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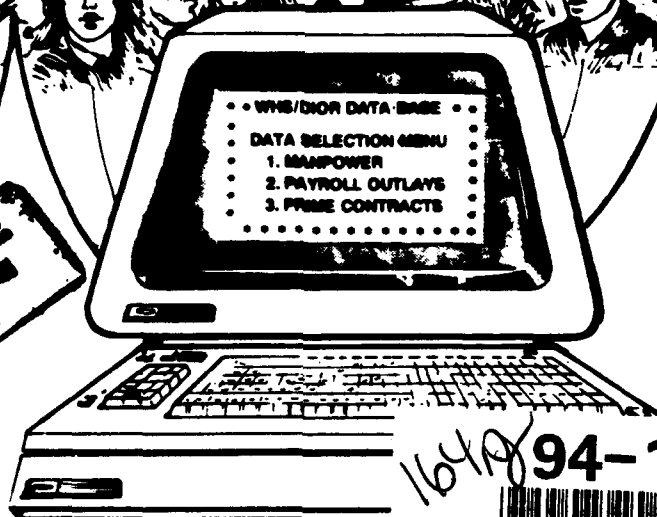
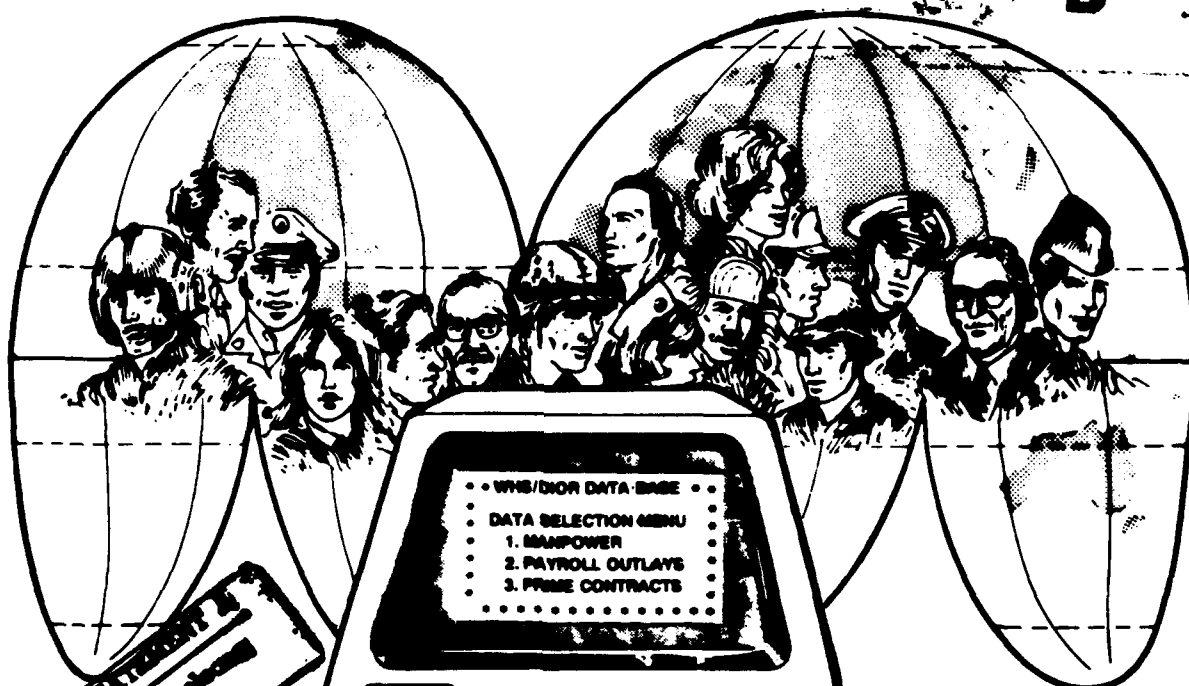


Department of Defense

ATLAS/DATA ABSTRACT  
FOR THE UNITED STATES  
AND SELECTED AREAS

FISCAL YEAR 1993

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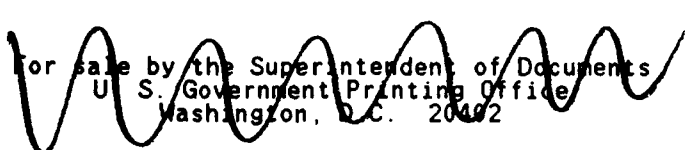
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**Department of Defense**  
**ATLAS/DATA ABSTRACT**  
**FOR THE UNITED STATES**  
**AND SELECTED AREAS**  
**Fiscal Year 1993**

Prepared by  
**Department of Defense**  
**Washington Headquarters Services**  
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# INTRODUCTION

The expenditures shown in this publication are not all inclusive. Additional information on total operational costs in selected foreign countries are available in the DoD Comptroller Budget Exhibit OP-53.

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## INTRODUCTION

### BACKGROUND

From 1955 to 1982, the Department of Defense (DoD) published the Map Book of Major Military Installations. This book gave DoD managers a convenient reference to locate major military installations in the United States. In the late 1970's, officials in the Office of the Secretary of Defense suggested that the geography information in the "Map Book" be combined with financial and personnel data so that a wide range of information about DoD would be available in a single publication. A prototype of this new book, in 1981, resulted in the first Atlas/State Data Abstract, in 1982, and included geographic, financial, and personnel information for the fifty states. The 1984 edition was expanded to include selected U.S. Territories and Possessions, and the 1986 edition added selected foreign countries.

### ATLAS

The Atlas/Data Abstract for the United States and Selected Areas includes military and civilian manpower, payroll outlays, and prime contracts over \$25,000, by state, District of Columbia (DC), Guam, Puerto Rico, and selected foreign countries. The information is presented with statistical tables on the right hand pages and corresponding maps on the facing pages.

In the first set of tables, personnel and expenditure totals are displayed for DoD, Army, Navy and Marine Corps, Air Force, and Other Defense Activities. The personnel part of this set contains a breakdown of active duty military, civilian, and Reserve and National Guard for the fifty states, DC, Guam, and Puerto Rico. The foreign countries show military and civilian dependent information instead of Reserve and National Guard personnel figures. The expenditures part of this set is broken down by payroll outlays and prime contracts over \$25,000, and subsets of these categories.

In the next set of tables, the top ten major locations of expenditures and personnel are shown in descending order. These locations are depicted on the maps on the corresponding facing pages. These tables are not included in the selected foreign countries since location information is not collected.

In the remaining two tables, contract awards over \$25,000 for the last three fiscal years and the top five contractors with their major areas of work are depicted for each state or country.

## **COVERAGE**

The information in this Atlas pertains to the Department of Defense (DoD), which includes the Departments of the Army, Navy, Air Force, and the category "Other Defense Organizations." This category includes the Office of the Secretary of Defense, Joint Chiefs of Staff, Inspector General (DoD), U.S. Court of Military Appeals, Uniformed Services University of the Health Sciences, Defense Agencies, and the Defense Field Activities. All information shown is as of September 30, 1993.

## **PERSONNEL**

Personnel data include total active duty military, direct hire civilian, Reserve and National Guard (fifty states, DC, Guam, and Puerto Rico), and military and civilian dependents (foreign countries).

### **Active Duty Military**

The active duty military personnel counts include those based ashore and exclude those temporarily shore-based, in a transient status, or afloat. As of September 30, 1993, 267,033 military personnel were excluded based on these categories. Reserve/National Guard personnel called to active duty under 10 USC 637(b) are not included in the active duty military personnel counts.

There are a few cases where personnel are reported by the parent installation and shown there instead of their actual operating location. There are also cases where personnel on temporary duty as of September 30, 1993, are reported at the installation where they are temporarily assigned. In using this publication, please be aware that cases such as the foregoing can occur.

### **Civilian**

Included in the Atlas are those U.S. citizen and foreign national direct hire civilians subject to Office of Management and Budget (OMB) ceiling controls. Excluded are indirect hire civilians and those direct hire civilians not subject to OMB ceiling controls. As of September 30, 1993, there were 51,659 indirect hire and 8,428 direct hire civilians not subject to OMB ceiling controls.

Personnel assigned to military functions predominate the civilian manpower statistics in the Atlas, but we have also included civilian personnel involved in civil functions of the United States. As of September 30, 1993, there were 28,400 employees of the Army Corps of Engineers, 134 Army cemetery employees, and 1 Air Force employee, all assigned to civil functions.

#### **Reserve and National Guard**

The Reserve and National Guard personnel figures include only the Ready Reserve, which consists of the Selected Reserve, the Individual Ready Reserve, and the Inactive National Guard. Personnel in the Selected Reserve are distributed to the capital city of the state in which their duty is performed. Personnel in the Individual Ready Reserve and Inactive National Guard are distributed according to capital city of their state of residence.

#### **Military and U.S. Civilian Dependents**

Included in the foreign countries of the Atlas are counts of military and U.S. civilian dependents. Military figures include both command and non-command sponsored dependents. Dependents are defined as spouse, children, parents, other persons related by blood, marriage, or adoption, and any person recognized as a dependent by the appropriate DoD Component.

#### **EXPENDITURES**

The expenditures in this Atlas are not all inclusive. Additional information on total operational costs for foreign countries are available in the DoD Comptroller Budget Exhibit OP-53.

#### **Payroll Outlays**

For civilian, active duty military, and reserves, payroll outlays represent the gross earnings of these personnel for services rendered to the Government and cash allowances for benefits. Excluded from these outlays are the employer's share of employee benefits, accrued military retirement benefits, and most of the permanent change of station costs. Payroll outlays for retired military, including reserves, represent the direct compensation to those personnel.

For purposes of this publication, payroll outlays have been allocated, to the best of our ability, to the actual location of the person being compensated. In most cases, the outlays are actual payroll calculations at the location of the personnel being compensated. In some cases, the outlays have been prorated from a central paying office to remote locations. In other cases where it is not possible to prorate, the outlays are reported at the location of the finance office issuing the checks. This could mean, for example, that military and civilian pay for the same installation may be reported at different locations if they are paid by different finance offices. Also, payroll outlays for military personnel who are temporarily shore-based or afloat are reported at their home port. Therefore, in using this publication, please be aware that anomalies of these types can occur.

### **Prime Contracts**

Prime contract awards include obligations for those contract actions over \$25,000 only. Contractual obligations for less than \$25,000, such as small purchases, are reported in summary form and are not attributable to locations or major areas of work.

In reporting contract awards, there can be deobligations (credit actions) as well as obligations (debit actions). An example of this would be where a contract had to be terminated. Although rare, this can result in a net credit for a particular location in a given fiscal year, but will be a positive result over time. Net credits are shown as negative amounts. Similarly, the amount of prime contract dollars for a major area of work can exceed the total amount for a given prime contractor. This occurs when there is a large deobligation on another contract for the same contractor.

Prime contracts are generally reported at the location where the work is performed. For example, if a contractor is located in Nevada and wins a construction job in Utah, the contract will be reported in Utah. However, there are exceptions, such as when contract work is performed at various plants or locations, the contract is reported to the location where the largest dollar amount of work will be performed. Another exception is in contracts for transportation and communications services where the place of performance is the location of the contractor's home office. Furthermore, for purchases from wholesale or other distribution firms, the place of performance is the distributor's business address and not the place where the products or goods were manufactured.

## **MAPS**

The maps are displayed on the facing pages of the statistical tables and show where major payroll and contract expenditures are incurred and major concentrations of military and civilian personnel are located, or both. Locations are included if they show major expenditures for the current year, or any one year in the past three years. Also included are all major military installations, regardless of expenditures or numbers of personnel, with the exception of public works centers and installations dedicated to reserve activities, unless expenditures or numbers of personnel caused these activities to be listed as major installations. To reduce congestion on the California and Germany maps, installations with less than 1,000 military and civilian personnel have been excluded.

The maps of the foreign countries show selected places for geographical reference only. Expenditure information is reported at the country level and apportionment by place is not possible.

Beginning with the 1993 edition of the Atlas, major military installations within the United States which have been closed as a result of the base closure review and recommendation process are shown with their actual closure dates in the following sample format: (6/93-C).

# **MAPS AND STATISTICAL SUMMARIES**

# DoD ESTIMATED PAYROLL AND PRIME CONTRACTS BY STATE/AREA (THOUSANDS OF DOLLARS) FISCAL YEAR 1993

| State                | Civilian Pay | Military Active Duty Pay | Reserve & National Guard Pay | Retired Military Pay | Total Compensation | Civil Functions Contracts | Military Functions Contracts | Total Contracts |
|----------------------|--------------|--------------------------|------------------------------|----------------------|--------------------|---------------------------|------------------------------|-----------------|
| Alabama              | 939,465      | 584,943                  | 161,339                      | 634,381              | 2,320,128          | 55,239                    | 1,689,074                    | 1,744,313       |
| Alaska               | 222,408      | 870,564                  | 20,425                       | 83,934               | 1,197,331          | 3,474                     | 550,857                      | 554,331         |
| Arizona              | 281,057      | 551,205                  | 58,446                       | 672,951              | 1,563,659          | 17,539                    | 2,575,839                    | 2,593,378       |
| Arkansas             | 142,477      | 166,594                  | 53,764                       | 319,912              | 682,747            | 47,844                    | 281,316                      | 329,160         |
| California           | 4,252,867    | 6,180,809                | 310,838                      | 3,413,016            | 14,157,530         | 124,261                   | 22,827,704                   | 22,951,965      |
| Colorado             | 435,464      | 974,972                  | 116,112                      | 683,301              | 2,209,849          | 2,039                     | 2,617,700                    | 2,615,661       |
| Connecticut          | 185,032      | 257,075                  | 29,008                       | 152,290              | 623,405            | 4,755                     | 2,889,883                    | 2,894,638       |
| Delaware             | 52,612       | 110,226                  | 30,132                       | 81,642               | 274,612            | 2,798                     | 132,803                      | 135,601         |
| District of Columbia | 723,717      | 541,908                  | 37,300                       | 50,390               | 1,353,315          | 59,202                    | 1,632,357                    | 1,691,559       |
| Florida              | 1,113,309    | 2,403,334                | 128,379                      | 2,692,993            | 6,338,015          | 371,998                   | 6,113,991                    | 6,485,989       |
| Georgia              | 1,109,435    | 1,940,082                | 209,511                      | 943,355              | 4,202,383          | 60,014                    | 3,957,504                    | 4,017,518       |
| Hawaii               | 730,966      | 1,393,828                | 39,129                       | 214,800              | 2,378,723          | 7,291                     | 623,730                      | 631,021         |
| Idaho                | 35,731       | 128,342                  | 25,004                       | 125,963              | 315,040            | 3,130                     | 64,354                       | 67,484          |
| Illinois             | 653,687      | 694,660                  | 126,578                      | 391,248              | 1,866,173          | 108,737                   | 1,250,684                    | 1,359,421       |
| Indiana              | 575,136      | 129,467                  | 212,924                      | 238,105              | 1,155,632          | 9,772                     | 1,751,432                    | 1,761,204       |
| Iowa                 | 48,558       | 14,339                   | 47,954                       | 103,861              | 214,712            | 30,231                    | 333,269                      | 363,500         |
| Kansas               | 213,537      | 629,541                  | 90,748                       | 243,514              | 1,177,340          | 20,523                    | 638,132                      | 658,655         |
| Kentucky             | 438,127      | 1,064,803                | 73,065                       | 268,422              | 1,844,417          | 39,783                    | 807,308                      | 847,091         |
| Louisiana            | 285,548      | 591,977                  | 103,064                      | 365,647              | 1,346,236          | 232,252                   | 1,322,351                    | 1,554,603       |
| Maine                | 303,921      | 171,135                  | 23,235                       | 143,677              | 641,968            | 964                       | 1,108,897                    | 1,109,861       |
| Maryland             | 1,645,350    | 909,265                  | 115,252                      | 664,598              | 3,334,465          | 27,184                    | 3,965,172                    | 3,992,356       |
| Massachusetts        | 402,544      | 214,097                  | 120,932                      | 268,236              | 1,005,809          | 28,033                    | 5,907,617                    | 5,935,650       |
| Michigan             | 379,064      | 147,388                  | 90,638                       | 266,818              | 883,908            | 31,177                    | 1,304,724                    | 1,335,901       |
| Minnesota            | 97,382       | 32,849                   | 83,549                       | 163,616              | 377,396            | 51,229                    | 1,445,895                    | 1,497,124       |
| Mississippi          | 377,223      | 424,336                  | 71,015                       | 294,872              | 1,167,446          | 103,099                   | 1,472,288                    | 1,575,387       |
| Missouri             | 524,291      | 468,782                  | 113,965                      | 405,613              | 1,512,651          | 50,215                    | 5,555,669                    | 5,605,884       |
| Montana              | 39,523       | 109,782                  | 20,624                       | 82,779               | 252,708            | 1,887                     | 77,308                       | 79,195          |
| Nebraska             | 125,114      | 304,330                  | 28,388                       | 167,827              | 625,659            | 27,167                    | 274,897                      | 302,064         |
| Nevada               | 65,628       | 216,972                  | 13,408                       | 304,533              | 600,541            | 9,429                     | 226,420                      | 235,849         |
| New Hampshire        | 51,301       | 27,167                   | 16,012                       | 136,597              | 231,077            | 2,080                     | 393,984                      | 396,064         |
| New Jersey           | 1,026,145    | 296,156                  | 104,017                      | 306,661              | 1,732,979          | 54,568                    | 2,546,263                    | 2,600,831       |
| New Mexico           | 332,719      | 409,924                  | 23,384                       | 299,542              | 1,065,569          | 7,897                     | 801,849                      | 809,746         |
| New York             | 598,314      | 718,454                  | 178,673                      | 396,404              | 1,891,845          | 20,731                    | 4,620,694                    | 4,641,425       |
| North Carolina       | 539,146      | 2,588,361                | 97,524                       | 877,658              | 4,102,689          | 26,017                    | 1,186,465                    | 1,212,482       |
| North Dakota         | 54,673       | 223,413                  | 19,488                       | 35,868               | 333,442            | 4,567                     | 167,477                      | 172,044         |
| Ohio                 | 1,252,272    | 400,301                  | 121,093                      | 475,137              | 2,248,803          | 21,814                    | 3,423,826                    | 3,445,640       |
| Oklahoma             | 639,377      | 822,600                  | 87,326                       | 417,805              | 1,967,108          | 11,187                    | 622,605                      | 633,792         |
| Oregon               | 96,972       | 32,096                   | 48,058                       | 274,342              | 451,468            | 56,833                    | 105,002                      | 161,835         |
| Pennsylvania         | 1,586,249    | 246,646                  | 235,885                      | 565,481              | 2,634,261          | 100,840                   | 2,867,390                    | 2,968,230       |
| Rhode Island         | 175,615      | 165,015                  | 17,660                       | 88,102               | 446,392            | 2,637                     | 387,056                      | 389,693         |
| South Carolina       | 570,325      | 1,245,224                | 96,597                       | 670,444              | 2,582,590          | 30,917                    | 698,635                      | 729,552         |
| South Dakota         | 38,097       | 147,532                  | 18,150                       | 57,321               | 261,100            | 11,452                    | 84,654                       | 96,106          |
| Tennessee            | 240,543      | 198,785                  | 98,902                       | 519,467              | 1,057,697          | 32,038                    | 905,288                      | 937,326         |
| Texas                | 1,588,187    | 2,541,417                | 240,838                      | 2,549,106            | 6,919,548          | 104,727                   | 8,905,546                    | 9,010,273       |
| Utah                 | 652,755      | 158,113                  | 65,324                       | 146,743              | 1,022,935          | 7,428                     | 534,944                      | 542,372         |
| Vermont              | 19,383       | 5,414                    | 18,639                       | 38,824               | 82,260             | 380                       | 62,355                       | 62,735          |
| Virginia             | 4,561,365    | 4,941,609                | 119,061                      | 2,076,454            | 11,698,489         | 66,584                    | 7,416,164                    | 7,482,748       |
| Washington           | 1,010,211    | 1,242,312                | 119,212                      | 959,862              | 3,331,597          | 66,178                    | 1,824,499                    | 1,890,677       |
| West Virginia        | 54,061       | 15,302                   | 36,931                       | 109,795              | 216,089            | 44,930                    | 87,263                       | 132,193         |
| Wisconsin            | 101,886      | 38,966                   | 121,836                      | 165,283              | 427,971            | 20,537                    | 824,951                      | 845,488         |
| Wyoming              | 30,673       | 89,133                   | 11,804                       | 48,830               | 180,440            | 580                       | 57,224                       | 57,804          |
| Total U. S.          | 31,619,442   | 38,781,545               | 4,451,140                    | 25,658,020           | 100,510,147        | 2,222,110                 | 111,923,309                  | 114,145,419     |

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**DoD ESTIMATED PAYROLL AND PRIME CONTRACTS BY STATE/AREA**  
**(THOUSANDS OF DOLLARS)**  
**FISCAL YEAR 1993**

| Place                  | Civilian Pay | Military Active Duty Pay | Reserve & National Guard Pay | Retired Military Pay | Total Compensation | Civil Functions Contracts | Military Functions Contracts | Total Contracts |
|------------------------|--------------|--------------------------|------------------------------|----------------------|--------------------|---------------------------|------------------------------|-----------------|
| Guam                   | 147,428      | 279,188                  | 1,579                        | 22,383               | 450,578            | 0                         | 190,870                      | 190,870         |
| Puerto Rico            | 81,957       | 79,875                   | 37,768                       | 67,789               | 267,389            | 5,969                     | 270,018                      | 275,987         |
| Other U.S. Possessions | 24,259       | 60,437                   | 88                           | 4,527                | 89,311             | 9,974                     | 172,390                      | 182,364         |
| Total U.S. Possessions | 253,644      | 419,500                  | 39,435                       | 94,699               | 807,278            | 15,943                    | 633,278                      | 649,221         |
| Australia              | 483          | 13,722                   | 0                            | 6,333                | 20,538             | 0                         | 24,955                       | 24,955          |
| Belgium                | 20,420       | 82,347                   | 0                            | 4,513                | 107,280            | 0                         | 47,586                       | 47,586          |
| Bermuda                | 12,402       | 16,602                   | 0                            | 438                  | 29,442             | 0                         | 3,030                        | 3,030           |
| Canada                 | 9,895        | 18,981                   | 0                            | 9,062                | 37,938             | 1,006                     | 1,191,178                    | 1,192,184       |
| Egypt                  | 6,171        | 27,918                   | 0                            | 726                  | 34,815             | 0                         | 60,753                       | 60,753          |
| Germany                | 706,424      | 3,387,300                | 9,983                        | 137,399              | 4,241,106          | 87                        | 1,020,516                    | 1,020,603       |
| Greece                 | 4,205        | 28,741                   | 17                           | 3,692                | 36,655             | 0                         | 97,322                       | 97,322          |
| Iceland                | 40,766       | 72,007                   | 0                            | 349                  | 113,122            | 0                         | 42,998                       | 42,998          |
| Italy                  | 172,615      | 395,583                  | 0                            | 11,300               | 579,498            | 0                         | 235,630                      | 235,630         |
| Japan                  | 199,553      | 1,519,810                | 301                          | 28,066               | 1,747,730          | 0                         | 572,499                      | 572,499         |
| Korea                  | 273,866      | 912,630                  | 0                            | 18,744               | 1,205,240          | 0                         | 436,726                      | 436,726         |
| Netherlands            | 15,481       | 68,674                   | 0                            | 3,071                | 87,226             | 116                       | 75,936                       | 76,052          |
| Panama                 | 141,145      | 300,235                  | 1,968                        | 8,161                | 451,509            | 0                         | 52,493                       | 52,493          |
| Philippines            | 1,153        | 5,423                    | 0                            | 41,007               | 47,583             | 1,204                     | 4,160                        | 5,364           |
| Portugal               | 29,058       | 38,779                   | 0                            | 891                  | 68,728             | 0                         | 19,418                       | 19,418          |
| Saudi Arabia           | 8,922        | 42,477                   | 0                            | 16,777               | 68,176             | 0                         | 591,436                      | 591,436         |
| Spain                  | 20,599       | 105,083                  | 56                           | 10,728               | 136,466            | 0                         | 176,189                      | 176,189         |
| Turkey                 | 16,105       | 144,005                  | 0                            | 2,954                | 163,064            | 0                         | 135,688                      | 135,688         |
| United Kingdom         | 92,363       | 518,610                  | 1,965                        | 37,835               | 650,773            | 0                         | 620,895                      | 620,895         |
| Other Foreign Nations  | 31,187       | 394,330                  | 5,502                        | 40,579               | 471,598            | 2,618                     | 3,504,315                    | 3,506,933       |
| Total Foreign Nations  | 1,802,813    | 8,093,257                | 19,792                       | 382,625              | 10,298,487         | 5,031                     | 8,913,723                    | 8,918,754       |

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Operations and Reports

# UNITED STATES - TOTAL

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 |  | Total         | Army         | Navy & Marine Corps | Air Force    | Other Defense Activities |
|----------------------------------------|--|---------------|--------------|---------------------|--------------|--------------------------|
| I. Personnel - Total                   |  | 3,762,051     | 1,781,735    | 997,292             | 849,324      | 133,700                  |
| Active Duty Military                   |  | 1,170,631     | 425,126      | 379,866             | 365,639      | 0                        |
| Civilian                               |  | 847,434       | 265,571      | 263,497             | 184,666      | 133,700                  |
| Reserve & National Guard               |  | 1,743,986     | 1,091,038    | 353,929             | 299,019      | 0                        |
| II. Expenditures - Total               |  | \$214,655,566 | \$60,960,449 | \$72,391,555        | \$64,570,602 | \$16,732,960             |
| A. Payroll Outlays - Total             |  | 100,510,147   | 33,170,129   | 35,037,095          | 27,736,314   | 4,566,609                |
| Active Duty Military Pay               |  | 38,781,545    | 12,634,167   | 15,495,313          | 10,652,065   | 0                        |
| Civilian Pay                           |  | 31,619,442    | 9,621,406    | 10,876,862          | 6,554,565    | 4,566,609                |
| Reserve & National Guard Pay           |  | 4,451,140     | 2,658,435    | 759,781             | 1,032,924    | 0                        |
| Retired Military Pay                   |  | 25,658,020    | 8,256,121    | 7,905,139           | 9,496,760    | 0                        |
| B. Prime Contracts Over \$25,000 Total |  | 114,145,419   | 27,790,320   | 37,354,460          | 36,834,288   | 12,166,351               |
| Supply Contracts                       |  | 54,855,512    | 10,915,682   | 19,340,052          | 17,451,567   | 7,148,211                |
| R&D Contracts                          |  | 22,075,736    | 4,560,583    | 4,947,379           | 10,187,550   | 2,380,224                |
| Service Contracts                      |  | 32,162,589    | 8,183,854    | 12,332,011          | 9,013,178    | 2,633,546                |
| Construction Contracts                 |  | 2,829,472     | 1,908,091    | 735,018             | 181,993      | 4,370                    |
| Civil Function Contracts               |  | 2,222,110     | 2,222,110    | 0                   | 0            | 0                        |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| San Diego, CA                   | \$6,405,454  | \$2,876,070     | \$3,529,384     | Fort Bragg, NC               | 47,491                          | 41,409               | 6,082    |
| St. Louis, MO                   | 5,442,480    | 348,825         | 5,093,655       | San Diego, CA                | 46,007                          | 32,891               | 13,116   |
| Norfolk, VA                     | 3,264,531    | 2,636,639       | 627,892         | Arlington, VA                | 43,003                          | 17,169               | 25,834   |
| Arlington, VA                   | 3,245,749    | 2,330,013       | 915,736         | Fort Hood, TX                | 34,142                          | 30,027               | 4,115    |
| Fort Worth, TX                  | 3,135,571    | 222,320         | 2,913,251       | Norfolk, VA                  | 33,818                          | 17,782               | 16,036   |
| Washington, DC                  | 3,044,876    | 1,353,315       | 1,691,561       | Camp Pendleton, CA           | 31,365                          | 28,986               | 2,379    |
| Marietta, GA                    | 2,733,587    | 88,267          | 2,645,320       | Camp Lejeune, NC             | 27,447                          | 24,568               | 2,879    |
| Sunnyvale, CA                   | 2,625,404    | 92,936          | 2,532,468       | Washington, DC               | 26,058                          | 11,580               | 14,478   |
| Pico Rivera, CA                 | 2,428,307    | 4,583           | 2,423,724       | Fort Campbell, KY            | 24,630                          | 21,272               | 3,358    |
| Long Beach, CA                  | 2,235,961    | 456,138         | 1,779,823       | Wright Pat. AFB, OH          | 23,341                          | 8,425                | 14,916   |

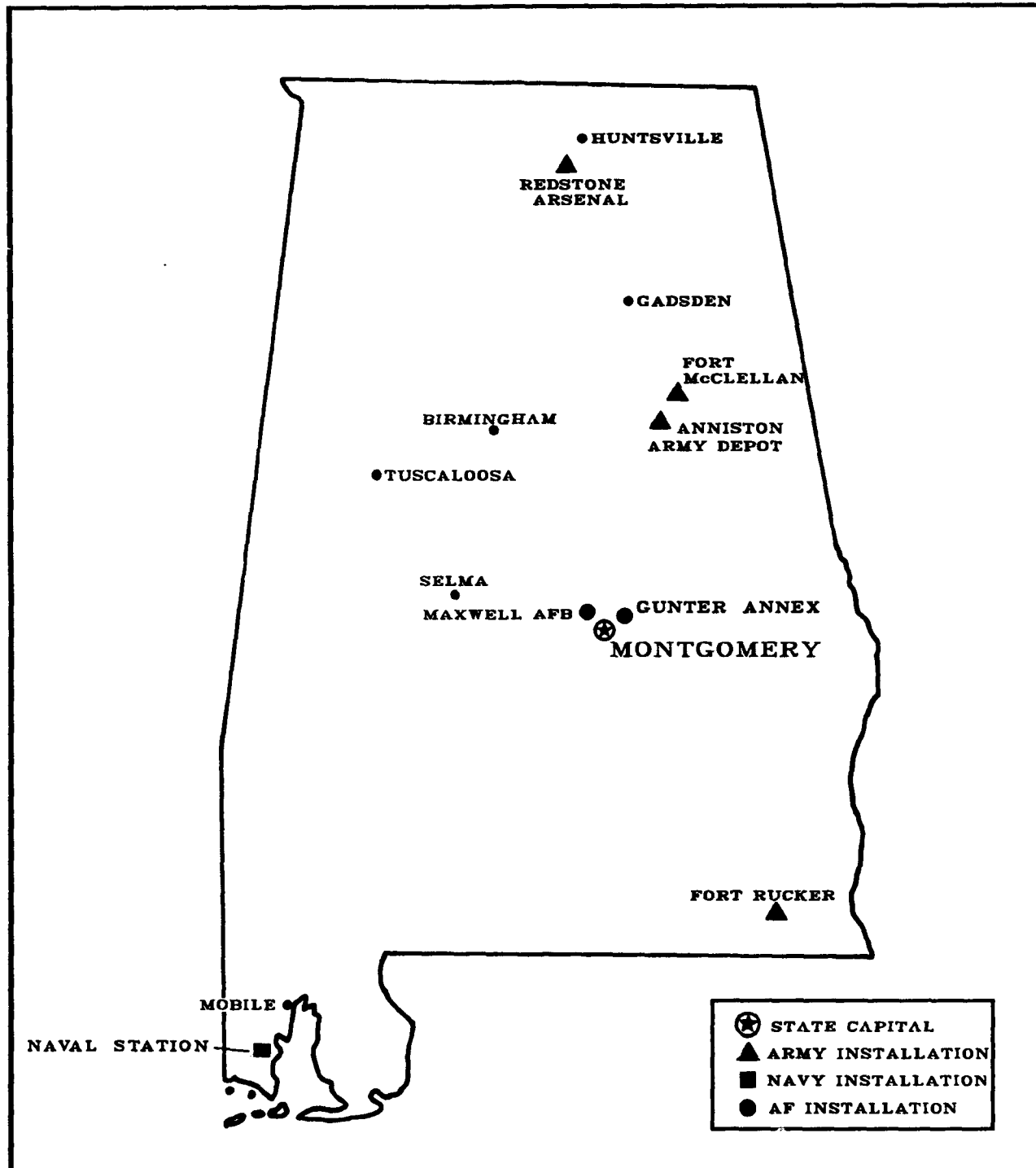
| Prime Contracts Over \$25,000 (Prior Three Years) |  | Total         | Army         | Navy & Marine Corps | Air Force    | Other Defense Activities |
|---------------------------------------------------|--|---------------|--------------|---------------------|--------------|--------------------------|
| Fiscal Year 1992                                  |  | \$112,284,649 | \$28,386,656 | \$38,369,184        | \$33,946,290 | \$11,582,519             |
| Fiscal Year 1991                                  |  | 124,119,298   | 31,686,758   | 39,916,551          | 40,086,667   | 12,429,322               |
| Fiscal Year 1990                                  |  | 121,253,873   | 28,562,127   | 42,208,648          | 39,076,331   | 11,406,767               |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in the United States | Total Amount | Major Area of Work                        |             |
|--------------------------------------------------------------------------------------------------------|--------------|-------------------------------------------|-------------|
|                                                                                                        |              | FSC or Service Code Description           | Amount      |
| 1. MCDONNELL DOUGLAS CORPORATION                                                                       | \$7,531,801  | Aircraft Fixed Wing                       | \$4,508,426 |
| 2. LOCKHEED CORPORATION                                                                                | 6,910,871    | Aircraft Fixed Wing                       | 2,417,553   |
| 3. MARTIN MARIETTA CORPORATION                                                                         | 4,699,829    | RDTE/Missile and Space Systems-Op Systems | 1,422,409   |
| 4. GENERAL MOTORS CORPORATION                                                                          | 4,073,328    | Guided Missiles                           | 793,151     |
| 5. RAYTHEON COMPANY                                                                                    | 3,120,017    | Guided Missile Handling & Servicing Equip | 756,852     |
| Total of Above                                                                                         | \$26,335,846 | ( 23.1% of total awards over \$25,000)    |             |

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# MAP NO. 1

## ALABAMA



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# ALABAMA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 | Total       | Army        | Navy & Marine Corps | Air Force | Other Defense Activities |
|----------------------------------------|-------------|-------------|---------------------|-----------|--------------------------|
| I. Personnel - Total                   | 91,796      | 68,569      | 7,405               | 13,769    | 2,053                    |
| Active Duty Military                   | 17,607      | 11,485      | 1,198               | 4,924     | 0                        |
| Civilian                               | 25,004      | 19,754      | 225                 | 2,972     | 2,053                    |
| Reserve & National Guard               | 49,185      | 37,330      | 5,982               | 5,873     | 0                        |
| II. Expenditures - Total               | \$4,064,441 | \$2,758,107 | \$330,788           | \$812,012 | \$163,534                |
| A. Payroll Outlays - Total             | 2,320,128   | 1,584,085   | 164,171             | 519,328   | 52,544                   |
| Active Duty Military Pay               | 584,943     | 367,396     | 41,857              | 175,690   | 0                        |
| Civilian Pay                           | 939,465     | 781,406     | 7,534               | 97,981    | 52,544                   |
| Reserve & National Guard Pay           | 161,339     | 124,406     | 12,760              | 24,173    | 0                        |
| Retired Military Pay                   | 634,381     | 310,877     | 102,020             | 221,484   | 0                        |
| B. Prime Contracts Over \$25,000 Total | 1,744,313   | 1,174,022   | 166,617             | 292,684   | 110,990                  |
| Supply Contracts                       | 437,477     | 236,282     | 72,378              | 51,359    | 77,458                   |
| R&D Contracts                          | 540,712     | 484,111     | 3,592               | 28,672    | 24,337                   |
| Service Contracts                      | 653,642     | 342,103     | 89,965              | 212,379   | 9,195                    |
| Construction Contracts                 | 57,243      | 56,287      | 682                 | 274       | 0                        |
| Civil Function Contracts               | 55,239      | 55,239      | 0                   | 0         | 0                        |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Huntsville                      | \$1,110,626  | \$178,572       | \$932,054       | Redstone Arsenal             | 10,709                          | 2,681                | 8,028    |
| Redstone Arsenal                | 567,991      | 462,151         | 105,840         | Fort Rucker                  | 7,205                           | 4,506                | 2,699    |
| Fort Rucker                     | 456,971      | 288,816         | 168,155         | Maxwell AFB                  | 5,002                           | 3,303                | 1,699    |
| Montgomery                      | 374,086      | 311,568         | 62,518          | Fort McClellan               | 4,858                           | 3,732                | 1,126    |
| Birmingham                      | 204,022      | 58,779          | 145,243         | Anniston                     | 4,160                           | 44                   | 4,116    |
| Anniston                        | 169,894      | 155,356         | 14,538          | Huntsville                   | 2,727                           | 203                  | 2,524    |
| Mobile                          | 161,883      | 84,301          | 77,582          | Gunter Annex                 | 2,448                           | 1,418                | 1,030    |
| Fort McClellan                  | 158,118      | 123,676         | 34,442          | Mobile                       | 1,462                           | 203                  | 1,259    |
| Gunter Annex                    | 112,528      | 83,597          | 28,931          | Montgomery                   | 1,282                           | 510                  | 772      |
| Tuscaloosa                      | 31,339       | 13,612          | 17,727          | Birmingham                   | 880                             | 220                  | 660      |

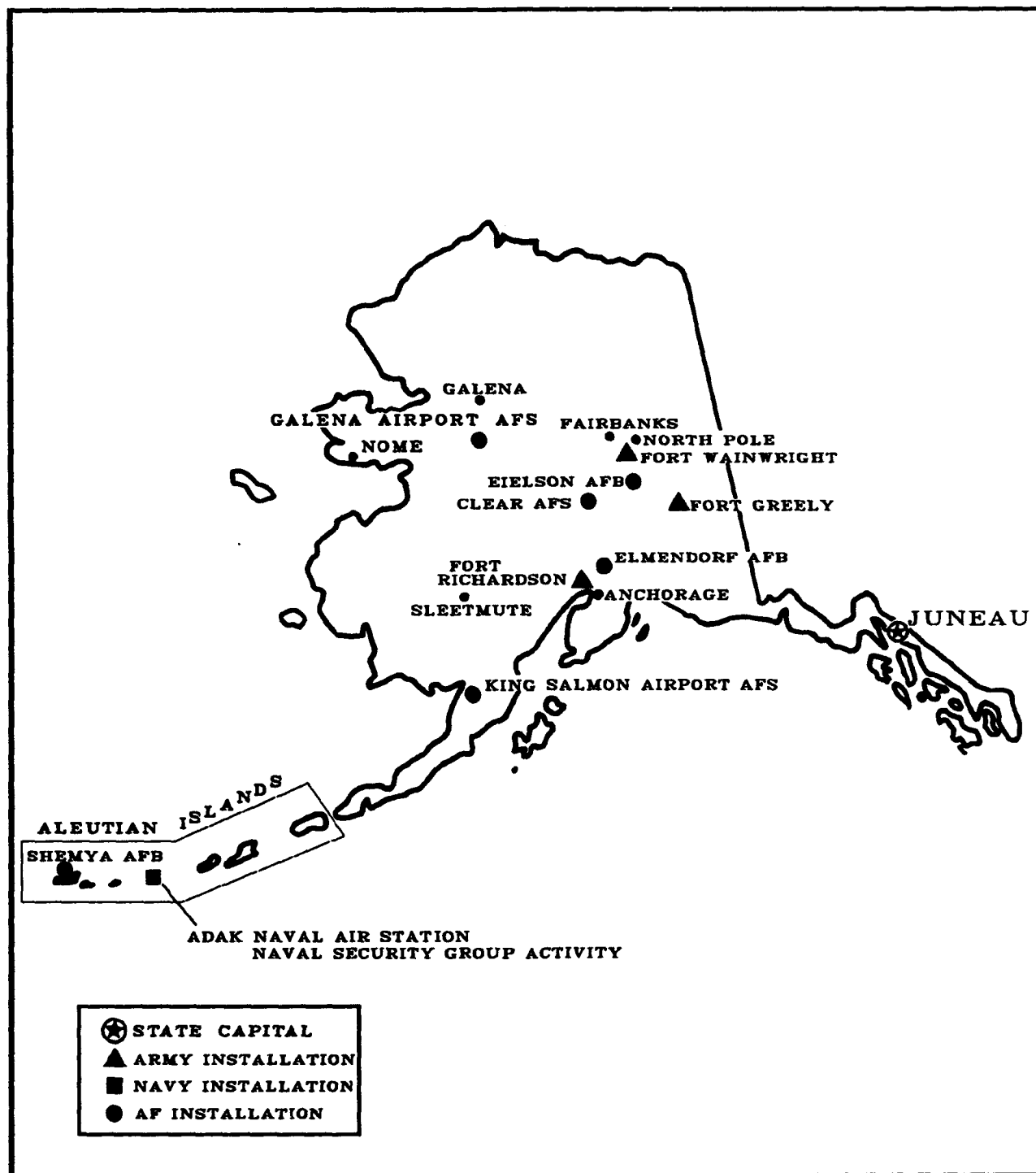
| Prime Contracts Over \$25,000 (Prior Three Years) | Total       | Army        | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------|-------------|-------------|---------------------|-----------|--------------------------|
| Fiscal Year 1992                                  | \$1,949,201 | \$1,388,854 | \$136,389           | \$277,198 | \$146,760                |
| Fiscal Year 1991                                  | 1,833,621   | 1,185,326   | 97,343              | 335,296   | 215,656                  |
| Fiscal Year 1990                                  | 1,937,921   | 1,264,246   | 232,855             | 262,606   | 178,214                  |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------|--------------|--------------------------------------------|-----------|
|                                                                                                 |              | FSC or Service Code Description            | Amount    |
| 1. BOEING COMPANY THE                                                                           | \$152,370    | Guided Missile Remote Control Systems      | \$117,090 |
| 2. TELEDYNE INC                                                                                 | 111,264      | RDTE/Missile and Space Systems-Advanced De | 82,576    |
| 3. NICHOLS RESEARCH CORPORATION                                                                 | 105,805      | RDTE/Missile and Space Systems-Advanced De | 45,528    |
| 4. PRECISION STANDARD INC                                                                       | 103,618      | Maint & Repair of Eq/Aircraft Structural C | 102,293   |
| 5. DYNACORP                                                                                     | 83,970       | Maint & Repair of Eq/Aircraft Structural C | 83,970    |
| Total of Above                                                                                  | \$557,027    | ( 31.9% of total awards over \$25,000)     |           |

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# MAP NO. 2

## ALASKA



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# ALASKA

FISCAL YEAR 1993

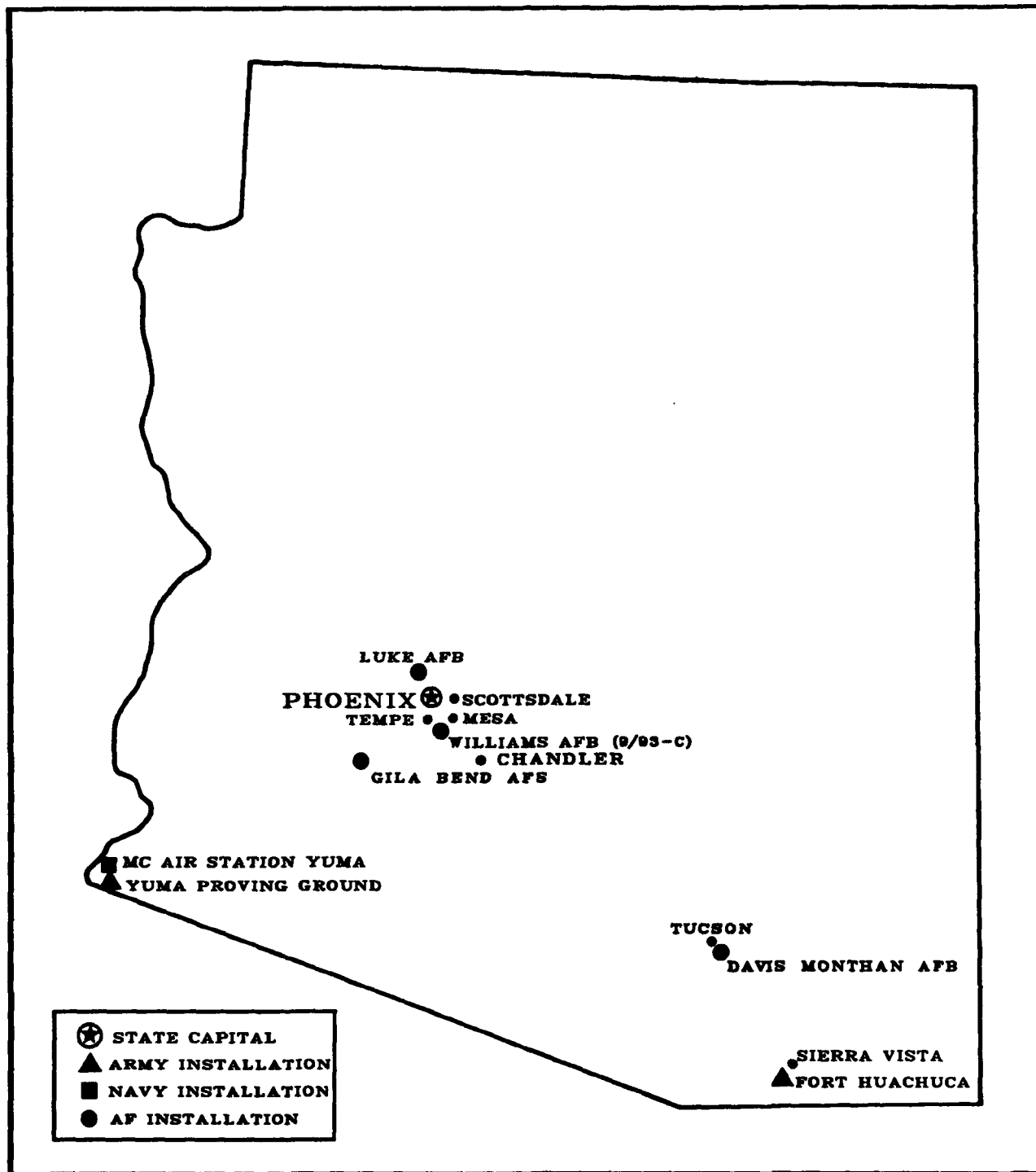
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                      | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|-------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 34,927          | 17,097                                    | 2,479                        | 14,974                          | 377                      |          |
| Active Duty Military                                                                            |              | 22,015          | 9,548                                     | 1,726                        | 10,741                          | 0                        |          |
| Civilian                                                                                        |              | 4,772           | 2,596                                     | 206                          | 1,593                           | 377                      |          |
| Reserve & National Guard                                                                        |              | 8,140           | 4,953                                     | 547                          | 2,640                           | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$1,751,662     | \$854,806                                 | \$99,862                     | \$642,525                       | \$154,469                |          |
| A. Payroll Outlays - Total                                                                      |              | 1,197,331       | 624,750                                   | 65,067                       | 496,623                         | 10,891                   |          |
| Active Duty Military Pay                                                                        |              | 870,564         | 477,650                                   | 46,860                       | 346,054                         | 0                        |          |
| Civilian Pay                                                                                    |              | 222,408         | 110,114                                   | 9,202                        | 92,201                          | 10,891                   |          |
| Reserve & National Guard Pay                                                                    |              | 20,425          | 8,769                                     | 783                          | 10,873                          | 0                        |          |
| Retired Military Pay                                                                            |              | 83,934          | 28,217                                    | 8,222                        | 47,495                          | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 554,331         | 230,056                                   | 34,795                       | 145,902                         | 143,578                  |          |
| Supply Contracts                                                                                |              | 109,835         | 4,674                                     | 0                            | 3,785                           | 101,376                  |          |
| R&D Contracts                                                                                   |              | 1,090           | 1,050                                     | 40                           | 0                               | 0                        |          |
| Service Contracts                                                                               |              | 316,173         | 99,245                                    | 34,678                       | 140,048                         | 42,202                   |          |
| Construction Contracts                                                                          |              | 123,759         | 121,613                                   | 77                           | 2,069                           | 0                        |          |
| Civil Function Contracts                                                                        |              | 3,474           | 3,474                                     | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                           | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                           |                              | Total                           | Active Duty Military     | Civilian |
| Elmendorf AFB                                                                                   | \$384,051    | \$294,403       | \$89,648                                  | Elmendorf AFB                | 7,940                           | 6,621                    | 1,319    |
| Fort Richardson                                                                                 | 315,922      | 284,027         | 31,895                                    | Fort Richardson              | 5,769                           | 4,478                    | 1,291    |
| Fort Wainwright                                                                                 | 302,589      | 261,581         | 41,008                                    | Fort Wainwright              | 5,416                           | 4,673                    | 743      |
| Anchorage                                                                                       | 203,652      | 76,159          | 127,493                                   | Eielson AFB                  | 3,438                           | 2,943                    | 495      |
| Eielson AFB                                                                                     | 186,475      | 114,919         | 71,556                                    | Adak Nav Air Station         | 1,785                           | 1,587                    | 198      |
| Adak Nav Air Station                                                                            | 76,362       | 51,480          | 24,882                                    | Anchorage                    | 549                             | 237                      | 312      |
| Shemya AFB                                                                                      | 47,149       | 15,430          | 31,719                                    | Shemya AFB                   | 538                             | 518                      | 20       |
| Clear AFS                                                                                       | 36,353       | 6,659           | 29,694                                    | Sleetmute                    | 451                             | 451                      | 0        |
| North Pole                                                                                      | 26,326       | 9,043           | 17,283                                    | Fort Greely                  | 242                             | 0                        | 242      |
| Fort Greely                                                                                     | 16,487       | 10,695          | 5,792                                     | King Salmon                  | 228                             | 211                      | 17       |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                      | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$385,307       | \$51,249                                  | \$29,348                     | \$176,965                       | \$127,745                |          |
| Fiscal Year 1991                                                                                |              | 560,073         | 141,362                                   | 63,079                       | 171,927                         | 183,705                  |          |
| Fiscal Year 1990                                                                                |              | 441,326         | 100,569                                   | 57,315                       | 155,486                         | 127,956                  |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                        |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description           |                              | Amount                          |                          |          |
| 1. MAPCO INC                                                                                    |              | \$55,210        | Liquid Propellants & Fuel, Petroleum Base |                              | \$52,537                        |                          |          |
| 2. OSBORNE CONSTRUCTION COMPANY                                                                 |              | 41,719          | Other Miscellaneous Buildings             |                              | 20,894                          |                          |          |
| 3. PACIFICORP                                                                                   |              | 23,805          | Other ADP & Telecommunication Services    |                              | 19,338                          |                          |          |
| 4. ITT CORPORATION                                                                              |              | 23,006          | Operation/Radar & Navigational Facilities |                              | 23,006                          |                          |          |
| 5. HALLIBURTON COMPANY                                                                          |              | 18,302          | Maint/Other Miscellaneous Buildings       |                              | 7,382                           |                          |          |
| Total of Above                                                                                  |              | \$162,042       | ( 29.2% of total awards over \$25,000)    |                              |                                 |                          |          |

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# MAP NO. 3

## ARIZONA



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# ARIZONA

FISCAL YEAR 1993

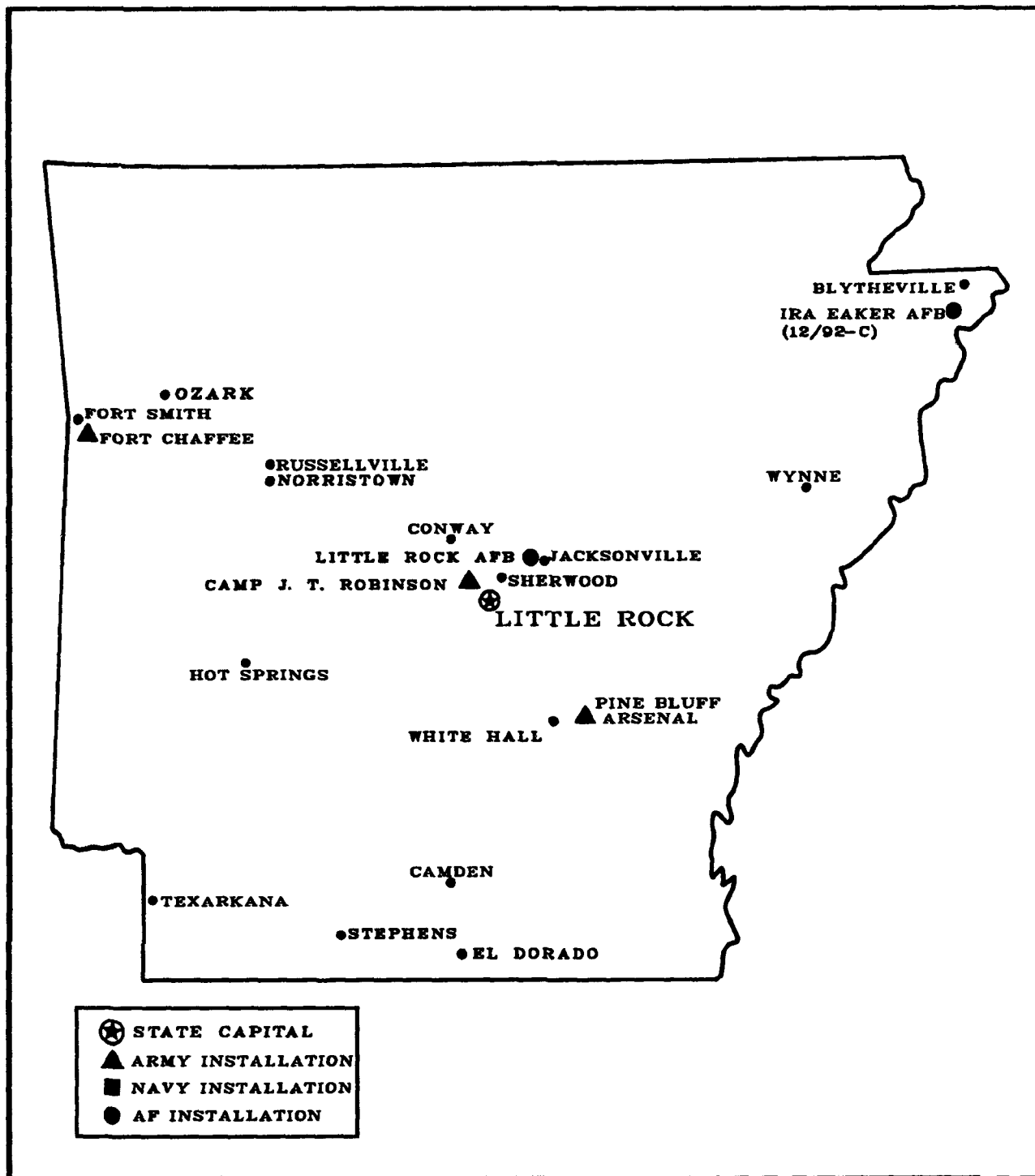
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                      | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|-------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 55,624          | 23,484                                    | 9,447                        | 21,493                          | 1,200                    |          |
| Active Duty Military                                                                            |              | 20,650          | 5,472                                     | 4,257                        | 10,921                          | 0                        |          |
| Civilian                                                                                        |              | 9,258           | 4,009                                     | 426                          | 3,623                           | 1,200                    |          |
| Reserve & National Guard                                                                        |              | 25,716          | 14,003                                    | 4,764                        | 6,949                           | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$4,157,037     | \$1,909,183                               | \$509,183                    | \$1,635,865                     | \$102,806                |          |
| A. Payroll Outlays - Total                                                                      |              | 1,563,659       | 481,698                                   | 261,153                      | 784,675                         | 36,133                   |          |
| Active Duty Military Pay                                                                        |              | 551,205         | 143,297                                   | 107,196                      | 300,712                         | 0                        |          |
| Civilian Pay                                                                                    |              | 281,057         | 113,741                                   | 15,033                       | 116,150                         | 36,133                   |          |
| Reserve & National Guard Pay                                                                    |              | 58,446          | 28,996                                    | 7,189                        | 22,261                          | 0                        |          |
| Retired Military Pay                                                                            |              | 672,951         | 195,664                                   | 131,735                      | 345,552                         | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 2,593,378       | 1,427,485                                 | 248,030                      | 851,190                         | 66,673                   |          |
| Supply Contracts                                                                                |              | 1,763,007       | 893,114                                   | 196,678                      | 638,881                         | 34,334                   |          |
| R&D Contracts                                                                                   |              | 216,359         | 133,211                                   | 23,275                       | 30,988                          | 28,885                   |          |
| Service Contracts                                                                               |              | 471,932         | 264,197                                   | 28,077                       | 176,204                         | 3,454                    |          |
| Construction Contracts                                                                          |              | 124,541         | 119,424                                   | 0                            | 5,117                           | 0                        |          |
| Civil Function Contracts                                                                        |              | 17,539          | 17,539                                    | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                           | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                           |                              | Total                           | Active Duty Military     | Civilian |
| Tucson                                                                                          | \$1,208,218  | \$178,824       | \$1,029,394                               | Fort Huachuca                | 7,660                           | 4,881                    | 2,779    |
| Mesa                                                                                            | 684,841      | 43,887          | 640,954                                   | Davis-Monthan AFB            | 6,697                           | 5,216                    | 1,481    |
| Sierra Vista                                                                                    | 467,916      | 258,964         | 208,952                                   | Luke AFB                     | 6,241                           | 5,046                    | 1,195    |
| Phoenix                                                                                         | 277,983      | 155,682         | 122,301                                   | Yuma                         | 5,483                           | 4,225                    | 1,258    |
| Yuma                                                                                            | 247,469      | 175,208         | 72,261                                    | Phoenix                      | 1,271                           | 414                      | 857      |
| Davis-Monthan AFB                                                                               | 229,945      | 191,572         | 38,373                                    | Tucson                       | 1,191                           | 286                      | 905      |
| Luke AFB                                                                                        | 228,044      | 175,531         | 52,513                                    | Gila Bend                    | 242                             | 126                      | 116      |
| Scottsdale                                                                                      | 225,230      | 25,220          | 200,010                                   | Sierra Vista                 | 206                             | 99                       | 107      |
| Tempe                                                                                           | 125,065      | 20,140          | 104,925                                   | Mesa                         | 165                             | 44                       | 121      |
| Chandler                                                                                        | 53,594       | 10,011          | 43,583                                    | Williams AFB                 | 155                             | 70                       | 85       |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                      | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$1,945,939     | \$1,071,625                               | \$227,449                    | \$564,425                       | \$82,440                 |          |
| Fiscal Year 1991                                                                                |              | 2,510,578       | 1,337,898                                 | 138,864                      | 982,291                         | 51,525                   |          |
| Fiscal Year 1990                                                                                |              | 3,400,470       | 2,246,465                                 | 438,319                      | 671,353                         | 44,333                   |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                        |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description           |                              | Amount                          |                          |          |
| 1. GENERAL MOTORS CORPORATION                                                                   |              | \$995,263       | Guided Missiles                           |                              | \$743,307                       |                          |          |
| 2. MCDONNELL DOUGLAS CORPORATION                                                                |              | 624,308         | Aircraft Rotary Wing                      |                              | 474,422                         |                          |          |
| 3. MOTOROLA INC                                                                                 |              | 200,908         | Engineering Technical Services            |                              | 60,108                          |                          |          |
| 4. ALLIED SIGNAL INC                                                                            |              | 87,673          | Gas Turbines and Jet Eng, Ex Acft & Comps |                              | 30,028                          |                          |          |
| 5. LITTON INDUSTRIES INC                                                                        |              | 56,983          | Night Vision Equipment                    |                              | 50,261                          |                          |          |
| Total of Above                                                                                  |              | \$1,965,135     | ( 75.8% of total awards over \$25,000)    |                              |                                 |                          |          |

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# MAP NO. 4

## ARKANSAS



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# ARKANSAS

FISCAL YEAR 1993

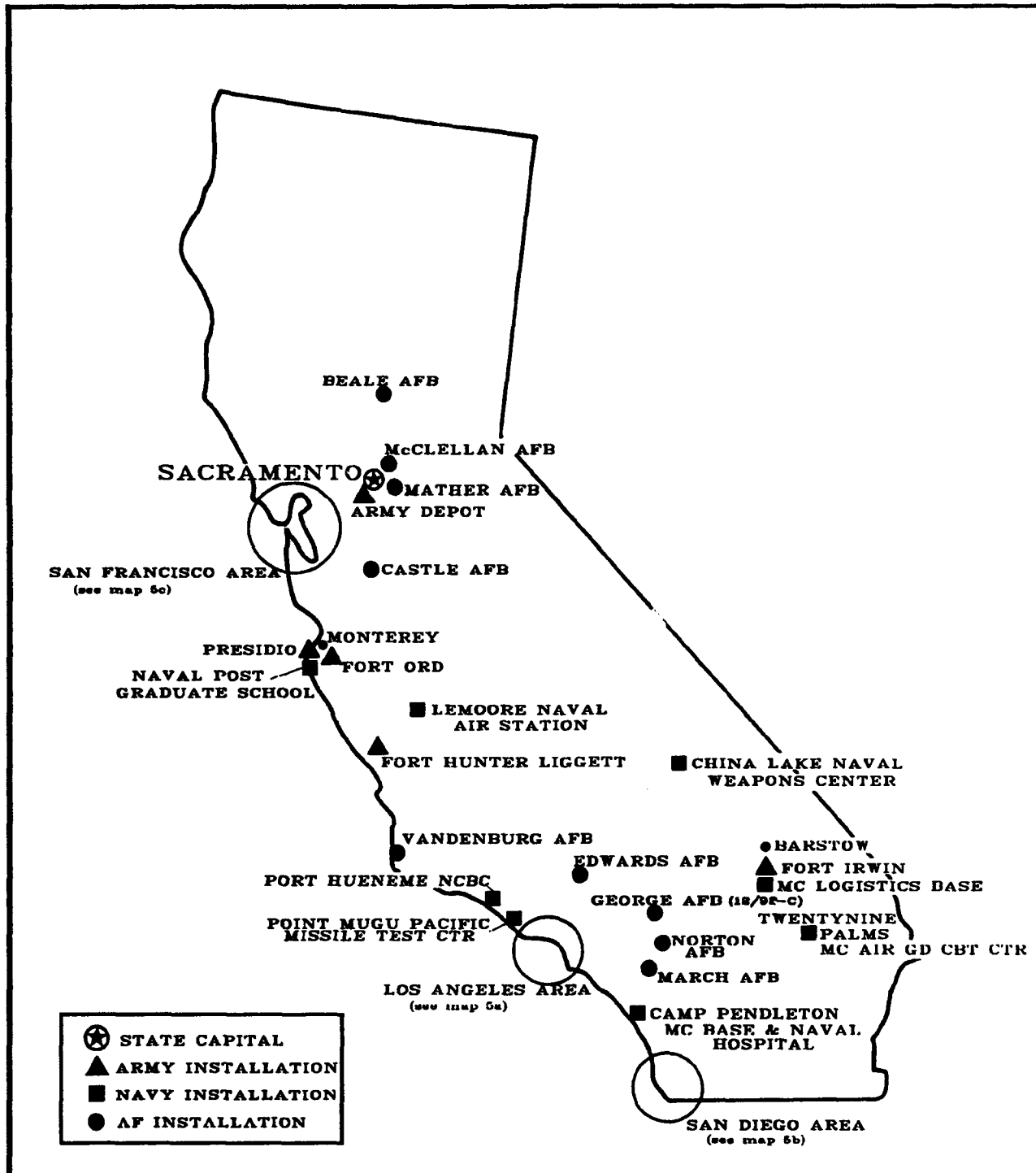
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|--------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 35,469          | 23,373                                     | 2,616                        | 9,323                           | 157                      |          |
| Active Duty Military                                                                            |              | 6,188           | 1,296                                      | 245                          | 4,647                           | 0                        |          |
| Civilian                                                                                        |              | 4,336           | 3,217                                      | 14                           | 948                             | 157                      |          |
| Reserve & National Guard                                                                        |              | 24,945          | 18,860                                     | 2,357                        | 3,728                           | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$1,011,907     | \$426,116                                  | \$162,199                    | \$358,357                       | \$65,235                 |          |
| A. Payroll Outlays - Total                                                                      |              | 682,747         | 286,040                                    | 84,263                       | 307,334                         | 5,110                    |          |
| Active Duty Military Pay                                                                        |              | 166,594         | 33,514                                     | 6,515                        | 126,565                         | 0                        |          |
| Civilian Pay                                                                                    |              | 142,477         | 114,006                                    | 499                          | 22,862                          | 5,110                    |          |
| Reserve & National Guard Pay                                                                    |              | 53,764          | 38,844                                     | 3,761                        | 11,159                          | 0                        |          |
| Retired Military Pay                                                                            |              | 319,912         | 99,676                                     | 73,488                       | 146,748                         | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 329,160         | 140,076                                    | 77,936                       | 51,023                          | 60,125                   |          |
| Supply Contracts                                                                                |              | 90,936          | 14,407                                     | 15,019                       | 3,364                           | 58,146                   |          |
| R&D Contracts                                                                                   |              | 46,073          | 42,125                                     | 3,897                        | 51                              | 0                        |          |
| Service Contracts                                                                               |              | 140,970         | 32,567                                     | 59,020                       | 47,404                          | 1,979                    |          |
| Construction Contracts                                                                          |              | 3,337           | 3,133                                      | 0                            | 204                             | 0                        |          |
| Civil Function Contracts                                                                        |              | 47,844          | 47,844                                     | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                            | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                            |                              | Total                           | Active Duty Military     | Civilian |
| Jacksonville                                                                                    | \$206,592    | \$167,874       | \$38,718                                   | Little Rock AFB              | 5,307                           | 4,543                    | 764      |
| Camden                                                                                          | 111,946      | 1,645           | 110,301                                    | Little Rock                  | 1,642                           | 1,175                    | 467      |
| Little Rock                                                                                     | 79,332       | 67,467          | 11,865                                     | Pine Bluff                   | 1,225                           | 1                        | 1,224    |
| Pine Bluff                                                                                      | 52,679       | 51,591          | 1,088                                      | Fort Chaffee                 | 496                             | 46                       | 450      |
| Fort Chaffee                                                                                    | 41,695       | 20,883          | 20,812                                     | Camp Jos T. Robinson         | 373                             | 2                        | 371      |
| North Little Rock                                                                               | 25,533       | 24,694          | 839                                        | Fort Smith                   | 308                             | 55                       | 253      |
| Fort Smith                                                                                      | 24,654       | 19,878          | 4,776                                      | North Little Rock            | 99                              | 17                       | 82       |
| El Dorado                                                                                       | 21,530       | 3,076           | 18,454                                     | Russellville                 | 92                              | 18                       | 74       |
| Norristown                                                                                      | 12,515       | 89              | 12,426                                     | White Hall                   | 70                              | 70                       | 0        |
| Camp Jos T. Robinson                                                                            | 13,142       | 13,142          | 0                                          | Jacksonville                 | 53                              | 36                       | 17       |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$288,091       | \$111,068                                  | \$48,163                     | \$66,806                        | \$62,054                 |          |
| Fiscal Year 1991                                                                                |              | 306,363         | 144,986                                    | 12,365                       | 77,393                          | 71,619                   |          |
| Fiscal Year 1990                                                                                |              | 313,625         | 141,944                                    | 33,398                       | 63,588                          | 74,695                   |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                         |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description            |                              | Amount                          |                          |          |
| 1. GENERAL MOTORS CORPORATION                                                                   |              | \$59,226        | Modification of Eq/Guided Missiles         |                              | \$59,305                        |                          |          |
| 2. LORAL CORP                                                                                   |              | 26,755          | RDTE/Missile and Space Systems-Advanced De |                              | 26,555                          |                          |          |
| 3. LTV CORPORATION                                                                              |              | 15,625          | RDTE/Missile and Space Systems-Advanced De |                              | 15,625                          |                          |          |
| 4. BDM HOLDINGS INC                                                                             |              | 13,967          | Program Management/Support Services        |                              | 13,967                          |                          |          |
| 5. AMERICAN FUEL CELL CTD FABRICS                                                               |              | 11,272          | Drums and Cans                             |                              | 5,053                           |                          |          |
| Total of Above                                                                                  |              | \$126,845       | ( 38.5% of total awards over \$25,000)     |                              |                                 |                          |          |

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# MAP NO. 5

## CALIFORNIA



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# CALIFORNIA

FISCAL YEAR 1993

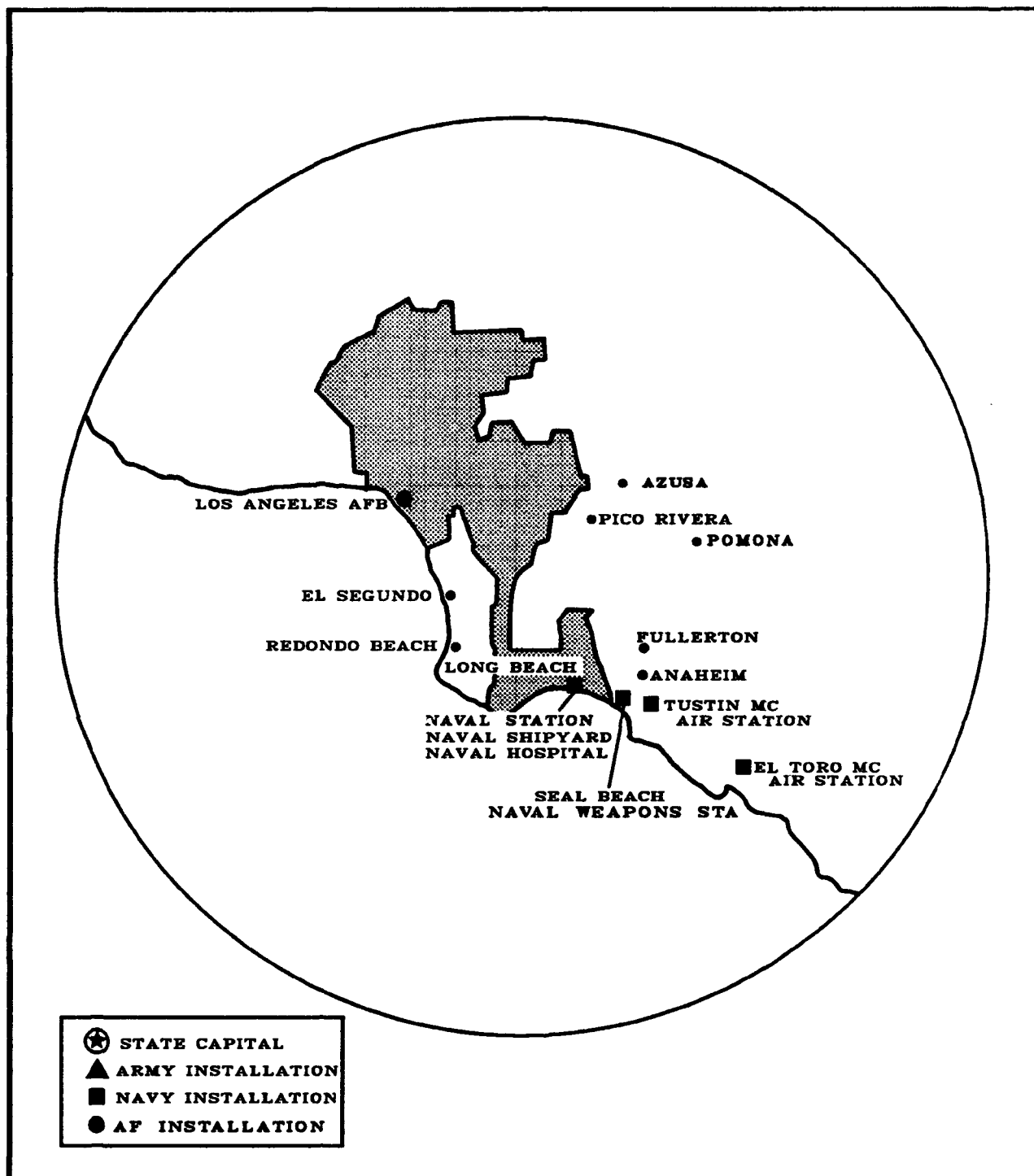
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                   | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|----------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 417,654         | 101,432                                | 221,437                      | 80,963                          | 13,822                   |          |
| Active Duty Military                                                                            |              | 169,464         | 23,495                                 | 111,214                      | 34,755                          | 0                        |          |
| Civilian                                                                                        |              | 109,556         | 11,234                                 | 63,474                       | 21,026                          | 13,822                   |          |
| Reserve & National Guard                                                                        |              | 138,634         | 66,703                                 | 46,749                       | 25,182                          | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$37,109,495    | \$4,566,212                            | \$16,932,792                 | \$12,442,390                    | \$3,168,111              |          |
| A. Payroll Outlays - Total                                                                      |              | 14,157,530      | 1,648,510                              | 8,986,899                    | 3,022,448                       | 499,673                  |          |
| Active Duty Military Pay                                                                        |              | 6,180,809       | 561,933                                | 4,567,955                    | 1,050,921                       | 0                        |          |
| Civilian Pay                                                                                    |              | 4,252,867       | 385,553                                | 2,629,179                    | 738,462                         | 499,673                  |          |
| Reserve & National Guard Pay                                                                    |              | 310,838         | 112,713                                | 113,137                      | 84,988                          | 0                        |          |
| Retired Military Pay                                                                            |              | 3,413,016       | 588,311                                | 1,676,628                    | 1,148,077                       | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 22,951,965      | 2,917,702                              | 7,945,883                    | 9,419,942                       | 2,668,438                |          |
| Supply Contracts                                                                                |              | 11,939,934      | 1,032,284                              | 4,743,162                    | 5,152,285                       | 1,012,203                |          |
| R&D Contracts                                                                                   |              | 5,035,074       | 942,402                                | 725,257                      | 2,131,914                       | 1,235,501                |          |
| Service Contracts                                                                               |              | 5,476,696       | 717,927                                | 2,247,202                    | 2,090,931                       | 420,636                  |          |
| Construction Contracts                                                                          |              | 376,000         | 100,828                                | 230,262                      | 44,812                          | 98                       |          |
| Civil Function Contracts                                                                        |              | 124,261         | 124,261                                | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                        | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                        |                              | Total                           | Active Duty Military     | Civilian |
| San Diego                                                                                       | \$6,405,454  | \$2,876,070     | \$3,529,384                            | San Diego                    | 46,007                          | 32,891                   | 13,116   |
| Sunnyvale                                                                                       | 2,625,404    | 92,936          | 2,532,468                              | Camp Pendleton               | 31,365                          | 28,986                   | 2,379    |
| Pico Rivera                                                                                     | 2,428,307    | 4,583           | 2,423,724                              | Fort Ord                     | 14,621                          | 12,973                   | 1,648    |
| Long Beach                                                                                      | 2,235,961    | 456,138         | 1,779,823                              | McClellan AFB                | 13,215                          | 3,183                    | 10,032   |
| Los Angeles                                                                                     | 1,932,959    | 229,980         | 1,702,979                              | North Island NAS             | 10,958                          | 5,460                    | 5,498    |
| Sacramento                                                                                      | 1,290,568    | 185,347         | 1,105,221                              | Travis AFB                   | 9,356                           | 7,275                    | 2,081    |
| Camp Pendleton                                                                                  | 831,358      | 747,126         | 84,232                                 | Twentynine Palms             | 9,333                           | 8,621                    | 712      |
| El Segundo                                                                                      | 644,729      | 80,993          | 563,736                                | Oakland                      | 7,917                           | 2,193                    | 5,724    |
| Redondo Beach                                                                                   | 600,939      | 15,881          | 585,058                                | Edwards AFB                  | 7,726                           | 4,451                    | 3,275    |
| San Jose                                                                                        | 559,188      | 65,112          | 494,076                                | Mare Isl Nav Shipyd          | 7,411                           | 1,146                    | 6,265    |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                   | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$23,843,135    | \$3,538,823                            | \$8,069,838                  | \$10,106,398                    | \$2,128,076              |          |
| Fiscal Year 1991                                                                                |              | 24,265,041      | 4,098,936                              | 7,289,024                    | 10,954,901                      | 1,922,180                |          |
| Fiscal Year 1990                                                                                |              | 22,312,357      | 3,280,516                              | 7,901,770                    | 9,162,565                       | 1,967,506                |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                     |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description        |                              |                                 | Amount                   |          |
| 1. NORTHROP CORPORATION                                                                         |              | \$2,618,988     | Aircraft Fixed Wing                    |                              |                                 | \$2,411,572              |          |
| 2. LOCKHEED CORPORATION                                                                         |              | 2,088,322       | Guided Missile Systems, Complete       |                              |                                 | 790,226                  |          |
| 3. GENERAL MOTORS CORPORATION                                                                   |              | 1,996,409       | Expert Witness                         |                              |                                 | 239,291                  |          |
| 4. MCDONNELL DOUGLAS CORPORATION                                                                |              | 1,970,249       | Aircraft Fixed Wing                    |                              |                                 | 1,347,412                |          |
| 5. NATIONAL STEEL & SHIPBLDG CO                                                                 |              | 1,398,037       | Miscellaneous Vessels                  |                              |                                 | 932,637                  |          |
| Total of Above                                                                                  |              | \$10,072,005    | ( 43.9% of total awards over \$25,000) |                              |                                 |                          |          |

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# MAP NO. 5a

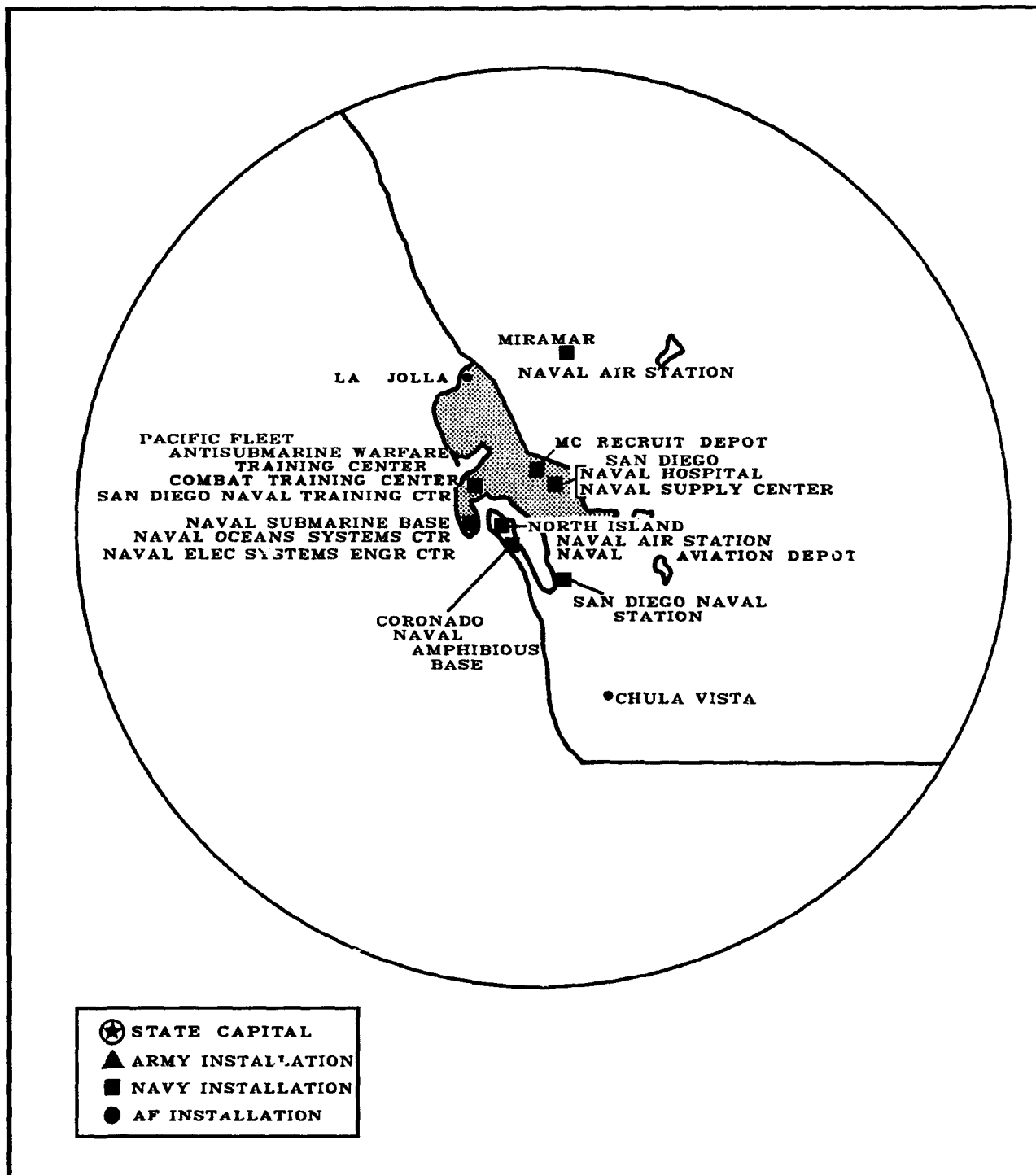
## LOS ANGELES AREA



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# MAP NO. 5b

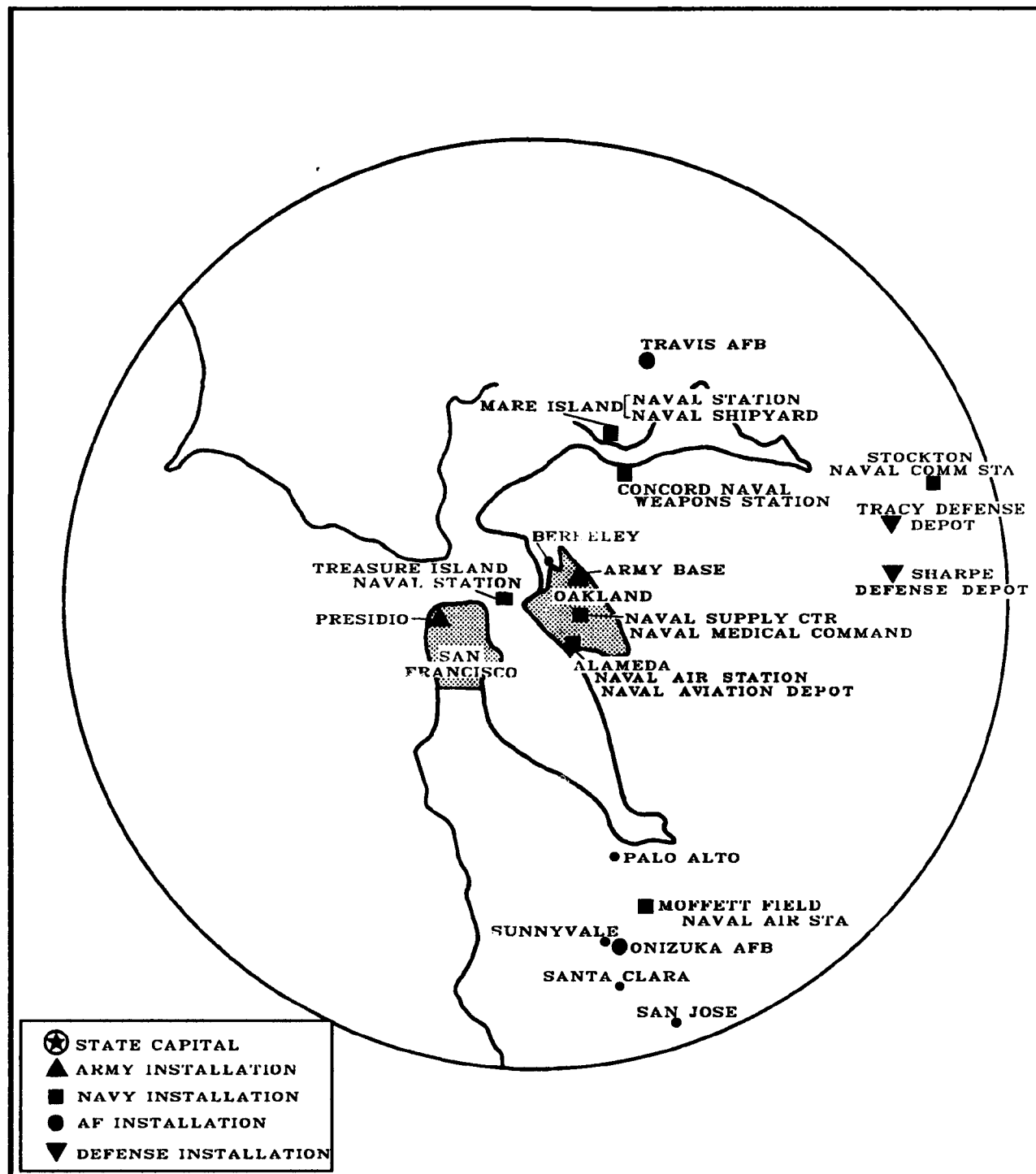
## SAN DIEGO AREA



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# MAP NO. 5c

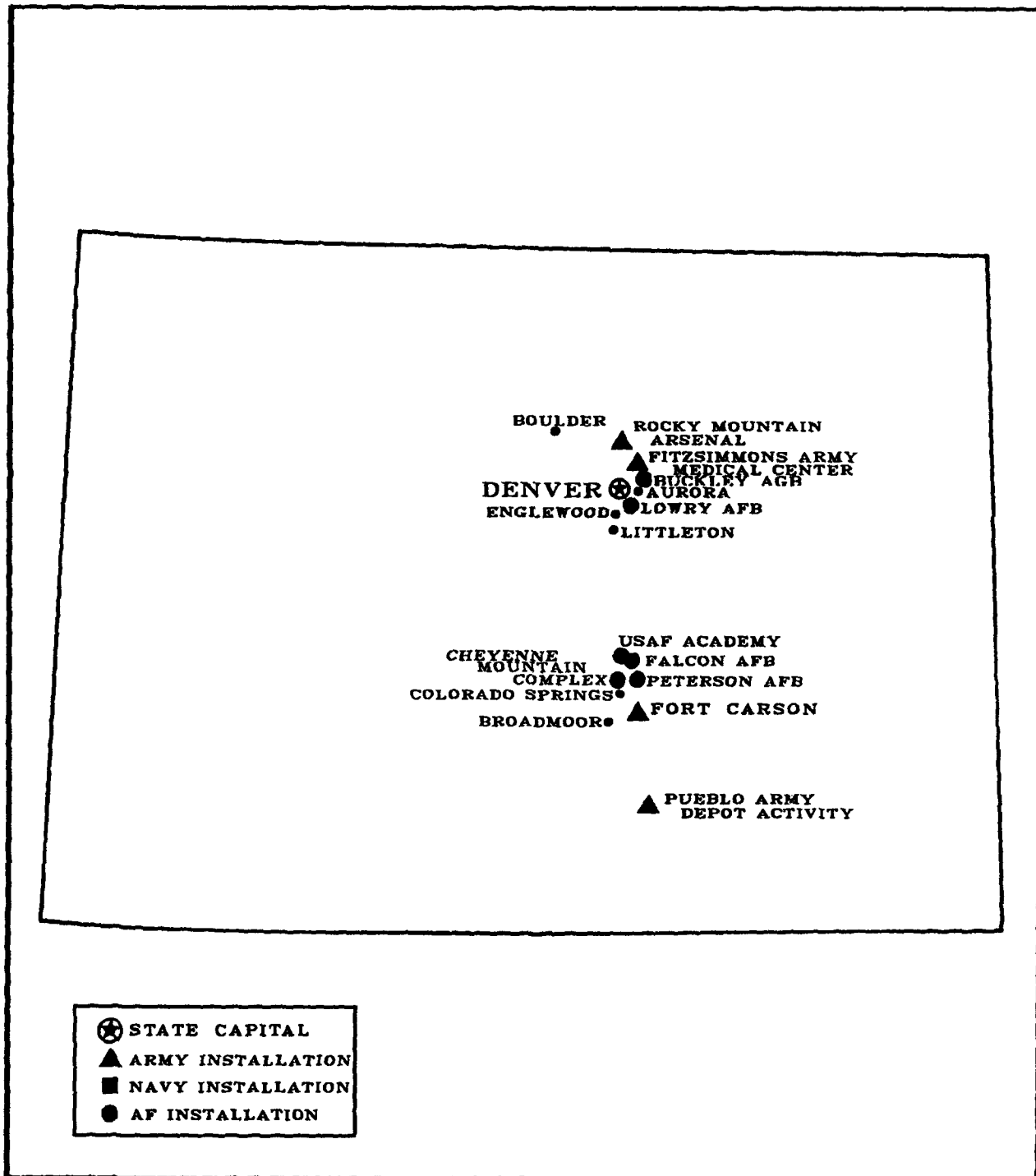
## SAN FRANCISCO AREA



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# MAP NO. 6

## COLORADO



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# COLORADO

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total       | Army        | Navy<br>&<br>Marine Corps | Air Force   | Other<br>Defense<br>Activities |
|-------------------------------------------|--|-------------|-------------|---------------------------|-------------|--------------------------------|
| I. Personnel - Total                      |  | 81,621      | 37,374      | 6,719                     | 33,615      | 3,913                          |
| Active Duty Military                      |  | 37,997      | 18,149      | 922                       | 18,926      | 0                              |
| Civilian                                  |  | 13,898      | 4,300       | 77                        | 5,608       | 3,913                          |
| Reserve & National Guard                  |  | 29,726      | 14,925      | 5,720                     | 9,081       | 0                              |
| II. Expenditures - Total                  |  | \$4,825,510 | \$1,189,807 | \$213,525                 | \$3,084,026 | \$338,152                      |
| A. Payroll Outlays - Total                |  | 2,209,849   | 915,838     | 121,739                   | 1,041,013   | 131,259                        |
| Active Duty Military Pay                  |  | 974,972     | 494,122     | 27,245                    | 453,605     | 0                              |
| Civilian Pay                              |  | 435,464     | 121,810     | 2,716                     | 179,679     | 131,259                        |
| Reserve & National Guard Pay              |  | 116,112     | 62,615      | 9,417                     | 44,080      | 0                              |
| Retired Military Pay                      |  | 683,301     | 237,291     | 82,361                    | 363,649     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total |  | 2,615,661   | 273,969     | 91,786                    | 2,043,013   | 206,893                        |
| Supply Contracts                          |  | 230,735     | 30,462      | 58,307                    | 105,838     | 36,128                         |
| R&D Contracts                             |  | 1,826,435   | 15,742      | 28,706                    | 1,620,495   | 161,492                        |
| Service Contracts                         |  | 524,174     | 193,989     | 4,773                     | 316,169     | 9,243                          |
| Construction Contracts                    |  | 36,356      | 35,815      | 0                         | 511         | 30                             |
| Civil Function Contracts                  |  | 2,039-      | 2,039-      | 0                         | 0           | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Denver                             | \$1,785,900  | \$335,637          | \$1,450,263        | Fort Carson                     | 17,646                          | 15,568                  | 2,078    |
| Colorado Springs                   | 825,900      | 425,479            | 400,421            | Air Force Academy               | 8,707                           | 7,034                   | 1,673    |
| Fort Carson                        | 536,538      | 473,319            | 63,219             | Lowry AFB                       | 6,467                           | 4,859                   | 1,608    |
| Aurora                             | 309,758      | 262,760            | 46,998             | Peterson AFB                    | 4,828                           | 3,437                   | 1,391    |
| Littleton                          | 217,778      | 15,823             | 201,955            | Aurora                          | 3,684                           | 1,983                   | 1,701    |
| Air Force Academy                  | 208,627      | 168,491            | 40,136             | Denver                          | 3,357                           | 508                     | 2,849    |
| Falcon AFB                         | 156,146      | 72,091             | 84,055             | Falcon AFB                      | 2,465                           | 2,136                   | 329      |
| Boulder                            | 122,997      | 11,304             | 111,693            | Colorado Springs                | 1,923                           | 1,325                   | 598      |
| Buckley AGB                        | 78,656       | 45,346             | 33,310             | Buckley AGB                     | 1,065                           | 680                     | 385      |
| Englewood                          | 44,038       | 15,227             | 28,811             | Pueblo                          | 344                             | 6                       | 338      |

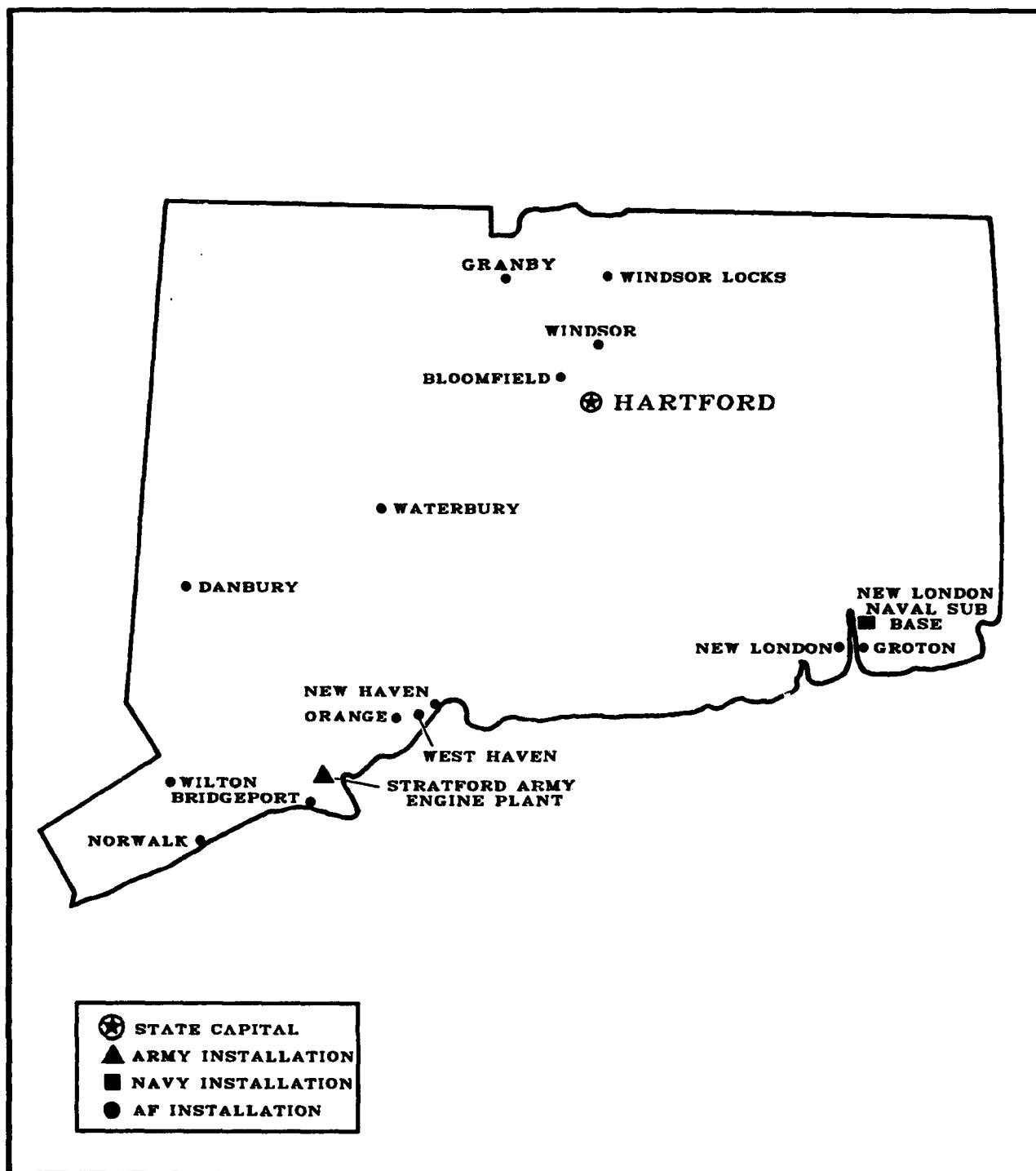
| Prime Contracts Over \$25,000<br>(Prior Three Years) |  | Total       | Army      | Navy<br>&<br>Marine Corps | Air Force   | Other<br>Defense<br>Activities |
|------------------------------------------------------|--|-------------|-----------|---------------------------|-------------|--------------------------------|
| Fiscal Year 1992                                     |  | \$2,471,313 | \$308,623 | \$80,220                  | \$1,746,386 | \$336,084                      |
| Fiscal Year 1991                                     |  | 2,663,798   | 277,113   | 61,342                    | 2,050,859   | 274,484                        |
| Fiscal Year 1990                                     |  | 3,290,864   | 228,224   | 268,359                   | 2,568,795   | 225,486                        |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                         |             |
|-------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|-------------|
|                                                                                                       |                 | FSC or Service Code Description            | Amount      |
| 1. MARTIN MARIETTA CORPORATION                                                                        | \$1,573,850     | RDTE/Missile and Space Systems-Op Systems  | \$1,255,887 |
| 2. LORAL CORP                                                                                         | 169,366         | RDTE/Missile and Space Systems-Engr Develo | 82,325      |
| 3. GTE CORPORATION                                                                                    | 93,717          | RDTE/Missile and Space Systems-Op Systems  | 84,066      |
| 4. INTERNATIONAL BUS MCHS CORP                                                                        | 79,839          | Space Vehicle Components                   | 48,006      |
| 5. KAMAN CORPORATION                                                                                  | 45,552          | Other ADP & Telecommunication Services     | 16,887      |
| Total of Above                                                                                        | \$1,962,324     | ( 75.0% of total awards over \$25,000)     |             |

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# MAP NO. 7

## CONNECTICUT



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# CONNECTICUT

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    | Total       | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|-------------|-----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      | 25,549      | 11,486    | 10,606                    | 2,357     | 1,100                          |
| Active Duty Military                      | 5,463       | 28        | 5,334                     | 101       | 0                              |
| Civilian                                  | 4,530       | 493       | 2,664                     | 273       | 1,100                          |
| Reserve & National Guard                  | 15,556      | 10,965    | 2,608                     | 1,983     | 0                              |
| II. Expenditures - Total                  | \$3,518,043 | \$655,500 | \$2,426,698               | \$290,355 | \$145,490                      |
| A. Payroll Outlays - Total                | 623,405     | 75,225    | 453,819                   | 51,283    | 43,078                         |
| Active Duty Military Pay                  | 257,075     | 1,117     | 251,675                   | 4,283     | 0                              |
| Civilian Pay                              | 185,032     | 15,155    | 116,719                   | 10,080    | 43,078                         |
| Reserve & National Guard Pay              | 29,008      | 19,715    | 3,024                     | 6,269     | 0                              |
| Retired Military Pay                      | 152,290     | 39,238    | 82,401                    | 30,651    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total | 2,894,638   | 580,275   | 1,972,879                 | 239,072   | 102,412                        |
| Supply Contracts                          | 2,243,996   | 512,196   | 1,437,476                 | 204,776   | 89,548                         |
| R&D Contracts                             | 181,214     | 17,296    | 138,859                   | 12,985    | 12,074                         |
| Service Contracts                         | 458,044     | 43,371    | 392,572                   | 21,311    | 790                            |
| Construction Contracts                    | 6,629       | 2,657     | 3,972                     | 0         | 0                              |
| Civil Function Contracts                  | 4,755       | 4,755     | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Stratford                          | \$1,541,002  | \$19,358           | \$1,521,644        | Groton                          | 6,332                           | 4,816                   | 1,516    |
| Groton                             | 827,174      | 286,049            | 541,125            | New London                      | 1,701                           | 322                     | 1,379    |
| New London                         | 203,590      | 94,241             | 109,349            | Stratford                       | 405                             | 27                      | 378      |
| Danbury                            | 85,927       | 2,931              | 82,996             | Windsor Locks                   | 277                             | 64                      | 213      |
| East Hartford                      | 63,164       | 10,051             | 53,113             | East Hartford                   | 263                             | 4                       | 259      |
| Windsor Locks                      | 60,412       | 16,750             | 43,662             | Hartford                        | 252                             | 93                      | 159      |
| Norwalk                            | 44,277       | 2,962              | 41,315             | East Granby                     | 224                             | 0                       | 224      |
| Wilton                             | 33,186       | 491                | 32,695             | Windsor                         | 63                              | 60                      | 3        |
| Bloomfield                         | 30,838       | 1,565              | 29,273             | Orange                          | 47                              | 8                       | 39       |
| Hartford                           | 28,548       | 14,219             | 14,329             | New Haven                       | 43                              | 17                      | 26       |

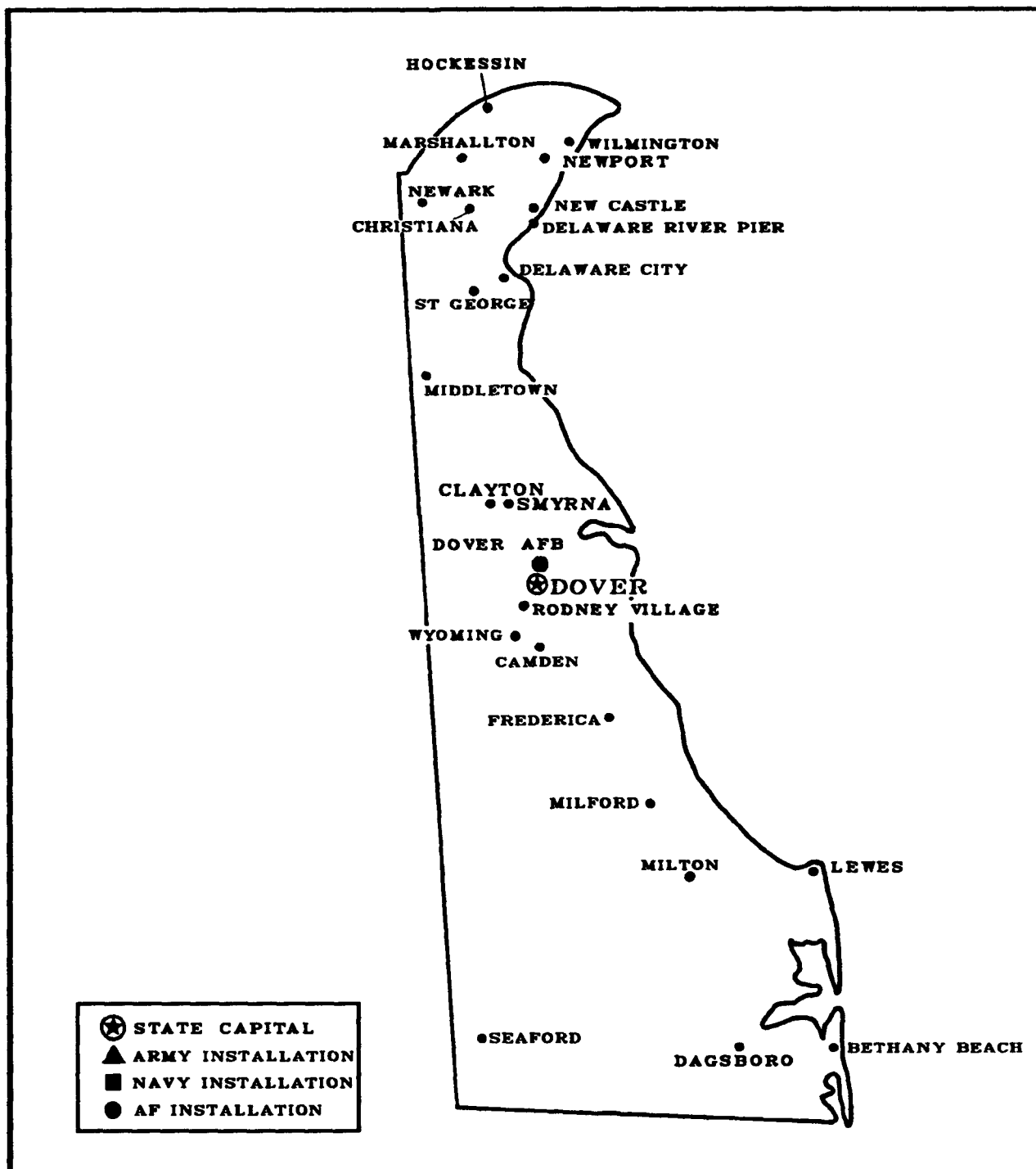
| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total       | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|-------------|-----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1992                                     | \$3,099,444 | \$956,084 | \$1,696,929               | \$358,146 | \$88,285                       |
| Fiscal Year 1991                                     | 4,978,594   | 1,026,598 | 3,037,046                 | 800,958   | 113,992                        |
| Fiscal Year 1990                                     | 4,241,210   | 1,226,774 | 1,969,437                 | 951,661   | 93,338                         |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                     |             |
|-------------------------------------------------------------------------------------------------------|-----------------|----------------------------------------|-------------|
|                                                                                                       |                 | FSC or Service Code Description        | Amount      |
| 1. UNITED TECHNOLOGIES CORP                                                                           | \$1,651,298     | Aircraft Rotary Wing                   | \$1,267,500 |
| 2. GENERAL DYNAMICS CORPORATION                                                                       | 527,371         | Submarines                             | 274,184     |
| 3. ANALYSIS & TECHNOLOGY INC                                                                          | 56,531          | Logistics Support Services             | 24,348      |
| 4. GENERAL MOTORS CORPORATION                                                                         | 52,999          | Radar Equipment, Airborne              | 48,185      |
| 5. PHH CORPORATION                                                                                    | 36,396          | Relocation Services                    | 36,396      |
| Total of Above                                                                                        | \$2,324,595     | ( 80.3% of total awards over \$25,000) |             |

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# MAP NO. 8

## DELAWARE



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# DELAWARE

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|--|-----------|-----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      |  | 14,627    | 4,049     | 988                       | 9,474     | 116                            |
| Active Duty Military                      |  | 4,436     | 27        | 25                        | 4,384     | 0                              |
| Civilian                                  |  | 1,738     | 205       | 0                         | 1,417     | 116                            |
| Reserve & National Guard                  |  | 8,453     | 3,817     | 963                       | 3,673     | 0                              |
| II. Expenditures - Total                  |  | \$410,213 | \$111,982 | \$23,761                  | \$259,708 | \$14,762                       |
| A. Payroll Outlays - Total                |  | 274,612   | 34,964    | 15,751                    | 221,078   | 2,819                          |
| Active Duty Military Pay                  |  | 110,226   | 981       | 757                       | 108,488   | 0                              |
| Civilian Pay                              |  | 52,612    | 6,603     | 59                        | 43,131    | 2,819                          |
| Reserve & National Guard Pay              |  | 30,132    | 9,067     | 2,417                     | 18,648    | 0                              |
| Retired Military Pay                      |  | 81,642    | 18,313    | 12,518                    | 50,811    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total |  | 135,601   | 77,018    | 8,010                     | 38,630    | 11,943                         |
| Supply Contracts                          |  | 46,277    | 31,417    | 3,161                     | 1,360     | 10,339                         |
| R&D Contracts                             |  | 7,203     | 2,505     | 1,728                     | 2,823     | 147                            |
| Service Contracts                         |  | 65,795    | 27,037    | 3,121                     | 34,180    | 1,457                          |
| Construction Contracts                    |  | 13,528    | 13,261    | 0                         | 267       | 0                              |
| Civil Function Contracts                  |  | 2,798     | 2,798     | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Dover                              | \$225,320    | \$185,843          | \$39,477           | Dover AFB                       | 5,624                           | 4,301                   | 1,323    |
| Wilmington                         | 49,786       | 7,133              | 42,653             | New Castle                      | 290                             | 0                       | 290      |
| Frederica                          | 23,584       | 1,713              | 21,871             | Newport                         | 71                              | 71                      | 0        |
| New Castle                         | 20,531       | 13,147             | 7,384              | Marshallton                     | 49                              | 6                       | 43       |
| Newark                             | 9,624        | 4,748              | 4,876              | Wilmington                      | 36                              | 23                      | 13       |
| Wyoming                            | 7,710        | 3,743              | 3,967              | Dover                           | 27                              | 3                       | 24       |
| Caaden                             | 7,206        | 64                 | 7,142              | Rodney Village                  | 14                              | 14                      | 0        |
| Smyrna                             | 4,458        | 1,849              | 2,609              | Newark                          | 13                              | 10                      | 3        |
| Christiana                         | 3,384        | 2,796              | 588                | Lewes                           | 10                              | 1                       | 9        |
| Lewes                              | 2,992        | 2,855              | 137                | Christiana                      | 7                               | 7                       | 0        |

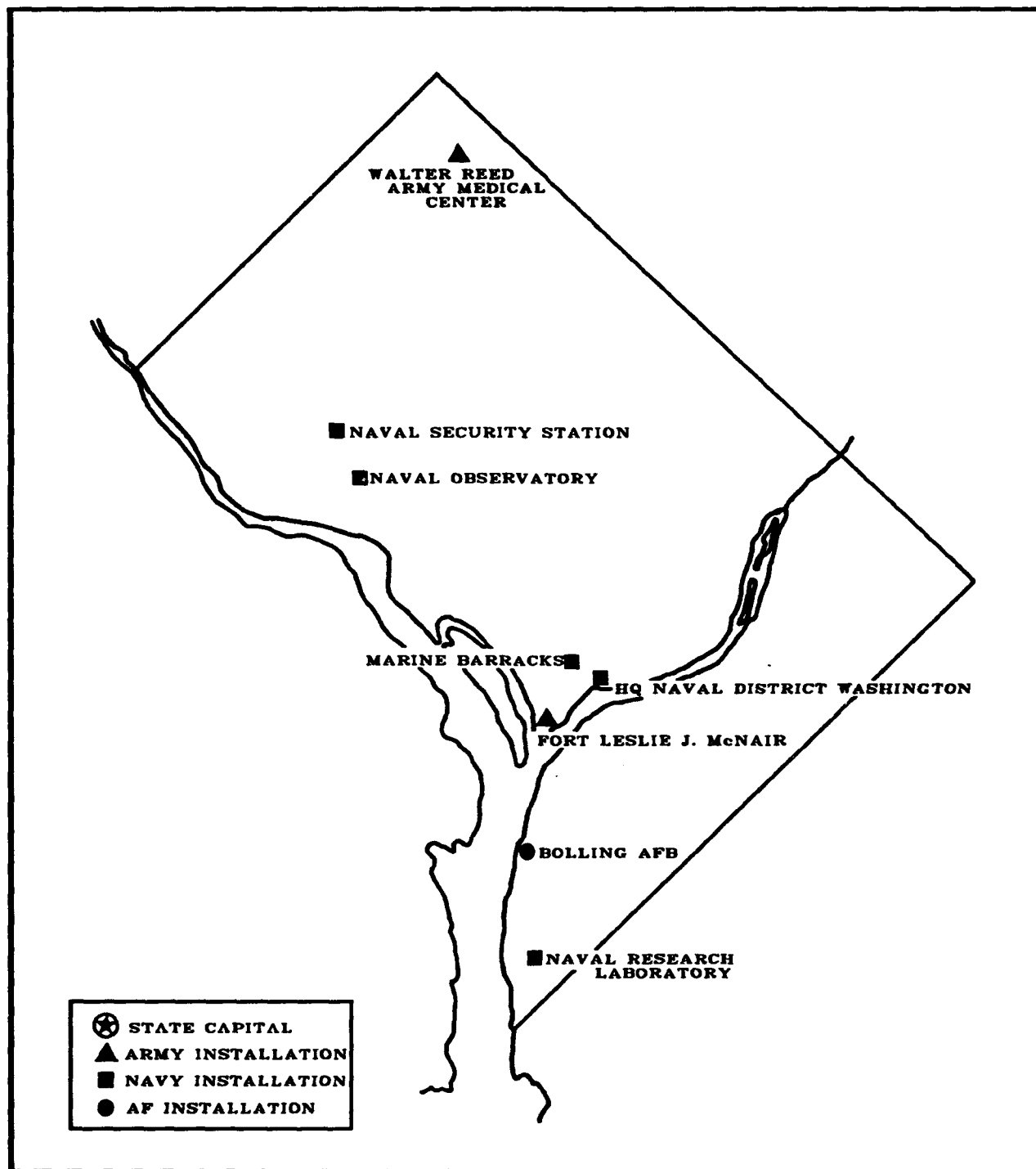
| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total     | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|-----------|----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1992                                     | \$103,478 | \$37,318 | \$6,677                   | \$38,618  | \$20,865                       |
| Fiscal Year 1991                                     | 132,729   | 40,839   | 9,184                     | 53,067    | 29,639                         |
| Fiscal Year 1990                                     | 95,800    | 21,234   | 16,761                    | 28,860    | 28,945                         |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                         |          |
|-------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|----------|
|                                                                                                       |                 | FSC or Service Code Description            | Amount   |
| 1. HERCULES INCORPORATED                                                                              | \$23,862        | Operation/Ammunition Facilities            | \$23,508 |
| 2. ILC INDUSTRIES INC                                                                                 | 17,101          | Safety and Rescue Equipment                | 17,101   |
| 3. DU PONT E I DE NEMOURS AND CO                                                                      | 10,841          | Medical & Surgical Instruments, Equip & Su | 8,969    |
| 4. CAESAR RODNEY SCH DIST                                                                             | 7,142           | Faculty Salaries for Dependent Schools     | 7,142    |
| 5. C PYRAMID ENTERPRISES INC                                                                          | 6,293           | Other Residential Buildings                | 6,293    |
| Total of Above                                                                                        | \$65,239        | ( 48.1% of total awards over \$25,000)     |          |

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# MAP NO. 9

## DISTRICT OF COLUMBIA



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# DISTRICT OF COLUMBIA

FISCAL YEAR 1993

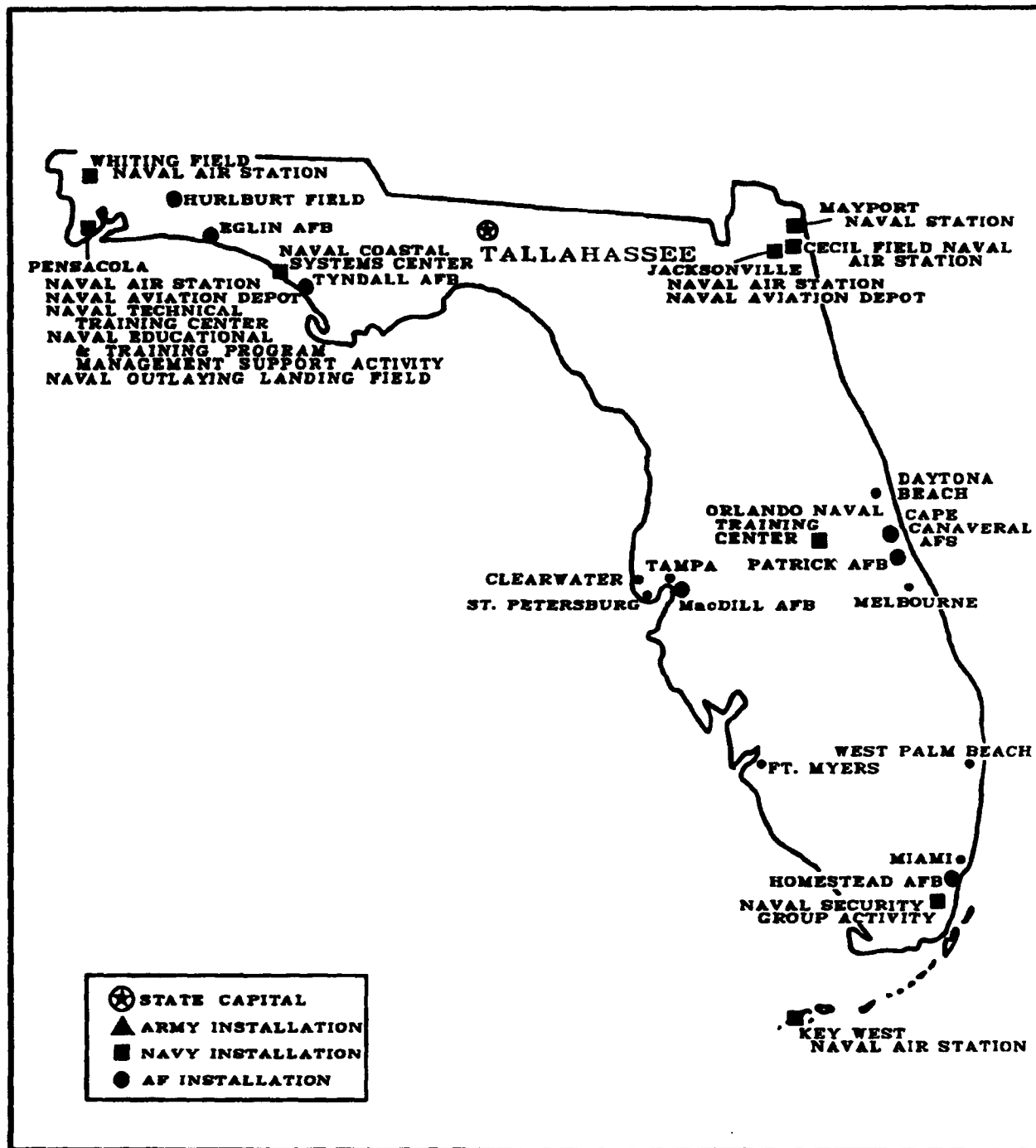
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                                                                   |              | Total                                               | Army                                   | Navy<br>&<br>Marine Corps                | Air Force                       | Other<br>Defense<br>Activities |                        |
|----------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-----------------------------------------------------|----------------------------------------|------------------------------------------|---------------------------------|--------------------------------|------------------------|
| I. Personnel - Total                                                                                                                                     |              | 44,605                                              | 16,446                                 | 22,239                                   | 5,270                           | 650                            |                        |
| Active Duty Military                                                                                                                                     |              | 13,902                                              | 5,284                                  | 4,919                                    | 3,699                           | 0                              |                        |
| Civilian                                                                                                                                                 |              | 16,320                                              | 5,943                                  | 8,513                                    | 1,214                           | 650                            |                        |
| Reserve & National Guard                                                                                                                                 |              | 14,383                                              | 5,219                                  | 8,807                                    | 357                             | 0                              |                        |
| II. Expenditures - Total                                                                                                                                 |              | \$3,044,874                                         | \$704,596                              | \$1,483,065                              | \$320,997                       | \$536,216                      |                        |
| A. Payroll Outlays - Total                                                                                                                               |              | 1,353,315                                           | 499,826                                | 598,255                                  | 233,691                         | 21,543                         |                        |
| Active Duty Military Pay                                                                                                                                 |              | 541,908                                             | 229,009                                | 158,150                                  | 154,749                         | 0                              |                        |
| Civilian Pay                                                                                                                                             |              | 723,717                                             | 238,689                                | 403,125                                  | 60,360                          | 21,543                         |                        |
| Reserve & National Guard Pay                                                                                                                             |              | 37,300                                              | 13,451                                 | 23,571                                   | 278                             | 0                              |                        |
| Retired Military Pay                                                                                                                                     |              | 50,390                                              | 18,677                                 | 13,409                                   | 18,304                          | 0                              |                        |
| B. Prime Contracts Over \$25,000<br>Total                                                                                                                |              | 1,691,559                                           | 204,770                                | 884,810                                  | 87,306                          | 514,673                        |                        |
| Supply Contracts                                                                                                                                         |              | 498,195                                             | 57,770                                 | 365,511                                  | 18,089                          | 56,825                         |                        |
| R&D Contracts                                                                                                                                            |              | 77,750                                              | 4,604                                  | 61,291                                   | 4,975                           | 6,880                          |                        |
| Service Contracts                                                                                                                                        |              | 1,043,392                                           | 74,020                                 | 454,371                                  | 64,033                          | 450,968                        |                        |
| Construction Contracts                                                                                                                                   |              | 13,020                                              | 9,174                                  | 3,637                                    | 209                             | 0                              |                        |
| Civil Function Contracts                                                                                                                                 |              | 59,202                                              | 59,202                                 | 0                                        | 0                               | 0                              |                        |
| Major Locations<br>of Expenditures                                                                                                                       | Expenditures |                                                     |                                        | Major Locations<br>of Personnel          | Military and Civilian Personnel |                                |                        |
|                                                                                                                                                          | Total        | Payroll<br>Outlays                                  | Prime<br>Contracts                     |                                          | Total                           | Active Duty<br>Military        | Civilian               |
| Washington                                                                                                                                               | \$3,044,876  | \$1,353,315                                         | \$1,691,561                            | Washington<br>Bolling AFB<br>Fort McNair | 26,058<br>3,496<br>668          | 11,580<br>2,149<br>173         | 14,478<br>1,347<br>495 |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                                                                     |              | Total                                               | Army                                   | Navy<br>&<br>Marine Corps                | Air Force                       | Other<br>Defense<br>Activities |                        |
| Fiscal Year 1992                                                                                                                                         |              | \$1,545,833                                         | \$120,794                              | \$634,263                                | \$80,865                        | \$709,911                      |                        |
| Fiscal Year 1991                                                                                                                                         |              | 1,516,385                                           | 152,008                                | 958,344                                  | 114,960                         | 291,073                        |                        |
| Fiscal Year 1990                                                                                                                                         |              | 1,693,914                                           | 139,123                                | 985,776                                  | 80,545                          | 488,470                        |                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State                                                    |              | Total<br>Amount                                     | Major Area of Work                     |                                          |                                 |                                |                        |
|                                                                                                                                                          |              |                                                     | FSC or Service Code Description        |                                          | Amount                          |                                |                        |
| 1. UNITED STATES DEPT OF ENERGY<br>2. AMERICAN TELEPHONE & TELG CO<br>3. CSX CORPORATION<br>4. SHORE MANAGEMENT INC<br>5. INTERNATIONAL SHIPHOLDING CORP |              | \$344,347<br>303,072<br>153,824<br>77,614<br>70,499 | Nuclear Reactors                       |                                          | \$344,262                       |                                |                        |
|                                                                                                                                                          |              |                                                     | Other ADP & Telecommunication Services |                                          | 290,481                         |                                |                        |
|                                                                                                                                                          |              |                                                     | Vessel Freight                         |                                          | 153,824                         |                                |                        |
|                                                                                                                                                          |              |                                                     | Vessel Freight                         |                                          | 77,614                          |                                |                        |
|                                                                                                                                                          |              |                                                     | Marine Charter For Things              |                                          | 69,296                          |                                |                        |
| Total of Above                                                                                                                                           |              | \$949,356                                           | ( 56.1% of total awards over \$25,000) |                                          |                                 |                                |                        |

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# MAP NO. 10

## FLORIDA



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# FLORIDA

FISCAL YEAR 1993

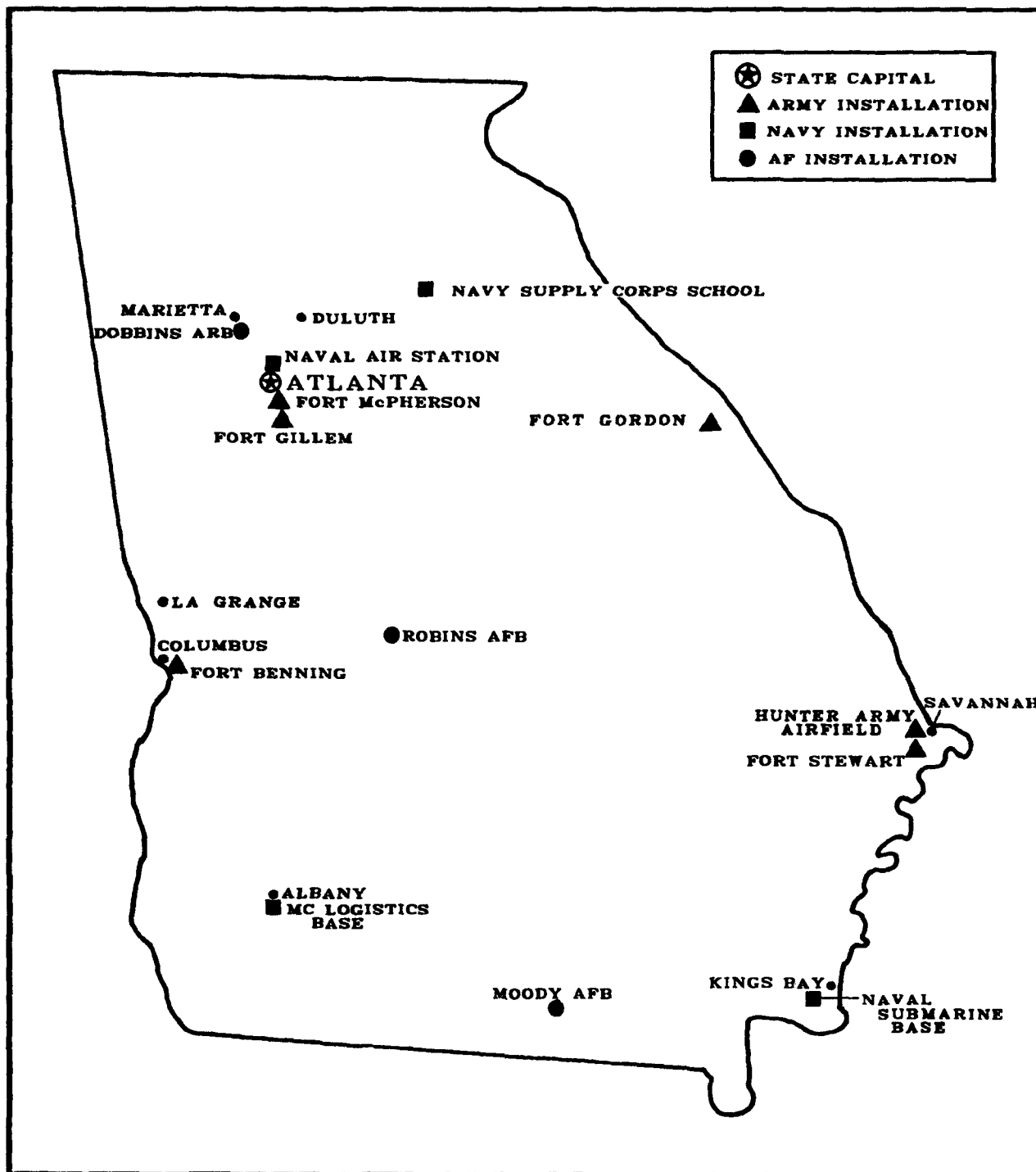
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|--------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 170,922         | 44,825                                     | 73,824                       | 49,156                          | 3,117                    |          |
| Active Duty Military                                                                            |              | 66,150          | 2,144                                      | 36,154                       | 27,852                          | 0                        |          |
| Civilian                                                                                        |              | 30,935          | 2,197                                      | 16,862                       | 8,759                           | 3,117                    |          |
| Reserve & National Guard                                                                        |              | 73,837          | 40,484                                     | 20,808                       | 12,545                          | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$12,824,004    | \$2,735,201                                | \$4,516,153                  | \$5,359,677                     | \$212,973                |          |
| A. Payroll Outlays - Total                                                                      |              | 6,338,015       | 865,088                                    | 3,126,966                    | 2,248,718                       | 97,243                   |          |
| Active Duty Military Pay                                                                        |              | 2,403,334       | 82,753                                     | 1,466,519                    | 854,062                         | 0                        |          |
| Civilian Pay                                                                                    |              | 1,113,309       | 72,742                                     | 638,243                      | 305,081                         | 97,243                   |          |
| Reserve & National Guard Pay                                                                    |              | 128,379         | 51,944                                     | 47,260                       | 29,175                          | 0                        |          |
| Retired Military Pay                                                                            |              | 2,692,993       | 657,649                                    | 974,944                      | 1,060,400                       | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 6,485,989       | 1,870,113                                  | 1,389,187                    | 3,110,959                       | 115,730                  |          |
| Supply Contracts                                                                                |              | 2,915,313       | 853,939                                    | 359,060                      | 1,613,883                       | 88,431                   |          |
| R&D Contracts                                                                                   |              | 1,222,563       | 344,146                                    | 140,473                      | 727,283                         | 10,661                   |          |
| Service Contracts                                                                               |              | 1,862,579       | 233,658                                    | 849,473                      | 762,810                         | 16,638                   |          |
| Construction Contracts                                                                          |              | 113,536         | 66,372                                     | 40,181                       | 6,983                           | 0                        |          |
| Civil Function Contracts                                                                        |              | 371,998         | 371,998                                    | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                            | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                            |                              | Total                           | Active Duty Military     | Civilian |
| Orlando                                                                                         | \$1,924,797  | \$513,192       | \$1,411,605                                | Orlando                      | 14,894                          | 12,241                   | 2,653    |
| Jacksonville                                                                                    | 1,528,395    | 1,246,730       | 281,665                                    | Pensacola                    | 13,779                          | 6,637                    | 7,142    |
| West Palm Beach                                                                                 | 1,378,185    | 27,819          | 1,350,366                                  | Eglin AFB                    | 13,104                          | 9,059                    | 4,045    |
| Pensacola                                                                                       | 831,753      | 648,113         | 183,640                                    | Jacksonville                 | 12,570                          | 6,307                    | 6,263    |
| Eglin AFB                                                                                       | 572,031      | 433,159         | 138,872                                    | Eglin Aux Fld 9              | 6,965                           | 6,457                    | 508      |
| Tampa                                                                                           | 540,139      | 342,804         | 197,335                                    | MacDill AFB                  | 6,064                           | 4,965                    | 1,099    |
| Melbourne                                                                                       | 517,721      | 113,924         | 403,797                                    | Tyndall AFB                  | 5,923                           | 4,896                    | 1,027    |
| Miami                                                                                           | 409,084      | 39,446          | 369,638                                    | Patrick AFB                  | 3,898                           | 2,765                    | 1,133    |
| Cape Canaveral AFS                                                                              | 327,993      | 24,221          | 303,772                                    | Mayport Nav Station          | 3,797                           | 2,956                    | 841      |
| Saint Petersburg                                                                                | 284,353      | 37,286          | 247,067                                    | Cecil Field NAS              | 3,750                           | 3,220                    | 530      |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$4,994,866     | \$1,401,940                                | \$1,363,943                  | \$2,090,262                     | \$108,721                |          |
| Fiscal Year 1991                                                                                |              | 5,166,419       | 1,491,392                                  | 1,201,943                    | 2,385,053                       | 88,031                   |          |
| Fiscal Year 1990                                                                                |              | 4,879,767       | 1,315,129                                  | 1,000,348                    | 2,463,737                       | 100,553                  |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                         |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description            |                              |                                 | Amount                   |          |
| 1. UNITED TECHNOLOGIES CORP                                                                     |              | \$1,348,667     | Gas Turbines and Jet Engines, Acft & Comps |                              |                                 | \$905,743                |          |
| 2. MARTIN MARIETTA CORPORATION                                                                  |              | 1,312,755       | Msl Aircraft Accessories and Components    |                              |                                 | 397,870                  |          |
| 3. HARRIS CORPORATION                                                                           |              | 205,512         | Modification of Eq/Communication Equipment |                              |                                 | 48,267                   |          |
| 4. GRUMMAN CORPORATION                                                                          |              | 203,944         | RDTE/Electronics & Communication Eq-Engr D |                              |                                 | 156,402                  |          |
| 5. JOHNSON CONTROLS INC                                                                         |              | 180,722         | RDTE/Services-Operational Systems Developm |                              |                                 | 88,259                   |          |
| Total of Above                                                                                  |              | \$3,251,600     | ( 50.1% of total awards over \$25,000)     |                              |                                 |                          |          |

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# MAP NO. 11

## GEORGIA



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# GEORGIA

FISCAL YEAR 1993

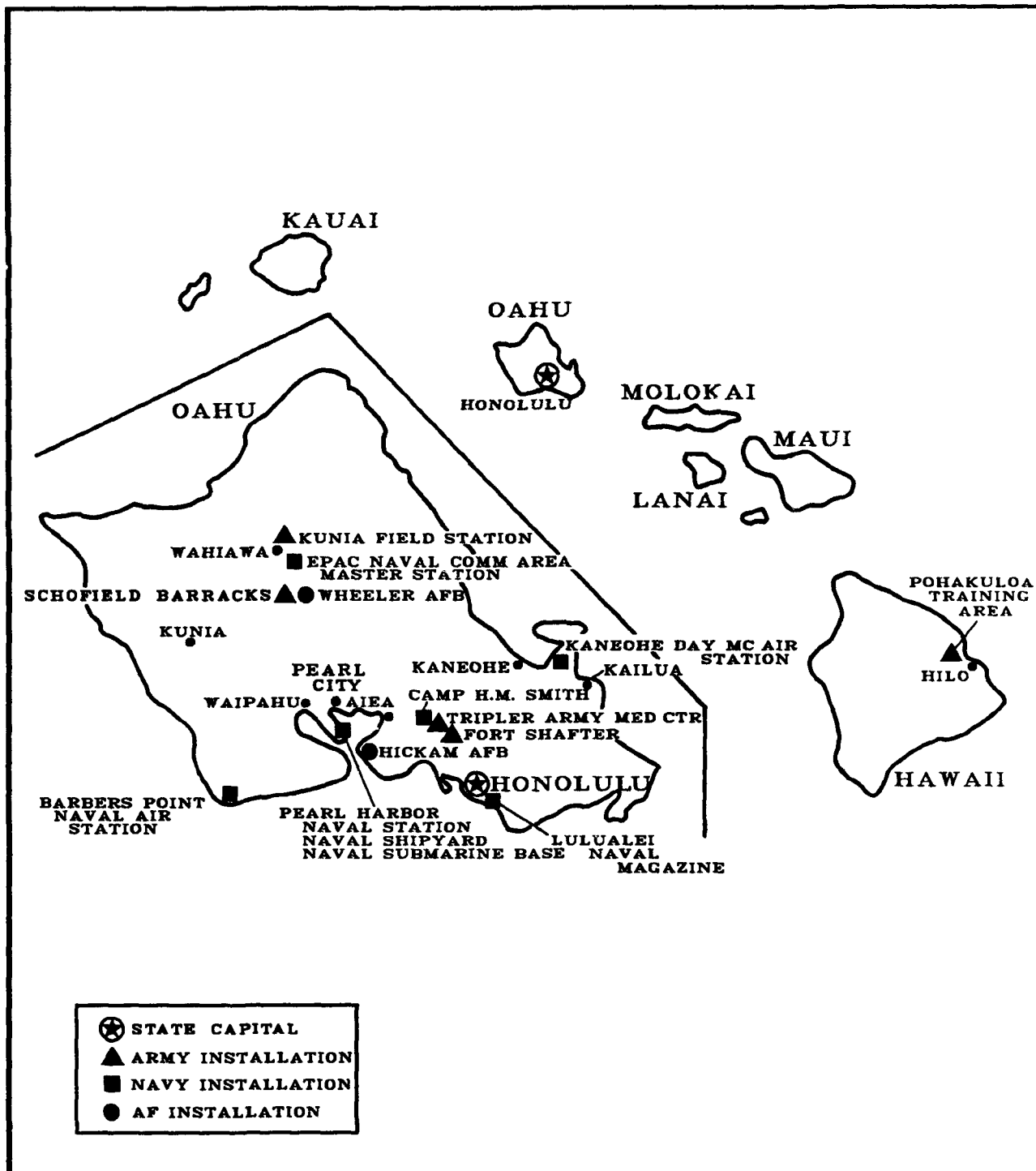
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |             |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|----------------------------------------|---------------------------------|---------------------------------|--------------------------------|-------------|
| I. Personnel - Total                                                                                  |              | 151,257            | 94,537                                 | 21,238                          | 31,285                          | 4,197                          |             |
| Active Duty Military                                                                                  |              | 60,930             | 46,620                                 | 5,552                           | 8,758                           | 0                              |             |
| Civilian                                                                                              |              | 34,989             | 12,684                                 | 5,083                           | 13,025                          | 4,197                          |             |
| Reserve & National Guard                                                                              |              | 55,338             | 35,233                                 | 10,603                          | 9,502                           | 0                              |             |
| II. Expenditures - Total                                                                              |              | \$8,219,901        | \$3,028,247                            | \$1,015,774                     | \$3,908,434                     | \$267,446                      |             |
| A. Payroll Outlays - Total                                                                            |              | 4,202,383          | 2,563,349                              | 586,669                         | 925,979                         | 126,386                        |             |
| Active Duty Military Pay                                                                              |              | 1,940,082          | 1,487,159                              | 220,087                         | 232,836                         | 0                              |             |
| Civilian Pay                                                                                          |              | 1,109,435          | 431,903                                | 166,400                         | 384,746                         | 126,386                        |             |
| Reserve & National Guard Pay                                                                          |              | 209,511            | 142,343                                | 24,906                          | 42,262                          | 0                              |             |
| Retired Military Pay                                                                                  |              | 943,355            | 501,944                                | 175,276                         | 266,135                         | 0                              |             |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 4,017,518          | 464,898                                | 429,105                         | 2,982,455                       | 141,060                        |             |
| Supply Contracts                                                                                      |              | 1,652,770          | 102,202                                | 285,085                         | 1,137,328                       | 128,155                        |             |
| R&D Contracts                                                                                         |              | 1,637,105          | 22,029                                 | 25,874                          | 1,587,841                       | 1,361                          |             |
| Service Contracts                                                                                     |              | 599,483            | 228,662                                | 113,175                         | 246,102                         | 11,544                         |             |
| Construction Contracts                                                                                |              | 68,146             | 51,991                                 | 4,971                           | 11,184                          | 0                              |             |
| Civil Function Contracts                                                                              |              | 60,014             | 60,014                                 | 0                               | 0                               | 0                              |             |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                        | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |             |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                     |                                 | Total                           | Active Duty<br>Military        | Civilian    |
| Marietta                                                                                              | \$2,733,587  | \$88,267           | \$2,645,320                            | Fort Stewart                    | 18,946                          | 16,762                         | 2,184       |
| Fort Stewart                                                                                          | 664,598      | 616,002            | 48,596                                 | Fort Benning                    | 18,610                          | 14,595                         | 4,015       |
| Fort Benning                                                                                          | 658,957      | 585,390            | 73,567                                 | Robins AFB                      | 16,697                          | 4,014                          | 12,683      |
| Robins AFB                                                                                            | 601,147      | 489,478            | 111,669                                | Fort Gordon                     | 9,940                           | 7,750                          | 2,190       |
| Atlanta                                                                                               | 565,372      | 305,164            | 260,208                                | Kings Bay                       | 5,185                           | 3,170                          | 2,015       |
| Savannah                                                                                              | 550,009      | 239,770            | 310,239                                | Hunter Army Airfield            | 5,177                           | 4,764                          | 413         |
| Fort Gordon                                                                                           | 431,482      | 341,599            | 89,883                                 | Moody AFB                       | 4,516                           | 4,042                          | 474         |
| Kings Bay                                                                                             | 253,156      | 213,667            | 39,489                                 | Albany                          | 4,039                           | 1,037                          | 3,002       |
| Albany                                                                                                | 148,944      | 144,865            | 4,079                                  | Fort McPherson                  | 3,958                           | 1,886                          | 2,072       |
| Moody AFB                                                                                             | 113,574      | 108,392            | 5,182                                  | Marietta                        | 1,463                           | 572                            | 891         |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |             |
| Fiscal Year 1992                                                                                      |              | \$3,795,685        | \$435,821                              | \$449,667                       | \$2,812,701                     | \$97,496                       |             |
| Fiscal Year 1991                                                                                      |              | 1,983,797          | 700,664                                | 330,956                         | 820,210                         | 131,967                        |             |
| Fiscal Year 1990                                                                                      |              | 1,811,991          | 487,815                                | 106,380                         | 1,107,630                       | 110,166                        |             |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                     |                                 |                                 |                                |             |
|                                                                                                       |              |                    | FSC or Service Code Description        |                                 |                                 |                                | Amount      |
| 1. LOCKHEED CORPORATION                                                                               |              | \$2,641,344        | RDTE/Aircraft-Engineering Development  |                                 |                                 |                                | \$1,573,080 |
| 2. MONTEDISON SPA                                                                                     |              | 138,521            | Minelayers and Minesweepers            |                                 |                                 |                                | 138,065     |
| 3. GULFSTREAM AEROSPACE CORP (GA)                                                                     |              | 117,944            | Aircraft Fixed Wing                    |                                 |                                 |                                | 82,213      |
| 4. ROCKWELL INTERNATIONAL CORP                                                                        |              | 85,534             | Bombs                                  |                                 |                                 |                                | 74,957      |
| 5. JOHNSON CONTROLS INC                                                                               |              | 65,341             | Facilities Operations Support Services |                                 |                                 |                                | 64,217      |
| Total of Above                                                                                        |              | \$3,048,684        | ( 75.9% of total awards over \$25,000) |                                 |                                 |                                |             |

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# MAP NO. 12

## HAWAII



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# HAWAII

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 |  | Total       | Army        | Navy & Marine Corps | Air Force | Other Defense Activities |
|----------------------------------------|--|-------------|-------------|---------------------|-----------|--------------------------|
| I. Personnel - Total                   |  | 74,325      | 32,305      | 31,658              | 9,456     | 906                      |
| Active Duty Military                   |  | 42,958      | 18,831      | 19,419              | 4,708     | 0                        |
| Civilian                               |  | 17,341      | 4,839       | 10,198              | 1,398     | 906                      |
| Reserve & National Guard               |  | 14,026      | 8,635       | 2,041               | 3,350     | 0                        |
| II. Expenditures - Total               |  | \$3,009,744 | \$1,038,518 | \$1,483,651         | \$373,325 | \$114,250                |
| A. Payroll Outlays - Total             |  | 2,378,723   | 794,243     | 1,246,072           | 313,377   | 25,031                   |
| Active Duty Military Pay               |  | 1,393,828   | 504,481     | 724,763             | 164,584   | 0                        |
| Civilian Pay                           |  | 730,966     | 189,630     | 436,825             | 79,480    | 25,031                   |
| Reserve & National Guard Pay           |  | 39,129      | 22,462      | 3,575               | 13,092    | 0                        |
| Retired Military Pay                   |  | 214,800     | 77,670      | 80,909              | 56,221    | 0                        |
| B. Prime Contracts Over \$25,000 Total |  | 631,021     | 244,275     | 237,579             | 59,948    | 89,219                   |
| Supply Contracts                       |  | 87,337      | 5,880       | 8,414               | 1,188     | 71,855                   |
| R&D Contracts                          |  | 14,526      | 2,129       | 767                 | 11,630    | 0                        |
| Service Contracts                      |  | 450,026     | 168,586     | 217,372             | 46,704    | 17,364                   |
| Construction Contracts                 |  | 71,841      | 60,389      | 11,026              | 426       | 0                        |
| Civil Function Contracts               |  | 7,291       | 7,291       | 0                   | 0         | 0                        |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Pearl Harbor                    | \$904,487    | \$774,280       | \$130,207       | Pearl Harbor                 | 16,098                          | 7,147                | 8,951    |
| Honolulu                        | 490,103      | 334,932         | 155,171         | Schofield Barracks           | 16,064                          | 15,057               | 1,007    |
| Schofield Barracks              | 485,106      | 437,824         | 47,282          | Kaneohe                      | 8,281                           | 7,758                | 523      |
| Hickam AFB                      | 252,641      | 204,147         | 48,494          | Hickam AFB                   | 4,841                           | 3,525                | 1,316    |
| Kaneohe                         | 214,537      | 210,123         | 4,414           | Fort Shafter                 | 3,083                           | 1,222                | 1,861    |
| Barbers Point NAS               | 113,719      | 105,685         | 8,034           | Tripler Army Med Ctr         | 3,072                           | 1,900                | 1,172    |
| Pearl City                      | 73,163       | 14,901          | 58,262          | Barbers Point NAS            | 2,571                           | 2,176                | 395      |
| Wheeler AFB                     | 51,074       | 40,727          | 10,347          | Wheeler AFB                  | 1,093                           | 692                  | 401      |
| Aiea                            | 46,992       | 44,795          | 2,197           | Aiea                         | 851                             | 610                  | 241      |
| Camp H.M. Smith                 | 42,784       | 30,978          | 11,806          | Camp H.M. Smith              | 723                             | 718                  | 5        |

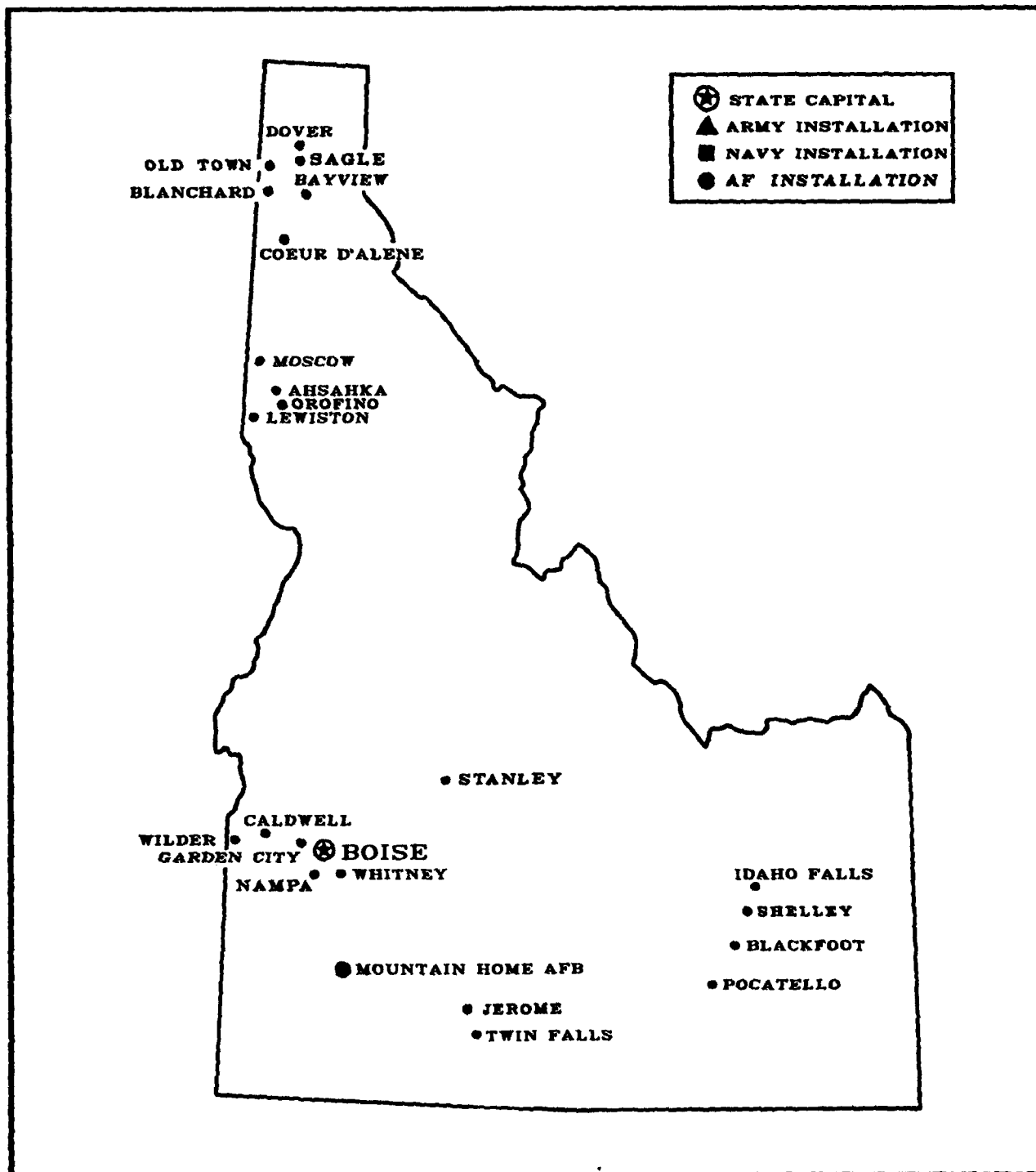
| Prime Contracts Over \$25,000 (Prior Three Years) | Total     | Army      | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------|-----------|-----------|---------------------|-----------|--------------------------|
| Fiscal Year 1992                                  | \$622,728 | \$173,655 | \$282,644           | \$76,366  | \$90,063                 |
| Fiscal Year 1991                                  | 697,127   | 218,607   | 250,164             | 158,866   | 69,490                   |
| Fiscal Year 1990                                  | 511,893   | 119,568   | 195,380             | 83,827    | 113,118                  |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                        |          |
|-------------------------------------------------------------------------------------------------|--------------|-------------------------------------------|----------|
|                                                                                                 |              | FSC or Service Code Description           | Amount   |
| 1. BROKEN HILL PROPRIETARY CO LTD                                                               | \$53,762     | Liquid Propellants & Fuel, Petroleum Base | \$55,752 |
| 2. SUNDT CORP                                                                                   | 27,396       | Family Housing Facilities                 | 27,396   |
| 3. OGDEN CORPORATION                                                                            | 26,276       | Other Architect & Engineering Services    | 24,147   |
| 4. HAWAIIAN ELECTRIC INDUSTRIES                                                                 | 23,537       | Electric Services                         | 23,293   |
| 5. AU'S PLUMBING & METAL WORK                                                                   | 21,488       | Maint/Sewage & Waste Facilities           | 21,488   |
| Total of Above                                                                                  | \$152,459    | ( 24.2% of total awards over \$25,000)    |          |

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# MAP NO. 13

## IDAHO



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# IDAHO

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures           |  | Total     | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|----------------------------------|--|-----------|----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total             |  | 16,940    | 7,473    | 2,778                     | 6,590     | 99                             |
| Active Duty Military             |  | 4,842     | 23       | 1,196                     | 3,623     | 0                              |
| Civilian                         |  | 1,588     | 613      | 77                        | 799       | 99                             |
| Reserve & National Guard         |  | 10,510    | 6,837    | 1,505                     | 2,168     | 0                              |
| II. Expenditures - Total         |  | \$382,524 | \$77,053 | \$79,532                  | \$207,513 | \$18,426                       |
| A. Payroll Outlays - Total       |  | 315,040   | 49,126   | 77,664                    | 185,665   | 2,585                          |
| Active Duty Military Pay         |  | 128,342   | 805      | 34,391                    | 93,146    | 0                              |
| Civilian Pay                     |  | 35,731    | 6,159    | 3,012                     | 23,975    | 2,585                          |
| Reserve & National Guard Pay     |  | 25,004    | 14,227   | 2,509                     | 8,268     | 0                              |
| Retired Military Pay             |  | 125,963   | 27,935   | 37,752                    | 60,276    | 0                              |
| B. Prime Contracts Over \$25,000 |  |           |          |                           |           |                                |
| Total                            |  | 67,484    | 27,927   | 1,868                     | 21,848    | 15,841                         |
| Supply Contracts                 |  | 17,201    | 93       | 343                       | 1,126     | 15,639                         |
| R&D Contracts                    |  | 2,550     | 1,089    | 1,461                     | 0         | 0                              |
| Service Contracts                |  | 24,229    | 4,151    | 64                        | 19,812    | 202                            |
| Construction Contracts           |  | 20,374    | 19,464   | 0                         | 910       | 0                              |
| Civil Function Contracts         |  | 3,130     | 3,130    | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Mountain Home AFB                  | \$131,494    | \$99,419           | \$32,075           | Mountain Home AFB               | 3,907                           | 3,359                   | 548      |
| Boise                              | 71,969       | 55,259             | 16,710             | Idaho Falls                     | 1,144                           | 1,115                   | 29       |
| Idaho Falls                        | 41,827       | 39,796             | 2,031              | Boise City                      | 1,038                           | 235                     | 803      |
| Blackfoot                          | 6,053        | 1,904              | 4,149              | Moscow                          | 71                              | 68                      | 3        |
| Coeur d'Alene                      | 5,955        | 5,911              | 44                 | Bayview                         | 55                              | 1                       | 54       |
| Pocatello                          | 5,160        | 4,800              | 360                | Ahsahka                         | 50                              | 0                       | 50       |
| Moscow                             | 4,737        | 4,194              | 143                | Wilder                          | 49                              | 43                      | 6        |
| Nampa                              | 4,334        | 4,125              | 209                | Old Town                        | 35                              | 0                       | 35       |
| Caldwell                           | 4,321        | 4,147              | 174                | Mountain Home                   | 18                              | 2                       | 16       |
| Bayview                            | 4,268        | 2,807              | 1,461              | Pocatello                       | 15                              | 2                       | 13       |

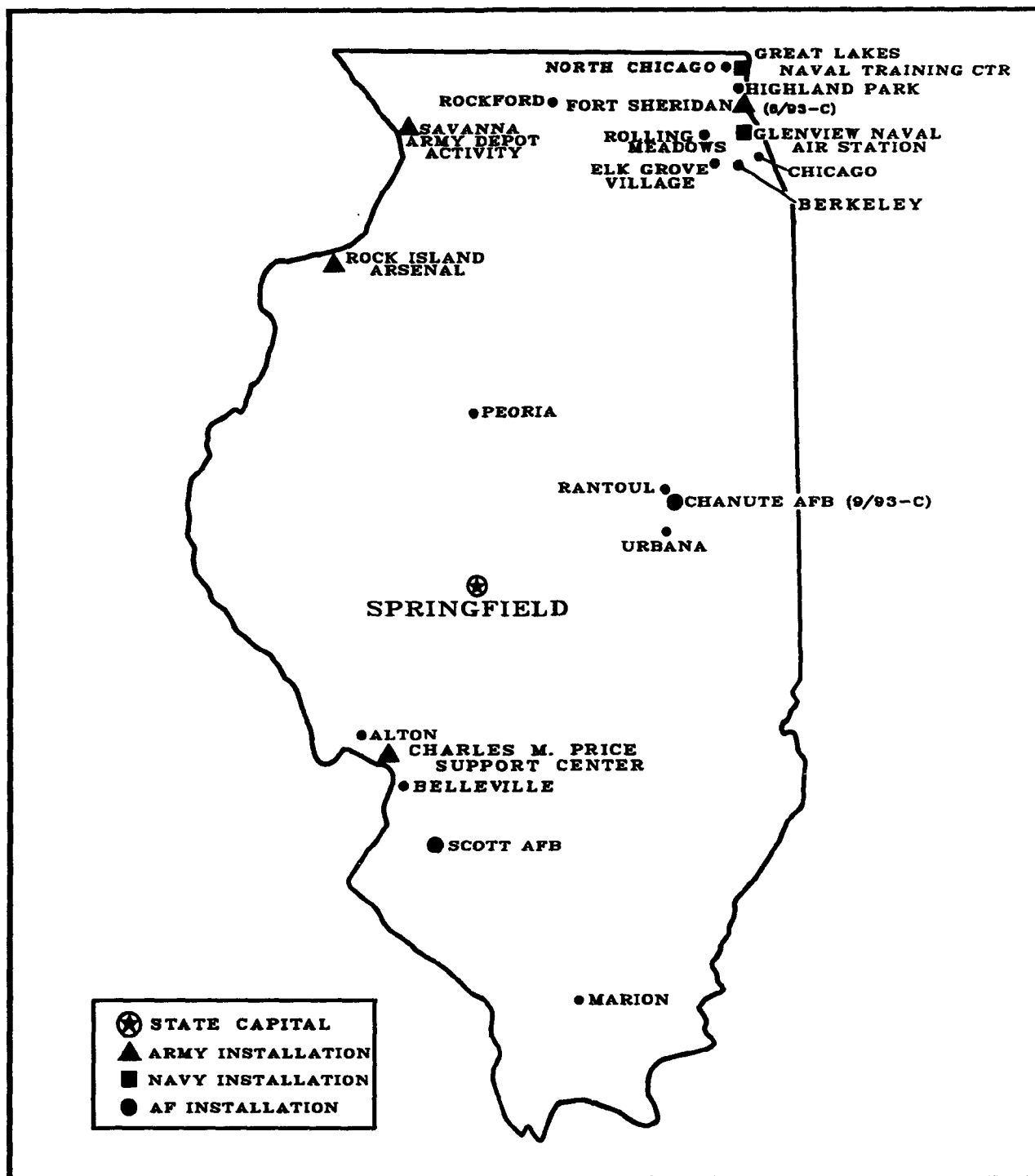
| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total    | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|----------|----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1992                                     | \$66,269 | \$15,092 | \$2,335                   | \$29,202  | \$19,640                       |
| Fiscal Year 1991                                     | 77,974   | 33,672   | 2,800                     | 16,069    | 25,433                         |
| Fiscal Year 1990                                     | 41,883   | 10,638   | 1,680                     | 19,156    | 10,409                         |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                     |         |
|-------------------------------------------------------------------------------------------------------|-----------------|----------------------------------------|---------|
|                                                                                                       |                 | FSC or Service Code Description        | Amount  |
| 1. ALL AMERICAN CONTRACTORS                                                                           | \$5,566         | Maint/Other Industrial Buildings       | \$5,302 |
| 2. EWING CO INC                                                                                       | 5,010           | Office Buildings                       | 5,010   |
| 3. TRITON MARINE CONSTRUCTION                                                                         | 4,485           | Troop Housing Facilities               | 3,846   |
| 4. MCALVAIN CONSTRUCTION INC                                                                          | 3,754           | Ammunition Storage Buildings           | 2,467   |
| 5. DAWN ENTERPRISES INC                                                                               | 3,557           | Clothing, Special Purpose              | 3,557   |
| Total of Above                                                                                        | \$22,372        | ( 33.2% of total awards over \$25,000) |         |

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# MAP NO. 14

## ILLINOIS



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# ILLINOIS

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total       | Army      | Navy<br>&<br>Marine Corps | Air Force   | Other<br>Defense<br>Activities |
|-------------------------------------------|--|-------------|-----------|---------------------------|-------------|--------------------------------|
| I. Personnel - Total                      |  | 106,014     | 50,477    | 32,438                    | 21,229      | 1,870                          |
| Active Duty Military                      |  | 25,066      | 1,177     | 16,566                    | 7,323       | 0                              |
| Civilian                                  |  | 17,287      | 9,297     | 2,087                     | 4,033       | 1,870                          |
| Reserve & National Guard                  |  | 63,661      | 40,003    | 13,785                    | 9,873       | 0                              |
| II. Expenditures - Total                  |  | \$3,225,594 | \$997,330 | \$702,275                 | \$1,153,708 | \$372,281                      |
| A. Payroll Outlays - Total                |  | 1,866,173   | 616,060   | 563,124                   | 631,022     | 55,967                         |
| Active Duty Military Pay                  |  | 694,660     | 42,922    | 359,312                   | 292,426     | 0                              |
| Civilian Pay                              |  | 653,687     | 387,690   | 65,001                    | 145,029     | 55,967                         |
| Reserve & National Guard Pay              |  | 126,578     | 64,500    | 30,039                    | 32,039      | 0                              |
| Retired Military Pay                      |  | 391,248     | 120,948   | 108,772                   | 161,528     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total |  | 1,359,421   | 381,270   | 139,151                   | 522,686     | 316,314                        |
| Supply Contracts                          |  | 753,172     | 142,389   | 59,270                    | 315,550     | 235,963                        |
| R&D Contracts                             |  | 98,604      | 14,742    | 3,292                     | 73,852      | 6,718                          |
| Service Contracts                         |  | 379,757     | 97,841    | 75,402                    | 132,881     | 73,633                         |
| Construction Contracts                    |  | 19,151      | 17,561    | 1,187                     | 403         | 0                              |
| Civil Function Contracts                  |  | 108,737     | 108,737   | 0                         | 0           | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Great Lakes                        | \$450,874    | \$403,122          | \$47,752           | Great Lakes                     | 17,799                          | 15,797                  | 2,002    |
| Scott AFB                          | 433,819      | 374,188            | 59,631             | Scott AFB                       | 10,324                          | 7,012                   | 3,312    |
| Rock Island                        | 341,373      | 288,383            | 52,990             | Rock Island                     | 6,697                           | 161                     | 6,536    |
| Rolling Meadows                    | 304,769      | 1,288              | 303,481            | Chicago                         | 1,718                           | 102                     | 1,616    |
| Chicago                            | 240,377      | 86,949             | 153,428            | Glenview                        | 786                             | 504                     | 282      |
| Glenview                           | 74,718       | 41,948             | 32,770             | Springfield                     | 660                             | 148                     | 512      |
| Rantoul                            | 73,274       | 54,011             | 19,263             | Fort Sheridan                   | 572                             | 420                     | 152      |
| Rockford                           | 55,954       | 8,480              | 47,474             | Champaign                       | 488                             | 22                      | 466      |
| Belleville                         | 54,211       | 8,883              | 45,328             | Peoria                          | 434                             | 97                      | 337      |
| Highland Park                      | 49,455       | 41,262             | 8,193              | Savanna Army Depot              | 387                             | 0                       | 387      |

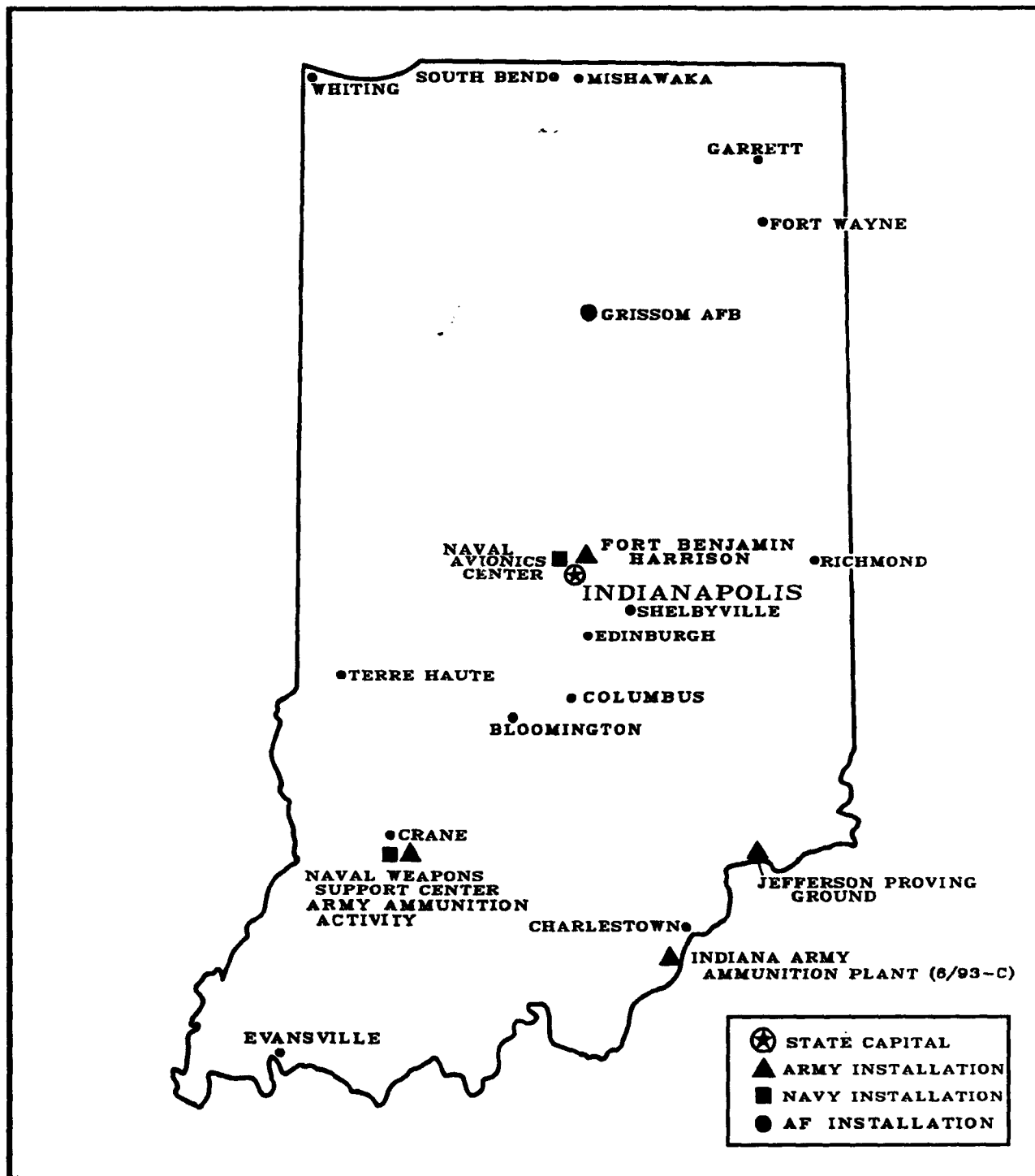
| Prime Contracts Over \$25,000<br>(Prior Three Years) |  | Total       | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|--|-------------|-----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1992                                     |  | \$1,353,550 | \$388,100 | \$236,743                 | \$416,749 | \$311,958                      |
| Fiscal Year 1991                                     |  | 1,790,834   | 449,380   | 246,551                   | 652,396   | 442,507                        |
| Fiscal Year 1990                                     |  | 1,339,029   | 451,806   | 240,509                   | 371,552   | 275,162                        |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|-----------|
|                                                                                                       |                 | FSC or Service Code Description            | Amount    |
| 1. NORTHROP CORPORATION                                                                               | \$301,914       | Elct Countermeasures & Quick Reaction Eq   | \$198,876 |
| 2. OLIN CORPORATION                                                                                   | 69,246          | AMMUNITION, through 30 mm                  | 42,016    |
| 3. I I T RESEARCH INSTITUTE                                                                           | 66,466          | RDTE/Other Research & Development-Op Sys D | 47,456    |
| 4. AMERICAN TELEPHONE & TELG CO                                                                       | 45,829          | Other ADP & Telecommunication Services     | 41,775    |
| 5. SUNDSTRAND CORPORATION                                                                             | 37,462          | Generators and Generator Sets, Electrical  | 7,489     |
| Total of Above                                                                                        | \$520,917       | ( 38.3% of total awards over \$25,000)     |           |

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# MAP NO. 15

## INDIANA



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# INDIANA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 | Total       | Army        | Navy & Marine Corps | Air Force | Other Defense Activities |
|----------------------------------------|-------------|-------------|---------------------|-----------|--------------------------|
| I. Personnel - Total                   | 62,340      | 35,430      | 13,209              | 9,430     | 4,271                    |
| Active Duty Military                   | 4,571       | 2,438       | 564                 | 1,569     | 0                        |
| Civilian                               | 15,466      | 2,805       | 7,047               | 1,343     | 4,271                    |
| Reserve & National Guard               | 42,303      | 30,187      | 5,598               | 6,518     | 0                        |
| II. Expenditures - Total               | \$2,916,836 | \$1,303,672 | \$736,998           | \$502,693 | \$373,473                |
| A. Payroll Outlays - Total             | 1,155,632   | 441,999     | 388,267             | 195,110   | 130,256                  |
| Active Duty Military Pay               | 129,467     | 59,951      | 16,034              | 53,482    | 0                        |
| Civilian Pay                           | 575,136     | 100,965     | 302,419             | 41,496    | 130,256                  |
| Reserve & National Guard Pay           | 212,924     | 181,257     | 9,885               | 21,782    | 0                        |
| Retired Military Pay                   | 238,105     | 99,826      | 59,929              | 78,350    | 0                        |
| B. Prime Contracts Over \$25,000 Total | 1,761,204   | 861,673     | 348,731             | 307,583   | 243,217                  |
| Supply Contracts                       | 1,287,068   | 740,058     | 98,301              | 245,423   | 203,286                  |
| R&D Contracts                          | 211,134     | 46,628      | 152,115             | 12,339    | 52                       |
| Service Contracts                      | 236,458     | 57,678      | 89,120              | 49,821    | 39,839                   |
| Construction Contracts                 | 16,772      | 7,537       | 9,195               | 0         | 40                       |
| Civil Function Contracts               | 9,772       | 9,772       | 0                   | 0         | 0                        |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Indianapolis                    | \$1,089,032  | \$557,821       | \$531,211       | Indianapolis                 | 7,339                           | 525                  | 6,814    |
| Fort Wayne                      | 403,423      | 33,564          | 369,859         | Crane                        | 4,653                           | 101                  | 4,552    |
| Mishawaka                       | 306,982      | 1,600           | 305,382         | Ft Benjamin Harrison         | 3,878                           | 2,105                | 1,773    |
| Crane                           | 228,627      | 187,916         | 40,711          | Grissom AFB                  | 2,097                           | 1,233                | 864      |
| South Bend                      | 131,117      | 9,136           | 121,981         | Fort Wayne                   | 449                             | 72                   | 377      |
| Whiting                         | 95,298       | 316             | 94,982          | Terre Haute                  | 314                             | 63                   | 251      |
| Grissom AFB                     | 88,154       | 79,587          | 8,567           | Jefferson Prov Grnd          | 299                             | 10                   | 289      |
| Columbus                        | 56,058       | 2,674           | 53,384          | Edinburgh                    | 121                             | 14                   | 107      |
| Garrett                         | 38,477       | 131             | 38,346          | South Bend                   | 117                             | 41                   | 76       |
| Evansville                      | 32,564       | 10,844          | 21,720          | Shelbyville                  | 66                              | 1                    | 65       |

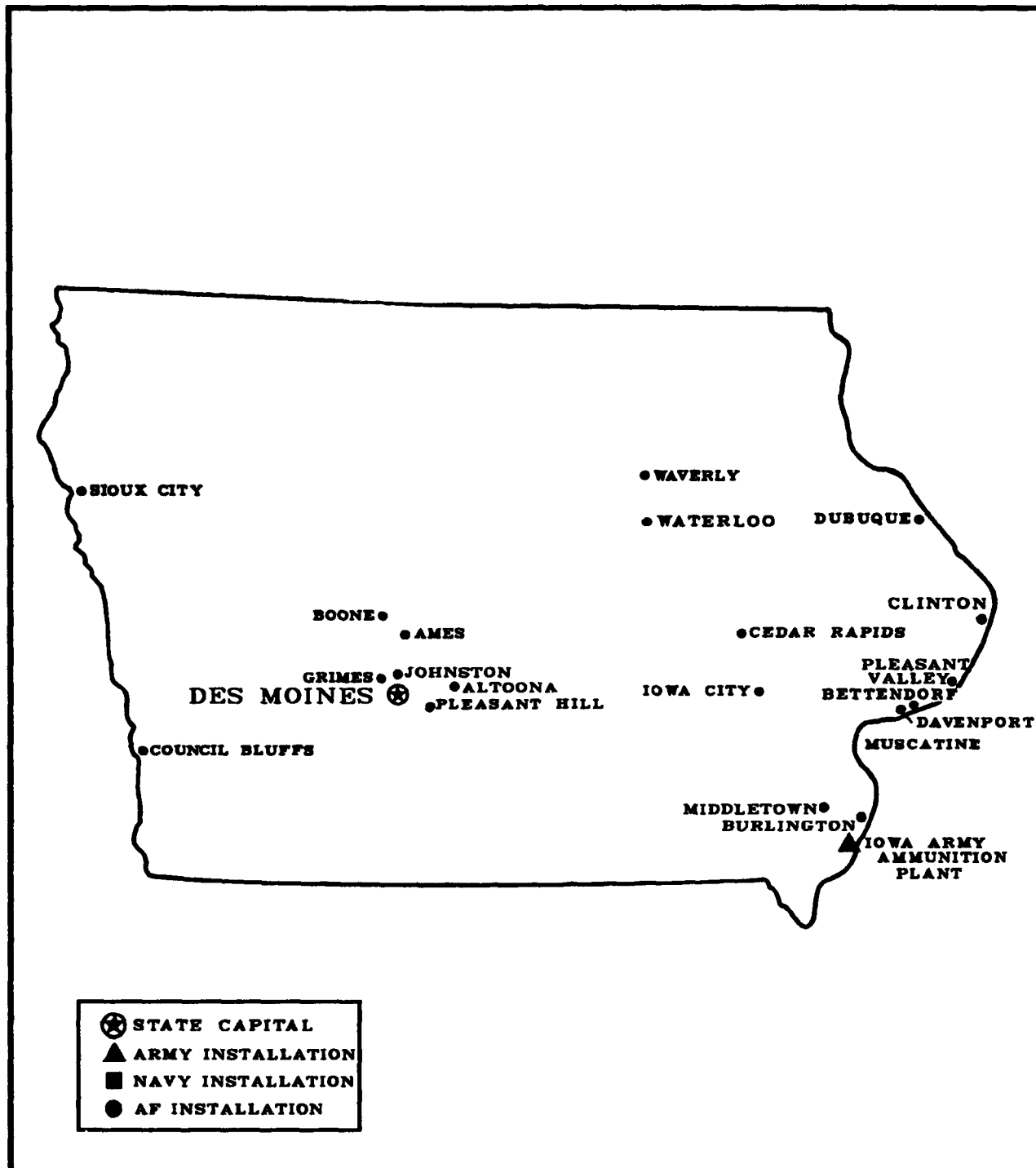
| Prime Contracts Over \$25,000 (Prior Three Years) | Total       | Army      | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------|-------------|-----------|---------------------|-----------|--------------------------|
| Fiscal Year 1992                                  | \$1,517,308 | \$956,509 | \$237,559           | \$199,788 | \$123,452                |
| Fiscal Year 1991                                  | 2,189,522   | 1,108,259 | 322,044             | 545,879   | 213,340                  |
| Fiscal Year 1990                                  | 1,695,481   | 895,905   | 365,417             | 262,759   | 171,400                  |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------|--------------|--------------------------------------------|-----------|
|                                                                                                 |              | FSC or Service Code Description            | Amount    |
| 1. GENERAL MOTORS CORPORATION                                                                   | \$448,455    | Gas Turbines and Jet Engines, Acft & Comps | \$160,581 |
| 2. RENCO GROUP INC                                                                              | 368,818      | Trucks and Truck Tractors, Wheeled         | 352,374   |
| 3. ITT CORPORATION                                                                              | 234,985      | Radio & TV Comm Equipment, Except Airborne | 216,177   |
| 4. PHILIPS ELECTRONICS NV                                                                       | 151,219      | Underwater Sound Equipment                 | 38,106    |
| 5. AMOCO CORPORATION                                                                            | 94,982       | Liquid Propellants & Fuel, Petroleum Base  | 94,982    |
| Total of Above                                                                                  | \$1,298,459  | ( 73.7% of total awards over \$25,000)     |           |

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# MAP NO. 16

## IOWA



# IOWA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 |  | Total     | Army      | Navy & Marine Corps | Air Force | Other Defense Activities |
|----------------------------------------|--|-----------|-----------|---------------------|-----------|--------------------------|
| I. Personnel - Total                   |  | 25,145    | 17,484    | 3,557               | 3,977     | 127                      |
| Active Duty Military                   |  | 411       | 199       | 74                  | 138       | 0                        |
| Civilian                               |  | 1,565     | 884       | 5                   | 549       | 127                      |
| Reserve & National Guard               |  | 23,169    | 16,401    | 3,478               | 3,290     | 0                        |
| II. Expenditures - Total               |  | \$578,212 | \$209,789 | \$120,302           | \$219,122 | \$28,999                 |
| A. Payroll Outlays - Total             |  | 214,712   | 101,526   | 40,339              | 68,614    | 4,233                    |
| Active Duty Military Pay               |  | 14,339    | 6,497     | 2,281               | 5,561     | 0                        |
| Civilian Pay                           |  | 48,558    | 27,613    | 145                 | 16,567    | 4,233                    |
| Reserve & National Guard Pay           |  | 47,954    | 30,838    | 5,669               | 11,447    | 0                        |
| Retired Military Pay                   |  | 103,861   | 36,578    | 32,244              | 35,039    | 0                        |
| B. Prime Contracts Over \$25,000 Total |  | 363,500   | 108,263   | 79,963              | 150,508   | 24,766                   |
| Supply Contracts                       |  | 187,242   | 14,110    | 70,140              | 78,377    | 24,615                   |
| R&D Contracts                          |  | 84,063    | 2,965     | 9,575               | 71,523    | 0                        |
| Service Contracts                      |  | 58,895    | 57,888    | 248                 | 608       | 151                      |
| Construction Contracts                 |  | 3,069     | 3,069     | 0                   | 0         | 0                        |
| Civil Function Contracts               |  | 30,231    | 30,231    | 0                   | 0         | 0                        |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Cedar Rapids                    | \$234,511    | \$11,437        | \$223,074       | Des Moines                   | 412                             | 97                   | 315      |
| Des Moines                      | 43,732       | 28,173          | 15,559          | Sioux City                   | 326                             | 44                   | 282      |
| Iowa AAP                        | 31,515       | 0               | 31,515          | Camp Dodge/Grines            | 294                             | 0                    | 294      |
| Davenport                       | 25,976       | 5,462           | 20,514          | Pleasant Hill                | 195                             | 56                   | 139      |
| Muscatine                       | 20,780       | 1,171           | 19,609          | Cedar Rapids                 | 137                             | 4                    | 133      |
| Sioux City                      | 20,658       | 19,867          | 791             | Waterloo                     | 76                              | 16                   | 60       |
| Waterloo                        | 10,863       | 4,477           | 6,386           | Ames                         | 49                              | 41                   | 8        |
| Dubuque                         | 6,135        | 4,437           | 1,698           | Davenport                    | 48                              | 1                    | 47       |
| Johnston                        | 6,080        | 5,526           | 554             | Fort Dodge                   | 46                              | 9                    | 37       |
| Iowa City                       | 5,831        | 3,911           | 1,920           | Iowa City                    | 37                              | 23                   | 14       |

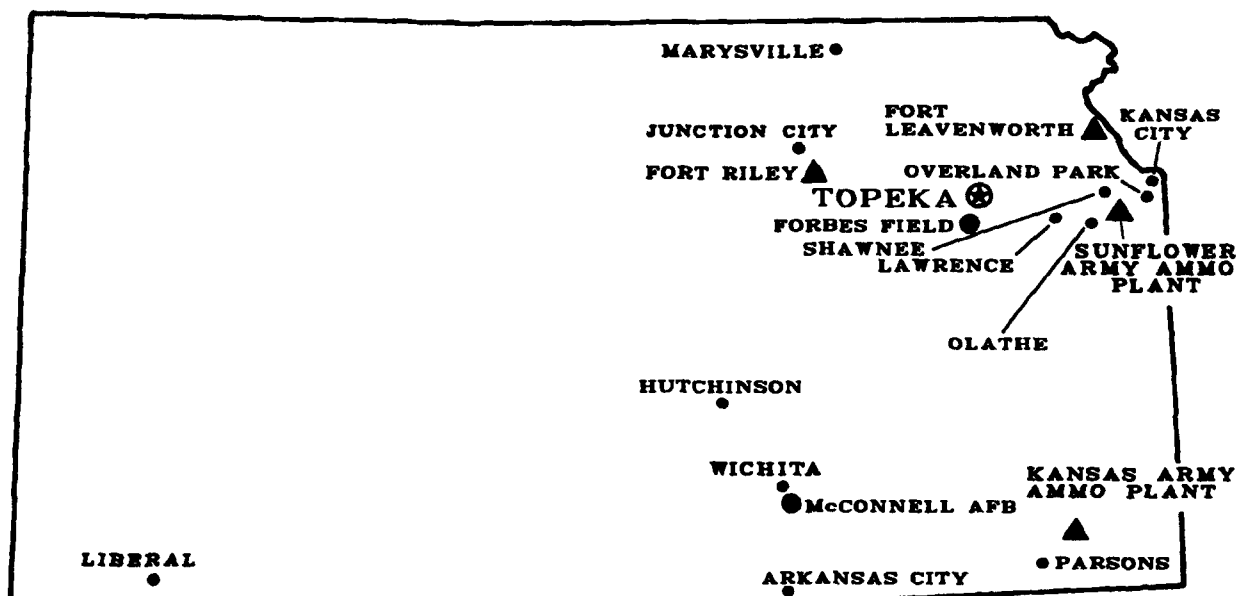
| Prime Contracts Over \$25,000 (Prior Three Years) | Total     | Army      | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------|-----------|-----------|---------------------|-----------|--------------------------|
| Fiscal Year 1992                                  | \$441,980 | \$151,328 | \$83,190            | \$171,880 | \$35,582                 |
| Fiscal Year 1991                                  | 458,455   | 207,266   | 41,850              | 148,501   | 60,838                   |
| Fiscal Year 1990                                  | 493,966   | 195,748   | 67,894              | 177,837   | 52,487                   |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                         |          |
|-------------------------------------------------------------------------------------------------|--------------|--------------------------------------------|----------|
|                                                                                                 |              | FSC or Service Code Description            | Amount   |
| 1. ROCKWELL INTERNATIONAL CORP                                                                  | \$221,705    | Radio Navigation Equipment, Airborne       | \$44,707 |
| 2. MASON COMPANY THE (DEL)                                                                      | 32,405       | Operation/Ammunition Facilities            | 29,928   |
| 3. LITTON INDUSTRIES INC                                                                        | 10,388       | Aircraft AC, Heating and Pressurizing Eq   | 8,532    |
| 4. DEERE & COMPANY                                                                              | 9,752        | Earth Moving and Excavating Equipment      | 9,752    |
| 5. S C COMPANIES INC                                                                            | 9,533        | Airfield, Communication & Missile Faciliti | 9,126    |
| Total of Above                                                                                  | \$283,783    | ( 78.1% of total awards over \$25,000)     |          |

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# MAP NO. 17

## KANSAS



- ⊙ STATE CAPITAL
- ▲ ARMY INSTALLATION
- NAVY INSTALLATION
- AF INSTALLATION

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Operations and Reports

# KANSAS

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 |  | Total       | Army        | Navy & Marine Corps | Air Force | Other Defense Activities |
|----------------------------------------|--|-------------|-------------|---------------------|-----------|--------------------------|
| I. Personnel - Total                   |  | 51,151      | 37,326      | 4,833               | 8,282     | 710                      |
| Active Duty Military                   |  | 21,137      | 17,104      | 328                 | 3,705     | 0                        |
| Civilian                               |  | 6,462       | 4,496       | 166                 | 1,090     | 710                      |
| Reserve & National Guard               |  | 23,552      | 15,726      | 4,339               | 3,487     | 0                        |
| II. Expenditures - Total               |  | \$1,835,995 | \$1,107,305 | \$86,702            | \$546,791 | \$95,197                 |
| A. Payroll Outlays - Total             |  | 1,177,340   | 851,709     | 74,658              | 233,812   | 17,161                   |
| Active Duty Military Pay               |  | 629,541     | 520,130     | 10,310              | 99,101    | 0                        |
| Civilian Pay                           |  | 213,537     | 154,784     | 5,503               | 36,089    | 17,161                   |
| Reserve & National Guard Pay           |  | 90,748      | 64,171      | 15,540              | 11,037    | 0                        |
| Retired Military Pay                   |  | 243,514     | 112,624     | 43,305              | 87,585    | 0                        |
| B. Prime Contracts Over \$25,000 Total |  | 658,655     | 255,596     | 12,044              | 312,979   | 78,036                   |
| Supply Contracts                       |  | 362,143     | 79,542      | 10,490              | 201,480   | 70,631                   |
| R&D Contracts                          |  | 16,809      | 419         | 81                  | 16,309    | 0                        |
| Service Contracts                      |  | 239,722     | 136,196     | 1,473               | 94,648    | 7,405                    |
| Construction Contracts                 |  | 19,458      | 18,916      | 0                   | 542       | 0                        |
| Civil Function Contracts               |  | 20,523      | 20,523      | 0                   | 0         | 0                        |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Fort Riley                      | \$577,319    | \$524,930       | \$52,389        | Fort Riley                   | 16,100                          | 14,030               | 2,070    |
| Wichita                         | 408,231      | 39,855          | 368,376         | Fort Leavenworth             | 5,243                           | 3,274                | 1,969    |
| Fort Leavenworth                | 250,482      | 179,129         | 71,353          | McConnell AFB                | 4,247                           | 3,334                | 913      |
| McConnell AFB                   | 131,918      | 120,596         | 11,322          | Wichita                      | 364                             | 49                   | 315      |
| Topeka                          | 37,851       | 24,556          | 13,295          | Topeka                       | 338                             | 58                   | 280      |
| Liberal                         | 32,708       | 618             | 32,090          | Forbes Field                 | 306                             | 86                   | 220      |
| Leavenworth                     | 24,701       | 24,100          | 601             | Junction City                | 185                             | 40                   | 145      |
| Olathe                          | 23,251       | 9,703           | 13,548          | Overland Park                | 103                             | 11                   | 92       |
| Junction City                   | 23,194       | 20,064          | 3,130           | Lawrence                     | 99                              | 73                   | 26       |
| Forbes Field                    | 17,488       | 16,463          | 1,025           | Olathe                       | 72                              | 5                    | 67       |

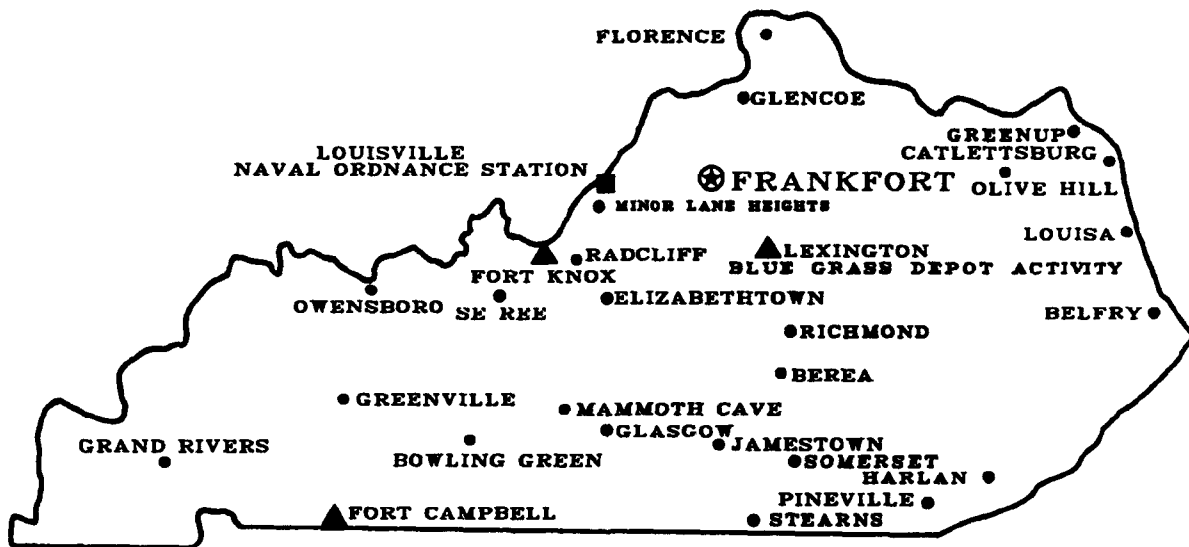
| Prime Contracts Over \$25,000 (Prior Three Years) | Total     | Army      | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------|-----------|-----------|---------------------|-----------|--------------------------|
| Fiscal Year 1992                                  | \$855,130 | \$289,121 | \$11,727            | \$491,340 | \$62,942                 |
| Fiscal Year 1991                                  | 852,466   | 318,189   | 46,947              | 427,837   | 59,493                   |
| Fiscal Year 1990                                  | 922,858   | 293,368   | 44,994              | 565,170   | 19,326                   |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                     |           |
|-------------------------------------------------------------------------------------------------|--------------|----------------------------------------|-----------|
|                                                                                                 |              | FSC or Service Code Description        | Amount    |
| 1. MCDONNELL DOUGLAS CORPORATION                                                                | \$165,447    | Aircraft Fixed Wing                    | \$157,691 |
| 2. BOEING COMPANY THE                                                                           | 90,034       | Systems Engineering Services           | 34,725    |
| 3. BOMBARDIER INC                                                                               | 28,750       | Program Management/Support Services    | 28,851    |
| 4. Z G HOLDING CORP                                                                             | 28,615       | Meat, Poultry and Fish                 | 15,090    |
| 5. RAYTHEON COMPANY                                                                             | 23,373       | Aircraft Fixed Wing                    | 22,304    |
| Total of Above                                                                                  | \$336,219    | ( 51.0% of total awards over \$25,000) |           |

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# MAP NO. 18

## KENTUCKY



- ★ STATE CAPITAL
- ▲ ARMY INSTALLATION
- NAVY INSTALLATION
- AF INSTALLATION

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# KENTUCKY

FISCAL YEAR 1993

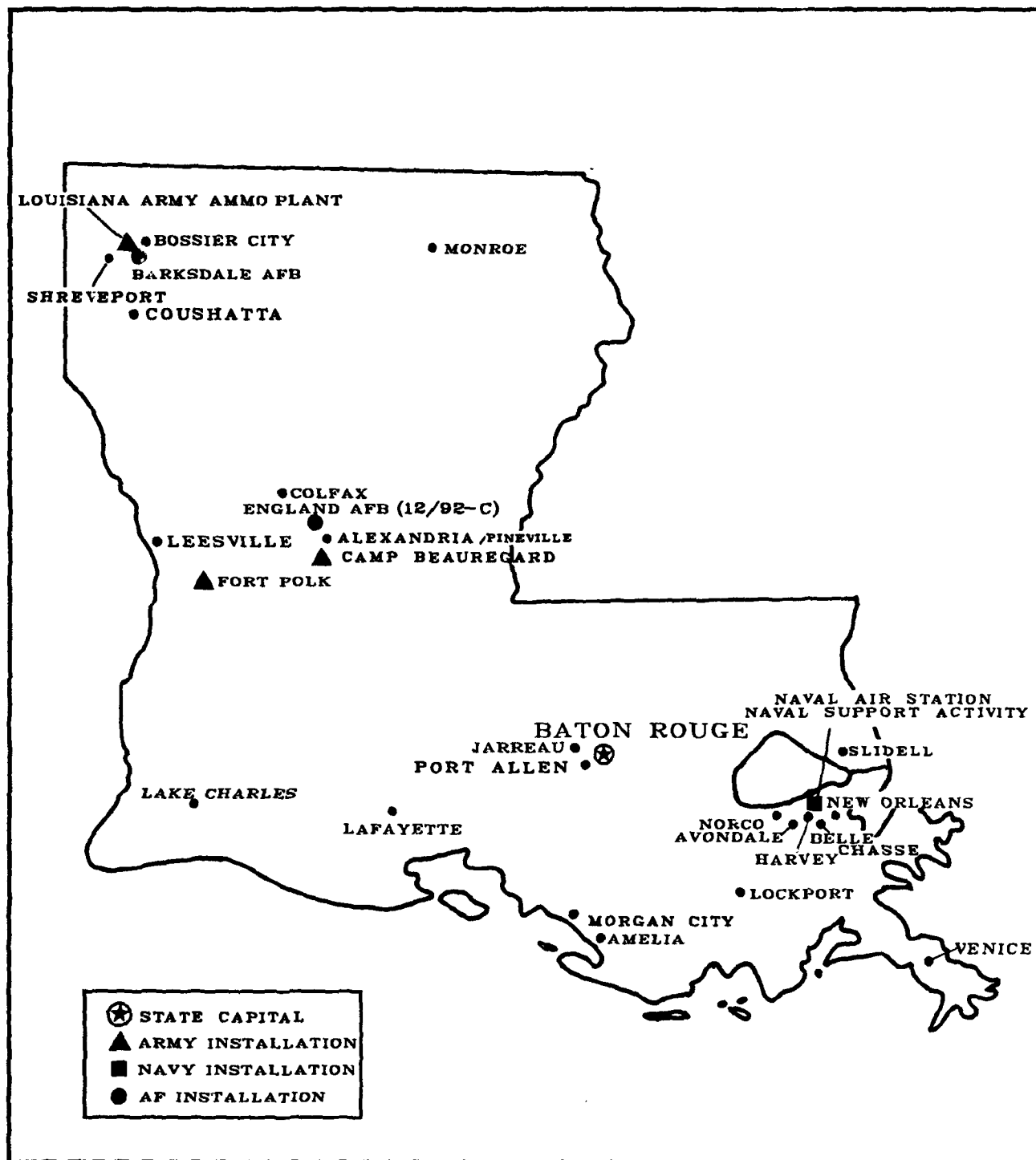
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|--------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 74,760          | 63,536                                     | 6,088                        | 3,008                           | 2,128                    |          |
| Active Duty Military                                                                            |              | 33,692          | 33,110                                     | 252                          | 330                             | 0                        |          |
| Civilian                                                                                        |              | 13,097          | 8,387                                      | 2,355                        | 227                             | 2,128                    |          |
| Reserve & National Guard                                                                        |              | 27,971          | 22,039                                     | 3,481                        | 2,451                           | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$2,691,508     | \$2,114,576                                | \$167,898                    | \$203,192                       | \$205,842                |          |
| A. Payroll Outlays - Total                                                                      |              | 1,844,417       | 1,554,258                                  | 150,809                      | 85,653                          | 53,697                   |          |
| Active Duty Military Pay                                                                        |              | 1,064,803       | 1,046,605                                  | 7,225                        | 10,973                          | 0                        |          |
| Civilian Pay                                                                                    |              | 438,127         | 286,068                                    | 91,419                       | 6,943                           | 53,697                   |          |
| Reserve & National Guard Pay                                                                    |              | 73,065          | 60,944                                     | 4,938                        | 7,183                           | 0                        |          |
| Retired Military Pay                                                                            |              | 268,422         | 160,641                                    | 47,227                       | 60,554                          | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 847,091         | 560,318                                    | 17,089                       | 117,539                         | 152,145                  |          |
| Supply Contracts                                                                                |              | 232,491         | 83,674                                     | 7,434                        | 24,847                          | 116,536                  |          |
| R&D Contracts                                                                                   |              | 2,577           | 1,963                                      | 325                          | 289                             | 0                        |          |
| Service Contracts                                                                               |              | 528,050         | 391,522                                    | 8,516                        | 92,403                          | 35,609                   |          |
| Construction Contracts                                                                          |              | 44,190          | 43,376                                     | 814                          | 0                               | 0                        |          |
| Civil Function Contracts                                                                        |              | 39,783          | 39,783                                     | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                            | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                            |                              | Total                           | Active Duty Military     | Civilian |
| Fort Campbell                                                                                   | \$855,752    | \$777,800       | \$77,952                                   | Fort Campbell                | 24,630                          | 21,272                   | 3,358    |
| Fort Knox                                                                                       | 623,616      | 528,955         | 94,661                                     | Fort Knox                    | 16,134                          | 11,693                   | 4,441    |
| Lexington                                                                                       | 361,906      | 32,310          | 329,596                                    | Louisville                   | 3,880                           | 256                      | 3,624    |
| Louisville                                                                                      | 305,043      | 172,108         | 132,935                                    | Richmond                     | 635                             | 57                       | 578      |
| Florence                                                                                        | 58,471       | 2,126           | 56,345                                     | Lexington                    | 418                             | 64                       | 354      |
| Stearns                                                                                         | 43,400       | 267             | 43,133                                     | Frankfort                    | 308                             | 21                       | 287      |
| Richmond                                                                                        | 36,533       | 36,151          | 382                                        | Hopkinsville                 | 115                             | 17                       | 98       |
| Radcliff                                                                                        | 29,561       | 29,494          | 67                                         | Radcliff                     | 91                              | 90                       | 1        |
| Frankfort                                                                                       | 17,838       | 16,765          | 1,073                                      | Bowling Green                | 40                              | 30                       | 10       |
| Elizabethtown                                                                                   | 16,444       | 15,987          | 457                                        | Minor Lane Heights           | 28                              | 28                       | 0        |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$437,121       | \$308,763                                  | \$23,419                     | \$20,835                        | \$84,104                 |          |
| Fiscal Year 1991                                                                                |              | 590,634         | 400,826                                    | 48,251                       | 15,032                          | 126,525                  |          |
| Fiscal Year 1990                                                                                |              | 439,411         | 356,259                                    | 15,104                       | 14,109                          | 53,939                   |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                         |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description            |                              | Amount                          |                          |          |
| 1. E-SYSTEMS INC                                                                                |              | \$293,979       | Maint & Repair of Eq/Miscellaneous Equipme |                              | \$293,979                       |                          |          |
| 2. UNITED PARCEL SERVICE AMER INC                                                               |              | 85,851          | Air Charter for Things                     |                              | 49,837                          |                          |          |
| 3. KECO INDUSTRIES INC                                                                          |              | 54,801          | Water Purification Equipment               |                              | 20,231                          |                          |          |
| 4. OUTDOOR VENTURE CORPORATION                                                                  |              | 43,133          | Tents and Tarpaulins                       |                              | 43,133                          |                          |          |
| 5. PENCE HOWARD W INC                                                                           |              | 24,687          | Other Administrative & Service Buildings   |                              | 20,405                          |                          |          |
| Total of Above                                                                                  |              | \$502,451       | ( 59.3% of total awards over \$25,000)     |                              |                                 |                          |          |

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# MAP NO. 19

## LOUISIANA



# LOUISIANA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 | Total       | Army        | Navy & Marine Corps | Air Force | Other Defense Activities |
|----------------------------------------|-------------|-------------|---------------------|-----------|--------------------------|
| I. Personnel - Total                   | 71,564      | 43,058      | 13,751              | 14,199    | 556                      |
| Active Duty Military                   | 20,695      | 13,055      | 1,696               | 5,944     | 0                        |
| Civilian                               | 8,744       | 4,550       | 1,825               | 1,813     | 556                      |
| Reserve & National Guard               | 42,125      | 25,453      | 10,230              | 6,442     | 0                        |
| II. Expenditures - Total               | \$2,900,839 | \$1,068,005 | \$1,078,717         | \$498,742 | \$255,375                |
| A. Payroll Outlays - Total             | 1,346,236   | 646,553     | 217,870             | 465,499   | 16,314                   |
| Active Duty Military Pay               | 591,977     | 371,154     | 55,429              | 165,394   | 0                        |
| Civilian Pay                           | 285,548     | 100,211     | 60,581              | 108,442   | 16,314                   |
| Reserve & National Guard Pay           | 103,064     | 57,592      | 21,143              | 24,329    | 0                        |
| Retired Military Pay                   | 365,647     | 117,596     | 80,717              | 167,334   | 0                        |
| B. Prime Contracts Over \$25,000 Total | 1,554,603   | 421,452     | 860,847             | 33,243    | 239,061                  |
| Supply Contracts                       | 1,026,430   | 26,330      | 753,672             | 8,409     | 238,319                  |
| R&D Contracts                          | 4,351       | 2,106       | 1,851               | 394       | 0                        |
| Service Contracts                      | 242,355     | 129,163     | 90,334              | 22,116    | 742                      |
| Construction Contracts                 | 49,215      | 31,901      | 14,990              | 2,324     | 0                        |
| Civil Function Contracts               | 232,252     | 232,252     | 0                   | 0         | 0                        |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| New Orleans                     | \$1,006,679  | \$215,081       | \$791,598       | Fort Polk                    | 14,706                          | 12,275               | 2,431    |
| Fort Polk                       | 520,628      | 405,853         | 114,775         | Barksdale AFB                | 6,822                           | 5,696                | 1,126    |
| Bossier City                    | 335,394      | 297,685         | 37,709          | New Orleans                  | 5,410                           | 1,811                | 3,599    |
| Lake Charles                    | 186,728      | 12,054          | 174,674         | Belle Chasse                 | 639                             | 112                  | 527      |
| Shreveport                      | 125,791      | 44,205          | 81,586          | Shreveport                   | 497                             | 376                  | 121      |
| Louisiana AAP                   | 70,238       | 0               | 70,238          | Camp Beauregard              | 203                             | 3                    | 200      |
| Coushatta                       | 49,924       | 997             | 48,927          | Baton Rouge                  | 115                             | 75                   | 40       |
| Baton Rouge                     | 49,249       | 18,630          | 30,619          | Pineville                    | 104                             | 103                  | 1        |
| Port Allen                      | 35,190       | 272             | 34,918          | Leesville                    | 85                              | 0                    | 85       |
| Belle Chasse                    | 29,553       | 19,959          | 9,594           | Monroe                       | 72                              | 23                   | 49       |

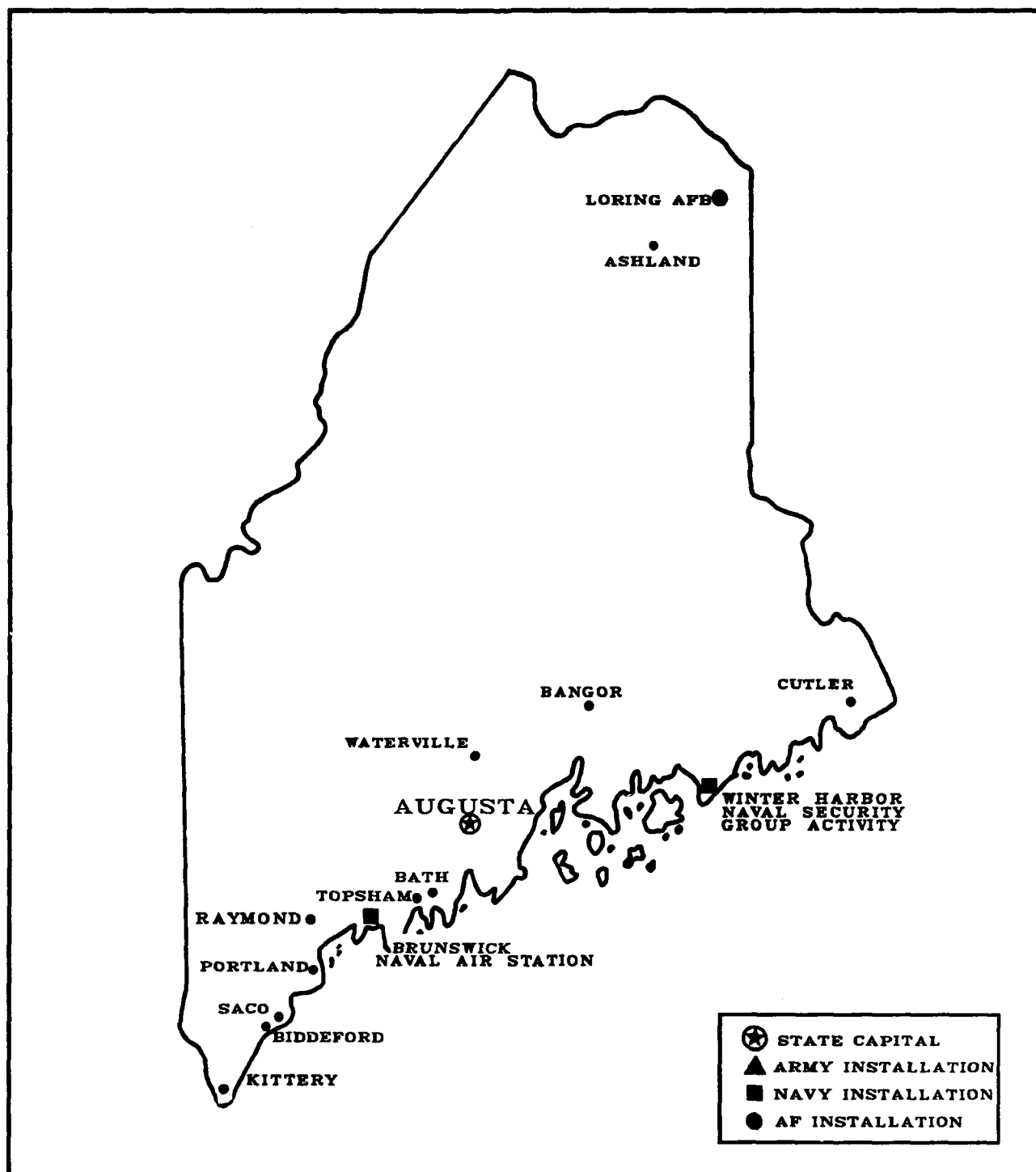
| Prime Contracts Over \$25,000 (Prior Three Years) | Total       | Army      | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------|-------------|-----------|---------------------|-----------|--------------------------|
| Fiscal Year 1992                                  | \$1,204,078 | \$473,329 | \$432,737           | \$47,485  | \$250,527                |
| Fiscal Year 1991                                  | 1,246,478   | 365,045   | 589,135             | 60,106    | 232,192                  |
| Fiscal Year 1990                                  | 1,626,884   | 372,299   | 896,449             | 92,510    | 265,626                  |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------|--------------|--------------------------------------------|-----------|
|                                                                                                 |              | FSC or Service Code Description            | Amount    |
| 1. AVONDALE INDUSTRIES INC                                                                      | \$593,639    | Miscellaneous Vessels                      | \$291,797 |
| 2. GOLD LINE REFINING LTD                                                                       | 140,198      | Liquid Propellants & Fuel, Petroleum Base  | 131,651   |
| 3. TEXTRON INC                                                                                  | 125,651      | Landing Craft                              | 118,838   |
| 4. THIKOL CORPORATION                                                                           | 71,351       | Operation/Ammunition Facilities            | 69,801    |
| 5. JOHNSON AL CONSTRUCTION CO                                                                   | 48,763       | Other Conservation & Development Facilitie | 48,763    |
| Total of Above                                                                                  | \$979,602    | ( 63.0% of total awards over \$25,000)     |           |

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Operations and Reports

# MAP NO. 20

## MAINE



# MAINE

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 |  | Total       | Army      | Navy & Marine Corps | Air Force | Other Defense Activities |  |
|----------------------------------------|--|-------------|-----------|---------------------|-----------|--------------------------|--|
| I. Personnel - Total                   |  | 22,473      | 6,998     | 10,426              | 4,856     | 193                      |  |
| Active Duty Military                   |  | 4,243       | 192       | 1,811               | 2,240     | 0                        |  |
| Civilian                               |  | 7,945       | 294       | 6,707               | 751       | 193                      |  |
| Reserve & National Guard               |  | 10,285      | 6,512     | 1,908               | 1,865     | 0                        |  |
| II. Expenditures - Total               |  | \$1,751,829 | \$106,170 | \$1,466,334         | \$162,379 | \$16,946                 |  |
| A. Payroll Outlays - Total             |  | 641,968     | 61,060    | 434,922             | 141,257   | 4,729                    |  |
| Active Duty Military Pay               |  | 171,135     | 6,388     | 102,306             | 62,441    | 0                        |  |
| Civilian Pay                           |  | 303,921     | 8,654     | 267,822             | 22,716    | 4,729                    |  |
| Reserve & National Guard Pay           |  | 23,235      | 13,073    | 2,797               | 7,365     | 0                        |  |
| Retired Military Pay                   |  | 143,677     | 32,945    | 61,997              | 48,735    | 0                        |  |
| B. Prime Contracts Over \$25,000 Total |  | 1,109,861   | 45,110    | 1,031,412           | 21,122    | 12,217                   |  |
| Supply Contracts                       |  | 1,020,045   | 34,042    | 976,943             | 1,512     | 7,548                    |  |
| R&D Contracts                          |  | 4,412       | 2,412     | 1,607               | 218       | 175                      |  |
| Service Contracts                      |  | 76,322      | 1,794     | 51,541              | 18,493    | 4,494                    |  |
| Construction Contracts                 |  | 8,118       | 5,898     | 1,321               | 899       | 0                        |  |
| Civil Function Contracts               |  | 964         | 964       | 0                   | 0         | 0                        |  |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Bath                            | \$1,022,301  | \$23,236        | \$999,065       | Kittery                      | 5,965                           | 124                  | 5,841    |
| Kittery                         | 243,746      | 239,826         | 3,920           | Loring AFB                   | 2,567                           | 2,054                | 513      |
| Brunswick                       | 121,278      | 103,316         | 17,962          | Brunswick                    | 1,478                           | 1,047                | 431      |
| Loring AFB                      | 85,987       | 71,227          | 14,760          | Winter Harbor                | 507                             | 425                  | 82       |
| Saco                            | 36,534       | 2,318           | 34,216          | Bangor                       | 456                             | 136                  | 320      |
| Bangor                          | 35,304       | 23,646          | 11,658          | Bath                         | 349                             | 56                   | 293      |
| Winter Harbor                   | 16,221       | 13,408          | 2,813           | Topsham                      | 221                             | 176                  | 45       |
| Cutler                          | 9,046        | 6,025           | 3,021           | Cutler                       | 219                             | 123                  | 96       |
| Portland                        | 8,819        | 7,257           | 1,562           | Augusta                      | 178                             | 7                    | 171      |
| Augusta                         | 6,972        | 6,922           | 50              | Portland                     | 62                              | 29                   | 33       |

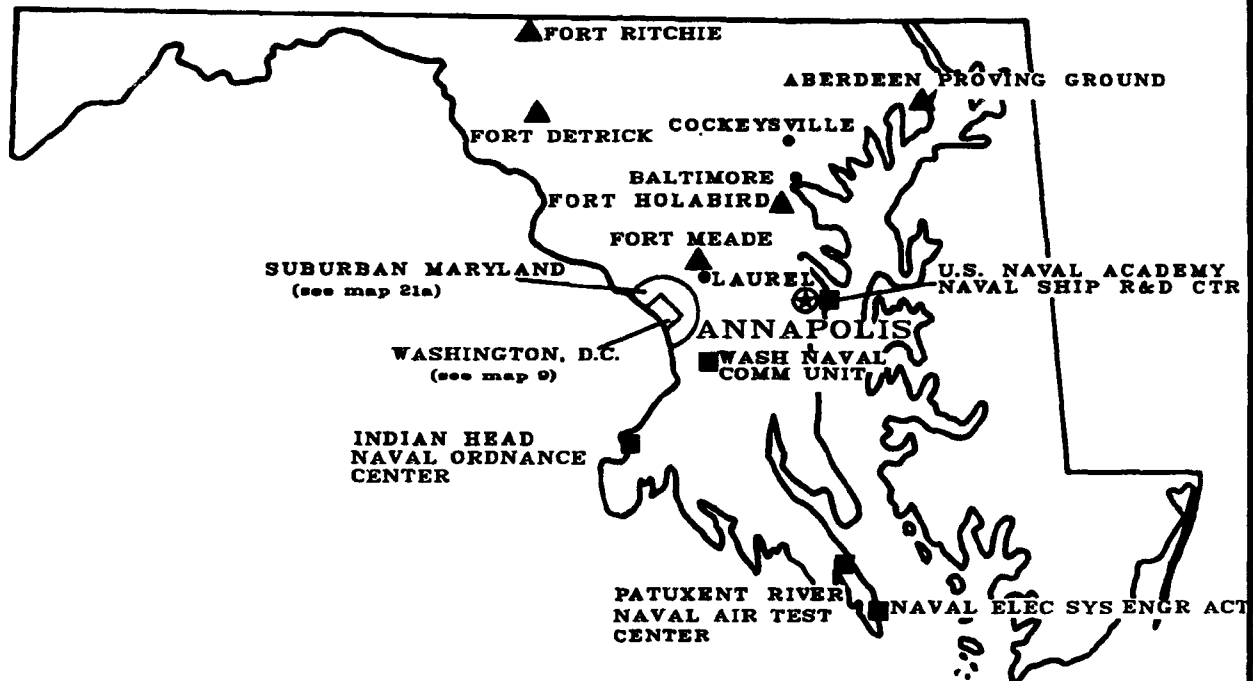
| Prime Contracts Over \$25,000 (Prior Three Years) |  | Total       | Army     | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------|--|-------------|----------|---------------------|-----------|--------------------------|
| Fiscal Year 1992                                  |  | \$1,304,968 | \$72,283 | \$1,195,889         | \$11,417  | \$25,379                 |
| Fiscal Year 1991                                  |  | 1,065,372   | 67,357   | 959,649             | 15,259    | 23,107                   |
| Fiscal Year 1990                                  |  | 843,365     | 53,994   | 753,752             | 20,761    | 14,858                   |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------|--------------|--------------------------------------------|-----------|
|                                                                                                 |              | FSC or Service Code Description            | Amount    |
| 1. BATH HOLDING CORPORATION                                                                     | \$997,183    | Destroyers                                 | \$972,269 |
| 2. DUCHOSSOIS INDUSTRIES INC                                                                    | 34,216       | Guns, over 30 mm up to 75 mm               | 22,601    |
| 3. MARTIN MARIETTA CORPORATION                                                                  | 5,071        | Maint/Electronic & Communication Facilitie | 5,071     |
| 4. RUST REMEDIAL SERVICES INC                                                                   | 4,897        | Maint/All Other Non-Building Facilities    | 4,897     |
| 5. TRI-STATE DESIGN CNSTR CO                                                                    | 4,658        | Maint/Other Warehouse Buildings            | 2,836     |
| Total of Above                                                                                  | \$1,046,025  | ( 94.2% of total awards over \$25,000)     |           |

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# MAP NO. 21

## MARYLAND



- ⊛ STATE CAPITAL
- ▲ ARMY INSTALLATION
- NAVY INSTALLATION
- AF INSTALLATION

# MARYLAND

FISCAL YEAR 1993

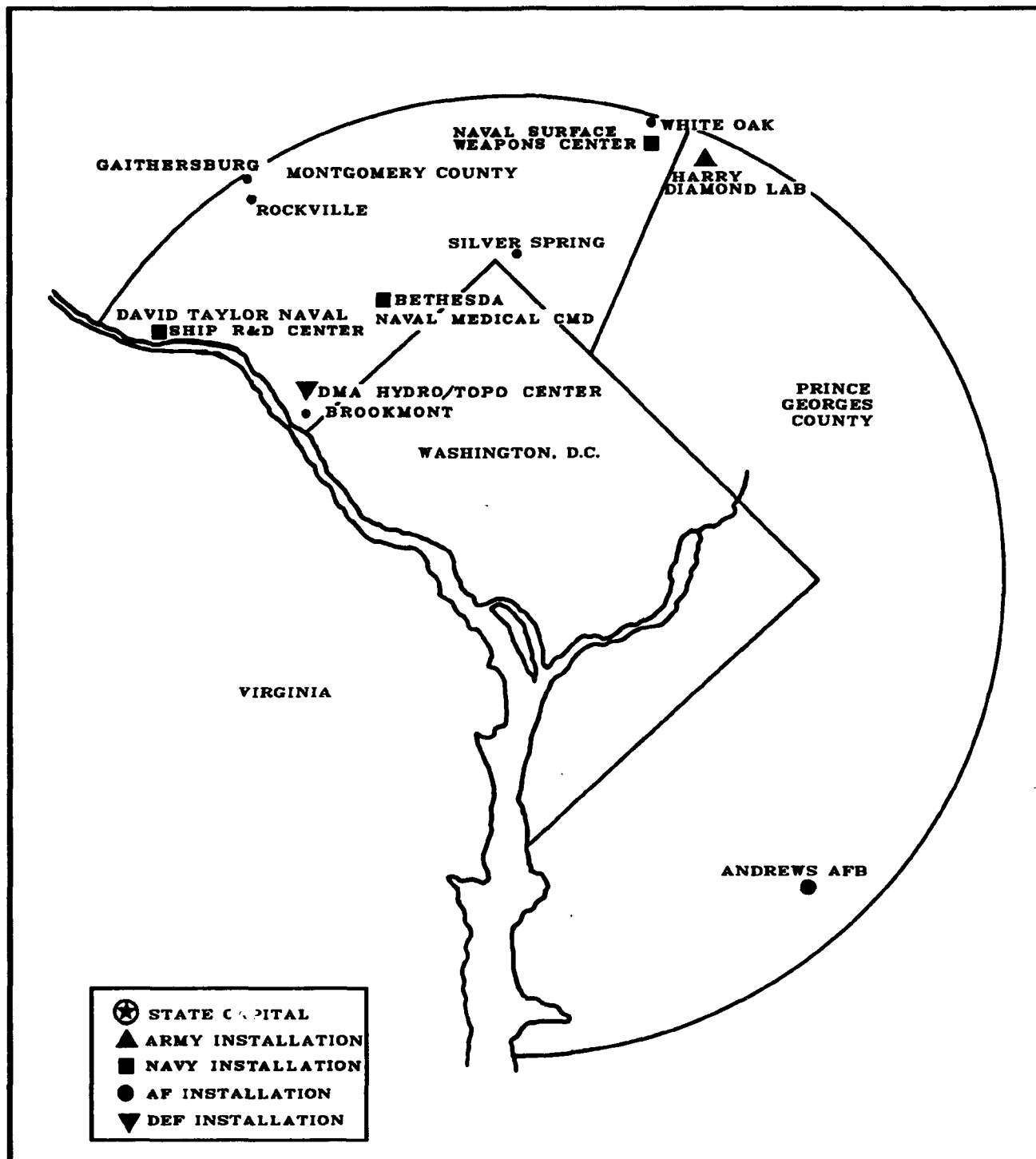
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|----------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 110,082            | 51,666                                 | 35,765                          | 16,439                          | 6,212                          |          |
| Active Duty Military                                                                                  |              | 31,759             | 10,826                                 | 14,783                          | 6,150                           | 0                              |          |
| Civilian                                                                                              |              | 38,623             | 15,090                                 | 15,028                          | 2,293                           | 6,212                          |          |
| Reserve & National Guard                                                                              |              | 39,700             | 25,750                                 | 5,954                           | 7,996                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$7,326,821        | \$1,976,951                            | \$3,194,835                     | \$1,573,816                     | \$581,219                      |          |
| A. Payroll Outlays - Total                                                                            |              | 3,334,465          | 1,279,433                              | 1,319,656                       | 513,524                         | 221,852                        |          |
| Active Duty Military Pay                                                                              |              | 909,265            | 320,016                                | 386,833                         | 202,416                         | 0                              |          |
| Civilian Pay                                                                                          |              | 1,645,350          | 642,172                                | 675,726                         | 105,600                         | 221,852                        |          |
| Reserve & National Guard Pay                                                                          |              | 115,252            | 58,843                                 | 28,646                          | 27,763                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 664,598            | 258,402                                | 228,451                         | 177,745                         | 0                              |          |
| B. Prime Contracts Over \$25,000                                                                      |              |                    |                                        |                                 |                                 |                                |          |
| Total                                                                                                 |              | 3,992,356          | 697,518                                | 1,875,179                       | 1,060,292                       | 359,367                        |          |
| Supply Contracts                                                                                      |              | 1,261,239          | 176,128                                | 506,435                         | 499,670                         | 79,006                         |          |
| R&D Contracts                                                                                         |              | 806,587            | 109,779                                | 436,874                         | 171,702                         | 88,232                         |          |
| Service Contracts                                                                                     |              | 1,758,928          | 355,675                                | 824,801                         | 386,488                         | 191,964                        |          |
| Construction Contracts                                                                                |              | 138,418            | 28,752                                 | 107,069                         | 2,432                           | 165                            |          |
| Civil Function Contracts                                                                              |              | 27,184             | 27,184                                 | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                        | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                     |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Baltimore                                                                                             | \$873,605    | \$99,083           | \$774,522                              | Aberdeen Prov Grnd              | 12,001                          | 4,355                          | 7,646    |
| Aberdeen Prov Grnd                                                                                    | 648,611      | 478,848            | 169,763                                | Fort Meade                      | 8,306                           | 5,447                          | 2,859    |
| Bethesda                                                                                              | 532,396      | 279,038            | 253,358                                | Annapolis                       | 8,276                           | 5,541                          | 2,735    |
| Patuxent River NATC                                                                                   | 397,268      | 231,340            | 165,928                                | Andrews AFB                     | 7,557                           | 5,436                          | 2,121    |
| Andrews AFB                                                                                           | 387,078      | 303,991            | 83,087                                 | Bethesda                        | 6,680                           | 4,157                          | 2,523    |
| Annapolis                                                                                             | 382,384      | 231,055            | 151,329                                | Patuxent River NATC             | 5,984                           | 2,641                          | 3,343    |
| Fort Meade                                                                                            | 317,552      | 274,875            | 42,677                                 | Indian Head                     | 3,050                           | 517                            | 2,533    |
| Silver Spring                                                                                         | 294,825      | 29,654             | 265,171                                | Brookmont                       | 2,645                           | 9                              | 2,636    |
| Rockville                                                                                             | 290,357      | 23,182             | 267,175                                | Fort Detrick                    | 2,094                           | 815                            | 1,279    |
| Laurel                                                                                                | 255,522      | 13,121             | 242,401                                | Fort Ritchie                    | 1,848                           | 910                            | 938      |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1992                                                                                      |              | \$4,050,284        | \$661,607                              | \$2,224,468                     | \$795,644                       | \$368,565                      |          |
| Fiscal Year 1991                                                                                      |              | 4,128,541          | 753,129                                | 1,801,705                       | 1,162,852                       | 410,855                        |          |
| Fiscal Year 1990                                                                                      |              | 4,380,991          | 627,291                                | 2,100,851                       | 1,307,161                       | 345,688                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                     |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description        |                                 |                                 | Amount                         |          |
| 1. WESTINGHOUSE ELECTRIC CORP                                                                         |              | \$609,638          | Radar Equipment, Airborne              |                                 |                                 | \$301,150                      |          |
| 2. JOHNS HOPKINS UNIVERSITY                                                                           |              | 239,043            | RDTE/Weapons-Engineering Development   |                                 |                                 | 235,347                        |          |
| 3. TRACOR INC                                                                                         |              | 225,996            | Engineering Technical Services         |                                 |                                 | 95,333                         |          |
| 4. MARTIN MARIETTA CORPORATION                                                                        |              | 157,283            | Launchers, Guided Missile              |                                 |                                 | 107,340                        |          |
| 5. ALLIED SIGNAL INC                                                                                  |              | 150,196            | Fuses and Primers                      |                                 |                                 | 39,379                         |          |
| Total of Above                                                                                        |              | \$1,382,156        | ( 34.6% of total awards over \$25,000) |                                 |                                 |                                |          |

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# MAP NO. 21a

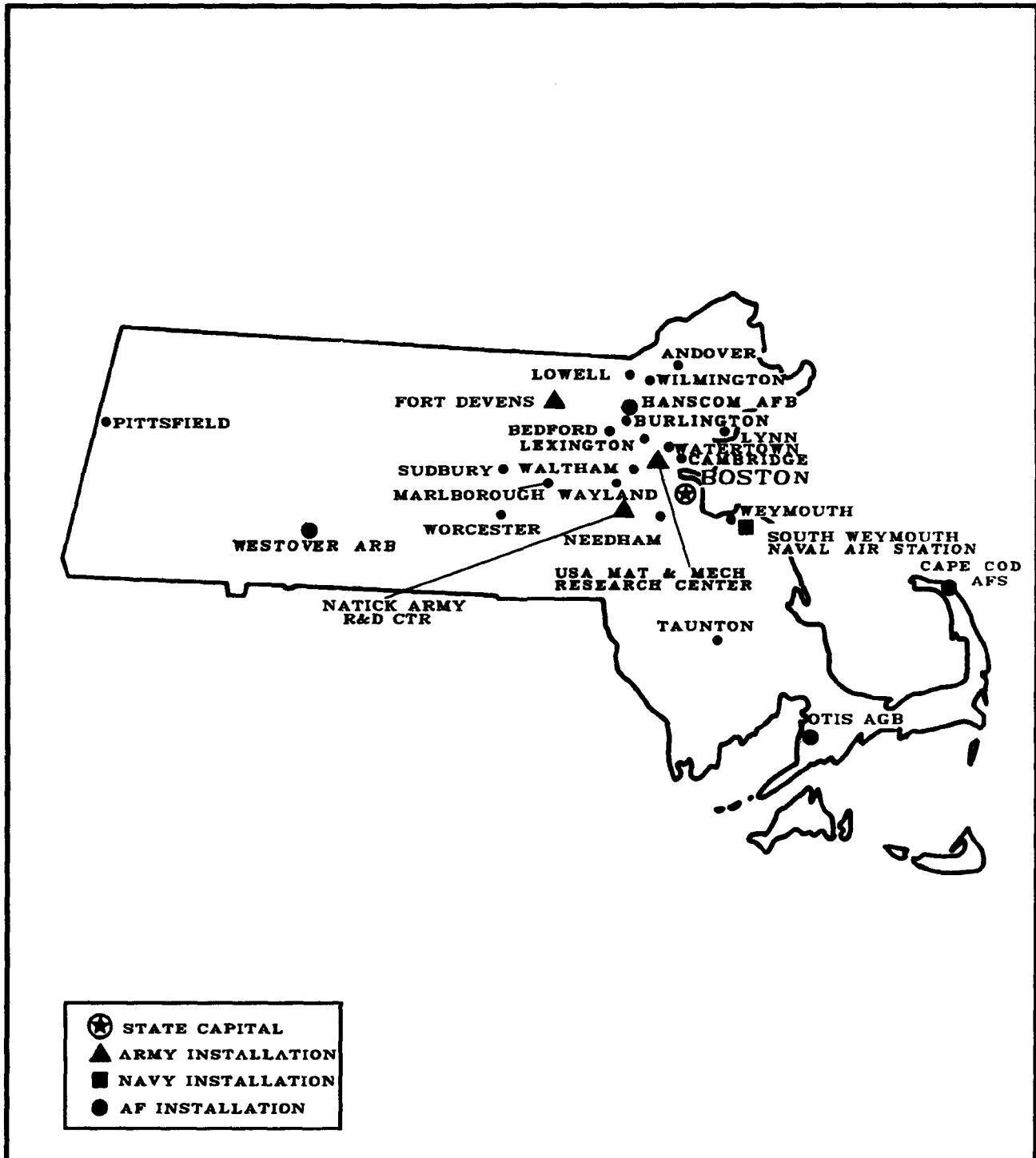
## SUBURBAN MARYLAND



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# MAP NO. 22

## MASSACHUSETTS



# MASSACHUSETTS

FISCAL YEAR 1993

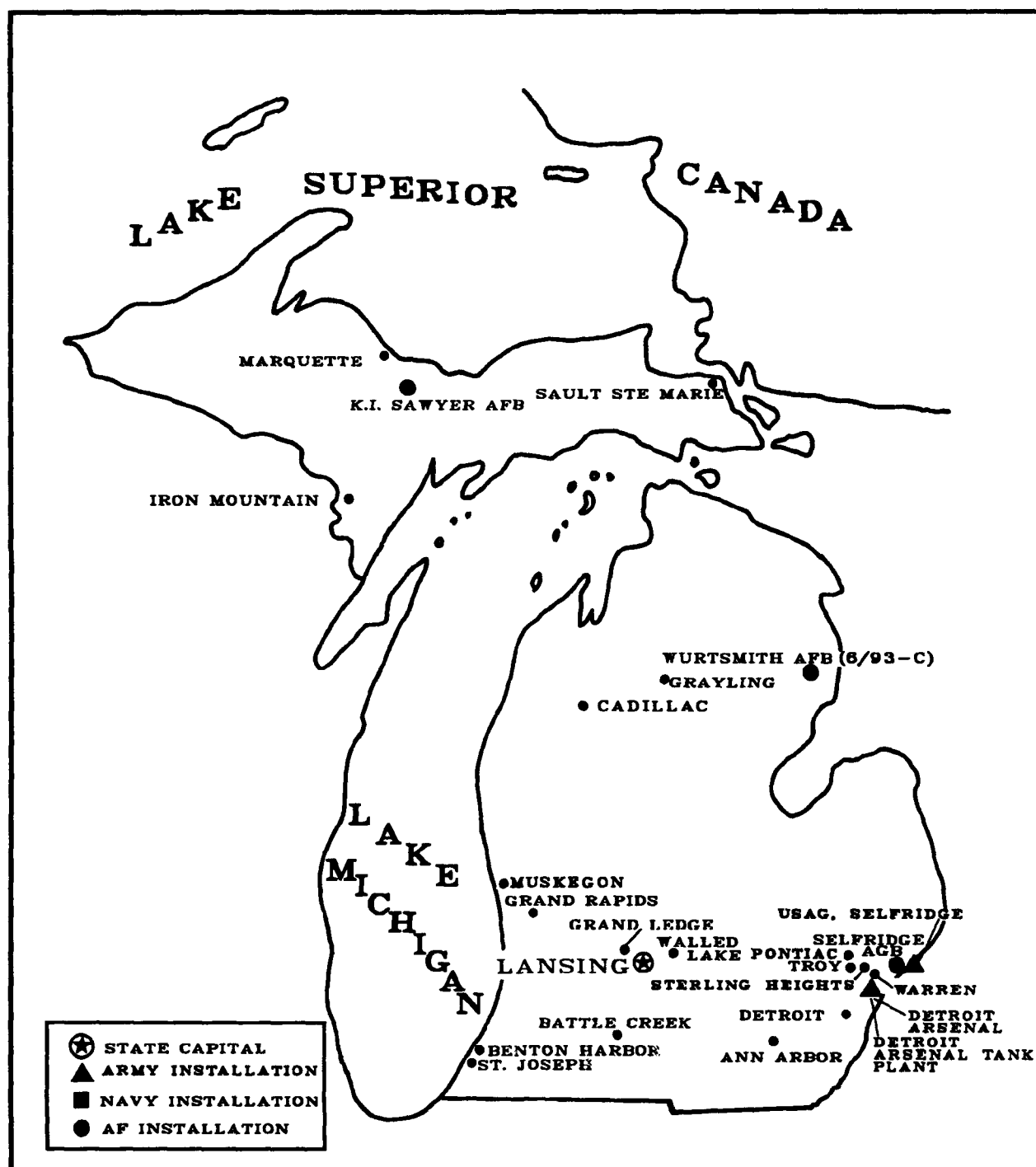
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                                                                  |              | Total                                                                      | Army                                       | Navy & Marine Corps          | Air Force                                                                                          | Other Defense Activities |          |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|----------------------------------------------------------------------------|--------------------------------------------|------------------------------|----------------------------------------------------------------------------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                                                                                    |              | 55,249                                                                     | 31,061                                     | 8,949                        | 13,251                                                                                             | 1,988                    |          |
| Active Duty Military                                                                                                                                    |              | 6,843                                                                      | 3,615                                      | 875                          | 2,353                                                                                              | 0                        |          |
| Civilian                                                                                                                                                |              | 10,543                                                                     | 3,810                                      | 715                          | 4,030                                                                                              | 1,988                    |          |
| Reserve & National Guard                                                                                                                                |              | 37,863                                                                     | 23,636                                     | 7,359                        | 6,868                                                                                              | 0                        |          |
| II. Expenditures - Total                                                                                                                                |              | \$6,941,459                                                                | \$2,534,935                                | \$1,923,542                  | \$2,109,428                                                                                        | \$373,554                |          |
| A. Payroll Outlays - Total                                                                                                                              |              | 1,005,809                                                                  | 407,102                                    | 161,605                      | 368,306                                                                                            | 68,796                   |          |
| Active Duty Military Pay                                                                                                                                |              | 214,097                                                                    | 92,723                                     | 27,430                       | 93,944                                                                                             | 0                        |          |
| Civilian Pay                                                                                                                                            |              | 402,544                                                                    | 150,267                                    | 27,844                       | 155,637                                                                                            | 68,796                   |          |
| Reserve & National Guard Pay                                                                                                                            |              | 120,932                                                                    | 72,284                                     | 18,843                       | 29,805                                                                                             | 0                        |          |
| Retired Military Pay                                                                                                                                    |              | 268,236                                                                    | 91,828                                     | 87,488                       | 88,920                                                                                             | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                                                                                  |              | 5,935,650                                                                  | 2,127,833                                  | 1,761,937                    | 1,741,122                                                                                          | 304,758                  |          |
| Supply Contracts                                                                                                                                        |              | 2,941,768                                                                  | 1,370,645                                  | 823,248                      | 667,739                                                                                            | 80,136                   |          |
| R&D Contracts                                                                                                                                           |              | 1,848,023                                                                  | 381,727                                    | 447,831                      | 844,016                                                                                            | 174,449                  |          |
| Service Contracts                                                                                                                                       |              | 1,097,458                                                                  | 330,622                                    | 490,858                      | 225,838                                                                                            | 50,140                   |          |
| Construction Contracts                                                                                                                                  |              | 20,368                                                                     | 16,806                                     | 0                            | 3,529                                                                                              | 33                       |          |
| Civil Function Contracts                                                                                                                                |              | 28,033                                                                     | 28,033                                     | 0                            | 0                                                                                                  | 0                        |          |
| Major Locations of Expenditures                                                                                                                         | Expenditures |                                                                            |                                            | Major Locations of Personnel | Military and Civilian Personnel                                                                    |                          |          |
|                                                                                                                                                         | Total        | Payroll Outlays                                                            | Prime Contracts                            |                              | Total                                                                                              | Active Duty Military     | Civilian |
| Lynn                                                                                                                                                    | \$786,643    | \$8,410                                                                    | \$778,233                                  | Fort Devens                  | 4,686                                                                                              | 3,559                    | 1,127    |
| West Andover                                                                                                                                            | 749,004      | 0                                                                          | 749,004                                    | Hanscom AFB                  | 3,887                                                                                              | 1,835                    | 2,052    |
| Bedford                                                                                                                                                 | 674,827      | 0                                                                          | 674,827                                    | Boston                       | 1,623                                                                                              | 451                      | 1,172    |
| Lowell                                                                                                                                                  | 391,649      | 3,808                                                                      | 387,841                                    | Natick                       | 1,406                                                                                              | 160                      | 1,246    |
| Lexington                                                                                                                                               | 378,452      | 0                                                                          | 378,452                                    | Westover ARB                 | 1,290                                                                                              | 71                       | 1,219    |
| Cambridge                                                                                                                                               | 351,577      | 8,877                                                                      | 342,700                                    | Waltham                      | 559                                                                                                | 1                        | 558      |
| Wayland                                                                                                                                                 | 296,516      | 1,503                                                                      | 295,013                                    | Otis AGB                     | 487                                                                                                | 82                       | 405      |
| Hanscom AFB                                                                                                                                             | 206,823      | 157,790                                                                    | 49,033                                     | Watertown                    | 441                                                                                                | 10                       | 431      |
| Marlborough                                                                                                                                             | 193,603      | 1,827                                                                      | 191,776                                    | Burlington                   | 419                                                                                                | 7                        | 412      |
| Pittsfield                                                                                                                                              | 192,874      | 7,788                                                                      | 185,086                                    | Weymouth                     | 402                                                                                                | 176                      | 226      |
| Prime Contracts Over \$25,000 (Prior Three Years)                                                                                                       |              | Total                                                                      | Army                                       | Navy & Marine Corps          | Air Force                                                                                          | Other Defense Activities |          |
| Fiscal Year 1992                                                                                                                                        |              | \$5,686,386                                                                | \$1,532,512                                | \$1,970,163                  | \$1,902,882                                                                                        | \$280,829                |          |
| Fiscal Year 1991                                                                                                                                        |              | 6,933,473                                                                  | 2,687,372                                  | 1,939,277                    | 2,035,133                                                                                          | 271,691                  |          |
| Fiscal Year 1990                                                                                                                                        |              | 8,165,567                                                                  | 2,748,000                                  | 2,612,876                    | 2,449,963                                                                                          | 354,728                  |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State                                                         |              | Total Amount                                                               | Major Area of Work                         |                              | Amount                                                                                             |                          |          |
|                                                                                                                                                         |              |                                                                            | FSC or Service Code Description            |                              |                                                                                                    |                          |          |
| 1. RAYTHEON COMPANY<br>2. GENERAL ELECTRIC COMPANY<br>3. MASSACHUSETTS INST OF TECH<br>4. GTE CORPORATION<br>5. MITRE CORPORATION<br><br>Total of Above |              | \$2,344,630<br>795,438<br>364,508<br>261,561<br>234,350<br><br>\$4,000,487 | Guided Missile Handling & Servicing Equip  |                              | \$756,852<br>518,618<br>343,718<br>68,610<br>234,350<br><br>( 67.4% of total awards over \$25,000) |                          |          |
|                                                                                                                                                         |              |                                                                            | Gas Turbines and Jet Engines, Acft & Comps |                              |                                                                                                    |                          |          |
|                                                                                                                                                         |              |                                                                            | RDTE/Other Research & Development-Advanced |                              |                                                                                                    |                          |          |
|                                                                                                                                                         |              |                                                                            | Telephone and Telegraph Equipment          |                              |                                                                                                    |                          |          |
|                                                                                                                                                         |              |                                                                            | RDTE/Other Research & Development-Engr Dev |                              |                                                                                                    |                          |          |

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# MAP NO. 23

## MICHIGAN



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# MICHIGAN

FISCAL YEAR 1993

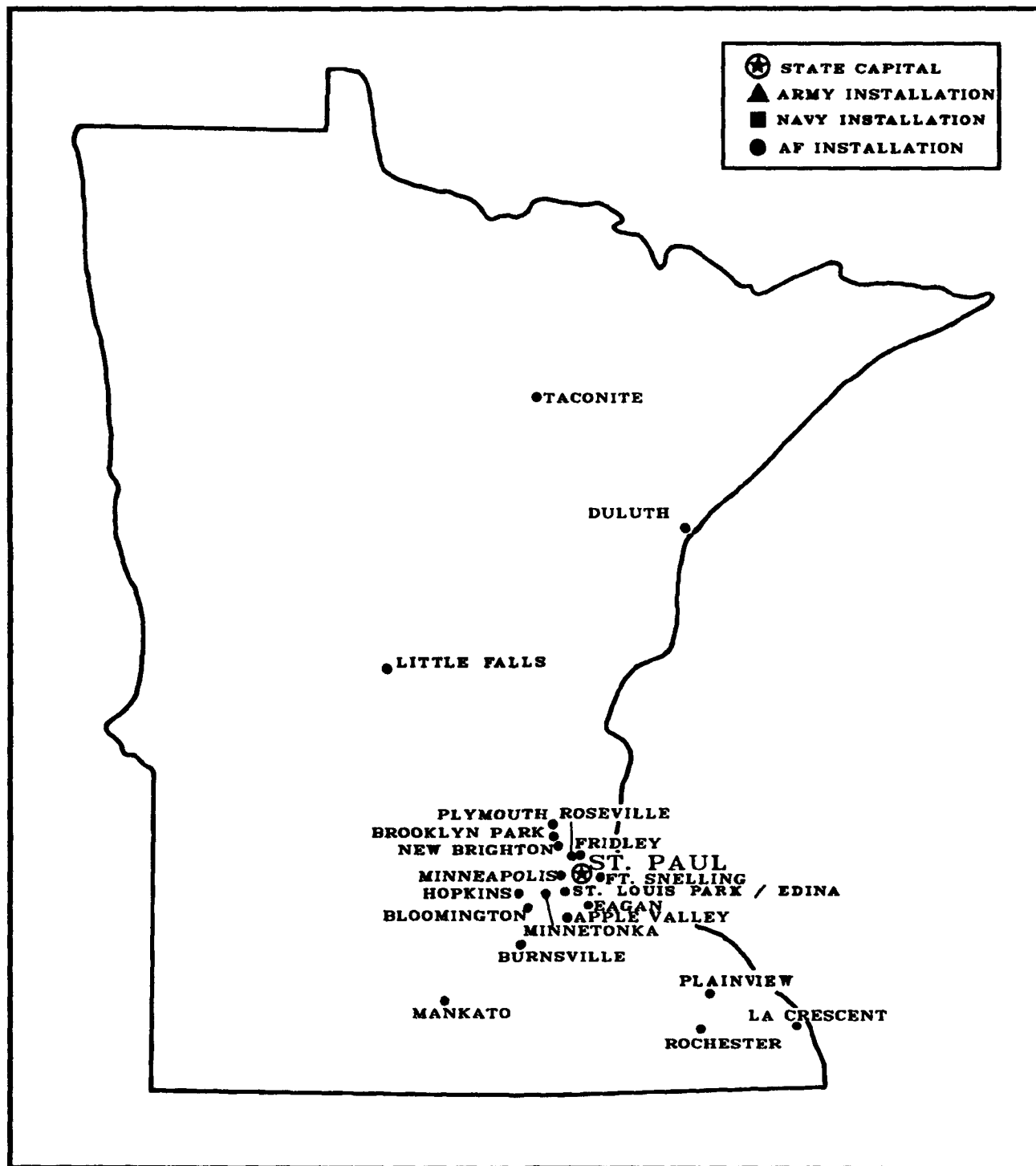
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                        | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|---------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 63,193          | 37,055                                      | 11,806                       | 12,303                          | 2,029                    |          |
| Active Duty Military                                                                            |              | 4,662           | 661                                         | 467                          | 3,534                           | 0                        |          |
| Civilian                                                                                        |              | 9,859           | 5,951                                       | 118                          | 1,761                           | 2,029                    |          |
| Reserve & National Guard                                                                        |              | 48,672          | 30,443                                      | 11,221                       | 7,008                           | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$2,219,809     | \$1,177,021                                 | \$223,183                    | \$595,538                       | \$224,067                |          |
| A. Payroll Outlays - Total                                                                      |              | 883,908         | 413,799                                     | 115,050                      | 289,880                         | 65,179                   |          |
| Active Duty Military Pay                                                                        |              | 147,388         | 23,478                                      | 14,472                       | 109,438                         | 0                        |          |
| Civilian Pay                                                                                    |              | 379,064         | 244,096                                     | 3,847                        | 65,942                          | 65,179                   |          |
| Reserve & National Guard Pay                                                                    |              | 90,638          | 52,007                                      | 22,348                       | 16,283                          | 0                        |          |
| Retired Military Pay                                                                            |              | 266,818         | 94,218                                      | 74,383                       | 98,217                          | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 1,335,901       | 763,222                                     | 108,133                      | 305,658                         | 158,888                  |          |
| Supply Contracts                                                                                |              | 754,565         | 343,377                                     | 82,316                       | 199,938                         | 128,934                  |          |
| R&D Contracts                                                                                   |              | 339,607         | 292,371                                     | 14,050                       | 25,270                          | 7,916                    |          |
| Service Contracts                                                                               |              | 198,295         | 84,261                                      | 11,707                       | 80,289                          | 22,038                   |          |
| Construction Contracts                                                                          |              | 12,257          | 12,036                                      | 60                           | 161                             | 0                        |          |
| Civil Function Contracts                                                                        |              | 31,177          | 31,177                                      | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                             | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                             |                              | Total                           | Active Duty Military     | Civilian |
| Warren                                                                                          | \$285,621    | \$198,314       | \$87,307                                    | Warren                       | 4,568                           | 7                        | 4,561    |
| Sterling Heights                                                                                | 258,584      | 6,094           | 252,490                                     | K. I. Sawyer AFB             | 3,510                           | 3,072                    | 438      |
| Muskegon                                                                                        | 175,549      | 3,994           | 171,555                                     | Battle Creek                 | 1,929                           | 87                       | 1,842    |
| Selfridge AGB                                                                                   | 104,097      | 90,714          | 13,383                                      | Selfridge AGB                | 1,452                           | 445                      | 1,007    |
| St. Joseph                                                                                      | 101,502      | 1,364           | 100,138                                     | Detroit                      | 1,063                           | 514                      | 549      |
| K. I. Sawyer AFB                                                                                | 98,626       | 88,550          | 10,076                                      | Lansing                      | 371                             | 23                       | 348      |
| Grand Rapids                                                                                    | 98,332       | 13,110          | 85,222                                      | Sault Ste. Marie             | 169                             | 1                        | 168      |
| Battle Creek                                                                                    | 95,817       | 56,451          | 39,366                                      | Grand Rapids                 | 115                             | 16                       | 99       |
| Ann Arbor                                                                                       | 74,328       | 6,582           | 67,746                                      | Grayling                     | 100                             | 0                        | 100      |
| Cadillac                                                                                        | 69,800       | 2,302           | 67,498                                      | Sterling Heights             | 88                              | 0                        | 88       |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                        | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$1,568,117     | \$1,139,477                                 | \$133,260                    | \$179,417                       | \$115,963                |          |
| Fiscal Year 1991                                                                                |              | 1,336,716       | 846,832                                     | 140,504                      | 224,544                         | 124,836                  |          |
| Fiscal Year 1990                                                                                |              | 1,359,895       | 873,464                                     | 135,161                      | 250,220                         | 101,050                  |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                          |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description             |                              | Amount                          |                          |          |
| 1. GENERAL DYNAMICS CORPORATION                                                                 |              | \$293,506       | Combat Assault & Tactical Veh, Tracked      |                              | \$126,048                       |                          |          |
| 2. TELEDYNE INC                                                                                 |              | 140,820         | RDTE/Tank - Automotive-Engr Development     |                              | 140,155                         |                          |          |
| 3. MACHINES BULL (CIE DES)                                                                      |              | 101,165         | ADPE Configuration                          |                              | 46,581                          |                          |          |
| 4. TEXTRON INC                                                                                  |              | 67,121          | RDTE/Tank - Automotive-Advanced Development |                              | 24,596                          |                          |          |
| 5. AAR CORP                                                                                     |              | 67,090          | Maint & Repair of Eq/Aircraft Comps         |                              | 38,944                          |                          |          |
| Total of Above                                                                                  |              | \$669,702       | ( 50.1% of total awards over \$25,000)      |                              |                                 |                          |          |

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# MAP NO. 24

## MINNESOTA



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# MINNESOTA

FISCAL YEAR 1993

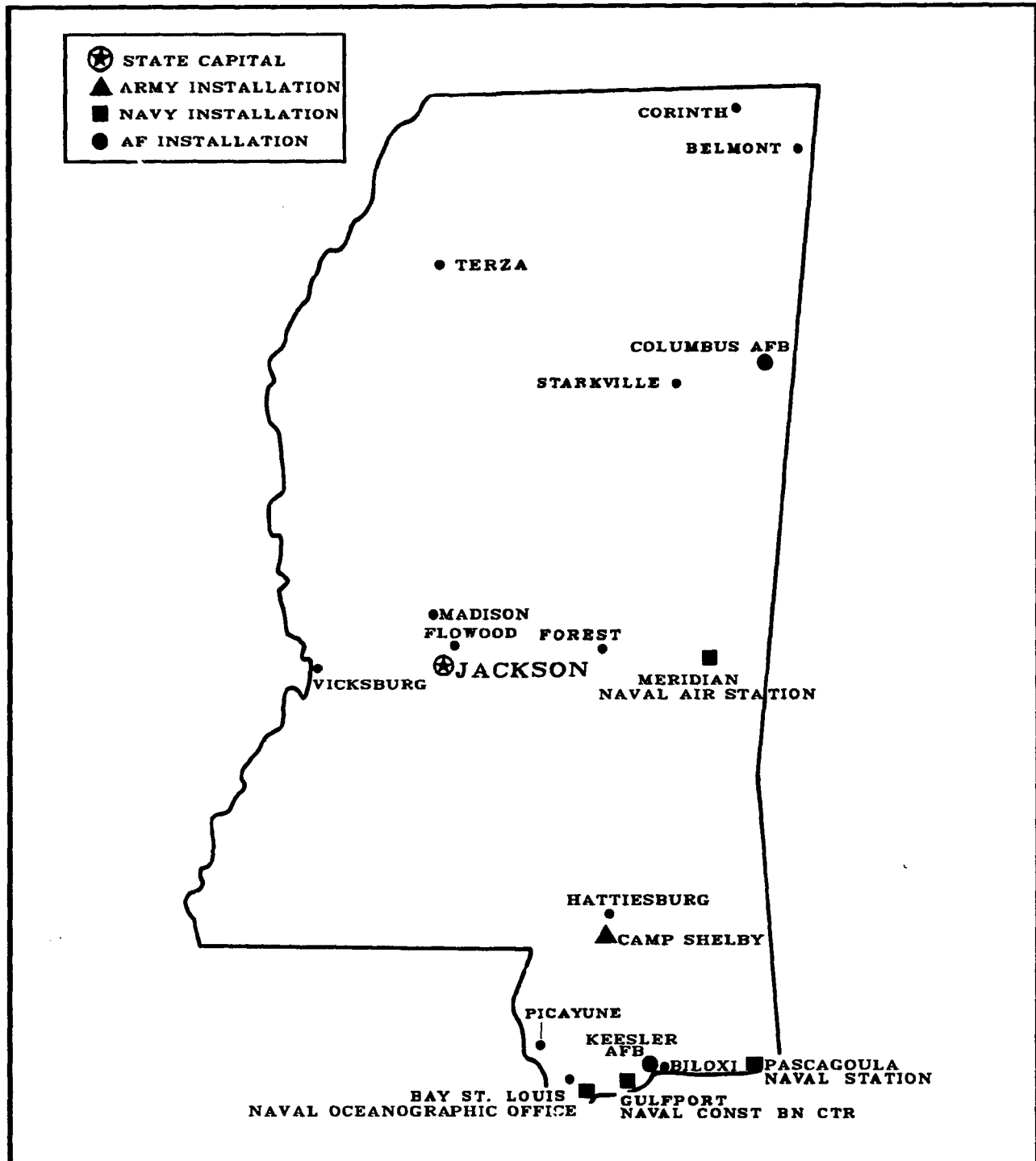
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|----------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 38,110             | 25,372                                 | 5,871                           | 6,387                           | 480                            |          |
| Active Duty Military                                                                                  |              | 848                | 293                                    | 312                             | 243                             | 0                              |          |
| Civilian                                                                                              |              | 2,842              | 1,495                                  | 33                              | 834                             | 480                            |          |
| Reserve & National Guard                                                                              |              | 34,420             | 23,584                                 | 5,526                           | 5,310                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$1,874,520        | \$746,604                              | \$712,711                       | \$240,478                       | \$174,727                      |          |
| A. Payroll Outlays - Total                                                                            |              | 377,396            | 170,307                                | 75,010                          | 114,432                         | 17,647                         |          |
| Active Duty Military Pay                                                                              |              | 32,849             | 13,833                                 | 9,571                           | 9,445                           | 0                              |          |
| Civilian Pay                                                                                          |              | 97,382             | 51,269                                 | 1,139                           | 27,327                          | 17,647                         |          |
| Reserve & National Guard Pay                                                                          |              | 83,549             | 49,381                                 | 13,487                          | 20,681                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 163,616            | 55,824                                 | 50,813                          | 56,979                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 1,497,124          | 576,297                                | 637,701                         | 126,046                         | 157,080                        |          |
| Supply Contracts                                                                                      |              | 1,122,487          | 409,653                                | 543,026                         | 50,339                          | 119,469                        |          |
| R&D Contracts                                                                                         |              | 167,960            | 85,438                                 | 25,792                          | 29,325                          | 27,405                         |          |
| Service Contracts                                                                                     |              | 153,737            | 28,597                                 | 68,883                          | 46,051                          | 10,206                         |          |
| Construction Contracts                                                                                |              | 1,711              | 1,380                                  | 0                               | 331                             | 0                              |          |
| Civil Function Contracts                                                                              |              | 51,229             | 51,229                                 | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                        | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                     |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Minneapolis                                                                                           | \$458,761    | \$69,883           | \$388,878                              | Minneapolis                     | 898                             | 365                            | 533      |
| Brooklyn Park                                                                                         | 294,608      | 2,275              | 292,333                                | St. Paul                        | 858                             | 44                             | 814      |
| St. Paul                                                                                              | 274,529      | 53,977             | 220,552                                | Duluth                          | 434                             | 111                            | 323      |
| Hopkins                                                                                               | 150,524      | 2,864              | 147,660                                | Ft Snelling Mil Res             | 399                             | 255                            | 144      |
| Bloomington                                                                                           | 132,462      | 6,403              | 126,059                                | Camp Ripley                     | 330                             | 0                              | 330      |
| Edina                                                                                                 | 74,578       | 2,210              | 72,368                                 | Bloomington                     | 152                             | 6                              | 146      |
| New Brighton                                                                                          | 61,486       | 3,228              | 58,258                                 | New Brighton                    | 71                              | 0                              | 71       |
| Duluth                                                                                                | 37,782       | 27,559             | 10,223                                 | Fridley                         | 64                              | 2                              | 62       |
| Eagan                                                                                                 | 31,619       | 16,310             | 15,309                                 | Edina                           | 28                              | 0                              | 28       |
| Arden Hills                                                                                           | 30,659       | 786                | 29,873                                 | Eagan                           | 27                              | 0                              | 27       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1992                                                                                      |              | \$1,495,588        | \$688,928                              | \$532,010                       | \$140,561                       | \$134,089                      |          |
| Fiscal Year 1991                                                                                      |              | 1,779,751          | 855,607                                | 567,261                         | 166,106                         | 190,777                        |          |
| Fiscal Year 1990                                                                                      |              | 1,749,205          | 718,946                                | 815,239                         | 123,010                         | 92,010                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                     |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description        | Amount                          |                                 |                                |          |
| 1. ALLIANT TECHSYSTEMS INC                                                                            |              | \$570,887          | Ammunition, 75 mm through 125 mm       |                                 | \$192,740                       |                                |          |
| 2. FMC CORPORATION                                                                                    |              | 225,896            | Launchers, Guided Missile              |                                 | 69,835                          |                                |          |
| 3. UNISYS CORPORATION                                                                                 |              | 174,967            | Electronic Modules                     |                                 | 133,010                         |                                |          |
| 4. CERIDIAN CORPORATION                                                                               |              | 158,078            | Miscellaneous Communication Equipment  |                                 | 51,243                          |                                |          |
| 5. HONEYWELL INC                                                                                      |              | 74,184             | Radar Equipment, Airborne              |                                 | 19,287                          |                                |          |
| Total of Above                                                                                        |              | \$1,204,012        | ( 80.4% of total awards over \$25,000) |                                 |                                 |                                |          |

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# MAP NO. 25

## MISSISSIPPI



# MISSISSIPPI

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total       | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |  |
|-------------------------------------------|--|-------------|-----------|---------------------------|-----------|--------------------------------|--|
| I. Personnel - Total                      |  | 51,178      | 25,166    | 8,567                     | 17,048    | 397                            |  |
| Active Duty Military                      |  | 12,566      | 261       | 3,209                     | 9,096     | 0                              |  |
| Civilian                                  |  | 10,804      | 4,661     | 2,895                     | 2,851     | 397                            |  |
| Reserve & National Guard                  |  | 27,808      | 20,244    | 2,463                     | 5,101     | 0                              |  |
| II. Expenditures - Total                  |  | \$2,742,833 | \$547,837 | \$1,395,362               | \$583,669 | \$215,965                      |  |
| A. Payroll Outlays - Total                |  | 1,167,446   | 293,472   | 395,211                   | 466,886   | 11,877                         |  |
| Active Duty Military Pay                  |  | 424,336     | 7,890     | 194,343                   | 222,103   | 0                              |  |
| Civilian Pay                              |  | 377,223     | 165,396   | 114,173                   | 85,777    | 11,877                         |  |
| Reserve & National Guard Pay              |  | 71,015      | 43,683    | 3,594                     | 23,738    | 0                              |  |
| Retired Military Pay                      |  | 294,872     | 76,503    | 83,101                    | 135,268   | 0                              |  |
| B. Prime Contracts Over \$25,000<br>Total |  | 1,575,387   | 254,365   | 1,000,151                 | 116,783   | 204,088                        |  |
| Supply Contracts                          |  | 1,038,001   | 30,712    | 795,324                   | 8,132     | 203,833                        |  |
| R&D Contracts                             |  | 32,565      | 5,186     | 26,631                    | 748       | 0                              |  |
| Service Contracts                         |  | 382,433     | 110,065   | 164,791                   | 107,322   | 255                            |  |
| Construction Contracts                    |  | 19,289      | 5,303     | 13,405                    | 581       | 0                              |  |
| Civil Function Contracts                  |  | 103,099     | 103,099   | 0                         | 0         | 0                              |  |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Pascagoula                         | \$891,395    | \$83,880           | \$807,515          | Keesler AFB                     | 9,561                           | 7,467                   | 2,094    |
| Biloxi                             | 347,606      | 286,532            | 61,074             | Vicksburg                       | 3,027                           | 1                       | 3,026    |
| Gulfport                           | 247,359      | 143,109            | 104,250            | Meridian                        | 2,431                           | 1,780                   | 651      |
| Vicksburg                          | 216,915      | 123,447            | 93,468             | Columbus AFB                    | 1,722                           | 1,348                   | 374      |
| Madison                            | 143,142      | 1,696              | 141,446            | Gulfport                        | 1,706                           | 917                     | 789      |
| Meridian                           | 94,089       | 85,317             | 8,772              | Bay St. Louis                   | 1,521                           | 104                     | 1,417    |
| Columbus AFB                       | 88,968       | 54,007             | 34,961             | Pascagoula                      | 886                             | 294                     | 592      |
| Bay St. Louis                      | 78,149       | 74,410             | 3,739              | Jackson                         | 406                             | 170                     | 236      |
| Terza                              | 64,541       | 0                  | 64,541             | Flowood                         | 356                             | 0                       | 356      |
| Jackson                            | 51,572       | 35,619             | 15,953             | Biloxi                          | 314                             | 273                     | 41       |

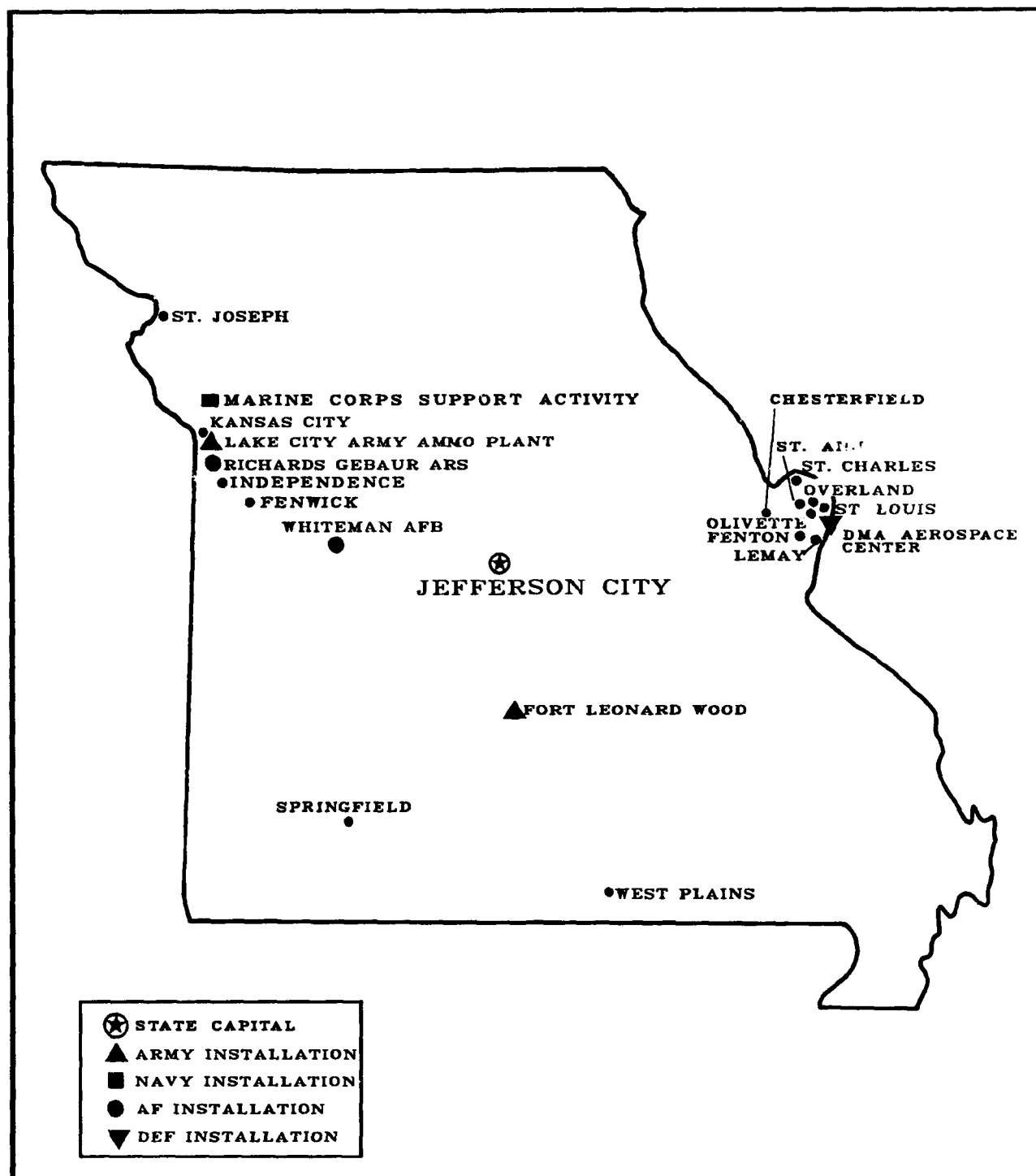
| Prime Contracts Over \$25,000<br>(Prior Three Years) |  | Total       | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|--|-------------|-----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1992                                     |  | \$2,566,969 | \$295,282 | \$2,062,956               | \$103,875 | \$104,856                      |
| Fiscal Year 1991                                     |  | 1,792,342   | 247,054   | 1,304,972                 | 108,981   | 131,335                        |
| Fiscal Year 1990                                     |  | 1,429,048   | 189,894   | 1,090,309                 | 96,092    | 52,753                         |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|-----------|
|                                                                                                       |                 | FSC or Service Code Description            | Amount    |
| 1. LITTON INDUSTRIES INC                                                                              | \$788,812       | Destroyers                                 | \$452,874 |
| 2. RAYTHEON COMPANY                                                                                   | 138,751         | Maint & Repair of Eq/Miscellaneous Equipme | 87,321    |
| 3. BARRETT REFINING CORPORATION                                                                       | 119,059         | Liquid Propellants & Fuel, Petroleum Base  | 119,000   |
| 4. TRINITY INDUSTRIES INC                                                                             | 73,632          | Special Service Vessels                    | 39,369    |
| 5. GENERAL MOTORS CORPORATION                                                                         | 44,608          | Torpedo Inert Components                   | 44,608    |
| Total of Above                                                                                        | \$1,164,862     | ( 73.9% of total awards over \$25,000)     |           |

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# MAP NO. 26

## MISSOURI



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# MISSOURI

FISCAL YEAR 1993

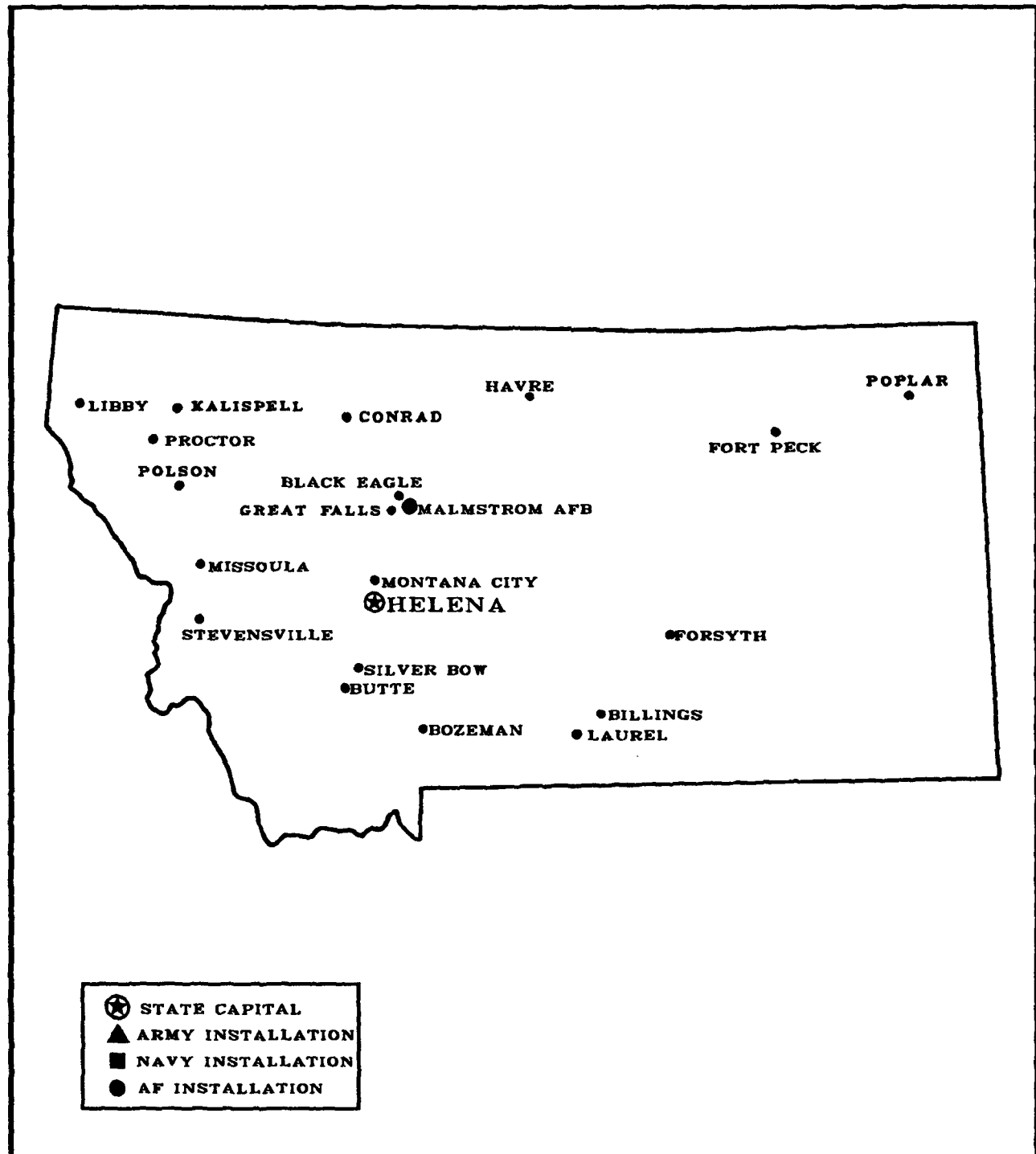
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                                                                                            |              | Total                                                                    | Army                                     | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------------------------------------------------------------------|------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                                                                                              |              | 75,931                                                                   | 47,944                                   | 10,983                          | 11,373                          | 5,631                          |          |
| Active Duty Military                                                                                                                                                              |              | 15,425                                                                   | 10,557                                   | 783                             | 4,085                           | 0                              |          |
| Civilian                                                                                                                                                                          |              | 17,179                                                                   | 10,112                                   | 156                             | 1,280                           | 5,631                          |          |
| Reserve & National Guard                                                                                                                                                          |              | 43,327                                                                   | 27,275                                   | 10,044                          | 6,008                           | 0                              |          |
| II. Expenditures - Total                                                                                                                                                          |              | \$7,118,535                                                              | \$1,463,269                              | \$3,713,355                     | \$1,666,688                     | \$275,223                      |          |
| A. Payroll Outlays - Total                                                                                                                                                        |              | 1,512,651                                                                | 845,408                                  | 153,353                         | 319,441                         | 194,449                        |          |
| Active Duty Military Pay                                                                                                                                                          |              | 468,782                                                                  | 343,210                                  | 26,678                          | 98,894                          | 0                              |          |
| Civilian Pay                                                                                                                                                                      |              | 524,291                                                                  | 269,102                                  | 5,591                           | 55,149                          | 194,449                        |          |
| Reserve & National Guard Pay                                                                                                                                                      |              | 113,965                                                                  | 75,607                                   | 16,352                          | 22,006                          | 0                              |          |
| Retired Military Pay                                                                                                                                                              |              | 405,613                                                                  | 157,489                                  | 104,732                         | 143,392                         | 0                              |          |
| B. Prime Contracts Over \$25,000                                                                                                                                                  |              |                                                                          |                                          |                                 |                                 |                                |          |
| Total                                                                                                                                                                             |              | 5,605,884                                                                | 617,861                                  | 3,560,002                       | 1,347,247                       | 80,774                         |          |
| Supply Contracts                                                                                                                                                                  |              | 3,927,965                                                                | 101,892                                  | 2,577,333                       | 1,178,423                       | 70,317                         |          |
| R&D Contracts                                                                                                                                                                     |              | 794,988                                                                  | 74,219                                   | 655,273                         | 61,731                          | 3,765                          |          |
| Service Contracts                                                                                                                                                                 |              | 743,619                                                                  | 313,604                                  | 321,062                         | 102,581                         | 6,372                          |          |
| Construction Contracts                                                                                                                                                            |              | 89,097                                                                   | 77,931                                   | 6,334                           | 4,512                           | 320                            |          |
| Civil Function Contracts                                                                                                                                                          |              | 50,215                                                                   | 50,215                                   | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                                                                                                | Expenditures |                                                                          |                                          | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                                                                                                   | Total        | Payroll<br>Outlays                                                       | Prime<br>Contracts                       |                                 | Total                           | Active Duty<br>Military        | Civilian |
| St. Louis                                                                                                                                                                         | \$5,442,480  | \$348,825                                                                | \$5,093,655                              | Fort Leonard Wood               | 11,281                          | 9,626                          | 1,655    |
| Fort Leonard Wood                                                                                                                                                                 | 433,807      | 346,717                                                                  | 87,090                                   | St. Louis                       | 9,687                           | 896                            | 8,791    |
| Whiteman AFB                                                                                                                                                                      | 204,290      | 112,647                                                                  | 91,643                                   | Whiteman AFB                    | 4,235                           | 3,738                          | 497      |
| Kansas City                                                                                                                                                                       | 179,054      | 109,275                                                                  | 69,779                                   | Kansas City                     | 2,516                           | 619                            | 1,897    |
| Lake City AAP                                                                                                                                                                     | 132,044      | 0                                                                        | 132,044                                  | Overland                        | 1,665                           | 2                              | 1,663    |
| Springfield                                                                                                                                                                       | 33,861       | 30,078                                                                   | 3,783                                    | Lemay                           | 369                             | 18                             | 351      |
| Chesterfield                                                                                                                                                                      | 27,501       | 3,496                                                                    | 24,005                                   | Richards-Gebaur ARS             | 346                             | 3                              | 343      |
| Richards-Gebaur ARS                                                                                                                                                               | 26,374       | 19,206                                                                   | 7,168                                    | Jefferson City                  | 340                             | 34                             | 306      |
| Jefferson City                                                                                                                                                                    | 22,756       | 21,002                                                                   | 1,754                                    | St. Ann                         | 299                             | 0                              | 299      |
| St. Joseph                                                                                                                                                                        | 12,383       | 9,894                                                                    | 2,489                                    | St. Joseph                      | 215                             | 9                              | 206      |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                                                                                              |              | Total                                                                    | Army                                     | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1992                                                                                                                                                                  |              | \$3,714,105                                                              | \$728,965                                | \$2,653,496                     | \$267,204                       | \$64,440                       |          |
| Fiscal Year 1991                                                                                                                                                                  |              | 6,298,111                                                                | 758,164                                  | 3,688,878                       | 1,759,280                       | 91,789                         |          |
| Fiscal Year 1990                                                                                                                                                                  |              | 6,063,901                                                                | 613,419                                  | 3,179,000                       | 2,178,204                       | 93,278                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State                                                                             |              | Total<br>Amount                                                          | Major Area of Work                       |                                 |                                 |                                |          |
|                                                                                                                                                                                   |              |                                                                          | FSC or Service Code Description          | Amount                          |                                 |                                |          |
| 1. MCDONNELL DOUGLAS CORPORATION<br>2. OLIN CORPORATION<br>3. ESCO ELECTRONICS CORPORATION<br>4. LIGHT HELICOPTER TURBINE ENG<br>5. MORTENSON M A COMPANIES<br><br>Total of Above |              | \$4,687,689<br>130,716<br>121,585<br>67,524<br>40,653<br><br>\$5,048,167 | Aircraft Fixed Wing                      | \$3,003,323                     |                                 |                                |          |
|                                                                                                                                                                                   |              |                                                                          | Operation/Ammunition Facilities          | 130,716                         |                                 |                                |          |
|                                                                                                                                                                                   |              |                                                                          | Antennas, Waveguides & Related Equipment | 26,038                          |                                 |                                |          |
|                                                                                                                                                                                   |              |                                                                          | RDTE/Aircraft-Engineering Development    | 65,124                          |                                 |                                |          |
|                                                                                                                                                                                   |              |                                                                          | Maintenance Buildings                    | 31,672                          |                                 |                                |          |
|                                                                                                                                                                                   |              |                                                                          | ( 90.1% of total awards over \$25,000)   |                                 |                                 |                                |          |

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# MAP NO. 27

## MONTANA



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# MONTANA

FISCAL YEAR 1993

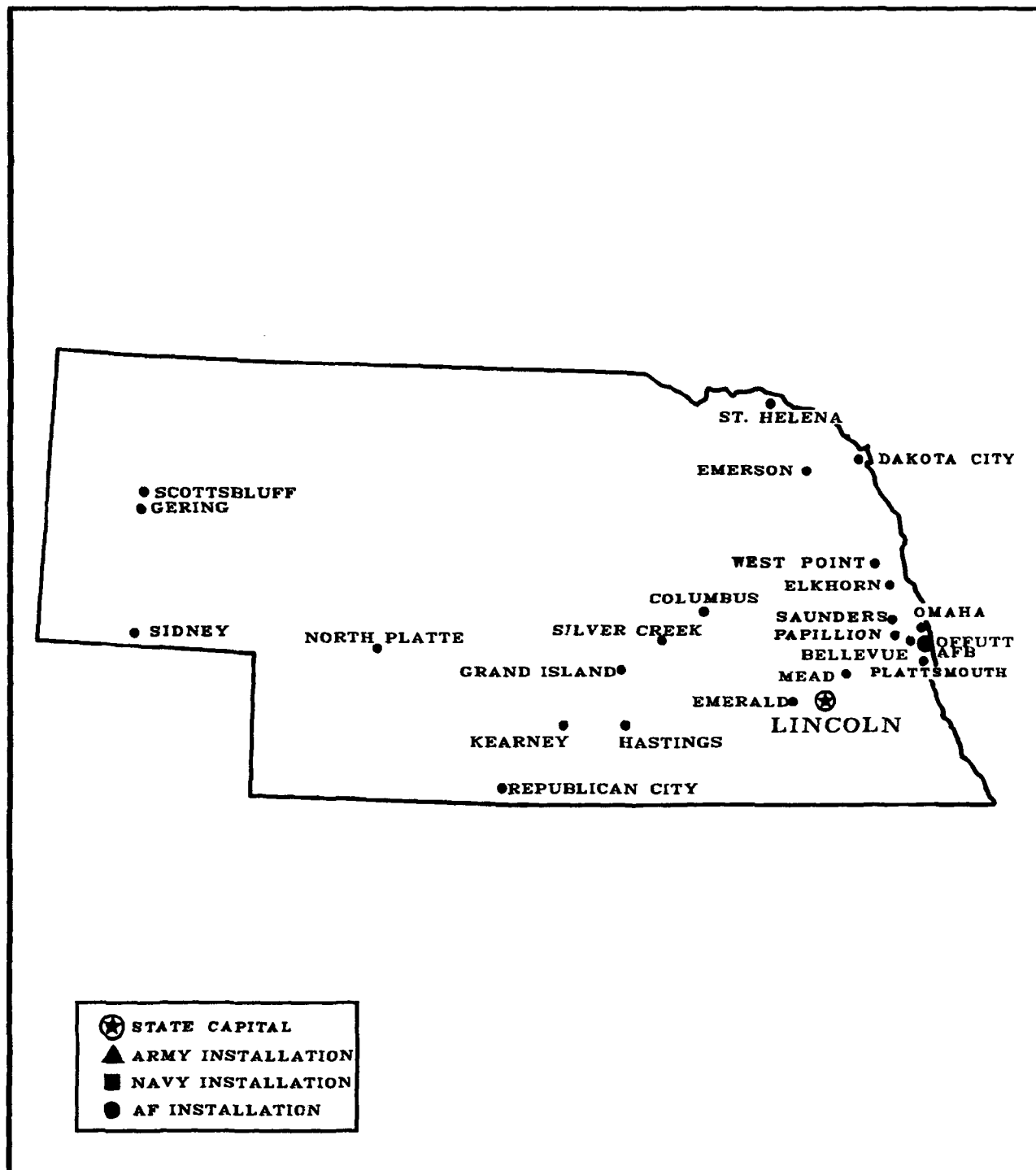
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|-------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 15,154             | 6,533                                     | 1,323                           | 7,228                           | 70                             |          |
| Active Duty Military                                                                                  |              | 4,739              | 28                                        | 18                              | 4,693                           | 0                              |          |
| Civilian                                                                                              |              | 1,222              | 400                                       | 2                               | 750                             | 70                             |          |
| Reserve & National Guard                                                                              |              | 9,193              | 6,105                                     | 1,303                           | 1,785                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$331,903          | \$66,045                                  | \$25,446                        | \$208,307                       | \$32,105                       |          |
| A. Payroll Outlays - Total                                                                            |              | 252,708            | 46,526                                    | 24,741                          | 179,615                         | 1,826                          |          |
| Active Duty Military Pay                                                                              |              | 109,782            | 1,004                                     | 537                             | 108,241                         | 0                              |          |
| Civilian Pay                                                                                          |              | 39,523             | 12,616                                    | 69                              | 25,012                          | 1,826                          |          |
| Reserve & National Guard Pay                                                                          |              | 20,624             | 11,985                                    | 2,364                           | 6,275                           | 0                              |          |
| Retired Military Pay                                                                                  |              | 82,779             | 20,921                                    | 21,771                          | 40,087                          | 0                              |          |
| B. Prime Contracts Over \$25,000                                                                      |              |                    |                                           |                                 |                                 |                                |          |
| Total                                                                                                 |              | 79,195             | 19,519                                    | 705                             | 28,692                          | 30,279                         |          |
| Supply Contracts                                                                                      |              | 39,956             | 5,430                                     | 705                             | 4,918                           | 28,903                         |          |
| R&D Contracts                                                                                         |              | 347                | 297                                       | 0                               | 50                              | 0                              |          |
| Service Contracts                                                                                     |              | 33,142             | 9,640                                     | 0                               | 22,126                          | 1,376                          |          |
| Construction Contracts                                                                                |              | 3,863              | 2,265                                     | 0                               | 1,598                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 1,887              | 1,887                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                           | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                        |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Malstrom AFB                                                                                          | \$152,027    | \$120,712          | \$31,315                                  | Malstrom AFB                    | 5,035                           | 4,546                          | 489      |
| Great Falls                                                                                           | 52,624       | 37,232             | 15,392                                    | Great Falls                     | 369                             | 55                             | 314      |
| Billings                                                                                              | 23,263       | 9,508              | 13,755                                    | Helena                          | 273                             | 10                             | 263      |
| Helena                                                                                                | 16,444       | 15,112             | 1,332                                     | Forsyth                         | 69                              | 65                             | 4        |
| Polson                                                                                                | 8,882        | 1,030              | 7,852                                     | Fort Peck                       | 42                              | 0                              | 42       |
| Missoula                                                                                              | 6,350        | 6,252              | 98                                        | Butte                           | 37                              | 22                             | 15       |
| Bozeman                                                                                               | 5,814        | 5,268              | 546                                       | Billings                        | 35                              | 21                             | 14       |
| Poplar                                                                                                | 4,882        | 166                | 4,716                                     | Libby                           | 32                              | 0                              | 32       |
| Butte                                                                                                 | 3,465        | 3,414              | 51                                        | Bozeman                         | 18                              | 5                              | 13       |
| Libby                                                                                                 | 2,711        | 2,261              | 450                                       | Missoula                        | 16                              | 9                              | 7        |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1992                                                                                      |              | \$56,068           | \$15,848                                  | \$2,908                         | \$22,375                        | \$14,937                       |          |
| Fiscal Year 1991                                                                                      |              | 82,340             | 38,276                                    | 1,325                           | 25,352                          | 17,387                         |          |
| Fiscal Year 1990                                                                                      |              | 68,824             | 25,341                                    | 823                             | 19,705                          | 22,955                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                        |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description           |                                 |                                 | Amount                         |          |
| 1. EXXON CORPORATION                                                                                  |              | \$13,648           | Liquid Propellants & Fuel, Petroleum Base |                                 |                                 | \$13,648                       |          |
| 2. MONTANA REFINING CO                                                                                |              | 10,009             | Liquid Propellants & Fuel, Petroleum Base |                                 |                                 | 10,009                         |          |
| 3. TECHNICAL & MGT SVCS CORP                                                                          |              | 7,852              | Msl Aircraft Accessories and Components   |                                 |                                 | 2,940                          |          |
| 4. A & S TRIBAL INDUSTRIES                                                                            |              | 4,666              | Medical Sets, Kits and Outfits            |                                 |                                 | 4,298                          |          |
| 5. TALCOTT JAMES CONSTRUCTION                                                                         |              | 3,232              | All Other Non-Building Facilities         |                                 |                                 | 1,573                          |          |
| Total of Above                                                                                        |              | \$39,407           | ( 49.8% of total awards over \$25,000)    |                                 |                                 |                                |          |

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# MAP NO. 28

## NEBRASKA



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# NEBRASKA

FISCAL YEAR 1993

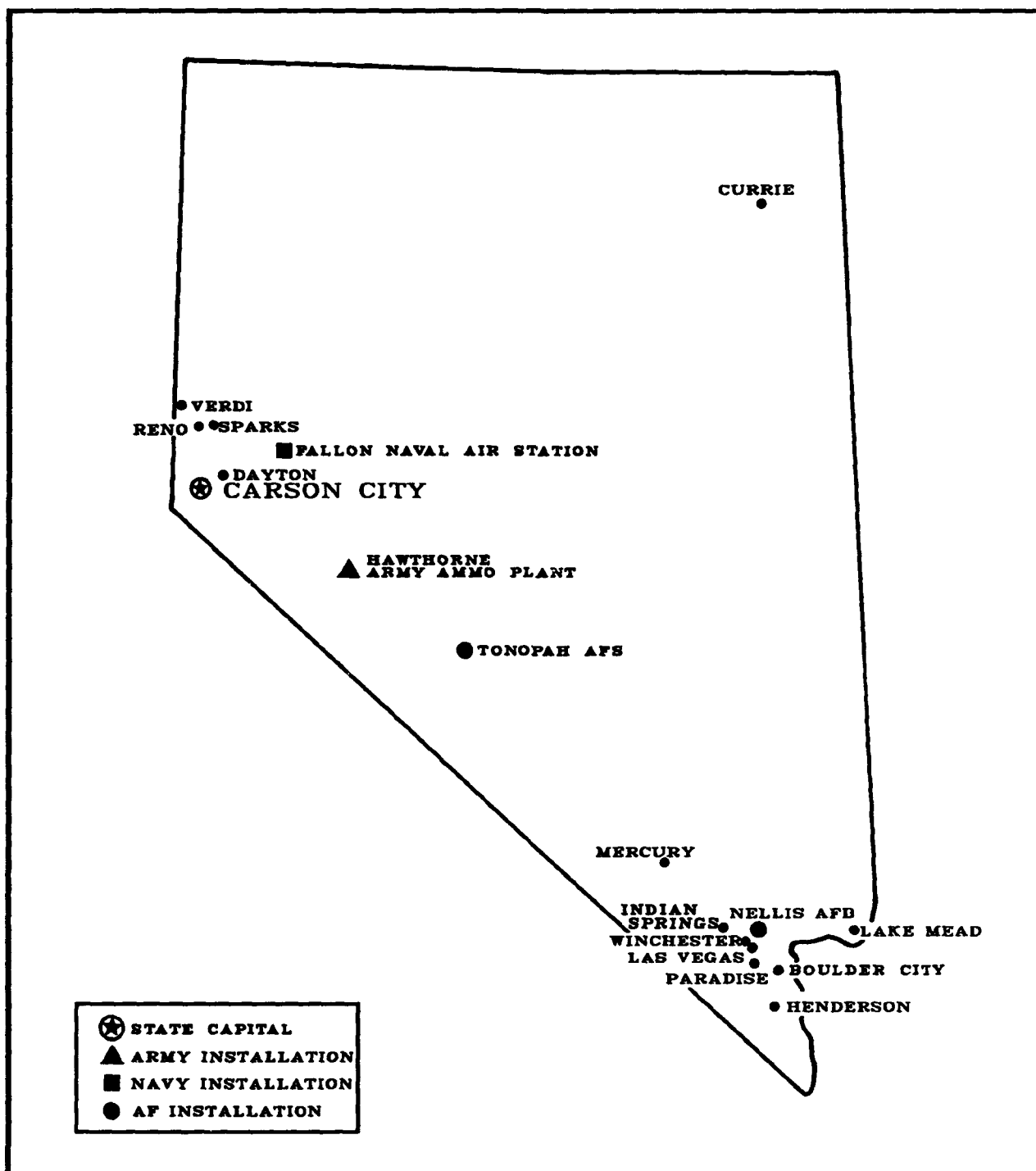
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|--------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 27,861          | 11,372                                     | 2,597                        | 13,753                          | 139                      |          |
| Active Duty Military                                                                            |              | 9,869           | 79                                         | 482                          | 9,308                           | 0                        |          |
| Civilian                                                                                        |              | 3,690           | 1,935                                      | 37                           | 1,579                           | 139                      |          |
| Reserve & National Guard                                                                        |              | 14,302          | 9,358                                      | 2,078                        | 2,866                           | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$927,723       | \$187,495                                  | \$48,613                     | \$617,618                       | \$73,997                 |          |
| A. Payroll Outlays - Total                                                                      |              | 625,659         | 116,492                                    | 46,881                       | 458,539                         | 3,747                    |          |
| Active Duty Military Pay                                                                        |              | 304,330         | 2,903                                      | 17,416                       | 284,011                         | 0                        |          |
| Civilian Pay                                                                                    |              | 125,114         | 70,752                                     | 1,245                        | 49,370                          | 3,747                    |          |
| Reserve & National Guard Pay                                                                    |              | 28,388          | 17,274                                     | 3,987                        | 7,127                           | 0                        |          |
| Retired Military Pay                                                                            |              | 167,827         | 25,563                                     | 24,233                       | 118,031                         | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 302,064         | 71,003                                     | 1,732                        | 159,079                         | 70,250                   |          |
| Supply Contracts                                                                                |              | 112,465         | 26,079                                     | 1,269                        | 26,397                          | 58,720                   |          |
| R&D Contracts                                                                                   |              | 10,990          | 69                                         | 0                            | 10,921                          | 0                        |          |
| Service Contracts                                                                               |              | 139,304         | 8,545                                      | 463                          | 118,766                         | 11,530                   |          |
| Construction Contracts                                                                          |              | 12,138          | 9,143                                      | 0                            | 2,995                           | 0                        |          |
| Civil Function Contracts                                                                        |              | 27,167          | 27,167                                     | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                            | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                            |                              | Total                           | Active Duty Military     | Civilian |
| Offutt AFB                                                                                      | \$443,012    | \$327,804       | \$115,208                                  | Offutt AFB                   | 10,634                          | 9,183                    | 1,451    |
| Omaha                                                                                           | 207,844      | 141,716         | 66,128                                     | Omaha                        | 1,996                           | 472                      | 1,524    |
| Bellevue                                                                                        | 90,417       | 37,502          | 52,915                                     | Lincoln                      | 613                             | 87                       | 526      |
| Lincoln                                                                                         | 66,836       | 36,849          | 29,987                                     | Elkhorn                      | 61                              | 59                       | 2        |
| Dakota City                                                                                     | 12,551       | 55              | 12,496                                     | St. Helena                   | 56                              | 0                        | 56       |
| Emerald                                                                                         | 11,031       | 11,031          | 0                                          | Bellevue                     | 30                              | 30                       | 0        |
| Scottsbluff                                                                                     | 6,392        | 1,290           | 5,102                                      | Silver Creek                 | 22                              | 22                       | 0        |
| Sidney                                                                                          | 5,718        | 528             | 5,190                                      | Kearney                      | 21                              | 7                        | 14       |
| Plattsmouth                                                                                     | 4,584        | 4,528           | 56                                         | Mead                         | 19                              | 0                        | 19       |
| Hastings                                                                                        | 4,117        | 2,220           | 1,897                                      | Republican City              | 13                              | 0                        | 13       |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$296,584       | \$58,716                                   | \$7,500                      | \$169,750                       | \$60,618                 |          |
| Fiscal Year 1991                                                                                |              | 253,020         | 29,826                                     | 3,390                        | 167,724                         | 52,080                   |          |
| Fiscal Year 1990                                                                                |              | 241,543         | 15,035                                     | 10,447                       | 157,016                         | 59,045                   |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                         |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description            |                              |                                 | Amount                   |          |
| 1. STERLING SOFTWARE INC                                                                        |              | \$26,189        | Automated Info System Design & Integration |                              |                                 | \$16,538                 |          |
| 2. GENERAL DYNAMICS CORPORATION                                                                 |              | 22,685          | ADPE Configuration                         |                              |                                 | 12,326                   |          |
| 3. AKSARBEN FOODS INC                                                                           |              | 18,386          | Meat, Poultry and Fish                     |                              |                                 | 18,386                   |          |
| 4. TELEX COMMUNICATION GROUP INC                                                                |              | 12,787          | Antennas, Waveguides & Related Equipment   |                              |                                 | 12,722                   |          |
| 5. BRUNSWICK CORPORATION                                                                        |              | 12,456          | Msl Aircraft Accessories and Components    |                              |                                 | 12,400                   |          |
| Total of Above                                                                                  |              | \$92,503        | ( 30.6% of total awards over \$25,000)     |                              |                                 |                          |          |

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# MAP NO. 29

## NEVADA



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Operations and Reports

# NEVADA

FISCAL YEAR 1993

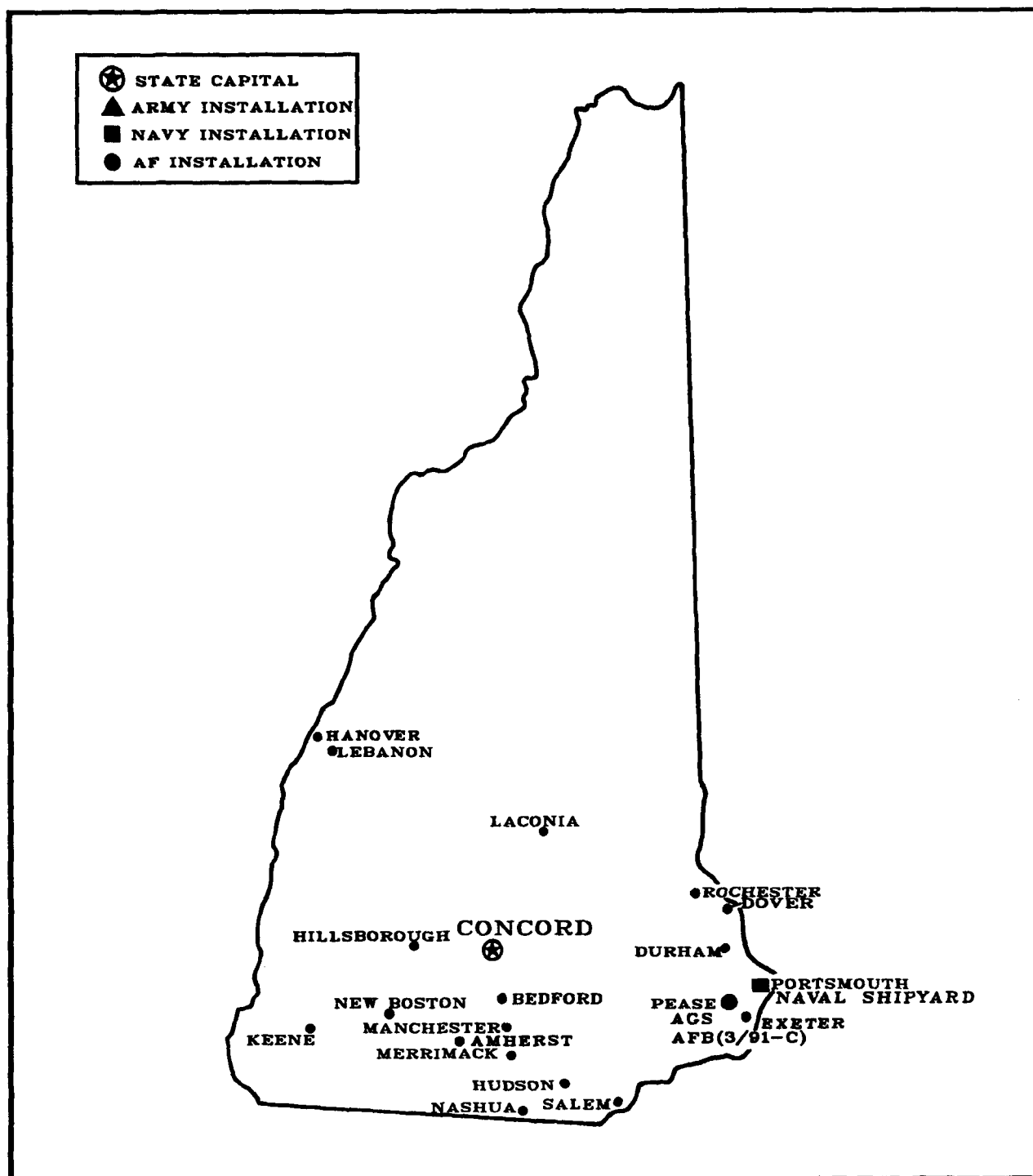
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                                         |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|--------------------------------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                                           |              | 18,561             | 4,165                                      | 3,201                           | 11,020                          | 175                            |          |
| Active Duty Military                                                                                                           |              | 8,267              | 14                                         | 1,116                           | 7,137                           | 0                              |          |
| Civilian                                                                                                                       |              | 2,088              | 261                                        | 369                             | 1,283                           | 175                            |          |
| Reserve & National Guard                                                                                                       |              | 8,206              | 3,890                                      | 1,716                           | 2,600                           | 0                              |          |
| II. Expenditures - Total                                                                                                       |              | \$836,390          | \$144,406                                  | \$181,993                       | \$494,735                       | \$15,256                       |          |
| A. Payroll Outlays - Total                                                                                                     |              | 600,541            | 70,398                                     | 128,234                         | 396,799                         | 5,110                          |          |
| Active Duty Military Pay                                                                                                       |              | 216,972            | 486                                        | 29,689                          | 186,797                         | 0                              |          |
| Civilian Pay                                                                                                                   |              | 65,628             | 7,948                                      | 11,437                          | 41,133                          | 5,110                          |          |
| Reserve & National Guard Pay                                                                                                   |              | 13,408             | 5,397                                      | 2,641                           | 5,370                           | 0                              |          |
| Retired Military Pay                                                                                                           |              | 304,533            | 56,567                                     | 84,467                          | 163,499                         | 0                              |          |
| B. Prime Contracts Over \$25,000                                                                                               |              |                    |                                            |                                 |                                 |                                |          |
| Total                                                                                                                          |              | 235,849            | 74,008                                     | 53,759                          | 97,936                          | 10,146                         |          |
| Supply Contracts                                                                                                               |              | 34,356             | 1,840                                      | 10,450                          | 15,212                          | 6,854                          |          |
| R&D Contracts                                                                                                                  |              | 5,469              | 1,077                                      | 991                             | 1,585                           | 1,816                          |          |
| Service Contracts                                                                                                              |              | 145,562            | 39,163                                     | 32,849                          | 72,074                          | 1,476                          |          |
| Construction Contracts                                                                                                         |              | 41,033             | 22,499                                     | 9,469                           | 9,065                           | 0                              |          |
| Civil Function Contracts                                                                                                       |              | 9,429              | 9,429                                      | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                                             | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                                                | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Nellis AFB                                                                                                                     | \$326,384    | \$213,991          | \$112,393                                  | Nellis AFB                      | 8,038                           | 7,039                          | 999      |
| Las Vegas                                                                                                                      | 152,499      | 142,975            | 9,524                                      | Fallon                          | 1,444                           | 1,077                          | 367      |
| Fallon                                                                                                                         | 89,674       | 48,400             | 41,274                                     | Reno                            | 390                             | 83                             | 307      |
| Reno                                                                                                                           | 38,069       | 35,253             | 2,816                                      | Las Vegas                       | 160                             | 33                             | 127      |
| Hawthorne AAP                                                                                                                  | 34,028       | 0                  | 34,028                                     | Carson City                     | 132                             | 5                              | 127      |
| Henderson                                                                                                                      | 19,974       | 19,911             | 63                                         | Hawthorne                       | 68                              | 3                              | 65       |
| Sparks                                                                                                                         | 19,037       | 11,061             | 7,976                                      | Indian Springs                  | 50                              | 1                              | 49       |
| Carson City                                                                                                                    | 17,133       | 16,237             | 896                                        | Mercury                         | 31                              | 4                              | 27       |
| Verdi                                                                                                                          | 14,497       | 202                | 14,295                                     | Henderson                       | 13                              | 0                              | 13       |
| Boulder City                                                                                                                   | 6,558        | 5,847              | 711                                        | Tonopah                         | 8                               | 8                              | 0        |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                                           |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1992                                                                                                               |              | \$243,308          | \$63,560                                   | \$64,531                        | \$103,684                       | \$11,533                       |          |
| Fiscal Year 1991                                                                                                               |              | 249,598            | 100,131                                    | 37,477                          | 97,918                          | 14,072                         |          |
| Fiscal Year 1990                                                                                                               |              | 182,713            | 56,906                                     | 19,987                          | 98,282                          | 7,538                          |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State                          |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                                                |              |                    | FSC or Service Code Description            | Amount                          |                                 |                                |          |
| 1. LORAL CORP<br>2. DAY & ZIMMERMANN/BASIL CORP JV<br>3. SIERRA NEVADA CORPORATION<br>4. DYNCORP<br>5. MORTENSON M A COMPANIES |              | \$49,319           | Operation/Electronic & Communication Facil |                                 | \$48,741                        |                                |          |
|                                                                                                                                |              | 33,368             | Operation/Ammunition Facilities            |                                 | 33,368                          |                                |          |
|                                                                                                                                |              | 20,683             | Miscellaneous Communication Equipment      |                                 | 14,075                          |                                |          |
|                                                                                                                                |              | 11,717             | Facilities Operations Support Services     |                                 | 11,717                          |                                |          |
|                                                                                                                                |              | 8,147              | Hospitals & Infirmaries                    |                                 | 8,147                           |                                |          |
| Total of Above                                                                                                                 |              | \$123,234          | ( 52.3% of total awards over \$25,000)     |                                 |                                 |                                |          |

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# MAP NO. 30

## NEW HAMPSHIRE



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# NEW HAMPSHIRE

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|--|-----------|-----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      |  | 9,115     | 5,478     | 1,486                     | 1,983     | 168                            |
| Active Duty Military                      |  | 344       | 17        | 182                       | 145       | 0                              |
| Civilian                                  |  | 1,372     | 600       | 305                       | 299       | 168                            |
| Reserve & National Guard                  |  | 7,399     | 4,861     | 999                       | 1,539     | 0                              |
| II. Expenditures - Total                  |  | \$627,141 | \$190,227 | \$188,607                 | \$223,717 | \$24,590                       |
| A. Payroll Outlays - Total                |  | 231,077   | 68,590    | 73,050                    | 82,454    | 6,983                          |
| Active Duty Military Pay                  |  | 27,167    | 719       | 20,959                    | 5,489     | 0                              |
| Civilian Pay                              |  | 51,301    | 19,374    | 15,131                    | 9,813     | 6,983                          |
| Reserve & National Guard Pay              |  | 16,012    | 9,194     | 1,346                     | 5,472     | 0                              |
| Retired Military Pay                      |  | 136,597   | 39,303    | 35,614                    | 61,680    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total |  | 396,064   | 121,637   | 115,557                   | 141,263   | 17,607                         |
| Supply Contracts                          |  | 193,734   | 25,239    | 65,149                    | 86,289    | 17,057                         |
| R&D Contracts                             |  | 120,828   | 77,446    | 24,307                    | 19,075    | 0                              |
| Service Contracts                         |  | 51,398    | 5,481     | 26,101                    | 19,266    | 550                            |
| Construction Contracts                    |  | 28,024    | 11,391    | 0                         | 16,633    | 0                              |
| Civil Function Contracts                  |  | 2,080     | 2,080     | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Nashua                             | \$230,232    | \$16,896           | \$213,336          | Portsmouth                      | 524                             | 185                     | 339      |
| Portsmouth                         | 77,433       | 42,036             | 35,397             | Hanover                         | 346                             | 8                       | 338      |
| Pease AGS                          | 51,892       | 21,559             | 30,333             | Pease AGS                       | 306                             | 77                      | 229      |
| Manchester                         | 28,406       | 8,692              | 19,714             | Concord                         | 171                             | 4                       | 167      |
| Hudson                             | 24,319       | 3,959              | 20,360             | Nashua                          | 99                              | 6                       | 93       |
| Salem                              | 20,967       | 1,621              | 19,346             | New Boston                      | 83                              | 23                      | 60       |
| Hanover                            | 13,952       | 13,105             | 847                | Manchester                      | 80                              | 18                      | 62       |
| Merrimack                          | 11,580       | 3,780              | 7,800              | Hudson                          | 14                              | 0                       | 14       |
| Laconia                            | 11,514       | 1,774              | 9,740              | Durham                          | 10                              | 10                      | 0        |
| Bedford                            | 10,432       | 5,824              | 4,608              | Merrimack                       | 9                               | 0                       | 9        |

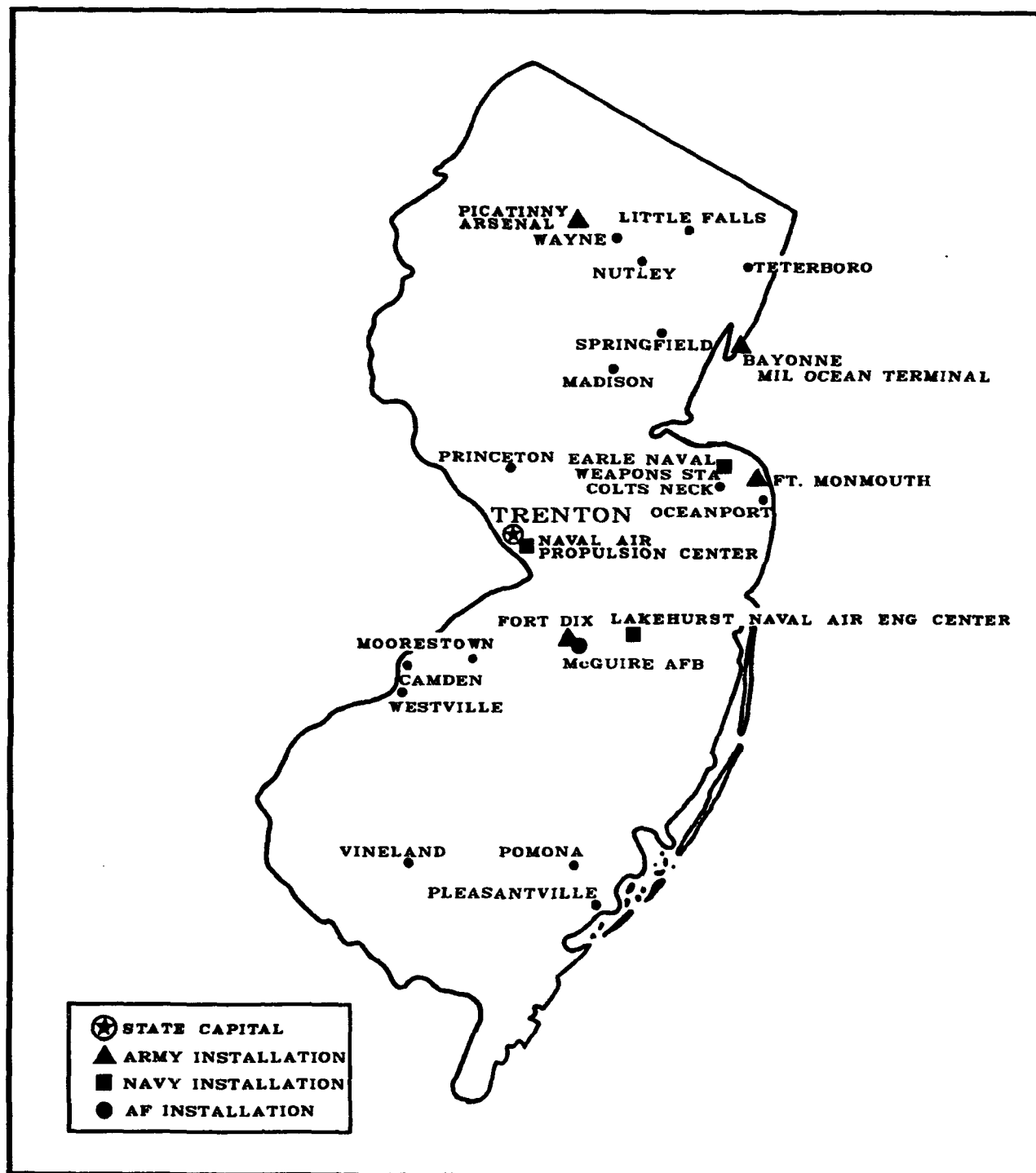
| Prime Contracts Over \$25,000<br>(Prior Three Years) |  | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|--|-----------|-----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1992                                     |  | \$424,396 | \$142,161 | \$145,183                 | \$114,267 | \$22,785                       |
| Fiscal Year 1991                                     |  | 427,057   | 91,048    | 206,355                   | 116,382   | 13,272                         |
| Fiscal Year 1990                                     |  | 390,956   | 99,664    | 140,689                   | 111,199   | 39,404                         |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                       |          |
|-------------------------------------------------------------------------------------------------------|-----------------|------------------------------------------|----------|
|                                                                                                       |                 | FSC or Service Code Description          | Amount   |
| 1. LOCKHEED CORPORATION                                                                               | \$226,999       | ADP Support Equip                        | \$53,971 |
| 2. DIGITAL EQUIPMENT CORPORATION                                                                      | 21,834          | ADPE Configuration                       | 16,009   |
| 3. TYCO LABORATORIES INC                                                                              | 14,833          | Cable, Cord, Wire Assemblies, Comm Equip | 7,752    |
| 4. SEQUA CORPORATION                                                                                  | 10,896          | Flight Instruments                       | 3,463    |
| 5. INTERNATIONAL TECHNOLOGY CORP                                                                      | 10,326          | Pollution Abatement & Control Facilities | 10,326   |
| Total of Above                                                                                        | \$284,888       | ( 71.9% of total awards over \$25,000)   |          |

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# MAP NO. 31

## NEW JERSEY



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# NEW JERSEY

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 | Total       | Army        | Navy & Marine Corps | Air Force | Other Defense Activities |
|----------------------------------------|-------------|-------------|---------------------|-----------|--------------------------|
| I. Personnel - Total                   | 66,066      | 37,821      | 12,336              | 14,026    | 1,883                    |
| Active Duty Military                   | 9,497       | 3,759       | 1,137               | 4,601     | 0                        |
| Civilian                               | 23,015      | 13,351      | 5,849               | 1,932     | 1,883                    |
| Reserve & National Guard               | 33,554      | 20,711      | 5,350               | 7,493     | 0                        |
| II. Expenditures - Total               | \$4,333,810 | \$1,653,418 | \$1,533,528         | \$724,751 | \$422,113                |
| A. Payroll Outlays - Total             | 1,732,979   | 968,417     | 401,913             | 301,937   | 60,712                   |
| Active Duty Military Pay               | 296,156     | 88,638      | 86,994              | 120,524   | 0                        |
| Civilian Pay                           | 1,026,145   | 672,157     | 220,972             | 72,304    | 60,712                   |
| Reserve & National Guard Pay           | 104,017     | 60,959      | 7,484               | 35,574    | 0                        |
| Retired Military Pay                   | 306,661     | 146,663     | 86,463              | 73,535    | 0                        |
| B. Prime Contracts Over \$25,000 Total | 2,600,831   | 685,001     | 1,131,615           | 422,814   | 361,401                  |
| Supply Contracts                       | 933,474     | 130,826     | 387,513             | 91,883    | 323,252                  |
| R&D Contracts                          | 498,032     | 89,376      | 128,084             | 276,214   | 4,358                    |
| Service Contracts                      | 1,078,127   | 377,772     | 614,908             | 51,721    | 33,726                   |
| Construction Contracts                 | 36,630      | 32,459      | 1,110               | 2,996     | 65                       |
| Civil Function Contracts               | 54,568      | 54,568      | 0                   | 0         | 0                        |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Moorestown                      | \$544,136    | \$8,277         | \$535,859       | Fort Monmouth                | 8,049                           | 1,429                | 6,620    |
| Oceanport                       | 542,513      | 383,934         | 158,579         | McGuire AFB                  | 5,838                           | 4,194                | 1,644    |
| Picatinny Arsenal               | 288,383      | 238,899         | 49,484          | Picatinny Arsenal            | 4,583                           | 100                  | 4,483    |
| McGuire AFB                     | 227,918      | 187,171         | 40,747          | Fort Dix                     | 3,440                           | 2,491                | 949      |
| Princeton                       | 222,541      | 1,859           | 220,682         | Bayonne                      | 3,289                           | 136                  | 3,153    |
| Fort Dix                        | 169,123      | 124,316         | 44,807          | Lakehurst                    | 2,532                           | 385                  | 2,147    |
| Wayne                           | 157,159      | 0               | 157,159         | Colts Neck                   | 1,049                           | 275                  | 774      |
| Madison                         | 131,426      | 351             | 131,075         | Trenton                      | 787                             | 25                   | 762      |
| Lakehurst                       | 118,568      | 103,536         | 15,032          | Pleasantville                | 282                             | 0                    | 282      |
| Bayonne                         | 110,210      | 107,004         | 3,206           | Red Bank                     | 247                             | 20                   | 227      |

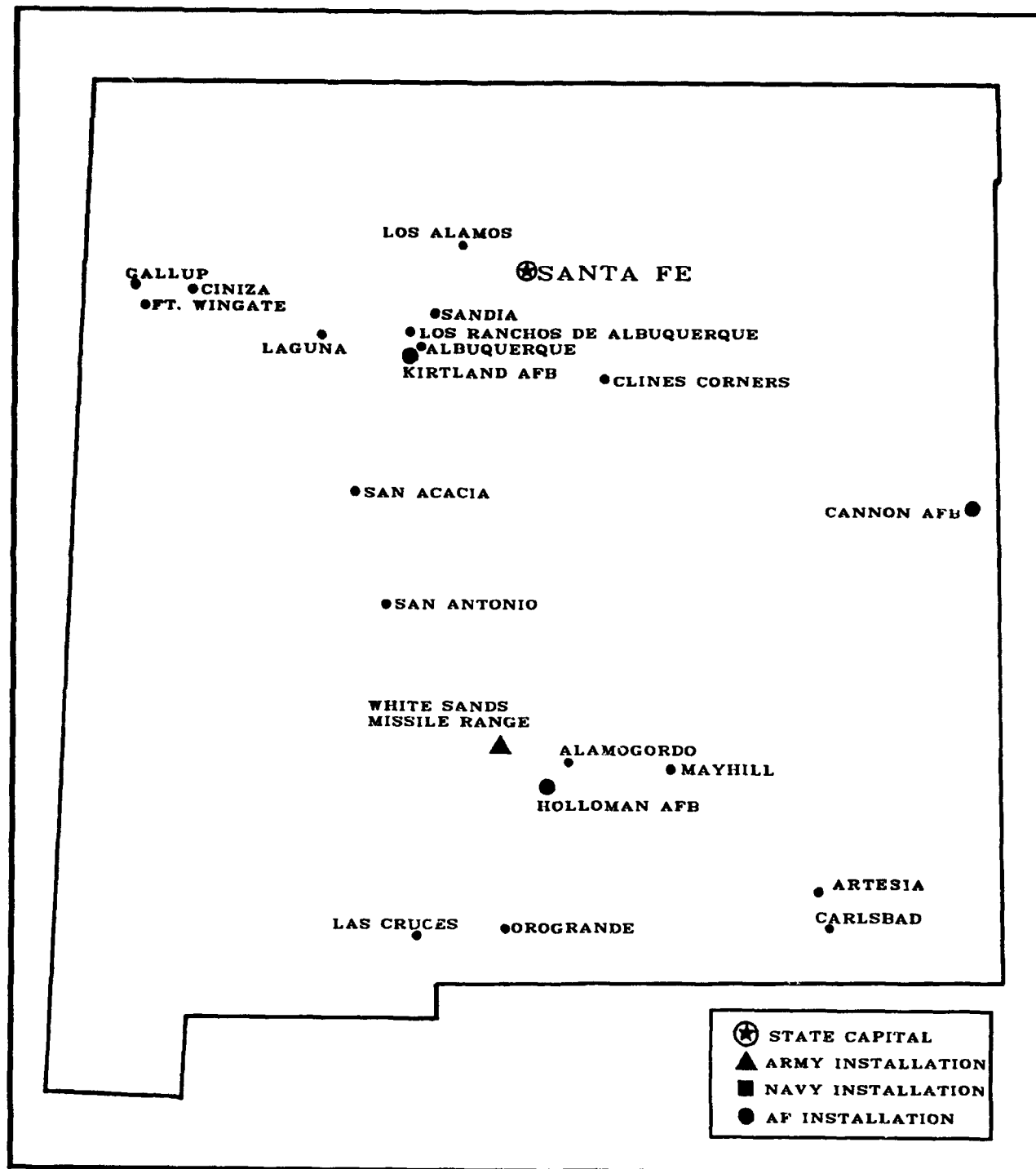
| Prime Contracts Over \$25,000 (Prior Three Years) | Total       | Army      | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------|-------------|-----------|---------------------|-----------|--------------------------|
| Fiscal Year 1992                                  | \$3,318,776 | \$871,684 | \$1,581,746         | \$521,513 | \$343,833                |
| Fiscal Year 1991                                  | 3,492,863   | 730,151   | 1,695,181           | 549,185   | 518,346                  |
| Fiscal Year 1990                                  | 3,668,838   | 791,908   | 1,844,720           | 588,608   | 443,602                  |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------|--------------|--------------------------------------------|-----------|
|                                                                                                 |              | FSC or Service Code Description            | Amount    |
| 1. MARTIN MARIETTA CORPORATION                                                                  | \$794,655    | Miscellaneous Weapons                      | \$240,220 |
| 2. MAERSK INC                                                                                   | 133,075      | Marine Charter For Things                  | 131,075   |
| 3. ASTRONAUTICS CORP OF AMERICA                                                                 | 102,657      | RDTE/Electronics & Communication Eq-Op Sys | 54,928    |
| 4. BAY SHIP MGMT INC                                                                            | 75,877       | Lease/All Other Non-Building Facilities    | 75,877    |
| 5. COASTAL CORPORATION                                                                          | 74,586       | Liquid Propellants & Fuel, Petroleum Base  | 66,007    |
| Total of Above                                                                                  | \$1,180,850  | ( 45.4% of total awards over \$25,000)     |           |

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# MAP NO. 32

## NEW MEXICO



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# NEW MEXICO

FISCAL YEAR 1993

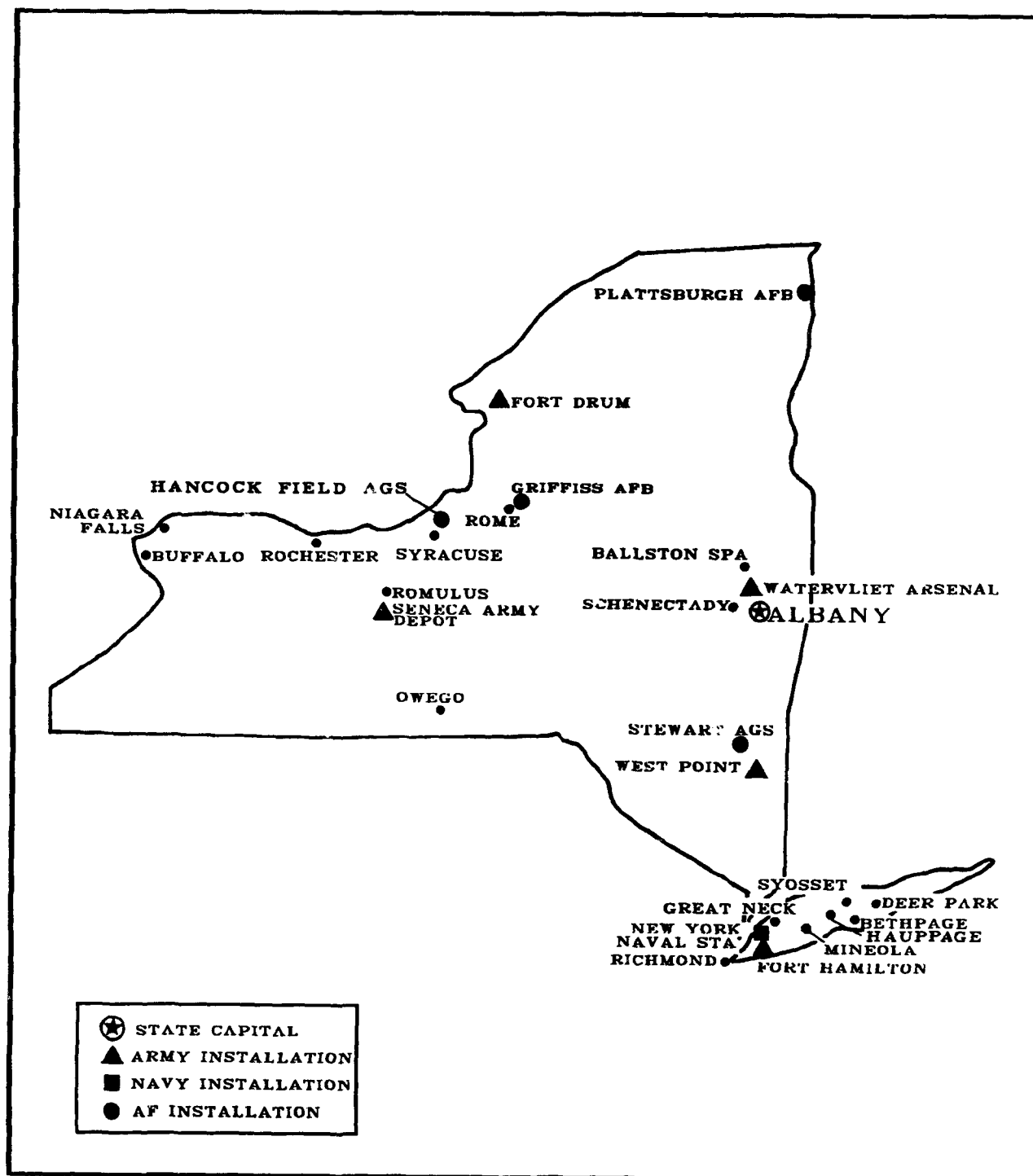
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                        | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|---------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 37,470             | 13,151                                      | 2,538                           | 20,895                          | 886                            |          |
| Active Duty Military                                                                                  |              | 15,664             | 1,005                                       | 375                             | 14,284                          | 0                              |          |
| Civilian                                                                                              |              | 8,513              | 3,664                                       | 128                             | 3,835                           | 886                            |          |
| Reserve & National Guard                                                                              |              | 13,293             | 8,482                                       | 2,035                           | 2,776                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$1,875,315        | \$579,249                                   | \$105,973                       | \$1,001,735                     | \$188,358                      |          |
| A. Payroll Outlays - Total                                                                            |              | 1,065,569          | 295,864                                     | 72,975                          | 671,628                         | 25,102                         |          |
| Active Duty Military Pay                                                                              |              | 409,924            | 34,283                                      | 12,116                          | 363,525                         | 0                              |          |
| Civilian Pay                                                                                          |              | 332,719            | 171,243                                     | 6,252                           | 130,122                         | 25,102                         |          |
| Reserve & National Guard Pay                                                                          |              | 23,384             | 13,360                                      | 3,395                           | 6,629                           | 0                              |          |
| Retired Military Pay                                                                                  |              | 299,542            | 76,978                                      | 51,212                          | 171,352                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 809,746            | 283,385                                     | 32,998                          | 330,107                         | 163,256                        |          |
| Supply Contracts                                                                                      |              | 168,758            | 36,484                                      | 6,610                           | 53,280                          | 72,384                         |          |
| R&D Contracts                                                                                         |              | 218,222            | 57,693                                      | 8,435                           | 121,327                         | 30,767                         |          |
| Service Contracts                                                                                     |              | 332,436            | 104,371                                     | 17,953                          | 150,007                         | 60,105                         |          |
| Construction Contract                                                                                 |              | 82,433             | 76,940                                      | 0                               | 5,493                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 7,897              | 7,897                                       | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                             | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                          |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Albuquerque                                                                                           | \$419,104    | \$163,585          | \$255,519                                   | Kirtland AFB                    | 6,685                           | 4,416                          | 2,269    |
| Kirtland AFB                                                                                          | 305,642      | 214,658            | 90,984                                      | Holloman AFB                    | 5,774                           | 4,640                          | 1,134    |
| White Sands Msl Rge                                                                                   | 301,277      | 165,856            | 135,421                                     | Cannon AFB                      | 5,655                           | 5,149                          | 506      |
| Holloman AFB                                                                                          | 224,499      | 151,449            | 73,050                                      | White Sands Msl Rge             | 3,850                           | 874                            | 2,976    |
| Cannon AFB                                                                                            | 198,174      | 129,932            | 68,242                                      | Albuquerque                     | 1,417                           | 309                            | 1,108    |
| Carlsbad                                                                                              | 43,364       | 2,441              | 40,923                                      | Santa Fe                        | 235                             | 27                             | 208      |
| Clines Corners                                                                                        | 39,096       | 335                | 38,761                                      | Sandia Base                     | 92                              | 92                             | 0        |
| Las Cruces                                                                                            | 38,315       | 20,604             | 17,711                                      | Orogrande                       | 75                              | 0                              | 75       |
| Alamogordo                                                                                            | 30,929       | 25,573             | 5,356                                       | Los Ranchos de Albuq            | 67                              | 67                             | 0        |
| Laguna                                                                                                | 20,542       | 70                 | 20,472                                      | Las Cruces                      | 46                              | 21                             | 25       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                        | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1992                                                                                      |              | \$728,139          | \$256,138                                   | \$33,187                        | \$301,987                       | \$136,827                      |          |
| Fiscal Year 1991                                                                                      |              | 681,643            | 299,728                                     | 32,925                          | 265,388                         | 83,602                         |          |
| Fiscal Year 1990                                                                                      |              | 671,620            | 271,522                                     | 24,069                          | 299,335                         | 76,694                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                          |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description             |                                 | Amount                          |                                |          |
| 1. DYNACORP                                                                                           |              | \$57,110           | Maint & Repair of Eq/Aircraft Structural C  |                                 | \$17,167                        |                                |          |
| 2. HONEYWELL INC                                                                                      |              | 52,183             | ROUTE/Missile and Space Systems-Engr Develo |                                 | 11,263                          |                                |          |
| 3. WESTINGHOUSE ELECTRIC CORP                                                                         |              | 39,994             | Ammunition & Nuclear Ordnance Containers    |                                 | 39,994                          |                                |          |
| 4. EG&G INC                                                                                           |              | 39,008             | Radio & TV Comm Equipment, Except Airborne  |                                 | 18,378                          |                                |          |
| 5. WISCONSIN PHYSICIANS SVC INSUR                                                                     |              | 38,696             | Dependent Medicare Services                 |                                 | 38,696                          |                                |          |
| Total of Above                                                                                        |              | \$226,991          | ( 28.0% of total awards over \$25,000)      |                                 |                                 |                                |          |

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# MAP NO. 33

## NEW YORK



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Operations and Reports

# NEW YORK

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 |  | Total       | Army        | Navy & Marine Corps | Air Force   | Other Defense Activities |
|----------------------------------------|--|-------------|-------------|---------------------|-------------|--------------------------|
| I. Personnel - Total                   |  | 122,548     | 76,592      | 20,380              | 22,878      | 2,698                    |
| Active Duty Military                   |  | 23,452      | 13,220      | 3,275               | 6,957       | 0                        |
| Civilian                               |  | 16,427      | 8,715       | 583                 | 4,431       | 2,698                    |
| Reserve & National Guard               |  | 82,669      | 54,657      | 16,522              | 11,490      | 0                        |
| II. Expenditures - Total               |  | \$6,533,270 | \$1,595,099 | \$2,338,070         | \$1,986,212 | \$613,889                |
| A. Payroll Outlays - Total             |  | 1,891,845   | 983,681     | 285,288             | 525,013     | 97,863                   |
| Active Duty Military Pay               |  | 718,454     | 413,538     | 117,182             | 187,734     | 0                        |
| Civilian Pay                           |  | 598,314     | 314,696     | 22,176              | 163,579     | 97,863                   |
| Reserve & National Guard Pay           |  | 178,673     | 103,379     | 35,228              | 40,066      | 0                        |
| Retired Military Pay                   |  | 396,404     | 152,068     | 110,702             | 133,634     | 0                        |
| B. Prime Contracts Over \$25,000 Total |  | 4,641,425   | 611,418     | 2,052,782           | 1,461,199   | 516,026                  |
| Supply Contracts                       |  | 2,187,737   | 276,539     | 914,666             | 565,779     | 430,753                  |
| R&D Contracts                          |  | 993,400     | 54,678      | 230,952             | 683,313     | 24,457                   |
| Service Contracts                      |  | 1,381,959   | 205,190     | 904,752             | 211,305     | 60,712                   |
| Construction Contracts                 |  | 57,598      | 54,280      | 2,412               | 802         | 104                      |
| Civil Function Contracts               |  | 20,731      | 20,731      | 0                   | 0           | 0                        |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Bethpage                        | \$1,373,264  | \$10,753        | \$1,363,011     | Fort Drum                    | 11,992                          | 10,136               | 1,856    |
| New York                        | 707,860      | 242,590         | 465,270         | Griffiss AFB                 | 6,316                           | 3,976                | 2,340    |
| Fort Drum                       | 439,546      | 375,531         | 64,015          | West Point Mil Res           | 4,572                           | 2,050                | 2,522    |
| Schenectady                     | 398,460      | 20,242          | 378,218         | Plattsburgh AFB              | 2,602                           | 2,204                | 398      |
| Owego                           | 353,888      | 3,364           | 350,524         | Richmond                     | 2,483                           | 1,227                | 1,256    |
| Rome                            | 253,200      | 210,182         | 43,018          | Watervliet                   | 1,899                           | 0                    | 1,899    |
| Syracuse                        | 198,841      | 26,365          | 172,476         | Ballston Spa                 | 1,271                           | 1,271                | 0        |
| Hauppauge                       | 198,708      | 2,553           | 196,155         | Newburgh                     | 797                             | 321                  | 476      |
| Great Neck                      | 184,031      | 7,544           | 176,487         | Buffalo                      | 761                             | 339                  | 422      |
| West Point Mil Res              | 180,803      | 140,487         | 40,316          | Niagara Falls                | 745                             | 74                   | 671      |

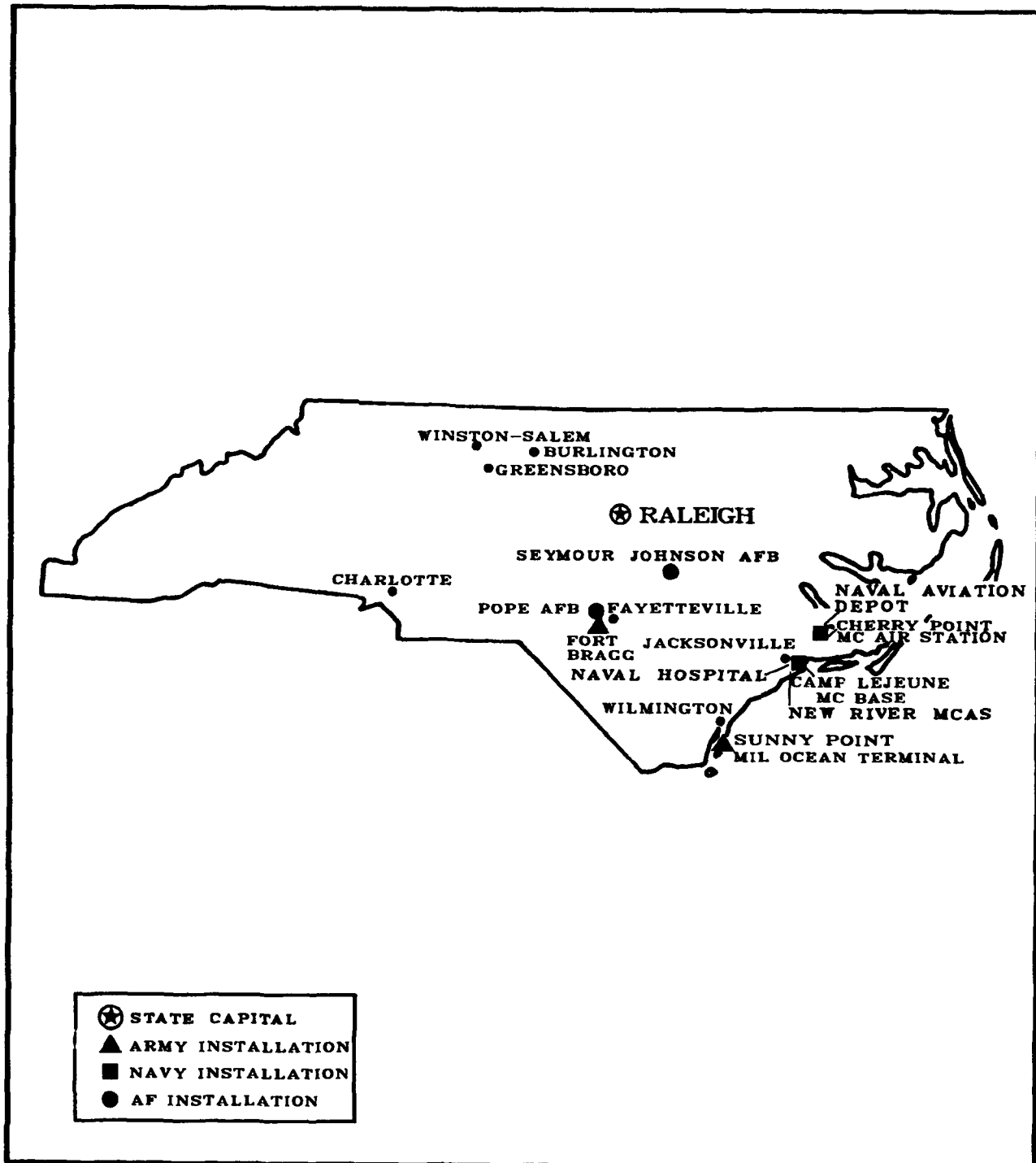
| Prime Contracts Over \$25,000 (Prior Three Years) | Total       | Army      | Navy & Marine Corps | Air Force   | Other Defense Activities |
|---------------------------------------------------|-------------|-----------|---------------------|-------------|--------------------------|
| Fiscal Year 1992                                  | \$5,429,803 | \$565,496 | \$2,876,555         | \$1,485,312 | \$502,440                |
| Fiscal Year 1991                                  | 6,860,402   | 538,249   | 3,613,706           | 2,187,678   | 520,769                  |
| Fiscal Year 1990                                  | 6,834,639   | 580,239   | 4,287,720           | 1,351,020   | 615,660                  |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------|--------------|--------------------------------------------|-----------|
|                                                                                                 |              | FSC or Service Code Description            | Amount    |
| 1. GRUMMAN CORPORATION                                                                          | \$1,390,116  | RDTE/Electronics & Communication Eq-Engr D | \$587,110 |
| 2. GENERAL ELECTRIC COMPANY                                                                     | 373,024      | Nuclear Reactors                           | 196,997   |
| 3. INTERNATIONAL BUS MCHS CORP                                                                  | 355,637      | Aircraft Gunnery Fire Control Components   | 45,507    |
| 4. LORAL CORP                                                                                   | 260,085      | Elct Countermeasures & Quick Reaction Eq   | 210,733   |
| 5. MARTIN MARIETTA CORPORATION                                                                  | 254,968      | Miscellaneous Communication Equipment      | 82,696    |
| Total of Above                                                                                  | \$2,633,830  | ( 56.7% of total awards over \$25,000)     |           |

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# MAP NO. 34

## NORTH CAROLINA



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# NORTH CAROLINA

FISCAL YEAR 1993

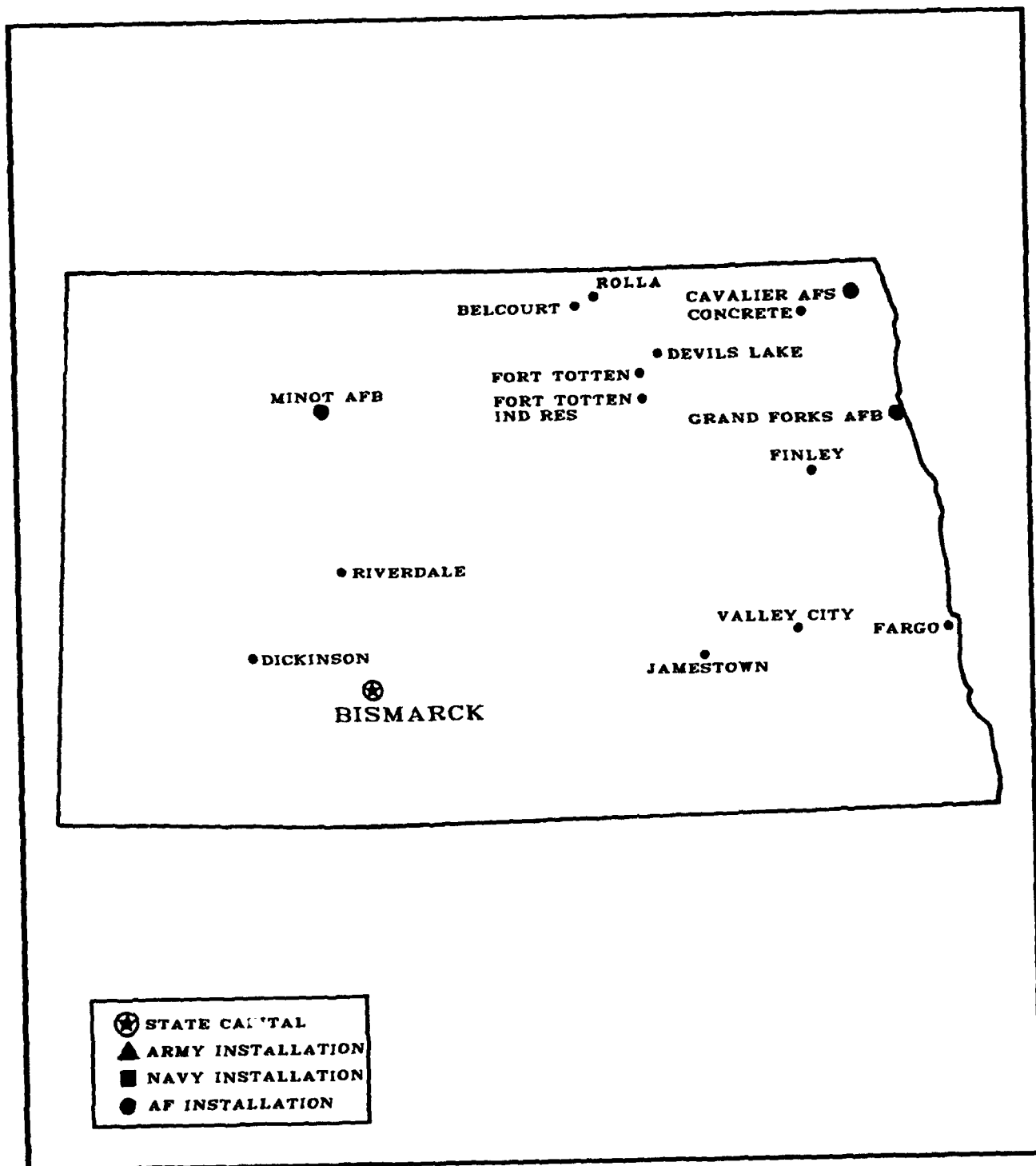
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                   | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|----------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 157,392         | 82,080                                 | 56,031                       | 16,866                          | 2,415                    |          |
| Active Duty Military                                                                            |              | 92,711          | 41,615                                 | 40,948                       | 10,148                          | 0                        |          |
| Civilian                                                                                        |              | 16,894          | 6,754                                  | 6,469                        | 1,256                           | 2,415                    |          |
| Reserve & National Guard                                                                        |              | 47,787          | 33,711                                 | 8,614                        | 5,462                           | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$5,315,171     | \$2,406,573                            | \$1,849,830                  | \$780,475                       | \$278,293                |          |
| A. Payroll Outlays - Total                                                                      |              | 4,102,689       | 2,022,764                              | 1,472,722                    | 544,724                         | 62,479                   |          |
| Active Duty Military Pay                                                                        |              | 2,588,361       | 1,382,040                              | 943,003                      | 263,318                         | 0                        |          |
| Civilian Pay                                                                                    |              | 539,146         | 205,855                                | 229,825                      | 40,987                          | 62,479                   |          |
| Reserve & National Guard Pay                                                                    |              | 97,524          | 68,896                                 | 13,141                       | 15,487                          | 0                        |          |
| Retired Military Pay                                                                            |              | 877,658         | 365,973                                | 286,753                      | 224,932                         | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 1,212,482       | 383,809                                | 377,108                      | 235,751                         | 215,814                  |          |
| Supply Contracts                                                                                |              | 619,003         | 86,332                                 | 164,489                      | 178,407                         | 189,775                  |          |
| R&D Contracts                                                                                   |              | 84,649          | 6,724                                  | 60,838                       | 2,728                           | 14,359                   |          |
| Service Contracts                                                                               |              | 354,965         | 157,252                                | 131,621                      | 54,412                          | 11,680                   |          |
| Construction Contracts                                                                          |              | 127,848         | 107,484                                | 20,160                       | 204                             | 0                        |          |
| Civil Function Contracts                                                                        |              | 26,017          | 26,017                                 | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                        | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                        |                              | Total                           | Active Duty Military     | Civilian |
| Fort Bragg                                                                                      | \$1,929,530  | \$1,708,151     | \$221,379                              | Fort Bragg                   | 47,491                          | 41,409                   | 6,082    |
| Camp Lejeune                                                                                    | 670,439      | 638,436         | 32,003                                 | Camp Lejeune                 | 27,447                          | 24,568                   | 2,879    |
| Cherry Point MCAS                                                                               | 407,215      | 363,557         | 43,658                                 | Cherry Point MCAS            | 12,131                          | 7,689                    | 4,442    |
| Greensboro                                                                                      | 353,335      | 22,335          | 331,000                                | Jacksonville                 | 8,300                           | 8,131                    | 169      |
| Jacksonville                                                                                    | 250,834      | 241,312         | 9,522                                  | Seymour Johnson AFB          | 5,330                           | 4,761                    | 569      |
| Fayetteville                                                                                    | 197,596      | 164,771         | 32,825                                 | Pope AFB                     | 5,319                           | 4,931                    | 388      |
| Raleigh                                                                                         | 172,409      | 45,525          | 126,884                                | Raleigh                      | 935                             | 553                      | 382      |
| Seymour Johnson AFB                                                                             | 169,322      | 140,942         | 28,380                                 | Charlotte                    | 474                             | 140                      | 334      |
| Winston-Salem                                                                                   | 117,879      | 7,456           | 110,423                                | Wilmington                   | 395                             | 23                       | 372      |
| Charlotte                                                                                       | 80,338       | 62,245          | 18,093                                 | Sunny Point MOT              | 306                             | 0                        | 306      |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                   | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$1,539,838     | \$358,985                              | \$677,701                    | \$256,512                       | \$246,640                |          |
| Fiscal Year 1991                                                                                |              | 1,560,584       | 525,299                                | 609,530                      | 219,149                         | 206,606                  |          |
| Fiscal Year 1990                                                                                |              | 1,214,932       | 343,803                                | 500,663                      | 180,514                         | 189,952                  |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                     |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description        |                              | Amount                          |                          |          |
| 1. AMERICAN TELEPHONE & TELG CO                                                                 |              | \$327,461       | Miscellaneous Communication Equipment  |                              | \$115,551                       |                          |          |
| 2. EXIDE ELECTRONICS CORP                                                                       |              | 112,264         | Converters, Electrical, Nonrotating    |                              | 108,741                         |                          |          |
| 3. CAROLINA POWER & LIGHT CO                                                                    |              | 29,724          | Electric Services                      |                              | 29,724                          |                          |          |
| 4. ALCATEL ALSTHOM COMPAGNIE                                                                    |              | 24,615          | Batteries, Nonrechargeable             |                              | 24,615                          |                          |          |
| 5. VECTURA GROUP INC                                                                            |              | 21,082          | Stevedoring                            |                              | 21,082                          |                          |          |
| Total of Above                                                                                  |              | \$515,146       | ( 42.5% of total awards over \$25,000) |                              |                                 |                          |          |

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# MAP NO. 35

## NORTH DAKOTA



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# NORTH DAKOTA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|-----------|-----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      | 19,907    | 6,263     | 650                       | 12,861    | 133                            |
| Active Duty Military                      | 9,854     | 26        | 10                        | 9,818     | 0                              |
| Civilian                                  | 1,770     | 385       | 1                         | 1,251     | 133                            |
| Reserve & National Guard                  | 8,283     | 5,852     | 639                       | 1,792     | 0                              |
| II. Expenditures - Total                  | \$505,486 | \$105,913 | \$12,882                  | \$362,722 | \$23,969                       |
| A. Payroll Outlays - Total                | 333,442   | 32,951    | 6,332                     | 290,984   | 3,175                          |
| Active Duty Military Pay                  | 223,413   | 752       | 281                       | 222,380   | 0                              |
| Civilian Pay                              | 54,673    | 11,315    | 45                        | 40,138    | 3,175                          |
| Reserve & National Guard Pay              | 19,488    | 12,279    | 1,220                     | 5,989     | 0                              |
| Retired Military Pay                      | 35,868    | 8,605     | 4,786                     | 22,477    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total | 172,044   | 72,962    | 6,550                     | 71,738    | 20,794                         |
| Supply Contracts                          | 70,318    | 45,929    | 6,550                     | 1,064     | 16,775                         |
| R&D Contracts                             | 1,477     | 830       | 0                         | 647       | 0                              |
| Service Contracts                         | 80,445    | 6,755     | 0                         | 69,671    | 4,019                          |
| Construction Contracts                    | 15,237    | 14,881    | 0                         | 356       | 0                              |
| Civil Function Contracts                  | 4,567     | 4,567     | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Minot AFB                          | \$172,832    | \$128,219          | \$44,613           | Minot AFB                       | 5,502                           | 4,946                   | 556      |
| Grand Forks AFB                    | 156,652      | 122,730            | 33,922             | Grand Forks AFB                 | 5,242                           | 4,764                   | 478      |
| Belcourt                           | 35,836       | 158                | 35,678             | Fargo                           | 425                             | 103                     | 322      |
| Fargo                              | 31,152       | 25,992             | 5,160              | Bismarck                        | 186                             | 5                       | 181      |
| Fort Totten                        | 15,440       | 68                 | 15,372             | Devils Lake                     | 58                              | 0                       | 58       |
| Grand Forks                        | 13,403       | 9,131              | 4,272              | Riverdale                       | 55                              | 0                       | 55       |
| Bismarck                           | 13,093       | 12,796             | 297                | Grand Forks                     | 46                              | 11                      | 35       |
| Minot                              | 12,923       | 9,174              | 3,749              | Minot                           | 32                              | 1                       | 31       |
| Jamestown                          | 8,660        | 1,088              | 7,572              | Cavalier                        | 29                              | 24                      | 5        |
| Cavalier                           | 7,063        | 1,226              | 5,837              | Valley City                     | 17                              | 0                       | 17       |

| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total     | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|-----------|----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1992                                     | \$146,270 | \$69,567 | \$6,475                   | \$56,472  | \$13,756                       |
| Fiscal Year 1991                                     | 148,658   | 85,536   | 3,259                     | 49,878    | 9,985                          |
| Fiscal Year 1990                                     | 99,259    | 41,470   | 4,497                     | 49,849    | 3,443                          |

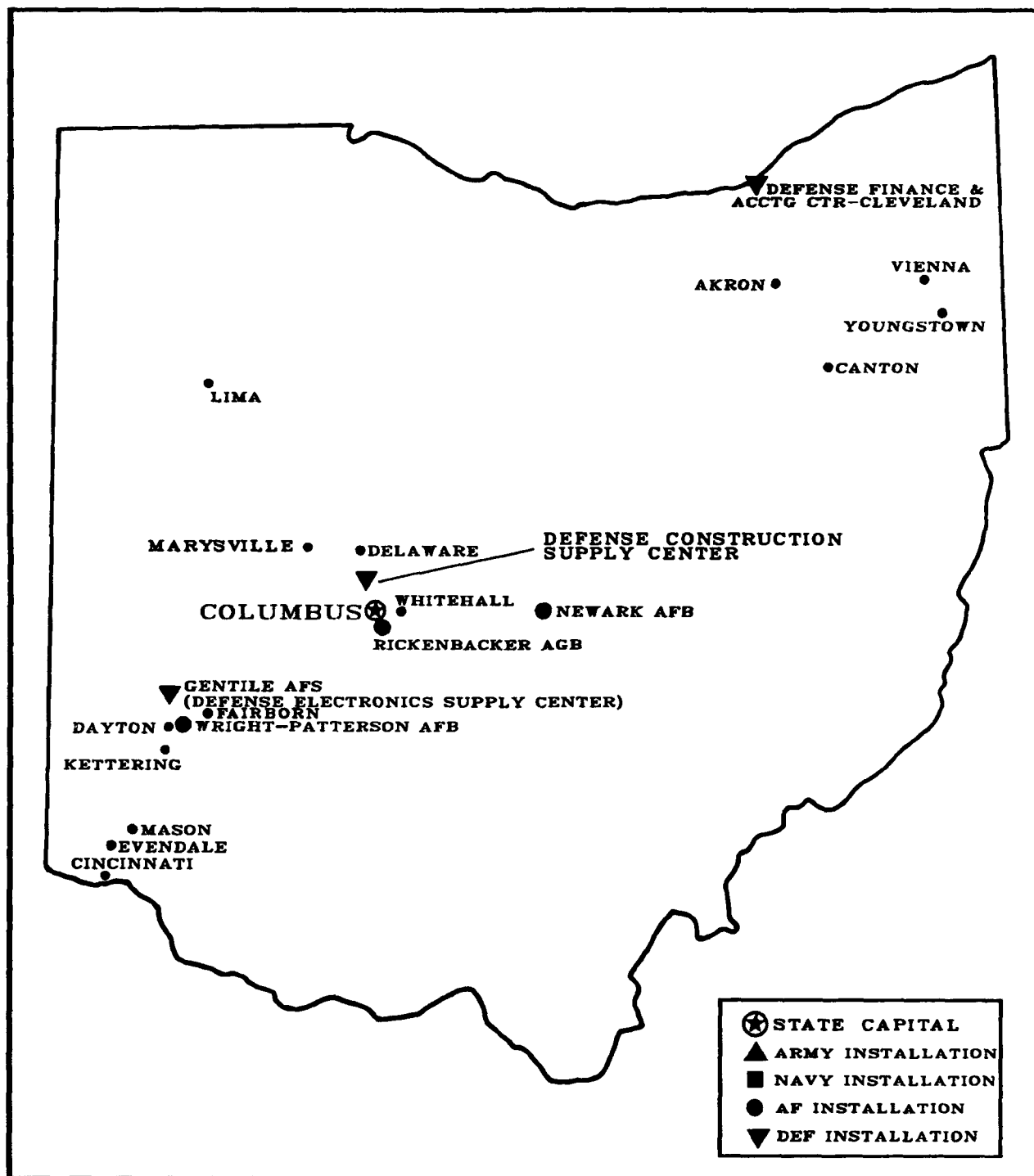
  

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                       |          |
|-------------------------------------------------------------------------------------------------------|-----------------|------------------------------------------|----------|
|                                                                                                       |                 | FSC or Service Code Description          | Amount   |
| 1. TURTLE MOUNTAIN INVESTMENT CO                                                                      | \$35,678        | Trailers                                 | \$35,678 |
| 2. DAKOTA TRIBAL INDUSTRIES INC                                                                       | 15,227          | Camouflage and Deception Equipment       | 9,439    |
| 3. WHEELER CONTRACTING INC                                                                            | 7,995           | Maint/Maintenance Buildings              | 7,995    |
| 4. MCCARTY CORPORATION                                                                                | 6,671           | Maint/Family Housing Facilities          | 6,671    |
| 5. LUCAS INDUSTRIES PLC                                                                               | 6,316           | Aircraft Bombing Fire Control Components | 6,316    |
| Total of Above                                                                                        | \$71,887        | ( 41.8% of total awards over \$25,000)   |          |

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# MAP NO. 36

## OHIO



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Operations and Reports

# OHIO

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 | Total       | Army        | Navy & Marine Corps | Air Force   | Other Defense Activities |
|----------------------------------------|-------------|-------------|---------------------|-------------|--------------------------|
| I. Personnel - Total                   | 110,033     | 40,097      | 13,429              | 41,825      | 14,682                   |
| Active Duty Military                   | 10,537      | 596         | 844                 | 9,097       | 0                        |
| Civilian                               | 34,400      | 1,816       | 220                 | 17,682      | 14,682                   |
| Reserve & National Guard               | 65,096      | 37,685      | 12,365              | 15,046      | 0                        |
| II. Expenditures - Total               | \$5,694,443 | \$1,361,347 | \$474,382           | \$2,954,232 | \$904,482                |
| A. Payroll Outlays - Total             | 2,248,803   | 274,372     | 157,810             | 1,373,683   | 442,938                  |
| Active Duty Military Pay               | 400,301     | 21,207      | 26,051              | 353,043     | 0                        |
| Civilian Pay                           | 1,252,272   | 62,246      | 8,676               | 738,412     | 442,938                  |
| Reserve & National Guard Pay           | 121,093     | 62,941      | 20,544              | 37,608      | 0                        |
| Retired Military Pay                   | 475,137     | 127,978     | 102,539             | 244,620     | 0                        |
| B. Prime Contracts Over \$25,000 Total | 3,445,640   | 1,086,975   | 316,572             | 1,580,549   | 461,544                  |
| Supply Contracts                       | 2,337,024   | 968,701     | 261,030             | 793,857     | 413,436                  |
| R&D Contracts                          | 411,641     | 55,847      | 34,015              | 309,315     | 12,464                   |
| Service Contracts                      | 582,918     | 48,622      | 21,650              | 477,046     | 35,600                   |
| Construction Contracts                 | 92,243      | 91,991      | 123-                | 331         | 44                       |
| Civil Function Contracts               | 21,814      | 21,814      | 0                   | 0           | 0                        |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Wright Patterson AFB            | \$1,310,081  | \$962,608       | \$347,473       | Wright Patterson AFB         | 23,341                          | 8,425                | 14,916   |
| Cincinnati                      | 894,913      | 41,690          | 853,223         | Whitehall                    | 4,722                           | 95                   | 4,627    |
| Lima                            | 727,458      | 6,600           | 720,858         | Columbus                     | 4,654                           | 351                  | 4,303    |
| Dayton                          | 461,702      | 70,300          | 391,402         | Cleveland                    | 2,813                           | 415                  | 2,398    |
| Columbus                        | 398,442      | 167,693         | 230,749         | Kettering                    | 2,724                           | 0                    | 2,724    |
| Cleveland                       | 272,179      | 96,717          | 175,462         | Newark                       | 1,699                           | 73                   | 1,626    |
| Akron                           | 181,127      | 15,826          | 165,301         | Cincinnati                   | 623                             | 251                  | 372      |
| Whitehall                       | 175,013      | 174,702         | 311             | Rickenbacker AGB             | 524                             | 129                  | 395      |
| Fairborn                        | 162,733      | 26,287          | 136,446         | Dayton                       | 489                             | 152                  | 337      |
| Kettering                       | 96,098       | 93,763          | 2,335           | Youngstown                   | 407                             | 6                    | 401      |

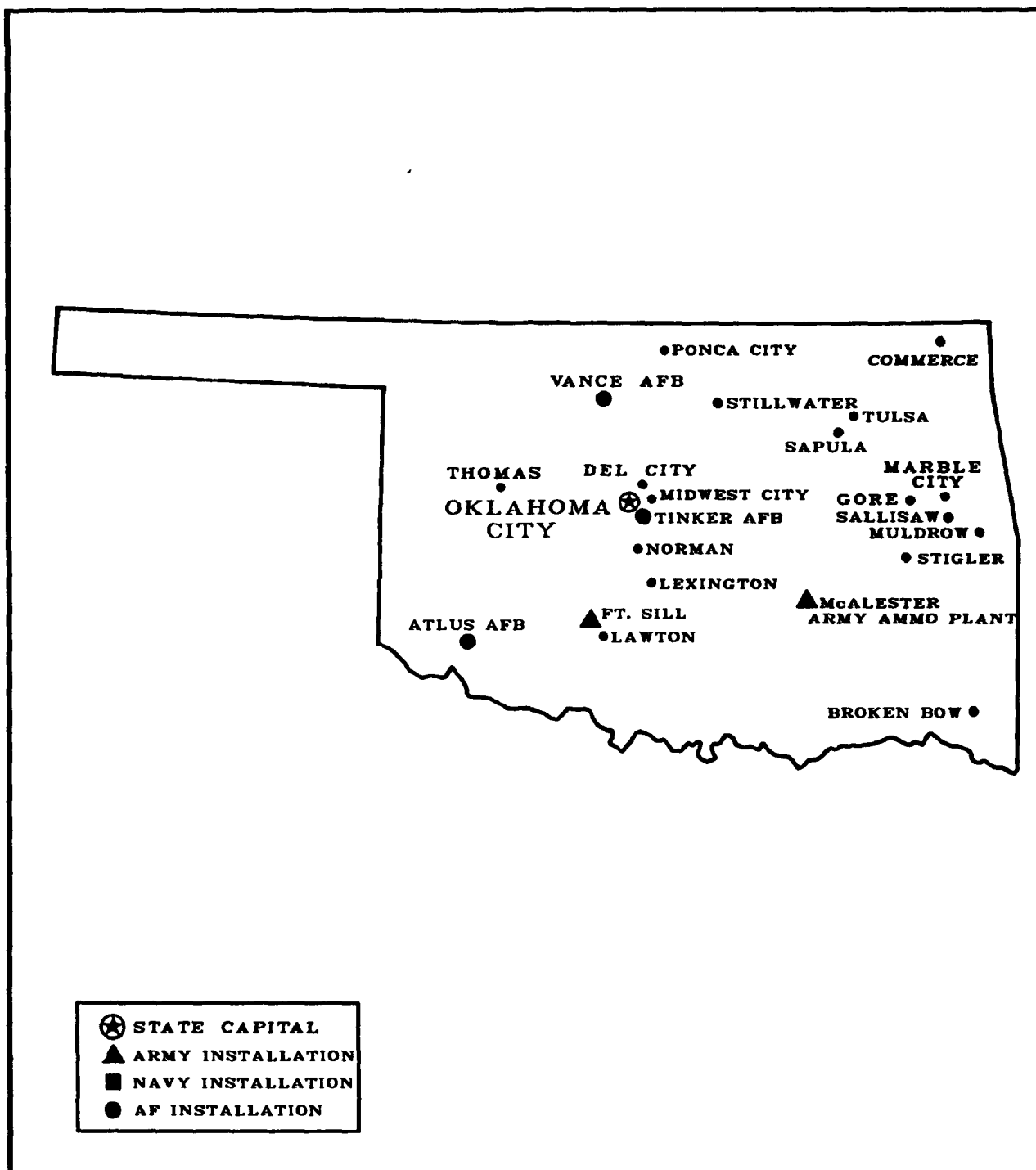
| Prime Contracts Over \$25,000 (Prior Three Years) | Total       | Army      | Navy & Marine Corps | Air Force   | Other Defense Activities |
|---------------------------------------------------|-------------|-----------|---------------------|-------------|--------------------------|
| Fiscal Year 1992                                  | \$3,033,026 | \$588,474 | \$243,666           | \$1,733,550 | \$467,336                |
| Fiscal Year 1991                                  | 4,760,046   | 1,878,734 | 640,170             | 1,826,166   | 414,976                  |
| Fiscal Year 1990                                  | 4,382,858   | 847,612   | 655,450             | 2,551,925   | 327,871                  |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------|--------------|--------------------------------------------|-----------|
|                                                                                                 |              | FSC or Service Code Description            | Amount    |
| 1. GENERAL DYNAMICS CORPORATION                                                                 | \$701,390    | Combat Assault & Tactical Veh, Tracked     | \$667,540 |
| 2. GENERAL ELECTRIC COMPANY                                                                     | 365,642      | Gas Turbines and Jet Engines, Acft & Comps | 256,461   |
| 3. CFM INTERNATIONAL INC                                                                        | 204,830      | Gas Turbines and Jet Engines, Acft & Comps | 204,489   |
| 4. LORAL CORP                                                                                   | 143,918      | Guided Msl Warheads and Explosive Comps    | 85,879    |
| 5. WESTINGHOUSE ELECTRIC CORP                                                                   | 94,434       | Torpedo Inert Components                   | 33,534    |
| Total of Above                                                                                  | \$1,510,214  | ( 43.8% of total awards over \$25,000)     |           |

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# MAP NO. 37

## OKLAHOMA



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# OKLAHOMA

FISCAL YEAR 1993

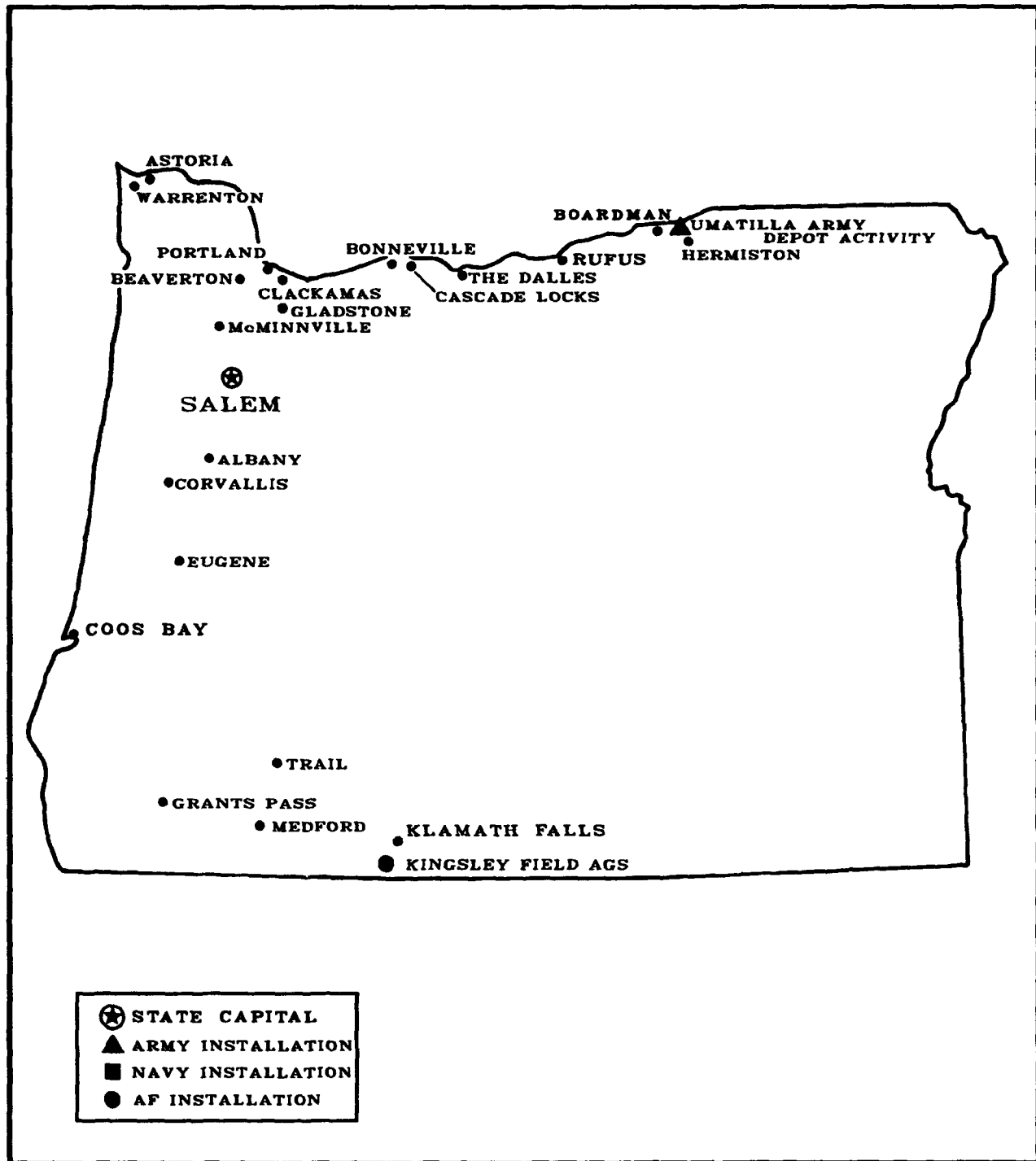
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|--------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 76,863          | 40,352                                     | 4,260                        | 30,440                          | 1,811                    |          |
| Active Duty Military                                                                            |              | 27,681          | 15,740                                     | 628                          | 11,313                          | 0                        |          |
| Civilian                                                                                        |              | 20,187          | 4,900                                      | 143                          | 13,333                          | 1,811                    |          |
| Reserve & National Guard                                                                        |              | 28,995          | 19,712                                     | 3,489                        | 5,794                           | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$2,600,900     | \$1,084,677                                | \$137,027                    | \$1,278,853                     | \$100,343                |          |
| A. Payroll Outlays - Total                                                                      |              | 1,967,108       | 881,983                                    | 117,872                      | 922,567                         | 44,686                   |          |
| Active Duty Military Pay                                                                        |              | 822,600         | 463,545                                    | 41,679                       | 317,376                         | 0                        |          |
| Civilian Pay                                                                                    |              | 639,377         | 185,239                                    | 5,258                        | 404,194                         | 44,686                   |          |
| Reserve & National Guard Pay                                                                    |              | 87,326          | 59,784                                     | 6,364                        | 21,178                          | 0                        |          |
| Retired Military Pay                                                                            |              | 417,805         | 173,415                                    | 64,571                       | 179,819                         | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 633,792         | 202,694                                    | 19,155                       | 356,286                         | 55,657                   |          |
| Supply Contracts                                                                                |              | 135,858         | 22,357                                     | 9,437                        | 52,081                          | 51,983                   |          |
| R&D Contracts                                                                                   |              | 25,301          | 13,139                                     | 517                          | 11,595                          | 50                       |          |
| Service Contracts                                                                               |              | 431,658         | 131,152                                    | 9,151                        | 287,731                         | 3,624                    |          |
| Construction Contracts                                                                          |              | 29,788          | 24,859                                     | 50                           | 4,879                           | 0                        |          |
| Civil Function Contracts                                                                        |              | 11,187          | 11,187                                     | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                            | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                            |                              | Total                           | Active Duty Military     | Civilian |
| Oklahoma City                                                                                   | \$976,986    | \$761,181       | \$215,805                                  | Tinker AFB                   | 19,291                          | 7,215                    | 12,076   |
| Fort Sill                                                                                       | 660,138      | 571,632         | 88,506                                     | Fort Sill                    | 18,040                          | 15,674                   | 2,366    |
| Tulsa                                                                                           | 142,300      | 72,507          | 69,793                                     | Altus AFB                    | 3,610                           | 3,129                    | 481      |
| Altus                                                                                           | 136,310      | 105,979         | 30,331                                     | Oklahoma City                | 2,611                           | 418                      | 2,193    |
| Vance AFB                                                                                       | 98,420       | 33,911          | 64,509                                     | Tulsa                        | 1,100                           | 63                       | 1,032    |
| Lawton                                                                                          | 82,786       | 76,400          | 6,386                                      | Vance AFB                    | 1,023                           | 907                      | 116      |
| Midwest City                                                                                    | 58,673       | 2,745           | 55,928                                     | McAlester                    | 981                             | 10                       | 971      |
| McAlester                                                                                       | 51,010       | 49,796          | 1,214                                      | Norman                       | 204                             | 99                       | 105      |
| Norman                                                                                          | 45,738       | 23,756          | 21,982                                     | Lawton                       | 135                             | 1                        | 134      |
| Ponca City                                                                                      | 22,369       | 3,294           | 19,075                                     | Lexington                    | 55                              | 0                        | 55       |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$758,573       | \$306,155                                  | \$29,302                     | \$350,496                       | \$72,620                 |          |
| Fiscal Year 1991                                                                                |              | 778,981         | 232,138                                    | 38,922                       | 336,476                         | 171,445                  |          |
| Fiscal Year 1990                                                                                |              | 621,689         | 251,197                                    | 18,552                       | 249,770                         | 102,170                  |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                         |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description            |                              |                                 | Amount                   |          |
| 1. FORSTMANN LITTLE & CO                                                                        |              | \$73,532        | Modification of Eq/Aircraft Structural Com |                              |                                 | \$26,692                 |          |
| 2. NORTHROP CORPORATION                                                                         |              | 60,234          | Maint & Repair of Eq/Aircraft Structural C |                              |                                 | 45,986                   |          |
| 3. MCDONNELL DOUGLAS CORPORATION                                                                |              | 48,512          | Airframe Structural Components             |                              |                                 | 27,657                   |          |
| 4. BOEING COMPANY THE                                                                           |              | 39,049          | Program Management/Support Services        |                              |                                 | 38,049                   |          |
| 5. GTE CORPORATION                                                                              |              | 20,617          | Program Management/Support Services        |                              |                                 | 20,617                   |          |
| Total of Above                                                                                  |              | \$241,944       | ( 38.2% of total awards over \$25,000)     |                              |                                 |                          |          |

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# MAP NO. 38

## OREGON



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# OREGON

FISCAL YEAR 1993

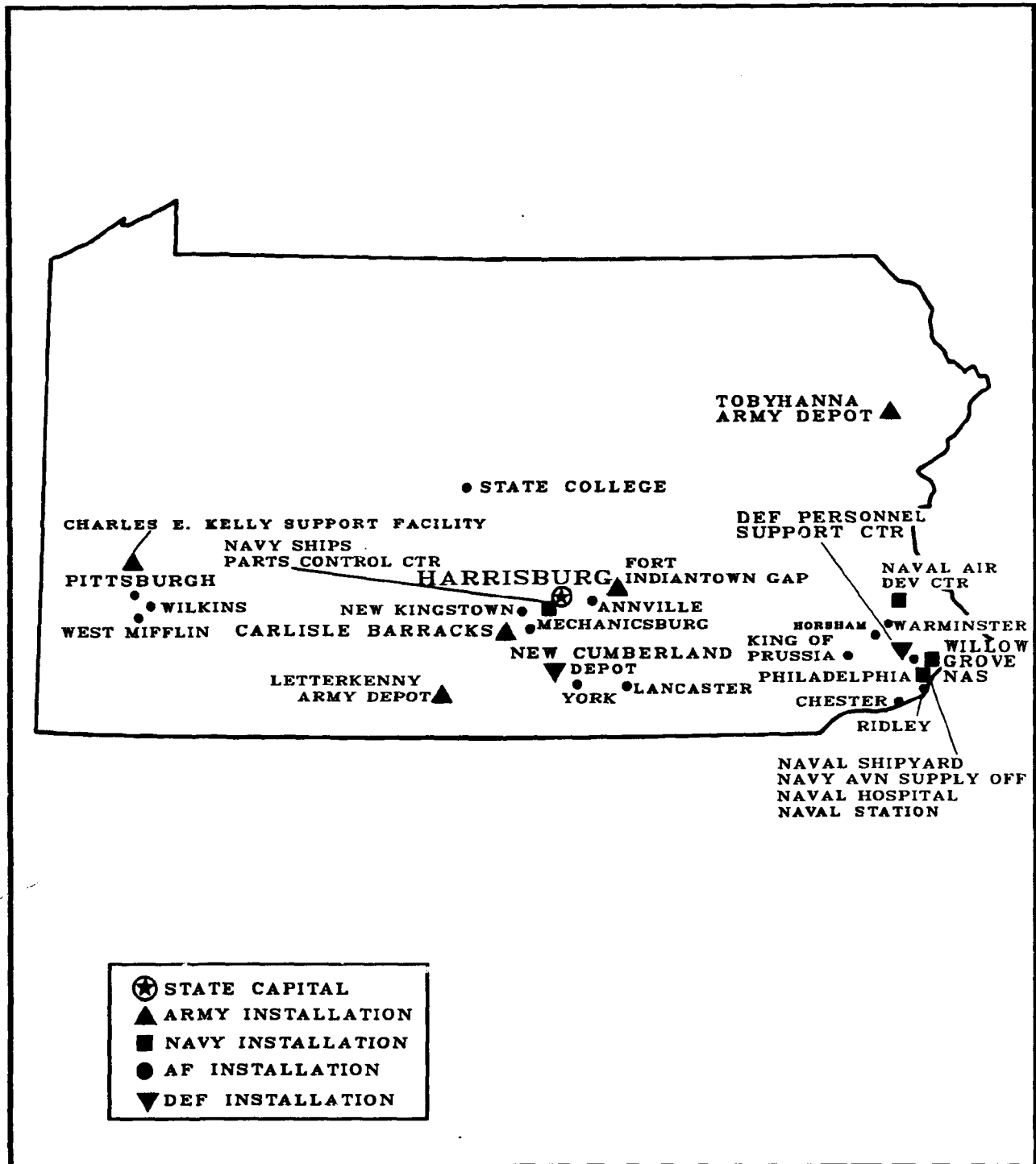
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                        | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|---------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 25,833          | 15,420                                      | 5,168                        | 5,204                           | 41                       |          |
| Active Duty Military                                                                            |              | 957             | 185                                         | 387                          | 385                             | 0                        |          |
| Civilian                                                                                        |              | 2,850           | 2,051                                       | 24                           | 734                             | 41                       |          |
| Reserve & National Guard                                                                        |              | 22,026          | 13,184                                      | 4,757                        | 4,085                           | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$613,303       | \$258,728                                   | \$145,461                    | \$160,745                       | \$48,369                 |          |
| A. Payroll Outlays - Total                                                                      |              | 451,468         | 175,837                                     | 128,121                      | 146,028                         | 1,482                    |          |
| Active Duty Military Pay                                                                        |              | 32,096          | 6,696                                       | 11,438                       | 13,962                          | 0                        |          |
| Civilian Pay                                                                                    |              | 96,972          | 74,897                                      | 776                          | 19,817                          | 1,482                    |          |
| Reserve & National Guard Pay                                                                    |              | 48,058          | 22,216                                      | 9,167                        | 16,675                          | 0                        |          |
| Retired Military Pay                                                                            |              | 274,342         | 72,028                                      | 106,740                      | 95,574                          | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 161,835         | 82,891                                      | 17,340                       | 14,717                          | 46,887                   |          |
| Supply Contracts                                                                                |              | 58,888          | 10,255                                      | 16,077                       | 8,028                           | 24,528                   |          |
| R&D Contracts                                                                                   |              | 29,242          | 3,854                                       | 149                          | 3,124                           | 22,115                   |          |
| Service Contracts                                                                               |              | 16,684          | 11,761                                      | 1,114                        | 3,565                           | 244                      |          |
| Construction Contracts                                                                          |              | 188             | 188                                         | 0                            | 0                               | 0                        |          |
| Civil Function Contracts                                                                        |              | 56,833          | 56,833                                      | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                             | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                             |                              | Total                           | Active Duty Military     | Civilian |
| Portland                                                                                        | \$161,802    | \$127,881       | \$33,921                                    | Portland                     | 2,103                           | 499                      | 1,604    |
| Beaverton                                                                                       | 46,257       | 6,537           | 39,720                                      | Kingsley Field AGS           | 337                             | 223                      | 114      |
| Salem                                                                                           | 27,866       | 26,884          | 982                                         | Salem                        | 226                             | 16                       | 210      |
| Cascade Locks                                                                                   | 24,674       | 104             | 24,570                                      | Hermiston                    | 191                             | 0                        | 186      |
| Eugene                                                                                          | 13,013       | 10,857          | 2,156                                       | Bonneville                   | 142                             | 0                        | 142      |
| Grants Pass                                                                                     | 11,601       | 9,672           | 1,929                                       | Clackamas                    | 115                             | 0                        | 115      |
| Clackamas                                                                                       | 11,325       | 6,321           | 5,004                                       | Umatilla                     | 86                              | 0                        | 86       |
| Corvallis                                                                                       | 10,252       | 9,529           | 723                                         | Corvallis                    | 76                              | 69                       | 7        |
| Medford                                                                                         | 10,235       | 10,201          | 34                                          | Rufus                        | 64                              | 0                        | 64       |
| Albany                                                                                          | 10,148       | 4,521           | 5,627                                       | Warrenton                    | 59                              | 2                        | 57       |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                        | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$205,971       | \$124,451                                   | \$23,320                     | \$15,651                        | \$42,549                 |          |
| Fiscal Year 1991                                                                                |              | 316,759         | 145,651                                     | 35,768                       | 36,347                          | 98,993                   |          |
| Fiscal Year 1990                                                                                |              | 365,165         | 181,345                                     | 83,868                       | 67,397                          | 32,555                   |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                          |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description             |                              |                                 | Amount                   |          |
| 1. KIEWIT/AL JOHNSON JV                                                                         |              | \$21,856        | Other Conservation & Development Facilities |                              |                                 | \$21,856                 |          |
| 2. INTEL CORPORATION                                                                            |              | 18,241          | RDTE/Other Defense-Exploratory Development  |                              |                                 | 17,549                   |          |
| 3. TEKTRONIX INC                                                                                |              | 12,489          | Electrical & Elct Meas & Test Instruments   |                              |                                 | 8,839                    |          |
| 4. OREGON FREEZE DRY INC                                                                        |              | 6,031           | Fruits and Vegetables                       |                              |                                 | 5,590                    |          |
| 5. BLACKSTONE CAPITAL PARTNERS LP                                                               |              | 5,363           | Dredging                                    |                              |                                 | 5,363                    |          |
| Total of Above                                                                                  |              | \$63,980        | ( 39.5% of total awards over \$25,000)      |                              |                                 |                          |          |

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# MAP NO. 39

## PENNSYLVANIA



# PENNSYLVANIA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 | Total       | Army        | Navy & Marine Corps | Air Force | Other Defense Activities |
|----------------------------------------|-------------|-------------|---------------------|-----------|--------------------------|
| I. Personnel - Total                   | 126,872     | 64,648      | 37,927              | 13,070    | 11,227                   |
| Active Duty Military                   | 4,905       | 1,690       | 2,644               | 571       | 0                        |
| Civilian                               | 42,921      | 11,346      | 18,718              | 1,630     | 11,227                   |
| Reserve & National Guard               | 79,046      | 51,612      | 16,565              | 10,869    | 0                        |
| II. Expenditures - Total               | \$5,602,491 | \$1,854,741 | \$2,449,725         | \$539,781 | \$758,244                |
| A. Payroll Outlays - Total             | 2,634,261   | 830,299     | 1,166,221           | 273,288   | 364,453                  |
| Active Duty Military Pay               | 246,646     | 55,722      | 168,090             | 22,834    | 0                        |
| Civilian Pay                           | 1,586,249   | 389,814     | 776,656             | 56,326    | 364,453                  |
| Reserve & National Guard Pay           | 235,885     | 153,559     | 40,488              | 41,838    | 0                        |
| Retired Military Pay                   | 565,481     | 232,204     | 180,987             | 152,290   | 0                        |
| B. Prime Contracts Over \$25,000 Total | 2,968,230   | 1,024,442   | 1,283,504           | 266,493   | 393,791                  |
| Supply Contracts                       | 1,379,122   | 306,819     | 538,826             | 130,698   | 302,779                  |
| R&D Contracts                          | 944,904     | 439,060     | 339,095             | 97,989    | 68,760                   |
| Service Contracts                      | 505,718     | 150,144     | 299,032             | 35,169    | 21,373                   |
| Construction Contracts                 | 37,646      | 27,574      | 6,551               | 2,637     | 879                      |
| Civil Function Contracts               | 100,840     | 100,840     | 0                   | 0         | 0                        |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Philadelphia                    | \$1,495,539  | \$780,763       | \$714,776       | Philadelphia                 | 19,260                          | 1,763                | 17,497   |
| Wilkins Township                | 387,726      | 0               | 387,726         | Mechanicsburg                | 6,214                           | 141                  | 6,073    |
| Mechanicsburg                   | 280,819      | 253,631         | 27,188          | Letterkenny Army Dep         | 3,874                           | 82                   | 3,792    |
| West Mifflin                    | 257,813      | 1,013           | 256,800         | Tobyhanna                    | 3,682                           | 25                   | 3,657    |
| Pittsburgh                      | 223,701      | 90,162          | 133,539         | New Cumberland               | 2,562                           | 168                  | 2,394    |
| Letterkenny Army Dep            | 182,563      | 174,169         | 8,394           | Warminster                   | 2,551                           | 188                  | 2,363    |
| Warminster                      | 140,307      | 130,560         | 9,747           | Pittsburgh                   | 1,565                           | 472                  | 1,093    |
| Tobyhanna                       | 125,159      | 123,989         | 1,170           | Willow Grove                 | 1,277                           | 438                  | 839      |
| State College                   | 106,387      | 11,863          | 94,524          | Indiantown Gap               | 1,239                           | 121                  | 1,118    |
| Horsham                         | 86,601       | 4,291           | 82,310          | Carlisle Barracks            | 1,192                           | 612                  | 580      |

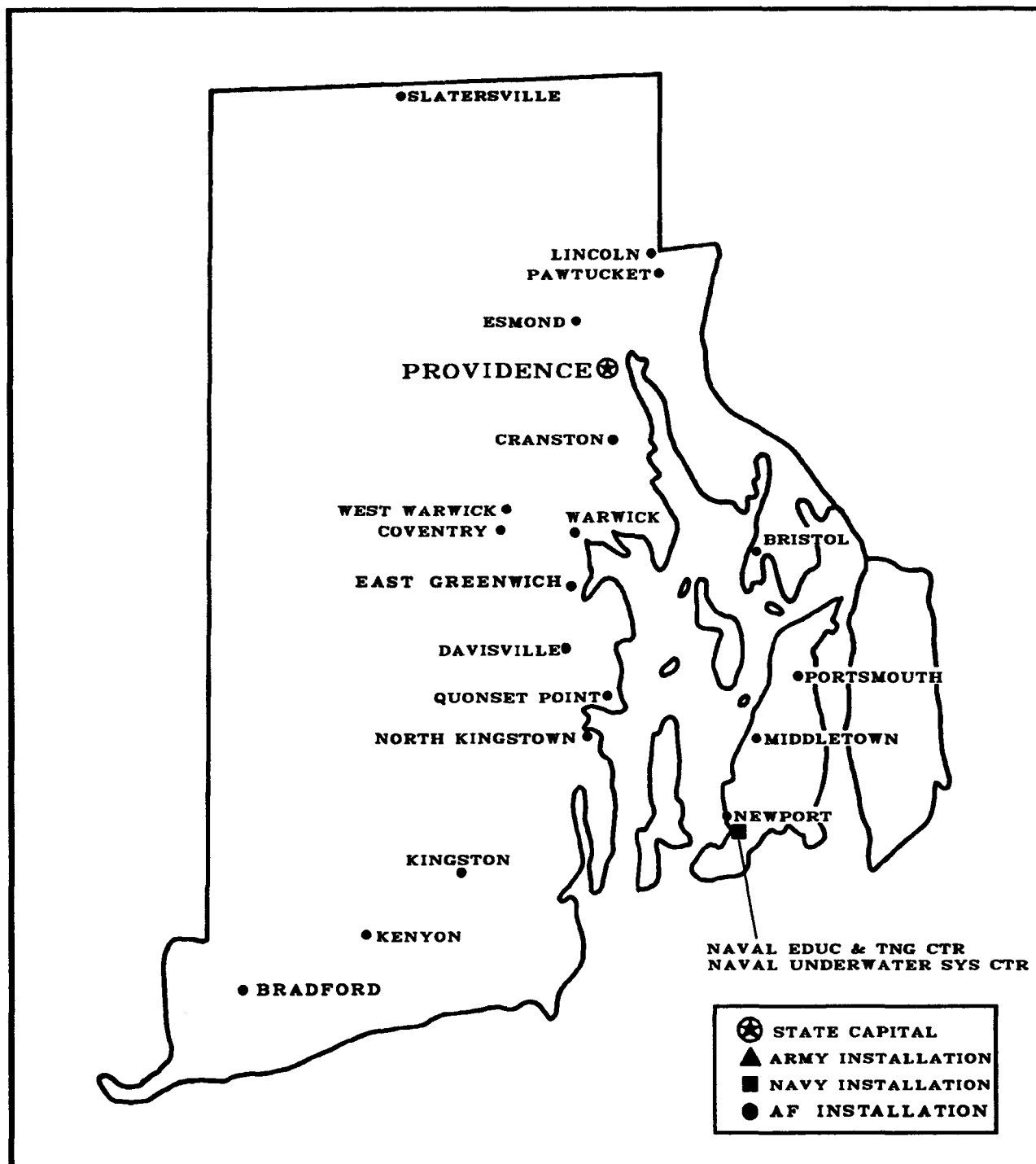
| Prime Contracts Over \$25,000 (Prior Three Years) | Total       | Army        | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------|-------------|-------------|---------------------|-----------|--------------------------|
| Fiscal Year 1992                                  | \$3,064,717 | \$1,457,558 | \$901,077           | \$288,686 | \$417,396                |
| Fiscal Year 1991                                  | 2,948,522   | 1,119,353   | 1,115,975           | 268,042   | 445,152                  |
| Fiscal Year 1990                                  | 2,834,360   | 1,136,237   | 908,206             | 418,968   | 370,949                  |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------|--------------|--------------------------------------------|-----------|
|                                                                                                 |              | FSC or Service Code Description            | Amount    |
| 1. WESTINGHOUSE ELECTRIC CORP                                                                   | \$637,830    | Nuclear Reactors                           | \$363,024 |
| 2. BOEING SKRISKY COMANCHE TEAM JV                                                              | 298,743      | RDTE/Aircraft-Advanced Development         | 298,743   |
| 3. BOEING COMPANY THE                                                                           | 228,346      | Helicopter Rotor Blades, Drive Mechanisms  | 98,986    |
| 4. MARTIN MARIETTA CORPORATION                                                                  | 147,314      | RDTE/Other Defense-Advanced Development    | 63,604    |
| 5. PENNSYLVANIA STATE UNIV INC                                                                  | 86,201       | RDTE/Electronics & Communication Eq-Op Sys | 83,458    |
| Total of Above                                                                                  | \$1,398,434  | { 47.1% of total awards over \$25,000 }    |           |

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# MAP NO. 40

## RHODE ISLAND



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# RHODE ISLAND

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 |  | Total     | Army     | Navy & Marine Corps | Air Force | Other Defense Activities |  |
|----------------------------------------|--|-----------|----------|---------------------|-----------|--------------------------|--|
| I. Personnel - Total                   |  | 16,010    | 5,139    | 8,598               | 2,124     | 149                      |  |
| Active Duty Military                   |  | 3,719     | 46       | 3,521               | 152       | 0                        |  |
| Civilian                               |  | 4,103     | 256      | 3,440               | 258       | 149                      |  |
| Reserve & National Guard               |  | 8,188     | 4,837    | 1,637               | 1,714     | 0                        |  |
| II. Expenditures - Total               |  | \$836,085 | \$62,358 | \$726,904           | \$36,646  | \$10,177                 |  |
| A. Payroll Outlays - Total             |  | 446,392   | 38,531   | 369,684             | 34,294    | 3,883                    |  |
| Active Duty Military Pay               |  | 165,015   | 2,037    | 156,011             | 6,967     | 0                        |  |
| Civilian Pay                           |  | 175,615   | 7,519    | 150,161             | 14,052    | 3,883                    |  |
| Reserve & National Guard Pay           |  | 17,660    | 11,970   | 3,220               | 2,470     | 0                        |  |
| Retired Military Pay                   |  | 88,102    | 17,005   | 60,292              | 10,805    | 0                        |  |
| B. Prime Contracts Over \$25,000 Total |  | 389,693   | 23,827   | 357,220             | 2,352     | 6,294                    |  |
| Supply Contracts                       |  | 140,471   | 16,538   | 119,341             | 1,615     | 2,977                    |  |
| R&D Contracts                          |  | 37,196    | 1,016    | 35,735              | 445       | 0                        |  |
| Service Contracts                      |  | 205,950   | 3,304    | 198,737             | 292       | 3,317                    |  |
| Construction Contracts                 |  | 3,439     | 32       | 3,407               | 0         | 0                        |  |
| Civil Function Contracts               |  | 2,637     | 2,637    | 0                   | 0         | 0                        |  |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Newport                         | \$379,527    | \$324,455       | \$55,072        | Newport                      | 7,032                           | 3,547                | 3,485    |
| Portsmouth                      | 189,116      | 11,235          | 177,881         | North Kingstown              | 286                             | 62                   | 224      |
| Middletown                      | 73,952       | 3,095           | 70,857          | Providence                   | 191                             | 58                   | 133      |
| Naval USC                       | 48,390       | 0               | 48,390          | Davisville                   | 51                              | 4                    | 47       |
| Providence                      | 24,993       | 22,696          | 2,297           | Esmond                       | 51                              | 7                    | 44       |
| North Kingstown                 | 23,635       | 19,780          | 3,855           | Coventry                     | 41                              | 11                   | 30       |
| Esmond                          | 17,260       | 1,921           | 15,339          | Slatersville                 | 37                              | 0                    | 37       |
| Warwick                         | 9,861        | 7,838           | 2,023           | Warwick                      | 22                              | 0                    | 22       |
| Coventry                        | 4,826        | 4,764           | 62              | Portsmouth                   | 21                              | 0                    | 21       |
| Bristol                         | 4,639        | 3,362           | 1,277           | Kingston                     | 16                              | 15                   | 1        |

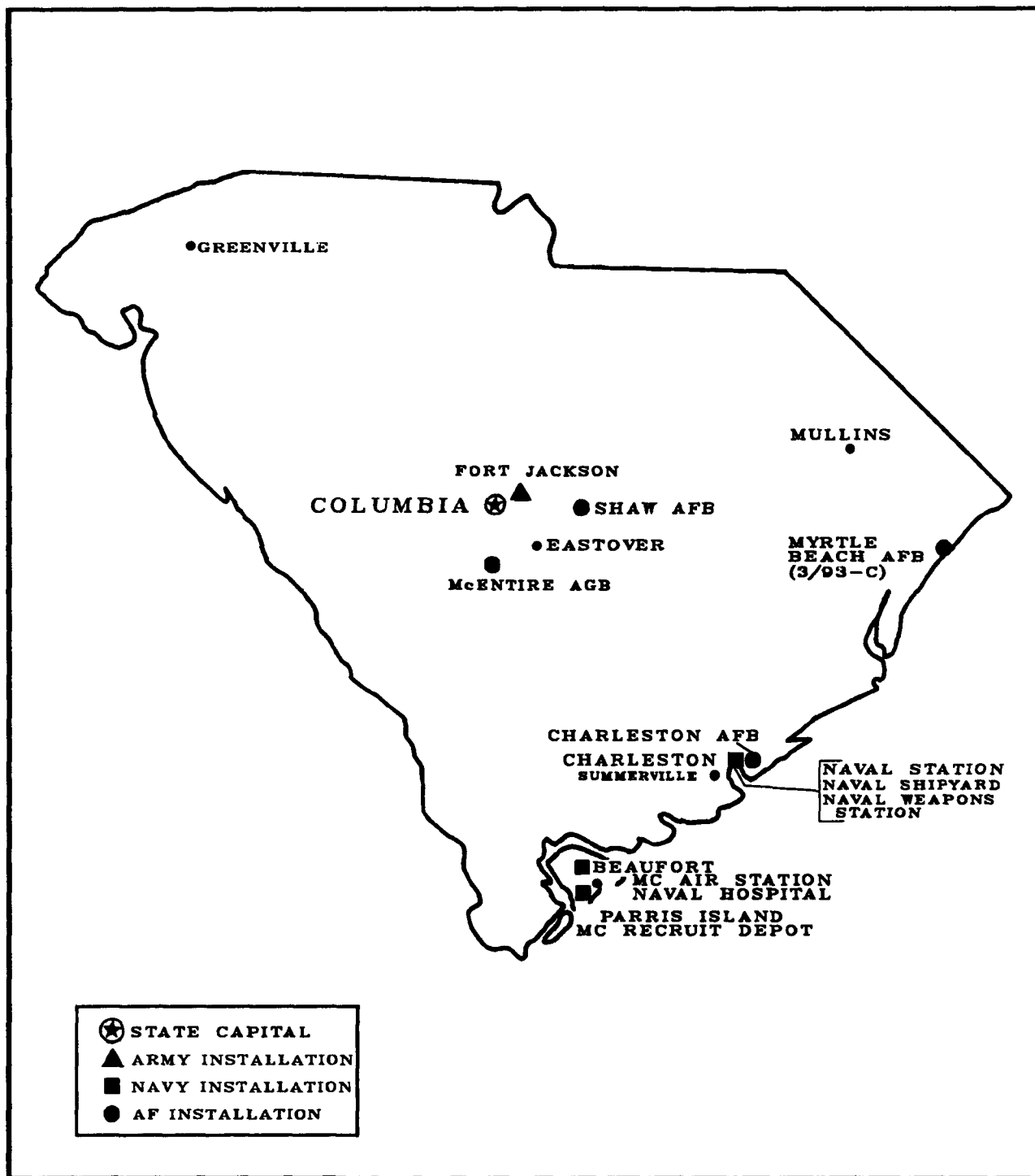
| Prime Contracts Over \$25,000 (Prior Three Years) | Total     | Army     | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------|-----------|----------|---------------------|-----------|--------------------------|
| Fiscal Year 1992                                  | \$454,571 | \$50,440 | \$389,331           | \$2,994   | \$11,806                 |
| Fiscal Year 1991                                  | 413,225   | 58,929   | 325,855             | 14,212    | 14,229                   |
| Fiscal Year 1990                                  | 554,898   | 20,617   | 520,877             | 3,756     | 9,648                    |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                     |          |
|-------------------------------------------------------------------------------------------------|--------------|----------------------------------------|----------|
|                                                                                                 |              | FSC or Service Code Description        | Amount   |
| 1. RAYTHEON COMPANY                                                                             | \$178,842    | Underwater Sound Equipment             | \$54,436 |
| 2. ANALYSIS & TECHNOLOGY INC                                                                    | 13,897       | Systems Engineering Services           | 7,872    |
| 3. MINE SAFETY APPLIANCES CO                                                                    | 13,604       | Safety and Rescue Equipment            | 13,604   |
| 4. AQUIDNECK MGT ASSOC LTD                                                                      | 11,594       | Systems Engineering Services           | 3,935    |
| 5. HARNISCHFEGER INDUSTRIES INC                                                                 | 9,820        | Systems Engineering Services           | 4,673    |
| Total of Above                                                                                  | \$227,757    | ( 58.4% of total awards over \$25,000) |          |

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# MAP NO. 41

## SOUTH CAROLINA



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# SOUTH CAROLINA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    | Total       | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|-------------|-----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      | 91,836      | 39,032    | 32,457                    | 18,891    | 1,456                          |
| Active Duty Military                      | 39,102      | 11,529    | 16,926                    | 10,647    | 0                              |
| Civilian                                  | 15,843      | 2,650     | 9,793                     | 1,944     | 1,456                          |
| Reserve & National Guard                  | 36,891      | 24,853    | 5,738                     | 6,300     | 0                              |
| II. Expenditures - Total                  | \$3,312,142 | \$859,500 | \$1,669,545               | \$665,418 | \$117,679                      |
| A. Payroll Outlays - Total                | 2,582,590   | 674,905   | 1,270,041                 | 597,927   | 39,717                         |
| Active Duty Military Pay                  | 1,245,224   | 304,138   | 658,256                   | 282,830   | 0                              |
| Civilian Pay                              | 570,325     | 83,832    | 386,382                   | 60,394    | 39,717                         |
| Reserve & National Guard Pay              | 96,597      | 59,614    | 11,027                    | 25,956    | 0                              |
| Retired Military Pay                      | 670,444     | 227,321   | 214,376                   | 228,747   | 0                              |
| B. Prime Contracts Over \$25,000<br>Total | 729,552     | 184,595   | 399,504                   | 67,491    | 77,962                         |
| Supply Contracts                          | 95,501      | 36,714    | 26,071                    | 5,223     | 27,493                         |
| R&D Contracts                             | 25,684      | 192       | 22,039                    | 1,331     | 2,122                          |
| Service Contracts                         | 484,706     | 69,913    | 306,658                   | 59,788    | 48,347                         |
| Construction Contracts                    | 92,744      | 46,859    | 44,736                    | 1,149     | 0                              |
| Civil Function Contracts                  | 30,917      | 30,917    | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Charleston                         | \$1,052,815  | \$949,063          | \$103,752          | Charleston                      | 16,134                          | 6,577                   | 9,557    |
| Fort Jackson                       | 441,903      | 368,344            | 73,559             | Fort Jackson                    | 12,944                          | 11,181                  | 1,763    |
| Charleston AFB                     | 236,671      | 166,022            | 70,649             | Parris Island MCRD              | 7,970                           | 7,398                   | 572      |
| Shaw AFB                           | 210,548      | 173,717            | 36,831             | Shaw AFB                        | 6,743                           | 6,157                   | 586      |
| Columbia                           | 191,399      | 115,727            | 75,672             | Charleston AFB                  | 5,511                           | 4,327                   | 1,184    |
| North Charleston                   | 133,452      | 8,135              | 125,317            | Beaufort                        | 3,564                           | 2,844                   | 720      |
| Beaufort                           | 127,764      | 119,294            | 8,470              | Columbia                        | 704                             | 210                     | 494      |
| Greenville                         | 112,123      | 20,713             | 91,410             | McEntire AGB                    | 345                             | 72                      | 273      |
| Parris Island MCRD                 | 97,764       | 95,322             | 2,442              | Eastover                        | 163                             | 14                      | 149      |
| Summerville                        | 36,989       | 36,531             | 458                | Greenville                      | 103                             | 16                      | 87       |

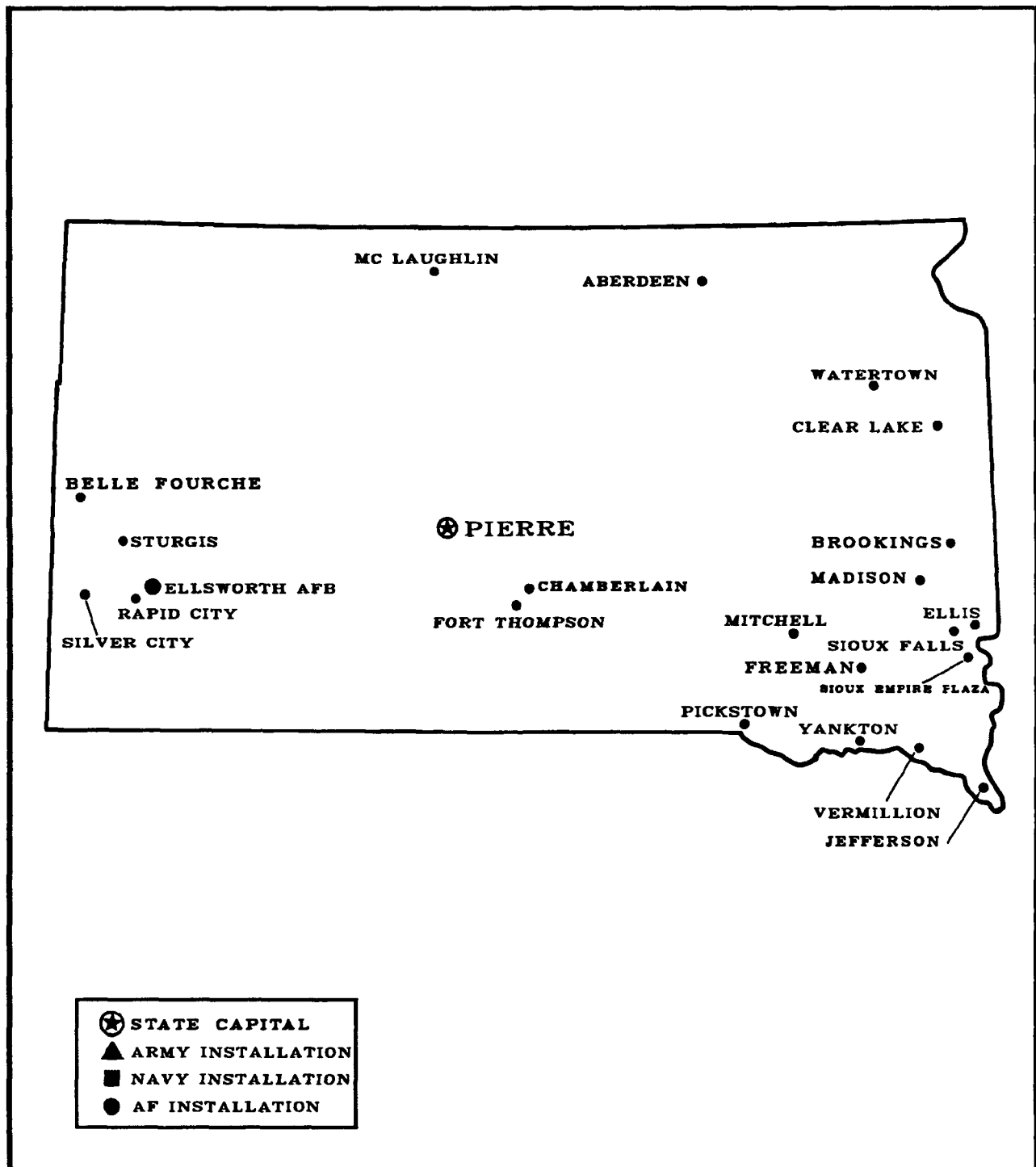
| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|-----------|-----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1992                                     | \$756,110 | \$188,565 | \$374,130                 | \$54,598  | \$138,825                      |
| Fiscal Year 1991                                     | 984,748   | 178,605   | 393,788                   | 74,891    | 337,464                        |
| Fiscal Year 1990                                     | 698,625   | 184,989   | 289,000                   | 63,006    | 161,630                        |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                         |          |
|-------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|----------|
|                                                                                                       |                 | FSC or Service Code Description            | Amount   |
| 1. LOCKHEED CORPORATION                                                                               | \$62,536        | Maint & Repair of Eq/Aircraft Structural C | \$61,724 |
| 2. BLUE CROSS BLUE SHIELD OF SC                                                                       | 45,550          | Dependent Medicare Services                | 45,550   |
| 3. BELL BCI COMPANY                                                                                   | 35,207          | Other Airfield Structures                  | 15,306   |
| 4. ABB ASEA BROWN BOVERI LTD                                                                          | 31,288          | Other Architect & Engineering Services     | 31,228   |
| 5. MILCOM SYSTEMS CORPORATION                                                                         | 23,131          | Installation of Eq/Electrical & Elct Equip | 19,875   |
| Total of Above                                                                                        | \$197,712       | ( 27.1% of total awards over \$25,000)     |          |

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# MAP NO. 42

## SOUTH DAKOTA



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# SOUTH DAKOTA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    | Total     | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|-----------|----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      | 14,867    | 6,348    | 712                       | 7,717     | 90                             |
| Active Duty Military                      | 5,431     | 32       | 9                         | 5,390     | 0                              |
| Civilian                                  | 1,265     | 472      | 0                         | 703       | 90                             |
| Reserve & National Guard                  | 8,171     | 5,844    | 703                       | 1,624     | 0                              |
| II. Expenditures - Total                  | \$357,206 | \$72,756 | \$11,987                  | \$233,743 | \$38,720                       |
| A. Payroll Outlays - Total                | 261,100   | 42,232   | 10,232                    | 206,311   | 2,325                          |
| Active Duty Military Pay                  | 147,532   | 1,078    | 307                       | 146,147   | 0                              |
| Civilian Pay                              | 38,097    | 14,868   | 0                         | 20,904    | 2,325                          |
| Reserve & National Guard Pay              | 18,150    | 11,988   | 1,139                     | 5,023     | 0                              |
| Retired Military Pay                      | 57,321    | 14,298   | 8,786                     | 34,237    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total | 96,106    | 30,524   | 1,755                     | 27,432    | 36,395                         |
| Supply Contracts                          | 46,138    | 5,440    | 1,703                     | 4,033     | 34,962                         |
| R&D Contracts                             | 148       | 0        | 0                         | 0         | 148                            |
| Service Contracts                         | 27,191    | 4,524    | 52                        | 21,330    | 1,285                          |
| Construction Contracts                    | 11,177    | 9,108    | 0                         | 2,069     | 0                              |
| Civil Function Contracts                  | 11,452    | 11,452   | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Ellsworth AFB                      | \$196,278    | \$159,308          | \$36,970           | Ellsworth AFB                   | 5,771                           | 5,242                   | 529      |
| Rapid City                         | 48,728       | 30,794             | 17,934             | Sioux Falls                     | 323                             | 66                      | 257      |
| Sioux Falls                        | 40,675       | 19,241             | 21,434             | Rapid City                      | 224                             | 24                      | 200      |
| Pierre                             | 6,450        | 3,855              | 2,595              | Belle Fourche                   | 85                              | 80                      | 5        |
| Sioux Empire Plaza                 | 3,808        | 0                  | 3,808              | Pierre                          | 63                              | 0                       | 63       |
| Belle Fourche                      | 3,620        | 2,195              | 1,425              | Pickstown                       | 46                              | 0                       | 46       |
| Jefferson                          | 3,361        | 41                 | 3,320              | Fort Thompson                   | 45                              | 0                       | 45       |
| Aberdeen                           | 3,235        | 1,972              | 1,263              | Mitchell                        | 33                              | 1                       | 32       |
| Brookings                          | 3,072        | 2,480              | 592                | Brookings                       | 24                              | 10                      | 14       |
| Pickstown                          | 2,459        | 1,397              | 1,062              | Sturgis                         | 14                              | 0                       | 14       |

| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total    | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|----------|----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1992                                     | \$82,771 | \$36,452 | \$1,326                   | \$36,501  | \$8,492                        |
| Fiscal Year 1991                                     | 124,947  | 50,379   | 114                       | 31,115    | 43,339                         |
| Fiscal Year 1990                                     | 35,584   | 8,027    | 432                       | 19,568    | 7,557                          |

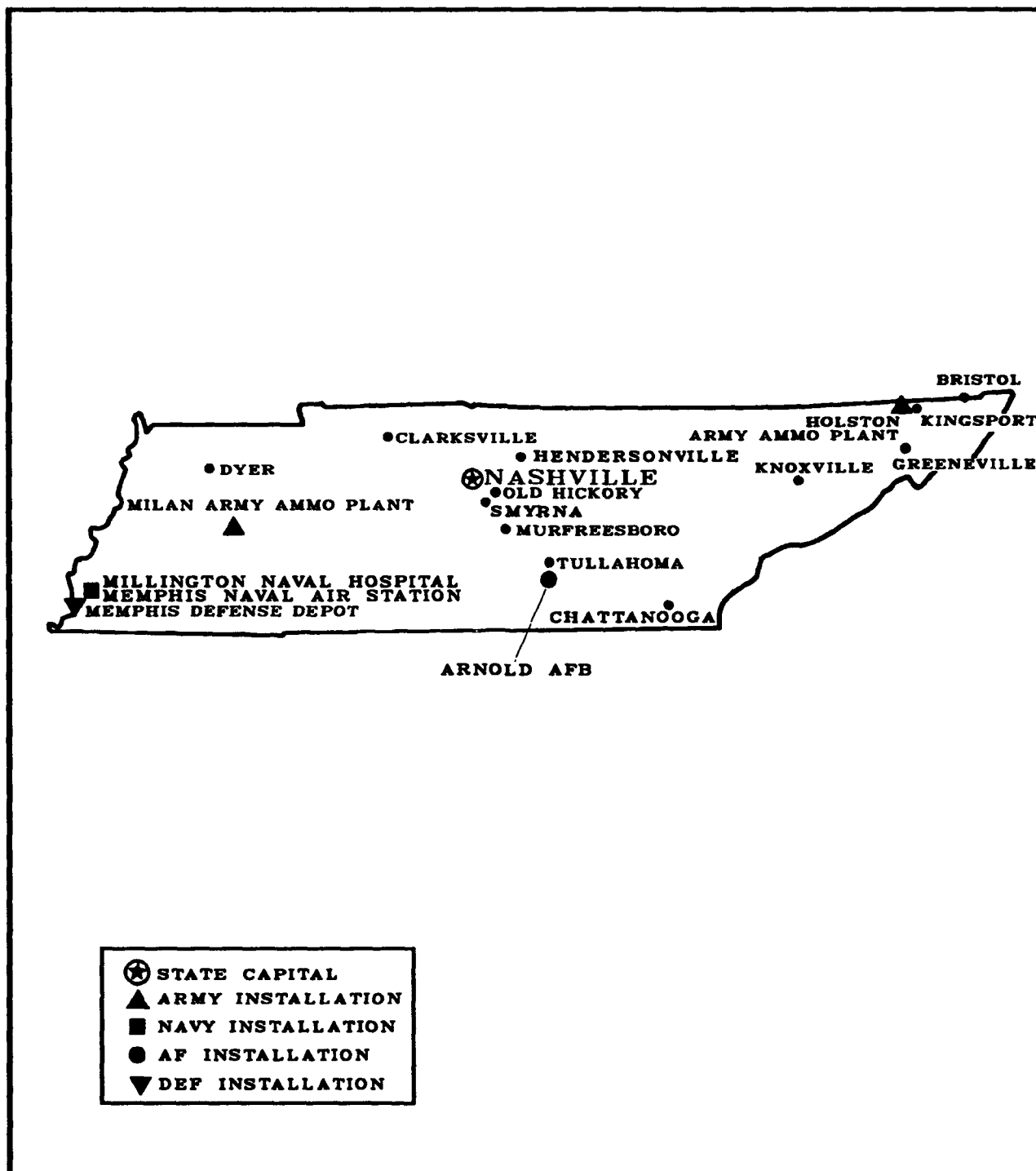
  

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                     |          |
|-------------------------------------------------------------------------------------------------------|-----------------|----------------------------------------|----------|
|                                                                                                       |                 | FSC or Service Code Description        | Amount   |
| 1. METALLGESELLSCHAFT AG                                                                              | \$16,581        | Fuel Oils                              | \$16,197 |
| 2. RAVEN INDUSTRIES INC                                                                               | 16,132          | Clothing, Special Purpose              | 10,944   |
| 3. AMERICAN FINANCIAL CORPORATION                                                                     | 5,167           | Meat, Poultry and Fish                 | 5,167    |
| 4. MORTENSON M A COMPANIES                                                                            | 4,788           | Missile System Facilities              | 4,788    |
| 5. E A ENGINEERING SCIENCE & TECH                                                                     | 4,128           | Other Architect & Engineering Services | 4,128    |
| Total of Above                                                                                        | \$46,796        | ( 48.7% of total awards over \$25,000) |          |

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# MAP NO. 43

## TENNESSEE



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# TENNESSEE

FISCAL YEAR 1993

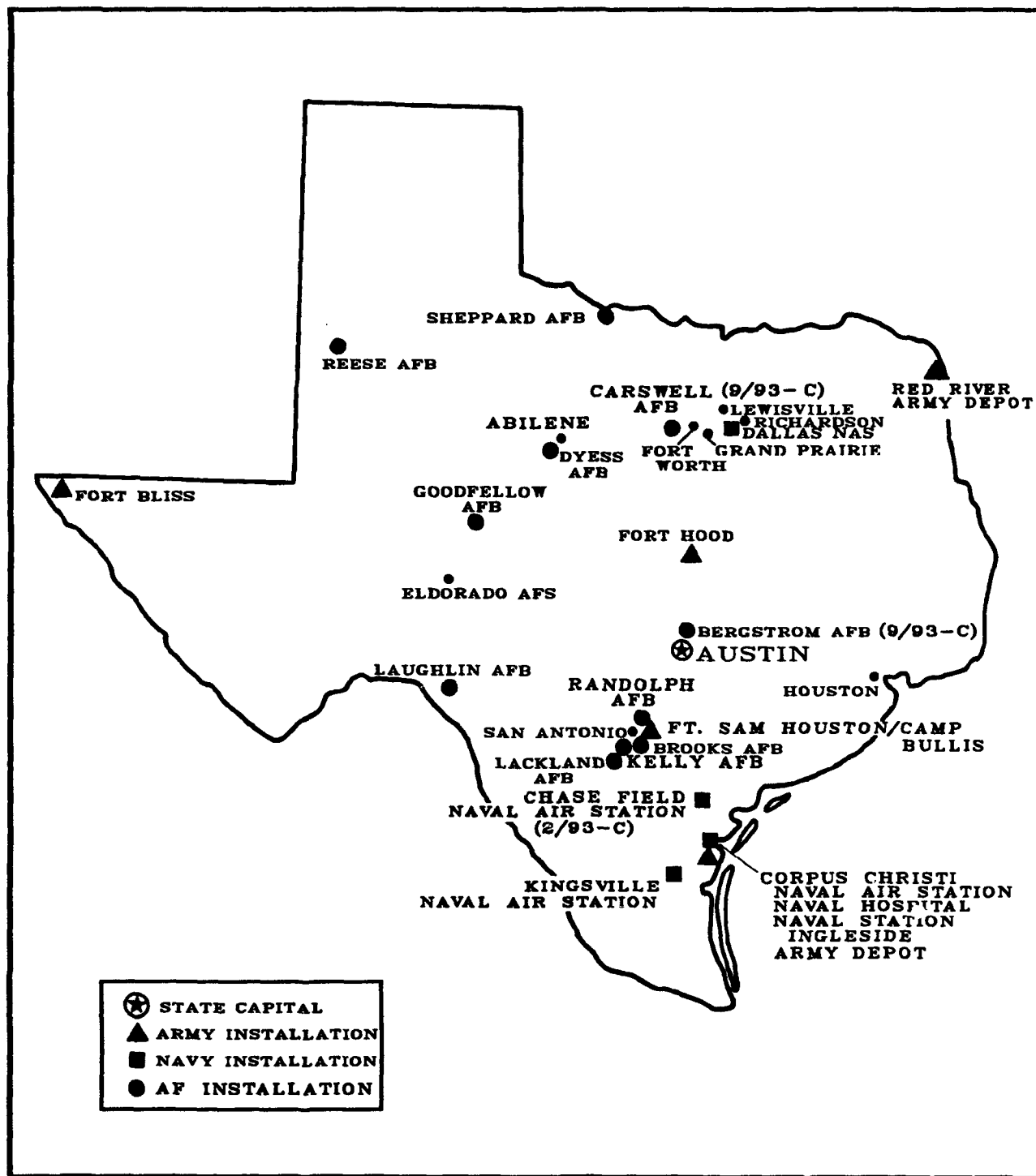
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|--------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 55,844          | 29,973                                     | 16,165                       | 7,492                           | 2,214                    |          |
| Active Duty Military                                                                            |              | 7,935           | 357                                        | 7,093                        | 485                             | 0                        |          |
| Civilian                                                                                        |              | 6,949           | 2,674                                      | 1,046                        | 1,015                           | 2,214                    |          |
| Reserve & National Guard                                                                        |              | 40,960          | 26,942                                     | 8,026                        | 5,992                           | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$1,995,023     | \$596,323                                  | \$518,463                    | \$718,169                       | \$162,068                |          |
| A. Payroll Outlays - Total                                                                      |              | 1,057,697       | 355,894                                    | 382,358                      | 233,377                         | 86,068                   |          |
| Active Duty Military Pay                                                                        |              | 198,785         | 10,911                                     | 169,440                      | 18,434                          | 0                        |          |
| Civilian Pay                                                                                    |              | 240,543         | 86,566                                     | 34,441                       | 33,468                          | 86,068                   |          |
| Reserve & National Guard Pay                                                                    |              | 98,902          | 54,862                                     | 20,024                       | 24,016                          | 0                        |          |
| Retired Military Pay                                                                            |              | 519,467         | 203,555                                    | 158,453                      | 157,459                         | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 937,326         | 240,429                                    | 136,105                      | 484,792                         | 76,000                   |          |
| Supply Contracts                                                                                |              | 220,842         | 32,258                                     | 97,776                       | 19,132                          | 71,676                   |          |
| R&D Contracts                                                                                   |              | 222,445         | 9,043                                      | 12,175                       | 201,084                         | 143                      |          |
| Service Contracts                                                                               |              | 438,867         | 146,744                                    | 23,366                       | 264,576                         | 4,181                    |          |
| Construction Contracts                                                                          |              | 23,134          | 20,346                                     | 2,788                        | 0                               | 0                        |          |
| Civil Function Contracts                                                                        |              | 32,038          | 32,038                                     | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                            | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                            |                              | Total                           | Active Duty Military     | Civilian |
| Memphis                                                                                         | \$482,907    | \$194,982       | \$287,925                                  | Millington                   | 7,556                           | 6,534                    | 1,022    |
| Arnold AFB                                                                                      | 238,024      | 15,945          | 222,079                                    | Memphis                      | 3,550                           | 305                      | 3,245    |
| Millington                                                                                      | 223,717      | 209,742         | 13,975                                     | Nashville                    | 1,753                           | 573                      | 1,180    |
| Nashville                                                                                       | 118,956      | 102,044         | 16,912                                     | Knoxville                    | 446                             | 89                       | 357      |
| Bristol                                                                                         | 98,014       | 5,509           | 92,505                                     | Arnold AFB                   | 395                             | 129                      | 266      |
| Milan AAP                                                                                       | 79,578       | 0               | 79,578                                     | Murfreesboro                 | 156                             | 151                      | 5        |
| Clarksville                                                                                     | 62,787       | 57,819          | 4,968                                      | Chattanooga                  | 91                              | 21                       | 70       |
| Holston AAP                                                                                     | 57,780       | 0               | 57,780                                     | Wayna                        | 89                              | 0                        | 89       |
| Knoxville                                                                                       | 50,704       | 41,549          | 9,155                                      | Hendersonville               | 63                              | 0                        | 63       |
| Chattanooga                                                                                     | 32,884       | 21,797          | 11,087                                     | Kingsport                    | 61                              | 3                        | 58       |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$1,262,110     | \$507,638                                  | \$115,150                    | \$495,620                       | \$143,702                |          |
| Fiscal Year 1991                                                                                |              | 2,058,601       | 348,734                                    | 98,643                       | 1,340,025                       | 271,199                  |          |
| Fiscal Year 1990                                                                                |              | 1,190,626       | 407,039                                    | 107,673                      | 558,264                         | 117,650                  |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                         |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description            |                              | Amount                          |                          |          |
| 1. FEDERAL EXPRESS CORPORATION                                                                  |              | \$184,708       | Passenger Air Charter Service              |                              | \$141,429                       |                          |          |
| 2. SSI SERVICES INC                                                                             |              | 97,861          | RDTE/Other Research & Development-Mgmt & S |                              | 97,861                          |                          |          |
| 3. RAYTHEON COMPANY                                                                             |              | 89,532          | Guided Missiles                            |                              | 60,630                          |                          |          |
| 4. MARTIN MARIETTA CORPORATION                                                                  |              | 73,479          | Operation/Ammunition Facilities            |                              | 73,512                          |                          |          |
| 5. SVERDRUP CORPORATION                                                                         |              | 59,198          | RDTE/Other Research & Development-Mgmt & S |                              | 54,900                          |                          |          |
| Total of Above                                                                                  |              | \$504,778       | ( 53.9% of total awards over \$25,000)     |                              |                                 |                          |          |

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# MAP NO. 44

## TEXAS



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# TEXAS

FISCAL YEAR 1993

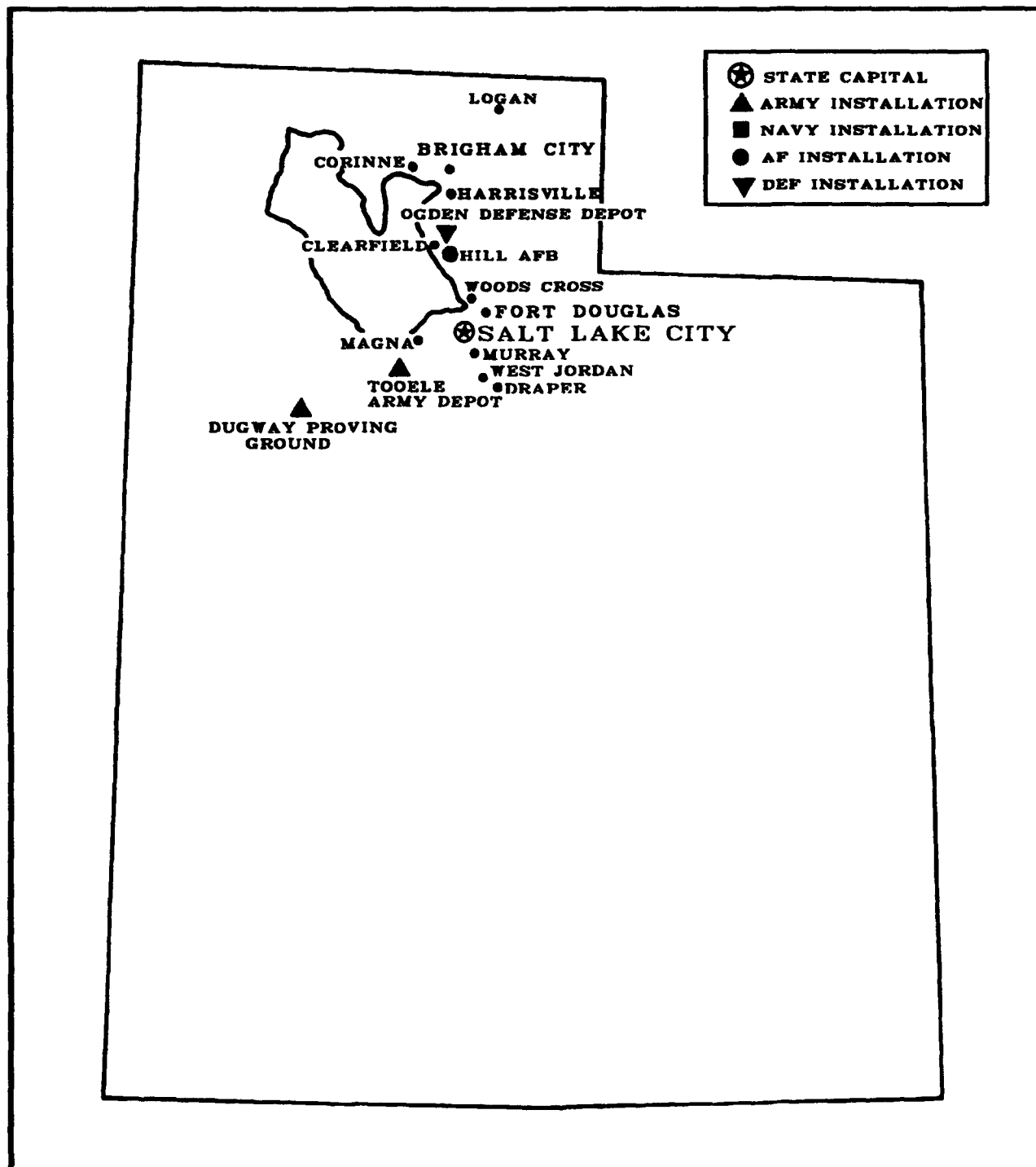
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                   | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|----------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 273,752         | 144,973                                | 32,551                       | 89,161                          | 7,067                    |          |
| Active Duty Military                                                                            |              | 102,210         | 54,525                                 | 5,984                        | 41,701                          | 0                        |          |
| Civilian                                                                                        |              | 55,882          | 20,767                                 | 1,993                        | 26,055                          | 7,067                    |          |
| Reserve & National Guard                                                                        |              | 115,660         | 69,681                                 | 24,574                       | 21,405                          | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$15,929,821    | \$5,205,126                            | \$2,412,511                  | \$6,998,767                     | \$1,313,417              |          |
| A. Payroll Outlays - Total                                                                      |              | 6,919,548       | 2,721,113                              | 703,849                      | 3,297,166                       | 197,420                  |          |
| Active Duty Military Pay                                                                        |              | 2,541,417       | 1,170,471                              | 221,265                      | 1,149,681                       | 0                        |          |
| Civilian Pay                                                                                    |              | 1,588,187       | 503,400                                | 64,809                       | 822,558                         | 197,420                  |          |
| Reserve & National Guard Pay                                                                    |              | 240,838         | 133,624                                | 48,495                       | 58,719                          | 0                        |          |
| Retired Military Pay                                                                            |              | 2,549,106       | 913,618                                | 369,280                      | 1,266,208                       | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 9,010,273       | 2,484,013                              | 1,708,662                    | 3,701,601                       | 1,115,997                |          |
| Supply Contracts                                                                                |              | 4,911,753       | 930,204                                | 532,017                      | 2,416,175                       | 1,033,357                |          |
| R&D Contracts                                                                                   |              | 1,586,865       | 492,676                                | 697,774                      | 377,798                         | 18,617                   |          |
| Service Contracts                                                                               |              | 2,166,846       | 754,654                                | 459,098                      | 889,107                         | 63,987                   |          |
| Construction Contracts                                                                          |              | 240,082         | 201,752                                | 19,773                       | 18,521                          | 36                       |          |
| Civil Function Contracts                                                                        |              | 104,727         | 104,727                                | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                        | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                        |                              | Total                           | Active Duty Military     | Civilian |
| Fort Worth                                                                                      | \$3,135,571  | \$222,320       | \$2,913,251                            | Fort Hood                    | 34,345                          | 30,230                   | 4,115    |
| San Antonio                                                                                     | 2,042,096    | 1,500,857       | 541,239                                | Kelly AFB                    | 20,598                          | 4,556                    | 16,042   |
| Dallas                                                                                          | 1,590,903    | 141,051         | 1,449,852                              | Lackland AFB                 | 15,620                          | 12,891                   | 2,729    |
| Fort Hood                                                                                       | 962,656      | 772,336         | 190,320                                | Fort Bliss                   | 15,288                          | 13,164                   | 2,124    |
| Corpus Christi                                                                                  | 555,049      | 226,484         | 328,565                                | Fort Sam Houston             | 12,461                          | 8,518                    | 3,943    |
| Fort Bliss                                                                                      | 487,998      | 395,140         | 92,858                                 | Randolph AFB                 | 7,760                           | 4,995                    | 2,765    |
| Richardson                                                                                      | 434,495      | 14,898          | 419,597                                | Sheppard AFB/Wichita         | 7,283                           | 5,945                    | 1,338    |
| Lackland AFB                                                                                    | 432,698      | 340,866         | 91,832                                 | Corpus Christi               | 6,289                           | 2,000                    | 4,289    |
| Houston                                                                                         | 425,961      | 106,806         | 319,155                                | Dyess AFB                    | 5,593                           | 5,145                    | 448      |
| Austin                                                                                          | 387,366      | 139,704         | 247,662                                | Red River Army Depot         | 4,285                           | 0                        | 4,285    |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                   | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$8,671,793     | \$2,695,313                            | \$1,454,931                  | \$3,311,311                     | \$1,210,238              |          |
| Fiscal Year 1991                                                                                |              | 10,225,414      | 2,400,595                              | 1,758,415                    | 4,592,133                       | 1,474,271                |          |
| Fiscal Year 1990                                                                                |              | 9,131,844       | 1,997,301                              | 1,152,003                    | 4,473,711                       | 1,508,829                |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                     |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description        |                              | Amount                          |                          |          |
| 1. LOCKHEED CORPORATION                                                                         |              | \$1,832,272     | Aircraft Fixed Wing                    |                              | \$1,483,595                     |                          |          |
| 2. TEXAS INSTRUMENTS INCORPORATED                                                               |              | 960,988         | Bombs                                  |                              | 487,962                         |                          |          |
| 3. TEXTRON INC                                                                                  |              | 603,173         | Aircraft Fixed Wing                    |                              | 272,612                         |                          |          |
| 4. LORAL CORP                                                                                   |              | 535,617         | Launchers, Guided Missile              |                              | 130,959                         |                          |          |
| 5. BELL BOEING JV                                                                               |              | 472,274         | RDTE/Aircraft-Engineering Development  |                              | 472,224                         |                          |          |
| Total of Above                                                                                  |              | \$4,404,324     | ( 48.9% of total awards over \$25,000) |                              |                                 |                          |          |

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# MAP NO. 45

## UTAH



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# UTAH

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 |  | Total       | Army      | Navy & Marine Corps | Air Force | Other Defense Activities |
|----------------------------------------|--|-------------|-----------|---------------------|-----------|--------------------------|
| I. Personnel - Total                   |  | 41,088      | 15,241    | 2,437               | 20,034    | 3,376                    |
| Active Duty Military                   |  | 5,764       | 547       | 120                 | 5,097     | 0                        |
| Civilian                               |  | 17,510      | 3,568     | 75                  | 10,491    | 3,376                    |
| Reserve & National Guard               |  | 17,814      | 11,126    | 2,242               | 4,446     | 0                        |
| II. Expenditures - Total               |  | \$1,565,307 | \$458,162 | \$116,410           | \$787,159 | \$203,576                |
| A. Payroll Outlays - Total             |  | 1,022,935   | 255,451   | 38,267              | 609,317   | 119,900                  |
| Active Duty Military Pay               |  | 158,113     | 19,424    | 4,043               | 134,646   | 0                        |
| Civilian Pay                           |  | 652,755     | 152,522   | 3,292               | 377,041   | 119,900                  |
| Reserve & National Guard Pay           |  | 65,324      | 41,693    | 4,837               | 18,794    | 0                        |
| Retired Military Pay                   |  | 146,743     | 41,812    | 26,095              | 78,836    | 0                        |
| B. Prime Contracts Over \$25,000 Total |  | 542,372     | 202,711   | 78,143              | 177,842   | 83,676                   |
| Supply Contracts                       |  | 184,933     | 20,160    | 56,986              | 53,655    | 54,132                   |
| R&D Contracts                          |  | 81,728      | 15,493    | 19,275              | 26,019    | 20,941                   |
| Service Contracts                      |  | 218,866     | 127,665   | 1,882               | 80,859    | 8,460                    |
| Construction Contracts                 |  | 49,417      | 31,965    | 0                   | 17,309    | 143                      |
| Civil Function Contracts               |  | 7,428       | 7,428     | 0                   | 0         | 0                        |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Hill AFB                        | \$628,177    | \$525,793       | \$102,384       | Hill AFB                     | 15,758                          | 4,870                | 10,888   |
| Tooele Army Depot               | 219,727      | 120,577         | 99,150          | Tooele Army Depot            | 2,746                           | 32                   | 2,714    |
| Salt Lake City                  | 125,699      | 54,531          | 71,168          | Ogden                        | 1,900                           | 44                   | 1,856    |
| Ogden                           | 109,775      | 85,023          | 24,752          | Dugway                       | 745                             | 112                  | 633      |
| Brigham City                    | 74,916       | 7,522           | 67,394          | Salt Lake City               | 691                             | 171                  | 520      |
| Dugway                          | 67,077       | 35,034          | 32,043          | Fort Douglas                 | 237                             | 94                   | 143      |
| Magna                           | 40,058       | 5,061           | 34,997          | Murray                       | 216                             | 216                  | 0        |
| Murray                          | 37,305       | 37,305          | 0               | Draper                       | 210                             | 0                    | 210      |
| Logan                           | 31,814       | 3,641           | 28,173          | Brigham City                 | 149                             | 5                    | 144      |
| Woods Cross                     | 31,152       | 1,905           | 29,247          | Magna                        | 104                             | 12                   | 92       |

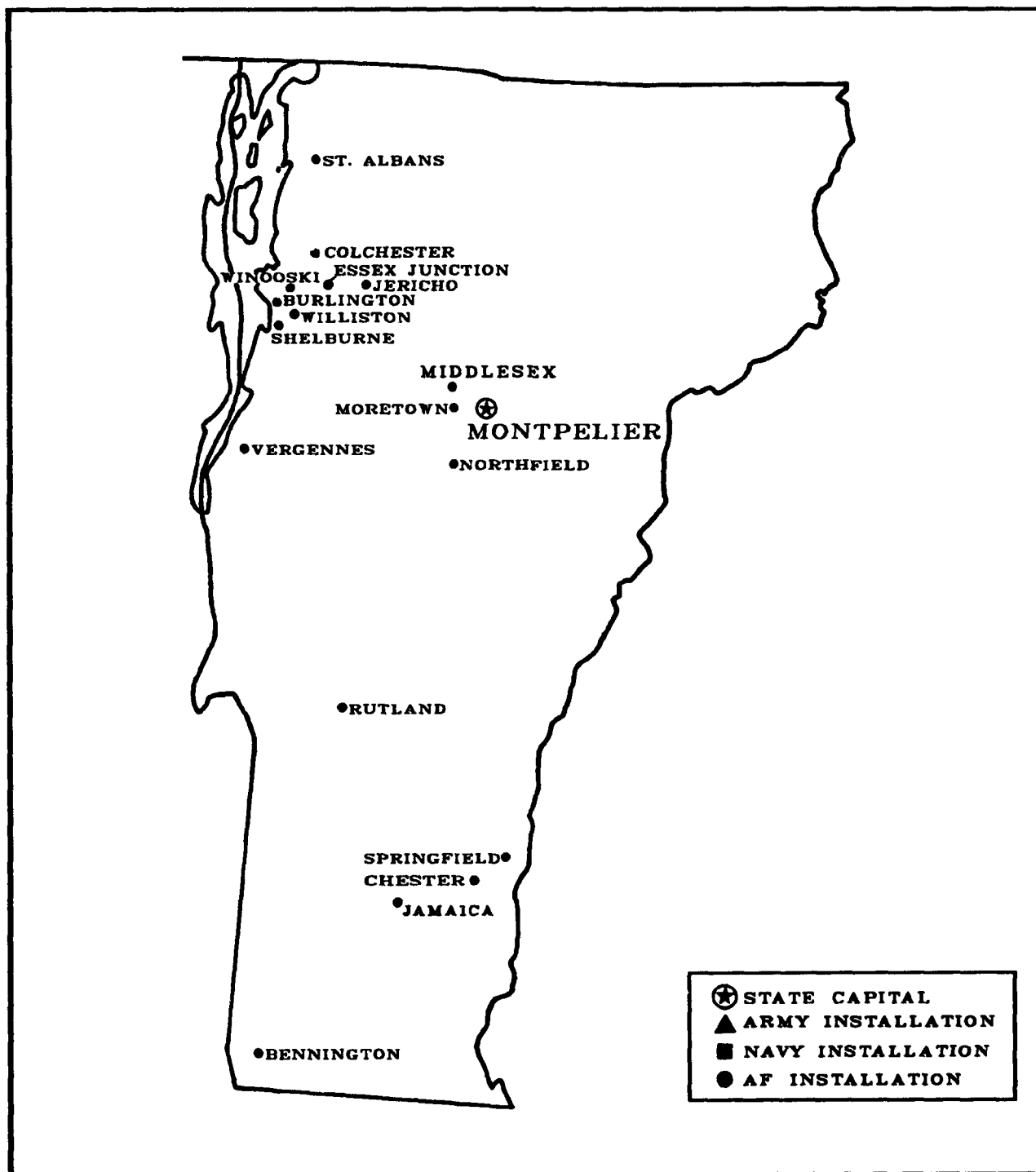
| Prime Contracts Over \$25,000 (Prior Three Years) | Total     | Army      | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------|-----------|-----------|---------------------|-----------|--------------------------|
| Fiscal Year 1992                                  | \$615,900 | \$225,313 | \$76,611            | \$164,572 | \$149,404                |
| Fiscal Year 1991                                  | 801,672   | 206,120   | 140,246             | 285,709   | 169,597                  |
| Fiscal Year 1990                                  | 913,651   | 210,984   | 97,580              | 448,369   | 156,718                  |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                         |          |
|-------------------------------------------------------------------------------------------------|--------------|--------------------------------------------|----------|
|                                                                                                 |              | FSC or Service Code Description            | Amount   |
| 1. EG&G INC                                                                                     | \$70,245     | Architect-Engineering Services (non-constr | \$70,245 |
| 2. THIOKOL CORPORATION                                                                          | 68,408       | Guided Missile Components                  | 32,465   |
| 3. HERCULES INCORPORATED                                                                        | 32,806       | RDTE/Missile and Space Systems-Engr Develo | 20,595   |
| 4. UTAH STATE OF                                                                                | 24,584       | RDTE/Other Defense-Advanced Development    | 18,476   |
| 5. CRYSEN CORPORATION                                                                           | 21,170       | Fuel Oils                                  | 11,111   |
| Total of Above                                                                                  | \$217,213    | ( 40.0% of total awards over \$25,000)     |          |

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# MAP NO. 46

## VERMONT



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# VERMONT

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    | Total     | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|-----------|----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      | 7,054     | 5,050    | 339                       | 1,614     | 51                             |
| Active Duty Military                      | 137       | 21       | 16                        | 100       | 0                              |
| Civilian                                  | 646       | 307      | 1                         | 287       | 51                             |
| Reserve & National Guard                  | 6,271     | 4,722    | 322                       | 1,227     | 0                              |
| II. Expenditures - Total                  | \$144,995 | \$62,848 | \$34,420                  | \$43,408  | \$4,319                        |
| A. Payroll Outlays - Total                | 82,260    | 38,551   | 11,581                    | 30,262    | 1,866                          |
| Active Duty Military Pay                  | 5,414     | 819      | 632                       | 3,963     | 0                              |
| Civilian Pay                              | 19,383    | 8,880    | 19                        | 8,618     | 1,866                          |
| Reserve & National Guard Pay              | 18,639    | 12,640   | 848                       | 5,151     | 0                              |
| Retired Military Pay                      | 38,824    | 16,212   | 10,082                    | 12,530    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total | 62,735    | 24,297   | 22,839                    | 13,146    | 2,453                          |
| Supply Contracts                          | 38,856    | 5,560    | 18,566                    | 13,031    | 1,699                          |
| R&D Contracts                             | 17,149    | 15,470   | 1,437                     | 8-        | 250                            |
| Service Contracts                         | 6,350     | 2,887    | 2,836                     | 123       | 504                            |
| Construction Contracts                    | 0         | 0        | 0                         | 0         | 0                              |
| Civil Function Contracts                  | 380       | 380      | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Burlington                         | \$72,546     | \$23,437           | \$49,109           | Burlington                      | 407                             | 88                      | 319      |
| Colchester                         | 9,405        | 8,826              | 579                | Colchester                      | 182                             | 12                      | 170      |
| Vergennes                          | 5,137        | 910                | 4,227              | Northfield                      | 38                              | 31                      | 7        |
| Shelburne                          | 4,432        | 742                | 3,690              | South Burlington                | 29                              | 0                       | 29       |
| Northfield                         | 4,063        | 2,495              | 1,568              | Jericho                         | 24                              | 0                       | 24       |
| Rutland                            | 2,824        | 2,824              | 0                  | Rutland                         | 23                              | 0                       | 23       |
| Winooski                           | 2,537        | 2,081              | 456                | Winooski                        | 23                              | 5                       | 18       |
| Jericho                            | 2,394        | 2,264              | 130                | Montpelier                      | 8                               | 1                       | 7        |
| St. Albans                         | 1,543        | 1,433              | 110                | St. Albans                      | 8                               | 0                       | 8        |
| Williston                          | 1,538        | 1,302              | 236                | Vergennes                       | 7                               | 0                       | 7        |

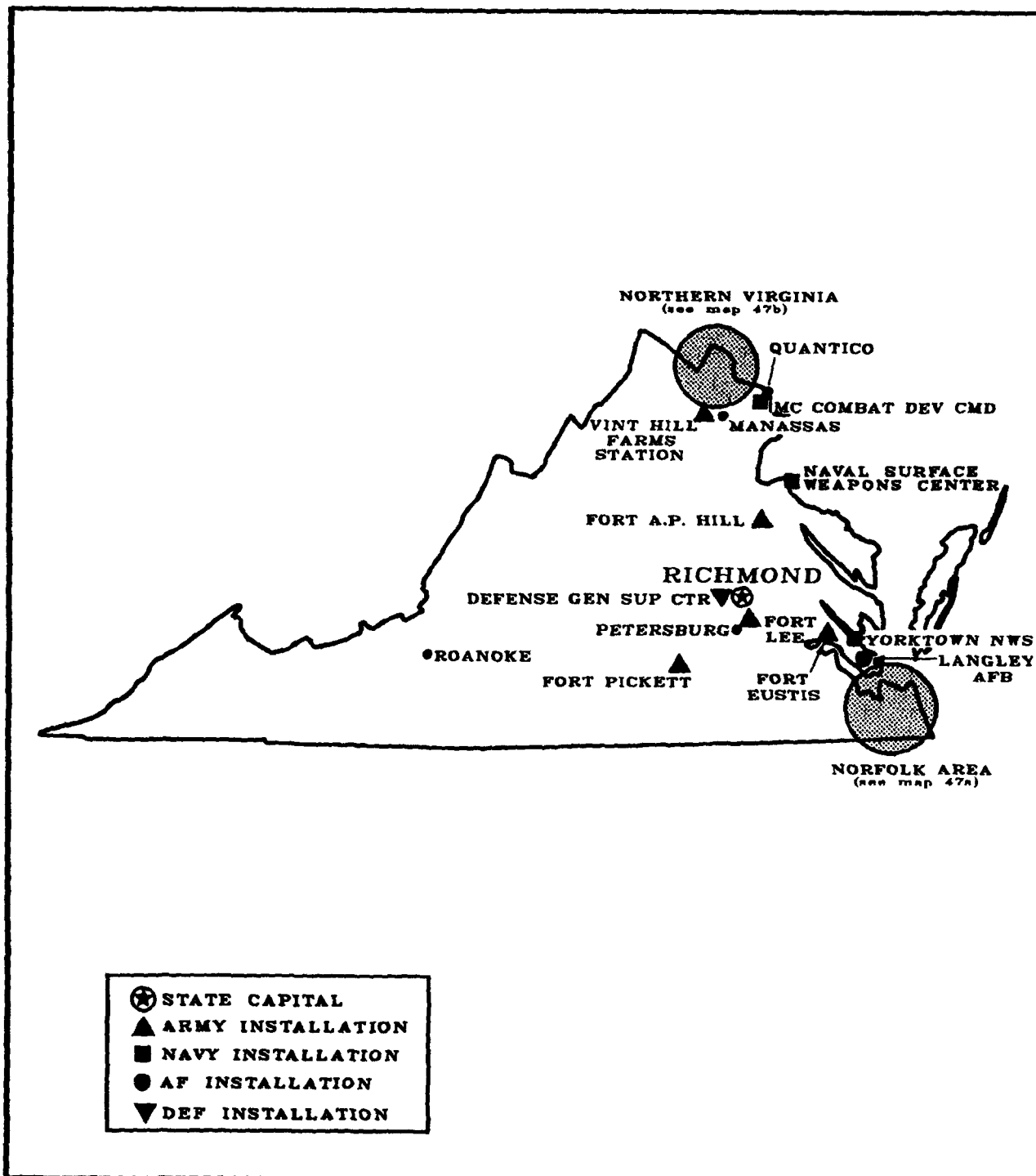
| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total    | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|----------|----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1992                                     | \$63,027 | \$23,883 | \$28,389                  | \$8,699   | \$2,056                        |
| Fiscal Year 1991                                     | 71,362   | 8,686    | 32,950                    | 24,711    | 5,015                          |
| Fiscal Year 1990                                     | 75,049   | 13,913   | 16,125                    | 41,023    | 3,988                          |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                         |          |
|-------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|----------|
|                                                                                                       |                 | FSC or Service Code Description            | Amount   |
| 1. MARTIN MARIETTA CORPORATION                                                                        | \$47,423        | Aircraft Ground Servicing Equipment        | \$12,919 |
| 2. KMS VENTURES INC                                                                                   | 4,362           | Maint & Repair of Eq/Aircraft Structural C | 1,420    |
| 3. GOODRICH B F COMPANY THE                                                                           | 4,172           | Engine Instruments                         | 1,647    |
| 4. NORWICH UNIVERSITY                                                                                 | 1,568           | Tuition, Registration & Membership Fees    | 1,100    |
| 5. C & S ENERGY CORP                                                                                  | 505             | Maint/All Other Non-Building Facilities    | 505      |
| Total of Above                                                                                        | \$58,030        | ( 92.5% of total awards over \$25,000)     |          |

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# MAP NO. 47

## VIRGINIA



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# VIRGINIA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total        | Army        | Navy<br>&<br>Marine Corps | Air Force   | Other<br>Defense<br>Activities |
|-------------------------------------------|--|--------------|-------------|---------------------------|-------------|--------------------------------|
| I. Personnel - Total                      |  | 249,252      | 85,487      | 116,015                   | 25,153      | 22,597                         |
| Active Duty Military                      |  | 92,152       | 26,375      | 50,522                    | 15,255      | 0                              |
| Civilian                                  |  | 102,211      | 25,616      | 49,671                    | 4,327       | 22,597                         |
| Reserve & National Guard                  |  | 54,889       | 33,496      | 15,822                    | 5,571       | 0                              |
| II. Expenditures - Total                  |  | \$19,181,237 | \$4,553,366 | \$10,151,664              | \$2,094,179 | \$2,382,028                    |
| A. Payroll Outlays - Total                |  | 11,698,489   | 2,868,097   | 6,473,424                 | 1,338,392   | 1,018,576                      |
| Active Duty Military Pay                  |  | 4,941,609    | 987,819     | 3,333,410                 | 620,380     | 0                              |
| Civilian Pay                              |  | 4,561,365    | 1,122,436   | 2,148,463                 | 271,890     | 1,018,576                      |
| Reserve & National Guard Pay              |  | 119,061      | 75,558      | 36,185                    | 7,318       | 0                              |
| Retired Military Pay                      |  | 2,076,454    | 682,284     | 955,366                   | 438,804     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total |  | 7,482,748    | 1,685,269   | 3,678,240                 | 755,787     | 1,363,452                      |
| Supply Contracts                          |  | 1,708,252    | 273,643     | 980,663                   | 237,673     | 216,273                        |
| R&D Contracts                             |  | 992,987      | 133,356     | 368,200                   | 139,233     | 352,198                        |
| Service Contracts                         |  | 4,513,522    | 1,106,240   | 2,240,802                 | 373,912     | 792,568                        |
| Construction Contracts                    |  | 201,403      | 105,446     | 88,575                    | 4,969       | 2,413                          |
| Civil Function Contracts                  |  | 66,584       | 66,584      | 0                         | 0           | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Army and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|-----------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                       | Active Duty<br>Military | Civilian |
| Norfolk                            | \$3,264,531  | \$2,636,639        | \$627,892          | Arlington                       | 43,003                      | 17,169                  | 25,834   |
| Arlington                          | 3,245,749    | 2,330,013          | 915,736            | Norfolk                         | 33,818                      | 17,782                  | 16,036   |
| Newport News                       | 1,363,947    | 392,789            | 971,158            | Portsmouth                      | 15,963                      | 3,411                   | 12,552   |
| Virginia Beach                     | 1,231,325    | 1,058,405          | 172,920            | Virginia Beach                  | 13,807                      | 11,568                  | 2,239    |
| Alexandria                         | 1,150,547    | 720,187            | 430,360            | Alexandria                      | 11,870                      | 3,800                   | 8,070    |
| McLean                             | 978,254      | 57,800             | 920,454            | Langley AFB                     | 11,235                      | 9,204                   | 2,031    |
| Portsmouth                         | 757,192      | 599,191            | 158,001            | Quantico                        | 8,773                       | 6,835                   | 1,938    |
| Hampton                            | 620,532      | 532,310            | 88,222             | Fort Eustis                     | 8,137                       | 5,693                   | 2,444    |
| Fort Belvoir                       | 488,896      | 360,438            | 128,458            | Fort Belvoir                    | 7,863                       | 2,333                   | 5,530    |
| Reston                             | 428,345      | 73,169             | 355,176            | Fort Lee                        | 7,422                       | 4,379                   | 3,043    |

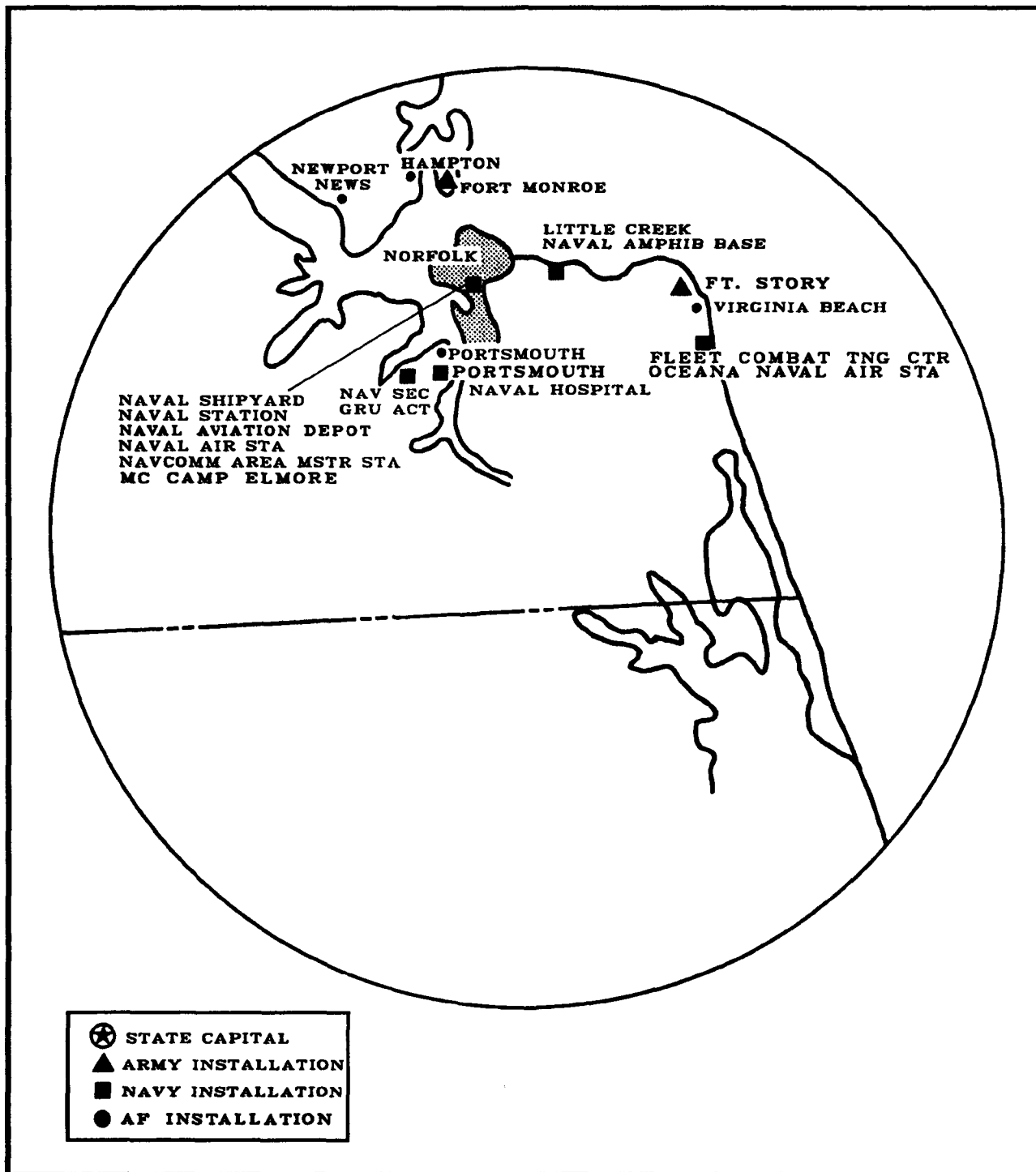
| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total       | Army        | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|-------------|-------------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1992                                     | \$6,570,793 | \$1,514,001 | \$3,228,636               | \$706,526 | \$1,121,630                    |
| Fiscal Year 1991                                     | 6,780,702   | 1,592,831   | 3,290,856                 | 927,414   | 969,601                        |
| Fiscal Year 1990                                     | 7,918,833   | 1,265,451   | 5,140,992                 | 675,746   | 836,644                        |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|-----------|
|                                                                                                       |                 | FSC or Service Code Description            | Amount    |
| 1. TENNECO INC                                                                                        | \$897,106       | Miscellaneous Vessels                      | \$427,192 |
| 2. INTERNATIONAL BUS MCHS CORP                                                                        | 265,544         | Underwater Sound Equipment                 | 97,211    |
| 3. BLACK & DECKER CORPORATION                                                                         | 225,535         | ADPE Configuration                         | 49,726    |
| 4. MITRE CORPORATION                                                                                  | 189,329         | Engineering Technical Services             | 182,937   |
| 5. BOEING COMPANY THE                                                                                 | 184,461         | Automated Info System Design & Integration | 180,899   |
| Total of Above                                                                                        | \$1,761,975     | ( 23.5% of total awards over \$25,000)     |           |

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# MAP NO. 47a

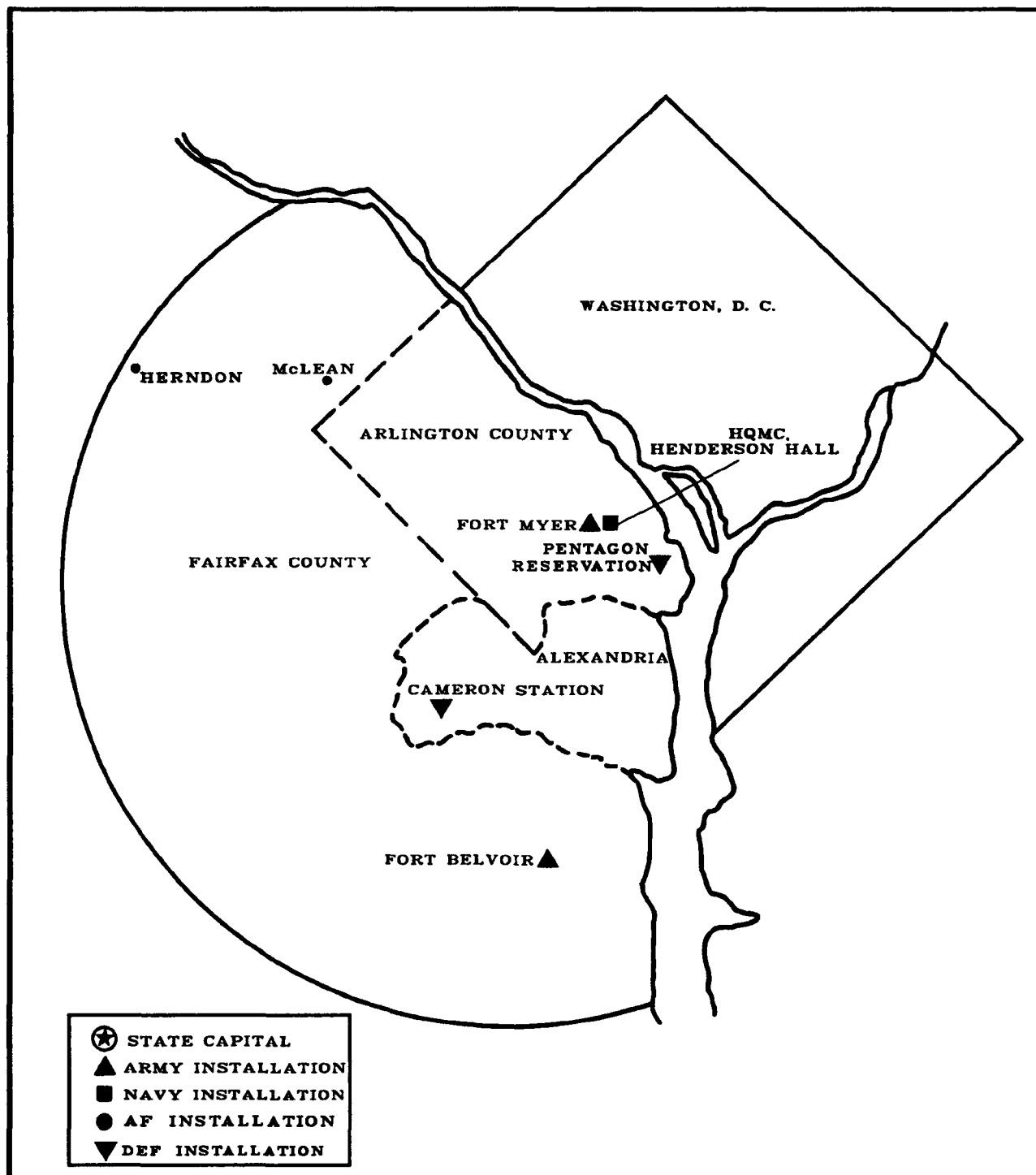
## NORFOLK AREA



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# MAP NO. 47b

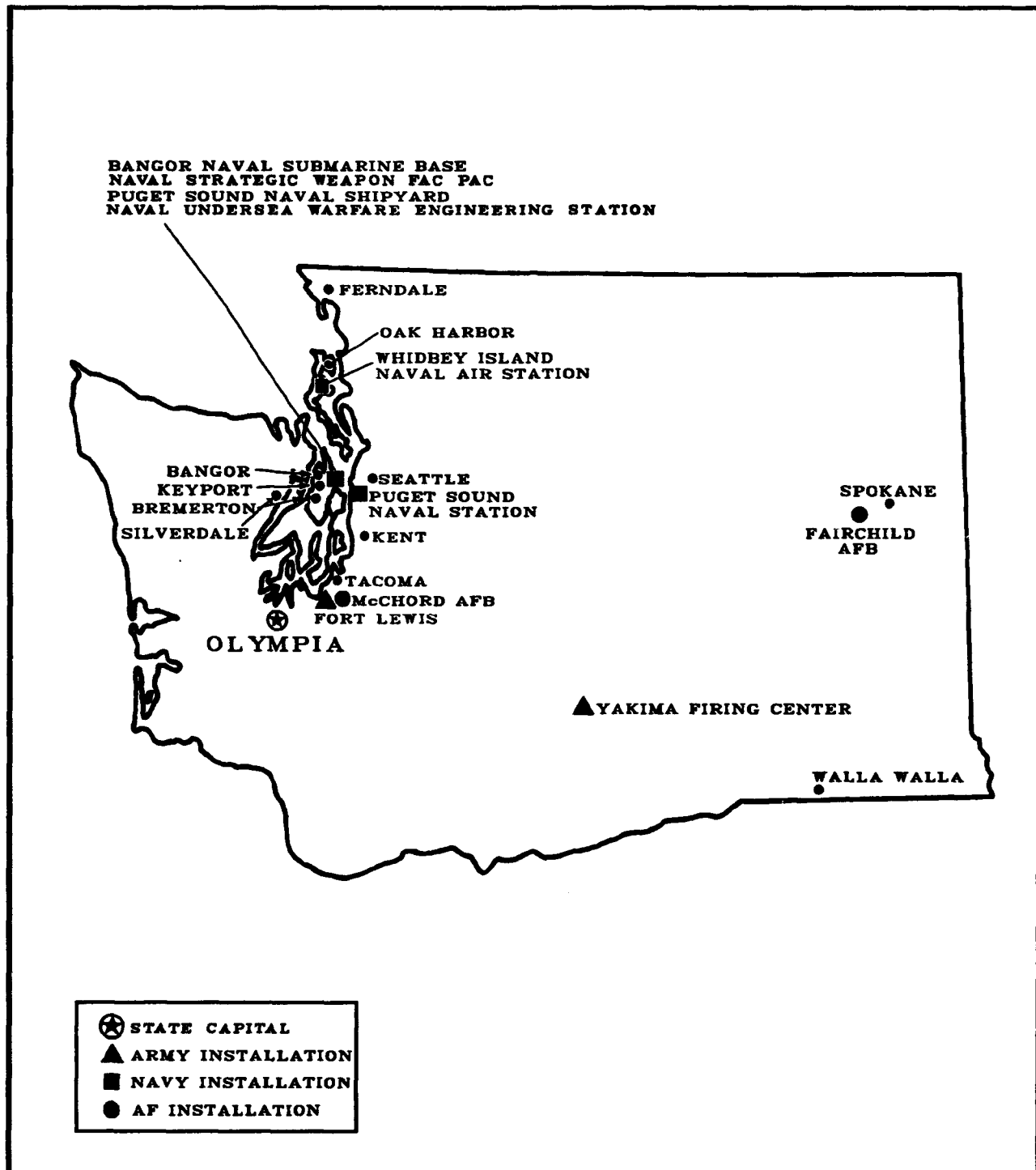
## NORTHERN VIRGINIA



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# MAP NO. 48

## WASHINGTON



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# WASHINGTON

FISCAL YEAR 1993

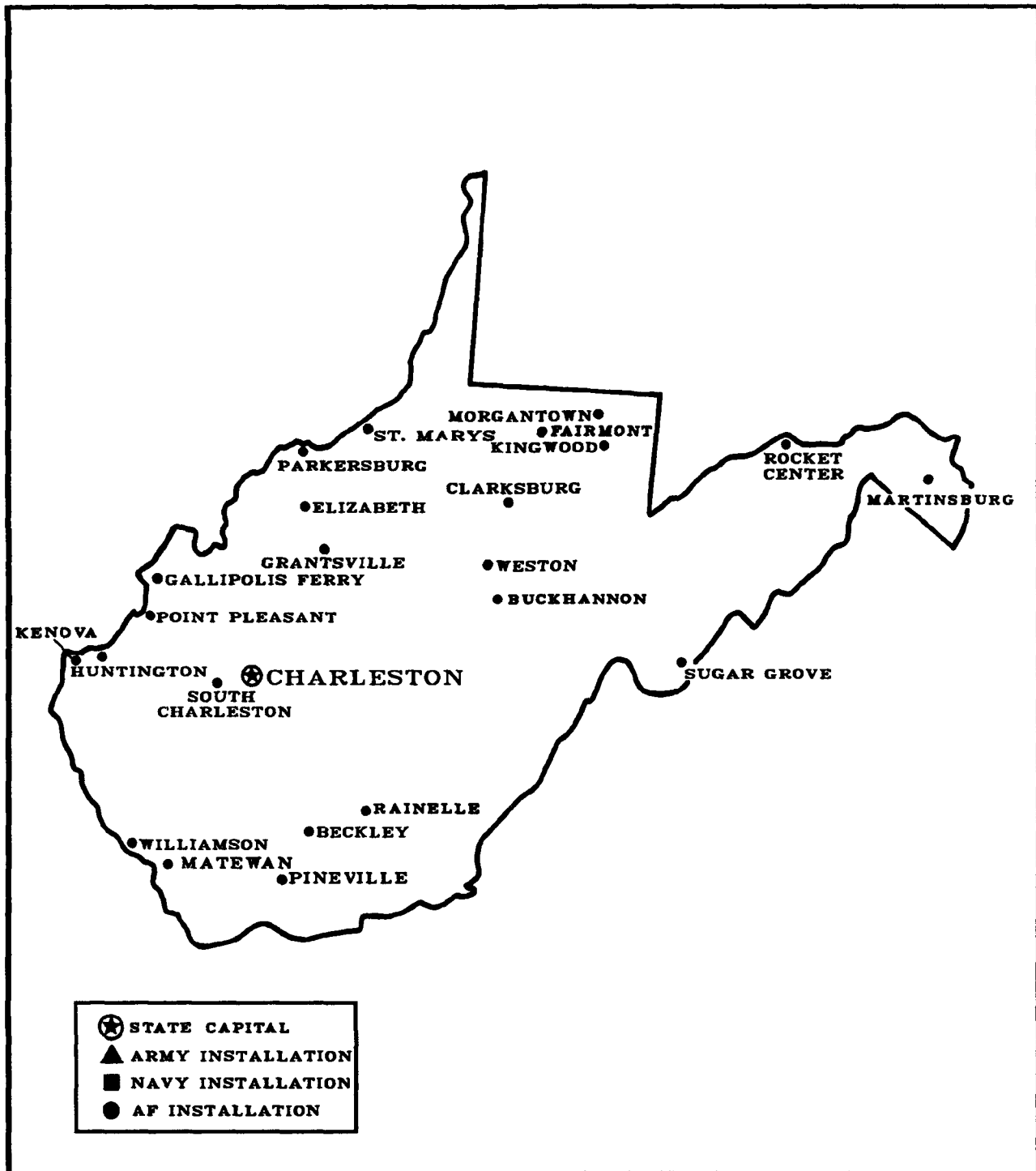
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|--------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 107,705         | 47,919                                     | 38,208                       | 19,946                          | 1,632                    |          |
| Active Duty Military                                                                            |              | 36,121          | 17,305                                     | 9,334                        | 9,482                           | 0                        |          |
| Civilian                                                                                        |              | 27,018          | 5,663                                      | 17,555                       | 2,168                           | 1,632                    |          |
| Reserve & National Guard                                                                        |              | 44,566          | 24,951                                     | 11,319                       | 8,296                           | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$5,222,274     | \$1,198,865                                | \$2,193,076                  | \$1,529,161                     | \$301,172                |          |
| A. Payroll Outlays - Total                                                                      |              | 3,331,597       | 928,374                                    | 1,694,573                    | 660,957                         | 47,693                   |          |
| Active Duty Military Pay                                                                        |              | 1,242,312       | 399,400                                    | 598,361                      | 244,551                         | 0                        |          |
| Civilian Pay                                                                                    |              | 1,010,211       | 156,779                                    | 736,618                      | 69,121                          | 47,693                   |          |
| Reserve & National Guard Pay                                                                    |              | 119,212         | 62,099                                     | 25,408                       | 31,705                          | 0                        |          |
| Retired Military Pay                                                                            |              | 959,862         | 310,096                                    | 334,186                      | 315,580                         | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 1,890,677       | 270,491                                    | 498,503                      | 868,204                         | 253,479                  |          |
| Supply Contracts                                                                                |              | 588,276         | 15,470                                     | 98,233                       | 250,912                         | 223,661                  |          |
| R&D Contracts                                                                                   |              | 528,245         | 51,747                                     | 25,827                       | 434,110                         | 16,561                   |          |
| Service Contracts                                                                               |              | 585,992         | 102,568                                    | 288,292                      | 181,875                         | 13,257                   |          |
| Construction Contracts                                                                          |              | 121,986         | 34,528                                     | 86,151                       | 1,307                           | 0                        |          |
| Civil Function Contracts                                                                        |              | 66,178          | 66,178                                     | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                            | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                            |                              | Total                           | Active Duty Military     | Civilian |
| Seattle                                                                                         | \$1,057,902  | \$161,529       | \$896,373                                  | Fort Lewis                   | 18,023                          | 15,547                   | 2,476    |
| Bremerton                                                                                       | 845,838      | 726,852         | 118,986                                    | Bremerton                    | 13,272                          | 1,733                    | 11,539   |
| Fort Lewis                                                                                      | 565,367      | 446,536         | 118,831                                    | McChord AFB                  | 6,215                           | 4,868                    | 1,347    |
| Bangor                                                                                          | 273,060      | 220,886         | 52,174                                     | Fairchild AFB                | 5,129                           | 4,283                    | 846      |
| Whidbey Island NAS                                                                              | 252,919      | 232,161         | 20,758                                     | Bangor                       | 4,674                           | 2,394                    | 2,280    |
| McChord AFB                                                                                     | 218,934      | 182,635         | 36,299                                     | Whidbey Island NAS           | 3,968                           | 3,201                    | 767      |
| Fairchild AFB                                                                                   | 167,989      | 138,086         | 29,903                                     | Tacoma                       | 2,857                           | 1,392                    | 1,465    |
| Ferndale                                                                                        | 163,636      | 1,722           | 161,914                                    | Keyport                      | 2,763                           | 286                      | 2,477    |
| Tacoma                                                                                          | 163,461      | 138,837         | 24,624                                     | Seattle                      | 2,658                           | 1,152                    | 1,506    |
| Kent                                                                                            | 157,291      | 10,767          | 146,524                                    | Oak Harbor                   | 415                             | 388                      | 27       |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1992                                                                                |              | \$2,217,132     | \$250,909                                  | \$1,161,454                  | \$507,152                       | \$297,617                |          |
| Fiscal Year 1991                                                                                |              | 1,759,657       | 311,730                                    | 582,940                      | 345,044                         | 519,943                  |          |
| Fiscal Year 1990                                                                                |              | 2,451,073       | 269,337                                    | 563,847                      | 1,040,680                       | 577,209                  |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                         |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description            | Amount                       |                                 |                          |          |
| 1. BOEING COMPANY THE                                                                           |              | \$871,130       | RDTE/Electronics & Communication Eq-Engr D |                              | \$404,556                       |                          |          |
| 2. ATLANTIC RICHFIELD COMPANY                                                                   |              | 161,687         | Liquid Propellants & Fuel, Petroleum Base  |                              | 161,687                         |                          |          |
| 3. JOHNSON CONTROLS INC                                                                         |              | 45,330          | Facilities Operations Support Services     |                              | 45,330                          |                          |          |
| 4. URS CORPORATION                                                                              |              | 20,227          | Other Architect & Engineering Services     |                              | 20,227                          |                          |          |
| 5. WESTMONT INC                                                                                 |              | 19,330          | Miscellaneous Materials Handling Equip     |                              | 19,330                          |                          |          |
| Total of Above                                                                                  |              | \$1,117,704     | ( 59.1% of total awards over \$25,000)     |                              |                                 |                          |          |

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# MAP NO. 49

## WEST VIRGINIA



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# WEST VIRGINIA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|-----------|-----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      | 17,795    | 12,132    | 2,207                     | 3,425     | 31                             |
| Active Duty Military                      | 514       | 178       | 192                       | 144       | 0                              |
| Civilian                                  | 1,655     | 1,172     | 54                        | 398       | 31                             |
| Reserve & National Guard                  | 15,625    | 10,782    | 1,961                     | 2,883     | 0                              |
| II. Expenditures - Total                  | \$348,282 | \$176,429 | \$68,365                  | \$71,674  | \$31,814                       |
| A. Payroll Outlays - Total                | 216,089   | 107,243   | 44,386                    | 63,318    | 1,142                          |
| Active Duty Military Pay                  | 15,302    | 5,312     | 5,107                     | 4,883     | 0                              |
| Civilian Pay                              | 54,061    | 39,042    | 1,741                     | 12,136    | 1,142                          |
| Reserve & National Guard Pay              | 36,931    | 21,195    | 3,476                     | 12,260    | 0                              |
| Retired Military Pay                      | 109,795   | 41,694    | 34,062                    | 34,039    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total | 132,193   | 69,186    | 23,979                    | 8,356     | 30,672                         |
| Supply Contracts                          | 43,405    | 5,467     | 1,157                     | 7,850     | 28,931                         |
| R&D Contracts                             | 5,530     | 1,693     | 3,625                     | 212       | 0                              |
| Service Contracts                         | 25,002    | 4,546     | 18,421                    | 294       | 1,741                          |
| Construction Contracts                    | 13,326    | 12,550    | 776                       | 0         | 0                              |
| Civil Function Contracts                  | 44,930    | 44,930    | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Huntington                         | \$28,036     | \$26,025           | \$2,011            | Huntington                      | 546                             | 10                      | 536      |
| Charleston                         | 27,526       | 22,448             | 5,078              | Charleston                      | 364                             | 119                     | 245      |
| Martinsburg                        | 21,023       | 19,459             | 1,564              | Martinsburg                     | 274                             | 58                      | 216      |
| Matewan                            | 18,783       | 119                | 18,664             | Beckley                         | 189                             | 156                     | 33       |
| Rocket Center                      | 18,008       | 0                  | 18,008             | Sugar Grove                     | 160                             | 118                     | 42       |
| Rainelle                           | 14,166       | 1,008              | 13,158             | Buckhannon                      | 68                              | 0                       | 68       |
| Morgantown                         | 13,928       | 5,309              | 8,619              | Point Pleasant                  | 58                              | 0                       | 58       |
| Beckley                            | 12,344       | 8,431              | 3,913              | Morgantown                      | 57                              | 22                      | 35       |
| Fairmont                           | 11,266       | 2,068              | 9,198              | Parkersburg                     | 53                              | 2                       | 51       |
| Parkersburg                        | 8,156        | 7,436              | 720                | Gallipolis Ferry                | 41                              | 0                       | 41       |

| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total    | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|----------|----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1992                                     | \$83,282 | \$44,117 | \$22,631                  | \$4,301   | \$12,233                       |
| Fiscal Year 1991                                     | 152,433  | 129,669  | 28,640                    | 2,036     | 7,912                          |
| Fiscal Year 1990                                     | 225,172  | 118,335  | 10,109                    | 3,845     | 92,883                         |

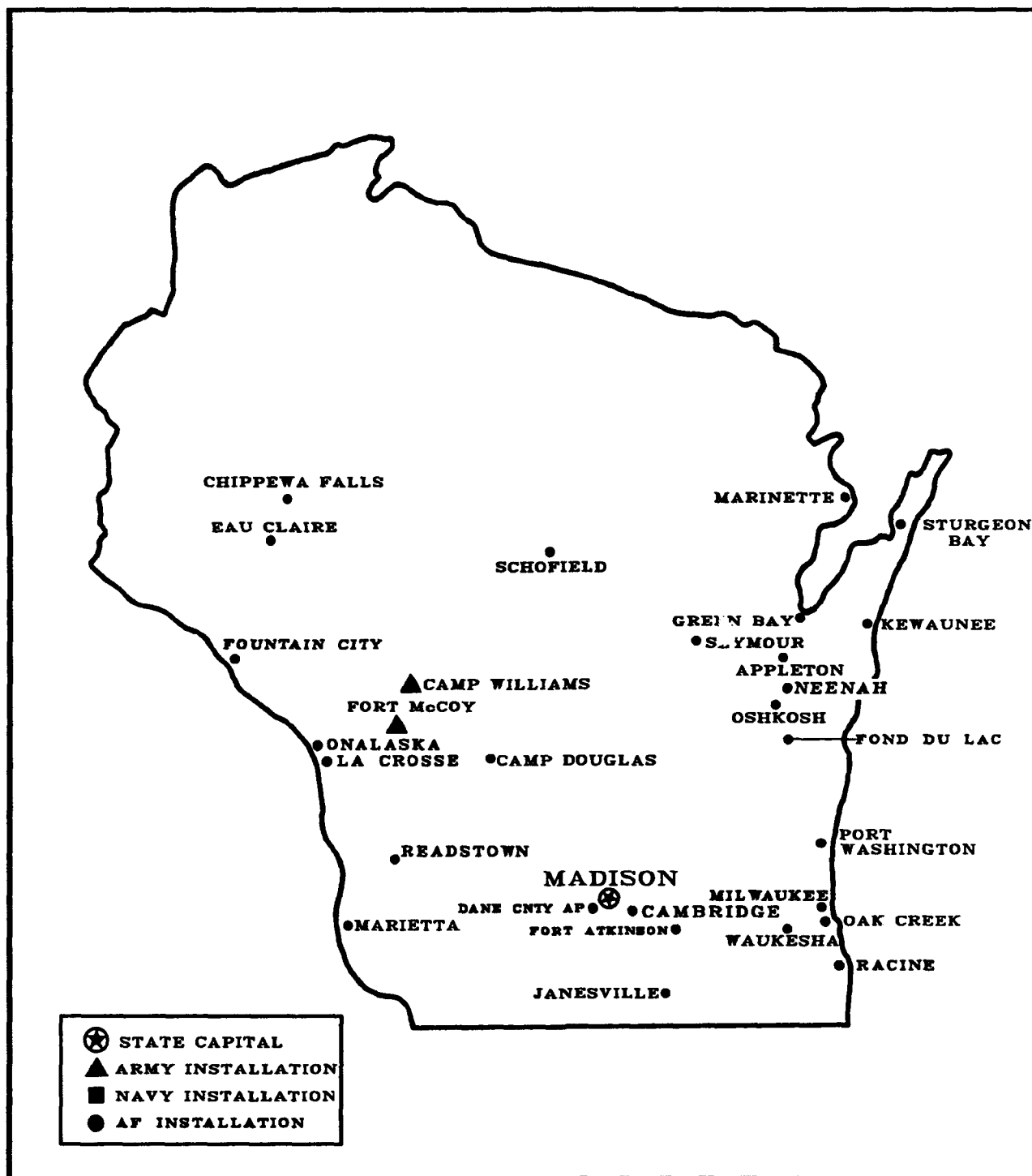
  

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                          |          |
|-------------------------------------------------------------------------------------------------------|-----------------|---------------------------------------------|----------|
|                                                                                                       |                 | FSC or Service Code Description             | Amount   |
| 1. PHILIPP HOLZMANN AG                                                                                | \$18,400        | Other Conservation & Development Facilities | \$18,400 |
| 2. HERCULES INCORPORATED                                                                              | 18,008          | Maint/Maintenance Buildings                 | 14,487   |
| 3. ISRATEX INC                                                                                        | 9,345           | Clothing, Special Purpose                   | 9,345    |
| 4. CORTE CONSTRUCTION INC                                                                             | 7,524           | Other Miscellaneous Buildings               | 3,812    |
| 5. KIEWIT PETER SONS DE CORP                                                                          | 7,400           | Other Administrative & Service Buildings    | 4,000    |
| Total of Above                                                                                        | \$60,677        | ( 45.9% of total awards over \$25,000)      |          |

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# MAP NO. 50

## WISCONSIN



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# WISCONSIN

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 |  | Total       | Army      | Navy & Marine Corps | Air Force | Other Defense Activities |  |
|----------------------------------------|--|-------------|-----------|---------------------|-----------|--------------------------|--|
| I. Personnel - Total                   |  | 41,198      | 28,491    | 6,050               | 6,355     | 302                      |  |
| Active Duty Military                   |  | 844         | 333       | 221                 | 290       | 0                        |  |
| Civilian                               |  | 3,322       | 2,136     | 65                  | 819       | 302                      |  |
| Reserve & National Guard               |  | 37,032      | 26,022    | 5,764               | 5,246     | 0                        |  |
| II. Expenditures - Total               |  | \$1,273,459 | \$781,575 | \$187,081           | \$141,507 | \$163,296                |  |
| A. Payroll Outlays - Total             |  | 427,971     | 243,176   | 67,773              | 109,607   | 7,415                    |  |
| Active Duty Military Pay               |  | 38,966      | 21,742    | 6,784               | 10,440    | 0                        |  |
| Civilian Pay                           |  | 101,886     | 66,462    | 2,662               | 25,347    | 7,415                    |  |
| Reserve & National Guard Pay           |  | 121,836     | 92,699    | 9,509               | 19,628    | 0                        |  |
| Retired Military Pay                   |  | 165,283     | 62,273    | 48,818              | 54,192    | 0                        |  |
| B. Prime Contracts Over \$25,000 Total |  | 845,488     | 538,399   | 119,308             | 31,900    | 155,881                  |  |
| Supply Contracts                       |  | 636,207     | 404,076   | 76,242              | 21,042    | 134,847                  |  |
| R&D Contracts                          |  | 12,784      | 7,357     | 3,392               | 1,987     | 48                       |  |
| Service Contracts                      |  | 148,839     | 79,308    | 39,674              | 8,871     | 20,986                   |  |
| Construction Contracts                 |  | 27,121      | 27,121    | 0                   | 0         | 0                        |  |
| Civil Function Contracts               |  | 20,537      | 20,537    | 0                   | 0         | 0                        |  |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Oshkosh                         | \$368,707    | \$5,202         | \$363,505       | Fort McCoy                   | 1,264                           | 154                  | 1,110    |
| Milwaukee                       | 128,521      | 64,170          | 64,351          | Milwaukee                    | 1,103                           | 318                  | 785      |
| Madison                         | 89,570       | 31,099          | 58,471          | Madison                      | 460                             | 66                   | 394      |
| Fort McCoy                      | 66,980       | 43,007          | 23,973          | Camp Williams                | 179                             | 0                    | 179      |
| Sturgeon Bay                    | 62,870       | 3,879           | 58,991          | Sparta                       | 117                             | 0                    | 117      |
| Chippewa Falls                  | 43,318       | 1,977           | 41,341          | Fountain City                | 116                             | 0                    | 116      |
| Neenah                          | 31,157       | 999             | 30,158          | Camp Douglas                 | 103                             | 83                   | 20       |
| Waukesha                        | 20,502       | 4,032           | 16,470          | Cambridge                    | 65                              | 0                    | 65       |
| La Crosse                       | 17,414       | 4,706           | 12,708          | Dane County Reg A/P          | 60                              | 60                   | 0        |
| Fort Atkinson                   | 15,463       | 873             | 14,590          | Green Bay                    | 57                              | 38                   | 19       |

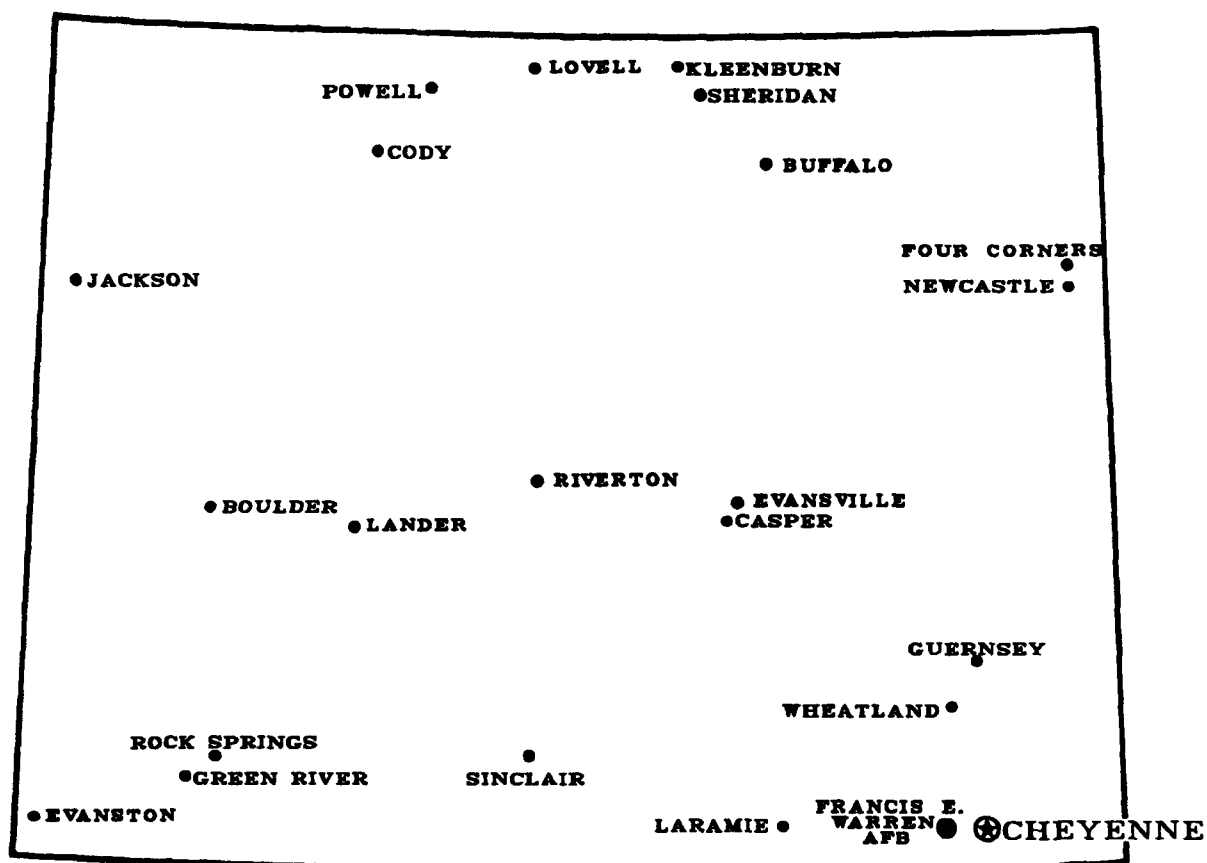
| Prime Contracts Over \$25,000 (Prior Three Years) | Total     | Army      | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------|-----------|-----------|---------------------|-----------|--------------------------|
| Fiscal Year 1992                                  | \$893,464 | \$631,424 | \$97,962            | \$43,735  | \$120,343                |
| Fiscal Year 1991                                  | 967,548   | 668,818   | 80,596              | 38,421    | 179,713                  |
| Fiscal Year 1990                                  | 935,494   | 449,496   | 284,798             | 61,947    | 139,253                  |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State | Total Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------|--------------|--------------------------------------------|-----------|
|                                                                                                 |              | FSC or Service Code Description            | Amount    |
| 1. OSHKOSH TRUCK CORP                                                                           | \$361,544    | Trucks and Truck Tractors, Wheeled         | \$353,495 |
| 2. PETERSON BUILDERS INC                                                                        | 56,368       | Tech Rep Svcs/Ships-Sml Craft-Docks        | 24,147    |
| 3. CRAY RESEARCH INC                                                                            | 40,608       | ADP Facility Operation & Maintenance Servi | 40,608    |
| 4. ASTRONAUTICS CORP OF AMERICA                                                                 | 24,694       | Maint & Repair of Eq/ADP Equip & Supplies  | 7,577     |
| 5. WISCONSIN PHYSICIANS SVC INSUR                                                               | 18,159       | Dependent Medicare Services                | 18,159    |
| Total of Above                                                                                  | \$501,373    | ( 59.3% of total awards over \$25,000)     |           |

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# MAP NO. 51

## WYOMING



- ★ STATE CAPITAL
- ▲ ARMY INSTALLATION
- NAVY INSTALLATION
- AF INSTALLATION

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# WYOMING

FISCAL YEAR 1993

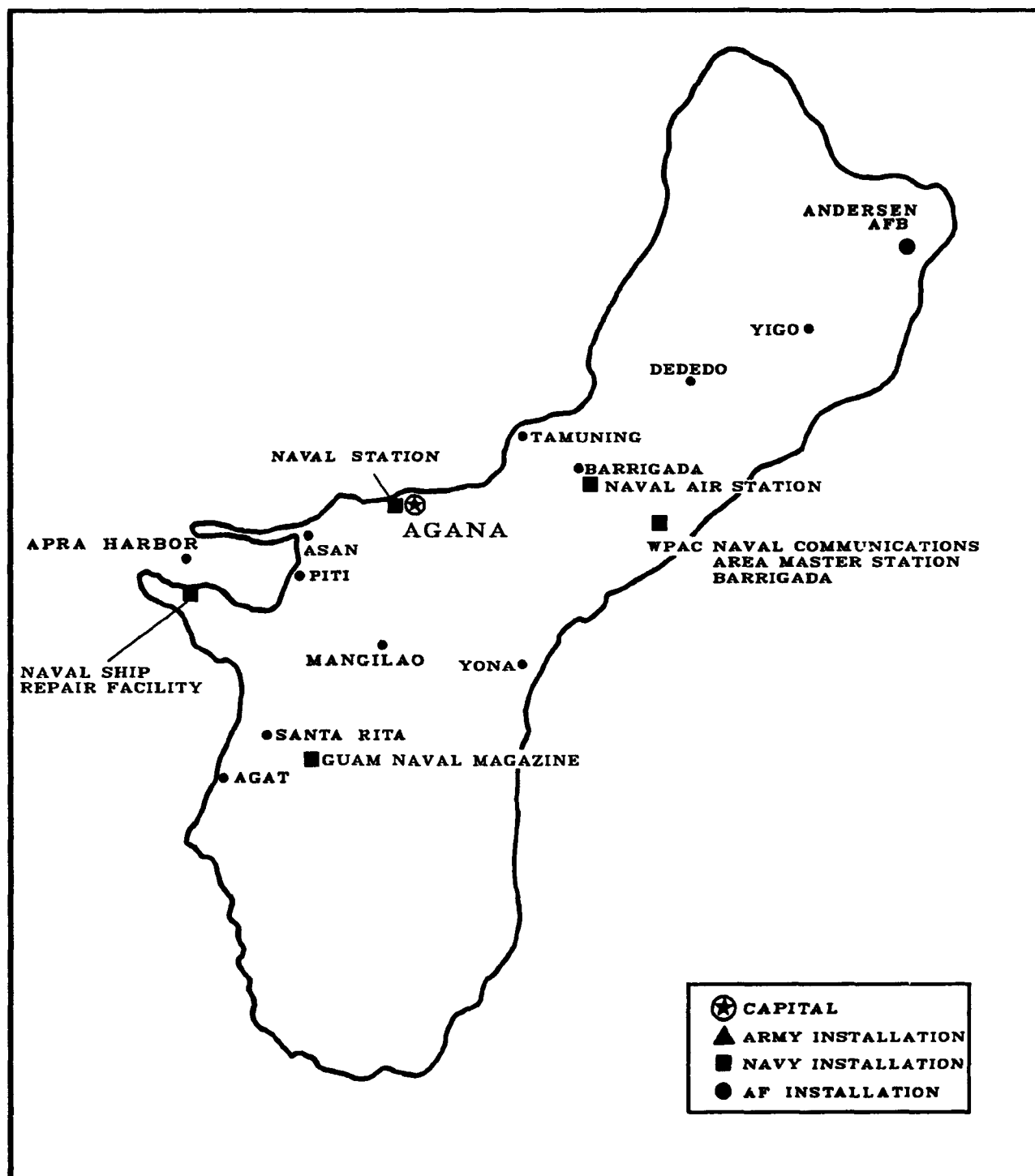
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|-------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 9,469              | 2,955                                     | 550                             | 5,856                           | 108                            |          |
| Active Duty Military                                                                                  |              | 3,705              | 14                                        | 1                               | 3,690                           | 0                              |          |
| Civilian                                                                                              |              | 1,000              | 196                                       | 0                               | 696                             | 108                            |          |
| Reserve & National Guard                                                                              |              | 4,764              | 2,745                                     | 549                             | 1,470                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$238,244          | \$36,431                                  | \$10,405                        | \$165,460                       | \$25,948                       |          |
| A. Payroll Outlays - Total                                                                            |              | 180,440            | 22,960                                    | 10,405                          | 143,479                         | 3,596                          |          |
| Active Duty Military Pay                                                                              |              | 89,133             | 469                                       | 68                              | 88,596                          | 0                              |          |
| Civilian Pay                                                                                          |              | 30,673             | 6,150                                     | 0                               | 20,927                          | 3,596                          |          |
| Reserve & National Guard Pay                                                                          |              | 11,804             | 5,538                                     | 654                             | 5,612                           | 0                              |          |
| Retired Military Pay                                                                                  |              | 48,830             | 10,803                                    | 9,683                           | 28,344                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 57,804             | 13,471                                    | 0                               | 21,981                          | 22,352                         |          |
| Supply Contracts                                                                                      |              | 22,556             | 350                                       | 0                               | 232                             | 21,974                         |          |
| R&D Contracts                                                                                         |              | 139                | 56                                        | 0                               | 83                              | 0                              |          |
| Service Contracts                                                                                     |              | 22,978             | 934                                       | 0                               | 21,666                          | 378                            |          |
| Construction Contracts                                                                                |              | 11,551             | 11,551                                    | 0                               | 0                               | 0                              |          |
| Civil Function Contracts                                                                              |              | 580                | 580                                       | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                           | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                        |                                 | Total                           | Active Duty<br>Military        | Civilian |
| F.E. Warren AFB                                                                                       | \$124,786    | \$102,822          | \$21,964                                  | F.E. Warren AFB                 | 4,142                           | 3,537                          | 605      |
| Cheyenne                                                                                              | 45,514       | 43,963             | 1,551                                     | Cheyenne                        | 381                             | 76                             | 305      |
| Newcastle                                                                                             | 21,769       | 434                | 21,335                                    | Powell                          | 80                              | 75                             | 5        |
| Laramie                                                                                               | 15,743       | 3,540              | 12,203                                    | Guernsey                        | 52                              | 0                              | 52       |
| Casper                                                                                                | 3,923        | 3,889              | 34                                        | Laramie                         | 16                              | 7                              | 9        |
| Sheridan                                                                                              | 2,510        | 2,510              | 0                                         | Casper                          | 8                               | 3                              | 5        |
| Powell                                                                                                | 2,275        | 2,180              | 95                                        | Boulder                         | 7                               | 7                              | 0        |
| Jackson                                                                                               | 738          | 310                | 428                                       | Lovell                          | 3                               | 0                              | 3        |
| Buffalo                                                                                               | 705          | 651                | 54                                        | Wheatland                       | 3                               | 0                              | 3        |
| Wheatland                                                                                             | 606          | 558                | 48                                        | Evansville                      | 2                               | 0                              | 2        |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1992                                                                                      |              | \$61,346           | \$12,658                                  | \$0                             | \$16,611                        | \$32,077                       |          |
| Fiscal Year 1991                                                                                      |              | 63,322             | 3,661                                     | 47                              | 21,515                          | 38,099                         |          |
| Fiscal Year 1990                                                                                      |              | 63,006             | 1,721                                     | 188                             | 13,671                          | 47,426                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                        |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description           |                                 |                                 | Amount                         |          |
| 1. HERMES CONSOLIDATED INC                                                                            |              | \$21,335           | Liquid Propellants & Fuel, Petroleum Base |                                 |                                 | \$21,335                       |          |
| 2. MORGEN & OSWOOD CNSTR CO                                                                           |              | 9,607              | Other Administrative & Service Buildings  |                                 |                                 | 9,607                          |          |
| 3. REIMAN CORP                                                                                        |              | 3,116              | Maint/Family Housing Facilities           |                                 |                                 | 3,090                          |          |
| 4. MENDEZ EXCAVATION                                                                                  |              | 1,514              | Maint/Other Residential Buildings         |                                 |                                 | 940                            |          |
| 5. ARCTIC SLOPE REGIONAL CORP                                                                         |              | 1,385              | Maint/Unimproved Real Property (Land)     |                                 |                                 | 1,385                          |          |
| Total of Above                                                                                        |              | \$36,957           | ( 63.9% of total awards over \$25,000)    |                                 |                                 |                                |          |

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# MAP NO. 52

## GUAM



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# GUAM

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 |  | Total     | Army     | Navy & Marine Corps | Air Force | Other Defense Activities |  |
|----------------------------------------|--|-----------|----------|---------------------|-----------|--------------------------|--|
| I. Personnel - Total                   |  | 14,058    | 1,329    | 9,046               | 3,494     | 189                      |  |
| Active Duty Military                   |  | 7,424     | 56       | 4,879               | 2,489     | 0                        |  |
| Civilian                               |  | 4,813     | 15       | 4,050               | 559       | 189                      |  |
| Reserve & National Guard               |  | 1,821     | 1,258    | 117                 | 446       | 0                        |  |
| II. Expenditures - Total               |  | \$641,448 | \$19,420 | \$440,018           | \$176,012 | \$5,998                  |  |
| A. Payroll Outlays - Total             |  | 450,578   | 9,466    | 333,879             | 102,837   | 4,396                    |  |
| Active Duty Military Pay               |  | 279,188   | 1,680    | 200,609             | 76,899    | 0                        |  |
| Civilian Pay                           |  | 147,428   | 468      | 123,159             | 19,405    | 4,396                    |  |
| Reserve & National Guard Pay           |  | 1,579     | 366      | 261                 | 952       | 0                        |  |
| Retired Military Pay                   |  | 22,383    | 6,952    | 9,850               | 5,581     | 0                        |  |
| B. Prime Contracts Over \$25,000 Total |  | 190,870   | 9,954    | 106,139             | 73,175    | 1,602                    |  |
| Supply Contracts                       |  | 8,212     | 0        | 4,837               | 2,900     | 475                      |  |
| R&D Contracts                          |  | 0         | 0        | 0                   | 0         | 0                        |  |
| Service Contracts                      |  | 155,216   | 9,954    | 88,066              | 56,069    | 1,127                    |  |
| Construction Contracts                 |  | 27,442    | 0        | 13,236              | 14,206    | 0                        |  |
| Civil Function Contracts               |  | 0         | 0        | 0                   | 0         | 0                        |  |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| Agana                           | \$263,378    | \$250,370       | \$13,008        | Agana                        | 7,010                           | 2,895                | 4,115    |
| Andersen AFB                    | 204,291      | 109,408         | 94,883          | Andersen AFB                 | 3,452                           | 2,814                | 638      |
| Apra                            | 49,906       | 49,906          | 0               | Finegayan                    | 850                             | 850                  | 0        |
| Guam Nav Public Work            | 44,445       | 0               | 44,445          | Apra                         | 667                             | 667                  | 0        |
| Guam Nav Sup Depot              | 24,750       | 1,194           | 23,556          | Santa Rita                   | 71                              | 56                   | 15       |
| Finegayan                       | 21,753       | 21,753          | 0               | Nimitz Hill                  | 58                              | 57                   | 1        |
| Naval Communications            | 4,269        | 0               | 4,269           | Naval Supply Depot           | 45                              | 42                   | 3        |
| Harmon Village                  | 3,261        | 0               | 3,261           | Yona                         | 21                              | 21                   | 0        |
| Nimitz Hill                     | 2,522        | 1,734           | 788             | Barrigada                    | 17                              | 17                   | 0        |
| Tamuning                        | 1,770        | 1,118           | 652             |                              |                                 |                      |          |

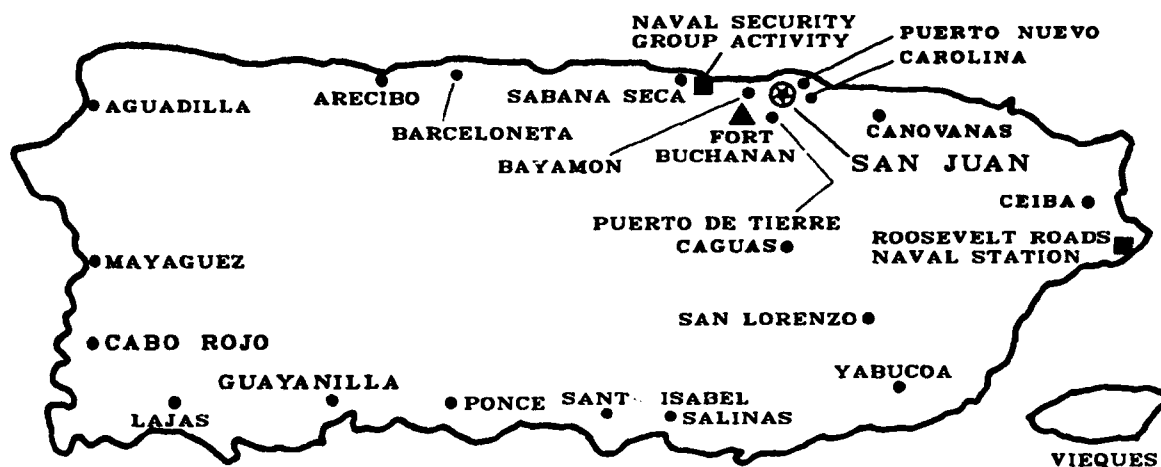
| Prime Contracts Over \$25,000 (Prior Three Years) |  | Total     | Army | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------|--|-----------|------|---------------------|-----------|--------------------------|
| Fiscal Year 1992                                  |  | \$156,298 | \$86 | \$108,231           | \$42,328  | \$5,653                  |
| Fiscal Year 1991                                  |  | 130,380   | 221  | 76,531              | 19,883    | 33,745                   |
| Fiscal Year 1990                                  |  | 89,571    | 65   | 76,249              | 7,997     | 5,260                    |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this Area | Total Amount | Major Area of Work                       |         |
|------------------------------------------------------------------------------------------------|--------------|------------------------------------------|---------|
|                                                                                                |              | FSC or Service Code Description          | Amount  |
| 1. BLACK CONSTRUCTION CORP                                                                     | \$23,927     | Maint/Other Warehouse Buildings          | \$9,869 |
| 2. BAKER MICHAEL CORPORATION                                                                   | 16,255       | Maint/Family Housing Facilities          | 9,180   |
| 3. NORSE INC                                                                                   | 14,227       | Maint/Family Housing Facilities          | 12,521  |
| 4. G & C ENTERPRISES INC                                                                       | 13,890       | Other Administrative & Service Buildings | 13,890  |
| 5. HANIL RESORTS JOINT VENTURE                                                                 | 9,715        | Maint/Troop Housing Facilities           | 5,637   |
| Total of Above                                                                                 | \$78,014     | ( 40.9% of total awards over \$25,000)   |         |

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# MAP NO. 53

## PUERTO RICO



- ★ CAPITAL
- ▲ ARMY INSTALLATION
- NAVY INSTALLATION
- AF INSTALLATION

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Operations and Reports

# PUERTO RICO

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|-----------|-----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      | 27,069    | 19,616    | 4,529                     | 1,904     | 1,020                          |
| Active Duty Military                      | 3,739     | 284       | 3,418                     | 37        | 0                              |
| Civilian                                  | 3,000     | 997       | 692                       | 291       | 1,020                          |
| Reserve & National Guard                  | 20,330    | 18,335    | 419                       | 1,576     | 0                              |
| II. Expenditures - Total                  | \$543,376 | \$145,911 | \$173,230                 | \$23,639  | \$200,596                      |
| A. Payroll Outlays - Total                | 267,389   | 123,860   | 95,153                    | 23,426    | 24,950                         |
| Active Duty Military Pay                  | 79,875    | 8,520     | 67,385                    | 3,970     | 0                              |
| Civilian Pay                              | 81,957    | 27,735    | 19,810                    | 9,462     | 24,950                         |
| Reserve & National Guard Pay              | 37,768    | 32,778    | 2,588                     | 2,402     | 0                              |
| Retired Military Pay                      | 67,789    | 54,827    | 5,370                     | 7,592     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total | 275,987   | 22,051    | 78,077                    | 213       | 175,646                        |
| Supply Contracts                          | 177,099   | 2,412     | 568                       | 136       | 173,983                        |
| R&D Contracts                             | 0         | 0         | 0                         | 0         | 0                              |
| Service Contracts                         | 82,949    | 11,325    | 69,884                    | 77        | 1,663                          |
| Construction Contracts                    | 9,970     | 2,345     | 7,625                     | 0         | 0                              |
| Civil Function Contracts                  | 5,969     | 5,969     | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Roosevelt Roads NS                 | \$135,123    | \$62,200           | \$72,923           | Roosevelt Roads NS              | 2,373                           | 2,193                   | 180      |
| Guayanilla                         | 69,567       | 140                | 69,427             | Fort Buchanan                   | 1,354                           | 287                     | 1,067    |
| Fort Buchanan                      | 43,917       | 43,771             | 146                | Ceiba                           | 595                             | 0                       | 595      |
| San Juan                           | 26,598       | 21,753             | 4,845              | Sabana Seca                     | 416                             | 298                     | 118      |
| Yabucoa                            | 24,693       | 164                | 24,529             | San Juan                        | 336                             | 55                      | 281      |
| Mayaguez                           | 21,924       | 2,715              | 19,209             | Puerta De Tierra                | 211                             | 0                       | 211      |
| Caguas                             | 19,097       | 3,120              | 15,977             | Aguadilla                       | 146                             | 0                       | 146      |
| Bayamon                            | 17,340       | 6,536              | 10,804             | Salinas                         | 115                             | 4                       | 111      |
| Ponce                              | 12,123       | 6,265              | 5,858              | Vieques                         | 67                              | 39                      | 28       |
| Aibonito                           | 10,972       | 881                | 10,091             | Juana Diaz                      | 46                              | 0                       | 46       |

| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total     | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|-----------|----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1992                                     | \$327,867 | \$28,093 | \$114,406                 | \$270     | \$185,098                      |
| Fiscal Year 1991                                     | 556,825   | 37,699   | 94,331                    | 475       | 424,320                        |
| Fiscal Year 1990                                     | 457,906   | 83,710   | 114,354                   | 532       | 259,310                        |

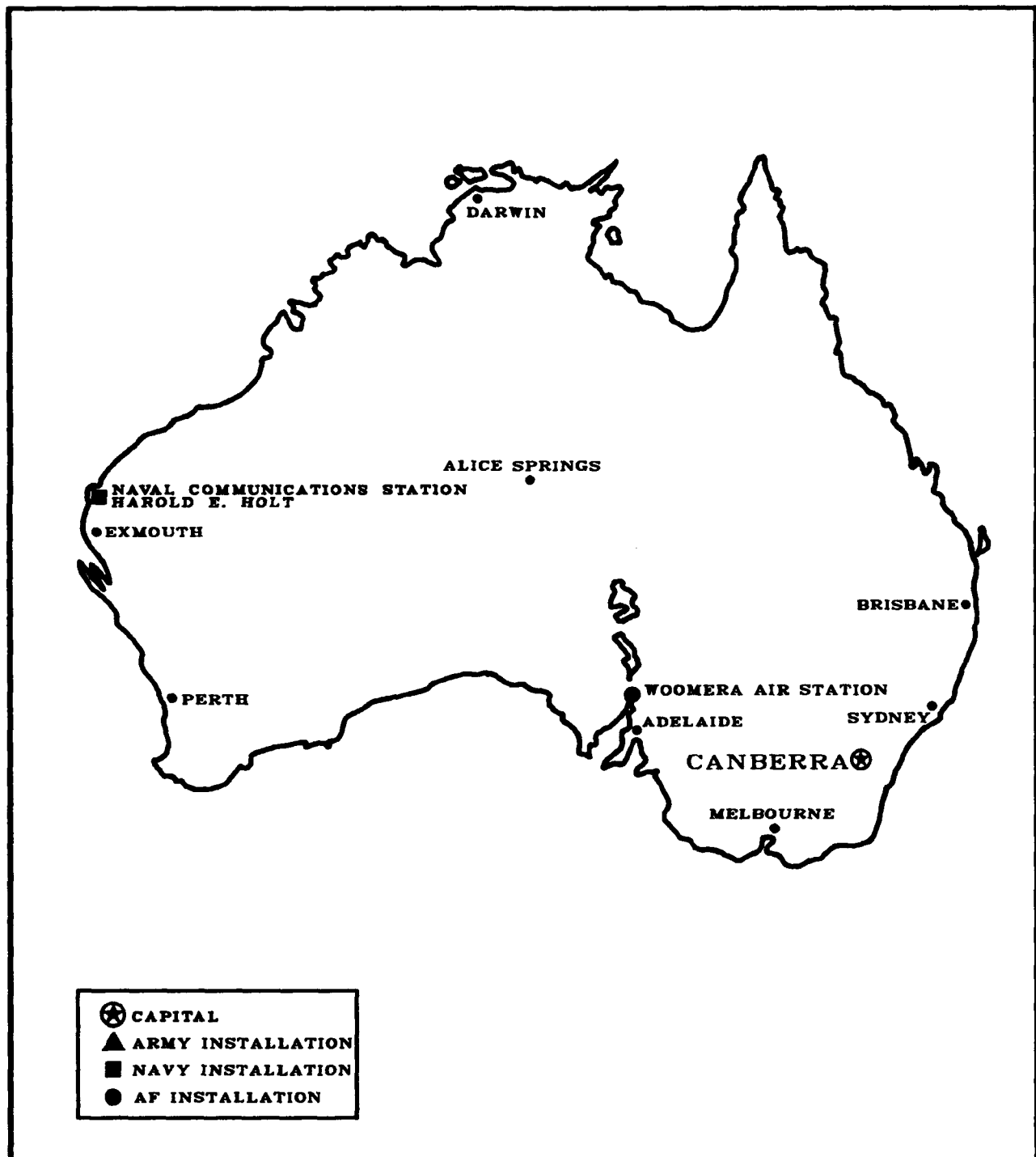
  

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Area | Total<br>Amount | Major Area of Work                         |          |
|------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|----------|
|                                                                                                      |                 | FSC or Service Code Description            | Amount   |
| 1. PEERLESS OIL & CHEMICAL                                                                           | \$69,427        | Liquid Propellants & Fuel, Petroleum Base  | \$63,499 |
| 2. SUN COMPANY INC                                                                                   | 24,529          | Fuel Oils                                  | 24,529   |
| 3. MARTIN MARIETTA CORPORATION                                                                       | 20,310          | Operation/All Other Non-Building Facilitie | 20,310   |
| 4. COLEJON MECHANICAL CORPORATION                                                                    | 13,057          | Maint & Repair of Eq/Miscellaneous Equipme | 13,057   |
| 5. GIBRALTAR P R INC                                                                                 | 10,324          | Clothing, Special Purpose                  | 10,091   |
| Total of Above                                                                                       | \$137,647       | ( 49.9% of total awards over \$25,000)     |          |

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# MAP NO. 54

## AUSTRALIA



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# AUSTRALIA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

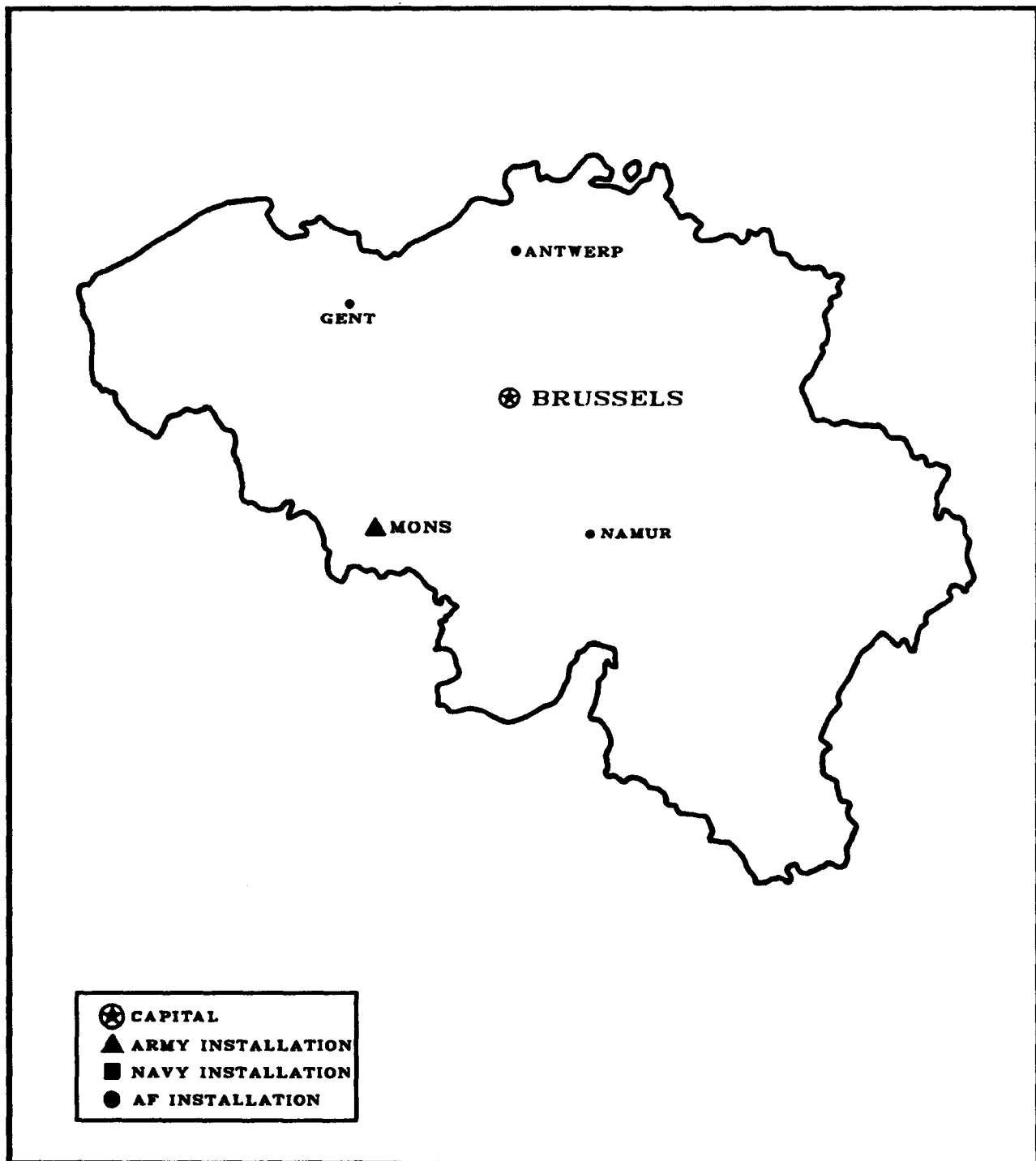
| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 817             | 40                                         | 176                       | 586       | 15                             |
| Active Duty Military                                                                                    | 339             | 11                                         | 64                        | 264       | 0                              |
| Civilian                                                                                                | 12              | 2                                          | 3                         | 1         | 6                              |
| Military Dependents                                                                                     | 445             | 27                                         | 97                        | 321       | 0                              |
| U.S. Civilian Dependents                                                                                | 21              | 0                                          | 12                        | 0         | 9                              |
| II. Expenditures - Total                                                                                | \$45,493        | \$2,642                                    | \$13,393                  | \$11,949  | \$17,509                       |
| A. Payroll Outlays - Total                                                                              | 20,538          | 2,232                                      | 6,147                     | 11,949    | 210                            |
| Active Duty Military Pay                                                                                | 13,722          | 649                                        | 3,476                     | 9,597     | 0                              |
| Civilian Pay                                                                                            | 483             | 62                                         | 161                       | 50        | 210                            |
| Reserve & National Guard Pay                                                                            | 0               | 0                                          | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 6,333           | 1,521                                      | 2,510                     | 2,302     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 24,955          | 410                                        | 7,246                     | 0         | 17,299                         |
| Supply Contracts                                                                                        | 24,610          | 410                                        | 6,901                     | 0         | 17,299                         |
| R&D Contracts                                                                                           | 0               | 0                                          | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 345             | 0                                          | 345                       | 0         | 0                              |
| Construction Contracts                                                                                  | 0               | 0                                          | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                          | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1992                                                                                        | \$13,471        | \$415                                      | \$538                     | \$0       | \$12,518                       |
| Fiscal Year 1991                                                                                        | 9,761           | 49                                         | 3,378                     | 0         | 6,334                          |
| Fiscal Year 1990                                                                                        | 18,726          | 4,303                                      | 7,494                     | 95        | 6,834                          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           | Amount    |                                |
| 1. REFINERY ASSOCIATES INC                                                                              | \$12,781        | Liquid Propellants & Fuel, Petroleum Base  |                           | \$12,781  |                                |
| 2. COWAN MANUFACTURING P/L                                                                              | 6,901           | Medical & Surgical Instruments, Equip & Su |                           | 6,901     |                                |
| 3. MOBIL OIL CORPORATION                                                                                | 4,281           | Fuel Oils                                  |                           | 4,281     |                                |
| 4. HYDE ENGINEERING P/L                                                                                 | 410             | Power and Hand Pumps                       |                           | 286       |                                |
| 5. TONY WARR INTERNATIONAL FREIGH                                                                       | 244             | Vessel Freight                             |                           | 244       |                                |
| Total of Above                                                                                          | \$24,617        | ( 98.6% of total awards over \$25,000)     |                           |           |                                |

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1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 55

## BELGIUM



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# BELGIUM

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

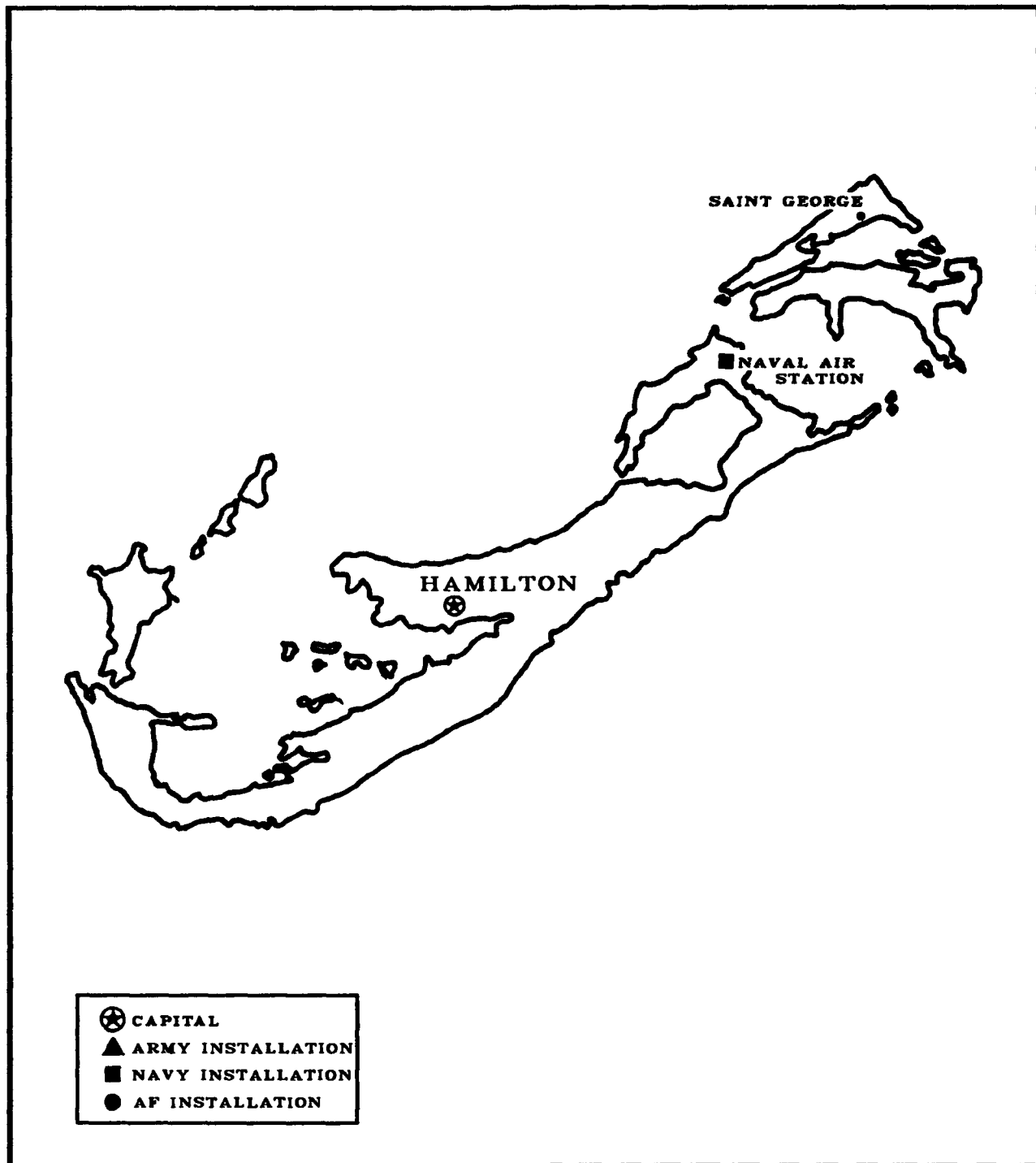
| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 5,249           | 3,365                                      | 325                       | 1,233     | 326                            |
| Active Duty Military                                                                                    | 1,808           | 1,192                                      | 136                       | 480       | 0                              |
| Civilian                                                                                                | 526             | 274                                        | 0                         | 6         | 246                            |
| Military Dependents                                                                                     | 2,707           | 1,778                                      | 189                       | 740       | 0                              |
| U.S. Civilian Dependents                                                                                | 208             | 121                                        | 0                         | 7         | 80                             |
| II. Expenditures - Total                                                                                | \$154,866       | \$82,188                                   | \$20,319                  | \$33,705  | \$18,654                       |
| A. Payroll Outlays - Total                                                                              | 107,280         | 64,141                                     | 5,763                     | 27,811    | 9,565                          |
| Active Duty Military Pay                                                                                | 82,347          | 51,256                                     | 5,283                     | 25,808    | 0                              |
| Civilian Pay                                                                                            | 20,420          | 10,541                                     | 0                         | 314       | 9,565                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                          | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 4,513           | 2,344                                      | 480                       | 1,689     | 0                              |
| B. Prime Contracts Over \$25,000                                                                        |                 |                                            |                           |           |                                |
| Total                                                                                                   | 47,586          | 18,047                                     | 14,556                    | 5,894     | 9,089                          |
| Supply Contracts                                                                                        | 12,308          | 617                                        | 7,299                     | 4,088     | 304                            |
| R&D Contracts                                                                                           | 1,867           | 118                                        | 0                         | 0         | 1,749                          |
| Service Contracts                                                                                       | 33,314          | 17,215                                     | 7,257                     | 1,806     | 7,036                          |
| Construction Contracts                                                                                  | 97              | 97                                         | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                          | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    |                 |                                            |                           |           |                                |
| Fiscal Year 1992                                                                                        | \$28,786        | \$16,384                                   | \$1,225                   | \$6,353   | \$4,824                        |
| Fiscal Year 1991                                                                                        | 77,752          | 26,583                                     | 1,057                     | 14,365    | 35,747                         |
| Fiscal Year 1990                                                                                        | 55,722          | 21,543                                     | 843                       | 31,431    | 1,905                          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           |           | Amount                         |
| 1. EFIM ENTE PARTECIPAZIONI E FIN                                                                       | \$8,557         | Maint & Repair of Eq/Aircraft Structural C |                           |           | \$8,557                        |
| 2. FABRIQUE NATIONALE                                                                                   | 7,201           | Guns, through 30 mm                        |                           |           | 7,201                          |
| 3. REGIE DES TELEGRAPHES ET DES T                                                                       | 7,065           | Other ADP & Telecommunication Services     |                           |           | 7,065                          |
| 4. AUTEC RANGE SERVICES                                                                                 | 4,062           | Operation/Govt-Owned Contractor-Operated R |                           |           | 4,062                          |
| 5. INTERGRADE MONITOR SECURITY                                                                          | 3,074           | Guard Services                             |                           |           | 3,074                          |
| Total of Above                                                                                          | \$29,959        | ( 63.0% of total awards over \$25,000)     |                           |           |                                |

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1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 56

## BERMUDA



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# BERMUDA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures 1/                                                                               | Total           | Army                                   | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|----------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 1,827           | 5                                      | 1,726                     | 0         | 96                             |
| Active Duty Military                                                                                    | 527             | 1                                      | 526                       | 0         | 0                              |
| Civilian                                                                                                | 367             | 0                                      | 283                       | 0         | 84                             |
| Military Dependents                                                                                     | 721             | 4                                      | 717                       | 0         | 0                              |
| U.S. Civilian Dependents                                                                                | 212             | 0                                      | 200                       | 0         | 12                             |
| II. Expenditures - Total                                                                                | \$32,472        | \$59                                   | \$28,966                  | \$142     | \$3,305                        |
| A. Payroll Outlays - Total                                                                              | 29,442          | 59                                     | 26,441                    | 142       | 2,800                          |
| Active Duty Military Pay                                                                                | 16,602          | 30                                     | 16,572                    | 0         | 0                              |
| Civilian Pay                                                                                            | 12,402          | 0                                      | 9,602                     | 0         | 2,800                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                      | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 438             | 29                                     | 267                       | 142       | 0                              |
| B. Prime Contracts Over \$25,000                                                                        |                 |                                        |                           |           |                                |
| Total                                                                                                   | 3,030           | 0                                      | 2,525                     | 0         | 505                            |
| Supply Contracts                                                                                        | 0               | 0                                      | 0                         | 0         | 0                              |
| R&D Contracts                                                                                           | 0               | 0                                      | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 2,961           | 0                                      | 2,456                     | 0         | 505                            |
| Construction Contracts                                                                                  | 69              | 0                                      | 69                        | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                      | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    |                 |                                        |                           |           |                                |
| Fiscal Year 1992                                                                                        | \$7,715         | \$0                                    | \$6,968                   | \$0       | \$747                          |
| Fiscal Year 1991                                                                                        | 34,049          | 0                                      | 32,892                    | 0         | 1,157                          |
| Fiscal Year 1990                                                                                        | 7,831           | 0                                      | 7,618                     | 0         | 213                            |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                     |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description        |                           |           | Amount                         |
| 1. ESSO BERMUDA DIVISION OF CORAL                                                                       | \$505           | Lease/Fuel Storage Buildings           |                           |           | \$505                          |
| 2. VIRENCO CORPORATION                                                                                  | 490             | Maint/Troop Housing Facilities         |                           |           | 195                            |
| 3. EASTERN MAINTENANCE & SERVICE                                                                        | 477             | Maint/Family Housing Facilities        |                           |           | 361                            |
| 4. G & C ENTERPRISES INC                                                                                | 359             | Maint/Other Airfield Structures        |                           |           | 306                            |
| 5. GRAY J W & CO                                                                                        | 357             | Custodial - Janitorial Services        |                           |           | 187                            |
| Total of Above                                                                                          | \$2,186         | ( 72.1% of total awards over \$25,000) |                           |           |                                |

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1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 57

## CANADA



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# CANADA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

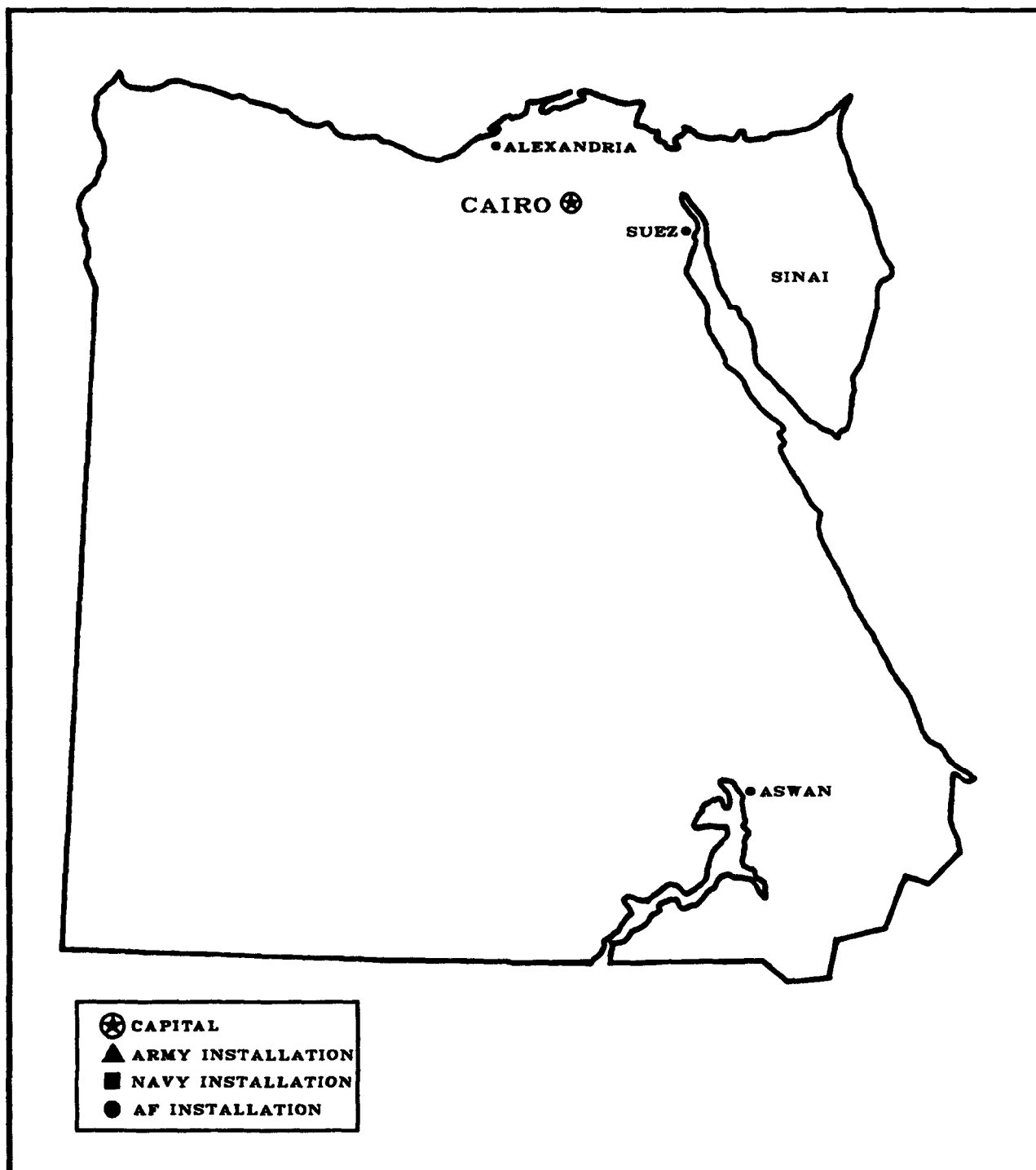
| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 1,442           | 33                                         | 993                       | 328       | 88                             |
| Active Duty Military                                                                                    | 547             | 17                                         | 428                       | 102       | 0                              |
| Civilian                                                                                                | 243             | 8                                          | 164                       | 10        | 61                             |
| Military Dependents                                                                                     | 596             | 4                                          | 389                       | 203       | 0                              |
| U.S. Civilian Dependents                                                                                | 56              | 4                                          | 12                        | 13        | 27                             |
| II. Expenditures - Total                                                                                | \$1,230,122     | \$994,326                                  | \$85,819                  | \$86,712  | \$63,265                       |
| A. Payroll Outlays - Total                                                                              | 37,938          | 3,689                                      | 21,655                    | 10,501    | 2,093                          |
| Active Duty Military Pay                                                                                | 18,981          | 952                                        | 11,905                    | 6,124     | 0                              |
| Civilian Pay                                                                                            | 9,895           | 335                                        | 6,940                     | 527       | 2,093                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                          | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 9,062           | 2,402                                      | 2,810                     | 3,850     | 0                              |
| B. Prime Contracts Over \$25,000                                                                        |                 |                                            |                           |           |                                |
| Total                                                                                                   | 1,192,184       | 990,637                                    | 64,164                    | 76,211    | 61,172                         |
| Supply Contracts                                                                                        | 1,119,336       | 987,103                                    | 57,083                    | 17,934    | 57,216                         |
| R&D Contracts                                                                                           | 19,049          | 2,116                                      | 6,214                     | 10,266    | 453                            |
| Service Contracts                                                                                       | 52,793          | 412                                        | 867                       | 48,011    | 3,503                          |
| Construction Contracts                                                                                  | 0               | 0                                          | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 1,006           | 1,006                                      | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1992                                                                                        | \$405,333       | \$193,035                                  | \$55,515                  | \$75,427  | \$81,356                       |
| Fiscal Year 1991                                                                                        | 471,189         | 139,216                                    | 88,818                    | 115,397   | 127,758                        |
| Fiscal Year 1990                                                                                        | 379,224         | 70,810                                     | 88,282                    | 143,386   | 76,746                         |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           |           | Amount                         |
| 1. GOVERNMENT OF CANADA                                                                                 | \$1,097,385     | Trucks and Truck Tractors, Wheeled         |                           |           | \$905,074                      |
| 2. ITT CORPORATION                                                                                      | 23,033          | Operation/Radar & Navigational Facilities  |                           |           | 23,033                         |
| 3. WESTERN PETROLEUM COMPANY                                                                            | 20,430          | Liquid Propellants & Fuel, Petroleum Base  |                           |           | 20,430                         |
| 4. HEROUX INC                                                                                           | 9,079           | Maint & Repair of Eq/Aircraft Structural C |                           |           | 7,007                          |
| 5. TRW INC                                                                                              | 8,000           | RDTE/Electronics & Communication Eq-Op Sys |                           |           | 8,000                          |
| Total of Above                                                                                          | \$1,157,927     | ( 97.1% of total awards over \$25,000)     |                           |           |                                |

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# MAP NO. 58

## EGYPT



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# EGYPT

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

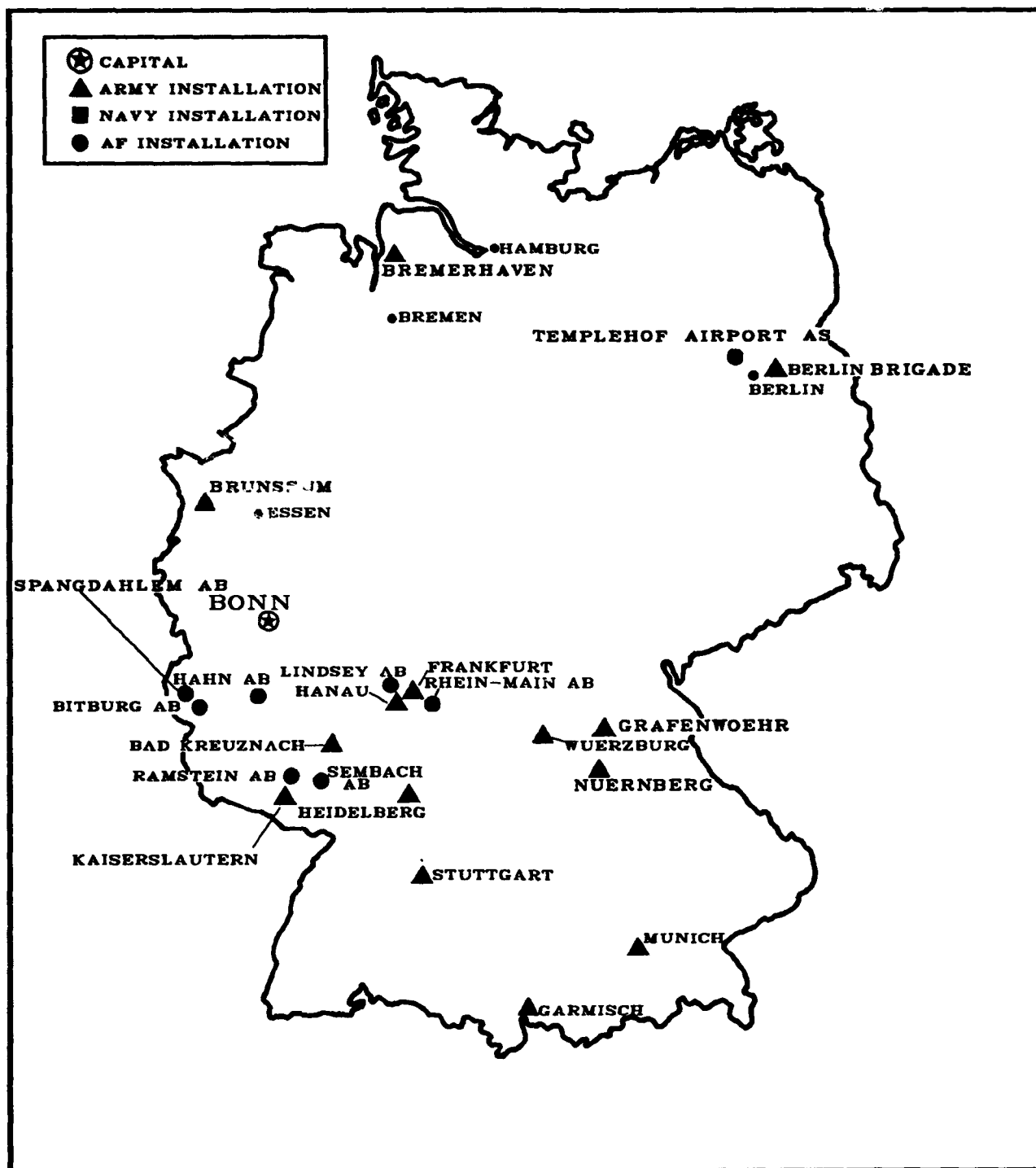
| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 1,104           | 636                                        | 328                       | 117       | 23                             |
| Active Duty Military                                                                                    | 605             | 493                                        | 67                        | 45        | 0                              |
| Civilian                                                                                                | 295             | 43                                         | 203                       | 39        | 10                             |
| Military Dependents                                                                                     | 159             | 91                                         | 35                        | 33        | 0                              |
| U.S. Civilian Dependents                                                                                | 45              | 9                                          | 23                        | 0         | 13                             |
| II. Expenditures - Total                                                                                | \$95,568        | \$64,991                                   | \$7,109                   | \$15,184  | \$8,284                        |
| A. Payroll Outlays - Total                                                                              | 34,815          | 26,955                                     | 4,670                     | 2,840     | 350                            |
| Active Duty Military Pay                                                                                | 27,918          | 24,157                                     | 1,899                     | 1,862     | 0                              |
| Civilian Pay                                                                                            | 6,171           | 2,315                                      | 2,673                     | 833       | 350                            |
| Reserve & National Guard Pay                                                                            | 0               | 0                                          | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 726             | 483                                        | 98                        | 145       | 0                              |
| B. Prime Contracts Over \$25,000                                                                        |                 |                                            |                           |           |                                |
| Total                                                                                                   | 60,753          | 38,036                                     | 2,439                     | 12,344    | 7,934                          |
| Supply Contracts                                                                                        | 7,931           | 0                                          | 43                        | 0         | 7,888                          |
| R&D Contracts                                                                                           | 0               | 0                                          | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 14,949          | 279                                        | 2,280                     | 12,344    | 46                             |
| Construction Contracts                                                                                  | 37,873          | 37,757                                     | 116                       | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                          | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1992                                                                                        | \$54,581        | \$47,796                                   | \$1,246                   | \$4,564   | \$975                          |
| Fiscal Year 1991                                                                                        | 135,932         | 98,638                                     | 1,162                     | 18,929    | 17,203                         |
| Fiscal Year 1990                                                                                        | 75,839          | 20,970                                     | 30,892                    | 23,977    | 0                              |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           |           | Amount                         |
| 1. CONTRACK INTERNATIONAL INC                                                                           | \$20,759        | Other Miscellaneous Buildings              |                           |           | \$20,759                       |
| 2. ENSERCH CORPORATION                                                                                  | 14,412          | Other Miscellaneous Buildings              |                           |           | 14,412                         |
| 3. CALTEX OIL PAKISTAN LTD                                                                              | 7,657           | Liquid Propellants & Fuel, Petroleum Base  |                           |           | 7,657                          |
| 4. ASHLAND OIL INC                                                                                      | 6,643           | Maint & Repair of Eq/Miscellaneous Equipme |                           |           | 6,643                          |
| 5. SEAVIN (JV)                                                                                          | 5,200           | Other Professional Services                |                           |           | 5,200                          |
| Total of Above                                                                                          | \$54,671        | ( 90.0% of total awards over \$25,000)     |                           |           |                                |

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1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 59

## GERMANY



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Operations and Reports

# GERMANY

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 268,477         | 212,601                                   | 995                       | 46,721    | 8,160                          |
| Active Duty Military                                                                                    | 105,254         | 87,030                                    | 457                       | 17,767    | 0                              |
| Civilian                                                                                                | 19,860          | 11,128                                    | 11                        | 1,785     | 6,936                          |
| Military Dependents                                                                                     | 136,577         | 109,965                                   | 519                       | 26,093    | 0                              |
| U.S. Civilian Dependents                                                                                | 6,786           | 4,478                                     | 8                         | 1,076     | 1,224                          |
| II. Expenditures - Total                                                                                | \$5,261,709     | \$3,885,697                               | \$47,098                  | \$927,215 | \$401,699                      |
| A. Payroll Outlays - Total                                                                              | 4,241,106       | 3,179,220                                 | 19,602                    | 804,722   | 237,562                        |
| Active Duty Military Pay                                                                                | 3,387,300       | 2,663,118                                 | 16,332                    | 707,850   | 0                              |
| Civilian Pay                                                                                            | 706,424         | 405,717                                   | 682                       | 62,463    | 237,562                        |
| Reserve & National Guard Pay                                                                            | 9,983           | 9,983                                     | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 137,399         | 100,402                                   | 2,588                     | 34,409    | 0                              |
| B. Prime Contracts Over \$25,000                                                                        |                 |                                           |                           |           |                                |
| Total                                                                                                   | 1,020,603       | 706,477                                   | 27,496                    | 122,493   | 164,137                        |
| Supply Contracts                                                                                        | 192,693         | 83,563                                    | 5,031                     | 15,364    | 88,735                         |
| R&D Contracts                                                                                           | 5,819           | 900                                       | 2,942                     | 263       | 1,714                          |
| Service Contracts                                                                                       | 800,000         | 601,344                                   | 19,523                    | 105,445   | 73,688                         |
| Construction Contracts                                                                                  | 22,004          | 20,583                                    | 0                         | 1,421     | 0                              |
| Civil Function Contracts                                                                                | 87              | 87                                        | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1992                                                                                        | \$1,085,488     | \$864,875                                 | \$102,468                 | \$28,440  | \$89,705                       |
| Fiscal Year 1991                                                                                        | 1,369,734       | 996,633                                   | 70,669                    | 162,569   | 139,863                        |
| Fiscal Year 1990                                                                                        | 1,736,724       | 1,217,081                                 | 172,927                   | 225,864   | 120,852                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           |           | Amount                         |
| 1. EUROPEAN UTILITY COMPANIES                                                                           | \$161,129       | Other Utilities                           |                           |           | \$97,243                       |
| 2. MIP INSTANDSETZUNGSBETRIEBE GM                                                                       | 70,960          | Operation/Maintenance Buildings           |                           |           | 59,642                         |
| 3. BUNDESAMT FUER WEHRTECHNIK UND                                                                       | 42,312          | Guns, through 30 mm                       |                           |           | 42,246                         |
| 4. VEBA AKTIENGESSELLSCHAFT                                                                             | 35,616          | Liquid Propellants & Fuel, Petroleum Base |                           |           | 31,097                         |
| 5. FEDERAL REPUBLIC OF GERMANY                                                                          | 35,584          | Maint/Troop Housing Facilities            |                           |           | 17,062                         |
| Total of Above                                                                                          | \$345,601       | ( 33.9% of total awards over \$25,000)    |                           |           |                                |

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# MAP NO. 60

## GREECE



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# GREECE

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

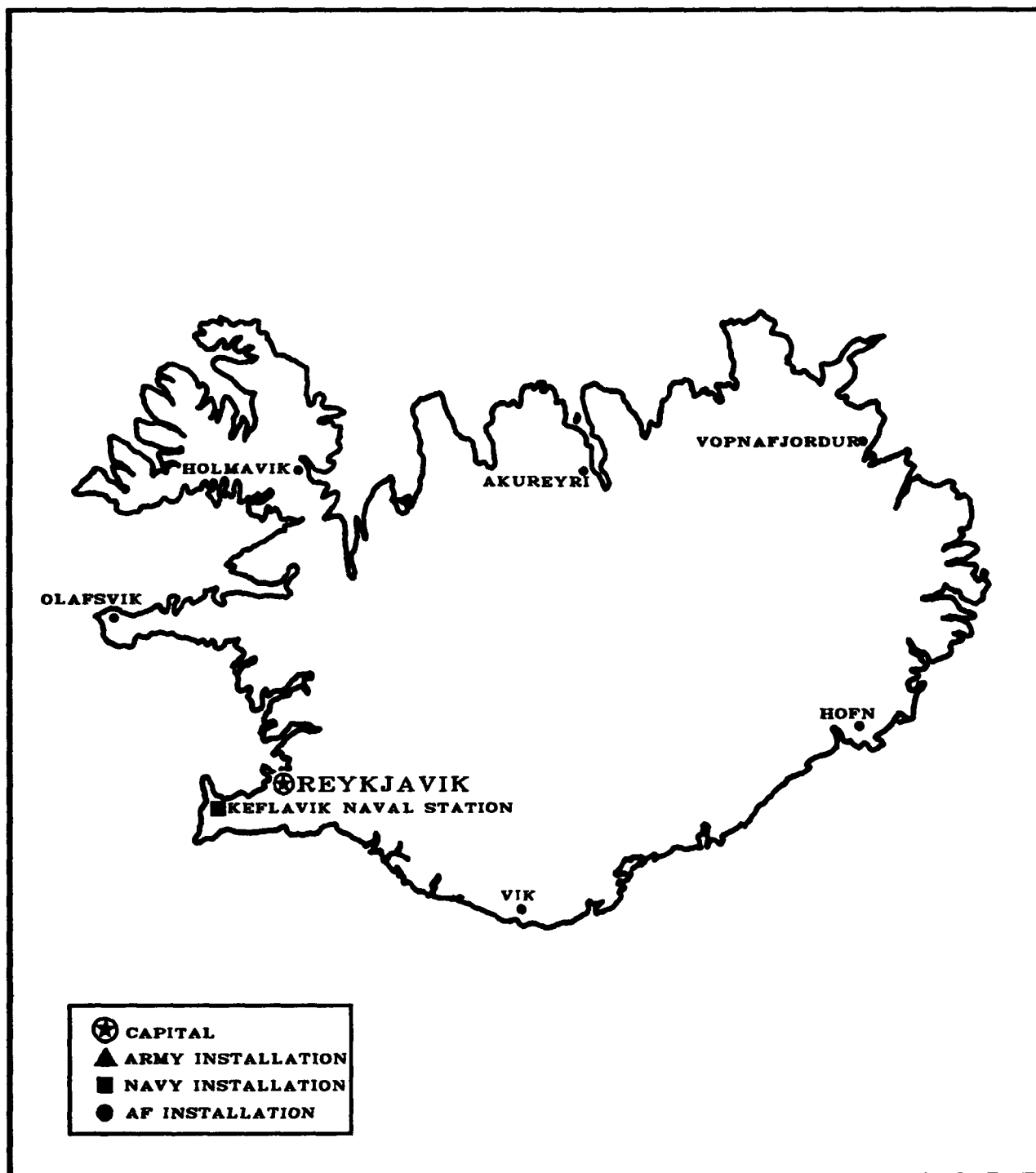
| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 1,595           | 59                                        | 330                       | 1,120     | 86                             |
| Active Duty Military                                                                                    | 807             | 18                                        | 300                       | 489       | 0                              |
| Civilian                                                                                                | 164             | 3                                         | 16                        | 96        | 49                             |
| Military Dependents                                                                                     | 572             | 38                                        | 14                        | 520       | 0                              |
| U.S. Civilian Dependents                                                                                | 52              | 0                                         | 0                         | 15        | 37                             |
| II. Expenditures - Total                                                                                | \$133,977       | \$1,493                                   | \$16,709                  | \$35,828  | \$79,947                       |
| A. Payroll Outlays - Total                                                                              | 36,655          | 1,754                                     | 7,383                     | 25,857    | 1,661                          |
| Active Duty Military Pay                                                                                | 28,741          | 936                                       | 6,763                     | 21,042    | 0                              |
| Civilian Pay                                                                                            | 4,205           | 114                                       | 293                       | 2,137     | 1,661                          |
| Reserve & National Guard Pay                                                                            | 17              | 0                                         | 17                        | 0         | 0                              |
| Retired Military Pay                                                                                    | 3,692           | 704                                       | 310                       | 2,678     | 0                              |
| B. Prime Contracts Over \$25,000                                                                        |                 |                                           |                           |           |                                |
| Total                                                                                                   | 97,322          | 261-                                      | 9,326                     | 9,971     | 78,286                         |
| Supply Contracts                                                                                        | 76,648          | 0                                         | 396                       | 0         | 76,252                         |
| R&D Contracts                                                                                           | 0               | 0                                         | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 16,270          | 0                                         | 4,265                     | 9,971     | 2,034                          |
| Construction Contracts                                                                                  | 4,404           | 261-                                      | 4,665                     | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                         | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1992                                                                                        | \$67,729        | \$49                                      | \$8,320                   | \$16,560  | \$42,800                       |
| Fiscal Year 1991                                                                                        | 252,410         | 886                                       | 2,590                     | 19,247    | 229,687                        |
| Fiscal Year 1990                                                                                        | 119,305         | 286                                       | 2,932                     | 23,303    | 92,784                         |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           |           | Amount                         |
| 1. MOTOR OIL HELLAS CORINTH REFIN                                                                       | \$74,699        | Liquid Propellants & Fuel, Petroleum Base |                           |           | \$73,994                       |
| 2. PACIFIC ARCHITECTS & ENGRS                                                                           | 9,578           | Facilities Operations Support Services    |                           |           | 9,578                          |
| 3. EROG TEAM SA                                                                                         | 3,176           | Other Airfield Structures                 |                           |           | 3,176                          |
| 4. HELLENIC FUEL & LUBRICANT IND                                                                        | 1,593           | Fuel Oils                                 |                           |           | 1,593                          |
| 5. HELLENIC TELECOMMUNICATIONS OR                                                                       | 1,211           | Other ADP & Telecommunication Services    |                           |           | 1,211                          |
| Total of Above                                                                                          | \$90,257        | ( 92.7% of total awards over \$25,000)    |                           |           |                                |

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# MAP NO. 61

## ICELAND



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# ICELAND

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

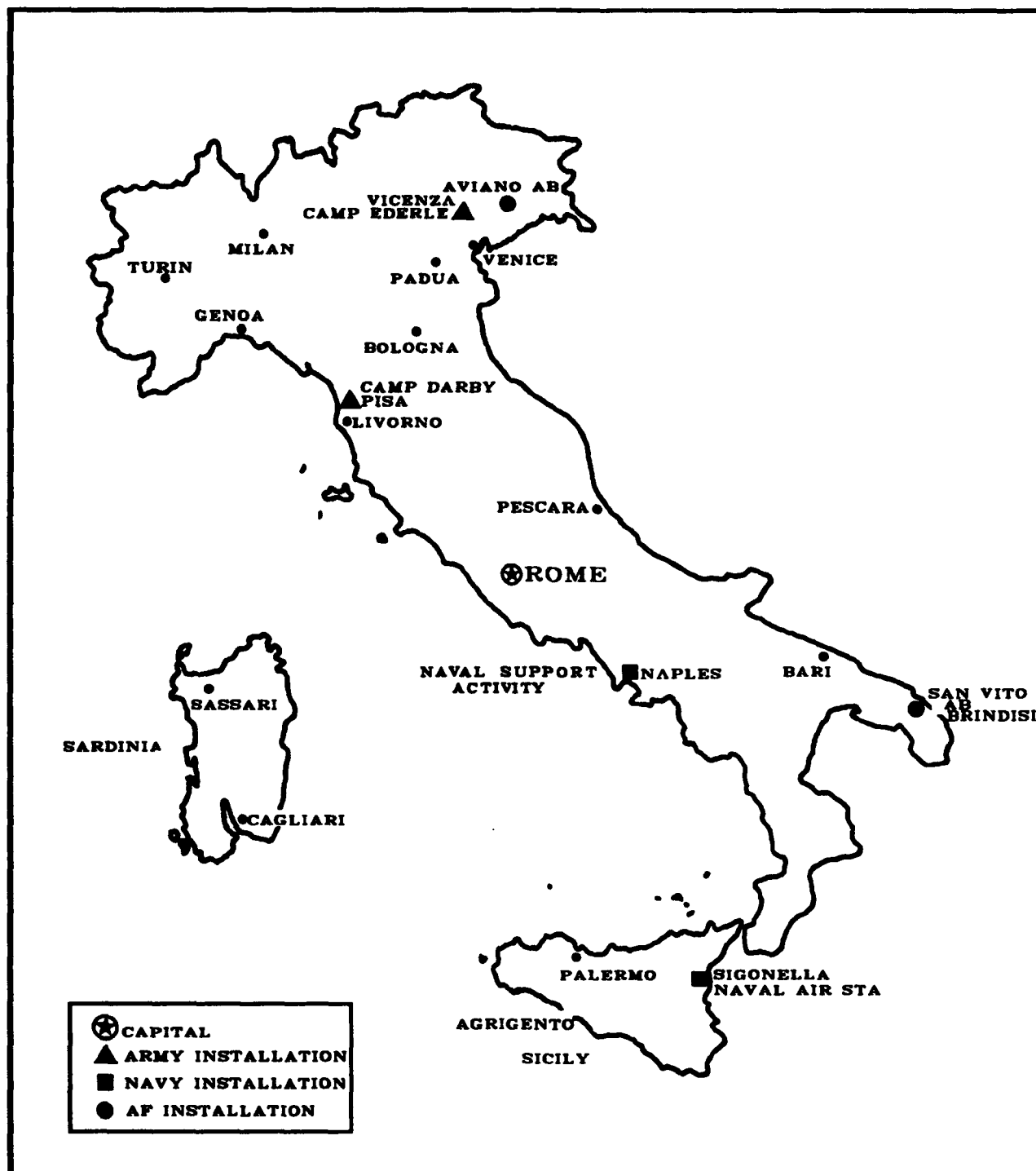
| Personnel/Expenditures 1/                                                                               | Total           | Army                                   | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|----------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 6,247           | 10                                     | 3,893                     | 2,231     | 113                            |
| Active Duty Military                                                                                    | 2,878           | 1                                      | 1,809                     | 1,068     | 0                              |
| Civilian                                                                                                | 993             | 0                                      | 811                       | 81        | 101                            |
| Military Dependents                                                                                     | 2,335           | 9                                      | 1,244                     | 1,082     | 0                              |
| U.S. Civilian Dependents                                                                                | 41              | 0                                      | 29                        | 0         | 12                             |
| II. Expenditures - Total                                                                                | \$156,120       | \$90                                   | \$115,138                 | \$32,555  | \$8,337                        |
| A. Payroll Outlays - Total                                                                              | 113,122         | 90                                     | 77,061                    | 32,555    | 3,416                          |
| Active Duty Military Pay                                                                                | 72,007          | 52                                     | 39,577                    | 32,378    | 0                              |
| Civilian Pay                                                                                            | 40,766          | 0                                      | 37,350                    | 0         | 3,416                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                      | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 349             | 38                                     | 134                       | 177       | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 42,998          | 0                                      | 38,077                    | 0         | 4,921                          |
| Supply Contracts                                                                                        | 574             | 0                                      | 194                       | 0         | 380                            |
| R&D Contracts                                                                                           | 0               | 0                                      | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 35,702          | 0                                      | 31,161                    | 0         | 4,541                          |
| Construction Contracts                                                                                  | 6,722           | 0                                      | 6,722                     | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                      | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                   | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1992                                                                                        | \$48,400        | \$0                                    | \$44,407                  | \$142     | \$3,851                        |
| Fiscal Year 1991                                                                                        | 104,882         | 0                                      | 98,314                    | 1,148     | 5,420                          |
| Fiscal Year 1990                                                                                        | 109,082         | 0                                      | 100,745                   | 1,528     | 6,809                          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                     |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description        |                           |           | Amount                         |
| 1. ICELAND PRIME CONTRACTORS                                                                            | \$15,303        | Maint/Airport Runways                  |                           |           | \$6,421                        |
| 2. KEFLAVIK CONTRACTORS                                                                                 | 10,827          | Maint/Troop Housing Facilities         |                           |           | 4,063                          |
| 3. RADAR AGENCY GOVERNMENT OF ICE                                                                       | 6,522           | Other Professional Services            |                           |           | 4,552                          |
| 4. OLIUFELAGID HF                                                                                       | 1,988           | Operation/Fuel Storage Buildings       |                           |           | 1,710                          |
| 5. OLIUSTODIN HELGUVIK H F                                                                              | 1,156           | Operation/Fuel Storage Buildings       |                           |           | 1,156                          |
| Total of Above                                                                                          | \$35,796        | ( 83.3% of total awards over \$25,000) |                           |           |                                |

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1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 62

## ITALY



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# ITALY

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

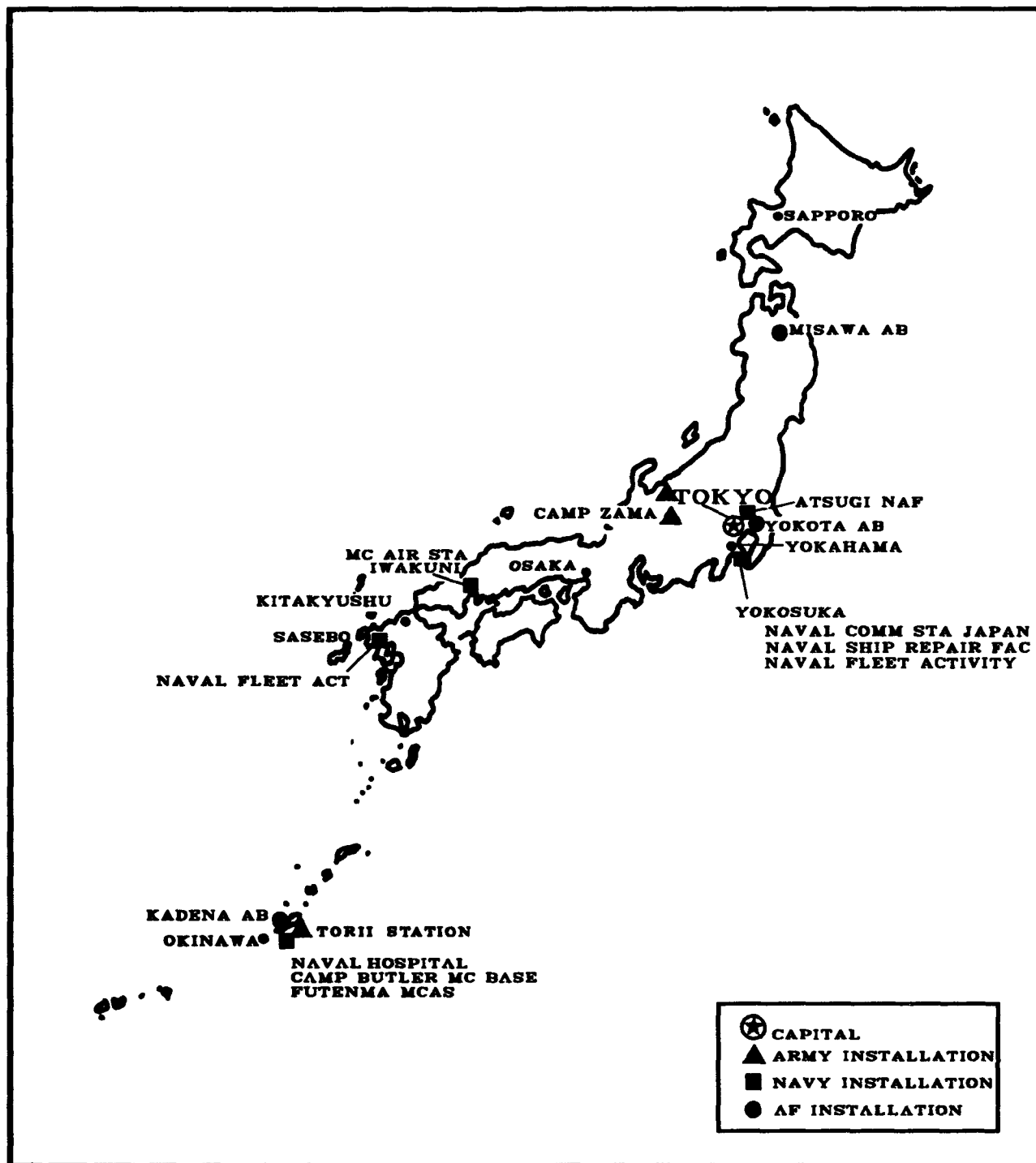
| Personnel/Expenditures 1/                                                                         | Total        | Army                                      | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------------------------------------------------------|--------------|-------------------------------------------|---------------------|-----------|--------------------------|
| I. Personnel - Total                                                                              | 26,610       | 7,597                                     | 12,361              | 5,271     | 1,381                    |
| Active Duty Military                                                                              | 10,333       | 3,166                                     | 5,104               | 2,063     | 0                        |
| Civilian                                                                                          | 5,098        | 1,350                                     | 1,754               | 751       | 1,243                    |
| Military Dependents                                                                               | 10,594       | 2,870                                     | 5,360               | 2,364     | 0                        |
| U.S. Civilian Dependents                                                                          | 585          | 211                                       | 143                 | 93        | 138                      |
| II. Expenditures - Total                                                                          | \$815,128    | \$156,889                                 | \$357,658           | \$159,307 | \$141,274                |
| A. Payroll Outlays - Total                                                                        | 579,498      | 146,264                                   | 251,667             | 139,203   | 42,364                   |
| Active Duty Military Pay                                                                          | 395,583      | 96,563                                    | 185,285             | 113,735   | 0                        |
| Civilian Pay                                                                                      | 172,615      | 44,333                                    | 64,364              | 21,554    | 42,364                   |
| Reserve & National Guard Pay                                                                      | 0            | 0                                         | 0                   | 0         | 0                        |
| Retired Military Pay                                                                              | 11,300       | 5,368                                     | 2,018               | 3,914     | 0                        |
| B. Prime Contracts Over \$25,000 Total                                                            | 235,630      | 10,625                                    | 105,991             | 20,104    | 98,910                   |
| Supply Contracts                                                                                  | 90,480       | 455                                       | 3,027               | 1,605     | 85,393                   |
| R&D Contracts                                                                                     | 711          | 138                                       | 573                 | 0         | 0                        |
| Service Contracts                                                                                 | 119,794      | 9,573                                     | 78,409              | 18,295    | 13,517                   |
| Construction Contracts                                                                            | 24,645       | 459                                       | 23,982              | 204       | 0                        |
| Civil Function Contracts                                                                          | 0            | 0                                         | 0                   | 0         | 0                        |
| Prime Contracts Over \$25,000 (Prior Three Years)                                                 | Total        | Army                                      | Navy & Marine Corps | Air Force | Other Defense Activities |
| Fiscal Year 1992                                                                                  | \$213,535    | \$39,330                                  | \$108,100           | \$15,841  | \$50,264                 |
| Fiscal Year 1991                                                                                  | 354,432      | 35,947                                    | 138,153             | 25,686    | 154,646                  |
| Fiscal Year 1990                                                                                  | 277,064      | 22,181                                    | 82,894              | 20,585    | 151,404                  |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this Country | Total Amount | Major Area of Work                        |                     |           |                          |
|                                                                                                   |              | FSC or Service Code Description           |                     |           | Amount                   |
| 1. PRAOIL AROMATICI E RAFFINAZION                                                                 | \$39,347     | Fuel Oils                                 |                     |           | \$39,347                 |
| 2. ENI ENTE NAZIONALE IDROCARBURI                                                                 | 29,018       | Fuel Oils                                 |                     |           | 13,677                   |
| 3. ALISUD SPA                                                                                     | 27,194       | Operation/Airport Terminals               |                     |           | 27,194                   |
| 4. EXXON CORPORATION                                                                              | 21,748       | Liquid Propellants & Fuel, Petroleum Base |                     |           | 21,748                   |
| 5. IRTI COSTRUZIONI SPA                                                                           | 7,791        | Other Administrative & Service Buildings  |                     |           | 7,791                    |
| Total of Above                                                                                    | \$125,098    | ( 53.1% of total awards over \$25,000)    |                     |           |                          |

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# MAP NO. 63

## JAPAN



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Operations and Reports

# JAPAN

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

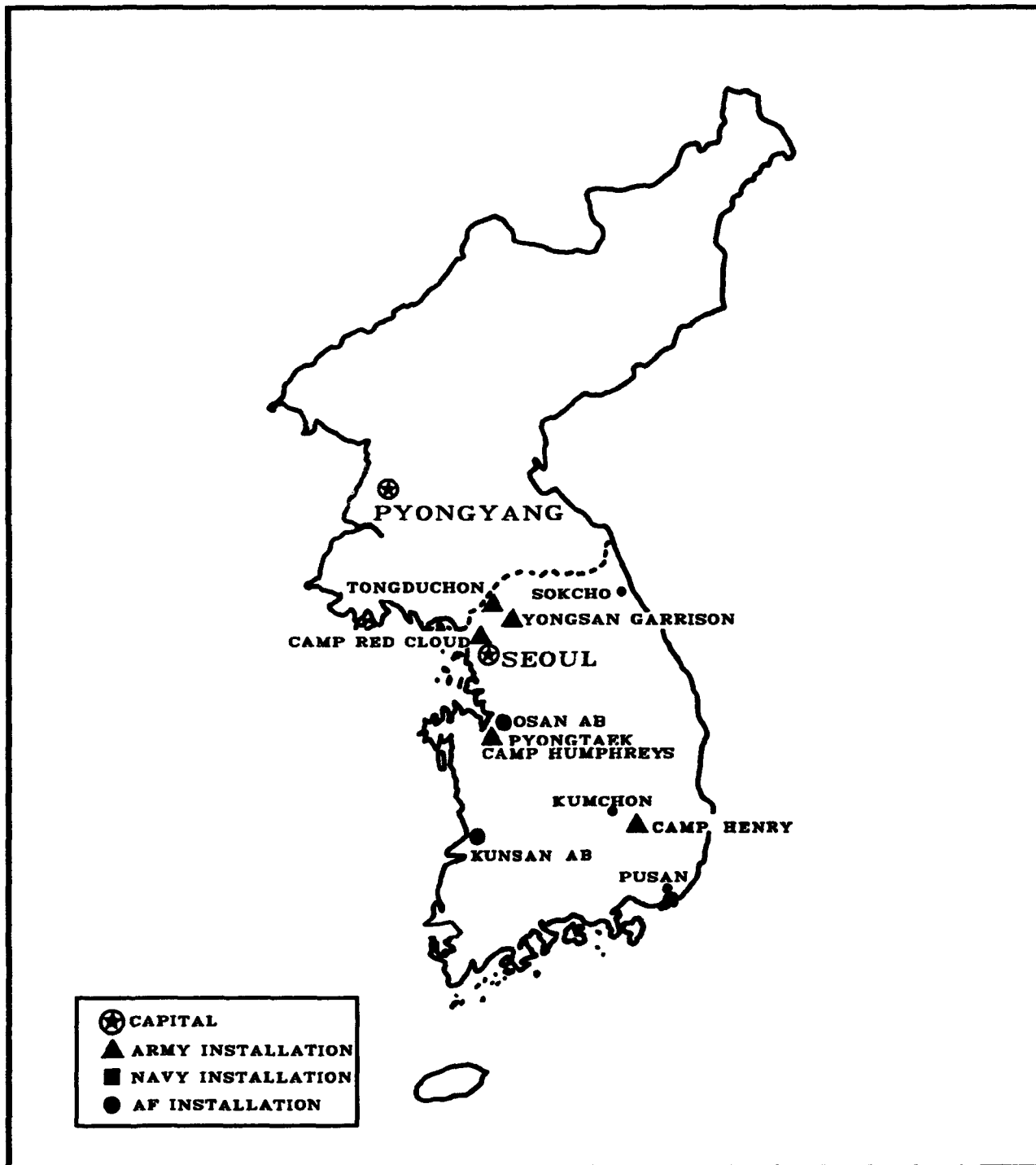
| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 102,115         | 5,135                                      | 58,142                    | 35,585    | 3,253                          |
| Active Duty Military                                                                                    | 46,131          | 1,961                                      | 28,767                    | 15,403    | 0                              |
| Civilian                                                                                                | 5,993           | 771                                        | 1,909                     | 939       | 2,374                          |
| Military Dependents                                                                                     | 46,698          | 1,935                                      | 26,087                    | 18,676    | 0                              |
| U.S. Civilian Dependents                                                                                | 3,293           | 468                                        | 1,379                     | 567       | 879                            |
| II. Expenditures - Total                                                                                | \$2,320,229     | \$144,177                                  | \$1,134,647               | \$887,131 | \$154,274                      |
| A. Payroll Outlays - Total                                                                              | 1,747,730       | 110,590                                    | 1,015,748                 | 538,429   | 82,963                         |
| Active Duty Military Pay                                                                                | 1,519,810       | 79,848                                     | 946,244                   | 493,718   | 0                              |
| Civilian Pay                                                                                            | 199,553         | 25,079                                     | 56,751                    | 34,760    | 82,963                         |
| Reserve & National Guard Pay                                                                            | 301             | 0                                          | 301                       | 0         | 0                              |
| Retired Military Pay                                                                                    | 28,066          | 5,663                                      | 12,452                    | 9,951     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 572,499         | 33,587                                     | 118,899                   | 348,702   | 71,311                         |
| Supply Contracts                                                                                        | 78,334          | 2,693                                      | 8,991                     | 2,577     | 64,073                         |
| R&D Contracts                                                                                           | 95              | 95                                         | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 479,886         | 26,882                                     | 102,431                   | 343,335   | 7,238                          |
| Construction Contracts                                                                                  | 14,184          | 3,917                                      | 7,477                     | 2,790     | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                          | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1992                                                                                        | \$823,966       | \$29,542                                   | \$131,577                 | \$641,405 | \$21,442                       |
| Fiscal Year 1991                                                                                        | 909,251         | 41,216                                     | 148,453                   | 658,563   | 61,019                         |
| Fiscal Year 1990                                                                                        | 705,243         | 42,421                                     | 128,678                   | 521,480   | 12,664                         |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           |           | Amount                         |
| 1. OKINAWA ELECTRIC POWER CO INC                                                                        | \$84,805        | Electric Services                          |                           |           | \$84,805                       |
| 2. TOKYO DENRYOKU K K                                                                                   | 59,786          | Electric Services                          |                           |           | 59,786                         |
| 3. DEFENSE FACILITIES ADMIN AGENCY                                                                      | 23,356          | Operation/Other Administrative & Service B |                           |           | 23,356                         |
| 4. COSMO OIL CO LTD                                                                                     | 20,332          | Fuel Oils                                  |                           |           | 19,688                         |
| 5. SUMITOMO HEAVY INDUSTRIES LTD                                                                        | 20,182          | Maint & Repair of Eq/Ships-Sml Craft-Docks |                           |           | 20,182                         |
| Total of Above                                                                                          | \$208,461       | ( 36.4% of total awards over \$25,000)     |                           |           |                                |

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# MAP NO. 64

## KOREA



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# KOREA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

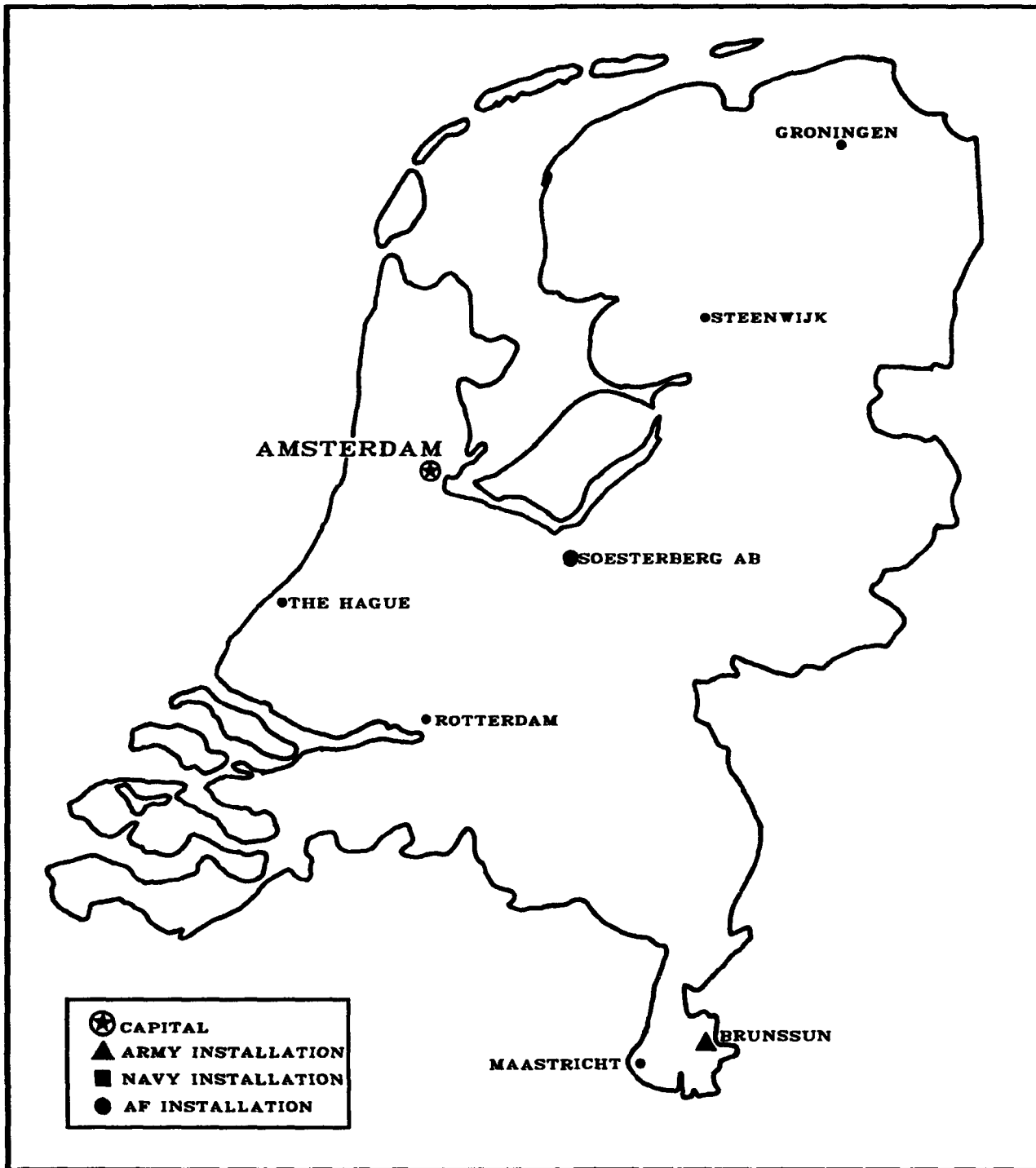
| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 52,792          | 38,914                                    | 844                       | 11,978    | 1,056                          |
| Active Duty Military                                                                                    | 34,830          | 25,316                                    | 374                       | 9,140     | 0                              |
| Civilian                                                                                                | 10,822          | 8,761                                     | 39                        | 1,210     | 812                            |
| Military Dependents                                                                                     | 5,319           | 3,393                                     | 409                       | 1,517     | 0                              |
| U.S. Civilian Dependents                                                                                | 1,821           | 1,444                                     | 22                        | 111       | 244                            |
| II. Expenditures - Total                                                                                | \$1,641,966     | \$1,100,912                               | \$17,458                  | \$328,084 | \$195,512                      |
| A. Payroll Outlays - Total                                                                              | 1,205,240       | 866,697                                   | 16,530                    | 295,508   | 26,505                         |
| Active Duty Military Pay                                                                                | 912,630         | 632,900                                   | 14,179                    | 265,551   | 0                              |
| Civilian Pay                                                                                            | 273,866         | 221,378                                   | 1,749                     | 24,234    | 26,505                         |
| Reserve & National Guard Pay                                                                            | 0               | 0                                         | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 18,744          | 12,419                                    | 602                       | 5,723     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 436,726         | 234,215                                   | 928                       | 32,576    | 169,007                        |
| Supply Contracts                                                                                        | 182,638         | 10,206                                    | 31-                       | 5,756     | 166,707                        |
| R&D Contracts                                                                                           | 0               | 0                                         | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 194,037         | 163,958                                   | 959                       | 26,820    | 2,300                          |
| Construction Contracts                                                                                  | 60,051          | 60,051                                    | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                         | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1992                                                                                        | \$428,488       | \$200,075                                 | \$1,076                   | \$32,021  | \$195,316                      |
| Fiscal Year 1991                                                                                        | 565,422         | 310,521                                   | 9,756                     | 6,972     | 238,173                        |
| Fiscal Year 1990                                                                                        | 407,299         | 225,437                                   | 6,881                     | 22,854    | 152,127                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           |           | Amount                         |
| 1. SSANG YONG OIL REFINING CO LTD                                                                       | \$64,322        | Liquid Propellants & Fuel, Petroleum Base |                           |           | \$64,322                       |
| 2. HONAM OIL REFINERY CO LTD                                                                            | 43,710          | Liquid Propellants & Fuel, Petroleum Base |                           |           | 43,481                         |
| 3. KOREA ELECTRIC POWER CORP                                                                            | 35,283          | Electric Services                         |                           |           | 35,283                         |
| 4. KYUNG IN ENERGY CO LTD                                                                               | 34,760          | Fuel Oils                                 |                           |           | 34,760                         |
| 5. SUNKYONG LTD                                                                                         | 24,010          | Liquid Propellants & Fuel, Petroleum Base |                           |           | 24,010                         |
| Total of Above                                                                                          | \$202,085       | ( 46.3% of total awards over \$25,000)    |                           |           |                                |

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1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 65

## NETHERLANDS



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# NETHERLANDS

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

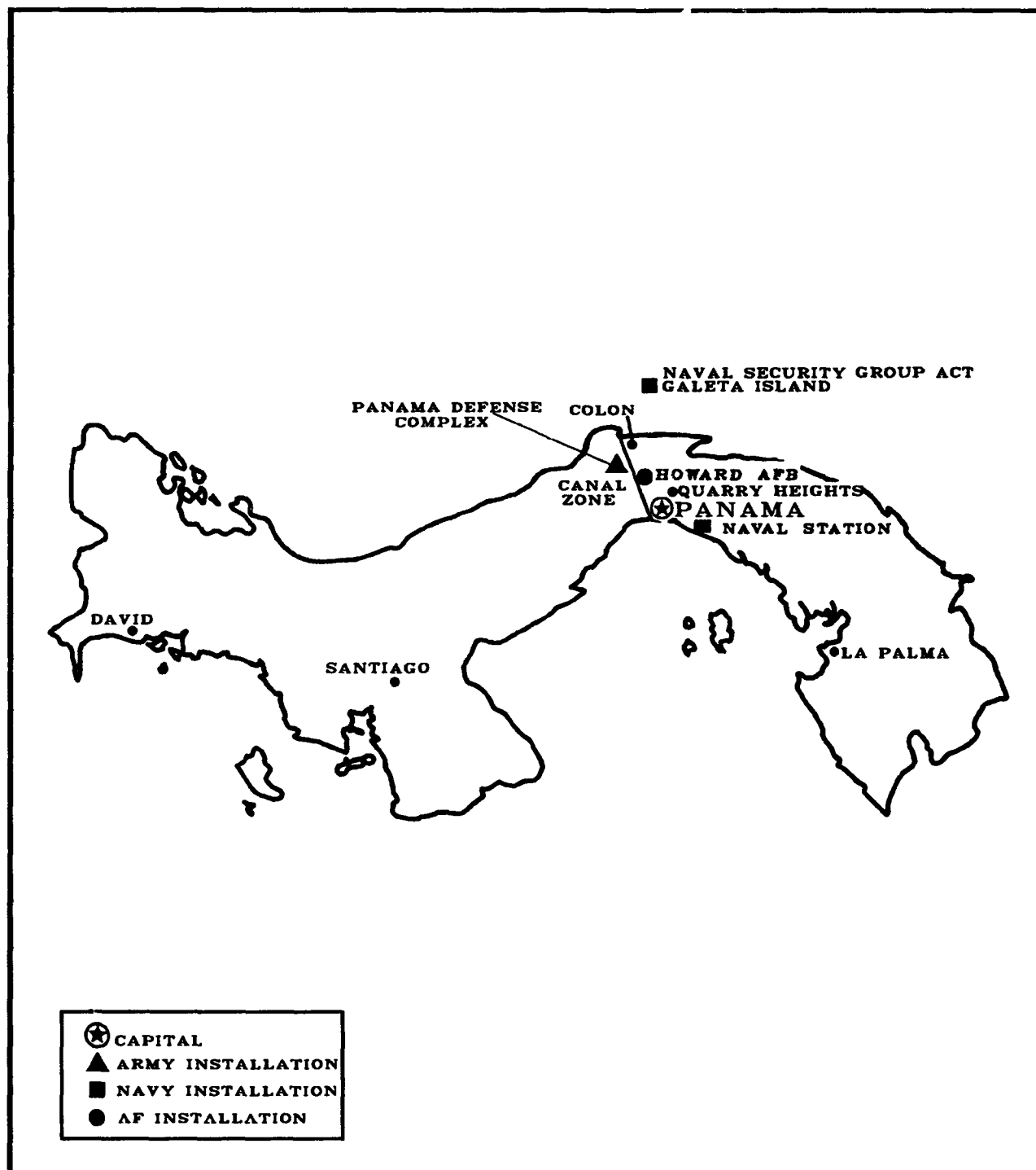
| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 5,844           | 1,527                                      | 69                        | 4,026     | 222                            |
| Active Duty Military                                                                                    | 2,226           | 569                                        | 32                        | 1,625     | 0                              |
| Civilian                                                                                                | 449             | 138                                        | 1                         | 106       | 204                            |
| Military Dependents                                                                                     | 3,077           | 749                                        | 35                        | 2,293     | 0                              |
| U.S. Civilian Dependents                                                                                | 92              | 71                                         | 1                         | 2         | 18                             |
| II. Expenditures - Total                                                                                | \$163,278       | \$80,685                                   | \$3,970                   | \$64,615  | \$14,008                       |
| A. Payroll Outlays - Total                                                                              | 87,226          | 30,659                                     | 1,280                     | 48,251    | 7,036                          |
| Active Duty Military Pay                                                                                | 68,674          | 24,467                                     | 1,116                     | 43,091    | 0                              |
| Civilian Pay                                                                                            | 15,481          | 5,244                                      | 51                        | 3,150     | 7,036                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                          | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 3,071           | 948                                        | 113                       | 2,010     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 76,052          | 50,026                                     | 2,690                     | 16,364    | 6,972                          |
| Supply Contracts                                                                                        | 11,307          | 514                                        | 364                       | 6,622     | 3,807                          |
| R&D Contracts                                                                                           | 81              | 0                                          | 81                        | 0         | 0                              |
| Service Contracts                                                                                       | 64,249          | 49,097                                     | 2,245                     | 9,742     | 3,165                          |
| Construction Contracts                                                                                  | 299             | 299                                        | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 116             | 116                                        | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1992                                                                                        | \$78,625        | \$50,189                                   | \$2,389                   | \$22,286  | \$3,761                        |
| Fiscal Year 1991                                                                                        | 154,701         | 74,085                                     | 3,867                     | 19,131    | 57,618                         |
| Fiscal Year 1990                                                                                        | 190,269         | 61,198                                     | 737                       | 9,112     | 119,222                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           |           | Amount                         |
| 1. NETHERLAND MINISTRY OF DEFENSE                                                                       | \$46,541        | Other Housekeeping Services                |                           |           | \$49,396                       |
| 2. AAR CORP                                                                                             | 7,421           | Maint & Repair of Eq/Engine Accessories    |                           |           | 4,573                          |
| 3. UNITED TECHNOLOGIES CORP                                                                             | 4,185           | Maint & Repair of Eq/Engines, Turbines & C |                           |           | 2,160                          |
| 4. NV KON NEDERLANDSE VLIETUIGEN                                                                        | 4,122           | Airframe Structural Components             |                           |           | 4,122                          |
| 5. KONINKLIJKE PTT NEDERLAND NV                                                                         | 3,165           | Other ADP & Telecommunication Services     |                           |           | 3,165                          |
| Total of Above                                                                                          | \$65,434        | ( 86.0% of total awards over \$25,000)     |                           |           |                                |

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# MAP NO. 66

## PANAMA



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# PANAMA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

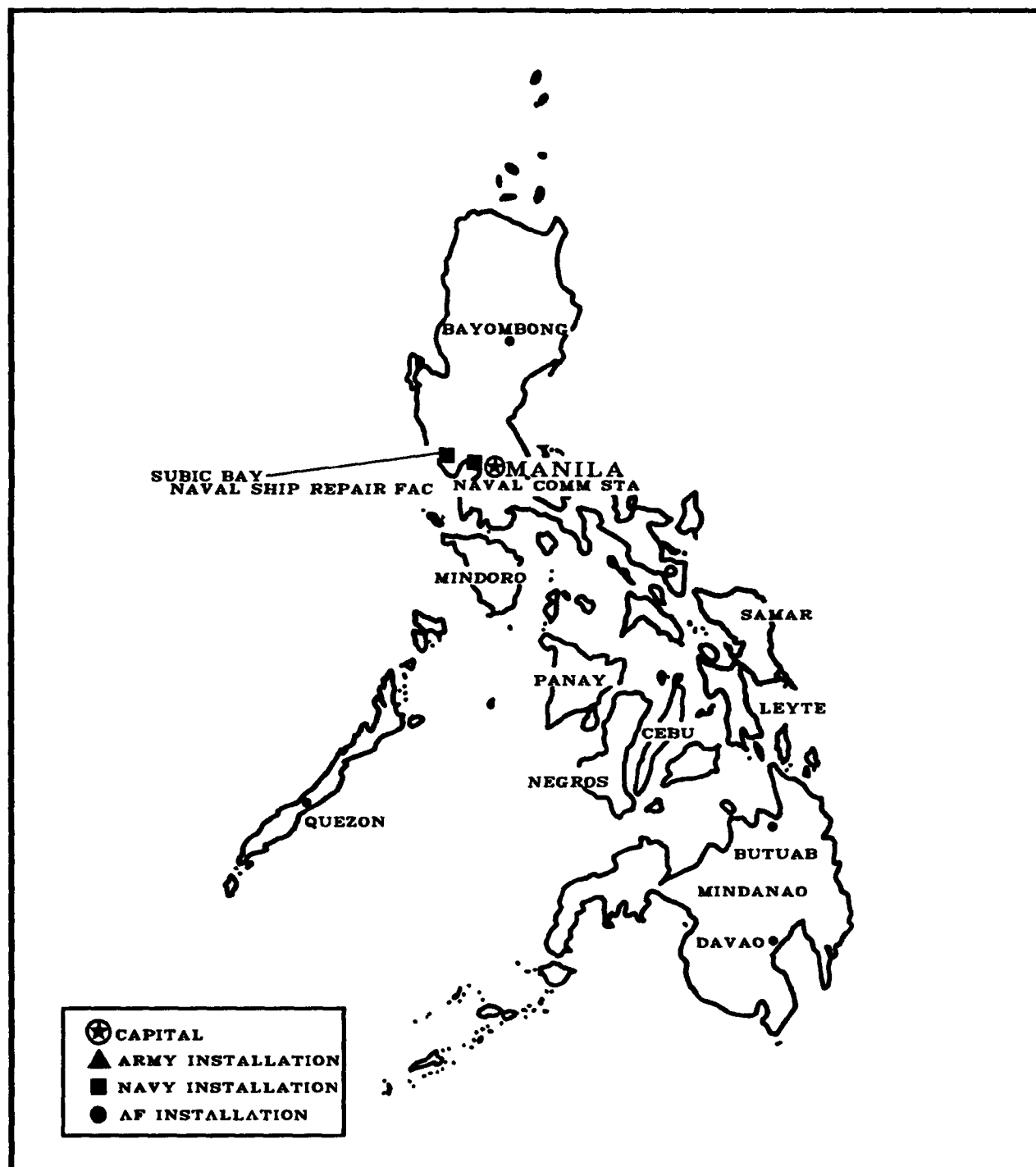
| Personnel/Expenditures 1/                                                                         | Total        | Army                                       | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------------------------------------------------------|--------------|--------------------------------------------|---------------------|-----------|--------------------------|
| I. Personnel - Total                                                                              | 28,385       | 19,264                                     | 2,009               | 6,356     | 756                      |
| Active Duty Military                                                                              | 10,542       | 7,550                                      | 700                 | 2,292     | 0                        |
| Civilian                                                                                          | 5,369        | 3,412                                      | 433                 | 771       | 753                      |
| Military Dependents                                                                               | 9,757        | 6,136                                      | 599                 | 3,022     | 0                        |
| U.S. Civilian Dependents                                                                          | 2,717        | 2,166                                      | 277                 | 271       | 3                        |
| II. Expenditures - Total                                                                          | \$504,002    | \$341,320                                  | \$43,682            | \$91,713  | \$27,287                 |
| A. Payroll Outlays - Total                                                                        | 451,509      | 307,120                                    | 35,898              | 83,114    | 25,377                   |
| Active Duty Military Pay                                                                          | 300,235      | 211,400                                    | 24,105              | 64,730    | 0                        |
| Civilian Pay                                                                                      | 141,145      | 88,605                                     | 11,025              | 16,138    | 25,377                   |
| Reserve & National Guard Pay                                                                      | 1,968        | 1,849                                      | 119                 | 0         | 0                        |
| Retired Military Pay                                                                              | 8,161        | 5,266                                      | 649                 | 2,246     | 0                        |
| B. Prime Contracts Over \$25,000 Total                                                            | 52,493       | 34,200                                     | 7,784               | 8,599     | 1,910                    |
| Supply Contracts                                                                                  | 6,823        | 4,765                                      | 0                   | 175       | 1,883                    |
| R&D Contracts                                                                                     | 1,835        | 1,835                                      | 0                   | 0         | 0                        |
| Service Contracts                                                                                 | 31,962       | 16,265                                     | 7,749               | 7,921     | 27                       |
| Construction Contracts                                                                            | 11,873       | 11,335                                     | 35                  | 503       | 0                        |
| Civil Function Contracts                                                                          | 0            | 0                                          | 0                   | 0         | 0                        |
| Prime Contracts Over \$25,000 (Prior Three Years)                                                 | Total        | Army                                       | Navy & Marine Corps | Air Force | Other Defense Activities |
| Fiscal Year 1992                                                                                  | \$52,627     | \$33,010                                   | \$10,736            | \$6,949   | \$1,932                  |
| Fiscal Year 1991                                                                                  | 64,202       | 41,351                                     | 10,824              | 8,902     | 3,125                    |
| Fiscal Year 1990                                                                                  | 70,673       | 49,236                                     | 7,609               | 13,457    | 371                      |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this Country | Total Amount | Major Area of Work                         |                     |           |                          |
|                                                                                                   |              | FSC or Service Code Description            |                     | Amount    |                          |
| 1. KUNKEL WIESE INC                                                                               | \$5,261      | All Other Non-Building Facilities          |                     | \$3,966   |                          |
| 2. COMPUTER SCIENCES CORPORATION                                                                  | 3,624        | ADP Systems Development Services           |                     | 3,624     |                          |
| 3. MCGOWEN SA                                                                                     | 1,896        | Maint & Repair of Eq/Refrigeration, Air Co |                     | 1,139     |                          |
| 4. COASTAL CORPORATION                                                                            | 1,883        | Fuel Oils                                  |                     | 1,883     |                          |
| 5. SOUTHERN CARRIER & SERVICES                                                                    | 1,748        | Lease or Rental of Eq/Vehicles-Trailers-Cy |                     | 1,748     |                          |
| Total of Above                                                                                    | \$14,412     | ( 27.5% of total awards over \$25,000)     |                     |           |                          |

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1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 67

## PHILIPPINES



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# PHILIPPINES

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

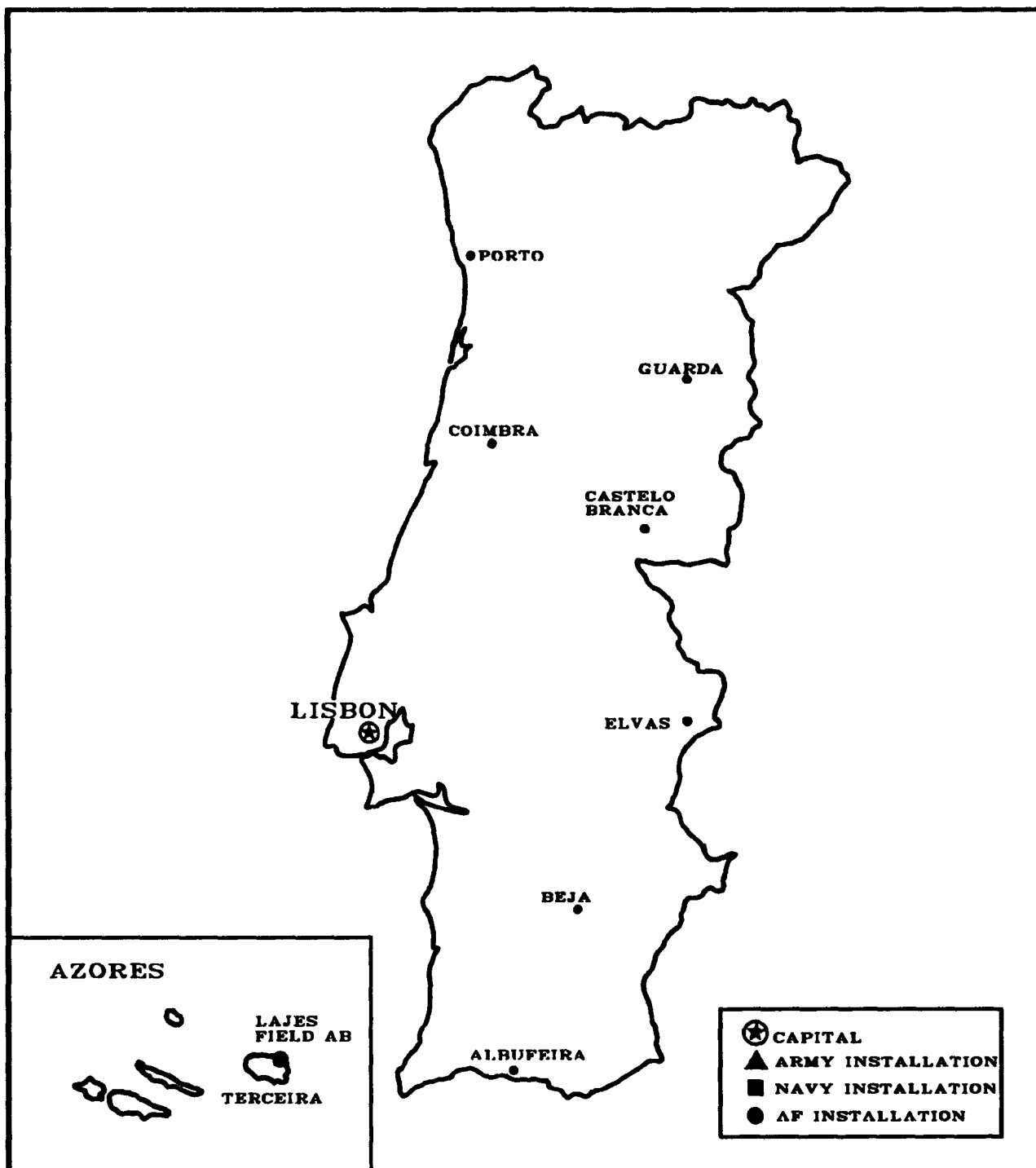
| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 211             | 30                                        | 135                       | 32        | 14                             |
| Active Duty Military                                                                                    | 53              | 14                                        | 24                        | 15        | 0                              |
| Civilian                                                                                                | 41              | 0                                         | 31                        | 1         | 9                              |
| Military Dependents                                                                                     | 102             | 16                                        | 70                        | 16        | 0                              |
| U.S. Civilian Dependents                                                                                | 15              | 0                                         | 10                        | 0         | 5                              |
| II. Expenditures - Total                                                                                | \$52,947        | \$10,458                                  | \$32,994                  | \$8,207   | \$1,288                        |
| A. Payroll Outlays - Total                                                                              | 47,583          | 7,859                                     | 32,467                    | 6,921     | 336                            |
| Active Duty Military Pay                                                                                | 5,423           | 1,918                                     | 2,569                     | 936       | 0                              |
| Civilian Pay                                                                                            | 1,153           | 0                                         | 760                       | 57        | 336                            |
| Reserve & National Guard Pay                                                                            | 0               | 0                                         | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 41,007          | 5,941                                     | 29,138                    | 5,928     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 5,364           | 2,599                                     | 527                       | 1,286     | 952                            |
| Supply Contracts                                                                                        | 3,633           | 1,395                                     | 0                         | 1,286     | 952                            |
| R&D Contracts                                                                                           | 0               | 0                                         | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 18              | 0                                         | 18                        | 0         | 0                              |
| Construction Contracts                                                                                  | 509             | 0                                         | 509                       | 0         | 0                              |
| Civil Function Contracts                                                                                | 1,204           | 1,204                                     | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1992                                                                                        | \$22,460        | \$929                                     | \$20,921                  | \$45-     | \$655                          |
| Fiscal Year 1991                                                                                        | 56,883          | 756                                       | 41,531                    | 10,398    | 4,198                          |
| Fiscal Year 1990                                                                                        | 63,123          | 1,741                                     | 43,466                    | 19,746    | 1,830-                         |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           |           | Amount                         |
| 1. PHILIPPINE AIRLINES INC                                                                              | \$1,286         | Airframe Structural Components            |                           |           | \$1,286                        |
| 2. BERGER LOUIS INTERNATIONAL                                                                           | 1,204           | Other Architect & Engineering Services    |                           |           | 1,204                          |
| 3. REDCOM LABORATORIES INC                                                                              | 876             | Telephone and Telegraph Equipment         |                           |           | 876                            |
| 4. PETRON CORP                                                                                          | 850             | Liquid Propellants & Fuel, Petroleum Base |                           |           | 850                            |
| 5. COMMUNICATIONS GENERAL INTL                                                                          | 520             | Telephone and Telegraph Equipment         |                           |           | 520                            |
| Total of Above                                                                                          | \$4,736         | ( 88.3% of total awards over \$25,000)    |                           |           |                                |

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1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 68

## PORTUGAL



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# PORTUGAL

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

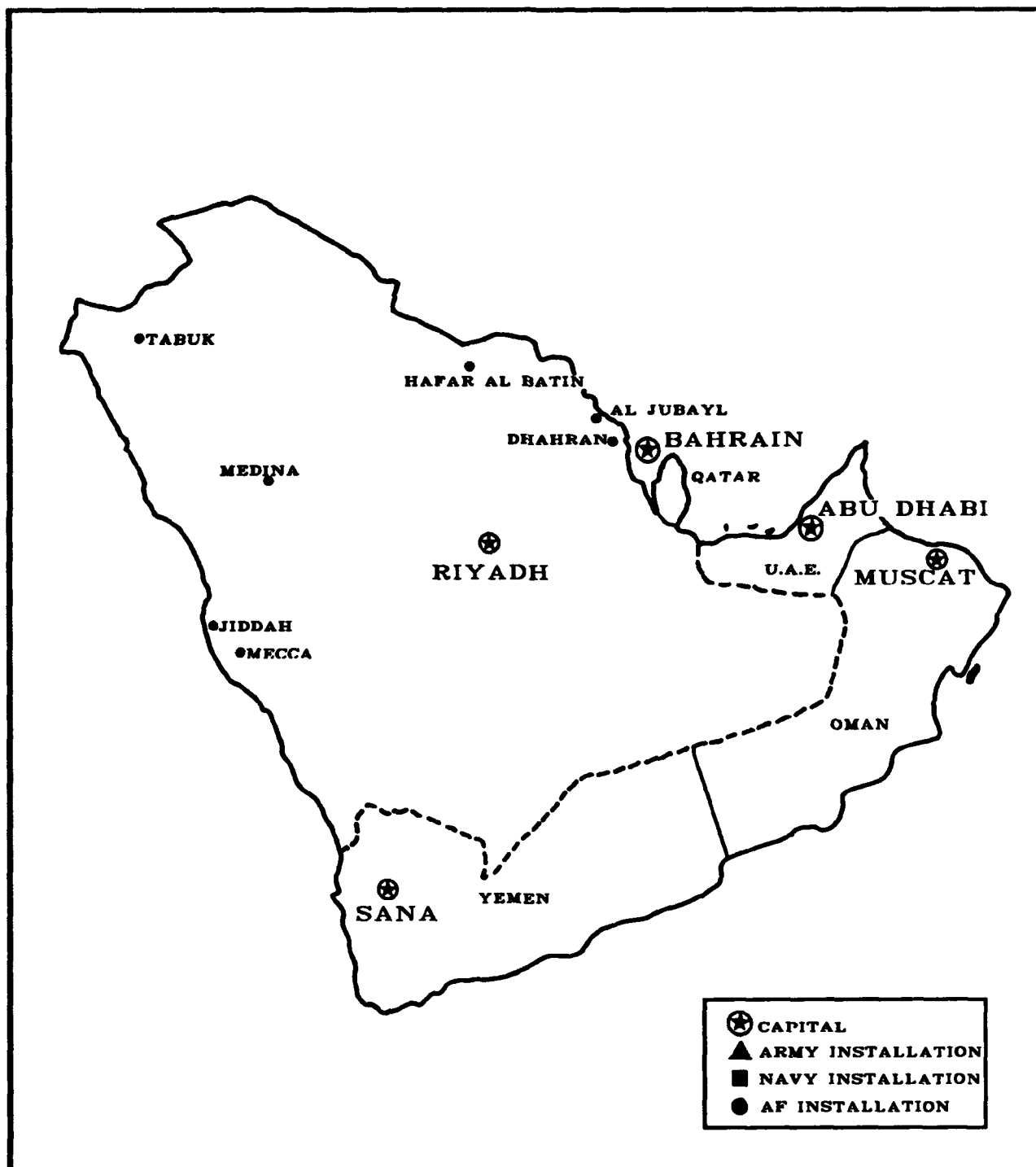
| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 3,939           | 64                                         | 429                       | 3,320     | 126                            |
| Active Duty Military                                                                                    | 1,320           | 32                                         | 180                       | 1,108     | 0                              |
| Civilian                                                                                                | 1,005           | 2                                          | 42                        | 856       | 105                            |
| Military Dependents                                                                                     | 1,535           | 30                                         | 207                       | 1,298     | 0                              |
| U.S. Civilian Dependents                                                                                | 79              | 0                                          | 0                         | 58        | 21                             |
| II. Expenditures - Total                                                                                | \$88,146        | \$3,191                                    | \$14,624                  | \$66,838  | \$3,493                        |
| A. Payroll Outlays - Total                                                                              | 68,728          | 2,192                                      | 7,842                     | 55,201    | 3,493                          |
| Active Duty Military Pay                                                                                | 38,779          | 1,910                                      | 6,777                     | 30,092    | 0                              |
| Civilian Pay                                                                                            | 29,058          | 61                                         | 894                       | 24,610    | 3,493                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                          | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 891             | 221                                        | 171                       | 499       | 0                              |
| B. Prime Contracts Over \$25,000                                                                        |                 |                                            |                           |           |                                |
| Total                                                                                                   | 19,418          | 999                                        | 6,782                     | 11,637    | 0                              |
| Supply Contracts                                                                                        | 1,799           | 0                                          | 0                         | 1,799     | 0                              |
| R&D Contracts                                                                                           | 0               | 0                                          | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 17,619          | 999                                        | 6,782                     | 9,838     | 0                              |
| Construction Contracts                                                                                  | 0               | 0                                          | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                          | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1992                                                                                        | \$12,912        | \$100-                                     | \$406                     | \$12,606  | \$0                            |
| Fiscal Year 1991                                                                                        | 22,605          | 505                                        | 6,948                     | 15,117    | 35                             |
| Fiscal Year 1990                                                                                        | 12,380          | 1,687                                      | 1,864                     | 8,829     | 0                              |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           |           | Amount                         |
| 1. SOCIEDADE DE EMPREITADAS E TRA                                                                       | \$3,333         | Maint/All Other Non-Building Facilities    |                           |           | \$3,333                        |
| 2. OGMA                                                                                                 | 2,079           | Gas Turbines and Jet Engines, Acft & Comps |                           |           | 1,096                          |
| 3. CARTOR                                                                                               | 1,725           | Maint/Other Miscellaneous Buildings        |                           |           | 1,555                          |
| 4. EMPRESA DE VIACAO TERCEIRENSE                                                                        | 1,649           | Passenger Motor Charter Service            |                           |           | 1,649                          |
| 5. AGENCIA DE NAVEGACAO E COMERCI                                                                       | 1,220           | Stevedoring                                |                           |           | 1,220                          |
| Total of Above                                                                                          | \$10,006        | ( 51.5% of total awards over \$25,000)     |                           |           |                                |

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1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 69

## SAUDI ARABIA



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# SAUDI ARABIA

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

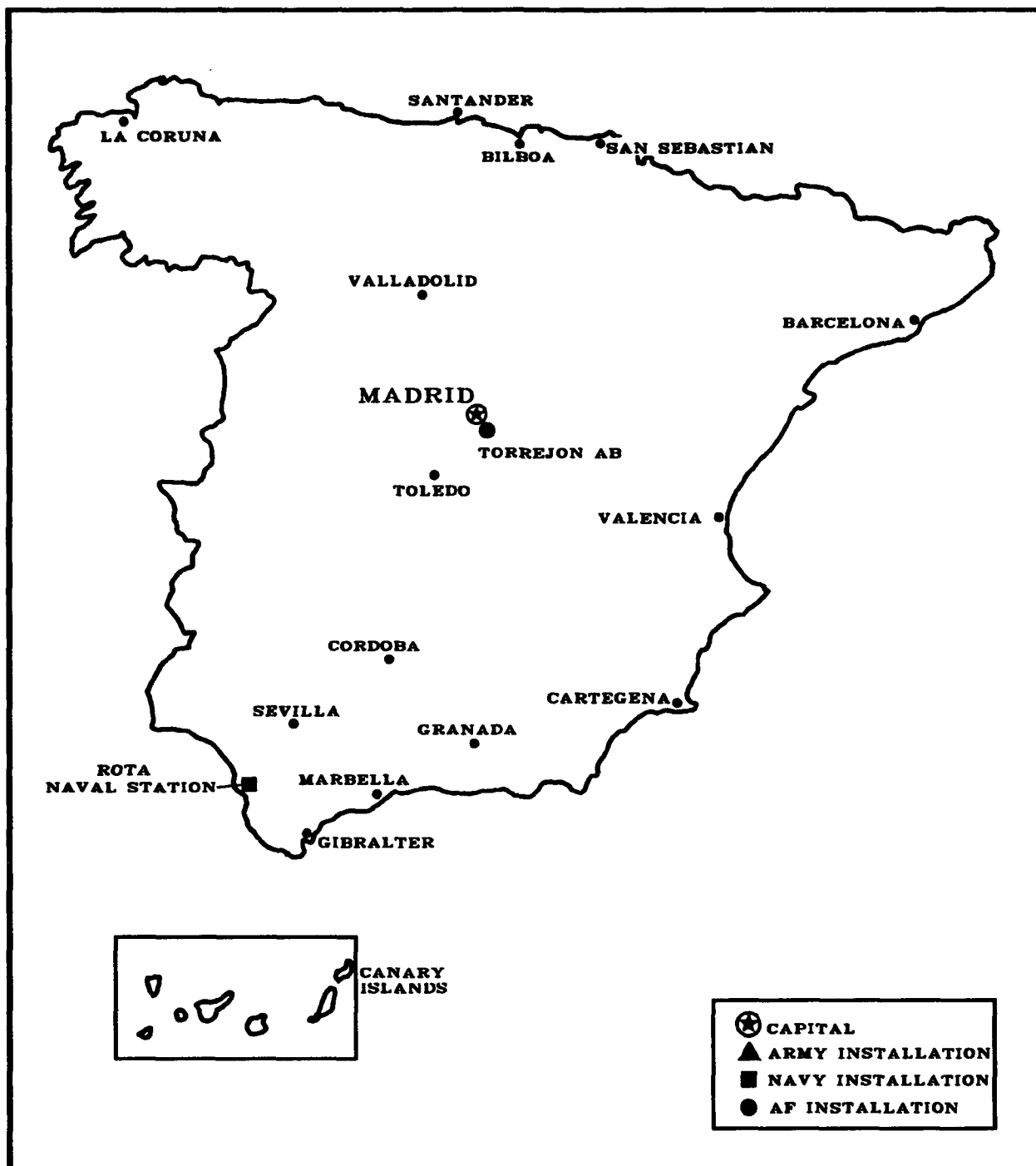
| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 1,784           | 912                                       | 164                       | 576       | 132                            |
| Active Duty Military                                                                                    | 950             | 655                                       | 107                       | 188       | 0                              |
| Civilian                                                                                                | 330             | 149                                       | 4                         | 117       | 60                             |
| Military Dependents                                                                                     | 380             | 78                                        | 52                        | 250       | 0                              |
| U.S. Civilian Dependents                                                                                | 124             | 30                                        | 1                         | 21        | 72                             |
| -----                                                                                                   | -----           | -----                                     | -----                     | -----     | -----                          |
| II. Expenditures - Total                                                                                | \$659,612       | \$271,568                                 | \$21,369                  | \$230,402 | \$136,273                      |
| A. Payroll Outlays - Total                                                                              | 68,176          | 36,144                                    | 7,636                     | 21,617    | 2,779                          |
| Active Duty Military Pay                                                                                | 42,477          | 27,510                                    | 5,673                     | 9,294     | 0                              |
| Civilian Pay                                                                                            | 8,922           | 4,274                                     | 257                       | 1,612     | 2,779                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                         | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 16,777          | 4,360                                     | 1,706                     | 10,711    | 0                              |
| B. Prime Contracts Over \$25,000                                                                        |                 |                                           |                           |           |                                |
| Total                                                                                                   | 591,436         | 235,424                                   | 13,733                    | 208,785   | 133,494                        |
| Supply Contracts                                                                                        | 170,569         | 34,200                                    | 1,699                     | 1,176     | 133,494                        |
| R&D Contracts                                                                                           | 0               | 0                                         | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 332,992         | 114,353                                   | 11,939                    | 206,700   | 0                              |
| Construction Contracts                                                                                  | 87,875          | 86,871                                    | 95                        | 909       | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                         | 0                         | 0         | 0                              |
| -----                                                                                                   | -----           | -----                                     | -----                     | -----     | -----                          |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| -----                                                                                                   | -----           | -----                                     | -----                     | -----     | -----                          |
| Fiscal Year 1992                                                                                        | \$447,776       | \$76,999                                  | \$11,744                  | \$311,241 | \$47,792                       |
| Fiscal Year 1991                                                                                        | 1,243,614       | 461,568                                   | 589,366                   | 90,246    | 102,434                        |
| Fiscal Year 1990                                                                                        | 458,292         | 102,181                                   | 110,369                   | 174,175   | 71,567                         |
| -----                                                                                                   | -----           | -----                                     | -----                     | -----     | -----                          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           | Amount    |                                |
| -----                                                                                                   | -----           | -----                                     |                           | -----     |                                |
| 1. MOBIL OIL CORPORATION                                                                                | \$133,494       | Liquid Propellants & Fuel, Petroleum Base |                           | \$133,494 |                                |
| 2. SAUDI OGER LTD                                                                                       | 54,358          | Other Administrative & Service Buildings  |                           | 54,358    |                                |
| 3. CRSS INC                                                                                             | 50,776          | Other Professional Services               |                           | 50,776    |                                |
| 4. CRS SIRRINE METCALF & EDDY JV                                                                        | 45,024          | Other Professional Services               |                           | 45,024    |                                |
| 5. SAUDI OPERATION & MAINTENANCE                                                                        | 40,031          | Program Management/Support Services       |                           | 40,000    |                                |
| Total of Above                                                                                          | \$323,683       | ( 54.7% of total awards over \$25,000)    |                           |           |                                |

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1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 70

## SPAIN



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# SPAIN

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

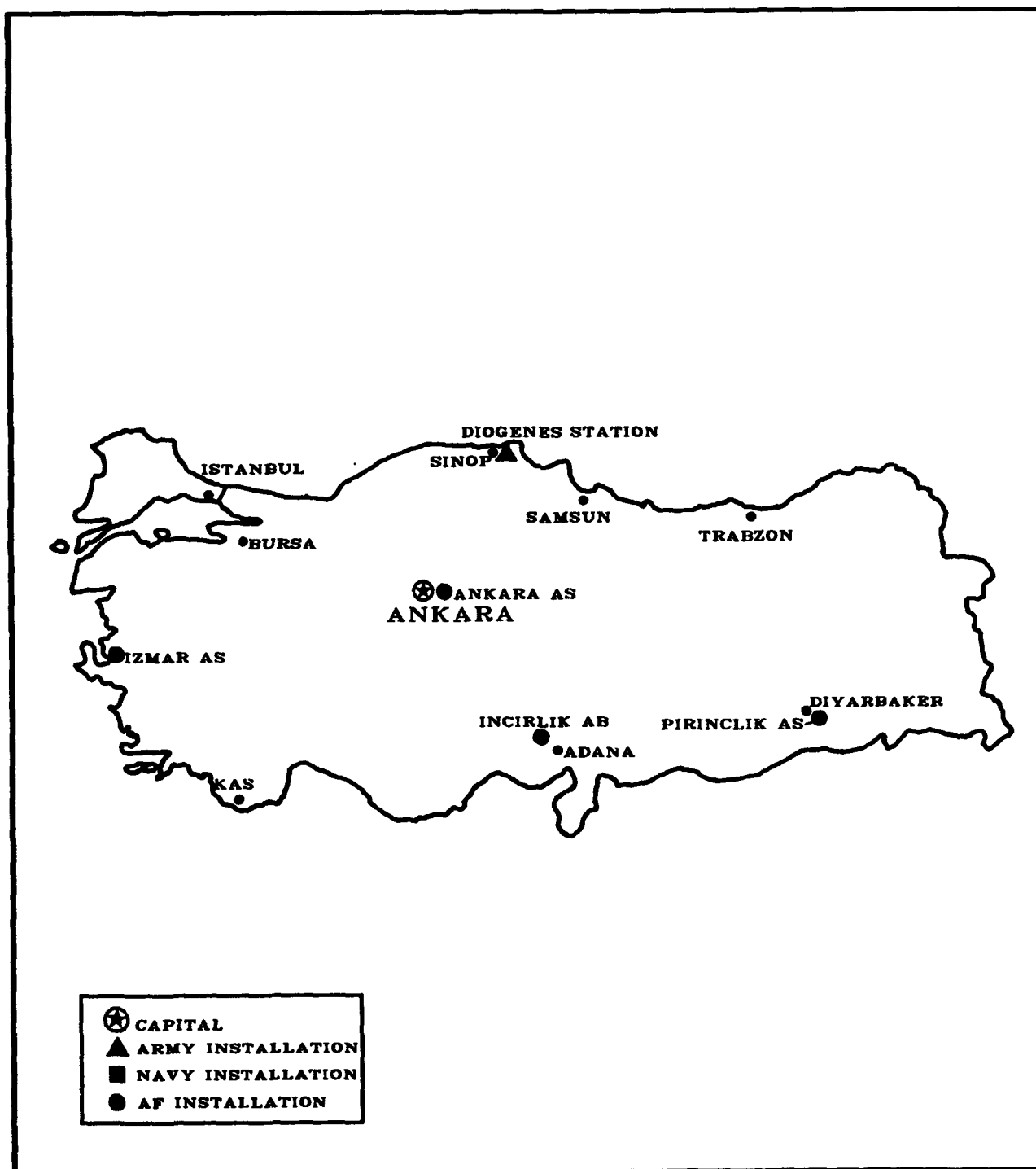
| Personnel/Expenditures 1/                                                                         | Total        | Army                                      | Navy & Marine Corps | Air Force | Other Defense Activities |
|---------------------------------------------------------------------------------------------------|--------------|-------------------------------------------|---------------------|-----------|--------------------------|
| I. Personnel - Total                                                                              | 8,724        | 33                                        | 6,994               | 1,270     | 427                      |
| Active Duty Military                                                                              | 3,820        | 17                                        | 3,326               | 477       | 0                        |
| Civilian                                                                                          | 583          | 4                                         | 214                 | 75        | 290                      |
| Military Dependents                                                                               | 3,961        | 12                                        | 3,301               | 648       | 0                        |
| U.S. Civilian Dependents                                                                          | 360          | 0                                         | 153                 | 70        | 137                      |
| II. Expenditures - Total                                                                          | \$312,655    | \$2,499                                   | \$132,965           | \$46,994  | \$130,197                |
| A. Payroll Outlays - Total                                                                        | 136,466      | 2,499                                     | 96,826              | 27,095    | 10,046                   |
| Active Duty Military Pay                                                                          | 105,083      | 986                                       | 85,414              | 18,683    | 0                        |
| Civilian Pay                                                                                      | 20,599       | 124                                       | 8,125               | 2,304     | 10,046                   |
| Reserve & National Guard Pay                                                                      | 56           | 0                                         | 56                  | 0         | 0                        |
| Retired Military Pay                                                                              | 10,728       | 1,389                                     | 3,231               | 6,108     | 0                        |
| B. Prime Contracts Over \$25,000 Total                                                            | 176,189      | 0                                         | 36,139              | 19,899    | 120,151                  |
| Supply Contracts                                                                                  | 119,579      | 0                                         | 1,337               | 0         | 118,242                  |
| R&D Contracts                                                                                     | 155          | 0                                         | 155                 | 0         | 0                        |
| Service Contracts                                                                                 | 41,454       | 0                                         | 19,646              | 19,899    | 1,909                    |
| Construction Contracts                                                                            | 15,001       | 0                                         | 15,001              | 0         | 0                        |
| Civil Function Contracts                                                                          | 0            | 0                                         | 0                   | 0         | 0                        |
| Prime Contracts Over \$25,000 (Prior Three Years)                                                 | Total        | Army                                      | Navy & Marine Corps | Air Force | Other Defense Activities |
| Fiscal Year 1992                                                                                  | \$99,109     | \$54-                                     | \$24,611            | \$52,797  | \$21,755                 |
| Fiscal Year 1991                                                                                  | 429,707      | 2,888                                     | 37,965              | 26,636    | 362,218                  |
| Fiscal Year 1990                                                                                  | 221,271      | 4,706                                     | 20,816              | 29,531    | 166,218                  |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this Country | Total Amount | Major Area of Work                        |                     |           |                          |
|                                                                                                   |              | FSC or Service Code Description           |                     |           | Amount                   |
| 1. CIA ESPANOLA DE PETROLEOS SA                                                                   | \$99,583     | Liquid Propellants & Fuel, Petroleum Base |                     |           | \$88,218                 |
| 2. COMPANIA DE PETROLEOS DE CHILE                                                                 | 17,609       | Liquid Propellants & Fuel, Petroleum Base |                     |           | 17,609                   |
| 3. PACIFIC ARCHITECTS & ENGRS                                                                     | 16,631       | Warehousing & Storage Services            |                     |           | 16,631                   |
| 4. NEWIMAR, S.A.                                                                                  | 4,352        | Family Housing Facilities                 |                     |           | 2,644                    |
| 5. CONSTRUCCIONES PUBLICAS Y URBA                                                                 | 3,548        | Office Buildings                          |                     |           | 2,482                    |
| Total of Above                                                                                    | \$141,723    | ( 80.4% of total awards over \$25,000)    |                     |           |                          |

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1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 71

## TURKEY



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# TURKEY

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 8,545           | 818                                       | 75                        | 7,313     | 339                            |
| Active Duty Military                                                                                    | 4,049           | 342                                       | 44                        | 3,663     | 0                              |
| Civilian                                                                                                | 736             | 28                                        | 0                         | 433       | 275                            |
| Military Dependents                                                                                     | 3,559           | 444                                       | 31                        | 3,084     | 0                              |
| U.S. Civilian Dependents                                                                                | 201             | 4                                         | 0                         | 133       | 64                             |
| II. Expenditures - Total                                                                                | \$298,752       | \$22,643                                  | \$5,093                   | \$194,167 | \$76,849                       |
| A. Payroll Outlays - Total                                                                              | 163,064         | 16,693                                    | 2,765                     | 134,022   | 9,584                          |
| Active Duty Military Pay                                                                                | 144,005         | 15,732                                    | 2,688                     | 125,585   | 0                              |
| Civilian Pay                                                                                            | 16,105          | 961                                       | 0                         | 5,560     | 9,584                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                         | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 2,954           | 0                                         | 77                        | 2,877     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 135,688         | 5,950                                     | 2,328                     | 60,145    | 67,265                         |
| Supply Contracts                                                                                        | 26,059          | 3,065-                                    | 0                         | 15,567    | 13,557                         |
| R&D Contracts                                                                                           | 0               | 0                                         | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 103,828         | 3,077                                     | 2,328                     | 44,715    | 53,708                         |
| Construction Contracts                                                                                  | 5,801           | 5,938                                     | 0                         | 137-      | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                         | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1992                                                                                        | \$215,099       | \$122                                     | \$10,901                  | \$187,225 | \$16,851                       |
| Fiscal Year 1991                                                                                        | 273,974         | 4,686                                     | 4,710                     | 213,873   | 50,705                         |
| Fiscal Year 1990                                                                                        | 101,488         | 8,401                                     | 374                       | 24,975    | 67,738                         |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           |           | Amount                         |
| 1. GENERAL DIRECTORATE OF PIT                                                                           | \$53,708        | Other ADP & Telecommunication Services    |                           |           | \$53,666                       |
| 2. MARTIN MARIETTA CORPORATION                                                                          | 15,621          | Operation/Radar & Navigational Facilities |                           |           | 14,991                         |
| 3. PATROL OFISI A S GENEL MUD                                                                           | 13,557          | Fuel Oils                                 |                           |           | 13,557                         |
| 4. VINNELL CORP BROWN & ROOT JV                                                                         | 12,554          | Facilities Operations Support Services    |                           |           | 12,003                         |
| 5. ARGEN LIMITED SIRKETI                                                                                | 5,790           | Food Items for Resale                     |                           |           | 3,957                          |
| Total of Above                                                                                          | \$101,230       | ( 74.6% of total awards over \$25,000)    |                           |           |                                |

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1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 72

## UNITED KINGDOM



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Operations and Reports

# UNITED KINGDOM

FISCAL YEAR 1993

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 44,051          | 845                                       | 6,384                     | 34,999    | 1,823                          |
| Active Duty Military                                                                                    | 16,100          | 305                                       | 2,134                     | 13,661    | 0                              |
| Civilian                                                                                                | 2,745           | 229                                       | 436                       | 856       | 1,224                          |
| Military Dependents                                                                                     | 23,858          | 302                                       | 3,567                     | 19,989    | 0                              |
| U.S. Civilian Dependents                                                                                | 1,348           | 9                                         | 247                       | 493       | 599                            |
| II. Expenditures - Total                                                                                | \$1,271,668     | \$179,483                                 | \$294,045                 | \$532,048 | \$266,092                      |
| A. Payroll Outlays - Total                                                                              | 650,773         | 23,341                                    | 91,888                    | 493,283   | 42,261                         |
| Active Duty Military Pay                                                                                | 518,610         | 13,847                                    | 67,021                    | 437,742   | 0                              |
| Civilian Pay                                                                                            | 92,363          | 5,605                                     | 19,254                    | 25,243    | 42,261                         |
| Reserve & National Guard Pay                                                                            | 1,965           | 0                                         | 1,965                     | 0         | 0                              |
| Retired Military Pay                                                                                    | 37,835          | 3,889                                     | 3,648                     | 30,298    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 620,895         | 156,142                                   | 202,157                   | 38,765    | 223,831                        |
| Supply Contracts                                                                                        | 498,511         | 132,494                                   | 137,208                   | 24,661    | 204,148                        |
| R&D Contracts                                                                                           | 38,019          | 11,112                                    | 19,533                    | 765       | 6,609                          |
| Service Contracts                                                                                       | 84,316          | 12,536                                    | 45,367                    | 13,339    | 13,074                         |
| Construction Contracts                                                                                  | 49              | 0                                         | 49                        | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                         | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1992                                                                                        | \$576,968       | \$93,116                                  | \$262,004                 | \$116,443 | \$104,755                      |
| Fiscal Year 1991                                                                                        | 773,794         | 59,812                                    | 389,375                   | 147,104   | 177,503                        |
| Fiscal Year 1990                                                                                        | 618,595         | 59,629                                    | 326,204                   | 95,415    | 137,347                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           | Amount    |                                |
| 1. EXXON CORPORATION                                                                                    | \$129,121       | Liquid Propellants & Fuel, Petroleum Base |                           | \$129,121 |                                |
| 2. BOMBARDIER INC                                                                                       | 124,186         | Aircraft Fixed Wing                       |                           | 113,570   |                                |
| 3. GENERAL ELECTRIC CO PLC THE                                                                          | 52,550          | Launchers, Rocket and Pyrotechnic         |                           | 11,645    |                                |
| 4. BEAR STEARNS COMPANIES INC                                                                           | 36,720          | Fuel Oils                                 |                           | 36,720    |                                |
| 5. MARTIN-BAKER AIRCRAFT CO LTD                                                                         | 34,530          | Msl Aircraft Accessories and Components   |                           | 28,858    |                                |
| Total of Above                                                                                          | \$377,107       | ( 60.7% of total awards over \$25,000)    |                           |           |                                |

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1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.