

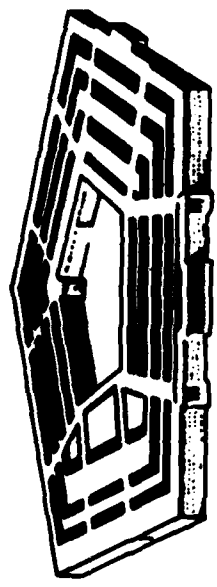
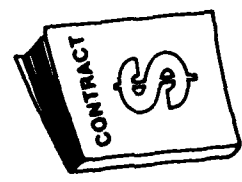
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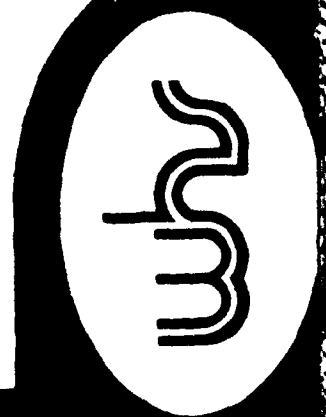
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Department of Defense
PRIME CONTRACT AWARDS
Fiscal Year 1985

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PRIME CONTRACT AWARDS

Fiscal Year 1985

Department of Defense
Washington Headquarters Services
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FOREWORD

Prime Contract Awards is published semiannually and contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

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* With the inception of the Competition in Contracting Act (CICA), these tables are no longer applicable.

INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. Some data reflect fiscal years as early as 1974, providing more than a ten year perspective on Defense procurement.

Seven categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by method of procurement, and by type of contract pricing provision. Awards publicized to small businesses and awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Beginning with FY 1983, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While many of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 and prior data figures really represent awards over \$10,000.

Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. It does not include obligations for "in-house" work performed at military-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite-quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For definitions of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during Fiscal Year 1985 totaled \$163,725,360 thousand, as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 12,398,566
Work Outside United States	8,611,099
Educational and Nonprofit Institutions	3,129,061
Business Firms Inside United States	<u>139,586,634</u>
	\$163,725,360

Foreign military sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$8,726 million as follows: Army, \$1,790 million; Navy, \$2,904 million; Air Force, \$3,960 million; Defense Logistics Agency, \$27 million; other Defense agencies, \$44 million; and Civil Functions, \$1 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during FY 1985 (October 1984 through September 1985) totaled \$163,725 million. This was an increase of \$17,693 million (12.1 percent) over the \$146,032 million awarded during FY 1984. Contract awards to U.S. businesses for work inside the United States increased by \$14,674 million. Awards to or through other Government Agencies increased by \$2,301 million, awards to educational and nonprofit institutions increased by \$419 million and awards for work outside the United States increased by \$300 million. See Tables 1 and 2.

Procurement Trends

DoD procurement has increased steadily from \$46.9 billion in FY 1976 to \$163.7 billion in FY 1985. The long-term trend in prime contract awards is shown in Table 3.

Small Business Performance

Small businesses received \$26,049 million during FY 1985, an increase of \$2,233 million over the \$23,816 million for fiscal year 1984. In terms of net value, small businesses received 18.7 percent of the prime contracts awarded to all business firms for work done in the United States during this period, compared with 19.1 percent for last year.

As shown in Chart 1, 8,615,721 contract actions, or 69.9 percent of the total 12,319,763 actions awarded to business firms, involved small businesses.

DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84
1. INTRAGOVERNMENTAL/FMS						
(A) ACTIONS OF \$25,000 OR LESS	1,636,354	1,545,527	507,768	476,893	579,023	567,018
(B) ACTIONS OVER \$25,000	10,762,212	8,552,565	2,188,003	2,158,898	3,649,976	2,787,886
INTRAGOVERNMENTAL/FMS SUBTOTAL	12,398,566	10,098,092	2,695,771	2,635,791	4,228,999	3,355,004
2. FOR WORK OUTSIDE U.S. C/						
(A) ACTIONS OF \$25,000 OR LESS	805,585	818,961	389,196	407,770	132,848	133,118
(B) ACTIONS OVER \$25,000	7,805,514	7,492,521	2,816,288	2,150,851	935,065	1,029,842
FOR WORK OUTSIDE U.S. SUBTOTAL	8,611,099	8,311,482	3,205,484	2,558,621	1,067,913	1,162,760
3. EDUCATIONAL AND NONPROFIT INSTITUTIONS						
(A) ACTIONS OF \$25,000 OR LESS	115,826	109,336	52,259	51,031	22,096	18,340
(B) ACTIONS OVER \$25,000	3,013,235	2,600,552	350,532	292,109	1,050,880	946,886
EDUCATIONAL AND NONPROFIT INSTITUTIONS SUBTOTAL	3,129,061	2,709,888	402,791	343,140	1,072,976	965,026
4. SMALL BUSINESS FIRMS IN THE U.S.						
(A) ACTIONS OF \$25,000 OR LESS	5,664,536	5,304,341	1,382,156	1,327,447	1,504,810	1,338,017
(B) ACTIONS OVER \$25,000	20,384,233	18,512,119	6,367,325	5,347,725	5,516,970	4,762,366
SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	26,048,769	23,816,460	7,749,481	6,675,172	7,021,780	6,100,383
5. OTHER BUSINESS FIRMS IN THE U.S.						
(A) ACTIONS OF \$25,000 OR LESS	4,828,751	4,682,170	1,396,192	1,358,853	1,141,747	1,062,455
(B) ACTIONS OVER \$25,000	108,709,114	96,413,518	22,046,818	19,827,401	37,492,948	32,785,406
OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	113,537,865	101,095,688	23,443,010	21,186,254	38,634,695	33,847,861
6. BUSINESS FIRMS FOR WORK IN THE U.S.						
(A) ACTIONS OF \$25,000 OR LESS	10,493,287	9,986,511	2,778,348	2,686,300	2,646,557	2,400,472
(B) ACTIONS OVER \$25,000	129,093,347	114,925,637	28,414,143	25,175,126	43,009,918	37,547,772
BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	139,586,634	124,912,148	31,192,491	27,861,426	45,656,475	39,948,244
7. SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
(A) ACTIONS OF \$25,000 OR LESS	54.0	53.1	49.7	49.4	56.9	55.7
(B) ACTIONS OVER \$25,000	15.8	16.1	22.4	21.2	12.8	12.7
SMALL BUSINESS PERCENT OF BUSINESS FIRMS SUBTOTAL	18.7	19.1	24.8	24.0	15.4	15.3
8. TOTAL						
(A) ACTIONS OF \$25,000 OR LESS	13,051,052	12,460,335	3,727,571	3,621,994	3,380,524	3,118,948
(B) ACTIONS OVER \$25,000	150,674,308	133,571,275	33,768,966	29,776,984	48,645,839	42,312,086
GRAND TOTAL	163,725,360	146,031,610	\$37,496,537	\$33,398,978	\$52,026,363	\$45,431,034

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES OTHER DEFENSE AGENCIES' AWARDS.
C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

Table 1 (Concluded)
 DoD Prime Contract Awards by Type of Contractor,
 According to Defense Component: FY 1984-FY 1985 A
 (AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84
1. INTRAGOVERNMENTAL/FMS						
(A) ACTIONS OF \$25,000 OR LESS	351,981	324,993	98,857	82,221	48,527	44,488
(B) ACTIONS OVER \$25,000	4,406,505	3,191,385	266,772	192,032	26,550	22,483
INTRAGOVERNMENTAL/FMS SUBTOTAL	4,758,486	3,516,378	365,629	274,253	75,077	66,971
2. FOR WORK OUTSIDE U.S. C/						
(A) ACTIONS OF \$25,000 OR LESS	208,604	198,430	73,222	76,070	353	5
(B) ACTIONS OVER \$25,000	1,537,247	1,450,858	2,461,593	2,800,170	6,830	8,741
FOR WORK OUTSIDE U.S. SUBTOTAL	1,745,851	1,649,288	2,534,815	2,876,240	7,183	8,746
3. EDUCATIONAL AND NONPROFIT INSTITUTIONS						
(A) ACTIONS OF \$25,000 OR LESS	34,341	31,484	1,178	1,662	4,699	5,484
(B) ACTIONS OVER \$25,000	1,295,355	1,135,323	81,380	58,625	55,811	38,451
EDUCATIONAL AND NONPROFIT INSTITUTIONS SUBTOTAL	1,329,696	1,166,807	82,558	60,287	60,510	43,935
4. SMALL BUSINESS FIRMS IN THE U.S.						
(A) ACTIONS OF \$25,000 OR LESS	1,248,245	1,212,201	1,286,413	1,199,436	166,538	164,292
(B) ACTIONS OVER \$25,000	3,454,463	3,129,131	3,849,495	4,038,118	716,865	763,539
SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	4,702,708	4,341,332	5,135,908	5,237,554	883,403	927,831
5. OTHER BUSINESS FIRMS IN THE U.S.						
(A) ACTIONS OF \$25,000 OR LESS	1,505,451	1,542,828	710,997	646,670	30,143	31,076
(B) ACTIONS OVER \$25,000	39,260,527	34,622,652	6,342,616	5,789,057	710,589	774,786
OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	40,765,978	36,165,480	7,053,613	6,435,727	740,732	805,862
6. BUSINESS FIRMS FOR WORK IN THE U.S.						
(A) ACTIONS OF \$25,000 OR LESS	2,753,696	2,755,029	1,997,410	1,846,106	196,681	195,368
(B) ACTIONS OVER \$25,000	42,714,990	37,751,783	10,192,111	9,827,175	1,427,454	1,538,325
BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	45,468,686	40,506,812	12,189,521	11,673,281	1,624,135	1,733,693
7. SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
(A) ACTIONS OF \$25,000 OR LESS	45.3	44.0	64.4	65.0	84.7	84.1
(B) ACTIONS OVER \$25,000	8.1	8.3	37.8	41.1	50.2	49.6
SMALL BUSINESS PERCENT OF BUSINESS FIRMS SUBTOTAL	10.3	10.7	42.1	44.9	54.4	53.5
8. TOTAL						
(A) ACTIONS OF \$25,000 OR LESS	3,348,622	3,309,936	2,170,667	2,006,059	250,260	245,345
(B) ACTIONS OVER \$25,000	49,954,097	43,529,349	13,001,856	12,878,002	1,516,645	1,608,000
GRAND TOTAL	\$53,302,719	\$46,839,285	\$15,172,523	\$14,884,061	\$1,766,905	\$1,853,345

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 2
DoD Prime Contract Awards by Quarter
and Type of Contractor, According to Defense
Component: FY 1984-FY 1985 A
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL YEAR 1984		FISCAL YEAR 1984		FISCAL YEAR 1984	
	1985	1984	1985	1984	1985	1984
1. INTRAGOVERNMENTAL/FMS	2,818,870	1,733,713	595,334	291,818	1,082,318	385,324
1ST QTR. OCT-DEC	1,053,355	2,456,098	643,821	592,837	238,411	347,379
2ND QTR. JAN-MAR	1,578,854	1,918,482	680,545	561,828	228,487	286,534
3RD QTR. APR-JUN	2,814,880	2,591,600	1,317,620	1,110,248	481,886	530,376
4TH QTR. JUL-SEP	8,611,089	8,311,482	3,205,484	2,558,621	1,067,813	1,182,760
2. FOR WORK OUTSIDE U.S.	1,080,380	417,088	94,188	55,743	308,815	98,715
1ST QTR. OCT-DEC	747,438	869,348	106,558	94,728	213,045	280,743
2ND QTR. JAN-MAR	577,138	823,150	73,157	82,465	282,357	389,488
3RD QTR. APR-JUN	714,107	480,324	128,678	110,204	257,759	195,080
4TH QTR. JUL-SEP	3,129,081	2,709,888	402,791	343,140	1,072,976	985,026
3. EDUCATIONAL AND NONPROFIT INSTITUTIONS	5,236,638	3,184,429	1,088,335	395,060	829,539	377,877
1ST QTR. OCT-DEC	5,703,786	5,645,633	1,695,501	1,320,177	1,691,055	1,304,791
2ND QTR. JAN-MAR	5,155,742	5,300,286	1,639,055	1,620,850	1,289,139	1,323,157
3RD QTR. APR-JUN	9,852,605	9,706,102	3,346,590	3,339,285	3,212,047	3,084,458
4TH QTR. JUL-SEP	26,048,789	23,818,460	7,749,481	6,675,172	7,021,780	8,100,383
4. SMALL BUSINESS FIRMS IN THE U.S.	32,841,393	22,538,579	5,053,693	1,747,706	8,839,898	6,336,606
1ST QTR. OCT-DEC	28,853,821	30,421,238	6,840,858	6,282,755	10,157,998	11,448,189
2ND QTR. JAN-MAR	20,782,942	20,431,490	4,578,574	4,967,017	8,641,025	7,875,088
3RD QTR. APR-JUN	32,849,739	27,704,381	6,969,085	6,188,776	10,985,773	9,187,768
4TH QTR. JUL-SEP	113,537,885	101,085,688	23,443,010	21,186,254	38,638,695	33,847,861
5. OTHER BUSINESS FIRMS IN THE U.S.	38,177,899	25,793,009	8,122,028	2,142,769	9,869,438	9,714,783
1ST QTR. OCT-DEC	32,537,607	38,086,171	8,536,158	7,602,832	11,848,032	12,732,326
2ND QTR. JAN-MAR	25,849,944	23,731,786	6,518,628	6,227,667	9,200,384	8,289,528
3RD QTR. APR-JUN	32,862,344	27,410,483	10,515,673	11,228,091	14,200,749	13,285,528
4TH QTR. JUL-SEP	138,586,334	124,812,148	31,192,461	27,861,426	45,658,475	39,868,524
6. BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	137	123	175	184	8	6
1ST QTR. OCT-DEC	175	157	193	174	143	102
2ND QTR. JAN-MAR	199	206	264	248	130	144
3RD QTR. APR-JUN	232	259	324	280	228	274
4TH QTR. JUL-SEP	187	181	248	240	154	153
7. SMALL BUSINESS FIRM PERCENT OF BUSINESS FIRMS	44,438,749	29,211,109	7,334,951	2,783,935	11,181,700	7,228,083
1ST QTR. OCT-DEC	39,223,691	42,973,363	9,959,920	9,072,598	13,308,865	14,612,310
2ND QTR. JAN-MAR	30,605,707	30,546,195	7,531,874	8,007,314	11,480,840	10,587,358
3RD QTR. APR-JUN	48,456,213	43,300,943	12,669,792	13,535,130	16,054,158	13,003,373
4TH QTR. JUL-SEP	163,725,360	146,031,610	837,496,537	833,398,978	\$52,026,363	\$45,431,034
8. TOTAL						
GRAND TOTAL						

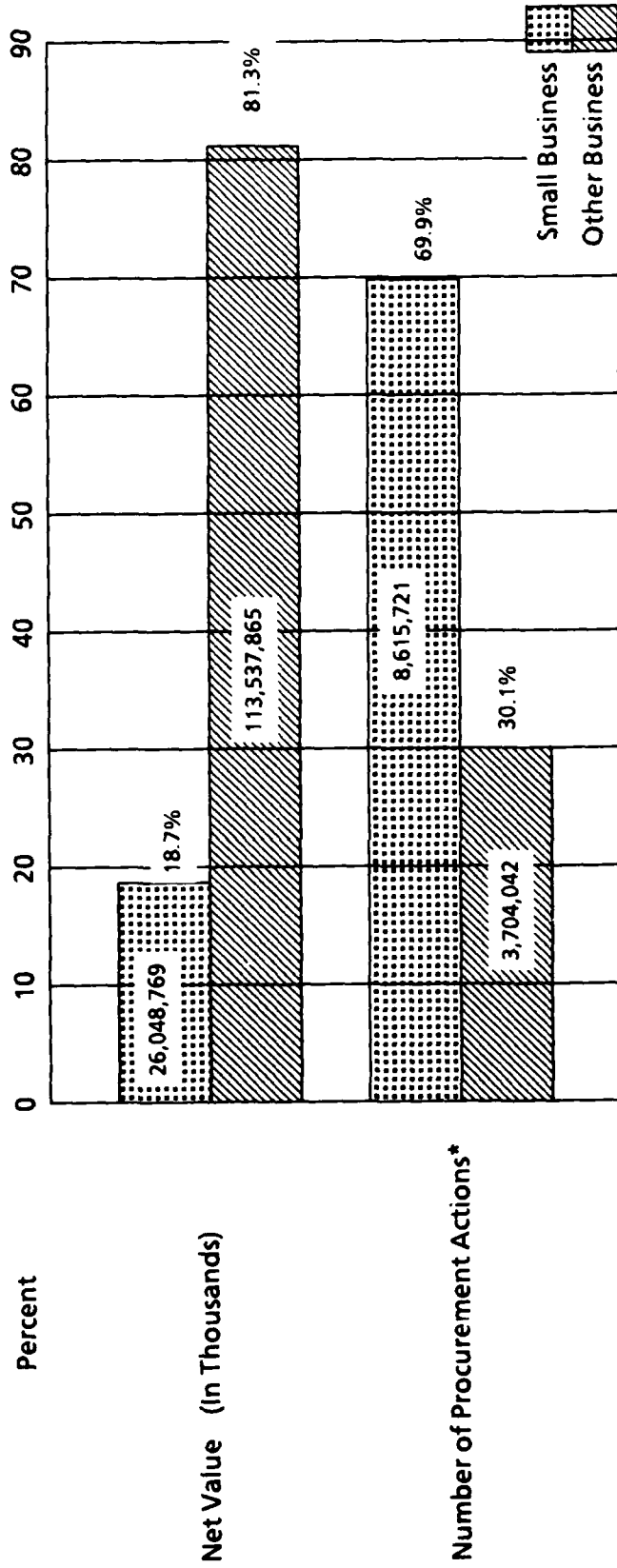
A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES OTHER DEFENSE AGENCIES' AWARDS, NOT INCLUDED ELSEWHERE IN THIS TABLE.
C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

Table 2 (Concluded)
 Dod Prime Contract Awards by Quarter
 and Type of Contractor, According to Defense
 Component: FY 1984-FY 1985 A
 (AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR 1985	FISCAL YEAR 1984	FISCAL YEAR 1985	FISCAL YEAR 1984	FISCAL YEAR 1985	FISCAL YEAR 1984
1. INTRAGOVERNMENTAL/FMS						
1ST QTR. OCT-DEC	1,135,917	931,421	69,269	84,183	20,349	10,837
2ND QTR. JAN-MAR	2,095,547	1,279,747	109,571	86,586	18,298	16,157
3RD QTR. APR-JUN	782,288	429,720	100,620	86,120	13,885	15,042
4TH QTR. JUL-SEP	744,734	878,490	87,169	57,384	22,744	25,115
INTRAGOVERNMENTAL/FMS SUBTOTAL	4,758,486	3,518,378	385,629	274,255	75,077	66,971
2. FOR WORK OUTSIDE U.S. C/						
1ST QTR. OCT-DEC	437,330	229,236	1,133,696	803,841	380	110
2ND QTR. JAN-MAR	256,969	329,578	822,050	981,841	1,475	7,842
3RD QTR. APR-JUN	359,779	283,658	287,740	789,695	3,937	7,842
4TH QTR. JUL-SEP	891,773	806,815	291,329	320,785	7,411	8,746
FOR WORK OUTSIDE U.S. SUBTOTAL	1,785,951	1,669,288	2,534,815	2,878,240	7,183	8,746
3. EDUCATIONAL AND NONPROFIT INSTITUTIONS						
1ST QTR. OCT-DEC	838,389	234,322	13,192	6,881	8,329	4,583
2ND QTR. JAN-MAR	350,033	282,205	13,130	17,480	7,767	10,589
3RD QTR. APR-JUN	280,572	173,574	11,789	16,732	31,821	10,272
4TH QTR. JUL-SEP	1,328,980	1,168,807	82,558	80,287	80,510	43,935
EDUCATIONAL AND NONPROFIT INSTITUTIONS SUBTOTAL	1,009,196	860,884	2,048,232	1,569,896	210,884	107,871
4. SMALL BUSINESS FIRMS IN THE U.S.						
1ST QTR. OCT-DEC	827,757	1,047,555	1,093,721	1,601,875	210,884	283,388
2ND QTR. JAN-MAR	814,008	1,829,472	1,031,065	1,178,018	188,128	236,218
3RD QTR. APR-JUN	1,851,747	1,803,421	1,862,890	1,888,596	298,841	320,542
4TH QTR. JUL-SEP	4,702,708	4,341,332	5,135,808	5,237,554	889,403	827,831
SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	14,042,583	11,489,375	4,210,733	2,433,988	181,409	152,147
5. OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	8,112,140	8,711,906	1,020,134	2,026,478	187,184	207,757
1ST QTR. OCT-DEC	5,930,407	5,740,601	897,361	1,074,471	158,106	217,305
2ND QTR. JAN-MAR	12,680,848	8,223,598	825,385	900,780	203,053	228,653
3RD QTR. APR-JUN	40,765,978	38,185,480	7,053,613	8,435,727	740,732	805,862
4TH QTR. JUL-SEP	15,051,779	12,150,259	6,258,965	4,003,064	402,103	258,818
OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	8,039,897	10,759,461	2,113,855	3,628,353	372,803	471,156
6. BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	6,844,415	6,570,073	2,028,426	2,252,490	347,235	451,524
1ST QTR. OCT-DEC	14,532,595	11,077,019	1,788,275	1,789,376	501,884	548,185
2ND QTR. JAN-MAR	45,488,686	40,506,812	12,189,521	11,673,281	1,824,135	1,733,693
3RD QTR. APR-JUN	6,7	5,4	32,7	38,2	52,4	41,4
4TH QTR. JUL-SEP	10,3	9,7	51,7	44,1	48,8	55,0
SMALL BUSINESS PERCENT OF BUSINESS FIRMS SUBTOTAL	13,4	12,6	50,8	52,3	54,2	52,1
OTHER BUSINESS PERCENT OF BUSINESS FIRMS SUBTOTAL	12,7	10,7	53,8	49,7	58,4	58,4
TOTAL	10,3	10,7	42,1	44,9	54,4	53,5
7. SMALL BUSINESS FIRMS PERCENT OF BUSINESS FIRMS SUBTOTAL						
1ST QTR. OCT-DEC	17,281,395	13,545,238	7,474,092	4,877,748	431,141	278,038
2ND QTR. JAN-MAR	11,738,186	13,401,882	3,070,947	4,688,820	401,864	501,893
3RD QTR. APR-JUN	18,142,484	17,285,703	2,428,718	2,183,688	389,508	451,524
4TH QTR. JUL-SEP	18,180,674	12,959,703	2,189,118	2,183,688	359,492	389,508
GRAND TOTAL	\$53,302,719	\$48,839,285	\$15,172,543	\$14,884,081	\$1,768,905	\$1,853,285

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Chart I
Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions: FY 1985



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

Table 3
DoD Prime Contract Awards by Type
of Contractor and Defense Component: FY 1976-1985A

(Amounts in Millions)

TYPE OF CONTRACTOR	FY 1976	FY 1977	FY 1978	FY 1979	FY 1980	FY 1981	FY 1982	FY 1983	FY 1984	FY 1985
TOTAL	\$46,934	\$55,572	\$65,185	\$70,956	\$83,686	105,223	\$124,725	\$140,483	\$146,032	\$163,725
Army	10,473 ^B	12,015	14,022	16,131	18,654	24,058	29,745	29,893	33,399	37,497
Navy	15,429	17,584	21,802	23,364	25,371	29,894	39,776	48,658	45,431	52,026
Air Force	15,117	17,955	19,914	20,525	24,681	29,132	34,732	41,436	46,839	53,703
Defense Logistics Agency	5,915	6,779	8,198	7,815	11,262	17,057	15,999	15,196	14,884	15,172
Civil Functions	-	-	-	1,513	1,944	2,057	1,959	1,949	1,853	1,767
Other Defense Agencies	-	1,238	1,249	1,608	1,774	2,090	2,514	3,350	3,626	3,960
INTRAGOVERNMENTAL	6,195	6,208	7,467	7,288	10,160	9,798	12,755	9,903	10,098	12,399
Army	1,431	1,553	2,345	2,765	3,899	3,661	4,759	2,808	2,636	2,696
Navy	1,977	1,800	1,797	1,598	1,624	2,073	2,811	3,106	3,355	4,229
Air Force	2,566	2,604	3,057	2,617	4,252	3,677	4,724	3,404	3,516	4,758
Defense Logistics Agency	221	170	-	171	221	221	248	326	274	366
Civil Functions	-	-	-	47	60	43	52	58	67	75
Other Defense Agencies	-	81	97	98	104	123	160	201	250	275
WORK OUTSIDE U.S.	2,255	2,820	4,011	3,877	5,367	6,559	7,522	7,236	8,311	8,611
Army	485	768	854	1,066	1,151	1,821	2,208	2,196	2,559	3,205
Navy	250	254	309	397	465	561	644	982	1,163	1,068
Air Force	758	752	974	1,148	1,099	1,317	1,443	1,302	1,649	1,746
Defense Logistics Agency	762	1,028	1,843	1,227	2,595	2,805	3,188	2,712	2,876	2,535
Civil Functions	-	-	-	-	-	-	-	2	9	7
Other Defense Agencies	-	18	31	29	57	55	40	41	56	50
EDUCATIONAL & NONPROFIT INSTITUTIONS	876	948	1,092	1,247	1,456	1,671	1,984	2,248	2,710	3,129
Army	173	126	137	148	169	211	263	309	343	403
Navy	315	320	398	420	478	509	626	691	965	1,073
Air Force	382	434	480	550	666	770	946	1,081	1,167	1,330
Defense Logistics Agency	-	-	-	7	10	18	21	38	60	83
Civil Functions	-	-	-	-	58	78	34	34	44	60
Other Defense Agencies	-	65	70	74	75	85	95	125	131	180
BUSINESSES FOR WORK IN THE U.S.	37,594	45,595	52,615	58,544	66,704	87,195	102,463	121,096	124,912	139,587
(SUB-TOTAL)										
Army	8,370	9,569	10,686	12,151	13,435	18,366	22,515	24,580	27,861	31,192
Navy	12,887	15,210	19,298	20,950	22,804	26,752	35,695	43,880	39,948	45,656
Air Force	11,407	14,164	15,403	16,210	18,664	23,368	27,619	35,649	40,507	45,469
Defense Logistics Agency	4,930	5,578	6,177	6,409	8,436	14,947	12,542	12,150	11,673	12,190
Civil Functions	-	-	-	1,513	1,826	1,935	1,873	1,854	1,774	1,625
Other Defense Agencies	-	1,074	1,051	1,311	1,539	1,827	2,219	2,982	3,189	3,455
Small Businesses	7,495	8,913	10,101	12,171	13,588	17,770	20,143	22,769	23,816	26,049
Army	2,133	2,329	2,704	3,048	3,240	4,243	5,094	5,604	6,675	7,749
Navy	1,917	2,356	2,634	3,280	3,584	3,999	4,552	5,854	6,100	7,022
Air Force	1,405	1,589	1,903	2,145	2,442	3,010	3,453	3,932	4,341	4,703
Defense Logistics Agency	2,040	2,407	2,704	2,884	3,332	5,374	5,888	6,064	5,238	5,136
Civil Functions	-	-	-	750	750	891	831	910	928	883
Other Defense Agencies	-	132	156	172	240	253	325	404	534	556
Small Businesses Percent of	19.9%	19.6%	19.2%	20.8%	20.4%	20.4%	19.7%	18.8%	19.1%	18.7%
Army	25.5	24.3	25.3	25.1	24.1	23.1	22.6	22.8	24.0	24.8%
Navy	14.9	15.5	13.7	13.7	15.7	14.9	12.8	13.3	15.3	15.4%
Air Force	12.3	11.9	12.4	13.2	13.1	12.9	12.5	11.0	10.7	10.3%
Defense Logistics Agency	41.4	43.1	43.8	45.2	39.5	36.0	46.9	49.9	44.9	42.1%
Civil Functions	-	-	-	41.1	41.1	46.1	44.4	49.1	53.5	54.4%
Other Defense Agencies	-	12.3	14.9	13.0	15.6	13.9	14.6	13.5	16.7	16.1%

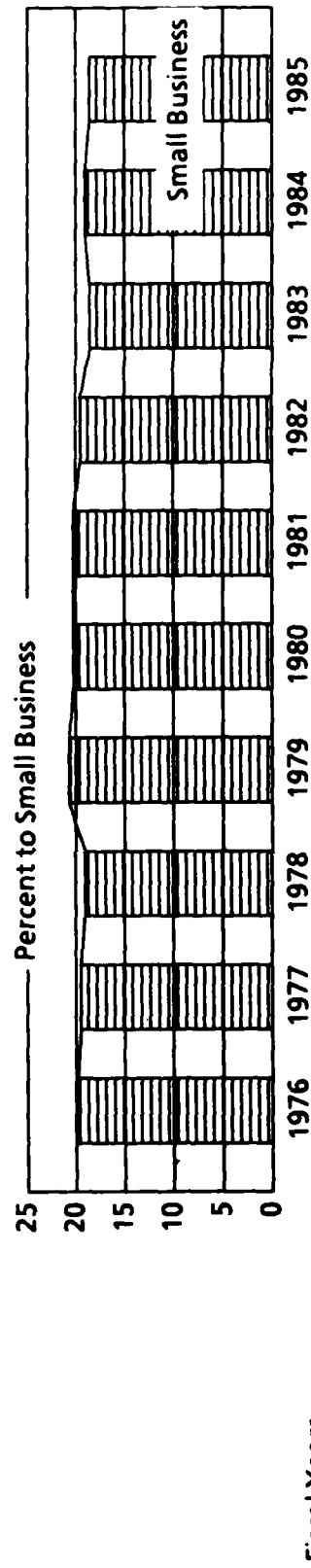
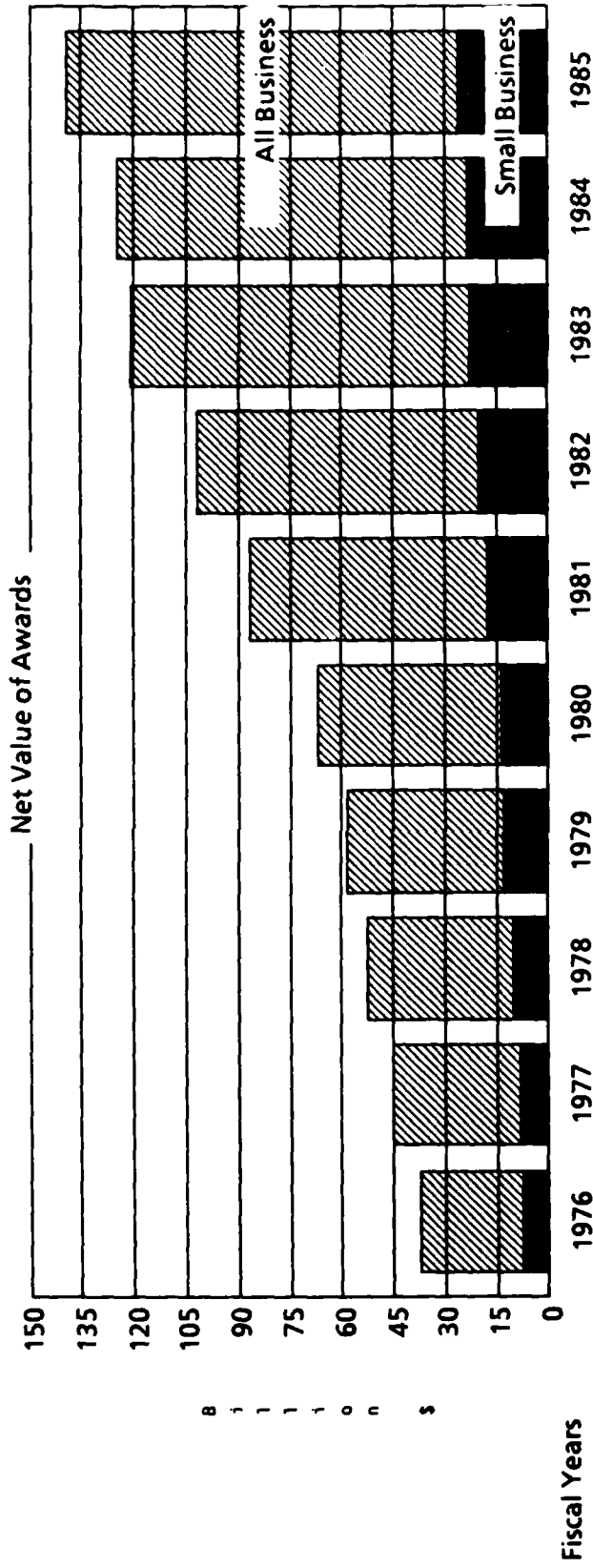
Note: As of 1 January 1977, the Defense Supply Agency changed its name to Defense Logistics Agency.

A For definitions and coverage, see Notes on Coverage.

B Army totals for FY 1976 include "CHAPPUS" and "Other Defense Agency" awards. CHAPPUS Awards: FY 1976, \$14 million.

* Less than \$500,000.

Chart II
Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses and Percent Distribution to Small Businesses: FY 1976-1985



AWARDS PUBLICIZED TO SMALL BUSINESSES

Table 4 indicates the extent to which the small business community was notified of pending procurement actions and how successful small businesses were in competing for publicized procurements.

The types of procurement included in the category "Awards Publicized to Small Businesses" are: (1) proposed procurements which were listed in the Department of Commerce publication *Commerce Business Daily* (CBD); (2) modifications to contracts which were listed in the CBD; (3) formally advertised procurements which were not published in the CBD; and (4) all other procurements on which small firms were specifically requested to submit proposals.

For the most part, procurements which are not publicized to small businesses relate to classified work, goods or services involving an unusual or compelling emergency, modifications of contracts which were not listed in the CBD,

and delivery orders under contracts which were not listed in the CBD.

During FY 1985, 88.5 percent of the total awards to businesses were publicized to small businesses, compared with 83.5 percent during FY 1984. Small businesses did not submit bids on 69.3 percent of these publicized procurements in FY 1985, compared with 68.0 percent in FY 1984. They were successful in bidding on 21.1 percent of the publicized total this year and were unsuccessful bidders on 9.6 percent. During FY 1984 small businesses bid successfully on 22.8 percent of the publicized total and unsuccessfully on 9.1 percent.

The portion of procurement synopsized during October 1984 through September 1985 amounted to 80.6 percent, as compared to 75.3 percent for the same period last year.

Table 4

DoD Prime Contract Awards Publicized to Small
Businesses by Method and Results of Publicizing, According
to Defense Component: FY 1984-FY 1985 A
(AMOUNTS IN THOUSANDS)

METHOD AND RESULTS OF PUBLICIZING	TOTAL B/						ARMY						NAVY					
	OCT 84-SEP 85		OCT 83-SEP 84		OCT 84-SEP 85		OCT 83-SEP 84		OCT 84-SEP 85		OCT 83-SEP 84		OCT 84-SEP 85		OCT 83-SEP 84			
	AMT	PCT	AMT	PCT	AMT	PCT	AMT	PCT	AMT	PCT	AMT	PCT	AMT	PCT	AMT	PCT		
A. METHOD OF PUBLICIZING																		
BUSINESS FIRMS FOR WORK IN THE U.S. PUBLICIZED TO SMALL BUSINESS SYNOPSISIZED	112,471,623	80.6	94,084,100	75.3	24,596,228	78.9	21,815,302	77.6	38,874,325	85.4	28,728,687	74.4						
NOT SYNOPSISIZED FORMALLY ADVERTISED BUT NOT SYNOPSISIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	198,123	0.1	182,644	0.1	47,978	0.2	70,921	0.3	72,614	0.2	83,717	0.2						
	5,052,284	3.6	4,617,588	3.7	1,238,733	4.0	1,040,555	3.7	1,235,788	2.7	1,003,483	2.5						
TOTAL, NOT SYNOPSISIZED	5,250,387	3.8	4,800,232	3.8	1,286,711	4.1	1,111,376	4.0	1,308,402	2.9	1,067,200	2.7						
SYNOPSIS UNKNOWN	5,767,067	4.1	5,418,346	4.3	1,418,661	4.5	1,366,094	4.9	1,532,151	3.4	1,360,869	3.4						
TOTAL, PUBLICIZED TO SMALL BUSINESS	123,489,077	88.5	104,302,678	83.5	27,301,600	87.5	24,092,772	86.5	41,814,678	91.6	32,157,768	80.5						
NOT PUBLICIZED TO SMALL BUSINESS	11,371,337	8.1	16,041,305	12.8	2,531,204	8.1	2,448,448	8.8	2,727,191	6.0	6,750,875	16.9						
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	4,726,220	3.4	4,588,185	3.7	1,359,687	4.4	1,320,208	4.7	1,114,408	2.4	1,039,603	2.6						
TOTAL, BUSINESS FIRMS FOR WORK IN THE U.S.	139,586,634	100.0	124,912,148	100.0	31,192,491	100.0	27,861,428	100.0	45,656,475	100.0	39,948,244	100.0						
EDUCATIONAL & NONPROFIT INSTITUTIONS	3,129,061		2,709,888		402,791		343,140		1,072,976		985,028							
FOR WORK OUTSIDE U.S. C/	8,611,099		8,311,482		3,205,484		2,558,621		1,067,913		1,182,760							
INTRAGOVERNMENTAL/FMS	12,398,566		10,098,092		2,695,771		2,635,791		4,228,999		3,355,004							
TOTAL	163,725,360		146,031,610		\$37,496,537		\$33,398,978		\$52,026,363		\$45,431,034							
B. RESULTS OF PUBLICIZING																		
PUBLICIZED TO SMALL BUSINESS	26,048,769	21.1	23,816,460	22.8	7,749,481	28.4	6,675,172	27.7	7,021,780	16.8	6,100,383	19.0						
SMALL FIRMS WERE SUCCESSFUL BIDDERS	11,808,713	9.6	9,479,081	9.1	2,566,402	9.4	1,854,343	7.7	2,025,266	4.8	1,844,365	5.7						
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	85,529,064	69.3	70,893,132	68.0	16,949,212	62.1	15,524,810	64.4	32,740,491	78.3	24,190,166	75.2						
SMALL FIRMS DID NOT SUBMIT BIDS	102,531	0.1	114,005	0.1	36,505	0.1	38,647	0.2	27,341	0.1	22,852	0.1						
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)																		
TOTAL, PUBLICIZED TO SMALL BUSINESS	123,489,077	100.0	104,302,678	100.0	27,301,600	100.0	24,092,772	100.0	41,814,678	100.0	32,157,768	100.0						

A/ FOR DEFINITIONS AND COVERAGE SEE NOTES ON COVERAGE
B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.
C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.
LESS THAN 0.05 PERCENT

Table 4 (Concluded)
 DOD Prime Contract Awards Publicized to Small
 Businesses by Method and Results of Publicizing, According
 to Defense Component: FY 1984-FY 1985 A
 (AMOUNTS IN THOUSANDS)

METHOD AND RESULTS OF PUBLICIZING	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS				
	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84					
	AMT	PCT	AMT	PCT	AMT	PCT	AMT	PCT					
A. METHOD OF PUBLICIZING													
BUSINESS FIRMS FOR WORK IN THE U.S.													
SYNOPSISIZED	37,854,062	83.3	32,138,730	79.3	8,924,848	73.2	8,404,783	72.0	1,308,574	80.6	1,385,192	78.9	
NOT SYNOPSISIZED	13,602	"	7,387	"	42,852	0.3	26,002	0.2	18,283	1.1	14,028	0.8	
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED	982,848	2.1	803,335	2.0	1,082,948	8.8	1,312,815	11.2	80,580	5.0	126,918	7.3	
REQUESTED FROM SMALL BUSINESS	451	2.1	810,722	2.0	1,125,601	9.2	1,339,617	11.5	108,873	6.7	140,946	8.1	
TOTAL, NOT SYNOPSISIZED	1,267,997	2.1	1,246,448	3.1	1,303,081	10.7	1,214,887	10.4	168,431	10.4	166,379	9.8	
SYNOPSIS UNKNOWN	40,098,910	98.2	34,188,900	84.4	11,353,531	93.1	10,958,287	93.9	1,586,878	97.7	1,692,517	97.6	
TOTAL, PUBLICIZED TO SMALL BUSINESS	3,884,377	8.5	4,801,331	11.9	141,661	1.2	83,795	0.7	9,007	0.6	12,187	0.7	
NOT PUBLICIZED TO SMALL BUSINESS	1,195,889	3.3	1,508,581	3.7	694,329	5.7	631,210	5.4	28,250	1.7	28,989	1.7	
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	45,468,919	100.0	40,506,812	100.0	12,189,521	100.0	11,673,281	100.0	1,624,135	100.0	1,733,693	100.0	
TOTAL, BUSINESS FIRMS FOR WORK IN THE U.S.	1,329,896		1,186,807		82,558		60,287		60,510		43,935		
EDUCATIONAL & NONPROFIT INSTITUTIONS	1,745,851		1,649,288		2,534,815		2,876,240		7,183		8,746		
FOR WORK OUTSIDE U.S. C/	4,758,486		3,514,378		365,629		274,253		75,077		66,971		
INTRAGOVERNMENTAL/FMS	53,302,718		48,839,285		15,172,523		14,884,061		1,766,905		1,853,345		
TOTAL	4,702,708	11.7	4,341,322	12.7	5,135,908	45.2	5,237,554	47.8	882,403	55.7	927,831	54.8	
PUBLICIZED TO SMALL BUSINESS	1,828,808	4.8	1,080,854	3.1	4,812,901	43.3	4,281,093	39.2	201,740	12.7	312,057	18.4	
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	33,447,442	83.4	28,760,887	84.1	1,288,901	11.3	1,409,169	12.9	489,842	31.5	450,542	26.8	
SMALL FIRMS DID NOT SUBMIT BIDS	19,752	0.5	34,247	0.1	16,668	0.1	15,451	0.1	1,893	0.1	2,087	0.1	
NOT KNOWN WHEN FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	40,098,910	100.0	34,188,900	100.0	11,353,531	100.0	10,958,287	100.0	1,586,878	100.0	1,692,517	100.0	

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for FY 1984 and FY 1985, and in Table 6 for FY 1974 through FY 1985. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1974 through FY 1985.

Total DoD procurement from U.S. businesses for work performed in the United States during FY 1985 totaled

\$139,587 million, \$14,675 million (11.7 percent) higher than last year. A comparison of FY 1984 and FY 1985 totals shows an increase in all major categories. The largest increases within the procurement programs were in: airframes and related assemblies and spares, \$2,405 million; electronics and communications equipment, \$2,344 million; aircraft engines and spares, \$2,231 million; missile and space systems, \$2,005 million; construction, \$1,215 million; and ships, \$1,051 million.

Table 5
DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program.

FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

PROCUREMENT CONTRACT	OCTOBER 1984		SEPTEMBER 1985		OCTOBER 1983		SEPTEMBER 1984	
	TOTAL	PCT	SMALL BUSINESS AMOUNT	PCT	TOTAL AMOUNT	PCT	SMALL BUSINESS AMOUNT	PCT
TOTAL	163,725,360		146,031,610		146,031,610		146,031,610	
INTRAGOVERNMENTAL/FMS FOR WORK OUTSIDE U.S.	12,398,566		10,098,092		10,098,092		10,098,092	
B/ EDUCATIONAL AND NONPROFIT INSTITUTIONS	8,611,099		8,311,482		8,311,482		8,311,482	
BUSINESS FIRMS FOR WORK IN U.S.	3,129,061		2,709,888		2,709,888		2,709,888	
MAJOR HARD GOODS	139,586,634	100.0	26,048,769	18.7	124,912,148	100.0	23,816,460	19.1
AIRCRAFT								
AIRFRAMES & RELATED ASSEMBLIES & SPARES	21,900,722	15.7	396,442	1.8	19,495,686	15.6	316,961	1.6
AIRCRAFT ENGINES & RELATED SPARES	7,306,543	5.2	292,404	4.0	5,075,527	4.1	227,557	4.5
OTHER AIRCRAFT EQUIPMENT & SUPPLIES	5,372,315	3.8	492,549	9.2	4,663,337	3.7	452,013	9.7
AIRCRAFT SUBTOTAL	34,579,580	24.8	1,181,395	3.4	29,234,550	23.4	996,531	3.4
MISSILE & SPACE SYSTEMS	18,667,899	13.4	453,777	2.4	16,663,293	13.3	426,501	2.6
SHIPS	10,404,343	7.5	1,298,853	12.5	9,353,141	7.5	1,217,888	13.0
TANK AUTOMOTIVE								
COMBAT VEHICLES	3,057,698	2.2	250,749	8.2	3,164,346	2.5	136,519	4.3
NON-COMBAT VEHICLES	2,094,558	1.5	671,192	32.0	1,825,217	1.5	739,917	40.5
TANK AUTOMOTIVE SUBTOTAL	5,152,256	3.7	921,941	17.9	4,989,563	4.0	876,436	17.6
WEAPONS	2,618,277	1.9	252,562	9.6	2,425,864	1.9	219,236	9.0
AMUNITION	4,684,833	3.4	643,163	13.7	3,955,411	3.2	495,753	12.5
ELECTRONICS AND COMMUNICATION EQUIPMENT	22,037,658	15.8	2,049,910	9.3	19,692,514	15.8	1,622,266	8.2
MAJOR HARD GOODS SUBTOTAL	98,144,846	70.3	6,801,610	6.9	86,315,336	69.1	5,854,611	6.8
SERVICES	9,126,012	6.5	2,600,109	28.5	8,478,023	6.8	2,274,420	26.8
ALL OTHER								
SUBSISTENCE	1,023,603	0.7	423,905	41.4	1,112,171	0.9	472,776	42.5
TEXTILES, CLOTHING, & EQUIPAGE	1,143,180	0.8	946,738	82.8	1,086,823	0.9	814,560	74.9
FUELS & LUBRICANTS								
PETROLEUM	6,168,132	4.4	1,604,712	26.0	6,208,095	5.0	2,009,134	32.4
OTHER FUELS & LUBRICANTS	130,135	0.1	86,237	66.3	105,541	0.1	83,025	78.7
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIPMENT	9,087	*	8,069	88.8	12,363	*	3,770	30.5
FUELS & LUBRICANTS SUBTOTAL	6,307,354	4.5	1,699,018	26.9	6,325,999	5.1	2,095,929	33.1
MISCELLANEOUS HARD GOODS								
BUILDING SUPPLIES	138,780	0.1	62,153	44.8	152,377	0.1	73,282	48.1
TRANSPORTATION EQUIPMENT	3,795	*	979	25.8	1,738	*	535	30.8
PRODUCTION EQUIPMENT	306,169	0.2	92,187	30.1	285,037	0.2	64,647	22.7
CONSTRUCTION EQUIPMENT	144,144	0.1	21,109	14.6	248,716	0.2	23,054	9.3
MEDICAL & DENTAL SUPPLIES & EQUIPMENT	364,937	0.3	88,076	24.1	359,121	0.3	112,745	31.4
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	80,137	0.1	16,931	21.1	141,870	0.1	34,962	24.6
MATERIALS HANDLING EQUIPMENT	200,807	0.1	78,126	38.9	155,153	0.1	47,383	30.5
ALL OTHER SUPPLIES & EQUIPMENT	4,223,963	3.0	1,798,414	42.6	3,592,665	2.9	1,626,398	45.3
MISCELLANEOUS HARD GOODS SUBTOTAL	5,462,732	3.9	2,157,975	39.5	4,936,668	4.0	1,983,006	40.2
CONSTRUCTION	7,885,620	5.6	5,754,887	73.0	6,670,617	5.3	5,016,817	75.2
ALL ACTIONS OF \$25,000 OR LESS	10,493,287	7.5	5,664,536	54.0	9,986,511	8.0	5,304,341	53.1
ALL OTHER SUBTOTAL	32,315,776	23.2	16,647,059	51.5	30,118,789	24.1	15,687,429	52.1

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.
* LESS THAN 0.05 PERCENT.

Chart III
Net Value of DoD Prime Contract Awards to All Businesses and Percent
Distribution to Small Businesses, by Procurement Program: FY 1984-1985

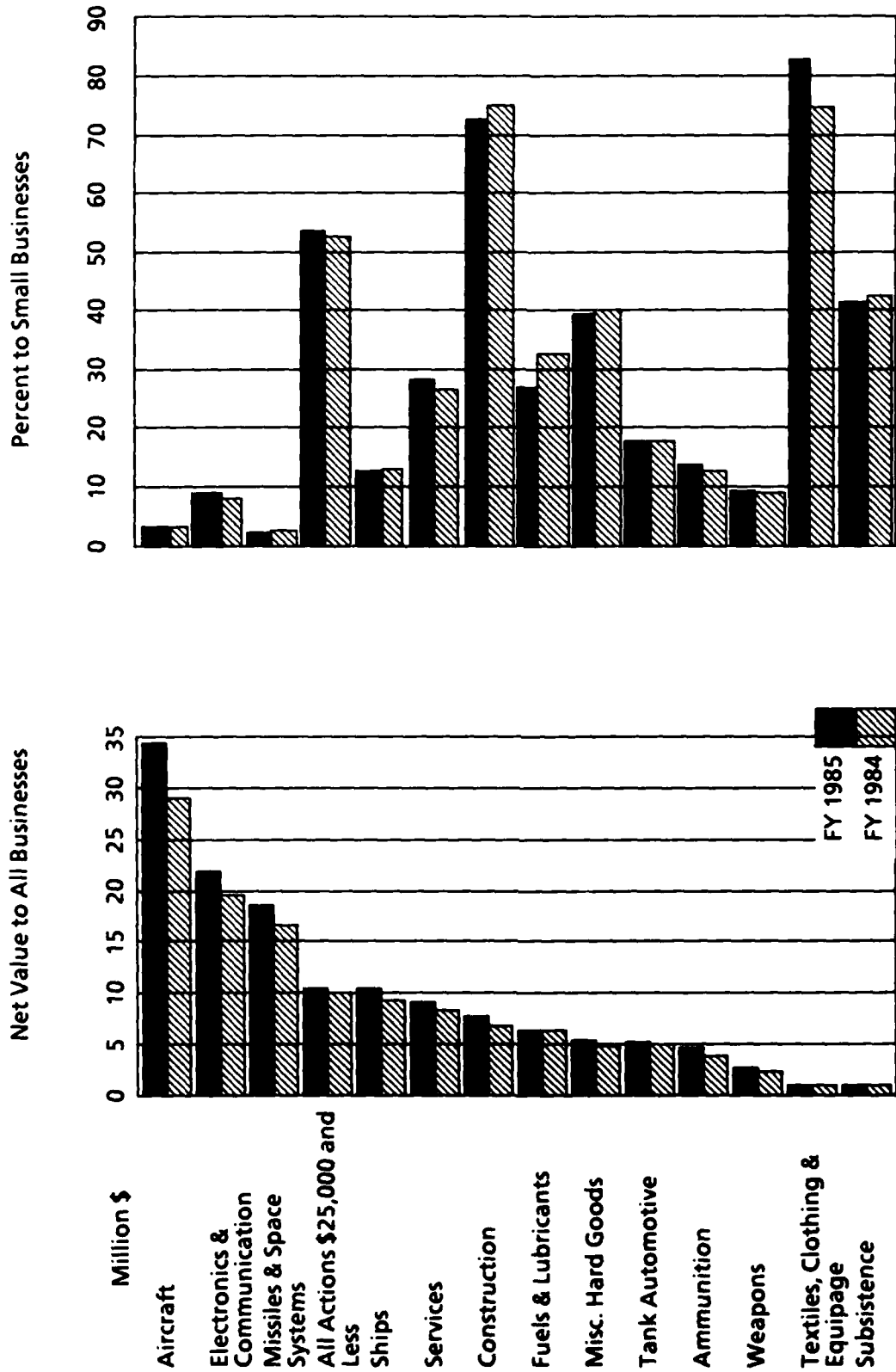


Table 6 (Concluded)
 Dod Prime Contract Awards to All Businesses
 and to Small Businesses, by Procurement Program:
 FY 1983-FY 1985A

PROCUREMENT PROGRAM	NET VALUE (\$'000)			PERCENT		
	FY 1983	FY 1984	FY 1985	FY 83	FY 84	FY 85
TOTAL	\$140,482,972	\$146,031,610	\$163,725,360			
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S. EDUCATIONAL AND NON-PROFIT INSTITUTIONS	9,902,800	10,098,092	12,398,566			
	7,236,372	8,311,482	8,611,099			
	2,247,933	2,709,888	3,129,061			
ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$121,095,867	\$124,912,148	\$139,586,634	100.0	100.0	100.0
MAJOR HEAD GOODS (SUB-TOTAL)	80,806,612	86,315,336	98,144,846	66.7	69.1	70.3
Aircraft	26,297,322	29,234,550	34,579,580	21.7	23.4	24.8
Missile and Space Systems	14,689,528	16,653,293	18,667,899	12.1	13.3	13.4
Ships	12,818,867	9,353,141	10,404,343	10.6	7.5	7.5
Tank-Automotive	4,664,358	4,989,563	5,152,256	3.9	4.0	3.7
Weapons	2,439,970	2,425,864	2,618,277	2.0	1.9	1.9
Ammunition	3,199,429	3,955,411	4,684,833	2.6	3.2	3.4
Electronics and Communications Equipment	16,597,137	19,693,514	22,037,658	13.8	15.8	15.8
SERVICES	10,397,348	8,478,023	9,126,012	8.6	6.8	6.5
ALL OTHER (SUB-TOTAL)	29,891,907	30,118,789	32,125,776	24.7	24.1	23.2
Subsistence	1,090,055	1,112,171	1,023,603	0.9	0.9	0.7
Textiles, Clothing, and Equipage	1,091,401	1,086,823	1,143,180	0.9	0.8	0.8
Fuels and Lubricants	6,901,100	6,325,999	6,307,354	5.7	5.1	4.5
Miscellaneous Hard Goods	4,707,105	4,936,668	5,462,732	3.9	4.0	3.9
Construction	6,106,135	6,670,617	7,885,620	5.0	5.3	5.6
All Actions of \$25,000 or Less	9,996,111	9,986,511	10,493,287	8.3	8.0	7.5
SHALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$22,768,738	\$23,816,460	\$26,048,769	18.8	19.1	18.7
MAJOR HEAD GOODS (SUB-TOTAL)	4,992,618	5,854,611	6,801,601	6.2	6.8	6.9
Aircraft	755,526	996,531	1,181,395	2.9	3.4	3.4
Missile and Space Systems	385,071	426,501	453,777	2.6	2.6	2.4
Ships	1,016,742	1,217,888	1,298,853	7.9	13.0	12.5
Tank-Automotive	862,574	876,436	921,981	18.5	17.6	17.9
Weapons	163,180	219,236	252,582	6.7	9.0	9.6
Ammunition	469,964	485,753	643,183	14.7	12.5	13.7
Electronics and Communications Equipment	1,339,561	1,622,266	2,049,910	8.0	8.2	9.3
SERVICES	2,229,732	2,274,420	2,600,109	21.5	26.8	28.5
ALL OTHER (SUB-TOTAL)	15,546,388	15,687,429	16,647,059	52.0	52.1	51.5
Subsistence	429,541	472,776	423,905	2.9	42.5	41.4
Textiles, Clothing, and Equipage	926,279	814,560	946,738	84.9	75.0	82.8
Fuels and Lubricants	3,084,016	2,085,929	1,699,018	44.7	33.1	26.9
Miscellaneous Hard Goods	1,629,786	1,983,006	2,157,975	34.6	40.2	39.5
Construction	4,163,563	5,016,817	5,754,887	68.2	76.2	73.0
All Actions of \$25,000 or Less	5,313,193	5,304,341	5,664,556	53.2	53.1	54.0

R For definitions and coverage, see Notes on Coverage.

Table 6a (Continued)
DOD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1976-FY 1977A
 (Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	FISCAL YEAR 1977					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$37,593,830	\$8,369,760 ^B	\$12,887,877	\$11,406,581	\$4,929,612						
MAJOR HQD GOODS (SUB-TOTAL)	\$22,794,566	\$4,500,939	\$9,661,048	\$8,470,164	\$1,627,415						
Aircraft	7,030,413	518,184	1,894,803	4,508,493	8,933						
Missile and Space Systems	4,717,156	1,026,502	1,742,123	1,948,343	188						
Ships	3,791,679	5,351	3,755,669	255	30,404						
Tank-Automotive	1,320,870	1,265,753	1,344	42,122	11,654						
Weapons	511,817	233,117	194,958	83,318	424						
Ammunition	945,607	571,603	255,320	108,642	42						
Electronics & Communications Equip.	4,477,024	880,429	1,806,834	1,578,991	110,770						
SERVICES	\$3,194,361	\$1,015,070	\$1,113,444	\$1,057,302	\$8,545						
ALL OTHER (SUB-TOTAL)	\$11,604,903	\$2,853,751	\$2,113,385	\$1,879,115	\$4,758,652						
Subsistence	1,038,485	172,955	32,258	80,638	752,634						
Textiles, Clothing, and Equipage	478,942	38,177	13,616	13,286	413,863						
Fuels and Lubricants	2,268,455	28,646	20,312	21,990	2,197,507						
Miscellaneous Hard Goods	1,386,212	288,750	194,868	216,260	676,334						
Construction	2,247,224	1,210,171	845,154	191,268	676,621						
All Actions of \$10,000 or Less	4,185,585	1,105,052	1,007,167	1,355,673	717,693						
FISCAL YEAR 1977											
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$45,595,210 ^B	\$9,568,585	\$15,210,439	\$14,163,963	\$5,578,142						
MAJOR HQD GOODS (SUB-TOTAL)	\$29,317,591	\$5,928,373	\$11,953,056	\$10,851,445	\$2,027,083						
Aircraft	9,067,109	819,997	2,817,188	5,419,473	11,055						
Missile and Space Systems	5,555,008	1,219,368	4,112,181	2,222,295	45,297						
Ships	4,224,272	1,740,507	1,172,624	30,850	14,276						
Tank-Automotive	1,764,155	1,648,320	105,937	121,748	2,001						
Weapons	1,446,320	318,108	329,082	121,748	716						
Ammunition	1,289,249	505,901	329,952	121,748	511						
Electronics & Communications Equip.	6,039,077	921,398	2,336,952	2,879,192	128,688						
SERVICES	\$3,382,781	\$519,956	\$993,681	\$1,227,837	\$8,300						
ALL OTHER (SUB-TOTAL)	\$12,894,838	\$3,120,256	\$2,253,702	\$2,084,681	\$5,367,759						
Subsistence	1,158,517	214,869	33,657	85,509	824,442						
Textiles, Clothing, and Equipage	2,544,747	61,863	17,325	16,051	446,497						
Fuels and Lubricants	2,525,571	71,814	12,264	213,354	2,492,043						
Miscellaneous Hard Goods	1,774,058	368,387	301,062	275,681	815,857						
Construction	2,564,320	1,328,486	897,332	320,459	8,140						
All Actions of \$10,000 or Less	4,327,554	1,137,037	1,002,062	1,313,617	780,778						

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

Table 6a (Continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1978-FY 1979

(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	FISCAL YEAR 1978					DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
		ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS		
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$52,614,827 ^B	\$10,685,962	\$19,298,388	\$15,402,757	\$6,176,951			
MAJOR HARD GOODS (SUB-TOTAL)	\$34,320,687	\$ 7,097,347	\$14,905,571	\$11,730,900	\$ 235,639			
Aircraft	10,975,047	1,035,588	3,479,642	6,440,634	19,183			
Missile and Space Systems	6,560,182	1,421,493	3,010,762	2,127,219	483			
Ships	5,441,144	9,877	5,389,711	8,662	32,894			
Tank-Automotive	2,011,284	1,936,544	7,651	49,025	17,665			
Weapons	1,842,509	468,341	188,082	185,412	674			
Ammunition	1,579,900	1,167,959	238,934	172,827	180			
Electronics & Communications Equip.	6,910,621	1,057,545	2,590,789	2,747,121	184,560			
SERVICES	\$ 4,554,033	\$ 610,779	\$ 1,907,705	\$ 1,385,047	\$ 8,890			
ALL OTHER (SUB-TOTAL)	\$13,740,107	\$ 2,977,836	\$ 2,485,112	\$ 2,286,810	\$5,932,422			
Subsistence	1,125,574	204,050	50,006	\$ 100,009	\$7,771,509			
Textiles, Clothing, and Equipage	1,850,169	52,959	19,812	23,371	584,027			
Fuels and Lubricants	2,880,430	6,133	14,550	15,219	2,844,528			
Miscellaneous Hard Goods	2,005,122	424,034	366,105	309,810	2,887,673			
Construction	2,385,388	1,044,115	982,672	341,183	9,763			
All Actions of \$10,000 or Less	4,683,424	1,246,485	1,051,367	1,487,218	834,922			
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$58,544,389 ^B	\$12,151,197	\$20,949,815	\$16,210,363	\$6,408,610		\$1,513,362	
MAJOR HARD GOODS (SUB-TOTAL)	\$37,482,290	\$ 8,145,686	\$16,326,426	\$12,136,253	\$ 275,646		\$ 30,344	
Aircraft	11,623,623	1,136,158	4,002,183	5,469,060	16,176		46	
Missile and Space Systems	6,650,088	1,558,175	2,715,098	2,386,766	498		0	
Ships	6,038,633	35,490	5,933,068	441	40,584		27,600	
Tank-Automotive	2,106,987	2,017,658	14,080	52,713	21,024		1,512	
Weapons	1,917,314	540,113	208,842	168,167	293		0	
Ammunition	1,773,007	1,279,948	290,984	201,616	459		0	
Electronics & Communications Equip.	8,362,638	1,577,144	3,165,371	2,857,690	196,612		1,186	
SERVICES	\$ 4,510,041	\$ 622,713	\$ 1,603,517	\$ 1,476,058	\$ 10,202		\$ 115,409	
ALL OTHER (SUB-TOTAL)	\$16,552,058	\$ 3,282,708	\$ 3,019,872	\$ 2,598,052	\$6,122,762		\$1,367,609	
Subsistence	1,255,400	220,369	52,037	\$ 127,858	95,136		0	
Textiles, Clothing, and Equipage	1,647,803	36,186	10,515	34,638	466,181		184	
Fuels and Lubricants	3,052,819	5,899	10,246	16,464	3,014,735		1,466	
Miscellaneous Hard Goods	2,432,621	472,239	591,605	373,596	842,344		122,371	
Construction	2,968,161	1,212,068	1,221,194	406,056	4,934		1,135,640	
All Actions of \$10,000 or Less	5,204,223	1,432,987	1,113,275	1,639,440	869,432		1,107,948	

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

Table 6a (Continued)
DOD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1980-FY 1981A
 (Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	FISCAL YEAR 1980	
ALL BUSINESS FIRMS FOR WORK IN THE U.S.								
MAJOR HARD GOODS (SUB-TOTAL)	\$66,703,739 ^B	\$13,434,980	\$22,804,394	\$18,864,065	\$8,436,425	\$1,826,033		
Aircraft	\$40,978,875	\$8,594,566	\$17,354,105	\$13,986,262	\$315,621	\$56,278		
Missile and Space Systems	12,485,263	1,232,844	4,172,890	7,057,184	22,345	0		
Ships	7,889,975	1,827,542	3,128,886	2,931,941	1,433	0		
Tank-Automotive	5,955,170	35,708	5,814,970	640	51,062	52,790		
Weapons	2,115,094	2,002,544	4,285	82,343	23,437	2,437		
Ammunition	1,091,943	663,010	234,505	194,003	425	0		
Electronics & Communications Equip.	1,863,650	1,244,166	425,619	193,575	300	0		
Electronics	9,577,770	1,588,752	3,572,950	3,526,576	216,619	1,051		
SERVICES	\$5,896,879	\$841,978	\$2,257,735	\$1,809,072	\$12,278	\$185,921		
ALL OTHER (SUB-TOTAL)	\$19,827,985	\$3,998,416	\$3,192,554	\$2,868,731	\$8,108,526	\$1,583,834		
Subsistence	1,341,849	227,161	61,908	159,345	893,435	0		
Textiles, Clothing, and Equipage	821,201	9,071	16,431	31,127	764,408	164		
Fuels and Lubricants	4,595,139	24,006	17,658	37,012	4,513,918	2,404		
Miscellaneous Hard Goods	2,960,240	720,063	747,520	396,890	985,502	89,713		
Construction	4,328,427	1,411,333	1,105,528	423,204	4,201	1,368,492		
All Actions of \$10,000 or Less	5,781,128	1,600,782	1,243,509	1,821,153	947,062	1,123,061		
FISCAL YEAR 1981								
ALL BUSINESS FIRMS FOR WORK IN THE U.S.								
MAJOR HARD GOODS (SUB-TOTAL)	\$87,194,528 ^B	\$18,385,681	\$26,752,259	\$23,367,536	\$14,946,845	\$1,934,978		
Aircraft	\$53,321,936	\$12,631,119	\$21,351,572	\$18,096,454	\$430,230	\$49,409		
Missile and Space Systems	16,538,058	1,528,304	5,623,494	9,345,483	32,814	7,963		
Ships	10,232,085	2,564,075	3,497,321	4,169,933	5,693	13		
Tank-Automotive	7,393,249	43,043	7,260,713	2,620	54,564	32,309		
Weapons	3,848,480	3,744,479	6,589	64,308	28,723	4,381		
Ammunition	1,523,192	804,838	516,698	200,062	1,524	0		
Electronics & Communications Equip.	2,053,888	1,520,388	362,479	170,711	1,262	0		
Electronics	11,733,011	2,425,992	4,084,278	4,143,337	311,650	4,717		
SERVICES	\$5,845,754	\$1,119,520	\$1,699,180	\$1,884,366	\$15,989	\$153,909		
ALL OTHER (SUB-TOTAL)	\$28,026,838	\$4,615,042	\$3,701,507	\$3,386,716	\$14,500,626	\$1,731,650		
Subsistence	1,620,734	247,770	71,255	187,346	1,114,365	0		
Textiles, Clothing, and Equipage	866,635	9,540	13,822	25,390	1,817,747	110		
Fuels and Lubricants	10,351,184	20,962	17,444	62,356	10,247,591	2,404		
Miscellaneous Hard Goods	3,669,716	874,344	880,768	562,377	1,525,199	9,077		
Construction	4,944,686	1,729,822	1,191,212	509,132	1,224,320	1,488,202		
All Actions of \$10,000 or Less	6,573,883	1,732,604	1,527,006	2,040,115	1,091,400	131,560		

^A For definitions and coverage, see Notes on Coverage.
^B Includes "Other Defense Agencies" awards.

Table 6a (Concluded)
DOD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1984-FY 1985A
 (Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	FISCAL YEAR 1984	
							FY 1984	FY 1985A
ALL BUSINESS FIRMS FOR WORK IN THE U.S.								
	\$124,912,148 ^B	\$27,861,426	\$39,948,244	\$40,506,812	\$11,673,281	\$1,733,693		
MAJOR HEAD GOODS (SUB-TOTAL)								
Aircraft	\$86,315,336	\$19,306,750	\$31,749,771	\$33,236,110	\$11,499,499	\$2,752		
Missile and Space Systems	29,234,550	3,234,569	8,643,098	17,267,971	88,912	0		
Ships	16,663,293	3,624,636	5,750,288	7,285,976	1,765	0		
Tank-Automotive	9,353,441	21,466	9,222,982	489	88,404	17,800		
Weapons	4,989,563	4,832,841	11,377	84,583	58,944	1,588		
Ammunition	2,425,864	1,312,801	831,516	279,235	2,312	0		
Electronics & Communications Equip.	3,955,411	3,161,247	672,327	121,837	0	0		
Services	19,693,514	3,117,190	6,618,182	8,196,019	273,162	3,364		
ALL OTHER (SUB-TOTAL)								
Services	\$8,478,023	\$1,736,469	\$2,634,093	\$2,454,712	\$56,799	\$108,166		
Subsistence	\$30,118,789	\$6,818,207	\$5,564,380	\$4,815,990	\$11,102,983	\$1,612,775		
Textiles, Clothing, and Equipage	1,112,171	100,077	42,614	34,254	935,226	0		
Fuels and Lubricants	1,086,823	143,075	26,892	35,018	881,805	0		
Miscellaneous Hard Goods	6,325,999	31,899	40,212	79,543	6,171,708	2,602		
Construction	4,936,668	1,280,376	1,287,800	938,798	1,261,629	91,319		
All Actions of \$25,000 or Less	6,670,617	2,576,480	1,766,390	973,348	6,509	1,323,486		
	9,986,511	2,686,400	2,400,472	2,755,029	1,846,106	195,368		
FISCAL YEAR 1985								
ALL BUSINESS FIRMS FOR WORK IN THE U.S.								
	\$139,586,634	\$34,647,817	\$45,656,475	\$45,468,686	\$12,189,521	\$1,624,135		
MAJOR HEAD GOODS (SUB-TOTAL)								
Aircraft	\$98,144,846	\$23,252,979	\$36,609,846	\$37,660,685	\$590,188	\$31,148		
Missile and Space Systems	34,579,580	3,728,610	10,203,015	20,559,971	87,984	-0-		
Ships	18,667,899	3,722,080	6,613,693	8,329,883	2,243	-0-		
Tank-Automotive	10,404,343	56,846	10,270,641	211	55,846	20,799		
Weapons	5,152,256	4,955,160	38,860	99,896	56,900	1,440		
Ammunition	2,618,277	1,243,399	1,098,152	272,267	4,459	-0-		
Electronics & Communications Equip.	4,684,833	4,021,313	583,472	80,003	45	-0-		
Services	22,037,658	5,525,571	7,802,013	8,318,454	382,711	8,909		
ALL OTHER (SUB-TOTAL)								
Services	\$9,126,012	\$3,449,790	\$2,624,695	\$2,800,418	\$121,830	\$129,279		
Subsistence	\$32,315,776	\$7,945,048	\$6,421,934	\$5,007,583	\$11,477,503	\$1,463,708		
Textiles, Clothing, and Equipage	1,023,603	97,041	32,243	27,823	871,496	-0-		
Fuels and Lubricants	1,143,180	62,494	16,158	42,428	1,021,985	115		
Miscellaneous Hard Goods	6,307,354	36,403	20,061	60,054	6,189,643	1,193		
Construction	5,462,732	1,403,952	1,469,008	1,137,522	1,385,205	67,045		
All Actions of \$25,000 or Less	7,885,620	3,451,215	2,237,907	1,986,060	1,117,764	1,198,674		
	10,493,287	2,899,943	2,646,557	2,753,696	1,997,410	196,681		

^A For definitions and coverage, see Notes on Coverage.
^B Includes "Other Defense Agencies" awards.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1974 through FY 1985 are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$18,739 million during FY 1985 and accounted for 13.1 percent of all DoD procurement. During FY 1984, the comparable dollar amount was \$17,787 million, which was 13.9 percent of the total awards.

Between FY 1974 and FY 1978, there was an annual increase in the dollar value of RDT&E awards. During FY 1979 RDT&E procurement declined to \$8,481 million but has since increased each year.

Although there has been a general upward trend in both total and RDT&E awards since FY 1975, the relative share of RDT&E procurement to total procurement had declined from 17.5 percent in FY 1976 to 11.7 percent in FY 1981, but it increased to 13.8 percent during FY 1982, decreased during FY 1983, increased to 13.9 percent in FY 1984, and decreased again in FY 1985.

Contract awards for RDT&E by procurement program are shown for FY 1974 through FY 1985 in Table 8. This table shows the percentages of RDT&E awards in each program based on the totals shown in Table 6.

Table 7
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1974-FY 1977A

TYPE OF CONTRACTOR	FY 1974		FY 1975		FY 1976		FY 1977	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$5,836,047^B		\$6,319,720^B		\$6,887,536^B		\$7,911,282^B	
INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.								
Army	31,685		37,809		128,139		64,805	
Navy	29,226		25,241		32,927		20,033	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.								
Army	\$5,775,136	17.0	\$6,256,670	16.5	\$6,726,470	17.5	\$7,826,444	16.8
Navy	1,451,799	18.7	1,275,568	14.7	1,379,538	16.1	1,825,133	16.8
Air Force	1,949,484	16.1	1,980,377	14.5	2,410,554	18.3	2,645,643	17.0
Defense Logistics Agency	2,373,853	24.2	3,000,725	27.8	2,936,378	24.9	3,355,668	23.0
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
EDUCATIONAL AND NONPROFIT INSTITUTIONS								
Army	\$627,484	77.9	\$655,189	77.5	\$698,190	79.6	\$705,566	74.4
Navy	103,232	57.9	90,756	57.6	106,899	61.6	114,465	59.9
Air Force	249,209	88.7	260,335	84.9	275,119	87.3	294,664	92.2
Defense Logistics Agency	275,043	79.9	304,098	81.4	316,172	81.8	296,437	68.2
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
BUSINESS FIRMS FOR WORK IN THE U.S.								
Army	\$5,147,652	15.5	\$5,601,481	15.1	\$6,028,280	16.0	\$7,120,878	15.6
Navy	1,348,567	17.8	1,184,812	13.9	1,272,639	15.2	1,710,668	16.0
Air Force	1,700,275	14.3	1,720,042	12.9	2,135,435	16.6	2,350,979	15.5
Defense Logistics Agency	2,098,810	22.2	2,696,627	25.9	2,620,206	23.0	3,059,231	21.6
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
SMALL BUSINESS FIRMS								
Army	\$300,359	5.8	\$316,428	5.6	\$311,370	5.2	\$389,119	5.5
Navy	108,453	8.0	106,860	9.0	106,835	8.4	120,065	7.0
Air Force	119,892	7.1	122,957	7.1	123,239	5.8	161,082	6.9
Defense Logistics Agency	72,014	3.4	86,611	3.2	81,296	3.1	107,972	3.5
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0

A For Definitions and Coverage, See Notes on Coverage.

B Includes awards for "Other Defense Agencies".

Table 7 (Continued)
 DoD Prime Contract Awards for Research, Development,
 Test, and Evaluation by Type of Contractor and Defense
 Component: FY 1978-FY 1981^A

TYPE OF CONTRACTOR	FY 1978		FY 1979		FY 1980		FY 1981	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$8,696,980		\$8,558,669		\$9,488,299		\$10,501,836	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	52,668		57,001		72,803		33,584	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	32,786		21,119		38,257		56,263	
DEFENSE AGENCIES	\$8,611,535	16.0	\$8,480,549	14.2	\$9,376,239	13.8	\$10,411,889	11.7
Army	2,056,892	19.0	1,870,554	15.2	1,912,807	14.1	2,022,997	11.0
Navy	3,000,182	15.2	3,010,282	14.1	3,109,613	13.4	2,542,110	9.3
Air Force	3,242,871	20.4	3,218,955	19.2	3,908,869	20.2	5,329,749	22.1
Defense Logistics Agency	0	0.0	2,550	0.0	1,868	0.0	2,485	0.0
Civil Functions	0	0.0	2,778	0.1	12,218	0.7	1,707	0.1
Other Defense Agencies	309,671	27.6	377,429	27.3	426,863	26.5	500,840	26.2
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$782,829	71.7	\$791,661	77.9	\$1,127,692	77.4	\$1,247,799	74.7
Army	66,100	47.3	66,141	44.1	77,432	45.8	80,224	42.7
Navy	362,400	90.6	329,660	90.4	414,548	82.8	424,538	85.5
Air Force	302,659	63.1	469,764	85.4	576,161	89.8	663,093	82.1
Defense Logistics Agency	0	0.0	2,529	37.5	1,800	15.2	2,842	12.1
Civil Functions	0	0.0	0	0.0	0	0.0	0	0.0
Other Defense Agencies	54,180	77.3	54,097	73.3	57,243	75.2	56,705	67.0
BUSINESS FIRMS FOR WORK IN THE U.S.	\$7,828,687	14.9	\$7,508,888	12.8	\$8,246,547	12.4	\$9,164,090	10.5
Army	1,925,782	18.7	1,808,243	14.6	1,826,372	13.7	1,947,173	10.9
Navy	2,628,282	13.7	2,620,252	12.6	2,692,967	11.8	2,197,472	7.9
Air Force	2,194,018	19.1	2,749,182	17.0	3,332,388	17.9	4,066,658	20.0
Defense Logistics Agency	0	0.0	0	0.0	12,462	0.7	759	0.0
Civil Functions	0	0.0	529	0.0	0	0.0	0	0.0
Other Defense Agencies	255,491	24.3	323,332	24.7	389,620	24.0	444,135	24.3
SMALL BUSINESS FIRMS	\$476,142	6.1	\$502,394	6.7	\$584,303	7.1	\$678,551	7.4
Army	80,920	4.1	94,920	5.1	106,116	3.7	182,757	9.5
Navy	183,939	7.0	183,703	5.1	205,120	7.6	179,422	8.3
Air Force	138,588	4.7	139,400	5.1	172,620	5.2	209,004	4.4
Defense Logistics Agency	0	0.0	0	0.0	144	1.2	0	0.0
Civil Functions	0	0.0	73	0.0	144	1.2	880	93.6
Other Defense Agencies	69,115	27.0	87,308	27.0	100,178	27.3	113,788	25.6

^A For Definitions and Coverage, See Notes on Coverage
 * Less than 0.05 percent.

Table 7 (Concluded)
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1982-FY 1985A

TYPE OF CONTRACTOR	FY 1982		FY 1983		FY 1984		FY 1985	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$14,902,239		\$16,373,654		\$18,343,949		\$18,995,920	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	427,858		931,341		509,159		132,146	
	29,318		29,248		47,400		124,636	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$14,445,063	13.8	\$15,413,065	12.5	\$17,787,390	13.9	\$18,739,138	13.1
Army	2,395,687	10.5	2,048,637	8.2	2,125,481	7.5	2,410,122	7.6
Navy	3,521,420	9.7	3,836,405	8.6	5,862,206	13.8	6,519,172	13.9
Air Force	7,952,763	27.8	8,732,336	23.8	9,186,425	22.0	8,720,889	18.6
Defense Logistics Agency	5,330	*	9,283	0.1	11,546	0.1	8,259,997	0.2
Civil Functions	586	*	477	*	11,230	*	520	*
Other Defense Agencies	569,277	24.6	785,927	25.3	801,502	24.2	1,062,438	29.2
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$1,487,815	75.0	\$1,734,964	77.2	\$2,122,719	78.3	2,462,973	78.6
Army	142,618	54.2	158,476	51.3	181,912	53.0	228,339	56.6
Navy	469,908	75.1	573,539	83.0	830,111	85.0	954,591	88.9
Air Force	803,295	84.9	910,598	84.3	994,707	85.3	1,123,151	84.4
Defense Logistics Agency	4,693	22.4	5,077	59.8	11,546	19.2	9,475	11.4
Civil Functions	461	1.4	297	0.9	122	0.3	168	0.3
Other Defense Agencies	66,749	70.5	86,977	69.4	104,231	79.8	147,249	81.2
BUSINESS FIRMS FOR WORK IN THE U.S.	\$12,957,248	12.7	\$13,678,101	11.3	\$15,564,671	12.5	16,276,165	11.7
Army	2,253,069	10.0	1,890,161	7.7	1,843,565	7.0	2,181,782	7.0
Navy	3,051,422	8.6	3,262,866	7.4	4,832,098	12.1	5,564,581	12.2
Air Force	7,149,467	25.9	7,821,738	21.9	8,191,628	20.2	7,597,738	16.7
Defense Logistics Agency	637	*	4,208	*	0	0.0	16,352	0.1
Civil Functions	125	*	180	*	108	*	352	*
Other Defense Agencies	502,528	22.6	698,950	23.4	697,271	21.9	915,185	26.5
SMALL BUSINESS FIRMS	\$733,139	5.7	\$831,099	6.1	\$914,996	5.8	1,187,546	7.3
Army	193,050	8.6	314,278	11.3	375,385	12.2	523,785	14.8
Navy	189,178	8.2	186,518	11.7	184,729	3.8	282,592	5.1
Air Force	224,730	3.1	272,958	3.5	295,158	3.6	400,620	5.2
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	14,769	8.5
Civil Functions	92	73.5	72	40.0	40	37.0	176	50.0
Other Defense Agencies	126,089	23.1	157,277	22.5	159,686	22.9	165,578	18.1

A For Definitions and Coverage, See Notes on Coverage.
* Less than 0.05 percent.

Table 8
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1974-FY 1977A

PROCUREMENT PROGRAM	AMOUNT (\$000)					PERCENT OF ALL AWARDS IN EACH CATEGORY				
	FY 1974	FY 1975	FY 1976	FY 1977		FY '74	FY '75	FY '76	FY '77	
TOTAL	\$5,836,047	\$6,319,720	\$6,887,536	\$7,911,282		14.8	13.9	14.7	14.2	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	31,685	37,809	128,139	64,805		0.9	0.8	2.1	1.0	
	29,226	25,241	32,927	20,033		1.2	1.1	1.5	0.7	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$5,775,136	\$6,256,670	\$6,726,470	\$7,826,444		17.0	16.5	17.5	15.8	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	627,484	655,189	698,190	705,566		77.9	77.5	79.6	74.4	
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)	5,147,652	5,601,481	6,028,280	7,120,878		15.5	15.1	16.0	15.6	
MAJOR HARD GOODS (SUB-TOTAL)	4,526,830	4,908,871	5,298,797	6,223,232		21.8	22.1	23.2	21.2	
Aircraft	1,316,533	1,154,335	1,311,029	1,618,085		20.3	17.2	18.6	17.8	
Missile and Space Systems	1,469,339	1,650,575	2,045,500	2,097,334		34.8	35.9	43.4	37.8	
Ships	319,247	221,400	241,866	302,178		8.6	6.3	6.4	7.2	
Tanks/Automotive	75,111	92,048	84,780	224,453		10.4	9.7	6.4	12.5	
Weapons	139,511	115,806	123,820	185,863		35.6	26.5	24.2	28.7	
Aircraft	62,544	57,005	90,554	85,070		4.1	4.4	9.6	6.1	
Electronics and Communications Equipment	1,144,495	1,617,702	1,401,248	1,710,249		31.0	34.6	31.3	25.8	
SERVICES	553,093	618,795	644,782	784,104		20.7	20.2	20.2	23.2	
OTHER (SUB-TOTAL)	67,729	73,815	84,701	113,542		0.7	0.6	0.7	0.9	
Subsistence	22	0	18	39		*	0.0	*	*	
Textiles, Clothing, and Equipage	5,522	6,204	9,068	8,637		1.1	1.4	1.9	1.6	
Fuels and Lubricants	320	1,102	1,102	21		*	*	*	*	
Miscellaneous Hard Goods	43,320	51,544	55,482	80,590		3.4	3.7	4.1	4.5	
Construction	1,920	1,987	15,733	18,928		0.1	0.1	0.3	0.2	
All Actions of \$10,000 or Less	17,766	14,778	13,318	15,329		0.5	0.4	0.3	0.4	

A For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

Table 8 (Continued)
 DOD Prime Contract Awards for Research, Development,
 Test, and Evaluation by Procurement Program:
 FY 1978-FY 1981A

PROCUREMENT PROGRAM	AMOUNT (\$'000)					PERCENT OF ALL AWARDS IN EACH CATEGORY				
	FY 1978	FY 1979	FY 1980	FY 1981	FY '78	FY '79	FY '80	FY '81		
TOTAL	\$8,696,980	\$8,558,669	\$9,485,299	\$10,501,836	13.4	12.1	11.3	10.0		
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	52,668	57,001	72,803	33,684	0.7	0.8	0.7	0.3		
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$8,611,526	\$8,480,549	\$9,374,239	\$10,411,889	16.0	14.2	13.8	11.7		
EDUCATIONAL AND NONPROFIT INSTITUTIONS BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)	782,839	971,661	1,127,692	1,247,799	71.7	77.9	77.4	74.7		
MAJOR HARD GOODS (SUB-TOTAL)	7,828,687	7,508,888	8,246,547	9,164,090	14.9	12.8	12.4	10.5		
Aircraft	6,833,718	6,598,370	7,080,738	8,064,524	19.9	17.6	17.3	15.1		
Missile and Space Systems	1,630,378	1,311,988	1,156,735	728,101	14.9	11.3	9.3	4.4		
Ships	2,487,946	2,705,752	2,952,724	4,131,421	37.9	40.6	37.4	40.4		
Tank-Automotive	247,774	295,868	304,346	252,585	4.6	4.9	5.1	3.4		
Weapons	508,924	116,552	109,816	139,416	25.3	5.5	5.2	3.6		
Armament	198,578	266,119	209,618	202,249	23.6	29.0	19.2	13.3		
Electronics and Communications Equipment	83,497	128,702	184,803	275,682	5.3	7.3	9.9	13.4		
SERVICES	1,676,821	1,775,389	2,152,695	2,335,060	24.3	21.2	22.5	19.9		
OTHER (SUB-TOTAL)	909,044	826,010	1,043,534	919,289	20.0	18.3	17.7	15.7		
Subsistence	85,925	84,508	122,275	180,287	0.6	0.5	0.6	0.6		
Textiles, Clothing, and Equipage	18	0	0	0	*	0.0	0.0	0.0		
Fuels and Lubricants	6,349	5,028	4,996	5,322	0.9	0.9	0.8	0.8		
Miscellaneous Hard Goods	5,744	720	103,124	153,252	0.1	0.2	3.5	4.2		
Construction	58,738	61,278	7,428	3,028	2.3	0.2	0.2	0.2		
All Actions of \$10,000 or Less	1,903	10,458	12,783	10,800	0.3	0.2	0.2	0.3		

A For definitions and coverage, see Notes on Coverage.
 * Less than 0.05 percent.

Table 8 (Concluded)
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1982-FY 1985^A

PROCUREMENT PROGRAM	AMOUNT (\$000)					PERCENT OF ALL AWARDS IN EACH CATEGORY						
	FY 1982	FY 1983	FY 1984	FY 1985	FY '82	FY '83	FY '84	FY '85	FY '82	FY '83	FY '84	FY '85
TOTAL	\$14,902,239	\$16,373,654	\$18,343,949	\$18,995,920	11.9	11.7	12.6	11.7				
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	427,858	931,341	509,159	132,146	3.4	9.4	5.0	1.2				
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$14,445,063	\$15,413,065	\$17,787,390	\$18,739,138	13.8	12.5	13.9	13.1				
EDUCATIONAL AND NONPROFIT INSTITUTIONS	1,487,815	1,734,964	2,122,719	2,462,973	75.0	77.2	78.3	78.7				
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)	12,957,248	13,678,101	15,664,671	16,276,165	12.4	11.3	12.5	11.7				
MAJOR HARD GOODS (SUB-TOTAL)	11,843,980	12,421,625	14,381,018	14,600,815	17.5	15.4	16.7	14.9				
Aircraft	2,890,439	2,036,249	2,286,443	2,268,048	13.7	7.7	7.8	6.6				
Missile and Space Systems	5,105,048	5,822,574	6,439,307	6,129,666	40.2	39.6	38.6	32.8				
Ships	325,572	406,828	656,612	674,761	3.4	3.2	7.0	5.5				
Tank-Automotive	156,809	126,141	130,344	130,344	3.6	3.4	2.5	2.5				
Weapons	262,973	273,029	552,749	612,291	11.3	11.2	22.8	23.4				
Armament	269,677	277,585	282,894	322,892	7.6	8.7	7.2	6.9				
Electronics and Communications Equipment	2,833,462	3,448,757	4,036,872	4,462,813	19.9	20.7	20.5	20.3				
SERVICES	878,911	907,078	998,605	1,245,151	11.1	8.7	11.8	13.6				
OTHER (SUB-TOTAL)	234,357	349,398	285,048	430,199	0.9	1.2	0.9	1.3				
Subsistence	1,324	54	0	0	0.1	*	0.0	0.0				
Textiles, Clothing, and Equipage	9,490	17,906	18,454	11,078	0.9	1.6	1.7	1.0				
Fuels and Lubricants	3,887	3,185	5,995	7,714	0.1	*	0.1	0.1				
Miscellaneous Hard Goods	200,633	267,401	209,175	360,900	4.5	5.7	4.2	6.6				
Construction	1,732	2,046	461	8,470	*	*	*	0.1				
All Actions of \$25,000 or Less	17,231	58,826	50,963	42,037	0.3	0.6	0.5	0.4				

^A For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

AWARDS BY METHOD OF PROCUREMENT

Awards by Extent of Competition

Total DoD awards subject to competition during FY 1985 totaled \$139,604 million compared to \$124,366 during FY 1984. The following shows the changes in the extent of competition categories for fiscal years 1985 and 1984:

(Millions of Dollars)	Change		Percent of Total
	1985	1984	
Formally Advertised /Sealed Bid	\$ 6,386	\$ 6,774	-0.8
Negotiated Price Competition	44,361	34,971	+3.7
Design/Technical Competition	16,614	11,634	+2.5
Follow-On After Price Competition	4,078	4,142	-0.4
Follow-On After Design/Technical Competition	33,284	31,616	-1.6
Catalog/Market Price	1,745	931	+0.5
Non-Competitive	33,136	34,299	-3.9

Table 9 gives the total for both actions and dollars by reporting component for each of these categories.

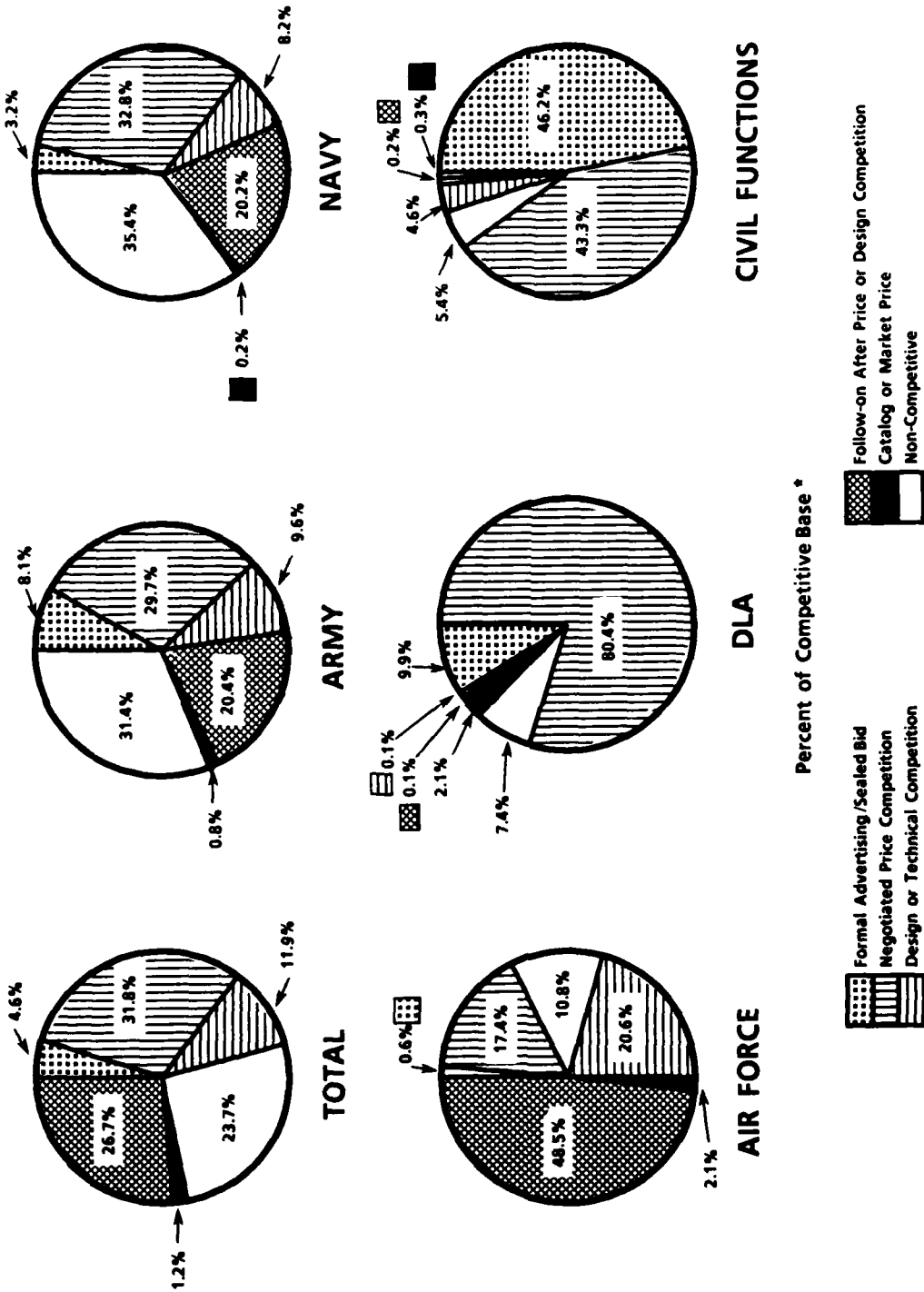
Formally Advertised and Other Awards

Table 11 shows the dollar volume of procurements placed with small businesses and other contractors through formal advertising/sealed bid and other authority during FY 1984 and 1985. During FY 1985, 6.4 percent of total procurement was conducted through formal advertising/sealed bid methods, compared to 5.0 percent last year. Table 12 shows information on these types of awards for FY 1976 through FY 1985.

Statutory Authority

Since the inception of the Competition In Contracting Act (CICA), effective 1 April 1985, Tables 10, 13, 13A, 14, and 15 (DoD Awards by Statutory Authority), are no longer applicable. In FY 1986 new tables will be provided reflecting solicitation procedures required by CICA.

Chart IV
Percent Distribution of DoD Procurement by Extent of Competition
According to Defense Component: FY 1985



Percent of Competitive Base *

* Excludes Intragovernmental/FMS, Educational & Nonprofit Institutions, Utilities, BA Program & Brand Name Items for Commissary Resale.

Table 9 (Concluded)
 Net Value of DoD Procurement by Extent of Competition
 According to Defense Component
 FY 1984-FY 1985 A

EXTENT OF COMPETITION	NUMBER OF PROCUREMENT ACTIONS												
	TOTAL B/		ARMY				NAVY						
	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84					
FORMALLY ADVERTISED	532,536	666,972	7,000	54,988	2,000	61,216	2,000	60,653	4,500	78,518	5,700	609,228	43,900
NEGOTIATED PRICE COMPETITION	6,105,896	5,348,865	55,800	1,715,689	61,400	1,657,320	54,800	844,704	82,000	609,228	11,114	11,114	0.8
DESIGN OR TECHNICAL COMPETITION	6,289,664	24,113	0.3	8,952	0.2	5,658	0.2	14,031	1.0	11,114	0.8	11,114	0.8
FOLLOW-ON AFTER PRICE COMPETITION	3,076	3,982	*	878	*	1,259	*	918	0.1	1,087	0.1	1,087	0.1
FOLLOW-ON AFTER DESIGN/TECH. COMPETITION	15,477	14,753	0.2	1,416	0.1	1,304	*	2,800	0.2	2,927	0.2	2,927	0.2
CATALOG OR MARKET PRICE NON-COMPETITIVE	4,644	4,702	*	988	0.1	915	*	748	0.1	687	0.1	687	0.1
TOTAL, EXCEPT EXCLUSIONS	2,824,449	3,514,935	28.2	1,015,504	36.3	1,296,901	42.9	437,538	32.1	885,531	49.4	885,531	49.4
INTRAGOVERNMENTAL/FMS OTHER EXCLUSIONS C/	9,315,742	9,578,352	100.0	2,796,395	100.0	3,024,573	100.0	1,361,392	100.0	1,389,070	100.0	1,389,070	100.0
TOTAL	696,685	1,136,425		221,611		418,240		201,884		279,703		279,703	
	4,667,508	4,055,799		1,453,451		1,160,824		1,824,720		1,339,232		1,339,232	
	14,679,933	14,770,576		4,471,457		4,603,637		3,187,996		3,008,005		3,008,005	

EXTENT OF COMPETITION	AIR FORCE												DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84						
	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT	AMOUNT	PCT						
FORMALLY ADVERTISED	399,193	12.1	507,179	15.0	15,254	7.1	15,810	1.2	2,027	0.8	2,993	0.8	2,993	0.8						
NEGOTIATED PRICE COMPETITION	2,314,731	70.1	2,130,192	62.8	1,111,930	79.3	855,934	65.3	83,447	0.8	71,015	18.4	71,015	18.4						
DESIGN OR TECHNICAL COMPETITION	6,965	0.2	6,047	0.2	19	*	19	*	844	0.2	696	0.2	696	0.2						
FOLLOW-ON AFTER PRICE COMPETITION	1,133	*	1,474	*	30	*	14	*	7	*	18	*	18	*						
FOLLOW-ON AFTER DESIGN/TECH. COMPETITION	11,018	0.3	10,289	0.3	12	*	2	*	8	*	11	*	11	*						
CATALOG OR MARKET PRICE NON-COMPETITIVE	568,346	17.2	733,433	21.6	1,160	0.1	1,475	0.1	9	*	19	*	19	*						
TOTAL, EXCEPT EXCLUSIONS	3,302,529	100.0	3,389,498	100.0	1,398,680	100.0	1,307,507	100.0	346,967	100.0	385,139	100.0	385,139	100.0						
INTRAGOVERNMENTAL/FMS OTHER EXCLUSIONS C/	1,368,663		1,389,147		15,478		15,364		9		5		5							
TOTAL	4,910,379		5,106,265		1,457,426		1,381,705		523,805		557,228		557,228							

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 11

DoD Formally Advertised and Other Prime Contract Awards by Type
of Contractor, According to Defense Component:

FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84
FOR WORK OUTSIDE U.S. C/						
(A) FORMALLY ADVERTISED/SEALED BID	493,998	406,699	187,704	177,051	195,912	168,672
(B) OTHER	8,117,101	7,904,783	3,017,780	2,381,570	3,722,001	994,088
FOR WORK OUTSIDE U.S. SUBTOTAL	8,611,099	8,311,482	3,205,484	2,558,621	4,067,913	1,162,760
EDUCATIONAL AND NONPROFIT INSTITUTIONS						
(A) FORMALLY ADVERTISED/SEALED BID	12,335	9,426	7,437	6,112	1,134	3,005
(B) OTHER	3,116,726	2,700,462	395,354	337,028	1,071,842	962,021
EDUCATIONAL AND NONPROFIT INSTITUTIONS SUBTOTAL	3,129,061	2,709,888	402,791	343,140	1,072,976	965,026
SMALL BUSINESS FIRMS IN THE U.S.						
(A) FORMALLY ADVERTISED/SEALED BID	4,281,907	2,353,687	1,939,952	771,336	627,438	474,907
(B) OTHER	21,786,862	21,462,773	5,809,529	5,903,836	6,394,342	5,625,476
SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	26,068,769	23,816,460	7,749,481	6,675,172	7,021,780	6,100,383
OTHER BUSINESS FIRMS IN THE U.S.						
(A) FORMALLY ADVERTISED/SEALED BID	4,875,541	4,015,757	2,225,938	1,854,664	990,478	620,202
(B) OTHER	108,662,324	87,079,931	21,217,072	19,321,590	27,644,217	33,227,659
OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	113,537,865	101,095,688	23,443,010	21,186,254	28,334,695	33,847,861
BUSINESS FIRMS FOR WORK IN THE U.S.						
(A) FORMALLY ADVERTISED/SEALED BID	9,157,448	6,369,444	4,165,890	2,626,000	1,617,916	1,085,109
(B) OTHER	130,429,186	118,542,704	27,026,601	25,235,426	44,038,559	38,953,135
BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	139,586,634	124,912,148	31,192,491	27,861,426	45,656,475	39,948,244
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS						
(A) FORMALLY ADVERTISED/SEALED BID	9,663,781	6,785,569	4,361,031	2,809,163	1,814,962	1,266,786
(B) OTHER	141,863,013	129,147,949	30,439,735	27,934,024	45,982,402	40,509,244
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS SUBTOTAL	151,526,794	135,933,518	34,800,766	30,763,187	47,797,364	42,076,030
INTRAGOVERNMENTAL/FMS	12,398,566	10,098,092	2,695,771	2,635,791	4,228,999	3,355,004
TOTAL	163,925,360	146,031,610	\$37,496,537	\$33,398,978	\$52,026,363	\$45,431,034
FORMALLY ADVERTISED/SEALED BID AS A PERCENT OF:						
TOTAL, EXCLUDING INTRAGOVERNMENTAL/FMS	6.4	5.0	12.5	9.1	3.8	3.0
BUSINESS FIRMS FOR WORK IN THE U.S.	6.6	5.1	13.4	9.4	3.5	2.7

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES OTHER DEFENSE AGENCIES' AWARDS, NOT INCLUDED ELSEWHERE IN THIS TABLE.
C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

Table 11 (Concluded)
 DOD Formally Advertised and Other Prime Contract Awards by Type
 of Contractor, According to Defense Component:
 FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84
FOR WORK OUTSIDE U.S. C/ (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER FOR WORK OUTSIDE U.S. SUBTOTAL	3,577 1,742,274 1,745,851	5,346 1,643,942 1,649,288	104,355 2,430,460 2,534,815	46,971 2,829,269 2,876,240	2,321 4,862 7,183	8,621 125 8,746
EDUCATIONAL AND NONPROFIT INSTITUTIONS (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER	415 1,329,281 1,329,696	184 1,166,623 1,166,807	2,705 79,853 82,558	29 60,258 60,287	371 60,139 60,510	0 43,935 43,935
SMALL BUSINESS FIRMS IN THE U.S. (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	497,904 4,204,804 4,702,708	115,949 4,225,383 4,341,332	991,923 4,143,985 5,135,908	812,357 4,425,197 5,237,554	206,043 677,360 883,403	169,733 758,098 927,831
OTHER BUSINESS FIRMS IN THE U.S. (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	228,053 40,537,925 40,765,978	195,774 35,969,706 36,165,480	763,334 6,290,279 7,053,613	612,642 5,823,085 6,435,727	648,622 92,110 740,732	718,462 87,400 805,862
BUSINESS FIRMS FOR WORK IN THE U.S. (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	725,957 44,742,729 45,468,686	311,723 40,195,089 40,506,812	1,755,257 10,434,264 12,189,521	1,424,999 10,248,282 11,673,281	854,665 769,470 1,624,135	888,195 845,498 1,733,693
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS SUBTOTAL	729,949 47,814,284 48,544,233	317,253 43,005,654 43,322,907	1,862,317 12,944,577 14,806,894	1,471,999 13,137,809 14,609,808	857,357 834,471 1,691,828	896,816 889,558 1,786,374
INTRAGOVERNMENTAL/FMS TOTAL	4,758,486	3,516,378	365,629	274,253	75,077	66,971
FORMALLY ADVERTISED/SEALED BID AS A PERCENT OF: TOTAL, EXCLUDING INTRAGOVERNMENTAL/FMS BUSINESS FIRMS FOR WORK IN THE U.S.	\$53,302,719	\$46,839,285	\$15,172,523	\$14,884,061	\$1,766,905	\$1,853,345
	1.5	0.7	12.6	10.1	50.7	50.2
	1.6	0.8	14.4	12.2	52.6	51.2

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 12
DoD Formally Advertised and Other Prime Contract Awards by Type
of Contractor: FY 1976-FY 1985A
 (Amounts in Millions)

TYPE OF CONTRACTOR	FISCAL YEAR										
	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	
TOTAL	\$46,934 ^B	\$55,572	\$65,185	\$70,956	\$83,686	\$105,223	\$124,725	\$140,483	\$146,032	\$163,725	
INTRAGOVERNMENTAL	6,195	6,208	7,467	7,288	10,160	9,798	12,755	9,903	10,098	12,399	
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$40,726	\$49,364	\$57,718	\$63,668	73,526	\$95,425	\$111,970	\$130,580	\$135,934	\$151,327	
Formally Advertised	3,232	2,928	3,918	5,058	5,598	6,977	7,487	7,120	6,786	9,664	
Other	37,494	45,436	53,800	58,610	67,928	88,448	104,483	123,460	129,148	141,663	
FOR WORK OUTSIDE THE U.S.	\$2,255	\$2,824	\$4,011	\$3,877	\$5,366	\$6,559	\$7,522	\$7,236	\$8,311	8,611	
Formally Advertised	86	58	97	125	152	204	315	358	407	494	
Other	2,169	2,766	3,914	3,752	5,214	6,355	7,207	6,878	7,904	8,117	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$877	\$948	\$1,092	\$1,247	\$1,456	\$1,671	\$1,984	\$2,248	\$2,710	3,129	
Formally Advertised	1	4	1	1	3	9	7	9	9	12	
Other	876	944	1,091	1,246	1,453	1,662	1,977	2,239	2,701	3,117	
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	\$37,594	\$45,595	\$52,615	\$58,544	\$66,704	\$87,195	\$102,464	\$121,096	\$124,912	\$139,587	
Formally Advertised	3,166	3,869	3,820	4,932	5,443	6,764	7,165	6,753	6,399	9,157	
Other	34,428	41,726	48,795	53,612	61,261	80,431	95,299	114,343	118,513	130,429	
Small Business Firms	7,495	8,913	10,101	12,171	13,588	17,770	20,144	22,769	23,816	26,049	
Formally Advertised	1,099	1,346	1,604	1,914	2,023	2,667	2,738	2,504	2,353	4,282	
Other	6,396	7,567	8,497	10,257	11,565	15,103	17,406	20,265	21,463	21,767	
Other Business Firms	30,099	36,682	42,514	46,373	53,116	69,425	82,320	98,327	101,096	113,538	
Formally Advertised	2,068	2,523	2,217	3,018	3,420	4,097	4,427	4,249	4,016	4,876	
Other	28,031	34,159	40,297	43,355	49,696	65,328	77,893	94,078	97,080	108,662	
FORMALLY ADVERTISED AS A PERCENT OF:											
Total, Excluding Intragovernmental Business Firms for Work in the U.S.	7.9%	8.0%	6.8%	7.9%	7.6%	7.3%	6.7%	5.5%	5.0%	6.4	
	8.4%	8.5%	7.3%	8.6%	8.4%	8.0%	7.3%	5.9%	5.4%	6.6	

A For definitions and coverage, see Notes on Coverage.

B Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), not included elsewhere in this table: FY 1976, \$14M.

* Less than \$500,000.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DoD prime contract awards over \$25,000 for FY 1984 and FY 1985. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal years 1974 through 1985.

During FY 1985 awards over \$25,000 (excluding intragovernmental awards) totaled \$139,912 million, of which \$115,552 million, or 82.6 percent, was awarded under fixed price procedures and \$23,141 million, or 16.5 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$1,218 million, or 0.9 percent.

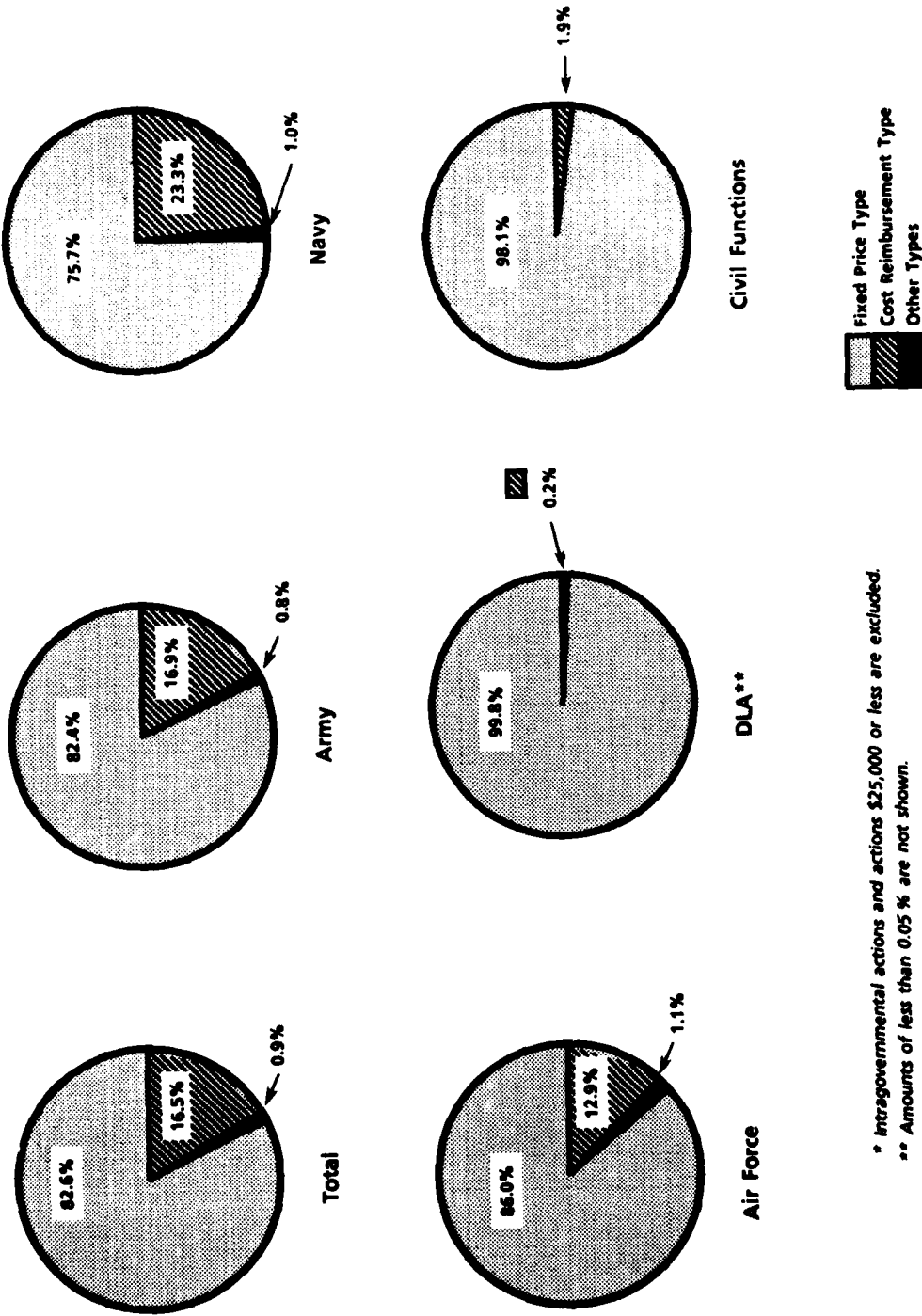
Cost-plus-fixed-fee (CPFF) contracts accounted for 8.1 percent of the total contract awards over \$25,000 during

FY 1985. The use of incentive contracts (both fixed and cost-types combined) decreased from 22.8 percent of total contract dollars in FY 1984 to 22.0 percent in FY 1985. The use of firm fixed-price contracts increased from 50.3 percent to 53.3 percent.

The total of 228,937 contract actions over \$25,000 for FY 1985 (see Table 16) includes 108,171 original contract actions and modifications calling for additional work and 120,766 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work increased by 9.1 percent, and actions representing delivery orders and modifications pursuant to the terms of the original contract increased by 5.2 percent.

Chart V
Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision,
According to Defense Component: FY 1985

Percent of Total Procurement *



* Intragovernmental actions and actions \$25,000 or less are excluded.
 ** Amounts of less than 0.05 % are not shown.

Table 16
 DoD Prime Contract Awards by Type of Pricing
 Provision, According to Defense Component:
 FY 1984-FY 1985A

	NET VALUE (\$000)				NUMBER OF PROCUREMENT ACTIONS			
	OCT 84-SEP 85		OCT 83-SEP 84		OCT 84-SEP 85		OCT 83-SEP 84	
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER
ACTIONS OVER \$25,000								
FIXED PRICE TYPE								
FIRM	74,503,325	53.3	82,835,084	50.3	176,767	77.2	92,993	83,774
INDETERMINABLE	297,250	0.2	21,567,851	13.2	401	0.2	88	31
INCENTIVE	24,337,817	17.0	15,870,000	9.7	5,887	2.7	689	4,808
ECONOMIC PRICE ADJUSTMENT	16,414,094	11.7	15,673,308	9.7	6,867	3.0	2,867	3,800
FIXED PRICE TYPE SUBTOTAL	115,552,316	82.6	100,916,834	60.7	189,179	82.6	96,730	92,449
COST REIMBURSEMENT TYPE								
NO FEE	2,075,787	1.5	1,880,808	1.5	5,001	2.2	2,410	2,591
FIXED FEE	11,400,151	8.1	10,439,885	6.4	22,857	9.9	7,093	15,584
INCENTIVE FEE	6,389,419	4.6	6,675,880	5.3	1,716	0.7	354	1,362
AWARD FEE	3,285,754	2.4	3,948,301	3.2	3,108	1.4	518	2,580
COST REIMBURSEMENT TYPE SUBTOTAL	23,141,121	16.5	22,942,865	18.4	32,482	14.2	10,375	22,107
OTHER TYPES								
TIME AND MATERIALS	1,045,745	0.7	667,590	0.8	5,911	2.6	677	5,234
LABOR HOURS	172,814	0.1	181,421	0.2	1,365	0.6	389	976
OTHER TYPES SUBTOTAL	1,218,659	0.9	1,159,011	0.9	7,276	3.2	1,066	6,210
ACTIONS OVER \$25,000 SUBTOTAL	139,912,098	100.0	125,018,710	100.0	228,937	100.0	108,171	120,766
ACTIONS \$25,000 OR LESS	11,414,698		10,914,808		13,329,496		13,420,282	
INTRAGOVERNMENTAL/FMS	12,388,566		10,098,092		1,121,500		1,138,425	
TOTAL	163,725,360		146,031,610		14,879,933		14,770,589	

A/ FOR DEFINITIONS AND COVERAGE SEE NOTES ON COVERAGE
 B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.
 C/ LESS THAN 0.05 PERCENT

Table 16 (Continued)
 DOD Prime Contract Awards by Type of Pricing
 Provision, According to Defense Component:
 FY 1984-FY 1985A

	ARMY											
	NET VALUE (\$000)				NUMBER OF PROCUREMENT ACTIONS							
	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	AMOUNT PERCENT	AMOUNT PERCENT	TOTAL PERCENT	NEW WORK	OTHER	TOTAL PERCENT	NEW WORK	OTHER
ACTIONS OVER \$25,000												
FIXED PRICE TYPE												
FIRM	20,557,716	65.1	16,106,026	58.3	44,416	79.7	25,300	19,116	40,536	80.2	22,655	17,631
REDUCIBLE	286,689	0.9	371,514	1.3	105	0.2	52	53	88	0.2	25	64
INCENTIVE	1,817,674	5.8	2,380,713	8.7	417	0.7	82	335	591	1.2	125	466
ECONOMIC PRICE ADJUSTMENT	3,347,302	10.6	3,880,861	13.0	2,406	4.3	231	2,175	1,871	3.7	780	1,061
FIXED PRICE TYPE SUBTOTAL	26,008,681	82.4	22,469,114	81.4	47,344	84.9	25,665	21,679	43,137	85.2	23,895	19,242
COST REIMBURSEMENT TYPE												
NO FEE	488,303	1.6	483,982	1.8	1,461	2.6	737	724	1,352	2.7	678	674
FIXED FEE	2,586,336	8.2	2,606,753	9.4	4,494	8.1	1,855	2,639	3,872	7.8	1,580	2,382
INCENTIVE FEE	1,407,788	4.5	1,313,880	4.8	608	1.1	102	506	822	1.6	91	311
AWARD FEE	824,514	2.6	550,427	2.0	391	0.7	68	323	308	0.6	92	216
COST REIMBURSEMENT TYPE SUBTOTAL	5,328,751	16.9	4,955,042	17.9	6,954	12.5	2,762	4,192	6,252	12.3	2,441	3,811
OTHER TYPES												
TIME AND MATERIALS	223,961	0.7	189,418	0.7	1,386	2.5	116	1,280	1,200	2.4	114	1,098
LABOR HOURS	7,570		4,512		56	0.1	12	44	38	0.1	12	27
OTHER TYPES SUBTOTAL	241,531	0.8	183,930	0.7	1,452	2.6	128	1,324	1,238	2.4	126	1,113
ACTIONS OVER \$25,000 SUBTOTAL	31,580,663	100.0	27,618,086	100.0	55,750	100.0	28,555	27,195	50,628	100.0	26,462	24,166
ACTIONS \$25,000 OR LESS	3,218,803		3,145,101		4,061,213		28,555	27,195	4,134,769		26,462	24,166
INTRAGOVERNMENTAL/FMS	2,695,771		2,635,791		354,494		28,555	27,195	418,240		26,462	24,166
TOTAL	37,486,537		33,398,978		4,471,457		28,555	27,195	4,603,637		26,462	24,166

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1984-FY 1985A

	NET VALUE (\$000)						NUMBER OF PROCUREMENT ACTIONS					
	OCT 84-SEP 85			OCT 83-SEP 84			OCT 84-SEP 85			OCT 83-SEP 84		
	AMOUNT	PERCENT	TOTAL PERCENT	AMOUNT	PERCENT	TOTAL PERCENT	NEW WORK	OTHER	TOTAL PERCENT	NEW WORK	OTHER	TOTAL PERCENT
ACTIONS OVER \$25,000	25,835,535	57.4	21,485,551	54.4	52,440	89.1	22,984	28,478	45,043	66.6	19,271	25,772
FIXED PRICE TYPE	8,272	0.0	7,574	0.0	17	0.0	17	0	0	0.0	17	33
FIRM	7,562,894	16.8	6,137,666	15.5	1,907	2.5	288	1,619	1,982	2.6	251	1,731
REDETERMINABLE	872,439	1.5	703,348	1.8	422	0.6	127	285	433	0.6	110	323
INCENTIVE												
ECONOMIC PRICE ADJUSTMENT	34,080,343	75.7	28,334,139	71.7	54,785	72.2	23,398	31,399	47,508	70.3	16,668	27,859
FIXED PRICE TYPE SUBTOTAL												
COST REIMBURSEMENT TYPE	366,977	0.8	389,211	1.0	2,078	2.7	1,170	908	1,838	2.7	1,021	817
NO FEE	6,201,051	13.8	5,588,275	14.1	12,630	16.7	2,792	9,838	11,649	17.5	2,728	9,121
FIXED FEE	2,640,043	5.9	2,380,212	6.0	484	0.6	122	342	579	0.9	127	452
INCENTIVE FEE	1,265,773	2.8	2,378,265	6.0	1,941	2.6	308	1,633	2,084	3.1	260	1,824
AWARD FEE												
COST REIMBURSEMENT TYPE SUBTOTAL	10,473,844	23.3	10,734,963	27.2	17,113	22.6	4,392	12,721	16,350	24.2	4,136	12,214
OTHER TYPES	283,187	0.6	274,233	0.7	2,687	3.5	291	2,408	2,426	3.6	286	2,140
TIME AND MATERIALS	158,489	0.4	180,765	0.5	1,278	1.7	359	919	1,296	1.9	421	878
LABOR HOURS	441,676	1.0	454,998	1.2	3,845	5.2	620	3,325	3,725	5.5	707	3,018
OTHER TYPES SUBTOTAL	44,995,863	100.0	39,524,100	100.0	75,853	100.0	25,408	47,445	67,583	100.0	24,492	43,081
ACTIONS OVER \$25,000 SUBTOTAL	2,801,501		2,551,930		2,778,424				2,660,719			
ACTIONS \$25,000 OR LESS	4,228,999		3,355,004		333,719				279,703			
INTRAGOVERNMENTAL/FMS	\$52,028,363		\$45,431,034		3,187,986				3,008,005			
TOTAL												

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 16 (Continued)
 Dod Prime Contract Awards by Type of Pricing
 Provision, According to Defense Component:
 FY 1984-FY 1985A

	NET VALUE (\$000)				AIR FORCE							
	OCT 84-SEP 85		OCT 83-SEP 84		OCT 84-SEP 85		OCT 83-SEP 84					
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL PERCENT	NEW WORK	OTHER	TOTAL PERCENT	NEW WORK	OTHER		
ACTIONS OVER \$25,000												
FIXED PRICE TYPE												
FIRM	19,520,488	42.9	18,533,724	41.0	40,804	78.0	18,653	21,951	40,883	77.9	19,940	22,963
REDEMPTIBLE	4,713	0.0	182,124	0.5	233	0.4	7	226	734	1.4	8	725
INCENTIVE	14,764,717	32.4	13,237,497	32.8	2,777	5.3	292	2,485	2,359	4.5	385	1,874
ECONOMIC PRICE ADJUSTMENT	4,893,173	10.7	3,833,893	9.8	1,005	1.9	298	709	1,194	2.3	372	822
FIXED PRICE TYPE SUBTOTAL	39,173,875	86.0	33,887,338	84.0	44,819	85.7	19,248	25,371	45,170	86.1	17,709	27,464
COST REIMBURSEMENT TYPE												
NO FEE	1,130,212	2.5	920,708	2.3	1,171	2.3	351	820	1,151	2.2	391	780
FIXED FEE	1,533,752	3.4	1,292,457	3.2	1,372	2.8	1,076	2,285	3,319	6.3	872	2,347
INCENTIVE FEE	2,127,556	4.7	2,800,536	7.0	805	1.6	671	434	565	1.1	84	501
AWARD FEE	1,095,188	2.4	949,151	2.3	884	1.8	107	577	597	1.1	88	511
COST REIMBURSEMENT TYPE SUBTOTAL	5,876,710	12.9	5,960,002	14.8	5,721	11.0	1,595	4,126	5,632	10.7	1,483	4,149
OTHER TYPES												
TIME AND MATERIALS	495,810	1.1	487,376	1.2	1,691	3.2	203	1,488	1,635	3.1	123	1,512
LABOR HOURS	1,327	0.0	3,248	0.0	10	0.0	4	8	22	0.0	0	18
OTHER TYPES SUBTOTAL	497,207	1.1	490,624	1.2	1,701	3.3	207	1,494	1,657	3.2	129	1,528
ACTIONS OVER \$25,000 SUBTOTAL	45,547,592	100.0	40,337,964	100.0	52,041	100.0	21,050	30,981	52,459	100.0	19,318	33,141
ACTIONS \$25,000 OR LESS	2,996,641		2,984,943		4,532,189				4,726,186			
INTRAGOVERNMENTAL/FMS	4,758,488		3,516,378		326,169				327,620			
TOTAL	53,302,719		48,839,285		4,910,379				5,106,285			

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 16 (Continued)
 DoD Prime Contract Awards by Type of Pricing
 Provision, According to Defense Component:
 FY 1984-FY 1985A

	DEFENSE LOGISTICS AGENCY											
	NET VALUE (\$000)					NUMBER OF PROCUREMENT ACTIONS						
	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84		
AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL	PERCENT	NEW WORK	OTHER	
ACTIONS OVER \$25,000	5,218,735	41.0	5,253,508	41.4	30,045	90.7	21,308	8,737	28,907	90.3	20,201	8,706
FIXED PRICE TYPE	3,258	0	5,918	0.1	22	0.1	5	17	33	0.1	5	28
FIRM REDETERMINABLE	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
INCENTIVE	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
ECONOMIC PRICE ADJUSTMENT	7,484,511	58.8	7,412,908	58.4	2,987	9.0	2,306	661	3,025	9.4	2,469	558
FIXED PRICE TYPE SUBTOTAL	12,706,502	99.8	12,672,335	99.9	33,034	99.7	23,619	9,415	31,985	99.8	22,675	9,290
COST REIMBURSEMENT TYPE	821	0.2	587	0.1	6	0.2	2	6	4	0.2	1	3
NO FEE	25,222	0.2	12,158	0.1	69	0.2	13	58	51	0.2	3	48
FIXED FEE	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
INCENTIVE FEE	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
AWARD FEE	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
COST REIMBURSEMENT TYPE SUBTOTAL	26,043	0.2	12,745	0.1	77	0.2	15	82	55	0.2	4	51
OTHER TYPES	2,133	0.2	837	0.1	11	0.2	1	10	4	0.2	0	4
TIME AND MATERIALS	406	0.2	53	0.1	4	0.2	3	1	1	0.2	1	0
LABOR HOURS	2,539	0.2	890	0.1	15	0.2	4	11	5	0.2	1	4
OTHER TYPES SUBTOTAL	12,735,084	100.0	12,685,970	100.0	33,126	100.0	23,838	9,488	32,025	100.0	22,880	9,345
ACTIONS OVER \$25,000 SUBTOTAL	2,071,810		1,923,838		1,370,478			1,301,352				
ACTIONS \$25,000 OR LESS	365,629		274,253		53,822			48,328				
INTRAGOVERNMENTAL/FMS	\$15,172,523		\$14,884,081		1,457,428			1,381,705				
TOTAL	\$15,172,523		\$14,884,081		1,457,428			1,381,705				

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 16 (Concluded)
Dod Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1984-FY 1985A

	NET VALUE (\$000)				NUMBER OF PROCUREMENT ACTIONS							
	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	NEW WORK	OTHER	NEW WORK	OTHER				
	AMOUNT PERCENT	AMOUNT PERCENT	TOTAL PERCENT	TOTAL PERCENT								
ACTIONS OVER \$25,000												
FIXED PRICE TYPE												
FIRM	1,452,576	97.5	1,535,721	96.9	4,795	97.2	2,298	2,497	4,612	96.5	2,318	2,294
REDETERMINABLE	217	0.0	36	0.0	7	0.1	0	7	1	0.0	0	1
INCENTIVE	128	0.0	1,218	0.1	1	0.0	0	1	2	0.0	2	0
ECONOMIC PRICE ADJUSTMENT	8,363	0.6	15,863	1.0	30	0.6	5	25	44	0.8	14	30
FIXED PRICE TYPE SUBTOTAL	1,461,284	98.1	1,552,838	97.0	4,822	98.0	2,303	2,530	4,659	97.5	2,334	2,325
COST REIMBURSEMENT TYPE												
NO FEE	25,535	1.7	29,605	1.9	81	1.6	36	45	94	2.0	29	85
FIXED FEE	1,263	0.1	1,032	0.1	12	0.2	4	8	16	0.3	1	15
INCENTIVE FEE	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
AWARD FEE	2,013	0.1	1,942	0.1	7	0.1	1	8	8	0.2	2	8
COST REIMBURSEMENT TYPE SUBTOTAL	29,811	1.9	32,579	2.1	100	2.0	41	59	118	2.5	32	88
OTHER TYPES												
TIME AND MATERIALS	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
LABOR HOURS	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
OTHER TYPES SUBTOTAL	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
ACTIONS OVER \$25,000 SUBTOTAL	1,490,095	100.0	1,585,517	100.0	4,933	100.0	2,344	2,589	4,777	100.0	2,366	2,411
ACTIONS \$25,000 OR LESS	201,733		200,857		484,540		34,332		511,649		40,804	
INTRAGOVERNMENTAL/FMS	75,077		66,971		34,332		34,332		40,804		40,804	
TOTAL	\$1,766,805		\$1,853,345		523,805		523,805		557,230		557,230	

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 17

DoD Prime Contract Awards by Type of Pricing Provision:
FY 1976-FY 1985A
(Amounts in Thousands)

TYPE OF PRICING PROVISION	FY 1976		FY 1977		FY 1978		FY 1979		FY 1980	
	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%
TOTAL	\$36,295,370	100.0	\$44,764,792	100.0	\$52,748,848	100.0	\$58,114,392	100.0	\$67,340,684	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$26,561,233	73.5	\$32,649,323	72.9	\$38,803,542	73.6	\$43,143,170	74.1	\$50,736,033	75.3
Firm	15,355,121	42.3	17,628,776	39.4	20,909,464	39.6	26,358,716	45.4	31,056,373	46.1
Redeterminable	468,848	1.3	654,277	1.5	927,337	1.8	1,204,659	2.0	1,284,045	1.8
Incentive	6,393,747	17.6	9,003,706	20.1	10,476,139	19.9	9,704,959	16.7	8,160,808	12.1
Escalation	4,443,517	12.2	5,362,564	12.0	6,490,602	12.3	5,874,836	10.1	10,314,807	15.3
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$9,634,137	26.5	\$12,115,469	27.1	\$13,945,306	26.4	\$14,971,222	25.9	\$16,604,651	24.7
No Fee	1,043,489	2.9	994,647	2.2	1,174,687	2.2	1,162,825	2.0	1,333,227	2.0
Fixed Fee	3,982,870	11.0	4,818,276	10.8	5,714,745	10.8	6,683,882	11.5	7,204,473	10.6
Incentive Fee	3,792,226	10.4	5,124,815	11.4	5,133,722	9.7	5,078,528	8.8	5,537,983	8.2
Award Fee	619,285	1.7	840,987	1.9	1,522,149	2.9	1,549,047	2.7	2,019,427	3.0
Other B	196,267	0.5	336,744	0.8	400,003	0.8	496,940	0.9	609,541	0.9
TOTAL	\$88,362,777	100.0	\$104,776,138	100.0	\$119,805,115	100.0	\$125,018,710	100.0	\$139,912,096	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$68,617,523	77.7	\$80,326,610	76.7	\$98,130,187	82.0	\$100,916,834	80.7	\$115,552,316	82.6
Firm	42,092,404	47.6	52,700,545	50.3	55,195,592	46.1	62,835,664	50.3	74,503,325	53.3
Redeterminable	1,504,164	1.7	1,348,508	1.3	907,403	0.8	567,861	0.5	297,280	0.2
Incentive	11,754,072	13.3	16,426,479	15.7	25,359,090	21.2	21,840,000	17.5	24,337,617	17.4
Escalation	13,266,883	15.0	9,851,078	9.4	16,688,102	13.9	15,673,309	12.5	16,414,094	11.7
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$19,745,254	22.3	\$24,449,528	23.3	\$21,674,928	18.0	\$24,101,876	19.3	\$24,359,780	17.5
No Fee	1,367,621	1.5	1,958,292	1.9	1,670,481	1.4	1,880,809	1.5	2,075,797	1.5
Fixed Fee	7,934,342	9.0	9,930,364	9.5	11,306,829	9.4	10,438,865	8.4	11,400,131	8.1
Incentive Fee	6,674,309	7.6	7,953,877	7.6	4,487,950	3.7	6,675,850	5.3	6,369,529	4.6
Award Fee	2,953,515	3.3	3,643,699	3.5	3,193,389	2.7	3,946,301	3.2	3,293,754	2.4
Other B	815,467	0.9	963,296	0.9	1,016,739	0.8	1,159,011	0.9	1,218,659	0.9

A For definitions and coverage, see Notes on Coverage.
B Includes Time and Materials and Labor Hour Contracts

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1,205 reporting large contractors totaled \$ 54,494 million in FY 1985, which was a 14.5 percent increase from the \$ 47,582 million reported by 1,208 large contractors in FY 1984.

Small businesses received 37.0 percent of the total committed for subcontracting work during FY 1985, compared with 37.7 percent for FY 1984. Comparative data for FY 1976 through FY 1985 are given below.

(Amounts in Millions)

	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985
1. Number of Large Contractors Reporting	703	737	810	832	1,023	1,133	1,170	1,173	1,208	1,205
2. Military Subcontract Commitments	\$11,887	\$15,038	\$17,482	\$21,245	\$25,499	\$33,937	\$35,329	\$39,796	\$47,582	\$54,494
a. Small Businesses	4,475	5,863	7,115	9,071	10,824	13,006	13,380	15,598	17,957	20,145
b. Other Businesses	7,412	9,175	10,367	12,174	14,675	20,931	21,949	24,198	29,625	34,349
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	37.6	39.0	40.7	42.7	42.4	38.3	37.9	39.2	37.7	37.0

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management.

Defense Logistics Agency. The Defense Supply Agency (DSA) was established on January 1, 1962, to manage, procure, and distribute certain common supplies, activities which had previously been the responsibility of the individual military departments. The agency name was changed on January 1, 1977, to the Defense Logistics Agency (DLA).

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service
Defense Commercial Communications Office
Defense Communications Agency
Defense Mapping Agency
Defense Nuclear Agency
Defense Supply Service - Washington
National Security Agency
Office for the Civilian Health & Medical Program of the Uniformed Services (CHAMPUS)
Uniformed Services University of Health Sciences

Prime Contract Award. A legally binding agreement executed by a department of an agency of DoD to obtain supplies services, or construction.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

Subcontract Commitment. A legal agreement between subcontractors establishing the value of goods and services

required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states and the District of Columbia, U.S. possessions, the Commonwealth of Puerto Rico, the Trust Territories of the Pacific, and other areas subject to complete U.S. sovereignty.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).

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