than \$10,000                 | 3,356,672   | 3,103,781   | 3,077,314   | 3,246,279   | 3,412,683   | 3,682,200   | 4,101,190   | 8.9    | 8.9    | 8.9    | 8.9    | 8.9    | 8.9    | 8.9    |
| <b>SMALL BUSINESS FIRMS FOR WORK IN THE U. S.</b> |             |             |             |             |             |             |             | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| (SUB-TOTAL)                                       | 6,215,531   | 5,253,660   | 5,949,471   | 2,753,497   | 6,000,815   | 6,487,091   | 7,414,342   | 17.5%  | 17.5%  | 16.8%  | 16.4%  | 17.4%  | 19.5%  | 20.0   |
| MAJOR HARD GOODS (SUB-TOTAL)                      | 1,489,682   | 1,071,922   | 1,251,444   | 1,801,809   | 1,301,849   | 1,391,747   | 1,495,079   | 5.2    | 5.2    | 5.2    | 5.2    | 5.2    | 5.2    | 5.2    |
| Aircraft                                          | 262,803     | 175,628     | 148,388     | 178,800     | 124,709     | 183,011     | 227,705     | 2.9    | 2.9    | 2.9    | 2.9    | 2.9    | 2.9    | 2.9    |
| Missile and Space Systems                         | 94,211      | 86,734      | 69,036      | 105,571     | 120,283     | 112,126     | 133,404     | 1.8    | 1.8    | 1.8    | 1.8    | 1.8    | 1.8    | 1.8    |
| Ships                                             | 171,260     | 116,552     | 87,332      | 117,448     | 142,492     | 236,061     | 257,766     | 11.8   | 11.8   | 11.8   | 11.8   | 11.8   | 11.8   | 11.8   |
| Tank-Automotive                                   | 105,610     | 86,510      | 66,675      | 76,843      | 100,967     | 139,403     | 128,893     | 10.8   | 10.8   | 10.8   | 10.8   | 10.8   | 10.8   | 10.8   |
| Weapons                                           | 36,176      | 25,188      | 29,339      | 34,171      | 43,495      | 65,721      | 106,352     | 15.4   | 15.4   | 15.4   | 15.4   | 15.4   | 15.4   | 15.4   |
| Ammunition                                        | 432,176     | 251,868     | 246,184     | 392,472     | 310,456     | 250,474     | 191,607     | 9.2    | 9.2    | 9.2    | 9.2    | 9.2    | 9.2    | 9.2    |
| Electronics and Communications Equipment          | 347,210     | 290,327     | 286,107     | 377,610     | 359,447     | 404,948     | 449,252     | 8.9    | 8.9    | 8.9    | 8.9    | 8.9    | 8.9    | 8.9    |
| SERVICES                                          | 658,294     | 580,409     | 482,182     | 510,498     | 574,971     | 583,303     | 640,341     | 22.5   | 22.5   | 19.8   | 18.2   | 21.5   | 21.9   | 20.9   |
| ALL OTHER (SUB-TOTAL)                             | 4,725,849   | 4,181,738   | 4,698,027   | 3,951,688   | 4,698,966   | 5,095,344   | 5,919,263   | 47.6   | 47.6   | 48.2   | 48.2   | 48.4   | 46.0   | 44.2   |
| Subsistence                                       | 321,476     | 211,285     | 182,371     | 260,025     | 241,116     | 309,118     | 292,835     | 51.6   | 51.6   | 52.0   | 51.6   | 51.6   | 48.2   | 44.2   |
| Textiles, Clothing & Equipment                    | 321,476     | 211,285     | 182,371     | 260,025     | 241,116     | 309,118     | 292,835     | 51.6   | 51.6   | 52.0   | 51.6   | 51.6   | 48.2   | 44.2   |
| Fuels and Lubricants                              | 276,613     | 276,256     | 294,001     | 304,176     | 320,649     | 413,730     | 604,078     | 31.2   | 31.2   | 31.2   | 31.2   | 31.2   | 31.2   | 31.2   |
| Miscellaneous Hard Goods                          | 579,888     | 439,042     | 319,379     | 413,466     | 440,369     | 467,682     | 511,958     | 36.3   | 36.3   | 35.5   | 35.8   | 37.5   | 36.4   | 36.9   |
| Construction                                      | 955,244     | 827,016     | 827,916     | 994,975     | 1,061,069   | 1,134,743   | 1,461,909   | 71.6   | 71.6   | 61.3   | 59.7   | 59.8   | 67.1   | 64.0   |
| All Actions of Less Than \$10,000                 | 1,635,861   | 1,559,772   | 1,488,556   | 1,592,584   | 1,658,517   | 1,742,201   | 1,957,884   | 49.2   | 49.2   | 48.4   | 49.1   | 48.6   | 47.3   | 47.7   |

2/ For Definitions and Coverage, See Rules on Coverage.  
3/ Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS).  
Not included elsewhere in this table. FY 1973, \$316,024; FY 1974, \$382,059; FY 1975, \$354,012.

Table 6 (Concluded)

AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) <sup>a/</sup>

Net Value (\$000)

|                                            | FY 1976      | FY 1977 | FY 1978 | FY 1979 | FY 1980 | FY 1981 | FY 1982 | FY '76 | FY '77 | FY '78 | FY '79 | FY '80 | FY '81 | FY '82 |
|--------------------------------------------|--------------|---------|---------|---------|---------|---------|---------|--------|--------|--------|--------|--------|--------|--------|
| MAJOR PROGRAM                              |              |         |         |         |         |         |         |        |        |        |        |        |        |        |
| TOTAL                                      | \$46,534,231 |         |         |         |         |         |         |        |        |        |        |        |        |        |
| INTERAGENCY                                | 6,194,527    |         |         |         |         |         |         |        |        |        |        |        |        |        |
| FOR WORK OUTSIDE U. S.                     | 2,255,364    |         |         |         |         |         |         |        |        |        |        |        |        |        |
| EDUCATIONAL AND NON-DEPT INSTITUTIONS      | 876,566      |         |         |         |         |         |         |        |        |        |        |        |        |        |
|                                            |              |         |         |         |         |         |         |        |        |        |        |        |        |        |
| All Business Firms                         |              |         |         |         |         |         |         |        |        |        |        |        |        |        |
| ALL BUSINESS FIRMS FOR WORK IN THE U. S.   |              |         |         |         |         |         |         |        |        |        |        |        |        |        |
| MAJOR HARD GOODS (SUB-TOTAL)               | 22,729,566   |         |         |         |         |         |         | 100.0% |        |        |        |        |        |        |
| Aircraft                                   | 7,030,413    |         |         |         |         |         |         | 60.6   |        |        |        |        |        |        |
| Missile and Space Systems                  | 4,717,156    |         |         |         |         |         |         | 18.7   |        |        |        |        |        |        |
| Ships                                      | 3,791,679    |         |         |         |         |         |         | 12.5   |        |        |        |        |        |        |
| Tank-Automotive                            | 1,320,870    |         |         |         |         |         |         | 10.1   |        |        |        |        |        |        |
| Weapons                                    | 511,817      |         |         |         |         |         |         | 3.5    |        |        |        |        |        |        |
| Ammunition                                 | 945,607      |         |         |         |         |         |         | 1.4    |        |        |        |        |        |        |
| Electronics and Communication Equipment    | 4,477,024    |         |         |         |         |         |         | 2.5    |        |        |        |        |        |        |
| SERVICES                                   | 3,194,361    |         |         |         |         |         |         | 11.9   |        |        |        |        |        |        |
| ALL OTHER (SUB-TOTAL)                      | 11,604,403   |         |         |         |         |         |         | 8.5    |        |        |        |        |        |        |
| Subsistence                                | 1,038,185    |         |         |         |         |         |         | 30.9   |        |        |        |        |        |        |
| Textiles, Clothing & Equipment             | 478,942      |         |         |         |         |         |         | 2.8    |        |        |        |        |        |        |
| Fuels and Lubricants                       | 2,268,455    |         |         |         |         |         |         | 1.3    |        |        |        |        |        |        |
| Miscellaneous Hard Goods                   | 1,386,212    |         |         |         |         |         |         | 6.0    |        |        |        |        |        |        |
| Construction                               | 2,247,224    |         |         |         |         |         |         | 3.7    |        |        |        |        |        |        |
| All Actions of Less Than \$10,000          | 4,185,585    |         |         |         |         |         |         | 6.0    |        |        |        |        |        |        |
|                                            |              |         |         |         |         |         |         | 11.1   |        |        |        |        |        |        |
| Small Business Firms                       |              |         |         |         |         |         |         |        |        |        |        |        |        |        |
| SMALL BUSINESS FIRMS FOR WORK IN THE U. S. |              |         |         |         |         |         |         |        |        |        |        |        |        |        |
| TOTAL                                      | 7,495,181    |         |         |         |         |         |         | 19.9   |        |        |        |        |        |        |
| MAJOR HARD GOODS (SUB-TOTAL)               | 1,538,543    |         |         |         |         |         |         | 6.7    |        |        |        |        |        |        |
| Aircraft                                   | 209,754      |         |         |         |         |         |         | 3.0    |        |        |        |        |        |        |
| Missile and Space Systems                  | 128,334      |         |         |         |         |         |         | 2.7    |        |        |        |        |        |        |
| Ships                                      | 313,762      |         |         |         |         |         |         | 8.3    |        |        |        |        |        |        |
| Tank-Automotive                            | 205,417      |         |         |         |         |         |         | 15.6   |        |        |        |        |        |        |
| Weapons                                    | 110,630      |         |         |         |         |         |         | 21.6   |        |        |        |        |        |        |
| Ammunition                                 | 176,678      |         |         |         |         |         |         | 18.7   |        |        |        |        |        |        |
| Electronics and Communication Equipment    | 393,968      |         |         |         |         |         |         | 8.8    |        |        |        |        |        |        |
| SERVICES                                   | 713,862      |         |         |         |         |         |         | 22.3   |        |        |        |        |        |        |
| ALL OTHER (SUB-TOTAL)                      | 2,422,176    |         |         |         |         |         |         | 45.2   |        |        |        |        |        |        |
| Subsistence                                | 439,161      |         |         |         |         |         |         | 12.3   |        |        |        |        |        |        |
| Textiles, Clothing & Equipment             | 27,914       |         |         |         |         |         |         | 68.5   |        |        |        |        |        |        |
| Fuels and Lubricants                       | 741,543      |         |         |         |         |         |         | 32.7   |        |        |        |        |        |        |
| Miscellaneous Hard Goods                   | 474,233      |         |         |         |         |         |         | 34.2   |        |        |        |        |        |        |
| Construction                               | 1,250,487    |         |         |         |         |         |         | 55.6   |        |        |        |        |        |        |
| All Actions of Less Than \$10,000          | 2,009,438    |         |         |         |         |         |         | 48.0   |        |        |        |        |        |        |

<sup>a/</sup> For Definitions and Coverage, See Notes on Coverage  
Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS). FY 1976, \$14.

TABLE 6a

## AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

(Amounts in Thousands)

| MAJOR PROGRAM                           | FISCAL YEAR 1963 |             |             |              |                       | FISCAL YEAR 1964 |             |             |             |                       |
|-----------------------------------------|------------------|-------------|-------------|--------------|-----------------------|------------------|-------------|-------------|-------------|-----------------------|
|                                         | Total            | Army        | Navy        | Air Force    | Defense Supply Agency | Total            | Army        | Navy        | Air Force   | Defense Supply Agency |
| ALL BUSINESS FIRMS FOR WORK IN THE U.S. | \$27,143,517     | \$5,825,058 | \$7,803,722 | \$11,188,700 | \$2,326,004           | \$26,221,063     | \$5,653,930 | \$9,446,717 | \$9,765,544 | \$2,354,872           |
| MAJOR HARD GOODS (SUB-TOTAL)            | 19,043,160       | 3,575,211   | 6,241,066   | 9,166,357    | 59,896                | 17,666,567       | 3,152,764   | 6,667,687   | 7,784,396   | 61,720                |
| Aircraft                                | 5,478,519        | 170,372     | 2,116,375   | 3,241,045    | 847                   | 6,067,014        | 148,817     | 2,902,752   | 3,013,926   | 1,519                 |
| Missile and Space Systems               | 6,688,656        | 914,208     | 1,375,099   | 4,396,408    | 2,941                 | 5,579,374        | 1,010,888   | 1,157,213   | 3,409,188   | 2,125                 |
| Ships                                   | 1,482,740        | 16,990      | 1,665,024   | 143          | 623                   | 1,484,536        | 18,207      | 1,464,162   | 362         | 1,805                 |
| Tank-Automotive                         | 1,032,066        | 1,003,971   | 4,058       | 21,857       | 2,180                 | 722,910          | 2,301       | 82,839      | 16,011      | 11,709                |
| Weapons                                 | 214,050          | 149,064     | 41,030      | 23,794       | 162                   | 112,246          | 8,460       | 128,881     | 77,376      | 361                   |
| Ammunition                              | 486,081          | 612,219     | 174,877     | 98,985       | 0                     | 454,292          | 15          | 929,579     | 1,259,073   | 44,186                |
| Electronics & Communications Equip.     | 3,040,498        | 759,087     | 864,603     | 1,384,125    | 53,073                | 2,918,262        | 685,464     | 548,151     | 721,597     | 10,185                |
| SERVICES                                | 1,031,931        | 355,947     | 359,197     | 781,171      | 7,616                 | 1,800,017        | 520,084     | 1,230,879   | 1,259,551   | 2,282,967             |
| ALL OTHER (SUB-TOTAL)                   | 6,596,426        | 1,893,200   | 1,203,492   | 1,241,172    | 2,258,562             | 6,754,479        | 1,981,082   | 1,230,879   | 1,259,551   | 2,282,967             |
| Subsistence                             | 585,572          | 53,107      | 13,138      | 41,430       | 471,897               | 579,412          | 50,422      | 12,568      | 49,331      | 467,091               |
| Textiles, Clothing and Equipment        | 254,767          | 12,334      | 7,546       | 42,831       | 196,056               | 262,214          | 7,624       | 7,401       | 29,904      | 217,285               |
| Fuels and Lubricants                    | 877,263          | 2,354       | 6,623       | 12,502       | 855,784               | 788,124          | 2,440       | 1,106       | 2,527       | 782,051               |
| Miscellaneous Hard Goods                | 1,132,452        | 382,417     | 155,598     | 333,757      | 260,730               | 1,054,323        | 337,774     | 160,997     | 279,071     | 276,481               |
| Construction                            | 1,132,452        | 766,590     | 231,460     | 134,340      | 62                    | 1,360,003        | 925,569     | 254,999     | 178,631     | 804                   |
| All Actions of Less than \$10,000       | 2,600,470        | 676,398     | 789,127     | 676,312      | 468,033               | 2,710,403        | 657,253     | 793,868     | 720,087     | 539,255               |
| ALL BUSINESS FIRMS IN THE U.S.          | \$25,280,812     | \$5,475,352 | \$8,332,524 | \$8,795,352  | \$2,677,584           | \$34,026,004     | \$9,994,052 | \$9,074,522 | \$9,682,714 | \$5,274,716           |
| MAJOR HARD GOODS (SUB-TOTAL)            | 16,392,140       | 3,205,637   | 6,509,405   | 6,588,051    | 89,047                | 21,436,838       | 7,207,126   | 6,803,563   | 7,235,943   | 190,206               |
| Aircraft                                | 5,780,736        | 278,575     | 2,417,779   | 3,082,264    | 3,918                 | 7,509,578        | 1,127,723   | 2,689,159   | 3,683,223   | 9,473                 |
| Missile and Space Systems               | 4,233,144        | 483,010     | 1,074,340   | 2,314,436    | 1,358                 | 4,123,515        | 1,143,666   | 867,075     | 2,106,208   | 6,562                 |
| Ships                                   | 1,691,266        | 5,117       | 1,671,737   | 287          | 14,125                | 1,316,178        | 31,209      | 1,244,646   | 161         | 40,112                |
| Tank-Automotive                         | 850,574          | 804,579     | 1,787       | 32,909       | 5,299                 | 1,500,064        | 17,125      | 17,125      | 25,783      | 12,242                |
| Weapons                                 | 299,169          | 99,949      | 186,691     | 10,175       | 354                   | 500,331          | 339,443     | 114,354     | 46,176      | 358                   |
| Ammunition                              | 759,181          | 479,002     | 148,298     | 109,973      | 1,908                 | 2,830,243        | 1,952,903   | 636,032     | 236,471     | 4,837                 |
| Electronics & Communications Equip.     | 2,178,170        | 626,305     | 982,773     | 1,038,007    | 62,085                | 3,601,779        | 1,112,118   | 1,235,172   | 1,137,321   | 116,568               |
| SERVICES                                | 1,779,862        | 538,462     | 461,418     | 725,392      | 14,600                | 2,290,276        | 706,790     | 630,029     | 940,476     | 12,981                |
| ALL OTHER (SUB-TOTAL)                   | 7,148,810        | 1,731,243   | 1,361,701   | 1,481,909    | 2,573,937             | 10,298,890       | 2,080,136   | 1,640,930   | 1,506,295   | 5,071,529             |
| Subsistence                             | 647,365          | 61,248      | 16,778      | 61,724       | 617,172               | 1,261,607        | 49,637      | 23,424      | 166,152     | 89,106                |
| Textiles, Clothing and Equipment        | 360,630          | 3,607       | 20,449      | 30,379       | 293,798               | 1,241,442        | 47,817      | 29,212      | 28,875      | 1,139,484             |
| Fuels and Lubricants                    | 815,401          | 2,300       | 4,177       | 5,591        | 809,533               | 908,477          | 4,556       | 1,778       | 4,299       | 897,134               |
| Miscellaneous Hard Goods                | 1,131,772        | 214,930     | 136,873     | 5,591        | 375,244               | 2,144,241        | 557,516     | 339,861     | 375,490     | 1,331,472             |
| Construction                            | 1,320,315        | 767,322     | 375,244     | 186,691      | 407                   | 1,030,730        | 570,288     | 318,615     | 160,190     | 1,137                 |
| All Actions of Less than \$10,000       | 2,466,447        | 685,123     | 869,162     | 797,146      | 574,996               | 3,480,774        | 840,373     | 927,606     | 891,027     | 821,768               |

a/ For Definitions and Coverage, See Notes on Coverage.

TABLE 6a (Continued)

AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

(Amounts in Thousands)

| Major Program                            | Fiscal Year 1967 |              |              |              |                       | Fiscal Year 1968 |              |              |              |                       |
|------------------------------------------|------------------|--------------|--------------|--------------|-----------------------|------------------|--------------|--------------|--------------|-----------------------|
|                                          | Total            | Army         | Navy         | Air Force    | Defense Supply Agency | Total            | Army         | Navy         | Air Force    | Defense Supply Agency |
| ALL BUSINESS FIRMS FOR WORK IN THE U. S. | \$29,809,015     | \$10,954,664 | \$12,309,706 | \$10,988,972 | \$5,655,593           | \$39,404,618     | \$11,420,715 | \$12,045,397 | \$10,844,895 | \$4,712,571           |
| MAJOR HARD GOODS (SUB-TOTAL)             | 25,826,781       | 7,746,589    | 9,542,206    | 8,281,821    | 256,165               | 26,479,732       | 8,932,870    | 9,040,421    | 8,211,212    | 245,029               |
| Aircraft                                 | 9,677,030        | 1,337,456    | 3,873,420    | 4,445,096    | 21,098                | 9,470,027        | 1,501,384    | 3,417,167    | 4,525,601    | 25,375                |
| Missile and Space Systems                | 4,333,350        | 968,206      | 1,145,487    | 2,213,237    | 6,420                 | 4,732,136        | 1,169,133    | 1,391,501    | 2,170,088    | 1,414                 |
| Ships                                    | 2,047,667        | 38,333       | 1,968,859    | 315          | 40,160                | 1,942,847        | 11,012       | 1,891,311    | 403          | 40,121                |
| Tank-Automotive                          | 1,436,190        | 1,378,357    | 16,685       | 30,786       | 12,362                | 1,431,649        | 1,353,548    | 27,248       | 36,510       | 14,393                |
| Weapons                                  | 616,941          | 424,696      | 150,447      | 41,717       | 81                    | 663,058          | 510,114      | 114,964      | 37,836       | 144                   |
| Ammunition                               | 3,553,678        | 2,493,351    | 730,109      | 309,159      | 21,259                | 4,513,282        | 3,289,348    | 848,936      | 321,154      | 53,804                |
| Electronics & Communications Equip.      | 4,159,725        | 1,106,190    | 1,657,159    | 1,241,551    | 154,785               | 3,726,733        | 1,098,331    | 1,399,494    | 1,119,620    | 109,288               |
| SERVICES                                 | 2,950,250        | 827,181      | 961,143      | 1,147,010    | 14,916                | 3,234,237        | 747,642      | 1,281,776    | 1,149,866    | 4,913                 |
| ALL OTHER (SUB-TOTAL)                    | 11,031,684       | 2,380,894    | 1,706,437    | 1,560,141    | 5,384,512             | 9,772,629        | 2,140,233    | 1,695,920    | 1,433,817    | 4,502,589             |
| Subsistence                              | 1,124,941        | 82,506       | 13,633       | 87,596       | 940,804               | 1,071,739        | 76,164       | 19,064       | 103,811      | 872,700               |
| Textiles, Clothing and Equipment         | 1,141,048        | 21,972       | 20,333       | 26,837       | 1,071,906             | 719,582          | 34,868       | 16,130       | 20,000       | 648,576               |
| Fuels and Lubricants                     | 1,058,585        | 10,274       | 754          | 1,386        | 1,046,171             | 1,154,083        | 3,677        | 2,870        | 1,145,798    | 1,077,162             |
| Miscellaneous Hard Goods                 | 2,670,946        | 627,321      | 247,405      | 379,575      | 1,416,245             | 2,133,087        | 509,036      | 220,870      | 326,019      | 1,377,162             |
| Construction                             | 1,184,584        | 693,268      | 358,287      | 129,644      | 3,385                 | 1,261,650        | 675,072      | 452,168      | 133,460      | 950                   |
| All Actions of Less than \$10,000        | 3,852,280        | 945,553      | 1,066,025    | 934,701      | 906,001               | 3,432,488        | 841,416      | 984,863      | 848,806      | 757,403               |
| ALL BUSINESS FIRMS FOR WORK IN THE U. S. | \$37,331,096     | \$11,139,918 | \$10,874,273 | \$10,814,583 | \$4,202,322           | \$31,191,548     | \$8,599,201  | \$9,507,722  | \$2,568,315  | \$3,516,310           |
| MAJOR HARD GOODS (SUB-TOTAL)             | 25,227,487       | 8,512,231    | 8,140,626    | 8,281,932    | 292,658               | 20,503,978       | 6,086,780    | 7,067,453    | 7,207,559    | 142,186               |
| Aircraft                                 | 8,316,897        | 1,258,376    | 2,785,961    | 4,245,789    | 26,771                | 6,596,153        | 808,779      | 2,196,321    | 3,576,048    | 15,035                |
| Missile and Space Systems                | 5,236,625        | 1,355,281    | 1,419,820    | 2,461,479    | 2,045                 | 4,785,308        | 1,188,774    | 1,267,111    | 2,338,724    | 19,399                |
| Ships                                    | 1,457,226        | 9,840        | 1,418,953    | 330          | 28,103                | 1,628,731        | 8,294        | 1,599,906    | 621          | 19,910                |
| Tank-Automotive                          | 974,166          | 934,972      | 4,898        | 23,892       | 10,104                | 973,443          | 937,476      | 323          | 20,893       | 14,751                |
| Weapons                                  | 626,473          | 412,463      | 160,596      | 53,330       | 84                    | 340,203          | 218,787      | 84,095       | 37,321       | 0                     |
| Ammunition                               | 4,852,311        | 3,485,027    | 892,023      | 370,602      | 104,659               | 3,020,132        | 2,186,959    | 503,345      | 338,797      | 1,031                 |
| Electronics & Communications Equip.      | 3,761,789        | 1,056,272    | 1,458,375    | 1,126,510    | 120,632               | 3,160,008        | 737,741      | 1,416,052    | 915,155      | 91,060                |
| SERVICES                                 | 2,934,176        | 723,590      | 1,102,303    | 1,106,001    | 2,282                 | 2,938,036        | 770,928      | 1,144,565    | 1,020,505    | 2,038                 |
| ALL OTHER (SUB-TOTAL)                    | 9,169,433        | 1,904,097    | 1,631,344    | 1,426,650    | 4,207,342             | 7,719,534        | 1,741,493    | 1,295,704    | 1,340,251    | 3,372,086             |
| Subsistence                              | 1,106,775        | 79,963       | 23,188       | 106,596      | 897,088               | 946,565          | 90,479       | 24,050       | 60,131       | 771,905               |
| Textiles, Clothing and Equipment         | 623,172          | 29,798       | 9,028        | 23,421       | 560,925               | 406,103          | 33,023       | 6,822        | 16,607       | 349,651               |
| Fuels and Lubricants                     | 1,181,932        | 1,019        | 1,537        | 2,719        | 1,176,657             | 1,034,309        | 1,943        | 352          | 1,911        | 1,030,103             |
| Miscellaneous Hard Goods                 | 1,596,183        | 318,809      | 168,146      | 308,682      | 800,946               | 223,347          | 223,347      | 136,910      | 248,339      | 627,387               |
| Construction                             | 1,334,699        | 652,535      | 506,994      | 174,167      | 1,003                 | 1,022,793        | 610,208      | 266,907      | 144,098      | 1,580                 |
| All Actions of Less than \$10,000        | 3,326,672        | 821,973      | 982,471      | 811,105      | 771,123               | 3,103,781        | 782,493      | 860,663      | 869,165      | 591,460               |

a/ For Definitions and Coverage, See Notes on Coverage.

TABLE 8a (Continued)  
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) <sup>a/</sup>

| MAJOR PROGRAM                            | FISCAL YEAR 1971 |                           |              |             |                       | FISCAL YEAR 1972 |                           |              |              |                       |
|------------------------------------------|------------------|---------------------------|--------------|-------------|-----------------------|------------------|---------------------------|--------------|--------------|-----------------------|
|                                          | Total            | Army                      | Navy         | Air Force   | Defense Supply Agency | Total            | Army                      | Navy         | Air Force    | Defense Supply Agency |
| ALL BUSINESS FIRMS FOR WORK IN THE U. S. | \$30,208,166     | \$7,540,842               | \$10,791,300 | \$8,888,769 | \$2,987,555           | \$33,006,727     | \$8,075,989 <sup>b/</sup> | \$11,655,346 | \$10,012,092 | \$3,263,333           |
| MAJOR HARD GOODS (SUB-TOTAL)             | 20,184,899       | 5,058,393                 | 8,375,337    | 6,629,904   | 121,265               | 22,085,479       | 5,266,440                 | 9,132,919    | 7,545,954    | 140,166               |
| Aircraft                                 | 6,586,166        | 1,677,693                 | 2,987,395    | 3,432,119   | 8,957                 | 7,552,462        | 479,400                   | 3,055,552    | 3,965,613    | 10,297                |
| Missile and Space Systems                | 4,454,435        | 1,564,919                 | 899,706      | 1,989,599   | 121                   | 4,972,942        | 1,624,954                 | 1,359,970    | 2,211,866    | 152                   |
| Ships                                    | 2,495,462        | 2,173                     | 2,474,867    | 103         | 18,319                | 2,277,248        | 3,338                     | 2,255,250    | 906          | 17,754                |
| Tank-Automotive                          | 833,922          | 792,069                   | 5,147        | 25,618      | 11,088                | 651,552          | 614,431                   | 2,265        | 23,078       | 11,358                |
| Weapons                                  | 300,402          | 117,431                   | 148,210      | 34,761      | 0                     | 350,082          | 105,142                   | 190,132      | 54,754       | 54                    |
| Ammunition                               | 2,143,114        | 1,516,467                 | 433,478      | 193,131     | 38                    | 2,583,004        | 1,792,084                 | 594,975      | 194,023      | 1,822                 |
| Electronics & Communications Equip.      | 3,061,098        | 597,339                   | 1,428,444    | 954,573     | 82,442                | 3,700,189        | 647,091                   | 1,858,755    | 1,095,714    | 98,669                |
| SERVICES                                 | 2,651,924        | 747,440                   | 971,127      | 934,757     | 2,600                 | 2,709,816        | 779,918                   | 917,301      | 1,007,077    | 5,520                 |
| ALL OTHER (SUB-TOTAL)                    | 7,371,643        | 1,752,009                 | 1,444,936    | 1,328,108   | 2,863,690             | 8,211,432        | 2,029,631                 | 1,605,126    | 1,459,028    | 3,117,647             |
| Substance                                | 884,794          | 93,427                    | 27,533       | 50,480      | 713,354               | 773,341          | 92,536                    | 29,070       | 52,390       | 999,388               |
| Textiles, Clothing and Equipment         | 276,166          | 9,764                     | 6,262        | 14,001      | 246,139               | 393,827          | 23,690                    | 5,579        | 9,940        | 354,618               |
| Fuels and Lubricants                     | 849,146          | 4,868                     | 1,017        | 1,477       | 841,784               | 976,071          | 1,447                     | 1,153        | 336          | 973,135               |
| Miscellaneous Hard Goods                 | 957,118          | 142,869                   | 132,919      | 172,813     | 508,517               | 1,155,020        | 163,360                   | 156,943      | 211,922      | 682,795               |
| Construction                             | 1,327,105        | 698,872                   | 441,422      | 184,036     | 2,775                 | 1,666,551        | 916,924                   | 568,950      | 178,492      | 2,285                 |
| All Actions of Less than \$10,000        | 3,077,314        | 785,209                   | 835,683      | 905,301     | 551,121               | 3,246,279        | 831,674                   | 843,431      | 1,005,548    | 565,226               |
| ALL BUSINESS FIRMS FOR WORK IN THE U. S. | \$30,647,396     | \$7,635,001 <sup>b/</sup> | \$10,697,488 | \$9,030,484 | \$3,284,423           | \$33,233,862     | \$7,596,894 <sup>b/</sup> | \$11,864,427 | \$9,448,113  | \$4,324,428           |
| MAJOR HARD GOODS (SUB-TOTAL)             | 19,447,376       | 4,552,010                 | 8,172,074    | 6,568,032   | 152,260               | 20,760,171       | 4,496,823                 | 9,192,806    | 6,911,462    | 159,080               |
| Aircraft                                 | 6,139,559        | 384,610                   | 2,496,503    | 3,243,042   | 15,704                | 6,480,779        | 642,035                   | 2,032,195    | 3,754,317    | 12,228                |
| Missile and Space Systems                | 4,420,273        | 1,335,675                 | 1,141,999    | 1,950,940   | 659                   | 4,225,507        | 1,242,631                 | 1,210,190    | 1,772,340    | 346                   |
| Ships                                    | 2,114,524        | 4,993                     | 2,089,529    | 235         | 19,767                | 3,704,370        | 7,630                     | 3,671,827    | 358          | 24,555                |
| Tank-Automotive                          | 634,173          | 594,256                   | 2,720        | 25,178      | 12,019                | 724,467          | 678,325                   | 2,413        | 30,689       | 13,040                |
| Weapons                                  | 343,683          | 109,811                   | 188,644      | 45,126      | 102                   | 392,245          | 155,674                   | 180,906      | 55,376       | 289                   |
| Ammunition                               | 2,247,343        | 1,486,740                 | 611,290      | 149,313     | 0                     | 1,535,369        | 1,068,042                 | 358,505      | 108,848      | 14                    |
| Electronics & Communication Equip.       | 3,538,821        | 635,925                   | 1,641,369    | 1,154,958   | 107,309               | 3,697,444        | 702,482                   | 1,736,170    | 1,149,554    | 108,608               |
| SERVICES                                 | 2,680,070        | 837,692                   | 979,196      | 855,247     | 7,935                 | 2,667,590        | 944,997                   | 889,052      | 821,073      | 12,468                |
| ALL OTHER (SUB-TOTAL)                    | 8,519,950        | 2,245,292                 | 1,546,218    | 1,607,205   | 3,121,228             | 9,806,101        | 2,155,074                 | 1,782,569    | 1,715,578    | 4,152,880             |
| Substance                                | 790,906          | 123,397                   | 27,014       | 56,644      | 583,851               | 975,294          | 169,720                   | 36,934       | 74,932       | 693,708               |
| Textiles, Clothing and Equipment         | 356,673          | 26,230                    | 7,137        | 12,291      | 311,015               | 497,602          | 23,290                    | 10,322       | 12,695       | 451,295               |
| Fuels and Lubricants                     | 959,509          | 1,967                     | 515          | 152         | 956,875               | 1,690,453        | 4,851                     | 9,250        | 936          | 1,675,416             |
| Miscellaneous Hard Goods                 | 1,226,326        | 212,344                   | 167,168      | 214,985     | 631,629               | 1,284,986        | 236,301                   | 166,448      | 179,541      | 702,696               |
| Construction                             | 1,773,853        | 985,400                   | 537,578      | 248,384     | 2,491                 | 1,675,566        | 726,450                   | 672,421      | 274,858      | 1,837                 |
| All Actions of Less than \$10,000        | 3,412,683        | 895,761                   | 806,806      | 1,074,749   | 635,367               | 3,682,200        | 994,462                   | 887,194      | 1,172,616    | 627,928               |

<sup>a/</sup> For definitions and coverage, see Notes on Coverage.

TABLE 6a (Concluded)  
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

| MAJOR PROGRAM                            | FISCAL YEAR 1975 |             |              |              |                       |              | FISCAL YEAR 1976 |              |              |                       |              |                       |
|------------------------------------------|------------------|-------------|--------------|--------------|-----------------------|--------------|------------------|--------------|--------------|-----------------------|--------------|-----------------------|
|                                          | Total            | Army        | Navy         | Air Force    | Defense Supply Agency | Total        | Army             | Navy         | Air Force    | Defense Supply Agency | Total        | Defense Supply Agency |
| ALL BUSINESS FIRMS FOR WORK IN THE U. S. | \$ 37,114,878    | \$8,533,495 | \$13,374,410 | \$10,418,468 | \$4,788,505           | \$37,593,830 | \$8,369,760      | \$12,887,877 | \$11,406,581 | \$4,929,612           | \$37,593,830 | \$4,929,612           |
| MAJOR HARD GOODS (SUB-TOTAL)             | 22,183,743       | 4,540,480   | 9,942,671    | 7,485,250    | 194,942               | 22,794,566   | 4,500,934        | 9,661,048    | 8,470,164    | 162,415               | 22,794,566   | 162,415               |
| Aircraft                                 | 6,700,514        | 497,292     | 2,615,234    | 3,573,663    | 14,325                | 7,030,413    | 518,184          | 1,694,803    | 4,608,493    | 8,593                 | 7,030,413    | 8,593                 |
| Missile and Space Systems                | 4,595,021        | 1,210,898   | 1,451,618    | 1,930,763    | 1,802                 | 4,717,156    | 1,026,502        | 1,742,123    | 1,948,343    | 186                   | 4,717,156    | 186                   |
| Ships                                    | 3,536,117        | 7,810       | 3,488,509    | 247          | 39,551                | 3,791,679    | 5,351            | 3,755,669    | 255          | 30,404                | 3,791,679    | 30,404                |
| Tank-Automotive                          | 948,889          | 897,231     | 4,806        | 34,857       | 11,995                | 1,320,870    | 1,265,753        | 1,341        | 42,122       | 11,654                | 1,320,870    | 11,654                |
| Weapons                                  | 437,745          | 191,484     | 163,966      | 81,852       | 443                   | 511,817      | 233,117          | 194,958      | 83,318       | 42                    | 511,817      | 42                    |
| Ammunition                               | 1,294,387        | 890,517     | 263,248      | 140,347      | 275                   | 945,607      | 571,603          | 265,320      | 108,642      | 42                    | 945,607      | 42                    |
| Electronics & Communications Equip.      | 4,671,070        | 845,708     | 1,975,290    | 1,723,521    | 126,551               | 4,477,024    | 880,429          | 1,806,834    | 1,678,991    | 110,770               | 4,477,024    | 110,770               |
| SERVICES                                 | 3,064,475        | 932,591     | 1,139,138    | 942,109      | 10,277                | 3,194,361    | 1,015,070        | 1,113,444    | 1,057,302    | 8,545                 | 3,194,361    | 8,545                 |
| ALL OTHER (SUB-TOTAL)                    | 11,866,660       | 3,059,664   | 2,272,601    | 1,921,109    | 4,583,286             | 11,604,903   | 2,853,751        | 2,113,385    | 1,879,115    | 4,758,652             | 11,604,903   | 4,758,652             |
| Subsistence                              | 1,052,515        | 206,578     | 42,231       | 91,578       | 742,128               | 1,038,485    | 172,955          | 32,258       | 80,638       | 752,634               | 1,038,485    | 752,634               |
| Textiles, Clothing and Equipment         | 458,326          | 38,203      | 12,515       | 11,594       | 396,014               | 478,942      | 38,177           | 13,616       | 13,286       | 413,863               | 478,942      | 413,863               |
| Fuels and Lubricants                     | 2,160,094        | 8,342       | 17,372       | 16,349       | 2,117,991             | 2,268,455    | 28,646           | 20,312       | 21,990       | 2,197,507             | 2,268,455    | 2,197,507             |
| Miscellaneous Hard Goods                 | 1,387,550        | 305,736     | 205,325      | 204,513      | 671,976               | 1,386,212    | 298,790          | 194,868      | 216,260      | 676,334               | 1,386,212    | 676,334               |
| Construction                             | 2,707,025        | 1,408,153   | 996,498      | 299,152      | 1,192                 | 2,247,224    | 1,210,171        | 845,164      | 191,268      | 621                   | 2,247,224    | 621                   |
| All Actions of Less than \$10,000        | 4,101,190        | 1,092,622   | 996,660      | 1,327,923    | 683,985               | 4,185,585    | 1,105,052        | 1,007,167    | 1,355,673    | 717,693               | 4,185,585    | 717,693               |
| ALL BUSINESS FIRMS FOR WORK IN THE U. S. |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| MAJOR HARD GOODS (SUB-TOTAL)             |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| Aircraft                                 |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| Missile and Space Systems                |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| Ships                                    |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| Tank-Automotive                          |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| Weapons                                  |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| Ammunition                               |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| Electronics & Communication Equip.       |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| SERVICES                                 |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| ALL OTHER (SUB-TOTAL)                    |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| Subsistence                              |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| Textiles, Clothing and Equipment         |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| Fuels and Lubricants                     |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| Miscellaneous Hard Goods                 |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| Construction                             |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |
| All Actions of Less than \$10,000        |                  |             |              |              |                       |              |                  |              |              |                       |              |                       |

a/ For definitions and coverage, see Notes on Coverage.  
b/ Includes "Other Defense Agency" awards. Total FY 1972, \$446,014.  
c/ Includes "Other Defense Agency" awards. Total FY 1973, \$466,453.  
d/ Includes "Other Defense Agency" awards. Total FY 1974, \$600,816.  
e/ Includes "Other Defense Agency" awards. Total FY 1975, \$607,706.  
f/ Includes "Other Defense Agency" awards. Total FY 1976, \$960,990.

# AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK

The net value of military prime contract awards for research, development, test and evaluation work (RDT&E) for fiscal years 1959 through 1976 is shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the U. S. and orders to other government agencies, amounted to \$6,726 million in fiscal year 1976 and accounted for 17.5% of all military procurement. In fiscal year 1975, the comparable dollar amount was \$6,257 million which was 16.5% of total awards.

Between fiscal year 1959 and fiscal year 1963 there was an annual increase in the dollar value of awards for RDT&E work. Following two years of decline, awards for RDT&E procurement increased to \$6,436 million in fiscal year 1968. After two years of decline to \$5,399 million in fiscal year 1970, awards for RDT&E increased in each subsequent year to \$6,266 million in fiscal year 1973, declined in fiscal year 1974 to \$5,775 million, and again increased to \$6,257 million in fiscal year 1975, and to \$6,726 million during fiscal year 1976.

Contract awards for RDT&E by procurement program are shown for fiscal years 1959 through 1976 in Table 8. The percentages shown represent the proportions the RDT&E awards in each program are of the totals shown in Table 6.

The following table distributes the RDT&E dollars awarded to business firms and educational and nonprofit institutions for fiscal year 1976 and shows that 4.2% was awarded for research, 86.5% for development, and 9.3% for management and support. Corresponding percentages for fiscal year 1975 respectively were 4.0%, 87.9%, and 8.1%.

Small business firms in fiscal year 1976 acquired 5.2% of all prime contracts for RDT&E work receiving 24.6% of all research contracts, 4.2% of the development contracts and 10.7% of the contracts for management and support.

# RESEARCH, DEVELOPMENT, TEST AND EVALUATION AWARDS

Fiscal Year 1975 and Fiscal Year 1976

(Amounts in Millions)

| Type of Contractor                                   | Total            |                  | Research        |                 | Development      |                  | Management and Support |                |
|------------------------------------------------------|------------------|------------------|-----------------|-----------------|------------------|------------------|------------------------|----------------|
|                                                      | FY 1975          | FY 1976          | FY 1975         | FY 1976         | FY 1975          | FY 1976          | FY 1975                | FY 1976        |
| <b>TOTAL</b>                                         | <u>\$6,319.7</u> | <u>\$6,887.6</u> | <u>\$ 250.9</u> | <u>\$ 291.9</u> | <u>\$5,552.5</u> | <u>\$5,957.1</u> | <u>\$516.3</u>         | <u>\$638.6</u> |
| Intragovernmental                                    | 37.8             | 128.1            | 4.9             | 5.4             | 30.2             | 114.3            | 2.7                    | 8.4            |
| For Work Outside U. S.                               | 25.2             | 32.9             | 2.1             | 1.7             | 7.3              | 16.2             | 15.8                   | 15.0           |
| Total, except Intragovernmental & Work Outside U. S. | <u>6,256.7</u>   | <u>6,726.6</u>   | <u>243.9</u>    | <u>284.8</u>    | <u>5,515.0</u>   | <u>5,826.6</u>   | <u>497.8</u>           | <u>615.2</u>   |
| Business Firms                                       | <u>5,601.5</u>   | <u>6,028.3</u>   | <u>130.4</u>    | <u>145.1</u>    | <u>5,167.2</u>   | <u>5,472.3</u>   | <u>303.9</u>           | <u>410.9</u>   |
| Small Firms                                          | 316.4            | 311.4            | 38.8            | 35.7            | 243.3            | 231.9            | 34.3                   | 43.8           |
| Large Firms                                          | 5,285.1          | 5,716.9          | 91.6            | 109.4           | 4,923.9          | 5,240.4          | 269.6                  | 367.1          |
| Percent to Small Firms                               | 5.6%             | 5.2%             | 29.8%           | 24.6%           | 4.7%             | 4.2%             | 11.3%                  | 10.7%          |
| Educational & Nonprofit Institutions                 | 655.2            | 698.2            | 113.5           | 139.7           | 347.8            | 354.3            | 193.9                  | 204.2          |

Table 7

**AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION, WORK, BY TYPE OF CONTRACTOR <sup>a/</sup>**  
(Amounts in Thousands)

| Type of Contractor                                                                   | FY 1959     | FY 1960     | FY 1961     | FY 1962     | FY 1963     | FY 1964     | FY 1965     |
|--------------------------------------------------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>TOTAL</b>                                                                         | NA          | NA          | \$5,043,527 | \$6,125,046 | \$6,244,894 | \$5,832,497 | \$4,790,834 |
| <b>INTRAGOVERNMENTAL<br/>FOR WORK OUTSIDE U. S.</b>                                  | NA          | NA          | 7,806       | 15,995      | 18,343      | 40,630      | 26,743      |
|                                                                                      | NA          | NA          | 18,169      | 13,904      | 13,908      | 25,268      | 38,291      |
| <b>TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR<br/>WORK OUTSIDE U. S.</b>                | \$5,239,057 | \$5,551,054 | \$5,023,402 | \$6,015,277 | \$6,212,443 | \$5,744,574 | \$4,725,403 |
| Army                                                                                 | 772,931     | 755,645     | 655,686     | 763,700     | 763,116     | 1,019,478   | 1,016,163   |
| Navy                                                                                 | 1,294,372   | 1,580,122   | 1,465,795   | 1,087,295   | 1,238,642   | 1,061,819   | 971,454     |
| Air Force                                                                            | 3,211,754   | 3,215,287   | 3,901,951   | 4,224,332   | 4,101,885   | 3,665,282   | 2,738,300   |
| <b>PERCENT OF ALL MILITARY PROCUREMENT</b>                                           |             |             |             |             |             |             |             |
| Army                                                                                 | 22.64       | 25.04       | 25.74       | 22.44       | 22.44       | 21.44       | 18.24       |
| Navy                                                                                 | 15.2        | 15.0        | 15.3        | 13.3        | 15.5        | 12.3        | 11.4        |
| Air Force                                                                            | 17.8        | 23.0        | 20.0        | 38.2        | 35.7        | 36.5        | 24.8        |
| <b>EDUCATIONAL &amp; NON-PROFIT INSTITUTIONS</b>                                     |             |             |             |             |             |             |             |
| Army                                                                                 | 340,465     | 316,809     | 373,638     | 425,777     | 525,805     | 621,754     | 659,444     |
| Navy                                                                                 | 91,399      | 63,794      | 48,588      | 57,686      | 103,377     | 137,171     | 125,674     |
| Air Force                                                                            | 94,998      | 122,562     | 133,136     | 134,246     | 170,076     | 168,571     | 165,580     |
|                                                                                      | 154,068     | 130,453     | 191,914     | 233,797     | 282,352     | 316,012     | 365,090     |
| <b>PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL<br/>&amp; NON-PROFIT INSTITUTIONS</b> |             |             |             |             |             |             |             |
| Army                                                                                 | 85.24       | 83.44       | 86.54       | 85.64       | 85.14       | 90.44       | 84.04       |
| Navy                                                                                 | 65.2        | 97.3        | 86.4        | 88.1        | 83.0        | 80.7        | 75.9        |
| Air Force                                                                            | 95.5        | 97.6        | 95.4        | 91.1        | 96.1        | 96.3        | 92.7        |
|                                                                                      |             | 91.2        | 81.2        | 82.2        | 79.8        | 92.8        | 93.0        |
| <b>BUSINESS FIRMS FOR WORK IN THE UNITED STATES</b>                                  |             |             |             |             |             |             |             |
| Army                                                                                 | 4,898,592   | 5,234,245   | 5,649,764   | 5,649,870   | 5,686,838   | 5,141,825   | 4,049,458   |
| Navy                                                                                 | 681,532     | 691,851     | 697,688     | 736,226     | 768,759     | 882,307     | 880,469     |
| Air Force                                                                            | 1,159,574   | 1,457,860   | 1,332,659   | 953,049     | 1,068,566   | 893,248     | 805,779     |
|                                                                                      | 3,057,666   | 3,084,834   | 3,710,037   | 3,980,595   | 3,869,533   | 3,369,270   | 2,373,210   |
| <b>PERCENT OF ALL PROCUREMENT FROM<br/>BUSINESS FIRMS</b>                            |             |             |             |             |             |             |             |
| Army                                                                                 | 21.54       | 24.64       | 24.64       | 21.74       | 21.04       | 19.64       | 16.14       |
| Navy                                                                                 | 13.7        | 14.1        | 11.5        | 11.5        | 13.2        | 15.6        | 16.3        |
| Air Force                                                                            | 16.7        | 21.6        | 18.6        | 11.9        | 13.7        | 10.6        | 9.7         |
|                                                                                      | 28.2        | 32.0        | 35.2        | 37.1        | 34.4        | 34.5        | 27.0        |
| <b>SMALL BUSINESS FIRMS</b>                                                          |             |             |             |             |             |             |             |
| Army                                                                                 | 169,962     | 179,687     | 161,307     | 197,126     | 197,670     | 189,704     | 180,443     |
| Navy                                                                                 | 51,855      | 42,855      | 28,998      | 41,950      | 52,636      | 53,735      | 51,888      |
| Air Force                                                                            | 66,744      | 79,457      | 72,278      | 85,096      | 75,801      | 69,831      | 65,252      |
|                                                                                      | 51,363      | 57,375      | 60,431      | 70,080      | 69,533      | 66,078      | 63,363      |
| <b>SMALL BUSINESS PERCENT OF EDITOR FOR BUSINESS<br/>FIRMS</b>                       |             |             |             |             |             |             |             |
| Army                                                                                 | 3.54        | 3.44        | 2.94        | 3.54        | 3.54        | 3.74        | 4.44        |
| Navy                                                                                 | 7.6         | 6.2         | 4.7         | 5.7         | 6.8         | 6.1         | 5.8         |
| Air Force                                                                            | 1.7         | 5.5         | 5.4         | 8.9         | 7.1         | 7.8         | 8.1         |
|                                                                                      |             | 1.9         | 1.6         | 1.8         | 1.8         | 2.0         | 2.7         |

<sup>a/</sup> For Definitions and Coverage, See Notes on Coverage.  
NA - Not Available.

**Table 7 (Continued)**  
**AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR**  
(Amounts in Thousands)

| Type of Contractor                                                               | FY 1966            | FY 1967            | FY 1968            | FY 1969            | FY 1970            | FY 1971            | FY 1972               |
|----------------------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-----------------------|
| <b>TOTAL</b>                                                                     | <b>\$2,355,682</b> | <b>\$2,555,617</b> | <b>\$2,531,501</b> | <b>\$2,036,492</b> | <b>\$2,486,867</b> | <b>\$2,558,698</b> | <b>\$2,865,784</b> b/ |
| <b>INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.</b>                                  | 25,305<br>52,953   | 12,788<br>67,466   | 19,373<br>75,689   | 3,202<br>69,924    | 9,837<br>77,634    | 14,826<br>46,889   | 25,317<br>40,863      |
| <b>TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S.</b>                | <b>\$2,277,431</b> | <b>\$2,015,363</b> | <b>\$2,436,432</b> | <b>\$2,463,366</b> | <b>\$2,399,396</b> | <b>\$2,496,983</b> | <b>2,799,604</b>      |
| Army                                                                             | 1,240,640          | 1,275,280          | 1,272,224          | 1,219,000          | 1,073,046          | 1,089,808          | 1,419,493             |
| Navy                                                                             | 1,160,984          | 1,578,415          | 1,681,142          | 1,584,213          | 1,745,687          | 2,097,086          | 1,752,269             |
| Air Force                                                                        | 2,875,807          | 3,161,668          | 3,483,073          | 3,160,153          | 2,580,663          | 2,310,249          | 2,627,327             |
| Defense Supply Agency                                                            |                    |                    |                    |                    |                    |                    | c/                    |
| <b>PERCENT OF ALL MILITARY PROCUREMENT</b>                                       | <b>15.2%</b>       | <b>14.8%</b>       | <b>16.0%</b>       | <b>15.7%</b>       | <b>16.9%</b>       | <b>17.8%</b>       | <b>17.2%</b>          |
| Army                                                                             | 12.2               | 11.4               | 10.6               | 10.8               | 12.2               | 14.2               | 17.2                  |
| Navy                                                                             | 12.5               | 12.7               | 13.7               | 14.3               | 18.0               | 19.0               | 14.7                  |
| Air Force                                                                        | 28.8               | 27.9               | 31.0               | 28.2               | 26.0               | 25.1               | 25.4                  |
| Defense Supply Agency                                                            |                    |                    |                    |                    |                    |                    | *                     |
| <b>EDUCATIONAL &amp; NON-PROFIT INSTITUTIONS</b>                                 | <b>528,376</b>     | <b>643,474</b>     | <b>658,474</b>     | <b>613,276</b>     | <b>627,247</b>     | <b>592,856</b>     | <b>611,196</b>        |
| Army                                                                             | 141,710            | 151,656            | 119,470            | 144,261            | 132,979            | 117,804            | 120,315               |
| Navy                                                                             | 175,578            | 203,011            | 204,374            | 190,903            | 188,931            | 196,030            | 214,713               |
| Air Force                                                                        | 281,088            | 288,807            | 334,630            | 308,112            | 305,337            | 278,982            | 296,168               |
| Defense Supply Agency                                                            |                    |                    |                    |                    |                    |                    | 0                     |
| <b>PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL &amp; NON-PROFIT INSTITUTIONS</b> | <b>89.0%</b>       | <b>85.1%</b>       | <b>85.3%</b>       | <b>84.7%</b>       | <b>84.8%</b>       | <b>84.4%</b>       | <b>84.1%</b>          |
| Army                                                                             | 82.5               | 80.1               | 78.0               | 79.3               | 77.4               | 73.8               | 70.5                  |
| Navy                                                                             | 93.7               | 94.2               | 93.6               | 94.0               | 92.7               | 89.4               | 89.4                  |
| Air Force                                                                        | 90.8               | 82.5               | 84.0               | 82.7               | 84.2               | 86.4               | 87.2                  |
| Defense Supply Agency                                                            |                    |                    |                    |                    |                    |                    |                       |
| <b>BUSINESS FIRMS FOR WORK IN THE UNITED STATES</b>                              | <b>4,679,055</b>   | <b>5,371,889</b>   | <b>5,177,565</b>   | <b>5,320,090</b>   | <b>4,772,149</b>   | <b>4,904,127</b>   | <b>5,168,408</b>      |
| Army                                                                             | 1,098,930          | 1,123,624          | 1,152,764          | 1,076,738          | 940,627            | 971,861            | 1,299,178             |
| Navy                                                                             | 985,406            | 1,375,404          | 1,476,768          | 1,383,310          | 1,556,756          | 1,801,056          | 1,537,556             |
| Air Force                                                                        | 2,594,719          | 2,872,861          | 3,148,443          | 2,192,041          | 2,275,326          | 2,031,267          | 2,331,359             |
| Defense Supply Agency                                                            |                    |                    |                    |                    |                    |                    | 315                   |
| <b>PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS</b>                            | <b>13.8%</b>       | <b>13.5%</b>       | <b>14.6%</b>       | <b>14.3%</b>       | <b>15.3%</b>       | <b>16.2%</b>       | <b>15.7%</b>          |
| Army                                                                             | 11.0               | 10.3               | 9.8                | 9.6                | 10.9               | 12.9               | 16.1                  |
| Navy                                                                             | 10.9               | 11.3               | 12.2               | 12.8               | 16.4               | 17.6               | 13.2                  |
| Air Force                                                                        | 26.8               | 26.1               | 29.0               | 26.4               | 23.8               | 22.9               | 23.3                  |
| Defense Supply Agency                                                            |                    |                    |                    |                    |                    |                    |                       |
| <b>SMALL BUSINESS FIRMS</b>                                                      | <b>205,025</b>     | <b>212,545</b>     | <b>195,602</b>     | <b>197,583</b>     | <b>189,110</b>     | <b>183,292</b>     | <b>255,608</b>        |
| Army                                                                             | 60,700             | 55,224             | 57,183             | 60,373             | 52,420             | 51,833             | 93,257                |
| Navy                                                                             | 77,267             | 97,635             | 83,827             | 80,409             | 66,624             | 63,911             | 84,625                |
| Air Force                                                                        | 67,058             | 59,686             | 54,292             | 56,801             | 70,066             | 67,555             | 77,551                |
| Defense Supply Agency                                                            |                    |                    |                    |                    |                    |                    | 175                   |
| <b>SMALL BUSINESS PERCENT OF EDTR FOR BUSINESS FIRMS</b>                         | <b>4.4%</b>        | <b>4.0%</b>        | <b>3.4%</b>        | <b>3.7%</b>        | <b>4.0%</b>        | <b>3.7%</b>        | <b>4.9%</b> b/        |
| Army                                                                             | 5.5                | 4.9                | 5.0                | 5.6                | 5.6                | 5.3                | 7.2                   |
| Navy                                                                             | 7.8                | 7.1                | 5.7                | 5.8                | 4.3                | 3.4                | 5.5                   |
| Air Force                                                                        | 2.6                | 2.1                | 1.7                | 2.0                | 3.1                | 3.3                | 3.3                   |
| Defense Supply Agency                                                            |                    |                    |                    |                    |                    |                    | 55.6                  |

a/ For definitions and coverage, see Notes on Coverage.  
b/ Includes "Other Defense Agency" awards. Total, \$100,381; Small Business \$19,095.  
c/ Exclusive of these awards, Small Business percentage is 6.0%.  
Defense Supply Agency had no EDTR contracts prior to Fiscal Year 1972.  
\* Less than 0.05 percent.

Table 7 (Concluded)  
AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR <sup>a/</sup>  
(Amounts in Thousands)

| Type of Contractor                                                              | FY 1973                    | FY 1974                    | FY 1975                    | FY 1976                    | FY 1977 | FY 1978 | FY 1979 |
|---------------------------------------------------------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|---------|---------|---------|
| <b>TOTAL</b>                                                                    | \$ 1,407,143 <sup>b/</sup> | \$ 1,777,751 <sup>b/</sup> | \$ 1,319,720 <sup>b/</sup> | \$ 1,887,536 <sup>b/</sup> |         |         |         |
| <b>INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U. S.</b>                             | 16,141                     | 31,685                     | 37,809                     | 128,139                    |         |         |         |
|                                                                                 | 25,146                     | 29,226                     | 25,241                     | 34,527                     |         |         |         |
| <b>TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U. S.</b>           | 6,244,054                  | 5,774,136                  | 6,254,470                  | 6,726,470                  |         |         |         |
| Army                                                                            | 1,400,349                  | 1,451,799                  | 1,275,568                  | 1,379,538                  |         |         |         |
| Navy                                                                            | 2,457,423                  | 1,949,484                  | 1,980,377                  | 2,410,554                  |         |         |         |
| Air Force                                                                       | 2,366,767                  | 2,373,853                  | 3,000,725                  | 2,936,378                  |         |         |         |
| Defense Supply Agency                                                           | 1,497                      | 0                          | 0                          | 0                          |         |         |         |
| <b>PERCENT OF ALL MILITARY PROCUREMENT</b>                                      | <b>20.0%</b>               | <b>17.0%</b>               | <b>16.2%</b>               | <b>17.5%</b>               |         |         |         |
| Army                                                                            | 17.9                       | 17.7                       | 14.7                       | 16.1                       |         |         |         |
| Navy                                                                            | 21.0                       | 16.1                       | 14.5                       | 18.3                       |         |         |         |
| Air Force                                                                       | 27.4                       | 24.2                       | 27.8                       | 24.9                       |         |         |         |
| Defense Supply Agency                                                           | *                          | 0.0                        | 0.0                        | 0.0                        |         |         |         |
| <b>EDUCATIONAL &amp; NONPROFIT INSTITUTIONS</b>                                 | <b>609,465</b>             | <b>627,484</b>             | <b>655,189</b>             | <b>698,190</b>             |         |         |         |
| Army                                                                            | 115,838                    | 103,232                    | 90,796                     | 106,899                    |         |         |         |
| Navy                                                                            | 213,018                    | 249,209                    | 260,335                    | 275,119                    |         |         |         |
| Air Force                                                                       | 279,653                    | 275,043                    | 304,056                    | 316,172                    |         |         |         |
| Defense Supply Agency                                                           | 1,156                      | 0                          | 0                          | 0                          |         |         |         |
| <b>PERCENT OF ALL PROCUREMENT FROM EDUCATIONAL &amp; NONPROFIT INSTITUTIONS</b> | <b>63.4%</b>               | <b>77.5%</b>               | <b>77.5%</b>               | <b>74.6%</b>               |         |         |         |
| Army                                                                            | 62.8                       | 57.9                       | 57.6                       | 61.6                       |         |         |         |
| Navy                                                                            | 91.4                       | 88.7                       | 84.9                       | 87.3                       |         |         |         |
| Air Force                                                                       | 64.2                       | 79.9                       | 81.4                       | 81.8                       |         |         |         |
| Defense Supply Agency                                                           | 76.3                       | 0.0                        | 0.0                        | 0                          |         |         |         |
| <b>BUSINESS FIRMS FOR WORK IN THE UNITED STATES</b>                             | <b>5,446,321</b>           | <b>5,147,652</b>           | <b>5,441,431</b>           | <b>6,028,280</b>           |         |         |         |
| Army                                                                            | 1,384,511                  | 1,340,577                  | 1,184,702                  | 1,272,639                  |         |         |         |
| Navy                                                                            | 2,084,405                  | 1,700,275                  | 1,720,042                  | 2,135,435                  |         |         |         |
| Air Force                                                                       | 2,287,134                  | 2,096,810                  | 2,456,627                  | 2,620,206                  |         |         |         |
| Defense Supply Agency                                                           | 341                        | 0                          | 0                          | 0                          |         |         |         |
| <b>PERCENT OF ALL PROCUREMENT FROM BUSINESS FIRMS</b>                           | <b>16.5%</b>               | <b>15.5%</b>               | <b>15.1%</b>               | <b>16.0%</b>               |         |         |         |
| Army                                                                            | 16.8                       | 17.8                       | 13.9                       | 15.2                       |         |         |         |
| Navy                                                                            | 19.5                       | 14.3                       | 12.9                       | 16.6                       |         |         |         |
| Air Force                                                                       | 25.3                       | 22.2                       | 25.9                       | 23.0                       |         |         |         |
| Defense Supply Agency                                                           | *                          | 0.0                        | 0.0                        | 0.0                        |         |         |         |
| <b>SMALL BUSINESS FIRMS</b>                                                     | <b>272,115</b>             | <b>300,359</b>             | <b>316,428</b>             | <b>311,370</b>             |         |         |         |
| Army                                                                            | 107,265                    | 108,453                    | 106,860                    | 106,835                    |         |         |         |
| Navy                                                                            | 96,553                     | 119,892                    | 122,997                    | 123,239                    |         |         |         |
| Air Force                                                                       | 67,996                     | 72,014                     | 86,611                     | 81,296                     |         |         |         |
| Defense Supply Agency                                                           | 341                        | 0                          | 0                          | 0                          |         |         |         |
| <b>SMALL BUSINESS PERCENT OF TOTAL FOR BUSINESS FIRMS</b>                       | <b>4.8%</b>                | <b>5.8%</b>                | <b>5.6%</b>                | <b>5.2%</b>                |         |         |         |
| Army                                                                            | 8.1                        | 8.0                        | 9.0                        | 8.1                        |         |         |         |
| Navy                                                                            | 4.6                        | 7.1                        | 7.1                        | 5.1                        |         |         |         |
| Air Force                                                                       | 3.6                        | 3.4                        | 3.2                        | 3.3                        |         |         |         |
| Defense Supply Agency                                                           | 100.0                      | 0.0                        | 0.0                        | 0                          |         |         |         |

<sup>a/</sup> For Definitions and Coverage, See Notes on Coverage.

<sup>b/</sup> Includes "Other Defense Agency" RDT&E awards.

\* Less than 0.05 percent.

Table 8

## AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM a/

| Major Program                                              | Amount (\$000) |             |                 |                  |                  |          | % of all Awards in each Category |            |            |            |  |
|------------------------------------------------------------|----------------|-------------|-----------------|------------------|------------------|----------|----------------------------------|------------|------------|------------|--|
|                                                            | FY 1959        | FY 1960     | FY 1961         | FY 1962          | FY 1963          | FY 1959  | FY '60                           | FY '61     | FY '62     | FY '63     |  |
| TOTAL                                                      | NA             | NA          | \$6,049,597     | \$6,125,096      | \$6,244,894      | NA       | NA                               | 23.6%      | 20.9%      | 21.3%      |  |
| INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.                   | NA<br>NA       | NA<br>NA    | 7,806<br>18,389 | 15,595<br>13,904 | 18,343<br>13,908 | NA<br>NA | NA<br>NA                         | 0.9<br>1.4 | 1.3<br>1.0 | 5.3<br>1.1 |  |
| TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S. | \$5,239,057    | \$5,551,054 | \$6,023,402     | \$6,095,597      | \$6,212,643      | 22.6%    | 25.6%                            | 25.7%      | 22.9%      | 22.4%      |  |
| EDUCATIONAL AND NON-PROFIT INSTITUTIONS                    | 340,465        | 316,809     | 373,638         | 425,727          | 525,805          | 85.2     | 83.4                             | 86.5       | 85.6       | 85.1       |  |
| BUSINESS FIRMS FOR WORK IN THE U. S.<br>(SUB-TOTAL)        | 4,898,592      | 5,234,245   | 5,649,764       | 5,669,870        | 5,686,838        | 21.5     | 24.6                             | 24.6       | 21.7       | 21.0       |  |
| MAJOR HARD GOODS (SUB-TOTAL)                               | 3,873,921      | 4,773,969   | 5,112,433       | 5,123,461        | 5,213,051        | 25.1     | 32.2                             | 30.8       | 27.3       | 27.4       |  |
| Aircraft                                                   | 570,660        | 484,738     | 500,186         | 431,985          | 536,177          | 8.8      | 10.1                             | 10.1       | 8.9        | 9.8        |  |
| Missile and Space Systems                                  | 2,421,749      | 3,294,373   | 3,408,604       | 3,450,561        | 3,587,292        | 53.9     | 65.3                             | 57.9       | 51.6       | 53.6       |  |
| Ships                                                      | 113,975        | 157,069     | 277,722         | 202,650          | 198,273          | 10.4     | 15.6                             | 20.3       | 13.7       | 11.8       |  |
| Tank-Automotive                                            | 16,140         | 19,594      | 14,626          | 13,022           | 35,202           | 4.6      | 4.9                              | 2.5        | 1.2        | 3.4        |  |
| Weapons                                                    | 32,492         | 24,505      | 22,856          | 12,401           | 26,144           | 17.4     | 20.3                             | 16.0       | 5.6        | 12.2       |  |
| Ammunition                                                 | 71,239         | 99,507      | 102,016         | 76,103           | 113,920          | 20.0     | 20.9                             | 18.5       | 8.3        | 12.9       |  |
| Electronics and Communications Equipment                   | 647,666        | 734,163     | 786,123         | 916,739          | 716,043          | 26.2     | 24.3                             | 24.9       | 27.7       | 23.4       |  |
| SERVICES                                                   | 883,369        | 241,592     | 311,216         | 320,306          | 363,129          | 47.1     | 18.3                             | 28.5       | 29.4       | 24.1       |  |
| OTHER (SUB-TOTAL)                                          | 141,302        | 218,677     | 226,115         | 226,103          | 170,658          | 2.6      | 4.2                              | 4.3        | 3.6        | 1.7        |  |
| Subsistence                                                | 133            | 537         | 553             | 205              | 853              | *        | 0.1                              | 0.1        | *          | 0.1        |  |
| Textiles, Clothing & Equipage                              | 2,558          | 3,493       | 1,375           | 1,372            | 1,711            | 1.4      | 2.0                              | 0.5        | 0.3        | 0.7        |  |
| Fuels and Lubricants                                       | 26,912         | 16,238      | 4,704           | 8,082            | 1,435            | 2.7      | 1.9                              | 0.6        | 0.9        | 0.2        |  |
| Miscellaneous Hard Goods                                   | 75,087         | 165,777     | 195,879         | 185,339          | 76,357           | 8.7      | 18.1                             | 22.1       | 16.8       | 6.7        |  |
| Construction                                               | 3,082          | 259         | 151             | 271              | 562              | 0.2      | *                                | *          | *          | *          |  |
| All Actions of Less than \$10,000                          | 33,530         | 32,373      | 23,453          | 30,834           | 29,740           | 2.2      | 2.1                              | 1.4        | 1.5        | 1.1        |  |

a/ For Definitions and Coverage, See Notes on Coverage

\* Less than 0.05 percent.

NA - Not Available

Table 8 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM <sup>a/</sup>

| Major Program                                              | Amount (\$000)   |                  |                  |                  |                  |            | % of all Awards in each Category |            |            |            |
|------------------------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------|----------------------------------|------------|------------|------------|
|                                                            | FY 1964          | FY 1965          | FY 1966          | FY 1967          | FY 1968          | FY '64     | FY '65                           | FY '66     | FY '67     | FY '68     |
| TOTAL                                                      | \$5,832,497      | \$4,790,836      | \$5,355,689      | \$6,095,617      | \$6,531,501      | 20.3%      | 17.1%                            | 14.0%      | 13.7%      | 14.9%      |
| INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S.                   | 40,630<br>25,288 | 26,743<br>38,291 | 25,305<br>52,953 | 12,788<br>67,466 | 19,373<br>75,689 | 7.2<br>1.9 | 4.4<br>2.8                       | 2.5<br>2.1 | 1.0<br>2.4 | 2.0<br>3.0 |
| TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE U. S. | \$5,766,579      | \$4,725,802      | \$5,277,431      | \$6,015,363      | 6,436,432        | 21.4%      | 18.2%                            | 15.2%      | 14.5%      | 16.0%      |
| EDUCATIONAL AND NON-PROFIT INSTITUTIONS                    | 621,754          | 656,344          | 598,376          | 643,474          | 658,474          | 90.4       | 89.0                             | 89.0       | 85.1       | 85.3%      |
| BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)           | 5,144,825        | 4,069,458        | 4,679,055        | 5,371,889        | 5,777,965        | 19.6       | 16.1                             | 13.8       | 13.5       | 14.6%      |
| MAJOR HARD GOODS (SUB-TOTAL)                               | 4,681,300        | 3,570,997        | 4,090,312        | 4,804,275        | 5,148,210        | 26.5       | 21.8                             | 19.1       | 18.6       | 19.4       |
| Aircraft                                                   | 640,948          | 717,434          | 705,329          | 938,964          | 1,045,101        | 10.6       | 12.4                             | 9.4        | 9.7        | 11.0       |
| Missile and Space Systems                                  | 3,111,946        | 2,051,526        | 2,339,704        | 2,740,719        | 3,071,331        | 55.8       | 48.5                             | 56.7       | 63.2       | 64.9       |
| Ships                                                      | 141,504          | 59,305           | 72,685           | 114,011          | 95,562           | 9.5        | 3.5                              | 5.5        | 5.6        | 4.9        |
| Tank-Automotive                                            | 22,477           | 27,533           | 47,059           | 50,162           | 49,482           | 3.0        | 3.2                              | 3.0        | 3.5        | 3.5        |
| Weapons                                                    | 39,593           | 38,569           | 57,447           | 73,193           | 55,570           | 18.7       | 12.9                             | 11.5       | 11.9       | 8.4        |
| Ammunition                                                 | 76,319           | 53,545           | 123,176          | 84,655           | 106,731          | 11.6       | 7.1                              | 4.4        | 2.4        | 2.4        |
| Electronics and Communications Equipment                   | 648,513          | 623,085          | 744,912          | 802,571          | 724,433          | 22.2       | 22.4                             | 20.7       | 19.3       | 19.4       |
| SERVICES                                                   | 409,743          | 438,245          | 508,610          | 489,613          | 559,888          | 22.8       | 25.2                             | 22.2       | 16.6       | 17.3       |
| OTHER (SUB-TOTAL)                                          | 53,782           | 60,216           | 80,133           | 78,001           | 69,867           | 0.8        | 0.8                              | 0.8        | 0.7        | 0.7        |
| Subsistence                                                | 552              | 782              | 560              | 206              | 152              | 0.1        | 0.1                              | 0.1        | 0.1        | 0.1        |
| Textiles, Clothing and Equipage                            | 1,058            | 2,582            | 3,591            | 2,784            | 3,040            | 0.4        | 0.7                              | 0.3        | 0.2        | 0.4        |
| Fuels and Lubricants                                       | 1,318            | 1,007            | 799              | 161              | 141              | 0.2        | 0.1                              | 0.1        | *          | *          |
| Miscellaneous Hard Goods                                   | 31,492           | 25,068           | 41,913           | 45,231           | 36,321           | 3.0        | 2.2                              | 1.6        | 1.7        | 1.7        |
| Construction                                               | 1,378            | 3,085            | 3,461            | 2,860            | 5,434            | 0.1        | 0.2                              | 0.3        | 0.2        | 0.4        |
| All Actions of Less than \$10,000                          | 17,984           | 27,692           | 29,409           | 26,759           | 24,779           | 0.7        | 1.0                              | 0.8        | 0.7        | 0.7        |

<sup>a/</sup> For Definitions and Coverage, See Notes on Coverage.  
 \* Less Than 0.05 percent.

Table 8 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM <sup>a/</sup>

| Major Program                                                 | Amount (\$000)       |                      |                        |                        |                        | % of all Awards<br>in each Category |              |              |              |              |  |
|---------------------------------------------------------------|----------------------|----------------------|------------------------|------------------------|------------------------|-------------------------------------|--------------|--------------|--------------|--------------|--|
|                                                               | FY 1969              | FY 1970              | FY 1971                | FY 1972                | FY 1973                | FY '69                              | FY '70       | FY '71       | FY '72       | FY '73       |  |
| TOTAL                                                         | <u>\$6,036,492</u>   | <u>\$5,486,867</u>   | <u>\$5,558,698</u>     | <u>\$5,865,784</u>     | <u>\$6,307,623</u>     | <u>14.4%</u>                        | <u>15.3%</u> | <u>16.1%</u> | <u>15.3%</u> | <u>17.2%</u> |  |
| INTRAGOVERNMENTAL<br>FOR WORK OUTSIDE U. S.                   | 3,202<br>69,924      | 9,837<br>77,634      | 14,826<br>46,889       | 25,317<br>40,863       | 16,521<br>25,046       | 0.3<br>2.6                          | 0.6<br>3.2   | 1.0<br>2.3   | 1.0<br>2.0   | 0.5<br>1.1   |  |
| TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR<br>WORK OUTSIDE U. S. | <u>2,963,366</u>     | <u>5,399,396</u>     | <u>5,496,983</u>       | <u>5,799,604</u>       | <u>6,266,056</u>       | <u>15.7</u>                         | <u>16.9</u>  | <u>17.8</u>  | <u>17.2</u>  | <u>20.0</u>  |  |
| EDUCATIONAL AND NON-PROFIT INSTITUTIONS                       | 643,276              | 627,247              | 592,856                | 631,196                | 609,665                | 84.7                                | 84.8         | 84.4         | 84.1         | 82.4         |  |
| BUSINESS FIRMS FOR WORK IN THE U. S.<br>(SUB-TOTAL)           | <u>2,320,090</u>     | <u>4,772,149</u>     | <u>4,904,127</u>       | <u>5,168,408</u>       | <u>5,656,391</u>       | <u>14.3</u>                         | <u>15.3</u>  | <u>16.2</u>  | <u>15.7</u>  | <u>18.5</u>  |  |
| MAJOR HARD GOODS (SUB-TOTAL)                                  | 4,705,445<br>708,305 | 4,165,640<br>799,057 | 4,339,972<br>1,473,936 | 4,589,061<br>1,667,665 | 5,059,034<br>1,678,182 | 18.7<br>8.5                         | 20.3<br>12.1 | 21.5<br>21.4 | 20.8<br>22.1 | 26.0<br>27.3 |  |
| Aircraft                                                      | 2,883,018            | 2,284,834            | 1,608,142              | 1,528,287              | 1,686,526              | 55.0                                | 47.7         | 36.1         | 30.7         | 38.1         |  |
| Missile and Space Systems                                     | 167,583              | 111,008              | 145,330                | 161,907                | 334,970                | 11.5                                | 6.8          | 5.8          | 7.1          | 15.8         |  |
| Ships                                                         | 54,631               | 20,558               | 24,077                 | 54,804                 | 54,607                 | 5.6                                 | 2.1          | 2.9          | 8.4          | 8.6          |  |
| Tank-Automotive                                               | 52,757               | 46,280               | 68,302                 | 102,877                | 91,494                 | 8.4                                 | 13.6         | 22.7         | 29.4         | 26.6         |  |
| Weapons                                                       | 91,563               | 107,786              | 108,341                | 95,979                 | 89,172                 | 1.9                                 | 3.6          | 5.1          | 3.7          | 4.0          |  |
| Ammunition                                                    | 747,588              | 796,117              | 911,844                | 977,542                | 1,124,083              | 19.9                                | 25.2         | 29.8         | 26.4         | 31.8         |  |
| Electronics and Communications<br>Equipment                   |                      |                      |                        |                        |                        |                                     |              |              |              |              |  |
| SERVICES                                                      | 550,896              | 546,292              | 516,917                | 520,727                | 532,355                | 18.8                                | 18.6         | 19.5         | 19.2         | 19.9         |  |
| OTHER (SUB-TOTAL)                                             | 63,749<br>11         | 60,217<br>83         | 47,238<br>28           | 58,620<br>0            | 65,002<br>106          | 0.7                                 | 0.8          | 0.6          | 0.7          | 0.8          |  |
| Subsistence                                                   | 5,289                | 5,558                | 2,515                  | 2,296                  | 3,512                  | 0.8                                 | 1.4          | 0.9          | 0.6          | 1.0          |  |
| Textiles, Clothing and Equipage                               | 220                  | 76                   | 124                    | 12                     | 12                     | *                                   | *            | *            | *            | *            |  |
| Fuels and Lubricants                                          | 34,775               | 34,845               | 24,025                 | 35,094                 | 38,790                 | 2.2                                 | 2.8          | 2.5          | 3.0          | 3.2          |  |
| Miscellaneous Hard Goods                                      | 1,479                | 1,200                | 1,413                  | 1,052                  | 643                    | 0.1                                 | 0.1          | 0.1          | 0.1          | *            |  |
| Construction                                                  | 21,975               | 18,455               | 19,133                 | 20,166                 | 21,939                 | 0.7                                 | 0.6          | 0.6          | 0.6          | 0.6          |  |
| All Actions of Less than \$10,000                             |                      |                      |                        |                        |                        |                                     |              |              |              |              |  |

<sup>a/</sup> For definitions and coverage, see Notes on Coverage.

\* Less than 0.05 percent.

Table 8 (Concluded)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM <sup>a/</sup>

| Major Program                                                 | Amount (\$000)   |                  |                   |         |         |  | % of all Awards<br>in each Category |            |            |        |
|---------------------------------------------------------------|------------------|------------------|-------------------|---------|---------|--|-------------------------------------|------------|------------|--------|
|                                                               | FY 1974          | FY 1975          | FY 1976           | FY 1977 | FY 1978 |  | FY '74                              | FY '75     | FY '76     | FY '78 |
| TOTAL                                                         | \$5,836,047      | \$6,319,720      | \$6,887,536       |         |         |  | 14.7%                               | 13.9%      | 14.7%      |        |
| INTRAGOVERNMENTAL<br>FOR WORK OUTSIDE U. S.                   | 31,685<br>29,226 | 37,809<br>25,241 | 128,139<br>32,927 |         |         |  | 0.9<br>1.2                          | 0.8<br>1.1 | 2.1<br>1.5 |        |
| TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR<br>WORK OUTSIDE U. S. | 5,775,136        | 6,256,670        | 6,726,470         |         |         |  | 17.0                                | 16.2       | 17.2       |        |
| EDUCATIONAL AND NON-PROFIT INSTITUTIONS                       | 627,484          | 655,189          | 698,190           |         |         |  | 77.9                                | 77.5       | 79.6       |        |
| BUSINESS FIRMS FOR WORK IN THE U. S.<br>(SUB-TOTAL)           | 5,147,652        | 5,601,481        | 6,028,280         |         |         |  | 15.2                                | 15.1       | 16.0       |        |
| MAJOR HARD GOODS (SUB-TOTAL)                                  | 4,526,830        | 4,908,871        | 5,298,797         |         |         |  | 21.8                                | 22.1       | 23.2       |        |
| Aircraft                                                      | 1,316,533        | 1,154,335        | 1,311,029         |         |         |  | 20.3                                | 17.2       | 18.6       |        |
| Missile and Space Systems                                     | 1,469,339        | 1,650,575        | 2,045,500         |         |         |  | 34.8                                | 35.9       | 43.4       |        |
| Ships                                                         | 319,247          | 221,400          | 241,866           |         |         |  | 8.6                                 | 6.3        | 6.4        |        |
| Tank-Automotive                                               | 75,111           | 92,048           | 84,780            |         |         |  | 10.4                                | 9.7        | 6.4        |        |
| Weapons                                                       | 139,511          | 115,806          | 123,820           |         |         |  | 35.6                                | 26.5       | 24.2       |        |
| Ammunition                                                    | 62,594           | 57,005           | 90,554            |         |         |  | 4.1                                 | 4.4        | 9.6        |        |
| Electronics and Communications<br>Equipment                   | 1,144,495        | 1,617,702        | 1,401,248         |         |         |  | 31.0                                | 34.6       | 31.3       |        |
| SERVICES                                                      | 553,093          | 618,795          | 644,782           |         |         |  | 20.7                                | 20.2       | 20.2       |        |
| OTHER (SUB-TOTAL)                                             | 67,729           | 73,812           | 84,701            |         |         |  | 0.7                                 | 0.6        | 0.7        |        |
| Subsistence                                                   | 32               | 0                | 18                |         |         |  | *                                   | 0.0        | *          |        |
| Textiles, Clothing and Equipage                               | 5,522            | 6,204            | 9,068             |         |         |  | 1.1                                 | 1.4        | 1.9        |        |
| Fuels and Lubricants                                          | 337              | 192              | 51                |         |         |  | *                                   | *          | *          |        |
| Miscellaneous Hard Goods                                      | 43,120           | 51,644           | 56,483            |         |         |  | 3.4                                 | 3.7        | 4.1        |        |
| Construction                                                  | 952              | 997              | 5,763             |         |         |  | 0.1                                 | *          | 0.3        |        |
| All Actions of Less than \$10,000                             | 17,766           | 14,778           | 13,318            |         |         |  | 0.5                                 | 0.4        | 0.3        |        |

<sup>a/</sup> For definitions and coverage, see Notes on Coverage.  
\* Less than 0.05 percent.

# AWARDS BY METHOD OF PROCUREMENT

In connection with the discussions relating to "Competition" and "Formally Advertised and Other Awards," it should be noted that sealed bid procedures are used not only for unrestricted formal advertising but also for procurements made under balance of payments restricted advertising (restricted to U. S. end products and services) and small business restricted advertising (restricted to small business firms). These procurements are conducted in the same manner as prescribed for formal advertising; however, they are classified as negotiated procurements. The effect of including small business restricted advertising and balance of payments restricted advertising in the Advertised total is shown under paragraph Formally Advertised and Other Awards.

Military prime contracts awarded after solicitation and receipt of two or more responsive offers for competitive price, design, or technical proposals totaled \$17,351 million and represented 42.6% of the net amount of procurement (excluding intragovernmental orders) during fiscal year 1976 compared to \$15,496 million and 38.4% for fiscal year 1975. Competitive methods accounted for 39.2% of the total number of procurement transactions during fiscal year 1976. In fiscal year 1975 competitive transactions accounted for 40.0% of total.

Approximately 25% of the value of awards during fiscal year 1976 involving solicitation of one procurement source was for supplemental or follow-on contracts placed with companies which had previously competed successfully for the price, design or technical phase of a project or weapon system. The remaining one-source solicitations included such types of goods and services as utilities, patented or other proprietary items, experimental, developmental, test or research work and industrial mobilization in the interest of national defense. Table 10 provides a general indication of the type of items for which only one source was solicited, and further demonstrates that substantial use of competitive procedures is made even when sealed-bid (formally advertised) methods are not employed.

Formally Advertised and Other Awards. Table 11 shows the dollar volume of procurement placed with small business and other contractors through unrestricted formal advertising and other statutory authority during fiscal years 1975 and 1976 and Table 12 shows similar information for fiscal years 1951 through 1976. During fiscal year 1976, 7.9% of total procurement was obtained by unrestricted formal advertising methods, compared to 8.5% in the preceding year.

If small business restricted advertising and balance of payments restricted advertising are included in the total of advertised awards, the comparable dollar values and percentages for fiscal years 1975 and 1976 are as follows:

|                                            | FY 1975  |       | FY 1976  |       |
|--------------------------------------------|----------|-------|----------|-------|
|                                            | Amount   | %     | Amount   | %     |
| Total Procurement Except Intragovernmental | \$40,363 | 100.0 | \$40,726 | 100.0 |
| All Advertising                            | 4,993    | 12.3  | 4,743    | 11.6  |
| Unrestricted Formal Advertising            | 3,437    | 8.5   | 3,232    | 7.9   |
| Small Business Restricted Advertising      | 1,545    | 3.8   | 1,504    | 3.7   |
| Balance of Payments Restricted Advertising | 11       | *     | 7        | *     |

Statutory Authority. Tables 13, 14, and 15 present data on the detailed types of procurement authority specified in Title 10, Section 2304(a) of the United States Code.

The five clauses used most extensively to negotiate contracts during fiscal year 1976 were (10), "Impractical to Secure Competition by Formal Advertising"; (11) "Experimental, Developmental, Test or Research"; (14), "Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture"; (3) "Purchases \$10,000 and Under"; and (1), "National Emergency".

Small business and labor surplus set-asides totaled \$2,230 million during fiscal year 1976 and represented 5.5% of the total. This compares with \$2,166 million and 5.4% of total in the previous year.

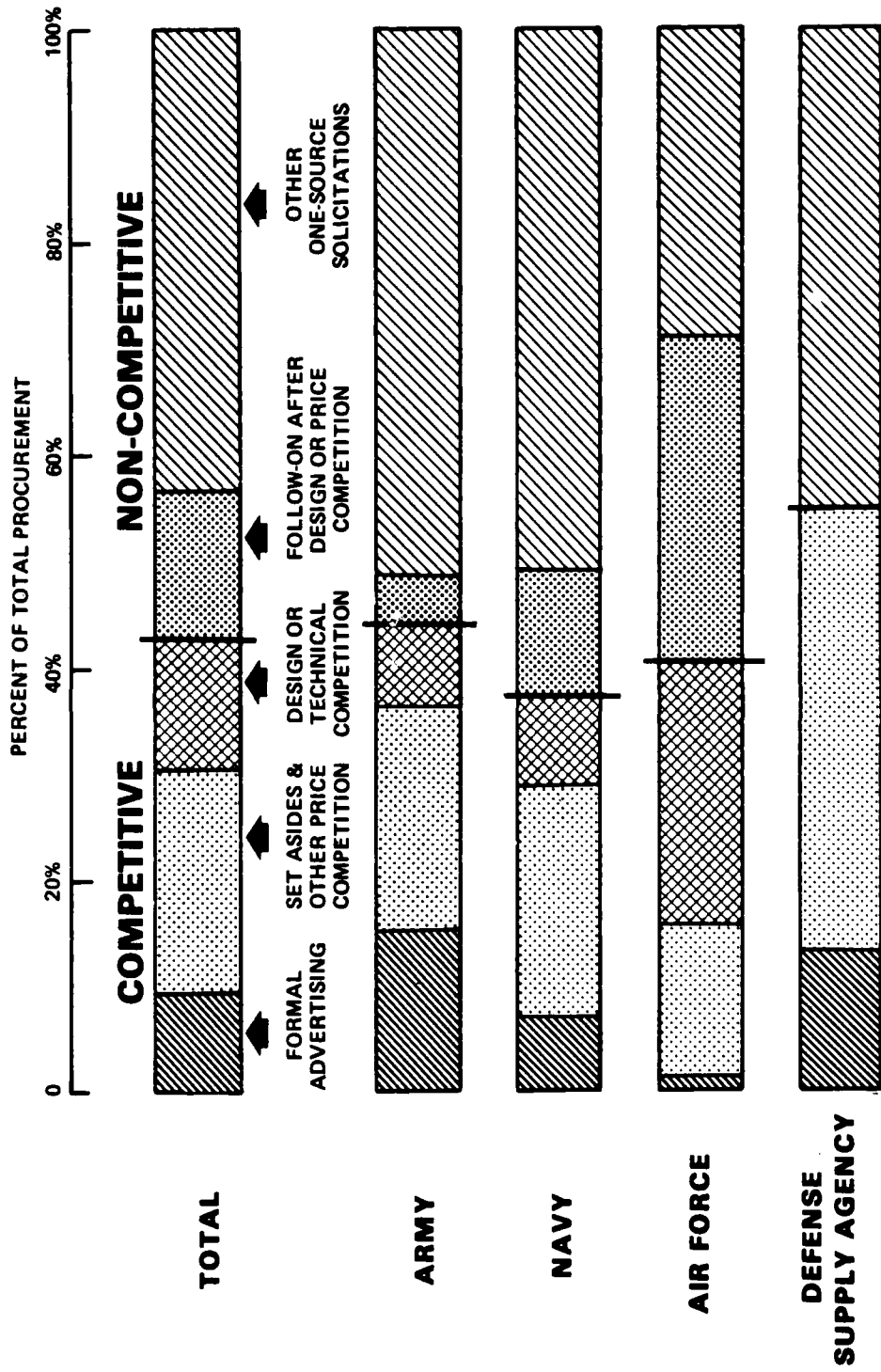
Table 14 shows a total of 10,163,087 procurement actions during fiscal year 1976 a decrease of 11,732 in the total number from the same period last year. Of this year's total 97.9% or 9,946,301 were for less than \$10,000. Last year, actions of less than \$10,000 numbered 9,954,337 accounting for 97.8% of all actions.

Of the 216,786 larger actions of \$10,000 or more in the current year, 21,117 were for intra-governmental awards. Of the remaining 195,645 actions, 47.8% were for new contracts or supplemental awards for additional supplies or services, while the remainder were delivery orders or modifications such as price redeterminations or incremental funding actions which were pursuant to the terms of existing contracts. Five negotiation clauses accounted for 72.8% of the total number of contracts of \$10,000 or more: Clause (10), "Impractical to Secure Competition by Formal Advertising" (32.1%); (9), "Perishable or Non-Perishable Subistence" (12.8%); (1), "National Emergency (12.8%); (2), "Public Exigency" (7.8%); and Clause (11), "Experimental, Developmental, Test and Research" (7.3%).

CHART IV

# **COMPETITION IN MILITARY PROCUREMENT**

FISCAL YEAR 1976



SOURCE: TABLE 9

Table 9  
COMPETITION IN MILITARY PROCUREMENT A/

| Type of Competition         | NET VALUE (IN THOUSANDS) |     |             |                  |             |     |                  |     |             |                  |             |     |
|-----------------------------|--------------------------|-----|-------------|------------------|-------------|-----|------------------|-----|-------------|------------------|-------------|-----|
|                             | Fiscal Year 1975         |     |             | Fiscal Year 1976 |             |     | Fiscal Year 1977 |     |             | Fiscal Year 1978 |             |     |
|                             | AMOUNT                   | PCT | AMOUNT      | PCT              | AMOUNT      | PCT | AMOUNT           | PCT | AMOUNT      | PCT              | AMOUNT      | PCT |
| INTRAGOVERNMENTAL           | TOTAL                    |     |             |                  |             |     |                  |     |             |                  |             |     |
|                             | B/                       |     | B/          |                  | B/          |     | B/               |     | B/          |                  | B/          |     |
|                             | 945,754,229              |     | 846,949,231 |                  | 911,534,627 |     | 910,872,558      |     | 915,644,110 |                  | 915,628,875 |     |
|                             | 5,048,057                |     | 4,134,527   |                  | 1,479,847   |     | 1,471,106        |     | 1,710,742   |                  | 1,974,439   |     |
|                             | 100.0                    |     | 100.0       |                  | 100.0       |     | 100.0            |     | 100.0       |                  | 100.0       |     |
| COMPETITIVE (SUB-TOTAL)     | TOTAL                    |     |             |                  |             |     |                  |     |             |                  |             |     |
|                             | B/                       |     | B/          |                  | B/          |     | B/               |     | B/          |                  | B/          |     |
|                             | 15,495,710               |     | 17,451,444  |                  | 6,327,139   |     | 6,800,681        |     | 4,453,423   |                  | 9,810,132   |     |
|                             | 3,477,111                |     | 3,232,425   |                  | 1,401,931   |     | 1,324,218        |     | 1,236,187   |                  | 943,933     |     |
|                             | 2,165,514                |     | 2,229,808   |                  | 686,966     |     | 667,505          |     | 2,257,786   |                  | 2,463,817   |     |
| NON-COMPETITIVE (SUB-TOTAL) | TOTAL                    |     |             |                  |             |     |                  |     |             |                  |             |     |
|                             | B/                       |     | B/          |                  | B/          |     | B/               |     | B/          |                  | B/          |     |
|                             | 24,867,624               |     | 23,374,746  |                  | 5,173,624   |     | 5,077,297        |     | 9,471,545   |                  | 8,422,384   |     |
|                             | 6,366,774                |     | 5,819,493   |                  | 554,793     |     | 429,876          |     | 2,156,497   |                  | 1,439,389   |     |
|                             | 100.0                    |     | 100.0       |                  | 100.0       |     | 100.0            |     | 100.0       |                  | 100.0       |     |
| INTRAGOVERNMENTAL           | TOTAL                    |     |             |                  |             |     |                  |     |             |                  |             |     |
|                             | B/                       |     | B/          |                  | B/          |     | B/               |     | B/          |                  | B/          |     |
|                             | 112,924,037              |     | 915,117,428 |                  | 9,651,579   |     | 9,915,130        |     | 9,915,130   |                  | 9,915,130   |     |
|                             | 1,530,922                |     | 2,566,967   |                  | 131,441     |     | 228,935          |     | 228,935     |                  | 228,935     |     |
|                             | 100.0                    |     | 100.0       |                  | 100.0       |     | 100.0            |     | 100.0       |                  | 100.0       |     |
| COMPETITIVE (SUB-TOTAL)     | TOTAL                    |     |             |                  |             |     |                  |     |             |                  |             |     |
|                             | B/                       |     | B/          |                  | B/          |     | B/               |     | B/          |                  | B/          |     |
|                             | 6,923,947                |     | 6,209,745   |                  | 2,390,766   |     | 2,390,766        |     | 2,390,766   |                  | 2,390,766   |     |
|                             | 234,753                  |     | 172,553     |                  | 564,240     |     | 564,240          |     | 564,240     |                  | 564,240     |     |
|                             | 1,419,827                |     | 1,419,827   |                  | 1,419,827   |     | 1,419,827        |     | 1,419,827   |                  | 1,419,827   |     |
| NON-COMPETITIVE (SUB-TOTAL) | TOTAL                    |     |             |                  |             |     |                  |     |             |                  |             |     |
|                             | B/                       |     | B/          |                  | B/          |     | B/               |     | B/          |                  | B/          |     |
|                             | 7,873,131                |     | 7,842,316   |                  | 3,149,322   |     | 3,149,322        |     | 3,149,322   |                  | 3,149,322   |     |
|                             | 2,664,901                |     | 2,664,901   |                  | 145         |     | 145              |     | 145         |                  | 145         |     |
|                             | 100.0                    |     | 100.0       |                  | 100.0       |     | 100.0            |     | 100.0       |                  | 100.0       |     |

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

E/ LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 9 (Continued)  
**COMPETITION IN MILITARY PROCUREMENT A/**

| Type of Competition                            | NUMBER OF PROCUREMENT ACTIONS |            |           |           |                  |           |           |           |                  |           |           |           |
|------------------------------------------------|-------------------------------|------------|-----------|-----------|------------------|-----------|-----------|-----------|------------------|-----------|-----------|-----------|
|                                                | Fiscal Year 1975              |            |           |           | Fiscal Year 1976 |           |           |           | Fiscal Year 1977 |           |           |           |
|                                                | NUMBER                        |            | PCT       |           | NUMBER           |           | PCT       |           | NUMBER           |           | PCT       |           |
|                                                | TOTAL                         |            | B/C/      |           | B/C/             |           | B/C/      |           | B/C/             |           | B/C/      |           |
| TOTAL                                          | 16,174,819                    | 10,113,087 | 3,072,016 | 2,953,000 | 2,719,360        | 2,719,360 | 2,719,360 | 2,719,360 | 2,719,360        | 2,719,360 | 2,719,360 | 2,719,360 |
| INTRAGOVERNMENTAL                              | 730,574                       | 711,159    | 233,453   | 232,410   | 205,623          | 205,623   | 205,623   | 205,623   | 205,623          | 205,623   | 205,623   | 205,623   |
| TOTAL, EXCEPT INTRAGOVERNMENTAL                | 5,444,226                     | 9,401,928  | 100.0     | 2,480,586 | 100.0            | 2,511,401 | 100.0     | 2,511,401 | 100.0            | 2,511,401 | 100.0     | 2,511,401 |
| COMPETITIVE (SUB-TOTAL)                        | 3,701,661                     | 1,700,016  | 39.2      | 930,006   | 33.1             | 954,700   | 31.4      | 954,700   | 32.9             | 954,700   | 32.9      | 954,700   |
| FORMALLY ADVERTISED                            | 655,551                       | 657,999    | 7.0       | 77,715    | 2.7              | 59,700    | 2.2       | 59,700    | 2.2              | 59,700    | 2.2       | 59,700    |
| SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES | 514,027                       | 496,172    | 5.2       | 116,947   | 4.1              | 113,051   | 4.2       | 113,051   | 4.2              | 113,051   | 4.2       | 113,051   |
| OTHER PRICE COMPETITION                        | 2,484,555                     | 7,541,333  | 26.9      | 742,049   | 26.2             | 679,597   | 25.0      | 679,597   | 25.0             | 679,597   | 25.0      | 679,597   |
| DESIGN OR TECHNICAL COMPETITION                | 6,766                         | 7,312      | 0.1       | 1,305     | 0.1              | 1,552     | 0.1       | 1,552     | 0.1              | 1,552     | 0.1       | 1,552     |
| NON-COMPETITIVE (SUB-TOTAL)                    | 5,662,555                     | 5,751,800  | 60.9      | 1,980,046 | 66.9             | 1,866,257 | 60.6      | 1,866,257 | 67.1             | 1,866,257 | 67.1      | 1,866,257 |
| FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION    | 10,977                        | 10,981     | 0.2       | 1,666     | 0.1              | 1,361     | 0.1       | 1,361     | 0.1              | 1,361     | 0.1       | 1,361     |
| OTHER ONE-SOURCE SOLICITATIONS                 | 5,651,578                     | 5,740,819  | 60.7      | 1,848,380 | 66.9             | 1,864,896 | 60.5      | 1,864,896 | 67.0             | 1,864,896 | 67.0      | 1,864,896 |
| TOTAL                                          | 3,474,500                     | 3,560,137  | 45.9      | 749       | 26.9             | 29,784    | 100.0     | 29,784    | 100.0            | 29,784    | 100.0     | 29,784    |
| INTRAGOVERNMENTAL                              | 264,144                       | 242,000    | 7.6       | 832,794   | 100.0            | 901,410   | 100.0     | 901,410   | 100.0            | 901,410   | 100.0     | 901,410   |
| TOTAL, EXCEPT INTRAGOVERNMENTAL                | 3,210,355                     | 3,318,137  | 100.0     | 3,318,137 | 100.0            | 3,318,137 | 100.0     | 3,318,137 | 100.0            | 3,318,137 | 100.0     | 3,318,137 |
| COMPETITIVE (SUB-TOTAL)                        | 1,667,496                     | 1,714,190  | 51.3      | 951,772   | 62.2             | 869,959   | 62.9      | 869,959   | 62.9             | 869,959   | 62.9      | 869,959   |
| FORMALLY ADVERTISED                            | 644,005                       | 646,122    | 19.5      | 16,721    | 1.9              | 13,065    | 1.3       | 13,065    | 1.3              | 13,065    | 1.3       | 13,065    |
| SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES | 251,344                       | 238,161    | 7.0       | 15,561    | 1.9              | 16,589    | 1.9       | 16,589    | 1.9              | 16,589    | 1.9       | 16,589    |
| OTHER PRICE COMPETITION                        | 925,228                       | 949,951    | 28.8      | 321,407   | 19.6             | 421,479   | 19.6      | 421,479   | 19.6             | 421,479   | 19.6      | 421,479   |
| DESIGN OR TECHNICAL COMPETITION                | 3,465                         | 3,766      | 0.1       | 3         | 0.0              | 6         | 0.0       | 6         | 0.0              | 6         | 0.0       | 6         |
| NON-COMPETITIVE (SUB-TOTAL)                    | 1,662,069                     | 1,603,050  | 64.7      | 461,022   | 57.8             | 451,451   | 50.1      | 451,451   | 50.1             | 451,451   | 50.1      | 451,451   |
| FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION    | 12,975                        | 12,975     | 0.4       | 9         | 0.0              | 0         | 0.0       | 0         | 0.0              | 0         | 0.0       | 0         |
| OTHER ONE-SOURCE SOLICITATIONS                 | 1,649,094                     | 1,590,075  | 64.1      | 451,013   | 57.8             | 451,451   | 50.1      | 451,451   | 50.1             | 451,451   | 50.1      | 451,451   |

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.  
 B/ INCLUDES ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).  
 C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.  
 D/ INCLUDES "OTHER DEFENSE AGENCY" ACTIONS.

\* LESS THAN 0.05 PERCENT.  
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 10

# COMPETITION IN MILITARY PROCUREMENT BY STATUTORY AUTHORITY A/

(AMOUNTS IN THOUSANDS)

| Statutory Authority<br>(10 U.S.C. 2304 (a) )                                                                                            | TOTAL<br>AMOUNTS<br>(A) |                     | TOTAL            |            |                  |            |                  |            | COMPETITIVE      |            |                  |            |                  |            |
|-----------------------------------------------------------------------------------------------------------------------------------------|-------------------------|---------------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|
|                                                                                                                                         | Fiscal Year<br>1975     | Fiscal Year<br>1976 | Fiscal Year 1975 |            | Fiscal Year 1976 |            | Fiscal Year 1975 |            | Fiscal Year 1976 |            | Fiscal Year 1975 |            | Fiscal Year 1976 |            |
|                                                                                                                                         |                         |                     | AMOUNT           | PCT<br>(B) | AMOUNT           | PCT<br>(B) | AMOUNT           | PCT<br>(B) | AMOUNT           | PCT<br>(B) | AMOUNT           | PCT<br>(B) | AMOUNT           | PCT<br>(B) |
| TOTAL                                                                                                                                   | 445,756,200<br>B/       | 446,046,131<br>B/   | 915,495,716      | 32.4       | 917,351,447      | 42.6       | 917,022,036      | 30.8       | 912,261,962      | 38.1       | 912,482,778      | 34.4       | 911,809,485      | 12.6       |
| INTRAGOVERNMENTAL                                                                                                                       | 5,048,062               | 6,194,527           | 3,497,111        | 100.0      | 3,232,625        | 100.0      | 3,437,111        | 100.0      | 3,232,625        | 100.0      | 0                | 0.0        | 0                | 0.0        |
| TOTAL, EXCEPT INTRAGOVERNMENTAL                                                                                                         | 40,313,136              | 40,326,108          | 17,850,603       | 32.7       | 16,119,822       | 37.7       | 8,655,925        | 23.4       | 9,009,537        | 26.0       | 3,482,778        | 9.2        | 5,189,485        | 13.3       |
| FORMALLY ADVERTISED                                                                                                                     | 3,497,111               | 3,232,625           | 2,151,098        | 98.0       | 2,286,158        | 98.6       | 2,133,051        | 98.1       | 2,179,973        | 97.4       | 19,247           | 0.9        | 26,795           | 1.2        |
| OTHER AUTHORITY (SUB-TOTAL)                                                                                                             | 36,976,227              | 37,493,775          | 2,151,098        | 98.0       | 2,286,158        | 98.6       | 2,133,051        | 98.1       | 2,179,973        | 97.4       | 19,247           | 0.9        | 26,795           | 1.2        |
| (1) NATIONAL EMERGENCY                                                                                                                  | 2,176,207               | 2,276,056           | 2,151,098        | 98.0       | 2,286,158        | 98.6       | 2,133,051        | 98.1       | 2,179,973        | 97.4       | 19,247           | 0.9        | 26,795           | 1.2        |
| (2) PUBLIC EMERGENCY                                                                                                                    | 2,221,677               | 2,281,030           | 493,517          | 21.2       | 672,612          | 21.5       | 424,005          | 18.3       | 376,526          | 17.1       | 69,512           | 3.0        | 96,288           | 4.4        |
| (3) PURCHASES NOT MORE THAN \$10,000                                                                                                    | 2,220,727               | 2,280,166           | 961,586          | 41.6       | 1,865,914        | 83.3       | 961,586          | 43.6       | 1,865,914        | 83.3       | 0                | 0.0        | 96,288           | 4.4        |
| (4) PERSONAL OR PROFESSIONAL SERVICES                                                                                                   | 100,816                 | 96,772              | 20,416           | 20.1       | 23,272           | 24.6       | 4,080            | 9.0        | 2,689            | 2.7        | 16,414           | 16.3       | 28,663           | 21.0       |
| (5) SERVICES OF EDUCATIONAL INSTITUTIONS                                                                                                | 617,562                 | 617,611             | 16,173           | 2.6        | 6,251            | 1.0        | 907              | 0.2        | 2,273            | 0.5        | 9,266            | 2.2        | 3,970            | 0.9        |
| (6) PURCHASES OUTSIDE U. S.                                                                                                             | 7,087,794               | 1,051,064           | 833,762          | 48.3       | 1,031,440        | 51.0       | 884,986          | 38.4       | 986,786          | 45.6       | 28,176           | 1.4        | 44,036           | 2.3        |
| (7) MEDICINE OR MEDICAL SUPPLIES                                                                                                        | 134,011                 | 114,001             | 4,697            | 31.4       | 25,221           | 21.2       | 42,618           | 30.7       | 24,487           | 26.5       | 1,879            | 0.8        | 814              | 0.7        |
| (8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE                                                                                            | 487,130                 | 595,368             | 98,680           | 20.7       | 93,436           | 16.5       | 97,232           | 20.4       | 92,582           | 16.3       | 1,367            | 0.3        | 1,154            | 0.2        |
| (9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE                                                                                            | 1,637,710               | 1,637,111           | 577,536          | 32.6       | 648,846          | 39.2       | 676,536          | 51.4       | 648,836          | 39.2       | 0                | 0.0        | 0                | 0.0        |
| (10) IMPRACTICAL TO SECURE COMPETITION BY<br>FORMAL ADVERTISING                                                                         | 1,049,480               | 1,159,452           | 1,014,309        | 26.2       | 8,559,194        | 38.5       | 7,131,916        | 15.3       | 1,972,574        | 15.0       | 1,282,373        | 9.0        | 2,586,024        | 19.6       |
| (11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH                                                                                      | 5,072,704               | 9,746,100           | 1,785,239        | 33.6       | 7,362,229        | 40.8       | 112,481          | 2.2        | 88,382           | 1.0        | 1,593,168        | 31.4       | 2,581,861        | 39.5       |
| (12) CLASSIFIED PURCHASES                                                                                                               | 162,576                 | 160,100             | 51,566           | 35.7       | 51,795           | 37.0       | 56,116           | 38.0       | 39,387           | 28.0       | 2,028            | 1.7        | 12,400           | 8.9        |
| (13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION<br>AND INTERCHANGEABILITY OF PARTS                                                   | 136,182                 | 96,129              | 31,622           | 23.2       | 21,472           | 23.0       | 20,972           | 21.1       | 21,672           | 23.0       | 2,658            | 2.0        | 0                | 0.0        |
| (14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING<br>SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED<br>PERIOD OF PREPARATION FOR MANUFACTURE | 8,458,529               | 8,256,169           | 188,196          | 4.0        | 269,672          | 6.2        | 340,366          | 7.0        | 263,162          | 6.0        | 67,452           | 1.0        | 6,010            | 0.2        |
| (15) NEGOTIATION AFTER ADVERTISING                                                                                                      | 1,011                   | 1,011               | 3,171            | 01.1       | 188              | 00.1       | 3,171            | 01.1       | 188              | 00.1       | 0                | 0.0        | 0                | 0.0        |
| (16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE<br>INTEREST OF NATIONAL DEFENSE OR<br>INDUSTRIAL MOBILIZATION                        | 1,588,435               | 1,456,306           | 422,040          | 53.1       | 1,283,707        | 64.9       | 772,487          | 69.9       | 1,281,879        | 64.0       | 49,637           | 3.2        | 1,028            | 0.1        |
| (17) OTHERWISE AUTHORIZED BY LAW                                                                                                        | 577,169                 | 345,174             | 96,961           | 01.1       | 77,287           | 22.6       | 67,142           | 11.0       | 51,831           | 15.0       | 279,609          | 46.3       | 25,376           | 7.4        |

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

NOT INCLUDED ELSEWHERE IN THIS TABLE.

\* LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

**Table 10 (Concluded)**  
**COMPETITION IN MILITARY PROCUREMENT BY STATUTORY AUTHORITY A/**

|                                                                                                                                         | TOTAL            |         |                  |         | FOLLOW-ON        |         |                  |         | OTHER ONE SOURCE |         |                  |         |
|-----------------------------------------------------------------------------------------------------------------------------------------|------------------|---------|------------------|---------|------------------|---------|------------------|---------|------------------|---------|------------------|---------|
|                                                                                                                                         | Fiscal Year 1975 |         | Fiscal Year 1976 |         | Fiscal Year 1975 |         | Fiscal Year 1976 |         | Fiscal Year 1975 |         | Fiscal Year 1976 |         |
|                                                                                                                                         | AMOUNT           | PCT (A) | AMOUNT           | PCT (A) | AMOUNT           | PCT (A) | AMOUNT           | PCT (A) | AMOUNT           | PCT (A) | AMOUNT           | PCT (A) |
| <b>Statutory Authority</b><br><b>(10 U.S.C. 2304 (a) )</b>                                                                              |                  |         |                  |         |                  |         |                  |         |                  |         |                  |         |
| <b>TOTAL</b>                                                                                                                            | 924,967,120      | 51.6    | 923,374,743      | 57.4    | 6,266,776        | 15.4    | 5,419,493        | 14.3    | 318,506,944      | 45.8    | 317,555,250      | 43.1    |
| INTRAGOVERNMENTAL                                                                                                                       | 0                | 0.0     | 0                | 0.0     | 0                | 0.0     | 0                | 0.0     | 0                | 0.0     | 0                | 0.0     |
| TOTAL, EXCEPT INTRAGOVERNMENTAL                                                                                                         | 24,467,420       | 2.6     | 23,374,743       | 2.6     | 6,266,776        | 17.2    | 5,419,493        | 15.5    | 18,500,444       | 58.1    | 17,555,250       | 46.4    |
| FORMALLY ADVERTISED                                                                                                                     | 23,150           | 1.1     | 30,594           | 1.4     | 11,424           | 0.5     | 10,344           | 0.5     | 11,175           | 0.5     | 20,250           | 0.9     |
| OTHER AUTHORITY (SUB-TOTAL)                                                                                                             | 1,428,115        | 7.7     | 1,278,227        | 7.8     | 4,681,917        | 20.2    | 4,531,647        | 20.6    | 1,359,283        | 58.6    | 1,274,580        | 57.9    |
| (1) NATIONAL EMERGENCY                                                                                                                  | 1,261,770        | 56.4    | 1,396,740        | 56.7    | 0                | 0.0     | 0                | 0.0     | 1,241,770        | 56.4    | 1,396,740        | 56.7    |
| (2) PUBLIC EXIGENCY                                                                                                                     | 0,451            | 7.9     | 71,507           | 75.4    | 5,668            | 5.6     | 3,508            | 4.2     | 74,733           | 74.1    | 67,582           | 71.2    |
| (3) PURCHASES NOT MORE THAN \$10,000                                                                                                    | 407,379          | 67.6    | 451,568          | 94.6    | 2,470            | 0.7     | 4,469            | 1.1     | 404,589          | 96.9    | 446,691          | 97.6    |
| (4) PERSONAL OR PROFESSIONAL SERVICES                                                                                                   | 1,274,420        | 59.2    | 959,505          | 48.2    | 44,271           | 2.1     | 52,557           | 2.6     | 1,190,155        | 57.6    | 986,948          | 45.6    |
| (5) SERVICES OF EDUCATIONAL INSTITUTIONS                                                                                                | 0,519            | 8.8     | 91,640           | 78.6    | 20               | 0.7     | 138              | 0.1     | 95,114           | 68.4    | 93,542           | 78.7    |
| (6) PURCHASES OUTSIDE U. S.                                                                                                             | 744,535          | 79.4    | 411,712          | 41.5    | 22               | 0.0     | 74               | 0.0     | 340,517          | 75.4    | 411,670          | 41.5    |
| (7) MEDICINE OR MEDICAL SUPPLIES                                                                                                        | 957,174          | 58.6    | 1,004,117        | 60.4    | 54               | 0.0     | 53               | 0.0     | 657,118          | 58.6    | 1,004,064        | 60.8    |
| (8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE                                                                                            | 0,635,100        | 73.4    | 8,639,254        | 55.9    | 2,003,944        | 15.4    | 1,781,494        | 13.5    | 7,631,156        | 58.5    | 6,057,760        | 52.0    |
| (9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE                                                                                            | 1,367,550        | 66.4    | 5,421,477        | 59.2    | 1,641,010        | 20.6    | 871,471          | 14.4    | 2,326,440        | 45.9    | 2,450,406        | 42.4    |
| (10) IMPRACTICAL TO SECURE COMPETITION BY<br>FORMAL ADVERTISING                                                                         | 96,012           | 60.3    | 48,199           | 63.1    | 14,986           | 14.0    | 6,080            | 5.0     | 64,186           | 46.4    | 81,415           | 54.1    |
| (11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH                                                                                      | 184,500          | 76.8    | 72,457           | 77.8    | 7,354            | 5.4     | 12               | 0.0     | 97,166           | 71.4    | 72,445           | 77.0    |
| (12) CLASSIFIED PURCHASES                                                                                                               | 4,470,347        | 92.0    | 4,096,197        | 93.4    | 2,654,958        | 54.7    | 2,507,576        | 57.6    | 1,414,245        | 37.3    | 1,578,621        | 36.2    |
| (13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION<br>AND INTERCHANGEABILITY OF PARTS                                                   | 740              | 19.6    | 126              | 19.6    | 49               | 1.3     | 54               | 17.7    | 691              | 17.7    | 70               | 22.2    |
| (14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING<br>SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED<br>PERIOD OF PREPARATION FOR MANUFACTURE | 726,196          | 46.5    | 650,440          | 35.2    | 92,150           | 6.0     | 20,458           | 1.1     | 634,285          | 41.0    | 629,741          | 34.0    |
| (15) NEGOTIATION AFTER ADVERTISING                                                                                                      | 228,587          | 39.5    | 264,119          | 77.6    | 15,446           | 2.7     | 5,402            | 1.4     | 208,281          | 36.7    | 222,717          | 76.1    |
| (16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE<br>INTEREST OF NATIONAL DEFENSE OR<br>INDUSTRIAL MOBILIZATION                        |                  |         |                  |         |                  |         |                  |         |                  |         |                  |         |
| (17) OTHERWISE AUTHORIZED BY LAW                                                                                                        |                  |         |                  |         |                  |         |                  |         |                  |         |                  |         |

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.  
B/ LESS THAN 0.05 PERCENT.  
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

**Table 11**  
**FORMALLY ADVERTISED AND OTHER AWARDS BY DEPARTMENT A/**

(AMOUNTS IN THOUSANDS)

| Type of Contractor                               | Fiscal Year 1975 |             |             |              |                       | Fiscal Year 1976 |                  |             |             |                       |
|--------------------------------------------------|------------------|-------------|-------------|--------------|-----------------------|------------------|------------------|-------------|-------------|-----------------------|
|                                                  | TOTAL            | ARMY        | NAVY        | AIR FORCE    | DEFENSE SUPPLY AGENCY | TOTAL            | ARMY             | NAVY        | AIR FORCE   | DEFENSE SUPPLY AGENCY |
| TOTAL                                            | 845,758,200      | 911,514,222 | 915,444,110 | \$12,324,037 | 945,551,525           | 945,551,525      | B/C/ 918,472,598 | 915,428,875 | 915,117,620 | 9 5,915,130           |
| INTRAGOVERNMENTAL                                | 5,840,002        | 1,579,467   | 1,718,742   | 1,510,922    | 111,441               | 5,194,527        | 1,431,156        | 1,976,499   | 2,566,067   | 228,915               |
| TOTAL, EXCEPT INTRAGOVERNMENTAL                  | 839,918,198      | 909,934,755 | 913,725,368 | 11,813,115   | 934,440,084           | 939,357,000      | 917,321,442      | 913,452,376 | 912,551,561 | 5,686,215             |
| FORMALLY ADVERTISED                              | 3,437,111        | 1,501,933   | 1,136,167   | 934,751      | 544,240               | 5,232,455        | 1,326,214        | 945,933     | 172,563     | 789,711               |
| OTHER                                            | 35,481,087       | 7,098,838   | 12,789,191  | 11,878,364   | 4,975,844             | 37,460,200       | 7,781,760        | 12,508,583  | 12,378,998  | 4,896,504             |
| FOR WORK OUTSIDE U. S.                           | 2,487,627        | 800,465     | 244,224     | 685,094      | 745,747               | 7,254,364        | 486,752          | 249,578     | 754,680     | 762,396               |
| FORMALLY ADVERTISED                              | 66,752           | 27,333      | 38,678      | 534          | 4,285                 | 65,486           | ---              | 26,574      | 7,449       | 17,437                |
| OTHER                                            | 2,420,875        | 773,132     | 205,546     | 684,560      | 741,462               | 7,188,878        | 486,752          | 223,004     | 747,231     | 744,957               |
| EDUCATIONAL & NONPROFIT INSTITUTIONS             | 445,620          | 157,403     | 306,732     | 173,553      | 7,741                 | 874,556          | 173,466          | 316,981     | 306,340     | 2,209                 |
| FORMALLY ADVERTISED                              | 647              | 574         | 33          | 59           | 67                    | 668              | 471              | 82          | 75          | 48                    |
| OTHER                                            | 444,973          | 156,829     | 306,699     | 173,494      | 7,674                 | 873,888          | 172,995          | 316,899     | 306,265     | 2,161                 |
| BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL) | 37,114,774       | 4,533,495   | 11,774,410  | 10,414,464   | 4,784,505             | 17,551,830       | 5,149,760        | 12,407,077  | 11,406,581  | 4,924,612             |
| FORMALLY ADVERTISED                              | 1,440,472        | 1,476,872   | 1,097,514   | 234,158      | 550,388               | 4,165,281        | 1,386,751        | 917,277     | 178,839     | 722,238               |
| OTHER                                            | 35,674,302       | 7,056,623   | 10,676,896  | 10,180,306   | 4,234,117             | 13,386,549       | 7,063,009        | 11,490,800  | 11,227,742  | 4,192,374             |
| SMALL BUSINESS FIRMS                             | 7,414,260        | 2,195,006   | 1,921,344   | 1,401,437    | 1,894,544             | 7,455,181        | 2,137,538        | 1,917,711   | 1,404,475   | 2,848,287             |
| FORMALLY ADVERTISED                              | 1,112,814        | 607,059     | 380,424     | 102,117      | 224,287               | 1,094,474        | 1,055,772        | 317,462     | 82,259      | 313,305               |
| OTHER                                            | 6,301,446        | 1,587,947   | 1,540,920   | 1,299,320    | 1,670,257             | 6,360,707        | 1,081,766        | 1,600,249   | 1,322,216   | 2,534,982             |
| OTHER BUSINESS FIRMS                             | 29,700,500       | 6,338,491   | 11,453,026  | 9,012,027    | 2,890,961             | 10,096,649       | 5,237,222        | 10,490,166  | 10,001,986  | 2,849,356             |
| FORMALLY ADVERTISED                              | 2,276,454        | 1,871,803   | 717,189     | 132,051      | 316,781               | 2,867,623        | 928,979          | 599,415     | 87,788      | 458,049               |
| OTHER                                            | 27,424,046       | 5,266,688   | 10,735,837  | 8,879,976    | 2,574,180             | 7,229,026        | 5,318,243        | 10,390,751  | 9,914,126   | 2,430,506             |
| FORMALLY ADVERTISED AS A PERCENT OF:             |                  |             |             |              |                       |                  |                  |             |             |                       |
| TOTAL, EXCLUDING INTRAGOVERNMENTAL               | 840,918,198      | 909,934,755 | 913,725,368 | 11,813,115   | 934,440,084           | 939,357,000      | 917,321,442      | 913,452,376 | 912,551,561 | 5,686,215             |
| BUSINESS FIRMS FOR WORK IN THE U. S.             | 37,114,774       | 4,533,495   | 11,774,410  | 10,414,464   | 4,784,505             | 17,551,830       | 5,149,760        | 12,407,077  | 11,406,581  | 4,924,612             |
| FORMALLY ADVERTISED                              | 1,440,472        | 1,476,872   | 1,097,514   | 234,158      | 550,388               | 4,165,281        | 1,386,751        | 917,277     | 178,839     | 722,238               |
| OTHER                                            | 35,674,302       | 7,056,623   | 10,676,896  | 10,180,306   | 4,234,117             | 13,386,549       | 7,063,009        | 11,490,800  | 11,227,742  | 4,192,374             |
| SMALL BUSINESS FIRMS                             | 7,414,260        | 2,195,006   | 1,921,344   | 1,401,437    | 1,894,544             | 7,455,181        | 2,137,538        | 1,917,711   | 1,404,475   | 2,848,287             |
| FORMALLY ADVERTISED                              | 1,112,814        | 607,059     | 380,424     | 102,117      | 224,287               | 1,094,474        | 1,055,772        | 317,462     | 82,259      | 313,305               |
| OTHER                                            | 6,301,446        | 1,587,947   | 1,540,920   | 1,299,320    | 1,670,257             | 6,360,707        | 1,081,766        | 1,600,249   | 1,322,216   | 2,534,982             |
| OTHER BUSINESS FIRMS                             | 29,700,500       | 6,338,491   | 11,453,026  | 9,012,027    | 2,890,961             | 10,096,649       | 5,237,222        | 10,490,166  | 10,001,986  | 2,849,356             |
| FORMALLY ADVERTISED                              | 2,276,454        | 1,871,803   | 717,189     | 132,051      | 316,781               | 2,867,623        | 928,979          | 599,415     | 87,788      | 458,049               |
| OTHER                                            | 27,424,046       | 5,266,688   | 10,735,837  | 8,879,976    | 2,574,180             | 7,229,026        | 5,318,243        | 10,390,751  | 9,914,126   | 2,430,506             |
| FORMALLY ADVERTISED AS A PERCENT OF:             |                  |             |             |              |                       |                  |                  |             |             |                       |
| TOTAL, EXCLUDING INTRAGOVERNMENTAL               | 840,918,198      | 909,934,755 | 913,725,368 | 11,813,115   | 934,440,084           | 939,357,000      | 917,321,442      | 913,452,376 | 912,551,561 | 5,686,215             |
| BUSINESS FIRMS FOR WORK IN THE U. S.             | 37,114,774       | 4,533,495   | 11,774,410  | 10,414,464   | 4,784,505             | 17,551,830       | 5,149,760        | 12,407,077  | 11,406,581  | 4,924,612             |
| FORMALLY ADVERTISED                              | 1,440,472        | 1,476,872   | 1,097,514   | 234,158      | 550,388               | 4,165,281        | 1,386,751        | 917,277     | 178,839     | 722,238               |
| OTHER                                            | 35,674,302       | 7,056,623   | 10,676,896  | 10,180,306   | 4,234,117             | 13,386,549       | 7,063,009        | 11,490,800  | 11,227,742  | 4,192,374             |
| SMALL BUSINESS FIRMS                             | 7,414,260        | 2,195,006   | 1,921,344   | 1,401,437    | 1,894,544             | 7,455,181        | 2,137,538        | 1,917,711   | 1,404,475   | 2,848,287             |
| FORMALLY ADVERTISED                              | 1,112,814        | 607,059     | 380,424     | 102,117      | 224,287               | 1,094,474        | 1,055,772        | 317,462     | 82,259      | 313,305               |
| OTHER                                            | 6,301,446        | 1,587,947   | 1,540,920   | 1,299,320    | 1,670,257             | 6,360,707        | 1,081,766        | 1,600,249   | 1,322,216   | 2,534,982             |
| OTHER BUSINESS FIRMS                             | 29,700,500       | 6,338,491   | 11,453,026  | 9,012,027    | 2,890,961             | 10,096,649       | 5,237,222        | 10,490,166  | 10,001,986  | 2,849,356             |
| FORMALLY ADVERTISED                              | 2,276,454        | 1,871,803   | 717,189     | 132,051      | 316,781               | 2,867,623        | 928,979          | 599,415     | 87,788      | 458,049               |
| OTHER                                            | 27,424,046       | 5,266,688   | 10,735,837  | 8,879,976    | 2,574,180             | 7,229,026        | 5,318,243        | 10,390,751  | 9,914,126   | 2,430,506             |
| FORMALLY ADVERTISED AS A PERCENT OF:             |                  |             |             |              |                       |                  |                  |             |             |                       |
| TOTAL, EXCLUDING INTRAGOVERNMENTAL               | 840,918,198      | 909,934,755 | 913,725,368 | 11,813,115   | 934,440,084           | 939,357,000      | 917,321,442      | 913,452,376 | 912,551,561 | 5,686,215             |
| BUSINESS FIRMS FOR WORK IN THE U. S.             | 37,114,774       | 4,533,495   | 11,774,410  | 10,414,464   | 4,784,505             | 17,551,830       | 5,149,760        | 12,407,077  | 11,406,581  | 4,924,612             |
| FORMALLY ADVERTISED                              | 1,440,472        | 1,476,872   | 1,097,514   | 234,158      | 550,388               | 4,165,281        | 1,386,751        | 917,277     | 178,839     | 722,238               |
| OTHER                                            | 35,674,302       | 7,056,623   | 10,676,896  | 10,180,306   | 4,234,117             | 13,386,549       | 7,063,009        | 11,490,800  | 11,227,742  | 4,192,374             |
| SMALL BUSINESS FIRMS                             | 7,414,260        | 2,195,006   | 1,921,344   | 1,401,437    | 1,894,544             | 7,455,181        | 2,137,538        | 1,917,711   | 1,404,475   | 2,848,287             |
| FORMALLY ADVERTISED                              | 1,112,814        | 607,059     | 380,424     | 102,117      | 224,287               | 1,094,474        | 1,055,772        | 317,462     | 82,259      | 313,305               |
| OTHER                                            | 6,301,446        | 1,587,947   | 1,540,920   | 1,299,320    | 1,670,257             | 6,360,707        | 1,081,766        | 1,600,249   | 1,322,216   | 2,534,982             |
| OTHER BUSINESS FIRMS                             | 29,700,500       | 6,338,491   | 11,453,026  | 9,012,027    | 2,890,961             | 10,096,649       | 5,237,222        | 10,490,166  | 10,001,986  | 2,849,356             |
| FORMALLY ADVERTISED                              | 2,276,454        | 1,871,803   | 717,189     | 132,051      | 316,781               | 2,867,623        | 928,979          | 599,415     | 87,788      | 458,049               |
| OTHER                                            | 27,424,046       | 5,266,688   | 10,735,837  | 8,879,976    | 2,574,180             | 7,229,026        | 5,318,243        | 10,390,751  | 9,914,126   | 2,430,506             |
| FORMALLY ADVERTISED AS A PERCENT OF:             |                  |             |             |              |                       |                  |                  |             |             |                       |
| TOTAL, EXCLUDING INTRAGOVERNMENTAL               | 840,918,198      | 909,934,755 | 913,725,368 | 11,813,115   | 934,440,084           | 939,357,000      | 917,321,442      | 913,452,376 | 912,551,561 | 5,686,215             |
| BUSINESS FIRMS FOR WORK IN THE U. S.             | 37,114,774       | 4,533,495   | 11,774,410  | 10,414,464   | 4,784,505             | 17,551,830       | 5,149,760        | 12,407,077  | 11,406,581  | 4,924,612             |
| FORMALLY ADVERTISED                              | 1,440,472        | 1,476,872   | 1,097,514   | 234,158      | 550,388               | 4,165,281        | 1,386,751        | 917,277     | 178,839     | 722,238               |
| OTHER                                            | 35,674,302       | 7,056,623   | 10,676,896  | 10,180,306   | 4,234,117             | 13,386,549       | 7,063,009        | 11,490,800  | 11,227,742  | 4,192,374             |
| SMALL BUSINESS FIRMS                             | 7,414,260        | 2,195,006   | 1,921,344   | 1,401,437    | 1,894,544             | 7,455,181        | 2,137,538        | 1,917,711   | 1,404,475   | 2,848,287             |
| FORMALLY ADVERTISED                              | 1,112,814        | 607,059     | 380,424     | 102,117      | 224,287               | 1,094,474        | 1,055,772        | 317,462     | 82,259      | 313,305               |
| OTHER                                            | 6,301,446        | 1,587,947   | 1,540,920   | 1,299,320    | 1,670,257             | 6,360,707        | 1,081,766        | 1,600,249   | 1,322,216   | 2,534,982             |
| OTHER BUSINESS FIRMS                             | 29,700,500       | 6,338,491   | 11,453,026  | 9,012,027    | 2,890,961             | 10,096,649       | 5,237,222        | 10,490,166  | 10,001,986  | 2,849,356             |
| FORMALLY ADVERTISED                              | 2,276,454        | 1,871,803   | 717,189     | 132,051      | 316,781               | 2,867,623        | 928,979          | 599,415     | 87,788      | 458,049               |
| OTHER                                            | 27,424,046       | 5,266,688   | 10,735,837  | 8,879,976    | 2,574,180             | 7,229,026        | 5,318,243        | 10,390,751  | 9,914,126   | 2,430,506             |
| FORMALLY ADVERTISED AS A PERCENT OF:             |                  |             |             |              |                       |                  |                  |             |             |                       |
| TOTAL, EXCLUDING INTRAGOVERNMENTAL               | 840,918,198      | 909,934,755 | 913,725,368 | 11,813,115   | 934,440,084           | 939,357,000      | 917,321,442      | 913,452,376 | 912,551,561 | 5,686,215             |
| BUSINESS FIRMS FOR WORK IN THE U. S.             | 37,114,774       | 4,533,495   | 11,774,410  | 10,414,464   | 4,784,505             | 17,551,830       | 5,149,760        | 12,407,077  | 11,406,581  | 4,924,612             |
| FORMALLY ADVERTISED                              | 1,440,472        | 1,476,872   | 1,097,514   | 234,158      | 550,388               | 4,165,281        | 1,386,751        | 917,277     | 178,839     | 722,238               |
| OTHER                                            | 35,674,302       | 7,056,623   | 10,676,896  | 10,180,306   | 4,234,117             | 13,386,549       | 7,063,009        | 11,490,800  | 11,227,742  | 4,192,374             |
| SMALL BUSINESS FIRMS                             | 7,414,260        | 2,195,006   | 1,921,344   | 1,401,437    | 1,894,544             | 7,455,181        | 2,137,538        | 1,917,711   | 1,404,475   | 2,848,287             |
| FORMALLY ADVERTISED                              | 1,112,814        | 607,059     | 380,424     | 102,117      | 224,287               | 1,094,474        | 1,055,772        | 317,462     | 82,259      | 313,305               |
| OTHER                                            | 6,301,446        | 1,587,947   | 1,540,920   | 1,299,320    | 1,670,257             | 6,360,707        | 1,081,766        | 1,600,249   | 1,322,216   | 2,534,982             |
| OTHER BUSINESS FIRMS                             | 29,700,500       | 6,338,491   | 11,453,026  | 9,012,027    | 2,890,961             | 10,096,649       | 5,237,222        | 10,490,166  | 10,001,986  | 2,849,356             |
| FORMALLY ADVERTISED                              | 2,276,454        | 1,871,803   | 717,189     | 132,051      | 316,781               | 2,867,623        | 928,979          | 599,415     | 87,788      | 458,049               |
| OTHER                                            | 27,424,046       | 5,266,688   | 10,735,837  | 8,879,976    | 2,574,180             | 7,229,026        | 5,318,243        | 10,390,751  | 9,914,126   | 2,430,506             |
| FORMALLY ADVERTISED AS A PERCENT OF:             |                  |             |             |              |                       |                  |                  |             |             |                       |
| TOTAL, EXCLUDING INTRAGOVERNMENTAL               | 840,918,198      | 909,934,755 | 913,725,368 | 11,813,115   | 934,440,084           | 939,357,000      | 917,321,442      | 913,452,376 | 912,551,561 | 5,686,215             |
| BUSINESS FIRMS FOR WORK IN THE U. S.             | 37,114,774       | 4,533,495   | 11,774,410  | 10,414,464   | 4,784,505             | 17,551,830       | 5,149,760        | 12,407,077  | 11,406,581  | 4,924,612             |
| FORMALLY ADVERTISED                              | 1,440,472        | 1,476,872   | 1,097,514   | 234,158      | 550,388               | 4,165,281        | 1,386,751        | 917,277     | 178,839     | 722,238               |
| OTHER                                            | 35,674,302       | 7,056,623   | 10,676,896  | 10,180,306   | 4,234,117             | 13,386,549       | 7,063,009        | 11,490,800  | 11,227,742  | 4,192,374             |
| SMALL BUSINESS FIRMS                             | 7,414,260        | 2,195,006   | 1,921,344   | 1,401,437    | 1,894,544             | 7,455,181        | 2,137,538        | 1,917,711   | 1,404,475   | 2,848,287             |
| FORMALLY ADVERTISED                              | 1,112,814        | 607,059     | 380,424     | 102,117      | 224,287               | 1,094,474        | 1,055,772        | 317,462     | 82,25       |                       |

Table 12

## FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) a/

(Amounts in Millions)

| Type of Contractor                             | FY 1951 | FY 1952 | FY 1953 | FY 1954 | FY 1955 | FY 1956 | FY 1957 | FY 1958 | FY 1959 | FY 1960 |
|------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| TOTAL                                          | \$4,140 | \$4,569 | \$4,810 | \$4,279 | \$4,582 | \$4,596 | \$4,158 | \$4,197 | \$4,312 | \$4,689 |
| INTRAGOVERNMENTAL                              | 1,064   | 768     | 572     | 428     | 541     | 434     | 462     | 531     | 758     | 781     |
| TOTAL, EXCEPT INTRAGOVERNMENTAL                | 3,076   | 3,801   | 4,238   | 3,851   | 4,041   | 4,162   | 3,696   | 3,666   | 3,554   | 3,908   |
| Formally Advertised                            | 21,585  | 21,781  | 21,740  | 21,859  | 21,441  | 21,156  | 21,446  | 23,666  | 24,554  | 22,908  |
| Other                                          | NA      | NA      | NA      | 11,037  | 13,640  | 16,294  | 17,573  | 20,384  | 21,298  | 19,738  |
| FOR WORK OUTSIDE U. S.                         | 762     | 1,319   | 2,418   | 1,411   | 1,111   | 1,406   | 1,602   | 1,444   | 1,410   | 1,226   |
| Formally Advertised                            | NA      | NA      | NA      | 33      | 15      | 87      | 102     | 164     | 167     | 192     |
| Other                                          | NA      | NA      | NA      | 1,378   | 1,096   | 1,319   | 1,500   | 1,280   | 1,243   | 1,034   |
| EDUCATIONAL AND NON-PROFIT INSTITUTIONS        | NA      | NA      | NA      | NA      | NA      | NA      | 261     | 395     | 400     | 380     |
| Formally Advertised                            | NA      | NA      | NA      | NA      | NA      | NA      | 261     | 395     | 400     | 380     |
| Other                                          | NA      | NA      | NA      | NA      | NA      | NA      | NA      | NA      | NA      | NA      |
| BOTHEDS FIRM FOR WORK IN THE U. S. (SUB-TOTAL) | 26,824  | 41,482  | 27,822  | 11,448  | 14,436  | 17,729  | 19,133  | 21,827  | 22,744  | 21,302  |
| Formally Advertised                            | 3,720   | 4,479   | 3,686   | 1,785   | 2,386   | 2,815   | 3,371   | 3,215   | 3,089   | 2,978   |
| Other                                          | 27,103  | 37,003  | 24,136  | 9,663   | 12,050  | 14,914  | 15,762  | 18,612  | 19,655  | 18,324  |
| Small Business Firms                           | 6,436   | 7,466   | 4,648   | 2,502   | 3,214   | 3,475   | 3,783   | 3,729   | 3,793   | 3,440   |
| Formally Advertised                            | 1,799   | 2,545   | 2,035   | 1,156   | 1,561   | 1,750   | 1,973   | 1,794   | 1,466   | 1,175   |
| Other                                          | 4,637   | 4,921   | 2,613   | 1,346   | 1,653   | 1,725   | 1,810   | 1,935   | 2,327   | 2,265   |
| Other Business Firms                           | 24,387  | 40,416  | 23,174  | 8,946   | 11,222  | 14,254  | 15,350  | 18,098  | 18,951  | 17,862  |
| Formally Advertised                            | 1,921   | 1,934   | 1,054   | 639     | 885     | 1,065   | 1,348   | 1,321   | 1,623   | 1,803   |
| Other                                          | 22,466  | 38,482  | 22,120  | 7,907   | 10,337  | 13,189  | 14,002  | 16,777  | 17,328  | 16,059  |
| FORMALLY ADVERTISED AS A PERCENT OF:           |         |         |         |         |         |         |         |         |         |         |
| Total Excluding Intragovernmental              | NA      | NA      | NA      | 14.2%   | 15.0%   | 15.1%   | 16.3%   | 13.9%   | 13.3%   | 13.8%   |
| Business Firms for work in the U. S.           | 12.1%   | 10.8%   | 11.1%   | 15.6%   | 16.0%   | 15.9%   | 17.4%   | 16.3%   | 13.6%   | 14.0%   |

a/ For definitions and coverage, see Notes on Coverage.  
 NA Not Available. Prior to fiscal year 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S."

Table 12 (Continued)  
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) a/

| (Amounts in Millions) | Type of Contractor                               | FY 1961  | FY 1962  | FY 1963  | FY 1964  | FY 1965  | FY 1966  | FY 1967  | FY 1968  | FY 1969  | FY 1970  |
|-----------------------|--------------------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                       | TOTAL                                            | \$25,584 | \$29,254 | \$25,372 | \$28,756 | \$27,257 | \$26,243 | \$24,633 | \$23,714 | \$21,286 | \$25,977 |
|                       | INTRAGOVERNMENTAL                                | 881      | 1,156    | 347      | 562      | 612      | 1,015    | 1,252    | 982      | 1,219    | 1,638    |
|                       | EXCEPT INTRAGOVERNMENTAL                         | 24,703   | 28,098   | 25,025   | 28,194   | 26,645   | 25,228   | 23,381   | 22,732   | 20,067   | 24,339   |
|                       | Formally Advertised                              | 2,932    | 3,544    | 3,678    | 4,071    | 4,817    | 5,283    | 5,792    | 4,902    | 4,194    | 3,926    |
|                       | Other                                            | 21,771   | 24,554   | 21,347   | 24,123   | 21,828   | 20,045   | 17,589   | 17,830   | 15,873   | 20,413   |
|                       | • FOR OUTSIDE U. S.                              | 1,279    | 1,454    | 1,274    | 1,325    | 1,366    | 2,530    | 2,815    | 2,515    | 2,676    | 2,407    |
|                       | Formally Advertised                              | 161      | 132      | 140      | 181      | 155      | 135      | 170      | 117      | 103      | 87       |
|                       | Other                                            | 1,118    | 1,322    | 1,134    | 1,144    | 1,211    | 2,395    | 2,645    | 2,398    | 2,573    | 2,320    |
|                       | EDUCATIONAL AND NON-PROFIT INSTITUTIONS          | 432      | 497      | 618      | 688      | 738      | 672      | 757      | 772      | 760      | 740      |
|                       | Formally Advertised                              | 1        | 1        | 1        | 1        | 2        | 1        | 1        | 1        | 0        | 0        |
|                       | Other                                            | 431      | 497      | 618      | 687      | 736      | 671      | 756      | 771      | 760      | 740      |
|                       | BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL) | 22,992   | 26,147   | 27,143   | 26,221   | 25,281   | 24,026   | 22,809   | 22,487   | 27,331   | 31,192   |
|                       | Formally Advertised                              | 2,770    | 3,412    | 3,538    | 3,889    | 4,660    | 5,147    | 5,621    | 4,781    | 4,391    | 3,899    |
|                       | Other                                            | 20,222   | 22,735   | 23,605   | 22,332   | 20,621   | 18,879   | 17,188   | 17,706   | 22,940   | 27,333   |
|                       | Small Business Firms                             | 3,657    | 4,622    | 4,303    | 4,519    | 4,943    | 7,269    | 8,073    | 7,268    | 6,515    | 2,254    |
|                       | Formally Advertised                              | 1,008    | 1,089    | 867      | 930      | 1,058    | 1,530    | 1,663    | 1,502    | 1,007    | 1,007    |
|                       | Other                                            | 2,649    | 3,533    | 3,436    | 3,589    | 3,885    | 5,739    | 6,410    | 5,766    | 5,093    | 4,247    |
|                       | Other Business Firms                             | 19,335   | 21,525   | 22,842   | 21,702   | 20,338   | 16,757   | 14,736   | 15,219   | 20,816   | 25,938   |
|                       | Formally Advertised                              | 1,762    | 2,323    | 2,671    | 2,959    | 3,602    | 3,617    | 3,958    | 3,203    | 2,969    | 2,852    |
|                       | Other                                            | 17,573   | 19,202   | 20,171   | 18,743   | 16,736   | 13,140   | 10,778   | 12,016   | 17,847   | 23,086   |
|                       | FORMALLY ADVERTISED AS A PERCENT OF:             |          |          |          |          |          |          |          |          |          |          |
|                       | Total Excluding Intragovernmental                | 11.9%    | 12.6%    | 12.7%    | 14.4%    | 17.6%    | 14.2%    | 13.4%    | 11.5%    | 11.0%    | 11.4%    |
|                       | Business Firms for Work in the U. S.             | 12.0     | 13.1     | 13.0     | 14.8     | 18.4     | 15.1     | 14.1     | 12.1     | 11.8     | 12.4     |

a/ For definitions and coverage, see Notes on Coverage.  
b/ Less than \$500,000.

TABLE 12 (Concluded)  
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) <sup>a/</sup>

| (Amounts in Millions) | TYPE OF CONTRACTOR                                    | FY 1971  | FY 1972  | FY 1973                | FY 1974                | FY 1975                | FY 1976                | FY 1977 | FY 1978 | FY 1979 | FY 1980 |
|-----------------------|-------------------------------------------------------|----------|----------|------------------------|------------------------|------------------------|------------------------|---------|---------|---------|---------|
|                       | <b>TOTAL</b>                                          | \$34,517 | \$38,292 | \$30,920 <sup>b/</sup> | \$40,131 <sup>b/</sup> | \$45,758 <sup>b/</sup> | \$46,934 <sup>b/</sup> |         |         |         |         |
|                       | INTRAGOVERNMENTAL                                     | 1,533    | 2,525    | 3,038                  | 3,340                  | 5,041                  | 6,199                  |         |         |         |         |
|                       | TOTAL, EXCEPT INTRAGOVERNMENTAL                       | 32,984   | 35,767   | 27,882                 | 36,791                 | 40,717                 | 40,735                 |         |         |         |         |
|                       | Formally Advertised                                   | 3,530    | 3,655    | 3,627                  | 3,409                  | 3,437                  | 3,232                  |         |         |         |         |
|                       | Other                                                 | 29,454   | 32,112   | 24,255                 | 33,382                 | 37,280                 | 37,503                 |         |         |         |         |
|                       | FOR WORK OUTSIDE U. S.                                | 2,073    | 2,009    | 2,178                  | 2,370                  | 2,403                  | 2,255                  |         |         |         |         |
|                       | Formally Advertised                                   | 70       | 70       | 93                     | 66                     | 67                     | 65                     |         |         |         |         |
|                       | Other                                                 | 2,003    | 1,939    | 2,085                  | 2,304                  | 2,336                  | 2,190                  |         |         |         |         |
|                       | EDUCATIONAL AND NON-PROFIT INSTITUTIONS <sup>b/</sup> | 703      | 721      | 740                    | 805                    | 846                    | 877                    |         |         |         |         |
|                       | Formally Advertised                                   | 1        | 1        | 1                      | 1                      | 1                      | 1                      |         |         |         |         |
|                       | Other                                                 | 702      | 720      | 739                    | 804                    | 845                    | 876                    |         |         |         |         |
|                       | BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)      | 30,408   | 33,007   | 26,648                 | 33,234                 | 37,114                 | 37,594                 |         |         |         |         |
|                       | Formally Advertised                                   | 3,459    | 3,624    | 3,533                  | 3,002                  | 3,369                  | 3,166                  |         |         |         |         |
|                       | Other                                                 | 26,949   | 29,383   | 23,115                 | 30,232                 | 33,745                 | 34,428                 |         |         |         |         |
|                       | Small Business Firms                                  | 4,444    | 2,754    | 6,001                  | 6,487                  | 7,414                  | 7,495                  |         |         |         |         |
|                       | Formally Advertised                                   | 955      | 1,164    | 1,116                  | 1,213                  | 1,112                  | 1,099                  |         |         |         |         |
|                       | Other                                                 | 3,489    | 1,590    | 4,885                  | 5,274                  | 6,302                  | 6,396                  |         |         |         |         |
|                       | Other Business Firms                                  | 25,254   | 27,253   | 20,647                 | 26,747                 | 29,700                 | 30,099                 |         |         |         |         |
|                       | Formally Advertised                                   | 2,504    | 2,460    | 2,419                  | 1,789                  | 2,256                  | 2,088                  |         |         |         |         |
|                       | Other                                                 | 22,750   | 24,793   | 18,228                 | 24,958                 | 27,444                 | 28,011                 |         |         |         |         |
|                       | FORMALLY ADVERTISED AS A PERCENT OF:                  |          |          |                        |                        |                        |                        |         |         |         |         |
|                       | Total Excluding Intragovernmental                     | 10.7%    | 10.3%    | 10.8%                  | 8.4%                   | 8.5%                   | 7.9%                   |         |         |         |         |
|                       | Business Firms for Work in the U. S.                  | 11.5     | 11.0     | 11.5                   | 9.0                    | 9.1%                   | 8.4                    |         |         |         |         |

<sup>a/</sup> For definitions and coverage, see Notes on Coverage.

<sup>b/</sup> Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS).

Not included elsewhere in this table. FY 1973, \$316 Million; FY 1974, \$382 Million; FY 1975, \$354 Million; FY 1976 \$14 million

Table 13  
AWARDS BY STATUTORY AUTHORITY A/

(THOUSANDS OF DOLLARS)

| Statutory Authority<br>(10 U.S.C. 2304 (a) 1)                                                                                           | Fiscal Year 1975 |         |                             |           |      | Fiscal Year 1976 |                  |         |                             |           | DEFENSE<br>SUPPLY<br>AGENCY |      |      |
|-----------------------------------------------------------------------------------------------------------------------------------------|------------------|---------|-----------------------------|-----------|------|------------------|------------------|---------|-----------------------------|-----------|-----------------------------|------|------|
|                                                                                                                                         | TOTAL            |         | DEFENSE<br>SUPPLY<br>AGENCY | AIR FORCE | NAVY | ARMY             | TOTAL            |         | DEFENSE<br>SUPPLY<br>AGENCY | AIR FORCE |                             | NAVY | ARMY |
|                                                                                                                                         | AMOUNT           | PERCENT |                             |           |      |                  | AMOUNT           | PERCENT |                             |           |                             |      |      |
| TOTAL                                                                                                                                   | B/<br>45,758,200 |         |                             |           |      |                  | B/<br>46,936,271 |         |                             |           |                             |      |      |
| INTRAGOVERNMENTAL                                                                                                                       | 5,860,942        |         |                             |           |      |                  | 6,190,577        |         |                             |           |                             |      |      |
| TOTAL, EXCEPT INTRAGOVERNMENTAL                                                                                                         | 40,367,174       | 100.0   |                             |           |      |                  | 40,726,190       | 100.0   |                             |           |                             |      |      |
| FORMALLY ADVERTISED                                                                                                                     | 1,637,111        | 4.0     |                             |           |      |                  | 3,292,625        | 7.9     |                             |           |                             |      |      |
| OTHER AUTHORITY (SUB-TOTAL)                                                                                                             | 16,026,222       | 40.0    |                             |           |      |                  | 37,693,765       | 92.1    |                             |           |                             |      |      |
| (1) NATIONAL EMERGENCY (SUB-TOTAL)                                                                                                      | 2,176,207        | 5.4     |                             |           |      |                  | 2,236,956        | 5.5     |                             |           |                             |      |      |
| (A) LABOR SURPLUS AREA OR<br>INDUSTRY SET-ASIDES                                                                                        | 73,961           | 0.2     |                             |           |      |                  | 125,465          | 0.3     |                             |           |                             |      |      |
| (B) SMALL BUSINESS SET-ASIDES                                                                                                           | 2,092,079        | 5.2     |                             |           |      |                  | 2,106,493        | 5.2     |                             |           |                             |      |      |
| (C) BALANCE OF PAYMENTS PROGRAM                                                                                                         | 10,776           | 0.0     |                             |           |      |                  | 7,148            | 0.0     |                             |           |                             |      |      |
| (2) PUBLIC EMERGENCY                                                                                                                    | 2,371,617        | 5.6     |                             |           |      |                  | 2,201,039        | 5.4     |                             |           |                             |      |      |
| (3) PURCHASES NOT MORE THAN \$30,000                                                                                                    | 2,287,276        | 5.5     |                             |           |      |                  | 2,462,696        | 6.0     |                             |           |                             |      |      |
| (4) PERSONAL OR PROFESSIONAL SERVICES                                                                                                   | 100,416          | 0.2     |                             |           |      |                  | 96,772           | 0.2     |                             |           |                             |      |      |
| (5) SERVICES OF EDUCATIONAL INSTITUTIONS                                                                                                | 417,652          | 1.0     |                             |           |      |                  | 459,611          | 1.1     |                             |           |                             |      |      |
| (6) PURCHASES OUTSIDE U. S.                                                                                                             | 2,067,799        | 5.1     |                             |           |      |                  | 1,001,005        | 2.4     |                             |           |                             |      |      |
| (7) MEDICINES OR MEDICAL SUPPLIES                                                                                                       | 139,016          | 0.3     |                             |           |      |                  | 110,401          | 0.3     |                             |           |                             |      |      |
| (8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE                                                                                            | 407,130          | 1.0     |                             |           |      |                  | 505,168          | 1.2     |                             |           |                             |      |      |
| (9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE                                                                                            | 1,633,710        | 4.0     |                             |           |      |                  | 1,652,151        | 4.1     |                             |           |                             |      |      |
| (10) IMPRACTICAL TO SECURE COMPETITION BY<br>FORMAL ADVERTISING                                                                         | 1,060,489        | 2.6     |                             |           |      |                  | 1,190,652        | 2.9     |                             |           |                             |      |      |
| (11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR<br>RESEARCH                                                                                   | 5,072,798        | 12.4    |                             |           |      |                  | 5,706,100        | 12.8    |                             |           |                             |      |      |
| (12) CLASSIFIED PURCHASES                                                                                                               | 142,576          | 0.3     |                             |           |      |                  | 140,190          | 0.3     |                             |           |                             |      |      |
| (13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION<br>AND INTERCHANGEABILITY OF PARTS                                                   | 176,192          | 0.4     |                             |           |      |                  | 96,129           | 0.2     |                             |           |                             |      |      |
| (14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING<br>SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED<br>PERIOD OF PREPARATION FOR MANUFACTURE | 4,559,570        | 10.5    |                             |           |      |                  | 4,356,160        | 10.0    |                             |           |                             |      |      |
| (15) NEGOTIATION AFTER ADVERTISING                                                                                                      | 1,911            | 0.0     |                             |           |      |                  | 516              | 0.0     |                             |           |                             |      |      |
| (16) PURCHASES TO KEEP FACILITIES AVAILABLE<br>IN THE INTEREST OF NATIONAL DEFENSE<br>OR INDUSTRIAL MOBILIZATION                        | 1,569,416        | 3.6     |                             |           |      |                  | 1,050,366        | 2.6     |                             |           |                             |      |      |
| (17) OTHERWISE AUTHORIZED BY LAW                                                                                                        | 67,110           | 0.1     |                             |           |      |                  | 365,326          | 0.9     |                             |           |                             |      |      |

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES AWARDS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).

C/ NOT INCLUDED ELSEWHERE IN THIS TABLE.

D/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS.

E/ LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

**Table 14**  
**AWARDS BY STATUTORY AUTHORITY A/**  
**NUMBER OF PROCUREMENT ACTIONS**

| Statutory Authority<br>(10 U.S.C. 2304 (a))                                                                                       | TOTAL            |         |                  |         | ACTIONS LESS THAN \$10,000 |         |                  |         | TOTAL ACTIONS OF \$10,000 OR MORE |         |                  |         |
|-----------------------------------------------------------------------------------------------------------------------------------|------------------|---------|------------------|---------|----------------------------|---------|------------------|---------|-----------------------------------|---------|------------------|---------|
|                                                                                                                                   | Fiscal Year 1975 |         | Fiscal Year 1976 |         | Fiscal Year 1975           |         | Fiscal Year 1976 |         | Fiscal Year 1975                  |         | Fiscal Year 1976 |         |
|                                                                                                                                   | NUMBER           | PERCENT | NUMBER           | PERCENT | NUMBER                     | PERCENT | NUMBER           | PERCENT | NUMBER                            | PERCENT | NUMBER           | PERCENT |
| TOTAL                                                                                                                             | 10,174,719       | B/      | 10,113,707       | B/      | 9,954,117                  |         | 9,946,301        |         | 220,602                           | B/      | 216,746          |         |
| INTRAGOVERNMENTAL                                                                                                                 | 730,674          |         | 711,159          |         | 711,551                    |         | 698,042          |         | 19,029                            |         | 21,117           |         |
| TOTAL, EXCEPT INTRAGOVERNMENTAL                                                                                                   | 9,444,045        | 100.0   | 9,402,548        | 100.0   | 9,242,566                  | 100.0   | 9,248,259        | 100.0   | 201,573                           | 100.0   | 195,629          | 100.0   |
| FORMALLY ADVERTISED                                                                                                               | 655,553          | 6.9     | 657,900          | 7.0     | 634,448                    | 6.9     | 637,801          | 6.9     | 21,104                            | 10.5    | 20,199           | 10.5    |
| OTHER AUTHORITY (SUB-TOTAL)                                                                                                       | 4,788,671        | 51.1    | 4,703,905        | 50.0    | 4,609,138                  | 50.1    | 4,619,459        | 50.1    | 100,139                           | 49.5    | 175,447          | 49.7    |
| (1) NATIONAL EMERGENCY                                                                                                            | 516,508          | 5.5     | 407,200          | 5.3     | 400,414                    | 5.3     | 472,319          | 5.1     | 25,695                            | 12.8    | 24,071           | 12.8    |
| (2) PUBLIC EXIGENCY                                                                                                               | 44,036           | 0.5     | 44,235           | 0.5     | 26,582                     | 0.3     | 29,028           | 0.3     | 16,456                            | 8.2     | 15,207           | 7.8     |
| (3) PURCHASES NOT MORE THAN \$10,000                                                                                              | 5,957,182        | 59.1    | 5,881,091        | 62.2    | 5,957,177                  | 64.5    | 5,881,083        | 63.5    | 5                                 | 0       | 0                | 0       |
| (4) PERSONAL OR PROFESSIONAL SERVICES                                                                                             | 13,190           | 0.1     | 7,656            | 0.1     | 11,158                     | 0.1     | 5,469            | 0.1     | 2,037                             | 1.0     | 2,197            | 1.1     |
| (5) SERVICES OF EDUCATIONAL INSTITUTIONS                                                                                          | 214,050          | 2.2     | 18,447           | 0.2     | 17,030                     | 0.2     | 18,751           | 0.2     | 4,829                             | 2.4     | 3,951            | 2.0     |
| (6) PURCHASES OUTSIDE U. S.                                                                                                       | 470,087          | 4.7     | 726,030          | 7.7     | 659,705                    | 7.1     | 717,141          | 7.7     | 10,342                            | 5.1     | 9,789            | 5.0     |
| (7) MEDICINES OR MEDICAL SUPPLIES                                                                                                 | 91,495           | 0.1     | 9,845            | 0.1     | 6,818                      | 0.1     | 6,888            | 0.1     | 2,677                             | 1.3     | 2,197            | 1.1     |
| (8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE                                                                                      | 294,987          | 3.0     | 265,345          | 2.8     | 278,526                    | 3.0     | 254,789          | 2.8     | 6,461                             | 3.2     | 6,556            | 3.4     |
| (9) PERISHABLE OR NON-PERISHABLE SUBSTANCE                                                                                        | 464,794          | 4.7     | 517,079          | 5.5     | 488,619                    | 5.3     | 487,969          | 5.3     | 26,175                            | 13.0    | 25,010           | 12.8    |
| (10) IMPRACTICAL TO SECURE COMPETITION "V"                                                                                        | 951,570          | 9.5     | 387,600          | 4.1     | 290,428                    | 3.1     | 374,912          | 4.1     | 63,132                            | 31.3    | 62,778           | 31.3    |
| (11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH                                                                                | 19,378           | 0.2     | 16,461           | 0.2     | 4,068                      | 0       | 2,561            | 0       | 16,311                            | 7.1     | 16,282           | 7.1     |
| (12) CLASSIFIED PURCHASES                                                                                                         | 3,519            | 0       | 751              | 0       | 2,657                      | 0       | 0                | 0       | 861                               | 0.4     | 751              | 0.4     |
| (13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS                                                | 152              | 0       | 716              | 0       | 61                         | 0       | 593              | 0       | 111                               | 0.1     | 121              | 0.1     |
| (14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE | 4,194            | 0       | 3,435            | 0       | 841                        | 0       | 344              | 0       | 3,553                             | 1.8     | 3,091            | 1.6     |
| (15) NEGOTIATION AFTER ADVERTISING                                                                                                | 124              | 0       | 18               | 0       | 79                         | 0       | 4                | 0       | 85                                | 0       | 16               | 0       |
| (16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION                        | 2,640            | 0       | 2,462            | 0       | 420                        | 0       | 521              | 0       | 2,069                             | 1.0     | 1,861            | 0.9     |
| (17) OTHERWISE AUTHORIZED BY LAW                                                                                                  | 25,550           | 0.3     | 22,987           | 0.2     | 21,167                     | 0.3     | 28,306           | 0.3     | 2,193                             | 1.2     | 2,691            | 1.4     |

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.  
B/ INCLUDES ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).  
\* NOT INCLUDED ELSEWHERE IN THIS TABLE.  
\* LESS THAN 0.05 PERCENT.  
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 14 (Continued) A/

| Statutory Authority<br>(10 U.S.C. 2304 (a))                                                                                       | ACTIONS OF \$10,000 OR MORE |         |                  |         | DELIVERY ORDERS  |         |                  |         | MODIFICATIONS    |         |                  |         |
|-----------------------------------------------------------------------------------------------------------------------------------|-----------------------------|---------|------------------|---------|------------------|---------|------------------|---------|------------------|---------|------------------|---------|
|                                                                                                                                   | Fiscal Year 1975            |         | Fiscal Year 1976 |         | Fiscal Year 1975 |         | Fiscal Year 1976 |         | Fiscal Year 1975 |         | Fiscal Year 1976 |         |
|                                                                                                                                   | NUMBER                      | PERCENT | NUMBER           | PERCENT | NUMBER           | PERCENT | NUMBER           | PERCENT | NUMBER           | PERCENT | NUMBER           | PERCENT |
| TOTAL                                                                                                                             | NA                          |         | NA               |         | NA               |         | NA               |         | NA               |         | NA               |         |
| INTRAGOVERNMENTAL                                                                                                                 | NA                          |         | NA               |         | NA               |         | NA               |         | NA               |         | NA               |         |
| TOTAL, EXCEPT INTRAGOVERNMENTAL                                                                                                   | 98,592                      | 100.0   | 93,547           | 100.0   | 70,906           | 100.0   | 78,353           | 100.0   | 31,064           | 100.0   | 31,745           | 100.0   |
| FORMALLY ADVERTISED                                                                                                               | 13,004                      | 13.2    | 13,006           | 14.0    | 4,831            | 6.8     | 4,210            | 5.4     | 3,270            | 10.3    | 2,002            | 9.1     |
| OTHER AUTHORITY (SUB-TOTAL)                                                                                                       | 85,588                      | 86.8    | 80,541           | 85.8    | 66,075           | 93.2    | 74,143           | 94.6    | 27,794           | 89.7    | 29,743           | 90.9    |
| (1) NATIONAL EMERGENCY                                                                                                            | 20,169                      | 20.5    | 19,004           | 20.4    | 3,403            | 5.5     | 4,010            | 5.7     | 1,644            | 5.2     | 1,077            | 5.9     |
| (2) PUBLIC EXIGENCY                                                                                                               | 9,970                       | 10.1    | 8,277            | 8.8     | 3,709            | 5.3     | 4,200            | 6.1     | 2,695            | 8.5     | 2,442            | 7.3     |
| (3) PURCHASES NOT MORE THAN \$30,000                                                                                              | 1,559                       | 1.6     | 1,582            | 1.7     | 101              | 0.1     | 116              | 0.2     | 372              | 1.2     | 499              | 1.6     |
| (4) PERSONAL OR PROFESSIONAL SERVICES                                                                                             | 2,276                       | 2.3     | 2,191            | 2.3     | 1,184            | 1.7     | 1,111            | 1.6     | 569              | 1.8     | 649              | 2.0     |
| (5) SERVICES OF EDUCATIONAL INSTITUTIONS                                                                                          | 3,750                       | 3.8     | 3,451            | 3.6     | 5,669            | 8.0     | 5,567            | 7.9     | 923              | 2.9     | 871              | 2.7     |
| (6) PURCHASES OUTSIDE U. S.                                                                                                       | 1,900                       | 1.9     | 1,505            | 1.6     | 747              | 1.1     | 648              | 0.9     | 38               | 0.1     | 24               | 0.1     |
| (7) MEDICINES OR MEDICAL SUPPLIES                                                                                                 | 34                          | 0       | 27               | 0       | 6,401            | 9.0     | 6,528            | 9.1     | 26               | 0.1     | 9                | 0       |
| (8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE                                                                                      | 10,497                      | 11.1    | 10,486           | 11.6    | 15,143           | 21.3    | 16,077           | 20.0    | 135              | 0.4     | 47               | 0.1     |
| (9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE                                                                                      | 24,645                      | 25.0    | 23,459           | 25.1    | 26,100           | 36.8    | 25,502           | 37.8    | 12,367           | 38.8    | 12,727           | 40.1    |
| (10) IMPRACTICAL TO SECURE COMPETITION BY                                                                                         | 7,970                       | 8.1     | 7,689            | 8.2     | 545              | 0.8     | 617              | 0.9     | 5,796            | 18.2    | 5,956            | 18.8    |
| (11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH                                                                                | 653                         | 0.7     | 554              | 0.6     | 116              | 0.2     | 101              | 0.1     | 92               | 0.3     | 96               | 0.3     |
| (12) CLASSIFIED PURCHASES                                                                                                         | 16                          | 0       | 26               | 0       | 42               | 0.1     | 55               | 0.1     | 33               | 0.1     | 40               | 0.1     |
| (13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS                                                | 15                          | 0       | 297              | 0.3     | 705              | 1.1     | 701              | 1.0     | 2,489            | 7.6     | 2,093            | 6.6     |
| (14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE | 15                          | 0       | 6                | 0       | 2                | 0       | 2                | 0       | 35               | 0.1     | 6                | 0       |
| (15) NEGOTIATION AFTER ADVERTISING                                                                                                | 314                         | 0.3     | 269              | 0.3     | 1,127            | 1.6     | 1,090            | 1.5     | 624              | 2.0     | 475              | 1.5     |
| (16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION                        | 1,070                       | 1.0     | 1,759            | 1.9     | 519              | 0.7     | 500              | 0.6     | 806              | 2.6     | 852              | 2.7     |
| (17) OTHERWISE AUTHORIZED BY LAW                                                                                                  |                             |         |                  |         |                  |         |                  |         |                  |         |                  |         |

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.  
 \* LESS THAN 0.05 PERCENT.  
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 15

## AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

(Amounts in Thousands)

| Statutory Authority<br>(10 U. S. C. 2304 (a))                                                                                     | FY 1962      |         | FY 1963      |         | FY 1964      |         | FY 1965      |         | FY 1966      |         |
|-----------------------------------------------------------------------------------------------------------------------------------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
|                                                                                                                                   | Amount       | Percent | Amount       | Percent | Amount       | Percent | Amount       | Percent | Amount       | Percent |
| TOTAL                                                                                                                             | \$29,254,502 |         | \$29,378,720 |         | \$28,794,284 |         | \$27,997,037 |         | \$38,243,107 |         |
| INTRAGOVERNMENTAL                                                                                                                 | 1,155,481    |         | 346,516      |         | 561,746      |         | 612,470      |         | 1,014,603    |         |
| TOTAL, EXCEPT INTRAGOVERNMENTAL                                                                                                   | 28,099,021   | 100.0%  | 29,032,204   | 100.0%  | 28,232,538   | 100.0%  | 27,384,567   | 100.0%  | 37,228,504   | 100.0%  |
| FORMALLY ADVERTISED                                                                                                               | 3,544,619    | 12.6    | 3,677,879    | 12.7    | 4,071,587    | 14.4    | 4,817,214    | 17.6    | 5,283,158    | 14.2    |
| OTHER AUTHORITY (SUB-TOTAL)                                                                                                       | 24,554,402   | 87.4    | 25,354,325   | 87.3    | 24,160,951   | 85.6    | 22,567,353   | 82.4    | 31,945,346   | 85.8    |
| (1) National Emergency (Sub-Total)                                                                                                | 1,430,048    | 5.1     | 1,346,593    | 4.8     | 1,543,863    | 5.4     | 1,637,930    | 6.0     | 1,894,400    | 5.0     |
| (a) Labor Surplus Area & Industry Set-Asides                                                                                      | 142,495      | 0.5     | 185,388      | 0.6     | 244,145      | 0.9     | 136,116      | 0.5     | 156,672      | 0.4     |
| (b) Small Business Set-Asides (Sub-Total)                                                                                         | 1,277,606    | 4.6     | 1,164,174    | 4.2     | 1,298,412    | 4.5     | 1,481,146    | 5.3     | 1,738,711    | 4.3     |
| 1. Unilateral                                                                                                                     | 128,662      | 0.5     | 101,128      | 0.4     | 62,342       | 0.2     | 62,215       | 0.2     | 1,398,904    | 3.8     |
| 2. Joint b/                                                                                                                       | 1,150,944    | 4.1     | 1,063,046    | 3.8     | 1,236,070    | 4.3     | 1,401,931    | 5.1     | 1,95,667     | 0.5     |
| (c) Modifications Authorized by Existing Contract Negotiated Prior to January 1, 1962                                             | 5,285        | *       | 4,738        | *       | 0            | 0.0     | 0            | 0.0     | 0            | 0.0     |
| (d) Balance of Payments Program                                                                                                   | 2,662        | *       | 9,693        | *       | 5,306        | *       | 16,418       | 0.1     | 10,357       | 0.3     |
| (2) Public Expenditure                                                                                                            | 416,904      | 1.5     | 462,430      | 1.9     | 585,423      | 2.1     | 1,104,298    | 4.0     | 5,081,593    | 13.7    |
| (3) Purchases Not More than \$2,500                                                                                               | 1,069,441    | 3.8     | 1,280,338    | 4.4     | 1,337,665    | 4.7     | 1,392,973    | 5.1     | 1,704,868    | 4.6     |
| (4) Personal or Professional Services                                                                                             | 125,731      | 0.4     | 93,042       | 0.3     | 113,742      | 0.4     | 76,420       | 0.3     | 92,431       | 0.3     |
| (5) Services of Educational Institutions                                                                                          | 295,195      | 1.1     | 445,775      | 1.5     | 412,438      | 1.5     | 431,284      | 1.6     | 383,649      | 1.0     |
| (6) Purchases Outside U. S.                                                                                                       | 1,193,532    | 4.3     | 962,445      | 3.3     | 957,504      | 3.4     | 1,036,916    | 3.8     | 1,934,316    | 5.2     |
| (7) Medicines or Medical Supplies                                                                                                 | 62,854       | 0.2     | 44,639       | 0.2     | 54,885       | 0.2     | 67,353       | 0.2     | 126,742      | 0.3     |
| (8) Supplies Purchased for Authorized Recale                                                                                      | 82,100       | 0.3     | 280,304      | 1.0     | 157,299      | 0.5     | 170,674      | 0.6     | 230,439      | 0.6     |
| (9) Perishable or Non-Perishable Subsistence                                                                                      | 48,235       | 1.7     | 535,647      | 1.9     | 634,747      | 2.4     | 801,857      | 2.9     | 1,088,222    | 2.9     |
| (10) Impractical to Secure Competition by Formal Advertising                                                                      | 3,406,187    | 13.9    | 4,487,119    | 15.5    | 4,099,675    | 14.5    | 3,924,339    | 14.4    | 5,744,487    | 15.5    |
| (11) Experimental, Developmental, Test or Research                                                                                | 5,763,993    | 20.5    | 5,585,284    | 19.2    | 5,016,641    | 17.6    | 4,556,792    | 16.6    | 4,495,669    | 12.1    |
| (12) Classified Purchases                                                                                                         | 771,714      | 2.7     | 420,463      | 1.4     | 217,184      | 0.8     | 115,000      | 0.4     | 122,571      | 0.3     |
| (13) Technical Equipment Requiring Standardization and Interchangeability of Parts                                                | 43,240       | 0.2     | 27,622       | 0.1     | 36,281       | 0.1     | 52,400       | 0.2     | 105,630      | 0.3     |
| (14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture | 8,194,024    | 29.2    | 8,069,222    | 27.8    | 8,015,753    | 28.4    | 6,284,374    | 23.0    | 6,039,207    | 16.2    |
| (15) Negotiation After Advertising                                                                                                | 2,295        | *       | 1,102        | *       | 1,409        | *       | 1,616        | *       | 9,889        | *       |
| (16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization                        | 670,331      | 2.4     | 819,150      | 2.8     | 328,042      | 1.2     | 337,241      | 1.2     | 2,171,779    | 5.8     |
| (17) Otherwise Authorized by Law                                                                                                  | 41,618       | 0.1     | 343,127      | 1.2     | 661,957      | 2.2     | 467,346      | 2.1     | 754,753      | 2.0     |

a/ For definitions and coverage, see Notes on Coverage.  
 b/ Prior to FY 1962, Joint Small Business Set-Asides were included under Authority (17).  
 Less than 0.1 percent

Table 15 (Continued)

AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) <sup>a/</sup>

| Statutory Authority<br>(10 U.S.C. 2304 (a))                                                                                      | FY 1967       |         | FY 1968       |         | FY 1969       |         | FY 1970       |         | FY 1971       |         |
|----------------------------------------------------------------------------------------------------------------------------------|---------------|---------|---------------|---------|---------------|---------|---------------|---------|---------------|---------|
|                                                                                                                                  | Amount        | Percent | Amount        | Percent | Amount        | Percent | Amount        | Percent | Amount        | Percent |
| TOTAL                                                                                                                            | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| INTERGOVERNMENTAL                                                                                                                | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| TOTAL, EXCEPT INTERGOVERNMENTAL                                                                                                  | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| FORMALLY AUTHORIZED                                                                                                              | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (OTHER AUTHORITY (10 U.S.C. 2304 (a))                                                                                            | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (1) National Emergency (10 U.S.C. 2304 (a))                                                                                      | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (a) Labor Supply Areas & Industrial Set-Asides                                                                                   | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (b) Small Business Set-Asides                                                                                                    | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (c) Balance of Payments Program                                                                                                  | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (2) Public Emergency                                                                                                             | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (a) Purchases Not More than \$5,000                                                                                              | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (a) Personnel or Professional Services                                                                                           | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (b) Services of Educational Institutions                                                                                         | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (c) Purchases Outside U. S.                                                                                                      | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (d) Medicines or Medical Supplies                                                                                                | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (e) Supplies Purchased for Authorized Resale                                                                                     | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (f) Perishable or Non-Perishable Subsistence                                                                                     | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (g) Impartation to Secure Competition by Formal Advertising                                                                      | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (h) Experimental, Developmental, Test or Research                                                                                | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (i) Classified Purchases                                                                                                         | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (j) Technical Equipment Requiring Standardization and Interchangeability of Parts                                                | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (k) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (l) Negotiation After Advertising                                                                                                | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (m) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization                        | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |
| (n) Otherwise Authorized by Law                                                                                                  | 1,007,800,000 |         | 1,435,755,000 |         | 1,411,886,000 |         | 1,459,916,597 |         | 1,436,516,827 |         |

<sup>a/</sup> For Definitions and Coverage, See Notes on Coverage.<sup>b/</sup> Includes Joint Small Business Set-Asides.

\* Less Than 0.05 percent.

Table 15 (Concluded)

## AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

| (Amounts in Thousands)                                                                                                            | Statutory Authority<br>(10 U.S.C. 2304 (a))                                                               | FY 1972     |         | FY 1973      |         | FY 1974      |         | FY 1975      |         | FY 1976      |         |
|-----------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-------------|---------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
|                                                                                                                                   |                                                                                                           | Amount      | Percent | Amount       | Percent | Amount       | Percent | Amount       | Percent | Amount       | Percent |
| INTRA-GOVERNMENTAL                                                                                                                | TOTAL                                                                                                     | \$3,200,641 |         | \$36,919,703 |         | \$40,131,124 |         | \$45,758,294 |         | \$46,934,231 |         |
|                                                                                                                                   |                                                                                                           | 4,544,968   |         | 3,038,079    |         | 3,340,449    |         | 5,040,952    |         | 6,194,527    |         |
| TOTAL, EXCEPT INTRA-GOVERNMENTAL                                                                                                  |                                                                                                           | 45,766,633  | 100.0%  | 33,565,600   | 100.0%  | 36,408,616   | 100.0%  | 40,363,334   | 100.0%  | 40,726,190   | 100.0%  |
|                                                                                                                                   |                                                                                                           | 3,694,533   | 10.3    | 3,627,256    | 10.8    | 3,069,142    | 8.4     | 3,437,111    | 8.5     | 3,232,425    | 7.9     |
| EXTRA-GOVERNMENTAL                                                                                                                | OTHER AUTHORITY (SUB-TOTAL)                                                                               | 3,167,104   | 89.7    | 29,938,344   | 89.2    | 33,339,474   | 91.6    | 36,926,223   | 91.5    | 37,493,765   | 92.1    |
|                                                                                                                                   |                                                                                                           | 1,885,189   | 5.3     | 1,864,135    | 5.6     | 1,744,343    | 4.8     | 2,176,297    | 5.4     | 2,236,956    | 5.5     |
| (1) National Emergency (Sub-Total)                                                                                                | (a) Labor Surplus Area & Industry Set-Aside                                                               | 229,779     | 0.6     | 120,535      | 0.4     | 101,750      | 0.3     | 73,461       | 0.2     | 125,465      | 0.3     |
|                                                                                                                                   |                                                                                                           | 1,625,301   | 4.5     | 1,716,231    | 5.1     | 1,617,285    | 4.4     | 2,083,105    | 5.2     | 2,104,343    | 5.2     |
| (2) Small Business Set-Asides b/                                                                                                  | (c) Balance of Payments Program                                                                           | 34,109      | 0.1     | 26,056       | 0.1     | 11,909       | *       | 8,952        | *       | 7,148        | *       |
|                                                                                                                                   |                                                                                                           |             |         |              |         |              |         |              |         |              |         |
| (3) Combined Small Business/Labor Surplus Area Set-Aside                                                                          | (d) Public Emergency                                                                                      |             |         | 5,313        | *       | 13,399       | 0.1     | 10,779       | *       | 2,201,039    | 5.4     |
|                                                                                                                                   |                                                                                                           | 1,775,541   | 5.0     | 1,955,232    | 5.8     | 1,817,503    | 5.0     | 2,321,632    | 5.8     | 2,462,694    | 6.0     |
| (4) Purchases Not More than \$10,000 d/                                                                                           | (e) Personal or Professional Services                                                                     | 1,499,895   | 4.2     | 1,534,222    | 4.6     | 1,589,544    | 4.4     | 2,203,276    | 5.5     |              |         |
|                                                                                                                                   |                                                                                                           | 86,904      | 0.2     | 80,633       | 0.2     | 86,952       | 0.2     | 100,815      | 0.2     | 94,772       | 0.2     |
| (5) Services of Educational Institutions                                                                                          | (f) Purchases Outside U. S.                                                                               | 447,622     | 1.3     | 417,776      | 1.2     | 385,442      | 1.1     | 417,552      | 1.0     | 457,811      | 1.1     |
|                                                                                                                                   |                                                                                                           |             |         |              |         |              |         |              |         |              |         |
| (6) Medicines or Medical Supplies                                                                                                 | (g) Supplies Purchased for Authorized Resale                                                              | 1,614,831   | 4.5     | 1,750,833    | 5.2     | 1,829,644    | 5.0     | 2,067,788    | 5.1     | 1,991,045    | 4.9     |
|                                                                                                                                   |                                                                                                           | 127,843     | 0.4     | 130,568      | 0.4     | 151,541      | 0.4     | 139,016      | 0.3     | 118,901      | 0.3     |
| (7) Perishable or Non-Perishable Subsistence                                                                                      | (h) Impractical to Secure Competition by Formal Advertising                                               | 313,130     | 0.9     | 346,914      | 1.0     | 417,476      | 1.1     | 487,139      | 1.2     | 505,368      | 1.2     |
|                                                                                                                                   |                                                                                                           | 1,209,817   | 3.4     | 1,364,403    | 4.1     | 1,625,609    | 4.5     | 1,633,710    | 4.0     | 1,652,151    | 4.1     |
| (8) Experimental, Developmental, Test or Research                                                                                 | (i) Classified Purchases                                                                                  | 8,690,756   | 24.3    | 8,116,595    | 24.2    | 12,376,447   | 34.0    | 13,049,409   | 32.3    | 13,198,452   | 32.4    |
|                                                                                                                                   |                                                                                                           | 4,593,839   | 12.8    | 5,104,635    | 15.2    | 11,984,910   | 13.7    | 5,072,798    | 12.6    | 5,784,100    | 14.2    |
| (9) Technical Equipment Requiring Standardization and Interchangeability of Parts                                                 | (j) Negotiation After Advertising                                                                         | 94,242      | 0.3     | 115,778      | 0.3     | 132,773      | 0.4     | 142,576      | 0.4     | 140,190      | 0.3     |
|                                                                                                                                   |                                                                                                           | 127,714     | 0.4     | 67,545       | 0.2     | 119,577      | 0.3     | 136,182      | 0.3     | 94,129       | 0.2     |
| (10) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture | (k) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization | 6,669,236   | 18.7    | 4,905,213    | 14.6    | 4,442,385    | 12.2    | 4,858,539    | 12.0    | 4,356,169    | 10.7    |
|                                                                                                                                   |                                                                                                           | 166,726     | 0.5     | 2,928        | *       | 108,870      | 0.3     | 3,911        | *       | 316          | *       |
| (11) Negotiation After Advertising                                                                                                | (l) Otherwise Authorized by Law                                                                           |             |         |              |         |              |         |              |         |              |         |
|                                                                                                                                   |                                                                                                           | 2,033,167   | 5.7     | 1,829,630    | 5.5     | 1,370,803    | 3.8     | 1,546,439    | 3.8     | 1,854,346    | 4.6     |
| (12) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization                        | (m) Otherwise Authorized by Law                                                                           | 733,652     | 2.1     | 351,304      | 1.0     | 373,395      | 1.0     | 567,148      | 1.4     | 345,326      | 0.8     |
|                                                                                                                                   |                                                                                                           |             |         |              |         |              |         |              |         |              |         |

a/ For Definitions and Coverage, See Notes on Coverage.

b/ Includes Joint Small Business Set-Asides.

c/ Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), FY 1973, \$316,024; FY 1974, \$382,059; FY 1975 \$354,012, FY 1976 \$13,514

d/ Less than 0.05 percent.

e/ Initial Fiscal Year 1975 this was changed from \$2,500 to \$10,000

# AWARDS BY TYPE OF CONTRACT

## PRICING PROVISION

Tables 16 and 17 show the types of contract pricing clauses used in military procurement actions of \$10,000 or more each. During fiscal year 1976, these awards totaled \$36,295 million of which \$26,661 million, or 73.5% was awarded under fixed price procedures and \$9,438 million, or 26.0% under cost reimbursement procedures. Other types, time and materials and labor hours, accounted for \$196 million and 0.5% of total.

Cost-plus-a-fixed fee (CPFF) contracts accounted for 11.0% of total contract awards of \$10,000 or more in fiscal year 1976 compared with the 10.6% rate recorded in fiscal year 1975. Use of CPFF contracts since fiscal year 1964 have ranged from a low of 9.4% in fiscal year 1965 to a high of 12.9% in fiscal year 1973. The use of incentive contracts (both fixed and cost types combined) decreased from 29.9% of total contract dollars in fiscal year 1975 to 28.0% in fiscal year 1976. The use of firm fixed price contracts increased from 41.2% during fiscal year 1975 to 42.3% during fiscal year 1976.

The total of 195,645 actions of \$10,000 and over during fiscal year 1976 shown in Table 16 is divided into 93,547 original contract actions and modifications calling for additional work, and 102,098 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. The overall number of procurement actions of \$10,000 and over decreased during the current period by 2.9% compared with the previous year. Actions for new work decreased by 5.1% and actions representing delivery orders and modifications pursuant to the terms of the original contract by 0.7%.

Table 18  
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/

| Type of Pricing Provision                          | FISCAL YEAR 1976 |               |         |       | FISCAL YEAR 1975 |               |         |       | FISCAL YEAR 1974 |               |         |       |
|----------------------------------------------------|------------------|---------------|---------|-------|------------------|---------------|---------|-------|------------------|---------------|---------|-------|
|                                                    | AMOUNT           |               | PERCENT |       | AMOUNT           |               | PERCENT |       | AMOUNT           |               | PERCENT |       |
|                                                    | 1976             | 1975          | 1976    | 1975  | 1976             | 1975          | 1976    | 1975  | 1976             | 1975          | 1976    | 1975  |
| TOTAL                                              | 1,657,440,200    | 1,657,440,231 | 100.0   | 100.0 | 1,657,440,200    | 1,657,440,231 | 100.0   | 100.0 | 1,657,440,200    | 1,657,440,231 | 100.0   | 100.0 |
| INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 C/ | 5,848,652        | 6,458,228     | 0.35    | 0.39  | 5,848,652        | 6,458,228     | 0.35    | 0.39  | 5,848,652        | 6,458,228     | 0.35    | 0.39  |
| ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) C/         | 1,651,591,548    | 1,650,982,003 | 99.65   | 99.61 | 1,651,591,548    | 1,650,982,003 | 99.65   | 99.61 | 1,651,591,548    | 1,650,982,003 | 99.65   | 99.61 |
| FIXED PRICE TYPE (SUB-TOTAL)                       | 26,849,651       | 26,849,651    | 1.62    | 1.62  | 26,849,651       | 26,849,651    | 1.62    | 1.62  | 26,849,651       | 26,849,651    | 1.62    | 1.62  |
| FIRM REDETERMINABLE INCENTIVE ESCALATION           | 18,476,593       | 18,476,593    | 1.11    | 1.11  | 18,476,593       | 18,476,593    | 1.11    | 1.11  | 18,476,593       | 18,476,593    | 1.11    | 1.11  |
| COST REIMBURSEMENT TYPE (SUB-TOTAL)                | 1,624,741,897    | 1,624,132,352 | 98.03   | 98.00 | 1,624,741,897    | 1,624,132,352 | 98.03   | 98.00 | 1,624,741,897    | 1,624,132,352 | 98.03   | 98.00 |
| NO FEE                                             | 992,544          | 992,544       | 0.06    | 0.06  | 992,544          | 992,544       | 0.06    | 0.06  | 992,544          | 992,544       | 0.06    | 0.06  |
| FIXED FEE                                          | 3,026,895        | 3,026,895     | 0.18    | 0.18  | 3,026,895        | 3,026,895     | 0.18    | 0.18  | 3,026,895        | 3,026,895     | 0.18    | 0.18  |
| INCENTIVE FEE                                      | 6,345,121        | 6,345,121     | 0.38    | 0.38  | 6,345,121        | 6,345,121     | 0.38    | 0.38  | 6,345,121        | 6,345,121     | 0.38    | 0.38  |
| AWARD FEE                                          | 588,036          | 588,036       | 0.04    | 0.04  | 588,036          | 588,036       | 0.04    | 0.04  | 588,036          | 588,036       | 0.04    | 0.04  |
| OTHER TYPES (SUB-TOTAL)                            | 207,320          | 207,320       | 0.01    | 0.01  | 207,320          | 207,320       | 0.01    | 0.01  | 207,320          | 207,320       | 0.01    | 0.01  |
| TIME AND MATERIALS LABOR HOUR                      | 186,918          | 186,918       | 0.01    | 0.01  | 186,918          | 186,918       | 0.01    | 0.01  | 186,918          | 186,918       | 0.01    | 0.01  |
| TOTAL                                              | 1,657,440,200    | 1,657,440,231 | 100.0   | 100.0 | 1,657,440,200    | 1,657,440,231 | 100.0   | 100.0 | 1,657,440,200    | 1,657,440,231 | 100.0   | 100.0 |
| INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 C/ | 5,848,652        | 6,458,228     | 0.35    | 0.39  | 5,848,652        | 6,458,228     | 0.35    | 0.39  | 5,848,652        | 6,458,228     | 0.35    | 0.39  |
| ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) C/         | 1,651,591,548    | 1,650,982,003 | 99.65   | 99.61 | 1,651,591,548    | 1,650,982,003 | 99.65   | 99.61 | 1,651,591,548    | 1,650,982,003 | 99.65   | 99.61 |
| FIXED PRICE TYPE (SUB-TOTAL)                       | 26,849,651       | 26,849,651    | 1.62    | 1.62  | 26,849,651       | 26,849,651    | 1.62    | 1.62  | 26,849,651       | 26,849,651    | 1.62    | 1.62  |
| FIRM REDETERMINABLE INCENTIVE ESCALATION           | 18,476,593       | 18,476,593    | 1.11    | 1.11  | 18,476,593       | 18,476,593    | 1.11    | 1.11  | 18,476,593       | 18,476,593    | 1.11    | 1.11  |
| COST REIMBURSEMENT TYPE (SUB-TOTAL)                | 1,624,741,897    | 1,624,132,352 | 98.03   | 98.00 | 1,624,741,897    | 1,624,132,352 | 98.03   | 98.00 | 1,624,741,897    | 1,624,132,352 | 98.03   | 98.00 |
| NO FEE                                             | 992,544          | 992,544       | 0.06    | 0.06  | 992,544          | 992,544       | 0.06    | 0.06  | 992,544          | 992,544       | 0.06    | 0.06  |
| FIXED FEE                                          | 3,026,895        | 3,026,895     | 0.18    | 0.18  | 3,026,895        | 3,026,895     | 0.18    | 0.18  | 3,026,895        | 3,026,895     | 0.18    | 0.18  |
| INCENTIVE FEE                                      | 6,345,121        | 6,345,121     | 0.38    | 0.38  | 6,345,121        | 6,345,121     | 0.38    | 0.38  | 6,345,121        | 6,345,121     | 0.38    | 0.38  |
| AWARD FEE                                          | 588,036          | 588,036       | 0.04    | 0.04  | 588,036          | 588,036       | 0.04    | 0.04  | 588,036          | 588,036       | 0.04    | 0.04  |
| OTHER TYPES (SUB-TOTAL)                            | 207,320          | 207,320       | 0.01    | 0.01  | 207,320          | 207,320       | 0.01    | 0.01  | 207,320          | 207,320       | 0.01    | 0.01  |
| TIME AND MATERIALS LABOR HOUR                      | 186,918          | 186,918       | 0.01    | 0.01  | 186,918          | 186,918       | 0.01    | 0.01  | 186,918          | 186,918       | 0.01    | 0.01  |

\* LESS THAN 0.05 PERCENT.  
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 16 (Continued)  
AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/

| Type of Pricing Provision                          | PER VALUE (\$1000) |         |                  |         |                  |         |                  |         |                  |         |
|----------------------------------------------------|--------------------|---------|------------------|---------|------------------|---------|------------------|---------|------------------|---------|
|                                                    | Fiscal Year 1975   |         | Fiscal Year 1976 |         | Fiscal Year 1975 |         | Fiscal Year 1976 |         | Fiscal Year 1978 |         |
|                                                    | AMOUNT             | PERCENT | AMOUNT           | PERCENT | TOTAL            | PERCENT | AMOUNT           | PERCENT | TOTAL            | PERCENT |
| NAVY                                               |                    |         |                  |         |                  |         |                  |         |                  |         |
| TOTAL                                              | 15,644,110         |         | 15,644,076       |         | 2,747,746        |         | 2,719,148        |         | 27,417           |         |
| INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 C/ | 1,718,742          |         | 1,076,449        |         | 285,424          |         | 297,907          |         | 21,082           |         |
| ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) C/         | 13,925,368         | 100.0   | 12,567,627       | 100.0   | 2,462,322        | 100.0   | 2,421,241        | 100.0   | 27,417           | 100.0   |
| FIXED PRICE TYPE (SUB-TOTAL)                       | 2,462,322          | 100.0   | 2,462,322        | 100.0   | 2,462,322        | 100.0   | 2,462,322        | 100.0   | 2,462,322        | 100.0   |
| FIRM REDETERMINABLE INCENTIVE ESCALATION           | 2,462,322          | 100.0   | 2,462,322        | 100.0   | 2,462,322        | 100.0   | 2,462,322        | 100.0   | 2,462,322        | 100.0   |
| COST REIMBURSEMENT TYPE (SUB-TOTAL)                | 13,463,046         | 96.6    | 10,491,178       | 83.6    | 2,285,402        | 17.0    | 2,123,919        | 16.4    | 24,955           | 91.0    |
| NO FEE                                             | 411,061            | 3.0     | 311,691          | 2.5     | 1,874,341        | 14.3    | 1,812,278        | 14.0    | 24,955           | 91.0    |
| FIXED FEE                                          | 2,051,985          | 15.2    | 2,079,487        | 16.3    | 1,411,961        | 10.9    | 1,361,641        | 10.4    | 24,955           | 91.0    |
| INCENTIVE                                          | 1,399,980          | 10.3    | 1,100,000        | 8.6     | 862,441          | 6.5     | 850,639          | 6.4     | 24,955           | 91.0    |
| AWARD FEE                                          | 179,020            | 1.3     | 102,000          | 0.8     | 93,619           | 0.7     | 91,000           | 0.7     | 24,955           | 91.0    |
| OTHER TYPES (SUB-TOTAL)                            | 67,294             | 0.5     | 60,648           | 0.5     | 1,671            | 0.0     | 1,671            | 0.0     | 24,955           | 91.0    |
| TIME AND MATERIALS LABOR HOUR                      | 99,124             | 0.7     | 36,667           | 0.3     | 817              | 0.0     | 817              | 0.0     | 24,955           | 91.0    |
|                                                    | 99,124             | 0.7     | 36,667           | 0.3     | 817              | 0.0     | 817              | 0.0     | 24,955           | 91.0    |
| AIR FORCE                                          |                    |         |                  |         |                  |         |                  |         |                  |         |
| TOTAL                                              | 17,625,097         |         | 15,113,624       |         | 2,476,504        |         | 2,421,241        |         | 37,727           |         |
| INTRAGOVERNMENTAL ACTIONS OF LESS THAN \$10,000 C/ | 1,510,922          |         | 2,546,067        |         | 264,143          |         | 262,009          |         | 17,245           |         |
| ACTIONS OF \$10,000 OR MORE (SUB-TOTAL) C/         | 16,114,175         | 100.0   | 12,567,557       | 100.0   | 2,212,361        | 100.0   | 2,159,232        | 100.0   | 20,482           | 100.0   |
| FIXED PRICE TYPE (SUB-TOTAL)                       | 6,469,207          | 65.6    | 7,663,117        | 60.9    | 97,751           | 4.4     | 96,571           | 4.4     | 17,245           | 84.3    |
| FIRM REDETERMINABLE INCENTIVE ESCALATION           | 1,085,577          | 6.7     | 1,085,577        | 8.6     | 60,609           | 2.8     | 60,609           | 2.8     | 17,245           | 84.3    |
| COST REIMBURSEMENT TYPE (SUB-TOTAL)                | 10,644,968         | 65.6    | 4,454,440        | 35.9    | 2,114,610        | 95.6    | 2,092,661        | 96.2    | 3,197            | 15.7    |
| NO FEE                                             | 424,706            | 4.1     | 574,116          | 4.6     | 1,054            | 0.0     | 1,054            | 0.0     | 3,197            | 15.7    |
| FIXED FEE                                          | 1,741,110          | 16.4    | 1,085,465        | 8.6     | 2,050            | 0.1     | 2,050            | 0.1     | 3,197            | 15.7    |
| INCENTIVE                                          | 1,366,610          | 12.9    | 1,447,559        | 11.8    | 1,059,556        | 48.2    | 1,040,551        | 49.2    | 3,197            | 15.7    |
| AWARD FEE                                          | 106,107            | 1.0     | 90,499           | 0.7     | 1,057            | 0.0     | 1,057            | 0.0     | 3,197            | 15.7    |
| OTHER TYPES (SUB-TOTAL)                            | 184,366            | 1.1     | 90,499           | 0.7     | 1,057            | 0.0     | 1,057            | 0.0     | 3,197            | 15.7    |
| TIME AND MATERIALS LABOR HOUR                      | 184,366            | 1.1     | 90,499           | 0.7     | 1,057            | 0.0     | 1,057            | 0.0     | 3,197            | 15.7    |

\* LESS THAN 0.05 PERCENT.  
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

**Table 16 (Continued)**  
**AWARDS BY TYPE OF CONTRACT PRICING PROVISION A/**

| Type of Pricing Provision                          | NET VALUE (\$'000) |         |                  | NUMBER OF PROCUREMENT ACTIONS |                  |         |          |          |                  |         |          |
|----------------------------------------------------|--------------------|---------|------------------|-------------------------------|------------------|---------|----------|----------|------------------|---------|----------|
|                                                    | Fiscal Year 1975   |         | Fiscal Year 1976 |                               | Fiscal Year 1975 |         |          |          | Fiscal Year 1976 |         |          |
|                                                    | AMOUNT             | PERCENT | AMOUNT           | PERCENT                       | TOTAL            | PERCENT | AFM WORK | OTHER B/ | TOTAL            | PERCENT | OTHER B/ |
|                                                    |                    |         |                  |                               |                  |         |          |          |                  |         |          |
| <b>DEFENSE SUPPLY AGENCY</b>                       |                    |         |                  |                               |                  |         |          |          |                  |         |          |
| TOTAL                                              | 5,651,529          |         | 5,915,110        |                               | 859,749          |         |          |          | 938,114          |         |          |
| INTRAGOVERNMENTAL ACTIONS C/ LESS THAN \$30,000 C/ | 111,441            |         | 228,915          |                               | 790,320          |         |          |          | 28,784           |         |          |
| ACTIONS OF \$30,000 OR MORE (SUB-TOTAL) E/         | 5,555,980          | 100.0   | 4,961,529        | 100.0                         | 42,424           | 100.0   | 31,734   | 8,698    | 42,060           | 100.0   | 9,668    |
| FIXED PRICE TYPE (SUB-TOTAL)                       | 4,459,466          | 55.9    | 4,958,698        | 95.9                          | 42,489           | 100.0   | 31,730   | 9,679    | 42,042           | 100.0   | 9,658    |
| FIRM                                               | 1,913,681          | 39.4    | 2,226,570        | 44.9                          | 34,954           | 82.4    | 26,712   | 8,240    | 35,875           | 85.3    | 9,109    |
| REDETERMINABLE                                     | 644                | 0       | 628              | 0                             | 19               | 0       | 2        | 16       | 32               | 0.1     | 31       |
| INCENTIVE                                          | 0                  | 0.0     | 104              | 0                             | 0                | 0       | 0        | 0        | 0                | 0       | 0        |
| ESCALATION                                         | 2,936,337          | 67.5    | 2,731,291        | 55.1                          | 7,437            | 17.5    | 7,014    | 423      | 6,132            | 14.6    | 438      |
| COST REIMBURSEMENT TYPE (SUB-TOTAL)                | 1,126              | 0       | 640              | 0                             | 0                | 0       | 0        | 0        | 7                | 0       | 3        |
| NO FEE                                             | 285                | 0       | 390              | 0                             | 1                | 0       | 1        | 0        | 2                | 0       | 0        |
| FIXED FEE                                          | 1,341              | 0       | 450              | 0                             | 7                | 0       | 0        | 0        | 5                | 0       | 3        |
| INCENTIVE FEE                                      | 0                  | 0       | 0                | 0                             | 0                | 0       | 0        | 0        | 0                | 0       | 0        |
| AWARD FEE                                          | 0                  | 0       | 0                | 0                             | 0                | 0       | 0        | 0        | 0                | 0       | 0        |
| OTHER TYPES (SUB-TOTAL)                            | 1,068              | 0       | 1,096            | 0                             | 7                | 0       | 0        | 7        | 11               | 0       | 7        |
| TIME AND MATERIALS                                 | 1,068              | 0       | 1,096            | 0                             | 7                | 0       | 0        | 7        | 11               | 0       | 7        |
| LABOR HOUR                                         | 0                  | 0       | 0                | 0                             | 0                | 0       | 0        | 0        | 0                | 0       | 0        |

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.  
 B/ DELIVERY ORDERS AND MODIFICATIONS PURSUANT TO TERMS OF THE ORIGINAL CONTRACT.  
 C/ EXCLUDES INTRAGOVERNMENTAL DATA BY PRICING PROVISION ARE NOT AVAILABLE FOR AWARDS OF LESS THAN \$30,000.  
 D/ INCLUDES AWARDS AND ACTIONS FOR THE CIVILIAN HEALTH AND MEDICAL PROGRAM OF THE UNIFORMED SERVICES (CHAMPUS).  
 E/ NOT INCLUDED ELSEWHERE IN THIS TABLE.  
 F/ INCLUDES "OTHER DEFENSE AGENCY" AWARDS AND ACTIONS.  
 G/ LESS THAN 0.05 PERCENT.  
 NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 17

AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) <sup>a/</sup>

| Type of Pricing Provision                      | FISCAL YEAR  |              |              |              |              |              |              |              |              |              |
|------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                                                | 1951         | 1952         | 1953         | 1954         | 1955         | 1956         | 1957         | 1958         | 1959         | 1960         |
| (Amounts in Thousands)                         | Net Value    |              |              |              |              |              |              |              |              |              |
| TOTAL <sup>b/</sup>                            | \$21,458,141 | \$34,087,996 | \$29,285,024 | \$10,941,054 | \$13,663,408 | \$16,101,941 | \$17,997,053 | \$22,151,627 | \$22,873,335 | \$21,181,466 |
| FIXED PRICE TYPE (SUB-TOTAL)                   | 18,736,133   | 27,953,710   | 23,358,219   | 7,707,753    | 10,345,840   | 11,220,693   | 11,995,425   | 13,388,816   | 13,520,289   | 12,159,763   |
| Firm                                           | 9,446,234    | 10,128,940   | 9,307,381    | 4,157,793    | 5,418,631    | 5,859,400    | 6,360,956    | 6,168,679    | 7,496,601    | 6,644,815    |
| Redeterminable                                 | 7,206,455    | 13,122,675   | 6,348,482    | 639,040      | 1,715,573    | 1,596,461    | 1,546,113    | 1,630,271    | 1,070,694    | 1,298,138    |
| Incentive                                      | 1,951,457    | 4,079,848    | 7,029,516    | 2,756,136    | 3,124,378    | 3,096,450    | 3,210,857    | 4,253,712    | 3,508,293    | 2,879,199    |
| Escalation                                     | 151,987      | 622,247      | 652,840      | 154,784      | 107,258      | 668,382      | 875,499      | 1,336,154    | 1,442,806    | 1,336,611    |
| COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL) | 2,721,998    | 6,074,286    | 5,926,805    | 3,234,101    | 3,295,468    | 4,881,248    | 6,001,628    | 8,772,811    | 9,353,046    | 9,021,723    |
| No Fee                                         | 655,019      | 1,523,065    | 482,099      | 288,797      | 363,371      | 624,198      | 314,635      | 616,629      | 684,561      | 446,546      |
| Fixed Fee                                      | 1,892,046    | 4,509,585    | 4,779,868    | 2,606,666    | 2,693,335    | 3,987,588    | 5,380,975    | 7,354,218    | 7,836,591    | 7,803,469    |
| Incentive Fee                                  | -            | -            | 631,036      | 277,121      | 193,408      | 303,759      | 204,296      | 703,175      | 741,247      | 672,899      |
| Other <sup>d/</sup>                            | 14,933       | 41,636       | 33,802       | 61,517       | 45,354       | 63,703       | 72,722       | 89,789       | 88,827       | 78,809       |
| Percent                                        |              |              |              |              |              |              |              |              |              |              |
| TOTAL <sup>b/</sup>                            | 100.0%       | 100.0%       | 100.0%       | 100.0%       | 100.0%       | 100.0%       | 100.0%       | 100.0%       | 100.0%       | 100.0%       |
| FIXED PRICE TYPE (SUB-TOTAL)                   | 87.3         | 82.1         | 79.8         | 70.5         | 75.9         | 69.7         | 66.6         | 60.4         | 59.1         | 57.4         |
| Firm                                           | 43.9         | 29.8         | 31.8         | 38.0         | 39.7         | 36.4         | 35.3         | 27.8         | 32.8         | 31.4         |
| Redeterminable                                 | 33.6         | 38.5         | 21.8         | 5.9          | 12.5         | 9.9          | 8.6          | 7.4          | 4.7          | 6.1          |
| Incentive                                      | 9.1          | 12.0         | 24.0         | 25.2         | 22.9         | 19.2         | 17.8         | 19.2         | 15.3         | 13.6         |
| Escalation                                     | 0.7          | 1.8          | 2.2          | 1.4          | 0.8          | 4.2          | 4.9          | 6.0          | 6.3          | 6.3          |
| COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL) | 12.7         | 17.9         | 20.2         | 29.5         | 24.1         | 30.3         | 33.4         | 39.6         | 40.9         | 42.6         |
| No Fee                                         | 4.0          | 4.5          | 1.6          | 2.6          | 2.7          | 4.9          | 1.9          | 2.8          | 3.0          | 2.2          |
| Fixed Fee                                      | 8.6          | 13.3         | 16.3         | 23.8         | 19.7         | 24.1         | 24.9         | 33.2         | 34.3         | 36.8         |
| Incentive Fee                                  | -            | -            | 2.2          | 2.5          | 1.4          | 1.9          | 1.2          | 3.2          | 3.2          | 3.2          |
| Other <sup>d/</sup>                            | 0.1          | 0.1          | 0.1          | 0.6          | 0.3          | 0.4          | 0.4          | 0.4          | 0.4          | 0.4          |

<sup>a/</sup> For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

<sup>b/</sup> Represents procurement actions of \$10,000 or more excluding intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

<sup>d/</sup> Includes Time and Materials and Labor Hour contracts.

Table 17-- (Continued)  
AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) a/

| Type of Pricing Provision                      | FISCAL YEAR |             |             |             |             |              |              |              |              |              |
|------------------------------------------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|
|                                                | 1961        | 1962        | 1963        | 1964        | 1965        | 1966         | 1967         | 1968         | 1969         | 1970         |
|                                                | Net Value   |             |             |             |             |              |              |              |              |              |
| TOTAL b/                                       | \$2,857,241 | \$3,770,415 | \$4,224,582 | \$5,327,542 | \$6,330,682 | \$11,515,411 | \$39,249,366 | \$32,070,619 | \$37,165,155 | \$31,012,901 |
| FIXED PRICE TYPE (SUB-TOTAL)                   | 13,243,052  | 15,667,041  | 17,012,601  | 18,028,507  | 18,619,283  | 26,550,580   | 30,273,539   | 30,311,751   | 28,172,619   | 22,944,694   |
| Firm                                           | 7,211,278   | 9,795,324   | 10,886,370  | 11,730,231  | 12,856,526  | 19,277,294   | 22,091,935   | 20,596,294   | 18,652,591   | 14,739,491   |
| Redeterminable                                 | 2,403,044   | 1,697,663   | 981,440     | 611,885     | 536,455     | 765,555      | 687,726      | 960,777      | 466,032      | 217,453      |
| Incentive                                      | 2,553,522   | 3,046,745   | 4,137,346   | 4,685,456   | 4,097,795   | 5,327,340    | 7,001,204    | 7,323,142    | 7,316,612    | 6,404,855    |
| Escalation                                     | 1,075,246   | 877,199     | 1,007,445   | 1,000,935   | 1,186,527   | 1,180,731    | 1,152,674    | 1,831,538    | 1,737,184    | 1,502,490    |
| COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL) | 9,614,179   | 10,112,884  | 9,211,981   | 7,299,035   | 5,711,406   | 6,964,491    | 8,275,827    | 8,758,868    | 9,012,536    | 8,067,807    |
| No Fee                                         | 466,798     | 595,144     | 621,446     | 582,448     | 577,801     | 734,084      | 752,159      | 788,191      | 639,346      | 593,281      |
| Fixed Fee                                      | 8,362,396   | 8,384,661   | 5,439,150   | 3,034,947   | 2,289,324   | 3,327,884    | 4,068,830    | 4,233,744    | 3,566,354    | 3,212,734    |
| Incentive Fee                                  | 724,161     | 1,061,314   | 3,061,668   | 3,560,472   | 2,720,835   | 2,762,942    | 3,276,988    | 3,506,734    | 3,443,134    | 3,050,173    |
| Award Fee                                      | 0           | 0           | 0           | 0           | 0           | 0            | 0            | NA           | 1,110,777    | 953,042      |
| Other d/                                       | 60,824      | 71,765      | 89,715      | 101,168     | 123,446     | 139,581      | 177,870      | 230,199      | 252,985      | 258,577      |
| TOTAL b/                                       | 100.0%      | 100.0%      | 100.0%      | 100.0%      | 100.0%      | 100.0%       | 100.0%       | 100.0%       | 100.0%       | 100.0%       |
| FIXED PRICE TYPE (SUB-TOTAL)                   | 57.9        | 60.8        | 64.9        | 71.2        | 76.5        | 79.2         | 78.2         | 77.6%        | 75.8         | 74.0         |
| Firm                                           | 31.5        | 38.0        | 41.5        | 46.3        | 52.8        | 57.5         | 56.3         | 52.7         | 50.2         | 47.5         |
| Redeterminable                                 | 10.5        | 7.4         | 3.7         | 2.4         | 2.2         | 2.3          | 1.8          | 1.5          | 1.2          | 0.7          |
| Incentive                                      | 11.2        | 12.0        | 15.8        | 18.5        | 16.6        | 15.9         | 17.8         | 18.7         | 19.7         | 20.9         |
| Escalation                                     | 4.7         | 3.4         | 3.9         | 4.0         | 4.9         | 3.5          | 3.0          | 4.7          | 4.7          | 4.9          |
| COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL) | 42.1        | 39.2        | 35.1        | 28.8        | 23.5        | 20.8         | 21.1         | 22.4         | 24.2         | 26.0         |
| No Fee                                         | 2.0         | 2.3         | 2.4         | 2.3         | 2.4         | 2.2          | 1.9          | 2.0          | 1.7          | 1.9          |
| Fixed Fee                                      | 36.6        | 32.5        | 20.7        | 12.0        | 9.4         | 9.9          | 10.4         | 10.8         | 9.6          | 10.4         |
| Incentive Fee                                  | 3.2         | 4.1         | 11.7        | 14.1        | 11.2        | 8.3          | 8.3          | 9.0          | 9.3          | 9.8          |
| Award Fee                                      | 0.0         | 0.0         | 0.0         | 0.0         | 0.0         | 0.0          | 0.0          | NA           | 3.0          | 3.1          |
| Other d/                                       | 0.3         | 0.3         | 0.3         | 0.4         | 0.5         | 0.4          | 0.5          | 0.6          | 0.6          | 0.8          |

a/ For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

b/ Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

c/ Includes Cost-Plus-Award Fee Contracts but the amounts are not known.

d/ Includes Time and Materials and Labor Hour contracts.

NA Not Available

TABLE 17 (Concluded)

AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) <sup>a/</sup>

| Type of Pricing Provision                      | FISCAL YEAR  |              |              |              |              |              |      |      |      |      |
|------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|------|------|------|------|
|                                                | 1971         | 1972         | 1973         | 1974         | 1975         | 1976         | 1977 | 1978 | 1979 | 1980 |
|                                                | NET VALUE    |              |              |              |              |              |      |      |      |      |
| TOTAL <sup>b/</sup>                            | \$29,692,453 | \$32,592,854 | \$29,913,542 | \$32,495,056 | \$36,019,736 | \$36,295,370 |      |      |      |      |
| FIXED PRICE TYPE (SUB-TOTAL)                   | 21,911,536   | 23,110,679   | 20,752,326   | 23,537,160   | 26,059,551   | 26,661,233   |      |      |      |      |
| Firm                                           | 12,579,960   | 13,834,597   | 13,209,059   | 13,616,019   | 14,834,593   | 15,355,121   |      |      |      |      |
| Indeterminable                                 | 213,040      | 271,248      | 260,212      | 332,782      | 360,851      | 468,848      |      |      |      |      |
| Incentive                                      | 7,807,378    | 7,626,868    | 5,827,628    | 6,814,412    | 6,345,224    | 6,393,747    |      |      |      |      |
| Other <sup>d/</sup>                            | 1,331,218    | 1,375,906    | 1,455,427    | 2,773,947    | 4,467,883    | 4,443,517    |      |      |      |      |
| COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL) | 7,760,527    | 9,482,175    | 9,161,216    | 8,957,896    | 9,960,185    | 9,634,137    |      |      |      |      |
| No Fee                                         | 659,782      | 1,200,783    | 968,023      | 1,216,589    | 992,566      | 1,043,489    |      |      |      |      |
| Fixed Fee                                      | 3,352,924    | 3,715,559    | 3,845,775    | 3,603,798    | 3,826,095    | 3,982,870    |      |      |      |      |
| Incentive Fee                                  | 2,834,282    | 3,231,150    | 3,445,954    | 3,273,268    | 4,345,521    | 3,792,226    |      |      |      |      |
| Award Fee                                      | 692,913      | 820,148      | 663,745      | 646,144      | 588,864      | 619,285      |      |      |      |      |
| Other <sup>d/</sup>                            | 280,626      | 214,235      | 237,719      | 218,097      | 207,139      | 196,267      |      |      |      |      |
| TOTAL                                          | 100.0%       | 100.0%       | 100.0%       | 100.0%       | 100.0%       | 100.0%       |      |      |      |      |
| FIRM PRICE TYPE (SUB-TOTAL)                    | 71.9         | 71.6         | 69.4         | 72.4         | 72.3         | 73.5         |      |      |      |      |
| Firm                                           | 42.4         | 42.8         | 44.2         | 41.9         | 41.1         | 42.3         |      |      |      |      |
| Indeterminable                                 | 0.7          | 0.8          | 0.9          | 1.0          | 1.0          | 1.3          |      |      |      |      |
| Incentive                                      | 26.3         | 23.6         | 19.5         | 21.0         | 17.8         | 17.6         |      |      |      |      |
| Escalation                                     | 4.5          | 4.3          | 4.9          | 8.5          | 12.4         | 12.2         |      |      |      |      |
| COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL) | 28.1         | 28.4         | 30.6         | 27.6         | 27.7         | 26.5         |      |      |      |      |
| No Fee                                         | 2.2          | 3.7          | 3.2          | 3.7          | 2.8          | 2.9          |      |      |      |      |
| Fixed Fee                                      | 11.3         | 11.5         | 12.9         | 11.1         | 10.6         | 11.0         |      |      |      |      |
| Incentive Fee                                  | 9.5          | 10.0         | 11.5         | 10.1         | 12.1         | 10.4         |      |      |      |      |
| Award Fee                                      | 2.3          | 2.5          | 2.2          | 2.0          | 1.6          | 1.7          |      |      |      |      |
| Other <sup>d/</sup>                            | 0.7          | 0.7          | 0.8          | 0.7          | 0.6          | 0.5          |      |      |      |      |

<sup>a/</sup> For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

<sup>b/</sup> Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

<sup>d/</sup> Includes Time and Materials and Labor Hour contracts.

# SUBCONTRACTS

Commitments for subcontract work by 699 reporting large military contractors totaled \$11,882 million in fiscal year 1976 which was a 6.7% decrease from the \$12,734 million reported by 701 large contractors in fiscal year 1975.

Small business firms received 37.6% of the total committed for subcontract work during fiscal year 1976 compared with 39.3% for fiscal year 1975. Comparative data for fiscal years 1967 through 1976 are shown in Table 18.

Table 18

## DEFENSE SMALL BUSINESS SUBCONTRACTING PROGRAM (By Fiscal Year)

| (Dollar Amounts in Millions) |                                                                  | 1967     | 1968     | 1969     | 1970     | 1971     | 1972     | 1973     | 1974     | 1975     | a/<br>1976 |
|------------------------------|------------------------------------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|------------|
| 1.                           | Number of Large Contractors Reporting                            | 816      | 886      | 946      | 939      | 865      | 767      | 765      | 713      | 701      | 699        |
| 2.                           | Military Subcontract Commitments                                 | \$15,472 | \$15,225 | \$14,883 | \$11,931 | \$ 9,471 | \$ 9,925 | \$11,094 | \$12,072 | \$12,734 | \$11,882   |
|                              | a. To Small Business Concerns                                    | 6,697    | 6,496    | 6,046    | 4,378    | 3,292    | 3,457    | 3,971    | 4,609    | 5,002    | 4,473      |
|                              | b. To Other Business Concerns                                    | 8,775    | 8,729    | 8,837    | 7,553    | 6,179    | 6,468    | 7,123    | 7,463    | 7,732    | 7,409      |
| 3.                           | Percent of Total to Small Business Concerns (Line 2a -:- Line 2) | 43.3%    | 42.7%    | 40.6%    | 36.7%    | 34.8%    | 34.8%    | 35.8%    | 38.2%    | 39.3%    | 37.6%      |

a/ Preliminary

APPENDIX TABLES

**TABLE A**  
**AWARDS BY MONTH (WORLD-WIDE TOTAL)**  
**1951 - 1960**

| (Amounts in Millions) | Month                   | 1951     | 1952     | 1953     | 1954   | 1955     | 1956     | 1957     | 1958     | 1959     | 1960     |
|-----------------------|-------------------------|----------|----------|----------|--------|----------|----------|----------|----------|----------|----------|
|                       | January                 | \$ 4,137 | \$ 2,697 | \$ 3,967 | \$ 702 | \$ 1,100 | \$ 1,312 | \$ 1,550 | \$ 1,793 | \$ 1,411 | \$ 1,580 |
|                       | February                | 2,681    | 4,113    | 2,004    | 522    | 1,070    | 1,262    | 1,719    | 1,083    | 1,658    | 1,508    |
|                       | March                   | 3,170    | 3,148    | 2,847    | 1,032  | 1,346    | 1,893    | 1,947    | 2,797    | 2,438    | 2,370    |
|                       | January-March, Total    | 9,988    | 9,958    | 8,818    | 2,256  | 3,516    | 4,467    | 5,216    | 5,673    | 5,507    | 5,458    |
|                       | April                   | 3,115    | 2,249    | 2,776    | 1,173  | 1,542    | 1,129    | 1,833    | 1,763    | 1,802    | 1,500    |
|                       | May                     | 3,910    | 3,190    | 2,278    | 1,410  | 988      | 1,528    | 778      | 2,558    | 1,627    | 1,875    |
|                       | June                    | 8,134    | 12,398   | 6,066    | 3,455  | 3,897    | 4,692    | 2,740    | 5,131    | 4,995    | 4,307    |
|                       | April-June, Total       | 15,159   | 17,837   | 11,120   | 6,038  | 6,427    | 7,349    | 5,351    | 9,452    | 8,424    | 7,682    |
|                       | January-June, Total     | 25,147   | 27,795   | 19,938   | 8,294  | 9,943    | 11,816   | 10,567   | 15,125   | 13,931   | 13,140   |
|                       | Fiscal Year, Total      |          | 43,569   | 31,812   | 13,279 | 16,582   | 19,590   | 21,458   | 24,197   | 25,312   | 23,689   |
|                       | July                    | 3,121    | 1,199    | 1,561    | 708    | 844      | 1,036    | 1,398    | 1,319    | 1,824    | 1,757    |
|                       | August                  | 2,373    | 810      | 750      | 497    | 901      | 1,479    | 865      | 1,232    | 1,465    | 1,698    |
|                       | September               | 2,012    | 1,990    | 926      | 2,067  | 734      | 2,225    | 1,409    | 2,471    | 1,921    | 2,402    |
|                       | July-September, Total   | 7,506    | 3,999    | 3,237    | 3,272  | 2,479    | 4,740    | 3,672    | 5,022    | 5,210    | 5,857    |
|                       | October                 | 2,464    | 2,047    | 929      | 1,917  | 1,007    | 1,730    | 1,545    | 1,820    | 1,914    | 1,428    |
|                       | November                | 2,236    | 2,296    | 287      | 380    | 1,168    | 1,704    | 1,524    | 1,457    | 1,731    | 1,607    |
|                       | December                | 3,568    | 3,532    | 532      | 1,070  | 3,120    | 2,717    | 2,331    | 3,082    | 1,694    | 2,278    |
|                       | October-December, Total | 8,268    | 7,875    | 1,748    | 3,367  | 5,295    | 6,151    | 5,400    | 6,359    | 5,339    | 5,313    |
|                       | July-December, Total    | 15,774   | 11,874   | 4,985    | 6,639  | 7,774    | 10,891   | 9,072    | 11,381   | 10,549   | 11,170   |
|                       | Calendar Year, Total    | 40,921   | 39,669   | 24,923   | 14,933 | 17,717   | 22,707   | 19,639   | 26,506   | 24,480   | 24,310   |

**NOTE:** Most overseas procurement during fiscal years 1951-1954 was reported on an annual basis. The amounts have been pro-rated to the individual months on an estimated basis.

TABLE A (Cont'd)  
AWARDS BY MONTH (WORLD-WIDE TOTAL)  
1961 - 1970

| (Amounts in Millions) | Month                   | 1961     | 1962     | 1963     | 1964     | 1965     | 1966     | 1967     | 1968     | 1969     | 1970     |
|-----------------------|-------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                       | January                 | \$ 1,781 | \$ 2,990 | \$ 2,320 | \$ 2,328 | \$ 2,029 | \$ 2,957 | \$ 3,318 | \$ 2,973 | \$ 3,275 | \$ 2,773 |
|                       | February                | 1,887    | 1,927    | 2,254    | 2,527    | 1,603    | 2,554    | 3,291    | 2,909    | 3,221    | 2,406    |
|                       | March                   | 2,437    | 3,019    | 2,800    | 2,204    | 2,578    | 2,988    | 3,034    | 3,077    | 2,560    | 2,560    |
|                       | January-March, Total    | 6,105    | 7,936    | 7,374    | 7,059    | 6,210    | 8,499    | 9,643    | 8,959    | 9,056    | 7,739    |
|                       | April                   | 1,929    | 2,043    | 1,842    | 2,274    | 2,693    | 3,159    | 2,902    | 3,247    | 2,399    | 2,166    |
|                       | May                     | 1,630    | 1,906    | 2,155    | 2,391    | 1,988    | 3,398    | 3,940    | 3,993    | 2,720    | 2,292    |
|                       | June                    | 4,750    | 4,431    | 4,648    | 3,666    | 4,607    | 7,283    | 7,060    | 6,081    | 5,160    | 5,320    |
|                       | April-June, Total       | 8,309    | 8,380    | 8,645    | 8,331    | 9,288    | 13,840   | 13,902   | 13,321   | 10,279   | 9,778    |
|                       | January-June, Total     | 14,414   | 16,316   | 16,019   | 15,390   | 15,498   | 22,339   | 23,545   | 22,280   | 19,335   | 17,517   |
|                       | Fiscal Year, Total      | 25,584   | 29,254   | 29,379   | 28,796   | 27,997   | 38,243   | 44,633   | 43,755   | 41,986   | 35,976   |
|                       | July                    | 1,597    | 1,653    | 2,044    | 2,328    | 2,355    | 4,114    | 3,721    | 4,371    | 3,524    | 3,362    |
|                       | August                  | 1,828    | 1,922    | 2,484    | 1,971    | 2,659    | 3,069    | 3,725    | 3,071    | 2,965    | 2,782    |
|                       | September               | 2,252    | 2,248    | 2,928    | 2,474    | 2,798    | 4,208    | 4,282    | 4,601    | 3,313    | 2,608    |
|                       | July-September, Total   | 5,677    | 5,823    | 7,456    | 6,773    | 7,812    | 11,391   | 11,728   | 12,043   | 9,802    | 8,752    |
|                       | October                 | 2,653    | 2,943    | 2,241    | 2,025    | 2,782    | 3,462    | 3,649    | 4,021    | 3,416    | 3,977    |
|                       | November                | 1,909    | 2,471    | 1,535    | 1,746    | 2,481    | 2,778    | 2,770    | 2,863    | 2,170    | 2,226    |
|                       | December                | 2,699    | 2,123    | 2,174    | 1,955    | 2,829    | 3,457    | 3,328    | 3,724    | 3,071    | 3,312    |
|                       | October-December, Total | 7,261    | 7,537    | 5,950    | 5,726    | 8,092    | 9,697    | 9,747    | 10,608   | 8,657    | 9,515    |
|                       | July-December, Total    | 12,938   | 13,360   | 13,406   | 12,499   | 15,904   | 21,088   | 21,475   | 22,651   | 18,459   | 18,267   |
|                       | Calendar Year, Total    | 27,352   | 29,676   | 29,425   | 27,889   | 31,402   | 43,427   | 45,020   | 44,931   | 37,794   | 35,784   |

TABLE A (Cont'd)  
AWARDS BY MONTH (WORLD-WIDE TOTAL)  
1971 - 1980 to Date

| (Amounts in Millions)   | Month | 1971     | 1972     | 1973    | 1974    | 1975    | 1976    | 1977 | 1978 | 1979 | 1980 |
|-------------------------|-------|----------|----------|---------|---------|---------|---------|------|------|------|------|
| January                 |       | \$ 2,338 | \$ 3,379 | \$2,134 | \$3,244 | \$3,681 | \$3,574 |      |      |      |      |
| February                |       | 2,364    | 2,629    | 2,569   | 2,727   | 3,414   | 2,624   |      |      |      |      |
| March                   |       | 3,059    | 2,977    | 2,966   | 2,800   | 2,721   | 5,495   |      |      |      |      |
| January-March, Total    |       | 7,761    | 8,985    | 8,269   | 8,771   | 9,816   | 11,693  |      |      |      |      |
| April                   |       | 2,285    | 2,249    | 2,067   | 3,207   | 2,987   | 2,747   |      |      |      |      |
| May                     |       | 1,843    | 2,300    | 2,572   | 2,344   | 2,799   | 2,656   |      |      |      |      |
| June                    |       | 4,361    | 5,863    | 5,387   | 6,419   | 7,185   | 7,148   |      |      |      |      |
| April-June, Total       |       | 8,489    | 10,412   | 10,026  | 11,970  | 12,971  | 12,551  |      |      |      |      |
| January-June, Total     |       | 16,250   | 19,397   | 18,295  | 20,741  | 22,787  | 24,244  |      |      |      |      |
| Fiscal Year, Total      |       | 34,517   | 38,292   | 36,920  | 40,131  | 45,758  | 46,934  |      |      |      |      |
| July                    |       | 3,716    | 3,783    | 2,725   | 4,345   | 4,620   |         |      |      |      |      |
| August                  |       | 3,213    | 2,871    | 3,468   | 4,539   | 5,444   |         |      |      |      |      |
| September               |       | 3,231    | 3,010    | 3,468   | 3,706   | 3,303   |         |      |      |      |      |
| July-September, Total   |       | 10,160   | 9,664    | 9,661   | 12,590  | 13,367  |         |      |      |      |      |
| October                 |       | 2,838    | 3,150    | 3,392   | 4,355   | 3,426   |         |      |      |      |      |
| November                |       | 2,638    | 3,101    | 3,207   | 3,300   | 2,772   |         |      |      |      |      |
| December                |       | 3,259    | 2,710    | 3,130   | 2,726   | 3,125   |         |      |      |      |      |
| October-December, Total |       | 8,735    | 8,961    | 9,729   | 10,381  | 9,323   |         |      |      |      |      |
| July-December, Total    |       | 18,895   | 18,625   | 19,390  | 22,971  | 22,690  |         |      |      |      |      |
| Calendar Year, Total    |       | 35,145   | 38,022   | 37,685  | 43,712  | 45,447  |         |      |      |      |      |

TABLE B  
AWARDS TO U. S. BUSINESS FIRMS BY MONTH  
1951 - 1960

| (Amounts in Millions) | Month                   | 1951     | 1952     | 1953     | 1954   | 1955   | 1956     | 1957     | 1958     | 1959     | 1960     |
|-----------------------|-------------------------|----------|----------|----------|--------|--------|----------|----------|----------|----------|----------|
|                       | January                 | \$ 4,004 | \$ 2,505 | \$ 3,557 | \$ 581 | \$ 962 | \$ 1,205 | \$ 1,394 | \$ 1,647 | \$ 1,223 | \$ 1,448 |
|                       | February                | 2,508    | 3,961    | 1,675    | 416    | 969    | 1,107    | 1,519    | 939      | 1,483    | 1,366    |
|                       | March                   | 2,974    | 3,003    | 2,521    | 909    | 1,191  | 1,767    | 1,817    | 2,602    | 2,258    | 2,199    |
|                       | January-March, Total    | 9,486    | 9,469    | 7,753    | 1,906  | 3,122  | 4,079    | 4,730    | 5,188    | 4,964    | 5,013    |
|                       | April                   | 2,878    | 2,067    | 2,418    | 1,039  | 1,414  | 980      | 1,637    | 1,524    | 1,665    | 1,293    |
|                       | May                     | 3,730    | 3,022    | 1,995    | 1,286  | 807    | 1,358    | 594      | 2,322    | 1,425    | 1,708    |
|                       | June                    | 7,917    | 12,182   | 5,689    | 3,038  | 3,442  | 4,366    | 2,310    | 4,682    | 4,634    | 3,995    |
|                       | April-June, Total       | 14,525   | 17,271   | 10,102   | 5,363  | 5,663  | 6,704    | 4,541    | 8,528    | 7,724    | 6,996    |
|                       | January-June, Total     | 24,011   | 26,740   | 17,855   | 7,269  | 8,785  | 10,783   | 9,271    | 13,716   | 12,688   | 12,009   |
|                       | Fiscal Year, Total      |          | 41,482   | 27,822   | 11,448 | 14,930 | 17,750   | 19,133   | 21,827   | 22,744   | 21,302   |
|                       | July                    | 2,946    | 828      | 1,441    | 622    | 693    | 841      | 1,114    | 1,067    | 1,534    | 1,524    |
|                       | August                  | 2,180    | 524      | 585      | 425    | 771    | 1,325    | 850      | 1,032    | 1,252    | 1,496    |
|                       | September               | 1,834    | 1,684    | 810      | 2,012  | 573    | 2,081    | 1,283    | 2,243    | 1,728    | 2,158    |
|                       | July-September, Total   | 6,960    | 3,036    | 2,836    | 3,059  | 2,037  | 4,247    | 3,247    | 4,342    | 4,514    | 5,178    |
|                       | October                 | 2,295    | 1,729    | 771      | 1,817  | 903    | 1,569    | 1,279    | 1,538    | 1,732    | 1,213    |
|                       | November                | 2,074    | 2,000    | 164      | 302    | 1,042  | 1,528    | 1,417    | 1,301    | 1,559    | 1,455    |
|                       | December                | 3,413    | 3,202    | 408      | 967    | 2,985  | 2,518    | 2,168    | 2,875    | 1,488    | 2,056    |
|                       | October-December, Total | 7,782    | 6,931    | 1,343    | 3,086  | 4,930  | 5,615    | 4,864    | 5,714    | 4,779    | 4,724    |
|                       | July-December, Total    | 14,742   | 9,967    | 4,179    | 6,145  | 6,967  | 9,862    | 8,111    | 10,056   | 9,293    | 9,902    |
|                       | Calendar Year, Total    | 38,753   | 36,707   | 22,034   | 13,414 | 15,752 | 20,645   | 17,382   | 23,772   | 21,981   | 21,911   |

TABLE B (Cont'd)  
AWARDS TO U.S. BUSINESS FIRMS BY MONTH  
1961 - 1970

| (Amounts in Millions) | Month                   | 1961     | 1962     | 1963     | 1964     | 1965     | 1966     | 1967     | 1968     | 1969     | 1970     |
|-----------------------|-------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                       | January                 | \$ 1,573 | \$ 2,760 | \$ 2,140 | \$ 2,138 | \$ 1,841 | \$ 2,590 | \$ 2,522 | \$ 2,505 | \$ 2,880 | \$ 2,397 |
|                       | February                | 1,712    | 1,697    | 2,131    | 2,377    | 1,446    | 2,264    | 3,092    | 2,598    | 2,797    | 2,118    |
|                       | March                   | 2,233    | 2,800    | 2,654    | 2,001    | 2,344    | 2,682    | 2,670    | 2,819    | 2,383    | 2,295    |
|                       | January-March, Total    | 5,518    | 7,257    | 6,925    | 6,516    | 5,631    | 7,536    | 8,684    | 7,922    | 8,060    | 6,810    |
|                       | April                   | 1,780    | 1,757    | 1,714    | 2,124    | 2,478    | 2,922    | 2,578    | 3,005    | 2,128    | 1,928    |
|                       | May                     | 1,417    | 1,676    | 2,009    | 2,210    | 1,827    | 2,653    | 3,360    | 3,733    | 2,435    | 1,951    |
|                       | June                    | 4,375    | 3,930    | 4,244    | 3,292    | 4,192    | 6,420    | 6,410    | 5,499    | 4,535    | 4,480    |
|                       | April-June, Total       | 7,572    | 7,363    | 7,967    | 7,626    | 8,497    | 11,995   | 12,348   | 12,237   | 9,098    | 8,359    |
|                       | January-June, Total     | 13,090   | 14,620   | 14,892   | 14,142   | 14,128   | 19,531   | 21,032   | 20,159   | 17,158   | 15,169   |
|                       | Fiscal Year, Total      | 22,992   | 26,147   | 27,143   | 26,221   | 25,281   | 34,026   | 39,809   | 39,486   | 37,331   | 31,191   |
|                       | July                    | 1,415    | 1,404    | 1,749    | 2,108    | 1,965    | 3,638    | 3,283    | 3,614    | 2,878    | 2,607    |
|                       | August                  | 1,596    | 1,800    | 2,341    | 1,685    | 2,449    | 2,686    | 3,214    | 2,728    | 2,626    | 2,435    |
|                       | September               | 1,970    | 2,068    | 2,649    | 2,268    | 2,561    | 3,725    | 3,988    | 4,158    | 2,931    | 2,355    |
|                       | July-September, Total   | 4,981    | 5,272    | 6,739    | 6,061    | 6,975    | 10,049   | 10,485   | 10,500   | 8,435    | 7,397    |
|                       | October                 | 2,349    | 2,774    | 2,083    | 1,764    | 2,595    | 3,088    | 3,353    | 3,668    | 3,094    | 3,693    |
|                       | November                | 1,715    | 2,298    | 1,328    | 1,594    | 2,286    | 2,525    | 2,512    | 2,507    | 1,955    | 1,957    |
|                       | December                | 2,482    | 1,907    | 1,929    | 1,734    | 2,639    | 3,115    | 2,977    | 3,498    | 2,538    | 2,888    |
|                       | October-December, Total | 6,546    | 6,979    | 5,340    | 5,092    | 7,520    | 8,728    | 8,842    | 9,673    | 7,587    | 8,538    |
|                       | July-December, Total    | 11,527   | 12,251   | 12,079   | 11,153   | 14,495   | 18,777   | 19,327   | 20,173   | 16,022   | 15,935   |
|                       | Calendar Year, Total    | 24,617   | 26,871   | 26,971   | 25,295   | 28,623   | 38,308   | 40,359   | 40,332   | 33,180   | 31,104   |

TABLE B (Cont'd)  
AWARDS TO U.S. BUSINESS FIRMS BY MONTH  
1971 - 1980 to Date

| (Amounts in Millions)   | Month | 1971     | 1972     | 1973    | 1974    | 1975    | 1976    | 1977 | 1978 | 1979 | 1980 |
|-------------------------|-------|----------|----------|---------|---------|---------|---------|------|------|------|------|
| January                 |       | \$ 2,054 | \$ 3,041 | \$2,129 | \$2,693 | \$2,939 | \$2,632 |      |      |      |      |
| February                |       | 2,083    | 2,335    | 2,169   | 2,351   | 2,811   | 2,135   |      |      |      |      |
| March                   |       | 2,682    | 2,627    | 2,644   | 2,222   | 2,284   | 3,961   |      |      |      |      |
| January-March, Total    |       | 6,819    | 8,003    | 6,942   | 7,266   | 8,034   | 8,728   |      |      |      |      |
| April                   |       | 2,046    | 1,977    | 1,623   | 2,596   | 2,658   | 2,267   |      |      |      |      |
| May                     |       | 1,663    | 2,014    | 1,994   | 1,970   | 2,347   | 2,149   |      |      |      |      |
| June                    |       | 3,745    | 4,475    | 4,348   | 5,357   | 5,724   | 5,680   |      |      |      |      |
| April-June, Total       |       | 7,454    | 8,466    | 7,965   | 9,923   | 10,729  | 10,096  |      |      |      |      |
| January-June, Total     |       | 14,273   | 16,469   | 14,907  | 17,189  | 18,763  | 18,824  |      |      |      |      |
| Fiscal Year, Total      |       | 30,208   | 33,007   | 30,647  | 33,234  | 37,115  | 37,594  |      |      |      |      |
| July                    |       | 2,994    | 3,121    | 2,126   | 3,333   | 3,941   |         |      |      |      |      |
| August                  |       | 2,843    | 2,376    | 2,934   | 3,611   | 4,771   |         |      |      |      |      |
| September               |       | 3,007    | 2,510    | 2,760   | 3,115   | 2,565   |         |      |      |      |      |
| July-September, Total   |       | 8,884    | 8,007    | 7,820   | 10,059  | 11,277  |         |      |      |      |      |
| October                 |       | 2,519    | 2,718    | 2,892   | 3,353   | 2,827   |         |      |      |      |      |
| November                |       | 2,303    | 2,690    | 2,604   | 2,763   | 2,128   |         |      |      |      |      |
| December                |       | 2,872    | 2,325    | 2,729   | 2,177   | 2,538   |         |      |      |      |      |
| October-December, Total |       | 7,694    | 7,733    | 8,225   | 8,293   | 7,493   |         |      |      |      |      |
| July-December, Total    |       | 16,538   | 15,740   | 16,045  | 18,352  | 18,770  |         |      |      |      |      |
| Calendar Year, Total    |       | 30,811   | 32,209   | 30,952  | 35,541  | 37,533  |         |      |      |      |      |

TABLE C

DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES  
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

| Fiscal Year  | Total   |                      | Actions of<br>Less than \$10,000 |                      | Actions of<br>\$10,000 or More |                      |
|--------------|---------|----------------------|----------------------------------|----------------------|--------------------------------|----------------------|
|              | Number  | Net Value<br>(\$000) | Number                           | Net Value<br>(\$000) | Number                         | Net Value<br>(\$000) |
| 1964 - Total | 547,097 | \$584,040            | 543,324                          | \$171,112            | 3,773                          | \$412,928            |
| Army         | 316,406 | 215,557              | 314,840                          | 68,004               | 1,566                          | 147,553              |
| Navy         | 95,446  | 127,314              | 94,631                           | 38,418               | 815                            | 88,896               |
| Air Force    | 126,192 | 219,283              | 125,057                          | 54,392               | 1,135                          | 164,891              |
| DSA          | 9,053   | 21,886               | 8,796                            | 10,298               | 257                            | 11,588               |
| 1965 - Total | 627,205 | \$468,300            | 622,955                          | \$200,501            | 4,250                          | \$267,792            |
| Army         | 331,568 | 136,532              | 330,175                          | 66,993               | 1,393                          | 69,539               |
| Navy         | 142,188 | 118,663              | 141,276                          | 55,886               | 912                            | 62,777               |
| Air Force    | 139,413 | 181,255              | 137,935                          | 63,458               | 1,478                          | 117,797              |
| DSA          | 14,036  | 31,850               | 13,569                           | 14,164               | 467                            | 17,686               |
| 1966 - Total | 630,992 | \$565,101            | 625,038                          | \$239,732            | 5,954                          | \$325,369            |
| Army         | 340,128 | 176,048              | 337,963                          | 82,222               | 2,165                          | 93,826               |
| Navy         | 145,306 | 134,010              | 144,332                          | 70,392               | 974                            | 63,618               |
| Air Force    | 127,040 | 193,942              | 125,398                          | 64,068               | 1,642                          | 129,874              |
| DSA          | 18,518  | 61,101               | 17,345                           | 23,050               | 1,173                          | 38,051               |
| 1967 - Total | 672,505 | \$611,638            | 665,188                          | \$271,664            | 7,317                          | \$339,974            |
| Army         | 364,984 | 208,648              | 362,642                          | 96,812               | 2,342                          | 111,836              |
| Navy         | 165,622 | 150,651              | 164,307                          | 88,116               | 1,315                          | 62,535               |
| Air Force    | 122,305 | 167,914              | 120,688                          | 62,999               | 1,617                          | 104,915              |
| DSA          | 19,594  | 84,425               | 17,551                           | 23,737               | 2,043                          | 60,688               |
| 1968 - Total | 698,103 | \$639,825            | 691,521                          | \$275,185            | 6,582                          | \$364,640            |
| Army         | 391,535 | 227,213              | 389,072                          | 103,381              | 2,463                          | 123,832              |
| Navy         | 173,242 | 180,600              | 171,690                          | 97,184               | 1,552                          | 83,416               |
| Air Force    | 115,798 | 171,950              | 114,413                          | 56,521               | 1,385                          | 115,429              |
| DSA          | 17,528  | 60,062               | 16,346                           | 18,099               | 1,182                          | 41,963               |

TABLE C (Continued)

**DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES  
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE**

| Fiscal Year  | Total   |                      | Actions of<br>Less than \$10,000 |                      | Actions of<br>\$10,000 or More |                      |
|--------------|---------|----------------------|----------------------------------|----------------------|--------------------------------|----------------------|
|              | Number  | Net Value<br>(\$000) | Number                           | Net Value<br>(\$000) | Number                         | Net Value<br>(\$000) |
| 1969 - Total | 530,651 | \$710,570            | 522,432                          | \$280,131            | 8,219                          | \$430,439            |
| Army         | 216,912 | 261,307              | 213,954                          | 101,948              | 2,958                          | 159,359              |
| Navy         | 168,617 | 185,564              | 166,859                          | 96,442               | 1,758                          | 89,122               |
| Air Force    | 123,643 | 171,878              | 121,983                          | 59,216               | 1,660                          | 112,662              |
| DSA          | 21,479  | 91,821               | 19,636                           | 22,525               | 1,843                          | 69,296               |
| 1970 - Total | 533,225 | \$723,644            | 525,716                          | \$272,533            | 7,509                          | \$451,111            |
| Army         | 208,251 | 293,031              | 205,310                          | 101,835              | 2,941                          | 191,196              |
| Navy         | 172,084 | 187,303              | 170,344                          | 96,903               | 1,740                          | 90,400               |
| Air Force    | 133,617 | 164,773              | 132,148                          | 57,793               | 1,469                          | 106,980              |
| DSA          | 19,273  | 78,537               | 17,914                           | 16,002               | 1,359                          | 62,535               |
| 1971 - Total | 552,403 | \$795,710            | 544,182                          | \$296,517            | 8,221                          | \$499,193            |
| Army         | 213,394 | 308,550              | 210,314                          | 110,694              | 3,080                          | 197,856              |
| Navy         | 169,464 | 218,816              | 167,560                          | 99,415               | 1,904                          | 119,401              |
| Air Force    | 147,430 | 202,555              | 145,514                          | 66,469               | 1,916                          | 136,186              |
| DSA          | 22,115  | 65,689               | 20,794                           | 19,939               | 1,321                          | 45,750               |
| 1972 - Total | 602,257 | \$800,906            | 592,650                          | \$345,791            | 9,607                          | \$455,115            |
| Army         | 227,283 | 330,372              | 223,744                          | 133,532              | 3,539                          | 196,840              |
| Navy         | 188,143 | 213,710              | 185,480                          | 119,081              | 2,663                          | 94,629               |
| Air Force    | 166,831 | 199,127              | 164,646                          | 75,697               | 2,185                          | 123,430              |
| DSA          | 20,000  | 57,697               | 18,780                           | 17,481               | 1,220                          | 40,216               |
| 1973 - Total | 635,002 | \$785,160            | 624,933                          | \$366,911            | 10,069                         | \$418,249            |
| Army         | 223,202 | 312,870              | 219,163                          | 134,938              | 4,039                          | 177,932              |
| Navy         | 168,865 | 207,327              | 166,326                          | 127,004              | 2,539                          | 80,323               |
| Air Force    | 221,483 | 207,159              | 219,225                          | 86,401               | 2,258                          | 120,758              |
| DSA          | 21,452  | 57,804               | 20,219                           | 18,568               | 1,233                          | 39,236               |
| 1974 - Total | 794,797 | \$829,571            | 783,660                          | \$383,006            | 11,137                         | \$446,565            |
| Army         | 200,657 | 330,066              | 196,393                          | 143,971              | 4,264                          | 186,095              |
| Navy         | 160,082 | 221,076              | 157,248                          | 133,059              | 2,834                          | 88,017               |
| Air Force    | 413,532 | 222,701              | 410,732                          | 87,794               | 2,800                          | 134,907              |
| DSA          | 20,526  | 55,728               | 19,287                           | 18,182               | 1,239                          | 37,546               |

TABLE C (Continued)

DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES  
NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

| Fiscal Year  | Total   |                      | Actions of<br>Less than \$10,000 |                      | Actions of<br>\$10,000 or More |                      |
|--------------|---------|----------------------|----------------------------------|----------------------|--------------------------------|----------------------|
|              | Number  | Net Value<br>(\$000) | Number                           | Net Value<br>(\$000) | Number                         | Net Value<br>(\$000) |
| 1975 - Total | 599,958 | \$868,746            | 587,782                          | \$406,100            | 12,176                         | \$462,646            |
| Army         | 181,379 | 301,390              | 177,141                          | 144,023              | 4,238                          | 157,367              |
| Navy         | 162,633 | 263,892              | 158,900                          | 153,425              | 3,733                          | 110,467              |
| Air Force    | 239,683 | 243,814              | 236,661                          | 93,275               | 3,022                          | 150,539              |
| DSA          | 16,263  | 59,650               | 15,080                           | 15,377               | 1,183                          | 44,273               |
| 1976 - Total | 584,300 | \$929,140            | 571,653                          | \$417,518            | 12,647                         | \$511,622            |
| Army         | 185,689 | 279,959              | 181,748                          | 143,573              | 3,941                          | 136,386              |
| Navy         | 163,266 | 313,354              | 159,021                          | 158,825              | 4,245                          | 154,529              |
| Air Force    | 220,038 | 271,773              | 216,809                          | 98,384               | 3,229                          | 173,389              |
| DSA          | 15,307  | 64,054               | 14,075                           | 16,736               | 1,232                          | 47,318               |
| 1977 - Total |         |                      |                                  |                      |                                |                      |
| Army         |         |                      |                                  |                      |                                |                      |
| Navy         |         |                      |                                  |                      |                                |                      |
| Air Force    |         |                      |                                  |                      |                                |                      |
| DSA          |         |                      |                                  |                      |                                |                      |
| 1978 - Total |         |                      |                                  |                      |                                |                      |
| Army         |         |                      |                                  |                      |                                |                      |
| Navy         |         |                      |                                  |                      |                                |                      |
| Air Force    |         |                      |                                  |                      |                                |                      |
| DSA          |         |                      |                                  |                      |                                |                      |
| 1979 - Total |         |                      |                                  |                      |                                |                      |
| Army         |         |                      |                                  |                      |                                |                      |
| Navy         |         |                      |                                  |                      |                                |                      |
| Air Force    |         |                      |                                  |                      |                                |                      |
| DSA          |         |                      |                                  |                      |                                |                      |
| 1980 - Total |         |                      |                                  |                      |                                |                      |
| Army         |         |                      |                                  |                      |                                |                      |
| Navy         |         |                      |                                  |                      |                                |                      |
| Air Force    |         |                      |                                  |                      |                                |                      |
| DSA          |         |                      |                                  |                      |                                |                      |

NOTES ON COVERAGE AND GLOSSARY OF TERMS

Business Firms - Companies, individuals and partnerships organized for profit.

Civil Functions - Non-military activities such as those administered by the Army Corps of Engineers for rivers and harbors, and flood control work. Civil functions are excluded from this report.

Coverage Compared with Fiscal Reports - Amounts in this contract report are shown for the Military Department or Defense Agency that awards the prime contracts, and not the department or agency that budgets for the supplies or services. In addition, data for Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration and other federal agencies, as well as for foreign countries whose defense purchases are bought on a cash basis. Military Assistance Program (MAP) contracts for grant aid also are included in the awarding department's figures.

This contract report does not include obligations for "in-house" work performed at military-owned-and-operated establishments, such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other federal agencies.

Obligations for subsistence, clothing, petroleum, and various maintenance and operating supplies are not included in the Procurement, Construction, and Research, Development, Test and Evaluation categories of fiscal reports, nor are they shown separately in such reports.

Category definitions of the contract and fiscal reports are not comparable. For example, fiscal reports provide complete costs of end items, such as aircraft and missiles, whereas contract reports for these categories exclude separately procured electronics and weapons.

Defense Supply Agency - Defense Supply Agency (DSA) was established on January 1, 1962 to manage, procure, and distribute certain common supplies formerly the responsibility of the Army, Navy and Air Force.

Educational and Non-Profit Institutions - One located in the United States. If not located in the United States, this type of institution is included in the category, "For Work Outside U. S."

Intragovernmental Purchase - An order written by a Military Department or Defense Agency purchasing office requesting a non-defense federal agency to furnish supplies or services from its stocks, from its in-house manufacturing facilities or from contracts to be executed by the other federal agency. Prior to fiscal year 1963 and after fiscal year 1967, the term "Intragovernmental" also included orders written against indefinite quantity contracts executed by the General Services Administration (GSA schedules). Prior to 1963, also included orders written by one office of the Department of Defense against contracts awarded by another office of the Department of Defense. Effective in fiscal year 1964, contracts made for foreign governments under military assistance sales arrangements are included in intragovernmental. Beginning in fiscal year 1968, procurements from GSA Stores Depots and procurements under the GSA Consolidated Purchasing Program are excluded. Starting in fiscal year 1971 orders against contracts placed by the Small Business Administration were excluded from intragovernmental.

Location of Work - The place where the item is to be manufactured, assembled or otherwise supplied by the prime contractor, the place where the service is to be performed, or the site of a construction project.

Military Departments - The Department of the Army, Navy, Air Force and the Defense Supply Agency.

Net Value - The net amount of debit and credit procurement actions recorded during the period.

Prime Contract Award - A legally binding instrument executed by a Military Department or an Agency of the Department of Defense to obtain supplies, services or construction. Indefinite quantity, open-end or call contracts do not legally bind the Department of Defense. However, orders against such contracts are binding obligations. Indefinite quantity petroleum contracts are excepted from this definition in that the estimated dollar amount of such contracts is included in this report, and the orders written against the contracts are excluded.

Procurement Action - An action which officially awards or changes a prime contract. This may be the award of a new prime contract, a debit or credit change of \$10,000 or more to an existing prime contract, or an order written against an indefinite quantity, open-end, or term prime contract. Changes may be amendments, job orders, task orders, work orders, supplemental agreements, engineering changes, cancellations, or terminations.

Small Business Concern - A firm as defined by the Small Business Administration in the Federal Register (Title 13, Chapter I, Part 121). The definition also is published in the Armed Services Procurement Regulation (1-701). Generally, a small business concern is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750 or 1,000) depending on the type of product called for by the contract. For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts instead of employment.

Subcontract Payment - A cash payment made by one contractor to another for supplies, services or construction required to fulfill a prime contract.

Subcontract Commitment - A legal instrument drawn up between contractors establishing the value of goods and services required to fulfill a prime contract.

United States - The 50 states, the District of Columbia, U. S. possessions, the Canal Zone, the Commonwealth of Puerto Rico, and other areas subject to the complete sovereignty of the U. S., but not including trust territories.

Percentages - May not add due to rounding.

Department of Defense  
OASD(Comptroller)  
Directorate for Information Operations  
September 27, 1976

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