

AD-A266 661



12 P09

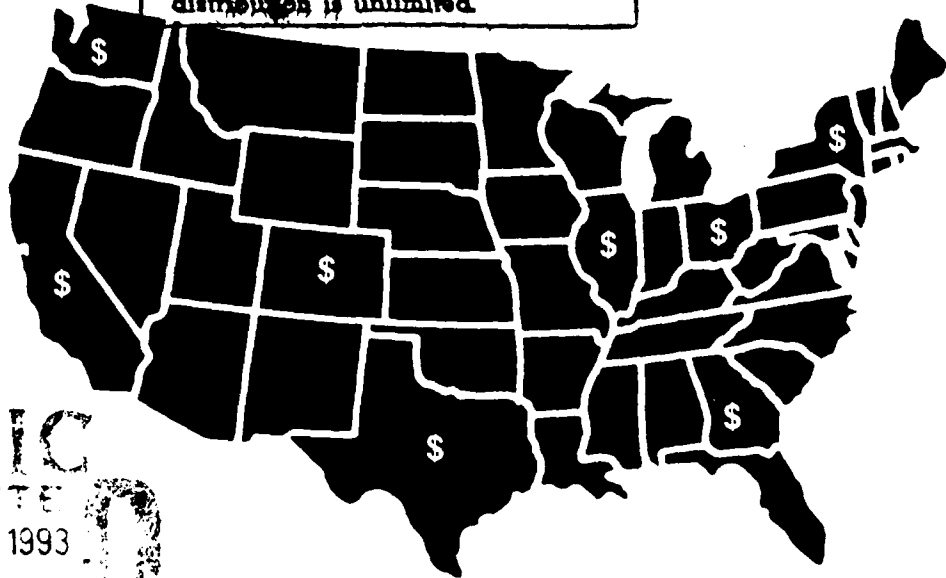


Department of Defense

PRIME CONTRACT AWARDS BY STATE

First Half Fiscal Year 1993

This document has been approved
for public release and sale; its
distribution is unlimited.



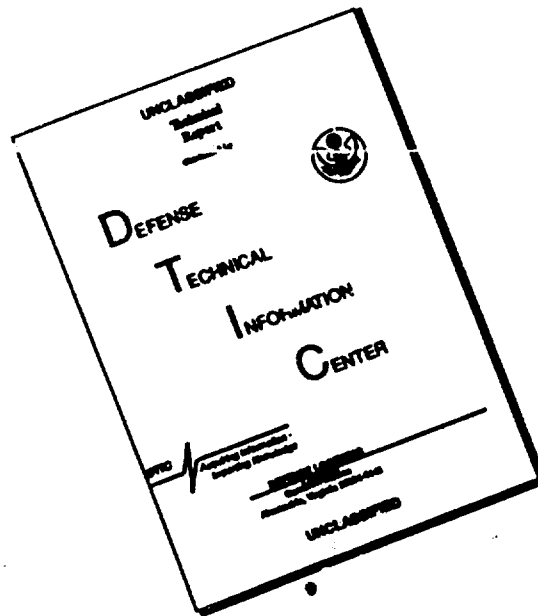
DTIC
ELECTE
JUL 12 1993
S A

93 7 08 087

93-15707



DISCLAIMER NOTICE



**THIS DOCUMENT IS BEST
QUALITY AVAILABLE. THE COPY
FURNISHED TO DTIC CONTAINED
A SIGNIFICANT NUMBER OF
PAGES WHICH DO NOT
REPRODUCE LEGIBLY.**

PRIME CONTRACT AWARDS BY STATE

First Half Fiscal Year 1993

DTIC QUALITY INSPECTED 8

Accession For	
NTIS CRA&I	<input checked="" type="checkbox"/>
DTIC TAB	<input type="checkbox"/>
Unannounced	<input type="checkbox"/>
Justification	
By	
Distribution/	
Availability Codes	
Dist	Avail and/or Special
AI	

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports

~~For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402~~

DTIC and NTIS identification number for this publication is DIOR/E09-93/01

TABLE OF CONTENTS

Introduction. 1

Tables:

Table 1. Net Value and Percent Distribution of DoD Procurement
Actions, by State: First Half FY 1993, First Half FY 1992,
and Second Quarters FY 1993 and FY 1992 3

Table 2. Net Value and Percent Distribution of DoD Military
Procurement Actions, by State: First Half FY 1993, First Half
FY 1992, and Second Quarters FY 1993 and FY 1992. 4

Table 3. Net Value and Percent Distribution of DoD Military
Procurement Actions, by State, According to Defense Component:
First Half FY 1993. 5

INTRODUCTION

Prime Contract Awards by State provides a wide variety of information on all Department of Defense (DoD) procurement actions. Both military and civil functions (i.e., U.S. Army Corps of Engineers--Civil Works) procurements are represented. The data are presented by state and include the net value of procurements awarded to each state as well as each state's percentage of the total for all state procurements.

The total net value of procurement actions for the first half of Fiscal Year (FY) 1993 and FY 1992 are shown for all of DoD in Table 1 and for its military components only in Table 2. These tables also provide, for comparison purposes, data for the second quarters of FY 1993 and FY 1992. The total net value of military procurement actions for the first half of FY 1993 (presented in Table 2) are displayed according to defense component in Table 3.

NOTES ON COVERAGE

Data in this report reflect the net value of debit and credit procurement actions over \$25,000, i.e., terminations, price changes, or other downward adjustments which are deducted from a contractor's total award amount, while modifications and other positive adjustments are treated as increases. Procurement actions include definitive contracts; the obligated portions of letter contracts; and job orders, task orders, delivery orders, or any other orders against existing contracts. Contracts for research and development, services, construction, and supplies and equipment are included. Contracts awarded by DoD to other Government agencies as intragovernmental orders and foreign military sales (reimbursable sales to foreign governments) are also included.

The data base from which information for this report is collected does not include data on those parts of indefinite quantity contracts (except for petroleum products) that have not been translated into specific orders to businesses, those contracts that have not yet become mutually binding agreements between the Government and the contractor, or prime contracts awarded by other U.S. government agencies and financed with DoD funds.

As a general rule, the previous first half figures appearing in this publication differ from the originally published figures. This is due to changes received during the second half of the fiscal year for records originally submitted in the first half and represents the most accurate data available for the previous first half.

Totals

The United States total in the tables includes all contracts awarded for work performed in the United States. The United States, as used here, includes the 50 states, the District of Columbia, and the outlying areas of the United States. The U.S. outlying areas include American Samoa, the Federated States of Micronesia, Guam, the Marshall Islands, Northern Mariana Islands, Palau, Puerto Rico, the U.S. Minor Outlying Islands, and the Virgin Islands of the U.S.

The subtotal "NOT DISTRIBUTED BY STATE" includes all contract actions of \$25,000 or less for performance in the United States. This subtotal also includes all contract actions, regardless of size, for performance in the U.S. outlying areas and all contract actions for performance in classified locations.

State subtotals include the net value of procurement actions over \$25,000 awarded to each state and the District of Columbia.

Location of Contracts

Contract work is not necessarily performed in the state where the contract is awarded. Most manufacturing contracts have been attributed to the contractor's location where the product will be processed and assembled. When contract work has been performed at more than one plant, the contract has been attributed to the location where the largest dollar amount of work was produced. Both construction and service contracts have been attributed to the state where the work is to be performed. Contracts for transportation and communications services have been attributed to the state where the contractor's home office is located. For purchases from wholesale or other distribution firms, the location is the contractor's business address.

HIGHLIGHTS

The total United States prime contract awards for the first half of FY 1993 totaled \$59,027.2 million, an increase of \$5,864.1 million or 11.0 percent more than the first half of FY 1992. The state that showed the largest dollar amount of change was Missouri with an increase of \$1,013.3 million or 91.3 percent. The state with the second largest dollar amount of change was Massachusetts with an increase of \$998.9 million or 41.0 percent. The highest percentage of dollar amount change from the first half of FY 1992 was in the state of Maine. The increase can be attributed to a Navy contract awarded to Bath Iron Works Corporation.

Thirty five states (including the District of Columbia) showed an increase with a median of \$112.7 million while sixteen states showed a decrease with a median of -\$36.8 million. The average change for all the states was \$120.2 million with a median of \$27.2 million. The ten states that showed the largest amount of procurement award dollar change in the first half of FY 1993 compared to the first half of FY 1992 are as follows:

(AMOUNTS IN THOUSANDS OF DOLLARS)

STATE	FIRST HALF FY 1993 AMOUNT	AMOUNT OF INCREASE OR DECREASE FROM FIRST HALF FY 1992	PERCENT OF CHANGE FROM FIRST HALF FY 1992
MISSOURI	\$2,123,427	\$ 1,013,279	91.3
MASSACHUSETTS	3,435,430	998,868	41.0
CONNECTICUT	1,858,387	885,540	91.0
CALIFORNIA	10,575,045	-821,950	-7.2
MAINE	912,540	741,247	432.7
TEXAS	5,026,568	550,378	12.3
ARIZONA	1,116,004	542,107	94.5
MISSISSIPPI	701,255	-490,689	-41.2
OHIO	1,241,806	431,060	53.2
DISTRICT OF COLUMBIA	848,030	370,477	77.6

Table 1. Net Value and Percent Distribution of DoD Procurement Actions, by State: First Half FY 1993, First Half FY 1992, and Second Quarters FY 1993 and FY 1992 ^{1,2}

(Amounts in Thousands)

STATE	FISCAL YEAR TO DATE				THREE MONTH PERIOD			
	1993 (OCT 92-MAR 93)		1992 (OCT 91-MAR 92)		FISCAL YEAR 1993 (JAN-MAR 1993)		FISCAL YEAR 1992 (JAN-MAR 1992)	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL, U.S.	\$59,027,174		\$53,163,116		\$34,584,093		\$36,147,492	
NOT DISTRIBUTED BY STATE	6,127,894		6,394,571		3,706,078		4,878,013	
STATE TOTALS	52,899,280	100.0	46,768,545	100.0	30,878,015	100.0	31,269,478	100.0
Alabama	933,930	1.8	629,169	1.3	401,462	1.3	377,139	1.2
Alaska	157,197	0.3	160,440	0.3	95,585	0.3	53,551	0.2
Arizona	1,116,004	2.1	573,897	1.2	714,931	2.3	417,612	1.3
Arkansas	88,767	0.2	100,046	0.2	36,007	0.1	56,249	0.2
California	10,575,045	20.0	11,396,996	24.4	6,820,343	22.1	7,250,254	23.2
Colorado	1,306,243	2.5	1,021,425	2.2	510,124	1.7	698,636	2.2
Connecticut	1,858,387	3.5	972,847	2.1	1,282,187	4.2	497,423	1.6
Delaware	34,439	0.1	28,550	0.1	28,366	0.1	24,012	0.1
District of Columbia	848,030	1.6	477,552	1.0	331,512	1.1	377,631	1.2
Florida	2,791,843	5.3	2,422,239	5.2	1,261,416	4.1	1,444,377	4.6
Georgia	2,164,169	4.1	2,181,410	4.7	896,624	2.9	1,854,865	5.9
Hawaii	286,637	0.5	229,503	0.5	184,800	0.6	147,295	0.5
Idaho	20,118	*	15,879	*	6,125	*	8,155	*
Illinois	498,747	0.9	453,659	1.0	274,632	0.9	309,875	1.0
Indiana	686,366	1.3	750,169	1.6	346,844	1.1	540,416	1.7
Iowa	72,860	0.1	181,075	0.4	54,087	0.2	130,451	0.4
Kansas	401,170	0.8	336,881	0.7	100,442	0.3	231,743	0.7
Kentucky	305,566	0.6	100,643	0.2	203,093	0.7	76,419	0.2
Louisiana	533,686	1.0	389,906	0.8	409,795	1.3	327,639	1.0
Maine	912,540	1.7	171,294	0.4	869,032	2.8	128,874	0.4
Maryland	1,740,249	3.3	1,469,745	3.1	1,082,892	3.5	1,115,498	3.6
Massachusetts	3,435,430	6.5	2,436,563	5.2	1,743,646	5.6	1,604,730	5.1
Michigan	500,373	0.9	509,884	1.1	291,231	0.9	415,964	1.3
Minnesota	838,481	1.6	699,210	1.5	679,863	2.2	574,058	1.8
Mississippi	701,255	1.3	1,191,944	2.5	501,284	1.6	210,736	0.7
Missouri	2,123,427	4.0	1,110,148	2.4	1,183,817	3.8	551,841	1.8
Montana	20,498	*	15,892	*	14,529	*	12,094	*
Nebraska	144,006	0.3	116,790	0.2	58,056	0.2	65,717	0.2
Nevada	123,005	0.2	122,453	0.3	58,198	0.2	91,871	0.3
New Hampshire	136,559	0.3	125,929	0.3	64,058	0.2	86,962	0.3
New Jersey	992,793	1.9	1,290,440	2.8	711,286	2.3	935,912	3.0
New Mexico	278,894	0.5	279,765	0.6	177,339	0.6	209,687	0.7
New York	2,138,355	4.0	2,025,645	4.3	1,152,440	3.7	1,207,674	3.9
North Carolina	511,065	1.0	599,872	1.3	335,687	1.1	483,596	1.5
North Dakota	67,395	0.1	56,137	0.1	28,280	0.1	51,926	0.2
Ohio	1,241,806	2.3	810,746	1.7	737,694	2.4	585,923	1.9
Oklahoma	283,238	0.5	210,226	0.4	111,992	0.4	87,084	0.3
Oregon	44,871	0.1	74,277	0.2	18,945	0.1	37,027	0.1
Pennsylvania	1,513,571	2.9	1,518,721	3.2	1,021,796	3.3	943,605	3.0
Rhode Island	164,216	0.3	208,432	0.4	128,061	0.4	142,322	0.5
South Carolina	294,888	0.6	242,486	0.5	195,118	0.6	167,546	0.5
South Dakota	48,662	0.1	29,757	0.1	37,011	0.1	27,286	0.1
Tennessee	451,926	0.9	698,287	1.5	243,658	0.8	580,086	1.9
Texas	5,026,568	9.5	4,476,190	9.6	2,632,899	8.5	3,600,283	11.5
Utah	214,239	0.4	183,616	0.4	114,715	0.4	102,269	0.3
Vermont	23,196	*	21,467	*	17,103	0.1	12,211	*
Virginia	2,856,083	5.4	2,714,905	5.8	1,757,447	5.7	1,986,589	6.4
Washington	1,080,057	2.0	743,550	1.6	796,684	2.6	276,329	0.9
West Virginia	35,475	0.1	16,575	*	24,356	0.1	9,597	*
Wisconsin	268,561	0.5	164,983	0.4	127,594	0.4	127,295	0.4
Wyoming	8,394	*	10,332	*	2,927	*	9,146	*

1 For clarification on the limitations and conditions of coverage, see the introduction.

2 All figures include civil functions procurement actions.

Note: An asterisk in the percent column represents a figure of less than 0.05 percent. Percentages may not add due to rounding. Amounts are collected in whole dollars and rounded to thousands.

Table 2. Net Value and Percent Distribution of DoD Military Procurement Actions, by State: First Half FY 1993, First Half FY 1992, and Second Quarters FY 1993 and FY 1992¹

(Amounts in Thousands)

STATE	FISCAL YEAR TO DATE				THREE MONTH PERIOD			
	1993 (OCT 92-MAR 93)		1992 (OCT 91-MAR 92)		FISCAL YEAR 1993 (JAN-MAR 1993)		FISCAL YEAR 1992 (JAN-MAR 1992)	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL, U.S.	\$57,971,057		\$52,367,801		\$34,119,857		\$35,587,638	
NOT DISTRIBUTED BY STATE	6,023,228		6,286,679		3,647,105		4,806,636	
STATE TOTALS	51,947,829	100.0	46,081,121	100.0	30,471,752	100.0	30,781,001	100.0
Alabama	897,379	1.7	583,152	1.3	392,961	1.3	350,232	1.1
Alaska	156,817	0.3	159,801	0.3	95,266	0.3	53,159	0.2
Arizona	1,106,196	2.1	573,311	1.2	707,986	2.3	417,026	1.4
Arkansas	76,040	0.1	91,077	0.2	31,712	0.1	49,116	0.2
California	10,510,559	20.2	11,391,741	24.7	6,780,710	22.3	7,245,499	23.5
Colorado	1,302,012	2.5	1,005,040	2.2	510,092	1.7	682,376	2.2
Connecticut	1,854,376	3.6	970,092	2.1	1,282,061	4.2	496,697	1.6
Delaware	34,363	0.1	28,411	0.1	28,366	0.1	23,873	0.1
District of Columbia	823,400	1.6	475,159	1.0	307,365	1.0	375,308	1.2
Florida	2,483,202	4.8	2,392,577	5.2	1,156,053	3.8	1,426,119	4.6
Georgia	2,130,992	4.1	2,165,162	4.7	874,929	2.9	1,842,663	6.0
Hawaii	285,032	0.5	229,467	0.5	184,060	0.6	147,260	0.5
Idaho	19,351	*	13,546	*	5,874	*	7,611	*
Illinois	482,712	0.9	403,235	0.9	268,293	0.9	260,536	0.8
Indiana	684,944	1.3	749,163	1.6	345,646	1.1	539,410	1.8
Iowa	67,246	0.1	171,242	0.4	48,658	0.2	120,619	0.4
Kansas	398,350	0.8	333,767	0.7	97,651	0.3	228,629	0.7
Kentucky	295,918	0.6	92,819	0.2	201,462	0.7	68,927	0.2
Louisiana	442,380	0.9	335,166	0.7	379,313	1.2	288,513	0.9
Maine	912,540	1.8	171,178	0.4	869,032	2.9	128,758	0.4
Maryland	1,733,116	3.3	1,467,560	3.2	1,079,727	3.5	1,113,383	3.6
Massachusetts	3,415,390	6.6	2,431,842	5.3	1,741,481	5.7	1,603,144	5.2
Michigan	500,284	1.0	505,921	1.1	291,156	1.0	414,059	1.3
Minnesota	825,631	1.6	687,820	1.5	674,093	2.2	562,669	1.8
Mississippi	654,903	1.3	1,148,210	2.5	475,065	1.6	184,960	0.6
Missouri	2,120,516	4.1	1,098,377	2.4	1,183,039	3.9	540,495	1.8
Montana	20,194	*	15,892	*	14,475	*	12,094	*
Nebraska	140,767	0.3	113,307	0.2	57,873	0.2	62,234	0.2
Nevada	115,240	0.2	121,214	0.3	57,675	0.2	90,632	0.3
New Hampshire	136,201	0.3	121,801	0.3	63,768	0.2	85,049	0.3
New Jersey	972,333	1.9	1,252,492	2.7	704,874	2.3	901,994	2.9
New Mexico	276,977	0.5	276,611	0.6	176,606	0.6	206,694	0.7
New York	2,136,468	4.1	2,014,617	4.4	1,151,237	3.8	1,196,646	3.9
North Carolina	510,672	1.0	586,721	1.3	335,541	1.1	483,190	1.6
North Dakota	65,851	0.1	56,055	0.1	28,064	0.1	51,843	0.2
Ohio	1,233,558	2.4	801,344	1.7	730,743	2.4	576,563	1.9
Oklahoma	280,062	0.5	197,614	0.4	109,046	0.4	74,497	0.2
Oregon	28,193	0.1	37,630	0.1	14,620	*	26,988	0.1
Pennsylvania	1,487,643	2.9	1,473,101	3.2	1,009,480	3.3	920,389	3.0
Rhode Island	163,964	0.3	208,355	0.5	128,061	0.4	142,322	0.5
South Carolina	277,027	0.5	226,385	0.5	189,016	0.6	151,445	0.5
South Dakota	48,344	0.1	29,188	0.1	36,549	0.1	26,763	0.1
Tennessee	437,031	0.8	688,965	1.5	231,371	0.8	572,051	1.9
Texas	4,987,148	9.6	4,391,672	9.5	2,615,295	8.6	3,554,365	11.5
Utah	213,981	0.4	183,247	0.4	114,630	0.4	101,900	0.3
Vermont	23,032	*	21,467	*	17,103	0.1	12,211	*
Virginia	2,826,130	5.4	2,694,002	5.8	1,738,303	5.7	1,966,999	6.4
Washington	1,052,041	2.0	705,138	1.5	780,711	2.6	250,358	0.8
West Virginia	28,532	0.1	14,611	*	23,879	0.1	7,740	*
Wisconsin	264,587	0.5	164,616	0.4	127,436	0.4	126,928	0.4
Wyoming	8,205	*	10,241	*	2,927	*	9,054	*

¹ For clarification on the limitations and conditions of coverage, see the introduction.
 Note: An asterisk in the percent column represents a figure of less than 0.05 percent. Percentages may not add due to rounding.
 Amounts are collected in whole dollars and rounded to thousands.

**Table 3. Net Value and Percent Distribution of DoD Military Procurement Actions, by State, According to Defense Component:
First Half FY 1993 ¹**

(Amounts in Thousands)

STATE	TOTAL ²		ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
	AMOUNT	PERCENT				
TOTAL, U.S.	\$57,971,057		\$11,507,674	\$19,585,486	\$17,772,995	\$4,762,617
NOT DISTRIBUTED BY STATE	6,023,228		803,070	1,224,412	1,319,204	929,245
STATE TOTALS	51,947,829	100.0	10,704,604	18,361,074	16,453,791	3,833,373
Alabama	897,379	1.7	631,762	54,409	130,396	60,945
Alaska	156,817	0.3	17,220	5,597	51,387	63,705
Arizona	1,106,196	2.1	349,258	183,564	535,790	12,993
Arkansas	76,040	0.1	19,184	18,413	15,845	20,762
California	10,510,559	20.2	1,305,749	4,183,302	3,465,979	744,488
Colorado	1,302,012	2.5	89,818	46,986	1,015,052	5,909
Connecticut	1,854,376	3.6	371,510	1,351,280	80,797	40,477
Delaware	34,363	0.1	16,643	2,342	8,502	6,876
District of Columbia	823,400	1.6	34,822	458,687	41,596	3,964
Florida	2,483,202	4.8	660,010	558,870	1,211,953	43,056
Georgia	2,130,992	4.1	169,853	205,626	1,674,040	79,516
Hawaii	285,032	0.5	103,545	85,965	80,797	56,248
Idaho	19,351	*	1,886	554	9,784	6,956
Illinois	482,712	0.9	108,809	47,555	162,349	112,416
Indiana	684,944	1.3	392,457	133,978	93,006	55,433
Iowa	67,246	0.1	22,020	17,817	19,954	7,304
Kansas	398,350	0.8	81,868	3,918	275,318	22,960
Kentucky	295,918	0.6	154,195	4,409	77,366	59,713
Louisiana	442,380	0.9	51,221	208,977	13,945	167,531
Maine	912,540	1.8	8,277	886,298	14,783	2,460
Maryland	1,733,116	3.3	234,083	874,073	487,558	20,200
Massachusetts	3,415,390	6.6	1,465,373	743,754	1,043,397	42,122
Michigan	500,284	1.0	289,213	55,955	97,495	48,694
Minnesota	825,631	1.6	224,211	464,122	58,868	29,599
Mississippi	654,903	1.3	63,309	408,674	71,968	110,809
Missouri	2,120,516	4.1	216,046	1,443,520	412,051	42,367
Montana	20,194	*	7,193	0	8,507	4,493
Nebraska	140,767	0.3	11,276	475	106,847	19,075
Nevada	115,240	0.2	28,716	34,026	47,239	3,006
New Hampshire	136,201	0.3	56,773	32,002	47,239	9,670
New Jersey	972,333	1.9	239,054	434,319	108,944	157,622
New Mexico	276,977	0.5	103,742	19,580	128,259	7,011
New York	2,136,468	4.1	193,566	1,040,197	647,116	131,044
North Carolina	510,672	1.0	144,351	81,138	167,235	56,219
North Dakota	65,851	0.1	20,694	3,578	30,605	9,042
Ohio	1,233,558	2.4	160,430	103,653	776,281	103,726
Oklahoma	280,062	0.5	80,473	12,019	165,062	21,003
Oregon	28,193	0.1	6,518	5,303	4,794	11,551
Pennsylvania	1,487,643	2.9	358,289	797,727	107,103	182,628
Rhode Island	163,964	0.3	1,358	157,445	1,047	4,672
South Carolina	277,027	0.5	75,147	123,209	22,656	17,798
South Dakota	48,344	0.1	6,052	11,261	11,701	30,183
Tennessee	437,031	0.8	42,763	84,395	277,076	32,436
Texas	4,987,148	9.6	1,161,855	1,193,216	1,782,327	823,800
Utah	213,981	0.4	81,722	42,113	47,925	22,554
Vermont	23,032	*	11,962	5,704	3,895	1,221
Virginia	2,826,130	5.4	617,004	1,454,865	340,043	44,146
Washington	1,052,041	2.0	104,311	230,102	519,362	190,480
West Virginia	28,532	0.1	4,282	2,727	1,167	19,457
Wisconsin	264,587	0.5	104,703	54,376	9,480	62,522
Wyoming	8,205	*	26	0	7,672	506

1 For clarification on the limitations and conditions of coverage, see the introduction.

2 Total includes all departments shown, plus other Defense agencies.

Note: An asterisk in the percent column represents a figure of less than 0.05 percent. Percentages may not add due to rounding. Amounts are collected in whole dollars and rounded to thousands.