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Subcontracting Opportunities with DoD Major Prime Contractors

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Directorate of
Small and Disadvantaged
Business Utilization
Office of the Secretary of Defense
Washington, D.C. 20301

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FOREWORD

The Department of Defense (DoD) offers two markets for small business and small disadvantaged business seeking defense contracting and defense subcontracting opportunities. The first market encompasses prime contracting opportunities; the second market encompasses defense subcontracting opportunities.

This publication exclusively addresses the defense subcontracting opportunities market. The DoD encourages small business and small disadvantaged business to enter the defense subcontracting market. By entering the market, goods and services flow to strengthen national security and the defense industrial base.

The DoD requires major prime contractors and subcontractors receiving contracts valued over \$500,000 (\$1 million for construction) to develop plans and goals for subcontracting with small business and small disadvantaged business. This requirement generates a significant subcontracting opportunity market. In FY 1990, for example, DoD prime contractors awarded \$54.7 billion in subcontracts of which \$21.5 billion (or 39.3%) was awarded to small business firms.

This directory provides the names and addresses of DoD prime contractors and the names and telephone numbers of Small Business Liaison Officers (SBLOs), who are contractor employees responsible for the success of subcontracting programs at various plant sites. Also, this directory cites products and services supplied to the DoD.

Small business and small disadvantaged business should visit or write SBLOs of business interest to them. SBLOs are ultimate specialists on past, present, and future purchases at defense prime contractor locations. SBLOs eagerly assist small business and small disadvantaged business in defense subcontracting matters.

READER'S COMMENT SHEET

When Subcontracting Opportunities with DoD Major Prime Contractors* is next revised, we will consider all reactions and suggestions submitted by readers. You may write on this sheet and send it to:

Publications Review (Attn: George T. Schultz)
Office, Small and Disadvantaged Business Utilization
Room 2A340
Office of the Secretary of Defense
Washington, DC 20301-3061

CORRECTIONS NEEDED (Include any changes to organizations, addresses, names, and telephone numbers).

GENERAL COMMENTS:

*Information contained in Subcontracting Opportunities with DoD Major Prime Contractors is acquired from Standard Form 295 (Summary Subcontract Report), which is submitted quarterly to the Office of the Secretary of Defense by DoD major prime contractors.

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HAWKINS CONSTRUCTION LTD PO BOX 4664 PAGO PAGO AMERICA SAMOA 96799	COLIN LAHANA PROJECT MANAGER 681 699 2239	CIVIL ENGINEERING
ALASKA PETROLEUM CONTRACTORS INC P. O. BOX 190747 ANCHORAGE AK 99519-0747	DON WOOD PROJECT MANAGER 907 344 6400	RESIDENTIAL CONSTRUCTION COMMERCIAL CONSTRUCTION
CTR. UAA 707 A STREET ANCHORAGE AK 99501	FREDHA S. OLSON ADMINISTRATIVE ASSISTANT 907 257 2702	ENVIRONMENTAL RESEARCH & EDUCATION
FLUOR DANIEL ALASKA P. O. BOX 196680 ANCHORAGE AK 99516-6680	DAVID J. HEYNEN GOV'T. CONTRACT ADMINISTRATOR 907 276 2636	A/E DESIGN PROJECT MANGMT CONSTRUCTION
HOFFMAN CONSTRUCTION COMPANY 3201 C STREET SUITE 610 ANCHORAGE AK 99503	THOMAS G. PETERSON OPERATIONS MGR. 907-561-5578	GENERAL CONTRACTING - CONSTRUCTION
KIEWIT CONSTRUCTION CO. 721 SESAME ST. ANCHORAGE AK 99503	J. A. FERGUSON ALASKA AREA OFFICE 907-562-2177	BUILDING CONSTRUCTION
MAYNARD ABD PARTCH 800 F STREET ANCHORAGE AK 99501-3595	KENNETH MAYNARD PRESIDENT 907-276-4218	ARCHITECTURE
NEAL & COMPANY INC 2396 KACHEMAK BAY DRIVE HOMER AK 99603	LYNN SMITH CONTRACT ADMINISTRATOR 907-235-8141	CONSTRUCTION BLDG HEAVY CONSTRUCTION
NPI/NEAL - JOINT VENTURES 813 D STREET ANCHORAGE AK 99501	GARY STEVENS BUSINESS MANAGER (907) 274-6104	GENERAL CONSTRUCTION

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RED SAMM CONSTRUCTION, INC. PO BOX 82409 FAIRBANKS AK 99708	WILLIAM HOOPLE PROJECT MANAGER 907-452-1620	HEAVY ROAD/HIGHWAY BUILDING
SOUTH COAST INC. P.O. BOX 8620 KETCHIKAN AK 99901	ROBERT E. SMITH PROJECT MANAGER (907) 225-6125	HEAVY CONSTRUCTION
UNDERWATER CONSTRUCTION & ASSC 8740 HARTZELL ROAD ANCHORAGE AK 99507	LINDA CUMMINGS ACTING SUPERVISOR 907-349-7588	MARINE SERVICE DIVING DEMOLITION
A DIVISION OF HARBERT INTERNATIONAL PO BOX 10328 BIRMINGHAM AL 35202	THOMAS L. BARNETT MGR OF OPERATIONS ADMINISTRATOR 205 985-5232	CONSTRUCTION
AMEREX CORPORATION P.O. BOX 81, 7595 GADSDEN HWY EAST TRUSSVILLE AL 35173-0081	JERRY HICKS PURCH. MGR-RAW MATERIAL 205/655-3271	FIRE EXTINGUISHERS
AMERICAN APPAREL, INC. P.O. BOX 2010 SELMA AL 36701	JANE PARRISH CONTRACT ADMINISTRATOR 205/872-6337	DRAWERS, MENS, BOXER STYLE COAT, COMBAT, WOODLAND CAMOUFLAGE
ANSELL INCORPORATED P.O. BOX 1252 DOTHAN AL 36302	LINDA WILLIAMS PURCHASING MANAGER 205/794-4231	LATEX GLOVES LATEX BALLOONS
ATAP, INC. P.O. BOX 98, TALLADEGA AIRPORT EASTABOGA AL 36260	JEFFREY HUGHES PURCHASING MANAGER 205/362-2221	FIRE TRUCK REPAIR AND OVERALL
BLOUNT, INC., CONSTRUCTION DIVISION 4520 EXECUTIVE PARK DRIVE MONTGOMERY AL 36116	E. F. CROWELL COMPLIANCE OFFICER (205) 244-4000	CIVIL/INDUSTRIAL CONSTRUCTION

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY

SMALL BUSINESS LIAISON OFFICER

PRODUCT OR SERVICE LINE

CADDELL CONSTRUCTION CO., INC.
P. O. BOX 210099
MONTGOMERY AL 36121

CONSTRUCTION

CAS, INC.
650 DISCOVERY DRIVE/P. O. BOX 11190
HUNTSVILLE AL 35814

RESEARCH & DEVELOPMENT
ENGINEERING SERVICES

DAIRY FRESH CORP.
P. O. DRAWER 9
COWARTS AL 36321

DAIRY PRODUCTS

DAIRY FRESH CORPORATION
P. O. BOX 10457
MOBILE AL 36610

DAIRY PRODUCTS

DAWSON CONSTRUCTION COMPANY
P. O. BOX 830
GADSDEN AL 35999

BUILDING CONTRACTOR

DYNACORP
P. O. BOX 39
FT. RUCKER AL 36362

AIRCRAFT MAINT. SUPPORT

EMCO, INC.
P. O. BOX 2193
EAST GADSDEN AL 35903

AMMUNITION
ORDNANCE

FMC CORP
BOX 1030
ANNISTON AL 36202

STEEL FORGINGS
STEEL CASTING

FONTAINE TRAILER COMPANY
P. O. BOX 619, OLD DELMAR ROAD
HALEYVILLE AL 35565

MARCUS S. STAEHLING
MANAGER OF PURCHASING
205/486-5251

FLAT BED TRAILERS

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SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FT MCCLELLAN SUPPORT PROJ PO BOX 5400 FT MCCLELLAN AL 36205	BOBBY R. SMITH MGR OF ADMINISTRATION 205-848-4469	BASE SUPPORT SVCS
GENERAL ELECTRIC CO. AUTOMATED SYSTEMS DEPT./HUNTSVILLE CTR 110 WYNN DRIVE HUNTSVILLE AL 35805	S. SPRINGER SMALL BUSINESS COORDINATOR 904/239-4985	MILITARY TEST EQUIP.
GRAHAM JOHN CO-SHERLOCK SMITH & ADAMS P O DRAWER 11006 MONTGOMERY AL 36198	KAY JOHNSON COMPTROLLER 205-263-6481	ARCHITECTURE-ENGINEERING
HUGHES MISSILE ELECTRONICS, INC P.O. BOX 579 EUFULA AL 36027	R. ORBERT SOCIOECONOMIC PROGRAMS ADMIN 205/687-7061	MISSILE COMPONENT & ASSEMBLIES WIRE HARNESES/CABLES ROCKET LAUNCHERS, CIRCUIT CARD
HUNT REFINING CO. 1855 FAIRLAWN RD. TUSCALOOSA AL 35401	KYLE W. JOHNSON VICE PRESIDENT-CONTROLLER 205/393-3300	MOTOR FUELS ASPHALTS HEATING OILS
INTERGRAPH CORPORATION ONE MADISON INDUSTRIAL PARK HUNTSVILLE AL 35807	LARRY BLEDSOE SMALL BUSINESS COORDINATOR 205/772-6343	CAD/CAM SYSTEMS WORKSTATIONS
NATIONAL APPAREL, INC. P. O. BOX 210429 MONTGOMERY AL 36121-0429	TERESA WHITE ADMINISTRATIVE ASSISTANT 205/277-1551	BUTYL CARTONS/LINERS STRETCH WRAP
NICHOLS RESEARCH CORP. 4040 S. MEMORIAL PKWY HUNTSVILLE AL 35802	EARL MADDEN DIV DIR. CONTRACTS/PURCHASING 205/883-1140	RESEARCH AND DEVELOPMENT
PENCO AEROPLEX, INC. 1943 NORTH 50TH STREET BIRMINGHAM AL 35212	RANDY HALL SMALL BUSINESS LIAISON OFFICER 205/592-0011 X4274	AIRCRAFT OVERHAUL AND MODIFICATION

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PEMCO AEROPLEX, INC. DOTHAN FACILITY P O BOX 929 DOTHAN AL 36302	C H PETERSEN MANAGER OF PURCHASING 205/983-4571	OVERHAUL & REPAIR OF AIRCRAFT
PEMCO AEROPLEX, INC. HAYES TARGETS 1371 BORDEN AVENUE LEEDS AL 35094	M J DENARD, DIRECTOR PROCUREMENT & OPER. SERVICES 205/699-6151	AERIAL TOW TARGETS
PENTASTAR ELECTRONICS, INC. 5021 BRADFORD BLVD HUNTSVILLE AL 35805	B. V. LITTLE MANAGER, PURCHASING 205/895-2009	ELECTRONIC SYSTEMS
PPG INDUSTRIES, INC. 1719 HIGHWAY 72 EAST, P. O. BOX 2200 HUNTSVILLE AL 35804	R. H. BRUHN PURCHASING AGENT 205/859-2500	GLASS CHEMICALS FIBERGLASS
SCI SYSTEMS INC. 2101 W. CLINTON AVE. HUNTSVILLE AL 35805	CONNIE L. DAVIS SMALL BUSINESS LIAISON OFFICER 205/882-4863	AVIONICS SYSTEMS TELEMETRY SYSTEMS COMPUTER SYSTEMS
SHERLOCK, SMITH & ADAMS, INC 3047 CARTER HILL RD MONTGOMERY AL 36198	KAY JOHNSON COMPTROLLER 205-263-6481	ARCHITECTS AND ENGINEERS
SOUTHERN RESEARCH INSTITUTE 2000 NINTH AVENUE SOUTH BIRMINGHAM AL 35205	SYLVIA PUCKETT MANAGER OF PURCHASING 205/581-2000	CONTRACT RESEARCH
SOUTHERN RESEARCH TECHNOLOGIES, INC. P O BOX 12727 BIRMINGHAM AL 35202	DAVID A. RUTLEDGE CONTRACT ADMINISTRATOR 205/581-2933	GUIDED MILLILE AND SPACE VEH. PARTS AND AUX. EQUIP.
TELEDYNE BROWN ENGINEERING 300 SPARKMAN DRIVE, P O BOX 07007 HUNTSVILLE AL 35807-7007	GEORGE M. SIBBLE, MANAGER SUBCONTRACT ADMINISTRATION 205/726-1020	SYSTEMS ENGINEERING MILITARY TRAINING SYSTEMS MILITARY SYSTEMS DESIGN & MFG

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEDYNE POWER SYSTEMS P O BOX 50819 MOBILE AL 36605	SAM JENKINS II, PROCUREMENT/ SMALL BUSINESS LIAISON OFFICER 205/433-4848 EXT 429	AIRCRAFT ENGINES & PARTS
THIOKOL CORP TACTICAL OPS/HUNTSVILLE DIV P O BOX 400006 HUNTSVILLE AL 35815-1506	RONALD D. WARE, SUPERVISOR PURCHASING & SUBCONTRACTING 205/882-8537	SOLID PROPELLANT ROCKET MOTORS R & D IN SOLID PROPELLANTS
UNISYS CORPORATION 4000 SOUTH MEMORIAL PARKWAY HUNTSVILLE AL 35802	KEITH BISHOP MANAGER, SUBCONTRACTS 205/880-2566	TRAINING DEVICES ELECTRONICS
UNITED TECHNOLOGIES CORP ADVANCED SYSTEMS DIVISION 140 SPARKMAN DRIVE N W, P.O. 1100 HUNTSVILLE AL 35807	BEN A. WILLIAMS, SMALL BUSINESS COORDINATOR 205/830-7631	MARK-30 PROGRAM AIR FORCE SHUTTLE PROGRAM
ADDISON SHOE COMPANY P O BOX 38 WYNNNE AR 72396	TONY THOMAS PURCHASING AGENT 501-238-2331	BOOTS SHOES
AMERICAN FUEL CELL & COATED FABRICS CO P O BOX 887 MAGNOLIA AR 71753	K. D. RAWLS, JR. MATERIALS MANAGER 501/234-3381	FUEL CELLS FOR AIRPLANES
ATLANTIC RESEARCH CORPORATION A DIVISION OF SEQUA CORPORATION P.O. BOX 1036 CAMDEN AR 71701	BERRY LINDSEY PURCHASING SUPERVISOR 501/574-0610	SOLID PROPELLANT RESEARCH AND DEVELOPMENT
C-E OPERATIONS & MAINTENANCE SERVICES PO BOX 205 JEFFERSON AR 72079	SAMUEL Z. HUTCHESON MGR, SYSTEMS & SUBCONTRACTS 501 535 0607	OPERATIONS & MAINT. SVCS CONSTRUCTION MGMT
DEL-JEN, INC P.O. BOX 100 BARLING AR 72923	REX W. SHAVER ACTING PROJECT MANAGER 501-484-5273	CONSTRUCTION REPAIR/MAINT.

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL DYNAMICS CORP. AIR DEFENSE SYSTEMS DIV/CAMDEN FACILITY P.O. BOX 3356 EAST CAMDEN AR 71701	B. D. LAY MATERIALS MANAGER 501/574-4261	GUIDED MISSILES
LABARGE ELECTRONICS A CO. OF LABARGE INC. 403 SWAMP ST., P.O. BOX 1259 HUNTSVILLE AR 72740	FARRELL MORLAN SMALL BUSINESS LIAISON OFFICER 501/738-2191	ELECTRONIC ASSEMBLIES FUSE PRODUCTION
MACHEN CONSTRUCTION CO. PO BOX 34167 LITTLE ROCK AR 72203	DEBORAH STRODE EXECUTIVE ASSISTANT 303 352 6565	MATERIAL TESTING EXCAVATING & HAULING PAINTING & TURFING
PINE BLUFF SAND & GRAVEL COMPANY PO BOX 7008 PINE BLUFF AR 71611	GERALD W. MAJORS SECRETARY-TREASURER 501 534 7120	RIVER CONSTRUCTION
PIRELLI ARMSTRONG TIRE CO. SPECIAL PRODUCT DIV. VISION 5701 MURRAY STREET LITTLE ROCK AR 72209	S. F. SANDIFER MANAGER PRODUCT ENGINEERING 501/562-5410	INNERTUBES CURING BLADDERS FOR TIRES
TRACOR AEROSPACE ARKANSAS OPERATIONS P.O. BOX 3297 EAST CAMDEN AR 71701	SANDRA WOODY PURCHASING AGENT 501/574-1712	PYROTECHNICS ORDNANCE
ALLIED-SIGNAL AEROSPACE CO. AIRESEARCH TUCSON DIV. P.O. BOX 38001 TUCSON AZ 85740-8001	MARK R. RICH SMALL BUSINESS LIAISON OFFICER 602/469-6871	AEROSPACE MAJOR SUBSYSTEMS ELECTRONIC CONTROLS CABIN PRESSURE CONTROLS
ALLIED-SIGNAL AEROSPACE CO. GARRETT FLUID SYSTEMS DIV. 1300 W WARNER RD., P.O. BOX 22200 TEMPE AZ 85282-2200	BEVERLY COHEN SMALL BUSINESS LIAISON OFFICER 602/893-4549	AIRCRAFT VALVES AIRCRAFT ACTUATORS AIRCRAFT STARTERS
ALLIED-SIGNAL AEROSPACE CORP. GARRETT AUXILIARY POWER DIV. P.O. BOX 5227 PHOENIX AZ 85010-5227	ELTON BELDOCK, SOCIOECONOMIC PROGRAMS ADMINISTRATOR 602/231-4214	AUXILIARY POWER UNITS JET FUEL STARTERS INDUSTRIAL ENGINES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLIED-SIGNAL AEROSPACE CORP. GARRETT ENGINE DIV. P.O. BOX 5217 PHOENIX AZ 85010	ELENA NELSON SUPPLIER LIAISON 602/231-5841	TURBOFAN ENGINES TURBOPROP ENGINES
BURR-BROWN CORPORATION P.O. BOX 11400 TUCSON AZ 85734	RICHARD J. HUMMELL CORPORATE PURCHASING MANAGER 602/741-3699	ELECTRONIC COMPONENTS
DYNACORP T&E DIV. - FT HUACHUCA 999 E. FRY BLVD SIERRA VISTA AZ 85635	GAYLE A. SMITH PROGRAM MANAGER 602/459-2946	NONPERSONAL ENGINEERING, TEST AND EVALUATION SERVICES
DYNACORP T&E DIV. /FT HOOD 999 E. FRY BLVD SIERRA VISTA AZ 85635	HARRY J. WALTHER PROGRAM MANAGER 602/459-2946	OPERATION AND MAINTENANCE OF AUTOMATED INTELLIGENCE AND ELECTRONIC WARFARE SYSTEM
DYNACORP T&E DIVISIONS P.O. BOX 949 FT HUACHUCA AZ 85613	W. K. GREENBERG PROGRAM MANAGER 602/538-3804	ENGINEERING, SCIENTIFIC AND TECHNICAL SERVICES
HEALTH SCIENCES CENTER 1501 NORTH CAMPBELL AVENUE TUCSON AZ 85724	DAVID E. HALL ASST. DIR. PURCHASING/AHSC (602) 626-6714	EDUCATION RESEARCH
HEXCEL CORPORATION P.O. BOX 66 CASA GRANDE AZ 85222	HORACIO ESPINOSA PURCHASING AGENT 602/836-8761	MANUFACTURING OF STRUCTURAL HONEYCOMB
HONEYWELL INC SATELLITE SYSTEMS DIV. 19019 NORTH 59TH AVENUE GLENDALE AZ 85308-9650	C. VITALE, SMALL/SMALL DISADVANTAGED BUSINESS REP. 602/561-3026	MOMENTUM SYSTEMS SATELLITE SYSTEMS POINTING SYSTEMS
I T T CORP CANNON PHOENIX 2810 AIR LANE PHOENIX AZ 85034	DEBORAH K. CLYATT PURCHASING SUPERVISOR/SBLO 602/275-4792	HERMETIC & RF CONNECTORS FILTER CONNECTORS SPECIAL PRODUCTS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LITTON SYSTEMS INC ELECTRON DEVICES DIV 1215 SO 52ND STREET TEMPE AZ 85281	R. R. HEDSTROM, MANAGER PURCHASING DEPARTMENT 602/968-4471	NIGHT VISION GOGGLES IMAGE INTENSIFIER TUBES
LORAL DEFENSE SYSTEMS-ARIZONA P O BOX 85 M/S 1013 LITCHFIELD PARK AZ 85340-0085	T. J. SCHAEFER MANAGER, PROCUREMENT SERVICES 602/925-7883	AIRBORNE RECON RADAR SYSTS MISSILE TRANSPORTERS FORMED AIRCRAFT ACRYLIC SHPS
MCDONNELL DOUGLAS HELICOPTER CO. 5000 EAST MCDOWELL ROAD MESA AZ 85219	R. A. ORDESEN SMALL-MINORITY BUSINESS ADMIN 602/891-7497	HELICOPTERS ORDNANCE
MOTOROLA INC GOVERNMENT ELECTRONICS GROUP 8201 EAST MCDOWELL ROAD SCOTTSDALE AZ 85252	NELLIE REID MANAGER, SMALL BUSINESS 602/441-2534	SPACE EQUIPMENT AIRBORNE ELECTRONICS TACTICAL ELECTRONICS
MOTOROLA INC SEMICONDUCTOR SECTOR 5005 E MCDOWELL ROAD PHOENIX AZ 85008	P J MCGOLDRICK SUBCONTRACTING PLAN ADMIN 602/952-4000	SEMICONDUCTOR COMPONENTS
SARGENT CONTROLS A DOVER DIVERSIFIED CO P O BOX 730 CORTARO AZ 85652-0730	DANIEL A. SIBBLE SMALL BUSINESS LIAISON OFFICER 602/744-1000	HYDRAULIC VALVES COCKPIT CONTROLS BALL SCREW ACTUATORS
ST MICROWAVE ARIZONA OPERATIONS 340 N. ROOSEVELT AVE. CHANDLER AZ 85226	ROBERT ESPOSITO PURCHASING MANAGER 602/961-6205	MICROWAVE SUBSYSTEMS OSCILLATORS HYBRID AMPLIFIERS
STENCHEL AERO ENGINEERING CORP UNIVERSAL PROPULSION CO INC BLACK CANYON STAGE #1, BOX 1140 PHOENIX AZ 85029	RICK YOUNG SBLO (602) 869-8067	PILOT ESCAPE SYSTEMS
SUNDT CORP SPECIAL PROJECTS P.O. BOX 26685 TUCSON AZ 85726	JACK N. HARRIS VICE PRESIDENT (602) 748-7555	DESIGN AND CONSTRUCTION OF FAMILY HOUSING UNITS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SUNDT CORPORATION P. O. BOX 26685 TUCSON AZ 85726	R. S. LEWIS SENIOR VICE PRESIDENT 602 748 7555	GENERAL CONTRACTOR
SUNDT/ACTUS A J/V P. O. BOX 26685 TUCSON AZ	THOMAS L. FRASER CONTRACTS MANAGER 602 748 7555	DESIGN AND CONSTRUCTION OF FAMILY HOUSING UNITS
SUNDT/AG&P 4101 E. IRVINGTON RD. P. O. BOX 26685 TUCSON AZ 85726	MR. JACK N. HARRIS VICE PRESIDENT (602) 748-7555	DESIGN AND CONSTRUCTION OF FAMILY HOUSING UNITS
SUNDT/COFFMAN JV P. O. BOX 26685 TUCSON AZ 85726	R. S. LEWIS SENIOR VICE PRESIDENT (602) 748-7555	ROAD REPAIRS
TALLEY DEFENSE SYSTEMS P. O. BOX 849 MESA AZ 85211	ARLYN E. BROWN MGR OF PURCHASING 602/898-2504	SOLID PROPELLANT ROCKET MOTORS. ROCKET CATAPULT BALLISTIC DEVICES
UNIDYNAMICS/PHOENIX, INC 102 SOUTH LITCHFIELD ROAD GOODYEAR AZ 85338	B E PEARCE PURCHASING SUPERVISOR 602/932-8800	ELECTRONIC EXPLOSIVE DEVICES
UNIVERSAL PROPULSION COMPANY INC BOX 1140 BLACK CANYON STAGE #1 PHOENIX AZ 85027-9801	OLLIE LAY SMALL BUSINESS LIAISON OFFICER 602/869-8067	EMERGENCY BALLISTIC POWER SYSTEMS
WALBAR INC. ARIZONA DIV. 811 W BROADWAY TEMPE AZ 85282-1220	DON HENRICH SALES MANAGER 602/967-7867	TURBINE ENGINE COMPONENTS AEROSPACE MACHINING
ABEX CORPORATION AEROSPACE DIVISION 3151 WEST FIFTH STREET OXNARD CA 93030	K. B. MILLS SMALL BUSINESS LIAISON OFFICER 805/985-0217	AIRBORNE HYDRAULIC PUMPS AND MOTORS AIRBORNE SERVOVALVE CONTROLS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ACTUS CORP/SUNDT CORP (JV) P.O. BOX 3570 NAPA CA 94558-0556	LAURA A. LLOYD OFFICE MGR 707-525-7511	GENERAL BUILDING DESIGN & CONSTRUCTION
ADVANCED DIGITAL SYSTEMS, INC. 10052 MESA RIDGE CT., STE. 200 SAN DIEGO CA 92121	J. W. EDWARDS DIRECTOR OF PROCUREMENT 619/546-9634	RESEARCH AND DEVELOPMENT SOFTWARE
ADVANCED MICRO DEVICES, INC. P.O. BOX 3453 M/S73 SUNNYVALE CA 94088-3000	PHILIP J. IATOMASE, MANAGER CONTRACT ADMINISTRATION 408/982-6767	INTEGRATED CIRCUITS
AEROJET GENERAL CORP. AEROJET PROPULSION DIV. P.O. BOX 13222 SACRAMENTO CA 95813-6000	W. A. ASHBAUGH, DIRECTOR PROCUREMENT & SUBCONTRACT MGMT 916/355-3447	SOLID FUEL ROCKET MOTORS LIQUID ROCKET ENGINES
AEROSPACE CORPORATION 2350 EAST EL SEGUNDO BLVD EL SEGUNDO CA 90245-4091	J. J. PAPA, CORPORATE ADMINIS- TRATOR, SMM/SDB PROGRAMS 213-336-7268	GENERAL SYSTEMS ENGINEERING AND INTEGRATION TECHNICAL DIRECTION
AEROTHERM CORP. 555 CLYDE AVENUE, P.O. BOX 7040 MTN VIEW CA 94039	DOUGLAS R. ERICSSON, MANAGER CONTRACTS AND PROCUREMENT 415/961-6100	ENERGY AND ENVIRONMENTAL ENGINEERING SERVICES SOLAR ENGINEERING AND HARDWARE
ALCOA COMPOSITES/COMPOSITE STRUCTURES DIVISION 801 ROYAL OAKS DRIVE MONROVIA CA 91016	MARTIN BERGNER SENIOR BUYER 213/358-3211	ADHESIVELY BONDED STRUCTURAL ASSEMBLIES
ALLIED-SIGNAL AEROSPACE CO. ACTUATION SYSTEMS DIV. 2525 WEST 190TH STREET TORRANCE CA 90509-2960	JUDY LAFAY SMALL BUSINESS ADMINISTRATOR 213/618-7294	AIRCRAFT HYDRAULIC SYSTEMS SUBMARINE HYDRAULIC SYSTEMS
ALLIED-SIGNAL AEROSPACE CO. AIRESEARCH LOS ANGELES 2525 W 190TH STREET TORRANCE CA 90509-2960	JIM SPANGLER SMALL BUSINESS LIAISON OFFICER 213/512-2674	AEROSPACE MAJOR SUBSYSTEMS & COMPONENTS PROPULSION SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLIED-SIGNAL CORP. BENDIX OCEANICS DIVISION 15825 ROXFORD STREET SYLMAR CA 91342-3597	ROBERT S. POLASKI PURCHASING & SUBCONTRACTS MGR 818/367-0111	UNDERWATER DETECTION AND GUIDANCE SYSTEMS
AMERICAN PRESIDENT LINES, LTD 1950 FRANKLIN STREET OAKLAND CA 94612	JAMES A. BILUND ADMINISTRATOR, PURCHASING 415/271-8865	TRANSPORTATION
AMERICAN SAFETY FLIGHT SYSTEMS, INC. 1311 GRAND CENTRAL AVE. GLENDALE CA 91201	ED COX SENIOR BUYER 818/240-1080	EMERGENCY OXYGEN SYSTEMS WATERPROOF CONTAINERS LIFERAFT/PARACHUTE CONTAINERS
AMPEX CORPORATION 401 BROADWAY REDWOOD CITY CA 94063-3199	DIANE WALKER SMALL BUSINESS LIAISON OFFICER 415/367-2737	AUDIO/VIDEO EQUIPMENT MAGNETIC TAPE EQUIPMENT DATA PROCESSING PRODUCTS
ARCO PRODUCTS CO. 10350 W. SEVENTH STREET, P.O. BOX 2570 LOS ANGELES CA 90051-0570	LARRY E. WRIGHT SMALL&SM DISADV BUSINESS COORD 213/486-3255	JP-4 JET FUEL JP-5 JET FUEL
ARGOSYSTEMS, INC. 310 N. MARY AVE SUNNYVALE CA 94086	ROBERT J BLANCHFIELD DEPUTY DIRECTOR OF MATERIEL 408/737-2000	ELECTRONIC WARFARE SYSTEMS ELECTRONIC TEST EQUIPMENT
ARMEC DEFENSE PRODUCTS CO SUB OF ESTERLINE CORP. 85-901 AVENUE 53 COACHELLA CA 92236	W L KEMP, MANAGER CONTRACT ADMINISTRATION 619/398-0143	COMBUSTIBLE ORDNANCE PRODUCTS
ASTECH/MCI 3030 SOUTH REDHILL SANTA ANA CA 92711-1030	PAT FLEMING MANAGER, PROCUREMENT 714/250-2123	MARINE & STRUCTURAL COMPONENTS
AVANTEK INC 481 COTTONWOOD DRIVE MILPITAS CA 95035	ROSS JOHNSON SMALL BUSINESS LIAISON OFFICER 408/943-4317	SEMICONDUCTORS AND AMPLIFIERS MICROWAVE COMMUNICATION SYSTEM AND TEST EQUIPMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AYDIN CORPORATION (WEST) 30/32 GREAT OAKS BLVD SAN JOSE CA 95119	MITCHELL PRUIETT MANAGER, PROCUREMENT 408/629-0100	RADAR & EW SYSTEMS DEVELOPMENT
BASIC AMERICAN FOODS P O BOX 1140 VACAVILLE CA 95696	JAMES S. JOHNSON PURCHASING MANAGER 509/765-8601	POTATOES, INSTANT WHITE
BECHTEL NATIONAL INC 50 BEALE STREET SAN FRANCISCO CA 94105	ROBERT N DOWS PROCUREMENT MANAGER 415/768-8503	ENGINEERING CONSTRUCTION CONSTRUCTION MANAGEMENT SVCS
BEI SYSTRON-DONNER CORP INERTIAL DIVISION 2700 SYSTRON DRIVE CONCORD CA 94518-1399	SHOILEN GHOSE SMALL BUSINESS LIAISON OFFICER 415/671-6414	INERTIAL INSTRUMENTS
BFM TRANSPORT DYNAMICS CORP. 11101 CONDOR AVENUE FOUNTAIN VALLEY CA 92708	ROBERT A. ZATORSKI PURCHASING SUPERVISOR 714/546-3131 EXT 303	MOBILE AIR CONDITIONING
BP CHEMICALS INC. ADVANCED MATERIALS DIV 1600 W 135TH STREET GARDENA CA 90249-2506	SYLVIA SKOW SMALL BUSINESS ADMINISTRATOR 213/516-5747	AEROSPACE/AIRCRAFT COMMERCIAL PART AND COMPONENT FABRICATOR
BRINDERSON-JONES, JOINT VENTURE 19800 MAC ARTHUR BLVD IRVINE CA 92715	KATHRYN BLEVINS VP CONTRACT ADMINISTRATION (714) 752-5100	CONSTRUCTION
BRUNSWICK CORPORATION DEFENSE DIVISION 3333 HARBOR BOULEVARD COSTA MESA CA 92626	PATRICK M WALSH MANAGER PROCUREMENT 714/546-8400 EXT 6198	ELECTRONIC/AEROSPACE SYSTEMS
BW/IP INTERNATIONAL INC. FLUID CONTROLS DIVISION 7500 TYRONE AVENUE VAN NUYS CA 91409	B. FEINSTEIN SMALL BUSINESS LIAISON OFFICER 818/781-4000	VALVES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BW/IP INTERNATIONAL, INC. PUMP DIVISION/BYRON JACKSON PRODUCTS 2300 E VERNON AVENUE VERNON CA 90058	JOHN J SOET SMALL BUSINESS LIAISON OFFICER 213/587-6171 EXT 2850	CENTRIFUGAL PUMPS
C. A. RASMUSSEN, INC. 2360 SHASTA WAY SIMI VALLEY CA 93065	THOMAS E. ANDERSON CHIEF ESTIMATOR, PUBLIC WORKS 805 527 9330	GRADING AND SITE DEVELOPMENT
C. E. WYLIE CONSTRUCTION CO. 8282 BUCKHORN STREET SAN DIEGO CA 92111	ALICE WYLIE SECRETARY-TREASURER (619) 565-0912	BUILDING CONSTRUCTION
CALIFORNIA MICROWAVE INC DEFENSE PRODUCTS DIV. 990 ALMANOR AVENUE SUNNYVALE CA 94086	DONALD H. HOSHI VICE PRESIDENT OF OPERATIONS 408/720-6315	RADAR TESTERS DEFENSE COMMUNICATIONS X BAND RADAR SIMULATORS
CALIFORNIA MICROWAVE INC GOV'T ELECT DIV P.O. BOX 2800 WOODLAND HILLS CA 91365	WARREN A. SWARTZ SMALL BUSINESS LIAISON OFFICER 818/712-4409	ELECTRONIC INTELLIGENCE SYS SYSTEMS INTERGRATION MICROWAVE ANTENNA TECHNOLOGY
CARNATION COMPANY 5045 WILSHIRE BOULEVARD LOS ANGELES CA 90036	DONNA MARSHALL SMALL BUSINESS LIAISON OFFICER 213/932-6020	CONSUMER PRODUCTS HUMAN FOOD PRODUCTS ANIMAL FEED
CETUS CORP. 1400 53RD STREET EMERYVILLE CA 94608	JANE WILLIAMS DIRECTOR OF PURCHASING 415/420-4813	DOXORUBICIN HYDROCHLORIDE
CHEM-TRONICS, INC. 1150 WEST BRADLEY EL CAJON CA 92020	JAMES PHILLIPS PURCHASING MANAGER/SB ADMIN. 619/258-5016	MANUFACTURER OF AEROSPACE COMPONENTS, JET ENGINE HARDWARE
CHEVRON U S A INC 575 MARKET STREET SAN FRANCISCO CA 94105	M. E. COOPER GENERAL MANAGER PURCHASING 415/894-4223	JET FUEL DIESEL FUEL MOTOR GASOLINE

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CHROMIZING CO. 2100 W. 139TH ST. GARDENA CA 90249	MIKE HOLCOMB PURCHASING MANAGER 213/770-1860	REPAIR & COATING OF TURBINE ENGINE COMPONENTS
COMARCO, INC. 520 HOUCK ST CAMARILLO CA 93010	CANDACE D. NELSON SMALL BUSINESS LIAISON OFFICER 805/987-0441	ENGINEERING SERVICES
COMARCO, INC. 160 SOUTH OLD SPRINGS RD. ANAHEIM CA 92808-1299	NORMA M. SLATER CONTRACTS MANAGER 619/446-7671	WEAPONS SYST ENG EFFECTIVENESS ANALYSIS AND DESIGN ADEQUACY ENGINEERING SUPPORT SERVICES
COMPUTER SCIENCES CORP APPLIED TECH DIV 4045 HANCOCK STREET SAN DIEGO CA 92110	RHODA G PARKER SMALL BUSINESS LIAISON OFFICER 619/225-2809	SYSTEMS ENGINEERING COMPUTER PORGRAMMING SYSTEMS ANALYSIS GEN & SUPPORT
COMPUTER SCIENCES CORP APPLIED TECHNOLOGY DIVISION P.O. BOX 42273 POINT MUGU CA 93042	D. M. MACKEY BUSINESS MGR. 805/488-9206	RANGE SUPPORT SERVICES
COMPUTER SCIENCES CORP. ATD DIVISION 711 DAILY DR. SUITE 300 CAMARILLO CA 93010	JANICE ZENOR SMALL BUSINESS LIAISON OFFICER 805/987-9641	ENGINEERING SERVICES
CONTEL FEDERAL SYSTEMS, INC. DATA SYSTEMS SERVICES DIV 13274 FIJI WAY, P.O. BOX 9961 MARINA DEL REY CA 90295-7000	ANN W. MALONE MATERIEL MANAGER 213/827-4477	MAINTENANCE OF DATA PROCESSING EQUIPMENT
CONTEL FEDERAL SYSTEMS, INC. GOVERNMENT SYSTEMS GROUP/WESTLAKE OPRS 31717 LA TIENDA DRIVE WESTLAKE VILLAG CA 91359-5027	M. L. POWELL MANAGER, MATERIAL OPERATIONS 818/706-4300	COMMAND & CONTROL SYSTEMS ELECTRONIC WARFARE
CRANE COMPANY HYDRO-AIRE DIVISION 3000 WINONA AVENUE BURBANK CA 91504	D. L. BOILEAU PURCHASING MANAGER 818/842-6121	AIRCRAFT ACCESSORIES INCLUDING PUMPS, VALVES, ANTI-SKID SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CROWLEY TOWING & TRANSPORTATION CO PIER 1 BERTH 47-49 LONG BEACH CA 90731	GREGORY R. THOMPSON MANAGER, MATERIALS 213/491-4743	DIVING & SALVAGE
CUBIC COMMUNICATIONS, INC. 9233 BALBOA AVE. SAN DIEGO CA 92123	THAYNE M. FOLKMAN VICE PRESIDENT 619/277-6780	MILITARY ELECTRONIC/COMMUNICATIONS EQUIPMENT
CUBIC DEFENSE SYSTEMS INC. 9233 BALBOA AVENUE SAN DIEGO CA 92123	T. TUTTLE, VICE PRES OF OPS/ SMALL BUSINESS LIAISON OFFICER 619/277-6780	ELECTRONIC SIMULATION SYSTEMS
DALMO VICTOR INC. 1515 INDUSTRIAL WAY BELMONT CA 94002-4095	LINDA J. MARTIN SMALL BUSINESS LIAISON OFFICER 415/637-4848	ELECTRONIC WARFARE
DAMES & MOORE 9300 TECH CENTER DR. STE. 100 SACRAMENTO CA 95826	PATRICIA A. PERSI CONTRACT ADMINISTRATOR 916 364 8698	ENVIRONMENTAL ENGINEERING
DATATAPE INC. A KODAK CO. 360 SIERRA MADRE VILLA PASADENA CA 91109-7014	H. L. RENTFROW SMALL BUSINESS LIAISON OFFICER 213/796-9381 EXT 2424	TAPE RECORDERS DEGAUSSERS ELECTRONIC INSTRUMENTATION
DATRON INC. EEMCO DIVISION 4585 ELECTRONICS PLACE LOS ANGELES CA 90039	KEN PALMER PURCHASING MANAGER 818/247-7060	ACTUATORS MOTORS
DEL MONTE FOODS USA ONE MARKET PLAZA P O BOX 3575 SAN FRANCISCO CA 94119	MATTHEW H. DAWSON MANAGER, FEO COMPLIANCE 415/442-4387	CANNED AND FROZEN FOODS FRESH FRUIT
DELCO ELECTRONICS CORP. DELCO SYSTEMS OPERATIONS 6767 HOLLISTER AVENUE GOLETA CA 93117	M. WEAVER SMALL BUSINESS LIAISON OFFICER 805/961-5717	DIGITAL AVIONICS SYSTEMS INERTIAL GUIDANCE & NAV EQUIP COMBAT VEHICLE FIRE CONTROL EQ

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DELTA DENTAL PLAN OF CALIFORNIA DDP*DELTA PROGRAM 7667 FOLSOM BOULEVARD SACRAMENTO CA 95826	MR. THOMAS TOON MANAGER, CONTRACTS ADMIN 916/386-1900	PREPAID DENTAL BENEFITS
DORRENTO ELECTRONICS, INC. 10240 FLANDERS COURT SAN DIEGO CA 92121	NADENE TYLER MANAGER OF PURCHASING 619/457-8812	MICROPROCESSOR BASED CONTROL SYSTEMS AND INSTRUMENTATION POWER PLANT UTILITIES
DOUGLAS AIRCRAFT COMPANY 3855 LAKEWOOD BOULEVARD LONG BEACH CA 90846	T. W. ROGAHN SMALL BUSINESS LIAISON OFFICER 213/593-5021	COMMERCIAL AIRCRAFT MILITARY AIRCRAFT
DOUGLAS E. BARNHART, INC. P. O. BOX 270399 SAN DIEGO CA 92128	KENNA PROPHET EXECUTIVE ASSISTANT (619) 487-1101	CONSTRUCTION
DOWTY DECOTO, INC. DOWTY AEROSPACE LOS ANGELES 1700 BUSINESS CENTER DRIVE DUARTE CA 91010	JAMIE ROYS SMALL BUSINESS ADMINISTRATOR 818/359-9211	HYDRAULIC ACTUATORS HYDRAULIC VALVES
DUTRA CONSTRUCTION CO., INC. 750 RIVER ROAD RIO VISTA CA 94571	A. W. (BILL) SIEVERS PROJECT ENGINEER (707)374-6339	GENERAL ENGINEERING CONTRACTOR DREDGING
DUTRA CONSTRUCTION COMPANY, INC. POST OFFICE BOX 338 RIO VISTA CA 94571	ROBERT E. CLARK CLARK ADMINISTRATOR (914) 523-5925	DERRICK BARGE SERVICES CLAMSHELL DREDGING
DYNACORP NORCO DIVISION P. O. BOX 398 NORCO CA 91760-0398	EDWARD NORIEGA, SMALL/SMALL DISADVANTAGED LIAISON REP 714-735-3300	DATA PROCESSING ENGINEERING SUPPORT
DYNACORP SCORE DIVISION NAS NORTH ISLAND P. O. BOX 86 SAN DIEGO CA 92135-5000	M. JOHNSON SBLO 619/545-6538	OPERATION AND MAINTENANCE OF SOCAL ASW RANGE

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EATON CORPORATION VALVE AND ACTUATOR DIVISION 2338 ALASKA AVE. EL SEGUNDO CA 90245	ROBERT A. STUBER SMALL BUSINESS LIAISON OFFICER 213/643-9938	DROP TANK VALVES AERIAL REFUELING NOZZLES PILOT VALVES
EG&G KT AEROFAB 203 NORTH JOHNSON AVENUE EL CAJON CA 92020	ROSS GASTRICH SMALL BUSINESS LIAISON OFFICER 619/440-2504	JET ENGINE COMPONENTS
EG&G RETICON 345 POTRERO AVENUE SUNNYVALE CA 94086	FAUSTO BERMUDEZ MATERIALS MANAGER 408/738-4266	IMAGE SENSORS SEMICONDUCTORS I/S CAMERAS
ELDYNE, INC. 9775 CLAIRMONT MESA BLVD. SAN DIEGO CA 92124	JAMES M. ISBELL SMALL BUSINESS LIAISON OFFICER 619/565-4250	ENGINEERING SERVICES HARDWARE DESIGN & DEVELOPMENT
ELECTRO-MAGNETIC PROCESSES, INC. 9616 OWENSMOUTH AVE. CHATSWORTH CA 91311-4858	ROBERT JOHNSON DIRECTOR OF OPERATIONS 818/882-6333	TELEMETRY TRACKING ANTENNAS AND RELATED EQUIP.
ENGINEERED MAGNETICS INC. 18435 SUSANA ROAD RANCHO DOMINQUEZ CA 90221	JACK CONTERNO DIRECTOR OF MATERIEL 213/635-9555	POWER SUPPLIES INVERTERS BATTERY CHARGERS
ENGINEERED MAGNETICS INC. AAP DIV. 3250 ANA ST RANCHO DOMINQU Z CA 90250	JACK CONTERNO DIRECTOR OF MATERIEL 213/635-9555	MISSILE LAUNCHER
ESL INC A SUB OF TRW 495 JAVA DRIVE SUNNYVALE CA 94088-3510	ERIC J. TREISS SMALL BUSINESS LIAISON OFFICER 408/743-6040	DEFENSE ELECTRONICS DIRECTION FINDING SYSTEMS RECONNAISSANCE SYSTEMS
FAIRCHILD CONTROL SYSTEMS COMPANY 1800 ROSECRANS AVENUE MANHATTAN BEACH CA 90266-3739	EDWARD S. CYMBAR SMALL BUSINESS LIAISON OFFICER 213/643-4759	TURBINE ENGINES - AIRCRAFT HEAT EXCHANGERS SPACE SHUTTLE FLUID HARDWARE

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FANSTEEL/PRECISION SHEET METAL 5235 WEST 104TH STREET LOS ANGELES CA 90045	VIVIAN A. GROSSO SMALL BUSINESS ADMINISTRATOR 213/649-7485	AIRCRAFT COMPONENTS MISSILE COMPONENTS
FEI MICROWAVE, INC. 825 STEWART DRIVE SUNNYVALE CA 94086	BEN C. TEAL PURCHASING MANAGER 408/732-0880	MICROWAVE COMPONENTS MICROWAVE SUBSYSTEMS
FLUID SYSTEMS CORP. 10054 OLD GROVE RD. SAN DIEGO CA 92131	CHARLES M. CUMMINGS SMALL BUSINESS LIAISON OFFICER 619/695-3840	REVERSE OSMOSIS WATER FILTERS
FMC GROUND SYSTEMS DIV. ENGINEERING 2830 DE LA CRUZ BLVD. SANTA CLARA CA 95052	J. D. BIRD PURCHASING MANAGER 408/289-3174	TRACKED VEHICLES DESIGN & DEVELOPMENT
FMC CORP GROUND SYSTEMS DIV. -OPERATIONS 1125 COLEMAN AVENUE SAN JOSE CA 95103	JOAN LARSON SMALL BUSINESS LIAISON OFFICER 408/289-2976	ARMORED TRACKED VEHICLES PERSONNEL CARRIERS SPARE PARTS OF ABOVE
FORT IRWIN DIVISION PO BOX 10043 FORT IRWIN CA 92310-0043	JOY KINUM MGR. PURCHASING BRANCH 619 386 4595	BASE MAINT. SERVICES
G & H TECHNOLOGY INC 1649 17TH STREET SANTA MONICA CA 90404-3893	CHRISTINE LARSON SMALL BUSINESS LIAISON OFFICER 213/450-0561	ELECTROMECHANICAL CONNECTORS
GEC PLESSY NAVAL SYSTEMS 5927 LANDAU CT. CARLSBAD CA 92008	KEVIN E. SCHENK SMALL BUSINESS LIAISON OFFICER 619/931-9530	TORPEDO LAUNCHERS ELECTRONIC DESIGN
GEC-MARCONI MATERIALS 9630 RIDGEHAVEN COURT, SUITE B SAN DIEGO CA 92123	JUDSON GREER ACCOUNTING SUPERVISOR 619/571-7715	MICROWAVE ABSORBERS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENCORP AEROJET GENERAL/AEROJET ELECTRONIC STSRs 1100 W HOLLYVALE STREET AZUSA CA 91702-0296	R. L. HARRIS DIRECTOR OF MATERIEL 818/812-1549	SENSOR SURVEILLANCE SAT SYSTMS TARGET ACTIVATED MUNITIONS SYS REAL TIME DATA SYSTEMS DEFENSE
GENCORP AEROJET ORDNANCE 9236 E HALL ROAD DOWNEY CA 90241	A. M. COURT SMALL BUSINESS PROGRAM ADMIN. 213/904-7798	AMMUNITIONS MUNITIONS HEAVY METALS
GENERAL ATOMICS INC POST OFFICE BOX 85608 SAN DIEGO CA 92186-9784	L E BOYSEN SMALL BUSINESS LIAISON OFFICER 619/455-3472	ENERGY RELATED & VARIOUS DOD RESEARCH & DEVELOPMENT
GENERAL DYNAMICS AIR DEFENSE SYSTEMS DIV. P.O. BOX 50-800 ONTARIO CA 91761-1085	J. F. SCHEIBLE V.P. MATERIAL ACQUISITION 714/945-4545	PASSIVE AND STRATEGIC DEFENSE SYSTEMS
GENERAL DYNAMICS SPACE SYSTEMS DIVISION P.O. BOX 85212, 8315 CENTURY PARK CT SAN DIEGO CA 92186-5212	T. M. O'LEARY SMALL BUSINESS LIAISON OFFICER 619/974-3819	TITAN/CENTAUR ISOTOPE SEPARATION MAGNET SYS. SAGITTAR EXPERIMENT
GENERAL DYNAMICS CORP AIR DEFENSE SYSTEMS DIV. P.O. BOX 50-800 ONTARIO CA 91761-1085	J. F. SCHEIBLE V.P. MATERIAL ACQUISITION 714/945-4545	GUIDED MISSILES GUN SYSTEMS
GENERAL DYNAMICS CORP CONVAIR DIVISION 3302 PACIFIC HIGHWAY P.O. BOX 85627 SAN DIEGO CA 92186	D O BERTON SMALL BUSINESS LIAISON OFFICER 619/542-8218	AEROSPACE
GENERAL DYNAMICS CORP ELECTRONICS DIV 5011 KEARNEY VILLA ROAD SAN DIEGO CA 92138-9133	N. J. SELBY-THOMAS ACTING SBLO 619/573-6168	AUTOMATIC TEST EQUIPMENT RANGE INSTRUMENTATION AND MEASUREMENT SYSTEMS
GENERAL ELECTRIC CO VALLECITOS NUC CTR POST OFFICE BOX 460 PLEASANTON CA 94566	E. H. SEVERANCE MINORITY & SMALL BUS. AFFAIRS 408/365-6350	RESEARCH NUCLEAR FUEL IRRADIATION SERVICES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL RESEARCH CORP. WESTERN DIVISION 5383 HOLLISTER SANTA BARBARA CA 93160	J. W. STILL DIRECTOR, GOVERNMENT RELATIONS 815/964-7724 EXT256	SYSTEMS ANALYSIS
GTE GOVERNMENT SYSTEMS CORP ELECTRONIC DEFENSE 100 FERGUSON DRIVE MOUNTAIN VIEW CA 94039	T E KILLEBREW PROCUREMENT MANAGER 415/966-4360	ELECTRONIC SYSTEMS
HARPER CONSTRUCTION COMPANY, INC. 5186 CARROLL CANYON ROAD SAN DIEGO CA 92121	JEFFREY A. HARPER PROJECT MANAGER (619) 455-9600	BUILDING CONSTRUCTION
HEWLETT PACKARD COMPANY 3000 HANOVER STREET PALO ALTO CA 94303	GENE RICHTER EXEC DIR CORPORATE PROCUREMENT 415/857-8216	ELECTRONIC TEST & MEASUREMENT ELECTRONIC DATA PRODUCTS MEDICAL & ANALYTICAL INSTRMNTN
HOLMES AND NARVER INC 999 TOWN AND COUNTRY ROAD ORANGE CA 92668	HENRY FLIEGER MANAGER PROCUREMENT 714/567-2500	ARCHITECT-ENGINEERING SERVICES CONSTRUCTION MANAGEMENT
HR TEXTRON INC 25200 W RYE CANYON ROAD VALENCIA CA 91355	F. LANDESMAN SMALL BUSINESS ADMINISTRATOR 818/890-9374	HYDRAULIC CONTROLS SYSTEMS & SUBSYSTEMS
HUGHES AIRCRAFT COMPANY 7200 HUGHES TERRACE (CO/A140) LOS ANGELES CA 90045-0066	BENITA FORTNER CORPORATE SBLO 213/568-6059	AIRBORNE SYSTEMS SPACE & MISSILE SYSTEMS GROUND SYSTEMS
INTERSTATE ELECTRONICS CORP. A FIGGIE INTERNATIONAL CO. 604 E VERMONT ANAHEIM CA 92803	HERB KALKLOSH DIRECTOR OF PURCHASING 714/758-3081	DATA ACQUISITION SYSTEMS SIGNAL PROCESSING SYSTEMS COMPUTER PERIPHERAL
INTEVAC INC. ELECTRO OPTICAL SENSORS DIV 601 CALIFORNIA AVE PALO ALTO CA 94304	BARRY KUHL SMALL BUSINESS LIAISON OFFICER 415/493-1800 EXT 35	X-RAY IMAGING TUBES, NIGHT VIS- ION DEVICES, PHOTOMULTIPLIERS MICROCHANNEL PLATES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
IT CORPORATION 23456 HAWTHORNE BLVD TORRANCE CA 90505	FRANK C. RICE VICE PRESIDENT 213 378 9933	HAZARDOUS WASTE REMEDIATION
ITT CORP GILFILLAN DIV 7821 ORION AVE VAN NUYS CA 91409	SHARON CONROY SMALL BUSINESS LIAISON OFFICER 213/988-2600 EXT6728	RADAR MANUFACTURE
ITT FEDERAL ELECTRIC CORP P.O. BOX 5728 VANDENBERG AFB CA 93437	DALE A BALOK SDB REP 805-866-0664	OPERATION AND MAINTENANCE SERVICE
ITT FEDERAL SERVICES CORPORATION P.O. BOX 5728 VAFB CA 93437	DALE A. BALOK MANAGER, PROCUREMENT 805-866-0664	OPERATIONS & MAINTENANCE SERVICES
J. R. FILANC CONSTRUCTION CO., INC. 4616 NORTH AVENUE OCEANSIDE CA 92056	GABRIEL RICO CHIEF ESTIMATOR (619) 941-7130	WASTEWATER TREATMNT FACILITY WASTEWATER TREATMNT MDIFICATNS
JAYCOR 9775 TOWNE CENTRE DRIVE SAN DIEGO CA 92121	JUDITH A. ROSENOW SMALL BUSINESS LIAISON OFFICER 619/535-3139	R & D
JOHNSON CONTROLS WORLD SERVICES P.O. BOX 28515 SACRAMENTO CA 95828	GEORGE H. LUNT ADMINISTRATION SERVICES MGR 916 388 4640	BASE SUPPORT ACTIVITIES
KAISER AEROSPACE & ELECTRONICS, INC. KAISER AEROTECH 880 DOOLITTLE DRIVE SAN LEANDRO CA 94577	THOMAS M. MAXWELL SENIOR BUYER 415/562-2456 EXT 78	ROCKET MOTOR NOZZLE ASSEMBLIES
KAISER AEROSPACE & ELECTRONICS, INC. KAISER ELECTRONICS 2701 ORCHARD PARKWAY SAN JOSE CA 95134	CAROL L FRANCHI SMALL BUSINESS LIAISON OFFICER 408-946-3000	ELECTRONICS NAVIATION AVIONICS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KAISER AEROSPACE & ELECTRONICS, INC. KAISER ELECTROPRECISION 17000 SOUTH REDHILL AVE. IRVINE CA 92714	D. R. GUMM PURCHASING MANAGER 714/250-1015	MISSILE COMPONENTS
KAISER ELECTRO-OPTICS, INC. 2752 LOKER AVE., WEST CARLSBAD CA 92008	DAVID W. LYNCH SMALL BUSINESS LIAISON OFFICER 619/438-9255	AVIONIC OPTICAL SYSTEMS
KAISER ROLLMET 1822 DEERE AVE. IRVINE CA 92714	YVONNE HURT PURCHASING AGENT 714/250-4171	LARGE SEAMLESS PIPING MISSILE CANNISTERS
KESTREL INSTITUTE 3260 HILLVIEW AVE. PALO ALTO CA 94304	CAROL LEI CONTRACT ADMINISTRATOR 415/493-6871	RESEARCH IN A.I.
KETEMA INC KETEMA AEROSPACE & ELECTRONICS DIV. 790 GREENFIELD DRIVE EL CAJON CA 92021	DEBRA M. HUNEMULLER SMALL BUSINESS ADMINISTRATOR 619/588-3307	AEROSPACE ELECTRONICS NUCLEAR
KVAAS CONSTRUCTION COMPANY, INC. P.O. BOX 121533 SAN DIEGO CA 92112	KRISTIN LITHOPOULOS VP, FINANCE (619) 233-5885	GENERAL CONTRACTORS
KWAJALEIN SUPPORT PROJECT PO BOX 1761 APO SAN FRAN CA 96555	KAREN FAUTENBERRY MGR, LEGAL & SUBCONTRACTS N/A	OPERATIONS & MAINTENANCE
LADISH CO., INC. LADISH PACIFIC DIVISION 3321 E SLAUSON AVENUE LOS ANGELES CA 90058-3991	JANET M. SCHLIEDER BUYER 213/586-6811	FORGINGS
LEAR ASTRONICS CORP. 3400 AIRPORT AVENUE, P. O. BOX 442 SANTA MONICA CA 90406	NANCY GOFF SMALL BUSINESS LIAISON OFFICER 213/452-6753	FLIGHT CONTROL COMPUTERS NORTH SEEKING GYROSCOPE MUZZLE VELOCITY RADAR

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LIBRASCOPE CORP. A SUBSIDIARY OF THE SINGER COMPANY 833 SONORA AVENUE GLENDALE CA 91201	T. M. WAHLBERG PURCHASING MANAGER 818/502-7361	ACOUSTIC COUNTERMEASURE SYS ARMY FIELD COMM EQUIPMENT MILITARY MASS MEMORY SYSTEMS
LITTON SOLID STATE, INC. 3251 OLCOTT STREET SANTA CLARA CA 95954-3095	PATTI GOLDSMITH SMALL BUSINESS LIAISON OFFICER 408/562-2843	SOLID STATE OSCILLATORS YIG-TUNED DEVICES MICROWAVE SEMICONDUCTORS
LITTON SYSTEMS INC AERO PRODUCTS DIV 6101 CONDOR DRIVE MOORPARK CA 93021	W.R. SMITH SMALL BUSINESS LIAISON OFFICER 805/378-2550	INERTIAL NAVIGATION SYSTEMS OMEGA NAVIGATIONAL SYSTEMS
LITTON SYSTEMS INC APPLIED TECHNOLOGY DIV. 4747 HELLYER AVENUE, P.O. BOX 7012 SAN JOSE CA 95138	T. SCHMIDT SMALL BUSINESS ADMINISTRATOR 408/365-5071	MILITARY AIRBORNE ELECTRONIC COUNTERMEASURES EQUIPMENT
LITTON SYSTEMS INC DATA SYSTEMS DIVISION 8000 WOODLEY AVENUE VAN NUYS CA 91409	JOHN J. WALLACE DIRECTOR OF MATERIEL 818/902-5844	COMMAND & CONTROL TACTICAL AIR OPNS SYSTEM ADVANCED DISPLAY SYS & EQUIPMT
LITTON SYSTEMS INC ELECTRON DEVICES DIV 960 INDUSTRIAL ROAD SAN CARLOS CA 94070-4194	WILLIAM S. CURRY SMALL BUSINESS LIAISON OFFICER 415/591-8411 E/T 300	ELECTRONIC COMPONENTS
LITTON SYSTEMS INC GUIDANCE & CNTRL SYS 5500 CANOGA AVENUE WOODLAND HILLS CA 91367	J. S. DALESKE SMALL BUSINESS ADMINISTRATOR 213/715-4596	INERTIAL NAVIGATION SYSTEMS
LOCKHEED AIRCRAFT SERVICE CO. P O BOX 33 ONTARIO CA 91761-0033	D. J. DACQUINO DIRECTOR - MATERIEL 714/395-2573	AIRCRAFT MAINTENANCE AND MODIFICATION FLIGHT RECORDERS
LOCKHEED MISSILES & SPACE COMPANY INC P O BOX 3504 SUNNYVALE CA 94088-3504	G. G. GARVIN COMPANY MATERIEL DIRECTOR 408/742-3232	GUIDED MISSILES SPACE VEHICLES DEEP SUBMERGENCE VEHICLES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LOCKHEED SPACE OPERATIONS COMPANY P. O. BOX 6119 VANDENBERG AFB CA 93437	JOHN J. STEWART MANAGEMENT, PROCUREMENT 805-865-8589	MODIFICATION TO TITAN LAUNCH COMPLEX-6 TO TITAN IV/CENTAUR LAUNCH COMPLEX
LOCKHEED TECHNICAL OPERATIONS CO., INC. P. O. BOX 61687 SUNNYVALE CA 94088-1687	M. S. LA FORGE OPERATIONS SERVICES 408/756-8507	TECHNICAL SERVICES
LOGICON INC STRATEGIC & INFO SYS DIV 255 WEST FIFTH STREET, P. O. BOX 471 SAN PEDRO CA 90733-0471	THOMAS R. TULLY ADMINISTRATION MANAGER 213/831-0611	TECHNICAL SERVICES
LOGICON INC TACTICAL & TRAINING SYS DIV 4010 SORRENTO VALLEY BOULEVARD SAN DIEGO CA 92121	BRIAN BLOOM SMALL BUSINESS LIAISON OFFICER 619/455-1330	AUTOMATED TRAINING SYSTEMS ENGINEERING SERVICES
LOGICON R & D ASSOCIATES P. O. BOX 92500 LOS ANGELES CA 90009	ROBERT J KAPLAN, MANAGER PROPERTY ADMINISTRATION 213/645-1122	RESEARCH
LOGISTIC SYSTEMS ARCHITECTS 3800 WATT AVE., SUITE 210 SACRAMENTO CA 95821	KATHLEEN L. DONALDSON SUBCONTRACT ADMINISTRATOR 916/9748800	COMPUTER SYSTEMS SOFTWARE PROGRAMS COMPUTER RELATED SVCS/SPLIES
LORAL AERONUTRONIC FORD ROAD P. O. BOX A NEWPORT BEACH CA 92658	A W DAWSON, LIAISON OFFICER SOCIO-ECONOMIC SUBCONT. PROG. 714/720-4596	WEAPON SYSTEMS/AIR DEFENSE SYS OPTICAL & ORDNANCE SYSTEMS ADVANCED RESEARCH AEROSPACE
LORAL AEROSPACE CORP. LORAL SPACE & RANGE SYSTEMS 1260 CROSSMAN AVE. SUNNYVALE CA 94089-1198	D. ODOM SMALL BUSINESS LIAISON OFFICER 408/747-2027	COMMUNICATIONS SYSTEMS SYSTEM SUPPORT
LORAL AEROSPACE CORP. WESTERN DEVELOPMENT LABS/SPACE SYSTEMS P. O. BOX 49041 SAN JOSE CA 95161-9041	R. F. VARGAS SMALL BUSINESS LIAISON OFFICER 408/473-6326	ANTENNAS SATELLITES COMMUNICATION SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LORAL CONIC 9020 BALBOA AVENUE SAN DIEGO CA 92123	RONALD J. WORKMAN SMALL BUSINESS LIAISON OFFICER 619/279-0411	TRANSMITTERS RECEIVERS SIGNAL CONDITIONING
LORAL ELECTRO-OPTICAL SYSTEMS INC 300 NORTH HALSTEAD PASADENA CA 91109	R. F. MITCHELL PROCUREMENT MANAGER 714/624-8021	ELECTRO OPTICAL ASSEMBLIES FOR MILITARY APPLICATIONS
LORAL MICROWAVE WAVECOM 9036 WINNETKA AVENUE NORTHBRIDGE CA 91324	ERNESTINE L. PEIRCE SENIOR CONTRACTS ADMINISTRATOR 818/882-3010	DESIGN & PRODUCTION OF ELECTRONIC FILTERS
LORAL MICROWAVE-NARDA WEST 214 DEVCON DRIVE SAN JOSE CA 95112-4210	RICHARD GILL PURCHASING SUPERVISOR 408/436-4553	MICROWAVE AMPLIFIERS
LORAL RANDTRAN SYSTEMS INC. 130 CONSTITUTION DRIVE MENLO PARK CA 94025	JIM COPELAND SUBCONTRACT SPECIALIST 415/326-9500	MICROWAVE ANTENNA EQUIPMENT
LORAL TERRACOM 9020 BALBOA AVE. SAN DIEGO CA 92123	RONALD SIMENTAL SMALL BUSINESS LIAISON OFFICER 619/278-4100 EXT 6604	MICROWAVE RADIO EQUIP. ANTENNA/WAVEGUIDE EQUIP.
LORAL/ROLM MIL-SPEC. CORP. ONE RIVER OAKS PLACE SAN JOSE CA 95134	DIANE R. APPELGATE PURCHASING SUPERVISOR 408/432-5956	MIL-SPEC COMPUTERS
LUCAS WESTERN INC APPLIED TECHNOLOGY DIV 14724 E PROCTOR AVENUE CITY OF INDUSTRY CA 91744-1040	MINERVA M. ALEJANDRO SBA OFFICER 818/369-8152	GEAR ACTUATING DEVICES HOISTS & WINCHES ELECTRIC MOTORS
LUCAS WESTERN INC ELECTROSYSTEMS DIVISION 610 NEPTUNE AVENUE BREA CA 92621	LEE HARRIS MANAGER OF MATERIAL 714/671-4535	AEROSPACE ACTUATION DEVICES AEROSPACE ELECTRIC MOTORS AEROSPACE CENTRAL SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LUCAS ZETA, INC. 2811 ORCHARD PARKWAY SAN JOSE CA 95134	THOMAS W. MURPHY SMALL BUSINESS LIAISON OFFICER 408/434-3521	MICROWAVE COMPONENTS D.F. SYSTEM
MAGNAVOX GOV'T & IND ELECTRONICS CO. WEST COAST DIV. 2829 MARICOPA STREET TORRANCE CA 90503	RICHARD N. IACONO MANAGER OF MATERIAL 213/618-7010	ELECTRONIC COMMUNICATIONS NAVIGATION SYSTEMS
MARQUARDT COMPANY MEMBER FERRANTI INT'L 16555 SATICOY STREET VAN NUYS CA 91409	DONALD F. CHRISTIE SMALL BUSINESS ADMINISTRATOR 213/989-6418	AEROSPACE ORDNANCE MANUFACTURING
MARTIN MARIETTA CORP. ADVANCED DEVELOPMENT & TECHNOLOGY OPER 15250 AVENUE OF SCIENCE RANCHO BERNARDO CA 92128	RICHARD A. DUNN MANAGER CONTRACTS & SUBCONTRACTS 619/673-6488	RESEARCH AND TECHNOLOGY DEV.
MASSEY SAN AND ROCK COMPANY P.O. BOX 14050 PALM DESERT CA 92255-4050	JACK L. CORKILL VICE PRESIDENT, LEGAL (619) 360-4500	GRADING & PAVING CONTRACTOR CONSTRUCTION & MATERIALS SUP
MATSON NAVIGATION CO., INC. 333 MARKET STREET SAN FRANCISCO CA 94105	J. L. GRANT SUPERVISING BUYER 415/957-4623	TRANSPORTATION
MAXWELL LABORATORIES INC. S-CUBED DIV. 3398 CARMEL MOUNTAIN ROAD SAN DIEGO CA 92121-1095	R. ELDRIDGE MATERIALS MANAGER 619/450-0200	RESEARCH & DEVELOPMENT
MAXWELL LABORATORIES, INC. BALBOA DIV. 8888 BALBOA AVE. SAN DIEGO CA 92123	JERRY L. SCHNEIDER SMALL BUSINESS LIAISON OFFICER 619/576-7567	HI VOLTAGE PULSED POWER EQUIP
MC CLELLAND CONSULTANTS (WEST) INC 2140 EASTMAN AVENUE VENTURA CA 93003	MICHAEL P. GIALKETSIS MANAGER, GEOENVIRONMENTAL SVCS (805) 644-5535	ENVIRONMENTAL & ENGINEERING CONSULTING

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MCDONNELL DOUGLAS TECHNOLOGIES INC. 16761 VIA DEL CAMPO CT. SAN DIEGO CA 92127	JANIS W. LITCHFIELD SMALL BUSINESS LIAISON OFFICER 619/592-2178	DOD RELATED R & D PRODUCTS
MILES INC CUTTER BIOLOGICAL 4TH & PARKER STREETS BERKLEY CA 94710	FAKHER ELMAHDY, PHD CPM DIRECTOR PURCH & ADMIN SVCS 415/420-5005	PLASMA PRODUCTS HOSPITAL SOLUTIONS NUTRITIONAL PRODUCTS
N I INDUSTRIES INC RIVERBANK ARMY PLANT P O BOX 856 RIVERBANK CA 95367	LINDA JOHNSON SMALL BUSINESS LIAISON OFFICER 209-529-8100	OPERATION AND MAINTENANCE OF GOCO FACILITY 81MM M374A1 MORTAR PRODUCTION
NATIONAL AIRMOITIVE CORPORATION 7200 LOCKHEED STREET OAKLAND CA 94603-0069	JAMES KOLLER SMALL BUSINESS LIAISON OFFICER 415/635-1500	ENGINE OVERHAUL
NATIONAL SEMICONDUCTOR CORP. 2900 SEMICONDUCTOR DRIVE SANTA CLARA CA 95051	JOHN CALLAHAN DIRECTOR, CONTRACTS 408/721-5495	INTEGRATED CIRCUITS FOUNDRY SERVICES
NATIONAL STEEL & SHIPBUILDING CO P O BOX 85278 SAN DIEGO CA 92186-5278	D. WILSON PURCHASING MANAGER (619) 544-8801	SHIPBUILDING SHIP REPAIR
NAVCOM DEFENSE ELECTRONICS, INC. 2301 TOWNSGATE ROAD WESTLAKE VILLAGE CA 91361	JAMES MEYER ASSOCIATE PROGRAM MANAGER 818/492-0123	RADAR SYSTEMS COMMUNICATIONS SYSTEMS SIMULATOR & TRAINING SYSTEMS
NI INDUSTRIES NORRIS DIVISION 5215 S BOYLE AVENUE LOS ANGELES CA 90058	C. L. SNOOK SMALL BUSINESS ADMINISTRATOR 213/588-9233 EXT 215	MILITARY ORDNANCE PARTS MILITARY ROCKET PARTS MILITARY TANK WHEELS
NORTHROP CORP 1840 CENTURY PARK EAST LOS ANGELES CA 90067-2199	JAY P. COOPER, DIRECTOR MAT POL & SOCIO-ECON BUS PROGS 213/331-4766	AIRCRAFT SERVICES ELECTRONICS COMMUNICATIONS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NSI TECHNOLOGY SERVICES CORP. 155-A MOFFETT PARK DR. SUITE 220 SUNNYVALE CA 94089	CORLISS G. MILLER SENIOR PROCUREMENT SPECIALIST 408/745-6345	F86 IRAN/DRONE CONVERSION
OCEAN TECHNOLOGY INC 2835 N NAOMI STREET BURBANK CA 91504-2068	S. J. KAPLAN MANAGER, PRODUCTS 213/849-7111	SPECIAL PURPOSE SIGNAL CONVERSION & PROCESSING EQUIPMENT COMMS & HI-REL ELECTRONIC EQPT
OPTICAL COATING LABORATORY INC 2789 NORTHPOINT PARKWAY SANTA ROSA CA 95407	KENNETH D PIETRELLI CORPORATE MATERIALS MANAGER 707/525-7520	THIN FILM COATINGS
PACIFIC SCIENTIFIC ELECTRO KINETICS DIVISION 402E. GUTIERREZ ST. P.O. BOX 1500 SANTA BARBARA CA 93102	J. POLAN SMALL BUSINESS LIAISON OFFICER 805/963-2055	ALTERNATORS ACTUATORS ELECTRONIC SYSTEMS
PACIFIC SCIENTIFIC CO. HTL/KIN-TECH DIV. 1800 HIGHLAND AVE. DUARTE CA 91010	SCOTT K. BLYSTONE SR. CONTRACTS ADMINISTRATOR 818/357-2102	FIRE DETECTION/SUPPRESSION RESTRAINTS PNEUMATIC DEVICES
PACIFIC-SIERRA RESEARCH CORP. 12340 SANTA MONICA BOULEVARD LOS ANGELES CA 90025	RAYMOND H. BRASSER DIRECTOR ADMIN. OPERATIONS 213/820-2200	RESEARCH & DEVELOPMENT STUDIES
PAN AM WORLD SVCS INC BASE SUPPORT DIV P O BOX 337 RIDGECREST CA 93555	ROGER STEWART MANAGER, CONTRACTS (619) 446-2986	BASE SUPPORT O & M
PARKER HANIFIN CORP. O-SEAL DIVISION 10657 JEFFERSON BLVD. CULVER CITY CA 90232-3582	S. RENEE KLINGAMAN OPERATIONS MANAGER 213/841-4267	SEALING DEVICES
PARKER HANIFIN CORP AIR AND SPACE DIV 18321 JAMBOREE BOULEVARD IRVINE CA 92715	LISA SINSHEIMER SMALL BUSINESS LIAISON OFFICER 714/851-3375	FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PARKER HANNIFIN CORP FUEL PRODUCTS DIV 18321 JAMBOREE BOULEVARD IRVINE CA 92715	GREG A. CROME CONTRACTS MANAGER 714/851-3370	FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS
PARKER HANNIFIN CORPORATION METAL BELLOWS DIVISION 200 SCIENCE DRIVE MOORPARK CA 93021-8010	SYLVIA ASH SMALL BUSINESS LIAISON OFFICER 805/529-5800	METAL FABRICATED ASSEMBLIES
PARKER-HANNIFIN CORP AEROSPACE HYDRAULICS DIV. 18321 JAMBOREE BOULEVARD IRVINE CA 92715	SCOTT LEDBETTER PROGRAM MANAGER 714/851-3477	FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS
PARKER-HANNIFIN CORP CONTROL SYSTEMS DIV 14300 ALTON PARKWAY P O BOX 19669 IRVINE CA 92718-1814	E. BALLARD PURCHASING MANAGER 714/458-4030	HYDRAULIC FLIGHT CONTROL UNITS
PARSONS - DMJM 100 W. WALNUT STREET PASADENA CA 91124	R L VAN KIRK CONTRACT ADMINISTRATOR (213)381-3663 X2249	ARCHITECTURAL ENGINEERING SVCS
PERKIN-ELMER CORP APPLIED SCIENCE DIV 2771 N GAREY AVENUE POMONA CA 91767	BRIAN C. HERMES SUBCONTRACTS ADMINISTRATOR 714/593-3581	ANALYTICAL SYSTEMS/MASS SPECTROMETRY RECORDERS CAMERA SYSTEMS
PHYSICS INTERNATIONAL CO 2700 MERCED STREET SAN LEANDRO CA 94577	CORINNE M. BAILEY PURCHASING MANAGER 415/577-7289	RESEARCH & DEVELOPMENT
PRC ENVIRONMENTAL MANAGEMENT INC 120 HOWARD STREET, SUITE 700 SAN FRANCISCO CA 94105	GLEN W. BARWEGEN SUBCONTRACT MANAGER (312) 856-8725	ENVIRONMENTAL ENGINEERING
PULSE SCIENCES, INC 600 MC CORMICK STREET SAN LEANDRO CA 94577	R. G. WILSON PROCUREMENT MANAGER 415/632-5100	RESEARCH & DEVELOPMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RALPH M. PARSONS COMPANY 100 WEST WALNUT STREET PASADENA CA 91124	GEORGE F. JUROSKY MANAGER OF SUBCONTRACTING 213/440-2604	ARCHITECT/ENGINEERING CONSTRUCTION MANAGEMENT
RAND CORPORATION THE 1700 MAIN STREET SANTA MONICA CA 90406-2138	GREGG E. POIRY DIRECTOR OF MATERIEL 213/393-0411 EXT 6242	RESEARCH & DEVELOPMENT
RANTEC MICROWAVE & ELECTRONICS, INC. A SUBSIDIARY OF EMERSON ELECTRIC CO. 24003 VENTURA BLVD. CA 91302 CALABASAS	MARVIN MUSHKOT MATERIALS MANAGER (818)347-5446	MICROWAVE ANTENNAS
RANTEC MICROWAVE & ELECTRONICS, INC. A SUBSIDIARY OF EMERSON ELECTRIC CO. 9401 OSO AVENUE CA 91311 CHATSWORTH	BOB WHALEY DIRECTOR OF MATERIEL 818/885-8223	POWER SUPPLIES
RANTEC MICROWAVE & ELECTRONICS, INC. ANECHOIC/SHIELDING SYSTEMS 24003 VENTURA BLVD. CA 91302 CALABASAS	CAROL STREET, C. P. M. PRUCHASING MANAGER 818/347-5446	ANECHOIC ABSORBER ANECHOIC CHAMBERS SHIELDED ROOMS
RAYCHEM CORPORATION 300 CONSTITUTION DRIVE MENLO PARK CA 94025-1164	GARY HAMMOND SMALL BUSINESS LIAISON 415/361-4843	MEMORY AND HEAT SHRINKABLE PLASTIC TECHNOLOGY
RAYTHEON CO. SEMICONDUCTOR DIV. 350 ELLIS STREET MOUNTAIN VIEW CA 94043	J. H. TANNHAUSER SMALL BUSINESS LIAISON OFFICER 408/522-7014	SEMICONDUCTORS
RAYTHEON COMPANY ELECTROMAGNETIC SYSTEMS DIV. 6380 HOLLISTER AVENUE GOLETA CA 93117	DEBORAH A. BECKER SMALL BUSINESS LIAISON OFFICER 805/967-5511	ELECTRONIC SYSTEMS
RECON/OPTICAL, INC. PACIFIC OPTICAL DIV. 2660 COLUMBIA ST. CA 90503 TORRANCE	LOIS NOBILE PURCHASING SUPERVISOR 213/328-5840	PRE. OPTICAL COMPS & ASSYS OPTICAL WINDOWS PROJ. SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ROBERT McMULLAN & SON, INC. P.O. BOX 80518 SAN DIEGO CA 92138	PAMELA A. KISH CONTRACT ADMIN MGR. (619) 296-6128	GENERAL CONSTRUCTION
ROCKWELL INTERN'L SATELLITE & SPACE ELECTRONICS DIV. 2600 WESTMINSTER BLVD P.O. BOX 3644 SEAL BEACH CA 90740-6544	R. M. SALDANA, JR. SB/SDB PROGRAM ADMINISTRATOR 213/797-3586	NAVIGATIONAL SATELLITES SATELLITE & MISSILE SENSOR SYS
ROCKWELL INTERNATIONAL CORP. NORTH AMERICAN AIRCRAFT P.O. BOX 92098 LOS ANGELES CA 90009	ARNEL A SERAPIO, PROJECT MGR SMALL BUSINESS & ECON UTIL 213/414-3954	AIRCRAFT AEROSPACE STRUCTURES COMPOSITE BONDING
ROCKWELL INTERNATIONAL CORPORATION DEFENSE ELECTRONICS 3370 MIRALOMA AVENUE ANAHEIM CA 92803	A. J. LONG SMALL BUSINESS ADMINISTRATOR 714/762-2875	ELECTRONIC GUIDANCE SYSTEMS
ROCKWELL INTL CORP ROCKETDYNE DIVISION 6633 CANOGA AVENUE CANOGA PARK CA 91303	E. P. KASABA SM BUSINESS ADMINISTRATOR 818/700-5827	ROCKET ENGINES
ROCKWELL INTL CORP SCIENCE CENTER 1049 CAMINO DOS RIOS P O BOX 1085 THOUSAND OAKS CA 91360	W T LANAHAN MANAGER, MATERIAL 805/498-4542	RESEARCH AND DEVELOPMENT IN PHYSICAL SCIENCES
ROCKWELL INTL CORP SPACE SYSTEMS DIV. 12214 LAKEWOOD BLVD DOWNEY CA 90241	EDWARD ELLIS SMALL BUSINESS PROGRAMS 213/922-4439	NAVIGATIONAL SATELLITES SATELLITE & MISSILE SENSOR SYS SHUTTLE PAYLOAD INTEGRATION
ROHR INDUSTRIES INC P O BOX 878 CHULA VISTA CA 92012-0878	E G REED SMALL BUSINESS LIAISON OFFICER 619/691-2331	MANUFACTURER OF AEROSPACE ASSEMBLIES & COMPONENTS
SAEDONI TOTAL FOOD INGREDIENTS P.O. BOX 1918 OAKLAND CA 94604	KATHY THOMAS SALES 415/895-5681	SUGAR, EDIBLE OILS, ETC.

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SAFeway STORES INC/C/O JCS MARKETING INC 2156 FRANKLIN ST. SUITE 555 OAKLAND CA 94612	JOHN C SHEPARD, JR., VICE PRESIDENT 415/484-5422	MILK AND MILK PRODUCTS
SANTA FE ENGINEERS INC P O BOX 831 LANCASTER CA 93534	RICHARD C BUTLER ADMINISTRATIVE ASSISTANT 805-948-4747	GENERAL CONTRACTOR
SARGENT-FLETCHER COMPANY 9400 E FLAIR DRIVE EL MONTE CA 91731	LOUIS VILLAGOMEZ SMALL BUSINESS LIAISON OFFICER 818/402-2157	EXTERNAL AIRCRAFT FUEL TANKS INFLIGHT REFUELING SYSTEMS MISCELLANEOUS TYPE PRODUCTS
SCIENCE APPLICATIONS INTERNAT'L CORP 10260 CAMPUS POINT DRIVE SAN DIEGO CA 92121	TONY VIGO SMALL BUSINESS LIAISON OFFICER 619/535-7463	APPLICATIONS OF SCIENCE AND TECHNOLOGY
SCIENTIFIC ATLANTA INC SIGNAL PROCESSING SYSTEMS 13112 EVENING CREEK DRIVE SOUTH SAN DIEGO CA 92128-4199	DOUGLAS A. CRAWFORD SMALL BUSINESS LIAISON OFFICER 619/679-6161	ELECTRONIC INSTRUMENTATION
SCIENTIFIC ATLANTA, INC. GOV. SYSTEMS DIV. 13240 EVENING CREEK DR. SUITE 315 SAN DIEGO CA 92128-4199	DOUGLAS A. CRAWFORD PURCHASING MANAGER 619/679-6161	SIGNAL ANALYSIS EQUIPMENT
SNAP-ON TOOLS ATI INDUSTRIES CORPORATION 2425 W VINEYARD AVENUE ESCONDIDO CA 92029-1222	ROBERT E. SMITH MANAGER, CONTRACTS/SBLO 619/746-8301	MISSILE WARHEADS MISSILE HARDWARE AIRCRAFT FABRICATING TOOLS
SOLAR TURBINES INC 2200 PACIFIC HIGHWAY SAN DIEGO CA 92138-5376	DIANE M. PALMER SMALL BUSINESS LIAISON OFFICER 619/544-5824	GAS TURBINES GAS COMPRESSORS HEAT RECOVERY SYSTEMS
SOUTHWEST MARINE INC. P.O. BOX 13308 SAN DIEGO CA 92113	P. J. KUSS CORPORATE DIRECTOR OF MATERIAL (619) 238-1000	SHIP REPAIR

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SPACE VECTOR CORP 20120 PLUMMER STREET CHATSWORTH CA 91311	PATRICK M. GOLDEN VICE PRES MANUFACTURING OPS 213-886-6500	ROCKET HARDWARE ATTITUDE CONTROL SYSTEMS GYROSCOPIC PLATFORMS
SPECTRA DIODE LABORATORIES, INC. 80 ROSE ORCHARD WAY SAN JOSE CA 95134-1856	JO AN LOOP SMALL BUSINESS LIAISON OFFICER 408/943-9411	HIGH POWER SEMICONDUCTOR LASER DIODES
SRI INTERNATIONAL 333 RAVENSWOOD AVENUE MENLO PARK CA 94025	DOROTHY SNOWDEN, ADMINISTRATOR SOCIOECONOMIC PROGRAM 415/859-2415	RESEARCH
STANFORD UNIVERSITY (SPONSORED PROJ OFF) 125 PANAMA STANFORD CA 94305	CHARLIE CHANNEL, JR SUBCONTRACTING COORDINATOR (415) 723-9538	EDUCATION RESEARCH
STERER ENGINEERING & MANUFACTURING CO. 4690 COLORADO BLVD LOS ANGELES CA 90039	STEVE RICCHIO ASST. PURCHASING MANAGER (818) 409-0283	HYDRAULIC VALVES PNEUMATIC VALVES
SUNDSTRAND CORP POWER SYSTEMS DIVISION 4400 RUFFIN RD. P.O. BOX 85757 SAN DIEGO CA 92186-5757	KAYE M. MARION SMALL BUSINESS LIAISON OFFICER 619/569-2912	GAS TURBINE AUXILIARY UNITS
SYAINLESS STEEL PRODUCTS, INC. 2980 NO. SAN FERNANDO BLVD. BURBANK CA 91504	EILEEN HRESCAK SMALL BUSINESS LIAISON OFFICER 818/841-9190	AIRCRAFT DUCTS AIRCRAFT MANIFOLDS
SYNTEX LABORATORIES INC 3401 HILLVIEW AVENUE PALO ALTO CA 94304	GEORGE WHELAN GOVERNMENT SERVICES MANAGER 415/855-5936	PHARMACEUTICALS
SYSTRON DONNER, INC. MICROWAVE DIV. 13100 TELFAIR AVE. CA 91342 SYLMARYS	LISA SCHOTT CONTRACTS ADMINISTRATION 818/362-9900	MICROWAVE SUBSYSTEMS MICROWAVE COMPONENTS INSTRUMENTATION

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SYSTRON-DONNER A THORN EMI CO/SAFETY SYSTEMS DIV 2731 SYSTRON DRIVE CONCORD CA 94518	BERNA R CATALLO SMALL BUSINESS LIAISON OFFICER 414/674-6713	FIRE OVERHEAT DETECTION SYSTEMS FIRE EXTINGUISHING SYSTEMS
T. B. PENICK & SONS, INC. P. O. BOX 620428 SAN DIEGO CA 92162	LAURIE D. ACREE CONTRACT/SUBMITTAL ADMIN (619) 239-3046	GENERAL ENGINEERING GENERAL BUILDING CONTRACTOR
TECHNOLOGY SERVICE CORP 2950 31ST STREET SANTA MONICA CA 90405	NINA N. STIVERS SMALL BUSINESS LIAISON OFFICER 213/450-9755	R&D RADAR TECHNOLOGIES CONSULTING
TELEDYNE CME P. O. BOX 85133 SANTA CLARA CA 95052-8133	DONALD L. ESTES SMALL BUSINESS LIAISON OFFICER 408/982-3974	ELECTRONIC COUNTERMEASURE EQUIPMENT
TELEDYNE CONTROLS 12333 WEST OLYMPIC BOULEVARD LOS ANGELES CA 90064-1021	S. B. EUBANKS MATERIAL CONTROL MANAGER 213/820-4616	AIRCRAFT SUBSYSTEMS COMMUNICATIONS CONTROL CONDITION MONITORING
TELEDYNE ELECTRONICS 649 LAWRENCE DRIVE NEWBURY PARK CA 91320	MIKE CARDWELL SMALL BUSINESS ADMINISTRATOR 805/498-3621	IFF EQUIPMENT ELECTRONIC EQUIPMENT
TELEDYNE INDUSTRIES, INC. TELEDYNE INET DIV 2750 WEST LOMITA BOULEVARD TORRANCE CA 90505	MARLENE KANE PURCHASING MANAGER 213/325-5171	POWER CONVERTERS FREQUENCY CONVERTERS MOTOR GENERATORS
TELEDYNE MCCORMICK SELF 8920 QUARTZ AVE. NORTHBRIDGE CA 91324	BRUCE R. PARTRIDGE, SMALL & DISADVANTAGED BUS. ADMIN. 818/718-6648	ELECTRONIC SEQUENCERS FOR FLIGHT EJECTION SEATS
TELEDYNE MCCORMICK SELPH 3601 UNION ROAD HOLLISTER CA 95024-0006	RIMA ARMOGIDA SMALL BUSINESS ADMINISTRATOR 408/637-3731	EXPLOSIVE ORDNANCE AIRCRAFT SAFETY SYSTEMS CHEMICALS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEDYNE MEC 3165 PORTER DRIVE PALO ALTOVIEW CA 94304	CHONG HAE MALLORY SMALL BUSINESS LIAISON OFFICER 415/858-7839	TRAVELING WAVE TUBES HIGH POWER AMPLIFIERS MICROWAVE SUBSYSTEMS
TELEDYNE MICROELECTRONICS 12964 PANAMA STREET LOS ANGELES CA 90066	MADELINE MILLER SENIOR BUYER 213/822-8229 EXT 2563	HYBRIDS
TELEDYNE MICROWAVE 1290 TERRA BELLA AVENUE MT VIEW CA 94043	PAULETTE ROBBINS SMALL BUSINESS ADMINISTRATOR 415/960-8622	COAXIAL SWITCHES OSCILLATORS FILTERS
TELEDYNE RYAN AERONAUTICAL 2701 HARBOR DRIVE SAN DIEGO CA 92186-5311	A. CURTIS JAMES, EXEC. DIR. MATERIEL AND OPERATIONS CONTR 619/260-5364	AERIAL TARGET DRONES AIRCRAFT STRUCTURES FIELD SERVICE SUPPORT
TELEDYNE RYAN ELECTRONICS 8650 BALBOA AVENUE SAN DIEGO CA 92123	C. P. WALDROP SMALL BUSINESS LIAISON OFFICER 619/569-2430	DOPPLER NAVIGATION SYSTEMS RADAR ANTENNAS MICRO PROCESSORS
TELEDYNE SYSTEMS CO., INC. 19601 NORDHOFF STREET NORTHBRIDGE CA 91324	SHARON L. MARSHALL SMALL BUSINESS LIAISON OFFICER 818/886-2211	COMPUTERS CAMERAS
TELOS CORP. 3420 OCEAN PARK BLVD. SANTA MONICA CA 90405	THOMAS D. MORGAN DIRECTOR OF CONTRACTS 213/450-2424	SOFTWARE SERVICES
TETRA TECH INC ENGINEERING SERVICES DIVISION 666 NORTH ROSEMEAD BOULEVARD PASADENA CA 91107-2190	ROBERT G. SCHAFER CORPORATE CONTRACT MANAGER 818/449-6400	ENVIRONMENTAL IMPACT ASSESSMNT WATER MGMT ENGRG & SVCS
TEXTRON FILTRATION SYSTEMS INC. 2100 CAMINO DOS RIOSULEVARD THOUSAND OAKS CA 91360	STEPHANIE BALDWIN SMALL BUSINESS ADMINISTRATOR 805/375-2333	FILTRATION EQUIPMENT ELECTRO-MECHANICAL VALVES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TEXTRON INC. OPTOELECTRONICS 1309 DYNAMIC ST PETALUMA CA 94954	JOHN J. TOLAN, DIRECTOR OF PRODUCT ASSURANCE AND ADMIN 707/763-4181	MFG INFRARED DETECTORS
THE REGENTS OF THE UNIVERSITY OF CALIF. 405 HILGARD AVENUE - BROXTON PLAZA LOS ANGELES CA 90024-1482	F. VINICIO MENDEZ SB DEVELOPMENT OFFICER (213) 206-2968	EDUCATION RESEARCH
THE TITAN CORP. SAN DIEGO 3033 SCIENCE PARK ROAD SAN DIEGO CA 92121	JUDITH JOHNSON DAIGLE SMALL BUSINESS LIAISON OFFICER 619/457-4215	MD 1035/A UHF DUAL MODEM AN/NSC-64 TERMINAL TRI-MODEM KY883B/GSC ENCODER/DECODER
THERMO ELECTRON TECHNOLOGIES CORP. 9550 DISTRIBUTION AVE. SAN DIEGO CA 92121-2305	RICHARD EPISCOPO SMALL BUSINESS LIAISON OFFICER 619/578-5885	LASERS ELECTRONICS OPTICS
TITAN CORP CALIFORNIA RESEARCH & TECHNOLOGY DIV. 20943 DEVONSHIRE ST CHARSWORTH CA 91311	DIANE L. DEKEN SMALL BUSINESS LIAISON OFFICER 818/709-3705	RESEARCH STUDIES
TORNO-AMERICA, INC 450 SANSOME STREET SAN FRANCISCO CA 94111	DORA STOVALL OFFICE MANAGER 503 666 5516	CONSTRUCT DIAPHRAGM WALL
TRACOR FLIGHT SYSTEMS INC. SUB OF TRACOR, INC. 16922 AIRPORT BLVD. MOJAVE CA 93501	WILLIAM PARMENTER, MANAGER CONTRACTS AND PROCUREMENT 305/824-4601	ELECTRONIC SYSTEMS AIRCRAFT MODIFICATION FLIGHT TEST SERVICES
TRI-VALLEY GROWERS 1255 BATTERY STREET POST OFFICE BOX 7114 SAN FRANCISCO CA 94120-7114	C B NAGLE VICE PRESIDENT PURCHASING 209/572-5556	CANNED FOOD
TRW INC SPACE & DEFENSE SECTOR ONE SPACE PARK REDONDO BEACH CA 90278	B. ROSEMAN SMALL BUSINESS LIAISON OFFICER 213/812-5872	RESEARCH AND DEVELOPMENT UNMANNED SPACECRAFT SATELLITE COMMUNICATION SYSTEM

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TRW INC. INFORMATION NETWORKS DIV. 23800 HAWTHORNE BLVD. TORRANCE CA 90505	CHUCK GUERENA PURCHASING SUPERVISOR 213/373-9161	LOCAL AREA NETWORKS
UNISYS CORPORATION 1350 HAYES STREET BENICIA CA 94510	J. J. HART ENGINEER 707/745-0624	DESIGN ENGINEERING
UNISYS DEFENSE SYSTEMS, INC. SPACE OPERATIONS DIVISION 5151 CAMINO RUIZ CAMARILLO CA 93010	W VAN DIEN SMALL BUSINESS LIAISON OFFICER 805/987-9438	MAN/MACHINE COMPUTER-BASED SYSTEM
UNITED TECHNOLOGIES CORP CHEMICAL SYSTEM DIVISION P O BOX 49028, 600 METCALF ROAD SAN JOSE CA 95161-9028	DAVID W. BOUDINOT SMALL BUSINESS LIAISON OFFICER 408/778-8680	PROPELLANTS PROPULSION SYSTEMS SPACE BOOSTER SYSTEMS
UNIVERSITY OF CALIF., SAN DIEGO - 0026 Q-026 LA JOLLA CA 92093-0026	KATRINA ALBRANDT SMALL BUSINESS COORDINATOR (619) 534-3080	EDUCATIONAL SERVICES
UNIVERSITY OF CALIFORNIA - BERKELEY 200 CALIFORNIA HALL BERKELEY CA 94720	CLAUDE E. WILSON SMALL BUSINESS COORDINATOR 415-642-8602	RESEARCH
UNIVERSITY OF SOUTHERN CALIF PURCHASING UNIVERSITY VILLAGE, SUITE A-4 LOS ANGELES CA 90089-7795	AMANDA VALLEJO SMALL BUSINESS LIAISON OFFICER (213) 743-0680	EDUCATIONAL INSTITUTION RESEARCH
VARIAN ASSOCIATES MICROWAVE POWER TUBE PRODUCTS 811 HANSEN WAY PALO ALTO CA 94303	STAN LIANA SMALL BUSINESS LIAISON OFFICER 415/424-5467	ELECTRON TUBES; VACUUM TUBES ELECTRICAL INSTRUMENTATION TRANSISTORS&MED LINEAR ACCELRS
VARIAN ASSOCIATES POWER GRID & X-RAY TUBE PRODUCTS 301 INDUSTRIAL WAY SAN CARLOS CA 94070	MICHEL J. DE CESARE PURCHASING MANAGER 415/592-1221	ELECTRONIC VACUUM TRANSMIT TUBES HIGH INTENSITY LAMPS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VARIAN ASSOCIATES INC. COUPLED CAVITY TUBE DIV. 3135 HANOVER STREET PALO ALTO CA 94303	PATTY SIMPSON MOWER MATERIALS & SYSTEMS MANAGER 415/424-4978	COUPLED CAVITY TUBES
VARIAN ASSOCIATES, INC. MICROWAVE EQUIPMENT PRODUCTS DIVISION 3200 PATRICK HENRY DRIVE SANTA CLARA CA 95054	DENISE LEWIS SMALL BUSINESS LIAISON OFFICER 408/748-1688	POWER AMPLIFIERS AND SUPPLIERS MICROWAVE COMPONENTS ELECTRO MAGNETS
VARIAN ASSOCIATES, INC. TRAVELING WAVE TUBE DIV. 607 HANSEN WAY PALO ALTO CA 94304	TOM GOTT PURCHASING MANAGER 415/424-5467	TRAVELING WAVE TUBES
VERAC, INCORPORATED DBA BALL SYSTEMS ENGINEERING DIVISION 5580 MOREHOUSE DRIVE SUITE 500 SNA DIEGO CA 92121-1709	BRIAN GREENBERG DIRECTOR OF CONTRACTS 619/457-5550	SYSTEMS ENGINEERING ACQUISITION MANAGEMENT SUPPORT
VERSAR, INC. DYNACORP-COSIS P. O. BOX 129, ALAMEDA ANNEX ALAMEDA CA 94501	DEAN E. DILGER SMALL BUSINESS LIAISON OFFICER 415/769-3601	GOVERNMENT SERVICES
VESPER CORP. ARROWHEAD PRODUCTS DIV. 4411 KATELLA AVENUE LOS ALAMITOS CA 90720	BETTY SANTI SMALL BUSINESS LIAISON OFFICER 714/828-7770	DUCTING BELLOWS FUEL LINES
WATKINS-JOHNSON COMPANY 3333 HILLVIEW AVENUE PALO ALTO CA 94034-1402	JOHN WOOLDRIDGE SMALL BUSINESS LIAISON OFFICER 415/493-4141	MICROWAVE SYSTEMS & DEVICES
WAVETEK MICROWAVE, INC. 488 TASMAN DRIVE SUNNYVALE CA 94089	J. L. DAVIS MATERIALS MANAGER 408/735-5780	MICROWAVE TEST SYSTEMS SCALER NETWORK ANALYZER SIGNAL GENERATORS
WAVETEX SAN DIEGO INC 9045 BALBOA AVENUE SAN DIEGO CA 92123	ROBERT W. FESINMEYER PURCHASING MANAGER 619/279-2200	TEST & MEASUREMENT EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WEBER AIRCRAFT INC. 1300 E. VALENCIA DRIVE FULLERTON CA 92631	SHARON GOSS PURCHASING SUPERVISOR 714/449-3032	AIRCRAFT EJECTION SEATS CREW & PASSENGER SEATS AIRCRAFT GALLEY & LAV. EQUIP
WESTECH GEAR CORP. 2600 E IMPERIAL HWY LYNWOOD CA 90262	C. J. JORGENSEN SMALL BUSINESS LIAISON OFFICER 213/605-2600	POWER TRANSMISSIONS
WESTINGHOUSE ELECTRIC CORP MARINE DIV 401 E HENDY AVENUE SUNNYVALE CA 94088-3499	KAREN HENSEY MGR. PROCUREMENT SYSTEMS & ADM 408/735-2487	MISSILE LAUNCHING SYSTEMS TURBINE GENERATOR SETS MX LAUNCH CANNISTER
WHITTAKER CORP. WHITTAKER ELECTRONIC SYSTEMS DIV. 1785 VOYAGER AVENUE SIMI VALLEY CA 93063-8000	NORMAN PETERSON MANAGER OF SUBCONTRACTS 805/584-8200	RADAR SYSTEMS ELECTRONIC COUNTERMEASURE SYSTEMS
WHITTAKER CORP. WHITTAKER ORDNANCE 2751 SAN JUAN ROAD HOLLISTER CA 95023	MARIA BARRIENTOS SMALL BUSINESS LIAISON OFFICER 408/637-5851	EXPLOSIVE ACTUATED DEVICES
WHITTAKER CORPORATION WHITTAKER CONTROLS INCORPORATED 12838 SATICOY ST. NORTH HOLLYWOOD CA 91605	L. A. ZEUG, MANAGER GOVERNMENT CONTRACTS (818)765-8160	AIRCRAFT VALVES AND CONTROLS
WICKES MANUFACTURING CO KOCH & SONS DIV 5410 E LA PALMA AVENUE ANAHEIM CA 92807	HENRY KOMALSKI PURCHASING AGENT (714)779-7000	LIFE SUPPORT EQUIPMENT
WILTRON CO. 490 JARVIS DRIVE MORGAN HILL CA 95037	B. PAUL JACKSON, CORPORATE MATERIALS MANAGER 408/778-2000	MICROWAVE & TELECOMMUNICATIONS TEST EQUIPMENT
WYLE LABORATORIES WESTERN OPERATIONS 128 MARYLAND STREET EL SEGUNDOS CA 90245-9961	DENNIS D. HUBBARD SMALL BUSINESS LIAISON OFFICER 213/640-0500	ENGINEERING TESTING & SERVICES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
XEROX SPECIAL INFORMATION SYSTEMS 250 NORTH HALSTEAD STREET PASADENA CA 91109	C. HOBBS MANAGER MATERIALS MANAGEMENT 818-351-2351 X2975	SPECIAL HIGH TECHNOLOGY SYSTEM FOR SCIENCE & INDUSTRY
XKD CORPORATION 101 COOPER COURT LOS GATOS CA 95030	J. S. EIGEN VICE PRESIDENT MANUFACTURING 408/395-3700	SPECIAL CATHODE RAY TUBE MONITORS
ATMEL CORPORATION 1150 EAST CHEYENNE MTN. BLVD. COLORADO SPRINGS CO 80906	GENE W. MCCARTHY GOVT COMPLIANCE/BUYER 719/540-1660	INTEGRATED CIRCUITS
BALL AEROSPACE AEROSPACE SYSTEMS GROUP P O BOX 1062 BOULDER CO 80306	TRESSA PEDERSON SMALL BUSINESS LIAISON OFFICER 303/939-5955	SATELLITES SPACE INSTRUMENTS SPACE AGE LUBRICATED PRODUCTS
CENTRIC-JONES CO P.O. BOX 14026, 5490 W. 13TH AVE DENVER CO 80214	JEFF L. MCKEE ASSISTANT PROJECT MANAGER 303 233 8440	CONSTRUCTION, GEN'L CONTRACTOR
EBASCO SERVICES INC. 143 UNION BLVD., SUITE 1010 LAKEWOOD CO 80228	SUSAN M. BIENIULIS CONTRACT ADMINISTRATOR 303/998-2202	ENGINEERING PROJECT MANAGEMENT CONSULTING
FLIGHTSAFETY SERVICES CORP. 3609 SO. WADSWORTH BLVD LAKEWOOD CO 80235	LON TOBIN MANAGER OF PURCHASING 303/986-0521	FLIGHT SIMULATORS AIRCREW TRAINING
HENSEL PHELPS CONSTRUCTION COMPANY PO BOX O GREELEY CO 80631	DEBORAH STRODE EXECUTIVE ASSISTANT 303 352 6565	CONSTRUCTION
HYDRO POWER DIV. 333 W. HAMPDEN AVE. S. 900 ENGLEWOOD CO 80110	JORGEN CAPENER PROJECT ENGINEER 303 789 2273	ENGINEERING/MFGR/INSTALLATION OF REWIND & UPGRADES FOR HYDRO GENERATORS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ITT FEDERAL SERVICES CORPORATION 4060 EAST BIJOU STREET COLORADO SPRINGS CO 80909	D. L. REITHER MANAGER, PURCHASING 719/574-5850 EXT 295	OPERATION & MAINTENANCE SVCS ENGINEER INSTALL COMMUNICATION EDUCATIONAL INSTITUTION SUPPOR
KAMAN SCIENCES CORPORATION 1500 GARDEN OF THE GODS ROAD COLORADO SPRGS CO 80907	W. RAY DURRANCE SMALL BUSINESS LIAISON OFFICER 719/599-1455	RESEARCH & DEVELOPMENT COMPUTER SERVICES
LORAL CORP. ACE CORP LORAL COMMAND & CONTROL SYSTEMS 9970 FEDERAL DRIVE CO 80921-3697 COLORADO SPGS	R. R. ESPINOZA, SUPERVISOR PURCHASING SECTION 719/594-1073	ANTENNAS COMMUNICATION EQUIPMENT SATELLITES
M. A. MORTENSON COMPANY GENERAL CONTRACTING GROUP 1155 KELLY JOHNSON BLVD., SUITE 207 COLORADO SPRINGS CO 80920-3958	SHELLEY L. MESSER CONSTRUCTION COORDINATOR (719) 531-6804	GENERAL CONTRACTOR
MARTIN MARIETTA CORP ASTRONAUTICS GROUP P O BOX 179 DENVER CO 80201	H. L. WATKINS MANAGER, MATERIEL SPT OPS 303/971-5304	SATELLITES SOLAR SYSTEMS LAUNCH VEHICLES
MARTIN MARIETTA TECHNICAL SERVICES, INC. FACILITIES MGMT & PROFESSIONAL SERVICES 9000 E. NICHOLS AVE. ENGLEWOOD CO 80112	FRANK P. DI PIPPA MANAGER, MATERIAL 303/792-8103	FACILITIES MGMT
METRUM INFORMATION STORAGE 4800 E DRY CREEK RD LITTLETON CO 80122-3796	STEVEN BENN DIR. QUALITY & PROCUREMENT 303/776-4600	INFORMATION STORAGE PRODUCTS
PCL CIVIL CONSTRUCTORS, INC. 2000 S. COLORADO BLVD., STE 400 DENVER CO 80222	WALTER KONDRATIUK ADMINISTRATION MANAGER 602 829-6333	CONSTRUCTION
TECHNETICS COMPUTER PRODUCTS 6287 ARAPAHOE AVE. CO 80303 BOULDER	JOHN FECHENBACH SMALL BUSINESS LIAISON OFFICER 303/442321	POWER SUPPLIES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TRW ELECTRONIC PRODUCTS INC 3650 NORTH NEVADA AVENUE COLORADO SPRGS CO 80907	MARY WEST SMALL BUSINESS ADMINISTRATOR 719/577-8160	COMMUNICATIONS EQUIPMENT
UNITED ENGINEERS & CONSTRUCTORS INC. P. O. BOX 5888 DENVER CO 80217	D. U. KINI PROJECT MATERIAL MANAGER (303)843-3329	ENGINEERING CONSTRUCTION
UNIVERSITY OF DENVER (COLORADO SEMINARY) UNIVERSITY PARK CO 80208	DEBORAH G. BRADFORD PROJECT ADMINISTRATOR (303) 871-4040	PRIVATE, NON-PROFIT ED. INST.
VALLEYLAB, INC. A PFIZER CO. 5920 LONGBOW DR. BOULDER CO 80301	ELLEN LEVINE NATIONAL ACCOUNTS MANAGER 303/530-6488	ELECTROSURGICAL GENERATORS HAND HELD SCALPELS & FORCEPS RETURN ELECTRODES
VERSAR, INC. STOLLER, R. L. & ASSOCIATES, INC. 303 E. 17TH AVE., SUITE 550 DENVER CO 80203	JUDITH BALLOU PROJECT ADMINISTRATOR 303/831-8868	HYDROGEOLOGIC CONSULTING SVCS ENV. ENG CONSULTING SVCS.
WHITTAKER CORP WHITTAKER TECH PRODS INC/PWR STORAGE SYS 3850 OLIVE ST DENVER CO 80207	D W FORCE CONTROLLER 303/388-4836	SILVER ZINC BATTERIES
WOODWARD-CLYDE CONSULTANTS 4582 S. ULSTER PARKWAY DENVER CO 80237	WALTER DUTKO, V. P. FINANCIAL OPERATIONS 303/740-2600	ENVIRONMENTAL ENGINEERING GEOTECHNICAL ENGINEERING
ACMAT CORPORATION 233 MAIN STREET NEW BRITAIN CT 06050-2350	BRYAN H. MARSH VICE PRESIDENT 203 229 9000	ASBESTOS ABATEMENT COMMERCIAL INTERIORS
AIRPAX CORP. 7 MCKEE PLACE CHESHIRE CT 06410	CHARLES A. TUFANO PURCHASING SUPERVISOR 203/271-6899	LINEAR ACTUATOR & BRUSHLESS MOTORS SENSORS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLIED-SIGNAL AEROSPACE CO, BENDIX CHESHIRE OPERATIONS 250 KNOTTER DRIVE CT 06410 CHESHIRE	WILLIAM J ANDERSON PROCUREMENT MANAGER 203/575-7741	GYROSCOPES
ANALYSIS & TECHNOLOGY, INC. ROUTE 2 NO STONINGTON CT 06359	STEVEN A. PICK CONTRACTS ADMINISTRATOR 203-599-3910	TECHNICAL MANUALS
BOEHRINGER INGELHEIM PHARMACEUTICALS, INC 90 EAST RIDGE CT 06877 RIDGEFIELD	SAMUEL G. ADAMS ASSOCIATE DIRECTOR PURCHASING 203/793-4542	ETHICAL PHARMACEUTICALS OTC DRUGS
BRAND-REX COMPANY 1600 WEST MAIN STREET WILLIMANTIC CT 06226	CARL P. LAKES SENIOR BUYER 203/456-8000	WIRE & CABLE
CHANDLER EVANS INC ONE CHARTER OAK BOULEVARD W HARTFORD CT 06110-0651	CHARLES J. ZAKRESKI PURCHASING MANAGER 203/236-0651	FUEL PUMPS FUEL CONTROLS ENGINE ACCESSORIES
DATAPRODUCTS OF NEW ENGLAND INC 50 BARNES PARK NORTH WALLINGFORD CT 06492	SHERI L. MACRI-SBLO PURCHASING AGENT 203/285-7151	PRINTERS TELECOMMUNICATIONS AEROSPACE
DURACELL INC. NEW PRODUCTS & TECHNOLOGY DIV. BERKSHIRE INDUSTRIAL PARK, BLDG #9 BETHEL CT 06801	GLENN F. CRUZE MGR. GOV'T SALES 203/791-3284	DRY BATTERIES
DYNAMICS CORP OF AMERICA FERMONT DIV 141 NORTH AVENUE BRIDGEPORT CT 06606	NATE GOODWINE SENIOR BUYER 203/366-5211	POWER GENERATING SYSTEMS
EATON CORPORATION PRESSURE SENSORS DIV 15 DURANT AVENUE BETHEL CT 06801	NICHOLAS J. TARASOVIC SMALL BUSINESS LIAISON OFFICER 203/796-6111	PRESSURE INSTRUMENTATION

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY

SMALL BUSINESS LIAISON OFFICER

PRODUCT OR SERVICE LINE

EDO CORP.
BARNES ENGINEERING DIV.
88 LONG HILL CROSSROADS
SHELTON CT 06484

FRANK LIUZZO
PURCHASING SUPERVISOR
203/926-1777

INFRARED HORIZON SENSORS
LASER PROTECTION DEVICES

ENSIGN BICKFORD AEROSPACE CO.
640 HOPMEADOW ST./ P O BOX 427
SIMSBURY CT 06070

A. V. KRISTOPIK
SMALL BUSINESS LIAISON OFFICER
203/843-2547

EXPLOSIVE COMPONENTS FOR
EARSPORE & WEAPONS SYSTEMS

FCD CORP.
MARK IV INDUSTRIES INC.
100 SKIFF ST
HAMDEN CT 06514

THOMAS G POND, DIRECTOR
CONTRACTS ADMINISTRATION
203/281-8067

REFRIGERATION AIR CONDITIONING
SMALL HYDRAULIC PUMPS
ENVIRONMENTAL CONTROL SYSTEMS

FENN MFG. CO.
300 FENN RD.
NEWINGTON CT 06111

KENNETH A. REILLY
MANAGER PURCHASING
203/666-2471

METAL FORMING MACHINERY
PRECISION PARTS

GENERAL DYNAMICS CORP
ELECTRIC BOAT DIV
75 EASTERN POINT ROAD
GROTON CT 06340

LEONARD E REED
SMALL DISADVANTAGED BUS COORD.
(203) 433-2715

SUBMARINES

HOWMET CORPORATION
N E AIRCRAFT PRODUCTS DIV.
SPRING LANE
FARMINGTON CT 06032

LAWRENCE LEBLANC
PURCHASING MANAGER
203/677-1376

GAS TURBINE ENGINE BLADES &
VANES

HUGHES DANBURY OPTICAL SYSTEMS, INC.
100 WOOSTER HEIGHTS ROAD
DANBURY CT 06810

DAVID R. FOURNIER
SMALL BUSINESS LIAISON OFFICER
203/797-5909

ELECTRO-OPTICAL SYSTEMS

INTERNATIONAL FUEL CELLS CORP.
P O BOX 739, 195 GOVERNORS HIGHWAY
SOUTH WINDSOR CT 06074

HENRY L. PAUL
SMALL BUSINESS LIAISON OFFICER
203/727-2466

FUEL CELLS

KAMAN AEROSPACE CORPORATION
OLD WINDSOR ROAD, P O BOX 2
BLOOMFIELD CT 06002-0002

RALPH C FIORE
SMALL BUSINESS LIAISON OFFICER
203/243-7076

AIRCRAFT PARTS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KAMATICS CORPORATION 1335 BLUE HILLS AVENUE EXTENSION BLOOMFIELD CT 06002-0003	RALPH C FIORE SMALL BUSINESS LIAISON OFFICER 203/243-7076	SELF LUBRICATED BEARINGS KAFLEX DRIVE SHAFTS
LANE CONSTRUCTION CORP 965 EAST MAIN STREET MERIDEN CT 06458	J. O. HUGHES PROJECT MANAGER 412 583 0743	CONSTRUCTION
LITTON SYSTEMS INC. LASER SYSTEMS DIV., CLS OPERATIONS 5 JEFFERY DR. S. WINDSOR CT 06074	RICHARD M. WAYNE CONTRACTS ADMINISTRATOR 203/289-3551 EXT 339	LASER TECHNOLOGY
MC LAUGHLIN RESEARCH CORPORATION 40 BOSTON POST ROAD WATERFORD CT 06385	VINCENT PINTO DIRECTOR OF PROCUREMENT 203/442-4461	ENGINEERING SUPPORT SERVICES
MILES INC. PHARMACEUTICAL DIV. 400 MORGAN LANE WEST HAVEN CT 06516	RICHARD D TONI DIRECTOR LOGISTICS 203/937-2480	PHARMACEUTICALS
NORDEN SYSTEMS INC NORDEN PLACE, P O BOX 5300 NORWALK CT 06856	HENRY C BANACH SMALL BUSINESS LIAISON OFFICER 203/385-5638	AIRCRAFT & SHIPBOARD RADAR MINI COMPUTERS
NORTH AMERICAN EXPLOSIVES C/O ENSIGN-BICKFORD CO/670 HOPMEADOW ST SIMSBURY CT 06070	T. J. CRISTINA SMALL BUSINESS LIAISON OFFICER 203/843-2232	EXPLOSION INITIATION DEVICES
PHILIPS MEDICAL SYSTEMS N.A.CO. 710 BRIDGEPORT AVE. SHELTON CT 06484	ROBERT A RUDY PURCHASING SUPERVISOR 203/926-7205	MEDICAL DIAGNOSTIC X-RAY SYSTS
PIONEER AEROSPACE CORPORATION 45 SOUTH SATELLITE RD SOUTH WINDSOR CT 06074	AVIS HUGHES PURCHASING MANAGER 601/736-4511	PARACHUTES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PIRELLI ARMSTRONG TIRE CORP. 500 SARGENT DRIVE NEW HAVEN CT 06536-0201	THOMAS J. BRUNING DIRECTOR OF PURCHASING 203/784-2390	TIRES
RAYMOND ENGINEERING INC. 217 SMITH STREET MIDDLETOWN CT 06457	KERRY S. MURPHY SMALL BUSINESS LIAISON OFFICER 203/632-4608	MILITARY MEMORY DEVICES SAFING, ARMING, FUZING DEVICES BOLTING TECHNOLOGIES
SONALYSTS, INC. 215 PARKWAY NORTH, P. O. BOX 280 WATERFORD CT 06385	LEON R. PETERSON MANAGER OF CONTRACTS 203/442-4355	ENGINEERING SERVICES TRAINING SERVICES HARDWARE ITEMS
STANADYNE AUTOMOTIVE CORP. 92 DEERFIELD ROAD WINDSOR CT 06095-4209	GARY HLUCHNIK MATERIAL MANAGER 203-525-0821	DIESEL FUEL INJECTION EQUIPMNT
TECH SYSTEMS CORP. 401 WATERTOWN RD. THOMASTOWN CT 06787	WILLIAM HYNES PURCHASING MANAGER 203/283-5801	MOTOR GENERATOR SETS
TEXTRON LYCOMING 550 SOUTH MAIN STREET STRATFORD CT 06497	J S MACDONALD SMALL DISADVANTAGED BUS OFFICE 203/385-2572	GAS TURBINE ENGINES GROUND SUPPORT EQUIP
TORRINGTON COMPANY FAFNIR BEARING DIV 59 FIELD ST. TORRINGTON CT 06790	R W KLINGERMAN CHAIRMAN, PURCHASING COUNCIL 203/482-9511	BEARINGS
TURBO PRODUCTS INTERNATIONAL INC. POND MEADOW ROAD IVORYTON CT 06442	A.E. DITTMAN PURCHASING AGENT 203/767-0161	COMPRESSOR BLADES & VANES TURBINE BLADES & VANES TURBOMACHINERY COMPONENTS
UNION CARBIDE CORP. LINDE DIVISION OLD RIDGEBURY RD DANBURY CT 07817-0001	S E BENNETT SMALL BUSINESS LIAISON OFFICER 203/794-5922	CARBON GRAPHITE

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNITED TECHNOLOGIES CORP HAMILTON STANDARD DIV. ONE HAMILTON RD WINDSOR LOCKS CT 06096-1010	CHARLES M BECKER SMALL BUSINESS LIAISON OFFICER 203/654-2446	AEROSPACE PRODUCTS
UNITED TECHNOLOGIES CORP PRATT & WHITNEY - MANUFACTURING 400 MAIN STREET EAST HARTFORD CT 06108	VINCENZO A FALCETTA COORD SM & SM DISV BUS UTILIZATION 203/565-3382	AIRCRAFT ENGINES & COMPONENTS
UNITED TECHNOLOGIES CORP RESEARCH CENTER SILVER LANE EAST HARTFORD CT 06108	PETER C. NOVEMBER, MANAGER MATERIEL & QUALITY ASSURANCE 203/727-7066	RESEARCH AND DEVELOPMENT LASER SYSTEMS
UNITED TECHNOLOGIES CORP SIKORSKY AIRCRAFT DIV. 6900 MAIN ST STRATFORD CT 06497	THOMAS L. FLOWERS SMALL BUSINESS LIAISON OFFICER 203/386-6607	HELICOPTERS
WICKES COMPANIES, INC. MAL TOOL & ENGINEERING DIV. 280 ADAMS STREET MANCHESTER CT 06040	RONALD RAE SMALL BUSINESS LIAISON OFFICER 203/643-2473	AERO-ENGINE COMPONENTS FAN BLADES COMPRESSOR BLADES
AMERICAN INSTITUTES FOR RESEARCH 3333 K STREET, N.W. WASHINGTON DC 20007-3605	THOMAS JESULAITIS ASSISTANT SECRETARY 202/342-5031	RESEARCH IN THE BEHAVIORAL AND SOCIAL SCIENCES
SYSCON CORPORATION 1000 THOMAS JEFFERSON STREET NW WASHINGTON DC 20007	KENNETH W. WARNER CORPORATE PROCUREMENT MANAGER 202/342-4420	ENGINEERING AND TECHNICAL SERVICES
AMETEK INC HAYEG DIVISION 900 GREENBANK ROAD WILMINGTON DE 19808	RICHARD H. COPE MATERIALS MANAGER 302/995-0400	SILTEMP THERMAL BARRIER CHEMICAL PROCESS EQUIPMENT CHEMTITE PIPING SYSTEMS
E. I. DUPONT DE NEMOURS CO. MATERIALS, LOGISTICS & SERVICES 1007 MARKET ST., ROOM B-7276 WILMINGTON DE 19898	HYLAND MC CARTHY MINORITY VENDOR PROGRAM MGR 302/774-9108	FIBERS, FILMS, POLYMER PRODUCTS ELECTRONS & BIOMEDICAL PRODUCTS AGRICHEMS, IND., CHEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ICI AMERICAS, INC. ICI PHARMACEUTICALS GROUP CONCORD PIKE & MURPHY RD WILMINGTON DE 19897	D. G. MORDIA SMALL BUSINESS LIAISON OFFICER 302/886-7645	PHARMACEUTICALS
ILC DOVER, INC P O BOX 266 FREDERICA DE 19946	GEORGE HANHAUSER III PURCHASING MANAGER 302/335-3911 EXT 252	SHUTTLE SPACE SUITS EOD ENSEMBLES TANK ASSEMBLIES
ABB ENVIRONMENTAL SERVICES, INC. 2571 EXECUTIVE CENTER CIRCLE, SUITE 100 TALLAHASSEE FL 32301	LAURIE HUFFMAN CONTRACTS MANAGER (904) 656-1293	ENVIRONMENTAL ENGINEERING
AIRCRAFT POROUS MEDIA, INC. 6301 49TH STREET NORTH PINELLAS PARK FL 34665	JAMES TARBUCK PURCHASING MANAGER 813/522-3111	AIRCRAFT FILTRATION
AIRFOIL TEXTRON 2287 PREMIER ROW ORLANDO FL 32809	RICHARD DI CICCO PURCHASING MANAGER 407/859-0632	COMPRESSOR BLADES
ALLIED SIGNAL AEROSPACE CO. BENDIX/KING AIR TRANS. AVIONICS DIV. 2100 N W 62ND STREET FT LAUDERDALE FL 33310	HELENE G. JOHNSTON SMALL BUSINESS LIAISON OFFICER 305/928-3757	RADAR COMMUNICATION/NAVIGATION SYS AUTO PILOT SYSTEMS
ALLIED-SIGNAL AEROSPACE CORP. GARRETT HYDRAULICS DIVISION 2150 N. W. 62 STREET FT LAUDERDALE FL 33309	PAULA BENNIGHOF SENIOR BUYER 305/492-8424	AIRCRAFT FUEL CONTROLS HYDRAULIC MOTORS OIL PUMPS
ANDREW KINTEC CORPORATION 12205 28TH STREET NORTH ST. PETERSBERG FL 33716-1823	DONNIE E. ALLEN DIRECTOR, MATERIALS DEPT. 813/573-7866	PEDESTALS CONTROLS
ATLANTIC DRY DOCK CORPORATION 8500 HECKSCHER DRIVE JACKSONVILLE FL 32226	DAVE JONIS PURCHASING MANAGER (904) 251-3111	SHIP REPAIR

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ATLANTIC MARINE, INC. 8500 HECKSCHER DRIVE JACKSONVILLE FL 32226	GEORGE HAYNES PURCHASING MANAGER (904) 251-1501	SHIP REPAIR
AUTOMATION INTELLIGENCE, INC. 1200 WEST COLONIAL DRIVE ORLANDO FL 32804-7194	CATHY J. UPDIKE ORDER AND CONTRACTS ADMIN 407/843-7030	CNC SALES/SERVICE CAM PRODUCTS SALES/INST
BARCO-DUVAL ENGINEERING INC. 758 WILSON BLVD JACKSONVILLE FL 32210	RONALD H. PRICE PROJECT MANAGER 904 772 1313	EARTHWORK SITE DEVELOPMENT ROADWAY CONSTRUCTION
BRUNSWICK CORPORATION DEFENSE DIVISION 2000 BRUNSWICK LANE DE LAND FL 32724	CHARLENE COSIMINI SMALL BUSINESS LIAISON OFFICER 904/736-1700 EXT 4226	CAMOUFLAGE CHEMICAL BIOLOGICAL SYSTEMS RESEARCH AND DEVELOPMENT
C S R CENTER FOR TECHNICAL SUPPORT PROJECTS P.O. BOX 4127 PATRICK AFB FL 32925	R. E. BATES SUBCONTRACT ADMINISTRATOR (407) 494-2725	ADMIN., ETC. OF THE TEST SUP- PORT FACILITIES OF THE ETR & FOR ACTIVITIES RELATED THERETO
CDI MARINE COMPANY 9487 REGENCY SQUARE BLVD, SUITE 500 JACKSONVILLE FL 32225	KATHLEEN M. TUCKER SMALL BUSINESS LIAISON OFFICER 904/723-2620	DESIGN SERVICES, MARINE
CH2M HILL SOUTHEAST, INC. P.O. BOX 1647 GAINESVILLE FL 32602	ROY M. DUKE PROGRAM MANAGER 407/423-0030	ENVIRONMENTAL ENGINEERING SVCS
CHROMALLOY CASTINGS TAMPA CORP. 7030 ANDERSON ROAD TAMPA FL 33643-4410	LYNN A. PEASE, DIRECTOR FINISHED PARTS & MIL. MKTG. 813/885-4781	GAS TURBINE ENGINE PARTS & ASSYS
CITRUS WORLD, INC. P.O. BOX 1111 LAKE WALES FL 33859-1111	LARRY PARRISH PURCHASING MANAGER 813/676-1411	CITRUS PROCESSOR-JUICES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CRANE RESISTOFLEX 2575 W. FIFTH ST JACKSONVILLE FL 32205	JEFFREY L. WHITSON SALES MANAGER 904/389-3400	DYNATUBE FITTINGS HYDRAULIC HOSES
CROWLEY MARITIME CORP. ATLANTIC DIV. P O BOX 2110 JACKSONVILLE FL 32203-2110	JOHN G. AZZO SMALL BUSINESS LIAISON OFFICER 904/727-2366	LAND AND OCEAN TRANSPORTATION
DEFENSE RESEARCH, INC. P O BOX 7909, 3030 HORSESHOE DR. SO. NAPLES FL 33941	ROBIN BUBOLZ MATERIALS MANAGEMENT 813/643-6660	SIDEWINDER WING GUN MOUNTS FIN & NOZZLE ASSEMBLIES
E-SYSTEMS INC COMMUNICATIONS MFG DIV 2501 72ND STREET, NORTH ST PETERSBURG FL 33710	MICHAEL A. BUSH SMALL BUSINESS LIAISON OFFICER 813/381-2000	COMMUNICATIONS EQUIPMENT
EMSA LIMITED PARTNERSHIP, INC. 100 NW 70 AVE. PLANTATION FL 33317	JOHN HENDRICKS, ADMINISTRATOR GOVERNMENT SERVICES 800/443-3672	COMPREHESIVE EMERGENCY ROOM STAFFING SERVICES
ENCORE COMPUTER CORP. 6901 W SUNRISE BOULEVARD FT LAUDERDALE FL 33313	RON CUNNINGHAM PURCHASING MANAGER 407/255-8083	COMPUTER SYSTEMS
ENVIRONMENTAL SCIENCE & ENGINEERING INC. P O BOX 1703 GAINESVILLE FL 32602-1703	J. W. FEASTER, MANAGER CONTRACT ADMINISTRATION 904/372-3318	STUDIES & CONSULTING SERVICES IN ENVIRONMENTAL SCIENCES AND ENGINEERING
FLORIDA WIRE AND CABLE CO 825 N. LANE AVE JACKSONVILLE FL 32205	BOB RHODEN PURCHASING MGR 904 693 7311	MANUFACTURE PC STRAND
GENERAL ELECTRIC CO AEROSPACE P O BOX 2825, 1800 VOLUSIA AVE. DAYTONA BEACH FL 32114-2825	KYLE SORRELL SMALL BUSINESS LIAISON OFFICER 904/258-2808	DIGITAL CONTROL SYSTEMS SIMULATION SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL OFFSHORE CORPORATION P. O. BOX 21726 FORT LAUDERDALE FL 33335-1726	JANET WILLIAMSON SMALL BUSINESS LIAISON OFFICER 305/987-5774	VESSEL OPERATION & MGMT OCEANOGRAPHIC R&D
GOODRICH, B. F. INC. ENGINEERED POLYMER PRODUCTS 6061 BF GOODRICH BLVD JACKSONVILLE FL 32226	R. J. MCELCAR PURCHASING MANAGER 904/757-3660	MARINE PRODUCTS
GROUP TECHNOLOGIES CORP. 10910 MALCOLM MCKINLEY DRIVE TAMPA FL 33612	ARLENE MCKINNON SMALL BUSINESS ADMINISTRATOR 813/972-6345	COMMUNICATIONS EQUIPMENT PERIPHERAL COMPUTER BOARDS
GRUMMAN AEROSPACE CORP. MELBOURNE SYSTEMS DIV. 2000 NASA BLVD. MELBOURNE FL 32902	NEIL MULLINS SMALL BUSINESS LIAISON OFFICER 407/951-6995	ELECTRONIC SYSTEMS
GRUMMAN ST. AUGUSTINE CORP. P. O. DRAWER 3447 ST. AUGUSTINE FL 32085	LOU NESTOR PROCUREMENT MANAGER 904/825-3365	AIRCRAFT MODIFICATION & OVER- HAUL AIRCRAFT STRIP & PAINT
HARRIS COMPUTER SYSTEMS DIVISION 2101 WEST CYPRESS CREEK RD P O BOX 6200 FT LAUDERDALE FL 33309-1892	GEORGE A. MULLIN DIRECTOR OF PURCHASING 305/973-5155	AUTOMATIC DATA PROCESSING EQUIPMENT & RELATED EQUIPMENT
HARRIS CORP ELECTRONIC SYSTEMS SECTOR P O BOX 37 MELBOURNE FL 32902	L. A. INNIS SMALL BUSINESS ADMINISTRATOR 407/242-5552	COMMUNICATIONS ELECTRONICS INFORMATION SYSTEMS AND EQUIPMENT
HARRIS CORP HARRIS SEMICONDUCTOR GROUP P O BOX 883 MELBOURNE FL 32901	GARY W BOBLETER DIRECTOR MATERIEL 305/729-5269	MANUFACTURE OF SEMICONDUCTORS
HERCULES DEFENSE ELECTRONICS SYSTEMS, INC P O BOX 4648 CLEARWATER FL 34618	T. J. WALKER, III PROCUREMENT MANAGER 813/572-3395	AUTOMATIC TEST EQUIPMENT RADAR EW MILLIMETER WAVE EQUIPMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HONEYWELL INC SPACE SYSTEMS GROUP 13350 U S HIGHWAY 19 CLEARWATER FL 34624-7290	I. L. ROBINSON SMALL BUSINESS LIAISON OFFICER 813/539-3751	NAVIGATION SYSTEMS ELECTRONIC/ELECTRO-MECHANICAL COMPONENTS
HONEYWELL INC. MILITARY AVIONICS DIV. 11601 ROOSEVELT BOULEVARD ST PETERSBURG FL 33716-2202	HELEN JONASSON SMALL BUSINESS LIAISON OFFICER 813/579-6984	INERTIAL NAVIGATION AND GUIDANCE SYSTEMS
INFRARED INDUSTRIES, INC. SUBSIDIARY OF ROSPATCH 12151 RESEARCH PARKWAY ORLANDO FL 32826	BRUCE LOUNSBURY PURCHASING AGENT 407/282-7700	DETECTORS FILTERS TEST SYSTEMS
INSTRUMENT CONTROL SERVICE, INC. P. O. BOX 7126 PENSACOLA FL 32534	CAROL M. FARMER MGR., GOV'T. CONTRACTS ADMIN. 904/479-3556	PATCH PANELS
JACKSONVILLE SHIPYARDS INC P O BOX 2347 750 E BAY STREET JACKSONVILLE FL 32202	ROBERT E. FUSSELL PURCHASING AGENT 904-798-3739	SHIP REPAIR SHIP DRYDOCKING INDUSTRIAL WORK
KELTEC FLORIDA, INC P O BOX 2917 FT WALTON BEACH FL 32549	ROSEMARY HILLYER SMALL/SM DISAD BUS COORDINATOR 904/244-0043	POWER SUPPLIERS RF AMPLIFIERS
KENNEDY SPACE CENTER DIVISION P. O. BOX 21233 KENNEDY SPACE CT FL 32815	DEBORAH A. MELVIN, STAFF MGR. SMALL BUSINESS SUPPORT (407) 383-2965	LAUNCH OPERATIONS SUPPORT FO8608-90-C-0022
LAMBDA NOVATRONICS INC 500 S.W. 12TH AVENUE POMPAHO BEACH FL 33069	RICHARD NICKLES DIRECTOR OF OPERATIONS 305/942-5200	POWER SUPPLIES AVIONICS PRECISION EQUIPMENT
LAUNCH BASE SUPPORT PROJECT P. O. BOX 4608 MU 5008 PATRICK AFB FL 32925	DAVID L. EREM CONTRACT ADMINISTRATOR (407) 853-6141	ADMIN. ETC. OF TEST SUPPORT FACILITIES FOR ESMC ACTIVITIES AT CAPE CANAVERAL AFS.

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LITTON SYSTEMS INC LASER SYSTEMS DIVISION 2787 S. ORANGE BLOSSOM TRAIL APOPKA FL 32703	LAURA F. WORKMAN SMALL BUSINESS LIAISON OFFICER 407/297-4633	LASER RANGE FINDERS WEAPONS SIMULATION SYSTEMS LASER TARGET DESIGNATORS
LOGICON EAGLE TECHNOLOGY, INC 950 NORTH ORLANDO AVE., SUITE 100 WINTER PARK FL 32789-2924	R. L. BASS DIRECTOR OF CONTRACTS 407/629-6010	SOFTWARE ENGINEERING SVCS TRAINING ANALYSIS, DES. & DEV. COMMAND, CONTROL & COMMUNICAT
LORAL FAIRCHILD CORP. LORAL DATA SYSTEMS DIV. P O BOX 3041 SARASOTA FL 34320	CHRISTINE MOLER SMALL BUSINESS LIAISON OFFICER 813/377-5572	TELEMETRY TAPE RECORDERS INDUSTRIAL CONTROLS
MARTIN MARIETTA INFORMATION SYSTEMS 6021 S. RIO GRANDE AVE. ORLANDO FL 32809	WILLIAM J. FRESHOUR MANAGER MATERIEL 407/826-7580	FIELD SERVICES REMOTE COMPUTING SERVICES SYSTEMS ENGINEERING INTEG
MARTIN MATIETTA CORP ELECTRONICS, INFO AND MISSILES GROUP P O BOX 5837 ORLANDO FL 32855-5837	JAMES M. CANTY, SMALL/ SMALL DISADVANTAGED BUS MGR 407/356-4682	MISSILE SYSTEMS LASER TARGET DESIGNATION SYS COMMUNICATION SYSTEMS
MERRITT ISLAND OFFICE 4651 SALISBURG ROAD JACKSONVILLE FL 32256	G. WAYNE FINGER, PE DIRECTOR, LAUNCH FACILITIES ENG 407 453 0212	A&E SERVICES
METRIC SYSTEMS CORP 645 ANCHORS ST FT WALTON BEACH FL 32548-9990	FRANK B MOYER PURCHASING MANAGER 904/244-9618	ELECTRONICS MECHANICAL ENGINEERING
MISENER MARINE CONSTRUCTION INC P O BOX 13427 TAMPA FL 32681	JACK CRITTENDEN EXECUTIVE VICE PRESIDENT 813/839-8441	CONSTRUCTION
OLIN CORP. ORDNANCE DIV 10101 NINTH STREET NORTH ST PETERSBURG FL 33716	LINDA GRIFFIN, MANAGER OF PROCUREMENT CONTROL 813/578-8218	RADAR PEDESTALS POSITIONING & CONTROL DEVICES TARGET SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OLIN CORPORATION OLIN ORDNANCE/ST MARKS OPERATIONS P O BOX 222 ST MARKS FL 32355	T. P. WHITE PURCHASING MANAGER 904/925-2820	PROPELLANT SMOKELESS BALL TYPE GUN POWDER
PALL LAND & MARINE CORP. 10540 RIDGE ROAD NEW PORT RICHY FL 33552	ROBERT S BRUCE SBLO/PURCHASING MANAGER 813/849-9999	ENGINE & FUEL FILTRATION EQUIP MENT
POST, BUCKLEY SCHUH & JERNIGAN, INC 8600 N. W. 36TH STREET MIAMI FL 33166-6622	PHILLIP K. FEENEY PROJECT MANAGER 407 647 7275	ENGINEERING - INVESTIGATIONS AND DESIGNS
REFLECTONE, INC. 5125 TAMPA WEST BLVD. TAMPA FL 33634-1500	CAROLYN KELLY SR. PROCUREMENT OFFICER, SBLO 813/885-6795	FLIGHT SIMULATORS
SAUER INC 11223 PHILLIPS PKWY DR. E. JACKSONVILLE FL 32224	PHYLLIS M MCKEITHAN SUBCONTRACT PLAN MANAGER (904) 262-6444	MECHANICAL/GENERAL CONTRACTOR
SIMMONDS PRECISION PRODUCTS, INC. PRODUCT SUPPORT OPERATIONS 5250 NW 33RD AVE. FT. LAUDERDALE FL 33309	MIN CURIEL MATERIALS MANAGER 305/497-0100	GROUND SUPPORT EQUIPMENT- AIRCRAFT
SMITHS INDS AERO & DEF SYST CLEARWATER DIV P O BOX 5389 CLEARWATER FL 34618	J. T. WESSLUND PURCHASING MANAGER 813/531-7781	AIRCRAFT INSTRUMENT FABRICATION REPAIR AND SPARES
SPARTON ELECTRONICS FLORIDA INC. BOX 788 DELEON SPRINGS FL 32130	ERNEST C. MITCHELL PURCHASING MANAGER 904/985-4631	MILITARY ELECTRONICS
TRAK MICROWAVE CORP. 4726 EISENHOWER BLVD TAMPA FL 33634	JOHN G. ROY PURCHASING DIRECTOR 813/884-1411	POWER AMPLIFIER OSCILLATOR SYNTHESIZER

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TRANSTECHNOLOGY INC. LUNDY TECHNICAL CENTER DIV. 3901 N. E. 12TH AVE. P. O. BOX 5280 PAMPANO BEACH FL 33064	DAWN WARD SMALL BUSINESS ADMINISTRATOR 305/943-1500	METALLIZED GLASS FIBER (CHAFF) AVIONICS
TURBOCOMBUSTOR TECHNOLOGY, INC 3651 S. E. COMMERCE ST STUART FL 34997	ANNIE DRAWDY EDENFIELD SMALL BUSINESS LIAISON OFFICER 407/287-7770	AIRCRAFT ENGINE PARTS
UNITED TECHNOLOGIES CORP PRATT & WHITNEY P O BOX 109600 WEST PALM BEACH FL 33410-9600	J P MCQUAID SM DISADV BUS LIAISON OFFICER 407/796-6916	DESIGN DEV & TEST JET ENGINES SERVICE SPARES & OVERHAUL GROUND FIELD PRODUCT SUPPORT
UNITED TECHNOLOGIES OPTICAL SYSTEMS INC. P O BOX 109660 WEST PALM BEACH FL 33410-9660	C. ALDEN WHITE, JR SMALL BUSINESS LIAISON OFFICER 407/775-4191	OPTICAL SYSTEMS OPTICAL COMPONENTS ELECTRO OPTICS
UNIVERSITY OF CENTRAL FLORIDA 4000 CENTRAL FLORIDA AVENUE BLVD. ORLANDO FL 32816-0150	IRENE P MARTON CONTRACT ADMINISTRATOR (407) 823-3778	TECHNICAL ENGINEERING & STUDENT SERVICES
VALENTEC INTERNATIONAL CORPORATION VALENTEC DAYTON P O BOX 140394 ORLANDO FL 32814-0394	CAROL A. WATSON SENIOR BUYER (407) 894-8221	FUZES, MECHANICAL
VERSAR, INC. ITT CORP. 2900 MURRELL RD. ROCKLEDGE FL 32955	PAMELA KOVACS SMALL BUSINESS LIAISON OFFICER 407/633-7838	DEFENSE COMMUNICATIONS
VITRO SERVICES CORPORATION 557 MARY ESTHER CUT-OFF INDUSTRIAL PARK FT WALTON BEACH FL 32548-4090	J. E. MC GEE CONTRACTS MANAGER 904/244-7765	RADAR & ASSOC ELECTRONIC EQUIP INTRUSION DETECTION SYSTEMS ELECTRONIC O&M SVC CONTRACTS
VITRO SERVICES CORPORATION EGLIN DIVISION 557 MARY ESTHER CUTOFF FT WALTON BEACH FL 32548	A. M. BEASLEY LOGISTICS MANAGER 904-882-4928	OPERATION AND MAINTENANCE OF MUNITIONS SYSTEMS DIVISION TEST RANGE

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VITRO SERVICES CORPORATION IRSP DIVISION 715 HOLLYWOOD BOULEVARD, NW FT WALTON BEACH FL 32548-3895	E. FAY SELLERS CONTRACT ADMINISTRATOR 904/244-6405	INSTRUMENTATION RADAR MFG INSTRUMNTN RADAR SERVICING INSTRUMNTN RADAR LOGISTICS
WHEELED COACH IND INC 2778 N. FORSYTH RD WINTER PARK FL 32792	DON STAHL MATERIALS MANAGER 407/677-7777	AMBULANCES
WOLLARD AIRPORT EQUIPMENT COMPANY 6950 NW 77TH COURT MIAMI FL 33166	MARK ASKEW PURCHASING AGENT 305/592-5450	AIRCRAFT GROUND SUPPORT EQUIPM
BROCKWAY STANDARD, INC. HWY 84 WEST HOMERVILLE GA 31634	TROY RIBERON PURCHASING MANAGER 912/487-5341	METAL AMMUNITION BOXES
CBI NACON INC. EASTERN DIV P O BOX 5650 NORCROSS GA 30091	JOEL K. DAVIS ADMINISTRATION MANAGER 404/446-0036	FABRICATED STEEL STRUCTURES
COMPRESSOR COMPONENTS TEXTRON, INC. 1211 OLD ALBANY RD. THOMASVILLE GA 31799	MARK JOHNSON PURCHASING AGENT 912/228-2671	JET ENGINE BLADES & VANES
CROSS SYSTEMS, INCORPORATED AEL DEFENSE CORPORATION 1355 BLUEGRASS LAKES PARKWAY14 ALPHARETTA GA 30201-7700	DAVID L. CHILDERS SMALL BUSINESS LIAISON OFFICER 404/772-8173	RADAR SIMULATION & INSTRUMEN. ELECTRONIC WARFARE SPECIAL PURPOSE TEST EQUIPMENT
DAIRYMEN, INC FARM BEST DIV P O BOX 14664 SAVANNAH GA 31416	RONNIE E. ERWIN GENERAL MANAGER 912/352-2932	UTH MILK, SHELF STABLE
EASTERN DIV PO BOX 5650 NORCROSS GA 30091	JOEL K. DAVIS SCHEDULE COORDINATOR 404 446-0036	METAL STRUCTURES MATERIAL SUPPLY & INSTALLAT.

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ENGINEERED FABRICS CORP. 869 GOODYEAR ST. ROCKMART GA 30153	JANANN H. PACKER SMALL BUSINESS LIAISON OFFICER 404/684-7855 EXT 4525	FUEL & STORAGE TANKS BALLUTES ICEGUARDS
ENGINEERING-SCIENCE, INC. 57 EXECUTIVE PARK SOUTH, SUITE 590 ATLANTA GA 30329	K. J. STOCKWELL PROJECT ENGINEER 404/325-0770	ENGINEERING CONSULTING
FORSTMANN & CO., INC NATHANIEL DR., P.O. BOX 1049 DUBLIN GA 31040	LEONARD F. CAMILLI DIRECTOR OF PURCHASING 912/275-5437	CLOTH
GEC AVIONICS INC P.O. BOX 81999, 2975 NORTHWOODS PKWY ATLANTA GA 30366-1999	SAMANTHA C PRICE SMALL BUSINESS LIAISON OFFICER 404/448-1947	AVIONICS SYTEMS
INTERMARINE, USA 301 NORTH LATHROP AVENUE P.O. BOX 3045 SAVANNAH GA 31402-3045	NETTIE L. KINARD OFFICE ADMINISTRATOR (912) 234-6579	SHIPBUILDING
JOHNSON CONTROLS WORLD SERVICES, INC. FT GORDON SUPPORT PROJECT P.O. BOX 7506 FT GORDON GA 30905	CAROL M. MARTIN MGR OF CONTRACT ADMINISTRATION 404 791 4563	BASE SUPPORT SERVICES FACILITIES ENGINEERING SVCS
KAYDON CORPORATION 1571 FORREST AVE. LAGRANGE GA 30240-5756	STEVE REYNOLDS SENIOR BUYER 404/884-3041	FILTER ELEMENTS COALESCERS
LOCKHEED AERONAUTICAL SYSTEMS COMPANY 86 SOUTH COBB DRIVE MARIETTA GA 30063	J. J. TEW DIRECTOR OF MATERIEL 404/494-7200	C130 AIRCRAFT PRODUCTION C141 MODIFICATION PROGRAM C5 WING MODIFICATION PROGRAM
LORAL INFORMATION DISPLAY SYSTEMS 6765 PEACHTREE INDUSTRIAL BLVD ATLANTA GA 30360	WILLIAM F. BATES III SMALL BUSINESS ADMINISTRATOR 404/448-1604	VIDEO DISPLAY GENERATORS CIRCUIT CARD ASSEMBLIES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OXFORD INDUSTRIES INC. LANIER CLOTHES DIV. 222 PIEDMONT AVE. N. E. ATLANTA GA 30308	JOSEPH L. THOMPSON SMALL BUSINESS LIAISON OFFICER 404/653-1334	UNIFORM COATS
PAN AM WORLD SERVICES INC. KINGS BAY SUPPORT PROJECT P.O. BOX 1468 ST MARYS GA 31558	EDWARD J. WEY CONTRACTS MANAGER (912) 673-1988	BASE OPERATING SERVICES
PITT-DES MOINES, INC. 1150 HAMMOND DRIVE SUITE 1250A ATLANTA GA 30328	LARRY W. HUDMAN PROJECT MANAGER 404 393-9560	DESIGN, FABRICATION & CONSTRUCTION OF STEEL STORAGE VESSELS
ROCKWELL INTL CORP TACTICAL SYSTEMS DIV 1800 SATELLITE BOULEVARD DULUTH GA 30136	A. B. HAMMOND SMALL BUSINESS ADMINISTRATOR 404/497-7272	MISSILE RESEARCH & DEVELOPMENT MISSILE PRODUCTION
SAFT AMERICA INC. 711 INDUSTRIAL BLVD VALDOSTA GA 31601	NANCY MONK, PURCHASING ADMIN. SMALL BUSINESS LIAISON OFFICER 912/247-2331	NICKEL-CADMIUM BATTERIES
SCIENTIFIC ATLANTA, INC. ELECTRONIC SYSTEMS GROUP 3845 PLEASANTDALE ROAD ATLANTA GA 30340	J. L. MORRIS PURCHASING MANAGER 404/925-5225	ELECTRONICS SYSTEMS
TELEDYNE CAE 1215 PALMOUR DRIVE GAINESVILLE GA 30501	F. ANTHONY STICOA SR. SUBCONTRACTS MANAGER 419/470-3425	TURBINE ENGINE PRODUCTION
VINNEL CORPORATION PO BOX 3609 FT STEWART GA 31314	RICHARD A. SHUPE PROJECT MANAGER 912 767 2332	OPERATING & MAINT. SERVICES
CLAYTON ENVIRONMENTAL CONSULTANTS 745 FORT ST., SUITE 1830 HONOLULU HI 96813	DANIL P. FORD LIAISON OFFICER 808 531 6708	A&E REMOVAL OF UNDERGRND STORAGE TANKS PACIFIC AREA ISLANDS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CO-ENERGY GROUP 1188 BISHOP STREET, S. 3301 HONOLULU HI 06813	MATT BATTISTA CONTRACT ADMINISTRATOR (808) 531-4281	SHARED ENERGY SAVINGS
CONTINENTAL/FRITZ (JV) P.O. BOX 4 KUNIA HI 96759	RAY BLANKENSHIP PROJECT MANAGER 808 622 4434	GENERAL CONSTRUCTION
ENVIRONMENTAL TECHNOLOGIES INT'L 737 BISHOP ST. MAUKA TOWER HONOLULU HI 96813	A. J. PARRA SB LIAISON OFFICER 808 547-3600	ENVIRONMENTAL CONSULTING
GERONIMO SERVICE COMPANY P.O. BOX 30106 HONOLULU HI 96820	WILLIAM HOLLERS PROJECT MANAGER (808) 422-2741	FACILITIES MAINTENANCE
GROUP 70 LIMITED 924 BETHEL STREET HONOLULU HI 95813	RALPH E. PORTMORE VICE PRESIDENT (808) 523-5866	ARCHITECTURE URBAN PLANNING INTERIOR DESIGN
HAWAIIAN INDEPENDENT REFINERY INC 91-325 KOMOHANA ST., P.O. BOX 3379 HONOLULU HI 96707	R. GARZA PURCHASING MANAGER 808/547-3917	COMMERCIAL PETROLEUM PRODUCTS
HEALY TIBBITTS BUILDERS, INC 99-994 IWAENA ST., SUITE A AIEA HI 96701	ROBERTA GRIFFITHS OFFICE MANAGER 808 487 3664	CONSTRUCTION
HOLMES & NARVER SERVICES INC PO BOX 1179 WAHIAWA HI 96786	LYNN KORNEGAY FINANCE MANAGER 808-624-4466	MINOR CONSTRUCTION & REPAIR
KENNEDY/JENKS CONSULTANTS 1164 BISHOP ST., SUITE 1400 HONOLULU HI 96813	HENRY M. SUMIDA REGIONAL MGR/VICE PRESIDENT 808 524 0594	PROFESSIONAL ENGINEERING SVCS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
M & E PACIFIC INC. SUITE 500, PAUHAHI HONOLULU HI -6813-3496	STEPHANIE C. TOM ADMINISTRATIVE COORDINATOR 808-521-3051	A&E SERVICES
MAUI PINEAPPLE CO LTD P.O. BOX 187 KAHULUI HI 96732	TED PROCTOR CONTROLLER & ASST. TREASURER (808) 877-3851	CANNED PINEAPPLE FRUIT & JUICE
PROMANA INC 711 KAPIOLANI BLVD., SUITE 650 HONOLULU HI 96813	SHARON M SHIGEMOTO ADMINISTRATIVE SUPERVISOR 808/547-3659	COMMERCIAL PETROLEUM PRODUCTS
CHAMBERLAIN MFG CORP RESEARCH & DEVELOPMENT DIVISION 550 ESTHER STREET WATERLOO IA 50704-2545	JAMES W WILHELM SMALL BUSINESS LIAISON OFFICER 319/291-1630	GOVERNMENT ORDNANCE (RESEARCH AND DEVELOPMENT)
CHAMBERLAIN MFG CORP WATERLOO DIVISION 550 ESTHER STREET WATERLOO IA 50704	RICHARD L WEBER SMALL BUSINESS LIAISON OFFICER 319/291-1615	GOVERNMENT ORDNANCE
COLTEC INDUSTRIES DELANVAN GAS TURBINE DIV 811 4TH STREET WEST DES MOINES IA 50265	JOHN PHILLIPS MATERIAL CONTROL MANAGER 515/274-1561	FUEL COMPONENTS FOR JET AIRCRAFT ENGINES
CONAGRA, COUNCIL BLUFFS 1023 4TH STREET COUNCIL BLUFFS IA 51501	THOMAS P. DAM MANAGER, CONTRACT PACKING 712/322-0203	FROZEN PREPARED FOODS CANNED MEATS
KOEHRING CRANES & EXCAVATORS INC. 106 12TH STREET SE WAVERLY IA 50677	SALVATORE P. CAPPIELLO MATERIALS MANAGER 319/352-3920	CRANES EXCAVATORS
LITTON SYSTEMS INC. INST & LIFE SUPPORT DIV. 2734 HICKORY GROVE ROAD (P.O. BOX 4508) DAVENPORT IA 52808-4508	GREG JOHNSON PURCHASING MANAGER 319/383-6401	AIRCRAFT INSTRUMENTS BOTTLE CLEANING/CHARGING STA TEST EQUIPMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MASON & HANGER-SILAS MASON COMPANY INC IOWA ARMY AMMUNITION PLANT MIDDLETOWN IA 52638	MICHAEL E. HUNTER MATERIEL DIVISION MANAGER 319-753-7777	AMMUNITION
PITT-DES MOINES, INC. 1015 TUTTLE ST. DES MOINES IA 50309	DARWYN G. WITTE SENIOR PROJECT MANAGER 515 244 6000	DESIGN FABRICATION AND CONSTRUCTION OF STEEL STORAGE VESSELS
ROCKWELL INTL CORP COLLINS AVIONICS AND COMMUNICATIONS DIV 400 COLLINS RD NE CEDAR RAPIDS IA 52498	G. DLOCKER SMALL BUSINESS ADMINISTRATOR 319/395-3320	AVIONICS EQUIPMENT COMMUNICATIONS EQUIPMENT AUTOMATED TEST EQUIPMENT
MORRISON-KNUDSEN CO INC P.O. BOX 5368 BOISE ID 83705	D. E. SHORTHOUSE BUSINESS MANAGER 208/389-4895	EQUIPMENT OVERHAUL LOCOMOTIVE REBUILDING
AAR BROOKS & PERKINS AERONETICS DIV 455 KEHOE BOULEVARD CAROL STREAM IL 60188	CHARLES HAMBY Q. A. ENGINEER 708/668-3040	MFG. OF RMI'S MFG. OF HSI'S MFG. OF GYROS
ABBOTT LABORATORIES 1400 SHERIDAN ROAD D-548, BLDG. J-4 NORTH CHICAGO IL 60064	W. J. STEWART MANAGER CORP PURCHASING ADMIN. 312/927-5052	COMMERICAL PRODUCTS - MISC. HEALTH CARE
AKZO CHEMICALS INC. 300 SOUTH RIVERSIDE PLAZA CHICAGO IL 60606-6697	WALTER R. WHITLA SENIOR PURCHASING ASSOCIATE 312/906-7520	INDUSTRIAL CHEMICALS
ALLIED-SIGNAL INC. RESEARCH AND TECHNOLOGY 50 E. ALCONQUIN RD. BOX 5016 DES PLAINES IL 60017-5016	PEGGY P. VESLEY SR. CONTRACT ADMINISTRATOR 312/391-3509	RESEARCH AND DEVELOPMENT
ARTHUR ANDERSON & CO. ANDERSON CONSULTING 33 WEST MONROE ST. CHICAGO IL 60603	STEPHEN GOODMAN PRINCIPLE 202/862-3314	INFORMATION SYSTEMS AUDIT SERVICES CONSULTING SERVICES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AUSTIN COMPANY AUSTIN CONSULTING DIV 9801 W. HIGGINS RD., SUITE 720 ROSEMONT IL 60018	MARY LYNETTE JACOBS-JOHNSON SMALL BUSINESS LIAISON OFFICER 312/696-0500	ENGINEERS DESIGNERS & BUILDERS MANAGEMENT CONSULTANTS
BARBER-COLMAN COMPANY AEROSPACE & POWER CONTROLS 1354 CLIFFORD AVE., P.O. BOX 2940 LOVES PARK IL 61132-2940	R. M. SCHELLING PURCHASING SUPERVISOR 815/877-0241	PNEUMATIC VALVES
BASLER ELECTRIC COMPANY HWY 143, P. O. BOX 269 HIGHLAND IL 62249	ROBERT SCOTT PRICE EXCITER/CONTROL SYSTEMS ENG. 618/654-2341	EXCITATION CONTROL SYSTEMS REGULATORS, CONTROL DEVICES, POWER SUPPLIES
BAXTER HEALTHCARE CORPORATION ONE BAXTER PARKWAY DEERFIELD IL 60015	WILFRED J. LUCAS VICE PRESIDENT 312/948-2232	HOSPITAL SUPPLIES & EQUIP
BLINDERMAN CONSTRUCTION COMPANY, INC. 666 DUNDEE ROAD, SUITE 807 NORTHBROOK IL 60062	STEVEN BLINDERMAN CHIEF ESTIMATOR (708) 564-2800	GENERAL CONTRACTOR
CATERPILLAR TRACTOR COMPANY 100 N E ADAMS STREET PEORIA IL 61629	R. M. THOMPSON SUPPLIER ADMINISTRATION MGR 309/675-5869	ENGINES EARTHMOVING EQUIPMENT
CBI NA-CON, INC 24137 111TH STREET NAPERVILLE IL 60544	THOMAS J. SULLIVAN PROJECT MANAGER 815-436-9800	WATER TREAT. PLANT CONST. HEAVY STEEL IND. CONST. MISC. GENERAL CONTRACTING
CHICAGO BRIDGE & IRON TECHNICAL SERVICES CO. 1501 N. DIVISION ST PLAINFIELD IL 60544	DOUGLAS W. HANSEN MANAGER OF RESEARCH SERVICES 815/436-2912	ENGINEERING SERVICES R & D
CIVIL CONSTRUCTORS, INC. 1716-179TH STREET EAST MOLINE IL 61244	ARTHUR SNYDER PROJECT COORDINATOR 309-755-5535	CONSTRUCTION

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DAMES AND MOORE 1550 NORTHWEST HWY PARK RIDGE IL 60068	JAMES R. BODDY PARTNER, LTD 708 297 6120	ENVIRONMENTAL SERVICES GEOTECHNICAL SERVICES
DEERE & COMPANY JOHN DEERE ROAD MOLINE IL 61265	PATRICIA ANN JANNSEN SUPPLIER COORDINATOR (309)765-5239	CONSTRUCTION EQUIPMENT FORESTRY EQUIPMENT
DEVLEIG-SUNSTRAND 3615 NEWBURG ROAD BELVIDERE IL 61008	DANIEL K. PIVORAS SMALL BUSINESS LIAISON OFFICER 815/547-5321	NUMERICAL CONTROL MACHINING CENTERS
FERRANTI SCIAKY INC. 4915 W 67TH STREET CHICAGO IL 60638	THOMAS R. BOGUSEVIC DIRECTOR OF MANUFACTURING 312/594-3800	ELECTRON BEAM WELDING SYSTEMS ROBOTIC WELDING CELLS LASER WELDING SYSTEMS
FLEXONICS INC. 300 E. DEVON BARTLETT IL 60103	GARY L. HOURSELT CONTROLLER 708/837-1811	METAL HOSE DUCTING TUBING EXPANSION JOINTS & INSULATION GIMBAL-PIN BALL & LINK JOINTS
FRANK E. BASIL, INC. P.O. BOX 715 MOLINE IL 61265-0715	LAURENCE D. EDLAND PROJECT MANAGER 309 793 1064	GENERAL CONSTRUCTION
GNB INDUSTRIAL BATTERY COMPANY WOODLAKE CORPORATE PARK, 829 PARKVIEW BL LOMBARD IL 60148-3249	BRUCE G. WHITEMAN CONTRACT ADMINISTRATOR 708/691-7817	STATIONARY BATTERIES MOTIVE POWER BATTERIES SUBMARINE BATTERIES
HAKO MINUTEMAN, INC. 111 S. ROHLWING ADDISON IL 60101	THOMAS L. NOLAN VICE PRESIDENT-FINANCE 708/623-6900	COMMERCIAL FLOOR CLEANING EQUIPMENT
HUGHES OPTICAL PRODUCTS INC 2000 S WOLF RD DES PLAINES IL 60018	S M BATTAGLIA SMALL BUSINESS LIAISON OFFICER 312/699-3633	MILITARY OPTICAL COMPONENTS ENGINEERING DESIGN PROTOTYPED COMMERCIAL OPTICAL PRODUCTS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
IIT RESEARCH INSTITUTE 10 WEST 35TH STREET CHICAGO IL 60616-3799	THOMAS G. FREER SMALL DISADV BUS LIAISON OFCR 312/567-4026	RESEARCH
KOMATSU DRESSER CO. EAST SUNNYSIDE AVE LIBERTYVILLE IL 60048	NEAL GOTTESMAN PURCHASING MANAGER 312/367-2245	EARTH MOVING EQUIPMENT
LAND O'FROST, INC. 16850 CHICAGO AVE. LANSING IL 60436-1190	RONALD GILLIAM PURCHASING MANAGER 708/474-7100	MRE HAM SLICES MRE OMELET WITH HAM
LITTON SYSTEMS INC LITTON PRECISION GEAR 4545 SOUTH WESTERN BOULEVARD CHICAGO IL 60609	ALEX KWIATKOWSKI PURCHASING MANAGER 312/847-4211	MANUFACTURERS OF AEROSPACE GEARING, TRANSMISSIONS AND DRIVES
LUHR BROS INC P O BOX 69 COLUMBIA IL 62236	RONALD H. HUGH EEO OFFICER 618-281-4106	HEAVY EQUIPMENT CONTRACTORS RIVER CONTRACTOR
MCANINCH CORPORATION 10600 W. HIGGINS RD ROSEMONT IL 60018	DONALD RUDD DIRECTOR OF ESTIMATING 312-803-6880	CONSTRUCTION-EARTHWORK & UNDERGROUND UTILITIES
MOTOROLA INC COMMUNICATIONS SECTOR 1301 E ALGONQUIN ROAD SCHAUMBURG IL 60196	PERCY FRANKLIN MANAGER SMALL DISAD. BUS. 312/576-6675	RADIO COMMUNICATIONS COMMUNICATION CONTROL EQUIPMT
NATCO LIMITED PARTNERSHIP 2122 YORK ROAD OAK BROOK IL 60521	J. K. HARDING ADMINISTRATIVE MANAGER 708 574 3000	DREDGING
NAVISTAR INTERNATIONAL CORP. 401 NORTH MICHIGAN AVENUE CHICAGO IL 60611	OLIVIA B. DORSEY OFFICE ADMINISTRATIVE MGR 312/844-3117	TRUCKS CONSTRUCTION EQUIPMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OLIN CORPORATION DEFENSE SYSTEMS GRP P O DRAWER 278 MARION IL 62959	K R GRAVATT MANAGER MATERIALS 618/985-8211	ORDNANCE DEFENSE PRODUCTS
OLIN FABRICATED METAL PRODUCTS, INC. 2047 IRELAND GROVE ROAD BLOOMINGTON IL 61704	DONALD L. WALLS PRODUCTION CONTROL MANAGER 309/662-7120	DRAWN STAMPINGS LOCKSEAM TUBE & ROLL SHAPES
R. W. DUNTEMAN COMPANY 600 SOUTH LOMBARD ROAD, BOX 1129 ADDISON IL 00101	DAVID A. TRAVER PROJECT ENGINEER 708 953 1500	EXCAVATION ROAD CONSTRUCTION & PAVING
RECON/OPTICAL, INC. CAI DIVISION 550 WEST NORTHWEST HIGHWAY BARRINGTON IL 60010-3094	DAVID J. BIEGEL MANAGER OF PURCHASES 312/381-2400	AERIAL RECONNAISSANCE CAMERAS AND EQUIPMENT SIGHTING DEVICES
STEWART-WARNER ELECTRONICS CORP. 1300 N KOSTNER AVENUE CHICAGO IL 60651	R. R. KRENEK MANAGER OF PURCHASING 312/292-3070	MILITARY EQUIPMENT LINE TRACER EQUIPMENT INFORMATION DISPLAY
SUNDSTAND CORP. SUNDSTRAND AEROSPACE/ROCKFORD OPERATIONS 4747 HARRISON AVENUE ROCKFORD IL 61125-7002	LEE K ZOLLAR SMALL BUSINESS ADMINISTRATOR 815/226-6104	AVIATION PARTS
TALLEY INDUSTRIES ELECTRODYNAMICS INCORPORATED 1200 HICKS ROAD ROLLING MEADOWS IL 60008	HOWARD E. TWEDDLE, JR. PURCHASING MANAGER 312/259-0740	ELECTRONIC CONTROL SYSTEMS ELECTRA MECHANICAL INDICATORS
T. JOHN CRANE INC. 8400 OAKTON MORTON GROVE IL 60053	RHONDA REITER PURCHASING AGENT 708/967-2880	ENGINEERED SEALS
UNIROVAL INC JOLIET A A P P O BOX 871 JOLIET IL 60434	D. KEITH HIGGINS SENIOR BUYER 815 424 2646	INACTIVE NO PRODUCTION STANDBY MAINTENANCE REHAB OF FACILITIES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNTSYS CORPORATION TITAN WHEEL INTERNATIONAL 2701 SPRUCE ST. QUINCY IL 62301	WILLIAM J. TAYLOR PURCHASING MANAGER 217/228-6011	AGRICULTURAL WHEELS AND RIMS EARTHMOVER WHEELS AND RIMS CONSTRUCTION WHEELS AND RIMS
WAGNER CASTINGS COMPANY O. BOX 1319 DECATUR IL 62525	STEVE LAKE PURCHASING MANAGER 217/428-7791	AUTOMOTIVE CASTINGS
WALTON-MARCH, INC. 1620 OLD DEERFIELD RD. P. O. BOX 340 HIGHLAND PARK IL 60035	SHARREN L. MCGARRY ADMINISTRATIVE MANAGER 312/831-2200	CLEANING CHEMICALS FOR INSTITUTIONAL/COMMERCIAL USE
WOODWARD GOVERNOR COMPANY 5001 NORTH SECOND STREET, P. O. BOX 7001 ROCKFORD IL 61125-7001	GERALD J. PEARSON SMALL BUSINESS LIAISON OFFICER 815/877-7442, EXT 201	AIRCRAFT FUEL CONTROLS HYDRO TURBINE CONTROLS
ZENITH DATA SYSTEMS CORP. 1661 FECHANVILLE RD MOUNT PROSPECT IL 60056	TERRY DEEGAN VICE PRESIDENT OF MATERIAL 616/982-3605	DESKTOP COMPUTER SYSTEMS COMPUTER TERMINALS VIDEO DISPLAY MONITORS & PRNTR
AIRFOIL TETRON INC 2500 SOUTH J STREET ELWOOD IN 46036	FRED E HIBST PURCHASING MANAGER 317/552-7301	JET ENGINE BLADES
ALLIED SIGNAL AEROSPACE CO. BENDIX GUIDANCE SYSTEMS DIV 400 SOUTH BEIGER STREET MISHAWAKA IN 46544	WILLIAM M. HAUGUEL SMALL BUSINESS LIAISON OFFICER 219/255-2111	MODULAR IMAGE INTERPRETATION SYSTEM (MIIIS) VANDAL TARGET MISSILE
ALLIED-SIGNAL CORPORATION BENDIX ENGINE CONTROLS DIV 717 NORTH BENDIX DRIVE SOUTH BEND IN 46620	KARL D. SCHWARTZ PURCHASING MANAGER 219/231-4100	FUEL CONTROLS
AM GENERAL CORP. 105 N. MILES SOUTH BEND IN 46634-7024	M. L. HOLMES, COORDINATOR SMALL-DISAD. BUS. DEVELOPMENT (219)284-2711	TACTICAL MILITARY VEHICLES MILITARY JEEPS POST OFFICE VEHICLES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BABCOCK & WILCOX CO. ERI DIVISION 10930 E 59TH STREET INDIANAPOLIS IN 46236	FRANCIS C. BENNETT SMALL BUSINESS LIAISON OFFICER 317/823-4441	MK 1 SIDEWINDER WING WEU-3/B WARHEADS M650 WARHEADS
BRISTOL-MYERS SQUIBB CO. U.S. PHARMACEUTICAL & NUTRITIONAL GROUP 2404 LLOYD EXPRESSWAY EVANSVILLE IN 47721	J. R. AHRENS SENIOR BUYER 812/429-8570	PHARMACEUTICALS DIETARY SUPPLEMENTS
COMARCO, INC. ENGINEERING SUPPORT DIV. P. O. BOX 378, R.R. #2 BLOOMFIELD IN 47424	KENNETH L. DETWILER CONTRACTS DIRECTOR 812/854-3139	PROFESSIONAL, TECHNICAL AND MANAGEMENT SUPPORT SERVICES ORDNANCE PROGRAMS
CUMMINS ENGINE COMPANY INC TECHNICAL CTR BOX NUMBER 3005 COLUMBUS IN 47202-3005	L. R. MAURER SMALL BUSINESS LIAISON OFFICER 812/377-7351	DIESEL ENGINES
FAIRFIELD MANUFACTURING, INC. P. O. BOX 7940, US 52 SOUTH LAFAYETTE IN 47903-7940	D. K. ROBERTS PURCHASING MANAGER 317/474-3474	GEARS AND GEAR ASSEMBLIES
GENERAL MOTORS CORP ALLISON GAS TURBINE DIV. P. O. BOX 420 INDIANAPOLIS IN 462060420	E. SMITH JR. SMALL BUSINESS LIAISON OFFICER 317/230-5836	GAS TURBINE ENGINES & GENERATORS
GENERAL MOTORS CORP. ALLISON TRANSMISSION DIV. P. O. BOX 894 INDIANAPOLIS IN 46206-0894	R. S. POWELL, MANAGER ADMINISTRATION & BUDGETS 317/242-6722	HEAVY DUTY TRANSMISSIONS
GENERAL MOTORS CORP. MILITARY COMBAT VEHICLES P. O. BOX 420 MCO1 INDIANAPOLIS IN 46206-0420	ED SMITH JR. SMALL BUSINESS LIAISON OFFICER 317/230-6801	CAMBAT VEHICLES
HOWMET CORP. LAPORTE CASTING DIVISION 1110 E LINCOLNWAY LAPORTE IN 46350	C. M. ROULETT BUYER 219/326-7400	GAS TURBINE COMPONENTS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
I C I AMERICAS INC INDIANA AAP HIGHWAY 62 CHARLESTOWN IN 47111	R. C. CRAIG PURCHASING SUPT 812-284-7815	AMMUNITION CHARGE COMPONENTS
ITT CORP AEROSPACE/COMMUNICATIONS DIV. 1919 WEST COOK ROAD, P. O. BOX 3700 FORT WAYNE IN 46801	S. PILLING SMALL BUSINESS LIAISON OFFICER 219/487-3047	COMMUNICATIONS
MAGNAVOX GOV'T AND IND ELECTRONICS CO. 1313 PRODUCTION ROAD FORT WAYNE IN 46808	R. O. STINSON SMALL BUSINESS LIAISON OFFICER 219/429-6041	MILITARY ELECTRONICS
MCGILL MANUFACTURING CO., INC. BEARING DIV. 909 NORTH LAFAYETTE ST. VALPARAISO IN 46383	LEONARD R. WISOWATY MANAGER PURCHASING 219/465-2317	BEARINGS
SCORFOAM CORP 3005 COMMERCIAL ROAD FT WAYNE IN 46809	BILL BANKS, INDUSTRIAL REL & PURCHASING 219/747-7485	TYPE VI CHARCOAL TYPE VII CHARCOAL
SHELF STABLE FOODS, INC. 1201 N. STOCKWELL RD. EVANSVILLE IN 47716-8308	CATHY CARTER PURCHASING SPECIALIST 812/477-5361	RETOUR BEEF/POULTRY, VEGETABLES, FRUITS
STEWART WARNER SOUTH WIND CORP. 3 INDUSTRIAL DRIVE TROY IN 47588	CRAIG D. RAUSCHER MATERIALS MANAGER 812/547-7071	HEAT TRANSFER EQUIPMENT FLUID POWER EQUIPMENT
SULLAIR CORPORATION 3700 E MICHIGAN BOULEVARD MICHIGAN CITY IN 46360	GAYLE M. HARVEY CORPORATE MATERIALS MANAGER 219/879-5451	AIR COMPRESSORS
TRW INC ROSS GEAR DIVISION 800 HEATH ST. LAFAYETTE IN 47904	JEFFREY D. BILLINGS DIRECTOR OF PURCHASING 317/423-5377	STEERING GEARS HYDRAULIC CYLINDERS HYDRAULIC MOTORS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNC INC. TRI-INDUSTRIES DIV. 333 SOUTH 3RD STREET TERRE HAUTE IN 47807	BOB PARKS SMALL BUSINESS ADMINISTRATOR 812/234-1591	AEROSPACE ENGINE COMPONENTS
UNION CARBIDE COATINGS SERVICE CORP. 1500 POLCO STREET INDIANAPOLIS IN 46224	JOHN M PUGH MANAGER, MATERIAL SERVICES 317/240-2602	METAL & CERAMIC HARDFACE COATINGS
UNIROYAL PLASTICS CO., INC. 312 NORTH HILL ST MISHAWAKA IN 46544	COLLEEN A. KENNEY SMALL BUSINESS LIAISON OFFICER 219/256-8380	AIRCRAFT FUEL CELLS CONTAINERS STORAGE TANKS
WAVETEK RF PRODUCTS, INC. 5808 CHURCHMAN BYPASS INDIANAPOLIS IN 46203	GLENN MEYER PURCHASING MANAGER 317/787-3332	COMMERCIAL ELECTRONIC TEST & MEASUREMENT EQUIPMENT
BEECH AIRCRAFT CORPORATION 9709 E. CENTRAL, P O BOX 2903 WICHITA KS 67201-2903	BARBARA REEVES SMALL BUSINESS COORDINATOR 316/681-8312	GENERAL AIRCRAFT MANUFACTURER
BRB CONTRACTORS, INC. PO BOX 8128 TOPEKA KS 66608	GREG HOGlund PROJECT MANAGER 913 232 1245	CONSTRUCTION OF WATER PLANT
GENERAL ELECTRIC CO P O BOX 797 ARKANSAS CITY KS 67005	N. L. BRANDON MANAGER PURCHASING 316/442-3600 EXT 279	MAINTENANCE REPAIR JET ENGINES
HEAVY INDUSTRIAL PO BOX 1679 WICHITA KS 67201	W. A. WICHART PROJECT MANAGER 316 268 3500	GENERAL CONTRACTOR CONSTRUCT.
HERCULES INC SUNFLOWER ARMY AMMO PLANT P O BOX 549 DESOTO KS 66018	D. G. DEVLIN SMALL BUSINESS LIAISON OFFICER 913-791-6832	OPERATING CONTRACTOR

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
IFR SYSTEMS, INC. 10200 W YORK WICHITA KS 67215-8935	JEFF L. RAY, DIRECTOR MATERIALS & PURCHASING 316/522-4981	ELECTRONIC TEST EQUIPMENT
KING RADIO CORPORATION 400 NORTH ROGERS ROAD OLATHE KS 66062	RICHARD ODELL SMALL BUSINESS LIAISON OFFICER 913/782-0400 EXT 2285	AVIONICS
KOCH REFINING CO., INC. 4111 EAST 37TH STREET NORTH WICHITA KS 67220	RICHARD D. GILSTRAP, JR GENERAL TAX COUNSEL 316/832-5905	REFINING
LAMAR ELECTRO-AIR CORP P O BOX 10 WELLINGTON KS 67152	KENNETH L. LEJUERRNE V.P. MILITARY OVERHAUL 316/326-2235	AIRCRAFT ACCESSORY & ENGINE OVERHAUL/REPAIR/MANUFACTURE
LEARJET INCORPORATED P O BOX 7707 WICHITA KS 67277	JACK TRACY MANAGER SUB-CONTRACTS 316/946-2121	EXECUTIVE AIRCRAFT
LINDER & ASSOCIATES PO BOX 1202 WICHITA KS 67201-1202	KAYE HALL, C.P.M. MATERIEL DIRECTOR 316 265 1616	ELECTRICAL PRODUCTS ELECTRICAL INSTALLATION
MARTIN K EBY CONSTRUCTION CO INC MAJOR PROJECTS AREA P O BOX 1679 WICHITA KS 67201	MAURICE R. PETERSON PROJECT MANAGER (316) 268-3635	GENERAL CONTRACTOR CONSTRUCTN
SHERWOOD CONSTRUCTION CO., INC P O BOX 9163 WICHITA KS 67277	D. L. MCNATT SUBCONTRACTS ADMINISTRATOR 405 751 3089	HIGHWAY AND HEAVY CONSTRUCTION
WITCO CORPORATION SOUTHWEST DIVISION P.O. BOX 1974 OLATHE KS 66061	MELVIN F HARRELSON CONTRACT ADMINISTRATOR 913/782-5800	LUBRICANTS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ASHLAND PETROLEUM COMPANY P O BOX 391 ASHLAND KY 41114	R D ASHMORE MGR. GENERAL PURCHASING 606/329-4947	PETROLEUM PRODUCTS
HALL CONTRACTING CORP 316 EAST NINTH STREET P O BOX 37270 LOUISVILLE KY 40232	PAULA J. WELLS PERSONNEL ASSISTANT (502) 367-6151	GENERAL CONSTRUCTION HEAVY/HIGHWAY CONSTRUCTION INDUSTRIAL CONSTRUCTION
INCISA U.S.A. INC., JV P O BOX 669 BAXTER KY 40806	L. R. CASE PROJECT ENGINEER 606 573 6261	CONSTRUCTION
MPD, INC. 316 EAST NINTH STREET OWENSBORO KY 42301	LLOYD H. ST JOHN DIRECTOR - MATERIALS (502)685-8200	MICROWAVE CIRCUIT MODULES VIDICON TUBES PLANAR ELECTRON TUBES
UNION UNDERWEAR COMPANY INC P O BOX 780 BOWLING GREEN KY 42101	E C FALLER VICE PRESIDENT, PURCHASING 502/781-6400	MENS & BOYS UNDERWEAR LADIES UNDERWEAR
ATLAS PROCESSING COMPANY P O BOX 3099 SHREVEPORT LA 71133	R S BRYSON PURCHASING MANAGER 318/632-4211	REFINED PETROLEUM PRODUCTS
AVONDALE INDUSTRIES INCORPORATED BOAT DIVISION 5100 RIVER ROAD AVONDALE LA 70094	J. WILEY THORNTON CONTRACT ADMINISTRATOR (504)436-3322	BOAT BUILDING & REPAIRS
AVONDALE SHIPYARDS INC P O BOX 50280 NEW ORLEANS LA 70150	D. P. RICHARME SMALL BUSINESS ADMINISTRATOR (504) 436-5042	SHIPBUILDING & REPAIR
BEAIRD INDUSTRIES, INC. P O BOX 31115 SHREVEPORT LA 71130-1115	B. B. MILES BUYER 318/865-6351 EXT 300	INDUSTRIAL PRESSURE VESSELS EVAPORATORS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ROOTS, THE CO. (USA) 8800 ELLERBE RD SHREVEPORT LA 71106	ARTHUR N RANFT PURCHASING MANAGER 318/861-8246	PHARMACEUTICAL PREPARATIONS
CENTRAL GULF LINES, INC. 650 POYDRAS ST, SUITE 1700, PO BOX 53366 NEW ORLEANS LA 70153	DONNA JOHNSON SR. MANAGER, TAXATION 504/593-8311	INTERNATIONAL MARINE TRANSP.
DEMOPULOS AND FERGUSON, INC. 330 MARSHALL STREET, SUITE 700 SHREVEPORT LA 71101-3038	DAVID RUSSELL JOHNS, JR. ARCHITECT 318-221-7117	ARCHITECTURAL AND ENGINEERING
GREAT LAKES DREDGE & DOCK CO. 3850 N. CAUSEWAY BLVD., SUITE 1830 METARIE LA 70002	D. A. FISHER DIVISION OFFICE MANAGER 504 832 4290	DREDGING
GULF COAST TRAILING CO P O BOX 10 KENNER LA 70063	EDGAR B. DIXEY ADMINISTRATIVE MANAGER 504 461 9230	HOPPER DREDGING
GULF ENGINEERS & CONSULTANTS, INC. P O BOX 2996 BATON ROUGE LA 70821-2996	VERDI ADAM PRESIDENT 504 343-3812	ENGINEERING CONTRACT RESEARCH
J. H. RUTTER REX MFG. CO., INC. 145 ROBERT E. LEE BLVD P.O. BOX 24010 NEW ORLEANS LA 70124	BERTHA C. SWANNER SBA ADMINISTRATOR 504/283-7373	SHIRTS TROUSERS
JAMES T L & CO INC P O BOX 826 KENNER LA 70063	W. R. BROUSSARD ADMINISTRATIVE ASSISTANT 504-467-6000	DREDGING
MCANINCH CORPORATION 525 S W. 5TH, SUITE A DES MOINES LA 50309	DAVID A. MANNING TREASURER 515 237 3500	CONSTRUCTION-EARTHWORK UNDERGROUND UTILITIES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MCDERMOTT INC MCDERMOTT SHIPYARD P O BOX 588 AMELIA LA 70340	LOU TAMPORELLO JR CONTRACT ADMINISTRATOR (504) 631-7552	SHIPYARD
MCINNIS BROTHERS CONSTRUCTION, INC. 119 PEARL STREET MINDEN LA 71055	SHERRIE McMURRAY PLAN ADMINISTRATOR 318 377 6134	CONSTRUCTION
MIKE HOOKS INC POST OFFICE BOX 1525 LAKE CHARLES LA 70602	STEVE BAUDOIN OFFICE MANAGER 318-436-6693	MARINE DREDGING
OLIN CORPORATION OLIN CHEMICALS INTERSTATE 10 WEST LAKE CHARLES LA 70601	S. D. TURNER PURCHASING AGENT I 308/491-3404	CHEMICALS R & D DEFENSE/BRASS PRODUCTS
TEXTRON MARINE SYSTEMS 6600 PLAZA DRIVE NEW ORLEANS LA 70127	LISA S LAIGAST SMALL BUSINESS ADMINISTRATOR (504) 245-6648	AIR CUSHION VEHICLES SURFACE EFFECT SHIPS
THIOKOL CORPORATION LOUISIANA ARMY AMMO P O BOX 30058 SHREVEPORT LA 71130	PIERRE R. ROUSSET, SBLO 318-459-5183	LOAD ASSEMBLE AND PACK AMMUNITION MFG OF AMMUNITION METAL PARTS
WATERMAN STEAMSHIP CORPORATION 650 POYDRAS ST., SUITE 18000 NEW ORLEANS LA 70153	DONNAL L. JOHNSON SR. MANAGER, FINANCIAL ACCTG 504/593-8311	OCEAN FREIGHT CARRIAGE
ADAMS & RUSSELL, INC. ANTENNA & MICROWAVE DIV. HAVERHILL RD AMESBURY MA 01913	BRENDAN W. SMITH PURCHASING MANAGER 617/388-5210 EXT495	MICROWAVE COAXIAL CABLES MICROWAVE ANTENNAS
ALMER HUNTLEY, JR. & ASSOCIATES INC 30 INDUSTRIAL DRIVE EAST NORTHAMPTON MA 01060	CAROLE A. BROWN ADMINISTRATIVE ASSISTANT 413 584 7444	A&E SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AMERICAN ENVIRONMENTAL SERVICES, INC 135 LUNDQUIST DRIVE BRAINTREE MA 02184-9182	PAUL G. BUCKLEY CONTRACT ADMINISTRATOR 617-849-1050	ASBESTOS ABATEMENT TANK REMOVAL CONTAMINATED SOIL REMOVAL
AMERICAN OPTICAL CORPORATION 14 MECHANIC STREET SOUTHBRIDGE MA 01550	RALPH W. HEATH CONTROLLER 508/765-2086	EYEGLASS LENSES OPHTHALMIC FRAMES SAFETY PRODUCTS
AMETEK AEROSPACE PRODUCTS, INC. 50 FORDHAM ROAD WILMINGTON MA 01887	THOMAS J. LECARON PROCUREMENT PRACTICES MGR 508/937-4819	COCKPIT DISPLAY INSTRUMENTS FUEL MEASUREMENTS FLIGHT INSTRUMENTS
ANALOG DEVICES SEMICONDUCTOR DIV. 804 WOBURN RD. WILMINGTON MA 01887	STEPHEN J. HARRINGTON PURCHASING MANAGER 617/937-2408	ELECTRONIC DATA ACQUISITION DEVICES MEASUREMENT & CONTROL DEVICES
ANALYTIC SCIENCES CORP. (THE) 55 WALKERS BROOK DRIVE READING MA 01867	L. J. GREEN, DIRECTOR CONTRACTS AND BUS. OPERATIONS 617/942-2000 X 2136	COMPUTER-BASED ANALYTIC SVCS
ANDERSON-NICHOLS & COMPANY, INC 31 ST. JAMES AVENUE BOSTON MA 02116	WARREN F. DANIELL, JR. EXECUTIVE VICE PRESIDENT 617 695 3400	ENGINEERING & ARCHITECTURAL SERVICES
AVCO RESEARCH LAB., INC. 2385 REVERE BEACH PARKWAY EVERETT MA 02149	BARBARA A. RILEY SMALL BUSINESS LIAISON OFFICER 617/381-4248	BASIC & APPLIED RESEARCH
BABCO TETRON 54 CHERRY HILL DRIVE DANVERS MA 01923	BARBARA J. DIMENTO SMALL BUSINESS LIAISON OFFICER 508/777-8892 EXT 312	AIRCRAFT ENGINE COMPONENTS
BAIRD CORPORATION AN IMO INDUSTRIES COMPANY 125 MIDDLESEX TURNPIKE BEDFORD MA 01730	C. J. McDONALD, JR. SENIOR BUYER/SBLO 617/276-6046	NIGHT VISION, ANALYTICAL, OPTICAL, AND MEDICAL EQUIPMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BARLETTA ENGINEERING CORPORATION 10 WHIPPLE AVENUE MA 02131 ROSLINDALE	HUGH C. ALLEN PRESIDENT 617-524-4710	HEAVY CONSTRUCTION
BIRD-JOHNSON COMPANY 110 NORFOLK STREET MA 02081 WALPOLE	DAVID L. VAN SCHAGEN MANAGER, MATERIALS 508/668-9610	MARINE PROPELLERS AND LATERAL THRUSTERS HYDRAULIC ACTUATORS AND MOTORS
BOLT BERANEK & NEWMAN, INC. 10 FAWCET ST. MA 02138 CAMBRIDGE	JOHN FORCUCCI PURCHASING MANAGER/SBLO 617/873-3365	CONSULTING RESEARCH & DEVELOP IN INFORMATION SCIENCES & COMPUTER TECHNOLOGY
CHAMBERLAIN MFG CORP. NEW BEDFORD DIV 117 KING STREET MA 02745 NEW BEDFORD	E. LAFLEUR CONTRACT COORDINATOR 508/996-5621	AMMUNITION
CHARLES STARK DRAPER LABS INC 555 TECHNOLOGY SQUARE MA 02139 CAMBRIDGE	EDWIN H. PORTER, JR. DIRECTOR, BUSINESS OFFICE (617) 258-3541	RESEARCH & DEVELOPMENT IN INERTIAL GUIDANCE
CLEAN HARBORS OF KINGSTON INC 1200 CROWN COLONY DRIVE MA 02169 QUINCY	MICHAEL VIRTA SENIOR PROJECT MANAGER 617 848 2752	ENVIRONMENTAL SERVICES TANK SERVICES POLLUTION SERVICES
CVD INC. A SUBSIDIARY OF MORTON INTERNATIONAL 185 NEW BOSTON STREET MA 01801 WOBBURN	TODD A. LIBBY SMALL BUSINESS LIAISON OFFICER 617/933-9243	ADVANCED OPTICAL MATERIALS R & D
DYNAMICS RESEARCH CORPORATION 60 CONCORD STREET MA 01887 WILMINGTON	ARTHUR BROWN, DIRECTOR CONTRACTS AND ADMINISTRATION 508/475-9090 EXT 2206	COMPUTER SOFTWARE GUIDANCE SYSTEMS
EML RESEARCH, INC. 2 FOX RD MA 01749 HUDSON	DARYL A. HEDLUND CONTRACTS ADMINISTRATOR 508/562-2933	R & D IN ELECTRO-MAGNETIC TECH

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL ELECTRIC CO AIRCRAFT ENGINE GRP 1000 WESTERN AVE LYNN MA 01910	V. M. FOLSOM, MANAGER SMALL & DISADV BUSINESS PROGS 617/594-4427	JET ENGINE
GENERAL ELECTRIC CO. AUTOMATED SYSTEMS DEPT P O BOX 588 BURLINGTON MA 01803	E M POUCH MANAGER, MATERIALS PROGRAMS 617/229-3470	AUTOMATIC TEST SYSTEMS COMMAND & CONTROL ELECTRONIC WARFARE SYSTEMS
GENERAL ELECTRIC CO. NAVAL AND DRIVE TURBINE SYSTEMS DEPT. 166 BOULDER DRIVE FITCHBURG MA 01420	RONALD N MERKEL MGR SOURCING SPT & ADMIN 508/343-1378	STEAM TURBINES COMPRESSORS
GENERAL ELECTRIC COMPANY DEFENSE SYSTEMS DIVISION 100 PLASTICS AVE PITTSFIELD MA 01201-3698	D. A. WARREN SOURCING COMPLIANCE (413)494-5116	MISSILE FIRE CONTROL AND GUIDANCE SYS. TURRET DRIVE SYSTEMS
GEO-CENTERS, INC. 7 WELLS AVENUE NEWTON CENTRE MA 02159	MARIDEE N. KIRWIN CONTRACTS MANAGER 617/964-7070	RESEARCH & DEVELOPMENT
GOLDBERG-ZOINO & ASSOCIATES INC 320 NEEDHAM STREET NEWTON UPPER FAL MA 02164	GREGORY R. MORLEY SR. PROJECT MANAGER 603 623 3600	GEOTECHNICAL ENGINEERING AND ASSOCIATED WORK
GTE GOVERNMENT SYST CORP MOBILE SUBSCRIBER EQUIP DIV 400 JOHN QUINCY ADAMS RD. TAUNTON MA 02780	RICHARD B. KENDALL SMALL BUSINESS LIAISON OFFICER 508/880-4532	MOBILE SUBSCRIBER EQUIPMENT
GTE GOVERNMENT SYSTEMS CORP ELECT SYSTEMS AND SERVICES 1 RESEARCH DRIVE WESTBOROUGH MA 01581	EDWIN H KLIGERMAN SMALL BUSINESS LIAISON OFFICER 508/870-5214	ELECTRONICS ENGINEERING
GTE GOVERNMENT SYSTEMS CORP. STRATEGIC SYSTEMS DIV. ONE RESEARCH ROAD WESTBOROUGH MA 01581	DONNA M. POPSUJ SMALL-DISADV BUS LIAISON OFCR 508/870-4657	SYSTEMS ENGINEERING C3 COMMUNICATIONS EQUIPMENT LITHIUM POWER SOURCE

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GTE GOVT SYSTEMS COMMAND CONTROL & COMMUNICATIONS SYSTS 77 A STREET NEEDHAM MA 02194	JOHN H. McMULLEN, JR. SMALL BUSINESS LIAISON OFFICER 617/455-5296	ELECTRONIC COMMUNICATION SYSTEMS
GTE LABORATORIES INC 40 SYLVAN ROAD WALTHAM MA 02154	THERESA GRAZIANI CONTRACTS ADMINISTRATOR 617/466-2279	RESEARCH AND DEVELOPMENT
GZA DRILLING INC. 1215 W. CHESTNUT STREET BROCKTON MA 02401	GARY G. SARKISIAN CONTROLLER 508 583 8522	TEST BORINGS/ENVIRONMENTAL DRILLING
GZA REMEDIATION, INC. 27 CHRISTINA STREET NEWTON UF MA 02164	LINDA P. AYRES EXECUTIVE ASSISTANT 617 244-7099	ENVIRONMENTAL REMEDIATION SVCS
HAEMONETICS CORPORATION 400 WOOD RD. BRAINTREE MA 02184	MICHAEL HAAFEARS PLANNING & LOGISTICS MANAGER 617/848-7100	MEDICAL/BLOOD PROCESSING EQUIP & DISPOSABLES
HALEY & ALDRICH, INC 53 CHARLES STREET CAMBRIDGE MA 02141	DOUGLAS G. GIFFORD VICE PRESIDENT 617 494 1606	CONSULTING GEOTECHNICAL ENGINEERING
IMO INDUSTRIES, INC. WARREN PUMPS DIV. BRIDGES AVE. WARREN MA 01083	MARK KORZEK PROCUREMENT MANAGER 413/436-7711	PUMPS, PUMP PARTS & REPAIRS
INFRAMETRICS, INC. 16 ESQUIRE RD. BILLERICA MA 01862	ZEEV BEN-AZAY SUBCONTRACT MANAGER 508/670-5555	INFRARED-NIGHT VISION SYSTS CHEMICAL DETECTORS
KOLLMORGEN CORP ELECTRO-OPTICAL DIVISION 347 KING STREET NORTHAMPTON MA 01060-2390	PAUL K. DUTRA, SBLO MANAGER OF PROCUREMENT 413/586-2330	PRECISION ELECTRO/OPTICAL INSTRUMENTS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LITTLE ARTHUR D INC 20 ACORN PARK CAMBRIDGE MA 02140	HELEN I. MACDONALD CONTRACTS MANAGER 617/864-5770	RESEARCH & DEVELOPMENT MANAGEMENT CONSULTANT ENGINEERING SERVICES
LITTON SYSTEMS INC ITEK OPTICAL SYSTEMS DIV 10 MAGUIRE ROAD LEXINGTON MA 02173-3199	E. R. LANDERS DIRECTOR, MATERIEL 617/276-2563	ELECTRO-OPTICAL AND OPTICAL SYSTEMS MIRRORS AND LENSES
LORAL INFRARED & IMAGING SYSTEMS, INC. 2 FORBES ROAD LEXINGTON MA 02173-7393	DONALD J. LAVOIE SMALL BUSINESS LIAISON OFFICER 508/460-5540	ELECTRO-OPTICAL INSTRUMENTS INFRARED DETECTORS
M I T LINCOLN LABORATORY 244 WOOD STREET LEXINGTON MA 02173	DANIEL R. COAKLEY PURCHASING MANAGER 617-981-7130	RESEARCH AND DEVELOPMENT WORK IN ADVANCED ELECTRONICS
M/A COM INC MICRO WAVE ASSOCIATES 7 NEW ENGLAND EXECUTIVE PARK BURLINGTON MA 01803	DAVID LEVINE, DIRECTOR CORPORATE PURCHASING COORD. 617/272-3000	ELECTRONIC COMPONENTS COMMUNICATION EQUIPMENT
MASSACHUSETTS INSTITUTE OF TECHNOLOGY 77 MASSACHUSETTS AVENUE CAMBRIDGE MA 02139	BARRY ROWE DIRECTOR, PURCHASING & STORES (617) 253-7243	EDUCATIONAL INSTITUTION
METCALF & EDDY INC 30 HARVARD MILL SQUARE WAKEFIELD MA 01880	MICHAEL A. MCGRATH PROJECT ENGINEER 617-246-5200 EXT 4091	A & E SERVICES
MIDDLETON AREOSPACE CORP. 206 SOUTH MAIN STREET MIDDLETON MA 01949	LENORA SABELLI PURCHASING MANAGER 507/724-6000	AEROSPACE PRECISION MACHINING
MITRE CORPORATION P O BOX 208 BEDFORD MA 01730	HENRY T SPIERS CONTRACTS MANAGER 617/271-2471	RESEARCH AND DEVELOPMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NORTHERN RESEARCH & ENGINEERING CORP. 39 OLYMPIA AVE. WOBURN MA 01801	PAT CAPONE DIRECTOR, PRODUCT MANAGEMENT 617/935-9050	RESEARCH AND DEVELOPMENT DYNAMOMETER
NORTON CO. DIAMOND FILM GODDARD ROAD NORTHBORO MA 01532	JUNE HOYLE SMALL BUSINESS LIAISON OFFICER 508/351-7949	R & D
PRIME COMPUTER, INC. PRIME PARK NATICK MA 01760	WALTER LIND MANAGER, PROC. ADMIN. & CEP 508/855-8000 EXT 7729	CAD/CAM SYSTEMS MINICOMPUTER SYSTEMS COMPUTERS
RAYTHEON COMPANY EQUIPMENT DIVISION 1001 BOSTON POST ROAD MARLBOROUGH MA 01752	CATHERINE HURLEY MANAGER, CONTRACT COMPLIANCE. 508/490-1276	ELECTRONIC EQUIPMENT RADARS COMPUTERS
RAYTHEON COMPANY MICROWAVE & POWER TUBE 190 WILLOW STREET WALTHAM MA 02254	G. J. GRADY SMALL BUSINESS LIAISON OFFICER 617/642-3813	MICROWAVE TUBES MAGNETIC PRODUCTS
RAYTHEON COMPANY MISSILE SYS DIV-ANDOVER 350 LOWELL STREET ANDOVER MA 01810	JAMES J LAPOINTE MANAGER, PROCUREMENT PLANNING 508/470-5823	PATRIOT AND HAWK MISSILE AND GROUND EQUIPMENT
RAYTHEON COMPANY MISSILE SYSTEMS DIV BOX 740 WOBURN STREET LOWELL MA 01853	JOHN J. NORTON PROCUREMENT MANAGER 508/458-5920	MISSILES
RAYTHEON COMPANY MISSILES SYSTEMS DIV, BEDFORD LABS 50 APPLE HILL DRIVE P. O. BOX 1201 TEWKSBURY MA 01876-0901	VINCENT E. LOPILATO SMALL BUSINESS LIAISON OFFICER 508/858-1032	AIR DEFENSE MISSILE SYSTEMS
RAYTHEON COMPANY RESEARCH DIVISION 131 SPRING STREET LEXINGTON MA 02173	BARRY SALKOVITZ MATERIALS MANAGER 617/860-3122	SEMICONDUCTOR DEVICES & COMPONENTS INFRARED MATERIALS & COMPONENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RAYTHEON SERVICE CO 2 WAYSIDE AVE BURLINGTON MA 01803	DANIEL J. CAVANAUGH, SMALL BUSINESS LIAISON OFFICER 617/272-9300 EXT2244	INSTALLATION SERVICES EQUIPMENT REPAIR SYSTEM MAINTENANCE
SCHAFER, W. J. ASSOCIATES, INC. 321 BILLERICA ROAD CHELMSFORD MA 01824-4191	DIANA WHITTY SR. CONTRACT ADMINISTRATOR 508/256-2070	R & D
SCHOFIELD BROTHERS, INC. 1071 WORCESTER ROAD FRAMINGHAM MA 01701	DEAN A. SCHOFIELD PRESIDENT (566)879-0030	LAND SURVEYING SVCS CIVIL ENGINEERING SVCS
SOFTECH, INC. 460 TOTTEN POND RD. WALTHAM MA 02154	CAROL WOODS PURCHASING MANAGER 617/890-6900	CUSTOM SOFTWARE DESIGN
SVERDRUP CORPORATION 38 CHAUNCEY ST BOSTON MA 02111	PAUL LUTKEVICH PROJECT MANAGER 617 482 7880	ENGINEERING/ARCHITECTURAL SVCS
TEXAS INSTRUMENTS INC. MATERIALS & CONTROL GROUP 34 FOREST STREET ATTLEBORO MA 02703	AGNES CORDOZO, SMALL & DISADVANTAGED BUSINESS COORD 508/699-1016	CIRCUIT BREAKERS SWITCHES THERMOSTATS
TEXTRON DEFENSE SYSTEMS 201 LOWELL STREET WILMINGTON MA 01887	BARBARA A. RILEY SMALL BUSINESS LIAISON OFFICER 508/657-1747	R & D STRATEGIC SYSTEMS R & D TACTICAL SYSTEMS ADV RE-ENTRY & SPACE TECHNOLOG
TEXTRON SPECIALTY MATERIALS 2 INDUSTRIAL AVENUE LOWELL MA 01851	LINDA CAGLE PURCHASING MANAGER 508/454-5712	BORON PRODUCTS GRAPHITE PRODUCTS FIRE PRODUCTS
VARIAN ASSOCIATES BEVERLY MICROWAVE DIVISION SALEM ROAD BEVERLY MA 01915-5595	CHRIS DELORENZO PURCHASING MANAGER 508/922-6000 EXT 647	MAGETRON TUBE COMPONENTS & EQUIPMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WENTWORTH INSTITUTE OF TECHNOLOGY ATTN: WENTWORTH LABS 550 HUNTINGTON AVENUE BOSTON MA 02115	RICHARD B. GATES DIRECTOR, WENTWORTH LABS (617) 445-0882	ELECTRONICS RESEARCH PAYLOAD FABRICATION & SUPPORT
WYMAN-GORDON COMPANY FASTERN DIVISION 244 WORCESTER STREET NORTH GRAFTON MA 01536	GARY E. TENCZAR SMALL BUSINESS LIAISON OFFICER 508/756-5111 EXT 5502	CLOSED DIE FORGING
XEROX ADVANCED INFORMATION TECHNOLOGY FOUR CAMBRIDGE CENTER 4TH FLOOR CAMBRIDGE MA 02142	PATRICIA A. ADAMS SMALL BUSINESS LIAISON OFFICER 617/499-4420	DBMS CONSULTING DBMS RESEARCH DBMS PRODUCTS
AAI CORPORATION P O BOX 153 HUNT VALLEY MD 21030-0153	ROBERT W. HEFLIN PURCHASING MANAGER 301/628-3333	U S GOVT CONTRACTS MIL SALES TO FOREIGN COUNTRIES SALES TO IND & LAW ENFOR GRPS
AAI MANUFACTURING ASSEMBLY, INC. POST OFFICE BOX 395 HUNT VALLEY MD 21030-0395	JOANNE J. MILLER SENIOR SUBCONTRACT ADMIN. 301/584-2651	LAW ENFORCEMENT PRODUCTS
AAI SYSTEMS MANAGEMENT INC. P. O. BOX 238 HUNT VALLEY MD 21030-0238	S. STANSBURY BRADY, JR. MANAGER OF CONTRACTS 301/785-3217	PROFESSIONAL SERVICES FLIGHT SIMULATORS FIRING FIGHTING TRAINERS
ADVANCED BIOSCIENCE LABORATORIES, INC 1330-A PICCARD DRIVE ROCKVILLE MD 20850	WILLIAM E. BOYD MANAGER, PURCHASING 301 258 5200	LIFE SCIENCE RESEARCH
ALLIANT TECHSYSTEMS SIGNAL ANALYSIS CENTER 2ND STREET EXTENDED P. O. BOX 391 ANNAPOLIS MD 21404	L STEVENS MATERIALS SUPERVISOR 301/841-6069	ELECTRONIC SIGNAL ANALYSIS
ALLIED-SIGNAL AEROSPACE CO. BENDIX COMMUNICATIONS DIV. 1300 EAST JOPPA ROAD BALTIMORE MD 21204	F W HALEY DIRECTOR OF MATERIAL 301/583-4426	ELECTRONIC COMMUNICATION DEVICES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ARC PROFESSIONAL SERVICES GROUP, INC. 1375 PICCARD DRIVE ROCKVILLE MD 20850	TRACY L. MILLER SMALL BUSINESS LIAISON OFFICER 301/670-2200	PROFESSIONAL & TECHNICAL SVCS
ARINC RESEARCH CORPORATION 2551 RIVA ROAD ANNAPOLIS MD 21401	MICHAEL A. DIGORGE SMALL BUSINESS LIAISON OFFICER 301/266-4000	ENGINEERING SERVICES
BENDIX FIELD ENGINEERING CORPORATION ONE BENDIX ROAD COLUMBIA MD 21045	JAMES R. RUTH MANAGER OF PURCHASING 301/964-7000	FIELD ENGINEERING SERVICES
BOOZ ALLEN & HAMILTON INC 4330 EAST WEST HIGHWAY BETHESDA MD 20814	STEVEN R. FUSCHER DIRECTOR OF CONTRACTS 301/951-2655	RESEARCH AND DEVELOPMENT PROFESSIONAL SERVICES
BURNSIDE-OTT AVIATION TRAINING CENTER 175 ADMIRAL COCHRANE DRIVE ANNAPOLIS MD 21401	RAY M. SHUPE VICE PRESIDENT, CONTRACT ADMIN (904) 477-7360	MAINTENANCE-AIRCRAFT SERVICES MAINTENANCE-AIRCRAFT CMPNENTS INSTRUCTIONAL SERVICES
DENRO, INC. 9318 GAITHER RD. GAITHERSBURG MD 20877	ROSETTA RAINERI PURCHASING MANAGER 301/840-1555	COMMUNICATION SWITCHING SYSTEMS
EG&G WASHINGTON ANALYTICAL SVCS CTR, INC. 1396 PICCARD DRIVE ROCKVILLE MD 20850	RICHARD P. PELOQUIN SMALL BUSINESS LIAISON OFFICER 301/840-3149	ENGINEERING & MANAGEMENT SVC
ENVIRONMENTAL TECHNOLOGIES GROUP, INC. ENVIRONMENTAL SYSTEMS DIV. 1400 TAYLOR AVENUE, P.O. BOX 9840 BALTIMORE MD 21284-9840	T. EDMONDS PURCHASING MANAGER 301/321-5208	METEOROLOGICAL PRODUCTS TOXIC AGENT DETECTORS
ERC BIOSERVICES CORPORATION 1055 FIRST STREET ROCKVILLE MD 20850	JANICE COMOLLI ACCOUNTING MANAGER 301 217 9663	LABORATORY MANAGEMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY

SMALL BUSINESS LIAISON OFFICER

PRODUCT OR SERVICE LINE

FAIRCHILD CORPORATION
FAIRCHILD DEFENSE
20301 CENTURY BOULEVARD
GERMANTOWN MD 20874-1182

MILITARY AVIONICS SUBSYSTEMS

FAIRCHILD SPACE CO.
20301 CENTURY BLVD
GERMANTOWN MD 20874-1181

DESIGN DATA HANDLING EQUIPMENT
FOR SPACE SATELLITES
ELECTRONIC ENGINEERING

GENERAL PHYSICS CORP.
6700 ALEXANDER BELL DRIVE
COLUMBIA MD 21046

JOHN BJORK
GOV'T GROUP CONTROLLER
301/290-2348

TRAINING
RESEARCH & DEVELOPMENT

GEOMET TECHNOLOGIES, INC.
20251 CENTURY BLVD
GERMANTOWN MD 20874

CHEMICAL PROTECTIVE CLOTHING
ENVIRONMENTAL RESEARCH AND
CONSULTING

GREENHORNE & O'MARA, INC.
9001 EDMONSTON ROAD
GREENBELT MD 20770

FREDERICK L. SCOGGINS
SENIOR ADMIN PROJECT MGR
301 982-2800

EARTH SCIENCES, HYDROLOGY
OCEANOGRAPHY, LAND DEVELOP.
GEOGRAPHIC INFO SYS

HALLIBURTON NUS ENVIRONMENTAL, INC.
910 CLOPPER RD.
GAITHERSBURG MD 20877

CONSULTING SERVICES

IIIT RESEARCH INSTITUTE
185 ADMIRAL COCHRANE DRIVE
ANNAPOLIS MD 21401

RESEARCH AND DEVELOPMENT

JOHNS HOPKINS UNIV
APPLIED PHYSICS LAB
JOHNS HOPKINS ROAD
LAUREL MD 20723-6099

RESEARCH AND DEVELOPMENT

JSA HEALTHCARE CORPORATION
P O BOX 1305
COLUMBIA MD 21044

HEALTH SERVICES

JOANNE CARUSO
CONTRACT ANALYST
301/964-2811

J. K. LUTZ
SMALL BUSINESS LIAISON OFFICER
(301) 953-5216

BURNES B. THOMAS JR.
DIRECTOR OF ADMINISTRATION
301/626-7004

EDWARD G. BURTELL JR.
SR CONTRACTS ADMINISTRATOR
412/747-7501

ROB CRAMER
SMALL BUSINESS ADMINISTRATOR
(301)428-1279

ROB CRAMER
SMALL BUSINESS LIAISON OFFICER
301/428-1279

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LITTON SYSTEMS INC AMECOM DIVISION 5115 CALVERT ROAD COLLEGE PARK MD 20740	B. A. FULMER SB/SDB ADMINISTRATOR 301/454-9096	HF COMMUNICATIONS SYSTEMS PASSIVE DETECTION SYSTEMS TACTICAL RECONNAISSANCE SYSTEMS
MAR INC. 6110 EXECUTIVE BLVD. SUITE 410 ROCKVILLE MD 20852	SUSANNA F. SIMKO DIRECTOR OF ACQUISITION 301/231-0100	TECHNICAL SERVICES
MARTIN MARIETTA AERO & NAVAL SYSTEMS AEROSPACE 103 CHESAPEAKE PARK PLAZA BALTIMORE MD 21220	R. C. BRENDEN SMALL BUSINESS ADMINISTRATOR 301/682-1248	NAVAL SYSTEMS AIR FORCE MISSILE ARM MISSILES
MARTIN MARIETTA CORP AERO & NAVAL SYSTEMS 6711 BAYMEADOW DRIVE GLEN BURNIE MD 21060	BARBARA KAZMIERCZAK SMALL BUSINESS LIAISON OFFICER 301/787-3885	TOWED SONAR ARRAYS MARINE INSTRUMENTATION
MAXIMA CORPORATION 4200 PARLIAMENT PLACETREET LANHAM MD 20706	CATHLEEN J. BOYER SR. CONTRACT ADMINISTRATOR (301)306-7421	SYSTEMS OPERATIONS SUPPORT MECHANICAL & ELECTRONIC DESIGN
QAO CORPORATION 7500 GREENWAY CENTER GREENBELT MD 20770	SUSAN KEHOE PROCUREMENT MANAGER 301/345-0750	SYSTEMS DEVELOPMENT AEROSPACE ENGINEERING FACILITIES MANAGEMENT
OMNI CONTRACTORS, INC. 7500 OLD GEORGETOWN ROAD BETHESDA MD 20814	CHRIS A. BUCHER SR. PROJECT MANAGER 301 657 6800	CONSTRUCTION
RACAL COMMUNICATIONS INC 5 RESEARCH PLACE ROCKVILLE MD 20850	ROBERT A. BRAUN DIRECTOR OF CONTRACTS 301/948-4420 EXT237	HF RADIO RECEIVERS DIGITAL COMMUNICATIONS DEVICES BATTERY CHARGERS & BATTERIES
SHORROCK MILITARY SYSTEMS, INC. 7272 PARK CIRCLE DRIVE, SUITE 140 HANOVER MD 21076	RICHARD FAIRBOURN OPERATIONS MANAGER 301 796-1516	CONSTRUCTION

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
THE ORKAND CORPORATION 8484 GEORGIA AVENUE, SUITE 1000 SILVER SPRING MD 20910	RALPH J. GASTON CONTRACT MANAGER (301) 585-8480	ADP SERVICES
THIOL CORPORATION TACTICAL OPS/ELKTON DIVISION P O BOX 241 MD 21921 ELKTON	MAURICE D. PARKS MANAGER PROCUREMENT 301/392-1552	STAR ROCKET MOTORS MX LEGG & TVC ALTAIR-POSEIDON GAS GENERATORS
VITRO CORPORATION 14000 GEORGIA AVE SILVER SPRING MD 20906-2972	R. J. DAVIS SMALL BUSINESS LIAISON OFFICER 301/231-1960	ENGINEERING SERVICES
W. M. SCHLOSSER CO., INC 2400 51ST PLACE MD 20781 HYATTSVILLE	ANDREW SCHLOSSER PRESIDENT 301 773 1300	CONSTRUCTION
WESTINGHOUSE ELECTRIC CORP ELECTRIC SYSTEMS GROUP P O BOX 1693 MD 21203 BALTIMORE	VOLTAIRE C WALKER, MANAGER SOCIOECONOMIC PROCUREMENT 301/765-8269	AVIONICS FIRE CONTROL SYSTEMS GUIDANCE SYSTEMS
WHITMAN, REQUARDT & ASSOCIATES 2315 SAINT PAUL STREET MD 21218 BALTIMORE	CHARLES R. LORTZ PARTNER (301) 235-3450	ENGINEERING DESIGN
BATH IRON WORKS CORPORATION 700 WASHINGTON STREET ME 04530 BATH	MARGARET CARPENTER SMALL BUSINESS LIAISON OFFICER (207) 442-1057	SHIPBUILDING
SACO DEFENSE INC. A SUB OF CHAMBERLAIN MFG. CORP. 291 NORTH STREET ME 04072 SACO	LAURA BERNIER SMALL BUSINESS LIAISON OFFICER 207/283-3611	ORDNANCE MATERIEL
AAR BROOKS & PERKINS CORP. ADVANCED STRUCTURES DIVISION 12633 INKSTER ROAD MI 48150 LIVONIA	C O KRISHER MANAGER, SALES ADMINISTRATION 313/522-2000	CARGO HANDLING SYSTEM AIRCRAFT AEROSPACE COMPONENTS LONG TERM STORAGE SYSTEM

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AAR BROOKS & PERKINS CORP. CADILLAC MANUFACTURING DIV. 201 HAYNES ST/PO BOX 550 CADILLAC MI 49601	A. BARBARA FOSTER SMALL BUSINESS LIAISON SPEC. 616/775-8808	AIR CARGO PALLETS
AEROQUIP CORPORATION AEROSPACE DIVISION 300 SOUTH EAST AVENUE JACKSON MI 49203-1972	MICKEY CROMLEY SMALL BUSINESS LIAISON OFFICER 517/787-8121	AIRCRAFT HOSE ASSEMBLIES AIRCRAFT COUPLING ASSEMBLIES
ALLIED-SIGNAL AEROSPACE CORP. BENDIX GSD COURTER OPERATIONS 375 N LAKE STREET BOYNE CITY MI 49712	CAL L. GOTTS PURCHASING MANAGER 616/582-6526 EXT 280	GYROS INDICATORS/SERVO MECH ACCELEROMETERS
ARMORED VEHICLE TECHNOLOGIES ASSOC. 850 STEPHENSON HIGHWAY, SUITE 700 TROY MI 48083	F. J. SCHMIEGE SENIOR SUBCONTRACT ADMIN 313/589-5550	TRACKED VEHICLE CONCEPTS
BABCOCK INDUSTRIES INC. ACCO CONTROLS GROUP 1014 ERIE ST. ADRIAN MI 49221-0608	MARY SCOTT SALES ADMINISTRATOR 517/465-4912	AERIAL TOWLINES ANTENNA LINES COMPONENT PARTS
BLACKMER PUMP A DOVER RESOURCES COMPANY 1809 CENTURY AVENUE GRAND RAPIDS MI 49509	DEBRA REYNOLDS, MANAGER GOV'T SALES & CONTRACT ADMIN 616/241-1611	ROTARY PUMPS PUMP PARTS REPAIR SERVICE
CADILLAC GAGE TEXTRON 25760 GROESBECK HIGHWAY WARREN MI 48089	CHRISTOPHER G. SMITH SMALL BUSINESS LIAISON OFFICER 313/777-7100	COMBAT VEHICLE OPERATIONS
CADILLAC GAGE TEXTRON CONTROL SYSTEMS OPERATIONS 25760 GROESBECK WARREN MI 48090	DONALD P. STANCHINA PURCHASING MANAGER 313/777-7100	CONTROL SYSTEMS
CHROMALLOY COMPRESSOR TECHNOLOGIES TES DIV. NO ADDRESS REPORTED ESSEXVILLE MI 48732	STEPHEN R. HODITE SMALL BUSINESS LIAISON OFFICER (517) 893-7562	AIRCRAFT COMPONENT PARTS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DANA CORP. BEAVER AEROSPACE DIVISION 1970 BIG BEAVER RD. PO BOX 1199 TROY MI 48099	LYLE BREWER MATERIALS MANAGER 313/689-3100	BALL SCREWS ACTUATORS SPLINES
DETROIT DIESEL CORPORATION 13400 OUTER DRIVE WEST DETROIT MI 48239-4001	DENNIS B. DART, MANAGER SMALL BUS/MINORITY DEVELOPMENT 313/592-7744	DIESEL ENGINES DIESEL ENGINE PARTS ENGINEERING SERVICES
DOW CHEMICAL CO. CONTRACT R & D 1801 BUILDING MIDLAND MI 48674	P. W. TOWER SMALL BUSINESS LIAISON OFFICER 517/636-1355	R & D POLYMERS CHEMICALS
DOW CORNING CORPORATION 3901 S. SAGINAW ROAD, BOX 995 MIDLAND MI 48686-0995	THOMAS C. KONING MATERIAL SUPPLY MANAGER 517/496-4392	SILICONE MFG
ENVIRONMENTAL RESEARCH INSTITUTE OF MICH P O BOX 134001 ANN ARBOR MI 48113-4001	JOSEPH R WELCH MANAGER CONTRACTS/PURCHASING 313/984-1200 EXT 3580	RESEARCH AND DEVELOPMENT
FUEL SYSTEMS TEXTRON INC. 700 NORTH CENTENNIAL ZEELAND MI 49464	ANDRA T ROBINSON CONTRACTS SUPERVISOR 616/772-9171	FUEL NOZZLES SPRAY RINGS
GENERAL DYNAMICS CORP. LAND SYSTEMS DIV. 3850 MOUND RD. STERLING HEIGHTS MI 48310-3200	T. A. BLEDSE V.P. MATERIAL 313/825-4241	MANUFACTURING ENGINEERING ADMINISTRATION
GENERAL DYNAMICS SERVICES CO. 295 KIRTS, P. O. BOX 760 TROY MI 48084	T. J. O'NEILL CONTRACTS MANAGER 313/244-7222	CONSTRUCTION LOGISTICS TRAINING
HOWMET CORP WHITEHALL CASTING DIV. L MISCO DRIVE WHITEHALL MI 49461	MICHAEL J. BURNS SMALL BUSINESS LIAISON OFFICER 616/894-7369	INVESTMENT CASTINGS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HOWMET CORP HOWMET MACHINING DIV. 555 BENSTON RD. WHITEHALL MI 49461	ROBERT F. GOSSELIN PURCHASING AGENT/SBLO 616/894-7412	TURBINE ENGINE COMPONENTS MACHINING
HOWMET CORP TI-CAST DIVISIONON 1600 SOUTH WARNER STREET WHITEHALL MI 49461	THOMAS W. SCRAVER SMALL BUSINESS LIAISON OFFICER 616/894-7575	INVESTMENT CASTINGS
HOWMET CORPORATION THERMATECH COATINGS 555 BENSTON ROAD WHITEHALL MI 49461	D. DOSTERT SMALL BUSINESS LIAISON OFFICER 616/894-7410	GAS TURBINE COMPONENT COATINGS
JET ELECTRONICS & TECHNOLOGY INC 5353 52ND STREET SE GRAND RAPIDS MI 49588-0873	CLYDE L ECKMAN SMALL BUSINESS LIAISON OFFICER 616/949-6600	AIRCRAFT INSTRUMENTS
KAISER OPTICAL SYSTEMS, INC 371 PARKLAND PLAZA, P. O. BOX 983 ANN ARBOR MI 48106	JAMES W. LESTER MANAGER OF ADMINISTRATION 313/665-8083	HOLOGRAPHIC OPTICAL ELEMENTS LASER PROTECTION HARDWARE HOLOGRAPHIC MATERIALS R & D
KAYDON CORPORATION 2860 MCCracken STREET MUSKEGON MI 49443	KURT J BRIGGS BUYER 616/755-3741	BEARINGS
KELLOGG CO. ONE KELLOGG SQUARE BATTLE CREEK MI 49016	J. TUBILEWICZ SMALL BUSINESS LIAISON OFFICER 616/961-2578	BREAKFAST CEREALS
LAKE SHORE, INC. P. O. BOX 809 IRON MOUNTAIN MI 49801	W. J. ANDERSON MATERIALS MANAGER 906/774-1500	DECK MACHINERY UNREP EQUIPMENT CRANES
NWL CONTROL SYSTEMS DIVISION IC INDUSTRIES 2220 PALMER AVENUE KALAMAZOO MI 49001	GAY KENNY SMALL BUSINESS LIAISON OFFICER 616/384-3407	AIRCRAFT FLIGHT CONTROL SYSTEMS JET ENGINE CONTROLS MISSILE FLIGHT CONTROL SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ROCKWELL INTL CORP AUTOMOTIVE OPERATIONS 2135 W. MAPLE RD TROY MI 48084	J. DIETLE MGR. INDIRECT MATERIAL 313/435-1094	TRUCK AXLES & BRAKES TRUCK CLUTCHES & TRANSMISSIONS AUTOMOTIVE BODY & CHASSIS SYST
SCHLUMBERGER CAD/CAM 4251 PLYMOUTH RD. P.O. BOX 986 ANN ARBOR MI 48106	JANENE L. TORNES DIRECTOR, MATERIALS 313/995-6085	COMPUTER AIDED DESIGN/MFG SOFTWARE
SMITH HINCHMAN & GRYLLS ASSOCIATES INC 455 WEST FORT STREET DETROIT MI 48226	RANDALL HEBESTREIT VP & ASST. DIR. HEALTHFAC. DIV. 313-964-3000	ARCHITECTURAL/ENGINEERING SERVICES
SMITHS INDUSTRIES AERO & DEF SYSTS. INC. 4141 EASTERN AVENUE S.E. GRAND RAPIDS MI 49518-8727	MAX COLE SMALL BUSINESS LIAISON OFFICER 616/241-7309	GYROSCOPES AND GYRO SYSTEMS WEAPON DELIVERY SYSTEMS PERFORMANCE/NAVIGATION
SPARTON CORPORATION DEFENSE ELECTRONICS DIVISION 2400 E. GANSON JACKSON MI 49202	ELWOOD SCHINCK ADMIN. SMALL & DISADV BUS(ACT) 517/787-8600	MILITARY ELECTRONICS
TECHNICAL SYSTEMS, INC. 4511 EAST PARIS STREET GRAND RAPIDS MI 49512	DONALD E. CHAPMAN, DIRECTOR OF CONTRACTS AND MARKETING 616/698-6176	ELECTRONIC ASSEMBLIES WIRING HARNESSES AND CABLES MACHINING
TELEDYNE CONTINENTAL MOTORS GENERAL PRODUCTS 76 GETTY STREET MUSKEGON MI 49441	F T STRACH CONTRACT ADMINISTRATION 616/724-2874	TANK ENGINES OTHER COMPONENT PARTS
UPJOHN COMPANY 7000 PORTAGE ROAD KALAMAZOO MI 49001	STEPHEN A. LEVINE SMALL BUSINESS LIAISON OFF. 616/329-8136	PHARMACEUTICALS
VICKERS ELECTROMECH A TRINOVA CO. P. O. BOX 872 GRAND RAPIDS MI 49588-0872	FRANK PHARMS SMALL BUSINESS LIAISON OFFICER 616/949-1090	ELECTRO-MECHANICAL ACTUATORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WILLIAMS INTERNATIONAL CORPORATION 2280 WEST MAPLE RD., P O BOX 200 WALLED LAKE MI 48390-0200	C. A. BUSCH DIRECTOR, MATERIAL 313/624-5200	GAS TURBINE ENGINES ENGINE AND A P U SPARE PARTS RESEARCH AND DEVELOPMENT
ALLIANT TECHSYSTEMS INC. 5901 LINCOLN DRIVE EDINA MN 55436	CAROLYN J. KAARE SMALL BUSINESS LIAISON OFFICER (612)931-5629	PRECISION WEAPONS AMMUNITION INFANTRY WEAPONS
CONTROL DATA CORP 8100 34TH AVENUE S MINNEAPOLIS MN 55420	D. L. WHELCHER PROCUREMENT ADMINISTRATION 612-853-4155	LARGE COMPUTERS PERIPHERAL PRODUCTS DATA SERVICES
CONTROL DATA CORP GOVT SYSTEMS GROUP 6740 SHADY OAK ROAD EDEN PRAIRIE MN 55344	J. B. RECHTIENE SMALL BUSINESS LIAISON OFFICER 612/828-7504	COMPUTERS & COMPONENTS
DONALDSON COMPANY INC P O BOX 1299 MINNEAPOLIS MN 55440	MARK COOPER SMALL/DISAD BUS ADMINISTRATOR 612/887-3130	VEHICLE FILTRATION PRODUCTS VEHICLE EXHAUST SYSTEMS INDUSTRIAL AIR FILTRATION PROD
FEDERAL CARTRIDGE CORP TWIN CITIES ARMY AMMUNITIONS PLANT NEW BRIGHTON MN 55112	H. O. HOLMBERG PURCHASING AGENT (612)633-2301	STANDBY OPERATING AND MAINTENANCE TENANT SUPPORT
FMC CORPORATION NAVAL SYSTEMS DIV 4800 EAST RIVER ROAD MINNEAPOLIS MN 55459-1498	C. C. ROBINSON PROCUREMENT ADMIN MANAGER 612/572-6853	NAVAL ORDNANCE
GRAND METROPOLITAN FOODSERVICE 1905 PULLSBURY CENTER MINNEAPOLIS MN 55402	CHUCK BOYLE SENIOR MARKETING MANAGER 612/330-4872	DRY, REFRIGERATED, CANNED & FROZEN FOOD PRODUCTS
HONEYWELL INC MILITARY AVIONICS DIVISION 1625 ZARTHAN AVENUE SOUTH, P. O. BOX 38 MINNEAPOLIS MN 55440	TERESA A STACHOWIAK MANAGER OF PROCUREMENT ADMIN 612/542-4592	MILITARY & COMMERCIAL AVIATION GUIDANCE NAVIGATION SPACE & STRATEGIC APPLICATIONS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HONEYWELL INC SOLID STATE ELECTRONIC CTR 12001 STATE HWY 55 PLYMOUTH MN 55441	WILLIAM D. EGERER SMALL BUSINESS LIAISON OFFICER 612/541-2127	DESIGN & DEVELOPMENT OF SOLID STATE DEVICES
INDECO, INC P. O. BOX 1002 LITCHFIELD MN 55355	PAUL H. SCHWARTZ PRESIDENT 319 359 5451	INSTRUMENTATION ENGINEERING PILE LOAD TESTING
LAMETTI & SONS, INC P. O. BOX 375 HUGO MN 55038	VICTOR G. LAMETTI PRESIDENT 612-426-1380	TUNNELS HEAVY/CIVIL CONSTRUCTION MARINE CONSTRUCTION
MAYO FOUNDATION 200 FIRST STREET SW ROCHESTER MN 55905	LARRY MORTENSEN, PURCHASING HEAD OF SECTION 507/284-5768	MEDICAL CARE
MINNESOTA MINING & MFG COMPANY 3M CENTER, P O BOX 33327 ST PAUL MN 55133	KENNETH A. BLOOM SMALL BUSINESS LIAISON OFFICER 612/737-5250	TAPES ABRASIVES COPY CHEMICALS MEDICAL PR
MINNESOTA MINING AND MANUFACTURING CO. 3M CENTER ST PAUL MN 55144	REX I. BEEMER SMALL AND MINORITY BUS COORD 612/733-4988	PRESSURE SENSITIVE ADHESIVE TAPE VARIOUS PRODUCTS
MORTENSON M A & COMPANY P. O. BOX 710 MINNEAPOLIS MN 55440	SHELLEY L. MESSER CONSTRUCTION COORDINATOR 719-531-6804	GENERAL CONTRACTOR
MTS SYSTEMS CORPORATION 14000 TECHNOLOGY DRIVE EDEN PRAIRIE MN 55344	CHARLES J. FISHER SMALL BUSINESS LIAISON OFFICER 612/937-4130	ELECTRO HYDRAULIC MATERIALS TESTING FORMING & POSITIONING SYSTEMS
ONAN CORPORATION ONAN DIVISION 1400 73RD AVENUE NE MINNEAPOLIS MN 55432	GARY L. CRIST PURCHASING MANAGER 612/574-5500	GENERATORS ENGINES CONTROLS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PARK CONSTRUCTION CO. 303 6TH AVENUE, SE ROCHESTER MN 55904	JERRY NELSON OFFICE MANAGER 507 282 7474	CONSTRUCTION
PILLSBURY COMPANY GREEN GIANT 1001 N. 4TH STREET LE SUEUR MN 56058	JAMES L. ANDERSON PROJECT MANAGER 612/665-3515	DRY, REFRIGERATED, CANNED AND FROZEN FOODS
ROSEMOUNT INC AEROSPACE DIVISION 14300 JUDICIAL ROAD BURNSVILLE MN 55337	JOHN S KENNY MATERIALS MANAGER 612/435-4250	INSTRUMENTS
TENNANT CO 701 N LILAC DR., P.O. BOX 1452 MINNEAPOLIS MN 55440	DON D CARLTON CORPORATE PURCHASING MANAGER 612/540-1331	INDUSTRIAL FLOOR SWEEPERS INDUSTRIAL FLOOR SCRUBBERS INDUSTRIAL FLOOR SCARIFIERS
UNISYS DEFENSE SYSTEMS INC. ELECTRONIC & INFORMATION SYSTEMS GROUP P.O. BOX 64525 ST PAUL MN 55164-0525	MICHAEL C FARRELL SMALL BUSINESS LIAISON OFFICER 612/456-2552	LARGE & MEDIUM SCALE COMPUTERS MICRO COMPUTERS INFORMATION HANDLING SYSTEMS
VESPER CORP. COLUMBIA GEAR DIV P O BOX 1000 AVON MN 56310	THOMAS C. HEINZEL SMALL&SM DISADV BUSINESS COORD 612/356-7301	GEARS DRIVETRAINS & ASSEMBLIES
ALBERICI, J.S., CONSTRUCTION CO., INC. 2150 KIENLEN AVE. MO 63121 ST LOUIS	BRUCE D. KAUFMAN SUBCONTRACT & PROCUREMENT MGR. 314-261-2611	CONSTRUCTION
BLACK & VEATCH, ENGINEERS-ARCHITECTS 8400 WARD PARKWAY MO 64114 KANSAS CITY	DON DISBROW DIRECTOR OF PURCHASING 913/339-7475	ENGINEERING-ARCHITECTURAL SVCS
BRODERICK & BASCOM ROPE COMPANY DIVISION OF AMSTED INDUSTRIES P O BOX 844 SEDALIA MO 65302	CAROLYN SHIREMAN ASST. PURCHASING MANAGER 816/827-3131	WIRE ROPE

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
C. RALLO CONTRACTING CO., INC 5000 KEMPER AVENUE ST LOUIS MO 63139	THOMAS M. MCLAUGHLIN VICE PRESIDENT OF OPERATIONS 314 664 2900	CONSTRUCTION
DICARLO CONSTRUCTION COMPANY 5008 PROSPECT KANSAS CITY MO 64130	PAM BROOKS SBLO 816 924 8371	GENERAL CONSTRUCTION
DRAZEN-BRUBAKER & ASSOCIATES 12312 OLIVER BLVD. ST. LOUIS MO 63141	BETTY HOFFMANN COMPTROLLER (314)878-0900	UTILITY RARE CONSULTING
EAGLE-PICHER INDUSTRIES INC ELECTRONICS DIV./COUPLES DEPT. P O BOX 47 JOPLIN MO 64802	WAYNE MARTIN SMALL BUSINESS LIAISON OFF 417/623-8000	SPECIAL PURPOSE BATTERIES
ELECTRONICS AND SPACE SORP A SUBSIDIARY OF ESCO ELECTRONICS CORP. 8100 WEST FLORISSANT AVENUE ST LOUIS MO 63136	D. J. MONICA SMALL BUSINESS LIAISON OFFICER 314/553-3375	I T V WEAPON SYSTEMS TEAMPACK F5 RADAR
ENGINEERED AIR SYSTEMS INC 1270 NORTH PRICE STREET ST LOUIS MO 63132	T. E. LYLES DIRECTOR OF PURCHASING 314-993-5880	AIR CONDITIONERS HEATERS GROUND SUPPORT EQUIPMENT
FOLEY COMPANY 7501 FRONT STREET KANSAS CITY MO 64120	KENNETH A. KURE VICE PRESIDENT (816)241-3335	GENERAL CONSTRUCTION
GUARANTEE INDUSTRIAL SYSTEMS OF MO 3445 BENT AVE. ST LOUIS MO 63116	PAUL H. EISENBEIS SMALL BUSINESS LIAISON OFFICER 314/772-5440	METAL FABRICATION ELECTRICAL CONTROL SYSTEMS HYDRAULIC & PNEUMATIC SYSTS
HARBERT INTERNATIONAL, INC. P.O. BOX 290 FT LEONARD WOOD MO 65473	LEONARD C. RAPE ADMINISTRATIVE SVCS MGR 314 596 4960	BASE MAINT. SUPPORT SVCS.

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HARVARD INDUSTRIES INC INTERIORS MFG DIV 4321 SEMPLE AVENUE ST LOUIS MO 63120-2295	JOHN SASSEN DIRECTOR OF MATERIALS 314/382-5590	METAL OFFICE FURNITURE CASE GOODS/DORMITORY FURNITURE ROCKET LAUNCHER
HOWARD NEEDLES TAMMEN & BERGENDOFF P.O. BOX 412197 KANSAS CITY MO 64141	H JEROME BUTLER ASSOCIATE 816/333-4800	ARCHITECTURE ENGINEERING PLANNING
HOWARD NEEDLES TAMMEN & BERGENDOFF P.O. BOX 412197 KANSAS CITY MO 64141	H. J. BUTLER ASSOCIATE (816) 333-4800	ARCHITECTURE ENGINEERING PLANNING
KENNETH BALK & ASSOCIATES 1000 EXECUTIVE PARKWAY, S. 200 ST LOUIS MO 63141	FRANK STOCKMAN VICE PRESIDENT 314 576 2021	ARCHITECTURE ENGINEERING
MASSMAN-LUHR, J/V P.O. BOX 8458 KANSAS CITY MO 64114	H. W. MARTIN CONTROLLER 816 523 1000	HEAVY CONSTRUCTION
MCDONNELL AIRCRAFT CO P.O. BOX 516 ST LOUIS MO 63166	S. S. AUSTIN SOCIOECONOMIC EXECUTIVE MCAIR 314/234-7157	AEROSPACE PRODUCTS
MCDONNELL DOUGLAS ELECTRONIC SYSTS CO P.O. BOX 516 ST LOUIS MO 63166	C. R. CARTER SMALL BUSINESS LIAISON OFFICER 314/232-5395	ELECTRONICS AVIONICS AUDIO PRODUCTS
MCDONNELL DOUGLAS MISSILE SYSTEMS CO P.O. BOX 516 ST. LOUIS MO 63166-0516	S. R. ACQUISTO SMALL BUSINESS LIAISON OFFICER 314/234-6145	AEROSPACE PRODUCTS
MIDLAND BRAKE, INC. 10930 N. POMONA AVE. KANSAS CITY MO 64153	JAMES W. McDERMOTT CONTRACT ADMINISTRATION MGR 816/891-2470	BRAKE SYSTEMS COMPONENTS CLUTCH ASSEMBLIES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MIDWEST RESEARCH INSTITUTE 425 VOLKER BLVD KANSAS CITY MO 64110	PATRICIA J. TUCKER MANAGER, PURCHASING/PROPERTY 816-753-7600	CONTRACT R & D
MONSANTO CO. SPECIALTIES DIV. 800 N. LINDBERGH ST. LOUIS MO 63167	ANDERS A. JOHNSON, DIRECTOR GOVERNMENT BIDS AND CONTRACTS 314/694-2516	INDUSTRIAL CHEMICALS
MURPHY COMPANY 1340 N. PRICE ROAD ST. LOUIS MO 63132	FRANK A. FRAWLEY VICE PRESIDENT 314 997 6600	MECHANICAL
OLIN CORPORATION LAKE CITY ARMY AMMUNITION PLANT P.O. BOX 340 INDEPENDENCE MO 64051	L. H. SMITH SMALL BUSINESS LIAISON OFCR 816-796-7221	MILITARY SMALL ARMS AMMUNITION
PENSACOLA CONSTRUCTION CO 8901 STATE LINE/PO BOX 33126 KANSAS CITY MO 64114	H W MARTIN CONTROLLER (816) 363-2121	GENERAL CONTRACTOR - HEAVY CONSTRUCTION
SHERWOOD MEDICAL COMPANY 1831 OLIVE STREET ST. LOUIS MO 63103	P. A. MCDOUGELL TAX MANAGER 314/241-5700	NEEDLES AND SYRINGES, TUBES AND CATHETERS, LAB INSTRUMENTS MEDICAL SUPPLIES
SOUTHWEST MOBILE SYST CORP A SUBSIDIARY OF EMERSON ELECTRIC CO. 200 SIDNEY STREET ST LOUIS MO 63104	GERRY WOLFF MANAGER SUBCONTRACTS 314/771-3950	OUTFITTER MAINTENANCE VEHICLES NON OUTFITTER VEHICLES MILITARY ITEMS & COMPONENTS
SPECTRUM EMERGENCY CARE 999 EXECUTIVE PARKWAY ST LOUIS MO 63141	DAN FAUCETT DIRECTOR OF FINANCEONS 314/469-5376	MEDICAL SERVICES
TELEDYNE NEOSHO 3551 DONIPHAN DRIVE NEOSHO MO 64850	RODNEY L. BRADFIELD SMALL BUSINESS LIAISON OFFICER 417/451-1810	GAS TURBINE ENGINE OVERHAUL ENGINE COMPONENT OVERHAUL

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNISYS CORPORATION VALENTIC KISCO 6300 ST LOUIS AVE. ST LOUIS MO 63121	JANET L. CRANE CONTRACTS & PROPOSALS MGR 314/381-9850	AMMUNITION CONTAINERS SUBMUNITION PARTS
WILCOX ELECTRIC INC 2001 NE 46TH STREET KANSAS CITY MO 64116	J. V. ESPOSITO SMALL BUSINESS LIAISON OFFICER 816/459-4500	ELECTRONIC GROUND NAVIGATION EQUIPMENT
A TRINITY INDUSTRIES CO. P. O. BOX 3029 GULFPORT MS 39505	ANIL RAJ DIRECTOR, MILITARY PROJECTS 601 864 0029	MARINE FABRICATION OFFSHORE SUPPLY VESSELS TUG BOATS AND BARGES
ACS CONSTRUCTION COMPANY, INC P. O. BOX 1156 GREENWOOD MS 38930	HARRIS F. POWERS VICE PRESIDENT 601 453 8612	CONSTRUCTION
AVONDALE GULFPORT MARINE, INC. P. O. BOX 2249 GULFPORT MS 39505	ANDY MURRAY SMALL BUSINESS LIAISON (601) 897-5095	LANDING CRAFT AIR CUSHION
BEECH AEROSPACE SERVICES, INC. 555 INDUSTRIAL DRIVE SOUTH MADISON MS 39110-9073	CAROLE L. BISHOP ADMINISTRATOR SMALL BUSINESS 601/856-2274	SERVICE CONTRACTS - MAINTENANCE & REPAIR
BELL AVON, INC 1200 MARTIN LUTHER KING, JR. BLVD. PICAYUNE MS 39466-5427	ROBYN MONTGOMERY BUYER 601/799-1217	COLLAPSIBLE FUEL TANKS
BIRD-JOHNSON COMPANY 3719 INDUSTRIAL RD. PASCAGOULA MS 39581	KAREN MITCHELL OFFICE MANAGER 601/762-0728	LARGE DIA. SHIP PROPELLERS
GEOUTHERS CONSTRUCTION, INC PO DRAWER 687 WATER VALLEY MS 38965	LE ROY KUNETKA PROJECT MGR 601-473-2525	GENERAL CONSTRUCTION

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COAST ENGINEERING & MANUFACTURING CO. A SUB. OF FRUEHAUF CORP. P.O. BOX 3400 SEAWAY ACCESS ROAD GULFPORT MS 39505	R. J. KOSTICK PURCHASING MANAGER 601/896-1010	ROLL-ON/ROLL-OFF FACILITY POWERED AND NONPOWERED CAUSEWAYS AND PONTOONS
CORINTH TELECOMMUNICATION CORP. P.O. BOX 831 CORINTH MS 38834	JUDY TRAINUM SENIOR BUYER 601/287-3771	TELEPHONE EQUIPMENT
DAIRY FRESH CORP. P.O. BOX 16209 HWY 49 NORTH HATTIESBURG MS 39402-6209	PATRICIA HAMILTON OFFICE MANAGER 601/268-2583	DAIRY PRODUCTS
HALTER MARINE INC A TRINITY INDUSTRIES COMPANY P.O. BOX 3029 GULFPORT MS 39505	ANIL RAJ DIRECTOR MIL PROJ & SPT SVCS (601)-864-0029	MARINE FABRICATION OFFSHORE SUPPLY VESSELS, CREW BOATS, TUG BOATS, ETC.
INGALLS SHIPBUILDING DIVISION OF LITTON INDUSTRIES P.O. BOX 149 PASCAGOULA MS 39567	D. C. ROTH SMALL BUSINESS LIAISON OFFICER (601) 935-5749	NAVY DESTROYERS & CRUISERS OFFSHORE DRILLING RIGS
MASON CHAMBERLAIN INC MS ARMY AMMO PLANT MSAAP STENNIS SPACE CT MS 39529-7099	MARTLYN M. LUMPKIN SBLO 601-467-8807	MANUFACTURING AND DEVELOPMENT MAINTENANCE SUPPORT ENGINEERING
VGS CORPORATION SOUTHLAND OIL COMPANY P.O. BOX 13609 JACKSON MS 39236	SHELBY BRIDGES MGR. SUPPLY & DISTRIBUTION 601/981-4151	JET FUEL GRADE JP-4
VICKERS, INCORPORATED AMD DIVISION 5353 HIGHLAND DRIVE JACKSON MS 39206	RONALD E. GOULET PURCHASING LIAISON ENGINEER 601/987-3205	HYDRAULIC COMPONENTS
WATER DIVISION P.O. BOX 2467 GREAT FALLS MT 59403	WILLIAM S. MERRIMAN VICE PRESIDENT 406-761-7920	STRUCTURAL CONSTRUCTION

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALCATEL NETWORK SYSTEMS CORP. 2912 WAKE FOREST RD RALEIGH NC 27609	AUGIE BOVE PURCHASING AGENT 919/850-3531	COMMUNICATION PRODUCTS
AMERICAN TELEPHONE AND TELEGRAPH CO. P O BOX 25000 GREENSBORO NC 27420	J. C. STRASSEL, JR. P&T DIRECTOR INFORMATION SYST 919/279-7485	TELECOMMUNICATIONS EQUIP.
AT&T TECHNOLOGIES INC GUILFORD CTR P O BOX 25000 GREENSBORO NC 27420	J. C. STRASSEL, JR. DIRECTOR INFORMATION SYSTEMS 919/279-7485	TELECOMMUNICATIONS EQUIPMENT
BURROUGHS WELLCOME CO 3030 CORNWALLIS ROAD TRIANGLE PARK NC 27709	ALAN L NOVAK DIRECTOR OF PURCHASING 919/248-3000	PHARMACEUTICALS
CAROLINA SHOE COMPANY DIVISION OF H. H. BROWN SHOE CO. P O BOX 1079 HOPEWELL ROAD MORGANTON NC 28655	ERVIN ROBINSON CONTRACT COORDINATOR 704/437-7755	CLIMBERS BOOTS
COASTAL GOVERNMENT SERVICES, INC. 2828 CROASDAILE DRIVE P O BOX 15066 DURHAM NC 27705-2505	ROBERT D. SILVER DIRECTOR OF OPERATIONS 919/383-6934	MEDICAL PERSONEL STAFFING
GRANUTEC, INC. 2543 AIRPORT DRIVE WILSON NC 27893	CATHY PAGE PURCHASING MANAGER 919/291-9100	SNALGESICS DECONGESTANTS ANTI HISTAMINES
HOECHST CELANESE CORP. PBI PRODUCTS DIV. P O BOX 32414 CHARLOTTE NC 28232	STEPHEN P. HAVALA PROJECT MANAGER 704/554-3440	CHEMICAL DEFENSE ENSEMBLES
IMO INDUSTRIES INC. IMO PUMP DIVISION P O BOX 5020 MONROE NC 28111-5020	H. V. WORTMAN PURCHASING MANAGER 704/289-6511 EXT 224	ROTARY PUMPS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
INDUSTRIAL FOOTWEAR CORP (TITAN) P.O. DRAWER 1167 ASHEBORO NC 27204	J C SMITH PURCHASING AGENT 919/625-1380	SAFETY FOOTWEAR MENS WORKSHOES WESTERN BOOTS
IRVIN INDUSTRIES INC 741 LEASBURG ROAD, P.O. BOX 1358 ROXBORO NC 27573	PATSY WILKERSON CONTRACTS ADMINISTRATOR 919/599-8329	PARACHUTES RELATED ITEMS
J. A. JONES CONSTRUCTION CO. 6060 ST. ALBANS STREET CHARLOTTE NC 28287	FRANK R. STEVENS SENIOR PURCHASING AGENT 704 553 3657	GENERAL CONTRACTOR
JET RESEARCH CENTER INC DEFENSE AND AEROSPACE DIVISION 180 OLD BEE ROAD SWANNANOVA NC 28778	CLAUDIA A. BLACKSTOCK PURCHASING AGENT 704/298-7941	PYROTECHNICAL DEVICES
MANTECH ENVIRONMENTAL TECH., INC. P.O. BOX 12313 RESEARCH TRI.PK NC 27709	PATRICIA M. FLEENOR ADMINISTRATIVE SUPERVISOR 513/256-3600 EXT 218	ENVIRONMENTAL SCIENCES SVCS
PUROLATOR PRODUCTS FACET FILTER PRODUCTS DIVISION 8439 TRIAD DR GREENSBORO NC 27409	DAN G. ROBERTS MATERIAL MANAGER 919/668-4444	FILTERS
RESEARCH TRIANGLE INSTITUTE P.O. BOX 12194 RESCH TRIANG PK NC 27709-2194	W.H. YATES DIRECTOR, OFFICE OF PURCHASING 919/541-6197	RESEARCH
REYNOLDS R J TOBACCO COMPANY 4TH & MAIN STREETS WINSTON SALEM NC 27102	PAUL W. MACKSOOD EMPLOYMENT PRACTICES MGR 919/777-6846	TOBACCO PRODUCTS
SAFT AMERICA, INC. LITHIUM BATTERY DIVISION 313 CRESCENT STREET VALDESE NC 28690	ROY M. OWENBY JR. SMALL BUSINESS LIAISON OFFICER 704/874-4111	LITHIUM BATTERIES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SCHWITZER U. S. INC. P O BOX 15075 ASHVILLE NC 28813	R A GALLAHER PURCHASING SUPERVISOR 704/684-4182	HEAVY DUTY ENGINE RELATED ACCESSORIES AND COMPONENTS
SIEMENS/PELTON & CRANE 200 CLANTON RD. CHARLOTTE NC 28217	BARBARA CAUSEY SMALL BUSINESS LIAISON OFFICER 704/523-3212	DENTAL EQUIPMENT
T. A. LOVING COMPANY PO BOX 919 GOLDSBORO NC 27533	JOHN P. GRANTHAM REGIONAL PROJECT MANAGER 919 734 8400	CONSTRUCTION
TEER JORGENSEN ASSOCIATES P O BOX 1131 DURHAM NC 27702	DEBORAH A. BAYSA OFFICE MGR 919-436-1529	REPAIR, MAINT, & MINOR CONSTR.
TELEDYNE ALLVAC P O BOX 5031 MONROE NC 28110-0531	ROBERT L. CASSELS CONTRACT ADMINISTRATOR 704/289-4511 EXT 114	NICKEL BASE ALLOYS TITANIUM BASE ALLOYS
TRACOR AEROSPACE NORTH CAROLINA OPERATIONS 608 EAST MCNEIL STREET LILLINGTON NC 27546	LYNN JOHNSON SMALL BUSINESS ADMINISTRATOR 919/893-2094	RR170A/L CHAFF CARTRIDGE RR141A/L CHAFF CARTRIDGE RR125A TAPED CHAFF PACKAGE
UNISYS CORPORATION SUMITOMO ELECTRIC FIBER OPTICS CORP. 78 ALEXANDER DRIVE RES TRIANG PARK NC 27709	DAVID B. WESLEY BUYER 919/541-8169	FIBER OPTIC CABLES FIELD INSTALLATIONS
UNIVERSITY OF NORTH CAROLINA CHAPEL HILL 440 WEST FRANKLIN STREET, CB# 1350 CHAPEL HILL NC 27599-1350	ANN H. TALBOT SR. CONTRACT SPECIALIST (919) 966-3411	RESEARCH
WALKER, B B. CO. P O DRAWER 1167 ASHEBORO NC 27204-1167	J. C. SMITH PURCHASING AGENT 919/625-1380	MENS DRESS OXFORDS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WELCO ENTERPRISES, INC. P. O. BOX 188 WAYNESVILLE NC 28786	DAVID LUTZ SECRETARY-TREASURER 704/456-3545	COMBAT BOOTS
LUCAS WESTERN INC. P. O. BOX 629, HWY 20N JAMESTOWN ND 58401	GERALD J TILLMAN SUBCONTRACT ADMINISTRATOR 701/252-6250	WEAPONS DELIVERY SYSTEMS AIRBORNE CARGO HANDLING SYSTEM AIRBORNE GALLEY INSERT SYSTEMS
BRUNSWICK CORPORATION DEFENSE DIVISION 4300 INDUSTRIAL AVENUE LINCOLN NE 68504	J. REDDERSEN PURCHASING MANAGER 402/464-8211	ROCKET MOTOR CASES BONDED STRUCTURES FILAMENT WINDING
DAYCO PRODUCTS INC. MCCOOK PLANT 400 SOUTH ST./P. O. BOX 1448 MCCOOK NE 69001	BILLY J. WILLIAMS PURCHASING MANAGER 308/345-1700	GARDEN HOSE WASHING MACHINE HOSE TWIN WELDING HOSE
DORSEY LABORATORIES P. O. BOX 83288 LINCOLN NE 68501	ALFRED T ERICSON ACTING MGR OF PURCHASING 402/464-6311	PHARMACEUTICALS
FRUEHAUF CORPORATION FRUEHAUF TRAILER OPERATIONS 11502 I STREET, P. O. BOX 14209 OMAHA NE 68124-0209	DUANE PEITZMEIER PURCHASING AGENT 402/333-4900	SEMI TRAILER TANK
MEDICAL CENTER 600 SOUTH 42ND STREET OMAHA NE 68198-5100	JAMES BUCKLER MANAGER, GRANTS ACCOUNTING DEPT (402) 559-5821	RESEARCH
STERLING IMD INC. 1404 FORT CROOK RD, SOUTH BELLEVUE NE 68005	JAMES T. NICHOLSEN MANAGER, CONTRACTS/SUBCONTRACT 402/291-8300	DESIGN & IMPLEMENT COMPUTER PROGRAMS
TELEX COMMUNICATIONS INC HY-GAIN DIV. 8601 EAST CORNHUSKER LINCOLN NE 68505	RETA SHUEY BUYER/SBLO 402/467-5321	GOVERNMENT COMMUNICATIONS ANTENNAS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KOLLSMAN, DIV OF SEQUA 220 DANIEL WEBSTER HIGHWAY MERRIMACK NH 03054	RON BELDEN SMALL BUSINESS LIAISON OFFICER 603/595-5030	ALTIMETERS OPTICAL SYSTEMS MISSILE COMPONENTS
LOCKHEED SANDERS INC. DANIEL WEBSTER HWY SO. CS 868/NHQ 1-645 NASHUA NH 03061-0868	ROBERT B. CAMP SMALL BUSINESS LIAISON OFFICER 603/888-3814	ANTISUBMARINE WARFARE ELECTRONIC COUNTERMEASURES GRAPHICS
MPB CORP MINIATURE PRECISION BEARINGS DIV P O BOX 547 KEENE NH 03431-0547	JOHN V. HORNBECK PURCHASING AGENT 603/352-0310	BALL BEARINGS
MPB CORP SPLIT BALL BEARING HIGHWAY FOUR LEBANON NH 03766	WALTER F. CLARK PURCHASING MANAGER 603/448-3000	PRECISION BALL/ROLLER BEARINGS
NEW HAMPSHIRE BALL BEARING, INC. RTE 202 PETERBOROUGH NH	RICHARD CROWELL CONTRACT ADMINISTRATOR 603/924-3311	BALL BEARINGS
RAYTHEON MARINE CO. 46 RIVER RD. HUDSON NH 03051	JUANITA BROWN SMALL BUSINESS LIAISON OFFICER 603/881-4709	MARINE ELECTRONIC EQUIPMENT
SIMPLEX WIRE AND CABLE COMPANY 2073 WOODBURY AVE. NEWINGTON NH 03801	MAUREEN C. SULLIVAN PURCHASING AGENT 603/436-6100	UNDERWATER COMMUNICATIONS CABLE POWER CABLE
AIRWORK CORPORATION MILLVILLE MUNICIPAL AIRPORT MILLVILLE NJ 08332	RUSSELL DAVIS FACILITIES PURCHASING MANAGER 609/825-6000	ENGINE OVERHAUL/REPAIR ENGINE ACCESSORIES COMPONENT OVERHAUL
ALLIED-SIGNAL AEROSPACE CO. BENDIX ELECTRIC POWER DIVISION 118 HIGHWAY 35 EATONTOWN NJ 07724	MICHAEL J. DUNLEAVY SMALL BUSINESS LIAISON OFFICER 908/389-7747	GENERATORS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLIED-SIGNAL AEROSPACE CO. BENDIX FLIGHT SYSTEMS DIVISION MONTROSE FACILITY NJ 07608 TETERBORO	SUSAN FISHER PURCHASING ADMINISTRATOR 717/278-1161	FLIGHT CONTROL SYSTEMS NAVIGATIONAL SYSTEMS FLIGHT & ENGINE INSTRUMENTS
ALLIED-SIGNAL AEROSPACE CO. GUIDANCE SYSTEMS DIVISION DEPT 1751 PLANT 1 NJ 07608 TETERBORO	R. GALATI ADMINISTRATOR 201/393-2684	INERTIAL GUIDANCE EQUIPMENT GYROSCOPIC DEVICES STABL & CONT SYS FOR SPACE PRG
ALLIED-SIGNAL AEROSPACE CO. TEST SYSTEMS DIVISION RT 46 NJ 07608 TETERBORO	JOSEPHINE WILLIAMS SMALL BUSINESS LIAISON OFFICER 201/393-2331	F15 AIS GROUND SUPPORT EQUIP SERIES 320 (13A8990) PORTABLE MODULE TESTER-13A9070
ALLIED-SIGNAL INC. ENGINEERED MATERIALS SECTOR P. O. BOX 2006R NJ 07960 MORRISTOWN	R. GANLEY SUPV. PURCHASING ADMINISTRATION 201/455-2020	GENESOLV ALUMINUM SULFATE FLUORINE ET AL
AMERICAN CYANAMIC COMPANY CHEMICAL LIGHT DEPARTMENT ONE CYANAMID PLAZA NJ 07470 WAYNE	FRANK LANDO MANAGER, INVESTMENT RECOVERY 201/831-2523	CHEMICAL LIGHT STICKS
AMERICAN DREDGING COMPANY P O BOX 190 DELAWARE AVE & STATE ST CAMDEN NJ 08101	WILLIAM B. DOUGHERTY PURCHASING AGENT 609-963-0963	DREDGING
ARTISAN ELECTRONICS CORP. 5 EASTMANS RD. NJ 07054 PARSIPPANY	RICHARD J. MORSCH MATERIALS MANAGER 201/887-7100	ELECTRONIC COMPONENTS CABLE PRODUCTS
BASIL TRATAROS MILITARY OCEAN TERMINAL BLDG 101 BAYONNE NJ 07002-5302	ROBERT JANNONE P. E. 201 823 4994	BASE MAINTENANCE
BRISTOL-MYERS SQUIBB CO. PHARMACEUTICAL GROUR/TECHNICAL OPNS P O BOX 4000 NJ 08540 PRINCETON	JOAN C CAGGIANO PURCHASING AGENT 609/921-4108	CARDIOVASCULAR DRUGS DIAGNOSTICS VITAMINS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COMPUTER SCIENCES CORP INTEGRATED SYSTEMS DIV. 304 W RT 38, P. P. BOX N MOORESTOWN NJ 08057	ROBERT TOMMASO PROCUREMENT DIRECTOR 609/234-1100	SYSTEMS ENGINEERING SOFTWARE SUPPORT COMMUNICATIONS SYSTEMS
CURTISS WRIGHT FLIGHT SYSTEMS, INC 300 FAIRFIELD ROAD FAIRFIELD NJ 07006	S. G. SHAFFER PURCHASING MANAGER 201/575-2319	FLIGHT ACTUATOR SYSTEMS
DAVID SARNOFF RESEARCH CENTER CN 5300 PRINCETON NJ 08540-5300	LAWRENCE A. KRATZER DIRECTOR OF PURCHASING 609/734-2334	COMMERCIAL RESEARCH & DEVELOPMENT
DRESSER INDUSTRIES WORTHINGTON PUMP DIV 401 WORTHINGTON AVE HARRISON NJ 07029	H. P. SCHAEFFER MANAGER, PROCUREMENT OPNS 201/484-1234	PUMPS
DRESSER INDUSTRIES INC. DRESSER PUMP DIVISION 142 CLINTON ROAD FAIRFIELD NJ 07004	GREGORY DELORENZO SMALL BUSINESS LIAISON OFFICER 201/227-4565	OVERHAUL AND REPAIR NAVY PUMPS AND MOTORS (SUBMARINE LOW NOISE APPLICATION)
FREQUENCY ENGINEERING LABORATORIES CENTRAL AVENUE FARMINGDALE NJ 07727	JOHN BRADLEY PURCHASING MANAGER 201/919-2425	ELECTRONIC SYSTEMS
GEC (UK) AEROSPACE INC. 110 ALGONQUIN PARKWAY WHIPPANY NJ 07981	PAUL SKILLEN PURCHASING MANAGER 201/428-9898	ACTUATORS AND MOTORS
GEC-MARCONI ELECTRONIC SYSTEMS CORP. 164 TOTOWA RD. WAYNE NJ 07474-0975	R. E. THOMPSON II SMALL BUSINESS LIAISON OFFICER 201/633-4466	NAVIGATION SYSTEMS COMMUNICATIONS SYSTEMS CONTROL SYSTEMS
GENERAL DYNAMICS CORP ELECTRO DYNAMIC DIV. 150 AVENEL STREET AVENEL NJ 07001	RICHARD JOHNSON SENIOR BUYER 201/636-9100	ELECTRIC MOTORS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL ELECTRIC CO. AEROSPACE OPERATIONS DIV. BORTON LANDING RD. 137-128 MOORESTOWN NJ 08057	MARY T. BANNAN SMALL BUSINESS LIAISON OFFICER 609/722-7489	MILITARY & COMMERCIAL INSTRUMENTATION TACTICAL & STRATEGIC RADAR
GENERAL ELECTRIC CO. GE ASTRO SPACE DIV. P O BOX 800 PRINCETON NJ 08540	CAROL HOPKINS, AUDIT & PROPOSAL CONTROL SPECIALIST 609/490-2115	SATELLITES SPACE SYSTEMS
GENERAL ELECTRIC CO. GOVERNMENT SERVICES RTE 38 BUILDING 202-2 CHERRY HILL NJ 08358	J E PAGLIONE ADMINISTRATOR GOVT SUBCONTRACTS 609/486-5977	INSTALLATION & SERVICE
GENERAL ELECTRIC CO. GOVERNMENT SYSTEMS DEPT. FRONT & MARKET STREETS CAMDEN NJ 08102	C. L. BLACKWELL, ADMINISTRATOR SM & SM DISADV BUS LIAISON 609/338-3319	ELECTRONIC COMMUNICATIONS EQUIPMENT
GENERAL ELECTRIC SUPPORT SERVICES 158 GAITHER DRIVE NJ 08054 MT. LAUREL	JOHN MERENIC SMALL BUSINESS LIAISON OFFICER 609/866-3072	AIRCRAFT ENGINE SPARE PARTS AEROSPACE SPARE PARTS
H-R INTERNATIONAL, INC 2045 LINCOLN HWY EDISON NJ 08817	THOMAS NIKOLICH BUSINESS DEVELOPMENT MGR 908 287 2111	ENGINEER & CONSTRUCTION SVCS CONSULTING SVCS
HOECHST CELANESE CORPORATION RESEARCH DIVISION 86 MORRIS AVENUE SUMMIT NJ 07901	GLENN MORTON PURCHASING SUPERVISOR 201/522-7988	RESEARCH AND DEVELOPMENT
HOWMET CORP DOVER CASTING DIVISION ROY STREET DOVER NJ 07801	S. F. YOSH SMALL BUSINESS LIAISON OFFICER 201/328-2286	MONOSHELL INVESTMENT CASTINGS
IMO INDUSTRIES INC. DELAVAL CONDENSER DIVISION FRONT ST. FLORENCE NJ 08518	C. A. HOYT MATERIALS MANAGER 609/499-3000	STEAM SURFACE CONDENSERS (FABRICATED)

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
INGERSOLL-RAND CO. ENGINEERED PUMP DIV 942 MEMORIAL PARKWAY PHILLIPSBURG NJ 08865	RALPH T. TRIMBATH PURCHASING AGENT 201/859-7410	PUMPS
ITT CORP AEROSPACE/COMMUNICATIONS DIV. 100 KINGSLAND ROAD CLIFTON NJ 07014	FRANK SALVATORE SUPERVISOR, SUBCONTRACTS 201/284-2881	COMMUNICATIONS VOICE PROCESSING MESSAGE SWITCHING
ITT CORP AVIONICS DIVISION 100 KINGSLAND ROAD CLIFTON NJ 07014	A. T. WEST SECTION MANAGER, PROCUREMENT 201/284-3881	ELECTRONICS
JOHN DEERE TECHNOLOGIES INT'L INC ROTARY ENGINE DIVISION P.O. BOX 128 WOOD-RIDGE NJ 07075-0128	L. L. CASLAVKA BUYER SUPERVISOR 201/470-7043	ROTARY ENGINES
JOULE' MAINTENANCE CORPORATION 1245 ROUTE 1 SOUTH EDISON NJ 08837	JOHN LOGOTHETIS SBLO (202) 494-8880	MAINTENANCE AND OPERATIONS SVC
KEARFOTT GUIDANCE & NAVIGATION CORP. 150 TOTOWA ROAD WAYNE NJ 07470	R. VARINA SM&DIS BUS & LABOR SUR LIAISON 201/785-2803	NAVIGATION & GUIDANCE SYSTEMS CONTROL SYSTEMS
KOCH FUELS, INC. KOCH REFINING MARKETING DIVISION JERSEY & KING STS. GLOUCESTER CITY NJ 08030-0031	W. P. UMANSKI VICE PRESIDENT, EAST COAST DIV 609/456-6673	FUEL OILS
LUCAS AEROSPACE INC. CONTROL TECHNOLOGY DIV. 30 VAN NOSTRAND AVE. ENGLEWOOD NJ 07631	MARILYN E. PETITE AV-8B CONTRACTS/FINANCIAL ADM 201-567-6400 EXT. 285	PRODUCT SUPPORT DIST. OF AEROSPACE COMPONENTS PIECE PARTS
MAGNAVOX GOV & IND ELECTRONICS CO. 46 INDUSTRIAL AVE MAHWAH NJ 07430-0615	EARL HULMES PURCHASING MANAGER 201/529-1700	ELECTRO OPTICAL SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MORETRENCH AMERICAN CORPORATION 100 STICKLE AVENUE ROCKAWAY NJ 07866	ROBIN D. GREEN OFFICE MANAGER 618-462-9711	CONSTRUCTION-DEWATERING
PACO PHARMACEUTICAL SERVICES INC. 1200 PACO WAY LAKEWOOD NJ 08701	JOHN KING CONTROLLER 908/367-9000	CONTRACT PACKAGING
POWER CONVERSION, INC. 280 MIDLAND AVE. SADDLE BROOK NJ 07862	LAURA DOOLEY SMALL BUSINESS LIAISON OFFICER 201/796-4800	LITHIUM SULFUR DIOXIDE BATTERIES
PUERTO RICO MARINE MANAGEMENT, INC. P.O. BOX 3170 EDISON NJ 08818	DIANNE SHERRY MANAGER PERSONNEL ADMIN 201/225-2121 EXT 8789	CONTAINERIZED SHIPPING
ROYAL LUBRICANTS COMPANY INC 72 EAGLE ROCK AVENUE EAST HANOVER NJ 07936	PATRICIA CHAMPA PURCHASING AGENT 201/887-7410 X214	LUBRICANTS & SPECIALTY PRODUCT
SCITEC, INC. P.O. BOX CN 5203 PRINCETON NJ 08543	KATHRYN SEMLER CONTRACTS ADMINISTRATOR 609/921-3892	RESEARCH AND DEVELOPMENT
SEA-LAND SERVICE, INC. P.O. BOX 800 ISELIN NJ 08830	N. GERARD MUENZEN STAFF VICE PRESIDENT, PURCH 908/820-7303	TRANSPORTATION CONTAINERIZED SHIPPING
SEMCOR, INC. 815 EAST GATE DR. MOUNT LAUREL NJ 08054	L. W. BERGHOF CORPORATE SECURITY OFFICER 609/234-6700	ENGINEERING AND TECHNICAL SERVICES
SERV-AIR, INC. P.O. BOX 369 FORT MONMOUTH NJ 07703-5000	DAVID P. GILLEY MANAGER OF ACCOUNTING 201 544 0154	BASE FACILITIES MAINTENANCE

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SIMMONDS PRECISION PRODUCTS INC MOTION CONTROLS DIV 197 RIDGEDALE AVENUE CEDAR KNOLLS NJ 07927	ANTHONY CHIEPPA PURCHASING MANAGER 201/267-4500	ELECTRO MECHANICAL ACTUATORS
SMITHS IND AERO & DEF SYST INC. 7-11 VREELAND ROAD FLORHAM PARK NJ 07932	JEFFREY A. LANDRY MATERIALS ENG. SUPERVISOR 201/822-1300 EXT. 2255	AEROSPACE ENGINEERING MANUFACTURE OF ELECTRONIC SYSTEMS
SYSTEMS ENGINEERING ASSOCIATES CO. A DIV OF DAY & ZIMMERMAN, INC. 200 EAST PARK DR., SUITE 600 MT LAUREL NJ 08054	JOHN A. RAZLER DIRECTOR OF CONTRACTS 609/866-2400	ENGINEERING & TECHNICAL SERVICES
TRANSTECHNOLOGY CO. BREEZE EASTERN CORP 700 LIBERTY AVE. UNION NJ 07083	EDWARD PORTER PURCHASING MANAGER 201/686-4000 EXT 322	RESCUE HOIST WINCHES LAUNCHERS
UNITED TELECONTROL ELECTRONICS 3500 SUNSET AVE. ASBURY PARK NJ 07712	ROBERT L. MUNJACK MATERIALS MANAGER 201/922-1000	ELECTRO-MECHANICAL ASSYS
COMPUTER SCIENCES CORP SYSTEMS ENGINEERING DIV 2100 AIR PARK RD. SE SUITE 200 ALBUQUERQUE NM 87106	RITA P. MUNIZ CONTRACTS MANAGER 505/242-3131	ORBITAL MECHANICS COMPUTER MODELS
DYNASPAN SERVICES COMPANY P O BOX 190 WHITE SANDS NM 88002	D. PIERCE LOGISTICS SUPERVISOR 505/678-1978	ARMY MATERIAL TEST & EVALUATION
DYNACORP EGLIN SERVICES DIV 8500 MENAUL NE SUITE A321 ALBUQUERQUE NM 87112	BYRON L. MEADE ASSISTANT CONTRACT ADMIN. 904/678-7441	OPERATION AND MAINTENANCE OF PHOTOGRAPHIC LABORATORY
DYNACORP LAND-AIR DIVISION P O DRAWER R HOLLOMAN AFB NM 88330	F.C. PHILLIPS DIRECTOR OF PROCUREMENT 505/479-6181 EXT234	DATA COLLECTION OPERATION AND MAINTENANCE SVCS IN SUPPORT OF WHITE SANDS MISSILE RANGE

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DYNCORP RADAR SERVICES DIVISION P O BOX 1206 HOLLOMAN AFB NM 88330	REBECCA L. WILLIAMS CONTRACT ADMINISTRATION MGR 505/479-2211	TECHNICAL RADAR SERVICE SUPPT.
DYNCORP TEST & EVALUATION DIVISIONS 8500 MENAUL NE, STE. A321 ALBUQUERQUE NM 87112	MARSHALL Z. MILLER PROGRAM MANAGER TESD 513/258-1776	LASER SUPPORT AAMRL BIOMECHANICAL TEST SUPPT
EG&G MANAGEMENT SYSTEMS ARES OPERATIONS 2440 ALAMO, SE ALBUQUERQUE NM 87106	JOHN F. MELTON VICE PRESIDENT 505/243-2233	O&M SUPPORT
EG&G MANAGEMENT SYSTEMS EMPRESS OPERATIONS 2440 ALAMO AVE., SE ALBUQUERQUE NM 87106	JOHN F. MELTON VICE PRESIDENT 505/243-2233	OPERATIONS AND SUPPORT SVCS/ EMP TESTING
EG&G MANAGEMENT SYSTEMS (RATSCAT OPS) P O DRAWER U HOLLOMAN AFB NM 88330	VICKI L. MOOTS MANAGER OF ADMINISTRATION 505/679-3336	OPERATIONS AND MAINTENANCE
EG&G WASC, INC. EG&G SPECIAL PROJECTS 2450 ALAMO AVENUE S E ALBUQUERQUE NM 87106	ELAINE G. HARLAN CONTRACTS MANAGER 505/243-2233	EMP INSTRUMENTATION DATA ACQUISITION SYSTEMS
FLUOR CONSTRUCTORS INC P O BOX 53 OROGRANDE NM 88342	H. A. HAMEL PLAN ADMINISTRATOR 505 679 6037	CONSTRUCTION
GARDNER ZEMKE COMPANY 4600 LINCOLN RD, NE ALBUQUERQUE NM 87109	BRANDI HUNTZINGER STAFF ACCOUNTANT 505 881 0555	ELECTRICAL CONTRACTOR MECHANICAL CONTRACTOR
GULTON INDUSTRIES INC DATA SYSTEMS DIV 6600 GULTON CT NE ALBUQUERQUE NM 87109	R P BLINZLER PURCHASING MANAGER 505/345-9031 EXT 350	TELEMETRY AND COMMAND PRODUCTS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HOLMES & NARVER, INC. 6501 AMERICAS PARKWAY, NE, SUITE 700 ALBUQUERQUE NM 87110	F A BARBER MGR. CONTRACTS, FINANCE & ADMIN 505-889-4100	A & E SERVICES
HONEYWELL, INC. DEFENSE AVIONICS SYSTEMS DIVISION 9201 SAN MATEO, NE ALBUQUERQUE NM 87113	HAL E MODROW SMALL BUSINESS LIAISON OFFICER 505/828-5235	FLIGHT INSTRUMENTS FLIGHT DISPLAYS FLIGHT REFERENCE SYSTEMS
KAMAN SCIENCES CORPORATION ADVANCED EM DIV. 6400 UPTON BLVD., NE SUITE 300E ALBUQUERQUE NM 87110	JAMES M. THOMPSON MGR. CONTRACT SERVICES 505/889-7004	R & D
LOCKHEED ENGINEERING & MGT SVCS CO INC ENGINEERING P O BOX 189 WHITE SANDS MSL NM 88002	DOUG LYLE BUYER 505/678-5675	ENGINEERING, TECHNICAL AND MAINTENANCE SERVICES FOR THE U S ARMY
LOCKHEED ENGINEERING & SCIENCES CO. P. O. BOX 130 WHITE SANDS MSL NM 88002	HENRY M. ORTIZ PROCUREMENT SUPERVISOR (505)679-5746	OPERATIONS & MAINTENANCE TECHNICAL SUPPORT TEST SUPPORT
MAXWELL LABORATORIES, INC. ALBUQUEQUE DIVISION 2501 YALE SE, SUITE 300 ALBUQUEQUE NM 87106	JERRY L. SCHNEIDER SMALL BUSINESS LIAISON OFFICER 619/576-7567	HIGH VOLTAGE PULSED POWER EQP
NEW MEXICO STATE UNIV PHYSICAL SCIENCE P O BOX 30002 LAS CRUCES NM 88003-0002	PEG RUSHING SMALL/SOCIALLY DISAD BUS REP 505-522-9401	APPLIED RESEARCH
NEW MEXICO STATE UNIVERSITY ELECTRICAL ENGINEERING LAS CRUCES NM 88003-0002	TOM O. PEARSON DIRECTOR OF PURCHASING (506) 646-2916	APPLIED RESEARCH
ROCKWELL INTERNATIONAL CO. ROCKWELL POWER SYSTEMS DIV. 1650 UNIVERSITY BLVD., SUITE 500 ALBUQUERQUE NM 87102	P A SANCHEZ SMALL BUSINESS ADMINISTRATOR 505/843-6652	RESEARCH & DEVELOPMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ACRES INTERNATIONAL CORPORATION 140 JOHN JAMES AUDUBON PARKWAY AMHERST NY 14228-1180	D. W. LAMB VICE PRESIDENT 716-689-3737	CONSULTING ENGINEERING AND PLANNING
AEROFLEX LABORATORIES, INC. 35 SOUTH SERVICE ROAD PLAINVIEW NY 11803	FRANK GANCI PURCHASING MGR 516/752-2444	SCANNERS ELECTRONIC SYSTEMS MOTORS
AEROSPACE AVIONICS, INC. 1000 MACARTHUR MEMORIAL HWY. BOHEMIA NY 11716	ROBERT ROSS PROCUREMENT ANALYST 516/467-5500	SECONDARY POWER PROC. EQUIP. COCKPIT LIGHTING & ANN. PANELS FUEL MGMT & DIG. PROC. EQUIP.
AMERADA HESS CORP. 1185 AVENUE OF THE AMERICAS NEW YORK NY 10036	MICHAEL PATANE BID SALES COORDINATOR 212/536-8128	GASOLINE, DISTILLATE RESIDUAL FUELS
AMPHENOL CORPORATION BENDIX CONNECTOR OPERATIONS 40-60 DELAWARE ST. P O BOX 188 SIDNEY NY 13838	RICHARD STARKEY PURCHASING SUPERVISOR (607)563-5465	ELECTRICAL CONNECTORS
AMSTAR SUGAR CORPORATION 1251 AVENUE OF THE AMERICAS NEW YORK NY 10020	JOHN A. HOUSEMAN MANAGER-LABOR RELATIONS 215/489-9000 EXT. 462	SUGAR
ARO CORPORATION LIFE SUPPORT PRODUCTS DIV. 3695 BROADWAY BUFFALO NY 14227	JAMES BURKARD PURCHASING MANAGER 716/683-0440	LIFE SUPPORT SYSTEMS
ATLANTIC RESEARCH CORPORATION LIQUID PROPULSION DIV. 6688 WALMORE RD. P O BOX 300 LPO NIAGARA FALLS NY 14304	ERIC REINHART MANAGER, PROCUREMENT 716/731-6341	LIQUID ROCKET PROPULSION
B. F. GOODRICH AEROSPACE CORP. SIMMONDS PRECISION ELECTRONIC SYST DIV NORWICH OXFORD ROAD NORWICH NY 13815	PETER J. WALLACE PURCHASING MANAGER 607/335-5163	AIRCRAFT IGNITION AIRCRAFT CABLES AIRCRAFT ALTERNATORS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BASIL-TRATAROS BLDG 302, FT. HAMILTON & NYAC BROOKLYN NY 11252	JOHN GLYNN PROJECT MANAGER 718 630 4265	BASE OPERATIONS CONSTRUCTION
BATTEN, BARTON, DURSTINE & OSBORN, INC. 1285 AVE. OF THE AMERICAS NEW YORK NY 10019-6095	JOSEPH HOWARD CONTRACT ADMINISTRATOR 212/459-6480	ADVERTISING SERVICES
BELL AEROSPACE TEXTRON P O BOX ONE BUFFALO NY 14240-0001	J. A. MARINO PURCHASING AGENT 716/298-6716	ROCKET ENGINE SYSTEMS AIR CUSHION SYSTEMS ELECTRONIC SYSTEMS
BELL CIVIL, INC. 1340 LEXINGTON AVENUE ROCHESTER NY 14606	STEVEN A. RUETHER PROJECT MANAGER 315 773 6703	CIVIL CONSTRUCTION
BOZELL, INC. 40 WEST 23RD ST. NEW YORK NY 10010	LUCIA R. AQUINALDO VICE PRESIDENT/BUSINESS MGR 212/727-5745	ADVERTISING MATERIALS & SVCS
CAE-LINK CORPORATION LINK FLIGHT SIMULATION DIV. COLESVILLE ROAD BINGHAMTON NY 13902-1237	R. D. LANARI SMALL BUSINESS LIAISON OFFICER 607/721-2678	FLIGHT SIMULATORS & TRAINERS
CALSPAN CORPORATION 4455 GENESEE STREET P.O. BOX 400 BUFFALO NY 14225	RICHAED J. DALEY, MANAGER PURCHASING & SUBCONTRACTS 716/631-6768	RESEARCH AND DEVELOPMENT IN VARIOUS DISCIPLINES
CANNON DESIGN, INC. 2170 WHITEHAVEN ROAD GRAND ISLAND NY 14072	GEORGE RUPLEY VICE PRESIDENT 716 773 6800	ARCHITECTS & ENGINEERS COMMUNITY FACILITY
CARDION ELECTRONICS, INC. MEMBER OF FERRANTI INTERNATIONAL LONG ISLAND EXPRESSWAY WOODBURY NY 11797	GEORGE MASSEY SMALL BUSINESS LIAISON OFFICER 516/921-7300	RADAR AIR TRAFFIC CONTROL EQUIPMENT DISPLAYS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CARLETON TECHNOLOGIES, INC. 10 COBHAM DRIVE ORCHARD PARK NY 14127-4195	M. DONALD WEEKS PURCHASING MGR./SBLO 716/662-0006	PNEUMATIC SYSTEMS
CARRIER TRANSCOLD CO. CARRIER PARKWAY P. O. BOX 4805 SYRACUSE NY 13221	ROBERT A. MAHER SENIOR BUYER 315/432-3293	MINUTEMAN ENVIRONMENTAL CONTROL SYSTEMS HEAT EXCHANGERS-USN TRIDENT
COLUMBIA UNIVERSITY TRUSTEES OF 308 LOW LIBRARY NY 10028	FRANK P. LOPEZ DIRECTOR OF PURCHASING 212/280-2324	EDUCATION & RESEARCH
COMTEK RESEARCH, INC. BUFFALO TECHNOLOGY CAMPUS 110 BROADWAY NY 14203	FRANCIS J. DOHERTY PROCUREMENT MANAGER 716/842-2700	COMPUTER HARDWARE COMPUTER SOFTWARE ELECTRONIC DEFENSE SYSTEMS
CORNING GLASS WORKS CORNING CANTON PLANT RT 1 BOX 28 CANTON NY 13617	LORRAINE LESIEUR PURCHASING SUPERVISOR 315/379-3223	RADOMES FUSED SILICA
DANBURY PHARMACAL 12 STONELEIGH AVE NY 10512	DANIEL SOTT VP GOVERNMENT SALES 800/522-5600	GENERIC PHARMACEUTICALS
DRESSER RAND COMPANY CHEMUNG STREET NY 14870 PAINTED POST	G. B. REULAND MGR. OF PROCUREMENT & PLANNING 607/937-2436	MANUFACTURE OF COMPRESSORS AND ENGINEERS
E. FOUGERA & CO. A DIVISION OF ALTANA INC. 60 BAYLIS RD. NY 11747 MELVILLE	CHARLES MOORE MANAGER, SALES PROJECTS/EXPORT 516/454-7677	TOPICAL PHARMACEUTICALS
EASTMAN KODAK COMPANY FEDERAL SYSTEMS DIV. 1447 ST PAUL STREET NY 14653 ROCHESTER	J. ADDISON MATHEWS, MANAGER CONTRACTS AND PROCUREMENT 716/253-6188	PHOTOGRAPHIC GROUND HANDLING EQUIPMENT OPTICAL SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EASTMAN KODAK COMPANY PHOTOGRAPHIC DIV 343 STATE STREET ROCHESTER NY 14650	JAMES C. SUTTON MANAGER 716/781-5567	PHOTOGRAPHIC PRODUCTS CHEMICAL PRODUCTS
EATON CORP AIL DIVISION COMMACK ROAD DEER PARK NY 11729	ROBERT S. CLARK, MANAGER DIRECTOR, MATERIAL MANAGEMENT 516/595-3418	DESIGN DEV& PROD OF ELECTRONIC WARFARE SYSTEMS; AIR & VESSEL TRAFFIC CONTROL SYSTEMS
EBASCO SERVICES INC. TWO WORLD TRADE CENTER NEW YORK NY 10048-0752	R. PIPCHICK, ADMINISTRATOR GOVERNMENT COMPLIANCE 212/839-1637	ENGINEERING PROJECT MGMT & CONSULTING SVCS
ECOLOGY AND ENVIRONMENT, INC. 368 PLEASANTVIEW DR LANCASTER NY 14086	DEANNA L. GAMBLE SDBE SUBCONTRACTS COORDINATOR 907 257 5000	ENVIRONMENTAL CONSULTING SITE ASSESSMENT & INVESTIGAT. RISK ASSESSMENT
EDO CORPORATION GOVERNMENT SYSTEMS DIV 14-04 111TH STREET COLLEGE POINT NY 11356	NORMAN HOROWITZ PURCHASING MANAGER 718/321-4458	AIRCRAFT STORES SUSPENSION AND RELEASE MECHANISMS MINE COUNTERMEASURE SYSTEMS
ENDICOTT JOHNSON CORP. 1100 E. MAIN ST ENDICOTT NY 13760	ALAN B. PETERS MERCHANDISE MANAGER 607/754-7980	LEATHER AND RUBBER FOOTWEAR MANMADE PRODUCTS
FERRANTI VENUS, INC. 399 SMITH STREET FARMINGDALE NY 11735	ROBERT D. KEMMANN PURCHASING MANAGER 516/293-4100 EXT 239	POWER SUPPLIES
FIGGIE INTERNATIONAL SCOTT AVIATION DIV 225 ERIE STREET LANCASTER NY 14086	THOMAS J. LAUKA DIRECTOR OF PROCUREMENT 716/686-1727	AIR BREATHING/PURIFYING EQUIP LIFE SUPPORT SYSTEMS GAS DETECTION EQUIPMENT
FLIGHT SAFETY INTERNATIONAL INC MARINE AIR TERMINAL LAGUARDIA AIRPORT FLUSHING NY 11371	KENNETH W. MOTSCHWILLER CONTROLLER 718/565-4140	PILOT TRAINING

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL APPLIED SCIENCE LABORATORIES, INC 77 RAYNOR AVE. RONKONKOMA NY 11779	THOMAS R. LEPORE CONTROLLER 516/737-9863	RESEARCH AND DEVELOPMENT
GENERAL ELECTRIC CO GESD ELECTRONICS PKWY/ P.O. BOX 4840 SYRACUSE NY 13221	FOUAD A. FADIL SBLO/COMPETITION ADVOCATE 315/456-2723	RADAR SYSTEMS SONAR SYSTEMS
GENERAL ELECTRIC CO MACHINERY APPARATUS OPERATION P.O. BOX 1021 SCHENECTADY NY 12301	G. A. DESORMEAUX SMALL-SMALL DISADVANTAGED BUSINESS 518/385-4457	NAVAL NUCLEAR PROPULSION EQUIPMENT
GENERAL ELECTRIC CO MATERIAL ACQUISITION CENTER 117 BUSINESS PARK DRIVE UTICA NY 13502	KIM LUKER SMALL BUSINESS LIAISON OFFICER 315/793-6054	SURVEILLANCE & ATTACK RADAR SPACE ELECTRONICS COUNTER MEASURES
GENERAL ELECTRIC CO. CORPORATE R & D P.O. BOX 8, BLDG. K1, ROOM 2C12 SCHENECTADY NY 12301	S. A. DONEVAN MANAGER CONTRACT SERVICES 518/387-5034	RESEARCH AND DEVELOPMENT
GENERAL ELECTRIC CO. MACH. APPARATUS OPERATION P.O. BOX 1021 SCHENECTADY NY 12301	G. A. DESORMEAUX, SMALL AND SMALL DISADVANTAGED BUS MGR 518/385-4457	NAVAL NUCLEAR PROPULSION EQUIP- MENT
GENERAL FOODS CORP 250 NORTH STREET WHITE PLAINS NY 10625	DAVID H. CARMINUCCI MANAGER PURCHASING 914/335-5448	PACKAGED GROCERY PRODUCTS FOOD AWAY FROM HOME
GENERAL INSTRUMENT CORP GOVT SYSTEMS DIV 600 WEST JOHN STREET HICKSVILLE NY 11802-0709	RICHARD CHIPCHASE PURCHASING MANAGER 516/933-3454	AIRBORNE RADAR WARNING RECEIVERS UNDERWATER COMM EQUIPMENT HYDROPHONES & TRANSDUCERS
GENERAL SIGNAL DYNAPOWER/STRATOPOWER STARBUCK AVENUE WATERTOWN NY 13601	G. W. LACHENAUER BUYER 315/788-8181	HYDROSTATIC TRANSMISSIONS MOTOR PUMP UNITS STARTER SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GIBBS & COX INC 50 WEST 23RD STREET NEW YORK NY 10010	RONALD SPALAZZI ASST DIV HEAD (212) 366-3921	NAVAL ARCHITECTURE MARINE ENGINEERING
GREENMAN-PEDERSEN, INC 325 W. MAIN STREET BABYLON NY 11702	GEORGE MOGLIA, JR. PROJECT DIRECTOR 516 587 5060	ARCHITECT-ENGINEER
GREY ADVERTISING INC JRAP ACCOUNT 777 THIRD AVENUE NEW YORK NY 10017	GARRY NIEBAUER SMALL BUSINESS LIAISON OFFICER 212/546-2000	PROFESSIONAL ADVERTISING SVCS
GRUMMAN AEROSPACE CORPORATION SOUTH OYSTER BAY ROAD BETHPAGE NY 11714	GEORGE F. HAGGERTY SMALL BUSINESS LIAISON OFFICER 516/575-2840	AIRCRAFT
GRUMMAN DATA SYSTEMS CORPORATION 1000 WOODBURY ROAD WOODBURY NY 11797	HARVEY N. RUBIN MANAGER - MATERIAL 516/682-8975	COMPUTER RELATED SERVICES
HARRIS CORP GOVT SUPPORT SYSTEMS DIV 6801 JERICHO TURNPIKE SYOSSET NY 11791	FRANK H. ROBERTS SR. MANAGER PROCUREMENT 516/677-2010	HYBRID TEST SYSTEMS FLIGHT HARDWARE TEST PROGRAM SETS
HARRIS CORP RF COMMUNICATIONS GROUP 1680 UNIVERSITY AVENUE ROCHESTER NY 14610	ANTHONY LOPERFIDO SMALL BUSINESS LIAISON OFFICER 716/244-5830	LONG AND SHORT RANGE RADIO COMMUNICATION PRODUCTS
HAZELTINE CORPORATION CUBA HILL ROAD GREENLAWN NY 11740	STEVEN F. VINGELIS DIRECTOR OF MATERIALS 516/262-8232	ELECTRONIC DISPLAYS COMMUNICATIONS SYSTEMS IFF SYSTEMS
HOMOGENEOUS METALS INC P O BOX 294 CLAYVILLE NY 13322	DWAYNE D. RICCI SMALL BUSINESS LIAISON OFFICER 315/839-5421	SUPERALLOY POWDER

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
IBM CORPORATION FEDERAL SYSTEMS DIV. BODLE HILL ROAD OMEGO NY 13827	JOHN C. MOHNEY MGR, MAJOR SUBCONT. PROC. 607/751-3954	AIR, SPACE, SEA & GROUND BASED MILITARY ELECTRONICS SYSTEMS
ILC DATA DEVICE CORPORATION 105 WILBUR PLACE BOHEMIA NY 11716	EDWARD F. MANION MGR, CONTRACT ADMINISTRATION 516/567-5600	DATA CONVERSION PRODUCTS SUBSYSTEMS INSTRUMENTS
IRECO INC ROUTE 9 WEST PORT EWEN NY 12466	JOAN GLYNN SMALL BUSINESS LIAISON OFFICER 914/334-3317	DETONATORS INITIATORS LOADING
ISRATEX INC 59 SCHOLES ST. BROOKLYN NY 11206	ZVIKA ROSENTHAL SMALL BUSINESS LIAISON OFFICER 718/388-2503	APPAREL
JOHN J. KASSNER & CO., INC 6 OHIO DRIVE LAKE SUCCESS NY 11042	VINCENT S. FOX V.P., TREASURER 516 328 3600	ARCHITECTURAL & ENGINEERING
JOHN J. McMULLEN ASSOCIATES, INC. ONE WORLD TRADE CENTER, SUITE 3000 NEW YORK NY 10048	PAUL MARINO ACCOUNTANT (212) 466-2257	NAVAL ARCHITECTS MARINE ENGINEERS TRANSPORTATION CONSULTANTS
KIMMINS THERMAL CORPORATION 256 THIRD ST PO BOX 120 NIAGARA FALLS NY 14303	DONALD A. NIZIALEK PROJECT MANAGER 716 282 7252	SITE REMEDIATION
LEICA, INC. SUGAR & EGGERT ROADS, P. O. BOX 123 BUFFALO NY 14240-0123	DANIEL F. CULLIS PURCHASING MANAGER 716/891-3346	MICROSCOPES SCIENTIFIC INSTRUMENTS OPHTHALMIC INSTRUMENTS
LORAL CORP. LORAL FAIRCHILD SYSTEMS 300 ROBBINS LANE SYOSSET NY 11791	HOWARD WEINSTEIN SR. V.P. OPERATIONS 516/349-2312	AERIAL RECONNAISSANCE AND SURVEILLANCE CAMERAS RADIO FREQUENCY SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LORAL CORP. LORAL MICROWAVE NARDA DIV. 435 MORELAND ROAD HAUPPAUGE NY 11788	OZZIE PORTOCARRERO PURCHASING MANAGER 516/231-1700 X278	MICROWAVE HI TECH COMPONENTS TRI-OSCILLATORS POWER DIVIDERS
LORAL CORPORATION ELECTRONIC SYSTEMS DIV RIDGE HILL YONKERS, NY NY 10710	WAYNE T. BARTEK MATERIAL DIRECTOR 914/964-2587	RADAR WARNING RECEIVER
LORAL SYSTEMS MANUFACTURING CO. 435 MORELAND ROAD HAUPPAUGE NY 11788	CHARLES P. MACKEY SMALL BUSINESS LIAISON OFFICER 516/233-4100	RADAR WARNING RECEIVERS
LTV AEROSPACE & DEFENSE CO. SIERRA RESEARCH DIV 247 CAYUGA RD P. O. BOX 222 BUFFALO NY 14225-0222	P. E. MCCABE SMALL BUSINESS LIAISON OFFICER 716/631-6566	RADAR SYSTEMS AIR NAVIGATION SYSTEMS DATA COLLECTION SYSTEMS
LUCAS AEROSPACE 1055 STEWART AVE. GARDEN CITY NY 11530	GEORGE ARZT VICE PRESIDENT, PURCHASING 516/222-6000	WEAPONS SUBSYSTEMS COMMUNICATIONS EQUIP. TEST & MEASUREMENT INSTRUMENTS
LUCAS AEROSPACE POWER TRANSMISSION CORP. 211 SEWARD AVENUE, P.O. BOX 457 UTICA NY 13503	DON PACHULSKI PURCHASING MANAGER 315/793-1232	AIRCRAFT STARTERS FLEXIBLE DRIVE SHAFTS AIRCRAFT PUMPS
M. ROSENBLATT & SON, INC 350 BROADWAY NEW YORK NY 10013	THOMAS E. DELAHANTY ASSISTANT CONTROLLER (212) 431-6900	NAVAL ARCHITECTS MARINE ENGINEERING
M/A COM RHG ELECTRONICS LABORATORY, INC. 161 EAST INDUSTRY COURT DEER PARK NY 11729	HERBERT WEBER MATERIALS MANAGER 516/242-1100	MIXERS LOG AMPS SUB ASSEMBLIES
M/A-COM MICROWAVE POWER DEVICES, INC. 330 OSER AVENUE HAUPPAUGE NY 11788	WILLIAM ALBERT DIRECTOR OF PROCUREMENT 516/231-1400	AMPLIFIERS POWER SUPPLIES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MACVILLAN/MCGRAW-HILL INTERNATIONAL 866 THIRD AVE. NEW YORK NY 10022	SUSANNA MCMAHON DIRECTOR M/M-H INTERNATIONAL 212/702-3259	TEXTBOOK PUBLICATIONS
MARCONI CIRCUIT TECHNOLOGY CORP. 160 SMITH STREET FARMINGDALE NY 11735	LINDA PALMER SMALL BUSINESS LIAISON OFFICER 516/283-8686	HYBRID MICROELECTRONIC COMPONENTS
MARK IV INDUSTRIES, INC. GLAR-BAN DIV. 199 WALES AVE. TONAWANDA NY 14150	SCOTT SIMONS OPERATIONS MGR. 716-694-5076	AIRCRAFT LIGHTING PRODUCTS
MDT CORPORATION CASTLE COMPANY 1777 EAST HENRIETTA RD. ROCHESTER NY 14623	DONALD HEYSEL PROCUREMENT SPECIALIST (716)272-5301	SURGICAL LIGHTS STERILIZERS
MECHANICAL TECHNOLOGY INC 968 ALBANY-SHAKER ROAD LATHAM NY 12110	NANCY E. DAVIDSON SMALL BUSINESS LIAISON OFFICER 518/785-2310	RESEARCH AND DEVELOPMENT
MILTOPE CORP. 1770 WALT WHITMAN RD. MELVILLE NY 11747-3073	NEIL HEALY SMALL BUSINESS LIAISON OFFICER 516/756-7603	PRINTERS DISC DRIVES TAPE DRIVES
MOOG INC AEROSPACE DIVISION SENECA & JAMISON ROADS EAST AURORA NY 14052	KENNETH W. KNOLL SUBCONTRACT ADMIN/SDBLO 716/652-2000	ELECTRO HYDRAULIC CONTROLS
MRC BEARINGS INC 402 CHANDLER ST JAMESTOWN NY 14701	RICHARD K TYLER PURCHASING MANAGER 716/661-2530	AIRCRAFT ENGINE BEARINGS AIRCRAFT ACCESSORY BEARINGS
NYSERNET, INC. 111 COLLEGE PLACE SYRACUSE NY 13244	JAMES D. LUCKETT EXECUTIVE DIRECTOR 315/443-4120	WIDE AREA DATA COMM. NETWORK NETWORKING RESEARCH & DEVELOP. NETWORK MANAGEMENT SOFTWARE

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
O'BRIEN & GERE ENGINEERS, INC. P. O. BOX 4873 SYRACUSE NY 13221	PETER R. KOVAL VICE PRESIDENT 315/437-6100	HAZARDOUS WASTE SEWAGE TRMT
PALISADES INST FOR RESEARCH SVCS., INC 201 VARICK ST. NEW YORK NY 10014	DOLORES WOLFF SMALL BUSINESS ADMINISTRATOR 212/620-3445	ENGINEERING CONSULTING SVCS.
PAPER CORPORATION OF UNITED STATES 100 FIFTH AVENUE NEW YORK NY 10011	JOHN J. MULKERN V. P. GOVERNMENT SALES 212/645-5900	PAPER
PAR GOVERNMENT SYSTEMS CORP. PAR TECHNOLOGY PARK 220 SENECA TRNPK NEW HARTFORD NY 13413	NANCY C. HUTCHISON SMALL BUSINESS LIAISON OFFICER 315/738-0600	APPLIED RESEARCH ADV DEVELOPMENT COMPUTER SOFT & HARDWARE
PARKER HANFIN CORP. GULL ELECTRONIC SYSTEMS DIV. 70 CORPORATE DRIVE SMITHTOWN NY 11787	VINCENT G. KRAMER, DIVISION SUBCONTRACTING PLAN REPR 516/231-3737	F-16 FUEL FLOW TRANSMITTER FUEL CONTROL SYSTEMS FUEL MEASURING SYSTEMS
PERKIN-ELMER CORP. METCO DIV. 101 PROSPECT AVE. WESTBURY NY 11590	PATRICIA A. COOL SMALL BUSINESS LIAISON OFFICER 516/683-2303	THERMOSPRAY EQUIP & MATERIALS ROBOTICS
PURVIS SYSTEMS INC. 7001 BRUSH HOLLOW ROAD WESTBURY NY 11590	DOROTHY LAW PURCHASING AGENT 516/997-5800	ENGINEERING SERVICES COMPUTER HARDWARE/SOFTWARE MAINTENANCE/TRAINING
RAGAN DATA SYSTEMS SUBSIDIARY OF MEGGITT 3 OVAL DR. P. O. BOX 417 CENTRAL ISLIP NY 11722	THOMAS R. CURRIE SR. DIRECTOR OF PURCHASING 516/234-3800	AIRCRAFT INSTRUMENTATION
RAYTHEON CO. ELECTRONIC SYSTEMS DIV. LONG ISLAND 65 MARCUS DRIVE MELVILLE NY 11747	DAN HARRINGTON, ACTING SMALL BUSINESS LIAISON OFFICER 516/753-6900	PHASED ARRAY ANTENNA SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
REMINGTON ARMS, INC. 14 HOEFLER ROAD ILION NY 13357	P. R. HARPER PURCHASING MANAGER 315/894-9961 X 264	SPORTING FIREARMS SPORTING AMMUNITION SPORTING CLOTHES & ACCESSORIES
REPUBLIC ELECTRONICS CO. A SUBSIDIARY OF ESTERLINE CORP. 200 WIRELESS BLVD. AD HAUPPAUGE NY 11788	LOUIS LABIENTO DIRECTOR OF CONTRACTS 516/273-9800	MTS 100 RAMP TEST SET APM 349 & ARM 135 TEST SETS ARN 52
RIST-FROST ASSOCIATES, P. C. 21 BAY STREET GLEN FALLS NY 12801	WILLIAM J. LEVANDOWSKI, P. E. SENIOR VICE PRESIDENT 518 793 4141	PLANS, SPECIFICATIONS, REPORTS
RIVERSIDE RESEARCH INSTITUTE 330 W. 42ND STREET NEW YORK NY 10036	THOMAS M. NOLAN, MANAGER OF CONTRACTS ADMINISTRATION 212/502-1750	RESEARCH & DEVELOPMENT
ROME RESEARCH CORPORATION PAR TECHNOLOGY PARK 220 SENECA TURNPIKE NEW HARTFORD NY 13413	LINDA BREWER SMALL BUSINESS LIAISON OFFICER 315/339-0491	ENGINEERING SERVICES FACILITY OPERATIONS & MAINT SOFTWARE DEVELOPMENT
SATELLITE TRANSMISSION SYSTEMS, INC. 125 KENNEDY DRIVE HAUPPAUGE NY 11788	A. COHEN PURCHASING MANAGER 516/231-1919	SATELLITE EARTH STATIONS AND RELATED EQUIPMENT
SEVENSON ENVIRONMENTAL SERVICES 2749 LOCKPORT ROAD NIAGARA FALLS NY 14302	PATRICIA CHRISTENSEN E.E.O. OFFICER 716-284-0431	CONSTRUCTION
STATE UNIVERSITY OF NEW YORK AT BUFFALO GRANTS & CONTRACTS ADMINISTRATION 402 GEORGE CROFTS BUILDING AMHERST NY 14260	FREDERICK WILHELM DIRECTOR G & C ADMIN -SUNYAB 716-838-2634	EDUCATIONAL
SUPPORT SYSTEMS ASSOCIATES, INC. 1300 VETERANS MEMORIAL HWY. HAUPPAUGE NY 11788-3025	JOHN R. PIROLA, DIRECTOR PROCUREMENT ADMINISTRATION 516/231-8998	ENGINEERING SERVICES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SYRACUSE RESEARCH CORPORATION MERRILL LANE SYRACUSE NY 13210-4080	JOHN H. CROCKER DIRECTOR OF CONTRACTS 315/426-3389	RESEARCH AND DEVELOPMENT IN RADAR ELECTRONICS, IMAGING, ETC
TARGET ROCK CORPORATION P O BOX V 1966E BROADHOLLOW RD.) E FARMINGDALE NY 11735	DANIEL J. DONOHUE SR. TECH. BUYER 516/293-3800	NAVY NUCLEAR VALVES
TELEDYNE HYDRA-POWER 10-12 PINE CT. NEW ROCHELLE, NY 10801	EDWARD A. FAYNOR PURCHASING MANAGER 914/632-2200	HYDRAULIC VALVES
TELEPHONICS CORP. ELECTRONIC SYSTEMS DIV. 815 BROADHOLLOW RD FARMINGDALE NY 11735	G. RICHTER DIRECTOR OF PROCUREMENT 516/755-7056	ELECTRONIC SYSTEMS INFORMATION PROCESSING SYSTS
TELEPHONICS CORPORATION COMMUNICATIONS SYSTEMS DIV 815 BROADHOLLOW ROAD FARMINGDALE NY 11735	KEN HOFFMAN DIRECTOR OF PROCUREMENT 516/755-7557	COMMUNICATION EQUIPMENT HEADSET EARPHONES MILITARY ELECTRONICS
TELEPHONICS, INC. COMMAND SYSTEMS DIV. 815 BROADHOLLOW RD. FARMINGDALE NY 11735	GLENN D. RIGHTER DIRECTOR OF PROCUREMENT 516/755-7056	AIR & VESSEL ELECTRONIC TRAFFI C CONTROL, IDENTIFICATION & SURVEILLANCE & GUIDANCE SYS.
TEMPO INSTRUMENT INC. DEFENSE ELECTRONICS DIV. 87 MODULAR AVE. COMMACK NY 11725	WILLIAM J. GROSS SMALL BUSINESS LIAISON OFFICER 516/864-3700	POWER MONITORS POWER SUPPLIES ELECTRONIC CONTROL DEVICES
THOMPSON J WALTER COMPANY 466 LEXINGTON AVE. NEW YORK NY 10017	ANGELA SAUNDERS GOVERNMENT COMPLIANCE REP 212/210-7751	ADVERTISING FOR RECRUITMENT
UNITSYS DEFENSE SYSTEMS, INC. SHIPBOARD & GROUND SYSTEMS GROUP 2230 SMITHTOWN AVENUE GREAT NECK NY 11020	CHARLES VILLOTA MANAGER, PROCUREMENT 516/574-2160	SYSTEMS MANAGEMENT RADAR & WEAPONS SYSTEMS NAVIGATION & SONAR SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UTICA CORPORATION P O BOX 539 UTICA NY 13503-0359	O. PATTERSON SMALL BUSINESS LIAISON OFFICER 315/768-2017	GAS TURBINE BLADES
WESTWOOD PHARMACEUTICALS INC 100 FOREST AVE. BUFFALO NY 14213	PAUL J LIPTAK MANAGER, PACKAGING PURCHASING 716/887-3400	ETHICAL AND OVER-THE-COUNTER PHARMACEUTICALS
WINTHROP PHARMACEUTICALS DIV OF STERLING DRUG CO. 90 PARK AVE. NEW YORK NY 10016	ROBERT J. ROMAN MGR-PURCHASING AND PLANNING 212/907-2080	PHARMACEUTICAL PRODUCTS
YOUNG & RUBICAM/NEW YORK 285 MADISON AVENUE NEW YORK NY 10017-6486	JAMES SIEGEL VICE PRESIDENT/ACCT SUPR 212/210-3843	ADVERTISING
AERONCA INC A FLEET AEROSPACE CO 1712 GERMANTOWN ROAD MIDDLETOWN OH 45042	JAMES D RUSH MANAGER, PURCHASING 513/422-2751	AIRCRAFT STRUCTURAL ASSEMBLIES
AEROQUIP CORPORATION 1225 WEST MAIN STREET VAN WERT OH 45891	R. E. BURLEY, MANAGER MARKETING SUPPORT SERVICES 419/238-1190	FLEXIBLE HOSE ASSEMBLIES FITTINGS & SELF SEALG COUPLINGS CARO CONTROL & TIE DOWN EQUIP
AIRCRAFT BRAKING SYSTEMS CORP./LORAL 1204 MASSILLON RD AKRON OH 44306-4186	OLGA R. FISHER SMALL BUSINESS LIAISON OFFICER 216/796-1364	AIRCRAFT WHEELS & BRAKES
ARGO-TECH CORP 23555 EUCLID AVE. CLEVELAND OH 44117	W. A. BERNANON GOVERNMENT LIAISON OFFICER6 216/692-5335	AIRCRAFT ACCESSORIES ORDNANCE CONTROL ROD DRIVE MECHANISMS
ASCOA FIRE SYSTEMS INC. 1000 E EDGERTON RD., P. O. BOX 418012 CLEVELAND OH 44141-8012	CHERIE DILLON ASSISTANT SECRETARY 216/526-8980	FIRE PROTECTION EQUIPMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BABCOCK & WILCOX CO NUCLEAR EQUIP DIV 91 STIRLING AVENUE P.O. BOX 271 BARBERTON OH 44203	M. A. DEANGELIS SMALL BUSINESS LIAISON OFFICER 216/860-1420	STEAM GENERATION EQUIPMENT
BATTELLE COLUMBUS INST. COLUMBUS DIV. 505 KING AVENUE COLUMBUS OH 43201-2693	MARILYN HENSLEY, SMALL & SDB ADMINISTRATOR, CONTRACTS DEPT. 614/424-7094	RESEARCH AND DEVELOPMENT
BF GOODRICH AEROSPACE AIRCRAFT WHEELS & BRAKES WACO STREET, P.O. BOX 340 TROY OH 45373	JON E. SCHMIEDEBUSCH SB/SDB SUBCONT. PLAN. ADMIN. 513/339-3811	AIRCRAFT WHEELS & BRAKES
BP OIL CO. 200 PUBLIC SQUARE CLEVELAND OH 44114-2375	ROBERT E. SCHARG, MANAGER MARKETING & GENERAL PROC. 216/586-3020	FUELS LUBRICANTS
BRUNSWICK CORPORATION DEFENSE DIVISION 302 CONWELL WILLARD OH 44890	MARSHA PREDIERI BUYER 419/933-2325	PROTECTIVE CLOTHING
CINCINNATI ELECTRONICS CORPORATION 2630 GLENDALE-MILFORD ROAD CINCINNATI OH 45241-3187	H. F. CAMPBELL, JR. DIRECTOR - MATERIALS 513/733-6363	RADIO AND COMMUNICATIONS EQUIPMENT
CINCINNATI MILACRON MARKETING CO 4701 MARBURG AVENUE CINCINNATI OH 45209	NICHOLAS H. BOERGNER CONTRACT ADMINISTRATOR 513/841-8125	MACHINE TOOLS
CLEVELAND PNEUMATIC COMPANY 3781 E 77TH STREET CLEVELAND OH 44105	LARRY T. COOPERIDER MANAGER, PROCUREMENT SERVICES 216/429-4013	AIRCRAFT LANDING GEAR
COMDYNE I. INC. 6800 CO. RD. 189 WEST LIBERTY OH 43357	JODI M. KAUFMAN ADMINISTRATION MANAGER 513/465-8915	INFLATING CYLINDERS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DANIS ENVIRONMENTAL SERVICES, INC PO BOX 486 DAYTON OH 45401	GERALD C. BRUNO PROJECT MANAGER 513 228 1225	GENERAL CONSTRUCTION
DYNAMICS CORPORATION OF AMERICA ELLIS & WATTS DIVISION 4400 GLEN WILLOW LAKE LANE BATAVIA OH 45103-2356	DAVID P. DIRKSEN MANAGER, PURCHASING 513/752-9000	CUSTOM HVAC SYSTEMS POWER PLANT AIR HANDLING AND FILTRATION SYSTEMS
DYNACORP T&E DIVISIONS P. O. BOX 586 FAIRBORN OH 45324	R. E. CURTIS PROGRAM MANAGER 513/252-5229	TECHNICAL AND MAINTENANCE SERVICES IN SUPPORT OF FDT
EVEREADY BATTERY CO. INC. 25255 DETROIT ROAD WESTLAKE OH 44145	V. C. SOYKA PURCHASING AGENT 216/835-7302	PORTABLE ELECTRIC POWDER LIGHTING DEVICES
FEDERAL-MOGUL CORP. 150 FISHER AVE. VAN WERT OH 45891	DENNIS L. FULFORD PURCHASING MANAGER 419/238-0030	OIL SEALS
FIGGIE INTERNATIONAL HARTMAN ELECT MFG 175 N DIAMOND STREET MANSFIELD OH 44902	DALLAS E. FARST BUYER 419/524-1411	RELAYS CONTRACTORS CONTROL PANELS
FL AEROSPACE CORP. GRIMES DIVISION 550 RT 55 URBANA OH 43078	GERALD W. STOUT SMALL BUSINESS LIAISON OFFICER 513/652-1431	AIRCRAFT LIGHTS EL PANELS REFLECTIVE LAMP BULBS
FL AEROSPACE CORP. JANITROL AERO DIV. 4200 SURFACE ROAD COLUMBUS OH 43228	JAMES F. COLE PURCHASING MANAGER 614/275-5400	AEROSPACE HEAT EXCHANGERS/ BLOWERS, COMBUSTION HEATERS, AND VALVES
GENERAL ELECTRIC CO AIRCRAFT ENGR GROUP 1 NEUMANN WAY, P.O. BOX 156301 CINCINNATI OH 45215-6301	J. K. HUBER SM & SM DISADVANTAGED BUS PROG 513/243-3612	AIRCRAFT ENGINES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL ELECTRIC CO AVIATION COMPONENT SERVICE CENTER 333 W SEYMOUR AVENUE CINCINNATI OH 45216-1825	PAUL RUSSO SMALL BUSINESS LIAISON OFFICER 513/679-6672	AIRFOIL REPAIR AIRCRAFT INSTRUMENT REPAIR GROUND SUPPORT TOOLING SALES
GENERAL ELECTRIC CO AIRCRAFT ENGINES/ENGINE SUPPORT OPR. 10083 INTERNATIONAL BLVD. CINCINNATI OH 45246	W. J. HENTGES, MANAGER ESO SOURCING 513/870-1319	JET ENGINE SUPPORT EQUIPMENT JET ENG. & ACCESSORY TEST STDS AUTOMATED TEST EQUIPMENT
GENERAL MOTORS CORP DELCO MORAINÉ NDH DIV 2509 HAYES AVENUE SANDUSKY OH 44870	JAMES D. DAMRATOSKI SENIOR ACCOUNT MANAGER 317/269-5797	MANUFACTURE OF BEARINGS
GOODYEAR TIRE & RUBBER CO SOUTH WAYNE STREET ST MARY'S OH 45885	THOMAS A SOBECK MIN BUSINESS LIAISON OFFICER 216/796-3370	MILITARY MISC RUBBER PRODUCTS AUTOMOTIVE MISC RUBBER PRODUCTS INDUSTRIAL MISC RUBBER PRODUCT
HAGGLUNDS DENISON CORPORATION 14249 INDUSTRIAL PARKWAY MARYSVILLE OH 43040	ALLAN FENSTERMAKER DIRECTOR OF PURCHASING 614/644-4418	HYDRAULIC PUMPS HYDRAULIC VALVES HYDRAULIC PRESSES
HARSCO CORP. BMV-WHEELED VEHICLES DIVISION 13311 INDUSTRIAL PARKWAY MARYSVILLE OH 43040	JON C. PIECHOWIAK, ADMIN. PURCHASING AND SMALL BUSINESS 513/644-0041 EXT. 237	M939A2, 5-TON TRUCKS
HARSHAW/FILTROL PARTNERSHIP 6801 SOLON ROAD SOLON OH 44139	DALE D. STILIN PROJECT MANAGER 216/248-3168	GLASS RADIATION DOSIMETERS
HBD INDUSTRIES, INC. 1301 W. SANDUSKY AVENUE BELLEFONTAINE OH 43311	R. D. GILLESPIE PURCHASING AGENT 513/593-5010	RUBBER HOSE DUCTING
HOBART BROTHERS COMPANY WELDING EQUIPMENT DIV. 600 W MAIN STREET TROY OH 45373	P. DON YOUNG PURCHASING MGR, WELD. EQUIP. 513/332-4145	ELECTRIC ARC WELDING EQUIP WELDING ROD, WIRE & CONSUMABLE AIRCRAFT GROUND POWER EQUIP

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JOY TECHNOLOGIES INC. JOY/GREEN FAN DIV. 338 SOUTH BROADWAY NEW PHILADELPHI OH 44663	J F CAPOZELLA DIRECTOR-PURCHASING 216/339-1111	VENTILATION FANS
KDI PRECISION PRODUCTS, INC. 3975 MC MANN ROAD OH 45245 CINCINNATI	JOHN A BRANTIGER DIRECTOR OF MATERIALS 513/943-2303	ORDNANCE FUZING AVIONICS CUSTOM TEST EQUIPMENT
KRUG INTERNATIONAL TECHNOLOGY SYSTEMS DIVISION 3821 COLONEL GLENN HIGHWAY DAYTON OH 45431	WILLIAM E. SCHROTH SUBVCONTRACT LIAISON OFFICER 513/426-2405	SIMULATION & TRAINING SYSTEMS DATA BASE MGMT SYS AEROSPACE ENGINEERING
LAWRENCE ASSOCIATES, INC. 5100 SPRINGFIELD PIKE, SUITE 509 DAYTON OH 45431	KIMBERLY J. WIMER DIRECTOR OF OPERATIONS 513/254-7950	ENGINEERING MANAGEMENT RESEARCH & DEVELOPMENT
LEAR ROMEC CORP. 241 S. ABBE RD. ELYRIA OH 44036	DAVID HAGGERTY PROCUREMENT MANAGER 216/323-3211	PUMPS
LORAL CORPORATION LORAL DEFENSE SYSTEMS-AKRON 1210 MASSILLON ROAD AKRON OH 44315	NANCY L. STRAW, LIAISON OFFICER SMALL BUSINESS 216/796-2796	MISSILES & COMPONENTS RADAR SYSTEMS AIRCRAFT WHEELS & BRAKES
LUCAS AEROSPACE CORP. POWER EQUIPMENT DIV. 777 LENA DRIVE AVE OH 44202 AURORA	LORRAINE SPENCE SMALL BUSINESS LIAISON OFFICER 216/995-1157	GENERATORS STARTERS ACTUATING EQUIP
LUCAS LEDEX INC. 801 SCHOLZ DRIVE VANDALIA OH 45377	RUTH SWANK GOVT. CONTRACT ADMINISTRATOR 513/454-2322	STEPPER SWITCH
MILLER-HOLZWORTH INC 110 W STATE STREET BOX 270 SALEM OH 44460	LYNNETTE K. OCHKIE BUYER 216/337-8736	ARMOR VEHICLE PERISCOPE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PARKER HANNIFIN CORP. AIRBORNE DIV. 711 TAYLOR STREET ELYRIA OH 44035	FELICIA B. QUANDER CONTRACTS ADMINISTRATOR 216/323-4676	FUEL PUMPS PNEUMATIC VALVES & CONTROLS AIR PUMPS
PARKER HANNIFIN CORPORATION UNITED AIRCRAFT PRODUCTS DIV. P.O. BOX 37 FOREST OH 45843	NORMAN D. ZAENGER MATERIALS MANAGER 419/273-2511	HEATING/COOLING SYSTEMS AND COMPONENTS FOR AEROSPACE APPLICATIONS
PARKER-HANNIFIN CORP GAS TURB FUEL SYS 17325 EUCLID AVENUE CLEVELAND OH 44112	BOBBI L. ARTERS PURCHASING MANAGER 216/531-3000	FUEL METERING SYSTEMS TEST EQUIPMENT
PEI ASSOCIATES, INC. 11499 CHESTER ROAD CINCINNATI OH 45246	ANNETTE M. RICH GOVERNMENT CONTRACTS MANAGER 513/782-4729	ENVIRONMENTAL ENGINEERING CONSULTING
PHYSICS INTERNATIONAL CO OLIN DEFENSE SYSTEMS GROUP 901 SEVILLE RD WADSWORTH OH 44281-0904	DENNIS J. DANNEMILLER PURCHASING 216/336-8801	HELLFIRE BODY ASSEMBLY DRAGON WARHEAD ASSEMBLY SMAW
PLATT MFG. CO. A SUBSIDIARY OF SUDBURY, INC. 401 N. KEOWEE ST. P. O. BOX 1124 DAYTON OH 45401-1124	JOANN MARLOW CONTRACT ADMINISTRATOR 513/223-5271	HEAVY MACHINE SHOP COMPS. CATAPULT & ARRESTING GEAR ASSY PROPULSION SHAFTS, CASTINGS
PRESTOLITE ELECTRIC INC. FOUR SEAGATE TOLEDO OH 43691	G. L. D'ARCANGELO SUPERVISOR CORP. PURCHASING 419/249-7701	ENGINE COMPONENTS
PRICE BROTHERS COMPANY GOVERNMENT SYSTEMS DIV. P.O. BOX 825 DAYTON OH 45401	KEITH A. MCNUITT MATERIALS MANAGER-INTERNAT'L 513/226-8789	SURVIVABLE COLLECTIVE PROTECTION SYSTEMS (SPCS-2)
PURE INDUSTRIES INC TRIBON DIVISION 5581 WEST 164TH STREET CLEVELAND OH 44142	DAVID G. OBARSKI V.P. FINANCE & ADMIN 216/267-4100	CUSTOM SELF-LUBRICANT BEARINGS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RAVENNA ARMY AMMO PLANT 8451 STATE RT 5 RAVENNA OH 44266-9297	B. J. JENKINS ADMIN. PROCUREMENT & PURCHASING 216-358-7111	AMMUNITION LOADING PLANT
ROLANDER, SVANTE D., MD %STERLING MEDICAL 4069 E. GALBRAITH CINCINNATI OH 45236	EDWIN B. BLATT GENERAL MANAGER 513/984-1800	PHYSICIAN SERVICES
SHERMAN R. SMOOT COMPANY OF OHIO 907 N. 23RD STREET OH 43219 COLUMBUS	LEWIS R. SMOOT, JR. ADMINISTRATIVE MANAGER 614 253 9000	CONSTRUCTION
SMITH & NEPHEW, INC. SMITH & NEPHEW MEDICAL DIV. 1875 HARSH AVE SE OH 44646 MASSILLON	OGDEN M. SHAMP CONTRACT ADMINISTRATOR 216/833-2811	SURGEONS GLOVES
SPECO CORPORATION P.O. BOX 1288 SPRINGFIELD OH 45501	MICHAEL BRUGLER PROCUREMENT MANAGER 513/390-3000	AIRCRAFT GEARS TRANSMISSIONS
STANDARD PRODUCTS COMPANY PORT CLINTON DIVISION 215 MAPLE STREET PORT CLINTON OH 43452	MICHAEL A. CRUM GOVT. CONTRACT PROCUREMENT 419/734-2181	MECHANICAL RUBBER GOODS
SVERDRUP TECHNOLOGY, INC. DAYTON DIV. 4200 COL. GLENN HWY. STE 500 BEAVERCREEK OH 45431	MARK S. WILLIAMS DIVISION MANAGER 513/429-5056	SIMULATION VALIDATION INTELLIGENCE ANALYSIS MODELLING & SIMULATION
SYNERGY, INC. 2800 INDIAN RIPPLE ROAD DAYTON OH 45440-3696	JIM D. MOORE CONTRACTS MANAGER 513/426-6000	SURVIVABILITY TESTING EQUIPMENT TESTING DATA PROCESSING SERVICES
SYSTEMS RESEARCH LABORATORIES INC DIVISION OF ARVIN CALSPAN 2800 INDIAN RIPPLE ROAD DAYTON OH 45440-3696	JOHN VAN VELZOR PURCHASING MANAGER 513/427-7613	RESEARCH & DEVELOPMENT ELECTRONIC DATA COLLECTION/ MEASUREMENT/CONTROL DEVICES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TECHNOLOGY/SCIENTIFIC SERVICES, INC. 3821 COL. GLENN HWAY, P O BOX 3065 DAYTON OH 45431	MARY E. DANDENEAU SMALL BUSINESS LIAISON OFFICER 513/255-2691	TECHNICAL SERVICES
TELEDYNE CAE 1330 LASKEY TOLEDO OH 43612	DIANA KUBACKI PROCUREMENT SPECIALIST 419/470-3187	TURBINE ENGINES
TELEDYNE MONARCH RUBBER 10 LINCOLN PARK HARTVILLE OH 44632	ALYCE HUNSICKER CONTRACT ADMINISTRATOR 216/877-1211	AUTOMOTIVE COMPONENTS INDUSTRIAL TIRES
TELEDYNE REPUBLIC MFG 15655 BROOKPARK ROAD CLEVELAND OH 44142	D. J. FORNADEL PURCHASING MANAGER 216/267-2700	AIR/HYDRAULIC VALVES
TIMKIN (THE) COMPANY 1835 DUEBER AVE. SW CANTON OH 44706	DAVID K. MC GONAGLE GOVERNMENT SALES ANALYST 216/430-6645	TAPERED ROLLER BEARINGS ALLOY STEEL
UNIVERSITY OF DAYTON 300 COLLEGE PARK AVE DAYTON OH 45469	CAROL A. ECKLEY SUB-CONTRACT SPECIALIST (513) 229-2919	RESEARCH AND DEVELOPMENT
VERSAR, INC. PARKER-HANNIFIN CORP. 1160 CENTER RD. AVON OH 44011	DONALD A. HILSENROTH MARKETING MANAGER, MILITARY 216/937-6211	AIRCRAFT WHEELS & BRAKES
VICTOREEN, INC. 6000 COCHRAN ROAD SOLOH OH 44138-3395	ROBERT W. MACK GOVERNMENT CONTRACT ADMIN. 216/248-9300	RADIATION MONITORING EQUIP. NUCLEAR INSTRUMENTS DOSIMETERS
WESTINGHOUSE ELECTRIC CORP ELEC SYS DIV P O BOX 989 LIMA OH 45802	KAY L. REINEHR BUYER 419/221-6132	AIRCRAFT GENERATING SYSTEMS POWER CONDITIONERS POWER CONTROLLERS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTINGHOUSE ELECTRIC CORP. NAVAL SYSTEMS DIV. 18901 EUCLID AVENUE CLEVELAND OH 44117	VILMARS KUKAINIS SMALL BUSINESS LIAISON OFFICER 216/692-5187	MANUFACTURE OF TORPEDOES UNDERWATER DEVICES
XETRON CORPORATION SUB OF WESTINGHOUSE ELECTRIC COMPANY 40 W. CRESCENTVILLE RD. CINCINNATI OH 45246	ROBERT MAY EXECUTIVE VICE-PRESIDENT 513/870-5630	RF FILTERS COMMUNICATION DEVICES MULTICOUPLERS
BURTEK INC 7041 E 15TH STREET TULSA OK 74112	L D PAYNE SMALL DISADV BUSINESS LIAISON 918/836-4621	TRAINING EQUIPMENT SIMULATORS
FAILING G.E. CO. 2215 S. VAN BUREN ENID OK 73701	FRANK O'BANION SBLO 405-234-4141	DRILLING RIGS VIBRATORS
H T B. INC 900 N. STYLIS AVENUE OKLAHOMA CITY OK 73101-1845	WAYNE T. ROGERS SUBCONTRACTING ADMINISTRATOR 405 239 4700	ARCHITECT/ENGINEERING SERVICES
LABARGE INC ELECTRONICS DIVISION 11616 E. 51ST STREET TULSA OK 74146	J. D. PARKER QA MANAGER 918/459-2260	ELECTRONIC WEATHER SYSTEMS ELECTRONIC COMMAND & CONTROL SYSTEMS
LEAR STEGLER MANAGEMENT SERVICES CORP 3100 INTERSTATE 35 N P O BOX 11566 OKLAHOMA CITY OK 73136-0566	RICHARD E. ROWE SMALL BUSINESS LIAISON OFFICER 405/424-5551	FIELD SERVICE MANUFACTURING & REPAIR CENTER SPECIAL PROGRAM
OKLAHOMA STATE UNIV ENG RESEARCH ROOM 502 ENGINEERING NORTH STILLWATER OK 74078	LYN GOBLE ADMINISTRATIVE ASSISTANT (904) 882-5554	MUNITIONS EFFECTIVENESS ROBOTIC SYSTEMS HYDRAULIC SYSTEM VULNERABILITY
PHILLIPS 66 COMPANY 1178 ADAMS BLDG. BARTLESVILLE OK 74004	R. P. ADAMS, SMALL BUSINESS/ MINORITY BUSINESS COORDINATOR 918/661-7053	PETROLEUM

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PURULATOR PRODUCTS, INC. 6120 S. YALE TULSA OK 74136-4236	JERRY L. HAMLIN DIRECTOR, PURCHASING 918/481-2345	AUTOMOTIVE FILTERS
WILLBROS BUTLER ENGINEERS, INC. P. O. BOX 701650 TULSA OK 74170	MICHAEL A. HILL CONTRACT ADMINISTRATOR (918) 748-0202	ENGINEERING SERVICES
A-DEC, INC. 2601 CRESTVIEW DRIVE NEWBERG OR 97132	JEFF PEARSON PURCHASING MGR. 503/539-9471 EXT 334	DENTAL EQUIPMENT
FREIGHTLINER CORP. 4747 NORTH CHANNEL AVE. PORTLAND OR 97208	ANN M. TURTLEDOVE PURCHASING AGENT 503/283-6679	TRUCK MANUFACTURER
HYSTER COMPANY 2701 N. W. VAUGHN STREET PORTLAND OR 97208	CRAIG S. LITTLE SENIOR BUYER 503/721-6144	MATERIAL HANDLING EQUIPMENT
NAVIGATION DIVISION PO BOX 3529 PORTLAND OR 97208	BEVERLY KJELLBERG OPERATIONS ASSISTANT 503 240 2200	DREDGING
NORTHWEST INDUSTRIES INC 14150 S.W. KARL BRAUN DR. ALBANY OR 97321	LAUREL K. MONISMITH PURCHASING 503/926-5517	MACHINE JOB SHOP
TEKTRONIX INC 14150 S.W. KARL BRAUN DR. BEAVERTON OR 97077	JAMES F. WAKI SMALL BUSINESS LIAISON OFFICER 503/629-3268	OSCILLOSCOPES COMPUTERS & PERIPHERAL EQUIPMENT T V BROADCAST CONTROL EQUIPMENT
ADEC AUTOMATION 701 ASHLAND CENTER THREE FOLCROFT PA 19032	MICHAEL T. LUBRAGGE CONTRACTS MANAGER 215/586-6200	AMMO MANUFACTURING SYSTEMS AUTOMATION SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLIANT TECHSYSTEMS, INC. 104 ROCK ROAD HORSHAM PA 19044	J. R. PICOZZI PRODUCTION MANAGER 215 674-3800	LITHIUM BATTERIES
ALUMINUM COMPANY OF AMERICA 1501 ALCOA BUILDING PITTSBURGH PA 15219	WELSEY K. BENEFIELD, MANAGER MINORITY BUS DEV PROCUREMENT 412/553-4100	FULLY INTEGRATED ALUMINUM PRODUCER
AMERICAN ELECTRONIC LABORATORIES INC P O BOX 552 LANSDALE PA 19446	WILLIAM TRIMBEY PURCHASING MANAGER 215/822-2929	ELECTRONIC EQUIPMENT
AMETEK, INC. U. S. GAUGE DIV. 900 CLYMER AVE. SELLERSVILLE PA 18960	DONNA DZURENDA BUYER 215/257-6531	AIRCRAFT INSTRUMENTATION AUTOMOTIVE INSTRUMENTATION PROCESS INSTRUMENTATION
ANALYTICS INCORPORATED 2500 MARYLAND ROAD WILLOW GROVE PA 19090	DOROTHY K. TEMME SUBCONTRACTS ADMINISTRATOR 215/657-4100	ENGINEERING SUPPORT SERVICES SOFTWARE DEVELOPMENT SECURITY INSTALLATIONS
ASSOCIATED CHEMICAL & ENVIRONMENTALSVCS 660 SENTRY PARKWAY BLUE BELL PA 19422	MITCHELL L. MOSS DIRECTOR OF PROJECT MGMT 215 828 0200	HAZARDOUS WASTE REMEDIATION
AYDIN CORP. VECTOR DIVISION P O BOX 328 NEWTOWN PA 18940	JAMES H. LUMLEY PURCHASING MANAGER 215/968-4271	TRANSMITTERS TELEMETRY SYSTEMS HYBRID CIRCUITS
AYDIN CORP. COMPUTER & MONITOR DIV. 700 DRESHER RD. HORSHAM PA 19044	MARY A. WENRICH DIRECTOR OF CONTRACTS 215/657-8600	TELEMETRY PRODUCTS COMMUNICATIONS PRODUCTS
BETHLEHEM STEEL CORPORATION 701 EAST THIRD STREET BETHLEHEM PA 18016-7569	BRUCE D. BUSH COORDINATOR, PROCUREMENT PROCD (215) 694-2679	STEEL SHIP CONSTRUCTION/REPAIR STEEL PRODUCTS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BROWN H H SHOE CO INC COVE SHOE CO DIV 107 HIGHLAND STREET MARTINSBURG PA 16662	VICTOR SANDERS OFFICE MANAGER 814/793-3786	BOOTS AND SHOES
BULOVA TECHNOLOGIES, INC. 101 N QUEEN STREET LANCASTER PA 17604	H SLOAD, JR. PURCHASING MGR/SBLO 717/299-2581	MECHANICAL TIMING DEVICES
BURLE INDUSTRIES, INC. 1000 NEW HOLLAND AVENUE LANCASTER PA 17601-5688	D. P. PALMER MANAGER TUBE DIV PURCHASING 717/295-6658	ELECTRON TUBES SOLID STATE DEVICES CLOSED -CIRCUIT VIDEO EQUIP
C&D CHARTER POWER SYSTEMS, INC. 3043 WALTON ROAD PLYMOUTH MTG PA 19462	ROBERT C. GORR PURCHASING AGENT 215/828-9000	INDUSTRIAL BATTERIES BATTERY CHARGERS
CHAMBERLAIN MFG CORP/SCRANTON ARMY PLANT SCRANTON ARMY PLANT 156 CEDAR AVENUE SCRANTON PA 18505	J. P. JONES MATERIAL CONTROL 717-342-7801	PROJECTILES
CHROMALLOY AMERICAN CORP. TURBINE AIRFOILS DIVISION 1400 N. CAMERON STREET HARRISBURG PA 17103	T. J. BEIDELMAN PURCHASING MANAGER 717/255-3626	AIRFOILS
COMPRESSOR COMPONENTS TEXTRON, INC. P. O. BOX 400 DANVILLE PA 17821	THOMAS J. CONWAY MATERIALS MANAGER 717/271-7509	AIRFOIL BLADES AND VANES
CONTRAVES USA, INC. PITTSBURGH OPERATIONS 610 EPSILON DRIVE PITTSBURGH PA 15238	S. A. LYNCH, DIRECTOR MATERIAL MANAGEMENT 412/967-7792	INERTIAL GUIDANCE TEST EQUIPMT RANGE TRACKING EQUIPMENT POLLUTION MONITORING EQUIPMENT
DECISION DATA, INC. 100 WITMER RD HORSHAM PA 19044	JOHN C. HERLEY SMALL BUSINESS LIAISON OFFICER 215/956-4850	PERIPHERAL EQUIPMENT MAINTENANCE AND PARTS SUPPORT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ELCO CORPORATION HUNTINGDON INDUSTRIAL PARK HUNTINGDON PA 16652	GARRY R. SKIPPER PURCHASING MANAGER 814/643-0700	ELECTRONIC CONNECTORS
ELLIOTT COMPANY NORTH FOURTH STREET JEANNETTE PA 15644	RAYMOND E. FOLLANSBEE SMALL BUSINESS LIAISON OFFICER 412/527-8538	COMPRESSORS TURBINES
ENGINEERED SYSTEMS A DATRON COMPANY NO ADDRESS REPORTED ASTON PA 19014	R. D. MCHALE PURCHASING MANAGER (215)494-8000	A/C ARRESTING GEAR RPV LAUNCHERS ALS-CRANES
EXIDE CORPORATION P O BOX 14205, 645 PENN ST. READING PA 19612-4205	GARY L. HACKENBERG SMALL BUSINESS LIAISON OFFICER 215/378-0550	BATTERIES - AUTOMOTIVE
FERRANTI TECHNOLOGIES INC. DEFENSE DIV. 3725 ELECTRONICS WAY, P O BOX 3025 LANCASTER PA 17604	D. HIMES PURCHASING MANAGER 717/285-7151	SENSORS TELEMETRY SYSTEMS COMMUNICATIONS SYSTEMS
FITCHBURG COATED PRODUCTS P O BOX 1106 SCRANTON PA 18501	RONALD B. SMITH PURCHASING MANAGER 717/963-5381	FACSIMILE RECORDING PAPER
FMC CORP. MATERIALS HANDLING SYS DIV 400 HIGHPOINT DRIVE CHALFONT PA 18914	ANTHONY W. KLINGNER PURCHASING AGENT 215/822-4362	MATERIAL HANDLING SYSTEMS
GENERAL DEFENSE CORP ORDNANCE DIVISION P O BOX 127, 200 EAST HIGH ST. RED LION PA 17356	CLAIR D MILLER PURCHASING MANAGER 717/246-8203	M737 MPTS ASSY 105 MM PROJ M774 MPTS ASSY 105 MM PROJ M549 MOTOR BODY BONDING ASSY
GENERAL ELECTRIC CO RE-ENTRY SYSTEMS OPERATIONS 3198 CHESTNUT STREET PHILADELPHIA PA 19101	AL LANSILOTTI SOURCING, RE-ENTRY SYSTS 215/823-2594	RE-ENTRY SYSTEMS ARMNG & FUZING SYSTEMS CONTROL SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL ELECTRIC CO. MILITARY & DATA SYSTEMS OPERATIONS P O BOX 8048 PHILADELPHIA PA 19101	P. J. MONASTERO MATERIALS ADMIN SPECIALIST 215/962-2556	GROUND SYSTEMS ENGINEERING SERVICES SYSTEMS INTEGRATION
GENTEX CORPORATION P O BOX 315 CARBONDALE PA 18407	JAMES R. SIMPSON PURCHASING MANAGER 717/282-8314	PROTECTIVE MILITARY HEADWEAR TEXTILES-ALUMINUM FABRICS POLYCARBONATE SAFETY LENS
GICHNER SHELTER GROUP P O BOX B LOCUST STREET DALLASTOWN PA 17356	RENIE MURPHY CHIEF BUYER 717/246-5435	SHELTERS CASES PEDESTALS
HARLEY-DAVIDSON, INC 1425 EDEN RD YORK PA 17402	J. S. MOORE CONTRACTS MANAGER 717/852-6739	MK82 SERIES BOMB BODY ASSEMBLIES
HARSCO CORP BMV-COMBAT SYSTEMS DIVISION P O BOX 1512 YORK PA 17405-1512	BARBARA KNOX SMALL BUSINESS LIAISON OFFICER 717/225-4781	TRACK ARMORED SELF-PROPELLED VEHICLES
HARSCO CORP TAYLOR WHARTON CYLINDERS/PLANT CTY STL 9TH & HERR STS., P.O. BOX 2365 HARRISBURG PA 17103	D. N. BOONE PROJECT MANAGER 717/234-8021	HIGH PRESSURE GAS CYLINDERS
HEINTZ CORPORATION 11000 ROOSEVELT BLVD. PHILADELPHIA PA 19116	RAY D'ESPOSITO SMALL BUSINESS LIAISON OFFICER 215/464-9720	STAMPINGS WELDING MACHINING
HRB SYSTEMS INC. SCIENCE PARK RD. STATE COLLEGE PA 16804	E. E. MAYHEW, JR. DIRECTOR OF PROCUREMENT 814/238-4311	SIGNAL ANALYSIS & PROCESSING SYSTEMS
INTERMETRICS INC 607 LOUIS DRIVE WARMINSTER PA 18974	PETER J DWYER, ASST GENERAL MGR, DEFENSE SYSTEMS GROUP 215/674-2913	SOFTWARE

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ITT CORP ITT ELECTRON TECHNOLOGY DIV. 3100 CHARLOTTE AVENUE P.O. BOX 100 EASTON PA 18044-0100	RICHARD ZIMMERMANN SBLO 215/252-7331	SPECIAL PURPOSE ELECTRON TUBES
KIDDIE INDUSTRIES, INC. GROVE NORTH AMERICA 1565 BUCHANAN TRAIL EAST P O BOX 21 SHADY GROVE PA 17256	ROBERT L. HAMMER SMALL BUSINESS LIAISON OFFICER 717-597-8121 EXT 1440	MOBILE HYDRAULIC CRANES
KLING-LINDQUIST PARTNERSHIP, INC. 2301 CHESTNUT STREET PHILADELPHIA PA 19103	JOHN RUTKOWSKI PROJECT DIRECTOR 215-569-2900	ARCHITECTURE CONSULTING ENGINEERING
LEMMON COMPANY 650 CATHILL ROAD SELLERSVILLE PA 18960	JOHN W. BLANKE, III MANAGER, PURCHASING 215/723-5544	GENERIC AND ETHICAL PHARMACEUTICALS
LITTON SYSTEMS INC ELECTRON DEVICES DIV 1035 WESTMINSTER DRIVE WILLIAMSPORT PA 17701	GUY A. CERNY MATERIALS & SERVICES MANAGER 717/326-3561	ELECTRONIC COMPONENTS
LITTON SYSTEMS INC LITTON SPECIAL DEVICES/CLIFTON PRECISION MARPLE & BROADWAY CLIFTON HEIGHTS PA 19018	MYRON J. CURTIS SENIOR CONTRACT ADMINISTRATOR 215/328-4000 EXT 315	ELECTRO-MECHANICAL DEVICES
LOCKHEED AEROPARTS, INC. 221 INDUSTRIAL PARK ROAD JOHNSTOWN PA 15904-1961	ALAN M. HODGE DIRECTOR OF MANUFACTURING 814/266-3061	WIRE HARNESS ASSYS AIRCRAFT SPARE PARTS ARCFT GROUND SUPPORT EQUIP
LOCUS, INC. P.O. BOX 740 STATE COLLEGE PA 16804	BARRY K. HOUTZ DIRECTOR OF PURCHASING 814/466-6275	TELECOMMUNICATIONS RF EQUIP. SPECIALIZED GRD SPT EQUIP. ENGINEERING SERVICES
LORAL CORP. LORAL CONTROL SYSTEMS DIV. KENNEDY DRIVE ARCHBALD PA 18403	BRUCE R. LEACH QUOTE ADMINISTRATOR 717/876-1500	NUCLEAR INSTRUMENTATION INDUSTRIAL X RAY GAGES POTENTIOMETERS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LORAL CORP. TRAINING AND TECHNICAL SERVICES 795 HORSHAM RD. HORSHAM PA 19044	F E WELLOCK SUBCONTRACT ADMINISTRATOR 215/956-6035	ENGINEERING SERVICES
LORD CORPORATION AEROSPACE PRODUCTS DIV 1635 WEST 12TH STREET ERIE PA 16514-0039	P. S. LUBOWICKI BUYER 814/456-8511 EXT 2522	HELICOPTER ROTOR BEARINGS SOUNDPROOFING TILES SHOCK VIBRATION PRODUCTS
MAGNAVOX GOVERNMENT & IND ELECTCS CO. A SUB. GENERAL ATRONICS CORP 1200 EAST MERMAID LANE PHILADELPHIA PA 19118	ROBERT F CRUMP PURCHASING MANAGER 215/233-4100	COMMUNICATIONS SYSTEMS CONFERENCING SYSTEMS CATHODE RAY TUBES
MCNEILAB INC MCNEIL PHARMACEUTICAL WELSH ROAD SPRING HOUSE PA 19477	JAMES P. CATANIA PURCHASING MANAGER 215/628-5286	PHARMACEUTICALS
MINE SAFETY APPLIANCES COMPANY 3880 MEADOWBROOK ROAD MURRYSVILLE PA 15668	A M JONES SMALL BUSINESS LIAISON OFFICER 412/733-9288	INDUSTRIAL SAFETY PRODUCTS MINING SAFETY PRODUCTS
OLIVER B. CANNON & SON, INC. 5600 WOODLAND AVENUE PHILADELPHIA PA 19143	WILLIAM F. HERRON MANAGER OF PURCHASING 215 729 4600	INDUSTRIAL PAINTING
PENN STATE UNIV APPLIED RESEARCH LAB P O BOX 30 STATE COLLEGE PA 16802	ANTHONY KIBELBEK, JR SMALL BUSINESS LIAISON OFFICER (814) 865-2588	RESEARCH & DEVELOPMENT
PRECISION COMPONENTS CORPORATION 500 LINCOLN ST. YORK PA 17405	R B WEIKERT SMALL BUSINESS LIAISON OFFICER 717/848-1126	NUCLEAR COMPONENTS
ROHM AND HAAS COMPANY RESEARCH LABS 727 NORRISTOWN ROAD SPRINGE HOUSE PA 19477	JOHANNA K. MURRAY CONTRACT ADMINISTRATOR 215/641-7366	R&D ON: ION EXCHANGE RESINS ACRYLIC MONOMERS AND POLYMERS PLASTICS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SANDERS & THOMAS 11 ROBINSON STREET POTTSTOWN PA 19464	WILLIAM C. REX VICE PRESIDENT 215/326-4600	ENGINEERING
SMITH KLINE BEECHAN CORP SMITH KLINE & FRENCH LABORATORIES 1500 SPRING GARDEN ST. PHILADELPHIA PA 19101	J. MEIER DIRECTOR OF PURCHASING 215/751-3484	PHARMACEUTICALS
SPDTECHNOLOGIES 13500 ROOSEVELT BLVD. PHILADELPHIA PA 19116	ROBERT P. LUTY PURCHASING MANAGER 215/698-6282	CIRCUIT BREAKERS SWITCHGEAR
SUN REFINING AND MARKETING COMPANY 2ND & GREEN ST. MARCUS HOOK PA 19061-0835	GHENDOLYN T. BOWMAN, MANAGER SMALL/DISADVANTAGED BUS. DEV. 215/977-3033	R & D IN FOSSIL FUELS ETC
TELE-DYNAMICS DIV. 525 VIRGINIA DR FORT WASHINGTON PA 19034	R. CECCONI PURCHASING AGENT 215/643-3900	AVIONICS TELEMETRY ELECTRONIC SWITCHING ASSEMBLIE
TELEFLEX INC DEFENSE/AEROSPACE DIV. CHURCH ROAD NORTH WALES PA 19454	WM. CASTLE SR BUYER 215/699-4861	AEROSPACE/NUCLEAR CONTROLS
TELEFLEX, INC. NAVAL TECHNOLOGIES DIV. 771 FIRST AVE KING OF PRUSSIA PA 19406	PATRICK L. O'BRIEN CONTRACT ADMINISTRATOR 215/2650556	ALS RENEWAL AND REPAIR REMOTE VALVE ACTUATION
TEXTRON LYCOMING WILLIAMSPORT PLANT 652 OLIVER STREET WILLIAMSPORT PA 17701	B. W. MUSHENO PURCHASING SUPERVISOR 717/327-7225	AIRCRAFT ENGINES SUBCONTRACT MACHINE WORK
VOITH HYDRO, INC. P O BOX 712 YORK PA 17405	ROYCE F. NESS SMALL BUSINESS LIAISON OFFICER 717/792-7000	HYDRO TURBINES WATER CONTROL SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTINGHOUSE ELECTRIC CORP BETTS ATOMIC POWER LABORATORY P O BOX 79 PITTSBURGH PA 15122	S J RODGERS MANAGER PURCHASING 412/476-6222	NAVAL REACTORS RESEARCH AND DEVELOPMENT
WESTINGHOUSE ELECTRIC CORP MACH TECH DIV P O BOX 18249 PITTSBURGH PA 15235-0249	L F BACH PURCHASING MANAGER 412/675-7813	TECHNOLOGY AND ENGINEERJ SUPPORT
WESTINGHOUSE ELECTRIC CORP PLANT APPARATUS DIV. P O BOX 425 MONROEVILLE PA 15146-0425	L E TREMPER MGR PROCUREMENT OPERATIONS 412/829-8704	NAVAL NUCLEAR SYSTEMS
WESTINGHOUSE ELECTRIC CORP R & D CENTER 1310 BEULAH ROAD PITTSBURGH PA 15235	JANE E MARZULLO SENIOR BUYER 412/256-2637	RESEARCH AND DEVELOPMENT
WESTON, ROY F., INC. ONE WESTON WAY WEST CHESTER PA 19380-1499	THOMAS J. IRWIN MANAGER, CONTRACTS COMPLIANCE 215/524-4687	ENV. STUDIES AND ASSESSMENTS CONCEPT ENGINEERING & DESIGN ENVIRONMENTAL MANAGEMENT
WYETH-AYERST LABORATORIES P O BOX 8299 PHILADELPHIA PA 19101	PATRICK C. COYLE PURCHASING MANAGER 215/341-3920	PHARMACEUTICAL PRODUCTS INFANT NUTRITIONAL PRODUCTS
YORK INTERNATIONAL CORP PURCHASING DEPT. - 082G P O BOX 1595 YORK PA 17405-1595	PATRICIA KALBACH PURCHASING AGENT 717/771-7808	AIR CONDITIONING REFRIGERATION
PROPPER INTERNATIONAL, INC. FREE TRADE ZONE MAYAGUEZ PR 00708	JOHN W. ANDERSON, VICE PRES. AND GENERAL MANAGER 809/834-4300	HEADWEAR TROUSERS VESTS
SMITHKLINE BEECHAM PHARMACEUTICALS CO. P O BOX 11975 CIDRA PR 00639-1975	HIRAM RAMOS PURCHASING ADMINISTRATOR 809/250-3748	PHARMACEUTICALS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SPTI (PUERTO RICO) INC. RD. 446 KM 0.9 SAN SEBASTIAN PR 00685	GLORIA VELAZQUEZ FEDERAL CONTRACT ADMINISTRATOR 809/898-2500	SPORTS CLOTHING MENS & WOMENS CLOTHING
AQUIDNECK DATA CO. A DIVISION OF DAY & ZIMMERMAN, INC. 170 ENTERPRISE CENTER MIDDLETON RI 02840	EVELYN F. SINK, VICE PRES. CONTRACTS 401/847-7260	SOFTWARE ENGINEERING TRAINING SYSTEMS DEVELOPMENT INTEGRATED LOGISTICS SUPPORT
BROWN UNIVERSITY BOX 1929 PROVIDENCE RI 02912	(401) 863-1801	BASIC RESEARCH
E G & G SEALOL, INC. ENGINEERED PRODUCTS DIV. 15 PIONEER AVENUE WARWICK RI 02888	ROBERT S KENT PURCHASING MANAGER 401/781-4700 EXT 214	MECHANICAL SEALS BELLOWS DEVICES CHECK VALVES
FEDERAL PRODUCTS CO 1144 EDDY ST. PROVIDENCE RI 02905	TED BURLINGAME MATERIALS CONTROL MANAGER 481/781-9300 EXT454	LAB MATROLOGY EQUIPMENT COORD. MEAS. MACH. LASER MEAS. SYSTEMS
GILBANE BUILDING COMPANY 7 JACKSON WALKWAY PROVIDENCE RI 02940	MR. JOHN E. CLAYS PROJECT ACCOUNTANT (410) 848-7580/81	FIREFIGHTING TRAINING FACILITY
RAYTHEON COMPANY SUBMARINE SIGNAL DIV 1847 WEST MAIN ROAD PORTSMOUTH RI 02871	D G LONERGAN SMALL BUSINESS LIAISON OFFICER 401/847-8000 EXT 5300	SONAR SYSTEMS TRANSDUCER SOFTWARE SYSTEMS
H. B. ZACHRY COMPANY 527 LOGWOOD SAN ANTONIO SA 78221	L. G. HEROLD MINORITY LIAISON OFFICER 512-922-1213	CONSTRUCTION
AMBAC INTERNATIONAL INC. I-77 AT KILLIAN ROAD P.O. BOX 85 COLUMBIA SC 29202	BRIAN BREEN PURCHASING MANAGER 803/735-2116	FUEL INJECTION SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BLUE CROSS & BLUE SHIELD OF SO. CAROLINA 1-20 AT ALPINE ROAD COLUMBIA SC 29219-0001	SUSAN J. DAVIS, SENIOR BUYER, PURCHASING 803/788-0222	CHAMPUS MEDICARE PRIVATE BUSINESS
CHAMPION SPARK PLUG CO. AVIATION PRODUCTS GROUP 330 PELHAM RD., BLDG B SUITE 200 GREENVILLE SC 29615	SANDRA J. BENSCHE SENIOR CONTRACT ADMINISTRATOR 803/370-9655	JET IGNITERS RECIPROCATING SPARK PLUGS OIL FILTERS
CWFS/SHELBY INC. FOUNTAIN INN FACILITY P.O. BOX 398, 400 SO. MAIN ST. FOUNTAIN INN SC 29644	ROGER BRASSARD SMALL BUS. ADMIN. 704/481-2222	AIRCRAFT ENGINES PARTS IMPACT WRENCH AIRCRAFT WINDSHIELD WIPERS
DELTA MILLS MARKETING CO P.O. BOX 1500 99 BOBO STREET GREER SC 29652	DONALD C WALKER CONTROLLER 803/255-4112	CLOTH
FN MANUFACTURING INC PO BOX 24257 COLUMBIA SC 29224	CARL SPETTINAGEL SMALL BUSINESS LIAISON OFFICER 803/736-0522	WEAPONS MANUFACTURE
HOLMES & NARVER SERVICES, INC. PO BOX 6962 COLUMBIA SC 29290	CAROLYN OLLISON BUSINESS MANAGER 803 790 1800	MAINTENANCE SVS PAINTING/ELECTRICAL/PLUMBING/ CEMENT/GRADING/PAVING/CARPET
LOCKHEED AEROMOD CENTER INC 1044 TERMINAL ROAD GREENVILLE SC 29605	HOWARD TOMLINSON PURCHASING MANAGER 803/299-7116	AIRCRAFT PDM (HEAVY)
MICHLIN TIRE CO ONE PARKWAY SOUTH GREENVILLE SC 29602	ROBERT J. FOSSEZ PROJECTS BUYER 803/458-1866	RADIAL TIRES
PROFESSIONAL MEDICAL PRODUCTS, INC. P.O. BOX 3288 GREENWOOD SC 29648	EDWARD A HOOD, JR. DIRECTOR, PURCHASING 803/223-4281	DIAPER, ADULT MEDICAL & VET SUPPLIES DRUGS & PHARMACEUTICALS

COMPANY

SMALL BUSINESS LIAISON OFFICER

PRODUCT OR SERVICE LINE

SIEBE NORTH, INC.
P O BOX 70729
CHARLESTON

SC 29415-0729

PATRICIA C. LINDSEY
CONTROLLER-NHP
803/554-0660

HAND PROTECTION

SO-PAK-CO, INC
P.O. BOX 1047
MULLINS

SC 29574

GENAIRE L DOVE
SMALL BUSINESS LIAISON OFFICER
803/464-7851

MEAL READY TO EAT ASSEMBLY
PLANT
THERMOSTABILIZED FOOD PACKAGING

TRIDENT RESEARCH CENTER
5300 INTERNATIONAL BOULEVARD
N. CHARLESTON

SC 29418

CONNIE M WEARSTLER
PURCHASING AGENT
(803) 760-3244

PROGRAM MANAGEMENT

RAVEN INDUSTRIES INC
SPECIAL PRODUCTS DIV
205 EAST 6TH STREET
SIOUX FALLS

SD 57102

WILLIAM S. ALLEN
MATERIALS COORDINATOR
605/335-0199

ELECTRONIC COMPONENTS
BALLOONS
PLASTIC TANKS AND SPORTSWEAR

RAVEN INDUSTRIES, INC.
ELECTRONIC SYSTEMS DIV.
P O BOX 1007
SIOUX FALLS

SD 57117-1007

ALLEN D. BROWN
PURCHASING MANAGER
605/336-2750

RADIO MODULES
ELECTRONIC ENGINE CONTROLS
AGRICULTURAL SPRAY CONTROLS

AEROJET ORDNANCE TENNESSEE
P O BOX 399 OLD ROUTE 11-E
JONESBORO

TN 37659

JANE GILLIAM
SMALL BUSINESS SPECIALIST
615/753-1285

MANUFACTURER MEDIUM AND LARGE
CALIBER CORD PENETRATORS

ALPHA INDUSTRIES, INC.
P O BOX 159
KNOXVILLE

TN 37901

JEFFREY NIETHAMMER
SB & SDB PLAN ADMINISTRATOR
615/573-8335

MILITARY APPAREL

AQUA-CHEM, INC
WATER TECHNOLOGIES
3001 EAST JOHN SEVIER HWY
KNOXVILLE

TN 37914

SEAWATER DESALTING UNITS
POLLUTION CONTROL SYSTEMS

CALSPAN CORP FIELD SERVICES INC
AEDC DIVISION
ARNOLD AIR FORCE BASE
ARNOLD AFB

TN 37389-9998

DANNY G HOLDER
MGR CONTRACT ADMINISTRATION
615-455-2611

FACILITY OPERATING CONTRACTOR

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CLEVELAND PNEUMATIC CO. TENNESSEE PLANT P.O. DRAWER 1270 TULLAHOA TN 37388	WILLIAM J KREIDER CONTROLLER 615/455-4557	MACHINING OF AIRCRAFT COMPONENTS
COLUMBUS MC KINNON CORP CHAIN DIVISION P.O. BOX 110 LEXINGTON TN 38351	PAUL F SKUDLAREK PURCHASING DEPARTMENT 901/968-5271	AIRCRAFT TIEDOWN ASSEMBLIES
EBASCO/NEWBERG, JV PO BOX 80 TULLAHOA TN 37388	W. L. GILLILAND ADMINISTRATIVE OFFICE MGR 615 454 1619	HEAVY CONSTRUCTION
EC CORPORATION 10511 HARDIN VALLEY ROAD KNOXVILLE TN 37932	DONNA M. BAXTER ADMINISTRATIVE ASSISTANT 919 457 0574	O&M SERVICES
HOLSTON DEFENSE CORPORATION WEST STONE DRIVE TN 37660 KINGSPORT	W. A. DONALDSON PURCHASING AGENT 615-247-9111	HIGH EXPLOSIVES
I C I AMERICAS INC VOLUNTEER ARMY AMMO P.O. BOX 22608 CHATTANOOGA TN 37422	DANNA PARKER SMALL BUSINESS & LABOR SURPLUS 615-855-7107	TNT INACTIVE
KELLWOOD CO. SPORTSWEAR DIV. 302 TRENTON STREET RUTHERFORD TN 38369	JOHN C. WARLICK ACCOUNT EXEC (901)665-6511	OUTERWEAR PANTS SPORTSWEAR
KILGORE CORPORATION BRADFORD RD TOONE TN 38381	BETTYE PERRY PURCHASING MANAGER 901/658-5231	TOY PAPER CAPS COMMERCIAL PYRO MILITARY PYRO
MARTIN MARIETTA ORDNANCE SYSTEMS INC MILAN ARMY AMMUNITION PLANT MILAN TN 38358	CARL J. BRYANT PURCHASING AGENT 901-686-6070	AMMUNITION

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NORTHERN TELECOM INC 200 ATHENS WAY NASHVILLE TN 37228-1803	CHARLOTTE B. EVANS M/WBE COORDINATOR 615/734-4488	TELECOM EQUIPMENT
OLIN CORPORATION CHEMICALS GROUP LOWER RIVER ROAD, P.O. BOX 248 CHARLESTON TN 37310	MIKE JOHNSON SMALL BUSINESS LIAISON OFFICER 615/336-4356	CHEMICALS RESEARCH AND DEVELOPMENT DEFENSE/BRASS PRODUCTS
PATTON-TULLY TRANSPORTATION CO. PO BOX 28 MEMPHIS TN 38101-0028	DENNY BURNS GENERAL SUPT 901-576-1421	MARINE CONSTRUCTION
RAYTHEON COMPANY MISSILE SYSTEMS DIV. VANCE TANK ROAD BRISTOL TN 37620-5698	SARA KASSAHUN SMALL BUSINESS LIAISON OFFICER 508/470-7615	MISSILES ELECTRIC ASSEMBLIES MISSILE COMPONENT
RED KAP INDUSTRIES INC. 749 MASSMAN DRIVE NASHVILLE TN 37210	ROBERT DOAN DIR. DESIGN & SPECIFICATIONS 615/391-1258	TROUSERS, WHITE, MEDICAL
SSI SERVICES, INC. ARNOLD AIR FORCE BASE ARNOLD AFB TN 37389-9998	J.D. SIMMONS MANAGER, PURCHASING (615)454-7400	SUPPORT OF OPERATIONS OF R&D
STONE & WEBSTER ENGINEERING CORP 702 S. ILLINOIS AVE, S. B-104 OAK RIDGE TN 37830	JOHN C. KRUMMEL PROJECT MANAGER 615-482-6171	ENGINEERING
SVERDRUP TECHNOLOGY INC AEDC GROUP ARNOLD AIR BASE TN 37389-9998	M. C. KELLY MGR., CONTRACTS/ADMINISTRATION 615-454-5529	PROPULSION TESTING
TELEDYNE LEWISBURG 1425 HIGGS RD., P.O. BOX 326 LEWISBURG TN 37091	D. ED DAUGHRITY, VICE PRESIDENT HUMAN RESOURCES 615/359-4531	ELECTRONICS COMMUNICATION EQUIPMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEDYNE W F INDUSTRIES P O BOX C DYER TN 38330	DAVE BREWER CONTROLLER 901/665-7711	SMALL GAS ENGINES
TENNESSEE APPAREL CORP. P O BOX 670 TULLAHOA TN 37388	MARILYN K. HIATT VICE PRESIDENT 615/455-3491	MILITARY APPAREL
TEXTRON INC. AEROSTRUCTURES DIVISION P O BOX 210 NASHVILLE TN 37202	SHERRI S. RITCHIE SR. COMPLIANCE ANALYST 615/361-2731	AIRCRAFT COMPONENTS
AEROSPACE TECHNOLOGIES INC 7445 E. LANCASTER ST. FORT WORTH TX 76112	F CLYDE WILSON CONTROLLER 817/451-0620	COMPOSITE & METAL BONDING OF AIRCRAFT PANEL ASSEM. MASCHG & ASSEM-AIRCFT COMPON'T
ATLAS POWDER CO. AEROSPACE DIV. 800 EAST CAMPBELL RD. SUITE 2410 RICHARDSON TX 75081	WILLIAM J. WORLEY PURCHASING MANAGER 214/387-2400	PROPELLANTS TACTICAL EXPLOSIVES
AVIALL OF TEXAS INC 6114 FOREST PARK ROAD P. O. BOX 7086 DALLAS TX 75209-0086	HOWARD CHOATE MANAGER, GOVERNMENT CONTRACTS 214/956-5769	LABOR AND MATERIAL FOR TURBO JET AND PROP JET REPAIR AND OVERHAUL OF ENGINES
BATESON, J. W., COMPANY INC P O BOX 299009 DALLAS TX 75229-9009	DON SUMRELL SBE/MBE OFFICER 214 357 1891	CONSTRUCTION
BELL HELICOPTER TEXTRON INC. P O BOX 482- 2501 MONTGOMERY FORT WORTH TX 76101	KATERI C. MOORE SMALL BUS. LIAISON ADMIN. 817/280-7934	HELICOPTERS SPARES SERVICES
BIG THREE INDUSTRIAL GAS, INC. P O BOX 3047 HOUSTON TX 77253	JANETHA B WILLIAMS SMALL BUSINESS LIAISON OFFICER 713/868-0575	INDUSTRIAL GASSES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BRH-GARVER, INC. 7526 AVENUE E HOUSTON TX 77012	PHILIP R. REED PROJECT ADMINISTRATOR 713 921-2929	CONSTRUCTION
BROWN & ROOT SERVICES CORPORATION P.O. BOX 3 HOUSTON TX 77001	CHRIS E. HEINRICH DIRECTOR OF CONTRACTS 703 626 5474	CONSTRUCTION/REPAIRS ENGINEERING
BROWN & ROOT SERVICES CORPORATION P.O. BOX 6790 FT BLISS TX 79916	ROBERTO E. FRANCO BUSINESS MANAGER 915 562 0096	MINOR CONSTRUCTION & REPAIR
BROWN & ROOT SVCS CORP 4100 CLINTON DRIVE HOUSTON TX 77020	CHRIS E. HEINRICH SR. MGR FEDERAL CONTRACT COMP 713-676-5474	CONSTRUCTION/REPAIRS
C CONSTRUCTION CO., INC P.O. BOX 8270 TYLER TX 75711	BRYAN P. ROSSMAN EXECUTIVE VICE PRESIDENT (903) 597-1500	GENERAL CONSTRUCTION SVC
CAE-LINK CORP. LINK TRAINING SERVICES DIVISION P.O. BOX 619490 D/FW AIRPORT TX 75261-9490	ERIN H. PFARNER SMALL BUSINESS LIAISON OFFICER 214/751-6121	AIRCRAFT SIMULATOR TRAINING CONTRACTOR LOGISTICS SUPPORT
CAE-LINK CORPORATION LINK FLIGHT SIMULATION DIVISION 2224 BAY AREA BLVD HOUSTON TX 77058	C. H. GAUTHIER SMALL BUSINESS LIAISON OFFICER 713/280-4158	FLIGHT SIMULATOR ASSEMBLIES SIMULATOR SUPPORT SERVICES
CHROMALLOY AMERICAN CORP PRECISION PRODS 3524 RAIDER DR. P.O. BOX 1337 HURST TX 76053-1337	FRED J. BLUNDELL III SMALL BUSINESS LIAISON OFFICER 817/283-4681	MACHINE PARTS
CHRYSLER TECH. AIRBORNE SYSTEMS, INC. P.O. BOX 4580 M/S 7533 WACO TX 76715-0580	BONNIE B. DANIELS SMALL BUSINESS LIAISON OFFICER 817/867-4269	AIRBORNE COMMUNICATIONS SYST AIRCRAFT MODIFICATION AIRCRAFT MAINTENANCE

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COASTAL REFINING & MARKETING INC NINE GREENWAY PLAZA HOUSTON TX 77046	KEN HOFFMAN MANAGER, PURCHASING 713/877-6248	REFINED PETROLEUM PRODUCTS (JET FUEL, FUEL OIL, DIESEL)
COLLINS INTERNATIONAL SERVICE COMPANY GOVERNMENT TELECOMMUNICATIONS SYSTEMS 1110 COLLINS RD RICHARDSON TX 75085	F. C. MILLER SMALL BUSINESS LIAISON OFFICER 214/705-1247	INSTALLATION AND SERVICE OF TELECOMMUNICATIONS TRANSMISSION SYSTEMS
COLTEC INDUSTRIES INC. MENASCO AEROSYSTEMS DIVISION 4000 SOUTH HWY 157 EULESS TX 76040-7012	ROBERT J. ROBLER SMALL BUSINESS LIAISON OFFICER 817/685-3547	AIRCRAFT LANDING GEARS
CONOCO INC 600 N. DAIRY ASHFORD HOUSTON TX 77079	D. A. HUGHES PURCHASING AGENT 713/293-1224	JP-4 JP-5
CONTENTAL ELECTRONICS CORP. 4212 SO. BUCKNER BLVD DALLAS TX 75227	HAROLD BOATMAN SENIOR BUYER 214/381-7161 EX 215	TRANSMITTER
CONVEX COMPUTER CORP. 3000 WATERVIEW PARKWAY, P. O. BOX 833851 RICHARDSON TX 75083-3851	VICTOR L. GIPSON PURCHASING DIRECTOR 214/497-4000	SUPERCOMPUTERS
COOPER INDUSTRIES, INC. CAMERON FORGED PRODUCTS DIVISION P. O. BOX 1212 HOUSTON TX 77251-1212	RICHARD MORAN SMALL BUSINESS LIAISON OFFICER 713/939-4048	DIE FORGINGS EXTRUDED PRODUCTS
CORPUS CHRISTI EMERGENCY SERVICES 600 ELIZABETH ST., P. O. BOX 3666 CORPUS CHRISTI TX 78404	PATRICIA K. HERMAN EXECUTIVE DIRECTOR, CCES 512/881-3000	TOTAL EMERGENCY ROOM SERVICES
CRANE CO. CRANE DEFENSE SYSTEMS RT 20 BOX 1126 CONROE TX 77301	DONNA WATKINS SMALL BUSINESS LIAISON OFFICER 409/539-4545	MARINE WINCHES & ELEVATORS MISSILE LAUNCHERS WEAPONS HANDLING EQUIPMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DAY & ZIMMERMANN INC LONE STAR DIVISION HIGHWAY 82 WEST TEXARKANA TX 75501	HERMAN BROWN SBLO (903)334-1132	LOAD, ASSEMBLE AND PACK AMMUNITION
DIAMOND SHAMROCK REF. & MKTG. CO. P O BOX 6960000 SAN ANTONIO TX 78269	TIM OWEN SENIOR BUYER 512/641-8865	JP 4 JP 5
DYNACORP AEROSPACE OPERATIONS 6801 CALMONT FORT WORTH TX 76116-1004	JOHNNY F HARLIN MANAGER, MATERIAL CONTROL 817/732-4481	AIRCRAFT TEST CELLS ENGINES
E-SYSTEMS INC GARLAND DIVISION P O BOX 660023 DALLAS TX 75266-0023	BARBARA H. OSBORN SMALL BUSINESS LIAISON OFFICER 214/205-7202	R&D/PRODUCTION HIGH TECHNOLOGY ELECTRONIC SYSTEMS AUTOMATED NAVIGATIONAL SYSTE S
E-SYSTEMS INC GREENVILLE DIVISION P O BOX 6056 GREENVILLE TX 75403	KENNETH R. MONEY SMALL BUSINESS LIAISON OFFICER 214/457-5817	AIRCRAFT MAINTENANCE AND MODIFICATION COMMUNICATIONS
EBASCO SERVICES INCORPORATED 900 SKYWAY TOWER, 400 N. OLIVE DALLAS TX 75201	M. KAY HAWTHORNE ENVIRONMENTAL SCIENTIST 214 978 3182	ENGINEERING & ENVIRONMENTAL CONSULTING
ELECTROSPACE SYSTEMS INC 1301 E. COLLINS BLVD RICHARDSON TX 75081-2291	DENNIS R. QUIRE SMALL BUSINESS LIAISON OFFICER 214/470-2756	TELEPHONE & TELEGRAPHIC APPARATUS AIRCRAFT PARTS
EXXON COMPANY U S A P O BOX 2180 HOUSTON TX 77252-2180	B. L. HILTON UPSTREAM PURCHASING MANAGER 713/656-2711	JET FUEL AVIATION GAS
GENERAL DYNAMICS CORP FORT WORTH DIV P O BOX 748 FORT WORTH TX 76101	T M ALLEN SMALL BUSINESS OFFICE 817/762-1600	F16 MULTIROLE FIGHTER AIRCRAFT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GILBANE BUILDING CO., INC. 1331 LAMAR, S. 1170 HOUSTON TX 77010	MR. DINESH CHIA PLAN ADMINISTRATOR 713-651-1873	CONSTRUCTION MANAGEMENT
GRUMMAN HOUSTON CORP. 12130 GALVESTON ROAD WEBSTER TX 77598	L. W. JANAK PROCUREMENT MANAGER 713/929-1212	NAVY HARNESES NAVY CASE ASSEMBLIES
GUYCO ENGINEERING CO. P. O. BOX 1030 LAMPASAS TX 76550	WILLIAM L. CRAWFORD PRESIDENT 512 556 5451	GENERAL BUILDING CONSTRUCTION
HERCULES INC AEROSPACE DIVISION P O BOX 548 MCGREGOR TX 76657	JAMES W. DECLOUETTE SENIOR BUYER 817/840-5037	ROCKET MOTORS CHEMICALS
HEXCEL CORPORATION 338 NORTH PENNSYLVANIA AVENUE GRAHAM TX 76046	BOB WELLMAN BUYER 817/549-2722	METALIC HONEYCOMB NON METALLIC HONEYCOMB
HILL CONSTRUCTORS, INC. P. O. BOX 2404 AUSTIN TX 78768	GILBERT BOLDING VICE PRESIDENT 512 478 7785	BUILDING CONSTRUCTION
HOWMET TURBINE COMPONENTS CORPORATION WICHITA FALLS CASTING DIVISION 6200 CENTRAL FREEWAY, P. O. BOX 1616 WICHITA FALLS TX 76307	R P MILLER PURCHASING MANAGER 817/855-8100	CAST COMPONENTS FOR TURBINE BLADES
HUGHES SIMULATION SYSTEMS, INC. 2200 ARLINGTON DOWNS RD ARLINGTON TX 76011	LAURA JENNINGS SMALL BUSINESS LIAISON OFFICER 817/695-2223	FLIGHT SIMULATORS ONLY
HUGHES TRAINING SYSTEMS, INC. 2200 ARLINGTON DOWNS ROAD ARLINGTON TX 76011	LAURA JENNINGS SMALL BUSINESS LIAISON OFFICER 817/695-2223	ADVANCED TECHNOLOGY TRAINING SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HUNT BUILDING CORPORATION 4401 NORTH MESA, SUITE 201 EL PASO, TX 79984-0368	GAYLE SEERDEN SBA COORDINATOR 915-533-1122, EXT 246	DESIGN & BUILD FAMILY HOUSING
HUNT BUILDING CORPORATION 4401 N. MESA, SUITE 201 P.O. BOX 9368 EL PASO, TX 79984-0368	JOHN T. SINTON SR VP, PLAN ADMINISTRATOR (915) 533-1122	DESIGN & BUILDING OF FAMILY HOUSING UNITS
IBM CORP. FEDERAL SECTER DIV 3700 BAY AREA BOULEVARD HOUSTON, TX 77058-1199	L. DIANE LIVEDALEN SB/SDBC ADMINISTRATOR 713/282-7511	ELECTRONIC SYSTEMS SYSTEMS INTEGRATION SOFTWARE DEVELOPMENT
INGERSOLL-RAND COMPANY P.O. BOX 462288 GARLAND, TX 75046-2288	VAL SCHRUMPF MATERIALS MANAGER 214/495-8181	TRANSPORTABLE WATERWELL DRILL
INTELCOM SUPPORT SERVICES, INC 14372 PROTON ROAD DALLAS, TX 75244	C. A. GROSS CONTROLLER 214/991-0800	BOS O&M
INTERCONTINENTAL MFG CO INC 1200 N GLENBROOK, P.O. BOX 461148 GARLAND, TX 75046	JEAN STONE SMALL BUSINESS LIAISON OFFICER 214/276-5131	BOMB BODIES ALUMINUM FORGINGS
KING FISHER MARINE SERVICE, INC P.O. BOX 108 PORT LAVACA, TX 77979	E. J. ROSS, JR. LIAISON OFFICER 512-552-6751	DREDGING MARINE CONSTRUCTION
KRUG LIFE SCIENCES INC. SAN ANTONIO DIV./A KRUG INTL COMPANY P.O. BOX 790644 SAN ANTONIO, TX 78279-0644	CARRIE A. WATERS SMALL BUSINESS LIAISON OFFICER 512/349-3925	R & D
LTV CORP. AIRCRAFT PRODUCTS GROUP P.O. BOX 655907 DALLAS, TX 75265-5907	B. W. TIMMS DIRECTOR-MATERIEL 214/266-3286	AIRCRAFT & RELATED STRUCTURES AIRCRAFT MODERNIZATION SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LTV MISSILES & ELECTRONICS GROUP MISSILES DIVISION P. O. BOX 650003 DALLAS TX 75265-0003	T. D. REESE DIRECTOR OF MATERIALS 214/266-7580	MISSILES SYSTEMS
MARATHON POWER TECHNOLOGIES, INC. P. O. BOX 8233 WACO TX 76714-8233	WILLIAM A. SPINK CONTRACT ADMINISTRATOR 817/776-0650	VENTED AND SEALED NICKEL- CADMIUM BATTERIES BATTERY CHARGER-ANALYZERS
MARMON MOTOR CO SPACE CORP DIVISION P. O. BOX 402009 GARLAND TX 75046	RUSS WADSWORTH SMALL BUSINESS LIAISON OFFICER 214/494-2441 EXT 336	JET ENGINE TEST STANDS & SPARE PARTS
MICROELECTRONICS & COMPUTER CORP. 3500 WEST BALCONES CENTER DRIVE AUSTIN TX 78759	WILFRED J. NADDEF CONTRACT ADMINISTRATOR 512/338-3744	RESEARCH
MURDOCK ENGINEERING CO. P. O. BOX 152278 IRVING TX 75015-2278	MELVIN D. JONES SUBCONTRACT ADMINISTRATOR 214/313-3268	AIRCRAFT COMPONENTS SUBMARINE COMPONENTS SPACE VEHICLE COMPONENTS
OHAYASHI CORP 601 LONE STAR BLVD SAN ANTONIO TX 78204	PAT STRATTON PLANT ADMINISTRATOR 512 227 4717	CONSTRUCTION
OPTIC-ELECTRONIC CORPORATION 11477 PAGEMILL ROAD DALLAS TX 75243	JOHN OVERTON MATERIALS MANAGER 214/349-0190	OPTICAL SYSTEMS
PAGE AVJET CORP. ENGINEERING DIV. 2230 WEST SOUTHCROSS BLVD, P. O. DRAWER Z SAN ANTONIO TX 78211-1956	JOYCE HENDERSON SMALL BUSINESS LIAISON OFFICER 512/924-6427	PORT JET ENGINE TEST STANDS A/C GROUND SUPPORT EQUIPMENT CALIBRATION VAN
PARKER KINETIC DESIGNS, INC. 8303 MOPAC, SUITE 240C AUSTIN TX 78759-8369	JAMES E. HART CONTROLLER 512/338-9300	ENGINEERING DESIGN & DEV

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RACAL SURVEY INC 10401 WESTOFFICE DRIVE HOUSTON TX 77042	ADRIAN T ASCENZI MANAGER PURCHASING 713-784-4432	ELECTRONIC POSITIONING EQUIP HYDROGRAPHIC SURVEYING EQUIP MFG, SERVICE & SALES
RADIAN CORPORATION 8501 MO-PAC BLVD. P.O. BOX 201088 AUSTIN TX 78720-1088	MARSHALL F. CONOVER SMALL BUSINESS LIAISON OFFICER 512/454-4797	ENVIRONMENTAL/ENERGY ENGRG SVC AMBIENT AIR MONITORING EQUIP COMMUNICATION TERMINALS
RIGHT AWAY FOODS CORP. 200 NORTH 1ST STREET MCALLEN TX 78501	PATRICIA MARTIN SMALL BUSINESS LIAISON OFFICER 512/687-9401	MRE PROGRAM
ROCKWELL INTL CORP COMMAND AND CONTROL SYSTEMS DIV. 3200 E. RENNER RD. RICHARDSON TX 75082	F. C. MILLER SMALL BUSINESS LIAISON OFFICER 214/705-1247	ELECTRONICS
SERV-AIR, INC. 2824 TERRELL ROAD P.O. BOX 6669 GREENVILLE TX 75403-6669	WILLIAM F. PRICE MANAGER MATERIEL ADMIN 214/454-2000	SERVICE CONTRACTOR LOGISTIC SUPPORT
SHELL OIL COMPANY 900 LOUISIANA, P O BOX 2463 HOUSTON TX 77252	L. S. DANIELS SR. STAFF PURCH. REP 713/241-2850	JPS JET FUEL
SIMUFLITE TRAINING INTERNATIONAL P.O. BOX 619119 D/FW AIRPORT TX 75261	GREG HORWITZ MANAGER, PURCHASING 214/456-8378	AIRCRAFT SIMULATOR TRAINING
SOLETANCHE RODIO NICHOLSON JOINT VENTURE 3031 ALLEN STREET, SUITE 201 DALLAS TX 75204	MARC VAN DEN EYNDE PROJECT MANAGER 501 253 7302	DAM REPAIR
SOLETANCHE, INC. 3031 ALLEN STREET, SUITE 201 DALLAS TX 75204	MARC VAN DEN EYNDE QUALITY CONTROL MANAGER 501 253 7302	DAM REPAIR

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SOUTHEASTERN ELECTRIC CONSTRUCTION 8344 EAST R. L. THORNTON FRWY, #206 DALLAS TX 75228	BARBARA S. MCCLUNG OFFICE MANAGER 214 320 0797	ELECTRICAL CONTRACTING
SOUTHWEST FOUNDATION FOR BIOMEDICAL RSCH PO BOX 28147 SAN ANTONIO TX 78228	DELIA AGUILAR CONTROLLER 512/674-1410	MEDICAL RESEARCH
SOUTHWEST RESEARCH INSTITUTE 6220 CULEBRA RD P O BOX 28510 SAN ANTONIO TX 78228-0510	PAUL D. EASLEY DIRECTOR OF PURCHASING 512/522-3077	RESEARCH & DEVELOPMENT
STEWART & STEVENSON SERVICES, INC. P. O. BOX 1637 HOUSTON TX 77251-1637	ROBERT YARBROUGH SMALL BUSINESS LIAISON OFFICER 713/923-0377	TOW TRACTORS ENGINES
TELEDYNE GEOTECH 3401 SHILOH ROAD GARLAND TX 75041	ANN DISNARD SMALL BUSINESS LIAISON OFFICER 214/271-2561	GEOPHYSICAL RESEARCH OIL & GAS AUTOMATED CONTROL & MONITORING SYSTEMS
TEXAS A & M RESEARCH FOUNDATION BOX 3578 COLLEGE STATION TX 77843	DIANE HASSEL PURCHASING/PROPERTY MANAGER (409) 845-8609	RESEARCH ADMINISTRATION
TEXAS INSTRUMENTS DEF SYS & ELECN GROUP P. O. BOX 650311 MS 3933 DALLAS TX 75265-0311	LARRY DERAMUS MGR. SMALL BUSINESS PROGRAMS 214/995-7007	ELECTRO OPTICS DEVICES MISSILES AND ORDNANCE RADARS
TEXSTAR INC. TEXSTAR PLASTIC DIVISION P O BOX 534036 GRAND PRAIRIE TX 75053-4036	C. M. ROBINIUS DIRECTOR MATERIALS MGMT 214/647-1366	CUSTOM INJECTION AND BLOW MOLDING PLASTICS VACUUM FORMED PLASTIC SHEETS
TGS TECHNOLOGY, INC. P O BOX 5338 FORT HOOD TX 76544	RICHARD MCFALL SUPPLY CLERK 817 287 4999	AUDIOVISUAL SERVICES

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
THIOKOL CORPORATION LONGHORN DIVISION P O BOX 1149 MARSHALL TX 75670	B. R. NUTT SMALL BUSINESS ADMINISTRATOR 903 679 2835	M206 FLARES SIMULATORS
TRACOR AEROSPACE INC. 6500 TRACOR LANE AUSTIN TX 78725-2070	C. M. HAMBLIN SMALL BUSINESS LIAISON OFFICER 512/929-2521	COUNTERMEASURE SYSTEMS TELECOMMUNICATIONS SYSTEMS AIRBORNE NAVIGATION SYSTEMS
TRACOR APPLIED SCIENCES INC. 6500 TRACOR LANE AUSTIN TX 78725-2050	TOMMY MARTIN DIRECTOR OF PROCUREMENT 512/929-2057	RESEARCH, DEVELOPMENT, AND ENGINEERING SERVICES ACQUISITION MANAGEMENT STUDIES
TRICIL ENVIRONMENTAL RESPONSE INC 1123 LUMPKIN ROAD HOUSTON TX 77043	JOEL ROBERTS OPERATIONS MANAGER 919 272 0185	SITE REMEDIATION SLUDGE DEWATERING WASTE TRANSPORTATION
TURNER COLLIE & BRADEN INC. P O BOX 130089 HOUSTON TX 77219	ROBERT C. ESENWEIN PROJECT DIRECTOR (713) 278-2780	ENVIRONMENTAL SERVICES
UNCLE BENS INC INTERNATIONAL DIVISION 5721 HARVEY WILSON DR P O BOX 1752 HOUSTON TX 77020	RICHARD A. OLIVER SBLO 713-670-2151	PARBOILED RICE FOOD PRODUCTS
UNIVERSITY OF TEXAS AT AUSTIN P O BOX 7159 AUSTIN TX 78713-7159	LISBETH J. DECKER SPVSR, CNTRCTS&GRNTS ACC OFF (512) 471-6231	HIGHER EDUCATION
VARO INC ELECTRON DEVICES DIVISION 2201 WALNUT P O BOX 401146 GARLAND TX 75042	W RAY KELLY SMALL BUSINESS LIAISON OFFICER 214/349-0190 EXT 384	IMAGE INTENSIFIER TUBES IMAGE CONVERTER TUBES
VARO INC SYSTEMS DIVISION 2800 W KINGSLEY RD P O BOX 469015 GARLAND TX 75046	JOHN HORTON PURCHASING AGENT 214/840-5175	INVERTERS & FREQUENCY CHANGERS HIGH VOLTAGE POWER SUPPLIES GRATED ZOOM UNINTERRUPTIBLE PW

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY

SMALL BUSINESS LIAISON OFFICER

PRODUCT OR SERVICE LINE

WORD-HEALTH CARE SYSTEM
DEPT OF SPECIAL PROGRAMS
2600 NORTH LOOP WEST
HOUSTON TX 77092

MARK KLINE
MGR. SPECIAL PROGRAMS
713-681-8877

HEALTH CARE PROVIDER

WORNICK FAMILY FOODS, INC.
P O BOX 184
EDINBURG TX 78540-0184

BARBARA A. LOMAX
DIRECTOR OF PROCUREMENT
512/383-3877

FREEZE DRIED MEATS
FREEZE DRIED VEGETABLES

ALCOA COMPOSITES INC.
FIBERTEK DIV.
P. O. BOX 910
SPRINGVILLE UT 84663-0910

DAN ALDRIDGE
PURCHASING MANAGER
801/489-3672

COMPOSITE AIRCRAFT FUEL TANKS
COMPOSITE AEROSPACE PARTS

BODELL CONSTRUCTION COMPANY
3640 SOUTH 500 WEST
SALT LAKE CITY UT 84115

MARK B. BODELL
CORPORATE SECRETARY
801 262 3424

CONSTRUCTION

BODELL CONSTRUCTION COMPANY
3640 SOUTH 500 WEST
SALT LAKE CITY UT 84115

MARK B. BODELL
CORPORATE SECRETARY
(801) 262-3434

CONSTRUCTION

E-SYSTEMS INC
MONTEK DIVISION
2268 SOUTH 3270 WEST
SALT LAKE CITY UT 84119

RAYMOND C. FISHER
SMALL BUSINESS LIAISON OFFICER
801/974-7210

NAVIGATIONAL AIDS
AIRCRAFT FLIGHT CONTROLS
NUCLEAR SHOCK SUPPRESSOR

EATON-KENWAY, INC
515 EAST 100' SOUTH
SALT LAKE CITY UT 84145

ROBERT M. RUESCH
ASSISTANT PROJECT MANAGER
801 530 4684

AUTOMATED STOR. & RETRIEVAL
FACILITIES SIMULATIONS
INVENTORY CONTROL SYSTEMS

EDO CORPORATION
ELECTRO-ACOUSTIC DIV.
2645 SOUTH 300 WEST
SALT LAKE CITY UT 84115

BOB BRINTON
SMALL BUSINESS ADMINISTRATOR
801/486-7481

OCEANOGRAPHIC INSTRUMENTATION
CLOSED CIRCUIT TV CAMERAS
PIEZOELECTRIC CERAMICS

EDO CORPORATION
FIBER SCIENCE DIVISION
506 BILLY MITCHELL ROAD
SALT LAKE CITY UT 84116

VAL MORRIS
PURCHASING AGENT
801/536-6233

COMPOSITE TECHNOLOGY
FILAMENT WINDING
INJECTION MOLDING

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EG&G DEFENSE MATERIALS, INC. 11600 STARK ROAD TOOELE UT 84074	JAMES F. SCOTT CONTRACT ADMINISTRATOR 801 882 8450	CHEMICAL WEAPONS DISPOSAL
EVANS & SUTHERLAND COMPUTER CORP. SIMULATION DIV. 580 ARAPEEN DR. SALT LAKE CITY UT 84108	BURNELL D. WILLIAMS SENIOR BUYER 801/582-5847	ELECTRONIC COMPUTING EQUIP.
FLAMECO/BARNES GROUP INC. 2951 PENNSYLVANIA AVE. OGDEN UT 84402	GARY D. MCILRATH SENIOR BUYER 801/625-1329	AIRCRAFT SHEETMETAL FAB
HERCULES AEROSPACE CO MISSILE ORDNANCE AND SPACE GROUP BACCHUS WORKS, P O BOX 98 MAGNA UT 84044-0098	LESLIE CASE SMALL BUSINESS ADMINISTRATOR 801/251-4579	SOLID ROCKET PROPELLANT ROCKET MOTORS
JAMES M. MONTGOMERY CON. ENG.. INC. 4525 SO. WASATCH BLVD., S 200 SALT LAKE CITY UT 04124	SUE ANN SPENCER SUBCONTRACTING PROGRAM ADMIN. 818 796 9141	A&E SERVICES FOR ENVIRONMENTAL PROJECTS
OEC-DIASONICS, INC. 384 WRIGHT BROTHERS DRIVE SALT LAKE CITY UT 84116	STAN R. HALVERSON PURCHASING MANAGER 801/328-9300	MOBILE X-RAY C-ARMS AND ACCESSORIES
SNAP-ON TOOLS CORP. 2635 WEST DIRECTORS ROW SALT LAKE CITY UT 84104-4518	VERNON WIEMEYER INDUSTRIAL REPRESENTATIVE 801/972-2060	TOOL KITS
TELEFLEX DEFENSE SYSTEMS 1800 N. 300 W SPANISH FORK UT 84660	ORSON DIETZ SUBCONTRACTS ADMINISTRATOR 801/798-7401	WEAPONS LAUNCH PLATFORM
THIOKOL CORP SPACE OPERATIONS P. O. BOX 707 BRIGHAM CITY UT 84302-0707	H. L. BENZON, MANAGER SPACE PROCUREMENT 801/863-2736	LARGE PROPELLANT SYSTEMS ROCKET MOTORS AND MISSILES PROPULSION SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
THIOKOL CORP/STRATEGIC OPERATIONS P.O. BOX 689 BRIGHAM CITY UT 84302-0689	EDWARD J. SHAKLIK, MANAGER STRATEGIC OPERATNS PROCUREMENT 801/863-5334	MEDIUM TO LARGE PROPELLANT SYS ROCKET MOTORS AND MISSILES PROPULSION SYSTEMS
UNISYS CORP. DEFENSE SYSTEMS 322 NORTH 2200 WEST SALT LAKE CITY UT 84116	P. A. LINDHARDT SMALL BUSINESS LIAISON OFFICER 801/594-6176	COMMUNICATION SYSTEMS
UTAH TACTICAL DIV THIOKOL CORP, UTAH TACTICAL DIV P.O. BOX 487 BRIGHAM CITY UT 84302	B. W. ANDERSON MANAGER, MATERIEL 801/863-5521	MEDIUM TO LARGE PROPELLANT SYS ROCKET MOTORS & MISSILES PROPULSION SYSTEMS
VARIAN ASSOCIATES EIMAC DIVISION 1678 SOUTH PIONEER ROAD SALT LAKE CITY UT 84104	E A GALL PURCHASING MANAGER 801/972-5029	ELECTRONIC GRID TUBES X-RAY TUBES
WADMAN CORPORATION 2750 SOUTH 1000 WEST OGDEN UT 84402	V. JAY WADMAN SECRETARY TREASURER (801) 621-4185	GENERAL BUILDING CONSTRUCTION
3D/INTERNATIONAL, INC 66 CANAL CENTER PLAZA, SUITE 310 ALEXANDRIA VA 22314	JOHN R. PORTER SENIOR ASSOCIATE (703) 683-6700	PROJECT MANAGEMENT PUBLIC/PRIVATE VNTURE CNSLTNTS ARCHITECTURAL/ENGINEERING DSGN
ADVANCED TECHNOLOGY INC 12005 SUNRISE VALLEY DRIVE RESTON VA 22091	LESLEY M TYSON PROCUREMENT MANAGER 703/556-1890	PROFESSIONAL SERVICES
AIKEN ADVANCED SYSTEMS, INC 5901 EDSALL ROAD ALEXANDRIA VA 22304	ROBERT L. ROBY, MANAGER CONTRACTS ADMINISTRATION 703/370-0900	SYSTEMS DEVELOPMENT AND INTE- GRATION
AMERICAN MANAGEMENT SYSTEMS INC FEDERAL CONSULTING AND SYSTEMS GROUP 1777 NORTH KENT STREET ARLINGTON VA 22209	JAMES DUNIGAN CONTRACTS ADMINISTRATOR 703/841-5514	MANAGEMENT ANALYSIS PROGRAM & POLICY ANALYSIS INFORMATION SYSTEMS ANALYSIS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AMERICAN SYSTEMS CORPORATION 14200 PARK MEADOW DRIVE CHANTILLY VA 22021	M. MICHAEL ROBERTS CONTRACTS MANAGER 703/968-5238	SUPPORT OF DATA PROCESSING SUBSYSTEM
ANSER (ANALYTIC SERVICES INC) 1215 JEFFERSON DAVIS HWY CG#3 ARLINGTON VA 22202	J. MURTAUGH SMALL BUSINESS LIAISON OFFICER 703/685-3394	RESEARCH & DEVELOPMENT
APPLIED TECHNOLOGY DIV-SETA CTR 6565 ARLINGTON BLVD FALLS CHURCH VA 22042	KATHRYN E. JAMES CONTRACTS ADMINISTRATOR 703-538-7763	SYSTEMS ENGINEERING SVCS
ATLANTIC RESEARCH CORPORATION VIRGINIA PROPULSION DIVISION 5945 WELLINGTON ROAD GAINESVILLE VA 22065	STEVEN T. MITCHELL SMALL BUSINESS LIAISON OFFICER 703/658-6760	SOLID PROPELLANT PROPULSION & GAS GENERATORS R & D
BDM INTERNATIONAL INC 7915 JONES BRANCH DRIVE MCLEAN VA 22102-3396	JAMES B. SHARPE, VICE PRES CORPORATE CONTRACTS AND PROC 703/848-5173	PROFESSIONAL SERVICES
BECOM SERVICES CORPORATION 741 MILLER DRIVE, SE, SUITE E-1 LEESBURG VA 22075	HELEN TORRES CONTRACT ADMINISTRATOR 703 771 1179	GENERAL CONTRACTORS
BELLSOUTH COMMUNICATION SYSTEMS 1936 BLUE HILLS DRIVE ROANOKE VA 24012	RICHARD A. ANDERSON EXECUTIVE VICE PRESIDENT 703-983-6000	TELECOMMUNICATIONS EQUIP SVC DATA COMMUNICATION EQUIPMENT DATA PROCESSING EQUIPMENT
BIONETICS CORP. (ANALYTICAL LAB. DIV.) 18 RESEARCH DRIVE HAMPTON VA 23666	PETER T. POHORENCE DIVISION GENERAL MANAGER (804) 865-0880	CHEMICAL & MICROBIOLOGICAL ENVIRONMENTAL ANALYSIS & SAMPLING
BOZELL, INC. 99 CANAL CENTER PLAZA, SUITE 200 ALEXANDRIA VA 22314	RONALD C. OWENS ACCOUNT SUPERVISOR 703/549-0600	ADVERTISING MATERIALS & SVCS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BRUNSWICK CORP. DEFENSE DIV -SHEPTEP OPERATIONS 325 BRUNSWICK LANE MARION VA 24354	J. W. BLACK PURCHASING MANAGER 703/783-9685	SHELTERS
BRUNSWICK CORPORATION DEFENSE DIVISION 150 JOHNSTON ROAD MARION VA 24354	N. E. FISHER PURCHASING MANAGER 703/783-9674	RADOMES PORTABLE SHELTERS
BURLINGTON INDUSTRIES INC MENSWEAR DIV P O BOX 788 CLARKSVILLE VA 23927	CHARLES E. GILBERT, DIRECTOR OF CORPORATE PURCHASING 919/379-2761	TEXTILES
CACI, INC - FEDERAL 8260 WILLOW OAKS CORPORATE DRIVE FAIRFAX VA 22031	RAYMOND L. ROLLINS SMALL BUSINESS LIAISON OFFICER 703/841-7924	PROPRIETARY ANALYTICAL SOFTWARE ADVANCE INFORMATION SYSTEMS SYSTEMS ENGINEERING
CDM FEDERAL PROGRAMS CORPORATION 13135 LEE JACKSON MEMORIAL HWY FAIRFAX VA 22033	JONATHAN G. CURTIS PRESIDENT & CEO 703 968 0900	CONSULTING ENGINEERING STUDIES
CENTER FOR NAVAL ANALYSES 4401 FORD AVENUE ALEXANDRIA VA 223020268	ANNETTE EITAN PURCHASING AGENT (703) 824-2070	STUDIES & ANALYSES FLEET SUPPORT
CERBERONICS INC 5600 COLUMBIA PIKE BAILEY'S CROSSROADS VA 22041	ROBERT F. HARTMAN VICE PRESIDENT 703/845-8310	TECHNICAL SUPPORT SERVICES MATERIAL SUPPORT SERVICES R & D
COMPUTER SCIENCE CORPORATION SYSTEMS DIVISION 3160 FAIRVIEW PARK DRIVE FALLS CHURCH VA 22042	BRYAN S. SWARTZ DIRECTOR OF CONTRACTS 703/876-1080	SYSTEMS DESIGN & INTEGRATION SYSTEMS IMPLEMENTATION SOFTWARE DEVELOPMENT
COMPUTER SCIENCES CORP SPECIAL PROJECTS DIV. 3160 FAIRVIEW PARK DRIVE FALLS CHURCH VA 22042	BRYAN S. SWARTZ DIRECTOR OF CONTRACTS 703/876-1080	TECHNICAL SUPPORT SYSTEMS DESIGN SOFTWARE IMPLEMENTATION

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CONTEL FEDERAL SYSTEMS, INC. GOVERNMENT SERVICES GROUP 15000 CONFERENCE CENTER DRIVE CHANTILLY VA 22021-3808	RICHARD A. PICKETTE, DIRECTOR CONTRACTS AND PROCUREMENT 703/818-5176	ENGINEER, FURNISH, INSTALL, OPERATE AND MAINTAIN TELECOMMUNICATIONS SYSTEMS
DDL OMNI ENGINEERING CORP. 14303D SULLYFIELD CIRCLE CHANTILLY VA 22021	NANCY L. DOOLIN CONTRACTS MANAGER 703/631-7000	ENGINEERING SERVICES
DOWTY AEROSPACE CORP AVIATION SERVICES P O BOX 5000, 45360 SEVERN WAY STERLING VA 22170	JANET COBERLY, MANAGER GOVERNMENT PROGRAMS 703/450-8232	REPAIR & OVERALL OF AIRCRAFT COMPONENTS
DYNALLECTRIC COMPANY 22930 SHAW ROAD STERLING VA 22170	R DENNIS WORCH ASSISTANT VICE PRESIDENT 703 742 3507	ELECTRICAL CONSTRUCTION
DYNACORP SYSTEM SERVICES DIV 2000 EDMUND HALLEY DR RESTON VA 22091	MARVIN ZEDIKER SMALL BUSINESS LIAISON OFFICER 703/264-9263	TECHNICAL SERVICES
E-SYSTEMS INC MELPAR DIVISION 7700 ARLINGTON BOULEVARD FALLS CHURCH VA 22046	ALLEN D. WALLACE MATERIEL BUS. ADMINISTRATOR 703/849-1692	ELECTRONIC SYSTEMS RESEARCH AND DEVELOPMENT
EBASCO SERVICES INC. EBASCO ENVIRONMENTAL 2111 WILSON BLVD., SUITE 1000 ARLINGTON VA 2201	JOEL C. SOWERS CONTRACT ADM MGR (703) 358-8934	ENGINEERING CONSTRUCTION PROJ MGMT & CONSULTING SRVCS
ELECTRONIC DATA SYSTEMS FEDERAL CORP 13600 EDS DRIVE HERNDON VA 22071	WILLIAM W. SMOOT SMALL BUSINESS LIAISON OFFICER 703/742-2734	AUTOMATIC DATA PROCESSING SERVICES LIGHT MANUFACTURING
ELECTRONIC WARFARE ASSOCIATES, INC. 2071 CHAIN BRIDGE ROAD VIENNA VA 22182	PAULA A. GOMOLKA SENIOR CONTRACTS ADMINISTRATOR 703/893-4820	ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ENGINEERING RESEARCH ASSOCIATES, INC. 1595 SPRINGHILL ROAD VIENNA VA 22182-2235	M. FREDNA CATES SMALL BUSINESS LIAISON OFFICER 703/734-8821	HIGH TECH ELECTRONIC SYSTEMS
ENGINEERING RESOURCES, INC. QUESTECH, INC. 7600-A LEESBURG PIKE FALLS CHURCH VA 22043	JEFFERY M. MARCHESANI SUBCONTRACT ADMIN/LIAISON OFF 703/760-1198	ENGINEERING SERVICES PROGRAM MANAGEMENT SUPPORT SYSTEM MAINTENANCE
EVALUATION RESEARCH CORPORATION 3211 JERMANTOWN ROAD, P.O. BOX 10107 FAIRFAX VA 22030	SUZANNE G. CAREY ASSOCIATE CONTRACTS ADMIN 703/246-0617	ENGINEERING TECHNICAL SERVICES
GENERAL RESEARCH CORPORATION 1900 GALLOW'S ROAD VIENNA VA 22182	JUDY B. LOWE CONTRACTS ADMINISTRATOR 703/506-5073	OPERATIONS RESEARCH STUDIES & ANALYSIS
GLOBAL ASSOCIATES/RTS/MED 1420 SPRING HILL ROAD, SUITE 550 MCLEAN VA 22102	FRANK J. KOVACH, JR. PROJECT MANAGER 703 893 1315	TRAINING SUPPORT EQUIPMENT REPAIRS ADMINISTRATIVE SUPPORT
GTE CONTEL FEDERAL SYSTEMS, INC. GOVERNMENT SYSTEMS GROUP 15000 CONFERENCE CENTER DR/P.O. BOX10814 CHANTILLY VA 22021-3808	JOHN E. MARRIOTT SMALL BUSINESS ADMINISTRATOR 703/818-4434	ENGINEER FURNISH AND INSTALL TELECOMMUNICATIONS SYSTEMS
GTE SPACENET CORP. 1700 OLD MEADOW RD. MCLEAN VA 22102	JOSEPH M. MARTIN MANAGER, PROCUREMENT 703/848-0112	MULTI-SATELLITE COMMUNICATION NETWORK
HAYES SEAY MATTERN & MATTERN 1315 FRANKLIN ROAD, SW ROANOKE VA 24034	CECIL G. DOYLE EXECUTIVE VICE PRESIDENT 703 857 3100	ARCHITECTURAL ENGINEERING PLANNING SERVICES
HERCULES INC RADFORD ARMY AMMO PLANT RADFORD VA 24141	R. SCOTT CHANDLER SB & SDB LIAISON OFFICER 703-639-8392	PROPELLANTS EXPLOSIVES MISSILE COMPONENTS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HFS INC 7900 WESTPARK DRIVE MCLEAN VA 22102	WILLIAM E. MITCHELL MANAGER, PURCHASING 703/827-3130	COMPUTER SYSTEMS
HOWMET CORPORATION HAMPTON CASTING DIV. 1 HOWMET DRIVE HAMPTON VA 23661	D. W. GAUL MATERIALS MANAGER 804/836-4680	INVESTMENT CASTINGS
HUGHES TRAINING INCORPORATED HERNDON OPERATIONS 13775 MCLEAREN ROAD HERNDON VA 22071	STOKES B. E. HILL PURCHASING MANAGER 703/481-4738	SIMULATORS
HUMAN RESOURCES RESEARCH ORGANIZATION (HUMRRO) 1100 SOUTH WASHINGTON STREET ALEXANDRIA VA 22314	CHARLES L MC KAY VICE PRESIDENT & TREASURER 703/549-3611	PSYCHOLOGICAL RESEARCH & DEVELOPMENT
IBM CORPORATION FEDERAL SECTOR DIVISION 9500 GODWIN DRIVE MANASSAS VA 22110	P. R. ZACHEIS MANAGER, MATERIALS MANAGEMENT 703/367-2544	MILITARY ELECTRONIC SYSTEMS
ICF KATSER ENGINEERS, INC 2231 CRYSTAL DRIVE, SUITE 514 ARLINGTON VA 22015	DONALD R PHILLIP ADMINISTRATIVE SUPERVISOR 703/769-7302	ENGINEERING SERVICES AND PROJECT MANAGEMENT
INFORMATION SPECTRUM INC 5107 LEESBURG PIKE SUITE 1900 FALLS CHURCH VA 22041	TERRI ANN ROGERS DIRECTOR OF CONTRACTS 703/845-3000	INTEGRATED LOGISTICS SUPPORT MGMT INFO SYSTEMS ENGINEERING ANALYSES
INSTITUTE FOR DEFENSE ANALYSES 1801 N. BEAUREGARD STREET ALEXANDRIA VA 22311	ARTHUR W. BOYSEN TREASURER 703/845-2130	STUDIES & ANALYSES FOR FEDERAL GOVERNMENT
INTEGRATED SYSTEMS ANALYSTS, INC. 2800 SHIRLINGTON ROAD, SUITE 1100 ARLINGTON VA 22206	MARIANNE HETZER SUBCONTRACT ADMINISTRATOR 703/824-0700	COMBAT SYSTEMS ENGINEERING LOGISTICS AND MAINTENANCE ELECTRONIC SYSTEMS DESIGN

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ITT CORP ELECTRO-OPTICAL PRODUCTS DIV P O BOX 7065 ROANOKE VA 24019	L. S. CLEGG SMALL BUSINESS LIAISON OFFICER 703/362-7326	NIGHT VISION TUBES FIBER OPTICS
LITTON SYSTEMS, INC. POLY-SCIENTIFIC DIV. 1213 N. MAIN ST. BLACKSBURG VA 24060	EDWARD M. BAGBY, JR. MATERIAL SYSTEMS MANAGER 703/552-3011	SLIP RING S SECURITY PRODUCTS
LOTT CONSTRUCTORS, INC. 1650 TYSONS BOULEVARD, #450 MCLEAN VA 22102	JOSEPH COSTELLO CONTRACT MANAGER (804) 397-3130	GENERAL CONTRACTORS
MARTIN MARIELTA CORP. INFORMATION SYSTEMS GROUP 4795 MEADOW WOOD LANE CHANTILLY VA 22021	M. E. GRAEBER MANAGER, MATERIEL 407/826-7126	FIELD SERVICES REMOTE COMPUTING SERVICES SYSTEMS ENGINEERING INTEG
MATRA-MANURHIN INTERNATIONAL, INC. 1213 JEFF. DAVIS HWY, SUITE 1102 ARLINGTON VA 22202	J. P. PARISIAN ASSISTANT COMPTROLLER 703/979-3600	AMMUNITION EQUIPMENT DESIGN & MANUFACTURING
MITRE CORP. CENTER FOR CIVIL SYSTEMS 7525 COLSHIRE DRIVE MCLEAN VA 22102	WILLIAM C. REILLY DIRECTOR, CONTRACTS & PROC. 703/883-6474	PROFESSIONAL SERVICES
MOBIL OIL CORP BEAUMONT REFINERY 3225 GALLOW'S ROAD FAIRFAX VA 22037-0001	F. A. GIGLIO DIRECTOR BUSINESS COORDINATION 703/849-7582	PETROLEUM DERIVATIVES
NEWPORT NEWS SHIPBUILDING & DRY DOCK CO 4101 WASHINGTON AVENUE NEWPORT NEWS VA 23607	C. W. MASON SMALL & MINORITY BUSINESS ADM (804) 380-2961	NAVAL & MERCHANT SHIPS CONSTRUCTION & REPAIR
NORFOLK SHIPBUILDING & DRY DOCK CORP P O BOX 2100 NORFOLK VA 23501-2100	BRADLEY L. MOYER ASSISTANT DIR OF PURCHASING (804) 494-2990	SHIP REPAIR CONVERSION NEW CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PHP HEALTHCARE CORPORATION 4900 SEMINARY RD-12TH FLOOR ALEXANDRIA VA 22311	BOB ASKEW SMALL BUSINESS LIAISON OFFICER 703/998-7808	HEALTHCARE SERVICES
PLANNING RESEARCH CORP GOVT INFORMATION 1500 PLANNING RESEARCH DRIVE MCLEAN VA 22102	ANNE MCKINSTRY-KUEHM SMALL BUSINESS LIAISON OFFICER 703/883-8721	COMPUTER FACILITY MANAGEMENT PROFESSIONAL SERVICES COMPUTER SOFTWARE
PLANNING RESEARCH CORP PRC SYSTEMS SERVICES DIV 1500 PLANNING RESEARCH DRIVE MCLEAN VA 22102	JANIS O. STABLER SMALL BUSINESS ADMINISTRATOR 703/756-1564	ENGINEERING ANALYSIS SUPPORT SERVICES COST ANALYSIS
Q. E. D. SYSTEMS INC. 4646 WITCHDUCK RD. VIRGINIA BEACH VA 23455	PHILLIP M. EAGAN, MANAGER OF CONTRACTS AND ACCOUNTING 804/490-5094	ENGINEERING & TECHNICAL SVCS.
QUESTECH, INC. QUESTECH RESEARCH DIV. 7600-A LEESBURG PIKE FALLS CHURCH VA 22043	JEFFREY MARCHESANI SMALL BUSINESS LIAISON OFFICER 703/760-1198	SYSTEMS ENGINEERING SIGNALS ANALYSIS PROGRAM SUPPORT LOGISTICS
R. E. LEE & SON, INC. P.O. BOX 7226 CHARLOTTESVILLE, VA 22906	J. TREDWAY SPRATLEY DIVISION VICE PRESIDENT (804) 838-4150	CONSTRUCTION
RESOURCE CONSULTANTS, INC. 1969 GALLOW'S ROAD VIENNA VA 22182	THOMAS CZERWINSKI SENIOR CONTRACTS SPECIALIST 703/893-6120	ENGINEERING AND TECH SERVICES LOGISTICS SUPPORT SERVICES ADP SUPPORT SERVICES
REYNOLDS METALS CO 6601 WEST BROAD STREET RICHMOND VA 23230	C. D. MEACHAM, ACTING PURCHASING DIR., ADMIN & SVCS 804/281-4857	ALUMINUM SHEET & PLATE ALUMINUM EXTRUDED PIPE RESEARCH STDY-CASING ARMOR PLT
SOFTTECH, INC. 2000 N. BEAUREGARD ST. ALEXANDRIA VA 22311-1794	GERALD R. JENNINGS SR. SUBCONTRACTS ADMINISTRATOR 703/824-4522	CUSTOM SOFTWARE DESIGN

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SPERRY MARINE INC. 1070 SEMINOLE TRAIL CHARLOTTESVILLE VA 22901	R. M. HAMMER, JR. SUBCONTRACTS MANAGER 804/973-2367	SHIPS NAVAGATIONAL EQUIPMENT PERISCOPES SHIPS STABILIZATION EQUIPMENT
SRA TECHNOLOGIES, INC. 4700 KING STREET, SUITE 300 ALEXANDRIA VA 22302	PENNY L. ZIMMERMAN SENIOR CONTRACT ADMINISTRATOR 301 217-0780	LABORATORY SERVICES
SYSTEM PLANNING CORPORATION 1500 WILSON BOULEVARD ARLINGTON VA 22209-2454	KEITH WHEELER VICE PRESIDENT OF CONTRACTS 703/351-8258	RESEARCH & DEVELOPMENT ENGINEERING SUPPORT SYSTEMS ANALYSTS
SYSTEMS RESEARCH AND APPLICATIONS CORP. 2000 15TH STREET NORTH ARLINGTON VA 22201	KEVIN D. GRAVESN, MANAGER ACTING SUBCONTRACTS MGR 703/558-7525	SYSTEMS INTEGRATION ARTIFICIAL INTELLIGENCE SOFTWARE DEVELOPMENT
TELEDYNE AVIONICS P O BOX 6400 CHARLOTTESVILLE VA 22906	LARRY C. GIBSON MATERIAL MANAGER 804/973-3311	AIRCRAFT INSTRUMENTS MEDICAL ELECTRONICS
TITAN CORP. APPLICATIONS GROUP 1950 OLD GALLOW'S ROAD VIENNA VA 22182	JENNIFER C. ANDERSEN PROCUREMENT SPECIALIST 703/883-9200	RESEARCH AND DEVELOPMENT SOFTWARE
TRW INC SYSTEMS INTEGRATION GROUP ONE FEDERAL SYSTEMS PARK DRIVE FAIRFAX VA 22033	E F BELL, MANAGER PLANS AND POLICY 703/968-1083	SYSTEMS ENGINEERING SYSTEMS APPLICATIONS
UNIFIED INDUSTRIES INCORPORATED 6551 LOISDALE COURT, SUITE 400 SPRINGFIELD VA 22150	TONI L. WARREN SMALL BUSINESS LIAISON OFFICER 703/922-9800	TRIDENT & FBM CALIBRATION OJT TRAINING
UNISYS CORP 12010 SUNRISE VALLEY RESTON VA 22091	R. A. MAC DONALD MGR., SUBCONTRACTS PROCUREMENT 703-620-1400	SIMULATORS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNISYS CORP DEFENSE SYSTEMS/SYSTEM SERVICES GROUP 8201 GREENSBORO DRIVE MC LEAN VA 22102	V. W. LEHTONEN SMALL BUSINESS LIAISON OFFICER 703/847-3587	DESIGN, DEVLPMNT, MGMT OF INFO HARD/SOFTWARE SYSTEMIC INTGRTN SECURE SYSTEMS
UNISYS CORP GOVERNMENT SYSTEMS DIV. 8008 WESTPARK DRIVE MCLEAN VA 22102	M. J. SCHOONER PROCUREMENT DIRECTOR 703/556-5822	COMPUTERS AND RELATED MATERIAL
UNISYS CORPORATION UNIDYNE CORP. 3835 E. PRINCESS ANNE RD. NORFOLK VA 23502	B. BROWN MANAGER OF MATERIAL 804/855-8037	ENGINEERING SERVICES
VEDA INC 11 CANAL CENTER PLAZA, SUITE 300 ALEXANDRIA VA 22314	BARBARA F DENNARD SR. CONTRACT ADMINISTRATOR 703/684-8005	ENGINEERING SERVICES
VERSAR, INC. CENTER 6850 VERSAR CENTER SPRINGFIELD VA 22151	LISA MCLEOD SR CONTRACT ADMINISTRATOR 703/750-3000	TECHNICAL AND ENVIRONMENTAL SERVICES
VSE CORPORATION 2550 HUNTINGTON AVENUE ALEXANDRIA VA 22303	DEBORAH R. BLAKEMAN SMALL BUSINESS COMPLIANCE OFF 703/329-4458	ENGINEERING, LOGISTICS, AND DATA INFORMATION TECHNICAL SUPPORT SERVICES
WYLE LABORATORIES SYSTEMS AND SUPPORTS SVCS. OPERATIONS 3200 MAGRUDER BOULEVARD HAMPTON VA 23666-1498	R. B. EVERLEIGH CONTRACTS MANAGER (804) 865-0000	SUPPORT SERVICES
XEROX CORPORATION CUSTOM SYSTEMS DIVISION 5900 WESTPARK DRIVE MCLEAN VA 22102	DIANE H. FLOWERS PROCUREMENT CONSULTANT (703) 442-6930	ELECTRONIC EQUIPMENT SYSTEMS INTEGRATION
BF GOODRICH AEROSPACE STIMMONS PRECISION AIRCRAFT SYSTEMS DIV. PANTON RD VERGENNES VT 05491	CAROLYN IRWIN-ROGERS SMALL BUSINESS LIAISON OFFICER 802/877-4348	FUEL QUANTITY GAGING SYSTEMS FLIGHT MANAGEMENT SYSTEMS ENGINE INSTRUMENT SYSTEMS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL ELECTRIC CO ARMAMENT SYSTEMS LAKE SIDE AVENUE BURLINGTON VT 85401-4985	R. J. THIBAUT SMALL BUSINESS LIAISON OFFICER 802/657-6914	ARMAMENT
POLHEMUS, INC 1 HERCULES DRIVE COLCHESTER VT 05446	KENNETH P. JEDRZJEWSKI MANAGER, VICE/ADMIN 802/655-3159	ELECTRO-MAGNETIC TRACKING SYS
ALEUTIAN CONSTRUCTORS P.O. BOX 3923 SEATTLE WA 98124	SYLVIA ALEXANDER AUTHORIZED REPRESENTATIVE (206) 762-4215	BUILDING AND HEAVY CONSTRUCTION
ALLIANT TECHSYSTEMS INC. MARINE SYSTEMS WEST 6500 HARBOUR HEIGHTS PARKWAY MUKILTEO WA 98275-4844	ANTHONY E. FORREST MATERIAL COMPONENTS MANAGER 206/356-3119	NAVAL MIL ACCOUNTS ENGNGRG NAVAL MIL ELECTRONICS MFG COMM. MARINE ELECTRONIC MFG
BLAZE CONSTRUCTION, INC P.O. BOX 10325 YAKIMA WA 98909	JON W. DANKS PROJECT MANAGER 206 827 3203	GENERAL CONSTRUCTION
BOEING COMPANY P.O. BOX 3707 SEATTLE WA 98124	W. N. WICKS, CORPORATE LIAISON SMALL BUS/SMALL DISADVANTAGED 206/773-7570	COMMERCIAL AIRCRAFT MILITARY WEAPONS AND SURVEILLANCE SYSTEMS
DOWTY DECOTO, INC DOWTY AEROSPACE YAKIMA P.O. BOX 9907 YAKIMA WA 98909-0907	STEVEN J. MILLER SMALL BUSINESS LIAISON OFFICER 509/248-5000	HYDRAULIC ACTUATORS HYDRAULIC VALVES REPEATABLE RELEASE HOLDBACK BR
EBASCO ENVIRONMENTAL 10900 NE 8TH ST BELLEVUE WA 98004-4405	WILLIAM D. O'GRADY CONTRACTING OFFICER 206-451-4534	ENGINEERING SERVICES CONSTRUCTION SERVICES ENVIRONMENTAL SERVICES
ELDEC CORPORATION 16700 13TH AVENUE LYNNWOOD WA 98046-0100	S. H. REMICK MANAGER PURCHASING 206/483-7803	PROXIMITY SWITCHES POWER SUPPLIES FUEL FLOW METERS & INDICATORS

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FLUKE JOHN MFG COMPANY INC POST OFFICE BOX 9090 EVERETT WA 98206-9090	HAROLD J LANGSETH NEW PRODUCTS PURCHASING MGR 206/356-5185	ELECTRONIC TESTING EQUIPMENT
GENERAL MANSON, JV P.O. BOX 419 EVERETT WA 98206-0419	R. A. HOOVER OFFICE MANAGER (206) 258-3184	MARINE CONSTRUCTION
INTEL CORPORATION C/O FEDERAL PROGRAMS OFFICE 15201 N.W. GREENBRIAR PARKWAY BEAVERTON WA 97006	ROBERT W. MENESTRINA SMALL BUSINESS LIAISON OFFICER 503/629-7691	SEMICONDUCTORS ELECTRONIC BOARD PRODUCTS COMPUTERS
KAISER ALUMINUM CORP. TRENTWOOD WORKS DIVISION P.O. BOX 15108 SPOKANE WA 99215	CARL J. FOLTZN/SMALL DISAD PURCHASING MANAGER 509/927-6364	ALUMINUM
KIEWIT/AL JOHNSON, JV PO BOX 1769 VANCOUVER WA 98668-1769	JAMES D. VINYARD BUSINESS MGR., EEO OFFICER 503-374-8866	HEAVY HIGHWAY, BUILDING CONSTRUCTION
MANSON CONSTRUCTION & ENGINEERING CO 5209 EAST MARGINAL WAY S., P.O. BOX 24067 SEATTLE WA 98124	LEONARD A. JUHNKE DREDGING MANAGER (206) 762-0850	MARINE CONSTRUCTION DREDGING
MANSON CONSTRUCTION AND ENGINEERING CO 5209 E MARGINAL WAY S., P.O. BOX 24067 SEATTLE WA 98124	LEONARD A. JUHNKE DREDGING MANAGER (206) 762-0850	CONSTRUCTION - DREDGING
NAVY INACTIVE SHIP MAINTENANCE FACILITY P.O. BOX 1444 BREMERTON WA 98310-0521	G. D. ANDREWS SUPPLY AND PROPERTY MANAGER 206/476-8897	SHIP MAINTENANCE
OSBORNE CONSTRUCTION COMPANY PO BOX 97010 KIRKLAND WA 98033	NIXOLA J. DOAN ADMINISTRATIVE ASSISTANT 907 356 3800	GENERAL CONTRACTOR

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PACIFIC ELECTRO DYNAMICS OLIN DEFENSE SYSTEMS GROUP 11465 WILLOWS RD NE, P.O. BOX 97045 REDMOND WA 98073-9745	M. K. MAUHL SOCIOECONOMIC COORDINATOR 206/881-1700	LOW VOLTAGE POWER SUPPLIES AIRCRAFT GROUND SUPPORT TSTRS VOLTAGE DETECTORS
PACIFIC PROPELLER, INC. 5802 SOUTH 228TH STREET KENT WA 98032	ROBERT W. ULRICH DIRECTOR OF PURCHASING 206/872-7767	AIRCRAFT PROPELLER MFG. AIRCRAFT OVERHAUL & REPAIR AIRCRAFT PART SALES
PHYSIO-CONTROL CORPORATION 11811 WILLOWS ROAD NE, P.O. BOX 97006 REDMOND WA 98073-9706	GARY D. SHENEMAN SMALL BUSINESS LIAISON OFFICER 206/867-4596	65 II D MEDICAL EQUIPMENT & SUPPLIES
PUGET SOUND TUG & BARGE CO. P.O. BOX 2287 SEATTLE WA 98111	A. I. JONES DIRECTOR, MATERIALS MANAGEMENT 206/443-8100	MAZRINE TRANSPORTATION ENVIRONMENTAL SERVICES HEAVY LIFT SERVICES
ROCKET RESEARCH COMPANY OLIN DEFENSE SYSTEMS GROUP 11441 WILLOWS ROAD, P.O. BOX 97009 REDMOND WA 98073	ROGER J DONNELLY SR PROCUREMENT SPECIALIST 206/882-5805	ROCKET ENGINES/THRUSTERS GAS GENERATORS ENERGY CONVERSATION EQUIPMENT
SEATTLE DIVISION 1801 16TH AVENUE SW SEATTLE WA 98124	JOHN C. WALMER, JR. SMALL BUSINESS REPRESENTATIVE (206) 623-1635 EXT. 220	SHIP CONSTRUCTION SHIP REPAIR SHIP CONVERSION
STI OPTRONICS, INC. 2755 NORTHUP WAY BELLEVUE WA 98004-1495	LYLE K. DILLON DIRECTOR OF PROCUREMENT 206/827-0460	RESEARCH AND DEVELOPMENT
SUNDSTRAND DATA CONTROL, INC. 15001 NE 36 ST. P.O. BOX 97001 REDMOND WA 98073-9701	STEVEN J. SUDOL SMALL BUSINESS LIAISON OFFICER 206/885-8259	AVIONICS AND FLIGHT INSTRUMENTATION
THE MCKINLEY ARCHITECTS 1201 THIRD AVENUE, SUITE 1000 SEATTLE WA 98101	FRANK J. BALICE PROJECT ENGINEER (206) 464-1880	ARCHITECTURAL DESIGN INTERIOR DESIGN

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNIVERSITY OF WASHINGTON 3917 UNIVERSITY WAY NE SEATTLE WA 98105	SUSAN WEBERT DIRECTOR, PURCHASING & STORES 206-543-5828	EDUCATION RESEARCH PUBLIC SERVICE
URS CONSULTANTS, INC. 1100 OLIVE WAY, SUITE 200 SEATTLE WA 98101	RUTH SHELTON SUBCONTRACTS MANAGER (206) 224-4563	ENGINEERING SERVICES
YAKIMA DIVISION MPRD-YAKIMA TRAINING CENTER YAKIMA WA 98901-5000	JACQUELINE STEARLY ADMINISTRATOR 509-457-7685	OPERATIONS & MAINTENANCE
ACCUDYNE CORPORATION P.O. BOX 1429 JANESVILLE WI 53547-1429	KENNETH R. KLESSIG SMALL BUSINESS SPECIALIST 608/752-4053	SAFETY & ARMING DEVICES FUZES POWER SUPPLIES
AMRON CORPORATION 525 PROGRESS AVENUE P O BOX 47 WAUKESHA WI 53186-5948	R. O. BRANDENBURG DIRECTOR OF PURCHASING 414/544-8463	ORDNANCE HARDWARE CARTRIDGE CASES PROJECTILES AND SUBMUNITIONS
ANAQUEST, INC. 2005 W. BELTLINE HWY MADISON, WI 53713-2318	STEVE LAVOLD MANAGER, NATIONAL ACCOUNTS 608/273-5107	FORANE ETHRANE ENLON
ASTRONAUTICS CORPORATION OF AMERICA 4115 NORTH TEUTONIA AVE. MILWAUKEE WI 53209-6731	SHERRY HERMAN SMALL BUSINESS LIAISON OFFICER 414/447-8200	AIRCRAFT NAVIGATIONAL INSTRUMENTATION COMPUTER SYSTEMS
BOC HEALTH CARE, INC. OHMEDA DIV P.O. BOX 7550 MADISON WI 53707-7550	JEROME T DREBELBIS PURCHASING MANAGER (608)221-1551	ANESTHESIA EQUIPMENT INFANT CARE EQUIP. PATIENT MONITOR RESPIRATORY CARE
CASE J I COMPANY 700 STATE STREET RACINE WI 53404-3392	G. R. MEADE SMALL BUSINESS LIAISON OFFICER 414/636-6816	CONSTRUCTION EQUIPMENT AGRICULTURAL EQUIPMENT

SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COLT INDUSTRIES INC FAIRBANKS MORSE ENG 701 LAWTON AVENUE BELOIT WI 53511	TERRENCE A. GILL DIRECTOR, MATERIALS 608/364-8298	ENGINE MANUFACTURE
CRAY RESEARCH, INC. 913 1ST AVE. CHIPPEWA FALLS WI 54729	CURTIS A. MATHISON PURCHASING MANAGER 715-726-1255	SUPER COMPUTERS
DELCO ELECTRONICS CORP. 7929 SOUTH HOWELL AVE. OAK CREEK WI 53154	R. C. CALVO SMALL BUSINESS COORDINATOR 414/768-2013	INERTIAL NAVIGATION SYSTEMS AIRBORNE COMPUTER SYSTEMS
DONOHUE & ASSOCIATES, INC. 4738 NORTH 40TH STREET SHEBOYGAN WI 53083	LINDA H. REEDER GOVT COMPLIANCE ACCOUNTANT 414 458 8711	ENVIRONMENTAL TRANSPORTATION WATER/WASTEWATER
EATON CORP SPECIFIC INDUSTRY CONTROL DIVISION 4265 N. 30TH STREET MILWAUKEE WI 53216	R. A. DESJARDIN SENIOR BUYER 414/449-6100	ELECTRONIC CONTROL
FALK CORP. SUB. OF SUNSTRAND CORP. P.O. BOX 492 MILWAUKEE WI 53201	ROGER A. KRYSTOWIAK SMALL BUSINESS LIAISON OFFICER 414/937-4609	POWER TRANSMISSIONS STEELCASTINGS SHAFT COUPLINGS
GIDDINGS AND LEWIS, INC. 142 DOTY ST FOND DU LAC WI 54935	JOHN P. NYHUIS SMALL BUSINESS LIAISON OFFICER 414/929-4344	METAL CUTTING/ASSY MACHINERY TOOL HOLDERS/DRILL GRINDERS NUMERICAL CTRS/PRINTED CRCT BD
HAMILTON INDUSTRIES, INC. 1316 - 18TH STREET TWO RIVERS WI 54241	PHILLIP R. REIBLING MANAGER, PROCUREMENT 414/794-6345	LAB CASEWORK MEDICAL EXAM TABLES & ACCESS. DRAFTING FURNITURE
HARLEY-DAVIDSON, INC. P.O. BOX 653, 11700 W. CAPITOL DRIVE WAUWATOSA WI 53222	DEWAYNE CAMPBELL SR BUYER 414/535-3767	ENGINES/TRANSMISSIONS MOTORCYCLES AND RVs

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JOHNSON CONTROLS INC P. O. BOX 591 MILWAUKEE WI 53201	ROGER T. BENNETT PROJECT MANAGER 717-869-4494-	CONSTRUCTION/MECHANICAL CONTROLS
KEARNEY & TRECKER CORPORATION 11000 THEODORE TRECKER WAY MILWAUKEE WI 53214	E R ZENTZ SALES OFFICE MANAGER 414/476-8300	METALWORKING MACHINE TOOLS
LA CROSSE FOOTWEAR, INC. 1407 ST. ANDREW ST. LA CROSSE WI 54603	WAYNE L. BERGER VICE PRESIDENT-PURCHASING 608/782-3020	RUBBER & VINYL FOOTWEAR
LATDLAW ENVIRONMENTAL SVCS (GS), INC. 902 S. MAIN ST. P. O. BOX 140 SAUKVILLE WI 53080	BONNIE JENSEN SMALL BUSINESS LIAISON OFFICER 414/284-3427	HAZARDOUS WASTE TRANS. & DISP.
MILLER ELECTRIC MANUFACTURING COMPANY 1635 WEST SPENCER STREET APPLETON WI 54912	GAIL M. RAMMINGER SMALL BUSINESS LIAISON OFFICER 414/735-4244	WELDING EQUIPMENT
NATIONAL DEFENSE CORPORATION 3925 NORTH HASTINGS WAY EAU CLAIRE WI 54703	RANDY F. LIEBLE CONTRACT ADMINISTRATOR 715/839-2164	PRACTICE PROJECTILES STORAGE & MAINTENANCE CONTRACT
OSHKOSH TRUCK CORPORATION 2307 OREGON STREET OSHKOSH WI 54901	THOMAS J. ASUMA PURCHASING MANAGER 414/235-9151 EXT 2301	HEAVY TRUCKS C/F/R MULTI-PURPOSE
PETERSON BUILDERS, INC. 41 N. THIRD AVENUE, P.O. BOX 648 STURGEON BAY WI 54235-0648	JEANNETTE L. KIEHNAU SUBCONTRACTS MANAGER 414-743-5574	SPARE PARTS - SHIP/AIRCRAFT
PYRO SYSTEMS DIVISION P. O. BOX 14888 MILWAUKEE WI 14888	J. C. DEMBOSKY MGR. PURCHASING & MFGR SVCS 414 475 4787	MINERALS BENEFICIATION AND PYROPROCESSING SYSTEMS AND EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RAYOVAC CORPORATION 601 RAYOVAC DRIVE MADISON WI 53711-0960	VICTOR H. RASMUSSEN PURCHASING-SENIOR BUYER 608/275-4471	MAGNESIUM BATTERIES CADMIUM MERCURIC OXIDE BATTERIES
TWIN DISC, INC. 1328 RACINE STREET RACINE WI 53403	GARY L. EXNER MANAGER, PURCHASING 414/634-1981	POWER TRANSMISSIONS
WISCONSIN PHYSICIANS SERVICE P O BOX 7927 MADISON WI 53707-7927	LARRY COOPER DIRECTOR, CHAMPUS OPERATIONS 608/221-4711 EXT600	HEALTH INSURANCE
WORMALD U S INC ANSUL FIRE PROTECTION ONE STANTON STREET MARINETTE WI 54143	RICHARD S. BAXTER PURCHASING SUPERVISOR 715/735-7411	FIRE PROTECTION PRODUCTS
YOUNG RADIATOR COMPANY 2825 FOUR MILE ROAD RACINE WI 53404	GOVERNOR L JOHNSON SALARIED PERSONNEL MANAGER 414/639-1010	RADIATORS - OIL COOLERS HEAT EXCHANGERS -CHARGE OIL COOLERS
HERCULES INC HERCULES AEROSPACE CO/ALLEGANY BAL LAB P O BOX 210 ROCKET CENTER WV 26726	M. L. OPELT PURCHASING MANAGER 304/726-5080	ROCKET MOTORS

READER'S COMMENT SHEET

When Subcontracting Opportunities with DoD Major Prime Contractors* is next revised, we will consider all reactions and suggestions submitted by readers. You may write on this sheet and send it to:

Publications Review (Attn: George T. Schultz)
Office, Small and Disadvantaged Business Utilization
Room 2A340
Office of the Secretary of Defense
Washington, DC 20301-3061

CORRECTIONS NEEDED (Include any changes to organizations, addresses, names, and telephone numbers).

GENERAL COMMENTS:

*Information contained in Subcontracting Opportunities with DoD Major Prime Contractors is acquired from Standard Form 295 (Summary Subcontract Report), which is submitted quarterly to the Office of the Secretary of Defense by DoD major prime contractors.