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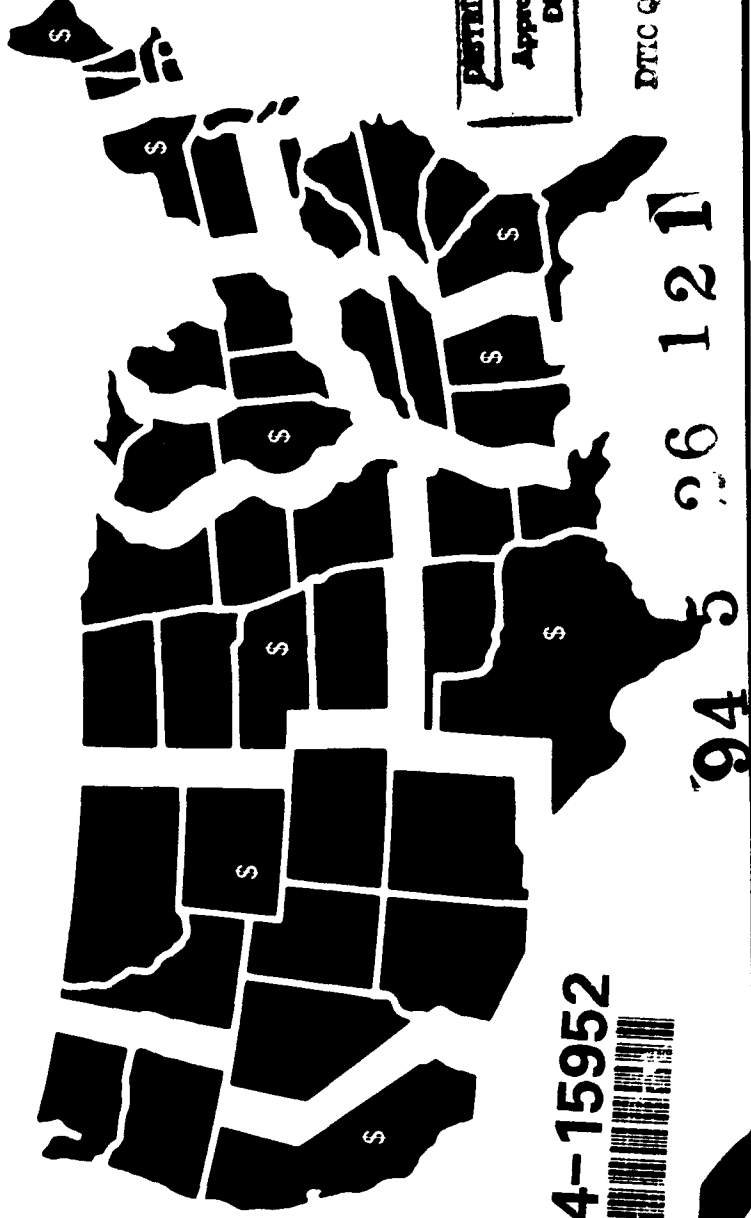
P06 (11)

Department of Defense  
**PRIME CONTRACT AWARDS**

by  
**REGION AND STATE**

Fiscal Years 1993, 1992, and 1991

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# **PRIME CONTRACT AWARDS BY REGION AND STATE**

**Fiscal Years 1993, 1992, and 1991**

**Department of Defense  
Washington Headquarters Services  
Directorate for Information  
Operations and Reports**

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## FOREWORD

*Prime Contract Awards by Region and State* is published annually. This issue provides information on the geographical distribution of Department of Defense prime contract awards over \$25,000 for fiscal years (FYs) 1993, 1992, and 1991 by the United States region and state.

This information is detailed in ten tables and three figures showing:

1. The net value and percent distribution of awards, by region and state, for FYs 1993, 1992, and 1991;
2. The net value and percent distribution of awards within the seven major hard goods programs, by region, for FYs 1993, 1992, and 1991;
3. The net value and percent distribution of awards in the 25 major procurement programs for each state for FYs 1993, 1992, and 1991; and
4. The net value and percent distribution of awards for research, development, test, and evaluation, by region and state, according to the type of contractor for FYs 1993, 1992, and 1991.

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## INTRODUCTION

This report contains a variety of data on the net value and percent distribution of DoD prime contract awards over \$25,000 within the United States, by region and state, for fiscal years (FYs) 1993, 1992, and 1991.

This publication is divided into four parts: Part I, Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000, by Region and State; Part II, Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for Major Hard Goods; Part III, Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000, by State; and Part IV, Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for Research, Development, Test, and Evaluation.

Prime contract data are not a means of measuring the total volume of defense work performed within a state, as a substantial amount of the work may be subcontracted.

### Notes on Coverage

Contract work is not necessarily performed in the state where the contract is awarded. Most manufacturing contracts have been attributed to the contractor's location where the product will be processed and assembled. When contract work has been performed at more than one plant, the contract has been attributed to the location where the largest dollar amount of work was produced. Both construction and service contracts have been attributed to the state where the work is to be performed. Contracts for transportation and communication services, in most cases, have been attributed to the state where the contractor's home office is located. For purchases from wholesale or other distribution firms, the location is the contractor's business address.

Amounts not distributed by state include contract actions of \$25,000 or less, contract actions performed in classified locations, Foreign Military Sales (FMS) contract actions entered into overseas, and other contract actions for work performed in the U.S. outlying areas.

Some special characteristics of the data on prime contract awards by procurement program category should be noted:

1. The Electronics and Communication Equipment category includes all electronics procured separately under prime contract. However, in the case of Missiles and Space Systems or Aircraft Engines and Related Spares, electronics work is often a basic part of the assembly prime contract; therefore, awards for electronics are included in the statistics for these categories.
2. Contracts for all other types of equipment and parts for repair, maintenance, overhaul, modification, or other services, which can be identified with a specific category, are assigned to that category. As an example, the installation or inspection of equipment at ballistic missile sites is recorded as missile work in the state where the site is located. However, the contract for manufacturing such equipment is reported according to the location of the manufacturer's plant. Therefore, aircraft, missile, or other program contracts may be reported in states where there are no weapon assembly plants but where bases, laboratories, or suppliers of instruments, parts, or support equipment may be located.
3. The dollar value shown for each category includes the Research, Development, Test, and Evaluation (RDT&E) work associated with it. RDT&E coverage includes research, exploratory development, advanced development, engineering development, operational systems development, and management and support. Full definitions for each of these categories are provided in Federal Acquisition Regulation 35.001.
4. Figures in these tables may not add up due to rounding. An "\*" in the percent column represents a figure of less than 0.05 percent.

## Highlights

Total prime contract awards in FY 1993 totaled \$138,307 million, an increase of \$2,010 million or 1.5 percent more than FY 1992. Awards over \$25,000 for work performed within the United States, by region and state, are shown in this report. These awards totaled \$114,145 million in FY 1993. The kinds of awards not included in this report (see Notes on Coverage) are distributed as follows:

| Type of Awards                                   | Awards in FY 1993 |            | Awards in FY 1992 |            | Awards in FY 1991 |            |
|--------------------------------------------------|-------------------|------------|-------------------|------------|-------------------|------------|
|                                                  | Millions          | Percent    | Millions          | Percent    | Millions          | Percent    |
| TOTAL - Prime Contract Awards                    | <u>\$138,307</u>  | <u>100</u> | <u>\$136,297</u>  | <u>100</u> | <u>\$150,855</u>  | <u>100</u> |
| LESS                                             |                   |            |                   |            |                   |            |
| Actions of \$25,000 or less                      | \$ 14,594         | 11         | \$ 14,859         | 11         | \$ 14,178         | 9          |
| Not Assigned to a State                          | 2,978             | 2          | 3,184             | 2          | 3,314             | 2          |
| Work Outside the United States                   | <u>6,590</u>      | <u>5</u>   | <u>5,963</u>      | <u>4</u>   | <u>9,244</u>      | <u>6</u>   |
| SUBTOTAL                                         | \$ 24,162         | 17         | \$ 24,012         | 18         | \$ 26,736         | 18         |
| TOTAL - Awards Distributed to Regions and States | \$114,145         | 83         | \$112,285         | 82         | \$124,119         | 82         |

Note: Figures in this table may not add up due to rounding.

# **PART I** **NET VALUE AND PERCENT** **DISTRIBUTION OF DoD PRIME CONTRACT AWARDS** **OVER \$25,000, BY REGION AND STATE**

The U.S. regions are shown in Figure 1-1 (page 4). The three regions that received the largest share of the awards in FY 1993 were the Pacific (22.9 percent), the South Atlantic (22.7 percent), and West South Central (10.1 percent). (See Figure 1-2, page 5.) Those regions that make up the eastern part of the United States received awards totaling \$60,731 million or 53.2 percent. The western regions received the remaining \$53,415 million or 46.8 percent of the awards.

Table 1-1 (page 6) shows the net value and percent distribution of awards, by region and state, for FYs 1993, 1992, and 1991. Five of the nine regions showed an increase in prime contract awards from FY 1992 to FY 1993. South Atlantic had the largest increase, \$2,440 million or 10.4 percent. The other four regions showed a decrease in prime contract awards, with the Middle Atlantic region having the largest decrease. It decreased by \$1,603 million, or 13.6 percent.

The following ten states had the largest percentage change in procurement award dollars from FY 1992 to FY 1993 (shown from largest percentage increase or decrease to smallest percentage increase or decrease). Of the individual states, Kentucky had the largest percentage increase, \$410 million or 93.8 percent. Mississippi had the largest percentage decrease, \$992 million or -38.6 percent.

| STATE         | PERCENT<br>CHANGE | DOLLAR<br>CHANGE<br>(Millions) |
|---------------|-------------------|--------------------------------|
| Kentucky      | 93.8              | \$410                          |
| West Virginia | 58.7              | 49                             |
| Missouri      | 50.9              | 1,892                          |
| Alaska        | 43.9              | 169                            |
| Montana       | 41.2              | 23                             |
| Mississippi   | -38.6             | -992                           |
| Arizona       | 33.3              | 647                            |
| Delaware      | 31.0              | 32                             |
| Florida       | 29.9              | 1,491                          |
| Louisiana     | 29.1              | 351                            |

FIGURE 1-1

# CENSUS REGIONS

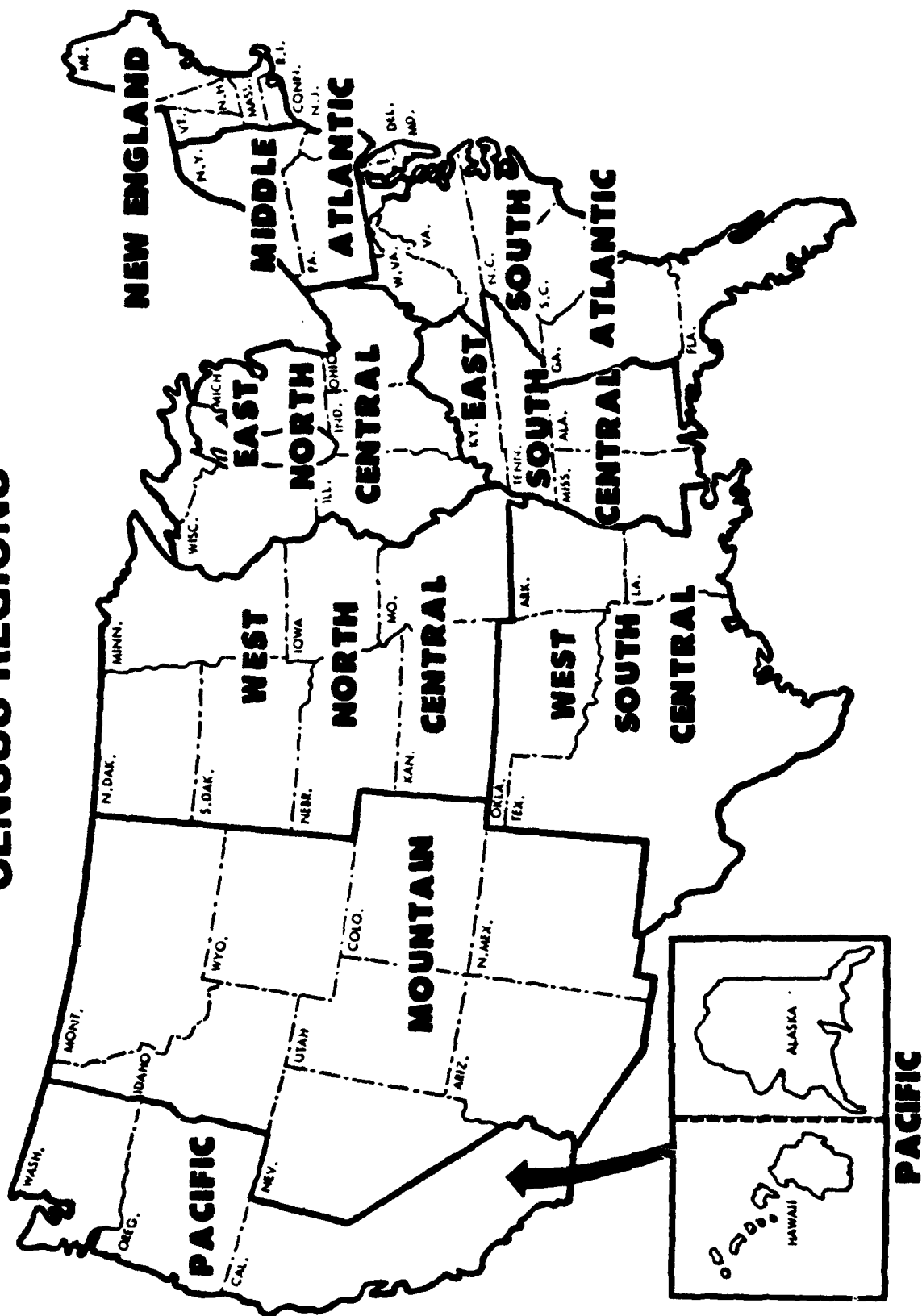


FIGURE I - 2

**PRIME CONTRACT AWARDS OVER \$25,000 - BY REGION**  
**FISCAL YEARS 1993 AND 1992**

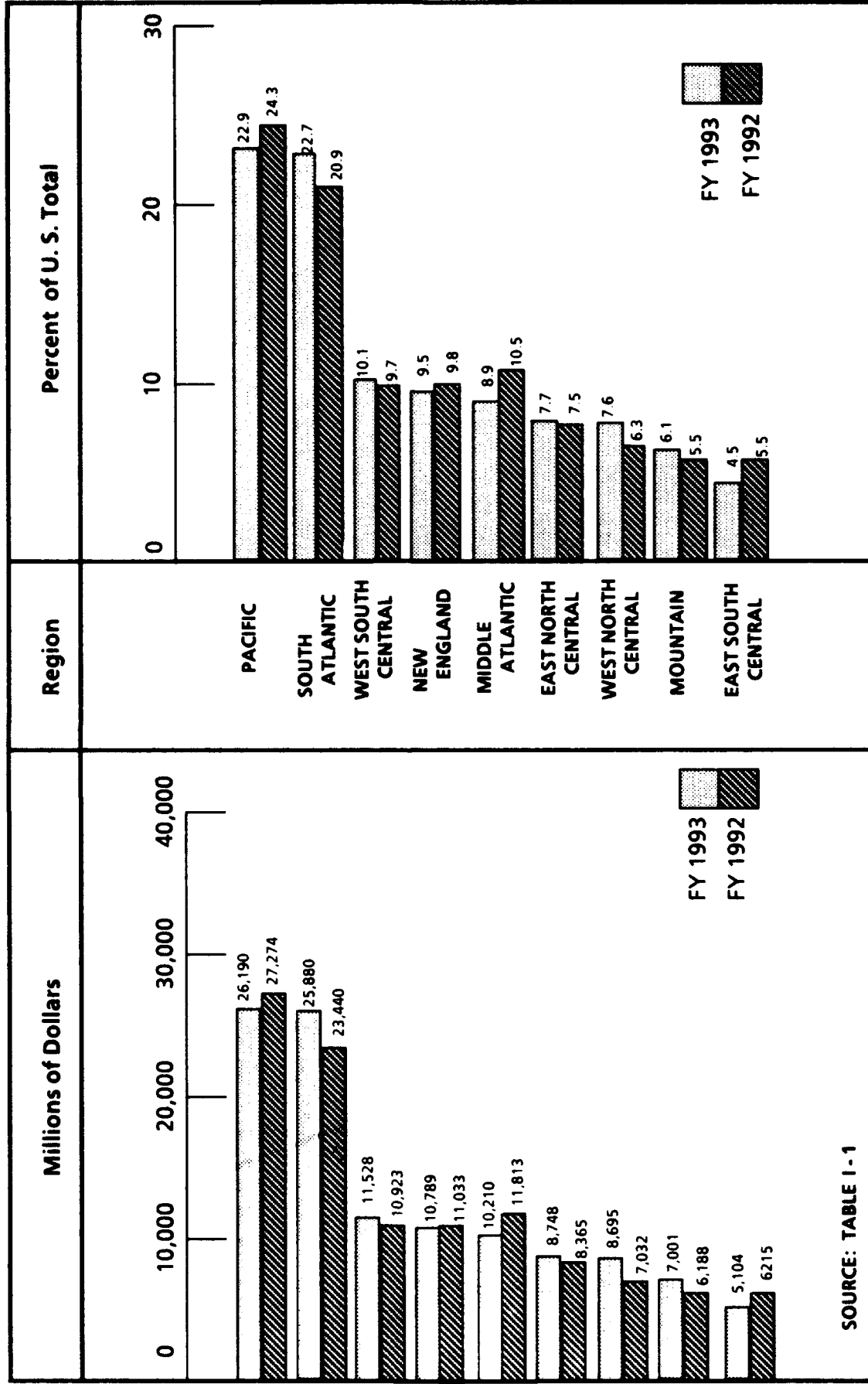


TABLE I-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000, BY REGION AND STATE: FYs 1993, 1992, AND 1991

| REGION AND STATE   | THOUSANDS OF DOLLARS |               |               | PERCENT OF U.S. TOTAL |         |         |
|--------------------|----------------------|---------------|---------------|-----------------------|---------|---------|
|                    | FY 1993              | FY 1992       | FY 1991       | FY 1993               | FY 1992 | FY 1991 |
| U.S. TOTAL         | \$114,145,420        | \$112,284,639 | \$124,119,298 | 100.0                 | 100.0   | 100.0   |
| NEW ENGLAND        |                      |               |               |                       |         |         |
| Connecticut        | 2,894,639            | 3,099,442     | 4,978,594     | 2.5                   | 2.8     | 4.0     |
| Maine              | 1,109,863            | 1,304,969     | 1,065,372     | 1.0                   | 1.2     | 0.9     |
| Massachusetts      | 5,935,650            | 5,686,388     | 6,933,473     | 5.2                   | 5.1     | 5.6     |
| New Hampshire      | 396,064              | 424,397       | 427,057       | 0.3                   | 0.4     | 0.3     |
| Rhode Island       | 389,692              | 454,572       | 413,225       | 0.3                   | 0.4     | 0.3     |
| Vermont            | 62,735               | 63,026        | 71,362        | 0.1                   | 0.1     | 0.1     |
| TOTAL              | 10,788,642           | 11,032,793    | 13,889,083    | 9.5                   | 9.8     | 11.2    |
| MIDDLE ATLANTIC    |                      |               |               |                       |         |         |
| New Jersey         | 2,600,832            | 3,318,777     | 3,492,863     | 2.3                   | 3.0     | 2.8     |
| New York           | 4,641,425            | 5,429,802     | 6,860,402     | 4.1                   | 4.8     | 5.5     |
| Pennsylvania       | 2,968,231            | 3,064,717     | 2,948,522     | 2.6                   | 2.7     | 2.4     |
| TOTAL              | 10,210,488           | 11,813,296    | 13,301,787    | 8.9                   | 10.5    | 10.7    |
| EAST NORTH CENTRAL |                      |               |               |                       |         |         |
| Illinois           | 1,359,423            | 1,353,549     | 1,790,834     | 1.2                   | 1.2     | 1.4     |
| Indiana            | 1,761,205            | 1,517,307     | 2,189,522     | 1.5                   | 1.4     | 1.8     |
| Michigan           | 1,335,902            | 1,568,116     | 1,336,716     | 1.2                   | 1.4     | 1.1     |
| Ohio               | 3,445,641            | 3,033,025     | 4,760,046     | 3.0                   | 2.7     | 3.8     |
| Wisconsin          | 845,487              | 893,463       | 967,548       | 0.7                   | 0.8     | 0.8     |
| TOTAL              | 8,747,658            | 8,365,460     | 11,044,666    | 7.7                   | 7.5     | 8.9     |
| WEST NORTH CENTRAL |                      |               |               |                       |         |         |
| Iowa               | 363,501              | 441,980       | 458,455       | 0.3                   | 0.4     | 0.4     |
| Kansas             | 658,655              | 855,130       | 852,466       | 0.6                   | 0.8     | 0.7     |
| Minnesota          | 1,497,124            | 1,495,591     | 1,779,751     | 1.3                   | 1.3     | 1.4     |
| Missouri           | 5,605,883            | 3,714,103     | 6,298,111     | 4.9                   | 3.3     | 5.1     |
| Nebraska           | 302,065              | 296,585       | 253,020       | 0.3                   | 0.3     | 0.2     |
| North Dakota       | 172,044              | 146,268       | 148,658       | 0.2                   | 0.1     | 0.1     |
| South Dakota       | 96,105               | 82,769        | 124,947       | 0.1                   | 0.1     | 0.1     |
| TOTAL              | 8,695,377            | 7,032,426     | 9,915,408     | 7.6                   | 6.3     | 8.0     |
| SOUTH ATLANTIC     |                      |               |               |                       |         |         |
| Delaware           | 135,601              | 103,478       | 132,729       | 0.1                   | 0.1     | 0.1     |
| District of Col    | 1,691,561            | 1,545,833     | 1,516,385     | 1.5                   | 1.4     | 1.2     |
| Florida            | 6,485,989            | 4,994,864     | 5,166,419     | 5.7                   | 4.4     | 4.2     |
| Georgia            | 4,017,516            | 3,795,685     | 1,983,797     | 3.5                   | 3.4     | 1.6     |
| Maryland           | 3,992,357            | 4,050,285     | 4,128,541     | 3.5                   | 3.6     | 3.3     |

Note: An "x" in the percent column represents a figure of less than 0.05 percent.

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**TABLE I-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000, BY REGION AND STATE: FYs 1993, 1992, AND 1991**

(Concluded)

| REGION AND STATE              | THOUSANDS OF DOLLARS |                   |                   |  | PERCENT OF U.S. TOTAL |             |             |  |
|-------------------------------|----------------------|-------------------|-------------------|--|-----------------------|-------------|-------------|--|
|                               | FY 1993              | FY 1992           | FY 1991           |  | FY 1993               | FY 1992     | FY 1991     |  |
| <b>SOUTH ATLANTIC (Cont.)</b> |                      |                   |                   |  |                       |             |             |  |
| North Carolina                | 1,212,483            | 1,539,838         | 1,560,584         |  | 1.1                   | 1.4         | 1.3         |  |
| South Carolina                | 729,551              | 756,118           | 984,748           |  | 0.6                   | 0.7         | 0.8         |  |
| Virginia                      | 7,482,749            | 6,570,793         | 6,780,702         |  | 6.6                   | 5.9         | 5.5         |  |
| West Virginia                 | 132,192              | 83,281            | 152,433           |  | 0.1                   | 0.1         | 0.1         |  |
| <b>TOTAL</b>                  | <b>25,879,999</b>    | <b>23,440,175</b> | <b>22,406,338</b> |  | <b>22.7</b>           | <b>20.9</b> | <b>18.1</b> |  |
| <b>EAST SOUTH CENTRAL</b>     |                      |                   |                   |  |                       |             |             |  |
| Alabama                       | 1,744,312            | 1,949,200         | 1,833,621         |  | 1.5                   | 1.7         | 1.5         |  |
| Kentucky                      | 847,091              | 437,121           | 590,634           |  | 0.7                   | 0.4         | 0.5         |  |
| Mississippi                   | 1,575,388            | 2,566,969         | 1,792,342         |  | 1.4                   | 2.3         | 1.4         |  |
| Tennessee                     | 937,325              | 1,262,111         | 2,058,601         |  | 0.8                   | 1.1         | 1.7         |  |
| <b>TOTAL</b>                  | <b>5,104,116</b>     | <b>6,215,401</b>  | <b>6,275,198</b>  |  | <b>4.5</b>            | <b>5.5</b>  | <b>5.1</b>  |  |
| <b>WEST SOUTH CENTRAL</b>     |                      |                   |                   |  |                       |             |             |  |
| Arkansas                      | 329,158              | 288,091           | 306,363           |  | 0.3                   | 0.3         | 0.2         |  |
| Louisiana                     | 1,554,604            | 1,204,074         | 1,246,478         |  | 1.4                   | 1.1         | 1.0         |  |
| Oklahoma                      | 633,792              | 758,573           | 778,981           |  | 0.6                   | 0.7         | 0.6         |  |
| Texas                         | 9,010,271            | 8,671,793         | 10,225,414        |  | 7.9                   | 7.7         | 8.2         |  |
| <b>TOTAL</b>                  | <b>11,527,824</b>    | <b>10,922,531</b> | <b>12,557,236</b> |  | <b>10.1</b>           | <b>9.7</b>  | <b>10.1</b> |  |
| <b>MOUNTAIN</b>               |                      |                   |                   |  |                       |             |             |  |
| Arizona                       | 2,593,379            | 1,945,937         | 2,510,578         |  | 2.3                   | 1.7         | 2.0         |  |
| Colorado                      | 2,615,660            | 2,471,313         | 2,663,798         |  | 2.3                   | 2.2         | 2.1         |  |
| Idaho                         | 67,483               | 66,270            | 77,974            |  | 0.1                   | 0.1         | 0.1         |  |
| Montana                       | 79,194               | 56,069            | 82,340            |  | 0.1                   | *           | 0.1         |  |
| Nevada                        | 235,849              | 243,309           | 249,598           |  | 0.2                   | 0.2         | 0.2         |  |
| New Mexico                    | 809,747              | 728,139           | 681,643           |  | 0.7                   | 0.6         | 0.5         |  |
| Utah                          | 542,372              | 615,900           | 801,672           |  | 0.5                   | 0.5         | 0.6         |  |
| Wyoming                       | 57,805               | 61,345            | 63,322            |  | 0.1                   | 0.1         | 0.1         |  |
| <b>TOTAL</b>                  | <b>7,001,489</b>     | <b>6,188,283</b>  | <b>7,130,925</b>  |  | <b>6.1</b>            | <b>5.5</b>  | <b>5.7</b>  |  |
| <b>PACIFIC</b>                |                      |                   |                   |  |                       |             |             |  |
| Alaska                        | 554,329              | 385,308           | 560,073           |  | 0.5                   | 0.3         | 0.5         |  |
| California                    | 22,951,966           | 23,843,135        | 24,265,041        |  | 20.1                  | 21.2        | 19.5        |  |
| Hawaii                        | 631,020              | 622,729           | 697,127           |  | 0.6                   | 0.6         | 0.6         |  |
| Oregon                        | 161,835              | 205,972           | 316,759           |  | 0.1                   | 0.2         | 0.3         |  |
| Washington                    | 1,890,677            | 2,217,130         | 1,759,657         |  | 1.7                   | 2.0         | 1.4         |  |
| <b>TOTAL</b>                  | <b>26,189,827</b>    | <b>27,274,273</b> | <b>27,598,657</b> |  | <b>22.9</b>           | <b>24.3</b> | <b>22.2</b> |  |

Note: An "x" in the percent column represents a figure of less than 0.05 percent.

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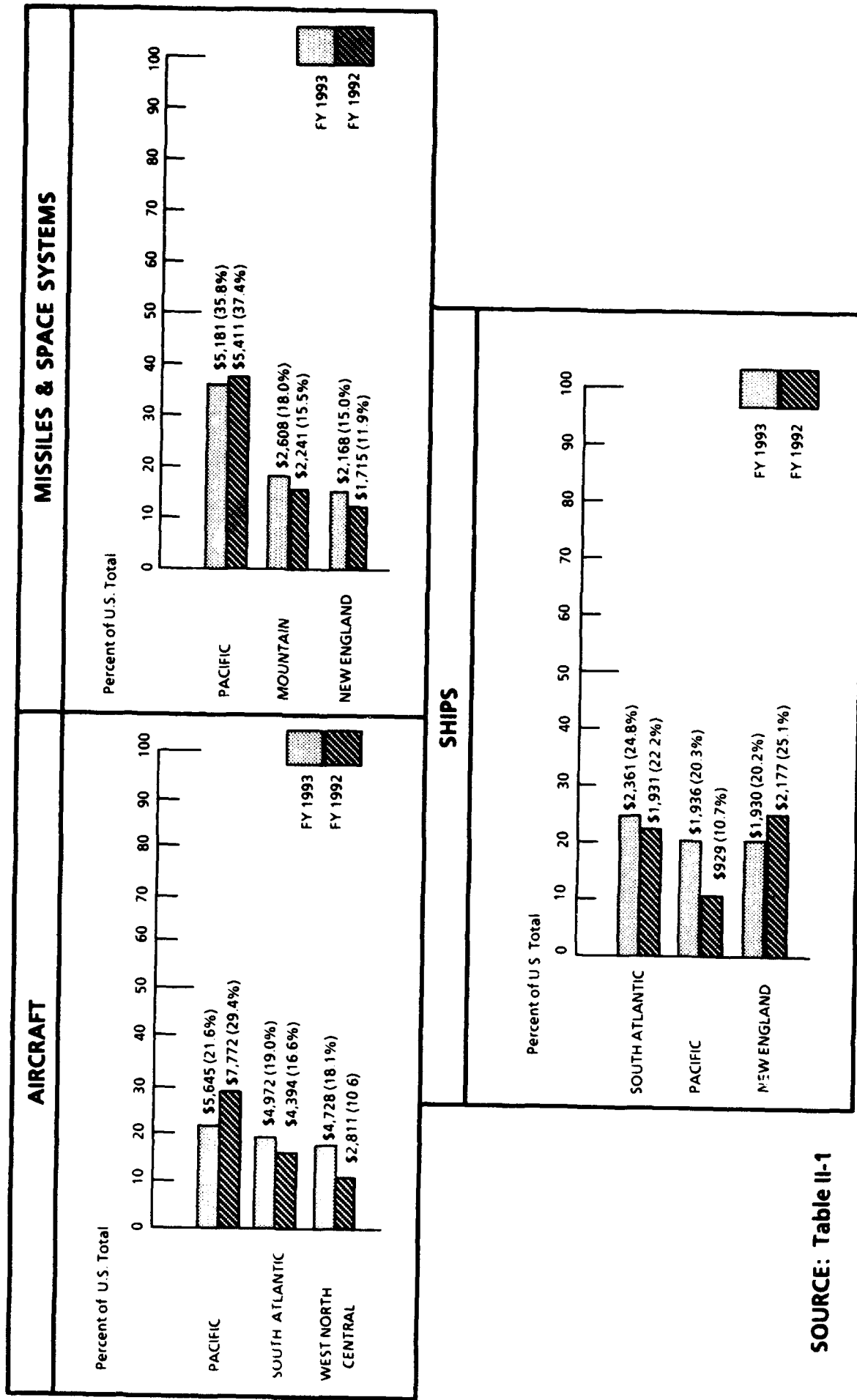
**PART II**  
**NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME**  
**CONTRACT AWARDS OVER \$25,000 FOR MAJOR HARD GOODS**

Figure II-1 (pages 10 and 11) shows the top three regions for FY 1993 in each of the seven major hard goods programs, as well as the net value and percent distribution of awards in each region for FYs 1993 and 1992. Eight of the nine regions are listed at least once, with the Pacific region ranked most frequent, placing first, second, or third in six of the seven major hard goods programs. The South Atlantic region ranked first most often, being first in three of the seven major hard goods programs.

Table II-1 (pages 12 and 13) shows the net value and percent distribution of awards within the seven major hard goods programs, by region, for FYs 1993, 1992, and 1991. Table II-2 (page 14) shows that awards within these hard goods programs accounted for 65 percent of all prime contract awards in FY 1993. Overall, the hard goods programs dollar amount increased by \$390 million, or 0.5 percent from FY 1992 to FY 1993. The percentage distribution of awards within the seven major hard goods programs, as a percentage of all awards, shows awards for aircraft, weapons, and ammunition decreased from FY 1992 to FY 1993, while all other major hard goods programs remained the same.

Figure II-1

# REGIONS WITH THE HIGHEST PROPORTION OF PRIME CONTRACT AWARDS OVER \$25,000 FOR MAJOR HARD GOODS: FYs 1993 AND 1992

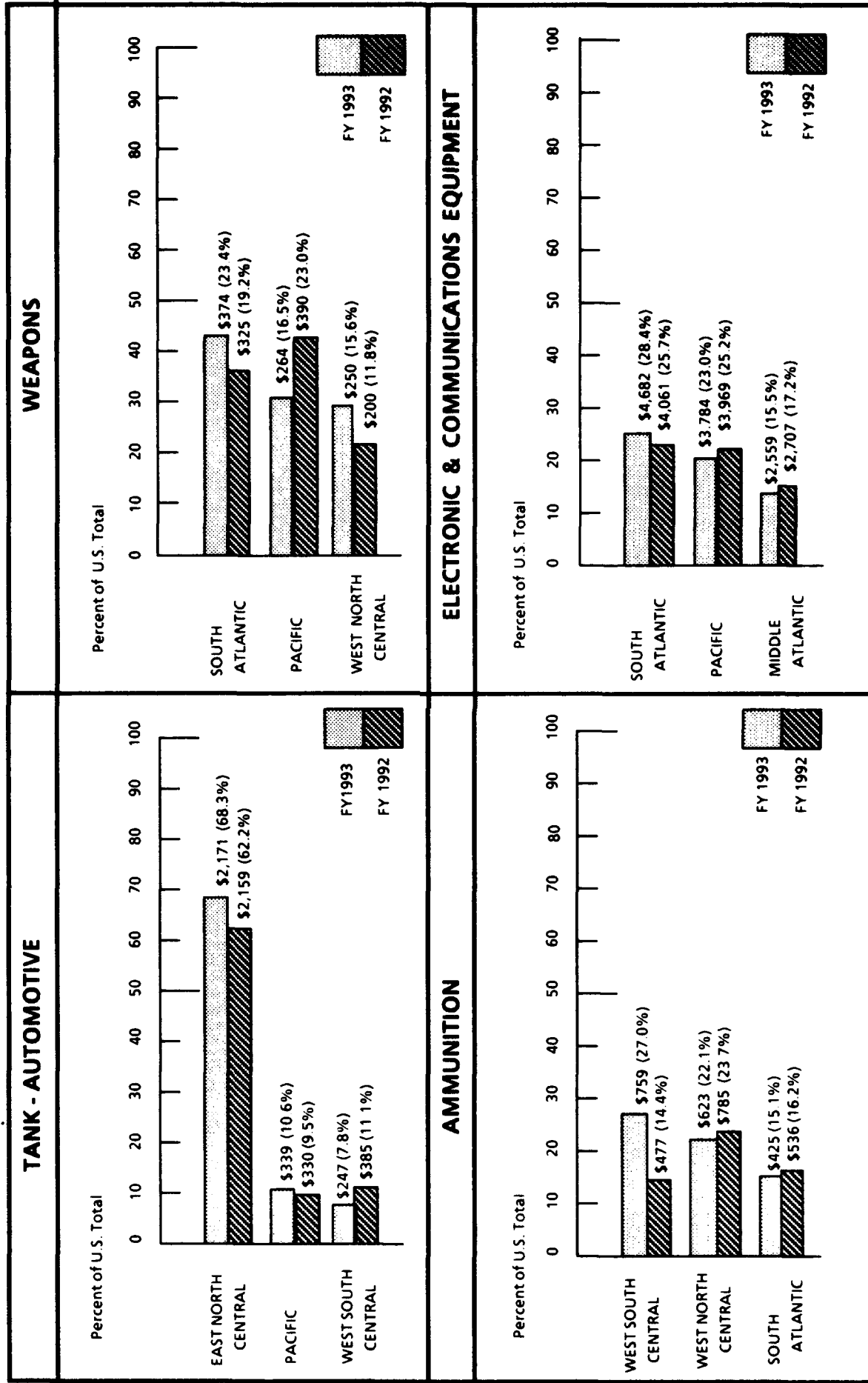


SOURCE: Table II-1

Dollars In Millions

Figure II-1 (Concluded)

# REGIONS WITH THE HIGHEST PROPORTION OF PRIME CONTRACT AWARDS OVER \$25,000 FOR MAJOR HARD GOODS: FYS 1993 AND 1992



Dollars In Millions

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**TABLE II-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR MAJOR HARD GOODS, BY REGION: FYs 1983, 1992, AND 1991**

| REGION AND STATE                 | THOUSANDS OF DOLLARS |                   |                   |  | PERCENT OF U.S. TOTAL |              |              |  |
|----------------------------------|----------------------|-------------------|-------------------|--|-----------------------|--------------|--------------|--|
|                                  | FY 1993              | FY 1992           | FY 1991           |  | FY 1993               | FY 1992      | FY 1991      |  |
| <b>AIRCRAFT</b>                  |                      |                   |                   |  |                       |              |              |  |
| NEW ENGLAND                      | \$2,716,552          | \$2,980,784       | \$3,205,659       |  | 10.4                  | 11.3         | 12.2         |  |
| MIDDLE ATLANTIC                  | 1,808,059            | 2,858,863         | 2,441,584         |  | 6.9                   | 10.8         | 9.3          |  |
| EAST NORTH CENTRAL               | 1,532,536            | 1,537,839         | 1,876,739         |  | 5.9                   | 5.8          | 7.2          |  |
| WEST NORTH CENTRAL               | 4,728,104            | 2,811,187         | 4,513,158         |  | 18.1                  | 10.6         | 17.2         |  |
| SOUTH ATLANTIC                   | 4,971,915            | 4,394,116         | 2,504,496         |  | 19.0                  | 16.6         | 9.5          |  |
| EAST SOUTH CENTRAL               | 354,828              | 406,710           | 378,887           |  | 1.4                   | 1.5          | 1.4          |  |
| WEST SOUTH CENTRAL               | 3,594,691            | 3,205,272         | 4,514,583         |  | 13.7                  | 12.1         | 17.2         |  |
| MOUNTAIN                         | 830,395              | 473,506           | 730,223           |  | 3.2                   | 1.8          | 2.8          |  |
| PACIFIC                          | 5,645,432            | 7,772,179         | 6,061,964         |  | 21.6                  | 29.4         | 23.1         |  |
| <b>TOTAL</b>                     | <b>26,182,513</b>    | <b>26,440,457</b> | <b>26,227,293</b> |  | <b>100.0</b>          | <b>100.0</b> | <b>100.0</b> |  |
| <b>MISSILE AND SPACE SYSTEMS</b> |                      |                   |                   |  |                       |              |              |  |
| NEW ENGLAND                      | 2,168,361            | 1,714,917         | 2,515,587         |  | 15.0                  | 11.9         | 14.0         |  |
| MIDDLE ATLANTIC                  | 765,580              | 1,088,408         | 1,488,615         |  | 5.3                   | 7.5          | 8.3          |  |
| EAST NORTH CENTRAL               | 85,147               | 81,026            | 139,873           |  | 0.6                   | 0.6          | 0.8          |  |
| WEST NORTH CENTRAL               | 591,799              | 445,243           | 1,168,549         |  | 4.1                   | 3.1          | 6.5          |  |
| SOUTH ATLANTIC                   | 1,244,435            | 1,369,649         | 1,243,328         |  | 8.6                   | 9.5          | 6.9          |  |
| EAST SOUTH CENTRAL               | 753,166              | 848,319           | 748,156           |  | 5.2                   | 5.9          | 4.2          |  |
| WEST SOUTH CENTRAL               | 1,061,958            | 1,267,780         | 1,632,263         |  | 7.3                   | 8.8          | 9.1          |  |
| MOUNTAIN                         | 2,608,095            | 2,241,299         | 3,076,975         |  | 18.0                  | 15.5         | 17.1         |  |
| PACIFIC                          | 5,181,380            | 5,411,341         | 5,976,688         |  | 35.8                  | 37.4         | 33.2         |  |
| <b>TOTAL</b>                     | <b>14,459,920</b>    | <b>14,467,982</b> | <b>17,990,034</b> |  | <b>100.0</b>          | <b>100.0</b> | <b>100.0</b> |  |
| <b>SHIPS</b>                     |                      |                   |                   |  |                       |              |              |  |
| NEW ENGLAND                      | 1,929,667            | 2,177,242         | 3,456,729         |  | 20.2                  | 25.1         | 35.8         |  |
| MIDDLE ATLANTIC                  | 1,410,181            | 998,106           | 1,535,036         |  | 14.8                  | 11.5         | 15.9         |  |
| EAST NORTH CENTRAL               | 127,832              | 162,651           | 116,251           |  | 1.3                   | 1.9          | 1.2          |  |
| WEST NORTH CENTRAL               | 72,050               | 92,617            | 25,396            |  | 0.8                   | 1.1          | 0.3          |  |
| SOUTH ATLANTIC                   | 2,361,497            | 1,930,821         | 1,702,738         |  | 24.8                  | 22.2         | 17.6         |  |
| EAST SOUTH CENTRAL               | 904,165              | 1,955,298         | 1,265,431         |  | 9.5                   | 22.5         | 13.1         |  |
| WEST SOUTH CENTRAL               | 784,423              | 416,673           | 579,445           |  | 8.2                   | 4.8          | 6.0          |  |
| MOUNTAIN                         | 11,993               | 17,051            | 24,029            |  | 0.1                   | 0.2          | 0.2          |  |
| PACIFIC                          | 1,936,073            | 929,172           | 961,968           |  | 20.3                  | 10.7         | 10.0         |  |
| <b>TOTAL</b>                     | <b>9,537,881</b>     | <b>8,679,632</b>  | <b>9,667,023</b>  |  | <b>100.0</b>          | <b>100.0</b> | <b>100.0</b> |  |
| <b>TANK-AUTOMOTIVE</b>           |                      |                   |                   |  |                       |              |              |  |
| NEW ENGLAND                      | 69,802               | 85,686            | 393,671           |  | 2.2                   | 2.5          | 6.8          |  |
| MIDDLE ATLANTIC                  | 89,002               | 163,433           | 223,202           |  | 2.8                   | 4.7          | 3.8          |  |
| EAST NORTH CENTRAL               | 2,170,508            | 2,158,647         | 3,364,522         |  | 68.3                  | 62.2         | 57.7         |  |
| WEST NORTH CENTRAL               | 68,973               | 127,731           | 109,470           |  | 2.2                   | 3.7          | 1.9          |  |
| SOUTH ATLANTIC                   | 130,285              | 160,802           | 208,213           |  | 4.1                   | 4.6          | 3.6          |  |

Note: An "x" in the percent column represents a figure of less than 0.05 percent.

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**TABLE II-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR MAJOR HARD GOODS, BY REGION: FYs 1993, 1992, AND 1991**

(Concluded)

| REGION AND STATE                               | THOUSANDS OF DOLLARS |                   |                   | PERCENT OF U.S. TOTAL |              |              |
|------------------------------------------------|----------------------|-------------------|-------------------|-----------------------|--------------|--------------|
|                                                | FY 1993              | FY 1992           | FY 1991           | FY 1993               | FY 1992      | FY 1991      |
| <b>TANK-AUTOMOTIVE (Cont.)</b>                 |                      |                   |                   |                       |              |              |
| EAST SOUTH CENTRAL                             | 37 309               | 48 388            | 143 428           | 1 2                   | 1 4          | 2 5          |
| WEST SOUTH CENTRAL                             | 246 781              | 385 351           | 67 173            | 7 8                   | 11 1         | 1 2          |
| MOUNTAIN                                       | 27 873               | 11 591            | 9 287             | 0 9                   | 0 3          | 0 2          |
| PACIFIC                                        | 338 505              | 329 579           | 1 311 490         | 10 6                  | 9 5          | 22 5         |
| <b>TOTAL</b>                                   | <b>3 179 038</b>     | <b>3 471 209</b>  | <b>5 830 456</b>  | <b>100 0</b>          | <b>100 0</b> | <b>100 0</b> |
| <b>WEAPONS</b>                                 |                      |                   |                   |                       |              |              |
| NEW ENGLAND                                    | 177 732              | 184 405           | 264 138           | 11 1                  | 10 9         | 13 6         |
| MIDDLE ATLANTIC                                | 84 583               | 135 112           | 172 877           | 5 3                   | 8 0          | 8 9          |
| EAST NORTH CENTRAL                             | 72 185               | 100 615           | 251 850           | 4 5                   | 5 9          | 12 9         |
| WEST NORTH CENTRAL                             | 249 949              | 200 268           | 274 510           | 15 6                  | 11 8         | 14 1         |
| SOUTH ATLANTIC                                 | 374 233              | 325 020           | 192 726           | 23 4                  | 19 2         | 9 9          |
| EAST SOUTH CENTRAL                             | 106 569              | 150 327           | 77 922            | 6 7                   | 8 9          | 4 0          |
| WEST SOUTH CENTRAL                             | 49 621               | 46 144            | 41 362            | 3 1                   | 2 7          | 2 1          |
| MOUNTAIN                                       | 219 878              | 162 411           | 114 003           | 13 8                  | 9 6          | 5 9          |
| PACIFIC                                        | 264 262              | 390 180           | 555 880           | 16 5                  | 23 0         | 28 6         |
| <b>TOTAL</b>                                   | <b>1 599 012</b>     | <b>1 694 482</b>  | <b>1 945 268</b>  | <b>100 0</b>          | <b>100 0</b> | <b>100 0</b> |
| <b>AMMUNITION</b>                              |                      |                   |                   |                       |              |              |
| NEW ENGLAND                                    | 113 705              | 225 299           | 151 368           | 4 0                   | 6 8          | 4 1          |
| MIDDLE ATLANTIC                                | 163 148              | 201 243           | 134 980           | 5 8                   | 6 1          | 3 7          |
| EAST NORTH CENTRAL                             | 299 134              | 251 313           | 495 741           | 10 6                  | 7 6          | 13 5         |
| WEST NORTH CENTRAL                             | 623 107              | 785 424           | 1 071 783         | 22 1                  | 23 7         | 29 1         |
| SOUTH ATLANTIC                                 | 425 085              | 536 106           | 544 344           | 15 1                  | 16 2         | 14 8         |
| EAST SOUTH CENTRAL                             | 156 931              | 331 328           | 280 410           | 5 6                   | 10 0         | 7 6          |
| WEST SOUTH CENTRAL                             | 758 631              | 476 972           | 392 178           | 27 0                  | 14 4         | 10 6         |
| MOUNTAIN                                       | 91 619               | 173 358           | 146 791           | 3 3                   | 5 2          | 4 0          |
| PACIFIC                                        | 182 217              | 338 000           | 466 012           | 6 5                   | 10 2         | 12 7         |
| <b>TOTAL</b>                                   | <b>2 813 576</b>     | <b>3 319 044</b>  | <b>3 683 607</b>  | <b>100 0</b>          | <b>100 0</b> | <b>100 0</b> |
| <b>ELECTRONICS AND COMMUNICATION EQUIPMENT</b> |                      |                   |                   |                       |              |              |
| NEW ENGLAND                                    | 1 304 296            | 1 435 034         | 1 680 337         | 7 9                   | 9 1          | 9 6          |
| MIDDLE ATLANTIC                                | 2 559 467            | 2 706 676         | 3 443 717         | 15 5                  | 17 2         | 19 7         |
| EAST NORTH CENTRAL                             | 1 409 222            | 1 143 135         | 1 291 689         | 8 6                   | 7 4          | 7 4          |
| WEST NORTH CENTRAL                             | 797 048              | 874 160           | 799 662           | 4 8                   | 5 5          | 4 6          |
| SOUTH ATLANTIC                                 | 4 682 405            | 4 060 591         | 4 595 287         | 28 4                  | 25 7         | 26 3         |
| EAST SOUTH CENTRAL                             | 420 327              | 175 404           | 210 359           | 2 6                   | 1 1          | 1 2          |
| WEST SOUTH CENTRAL                             | 887 404              | 848 151           | 1 013 083         | 5 4                   | 5 4          | 5 8          |
| MOUNTAIN                                       | 623 588              | 564 904           | 484 777           | 3 8                   | 3 6          | 2 8          |
| PACIFIC                                        | 3 783 659            | 3 968 819         | 3 951 464         | 23 0                  | 25 2         | 22 6         |
| <b>TOTAL</b>                                   | <b>16 467 417</b>    | <b>15 776 876</b> | <b>17 470 375</b> | <b>100 0</b>          | <b>100 0</b> | <b>100 0</b> |

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**TABLE II-2**  
**NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS OVER**  
**\$25,000, BY MAJOR HARD GOODS: FYs 1993, 1992, AND 1991**

(Amounts in Millions)

| Type of Awards                        | FY 1993       |                  | FY 1992       |                  | FY 1991       |                  |
|---------------------------------------|---------------|------------------|---------------|------------------|---------------|------------------|
|                                       | Awards        | % of Total Goods | Awards        | % of Total Goods | Awards        | % of Total Goods |
| GRAND TOTAL - Prime Contract Awards   | \$114,145     | 100              | \$112,285     | 100              | \$124,119     | 100              |
|                                       | <u>74,239</u> | <u>65</u>        | <u>73,849</u> | <u>66</u>        | <u>82,814</u> | <u>67</u>        |
| HARD GOODS - Total                    | <u>26,183</u> | <u>23</u>        | <u>26,440</u> | <u>24</u>        | <u>26,227</u> | <u>21</u>        |
| Aircraft                              |               |                  |               |                  |               |                  |
| Missiles & Space                      | 14,460        | 13               | 14,468        | 13               | 17,990        | 15               |
| Systems                               | 9,538         | 8                | 8,680         | 8                | 9,667         | 8                |
| Ships                                 | 3,179         | 3                | 3,471         | 3                | 5,830         | 5                |
| Tank-Automotive                       | 1,599         | 1                | 1,694         | 2                | 1,945         | 2                |
| Weapons                               | 2,814         | 2                | 3,319         | 3                | 3,684         | 3                |
| Ammunition                            |               |                  |               |                  |               |                  |
| Electronics & Communication Equipment | 16,467        | 14               | 15,777        | 14               | 17,470        | 14               |
| OTHER SUPPLIES & SERVICES - Total     | 39,906        | 35               | 38,436        | 34               | 41,305        | 33               |
|                                       |               | N/A              |               | N/A              |               | N/A              |

Note: Figures in this table may not add up due to rounding.

**PART III**  
**NET VALUE AND PERCENT DISTRIBUTION OF DoD**  
**PRIME CONTRACT AWARDS OVER \$25,000, BY STATE**

The net value and percent distribution of awards in each of the 25 major procurement programs for the fiscal years 1991 through 1993 for individual states are provided in Tables III-1, beginning on page 17. Table III-2 (page 69) shows the five leading states in each of these 25 procurement programs for FY 1993. While California ranked first in 11 of the programs, there was a broad representation of other states in the top five ranking. A total of 31 states appear in the table, one state less than appeared in FY 1992. In FY 1993, ten states ranked first in one or more of the programs compared with 16 states in FY 1992.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1993, 1992, AND 1991

UNITED STATES - TOTAL

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| TOTAL                               | \$114,145,420    | 100.0           | \$112,284,639    | 100.0           | \$124,119,298    | 100.0           |
| AIRFRAMES AND SPARES                | 19,427,621       | 100.0           | 19,568,144       | 100.0           | 18,307,726       | 100.0           |
| AIRCRAFT ENGINES AND SPARES         | 3,574,384        | 100.0           | 3,510,363        | 100.0           | 4,377,675        | 100.0           |
| OTHER AIRCRAFT EQUIPMENT            | 3,180,508        | 100.0           | 3,361,952        | 100.0           | 3,541,892        | 100.0           |
| MISSILE AND SPACE SYSTEMS           | 14,459,920       | 100.0           | 14,467,982       | 100.0           | 17,990,034       | 100.0           |
| SHIPS                               | 9,537,881        | 100.0           | 8,679,632        | 100.0           | 9,667,023        | 100.0           |
| COMBAT VEHICLES                     | 1,870,110        | 100.0           | 1,648,316        | 100.0           | 3,857,966        | 100.0           |
| NON-COMBAT VEHICLES                 | 1,308,928        | 100.0           | 1,822,892        | 100.0           | 1,972,490        | 100.0           |
| WEAPONS                             | 1,599,012        | 100.0           | 1,694,482        | 100.0           | 1,945,268        | 100.0           |
| AMMUNITION                          | 2,813,576        | 100.0           | 3,319,044        | 100.0           | 3,683,607        | 100.0           |
| ELECTRONICS AND COMMUNICATION EQUIP | 16,467,417       | 100.0           | 15,776,876       | 100.0           | 17,470,375       | 100.0           |
| PETROLEUM                           | 2,938,362        | 100.0           | 2,546,069        | 100.0           | 3,239,708        | 100.0           |
| OTHER FUELS AND LUBRICANTS          | 169,564          | 100.0           | 100,912          | 100.0           | 100,593          | 100.0           |
| CONTAINERS AND HANDLING EQUIPMENT   | 22,202           | 100.0           | 21,808           | 100.0           | 30,384           | 100.0           |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 624,284          | 100.0           | 731,554          | 100.0           | 1,284,891        | 100.0           |
| BUILDING SUPPLIES                   | 68,904           | 100.0           | 61,533           | 100.0           | 42,037           | 100.0           |
| SUBSISTENCE                         | 1,742,468        | 100.0           | 1,501,665        | 100.0           | 2,238,914        | 100.0           |
| TRANSPORTATION EQUIPMENT            | 211,709          | 100.0           | 107              | 100.0           | 233,571          | 100.0           |
| PRODUCTION EQUIPMENT                | 8,610,601        | 100.0           | 7,958,303        | 100.0           | 8,410,812        | 100.0           |
| CONSTRUCTION                        | 42,080           | 100.0           | 31,470           | 100.0           | 57,491           | 100.0           |
| CONSTRUCTION EQUIPMENT              |                  |                 |                  |                 |                  |                 |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 361,384          | 100.0           | 419,478          | 100.0           | 781,655          | 100.0           |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 39,000           | 100.0           | 40,029           | 100.0           | 49,839           | 100.0           |
| MATERIALS HANDLING EQUIPMENT        | 84,272           | 100.0           | 68,245           | 100.0           | 80,667           | 100.0           |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 5,392,845        | 100.0           | 5,194,184        | 100.0           | 5,397,574        | 100.0           |
| SERVICES                            | 19,598,285       | 100.0           | 19,496,452       | 100.0           | 19,356,697       | 100.0           |

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Alabama**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$1,744,312</b> | <b>1.5</b>      | <b>\$1,949,200</b> | <b>1.7</b>      | <b>\$1,833,621</b> | <b>1.5</b>      |
| AIRFRAMES AND SPARES                | 135,328            | 0.7             | 113,622            | 0.6             | 82,777             | 0.5             |
| AIRCRAFT ENGINES AND SPARES         | 796                | *               | 4,571              | 0.1             | 848                | *               |
| OTHER AIRCRAFT EQUIPMENT            | 127,062            | 4.0             | 147,364            | 4.4             | 162,673            | 4.6             |
| MISSILE AND SPACE SYSTEMS           | 659,771            | 4.6             | 761,279            | 5.3             | 439,417            | 2.4             |
| SHIPS                               | 34,798             | 0.4             | 34,780             | 0.4             | 32,988             | 0.3             |
| COMBAT VEHICLES                     | 5,121              | 0.3             | 5,200              | 0.3             | 100,627            | 2.6             |
| NON-COMBAT VEHICLES                 | 11,482             | 0.9             | 23,347             | 1.3             | 22,338             | 1.1             |
| WEAPONS                             | 46,222             | 2.9             | 36,229             | 2.1             | 69,565             | 3.6             |
| AMMUNITION                          | 7,684              | 0.3             | 25,979             | 0.8             | 29,190             | 0.8             |
| ELECTRONICS AND COMMUNICATION EQUIP | 93,637             | 0.6             | 85,493             | 0.5             | 73,399             | 0.4             |
| PETROLEUM                           | 14,943             | 0.5             | 18,163             | 0.7             | 8,401              | 0.3             |
| OTHER FUELS AND LUBRICANTS          | 49                 | *               | 162                | 0.2             | 0                  | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                  | 0.0             | 191                | 0.9             | 0                  | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 41,753             | 6.7             | 76,147             | 10.4            | 160,107            | 12.5            |
| BUILDING SUPPLIES                   | 188                | 0.3             | 481                | 0.8             | 223                | 0.5             |
| SUBSISTENCE                         | 6,353              | 0.4             | 7,024              | 0.5             | 15,294             | 0.7             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 7,488              | 3.5             | 3,036              | 1.2             | 1,343              | 0.6             |
| CONSTRUCTION                        | 134,599            | 1.6             | 221,604            | 2.8             | 199,444            | 2.4             |
| CONSTRUCTION EQUIPMENT              | 1,202              | 2.9             | 1,407              | 4.5             | 28                 | *               |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 2,779              | 0.8             | 1,763              | 0.4             | 2,161              | 0.3             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 327                | 0.8             | 795                | 2.0             | 1,016              | 2.0             |
| MATERIALS HANDLING EQUIPMENT        | 1,989              | 2.4             | 3,080              | 4.5             | 3,690              | 4.6             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 95,265             | 1.8             | 65,354             | 1.3             | 155,715            | 2.9             |
| SERVICES                            | 314,975            | 1.6             | 312,127            | 1.6             | 272,377            | 1.4             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Alaska**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$554,329</b> | <b>0.5</b>      | <b>\$385,308</b> | <b>0.3</b>      | <b>\$560,073</b> | <b>0.5</b>      |
| AIRFRAMES AND SPARES                | 0                | 0.0             | 0                | 0.0             | -169             | *               |
| AIRCRAFT ENGINES AND SPARES         | 0                | 0.0             | 415              | *               | 0                | 0.0             |
| OTHER AIRCRAFT EQUIPMENT            | 599              | *               | 0                | 0.0             | 0                | 0.0             |
| MISSILE AND SPACE SYSTEMS           | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| SHIPS                               | 6,302            | 0.1             | 310              | *               | 17,277           | 0.2             |
| COMBAT VEHICLES                     | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| NON-COMBAT VEHICLES                 | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| WEAPONS                             | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| AMMUNITION                          | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ELECTRONICS AND COMMUNICATION EQUIP | 40,636           | 0.2             | 61,488           | 0.4             | 64,491           | 0.4             |
| PETROLEUM                           | 96,436           | 3.3             | 28,480           | 1.1             | 100,015          | 3.1             |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 110              | 0.1             | 0                | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 65               | 0.2             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 0                | 0.0             | 0                | 0.0             | 43               | *               |
| BUILDING SUPPLIES                   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| SUBSTANCE                           | 2,864            | 0.2             | 4,018            | 0.3             | 5,908            | 0.3             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 0                | 0.0             | 3,205            | 1.2             | 1,267            | 0.5             |
| CONSTRUCTION                        | 285,380          | 3.3             | 77,060           | 1.0             | 195,305          | 2.3             |
| CONSTRUCTION EQUIPMENT              | 115              | 0.3             | 0                | 0.0             | 31               | 0.1             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 70               | *               | 118              | *               | 101              | *               |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                | 0.0             | 0                | 0.0             | 31               | 0.1             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 327              | 0.4             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 14,620           | 0.3             | 20,282           | 0.4             | 7,153            | 0.1             |
| SERVICES                            | 107,308          | 0.5             | 189,820          | 1.0             | 168,228          | 0.9             |

Note: An \* in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Arizona**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$2,593,379</b> | <b>2.3</b>      | <b>\$1,945,937</b> | <b>1.7</b>      | <b>\$2,510,578</b> | <b>2.0</b>      |
| AIRFRAMES AND SPARES                | 624,954            | 3.2             | 236,181            | 1.2             | 446,857            | 2.4             |
| AIRCRAFT ENGINES AND SPARES         | 21,752             | 0.6             | 19,961             | 0.6             | 40,603             | 0.9             |
| OTHER AIRCRAFT EQUIPMENT            | 73,364             | 2.3             | 87,486             | 2.6             | 87,512             | 2.5             |
| MISSILE AND SPACE SYSTEMS           | 885,538            | 6.1             | 763,565            | 5.3             | 1,074,056          | 6.0             |
| SHIPS                               | 7,427              | 0.1             | 10,619             | 0.1             | 12,180             | 0.1             |
| COMBAT VEHICLES                     | 3,537              | 0.2             | 307                | *               | 1,304              | *               |
| NON-COMBAT VEHICLES                 | 1,014              | 0.1             | 2,299              | 0.1             | 2,829              | 0.1             |
| WEAPONS                             | 141,806            | 8.9             | 78,539             | 4.6             | 43,207             | 2.2             |
| AMMUNITION                          | 48,131             | 1.7             | 113,400            | 3.4             | 90,064             | 2.4             |
| ELECTRONICS AND COMMUNICATION EQUIP | 218,166            | 1.3             | 154,841            | 1.0             | 189,684            | 1.1             |
| PETROLEUM                           | 2,673              | 0.1             | 10,745             | 0.4             | 5,925              | 0.2             |
| OTHER FUELS AND LUBRICANTS          | 200                | 0.1             | 104                | 0.1             | 34                 | *               |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 6,233              | 1.0             | 1,698              | 0.2             | 84                 | *               |
| BUILDING SUPPLIES                   | 0                  | 0.0             | 0                  | 0.0             | 626                | 1.5             |
| SUBSISTENCE                         | 10,583             | 0.6             | 7,910              | 0.5             | 3,017              | 0.1             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 1,528              | 0.7             | 900                | 0.3             | 100                | *               |
| CONSTRUCTION                        | 242,490            | 2.8             | 106,018            | 1.3             | 207,017            | 2.5             |
| CONSTRUCTION EQUIPMENT              | 51                 | 0.1             | 0                  | 0.0             | 30                 | 0.1             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 1,479              | 0.4             | 979                | 0.2             | 2,461              | 0.3             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | -2,669             | -6.8            | 133                | 0.3             | 357                | 0.7             |
| MATERIALS HANDLING EQUIPMENT        | 62                 | 0.1             | 79                 | 0.1             | 43                 | 0.1             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 72,761             | 1.3             | 48,453             | 0.9             | 54,357             | 1.0             |
| SERVICES                            | 232,299            | 1.2             | 301,721            | 1.5             | 248,231            | 1.3             |

Note: An "r" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Arkansas**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| TOTAL                               | \$329,158        | 0.3             | \$288,091        | 0.3             | \$306,363        | 0.2             |
| AIRFRAMES AND SPARES                | 6,499            | *               | 15,748           | 0.1             | 19,363           | 0.1             |
| AIRCRAFT ENGINES AND SPARES         | 560              | *               | 926              | *               | 629              | *               |
| OTHER AIRCRAFT EQUIPMENT            | 4,625            | 0.1             | 1,804            | 0.1             | 2,252            | 0.1             |
| MISSILE AND SPACE SYSTEMS           | 105,901          | 0.7             | 47,552           | 0.3             | 13,400           | 0.1             |
| SHIPS                               | 1,998            | *               | 1,367            | *               | 1,251            | *               |
| COMBAT VEHICLES                     | 274              | *               | -41              | *               | 494              | *               |
| NON-COMBAT VEHICLES                 | 943              | 0.1             | 1,415            | 0.1             | 1,128            | 0.1             |
| WEAPONS                             | 5,489            | 0.3             | 1,631            | 0.1             | 1,637            | 0.1             |
| AMMUNITION                          | 9,436            | 0.3             | 3,526            | 0.1             | 31,786           | 0.9             |
| ELECTRONICS AND COMMUNICATION EQUIP | 1,636            | *               | 20,359           | 0.1             | 18,294           | 0.1             |
| PETROLEUM                           | 155              | *               | 20,442           | 0.8             | 1,536            | *               |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 0                | 0.0             | 1,099            | 1.1             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 7,920            | 1.3             | 9,751            | 1.3             | 25,326           | 2.0             |
| BUILDING SUPPLIES                   | 653              | 0.9             | 568              | 0.9             | 2,107            | 5.0             |
| SUBSISTENCE                         | 31,632           | 1.8             | 24,834           | 1.7             | 35,503           | 1.6             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 400              | 0.2             | 897              | 0.3             | 1,756            | 0.8             |
| CONSTRUCTION                        | 74,505           | 0.9             | 67,012           | 0.8             | 73,799           | 0.9             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 0                | 0.0             | 29               | 0.1             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 0                | 0.0             | 0                | 0.0             | 47               | *               |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 35               | 0.1             | 120              | 0.3             | 147              | 0.3             |
| MATERIALS HANDLING EQUIPMENT        | 699              | 0.8             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 21,691           | 0.4             | 22,839           | 0.4             | 14,705           | 0.3             |
| SERVICES                            | 54,108           | 0.3             | 47,343           | 0.2             | 60,075           | 0.3             |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**California**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993    |                 | FISCAL YEAR 1992    |                 | FISCAL YEAR 1991    |                 |
|-------------------------------------|---------------------|-----------------|---------------------|-----------------|---------------------|-----------------|
|                                     | VALUE               | PERCENT OF U.S. | VALUE               | PERCENT OF U.S. | VALUE               | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$22,951,966</b> | <b>20.1</b>     | <b>\$23,843,135</b> | <b>21.2</b>     | <b>\$24,265,041</b> | <b>19.5</b>     |
| AIRFRAMES AND SPARES                | 4,942,107           | 25.4            | 6,436,103           | 32.9            | 5,225,677           | 28.5            |
| AIRCRAFT ENGINES AND SPARES         | 48,253              | 1.3             | 75,704              | 2.2             | 104,370             | 2.4             |
| OTHER AIRCRAFT EQUIPMENT            | 529,622             | 16.7            | 403,750             | 12.0            | 507,327             | 14.3            |
| MISSILE AND SPACE SYSTEMS           | 5,014,629           | 34.7            | 5,211,668           | 36.0            | 5,629,720           | 31.3            |
| SHIPS                               | 1,871,991           | 19.6            | 843,544             | 9.7             | 848,483             | 8.8             |
| COMBAT VEHICLES                     | 323,757             | 17.3            | 291,063             | 17.7            | 1,274,756           | 33.0            |
| NON-COMBAT VEHICLES                 | 7,413               | 0.6             | 5,580               | 0.3             | 12,915              | 0.7             |
| WEAPONS                             | 254,690             | 15.9            | 366,343             | 21.6            | 515,210             | 26.5            |
| AMMUNITION                          | 177,650             | 6.3             | 334,435             | 10.1            | 462,627             | 12.6            |
| ELECTRONICS AND COMMUNICATION EQUIP | 3,046,839           | 18.5            | 3,605,947           | 22.9            | 3,914,132           | 22.4            |
| PETROLEUM                           | 680,598             | 23.2            | 306,182             | 12.0            | 507,153             | 15.7            |
| OTHER FUELS AND LUBRICANTS          | 10,642              | 6.3             | -998                | -1.0            | 9,745               | 9.7             |
| CONTAINERS AND HANDLING EQUIPMENT   | 1,716               | 7.7             | 4,439               | 20.4            | 17,642              | 58.1            |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 2,886               | 0.5             | 10,877              | 1.5             | 18,170              | 1.4             |
| BUILDING SUPPLIES                   | 50,281              | 73.0            | 3,424               | 5.6             | 6,097               | 14.5            |
| SUBSISTENCE                         | 168,520             | 9.7             | 135,093             | 9.0             | 202,553             | 9.0             |
| TRANSPORTATION EQUIPMENT            | 0                   | 0.0             | 0                   | 0.0             | 0                   | 0.0             |
| PRODUCTION EQUIPMENT                | 34,073              | 16.1            | 35,733              | 13.6            | 33,069              | 14.2            |
| CONSTRUCTION                        | 1,164,636           | 13.5            | 1,191,765           | 15.0            | 1,034,633           | 12.3            |
| CONSTRUCTION EQUIPMENT              | 10,033              | 23.8            | 2,894               | 9.2             | 301                 | 0.5             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 36,002              | 10.0            | 50,500              | 12.0            | 56,332              | 7.2             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 11,405              | 29.2            | 9,364               | 23.4            | 12,632              | 25.3            |
| MATERIALS HANDLING EQUIPMENT        | 5,530               | 6.6             | 11,708              | 17.2            | 2,454               | 3.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 701,806             | 13.0            | 743,664             | 14.3            | 757,152             | 14.0            |
| SERVICES                            | 3,856,887           | 19.7            | 3,764,356           | 19.3            | 3,111,891           | 16.1            |

Note: An "x" in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1993, 1992, AND 1991

Colorado

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| TOTAL                               | \$2,615,660      | 2.3             | \$2,471,313      | 2.2             | \$2,663,798      | 2.1             |
| AIRFRAMES AND SPARES                | 5,597            | *               | 5,395            | *               | 5,788            | *               |
| AIRCRAFT ENGINES AND SPARES         | -2,939           | -0.1            | 868              | *               | 113              | *               |
| OTHER AIRCRAFT EQUIPMENT            | 41,321           | 1.3             | 35,887           | 1.1             | 24,882           | 0.7             |
| MISSILE AND SPACE SYSTEMS           | 1,584,423        | 11.0            | 1,369,619        | 9.5             | 1,716,497        | 9.5             |
| SHIPS                               | 3,188            | *               | 2,696            | *               | 3,264            | *               |
| COMBAT VEHICLES                     | 7                | *               | 2,706            | 0.2             | 2,089            | 0.1             |
| NON-COMBAT VEHICLES                 | 21,423           | 1.6             | 4,476            | 0.2             | 1,339            | 0.1             |
| WEAPONS                             | 1,152            | 0.1             | 1,506            | 0.1             | 5,034            | 0.3             |
| AMMUNITION                          | 3,652            | 0.1             | 11,680           | 0.4             | 7,881            | 0.2             |
| ELECTRONICS AND COMMUNICATION EQUIP | 206,461          | 1.3             | 220,972          | 1.4             | 152,746          | 0.9             |
| PETROLEUM                           | 210              | *               | -18,711          | -0.7            | 22,588           | 0.7             |
| OTHER FUELS AND LUBRICANTS          | 12,411           | 7.3             | 4,824            | 4.8             | 2,798            | 2.8             |
| CONTAINERS AND HANDLING EQUIPMENT   | 190              | 0.9             | 278              | 1.3             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 577              | 0.1             | 524              | 0.1             | 1,786            | 0.1             |
| BUILDING SUPPLIES                   | 226              | 0.3             | 326              | 0.5             | 125              | 0.3             |
| SUBSISTENCE                         | 16,964           | 1.0             | 7,513            | 0.5             | 6,258            | 0.3             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 2,187            | 1.0             | 3,032            | 1.2             | 7,021            | 3.0             |
| CONSTRUCTION                        | 139,518          | 1.6             | 124,502          | 1.6             | 132,819          | 1.6             |
| CONSTRUCTION EQUIPMENT              | 325              | 0.8             | 592              | 1.9             | 86               | 0.1             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 3,136            | 0.9             | 2,619            | 0.6             | 4,444            | 0.6             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 1,107            | 2.8             | 198              | 0.5             | 0                | 0.0             |
| MATERIALS HANDLING EQUIPMENT        | 188              | 0.2             | 211              | 0.3             | 34               | *               |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 60,267           | 1.1             | 67,420           | 1.3             | 47,912           | 0.9             |
| SERVICES                            | 514,069          | 2.6             | 622,179          | 3.2             | 518,294          | 2.7             |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Connecticut**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$2,894,639</b> | <b>2.5</b>      | <b>\$3,099,442</b> | <b>2.8</b>      | <b>\$4,978,594</b> | <b>4.0</b>      |
| AIRFRAMES AND SPARES                | 1,500,076          | 7.7             | 1,495,801          | 7.6             | 1,170,315          | 6.4             |
| AIRCRAFT ENGINES AND SPARES         | 172,863            | 4.8             | 335,638            | 9.6             | 789,452            | 18.0            |
| OTHER AIRCRAFT EQUIPMENT            | 124,082            | 3.9             | 152,529            | 4.5             | 159,959            | 4.5             |
| MISSILE AND SPACE SYSTEMS           | 27,500             | 0.2             | 41,338             | 0.3             | 49,398             | 0.3             |
| SHIPS                               | 552,846            | 5.8             | 545,073            | 6.3             | 2,070,745          | 21.4            |
| COMBAT VEHICLES                     | -1,988             | -0.1            | 4,188              | 0.3             | 200,758            | 5.2             |
| NON-COMBAT VEHICLES                 | 2,051              | 0.2             | 1,295              | 0.1             | 2,571              | 0.1             |
| WEAPONS                             | 15,292             | 1.0             | 40,799             | 2.4             | 24,633             | 1.3             |
| AMMUNITION                          | 11,100             | 0.4             | 15,219             | 0.5             | 10,806             | 0.3             |
| ELECTRONICS AND COMMUNICATION EQUIP | 122,729            | 0.7             | 104,325            | 0.7             | 83,524             | 0.5             |
| PETROLEUM                           | 2,277              | 0.1             | 7,117              | 0.3             | 26,156             | 0.8             |
| OTHER FUELS AND LUBRICANTS          | 581                | 0.3             | 738                | 0.7             | 110                | 0.1             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                  | 0.0             | 39                 | 0.2             | 0                  | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 2,775              | 0.4             | 14,844             | 2.0             | 8,993              | 0.7             |
| BUILDING SUPPLIES                   | 2,39               | 0.1             | 91                 | 0.1             | 96                 | 0.2             |
| SUBSISTENCE                         | 8,705              | 0.5             | 8,041              | 0.5             | 4,345              | 0.2             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 3,551              | 1.7             | 1,987              | 0.8             | 1,180              | 0.5             |
| CONSTRUCTION                        | 26,508             | 0.3             | 32,193             | 0.4             | 51,085             | 0.6             |
| CONSTRUCTION EQUIPMENT              | 30                 | 0.1             | 1,835              | 5.8             | 0                  | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 24,410             | 6.8             | 27,848             | 6.6             | 65,411             | 8.4             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 178                | 0.5             | 0                  | 0.0             | 109                | 0.2             |
| MATERIALS HANDLING EQUIPMENT        | 0                  | 0.0             | 120                | 0.2             | 0                  | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 91,328             | 1.7             | 77,746             | 1.5             | 79,334             | 1.5             |
| SERVICES                            | 207,706            | 1.1             | 190,636            | 1.0             | 179,614            | 0.9             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1993, 1992, AND 1991**

**Delaware**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$135,601</b> | <b>0.1</b>      | <b>\$103,478</b> | <b>0.1</b>      | <b>\$132,729</b> | <b>0.1</b>      |
| AIRFRAMES AND SPARES                | 449              | *               | 248              | *               | 1,079            | *               |
| AIRCRAFT ENGINES AND SPARES         | 229              | *               | 1,034            | *               | 485              | *               |
| OTHER AIRCRAFT EQUIPMENT            | 1,785            | 0.1             | 383              | *               | 310              | *               |
| MISSILE AND SPACE SYSTEMS           | 1,562            | *               | 3,791            | *               | 952              | *               |
| SHIPS                               | 102              | *               | 584              | *               | 1,511            | *               |
| COMBAT VEHICLES                     | 29               | *               | 0                | 0.0             | 179              | *               |
| NON-COMBAT VEHICLES                 | 191              | *               | 0                | 0.0             | 162              | *               |
| WEAPONS                             | 12,512           | 0.8             | 155              | *               | 0                | 0.0             |
| AMMUNITION                          | 11,945           | 0.4             | 534              | *               | 519              | *               |
| ELECTRONICS AND COMMUNICATION EQUIP | 11,868           | *               | 640              | *               | 5,310            | *               |
| PETROLEUM                           | 0                | 0.0             | 0                | 0.0             | 146              | *               |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 0                | 0.0             | 28               | *               |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 6,489            | 1.0             | 38,221           | 5.2             | 29,405           | 2.3             |
| BUILDING SUPPLIES                   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| SUBSISTENCE                         | 5,577            | 0.3             | 4,343            | 0.3             | 3,983            | 0.2             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 104              | *               | 31               | *               | 0                | 0.0             |
| CONSTRUCTION                        | 26,207           | 0.3             | 15,406           | 0.2             | 33,548           | 0.4             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 3,113            | 0.9             | 5,867            | 1.4             | 15,704           | 2.0             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 66               | 0.2             | 117              | 0.3             | 0                | 0.0             |
| MATERIALS HANDLING EQUIPMENT        | 30               | *               | 0                | 0.0             | 2,945            | 3.7             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 29,773           | 0.6             | 7,324            | 0.1             | 10,394           | 0.2             |
| SERVICES                            | 34,572           | 0.2             | 24,801           | 0.1             | 26,069           | 0.1             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**District of Columbia**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$1,691,561</b> | <b>1.5</b>      | <b>\$1,545,833</b> | <b>1.4</b>      | <b>\$1,516,385</b> | <b>1.2</b>      |
| AIRFRAMES AND SPARES                | 30,335             | 0.2             | 799                | *               | 276                | *               |
| AIRCRAFT ENGINES AND SPARES         | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| OTHER AIRCRAFT EQUIPMENT            | 123                | *               | 105                | *               | 95                 | *               |
| MISSILE AND SPACE SYSTEMS           | 4,274              | *               | 8,129              | 0.1             | 5,200              | *               |
| SHIPS                               | 348,742            | 3.7             | 83,658             | 1.0             | 143,290            | 1.5             |
| COMBAT VEHICLES                     | 1,689              | 0.1             | 0                  | 0.0             | 103                | *               |
| NON-COMBAT VEHICLES                 | 559                | *               | 2,743              | 0.2             | 29                 | *               |
| WEAPONS                             | 4,708              | 0.3             | 2,585              | 0.2             | 3,335              | 0.2             |
| AMMUNITION                          | 67                 | *               | 67                 | *               | 123                | *               |
| ELECTRONICS AND COMMUNICATION EQUIP | 95,683             | 0.6             | 100,811            | 0.6             | 90,896             | 0.5             |
| PETROLEUM                           | 0                  | 0.0             | 1,048              | *               | 6,059              | 0.2             |
| OTHER FUELS AND LUBRICANTS          | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                  | 0.0             | 40                 | 0.2             | 0                  | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 4,450              | 0.7             | 49                 | *               | 372                | *               |
| BUILDING SUPPLIES                   | 0                  | 0.0             | 0                  | 0.0             | 42                 | 0.1             |
| SUBSISTENCE                         | 29                 | *               | 1,349              | 0.1             | 646                | *               |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 79                 | *               | 999                | 0.4             | 164                | 0.1             |
| CONSTRUCTION                        | 87,198             | 1.0             | 62,985             | 0.8             | 106,072            | 1.3             |
| CONSTRUCTION EQUIPMENT              | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 2,006              | 0.6             | 532                | 0.1             | 5,007              | 0.6             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 793                | 2.0             | 262                | 0.7             | 287                | 0.6             |
| MATERIALS HANDLING EQUIPMENT        | 2,683              | 3.2             | 26                 | *               | 0                  | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 93,263             | 1.7             | 106,630            | 2.1             | 96,245             | 1.8             |
| SERVICES                            | 014,880            | 5.2             | 1,173,018          | 6.0             | 1,058,144          | 5.5             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Florida**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$6,485,989</b> | <b>5.7</b>      | <b>\$4,994,864</b> | <b>4.4</b>      | <b>\$5,166,419</b> | <b>4.2</b>      |
| AIRFRAMES AND SPARES                | 81,481             | 0.4             | 52,502             | 0.3             | 80,109             | 0.4             |
| AIRCRAFT ENGINES AND SPARES         | 1,396,050          | 39.1            | 1,010,990          | 28.8            | 940,751            | 21.5            |
| OTHER AIRCRAFT EQUIPMENT            | 301,872            | 9.5             | 374,774            | 11.1            | 420,268            | 11.9            |
| MISSILE AND SPACE SYSTEMS           | 386,469            | 2.7             | 596,909            | 4.1             | 470,565            | 2.6             |
| SHIPS                               | 111,301            | 1.2             | 91,106             | 1.0             | 206,291            | 2.1             |
| COMBAT VEHICLES                     | 47,851             | 2.6             | 43,052             | 2.6             | 29,293             | 0.8             |
| NON-COMBAT VEHICLES                 | 26,657             | 2.0             | 6,380              | 0.4             | 42,609             | 2.2             |
| WEAPONS                             | 277,367            | 17.3            | 41,534             | 2.5             | 56,069             | 2.9             |
| AMMUNITION                          | 264,738            | 9.4             | 387,147            | 11.7            | 351,424            | 9.5             |
| ELECTRONICS AND COMMUNICATION EQUIP | 1,440,171          | 8.7             | 664,248            | 4.2             | 852,239            | 4.9             |
| PETROLEUM                           | 27,744             | 0.9             | 20,059             | 0.8             | 8,792              | 0.3             |
| OTHER FUELS AND LUBRICANTS          | 307                | 0.2             | 365                | 0.4             | 325                | 0.3             |
| CONTAINERS AND HANDLING EQUIPMENT   | 675                | 3.0             | 1,230              | 5.6             | 1,194              | 3.9             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 17,911             | 2.9             | 7,794              | 1.1             | 36,877             | 2.9             |
| BUILDING SUPPLIES                   | 186                | 0.3             | 2,284              | 3.7             | 331                | 0.8             |
| SUBSISTENCE                         | 33,501             | 1.9             | 25,807             | 1.7             | 36,138             | 1.6             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 917                | 0.4             | 3,734              | 1.4             | 4,599              | 2.0             |
| CONSTRUCTION                        | 539,408            | 6.3             | 380,237            | 4.8             | 367,622            | 4.4             |
| CONSTRUCTION EQUIPMENT              | 123                | 0.3             | 538                | 1.7             | 242                | 0.4             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 3,745              | 1.0             | 2,106              | 0.5             | 6,822              | 0.9             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 2,948              | 7.6             | 3,331              | 8.3             | 1,989              | 4.0             |
| MATERIALS HANDLING EQUIPMENT        | 625                | 0.7             | 1,184              | 1.7             | 4,185              | 5.2             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 371,619            | 6.9             | 317,723            | 6.1             | 223,247            | 4.1             |
| SERVICES                            | 1,152,322          | 5.9             | 959,829            | 4.9             | 1,024,438          | 5.3             |

Note: An "r" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Georgia**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$4,017,516</b> | <b>3.5</b>      | <b>\$3,795,685</b> | <b>3.4</b>      | <b>\$1,983,797</b> | <b>1.6</b>      |
| AIRFRAMES AND SPARES                | 2,695,045          | 13.9            | 2,559,344          | 13.1            | 468,617            | 2.6             |
| AIRCRAFT ENGINES AND SPARES         | 12,335             | 0.3             | 3,409              | 0.1             | 11,043             | 0.3             |
| OTHER AIRCRAFT EQUIPMENT            | 87,684             | 2.8             | 61,881             | 1.8             | 124,171            | 3.5             |
| MISSILE AND SPACE SYSTEMS           | 103,466            | 0.7             | 126,469            | 0.9             | 272,121            | 1.5             |
| SHIPS                               | 145,276            | 1.5             | 202,817            | 2.3             | 124,050            | 1.3             |
| COMBAT VEHICLES                     | 1,045              | 0.1             | 1,104              | 0.1             | 32,927             | 0.9             |
| NON-COMBAT VEHICLES                 | 6,058              | 0.2             | 31,111             | 1.7             | 14,641             | 0.7             |
| WEAPONS                             | 330                | *               | 423                | *               | 159                | *               |
| AMMUNITION                          | 32,192             | 1.1             | 23,387             | 0.7             | 5,417              | 0.1             |
| ELECTRONICS AND COMMUNICATION EQUIP | 138,607            | 0.8             | 144,612            | 0.9             | 108,845            | 0.6             |
| PETROLEUM                           | 61,176             | 2.1             | 21,240             | 0.8             | 44,514             | 1.4             |
| OTHER FUELS AND LUBRICANTS          | 6,024              | 3.6             | 836                | 0.8             | 83                 | 0.1             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                  | 0.0             | 51                 | 0.2             | 0                  | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 30,376             | 4.9             | 33,587             | 4.6             | 44,426             | 3.5             |
| BUILDING SUPPLIES                   | 1,323              | 1.9             | 29,096             | 47.3            | 226                | 0.5             |
| SUBSISTENCE                         | 24,063             | 1.4             | 21,420             | 1.4             | 27,455             | 1.2             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 3,833              | 1.8             | 2,672              | 1.0             | 5,284              | 2.3             |
| CONSTRUCTION                        | 248,437            | 2.9             | 159,397            | 2.0             | 332,073            | 3.9             |
| CONSTRUCTION EQUIPMENT              | 292                | 0.7             | 174                | 0.6             | 155                | 0.3             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 4,552              | 1.3             | 5,715              | 1.4             | 8,118              | 1.0             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 36                 | 0.1             | 655                | 1.6             | 606                | 1.2             |
| MATERIALS HANDLING EQUIPMENT        | 115                | 0.1             | 348                | 0.5             | 3,021              | 3.7             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 104,979            | 1.9             | 84,321             | 1.6             | 101,327            | 1.9             |
| SERVICES                            | 310,270            | 1.6             | 281,178            | 1.4             | 254,518            | 1.3             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1993, 1992, AND 1991

Hawaii

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| TOTAL                               | \$631,020        | 0.6             | \$622,729        | 0.6             | \$697,127        | 0.6             |
| AIRFRAMES AND SPARES                | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| AIRCRAFT ENGINES AND SPARES         | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| OTHER AIRCRAFT EQUIPMENT            | 164              | *               | 0                | 0.0             | 0                | 0.0             |
| MISSILE AND SPACE SYSTEMS           | 6,592            | *               | 6,241            | *               | 6,667            | *               |
| SHIPS                               | 11,615           | 0.1             | 14,621           | 0.2             | 6,771            | 0.1             |
| COMBAT VEHICLES                     | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| NON-COMBAT VEHICLES                 | 0                | 0.0             | 53               | *               | 0                | 0.0             |
| WEAPONS                             | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| AMMUNITION                          | 0                | 0.0             | 0                | 0.0             | 139              | *               |
| ELECTRONICS AND COMMUNICATION EQUIP | 24,888           | 0.2             | 35,863           | 0.2             | 20,751           | 0.1             |
| PETROLEUM                           | 56,939           | 1.9             | 60,981           | 2.4             | 57,295           | 1.8             |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 99               | 0.1             | 116              | 0.1             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 207              | 0.7             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| BUILDING SUPPLIES                   | 559              | 0.8             | 445              | 0.7             | 109              | 0.3             |
| SUBSISTENCE                         | 15,322           | 0.9             | 19,380           | 1.3             | 12,494           | 0.6             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 30               | *               | 0                | 0.0             | 25               | *               |
| CONSTRUCTION                        | 272,165          | 3.2             | 282,607          | 3.6             | 312,601          | 3.7             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 1,091            | 0.3             | 791              | 0.2             | 1,084            | 0.1             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 79               | 0.2             | 26               | 0.1             | 61               | 0.1             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 139              | 0.2             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 21,153           | 0.4             | 24,011           | 0.5             | 24,411           | 0.5             |
| SERVICES                            | 220,423          | 1.1             | 177,612          | 0.9             | 254,257          | 1.3             |

Note: An 'x' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Idaho**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$67,483</b>  | <b>0.1</b>      | <b>\$66,270</b>  | <b>0.1</b>      | <b>\$77,974</b>  | <b>0.1</b>      |
| AIRFRAMES AND SPARES                | 0                | 0.0             | 171              | *               | 82               | *               |
| AIRCRAFT ENGINES AND SPARES         | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| OTHER AIRCRAFT EQUIPMENT            | 786              | *               | 597              | *               | -267             | *               |
| MISSILE AND SPACE SYSTEMS           | 619              | *               | 306              | *               | 751              | *               |
| SHIPS                               | 31               | *               | 813              | *               | 216              | *               |
| COMBAT VEHICLES                     | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| NON-COMBAT VEHICLES                 | 0                | 0.0             | 0                | 0.0             | 30               | *               |
| WEAPONS                             | 0                | 0.0             | 38               | *               | 25               | *               |
| AMMUNITION                          | 0                | 0.0             | 261              | *               | 463              | *               |
| ELECTRONICS AND COMMUNICATION EQUIP | 565              | *               | 5,327            | *               | 108              | *               |
| PETROLEUM                           | 3,388            | 0.1             | 318              | *               | 2,775            | 0.1             |
| OTHER FUELS AND LUBRICANTS          | 3,956            | 2.3             | 2,080            | 2.1             | 1,313            | 1.3             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | -43              | -0.1            |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 3,550            | 0.6             | 1,273            | 0.2             | 2,132            | 0.2             |
| BUILDING SUPPLIES                   | 176              | 0.3             | 143              | 0.2             | 101              | 0.2             |
| SUBSISTENCE                         | 4,361            | 0.3             | 4,522            | 0.3             | 17,318           | 0.8             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 226              | 0.1             | 42               | *               | 0                | 0.0             |
| CONSTRUCTION                        | 35,083           | 0.4             | 25,817           | 0.3             | 28,851           | 0.3             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 0                | 0.0             | 160              | 0.3             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 39               | *               | 105              | *               | 1,371            | 0.2             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                | 0.0             | 26               | 0.1             | 0                | 0.0             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 1,511            | *               | 3,328            | 0.1             | 3,337            | 0.1             |
| SERVICES                            | 13,192           | 0.1             | 21,101           | 0.1             | 19,251           | 0.1             |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Illinois**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| TOTAL                               | \$1,359,423      | 1.2             | \$1,353,549      | 1.2             | \$1,790,834      | 1.4             |
| AIRFRAMES AND SPARES                | 49,337           | 0.3             | 24,103           | 0.1             | 34,539           | 0.2             |
| AIRCRAFT ENGINES AND SPARES         | 14,505           | 0.4             | 18,311           | 0.5             | 17,334           | 0.4             |
| OTHER AIRCRAFT EQUIPMENT            | 41,336           | 1.3             | 21,623           | 0.6             | 44,800           | 1.3             |
| MISSILE AND SPACE SYSTEMS           | 11,363           | 0.1             | 5,038            | *               | 6,218            | *               |
| SHIPS                               | 6,628            | 0.1             | 19,215           | 0.2             | 13,304           | 0.1             |
| COMBAT VEHICLES                     | 11,626           | 0.6             | 12,545           | 0.8             | 22,952           | 0.6             |
| NON-COMBAT VEHICLES                 | 16,544           | 1.3             | 20,321           | 1.1             | 66,697           | 3.4             |
| WEAPONS                             | 5,007            | 0.3             | 30,709           | 1.8             | 8,624            | 0.4             |
| AMMUNITION                          | 90,629           | 3.2             | 78,287           | 2.4             | 130,214          | 3.5             |
| ELECTRONICS AND COMMUNICATION EQUIP | 376,451          | 2.3             | 360,680          | 2.3             | 432,932          | 2.5             |
| PETROLEUM                           | 967              | *               | 3,903            | 0.2             | 9,588            | 0.3             |
| OTHER FUELS AND LUBRICANTS          | 2,606            | 1.5             | 277              | 0.3             | 6,260            | 6.2             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 134              | 0.6             | 62               | 0.2             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 33,243           | 5.3             | 16,870           | 2.3             | 42,004           | 3.3             |
| BUILDING SUPPLIES                   | 864              | 1.3             | 356              | 0.6             | 358              | 0.9             |
| SUBSISTENCE                         | 143,848          | 8.3             | 146,399          | 9.7             | 249,741          | 11.2            |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 74               | 68.9            | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 2,091            | 1.0             | 3,044            | 1.2             | 3,514            | 1.5             |
| CONSTRUCTION                        | 176,194          | 2.0             | 176,305          | 2.2             | 255,664          | 3.0             |
| CONSTRUCTION EQUIPMENT              | 698              | 1.7             | 2,836            | 9.0             | 1,967            | 3.4             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 12,267           | 3.4             | 21,916           | 5.2             | 33,963           | 4.3             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 2,460            | 6.3             | 5,252            | 13.1            | 2,585            | 5.2             |
| MATERIALS HANDLING EQUIPMENT        | 346              | 0.4             | 2,011            | 2.9             | 23,376           | 29.0            |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 112,198          | 2.1             | 143,191          | 2.8             | 125,013          | 2.3             |
| SERVICES                            | 248,216          | 1.3             | 240,150          | 1.2             | 259,125          | 1.3             |

Note: An "x" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Indiana**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$1,761,205</b> | <b>1.5</b>      | <b>\$1,517,307</b> | <b>1.4</b>      | <b>\$2,189,522</b> | <b>1.8</b>      |
| AIRFRAMES AND SPARES                | 14,647             | 0.1             | 16,880             | 0.1             | 28,778             | 0.2             |
| AIRCRAFT ENGINES AND SPARES         | 375,264            | 10.5            | 170,564            | 4.9             | 349,695            | 8.0             |
| OTHER AIRCRAFT EQUIPMENT            | 32,555             | 1.0             | 6,043              | 0.2             | 31,304             | 0.9             |
| MISSILE AND SPACE SYSTEMS           | 1,571              | *               | 10,376             | 0.1             | 27,525             | 0.2             |
| SHIPS                               | 10,303             | 0.1             | 14,112             | 0.2             | 43,637             | 0.5             |
| COMBAT VEHICLES                     | 160,176            | 8.6             | 52,109             | 3.2             | 236,311            | 6.1             |
| NON-COMBAT VEHICLES                 | 315,905            | 24.1            | 455,425            | 25.0            | 391,228            | 19.8            |
| WEAPONS                             | 932                | 0.1             | 4,094              | 0.2             | 2,065              | 0.1             |
| AMMUNITION                          | 40,582             | 1.4             | 44,305             | 1.3             | 73,727             | 2.0             |
| ELECTRONICS AND COMMUNICATION EQUIP | 394,399            | 2.4             | 414,688            | 2.6             | 417,978            | 2.4             |
| PETROLEUM                           | 129,468            | 4.4             | 37,009             | 1.5             | 7,945              | 0.2             |
| OTHER FUELS AND LUBRICANTS          | 2,643              | 1.6             | 986                | 1.0             | 1,118              | 1.1             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 17,063             | 2.7             | 15,038             | 2.1             | 38,460             | 3.0             |
| BUILDING SUPPLIES                   | 0                  | 0.0             | 351                | 0.6             | 131                | 0.3             |
| SUBSISTENCE                         | 18,633             | 1.1             | 15,855             | 1.1             | 38,861             | 1.7             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 1,949              | 0.9             | 1,069              | 0.4             | -257               | -0.1            |
| CONSTRUCTION                        | 55,376             | 0.6             | 46,360             | 0.6             | 42,168             | 0.5             |
| CONSTRUCTION EQUIPMENT              | 5,316              | 12.6            | 696                | 2.2             | 7,138              | 12.4            |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 12,072             | 3.3             | 17,096             | 4.1             | 19,772             | 2.5             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                  | 0.0             | 42                 | 0.1             | 0                  | 0.0             |
| MATERIALS HANDLING EQUIPMENT        | 55                 | 0.1             | 164                | 0.2             | 0                  | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 31,642             | 0.6             | 41,639             | 0.8             | 52,229             | 1.0             |
| SERVICES                            | 140,655            | 0.7             | 152,405            | 0.8             | 379,709            | 2.0             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Iowa**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$363,501</b> | <b>0.3</b>      | <b>\$441,980</b> | <b>0.4</b>      | <b>\$458,455</b> | <b>0.4</b>      |
| AIRFRAMES AND SPARES                | 8,453            | *               | 12,605           | 0.1             | 5,081            | *               |
| AIRCRAFT ENGINES AND SPARES         | 2,415            | 0.1             | 4,240            | 0.1             | 12,307           | 0.3             |
| OTHER AIRCRAFT EQUIPMENT            | 11,372           | 0.4             | 24,330           | 0.7             | 19,368           | 0.5             |
| MISSILE AND SPACE SYSTEMS           | 68,178           | 0.5             | 18,211           | 0.1             | 41,990           | 0.2             |
| SHIPS                               | 2,302            | *               | 9,897            | 0.1             | 5,252            | 0.1             |
| COMBAT VEHICLES                     | 314              | *               | 2,281            | 0.1             | 8,761            | 0.2             |
| NON-COMBAT VEHICLES                 | 3,534            | 0.3             | 2,458            | 0.1             | 29,061           | 1.5             |
| WEAPONS                             | 565              | *               | 12,083           | 0.7             | 5,240            | 0.3             |
| AMMUNITION                          | 35,068           | 1.2             | 70,731           | 2.1             | 62,580           | 1.7             |
| ELECTRONICS AND COMMUNICATION EQUIP | 141,401          | 0.9             | 209,648          | 1.3             | 137,699          | 0.8             |
| PETROLEUM                           | 225              | *               | 613              | *               | 212              | *               |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 0                | 0.0             | 160              | 0.2             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 89               | *               | 4,669            | 0.6             | 44               | *               |
| BUILDING SUPPLIES                   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| SUBSISTENCE                         | 5,359            | 0.3             | 8,748            | 0.6             | 44,874           | 2.0             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 2,109            | 1.0             | 2,533            | 1.0             | 633              | 0.3             |
| CONSTRUCTION                        | 40,762           | 0.5             | 21,771           | 0.3             | 52,282           | 0.6             |
| CONSTRUCTION EQUIPMENT              | 623              | 1.5             | 0                | 0.0             | 149              | 0.3             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 0                | 0.0             | 0                | 0.0             | 613              | 0.1             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                | 0.0             | 0                | 0.0             | 50               | 0.1             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 31,369           | 0.6             | 31,814           | 0.6             | 24,174           | 0.4             |
| SERVICES                            | 9,364            | *               | 5,347            | *               | 7,925            | *               |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Kansas**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | \$658,655        | 0.6             | \$855,130        | 0.8             | \$852,466        | 0.7             |
| AIRFRAMES AND SPARES                | 261,851          | 1.3             | 415,900          | 2.1             | 341,494          | 1.9             |
| AIRCRAFT ENGINES AND SPARES         | 3,929            | 0.1             | 159              | *               | -3,510           | -0.1            |
| OTHER AIRCRAFT EQUIPMENT            | 51,576           | 1.6             | 74,192           | 2.2             | 74,537           | 2.1             |
| MISSILE AND SPACE SYSTEMS           | 3,648            | *               | 10,013           | 0.1             | 20,485           | 0.1             |
| SHIPS                               | 466              | *               | 877              | *               | 215              | *               |
| COMBAT VEHICLES                     | 319              | *               | 3,215            | 0.2             | 2,560            | 0.1             |
| NON-COMBAT VEHICLES                 | 8,273            | 0.6             | 7,886            | 0.4             | 8,268            | 0.4             |
| WEAPONS                             | 3,013            | 0.2             | 124              | *               | 8,037            | 0.4             |
| AMMUNITION                          | 2,971            | 0.1             | 5,376            | 0.2             | 71,385           | 1.9             |
| ELECTRONICS AND COMMUNICATION EQUIP | 68,970           | 0.4             | 55,315           | 0.4             | 55,418           | 0.3             |
| PETROLEUM                           | 391              | *               | -8,467           | -0.3            | 2,318            | 0.1             |
| OTHER FUELS AND LUBRICANTS          | 5,255            | 3.1             | 9,204            | 9.1             | 452              | 0.4             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 47               | 0.2             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 13,739           | 2.2             | 1,034            | 0.1             | 6,468            | 0.5             |
| BUILDING SUPPLIES                   | 28               | *               | 65               | 0.1             | 115              | 0.3             |
| SUBSISTENCE                         | 45,434           | 2.6             | 58,489           | 3.9             | 62,153           | 2.8             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 26               | *               | 395              | 0.2             | 0                | 0.0             |
| CONSTRUCTION                        | 80,065           | 0.9             | 118,071          | 1.5             | 70,330           | 0.8             |
| CONSTRUCTION EQUIPMENT              | 218              | 0.5             | 0                | 0.0             | 38               | 0.1             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 2,824            | 0.8             | 1,765            | 0.4             | 2,657            | 0.3             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 246              | 0.6             | 330              | 0.8             | 398              | 0.3             |
| MATERIALS HANDLING EQUIPMENT        | 30               | *               | 91               | 0.1             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 20,992           | 0.4             | 24,899           | 0.5             | 30,676           | 0.6             |
| SERVICES                            | 84,388           | 0.4             | 76,199           | 0.4             | 57,925           | 0.5             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Kentucky**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$847,091</b> | <b>0.7</b>      | <b>\$437,121</b> | <b>0.4</b>      | <b>\$590,634</b> | <b>0.5</b>      |
| AIRFRAMES AND SPARES                | 6,122            | *               | 8,654            | *               | 7,819            | *               |
| AIRCRAFT ENGINES AND SPARES         | 1,977            | *               | 47               | *               | 193              | *               |
| OTHER AIRCRAFT EQUIPMENT            | 1,390            | *               | 1,797            | 0.1             | 4,051            | 0.1             |
| MISSILE AND SPACE SYSTEMS           | 4,056            | *               | 1,477            | *               | 1,346            | *               |
| SHIPS                               | 1,761            | *               | 2,760            | *               | 4,196            | *               |
| COMBAT VEHICLES                     | 85               | *               | 202              | *               | 604              | *               |
| NON-COMBAT VEHICLES                 | 3,974            | 0.3             | 862              | *               | 4,273            | 0.2             |
| WEAPONS                             | 3,274            | 0.2             | 2,764            | 0.2             | 686              | *               |
| AMMUNITION                          | 1,411            | 0.1             | 3,705            | 0.1             | 1,530            | *               |
| ELECTRONICS AND COMMUNICATION EQUIP | 312,453          | 1.9             | 75,533           | 0.5             | 126,926          | 0.7             |
| PETROLEUM                           | 734              | *               | 1,575            | 0.1             | 3,138            | 0.1             |
| OTHER FUELS AND LUBRICANTS          | 21,787           | 12.8            | 15,273           | 15.1            | 21,406           | 21.3            |
| CONTAINERS AND HANDLING EQUIPMENT   | 28               | 0.1             | 9,260            | 42.5            | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 45,768           | 7.3             | 15,871           | 2.2             | 57,078           | 4.4             |
| BUILDING SUPPLIES                   | 133              | 0.2             | 471              | 0.8             | 488              | 1.2             |
| SUBSISTENCE                         | 23,492           | 1.3             | 17,231           | 1.1             | 8,497            | 0.4             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 8,654            | 4.1             | 1,551            | 0.6             | 324              | 0.1             |
| CONSTRUCTION                        | 135,026          | 1.6             | 130,095          | 1.6             | 174,139          | 2.1             |
| CONSTRUCTION EQUIPMENT              | 1,945            | 4.6             | 2,295            | 7.3             | 1,968            | 3.4             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 1,520            | 0.4             | 1,039            | 0.2             | 7,287            | 0.9             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| MATERIALS HANDLING EQUIPMENT        | 290              | 0.3             | 412              | 0.6             | 233              | 0.3             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 100,389          | 1.9             | 65,809           | 1.3             | 86,011           | 1.6             |
| SERVICES                            | 172,873          | 0.9             | 78,438           | 0.4             | 78,441           | 0.4             |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Louisiana**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$1,554,604</b> | <b>1.4</b>      | <b>\$1,204,074</b> | <b>1.1</b>      | <b>\$1,246,478</b> | <b>1.0</b>      |
| AIRFRAMES AND SPARES                |                    |                 |                    |                 |                    |                 |
| AIRCRAFT ENGINES AND SPARES         | 9,403              | *               | 2,060              | *               | 11,845             | 0.1             |
| OTHER AIRCRAFT EQUIPMENT            | -28                | *               | 14                 | *               | 836                | *               |
| MISSILE AND SPACE SYSTEMS           | 156                | *               | 1,629              | *               | 3,004              | 0.1             |
| SHIPS                               | 2,663              | *               | 11,800             | 0.1             | 16                 | *               |
|                                     | 756,121            | 7.9             | 381,850            | 4.4             | 544,188            | 5.6             |
| COMBAT VEHICLES                     | 46                 | *               | 104                | *               | 217                | *               |
| NON-COMBAT VEHICLES                 | 766                | 0.1             | 510                | *               | 880                | *               |
| WEAPONS                             | 0                  | 0.0             | -1,121             | -0.1            | 2,000              | 0.1             |
| AMMUNITION                          | 71,960             | 2.6             | 74,228             | 2.2             | 49,806             | 1.4             |
| ELECTRONICS AND COMMUNICATION EQUIP | 11,490             | 0.1             | 6,840              | *               | 10,699             | 0.1             |
| PETROLEUM                           | 226,524            | 7.7             | 237,570            | 9.3             | 189,692            | 5.9             |
| OTHER FUELS AND LUBRICANTS          | 149                | 0.1             | 262                | 0.3             | 98                 | 0.1             |
| CONTAINERS AND HANDLING EQUIPMENT   | 381                | 1.7             | 0                  | 0.0             | 0                  | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 1,342              | 0.2             | 182                | *               | 7,595              | 0.6             |
| BUILDING SUPPLIES                   | 328                | 0.5             | 183                | 0.3             | 347                | 0.8             |
| SUBSISTENCE                         | 8,344              | 0.5             | 6,161              | 0.4             | 22,318             | 1.0             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 0                  | 0.0             | 3,332              | 1.3             | 43                 | *               |
| CONSTRUCTION                        | 317,779            | 3.7             | 356,213            | 4.5             | 304,796            | 3.6             |
| CONSTRUCTION EQUIPMENT              | 32                 | 0.1             | 0                  | 0.0             | 0                  | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 607                | 0.2             | 855                | 0.2             | 955                | 0.1             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                  | 0.0             | 0                  | 0.0             | 73                 | 0.1             |
| MATERIALS HANDLING EQUIPMENT        | 239                | 0.3             | 30                 | *               | 0                  | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 48,966             | 0.9             | 43,130             | 0.8             | 37,826             | 0.7             |
| SERVICES                            | 97,334             | 0.5             | 78,240             | 0.4             | 59,244             | 0.3             |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Maine**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | \$1,109,863      | 1.0             | \$1,304,969      | 1.2             | \$1,065,372      | 0.9             |
| AIRFRAMES AND SPARES                | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| AIRCRAFT ENGINES AND SPARES         | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| OTHER AIRCRAFT EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 87               | *               |
| MISSILE AND SPACE SYSTEMS           | 2,780            | *               | -289             | *               | 1,137            | *               |
| SHIPS                               | 997,855          | 10.5            | 1,152,062        | 13.3            | 874,753          | 9.0             |
| COMBAT VEHICLES                     | 0                | 0.0             | 35               | *               | 1,932            | 0.1             |
| NON-COMBAT VEHICLES                 | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| WEAPONS                             | 31,057           | 1.9             | 54,619           | 3.2             | 53,782           | 2.8             |
| AMMUNITION                          | 3,580            | 0.1             | 0                | 0.0             | 0                | 0.0             |
| ELECTRONICS AND COMMUNICATION EQUIP | 504              | *               | 2,517            | *               | 2,180            | *               |
| PETROLEUM                           | 137              | *               | 6,090            | 0.2             | 1,391            | *               |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 1,013            | 0.2             | 1,782            | 0.2             | 6,707            | 0.5             |
| BUILDING SUPPLIES                   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| SUBSISTENCE                         | 3,679            | 0.2             | 3,689            | 0.2             | 2,003            | 0.1             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 68               | *               | 0                | 0.0             | 4,911            | 2.1             |
| CONSTRUCTION                        | 34,258           | 0.4             | 49,898           | 0.6             | 78,079           | 0.9             |
| CONSTRUCTION EQUIPMENT              | 35               | 0.1             | 0                | 0.0             | 47               | 0.1             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 88               | *               | 1,981            | 0.5             | 214              | *               |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                | 0.0             | 0                | 0.0             | 74               | 0.1             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 9,938            | 0.2             | 11,444           | 0.2             | 13,249           | 0.2             |
| SERVICES                            | 24,872           | 0.1             | 21,141           | 0.1             | 24,826           | 0.1             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Maryland**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$3,992,357</b> | <b>3.5</b>      | <b>\$4,050,285</b> | <b>3.6</b>      | <b>\$4,128,541</b> | <b>3.3</b>      |
| AIRFRAMES AND SPARES                | 65,153             | 0.3             | 74,841             | 0.4             | 85,944             | 0.5             |
| AIRCRAFT ENGINES AND SPARES         | 1,885              | 0.1             | 2,642              | 0.1             | 3,256              | 0.1             |
| OTHER AIRCRAFT EQUIPMENT            | 80,222             | 2.8             | 75,432             | 2.2             | 166,332            | 4.7             |
| MISSILE AND SPACE SYSTEMS           | 626,552            | 4.3             | 506,184            | 3.5             | 345,885            | 1.9             |
| SHIPS                               | 242,133            | 2.7             | 373,731            | 4.3             | 143,373            | 1.5             |
| COMBAT VEHICLES                     | 916                | *               | 2,222              | 0.1             | 1,168              | *               |
| NON-COMBAT VEHICLES                 | 204                | *               | 1,410              | 0.1             | 6,323              | 0.3             |
| WEAPONS                             | 43,142             | 2.7             | 122,560            | 7.2             | 32,598             | 1.7             |
| AMMUNITION                          | 6,531              | 0.2             | 15,022             | 0.5             | 20,433             | 0.6             |
| ELECTRONICS AND COMMUNICATION EQUIP | 1,101,216          | 6.7             | 1,232,363          | 7.8             | 1,631,828          | 9.3             |
| PETROLEUM                           | 2,261              | 0.1             | 1,439              | 0.1             | 741                | *               |
| OTHER FUELS AND LUBRICANTS          | 1,194              | 0.7             | 254                | 0.3             | 90                 | 0.1             |
| CONTAINERS AND HANDLING EQUIPMENT   | 487                | 2.2             | 0                  | 0.0             | 62                 | 0.2             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 2,515              | 0.4             | 45,131             | 6.2             | 5,046              | 0.4             |
| BUILDING SUPPLIES                   | 150                | 0.2             | 0                  | 0.0             | 69                 | 0.2             |
| SUBSISTENCE                         | 15,394             | 0.9             | 13,528             | 0.9             | 15,127             | 0.7             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 8,710              | 4.1             | 3,720              | 1.4             | 2,778              | 1.2             |
| CONSTRUCTION EQUIPMENT              | 360,390            | 4.2             | 240,628            | 3.0             | 298,976            | 3.6             |
|                                     | 0                  | 0.0             | 155                | 0.5             | 120                | 0.2             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 3,751              | 1.0             | 4,324              | 1.0             | 10,487             | 1.3             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 6,518              | 16.7            | 2,607              | 6.5             | 5,940              | 11.9            |
| MATERIALS HANDLING EQUIPMENT        | 430                | 0.5             | 3,845              | 5.6             | 1,916              | 2.4             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 262,383            | 4.9             | 217,204            | 4.2             | 291,197            | 5.4             |
| SERVICES                            | 1,132,220          | 5.8             | 1,111,041          | 5.7             | 1,058,852          | 5.5             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Massachusetts**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$5,935,650</b> | <b>5.2</b>      | <b>\$5,686,388</b> | <b>5.1</b>      | <b>\$6,933,473</b> | <b>5.6</b>      |
| AIRFRAMES AND SPARES                | 160,241            | 0.8             | 223,225            | 1.1             | 232,180            | 1.3             |
| AIRCRAFT ENGINES AND SPARES         | 653,910            | 18.3            | 684,859            | 19.5            | 754,250            | 17.2            |
| OTHER AIRCRAFT EQUIPMENT            | 43,802             | 1.4             | 45,873             | 1.4             | 29,927             | 0.8             |
| MISSILE AND SPACE SYSTEMS           | 2,122,628          | 14.7            | 1,653,665          | 11.4            | 2,432,554          | 13.5            |
| SHIPS                               | 295,566            | 3.1             | 388,926            | 4.5             | 467,248            | 4.8             |
| COMBAT VEHICLES                     | 50,975             | 2.7             | 57,725             | 3.5             | 131,414            | 3.4             |
| NON-COMBAT VEHICLES                 | 7,525              | 0.6             | 11,777             | 0.6             | 48,846             | 2.5             |
| WEAPONS                             | 123,588            | 7.7             | 60,685             | 3.6             | 155,332            | 8.0             |
| AMMUNITION                          | 88,929             | 3.2             | 196,237            | 5.9             | 136,325            | 3.7             |
| ELECTRONICS AND COMMUNICATION EQUIP | 842,105            | 5.1             | 902,909            | 5.7             | 1,180,477          | 6.8             |
| PETROLEUM                           | 11,768             | 0.4             | 10,665             | 0.4             | 4,235              | 0.1             |
| OTHER FUELS AND LUBRICANTS          | 250                | 0.1             | 395                | 0.4             | 103                | 0.1             |
| CONTAINERS AND HANDLING EQUIPMENT   | 199                | 0.9             | 202                | 0.9             | 630                | 2.1             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 15,834             | 2.5             | 4,084              | 0.6             | 30,526             | 2.4             |
| BUILDING SUPPLIES                   | 42                 | 0.1             | 57                 | 0.1             | 57                 | 0.1             |
| SUBSISTENCE                         | 17,895             | 1.0             | 20,856             | 1.4             | 14,103             | 0.6             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 9,577              | 4.5             | 13,731             | 5.2             | 8,534              | 3.7             |
| CONSTRUCTION                        | 95,669             | 1.1             | 85,115             | 1.1             | 64,071             | 0.8             |
| CONSTRUCTION EQUIPMENT              | 5,957              | 14.2            | 7,167              | 22.8            | 619                | 1.1             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 14,465             | 4.0             | 11,582             | 2.8             | 27,260             | 3.5             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 266                | 0.7             | 1,045              | 2.6             | 1,211              | 2.4             |
| MATERIALS HANDLING EQUIPMENT        | 0                  | 0.0             | 110                | 0.2             | 0                  | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 148,990            | 2.8             | 122,486            | 2.4             | 127,944            | 2.4             |
| SERVICES                            | 1,225,471          | 6.3             | 1,183,013          | 6.1             | 1,085,627          | 5.6             |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1993, 1992, AND 1991**

**Michigan**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$1,335,902</b> | <b>1.2</b>      | <b>\$1,568,116</b> | <b>1.4</b>      | <b>\$1,336,716</b> | <b>1.1</b>      |
| AIRFRAMES AND SPARES                | 40,735             | 0.2             | 26,203             | 0.1             | 26,171             | 0.1             |
| AIRCRAFT ENGINES AND SPARES         | 49,182             | 1.4             | 71,295             | 2.0             | 54,136             | 1.2             |
| OTHER AIRCRAFT EQUIPMENT            | 31,510             | 1.0             | 18,601             | 0.6             | 37,846             | 1.1             |
| MISSILE AND SPACE SYSTEMS           | 32,354             | 0.2             | 27,730             | 0.2             | 48,548             | 0.3             |
| SHIPS                               | 12,872             | 0.1             | 15,585             | 0.2             | 8,792              | 0.1             |
| COMBAT VEHICLES                     | 437,903            | 23.4            | 771,572            | 46.8            | 492,646            | 12.8            |
| NON-COMBAT VEHICLES                 | 60,009             | 4.6             | 107,278            | 5.9             | 62,441             | 3.2             |
| WEAPONS                             | 48,961             | 3.1             | 29,553             | 1.7             | 52,401             | 2.7             |
| AMMUNITION                          | 7,388              | 0.3             | 2,868              | 0.1             | 9,224              | 0.3             |
| ELECTRONICS AND COMMUNICATION EQUIP | 129,657            | 0.8             | 64,014             | 0.4             | 60,920             | 0.3             |
| PETROLEUM                           | 3,399              | 0.1             | 1,329              | 0.1             | 1,547              | *               |
| OTHER FUELS AND LUBRICANTS          | 0                  | 0.0             | 252                | 0.2             | 924                | 0.9             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                  | 0.0             | 0                  | 0.0             | 50                 | 0.2             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 7,523              | 1.2             | 9,731              | 1.3             | 10,408             | 0.8             |
| BUILDING SUPPLIES                   | -10                | *               | 2,344              | 3.8             | 170                | 0.4             |
| SUBSISTENCE                         | 43,711             | 2.5             | 38,305             | 2.6             | 31,454             | 1.4             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 2,601              | 1.2             | 15,536             | 5.9             | 9,764              | 4.2             |
| CONSTRUCTION                        | 50,812             | 0.6             | 52,969             | 0.7             | 40,015             | 0.5             |
| CONSTRUCTION EQUIPMENT              | 495                | 1.2             | 249                | 0.8             | 1,354              | 2.4             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 12,973             | 3.6             | 5,794              | 1.4             | 26,849             | 3.4             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 155                | 0.4             | 0                  | 0.0             | 0                  | 0.0             |
| MATERIALS HANDLING EQUIPMENT        | 7,796              | 9.3             | 17,028             | 25.0            | 13,856             | 17.2            |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 257,408            | 4.8             | 193,651            | 3.7             | 219,747            | 4.1             |
| SERVICES                            | 98,467             | 0.5             | 96,227             | 0.5             | 127,453            | 0.7             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1993, 1992, AND 1991**

**Minnesota**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$1,497,124</b> | <b>1.3</b>      | <b>\$1,495,591</b> | <b>1.3</b>      | <b>\$1,779,751</b> | <b>1.4</b>      |
| AIRFRAMES AND SPARES                | 15,731             | 0.1             | 11,261             | 0.1             | 25,602             | 0.1             |
| AIRCRAFT ENGINES AND SPARES         | 275                | *               | 1,519              | *               | 3,186              | 0.1             |
| OTHER AIRCRAFT EQUIPMENT            | 58,538             | 1.8             | 57,187             | 1.7             | 58,052             | 1.6             |
| MISSILE AND SPACE SYSTEMS           | 62,177             | 0.4             | 62,185             | 0.4             | 38,585             | 0.2             |
| SHIPS                               | 66,975             | 0.7             | 69,350             | 0.8             | 15,576             | 0.2             |
| COMBAT VEHICLES                     | 714                | *               | 6,052              | 0.4             | 4,601              | 0.1             |
| NON-COMBAT VEHICLES                 | 5,038              | 0.4             | 3,786              | 0.2             | 4,435              | 0.2             |
| WEAPONS                             | 237,157            | 14.8            | 179,889            | 10.6            | 247,908            | 12.7            |
| AMMUNITION                          | 447,979            | 15.9            | 491,824            | 14.8            | 648,310            | 17.6            |
| ELECTRONICS AND COMMUNICATION EQUIP | 342,819            | 2.1             | 345,923            | 2.2             | 401,513            | 2.3             |
| PETROLEUM                           | 34                 | *               | 1,109              | *               | 105                | *               |
| OTHER FUELS AND LUBRICANTS          | 0                  | 0.0             | 193                | 0.2             | 221                | 0.2             |
| CONTAINERS AND HANDLING EQUIPMENT   | 560                | 2.5             | 436                | 2.0             | 282                | 0.9             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 3,559              | 0.6             | 2,038              | 0.3             | 845                | 0.1             |
| BUILDING SUPPLIES                   | 0                  | 0.0             | 62                 | 0.1             | 0                  | 0.0             |
| SUBSISTENCE                         | 88,201             | 5.1             | 77,061             | 5.1             | 136,249            | 6.1             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 5,548              | 2.6             | 1,445              | 0.5             | 1,646              | 0.7             |
| CONSTRUCTION                        | 37,084             | 0.4             | 24,805             | 0.3             | 47,631             | 0.6             |
| CONSTRUCTION EQUIPMENT              | 0                  | 0.0             | 154                | 0.5             | 191                | 0.3             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 1,860              | 0.5             | 2,328              | 0.6             | 8,285              | 1.1             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 3,101              | 8.0             | 3,365              | 8.4             | 3,642              | 7.3             |
| MATERIALS HANDLING EQUIPMENT        | 32                 | *               | 163                | 0.2             | 1,277              | 1.6             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 65,893             | 1.2             | 93,936             | 1.8             | 75,418             | 1.4             |
| SERVICES                            | 53,847             | 0.3             | 59,515             | 0.3             | 56,191             | 0.3             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1993, 1992, AND 1991**

**Mississippi**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$1,575,388</b> | <b>1.4</b>      | <b>\$2,566,969</b> | <b>2.3</b>      | <b>\$1,792,342</b> | <b>1.4</b>      |
| AIRFRAMES AND SPARES                | 68,738             | 0.4             | 117,379            | 0.6             | 78,889             | 0.4             |
| AIRCRAFT ENGINES AND SPARES         | 150                | *               | 758                | *               | 5,604              | 0.1             |
| OTHER AIRCRAFT EQUIPMENT            | 2,591              | 0.1             | 3,734              | 0.1             | 25,553             | 0.7             |
| MISSILE AND SPACE SYSTEMS           | 4,333              | *               | 10,281             | 0.1             | 17,205             | 0.1             |
| SHIPS                               | 866,279            | 9.1             | 1,915,958          | 22.1            | 1,225,136          | 12.7            |
| COMBAT VEHICLES                     | 101                | *               | 104                | *               | 4,336              | 0.1             |
| NON-COMBAT VEHICLES                 | 8,762              | 0.7             | 7,102              | 0.4             | 1,505              | 0.1             |
| WEAPONS                             | 44,640             | 2.8             | 102,857            | 6.1             | 505                | *               |
| AMMUNITION                          | 5,532              | 0.2             | 5,855              | 0.2             | 18,148             | 0.5             |
| ELECTRONICS AND COMMUNICATION EQUIP | 8,901              | 0.1             | 5,909              | *               | 4,793              | *               |
| PETROLEUM                           | 122,689            | 4.2             | 53,363             | 2.1             | 43,101             | 1.3             |
| OTHER FUELS AND LUBRICANTS          | 59                 | *               | 388                | 0.4             | 0                  | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 6,673              | 30.1            | 0                  | 0.0             | 896                | 2.9             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 58,016             | 9.3             | 33,977             | 4.6             | 45,861             | 3.6             |
| BUILDING SUPPLIES                   | 897                | 1.3             | 530                | 0.9             | 1,309              | 3.1             |
| SUBSISTENCE                         | 6,791              | 0.4             | 8,725              | 0.6             | 18,135             | 0.8             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 270                | 0.1             | 182                | 0.1             | 50                 | *               |
| CONSTRUCTION                        | 132,549            | 1.5             | 119,126            | 1.5             | 140,256            | 1.7             |
| CONSTRUCTION EQUIPMENT              | 0                  | 0.0             | 0                  | 0.0             | 153                | 0.3             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 2,227              | 0.6             | 2,988              | 0.7             | 19,488             | 2.5             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 265                | 0.7             | 130                | 0.3             | 178                | 0.4             |
| MATERIALS HANDLING EQUIPMENT        | 139                | 0.2             | 198                | 0.3             | 66                 | 0.1             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 47,838             | 0.9             | 44,397             | 0.9             | 23,378             | 0.4             |
| SERVICES                            | 186,948            | 1.0             | 133,028            | 0.7             | 117,797            | 0.6             |

Note: An \* in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Missouri**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$5,605,883</b> | <b>4.9</b>      | <b>\$3,714,103</b> | <b>3.3</b>      | <b>\$6,298,111</b> | <b>5.1</b>      |
| AIRFRAMES AND SPARES                | 3,998,489          | 20.6            | 2,024,857          | 10.3            | 3,765,158          | 20.6            |
| AIRCRAFT ENGINES AND SPARES         | 90,966             | 2.5             | 51,980             | 1.5             | 84,378             | 1.9             |
| OTHER AIRCRAFT EQUIPMENT            | 204,658            | 6.4             | 123,491            | 3.7             | 122,900            | 3.5             |
| MISSILE AND SPACE SYSTEMS           | 438,593            | 3.0             | 341,354            | 2.4             | 1,059,306          | 5.9             |
| SHIPS                               | 1,826              | *               | 6,077              | 0.1             | 2,703              | *               |
| COMBAT VEHICLES                     | 6,263              | 0.3             | 853                | 0.1             | 3,965              | 0.1             |
| NON-COMBAT VEHICLES                 | 8,058              | 0.6             | 67,914             | 3.7             | 13,879             | 0.7             |
| WEAPONS                             | 8,903              | 0.6             | 6,193              | 0.4             | 11,527             | 0.6             |
| AMMUNITION                          | 137,089            | 4.9             | 216,496            | 6.5             | 289,127            | 7.8             |
| ELECTRONICS AND COMMUNICATION EQUIP | 152,474            | 0.9             | 173,408            | 1.1             | 100,289            | 0.6             |
| PETROLEUM                           | 19,544             | 0.7             | 8,217              | 0.3             | 6,123              | 0.2             |
| OTHER FUELS AND LUBRICANTS          | 157                | 0.1             | 198                | 0.2             | 148                | 0.1             |
| CONTAINERS AND HANDLING EQUIPMENT   | 263                | 1.2             | 4,740              | 21.7            | 0                  | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 1,799              | 0.3             | 159                | *               | 4,704              | 0.4             |
| BUILDING SUPPLIES                   | 1,001              | 1.5             | 179                | 0.3             | 0                  | 0.0             |
| SUBSISTENCE                         | 31,737             | 1.8             | 26,402             | 1.8             | 35,245             | 1.6             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 3,394              | 1.6             | 3,403              | 1.3             | 2,869              | 1.2             |
| CONSTRUCTION                        | 171,741            | 2.0             | 107,370            | 1.3             | 206,490            | 2.5             |
| CONSTRUCTION EQUIPMENT              | 0                  | 0.0             | 0                  | 0.0             | 167                | 0.3             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 10,460             | 2.9             | 10,671             | 2.5             | 27,473             | 3.5             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 629                | 1.6             | 433                | 1.1             | 468                | 0.9             |
| MATERIALS HANDLING EQUIPMENT        | -279               | -0.3            | -64                | -0.1            | 1,563              | 1.9             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 103,766            | 1.9             | 195,092            | 3.8             | 87,305             | 1.6             |
| SERVICES                            | 214,354            | 1.1             | 344,682            | 1.8             | 472,324            | 2.4             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Montana**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | \$79,194         | 0.1             | \$55,069         | *               | \$82,340         | 0.1             |
| AIRFRAMES AND SPARES                | 0                | 0.0             | 0                | 0.0             | -148             | *               |
| AIRCRAFT ENGINES AND SPARES         | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| OTHER AIRCRAFT EQUIPMENT            | 2,940            | 0.1             | 0                | 0.0             | 0                | 0.0             |
| MISSILE AND SPACE SYSTEMS           | 2,717            | *               | 2,664            | *               | 0                | 0.0             |
| SHIPS                               | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| COMBAT VEHICLES                     | 0                | 0.0             | 259              | *               | 0                | 0.0             |
| NON-COMBAT VEHICLES                 | 0                | 0.0             | 0                | 0.0             | 32               | *               |
| WEAPONS                             | 55               | *               | 63               | *               | -922             | *               |
| AMMUNITION                          | 0                | 0.0             | 4,840            | 0.1             | 194              | *               |
| ELECTRONICS AND COMMUNICATION EQUIP | 2,965            | *               | 384              | *               | 5,949            | *               |
| PETROLEUM                           | 23,656           | 0.8             | 10,000           | 0.4             | 7,850            | 0.2             |
| OTHER FUELS AND LUBRICANTS          | 671              | 0.4             | 0                | 0.0             | 0                | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 35               | 0.1             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 200              | *               | 1,119            | 0.2             | 5,282            | 0.4             |
| BUILDING SUPPLIES                   | 64               | 0.1             | 0                | 0.0             | 0                | 0.0             |
| SUBSISTENCE                         | 135              | *               | 56               | *               | 0                | 0.0             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| CONSTRUCTION                        | 21,688           | 0.3             | 16,917           | 0.2             | 38,212           | 0.5             |
| CONSTRUCTION EQUIPMENT              | 54               | 0.1             | 0                | 0.0             | 0                | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 4,298            | 1.2             | 4,035            | 1.0             | 8,947            | 1.1             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 2,606            | *               | 2,584            | *               | 2,012            | *               |
| SERVICES                            | 17,145           | 0.1             | 13,147           | 0.1             | 14,897           | 0.1             |

Note: An "x" in the percent column represents a figure of less than 0.05 percent.

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Nebraska**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL Y 993     |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$302,065</b> | <b>0.3</b>      | <b>\$296,585</b> | <b>0.3</b>      | <b>\$253,020</b> | <b>0.2</b>      |
| AIRFRAMES AND SPARES                | 12,742           | 0.1             | 2,489            | *               | 197              | *               |
| AIRCRAFT ENGINES AND SPARES         | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| OTHER AIRCRAFT EQUIPMENT            | 624              | *               | 356              | *               | 163              | *               |
| MISSILE AND SPACE SYSTEMS           | 13,240           | 0.1             | 1,489            | *               | 2,727            | *               |
| SHIPS                               | 449              | *               | 6,181            | 0.1             | 1,509            | *               |
| COMBAT VEHICLES                     | 63               | *               | 392              | *               | 427              | *               |
| NON-COMBAT VEHICLES                 | 435              | *               | 585              | *               | 842              | *               |
| WEAPONS                             | 312              | *               | 1,937            | 0.1             | 1,858            | 0.1             |
| AMMUNITION                          | 0                | 0.0             | 362              | *               | 340              | *               |
| ELECTRONICS AND COMMUNICATION EQUIP | 80,170           | 0.5             | 76,744           | 0.5             | 86,500           | 0.5             |
| PETROLEUM                           | 720              | *               | 374              | *               | -898             | *               |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 0                | 0.0             | 0                | 0.0             | 165              | *               |
| BUILDING SUPPLIES                   | 35               | 0.1             | 101              | 0.2             | 0                | 0.0             |
| SUBSISTENCE                         | 55,954           | 3.2             | 55,845           | 3.7             | 54,162           | 2.4             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 0                | 0.0             | 0                | 0.0             | 49               | *               |
| CONSTRUCTION                        | 42,116           | 0.5             | 43,908           | 0.6             | 26,002           | 0.3             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 126              | 0.4             | 0                | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 417              | 0.1             | 378              | 0.1             | 738              | 0.1             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | -153             | -0.4            | 707              | 1.8             | 779              | 1.6             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 11,259           | 0.2             | 9,808            | 0.2             | 4,812            | 0.1             |
| SERVICES                            | 83,682           | 0.4             | 94,804           | 0.5             | 72,648           | 0.4             |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1993, 1992, AND 1991**

**Nevada**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$235,849</b> | <b>0.2</b>      | <b>\$243,309</b> | <b>0.2</b>      | <b>\$249,598</b> | <b>0.2</b>      |
| AIRFRAMES AND SPARES                | 2,128            | *               | 116              | *               | 2,734            | *               |
| AIRCRAFT ENGINES AND SPARES         | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| OTHER AIRCRAFT EQUIPMENT            | 972              | *               | 673              | *               | 972              | *               |
| MISSILE AND SPACE SYSTEMS           | 2,019            | *               | 1,055            | *               | 2,313            | *               |
| SHIPS                               | 402              | *               | 365              | *               | 5,374            | 0.1             |
| COMBAT VEHICLES                     | 227              | *               | 99               | *               | 0                | 0.0             |
| NON-COMBAT VEHICLES                 | 199              | *               | 296              | *               | 0                | 0.0             |
| WEAPONS                             | 353              | *               | 2,835            | 0.2             | -23              | *               |
| AMMUNITION                          | 33,436           | 1.2             | 31,789           | 1.0             | 24,849           | 0.7             |
| ELECTRONICS AND COMMUNICATION EQUIP | 17,464           | 0.1             | 17,717           | 0.1             | 12,729           | 0.1             |
| PETROLEUM                           | 2,971            | 0.1             | 45               | *               | 914              | *               |
| OTHER FUELS AND LUBRICANTS          | 182              | 0.1             | 238              | 0.2             | 0                | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 3,560            | 16.0            | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| BUILDING SUPPLIES                   | 0                | 0.0             | 0                | 0.0             | 47               | 0.1             |
| SUBSISTENCE                         | 893              | 0.1             | 931              | 0.1             | 0                | 0.0             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| CONSTRUCTION                        | 59,477           | 0.7             | 61,430           | 0.8             | 87,801           | 1.0             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 0                | 0.0             | 126              | *               | 121              | *               |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 26               | 0.1             | 0                | 0.0             | 29               | 0.1             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 4,972            | 0.1             | 1,422            | *               | 2,684            | *               |
| SERVICES                            | 106,568          | 0.5             | 124,173          | 0.6             | 109,054          | 0.6             |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1993, 1992, AND 1991**

**New Hampshire**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | \$396,064        | 0.3             | \$424,397        | 0.4             | \$427,057        | 0.3             |
| AIRFRAMES AND SPARES                | 2,167            | *               | 5,595            | *               | 10,748           | 0.1             |
| AIRCRAFT ENGINES AND SPARES         | 11,434           | 0.3             | 4,461            | 0.1             | 10,314           | 0.2             |
| OTHER AIRCRAFT EQUIPMENT            | 12,454           | 0.4             | 9,923            | 0.3             | 25,066           | 0.7             |
| MISSILE AND SPACE SYSTEMS           | 14,918           | 0.1             | 17,241           | 0.1             | 31,100           | 0.2             |
| SHIPS                               | 2,400            | *               | 3,407            | *               | 3,121            | *               |
| COMBAT VEHICLES                     | 1,534            | 0.1             | 969              | 0.1             | 1,293            | *               |
| NON-COMBAT VEHICLES                 | 0                | 0.0             | 0                | 0.0             | 285              | *               |
| WEAPONS                             | 511              | *               | 2,390            | 0.1             | 1,078            | 0.1             |
| AMMUNITION                          | 1,353            | *               | 1,956            | 0.1             | 3,679            | 0.1             |
| ELECTRONICS AND COMMUNICATION EQUIP | 227,389          | 1.4             | 277,322          | 1.8             | 249,844          | 1.4             |
| PETROLEUM                           | 261              | *               | 3,423            | 0.1             | 58               | *               |
| OTHER FUELS AND LUBRICANTS          | 6,993            | 4.1             | 8,576            | 8.5             | 2,143            | 2.1             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 1,998            | 0.3             | 551              | 0.1             | 2,267            | 0.2             |
| BUILDING SUPPLIES                   | 0                | 0.0             | 58               | 0.1             | 0                | 0.0             |
| SUBSISTENCE                         | 0                | 0.0             | 111              | *               | 0                | 0.0             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 334              | 0.2             | 45               | *               | 1,514            | 0.6             |
| CONSTRUCTION                        | 39,007           | 0.5             | 18,528           | 0.2             | 3,260            | *               |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 799              | 2.5             | 0                | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 391              | 0.1             | 127              | *               | 1,426            | 0.2             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                | 0.0             | 138              | 0.3             | 473              | 0.9             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 37,689           | 0.7             | 37,581           | 0.7             | 31,852           | 0.6             |
| SERVICES                            | 35,232           | 0.2             | 31,196           | 0.2             | 47,536           | 0.2             |

Note: An "x" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**New Jersey**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$2,600,832</b> | <b>2.3</b>      | <b>\$3,318,777</b> | <b>3.0</b>      | <b>\$3,492,863</b> | <b>2.8</b>      |
| AIRFRAMES AND SPARES                | 19,942             | 0.1             | 21,299             | 0.1             | 20,248             | 0.1             |
| AIRCRAFT ENGINES AND SPARES         | 7,690              | 0.2             | 15,733             | 0.4             | 20,580             | 0.5             |
| OTHER AIRCRAFT EQUIPMENT            | 43,771             | 1.4             | 106,804            | 3.2             | 102,111            | 2.9             |
| MISSILE AND SPACE SYSTEMS           | 561,609            | 3.9             | 837,917            | 5.8             | 858,920            | 4.8             |
| SHIPS                               | 251,160            | 2.6             | 201,019            | 2.3             | 236,217            | 2.4             |
| COMBAT VEHICLES                     | 8,548              | 0.5             | 13,003             | 0.8             | 30,464             | 0.8             |
| NON-COMBAT VEHICLES                 | 5,552              | 0.4             | 3,187              | 0.2             | 7,129              | 0.4             |
| WEAPONS                             | 6,899              | 0.4             | 14,844             | 0.9             | 16,070             | 0.8             |
| AMMUNITION                          | 41,743             | 1.5             | 63,993             | 1.9             | 36,751             | 1.0             |
| ELECTRONICS AND COMMUNICATION EQUIP | 563,383            | 3.4             | 738,615            | 4.7             | 753,470            | 4.3             |
| PETROLEUM                           | 87,163             | 3.0             | 88,890             | 3.5             | 131,964            | 4.1             |
| OTHER FUELS AND LUBRICANTS          | 0                  | 0.0             | 152                | 0.2             | 2,484              | 2.5             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                  | 0.0             | 0                  | 0.0             | -57                | -0.2            |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 37,153             | 6.0             | 39,014             | 5.3             | 82,813             | 6.4             |
| BUILDING SUPPLIES                   | 160                | 0.2             | 203                | 0.3             | 337                | 0.8             |
| SUBSISTENCE                         | 81,244             | 4.7             | 68,870             | 4.6             | 115,718            | 5.2             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 1,268              | 0.6             | 2,818              | 1.1             | 2,780              | 1.2             |
| CONSTRUCTION                        | 154,141            | 1.8             | 286,199            | 3.6             | 145,665            | 1.7             |
| CONSTRUCTION EQUIPMENT              | 174                | 0.4             | 158                | 0.5             | 221                | 0.4             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 49,850             | 13.8            | 62,109             | 14.8            | 102,724            | 13.1            |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 853                | 2.2             | 1,504              | 3.8             | 1,461              | 2.9             |
| MATERIALS HANDLING EQUIPMENT        | 112                | 0.1             | 111                | 0.2             | 1,345              | 1.7             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 116,438            | 2.2             | 68,789             | 1.3             | 157,381            | 2.9             |
| SERVICES                            | 561,979            | 2.9             | 683,547            | 3.5             | 666,067            | 3.4             |

Note: An "r" in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1993, 1992, AND 1991

New Mexico

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| TOTAL                               | \$809,747        | 0.7             | \$728,139        | 0.6             | \$681,643        | 0.5             |
| AIRFRAMES AND SPARES                | 14,839           | 0.1             | 45,839           | 0.2             | 45,975           | 0.3             |
| AIRCRAFT ENGINES AND SPARES         | 79               | *               | 1,040            | *               | 1,217            | *               |
| OTHER AIRCRAFT EQUIPMENT            | 28,068           | 0.9             | 21,140           | 0.6             | 37,225           | 1.1             |
| MISSILE AND SPACE SYSTEMS           | 35,116           | 0.2             | 21,567           | 0.1             | 19,721           | 0.1             |
| SHIPS                               | 93               | *               | 365              | *               | 915              | *               |
| COMBAT VEHICLES                     | 351              | *               | 0                | 0.0             | 661              | *               |
| NON-COMBAT VEHICLES                 | 1,078            | 0.1             | 361              | *               | 0                | 0.0             |
| WEAPONS                             | 75,298           | 4.7             | 79,982           | 4.7             | 62,842           | 3.2             |
| AMMUNITION                          | 1,982            | 0.1             | 1,269            | *               | 4,012            | 0.1             |
| ELECTRONICS AND COMMUNICATION EQUIP | 133,950          | 0.8             | 115,025          | 0.7             | 77,852           | 0.4             |
| PETROLEUM                           | 30,597           | 1.0             | 38,004           | 1.5             | 27,313           | 0.8             |
| OTHER FUELS AND LUBRICANTS          | 606              | 0.4             | 0                | 0.0             | 673              | 0.7             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 29               | 0.1             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 0                | 0.0             | -278             | *               | 278              | *               |
| BUILDING SUPPLIES                   | -125             | -0.2            | 237              | 0.4             | 301              | 0.7             |
| SUBSISTENCE                         | 481              | *               | 1,173            | 0.1             | 465              | *               |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 25               | *               | 368              | 0.1             | 0                | 0.0             |
| CONSTRUCTION                        | 163,054          | 1.9             | 170,933          | 2.1             | 190,477          | 2.3             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 53               | *               | 124              | *               | 1,364            | 0.2             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 93               | 0.2             | 76               | 0.2             | 83               | 0.2             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 65,183           | 1.2             | 17,477           | 0.3             | 17,153           | 0.3             |
| SERVICES                            | 258,928          | 1.3             | 213,438          | 1.1             | 193,087          | 1.0             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**New York**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$4,641,425</b> | <b>4.1</b>      | <b>\$5,429,802</b> | <b>4.8</b>      | <b>\$6,860,402</b> | <b>5.5</b>      |
| AIRFRAMES AND SPARES                | 792,913            | 4.1             | 1,524,462          | 7.8             | 1,402,887          | 7.7             |
| AIRCRAFT ENGINES AND SPARES         | 33,647             | 0.9             | 29,983             | 0.9             | 59,237             | 1.4             |
| OTHER AIRCRAFT EQUIPMENT            | 247,596            | 7.8             | 251,857            | 7.5             | 198,330            | 5.6             |
| MISSILE AND SPACE SYSTEMS           | 126,094            | 0.9             | 156,073            | 1.1             | 499,789            | 2.8             |
| SHIPS                               | 476,753            | 5.0             | 405,476            | 4.7             | 747,673            | 7.7             |
| COMBAT VEHICLES                     | 5,642              | 0.3             | 11,811             | 0.7             | 9,669              | 0.3             |
| NON-COMBAT VEHICLES                 | 22,571             | 1.7             | 10,410             | 0.6             | 4,360              | 0.2             |
| WEAPONS                             | 11,091             | 0.7             | 19,277             | 1.1             | 54,583             | 2.8             |
| AMMUNITION                          | 19,212             | 0.7             | 24,047             | 0.7             | 15,122             | 0.4             |
| ELECTRONICS AND COMMUNICATION EQUIP | 1,766,693          | 10.7            | 1,741,994          | 11.0            | 2,468,674          | 14.1            |
| PETROLEUM                           | 33,552             | 1.1             | 41,573             | 1.6             | 84,472             | 2.6             |
| OTHER FUELS AND LUBRICANTS          | 276                | 0.2             | 237                | 0.2             | 225                | 0.2             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                  | 0.0             | 0                  | 0.0             | 713                | 2.3             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 50,153             | 8.0             | 39,541             | 5.4             | 105,744            | 8.2             |
| BUILDING SUPPLIES                   | 594                | 0.9             | 157                | 0.3             | 101                | 0.2             |
| SUBSISTENCE                         | 212,653            | 12.2            | 167,471            | 11.2            | 70,377             | 3.1             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 33                 | 31.1            | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 5,572              | 2.6             | 9,490              | 3.6             | 3,100              | 1.3             |
| CONSTRUCTION                        | 143,369            | 1.7             | 208,340            | 2.6             | 157,660            | 1.9             |
| CONSTRUCTION EQUIPMENT              | 73                 | 0.2             | 263                | 0.8             | 687                | 1.2             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 20,113             | 5.6             | 20,891             | 5.0             | 42,693             | 5.5             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 2,861              | 7.3             | 4,889              | 12.2            | 5,414              | 10.9            |
| MATERIALS HANDLING EQUIPMENT        | 1,197              | 1.4             | 329                | 0.5             | 778                | 1.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 273,000            | 5.1             | 349,188            | 6.7             | 338,104            | 6.3             |
| SERVICES                            | 395,801            | 2.0             | 412,008            | 2.1             | 590,010            | 3.0             |

Note: An "x" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

### North Carolina

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | \$1,212,483      | 1.1             | \$1,539,838      | 1.4             | \$1,560,584      | 1.3             |
| AIRFRAMES AND SPARES                | 5,173            | *               | 4,480            | *               | 11,060           | 0.1             |
| AIRCRAFT ENGINES AND SPARES         | 6,798            | 0.2             | 6,701            | 0.2             | 9,137            | 0.2             |
| OTHER AIRCRAFT EQUIPMENT            | 13,866           | 0.4             | 12,363           | 0.4             | 19,844           | 0.6             |
| MISSILE AND SPACE SYSTEMS           | 1,905            | *               | 3,685            | *               | 2,827            | *               |
| SHIPS                               | 4,620            | *               | 7,974            | 0.1             | 11,917           | 0.1             |
| COMBAT VEHICLES                     | 1,377            | 0.1             | 12,362           | 0.7             | 5,956            | 0.2             |
| NON-COMBAT VEHICLES                 | 1,817            | 0.1             | 10,268           | 0.6             | 32,355           | 1.6             |
| WEAPONS                             | 523              | *               | 13,417           | 0.8             | 11,196           | 0.6             |
| AMMUNITION                          | 2,436            | 0.1             | 11,846           | 0.4             | 20,665           | 0.6             |
| ELECTRONICS AND COMMUNICATION EQUIP | 431,247          | 2.6             | 658,485          | 4.2             | 554,802          | 3.2             |
| PETROLEUM                           | 5,767            | 0.2             | 2,899            | 0.1             | 4,884            | 0.2             |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 89               | 0.1             | 30               | *               |
| CONTAINERS AND HANDLING EQUIPMENT   | 63               | 0.3             | 0                | 0.0             | 140              | 0.5             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 47,665           | 7.6             | 64,732           | 8.8             | 107,114          | 8.3             |
| BUILDING SUPPLIES                   | 356              | 0.5             | 895              | 1.5             | 1,650            | 3.9             |
| SUBSISTENCE                         | 104,675          | 6.0             | 71,376           | 4.8             | 30,309           | 1.4             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 73               | 12.8            |
| PRODUCTION EQUIPMENT                | 1,306            | 0.6             | 361              | 0.1             | 904              | 0.4             |
| CONSTRUCTION                        | 247,324          | 2.9             | 229,261          | 2.9             | 333,881          | 4.0             |
| CONSTRUCTION EQUIPMENT              | 4,326            | 10.3            | 793              | 2.5             | 261              | 0.5             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 9,833            | 2.7             | 12,657           | 3.0             | 58,893           | 7.5             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                | 0.0             | 0                | 0.0             | 219              | 0.4             |
| MATERIALS HANDLING EQUIPMENT        | 53               | 0.1             | 1,020            | 1.5             | 888              | 1.1             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 61,678           | 1.1             | 95,871           | 1.8             | 95,986           | 1.8             |
| SERVICES                            | 259,675          | 1.3             | 318,304          | 1.6             | 245,593          | 1.3             |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1993, 1992, AND 1991**

**North Dakota**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | \$172,044        | 0.2             | \$146,268        | 0.1             | \$148,658        | 0.1             |
| AIRFRAMES AND SPARES                | 108              | *               | 426              | *               | 324              | *               |
| AIRCRAFT ENGINES AND SPARES         | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| OTHER AIRCRAFT EQUIPMENT            | 6,094            | 0.2             | 6,017            | 0.2             | 1,312            | *               |
| MISSILE AND SPACE SYSTEMS           | 5,962            | *               | 11,992           | 0.1             | 5,456            | *               |
| SHIPS                               | 0                | 0.0             | 150              | *               | 141              | *               |
| COMBAT VEHICLES                     | 3,207            | 0.2             | 0                | 0.0             | 0                | 0.0             |
| NON-COMBAT VEHICLES                 | 32,665           | 2.5             | 31,770           | 1.7             | 32,308           | 1.6             |
| WEAPONS                             | 0                | 0.0             | 41               | *               | -60              | *               |
| AMMUNITION                          | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ELECTRONICS AND COMMUNICATION EQUIP | 2,765            | *               | 4,251            | *               | 539              | *               |
| PETROLEUM                           | 4,559            | 0.2             | 195              | *               | 3,024            | 0.1             |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 107              | 0.1             | 0                | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 5,794            | 0.9             | 806              | 0.1             | 25,096           | 2.0             |
| BUILDING SUPPLIES                   | 99               | 0.1             | 0                | 0.0             | 0                | 0.0             |
| SUBSISTENCE                         | 131              | *               | 254              | *               | 1,090            | *               |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| CONSTRUCTION                        | 60,286           | 0.7             | 51,034           | 0.6             | 51,014           | 0.6             |
| CONSTRUCTION EQUIPMENT              | 256              | 0.6             | 139              | 0.4             | 59               | 0.1             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 67               | *               | 112              | *               | 0                | 0.0             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 42               | 0.1             | 0                | 0.0             | 98               | 0.2             |
| MATERIALS HANDLING EQUIPMENT        | 326              | 0.4             | 0                | 0.0             | -114             | -0.1            |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 17,319           | 0.3             | 10,388           | 0.2             | 2,065            | *               |
| SERVICES                            | 32,364           | 0.2             | 28,587           | 0.1             | 26,306           | 0.1             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Ohio**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$3,445,641</b> | <b>3.0</b>      | <b>\$3,033,025</b> | <b>2.7</b>      | <b>\$4,760,046</b> | <b>3.8</b>      |
| AIRFRAMES AND SPARES                | 172,036            | 0.9             | 120,750            | 0.6             | 90,974             | 0.5             |
| AIRCRAFT ENGINES AND SPARES         | 591,436            | 16.5            | 902,870            | 25.7            | 1,005,990          | 23.0            |
| OTHER AIRCRAFT EQUIPMENT            | 106,469            | 3.3             | 116,078            | 3.5             | 133,446            | 3.8             |
| MISSILE AND SPACE SYSTEMS           | 37,687             | 0.3             | 36,585             | 0.3             | 56,255             | 0.3             |
| SHIPS                               | 37,478             | 0.4             | 78,185             | 0.9             | 34,756             | 0.4             |
| COMBAT VEHICLES                     | 724,072            | 38.7            | 137,520            | 8.3             | 1,092,318          | 28.3            |
| NON-COMBAT VEHICLES                 | 77,625             | 5.9             | 221,405            | 12.1            | 554,300            | 28.1            |
| WEAPONS                             | 11,850             | 0.7             | 28,438             | 1.7             | 174,073            | 8.9             |
| AMMUNITION                          | 133,586            | 4.7             | 21,285             | 0.6             | 228,499            | 6.2             |
| ELECTRONICS AND COMMUNICATION EQUIP | 487,966            | 3.0             | 283,360            | 1.8             | 355,390            | 2.0             |
| PETROLEUM                           | 52,891             | 1.8             | 52,635             | 2.1             | 22,354             | 0.7             |
| OTHER FUELS AND LUBRICANTS          | 21,847             | 12.9            | 5,560              | 5.5             | 12,517             | 12.4            |
| CONTAINERS AND HANDLING EQUIPMENT   | 7,078              | 31.9            | 576                | 2.6             | 343                | 1.1             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 7,847              | 1.3             | 24,194             | 3.3             | 16,892             | 1.3             |
| BUILDING SUPPLIES                   | 769                | 1.1             | 652                | 1.1             | 924                | 2.2             |
| SUBSISTENCE                         | 201,133            | 11.5            | 163,411            | 10.9            | 147,635            | 6.6             |
| TRANSPORTATION EQUIPMENT            | 134                | 19.0            | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 39,861             | 18.9            | 43,749             | 16.6            | 35,623             | 15.3            |
| CONSTRUCTION                        | 181,855            | 2.1             | 146,681            | 1.8             | 131,564            | 1.6             |
| CONSTRUCTION EQUIPMENT              | 994                | 2.4             | 138                | 0.4             | 31                 | 0.1             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 7,981              | 2.2             | 27,408             | 6.5             | 16,663             | 2.1             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 764                | 2.0             | 108                | 0.3             | 133                | 0.3             |
| MATERIALS HANDLING EQUIPMENT        | 2,503              | 3.0             | 1,865              | 2.7             | 225                | 0.3             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 265,983            | 4.9             | 300,831            | 5.8             | 393,880            | 7.3             |
| SERVICES                            | 273,794            | 1.4             | 318,741            | 1.6             | 255,261            | 1.3             |

Note: An \* in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Oklahoma**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$633,792</b> | <b>0.6</b>      | <b>\$758,573</b> | <b>0.7</b>      | <b>\$778,981</b> | <b>0.6</b>      |
| AIRFRAMES AND SPARES                | 85,532           | 0.4             | 104,199          | 0.5             | 95,379           | 0.5             |
| AIRCRAFT ENGINES AND SPARES         | 20,699           | 0.6             | 18,531           | 0.5             | 23,667           | 0.5             |
| OTHER AIRCRAFT EQUIPMENT            | 45,489           | 1.4             | 52,309           | 1.6             | 53,930           | 1.5             |
| MISSILE AND SPACE SYSTEMS           | 9,651            | 0.1             | 10,993           | 0.1             | 7,193            | *               |
| SHIPS                               | 1,346            | *               | 398              | *               | 1,333            | *               |
| COMBAT VEHICLES                     | 15,238           | 0.8             | 10,129           | 0.6             | 1,250            | *               |
| NON-COMBAT VEHICLES                 | 3,520            | 0.3             | 6,432            | 0.4             | 10,754           | 0.5             |
| WEAPONS                             | 800              | 0.1             | 432              | *               | -6,374           | -0.3            |
| AMMUNITION                          | 642              | *               | 8,994            | 0.3             | 250              | *               |
| ELECTRONICS AND COMMUNICATION EQUIP | 33,476           | 0.2             | 25,923           | 0.2             | 41,368           | 0.2             |
| PETROLEUM                           | 36,164           | 1.2             | 52,704           | 2.1             | 181,310          | 5.6             |
| OTHER FUELS AND LUBRICANTS          | 5,881            | 3.5             | 4,923            | 4.9             | 0                | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 29               | 0.1             | 2,487            | 8.2             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | -112             | *               | 367              | 0.1             | -28,802          | -2.2            |
| BUILDING SUPPLIES                   | 0                | 0.0             | 85               | 0.1             | 115              | 0.3             |
| SUBSISTENCE                         | 3,996            | 0.2             | 3,622            | 0.2             | 3,467            | 0.2             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 520              | 0.2             | 1,381            | 0.5             | 556              | 0.2             |
| CONSTRUCTION                        | 132,490          | 1.5             | 223,376          | 2.8             | 163,982          | 1.9             |
| CONSTRUCTION EQUIPMENT              | 113              | 0.3             | 193              | 0.6             | 205              | 0.4             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 1,435            | 0.4             | 817              | 0.2             | 1,863            | 0.2             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 50               | 0.1             | 71               | 0.2             | 112              | 0.2             |
| MATERIALS HANDLING EQUIPMENT        | 298              | 0.4             | 1,876            | 2.7             | 5,138            | 6.4             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 24,835           | 0.5             | 22,212           | 0.4             | 24,656           | 0.5             |
| SERVICES                            | 211,730          | 1.1             | 208,576          | 1.1             | 195,142          | 1.0             |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Oregon**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$161,835</b> | <b>0.1</b>      | <b>\$205,972</b> | <b>0.2</b>      | <b>\$316,759</b> | <b>0.3</b>      |
| AIRFRAMES AND SPARES                | 380              | *               | 0                | 0.0             | 99               | *               |
| AIRCRAFT ENGINES AND SPARES         | 124              | *               | 0                | 0.0             | -138             | *               |
| OTHER AIRCRAFT EQUIPMENT            | 1,870            | 0.1             | 11,497           | 0.3             | 1,230            | *               |
| MISSILE AND SPACE SYSTEMS           | 1,391            | *               | 4,146            | *               | 3,266            | *               |
| SHIPS                               | 8,103            | 0.1             | 13,801           | 0.2             | 22,360           | 0.2             |
| COMBAT VEHICLES                     | 104              | *               | 147              | *               | 0                | 0.0             |
| NON-COMBAT VEHICLES                 | 2,430            | 0.2             | 22,785           | 1.2             | 23,617           | 1.2             |
| WEAPONS                             | 166              | *               | 489              | *               | 432              | *               |
| AMMUNITION                          | 0                | 0.0             | 170              | *               | 325              | *               |
| ELECTRONICS AND COMMUNICATION EQUIP | 20,066           | 0.1             | 23,865           | 0.2             | 37,601           | 0.2             |
| PETROLEUM                           | 3,928            | 0.1             | 1,310            | 0.1             | 1,005            | *               |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 860              | 0.1             | 198              | *               | 259              | *               |
| BUILDING SUPPLIES                   | 4,640            | 6.7             | 3,609            | 5.9             | 1,043            | 2.5             |
| SUBSTANCE                           | 8,562            | 0.5             | 3,848            | 0.3             | 71,725           | 3.2             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 175              | 0.1             | 97               | *               | 208              | 0.1             |
| CONSTRUCTION                        | 49,170           | 0.6             | 49,420           | 0.6             | 76,157           | 0.9             |
| CONSTRUCTION EQUIPMENT              | 401              | 1.0             | 1,352            | 4.3             | 1,782            | 3.1             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 5,600            | 1.5             | 4,393            | 1.0             | 8,517            | 1.1             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 28               | 0.1             | 2                | *               | 183              | 0.4             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | -164             | -0.2            |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 40,930           | 0.8             | 52,331           | 1.0             | 35,440           | 0.7             |
| SERVICES                            | 12,906           | 0.1             | 12,513           | 0.1             | 31,812           | 0.2             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Pennsylvania**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$2,968,231</b> | <b>2.6</b>      | <b>\$3,064,717</b> | <b>2.7</b>      | <b>\$2,948,522</b> | <b>2.4</b>      |
| AIRFRAMES AND SPARES                | 160,858            | 0.8             | 216,420            | 1.1             | 215,704            | 1.2             |
| AIRCRAFT ENGINES AND SPARES         | 26,927             | 0.8             | 29,132             | 0.8             | 17,984             | 0.4             |
| OTHER AIRCRAFT EQUIPMENT            | 474,715            | 14.9            | 663,174            | 19.7            | 404,503            | 11.4            |
| MISSILE AND SPACE SYSTEMS           | 77,877             | 0.5             | 94,418             | 0.7             | 129,906            | 0.7             |
| SHIPS                               | 682,266            | 7.2             | 391,611            | 4.5             | 551,146            | 5.7             |
| COMBAT VEHICLES                     | 7,260              | 0.4             | 61,612             | 3.7             | 105,626            | 2.7             |
| NON-COMBAT VEHICLES                 | 39,429             | 3.0             | 63,410             | 3.5             | 65,954             | 3.3             |
| WEAPONS                             | 66,594             | 4.2             | 100,992            | 6.0             | 102,224            | 5.3             |
| AMMUNITION                          | 102,193            | 3.6             | 113,203            | 3.4             | 83,107             | 2.3             |
| ELECTRONICS AND COMMUNICATION EQUIP | 229,392            | 1.4             | 226,067            | 1.4             | 221,573            | 1.3             |
| PETROLEUM                           | 110,716            | 3.8             | 74,474             | 2.9             | 60,587             | 1.9             |
| OTHER FUELS AND LUBRICANTS          | 13,021             | 7.7             | 8,814              | 8.7             | 5,500              | 5.5             |
| CONTAINERS AND HANDLING EQUIPMENT   | 136                | 0.6             | 164                | 0.8             | 372                | 1.2             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 31,921             | 5.1             | 37,090             | 5.1             | 63,315             | 4.9             |
| BUILDING SUPPLIES                   | 0                  | 0.0             | 301                | 0.5             | 35                 | 0.1             |
| SUBSISTENCE                         | 26,260             | 1.5             | 29,379             | 2.0             | 32,336             | 1.4             |
| TRANSPORTATION EQUIPMENT            | 574                | 81.0            | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 12,174             | 5.8             | 24,896             | 9.5             | 7,288              | 3.1             |
| CONSTRUCTION                        | 151,525            | 1.8             | 210,080            | 2.6             | 164,697            | 2.0             |
| CONSTRUCTION EQUIPMENT              | 6,173              | 14.7            | 763                | 2.4             | 926                | 1.6             |
| MEDICAL & DENTAL SUPPLIES & EQUIP.  | 41,295             | 11.4            | 54,775             | 13.1            | 75,754             | 9.7             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 214                | 0.5             | 769                | 1.9             | -484               | -1.0            |
| MATERIALS HANDLING EQUIPMENT        | 8,432              | 10.0            | 3,308              | 4.8             | 2,249              | 2.8             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 245,232            | 4.5             | 243,065            | 4.7             | 258,212            | 4.8             |
| SERVICES                            | 453,042            | 2.3             | 416,801            | 2.1             | 380,008            | 2.0             |

Note: An "x" in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991

Rhode Island

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| TOTAL                               | \$389,692        | 0.3             | \$454,572        | 0.4             | \$413,225        | 0.3             |
| AIRFRAMES AND SPARES                | 332              | *               | 80               | *               | 643              | *               |
| AIRCRAFT ENGINES AND SPARES         | 990              | *               | 850              | *               | 2,139            | *               |
| OTHER AIRCRAFT EQUIPMENT            | 283              | *               | 641              | *               | 510              | *               |
| MISSILE AND SPACE SYSTEMS           | 423              | *               | 372              | *               | 900              | *               |
| SHIPS                               | 79,954           | 0.8             | 87,501           | 1.0             | 37,462           | 0.4             |
| COMBAT VEHICLES                     | 309              | *               | 327              | *               | 1,495            | *               |
| NON-COMBAT VEHICLES                 | 148              | *               | 217              | *               | 2,016            | 0.1             |
| WEAPONS                             | 1,500            | 0.1             | 8,563            | 0.5             | 2,031            | 0.1             |
| AMMUNITION                          | 5,677            | 0.2             | 10,251           | 0.3             | -254             | *               |
| ELECTRONICS AND COMMUNICATION EQUIP | 108,663          | 0.7             | 145,683          | 0.9             | 157,868          | 0.9             |
| PETROLEUM                           | 379              | *               | 923              | *               | 0                | 0.0             |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 389              | 0.1             | 37,110           | 5.1             | 14,119           | 1.1             |
| BUILDING SUPPLIES                   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| SUBSISTENCE                         | 173              | *               | 65               | *               | 134              | *               |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 93               | *               | 0                | 0.0             | 2,891            | 1.2             |
| CONSTRUCTION                        | 38,596           | 0.4             | 28,162           | 0.4             | 29,125           | 0.3             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 157              | *               | 218              | 0.1             | 1,429            | 0.2             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 36,775           | 0.7             | 29,239           | 0.6             | 68,930           | 1.3             |
| SERVICES                            | 114,850          | 0.6             | 104,369          | 0.5             | 91,787           | 0.5             |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**South Carolina**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$729,551</b> | <b>0.6</b>      | <b>\$756,118</b> | <b>0.7</b>      | <b>\$984,748</b> | <b>0.8</b>      |
| AIRFRAMES AND SPARES                | 66,979           | 0.3             | 27,453           | 0.1             | 35,679           | 0.2             |
| AIRCRAFT ENGINES AND SPARES         | 1,643            | *               | 1,890            | 0.1             | 928              | *               |
| OTHER AIRCRAFT EQUIPMENT            | 1,229            | *               | 970              | *               | 3,269            | 0.1             |
| MISSILE AND SPACE SYSTEMS           | 7,119            | *               | 2,315            | *               | 559              | *               |
| SHIPS                               | 35,373           | 0.4             | 56,667           | 0.7             | 64,591           | 0.7             |
| COMBAT VEHICLES                     | 129              | *               | 1,078            | 0.1             | 155              | *               |
| NON-COMBAT VEHICLES                 | 19,396           | 1.5             | 23,780           | 1.3             | 11,337           | 0.6             |
| WEAPONS                             | 14,668           | 0.9             | 50,360           | 3.0             | 31,169           | 1.6             |
| AMMUNITION                          | 5,128            | 0.2             | 955              | *               | 3,055            | 0.1             |
| ELECTRONICS AND COMMUNICATION EQUIP | 22,678           | 0.1             | 14,228           | 0.1             | 14,030           | 0.1             |
| PETROLEUM                           | 3,342            | 0.1             | 4,340            | 0.2             | 1,458            | *               |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 145              | 0.1             | 220              | 0.2             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 9,080            | 1.5             | 11,079           | 1.5             | 13,689           | 1.1             |
| BUILDING SUPPLIES                   | 270              | 0.4             | 260              | 0.4             | 1,055            | 2.5             |
| SUBSISTENCE                         | 9,091            | 0.5             | 16,127           | 1.1             | 269,719          | 12.0            |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 1,283            | 0.6             | 2,477            | 0.9             | 4,073            | 1.7             |
| CONSTRUCTION                        | 267,230          | 3.1             | 163,392          | 2.1             | 247,484          | 2.9             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 43               | 0.1             | 74               | 0.1             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 3,787            | 1.0             | 5,950            | 1.4             | 2,478            | 0.3             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                | 0.0             | 0                | 0.0             | 62               | 0.1             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | -38              | -0.1            | 679              | 0.8             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 31,030           | 0.6             | 156,243          | 3.0             | 98,561           | 1.8             |
| SERVICES                            | 230,097          | 1.2             | 216,398          | 1.1             | 180,424          | 0.9             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**South Dakota**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | \$96,105         | 0.1             | \$82,769         | 0.1             | \$124,947        | 0.1             |
| AIRFRAMES AND SPARES                | 0                | 0.0             | 179              | *               | 0                | 0.0             |
| AIRCRAFT ENGINES AND SPARES         | 0                | 0.0             | 0                | 0.0             | 2,609            | 0.1             |
| OTHER AIRCRAFT EQUIPMENT            | 281              | *               | 0                | 0.0             | 0                | 0.0             |
| MISSILE AND SPACE SYSTEMS           | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| SHIPS                               | 31               | *               | 86               | *               | 0                | 0.0             |
| COMBAT VEHICLES                     | 89               | *               | 0                | 0.0             | 0                | 0.0             |
| NON-COMBAT VEHICLES                 | 0                | 0.0             | 538              | *               | 363              | *               |
| WEAPONS                             | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| AMMUNITION                          | 0                | 0.0             | 636              | *               | 41               | *               |
| ELECTRONICS AND COMMUNICATION EQUIP | 8,450            | 0.1             | 8,871            | 0.1             | 17,704           | 0.1             |
| PETROLEUM                           | 18,365           | 0.6             | 454              | *               | 4,379            | 0.1             |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 10,445           | 1.7             | 207              | *               | 34,819           | 2.7             |
| BUILDING SUPPLIES                   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| SUBSISTENCE                         | 5,586            | 0.3             | 4,514            | 0.3             | 3,414            | 0.2             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 0                | 0.0             | 1,367            | 0.5             | 0                | 0.0             |
| CONSTRUCTION                        | 25,547           | 0.3             | 40,653           | 0.5             | 37,709           | 0.4             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 48               | 0.2             | 0                | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 523              | 0.1             | 485              | 0.1             | 160              | *               |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                | 0.0             | 0                | 0.0             | 102              | 0.2             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 4,776            | 0.1             | 3,882            | 0.1             | -48              | *               |
| SERVICES                            | 22,010           | 0.1             | 20,852           | 0.1             | 23,695           | 0.1             |

Note: An "r" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Tennessee**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | \$937,325        | 0.8             | \$1,262,111      | 1.1             | \$2,058,601      | 1.7             |
| AIRFRAMES AND SPARES                | 7,087            | *               | 3,091            | *               | 6,731            | *               |
| AIRCRAFT ENGINES AND SPARES         | 177              | *               | 120              | *               | -37              | *               |
| OTHER AIRCRAFT EQUIPMENT            | 5,290            | 0.2             | 5,572            | 0.2             | 3,786            | 0.1             |
| MISSILE AND SPACE SYSTEMS           | 85,005           | 0.6             | 75,282           | 0.5             | 290,188          | 1.6             |
| SHIPS                               | 1,328            | *               | 1,800            | *               | 3,111            | *               |
| COMBAT VEHICLES                     | 1,061            | 0.1             | 1,327            | 0.1             | 809              | *               |
| NON-COMBAT VEHICLES                 | 6,894            | 0.5             | 10,244           | 0.6             | 8,936            | 0.5             |
| WEAPONS                             | 12,432           | 0.8             | 8,477            | 0.5             | 7,166            | 0.4             |
| AMMUNITION                          | 142,304          | 5.1             | 295,788          | 8.9             | 231,542          | 6.3             |
| ELECTRONICS AND COMMUNICATION EQUIP | 5,337            | *               | 8,469            | 0.1             | 5,241            | *               |
| PETROLEUM                           | 2,685            | 0.1             | 5,419            | 0.2             | 1,745            | 0.1             |
| OTHER FUELS AND LUBRICANTS          | 816              | 0.5             | 0                | 0.0             | 196              | 0.2             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 43,200           | 6.9             | 104,530          | 14.3            | 129,870          | 10.1            |
| BUILDING SUPPLIES                   | 35               | 0.1             | 45               | 0.1             | 875              | 2.1             |
| SUBSISTENCE                         | 6,375            | 0.4             | 7,914            | 0.5             | 100,962          | 4.5             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 6,048            | 2.9             | 1,619            | 0.6             | 3,929            | 1.7             |
| CONSTRUCTION                        | 61,649           | 0.7             | 143,436          | 1.8             | 95,468           | 1.1             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 0                | 0.0             | 219              | 0.4             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 3,475            | 1.0             | 1,108            | 0.3             | 4,550            | 0.6             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                | 0.0             | 46               | 0.1             | 79               | 0.2             |
| MATERIALS HANDLING EQUIPMENT        | 5,499            | 6.5             | 14,000           | 20.5            | 10,773           | 13.4            |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 38,133           | 0.7             | 44,632           | 0.9             | 44,538           | 0.8             |
| SERVICES                            | 502,494          | 2.6             | 529,193          | 2.7             | 1,107,924        | 5.7             |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Texas**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991    |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|---------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE               | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$9,010,271</b> | <b>7.9</b>      | <b>\$8,671,793</b> | <b>7.7</b>      | <b>\$10,225,414</b> | <b>8.2</b>      |
| AIRFRAMES AND SPARES                | 3,220,452          | 16.6            | 2,765,666          | 14.1            | 3,979,923           | 21.7            |
| AIRCRAFT ENGINES AND SPARES         | 19,749             | 0.6             | 28,140             | 0.8             | 38,076              | 0.9             |
| OTHER AIRCRAFT EQUIPMENT            | 181,556            | 5.7             | 214,248            | 6.4             | 285,679             | 8.1             |
| MISSILE AND SPACE SYSTEMS           | 943,743            | 6.5             | 1,197,436          | 8.3             | 1,611,654           | 9.0             |
| SHIPS                               | 24,958             | 0.3             | 33,058             | 0.4             | 32,673              | 0.3             |
| COMBAT VEHICLES                     | 18,347             | 1.0             | 96,211             | 5.8             | 10,346              | 0.3             |
| NON-COMBAT VEHICLES                 | 207,648            | 15.9            | 270,590            | 14.8            | 42,104              | 2.1             |
| WEAPONS                             | 43,332             | 2.7             | 45,201             | 2.7             | 44,099              | 2.3             |
| AMMUNITION                          | 676,592            | 24.0            | 390,224            | 11.8            | 310,336             | 8.4             |
| ELECTRONICS AND COMMUNICATION EQUIP | 840,801            | 5.1             | 795,029            | 5.0             | 942,722             | 5.4             |
| PETROLEUM                           | 809,822            | 27.6            | 946,082            | 37.2            | 1,071,011           | 33.1            |
| OTHER FUELS AND LUBRICANTS          | 29,748             | 17.5            | 17,727             | 17.6            | 16,810              | 16.7            |
| CONTAINERS AND HANDLING EQUIPMENT   | 12,129             | 0.6             | 0                  | 0.0             | 4,392               | 14.5            |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 12,322             | 2.0             | 5,349              | 0.7             | 19,891              | 1.5             |
| BUILDING SUPPLIES                   | 1,174              | 1.7             | 1,578              | 2.6             | 418                 | 1.0             |
| SUBSISTENCE                         | 141,699            | 8.1             | 105,144            | 7.0             | 194,312             | 8.7             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                   | 0.0             |
| PRODUCTION EQUIPMENT                | 23,698             | 11.2            | 19,825             | 7.5             | 25,656              | 11.0            |
| CONSTRUCTION                        | 643,867            | 7.5             | 680,462            | 8.6             | 520,836             | 6.2             |
| CONSTRUCTION EQUIPMENT              | 412                | 1.0             | 542                | 1.7             | 3,395               | 5.9             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 14,143             | 3.9             | 11,595             | 2.8             | 31,856              | 4.1             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 666                | 1.7             | 169                | 0.4             | 375                 | 0.8             |
| MATERIALS HANDLING EQUIPMENT        | 2,929              | 3.5             | 119                | 0.2             | -4,157              | -5.2            |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 352,022            | 6.5             | 297,402            | 5.7             | 315,656             | 5.8             |
| SERVICES                            | 800,461            | 4.1             | 749,995            | 3.8             | 727,351             | 3.8             |

Note: An "x" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Utah**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$542,372</b> | <b>0.5</b>      | <b>\$615,900</b> | <b>0.5</b>      | <b>\$801,672</b> | <b>0.6</b>      |
| AIRFRAMES AND SPARES                | 3,973            | *               | 5,757            | *               | 17,367           | 0.1             |
| AIRCRAFT ENGINES AND SPARES         | 1,850            | 0.1             | 2,665            | 0.1             | 3,924            | 0.1             |
| OTHER AIRCRAFT EQUIPMENT            | 10,628           | 0.3             | 9,728            | 0.3             | 15,387           | 0.4             |
| MISSILE AND SPACE SYSTEMS           | 97,610           | 0.7             | 82,523           | 0.6             | 263,637          | 1.5             |
| SHIPS                               | 766              | *               | 2,193            | *               | 1,448            | *               |
| COMBAT VEHICLES                     | 3                | *               | 330              | *               | 529              | *               |
| NON-COMBAT VEHICLES                 | 34               | *               | 459              | *               | 434              | *               |
| WEAPONS                             | 1,216            | 0.1             | -553             | *               | 3,840            | 0.2             |
| AMMUNITION                          | 4,418            | 0.2             | 10,120           | 0.3             | 19,328           | 0.5             |
| ELECTRONICS AND COMMUNICATION EQUIP | 43,884           | 0.3             | 50,467           | 0.3             | 45,499           | 0.3             |
| PETROLEUM                           | 41,727           | 1.4             | 108,635          | 4.3             | 107,354          | 3.3             |
| OTHER FUELS AND LUBRICANTS          | 6,922            | 4.1             | 3,399            | 3.4             | 6,563            | 6.5             |
| CONTAINERS AND HANDLING EQUIPMENT   | 64               | 0.3             | 0                | 0.0             | 739              | 2.4             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | -1,088           | -0.2            | 0                | 0.0             | 3,305            | 0.3             |
| BUILDING SUPPLIES                   | 1,999            | 0.1             | 118              | 0.2             | 837              | 2.0             |
| SUBSISTENCE                         | 3,721            | 0.2             | 2,830            | 0.2             | 1,902            | 0.1             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 0                | 0.0             | 566              | 0.2             | 2,078            | 0.9             |
| CONSTRUCTION                        | 105,847          | 1.2             | 87,546           | 1.1             | 61,300           | 0.7             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 1,756            | 0.5             | 2,060            | 0.5             | 4,269            | 0.5             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 343              | 0.9             | 542              | 1.4             | 323              | 0.6             |
| MATERIALS HANDLING EQUIPMENT        | 7,728            | 9.2             | 742              | 1.1             | 198              | 0.2             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 19,497           | 0.4             | 20,099           | 0.4             | 28,893           | 0.5             |
| SERVICES                            | 191,376          | 1.0             | 225,674          | 1.2             | 212,518          | 1.1             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Vermont**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | \$62,735         | 0.1             | \$63,026         | 0.1             | \$71,362         | 0.1             |
| AIRFRAMES AND SPARES                | 5,222            | *               | 6,479            | *               | 2,484            | *               |
| AIRCRAFT ENGINES AND SPARES         | 0                | 0.0             | 215              | *               | 2,729            | 0.1             |
| OTHER AIRCRAFT EQUIPMENT            | 28,698           | 0.9             | 14,612           | 0.4             | 14,856           | 0.4             |
| MISSILE AND SPACE SYSTEMS           | 112              | *               | 2,589            | *               | 498              | *               |
| SHIPS                               | 1,045            | *               | 2,273            | *               | 3,400            | *               |
| COMBAT VEHICLES                     | 9,249            | 0.5             | 9,154            | 0.6             | 3,061            | 0.1             |
| NON-COMBAT VEHICLES                 | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| WEAPONS                             | 5,784            | 0.4             | 17,350           | 1.0             | 27,282           | 1.4             |
| AMMUNITION                          | 3,066            | 0.1             | 1,636            | *               | 812              | *               |
| ELECTRONICS AND COMMUNICATION EQUIP | 2,906            | *               | 2,279            | *               | 6,444            | *               |
| PETROLEUM                           | 77               | *               | 118              | *               | 0                | 0.0             |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 0                | 0.0             | 150              | *               | 1,441            | 0.1             |
| BUILDING SUPPLIES                   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| SUBSISTENCE                         | 123              | *               | 183              | *               | 45               | *               |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 0                | 0.0             | 227              | 0.1             | 340              | 0.1             |
| CONSTRUCTION                        | 1,449            | *               | 2,582            | *               | 591              | *               |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 0                | 0.0             | 0                | 0.0             | 827              | 0.1             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 1,622            | *               | 2,276            | *               | 1,904            | *               |
| SERVICES                            | 3,382            | *               | 2,902            | *               | 4,648            | *               |

Note: An "x" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Virginia**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993   |                 | FISCAL YEAR 1992   |                 | FISCAL YEAR 1991   |                 |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
|                                     | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. | VALUE              | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$7,482,749</b> | <b>6.6</b>      | <b>\$6,570,793</b> | <b>5.9</b>      | <b>\$6,780,702</b> | <b>5.5</b>      |
| AIRFRAMES AND SPARES                | 31,151             | 0.2             | 24,298             | 0.1             | 22,027             | 0.1             |
| AIRCRAFT ENGINES AND SPARES         | 7,282              | 0.2             | 7,229              | 0.2             | 8,353              | 0.2             |
| OTHER AIRCRAFT EQUIPMENT            | 67,543             | 2.1             | 85,874             | 2.6             | 81,531             | 2.3             |
| MISSILE AND SPACE SYSTEMS           | 109,729            | 0.8             | 115,375            | 0.8             | 142,141            | 0.8             |
| SHIPS                               | 1,451,341          | 15.2            | 1,118,442          | 12.9            | 1,006,313          | 10.4            |
| COMBAT VEHICLES                     | 18,528             | 1.0             | 23,041             | 1.4             | 15,676             | 0.4             |
| NON-COMBAT VEHICLES                 | 3,963              | 0.3             | 1,533              | 0.1             | 15,062             | 0.8             |
| WEAPONS                             | 20,943             | 1.3             | 93,981             | 5.5             | 58,200             | 3.0             |
| AMMUNITION                          | 96,560             | 3.4             | 97,147             | 2.9             | 142,080            | 3.9             |
| ELECTRONICS AND COMMUNICATION EQUIP | 1,451,060          | 8.8             | 1,244,283          | 7.9             | 1,336,789          | 7.7             |
| PETROLEUM                           | 5,319              | 0.2             | 7,112              | 0.3             | 3,211              | 0.1             |
| OTHER FUELS AND LUBRICANTS          | 7,249              | 4.3             | 8,243              | 8.2             | 5,066              | 5.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                  | 0.0             | 0                  | 0.0             | 26                 | 0.1             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 16,599             | 2.7             | 18,942             | 2.6             | 37,333             | 2.9             |
| BUILDING SUPPLIES                   | 1,826              | 2.7             | 10,104             | 16.4            | 19,131             | 45.5            |
| SUBSISTENCE                         | 25,290             | 1.5             | 25,750             | 1.7             | 45,216             | 2.0             |
| TRANSPORTATION EQUIPMENT            | 0                  | 0.0             | 0                  | 0.0             | 0                  | 0.0             |
| PRODUCTION EQUIPMENT                | 2,838              | 1.3             | 14,730             | 5.6             | 37,126             | 15.9            |
| CONSTRUCTION                        | 594,179            | 6.9             | 478,407            | 6.0             | 553,662            | 6.6             |
| CONSTRUCTION EQUIPMENT              | 0                  | 0.0             | 312                | 1.0             | 1                  | *               |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 3,423              | 0.9             | 1,639              | 0.4             | 4,507              | 0.6             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 5,271              | 13.5            | 2,566              | 6.4             | 7,796              | 15.6            |
| MATERIALS HANDLING EQUIPMENT        | 379                | 0.4             | 459                | 0.7             | 2,917              | 3.6             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 574,385            | 10.7            | 418,531            | 8.1             | 440,822            | 8.2             |
| SERVICES                            | 2,987,891          | 15.2            | 2,772,795          | 14.2            | 2,795,716          | 14.4            |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991

Washington

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| TOTAL                               | \$1,890,677      | 1.7             | \$2,217,130      | 2.0             | \$1,759,657      | 1.4             |
| AIRFRAMES AND SPARES                | 98,156           | 0.5             | 804,124          | 4.1             | 186,914          | 1.0             |
| AIRCRAFT ENGINES AND SPARES         | 825              | *               | 383              | *               | 574              | *               |
| OTHER AIRCRAFT EQUIPMENT            | 23,334           | 0.7             | 40,204           | 1.2             | 36,080           | 1.0             |
| MISSILE AND SPACE SYSTEMS           | 158,768          | 1.1             | 189,286          | 1.3             | 337,035          | 1.9             |
| SHIPS                               | 38,062           | 0.4             | 56,896           | 0.7             | 67,077           | 0.7             |
| COMBAT VEHICLES                     | 3,405            | 0.2             | 7,841            | 0.5             | 118              | *               |
| NON-COMBAT VEHICLES                 | 1,396            | 0.1             | 2,111            | 0.1             | 84               | *               |
| WEAPONS                             | 9,406            | 0.6             | 23,348           | 1.4             | 40,238           | 2.1             |
| AMMUNITION                          | 4,567            | 0.2             | 3,395            | 0.1             | 2,921            | 0.1             |
| ELECTRONICS AND COMMUNICATION EQUIP | 651,230          | 4.0             | 241,656          | 1.5             | -85,511          | -0.5            |
| PETROLEUM                           | 175,075          | 6.0             | 242,746          | 9.5             | 470,458          | 14.5            |
| OTHER FUELS AND LUBRICANTS          | 51               | *               | 0                | 0.0             | 42               | *               |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 29               | 0.1             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 1,990            | 0.3             | 2,493            | 0.3             | 3,804            | 0.3             |
| BUILDING SUPPLIES                   | 1,494            | 2.2             | 1,358            | 2.2             | 1,871            | 4.5             |
| SUBSISTENCE                         | 35,257           | 2.0             | 28,472           | 1.9             | 21,100           | 0.9             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 498              | 87.2            |
| PRODUCTION EQUIPMENT                | 7,571            | 3.6             | 5,375            | 2.0             | 5,591            | 2.4             |
| CONSTRUCTION                        | 305,376          | 3.5             | 201,976          | 2.5             | 280,342          | 3.3             |
| CONSTRUCTION EQUIPMENT              | 399              | 0.9             | 243              | 0.8             | 451              | 0.8             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 4,658            | 1.3             | 1,594            | 0.4             | 8,057            | 1.0             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 35               | 0.1             | 0                | 0.0             | 39               | 0.1             |
| MATERIALS HANDLING EQUIPMENT        | 20,230           | 24.0            | 74               | 0.1             | 626              | 0.8             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 93,313           | 1.7             | 56,701           | 1.1             | 68,846           | 1.3             |
| SERVICES                            | 256,083          | 1.3             | 306,855          | 1.6             | 312,373          | 1.6             |

Note: An \* in the percent column represents a figure of less than 0.05 percent.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**West Virginia**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | \$132,192        | 0.1             | \$83,281         | 0.1             | \$152,433        | 0.1             |
| AIRFRAMES AND SPARES                | 0                | 0.0             | 1,200            | *               | 8,400            | *               |
| AIRCRAFT ENGINES AND SPARES         | 0                | 0.0             | 72               | *               | 52               | *               |
| OTHER AIRCRAFT EQUIPMENT            | 7,601            | 0.2             | 3,201            | 0.1             | 1,480            | *               |
| MISSILE AND SPACE SYSTEMS           | 3,359            | *               | 6,791            | *               | 3,078            | *               |
| SHIPS                               | 2,609            | *               | -4,158           | *               | 1,402            | *               |
| COMBAT VEHICLES                     | -160             | *               | 274              | *               | 0                | 0.0             |
| NON-COMBAT VEHICLES                 | 36               | *               | 313              | *               | 238              | *               |
| WEAPONS                             | 40               | *               | 0                | 0.0             | 0                | 0.0             |
| AMMUNITION                          | 5,488            | 0.2             | 0                | 0.0             | 628              | *               |
| ELECTRONICS AND COMMUNICATION EQUIP | 876              | *               | 921              | *               | 548              | *               |
| PETROLEUM                           | 1,036            | *               | 100              | *               | -41,645          | -1.3            |
| OTHER FUELS AND LUBRICANTS          | 7,031            | 4.1             | 6,701            | 6.6             | 1,493            | 1.5             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 11,786           | 1.9             | -3,375           | -0.5            | 25,922           | 2.0             |
| BUILDING SUPPLIES                   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| SUBSISTENCE                         | 631              | *               | 1,542            | 0.1             | 342              | *               |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 0                | 0.0             | 0                | 0.0             | -579             | -0.2            |
| CONSTRUCTION                        | 71,696           | 0.8             | 51,107           | 0.6             | 106,546          | 1.3             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 308              | 1.0             | 580              | 1.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 71               | *               | 46               | *               | 2,359            | 0.3             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 32               | 0.1             | 32               | 0.1             | 0                | 0.0             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 9,006            | 0.2             | 8,220            | 0.2             | 23,432           | 0.4             |
| SERVICES                            | 11,054           | 0.1             | 9,986            | 0.1             | 18,157           | 0.1             |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1993, 1992, AND 1991**

**Wisconsin**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$845,487</b> | <b>0.7</b>      | <b>\$893,463</b> | <b>0.8</b>      | <b>\$967,548</b> | <b>0.8</b>      |
| AIRFRAMES AND SPARES                |                  | *               |                  | 0.1             | 7,106            | *               |
| AIRCRAFT ENGINES AND SPARES         | 4,680            | *               | 9,858            | *               | 381              | *               |
| OTHER AIRCRAFT EQUIPMENT            | 587              | *               | 440              | *               | 14,239           | 0.4             |
| MISSILE AND SPACE SYSTEMS           | 8,259            | 0.3             | 14,220           | 0.4             | 1,327            | *               |
| SHIPS                               | 2,172            | *               | 1,297            | *               | 15,762           | 0.2             |
|                                     | 60,550           | 0.6             | 35,554           | 0.4             |                  |                 |
| COMBAT VEHICLES                     | 939              | 0.1             | 3,832            | 0.2             | 24,076           | 0.6             |
| NON-COMBAT VEHICLES                 | 365,708          | 27.9            | 376,641          | 20.7            | 421,553          | 21.4            |
| WEAPONS                             | 5,435            | 0.3             | 7,821            | 0.5             | 14,687           | 0.8             |
| AMMUNITION                          | 26,949           | 1.0             | 104,568          | 3.2             | 54,077           | 1.5             |
| ELECTRONICS AND COMMUNICATION EQUIP | 20,749           | 0.1             | 20,393           | 0.1             | 24,469           | 0.1             |
| PETROLEUM                           | 1,193            | *               | 1,870            | 0.1             | 1,345            | *               |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 42               | 0.1             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 9,659            | 1.5             | 2,403            | 0.3             | 36,808           | 2.9             |
| BUILDING SUPPLIES                   | 352              | 0.5             | 318              | 0.5             | 170              | 0.4             |
| SUBSISTENCE                         | 36,851           | 2.1             | 30,076           | 2.0             | 24,812           | 1.1             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 8,924            | 4.2             | 27,548           | 10.5            | 9,665            | 4.1             |
| CONSTRUCTION                        | 59,286           | 0.7             | 68,592           | 0.9             | 40,597           | 0.5             |
| CONSTRUCTION EQUIPMENT              | 1,215            | 2.9             | 4,256            | 13.5            | 33,626           | 58.5            |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 30,522           | 8.4             | 25,549           | 6.1             | 47,094           | 6.0             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | -96              | -0.2            | 175              | 0.4             | 709              | 1.4             |
| MATERIALS HANDLING EQUIPMENT        | 13,590           | 16.1            | 3,638            | 5.3             | 161              | 0.2             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 142,382          | 2.6             | 127,263          | 2.5             | 168,376          | 3.1             |
| SERVICES                            | 45,581           | 0.2             | 27,152           | 0.1             | 26,466           | 0.1             |

Note: An "r" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1993, 1992, AND 1991**

**Wyoming**

(Amounts in Thousands)

| PROCUREMENT PROGRAM                 | FISCAL YEAR 1993 |                 | FISCAL YEAR 1992 |                 | FISCAL YEAR 1991 |                 |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                     | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. | VALUE            | PERCENT OF U.S. |
| <b>TOTAL</b>                        | <b>\$57,805</b>  | <b>0.1</b>      | <b>\$61,345</b>  | <b>0.1</b>      | <b>\$63,322</b>  | <b>0.1</b>      |
| AIRFRAMES AND SPARES                | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| AIRCRAFT ENGINES AND SPARES         | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| OTHER AIRCRAFT EQUIPMENT            | 82               | *               | 0                | 0.0             | 0                | 0.0             |
| MISSILE AND SPACE SYSTEMS           | 54               | *               | 0                | 0.0             | 0                | 0.0             |
| SHIPS                               | 86               | *               | 0                | 0.0             | 632              | *               |
| COMBAT VEHICLES                     | 0                | 0.0             | 0                | 0.0             | 40               | *               |
| NON-COMBAT VEHICLES                 | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| WEAPONS                             | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| AMMUNITION                          | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ELECTRONICS AND COMMUNICATION EQUIP | 133              | *               | 170              | *               | 210              | *               |
| PETROLEUM                           | 21,717           | 0.7             | 31,268           | 1.2             | 34,064           | 1.1             |
| OTHER FUELS AND LUBRICANTS          | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| CONTAINERS AND HANDLING EQUIPMENT   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| TEXTILES, CLOTHING, AND EQUIPAGE    | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| BUILDING SUPPLIES                   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| SUBSISTENCE                         | 56               | *               | 0                | 0.0             | 0                | 0.0             |
| TRANSPORTATION EQUIPMENT            | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PRODUCTION EQUIPMENT                | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| CONSTRUCTION                        | 26,539           | 0.3             | 20,550           | 0.3             | 17,014           | 0.2             |
| CONSTRUCTION EQUIPMENT              | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| MEDICAL & DENTAL SUPPLIES & EQUIP   | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 26               | 0.1             | 0                | 0.0             | 0                | 0.0             |
| MATERIALS HANDLING EQUIPMENT        | 0                | 0.0             | 0                | 0.0             | 0                | 0.0             |
| ALL OTHER SUPPLIES AND EQUIPMENT    | 973              | *               | 358              | *               | 3,971            | 0.1             |
| SERVICES                            | 8,139            | *               | 8,998            | *               | 7,391            | *               |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-2. NET VALUE AND PERCENT DISTRIBUTION  
OF DOD PRIME CONTRACT AWARDS OVER \$25,000  
FOR THE TOP FIVE STATES IN EACH OF THE 25 MAJOR  
PROCUREMENT PROGRAMS: FY 1993**

(AMOUNTS IN THOUSANDS)

| P R O C U R E M E N T P R O G R A M         | V A L U E     | R A N K A N D P E R C E N T O F U . S . |         |             |         |             |         |             |         |             |         | - P C T O F |         |
|---------------------------------------------|---------------|-----------------------------------------|---------|-------------|---------|-------------|---------|-------------|---------|-------------|---------|-------------|---------|
|                                             |               | 1 S T                                   |         | 2 N D       |         | 3 R D       |         | 4 T H       |         | 5 T H       |         | - U . S .   |         |
|                                             |               | - S T A T E                             | P C T - | - S T A T E | P C T - | - S T A T E | P C T - | - S T A T E | P C T - | - S T A T E | P C T - | - S T A T E | P C T - |
| AIRFRAMES AND RELATED ASSEMBLIES AND SPARES | \$ 19,427,621 | CA                                      | 25.4    | MD          | 20.6    | TX          | 16.6    | GA          | 13.9    | CT          | 7.7     | 84.2        |         |
| AIRCRAFT ENGINES AND RELATED SPARES         | 3,574,384     | FL                                      | 39.1    | MA          | 18.3    | OH          | 16.5    | IN          | 10.5    | CT          | 4.8     | 89.2        |         |
| OTHER AIRCRAFT EQUIPMENT AND SUPPLIES       | 3,180,508     | CA                                      | 16.7    | PA          | 14.9    | FL          | 9.5     | NY          | 7.8     | MD          | 6.4     | 55.3        |         |
| MISSILE AND SPACE SYSTEMS                   | 14,459,920    | CA                                      | 34.7    | MA          | 14.7    | CO          | 11.0    | TX          | 6.5     | AZ          | 6.1     | 73.0        |         |
| SHIPS                                       | 9,537,881     | CA                                      | 19.6    | VA          | 15.2    | ME          | 10.5    | MS          | 9.1     | LA          | 7.9     | 62.3        |         |
| COMBAT VEHICLES                             | 1,870,110     | OH                                      | 38.7    | MI          | 23.4    | CA          | 17.3    | IN          | 8.6     | MA          | 2.7     | 90.7        |         |
| NON-COMBAT VEHICLES                         | 1,308,928     | WI                                      | 27.9    | IN          | 24.1    | TX          | 15.9    | OH          | 5.9     | MI          | 4.6     | 78.4        |         |
| WEAPONS                                     | 1,599,012     | FL                                      | 17.3    | CA          | 15.9    | MN          | 14.8    | AZ          | 8.9     | MA          | 7.7     | 64.6        |         |
| AMMUNITION                                  | 2,813,576     | TX                                      | 24.0    | MN          | 15.9    | FL          | 9.4     | CA          | 6.3     | TN          | 5.1     | 60.7        |         |
| ELECTRONICS AND COMMUNICATION EQUIPMENT     | 16,467,417    | CA                                      | 18.5    | NY          | 10.7    | VA          | 8.8     | FL          | 8.7     | MD          | 6.7     | 53.4        |         |
| PETROLEUM                                   | 2,938,362     | TX                                      | 27.6    | CA          | 23.2    | LA          | 7.7     | WA          | 6.0     | IN          | 4.4     | 68.9        |         |
| OTHER FUELS AND LUBRICANTS                  | 169,564       | TX                                      | 17.5    | OH          | 12.9    | KY          | 12.8    | PA          | 7.7     | CO          | 7.3     | 58.2        |         |
| SEP. PROCURED CONTAINERS AND HANDLING EQUIP | 22,202        | OH                                      | 31.9    | MS          | 30.1    | NV          | 16.0    | CA          | 7.7     | FL          | 3.0     | 88.7        |         |
| TEXTILES, CLOTHING AND EQUIPAGE             | 624,284       | MS                                      | 9.3     | NY          | 8.0     | NC          | 7.6     | KY          | 7.3     | TN          | 6.9     | 39.1        |         |
| BUILDING SUPPLIES                           | 68,904        | CA                                      | 73.0    | OR          | 6.7     | VA          | 2.7     | WA          | 2.2     | GA          | 1.9     | 86.5        |         |
| SUBSISTENCE                                 | 1,742,468     | NY                                      | 12.2    | OH          | 11.5    | CA          | 9.7     | IL          | 8.3     | TX          | 8.1     | 49.8        |         |
| TRANSPORTATION EQUIPMENT (RAILWAY)          | 709           | PA                                      | 81.0    | OH          | 19.0    |             |         |             |         |             |         | 100.0       |         |
| PRODUCTION EQUIPMENT                        | 211,104       | OH                                      | 18.9    | CA          | 16.1    | TX          | 11.2    | PA          | 5.8     | MA          | 4.5     | 56.5        |         |
| CONSTRUCTION                                | 8,610,601     | CA                                      | 13.5    | TX          | 7.5     | VA          | 6.9     | FL          | 6.3     | MD          | 4.2     | 38.4        |         |
| CONSTRUCTION EQUIPMENT                      | 42,080        | CA                                      | 23.8    | PA          | 14.7    | MA          | 14.2    | IN          | 12.6    | NC          | 10.3    | 75.6        |         |
| MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT   | 361,384       | NJ                                      | 13.8    | PA          | 11.4    | CA          | 10.0    | WI          | 8.4     | CT          | 6.8     | 50.4        |         |
| PHOTOGRAPHIC EQUIPMENT AND SUPPLIES         | 39,000        | CA                                      | 29.2    | MD          | 16.7    | VA          | 13.5    | MN          | 8.0     | FL          | 7.6     | 75.0        |         |
| MATERIALS HANDLING EQUIPMENT                | 84,272        | WA                                      | 24.0    | WI          | 16.1    | PA          | 10.0    | MI          | 9.3     | UT          | 9.2     | 68.6        |         |
| ALL OTHER SUPPLIES AND EQUIPMENT            | 5,392,845     | CA                                      | 13.0    | VA          | 10.7    | FL          | 6.9     | TX          | 6.5     | NY          | 5.1     | 42.2        |         |
| SERVICES                                    | 19,598,285    | CA                                      | 19.7    | VA          | 15.2    | MA          | 6.3     | FL          | 5.9     | MD          | 5.8     | 52.9        |         |

**PART IV**  
**NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME**  
**CONTRACT AWARDS OVER \$25,000 FOR RESEARCH,**  
**DEVELOPMENT, TEST, AND EVALUATION**

As shown in Table IV-1 (page 72), RDT&E awards totaled \$21,575 million in FY 1993, an increase of \$356 million or 1.7 percent from the FY 1992 figure. The percentage of RDT&E awards to total prime contract awards remained at the FY 1992 rate of 19 percent. The three year comparison in Table IV-1 shows the following trends in amount of awards among the three types of contractors: Business Firms show a steady increase; Other Nonprofit Institutions show a constant decline; and Educational & Nonprofit Institutions display a fluctuation in the amount of awards.

Table IV-2 (page 73) shows the net value and percent distribution for both total awards and RDT&E awards, by region, and the percent distribution of RDT&E awards within each region for FY 1993 and FY 1992. Seven of the nine regions received more RDT&E awards in FY 1993 than in FY 1992. The West South Central region had the largest RDT&E dollar increase, \$424 million more than in FY 1992. In terms of the distribution of RDT&E awards, the Pacific region showed the most significant change. In FY 1992, 27.4 percent of RDT&E awards were in this region; however, in FY 1993, this percentage decreased to 24.1 percent.

Regional RDT&E awards as a percent of regional total awards remained the same as in FY 1992, at 18.9 percent. Five regions experienced an increase, while four regions showed a decrease. East South Central showed the largest percentage of increase, 3.7 percent more in FY 1993 than in FY 1992.

Tables IV-3, IV-4, and IV-5 (pages 74, 77, and 80, respectively) show the net value and percent distribution of prime contract awards for RDT&E work, by region and state, according to type of contractor (educational institutions, other nonprofit institutions, and business firms), for FYs 1993, 1992, and 1991, respectively. As shown in Table IV-3, the three states receiving the largest share of RDT&E awards in FY 1993 were California (23.1 percent), Colorado (8.5 percent), and Massachusetts (8.5 percent.)

TABLE IV-1

**CONTRACT AWARDS OVER \$25,000 FOR RESEARCH, DEVELOPMENT,  
TEST, AND EVALUATION, ACCORDING TO TYPE OF CONTRACTOR:  
FYs 1993, 1992, AND 1991**

(Amounts in Millions)

| Type<br>of<br>Awards                    | FY 1993          |                     | FY 1992          |                     | FY 1991          |                     |
|-----------------------------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|
|                                         | Awards           | % of<br>Total RDT&E | Awards           | % of<br>Total RDT&E | Awards           | % of<br>Total RDT&E |
| GRAND TOTAL -<br>Prime Contract Awards  | <u>\$114,445</u> | <u>100</u>          | <u>\$112,285</u> | <u>100</u>          | <u>\$124,119</u> | <u>100</u>          |
| TOTAL - RDT&E Awards                    | <u>21,575</u>    | <u>19</u>           | <u>21,219</u>    | <u>19</u>           | <u>20,268</u>    | <u>16</u>           |
| Educational & Nonprofit<br>Institutions | 568              | *                   | 426              | *                   | 504              | *                   |
| Other Nonprofit<br>Institutions         | 1,558            | 1                   | 1,877            | 2                   | 2,043            | 2                   |
| Business Firms                          | 19,449           | 17                  | 18,916           | 17                  | 17,721           | 14                  |
|                                         |                  | 90                  |                  | 89                  |                  | 87                  |
|                                         |                  | 3                   |                  | 2                   |                  | 3                   |
|                                         |                  | 7                   |                  | 9                   |                  | 10                  |
|                                         |                  | 90                  |                  | 89                  |                  | 87                  |

Note: Figures in this table may not add up due to rounding.  
An "\*" in the percent column represents a figure of less than 0.5 percent.

**TABLE IV-2**  
**NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT**  
**AWARDS OVER \$25,000 FOR RDT&E, BY REGION: FYs 1993 AND 1992**

(Amounts in Millions)

| REGIONS            | TOTAL AWARDS     |                  | PERCENT OF TOTAL |              | RDT&E AWARDS    |                 | PERCENT OF TOTAL RDT&E |              | REGIONAL RDT&E AS PERCENT OF REGION TOTAL |             |
|--------------------|------------------|------------------|------------------|--------------|-----------------|-----------------|------------------------|--------------|-------------------------------------------|-------------|
|                    | FY 1993          | FY 1992          | FY 1993          | FY 1992      | FY 1993         | FY 1992         | FY 1993                | FY 1992      | FY 1993                                   | FY 1992     |
| <b>U.S. TOTAL</b>  | <b>\$114,145</b> | <b>\$112,285</b> | <b>100.0</b>     | <b>100.0</b> | <b>\$21,575</b> | <b>\$21,219</b> | <b>100.0</b>           | <b>100.0</b> | <b>18.9</b>                               | <b>18.9</b> |
| Pacific            | 26,190           | 27,274           | 22.9             | 24.3         | 5,203           | 5,809           | 24.1                   | 27.4         | 19.9                                      | 21.3        |
| South Atlantic     | 25,880           | 23,440           | 22.7             | 20.9         | 4,828           | 4,550           | 22.4                   | 21.4         | 18.7                                      | 18.4        |
| Middle Atlantic    | 10,210           | 11,813           | 8.9              | 10.5         | 2,429           | 2,866           | 11.3                   | 13.5         | 23.8                                      | 24.3        |
| Mountain           | 7,001            | 6,188            | 6.1              | 5.5          | 2,348           | 2,233           | 10.9                   | 10.5         | 33.5                                      | 36.1        |
| New England        | 10,789           | 11,033           | 9.5              | 9.8          | 2,184           | 2,104           | 10.1                   | 9.9          | 20.2                                      | 19.1        |
| West South Central | 11,528           | 10,923           | 10.1             | 9.7          | 1,850           | 1,228           | 7.7                    | 5.8          | 14.3                                      | 11.2        |
| West North Central | 8,695            | 7,032            | 7.6              | 6.3          | 1,073           | 832             | 5.0                    | 3.9          | 12.3                                      | 11.8        |
| East North Central | 6,748            | 6,365            | 7.7              | 7.5          | 1,071           | 884             | 5.0                    | 4.1          | 12.2                                      | 10.3        |
| East South Central | 5,104            | 6,215            | 4.5              | 5.5          | 789             | 733             | 3.7                    | 3.5          | 15.5                                      | 11.8        |

Note: Figures in this table may not add up due to rounding.

**TABLE IV -3. NET VALUE AND PERCENT DISTRIBUTION OF DoD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1993**

(Amounts in Thousands)

| REGION<br>AND<br>STATE    | TYPE OF CONTRACTOR  |              |                             |              |                                     |              |                     |              |
|---------------------------|---------------------|--------------|-----------------------------|--------------|-------------------------------------|--------------|---------------------|--------------|
|                           | TOTAL               |              | EDUCATIONAL<br>INSTITUTIONS |              | OTHER<br>NON-PROFIT<br>INSTITUTIONS |              | BUSINESS<br>FIRMS   |              |
|                           | \$000               | PERCENT      | \$000                       | PERCENT      | \$000                               | PERCENT      | \$000               | PERCENT      |
| <b>U.S. TOTAL</b>         | <b>\$21,575,043</b> | <b>100.0</b> | <b>\$568,006</b>            | <b>100.0</b> | <b>\$1,558,242</b>                  | <b>100.0</b> | <b>\$19,448,795</b> | <b>100.0</b> |
| <b>NEW ENGLAND</b>        |                     |              |                             |              |                                     |              |                     |              |
| Connecticut               | 181,217             | 0.8          | 692                         | 0.1          | 231                                 | *            | 180,295             | 0.9          |
| Maine                     | 4,413               | *            | 1,045                       | 0.2          | 0                                   | 0.0          | 3,368               | *            |
| Massachusetts             | 1,823,278           | 8.5          | 199,286                     | 35.1         | 469,307                             | 30.1         | 1,154,685           | 5.9          |
| New Hampshire             | 120,828             | 0.6          | 125                         | *            | 237                                 | *            | 120,466             | 0.6          |
| Rhode Island              | 37,427              | 0.2          | 625                         | 0.1          | 0                                   | 0.0          | 36,802              | 0.2          |
| Vermont                   | 17,149              | 0.1          | 0                           | 0.0          | 0                                   | 0.0          | 17,149              | 0.1          |
| <b>TOTAL</b>              | <b>2,184,312</b>    | <b>10.1</b>  | <b>201,772</b>              | <b>35.5</b>  | <b>469,774</b>                      | <b>30.1</b>  | <b>1,512,765</b>    | <b>7.8</b>   |
| <b>MIDDLE ATLANTIC</b>    |                     |              |                             |              |                                     |              |                     |              |
| New Jersey                | 497,929             | 2.3          | 11,534                      | 2.0          | 2,047                               | 0.1          | 484,347             | 2.5          |
| New York                  | 986,943             | 4.6          | 16,054                      | 2.8          | 10,498                              | 0.7          | 960,392             | 4.9          |
| Pennsylvania              | 943,835             | 4.4          | 49,455                      | 8.7          | 161,041                             | 10.3         | 733,339             | 3.8          |
| <b>TOTAL</b>              | <b>2,428,707</b>    | <b>11.3</b>  | <b>77,043</b>               | <b>13.6</b>  | <b>173,586</b>                      | <b>11.1</b>  | <b>2,178,078</b>    | <b>11.2</b>  |
| <b>EAST NORTH CENTRAL</b> |                     |              |                             |              |                                     |              |                     |              |
| Illinois                  | 99,336              | 0.5          | 7,232                       | 1.3          | 7,603                               | 0.5          | 84,502              | 0.4          |
| Indiana                   | 211,297             | 1.0          | 2,550                       | 0.4          | 490                                 | *            | 208,257             | 1.1          |
| Michigan                  | 339,690             | 1.6          | 8,309                       | 1.5          | 14,807                              | 1.0          | 316,575             | 1.6          |
| Ohio                      | 407,987             | 1.9          | 32,056                      | 5.6          | 44,369                              | 2.8          | 331,562             | 1.7          |
| Wisconsin                 | 12,912              | 0.1          | 2,094                       | 0.4          | 0                                   | 0.0          | 10,818              | 0.1          |
| <b>TOTAL</b>              | <b>1,071,222</b>    | <b>5.0</b>   | <b>52,240</b>               | <b>9.2</b>   | <b>67,268</b>                       | <b>4.3</b>   | <b>951,714</b>      | <b>4.9</b>   |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.

**TABLE IV - 3. NET VALUE AND PERCENT DISTRIBUTION OF DoD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1993**

(Amounts in Thousands)

| REGION<br>AND<br>STATE    | TYPE OF CONTRACTOR |             |                             |             |                                     |             |
|---------------------------|--------------------|-------------|-----------------------------|-------------|-------------------------------------|-------------|
|                           | TOTAL              |             | EDUCATIONAL<br>INSTITUTIONS |             | OTHER<br>NON-PROFIT<br>INSTITUTIONS |             |
|                           | \$000              | PERCENT     | \$000                       | PERCENT     | \$000                               | PERCENT     |
| <b>WEST NORTH CENTRAL</b> |                    |             |                             |             |                                     |             |
| Iowa                      | 80,391             | 0.4         | 1,337                       | 0.2         | 0                                   | 0.0         |
| Kansas                    | 16,809             | 0.1         | 241                         | *           | 105                                 | *           |
| Minnesota                 | 167,738            | 0.8         | -1,186                      | -0.2        | 4,299                               | 0.3         |
| Missouri                  | 794,988            | 3.7         | 996                         | 0.2         | 2,748                               | 0.2         |
| Nebraska                  | 10,990             | 0.1         | 69                          | *           | 0                                   | 0.0         |
| North Dakota              | 1,477              | *           | 812                         | 0.1         | 31                                  | *           |
| South Dakota              | 148                | *           | 0                           | 0.0         | 0                                   | 0.0         |
| <b>TOTAL</b>              | <b>1,072,540</b>   | <b>5.0</b>  | <b>2,269</b>                | <b>0.4</b>  | <b>7,184</b>                        | <b>0.5</b>  |
|                           |                    |             |                             |             | <b>1,063,088</b>                    | <b>5.5</b>  |
| <b>SOUTH ATLANTIC</b>     |                    |             |                             |             |                                     |             |
| Delaware                  | 7,233              | *           | 564                         | 0.1         | 139                                 | *           |
| District of Col           | 75,954             | 0.4         | 2,576                       | 0.5         | 12,211                              | 0.8         |
| Florida                   | 1,206,828          | 5.6         | 16,772                      | 3.0         | 992                                 | 0.1         |
| Georgia                   | 1,636,297          | 7.6         | 31,376                      | 5.5         | 3,227                               | 0.2         |
| Maryland                  | 794,418            | 3.7         | 8,471                       | 1.5         | 258,641                             | 16.6        |
| North Carolina            | 84,240             | 0.4         | 7,823                       | 1.4         | 6,200                               | 0.4         |
| South Carolina            | 25,836             | 0.1         | 1,751                       | 0.3         | 18,052                              | 1.2         |
| Virginia                  | 991,172            | 4.6         | 6,253                       | 1.1         | 56,595                              | 3.6         |
| West Virginia             | 5,618              | *           | 118                         | *           | 182                                 | *           |
| <b>TOTAL</b>              | <b>4,827,597</b>   | <b>22.4</b> | <b>75,705</b>               | <b>13.3</b> | <b>356,239</b>                      | <b>22.9</b> |
|                           |                    |             |                             |             | <b>4,395,653</b>                    | <b>22.6</b> |
| <b>EAST SOUTH CENTRAL</b> |                    |             |                             |             |                                     |             |
| Alabama                   | 537,632            | 2.5         | 9,437                       | 1.7         | 3,052                               | 0.2         |
| Kentucky                  | 2,615              | *           | 709                         | 0.1         | 0                                   | 0.0         |
| Mississippi               | 33,241             | 0.2         | 1,708                       | 0.3         | 158                                 | *           |
| Tennessee                 | 215,355            | 1.0         | 5,935                       | 1.0         | 287                                 | *           |
| <b>TOTAL</b>              | <b>788,844</b>     | <b>3.7</b>  | <b>17,788</b>               | <b>3.1</b>  | <b>3,497</b>                        | <b>0.2</b>  |
|                           |                    |             |                             |             | <b>767,559</b>                      | <b>3.9</b>  |

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

**TABLE IV-3. NET VALUE AND PERCENT DISTRIBUTION OF DoD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1993**

(Amounts in Thousands)

| REGION<br>AND<br>STATE | TYPE OF CONTRACTOR |         |                             |         |                                     |         |                   |         |
|------------------------|--------------------|---------|-----------------------------|---------|-------------------------------------|---------|-------------------|---------|
|                        | TOTAL              |         | EDUCATIONAL<br>INSTITUTIONS |         | OTHER<br>NON-PROFIT<br>INSTITUTIONS |         | BUSINESS<br>FIRMS |         |
|                        | \$000              | PERCENT | \$000                       | PERCENT | \$000                               | PERCENT | \$000             | PERCENT |
| WEST SOUTH CENTRAL     |                    |         |                             |         |                                     |         |                   |         |
| Arkansas               | 46,434             | 0.2     | 174                         | *       | 279                                 | *       | 45,980            | 0.2     |
| Louisiana              | 5,158              | *       | 1,184                       | 0.2     | 56                                  | *       | 3,918             | *       |
| Oklahoma               | 25,331             | 0.1     | 785                         | 0.1     | 141                                 | *       | 24,405            | 0.1     |
| Texas                  | 1,573,571          | 7.3     | 18,457                      | 3.2     | 64,366                              | 4.1     | 1,490,748         | 7.7     |
| TOTAL                  | 1,650,493          | 7.7     | 20,600                      | 3.6     | 64,842                              | 4.2     | 1,565,051         | 8.0     |
| MOUNTAIN               |                    |         |                             |         |                                     |         |                   |         |
| Arizona                | 216,146            | 1.0     | 9,663                       | 1.7     | 1,352                               | 0.1     | 205,130           | 1.1     |
| Colorado               | 1,824,181          | 8.5     | 4,407                       | 0.8     | 462                                 | *       | 1,819,312         | 9.4     |
| Idaho                  | 2,550              | *       | 0                           | 0.0     | 0                                   | 0.0     | 2,550             | *       |
| Montana                | 347                | *       | 0                           | 0.0     | 0                                   | 0.0     | 347               | *       |
| Nevada                 | 5,497              | *       | 51                          | *       | 485                                 | *       | 4,962             | *       |
| New Mexico             | 217,343            | 1.0     | 17,272                      | 3.0     | 3,911                               | 0.3     | 196,159           | 1.0     |
| Utah                   | 81,759             | 0.4     | 25,438                      | 4.5     | 643                                 | *       | 55,678            | 0.3     |
| Wyoming                | 206                | *       | 117                         | *       | 0                                   | 0.0     | 89                | *       |
| TOTAL                  | 2,348,028          | 10.9    | 56,948                      | 10.0    | 6,853                               | 0.4     | 2,284,228         | 11.7    |
| PACIFIC                |                    |         |                             |         |                                     |         |                   |         |
| Alaska                 | 1,090              | *       | 40                          | *       | 0                                   | 0.0     | 1,050             | *       |
| California             | 4,982,828          | 23.1    | 55,502                      | 9.8     | 392,783                             | 25.2    | 4,534,544         | 23.3    |
| Hawaii                 | 14,526             | 0.1     | 840                         | 0.1     | 0                                   | 0.0     | 13,686            | 0.1     |
| Oregon                 | 29,444             | 0.1     | 3,337                       | 0.6     | 0                                   | 0.0     | 26,108            | 0.1     |
| Washington             | 175,411            | 0.8     | 3,923                       | 0.7     | 16,216                              | 1.0     | 155,272           | 0.8     |
| TOTAL                  | 5,203,300          | 24.1    | 63,641                      | 11.2    | 408,999                             | 26.2    | 4,730,659         | 24.3    |

Note: An \* in the percent column represents a figure of less than 0.05 percent.

**TABLE IV-4. NET VALUE AND PERCENT DISTRIBUTION OF DoD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1982**

(Amounts in Thousands)

| REGION<br>AND<br>STATE | TYPE OF CONTRACTOR |         |                             |         |                                     |         |                   |         |
|------------------------|--------------------|---------|-----------------------------|---------|-------------------------------------|---------|-------------------|---------|
|                        | TOTAL              |         | EDUCATIONAL<br>INSTITUTIONS |         | OTHER<br>NON-PROFIT<br>INSTITUTIONS |         | BUSINESS<br>FIRMS |         |
|                        | \$000              | PERCENT | \$000                       | PERCENT | \$000                               | PERCENT | \$000             | PERCENT |
| U.S. TOTAL             | \$21,218,782       | 100.0   | \$426,053                   | 100.0   | \$1,876,565                         | 100.0   | \$18,916,163      | 100.0   |
| NEW ENGLAND            |                    |         |                             |         |                                     |         |                   |         |
| Connecticut            | 163,047            | 0.8     | 405                         | 0.1     |                                     | *       | 162,197           | 0.9     |
| Maine                  | 3,315              | *       | 1,027                       | 0.2     | 445                                 | 0.0     | 2,288             | *       |
| Massachusetts          | 1,777,985          | 8.4     | 30,910                      | 7.3     | 635,324                             | 33.9    | 1,111,751         | 5.9     |
| New Hampshire          | 122,103            | 0.6     | 445                         | 0.1     | 827                                 | *       | 120,832           | 0.6     |
| Rhode Island           | 24,646             | 0.1     | 540                         | 0.1     | 45                                  | *       | 24,061            | 0.1     |
| Vermont                | 13,329             | 0.1     | 215                         | 0.1     | 0                                   | 0.0     | 13,114            | 0.1     |
| TOTAL                  | 2,104,426          | 9.9     | 33,542                      | 7.9     | 636,641                             | 33.9    | 1,434,242         | 7.6     |
| MIDDLE ATLANTIC        |                    |         |                             |         |                                     |         |                   |         |
| New Jersey             | 551,159            | 2.6     | 4,837                       | 1.1     | 296                                 | *       | 546,027           | 2.9     |
| New York               | 1,204,334          | 5.7     | 16,104                      | 3.8     | 20,911                              | 1.1     | 1,167,319         | 6.2     |
| Pennsylvania           | 1,110,469          | 5.2     | 45,651                      | 10.7    | 97,521                              | 5.2     | 967,297           | 5.1     |
| TOTAL                  | 2,865,962          | 13.5    | 66,592                      | 15.6    | 118,727                             | 6.3     | 2,680,643         | 14.2    |
| EAST NORTH CENTRAL     |                    |         |                             |         |                                     |         |                   |         |
| Illinois               | 114,717            | 0.5     | 6,270                       | 1.5     | 8,163                               | 0.4     | 100,284           | 0.5     |
| Indiana                | 56,227             | 0.3     | 878                         | 0.2     | 137                                 | *       | 55,211            | 0.3     |
| Michigan               | 327,109            | 1.5     | 6,158                       | 1.4     | 13,712                              | 0.7     | 307,238           | 1.6     |
| Ohio                   | 354,044            | 1.7     | 27,238                      | 6.4     | 31,935                              | 1.7     | 294,871           | 1.6     |
| Wisconsin              | 11,958             | 0.1     | 1,585                       | 0.4     | 99                                  | *       | 10,274            | 0.1     |
| TOTAL                  | 864,054            | 4.1     | 42,128                      | 9.9     | 54,047                              | 2.9     | 767,879           | 4.1     |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.



**TABLE IV-4. NET VALUE AND PERCENT DISTRIBUTION OF DoD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1992**

(Amounts in Thousands)

| REGION<br>AND<br>STATE    | TYPE OF CONTRACTOR |             |                             |             |                                     |             |                   |             |
|---------------------------|--------------------|-------------|-----------------------------|-------------|-------------------------------------|-------------|-------------------|-------------|
|                           | TOTAL              |             | EDUCATIONAL<br>INSTITUTIONS |             | OTHER<br>NON-PROFIT<br>INSTITUTIONS |             | BUSINESS<br>FIRMS |             |
|                           | \$000              | PERCENT     | \$000                       | PERCENT     | \$000                               | PERCENT     | \$000             | PERCENT     |
| <b>WEST SOUTH CENTRAL</b> |                    |             |                             |             |                                     |             |                   |             |
| Arkansas                  | 1,845              | *           | 452                         | 0.1         | 0                                   | 0.0         | 1,393             | *           |
| Louisiana                 | 2,656              | *           | 814                         | 0.2         | 62                                  | *           | 1,781             | *           |
| Oklahoma                  | 15,204             | 0.1         | 2,056                       | 0.5         | 0                                   | 0.0         | 13,147            | 0.1         |
| Texas                     | 1,206,124          | 5.7         | 18,086                      | 4.2         | 50,530                              | 2.7         | 1,137,508         | 6.0         |
| <b>TOTAL</b>              | <b>1,225,829</b>   | <b>5.8</b>  | <b>21,408</b>               | <b>5.0</b>  | <b>50,592</b>                       | <b>2.7</b>  | <b>1,153,829</b>  | <b>6.1</b>  |
| <b>MOUNTAIN</b>           |                    |             |                             |             |                                     |             |                   |             |
| Arizona                   | 255,416            | 1.2         | 7,739                       | 1.8         | 550                                 | *           | 247,127           | 1.3         |
| Colorado                  | 1,696,538          | 8.0         | 4,227                       | 1.0         | 162                                 | *           | 1,692,149         | 8.9         |
| Idaho                     | 9,307              | *           | 0                           | 0.0         | 0                                   | 0.0         | 9,307             | *           |
| Montana                   | 11,343             | *           | 74                          | *           | 0                                   | 0.0         | 11,269            | *           |
| Nevada                    | 11,591             | 0.1         | 71                          | *           | 405                                 | *           | 11,115            | 0.1         |
| New Mexico                | 188,612            | 0.9         | 20,491                      | 4.8         | 482                                 | *           | 167,639           | 0.9         |
| Utah                      | 71,156             | 0.3         | 30,502                      | 7.2         | 18                                  | *           | 40,637            | 0.2         |
| Wyoming                   | 177                | *           | 81                          | *           | 0                                   | 0.0         | 96                | *           |
| <b>TOTAL</b>              | <b>2,233,140</b>   | <b>10.5</b> | <b>63,185</b>               | <b>14.8</b> | <b>1,617</b>                        | <b>0.1</b>  | <b>2,168,338</b>  | <b>11.5</b> |
| <b>PACIFIC</b>            |                    |             |                             |             |                                     |             |                   |             |
| Alaska                    | 136                | *           | 60                          | *           | 0                                   | 0.0         | 76                | *           |
| California                | 5,572,031          | 26.3        | 70,616                      | 16.6        | 371,743                             | 19.8        | 5,129,673         | 27.1        |
| Hawaii                    | 12,299             | 0.1         | 1,079                       | 0.3         | 0                                   | 0.0         | 11,220            | 0.1         |
| Oregon                    | 26,796             | 0.1         | 1,241                       | 0.3         | 100                                 | *           | 25,456            | 0.1         |
| Washington                | 198,060            | 0.9         | 4,130                       | 1.0         | 12,499                              | 0.7         | 181,432           | 1.0         |
| <b>TOTAL</b>              | <b>5,809,324</b>   | <b>27.4</b> | <b>77,125</b>               | <b>18.1</b> | <b>384,342</b>                      | <b>20.5</b> | <b>5,347,857</b>  | <b>28.3</b> |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.



**TABLE IV -5. NET VALUE AND PERCENT DISTRIBUTION OF DoD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1991**

(Amounts in Thousands)

| REGION<br>AND<br>STATE | TYPE OF CONTRACTOR |         |                             |         |                                     |         |                   |         |
|------------------------|--------------------|---------|-----------------------------|---------|-------------------------------------|---------|-------------------|---------|
|                        | TOTAL              |         | EDUCATIONAL<br>INSTITUTIONS |         | OTHER<br>NON-PROFIT<br>INSTITUTIONS |         | BUSINESS<br>FIRMS |         |
|                        | \$000              | PERCENT | \$000                       | PERCENT | \$000                               | PERCENT | \$000             | PERCENT |
| WEST NORTH CENTRAL     |                    |         |                             |         |                                     |         |                   |         |
| Iowa                   | 66,797             | 0.3     | 955                         | 0.2     | 0                                   | 0.0     | 65,842            | 0.4     |
| Kansas                 | 40,064             | 0.2     | 290                         | 0.1     | 0                                   | 0.0     | 39,774            | 0.2     |
| Minnesota              | 199,054            | 1.0     | 7,668                       | 1.5     | 3,109                               | 0.2     | 188,277           | 1.1     |
| Missouri               | 339,759            | 1.7     | 918                         | 0.2     | 1,776                               | 0.1     | 337,065           | 1.9     |
| Nebraska               | 12,847             | 0.1     | 76                          | *       | 0                                   | 0.0     | 12,771            | 0.1     |
| North Dakota           | 12,349             | *       | 300                         | 0.1     | 0                                   | 0.0     | 12,49             | *       |
| South Dakota           | 90                 | *       | 60                          | *       | 0                                   | 0.0     | 30                | *       |
| TOTAL                  | 658,960            | 3.3     | 10,267                      | 2.0     | 4,885                               | 0.2     | 643,808           | 3.6     |
| SOUTH ATLANTIC         |                    |         |                             |         |                                     |         |                   |         |
| Delaware               | 18,000             | 0.1     | 1,042                       | 0.2     | 372                                 | *       | 16,586            | 0.1     |
| District of Col        | 55,107             | 0.3     | 3,099                       | 0.6     | 6,589                               | 0.3     | 45,419            | 0.3     |
| Florida                | 883,269            | 4.4     | 18,243                      | 3.6     | 882                                 | *       | 864,144           | 4.9     |
| Georgia                | 208,644            | 1.0     | 30,615                      | 6.1     | 5,244                               | 0.3     | 172,785           | 1.0     |
| Maryland               | 990,344            | 4.9     | 12,364                      | 2.5     | 429,879                             | 21.0    | 548,101           | 3.1     |
| North Carolina         | 220,604            | 1.1     | 10,006                      | 2.0     | 3,870                               | 0.2     | 206,728           | 1.2     |
| South Carolina         | 53,702             | 0.3     | 2,157                       | 0.4     | 50,766                              | 2.5     | 779               | *       |
| Virginia               | 856,812            | 4.2     | 4,273                       | 0.8     | 114,483                             | 5.6     | 738,056           | 4.2     |
| West Virginia          | 11,831             | 0.1     | 0                           | 0.0     | 0                                   | 0.0     | 11,831            | 0.1     |
| TOTAL                  | 3,298,313          | 16.3    | 81,799                      | 16.2    | 612,085                             | 30.0    | 2,604,429         | 14.7    |
| EAST SOUTH CENTRAL     |                    |         |                             |         |                                     |         |                   |         |
| Alabama                | 382,315            | 1.9     | 11,912                      | 2.4     | 2,787                               | 0.1     | 367,616           | 2.1     |
| Kentucky               | 677                | *       | 311                         | 0.1     | 0                                   | 0.0     | 366               | *       |
| Mississippi            | 11,998             | 0.1     | 1,322                       | 0.3     | 115                                 | *       | 10,561            | 0.1     |
| Tennessee              | 201,268            | 1.0     | 3,992                       | 0.8     | 46                                  | *       | 197,230           | 1.1     |
| TOTAL                  | 596,258            | 2.9     | 17,537                      | 3.5     | 2,948                               | 0.1     | 575,773           | 3.2     |

**Note:** An "s" in the percent column represents a figure of less than 0.05 percent.

**TABLE IV-5. NET VALUE AND PERCENT DISTRIBUTION OF DoD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1981**

(Amounts in Thousands)

| REGION<br>AND<br>STATE    | TYPE OF CONTRACTOR |             |  |                             |             |  |                                     |             |                   |
|---------------------------|--------------------|-------------|--|-----------------------------|-------------|--|-------------------------------------|-------------|-------------------|
|                           | TOTAL              |             |  | EDUCATIONAL<br>INSTITUTIONS |             |  | OTHER<br>NON-PROFIT<br>INSTITUTIONS |             |                   |
|                           | \$000              | PERCENT     |  | \$000                       | PERCENT     |  | \$000                               | PERCENT     | BUSINESS<br>FIRMS |
| <b>WEST SOUTH CENTRAL</b> |                    |             |  |                             |             |  |                                     |             |                   |
| Arkansas                  | 2,431              | *           |  | 450                         | 0.1         |  | 0                                   | 0.0         | 1,981             |
| Louisiana                 | 2,119              | *           |  | 592                         | 0.1         |  | 41                                  | *           | 1,486             |
| Oklahoma                  | 23,677             | 0.1         |  | 1,593                       | 0.3         |  | 0                                   | 0.0         | 22,084            |
| Texas                     | 1,242,907          | 6.1         |  | 18,084                      | 3.6         |  | 48,110                              | 2.4         | 1,176,713         |
| <b>TOTAL</b>              | <b>1,271,134</b>   | <b>6.3</b>  |  | <b>20,719</b>               | <b>4.1</b>  |  | <b>48,151</b>                       | <b>2.4</b>  | <b>1,202,264</b>  |
| <b>MOUNTAIN</b>           |                    |             |  |                             |             |  |                                     |             |                   |
| Arizona                   | 255,936            | 1.3         |  | 8,467                       | 1.7         |  | 164                                 | *           | 247,305           |
| Colorado                  | 1,899,087          | 9.4         |  | 6,465                       | 1.3         |  | 1,367                               | 0.1         | 1,891,255         |
| Idaho                     | 28                 | *           |  | 28                          | *           |  | 0                                   | 0.0         | 0                 |
| Montana                   | 126                | *           |  | 0                           | 0.0         |  | 0                                   | 0.0         | 126               |
| Nevada                    | 16,564             | 0.1         |  | 42                          | *           |  | 0                                   | 0.0         | 16,522            |
| New Mexico                | 183,335            | 0.9         |  | 28,498                      | 5.7         |  | 314                                 | *           | 154,523           |
| Utah                      | 154,096            | 0.8         |  | 43,345                      | 8.6         |  | 166                                 | *           | 110,585           |
| Wyoming                   | 268                | *           |  | 268                         | 0.1         |  | 0                                   | 0.0         | 0                 |
| <b>TOTAL</b>              | <b>2,509,440</b>   | <b>12.4</b> |  | <b>87,113</b>               | <b>17.3</b> |  | <b>2,011</b>                        | <b>0.1</b>  | <b>2,420,316</b>  |
| <b>PACIFIC</b>            |                    |             |  |                             |             |  |                                     |             |                   |
| Alaska                    | 1,166              | *           |  | 1,166                       | 0.2         |  | 0                                   | 0.0         | 0                 |
| California                | 5,136,292          | 25.3        |  | 84,863                      | 16.8        |  | 508,616                             | 24.9        | 4,542,813         |
| Hawaii                    | 8,448              | *           |  | 3,493                       | 0.7         |  | 0                                   | 0.0         | 4,955             |
| Oregon                    | 27,130             | 0.1         |  | 2,715                       | 0.5         |  | 0                                   | 0.0         | 24,415            |
| Washington                | 396,728            | 2.0         |  | 5,455                       | 1.1         |  | 13,833                              | 0.7         | 377,440           |
| <b>TOTAL</b>              | <b>5,569,764</b>   | <b>27.5</b> |  | <b>97,692</b>               | <b>19.4</b> |  | <b>522,449</b>                      | <b>25.6</b> | <b>4,949,623</b>  |

Note: An "\*" in the percent column represents a figure of less than 0.05 percent.