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ADVISORY GROUP FOR AEROSPACE RESEARCH & DEVELOPMENT

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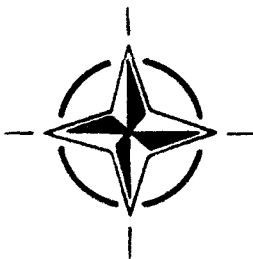
AGARD REPORT 799

A Guide to Tenders and Contracts Alerting Services

(Guide des Services
d'Annonces d'Appels d'Offres et des Marchés)

*This publication was sponsored by the
Technical Information Panel of AGARD.*

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NORTH ATLANTIC TREATY ORGANIZATION

~~STRATEGIC STATEMENTS~~
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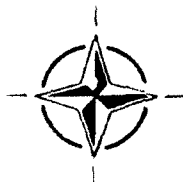
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North Atlantic Treaty Organization
Organisation du Traité de l'Atlantique Nord

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The Mission of AGARD

According to its Charter, the mission of AGARD is to bring together the leading personalities of the NATO nations in the fields of science and technology relating to aerospace for the following purposes:

- Recommending effective ways for the member nations to use their research and development capabilities for the common benefit of the NATO community;
- Providing scientific and technical advice and assistance to the Military Committee in the field of aerospace research and development (with particular regard to its military application);
- Continuously stimulating advances in the aerospace sciences relevant to strengthening the common defence posture;
- Improving the co-operation among member nations in aerospace research and development;
- Exchange of scientific and technical information;
- Providing assistance to member nations for the purpose of increasing their scientific and technical potential;
- Rendering scientific and technical assistance, as requested, to other NATO bodies and to member nations in connection with research and development problems in the aerospace field.

The highest authority within AGARD is the National Delegates Board consisting of officially appointed senior representatives from each member nation. The mission of AGARD is carried out through the Panels which are composed of experts appointed by the National Delegates, the Consultant and Exchange Programme and the Aerospace Applications Studies Programme. The results of AGARD work are reported to the member nations and the NATO Authorities through the AGARD series of publications of which this is one.

Participation in AGARD activities is by invitation only and is normally limited to citizens of the NATO nations.

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Introduction

This guide to tenders and contracts alerting services is intended as a finding tool for the NATO Nations. Numerous alerting systems have appeared over the last few years and the AGARD Technical Information Panel was concerned that many services were not known outside the originating nation. It is hoped that the guide will help all NATO countries to become aware of the services available.

In all cases the services listed announce details of proposed contracts in terms of technical specification, numbers required, performance expected, contact details etc. Enough information should be provided to allow a potential supplier to decide whether to proceed with a tender, and to find a contact for further details.

The guide lists alerting services by country and has a section listing international organisations. It provides enough information on each service to allow a potential subscriber to locate countries and services likely to be of interest.

The Independent European Programme Group (IEPG) is very active in this area. The IEPG consists of the European members of NATO and it exists to increase European collaboration in defence equipment. One IEPG initiative was the establishment of procurement bulletins in IEPG member nations. Any service produced under this agreement is mentioned as such in the description of the entry. For further details of their work the address for IEPG is as follows:

Independent European Programme Group
Avenida Infante Santo, 49
1300 Lisbon
Portugal

Tel: +351 (1) 60 88 12

Fax: +351 (1) 60 72 48

Please note that the inclusion of services in this guide does not automatically imply that they will all be available to all enquirers. Availability and cost must be negotiated by potential subscribers with the service suppliers.

Please also note that a form is included at the end of the guide. If any new services appear or if the compilers have missed relevant services please fill in the form and return it to the address given.

Introduction

Ce guide se présente comme un outil de recherche des services d'annonces d'appels d'offres relatifs aux appels d'offres et aux marchés proposés dans les différents pays de l'OTAN. De nombreux systèmes d'avertissement ont fait leur apparition ces dernières années et le Panel AGARD de l'information technique se préoccupe de la diffusion effective des informations concernant bon nombre de ces services en dehors de leurs pays d'origine. Ce guide doit permettre à tous les pays membres de l'OTAN de prendre connaissance des services offerts.

Chacun des services mentionnés présente les différents marchés proposés en termes de cahiers des charges, quantités, performances souhaitées, personnes à contacter etc. En principe, un fournisseur potentiel devrait y trouver suffisamment d'informations pour lui permettre de décider s'il doit répondre à un appel d'offres et, dans l'affirmative, d'identifier la personne à contacter pour avoir de plus amples renseignements.

Le guide énumère les services d'annonces d'appels d'offres par pays et comprend la liste des organisations internationales. Il fournit suffisamment de renseignements sur chacun des services pour permettre à l'abonné potentiel d'identifier les pays et les services susceptibles de l'intéresser.

Le Groupe européen indépendant de programme (IEPG) est très actif dans ce domaine. L'IEPG est composé des membres européens de l'OTAN et il existe pour promouvoir la coopération en matière d'équipements de défense au niveau européen. L'un des exemples des initiatives de l'IEPG a été l'établissement de bulletins des approvisionnements dans les pays membres de l'IEPG. Tous les services proposés, selon les termes de cet accord, sont clairement identifiés dans la description de chaque poste. Pour obtenir de plus amples renseignements sur les prestations de l'IEPG adressez-vous à:

Independent European Programme Group
Avenida Infante Santo, 49
1300 Lisbon
Portugal

Tel: +351 (1) 60 88 12
Fax: +351 (1) 60 72 48

Il est à noter que l'insertion de certains prestataires de services dans ce guide ne signifie pas nécessairement qu'ils sont à la disposition de tout demandeur. La disponibilité et les tarifs doivent faire l'objet de négociations entre l'abonné potentiel et le prestataire de services.

Veuillez noter également que le guide inclut, en annexe, un formulaire. Dans le cas où de nouveaux services seraient proposés par votre organisation ou si vous constatez qu'il existe des services qui n'ont pas été pris en compte par nos rédacteurs, nous vous prions de nous le faire savoir en renseignant le formulaire et en le retournant à l'adresse indiquée.

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United States

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INTERNATIONAL ORGANISATIONS

Tenders Electronic Daily (TED)

Authority: European Commission (EC)

Publisher: Office for Official Publications of the EC

Address: 2 rue Mercier,
L-2985,
LUXEMBOURG

Tel: +352 48 80 41

Fax: +352 48 80 40

Format: Online

Host: ECHO

Update: Daily

Cost: 42 ECU per hour

Description: Public tenders, contracts awarded and amendments from EC, GATT, EFTA, and ACP countries. Includes Japan and USA. All 9 official EC languages.

EMITS

Authority: European Space Agency (ESA)

Publisher: ESA

Address: Via Galileo Galilei,
I-00044,
Frascati,
ITALY

Tel: +39 (6) 94 18 01

Fax: +39 (6) 94 18 03

Format: Online

Host: ESA-IRS

Update: Daily

Cost: Free to users with ESA-IRS passwords.

Description: Alerting service for invitations to tender for requirements of the European Space Agency. Includes bid invitations, open tenders and full tender and contractual texts are available.

Future RFP's Bulletin

Authority: NATO Maintenance and Supply Agency (NAMSA)

Publisher: Mr. A. Van Der Werff,
NAMSA Procurement Division

Address: L-8302 Capellen
Grand Duchy of Luxembourg

Tel: +352 30 94 51 453

+352 30 85 85 453

Fax: +352 30 88 64

Format: Hard Copy

Frequency: Twice a year (Spring and Autumn)

Cost: BEF1000 per annum

Description: Gives advance notice of major forthcoming requests for proposals from the NATO Maintenance and Supply Agency. Allows suppliers to contact NAMSA if they wish to be included in the final proposal.

BELGIUM**Bulletin des Adjudications**

Authority:Ministere de la Justice

Publisher:Bulletin des Adjudications

Address: Rue de Louvain 42,
B-1000 Brussels
BELGIUM

Tel: +32 (2) 512 0026

Format: Hard Copy

Frequency: Weekly

Cost: BEF2000 (Belgium), BEF3500 (Overseas). Both per annum. Also available in 3, 6 or 9 month subscriptions.

Description: Lists all major contracts for Belgian public services including the Defence Department, all such tenders must be published here. Bulletin des Adjudications is an annexe to the official paper of the Belgian Government "Le Monitor Belge". An IEPC Bulletin.

CANADA

Government Business Opportunities

Authority: Department of Supply and Services.

Publisher: Canada Communications Group - Publishing

Address: Ottawa,
Ontario,
CANADA K1A 0S9

Tel: +1 (819) 956 4802

Fax: +1 (819) 994 1498

Format: Hard Copy

Frequency: Daily

Cost: Yearly Rates: \$295 (Canada) or US\$354 (outside Canada) for third class delivery.
\$450 (Canada) or US\$540 (outside Canada) for first class delivery.

Description: A daily listing of potential government contracts for businesses of all sizes, everywhere. Includes extracts from the US Commerce Business Daily.
In English and French.

Procurement Opportunities Board

Authority: Department of Supply and Services.

Publisher: SIDMB

Address: Corporate Supplier Services Group,
Supply and Services Canada,
Place du Portage,
Phase III, 4B3 Hull,
QUEBEC
CANADA K1A 0S5

Tel: +1 (819) 956 3440

Format: Online

Update: Daily

Cost: Monthly rate \$5.00 plus 30 cents for each minute access time plus 30 cents for each 1000 characters transmitted on the network.

Description: This is the online version of the Government Business Opportunities bulletin all other details as in the entry for that service above.

DENMARK**Danish Defence Procurement Bulletin**

Authority: Ministry of Defence.

Publisher: Headquarters,

Address: Chief of Defence Denmark,

Material Division,

PO Box 202,

DK-2950 Vedboek,

DENMARK

Tel: +45 (42) 89 22 55

Fax: +45 (42) 89 07 48

Format: Hard Copy

Frequency: 4 times per year in Feb, May, Aug, Nov.

Cost: DKR 340 per annum

Description: Contains possible future purchases, tenders invited, contracts awarded, information on Danish Defence Procurement. An IEPPG Bulletin

FRANCE**BOAMP****Authority:****Publisher:** Direction des Journaux Officiels**Address:** Service du Premier Ministre,

26 rue Desaix,

75727 Paris Cedex 15

FRANCE

Tel: +33 (1) 40 58 77 18**Format:** Online**Host:** Joeleco**Update:** Daily**Cost:** FF1.85 per minute**Description:** Invitations to tender from public establishments**Bulletin des Marches de la Delegation Generale pour L'Armement****Authority:** Ministry of Defence**Publisher:** GIP Union S.A.**Address:** Department Mission Defense

5 et 7 Place d'Alleray,

75015 Paris

FRANCE

Tel: + 33 (1) 45 31 56 25**Fax:** + 33 (1) 48 56 86 93**Format:** Hard Copy**Frequency:** Monthly**Cost:** FF1100 per annum**Description:** Invitations to tender and contracts awarded for defence related contracts for the French armed forces. An IEPG bulletin.

GERMANY

ADVERTISE

Authority:

Publisher: Deutscher Sparkassenverlag GmbH

Address: Am Wallgraben 115
D-7000 Stuttgart 80
GERMANY

Tel: +49 (7117) 871 1618

Fax: +49 (7117) 871 1635

Format: Online

Host: Datastar

Update: Weekly

Description: Entries written by companies needing customers, partners or suppliers. World wide and aimed at small to medium sized companies. In German, some abstracts in language of country to be targeted.

BUSINESS

Authority:

Publisher: BUSINESS Datenbanken GmbH

Address: Postfach 42,
D-6900 Heidelberg,
GERMANY

Tel: +49 (6221) 166061

Fax: +49 (6221) 21536

Format: Online

Host: Datastar

Update: Monthly

Description: Contains business opportunities offered and sought in technology, products, services, joint ventures, mergers etc. Main Language is English with text in English, French or German according to target country.

BFAP

Authority:

Publisher: Bfai - Bundesstelle für Aussenhandelsinformationen

Address: Postfach 10 80 07
Agrippastr. 87-93
D-5000 Köln 1
GERMANY

Tel: +49 (221) 2057 0

Fax: +49 (221) 2057 212

Format: Online

Host: GBI

Update: Daily

Cost: 2 DM per minute plus .8 DM for record in full format.

Description: Contains requests from foreign enterprises interested in co-operating with German firms. Information on tenders issued by foreign governments and information on projects in foreign countries.

BOW

Publisher: GBI - Gesellschaft für Betriebswirtschaftliche Information mbH

Address: Postfach 81 03 60,
Freischutzstr. 96,
D-8000 München 81
GERMANY

Tel: +49 (89) 957 0064

Fax: +49 (89) 95 42 29

Format: Online

Host: GBI

Update: Weekly

Cost: 2 DM per minute plus 5 DM for record in full format

Description: Requests for co operation between Bavarian firms and enterprises from Eastern Europe. Includes joint ventures, partnerships, product offers etc.

Bulletin Informationsblatt über Beschaffungen der Bundeswehr

Authority: Bundeswehr

Publisher: Kölnische Verlagsdruckerei GmbH

Address: Stolkasse 25-45,
D-5000 Köln 1,
GERMANY

Tel: +49 (221) 1632 412

Fax: +49 (221) 1632 433

Format: Hard Copy

Frequency: Monthly

Cost: Depends upon size of each issue

8pages = 1.55 DM

12 pages = 1.77 DM

16 pages = 1.99 DM

All invoiced half yearly

Description: Lists domestic requirements of the German Armed Forces. An IEPG Bulletin

GREECE**Hellenic Defense Contracts Bulletin**

Authority: Ministry Of National Defense

Publisher: Ministry Of National Defense

Address: Defense Industry Directorate,
External Industry Relations Branch,
GR 15500 Holargos,
Athens,
GREECE

Tel: +30 (1) 77 73 805, 77 99 486

Fax: +30 (1) 77 50 986

Format: Hard Copy

Frequency: 4 per annum

Cost: To be determined.

Description: Announcement of defence contracts. An IEPG Bulletin.

ITALY**Ministry of Defence, Contracts Bulletin.**

Authority: Ministry Of Defence

Publisher: Ministero Della Difesa.

Address: Ufficio del Segretario Generale e,
Direttore Nazionale degli Armamenti,
Via XX Settembre, 123,
00187 Rome
ITALY

Tel: +39 (6) 48 28 47 7

Fax: +39 (6) 48 14 26 4

Format: Hard Copy

Frequency: Monthly

Cost: Italy Lit 180,000

Abroad Lit 200,000

Description: Lists tender invitations and contracts awarded. Published on the first of every month by the Office of the Secretary General- National Armaments Director in conjunction with General Staff, Service Staffs, Headquarters of Carabinieri Corps and the Directorate General For Acquisitions. An IEPG Bulletin.

NETHERLANDS

Contracts Bulletin for Military Requirements

Authority: Netherlands Ministry of Defence

Publisher: NIID

Address: Prinsessegracht 19,
2514 AP The Hague,
NETHERLANDS

Tel: +31 (70) 36 44 807

Fax: +31 (70) 36 56 933

Format: Hard Copy

Frequency: Monthly

Cost: Dfl 250 ex VAT per annum

Description: Lists Contract tenders, contracts awarded and sub-contract opportunities. An IEPG Bulletin

NORWAY**Norwegian Defence Contracts**

Publisher: Defence Combined Materiel Agency

Address: Oslo mil/Løren,
N-0018 OSLO 1
NORWAY

Tel: +47 (2) 89 65 47

Fax: +47 (2) 22 54 81

Format: Hard Copy

Frequency: Monthly

Cost: NOK 1,200 per annum

Description: Lists contract tenders, contracts awarded and sub-contract opportunities. An IEPG Bulletin

PORTUGAL**Diário Da República (3rd Serie)**

Publisher: Imprensa Nacional-Casa da Moeda, E.P.

Address: Administração,
Av. António José de Almeida,
1000 LISBOA
PORTUGAL

Tel: +351 (1) 797 3181

+351 (1) 797 1985

Format: Hard Copy

Frequency: Daily

Cost: 15000 Esc per annum

Description: Announces tenders and contracts in defence and other areas, all ministries covered. The Diário da República is the official journal of the Portuguese Republic, it is published daily in three parts, 1st covers common law, 2nd covers Ministries management law and staff nominations/postings, 3rd covers tenders from ministries and enterprises bylaws.

SPAIN**B.D.E./PUBLIBOE****Authority:****Publisher:** Ministerio De Relaciones Con Las Cortes y De La Secretaria del Gobierno**Address:** Trafalgar 29
28071 Madrid
SPAIN**Tel:** +34 (1) 538 2290**Fax:** +34 (1) 538 2349/538 2347**Format:** Hard Copy and Online**Host:** BDOE**Update:** Daily**Frequency:** Daily**Cost:** Hard Copy: 26.935 Pts per annum. Online: Contract 6328 Pts or 127 Pts per minute.**Adquisiciones De Armamento Boletin De Necesidades****Authority:** Ministry of Defence**Publisher:** Ministerio De Defensa**Address:** MINISDEF
Secretaria General Tecnica,
Centro De Publicaciones,
Paseo De La Castellana,
109-28071 Madrid
SPAIN**Tel:** +34 (1) 555 50 00**Fax:** +34 (1) 597 35 26**Format:** Hard Copy**Frequency:** 6 issues per annum**Cost:** 5.500 pts for Spain. 6.000 pts for overseas countries.**Description:** Announces forthcoming contracts for the MOD and contracts awarded. In Spanish and English. An IEPG Bulletin

TURKEY**İhale Bulteni**

Authority: Ministry of Defence

Publisher: Lt. Col. M. Nadi Postoglu

Ministry of National Defence

Address: Ministry of Defence,
Foreign Procurement Department,
06100 Ankara

TURKEY

Tel: +90 (4) 402 32 59

Fax: +90 (4) 425 14 49

Format: Hard Copy

Frequency: 4 issues per annum

Cost: 80\$

Description: List Turkish Armed Forces major requirements which are planned to be procured from European and domestic markets. An IEPG Bulletin. In Turkish and English.

UNITED KINGDOM**MOD Contracts Bulletin**

Authority: Ministry of Defence

Publisher: Longman Group UK Ltd.,

Address: Fourth Avenue,
Pinnacles,
Harlow,
ESSEX
CM19 5AA
UNITED KINGDOM

Tel: +44 (27)9 429 655

Format: Hard Copy

Frequency: Every two weeks

Cost: £117 per annum

Description: Alerting service for companies seeking business with the UK MOD-PE. Lists opportunities for main contracts and sub-contractors. An IEPG Bulletin.

UNITED STATES OF AMERICA

FAPRS - Federal Assistance Programs Retrieval System

Authority:

Publisher: General Services Administration,

Address: Federal Domestic Assistance Catalog Staff,
300 7th Street SW,
Ground Floor,
Reporters Building,
Washington DC 20407
UNITED STATES OF AMERICA

Tel: +1 (202) 453 4126

Fax: +1 (202) 453 5576

Format: Online

Host: General Services Administration

Update: Monthly

Description: Summarises federal assistance loan and grant programs available. Assistance required is specified and the system responds with a list of relevant programs.

Commerce Business Daily (Online)

Authority: US Department Of Commerce

Publisher: DIALOG Customer Services

Address: 34 Hillview Avenue,
Palo Alto,
California 94304
UNITED STATES OF AMERICA

Tel: +1 (415) 858 3810

Fax: +1 (415) 858 7069

Format: Online

Host: DIALOG

Update: Daily

Cost: \$66 per hour. 15 cents per full record printed or seen online

Description: Announces all products and services required or offered by the United States Government. Includes all proposed procurements and contract awards of \$25000 or more

Commerce Business Daily (CD-ROM)

Authority: US Department Of Commerce

Publisher: DIALOG Customer Services

Address: PO Box 188,
OXFORD
OX1 5AX
UNITED KINGDOM

Tel: +44 (865) 32 62 26

Fax: +44 (865) 73 63 54

Format: CD-ROM

Update: Every 2 Months

Cost: \$795 per annum.

Description: Covers from 1990. CD-ROM version of database, online version listed above. As this service is updated every 2 months it is not intended to work as a current tender alerting service. It can be used for historical data, market research, program analysis checking search profiles etc. The subscription includes \$250 of free online time. Includes all procurements and contract awards of \$25000 or more

Commerce Business Daily (Hard Copy)

Authority: US Department of Commerce

Publisher: Superintendent of Documents,

Address: Government Printing Office,
Washington DC 20402-9371
UNITED STATES OF AMERICA

Tel: +1 (202) 783 3238

Fax: +1 (202) 512 2233

Format: Hard Copy

Frequency: Daily

Cost: \$261 per annum (first class), \$208 (second) class. \$260 per annum foreign, airmail additional.

Description: Printed equivalent of online version, entry above. Announces all products and services required or offered by the United States Government. Includes all proposed procurements and contract awards of \$25000 or more.

SCAN

Authority:

Publisher: Development Business Scan-a-Bid

Address: Room DCI-559
United Nations.
GCPO Box 5850
New York,
NY 10163-5850
UNITED STATES OF AMERICA

Tel: +1 (212) 963 1515

Fax: +1 (212) 963 4116

Format: Online

Host: Datastar

Update: Daily

Description: Scan-aBid is the online version of Development Business which is published by the United Nations Development Forum. The database provides information on project opportunities mainly in the Third World.

TENDERS AND CONTRACTS GUIDE.

(If you know of any other services not included in this guide please complete this form)

Publication/Database Name:

Supervising Authority (MOD, Air Force, Ministry etc)

Publisher:

Address:

Telephone:

Fax:

Hard Copy Or Online?

Host if online:

Frequency of Update (online):

Frequency of Publication (hard copy):

Cost/Charges:

Access Limitations?

Description of service:

Any Other Information, (please supply examples of publication, print out samples etc if available):

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Unit 21551
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AGARD Report 799 Advisory Group for Aerospace Research and Development, NATO A GUIDE TO TENDERS AND CONTRACTS ALERTING SERVICES Published March 1993 30 pages Lists for each of the NATO nations the main services available for alerting potential bidders and others to government and defence tenders and contracts. This information was compiled by members of the Technical Information Panel of AGARD and the publication was sponsored by the Panel. ISBN 92-835-0704-5	AGARD-R-799 Contracts Armed forces procurement Bids Document announcement NATO	AGARD Report 799 Advisory Group for Aerospace Research and Development, NATO A GUIDE TO TENDERS AND CONTRACTS ALERTING SERVICES Published March 1993 30 pages Lists for each of the NATO nations the main services available for alerting potential bidders and others to government and defence tenders and contracts. This information was compiled by members of the Technical Information Panel of AGARD and the publication was sponsored by the Panel. ISBN 92-835-0704-5	AGARD-R-799 Contracts Armed forces procurement Bids Document announcement NATO
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