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PRIME CONTRACT AWARDS, FIRST HALF, FY-85. (U)
WASHINGTON HEADQUARTERS SERVICE (DOD) D C DIR FOR
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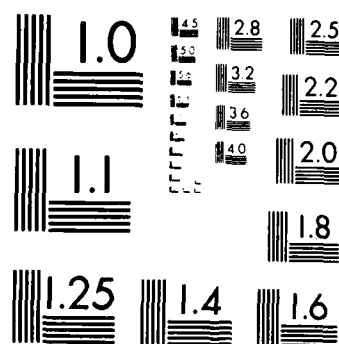
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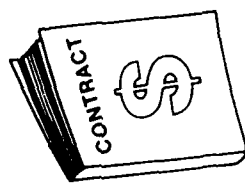
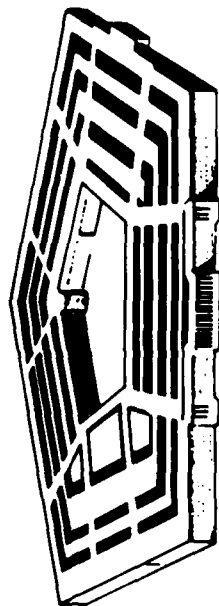
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MICROCOPY RESOLUTION TEST CHART
NATIONAL BUREAU OF STANDARDS 1963-A

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Department of Defense
PRIME CONTRACT AWARDS
First Half Fiscal Year 1985



PRIME CONTRACT AWARDS

First Half Fiscal Year 1985

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports

FOREWORD

Prime Contract Awards is published semiannually and contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

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INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. Some data reflect fiscal years as early as 1974, providing more than a ten year perspective on Defense procurement.

Seven categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by method of procurement, and by type of contract pricing provision. Awards publicized to small businesses and awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Beginning with FY 1983, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While many of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 and prior data figures really represent awards over \$10,000.

The previous first half figures appearing in this publication differ from the originally published figures. This is due to changes received during the second half of the fiscal year for records originally submitted in the first half and represents the most accurate data available for the previous first half.

Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are

reimbursable. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. It does not include obligations for "in-house" work performed at military-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite-quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For definitions of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during October 1984 through March 1985 totaled \$84,601,207 thousand, as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 6,880,695
Work Outside United States	4,212,488
Educational and Nonprofit Institutions	1,842,290
Business Firms Inside United States	<u>71,665,734</u>
	\$84,601,207

Foreign military sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$4,991 million as follows: Army, \$825 million; Navy, \$1,310 million; Air Force, \$2,840 million; Defense Logistics Agency, \$13 million; other Defense agencies, \$2 million; and Civil Functions, \$1 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during the first half of FY 1985 (October 1984 through March 1985) totaled \$84,601 million. This was an increase of \$12,417 million (17.2 percent) over the \$72,184 million awarded during the first half of FY 1984. Contract awards to U.S. businesses for work inside the United States increased by \$9,896 million. Awards to or through other Government Agencies increased by \$1,676 million, awards to educational and nonprofit institutions increased by \$436 million and awards for work outside the United States increased by \$409 million. See Tables 1 and 2.

Procurement Trends

DoD procurement has increased steadily from \$45.8 billion in FY 1975 to \$146.0 billion in FY 1984. The long-term trend in prime contract awards is shown in Table 3.

Small Business Performance

Small businesses received \$10,985 million during the first half of FY 1985, an increase of \$2,175 million over the \$8,810 million for the first half of fiscal year 1984. In terms of net value, small businesses received 15.3 percent of the prime contracts awarded to all business firms for work done in the United States during this period, compared with 14.3 percent for the corresponding period last year.

As shown in Chart 1, 3,452,716 contract actions, or 69.4 percent of the total 4,972,203 actions awarded to business firms, involved small businesses.

Table 1
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	OCT 84- MAR 85	OCT 83- MAR 84	OCT 84- MAR 85	OCT 83- MAR 84	OCT 84- MAR 85	OCT 83- MAR 84
TOTAL	\$84,601,207	\$72,184,472	\$17,344,884	\$11,856,534	\$25,296,059	\$21,846,423
ACTIONS OF \$25,000 OR LESS	5,436,945	4,753,026	1,611,529	1,487,503	1,106,295	791,023
ACTIONS OVER \$25,000	79,164,262	67,431,447	15,733,355	10,369,031	24,189,764	21,049,360
INTRAGOVERNMENTAL	6,680,695	5,204,759	1,241,769	1,073,920	2,097,864	1,826,822
ACTIONS OF \$25,000 OR LESS	683,379	585,148	219,544	203,414	196,575	137,329
ACTIONS OVER \$25,000	6,197,316	4,819,613	1,022,245	870,506	1,901,089	1,489,293
FOR WORK OUTSIDE U. S. C/	4,212,486	3,603,420	1,194,740	886,445	353,858	365,960
ACTIONS OF \$25,000 OR LESS	365,580	302,724	184,905	186,844	43,844	25,720
ACTIONS OVER \$25,000	3,846,906	3,500,696	1,009,835	719,601	310,312	339,830
EDUCATIONAL + NON-PROFIT INSTITUTIONS	1,842,290	1,406,414	201,189	150,471	523,793	380,458
ACTIONS OF \$25,000 OR LESS	50,008	49,104	23,138	24,565	7,358	6,054
ACTIONS OVER \$25,000	1,792,282	1,357,310	178,051	125,906	516,425	374,404
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	71,665,734	61,769,879	14,707,166	9,745,698	22,320,756	19,487,773
ACTIONS OF \$25,000 OR LESS	4,337,978	3,816,051	1,183,942	1,072,680	860,818	621,920
ACTIONS OVER \$25,000	67,327,756	57,953,828	13,523,224	8,673,018	21,459,938	18,865,853
SMALL BUSINESS FIRMS	10,984,715	8,810,062	2,770,812	1,715,237	2,534,824	1,882,768
ACTIONS OF \$25,000 OR LESS	2,306,655	1,987,479	559,481	496,120	492,986	348,952
ACTIONS OVER \$25,000	8,678,060	6,822,583	2,211,131	1,219,117	2,041,838	1,533,216
OTHER BUSINESS FIRMS	60,681,019	52,959,817	11,936,554	8,030,481	19,785,932	17,785,005
ACTIONS OF \$25,000 OR LESS	2,031,323	1,828,572	624,461	576,560	367,832	272,368
ACTIONS OVER \$25,000	58,649,696	51,131,245	11,312,093	7,453,901	19,418,100	17,512,637
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	15.3	14.3	18.6	17.6	11.4	8.6
ACTIONS OF \$25,000 OR LESS	53.2	52.1	47.3	48.3	57.3	56.2
ACTIONS OVER \$25,000	12.9	11.8	16.4	14.1	9.6	7.1

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.
C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U. S.

Table 1 (Concluded)
DoD Prime Contract Awards by Type of Contractor.
According to Defense Component: FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

T Y P E O F C O N T R A C T O R	A I R F O R C E				D E F E N S E L O G I S T I C S A G E N C Y				C I V I L F U N C T I O N S			
	OCT 84- MAR 85	OCT 83- MAR 84	OCT 84- MAR 85	OCT 83- MAR 84	OCT 84- MAR 85	OCT 83- MAR 84	OCT 84- MAR 85	OCT 83- MAR 84	OCT 84- MAR 85	OCT 83- MAR 84	OCT 84- MAR 85	OCT 83- MAR 84
TOTAL	\$29,012,437	\$26,646,930	\$10,607,154	\$9,574,569	\$836,789	\$780,671						
ACTIONS OF \$25,000 OR LESS	1,467,948	1,395,289	1,065,905	943,138	112,149	97,193						
ACTIONS OVER \$25,000	27,544,489	25,251,641	9,541,249	8,631,431	724,640	683,478						
INTRAGOVERNMENTAL												
	3,232,007	2,211,168	178,396	150,749	38,648	26,814						
ACTIONS OF \$25,000 OR LESS	169,494	157,736	49,524	46,507	23,598	18,133						
ACTIONS OVER \$25,000	3,062,513	2,053,432	128,872	104,242	15,050	8,681						
FOR WORK OUTSIDE U. S.												
	694,495	756,815	1,955,746	1,765,782	1,835	116						
ACTIONS OF \$25,000 OR LESS	100,018	79,290	36,377	28,048	10	0						
ACTIONS OVER \$25,000	594,479	679,525	1,919,369	1,737,734	1,825	116						
EDUCATIONAL + NON-PROFIT INSTITUTIONS												
	985,485	787,227	38,088	26,621	23,436	22,767						
ACTIONS OF \$25,000 OR LESS	16,379	15,248	528	884	1,988	1,953						
ACTIONS OVER \$25,000	968,906	751,981	37,560	25,737	21,448	20,814						
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	24,100,480	22,909,720	8,434,924	7,831,417	772,870	730,974						
ACTIONS OF \$25,000 OR LESS	1,181,859	1,143,017	979,476	867,699	86,553	77,107						
ACTIONS OVER \$25,000	22,918,591	21,766,703	7,455,448	6,783,718	686,317	653,867						
SMALL BUSINESS FIRMS												
	1,935,800	1,708,439	3,153,085	3,170,941	400,044	371,070						
ACTIONS OF \$25,000 OR LESS	532,493	502,929	622,609	555,484	72,103	63,965						
ACTIONS OVER \$25,000	1,403,107	1,205,510	2,530,476	2,615,457	327,941	307,105						
OTHER BUSINESS FIRMS												
	22,164,850	21,201,281	5,281,839	4,460,476	372,826	359,904						
ACTIONS OF \$25,000 OR LESS	649,366	640,088	355,867	312,215	14,450	13,142						
ACTIONS OVER \$25,000	21,515,484	20,561,193	4,924,972	4,148,261	356,376	346,762						
SMALL BUSINESS PERCENT OF BUSINESS FIRMS												
	8.0	7.5	37.4	41.6	51.8	50.8						
ACTIONS OF \$25,000 OR LESS	45.1	44.0	63.8	84.0	83.3	83.0						
ACTIONS OVER \$25,000	8.1	5.5	33.9	38.7	47.8	47.0						

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

Table 2
DoD Prime Contract Awards by Quarter
and Type of Contractor, According to Defense
Component FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/	FISCAL YEAR				FISCAL YEAR			
		1983		1984		1985		1984	
		ARMY		NAVY		ARMY		NAVY	
TOTAL	\$84,601,207	\$146,031,610		\$33,398,978		\$25,296,059		\$45,431,034	
1ST QTR, OCT-DEC	44,463,715	29,211,109		2,783,935		11,198,413		7,228,093	
2ND QTR, JAN-MAR	40,137,482	42,973,363		9,072,599		14,097,646		14,612,310	
3RD QTR, APR-JUN	0	30,546,195		8,007,314		0		10,587,258	
4TH QTR, JUL-SEP	0	49,300,943		13,535,130		0		13,003,373	
INTRAGOVERNMENTAL	6,880,695	10,098,092		2,635,791		2,097,664		3,395,004	
1ST QTR, OCT-DEC	2,922,408	1,733,713		281,918		1,082,368		395,924	
2ND QTR, JAN-MAR	3,958,289	3,471,046		782,002		1,015,286		1,230,698	
3RD QTR, APR-JUN	0	2,074,797		775,254		0		732,691	
4TH QTR, JUL-SEP	0	2,818,536		786,617		0		995,691	
FOR WORK OUTSIDE U.S. C/	4,212,488	6,311,482		2,558,621		353,856		1,182,760	
1ST QTR, OCT-DEC	2,249,788	1,357,322		293,508		120,185		17,671	
2ND QTR, JAN-MAR	1,982,702	2,446,096		582,937		233,671		347,879	
3RD QTR, APR-JUN	0	1,916,462		361,928		0		266,634	
4TH QTR, JUL-SEP	0	2,591,600		1,110,248		0		530,378	
EDUCATIONAL + NON-PROFIT INSTITUTIONS	1,642,290	2,709,888		343,140		523,783		985,026	
1ST QTR, OCT-DEC	1,090,853	417,068		55,743		309,867		99,715	
2ND QTR, JAN-MAR	751,437	989,348		94,728		213,916		280,743	
3RD QTR, APR-JUN	0	823,150		82,465		0		384,488	
4TH QTR, JUL-SEP	0	480,324		110,204		0		195,080	
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	71,665,734	124,912,148		27,881,426		22,320,756		39,948,244	
1ST QTR, OCT-DEC	38,200,870	25,703,008		2,142,766		9,685,993		6,714,783	
2ND QTR, JAN-MAR	33,465,064	36,066,871		7,602,932		12,634,763		12,752,990	
3RD QTR, APR-JUN	0	25,731,786		6,587,667		0		9,198,245	
4TH QTR, JUL-SEP	0	37,410,483		11,528,061		0		11,282,226	
SMALL BUSINESS FIRMS	10,984,715	23,816,460		6,575,172		2,534,874		6,100,383	
1ST QTR, OCT-DEC	5,246,457	3,164,429		395,060		832,575		377,977	
2ND QTR, JAN-MAR	5,738,258	5,645,633		1,320,177		1,702,249		1,304,791	
3RD QTR, APR-JUN	0	5,300,296		1,620,650		0		1,323,157	
4TH QTR, JUL-SEP	0	9,706,102		3,339,285		0		3,084,458	
OTHER BUSINESS FIRMS	60,681,019	101,095,688		21,186,254		19,785,932		33,847,861	
1ST QTR, OCT-DEC	32,954,213	22,538,579		1,747,706		8,853,418		6,336,806	
2ND QTR, JAN-MAR	27,726,508	30,421,238		6,282,755		10,932,514		11,448,199	
3RD QTR, APR-JUN	0	20,431,490		4,987,017		0		7,875,088	
4TH QTR, JUL-SEP	0	27,704,381		8,168,776		0		6,187,768	
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	15.3	18.1		24.0		11.4		15.3	
1ST QTR, OCT-DEC	13.7	12.3		18.4		6.8		5.6	
2ND QTR, JAN-MAR	17.1	15.7		17.4		13.5		10.2	
3RD QTR, APR-JUN	0	20.6		24.6		0		14.4	
4TH QTR, JUL-SEP	0	28.9		29.0		0		27.4	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE
B/ INCLUDES OTHER DEFENSE AGENCY AWARDS, NOT INCLUDED ELSEWHERE IN THIS TABLE
C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

Table 2 (Concluded)
DoD Prime Contract Awards by Quarter
and Type of Contractor, According to Defense
Component FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR		FISCAL YEAR
	1985	1984	1985	1984	1985	1984	
	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS		
TOTAL	929,012,437	945,839,285	810,607,154	814,994,061	938,789	91,653,345	
1ST QTR, OCT-DEC	17,286,250	13,545,238	7,479,516	4,877,749	424,464	279,038	
2ND QTR, JAN-MAR	11,744,187	13,101,892	3,127,838	4,696,820	412,325	501,633	
3RD QTR, APR-JUN	0	7,566,652	0	3,125,798	0	487,301	
4TH QTR, JUL-SEP	0	12,625,703	0	2,183,694	0	585,373	
INTRAGOVERNMENTAL	3,232,007	3,518,378	178,396	274,253	38,648	66,971	
1ST QTR, OCT-DEC	1,136,260	931,421	68,484	84,163	20,349	10,657	
2ND QTR, JAN-MAR	2,095,747	1,279,747	109,912	66,586	18,299	16,157	
3RD QTR, APR-JUN	0	426,720	0	66,120	0	15,042	
4TH QTR, JUL-SEP	0	878,490	0	57,384	0	25,115	
FOR WORK OUTSIDE U. S.	894,495	1,649,268	1,955,746	2,876,240	1,835	8,746	
1ST QTR, OCT-DEC	437,525	229,236	1,133,896	803,841	360	116	
2ND QTR, JAN-MAR	256,970	529,579	622,050	981,941	1,475	7,842	
3RD QTR, APR-JUN	0	283,858	0	789,695	0	788	
4TH QTR, JUL-SEP	0	806,815	0	320,763	0	0	
EDUCATIONAL + NON-PROFIT INSTITUTIONS	985,485	1,166,807	38,088	80,287	23,436	43,935	
1ST QTR, OCT-DEC	636,444	234,322	13,162	6,681	8,329	8,563	
2ND QTR, JAN-MAR	349,041	532,905	24,926	19,940	15,107	14,204	
3RD QTR, APR-JUN	0	286,201	0	17,493	0	10,893	
4TH QTR, JUL-SEP	0	113,379	0	16,173	0	10,275	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	24,100,450	40,506,812	8,434,924	11,673,281	772,670	1,733,693	
1ST QTR, OCT-DEC	15,058,021	12,150,259	6,264,174	4,003,064	395,426	259,818	
2ND QTR, JAN-MAR	9,042,429	10,759,481	2,170,750	3,628,353	377,444	471,156	
3RD QTR, APR-JUN	0	6,570,073	0	2,252,490	0	453,524	
4TH QTR, JUL-SEP	0	11,027,019	0	1,789,374	0	549,195	
SMALL BUSINESS FIRMS	1,935,600	4,341,332	3,153,085	5,237,554	400,044	927,831	
1ST QTR, OCT-DEC	1,007,799	660,884	2,063,335	1,569,066	213,417	107,671	
2ND QTR, JAN-MAR	927,801	1,047,555	1,099,750	1,601,875	186,627	263,399	
3RD QTR, APR-JUN	0	829,472	0	1,178,019	0	236,219	
4TH QTR, JUL-SEP	0	1,603,421	0	888,594	0	320,542	
OTHER BUSINESS FIRMS	22,184,850	36,165,480	5,281,839	6,435,727	372,828	805,862	
1ST QTR, OCT-DEC	14,050,222	11,489,375	4,210,839	2,433,998	182,009	152,147	
2ND QTR, JAN-MAR	6,114,628	9,711,908	1,071,000	2,036,478	190,817	207,757	
3RD QTR, APR-JUN	0	5,740,801	0	1,074,471	0	217,303	
4TH QTR, JUL-SEP	0	9,223,588	0	900,780	0	226,653	
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	8.0	10.7	37.4	44.9	51.8	53.5	
1ST QTR, OCT-DEC	6.7	5.4	32.6	39.2	54.0	41.4	
2ND QTR, JAN-MAR	10.3	9.7	60.7	44.1	49.4	55.9	
3RD QTR, APR-JUN	0	12.8	0	52.3	0	52.1	
4TH QTR, JUL-SEP	0	16.4	0	49.7	0	56.4	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

DoD Prime Contract Awards by Procurement Program.
According to Defense Component FY 1974-FY 1975A

[illegible]

Table 6 (Concluded)

DoD Prime Contract Awards to All Businesses
and to Small Businesses by Procurement Program
FY 1983-FY 1985A

[illegible]

a For definitions and coverage, see Notes on Coverage.

Table 6 (Continued)
DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program,
FY 1980-FY 1982A

PROCUREMENT PROGRAM	NET VALUE (\$'000)			PERCENT		
	FY 1980	FY 1981	FY 1982	FY '80	FY '81	FY '82
INSTRUMENTATION PROGRAM FOR THE J-5 SYSTEMS AND MEMBERSHIP INSTITUTIONS	\$83,686,442	\$105,222,886	\$124,724,875			
	10,159,600	9,798,208	12,755,040			
	5,366,804	6,558,798	7,522,294			
	1,456,299	1,671,352	1,984,448			
ALL BUSINESSES				PERCENT OF TOTAL		
INSTRUMENTATION PROGRAM FOR THE J-5 SYSTEMS AND MEMBERSHIP INSTITUTIONS	\$66,703,739	\$87,194,528	\$102,463,093	100.0	100.0	100.0
	40,978,665	52,321,936	57,870,460	61.4	61.2	56.2
	12,485,263	16,538,058	21,132,884	18.7	19.0	20.6
	7,889,975	10,232,885	12,411,620	11.8	11.7	12.3
INSTRUMENTATION PROGRAM FOR THE J-5 SYSTEMS AND MEMBERSHIP INSTITUTIONS	5,955,170	7,393,249	9,327,418	8.9	8.5	9.3
	2,115,094	3,848,480	5,335,962	3.2	4.4	5.2
	1,091,943	1,523,182	2,321,392	1.6	1.7	2.3
	1,863,660	2,053,861	3,560,449	2.8	2.4	3.5
INSTRUMENTATION PROGRAM FOR THE J-5 SYSTEMS AND MEMBERSHIP INSTITUTIONS	9,577,170	11,733,011	14,220,218	14.4	13.5	13.9
	5,896,879	5,845,754	7,888,730	8.9	6.7	7.7
	19,327,995	28,026,838	26,703,903	29.7	32.1	26.1
	1,241,869	1,620,734	1,553,429	2.0	1.8	1.5
INSTRUMENTATION PROGRAM FOR THE J-5 SYSTEMS AND MEMBERSHIP INSTITUTIONS	1,821,201	1,015,913	1,015,913	2.7	1.0	1.0
	4,595,110	10,351,184	7,666,252	6.9	11.9	7.5
	2,660,240	3,669,216	4,432,559	4.4	4.2	4.3
	4,298,437	4,944,686	5,322,682	6.5	5.7	5.2
INSTRUMENTATION PROGRAM FOR THE J-5 SYSTEMS AND MEMBERSHIP INSTITUTIONS	5,781,129	6,573,883	6,710,058	8.7	7.5	6.6
SMALL BUSINESSES				PERCENT OF ALL BUSINESSES		
INSTRUMENTATION PROGRAM FOR THE J-5 SYSTEMS AND MEMBERSHIP INSTITUTIONS	\$17,598,494	\$17,769,994	\$20,143,383	20.4	20.4	19.7
	3,119,883	3,870,867	4,875,156	7.6	7.3	7.2
	497,220	576,900	714,997	4.0	3.5	3.4
	257,906	337,100	343,705	3.3	3.3	2.7
INSTRUMENTATION PROGRAM FOR THE J-5 SYSTEMS AND MEMBERSHIP INSTITUTIONS	649,487	1,006,629	1,072,919	11.7	13.6	11.2
	735,037	1,450,769	809,176	15.8	11.7	18.6
	185,037	177,154	202,753	15.1	11.6	8.7
	294,382	264,123	437,177	12.3	12.9	12.3
INSTRUMENTATION PROGRAM FOR THE J-5 SYSTEMS AND MEMBERSHIP INSTITUTIONS	925,934	1,058,192	1,294,429	9.7	9.0	9.1
	1,473,737	1,556,255	1,828,608	25.0	26.6	23.2
	9,064,904	12,342,872	13,439,619	45.4	44.0	50.3
	545,780	663,623	633,993	40.7	41.0	40.8
INSTRUMENTATION PROGRAM FOR THE J-5 SYSTEMS AND MEMBERSHIP INSTITUTIONS	608,880	644,411	798,317	74.2	74.4	78.6
	1,285,931	2,854,386	3,150,058	28.0	27.6	41.1
	1,116,512	1,532,683	1,744,536	34.3	41.9	39.3
	2,591,640	3,123,634	3,516,307	59.9	63.2	66.1
INSTRUMENTATION PROGRAM FOR THE J-5 SYSTEMS AND MEMBERSHIP INSTITUTIONS	2,956,110	3,519,735	3,596,408	51.1	53.5	53.6

Table 6 (Continued)
DoD Prime Contract Awards to All Businesses
and to Small Businesses by Procurement Program,
FY 1977-FY 1979

Procurement Program	Awardees \$ '000			Percent		
	FY 1977	FY 1978	FY 1979	FY 1977	FY 1978	FY 1979
Major Prime Contract Awards to All Businesses	\$45,595,210	\$52,514,277	\$58,544,394	100.0	100.0	100.0
	29,317,591	34,400,847	37,482,260	64.3	65.2	64.1
Major Prime Contract Awards to Small Businesses	8,308,151	9,450,411	7,283,793	18.2	18.0	12.4
	2,812,842	4,111,260	3,873,054	6.2	7.8	6.6
All Other Prime Contract Awards to All Businesses	445,765	1,063,430	1,046,589	1.0	2.0	1.8
	445,765	1,063,430	1,046,589	1.0	2.0	1.8
Major Prime Contract Awards to Small Businesses	1,384,448	1,579,907	1,773,877	3.7	3.0	3.0
	1,384,448	1,579,907	1,773,877	3.7	3.0	3.0
All Other Prime Contract Awards to Small Businesses	6,649,677	6,910,501	8,367,632	14.5	13.1	14.3
	6,649,677	6,910,501	8,367,632	14.5	13.1	14.3
All Other Prime Contract Awards to Small Businesses	3,382,781	4,554,033	4,510,441	7.4	8.7	7.7
	3,382,781	4,554,033	4,510,441	7.4	8.7	7.7
All Other Prime Contract Awards to Small Businesses	12,804,838	13,740,167	16,552,658	28.3	26.1	28.2
	12,804,838	13,740,167	16,552,658	28.3	26.1	28.2
All Other Prime Contract Awards to Small Businesses	1,158,577	1,125,574	1,325,460	2.5	2.1	2.3
	1,158,577	1,125,574	1,325,460	2.5	2.1	2.3
All Other Prime Contract Awards to Small Businesses	2,525,577	2,890,430	3,052,819	5.5	5.5	5.2
	2,525,577	2,890,430	3,052,819	5.5	5.5	5.2
All Other Prime Contract Awards to Small Businesses	1,774,068	2,005,122	2,423,811	3.9	3.8	4.1
	1,774,068	2,005,122	2,423,811	3.9	3.8	4.1
All Other Prime Contract Awards to Small Businesses	2,564,320	2,385,388	3,098,192	5.6	4.5	5.3
	2,564,320	2,385,388	3,098,192	5.6	4.5	5.3
All Other Prime Contract Awards to Small Businesses	4,327,549	4,663,474	5,204,173	9.5	8.9	8.9
	4,327,549	4,663,474	5,204,173	9.5	8.9	8.9
Small Businesses for Work in the U.S. Total	\$8,913,487	\$10,101,310	\$12,170,749	19.5	19.2	20.8
	\$8,913,487	\$10,101,310	\$12,170,749	19.5	19.2	20.8
Major Prime Contract Awards to Small Businesses (Sub-Total)	2,113,042	2,428,539	2,855,662	7.2	7.0	7.7
	2,113,042	2,428,539	2,855,662	7.2	7.0	7.7
Aircraft	389,091	386,436	435,695	3.4	3.7	3.8
	389,091	386,436	435,695	3.4	3.7	3.8
Missile and Space Systems	174,826	205,746	238,277	3.1	3.1	3.6
	174,826	205,746	238,277	3.1	3.1	3.6
Ships	439,654	471,161	587,070	10.4	8.6	9.7
	439,654	471,161	587,070	10.4	8.6	9.7
Tank-Automotive	235,228	308,518	352,177	13.1	15.3	16.7
	235,228	308,518	352,177	13.1	15.3	16.7
Weapons	133,984	155,950	141,412	20.7	18.5	15.4
	133,984	155,950	141,412	20.7	18.5	15.4
Ammunition	236,667	203,115	284,322	17.0	12.8	16.0
	236,667	203,115	284,322	17.0	12.8	16.0
Electronics and Communications Equipment	583,642	697,513	826,658	8.7	10.0	9.9
	583,642	697,513	826,658	8.7	10.0	9.9
Services	803,768	975,464	1,151,328	23.7	21.4	25.5
	803,768	975,464	1,151,328	23.7	21.4	25.5
All Other (Sub-Total)	5,996,627	6,697,207	8,153,759	46.5	48.7	49.3
	5,996,627	6,697,207	8,153,759	46.5	48.7	49.3
Subsistence	499,038	466,344	594,342	43.0	41.4	44.8
	499,038	466,344	594,342	43.0	41.4	44.8
Textiles, Clothing, and Equipment	376,009	514,029	374,395	69.0	75.5	68.3
	376,009	514,029	374,395	69.0	75.5	68.3
Fuels and Lubricants	855,653	966,797	1,136,039	33.8	33.5	37.2
	855,653	966,797	1,136,039	33.8	33.5	37.2
Miscellaneous Hard Goods	646,093	791,952	899,233	36.4	37.1	34.3
	646,093	791,952	899,233	36.4	37.1	34.3
Construction	1,518,373	1,689,609	2,579,197	59.2	64.5	59.9
	1,518,373	1,689,609	2,579,197	59.2	64.5	59.9
All Actions of \$10,000 or Less	2,101,461	2,268,476	2,570,553	48.5	49.4	51.1
	2,101,461	2,268,476	2,570,553	48.5	49.4	51.1

A For definitions and coverage, see Notes on Coverage.

Table 6

DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1974-FY 1976A

PROCUREMENT PROGRAM	NET VALUE (\$000)			PERCENT		
	FY 1974	FY 1975	FY 1976	FY '74	FY '75	FY '76
TOTAL	\$40,131,124^B	\$45,758,298^B	\$46,934,231^B			
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S. EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,340,449 2,369,636 805,118	5,040,952 2,402,827 845,629	6,194,527 2,255,364 876,996			
ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$33,233,862	\$37,114,878	\$37,593,830	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	20,760,171	22,183,743	22,794,566	62.5	59.9	60.6
Aircraft	6,480,779	6,700,514	7,030,413	19.5	18.1	18.7
Missile and Space Systems	4,225,507	4,595,021	4,717,156	12.7	12.4	12.5
Ships	3,704,370	3,536,117	3,791,679	11.1	9.5	10.1
Tank-Automotive	1,724,467	948,889	1,320,870	5.2	2.5	3.5
Weapons	392,245	437,745	511,817	1.2	1.2	1.4
Ammunition	1,535,389	1,294,387	945,607	4.6	3.5	2.5
Electronics and Communications Equipment	3,697,414	4,671,070	4,477,024	11.1	12.6	11.9
SERVICES	2,667,590	3,064,475	3,194,361	8.0	8.3	8.5
ALL OTHER (SUB-TOTAL)	9,806,101	11,866,660	11,604,903	29.5	31.8	30.9
Subsistence	975,294	1,052,515	1,038,485	2.9	2.8	2.8
Textiles, Clothing, and Equipment	497,602	458,326	478,942	1.5	1.2	1.3
Fuels and Lubricants	1,690,453	2,160,054	2,268,455	5.1	5.8	6.0
Miscellaneous Hard Goods	1,284,986	1,387,550	1,386,412	3.9	3.7	3.7
Construction	1,675,566	2,707,025	2,747,224	5.0	7.3	6.0
All Actions of \$10,000 or Less	3,682,200	4,101,190	4,154,585	11.1	11.0	11.1
SMALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$6,487,091	\$7,414,369	\$7,445,191	19.5	20.0	19.9
MAJOR HARD GOODS (SUB-TOTAL)	1,391,747	1,445,079	1,535,542	6.7	6.7	6.7
Aircraft	183,614	207,765	204,254	2.8	3.4	3.0
Missile and Space Systems	112,126	131,464	128,334	2.7	2.9	2.7
Ships	236,061	250,266	313,747	6.4	7.3	8.3
Tank-Automotive	134,403	128,893	203,417	19.2	13.6	15.6
Weapons	65,721	106,652	110,630	16.8	24.3	21.6
Ammunition	250,474	141,637	146,518	16.3	14.8	18.7
Electronics and Communications Equipment	404,948	449,332	343,968	11.0	9.6	8.8
SERVICES	584,303	640,341	610,842	21.9	20.9	22.3
ALL OTHER (SUB-TOTAL)	4,512,041	5,329,049	5,299,847	46.0	44.5	45.2
Subsistence	444,594	463,384	473,176	46.0	42.8	42.3
Textiles, Clothing, and Equipment	309,112	293,646	313,161	62.1	63.8	66.7
Fuels and Lubricants	413,113	544,078	544,414	62.1	59.8	59.7
Miscellaneous Hard Goods	447,647	611,458	474,232	58.4	54.0	54.2
Construction	1,134,743	1,441,943	1,564,437	61.7	54.0	55.6
All Actions of \$10,000 or Less	1,747,001	1,951,544	2,109,438	63.3	47.7	49.0

^A For definitions and coverage, see Notes on Coverage.

^B Includes awards for CHAMPUS, FY 1974, \$382,059; FY 1975, \$354,012; FY 1976, \$11,514.

Chart III
Net Value of DOD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program: FY 1983-1984

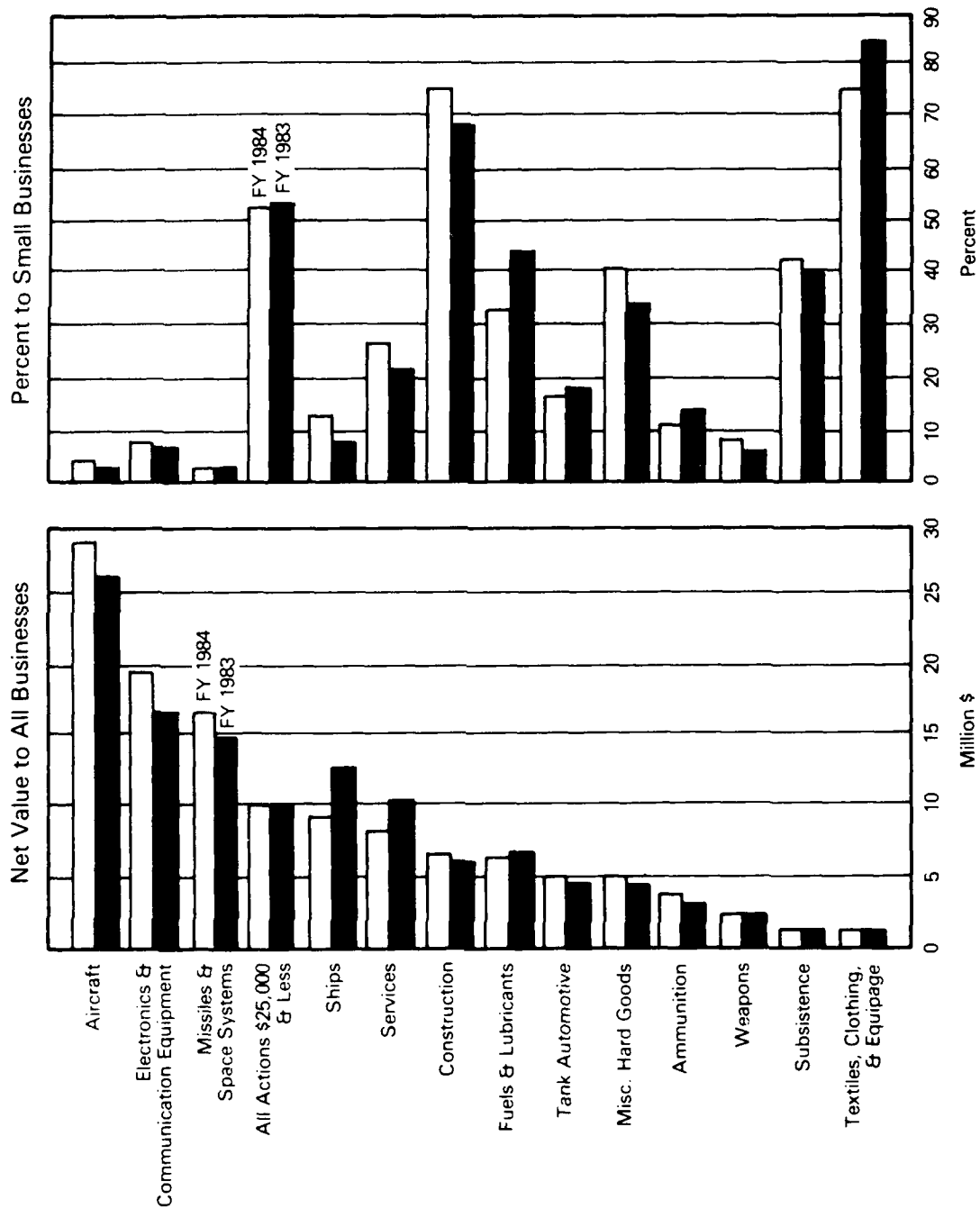


Table 5
DoD Prime Contract Awards to All Businesses
and to Small Businesses by Procurement Program

FY 1984-FY 1985 A

AMOUNT IN THOUS AND CENTS

PROCUREMENT PROGRAM	OCTOBER 1984		MARCH 1985		OCTOBER 1983		MARCH 1984	
	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
TOTAL	884,601,207				872,184,472			
INTRAGOVERNMENTAL	6,660,695				5,204,754			
FOR WORK OUTSIDE U S B	4,272,468				3,803,420			
EDUCATIONAL & NON PROFIT INSTITUTIONS	1,842,290				1,406,474			
BUSINESS FIRMS FOR WORK IN THE U S (SUB TOTAL)	77,665,734	100.0	810,984,715	15.3	61,769,879	100.0	88,810,462	14.3
MAJOR HARD GOODS (SUB-TOTAL)	51,006,886	71.2	2,668,917	5.2	44,430,570	71.9	1,967,568	4.4
AIRCRAFT (SUB-TOTAL)	18,432,842	25.7	384,890	2.1	18,050,219	29.2	351,765	2.0
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	12,158,700	17.0	122,564	1.0	13,585,166	22.0	109,871	0.8
AIRCRAFT ENGINES AND RELATED SPARES	3,686,628	5.2	64,848	2.3	2,280,654	3.7	71,726	3.2
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	2,587,316	3.6	177,478	6.9	2,204,398	3.6	189,668	7.7
MISSILE AND SPACE SYSTEMS	11,968,072	16.7	205,762	1.7	8,550,180	13.8	174,020	2.0
SHIPS	5,258,695	7.3	464,753	8.8	5,830,049	9.4	574,750	9.9
TANK-AUTOMOTIVE (SUB-TOTAL)	2,028,981	2.8	381,736	18.8	1,240,964	2.0	198,220	16.0
COMBAT VEHICLES	1,116,843	1.6	78,457	7.0	783,905	1.3	29,810	3.6
NON-COMBAT VEHICLES	912,138	1.3	303,279	33.3	457,059	0.7	168,410	36.9
WEAPONS	1,439,728	2.0	97,654	6.8	1,040,710	1.7	69,885	6.7
AMMUNITION	3,081,070	4.3	379,605	12.3	991,068	1.6	108,210	10.9
ELECTRONICS AND COMMUNICATION EQUIPMENT	8,801,493	12.3	754,517	8.6	8,727,380	14.1	491,218	5.6
SERVICES	4,906,626	6.9	1,300,172	26.5	4,249,468	6.9	1,020,553	24.0
ALL OTHER (SUB-TOTAL)	15,752,222	22.0	2,015,626	44.5	13,089,841	21.7	5,821,941	44.5
SUBSISTENCE	462,822	0.7	198,877	43.0	409,200	0.7	172,198	42.1
TEXTILES, CLOTHING AND EQUIPAGE	605,089	0.8	502,031	83.0	470,788	0.8	374,944	79.6
FUELS & LUBRICANTS (SUB-TOTAL)	5,607,991	7.8	1,499,883	26.8	5,223,598	8.5	1,779,593	34.1
PETROLEUM	5,510,761	7.7	1,423,446	25.8	5,131,605	8.3	1,706,762	33.3
OTHER FUELS & LUBRICANTS	95,826	0.1	75,269	78.6	88,800	0.1	72,606	74.9
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP	1,404	0.0	1,168	83.2	3,180	0.0	603	42.9
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	2,294,999	3.2	903,777	39.4	1,748,675	2.8	673,952	38.5
BUILDING SUPPLIES	18,307	0.0	12,371	67.6	46,623	0.1	43,401	93.1
TRANSPORTATION EQUIPMENT	2,720	0.0	626	23.0	73,126	0.0	0	0.0
PRODUCTION EQUIPMENT	60,987	0.1	33,325	41.2	73,417	0.1	18,679	29.4
CONSTRUCTION EQUIPMENT	203,421	0.1	8,673	18.8	193,887	0.3	16,855	8.3
PHOTOGRAPHIC EQUIPMENT	206,439	0.1	15,806	7.7	153,827	0.3	38,360	18.6
PHOTOGRAPHIC EQUIPMENT SUPPLIES	107,744	0.1	39,707	36.9	75,528	0.1	13,385	16.2
MATERIALS HANDLING EQUIPMENT	1,765,736	2.5	754,883	42.8	1,177,821	1.9	542,832	46.1
ALL OTHER SUPPLIES & EQUIPMENT	2,443,343	3.4	1,604,403	65.7	1,421,529	2.3	833,785	58.7
CONSTRUCTION	4,337,978	5.1	2,306,655	53.2	3,816,051	6.2	1,987,170	45.7
ALL ACTIONS OF \$25,000 OR LESS								

A. FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE
B. INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.
C. LESS THAN 0.05 PERCENT

AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for the first half of FY 1984 and the first half of FY 1985, and in Table 6 for FY 1974 through FY 1984. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1974 through FY 1984.

Total DoD procurement from US businesses for work performed in the United States during October 1984 through March 1985 totaled \$71,666 million, \$9,896 million (16.0

percent) higher than last year. A comparison of FY 1984 and FY 1985 first half totals shows an increase in all major categories. The largest increases within the procurement programs were in Missile and space systems, \$3,416 million; Ammunition, \$2,090 million; Aircraft engines and related spares, \$1,428 million; and Construction, \$1,021 million.

The only program with a significant decrease was Airframes and related assemblies and spares, \$1,428 million, which was offset by the exact same amount of increase for aircraft engines and related spares.

Table 4 (Concluded)
DoD Prime Contract Awards Publicized to Small
Businesses by Method and Results of Publicizing, According
to Defense Component: FY 1984-FY 1985 A
(AMOUNTS IN THOUSANDS)

METHOD AND RESULTS OF PUBLICIZING	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 84 - MAR 85		OCT 83 - MAR 84		OCT 84 - MAR 85		OCT 83 - MAR 84		OCT 84 - MAR 85		OCT 83 - MAR 84	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A. METHOD OF PUBLICIZING												
TOTAL	929,012,437		826,646,930		810,607,154		89,374,569		838,789		870,671	
INTRAGOVERNMENTAL/FMS	3,232,007		2,211,168		178,396		150,749		38,648		26,814	
FOR WORK OUTSIDE U S C/	694,495		756,815		1,955,746		1,765,782		1,635		116	
EDUCATIONAL + NON-PROFIT INSTITUTIONS	985,485		787,227		38,088		26,621		23,436		22,767	
BUSINESS FIRMS FOR WORK IN THE U S. (SUB-TOTAL)	24,100,450	100.0	22,909,720	100.0	8,434,924	100.0	7,831,417	100.0	772,870	100.0	730,974	100.0
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	21,755,815	90.3	19,781,968	86.3	8,044,229	95.4	7,288,601	95.5	755,815	97.8	711,260	97.3
SYNOPSISIZED	20,788,216	88.3	18,880,434	82.4	6,833,760	81.0	6,058,793	79.4	623,272	80.6	602,102	82.4
NOT SYNOPSISIZED (SUB TOTAL)	427,129	1.8	385,200	1.6	590,910	6.9	887,211	8.7	59,422	7.7	44,631	6.1
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS SYNOPSIS IS UNKNOWN	3,035 424,084 540,270	1.3 1.8 2.2	2,895 362,305 816,334	1.2 1.6 3.6	11,487 559,023 828,959	0.1 6.8 9.7	7,959 659,252 562,597	0.1 8.8 7.4	13,931 45,491 73,121	1.8 5.9 9.5	8,925 35,706 64,527	1.2 4.9 8.8
NOT PUBLICIZED TO SMALL BUSINESS	1,703,246	7.1	2,521,069	11.0	41,178	0.5	37,714	0.5	3,623	0.5	7,134	1.0
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	841,569	2.7	626,683	2.7	349,617	4.1	305,102	4.0	13,432	1.7	12,580	1.7
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	21,755,815	100.0	19,781,968	100.0	8,044,229	100.0	7,288,601	100.0	755,815	100.0	711,260	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS	1,935,600	8.9	1,708,439	8.7	3,153,085	39.2	3,170,941	43.5	400,044	52.9	371,070	52.2
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	1,038,258	4.8	612,146	3.1	4,080,871	50.5	3,221,058	44.2	111,265	14.7	148,351	20.9
SMALL FIRMS DID NOT SUBMIT BIDS	16,773,980	86.3	17,427,978	88.2	822,923	10.2	859,489	12.2	243,488	32.2	191,277	26.9
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	7,777	0.0	13,405	0.1	7,350	0.1	7,113	0.1	1,018	0.1	562	0.1

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE
" LESS THAN 0.06 PERCENT

Table 4

DoD Prime Contract Awards Publicized to Small
Businesses by Method and Results of Publicizing, According
to Defense Component: FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

METHOD AND RESULTS OF PUBLICIZING	TOTAL B/				ARMY				NAVY			
	OCT 84 - MAR 85		OCT 83 - MAR 84		OCT 84 - MAR 85		OCT 83 - MAR 84		OCT 84 - MAR 85		OCT 83 - MAR 84	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A METHOD OF PUBLICIZING												
TOTAL	884,601,207		872,184,472		317,344,884		311,856,534		225,286,059		21,840,403	
INTRAGOVERNMENTAL/FMS	6,880,895		5,204,759		1,241,789		1,073,920		2,087,864		1,626,622	
FOR WORK OUTSIDE U S C/	4,212,488		3,803,420		1,194,740		886,445		353,856		365,550	
EDUCATIONAL - NON-PROFIT INSTITUTIONS	1,842,290		1,406,414		201,189		150,471		523,783		380,458	
BUSINESS FIRMS FOR WORK IN THE U S (SUB-TOTAL)	71,665,734	100.0	61,789,879	100.0	14,707,166	100.0	9,745,698	100.0	22,320,756	100.0	19,467,773	100.0
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	64,613,635	90.2	51,771,517	83.8	13,133,723	89.3	8,528,444	87.5	20,424,917	91.5	15,037,531	77.2
SYNOPSISIZED	60,048,548	83.8	48,001,983	77.7	12,087,002	82.1	7,710,278	79.1	19,415,615	87.0	14,394,023	73.9
NOT SYNOPSISIZED (SUB TOTAL)	2,218,119	3.1	1,734,027	2.8	491,199	3.3	303,086	3.1	508,316	2.3	286,262	1.5
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS SYNOPSISIS UNKNOWN	72,481 2,145,828 2,346,988	0.1 3.0 3.3	88,867 1,665,180 2,035,507	0.1 2.7 3.3	27,496 483,703 575,522	0.2 3.2 3.9	29,715 273,373 515,078	0.3 2.8 5.3	15,936 492,380 500,986	0.1 2.2 2.2	19,304 266,958 357,246	0.1 1.4 1.8
NOT PUBLICIZED TO SMALL BUSINESS	5,061,099	7.1	8,217,818	13.3	985,023	6.6	859,652	8.8	1,536,007	6.9	4,165,568	21.4
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	1,991,010	2.8	1,780,544	2.9	608,420	4.1	557,602	5.7	359,832	1.6	264,674	1.4
B RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	84,613,635	100.0	51,771,517	100.0	13,133,723	100.0	8,528,444	100.0	20,424,917	100.0	15,037,531	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS	10,984,715	17.0	8,810,062	17.0	2,770,612	21.1	1,715,237	20.1	2,534,824	12.4	1,682,768	11.2
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	7,240,578	11.2	5,289,526	10.2	931,351	7.1	500,452	5.9	1,046,862	5.1	762,583	5.1
SMALL FIRMS DID NOT SUBMIT BIDS	46,347,929	71.7	37,623,891	72.7	9,415,719	71.7	6,293,737	73.8	16,835,231	82.4	12,584,486	83.7
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	40,313	0.1	46,028	0.1	16,041	0.1	18,958	0.2	8,000	0.0	7,634	0.1

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

* LESS THAN 0.05 PERCENT.

AWARDS PUBLICIZED TO SMALL BUSINESSES

Table 4 indicates the extent to which the small business community was notified of pending procurement actions and how successful small businesses were in competing for publicized procurements

The types of procurement included in the category "Awards Publicized to Small Businesses" are: (1) proposed procurements which were listed in the Department of Commerce publication *Commerce Business Daily* (CBD); (2) modifications to contracts which were listed in the CBD; (3) formally advertised procurements which were not published in the CBD; and (4) all other procurements on which small firms were specifically requested to submit proposals.

For the most part, procurements which are not publicized to small businesses relate to classified work, goods or services involving an unusual or compelling emergency, modifications of contracts which were not listed in the CBD, and delivery orders under contracts which were not listed in the CBD.

During the first half of FY 1985, 90.2 percent of the total awards to businesses were publicized to small businesses, compared with 83.8 percent during this same period last year. Small businesses did not submit bids on 71.7 percent of these publicized procurements in the first half of FY 1985, compared with 72.7 percent in the first half of FY 1984. They were successful in bidding on 17.0 percent of the publicized total this year and were unsuccessful bidders on 11.2 percent. In this same period last year small businesses bid successfully on 17.0 percent of the publicized total and unsuccessfully on 10.2 percent.

The portion of procurement synopsized during October 1984 through March 1985 amounted to 83.8 percent, as compared to 77.7 percent for the same period last year.

Chart II
**Net Value of DOD Prime Contract Awards to Small Businesses and to All
 Businesses and Percent Distribution to Small Businesses: FY 1975-1984**

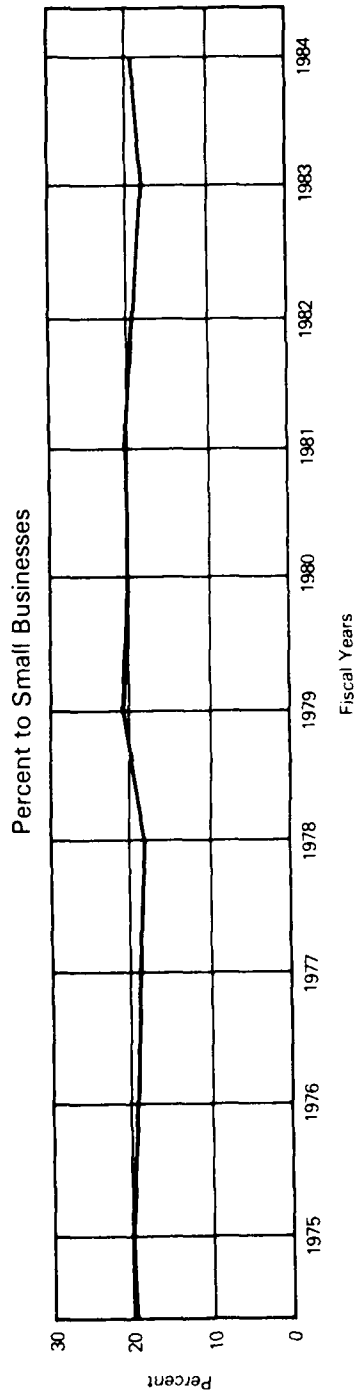
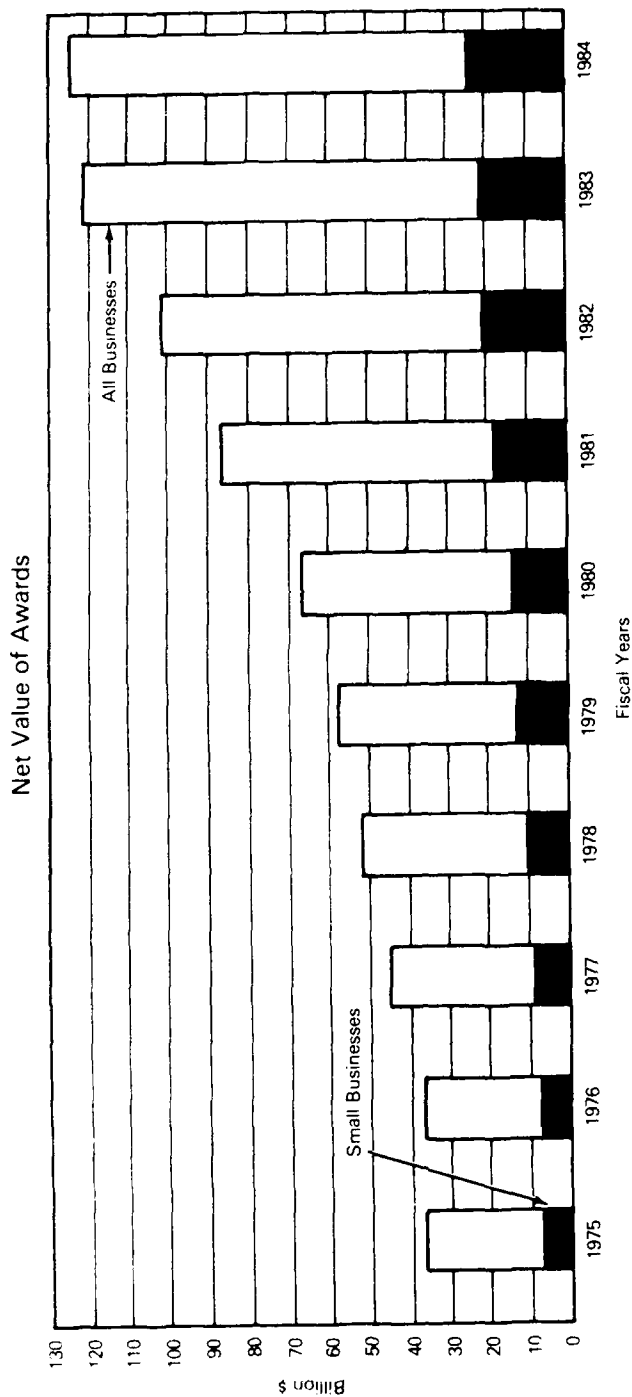


Table 3
DoD Prime Contract Awards by Type
of Contractor and Defense Component: FY 1976-1985A
(Amounts in Millions)

TYPE OF CONTRACTOR	FY 1976	FY 1977	FY 1978	FY 1979	FY 1980	FY 1981	FY 1982	FY 1983	FY 1984	FY 1985
TOTAL	\$48,934	\$55,437	\$65,185	\$70,956	\$83,686	105,223	\$104,775	\$140,483	\$146,032	
Army	10,478B	12,015	14,022	16,131	18,654	24,058	29,745	29,893	33,399	
Navy	15,429	17,584	21,802	23,364	25,371	29,894	34,776	48,658	45,431	
Air Force	15,117	17,955	19,914	20,524	24,681	29,132	34,717	41,436	46,839	
Defense Logistics Agency	5,915	6,774	8,198	7,862	11,262	17,862	15,999	15,196	14,884	
Civil Functions	-	-	-	1,513	1,944	2,057	1,954	1,849	1,853	
Other Defense Agencies	-	-	-	1,774	1,608	2,090	2,514	3,350	3,626	
INTRAGOVERNMENTAL	6,195	6,208	7,467	7,288	10,160	9,798	12,755	9,903	10,098	
Army	1,431	1,553	2,345	2,768	3,899	3,673	4,769	2,808	2,355	
Navy	1,927	1,803	1,707	1,599	1,824	2,073	2,814	3,108	3,359	
Air Force	2,566	2,804	3,057	2,817	4,252	3,677	4,724	3,404	3,516	
Defense Logistics Agency	221	170	171	221	221	221	248	326	274	
Civil Functions	-	-	-	47	160	143	52	58	67	
Other Defense Agencies	-	81	97	98	104	123	160	201	250	
FOR WORK OUTSIDE U.S.	2,255	2,820	4,011	3,877	5,367	6,559	7,522	7,236	8,311	
Army	885	768	854	1,066	1,151	1,821	2,208	2,196	2,559	
Navy	250	254	309	397	465	561	644	982	1,163	
Air Force	758	752	974	1,148	1,099	1,317	1,443	1,302	1,649	
Defense Logistics Agency	762	1,028	1,843	1,237	2,595	2,805	3,188	2,712	2,876	
Civil Functions	-	-	-	-	-	-	-	-	-	
Other Defense Agencies	-	18	31	29	57	55	40	41	55	
EDUCATIONAL & NONPROFIT INSTITUTIONS	876	948	1,092	1,247	1,456	1,671	1,984	2,248	2,710	
Army	173	126	137	148	169	211	263	309	343	
Navy	315	320	398	420	478	509	626	691	965	
Air Force	386	434	480	550	666	770	946	1,081	1,167	
Defense Logistics Agency	2	3	7	7	10	18	21	8	60	
Civil Functions	-	-	-	48	58	78	34	34	44	
Other Defense Agencies	-	65	70	74	75	85	95	125	131	
BUSINESSES FOR WORK IN THE U.S.	37,594	45,595	52,615	58,544	66,704	87,195	102,463	121,096	124,912	
Small Business	8,370	9,569	10,886	12,151	13,435	18,366	22,515	24,580	27,861	
Army	12,887	15,210	19,798	20,950	22,804	26,752	35,695	43,880	39,948	
Navy	11,407	14,164	15,403	16,210	18,664	23,368	27,619	35,649	40,507	
Air Force	4,930	5,578	6,177	6,409	8,436	14,947	12,542	12,150	11,973	
Defense Logistics Agency	-	-	-	1,513	1,826	1,935	1,973	1,854	1,134	
Civil Functions	-	-	-	1,311	1,539	1,827	2,219	2,982	3,189	
Other Defense Agencies	-	1,074	1,051	1,051	1,311	1,827	2,219	2,982	3,189	
Small Businesses	7,495	8,913	10,101	12,171	13,588	17,770	20,143	22,769	22,815	
Army	2,133	2,329	2,704	3,068	3,580	4,243	5,094	5,609	6,675	
Navy	1,917	2,386	2,634	2,820	3,482	3,993	4,952	5,854	6,100	
Air Force	1,405	1,889	2,033	2,445	2,445	3,074	3,455	3,932	4,341	
Defense Logistics Agency	2,040	2,407	2,704	2,845	3,322	5,274	5,888	6,064	5,238	
Civil Functions	-	-	-	884	750	891	831	910	928	
Other Defense Agencies	-	132	156	172	240	253	325	404	534	
Small Business Percent of All Businesses	19.9%	19.6%	19.2%	20.8%	20.4%	20.4%	19.7%	18.8%	19.1%	
Army	25.5	24.3	25.3	25.1	24.1	23.1	22.6	22.8	24.0	
Navy	14.9	15.5	13.7	15.7	15.7	14.9	12.8	13.3	15.3	
Air Force	12.3	11.9	12.4	13.2	13.1	12.9	12.5	11.0	10.7	
Defense Logistics Agency	41.4	43.1	43.8	39.5	39.5	36.0	46.9	49.9	44.9	
Civil Functions	-	-	-	45.2	44.1	46.1	46.4	49.1	53.5	
Other Defense Agencies	-	12.3	14.9	13.0	15.6	13.9	14.6	13.5	16.7	

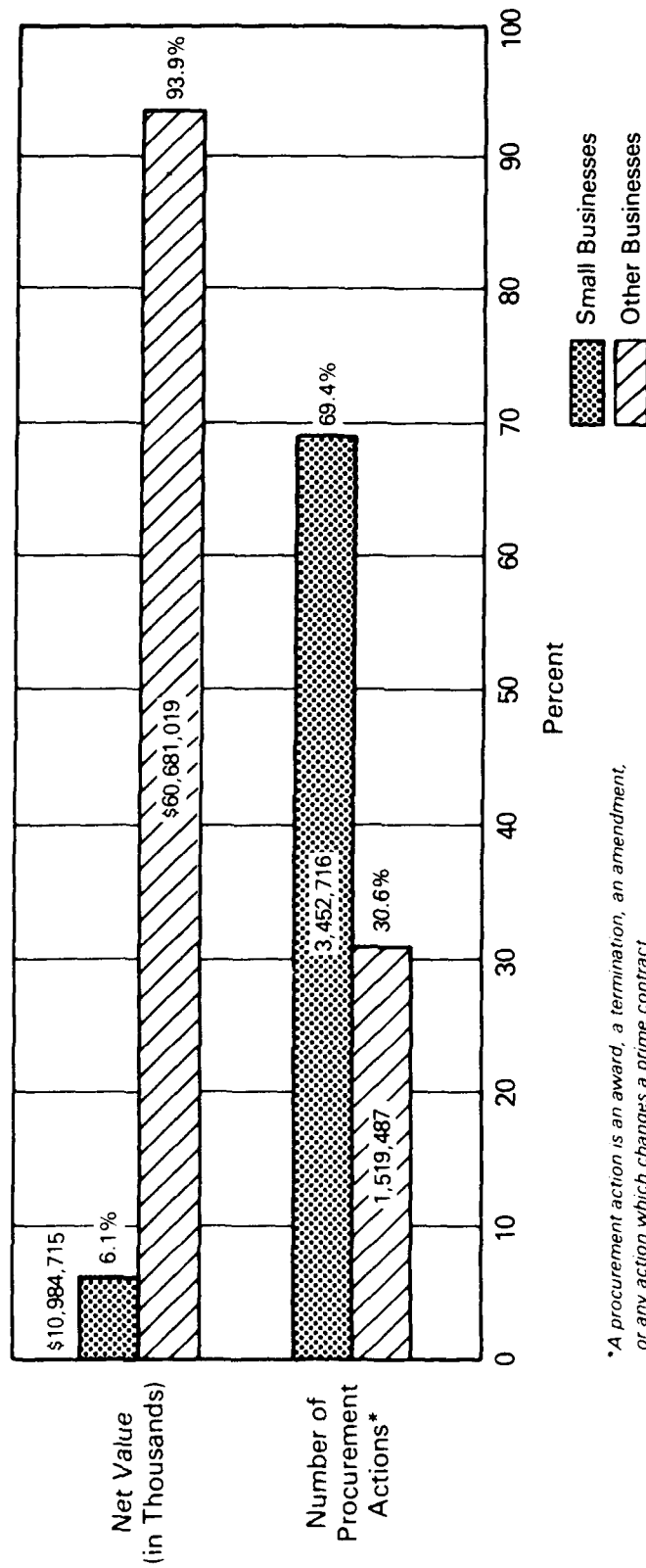
Note: As of 1 January 1977, the Defense Supply Agency changed its name to Defense Logistics Agency.

A. For details and coverage, see Notes on Coverage.

B. Army total for FY 1976 includes "Shopping" and "Other Defense Agency" awards. Source: DOD, FY 1976, \$14 million.

C. Less than \$500,000.

Chart I
 Number, Net Value, and Percent Distribution of DOD Small and
 Other Business Procurement Actions: First Half FY 1985



*A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

Table 6a (Continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component FY 1976-FY 1977A

(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
FISCAL YEAR 1976					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$37,593,830	\$8,364,760 ^B	\$12,887,877	\$11,406,581	\$4,929,612
MAJOR WEAPONRIES (SUB-TOTAL)	\$12,994,566	\$4,500,939	\$9,661,048	\$8,470,184	\$162,414
Aircraft	600,413	518,134	1,894,503	4,608,493	8,933
Missile and Space Systems	4,717,156	1,016,507	1,742,123	1,948,344	188
Ships	3,511,675	5,761	3,745,869	255	36,404
Tank Automotive	1,320,870	1,265,763	1,341	42,112	11,654
Weapons	511,817	232,117	194,958	83,318	424
Ammunition	945,607	571,603	365,320	108,642	42
Electronics & Communications Equip.	4,477,024	880,429	1,806,834	1,678,991	110,770
SERVICES	\$3,194,361	\$1,015,070	\$1,113,444	\$1,057,302	\$8,545
ALL OTHER (SUB-TOTAL)	\$11,604,903	\$2,853,751	\$3,226,829	\$1,879,215	\$4,758,652
Subsistence	1,038,485	172,955	32,258	80,638	752,634
Textiles, Clothing, and Equipment	478,947	38,177	13,616	12,436	413,863
Fuels and Lubricants	2,168,455	29,645	20,312	21,940	2,197,507
Miscellaneous Hard Goods	1,386,212	298,750	194,868	216,263	6,676,334
Construction	2,247,024	1,210,171	845,164	191,368	631
All Others of \$10,000 or Less	4,185,585	1,105,052	1,007,167	1,255,673	717,693
FISCAL YEAR 1977					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$45,595,210 ^B	\$9,588,585	\$15,210,439	\$14,162,964	\$5,438,147
MAJOR WEAPONRIES (SUB-TOTAL)	\$29,317,591	\$5,928,373	\$11,952,056	\$10,861,144	\$3,092
Aircraft	9,067,109	815,997	2,812,958	5,417,572	11,045
Missile and Space Systems	5,595,009	1,219,368	2,113,181	2,022,744	165
Ships	4,224,372	5,906	4,172,202	883	45,321
Tank Automotive	1,794,556	1,740,507	8,634	30,650	14,776
Weapons	646,920	318,098	195,437	121,458	2,001
Ammunition	1,389,948	903,101	309,092	177,744	11
Electronics & Communications Equip.	6,639,677	921,396	2,236,952	2,879,442	108,684
SERVICES	\$3,382,781	\$519,956	\$993,681	\$1,227,837	\$8,200
ALL OTHER (SUB-TOTAL)	\$12,894,838	\$3,120,256	\$2,263,702	\$2,084,681	\$5,367,759
Subsistence	1,158,577	214,969	33,657	85,504	824,442
Textiles, Clothing, and Equipment	544,747	64,863	17,325	16,051	446,497
Fuels and Lubricants	2,525,577	7,914	12,264	13,354	2,492,045
Miscellaneous Hard Goods	1,774,068	366,987	301,062	275,681	815,857
Construction	2,564,320	1,328,486	897,332	320,469	8,140
All Others of \$10,000 or Less	4,327,549	1,137,037	1,002,062	1,373,617	780,778

A For definitions and coverage, see Notes on Coverage.

B Includes "Other Defense Agencies" awards.

Table 6a (Continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component FY 1978-FY 1979A

(Amounts in thousands)

MAJOR PROGRAM	NAVAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
	FISCAL YEAR 1978					
ALL PRIME CONTRACT AWARDS FOR WEAPONS IN THE U.S.	\$5,514,300	\$10,895,962	\$19,298,388	\$15,402,757	\$6,176,951	
MAJOR WEAPON SYSTEMS, SUB-TOTAL:	\$4,300,927	\$7,697,347	\$14,905,571	\$11,730,900	\$736,639	
Missiles	1,295,547	1,935,583	3,479,642	6,440,634	19,183	
Miscellaneous weapons systems	6,500,182	1,471,453	3,010,762	2,127,714	483	
Rifles	5,411,144	9,877	5,389,711	8,662	32,894	
Tank anti-aircraft	2,011,184	1,946,544	7,651	49,025	17,665	
Artillery	842,599	458,341	188,082	185,412	674	
Armored vehicles	1,594,400	1,167,959	238,934	172,827	180	
Communications equipment	4,910,621	1,057,545	2,590,789	2,747,121	164,560	
Vehicles	\$4,564,033	\$610,779	\$1,907,705	\$1,335,047	\$8,890	
MAJOR WEAPON SYSTEMS, SUB-TOTAL:	\$13,740,107	\$2,977,836	\$2,485,112	\$2,886,810	\$5,932,422	
Artillery	1,135,574	204,050	50,006	100,009	771,509	
Missiles, rockets, and torpedoes	58,1169	52,959	19,817	23,371	584,027	
Armored vehicles	2,880,430	6,133	14,550	15,219	2,844,528	
Miscellaneous weapons systems	2,051,122	424,094	366,195	309,810	887,673	
Artillery	2,385,388	1,044,115	982,672	241,183	9,763	
Communications equipment	\$655,424	\$1,246,485	\$1,651,967	\$1,447,218	\$34,927	
ALL PRIME CONTRACT AWARDS FOR WEAPONS IN THE U.S.	\$58,144,389B	\$12,151,107	\$20,949,815	\$16,210,363	\$6,408,610	\$1,513,362
MAJOR WEAPON SYSTEMS, SUB-TOTAL:	\$17,482,090	\$8,145,586	\$16,276,426	\$12,136,253	\$75,646	\$30,344
Missiles	11,451,523	1,176,158	4,002,182	6,469,060	16,175	46
Miscellaneous weapons systems	6,030,568	1,558,175	2,712,098	2,386,760	498	0
Rifles	6,030,568	36,490	5,933,068	441	40,584	27,600
Tank anti-aircraft	2,011,184	2,017,658	14,080	52,713	21,634	1,512
Artillery	417,214	540,113	208,642	168,167	353	0
Armored vehicles	1,712,007	1,219,943	290,984	201,616	353	0
Communications equipment	4,362,638	1,577,144	3,165,371	2,857,490	196,612	1,186
Vehicles	\$4,510,041	\$622,713	\$1,603,517	\$1,476,058	\$10,207	\$115,409
MAJOR WEAPON SYSTEMS, SUB-TOTAL:	\$16,552,058	\$3,382,108	\$3,019,872	\$2,598,062	\$6,122,762	\$1,367,609
Artillery	1,135,400	204,050	50,006	100,009	771,509	0
Missiles, rockets, and torpedoes	58,1169	52,959	19,817	23,371	584,027	184
Armored vehicles	2,880,430	6,133	14,550	15,219	2,844,528	1,466
Miscellaneous weapons systems	2,051,122	424,094	366,195	309,810	887,673	122,371
Artillery	2,385,388	1,044,115	982,672	241,183	9,763	1,135,640
Communications equipment	\$655,424	\$1,246,485	\$1,651,967	\$1,447,218	\$34,927	107,948

A. For details and coverage, see Notes on Coverage.

B. Includes Other Defense Dependencies Awards.

Table 6a (Continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component FY 1980-FY 1981A
(Amounts in Thousands)

NA TO PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE CONSTRUCTION AGENCY	OTHER FUNCTIONS
FISCAL YEAR 1980						
ALL PRIME CONTRACTS FOR WORK IN THE U.S.	\$56,703,739 ^B	\$13,434,960	\$22,804,294	\$18,854,965	\$ 8,436,424	\$1,213,033
MAJOR PROGRAMS FOR WORK IN THE U.S.						
Aircraft	\$40,948,875	\$ 8,594,566	\$17,354,105	\$13,396,267	\$ 715,621	\$ 4,778
Missiles and Space Systems	12,485,263	1,232,844	4,172,890	7,057,184	22,340	0
Naval Vessels	7,889,975	1,827,542	3,128,886	2,931,941	1,433	0
Naval Weapons	5,345,170	35,708	5,814,970	640	51,762	62,750
Naval Construction	2,115,094	2,002,544	4,285	82,243	17,437	2,437
Naval Facilities	1,041,943	663,010	234,505	194,003	425	0
Naval Communications Equip.	1,863,660	1,244,166	425,619	193,575	300	0
Naval Other	9,672,770	1,588,752	3,572,950	3,526,576	214,619	1,751
SERVICE	\$ 5,846,979	\$ 841,978	\$ 2,247,735	\$ 1,809,072	\$ 17,278	\$ 185,921
ALL OTHER PROGRAMS	\$19,827,985	\$ 3,998,416	\$ 3,192,554	\$ 2,868,721	\$ 8,198,526	\$1,583,834
Naval Vessels	1,341,849	227,161	61,908	159,345	803,435	0
Naval Weapons	821,201	9,071	16,431	31,127	764,408	164
Naval Construction	4,595,139	24,006	17,658	37,612	4,513,918	2,404
Naval Facilities	2,860,340	720,063	737,520	396,890	936,531	89,713
Naval Communications Equip.	4,228,427	1,417,333	1,105,528	423,204	4,261	1,368,482
Naval Other	5,781,129	1,600,782	1,243,509	1,821,153	947,062	123,061
FISCAL YEAR 1981						
ALL PRIME CONTRACTS FOR WORK IN THE U.S.	\$87,194,529 ^B	\$18,365,681	\$26,752,259	\$23,367,536	\$14,946,845	\$1,934,978
MAJOR PROGRAMS FOR WORK IN THE U.S.						
Aircraft	\$53,321,936	\$12,631,119	\$21,351,572	\$18,096,454	\$ 430,230	\$ 49,409
Missiles and Space Systems	16,538,658	1,528,304	5,623,494	9,345,483	32,814	7,953
Naval Vessels	10,232,885	2,564,075	3,497,321	4,169,933	692	13
Naval Weapons	7,293,249	43,043	7,260,713	2,620	54,564	32,309
Naval Construction	3,848,480	3,744,479	6,589	64,308	28,123	4,381
Naval Facilities	1,523,192	3,804,838	516,698	200,062	1,524	26
Naval Communications Equip.	2,053,861	1,520,388	362,479	170,711	262	0
Naval Other	11,733,011	2,425,992	4,084,278	4,143,337	311,550	4,717
SERVICE	\$ 5,845,754	\$ 1,119,520	\$ 1,599,180	\$ 1,884,366	\$ 15,989	\$ 153,909
ALL OTHER PROGRAMS	\$28,026,838	\$ 4,615,042	\$ 3,701,507	\$ 3,386,716	\$14,500,626	\$1,731,560
Naval Vessels	1,620,734	247,770	71,255	187,346	1,114,363	0
Naval Weapons	866,635	9,540	13,822	25,390	817,747	110
Naval Construction	10,351,184	20,962	17,444	62,356	10,247,591	2,711
Naval Facilities	3,669,716	874,344	880,768	562,377	1,225,199	99,077
Naval Communications Equip.	4,944,686	1,729,822	1,191,212	509,132	4,320	1,498,202
Naval Other	6,573,883	1,732,604	1,527,006	2,040,115	1,091,406	131,560

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

Table 6a (Continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component FY 1982-FY 1983A
(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1982						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$127,463,938	\$22,515,128	\$25,694,519	\$27,619,417	\$12,541,971	\$1,872,671
MAJOR HARD GOODS (SUB TOTAL)	\$ 67,876,460	\$15,880,961	\$28,821,843	\$21,639,725	\$ 562,299	\$ 28,273
Aircraft	12,132,284	2,108,667	8,466,695	10,519,606	37,882	38
Missile and Space Systems	12,711,820	3,641,641	4,476,667	5,138,537	1,595	0
Ships	9,567,419	3,523,524	9,472,315	10,685	67,289	22,496
Tank Automotive	4,355,915	4,194,928	8,976	11,734	38,924	1,266
Weapons	2,331,955	1,372,754	587,454	269,081	2,817	0
Ammunition	3,560,449	2,811,951	582,528	369,960	810	0
Electronics & Communications Equip	14,229,218	2,488,090	5,115,298	5,283,127	413,372	4,473
SERVICES	\$ 7,888,730	\$ 1,382,489	\$ 3,075,641	\$ 2,028,345	\$ 29,480	\$ 130,983
ALL OTHER (SUB TOTAL)	\$ 26,103,803	\$ 5,251,679	\$ 3,796,035	\$ 3,891,837	\$11,950,192	\$1,713,415
Subsistence	1,553,429	259,898	68,442	251,577	1,003,512	0
Textiles, Clothing, and Equipment	1,015,913	28,392	14,485	32,766	940,683	136
Fuels and Lubricants	7,566,252	34,501	45,115	53,384	7,530,132	2,038
Miscellaneous Hard Goods	4,435,559	1,034,325	1,114,239	770,581	1,389,304	95,378
Construction	5,322,682	2,018,666	1,137,061	668,822	5,713	1,485,309
All Actions of \$10,000 or Less	6,710,968	1,875,877	1,395,693	2,164,752	1,081,448	130,554
FISCAL YEAR 1983						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$121,095,867 ^B	\$24,580,329	\$43,880,152	\$35,649,743	\$17,149,543	\$1,854,132
MAJOR HARD GOODS (SUB TOTAL)	80,806,612	17,031,106	32,860,666	28,994,585	461,071	39,197
Aircraft	26,297,372	2,577,792	8,341,845	15,293,523	94,164	0
Missile and Space Systems	14,689,528	3,425,558	4,441,626	6,811,936	1,418	0
Ships	12,818,867	74,443	12,640,433	1,071	68,909	34,011
Tank Automotive	4,664,359	4,468,843	11,554	133,113	49,425	1,331
Weapons	2,439,970	1,522,267	652,377	763,374	2,012	0
Ammunition	3,139,429	2,364,390	752,655	79,771	288	0
Electronics & Communications Equip	16,697,137	2,597,875	6,032,176	6,402,197	254,855	3,855
SERVICES	\$10,397,348	\$1,370,137	\$5,277,181	\$2,184,326	\$35,476	\$110,084
ALL OTHER (SUB TOTAL)	\$24,841,937	\$6,179,086	\$5,742,305	\$4,480,336	\$11,652,995	\$1,704,849
Subsistence	1,641,955	103,063	66,835	40,535	879,632	0
Textiles, Clothing, and Equipment	1,641,401	9,742	18,799	60,578	1,002,342	0
Fuels and Lubricants	6,911,100	17,807	37,254	57,850	6,796,916	1,248
Miscellaneous Hard Goods	4,767,105	1,245,554	1,466,083	791,953	1,166,807	117,362
Construction	6,126,135	2,274,984	1,825,974	850,772	5,672	1,408,567
All Actions of \$10,000 or Less	4,346,111	2,517,876	2,617,445	2,618,645	1,810,486	177,672

A For definitions and coverage, see Notes on Coverage
B For data, see Defense Information Agency

Table 6a (Concluded)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component FY 1984-FY 1985^A

(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1984						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$124,912.148 ^B	\$27,861,425	\$39,948,244	\$40,536,812	\$11,673,281	\$1,733,693
MAJOR HARD GOODS (SUB-TOTAL)	\$ 86,315,336	\$19,306,750	\$31,749,771	\$33,236,110	\$ 513,499	\$ 22,752
Aircraft	29,234,550	3,234,529	8,643,098	17,267,971	88,912	0
Missile and Space Systems	16,663,293	3,624,626	5,750,289	7,285,976	1,765	0
Ships	9,353,141	23,466	9,222,882	489	88,404	17,800
Tank-Automotive	4,989,563	4,832,841	11,377	84,583	58,944	1,588
Weapons	2,425,864	1,312,801	831,516	279,235	2,312	0
Ammunition	3,955,411	3,161,247	672,327	121,837	0	0
Electronics & Communications Equip.	19,693,514	3,117,190	6,618,182	8,196,019	273,162	3,364
SERVICES	\$ 8,478,023	\$ 1,736,469	\$ 2,634,093	\$ 2,454,712	\$ 56,799	\$ 108,166
ALL OTHER (SUB-TOTAL)	\$ 30,118,789	\$ 6,818,207	\$ 5,564,380	\$ 4,815,990	\$11,102,983	\$1,612,775
Subsistence	1,112,171	100,077	42,614	34,264	935,226	0
Textiles, Clothing, and Equipment	1,086,823	143,075	26,892	35,018	881,806	0
Fuels and Lubricants	6,325,990	131,899	40,212	79,543	6,171,708	2,602
Miscellaneous Hard Goods	4,836,668	1,280,376	1,287,600	938,793	1,261,628	91,319
Construction	6,670,617	2,578,480	1,766,390	973,248	6,509	1,323,468
All Actions of \$25,000 or Less	\$,986,511	\$,686,300	\$,400,472	\$,755,829	\$,846,106	\$,195,368
FISCAL YEAR 1985						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.						
MAJOR HARD GOODS (SUB-TOTAL)						
Aircraft						
Missile and Space Systems						
Ships						
Tank-Automotive						
Weapons						
Ammunition						
Electronics & Communications Equip.						
SERVICES						
ALL OTHER (SUB-TOTAL)						
Subsistence						
Textiles, Clothing, and Equipment						
Fuels and Lubricants						
Miscellaneous Hard Goods						
Construction						
All Actions of \$25,000 or Less						

^A For definitions and coverage, see Notes on Coverage

^B Includes inter-defense agencies' awards

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1974 through the first half of FY 1985 are shown in Table 7

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$12,227 million during the first half of FY 1985 and accounted for 16.6 percent of all DoD procurement. During the same period last year, the comparable dollar amount was \$10,005 million, which was 15.7 percent of the total awards.

Between FY 1974 and FY 1978, there was an annual increase in the dollar value of RDT&E awards. During FY 1979 RDT&E procurement declined to \$8,481 million but has since increased each year

Although there has been a general upward trend in both total and RDT&E awards since FY 1975, the relative share of RDT&E procurement to total procurement had declined from 17.5 percent in FY 1976 to 11.7 percent in FY 1981, but it increased to 13.8 percent during FY 1982, decreased during FY 1983, and increased to 13.9 percent in FY 1984.

Contract awards for RDT&E by procurement program are shown for FY 1974 through FY 1984 in Table 8. This table shows the percentages of RDT&E awards in each program based on the totals shown in Table 6.

DoD Prime Contract Awards for Research, Development, Test, and Evaluation by Type of Contractor and Defense Component FY 1974-FY 1977A

	1974	1975	1976	1977
ARMY	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000
NAVY	1,000,000	1,000,000	1,000,000	1,000,000
AIR FORCE	1,000,000	1,000,000	1,000,000	1,000,000
DEFENSE LOGISTICS AGENCY	1,000,000	1,000,000	1,000,000	1,000,000
ARMY	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000
NAVY	1,000,000	1,000,000	1,000,000	1,000,000
AIR FORCE	1,000,000	1,000,000	1,000,000	1,000,000
DEFENSE LOGISTICS AGENCY	1,000,000	1,000,000	1,000,000	1,000,000
ARMY	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000
NAVY	1,000,000	1,000,000	1,000,000	1,000,000
AIR FORCE	1,000,000	1,000,000	1,000,000	1,000,000
DEFENSE LOGISTICS AGENCY	1,000,000	1,000,000	1,000,000	1,000,000
ARMY	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000
NAVY	1,000,000	1,000,000	1,000,000	1,000,000
AIR FORCE	1,000,000	1,000,000	1,000,000	1,000,000
DEFENSE LOGISTICS AGENCY	1,000,000	1,000,000	1,000,000	1,000,000

A For Definitions and Coverage. See Notes on Coverage.
B Includes awards for "Other Defense Agencies".

Table 7 (Continued)
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component FY 1978-FY 1981A

TYPE OF CONTRACTOR TYPE	FY 1978		FY 1979		FY 1980		FY 1981	
	AMOUNT (\$ MIL)	%	AMOUNT (\$ MIL)	%	AMOUNT (\$ MIL)	%	AMOUNT (\$ MIL)	%
TOTAL	\$9,646,481		\$9,558,684		\$9,485,299		\$10,501,876	
INTERGOVERNMENTAL PRIME CONTRACTS OUTSIDE THE U.S.	57,668		62,001		72,803		33,084	
	12,796		21,114		32,257		56,263	
TOTAL SELECT INTERGOVERNMENTAL AND THE OUTSIDE THE U.S.								
Army	\$8,811,504	16.0	\$8,480,544	14.2	\$9,374,239	13.8	\$10,411,889	11.7
Navy	2,158,832	19.0	1,876,554	19.2	1,913,807	14.1	2,034,947	11.0
Air Force	3,000,190	15.2	3,019,282	14.1	3,109,613	13.4	2,543,111	10.3
Defense Logistics Agency	3,242,841	20.4	3,218,456	19.2	3,968,869	26.7	5,324,249	21.1
Civilian Contractors	0	0.0	2,550	0.0	1,869	0.0	1,426	0.0
Other Defense Agencies	399,671	27.6	377,479	27.3	476,863	26.5	601,847	26.1
GOVERNMENT AND NON-SELECT INTERGOVERNMENTAL								
Army	\$182,939	71.7	\$791,661	77.9	\$1,137,631	77.4	\$1,121,749	74.7
Navy	45,170	47.3	55,341	44.1	117,421	45.2	114,124	41.1
Air Force	480,450	90.6	373,666	90.4	414,547	86.7	444,137	91.5
Defense Logistics Agency	52,854	83.1	463,764	85.4	576,161	81.7	567,341	87.1
Civilian Contractors	0	0.0	2,550	37.5	1,869	12.1	1,426	14.4
Other Defense Agencies	54,126	77.3	54,097	65.5	11,441	11.1	6,426	11.1
BUSINESS FIRMS FOR WORK IN THE U.S.								
Army	\$1,828,687	14.9	\$7,508,888	12.8	\$8,246,547	12.4	\$4,164,241	10.5
Navy	1,953,732	13.7	1,805,213	14.9	1,636,371	11.3	1,443,121	11.4
Air Force	2,639,282	13.7	2,630,622	12.6	2,848,063	11.3	1,113,111	11.4
Defense Logistics Agency	2,940,182	19.1	2,749,192	17.0	3,272,739	11.3	4,203,134	11.1
Civilian Contractors	0	0.0	0	0.0	371	0.0	134	0.0
Other Defense Agencies	255,491	24.3	529	0.0	11,433	0.0	384	0.0
SMALL BUSINESS FIRMS								
Army	\$474,142	6.1	\$561,344	6.7	\$544,377	5.7	\$1,141,111	7.4
Navy	80,930	4.1	191,910	5.1	104,214	5.1	143,121	4.8
Air Force	185,509	7.0	183,703	7.3	174,701	6.0	126,221	6.3
Defense Logistics Agency	138,588	4.7	134,400	5.1	171,600	6.7	204,024	4.4
Civilian Contractors	0	0.0	0	0.0	1,149	1.1	134	0.2
Other Defense Agencies	69,115	27.6	23	0.0	134	1.1	691	89.8
			81,208	7.7	100,122	1.1	113,149	26.8

* For Definitions and Coverage, See Notes on Coverage.
* Less than 0.05 percent.

Table 7 (Concluded)

No.	Name		Age		Sex		Race		Religion		Education		Occupation		Marital Status		Family Size		Income		Assets		Liabilities		Net Worth		
	First	Last	Years	Months	Male	Female	White	Black	Other	Protestant	Catholic	Jewish	Muslim	Other	None	Married	Single	Widowed	Divorced	Years	Months	Years	Months	Years	Months	Years	Months
1	John	Doe	35	0	Male		White			Protestant					None	Married				10	0	10	0	10	0	10	0
2	Jane	Doe	32	6	Female		White			Catholic					None	Married				12	0	12	0	12	0	12	0
3	Robert	Smith	45	3	Male		White			Protestant					None	Married				15	0	15	0	15	0	15	0
4	Mary	Smith	42	9	Female		White			Catholic					None	Married				18	0	18	0	18	0	18	0
5	William	Johnson	55	1	Male		White			Protestant					None	Married				20	0	20	0	20	0	20	0
6	Elizabeth	Johnson	52	7	Female		White			Catholic					None	Married				22	0	22	0	22	0	22	0
7	Charles	Williams	60	4	Male		White			Protestant					None	Married				25	0	25	0	25	0	25	0
8	Anna	Williams	58	11	Female		White			Catholic					None	Married				28	0	28	0	28	0	28	0
9	Thomas	Brown	65	8	Male		White			Protestant					None	Married				30	0	30	0	30	0	30	0
10	Sarah	Brown	62	2	Female		White			Catholic					None	Married				32	0	32	0	32	0	32	0

Table 8

DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1974-FY 1977A

PROCUREMENT PROGRAM	AMOUNT (\$000)					PERCENT OF ALL AWARDS IN EACH CATEGORY				
	FY 1974	FY 1975	FY 1976	FY 1977		FY '74	FY '75	FY '76	FY '77	
TOTAL	\$5,836,047	\$6,319,720	\$6,887,536	\$7,911,292		14.8	13.9	14.7	14.2	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	31,585	37,809	128,139	64,805		0.9	0.8	2.1	1.0	
	29,726	25,241	32,927	20,033		1.2	1.1	1.5	0.7	
TOTAL, EXCEPT INTRAGOVERNMENTAL WORK OUTSIDE THE U.S.	\$5,775,136	\$6,256,670	\$6,726,470	\$7,826,444		17.0	16.5	17.5	16.8	
EDUCATIONAL AND RESEARCH INSTITUTIONS	627,424	655,189	698,190	705,566		77.9	77.5	79.6	74.4	
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)	5,147,652	5,601,481	6,028,280	7,120,878		15.5	15.1	16.0	15.6	
MAJOR HARD GOODS (SUB-TOTAL)	4,543,630	4,908,871	5,298,797	6,223,232		21.8	22.1	23.2	21.2	
Aircraft	1,018,543	1,154,235	1,311,029	1,618,085		20.3	17.2	18.6	17.8	
Missile and Space Systems	1,494,336	1,650,575	2,045,500	2,097,334		34.8	35.9	43.4	37.8	
Ships	117,141	221,400	241,866	302,178		8.6	6.3	6.4	7.2	
Land-Automotive	16,111	42,048	84,780	224,453		10.4	9.7	6.4	12.5	
Weapons	174,511	115,806	123,820	185,863		35.6	26.5	24.2	28.7	
Ammunition	62,544	57,005	90,554	85,070		4.1	4.4	9.6	6.1	
Electronics and Communications Equipment	1,144,495	1,617,702	1,401,248	1,710,249		31.0	34.6	31.3	25.8	
SERVICES	553,793	618,795	644,782	784,104		20.7	20.2	20.2	23.2	
OTHER (SUB-TOTAL)	67,729	73,815	84,701	113,542		0.7	0.6	0.7	0.9	
Subsistence	30	0	18	39		*	0.0	*	*	
Textiles, Clothing, and Equipment	5,522	6,204	9,068	8,637		1.1	1.4	1.9	1.6	
Fuels and Lubricants	337	102	51	21		*	*	*	*	
Miscellaneous Hard Goods	43,120	51,644	56,483	80,590		3.4	3.7	4.1	4.5	
Construction	957	947	5,763	8,926		0.1	*	0.3	0.3	
All Actions of \$10,000 or less	17,766	14,778	13,318	15,329		0.5	0.4	0.3	0.4	

A For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

Table 8 (Continued)

DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1978-FY 1981A

PROCUREMENT PROGRAM	AMOUNT (\$000)				PERCENT OF ALL AWARDS IN PROGRAM			
	FY 1978	FY 1979	FY 1980	FY 1981	FY 1978	FY 1979	FY 1980	FY 1981
TOTAL	\$8,646,946	\$8,558,669	\$9,485,299	\$10,501,836	13.4	12.1	11.3	10.6
INTRA-GOVERNMENTAL FOR WHICH CONTRACTS ARE AWARDED	52,668	57,001	72,803	33,684	0.7	0.8	0.7	0.3
	32,786	21,119	38,257	56,363	0.8	0.5	0.7	0.9
TOTAL, EXCEPT INTRA-GOVERNMENTAL AND FOR WHICH CONTRACTS ARE AWARDED	\$8,611,526	\$8,480,549	\$9,374,239	\$10,411,889	16.0	14.2	13.8	11.7
RESEARCH AND DEVELOPMENT	782,839	971,661	1,127,692	1,247,799	71.7	77.9	77.4	74.7
TESTING AND EVALUATION	7,828,687	7,508,888	8,246,547	9,164,090	14.9	12.8	12.4	10.5
MAJOR HEAD GOODS (SUB-TOTAL)	6,833,718	6,598,370	7,080,738	8,064,524	19.9	17.6	17.3	15.1
Aircraft	1,630,378	1,311,988	1,166,736	728,101	14.9	11.3	9.3	4.4
Missile and Space Systems	2,487,946	2,705,752	2,952,724	4,131,421	37.9	40.6	37.4	40.4
Ships	247,774	295,868	304,346	262,585	4.6	4.9	5.1	3.4
Tank-Automotive	508,924	116,552	109,816	139,416	25.3	5.5	5.2	3.6
Weapons	198,578	266,119	209,618	202,249	23.6	29.0	19.4	12.3
Ammunition	83,497	128,702	184,803	275,692	5.3	7.3	2.9	1.4
Electronics and Communications Equipment	1,676,621	1,773,389	2,152,695	2,335,060	24.3	21.2	22.5	19.9
SERVICES	909,044	826,010	1,043,534	919,269	20.0	18.3	17.7	15.7
OTHER (SUB-TOTAL)	85,925	84,508	122,275	180,297	0.6	0.5	0.6	0.6
Subsistence	18	0	0	0	*	0.0	0.0	0.0
Textiles, Clothing, and Equipage	6,349	5,028	4,996	5,322	0.9	0.9	0.6	0.6
Fuels and Lubricants	1,444	20	421	1,810	0.1	*	*	*
Miscellaneous Hard Goods	58,738	61,278	103,134	153,527	2.9	2.5	3.5	4.2
Construction	7,503	7,726	961	3,038	0.3	0.2	*	0.1
All Actions of \$10,000 or Less	11,873	10,456	12,763	16,600	0.3	0.2	0.2	0.3

H For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

Table 8 (Concluded)

DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1982-FY 1985A

PROGRAM ELEMENT PROGRAM	AMOUNT (\$000)				PERCENT OF ALL AWARDS IN EACH CATEGORY			
	FY 1982	FY 1983	FY 1984	FY 1985	FY '82	FY '83	FY '84	FY '85
TOTAL	\$14,902,239	\$16,373,654	\$18,343,949		11.9	11.7	12.6	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	427,858 29,318	931,341 29,248	509,159 47,400		3.4 0.4	9.4 0.4	5.0 0.6	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$14,445,063	\$15,413,065	\$17,787,390		13.8	12.5	13.9	
EDUCATIONAL AND NONPROFIT INSTITUTIONS								
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)	1,487,815	1,734,964	2,122,710		75.0	77.2	78.3	
	12,957,248	13,678,101	15,664,671		12.4	11.3	12.5	
MAJOR HARD GOODS (SUB-TOTAL)	11,843,980	12,421,625	14,381,018		17.5	15.4	16.7	
Aircraft	2,990,479	2,036,249	2,286,443		13.7	7.7	7.8	
Missile and Space Systems	5,105,048	5,822,574	6,439,307		40.2	39.6	38.6	
Ships	325,572	406,828	656,512		3.4	3.2	7.0	
Tank Automotive	156,809	156,603	126,141		3.6	3.4	2.5	
Weapons	262,973	273,029	552,749		11.3	11.2	22.8	
Ammunition	269,677	277,585	282,894		7.6	8.7	7.2	
Electronics and Communications Equipment	2,833,462	3,448,757	4,036,872		19.9	20.7	20.5	
SERVICES	878,911	907,078	998,605		11.1	8.7	11.8	
OTHER (SUB-TOTAL)	234,357	349,398	285,048		0.9	1.2	0.9	
Subsistence	1,324	54	0		0.1	*	0.0	
Textiles, Clothing, and Equipage	9,490	17,905	18,454		0.9	1.6	1.7	
Fuels and Lubricants	3,887	3,165	5,995		0.1	*	0.1	
Miscellaneous Hard Goods	200,833	267,401	209,175		4.5	5.7	4.2	
Construction	1,192	2,046	461		*	*	*	
All Actions of \$25,000 or Less	17,231	58,826	50,963		0.3	0.6	0.5	

^a For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

AWARDS BY METHOD OF PROCUREMENT

Awards by Extent of Competition

Total DoD awards subject to competition during the first half of FY 1985 totaled \$71.453 billion compared to \$61.771 billion during the first half of FY 1984. The following shows the changes in the extent of competition categories for the first half of fiscal years 1985 and 1984.

	(Millions of Dollars)			(Change)	
	1985	1984	Dollars	Percent of Total	
Formally Advertised	\$ 3,552	\$ 2,494	+1,058	+10	
Negotiated Price Competition	21,507	17,628	+3,879	+16	
Design/Technical Competition	9,514	6,035	+3,479	+35	
Follow-On After Price Competition	1,815	2,041	-226	-0.8	
Follow-On After Design/Technical Competition	16,259	18,787	-2,528	-7.6	
Catalog/Market Price	1,091	323	+768	+10	
Non-Competitive	17,726	14,464	+3,262	+14	

Table 9 gives the total for both actions and dollars by reporting component for each of these categories, and Table 10 provides a general indication of the types of items that fall into each competition category.

Formally Advertised and Other Awards

Table 11 shows the dollar volume of procurements placed with small businesses and other contractors through formal advertising and other statutory authority during the first half of FYs 1984 and 1985. During the first half of FY 1985, 46 percent of total procurement was conducted through formal advertising methods, compared to 37 percent last year. Table 12 shows information on these types of awards for FY 1976 through FY 1984.

Statutory Authority

Tables 13, 14, and 15 present data on the types of procurement authority specified in Title 10, Section 2304(a) of the United States Code. The five clauses used most extensively to negotiate contracts during the first half of FY 1985 were: (10) "Impractical to Secure Competition by Formal Advertising," (14) "Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture," (11) "Experimental, Developmental, Test or Research," (16) "Purchases to Keep Facilities Available in the Interest of National Defense," and (1) "National Emergency."

Small business and labor surplus set-asides totaled \$5.580 million for the first half of this year, representing 7.2 percent of the total, compared with \$4.179 million (6.2 percent) for the first half of last year.

Table 14 shows a total of 5,942,966 procurement actions for the first half of FY 1985, an increase of 414,608 actions over the same period last year. During the first half of this fiscal year, 98.3 percent, or 5,841,988 actions, were for \$25,000 or less, compared to 5,441,907 actions and 98.4 percent for the first half of last year.

Of the 100,978 larger actions (those over \$25,000), 10,772 were for intragovernmental awards. Of the remaining

90,206 actions, 45.0 percent were for new contracts or supplemental awards for additional supplies or services; the remaining 55 percent were delivery orders or modifications such as price redeterminations or incremental funding actions pursuant to the terms of existing contracts. Five negotiation clauses accounted for 74.8 percent of the total number of negotiated contract actions over \$25,000: (10) "Impractical to Secure Competition by Formal Advertising," 39.6 percent; (1) "National Emergency," 17.4 percent; (11) "Experimental Developmental Test, or Research," 7.4 percent; (6) "Purchases Outside the United States," 6.1 percent; and (9) "Perishable or Non-Perishable Subsistence," 4.3 percent.

Table 14 (Concluded)

Number and Percent of DoD Prime Contract Awards by Statutory Authority

According to Awards of \$25,000 or Less and Over \$25,000

FY 1984-FY 1985A

STATUTORY AUTHORITY (10 U.S.C. 2304(a))	ACTIONS OVER \$25,000											
	NEW WORK			DELIVERY ORDERS			MODIFICATIONS			MODIFICATIONS		
	OCT 84-MAR 85	OCT 83-MAR 84	OCT 84-MAR 85	OCT 83-MAR 84	OCT 84-MAR 85	OCT 83-MAR 84	OCT 84-MAR 85	OCT 83-MAR 84	OCT 84-MAR 85	OCT 83-MAR 84	OCT 84-MAR 85	OCT 83-MAR 84
	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT
TOTAL	NA		NA		NA		NA		NA		NA	
INTRAGOVERNMENTAL/FMS	NA		NA		NA		NA		NA		NA	
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS	40,862	100.0	32,699	100.0	32,063	100.0	28,382	100.0	17,481	100.0	15,144	100.0
FORMALLY ADVERTISED	5,387	13.3	4,725	14.5	1,120	3.5	920	3.2	465	5.5	696	4.6
OTHER AUTHORITY (SUB-TOTAL)	35,475	86.6	27,974	85.6	30,943	96.5	27,462	96.8	16,516	94.5	14,448	95.4
(1) NATIONAL EMERGENCY	10,119	24.9	1,927	5.9	2,577	8.0	2,121	7.5	3,172	18.2	1,981	13.1
(2) PUBLIC EXIGENCY	2,080	5.1	1,307	4.0	1,313	4.1	1,007	3.6	1,134	6.5	1,170	7.7
(3) PURCHASES NOT MORE THAN \$25,000	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
(4) PERSONAL OR PROFESSIONAL SERVICES	387	0.9	132	0.4	363	1.1	40	0.1	268	1.5	85	0.6
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	86	0.2	799	2.4	530	1.7	485	1.7	1,319	7.5	1,214	8.0
(6) PURCHASES OUTSIDE U.S.	2,283	5.6	2,038	6.3	2,516	7.9	1,584	5.6	1,401	8.0	1,541	10.2
(7) MEDICINES OR MEDICAL SUPPLIES	612	1.5	536	1.6	324	1.0	316	1.1	171	1.0	181	1.2
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	15	0.0	19	0.1	905	2.8	746	2.6	1	0.0	2	0.0
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	1,837	4.5	1,686	5.2	2,268	7.1	1,839	6.5	16	0.1	19	0.1
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	19,936	49.3	10,767	32.9	17,552	54.7	17,661	62.2	4,257	24.4	3,958	26.1
(11) EXPERIMENTAL, DEVELOPMENTAL TEST OR RESEARCH	1,683	4.1	1,469	4.5	156	0.5	314	1.1	4,451	25.5	4,339	28.6
(12) CLASSIFIED PURCHASES	117	0.3	117	0.4	85	0.3	48	0.2	26	0.2	26	0.2
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	43	0.1	31	0.1	13	0.0	19	0.1	13	0.1	40	0.3
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MFG	341	0.8	402	1.2	448	1.4	471	1.7	1,131	6.5	611	4.0
(15) NEGOTIATION AFTER ADVERTISING	20	0.0	13	0.0	20	0.1	2	0.0	1	0.0	1	0.0
(16) PURCHASES TO KEEP FACTORIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	27	0.1	13	0.0	44	0.1	6	0.0	1	0.0	1	0.0
(17) OTHERWISE AUTHORIZED BY LAW	1,171	2.9	1,171	3.6	1,171	3.6	1,171	4.1	1,171	6.7	1,171	7.7

* LESS THAN 0.05 PERCENT

Table 14

Number and Percent of DoD Prime Contract Awards by Statutory Authority.

According to Awards of \$25,000 or Less and Over \$25,000

FY 1984-FY 1985A

	TOTAL B.				ACTIONS OF \$25,000 OR LESS				TOTAL ACTIONS OVER \$25,000			
	OCT 84-MAR 85		OCT 83-MAR 84		OCT 84-MAR 85		OCT 83-MAR 84		OCT 84-MAR 85		OCT 83-MAR 84	
	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT
TOTAL	5,842,988		5,528,356		5,842,988		5,441,907		100,978		86,451	
INTRAGOVERNMENTAL FMS	453,522		423,535		442,153		413,319		10,772		10,216	
TOTAL EXCEPT INTRAGOVERNMENTAL FMS	5,489,466	100.0	5,104,821		5,400,835	100.0	5,028,588	100.0	90,206	100.0	76,235	100.0
FORMALLY ADVERTISED	247,995	4.5	277,634	5.4	247,523	4.6	277,294	5.4	7,172	8.0	6,341	8.3
OTHER AUTHORITY (SUB-TOTAL)	5,241,471	95.5	4,827,187	94.6	5,153,312	95.4	4,751,294	94.6	83,034	91.9	69,894	91.7
(1) NATIONAL EMERGENCY	2,501,319	47.2	2,315,042	45.3	2,456,616	45.5	2,342,984	45.8	47,115	52.2	40,025	52.6
(2) PUBLIC EMERGENCY	5,840	0.1	8,422	0.2	2,113	0.0	5,441	0.1	3,171	3.5	2,583	3.4
(3) PURCHASES NOT MORE THAN \$25,000	979,210	17.8	949,026	18.6	919,213	17.0	949,426	18.7	10,000	11.1	10,000	13.1
(4) PERSONAL OR PROFESSIONAL SERVICES	3,490	0.1	2,392	0.0	2,490	0.0	2,351	0.0	488	0.5	257	0.3
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	14,277	0.3	13,197	0.3	11,543	0.2	11,637	0.2	2,720	3.0	2,558	3.4
(6) PURCHASES OUTSIDE U.S.	482,248	8.4	384,773	7.5	456,127	8.3	385,171	7.5	5,519	6.1	4,396	5.8
(7) MEDICINES OR MEDICAL SUPPLIES	4,572	0.1	3,259	0.1	3,125	0.1	6,199	0.1	847	0.9	860	1.1
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	146,929	2.7	140,856	2.8	146,008	2.7	140,089	2.8	921	1.0	767	1.0
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	692,505	12.6	679,827	13.3	688,586	12.8	676,283	13.5	3,919	4.3	3,544	4.7
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	316,280	5.8	303,007	5.9	282,543	5.2	273,623	5.4	35,747	39.6	32,378	42.5
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	7,901	0.1	7,110	0.1	1,205	0.0	908	0.0	6,696	7.4	6,202	8.1
(12) CLASSIFIED PURCHASES	254	0.0	268	0.0	46	0.0	75	0.0	208	0.2	193	0.3
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	221	0.0	1,468	0.0	132	0.0	368	0.0	69	0.1	80	0.1
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MFG	1,965	0.0	1,748	0.0	404	0.0	207	0.0	1,561	1.7	1,541	2.0
(15) NEGOTIATION AFTER ADVERTISING	114	0.0	84	0.0	57	0.0	57	0.0	57	0.1	30	0.0
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	2,451	0.0	1,545	0.0	1,048	0.0	782	0.0	1,203	1.3	1,063	1.4
(17) OTHERWISE AUTHORIZED BY LAW	9,659	0.2	10,704	0.2	7,225	0.1	6,984	0.1	2,640	2.9	1,760	2.3

A. FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE
 B. INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE
 * LESS THAN 0.05 PERCENT

Table 13A

Net Value of DoD Prime Contract Awards by Statutory Authority,
According to Awards of \$25,000 or Less and Over \$25,000

FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

STATUTORY AUTHORIZATION (10 U.S.C. 2304 (A))	OCT 1984 - MAR 1985			OCT 1983 - MAR 1984		
	TOTAL	\$25,000 AND LESS	OVER \$25,000	TOTAL	\$25,000 AND LESS	OVER \$25,000
TOTAL	\$84,601,207	\$5,436,945	\$79,164,262	\$72,184,472	\$4,753,025	\$67,431,447
INTRAGOVERNMENTAL/FMS	8,880,895	683,379	6,197,316	5,204,759	585,146	4,619,613
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS	77,720,312	4,753,566	72,966,946	66,979,713	4,167,879	62,811,834
FORMALLY ADVERTISED	3,558,345	108,533	3,449,812	2,498,851	107,055	2,391,796
OTHER AUTHORITY (SUB-TOTAL)	74,162,167	4,645,033	69,517,134	64,480,862	4,060,824	60,420,038
(1) NATIONAL EMERGENCY (SUB-TOTAL)	5,579,580	1,631,610	3,947,970	4,179,329	1,367,658	2,811,671
(A) LABOR SURPLUS AND INDUSTRY SET-ASIDES						
(B) SMALL BUSINESS SET-ASIDES	2,303	1,010	1,293	18,638	818	17,820
(2) PUBLIC EXIGENCY	5,577,277	1,630,600	3,946,677	4,160,691	1,366,840	2,793,851
(3) PURCHASES NOT MORE THAN \$25,000	2,116,802	6,811	2,109,991	1,560,551	6,351	1,554,200
(4) PERSONAL OR PROFESSIONAL SERVICES	1,304,604	1,304,504	0	1,097,466	1,097,466	0
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	154,428	12,262	142,166	44,322	7,861	36,461
(6) PURCHASES OUTSIDE U.S.	754,488	21,034	733,454	574,402	24,491	549,911
(7) MEDICINES OR MEDICAL SUPPLIES	3,011,114	349,480	2,661,634	2,619,325	289,483	2,329,842
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	117,535	4,375	113,160	117,974	7,596	110,378
(9) PERISHABLE OR NON PERISHABLE SUBSISTENCE	396,482	310,373	86,109	379,532	308,198	71,334
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	1,085,062	781,216	303,846	1,030,733	765,349	265,384
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	23,189,072	191,331	22,997,741	21,905,363	161,343	21,744,020
(12) CLASSIFIED PURCHASES	11,030,383	6,418	11,023,965	8,118,318	9,428	8,108,890
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	160,021	419	159,602	67,493	754	66,739
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MFG	147,752	1,452	146,300	142,770	568	142,202
(15) NEGOTIATION AFTER ADVERTISING						
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	17,040,592	1,305	17,039,287	17,940,767	23	17,940,790
(17) OTHERWISE AUTHORIZED BY LAW	13,008	77	12,931	4,774	90	4,684
	7,126,754	2,368	7,124,386	6,839,720	1,039	3,838,681
	934,610	17,968	916,642	856,023	13,172	844,851

Table 13 (Concluded)
DoD Prime Contract Awards by Statutory Authority
According to Defense Component

FY 1984-FY 1985 A

(AMOUNT IN \$ THOUSANDS)

STATUTORY AUTHORIZATION (10 U S C 2304 (A))	NAVY			A.I.R. FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS		
	OCT 84- MAR 85	OCT 83- MAR 84		OCT 84- MAR 85	OCT 83- MAR 84		OCT 84- MAR 85	OCT 83- MAR 84		OCT 84- MAR 85	OCT 83- MAR 84	
TOTAL	\$25,296,059	\$21,840,403		\$29,012,437	\$26,646,930		\$10,607,154	\$9,574,569		\$836,789	\$780,671	
INTRAGOVERNMENTAL/FMS	2,097,664	1,926,822		3,232,007	2,211,188		178,396	150,749		38,648	26,814	
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS	23,198,395	20,213,781		25,780,430	24,435,762		10,428,758	9,423,820		798,141	753,857	
FORMALLY ADVERTISED	812,931	232,034		145,240	133,481		1,028,101	974,560		388,196	391,438	
OTHER AUTHORITY (SUB-TOTAL)	22,585,464	19,981,747		25,635,190	24,302,301		9,400,657	8,449,260		409,945	362,419	
(1) NATIONAL EMERGENCY (SUB-TOTAL)	1,433,491	839,461		915,114	725,619		1,416,483	1,286,615		283,882	270,635	
(A) LABOR SURPLUS AND INDUSTRY SET-ASIDES	406	434		1,048	113		101	15,660		544	1,650	
(B) SMALL BUSINESS SET-ASIDES	1,433,085	839,027		914,066	725,506		1,416,382	1,250,955		283,338	268,985	
(2) PUBLIC EXIGENCY	360,340	216,894		991,924	1,013,505		30,542	38,578		4,544	4,159	
(3) PURCHASES NOT MORE THAN \$25,000	325,231	226,286		204,400	203,768		459,127	406,077		16,050	15,976	
(4) PERSONAL OR PROFESSIONAL SERVICES	7,978	3,091		7,672	5,329		44	7		10,024	5,826	
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	232,565	213,372		361,763	243,505		448	139		3,504	2,611	
(6) PURCHASES OUTSIDE U.S.	98,969	68,989		819,643	548,419		1,318,195	1,182,917		10	0	
(7) MEDICINES OR MEDICAL SUPPLIES	6,699	2,771		1,743	2,370		100,486	104,300		0	0	
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	13,863	18,769		158,509	153,932		67,003	51,999		0	0	
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	24,488	42,760		460,998	467,730		321,600	288,747		0	0	
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	7,104,726	7,564,866		5,901,115	6,015,223		5,495,001	4,775,206		37,850	18,075	
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	4,741,740	2,494,744		4,704,246	4,404,163		5,430	2,210		189	372	
(12) CLASSIFIED PURCHASES	5,412	0		11	4,257		0	19		0	0	
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	122,683	127,125		20,345	5,685		39	9,511		0	0	
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MFG.	4,529,260	5,181,258		9,925,149	10,107,972		0	0		10	0	
(15) NEGOTIATION AFTER ADVERTISING	6,191	2,101		2,462	397		1,331	840		166	58	
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	3,353,194	2,896,340		1,168,130	242,190		3,871	6,435		0	0	
(17) OTHERWISE AUTHORIZED BY LAW	219,634	85,120		191,966	156,236		181,037	315,660		53,716	44,507	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE

Table 13

DoD Prime Contract Awards by Statutory Authority,
According to Defense Component

FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

STATUTORY AUTHORIZATION (10 U.S.C. 2304 (A))	TOTAL B				OCT 84- MAR 85	OCT 83- MAR 84
	AMOUNT	PCT	AMOUNT	PCT		
TOTAL	884,601,207		872,184,472		817,344,884	811,858,534
INTRAGOVERNMENTAL/FMS	6,880,695		5,264,759		1,241,789	1,073,920
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS	877,720,512	100.0	866,919,713	100.0	816,103,095	810,784,614
FORMALLY ADVERTISED	3,558,345	4.0	2,498,877	3.0	1,311,055	758,193
OTHER AUTHORITY (SUB-TOTAL)	874,162,167	95.0	864,420,836	96.9	814,792,040	803,026,421
(1) NATIONAL EMERGENCY (SUB-TOTAL)	5,519,581	1.0	3,179,129	0.4	1,447,499	1,652,468
(A) LABOR SURPLUS AND INDUSTRY SET-ASIDES	2,303	0.0	8,574	0.0	199	777
(B) SMALL BUSINESS SET-ASIDES	5,517,277	0.2	3,170,555	0.4	1,447,300	1,651,691
(2) PUBLIC EXIGENCY	2,116,802	2.4	1,561,581	2.3	128,746	287,388
(3) PURCHASES NOT MORE THAN \$25,000	1,304,504	1.5	1,097,465	1.6	275,478	228,103
(4) PERSONAL OR PROFESSIONAL SERVICES	154,428	0.2	44,322	0.1	114,341	26,168
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	754,468	0.9	574,402	0.9	127,943	97,408
(6) PURCHASES OUTSIDE U.S.	3,011,114	3.9	2,619,325	3.9	971,131	797,983
(7) MEDICINES OR MEDICAL SUPPLIES	117,535	0.2	117,974	0.2	9,480	8,532
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	396,482	0.5	379,532	0.6	157,107	156,832
(9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	1,085,062	1.4	1,010,733	1.5	277,976	231,496
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	23,189,072	29.8	21,905,363	32.7	3,993,044	2,822,854
(11) EXPERIMENTAL DEVELOPMENTAL, TEST OR RESEARCH	11,030,383	14.2	8,118,318	12.1	1,125,289	775,788
(12) CLASSIFIED PURCHASES	160,021	0.2	67,493	0.1	10,817	150
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	147,752	0.2	142,170	0.2	4,862	436
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MFG	11,040,592	21.9	11,940,767	28.8	2,548,173	2,651,537
(15) NEGOTIATION AFTER ADVERTISING	13,008	0.0	4,174	0.0	2,788	1,206
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	7,126,754	9.2	3,639,720	5.7	2,601,559	694,795
(17) OTHERWISE AUTHORIZED BY LAW	934,610	1.2	858,023	1.3	242,080	189,373

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE

B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE
* LESS THAN 0.05 PERCENT

Table 12
DoD Formally Advertised and Other Prime Contract Awards by Type
of Contractor FY 1976 FY 1985A

Contract Type	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985
Total	\$1,142,428	\$1,142,428	\$1,142,428	\$1,142,428	\$1,142,428	\$1,142,428	\$1,142,428	\$1,142,428	\$1,142,428	\$1,142,428
Formally Advertised	6,168	3,969	3,969	3,969	3,969	3,969	3,969	3,969	3,969	3,969
Other	24,428	41,776	41,776	41,776	41,776	41,776	41,776	41,776	41,776	41,776
Small Business Firms	7,495	8,913	11,101	12,171	13,588	17,770	20,144	22,769	23,816	23,816
Other	1,699	1,348	1,504	1,914	2,023	2,667	2,738	2,504	2,353	2,353
Large Business Firms	36,099	36,582	42,514	46,373	53,116	69,425	82,320	98,327	101,096	101,096
Other	1,068	2,513	2,217	3,018	3,420	4,097	4,827	4,249	4,016	4,016
Formally Advertised	28,031	34,159	43,597	43,355	49,696	65,328	77,893	94,078	97,080	97,080
Other	7,942	8,002	8,812	7,992	7,622	7,332	6,712	5,512	5,012	5,012
Total	8,422	8,512	7,312	8,612	8,412	8,012	7,312	5,912	5,412	5,412

A. For definitions and coverage see Notes on Coverage.

B. Includes awards for the Uniformed Services (CHAMPUS), not included elsewhere in this table. FY 1976, \$14M.

* Less than \$500,000.

Table 11 (Concluded)
DoD Formally Advertised and Other Prime Contract Awards by Type
of Contractor, According to Defense Component

FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

T Y P E O F C O N T R A C T O R	A I R F O R C E		D E F E N S E L O G I S T I C S A G E N C Y		C I V I L F U N C T I O N S	
	OCT 84- MAR 85	OCT 83- MAR 84	OCT 84- MAR 85	OCT 83- MAR 84	OCT 84- MAR 85	OCT 83- MAR 84
TOTAL	\$29,012,437 *****	\$28,646,930 *****	\$10,607,154 *****	\$9,574,569 *****	\$836,789 *****	\$780,671 *****
INTRAGOVERNMENTAL/FMS	3,232,007	2,211,168	178,396	150,749	38,648	26,814
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS	25,780,430	24,435,762	10,428,758	9,423,820	798,141	753,857
FORMALLY ADVERTISED	145,240	133,461	1,028,101	974,560	388,196	391,438
OTHER	25,635,190	24,302,301	9,400,657	8,449,260	409,945	362,419
FOR WORK OUTSIDE THE U.S. C/	884,495	758,815	1,955,746	1,765,782	1,835	116
FORMALLY ADVERTISED	825	520	22,258	16,845	1,780	116
OTHER	883,670	758,295	1,933,488	1,748,937	55	0
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	985,485	767,227	38,088	26,621	23,436	22,767
FORMALLY ADVERTISED	168	72	687	3	67	0
OTHER	985,317	767,155	37,421	26,618	23,369	22,767
BUSINESS FIRMS FOR WORK IN THE U.S.	24,100,450	22,909,720	8,434,924	7,631,417	772,870	730,974
FORMALLY ADVERTISED	144,447	132,869	1,005,176	957,712	386,349	391,322
OTHER	23,956,003	22,776,851	7,429,748	6,673,705	386,521	339,652
SMALL BUSINESS FIRMS	1,935,600	1,708,439	3,153,085	3,170,941	400,044	371,070
FORMALLY ADVERTISED	55,380	37,895	515,659	586,610	61,148	63,302
OTHER	1,880,220	1,670,544	2,637,426	2,584,331	338,896	307,768
OTHER BUSINESS FIRMS	22,164,850	21,201,281	5,281,839	4,460,476	372,826	359,904
FORMALLY ADVERTISED	89,067	94,974	489,517	371,102	325,201	326,020
OTHER	22,075,783	21,106,307	4,792,322	4,089,374	47,624	31,884
FORMALLY ADVERTISED AS A PERCENT OF						
TOTAL, EXCLUDING INTRAGOVERNMENTAL	6	5	9.9	10.4	48.6	51.9
BUSINESS FIRMS FOR WORK IN THE U.S.	6	6	12.2	12.6	53.7	53.6

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE

Table 11

DoD Formally Advertised and Other Prime Contract Awards by Type
of Contractor, According to Defense Component

FY 1984-FY 1985 A

AMOUNTS IN DOLLARS

T Y P E O F C O N T R A C T O R	OCT 84- MAR 85		OCT 83- MAR 84		OCT 84- MAR 85		OCT 83- MAR 84		OCT 84- MAR 85		OCT 83- MAR 84	
	TOTAL		B/		ARMY		NAVY					
TOTAL	884,601,207	872,184,472			\$17,344,884	\$11,856,534	\$25,296,059	\$21,840,403				
INTRAGOVERNMENTAL/FMS	6,860,595	5,204,759			1,241,769	1,073,920	2,097,664	1,626,622				
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS	77,720,512	86,979,713			16,103,095	10,782,614	23,198,395	20,213,781				
FORMALLY ADVERTISED	3,558,345	2,498,851			1,377,055	758,153	612,931	232,034				
OTHER	74,162,167	64,480,862			14,726,040	10,024,461	22,585,464	19,981,747				
FOR WORK OUTSIDE THE U S C/	4,212,486	3,803,420			1,194,740	886,445	353,856	365,550				
FORMALLY ADVERTISED	134,352	46,051			63,173	22,875	46,387	5,695				
OTHER	4,078,136	3,757,369			1,131,567	863,570	307,469	359,855				
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	1,842,280	1,406,414			201,189	150,471	523,783	380,458				
FORMALLY ADVERTISED	5,960	3,949			4,513	3,661	44	213				
OTHER	1,836,730	1,402,465			196,676	146,810	523,739	380,245				
BUSINESS FIRMS FOR WORK IN THE U S	71,665,734	61,769,879			14,707,166	9,745,698	22,320,756	19,467,773				
FORMALLY ADVERTISED	3,418,433	2,448,851			1,309,369	731,617	566,500	226,126				
OTHER	68,247,301	59,321,028			13,397,797	9,014,081	21,754,256	19,241,647				
SMALL BUSINESS FIRMS	10,984,715	8,810,062			2,770,612	1,715,237	2,534,824	1,682,768				
FORMALLY ADVERTISED	1,167,068	951,268			328,190	159,248	224,033	102,455				
OTHER	9,797,647	7,858,794			2,442,422	1,555,989	2,310,791	1,580,313				
OTHER BUSINESS FIRMS	60,681,019	52,959,817			11,936,554	8,030,461	19,785,932	17,785,005				
FORMALLY ADVERTISED	2,231,365	1,497,583			981,179	572,369	342,467	123,671				
OTHER	58,449,654	51,462,234			10,955,375	7,458,092	19,443,465	17,661,334				
FORMALLY ADVERTISED AS A PERCENT OF												
TOTAL, EXCLUDING INTRAGOVERNMENTAL	4 6	3 7			8 6	7 0	2 6	1 1				
BUSINESS FIRMS FOR WORK IN THE U S	5 0	4 0			9 4	7 8	2 7	1 2				

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE

B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE

C/ INCLUDES FOREIGN FIRMS FOR WORK IN THE U S

Table 10 (Concluded)
DoD Extent of Competition
Procurements by Statutory Authority
FY 1984-FY 1985 A
(AMOUNTS IN THOUSANDS)

S T A T U T O R Y A U T H O R I T Y (10 U.S.C. 2304(4))	TOTAL AMOUNT		CATALOG OR MARKET PRICE				NON-COMPETITIVE			
	OCT 84 - MAR 85	OCT 83 - MAR 84	OCT 84 - MAR 85	PCT	AMOUNT	PCT	OCT 83 - MAR 84	AMOUNT	PCT	OCT 83 - MAR 84
TOTAL	984,601,207 *****	972,184,472 *****								
INTRAGOVERNMENTAL/FMS	6,660,695	5,204,759								
OTHER EXCLUSIONS B/	6,257,081	5,208,565								
TOTAL, EXCEPT ABOVE EXCLUSION	71,463,481	61,771,126	\$1,090,848	1.5	\$323,407	0.5	\$17,725,662	24.8	\$14,463,544	23.4
FORMALLY ADVERTISED	3,551,822	2,493,536	0	0.0	0	0.0	0	0	0.0	0.0
OTHER AUTHORITY (SUB-TOTAL)	87,911,829	59,277,592	1,090,848	1.6	323,407	0.6	17,725,662	26.1	14,463,544	24.4
(1) NATIONAL EMERGENCY	3,947,970	2,811,671	0	0.0	0	0.0	0	0	0.0	0.0
(2) PUBLIC EXIGENCY	2,096,464	1,540,813	28,798	1.4	20,493	1.3	881,827	42.1	701,235	45.4
(4) PERSONAL OR PROFESSIONAL SERVICES	136,863	34,208	0	0.0	0	0.0	0	0	0.0	0.0
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	0	0	0	0.0	0	0.0	0	0	0.0	0.0
(6) PURCHASES OUTSIDE U. S.	2,337,247	2,045,225	34,900	1.5	28,900	1.5	298,321	12.8	264,312	12.9
(7) MEDICINE OR MEDICAL SUPPLIES	112,828	108,583	51,563	45.8	67,221	61.1	14,317	12.9	9,032	8.2
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	837	3,068	143	22.5	0	0.0	0	0	0.0	0.0
(9) PERISHABLE OR NONPERISHABLE SUBSISTENCE	116,439	111,214	2,166	1.9	1,145	1.0	895	0.8	8,045	7.2
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	22,283,780	21,038,368	959,253	4.3	184,429	0.9	7,791,508	35.0	7,285,554	34.6
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	9,629,653	7,210,097	2,748	0.0	2,616	0.0	4,001,125	40.7	2,292,048	31.8
(12) CLASSIFIED PURCHASES	155,495	68,570	101	0.1	517	0.8	15,465	10.0	10,280	15.4
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	148,300	140,705	7,887	5.4	2,242	1.6	116,010	79.3	96,903	68.9
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	16,451,417	17,463,641	0	0.0	0	0.0	2,153,189	13.1	1,658,989	9.5
(15) NEGOTIATION AFTER ADVERTISING	12,931	4,623	814	6.3	95	2.1	807	6.2	148	3.2
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	7,073,915	3,801,862	745	0.0	800	0.0	1,469,991	21.1	1,185,456	31.2
(17) OTHERWISE AUTHORIZED BY LAW	124,608	146,048	1,710	1.4	13,949	9.6	4,328	3.5	3,895	2.7
ACTIONS OF \$25,000 OR LESS	3,112,352	2,744,498	0	0.0	0	0.0	952,233	30.6	936,351	34.1

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE
B/ INCLUDES EDUCATIONAL AND NON-PROFIT INSTITUTIONS,
UTILITY SERVICES, SA AWARDS AND
OTHER MISCELLANEOUS ITEMS
* LESS THAN 0.08 PERCENT

Table 10 (Continued)
DoD Extent of Competition
Procurements by Statutory Authority
FY 1984-FY 1985^A

(AMOUNTS IN THOUSANDS)

STATUTORY AUTHORITY (10 U.S.C. 2304.41)	TOTAL AMOUNT		FOLLOW-ON AFTER PRICE COMPETITION				FOLLOW-ON AFTER DESIGN OR TECHNICAL COMPETITION			
			OCT 84 - MAR 85		OCT 83 - MAR 84		OCT 84 - MAR 85		OCT 83 - MAR 84	
	OCT 84 - MAR 85	OCT 83 - MAR 84	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT
TOTAL	884,601,207	872,184,472								
INTRAGOVERNMENTAL/FMS	8,880,895	5,204,759								
OTHER EXCLUSIONS ^{B/}	8,257,081	5,208,585								
TOTAL, EXCEPT ABOVE EXCLUSION	71,463,451	81,771,128	\$1,815,361	2.5	\$2,041,216	3.3	\$16,258,934	22.8	\$18,786,814	30.4
FORMALLY ADVERTISED	3,551,822	2,493,536	0	0.0	0	0.0	0	0.0	0	0.0
OTHER AUTHORITY (SUB-TOTAL)	87,911,829	59,277,592	\$1,815,361	2.7	\$2,041,216	3.4	\$16,258,934	23.9	\$18,786,814	31.7
(1) NATIONAL EMERGENCY	3,847,970	2,811,671	0	0.0	0	0.0	0	0.0	0	0.0
(2) PUBLIC EXIGENCY	2,095,484	1,545,613	20,562	1.0	15,186	1.0	631,441	30.1	409,702	26.5
(4) PERSONAL OR PROFESSIONAL SERVICES	138,653	34,206	170	0.1	0	0.0	3,751	2.7	8,226	24.1
(5) SERVICES OF EDUCATIONAL INSTITUTIONS	0	0	0	0.0	0	0.0	0	0.0	0	0.0
(6) PURCHASES OUTSIDE U.S.	2,337,347	2,045,225	6,415	0.3	7,022	0.3	3,863	0.2	3,853	0.2
(7) MEDICINE OR MEDICAL SUPPLIES	112,828	109,983	428	0.4	194	0.2	0	0.0	0	0.0
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	637	3,068	0	0.0	0	0.0	0	0.0	0	0.0
(9) PERISHABLE OR NONPERISHABLE SUBSTANCE	118,439	111,214	173	0.2	0	0.0	122	0.1	0	0.0
(10) IMPRACTICAL TO SECURE COMPETITION BY	22,253,790	21,038,368	292,713	1.3	902,513	4.3	3,230,873	14.5	3,471,410	16.5
FORMAL ADVERTISING	9,629,883	7,210,097	42,275	0.4	32,444	0.5	2,005,741	20.4	2,348,980	32.6
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	155,495	66,570	5,541	3.6	10,326	15.5	10,340	6.6	3,456	5.2
(12) CLASSIFIED PURCHASES	146,300	140,705	5,239	3.6	6,243	4.4	0	0.0	5,772	4.1
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	16,451,417	17,463,641	1,434,218	8.7	1,030,980	5.9	10,254,068	62.3	12,425,474	71.2
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	12,931	4,823	50	5.0	590	12.8	0	0.0	0	0.0
(15) NEGOTIATION AFTER ADVERTISING	7,073,915	3,801,862	6,976	0.1	35,574	0.9	118,325	1.7	108,630	2.9
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	124,508	148,048	59	0.1	142	0.1	210	0.2	1,311	0.9
(17) OTHERWISE AUTHORIZED BY LAW	3,112,352	2,744,498	0	0.0	0	0.0	0	0.0	0	0.0
ACTIONS OF \$25,000 OR LESS										

^{A/} FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE
^{B/} INCLUDES EDUCATIONAL AND NON-PROFIT INSTITUTIONS, UTILITY SERVICES, GRAZING AND OTHER MISCELLANEOUS ITEMS

Table 10

DoD Extent of Competition
Procurements by Statutory Authority
FY 1984-FY 1985 A

(AMOUNTS IN MILLIONS OF DOLLARS)

S T A T U T O R Y A U T H O R I T Y (10 U.S.C. 2304(a))	TOTAL AMOUNT		PRICE COMPETITIVE				DESIGN OR TECHNICAL COMPETITION			
	OCT 84 MAR 85	OCT 83 MAR 84	OCT 84 MAR 85	PCT	OCT 83 MAR 84	PCT	OCT 84 MAR 85	PCT	OCT 83 MAR 84	PCT
TOTAL	964,601,207	922,184,472								
INTRAGOVERNMENTAL FMS	6,660,695	5,204,759								
OTHER EXCLUSIONS B/	6,257,067	5,208,585								
TOTAL, EXCEPT ABOVE EXCLUSION	71,463,457	61,771,226	\$2,554,897	3%	\$20,127,347	32.6	\$9,513,755	13.3	\$6,014,800	9.8
FORMALLY ADVERTISED	3,651,822	2,493,516	1,557,422	42.0	2,493,516	100.0	0	0.0	0	0.0
OTHER AUTHORITY (SUB-TOTAL)	67,811,629	59,277,592	27,567,409	40.6	17,627,811	29.7	9,513,755	14.6	6,014,800	10.2
(1) NATIONAL EMERGENCY	3,947,970	2,611,611	3,904,500	98.8	2,493,401	95.6	433,440	11.2	320,270	11.4
(2) PUBLIC EMERGENCY	2,095,484	1,545,813	286,704	13.7	2,039,958	13.2	246,132	11.6	195,239	12.6
(4) PERSONAL OR PROFESSIONAL SERVICES	136,853	34,206	18,944	13.7	2,066	6.0	110,507	79.7	14,600	42.7
(6) PURCHASES OUTSIDE U.S.	2,037,347	2,045,225	1,829,231	76.3	1,615,675	81.9	164,617	7.0	64,483	3.2
(7) MEDICINE OR MEDICAL SUPPLIES	112,826	109,983	45,799	40.7	11,716	30.5	32,121	23.3	0	0.0
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE	837	3,068	494	11.6	2,46	1.3	0	0.0	0	0.0
(9) PERISHABLE OR NONPERISHABLE SUBSISTENCE	116,439	111,214	115,263	91.2	10,118	94.4	0	0.0	2,114	2.4
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	22,253,790	21,038,186	1,890,393	35.5	1,400,574	11.5	2,817,450	9.4	1,156,803	6.2
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	9,829,663	7,277,097	9,012,000	91.9	1,111,111	9.9	1,567,142	16.7	2,196,976	33.2
(12) CLASSIFIED PURCHASES	155,495	68,570	87,48	71.2	1,328	4.5	42,967	27.3	117,561	11.4
(13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	146,306	140,105	11,116	9	1,111	1.4	1,426	2.6	654	1.6
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE	18,451,411	11,463,114	5,555,114	29.9	6,147,114	33.3	4,114	1.1	1,545,114	8.4
(15) NEGOTIATION AFTER ADVERTISING	12,911	1,114	1,114	8.6	1,114	1.1	0	0.0	0	0.0
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION	7,013,911	3,411,462	4,444,114	63.3	4,444,114	100.0	0	0.0	0	0.0
(17) OTHERWISE AUTHORIZED BY LAW	124,658	135,114	1,114	1.1	1,114	1.1	0	0.0	0	0.0
ACTIONS OF \$25,000 OR LESS	3,112,192	2,744,498	2,611,114	64.4	1,114	1.1	0	0.0	0	0.0

A/ FOR DEFINITIONS AND COVERAGE SEE NOTES ON COVERAGE
B/ INCLUDES EDUCATIONAL AND NON-PROFIT INSTITUTIONS
UTILITY SERVICES, BA AWARDS AND
OTHER M. CELLANEUS ITEMS

Table 9 (Concluded)
Net Value of DoD Procurement by Extent of Competition
According to Defense Component
FY 1984-FY 1985 A

T Y P E O F C O M P E T I T I O N	N U M B E R O F P R O C U R E M E N T A C T I O N S												
	O C T 8 4 - M A R 8 5			O C T 8 3 - M A R 8 4			O C T 8 4 - M A R 8 5			O C T 8 3 - M A R 8 4			
	A M O U N T	P C T	T O T A L B /	A M O U N T	P C T	T O T A L B /	A M O U N T	P C T	T O T A L B /	A M O U N T	P C T	T O T A L B /	
	A R M Y			D E F E N S E			L O G I S T I C S			A G E N C Y			
TOTAL	5,942,966			5,528,356			1,804,474			1,768,753			727,424
INTRA GOVERNMENTAL/FMS	453,922			423,535			154,656			156,717			63,003
OTHER EXCLUSIONS C/	1,806,418			1,291,532			608,076			428,585			269,472
TOTAL, EXCEPT ABOVE EXCLUSIONS	3,683,026	100.0		3,813,291	100.0		1,947,852	100.0		1,833,451	100.0		394,949
FORMALLY ADVERTISED	247,564	6.7		277,227	7.3		24,866	2.3		26,541	5.0		24,507
NEGOTIATED PRICE COMPETITION	2,173,471	59.0		2,048,268	53.7		492,338	47.3		623,280	52.7		161,564
DESIGN OR TECHNICAL COMPETITION	11,132	0.3		7,724	0.2		2,411	0.2		1,712	0.1		3,010
FOLLOW-ON AFTER PRICE COMPETITION	1,347	0.0		1,371	0.0		356	0.0		291	0.0		422
FOLLOW-ON AFTER DESIGN/TECHNICAL COMPETITION	8,119	0.2		5,722	0.2		583	0.1		380	0.3		1,102
CATALOG OR MARKET PRICE	1,835	0.1		1,669	0.0		340	0.0		298	0.1		152
NON-COMPETITIVE	1,241,058	33.7		1,471,310	38.6		521,638	50.1		530,949	44.9		204,192
													51.7
T Y P E O F C O M P E T I T I O N	N U M B E R O F P R O C U R E M E N T A C T I O N S												
	O C T 8 4 - M A R 8 5			O C T 8 3 - M A R 8 4			O C T 8 4 - M A R 8 5			O C T 8 3 - M A R 8 4			
	A M O U N T	P C T	T O T A L B /	A M O U N T	P C T	T O T A L B /	A M O U N T	P C T	T O T A L B /	A M O U N T	P C T	T O T A L B /	
	A I R F O R C E			D E F E N S E			L O G I S T I C S			A G E N C Y			
	TOTAL	2,134,623		2,128,003			702,267			629,486			231,457
	INTRA GOVERNMENTAL/FMS	150,115		152,115			24,122			23,582			19,491
	OTHER EXCLUSIONS C/	583,501		530,729			10,372			12,441			46,971
	TOTAL, EXCEPT ABOVE EXCLUSIONS	1,371,007	100.0	1,445,159	100.0		667,773	100.0		593,465	100.0		164,995
	FORMALLY ADVERTISED	193,341	14.1	216,562	15.0		7,861	1.2		7,351	0.6		1,419
	NEGOTIATED PRICE COMPETITION	909,383	66.3	873,501	60.4		500,262	74.9		350,968	20.8		28,276
DESIGN OR TECHNICAL COMPETITION	2,970	0.2	2,625	0.2		4	0.0		8	0.0		179	
FOLLOW-ON AFTER PRICE COMPETITION	544	0.0	592	0.0		13	0.0		10	0.0		4	
FOLLOW-ON AFTER DESIGN/TECHNICAL COMPETITION	4,312	0.3	4,160	0.3		648	0.1		1	0.0		6	
CATALOG OR MARKET PRICE	373	0.0	283	0.0		747	0.1		3	0.0		0	
NON-COMPETITIVE	280,084	19.0	347,436	24.0		156,982	23.8		234,380	76.3		135,105	

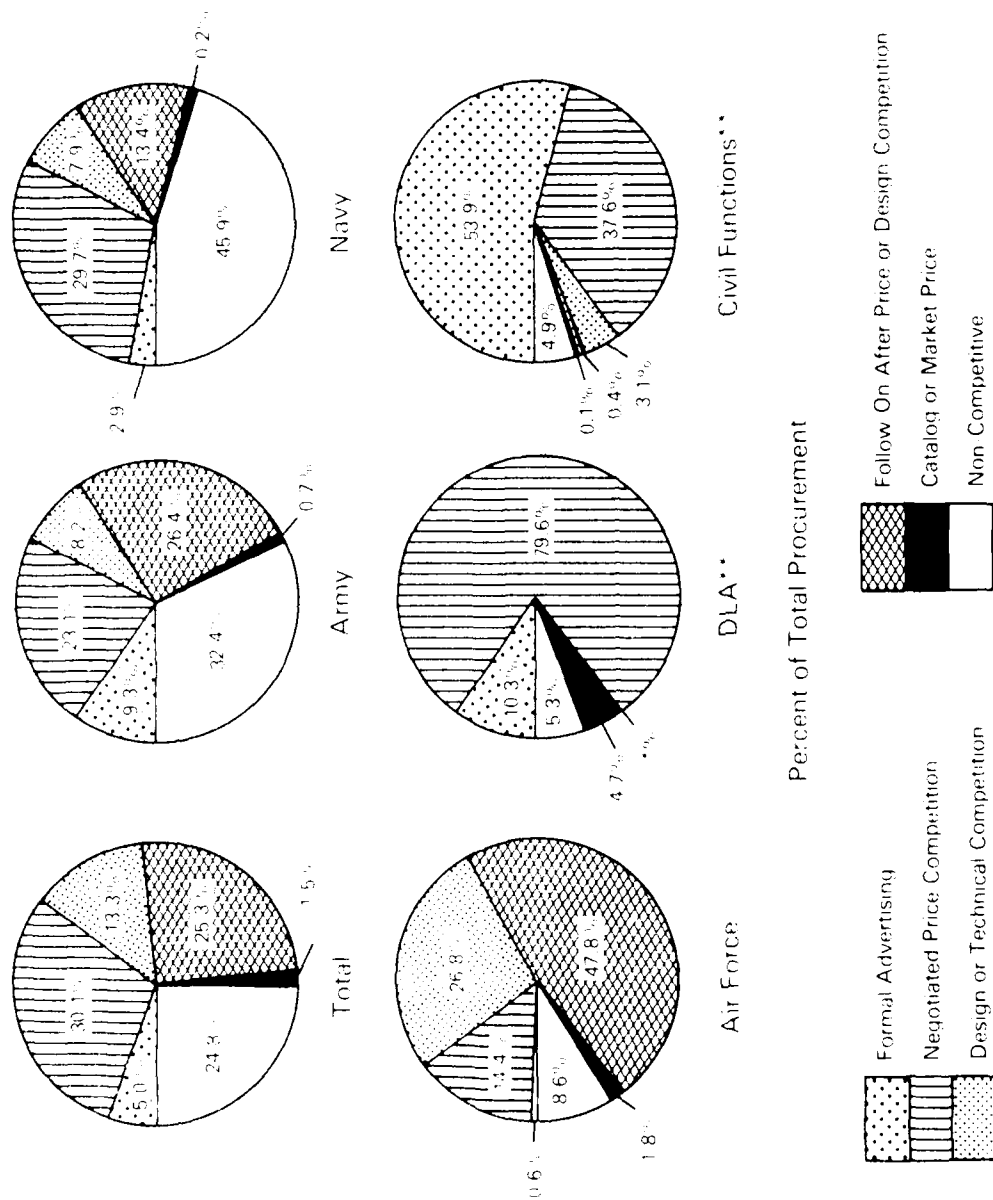
Table 9
Net Value of DoD Procurements by Extent of Competition
According to Defense Component
FY 1984-FY 1985 A

TYPE OF COMPETITION	NET VALUE (IN THOUSANDS)											
	OCT 84 - MAR 85			OCT 84 - MAR 84			OCT 83 - MAR 85			OCT 83 - MAR 84		
	AMOUNT	PCT	TOTAL B	AMOUNT	PCT	TOTAL B	AMOUNT	PCT	ARMY	AMOUNT	PCT	NAVY
TOTAL	884,601,207		872,184,472	917,344,884		911,856,534	\$25,346,054			\$25,346,054		\$21,840,403
INTRAGOVERNMENTAL/FMS	6,880,895		5,204,794	1,241,789		1,673,920	2,097,604			2,097,604		1,626,802
OTHER EXCLUSIONS C/	6,257,061		5,218,595	1,310,259		1,649,263	1,474,502			1,474,502		1,292,494
TOTAL EXCEPT ABOVE EXCLUSIONS	71,463,451	100.0	6,171,278	14,152,876	100.0	9,133,183	21,374,894	100.0		21,374,894	100.0	18,921,287
FORMALLY ADVERTISED	3,951,822	5.0	2,443,536	1,172,517	9.3	753,126	611,149	2.9		611,149	2.9	231,807
NEGOTIATED PRICE COMPETITION	21,607,269	30.1	17,647,811	3,404,856	23.1	1,905,826	1,032,327	4.9		1,032,327	4.9	410,571
DESIGN OR TECHNICAL COMPETITION	9,513,755	13.3	6,034,800	1,214,207	8.2	816,493	857,617	7.9		857,617	7.9	1,180,062
FOLLOW-ON AFTER PRICE COMPETITION	1,815,361	2.5	2,047,216	362,513	2.3	346,050	897,281	4.2		897,281	4.2	1,439,943
FOLLOW-ON AFTER DESIGN/TECHNICAL COMPETITION	16,258,934	22.8	16,786,914	3,192,893	21.3	2,636,568	1,955,167	14.2		1,955,167	14.2	3,682,015
CATALOG OR MARKET PRICE	1,090,848	1.5	323,407	99,443	0.7	64,469	45,906	0.2		45,906	0.2	19,103
NON-COMPETITIVE	17,725,862	24.8	14,463,544	4,786,413	32.4	3,146,749	9,763,625	45.9		9,763,625	45.9	1,457,792

TYPE OF COMPETITION	NET VALUE (IN THOUSANDS)											
	OCT 84 - MAR 85			OCT 84 - MAR 84			OCT 83 - MAR 85			OCT 83 - MAR 84		
	AMOUNT	PCT	TOTAL B	AMOUNT	PCT	TOTAL B	AMOUNT	PCT	DEFENSE LOGISTICS AGENCY	AMOUNT	PCT	CIVIL FUNCTIONS
TOTAL	829,012,437		826,646,930	\$10,607,152		\$9,574,569	\$496,749			\$496,749		\$382,671
INTRAGOVERNMENTAL/FMS	3,232,007		2,211,168	178,390		150,749	38,628			38,628		26,814
OTHER EXCLUSIONS C/	2,208,862		1,819,612	424,419		527,279	27,918			27,918		60,918
TOTAL EXCEPT ABOVE EXCLUSIONS	21,573,569	100.0	22,159,750	10,607,152	100.0	8,896,547	100,273	100.0		100,273	100.0	692,910
FORMALLY ADVERTISED	145,072	0.6	131,349	527,434	4.3	474,557	100,109	8.1		100,109	8.1	191,416
NEGOTIATED PRICE COMPETITION	9,400,149	42.3	3,352,212	1,016,411	9.1	1,243,517	120,924	11.0		120,924	11.0	126,211
DESIGN OR TECHNICAL COMPETITION	6,318,490	26.6	3,662,111	2,011,411	17.3	1,618,918	120,924	11.0		120,924	11.0	126,211
FOLLOW-ON AFTER PRICE COMPETITION	396,169	1.3	2,023,111	2,011,411	17.3	1,618,918	120,924	11.0		120,924	11.0	126,211
FOLLOW-ON AFTER DESIGN/TECHNICAL COMPETITION	10,467,946	42.4	12,462,111	2,011,411	17.3	1,618,918	120,924	11.0		120,924	11.0	126,211
CATALOG OR MARKET PRICE	420,422	1.3	1,456,406	271,411	2.1	1,131,171	65,132	0.6		65,132	0.6	50,132
NON-COMPETITIVE	2,031,320	8.6	2,131,211	411,411	3.3	416,411	10,273	0.1		10,273	0.1	14,132

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVER SHEET.
B/ INCLUDES OTHER DEFENSE AGENCIES, AWARDS NOT INCLUDING SERVICES IN THE STATE.
C/ INCLUDES AWARDS FOR EDUCATIONAL AND RESEARCH AND DEVELOPMENT CONTRACTS AND AWARDS FOR COMMISSIONED OFFICERS AND AKA BRAND NAME ITEMS FOR COMMISSIONED OFFICERS.

Chart IV
Percent Distribution of DOD Procurement by Extent of Competition
According to Defense Component: First Half FY 1985



*For information on the DOD's procurement policies, visit the DOD's Procurement Policy Office, 4800 Lees Ferry Road, Fort Belvoir, Colorado 80505.

**Data for DLA and Civil Functions are preliminary.

Table 15 (Concluded)
DoD Prime Contract Awards by Statutory Authority
FY 1982, FY 1985A

Contract Description	FY 1982		FY 1985		FY 1985	
	Number	Amount	Number	Amount	Number	Amount
1. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
2. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
3. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
4. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
5. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
6. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
7. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
8. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
9. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
10. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
11. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
12. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
13. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
14. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
15. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
16. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000
17. Acquisition of aircraft, missiles, and other weapons	1	\$140,400,000	1	\$140,400,000	1	\$140,400,000

A. For details on the contract, see the contract number.

B. Contracting office, the contract number, and the contract value.

C. Contracting office, the contract number, and the contract value.

D. Contracting office, the contract number, and the contract value.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DoD prime contract awards over \$25,000 for the first half of FY 1984 and the first half of FY 1985. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal years 1976 through 1984.

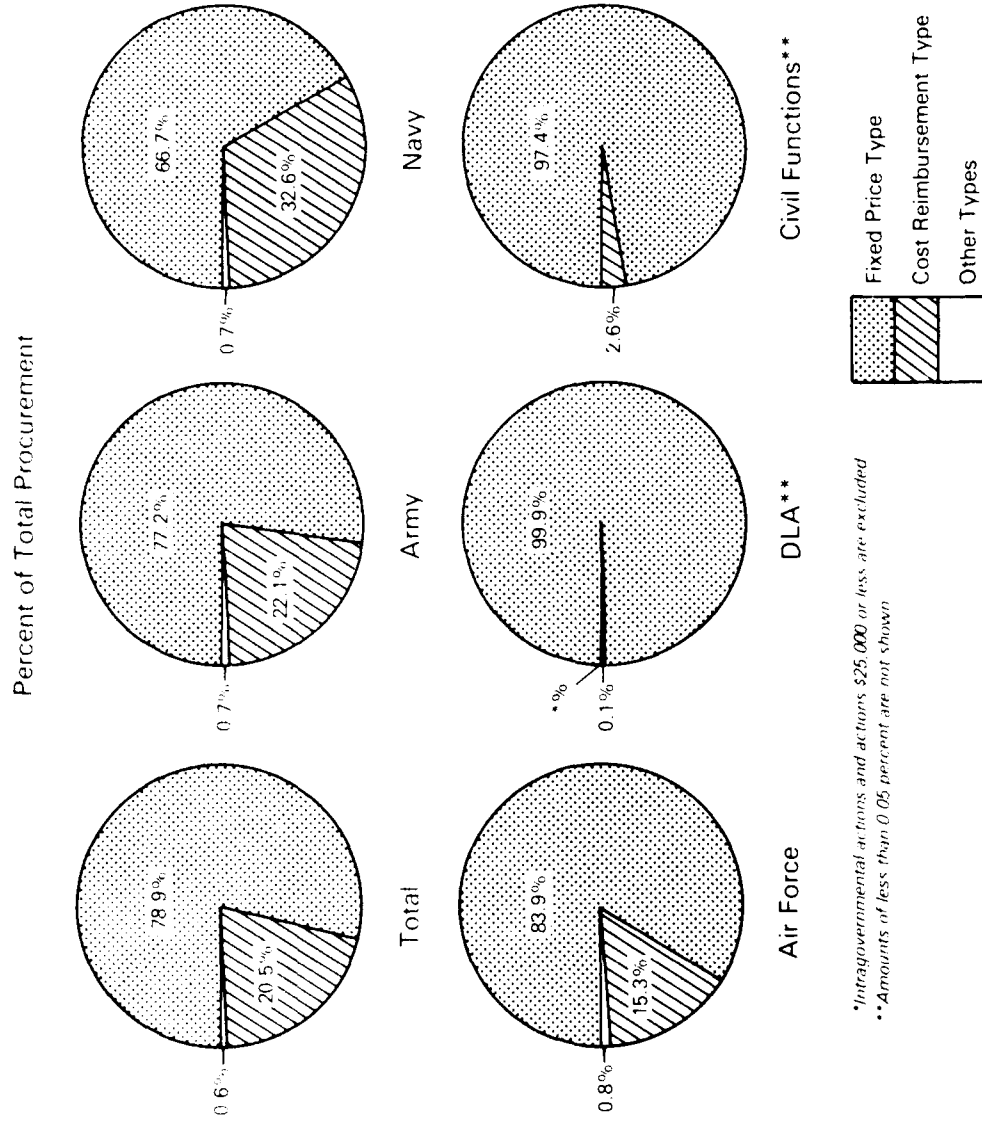
During the first half of FY 1985 awards over \$25,000 (excluding intragovernmental awards) totaled \$72,967 million, of which \$57,537 million, or 78.9 percent, was awarded under fixed price procedures and \$14,935 million, or 20.5 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$495 million, or 0.7 percent.

Cost-plus-fixed-fee (CPFF) contracts accounted for 8.7 percent of the total contract awards over \$25,000 in the first

half of FY 1985. The use of incentive contracts (both fixed and cost-types combined) decreased from 28.0 percent of total contract dollars in the first half of FY 1984 to 26.2 percent in the first half of FY 1985. The use of firm fixed-price contracts increased from 40.4 percent to 42.5 percent.

The total of 90,206 contract actions over \$25,000 for the first half of 1985 (see Table 16) includes 40,662 original contract actions and modifications calling for additional work and 49,544 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work increased by 24.4 percent and actions representing delivery orders and modifications pursuant to the terms of the original contract increased by 13.8 percent.

Chart V
Percent Distribution of DOD Prime Contract Awards by Contract Pricing
Provision, According to Defense Component: First Half FY 1985



*Intragovernmental actions and actions \$25,000 or less are excluded

**Amounts of less than 0.05 percent are not shown

Table 16

DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1984-FY 1985^A

	NUMBER OF PROCUREMENT ACTIONS									
	NET VALUE \$000:	OCT '84	MAR '85	OCT '83	MAR '84	OCT '84	MAR '85	OCT '83	MAR '84	OTHER
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	TOTAL	PERCENT	NEW WORK
TOTAL B:										
TOTAL	9 84 801 207	100.0	9 72 184 472	100.0	5 942 988	100.0	48 662	5 528 398	100.0	10 644
INTRAGOVERNMENTAL FIRMS	8 885 685		5 204 759		453 522			423 535		
ACTIONS OF \$25 000 OR LESS	4 753 088		4 267 879		5 393 246			5 028 588		
ACTIONS OVER \$25 000 (SUB-TOTAL)	72 966 948	100.0	62 817 834	100.0	90 206	100.0		76 234	100.0	10 644
FIXED PRICE TYPE (SUB-TOTAL)	87 537 338	76.9	51 077 000	81.3	73 853	81.6	36 769	64 077	84.4	29 454
FIRM	30 985 241	42.5	25 388 650	40.4	67 261	74.0	34 472	55 972	73.4	26 476
REDETERMINABLE	213 198	0.3	14 998 879	23.8	7 229	0.3	30	1 999	2.9	10
INCENTIVE	13 844 386	19.0	14 383 947	22.9	3 982	4.4	1 994	1 316	1.7	2 250
ECONOMIC PRICE ADJUSTMENT	12 484 008	17.1	11 684 767	18.8	3 982	4.4	1 994	1 316	1.7	2 250
COST REIMBURSEMENT TYPE (SUB-TOTAL)	14 934 598	20.6	11 377 286	18.0	13 847	15.4	3 455	12 192	16.0	1 190
NO FEE	1 111 111	1.5	952 364	1.5	2 301	2.6	195	1 986	2.7	159
FIXED FEE	311 230	0.4	5 232 384	8.4	9 834	0.9	2 431	6 884	9.4	422
INCENTIVE FEE	8 232 386	11.2	3 277 385	5.2	1 319	1.5	182	1 197	1.6	114
AWARD FEE	2 000 474	2.7	2 097 853	3.3	1 319	1.5	182	1 197	1.6	114
OTHER TYPES (SUB-TOTAL)	489 008	0.7	417 945	0.7	2 586	0.3	438	2 118	2.9	148
TIME AND MATERIALS	418 874	0.6	384 844	0.6	2 586	0.3	273	1 817	2.4	114
LABOR HOURS	76 434	0.3	32 701	0.3	608	0.1	165	437	0.6	42
TOTAL										
TOTAL	9 17 344 684	100.0	9 17 056 534	100.0	5 843 474	100.0				
INTRAGOVERNMENTAL FIRMS	1 241 759		1 241 920		154 236					
ACTIONS OF \$25 000 OR LESS	1 197 985		1 241 920		154 236					
ACTIONS OVER \$25 000 (SUB-TOTAL)	14 712 110	100.0	9 514 614	100.0	5 689 238	100.0				
FIXED PRICE TYPE (SUB-TOTAL)	11 382 380	77.4	5 563 597	58.5	7 748	13.6				
FIRM	8 283 880	86.3	5 089 359	53.5	7 748	13.6				
REDETERMINABLE	212 787	1.5	2 208	0.02	42	0.0				
INCENTIVE	1 243 276	8.3	1 048 761	11.0	2 700	4.7				
ECONOMIC PRICE ADJUSTMENT	1 642 855	11.2	1 448 447	15.2	3 315	5.8				
COST REIMBURSEMENT TYPE (SUB-TOTAL)	3 248 174	22.1	1 871 117	19.7	2 941	5.1				
NO FEE	120 801	0.9	109 987	1.2	699	0.01				
FIXED FEE	1 528 992	10.4	1 102 085	11.6	1 345	2.3				
INCENTIVE FEE	859 075	5.8	439 694	4.6	1 345	2.3				
AWARD FEE	538 636	3.9	279 655	2.9	442	0.8				
OTHER TYPES (SUB-TOTAL)	102 086	0.7	63 312	0.7	557	0.01				
TIME AND MATERIALS	98 618	0.7	67 525	0.7	557	0.01				
LABOR HOURS	3 787	0.03	1 812	0.02	24	0.0				

A. FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE
B. INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.
C. LESS THAN 0.01 PERCENT

Table 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component
FY 1984-FY 1985A

	NET VALUE \$ MIL.									
	OCT. 1984	MAR. 1985	OCT. 1985	MAR. 1986	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	AMOUNT
NAVY										
TOTAL	20,206,009	9,271,843	1,007,112	1,007,112	10.5	21,213,151	10.5	41,420,163	10.5	42,220,263
INTRA-GOVERNMENTAL FMS	2,091,664	1,626,822	107,100	107,100	5.1	3,815,586	5.1	5,714,272	5.1	5,927,372
ACTIONS OVER \$25,000, PR. LESS	9,720	643,664	927,967	927,967	4.4	1,573,351	4.4	2,504,311	4.4	2,597,272
ACTIONS OVER \$25,000, SUB-TOTAL	22,298,675	19,963,088	2,035,079	2,035,079	10.0	39,711,997	10.0	63,668,583	10.0	65,824,644
FIXED PRICE TYPE SUB-TOTAL	14,654,422	13,476,880	69,600	69,600	70.3	28,131,302	70.3	56,617,704	70.3	56,687,304
FIRM	10,811,206	9,487,601	48,500	48,500	48.5	19,307,307	48.5	38,614,908	48.5	38,663,408
INDETERMINABLE	1,220	5,873	16,100	16,100	0.2	17,123	0.2	36,700	0.2	36,700
INCENTIVE	3,808,984	3,984,809	16,300	16,300	0.2	7,803,093	0.2	16,340,608	0.2	16,340,608
ECONOMIC PRICE ADJUSTMENT	132,970	184,525	2,000	2,000	0.6	317,495	0.6	617,495	0.6	617,495
COST REIMBURSEMENT TYPE SUB-TOTAL	7,209,084	5,950,138	30,600	30,600	24.4	12,189,832	24.4	24,802,880	24.4	24,802,880
NO FEE	275,933	183,482	0	0	0.0	459,415	0.0	459,415	0.0	459,415
FIXED FEE	3,442,932	2,859,546	14,600	14,600	1.7	6,317,078	1.7	12,671,078	1.7	12,671,078
INCENTIVE FEE	2,824,086	1,656,337	8,500	8,500	0.7	4,488,923	0.7	8,977,923	0.7	8,977,923
AWARD FEE	616,163	1,281,771	6,500	6,500	0.3	2,902,330	0.3	5,809,830	0.3	5,809,830
OTHER TYPES SUB-TOTAL	173,169	121,099	0	0	0.6	1,484,563	0.6	1,484,563	0.6	1,484,563
TIME AND MATERIALS	103,086	93,986	0	0	0.5	197,072	0.5	197,072	0.5	197,072
LABOR HOURS	70,083	27,063	0	0	0.1	91,141	0.1	91,141	0.1	91,141
AIR FORCE										
TOTAL	28,012,437	26,646,910	2,104,623	2,104,623	7.5	54,763,970	7.5	81,428,593	7.5	81,428,593
INTRA-GOVERNMENTAL FMS	3,232,027	2,211,168	150,115	150,115	5.3	5,593,310	5.3	8,354,532	5.3	8,354,532
ACTIONS OVER \$25,000, PR. LESS	1,286,484	1,231,451	1,837,908	1,837,908	6.5	4,355,843	6.5	7,425,201	6.5	7,425,201
ACTIONS OVER \$25,000, SUB-TOTAL	24,481,976	23,198,209	3,000,023	3,000,023	10.8	49,949,153	10.8	75,779,733	10.8	75,779,733
FIXED PRICE TYPE SUB-TOTAL	20,943,919	20,175,252	16,925	16,925	82.4	41,115,176	82.4	81,231,101	82.4	81,231,101
FIRM	7,751,901	7,248,436	11,300	11,300	74.1	14,990,337	74.1	29,238,733	74.1	29,238,733
INDETERMINABLE	8,793,213	8,502,212	0	0	0.0	17,295,425	0.0	17,295,425	0.0	17,295,425
INCENTIVE	8,998,400	9,667,291	4,100	4,100	0.2	18,665,691	0.2	18,665,691	0.2	18,665,691
ECONOMIC PRICE ADJUSTMENT	3,739,089	2,861,651	12,100	12,100	0.3	6,600,840	0.3	6,600,840	0.3	6,600,840
COST REIMBURSEMENT TYPE SUB-TOTAL	3,739,089	2,861,651	12,100	12,100	0.3	6,600,840	0.3	6,600,840	0.3	6,600,840
NO FEE	667,874	488,306	0	0	0.0	1,156,180	0.0	1,156,180	0.0	1,156,180
FIXED FEE	1,061,718	1,061,718	0	0	0.0	2,123,436	0.0	2,123,436	0.0	2,123,436
INCENTIVE FEE	1,763,765	547,250	2,400	2,400	0.1	3,313,415	0.1	3,313,415	0.1	3,313,415
AWARD FEE	198,889	221,305	0	0	0.0	420,115	0.0	420,115	0.0	420,115
OTHER TYPES SUB-TOTAL	198,889	221,305	0	0	0.0	420,115	0.0	420,115	0.0	420,115
TIME AND MATERIALS	198,889	221,305	0	0	0.0	420,115	0.0	420,115	0.0	420,115
LABOR HOURS	198,889	221,305	0	0	0.0	420,115	0.0	420,115	0.0	420,115

Table 16 (Concluded)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component
FY 1984-FY 1985A

	NET VALUE (\$1000)										NUMBER OF PROCUREMENT ACTIONS									
	OCT '84		MAR '85		OCT '85		MAR '86		OCT '86		MAR '87		OCT '87		MAR '88		OCT '88		MAR '89	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL	PERCENT	NEW WORK	OTHER
DEFENSE JON STICS AGENCY																				
TOTAL	10 607.34	99.9	9 514.569	99.9	702.287	99.8	11 316	99.9	629.488	99.9	4 496	4 496	12 943	99.9	1 614	4 496	14 629	99.9	4 496	4 496
INTRACOMMENTAL PMS	118 388	100.0	150 749	100.0	24 722	100.0	9 670	100.0	24 722	100.0	9 670	9 670	12 943	100.0	1 614	9 670	14 629	100.0	1 614	9 670
ACTIONS OF \$25 000 OR LESS	1 016.38	100.0	896.631	100.0	662.235	100.0	15 910	100.0	662.235	100.0	15 910	15 910	12 943	100.0	1 614	15 910	14 629	100.0	1 614	15 910
ACTIONS OVER \$25 000	9 490.96	100.0	8 617.93	100.0	638.052	100.0	11 300	100.0	605.253	100.0	4 480	4 480	12 943	100.0	1 600	4 480	14 629	100.0	1 600	4 480
FIXED PRICE TYPE SUB TOTAL	9 490.96	99.9	8 617.93	99.9	638.052	99.9	11 300	99.9	605.253	99.9	4 480	4 480	12 943	99.9	1 600	4 480	14 629	99.9	1 600	4 480
FIRM	2 691.98	28.6	2 252.948	26.3	13 803	86.8	9 670	86.8	13 803	86.8	9 670	9 670	12 943	86.8	1 614	9 670	14 629	86.8	1 614	9 670
REDUCIBLE	180	1.7	180	1.7	180	1.7	180	1.7	180	1.7	180	180	180	1.7	180	180	180	1.7	180	180
AGENCY	180	1.7	180	1.7	180	1.7	180	1.7	180	1.7	180	180	180	1.7	180	180	180	1.7	180	180
ECONOMIC PRICE ADJUSTMENT	6 617.93	77.3	6 270.046	73.5	2 054	12.9	11 300	100.0	2 054	12.9	11 300	11 300	12 943	100.0	1 614	11 300	14 629	100.0	1 614	11 300
COST REIMBURSEMENT TYPE SUB TOTAL	6 260	6.1	3 359	3.2	30	0.4	1 640	15.1	30	0.4	1 640	1 640	12 943	100.0	1 614	1 640	14 629	100.0	1 614	1 640
NO FEE	534	5.0	534	5.0	27	0.2	1 640	15.1	27	0.2	1 640	1 640	12 943	100.0	1 614	1 640	14 629	100.0	1 614	1 640
FIXED FEE	5 727	53.6	3 359	3.2	27	0.2	1 640	15.1	27	0.2	1 640	1 640	12 943	100.0	1 614	1 640	14 629	100.0	1 614	1 640
AGENCY FEE	5 727	53.6	3 359	3.2	27	0.2	1 640	15.1	27	0.2	1 640	1 640	12 943	100.0	1 614	1 640	14 629	100.0	1 614	1 640
AWARD FEE	5 727	53.6	3 359	3.2	27	0.2	1 640	15.1	27	0.2	1 640	1 640	12 943	100.0	1 614	1 640	14 629	100.0	1 614	1 640
OTHER TYPES SUB TOTAL	2 094	19.6	1 000	10.5	8	0.1	1 640	15.1	8	0.1	1 640	1 640	12 943	100.0	1 614	1 640	14 629	100.0	1 614	1 640
TIME AND MATERIALS	2 143	20.1	1 000	10.5	7	0.1	1 640	15.1	7	0.1	1 640	1 640	12 943	100.0	1 614	1 640	14 629	100.0	1 614	1 640
LABOR HOURS	49	0.5	49	0.5	49	0.5	49	0.5	49	0.5	49	49	49	0.5	49	49	49	0.5	49	49
COST FUNCTIONS																				
TOTAL	830.199	100.0	786.67	100.0	224.707	100.0	1 640	100.0	224.707	100.0	1 640	1 640	224.707	100.0	1 640	1 640	224.707	100.0	1 640	1 640
INTRACOMMENTAL PMS	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
ACTIONS OF \$25 000 OR LESS	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
ACTIONS OVER \$25 000	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
FIXED PRICE TYPE SUB TOTAL	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
FIRM	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
REDUCIBLE	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
AGENCY	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
ECONOMIC PRICE ADJUSTMENT	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
COST REIMBURSEMENT TYPE SUB TOTAL	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
NO FEE	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
FIXED FEE	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
AGENCY FEE	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
AWARD FEE	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
OTHER TYPES SUB TOTAL	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
TIME AND MATERIALS	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648
LABOR HOURS	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648	18 648	100.0	18 648	18 648

Table 17
DoD Prime Contract Awards by Type of Pricing Provision
FY 1976-FY 1985A
(Amounts in Millions)

TYPE OF PRICING PROVISION	FY 1976		FY 1977		FY 1978		FY 1979		FY 1980	
	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%
TOTAL	\$46,245,376	100.0	\$44,264,732	100.0	\$52,747,848	100.0	\$58,114,340	100.0	\$67,445,624	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$27,661,223	73.4	\$30,449,323	72.9	\$38,893,542	73.6	\$42,143,176	74.1	\$47,256,174	74.1
Firm	15,355,121	42.3	17,628,776	39.4	20,909,464	39.8	26,358,716	45.4	31,156,271	46.1
Redeterminable	465,846	1.3	654,277	1.5	927,437	1.8	1,504,659	2.7	1,224,421	1.8
Incentive	6,293,747	17.6	9,003,706	20.1	10,476,139	19.9	9,704,959	16.7	8,216,972	12.1
Escalation	4,433,517	12.2	5,362,564	12.0	6,490,602	12.3	5,874,836	10.1	10,314,867	15.1
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$18,624,127	26.5	\$12,115,469	27.1	\$13,945,306	26.4	\$14,971,222	25.9	\$19,604,651	28.9
No Fee	1,043,489	2.9	934,647	2.2	1,174,887	2.2	1,162,895	2.0	1,333,277	2.0
Fixed Fee	1,987,420	5.4	4,818,376	10.6	5,716,745	10.8	6,683,862	11.5	7,114,473	10.5
Incentive Fee	3,723,736	10.4	5,124,815	11.4	5,133,722	9.7	5,078,608	8.6	6,537,283	9.7
Guard Fee	523,136	1.4	846,987	1.9	1,522,149	2.9	1,549,047	2.7	1,219,477	1.8
Other B	146,267	0.5	346,744	0.8	490,003	0.9	446,946	0.8	613,641	0.9
TOTAL	\$88,362,777	100.0	\$104,776,138	100.0	\$119,865,115	100.0	\$124,116,730	100.0	\$147,050,275	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$68,617,523	77.7	\$80,326,610	76.7	\$98,130,187	82.6	\$100,915,894	80.1	\$110,375,647	75.1
Firm	42,692,404	47.6	52,760,545	50.3	55,195,592	46.1	62,335,662	49.3	67,235,682	45.8
Redeterminable	1,504,164	1.7	1,348,508	1.3	907,403	0.8	567,811	0.5	567,811	0.4
Incentive	11,754,072	13.3	16,426,479	15.7	25,359,090	21.2	21,840,000	17.1	18,159,477	12.4
Escalation	13,266,883	15.0	9,851,078	9.4	16,668,102	13.9	16,673,404	12.1	16,673,404	12.1
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$19,745,254	22.3	\$24,449,528	23.3	\$21,674,928	18.0	\$24,161,276	19.4	\$36,674,628	24.9
No Fee	1,367,621	1.5	1,958,292	1.9	1,670,481	1.4	1,850,869	1.4	2,850,869	1.9
Fixed Fee	7,834,342	9.0	9,320,364	9.5	11,306,829	9.4	10,439,865	8.4	10,439,865	8.4
Incentive Fee	5,674,309	7.0	7,953,877	7.6	4,487,440	3.7	6,875,990	5.3	6,875,990	5.3
Guard Fee	2,953,515	3.3	3,643,699	3.5	3,193,389	2.7	3,946,301	3.2	3,946,301	3.2
Other B	815,467	0.9	963,296	0.9	1,016,739	0.8	1,159,011	0.9	1,159,011	0.9

A For definitions and coverage, see Notes on Coverage.
B Includes Time and Materials and Labor Hour Contracts

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1208 reporting large contractors totaled \$ 47,582 million in FY 1984 which was a 19.6 percent increase from the \$ 39,796 million reported by 1173 large contractors in FY 1983

Small businesses received 37.7 percent of the total committed for subcontracting work during FY 1984, compared with 39.2 percent for FY 1983. Comparative data for FY 1975 through FY 1984 are given below

(Amounts in Millions)

	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984
1 Number of Large Contractors Reporting	701	703	737	810	832	1,023	1,133	1,170	1,173	1,208
2 Military Subcontract Commitments	\$12,734	\$11,887	\$15,038	\$17,482	\$21,245	\$25,499	\$33,937	\$35,329	\$39,796	\$47,582
a Small Businesses	5,002	4,475	5,863	7,115	9,071	10,824	13,006	13,380	15,598	17,957
b Other Businesses	7,732	7,412	9,175	10,367	12,174	14,675	20,931	21,949	24,198	29,625
3 Percent of Total to Small Business Concerns (Line 2a Line 2)	39.3	37.6	39.0	40.7	42.7	42.4	38.3	37.9	39.2	37.7

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management

Defense Logistics Agency. The Defense Supply Agency (DSA) was established on January 1, 1962, to manage, procure, and distribute certain common supplies, activities which had previously been the responsibility of the individual military departments. The agency name was changed on January 1, 1977, to the Defense Logistics Agency (DLA)

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category

Intragovernmental Order. Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks in-house manufacturing facilities, or contracts

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor, or the place where the service is to be performed or the site of a construction project

Military Functions. Activities normally associated with the support of the armed forces of the United States

Net Value. The net amount of debit and credit procurement actions recorded during the period

Other Defense Agencies

American Forces Radio & Television Service
 Defense Audio Visual Agency
 Defense Communications Office
 Defense Communications Agency
 Defense Mapping Agency
 Defense Nuclear Agency
 Defense Supply Service, Washington
 National Security Agency
 Office for the Civilian Health & Medical Program of the Uniformed Services University of Health Services

Prime Contract Award. A legally binding agreement executed by a department of an agency of DoD to obtain supplies, services, or construction

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services

required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states and the District of Columbia, U.S. possessions, the Commonwealth of Puerto Rico, the Trust Territories of the Pacific, and other areas subject to complete U.S. sovereignty.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).

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