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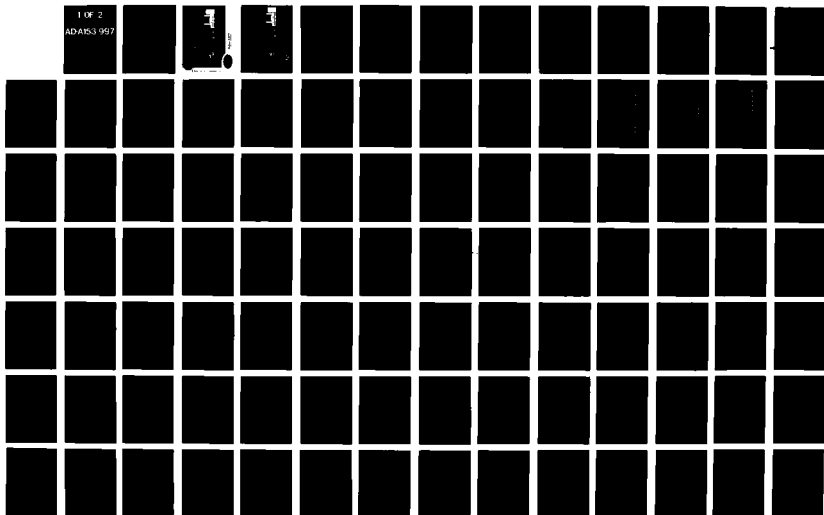
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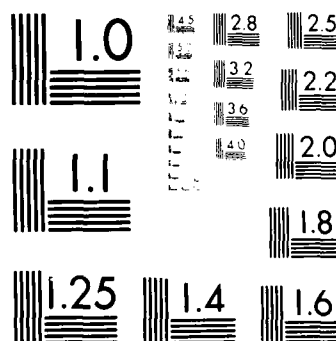
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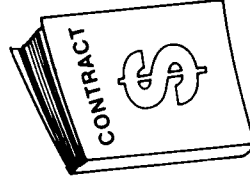
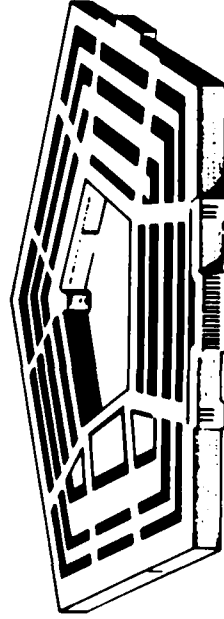
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Department of Defense **PRIME CONTRACT AWARDS**

Fiscal Year 1981



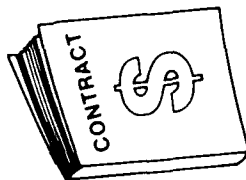
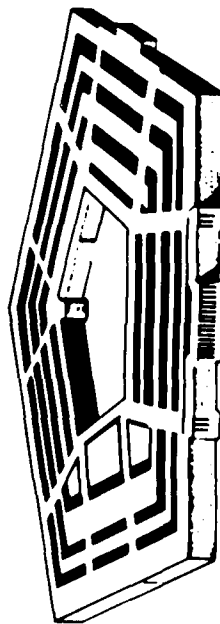
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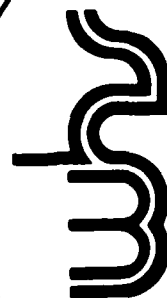
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WASHINGTON HEADQUARTERS SERVICES

Department of Defense
PRIME CONTRACT AWARDS
Fiscal Year 1981



ISSUED SEMIANNUALLY



DIRECTORATE FOR INFORMATION
OPERATIONS AND REPORTS (DIOR)
THE PENTAGON, WASHINGTON, D.C.

F O R E W O R D

This Department of Defense Report is published semiannually by the Office of the Secretary of Defense, Washington Headquarters Services, Directorate for Information Operations and Reports (WHS/DIOR).

The report contains summary data covering a wide range of aspects of the prime contract awards made during the reporting period.

It also contains historical data of value in providing the perspective required for analyses of defense procurement and projections of future defense procurement trends.

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Section 1.

INTRODUCTION

PURPOSE AND SCOPE

This report presents a variety of current and historical data pertaining to Department of Defense Prime Contract Awards. Some data reflect fiscal years as early as 1951, providing a long-term perspective on defense procurement from that year forward.

Prime contract procurement data are given in six categories; a seventh category deals with the Defense Small Business Subcontract Program as it is implemented by prime contractors. The categories are:

Awards by Type of Contractor

Awards Publicized to Small Business

Awards by Procurement Program

Awards for Research, Development, Test and Evaluation

Awards by Method of Procurement

Awards by Type of Contract Pricing Provision

Defense Small Business Subcontract Program

In addition to the factors of prime interest in each of the seven categories, data are further redefined by indications of the portions ascribed

to the various defense departments and agencies, by year, by percentage of certain categories, and in other ways.

General coverage, exclusions, and definitions are given in this introduction. Specific notes peculiar to an individual table are given on the table itself.

TOTAL DoD PROCUREMENT, FISCAL YEAR 1981

DoD procurement awards during fiscal year 1981 totaled \$105,222,886 thousands as shown below:

<u>Category</u>	<u>Amount*</u>
Intragovernmental	\$ 9,798,208
For Work Outside U.S.	6,558,798
Educational and Nonprofit Institutions	1,671,352
All Business Firms for Work in U.S.	<u>87,194,528</u>
TOTAL	\$105,222,886

* in thousands of dollars

The categories listed above are defined below in Notes on Coverage.

NOTES ON COVERAGE

CIVIL FUNCTIONS. Civil functions encompass planning, programming, designing, constructing, and operating Federal water resource projects for navigation, flood control, hydroelectric power, water supply, recreation, and other purposes, as well as related activities.

INTRAGOVERNMENTAL PURCHASES. These are orders written by a Military Department or Defense Agency purchasing office requesting a nondefense Federal agency to furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts to be executed by the other Federal agency.

Intragovernmental orders for fiscal year 1981 include foreign military sales contracts (reimbursable sales to foreign governments), in millions of dollars, as follows:

Army.....	\$3,064
Navy.....	1,357
Air Force.....	3,126
Defense Logistics Agency.....	44
	\$7,591

WORK OUTSIDE THE UNITED STATES. This category refers to an award to a J.S. or foreign business, educational or nonprofit institution, or Government agency with a place of performance outside of the United States, its possessions, Puerto Rico, or the Trust Territories of the Pacific Islands.

EDUCATIONAL AND NONPROFIT INSTITUTIONS. This category comprises contract awards to any corporation, foundation, trust or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies.

If the work of these institutions meets the criteria of the category "Work Outside the United States" (see above), it is included in the data for that category.

BUSINESS FIRMS FOR WORK IN THE UNITED STATES.

Business firms are companies, individuals and partnerships organized for profit, including Small Business firms, defined below. The bulk of Department of Defense prime contracts are awarded to business firms for work done in the United States; "in the United States" is defined as being within the fifty (50) states and the District of Columbia, U.S. possessions, the Commonwealth of Puerto Rico, the Trust Territories, and other areas subject to the complete sovereignty of the U.S.

SMALL BUSINESS FIRMS. A Small Business firm is one as defined by the Small Business Administration in the Federal Register (Title 13, Chapter I, Part 121). The definition also is published in the Defense Acquisition Regulation (1-701). Generally, a small business concern is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000) depending on

the type of product called for by the contract. For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

COVERAGE COMPARED WITH FISCAL REPORTS.

Amounts in this report are shown for the Department or Defense Agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration and other Federal agencies, as well as for foreign countries whose defense purchases are made on a cash basis. Military Assistance Program (MAP) contracts for grant aid also are included in the awarding department's figures.

This report does not include obligations for "in-house" work performed at military-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies.

Obligations for subsistence, clothing, petroleum, and various maintenance and operating supplies are neither included in the Procurement, Construction, and Research, Development, Test, and Evaluation categories of fiscal reports, nor shown separately in such reports.

Category definitions of the contract and fiscal reports are not comparable. For example, fiscal reports provide complete costs of end items, such as aircraft and missiles, whereas contract reports for these categories exclude separately procured electronics and weapons.

OTHER NOTES AND DEFINITIONS

CHAMPUS - All DoD totals in this publication include the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), and Other Defense Agencies (ODA).

DEFENSE LOGISTICS AGENCY - Defense Supply Agency (DSA) was established on January 1, 1962, to manage, procure, and distribute certain common supplies formerly the responsibility of the Army, Navy, and Air Force. The agency name changed on January 1, 1977 to Defense Logistics Agency (DLA).

LOCATION OF WORK - The place where the item is to be manufactured, assembled, or otherwise supplied by the prime contractor, the place where the service is to be performed, or the site of a construction project.

NET VALUE - The net amount of debit and credit procurement actions recorded during the period.

PRIME CONTRACT AWARD - A legally binding instrument executed by a Department or an Agency of the Department of Defense to obtain supplies, services, or construction. Indefinite-quantity, open-end or

call contracts are binding obligations. Indefinite quantity petroleum contracts are excepted from this definition in that the estimated dollar amount of such contracts is included in this report, and the orders written against the contracts are excluded.

PROCUREMENT ACTION - An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may be the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite-quantity, open-end, or term prime contract. Changes may be amendments, job orders, task orders, work orders, supplemental agreements, engineering changes, cancellations, or terminations.

SUBCONTRACT PAYMENT - A cash payment made by one contractor to another for supplies, services or construction required to fulfill a prime contract.

SUBCONTRACT COMMITMENT - A legal instrument drawn up between contractors establishing the value of goods and services required to fulfill a prime contract.

UNITED STATES - The fifty (50) states and the District of Columbia, U.S. possessions, the Commonwealth of Puerto Rico, the Trust Territories and other areas subject to the complete sovereignty of the United States.

NOTES ON PERCENTAGES - Percentages given in tables in this report may not add due to rounding.

CHART II FY 1981 - 1990 (CONCLUDED)

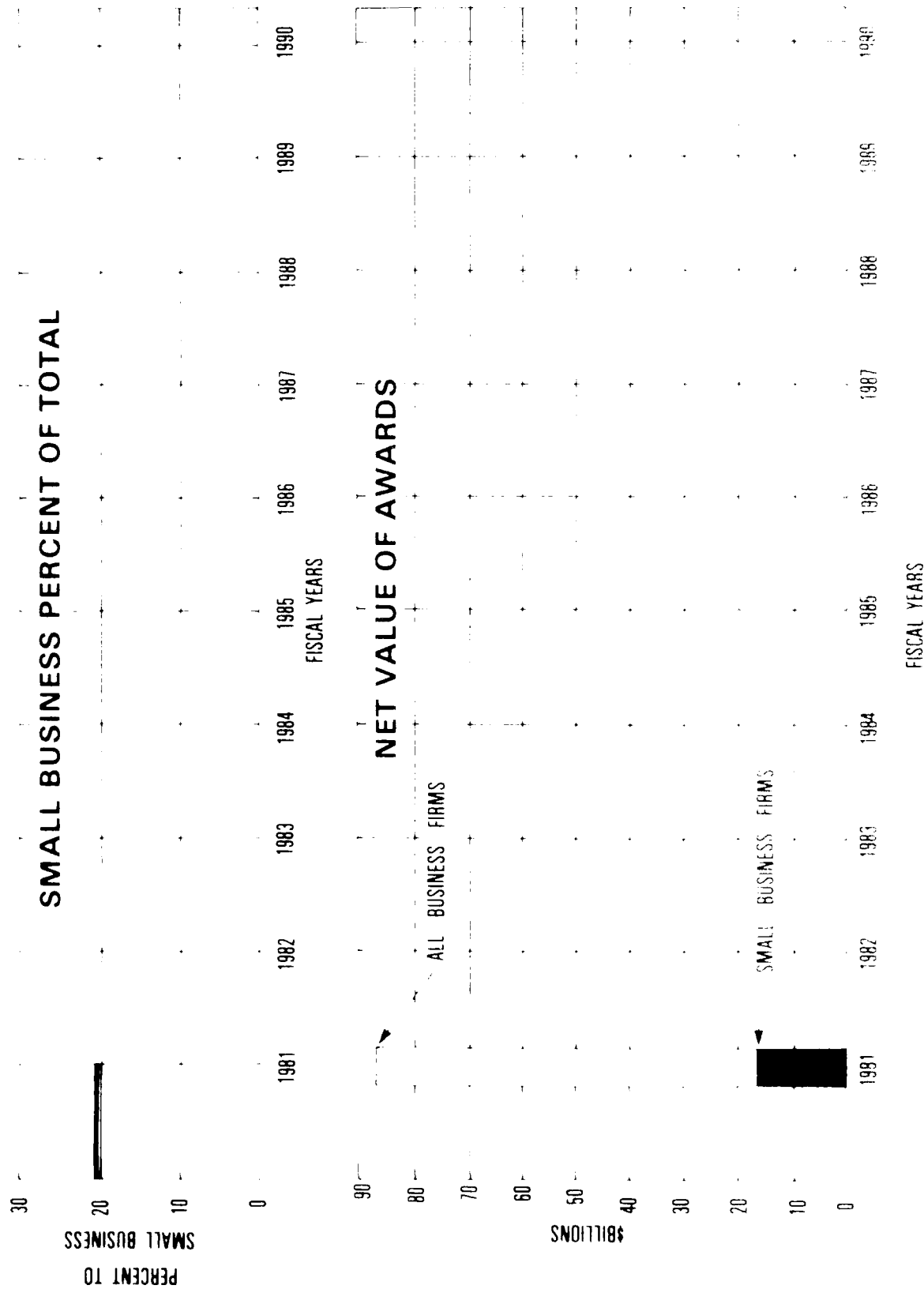


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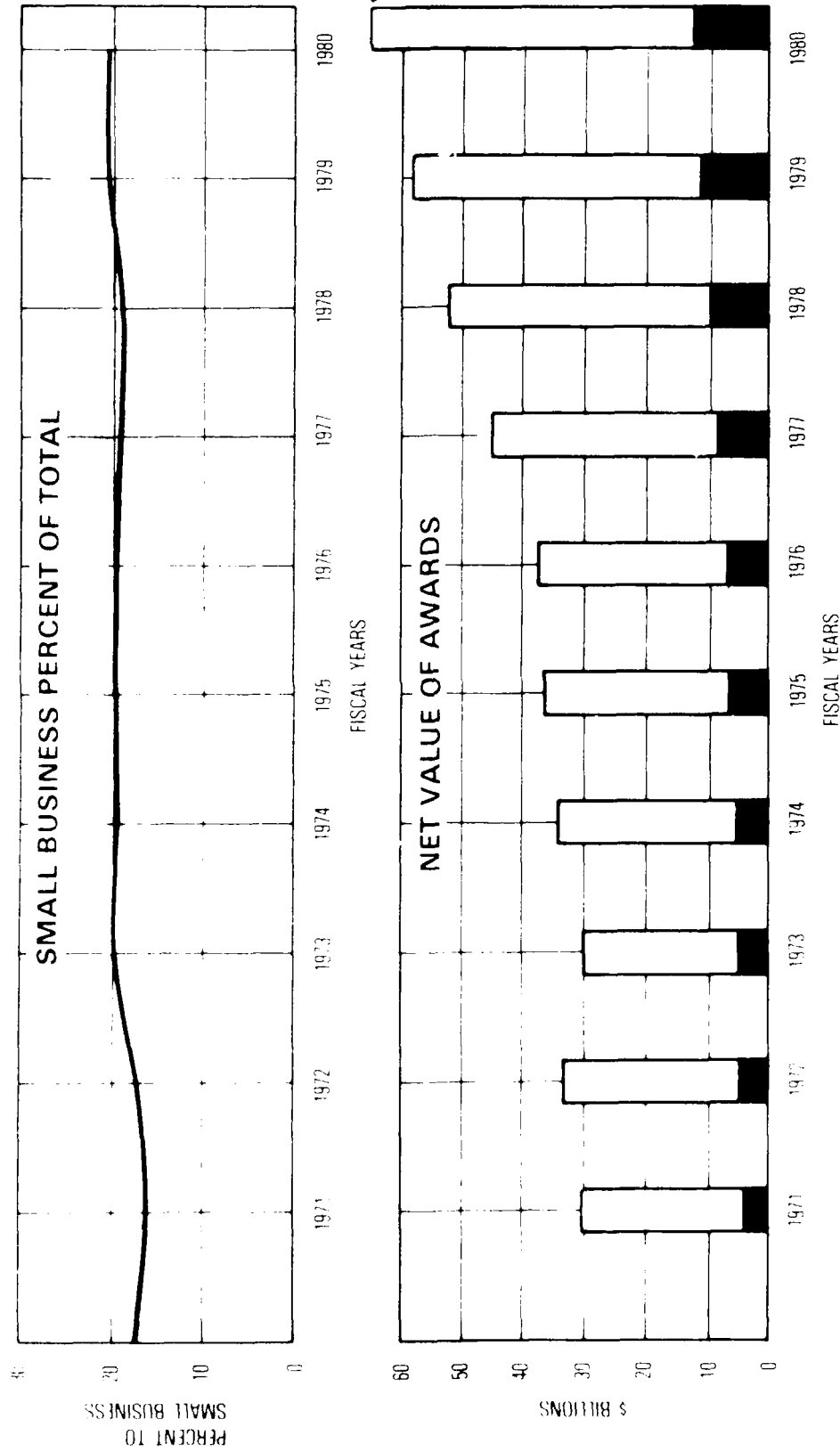


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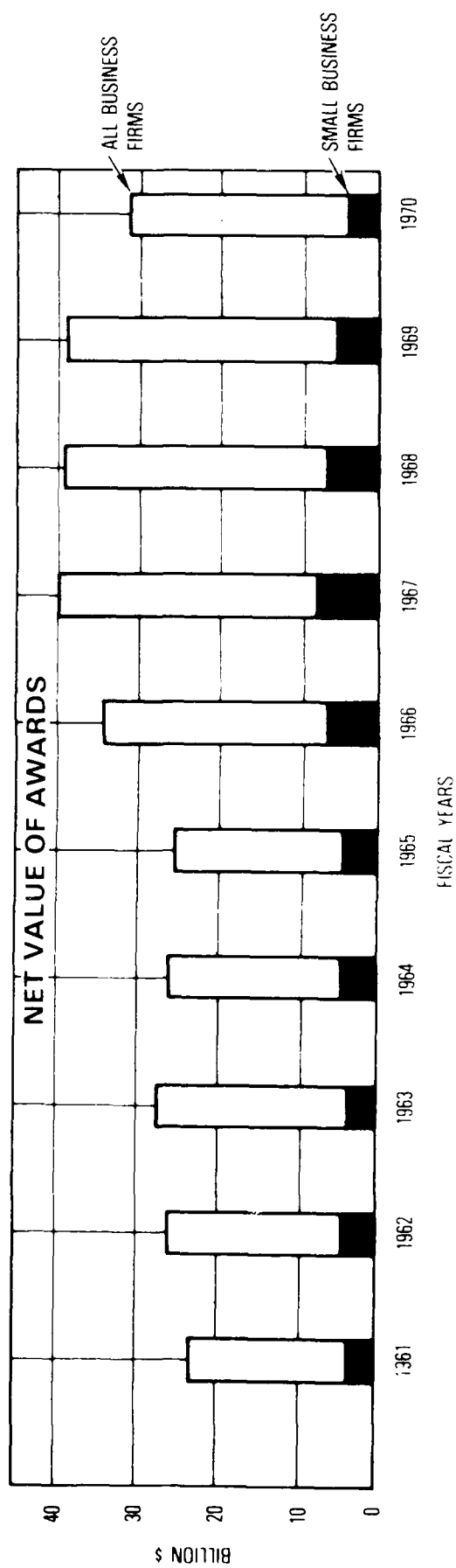
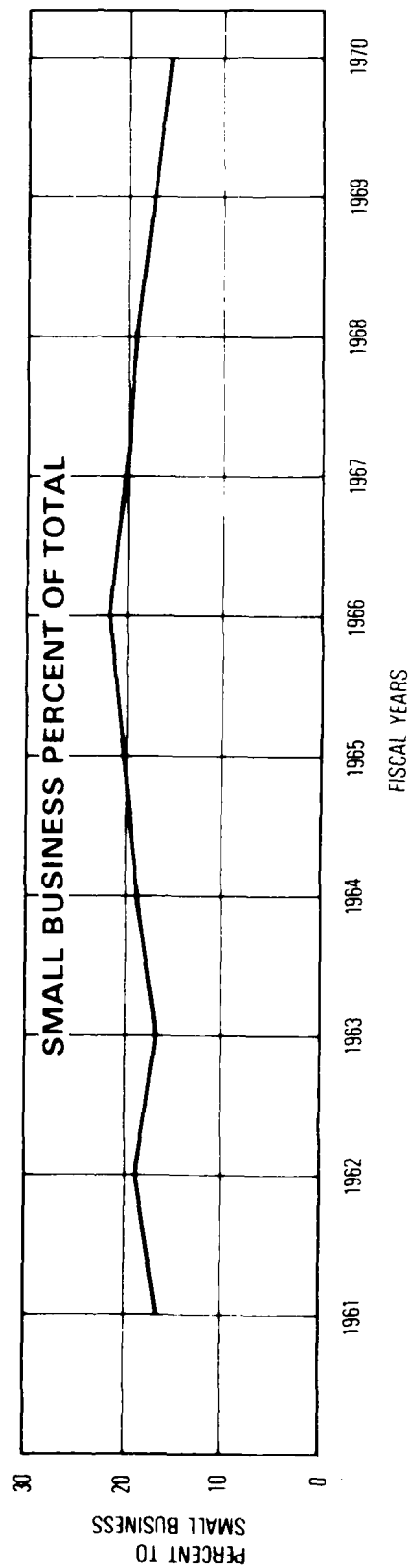
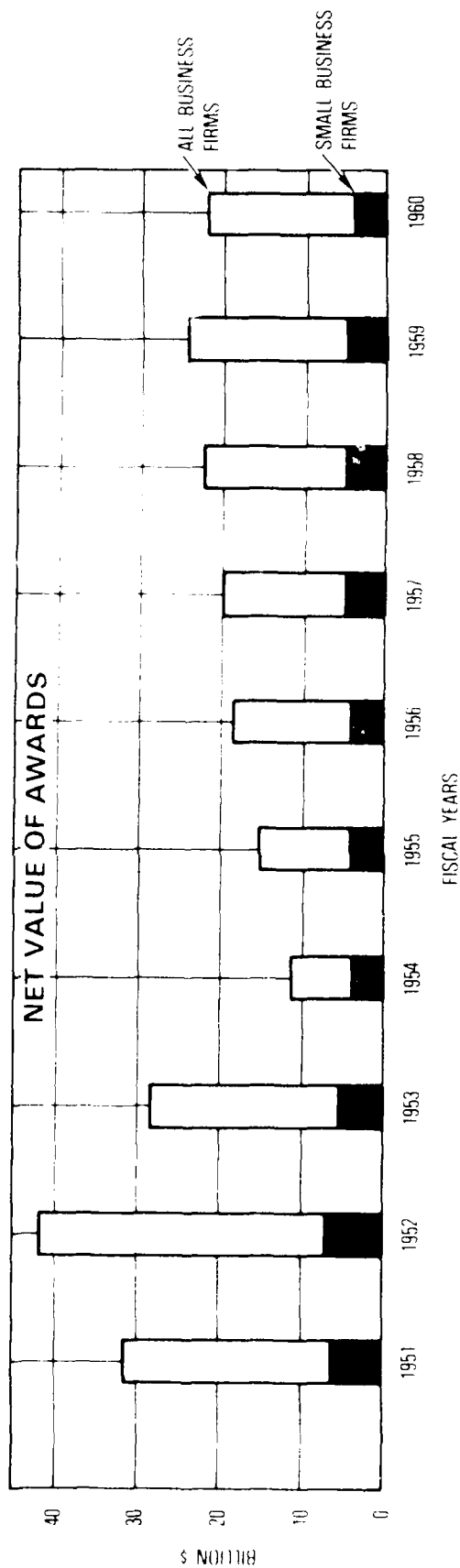
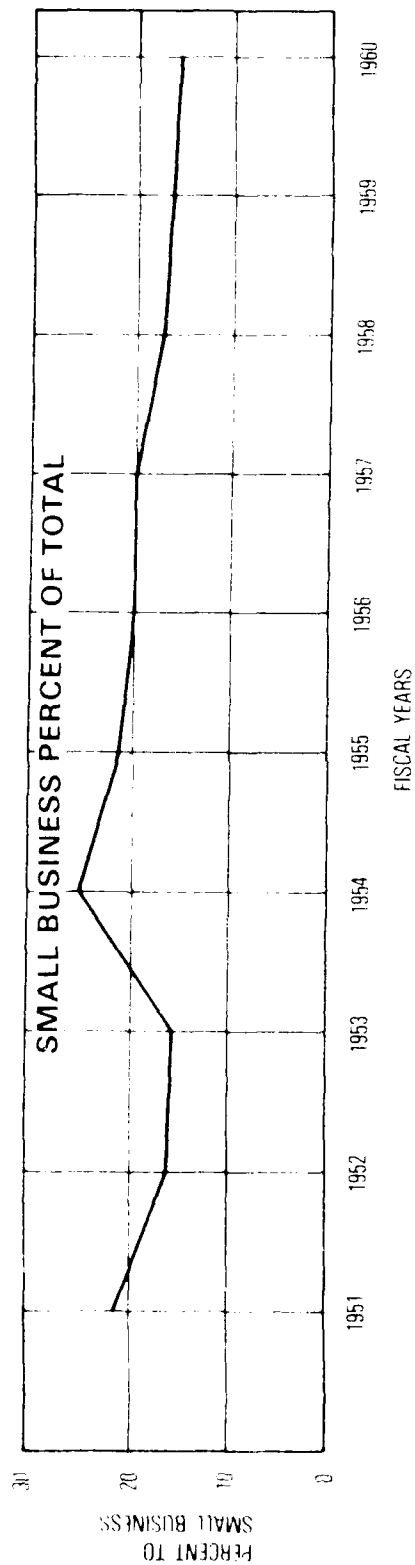


CHART II



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For the first time, we have a survey of the impact of the 2008 financial crisis on the lives of young people in the United States. The survey, conducted by the Pew Research Center, shows that the crisis has had a significant impact on the lives of young people, particularly in terms of their financial situation and their outlook for the future. The survey also shows that young people are more likely than older people to be concerned about the future of the country and to believe that the government should do more to address the crisis. These findings have important implications for policy makers and for the public at large.

2. The first of these is the fact that the Government has been unable to secure the necessary funds to carry out its policy. This is due to the fact that the Government has been unable to secure the necessary funds to carry out its policy.

TABLE 3 (continued)

AWAC BY YEAR - CONTRACTOR (BY FISCAL YEAR) (a)

(Amounts in Millions)

	FY 1967	FY 1968	FY 1969	FY 1970	FY 1971	FY 1972	FY 1973	FY 1974
ARMY								
AMC	\$44,632	\$43,755	\$41,946	\$35,977	\$34,517	\$36,292	\$36,920	\$40,131
NAVY	12,798	13,708	12,973	10,758	9,149	9,666	10,330	10,623
AIR FORCE	13,998	13,154	12,049	10,877	11,833	13,549	11,931	13,283
DEFENSE SUPPLY AGENCY	12,066	11,547	11,780	10,706	9,995	11,281	10,746	11,100
TOTAL	83,494	81,164	78,755	68,218	66,294	70,869	69,932	75,134
NAVY								
AMC	1,251	942	1,219	1,638	1,532	2,525	3,038	3,340
NAVY	227	249	210	383	474	510	1,236	1,458
AIR FORCE	687	417	432	679	494	1,319	710	863
DEFENSE SUPPLY AGENCY	418	239	254	456	473	609	997	904
TOTAL	2,483	1,837	2,115	3,166	3,000	5,463	6,035	6,565
AIR FORCE								
AMC	2,416	2,514	2,676	2,407	2,074	2,009	2,178	2,370
NAVY	1,819	1,177	1,193	1,088	873	809	970	1,008
AIR FORCE	345	450	539	486	229	335	290	275
DEFENSE SUPPLY AGENCY	411	365	339	319	310	320	386	403
TOTAL	4,941	5,264	6,053	5,144	461	445	532	684
EDUCATIONAL & NONPROFIT INSTITUTIONS								
AMC	756	772	760	740	703	751	740	805
NAVY	189	153	183	172	160	171	173	177
AIR FORCE	216	218	203	204	219	240	233	281
DEFENSE SUPPLY AGENCY	350	309	373	362	323	340	332	345
TOTAL	1,511	1,452	1,529	1,478	1,305	1,402	1,478	1,598
BUSINESS FIRMS FOR WORK IN THE U.S.								
(SUB-TOTAL)	39,409	39,487	37,331	31,192	30,208	33,007	30,647	33,234
AMC	10,955	11,821	11,140	8,598	7,541	8,076	7,635	7,598
NAVY	12,210	12,068	10,874	9,508	10,791	11,655	10,697	11,864
AIR FORCE	10,989	10,845	10,815	9,569	8,889	10,012	9,030	9,448
DEFENSE SUPPLY AGENCY	5,465	4,753	4,502	3,516	2,987	3,264	3,285	4,324
SMALL BUSINESS FIRMS								
AMC	2,074	7,268	6,515	5,254	4,949	5,754	6,001	6,487
NAVY	2,177	1,846	1,757	1,413	1,362	1,600	1,767	1,876
AIR FORCE	2,096	2,057	1,753	1,378	1,296	1,542	1,532	1,673
DEFENSE SUPPLY AGENCY	1,312	1,126	1,105	946	965	1,157	1,191	1,237
TOTAL	7,659	2,139	1,880	1,517	1,326	1,455	1,511	1,701
SMALL BUSINESS PERCENT OF BUSINESS FIRMS								
AMC	26.12	14.42	17.53	16.82	16.42	17.43	19.63	19.52
NAVY	18.4	16.5	15.8	16.4	18.1	19.8	23.1	24.7
AIR FORCE	17.2	17.0	16.3	14.5	12.0	13.2	14.3	14.1
DEFENSE SUPPLY AGENCY	11.4	10.4	10.2	9.9	10.9	11.6	13.2	13.1
TOTAL	45.8	46.0	41.8	43.1	44.4	44.6	46.0	39.3

(a) For definitions and coverage, see Notes on Coverage.

* Less than \$500,000.

NOTE: Army totals include "CHAMPUS" and "OTHER DEFENSE AGENCY" awards.

CHAMPUS AWARDS - FY 1973, \$316M

FY 1974, \$382M

TABLE 3 (Continued)

AWARDS BY TYPE OF CONTRACTOR (BY FISCAL YEAR) (a)
Amounts in Millions

TYPE OF CONTRACTOR	FY 1959	FY 1960	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966
TOTAL								
ARMY	\$25,312	\$23,689	\$25,584	\$29,254	\$29,379	\$28,796	\$27,997	\$38,243
NAVY	7,009	5,882	6,273	7,555	7,555	6,378	6,378	11,298
AIR FORCE	2,621	2,421	7,935	6,767	8,235	8,995	8,969	10,464
DEFENSE SUPPLY AGENCY	11,632	10,386	11,376	11,769	11,919	10,546	9,858	10,741
				1,163(c)	2,670	2,701	3,042	5,740
INDUSTRY/COMPONENTS								
ARMY	258	781	881	1,156	347	562	612	1,015
NAVY	248	755	373	307	183	150	117	159
AIR FORCE	141	155	149	216	103	167	278	449
DEFENSE SUPPLY AGENCY	169	379	389	471	145	211	199	364
				52	16	24	23	43
ARMY								
ARMY	1,410	1,226	1,279	1,454	1,271	1,325	1,366	2,530
NAVY	854	534	622	680	577	570	575	973
AIR FORCE	491	344	432	403	152	206	179	754
DEFENSE SUPPLY AGENCY	755	228	225	95	229	272	385	385
					328	320	341	418
NAVY								
NAVY	400	380	432	497	618	688	738	672
AIR FORCE	140	111	56	65	175	170	165	172
DEFENSE SUPPLY AGENCY	98	126	140	147	175	170	175	187
	162	143	236	285	316	341	393	309
						2	1	4
DEFENSE SUPPLY AGENCY								
DEFENSE SUPPLY AGENCY	22,744	21,302	22,992	26,147	27,143	26,221	25,281	34,026
ARMY	3,957	4,911	5,299	5,403	5,875	5,654	5,476	9,993
NAVY	6,941	6,746	7,174	8,061	7,803	8,447	8,313	9,074
AIR FORCE	10,846	9,645	10,526	10,714	11,189	9,765	8,795	9,683
DEFENSE SUPPLY AGENCY				1,005	2,126	2,355	2,677	5,275
SMALL BUSINESS FIRM								
ARMY	3,243	4,443	2,657	4,022	4,301	4,519	4,943	7,269
NAVY	1,748	1,778	1,568	1,761	1,193	1,283	1,339	1,867
AIR FORCE	1,123	1,044	1,112	1,411	1,193	1,287	1,375	1,753
DEFENSE SUPPLY AGENCY	920	864	911	1,076	908	919	1,055	1,205
				458	943	1,011	1,174	2,444
SMALL BUSINESS FIRM								
ARMY	16,483	16,113	15,981	17,731	15,881	17,121	19,643	21,443
NAVY	15,111	15,111	15,111	15,111	15,111	15,111	15,111	15,111
AIR FORCE	15,111	15,111	15,111	15,111	15,111	15,111	15,111	15,111
DEFENSE SUPPLY AGENCY	15,111	15,111	15,111	15,111	15,111	15,111	15,111	15,111

(a) For definitions and coverage, see Notes in Coverage.
 (b) In July procurement actions of the Military Personnel Supply Agency and its predecessor, The Armed Forces Purchasing Agency, through 31 December 1961.
 (c) In July awards since 1 January 1962 when procurement responsibility for certain common supplies was transferred from the Military Departments.
 Less than \$50,000.

TABLE 3

AWARDS BY TYPE OF CONTRACTOR (BY FISCAL YEAR) (a)
(Amounts in Millions)

TYPE OF CONTRACTOR	FY 1951	FY 1952	FY 1953	FY 1954	FY 1955	FY 1956	FY 1957	FY 1958
TOTAL								
ARMY	\$32,649	\$43,569	\$31,812	\$13,279	\$16,582	\$19,590	\$21,458	\$24,197
NAVY (a)	15,672	20,101	9,408	3,110	5,238	4,692	5,456	5,993
AIR FORCE	8,059	10,923	7,907	4,349	4,659	6,240	6,589	6,991
	8,918	12,545	14,497	5,820	6,685	5,654	9,413	11,213
INTRA-GOVERNMENTAL								
ARMY	1,064	768	572	420	541	434	462	531
NAVY (a)	160	372	315	244	239	166	178	203
AIR FORCE	599	264	143	81	96	96	79	100
	105	132	114	95	138	172	205	228
FOR WORK OUTSIDE U.S.								
ARMY	762	1,319	3,418	1,411	1,111	1,406	1,602	1,444
NAVY (a)	681	1,075	2,016	920	697	699	729	740
AIR FORCE	8	59	481	206	215	502	551	530
	73	235	921	285	199	205	322	174
EDUCATIONAL & NONPROFIT INSTITUTIONS								
ARMY	NA	NA	NA	NA	NA	NA	261	395
NAVY (b)							103	198
AIR FORCE							65	90
							93	107
BUSINESS FIRMS FOR WORK IN THE U.S.								
TOTAL								
ARMY	30,823	41,482	27,822	11,448	14,930	17,750	19,133	21,827
NAVY (a)	14,631	18,704	7,077	1,946	4,302	3,831	4,446	4,852
AIR FORCE	7,452	10,600	7,283	4,062	4,280	5,642	5,894	6,271
	8,740	12,178	13,462	5,440	6,348	8,277	8,793	10,704
SMALL BUSINESS FIRMS								
ARMY	6,436	7,066	4,608	2,902	3,214	3,475	3,783	3,729
NAVY (b)	4,162	3,950	2,584	1,488	1,834	1,675	1,827	1,801
AIR FORCE	1,213	2,409	1,415	856	804	1,114	1,231	1,172
	861	697	609	558	576	686	725	756
SMALL BUSINESS PERCENT OF BUSINESS FIRMS								
ARMY	20.9%	17.0%	16.6%	25.3%	21.5%	19.6%	19.8%	17.1%
NAVY (b)	29.8	21.2	36.5	76.5	42.6	43.7	41.1	37.1
AIR FORCE	16.3	22.7	19.4	21.1	18.8	19.7	20.9	18.7
	9.9	5.7	4.5	10.3	9.1	8.3	8.2	7.1

(a) For definitions and coverage, see Notes on Coverage.

(b) Includes procurement actions of the Military Petroleum Supply Agency and its predecessor, The Armed Forces Petroleum Purchasing Agency, through 31 December 1961.

NA Not Available. Prior to FY 1957, data on Educational and Nonprofit Institutions were included in the data for "Business Firms for Work in the U.S."

CHART I

FISCAL YEAR 1981

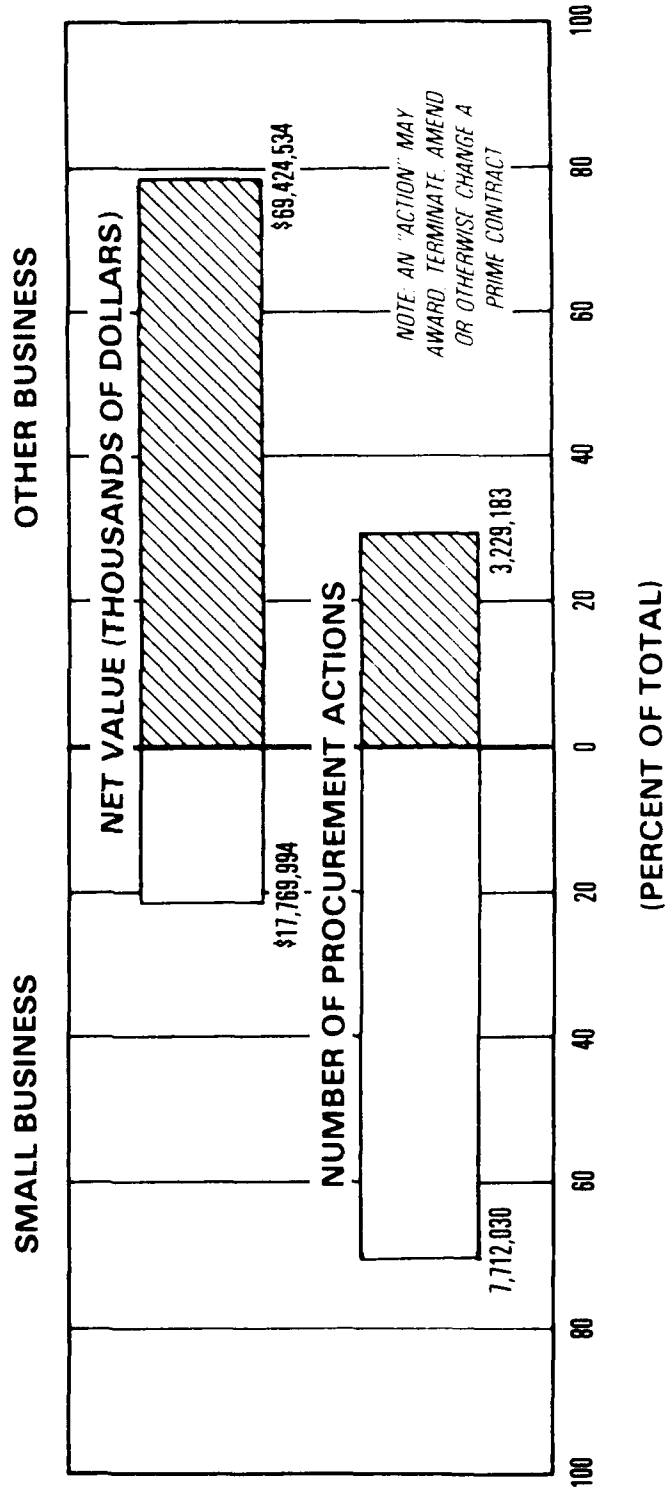


TABLE 2 (CONCLUDED)

AWARDS BY TYPE OF CONTRACTOR BY QUARTER

AMOUNTS IN THOUSANDS

TYPE OF CONTRACTOR	FISCAL YEAR 1980		FISCAL YEAR 1981		FISCAL YEAR 1981		FISCAL YEAR 1981		FISCAL YEAR 1981	
	1980		1981		1980		1981		1980	
	A.P. FORCE		DEFENSE AGENCIES		DEFENSE AGENCIES		DEFENSE AGENCIES		CIVIL FUNCTIONS	
TOTAL	\$20,651,112	\$29,131,660	\$11,262,087	\$17,991,526	\$11,262,087	\$17,991,526	\$11,262,087	\$17,991,526	\$1,944,484	\$2,056,817
1ST QTR OCT-DEC	5,039,393	7,268,452	5,164,958	7,313,849	5,164,958	7,313,849	5,164,958	7,313,849	49,628	447,056
2ND QTR JAN-MAR	5,534,848	6,335,813	5,854,171	6,794,807	5,854,171	6,794,807	5,854,171	6,794,807	407,690	615,878
3RD QTR APR-JUN	5,463,167	6,596,318	2,453,217	3,543,190	2,453,217	3,543,190	2,453,217	3,543,190	642,237	367,400
4TH QTR JUL-SEP	6,642,704	8,969,347	1,895,741	3,383,660	1,895,741	3,383,660	1,895,741	3,383,660	854,929	626,483
INTRAGOVERNMENTAL	4,252,221	3,677,412	220,896	221,110	220,896	221,110	220,896	221,110	60,223	43,302
1ST QTR OCT-DEC	295,487	673,324	50,455	49,867	50,455	49,867	50,455	49,867	15,123	10,194
2ND QTR JAN-MAR	1,118,069	639,131	48,743	53,043	48,743	53,043	48,743	53,043	9,096	17,670
3RD QTR APR-JUN	611,040	765,474	57,716	53,096	57,716	53,096	57,716	53,096	13,855	17,822
4TH QTR JUL-SEP	1,699,635	599,483	63,982	65,104	63,982	65,104	63,982	65,104	22,149	2,384
FOR WORK OUTSIDE U.S.	1,095,285	316,789	2,594,861	2,805,040	2,594,861	2,805,040	2,594,861	2,805,040	0	58
1ST QTR OCT-DEC	376,102	272,100	1,581,311	1,063,310	1,581,311	1,063,310	1,581,311	1,063,310	0	0
2ND QTR JAN-MAR	206,212	323,019	602,770	1,169,269	602,770	1,169,269	602,770	1,169,269	0	2
3RD QTR APR-JUN	161,651	265,610	215,466	37,560	215,466	37,560	215,466	37,560	0	1
4TH QTR JUL-SEP	351,320	456,060	195,314	434,901	195,314	434,901	195,314	434,901	0	20
EDUCATIONAL & NON-PROFIT INSTITUTIONS	665,545	769,923	9,905	18,511	9,905	18,511	9,905	18,511	58,228	78,479
1ST QTR OCT-DEC	251,353	228,453	4,223	10,420	4,223	10,420	4,223	10,420	123	21,410
2ND QTR JAN-MAR	200,736	219,017	649	6,151	649	6,151	649	6,151	23,234	21,623
3RD QTR APR-JUN	180,470	212,794	5,354	6,472	5,354	6,472	5,354	6,472	18,532	11,694
4TH QTR JUL-SEP	96,986	99,659	321	321	321	321	321	321	15,199	17,159
BUSINESS FIRMS FOR WORK IN THE U.S.	18,602,065	23,367,536	8,436,425	14,946,845	8,436,425	14,946,845	8,436,425	14,946,845	626,033	934,978
1ST QTR OCT-DEC	5,114,451	6,114,585	3,532,969	6,216,252	3,532,969	6,216,252	3,532,969	6,216,252	13,782	41,017
2ND QTR JAN-MAR	3,951,831	5,542,646	1,202,009	2,566,338	1,202,009	2,566,338	1,202,009	2,566,338	314,760	516,512
3RD QTR APR-JUN	4,574,006	5,352,160	2,174,681	3,351,932	2,174,681	3,351,932	2,174,681	3,351,932	610,050	331,613
4TH QTR JUL-SEP	5,022,777	6,746,145	1,526,766	2,812,363	1,526,766	2,812,363	1,526,766	2,812,363	806,841	611,649
SMALL BUSINESS FIRMS	2,441,584	3,010,161	3,332,324	5,373,503	3,332,324	5,373,503	3,332,324	5,373,503	750,234	891,403
1ST QTR OCT-DEC	542,432	589,960	1,234,555	1,780,267	1,234,555	1,780,267	1,234,555	1,780,267	27,930	21,188
2ND QTR JAN-MAR	552,221	698,707	669,348	1,349,597	669,348	1,349,597	669,348	1,349,597	169,763	245,367
3RD QTR APR-JUN	520,775	652,659	742,755	1,319,773	742,755	1,319,773	742,755	1,319,773	258,874	120,112
4TH QTR JUL-SEP	826,152	1,068,835	685,666	923,846	685,666	923,846	685,666	923,846	293,667	314,116
OTHER BUSINESS FIRMS	16,160,481	20,357,375	5,104,101	9,573,342	5,104,101	9,573,342	5,104,101	9,573,342	1,075,799	1,043,575
1ST QTR OCT-DEC	4,517,119	5,524,605	2,293,414	4,435,965	2,293,414	4,435,965	2,293,414	4,435,965	5,852	203,874
2ND QTR JAN-MAR	3,148,604	4,455,939	532,601	1,216,741	532,601	1,216,741	532,601	1,216,741	204,997	331,167
3RD QTR APR-JUN	2,161,231	4,699,501	1,431,926	2,032,119	1,431,926	2,032,119	1,431,926	2,032,119	351,776	210,951
4TH QTR JUL-SEP	6,443,527	5,677,330	841,100	1,888,517	841,100	1,888,517	841,100	1,888,517	513,174	297,583
SMALL BUSINESS PERCENTAGE OF TOTAL	12.9	39.5	36.0	41.1	36.0	41.1	36.0	41.1	46.1	46.1
1ST QTR OCT-DEC	9.1	34.9	28.6	50.9	28.6	50.9	28.6	50.9	50.9	50.9
2ND QTR JAN-MAR	13.6	55.7	52.6	45.3	52.6	45.3	52.6	45.3	42.6	42.6
3RD QTR APR-JUN	12.2	34.2	39.4	36.4	39.4	36.4	39.4	36.4	36.4	36.4
4TH QTR JUL-SEP	15.8	44.9	32.8	36.4	32.8	36.4	32.8	36.4	36.4	36.4

A. FOR THE YEAR 1980 AND 1981, THE TOTAL AMOUNTS IN THOUSANDS

TABLE 2
AWARDS BY TYPE OF CONTRACTOR BY QUARTER A
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FISCAL YEAR 1981		FISCAL YEAR 1980		FISCAL YEAR 1981		FISCAL YEAR 1980		FISCAL YEAR 1981		FISCAL YEAR 1980		FISCAL YEAR 1981	
	TOTAL B		TOTAL B		ARMY		ARMY		NAVY		NAVY		NAVY	
TOTAL	\$83,686,442	\$105,222,886	\$18,654,131	\$24,058,413	\$25,371,392	\$29,894,304	\$25,371,392	\$29,894,304	\$25,371,392	\$29,894,304	\$25,371,392	\$29,894,304	\$25,371,392	\$29,894,304
1ST QTR OCT-DEC	20,442,481	24,636,968	3,670,240	4,949,717	4,144,770	4,157,246	4,144,770	4,157,246	4,144,770	4,157,246	4,144,770	4,157,246	4,144,770	4,157,246
2ND QTR JAN-MAR	17,950,526	23,006,462	4,472,559	5,194,877	5,388,741	6,546,206	5,388,741	6,546,206	5,388,741	6,546,206	5,388,741	6,546,206	5,388,741	6,546,206
3RD QTR APR-JUN	19,742,496	22,416,580	4,556,291	5,268,487	6,120,779	6,200,367	6,120,779	6,200,367	6,120,779	6,200,367	6,120,779	6,200,367	6,120,779	6,200,367
4TH QTR JUL-SEP	25,550,939	35,162,876	5,955,001	8,645,332	9,717,102	12,990,485	9,717,102	12,990,485	9,717,102	12,990,485	9,717,102	12,990,485	9,717,102	12,990,485
INTRAGOVERNMENTAL	10,156,600	9,798,208	3,894,952	3,660,536	1,624,006	2,072,680	1,624,006	2,072,680	1,624,006	2,072,680	1,624,006	2,072,680	1,624,006	2,072,680
1ST QTR OCT-DEC	2,295,618	1,774,657	527,956	664,321	376,235	342,729	376,235	342,729	376,235	342,729	376,235	342,729	376,235	342,729
2ND QTR JAN-MAR	2,310,480	1,853,924	725,838	784,954	350,147	356,474	350,147	356,474	350,147	356,474	350,147	356,474	350,147	356,474
3RD QTR APR-JUN	2,210,174	2,276,162	1,334,987	914,523	237,170	497,481	237,170	497,481	237,170	497,481	237,170	497,481	237,170	497,481
4TH QTR JUL-SEP	3,257,328	3,893,465	1,310,171	1,326,738	660,454	875,996	660,454	875,996	660,454	875,996	660,454	875,996	660,454	875,996
FOR WORK OUTSIDE U. S.	5,366,804	6,558,798	1,151,238	1,820,915	465,454	560,825	465,454	560,825	465,454	560,825	465,454	560,825	465,454	560,825
1ST QTR OCT-DEC	2,305,195	1,857,668	269,258	450,008	57,971	49,195	57,971	49,195	57,971	49,195	57,971	49,195	57,971	49,195
2ND QTR JAN-MAR	1,116,147	1,934,785	218,988	312,167	76,321	116,895	76,321	116,895	76,321	116,895	76,321	116,895	76,321	116,895
3RD QTR APR-JUN	632,012	847,080	163,864	75,875	255,287	235,446	255,287	235,446	255,287	235,446	255,287	235,446	255,287	235,446
4TH QTR JUL-SEP	3,111,450	1,919,265	499,118	788,462	285,287	235,446	285,287	235,446	285,287	235,446	285,287	235,446	285,287	235,446
EDUCATIONAL & NON-PROFIT INSTITUTIONS	456,299	1,671,352	168,981	211,281	477,538	508,540	477,538	508,540	477,538	508,540	477,538	508,540	477,538	508,540
1ST QTR OCT-DEC	99,336	416,132	45,296	52,362	68,955	82,480	68,955	82,480	68,955	82,480	68,955	82,480	68,955	82,480
2ND QTR JAN-MAR	468,757	478,497	36,729	52,615	188,587	157,752	188,587	157,752	188,587	157,752	188,587	157,752	188,587	157,752
3RD QTR APR-JUN	266,637	456,011	33,570	40,386	80,528	162,375	80,528	162,375	80,528	162,375	80,528	162,375	80,528	162,375
4TH QTR JUL-SEP	326,569	320,712	53,386	65,918	139,468	105,953	139,468	105,953	139,468	105,953	139,468	105,953	139,468	105,953
BUSINESS FIRMS FOR WORK IN THE U. S.	66,700,739	87,194,528	13,434,960	18,365,681	22,804,394	26,752,259	22,804,394	26,752,259	22,804,394	26,752,259	22,804,394	26,752,259	22,804,394	26,752,259
1ST QTR OCT-DEC	15,448,332	20,588,511	2,827,720	3,783,026	3,641,609	3,682,862	3,641,609	3,682,862	3,641,609	3,682,862	3,641,609	3,682,862	3,641,609	3,682,862
2ND QTR JAN-MAR	14,035,142	18,739,256	3,491,044	4,075,141	4,773,686	5,915,085	4,773,686	5,915,085	4,773,686	5,915,085	4,773,686	5,915,085	4,773,686	5,915,085
3RD QTR APR-JUN	16,566,673	18,837,327	3,023,870	4,043,300	5,727,206	5,381,222	5,727,206	5,381,222	5,727,206	5,381,222	5,727,206	5,381,222	5,727,206	5,381,222
4TH QTR JUL-SEP	20,650,592	29,029,434	4,092,326	6,464,214	8,661,893	11,773,080	8,661,893	11,773,080	8,661,893	11,773,080	8,661,893	11,773,080	8,661,893	11,773,080
SMALL BUSINESS FIRMS	13,588,494	17,769,994	3,239,835	4,243,091	3,584,257	3,998,624	3,584,257	3,998,624	3,584,257	3,998,624	3,584,257	3,998,624	3,584,257	3,998,624
1ST QTR OCT-DEC	2,836,142	3,639,349	546,605	641,932	440,338	349,604	440,338	349,604	440,338	349,604	440,338	349,604	440,338	349,604
2ND QTR JAN-MAR	2,780,185	4,123,865	696,391	914,524	637,796	861,399	637,796	861,399	637,796	861,399	637,796	861,399	637,796	861,399
3RD QTR APR-JUN	3,135,212	3,616,836	795,939	895,547	754,767	583,634	754,767	583,634	754,767	583,634	754,767	583,634	754,767	583,634
4TH QTR JUL-SEP	4,826,955	6,389,944	1,200,900	1,788,088	1,751,356	2,203,987	1,751,356	2,203,987	1,751,356	2,203,987	1,751,356	2,203,987	1,751,356	2,203,987
OTHER BUSINESS FIRMS	53,115,245	69,424,534	10,195,125	14,122,590	19,220,137	22,753,635	19,220,137	22,753,635	19,220,137	22,753,635	19,220,137	22,753,635	19,220,137	22,753,635
1ST QTR OCT-DEC	12,610,190	16,949,162	2,281,115	3,138,094	3,201,271	3,333,258	3,201,271	3,333,258	3,201,271	3,333,258	3,201,271	3,333,258	3,201,271	3,333,258
2ND QTR JAN-MAR	11,246,957	14,675,397	2,794,650	3,160,617	4,135,890	5,053,686	4,135,890	5,053,686	4,135,890	5,053,686	4,135,890	5,053,686	4,135,890	5,053,686
3RD QTR APR-JUN	13,431,461	15,220,491	2,227,931	3,147,753	4,972,439	4,797,588	4,972,439	4,797,588	4,972,439	4,797,588	4,972,439	4,797,588	4,972,439	4,797,588
4TH QTR JUL-SEP	15,824,637	27,639,490	2,891,426	4,676,126	6,910,537	9,569,103	6,910,537	9,569,103	6,910,537	9,569,103	6,910,537	9,569,103	6,910,537	9,569,103
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	20.4	20.4	24.1	23.1	15.7	14.9	15.7	14.9	15.7	14.9	15.7	14.9	15.7	14.9
1ST QTR OCT-DEC	18.4	17.7	19.3	17.0	12.1	9.5	12.1	9.5	12.1	9.5	12.1	9.5	12.1	9.5
2ND QTR JAN-MAR	18.9	22.0	19.9	22.4	13.4	14.6	13.4	14.6	13.4	14.6	13.4	14.6	13.4	14.6
3RD QTR APR-JUN	18.9	19.2	26.3	22.1	13.2	10.8	13.2	10.8	13.2	10.8	13.2	10.8	13.2	10.8
4TH QTR JUL-SEP	20.4	22.0	29.3	27.7	20.2	16.7	20.2	16.7	20.2	16.7	20.2	16.7	20.2	16.7

A. FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B. INCLUDED OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

TABLE 1 (CONTINUED)
AWARD BY TYPE OF CONTRACTOR A

AMOUNTS IN THOUSANDS

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FY 1980	FY 1981	FY 1980	FY 1981	FY 1980	FY 1981
TOTAL	\$24,681,122	\$29,131,660	\$11,262,087	\$17,991,526	\$1,944,484	\$2,056,817
ACTIONS OF \$10,000 OR LESS	2,097,628	2,353,088	1,035,242	1,175,477	161,889	162,369
ACTIONS OVER \$10,000	22,583,494	26,778,572	10,226,845	16,816,049	1,782,595	1,894,448
INTRAGOVERNMENTAL	4,254,227	3,677,412	220,896	221,110	60,223	43,302
ACTIONS OF \$10,000 OR LESS	156,612	178,136	49,555	44,062	36,077	27,660
ACTIONS OVER \$10,000	4,098,615	3,499,276	171,341	177,048	24,146	15,642
FOR WORK OUTSIDE U.S.	1,099,285	1,316,789	2,594,861	2,805,040	0	58
ACTIONS OF \$10,000 OR LESS	106,516	123,717	38,157	39,376	0	2
ACTIONS OVER \$10,000	990,769	1,193,072	2,556,704	2,765,664	0	56
EDUCATIONAL & NON-PROFIT INSTITUTIONS	665,545	769,923	9,905	18,531	58,228	78,479
ACTIONS OF \$10,000 OR LESS	11,347	11,120	408	633	2,751	3,147
ACTIONS OVER \$10,000	654,198	758,803	9,497	17,898	55,477	75,332
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	18,664,065	23,367,536	8,436,425	14,946,845	1,826,033	1,934,978
ACTIONS OF \$10,000 OR LESS	1,821,153	2,040,115	947,062	1,091,406	123,061	131,560
ACTIONS OVER \$10,000	16,842,912	21,327,421	7,489,363	13,855,439	1,702,972	1,803,418
SMALL BUSINESS FIRMS	2,441,584	3,010,161	3,332,324	5,373,503	750,234	891,403
ACTIONS OF \$10,000 OR LESS	782,298	916,260	596,317	747,742	94,958	101,549
ACTIONS OVER \$10,000	1,659,286	2,093,901	2,736,007	4,625,761	655,276	789,854
OTHER BUSINESS FIRMS	16,222,481	20,357,375	5,104,101	9,573,342	1,075,799	1,043,575
ACTIONS OF \$10,000 OR LESS	1,036,855	1,123,855	350,745	343,664	28,103	30,011
ACTIONS OVER \$10,000	15,185,626	19,233,520	4,753,356	9,229,678	1,047,696	1,013,564
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	13.1	12.9	39.5	36.0	41.1	46.1
ACTIONS OF \$10,000 OR LESS	43.0	44.9	63.0	68.5	77.2	77.2
ACTIONS OVER \$10,000	9.9	9.8	36.5	33.4	38.5	43.8

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE

TABLE 1

AWARDS BY TYPE OF CONTRACTOR A

AMOUNTS IN THOUSANDS

TYPE OF CONTRACTOR	TOTAL B			ARMY		NAVY	
	FY 1980	FY 1981	FY 1980	FY 1981	FY 1980	FY 1981	
TOTAL	\$83,696,442	\$105,222,886	\$18,654,131	\$24,058,413	\$25,371,392	\$29,894,304	
ACTIONS OF \$10,000 OR LESS	6,879,183	7,834,358	1,984,197	2,198,458	1,532,439	1,870,800	
ACTIONS OVER \$10,000	76,807,259	97,388,528	16,669,934	21,859,955	23,838,953	28,023,504	
INTRAGOVERNMENTAL	10,159,600	9,198,208	3,898,952	3,660,536	1,624,006	2,072,680	
ACTIONS OF \$10,000 OR LESS	690,025	772,457	217,817	245,735	212,554	255,527	
ACTIONS OVER \$10,000	9,468,575	9,025,751	3,681,135	3,414,801	1,411,452	1,817,153	
FOR WORK OUTSIDE U.S.	5,366,804	6,558,798	1,151,238	1,820,915	465,454	560,825	
ACTIONS OF \$10,000 OR LESS	359,919	440,006	141,456	193,194	70,810	82,761	
ACTIONS OVER \$10,000	5,006,885	6,118,792	1,009,782	1,627,721	394,644	478,064	
EDUCATIONAL & NON-PROFIT INSTITUTIONS	1,458,299	1,671,352	168,981	211,281	477,538	508,540	
ACTIONS OF \$10,000 OR LESS	45,110	48,012	24,142	26,925	5,566	5,506	
ACTIONS OVER \$10,000	413,189	623,340	144,839	184,356	471,972	503,034	
RELIGIOUS & CHARITABLE ORGANIZATIONS	63,707,749	81,194,528	13,434,960	18,365,681	22,804,394	26,752,259	
ACTIONS OF \$10,000 OR LESS	5,781,124	6,513,893	1,600,782	1,732,604	1,243,509	1,527,006	
ACTIONS OVER \$10,000	60,926,625	80,680,635	11,834,178	16,633,077	21,560,885	25,225,253	
SMALL BUSINESS FIRMS	13,588,497	17,169,994	3,239,835	4,243,091	3,584,257	3,998,624	
ACTIONS OF \$10,000 OR LESS	2,956,110	3,119,245	791,000	874,182	666,369	848,668	
ACTIONS OVER \$10,000	10,632,387	14,050,749	2,448,835	3,368,909	2,917,888	3,149,956	
OTHER BUSINESS FIRMS	53,115,245	69,424,534	10,195,125	14,122,590	19,220,137	22,753,635	
ACTIONS OF \$10,000 OR LESS	2,845,019	3,054,648	809,782	858,422	577,140	678,338	
ACTIONS OVER \$10,000	50,270,226	66,369,886	9,385,343	13,264,168	18,642,997	22,075,297	
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	27.4	20.4	24.1	23.1	15.7	14.9	
ACTIONS OF \$10,000 OR LESS	5.1	5.5	4.9	5.0	5.3	5.5	
ACTIONS OVER \$10,000	1.5	1.1	2.0	2.3	1.3	1.2	

A. FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 B. INCLUDES OTHER DEFENSE AGENCY AWARDS AND CONTRACTS REFERRED IN THIS TABLE.

Section 2.

AWARDS BY TYPE OF CONTRACTOR

DOD PROCUREMENT BY TYPE OF CONTRACTOR

DOD procurement awards during fiscal year 1981 totaled \$105,223 million. This was an increase of \$21,537 million (25.7 percent) over the \$83,686 million awarded during fiscal year 1980. Contract awards to U.S. business firms for work done in the U.S. increased by \$20,491 million. Awards for work outside the U.S. increased by \$1,192 million; awards to educational and nonprofit institutions increased by \$215 million; and awards to or through other government agencies decreased by \$362 million. See Tables 1 and 2 and Chart I.

TRENDS IN PROCUREMENT

Fiscal year 1967 procurement reached a total of \$44.6 billion, the highest level since the peak Korean Conflict of fiscal year 1952, when procurement totaled \$43.6 billion. Following Korea, the cutbacks and adjustments reduced net procurement to \$13.3 billion in fiscal year 1954, after which there was a steady increase to \$25.3 billion in fiscal year 1959. After declining to \$23.7 billion in fiscal year 1960, procurement again increased in each of the next three fiscal years, reaching \$29.4 billion in fiscal year 1963.

Following declines to \$28.8 billion in fiscal year 1964 and \$28.0 billion in fiscal year 1965, the increase in military activity in Southeast Asia brought about a sharp increase, reaching \$38.2 billion in fiscal year 1966 and a high of \$44.6 billion in fiscal year 1967. Following declines

in the next four years to \$34.5 billion in fiscal year 1971, procurement increased in fiscal year 1972 to \$38.3 billion, declined to \$36.9 billion during fiscal year 1973, and has increased steadily from \$40.1 billion during fiscal year 1974 to \$105.2 billion during fiscal year 1981. The long-term trend in procurement to business firms is shown in Table 3 and Chart II.

SMALL BUSINESS PERFORMANCE

Small business firms received \$17,770 million during fiscal year 1981, an increase of \$4,182 million over the \$13,588 million for fiscal year 1980. While the amount of money received by small business firms did increase substantially, the percentage of military prime contracts awarded to small business firms (when compared to all business firms) remained at 20.4 percent, the same as last fiscal year.

As shown in Chart I, 7,712,030 contract actions or 70.5 percent of the total 10,941,213 actions placed with business firms, were awarded to small business firms.

Section 3.

AWARDS PUBLICIZED TO SMALL BUSINESS

The extent to which the small business community was notified of pending procurement actions, and its success in competing for the publicized procurement are shown in Table 4, Awards Publicized to Small Businesses.

The types of procurement included in the category "Awards Publicized to Small Business" are: (1) proposed procurements which are synopsized and listed in the Department of Commerce publication Commerce Business Daily; (2) modifications to contracts which were synopsized; (3) formally advertised procurements which were not published in the Commerce Business Daily; and (4) all other procurements on which small firms were specifically requested to submit proposals.

For the most part, procurements which are not publicized relate to classified work, goods or ser-

vices involving an unusual or compelling emergency, modifications of contracts which were not synopsized, and delivery orders under unsynopsized contracts.

During fiscal year 1981, 84.7 percent of the total awards to business firms were publicized to small business, compared with 84.8 percent during fiscal year 1980. Small business did not submit bids on 66.7 percent of these publicized procurements, compared with 69.3 percent the previous fiscal year. They were successful in bidding on 24.1 percent (24.0 percent last year) of the publicized total, and were unsuccessful bidders on 9.2 percent (6.6 percent last year).

The portion of procurement synopsized during fiscal year 1981 amounted to 76.3 percent of the total procurements, as compared to 76.1 percent for fiscal year 1980.

TABLE 4
AWARDS PUBLICIZED TO SMALL BUSINESS
AMOUNTS IN THOUSANDS

METHOD AND RESULTS OF PUBLICIZING	TOTAL				ARMY				NAVY			
	FY 1980		FY 1981		FY 1980		FY 1981		FY 1980		FY 1981	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A METHOD OF PUBLICIZING												
TOTAL	\$63,646,442	100.0	\$105,222,486	100.0	\$18,654,131	100.0	\$24,058,413	100.0	\$25,371,392	100.0	\$29,894,304	100.0
INTRAGOVERNMENTAL	10,159,600	16.1	9,758,208	9.3	3,838,952	20.6	3,660,536	15.2	1,624,006	6.4	2,072,680	7.0
FOR WORK OUTSIDE U.S.	5,366,804	8.4	6,558,798	6.2	1,151,238	6.2	1,820,915	7.6	465,454	1.8	560,825	1.9
EDUCATIONAL & NON-PROFIT INSTITUTIONS	1,456,299	2.3	1,671,352	1.6	158,981	0.8	211,281	0.9	477,538	1.9	508,540	1.7
BUSINESS FIRMS FOR WORK IN THE U.S. SUB-TOTAL	66,703,739	100.0	87,194,528	100.0	13,434,960	100.0	18,365,681	100.0	22,804,394	100.0	26,752,259	100.0
PUBLICIZED TO SMALL BUSINESS SUB-TOTAL	56,564,690	88.9	73,881,253	84.7	10,957,906	81.6	14,437,445	78.6	19,942,316	87.5	23,250,902	86.9
SAMPLED	50,786,816	79.8	66,497,363	76.3	9,537,930	71.4	12,711,755	69.2	18,553,807	81.4	21,638,122	80.9
NOT SAMPLED	5,777,874	8.7	7,383,690	8.4	1,369,970	10.2	1,725,690	9.4	1,388,509	6.1	1,612,760	6.0
FORMALLY ADVERTISED BUT NOT SAMPLED	422,776	0.7	508,840	0.6	37,481	0.3	106,646	0.6	154,269	0.7	214,906	0.8
NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	5,355,098	8.4	6,674,810	7.7	1,232,495	9.6	1,619,044	8.8	1,234,220	5.4	1,397,874	5.2
NOT PUBLICIZED TO SMALL BUSINESS	7,337,172	11.6	18,331,271	17.4	631,043	3.4	3,084,515	12.8	2,311,662	9.1	2,839,059	10.6
PUBLICIZING TO SMALL BUSINESS THROUGH NEGOTIATED AWARDS, REQUEST FOR QUOTATIONS, AND OTHER METHODS	2,761,877	4.3	3,002,264	2.8	146,011	0.8	843,661	4.6	550,416	2.4	662,298	2.5
B RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS SUB-TOTAL	56,564,690	100.0	73,881,253	100.0	10,957,906	100.0	14,437,445	100.0	19,942,316	100.0	23,250,902	100.0
SMALL FIRMS AWARD \$1,000 & UNDER	13,544,494	24.0	17,769,944	24.1	1,239,845	11.3	4,243,181	29.4	3,584,251	18.0	3,998,624	17.2
SPECIAL FIRMS AWARD \$1,000 & UNDER	3,711,211	6.6	6,858,071	9.3	634,404	5.8	850,775	5.9	973,020	4.9	879,740	3.8
SMALL FIRMS AWARD \$1,000 & UNDER	19,711,111	35.0	49,255,624	66.6	1,035,496	9.4	9,328,818	64.6	15,358,315	77.0	18,356,498	79.0
NOT AWARDING TO SMALL FIRMS	17,122,884	30.4	42,444,614	57.4	7,048,161	64.5	14,414,761	100.0	26,724	0.1	16,040	0.1

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTE ON COVERAGE.
B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

TABLE 4 (CONCLUDED)
AWARDS PUBLICIZED TO SMALL BUSINESS
AMOUNTS IN THOUSANDS

METHOD AND RESULTS OF PUBLICIZING	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	FY 1980		FY 1981		FY 1980		FY 1981		FY 1980		FY 1981	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A. METHOD OF PUBLICIZING												
TOTAL	\$24,681,122		\$29,131,660		\$11,252,087		\$17,991,526		\$1,944,484		\$2,056,817	
INSTRUMENTAL	4,252,227		3,677,412		230,896		22,110		60,223		43,302	
FOR WORK OUTSIDE U.S.	1,099,285		1,316,789		2,534,867		2,805,040		0		58	
EDUCATIONAL & NON-PROFIT INSTITUTIONS	665,545		769,923		9,905		18,531		58,228		78,479	
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	8,664,065	100.0	23,367,536	100.0	8,436,425	100.0	14,946,845	100.0	1,826,033	100.0	1,934,978	100.0
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	15,691,038	84.1	19,566,661	83.7	7,679,327	91.0	14,091,322	94.3	1,751,237	95.9	1,905,190	98.5
NOT SYNOPSISIZED	14,496,436	77.7	18,175,678	77.8	6,238,813	74.7	11,884,022	79.5	1,461,094	80.0	1,610,906	83.3
NOT SYNOPSISIZED (SUB-TOTAL)	1,194,602	6.4	1,390,983	6.0	1,330,514	16.4	2,207,300	14.8	290,143	15.9	294,284	15.2
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED	71,521	0.4	74,883	0.3	25,153	0.3	32,878	0.2	82,142	4.5	78,668	4.1
NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	1,123,081	6.0	1,316,100	5.6	1,355,161	16.1	2,174,422	14.6	208,001	11.4	215,615	11.1
NOT PUBLICIZED TO SMALL BUSINESS	1,946,455	10.4	2,688,647	11.5	4,155,053	4.9	527,012	3.5	47,562	2.6	330	.2
PUBLICIZING TO SMALL BUSINESS UNKNOWN	1,026,572	5.5	1,112,228	4.8	342,045	4.1	334,511	2.2	27,234	1.5	29,458	1.5
NEGOTIATED AWARDS OF \$10,000 AND LESS AWARDED TO LARGE CONCERNS												
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	15,691,038	100.0	19,566,661	100.0	7,679,327	100.0	14,091,322	100.0	1,751,237	100.0	1,905,190	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS	2,441,584	15.6	3,010,161	15.4	3,332,324	43.4	5,373,503	38.1	750,234	42.8	891,403	46.8
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	359,576	2.3	462,017	2.4	1,240,235	16.2	4,137,733	29.4	383,883	21.9	397,391	20.9
SMALL FIRMS DID NOT SUBMIT BIDS	12,877,595	82.1	16,082,856	82.2	3,098,068	40.3	4,570,933	32.4	616,251	35.2	615,843	32.3
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS	12,283	0.1	11,627	0.1	8,700	0.1	9,153	0.1	869	0.1	553	.3
FORMALLY ADVERTISED ACTIONS OF \$10,000 AND LESS AWARDED TO LARGE CONCERNS												

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

Section 4.

AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to business firms in the United States by procurement program are shown in Table 5, Awards by Procurement Program, and Chart III for fiscal years 1980 and 1981, and in Table 6, Awards by Procurement Programs for fiscal years 1955 to 1981. Table 6a further subdivides awards by procurement program by purchasing department for fiscal years 1963 through 1981. The procurement program definitions are identical with those prescribed for use in the Defense Materials System.

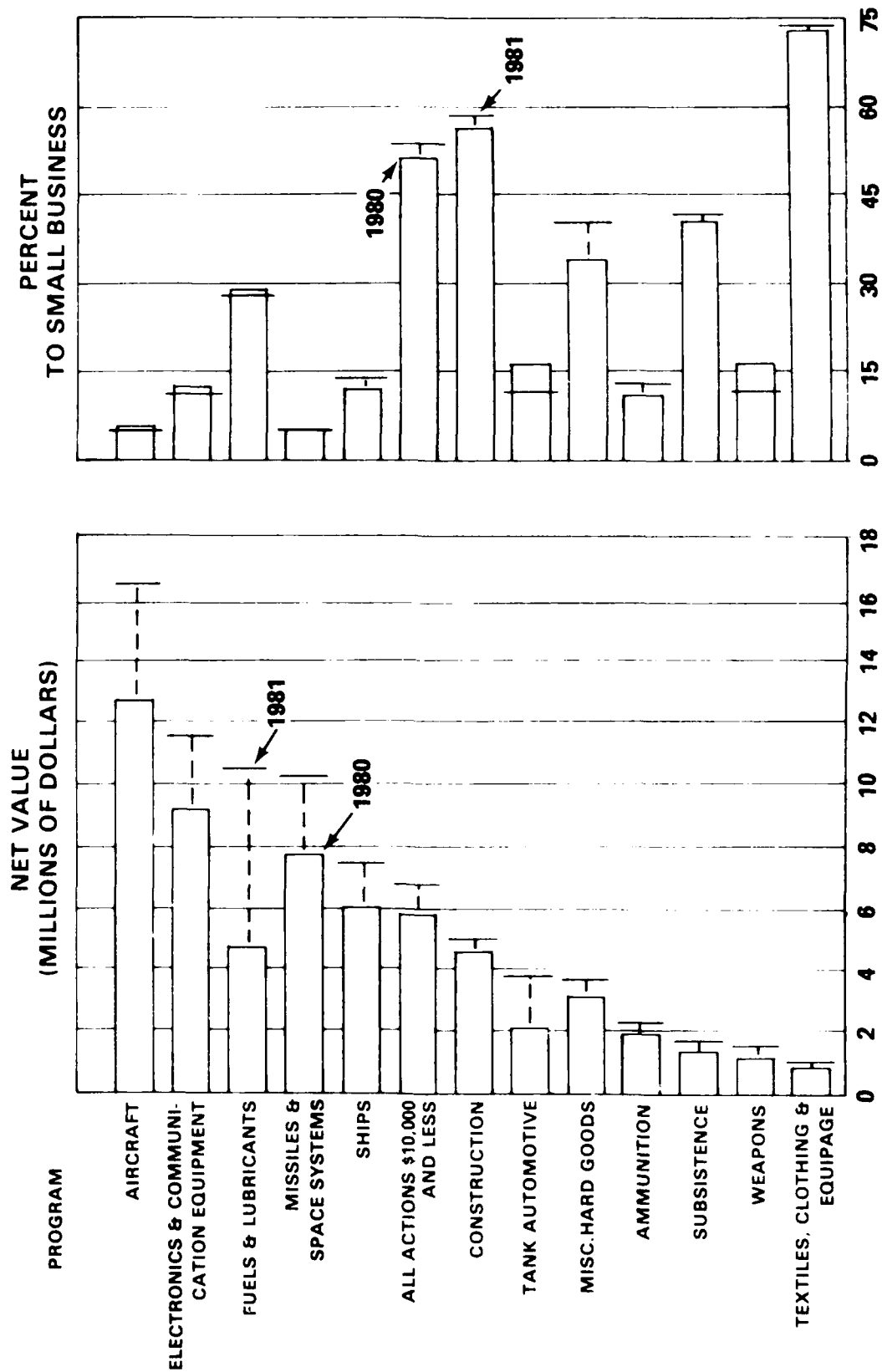
Total DoD procurement from United States business firms for work performed in the United States

during fiscal year 1981, totaled \$87,195 million, \$20,491 million (30.7 percent) higher than the previous fiscal year. A comparison of fiscal years 1980 and 1981 shows an increase in all major categories, except services which decreased slightly. The procurement programs with the largest increases were petroleum, \$5,746 million; airframes and related assemblies and spares, \$2,355 million; missile and space systems, \$2,342 million; electronics and communication equipment, \$2,155 million; ships, \$1,438 million; combat vehicles, \$1,342 million; and aircraft engines and related spares, \$1,181 million.

	FISCAL YEAR 1960		FISCAL YEAR 1961	
	AMOUNT	PERCENT	AMOUNT	PERCENT
ADMINISTRATIVE	1,000,000	10.0	1,000,000	10.0
GENERAL SERVICES	2,000,000	20.0	2,000,000	20.0
PERSONNEL	3,000,000	30.0	3,000,000	30.0
TRAVEL	1,000,000	10.0	1,000,000	10.0
POSTAGE	500,000	5.0	500,000	5.0
TELEPHONE	500,000	5.0	500,000	5.0
RENT	1,000,000	10.0	1,000,000	10.0
UTILITIES	500,000	5.0	500,000	5.0
MAINTENANCE	1,000,000	10.0	1,000,000	10.0
DEPRECIATION	1,000,000	10.0	1,000,000	10.0
INVENTORY	1,000,000	10.0	1,000,000	10.0
RESEARCH AND DEVELOPMENT	1,000,000	10.0	1,000,000	10.0
CONSTRUCTION	1,000,000	10.0	1,000,000	10.0
OTHER	1,000,000	10.0	1,000,000	10.0
TOTAL	10,000,000	100.0	10,000,000	100.0

4. See Notes 40-50 See Notes 40-50 See Notes 40-50

CHART III **AWARDS BY PROCUREMENT PROGRAM**



(a) For definitions and coverage, see Notes on Coverage.
(b) prior to fiscal year 1957, data for educational institutions were included in the figures for Business firms in the 1955.

Table 6 (continued)
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) (a)

MAJOR PROGRAM	NET VALUE (\$000)			PERCENT		
	FY 1958	FY 1959	FY 1960	FY '58	FY '59	FY '60
TOTAL	\$24,196,977	\$25,312,065	\$23,688,533			
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S. EDUCATIONAL AND NONPROFIT INSTITUTIONS	531,179 1,444,082 394,976	758,347 1,410,051 399,438	780,875 1,226,316 379,896			
ALL BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	\$21,826,740	\$22,744,229	\$21,301,446	90.5	88.9	92.9
MAJOR HARD GOODS (SUB-TOTAL)	13,895,607	15,439,876	14,808,194	63.4	68.5	69.3
Aircraft	7,416,184	6,487,041	4,788,349	33.9	25.6	22.4
Missile and Space Systems	2,836,984	4,490,340	4,983,736	13.2	19.7	23.0
Ships	650,199	1,094,793	1,009,671	3.0	4.9	4.5
Tank-Automotive	445,028	350,096	403,841	2.0	1.5	1.8
Weapons	212,746	186,997	120,755	1.0	0.8	0.5
Ammunition	298,039	356,436	477,647	1.4	1.6	2.2
Electronics and Communications						
Equipment	1,987,027	2,474,173	3,026,389	9.1	10.9	14.3
SERVICES	\$2,719,916	\$1,875,477	\$1,321,234	12.4	8.2	6.2
ALL OTHER (SUB-TOTAL)	\$5,211,217	\$5,428,876	\$5,172,114	24.2	24.3	24.3
Subsistence	462,820	490,851	468,734	2.1	2.2	2.2
Textiles, Clothing, and Equipment	242,374	177,654	176,861	1.1	0.8	0.8
Fuels and Lubricants	865,809	981,382	859,925	4.0	4.3	4.0
Miscellaneous Hard Goods	803,214	866,665	917,516	3.7	3.9	4.4
Construction	1,524,963	1,409,732	1,207,317	7.0	6.2	5.7
All Actions of \$10,000 or Less	1,312,028	1,502,532	1,542,665	6.0	6.6	7.2
SMALL BUSINESS FIRMS FOR WORK IN THE U.S. - TOTAL	\$1,729,018	\$1,742,850	\$3,439,639	17.1	16.6	16.1
MAJOR HARD GOODS (SUB-TOTAL)	541,903	710,986	616,684	3.0	4.6	4.3
Aircraft	123,305	15,001	126,161	1.7	2.7	2.6
Missile and Space Systems	41,258	62,212	58,976	1.5	1.4	1.2
Ships	80,886	90,031	87,960	1.2	1.4	1.2
Tank-Automotive	45,257	58,745	58,763	9.1	16.8	14.6
Weapons	21,713	26,080	22,892	10.2	13.9	19.0
Ammunition	36,167	44,965	47,152	12.1	12.6	9.9
Electronics and Communications	193,417	253,822	234,780	9.7	10.3	7.8
Equipment						
SERVICES	\$276,512	\$233,591	\$283,176	8.3	12.5	21.4
ALL OTHER (SUB-TOTAL)	\$2,960,703	\$2,818,273	\$2,519,829	56.9	52.3	48.7
Subsistence	247,398	265,471	268,690	53.5	54.1	57.3
Textiles, Clothing, and Equipment	53,104	124,482	119,894	63.3	70.1	67.8
Fuels and Lubricants	267,888	210,227	176,911	30.9	21.4	20.6
Miscellaneous Hard Goods	312,757	336,600	344,617	38.9	38.8	38.7
Construction	1,110,456	918,137	633,963	72.8	65.1	50.0
All Actions of \$10,000 or Less	868,895	983,361	995,679	68.2	65.4	64.5

(a) For definitions and coverage, see Notes on Coverage.

Table 6 (continued)
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) (a)

MAJOR PROGRAM	NET VALUE (\$000)			PERCENT		
	FY 1961	FY 1962	FY 1963	FY '61	FY '62	FY '63
TOTAL	\$25,584,390	\$29,254,502	\$29,378,720			
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	880,990	1,155,481	346,516			
EDUCATIONAL AND NONPROFIT INSTITUTIONS	1,279,713	1,454,095	1,270,839			
	432,170	497,463	617,848			
ALL BUSINESS FIRMS FOR WORK IN THE U.S.				PERCENT OF TOTAL		
(SUB-TOTAL)	\$22,991,517	\$26,147,463	\$27,143,517	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	16,612,669	18,760,409	19,043,160	72.3	71.7	70.2
Aircraft	4,935,898	5,103,588	5,478,639	21.5	19.5	20.2
Missile and Space Systems	5,883,871	6,690,993	6,688,656	25.6	25.6	24.6
Ships	1,365,539	1,475,039	1,682,780	6.0	5.6	6.2
Tank-Automotive	578,594	1,044,263	1,032,067	2.5	4.0	3.8
Weapons	142,770	220,171	214,050	0.6	0.8	0.8
Ammunition	551,931	920,788	886,081	2.4	3.5	3.3
Electronics and Communications						
Equipment	3,154,066	3,306,467	3,060,888	13.7	12.7	11.3
SERVICES	\$1,090,109	\$1,089,740	\$1,503,931	4.7	4.2	5.5
ALL OTHER (SUB-TOTAL)	\$5,288,739	\$6,297,314	\$6,596,426	23.0	24.1	24.3
Subsistence	468,927	574,936	585,572	2.0	2.2	2.2
Textiles, Clothing, and Equipage	263,596	407,583	258,767	1.1	1.6	0.9
Fuels and Lubricants	816,295	882,877	877,263	3.6	3.4	3.2
Miscellaneous Hard Goods	886,355	1,101,414	1,132,502	3.9	4.2	4.2
Construction	1,186,345	1,213,778	1,132,452	5.2	4.6	4.2
All Actions of \$10,000 or Less	1,665,221	2,116,726	2,609,870	7.2	8.1	9.6
SMALL BUSINESS FIRMS FOR WORK IN THE U.S. - TOTAL				PERCENT OF ALL BUSINESS FIRMS		
(SUB-TOTAL)	\$3,656,597	\$4,622,069	\$4,301,101	15.9	17.7	15.8
MAJOR HARD GOODS (SUB-TOTAL)	751,285	1,106,546	998,227	4.5	5.9	5.2
Aircraft	145,061	162,135	154,445	2.9	3.2	2.8
Missile and Space Systems	72,693	90,972	108,657	1.2	1.4	1.6
Ships	116,832	188,806	160,214	8.6	12.8	8.5
Tank-Automotive	60,529	145,988	71,420	10.5	14.0	6.9
Weapons	43,147	84,690	46,442	30.2	38.5	21.7
Ammunition	50,081	103,764	99,455	9.1	11.3	11.2
Electronics and Communications						
Equipment	262,942	330,191	357,594	8.3	10.0	11.7
SERVICES	\$269,025	\$372,280	\$318,049	24.7	34.7	21.1
ALL OTHER (SUB-TOTAL)	\$2,636,287	\$3,143,243	\$2,984,825	49.8	49.9	45.2
Subsistence	261,548	330,028	300,603	55.8	57.4	51.3
Textiles, Clothing, and Equipage	147,284	252,102	161,604	55.9	61.9	62.5
Fuels and Lubricants	199,127	194,632	177,365	24.3	22.0	20.2
Miscellaneous Hard Goods	328,281	417,867	362,891	37.0	37.9	32.0
Construction	635,707	580,608	583,392	53.6	47.8	51.5
All Actions of \$10,000 or Less	1,064,340	1,368,006	1,398,970	63.9	64.6	53.6

(a) For definitions and coverage, see Notes on Coverage.

Table 6 (continued)

AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) (a)

MAJOR PROGRAM	NET VALUE (\$000)				PERCENT OF TOTAL			
	FY 1984	FY 1985	FY 1986	FY 1987	FY 1984	FY 1985	FY 1986	FY 1987
TOTAL	\$28,796,284	\$27,997,037	\$38,243,107					
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S. EDUCATIONAL AND NONPROFIT INSTITUTIONS	561,746 1,325,905 687,570	612,470 1,530,046 737,850	1,014,603 2,530,046 672,454					
ALL BUSINESS FIRMS								
ALL BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	\$26,221,063	\$25,280,812	\$34,026,004		100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	17,666,567	16,392,140	21,436,838		67.4	64.8	63.0	63.0
Aircraft	6,067,014	5,780,636	7,509,578		23.1	22.9	22.9	22.0
Missile and Space Systems	5,579,354	4,233,144	4,123,515		21.3	16.7	16.7	12.1
Ships	1,484,536	1,691,266	1,316,178		5.7	6.7	3.9	3.9
Tank-Automotive	745,380	850,574	1,555,214		2.9	3.3	4.6	4.6
Weapons	211,457	299,169	500,331		0.8	1.2	1.5	1.5
Ammunition	660,564	759,181	2,830,243		2.5	3.0	8.3	8.3
Electronics and Communications Equipment	2,918,262	2,778,170	3,601,779		11.1	11.0	10.6	10.6
SERVICES	\$1,800,017	\$1,739,862	\$2,290,276		6.9	6.9	6.7	6.7
ALL OTHER (SUB-TOTAL)	\$6,754,479	\$7,148,810	\$10,298,890		25.7	28.3	30.3	30.3
Subsistence	579,412	647,345	1,045,506		2.2	2.6	3.1	3.1
Textiles, Clothing, and Equipment	262,214	360,630	1,245,862		1.0	1.4	3.7	3.7
Fuels and Lubricants	788,124	318,301	908,327		3.0	3.2	2.7	2.7
Miscellaneous Hard Goods	1,054,323	1,131,772	2,588,241		4.0	4.5	7.6	7.6
Construction	1,360,003	1,325,315	1,030,230		5.2	5.3	3.0	3.0
All Actions of \$10,000 or Less	2,710,403	2,865,447	3,480,724		10.3	11.3	10.2	10.2
SMALL BUSINESS FIRMS								
SMALL BUSINESS FIRMS FOR WORK IN THE U.S. - TOTAL	\$4,519,101	\$4,942,969	\$7,268,732		17.2	19.6	21.4	21.4
MAJOR HARD GOODS (SUB-TOTAL)	974,283	1,091,533	1,845,353		5.5	6.7	8.6	8.6
Aircraft	195,497	209,735	269,722		3.2	3.6	3.6	3.6
Missile and Space Systems	89,219	63,423	89,617		1.6	1.5	2.2	2.2
Ships	151,535	141,003	211,443		10.2	8.3	16.1	16.1
Tank-Automotive	77,780	104,277	209,704		10.4	12.3	13.5	13.5
Weapons	57,729	90,858	131,127		2.3	30.4	26.2	26.2
Ammunition	100,252	119,997	474,703		15.2	15.8	16.8	16.8
Electronics and Communications Equipment	302,271	362,240	459,037		10.4	13.0	12.7	12.7
SERVICES	\$412,196	\$358,706	\$526,514		22.9	20.6	23.0	23.0
ALL OTHER (SUB-TOTAL)	\$3,132,622	\$3,492,730	\$4,896,865		46.4	48.9	47.5	47.5
Subsistence	307,154	331,625	545,396		53.0	51.2	52.2	52.2
Textiles, Clothing, and Equipment	176,021	240,540	731,253		67.1	66.7	58.7	58.7
Fuels and Lubricants	179,940	207,108	221,218		22.8	26.3	24.4	24.4
Miscellaneous Hard Goods	306,694	357,381	967,909		29.1	31.6	31.4	31.4
Construction	767,458	895,827	651,593		56.4	67.6	63.2	63.2
All Actions of \$10,000 or Less	1,395,355	1,460,249	1,779,496		51.5	51.0	51.1	51.1

(a) For definitions and coverage, see Notes on Coverage.

Table 1. Continued

ANALYST: BY GOVERNMENT WITNESS

MAJOR PROGRAM		NET ASSETS (\$ MIL)		PERCENT	
	FY 1970	FY 1971	FY 1972	FY 1973	FY 1974
TOTAL	\$35,976,597	\$34,516,827	\$38,291,601		
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	1,638,521	1,533,395	2,524,968		
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,436,849	2,672,629	2,609,003		
	339,679	302,338	750,696		
ALL BUSINESS FIRMS					
(SUB-TOTAL)	\$31,191,548	\$30,208,486	\$33,026,727	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	23,563,928	22,124,899	27,085,479	65.7	66.8
Aircraft	6,596,153	6,550,466	7,271,862	21.1	22.4
Missile and Space Systems	4,785,408	4,434,433	4,972,942	15.3	14.7
Ships	1,628,731	2,495,482	2,277,248	6.7	8.4
Tank-Automotive	913,443	843,922	651,152	3.1	2.6
Weapons	346,293	345,472	351,082	1.1	1.0
Ammunition	3,021,132	2,143,114	2,583,604	9.1	7.1
Electronics and Communications					
Equipment	3,366,838	3,041,098	3,700,189	10.2	10.1
Services	\$2,928,138	\$2,631,224	\$2,709,816	9.4	8.4
ALL OTHER (SUB-TOTAL)	\$7,249,534	\$7,371,242	\$8,211,432	24.9	24.4
Subsistence	446,686	484,194	773,584	3.0	2.9
Textiles, Clothing, and Footwear	4,612,111	276,106	393,827	1.3	0.9
Fuels and Lubricants	1,134,309	843,146	976,031	4.3	2.8
Miscellaneous Hard Goods	1,273,127	951,119	1,155,720	4.3	2.8
Construction	1,273,127	951,119	1,155,720	4.3	2.8
ALL ACTIONS OF \$1 MIL OR MORE	\$2,436,239	\$2,436,239	\$2,436,239	7.2	4.4
SMALL BUSINESS FIRMS (SUB-TOTAL)					
MAJOR HARD GOODS (SUB-TOTAL)	\$5,753,407	\$5,753,407	\$5,753,407	19.8	16.4
Aircraft	1,083,344	1,083,344	1,083,344	5.2	4.5
Missile and Space Systems	1,083,344	1,083,344	1,083,344	5.2	4.5
Ships	1,083,344	1,083,344	1,083,344	5.2	4.5
Tank-Automotive	1,083,344	1,083,344	1,083,344	5.2	4.5
Weapons	1,083,344	1,083,344	1,083,344	5.2	4.5
Ammunition	1,083,344	1,083,344	1,083,344	5.2	4.5
Electronics and Communications	1,083,344	1,083,344	1,083,344	5.2	4.5
Equipment	1,083,344	1,083,344	1,083,344	5.2	4.5
Services					
ALL OTHER (SUB-TOTAL)	\$3,083,132	\$3,083,132	\$3,083,132	10.0	10.0
Subsistence	3,083,132	3,083,132	3,083,132	10.0	10.0
Textiles, Clothing, and Footwear					
Fuels and Lubricants					
Miscellaneous Hard Goods					
Construction					
ALL ACTIONS OF \$1 MIL OR MORE					

[illegible]

Table 1. Continued

Table 1. Continued

Category	Values				Percent		
	FY 1973	FY 1974	FY 1975	FY 1976	FY 1973	FY 1974	FY 1975
Small Business	\$1,013,113	\$1,113,124	\$1,114,143	\$1,114,143	100.0	100.0	100.0
Aircraft	1,013,113	1,113,124	1,114,143	1,114,143	63.5	62.5	59.9
Missile and Space Systems	1,013,113	1,113,124	1,114,143	1,114,143	20.0	19.5	18.1
Naval Systems	1,013,113	1,113,124	1,114,143	1,114,143	14.5	12.7	12.4
Land Systems	1,013,113	1,113,124	1,114,143	1,114,143	6.9	11.1	9.5
Air Systems	1,013,113	1,113,124	1,114,143	1,114,143	2.1	2.2	2.6
Electronic and Communications	1,013,113	1,113,124	1,114,143	1,114,143	1.1	1.2	1.2
Construction	1,013,113	1,113,124	1,114,143	1,114,143	1.3	4.6	3.5
Other	1,013,113	1,113,124	1,114,143	1,114,143	11.5	11.1	12.6
Total	\$1,013,113	\$1,113,124	\$1,114,143	\$1,114,143	8.7	4.0	8.3
Small Business	\$1,013,113	\$1,113,124	\$1,114,143	\$1,114,143	27.8	29.5	31.8
Aircraft	1,013,113	1,113,124	1,114,143	1,114,143	2.6	2.9	2.8
Missile and Space Systems	1,013,113	1,113,124	1,114,143	1,114,143	1.2	1.5	1.2
Naval Systems	1,013,113	1,113,124	1,114,143	1,114,143	3.1	5.1	5.8
Land Systems	1,013,113	1,113,124	1,114,143	1,114,143	4.0	3.9	3.7
Air Systems	1,013,113	1,113,124	1,114,143	1,114,143	5.8	5.0	7.3
Electronic and Communications	1,013,113	1,113,124	1,114,143	1,114,143	11.1	11.1	11.0
Construction	1,013,113	1,113,124	1,114,143	1,114,143	11.1	11.1	11.0
Other	1,013,113	1,113,124	1,114,143	1,114,143	11.1	11.1	11.0
Small Business	\$1,013,113	\$1,113,124	\$1,114,143	\$1,114,143	19.6	19.5	20.0
Aircraft	1,013,113	1,113,124	1,114,143	1,114,143	6.7	6.7	6.7
Missile and Space Systems	1,013,113	1,113,124	1,114,143	1,114,143	2.7	2.8	3.4
Naval Systems	1,013,113	1,113,124	1,114,143	1,114,143	2.7	2.7	2.9
Land Systems	1,013,113	1,113,124	1,114,143	1,114,143	6.7	6.4	7.3
Air Systems	1,013,113	1,113,124	1,114,143	1,114,143	15.9	19.2	13.6
Electronic and Communications	1,013,113	1,113,124	1,114,143	1,114,143	12.7	16.8	24.3
Construction	1,013,113	1,113,124	1,114,143	1,114,143	16.5	16.3	14.8
Other	1,013,113	1,113,124	1,114,143	1,114,143	11.2	11.0	9.6
Small Business	\$1,013,113	\$1,113,124	\$1,114,143	\$1,114,143	21.5	21.9	20.9
Aircraft	1,013,113	1,113,124	1,114,143	1,114,143	48.4	46.0	44.5
Missile and Space Systems	1,013,113	1,113,124	1,114,143	1,114,143	48.3	45.6	47.8
Naval Systems	1,013,113	1,113,124	1,114,143	1,114,143	67.7	62.1	63.9
Land Systems	1,013,113	1,113,124	1,114,143	1,114,143	33.4	24.5	28.0
Air Systems	1,013,113	1,113,124	1,114,143	1,114,143	37.5	36.4	36.9
Electronic and Communications	1,013,113	1,113,124	1,114,143	1,114,143	59.8	67.7	54.0
Construction	1,013,113	1,113,124	1,114,143	1,114,143	48.6	47.3	47.7
Other	1,013,113	1,113,124	1,114,143	1,114,143	48.6	47.3	47.7

4. For definitions and coverage, see Notes on Coverage. Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS). FY 1973, \$1,013,113; FY 1974, \$1,113,124; FY 1975, \$1,114,143.

ADMINISTRATIVE PROGRAM (BY FISCAL YEAR) (8)

[illegible]

for definitions and coverage, see Notes on Coverage.
Includes awards for the civilian health and medical
\$13,614, FY 1977, \$742.

TABLE 1. CONTRACTS, BY TYPE, AND EVALUATION, BY TYPE OF CONTRACTOR a)

TYPE OF CONTRACT	FY 1964		FY 1961		FY 1962	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL			NA		\$6,049,597	
INTRA-GOVERNMENTAL, FOR WORK OUTSIDE THE U.S.			NA			
TOTAL, EXCEPT INTRA-GOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$5,239,057	22.6			\$6,023,402	25.7
Army	772,931	15.2	\$5,561,054	25.6	655,656	12.3
Navy	1,254,372	17.8	755,645	15.0	793,910	12.3
Air Force	3,211,754	29.2	1,560,122	23.9	1,087,295	13.3
			3,215,287	32.8	4,214,392	38.2
EDUCATIONAL AND NONPROFIT INSTITUTIONS						
Army	\$340,465	85.2	\$316,809	83.4	\$373,638	86.5
Navy	91,399	85.2	63,794	57.3	48,588	86.4
Air Force	94,998	97.1	122,562	97.6	133,136	95.4
	154,068	95.5	130,453	91.2	191,914	81.2
GOVERNMENT FIRM FOR WORK IN THE U.S.						
Army	\$4,608,592	21.5	\$5,234,245	24.6	\$5,649,764	24.6
Navy	681,532	13.7	671,851	14.1	607,068	11.5
Air Force	1,159,374	16.7	1,401,560	21.9	1,332,659	18.6
	3,058,686	28.2	3,044,634	32.0	3,710,037	35.2
SMALL BUSINESS FIRMS						
Army	\$169,962	3.5	\$161,307	2.4	\$197,126	3.5
Navy	68,855	1.7	28,858	6.2	41,950	5.7
Air Force	68,144	5.2	72,278	5.4	85,096	8.9
	50,363	1.7	60,431	1.9	70,080	1.8

a) For Definitions and Coverage, See Notes on Coverage.
NA Not Available.

Section 5

5-1. RDI&E PROGRAMS, DEVELOPMENT, RESEARCH, AND TEST

The total dollar value of RDI&E awards, including test, and development work, for the period 1941-1970 is shown in Table 5. The total dollar value of RDI&E awards for the period 1941-1970 is shown in Table 5.

The total dollar value of RDI&E awards, including awards for work outside the Armed Forces and orders to other government agencies, amounted to \$10,412 million during fiscal year 1941 and \$104,412 million during fiscal year 1970. During this same period last year, the dollar amount was \$9,014 million, which was 11.7 percent of the total awards.

Between fiscal years 1959 and 1963, there was an annual increase in the dollar value of awards for RDI&E work. Following two years of decline, awards for RDI&E procurement increased each year and reached \$6,436 million in fiscal year 1968. After two years of decline to \$5,399 million in fiscal year 1970, awards for RDI&E increased in

total dollar value of RDI&E awards, including awards for work outside the Armed Forces and orders to other government agencies, amounted to \$10,412 million during fiscal year 1941 and \$104,412 million during fiscal year 1970. During this same period last year, the dollar amount was \$9,014 million, which was 11.7 percent of the total awards.

Although there has been a general upward trend in both total and RDI&E awards since fiscal year 1941, the relative share of RDI&E procurement in total procurement has declined from 11.7 percent in FY 1946 to 11.7 percent in FY 1970.

Contract awards for RDI&E by program group are shown for fiscal years 1959 through 1961 in Table 6. The table shows the percentage of RDI&E awards in each program based on the total shown in Table 5 at Section 4.

TABLE 6a (Concluded)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT
(BY FISCAL YEAR) a/

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1980						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$66,703,739b/	\$13,434,960	\$22,804,394	\$18,664,065	\$ 8,436,425	\$1,826,033
MAJOR HARD GOODS (SUB-TOTAL)	\$40,978,875	\$ 8,594,566	\$17,354,105	\$13,986,262	\$ 315,621	\$ 56,278
Aircraft	12,485,263	1,232,874	4,172,890	7,057,184	22,345	0
Missile and Space Systems	7,889,975	1,827,542	3,128,886	2,931,941	1,433	0
Ships	5,955,170	35,708	5,814,970	640	51,062	52,790
Tank-Automotive	2,115,094	2,002,544	4,285	82,343	23,437	2,437
Weapons	1,091,943	663,010	234,505	194,003	425	0
Ammunition	1,863,660	1,244,166	425,619	193,575	300	0
Electronics & Communications Equip.	9,577,770	1,588,752	3,572,950	3,526,576	216,619	1,051
SERVICES	\$ 5,896,879	\$ 841,978	\$ 2,257,735	\$ 1,809,072	\$ 12,278	\$ 185,921
ALL OTHER (SUB-TOTAL)	\$19,827,985	\$ 3,998,416	\$ 3,192,554	\$ 2,868,731	\$ 8,108,526	\$1,583,834
Subsistence	1,341,849	227,161	61,908	159,345	83,435	0
Textiles, Clothing, and Equipage	821,201	9,071	16,431	31,127	764,408	164
Fuels and Lubricants	4,595,139	24,006	17,658	37,012	4,513,918	2,404
Miscellaneous Hard Goods	2,960,240	720,006	747,520	396,890	985,502	89,713
Construction	4,328,427	1,417,333	1,105,528	423,204	4,201	1,368,992
All Actions of \$10,000 or Less	5,781,129	1,600,782	1,243,509	1,821,153	947,062	123,061
FISCAL YEAR 1981						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$87,194,528	\$18,365,681	\$26,752,259	\$23,367,536	\$14,946,845	\$1,934,978
MAJOR HARD GOODS (SUB-TOTAL)	\$53,321,936	\$12,631,119	\$21,351,572	\$18,096,454	\$ 430,230	\$ 49,409
Aircraft	16,538,058	1,528,304	5,623,494	9,345,483	37,814	7,963
Missile and Space Systems	10,232,085	2,564,075	3,497,321	4,169,933	693	13
Ships	7,393,249	43,043	7,260,713	2,620	54,564	32,309
Tank-Automotive	3,848,480	3,744,479	6,589	64,308	28,723	4,381
Weapons	1,523,192	804,838	516,698	200,062	1,524	26
Ammunition	2,053,861	1,520,388	362,479	170,711	262	0
Electronics & Communications Equip.	11,733,011	2,425,992	4,084,274	4,143,337	311,650	4,717
SERVICES	\$ 5,845,754	\$ 1,119,520	\$ 1,699,180	\$ 1,884,366	\$ 15,989	\$ 153,909
ALL OTHER (SUB-TOTAL)	\$28,026,838	\$ 4,615,042	\$ 3,701,507	\$ 3,386,716	\$14,500,626	\$1,731,660
Subsistence	1,620,734	247,770	71,255	187,346	1,114,363	0
Textiles, Clothing, and Equipage	866,635	9,540	13,822	25,390	817,747	110
Fuels and Lubricants	10,351,184	20,962	17,444	62,356	10,247,591	2,711
Miscellaneous Hard Goods	3,669,716	874,344	880,768	562,377	1,225,199	99,077
Construction	4,944,686	1,729,822	1,191,212	509,132	4,320	1,498,202
All Actions of \$10,000 or Less	6,573,883	1,732,604	1,527,006	2,040,115	1,091,406	131,560

a/ For definitions and coverage, see Notes on Coverage.

b/ Includes "Other Defense Agencies" awards.

TABLE 6a (Continued)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT
(BY FISCAL YEAR) a/

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1978						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$52,614,827 ^{b/}	\$10,685,962	\$19,298,388	\$15,402,757	\$6,176,951	
MAJOR HARD GOODS (SUB-TOTAL)	\$34,320,687	\$ 7,097,347	\$14,905,571	\$11,730,900	\$ 235,639	
Aircraft	10,975,047	1,035,588	3,479,642	6,440,634	16,183	
Missile and Space Systems	6,560,182	1,421,493	3,010,762	2,127,219	32,483	
Ships	5,441,144	9,877	5,389,711	8,662	32,894	
Tank-Automotive	2,011,284	1,936,544	7,651	49,025	17,665	
Weapons	842,509	468,341	188,082	185,412	674	
Ammunition	1,579,900	1,167,959	238,934	172,827	180	
Electronics & Communications Equip.	6,910,621	1,057,545	2,590,789	2,747,121	164,560	
SERVICES	\$ 4,554,033	\$ 610,779	\$ 1,907,705	\$ 1,555,047	\$ 8,890	
ALL OTHER (SUB-TOTAL)	\$13,740,107	\$ 2,977,836	\$ 2,485,112	\$ 2,286,810	\$5,932,422	
Subsistence	1,125,574	204,050	50,006	100,009	771,509	
Textiles, Clothing, and Equipage	680,169	52,959	19,812	23,371	584,027	
Fuels and Lubricants	2,880,430	6,133	14,550	15,219	2,844,528	
Miscellaneous Hard Goods	2,005,122	424,094	366,105	309,810	887,673	
Construction	2,385,388	1,044,115	982,672	341,183	9,763	
All Actions of \$10,000 or Less	4,663,424	1,246,485	1,051,967	1,497,218	834,922	
FISCAL YEAR 1979						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$58,544,389 ^{b/}	\$12,151,107	\$20,949,815	\$16,210,363	\$6,408,610	\$1,513,362
MAJOR HARD GOODS (SUB-TOTAL)	\$37,482,290	\$ 8,145,686	\$16,326,426	\$12,136,253	\$ 275,646	\$ 30,344
Aircraft	11,623,623	1,136,158	4,002,183	6,469,060	16,176	46
Missile and Space Systems	6,660,088	1,558,175	2,712,098	2,386,766	498	0
Ships	6,038,633	36,490	5,933,068	441	40,584	27,600
Tank-Automotive	2,106,987	2,017,658	14,080	52,713	21,024	1,512
Weapons	917,314	540,113	208,642	168,167	293	0
Ammunition	1,773,007	1,279,948	290,984	201,616	459	0
Electronics & Communications Equip.	8,362,638	1,577,144	3,165,371	2,857,490	196,612	1,186
SERVICES	\$ 4,510,041	\$ 622,713	\$ 1,603,517	\$ 1,476,058	\$ 10,202	\$ 115,409
ALL OTHER (SUB-TOTAL)	\$16,552,058	\$ 3,382,708	\$ 3,019,872	\$ 2,598,052	\$6,122,762	\$1,367,609
Subsistence	1,325,400	220,369	52,037	127,858	925,136	0
Textiles, Clothing, and Equipage	547,803	36,185	10,615	34,638	466,181	184
Fuels and Lubricants	3,052,819	5,839	14,246	16,464	3,014,735	1,466
Miscellaneous Hard Goods	2,423,621	475,229	591,505	373,596	842,344	122,371
Construction	3,998,192	1,212,099	1,232,194	406,056	4,934	1,135,640
All Actions of \$10,000 or Less	5,204,223	1,432,987	1,119,275	1,639,440	869,432	107,948

a/ For definitions and coverage, see Notes on Coverage.

b/ Includes "Other Defense Agencies" awards.

Table 6a (Continued)
AWARDS BY PROGRAM, BY DEPARTMENT
(BY FISCAL YEAR) a/

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
FISCAL YEAR 1977					
A. BUSINESS FIRMS FOR WORK IN THE U.S.					
MAJOR HARD GOODS (SUB-TOTAL)	\$9,839,403	\$2,326,200b/	\$3,329,487	\$2,930,548	\$1,253,168
Aircraft	\$5,684,915	\$1,269,889	\$2,369,659	\$2,013,086	\$ 32,281
Missile and Space Systems	1,737,875	108,738	570,199	1,057,816	1,177
Ships	1,025,246	228,438	403,859	392,979	-
Tank-Automotive	821,763	2,092	812,984	41	6,646
Weapons	332,587	322,576	440	7,519	2,042
Ammunition	130,287	75,635	36,444	24,190	18
Electronics & Communications Equip.	374,356	279,942	79,647	14,704	57
SERVICES	1,262,807	262,498	472,086	515,837	22,386
ALL OTHER (SUB-TOTAL)	\$1,051,388	\$ 281,608	\$ 492,208	\$ 275,623	\$ 1,949
Subsistence	\$3,103,100	\$ 774,703	\$ 467,620	\$ 641,839	\$1,218,938
Textiles, Clothing, and Equipment	269,874	37,943	8,705	20,289	202,897
Fuels and Lubricants	111,285	3,240	4,495	2,515	101,035
Miscellaneous Hard Goods	573,374	2,054	1,432	802	569,086
Construction	404,582	97,888	79,255	64,813	162,626
All Actions of \$10,000 or Less	678,178	336,005	148,617	192,000	1,556
	1,065,847	297,573	225,116	361,420	181,738
FISCAL YEAR 1977					
B. BUSINESS FIRMS FOR WORK IN THE U.S.					
MAJOR HARD GOODS (SUB-TOTAL)	\$45,595,210b/	\$ 9,568,585	\$15,210,439	\$14,163,963	\$5,578,142
Aircraft	\$29,317,591	\$ 5,928,373	\$11,953,056	\$10,851,445	\$ 202,083
Missile and Space Systems	9,067,109	810,997	2,817,558	5,418,473	11,065
Ships	5,555,009	1,219,368	2,113,181	2,222,295	165
Tank-Automotive	4,224,372	5,906	4,172,202	883	45,381
Weapons	1,794,556	1,740,507	8,634	30,650	14,776
Ammunition	646,920	318,098	195,437	121,458	2,001
Electronics & Communications Equip.	1,389,948	903,101	309,092	177,744	11
SERVICES	6,639,677	921,396	2,336,952	2,879,942	128,684
ALL OTHER (SUB-TOTAL)	\$ 3,382,781	\$ 519,956	\$ 993,681	\$ 1,227,837	\$ 8,300
Subsistence	\$12,894,838	\$ 3,120,256	\$ 2,263,702	\$ 2,084,681	\$ 367,759
Textiles, Clothing, and Equipment	1,158,577	214,069	33,657	85,509	824,347
Fuels and Lubricants	544,747	64,863	17,325	16,051	446,497
Miscellaneous Hard Goods	2,525,577	7,914	12,264	13,354	2,492,045
Construction	1,734,068	366,987	301,062	275,681	815,857
All Actions of \$10,000 or Less	2,564,320	1,328,486	89,332	320,469	8,140
	4,327,549	1,137,037	1,002,062	1,373,617	780,778

a/ For definitions and coverage, see Notes on Coverage.
b/ Includes "Other Defense Agency" awards.

TABLE 2a (Continued)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT
FISCAL YEAR 1974

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
FISCAL YEAR 1974					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$37,114,874	\$8,533,400	\$13,374,410	\$10,418,468	\$4,788,605
MAJOR HARD GOODS (SUB-TOTAL)	\$22,183,743	\$4,541,880	\$9,962,671	\$7,486,250	\$194,942
Aircraft	6,700,513	1,210,838	2,615,738	3,573,653	14,325
Missile and Space Systems	4,595,021	7,810	1,451,618	1,910,763	1,802
Ships	3,516,117	897,231	3,488,509	247	34,551
Tank-Automotive	946,889	191,444	4,206	14,857	11,895
Weapons	437,744	191,444	163,966	81,852	443
Ammunition	1,294,387	896,517	263,248	140,347	275
Electronics & Communications Equip.	4,671,070	845,708	1,975,290	1,723,521	126,551
SERVICES	\$3,066,475	\$932,951	\$1,139,138	\$982,109	\$10,277
ALL OTHER (SUB-TOTAL)	\$11,866,665	\$3,059,664	\$2,272,601	\$1,951,109	\$4,583,286
Subsistence	1,052,515	206,578	42,231	91,578	712,128
Textiles, Clothing, and Equipage	458,326	38,203	12,515	11,594	396,014
Fuels and Lubricants	2,160,954	8,342	17,372	16,349	2,117,991
Miscellaneous Hard Goods	1,381,550	305,736	205,325	204,513	671,976
Construction	2,707,025	1,408,183	998,498	299,152	1,192
All Actions of \$10,000 or Less	4,101,190	1,092,622	996,660	1,327,923	683,985
FISCAL YEAR 1976					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$37,593,830	\$8,369,760	\$12,887,877	\$11,406,581	\$4,929,612
MAJOR HARD GOODS (SUB-TOTAL)	\$22,794,566	\$4,500,939	\$9,661,048	\$8,470,164	\$162,415
Aircraft	7,030,413	518,184	1,894,803	4,608,493	8,933
Missile and Space Systems	4,717,156	1,026,502	1,742,123	1,948,343	188
Ships	3,791,679	5,351	3,755,669	255	30,404
Tank-Automotive	1,320,870	1,265,753	11,341	42,122	11,654
Weapons	511,817	233,117	194,958	83,318	424
Ammunition	945,607	571,603	265,320	108,642	42
Electronics & Communications Equip.	4,477,024	880,429	1,806,834	1,678,991	110,770
SERVICES	\$3,194,361	\$1,015,070	\$1,113,444	\$1,057,302	\$8,545
ALL OTHER (SUB-TOTAL)	\$11,604,903	\$2,853,751	\$2,113,385	\$1,879,115	\$4,758,652
Subsistence	1,038,485	172,955	3,258	80,638	752,634
Textiles, Clothing, and Equipage	478,942	38,177	13,616	13,286	413,863
Fuels and Lubricants	2,268,455	28,646	20,312	21,990	2,197,507
Miscellaneous Hard Goods	1,386,212	298,750	194,868	216,260	676,334
Construction	2,247,224	1,210,171	845,164	191,268	621
All Actions of \$10,000 or Less	4,185,585	1,105,052	1,007,167	1,355,673	717,693

a/ For definitions and coverage, see Notes on Coverage.

b/ Includes "Other Defense Agencies" awards.

TABLE 6a (Continued)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT
(BY FISCAL YEAR) a/

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
FISCAL YEAR 1973					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$30,647,396	\$7,635,001 b/	\$10,697,488	\$9,030,484	\$3,284,423
MAJOR HARD GOODS (SUB-TOTAL)	\$19,447,376	\$4,552,010	\$ 8,172,074	\$6,568,032	\$ 155,260
Aircraft	6,139,559	384,610	2,496,503	3,243,042	15,404
Missile and Space Systems	4,429,273	1,335,675	1,141,999	1,950,940	659
Ships	2,114,524	4,993	2,089,529	235	19,767
Tank-Automotive	634,173	594,256	2,720	25,178	12,019
Weapons	343,683	109,811	188,644	45,126	102
Ammunition	2,247,343	1,486,740	611,290	149,313	0
Electronics & Communications Equip.	3,538,821	635,925	1,641,389	1,154,198	107,309
SERVICES	\$ 2,680,070	\$ 837,692	\$ 979,196	\$ 855,247	\$ 7,935
ALL OTHER (SUB-TOTAL)	\$ 8,519,950	\$2,245,299	\$ 1,546,218	\$1,607,205	\$3,121,228
Subsistence	790,906	123,397	27,014	56,844	583,851
Textiles, Clothing, and Equipage	356,673	26,230	7,137	12,291	311,015
Fuels and Lubricants	959,509	1,967	515	152	956,875
Miscellaneous Hard Goods	1,226,326	212,544	167,168	214,985	631,629
Construction	1,773,853	985,400	537,578	248,384	2,491
All Actions of \$10,000 or Less	3,412,683	895,761	806,806	1,074,749	635,367
FISCAL YEAR 1974					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$33,233,862	\$7,596,894 b/	\$11,864,427	\$9,448,113	\$4,324,428
MAJOR HARD GOODS (SUB-TOTAL)	\$20,760,171	\$4,496,823	\$ 9,192,806	\$6,911,462	\$ 159,080
Aircraft	6,480,779	642,039	2,032,195	3,794,317	12,228
Missile and Space Systems	4,225,507	1,242,631	1,210,190	1,772,340	346
Ships	3,704,370	7,630	3,671,827	358	24,555
Tank-Automotive	724,467	678,325	2,413	30,689	13,040
Weapons	392,245	155,674	180,906	55,376	289
Ammunition	1,535,389	1,068,042	358,505	108,828	14
Electronics & Communications Equip.	3,697,414	702,482	1,736,770	1,149,554	108,608
SERVICES	\$ 2,667,590	\$ 944,997	\$ 889,052	\$ 821,073	\$ 12,468
ALL OTHER (SUB-TOTAL)	\$ 9,806,101	\$2,155,074	\$ 1,782,569	\$1,715,578	\$4,152,880
Subsistence	975,294	167,720	36,834	74,932	693,708
Textiles, Clothing, and Equipage	497,602	23,290	10,322	12,695	451,295
Fuels and Lubricants	1,690,453	4,851	9,250	936	1,675,416
Miscellaneous Hard Goods	1,284,986	236,301	166,448	179,541	702,696
Construction	1,675,566	726,450	672,421	274,858	1,837
All Actions of \$10,000 or Less	3,682,200	994,462	887,194	1,172,616	627,928

a/ For definitions and coverage, see Notes on Coverage.

b/ Includes "Other Defense Agencies" awards.

TABLE 6a (Continued)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT
(BY FISCAL YEAR) a/

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
FISCAL YEAR 1971					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$30,208,466	\$7,540,842	\$10,791,300	\$8,888,769	\$2,987,555
MAJOR HARD GOODS (SUB-TOTAL)	\$20,184,899	\$5,058,393	\$8,375,337	\$6,629,904	\$121,265
Aircraft	6,896,466	467,995	2,987,395	3,432,119	8,957
Missile and Space Systems	4,454,435	1,564,919	899,796	1,989,599	121
Ships	2,495,462	2,173	2,474,867	103	18,319
Tank-Automotive	833,922	792,069	5,147	25,618	11,088
Weapons	300,402	117,431	148,210	34,761	0
Ammunition	2,143,114	1,516,467	433,478	193,131	38
Electronics & Communications Equip.	3,061,098	597,339	1,426,444	954,573	82,742
SERVICES	\$2,651,924	\$747,440	\$971,127	\$930,757	\$2,600
ALL OTHER (SUB-TOTAL)	\$7,371,643	\$1,735,009	\$1,444,836	\$1,328,108	\$2,863,690
Subsistence	884,794	93,427	27,533	50,480	713,354
Textiles, Clothing, and Equipage	276,166	9,764	6,262	14,001	246,139
Fuels and Lubricants	849,146	4,868	1,017	1,477	841,784
Miscellaneous Hard Goods	957,118	142,869	132,919	172,813	508,517
Construction	1,327,105	698,872	441,422	184,036	2,775
All Actions of \$10,000 or Less	3,077,314	745,209	835,683	905,301	551,121
FISCAL YEAR 1972					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$33,006,727	\$8,075,989b/	\$11,655,346	\$10,012,059	\$3,263,333
MAJOR HARD GOODS (SUB-TOTAL)	\$22,085,479	\$5,266,440	\$9,132,919	\$7,545,954	\$140,166
Aircraft	7,550,832	479,400	3,095,552	3,865,613	107,297
Missile and Space Systems	4,972,942	1,624,954	1,135,970	2,211,866	152
Ships	2,277,248	3,338	2,255,250	906	17,754
Tank-Automotive	651,152	614,431	2,285	23,078	11,358
Weapons	350,082	105,142	190,132	54,754	54
Ammunition	2,583,004	1,792,084	594,975	194,023	1,922
Electronics & Communications Equip.	3,700,189	647,091	1,858,755	1,095,714	98,629
SERVICES	\$2,709,816	\$779,918	\$917,301	\$1,007,077	\$5,520
ALL OTHER (SUB-TOTAL)	\$8,211,432	\$2,029,631	\$1,605,126	\$1,459,028	\$3,117,647
Subsistence	773,584	92,536	29,070	9,440	599,588
Textiles, Clothing, and Equipage	393,827	23,690	5,579	336	354,618
Fuels and Lubricants	976,071	1,447	1,153	336	973,135
Miscellaneous Hard Goods	1,155,020	163,360	156,943	211,922	622,795
Construction	1,666,651	916,024	588,950	178,492	2,285
All Actions of \$10,000 or Less	3,246,279	831,674	843,431	1,005,948	565,226

a/ For definitions and coverage, see Notes on Coverage.

b/ Includes "Other Defense Agencies" awards.

TABLE 6a (Continued)
AWARDS BY PROGRAM, BY DEPARTMENT
(BY FISCAL YEAR) a/

MAJOR PROGRAM	TOTAL	FISCAL YEAR 1969			
		ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$37,331,096	\$11,139,918	\$10,874,273	\$10,814,583	\$4,502,322
MAJOR HARD GOODS (SUB-TOTAL)	\$25,227,487	\$ 8,512,231	\$ 8,140,626	\$ 8,281,932	\$ 292,698
Aircraft	8,316,897	1,258,376	2,785,961	4,285,789	26,771
Missile and Space Systems	5,238,625	1,355,241	1,419,820	2,461,479	2,045
Ships	1,457,226	9,840	1,418,953	330	28,103
Tank-Automotive	974,166	934,972	4,898	23,892	10,404
Weapons	626,473	412,463	160,596	53,330	84
Ammunition	4,852,311	3,485,027	892,023	370,602	104,659
Electronics & Communications Equip.	3,761,789	1,056,272	1,458,375	1,126,510	120,632
SERVICES	\$ 2,934,176	\$ 723,590	\$ 1,102,303	\$ 1,106,001	\$ 2,282
ALL OTHER (SUB-TOTAL)	\$ 9,169,433	\$ 1,904,097	\$ 1,631,344	\$ 1,426,650	\$4,207,342
Subsistence	1,106,775	79,863	23,168	106,556	897,088
Textiles, Clothing, and Equipage	623,172	29,798	9,028	23,421	560,925
Fuels and Lubricants	1,181,932	1,019	1,537	2,719	1,176,657
Miscellaneous Hard Goods	1,596,183	318,809	168,146	308,682	800,546
Construction	1,334,699	652,535	506,994	174,167	1,003
All Actions of \$10,000 or Less	3,326,672	821,973	922,471	811,105	771,123
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$31,191,548	\$8,599,201	\$9,507,722	\$9,568,315	\$3,516,310
MAJOR HARD GOODS (SUB-TOTAL)	\$20,503,978	\$6,086,780	\$7,067,453	\$7,207,559	\$ 142,186
Aircraft	6,596,153	808,749	2,196,371	3,576,048	15,035
Missile and Space Systems	4,785,308	1,188,774	1,267,411	2,328,724	399
Ships	1,628,731	8,294	1,599,906	621	19,910
Tank-Automotive	973,443	937,476	323	20,893	14,751
Weapons	340,203	218,787	84,095	37,321	0
Ammunition	3,020,132	2,186,959	503,345	328,797	1,031
Electronics & Communications Equip.	3,160,008	737,741	1,416,062	915,155	91,060
ALL OTHER (SUB-TOTAL)	\$ 2,938,036	\$ 770,928	\$1,144,565	\$1,020,505	\$ 2,038
Subsistence	\$ 7,749,534	\$1,741,493	\$1,295,704	\$1,340,251	\$3,372,086
Textiles, Clothing, and Equipage	947,575	40,479	24,050	60,131	771,905
Fuels and Lubricants	406,103	33,023	6,822	16,607	349,651
Miscellaneous Hard Goods	1,034,309	1,943	352	1,911	1,030,103
Construction	1,235,983	223,347	136,910	248,339	627,387
All Actions of \$10,000 or Less	1,022,793	610,208	266,907	144,098	1,580
	2,163,181	782,493	860,663	869,165	591,460

a/ For definitions and coverage, see Notes on Coverage.

TABLE 6a (continued)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT
(BY FISCAL YEAR) a/

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
FISCAL YEAR 1967					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$39,809,015	\$10,954,664	\$12,209,786	\$10,988,972	\$5,655,593
MAJOR HARD GOODS (SUB-TOTAL)	\$25,826,781	\$7,746,589	\$9,542,206	\$8,281,821	\$256,165
Aircraft	9,677,030	1,337,456	3,873,420	4,445,056	21,098
Missile and Space Systems	4,333,350	968,206	1,145,487	2,213,237	6,420
Ships	2,047,667	38,333	1,968,859	315	40,160
Tank-Automotive	1,438,190	1,378,357	16,685	30,786	12,362
Weapons	616,941	424,696	150,447	41,717	81
Ammunition	3,553,878	2,493,351	730,109	309,159	21,259
Electronics & Communications Equip.	4,159,725	1,106,190	1,657,199	1,241,551	154,785
SERVICES	\$2,950,250	\$827,181	\$961,143	\$1,147,010	\$14,916
ALL OTHER (SUB-TOTAL)	\$11,031,984	\$2,380,894	\$1,706,437	\$1,560,141	\$5,384,512
Subsistence	1,124,941	82,506	13,633	87,998	940,804
Textiles, Clothing, and Equipage	1,141,048	21,972	20,333	26,837	1,071,906
Fuels and Lubricants	1,058,585	10,274	754	1,386	1,046,171
Miscellaneous Hard Goods	2,670,546	627,321	247,405	379,575	1,416,245
Construction	1,184,584	693,268	358,287	129,644	3,385
All Actions of \$10,000 or Less	3,852,280	945,553	1,066,025	934,701	966,001
FISCAL YEAR 1968					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$39,486,618	\$11,820,765	\$12,068,387	\$10,844,895	\$4,752,571
MAJOR HARD GOODS (SUB-TOTAL)	\$26,479,732	\$8,932,870	\$9,090,621	\$8,211,212	\$245,029
Aircraft	9,470,027	1,501,384	3,417,167	4,525,601	25,875
Missile and Space Systems	4,732,136	1,169,133	1,391,501	2,170,088	1,414
Ships	1,942,847	11,012	1,891,311	403	40,121
Tank-Automotive	1,431,649	1,353,508	27,248	36,510	14,383
Weapons	663,058	510,114	114,964	37,836	144
Ammunition	4,513,282	3,289,388	848,936	321,154	53,804
Electronics & Communications Equip.	3,726,733	1,098,331	1,399,494	1,119,620	109,288
SERVICES	\$3,234,257	\$747,662	\$1,281,776	\$1,199,866	\$4,953
ALL OTHER (SUB-TOTAL)	\$9,772,629	\$2,140,233	\$1,695,990	\$1,433,817	\$4,502,589
Subsistence	1,071,739	76,164	19,064	103,811	872,700
Textiles, Clothing, and Equipage	719,582	34,868	16,138	20,000	648,576
Fuels and Lubricants	1,154,083	3,677	2,887	1,721	1,145,798
Miscellaneous Hard Goods	2,133,087	509,036	220,870	326,019	1,077,162
Construction	1,261,650	675,072	452,168	133,460	950
All Actions of \$10,000 or Less	3,432,488	841,416	984,863	848,806	757,403

a/ For definitions and coverage, see Notes on Coverage.

TABLE 6a (Continued)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT
(BY FISCAL YEAR) a/

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
FISCAL YEAR 1965					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$25,280,812	\$5,475,352	\$8,332,524	\$8,795,352	\$2,677,584
MAJOR HARD GOODS (SUB-TOTAL)	\$16,392,140	\$3,205,637	\$6,509,405	\$6,588,051	\$ 89,047
Aircraft	5,780,636	278,675	2,415,779	3,082,264	3,918
Missile and Space Systems	4,233,144	843,010	1,074,340	2,314,436	1,358
Ships	1,691,266	5,117	1,671,737	287	14,125
Tank-Automotive	850,574	804,579	7,787	32,909	5,299
Weapons	299,169	99,949	188,691	10,175	354
Ammunition	759,181	479,002	168,298	109,973	1,908
Electronics & Communications Equip.	2,778,170	695,305	982,773	1,038,007	62,085
SERVICES	\$ 1,739,862	\$ 538,452	\$ 461,418	\$ 725,392	\$ 14,600
ALL OTHER (SUB-TOTAL)	\$ 7,148,810	\$1,731,263	\$1,361,701	\$1,481,909	\$2,573,937
Subsistence	647,345	51,981	16,578	61,624	517,162
Textiles, Clothing, and Equipage	360,630	9,607	20,649	30,379	299,995
Fuels and Lubricants	818,301	2,300	4,177	5,591	806,233
Miscellaneous Hard Goods	1,131,772	214,930	136,873	404,725	375,244
Construction	1,325,315	767,322	375,262	182,424	307
All Actions of \$10,000 or Less	2,865,44	685,123	808,162	797,166	574,996
FISCAL YEAR 1966					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$34,026,004	\$9,994,052	\$9,074,522	\$9,682,714	\$5,274,716
MAJOR HARD GOODS (SUB-TOTAL)	\$21,436,838	\$7,207,126	\$6,803,563	\$7,235,943	\$ 190,206
Aircraft	7,509,578	1,127,723	2,689,159	3,683,223	9,473
Missile and Space Systems	4,123,515	1,143,666	867,075	2,106,208	6,566
Ships	1,316,178	31,209	1,244,646	161	40,162
Tank-Automotive	1,555,214	1,500,064	17,125	25,783	12,242
Weapons	500,331	339,443	114,354	46,176	358
Ammunition	2,830,243	1,952,903	636,032	236,471	4,837
Electronics & Communications Equip.	3,601,779	1,112,118	1,235,172	1,137,921	116,568
SERVICES	\$ 2,290,276	\$ 706,790	\$ 630,029	\$ 940,476	\$ 12,981
ALL OTHER (SUB-TOTAL)	\$10,298,890	\$2,080,136	\$1,640,930	\$1,506,295	\$5,071,529
Subsistence	1,045,506	59,636	23,858	66,452	895,560
Textiles, Clothing, and Equipage	1,245,862	47,817	29,212	28,875	1,139,958
Fuels and Lubricants	908,327	4,556	1,778	4,259	897,734
Miscellaneous Hard Goods	2,588,241	557,516	339,861	375,492	1,315,372
Construction	1,030,230	570,288	318,615	140,190	1,137
All Actions of \$10,000 or Less	3,480,724	840,323	927,606	891,027	821,768

a/ For definitions and coverage, see Notes on Coverage

TABLE 6a
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT
(BY FISCAL YEAR) a/
(Amounts in thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
		FISCAL YEAR 1963			
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$27,143,517	\$5,825,058	\$7,803,755	\$11,188,700	\$2,326,004
MAJOR HARD GOODS (SUB-TOTAL)	\$19,043,160	\$3,575,911	\$6,241,066	\$9,166,357	\$59,826
Aircraft	5,478,639	120,372	2,116,375	3,241,045	847
Missile and Space Systems	6,688,656	914,208	1,375,099	4,396,408	2,941
Ships	1,682,780	16,990	1,665,024	143	2,623
Tank-Automotive	1,032,066	1,003,971	4,058	21,857	2,180
Weapons	214,050	149,064	41,030	23,794	162
Ammunition	886,081	612,219	174,877	98,985	0
Electronics & Communications Equip.	3,060,888	759,087	864,603	1,384,125	53,073
SERVICES	\$1,503,931	\$355,947	\$359,197	\$781,171	\$7,616
ALL OTHER (SUB-TOTAL)	\$6,596,931	\$1,893,200	\$1,203,492	\$1,241,172	\$2,258,562
Subsistence	585,572	53,107	13,138	41,430	477,897
Textiles, Clothing, and Equipment	258,267	12,324	7,546	42,831	196,056
Fuels and Lubricants	877,263	2,354	6,623	12,502	855,784
Miscellaneous Hard Goods	1,132,502	382,417	155,598	333,757	260,730
Construction	1,132,452	766,590	231,460	134,340	62
All Actions of \$10,000 or Less	2,609,870	676,398	789,127	676,312	468,033
		FISCAL YEAR 1964			
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$26,221,063	\$5,653,930	\$8,446,717	\$9,765,544	\$2,354,872
MAJOR HARD GOODS (SUB-TOTAL)	\$17,666,567	\$3,152,764	\$6,667,687	\$7,784,396	\$61,720
Aircraft	6,067,074	148,817	2,902,752	3,013,926	1,519
Missile and Space Systems	5,579,354	1,010,828	1,157,213	3,409,188	2,125
Ships	1,484,536	18,207	1,464,162	362	1,805
Tank-Automotive	745,380	722,910	2,301	8,460	11,709
Weapons	211,457	112,246	82,839	16,011	361
Ammunition	660,564	454,292	128,881	77,376	15
Electronics & Communications Equip.	2,918,262	645,464	929,539	1,259,073	44,186
SERVICES	\$1,800,017	\$520,084	\$548,151	\$721,597	\$10,185
ALL OTHER (SUB-TOTAL)	\$6,754,479	\$1,981,082	\$1,230,879	\$1,259,551	\$2,282,967
Subsistence	579,412	50,472	12,568	45,331	467,091
Textiles, Clothing, and Equipment	262,214	7,624	7,401	29,904	217,285
Fuels and Lubricants	788,124	2,440	1,106	2,527	782,051
Miscellaneous Hard Goods	1,054,323	337,774	160,997	279,071	276,481
Construction	1,360,003	925,569	254,999	178,631	804
All Actions of \$10,000 or Less	2,710,403	657,253	793,408	720,087	539,255

a/ For definitions and coverage, see Notes on Coverage.

Table 6 (concluded)
AWARD BY PROGRAM (BY FISCAL YEAR) (a)

MAJOR PROGRAM	NET VALUE (\$000)				PERCENT	
	FY 1981	FY 1982	FY 1983		FY '82	FY '83
TOTAL	\$105,222,886					
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE GOVT. EDUCATIONAL AND NONPROFIT INSTITUTIONS	9,198,208 6,558,198 1,671,362					
ALL BUSINESS FIRMS						
(SUB-TOTAL)	\$ 87,144,528				100.0	
MAJOR HARD GOODS (SUB-TOTAL)	51,521,938				61.2	
Aircraft	16,538,858				19.0	
Missile and Space Systems	10,232,584				11.7	
Ships	5,193,249				8.5	
Tank-Automotive	2,448,480				4.4	
Weapons	1,523,192				1.7	
Ammunition	2,653,861				2.4	
Electronics and Communications						
Equipment	11,233,511				13.5	
SERVICES	5,845,754				6.7	
ALL OTHER (SUB-TOTAL)	28,026,838				32.1	
Subsistence	1,620,734				1.8	
Textiles, Clothing, and Equipage	866,635				1.0	
Fuels and Lubricants	10,351,184				11.9	
Miscellaneous Hard Goods	3,669,716				4.2	
Construction	4,944,686				5.7	
All Actions of \$10,000 or Less	6,573,883				7.5	
SMALL BUSINESS FIRMS						
(SUB-TOTAL)	\$ 17,769,994				20.4	
MAJOR HARD GOODS (SUB-TOTAL)	3,820,867				7.6	
Aircraft	526,900				3.5	
Missile and Space Systems	337,100				3.3	
Ships	1,006,629				13.6	
Tank-Automotive	450,769				11.7	
Weapons	173,154				11.6	
Ammunition	264,123				12.9	
Electronics and Communications						
Equipment	1,058,192				9.0	
SERVICES	1,556,255				26.6	
ALL OTHER (SUB-TOTAL)	12,342,872				44.0	
Subsistence	663,623				40.9	
Textiles, Clothing, and Equipage	644,411				74.4	
Fuels and Lubricants	1,537,683				14.9	
Miscellaneous Hard Goods	2,854,286				77.8	
Construction	3,122,514				63.2	
All Actions of \$10,000 or Less	3,519,235				53.5	

(a) For definitions and coverage, see Notes on Coverage.

Table 1. Continued.

AWARDS BY BUSINESS FIRM FOR YEAR 1978

MAJOR BUSINESS	FY 1978	FY 1979	FY 1980	FY 1978	FY 1979	FY 1980
	\$	\$	\$			
MAJOR BUSINESS FIRMS						
ALL OTHER (SUB-TOTAL)	\$10,101,310	\$12,170,749	\$13,588,494	19.2	20.8	20.4
MAJOR HARD GOODS (SUB-TOTAL)	2,428,639	2,865,662	3,109,883	7.0	7.7	7.6
Aircraft	386,436	435,695	497,230	3.7	3.8	4.0
Missile and Space Systems	205,746	238,327	257,906	3.1	3.6	3.3
Ships	471,101	587,070	699,387	8.6	9.7	11.7
Tank-Automotive	308,618	352,177	335,007	15.3	16.7	15.8
Weapons	155,950	141,412	165,037	18.5	15.4	15.1
Ammunition	203,115	284,323	229,382	12.8	16.0	12.3
Electronics and Communications	697,613	826,658	925,934	10.0	9.9	9.7
Equipment	\$975,464	\$1,151,328	\$1,473,707	21.4	25.5	25.0
ALL OTHER (SUB-TOTAL)	\$6,697,207	\$8,153,759	\$9,004,904	48.7	49.3	45.4
Subsistence	466,344	594,142	545,780	41.4	44.8	40.7
Textiles, Clothing, and Equipment	514,029	814,395	608,880	75.5	68.3	74.2
Fuels and Lubricants	966,797	1,136,039	1,285,931	33.5	37.2	28.0
Miscellaneous Hard Goods	791,952	899,333	1,016,513	39.5	37.1	34.3
Construction	1,688,609	2,859,197	2,591,690	70.8	64.5	59.9
All Actions of \$10,000 or Less	2,268,476	2,820,583	2,956,110	48.6	49.4	51.1

(a) For definitions and coverage, see Notes on Coverage.

Table 7 (Continued)
AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION WORK BY TYPE OF CONTRACTOR a)

TYPE OF CONTRACTOR	FY 1963		FY 1964		FY 1965		FY 1966	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$6,244,894		\$5,842,497		\$4,790,836		\$5,355,689	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	18,343		40,620		26,743		25,305	
	13,908		25,288		38,291		52,953	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$6,212,641	22.4	\$5,766,519	21.4	\$4,721,802	18.2	\$5,277,431	15.2
Army	872,116	14.7	1,019,478	17.5	1,016,143	18.0	1,240,640	12.2
Navy	1,238,642	15.5	1,061,819	12.3	971,359	11.4	1,160,984	12.5
Air Force	4,101,885	35.7	3,685,222	34.5	2,738,300	29.8	2,875,807	28.8
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$525,805	85.1	\$621,164	10.4	\$656,344	89.0	\$598,376	89.0
Army	103,377	83.0	137,171	53.7	125,674	75.6	141,710	82.5
Navy	170,076	96.1	164,571	46.7	165,580	92.7	175,578	93.7
Air Force	252,352	79.8	319,422	97.2	365,090	93.0	281,088	90.8
BUSINESS FIRMS FOR WORK IN THE U.S.	\$5,686,838	21.0	\$5,144,825	19.6	\$4,069,458	16.1	\$4,679,055	13.8
Army	768,739	13.2	822,367	15.6	890,469	16.3	1,098,930	11.0
Navy	1,068,566	13.7	893,244	10.6	805,779	9.7	985,406	10.9
Air Force	3,849,533	34.4	3,369,214	34.5	2,373,210	27.0	2,594,719	26.8
SMALL BUSINESS FIRMS	\$197,970	3.5	\$189,704	3.7	\$180,443	4.4	\$205,025	4.4
Army	52,636	6.8	53,795	6.1	51,828	5.8	60,700	5.5
Navy	75,801	7.1	69,831	7.8	65,252	8.1	77,267	7.8
Air Force	69,533	1.8	66,078	2.0	63,363	2.7	67,058	2.6

a) For Definitions and Coverage, See Notes on Coverage.

Table 7 (Continued)
 AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION WORK BY TYPE OF CONTRACTOR a)

TYPE OF CONTRACTOR	FY 1967		FY 1968		FY 1969		FY 1970	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$6,095,617		\$6,531,501		\$6,036,492		\$5,486,867	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	12,788		19,373		3,202		9,837	
	67,466		75,689		69,924		77,634	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$6,015,363	14.8	\$6,436,439	16.0	\$5,963,366	15.7	\$5,399,396	16.9
Army	1,275,280	11.4	1,272,224	10.6	1,219,000	10.8	1,073,046	12.7
Navy	1,578,415	12.7	1,681,142	13.7	1,584,213	14.3	1,745,687	18.0
Air Force	3,161,668	27.9	3,483,073	31.0	3,160,153	28.2	2,580,663	26.0
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$643,474	85.1	\$658,474	85.3	\$643,276	84.7	\$627,247	84.8
Army	151,656	80.1	119,470	78.0	144,261	76.3	132,676	77.3
Navy	203,911	94.2	204,374	93.6	196,903	94.0	188,931	92.7
Air Force	288,807	82.5	334,630	84.0	306,112	82.7	305,337	84.2
BUSINESS FIRMS FOR WORK IN THE U.S.	\$5,371,889	13.5	\$5,777,965	14.6	\$5,320,090	14.3	\$4,772,149	15.3
Army	1,123,624	10.3	1,152,753	9.8	1,074,739	8.6	940,067	10.9
Navy	1,375,404	11.3	1,476,768	12.2	1,393,310	12.8	1,556,756	16.4
Air Force	2,872,861	26.1	3,148,443	29.0	2,852,041	26.4	2,275,326	23.8
SMALL BUSINESS FIRMS	\$212,545	4.0	\$195,602	3.4	\$197,583	3.7	\$189,110	4.0
Army	55,224	4.0	57,483	5.0	60,373	5.6	52,420	5.6
Navy	97,635	7.1	83,827	5.7	80,409	5.8	66,624	4.3
Air Force	59,686	2.1	54,292	1.7	56,801	2.0	70,066	3.1

a) For Definitions and Coverage, See Notes on Coverage.

AWARD CONTRACTS FOR DEFENSE WORK BY TYPE OF CONTRACTOR a)

TYPE OF CONTRACTOR	FY 1972	FY 1973	FY 1974
	AMOUNT (\$000)	AMOUNT (\$000)	AMOUNT (\$000)
TOTAL	\$5,865,784 ^b	\$6,307,623 ^b	\$5,836,047 ^b
INTRAGOVERNMENTAL			
FOR WORK ON THE			
TOTAL EXPENDITURE INTRAGOVERNMENTAL AND FOR WORK ON THE	\$5,799,604	\$6,266,056	\$5,775,136
Army	17.2	20.0	17.0
Navy	17.2	17.9	18.7
Air Force	14.7	21.0	16.1
Defense Logistics Agency	25.4	27.4	24.2
	315 ^c	1,497	0
EDUCATIONAL AND NONPROFIT INSTITUTIONS			
Army	84.4	82.4	77.9
Navy	73.8	66.8	57.9
Air Force	89.4	91.4	88.7
Defense Logistics Agency	86.4	84.2	79.9
	0	1,156	0
BUSINESS FIRMS FOR WORK IN THE U.S.			
Army	16.2	18.5	15.5
Navy	12.9	16.8	17.8
Air Force	17.6	19.5	14.3
Defense Logistics Agency	22.9	25.3	22.2
	315	341	0
SMALL BUSINESS FIRMS			
Army	3.7	4.8	5.8
Navy	5.3	8.4	8.0
Air Force	3.4	4.6	7.1
Defense Logistics Agency	3.3	3.0	3.4
	175	341	0

a) For Definitions and Coverage, See Notes on Coverage.

b) Includes awards for "Other Defense Agencies".

c) Formerly Defense Supply Agency, had no RDI&E contracts prior to FY 1972.

* Less than 0.05 percent.

Table 7 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION WORK BY TYPE OF CONTRACTOR a)

TYPE OF CONTRACTOR	FY 1975		FY 1976		FY 1977		FY 1977	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$6,319,720 ^b		\$6,887,536 ^b		\$1,787,932		\$7,911,282	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	37,809		128,139		104,462		64,805	
	25,241		32,927		7,163		20,033	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$6,256,670	16.5	\$6,726,470	17.5	\$1,676,307	16.7	\$7,826,444	16.8
Army	1,275,568	14.7	1,379,538	16.1	327,224	13.8	1,825,133	16.8
Navy	1,980,377	14.5	2,410,554	18.3	516,469	15.2	2,645,643	17.0
Air Force	3,000,725	27.8	2,936,378	24.9	832,614	27.5	3,355,668	23.0
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$655,189	77.5	\$698,190	79.6	\$161,731	79.5	\$705,566	74.4
Army	90,756	57.6	106,899	61.6	22,043	58.5	114,465	59.9
Navy	260,335	84.9	275,119	87.3	58,719	88.5	294,664	92.2
Air Force	304,098	81.4	316,172	81.8	80,969	82.2	296,437	68.2
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
BUSINESS FIRMS FOR WORK IN THE U.S.	\$5,601,481	15.1	\$6,028,280	16.0	\$1,514,576	15.4	\$7,120,878	15.6
Army	1,184,812	13.9	1,272,639	15.2	305,181	13.7	1,710,668	16.0
Navy	1,720,042	12.9	2,135,435	16.6	457,750	13.7	2,350,979	15.5
Air Force	2,696,627	25.9	2,620,206	23.0	751,645	25.6	3,059,231	21.6
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
SMALL BUSINESS FIRMS	\$316,428	5.6	\$311,270	5.2	\$84,830	5.6	\$389,119	5.5
Army	106,860	4.0	106,835	4.4	26,516	8.7	120,065	7.0
Navy	122,957	3.1	123,239	5.8	37,593	8.2	161,082	6.9
Air Force	86,611	3.2	81,296	3.1	20,721	2.8	107,972	3.5
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0

a) For Definitions and Coverage. See Notes on Coverage

b) Includes "Other Defense Agency" Awards.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION BY TYPE OF CONTRACTOR a)

TYPE OF CONTRACTOR	FY 1981		FY 1980		FY 1981	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$8,596,940		\$7,444,249		\$10,501,836	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	67,664		67,664		33,684	
	67,664		67,664		56,263	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$8,529,276		\$7,376,585		\$10,411,889	11.7
Army	2,589,832	19.7	1,872,824	14.1	2,034,997	11.0
Navy	3,600,142	19.7	3,111,292	14.4	2,542,110	9.3
Air Force	3,242,441	21.4	2,714,477	17.2	5,329,749	22.1
Defense Logistics Agency	-	-	2,610,000	17.2	2,486	*
Civil Functions	-	-	2,704	0.0	1,707	0.1
Other Defense Agencies	309,671	27.6	439,439	27.6	500,840	26.2
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$782,839	71.7	\$791,661	71.4	\$1,247,799	74.7
Army	65,100	47.3	65,341	47.1	90,224	42.7
Navy	360,900	90.6	379,666	90.4	434,538	85.5
Air Force	302,659	63.1	469,764	86.4	663,093	86.1
Defense Logistics Agency	0	0.0	2,550	32.5	2,291	12.4
Civil Functions	-	-	249	0.5	948	1.2
Other Defense Agencies	54,180	77.3	54,097	73.3	56,705	67.0
BUSINESS FIRMS FOR WORK IN THE U.S.	\$7,828,687	14.9	\$7,508,888	12.8	\$9,164,090	10.5
Army	1,993,732	18.7	1,805,213	14.9	1,984,773	10.6
Navy	2,639,282	13.7	2,630,622	12.6	2,107,572	7.9
Air Force	2,940,182	19.1	2,749,192	17.0	4,666,656	20.0
Defense Logistics Agency	0	0.0	0	0.0	195	0.0
Civil Functions	-	-	529	*	759	*
Other Defense Agencies	255,491	24.3	323,332	24.7	444,135	24.3
SMALL BUSINESS FIRMS	\$474,142	6.1	\$502,394	6.7	\$678,551	7.4
Army	80,930	4.1	91,910	5.1	183,757	9.5
Navy	185,509	7.0	183,703	7.0	175,322	8.3
Air Force	138,588	4.7	139,400	5.1	205,004	4.4
Defense Logistics Agency	0	0.0	0	0.0	0	0.0
Civil Functions	-	-	73	13.8	680	89.6
Other Defense Agencies	69,115	27.0	87,308	27.0	113,788	25.6

a) For Definitions and Coverage, See Notes on Coverage.

* Less than 0.05 percent.

Table 8

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION WORK, BY PROCUREMENT PROGRAM (a)

MAJOR PROGRAM	Amount (\$000)				Percent of all Awards in each Category		
	FY 1959	FY 1960	FY 1961	FY 1962	FY '59	FY '60	FY '61
TOTAL							
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	NA	NA	\$6,049,597	\$6,125,096	NA	NA	23.6
	NA	NA	7,806	15,595	NA	NA	0.9
	NA	NA	18,389	13,904	NA	NA	1.4
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$5,239,057	\$5,551,054	\$6,023,402	\$6,095,597	22.6	25.6	25.7
EDUCATIONAL AND NONPROFIT INSTITUTIONS	340,465	316,809	373,638	425,727	85.2	83.4	86.5
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	4,898,592	5,234,245	5,649,764	5,669,870	21.5	24.6	24.6
MAJOR HARD GOODS (SUB-TOTAL)	3,873,921	4,773,969	5,112,433	5,123,461	25.1	32.2	30.8
Aircraft	570,660	484,758	500,486	451,985	8.8	10.1	10.1
Missile and Space Systems	2,421,749	3,254,373	3,408,604	3,450,561	53.9	65.3	47.9
Ships	113,975	157,069	277,722	202,650	10.4	15.6	20.3
Tank-Automotive	16,140	19,594	14,626	13,022	4.6	4.9	2.5
Weapons	32,492	24,505	22,856	12,401	17.4	20.3	16.0
Ammunition	71,239	99,507	102,015	76,103	20.0	20.9	18.5
Electronics and Communications Equipment	647,666	734,163	786,123	916,739	26.2	24.3	24.9
SERVICES	883,369	241,599	311,216	320,306	47.1	18.3	28.5
OTHER (SUB-TOTAL)	141,302	218,677	226,115	226,103	2.6	4.2	4.3
Subsistence	133	537	553	205	*	0.1	0.1
Textiles, Clothing, and Equipment	2,558	3,493	1,375	1,372	1.4	2.0	0.5
Fuels and Lubricants	26,912	16,238	4,704	8,082	2.7	1.9	0.6
Miscellaneous Hard Goods	75,047	165,777	195,879	185,339	8.7	18.1	22.1
Construction	3,082	259	151	271	0.2	*	*
All Actions of \$10,000 or Less	33,530	32,373	23,453	30,834	2.2	2.1	1.4
							1.5

(a) For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

NA Not Available.

Table 4 - Continued

Major Program, Development, Test, and Evaluation Work, by Procurement Program (a)

MAJOR PROGRAM	Amount (\$000)				Percent of all Awards in each Category			
	FY 1963	FY 1964	FY 1965	FY 1966	FY '63	FY '64	FY '65	FY '66
TOTAL	\$6,244,894	\$5,832,497	\$4,790,836	\$5,355,689	21.3	20.3	17.1	14.0
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	18,343	47,630	26,743	25,305	5.3	7.2	4.4	2.5
	13,908	25,288	38,291	52,953	1.1	1.9	2.8	2.1
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$6,212,643	\$5,766,579	\$4,725,802	\$5,277,431	22.4	21.4	18.2	15.2
EDUCATIONAL AND NONPROFIT INSTITUTIONS	525,805	521,754	656,344	598,376	85.1	90.4	89.0	89.0
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	5,686,838	5,144,825	4,069,458	4,679,055	21.0	19.6	16.1	13.8
MAJOR HARD GOODS (SUB-TOTAL)	5,213,051	4,681,300	3,570,997	4,090,312	27.4	26.5	21.8	19.1
Aircraft	536,177	640,948	717,434	705,329	9.8	10.6	12.4	9.4
Missile and Space Systems	3,587,292	3,111,946	2,051,526	2,339,704	53.6	55.8	48.5	56.7
Ships	198,273	141,504	59,305	72,685	11.8	9.5	3.5	5.5
Tank-Automotive	35,202	22,477	27,533	47,059	3.4	3.0	3.2	3.0
Weapons	26,144	39,593	38,569	57,447	12.2	18.7	12.9	11.5
Ammunition	113,920	76,319	53,545	123,176	12.9	11.6	7.1	4.4
Electronics and Communications Equipment	716,043	648,513	623,085	744,912	23.4	22.2	22.4	20.7
SERVICES	363,129	409,743	438,245	508,610	24.1	22.8	25.2	22.2
OTHER (SUB-TOTAL)	110,658	53,782	60,216	80,133	1.7	0.8	0.8	0.8
Subsistence	853	552	782	560	0.1	0.1	0.1	0.1
Textiles, Clothing, and Equipage	1,711	1,058	2,582	3,991	0.7	0.4	0.7	0.3
Fuels and Lubricants	1,435	1,318	1,007	1,799	0.2	0.2	0.1	0.1
Miscellaneous Hard Goods	76,357	31,492	25,068	41,913	6.7	3.0	2.2	1.6
Construction	562	1,378	3,085	3,461	*	0.1	0.2	0.3
All Actions of \$10,000 or Less	29,740	17,984	27,692	29,409	1.1	0.7	1.0	0.8

(a) For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

Table 8 (continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION WORK, BY PROCUREMENT PROGRAM (a)

MAJOR PROGRAM	Amount (\$000)				Percent of all Awards in each Category		
	FY 1967	FY 1968	FY 1969	FY 1970	FY '67	FY '68	FY '69
TOTAL	\$6,095,617	\$6,531,501	\$6,036,492	\$5,486,867	13.7	14.9	14.4
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	12,788	19,373	3,202	9,837	1.0	2.0	0.3
	67,466	75,689	69,924	77,634	2.4	3.0	2.6
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$6,015,363	\$6,436,439	\$5,963,366	\$5,399,396	14.5	16.0	15.7
EDUCATIONAL AND NONPROFIT INSTITUTIONS	643,474	658,474	643,276	627,247	85.1	85.3	84.7
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	5,371,889	5,777,965	5,320,090	4,772,149	13.5	14.6	14.3
MAJOR HARD GOODS (SUB-TOTAL)	4,804,275	5,148,210	4,705,445	4,165,640	18.6	19.4	18.7
Aircraft	938,964	1,045,101	708,305	799,057	9.7	11.0	8.5
Missile and Space Systems	2,740,719	3,071,331	2,883,018	2,284,834	63.2	64.9	55.0
Ships	114,011	95,562	167,583	111,008	5.6	4.9	11.5
Tank-Automotive	50,162	49,482	54,631	20,558	3.5	3.5	5.6
Weapons	73,193	55,570	52,757	46,280	11.9	8.4	8.4
Ammunition	84,655	106,731	91,563	107,786	2.4	2.4	1.9
Electronics and Communications Equipment	802,571	724,433	747,588	796,117	19.3	19.4	19.9
SERVICES	489,613	559,888	550,896	546,292	16.6	17.3	18.8
OTHER (SUB-TOTAL)	78,001	69,867	63,749	60,217	0.7	0.7	0.7
Subsistence	206	152	11	83	*	*	*
Textiles, Clothing, and Equipage	2,784	3,040	5,289	5,558	0.2	0.4	0.8
Fuels and Lubricants	161	141	220	76	*	*	*
Miscellaneous Hard Goods	45,231	36,321	34,775	34,845	1.7	1.7	2.2
Construction	2,860	5,434	1,479	1,200	0.2	0.4	0.1
All Actions of \$10,000 or Less	26,759	24,779	21,975	18,455	0.7	0.7	0.7
							15.3
							0.6
							3.2
							16.9
							84.8
							15.3
							20.3
							12.1
							47.7
							6.8
							2.1
							13.6
							3.6
							25.2
							18.6
							0.8
							1.4
							*
							2.8
							0.1
							0.6

(a) For definitions and coverage, see Notes on Coverage.

* less than 0.05 percent.

Table 8 (continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION WORK IN PROCUREMENT PROGRAM (a)

MAJOR PROGRAM	Amount (\$000)				Percent of all Awards in each Category		
	FY 1971	FY 1972	FY 1973	FY 1974	FY '71	FY '72	FY '73
TOTAL	\$5,558,628	\$5,865,224	\$5,307,623	\$5,836,047	16.1	15.3	17.2
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	14,826 46,889	25,217 40,463	16,521 25,046	31,685 29,226	1.0 2.3	1.0 2.0	0.5 1.1
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$5,496,983	\$5,799,674	\$5,266,056	\$5,775,136	17.8	17.2	20.0
EDUCATIONAL AND NONPROFIT INSTITUTIONS	592,856	631,196	609,665	627,484	84.4	84.1	82.4
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	4,904,127	5,168,408	5,656,391	5,147,652	16.2	15.7	18.5
MAJOR HARD GOODS (SUB-TOTAL)	4,339,972	4,589,061	5,059,034	4,526,830	21.5	20.8	26.0
Aircraft	1,473,936	1,567,665	1,678,182	1,316,533	21.4	22.1	27.3
Missile and Space Systems	1,608,142	1,528,297	1,686,526	1,469,339	36.1	30.7	38.1
Ships	145,330	161,907	334,970	319,247	5.8	7.1	15.8
Tank-Automotive	24,077	54,804	54,607	75,111	2.9	8.4	8.6
Weapons	68,302	102,877	91,494	139,511	22.7	29.4	35.6
Ammunition	108,341	95,979	89,172	62,594	5.1	3.7	4.0
Electronics and Communications Equipment	911,844	977,542	1,124,083	1,144,495	29.8	26.4	31.8
SERVICES	516,917	520,727	532,355	553,093	19.5	19.2	19.9
OTHER (SUB-TOTAL)	47,238	58,620	65,002	67,729	0.6	0.7	0.8
Subsistence	28	0	106	32	*	0.0	*
Textiles, Clothing, and Equipage	2,515	2,296	3,512	5,522	0.9	0.6	1.0
Fuels and Lubricants	124	12	12	337	*	*	*
Miscellaneous Hard Goods	24,025	35,094	38,790	43,120	2.5	3.0	3.2
Construction	1,413	1,052	643	952	0.1	0.1	*
All Actions of \$10,000 or Less	19,133	20,166	21,939	17,766	0.6	0.6	0.6
OTHER (SUB-TOTAL)	47,238	58,620	65,002	67,729	0.6	0.7	0.8
Subsistence	28	0	106	32	*	0.0	*
Textiles, Clothing, and Equipage	2,515	2,296	3,512	5,522	0.9	0.6	1.0
Fuels and Lubricants	124	12	12	337	*	*	*
Miscellaneous Hard Goods	24,025	35,094	38,790	43,120	2.5	3.0	3.2
Construction	1,413	1,052	643	952	0.1	0.1	*
All Actions of \$10,000 or Less	19,133	20,166	21,939	17,766	0.6	0.6	0.6

(a) For definitions and coverage, see Notes on Coverage.
* Less than 0.05 percent.

Table 8 (continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION WORK, BY PROCUREMENT PROGRAM (a)

MAJOR PROGRAM	Amount (\$000)				Percent of all Awards in each Category		
	FY 1975	FY 1976	FY 1977	FY 1977	FY '75	FY '76	FY '77
TOTAL	\$6,319,720	\$6,887,536	\$1,787,932	\$7,911,282	13.9	14.7	14.7
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	37,809 25,241	128,139 32,927	104,462 7,163	64,805 20,033	0.8 1.1	2.1 1.5	7.2 1.0 0.7
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$6,256,670	\$6,726,470	\$1,676,307	\$7,826,444	16.5	17.5	16.7
EDUCATIONAL AND NONPROFIT INSTITUTIONS	655,189	698,190	161,731	705,566	7.5	7.6	7.5
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	5,601,481	6,028,280	1,514,576	7,120,874	15.1	16.0	15.4
MAJOR HARD GOODS (SUB-TOTAL)	4,908,871	5,298,797	1,297,516	6,223,232	22.1	23.2	22.8
Aircraft	1,154,335	1,311,029	374,023	1,519,385	17.7	18.6	17.8
Missile and Space Systems	1,650,575	2,045,500	475,246	2,097,324	35.9	43.4	37.8
Ships	221,400	241,866	47,591	302,174	6.3	6.4	5.8
Tank-Automotive	92,048	84,780	14,283	224,453	9.7	6.4	5.5
Weapons	115,806	123,820	46,646	145,863	26.5	24.2	28.2
Ammunition	57,005	90,554	15,933	85,070	4.4	9.6	4.3
Electronics and Communications Equipment	1,617,702	1,401,248	379,824	1,710,249	34.6	31.7	25.8
SERVICES	618,795	644,782	186,475	844,104	20.2	20.2	17.7
OTHER (SUB-TOTAL)	73,815	84,701	30,585	113,542	0.6	0.7	1.0
Subsistence	0	18	75	39	0.0	*	*
Textiles, Clothing, and Equipage	6,204	9,068	1,819	8,637	1.4	1.9	1.7
Fuels and Lubricants	192	51	0	21	*	*	0.0
Miscellaneous Hard Goods	51,644	56,483	23,007	80,590	3.7	4.1	5.7
Construction	997	5,763	2,309	8,926	*	0.3	0.3
All Actions of \$10,000 or Less	14,778	13,318	3,405	15,329	0.4	0.3	0.4

(a) For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

Table B (concluded)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION WORK, BY PROCUREMENT PROGRAM (a)

MAJOR PROGRAM	Amount (\$000)				Percent of all Awards in each Category			
	FY 1978	FY 1979	FY 1980	FY 1981	FY '78	FY '79	FY '80	FY '81
TOTAL	\$1,696,980	\$8,558,669	\$9,485,299	\$10,501,836	13.4	12.1	11.3	10.0
INTRA-GOVERNMENTAL	52,668	57,001	72,803	33,684	0.7	0.8	0.7	0.3
AND WORK WITH THE U.S.	32,786	21,119	38,257	56,263	0.8	0.5	0.7	0.9
TOTAL FOR INTER-GOVERNMENTAL AND FOR WORK WITH THE U.S.	\$8,611,526	\$8,480,549	\$9,374,239	\$10,411,889	16.0	14.2	13.8	11.7
ALLIANCE AND NONPROFIT INSTITUTIONS	782,839	971,661	1,127,692	1,247,799	71.7	77.9	77.4	74.7
WORK FROM THE WORK IN THE U.S.	7,828,687	7,508,888	8,246,547	9,164,090	14.9	12.8	12.4	10.5
MAJOR HARD GOODS (SUB-TOTAL)	6,833,718	6,598,370	7,080,738	8,064,524	19.9	17.6	17.3	15.1
Aircraft	1,630,378	1,311,988	1,166,736	728,101	14.9	11.3	9.3	4.4
Missile and Space Systems	2,487,946	2,705,752	2,952,724	4,131,421	37.9	40.6	37.4	40.4
Ships	247,774	295,868	304,346	252,585	4.6	4.9	5.1	3.4
Tank-Automotive	508,924	116,552	109,816	139,416	25.3	5.5	5.2	3.6
Weapons	198,578	266,119	209,618	202,249	23.6	29.0	19.2	13.3
Ammunition	83,497	128,702	184,803	275,692	5.3	7.3	9.9	13.4
Electronics and Communications Equipment	1,676,621	1,773,389	2,152,695	2,335,060	24.3	21.2	22.5	19.9
SERVICES	909,044	826,010	1,043,534	919,269	20.0	18.3	17.7	15.7
OTHER (SUB-TOTAL)	85,925	84,508	122,275	180,297	0.6	0.5	0.6	0.6
Subsistence	18	0	0	0	*	0.0	0.0	0.0
Textiles, Clothing, and Equipage	6,349	5,028	4,996	5,322	0.9	0.9	0.6	0.6
Fuels and Lubricants	1,444	20	421	1,810	0.1	*	*	*
Miscellaneous Hard Goods	58,738	61,278	103,134	153,527	2.9	2.5	3.5	4.2
Construction	7,503	7,726	961	3,038	0.3	0.2	*	0.1
All Actions of \$10,000 or Less	11,873	10,456	12,763	16,600	0.3	0.2	0.2	0.3

(a) For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

Section 6.

AWARDS BY METHOD OF PROCUREMENT

COMPETITION IN DoD PROCUREMENT

Prime contracts awarded after solicitation and receipt of two or more responsive offers for competitive price, design, or technical proposals totaled \$35,915 million and represented 40.7 percent of the net amount of procurement (excluding intra-governmental orders and other exclusions) during fiscal year 1981, compared to \$25,134 million and 36.0 percent for last year. Competitive methods accounted for 48.1 percent of the total number of procurement transactions during this year, while these competitive transactions accounted for 39.7 percent of the total last year. Table 9 gives the total for both competitive and noncompetitive awards for fiscal years 1980 and 1981. Chart IV shows these factors graphically.

Approximately 40 percent of the value of awards during fiscal year 1981 involving solicitation of one procurement source was for supplemental or follow-on contracts placed with companies which had previously competed successfully for the price, design, or technical phase of a project or weapon system. The remaining one-source solicitations included such types of goods and services as utilities, patented or other proprietary items, experimental, developmental, test or research work, and industrial mobilization in the interest of national defense. Table 10 provides a general indication of the type of items for which only one source was solicited, and further demonstrates that substantial use of competitive procedures is made even

when sealed-bid (formally advertised) methods are not employed.

FORMALLY ADVERTISED AND OTHER AWARDS

Table 11 shows the dollar volume of procurement placed with small business and other contractors through unrestricted formal advertising and other statutory authority during fiscal years 1980 and 1981 and Table 12 shows similar information for fiscal years 1951 through 1981. During this year, 7.3 percent of total procurement was obtained by unrestricted formal advertising methods, compared to 7.6 percent in the preceding year.

In discussions relating to "Competition" and "Formally Advertised and Other Awards," it should be noted that sealed-bid procedures are used not only for unrestricted formal advertising, but also for procurements made under balance-of-payments restricted advertising (restricted to U.S. end products and services) and small business restricted advertising (restricted to small business firms). These procurements are conducted in the same manner as prescribed for formal advertising; however, they are classified as negotiated procurements.

If small business restricted advertising and balance of payments restricted advertising are included in the total of advertised awards, the dollar value and percentages for fiscal year 1981 are as follows:

	FY 1981	
	Amount*	%
Total Procurement Except Intragovernmental and FMS	\$95,425	100.0
All Advertising	11,272	11.8
Unrestricted Formal Advertising	6,977	7.3
Small Business Restricted Advertising	4,044	4.2
Balance of Payments Restricted Advertising	251	0.3

STATUTORY AUTHORITY

Tables 13, 14, and 15 present data on the detailed types of procurement authority specified in Title 10, Section 2304 (a) of the United States Code. The five clauses used most extensively to negotiate contracts during fiscal year 1981 were (10) "Impractical to Secure Competition by Formal Advertising;" (14) "Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture;" (11) "Experimental, Developmental, Test, or Research;" (1) "National Emergency;" and (6) "Purchases Outside U.S."

Small business and labor surplus set-asides totaled \$8,464 million representing 8.9 percent of the total. This exceeds the \$4,936 million and 6.7 percent of total in the previous year.

Table 14 shows a total of 12,745,953 procurement actions during fiscal year 1981, an increase of 674,148 in the total number from last year. Of

this year's total, 97.1 percent, or 12,380,331 were for \$10,000 or less. Last year, actions of \$10,000 or less numbered 11,746,636 accounting for 97.3 percent of all actions.

Of the 365,622 larger actions over \$10,000 in the current year, 39,264 were for intragovernmental awards. Of the remaining 326,358 actions, 44.5 percent were for new contracts or supplemental awards for additional supplies or services, while the remainder were delivery orders or modifications such as price redeterminations or incremental funding actions which were pursuant to the terms of existing contracts. Five negotiation clauses accounted for 74.4 percent of the total number of negotiated contract actions over \$10,000: (10) "Impractical to Secure Competition by Formal Advertising," 37.8 percent; (1) "National Emergency," 15.8 percent; (9) "Perishable or Non-Perishable Subsistence," 10.0 percent; (6) "Purchases Outside U.S.," 5.7 percent and (11) "Experimental, Developmental, Test, and Research," 5.1 percent.

* Millions of dollars.

CHART IV

COMPETITION IN PROCUREMENT

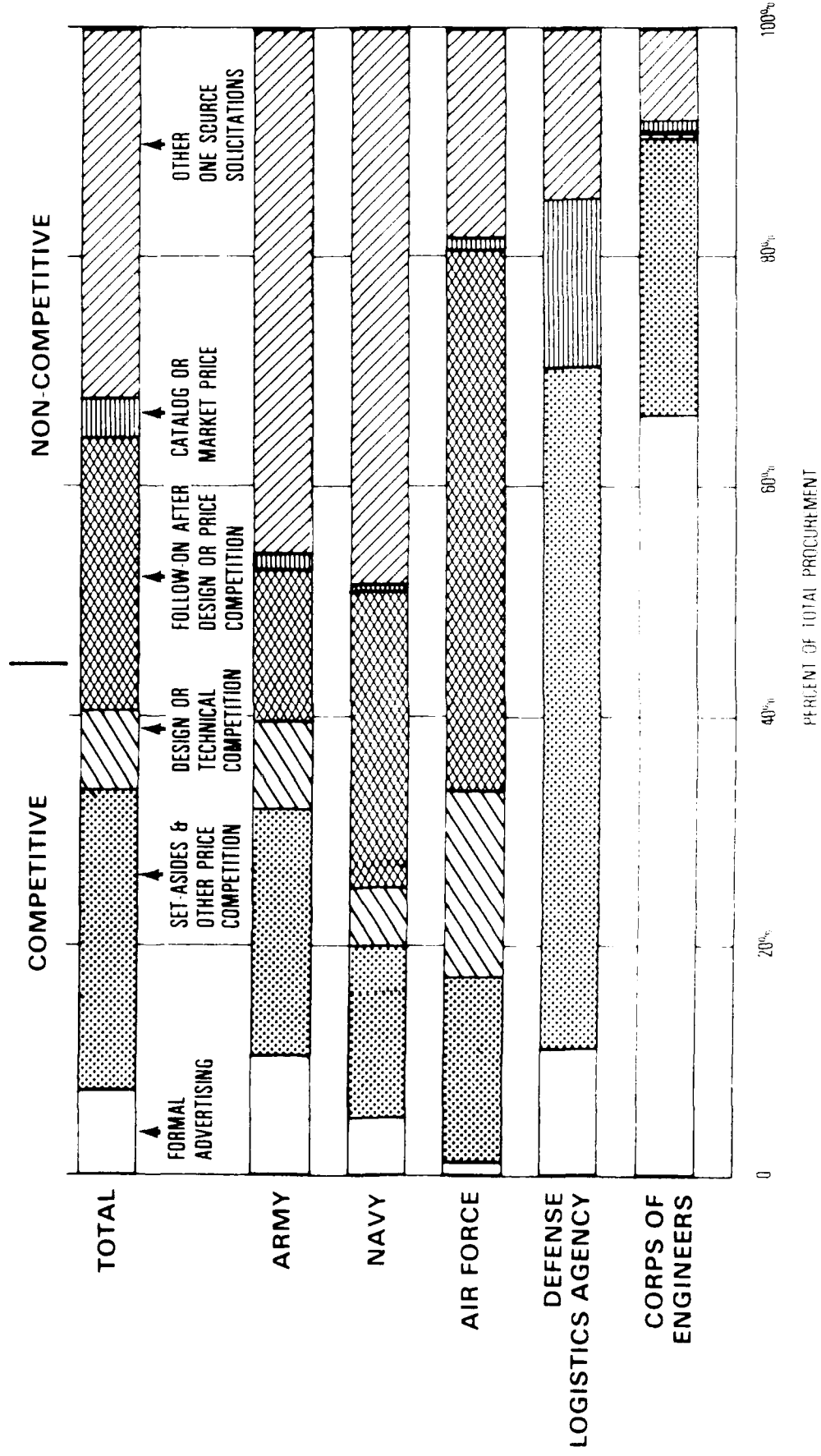


TABLE 13
AWARDS BY STATUTORY AUTHORITY A/
(AMOUNTS IN THOUSANDS OF DOLLARS)

STATUTORY AUTHORIZATION U.S.C. 2304 A-1	FISCAL YEAR 1980		FISCAL YEAR 1981		FY 1980		FY 1981	
	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
TOTAL	\$62,686,442		\$105,222,486		\$18,653,131		\$24,058,413	
INTRAGOVERNMENTAL AND FMS	11,159,600		9,798,208		3,844,952		3,660,536	
TOTAL EXCEPT INTRAGOVERNMENTAL AND FMS	51,526,842	100.0	95,424,278	100.0	14,785,779		20,397,877	
FORMALLY ADVERTISED	5,546,404	7.6	6,976,851	7.3	5,547,218		2,188,813	
OTHER AUTHORITY (SUB-TOTAL)	67,928,438	92.4	88,447,427	92.7	13,252,961		18,209,064	
(1) NATIONAL EMERGENCY (SUB-TOTAL)	4,943,651	6.7	8,476,749	8.9	3,366,643		2,284,993	
(A) LABOR SUPPLIES AND INDUSTRIES OF AWARDS								
(B) SMALL BUSINESS SET-ASIDES	149,240	0.2	142,165	0.2	31,467		37,138	
(C) BALANCE OF PAYMENT'S PROGRAM	4,786,726	6.5	8,321,083	8.7	3,335,176		2,247,758	
(2) PUBLIC EXIGENCY	7,685	.	13,491	.	5		97	
(3) PURCHASES NOT MORE THAN \$10,000	2,644,887	3.6	3,327,762	3.5	650,216		961,084	
(4) PERSONAL OR PROFESSIONAL SERVICES	3,157,188	4.3	1,691,136	2.0	888,137		439,089	
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	261,808	0.4	226,264	0.2	115,829		110,225	
(6) PURCHASES OUTSIDE U.S.	791,849	1.1	853,528	0.9	102,613		127,557	
(7) MEDICINES OR MEDICAL SUPPLIES	4,826,292	6.6	5,442,195	5.7	1,650,149		1,659,075	
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	202,066	0.3	227,732	0.2	12,119		11,635	
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	617,003	0.8	124,564	0.1	212,830		239,817	
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	2,126,544	2.9	2,416,418	2.6	419,756		500,449	
(11) EXPERIMENTAL DEVELOPMENTAL TEST OR RESEARCH	24,361,291	34.1	33,888,061	35.5	3,802,637		6,255,664	
(12) CLASSIFIED PURCHASES	3,253,973	4.2	9,636,004	10.2	1,960,997		1,910,514	
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	243,787	0.3	205,722	0.2	2,518		561	
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MFG.	185,954	0.3	243,015	0.3	16,279		8,660	
(15) NEGOTIATION AFTER ADVERTISING	11,558,364	15.7	15,872,245	16.1	1,777,703		1,828,990	
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	532	0.0	534	0.0	0		0	
(17) OTHERWISE AUTHORIZED BY LAW	2,850,532	3.9	4,056,481	4.3	3,100,229		3,359,013	
	909,013	1.2	1,396,476	1.5	248,299		511,715	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE
B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE
LESS THAN 0.05 PERCENT

TABLE 12 (concluded)
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) (a)
(Amounts in Millions)

TYPE OF CONTRACTOR	FISCAL YEAR				
	1980	1981	1982	1983	1984
TOTAL	\$83,686	\$105,223			
INTRAGOVERNMENTAL	10,160	9,798			
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$73,526	\$ 95,425			
Formally Advertised	5,598	6,977			
Other	67,928	88,448			
FIRM WORK OUTSIDE THE U.S.	\$ 5,366	\$ 6,559			
Formally Advertised	152	204			
Other	5,214	6,355			
EDUCATION AND NONPROFIT INSTITUTIONS	\$ 1,456	\$ 1,671			
Formally Advertised	3	9			
Other	1,453	1,662			
BUSINESS FIRMS FOR WORK IN THE U.S. (S.B.-TOTAL)	\$66,704	\$ 87,195			
Formally Advertised	5,443	6,764			
Other	61,261	80,431			
Small Business Firms	13,588	17,770			
Formally Advertised	2,023	2,667			
Other	11,565	15,103			
Other Business Firms	53,116	69,425			
Formally Advertised	3,420	4,097			
Other	49,696	65,328			
FORMALLY ADVERTISED AS A PERCENT OF:					
Total, Excluding Intragovernmental Business Firms for Work in the U.S.	7.6%	7.3%			
	8.4%	8.0%			

(a) For definitions and coverage, see Notes on Coverage.

TABLE 12 (continued)
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) (a)
(Amounts in Millions)

TYPE OF CONTRACTOR	FISCAL YEAR					
	1975	1976	1977	1978	1979	
TOTAL	\$45,758(b)	\$46,934(b)	\$12,182(b)	\$55,572	\$65,185	\$70,956
INTRAGOVERNMENTAL	5,041	6,195	1,452	6,208	7,467	7,288
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$40,363	\$40,726	\$10,730	\$49,364	\$57,718	\$63,668
Formally Advertised	3,437	3,232	837	3,928	3,918	5,058
Other	36,926	37,494	9,893	45,436	53,800	58,610
FOR WORK OUTSIDE THE U.S.	\$2,403	\$2,255	\$687	\$2,820	\$4,011	\$3,877
Formally Advertised	67	65	16	58	97	125
Other	2,336	2,190	671	2,762	3,914	3,752
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$886	\$877	\$203	\$948	\$1,092	\$1,247
Formally Advertised	1	1	*	*	1	1
Other	885	876	203	948	1,091	1,246
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	\$37,114	\$37,594	\$9,839	\$45,595	\$52,615	\$58,544
Formally Advertised	3,369	3,166	820	3,869	3,820	4,932
Other	33,745	34,428	9,019	41,726	48,795	53,612
Small Business Firms	7,414	7,495	2,115	8,913	10,101	12,171
Formally Advertised	1,112	1,099	301	1,346	1,604	1,914
Other	6,302	6,396	1,814	7,567	8,497	10,257
Other Business Firms	29,700	30,099	7,724	36,682	42,514	46,373
Formally Advertised	2,256	2,068	519	2,523	2,217	3,018
Other	27,444	28,031	7,205	34,159	40,297	43,355
FORMALLY ADVERTISED AS A PERCENT OF:						
Total, Excluding Intragovernmental	8.5%	7.9%	7.8%	8.0%	6.8%	7.9%
Business Firms for Work in the U.S.	9.1%	8.4%	8.3%	8.5%	7.3%	8.6%

(a) For definitions and coverage, see Notes on Coverage.

(b) Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), not included elsewhere in this table. FY 1975, \$354M; FY 1976, \$14M; FY 1977, \$1M.

* Less than \$500,000.

TABLE 12 (continued)
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) (a)
(Amounts in Millions)

TYPE OF CONTRACTOR	FISCAL YEAR					
	1969	1970	1971	1972	1973	1974
TOTAL	\$41,986	\$35,977	\$34,517	\$38,292	\$36,920(b)	\$40,131(b)
INTRAGOVERNMENTAL	1,219	1,638	1,533	2,525	3,038	3,340
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$40,767	\$34,339	\$32,984	\$35,767	\$33,566	\$36,409
Formally Advertised	4,494	3,926	3,530	3,695	3,627	3,069
Other	36,273	30,413	29,454	32,072	29,939	33,340
FOR WORK OUTSIDE THE U.S.	\$2,676	\$2,407	\$2,073	\$2,009	\$2,178	\$2,370
Formally Advertised	103	67	70	70	93	66
Other	2,573	2,340	2,003	1,939	2,085	2,304
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$760	\$740	\$703	\$751	\$740	\$805
Formally Advertised	0	*	1	1	1	1
Other	760	740	702	750	739	804
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	\$37,331	\$31,192	\$30,208	\$33,007	\$30,648	\$33,234
Formally Advertised	4,391	3,859	3,459	3,624	3,533	3,002
Other	32,940	27,333	26,749	29,383	27,115	30,232
Small Business Firms	6,515	5,254	4,949	5,754	6,001	6,487
Formally Advertised	1,422	1,007	955	1,164	1,114	1,213
Other	5,093	4,247	3,994	4,590	4,887	5,274
Other Business Firms	30,816	25,938	25,259	27,253	24,647	26,747
Formally Advertised	2,969	2,852	2,504	2,460	2,419	1,789
Other	27,847	23,086	22,755	24,793	22,228	24,958
FORMALLY ADVERTISED AS A PERCENT OF:						
Total, Excluding Intragovernmental Business Firms for Work in the U.S.	11.0%	11.4%	10.7%	10.3%	10.8%	8.4%
	11.8%	12.4%	11.5%	11.0%	11.5%	9.0%

(a) For definitions and coverage, see Notes on Coverage.

(b) Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), not included elsewhere in this table. FY 1973, \$316M; FY 1974, \$382M.

* Less than \$500,000.

TABLE 12 (continued)
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) (a)
(Amounts in Millions)

TYPE OF CONTRACTOR	FISCAL YEAR					
	1963	1964	1965	1966	1967	1968
TOTAL	\$29,379	\$28,796	\$27,997	\$38,243	\$44,633	\$43,756
INTRAGOVERNMENTAL	347	562	612	1,015	1,252	982
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$29,032	\$28,234	\$27,385	\$37,228	\$43,381	\$42,774
Formally Advertised	3,678	4,071	4,817	5,283	5,792	4,902
Other	25,354	24,163	22,568	31,945	37,589	37,872
FOR WORK OUTSIDE THE U.S.	\$1,271	\$1,325	\$1,366	\$2,530	\$2,815	\$2,515
Formally Advertised	140	181	155	135	170	117
Other	1,131	1,144	1,211	2,395	2,645	2,398
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$618	\$688	\$738	\$672	\$757	\$772
Formally Advertised	*	1	2	1	1	1
Other	618	687	736	671	756	771
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	\$27,143	\$26,221	\$25,281	\$34,026	\$39,809	\$39,487
Formally Advertised	3,538	3,889	4,660	5,147	5,621	4,784
Other	23,605	22,332	20,621	28,879	34,188	34,703
Small Business Firms	4,301	4,519	4,943	7,269	8,073	7,268
Formally Advertised	867	930	1,058	1,530	1,663	1,542
Other	3,434	3,589	3,885	5,739	6,410	5,726
Other Business Firms	22,842	21,702	20,338	26,757	31,736	32,219
Formally Advertised	2,671	2,959	3,602	3,617	3,958	3,242
Other	20,171	18,743	16,736	23,140	27,778	28,977
FORMALLY ADVERTISED AS A PERCENT OF:						
Total, Excluding Intragovernmental	12.7%	14.4%	17.6%	14.2%	13.4%	11.5%
Business Firms for Work in the U.S.	13.0%	14.8%	18.4%	15.1%	14.1%	12.1%

(a) For definitions and coverage, see Notes on Coverage.
* Less than \$500,000.

TABLE 12 (continued)
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) (a)
(Amounts in Millions)

TYPE OF CONTRACTOR	FISCAL YEAR					
	1957	1958	1959	1960	1961	1962
TOTAL	\$21,458	\$24,197	\$25,312	\$23,689	\$25,584	\$29,254
INTRAGOVERNMENTAL	462	531	758	781	881	1,156
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$20,996	\$23,666	\$24,554	\$22,908	\$24,703	\$28,098
Formally Advertised	3,423	3,292	3,256	3,170	2,932	3,544
Other	17,573	20,384	21,298	19,738	21,771	24,554
FOR WORK OUTSIDE THE U.S.	\$1,602	\$1,444	\$1,410	\$1,226	\$1,279	\$1,454
Formally Advertised	102	164	167	192	161	132
Other	1,500	1,280	1,243	1,034	1,118	1,322
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$261	\$395	\$400	\$380	\$432	\$497
Formally Advertised	*	3	*	*	1	*
Other	261	392	400	380	431	497
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	\$19,133	\$21,827	\$22,744	\$21,302	\$22,992	\$26,147
Formally Advertised	3,321	3,115	3,089	2,978	2,770	3,412
Other	15,812	18,712	19,655	18,324	20,222	22,735
Small Business Firms	3,783	3,729	3,783	3,440	3,657	4,622
Formally Advertised	1,973	1,794	1,466	1,175	1,008	1,089
Other	1,810	1,935	2,317	2,265	2,649	3,533
Other Business Firms	15,350	18,098	18,961	17,862	19,335	21,525
Formally Advertised	1,348	1,321	1,623	1,803	1,762	2,323
Other	14,002	16,777	17,338	16,059	17,573	19,202
FORMALLY ADVERTISED AS A PERCENT OF:						
Total, Excluding Intragovernmental Business Firms for Work in the U.S.	16.3% 17.4%	13.9% 14.3%	13.3% 13.6%	13.8% 14.0%	11.9% 12.0%	12.6% 13.1%

(a) For definitions and coverage, see Notes on Coverage.
* Less than \$500,000.

TABLE 12

FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) (a)

(Amounts in Millions)

TYPE OF CONTRACTOR	FISCAL YEAR					
	1951	1952	1953	1954	1955	1956
TOTAL	\$32,649	\$43,569	\$31,812	\$13,279	\$16,582	\$19,590
INTRAGOVERNMENTAL	1,064	768	572	420	541	434
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$31,585	\$42,801	\$31,240	\$12,859	\$16,041	\$19,156
Formally Advertised	NA	NA	NA	1,822	2,401	2,902
Other				11,037	13,640	16,254
FOR WORK OUTSIDE THE U.S.	\$762	\$1,319	\$3,418	\$1,411	\$1,111	\$1,406
Formally Advertised	NA	NA	NA	33	15	87
Other				1,378	1,096	1,319
EDUCATIONAL AND NONPROFIT INSTITUTIONS	NA	NA	NA	NA	NA	NA
Formally Advertised						
Other						
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	\$30,823	\$41,482	\$27,822	\$11,448	\$14,930	\$17,750
Formally Advertised	3,720	4,479	3,089	1,789	2,386	2,815
Other	27,103	37,003	24,733	9,659	12,544	14,935
Small Business Firms	6,436	7,066	4,608	2,902	3,214	3,475
Formally Advertised	1,799	2,545	2,035	1,150	1,501	1,750
Other	4,637	4,521	2,573	1,752	1,713	1,725
Other Business Firms	24,387	34,416	23,214	8,546	11,716	14,275
Formally Advertised	1,921	1,934	1,054	639	885	1,065
Other	22,466	32,482	22,160	7,907	10,831	13,210
FORMALLY ADVERTISED AS A PERCENT OF:						
Total, Excluding Intragovernmental Business Firms for Work in the U.S.	NA	NA	NA	14.2%	15.0%	15.1%
	12.1%	10.8%	11.1%	15.6%	16.0%	15.9%

(a) For definitions and coverage, see Notes on Coverage.

NA Not available. Prior to fiscal year 1957, data on Educational and Nonprofit Institutions were included in the data for "Business Firms for Work in the U.S."

TABLE 11 (CONCLUDED)

FORMALLY ADVERTISED AND OTHER AWARDS BY DEPARTMENT A

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1980		FY 1981		FY 1980		FY 1981		FY 1980		FY 1981		FY 1980		FY 1981	
	AIR FORCE		DEFENSE		DEFENSE		DEFENSE		DEFENSE		DEFENSE		DEFENSE		DEFENSE	
TOTAL	\$24,681,122	\$29,131,660	\$11,242,081	\$17,491,500	\$11,242,081	\$17,491,500	\$11,242,081	\$17,491,500	\$11,242,081	\$17,491,500	\$11,242,081	\$17,491,500	\$11,242,081	\$17,491,500	\$11,242,081	\$17,491,500
INTRAGOVERNMENTAL	4,252,227	3,677,412	220,896	227,100	220,896	227,100	220,896	227,100	220,896	227,100	220,896	227,100	220,896	227,100	220,896	227,100
TOTAL, EXCEPT INTRAGOVERNMENTAL	20,428,895	25,454,248	10,021,185	17,264,400	10,021,185	17,264,400	10,021,185	17,264,400	10,021,185	17,264,400	10,021,185	17,264,400	10,021,185	17,264,400	10,021,185	17,264,400
FORMALLY ADVERTISED	277,570	294,517	33,584	89,215	33,584	89,215	33,584	89,215	33,584	89,215	33,584	89,215	33,584	89,215	33,584	89,215
OTHER	20,151,325	25,159,731	9,987,601	17,175,185	9,987,601	17,175,185	9,987,601	17,175,185	9,987,601	17,175,185	9,987,601	17,175,185	9,987,601	17,175,185	9,987,601	17,175,185
FOR WORK OUTSIDE THE U. S.	1,099,285	1,316,789	2,594,861	2,805,040	2,594,861	2,805,040	2,594,861	2,805,040	2,594,861	2,805,040	2,594,861	2,805,040	2,594,861	2,805,040	2,594,861	2,805,040
FORMALLY ADVERTISED	2,376	617	19,950	3,850	19,950	3,850	19,950	3,850	19,950	3,850	19,950	3,850	19,950	3,850	19,950	3,850
OTHER	1,096,909	1,316,172	2,574,911	2,791,190	2,574,911	2,791,190	2,574,911	2,791,190	2,574,911	2,791,190	2,574,911	2,791,190	2,574,911	2,791,190	2,574,911	2,791,190
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	605,545	769,923	9,935	18,531	9,935	18,531	9,935	18,531	9,935	18,531	9,935	18,531	9,935	18,531	9,935	18,531
FORMALLY ADVERTISED	486	442	23	98	23	98	23	98	23	98	23	98	23	98	23	98
OTHER	605,059	769,481	9,912	18,433	9,912	18,433	9,912	18,433	9,912	18,433	9,912	18,433	9,912	18,433	9,912	18,433
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	18,664,065	23,367,536	8,436,425	14,946,835	8,436,425	14,946,835	8,436,425	14,946,835	8,436,425	14,946,835	8,436,425	14,946,835	8,436,425	14,946,835	8,436,425	14,946,835
FORMALLY ADVERTISED	274,708	293,456	31,158	85,917	31,158	85,917	31,158	85,917	31,158	85,917	31,158	85,917	31,158	85,917	31,158	85,917
OTHER	18,389,357	23,074,079	8,405,267	14,860,918	8,405,267	14,860,918	8,405,267	14,860,918	8,405,267	14,860,918	8,405,267	14,860,918	8,405,267	14,860,918	8,405,267	14,860,918
SMALL BUSINESS FIRMS	2,441,584	3,010,16	3,332,103	3,373,503	3,332,103	3,373,503	3,332,103	3,373,503	3,332,103	3,373,503	3,332,103	3,373,503	3,332,103	3,373,503	3,332,103	3,373,503
FORMALLY ADVERTISED	87,690	113,015	725,476	1,064,162	725,476	1,064,162	725,476	1,064,162	725,476	1,064,162	725,476	1,064,162	725,476	1,064,162	725,476	1,064,162
OTHER	2,353,894	2,897,146	2,606,627	2,309,341	2,606,627	2,309,341	2,606,627	2,309,341	2,606,627	2,309,341	2,606,627	2,309,341	2,606,627	2,309,341	2,606,627	2,309,341
OTHER BUSINESS FIRMS	16,222,481	20,357,375	5,104,000	9,573,342	5,104,000	9,573,342	5,104,000	9,573,342	5,104,000	9,573,342	5,104,000	9,573,342	5,104,000	9,573,342	5,104,000	9,573,342
FORMALLY ADVERTISED	187,018	180,443	586,842	795,55	586,842	795,55	586,842	795,55	586,842	795,55	586,842	795,55	586,842	795,55	586,842	795,55
OTHER	16,035,463	20,176,932	4,517,158	8,777,787	4,517,158	8,777,787	4,517,158	8,777,787	4,517,158	8,777,787	4,517,158	8,777,787	4,517,158	8,777,787	4,517,158	8,777,787
FORMALLY ADVERTISED AS A PERCENT OF																
TOTAL, EXCLUDING INTRAGOVERNMENTAL	14	2	12.1	10.6	12.1	10.6	12.1	10.6	12.1	10.6	12.1	10.6	12.1	10.6	12.1	10.6
BUSINESS FIRMS FOR WORK IN THE U. S.	15	13	15.8	12.7	15.8	12.7	15.8	12.7	15.8	12.7	15.8	12.7	15.8	12.7	15.8	12.7

A: FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE

TABLE 11

FORMALLY ADVERTISED AND OTHER AWARDS BY DEPARTMENT ^{A/}

(AMOUNTS IN THOUSANDS)

T Y P E O F C O N T R A C T O R	FY 1980		FY 1981		FY 1980		FY 1981		FY 1980		FY 1981	
	TOTAL		B/		ARMY		NAVY		NAVY		NAVY	
TOTAL	\$83,686,442	\$105,222,886			\$18,654,131	\$24,058,413			\$25,371,392	\$29,894,304		
INTRAGOVERNMENTAL	10,159,600	9,798,208			3,890,952	3,660,536			1,624,006	2,072,680		
TOTAL EXCEPT INTRAGOVERNMENTAL	73,526,842	95,424,678			14,755,179	20,397,877			23,747,386	27,821,624		
FORMALLY ADVERTISED	5,598,404	6,976,851			1,502,218	2,188,813			1,300,055	1,352,239		
OTHER	67,928,438	88,447,827			13,252,961	18,209,064			22,447,331	26,469,385		
FOR WORK OUTSIDE THE U S	5,366,804	6,558,798			1,151,238	1,820,915			465,454	560,825		
FORMALLY ADVERTISED	152,672	204,192			59,726	71,730			70,592	99,951		
OTHER	5,214,132	6,354,606			1,091,512	1,749,185			394,862	460,874		
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	1,456,299	1,671,352			168,981	211,281			477,538	508,540		
FORMALLY ADVERTISED	3,024	9,681			2,376	9,012			28	48		
OTHER	1,453,275	1,661,671			166,605	202,269			477,510	508,492		
BUSINESS FIRMS FOR WORK IN THE U S (SUB-TOTAL)	66,703,739	87,194,528			13,434,960	18,365,681			22,804,394	26,752,259		
FORMALLY ADVERTISED	5,442,708	6,762,978			1,440,116	2,108,071			1,229,435	1,252,240		
OTHER	61,261,031	80,431,550			11,994,844	16,257,610			21,574,959	25,500,019		
SMALL BUSINESS FIRMS	13,588,494	17,769,994			3,239,835	4,243,091			3,584,257	3,998,624		
FORMALLY ADVERTISED	2,022,661	2,666,684			445,696	619,570			523,053	569,610		
OTHER	11,565,833	15,103,310			2,794,139	3,623,521			3,061,204	3,429,014		
OTHER BUSINESS FIRMS	53,115,245	69,424,534			10,195,125	14,122,590			19,220,137	22,753,635		
FORMALLY ADVERTISED	3,420,047	4,096,294			994,420	1,488,501			706,382	682,630		
OTHER	49,695,198	65,328,240			9,200,705	12,634,089			18,513,755	22,071,005		
FORMALLY ADVERTISED AS A PERCENT OF												
TOTAL, EXCLUDING INTRAGOVERNMENTAL	7 6	7 3			10 2	10 7			5 5	4 9		
BUSINESS FIRMS FOR WORK IN THE U S	8 4	8 0			11 2	11 9			5 7	5 1		

^{A/} FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE^{B/} INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE

TABLE 10. CONCLUDED

COMPETITION IN DOD PROCUREMENT BY STATUTOR. AUTHORITY, A

6-8

(AMOUNTS IN THOUSANDS)

STATUTORY AUTHORITY (10 USC 2304/41)	FOLLOW-ON				NON-COMPETITIVE				OTHER NON-COMPETITIVE			
	FY 1980		FY 1981		FY 1980		FY 1981		FY 1980		FY 1981	
	AMOUNT*	PCT	AMOUNT*	PCT	AMOUNT*	PCT	AMOUNT*	PCT	AMOUNT*	PCT	AMOUNT*	PCT
TOTAL	\$14,675,400	21.0	\$20,775,513	23.6	\$0	0.0	\$2,985,433	3.4	\$29,936,329	42.9	\$28,523,171	32.3
INTRAGOVERNMENTAL												
EDUCATIONAL * NONPROFIT INSTITUTIONS UTILITIES B/												
TOTAL, EXCEPT ABOVE EXCLUSIONS												
FORMALLY ADVERTISED	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
OTHER AUTHORITY (SUB-TOTAL)	14,675,400	22.9	20,775,513	25.6	0	0.0	2,985,433	3.7	29,936,329	46.7	28,523,171	35.1
(1) NATIONAL EMERGENCY	17,591	0.4	11,893	0.2	0	0.0	1,446	0.0	22,600	0.5	29,558	0.5
(2) PUBLIC EMERGENCY	938,395	35.9	1,455,595	34.7	0	0.0	29,767	0.9	1,300,911	49.8	1,517,007	45.9
(3) PURCHASES NOT MORE THAN \$10,000	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
(4) PERSONAL OR PROFESSIONAL	24,087	10.3	13,026	6.3	0	0.0	0	0.0	142,692	61.1	26,356	61.4
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	24,242	2.5	37,428	3.6	0	0.0	13,116	3.3	805	85.0	515	64.6
(6) PURCHASES OUTSIDE U.S.	120,777	2.9	154,428	3.6	0	0.0	140,731	3.3	2,670,663	64.2	1,700,686	39.9
(7) MEDICINE OR MEDICAL SUPPLIES	2,015	1.1	83,249	39.4	0	0.0	83,249	39.4	136,998	74.6	66,822	31.6
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	86	0.0	17	0.1	0	0.0	340	1.0	197,743	98.4	22,131	63.4
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	251	0.0	155	0.0	0	0.0	5,584	1.0	550,982	60.1	82,516	15.2
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	4,469,535	19.7	6,627,894	20.4	0	0.0	2,707,619	8.3	14,091,832	62.0	13,257,580	40.8
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	2,324,171	29.9	2,926,815	32.1	0	0.0	963	0.0	2,467,008	31.7	2,700,153	29.6
(12) CLASSIFIED PURCHASES	15,365	6.3	23,772	11.6	0	0.0	390	0.2	50,171	20.6	24,655	12.1
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	17,675	9.5	27,754	11.5	0	0.0	8,327	3.4	147,002	79.3	192,623	79.5
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	6,670,384	57.7	9,573,955	62.5	0	0.0	26	0.0	3,551,774	30.7	4,657,885	30.4
(15) NEGOTIATION AFTER ADVERTISING	47	17.2	182	39.1	0	0.0	0	0.0	198	72.5	264	56.8
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	150,636	5.3	258,194	6.4	0	0.0	6,931	0.2	900,604	31.6	1,918,818	47.3
(17) OTHERWISE AUTHORIZED BY LAW	75,639	48.5	11,668	4.5	0	0.0	47	0.0	64,330	41.2	13,601	5.3
ACTIONS OF \$10,000 AND LESS	0	0.0	0	0.0	0	0.0	0	0.0	3,640,016	60.3	2,206,001	44.7

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE

B/ INCLUDES EDUCATIONAL AND NON-PROFIT INSTITUTIONS, UTILITY SERVICES, AWARDS AND OTHER MISCELLANEOUS ITEMS

* LESS THAN 0.05 PERCENT

TABLE 10 (CONTINUED)
COMPETITION IN DOD PROCUREMENT BY STATUTORY AUTHORITY, A
AMOUNTS IN THOUSANDS

STATUTORY AUTHORITY 10 U.S.C. 2304 (4)	PRICE						DESIGN OR TECHNICAL					
	FY 1980			FY 1981			FY 1980			FY 1981		
	AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT	
TOTAL	\$19,406,977	27.8		\$29,433,463	33.4		\$5,727,198	8.2		\$6,481,681	7.4	
INTRAGOVERNMENTAL												
EDUCATIONAL • NONPROFIT INSTITUTIONS UTILITIES BY												
TOTAL, EXCEPT ABOVE EXCLUSIONS	5,595,102	100.0		6,962,098	100.0		0	0.0		0	0.0	
FORMALLY ADVERTISED	13,811,875	21.5		22,471,365	27.7		5,727,198	8.9		6,481,681	8.0	
OTHER AUTHORITY (SUB-TOTAL)	4,108,346	95.6		5,715,058	95.0		148,516	3.5		256,432	4.3	
(1) NATIONAL EMERGENCY												
(2) PUBLIC EXIGENCY	281,611	10.8		507,356	15.4		93,626	3.6		103,858	3.1	
(3) PURCHASES NOT MORE THAN \$10,000	0	0.0		0	0.0		0	0.0		0	0.0	
(4) PERSONAL OR PROFESSIONAL	5,242	2.2		9,052	4.4		61,516	26.3		57,214	27.8	
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	96	10.1		212	26.6		22	2.3		20	2.5	
(6) PURCHASES OUTSIDE U.S.	1,227,485	29.5		2,128,486	49.8		138,625	3.3		145,706	3.4	
(7) MEDICINE OR MEDICAL SUPPLIES	41,612	22.6		60,800	28.8		3,141	1.7		285	0.1	
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	2,559	1.3		12,036	34.5		635	0.3		382	1.1	
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	365,130	39.8		455,100	83.8		199	1.0		80	0.1	
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	2,936,940	12.9		8,349,684	25.7		1,237,324	5.4		1,578,625	4.9	
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	86,041	1.1		185,287	2.0		2,907,338	37.4		3,313,291	36.3	
(12) CLASSIFIED PURCHASES	154,177	63.3		142,827	69.9		23,847	9.8		12,766	6.3	
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	19,369	10.5		13,667	5.6		1,373	0.7		0	0.0	
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	471,053	4.1		355,562	2.3		863,513	7.5		719,901	4.7	
(15) NEGOTIATION AFTER ADVERTISING	28	10.3		19	4.1		0	0.0		0	0.0	
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	1,707,466	59.9		1,759,115	43.4		90,311	3.2		112,190	2.8	
(17) OTHERWISE AUTHORIZED BY LAW	10,171	6.5		51,198	20.1		157,222	100.0		180,931	70.1	
ACTIONS OF \$10,000 AND LESS	2,394,549	39.7		2,125,246	55.3		0	0.0		0	0.0	

A: FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE
B: INCLUDES EDUCATIONAL AND NON-PROFIT INSTITUTIONS,
UTILITY SERVICES, AWARD AWARDS AND
OTHER MISCELLANEOUS ITEMS
* LESS THAN 0.05 PERCENT

TABLE 10

COMPETITION IN DOD PROCUREMENT BY STATUTORY AUTHORITY A

6-6

(AMOUNTS IN THOUSANDS)

STATUTORY AUTHORITY (10 U.S.C. 2304 J)	TOTAL AMOUNTS		TOTAL COMPETITIVE		TOTAL NON-COMPETITIVE	
	FISCAL YEAR		FY 1980		FY 1981	
	1980	1981	AMOUNT	PCT	AMOUNT	PCT
TOTAL	\$83,686,442	\$105,222,886	\$35,915,140	40.7	\$52,284,111	59.3
INTRAGOVERNMENTAL	10,159,600	9,798,208	6,962,096	100.0	0	0.0
EDUCATIONAL • NONPROFIT INSTITUTIONS UTILITIES	3,780,936	7,225,417	28,954,047	35.6	44,611,729	61.4
TOTAL, EXCEPT ABOVE EXCLUSIONS	69,745,904	88,199,261	\$25,134,175	36.0	\$26,369,111	29.3
FORMALLY ADVERTISED	5,595,102	6,962,098	5,595,102	100.0	0	0.0
OTHER AUTHORITY (SUB-TOTAL)	64,150,802	81,237,163	19,539,073	30.5	44,611,729	61.4
(1) NATIONAL EMERGENCY	4,297,053	6,014,387	4,256,862	99.1	5,977,496	99.3
(2) PUBLIC EXIGENCY	2,614,543	3,303,583	375,237	14.4	611,212	18.5
(3) PURCHASES NOT MORE THAN \$10,000	0	0	0	0.0	0	0.0
(4) PERSONAL OR PROFESSIONAL SERVICES OF EDUCATIONAL INSTITUTIONS	233,527	205,648	66,748	28.6	66,266	32.2
(5) PURCHASES OUTSIDE U.S.	183,766	211,284	44,753	24.4	61,085	28.9
(6) MEDICINE OR MEDICAL SUPPLIES	201,023	34,906	3,194	1.6	12,416	35.6
(7) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	916,562	543,435	365,329	39.9	455,160	83.8
(8) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	22,735,631	32,521,402	4,174,264	18.4	9,928,309	30.5
(9) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	7,784,558	9,126,509	2,993,379	38.5	3,498,576	38.3
(10) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	243,560	204,410	178,024	73.1	155,590	76.1
(11) CLASSIFIED PURCHASES	185,419	242,371	20,742	11.2	19,667	5.6
(12) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	11,556,724	15,307,329	1,334,566	11.6	1,075,463	7.0
(13) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	273	465	28	10.3	19	4.1
(14) NEGOTIATION AFTER ADVERTISING	2,849,017	4,055,308	1,797,777	63.1	1,871,365	46.2
(15) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	156,084	258,045	167,393	107.3	232,729	90.2
(16) OTHERWISE AUTHORIZED BY LAW	6,034,565	4,931,247	2,394,549	39.7	2,725,246	55.3
ACTIONS OF \$10,000 AND LESS						

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE
 B/ INCLUDES EDUCATIONAL AND NON-PROFIT INSTITUTIONS,
 UTILITY SERVICES, BA AWARDS AND
 OTHER MISCELLANEOUS ITEMS

TABLE 9. CONCLUDED

COMPETITION IN PROCUREMENT A

NUMBER OF PROCUREMENT ACTIONS

TYPE OF COMPETITION	FISCAL YEAR 1980		FISCAL YEAR 1981		FISCAL YEAR 1980		FISCAL YEAR 1981		FISCAL YEAR 1980		FISCAL YEAR 1981	
	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
TOTAL	12,074,937		12,074,937		3,051,175		3,051,584		2,379,818		2,533,737	
INTRAGOVERNMENTAL AND FMS	912,049		912,049		296,348		295,123		171,713		176,693	
OTHER EXCLUSIONS C/	19,847		19,847		7,732		913,056		3,463		262,236	
TOTAL, EXCEPT ABOVE EXCLUSIONS	12,055,090		12,055,090		3,043,437		2,673,405		2,204,642		2,094,808	
COMPETITIVE SUB-TOTAL	4,412,987	39.7	4,412,987	39.7	974,176	29.1	1,081,660	40.5	550,009	25.0	601,675	28.7
FORMALLY ADVERTISED	610,705	5.5	610,705	5.5	59,541	1.8	50,176	1.9	58,468	2.7	53,325	2.6
OTHER PRICE COMPETITION	3,789,476	34.1	3,789,476	34.1	912,215	27.3	1,028,171	38.5	486,623	22.1	542,544	25.9
DESIGN OR TECHNICAL COMPETITION	12,806	0.1	12,806	0.1	2,420	0.1	3,313	0.1	4,918	0.2	5,606	0.3
NON-COMPETITIVE (SUB-TOTAL)	6,706,929	60.3	6,706,929	60.3	2,372,916	70.9	1,591,745	59.5	1,654,633	75.1	1,493,133	71.3
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	26,066	0.2	26,066	0.2	1,617	0.1	1,962	0.1	5,311	0.2	5,283	0.3
CATALOG OR MARKET PRICE (OVER \$10,000 ONLY)	0	0.0	0	0.0	0	0.0	952	0.0	0	0.0	1,254	0.1
OTHER NON-COMPETITIVE	6,680,863	60.1	6,680,863	60.1	2,371,301	70.9	1,589,831	59.4	1,649,322	74.8	1,486,596	71.0

	AIR FORCE		DEFENSE LOGISTICS AGENCY		NAVY	
	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
TOTAL	4,250,611		1,189,748		2,505,416	
INTRAGOVERNMENTAL AND FMS	346,482		67,309		34,574	
OTHER EXCLUSIONS C/	6,955		196		635	
TOTAL, EXCEPT ABOVE EXCLUSIONS	3,897,174		1,122,243		2,169,207	
COMPETITIVE SUB-TOTAL	2,137,618	54.9	674,691	60.1	51,911	2.4
FORMALLY ADVERTISED	466,181	12.0	20,109	1.8	5,527	0.2
OTHER PRICE COMPETITION	1,666,821	42.8	654,162	58.3	46,878	2.2
DESIGN OR TECHNICAL COMPETITION	4,616	0.1	19	0.0	540	0.0
NON-COMPETITIVE (SUB-TOTAL)	1,759,956	45.2	441,567	39.9	418,297	19.9
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	18,673	0.5	51	0.0	39	0.0
CATALOG OR MARKET PRICE (OVER \$10,000 ONLY)	0	0.0	2	0.0	0	0.0
OTHER NON-COMPETITIVE	1,740,883	44.7	441,566	39.9	418,297	19.9

A. FOR USE IN TIONS AND COVERAGE. SEE NOTES ON COVERAGE.
 B. THIS TABLE SHOWS THE NUMBER OF ACTIONS IN WHICH COMPETITION WAS USED IN THE FISCAL YEAR.
 C. THIS TABLE SHOWS THE NUMBER OF ACTIONS IN WHICH COMPETITION WAS USED IN THE FISCAL YEAR.
 D. THIS TABLE SHOWS THE NUMBER OF ACTIONS IN WHICH COMPETITION WAS USED IN THE FISCAL YEAR.

TABLE 9

COMPETITION IN PROCUREMENT A

NET VALUE IN THOUSANDS

	FISCAL YEAR 1980			FISCAL YEAR 1981			FISCAL YEAR 1980			FISCAL YEAR 1981			FISCAL YEAR 1980			FISCAL YEAR 1981		
	AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT	
TOTAL	\$83,686,442			\$105,222,886			\$18,654,131			\$24,058,473			\$25,371,392			\$29,894,304		
INTRAGOVERNMENTAL AND FMS	10,559,600			9,798,208			3,898,952			3,660,536			1,624,066			2,072,680		
OTHER EXCLUSIONS C	3,780,938			7,225,477			710,245			2,061,832			1,095,477			807,748		
TOTAL, EXCEPT ABOVE EXCLUSIONS	69,345,904	100.0		88,199,261	100.0		14,044,934	100.0		18,336,045	100.0		22,651,969	100.0		27,013,876	100.0	
COMPETITIVE (SUB-TOTAL)	25,134,175	36.0		35,915,143	40.7		5,445,039	38.8		7,147,835	39.0		6,868,490	30.3		7,001,838	25.9	
FORMALLY ADVERTISED	5,595,102	8.0		6,962,088	7.9		1,499,633	10.7		2,179,537	11.9		1,299,310	5.7		1,352,191	5.0	
OTHER PRICE COMPETITION	13,811,875	19.8		22,471,365	25.5		2,912,573	20.7		3,685,236	20.1		4,091,281	18.1		4,282,365	15.9	
DESIGN OR TECHNICAL COMPETITION	5,727,198	8.2		6,481,681	7.4		1,032,833	7.4		1,283,062	7.0		1,477,899	6.5		1,367,282	5.1	
NON-COMPETITIVE (SUB-TOTAL)	44,611,729	64.0		52,284,117	59.3		8,599,895	61.2		11,188,210	61.0		15,783,479	69.7		20,012,038	74.1	
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	14,675,400	21.0		20,775,513	23.6		2,003,485	14.3		2,701,832	14.7		4,242,918	18.7		7,024,947	26.0	
CATALOG OR MARKET PRICE (OVER \$10,000 ONLY)	0	0.0		2,985,433	3.4		0	0.0		104,108	0.6		0	0.0		75,748	0.3	
OTHER NON-COMPETITIVE	29,936,329	42.9		28,523,171	32.3		6,596,410	47.0		8,382,270	45.7		11,540,561	51.0		12,911,343	47.8	

	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS		
	AMOUNT	PCT		AMOUNT	PCT		AMOUNT	PCT	
TOTAL	\$24,681,122			\$11,262,087			\$1,944,484		
INTRAGOVERNMENTAL AND FMS	4,252,227			220,896			60,223		
OTHER EXCLUSIONS C	1,083,136			220,896			84,215		
TOTAL, EXCEPT ABOVE EXCLUSIONS	19,345,759	100.0		10,820,523	100.0		1,800,046	100.0	
COMPETITIVE (SUB-TOTAL)	6,403,692	33.1		4,423,876	40.9		1,580,367	87.8	
FORMALLY ADVERTISED	276,789	4.4		1,332,571	12.3		1,174,826	65.3	
OTHER PRICE COMPETITION	3,078,803	15.9		3,086,337	28.5		379,117	21.1	
DESIGN OR TECHNICAL COMPETITION	3,048,120	15.8		4,968,000	45.7		26,424	1.5	
NON-COMPETITIVE (SUB-TOTAL)	12,942,067	66.9		6,396,647	59.1		219,679	12.2	
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION	8,245,471	42.6		19,919,320	47.6		2,671	0.2	
CATALOG OR MARKET PRICE (OVER \$10,000 ONLY)	0	0.0		93,509	0.4		0	0.0	
OTHER NON-COMPETITIVE	4,696,596	24.3		6,376,326	58.9		217,008	12.1	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE

B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE

C/ INCLUDES AWARDS FOR EDUCATIONAL AND NON-PROFIT INSTITUTIONS, UTILITIES, THE 8A PROGRAM AND BRAND NAME ITEMS FOR COMMISSARY, RESALE

1. The first step is to identify the problem or question that needs to be answered. This involves understanding the context and the specific requirements of the task.

[illegible]

TABLE 13A
AWARDS BY STATUTORY AUTHORITY

(AMOUNTS IN THOUSANDS OF DOLLARS)

STATUTORY AUTHORITY	FISCAL YEAR 1980			FISCAL YEAR 1981		
	TOTAL	\$10,000 AND LESS	OVER \$10,000	TOTAL	\$10,000 AND LESS	OVER \$10,000
TOTAL	\$13,876,432	\$6,679,795	\$7,196,637	\$105,222,886	\$7,634,358	\$97,588,528
INTRAGOVERNMENTAL AND FMS	10,159,600	6,933,025	9,466,575	9,798,208	772,457	9,025,751
TOTAL EXCEPT INTRAGOVERNMENTAL AND FMS	3,716,832	6,186,158	6,730,062	95,424,678	7,061,901	88,362,777
FORMALLY ADVERTISED	5,548,434	5,151,545	5,446,811	6,976,851	140,056	6,836,795
OTHER AUTHORITY, SUB TOTAL	1,928,138	6,634,563	61,893,873	88,447,827	6,921,845	81,525,982
(1) NATIONAL EMERGENCY	442,651	642,269	4,301,382	8,474,239	2,459,959	6,014,280
(A) LABOR SUPPLY AND DEMAND, UNEMPLOYMENT	129,240	1,060	142,180	142,665	6,327	136,338
(B) SMALL BUSINESS SET ASIDES	4,184,196	631,453	4,562,793	8,321,683	2,453,093	5,868,590
(C) BALANCE OF ECONOMIC PROGRAM	1,124,202	4,566	2,959	13,891	539	13,352
(2) PUBLIC EXPENSE	1,438,427	26,105	2,618,782	3,327,760	16,815	3,310,945
(3) PURCHASES NOT MORE THAN \$10,000	1,210,148	1,601,688	0	1,890,036	1,890,036	0
(4) PERSONAL OR PROFESSIONAL SERVICES	11,476	1,120	2,791,416	226,264	14,696	211,568
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	1,140,280	2,111	1,176,066	854,548	19,431	835,117
(6) PURCHASES NOT MORE THAN \$10,000	1,128,799	600,761	3,481,272	5,442,495	412,451	5,030,044
(7) MEDICINES OR MEDICAL SUPPLIES	1,128,799	600,761	3,481,272	2,771,821	14,948	2,756,873
(8) SUPPLIES PURCHASED FOR AUTHORIZED PERSONNEL	1,128,799	600,761	3,481,272	774,566	422,625	351,941
(9) PERSONNEL OR NON-PERSONNEL (LABOR) COSTS	1,128,799	600,761	3,481,272	2,418,848	354,145	2,064,703
(10) IMPRACTICAL TO SECURE COMPETITION OR FORMAL ADVERTISING	1,128,799	600,761	3,481,272	13,898,967	167,593	13,731,374
(11) EXPERIMENTAL DEVELOPMENTAL TEST PROGRAMS	1,128,799	600,761	3,481,272	9,046,264	4,448	9,041,816
(12) CLASSIFIED PURCHASES	1,128,799	600,761	3,481,272	215,422	797	214,625
(13) TECHNICAL EQUIPMENT REQUIRING SPECIAL AND INTERCHANGEABILITY IN PLANS	1,128,799	600,761	3,481,272	243,375	704	242,671
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR RESEARCH PERIOD OF PREPARATION FOR USE	1,128,799	600,761	3,481,272	15,172,345	1,481	15,170,864
(15) NEGOTIATION AFTER ADVERTISING	1,128,799	600,761	3,481,272	539	54	485
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	1,128,799	600,761	3,481,272	4,056,987	1,679	4,055,308
(17) OTHERWISE AUTHORIZED BY LAW	1,128,799	600,761	3,481,272	1,396,976	19,976	1,376,999

TABLE 14

AWARDS BY STATISTICAL AUTHORITY (OCTOBER SEPTEMBER, A.
NUMBER OF PROCUREMENT ACTIONS

STATISTICAL AUTHORITY (U.S.C. 2304(a))	TOTAL B						ACTIONS OF \$10,000 AND LESS						TOTAL A					
	FY 1980			FY 1981			FY 1980			FY 1981			FY 1980			FY 1981		
	NUMBER	PERCENT		NUMBER	PERCENT		NUMBER	PERCENT		NUMBER	PERCENT		NUMBER	PERCENT		NUMBER	PERCENT	
TOTAL	12,071,805			12,745,953			11,746,636			12,380,331			325,109			325,109		
INTRAGOVERNMENTAL	932,049			901,422			896,654			862,158			35,335			35,335		
TOTAL, EXCEPT INTRAGOVERNMENTAL	11,139,756	100.0		11,844,531	100.0		10,849,982	100.0		11,518,173	100.0		289,774	100.0		289,774	100.0	
FORMALLY ADVERTISED	611,288	5.5		630,764	5.3		579,838	5.3		597,456	5.2		31,400	10.8		33,308	10.2	
	10,528,468	94.5		11,213,767	94.7		10,270,094	94.7		10,920,717	94.8		258,374	89.2		256,050	89.8	
(1) NATIONAL EMERGENCY	1,279,695	11.5		4,986,691	42.7		1,236,716	11.4		4,935,233	42.8		42,979	12.8		51,458	15.8	
(2) PUBLIC EXIGENCY	82,104	0.6		37,837	0.3		47,519	0.4		23,626	0.2		14,535	5.0		14,211	4.4	
(3) PURCHASES NOT MORE THAN \$10,000	6,135,344	55.1		2,942,480	24.8		6,135,344	56.5		2,942,480	25.5		0	0.0		0	0.0	
(4) PERSONAL OR PROFESSIONAL SERVICES	22,874	0.2		13,539	0.1		17,638	0.2		8,889	0.1		5,236	1.8		4,650	1.4	
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	32,792	0.3		21,536	0.2		26,957	0.2		15,553	0.1		5,825	2.0		5,983	1.8	
(6) PURCHASES OUTSIDE U.S.	796,806	7.2		799,245	6.7		781,729	7.2		780,683	6.8		15,077	5.2		18,562	5.7	
(7) MEDICINES OR MEDICAL SUPPLIES	21,284	0.2		15,515	0.1		18,233	0.2		12,465	0.1		3,001	1.0		3,050	0.9	
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	242,574	2.2		313,373	2.6		234,851	2.2		303,569	2.6		7,713	2.7		9,804	3.0	
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	1,352,153	12.1		1,448,222	12.2		1,323,847	12.2		1,415,728	12.3		28,306	9.8		32,494	10.0	
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	504,046	4.5		553,138	4.7		397,529	3.7		429,879	3.7		106,517	36.8		123,259	37.8	
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	18,507	0.2		18,968	0.2		1,441	*		2,283	*		17,066	5		16,685	5.1	
(12) CLASSIFIED PURCHASES	669	*		2,872	*		35	*		2,146	*		634	0.2		726	0.2	
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	796	*		279	*		649	*		101	*		147	0.1		178	0.1	
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MFG	4,806	*		5,039	*		633	*		763	*		4,123	1.4		4,276	1.3	
(15) NEGOTIATION AFTER ADVERTISING	63	*		409	*		55	*		396	*		8	*		13	*	
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	3,667	*		5,363	*		1,205	*		2,884	*		2,462	0.8		2,479	0.8	
(17) OTHERWISE AUTHORIZED BY LAW	50,288	0.5		49,291	0.4		45,593	0.4		44,069	0.4		4,695	1.6		5,222	1.6	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

TABLE 14 (CONCLUDED)

AWARDS BY STATUTORY AUTHORITY (OCTOBER - SEPTEMBER) A
NUMBER OF PROCUREMENT ACTIONS

	NEW WORK				DELIVERY ORDERS				MULTIPLICATIONS			
	FISCAL YEAR 1980		FISCAL YEAR 1981		FISCAL YEAR 1980		FISCAL YEAR 1981		FISCAL YEAR 1980		FISCAL YEAR 1981	
	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT
TOTAL	NA		NA		NA		NA		NA		NA	
INTRAGOVERNMENTAL	NA		NA		NA		NA		NA		NA	
TOTAL, EXCEPT INTRAGOVERNMENTAL	130,132	100.0	145,381	100.0	110,346	100.0	128,177	100.0	49,296	100.0	52,800	100.0
FORMALLY ADVERTISED	19,763	15.2	21,579	14.8	6,535	6.0	6,513	5.1	5,052	10.2	5,216	9.9
110,369	110,369	84.8	123,802	85.2	103,751	94.0	121,664	94.9	44,244	89.8	47,584	90.1
(1) NATIONAL EMERGENCY	31,308	24.1	36,766	25.3	7,032	6.4	8,568	6.7	4,641	9.4	6,124	11.6
(2) PUBLIC EXIGENCY	7,291	5.6	7,490	5.2	4,642	4.2	4,466	3.5	2,652	5.4	2,255	4.3
(3) PURCHASES NOT MORE THAN \$10,000	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
(4) PERSONAL OR PROFESSIONAL SERVICES	2,951	2.3	2,472	1.7	1,137	1.1	1,226	1.0	1,088	2.2	952	1.8
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	2,766	2.1	2,509	1.7	1,703	1.5	1,705	1.3	1,356	2.8	1,769	3.4
(6) PURCHASES OUTSIDE U.S.	4,887	3.8	7,084	4.9	8,168	7.4	9,217	7.2	2,022	4.1	2,251	4.3
(7) MEDICINES OR MEDICAL SUPPLIES	2,153	1.7	2,135	1.5	806	0.7	883	0.7	42	0.1	32	0.1
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	24	0.0	16	0.0	7,671	7.0	9,744	7.6	18	0.0	44	0.1
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	7,724	5.9	8,282	5.7	20,435	18.6	24,040	18.8	87	0.2	172	0.3
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	39,754	30.5	45,873	31.6	47,730	43.3	56,883	44.4	19,033	38.6	20,503	38.8
(11) CLASSIFIED PURCHASES	7,825	6.0	7,095	4.9	1,058	1.0	1,068	0.8	8,183	16.6	8,522	16.1
(12) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	388	0.3	441	0.3	149	0.1	215	0.2	97	0.2	70	0.1
(13) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MFG	42	0.0	87	0.1	37	0.0	52	0.0	68	0.1	39	0.0
(14) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	559	0.4	641	0.4	1,035	1.0	1,124	0.9	2,469	5.0	2,511	4.8
(15) NEGOTIATION AFTER ADVERTISING	6	0.0	8	0.0	2	0.0	5	0.0	0	0.0	0	0.0
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	287	0.2	354	0.2	878	0.8	940	0.7	1,297	2.6	1,185	2.2
(17) OTHERWISE AUTHORIZED BY LAW	2,406	1.8	2,539	1.7	1,098	1.0	1,528	1.2	1,191	2.4	1,155	2.2

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE
LESS THAN 0.05 PERCENT

TABLE 15

AWARDS BY STATUTORY AUTHORITY (BY FISCAL YEAR) (a)
(Amounts in thousands)

	FY 1962		FY 1963		FY 1964		FY 1965	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$29,254,502		\$29,378,720		\$28,796,284		\$27,997,037	
INTRAGOVERNMENTAL	1,155,481		346,516		561,746		612,470	
TOTAL, EXCEPT INTRAGOVERNMENTAL	28,099,021	100.0	29,032,204	100.0	28,234,538	100.0	27,384,567	100.0
FORMALLY ADVERTISED	5,544,619	12.6	3,677,879	12.7	4,071,587	14.4	4,411,214	17.6
OTHER AUTHORITY (SUB-TOTAL)	24,554,402	87.4	25,354,325	87.3	24,162,951	85.6	22,973,353	82.4
(1) National Emergency (Sub-Total)	1,430,048	5.1	1,396,593	4.9	1,543,863	5.4	1,638,230	6.0
(a) Labor Surplus Area and Industry Set-Aside	142,495	0.5	185,988	0.6	254,145	0.9	159,166	0.6
(b) Small Business Set-Asides	1,279,606	4.6	1,196,174	4.2	1,284,412	4.5	1,464,146	5.3
1. Unilateral	128,682	0.5	101,128	0.4	62,342	0.2	82,217	0.3
2. Joint	1,150,924	4.1	1,095,046	3.8	1,222,070	4.3	1,401,931	5.1
(c) Modifications Authorized by Existing Contracts Negotiated Prior to January 1, 1956	5,285	*	4,738	*	0	0.0	0	0.0
(d) Balance of Payments Program	2,662	*	9,693	*	5,306	*	16,618	0.1
(2) Public Exigency	416,904	1.5	562,430	1.9	585,523	2.1	1,104,298	4.0
(3) Purchases Not More Than \$2,500	1,069,441	3.8	1,280,338	4.4	1,337,665	4.7	1,392,953	5.1
(4) Personal or Professional Services	125,731	0.4	93,062	0.3	113,752	0.4	78,820	0.3
(5) Services of Educational Institutions	295,195	1.1	445,775	1.5	412,438	1.5	431,284	1.6
(6) Purchases Outside the U.S.	1,193,502	4.3	962,448	3.3	957,504	3.4	1,036,916	3.8
(7) Medicines or Medical Supplies	62,854	0.2	44,639	0.2	54,865	0.2	67,353	0.2
(8) Supplies Purchased for Authorized Resale	82,100	0.3	280,304	1.0	157,589	0.5	170,674	0.6
(9) Perishable or Non-Perishable Subsistence	485,235	1.7	535,647	1.9	684,747	2.4	801,857	2.9
(10) Impractical to Secure Competition by Formal Advertising	3,906,187	13.9	4,487,119	15.5	4,089,688	14.5	3,929,339	14.4
(11) Experimental, Developmental, Test or Research	5,763,983	20.5	5,585,284	19.2	5,016,641	17.8	4,556,792	16.6
(12) Classified Purchases	771,714	2.7	420,463	1.4	217,184	0.8	115,000	0.4
(13) Technical Equipment Requiring Standardization and Interchangeability of Parts	43,240	0.2	27,622	0.1	38,281	0.1	52,400	0.2
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture	8,194,024	29.2	8,069,222	27.6	8,015,753	28.4	6,284,334	23.0
(15) Negotiation After Advertising	2,295	*	1,102	*	1,409	*	1,616	*
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization	670,331	2.4	819,150	2.8	328,092	1.2	337,241	1.2
(17) Otherwise Authorized by Law	41,618	0.1	343,127	1.2	607,957	2.2	567,546	2.1

(a) For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

TABLE 15 (continued)

AWARDS BY STATUTORY AUTHORITY (BY FISCAL YEAR) (a)
(Amounts in Thousands)

STATUTORY AUTHORITY [10 U.S.C. 2304(a)]	FY 1966		FY 1967		FY 1968		FY 1969	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$38,243,107		\$44,632,600		\$43,755,504		\$41,986,266	
INTRAGOVERNMENTAL	1,014,603		1,251,540		982,136		1,219,235	
TOTAL, EXCEPT INTRAGOVERNMENTAL	37,228,504	100.0	43,381,060	100.0	42,773,368	100.0	40,766,031	100.0
FORMALLY ADVERTISED	5,283,158	14.2	5,791,979	13.4	4,901,571	11.5	4,493,997	11.0
OTHER AUTHORITY (SUB-TOTAL)	31,945,346	85.8	37,589,081	86.6	37,871,797	88.5	36,273,034	89.0
(1) National Emergency (Sub-Total)	1,856,600	5.0	2,113,651	4.9	2,152,371	5.0	2,088,181	5.1
(a) Labor Surplus Area and Industry Set-Aside	156,672	0.4	108,025	0.3	149,792	0.4	227,536	0.5
(b) Small Business Set-Asides	1,594,571	4.3	1,827,987	4.2	1,703,660	4.0	1,697,391	4.2
1. Unilateral	1,398,904	3.8	1,800,371	4.1	1,688,874	4.0	1,697,391	4.2
2. Joint	195,667	0.5	27,616	0.1	14,786	*	-	-
(c) Balance of Payments Program	105,357	0.3	177,639	0.4	298,919	0.6	163,254	0.4
(2) Public Exigency	5,081,593	13.7	6,028,574	13.9	5,443,052	12.7	4,450,434	10.9
(3) Purchases Not More Than \$2,500	1,704,868	4.6	1,841,300	4.2	1,618,864	3.8	1,583,923	3.9
(4) Personal or Professional Services	92,431	0.3	90,549	0.2	94,058	0.2	64,580	0.2
(5) Services of Educational Institutions	383,649	1.0	453,955	1.1	466,012	1.1	435,725	1.1
(6) Purchases Outside the U.S.	1,934,316	5.2	2,263,460	5.2	1,987,560	4.6	2,175,524	5.3
(7) Medicines or Medical Supplies	126,742	0.3	144,514	0.3	138,373	0.3	143,749	0.4
(8) Supplies Purchased for Authorized Resale	230,439	0.6	218,741	0.5	252,495	0.6	248,711	0.6
(9) Perishable or Non-Perishable Subsistence	1,088,22	2.9	1,178,015	2.7	1,132,848	2.7	1,147,409	2.8
(10) Impractical to Secure Competition by Formal Advertising	5,746,988	15.5	7,521,549	17.3	7,657,034	17.9	7,755,906	19.0
(11) Experimental, Developmental, Test or Research	4,495,669	12.1	4,848,162	11.2	4,933,616	11.5	4,750,396	11.7
(12) Classified Purchases	122,571	0.3	129,148	0.3	156,855	0.4	126,199	0.3
(13) Technical Equipment Requiring Standardization and Interchangeability of Parts	105,630	0.3	132,084	0.3	83,555	0.2	94,766	0.2
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture	6,039,207	16.2	6,500,576	15.0	6,646,959	15.5	6,110,687	15.0
(15) Negotiation After Advertising	9,889	*	2,280	*	280	*	6,860	*
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization	2,171,779	5.8	3,292,966	7.6	4,648,141	10.9	4,776,618	11.7
(17) Otherwise Authorized by Law	754,753	2.0	829,557	1.9	459,704	1.1	313,366	0.8

(a) For definitions and coverage, see Notes on Coverage.

(b) Commencing Fiscal Year 1969 Small Business Set-Asides were no longer displayed separately.
* Less than 0.05 percent.

TABLE 15 (continued)

AWARDS BY STATUTORY AUTHORITY (BY FISCAL YEAR) (a)
(Amounts in Thousands)

STATUTORY AUTHORITY [10 U.S.C. 2304(A)]	FY 1970		FY 1971		FY 1972		FY 1973	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$35,976,597		\$34,516,827		\$38,791,601		\$36,919,703 ^b	
INTRAGOVERNMENTAL	1,638,521		1,533,395		2,524,968		3,038,079	
TOTAL, EXCEPT INTRAGOVERNMENTAL	34,338,076	100.0	32,983,432	100.0	35,766,633	100.0	33,565,600	100.0
FORMALLY ADVERTISED	3,926,511	11.4	3,529,732	10.7	3,694,533	10.3	3,627,256	10.8
OTHER AUTHORITY (SUB-TOTAL)	30,411,565	88.6	29,453,700	89.3	32,072,100	89.7	29,938,344	89.2
(1) National Emergency (Sub-Total)	1,741,403	5.1	1,621,438	4.9	1,885,189	5.3	1,864,135	5.6
(a) Labor Surplus Area and Industry Set-Aside	168,258	0.5	122,054	0.4	225,779	0.6	120,535	0.4
(b) Small Business Set-Asides	1,448,194	4.2	1,455,964	4.4	1,625,301	4.5	1,718,231	5.1
(c) Balance of Payments Program	124,951	0.4	43,420	0.1	34,109	0.1	20,056	0.1
(d) Combined Small Business/Labor Surplus Area Set-Aside	-	-	-	-	-	-	5,313	*
(2) Public Exigency	2,498,934	7.3	1,837,549	5.6	1,775,532	5.0	1,955,232	5.8
(3) Purchases Not More Than \$2,500	1,411,313	4.1	1,413,942	4.3	1,499,895	4.2	1,534,222	4.6
(4) Personal or Professional Services	61,521	0.2	66,890	0.2	88,904	0.2	80,633	0.2
(5) Services of Educational Institutions	416,367	1.2	431,410	1.3	447,622	1.3	417,776	1.2
(6) Purchases Outside the U.S.	1,975,196	5.8	1,683,000	5.1	1,614,831	4.5	1,750,833	5.2
(7) Medicines or Medical Supplies	98,291	0.3	122,093	0.4	127,843	0.4	130,568	0.4
(8) Supplies Purchased for Authorized Resale	268,049	0.8	289,344	0.9	313,138	0.9	346,914	1.0
(9) Perishable or Non-Perishable Subsistence	1,230,040	3.6	1,201,189	3.6	1,209,817	3.4	1,364,403	4.1
(10) Impractical to Secure Competition by Formal Advertising	7,826,345	22.8	7,864,043	23.8	8,690,756	24.3	8,116,595	24.2
(11) Experimental, Developmental, Test or Research	4,471,137	13.0	4,048,875	12.3	4,593,839	12.8	5,104,635	15.2
(12) Classified Purchases	112,476	0.3	62,015	0.2	94,242	0.3	115,778	0.3
(13) Technical Equipment Requiring Standardization and Interchangeability of Parts	126,867	0.4	105,699	0.3	127,714	0.4	67,545	0.2
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture	4,783,996	13.9	6,427,798	19.5	6,669,238	18.7	4,905,213	14.6
(15) Negotiation After Advertising	961	*	1,981	*	166,726	0.5	2,928	*
(16) Purchases to Keep Facilities Available Interest of National Defense or Industrial Mobilization	3,064,112	8.9	1,969,572	6.0	2,033,162	5.7	1,829,630	5.5
(17) Otherwise Authorized by Law	324,557	0.9	306,862	0.9	733,652	2.1	351,304	1.0

(a) For definitions and coverage, see Notes on Coverage.

(b) Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), not included elsewhere in this table; FY 1973, \$316,024.

* Less than 0.05 percent.

TABLE 15 (continued)

AWARDS BY STATUTORY AUTHORITY (BY FISCAL YEAR) (a)
(Amounts in Thousands)

STATUTORY AUTHORITY [10 U.S.C. 2304(a)]	FY 1974		FY 1975		FY 1976		FY 1977	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$40,131,124		\$45,758,298		\$46,934,231		\$12,181,795	
INTRAGOVERNMENTAL	3,340,449		5,040,952		6,194,527		1,451,573	
TOTAL, EXCEPT INTRAGOVERNMENTAL	36,408,616	100.0	40,363,334	100.0	40,726,190	100.0	10,729,480	100.0
FORMALLY ADVERTISED	3,069,142	8.4	3,437,111	8.5	3,232,425	7.9	836,513	7.8
OTHER AUTHORITY (SUB-TOTAL)	33,339,474	91.6	36,926,223	91.5	37,493,765	92.1	9,892,967	92.2
(1) National Emergency (Sub-Total)	1,744,343	4.8	2,176,297	5.4	2,236,956	5.5	732,112	6.8
(a) Labor Surplus Area and Industry Set-Aside	101,750	0.3	73,461	0.2	125,465	0.3	32,899	0.3
(b) Small Business Set-Asides	1,617,285	4.4	2,083,105	5.2	2,076,495	5.2	694,174	6.5
(c) Balance of Payments Program	11,909	*	10,779	*	7,148	*	2,054	*
(d) Combined Small Business/Labor Surplus Area Set-Aside	13,399	0.1	8,952	*	27,848	*	2,985	*
(2) Public Exigency	1,817,503	5.0	2,321,632	5.8	2,201,039	5.4	643,657	6.0
(3) Purchases Not More Than \$2,500c	1,589,544	4.4	2,203,276	5.5	2,462,694	6.0	631,321	5.9
(4) Personal or Professional Services	86,952	0.2	100,815	0.2	94,772	0.2	33,108	0.3
(5) Services of Educational Institutions	385,442	1.1	417,552	1.0	457,811	1.1	102,865	1.0
(6) Purchases Outside the U.S.	1,829,644	5.0	2,067,785	5.1	1,991,045	4.9	590,141	5.5
(7) Medicines or Medical Supplies	151,541	0.4	139,016	0.3	118,901	0.3	35,949	0.3
(8) Supplies Purchased for Authorized Resale	417,476	1.1	487,139	1.2	505,368	1.2	114,292	1.1
(9) Perishable or Non-Perishable Subsistence	1,625,609	4.5	1,633,710	4.0	1,652,151	4.1	409,349	3.8
(10) Impractical to Secure Competition by Formal Advertising	12,376,447	34.0	13,049,409	32.3	13,198,452	32.4	3,169,400	29.5
(11) Experimental, Developmental, Test or Research	4,984,910	13.7	5,072,798	12.6	5,784,100	14.2	1,354,045	12.6
(12) Classified Purchases	132,773	0.4	142,576	0.4	140,190	0.3	36,347	0.3
(13) Technical Equipment Requiring Standardization and Interchangeability of Parts	119,577	0.3	136,182	0.3	94,129	0.2	16,159	0.2
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture	4,442,385	12.2	4,858,539	12.0	4,356,169	10.7	1,303,227	12.1
(15) Negotiation After Advertising	- 108,870	- 0.3	3,911	*	316	*	54	*
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization	1,370,803	3.8	1,548,435	3.8	1,854,346	4.6	613,447	5.7
(17) Otherwise Authorized by Law	373,395	1.0	567,148	1.4	345,326	0.8	107,494	1.0

(a) For definitions and coverage, see Notes on Coverage.

(b) Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), not included elsewhere in this table; FY 1974, \$382,059; FY 1975, \$354,012; FY 1976, \$13,514; and FY 1977, \$742.

(c) During FY 1975, this was changed from \$2,500 to \$10,000.
* Less than 0.05 percent.

TABLE 15 (Continued)
 AWARDS BY STATUTORY AUTHORITY (BY FISCAL YEAR) (a)
 (Amounts in Thousands)

STATUTORY AUTHORITY [10 U.S.C. 2304(a)]	FY 1977		FY 1978		FY 1979		FY 1980	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$55,571,616		\$65,184,850		\$70,956,014		\$83,686,442	
INTRAGOVERNMENTAL	6,208,151		7,467,021		7,287,783		10,159,600	
TOTAL, EXCEPT INTRAGOVERNMENTAL	49,363,465	100.0	57,717,829	100.0	63,668,231	100.0	73,526,842	100.0
FORMALLY ADVERTISED	3,927,458	8.0	3,918,119	6.8	5,057,781	7.9	5,598,404	7.6
OTHER AUTHORITY (SUB-TOTAL)	45,436,007	92.0	53,799,710	93.2	58,610,450	92.1	67,928,438	92.4
(1) National Emergency (Sub-Total)	2,853,838	5.8	3,354,963	5.8	4,305,802	6.8	4,943,651	6.7
(a) Labor Surplus Area and Industry Set-Aside	193,276	0.4	183,176	0.3	198,555	0.3	149,240	0.2
(b) Small Business Set-Asides	2,611,220	5.3	3,124,749	5.4	4,008,216	6.3	4,645,577	6.3
(c) Balance of Payments Program	6,797	*	4,390	*	1,749	*	7,685	*
(d) Combined Small Business/Labor Surplus Area Set-Aside	42,545	0.1	42,048	0.1	97,280	0.2	141,149	0.2
(2) Public Exigency	2,975,118	6.0	2,862,052	5.0	3,267,643	5.1	2,644,887	3.6
(3) Purchases Not More Than \$10,000	2,563,102	5.2	2,667,790	4.6	3,015,169	4.7	3,157,188	4.3
(4) Personal or Professional Services	138,188	0.3	155,064	0.3	248,609	0.4	261,808	0.4
(5) Services of Educational Institutions	514,420	1.0	577,943	1.0	678,608	1.1	791,849	1.1
(6) Purchases Outside the U.S.	2,143,434	4.3	2,611,423	4.5	3,120,165	4.9	4,826,292	6.6
(7) Medicines or Medical Supplies	146,103	0.3	171,450	0.3	191,674	0.3	202,066	0.3
(8) Supplies Purchased for Authorized Resale	472,508	1.0	521,303	0.9	552,089	0.9	617,003	0.8
(9) Perishable or Non-Perishable Subsistence	1,795,517	3.6	1,813,080	3.1	1,960,761	3.1	2,126,544	2.9
(10) Impractical to Secure Competition by Formal Advertising	15,905,802	32.2	19,219,475	33.3	18,934,741	29.7	24,351,291	33.1
(11) Experimental, Developmental, Test or Research	6,860,835	13.9	7,071,299	12.3	7,415,065	11.7	8,257,973	11.2
(12) Classified Purchases	197,279	0.4	204,117	0.4	283,262	0.4	243,787	0.3
(13) Technical Equipment Requiring Standardization and Interchangeability of Parts	236,291	0.5	213,315	0.4	192,789	0.3	185,558	0.3
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture	5,884,800	11.9	9,050,124	15.7	10,375,361	16.3	11,558,464	15.7
(15) Negotiation After Advertising	452	*	1,350	*	6,096	*	532	*
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization	2,272,974	4.6	2,726,735	4.7	2,517,475	4.0	2,850,532	3.9
(17) Otherwise Authorized by Law	475,346	1.0	578,227	1.0	1,545,141	2.4	909,013	1.2

(a) For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.
 (Percentages may not add due to rounding.)

TABLE 15 (Concluded)

AWARDS BY STATUTORY AUTHORITY (BY FISCAL YEAR) (a)

(Amounts in Thousands)

STATUTORY AUTHORITY [10 U.S.C. 2304(A)]	FY 1981		FY 1982		FY 1983		FY 1984	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$105,222,886							
INTRAGOVERNMENTAL	9,798,208							
TOTAL, EXCEPT INTRAGOVERNMENTAL	95,424,678	100.0						
FORMALLY ADVERTISED	6,976,851	7.3						
OTHER AUTHORITY (SUB-TOTAL)	88,447,827	92.7						
(1) National Emergency (Sub-Total)	8,478,239	8.9						
(a) Labor Surplus Area and Industry Set-Aside	142,665	0.2						
(b) Small Business Set-Asides	6,073,013	6.3						
(d) Combined Small Business/Labor Surplus Area Set-Aside	248,875	0.3						
(e) Balance of Payments Program	13,891	*						
(f) Small Business & Small Purchase S/A	1,999,795	2.1						
(2) Public Exigency	3,327,760	3.5						
(3) Purchases Not More Than \$10,000	1,890,036	2.0						
(4) Personal or Professional Services	226,264	0.2						
(5) Services of Educational Institutions	854,548	0.9						
(6) Purchases Outside the U.S.	5,442,495	5.7						
(7) Medicines or Medical Supplies	227,782	1.2						
(8) Supplies Purchased for Authorized Resale	774,566	0.8						
(9) Perishable or Non-Perishable Subsistence	2,436,838	2.6						
(10) Impractical to Secure Competition by Formal Advertising	33,888,061	35.5						
(11) Experimental, Developmental, Test or Research	9,686,204	10.2						
(12) Classified Purchases	205,222	0.2						
(13) Technical Equipment Requiring Standardization and Interchangeability of Parts	243,075	0.3						
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture	15,312,235	16.1						
(15) Negotiation After Advertising	539	*						
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization	4,056,987	4.3						
(17) Otherwise Authorized by Law	1,396,976	1.5						

(a) For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

(Percentages may not add due to rounding.)

Section 7.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Tables 16 and 17 show the types of contract pricing clauses used in procurement actions over \$10,000. As shown in these tables and Chart V, during fiscal year 1981, awards over \$10,000 (excluding intragovernmental) totaled \$88,363 million, of which \$68,618 million, or 77.7 percent was awarded under fixed-price procedures, and \$18,930 million, or 21.4 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$815 million, or 0.9 percent of total.

Cost-plus-fixed fee (CPFF) contracts accounted for 9.0 percent of total contract awards over \$10,000. Fiscal year 1981 shows the lowest CPFF awards since fiscal year 1964 when the total was 9.4 percent. The use of incentive contracts (both fixed and cost-types combined) increased from 20.3

percent of total contract dollars in the preceding year to 20.9 percent this year. The use of firm fixed-price contracts increased from 46.1 percent to 47.6 percent.

The total of 326,358 actions over \$10,000 during this period, shown in Table 16, is divided into 145,381 original contract actions and modifications calling for additional work, and 180,977 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. The overall number of procurement actions over \$10,000 increased during the current period by 12.6 percent compared with the previous year. Actions for new work increased by 11.7 percent, and actions representing delivery orders and modifications pursuant to the terms of the original contract increased by 13.4 percent.

TABLE 16

AWARDS BY TYPE OF CONTRACT, PHILIPPS PROVISION, OCTOBER - SEPTEMBER, A

TYPE OF PHILIPPS PROVISION	FY 1980			FY 1981			FISCAL YEAR 1980			FISCAL YEAR 1981				
	AMOUNT	PERCENT	NET VALUE \$000	AMOUNT	PERCENT	TOTAL	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL	PERCENT	NEW WORK	OTHER
TOTAL	\$ 83,686,442			\$105,222,886		12,071,805	12,745,953							
INTRACORPORATE														
ACTIONS OF \$10,000 AND LESS	10,159,600			9,798,208		932,049	901,422							
ACTIONS OVER \$10,000	6,186,188			7,061,901		13,649,982	11,518,173							
ACTIONS OVER \$10,000 SUB TOTAL	67,340,684	100.0		88,362,777	100.0	289,774	326,358	100.0	145,381				180,977	
FIXED PRICE TYPE SUB TOTAL	50,736,033	75.3		68,617,523	77.7	253,337	289,101	88.6	132,238				156,863	
FIRM	31,056,373	46.1		42,092,404	47.6	229,210	262,503	80.4	123,005				139,498	
RETERMINABLE	1,204,045	1.8		1,504,164	1.7	4,070	4,542	1.4	91				4,451	
INCENTIVE	8,160,808	12.1		11,254,972	13.3	6,861	6,127	2.1	693				6,176	
ECONOMIC PRICE ADJUSTMENT	10,314,801	15.3		13,466,883	15.6	13,193	15,187	4.7	8,449				6,738	
COST REIMBURSEMENT TYPE SUB TOTAL	15,995,110	23.8		18,929,787	22.4	24,183	29,477	9.0	12,022				17,455	
NO FEE	1,333,227	2.0		1,367,621	1.5	4,874	4,836	1.5	2,581				2,255	
FIXED FEE	7,044,473	10.6		7,934,342	9.0	20,268	20,580	6.3	8,733				11,847	
INCENTIVE FEE	5,513,193	8.2		6,674,309	7.6	2,600	2,398	0.7	464				1,934	
AWARD FEE	2,019,427	3.0		2,953,555	3.3	1,441	1,663	0.5	244				1,419	
OTHER TYPES SUB TOTAL	809,541	0.9		815,467	0.9	7,254	7,780	2.4	1,121				6,659	
TIME AND MATERIALS	473,997	0.7		674,126	0.8	5,175	6,178	1.9	665				5,513	
LARGE WORKS	135,844	0.2		141,341	0.2	2,079	1,602	0.5	456				1,146	
TOTAL	\$ 18,624,131			\$ 24,058,417		3,651,179	3,881,584							
INTRACORPORATE														
ACTIONS OF \$10,000 AND LESS	3,898,952			3,660,536		290,348	295,123							
ACTIONS OVER \$10,000	1,166,380			1,962,721		3,291,011	3,512,001							
ACTIONS OVER \$10,000 SUB TOTAL	2,998,709	100.0		3,844,150	100.0	63,820	74,460	100.0	32,012				42,448	
FIXED PRICE TYPE SUB TOTAL	9,142,224	79.4		13,611,538	73.8	50,547	66,620	89.5	29,123				37,497	
FIRM	6,245,116	48.1		9,014,331	49.2	51,131	60,356	80.9	28,526				31,730	
RETERMINABLE	161,034	1.2		283,927	1.5	93	286	0.4	50				216	
INCENTIVE	1,491,066	11.5		2,431,358	13.2	1,340	1,557	2.3	133				1,557	
ECONOMIC PRICE ADJUSTMENT	218,408	5.5		2,816,221	14.8	1,884	4,408	5.9	414				3,994	
COST REIMBURSEMENT TYPE SUB TOTAL	3,144,330	24.9		4,773,246	25.7	6,300	6,490	6.7	2,753				3,737	
NO FEE	183,731	1.4		375,179	2.0	1,000	1,248	1.7	761				468	
FIXED FEE	1,668,107	12.9		2,270,821	12.6	3,427	4,032	5.4	1,691				2,341	
INCENTIVE FEE	1,009,238	7.6		1,786,551	9.6	84	964	1.3	235				728	
AWARD FEE	393,284	3.0		491,124	2.7	184	245	0.3	66				179	
OTHER TYPES SUB TOTAL	92,245	0.7		16,320	0.1	1,112	1,350	1.8	136				1,214	
TIME AND MATERIALS	31,209	0.1		67,259	0.3	1,134	1,299	1.7	124				1,175	
LARGE WORKS	2,036	0.0		3,061	0.0	38	51	0.1	12				38	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTE ON COVERAGE.
 B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

TABLE 1. (CONCLUDED)

ANALYSIS BY TYPE OF CONTRACT PROVISION AND FISCAL YEAR, 1940-1949

TYPE OF PRICING PROVISION	FY 1940		FY 1941		FISCAL YEAR 1940		FISCAL YEAR 1941		FISCAL YEAR 1940		FISCAL YEAR 1941	
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	TOTAL	PERCENT	NUMBER OF CONTRACTS	PERCENT	NUMBER OF CONTRACTS	PERCENT
DEFENSE CONTRACTING AGENCIES												
TOTAL	\$ 1,262,087	100.0	\$ 1,997,526	100.0	\$ 1,789,128	100.0	\$ 1,789,128	100.0	2,400	100.0	2,400	100.0
INTRAGOVERNMENTAL	220,896		227,772		67,309		67,309		100		100	
ACTIONS OF \$10,000 AND LESS	885,687		1,157,475		272,724		272,724		1,000		1,000	
ACTIONS OVER \$10,000 (SUB-TOTAL)	1,005,504	100.0	1,669,927	100.0	49,675	100.0	49,675	100.0	5	100.0	5	100.0
FIXED PRICE TYPE SUB-TOTAL	10,055,987	100.0	16,615,257	100.0	49,675	100.0	49,675	100.0	2,197	100.0	2,197	100.0
FIRM	9,216,904	92.2	6,919,949	41.6	40,127	80.6	40,127	80.6	1,100	50.0	1,100	50.0
REDETERMINABLE	2,632		1,947		3		3		1		1	
INCENTIVE	373		677		3		3		1		1	
ECONOMIC PRICE ADJUSTMENT	6,811,478	67.7	9,693,361	58.3	6,542	13.2	6,542	13.2	1,096	49.9	1,096	49.9
COST REIMBURSEMENT TYPE SUB-TOTAL	3,770		3,744		37		37		13		13	
NO FEE	460		475		3		3		2		2	
FIXED FEE	3,310		3,269		34		34		11		11	
INCENTIVE FEE	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
AWARD FEE	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
OTHER TYPES SUB-TOTAL	347		0		2		2		1		1	
TIME AND MATERIALS	332		0		1		1		1		1	
LABOR HOURS	15		0		1		1		1		1	
TOTAL	\$ 1,943,484		\$ 2,096,877		\$ 505,476		\$ 505,476		6,600		6,600	
INTRAGOVERNMENTAL	50,223		49,132		30,874		30,874		100		100	
ACTIONS OF \$10,000 AND LESS	25,812		148,124		44,117		44,117		100		100	
ACTIONS OVER \$10,000 (SUB-TOTAL)	159,349		1,948,753		1,960		1,960		0		0	
FIXED PRICE TYPE SUB-TOTAL	1,689,184	95	1,948,753	98	1,960	100	1,960	100	0	0	0	0
FIRM	679,856	94.4	1,948,753	98	1,960	100	1,960	100	0	0	0	0
REDETERMINABLE	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
INCENTIVE	3,429	0.2	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
ECONOMIC PRICE ADJUSTMENT	26,064	1.5	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
COST REIMBURSEMENT TYPE SUB-TOTAL	63,693	3.6	25,124	1.2	0	0.0	0	0.0	0	0.0	0	0.0
NO FEE	34,245	53.7	12,847	51.1	0	0.0	0	0.0	0	0.0	0	0.0
FIXED FEE	1,675	2.6	2,847	11.3	0	0.0	0	0.0	0	0.0	0	0.0
INCENTIVE FEE	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
AWARD FEE	3,273	5.1	4,633	18.6	0	0.0	0	0.0	0	0.0	0	0.0
OTHER TYPES SUB-TOTAL	5,157	3.1	2,711	10.7	0	0.0	0	0.0	0	0.0	0	0.0
TIME AND MATERIALS	3		168		0		0		0		0	
LABOR HOURS	5,326		2,410		0		0		0		0	

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PRIME CONTRACT AWARDS, FY-81, (U) WASHINGTON
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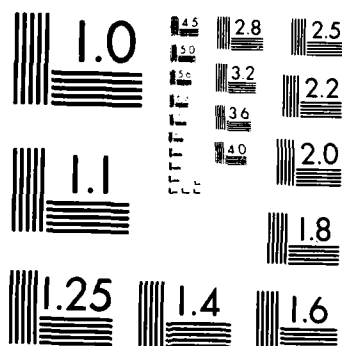
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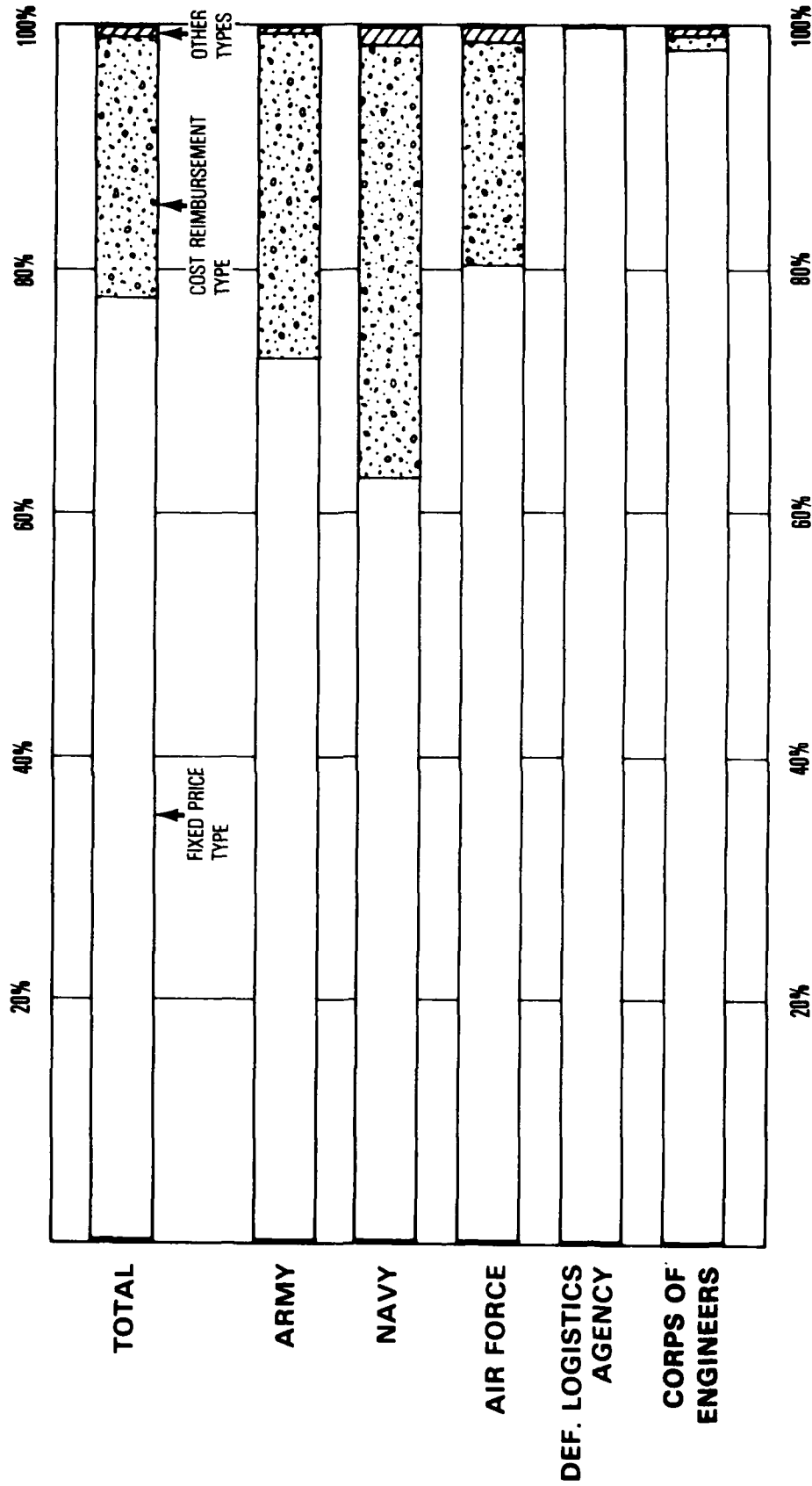
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MICROCOPY RESOLUTION TEST CHART
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CHART V
AWARDS BY CONTRACT PRICING PROVISION



PERCENT OF TOTAL PROCUREMENTS*

*INTRAGOVERNMENTAL ACTIONS AND ACTIONS \$10,000 OR LESS EXCLUDED.

TABLE 17
AWARDS BY TYPE OF CONTRACT PRICING PROVISION BY FISCAL YEAR (a)
(Amounts in Thousands)

TYPE OF PRICING PROVISION	FY 1951		FY 1952		FY 1953		FY 1954	
	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%
TOTAL (b):	\$21,458,131	100.0	\$34,027,996	100.0	\$29,285,024	100.0	\$10,941,854	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$18,736,133	87.3	\$27,953,710	82.1	\$23,358,219	79.8	\$7,707,753	70.5
Firm	9,426,234	43.9	10,128,940	29.8	9,307,381	31.8	4,157,793	38.0
Redeterminable	7,206,455	33.6	13,122,675	38.5	6,368,482	21.8	639,040	5.9
Incentive	1,951,457	9.1	4,079,848	12.0	7,029,516	24.0	2,756,136	25.2
Escalation	151,987	0.7	622,247	1.8	652,840	2.2	154,784	1.4
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$2,721,998	12.7	\$6,074,286	17.9	\$5,926,805	20.2	\$3,234,101	29.5
No Fee	855,019	4.0	1,523,065	4.5	482,099	1.6	288,797	2.6
Fixed Fee	1,852,046	8.6	4,509,585	13.3	4,779,868	16.3	2,606,666	23.8
Incentive Fee	-	-	-	-	631,036	2.2	277,121	2.5
Award Fee	-	-	-	-	-	-	-	-
Other (c)	14,933	0.1	41,636	0.1	33,802	0.1	61,517	0.6

- (a) For definitions and coverage, see Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing was not determined.
- (b) Represents procurement actions over \$10,000 excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.
- (c) Includes Time and Materials and Labor Hour contracts.

TABLE 17 (continued)

AWARDS BY TYPE OF CONTRACT PRICING PROVISION BY FISCAL YEAR (a)

(Amounts in Thousands)

TYPE OF PRICING PROVISION	FY 1955		FY 1956		FY 1957		FY 1958	
	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%
TOTAL (b)	\$13,661,308	100.0	\$16,101,941	100.0	\$17,997,053	100.0	\$22,161,627	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$10,365,840	75.9	\$11,220,693	69.7	\$11,995,425	66.6	\$13,388,816	60.4
Firm	5,418,631	39.7	5,859,400	36.4	6,360,956	35.3	6,168,679	27.8
Redeterminable	1,715,573	12.5	1,596,461	9.9	1,548,113	8.6	1,630,271	7.4
Incentive	3,124,378	22.9	3,096,450	19.2	3,210,857	17.8	4,253,712	19.2
Escalation	107,258	0.8	668,382	4.2	875,499	4.9	1,336,154	6.0
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$3,295,468	24.1	\$4,881,248	30.3	\$6,001,628	33.4	\$8,772,811	39.6
No Fee	363,371	2.7	626,198	3.9	338,635	1.9	616,629	2.8
Fixed Fee	2,693,335	19.7	3,887,588	24.1	5,380,975	29.9	7,363,218	33.2
Incentive Fee	193,408	1.4	303,759	1.9	209,296	1.2	703,175	3.2
Award Fee	-	-	-	-	-	-	-	-
Other (c)	45,354	0.3	63,703	0.4	72,722	0.4	89,789	0.4

- (a) For definitions and coverage, see Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing was not determined.
- (b) Represents procurement actions over \$10,000 excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.
- (c) Includes Time and Materials and Labor Hour contracts.

TABLE 17 (continued)
 AWARDS BY TYPE OF CONTRACT PRICING PROVISION BY FISCAL YEAR (a)
 (Amounts in Thousands)

TYPE OF PRICING PROVISION	FY 1959		FY 1960		FY 1961		FY 1962	
	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%
TOTAL (b)	\$22,873,335	100.0	\$21,181,486	100.0	\$22,857,231	100.0	\$25,779,915	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$13,520,289	59.1	\$12,159,763	57.4	\$13,243,052	57.9	\$15,667,031	60.8
Firm	7,498,601	32.8	6,645,815	31.4	7,211,278	31.5	9,795,324	38.0
Redeterminable	1,070,589	4.7	1,298,138	6.1	2,403,006	10.5	1,897,663	7.4
Incentive	3,508,293	15.3	2,879,199	13.6	2,553,522	11.2	3,096,845	12.0
Escalation	1,442,806	6.3	1,336,611	6.3	1,075,246	4.7	877,199	3.4
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$9,353,046	40.9	\$9,021,723	42.6	\$9,614,179	42.1	\$10,112,884	39.2
No Fee	686,581	3.0	466,546	2.2	466,798	2.0	595,144	2.3
Fixed Fee	7,836,391	34.3	7,803,469	36.8	8,362,396	36.6	8,384,661	32.5
Incentive Fee	741,247	3.2	672,899	3.2	724,161	3.2	1,061,314	4.1
Award Fee	-	-	-	-	0	0.0	0	0.0
Other (c)	88,827	0.4	78,809	0.4	60,824	0.3	71,765	0.3

- (a) For definitions and coverage, see Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing was not determined.
- (b) Represents procurement actions over \$10,000 excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.
- (c) Includes Time and Materials and Labor Hour contracts.

TABLE 17 (continued)

AWARDS BY TYPE OF CONTRACT PRICING PROVISION BY FISCAL YEAR (a)

(Amounts in Thousands)

TYPE OF PRICING PROVISION	FY 1963		FY 1964		FY 1965		FY 1966	
	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%
TOTAL (b)	\$26,224,582	100.0	\$25,327,542	100.0	\$24,330,689	100.0	\$33,515,411	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$17,012,601	64.9	\$18,028,507	71.2	\$18,619,283	76.5	\$26,550,920	79.2
Firm	10,886,370	41.5	11,730,231	46.3	12,856,526	52.8	19,277,294	57.5
Redeterminable	981,440	3.7	611,885	2.4	536,435	2.2	765,555	2.3
Incentive	4,137,346	15.8	4,685,456	18.5	4,039,795	16.6	5,327,340	15.9
Escalation	1,007,445	3.9	1,000,935	4.0	1,186,527	4.9	1,180,731	3.5
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$9,211,981	35.1	\$7,299,035	28.8	\$5,711,406	23.5	\$6,964,491	20.8
No Fee	621,448	2.4	582,448	2.3	577,801	2.4	734,084	2.2
Fixed Fee	5,439,150	20.7	3,034,947	12.0	2,289,324	9.4	3,327,884	9.9
Incentive Fee	3,061,668	11.7	3,580,472	14.1	2,720,835	11.2	2,762,942	8.3
Award Fee	0	0.0	0	0.0	0	0.0	0	0.0
Other (c)	89,715	0.3	101,168	0.4	123,446	0.5	139,581	0.4

(a) For definitions and coverage, see Notes on Coverage.

(b) Represents procurement actions over \$10,000 excluding intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

(c) Includes Time and Materials and Labor Hour contracts. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing was not determined.

TABLE 17 (continued)
 AWARDS BY TYPE OF CONTRACT PRICING PROVISION BY FISCAL YEAR (a)
 (Amounts in Thousands)

TYPE OF PRICING PROVISION	FY 1967		FY 1968		FY 1969		FY 1970	
	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%
TOTAL (b)	\$39,249,366	100.0	\$39,070,619	100.0	\$37,185,155	100.0	\$31,012,501	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$30,973,539	78.9	\$30,311,751	77.6	\$28,172,619	75.8	\$22,944,694	74.0
Firm	22,091,935	56.3	20,596,294	52.7	18,652,591	50.2	14,739,891	47.5
Redeterminable	687,726	1.8	560,777	1.5	466,032	1.2	217,458	0.7
Incentive	7,001,204	17.8	7,323,142	18.7	7,316,812	19.7	6,484,855	20.9
Escalation	1,192,674	3.0	1,831,538	4.7	1,737,184	4.7	1,502,490	4.9
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$8,275,827	21.1	\$8,758,868	22.4	\$9,012,536	24.2	\$8,067,807	26.0
No Fee	752,159	1.9	788,191	2.0	639,346	1.7	593,281	1.9
Fixed Fee	4,068,830	10.4	4,233,744 (d)	10.8	3,566,354	9.6	3,212,734	10.4
Incentive Fee	3,276,968	8.3	3,506,734	9.0	3,443,134	9.3	3,050,173	9.8
Award Fee	0	0.0	NA	NA	1,110,777	3.0	953,042	3.1
Other (c)	177,870	0.5	230,199	0.6	252,925	0.6	258,577	0.8

- (a) For definitions and coverage, see Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing was not determined.
- (b) Represents procurement actions over \$10,000 excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.
- (c) Includes Time and Materials and Labor Hour contracts.
- (d) Includes Cost-Plus-Award-Fee Contracts, but the amounts are not known.
- NA Not available.

TABLE 17 (continued)
AWARDS BY TYPE OF CONTRACT PRICING PROVISION BY FISCAL YEAR (a)
(Amounts in Thousands)

TYPE OF PRICING PROVISION	FY 1971		FY 1972		FY 1973		FY 1974	
	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%
TOTAL (b)	\$29,692,063	100.0	\$32,292,854	100.0	\$29,913,542	100.0	\$32,495,056	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$21,931,536	73.9	\$23,110,679	71.6	\$20,752,326	69.4	\$23,537,160	72.4
Firm	12,579,900	42.4	13,834,697	42.8	13,209,059	44.2	13,616,019	41.9
Redeterminable	213,040	0.7	271,208	0.8	260,212	0.9	332,782	1.0
Incentive	7,807,378	26.3	7,628,868	23.6	5,827,628	19.5	6,814,412	21.0
Escalation	1,331,218	4.5	1,375,906	4.3	1,455,427	4.9	2,773,947	8.5
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$7,760,527	26.1	\$9,182,175	28.4	\$9,161,216	30.6	\$8,957,896	27.6
No Fee	659,782	2.2	1,200,783	3.7	968,023	3.2	1,216,589	3.7
Fixed Fee	3,352,924	11.3	3,715,559	11.5	3,845,775	12.9	3,603,798	11.1
Incentive Fee	2,834,282	9.5	3,231,450	10.0	3,445,954	11.5	3,273,268	10.1
Award Fee	692,913	2.3	820,148	2.5	663,745	2.2	646,144	2.0
Other (c)	220,626	0.7	214,235	0.7	237,719	0.8	218,097	0.7

- (a) For definitions and coverage, see Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing was not determined.
- (b) Represents procurement actions over \$10,000 excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.
- (c) Includes Time and Materials and Labor Hour contracts.

TABLE 17 (concluded)

AWARDS BY TYPE OF CONTRACT PRICING PROVISION BY FISCAL YEAR (a)

(Amounts in Thousands)

TYPE OF PRICING PROVISION	FY 1978		FY 1979		FY 1980		FY 1981	
	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%
TOTAL (b)	\$52,748,848	100.0	\$58,114,392	100.0	\$67,340,684	100.0	\$88,362,777	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$38,803,542	73.6	\$43,143,170	74.1	\$50,736,033	75.3	\$68,617,523	77.7
Firm	20,909,464	39.6	26,358,716	45.4	31,056,373	46.1	42,092,404	47.6
Redeterminable	927,337	1.8	1,204,659	2.0	1,204,045	1.8	1,504,164	1.7
Incentive	10,476,139	19.9	9,704,959	16.7	8,160,808	12.1	11,754,072	13.3
Escalation	6,490,602	12.3	5,874,836	10.1	10,314,807	15.3	13,266,883	15.0
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$13,945,306	26.4	\$14,971,222	25.9	\$16,604,651	24.7	\$19,745,254	22.3
No Fee	1,174,687	2.2	1,162,825	2.0	1,333,227	2.0	1,367,621	1.5
Fixed Fee	5,714,745	10.8	6,683,882	11.5	7,104,473	10.6	7,934,342	9.0
Incentive Fee	5,133,722	9.7	5,078,528	8.8	5,537,983	8.2	6,674,309	7.6
Award Fee	1,522,149	2.9	1,549,047	2.7	2,019,427	3.0	2,953,515	3.3
Other (c)	400,003	0.8	496,940	0.9	609,541	0.9	815,467	0.9

(a) For definitions and coverage, see Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Navy letters of intent in fiscal years 1951 and 1952 for which type of pricing was not determined.

(b) Represents procurement actions over \$10,000 excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more.

(c) Includes Time and Materials and Labor Hour contracts.

Section 8.

DEFENSE SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for subcontract work by 1,133 reporting large contractors totaled \$33,937 million in fiscal year 1981, which was a 33.0 percent increase from the \$25,499 million reported by 1,023 large contractors in fiscal year 1980.

Small business firms received 38.3 percent of the total committed for subcontract work during fiscal year 1981 compared with 42.4 percent for fiscal year 1980. Comparative data for fiscal years 1972 through 1981 are shown in Table 18.

TABLE 18
DEFENSE SMALL BUSINESS SUBCONTRACTING PROGRAM
BY FISCAL YEAR

(Amounts in Millions)

	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981
1. Number of Large Contractors Reporting	767	765	713	701	703	737	810	832	1,023	1,133
2. Military Subcontract Commitments	\$9,925	\$11,094	\$12,072	\$12,734	\$11,887	\$15,038	\$17,482	\$21,245	\$25,499	\$33,937
a. Small Business	3,457	3,971	4,609	5,002	4,475	5,863	7,115	9,071	10,824	13,006
b. Other Business	6,468	7,123	7,463	7,732	7,412	9,175	10,367	12,174	14,675	20,931
3. Percent of Total to Small Business Concerns (Line 2a + Line 2)	34.8	35.8	38.2	39.3	37.6	39.0	40.7	42.7	42.4	38.3