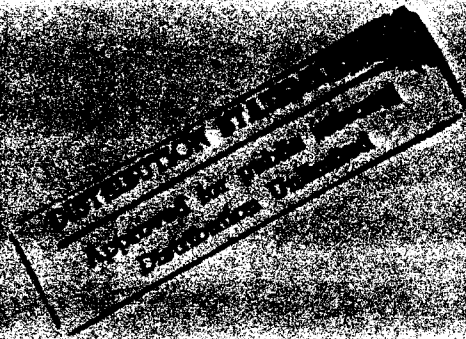
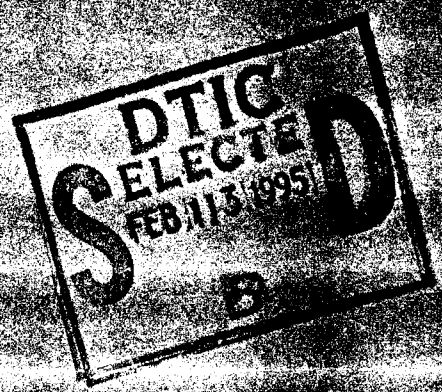




March 1992

# FOREIGN AGENT REGISTRATION

## Former Federal Officials Representing Foreign Interests Before the U.S. Government



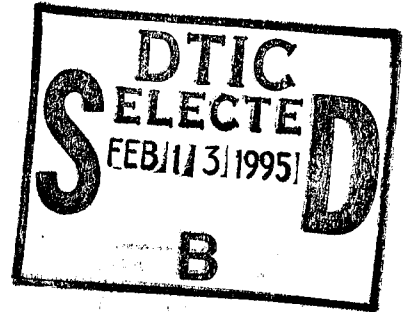
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**National Security and  
International Affairs Division**

B-247268

March 26, 1992

The Honorable Marcy Kaptur  
The Honorable Frank Guarini  
The Honorable Frank Wolf  
The Honorable Howard Wolpe  
House of Representatives



As requested, we have (1) updated our 1986 report<sup>1</sup> by identifying high-level federal officials who, after leaving government service between fiscal years 1986 and 1991, registered as foreign agents and represented foreign interests before the U.S. government and (2) determined the status of Department of Justice actions to correct problems we have previously reported concerning the administration of foreign agent registration.

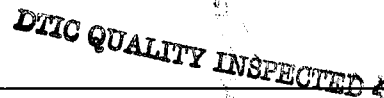
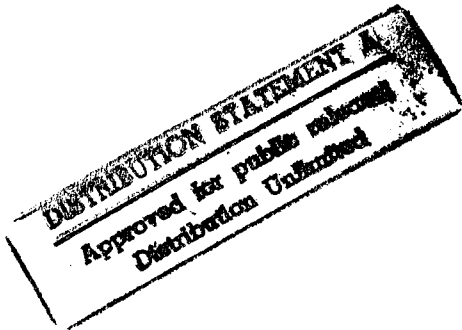
**Background**

The specific statute governing reporting requirements for foreign agents is the Foreign Agents Registration Act (FARA) of 1938, as amended. The act requires foreign agents to disclose to the Justice Department their connections with foreign governments, foreign political parties, and other foreign principals, as well as activities they perform on behalf of such principals in the United States.

Although the act covers a broad range of representational activities, it also includes exemptions to registration, such as for diplomatic, commercial, academic, or legal activities. Foreign agents who use one of these exemptions are not required to notify the Justice Department that they are exempt from the registration requirement.

The Federal Regulation of Lobbying Act of 1946 (2 U.S.C. 261-270) requires any person or organization paid to influence legislation to register with the Secretary of the Senate and the Clerk of the House of Representatives. They are required to report who they are representing, their legislative interests, and the compensation they receive.

In 1980 and 1990 reports on foreign agent registration, we recommended actions the Department of Justice could take to help improve the



<sup>1</sup>Foreign Representation: Former High-Level Federal Officials Representing Foreign Interests (GAO/NSIAD-86-175BR, July 11, 1986).

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administration of foreign agent registration.<sup>2</sup> These recommendations included (1) seeking legislative authority to give the Justice Department additional enforcement capability (specifically, administrative subpoena powers, a schedule of civil fines for minor violations, and increases in existing fines) and to require written notification to the Justice Department of all exemption claims; (2) providing additional reporting guidance; (3) surveying public users of foreign agent files to identify their concerns; and (4) establishing a more permanent inspection program with emphasis on certain types of foreign agents.

We further recommended in 1990 that the Justice Department direct its Foreign Agent Registration Unit to (1) develop and enforce compliance with standard reporting criteria and (2) revise its supplemental registration form to reflect FARA and the standard criteria.

In our 1986 report, we identified 2,557 former high-level federal officials who left government service between fiscal years 1980 and 1985. We identified 76 (or 3 percent) who then represented public or private interests on behalf of 52 countries before the U.S. government. These officials included 6 Senators, 9 Members of the House of Representatives, 17 congressional staff, 18 White House officials, and 26 executive agency officials.

## Results in Brief

We identified 82 former high-level federal officials, including Members of Congress, White House officials, congressional staff, and executive agency officials, who left the U.S. government between fiscal years 1986 and 1991 and subsequently represented foreign interests before the U.S. government. We did not determine whether these officials' representational activities for foreign interests before the U.S. government violated any conflict-of-interest laws.<sup>3</sup>

The Justice Department has taken actions to address our previous recommendations, specifically those concerning (1) seeking legislative authority for additional measures to enforce compliance with foreign

<sup>2</sup>Besides our 1986 report, we have discussed problems with administering foreign agent registration in three other reports: Effectiveness of the Foreign Agents Registration Act of 1938, as Amended, and Its Administration by the Department of Justice (GAO/B-177551, Mar. 13, 1974); Improvements Needed in the Administration of Foreign Agent Registration (GAO/ID-80-51, July 31, 1980); and Foreign Agent Registration: Justice Needs to Improve Program Administration (GAO/NSIAD-90-250, July 30, 1990).

<sup>3</sup>Postemployment conflict-of-interest law (18 U.S.C. 207) restricts former high-level federal officials from representing foreign and other interests before executive agencies of the federal government. There are also other general restrictions, which vary in duration from 1 year to a lifetime, depending on the officials' former position and/or their relationship to the issues in question.

agent registration, (2) improving reporting guidance to agents, (3) conducting a survey of user concerns, and (4) inspecting the activities of certain types of agents. However, the Department has not fully implemented some recommendations.

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### Former Federal Officials Representing Foreign Interests

We identified a total of 5,650 former high-level federal officials who left government service during fiscal years 1986-1991. Our analysis of the information we collected showed that 82 (or 1.5 percent) of these officials registered as foreign agents and have represented foreign interests before the U.S. government after leaving their government service. The officials included 2 Senators, 1 Member of the House of Representatives, 7 White House officials, 33 senior congressional staff, and 39 executive agency officials. These officials represented public or private interests from 43 countries.

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### Status of Department of Justice Actions on Previous GAO Recommendations

The Justice Department has taken actions to address recommendations in our 1980 and 1990 foreign agent registration reports. In the following sections we discuss the Justice Department's response to our recommendations.

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### Additional Legislative Authority for Enforcement and Exemptions

On June 3, 1991, the Department of Justice submitted a draft bill to the Speaker of the House of Representatives that would give the Attorney General the legislative authority to issue civil investigative demands and to impose civil fines for delinquent registration filings. However, according to the Chief of the Foreign Agent Registration Unit, the draft bill did not include the authority to increase existing fines because a current bill, H.R. 3597, which the Department supports, addresses this requirement.

In July 1991 testimony, the Department of Justice's Deputy Assistant Attorney General for the Criminal Division stated that the Department supports requiring individuals who use either the legal or commercial exemptions to notify the Attorney General. However, the Department does not support requiring notification by individuals who use exemptions for (1) diplomatic-related activities, because such registration would be burdensome since these individuals are already on record with the Department of State; (2) academic, religious, scholastic, or scientific activities, because Justice believes the number of individuals using this exemption has been minimal; and (3) countries whose defense has been

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deemed vital to the interests of the United States, because this exemption has not been used since September 30, 1946. The Department supports the repeal of the latter exemption due to its nonuse.

The Department believes that this approach will achieve greater compliance with registration and be more cost-effective than our recommendation. However, Justice has not produced any evidence to support its position. Without some evidence, there is no way of knowing how often these exemptions are used, or whether the State Department provides adequate coverage of the diplomatic exemption. In the absence of any evidence, we continue to believe that the Department should require individuals who use the diplomatic, academic, or national security-related exemptions to notify the Attorney General prior to any agent activity.

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## Reporting Guidance

According to the Chief of the Registration Unit, in October 1991 the Department of Justice started preliminary talks on developing additional reporting guidance to describe FARA's requirements. The new guidance will also address the questions most frequently asked by prospective foreign agents.

The Registration Unit is developing guidance on what should be reported under the act, according to the Unit Chief. He also said that the Registration Unit would continue to review individual responses to determine whether people were complying with FARA. According to the Chief of the Registration Unit, the Department of Justice is currently revising the questions in the supplemental registration form to reflect FARA's requirements. The Chief expects the revision of the supplemental registration form to be completed by February 1992. The Department needs to complete the development of the additional guidance and revisions to the supplemental registration form to fully implement our recommendation.

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## User Surveys

According to the Chief of the Registration Unit, since 1982 his staff has been conducting ongoing, informal surveys with reporters and other users of registration information. The goal of these surveys is to identify user concerns about the adequacy of information that has to be reported and to determine whether additional information might be useful. The Chief stated that the main user concern identified from the survey is the need to

gain faster access to information. The Department's informal surveys implement our recommendation.

## Inspection Capability

In 1980-1991 the Department of Justice focused its inspection activities primarily on lawyers and lobbyists registered as foreign agents. During 1991 the Registration Unit conducted about 23 such inspections, according to the Unit Chief. Also, since 1981 the Unit Chief said the Department has averaged about 14 inspections a year. The Department's inspection activities implement our recommendation.

## Scope and Methodology

To identify former high-level federal officials who registered as foreign agents and who represented foreign interests before the U.S. government after leaving government service between fiscal years 1986-1991, we obtained the names and birth dates of 5,650 high-level federal officials who left government service during fiscal years 1986-1991. We obtained this information from the Office of Personnel Management's Central Personnel Data File, the White House Office of Personnel, the Office of the Secretary of the Senate, and congressional directories for the 99th-102nd Congress. We then matched the names and birth dates with individuals registered under the Foreign Agents Registration Act of 1938, as amended, and the Federal Regulation of Lobbying Act of 1946.

Because of restrictions on the release of personnel data, the Office of the Clerk of the House of Representatives matched its names and birth dates with those individuals registered under FARA and the Lobbying Act. We did not evaluate the reliability of the data we collected.

Our 1986 report recognized that the accuracy and completeness of the personnel and foreign agents registration data bases were less than desired. It identified errors and limitations in the data. Therefore, because of the shortcomings in the data bases, it is highly likely that we did not identify all former high-level federal officials who are representing foreign interests before the U.S. government.

We identified 82 former high-level federal officials who registered as foreign agents and who represented foreign interests before the U.S. government after leaving government service between fiscal years 1986-1991. We then sent a letter to each official to verify the information on his or her former government employment and subsequent foreign interest representation. We were unable to locate four individuals, and one

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other did not respond despite repeated telephone calls. The scope of the federal government reviewed was the executive and legislative branches and did not include the judiciary branch. We defined former high-level federal officials in the executive branch as senior executive service or executive schedule employees; in the legislative branch, we defined such officials as former Members of Congress or congressional officials at a salary equivalent to GS-16 or above. However, the Senate personnel data included individuals at the salary equivalent to GS-15 or above.

To determine the status of Department of Justice actions to correct problems we previously reported, we reviewed and analyzed Justice's testimony, draft legislation, and written responses to congressional inquiries on this issue. We also discussed this issue with Justice Department officials.

We performed our review from February through December 1991 in accordance with generally accepted government auditing standards.

Appendix I contains a list of the 82 former high-level federal officials and pertinent information about their foreign agent representation.

As you requested, we did not obtain agency comments on this report; however, we discussed our findings with program officials at the Department of Justice and incorporated their comments where appropriate.

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As agreed with your office, unless you publicly announce its contents earlier, we plan no further distribution of this report until 30 days from its issue date. At that time, we will send copies to the Attorney General and appropriate congressional committees. We will also make copies available to others upon request.

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This report was prepared under the direction of Allan I. Mendelowitz, Director, International Trade, Energy, and Finance Issues, who may be reached at (202) 275-4812 if you or your staff have any questions. Other major contributors are listed in appendix II.



Frank C. Conahan  
Assistant Comptroller General

# Former High-level Federal Officials Who Represented Foreign Interests Before the U.S. Government Between Fiscal Years 1986 and 1991

Andrews, Mark

**Former Job Title:** Senator  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 1986

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Andrews' Associates, Inc.	Consulting	Ramzi Dalloul	United Kingdom	2/02/89	12/18/89	FARA
		Aiwa Inc.	Japan	4/27/87	7/01/87	Lobbying act
		Akai Ltd.	Japan	4/27/87	7/01/87	Lobbying act
		Fuji Photo Film	Japan	4/27/87	7/01/87	Lobbying act
		Hitachi Sales Corp.	Japan	4/27/87	7/01/87	Lobbying act
		Matsushita Electric	Japan	4/27/87	7/01/87	Lobbying act
		Mitsubishi Electric	Japan	4/27/87	7/01/87	Lobbying act
		Nakamichi Corp.	Japan	4/27/87	7/01/87	Lobbying act
		NEC Electronics	Japan	4/27/87	7/01/87	Lobbying act
		Onkyo Corp.	Japan	4/27/87	7/01/87	Lobbying act
		Sansui Electronics	Japan	4/27/87	7/01/87	Lobbying act
		Sanyo Electronics	Japan	4/27/87	7/01/87	Lobbying act
		Sony Corp.	Japan	4/27/87	7/01/87	Lobbying act
		Toshiba	Japan	4/27/87	7/01/87	Lobbying act
		TDK Corp.	Japan	4/27/87	7/01/87	Lobbying act
		Teac Corp.	Japan	4/27/87	7/01/87	Lobbying act
		JVC Corp.	Japan	4/27/87	7/01/87	Lobbying act
		Yamaha Electronics	Japan	4/27/87	7/01/87	Lobbying act

**Appendix I  
Former High-level Federal Officials Who  
Represented Foreign Interests Before the  
U.S. Government Between Fiscal Years 1986  
and 1991**

**Ayer, Donald B.**

**Former Job Title: Dep. Atty. Gen.  
Salary/Grade: Executive Level-II  
Federal Entity: Justice  
Date Left Position: 5/25/90**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Jones, Day, Reavis & Pogue	Legal	Embassy- P.R. China	China	8/24/89	9/28/89	FARA
		Embassy of France	France	6/22/89	11/01/89	FARA
		English City Councils	United Kingdom	6/22/89	11/01/89	FARA
		Heron Int'l N.V.	United Kingdom	6/22/89	11/01/89	FARA
		Morgan Grenfell & Co.	United Kingdom	6/22/89	11/01/89	FARA
		Preussag A.G.	Germany	6/22/89	11/01/89	FARA

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Represented Foreign Interests Before the  
U.S. Government Between Fiscal Years 1986  
and 1991**

**Balk-Tusa, Jacqueline**

**Former Job Title:** Chief of Staff, Sen. Mark Andrews  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 1/04/87

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Andrews' Associates, Inc.	Consulting	Ramzi Dalloul	United Kingdom	2/02/89	12/18/89	FARA
		Fiart Cantieri Italiani	Italy	6/02/89	12/18/89	FARA
		Royal Trustco Ltd.	Canada	6/14/89	7/30/89	FARA
		Aiwa Inc.	Japan	4/27/87	7/01/87	Lobbying act
		Akai Ltd.	Japan	4/27/87	7/01/87	Lobbying act
		Fuji Photo Film	Japan	4/27/87	7/01/87	Lobbying act
		Hitachi Sales Corp.	Japan	4/27/87	7/01/87	Lobbying act
		Matsushita Electric	Japan	4/27/87	7/01/87	Lobbying act
		Mitsubishi Electric	Japan	4/27/87	7/01/87	Lobbying act
		Nakamichi Corp.	Japan	4/27/87	7/01/87	Lobbying act
		NEC Electronics	Japan	4/27/87	7/01/87	Lobbying act
		Onkyo Corp.	Japan	4/27/87	7/01/87	Lobbying act
		Sansui Electronics	Japan	4/27/87	7/01/87	Lobbying act
		Sanyo Electronics	Japan	4/27/87	7/01/87	Lobbying act
		Sony Corp.	Japan	4/27/87	7/01/87	Lobbying act
		Toshiba Corp.	Japan	4/27/87	7/01/87	Lobbying act
		TDK Corp.	Japan	4/27/87	7/01/87	Lobbying act
		Teac Corp.	Japan	4/27/87	7/01/87	Lobbying act
		JVC Corp.	Japan	4/27/87	7/01/87	Lobbying act
		Yamaha Electronics	Japan	4/27/87	7/01/87	Lobbying act

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Former High-level Federal Officials Who  
Represented Foreign Interests Before the  
U.S. Government Between Fiscal Years 1986  
and 1991**

**Bergner, Jeffrey**

**Former Job Title: Staff Dir., Sen. Foreign Relations Comm.  
Salary/Grade: N/A  
Federal Entity: Senate  
Date Left Position: 1/86**

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Bergner, Boyette & Bockorny Inc.	Consulting	Gov't of Saudi Arabia	Saudi Arabia	3/20/86	9/20/86	FARA
		Ext. Trade Dev. Council	Taiwan	5/21/86	Present	FARA
		Gov't of S. Korea	S. Korea	9/16/86	9/30/88	FARA
		Woolsey Corp.	Panama	7/13/88	1/13/89	FARA
		Avianca Airlines	Colombia	2/15/88	Present	FARA
		Gov't of Bermuda	Bermuda	1/06/87	3/06/87	FARA
		Friends in Freedom	Germany	6/10/88	Present	FARA

**Bockorny, David**

**Former Job Title: Special Asst. to Pres. for Legislative Affs.  
Salary/Grade: N/A  
Federal Entity: White House  
Date Left Position: 1/02/88**

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Bergner, Boyette & Bockorny Inc.	Consulting	Gov't of S. Korea	S. Korea	1/26/88	Present	FARA



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Former High-level Federal Officials Who  
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U.S. Government Between Fiscal Years 1986  
and 1991**

**Campbell, Scott L.**

**Former Job Title: Dir. of Policy, Planning, Analysis  
Salary/Grade: ES-04  
Federal Entity: Energy  
Date Left Position: 5/27/88**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Washington Policy Analysis	Legal	Carlos Andres Perez	Venezuela	1/27/89	6/29/89	FARA
		Tohuko Elec. Power	Japan	6/29/89	6/01/90	FARA
		Statoil Inc.	Norway	9/22/89	12/31/90	FARA
		Tokyo Elec. Power	Japan	5/25/90	12/31/90	FARA

**Cannon, William**

**Former Job Title: Dep. Asst. Atty. Gen., Antitrust Div.  
Salary/Grade: ES-05  
Federal Entity: Justice  
Date Left Position: 12/02/86**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Wunder, Diefenderfer, Ryan, Cannon & Thelen	Legal	Industrial Equity Pacific Ltd.	New Zealand	2/06/90	10/29/90	FARA

**Carley, John H.**

**Former Job Title: Gen. Counsel  
Salary/Grade: ES-06  
Federal Entity: OMB  
Date Left Position: 9/12/87**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Donovan, Leisure Newton & Irvine	Legal	Usinor- Sacilor	France	6/20/88	7/11/90	FARA

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Former High-level Federal Officials Who  
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U.S. Government Between Fiscal Years 1986  
and 1991**

**Castillo, A. Mario<sup>a</sup>**

**Former job title:** Chief of Staff, House Agric. Comm.  
**Salary/grade:** N/A  
**Federal Entity:** House  
**Date left position:** 6/30/88

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Arter & Hadden	Consulting	Central Union Agric. Coop.	Japan	9/06/88	2/28/90	FARA

**Chapoton, O. Donaldson**

**Former Job Title:** Asst. Sec. for Tax Policy  
**Salary/Grade:** Executive Level-IV  
**Federal Entity:** Treasury  
**Date Left Position:** 1/31/89

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Baker & Botts	Lobbying	Rhone-Poulenc, Inc.	France	6/09/89	10/10/90	Lobbying act

**Cooksey, Paul H.**

**Former Job Title:** Dep. Asst. Sec. for Admin.  
**Salary/Grade:** ES-04  
**Federal Entity:** Treasury  
**Date Left Position:** 10/03/86

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Robinson, Lake, Lerer & Montgomery	Lobbying	Japan auto parts	Japan	6/12/87	4/04/88	FARA
		Mitsubishi Electric	Japan	12/86	4/04/88	FARA
		Japan Tobacco Inc.	Japan	12/86	4/04/88	FARA

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Former High-level Federal Officials Who  
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**Craig, Gregory B.**

**Former Job Title:** Senior Adviser on Foreign Policy & Defense,  
Sen. Kennedy  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 12/31/88

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Williams & Connolly	Legal	Gov't of Panama	Panama	1/19/90	Present	FARA
		Gov't of Argentina	Argentina	12/31/89	12/31/90	FARA
		Gov't of Bolivia	Bolivia	2/08/90	Present	FARA

**Davis, Randall E.**

**Former Job Title:** Assoc. Dir., Natural Resources, Energy, & Science  
**Salary/Grade:** ES-06  
**Federal Entity:** OMB  
**Date Left Position:** 3/01/87

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Jones, Day, Reavis & Pogue	Legal	Embassy- P.R. China	China	4/14/87	Present	FARA
		Morgan Grenfell & Co.	United Kingdom	4/14/87	Present	FARA
		Preussag A.G.	Germany	1/31/89	3/20/90	FARA

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and 1991**

**Dennin, Joseph F.**

**Former Job Title:** Asst. Sec. for Int'l. Econ. Pol.  
**Salary/Grade:** Executive Level-IV  
**Federal Entity:** Commerce  
**Date Left Position:** 8/02/86

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
McKenna & Cuneo	Legal	Nat'l Fed. of Industries	Taiwan	7/13/87	1/01/89	FARA

**Diefenderfer, William M. III**

**Former Job Title:** Chief of Staff, Sen. Finance Comm.  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 10/86

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Ad Hoc Bermuda Insurance	Legal	Ad Hoc Bermuda Insurance	Bermuda	8/11/88	1/01/89	FARA

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**Dilley, Patricia**

**Former Job Title:** Staff Dir., House Subcomm. on Soc. Security  
**Salary/Grade:** N/A  
**Federal Entity:** House  
**Date Left Position:** 10/26/87

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Arnold & Porter	Legal	State of Israel	Israel	2/23/88	7/25/89	FARA

**Eisenhower, Judith C.**

**Former Job Title:** Admin. Asst., Sen. Goldwater  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 1/05/87

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Eisenhower Group, Inc.	Consulting	Board of Foreign Trade	Taiwan	6/29/87	7/18/88	FARA

**Emerson, J. Terry**

**Former Job Title:** Legis. Asst., Sen. Goldwater  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 1/02/87

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Ext. Trade Dev. Council	Consulting	Ext. Trade Dev. Council	Taiwan	5/15/87	Present	Lobbying act

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Former High-level Federal Officials Who  
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U.S. Government Between Fiscal Years 1986  
and 1991**

**Fielek, Henrietta**

**Former Job Title: Admin. Asst., Sen. Packwood  
Salary/Grade: N/A  
Federal Entity: Senate  
Date Left Position: 8/87**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Heron, Burchette, Ruckert & Rothwell	Legal	Asocoflores	Colombia	7/27/88	2/90	FARA
		Asia Satellite Telecommunica- tions (HK) Ltd.	China	7/27/88	2/90	FARA
		CBI Sugar Group, Inc.	Panama	7/27/88	2/90	FARA
		Agora Centro de Estudios Int'l.	Argentina	7/27/88	2/90	FARA
		Canada Cement Lafarge	Canada	7/27/88	2/90	FARA
	Consulting	Daiwa Securities Co. Ltd.	Japan	7/27/88	2/90	FARA
	Legal	Inland Cement Ltd.	Canada	7/27/88	2/90	FARA
		Int'l. Maritime Satellite Organization	United Kingdom	7/27/88	2/90	FARA
		NovAtel Communications Ltd.	Canada	7/27/88	2/90	FARA
		St. Lawrence Cement Inc.	Canada	7/27/88	2/90	FARA
		St. Marys Cement Ltd.	Canada	7/27/88	2/90	FARA
		Thai Steel Pipe Assoc.	Thailand	7/27/88	2/90	FARA
		Yamaichi Securities Co. Ltd.	Japan	7/27/88	2/90	FARA
	Consulting	Agro-Quimicas de Guatemala S.A.	Guatemala	7/27/88	2/27/90	FARA

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**Flory, David**

**Former Job Title: Admin. Asst., Sen. Kasten  
Salary/Grade: N/A  
Federal Entity: Senate  
Date Left Position: 09/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Murphy & Demory, Ltd.	Consulting	Cable & Wireless	United Kingdom	4/10/91	Present	Lobbying act

**Fox, Edward**

**Former Job Title: Asst. Sec. for Legis. Affs.  
Salary/Grade: Executive Level-IV  
Federal Entity: State  
Date Left Position: 3/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Mintz, Levin, Cohn, Ferris, Glovsky & Popeo	Consulting	Communications Industry Assoc.	Japan	9/5/89	Present	FARA

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**Frierson, James W.**

**Former Job Title: Chief of Staff  
Salary/Grade: ES-06  
Federal Entity: USTR  
Date Left Position: 2/11/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
The Brock Group	Consulting	Board of Foreign Trade	Taiwan	1/19/90	Present	FARA
		Min. of Commerce	Mexico	3/01/91	Present	FARA
		Trade & Dev. Comm.	Panama	4/30/91	Present	FARA
		Bacardi & Co.	Bahamas	4/30/91	Present	FARA
		Airbus Ind.	Consortium of France, Germany, Italy, & Spain	1/19/90	12/31/90	FARA

**Frisch, Daniel J.**

**Former Job Title: Economist  
Salary/Grade: ES-01  
Federal Entity: Treasury  
Date Left Position: 1/02/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Ropes & Gray	Consulting	Ind. Devel. Auth.	Ireland	5/22/90	5/31/91	FARA

**Fuller, Lee**

**Former Job Title: Staff Dir., Senate Comm. on Envir. Pub. Works  
Salary/Grade: N/A  
Federal Entity: Senate  
Date Left Position: 1/87**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Charls E. Walker Assoc.	Consulting	Ministry of Commerce & Ind. Dev.	Mexico	12/12/90	Present	FARA

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**Gitenstein, Mark H.**

**Former Job Title: Chief Counsel, Senate Judiciary Comm.  
Salary/Grade: N/A  
Federal Entity: Senate  
Date Left Position: 4/04/8**

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Mayer, Brown & Platt	Legal	Nestle, S.A.	Switzerland	9/18/89	4/09/91	FARA
		Bank of Foreign Econ. Affs.	Soviet Union	1/31/91	Present	FARA

**Glavas, Pete**

**Former Job Title: Chief of Staff, Sen. Boren  
Salary/Grade: N/A  
Federal Entity: Senate  
Date Left Position: 3/31/88**

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Gold & Liebengood	Lobbying	Thomson- CSF, Inc.	France	2/26/91	Present	FARA
		BAA PLC	United Kingdom	2/26/91	Present	FARA
		Fiat Washington	Italy	2/26/91	Present	FARA
		Beretta U.S.A.	Italy	2/26/91	Present	FARA
		Gov't of Mexico	Mexico	2/26/91	Present	FARA

**Goldfield, H. P.**

**Former Job Title: Asst. Sec. for Trade Dev.  
Salary/Grade: Executive Level-IV  
Federal Entity: Commerce  
Date Left Position: 5/31/87**

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Swidler & Berlin Chartered	Legal	Hyundai Motors	S. Korea	1/07/88	Present	FARA

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**Greenberg, Mark**

**Former Job Title:** Admin. Asst., Sen. Prible  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 5/88

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Tucker & Associates	Consulting	Gov't of S. Korea	S. Korea	9/27/89	10/19/89	FARA

**Grossman, Steven A.**

**Former Job Title:** Dep. Asst. Sec. for Health, Planning, & Evaluation  
**Salary/Grade:** ES-05  
**Federal Entity:** HHS  
**Date Left Position:** 4/01/89

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Hill & Knowlton, Inc.	Consulting	Nintendo Corp.	Japan	5/25/89	Present	FARA
		Asiasat Satellite	Hong Kong	7/89	7/89	FARA

**Hall, Douglas**

**Former Job Title:** Admin. Asst., Sen. Sasser  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 5/15/89

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
The Communications Co.	Consulting	New Demo. Party	Greece	6/20/90	7/20/90	FARA

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**Hamberger, Edward R.**

**Former Job Title: Asst. Sec. for Gvt'l. Affs.  
Salary/Grade: Executive Level-IV  
Federal Entity: DOT  
Date Left Position: 2/21/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Baker, Worthington, Crossley, Stansberry & Woolf	Legal	Aviation Ventures Intl. MCA, Inc.	Japan	1/03/91	Present	FARA
		Lordum Int'l B.V.	Netherlands	1/03/91	Present	FARA

**Hanbury, Marshall E.**

**Former Job Title: Attorney  
Salary/Grade: ES-06  
Federal Entity: CFTC  
Date Left Position: 3/05/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Mayer, Brown & Platt	Legal	London Metal Ex.	United Kingdom	7/12/89	Present	FARA

**Hickmott, Robert W.**

**Former Job Title: Dep. Chief of Staff, Sen. Wirth  
Salary/Grade: N/A  
Federal Entity: Senate  
Date Left Position: 3/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Skadden, Arps, Slate, Meagher, Flom	Legal	Hoylake Invest.	United Kingdom	9/07/89	5/15/90	FARA

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**Holmes, Sven E.**

**Former Job Title:** Staff Dir., Senate Select Comm. on Intell.  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 1/31/89

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Williams & Connolly	Legal	Gov't of Panama	Panama	1/19/90	Present	FARA
		Gov't of Argentina	Argentina	12/31/89	12/31/90	FARA
		Gov't of Bolivia	Bolivia	2/08/90	Present	FARA

**Horowitz, Michael J.**

**Former Job Title:** Attorney  
**Salary/Grade:** ES-06  
**Federal Entity:** OMB  
**Date Left Position:** 11/19/85

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Dickstein, Shapiro	Legal	Kuwait Airways	Kuwait	5/22/86	Present	FARA

**Houston, William H. III**

**Former Job Title:** Economist  
**Salary/Grade:** ES-06  
**Federal Entity:** USTR  
**Date Left Position:** 9/30/88

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
World Trade Link	Consulting	Camara Nacional	Mexico	1/17/90	Present	FARA

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**Johnson, Mark R.**

**Former Job Title:** Press Sec., Speaker of the House  
**Salary/Grade:** N/A  
**Federal Entity:** House  
**Date Left Position:** 7/21/89

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
The Sawyer/Miller Group	Consulting	Gov't of Colombia	Colombia	11/89	Present	FARA
		NEC Corporation	Japan	1/24/91	Present	FARA

**Johnson, Michael S.**

**Former Job Title:** Chief of Staff, Office of the Republican Leader  
**Salary/Grade:** N/A  
**Federal Entity:** House  
**Date Left Position:** 2/15/90

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
McCamish, Martin, Loeffler	Consulting	Hong Kong Trade Dev.	China	5/03/90	Present	FARA

**Jones, Erika Z.**

**Former Job Title:** Attorney  
**Salary/Grade:** ES-04  
**Federal Entity:** DOT  
**Date Left Position:** 4/29/89

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Mayer, Brown & Platt	Legal	Nestle, S.A.	Switzerland	9/18/89	4/09/91	FARA

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**Kies, Kenneth**

**Former Job Title:** Chief Minority Tax Counsel, House Ways & Means Comm.  
**Salary/Grade:** N/A  
**Federal Entity:** House  
**Date Left Position:** 1/18/87

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Baker & Hostetler	Legal	Alexander/ Alexander	United Kingdom	6/04/90	9/19/90	FARA
		C.T. Bowring & Co.	United Kingdom	6/04/90	9/19/90	FARA
		Sedgwick Group PLC	United Kingdom	6/04/90	9/19/90	FARA
		Frank B. Hall U.K.	United Kingdom	6/04/90	9/19/90	FARA
		Cominco, Ltd.	United Kingdom	6/04/90	9/19/90	FARA

**Kopp, George S.**

**Former Job Title:** Chief Counsel, House Subcomm. on Natural Resources  
**Salary/Grade:** N/A  
**Federal Entity:** House  
**Date Left Position:** 5/31/88

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Global USA Inc.	Consulting	All Nippon Airways	Japan	6/14/88	Present	FARA
		Fanuc Ltd.	Japan	6/14/88	Present	FARA
		Hitachi Ltd.	Japan	6/14/88	Present	FARA
		Hyundai Motor Amer.	S. Korea	6/14/88	Present	FARA
		Federation Const.	Japan	6/14/88	Present	FARA
		Komatsu Corp.	Japan	6/14/88	Present	FARA
		Kyocera Corp.	Japan	6/14/88	Present	FARA
		Mazak Corp.	Japan	6/14/88	Present	FARA
		Murata Machinery	Japan	1/22/90	Present	FARA

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**Ladd, Richard**

**Former Job Title:** Dep. UnderSec. Army  
**Salary/Grade:** ES-01  
**Federal Entity:** Army  
**Date Left Position:** 11/13/87

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Robison International	Consulting	Royal Ordinance	United Kingdom	11/15/87	Present	FARA

**Laxalt, Paul**

**Former Job Title:** Senator  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 1/02/87

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Paul Laxalt Group	Consulting	Operaciones Turisticas	Honduras	1/24/90	Present	FARA

**Locke, W. Timothy**

**Former Job Title:** Asst. Dir., Office External Affs.  
**Salary/Grade:** ES-01  
**Federal Entity:** Interior  
**Date Left Position:** 4/22/89

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Hecht, Spencer & Assoc.	Consulting	Hong Kong Trade Dev.	China	6/15/89	4/20/91	FARA

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**Ludden, Kenneth M.**

**Former Job Title:** Prof. Staff, Sen. Foreign Relations Comm.  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 6/02/87

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Bannerman & Associates	Consulting	Gov't of Philippines	Philippines	6/01/90	Present	FARA
		Gov't of Tunisia	Tunisia	6/01/90	Present	FARA
		Gov't of Egypt	Egypt	6/01/90	Present	FARA
		Gov't of U.A.E.	U.A.E.	8/01/91	Present	FARA
		Gov't of Bangladesh	Bangladesh	6/01/90	2/28/91	Lobbying act

**Martin, William F.**

**Former Job Title:** Deputy Sec.  
**Salary/Grade:** Executive Level-II  
**Federal Entity:** Energy  
**Date Left Position:** 5/20/88

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Washington Policy Analysis	Consulting	Tokyo Elec. Power	Japan	5/25/90	12/31/90	FARA
		Carlos Andres Perez	Venezuela	1/27/89	6/29/89	FARA
		Statoil Inc.	Norway	9/22/89	12/31/90	FARA
		Tohoku Elec. Power	Japan	6/29/89	6/01/90	FARA

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**Martyak, Joseph J.**

**Former Job Title: Principal Deputy Undersec.  
Salary/Grade: ES-06  
Federal Entity: Interior  
Date Left Position: 5/22/87**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Rhone- Poulenc, Inc.	Consulting	Rhone-Poulenc, S.A.	France	11/21/88	Present	FARA

**Maseng, Mari**

**Former Job Title: Dir. of Commun.  
Salary/Grade: Executive Level-III  
Federal Entity: White House  
Date Left Position: 1/22/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Maseng Communications	Consulting	Hong Kong Econ. & Trade Affs.	Hong Kong	5/14/90	6/28/91	FARA
		Colebrand Ltd.	United Kingdom	10/20/89	06/06/90	FARA

**Meagher, John K.**

**Former Job Title: Asst. Sec. for Legis. Affs.  
Salary/Grade: Executive Level-IV  
Federal Entity: Treasury  
Date Left Position: 4/26/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Leboeuf, Lamb, Leiby, Macrae	Consulting	Lloyds of London	United Kingdom	7/17/90	Present	FARA
		London Insurance	United Kingdom	6/05/91	Present	FARA

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**Mentz, J. Roger**

**Former Job Title:** Asst. Sec. for Legis. Affs.  
**Salary/Grade:** Executive Level-IV  
**Federal Entity:** Treasury  
**Date Left Position:** 8/01/87

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Cadwalader, Wickersham, Taft	Legal	Mercedes- Benz N.A.	Germany	1987	Present	FARA

**Morgan, Lance**

**Former Job Title:** Press Officer, Senate Select Comm. on Iran-Contra  
Hearings  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 11/87

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Robinson, Lake, Lerer & Montgomery.	Consulting	Japan Auto Parts	Japan	2/21/89	Present	FARA
		Komatsu Elec. Metals	Japan	2/21/89	6/30/89	FARA
		Friends of Democracy Islami J. Ittehad	Pakistan	8/01/89	7/31/90	FARA
		Hoylake Investment Ltd.	Bermuda	8/01/89	10/04/89	FARA

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**Mosher, Sol**

**Former Job Title: Asst. Trade Rep.  
Salary/Grade: ES-06  
Federal Entity: USTR  
Date Left Position: 7/03/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Preston, Thorgrimson, Shidler, Gates & Ellis	Consulting	Gov't of Canada	Canada	3/25/91	5/31/91	FARA

**Paulson, Kristin E.**

**Former Job Title: Dep. Asst. Sec. for Cong. Affs.  
Salary/Grade: ES-01  
Federal Entity: Commerce  
Date Left Position: 3/31/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Anderson, Hibey, Nauheim & Blair	Consulting	Commun. Ind. Assoc.	Japan	10/24/89	7/26/91	FARA
		Elec. Indust. Assoc.	Japan	10/24/89	7/26/91	FARA
		Mach. Tool Bldrs. Assoc.	Japan	10/24/89	7/26/91	FARA
		Forming Machinery Assoc.	Japan	10/24/89	7/26/91	FARA
		Machine Exporters Assoc.	Japan	10/24/89	7/26/91	FARA
		Sugar Sales, Ltd.	Japan	10/24/89	4/03/91	FARA
		NHK Broadcasting	Japan	10/24/89	7/26/91	FARA

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**Phillips, William**

**Former Job Title:** Admin. Asst., Sen. Stevens  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 12/86

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Hamel & Park	Legal	Korean Air Lines	S. Korea	3/26/87	Present	FARA

**Piper W. Stephen<sup>a</sup>**

**Former Job Title:** Economist  
**Salary/Grade:** Executive Level-V  
**Federal Entity:** USTR  
**Date Left Position:** 1/31/87

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Charles L. Fishman, Inc.	Consulting	Nissan Motor Co.	Japan	3/14/88	Present	FARA
		Bearing Indust. Assoc.	Japan	3/14/88	Present	FARA

**Price, Courtney M.**

**Former Job Title:** Attorney  
**Salary/Grade:** Executive Level-IV  
**Federal Entity:** EPA  
**Date Left Position:** 2/28/86

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Rivkin, Radler, Dunne & Bayh	Legal	John I. Haas Co., Inc.	Germany	9/25/86	11/30/89	FARA
		Verband der Hopfenkaufleute und Hopfenveredler e.v.	Germany	9/25/86	11/30/89	FARA

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**Pruitt, Steven L.**

**Former Job Title:** Exec. Dir., House Comm. on Budget  
**Salary/Grade:** N/A  
**Federal Entity:** House  
**Date Left Position:** 9/30/88

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Heron, Burchette, Ruckert & Rothwell	Consulting	Agro-Quimicas	Guatemala	9/21/88	11/30/89	FARA

**Pugliaresi, Lucian S.**

**Former Job Title:** Dir. of Int'l. Econ. Affs., Nat'l Sec. Council  
**Salary/Grade:** ES-04  
**Federal Entity:** White House  
**Date Left Position:** 1/88

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Polar Gas	Consulting	Richard Hoos	Canada	1/11/90	Present	FARA
		John Beddome	Canada	1/11/90	Present	FARA

**Ridley, Timothy M.**

**Former Job Title:** Admin. Asst., Sen. Lautenberg  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 12/86

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
The Communications Co.	Consulting	New Democracy Party	Greece	6/20/90	Present	FARA

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**Robertson, Mark J.**

**Former Job Title:** Minority Staff Dir., House Comm. on D.C.  
**Salary/Grade:** N/A  
**Federal Entity:** House  
**Date Left Position:** 12/31/90

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Gold & Liebengood	Lobbying	Thompson-CSF	France	1/10/91	Present	FARA
		Beretta Corp.	Italy	1/10/91	Present	FARA
		BAA PLC	United Kingdom	1/10/91	Present	FARA
		Gov't of Mexico	Mexico	3/91	Present	FARA
		Fiat Inc.	Italy	1/10/91	Present	FARA

**Rogers, Edward**

**Former Job Title:** Deputy Asst. to the Pres., & Exec. Asst.,  
Chief of Staff to the Pres.  
**Salary/Grade:** Executive Level-III  
**Federal Entity:** White House  
**Date Left Position:** 8/02/91

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Barbour & Rogers	Legal	Sheik Kamal Adham	Saudi Arabia	9/23/91	10/31/91	FARA

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**Ryan, Thomas M.**

**Former Job Title:** Chief Counsel, House Comm. on Energy & Commerce  
**Salary/Grade:** N/A  
**Federal Entity:** House  
**Date Left Position:** 5/87

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Wunder, Diefenderfer, Ryan, Cannon & Thelen	Legal	Gov't of Bermuda	Bermuda	2/06/90	10/29/90	FARA
		Ind. Equity- Pacific Ltd.	New Zealand	2/06/90	Present	FARA

**Samuels, Michael A.**

**Former Job Title:** Ambassador  
**Salary/Grade:** Executive Level-III  
**Federal Entity:** USTR - Geneva  
**Date Left Position:** 5/19/89

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Hill & Knowlton, Inc.	Consulting	Gov't of Indonesia	Indonesia	8/02/89	7/01/90	FARA
		Maxwell Communications	United Kingdom	7/01/89	7/01/90	FARA

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**Shanks, Robert B.**

**Former Job Title:** V.P. / Gen. Counsel  
**Salary/Grade:** Executive Level-V  
**Federal Entity:** OPIC  
**Date Left Position:** 8/14/87

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Sidley & Austin	Legal	Gov't of Cayman Islands	Cayman Is.	6/01/89	Present	FARA
		Moscow Narodny Bank	Soviet Union	6/01/89	Present	FARA
		Pohang Iron/Steel	S. Korea	9/27/89	Present	FARA
		Gov't of S. Korea	S. Korea	9/14/91	Present	FARA
		Gov't of El Salvador	El Salvador	9/14/91	Present	FARA

**Shapiro, Ira S.**

**Former Job Title:** Chief of Staff, Sen. John Rockefeller  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 12/31/87

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Winthrop, Stimson, Putnam	Legal	Metallverken B.V.	Finland	3/24/89	2/21/91	FARA

**Small, Karna**

**Former Job Title:** Dep. Asst. to Pres. for Nat'l. Security  
**Salary/Grade:** Executive Level-V  
**Federal Entity:** White House  
**Date Left Position:** 9/15/86

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Gray & Company	Consulting	Gov't of Turkey	Turkey	10/01/86	Present	FARA

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**Smith, Carl M.**

**Former Job Title:** Staff Dir. & Chief Counsel, Senate Comm. on  
Armed Services  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 12/12/88

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Wunder, Diefenderfer, Ryan, Cannon Thelen	Legal	Aermacchi, S.P.A.	Italy	9/06/90	Present	FARA
		Ciset S.P.A.	Italy	9/06/90	Present	FARA
		Cimat S.P.A.	Italy	9/06/90	Present	FARA

**Smith, Michael B.**

**Former Job Title:** Dep. Trade Rep.  
**Salary/Grade:** FECM-06  
**Federal Entity:** State  
**Date Left Position:** 10/31/88

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
SJS Advanced Strategies	Consulting	La Cigarerra Moderna	Mexico	2/28/90	Present	FARA
		Canadian Sugar Inst.	Canada	2/28/90	Present	FARA
		Gov't of Canada	Canada	2/28/90	Present	FARA
		Gov't of Quebec	Canada	2/28/90	Present	FARA
		Coordinator de Organisimos Empresariales de Comercio Exterior	Mexico	2/28/90	Present	FARA

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**Stern, Paula**

**Former Job Title: Commissioner  
Salary/Grade: Executive Level-IV  
Federal Entity: ITC  
Date Left Position: 1/27/87**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Winthrop, Stimson, Putnam & Roberts	Consulting	Metallverken Nederland B.V.	Netherlands	2/03/89	8/21/90	FARA

**Terr, Leonard<sup>a</sup>**

**Former Job Title: Attorney  
Salary/Grade: ES-04  
Federal Entity: Treasury  
Date Left Position: 6/30/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Sutherland, Ashbill & Brennan	Legal	Gov't of Bermuda	Bermuda	4/22/86	10/09/86	FARA

**Vasapoli, Joseph V.**

**Former Job Title: Minority Counsel, House Comm. on  
Energy & Commerce  
Salary/Grade: N/A  
Federal Entity: House  
Date Left Position: 1/13/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Skadden, Arps, Meagher & Flom	Legal	Hoylake Investments	United Kingdom	9/07/89	5/15/90	FARA
		British Airport Auth.	United Kingdom	9/07/89	5/15/89	FARA
		Clal Israel	Israel	9/07/89	5/15/89	FARA

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**Verstandig, Lee L.<sup>b</sup>**

**Former Job Title: Asst. to Pres. Chief of Staff, First Lady  
Salary/Grade: Executive Level-III  
Federal Entity: White House  
Date Left Position: 3/07/86**

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Deaver & Associates	Consulting	Gov't of Canada	Canada	3/14/86	Present	FARA
		Daewoo Corp.	S. Korea	3/14/86	Present	FARA
		C.B.I. Sugar Group	Panama	3/14/86	Present	FARA
		S. Korea Broadcasting Corp.	S. Korea	3/14/86	Present	FARA
		Gov't of S. Korea	S. Korea	3/14/86	Present	FARA
		Gov't of Singapore	Singapore	3/14/86	Present	FARA
		Ministry of Commerce & Ind. Dev.	Mexico	3/14/86	Present	FARA
		Intl. Cultural Society of S. Korea	S. Korea	3/14/86	Present	FARA
		Embassy of Saudi Arabia	Saudi Arabia	3/14/86	Present	FARA

**Von Raab, William<sup>a</sup>**

**Former Job Title: Commissioner of Customs  
Salary/Grade: ES-06  
Federal Entity: Customs  
Date Left Position: 8/01/89**

Individual/ organization that registered	Type of service	Foreign client	Country represented	Representation beginning date	Ending date	Source
Societe Generale de Surveillance	Lobbying	Societe Generale de Surveillance	Switzerland	5/21/91	Present	Lobbying act

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**Wahlquist, Andrew**

**Former Job Title:** Admin. Asst., Sen. Warner  
**Salary/Grade:** N/A  
**Federal Entity:** Senate  
**Date Left Position:** 6/86

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Tucker & Associates	Consulting	Gov't of S. Korea	S. Korea	9/27/89	10/19/89	FARA

**Wallison, Peter J.**

**Former Job Title:** Counsel to Pres., White House Office  
**Salary/Grade:** Executive Level-II  
**Federal Entity:** White House  
**Date Left Position:** 3/20/87

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Gibson, Dunn & Crutcher	Legal	Assoc. German Banks	Germany	8/08/91	12/31/91	FARA

**Warren, Betsy**

**Former Job Title:** Dep. Asst. Sec. for Legis. Affs.  
**Salary/Grade:** ES-03  
**Federal Entity:** State  
**Date Left Position:** 2/28/89

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
The Schmertz Company	Consulting	Gov't of Greece	Greece	7/23/91	Present	Lobbying act

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**Whitfield, Dennis E.**                      **Former Job Title: Dep. Sec. of Labor**  
**Salary/Grade: ES-06**  
**Federal Entity: Labor**  
**Date Left Position: 3/01/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
The Brock Group Ltd.	Consulting	Board of Foreign Trade	Taiwan	1/11/90	Present	FARA
		United Distillers	Hong Kong	1/01/91	Present	FARA

**Witeck, Robert V.**                      **Former Job Title: Dir. of Communications, Sen. Packwood**  
**Salary/Grade: N/A**  
**Federal Entity: Senate**  
**Date Left Position: 3/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
Hill & Knowlton, Inc.	Consulting	Rep. of Indonesia Nat'l Dev. Info. Off.	Indonesia	5/30/89	Present	FARA
		Gov't of Turkey	Turkey	10/02/89	Present	Lobbying act

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**Wrobleski, Ann**

**Former Job Title: Foreign Service Officer  
Salary/Grade: FECM-04  
Federal Entity: State  
Date Left Position: 6/17/89**

<b>Individual/ organization that registered</b>	<b>Type of service</b>	<b>Foreign client</b>	<b>Country represented</b>	<b>Representation beginning date</b>	<b>Ending date</b>	<b>Source</b>
The Jefferson Group	Consulting	Inst. Libertad/ de democracia	Peru	11/21/90	Present	FARA

**Legend**

- CFTC = Commodity Futures Trading Commission
- DOT = Department of Transportation
- EPA = Environmental Protection Agency
- ES = Senior Executive Service (SES)
- EX = Executive Schedule
- FARA = Foreign Agents Registration Act of 1938
- FECM = Foreign Service Executive Career Ministry
- HHS = Department of Health and Human Services
- HUD = Department of Housing and Urban Development
- Lobbying Act = Federal Regulation of Lobbying Act of 1946
- N/A = Not Available-The Secretary of the Senate and Clerk of the House do not release confidential salary data.
- OMB = Office of Management and Budget
- OPIC = Overseas Private Investment Corp.
- USTR = U.S. Trade Representative
- U.A.E. = United Arab Emirates

<sup>a</sup> Could not locate individual.

<sup>b</sup> Individual did not verify our information.

<sup>c</sup> Served as congressman until 12/31/88, and remained on the congressional payroll as a consultant to the House Comm. on For. Affs. until 1/31/89.

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# Major Contributors to This Report

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