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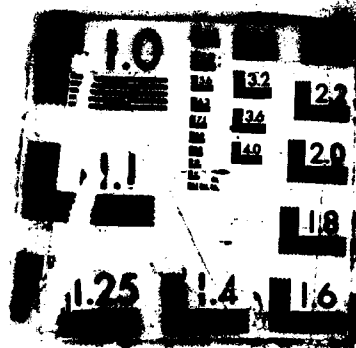
PRIME CONTRACT AWARDS FIRST HALF FISCAL YEAR 1987(U)
WASHINGTON HEADQUARTERS SERVICES (DOD) DC DIRECTORATE
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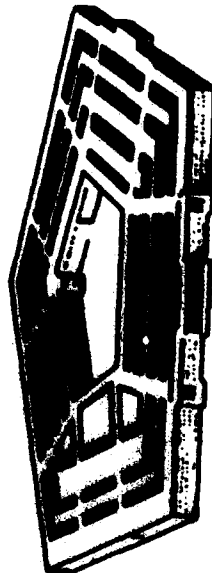
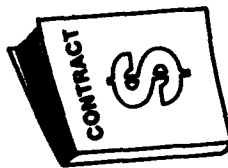
First Half Fiscal Year 1987

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First Half Fiscal Year 1987

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FOREWORD

Prime Contract Awards is published semiannually and contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

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INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. Some historical tables reflect data as early as fiscal year 1978.

Seven categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards published to small businesses and awards for research, development, test, and evaluation (NDTAE) are discussed separately, as is the DoD Small Business Subcontracting Program. *Keywords: Tables (data)*

Notes on Coverage

Beginning with FY 1982, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While some of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 and prior data figures really represent awards over \$10,000.

The previous first half figures appearing in this publication differ from the originally published figures. This is due to changes received during the second half of the fiscal year for records originally submitted in the first half and represents the most accurate data available for the previous first half.

Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes,

or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. It does not include obligations for "in-house" work performed at military-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For definitions of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during the first half of Fiscal Year 1987 totaled \$70,861,605 thousand, as shown below:

Category	Amount
Intragovernmental/FMS	\$ 3,541,971
Work Outside United States	3,598,883
Educational and Nonprofit Institutions	1,991,273
Business Firms Inside United States	<u>61,729,478</u>
	\$70,861,605

Foreign military sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$2,075 million as follows: Army \$400 million; Navy, \$1,088 million; Air Force, \$574 million; Defense Logistics Agency, \$9 million; and Other Defense Agencies \$4 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during the first half of FY 1987 (October 1986 through March 1987) totaled \$70,662 million. This was a decrease of \$5,959 million (7.8 percent) over the \$76,621 million awarded during the first half of FY 1986. Contract awards to U.S. businesses for work inside the United States decreased by \$4,527 million. Awards to or through other Government Agencies decreased by \$657 million, and awards for work outside the United States decreased by \$644 million, while awards to educational and nonprofit institutions increased by \$69 million. See Tables 1 and 2.

Procurement Trends

DoD procurement has increased steadily from \$55.6 billion in FY 1977 to \$163.7 billion in 1985; however, it

decreased to \$156.6 billion in FY 1986 and has continued to decrease during the first half of FY 1987 over the first half of FY 1986. The long-term trend in prime contract awards is shown in Table 3.

Small Business Performance

Small businesses received \$9,961 million during the first half of FY 1987, a decrease of \$263 million over the \$10,244 million for the first half of FY 1986. In terms of net value, small businesses received 18.2 percent of the prime contracts awarded to all business firms for work done in the United States during the first half of this year, compared with 15.5 percent for the first half of last year.

As shown in Chart 1, 3,344,046 contract actions, or 70.1 percent of the total 4,770,416 actions awarded to business firms, involved small businesses.

TABLE 1
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1987-FY 1986

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL			ARMY			NAVY		
	Oct 86-	Oct 85-	Oct 84-	Oct 86-	Oct 85-	Oct 84-	Oct 86-	Oct 85-	Oct 84-
	Mar 87	Mar 88	Mar 89	Mar 87	Mar 88	Mar 89	Mar 87	Mar 88	Mar 89
TOTAL	970,061,000	970,820,704	970,820,704	917,404,304	915,004,012	915,004,012	525,000,000	525,000,000	525,000,000
ACTIONS OF \$25,000 OR LESS	9,475,104	9,200,070	9,200,070	1,870,000	1,800,000	1,800,000	1,111,000	1,111,000	1,111,000
ACTIONS OVER \$25,000	89,300,441	71,400,614	71,400,614	15,425,304	14,204,012	14,204,012	21,889,000	21,889,000	21,889,000
INTRAGOVERNMENTAL									
ACTIONS OF \$25,000 OR LESS	3,541,071	4,300,737	4,300,737	774,173	1,240,422	1,240,422	1,000,000	1,000,000	1,000,000
ACTIONS OVER \$25,000	944,004	970,000	970,000	200,702	200,000	200,000	200,000	200,000	200,000
TOTAL	2,057,107	3,722,757	3,722,757	974,875	1,440,422	1,440,422	1,200,000	1,200,000	1,200,000
FOR WORK OUTSIDE U. S. C/									
ACTIONS OF \$25,000 OR LESS	3,000,000	4,243,000	4,243,000	1,271,000	1,104,000	1,104,000	600,000	600,000	600,000
ACTIONS OVER \$25,000	304,704	340,000	340,000	170,000	170,000	170,000	200,000	200,000	200,000
TOTAL	3,304,704	3,583,000	3,583,000	1,441,000	1,274,000	1,274,000	800,000	800,000	800,000
EDUCATIONAL & NONPROFIT INSTITUTIONS									
ACTIONS OF \$25,000 OR LESS	1,001,273	1,022,070	1,022,070	202,000	200,000	200,000	100,000	100,000	100,000
ACTIONS OVER \$25,000	52,102	50,000	50,000	20,000	20,000	20,000	20,000	20,000	20,000
TOTAL	1,053,375	1,072,070	1,072,070	222,000	220,000	220,000	120,000	120,000	120,000
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)									
ACTIONS OF \$25,000 OR LESS	61,720,470	60,200,000	60,200,000	14,700,470	13,270,000	13,270,000	20,000,000	20,000,000	20,000,000
ACTIONS OVER \$25,000	6,375,000	4,253,500	4,253,500	1,201,000	1,215,000	1,215,000	800,000	800,000	800,000
TOTAL	68,095,470	64,453,500	64,453,500	15,901,470	14,485,000	14,485,000	20,800,000	20,800,000	20,800,000
SMALL BUSINESS FIRMS									
ACTIONS OF \$25,000 OR LESS	2,400,000	2,254,170	2,254,170	500,000	500,000	500,000	500,000	500,000	500,000
ACTIONS OVER \$25,000	7,072,000	7,000,000	7,000,000	2,170,000	2,040,100	2,040,100	2,000,000	2,000,000	2,000,000
TOTAL	9,472,000	9,254,170	9,254,170	2,670,000	2,540,100	2,540,100	2,500,000	2,500,000	2,500,000
OTHER BUSINESS FIRMS									
ACTIONS OF \$25,000 OR LESS	51,740,000	50,012,000	50,012,000	12,015,441	10,840,400	10,840,400	17,520,000	17,520,000	17,520,000
ACTIONS OVER \$25,000	1,004,000	1,000,000	1,000,000	200,000	200,000	200,000	200,000	200,000	200,000
TOTAL	52,744,000	51,012,000	51,012,000	12,215,441	11,040,400	11,040,400	17,720,000	17,720,000	17,720,000
SMALL BUSINESS PERCENT OF BUSINESS FIRMS									
ACTIONS OF \$25,000 OR LESS	10.2	15.5	15.5	10.7	10.8	10.8	12.5	12.5	12.5
ACTIONS OVER \$25,000	55.1	52.0	52.0	44.0	44.0	44.0	44.0	44.0	44.0
TOTAL	33.2	33.8	33.8	28.1	28.1	28.1	28.1	28.1	28.1

A/ For definitions and coverage, see notes on coverage.
 B/ Includes other business firms awards not included elsewhere in this table.
 C/ Includes foreign firms for performance in U.S.

TABLE 1 (concluded)
Dod Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1987-FY 1986 ^N

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS	
	Oct 86-	Mar 87	Oct 86-	Mar 87	Oct 86-	Mar 87	Oct 86-	Mar 87
	Oct 85-	Mar 86	Oct 85-	Mar 86	Oct 85-	Mar 86	Oct 85-	Mar 86
TOTAL								
ACTIONS OF \$25,000 OR LESS	\$23,350,378	\$28,215,767	\$4,023,326	\$9,232,244	\$846,785	\$788,106		
ACTIONS OVER \$25,000	1,508,555	1,427,478	1,006,468	831,437	112,043	72,004		
	21,841,824	28,788,288	3,018,770	8,399,787	254,007	254,007		
INTRAGOVERNMENTAL								
ACTIONS OF \$25,000 OR LESS	922,188	1,889,828	121,399	189,893	21,000	28,284		
ACTIONS OVER \$25,000	194,326	174,195	40,881	38,844	21,170	13,814		
	737,883	1,515,743	80,528	142,438	18,759	10,890		
FOR WORK OUTSIDE U. S. C/								
ACTIONS OF \$25,000 OR LESS	1,224,951	861,917	934,394	1,711,708	8,068	2,176		
ACTIONS OVER \$25,000	89,405	73,041	82,225	43,432	4	22		
	1,135,546	934,958	932,158	1,688,272	8,065	2,143		
EDUCATIONAL + NONPROFIT INSTITUTIONS								
ACTIONS OF \$25,000 OR LESS	1,212,438	816,717	37,109	29,321	15,844	23,100		
ACTIONS OVER \$25,000	18,382	14,518	228	237	2,140	1,818		
	1,194,047	902,188	36,873	29,584	15,005	21,005		
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)								
ACTIONS OF \$25,000 OR LESS	19,680,800	24,647,195	3,876,424	7,310,134	392,813	748,289		
ACTIONS OVER \$25,000	1,208,432	1,185,725	902,124	849,083	89,223	85,432		
	18,772,368	23,481,476	2,367,390	9,431,191	893,536	893,536		
SMALL BUSINESS FIRMS								
ACTIONS OF \$25,000 OR LESS	2,182,325	2,130,377	1,787,054	2,638,254	452,188	422,727		
ACTIONS OVER \$25,000	595,967	523,478	590,052	582,075	75,887	48,379		
	1,587,358	1,586,898	1,177,001	2,074,178	377,172	378,146		
OTHER BUSINESS FIRMS								
ACTIONS OF \$25,000 OR LESS	17,817,475	22,516,818	2,103,370	4,673,830	436,754	323,841		
ACTIONS OVER \$25,000	812,485	832,247	313,071	287,088	15,328	8,833		
	17,205,010	21,884,571	1,786,289	4,386,922	428,418	314,788		
SMALL BUSINESS PERCENT OF BUSINESS FIRMS								
ACTIONS OF \$25,000 OR LESS	10.8	8.8	45.7	28.1	50.8	56.8		
ACTIONS OVER \$25,000	48.3	45.8	85.3	88.2	88.1	84.0		
	8.3	8.3	28.7	32.1	48.9	54.4		

NOTE: Refer to first page of this table for footnotes.

TABLE 2
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1967 - FY 1966 ^N

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL ^N		ARMY		NAVY	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1967	1966	1967	1966	1967	1966
TOTAL	970,861,006	9150,829,340	917,004,204	837,511,754	923,028,506	940,005,032
1st Qtr. Oct-Dec	20,311,493	34,770,500	9,544,248	5,970,514	9,067,170	9,005,120
2nd Qtr. Jan-Mar	40,550,292	42,060,100	10,250,006	8,899,700	14,300,418	14,704,311
3rd Qtr. Apr-Jun	0	31,100,772	0	8,588,584	0	8,588,584
4th Qtr. Jul-Sep	0	50,898,764	0	15,065,506	0	15,221,025
INTRAGOVERNMENTAL	3,841,971	8,893,818	774,172	2,522,032	1,000,228	2,041,234
1st Qtr. Oct-Dec	1,252,108	1,930,500	345,021	419,404	530,132	212,080
2nd Qtr. Jan-Mar	2,280,085	2,717,817	529,152	827,022	1,030,478	977,000
3rd Qtr. Apr-Jun	0	2,710,040	0	282,011	0	763,240
4th Qtr. Jul-Sep	0	2,778,011	0	884,110	0	804,536
FOR WORK OUTSIDE U. S. ^C	3,886,083	9,080,746	1,271,838	3,113,025	486,707	1,000,463
1st Qtr. Oct-Dec	1,013,048	2,544,282	974,722	562,859	205,504	175,002
2nd Qtr. Jan-Mar	1,880,337	1,880,723	597,246	541,200	281,240	277,871
3rd Qtr. Apr-Jun	0	1,430,148	0	522,175	0	602,265
4th Qtr. Jul-Sep	0	2,417,408	0	1,486,890	0	600,265
EDUCATIONAL & NONPROFIT INSTITUTIONS	1,991,273	3,287,718	262,897	437,000	400,805	1,151,750
1st Qtr. Oct-Dec	1,302,894	1,001,020	116,785	135,022	250,761	202,000
2nd Qtr. Jan-Mar	688,379	821,046	145,082	113,000	130,124	437,000
3rd Qtr. Apr-Jun	0	728,642	0	78,800	0	216,430
4th Qtr. Jul-Sep	0	710,507	0	137,937	0	204,302
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	61,720,478	136,487,056	14,785,470	31,030,031	20,000,705	44,232,252
1st Qtr. Oct-Dec	25,937,357	29,544,282	5,895,730	4,871,070	7,530,752	8,201,020
2nd Qtr. Jan-Mar	35,883,121	38,712,405	8,879,748	8,479,700	12,880,012	12,704,100
3rd Qtr. Apr-Jun	0	34,232,514	0	5,302,200	0	10,177,000
4th Qtr. Jul-Sep	0	43,887,647	0	12,887,794	0	14,346,473
SMALL BUSINESS FIRMS	0,000,012	29,514,282	2,770,035	7,020,251	2,504,200	7,400,510
1st Qtr. Oct-Dec	4,482,215	4,789,241	1,210,052	1,045,002	920,004	770,120
2nd Qtr. Jan-Mar	5,511,097	5,474,282	1,380,082	1,260,000	1,030,000	1,030,000
3rd Qtr. Apr-Jun	0	5,234,407	0	1,261,144	0	1,000,000
4th Qtr. Jul-Sep	0	11,266,621	0	3,084,748	0	3,077,512
OTHER BUSINESS FIRMS	51,740,866	109,582,786	12,015,441	23,010,790	18,004,405	36,831,802
1st Qtr. Oct-Dec	21,982,642	24,775,051	6,880,078	3,000,000	6,000,000	8,510,070
2nd Qtr. Jan-Mar	30,896,126	31,217,022	7,428,700	4,521,200	11,322,250	14,000,000
3rd Qtr. Apr-Jun	0	29,828,137	0	4,521,200	0	10,000,000
4th Qtr. Jul-Sep	0	32,642,648	0	8,831,000	0	10,000,000
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	16.2	18.7	13.7	20.3	12.5	15.9
1st Qtr. Oct-Dec	17.2	16.1	20.8	21.8	12.3	12.3
2nd Qtr. Jan-Mar	15.6	16.1	17.8	20.3	12.3	11.1
3rd Qtr. Apr-Jun	0	20.3	0	20.3	0	11.1
4th Qtr. Jul-Sep	0	25.8	0	20.3	0	20.3

^N For definitions and coverage, see notes on coverage.
^B Includes Other Defense Agency awards not included elsewhere in this table.
^C Includes foreign firms for performance in U.S.

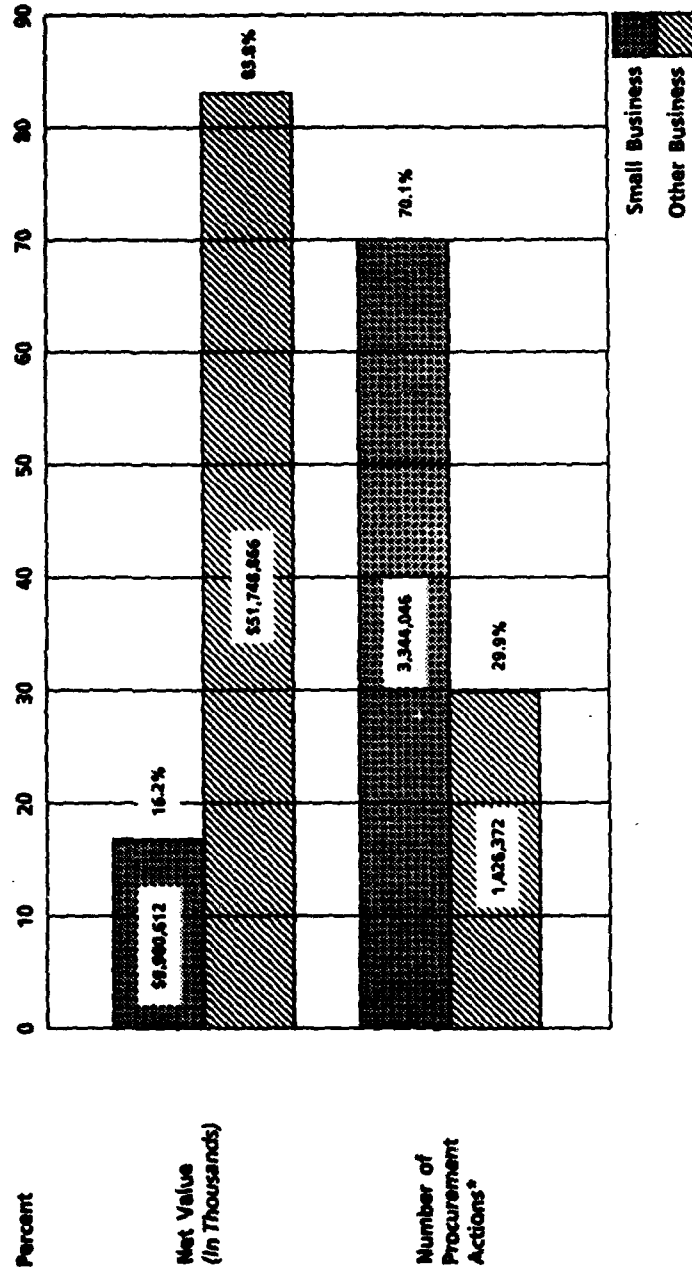
TABLE 2 (concluded)
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1987 - FY 1986 *
 (AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1987	1986	1987	1986	1987	1986
TOTAL	\$21,350,370	\$48,852,427	\$4,823,226	\$10,540,000	\$946,735	\$1,710,741
1st Qtr. Oct-Dec	12,014,788	14,907,544	1,953,350	9,900,000	432,832	343,012
2nd Qtr. Jan-Mar	11,335,611	13,008,223	2,880,876	2,722,748	512,913	488,085
3rd Qtr. Apr-Jun	0	8,757,884	0	3,129,000	0	328,750
4th Qtr. Jul-Sep	0	11,878,700	0	4,189,137	0	551,895
INTRAGOVERNMENTAL	822,180	3,771,822	121,399	370,403	31,809	77,278
1st Qtr. Oct-Dec	329,581	938,178	83,351	82,350	14,448	7,851
2nd Qtr. Jan-Mar	808,288	753,700	58,046	58,035	17,481	12,112
3rd Qtr. Apr-Jun	0	1,285,502	0	109,000	0	22,110
4th Qtr. Jul-Sep	0	686,183	0	84,000	0	28,884
FOR WORK OUTSIDE U. S. C/	1,226,951	1,893,887	584,384	2,578,093	8,009	4,407
1st Qtr. Oct-Dec	590,089	508,705	431,155	1,286,471	2,800	923
2nd Qtr. Jan-Mar	634,882	453,212	163,233	628,233	2,479	1,262
3rd Qtr. Apr-Jun	0	345,848	0	251,331	0	641
4th Qtr. Jul-Sep	0	686,182	0	614,486	0	1,561
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,212,438	1,459,205	37,108	80,278	15,844	49,843
1st Qtr. Oct-Dec	885,817	617,111	8,840	13,828	7,115	7,251
2nd Qtr. Jan-Mar	216,622	289,488	27,189	15,485	8,728	12,485
3rd Qtr. Apr-Jun	0	348,134	0	28,748	0	515
4th Qtr. Jul-Sep	0	187,354	0	34,711	0	10,399
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)	18,890,800	41,728,722	3,870,424	13,503,225	892,813	1,398,353
1st Qtr. Oct-Dec	10,202,171	12,545,580	1,457,892	5,127,088	408,288	327,212
2nd Qtr. Jan-Mar	8,778,828	10,151,165	2,412,532	5,751,315	484,508	348,143
3rd Qtr. Apr-Jun	0	5,518,419	0	3,481,390	0	542,321
4th Qtr. Jul-Sep	0	10,419,127	0	5,444,536	0	924,404
SMALL BUSINESS FIRMS	2,163,325	4,888,400	1,787,054	5,444,536	452,158	924,404
1st Qtr. Oct-Dec	1,182,842	1,111,823	788,788	1,818,778	258,875	187,229
2nd Qtr. Jan-Mar	980,483	1,823,578	988,258	1,928,745	196,404	175,957
3rd Qtr. Apr-Jun	0	1,815,433	0	1,088,642	0	175,957
4th Qtr. Jul-Sep	0	0	0	0	0	322,345
OTHER BUSINESS FIRMS	17,617,475	36,887,332	2,103,370	8,058,689	438,754	943,840
1st Qtr. Oct-Dec	9,018,228	11,423,827	888,187	3,808,798	151,883	159,893
2nd Qtr. Jan-Mar	8,788,106	11,823,181	1,414,283	1,288,721	288,151	182,768
3rd Qtr. Apr-Jun	0	5,639,323	0	1,952,541	0	228,132
4th Qtr. Jul-Sep	0	8,103,874	0	1,952,541	0	228,132
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	10.8	11.7	45.7	40.3	50.8	58.2
1st Qtr. Oct-Dec	11.8	8.8	52.7	31.8	82.8	31.1
2nd Qtr. Jan-Mar	10.8	8.4	41.6	48.8	48.8	66.8
3rd Qtr. Apr-Jun	0	13.6	0	17.3	0	39.8
4th Qtr. Jul-Sep	0	17.4	0	42.4	0	51.4

NOTE: Refer to first page of this table for footnotes.

Chart I

Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:
First Half FY 1987



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

Table 3

**DoD Prime Contract Awards by Type
of Contractor and Defense Component: FY 1977-1986^A**
(Amounts in Millions)

TYPE OF CONTRACTOR	FY 1977	FY 1978	FY 1979	FY 1980	FY 1981	FY 1982	FY 1983	FY 1984	FY 1985	FY 1986
TOTAL	\$55,572	\$65,185	\$70,956	\$82,586	\$105,223	\$124,725	\$140,482	\$148,032	\$183,725	\$189,829
Army	12,015	14,022	15,131	18,954	24,058	28,745	29,893	32,388	37,467	37,512
Navy	17,584	21,802	23,364	25,371	28,894	38,775	48,858	45,431	52,026	49,830
Air Force	17,955	19,916	20,325	24,881	28,132	34,732	41,436	48,838	53,303	48,852
Defense Logistics Agency	6,778	8,198	7,115	11,262	17,886	15,886	15,196	14,894	15,172	15,847
Civil Functions	1,238	1,248	1,008	1,174	2,080	2,514	3,350	3,558	3,881	4,171
Other Defense Agencies	6,208	7,487	7,288	10,160	9,798	12,755	9,802	10,088	12,388	9,884
INTRAGOVERNMENTAL	1,553	2,345	2,785	3,889	3,889	4,758	2,808	2,838	2,686	2,523
Army	1,400	1,787	1,598	1,824	2,072	2,811	2,108	2,355	4,228	2,841
Navy	2,106	2,057	2,017	4,232	3,677	4,724	3,404	3,516	4,758	3,772
Air Force	1,176	1,171	1,111	1,650	2,281	2,281	2,281	2,281	3,816	3,775
Defense Logistics Agency	81	97	88	104	123	186	201	250	275	285
Civil Functions	2,220	4,011	3,877	5,387	6,559	7,522	7,236	8,211	8,611	9,081
Other Defense Agencies	768	854	1,066	1,151	1,821	2,208	2,188	2,558	2,205	2,113
FOR WORK OUTSIDE U.S.	284	308	387	1,485	1,361	1,644	1,882	1,182	1,048	1,404
Army	1,026	1,843	1,235	2,385	2,802	3,443	3,202	2,848	2,448	2,574
Navy	18	31	29	57	55	40	41	58	50	87
Air Force	948	1,092	1,247	1,456	1,871	1,984	2,249	2,710	2,128	2,388
Defense Logistics Agency	128	137	148	189	211	283	309	242	403	437
Civil Functions	320	286	320	418	590	828	891	885	1,152	1,152
Other Defense Agencies	483	480	559	810	710	918	1,081	1,160	1,272	1,490
EDUCATIONAL & NONPROFIT INSTITUTIONS	65	70	48	58	78	34	34	44	60	41
Army	45,595	52,815	58,544	66,704	87,195	102,482	121,088	124,312	139,587	138,497
Navy	18,310	19,288	20,521	23,403	28,250	32,515	34,890	37,881	41,432	41,432
Air Force	14,164	15,483	16,210	18,884	22,385	27,813	32,849	40,587	48,486	47,727
Defense Logistics Agency	5,178	6,177	6,409	9,438	14,947	12,542	12,150	11,873	12,188	12,503
Civil Functions	1,074	1,051	1,513	1,828	1,925	1,873	1,854	1,754	1,625	1,588
Other Defense Agencies	8,912	10,101	12,171	13,588	17,770	20,143	22,769	23,818	26,049	28,314
Small Businesses	2,358	2,524	2,288	3,584	4,585	5,055	5,394	5,160	7,025	7,326
Army	1,889	1,803	2,145	2,442	3,010	3,435	3,322	3,341	4,703	4,888
Navy	2,407	2,704	2,842	3,232	5,374	5,888	6,084	5,238	5,128	5,445
Air Force	132	156	172	240	252	225	404	534	556	527
Defense Logistics Agency	19,82	19,22	20,82	20,42	20,42	18,72	18,82	18,32	18,72	18,72
Civil Functions	24.3	25.3	25.1	24.1	22.1	22.8	22.8	21.3	24.3	24.3
Other Defense Agencies	15.9	13.7	15.7	15.7	14.8	12.5	13.3	15.3	15.4	16.8
Small Businesses Percent of All Businesses	11.9	12.4	13.2	13.1	12.9	12.5	11.6	10.7	10.3	11.7
Army	43.1	43.8	44.3	39.5	36.0	46.8	46.8	44.5	42.1	46.3
Navy	12.3	14.9	12.0	15.6	13.9	14.8	13.5	15.7	16.1	15.7

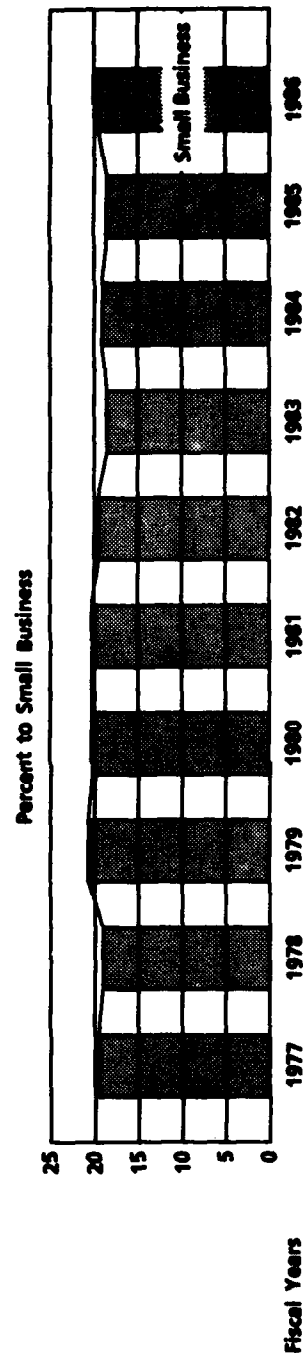
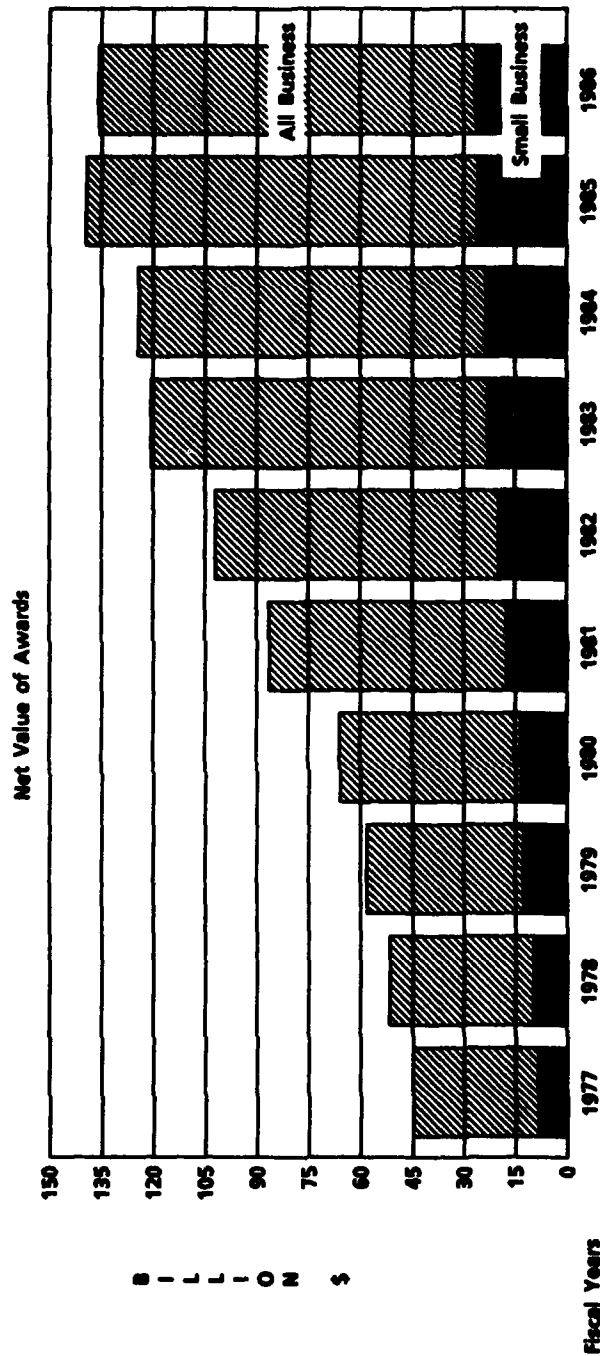
Note: As of 1 January 1977, the Defense Supply Agency changed its name to Defense Logistics Agency.

A For definitions and coverage, see Notes on Coverage.

* Less than \$500,000.

Chart II

Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses and Percent Distribution to Small Businesses: FY 1977 - 1986



AWARDS PUBLICIZED TO SMALL BUSINESSES

Table 4 indicates the extent to which the small business community was notified of pending procurement actions and how successful small businesses were in competing for publicized procurements.

The types of procurement included in the category "Awards Publicized to Small Businesses" are: (1) proposed procurements which were listed in the Department of Commerce publication *Commerce Business Daily* (CBD); (2) modifications to contracts which were listed in the CBD; (3) formally advertised procurements which were not published in the CBD; and (4) all other procurements on which small firms were specifically requested to submit proposals.

For the most part, procurements which are not publicized to small businesses relate to classified work, goods or services involving an unusual or compelling emergency, modifications of contracts which were not listed in the CBD,

and delivery orders under contracts which were not listed in the CBD.

During the first six months of fiscal year 1987, 91.2 percent of the total awards to businesses were publicized to small businesses, compared with 92.5 percent during the first six months of FY 1986. Small businesses did not submit bids on 73.8 percent of these publicized procurements in the first half of FY 1987, compared with 74.0 percent in the first half of FY 1986. They were successful in bidding on 17.7 percent of the publicized total this year and were unsuccessful bidders on 8.4 percent. During this same period last year small businesses bid successfully on 16.7 percent of the publicized total and unsuccessfully on 9.3 percent.

The portion of procurement synopsized during October 1986 through March 1987 amounted to 83.8 percent, as compared to 85.9 percent for the same period last year.

TABLE 4
DoD Prime Contract Awards Publicized to Small Businesses by Method and
Results of Publicizing, According to Defense Component: FY 1987 - FY 1988
 (AMOUNTS IN THOUSANDS)

METHOD AND RESULTS OF PUBLICIZING	TOTAL %				ARMY				NAVY			
	OCT 86 - MAR 87		OCT 85 - MAR 86		OCT 86 - MAR 87		OCT 85 - MAR 86		OCT 86 - MAR 87		OCT 85 - MAR 86	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$70,681,005		\$76,620,784		\$17,094,264		\$15,890,512		\$25,629,595		\$21,074,430	
INTRODUCED/REFUSED	2,541,971		4,398,737		774,173		1,340,532		1,990,220		1,192,390	
FOR WORK OUTSIDE U. S. C/	3,586,822		4,243,061		1,271,828		1,164,064		666,767		635,527	
EDUCATIONAL AND REPUTATION INSTITUTIONS	1,981,275		1,922,678		262,607		250,278		440,065		666,766	
METHOD OF PUBLICIZING												
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	81,729,478	100.0	86,258,877	100.0	14,785,476	100.0	13,278,947	100.0	29,568,795	100.0	19,390,854	100.0
PUBLICIZED TO SMALL BUSINESS (SUBTOTAL)	56,314,518	68.9	61,307,242	71.0	13,227,385	89.5	12,638,095	94.7	10,683,622	86.7	16,296,661	84.0
SNAPSHOT	51,729,745	63.2	56,026,268	65.0	12,038,728	81.4	10,990,396	82.0	19,862,864	81.3	17,468,370	89.0
NOT SNAPSHOT (SUBTOTAL)	2,149,025	2.6	2,081,608	2.4	985,827	6.7	437,853	3.3	387,668	1.3	446,373	2.3
PARTIALLY ADVERTISED BUT NOT SNAPSHOTED	86,877	0.1	89,027	0.1	38,182	0.3	11,735	0.1	11,061	0.1	25,853	0.1
NOT FORMALLY ADVERTISED BUT PROPOSALS	2,052,156	2.5	2,002,641	2.3	547,745	3.7	426,118	3.2	366,607	1.2	420,520	2.2
REQUESTED FROM SMALL BUSINESS												
SNAPSHOT UNKNOWN	2,444,728	3.0	2,289,385	2.6	604,728	4.1	643,646	4.9	332,400	1.1	606,852	3.1
NOT PUBLICIZED TO SMALL BUSINESS	3,486,304	4.3	2,985,430	3.5	901,770	6.1	829,242	6.3	354,000	1.2	974,878	5.0
PUBLICIZING TO SMALL BUSINESS UNKNOWN	1,828,856	2.3	1,984,185	2.3	896,311	6.1	811,510	6.1	381,186	1.3	418,875	2.2
(CONTRACTED AMOUNT OF \$25,000 OR LESS REFUSED TO LARGE CONCERNS)												
RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUBTOTAL)	56,314,518	100.0	61,307,242	100.0	13,227,385	100.0	12,638,095	100.0	10,683,622	100.0	16,296,661	100.0
SMALL FIRMS WERE SUCCESSFUL BIDDERS	9,980,812	17.7	10,244,264	16.7	2,770,435	20.9	2,630,381	21.0	2,864,280	27.0	2,952,352	18.2
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	4,764,848	8.5	5,281,218	8.6	1,469,268	11.1	1,464,782	11.6	1,486,219	13.9	1,136,764	7.0
SMALL FIRMS DID NOT SUBMIT BIDS	41,568,858	73.8	45,781,760	74.7	8,987,682	68.0	8,499,268	66.4	6,333,123	59.1	12,607,545	77.8
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS	38,182	0.1	38,182	0.1	14,373	0.1	13,514	0.1	8,272	0.1	8,272	0.1
(FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS ADVERTISED TO LARGE CONCERNS)												

A/ For definitions and coverage, see notes on coverage.
 B/ Includes other Defense Agency awards not included elsewhere in this table.
 C/ Includes small business firms for performance in U.S.
 * Less than .05 percent.

AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for the first half of FY 1987 and the first half of FY 1988, and in Table 6 for FY 1977 through FY 1986. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1976 through FY 1986.

Total DoD procurement from U.S. businesses for work performed in the United States during October 1986 through March 1987, totaled \$61,729 million, \$4,527 million (6.8

percent) less than last year. A comparison of FY 1988 and FY 1987 first half totals shows a decrease in the Major Hard Goods and the All Other categories with an increase in the Services category. The largest decreases within the procurement programs were in Aircraft, \$4,136 million; and Petroleum, \$3,402 million.

The programs with significant increases were Electronics and Communication Equipment, \$1,573 million; Services, \$766 million; and Construction, \$666 million.

Chart III

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program: First Half FY 1966 - 1967

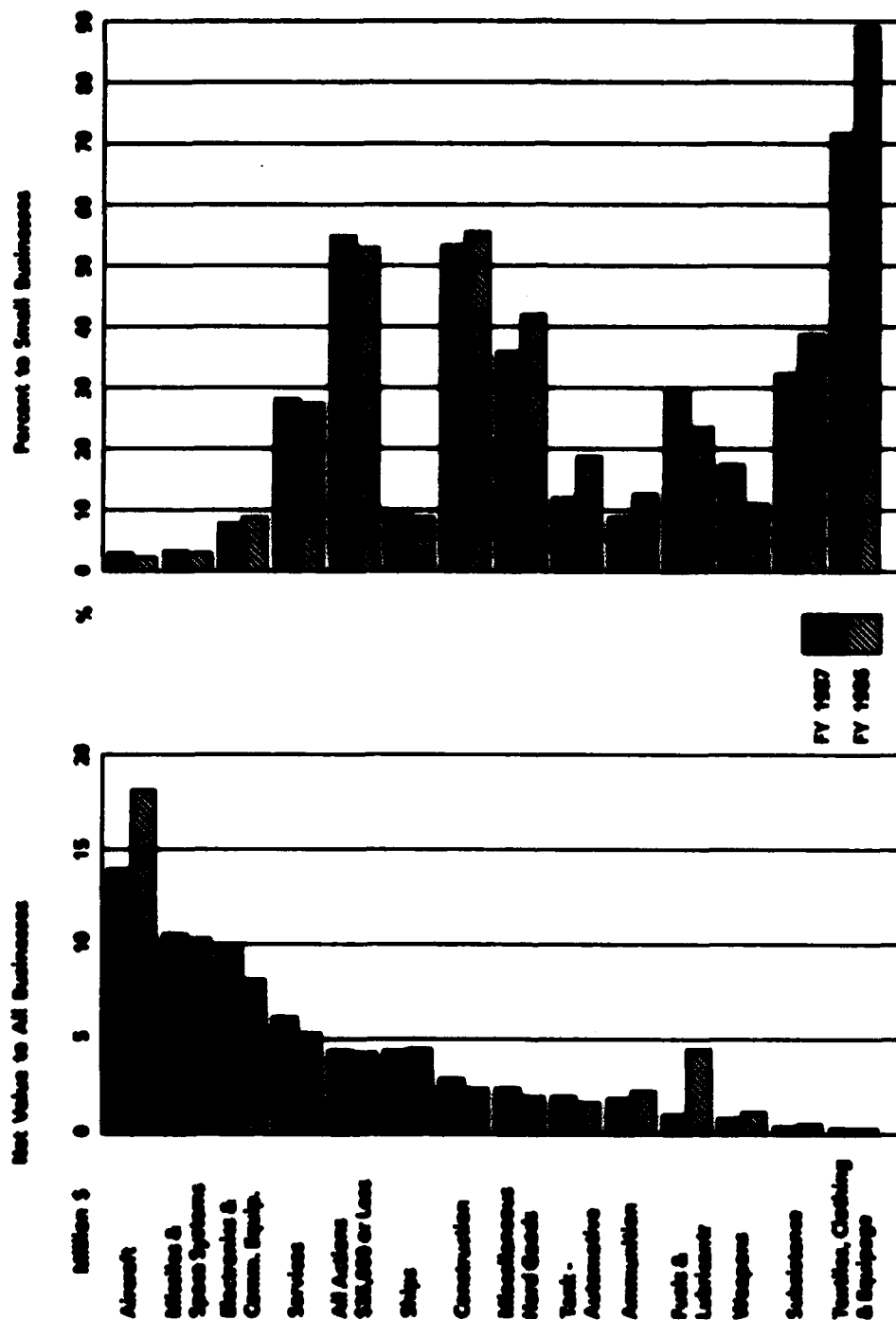


Table 8 (Continued)
DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1990-FY 1993A

[illegible]

^a Per definitions and coverage, see Notes on Coverage.

Table 6 (Continued)
DoC Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1993-FY 1995A

PROCUREMENT PROGRAM	NET VALUE (\$000)				PERCENT		
	FY 1993	FY 1994	FY 1995		FY 93	FY 94	FY 95
TOTAL							
INTERAGENCY	9,402,422,972	9,146,431,610	9,102,775,300				
FOR WORK OUTSIDE THE U.S.	9,392,000	10,000,000	12,200,000				
FOR WORK WITHIN THE U.S.	7,250,372	9,111,432	9,111,432				
SMALL BUSINESS AND SUBSIDIARY INSTITUTIONS	2,247,003	2,700,000	2,700,000				
ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	9,121,006,007	9,124,812,148	9,124,775,300		100.0	100.0	100.0
MAJOR WMD (SUB-TOTAL)	90,000,000	90,000,000	90,000,000		0.9	0.9	0.9
Missiles and Space Systems	14,000,000	14,000,000	14,000,000		15.3	15.3	15.3
Ships	12,000,000	12,000,000	12,000,000		13.2	13.2	13.2
Tank-Automotive	4,000,000	4,000,000	4,000,000		4.4	4.4	4.4
Weapons	2,000,000	2,000,000	2,000,000		2.2	2.2	2.2
Maritime and Communications	2,000,000	2,000,000	2,000,000		2.2	2.2	2.2
Equipment	10,000,000	10,000,000	10,000,000		11.1	11.1	11.1
SERVICES	10,207,346	8,476,022	9,126,612		11.3	9.3	10.0
ALL OTHER (SUB-TOTAL)	29,801,007	29,116,700	22,116,776		32.7	31.9	24.3
Subsistence	1,000,000	1,000,000	1,000,000		1.1	1.1	1.1
Textiles, Clothing, and Equipment	1,000,000	1,000,000	1,000,000		1.1	1.1	1.1
Fuels and Lubricants	1,000,000	1,000,000	1,000,000		1.1	1.1	1.1
Miscellaneous Hard Goods	1,000,000	1,000,000	1,000,000		1.1	1.1	1.1
Construction	4,707,100	4,707,100	4,707,100		5.2	5.2	5.2
All Actions of \$25,000 or Less	9,100,135	9,100,135	9,100,135		9.9	9.9	9.9
SMALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	9,096,111	9,096,111	9,096,111		99.1	99.1	99.1
MAJOR WMD GOODS (SUB-TOTAL)	4,002,000	4,002,000	4,002,000		4.4	4.4	4.4
Missiles and Space Systems	1,000,000	1,000,000	1,000,000		1.1	1.1	1.1
Ships	1,000,000	1,000,000	1,000,000		1.1	1.1	1.1
Tank-Automotive	1,000,000	1,000,000	1,000,000		1.1	1.1	1.1
Weapons	100,000	100,000	100,000		0.1	0.1	0.1
Maritime and Communications	400,000	400,000	400,000		0.4	0.4	0.4
Equipment	1,000,000	1,000,000	1,000,000		1.1	1.1	1.1
SERVICES	2,229,732	2,274,426	2,600,100		24.5	25.0	28.5
ALL OTHER (SUB-TOTAL)	15,846,288	15,846,288	15,846,288		17.2	17.2	16.6
Subsistence	400,000	400,000	400,000		0.4	0.4	0.4
Textiles, Clothing, and Equipment	400,000	400,000	400,000		0.4	0.4	0.4
Fuels and Lubricants	400,000	400,000	400,000		0.4	0.4	0.4
Miscellaneous Hard Goods	400,000	400,000	400,000		0.4	0.4	0.4
Construction	4,000,000	4,000,000	4,000,000		4.4	4.4	4.4
All Actions of \$25,000 or Less	5,313,182	5,313,182	5,313,182		5.8	5.8	5.8

A For definitions and coverage, see Notes on Coverage.

Table 6 (Concluded)
DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1986-FY 1988^A

PROCUREMENT PROGRAM	NET VALUE (\$000)			PERCENT		
	FY 1986	FY 1987	FY 1988	FY '86	FY '87	FY '88
TOTAL	\$158,826,240					
DEFENSE PROGRAMS ON WORK OUTSIDE THE U.S. EDUCATIONAL AND RESEARCH INSTITUTIONS	9,882,818					
	5,985,716					
	3,897,102					
ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$128,487,958			100.0		
MAJOR HEAD GOODS (SUB-TOTAL)	92,822,128			88.0		
Aircraft	22,287,221			23.6		
Naval and Space Systems	18,356,707			14.2		
Ships	9,412,831			9.9		
Tank-Automotive	9,248,828			8.9		
Weapons	2,286,292			1.7		
Aviation	4,486,895			3.3		
Electronics and Communications Equipment	18,742,183			14.5		
SERVICES	16,447,432			7.7		
ALL OTHER (SUB-TOTAL)	33,227,489			24.3		
Subsistence	1,092,816			0.8		
Textiles, Clothing, and Equipment	1,092,816			0.8		
Fuels and Lubricants	7,236,881			5.3		
Miscellaneous Head Goods	5,547,888			4.1		
Construction	7,822,728			5.8		
All Actions of \$25,000 or Less	10,481,813			7.7		
SMALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$28,814,282			18.7		
MAJOR HEAD GOODS (SUB-TOTAL)	7,481,422			8.1		
Aircraft	1,284,528			4.2		
Naval and Space Systems	605,482			2.3		
Ships	1,498,482			15.6		
Tank-Automotive	778,849			14.8		
Weapons	243,808			14.8		
Aviation	617,803			13.8		
Electronics and Communications Equipment	2,241,854			11.4		
SERVICES	2,808,888			27.8		
ALL OTHER (SUB-TOTAL)	18,523,842			48.7		
Subsistence	488,825			38.8		
Textiles, Clothing, and Equipment	886,877			84.2		
Fuels and Lubricants	1,886,118			26.3		
Miscellaneous Head Goods	2,082,718			48.2		
Construction	5,082,108			54.8		
All Actions of \$25,000 or Less	5,748,035			54.8		

^A For definitions and coverage, see Notes on Coverage.

Table 6a
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1976-FY 1977A
 (Amounts in Thousands)

MAJOR PROGRAM	TOTAL	FISCAL YEAR 1976				AIR FORCE	DEFENSE LOGISTICS AGENCY
		ARMY	NAVY				
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$37,593,830	\$8,388,760 ^B	\$12,887,877			\$11,408,581	\$4,928,812
MAJOR H&D GOODS (SUB-TOTAL)	\$22,784,586	\$4,500,938	\$8,851,948			\$8,479,184	\$8,182,415
Aircraft	7,030,413	1,184,184	1,894,803			4,608,483	5,932
Missile and Space Systems	4,717,156	1,028,502	1,742,123			1,848,243	188
Ships	3,791,878	5,351	3,795,688			42,122	30,404
Tank-Automotive	1,320,870	1,285,753	1,341			82,318	11,654
Weapons	511,817	231,117	194,858			108,642	42
Ammunition	945,807	571,603	285,220			1,878,991	110,778
Electronics & Communications Equip.	4,477,024	880,428	1,806,834				
SERVICES	\$3,194,381	\$1,015,070	\$1,113,444			\$1,057,202	\$8,548
ALL OTHER (SUB-TOTAL)	\$11,809,303	\$2,852,751	\$2,113,385			\$1,878,115	\$4,758,852
Substance	1,038,485	172,955	32,458			80,528	752,834
Textiles, Clothing, and Equipage	2,768,152	28,177	13,616			13,588	413,883
Fuels and Lubricants	1,588,212	28,646	20,312			21,990	2,197,507
Miscellaneous Hard Goods	2,243,224	288,750	194,885			218,280	878,234
Construction	4,185,585	1,210,171	845,184			181,288	181,288
All Actions of \$10,000 or Less		1,145,052	1,007,187			1,355,873	717,883
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$45,595,210 ^B	\$9,568,585	\$15,210,438			\$14,182,883	\$5,578,142
MAJOR H&D GOODS (SUB-TOTAL)	\$28,317,591	\$5,928,373	\$11,853,056			\$10,851,445	\$8,202,883
Aircraft	9,087,108	1,118,997	2,817,358			5,418,472	11,085
Missile and Space Systems	3,525,008	1,218,386	2,113,181			2,222,285	45,381
Ships	1,764,556	1,745,807	4,172,521			30,850	14,778
Tank-Automotive	1,648,820	1,315,088	195,437			121,453	2,001
Weapons	1,388,848	802,101	305,082			177,744	11
Ammunition	5,638,877	821,386	2,328,852			2,876,842	128,884
Electronics & Communications Equip.							
SERVICES	\$3,382,781	\$510,956	\$992,881			\$1,227,837	\$8,300
ALL OTHER (SUB-TOTAL)	\$12,896,838	\$3,120,258	\$2,263,702			\$2,084,881	\$5,387,758
Substance	1,158,577	215,888	31,857			85,508	824,442
Textiles, Clothing, and Equipage	2,544,747	64,893	17,325			18,051	446,487
Fuels and Lubricants	2,525,577	7,314	12,284			13,354	2,492,045
Miscellaneous Hard Goods	1,774,088	386,887	301,882			275,881	815,887
Construction	2,584,128	1,325,496	887,332			1,325,496	8,148
All Actions of \$10,000 or Less	\$3,227,588	\$1,327,837	\$1,602,882			\$1,327,837	\$8,148

A For definitions and coverage, see Notes on Coverage.

B Includes "Other Defense Agencies" awards.

Table 6a (Continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1978-FY 1979^A
 (Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1978						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$52,814,827 ^B	\$10,685,982	\$19,298,388	\$15,402,757	\$8,176,951	
MAJOR HARD GOODS (SUB-TOTAL)	\$34,320,887	\$7,097,347	\$14,905,571	\$11,730,900	\$235,839	
Aircraft	10,975,047	1,035,588	2,478,842	6,440,634	19,183	
Missile and Space Systems	6,580,182	1,421,493	3,010,762	2,127,219	18,483	
Ships	5,441,144	9,877	5,389,711	8,662	32,894	
Tank-Automotive	2,011,284	1,938,944	7,651	49,025	17,885	
Weapons	842,509	468,341	188,082	185,412	174	
Ammunition	1,578,800	1,187,858	238,834	172,827	180	
Electronics & Communications Equip.	6,810,821	1,057,545	2,580,789	2,747,121	184,580	
SERVICES	\$4,594,032	\$610,779	\$1,907,705	\$1,385,047	\$8,890	
ALL OTHER (SUB-TOTAL)	\$13,740,107	\$2,977,826	\$2,485,112	\$2,286,810	\$5,932,422	
Subsistence	1,125,574	204,950	50,008	100,008	771,509	
Textiles, Clothing, and Equipage	2,880,188	52,959	19,812	23,371	2,584,027	
Fuels and Lubricants	2,880,430	6,133	14,550	15,219	2,844,528	
Miscellaneous Hard Goods	2,005,122	424,094	388,105	309,810	887,573	
Construction	2,385,388	1,044,115	982,872	351,183	9,783	
All Actions of \$10,000 or Less	4,663,424	1,246,485	1,051,987	1,487,218	834,922	
FISCAL YEAR 1979						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$58,544,389 ^B	\$12,151,107	\$20,949,815	\$16,210,363	\$8,408,610	\$1,513,382
MAJOR HARD GOODS (SUB-TOTAL)	\$37,482,280	\$8,145,886	\$16,328,428	\$12,138,283	\$275,848	\$30,344
Aircraft	11,623,823	1,135,158	4,002,183	2,712,098	16,176	46
Missile and Space Systems	6,660,888	1,558,175	2,712,098	2,386,780	40,498	0
Ships	2,106,987	38,490	5,933,068	441	20,584	27,600
Tank-Automotive	917,314	2,017,658	14,080	52,713	21,264	1,512
Weapons	1,773,007	540,113	208,842	188,167	459	0
Ammunition	1,279,848	1,279,848	280,984	201,618	459	0
Electronics & Communications Equip.	8,362,638	1,577,144	3,185,371	2,857,480	186,612	1,188
SERVICES	\$4,510,041	\$622,713	\$1,603,517	\$1,476,058	\$10,202	\$115,409
ALL OTHER (SUB-TOTAL)	\$18,552,058	\$3,382,708	\$3,019,872	\$2,598,052	\$8,122,762	\$1,387,609
Subsistence	1,325,050	258,328	32,037	127,858	925,136	0
Textiles, Clothing, and Equipage	541,802	58,328	14,245	24,038	466,467	184
Fuels and Lubricants	3,052,819	5,838	14,245	24,038	3,014,335	1,466
Miscellaneous Hard Goods	2,423,821	475,228	511,505	323,598	842,334	125,311
Construction	3,988,192	1,212,989	1,232,194	406,058	842,334	1,107,948
All Actions of \$10,000 or Less	5,204,223	1,432,987	1,118,275	1,638,440	889,432	

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

Table 6a (Continued)

**DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1980-FY 1981A**

(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1980						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$66,703,739 ^B	\$13,434,980	\$22,804,384	\$18,864,085	\$ 8,436,425	\$1,826,033
MAJOR HARD GOODS (SUB-TOTAL)	\$40,978,875	\$ 8,394,586	\$17,354,105	\$13,985,282	\$ 315,821	\$ 56,278
Aircraft	12,885,592	1,327,542	3,172,888	7,057,484	22,435	0
Missile and Space Systems	1,885,592	1,327,542	3,172,888	7,057,484	22,435	0
Ships	5,855,170	55,708	5,834,970	2,831,840	51,462	52,700
Tank-Automotive	2,115,084	2,802,544	4,205	82,243	23,437	2,437
Weapons	1,091,843	1,883,010	234,505	194,003	4,425	0
Amunition	1,883,860	1,244,166	425,619	193,575	300	0
Electronics & Communications Equip.	9,577,770	1,588,752	3,572,950	3,526,576	218,819	1,051
SERVICES	\$ 5,886,879	\$ 841,978	\$ 2,257,735	\$ 1,809,072	\$ 12,278	\$ 185,921
ALL OTHER (SUB-TOTAL)	\$19,827,985	\$ 2,998,418	\$ 3,492,554	\$ 2,868,731	\$ 8,108,526	\$1,583,834
Subsistence	1,941,849	227,101	61,908	159,345	883,435	0
Textiles, Clothing, and Equipage	821,201	8,071	16,431	31,127	764,408	184
Fuels and Lubricants	4,895,139	24,008	17,838	37,012	4,512,818	2,404
Miscellaneous Hard Goods	2,890,249	1,20,083	747,520	396,580	985,502	89,712
Construction	3,228,124	1,277,753	1,105,528	423,204	4,201	1,398,482
All Actions of \$10,000 or Less	\$ 181,124	\$ 1,800,782	\$ 1,254,303	\$ 1,821,153	\$ 947,882	\$ 123,081
FISCAL YEAR 1981						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$87,194,528 ^B	\$18,365,681	\$26,752,259	\$23,387,338	\$14,946,845	\$1,834,878
MAJOR HARD GOODS (SUB-TOTAL)	\$53,321,936	\$12,831,119	\$21,351,572	\$18,086,454	\$ 430,230	\$ 49,409
Aircraft	16,538,058	1,828,304	5,823,494	5,345,483	32,814	7,883
Missile and Space Systems	10,232,085	2,864,075	3,497,321	4,169,833	893	13
Ships	7,393,249	43,043	7,280,713	2,620	54,584	32,309
Tank-Automotive	3,848,480	3,744,478	6,589	64,308	28,723	4,381
Weapons	1,523,182	1,804,838	516,898	200,062	1,524	28
Amunition	2,953,861	1,520,389	382,479	170,711	1,524	0
Electronics & Communications Equip.	11,733,011	2,425,592	4,084,278	4,163,537	311,850	4,717
SERVICES	\$ 5,845,754	\$ 1,119,520	\$ 1,899,180	\$ 1,884,368	\$ 15,989	\$ 153,909
ALL OTHER (SUB-TOTAL)	\$28,026,838	\$ 4,815,042	\$ 3,701,507	\$ 3,386,718	\$14,500,626	\$1,731,860
Subsistence	1,820,734	247,770	71,255	187,346	1,114,363	0
Textiles, Clothing, and Equipage	886,635	9,540	13,822	25,380	817,747	110
Fuels and Lubricants	10,351,184	20,962	17,444	82,356	10,247,591	2,711
Miscellaneous Hard Goods	2,869,716	874,344	880,768	582,377	1,225,199	99,077
Construction	4,944,685	1,729,822	1,491,212	509,132	1,498,202	4,320
All Actions of \$10,000 or Less	\$ 5,573,893	\$ 1,732,604	\$ 1,527,006	\$ 2,040,115	\$ 1,091,408	\$ 131,560

A For definitions and coverage, see Notes on Coverage.

B Includes "Other Defense Agencies" awards.

Table 6a (Continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1982-FY 1983^A
(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1982						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$102,483,003 ^B	\$22,515,128	\$35,884,519	\$27,819,417	\$12,541,971	\$1,872,871
MAJOR WEAPONS (SUB-TOTAL)	\$ 67,870,480	\$15,880,861	\$28,321,843	\$21,399,235	\$ 882,288	\$ 28,272
Aircraft and Space Systems	21,132,824	3,189,682	8,488,885	10,519,608	21,882	0
Ships	12,711,620	3,081,641	4,476,887	5,158,937	1,585	0
Tank-Automotive	8,557,419	33,634	9,423,215	10,935	87,289	22,495
Weapons	4,355,915	4,194,928	8,878	111,724	38,334	1,268
Amunition	2,331,955	1,372,754	887,434	269,081	2,617	0
Electronics & Communications Equip.	2,580,448	2,611,251	582,528	368,080	810	0
SERVICES	14,220,218	2,488,080	5,176,208	5,283,122	413,372	4,473
ALL OTHER (SUB-TOTAL)	\$ 7,888,730	\$ 1,382,488	\$ 3,076,841	\$ 2,028,345	\$ 28,480	\$ 130,883
Transportation	\$ 26,702,908	\$ 5,251,878	\$ 3,788,025	\$ 3,891,877	\$11,850,192	\$1,713,415
Facilities, Clothing, and Equipment	1,015,813	38,382	12,426	32,768	1,043,382	138
Fuel, Lubricants	7,868,232	34,581	48,415	53,288	7,530,132	2,038
Miscellaneous Hard Goods	4,435,558	1,034,325	1,114,238	770,581	1,388,394	85,378
Construction	5,322,882	2,018,688	1,137,081	868,822	5,713	1,485,309
All Actions of \$18,000 or Less	5,110,085	1,315,317	1,335,833	2,184,702	1,081,448	1,130,554
FISCAL YEAR 1983						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$121,085,867 ^B	\$24,580,328	\$43,880,152	\$35,848,243	\$12,149,543	\$1,854,132
MAJOR WEAPONS (SUB-TOTAL)	\$ 80,806,812	\$17,021,108	\$32,880,588	\$28,384,585	\$ 451,971	\$ 38,137
Aircraft and Space Systems	28,297,232	3,577,788	8,441,828	15,282,522	8,418	0
Ships	14,589,525	3,425,558	4,411,828	5,811,858	1,071	0
Tank-Automotive	12,818,857	74,443	12,840,433	1,071	68,408	34,011
Weapons	4,864,359	4,488,843	11,554	132,113	48,425	1,321
Amunition	2,439,870	1,522,207	852,377	263,374	2,012	0
Electronics & Communications Equip.	2,188,428	2,364,380	752,655	79,371	2,288	0
SERVICES	18,897,137	2,597,875	6,020,176	6,402,197	254,855	3,885
ALL OTHER (SUB-TOTAL)	\$10,287,348	\$1,370,137	\$5,277,181	\$2,184,328	\$35,476	\$110,888
Transportation	\$29,881,807	\$6,179,080	\$5,742,205	\$4,480,322	\$11,852,886	\$1,704,849
Facilities, Clothing, and Equipment	1,080,055	102,783	86,235	40,335	879,822	0
Fuel, Lubricants	4,881,101	17,822	27,358	57,268	4,782,212	1,248
Miscellaneous Hard Goods	4,707,108	1,234,554	1,384,533	751,853	2,748,807	117,382
Construction	8,108,135	2,209,884	1,815,074	850,775	3,833	1,488,587
All Actions of \$25,000 or Less	9,886,111	2,813,876	2,837,443	2,678,645	1,810,486	1,177,872

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

Table 6a (Continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1984-FY 1985A
(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1984						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$124,912,149 ^B	\$27,861,428	\$38,948,244	\$48,596,812	\$11,873,281	\$1,723,883
MAJOR MRO GOODS (SUB-TOTAL)	\$ 86,215,236	\$19,308,750	\$31,748,771	\$32,236,119	\$ 513,499	\$ 22,752
Aircraft	29,224,550	3,224,568	5,643,096	17,287,871	89,812	0
Missile and Space Systems	18,683,293	3,824,838	5,759,289	7,285,878	1,785	0
Ships	9,258,141	28,448	9,222,882	489	88,404	17,890
Tank-Automotive	4,898,582	4,822,841	11,377	84,582	58,644	1,882
Weapons	2,482,484	3,312,961	821,319	279,239	2,512	0
Aviation	3,485,414	3,312,961	172,453	0	0	0
Electronics & Communications Equip.	18,889,514	3,117,189	8,818,182	8,186,819	273,182	3,384
SERVICES	\$ 8,478,923	\$ 1,736,448	\$ 2,824,093	\$ 2,454,712	\$ 66,788	\$ 108,186
ALL OTHER (SUB-TOTAL)	\$ 38,118,789	\$ 8,118,287	\$ 5,584,360	\$ 4,915,990	\$11,102,982	\$1,812,775
Substance	1,115,171	168,877	45,814	34,254	855,228	0
Textiles, Clothing, and Equipage	1,088,923	149,875	28,882	35,018	881,806	0
Fuels and Lubricants	8,225,889	31,899	40,212	78,543	8,171,788	2,882
Miscellaneous Hard Goods	4,828,883	1,289,378	1,287,860	928,788	1,261,828	81,218
Construction	8,876,817	2,578,480	1,788,390	972,348	8,598	1,223,488
All Actions of \$25,000 or Less	\$ 898,511	\$ 2,839,380	\$ 2,408,472	\$ 2,735,822	\$ 1,808,188	\$ 188,288
FISCAL YEAR 1985						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$138,588,834 ^B	\$31,182,481	\$45,836,475	\$45,482,888	\$12,188,921	\$1,824,135
MAJOR MRO GOODS (SUB-TOTAL)	\$ 88,144,848	\$ 21,528,158	\$38,608,848	\$37,880,885	\$ 590,188	\$ 21,148
Aircraft	24,578,880	3,728,810	10,202,015	20,558,871	87,884	0
Missile and Space Systems	18,987,899	3,720,210	8,813,882	8,228,883	2,243	0
Ships	10,404,843	58,846	10,270,841	88,888	58,888	20,788
Tank-Automotive	5,152,288	4,854,888	38,888	88,888	58,888	1,448
Weapons	2,818,277	1,243,389	1,088,132	272,287	4,438	0
Aviation	5,884,882	\$ 821,313	382,472	86,882	0	0
Electronics & Communications Equip.	22,837,888	\$ 888,281	7,882,472	8,318,454	282,711	5,888
SERVICES	\$ 8,128,012	\$ 1,882,879	\$ 2,824,885	\$ 2,800,418	\$ 121,838	\$ 128,278
ALL OTHER (SUB-TOTAL)	\$ 32,315,775	\$ 7,700,713	\$ 6,421,934	\$ 5,997,332	\$11,477,802	\$1,483,788
Substance	1,023,882	82,841	22,243	27,822	871,888	0
Textiles, Clothing, and Equipage	1,143,180	82,841	18,158	42,428	1,021,885	115
Fuels and Lubricants	8,207,854	38,171	20,881	88,884	8,188,843	1,182
Miscellaneous Hard Goods	5,482,732	1,888,388	1,488,888	1,137,522	1,388,285	67,848
Construction	7,888,888	3,027,273	2,237,807	988,888	11,784	1,188,874
All Actions of \$25,000 or Less	\$ 10,483,287	\$ 2,778,348	\$ 2,848,557	\$ 2,753,888	\$ 1,987,610	\$ 188,881

A For definitions and coverage, see Notes on Coverage.
B Includes "Other Defense Agencies" awards.

Table 6a (Concluded)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1986-FY 1987A
 (Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1986						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$126,487,958 ^B	\$31,438,891	\$44,232,292	\$41,736,722	\$13,502,225	\$1,589,353
MAJOR MROD GOODS (SUB-TOTAL)	\$82,322,126	\$21,195,833	\$35,420,392	\$34,057,893	\$640,780	\$ 15,833
Aircraft	22,287,231	3,416,372	10,187,117	10,388,607	85,126	-0-
Missile and Space Systems	19,355,797	4,789,892	7,185,497	7,389,895	2,913	-0-
Ships	8,412,821	65,797	9,289,815	1,228	84,893	11,288
Tank-Automotive	5,248,828	9,031,299	27,729	118,855	71,084	1,060
Weapons	2,894,293	3,515,795	1,009,322	374,432	4,021	-0-
Ammunition	4,489,985	3,189,976	998,489	712,428	38	-0-
Electronics & Communications Equip.	18,743,182	3,986,598	6,776,357	7,084,286	401,838	3,385
SERVICES	\$10,447,432	\$2,353,748	\$ 2,878,839	\$2,889,707	\$ 128,021	\$ 172,890
ALL OTHER (SUB-TOTAL)	\$33,227,498	\$7,988,249	\$ 6,227,251	\$4,688,282	\$12,734,414	\$1,399,850
Satellites	1,251,358	85,378	12,636	26,976	1,084,374	-0-
Textiles, Clothing, and Equipage	1,057,814	52,893	12,780	29,861	881,972	58
Fuels and Lubricants	7,235,651	44,035	23,417	45,881	7,121,234	1,017
Miscellaneous Hard Goods	5,547,888	1,072,468	1,515,104	1,060,027	1,728,264	80,421
Construction	7,822,728	3,818,210	1,877,869	785,758	7,196	1,124,082
All Actions of \$25,000 or Less	16,491,813	2,816,447	2,745,802	2,738,861	1,821,373	214,071
FISCAL YEAR 1987						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.						
MAJOR MROD GOODS (SUB-TOTAL)						
Aircraft						
Missile and Space Systems						
Ships						
Tank-Automotive						
Weapons						
Ammunition						
Electronics & Communications Equip.						
SERVICES						
ALL OTHER (SUB-TOTAL)						
Satellites						
Textiles, Clothing, and Equipage						
Fuels and Lubricants						
Miscellaneous Hard Goods						
Construction						
All Actions of \$25,000 or Less						

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1978 through the first half of FY 1987 are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$13,888 million during the first half of FY 1987 and accounted for 21.5 percent of all DoD procurement. During the first half of fiscal year 1988, the comparable amount was \$10,860 million, which was 16.0 percent of the total awards.

Between FY 1978 and FY 1986, the relative share of RDT&E procurement to total procurement has remained consistently around 13 or 14 percent, except for FY 1978 (16.0%) and FY 1981 (11.7%).

Contract awards for RDT&E by procurement program are shown for FY 1978 through FY 1986 in Table 8. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

Table 7

DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1978-FY 1981A

TYPE OF CONTRACTOR	FY 1978		FY 1979		FY 1980		FY 1981	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$8,606,000		\$8,553,000		\$9,485,200		\$10,501,000	
INTERDEPENDENTAL FOR WORK OUTSIDE THE U.S.	52,000		57,001		72,003		22,004	
	22,700		21,119		20,257		20,250	
TOTAL, EXCEPT INTERDEPENDENTAL AND FOR WORK OUTSIDE THE U.S.	\$8,611,000	15.0	\$8,600,000	14.2	\$9,374,200	12.8	\$10,511,000	11.7
Army	2,000,000	15.0	1,970,000	15.2	1,915,000	14.1	2,000,000	11.0
Navy	2,000,000	15.2	2,010,000	14.1	2,100,000	13.4	2,100,000	11.0
Air Force	2,240,000	25.4	2,210,000	18.2	2,200,000	20.2	2,240,000	22.1
Business Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
Civil Functions	0	0.0	0	0.0	0	0.0	0	0.0
Other Defense Agencies	0	0.0	0	0.0	0	0.0	0	0.0
RESEARCH, TEST, AND DEVELOPMENT FUNCTIONS	300,000	27.0	377,000	27.3	420,000	28.5	400,000	26.2
Army	0	0.0	0	0.0	0	0.0	0	0.0
Navy	0	0.0	0	0.0	0	0.0	0	0.0
Air Force	0	0.0	0	0.0	0	0.0	0	0.0
Business Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
Civil Functions	0	0.0	0	0.0	0	0.0	0	0.0
Other Defense Agencies	0	0.0	0	0.0	0	0.0	0	0.0
BUSINESS FIRMS FOR WORK IN THE U.S.	\$7,820,000	14.0	\$7,800,000	12.8	\$8,540,000	12.4	\$9,100,000	20.5
Army	1,000,000	12.7	1,000,000	12.8	1,000,000	13.7	1,000,000	10.0
Navy	2,000,000	12.7	2,000,000	12.8	2,000,000	11.8	2,000,000	11.8
Air Force	2,000,000	12.1	2,000,000	12.8	2,000,000	13.9	2,000,000	20.0
Business Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
Civil Functions	0	0.0	0	0.0	0	0.0	0	0.0
Other Defense Agencies	0	0.0	0	0.0	0	0.0	0	0.0
SMALL BUSINESS FIRMS	286,000	24.3	376,000	24.7	420,000	24.7	400,000	24.3
Army	0	0.0	0	0.0	0	0.0	0	0.0
Navy	0	0.0	0	0.0	0	0.0	0	0.0
Air Force	0	0.0	0	0.0	0	0.0	0	0.0
Business Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
Civil Functions	0	0.0	0	0.0	0	0.0	0	0.0
Other Defense Agencies	0	0.0	0	0.0	0	0.0	0	0.0
TOTAL, EXCEPT INTERDEPENDENTAL AND FOR WORK OUTSIDE THE U.S.	\$8,611,000	15.0	\$8,600,000	14.2	\$9,374,200	12.8	\$10,511,000	11.7
Army	2,000,000	15.0	1,970,000	15.2	1,915,000	14.1	2,000,000	11.0
Navy	2,000,000	15.2	2,010,000	14.1	2,100,000	13.4	2,100,000	11.0
Air Force	2,240,000	25.4	2,210,000	18.2	2,200,000	20.2	2,240,000	22.1
Business Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
Civil Functions	0	0.0	0	0.0	0	0.0	0	0.0
Other Defense Agencies	0	0.0	0	0.0	0	0.0	0	0.0

A* For Exclusions and Coverage. See Notes on Coverage.
o Less than 0.05 percent.

Table 7 (Continued)

TYPE OF CONTRACTOR	FY 1982		FY 1983		FY 1984		FY 1985	
	NUMBER	\$ (000)	NUMBER	\$ (000)	NUMBER	\$ (000)	NUMBER	\$ (000)
TOTAL	514,002,200		518,373,004		518,343,046		518,008,000	
DEFENSE	437,000		431,261		429,130		430,100	
ARMY	20,315		20,748		20,748		20,748	
NAVY	13.0		13.0		13.0		13.0	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.5		20.5	
ARMY	13.0		13.0		13.0		13.0	
NAVY	20.5		20.5		20.5		20.5	
AIR FORCE	20.5		20.5		20.			

^a Per Deductions and Coverage. See Notes on Coverage.
^b Less than 0.05 percent.

Table 7 (Concluded)
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1998-FY 1999^A

TYPE OF CONTRACTOR	FY 1998		FY 1999		FY 1998		FY 1999	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
	(000)	(000)	(000)	(000)	(000)	(000)	(000)	(000)
TOTAL	948,000,001	\$13,943,976	948,000,001	\$13,943,976	948,000,001	\$13,943,976	948,000,001	\$13,943,976
DEFENSE	110,814	\$8,514,277	110,814	\$8,514,277	110,814	\$8,514,277	110,814	\$8,514,277
ARMY	101,811	\$7,240,240	101,811	\$7,240,240	101,811	\$7,240,240	101,811	\$7,240,240
AIR FORCE	8,000	\$1,274,037	8,000	\$1,274,037	8,000	\$1,274,037	8,000	\$1,274,037
NAVY	2,000	\$1,000,000	2,000	\$1,000,000	2,000	\$1,000,000	2,000	\$1,000,000
DEFENSE LEGISLATION AGENCY	1,000	\$1,000,000	1,000	\$1,000,000	1,000	\$1,000,000	1,000	\$1,000,000
CIVIL FUNCTIONS	1,000	\$1,000,000	1,000	\$1,000,000	1,000	\$1,000,000	1,000	\$1,000,000
OTHER DEFENSE AGENCIES	1,000	\$1,000,000	1,000	\$1,000,000	1,000	\$1,000,000	1,000	\$1,000,000
DEFENSE AND NON-DEFENSE	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000
DEFENSE	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000
ARMY	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000
AIR FORCE	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000
NAVY	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000
DEFENSE LEGISLATION AGENCY	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000
CIVIL FUNCTIONS	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000
OTHER DEFENSE AGENCIES	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000	27,200	\$11,000,000
DEFENSE PRIME FOR USE IN THE U.S.	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
ARMY	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
AIR FORCE	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
NAVY	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
DEFENSE LEGISLATION AGENCY	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
CIVIL FUNCTIONS	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
OTHER DEFENSE AGENCIES	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
DEFENSE PRIME FOR USE IN THE U.S.	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
ARMY	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
AIR FORCE	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
NAVY	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
DEFENSE LEGISLATION AGENCY	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
CIVIL FUNCTIONS	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
OTHER DEFENSE AGENCIES	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
SMALL BUSINESS PRIME	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
ARMY	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
AIR FORCE	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
NAVY	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
DEFENSE LEGISLATION AGENCY	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
CIVIL FUNCTIONS	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000
OTHER DEFENSE AGENCIES	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000	107,701	\$2,000,000

^A Per Definition and Coverage. See Notes on Coverage.
* Less than 0.05 percent.

**DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1979-FY 1991A**

^a Less than 0.05 percent.

Table 6 (Concluded)
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1986-FY 1989^a

PROCUREMENT PROGRAM	AMOUNT (\$000)				PERCENT OF ALL AWARDS IN EACH CATEGORY			
	FY 1986	FY 1987	FY 1988	FY 1989	FY '86	FY '87	FY '88	FY '89
TOTAL	919,896,651				12.5			
INTERNATIONAL FOR WORK OUTSIDE THE U.S.	118,810				1.2			
TOTAL, EXCEPT INTERNATIONAL AND FOR WORK OUTSIDE THE U.S.	181,011				2.0			
919,896,651					14.0			
GRANT/CONTRACT AND NONPROFIT INSTITUTIONS	2,019,458				77.7			
BUSINESSES FOR WORK IN THE U.S.	18,949,772				12.4			
19,179,229					18.4			
ROCKET AND MISSILES (SUB-TOTAL)	2,118,987				8.7			
Aircraft	5,995,292				39.5			
Missile and Space Systems	824,995				8.8			
Naval	216,522				2.3			
Maritime	216,522				39.2			
Aviation	385,579				8.1			
Electronics and Communications	4,288,871				21.8			
Equipment								
SERVICES	1,334,153				12.8			
OTHER (SUB-TOTAL)	436,380				1.3			
Subsistence	0				0.0			
Textiles, Clothing, and Equipment	8,195				0.8			
Fuels and Lubricants	8,448				0.1			
Miscellaneous Hard Goods	375,888				6.8			
Construction	1,892				0			
All Actions of \$25,000 or Less	42,958				0.4			

^a For definitions and coverage, see Notes on Coverage.
^b Less than 0.05 percent.

AWARDS BY COMPETITION

Awards by Extent of Competed

Procurement

As shown in Table 9, total DoD awards subject to competition during the first half of fiscal year 1987 and 1988 totaled \$61,460 million and \$66,745, respectively. A breakout of these awards are as follows:

	FY 1987		FY 1988	
	Dollars	Percent	Dollars	Percent
Total	\$61,460	100.0%	\$66,745	100.0%
Competed 1/	38,463	62.6	37,667	56.4
Follow-on	10,948	17.8	17,364	26.0
Not Competed	12,049	19.6	11,713	17.5

Table 9 gives the total for both actions and dollars by reporting component for each of these categories.

1/ See Glossary of Terms for definition.

Table 10 displays the extent of competed procurements by each CICA solicitation procedure where applicable. Full and open competition procedures accounted for 74.3 percent of the competed post-CICA awards during the first half of fiscal year 1987, which is the same as the first half of FY 1988. Actions of \$25,000 or less accounted for 12.2 percent (17.1 last year), and other than full and open competition 13.6 percent (8.5 percent last year).

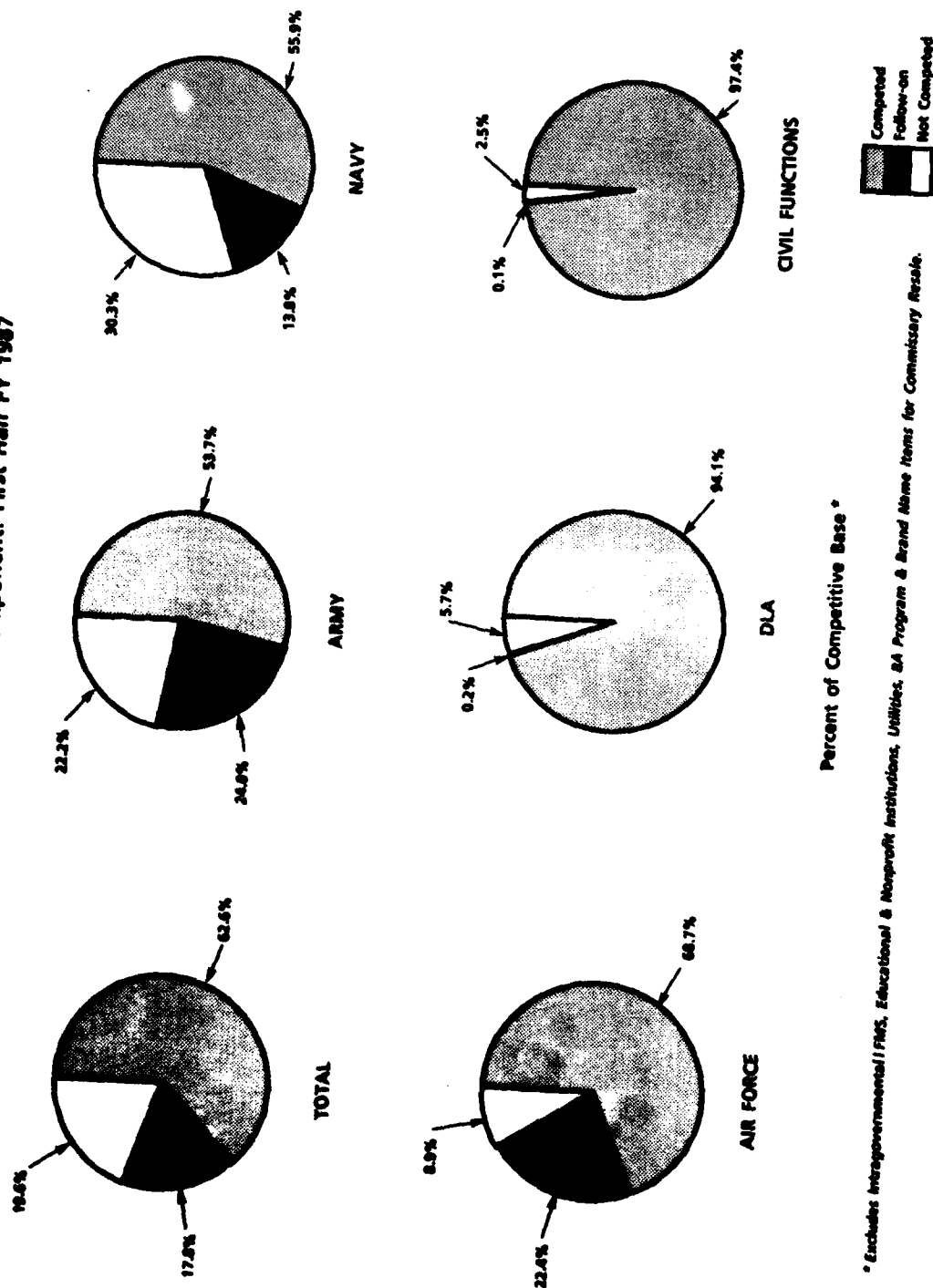
Solicitation Procedures

Tables 13 and 14 highlight the dollars and procurement actions respectively, for each of the CICA solicitation procedures used by the Department of Defense to procure supplies and services during the first half of both fiscal years 1986 and 1987. See the Federal Acquisition Regulation Part 6 for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during the first half of FY 1987 amounted to \$70.9 billion which was a 5.9 billion decrease from the first half of FY 1986. Of this first half FY 1987 total, \$7.5 billion (10.6%) were for "Foreign Military Sales" and "Actions of \$25,000 or Less". Of the remaining \$63.4 billion, \$38.0 billion (53.6%) were pursuant to CICA procedures. The "Full & Open Competition" category accounted for \$18.6 billion or 49.0 percent of the CICA awards. The "Other Than Full & Open Competition" category accounted for \$19.4 billion or 51.0 percent. Similar data are also depicted by DoD component in this table.

Table 14 shows a total of 5,682,226 procurement actions for the first half of FY 1987, a decrease of 86,358 actions over this same period last year. The major change was a decrease in actions of \$25,000 and less which accounted for 98.0 percent of the procurement actions during both years. There was an increase of 15,303 post-CICA actions which are shown as an increase of 11,379 in the "Full and Open Competition" and an increase of 3,924 actions in the "Other than Full & Open Competition". Distribution by kind of contracting action is also depicted.

Chart IV
Percent Distribution of DoD Extent of Competed Procurement
According to Defense Component: First Half FY 1987



Percent of Competitive Base *

* Excludes Intragovernmental / FMS, Educational & Nonprofit Institutions, Utilities, SA Program & Brand Name Items for Commissary Resale.

TABLE 9
DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1987 - FY 1986

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT	TOTAL 9/						ARMY						NAVY					
	Oct 86-Mar 87			Oct 85-Mar 86			Oct 86-Mar 87			Oct 85-Mar 86			Oct 86-Mar 87			Oct 85-Mar 86		
	Amount	Pct		Amount	Pct		Amount	Pct		Amount	Pct		Amount	Pct		Amount	Pct	
TOTAL	\$70,381,895			\$78,122,784			\$17,084,284			\$15,880,612			\$23,028,585			\$21,874,438		
INTRAGOVERNMENTAL/FY8 C/	2,582,808			3,425,726			508,506			978,517			1,388,255			888,158		
TOTAL, EXCEPT INTRAFY8	68,277,797			73,395,049			18,584,778			13,882,095			21,718,240			20,806,261		
EXCLUSIONS D/	6,817,721			6,950,416			1,681,385			1,513,518			1,893,827			2,028,289		
TOTAL, EXCEPT EXCLUSIONS	61,460,076	100.0		66,744,632	100.0		16,903,393	100.0		12,368,576	100.0		20,024,513	100.0		18,778,012	100.0	
COMPETED E/	38,483,286	82.8		37,887,428	56.4		8,018,898	53.7		6,288,947	47.0		11,190,539	55.9		9,722,480	51.8	
FOLLOW-ON	10,948,294	17.8		17,364,184	28.0		3,587,817	24.0		3,586,872	28.9		2,757,073	13.8		3,515,482	18.7	
NOT COMPETED	12,048,486	19.6		11,713,040	17.5		3,315,878	22.2		3,482,757	28.1		6,076,901	30.3		5,540,080	29.5	

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 86-Mar 87			Oct 85-Mar 86			Oct 86-Mar 87			Oct 85-Mar 86			Oct 86-Mar 87			Oct 85-Mar 86		
	Amount	Pct		Amount	Pct		Amount	Pct		Amount	Pct		Amount	Pct		Amount	Pct	
TOTAL	\$22,350,378			\$28,215,787			\$4,823,228			\$9,222,204			\$846,735			\$788,108		
INTRAGOVERNMENTAL/FY8 C/	878,912			1,452,999			73,358			115,586			7,092			8,114		
TOTAL, EXCEPT INTRAFY8	22,873,487			26,762,788			4,549,868			9,116,638			939,643			781,992		
EXCLUSIONS D/	2,817,803			2,231,182			210,886			352,922			75,841			80,286		
TOTAL, EXCEPT EXCLUSIONS	20,055,684	100.0		24,531,586	100.0		4,238,102	100.0		8,763,716	100.0		863,792	100.0		701,708	100.0	
COMPETED E/	13,784,687	88.7		12,300,178	50.1		3,988,825	94.1		8,323,342	95.1		841,214	87.4		678,291	96.7	
FOLLOW-ON	4,484,435	22.4		10,175,778	41.5		10,301	0.2		14,241	0.2		980	0.1		221	0	
NOT COMPETED	1,786,542	8.9		2,055,629	8.4		239,976	5.7		416,132	4.8		21,528	2.5		23,104	3.3	

9/ For definitions and coverage, see notes on coverage.
 A/ Includes pre-CICA GSA schedule awards.
 B/ Includes post-CICA GSA schedule awards.
 C/ Includes awards for educational and nonprofit institutions, utilities, the S(a) Program and brand name items for commissary resale.
 D/ Includes post-CICA GSA schedule awards.
 E/ Less than 0.05 percent.

TABLE 9 (concluded)
DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1987 - FY 1986

NUMBER OF PROCUREMENT ACTIONS

EXTENT OF COMPETED PROCUREMENT	TOTAL						ARMY						NAVY					
	Oct 86-Mar 87			Oct 85-Mar 86			Oct 86-Mar 87			Oct 85-Mar 86			Oct 86-Mar 87			Oct 85-Mar 86		
	Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct	
TOTAL	5,682,226			5,788,580			1,814,034			1,804,547			1,004,751			1,050,745		
INTRAGOVERNMENTAL/FMS C/	125,422			123,844			40,003			48,085			25,185			24,215		
TOTAL, EXCEPT INTRA/FMS	5,556,804			5,664,736			1,774,031			1,856,462			978,566			1,026,530		
EXCLUSIONS D/	1,886,980			1,882,705			673,732			857,340			538,802			573,029		
TOTAL, EXCEPT EXCLUSIONS	3,669,824	100.0		3,782,031	100.0		1,100,298	100.0		1,199,122	100.0		440,784	100.0		453,501	100.0	
COMPETED E/	3,133,020	85.4		3,010,522	80.0		941,046	85.5		905,332	75.5		339,103	76.9		315,680	89.6	
FOLLOW-ON	5,038	0.2		5,374	0.2		820	0.1		713	0.1		807	0.2		1,089	0.2	
NOT COMPETED	530,785	14.5		745,285	19.8		158,832	14.4		293,087	24.4		100,874	22.9		136,752	30.2	

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 86-Mar 87			Oct 85-Mar 86			Oct 86-Mar 87			Oct 85-Mar 86			Oct 86-Mar 87			Oct 85-Mar 86		
	Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct	
TOTAL	1,943,797			2,010,008			876,572			828,585			207,541			135,866		
INTRAGOVERNMENTAL/FMS C/	44,959			41,442			7,854			8,227			7,286			1,288		
TOTAL, EXCEPT INTRA/FMS	1,898,838			1,968,566			868,718			820,358			200,255			134,568		
EXCLUSIONS D/	832,341			809,747			8,559			12,222			31,270			28,487		
TOTAL, EXCEPT EXCLUSIONS	1,266,497	100.0		1,358,819	100.0		860,059	100.0		808,136	100.0		168,985	100.0		106,201	100.0	
COMPETED E/	1,156,670	91.3		1,206,081	88.8		565,677	85.7		528,914	87.0		114,704	87.9		26,594	36.6	
FOLLOW-ON	4,501	0.4		4,501	0.3		5	•		19	•		1	•		3	•	
NOT COMPETED	105,326	8.3		148,237	10.9		94,377	14.3		79,203	13.0		54,280	32.1		88,604	83.4	

Note: Refer to first page of this table for footnotes.

TABLE 10
Dod Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1987 - FY 1986 ^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS ^{B/}		ADJUSTED TOTAL	
	Oct 86-Mar 87	Oct 85-Mar 86	Oct 86-Mar 87	Oct 85-Mar 86	Oct 86-Mar 87	Oct 85-Mar 86
	Amount	Amount	Amount	Amount	Amount	Amount
TOTAL	\$70,861,805	\$78,820,784	\$9,401,529	\$10,076,152	\$61,460,276	\$68,744,632
FOREIGN MILITARY SALES	2,074,578	2,781,592	2,074,578	2,781,592	0	0
TOTAL PRE-CICR AWARDS	25,342,513	48,040,385	2,896,704	4,101,895	22,445,809	43,938,490
TOTAL POST-CICR AWARDS	43,444,513	25,988,827	4,370,248	3,192,885	39,074,265	22,800,392
Actions of \$25,000 or less	5,430,510	5,282,540	1,756,778	1,762,372	3,673,732	3,518,168
Full & Open Competition ^{C/}	18,829,185	12,435,883	188,884	188,124	18,640,301	12,247,759
Competitive Proposal	12,543,770	7,412,081	140,548	52,585	12,403,222	7,360,496
Combination	205,819	78,578	402	595	205,417	78,083
Architect-Engineer	184,237	72,941	1,852	787	182,385	72,154
Basic Research	215,825	138,311	2,350	97,758	213,475	38,553
Multiple Award Schedule	210,409	88,984	149	122	210,260	88,862
Alternate Source -	88,842	222,760	3,768	4,824	85,074	217,936
Reduced Cost	385	1,120	0	0	385	1,120
Mobilization	77,848	215,905	0	0	77,848	215,905
Eng/R&D Capability	10,808	5,735	3,786	4,824	7,022	911
Set Aside	3,188,108	2,461,008	14,902	5,280	3,173,206	2,455,728
O/T Full & Open Competition	19,384,828	9,270,404	2,442,473	1,244,368	16,942,355	8,026,036
Only One Source	12,436,044	4,183,954	748,237	271,369	11,687,807	3,914,585
Uniform Source	8,816,308	1,751,888	863,882	183,218	7,952,426	1,568,670
Follow-on	2,254,858	788,834	2,480	958	2,252,378	787,876
Prequalified Res Prop	122,452	13,482	35,722	18,451	86,730	15,031
Prequalified Rights	27,587	21,482	10,738	21,482	16,849	1,000
Standardization	2,552	40,818	34,371	48,847	2,518	40,818
Other	3,337,183	1,512,748	34,371	48,847	3,302,812	1,463,901
Urgency	840,388	855,015	18,808	12,754	821,580	842,261
Mobilization	3,459,375	2,181,355	3,075	22,078	3,456,300	2,159,277
Essential R&D Capability	683,143	302,823	682,832	287,320	21	1
International Agreement	88,795	21,595	12,287	854	76,508	20,741
Authorized by Statute ^{D/}	738,484	372,810	721,720	382,830	16,764	8,980
Authorized Resale	237,378	277,043	238,618	278,440	719	803
National Security	790,814	35,808	17,871	543	772,943	34,265
Public Interest	405	0	57	0	348	0
Otherwise Auth by Statute	0	0	0	0	0	0

^{A/} For definitions and coverage, see notes on coverage.
^{B/} Includes awards for educational and nonprofit institutions, utilities, the S(a) Program and brand name items for commodity resale.
^{C/} Includes post-CICR GSA schedule awards.
^{D/} Includes post-CICR S(a) program and Intergovernmental except GSA schedule awards.

TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1987 - FY 1986
 (AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL			COMPETED			FOLLOW ON			NOT COMPETED		
	Oct 86-Mar 87	Oct 85-Mar 86	Amount	Oct 86-Mar 87	%	Amount	Oct 86-Mar 87	%	Amount	Oct 86-Mar 87	%	Amount
TOTAL	\$81,480,078	\$88,744,632	\$38,483,286	\$37,887,428		\$10,948,284	\$17,384,184		\$12,048,488	\$11,713,046		
FOREIGN MILITARY SALES												
TOTAL PRE-CICR AWARDS	22,385,389	43,938,970	13,817,078	21,159,108		5,824,318	16,145,808		2,844,417	8,635,752		
TOTAL POST-CICR AWARDS	29,074,267	22,805,882	24,846,220	16,508,319	100.0	5,023,978	1,218,355	100.0	9,204,069	5,078,288	100.0	
Actions of \$25,000 or less	5,071,781	3,516,188	3,019,318	2,827,240	17.1				892,413		12.4	
Full & Open Competition C/	18,480,171	12,289,759	18,480,171	12,289,759	74.3							
Sealed Bids	2,007,241	1,880,608	2,007,241	1,880,608	12.0							
Competitive Proposal	12,483,204	7,358,478	12,483,204	7,358,478	44.8							
Competition	205,417	75,884	205,417	75,884	0.5							
Architect-Engineer	182,495	72,144	182,495	72,144	0.5							
Design-Build	21,922	88,872	21,922	88,872	0.5							
Multiple Award Schedule	210,269	88,872	210,269	88,872	0.5							
Alternate Source -	85,078	218,138	85,078	218,138	1.3							
Reduced Cost	288	1,120	288	1,120	0.0							
Mobilization	77,848	215,895	77,848	215,895	1.3							
Eng/R&D Capability	8,842	1,111	8,842	1,111	0.0							
Set Aside	3,173,204	2,435,776	3,173,204	2,435,776	15.9							
O/T Full & Open Competition	16,942,385	7,028,035	3,388,731	1,411,220	8.5							
Only One Source	11,887,617	3,892,605	289,452	122,287	0.7							
Unique Source	5,852,216	1,589,776	137,746	58,223	0.4							
Unpublished Res Prop	2,735,110	37,089	4,870	538	0.1							
Unpublished Res Prop	121,723	14,041	16,863	0	0.0							
Utilities	18,863	40,818	757	530	0.0							
Standardization	3,302,822	1,483,961	44,451	44,608	0.3							
Other												
Urgency	821,781	822,281	180,304	125,403	0.8							
Mobilization	3,458,300	2,139,476	2,547,758	1,138,972	8.9							
Essential R&D Capability	211	5,503		304	0.0							
International Agreement	85,528	20,741	86,897	8,981	0.3							
Authorized by Statute D/	18,784	8,888	8,058	2,915	0.0							
Authorized Resale	783	883	723	476	0.0							
National Security	772,843	34,886	273,378	16,702	0.1							
Public Interest	348		184		0.0							
Otherwise Auth by Statute												

* Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1987 - FY 1988 ^{a/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL DoD ^{b/}				ARMY				NAVY			
	Oct 86-Mar 87		Oct 85-Mar 86		Oct 86-Mar 87		Oct 85-Mar 86		Oct 86-Mar 87		Oct 85-Mar 86	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	70,891,895	100.0	78,820,744	100.0	17,084,284	100.0	15,380,812	100.0	23,028,585	100.0	21,874,438	100.0
FOREIGN MILITARY SALES	2,074,579	2.9	2,781,592	3.6	389,323	2.3	850,448	5.4	1,087,838	4.7	584,795	2.7
Actions of \$25,000 or Less	5,430,510	7.7	5,292,540	6.8	1,885,478	8.9	1,845,189	10.4	1,103,027	4.8	1,151,998	5.3
Actions (Except PMS) Over \$25,000	83,358,518	88.4	88,748,652	88.5	15,028,422	87.9	13,386,885	84.3	20,835,732	90.5	19,827,889	91.9
PRE-CICR Actions	25,342,513	35.8	48,040,385	62.5	5,078,291	28.7	7,884,850	48.5	8,787,816	26.5	14,398,741	66.4
POST-CICR Actions	28,014,003	52.8	20,708,287	27.0	9,949,131	58.2	5,882,115	39.8	14,047,918	61.0	5,530,848	25.5
Full & Open Competition C/	19,828,185	48.0	12,435,832	60.1	4,082,732	41.2	2,498,328	44.9	5,839,987	40.1	2,815,285	52.7
Sealed Bid	2,012,257	5.3	1,885,231	8.8	580,022	3.4	811,328	5.3	1,021,222	4.4	471,282	2.2
Competitive Proposal	12,543,770	32.0	7,412,517	35.8	2,322,728	23.3	1,088,875	17.7	3,988,233	28.4	1,819,888	32.7
Combination	205,819	0.5	78,578	0.4	35,017	0.4	21,856	0.4	128,628	0.8	44,088	0.8
Architect-Engineer	184,237	0.4	72,841	0.4	88,582	0.9	45,787	0.8	54,901	0.4	14,838	0.3
Basic Research	215,825	0.8	189,211	0.7	85,712	0.7	18,580	0.3	55,127	0.4	75,889	1.4
Multiple Award Schedule	210,469	0.8	85,894	0.4	28,573	0.3	24,284	0.3	41,275	0.3	33,128	0.8
Alternate Source -	88,842	0.2	222,740	1.1	4,782	0.0	73,748	1.3	78,988	0.5	148,947	2.7
Reduced Cost	77,386	0.2	1,120	0.0	237	0.0	447	0.0	0	0.0	81	0.0
Procurement	77,848	0.2	215,805	1.0	87	0.0	73,022	1.3	77,895	0.6	142,872	2.8
Eng/R&D Capability	10,808	0.0	5,785	0.0	4,582	0.0	287	0.0	165	0.0	5,883	0.1
Set Aside	3,188,108	8.4	2,441,008	11.8	970,315	9.8	980,372	12.3	829,488	5.8	434,907	7.8
O/T Full & Open Competition	19,828,185	51.0	8,270,404	28.8	5,854,348	58.5	3,139,479	38.9	8,410,921	36.8	2,815,743	47.3
Only One Source	12,538,044	32.7	4,183,864	20.1	3,770,117	37.9	1,038,198	18.3	6,185,882	43.8	1,772,433	32.6
Unique Source	8,818,308	17.4	1,751,988	8.5	1,609,076	18.2	300,578	5.3	4,489,882	31.7	1,128,537	20.4
Follow-on	2,534,859	3.9	788,824	3.7	1,104,898	11.1	288,282	4.7	581,754	4.2	104,887	1.9
Unlimited Quantity	127,423	0.2	14,862	0.2	18,733	0.2	22,224	0.4	27,248	0.2	18,827	0.2
Patent/Trade Rights	27,587	0.1	21,482	0.1	3,878	0.1	1,888	0.1	46,386	0.2	5,141	0.1
Utilities	2,582	0.0	40,918	0.2	142	0.0	1,878	0.0	583	0.0	38,785	0.7
Standardization	3,337,183	8.8	1,512,748	7.3	1,028,044	10.3	442,249	7.8	1,039,873	7.4	484,632	8.8
Other	840,389	2.5	935,015	4.5	272,195	2.7	450,489	8.1	186,822	1.4	218,843	4.0
Urgency	3,459,375	9.1	2,181,555	10.4	1,423,088	14.3	1,530,286	26.9	1,852,546	13.2	514,183	9.3
Mobilization	889,143	1.8	302,823	1.5	5,285	0.1	14,382	0.2	28,072	0.2	18,785	0.3
Essential R&D Capability	99,795	0.3	21,595	0.1	13,088	0.1	9,178	0.2	0	0.0	0	0.0
International Agreement	138,484	1.9	372,810	1.8	255,174	2.8	121,890	2.1	186,887	1.1	78,428	1.4
Authorized by Statute D/	237,379	0.8	277,043	1.2	921	0.0	1,150	0.0	7,873	0.1	8,828	0.2
Authorized Resale	780,814	2.1	35,809	0.2	113,172	1.1	7,848	0.1	3,143	0.0	2,282	0.0
National Security	405	0.0	0	0.0	322	0.0	0	0.0	0	0.0	0	0.0
Public Interest	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Otherwise Auth by Statute	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

^{a/} For definitions and coverage, see notes on coverage.
^{b/} Includes Other Defense Agency, but not included elsewhere in this table.
^{c/} Includes post-CICR GSO schedule awards.
^{d/} Includes post-CICR G(e) program and intragovernmental except GSO schedule awards.
^{e/} Less than 0.05 percent.

TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1987 - FY 1986 ^N

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 86-Mar 87		Oct 85-Mar 86		Oct 86-Mar 87		Oct 85-Mar 86		Oct 86-Mar 87		Oct 85-Mar 86	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	23,350,378	100.0	28,215,787	100.0	4,823,326	100.0	9,232,204	100.0	946,735	100.0	768,100	100.0
FOREIGN MILITARY SALES	574,248	2.5	1,318,884	4.7	9,413	0.2	18,219	0.2	11	0	268	0
Actions of \$25,000 or Less	1,480,911	6.3	1,417,244	5.0	1,000,372	21.6	924,280	10.0	112,637	11.9	72,484	9.1
Actions(Except FMS)Over \$25,000	21,285,220	91.2	25,481,659	90.3	3,813,541	78.2	8,289,435	89.8	824,087	86.1	725,346	94.8
PRE-CICR Actions	12,945,245	55.7	22,325,595	79.1	84,258	1.4	2,588,788	27.8	103,537	10.9	513,069	66.2
POST-CICR Actions	9,749,875	42.3	3,158,124	11.2	2,548,282	76.8	5,720,839	62.0	730,550	77.2	412,277	53.7
Full & Open Competition C/	4,828,184	20.7	1,318,657	4.7	2,015,700	85.0	5,251,140	56.8	876,874	92.7	371,780	48.2
Sealed Bids	85,819	0.4	77,888	0.3	450,039	12.7	775,154	8.4	404,421	42.6	182,822	23.7
Competitive Proposal	4,018,410	17.2	782,549	2.8	1,874,238	55.6	2,725,478	29.2	20,021	2.1	17,971	2.3
Construction	32,325	0.1	4,285	0.0	1,032	0.0	0	0.0	6,867	0.7	1,183	0.1
Design/Engineering	94,232	0.4	38,718	0.1	0	0.0	2,972	0.0	13,868	1.5	7,788	1.0
Basic Research	125,740	0.5	18,963	0.1	1,810	0.0	1,722	0.0	3,816	0.4	3,489	0.4
Multiple Award Schedule	5,322	0.0	899	0.0	637	0.0	316	0.0	0	0.0	42	0.0
Alternate Source -	0	0.0	582	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Reduced Cost	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Small Business	5,323	0.0	27	0.0	538	0.0	318	0.0	0	0.0	42	0.0
Exp/R&D Capability	557,820	2.4	385,145	1.4	587,824	16.6	742,097	8.0	228,222	24.1	177,956	23.2
Set Aside	3,811,791	16.3	1,227,287	4.4	522,577	15.0	489,888	5.3	93,878	9.9	49,487	6.4
O/T Full & Open Competition	2,410,416	10.3	1,227,287	4.4	27,841	0.8	13,888	0.1	2,882	0.3	3,881	0.5
Other Prime Source	547,888	2.4	378,884	1.3	18,588	0.5	1,381	0.0	0	0.0	154	0.0
Follow-on	20,224	0.1	16,884	0.0	0	0.0	0	0.0	0	0.0	145	0.0
Unolicited Bas Prop	88,224	0.4	4,581	0.0	0	0.0	0	0.0	0	0.0	107	0.0
Patent/Trade Rights	23,158	0.1	18,588	0.0	0	0.0	0	0.0	0	0.0	268	0.0
Utilities	1,711	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Standardization	1,228,108	5.3	548,048	1.9	8,209	0.2	8,339	0.1	1,041	0.1	2,093	0.3
Other	430,003	1.8	220,528	0.8	12,372	0.4	13,499	0.2	3,788	0.5	4,816	0.6
Urgency	31,595	0.1	6,725	0.0	152,148	4.3	110,481	1.9	0	0.0	0	0.0
Mobilization	848,707	3.6	288,403	1.0	888	0.0	0	0.0	55	0.0	0	0.0
Essential R&D Capability	84,281	0.4	11,554	0.0	1,408	0.0	885	0.0	0	0.0	0	0.0
International Agreement	138,150	0.6	87,944	0.4	117,242	3.3	66,239	1.2	48,168	5.1	31,890	4.1
Authorized by Statute D/	8,243	0.0	3,395	0.0	220,542	6.2	262,869	4.8	0	0.0	0	0.0
Authorized Resale	108,386	0.5	10,782	0.0	0	0.0	0	0.0	0	0.0	0	0.0
National Security	0	0.0	0	0.0	83	0.0	0	0.0	0	0.0	0	0.0
Public Interest	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Otherwise Auth by Statute	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

NOTE: Refer to first page of this table for footnotes.

TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Kind of Contracting Action: FY 1987 - FY 1986

SOLICITATION PROCEDURE	TOTAL				NEW WORK				DELIVERY ORDERS				MODIFICATIONS			
	Oct 86-Mar 87		Oct 85-Mar 86		Oct 86-Mar 87		Oct 85-Mar 86		Oct 86-Mar 87		Oct 85-Mar 86		Oct 86-Mar 87		Oct 85-Mar 86	
	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%
TOTAL	5482228	100.0	5768564	100.0	0	0	0	0	0	0	0	0	0	0	0	0
FOREIGN MILITARY SALES	17819	0.3	18824	0.3	0	0	0	0	0	0	0	0	0	0	0	0
Actions of \$25,000 or Less	5568825	99.0	5651030	98.0	0	0	0	0	0	0	0	0	0	0	0	0
Actions(Except FMS)Over \$25,000	97582	1.7	98730	1.7	38882	38882	38882	38882	37093	37093	38844	38844	21887	21887	29735	29735
PRE-CICR Actions	27073	0.5	43524	0.8	4025	4025	8006	8006	12786	12786	18841	18841	10262	10262	18877	18877
POST-CICR Actions	70508	1.2	55206	1.0	34657	34657	30845	30845	24397	24397	18203	18203	11546	11546	9668	9668
Full & Open Competition B/	49355	70.0	37976	68.8	27153	27153	25587	25587	14548	14548	9848	9848	7656	7656	2766	2766
Sealed Bids	4889	0.7	3305	0.6	1313	1313	8219	8219	852	852	748	748	354	354	340	340
Competitive Proposal	24810	4.5	18077	3.1	13810	13810	11621	11621	9181	9181	8195	8195	3978	3978	1171	1171
Architect-Engineer	231	0.0	681	0.0	337	337	255	255	768	768	288	288	97	97	116	116
Basic Research	956	1.4	878	1.2	357	357	417	417	1815	1815	1386	1386	11	11	282	282
Multiple Award Schedule	1638	2.3	1366	2.5	7	7	0	0	0	0	0	0	0	0	0	0
Alternate Source -	81	0.1	45	0.1	28	28	0.1	0.1	20	20	9	9	15	15	9	9
Research & Development	30	0.0	14	0.0	12	12	0	0	11	11	2	2	0	0	2	2
Eng/R&D Capability	26	0.0	23	0.0	10	10	13	13	0	0	0	0	10	10	0	0
Set Aside	13824	18.3	10783	19.5	9324	9324	8811	8811	2078	2078	1802	1802	2222	2222	890	890
O/T Full & Open Competition	21154	39.0	17220	31.2	7504	7504	5219	5219	3761	3761	3554	3554	2889	2889	2788	2788
Only One Source	12558	17.8	11348	20.4	4764	4764	3175	3175	2841	2841	2887	2887	1387	1387	1386	1386
Unique Source	8892	12.5	6892	12.5	2599	2599	1841	1841	2042	2042	2887	2887	1387	1387	1386	1386
Follow-on	948	1.4	1259	2.3	260	260	0.8	0.8	412	412	854	854	213	213	184	184
Unsolicted Res Prop	285	0.4	220	0.4	78	78	0.2	0.2	385	385	1	1	0	0	0	0
Patent/Data Rights	451	0.7	114	0.2	110	110	0.3	0.3	187	187	84	84	0.1	0.1	0	0
Utilities	185	0.3	121	0.2	7	7	0	0	21	21	5	5	10	10	0	0
Small Business	221	0.4	221	0.4	0	0	0	0	0	0	0	0	0	0	0	0
Standardization	3709	5.3	2631	4.8	1838	1838	4.7	4.7	1088	1088	1284	1284	477	477	267	267
Other	2314	3.3	1761	3.2	1205	1205	2.5	2.5	1051	1051	554	554	355	355	156	156
Urgency	481	0.7	348	0.6	132	132	0.4	0.4	123	123	17	17	0.1	0.1	208	208
Mobilization	48	0.1	41	0.1	12	12	0	0	0	0	4	4	0	0	25	25
Essential R&D Capability	183	0.3	60	0.1	45	45	0.1	0.1	30	30	28	28	0.2	0.2	74	74
International Agreement	2388	3.4	1449	2.6	679	679	2.0	2.0	504	504	787	787	4.2	4.2	489	489
Authorized by Statute C/	1883	2.8	2238	4.1	33	33	0.1	0.1	54	54	2179	2179	11.3	11.3	24	24
Authorized Resale	1258	1.8	84	0.2	886	886	2.0	2.0	51	51	22	22	0.1	0.1	282	282
National Security	5	0.0	0	0.0	2	2	0	0	0	0	0	0	0	0	0	0
Public Interest	0	0.0	0	0.0	0	0	0.0	0.0	0	0	0	0	0	0	0	0
Otherwise Auth by Statute	0	0.0	0	0.0	0	0	0.0	0.0	0	0	0	0	0	0	0	0

A/ For definitions and coverage, see notes on coverage.
 B/ Includes post-CICR GSA schedule awards.
 C/ Includes post-CICR 8(a) program and intragovernmental except GSA schedule awards.
 * Less than 0.05 Percent.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DoD prime contract awards over \$25,000 for the first half of fiscal years 1987 and 1988. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal years 1977 through 1988.

During the first half of FY 1987 awards over \$25,000 (excluding intragovernmental awards) totaled \$62,529 million, of which \$47,043 million, or 75.2 percent, was awarded under fixed price procedures and \$14,486 million, or 23.1 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$1,020 million, or 1.6 percent.

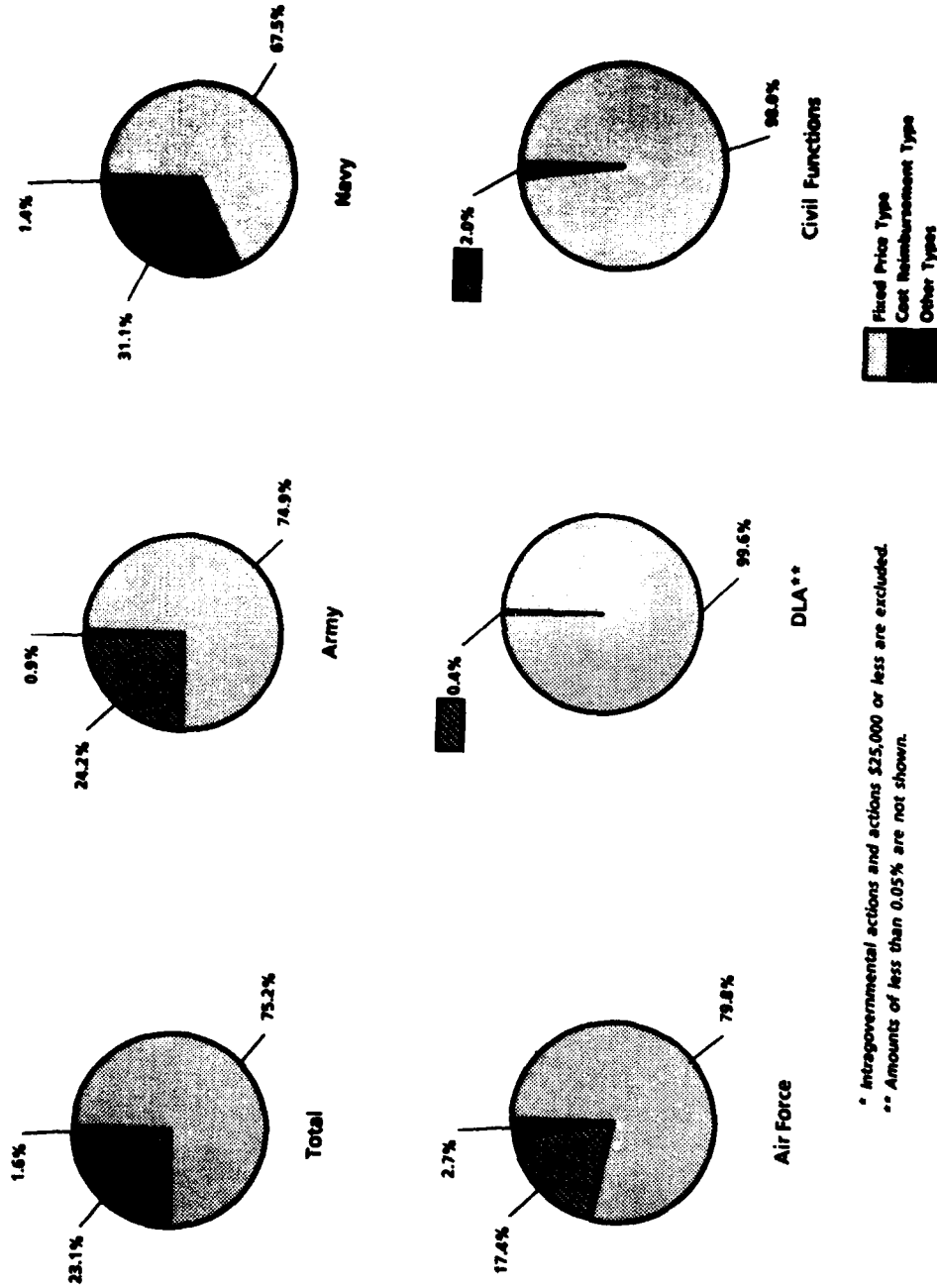
Cost-plus-fixed fee (CPFF) contracts accounted for 11.2 percent of the total contract awards over \$25,000 during the first half of FY 1987. The use of incentive contracts (both

fixed price and cost-types combined) decreased from 25.1 percent of total contract dollars in the first half of FY 1986 to 20.3 percent in the first half of FY 1987. The use of firm fixed-price contracts increased from 43.3 percent to 51.6 percent.

The total of 90,683 contract actions over \$25,000 for the first half of FY 1987 (see Table 16) includes 38,932 original contract actions and modifications calling for additional work and 52,001 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 3.2 percent and actions representing delivery orders and modifications pursuant to the terms of the original contract increased by 1.2 percent.

Chart V
Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision,
According to Defense Component: First Half FY 1987

Percent of Total Procurement *



* Intragovernmental actions and actions \$25,000 or less are excluded.
 ** Amounts of less than 0.05% are not shown.

TABLE 16
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1986-FY 1987 A

	NET VALUE (\$000)				TOTAL B/			
	OCT 86-SEP 87		OCT 85-MAR 86		OCT 86-SEP 87		OCT 85-MAR 86	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
ACTIONS OVER \$25,000								
FIXED PRICE TYPE								
FIRM								
FIXED PRICE	22,425,488	51.0	29,247,832	43.3	98,140	75.1	33,844	24,217
FIXED PRICE ADJUSTMENT	8,521,471	19.6	13,223,178	19.6	2,246	2.2	448	1,217
FIXED PRICE TYPE SUBTOTAL	30,946,959		42,470,910		100,386		34,292	
COST REIMBURSEMENT TYPE	47,043,222	75.2	52,065,100	76.0	72,561	80.0	35,122	20,204
NO FEE	1,429,022	2.3	1,291,138	1.9	2,200	2.3	547	1,217
FIXED FEE	1,000,000	1.7	1,000,000	1.5	1,000	1.0	1,000	2,771
FIXED FEE ADJUSTMENT	2,348,972	3.9	2,348,972	3.5	1,456	1.6	1,456	4,000
COST REIMBURSEMENT TYPE SUBTOTAL	14,468,060	23.1	12,970,300	19.1	14,516	10.0	3,000	10,200
OTHER TYPES								
TIME AND MATERIALS	700,022	1.1	522,152	0.8	2,992	2.3	342	2,992
LARGE QUANTITY	220,151	0.4	220,151	0.3	504	0.4	101	2,992
OTHER TYPES SUBTOTAL	3,020,193	3.0	220,151	0.3	2,992	2.3	342	2,992
ACTIONS OVER \$25,000 SUBTOTAL	52,520,274	100.0	52,520,274	100.0	52,520,274	100.0	52,520,274	100.0
ACTIONS \$25,000 OR LESS	6,790,300		4,644,000		3,104,540		20,082	
INTRA-GOVERNMENTAL/TYPS	3,541,071		4,300,737		420,000		3,500	
TOTAL	59,310,574		57,164,274		55,624,814		54,302	
FOR DEFINITION AND COVERAGE, SEE NOTES ON COVERAGES								
B/ LINES 1-10 OTHER PRICING ACTION-1 ACTIONS NOT INCLUDED (EXCLUDED IN THIS TABLE)								

TABLE 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1986-FY 1987 A

	ARMY									
	NET VALUE (\$000)					NUMBER OF PROCUREMENT ACTIONS				
	OCT 86-NOV 87	OCT 85-NOV 86	OCT 84-NOV 85	OCT 83-NOV 84	OCT 82-NOV 83	OCT 81-NOV 82	OCT 80-NOV 81	OCT 79-NOV 80	OCT 78-NOV 79	OCT 77-NOV 78
ACTIONS OVER \$25,000	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT
FIXED PRICE TYPE										
FIXED PRICE										
FIRM	9,300,845	60.0	7,840,400	50.5	17,429	70.7	0,000	0,000	15,000	70.2
NONFIRM	254,127	1.7	41,300	0.3	121	0.5	0	0	151	0.7
INCENTIVE	2,220,210	15.0	1,100,000	7.1	954	3.9	20	0	1,124	5.4
ECONOMIC PRICE ADJUSTMENT	11,190,478	74.0	10,137,100	70.0	10,512	61.5	0,000	0,000	17,100	81.5
FIXED PRICE TYPE SUBTOTAL										
COST REIMBURSEMENT TYPE										
FIRM	202,303	2.0	210,000	1.7	700	3.0	237	1,000	2,000	2.0
NONFIRM	1,710,240	11.0	1,477,000	10.3	2,170	9.0	0	0	0	0
INCENTIVE	300,000	2.0	300,000	2.3	221	1.0	0	0	0	0
ECONOMIC PRICE ADJUSTMENT	201,100	1.7	711,000	5.4	200	0.9	0	0	0	0
COST REIMBURSEMENT TYPE SUBTOTAL										
OTHER TYPES										
TIME AND MATERIALS	122,000	0.8	90,710	0.7	0	0.0	0	0	0	0
LARGE MONIES	1,170	0.0	1,000	0.0	13	0.1	0	0	0	0
OTHER TYPES SUBTOTAL										
ACTIONS OVER \$25,000 SUBTOTAL										
ACTIONS \$25,000 OR LESS										
INTRACOMMENTARY/PM	1,402,100	9.3	1,015,000	7.1	22,710	100.0	0,000	0,000	21,000	100.0
TOTAL										
TOTAL	817,000	5.4	515,000	3.8	134,100	5.7	0	0	100,000	4.8
TOTAL	817,000	5.4	515,000	3.8	134,100	5.7	0	0	100,000	4.8

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

TABLE 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1986-FY 1987 A

	NAVY									
	NET VALUE (\$000)					NUMBER OF PROCUREMENT ACTIONS				
	OCT 86-MAR 87	OCT 85-MAR 86	OCT 86-MAR 87	OCT 86-MAR 87	OCT 85-MAR 86	OCT 86-MAR 87	OCT 86-MAR 87	OCT 85-MAR 86	OCT 86-MAR 87	OCT 85-MAR 86
	AMOUNT PERCENT	AMOUNT PERCENT	TOTAL PERCENT	NEW WORK	OTHER	TOTAL PERCENT	NEW WORK	OTHER	NEW WORK	OTHER
ACTIONS OVER \$25,000										
FIXED PRICE TYPE										
FIRM	11,032,288	53.8	9,895,048	48.6	15,337	92.5	6,974	9,363	13,192	97.9
REINDETERMINABLE	1,249	0.0	1,249	0.0	1	0.0	1	1	1	0.0
INCENTIVE	2,815,948	13.7	3,061,874	15.7	533	2.2	71	487	280	1.0
ECONOMIC PRICE ADJUSTMENT	2,804	0.0	86,048	0.3	118	0.5	40	76	115	0.4
FIXED PRICE TYPE SUBTOTAL	13,852,927	67.5	12,914,378	65.7	16,000	95.2	7,086	9,912	13,591	99.1
COST REIMBURSEMENT TYPE										
NO FEE	137,311	0.6	240,978	1.2	539	2.2	119	420	975	3.6
FIXED FEE	3,296,202	15.6	3,295,189	16.6	5,038	20.5	904	4,132	4,378	17.0
AMOUNT FEE	2,571,572	12.1	2,228,395	11.6	178	0.7	37	178	183	0.7
AMOUNT FEE	3,571,872	17.3	5,523,573	27.8	5,216	21.2	56	315	682	2.5
COST REIMBURSEMENT TYPE SUBTOTAL	6,377,957	31.1	6,426,848	33.0	9,825	37.0	1,129	5,490	6,428	23.0
OTHER TYPES										
TIME AND MATERIALS	234,984	1.1	195,320	0.9	1,313	5.2	132	1,387	1,384	5.1
LARGE HOURS	83,034	0.3	81,720	0.4	382	1.6	158	234	322	1.0
OTHER TYPES SUBTOTAL	287,898	1.4	257,000	1.3	1,811	7.6	290	1,821	1,890	7.0
ACTIONS OVER \$25,000 SUBTOTAL	20,518,782	100.0	19,508,224	100.0	24,538	100.0	8,507	18,029	28,895	100.0
ACTIONS \$25,000 OR LESS	907,585		972,885		875,313				926,896	
INTRAGOVERNMENTAL/FMS	1,800,228		1,192,350		104,902				96,844	
TOTAL	22,026,595		21,674,439		1,004,751				1,086,745	

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

TABLE 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1986-FY 1987 A

	AIR FORCE									
	NET VALUE (\$000)					NUMBER OF PROCUREMENT ACTIONS				
	OCT 86-MAR 87	OCT 85-MAR 86	OCT 86-MAR 87	OCT 85-MAR 86	OCT 85-MAR 86	OCT 86-MAR 87	OCT 85-MAR 86	OCT 86-MAR 87	OCT 85-MAR 86	OCT 85-MAR 86
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	NEW WORK	OTHER	TOTAL	PERCENT	NEW WORK
ACTIONS OVER \$25,000										
FIXED PRICE TYPE										
FIRM	9,812,770	41.8	6,472,128	32.3	17,849	74.9	7,321	10,527	16,889	75.1
REINDETERMINABLE	2,849	12.5	9,325,103	47.1	1,518	7.5	332	1,236	1,532	6.7
INCENTIVE	5,885,051	27.9	3,765,648	19.0	1,370	6.6	138	1,231	1,368	5.9
ECONOMIC PRICE ADJUSTMENT	2,148,001	10.2	3,765,648	19.0	1,370	6.6	138	1,231	1,368	5.9
FIXED PRICE TYPE SUBTOTAL	16,846,807	78.8	21,608,322	92.3	19,798	82.7	7,794	11,984	18,438	83.1
COST REIMBURSEMENT TYPE										
NO FEE	950,571	4.5	892,934	2.7	901	3.3	184	837	872	3.0
FIXED FEE	1,524,810	7.2	1,338,720	5.3	1,888	7.8	381	1,508	1,889	8.3
INCENTIVE FEE	503,515	2.4	575,812	2.3	100	0.4	59	101	159	0.7
AWARD FEE	700,518	3.3	572,854	2.3	330	1.4	39	291	330	1.4
COST REIMBURSEMENT TYPE SUBTOTAL	3,879,482	17.4	3,177,920	12.6	3,180	13.3	618	2,561	2,862	13.3
OTHER TYPES										
TIME AND MATERIALS	328,706	1.6	287,560	1.1	789	3.2	102	887	785	3.4
LABOR HOURS	245,886	1.2	230,768	0.9	182	0.8	22	160	28	0.1
OTHER TYPES SUBTOTAL	575,572	2.7	488,373	1.9	951	4.0	124	827	783	3.6
ACTIONS OVER \$25,000 SUBTOTAL	21,103,661	100.0	25,272,545	100.0	23,919	100.0	8,537	15,382	22,183	100.0
ACTIONS \$25,000 OR LESS	1,314,229		1,253,284		1,778,700				1,840,815	
INTRAORGANIZATIONAL/FNS	932,189		1,889,938		143,178				147,000	
TOTAL	923,350,376		928,215,787		1,943,787				2,010,008	

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

TABLE 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1986-FY 1987 A

	DEFENSE LOGISTICS AGENCY									
	NET VALUE (\$000)					NUMBER OF PROCUREMENT ACTIONS				
	OCT 86-NOV 87	OCT 85-NOV 86	OCT 86-NOV 87	OCT 85-NOV 86	OCT 86-NOV 87	OCT 86-NOV 87	OCT 85-NOV 86	OCT 86-NOV 87	OCT 85-NOV 86	OCT 86-NOV 87
	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	TOTAL	NEW WORK	OTHER	TOTAL PERCENT	NEW WORK OTHER
ACTIONS OVER \$25,000										
FIXED PRICE TYPE										
FIRM	2,025,000 37.3	2,001,886 25.0	13,888 84.8	9,851	4,041	15,132 80.0	10,590	4,502		
REINDEMENTABLE	250 0.0	0,860 0.0	0 0.0	0	0	0 0.0	0	0		
INCENTIVE	1,488,003 42.4	9,049,200 74.1	700 4.8	477	223	2,014 11.7	1,891	302		
ECONOMIC PRICE ADJUSTMENT										
FIXED PRICE TYPE SUBTOTAL	3,523,287 99.6	9,147,747 99.9	14,403 99.6	10,136	4,287	17,170 99.8	12,245	4,803		
COST REIMBURSEMENT TYPE										
NO FEE	1,394	298	0	2	4	4	2	2		
FEE	11,871 0.3	8,418 0.1	47 0.3	12	35	28 0.2	6	20		
FACILITY FEE	0 0.0	0 0.0	0 0.0	0	0	0 0.0	0	0		
AWARD FEE	0 0.0	0 0.0	0 0.0	0	0	0 0.0	0	0		
COST REIMBURSEMENT TYPE SUBTOTAL	13,095 0.4	8,717 0.1	53 0.4	14	39	32 0.2	10	22		
OTHER TYPES										
TIME AND MATERIALS	0 0.0	1,864	0 0.0	0	0	7	2	8		
LABOR HOURS	0 0.0	0 0.0	0 0.0	0	0	0 0.0	0	0		
OTHER TYPES SUBTOTAL	0 0.0	1,864	0 0.0	0	0	7	2	8		
ACTIONS OVER \$25,000 SUBTOTAL	3,536,332 100.0	9,159,328 100.0	14,456 100.0	10,150	4,306	17,208 100.0	12,257	4,832		
ACTIONS \$25,000 OR LESS	965,595	992,933	838,804			988,511				
INTRASUBSISTENCE/PHS	121,389	180,893	23,512			22,885				
TOTAL	64,623,326	88,232,204	978,572			928,535				

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

TABLE 16 (Concluded)

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 17

DoD Prime Contract Awards by Type of Pricing Provision.

FY 1977-FY 1986^A

(Amounts in Thousands)

TYPE OF PRICING PROVISION	FY 1977		FY 1978		FY 1979		FY 1980		FY 1981	
	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%
TOTAL	\$44,764,782	100.0	\$52,748,848	100.0	\$59,114,392	100.0	\$87,940,884	100.0	\$88,382,777	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$32,648,323	72.9	\$38,803,542	73.6	\$43,145,170	74.1	\$50,728,033	75.3	\$68,817,523	77.7
Firm	17,828,776	39.4	20,809,464	39.5	26,352,716	45.4	31,958,373	48.1	42,082,404	47.8
Redeterminable	9,003,706	20.1	10,476,739	19.9	11,704,599	20.0	11,586,909	13.2	11,254,072	12.7
Incentive	5,382,584	12.0	6,489,802	12.3	5,874,838	10.1	10,314,807	15.3	13,288,882	15.0
Escalation										
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$12,115,469	27.1	\$13,945,306	26.4	\$15,971,222	25.9	\$18,804,851	24.7	\$19,745,254	22.3
No Fee	994,847	2.2	1,174,587	2.2	1,182,825	2.0	1,323,327	2.0	1,357,821	1.5
Fixed Fee	4,818,276	10.8	5,714,745	10.8	6,883,882	11.5	7,104,473	10.8	7,524,342	8.0
Incentive Fee	5,124,515	11.4	5,133,722	9.7	5,078,528	8.6	5,537,983	8.2	6,874,309	7.8
Reward Fee	840,987	1.9	1,523,149	2.9	1,548,047	2.7	2,018,427	3.0	2,853,515	3.3
Other B	238,744	0.5	400,003	0.8	486,840	0.9	608,541	0.9	815,487	0.9
TOTAL	\$104,778,128	100.0	\$118,805,115	100.0	\$125,018,710	100.0	\$129,912,096	100.0	\$127,542,840	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$80,328,610	76.7	\$88,130,187	82.0	\$100,916,834	80.7	\$115,552,318	82.0	\$112,101,580	81.5
Firm	42,700,545	50.3	55,195,552	48.1	62,835,884	50.3	74,503,325	53.2	73,880,472	52.7
Redeterminable	1,348,508	1.3	907,403	0.8	587,881	0.5	24,297,280	0.2	198,018	0.1
Incentive	18,626,479	15.7	25,338,090	21.2	21,870,000	17.5	24,237,517	17.6	21,847,310	15.9
Escalation	8,951,078	9.4	10,688,102	13.8	15,874,308	12.5	16,414,084	11.7	16,844,780	13.1
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$24,449,528	23.3	\$21,674,928	18.0	\$24,101,876	19.3	\$24,359,780	17.5	\$25,441,260	18.5
No Fee	1,858,202	1.8	1,870,451	1.4	1,980,809	1.5	2,075,797	1.5	2,157,887	1.8
Fixed Fee	9,926,534	5.5	11,307,970	9.4	10,435,808	8.2	11,000,151	8.1	11,887,155	8.2
Incentive Fee	7,953,877	7.8	4,487,490	3.7	6,875,890	5.3	6,389,419	4.6	5,730,251	4.2
Reward Fee	3,643,899	3.5	3,183,389	2.7	3,946,301	3.2	3,295,754	2.4	3,685,876	2.8
Other B	983,286	0.9	1,016,739	0.8	1,159,011	0.9	1,218,659	0.9	1,780,101	1.3

^A For definitions and coverage, see Notes on Coverage.^B Includes Time and Materials and Labor Hour Contracts

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1,353 reporting large contractors totaled \$52,898 million in FY 1986, which was a 2.9 percent decrease from the \$54,494 million reported by 1,205 large contractors in FY 1985.

Small businesses received 38.5 percent of the total committed for subcontracting work during FY 1986, compared with 37.0 percent for FY 1985. Comparative data for FY 1977 through FY 1986 are given below.

(Amounts in Millions)

	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986
1. Number of Large Contractors Reporting	737	810	832	1,023	1,133	1,170	1,173	1,208	1,205	1,353
2. Military Subcontract Commitments	\$15,036	\$17,482	\$21,245	\$25,499	\$33,937	\$35,329	\$39,796	\$47,582	\$54,494	\$52,898
a. Small Businesses	5,863	7,115	9,071	10,824	13,006	13,380	15,598	17,957	20,145	20,362
b. Other Businesses	9,175	10,367	12,174	14,675	20,931	21,949	24,198	29,625	34,349	32,536
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	39.0	40.7	42.7	42.4	38.3	37.9	39.2	37.7	37.0	38.5

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemetery work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act.

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement, and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received, and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more offers were received following solicitation pursuant to other than full and open competition procedures, and award was made to the lowest responsive and responsive offeror.

Defense Logistics Agency. The Defense Supply Agency (DSA) was established on January 1, 1962, to manage, procure, and distribute certain common supplies, activities which had previously been the responsibility of the individual military departments. The agency name was changed on January 1, 1977, to the Defense Logistics Agency (DLA).

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed, or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service
Defense Commercial Communications Office
Defense Communications Agency
Defense Mapping Agency
Defense Nuclear Agency
Defense Supply Service - Washington
National Security Agency
Office for the Civilian Health & Medical
Program of the Uniformed Services
(CHAMPUS)
Uniformed Services University of Health
Sciences

Prime Contract Award. A legally binding agreement executed by a department of an agency of DoD to obtain supplies, services, or construction.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees

(usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states and the District of Columbia, U.S. possessions, the Commonwealth of Puerto Rico, the Trust Territories of the Pacific, and other areas subject to complete U.S. sovereignty.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).