

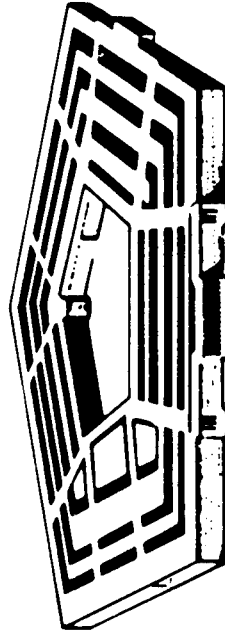
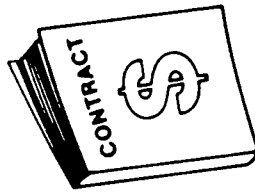
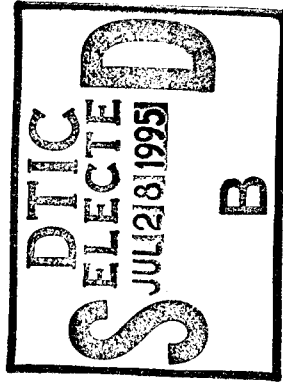


WASHINGTON HEADQUARTERS SERVICES

Department of Defense

PRIME CONTRACT AWARDS

First Half Fiscal Year 1995



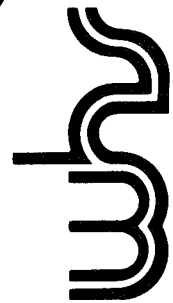
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PRIME CONTRACT AWARDS

First Half Fiscal Year 1995

Department of Defense
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FOREWORD

Prime Contract Awards is published semiannually. This publication displays current and historical summarized information on Department of Defense prime contract awards using a variety of categories and report formats. The primary purpose of this publication is to provide the perspective required for the analysis of Defense procurement trends related to the six categories shown.

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INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year (FY) 1985 data.

Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Figures for the first half of the prior fiscal year may differ from those shown in last year's publication. This is due to changes made during the second half of the fiscal year.

Amounts in this report are shown for the DoD Agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal Agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. The data are collected in whole dollars and the totals given in some tables may not add due to rounding. This report includes awards made by Other Defense Agencies (ODAs), which are listed in the Glossary. Commencing with FY 1989, it also includes tariff or

regulated acquisitions under \$25,000. It does not include obligations for "in house" work performed at government owned and operated establishments, such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal Agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts has not been included in the totals for procurement actions.

For the definition of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during the first half of FY 1994 totaled \$50,339,119 thousand (rounded), as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 3,911,606
Work Outside United States	1,879,949
Educational and Nonprofit Institutions	1,403,439
Business Firms Inside United States	43,127,893
Tariff or Regulated Acquisitions	16,231
Total	\$50,339,119

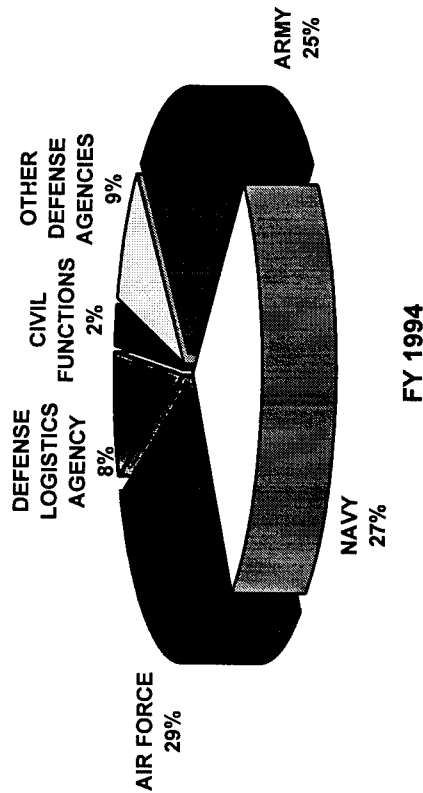
Foreign Military Sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$3,056 million as follows: Army, \$658 million; Navy \$712 million; Air Force \$1,650 million; Defense Logistics Agency, \$26 million, and Other Defense Agencies, \$10 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during the first half of FY 1995 (October 1994 through March 1995) totaled \$50,339 million. This was a decrease of \$1,445 million (2.8 percent) from the \$51,784 million awarded during the first half of FY 1994. Contract awards to U.S. businesses for work inside the United States decreased by \$1,415 million. Awards to or through other Government Agencies decreased by \$175 million, awards to educational and nonprofit institutions increased by \$319 million, and awards for work outside the United States decreased by \$143 million. See Tables 1 and 2 on pages 5 and 7.

The following chart displays the percentage of obligations awarded by each Defense Component during the first half of FY 1995.



Procurement Trends

DoD procurement decreased from \$163.7 billion in FY 1985 to \$158.8 billion in FY 1986, and continued to decrease each year through FY 1989. During FY 1990, an upward trend is shown which continued through FY 1991. In FY 1992, awards decreased to \$136.3 billion. In FY 1993, procurement increased slightly. In FY 1994, awards decreased to \$132.2 billion, the lowest FY total in the last ten years. The long term trend in prime contract awards is shown in Table 3, page 11.

Small Business Performance

Small businesses received \$8,846 million during the first half of FY 1995, an increase of \$370 million from the \$8,476 million received during the first half of FY 1994. As shown in Table 3, in FY 1994, small businesses received the largest percentage in the last ten years (22.1 percent) of the prime contracts awarded to all business firms for work done in the United States.

Chart I, page 9, shows that 2,421,188 procurement actions, or 64.8 percent of the total 3,734,842 actions awarded to business firms, involved small businesses.

Chart II, page 13, shows total awards to business firms, to small business firms, and percentage to small businesses for FY 1985 through FY 1994.

TABLE 1
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1995-FY 1994 ^{R/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/				ARMY				NAVY			
	Oct 94-		Oct 93-		Oct 94-		Oct 93-		Oct 94-		Oct 93-	
	Mar 95	Mar 94	Mar 94	Mar 94	Mar 95	Mar 95	Mar 94	Mar 94	Mar 95	Mar 95	Mar 94	Mar 94
TOTAL C/	\$50,339,119	\$51,784,074	\$12,607,326	\$12,631,171	\$13,806,363	\$15,082,047						
ACTIONS OF \$25,000 OR LESS	5,389,081	3,690,944	729,319	848,065	1,140,185	1,002,068						
ACTIONS OVER \$25,000	44,950,038	48,093,130	11,878,007	11,783,106	12,666,179	15,079,980						
INTERAGENCY / FMS												
ACTIONS OF \$25,000 OR LESS	3,911,606	4,086,515	869,625	1,331,059	1,004,226	815,614						
ACTIONS OVER \$25,000	432,386	451,539	98,806	119,918	134,675	127,436						
	3,479,220	3,634,976	770,820	1,211,141	869,551	688,178						
FOR WORK OUTSIDE U. S. D/												
ACTIONS OF \$25,000 OR LESS	1,879,949	2,023,071	495,939	531,122	450,582	395,340						
ACTIONS OVER \$25,000	239,769	241,053	53,820	60,649	52,369	44,440						
	1,640,180	1,782,018	442,118	470,473	388,121	350,899						
EDUCATIONAL + NONPROFIT INSTITUTIONS												
ACTIONS OF \$25,000 OR LESS	1,403,439	1,084,909	467,272	455,356	317,131	343,887						
ACTIONS OVER \$25,000	44,327	38,787	12,967	13,607	9,252	6,025						
	1,359,112	1,046,121	454,305	441,749	307,880	337,862						
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)												
ACTIONS OF \$25,000 OR LESS	43,127,893	44,542,458	10,762,973	10,270,860	12,033,280	14,526,862						
ACTIONS OVER \$25,000	4,656,367	2,912,443	552,209	611,116	932,745	893,821						
	38,471,526	41,630,015	10,210,764	9,659,744	11,100,535	13,703,041						
SMALL BUSINESS FIRMS												
ACTIONS OF \$25,000 OR LESS	8,845,995	8,475,547	2,380,537	2,256,252	2,505,412	2,549,261						
ACTIONS OVER \$25,000	2,405,048	2,120,160	427,978	476,804	665,290	616,706						
	5,440,948	6,355,387	1,952,560	1,779,448	1,840,122	1,932,555						
OTHER BUSINESS FIRMS												
ACTIONS OF \$25,000 OR LESS	34,281,898	36,066,911	8,382,435	8,014,607	9,527,869	11,977,601						
ACTIONS OVER \$25,000	2,251,319	792,283	124,231	134,312	267,456	207,116						
	32,030,579	35,274,628	8,258,204	7,880,296	9,260,413	11,770,486						
SMALL BUSINESS PERCENT OF BUSINESS FIRMS												
ACTIONS OF \$25,000 OR LESS	20.5	19.0	22.1	22.0	20.8	17.5						
ACTIONS OVER \$25,000	51.7	72.8	77.5	78.0	71.3	74.9						
	16.7	15.3	19.1	18.4	16.6	14.1						

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

**TABLE 1 (concluded)
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1995-FY 1994** ^{R/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 94-		Oct 93-		Oct 94-		Oct 93-		Oct 94-		Oct 93-	
	Mar 95	Mar 94	Mar 94	Mar 94	Mar 95	Mar 94	Mar 94	Mar 94	Mar 95	Mar 94	Mar 94	
TOTAL C/	\$14,514,410	\$16,372,215	\$3,955,262	\$1,197,343	\$3,859,828	\$3,955,262	\$1,197,343	\$950,422	\$1,197,343	\$3,859,828	\$3,955,262	\$950,422
ACTIONS OF \$25,000 OR LESS	738,356	897,415	774,827	134,972	944,196	774,827	134,972	130,521	134,972	944,196	774,827	130,521
ACTIONS OVER \$25,000	13,776,054	15,474,799	3,180,435	1,062,372	2,915,632	3,180,435	1,062,372	819,901	1,062,372	2,915,632	3,180,435	819,901
INTERAGENCY / FMS	1,877,480	1,813,258	91,766	22,344	92,532	91,766	22,344	20,095	22,344	92,532	91,766	20,095
ACTIONS OF \$25,000 OR LESS	128,344	153,340	35,525	13,851	46,495	35,525	13,851	12,351	13,851	46,495	35,525	12,351
ACTIONS OVER \$25,000	1,749,136	1,659,918	56,241	8,493	46,037	56,241	8,493	7,744	8,493	46,037	56,241	7,744
FOR WORK OUTSIDE U. S. D/	391,214	496,637	586,083	678	441,461	586,083	678	3,308	678	441,461	586,083	3,308
ACTIONS OF \$25,000 OR LESS	104,611	116,547	18,545	1	14,449	18,545	1	40	1	14,449	18,545	40
ACTIONS OVER \$25,000	286,604	380,090	567,537	677	427,012	567,537	677	3,268	677	427,012	567,537	3,268
EDUCATIONAL + NONPROFIT INSTITUTIONS	501,594	197,699	16,876	11,862	53,910	16,876	11,862	9,406	11,862	53,910	16,876	9,406
ACTIONS OF \$25,000 OR LESS	11,910	15,826	1,333	1,774	2,707	1,333	1,774	1,538	1,774	2,707	1,333	1,538
ACTIONS OVER \$25,000	489,684	181,873	15,543	10,088	51,203	15,543	10,088	7,868	10,088	51,203	15,543	7,868
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	11,743,766	13,864,450	3,260,109	1,159,566	3,271,617	3,260,109	1,159,566	914,212	1,159,566	3,271,617	3,260,109	914,212
ACTIONS OF \$25,000 OR LESS	493,135	611,531	718,994	116,453	880,237	718,994	116,453	113,191	116,453	880,237	718,994	113,191
ACTIONS OVER \$25,000	11,250,631	13,252,918	2,541,114	801,021	2,391,380	2,541,114	801,021	791,021	801,021	2,391,380	2,541,114	791,021
SMALL BUSINESS FIRMS	1,628,746	1,786,858	1,275,824	421,860	1,337,361	1,275,824	421,860	397,713	421,860	1,337,361	1,275,824	397,713
ACTIONS OF \$25,000 OR LESS	387,073	451,617	471,293	96,083	547,398	471,293	96,083	96,058	96,083	547,398	471,293	96,058
ACTIONS OVER \$25,000	1,241,673	1,335,241	804,530	325,776	789,963	804,530	325,776	301,655	325,776	789,963	804,530	301,655
OTHER BUSINESS FIRMS	10,115,021	12,077,592	1,984,285	516,499	1,934,257	1,984,285	516,499	516,499	516,499	1,934,257	1,984,285	516,499
ACTIONS OF \$25,000 OR LESS	106,062	159,914	247,701	20,370	332,839	247,701	20,370	17,133	20,370	332,839	247,701	17,133
ACTIONS OVER \$25,000	10,008,958	11,917,678	1,736,584	499,366	1,601,417	1,736,584	499,366	499,366	499,366	1,601,417	1,736,584	499,366
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	13.9	12.9	39.1	43.5	40.9	39.1	43.5	43.5	43.5	40.9	39.1	43.5
ACTIONS OF \$25,000 OR LESS	78.5	73.9	65.5	84.9	62.2	65.5	84.9	84.9	84.9	62.2	65.5	84.9
ACTIONS OVER \$25,000	11.0	10.1	31.7	37.7	33.0	31.7	37.7	37.7	37.7	33.0	31.7	37.7

NOTE: Refer to first page of this table for footnotes.

TABLE 2
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1995 - FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1995	1994	1995	1994	1995	1994
TOTAL C/	\$50,339,119	\$132,219,300	\$12,607,326	\$29,335,628	\$13,806,363	\$39,418,302
1st Qtr, Oct-Dec	15,740,386	20,247,342	4,820,256	4,255,608	3,482,850	4,750,347
2nd Qtr, Jan-Mar	33,598,732	31,536,732	7,787,070	8,275,552	10,323,513	11,321,700
3rd Qtr, Apr-Jun	0	27,528,995	0	6,782,099	0	6,355,043
4th Qtr, Jul-Sep	0	52,906,231	0	5,922,938	0	16,981,211
INTERAGENCY / FMS	3,911,606	11,097,605	869,625	2,994,835	1,004,226	2,174,091
1st Qtr, Oct-Dec	1,258,490	2,093,375	347,488	744,622	186,873	297,229
2nd Qtr, Jan-Mar	2,653,116	1,993,140	522,137	586,437	817,353	518,385
3rd Qtr, Apr-Jun	0	2,991,732	0	903,386	0	512,428
4th Qtr, Jul-Sep	0	4,019,357	0	760,391	0	846,048
FOR WORK OUTSIDE U. S. D/	1,879,949	5,602,092	495,939	1,553,922	450,582	1,172,574
1st Qtr, Oct-Dec	1,024,742	814,884	253,507	282,988	249,752	217,881
2nd Qtr, Jan-Mar	855,207	1,208,188	242,432	248,132	200,831	177,459
3rd Qtr, Apr-Jun	0	1,000,392	0	164,032	0	265,005
4th Qtr, Jul-Sep	0	2,578,629	0	858,769	0	512,229
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,403,439	3,315,355	467,272	897,037	317,131	1,092,702
1st Qtr, Oct-Dec	467,823	440,349	203,921	153,358	85,424	179,802
2nd Qtr, Jan-Mar	935,616	644,560	263,351	301,998	251,707	164,085
3rd Qtr, Apr-Jun	0	498,574	0	209,539	0	108,750
4th Qtr, Jul-Sep	0	1,731,872	0	232,142	0	640,064
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	43,127,893	112,013,450	10,762,973	23,715,470	12,033,280	34,976,561
1st Qtr, Oct-Dec	13,981,708	16,887,083	4,009,768	3,065,371	2,980,561	4,055,187
2nd Qtr, Jan-Mar	29,146,185	27,855,735	6,753,205	7,205,488	9,052,719	10,471,675
3rd Qtr, Apr-Jun	0	22,941,896	0	5,410,591	0	5,468,493
4th Qtr, Jul-Sep	0	44,529,096	0	8,034,019	0	14,981,206
SMALL BUSINESS FIRMS	8,845,995	24,805,355	2,380,537	6,402,518	2,505,412	7,194,895
1st Qtr, Oct-Dec	3,344,751	3,474,947	956,259	795,778	818,438	998,448
2nd Qtr, Jan-Mar	5,501,244	5,000,600	1,424,278	1,460,474	1,686,973	1,550,813
3rd Qtr, Apr-Jun	0	5,585,345	0	1,482,298	0	1,530,384
4th Qtr, Jul-Sep	0	10,744,463	0	2,663,968	0	3,115,250
OTHER BUSINESS FIRMS	34,281,898	87,208,095	8,382,435	17,312,952	9,527,869	27,781,667
1st Qtr, Oct-Dec	10,636,957	13,412,136	3,053,509	2,269,593	2,162,123	3,056,739
2nd Qtr, Jan-Mar	23,644,941	22,654,775	5,328,927	5,745,014	7,365,746	8,920,862
3rd Qtr, Apr-Jun	0	17,356,551	0	3,928,293	0	3,938,109
4th Qtr, Jul-Sep	0	33,784,633	0	5,370,051	0	11,865,955
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	20.5	22.1	22.1	27.0	20.8	20.6
1st Qtr, Oct-Dec	23.9	20.6	23.8	26.0	27.5	24.6
2nd Qtr, Jan-Mar	18.9	18.1	21.1	20.3	18.6	14.8
3rd Qtr, Apr-Jun	.0	24.3	.0	27.4	.0	28.0
4th Qtr, Jul-Sep	.0	24.1	.0	33.2	.0	20.8

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards.
 C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.
 D/ Includes foreign firms for performance in U.S.

TABLE 2 (concluded)
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1995 - FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

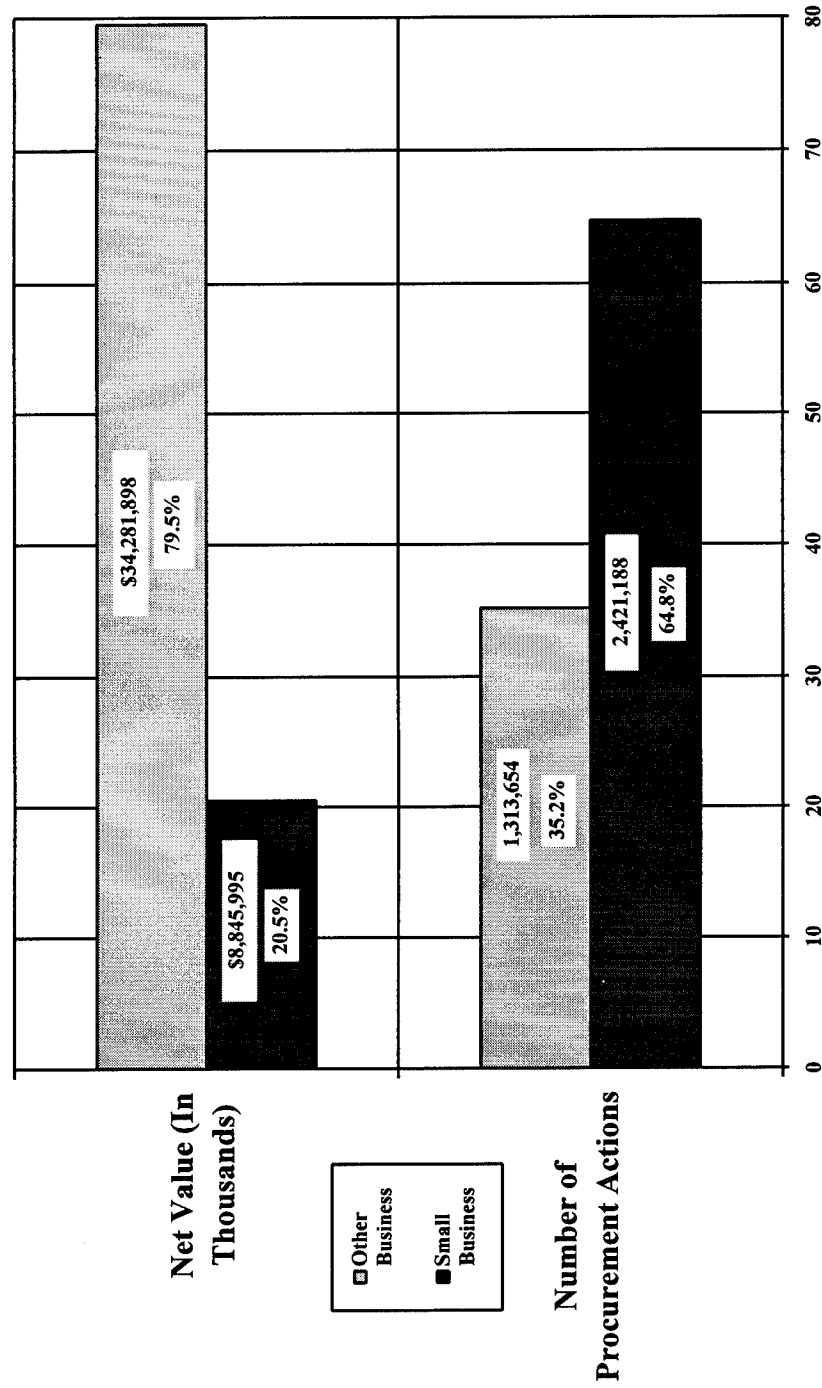
TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1995	1994	1995	1994	1995	1994
TOTAL C/	\$14,514,410	\$41,948,965	\$3,859,828	\$9,623,445	\$1,197,343	\$2,717,246
1st Qtr, Oct-Dec	4,810,436	7,980,174	1,555,098	2,134,651	565,306	366,824
2nd Qtr, Jan-Mar	9,703,975	8,352,041	2,304,730	1,820,511	632,037	583,598
3rd Qtr, Apr-Jun	0	8,277,529	0	2,037,776	0	678,146
4th Qtr, Jul-Sep	0	17,299,221	0	3,630,407	0	1,088,678
INTERAGENCY / FMS	1,877,480	5,528,979	92,532	252,257	22,344	61,054
1st Qtr, Oct-Dec	653,419	1,002,909	51,223	32,624	9,571	9,915
2nd Qtr, Jan-Mar	1,224,061	810,349	41,309	59,142	12,772	10,180
3rd Qtr, Apr-Jun	0	1,511,578	0	33,938	0	11,791
4th Qtr, Jul-Sep	0	2,204,142	0	126,553	0	29,167
FOR WORK OUTSIDE U. S. D/	391,214	1,420,201	441,461	1,290,989	678	11,229
1st Qtr, Oct-Dec	115,667	201,486	363,234	108,924	185	2,578
2nd Qtr, Jan-Mar	275,547	265,151	78,228	477,359	493	730
3rd Qtr, Apr-Jun	0	163,615	0	378,883	0	619
4th Qtr, Jul-Sep	0	739,950	0	326,023	0	7,302
EDUCATIONAL + NONPROFIT INSTITUTIONS	501,594	1,045,295	53,910	107,147	11,862	24,232
1st Qtr, Oct-Dec	146,184	72,141	26,403	6,582	3,136	5,438
2nd Qtr, Jan-Mar	355,410	125,558	27,507	10,294	8,726	3,968
3rd Qtr, Apr-Jun	0	110,382	0	34,543	0	7,283
4th Qtr, Jul-Sep	0	737,215	0	55,728	0	7,543
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	11,743,766	33,947,653	3,271,617	7,972,247	1,159,566	2,614,310
1st Qtr, Oct-Dec	3,895,167	6,703,632	1,114,017	1,986,231	550,835	347,055
2nd Qtr, Jan-Mar	7,848,599	7,160,817	2,157,600	1,273,678	808,732	567,157
3rd Qtr, Apr-Jun	0	6,491,738	0	1,590,261	0	657,333
4th Qtr, Jul-Sep	0	13,591,465	0	3,121,877	0	1,042,765
SMALL BUSINESS FIRMS	1,628,746	5,168,674	1,337,361	3,517,584	421,860	1,079,624
1st Qtr, Oct-Dec	637,052	778,938	535,346	712,514	203,306	147,624
2nd Qtr, Jan-Mar	991,693	1,007,919	802,014	563,310	218,554	250,090
3rd Qtr, Apr-Jun	0	898,918	0	811,884	0	262,783
4th Qtr, Jul-Sep	0	2,482,898	0	1,429,876	0	419,127
OTHER BUSINESS FIRMS	10,115,021	28,778,979	1,934,257	4,454,663	737,707	1,534,687
1st Qtr, Oct-Dec	3,258,115	5,924,694	578,671	1,273,717	347,529	199,431
2nd Qtr, Jan-Mar	6,856,906	7,160,558	1,355,586	7,160,558	390,178	317,067
3rd Qtr, Apr-Jun	0	5,196,820	0	778,378	0	324,550
4th Qtr, Jul-Sep	0	11,108,967	0	1,692,001	0	623,638
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	13.9	15.2	40.9	44.1	36.4	41.3
1st Qtr, Oct-Dec	16.4	11.6	48.1	35.9	36.9	42.5
2nd Qtr, Jan-Mar	12.6	14.1	37.2	44.2	35.9	44.1
3rd Qtr, Apr-Jun	.0	13.8	.0	51.1	.0	40.0
4th Qtr, Jul-Sep	.0	18.3	.0	45.8	.0	40.2

NOTE: Refer to first page of this table for footnotes.

Chart I

Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:

First Half Fiscal Year 1995



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

TABLE 3
DoD Prime Contract Awards by Type of Contractor
and Defense Component: FY 1994 - FY 1985 ^{R/}

(AMOUNTS IN MILLIONS)

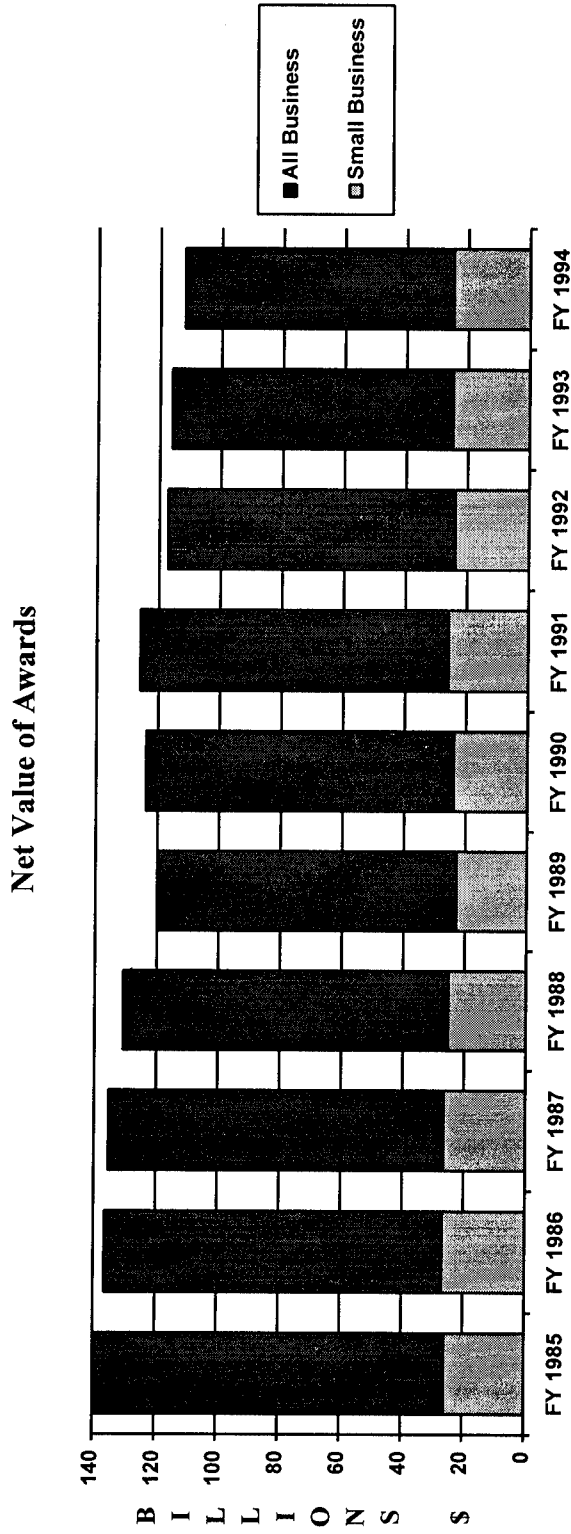
TYPE OF CONTRACTOR		FY 1994	FY 1993	FY 1992	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986	FY 1985
TOTAL	B/	\$132,219	\$138,307	\$136,297	\$150,855	\$144,672	\$139,343	\$151,353	\$156,508	\$158,829	\$163,725
	Army	29,336	31,295	30,889	36,890	32,333	31,979	22,846	36,800	37,512	37,497
	Navy	39,418	41,561	43,156	45,846	48,945	47,861	48,945	54,974	49,630	52,026
	Air Force	41,949	42,708	40,523	43,214	46,902	43,943	46,833	47,305	48,852	53,303
	Defense Logistics Agency	9,623	8,490	7,777	8,490	11,166	10,923	11,166	11,229	16,547	15,173
	Civil Functions	2,717	2,560	2,818	2,332	2,152	1,485	2,159	1,981	1,711	1,767
	Other Defense Agencies	9,176	10,411	10,421	4,241	4,250	3,200	2,696	4,220	4,578	3,960
	INTERAGENCY/FMS	11,098	12,864	9,577	11,948	9,864	9,579	8,919	8,809	9,884	12,399
	Army	2,995	4,932	2,856	4,193	2,281	1,679	1,789	1,900	2,523	2,696
	Navy	2,174	2,497	2,722	3,033	2,948	3,416	3,193	3,546	2,841	4,229
	Air Force	5,529	5,096	3,669	4,341	4,378	4,147	3,493	2,729	3,772	4,758
	Defense Logistics Agency	252	196	169	196	134	218	251	326	375	366
	Civil Functions	61	59	56	66	64	41	72	73	375	366
	Other Defense Agencies	86	84	105	119	159	79	121	236	295	275
	FOR WORK OUTSIDE U. S. C/	5,602	5,826	5,941	9,178	7,149	6,381	8,149	8,863	9,081	8,611
	Army	1,554	1,834	1,820	2,353	2,280	2,331	3,082	3,423	3,113	3,205
	Navy	1,173	1,075	1,332	2,371	1,442	1,287	1,455	1,403	1,404	1,068
	Air Force	1,420	1,169	1,707	3,348	1,705	1,213	1,924	2,367	1,894	1,746
	Defense Logistics Agency	1,261	1,546	933	2,333	1,570	1,412	1,583	1,571	2,578	2,535
	Civil Functions	11	10	14	8	10	1	20	16	4	7
	Other Defense Agencies	153	191	135	265	142	138	86	84	87	50
	EDUCATIONAL + NONPROFIT INSTITUTIONS	3,315	3,444	3,438	3,646	3,530	3,272	3,459	3,495	3,368	3,129
	Army	897	759	698	634	443	423	440	474	437	403
	Navy	1,093	746	866	831	837	952	1,142	1,081	1,152	1,073
	Air Force	1,045	1,463	1,426	1,576	1,781	1,605	1,614	1,565	1,430	1,330
	Defense Logistics Agency	107	105	109	195	110	115	89	100	90	83
	Civil Functions	24	27	23	21	26	19	42	33	61	83
	Other Defense Agencies	149	344	316	387	332	159	142	212	198	181
	BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	112,013	116,007	117,151	135,878	123,821	120,003	130,815	135,340	136,497	139,157
	Army	23,715	23,614	25,330	29,612	28,127	27,442	27,534	31,003	31,439	31,192
	Navy	34,977	37,641	38,535	39,510	41,717	42,176	42,176	48,944	44,232	45,656
	Air Force	32,848	34,860	33,721	40,349	39,039	36,949	39,601	40,615	41,737	45,469
	Defense Logistics Agency	7,872	7,923	7,277	10,606	9,303	9,177	9,244	9,232	13,503	12,190
	Civil Functions	2,614	2,458	2,723	2,233	2,018	1,434	2,035	1,859	1,588	1,624
	Other Defense Agencies	8,787	9,792	9,865	3,469	3,616	2,824	2,347	3,887	3,997	3,455
	SMALL BUSINESS FIRMS	24,805	24,872	23,989	25,936	23,956	22,772	25,229	26,624	26,914	26,049
	Army	6,403	6,423	6,131	6,717	5,771	5,137	6,462	7,522	7,628	7,749
	Navy	7,195	7,162	7,629	7,876	7,673	7,698	8,157	7,745	7,421	7,022
	Air Force	5,169	5,306	4,665	5,343	5,170	4,583	5,169	5,381	4,889	4,703
	Defense Logistics Agency	3,518	3,556	2,951	4,383	3,613	4,319	3,990	5,445	5,136	5,136
	Civil Functions	1,080	909	1,043	935	821	682	979	1,050	924	883
	Other Defense Agencies	1,442	1,516	1,569	683	607	453	472	784	627	555
	SMALL BUSINESS PERCENT OF BUSINESS FIRMS	22.1 %	21.4 %	20.5 %	20.6 %	19.3 %	19.0 %	19.3 %	19.7 %	19.7 %	18.7 %
	Army	27.0	27.2	24.2	22.7	20.5	18.7	23.5	24.3	24.3	24.8
	Navy	20.6	19.2	20.0	19.9	18.4	18.3	16.3	15.8	16.8	15.4
	Air Force	15.2	15.2	13.8	13.2	13.2	12.4	13.2	11.7	11.7	10.3
	Defense Logistics Agency	44.1	44.9	40.5	41.3	42.1	46.0	43.2	45.1	42.1	42.1
	Civil Functions	41.3	37.0	38.3	41.9	40.7	47.6	48.1	56.5	58.2	54.4
	Other Defense Agencies	16.4	15.5	15.9	19.7	16.8	16.0	20.1	21.3	15.7	16.1

R/ For definitions and coverage, see notes on coverage.
 B/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
 C/ Includes foreign firms for performance in U.S.
 * Less than \$500,000.

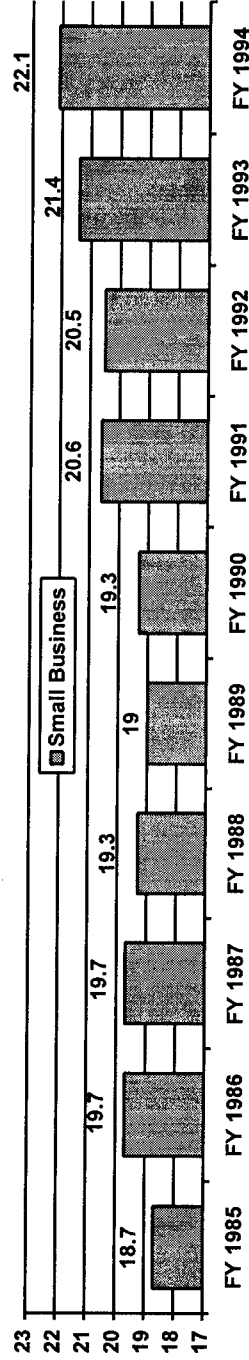
Prepared By: Washington Headquarters Services
 Directorate for Information
 Operations and Reports

Chart II

Net Value of DoD Prime Contract Awards to Small Businesses, to All Businesses, and Percent Distribution to Small Businesses: FY 1985 - 1994



Percent to Small Business



AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States, by procurement program, are shown in Table 5, page 17, for the first half of FY 1995 and the first half of FY 1994, and in Table 6, page 21, for FY 1985 through FY 1994. Table 6a, page 23, provides data on awards, by procurement program, according to the Defense Component making the awards, for FY 1985 through FY 1994.

Total DoD procurement from U.S. businesses for work performed in the United States during FY 1994 totaled \$112,013 million; \$3,994 million (3.4 percent) less than FY 1993. A comparison of FY 1994 totals show a decrease in the Major Hard Goods Category, with a relatively slight increase in Services and All Other Categories.

The largest decreases in the procurement programs from FY 1993 to FY 1994 were in Ships, \$2,171 million; Electronics and Communication Equipment, \$1,771 million; and Ammunition, \$1,209 million. The programs with the largest increases were Construction, \$2,787 million; Airframes and Related Assemblies and Spares, \$521 million; and Combat Vehicles, \$280 million.

Chart III, page 19, shows awards to all businesses and percentage distribution to small businesses by procurement program for FY 1994 and FY 1993.

TABLE 5
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1995 - FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1994 - March 1995			October 1993 - March 1994		
	TOTAL	SMALL BUSINESS	%	TOTAL	SMALL BUSINESS	%
	Amount (1)	Amount (3)	(2)	Amount (1)	Amount (3)	(2)
TOTAL /C						
INTERAGENCY/FMS	\$50,339,119			\$51,784,074		
FOR WORK OUTSIDE U. S. D/	3,911,606			4,086,515		
EDUCATIONAL + NON-PROFIT INSTITUTIONS	1,879,949			2,023,071		
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	1,403,439		100.0	1,084,909		100.0
MAJOR HARD GOODS (SUB-TOTAL)	43,127,893	\$8,845,995	20.1	44,542,458	\$8,475,547	19.0
AIRCRAFT (SUB-TOTAL)	22,408,851	1,781,787	8.0	26,060,018	1,675,553	6.4
AIRCRAFT (SUB-TOTAL)	7,589,761	294,747	3.3	9,526,542	273,695	2.9
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	5,047,854	120,717	1.4	7,036,010	101,324	1.4
AIRCRAFT ENGINES AND RELATED SPARES	1,377,158	48,604	0.6	1,132,721	36,135	0.4
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,164,749	125,425	1.4	1,357,811	136,236	1.6
MISSILE AND SPACE SYSTEMS	5,083,103	354,187	4.0	6,680,368	352,558	4.2
SHIPS	3,034,101	309,873	3.5	2,672,627	313,382	3.7
TANK-AUTOMOTIVE (SUB-TOTAL)	561,255	128,806	1.5	987,295	81,313	1.0
COMBAT VEHICLES	402,354	38,379	0.4	363,648	26,518	0.3
NON-COMBAT VEHICLES	158,891	90,427	1.0	623,647	54,795	0.7
WEAPONS	555,754	49,602	0.6	457,617	77,505	0.9
AMMUNITION	970,282	50,294	0.6	755,889	40,447	0.5
ELECTRONICS AND COMMUNICATION EQUIPMENT	4,614,595	594,279	6.7	4,979,679	536,653	6.3
SERVICES	8,382,589	2,174,162	24.6	7,797,455	2,140,351	25.3
ALL OTHER (SUB-TOTAL)	12,336,453	4,890,047	55.3	10,684,985	4,659,644	55.0
SUBSISTENCE	826,960	158,265	1.8	570,552	137,046	1.6
TEXTILES, CLOTHING AND EQUIPAGE	328,421	194,810	2.2	151,523	102,723	1.2
FUELS + LUBRICANTS (SUB-TOTAL)	1,111,127	230,344	2.6	1,591,797	396,160	4.7
PETROLEUM	1,045,858	190,556	2.2	1,532,003	362,503	4.3
OTHER FUELS + LUBRICANTS	64,884	39,418	0.5	59,794	27,630	0.3
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	406	270	*	6,027	6,027	0.1
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	2,027,092	761,562	8.6	2,581,102	656,712	7.8
BUILDING SUPPLIES	18,213	8,833	0.1	32,804	27,630	0.3
TRANSPORTATION EQUIPMENT	465	100.0	*	103	103	*
PRODUCTION EQUIPMENT	73,599	16,256	0.2	49,282	9,897	0.1
CONSTRUCTION EQUIPMENT	4,045	2,943	*	4,534	2,787	*
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	93,265	15,322	0.2	89,745	13,807	0.2
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	7,867	1,827	*	7,549	4,087	0.1
MATERIALS HANDLING EQUIPMENT	15,697	4,414	*	23.2	7,304	0.1
ALL OTHER SUPPLIES + EQUIPMENT	1,813,942	711,501	8.0	2,389,222	591,096	7.0
CONSTRUCTION	3,386,485	1,140,019	12.9	2,877,569	1,246,843	14.7
ALL ACTIONS OF \$25,000 OR LESS	4,656,367	2,405,048	27.2	2,912,443	2,120,160	25.0

A/ For definitions and coverage, see notes on coverage.
 B/ Percentage of small business firms (column 3) to all business firms for work in the U.S. (column 1).
 C/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
 D/ Includes foreign firms for performance in U.S.
 * Less than 0.05 percent.

Prepared By: *Washington Headquarters Services*
Directorate for Information
Operations and Reports

Chart III

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program: First Half FY 1995 - FY 1994

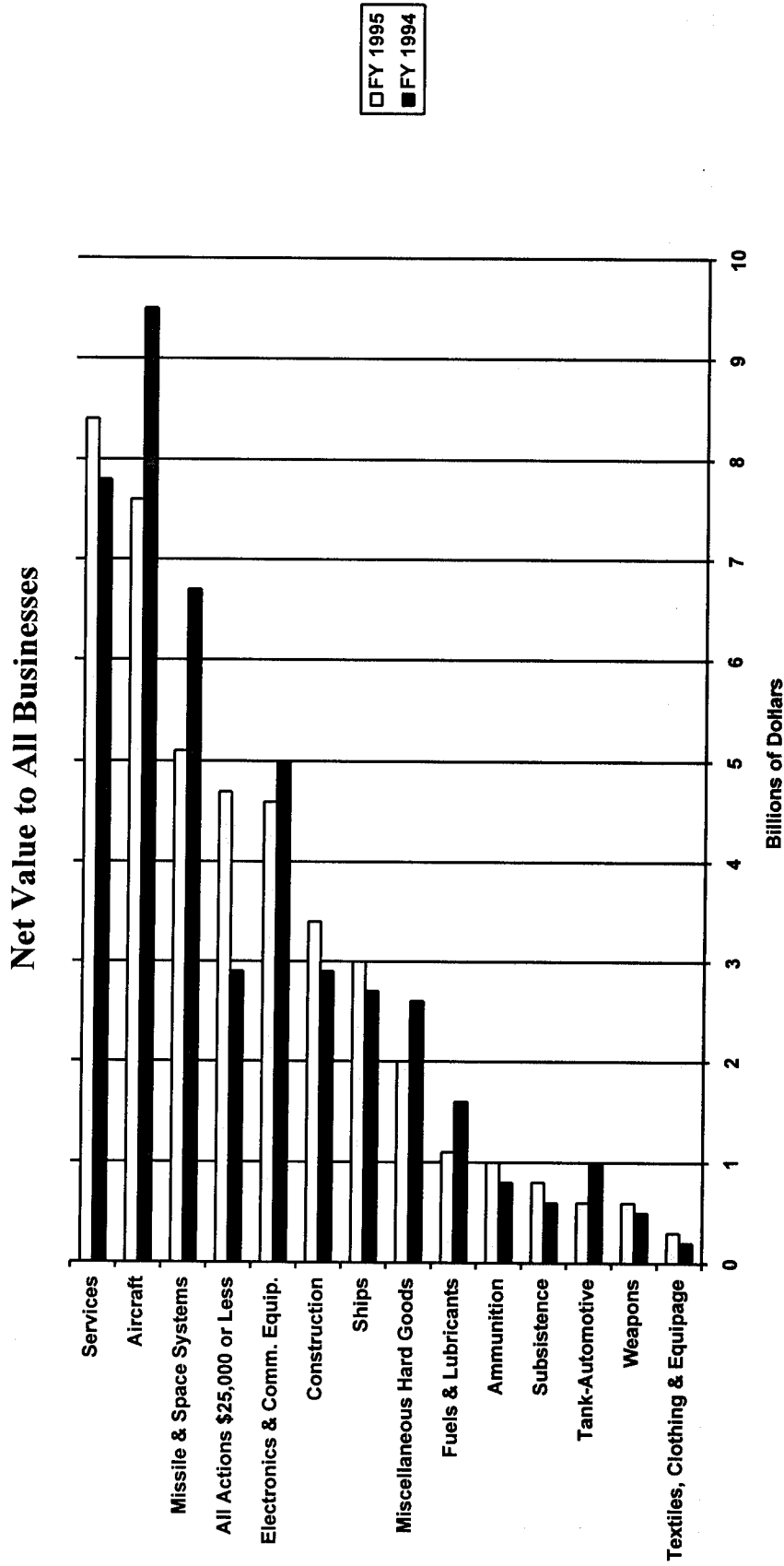


Chart III (concluded)

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program: First Half FY 1995 - FY 1994

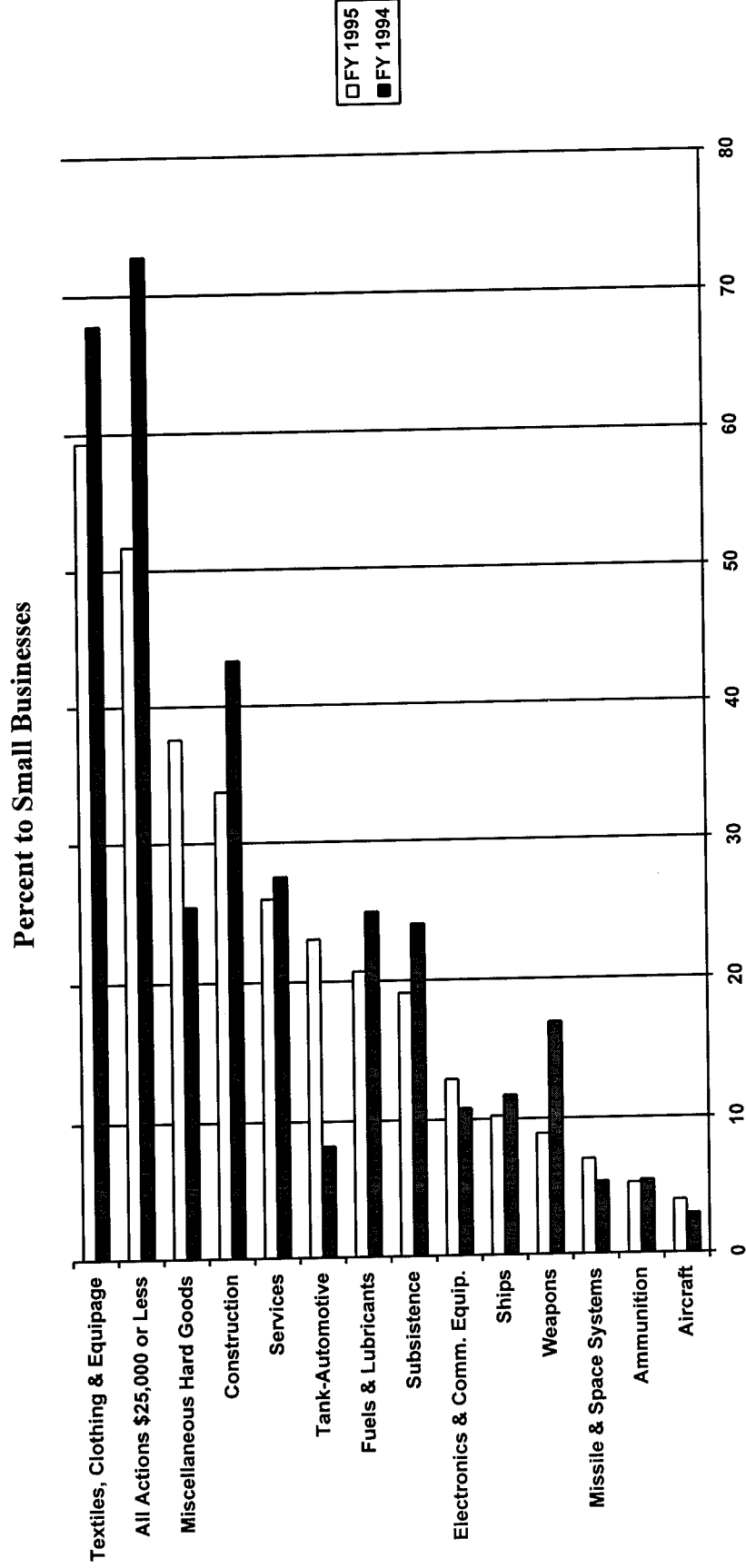


TABLE 6a
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1994 - FY 1993 A/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$112,013,450	\$23,715,470	\$34,976,561	\$33,947,653	\$7,972,247	\$2,614,310	\$8,787,208
MAJOR HARD GOODS (SUBTOTAL)	59,242,008	11,756,880	21,679,925	24,344,249	509,293	44,188	907,473
Aircraft	23,497,249	1,862,413	6,952,201	14,483,901	189,949	0	8,785
Missile and Space Systems	11,591,323	3,061,836	3,628,431	4,895,613	4,938	0	506
Ships	6,836,228	12,576	6,755,185	3,752	47,926	16,107	782
Tank-Automotive	2,383,673	2,142,026	169,577	102,324	68,914	177	546
Weapons	1,024,726	1,490,189	382,492	144,168	7,797	0	90
Ammunition	1,467,799	3,117,197	144,603	205,873	125	0	896,764
Electronics and Communications Equip.	12,441,000	3,070,643	3,747,336	4,508,608	189,744	27,905	0
SERVICES	17,663,185	4,914,891	5,354,598	4,092,913	191,776	413,528	2,695,480
ALL OTHER (SUBTOTAL)	35,108,257	7,043,699	7,942,039	5,510,491	7,271,178	2,156,595	5,184,255
Subsistence	1,513,081	17,018	12,665	46	850,333	0	633,019
Textiles, Clothing, and Equipage	568,721	44,219	15,317	26,095	482,901	152	37
Fuels and Lubricants	3,374,005	5,646	20,587	7,840	3,339,934	0	0
Miscellaneous Hard Goods	6,329,272	827,358	1,782,920	2,251,275	1,806,008	126,471	535,239
Construction	11,577,252	4,466,359	3,861,544	1,486,664	14,084	1,727,330	21,241
All Actions of \$25,000 or Less	11,745,927	1,683,098	2,249,007	1,738,541	1,777,919	302,644	3,994,719
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$116,007,150	\$23,614,026	\$37,241,099	\$34,979,675	\$7,922,547	\$2,457,709	\$9,792,095
MAJOR HARD GOODS (SUBTOTAL)	64,545,052	13,389,464	25,556,043	24,688,187	454,647	41,583	415,128
Aircraft	22,951,997	2,054,809	7,920,355	12,863,796	113,067	0	30-
Missile and Space Systems	12,133,067	3,493,855	3,300,212	5,331,682	3,715	177	3,427
Ships	9,006,798	13,144	8,925,149	3,747	52,521	12,237	0
Tank-Automotive	2,354,113	2,058,909	66,259	113,318	75,237	390	0
Weapons	1,210,560	1,496,296	529,302	180,837	3,567	0	557
Ammunition	2,676,436	1,820,018	277,838	578,443	18,780	0	86
Electronics and Communications Equip.	14,212,080	3,412,432	4,536,927	5,616,364	206,491	28,778	411,087
SERVICES	17,514,988	4,157,966	5,204,708	3,633,456	207,671	483,993	3,826,794
ALL OTHER (SUBTOTAL)	33,947,511	6,066,596	6,480,347	6,658,032	7,260,229	1,932,133	5,550,173
Subsistence	1,741,204	16,726	12,680	0	982,323	0	729,475
Textiles, Clothing, and Equipage	573,910	4,393	4,393	14,342	530,260	48	0
Fuels and Lubricants	3,203,700	8,314	23,212	11,140	3,160,184	145	705
Miscellaneous Hard Goods	7,500,406	981,633	1,622,757	3,342,333	886,218	100,393	567,072
Construction	8,790,497	3,279,047	2,414,928	1,506,222	18,378	1,557,337	14,587
All Actions of \$25,000 or Less	12,137,794	1,756,009	2,402,378	1,783,995	1,682,866	2,274,210	4,238,335

A/ For definitions and coverage, see notes on coverage.
 B/ Excludes foreign concerns with performance in U.S.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1992 - FY 1991 R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$117,150,787	\$25,329,791	\$38,235,214	\$33,721,042	\$7,276,938	\$2,722,541	\$9,865,261
MAJOR HARD GOODS (SUBTOTAL)	67,052,498	15,759,487	26,324,882	24,060,568	482,987	54,206	370,067
Aircraft	24,069,254	2,860,762	7,268,361	13,797,218	141,634	973	307
Missile and Space Systems	13,102,239	3,765,675	4,715,925	4,606,526	4,780	0	9,333
Ships	8,255,915	22,604	8,154,983	48,307	51,263	25,514	638
Tank-Automotive	2,724,878	2,458,191	48,307	147,188	70,724	119	348
Weapons	1,418,550	792,078	459,010	162,947	4,478	0	37
Ammunition	3,245,950	2,764,969	163,975	316,583	285	0	138
Electronics and Communications Equip.	14,235,413	3,095,208	5,514,322	5,029,193	209,823	27,600	359,266
SERVICES	17,330,305	3,942,837	5,197,369	3,618,489	153,805	417,583	4,000,221
ALL OTHER (SUBTOTAL)	32,768,284	5,627,467	6,712,962	6,041,986	6,640,145	2,250,751	5,494,972
Subsistence	1,497,948	21,515	13,761	3,306	831,255	0	628,111
Textiles, Clothing, and Equipage	846,719	111,075	12,990	993	521,534	126	0
Fuels and Lubricants	2,767,887	21,874	12,032	10,266	2,723,151	774	0
Miscellaneous Hard Goods	7,441,649	1,644,289	1,644,289	3,048,103	1,050,117	156,161	473,137
Construction	8,250,531	2,723,456	2,472,934	1,159,842	21,999	1,851,947	20,352
All Actions of \$25,000 or Less	12,163,540	1,679,305	2,556,956	1,819,476	1,492,088	241,743	4,373,372
FISCAL YEAR 1991							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$125,878,379	\$29,611,843	\$39,609,593	\$40,348,615	\$10,606,024	\$2,232,969	\$3,469,335
MAJOR HARD GOODS (SUBTOTAL)	74,127,414	18,221,587	27,504,046	27,312,316	721,053	48,260	320,052
Aircraft	23,637,167	3,002,400	6,610,974	13,800,630	221,505	1,332	326
Missile and Space Systems	16,351,898	4,241,630	4,927,470	7,168,130	9,701	0	4,967
Ships	9,313,719	18,212	9,183,830	5,696	90,862	14,938	181
Tank-Automotive	4,322,993	4,073,012	49,870	105,435	94,414	262	0
Weapons	1,717,428	809,755	687,598	205,920	12,658	0	1,497
Ammunition	3,564,703	2,920,805	527,349	101,694	14,855	0	0
Electronics and Communications Equip.	15,219,506	3,155,873	5,516,955	5,924,811	277,058	31,728	313,081
SERVICES	16,937,287	3,868,850	5,101,958	4,907,696	119,230	320,810	2,618,743
ALL OTHER (SUBTOTAL)	34,813,678	7,521,306	7,003,589	8,128,603	9,765,741	1,863,899	530,540
Subsistence	2,243,209	129,461	52,892	71,021	1,989,835	0	0
Textiles, Clothing, and Equipage	1,332,714	161,849	21,169	21,468	1,127,546	712	0
Fuels and Lubricants	3,680,514	8,502	24,543	11,122	3,635,462	212	673
Miscellaneous Hard Goods	7,620,672	1,225,889	1,535,277	2,978,784	1,425,187	101,584	353,951
Construction	8,586,177	2,991,580	2,716,943	1,343,749	1,425,187	1,493,248	13,393
All Actions of \$25,000 or Less	11,350,392	3,004,055	2,652,765	3,702,459	1,560,447	268,143	162,523

Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1990 - FY 1989 ^{a/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/ MAJOR HARD GOODS (SUBTOTAL)	\$123,820,831	\$28,168,596	\$41,719,587	\$39,038,697	\$9,303,034	\$2,018,306	\$3,572,611
Aircraft	79,120,269	19,026,924	30,659,526	28,329,653	593,367	22,163	488,636
Missile and Space Systems	23,904,463	3,788,506	7,458,794	12,549,506	197,578	105	26-
Ships	17,136,849	3,784,674	4,554,950	8,383,519	7,498	0	6,278
Tank-Automotive	10,303,581	14,925	10,208,678	9,296	58,856	0	0
Weapons	3,322,970	3,134,647	7,709	130,250	50,370	11,826	150-
Ammunition	1,842,130	1,022,649	547,984	265,304	6,193	0	0
Electronics and Communications Equip.	4,032,453	3,129,863	847,804	55,759	272,679	0	1,166-
SERVICES	18,487,823	4,151,660	6,633,577	6,936,119	272,679	10,088	483,700
ALL OTHER (SUBTOTAL)	14,637,670	3,193,190	5,034,324	3,344,751	167,953	309,742	2,587,710
Subsistence	30,062,892	5,948,482	6,025,737	7,364,293	8,541,714	1,686,401	496,265
Textiles, Clothing, and Equipage	1,605,594	122,661	54,628	42,108	1,386,269	0	72-
Fuels and Lubricants	7,744,857	13,574	45,510	8,102	657,592	286	607
Miscellaneous Hard Goods	3,771,388	12,933	6,093	8,102	3,742,871	1,038	351
Construction	2,056,160	1,083,754	1,724,624	2,560,040	1,217,261	103,982	355,599
All Actions of \$25,000 or Less	5,797,232	1,029,667	1,746,583	902,456	11,864	1,355,308	12,354
	11,127,661	2,972,179	2,470,233	3,806,177	1,525,857	225,787	127,426
FISCAL YEAR 1989							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/ MAJOR HARD GOODS (SUBTOTAL)	\$120,002,855	\$27,442,067	\$42,175,722	\$36,949,414	\$9,177,392	\$1,434,248	\$2,824,012
Aircraft	79,917,592	19,529,244	31,562,078	27,833,633	592,937	23,226	376,474
Missile and Space Systems	24,225,694	3,077,892	8,428,859	12,529,613	189,372	0	42-
Ships	18,756,906	4,188,865	6,355,037	8,114,370	820,744	0	580
Tank-Automotive	9,596,442	67,111	9,423,005	888	99,755	0	0
Weapons	3,821,233	3,637,502	10,211	121,393	50,893	5,383	198
Ammunition	1,518,843	858,067	567,251	286,565	7,041	66	281-
Electronics and Communications Equip.	3,900,238	2,885,726	948,366	66,060	240,046	0	0
SERVICES	18,120,546	5,003,681	5,829,349	6,653,674	314,840	17,777	376,019
ALL OTHER (SUBTOTAL)	11,708,407	2,846,796	3,754,449	2,782,163	314,840	170,020	2,040,139
Subsistence	28,376,856	5,266,027	6,859,195	6,333,618	8,269,615	1,241,002	407,399
Textiles, Clothing, and Equipage	1,265,301	74,546	25,816	44,532	1,120,407	0	0
Fuels and Lubricants	16,714	16,714	15,127	15,127	820,424	0	0
Miscellaneous Hard Goods	3,475,105	77,967	3,878	9,904	3,382,076	609	671
Construction	6,995,804	1,003,624	1,616,954	2,845,254	1,145,960	78,198	305,814
All Actions of \$25,000 or Less	7,435,552	2,616,592	2,649,501	1,069,560	20,573	1,069,869	9,457
	8,345,517	1,476,584	2,555,734	2,349,241	1,780,175	92,326	91,457

Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1988 - FY 1987 R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$130,814,816	\$27,534,472	\$50,053,675	\$39,600,915	\$9,243,680	\$2,034,804	\$2,347,270
MAJOR HARD GOODS (SUBTOTAL)	85,856,513	17,682,974	38,136,526	28,879,158	607,607	25,464	524,784
Aircraft	24,978,326	2,863,794	9,325,897	12,642,371	146,264	0	0
Missile and Space Systems	19,693,980	3,948,705	7,230,739	8,503,094	8,259	0	3,183
Ships	13,719,230	3,307,558	13,573,711	1,109	95,113	11,579	0
Tank-Automotive	3,927,925	3,788,664	12,481	86,355	38,647	549	29
Weapons	1,667,469	589,001	949,781	332,720	4,927	0	0
Ammunition	4,119,384	3,245,307	107,197	107,197	107	0	0
Electronics and Communications Equip.	17,575,289	3,125,345	6,578,169	7,205,577	308,290	13,336	521,572
SERVICES	12,029,739	2,786,069	4,193,941	3,096,806	165,291	247,898	1,539,734
ALL OTHER (SUBTOTAL)	32,928,564	7,085,429	7,723,208	7,624,951	8,470,782	1,761,442	282,752
Subsistence	1,259,007	86,375	53,120	38,767	1,080,745	0	0
Textiles, Clothing, and Equipage	1,150,449	41,025	14,386	37,815	1,057,188	0	35
Fuels and Lubricants	3,292,185	19,297	16,394	18,140	3,238,326	0	0
Miscellaneous Hard Goods	7,745,382	1,095,943	1,769,957	3,403,603	1,273,632	28	100,022
Construction	8,066,574	2,888,310	2,709,382	1,006,915	16,675	1,434,275	11,017
All Actions of \$25,000 or Less	11,414,967	2,938,479	3,159,969	3,119,711	1,804,216	1,224,514	171,678
FISCAL YEAR 1987							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$135,340,300	\$31,003,105	\$48,943,978	\$40,614,762	\$9,232,111	\$1,859,034	\$3,687,310
MAJOR HARD GOODS (SUBTOTAL)	93,015,159	20,508,494	38,071,081	32,042,970	611,982	37,859	1,742,773
Aircraft	27,683,991	3,366,735	9,770,721	14,424,755	121,780	0	0
Missile and Space Systems	19,781,484	3,827,817	7,415,709	8,535,161	2,569	0	228
Ships	11,474,728	69,401	11,306,744	4,616	67,703	26,264	0
Tank-Automotive	4,853,662	4,674,628	17,175	72,582	67,162	888	227
Weapons	2,098,819	698,746	1,032,839	361,858	3,376	0	0
Ammunition	4,555,004	3,548,326	528,513	482,065	0	0	0
Electronics and Communications Equip.	22,567,471	4,325,841	7,977,280	8,161,933	349,392	10,707	1,742,318
SERVICES	11,044,330	2,688,426	3,516,622	2,886,879	140,218	220,612	1,591,573
ALL OTHER (SUBTOTAL)	31,280,811	7,806,185	7,356,275	5,684,913	8,479,911	1,600,563	352,964
Subsistence	1,178,445	87,218	32,720	42,573	1,015,794	140	0
Textiles, Clothing, and Equipage	985,534	33,531	39,608	29,996	882,016	59	314
Fuels and Lubricants	3,027,834	54,106	12,869	38,920	2,930,633	438	868
Miscellaneous Hard Goods	6,020,944	1,165,583	1,697,768	1,140,183	1,774,270	87,809	155,331
Construction	8,895,666	3,435,987	2,784,323	1,335,576	9,965	1,292,304	37,511
All Actions of \$25,000 or Less	11,162,388	3,029,760	2,788,987	3,097,665	1,867,233	1,219,803	158,940

Note: Refer to first page of this table for footnotes.

TABLE 6a (concluded)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1986 - FY 1985 R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$136,497,058	\$31,438,981	\$44,232,292	\$41,736,732	\$13,503,225	\$1,588,353	\$3,997,475
MAJOR HARD GOODS (SUBTOTAL)	92,822,136	21,195,883	35,026,392	34,057,663	640,790	15,833	1,885,575
Aircraft	32,267,221	3,616,372	10,187,117	18,368,607	95,125	0	0
Missile and Space Systems	19,355,707	4,786,892	7,165,467	7,389,685	2,813	0	10,850
Ships	9,412,931	65,707	9,269,915	7,121,234	64,632	11,388	0
Tank-Automotive	5,248,926	5,031,259	27,728	116,865	71,864	1,050	330
Weapons	2,304,203	915,705	1,069,322	274,482	4,621	0	73
Ammunition	4,489,965	3,180,970	556,866	712,426	38	0	45
Electronics and Communications Equip.	19,743,183	3,598,938	6,770,357	7,094,380	401,836	3,395	1,874,277
SERVICES	10,447,432	2,353,749	2,978,639	2,989,707	128,021	172,890	1,824,426
ALL OTHER (SUBTOTAL)	33,227,490	7,889,349	6,227,261	4,689,362	12,734,414	1,399,630	287,474
Substance	1,261,358	85,378	52,630	28,976	1,094,374	0	0
Textiles, Clothing, and Equipage	1,057,914	52,883	12,780	29,861	961,973	58	359
Fuels and Lubricants	7,235,691	44,025	23,417	45,881	7,121,234	1,017	117
Miscellaneous Hard Goods	5,547,986	1,072,406	1,515,104	1,060,027	1,728,264	60,421	111,764
Construction	7,632,728	3,818,210	1,877,668	785,756	7,196	1,124,663	19,835
All Actions of \$25,000 or Less	10,491,813	2,816,447	2,745,662	2,738,861	1,821,373	214,071	155,399
FISCAL YEAR 1985							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$139,586,634	\$31,182,491	\$45,656,475	\$45,468,686	\$12,189,521	\$1,624,135	\$3,455,326
MAJOR HARD GOODS (SUBTOTAL)	98,144,846	21,528,199	36,609,846	37,660,685	590,188	31,148	1,724,780
Aircraft	34,579,580	3,728,610	10,203,015	20,559,971	87,984	0	0
Missile and Space Systems	18,667,899	3,720,210	6,613,693	8,329,883	2,243	0	1,870
Ships	10,404,343	56,846	10,270,641	8,329,211	55,846	20,799	0
Tank-Automotive	5,152,256	4,954,520	38,860	99,896	56,900	1,440	540
Weapons	2,618,277	1,243,399	1,098,152	272,267	4,959	0	0
Ammunition	4,684,833	4,021,313	583,472	80,003	45	0	0
Electronics and Communications Equip.	22,037,658	3,863,201	7,802,013	8,318,454	382,711	8,909	1,722,370
SERVICES	9,126,012	1,963,579	2,624,695	2,800,418	121,830	129,279	1,486,211
ALL OTHER (SUBTOTAL)	32,315,776	7,700,713	6,421,934	5,007,583	11,477,503	1,463,708	244,335
Substance	1,023,693	52,041	32,243	27,823	871,496	0	0
Textiles, Clothing, and Equipage	1,143,180	62,494	16,158	42,428	1,021,985	115	0
Fuels and Lubricants	6,307,354	35,171	20,061	60,054	6,189,643	1,193	1,232
Miscellaneous Hard Goods	5,462,732	1,305,562	1,469,008	1,137,522	1,385,205	67,045	98,566
Construction	7,885,620	3,427,273	2,237,907	986,050	11,764	1,156,674	23,942
All Actions of \$25,000 or Less	10,493,287	2,778,348	2,646,557	2,753,636	1,997,410	156,681	120,595

Note: Refer to first page of this table for footnotes.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percentage distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1985 through FY 1994 are shown in Table 7, page 31.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government Agencies, amounted to \$21,491 million during FY 1994 and accounted for 18.6 percent of all DoD procurement. During FY 1993, the comparable amount was \$21,694 million, which was 18.2 percent of the total awards.

As shown in Table 7, the Department of the Air Force had the largest amount of RDT&E awards in each of the last ten years. RDT&E awards accounted for 73.3 percent of the contracts awarded by the Department of the Air Force to Educational and Nonprofit Institutions during FY 1994.

Between FY 1985 and FY 1989, the relative dollar share of RDT&E procurement to total procurement (excluding awards for work outside the United States and orders to other Government agencies) steadily increased from 13.1 percent in FY 1985 to 17.9 percent in FY 1989. Decreases are shown for both FY 1990 and FY 1991 to 17.3 percent and 15.8 percent, respectively. Awards again increased in FY 1992 to 17.7 percent, and again in FY 1993 to 18.2 percent. In FY 1994, the percentage of RDT&E procurement to total procurement reached a ten year high of 18.6 percent.

Contract awards for RDT&E, by procurement program, are shown for FY 1985 through FY 1994 in Table 8, page 33. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

TABLE 7
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1994 - FY 1990 ^{R/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1994		FY 1993		FY 1992		FY 1991		FY 1990	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$21,891,466		\$22,374,509		\$21,811,684		\$20,981,043		\$22,404,659	
INTERAGENCY/FMS	220,564		512,009		300,138		212,038		171,345	
FOR WORK OUTSIDE U. S. B/	179,731		168,853		170,040		294,980		218,346	
TOTAL, EXCEPT ABOVE	21,491,171	18.6	21,693,648	18.2	21,341,505	17.7	20,474,025	15.8	22,014,968	17.3
Army	4,745,720	19.3	4,600,940	18.9	4,955,532	19.0	4,414,420	14.6	3,801,306	13.3
Navy	5,774,719	16.0	4,834,734	13.0	5,035,775	12.9	4,275,209	10.6	5,447,830	12.8
Air Force	5,944,485	27.3	9,760,946	26.8	8,672,620	24.7	9,728,463	23.2	11,073,245	27.1
Defense Logistics Agency	4,450	0.1	12,191	0.2	11,067	0.1	7,271	0.1	19,804	0.2
Civil Functions	12,283	0.5	13,655	0.5	12,187	0.4	9,028	0.4	6,583	0.3
Other Defense Agencies	1,409,151	15.8	2,371,181	23.4	2,654,322	26.1	2,039,634	52.9	1,666,100	42.2
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,207,012	66.6	2,133,946	62.0	2,311,093	67.2	2,556,239	70.1	2,767,494	78.4
Army	512,330	57.1	235,536	31.0	209,482	30.0	240,395	27.9	227,245	51.3
Navy	858,747	78.6	551,584	73.9	685,720	79.2	627,552	75.4	656,987	78.5
Air Force	766,091	73.3	1,183,460	80.9	1,139,345	78.5	1,312,733	83.3	1,556,279	87.4
Defense Logistics Agency	3,015	2.8	11,434	10.9	11,065	10.2	7,265	3.7	14,873	13.5
Civil Functions	5,108	21.1	5,128	18.9	5,191	22.3	3,813	18.1	3,308	12.5
Other Defense Agencies	61,722	41.4	146,805	42.7	260,290	82.4	364,781	94.2	308,802	93.0
BUSINESS FIRMS FOR WORK IN THE U. S.	19,284,159	17.2	19,559,701	16.9	19,030,412	16.2	17,917,786	14.2	19,247,474	15.5
Army	4,233,390	17.9	4,365,404	18.5	4,746,050	18.7	4,174,025	14.1	3,574,061	12.7
Navy	4,915,973	14.1	4,383,150	11.8	4,350,055	11.4	3,647,957	9.2	4,790,843	11.5
Air Force	8,778,395	25.9	8,577,758	24.5	7,533,275	22.3	8,415,730	20.9	9,516,666	24.4
Defense Logistics Agency	1,435	*	758	*	2	*	6	*	4,921	0.1
Civil Functions	7,175	0.3	8,527	0.3	6,997	0.3	5,215	0.2	3,275	0.1
Other Defense Agencies	1,347,791	15.3	2,224,376	22.7	2,394,033	24.3	1,674,553	48.3	1,357,298	37.5
SMALL BUSINESS FIRMS	2,232,953	9.0	2,278,685	9.2	1,941,439	8.1	1,652,391	6.4	1,730,988	7.2
Army	721,515	11.3	750,983	11.7	696,965	11.4	553,793	8.2	487,134	8.4
Navy	661,071	9.2	580,889	8.1	510,043	6.7	470,054	6.0	533,847	7.0
Air Force	592,155	11.5	632,389	11.9	462,107	9.9	432,625	8.1	493,237	9.5
Defense Logistics Agency	139	*	8	*	2	*	6	*	2,434	0.1
Civil Functions	5,702	0.5	6,738	0.7	6,067	0.6	4,403	0.5	2,541	0.3
Other Defense Agencies	252,1371	17.5	307,678	20.3	266,255	17.0	191,510	28.0	211,795	34.9

R/ For definitions and coverage, see notes on coverage.
 B/ Includes foreign firms for performance in U.S.
 * Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 3.

TABLE 7 (concluded)
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1989 - FY 1985 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1989		FY 1988		FY 1987		FY 1986		FY 1985	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$23,260,820		\$22,601,657		\$21,867,373		\$19,866,651		\$18,995,920	
INTERAGENCY/FMS	1,032,050		166,028		150,594		118,810		132,146	
FOR WORK OUTSIDE U. S. B/	192,227		167,745		200,688		181,611		124,636	
TOTAL, EXCEPT ABOVE	22,036,543	17.9	22,267,884	16.6	21,516,091	15.5	19,566,230	14.0	18,739,138	13.1
Army	4,205,809	15.1	3,296,264	11.8	3,164,453	10.1	2,841,728	8.9	2,410,122	7.6
Navy	6,333,132	14.7	6,466,685	12.6	7,366,012	14.7	7,286,119	16.1	6,519,172	14.0
Air Force	9,954,085	25.8	11,727,097	28.5	9,852,135	23.3	8,276,587	19.2	8,720,889	18.6
Defense Logistics Agency	10,495	0.1	30,135	0.3	39,551	0.4	18,292	0.1	25,997	0.2
Civil Functions	5,882	0.4	5,389	0.3	3,695	0.2	2,693	0.2	520	*
Other Defense Agencies	1,527,130	51.2	742,314	29.8	1,090,245	28.0	1,140,811	27.2	1,062,438	29.2
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,587,893	79.1	2,747,010	79.2	2,709,218	77.5	2,616,458	77.7	2,462,973	78.7
Army	280,467	66.4	267,306	60.7	283,469	59.8	258,140	58.1	228,339	56.7
Navy	721,944	75.8	947,976	83.0	888,986	82.2	985,425	85.6	954,591	88.0
Air Force	1,432,741	89.3	1,395,287	86.4	1,355,845	85.0	1,217,643	84.0	1,123,151	84.5
Defense Logistics Agency	8,816	7.7	20,603	23.2	23,493	23.5	6,880	7.6	9,475	11.5
Civil Functions	2,716	14.1	1,507	3.6	1,676	5.1	669	1.6	168	0.3
Other Defense Agencies	141,209	88.7	114,321	80.6	155,739	73.3	147,701	74.7	147,249	81.6
BUSINESS FIRMS FOR WORK IN THE U. S.	19,448,650	16.2	19,520,874	14.9	18,806,873	13.9	16,949,772	12.4	16,276,165	11.7
Army	3,925,342	14.3	3,028,958	11.0	2,880,984	9.3	2,583,588	8.2	2,181,783	7.0
Navy	5,611,188	13.3	5,518,708	11.0	6,477,016	13.2	6,300,694	14.2	5,564,581	12.2
Air Force	8,521,344	23.1	10,331,800	26.1	8,496,290	20.9	7,958,944	16.9	7,597,738	16.7
Defense Logistics Agency	1,679	*	9,532	0.1	16,058	0.2	11,412	0.1	16,522	0.1
Civil Functions	3,176	0.2	3,882	0.2	2,019	0.1	2,024	0.1	1,352	*
Other Defense Agencies	1,385,921	49.1	627,993	26.8	934,506	25.3	993,110	24.8	915,189	26.5
SMALL BUSINESS FIRMS	1,456,510	6.4	1,446,030	5.7	1,488,073	5.6	1,263,937	4.7	1,187,546	4.6
Army	400,324	7.8	425,352	6.6	445,496	5.9	363,852	4.8	323,785	4.2
Navy	435,721	5.7	416,125	5.1	349,305	4.5	303,750	4.1	282,593	4.0
Air Force	471,546	10.3	457,490	8.9	474,427	8.8	403,463	8.3	400,629	8.5
Defense Logistics Agency	1,585	*	1,817	0.0	4,877	0.1	1,817	*	14,785	0.3
Civil Functions	2,915	0.4	2,951	0.3	1,585	0.2	1,492	0.2	1,176	*
Other Defense Agencies	145,416	32.1	144,112	30.6	212,383	27.1	189,563	30.2	165,578	29.8

NOTE: Refer to first page of this table for footnotes.

TABLE 8
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Procurement Program: FY 1994 - FY 1985 ^{a/}

PROCUREMENT PROGRAM	NET VALUE (\$000)										PERCENT				
	FY 1994	FY 1993	FY 1992	FY 1991	FY 1990	FY '94	FY '93	FY '92	FY '91	FY '90	FY '89	FY '88	FY '87	FY '86	FY '85
TOTAL	\$21,891,466	\$22,374,509	\$21,811,684	\$20,981,043	\$22,404,659	15.6	16.2	16.0	13.9	15.5					
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	220,564 179,731 21,491,171	512,009 168,853 21,693,648	300,138 170,040 21,341,505	212,038 294,980 20,474,025	171,345 218,346 22,014,968	2.0 3.2 18.6	4.0 2.9 18.2	3.1 2.9 17.7	3.2 15.8	1.8 3.1 17.3					
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,207,042	2,133,946	2,311,093	2,556,239	2,767,494	66.6	82.0	67.2	70.1	78.4					
BUSINESS FIRMS TOTAL	19,284,159	19,559,701	19,030,412	17,917,786	19,247,474	17.2	16.9	16.2	14.2	15.5					
MAJOR HARD GOODS (SUBTOTAL)	15,030,509	14,873,798	14,429,180	14,021,823	15,876,660	25.4	23.0	21.5	18.9	20.1					
Aircraft	5,722,716	5,026,100	3,966,276	3,086,440	4,325,290	28.4	21.9	16.6	13.1	18.0					
Missile and Space Systems	5,065,292	5,136,358	5,073,425	5,958,186	6,006,387	43.7	42.3	38.7	36.4	35.1					
Ships	323,877	337,188	318,573	576,534	4,7	4.7	4.4	6.3	6.2	4.9					
Tank-Automotive	348,071	422,620	348,232	459,225	361,382	14.0	18.0	12.8	10.6	10.9					
Weapons	273,186	273,186	268,301	315,254	435,052	27.2	22.6	18.9	17.4	23.6					
Ammunition	232,691	320,346	435,989	413,183	682,534	15.9	12.0	13.4	15.1	16.9					
Electronics and Communications Equip.	3,072,759	3,299,100	3,788,284	3,213,001	3,555,852	24.7	23.2	26.6	21.1	19.2					
SERVICES	3,158,889	3,540,745	3,599,552	2,894,155	2,391,165	17.9	20.2	20.8	17.1	16.3					
ALL OTHER (SUBTOTAL)	1,094,761	1,145,158	1,001,680	1,001,808	979,649	3.1	3.4	3.1	2.9	3.3					
Subsistence	0	837	0	0	0	0.0	0.0	0.0	0.0	0.0					
Textiles, Clothing, and Equipage	9,904	4,709	11,097	8,381	6,491	1.7	0.8	1.7	0.6	0.9					
Fuels and Lubricants	4,145	4,075	3,696	2,957	2,817	0.1	0.1	0.1	0.1	0.1					
Miscellaneous Hard Goods	1,019,055	1,061,530	915,072	916,072	895,523	15.1	14.2	12.3	12.0	12.7					
Construction	0	0	75	1,615	0	0.0	0.0	0.0	0.0	0.0					
All Actions of \$25,000 or Less	61,166	74,007	71,490	72,793	74,385	0.5	0.6	0.6	0.6	0.7					
TOTAL	\$23,260,820	\$22,601,857	\$21,867,373	\$19,866,651	\$18,995,920	16.7	14.9	14.0	12.5	11.6					
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	1,032,050 192,247 22,036,543	166,028 167,745 22,267,884	150,594 200,688 21,516,091	118,810 181,611 19,566,230	132,146 124,636 18,739,138	10.8 3.0 17.9	1.9 2.1 16.6	1.7 2.3 15.5	1.2 2.0 14.0	1.1 1.4 13.1					
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,587,893	2,747,010	2,709,218	2,616,458	2,462,973	79.1	79.2	77.5	77.7	78.7					
BUSINESS FIRMS TOTAL	19,448,650	19,520,874	18,806,873	16,949,772	16,276,165	15.2	14.9	13.9	12.4	11.7					
MAJOR HARD GOODS (SUBTOTAL)	15,215,151	17,087,446	16,622,698	15,179,229	14,600,815	20.3	19.9	17.9	16.4	14.9					
Aircraft	3,658,514	5,014,645	3,525,937	3,116,087	2,258,048	16.0	20.1	12.7	9.7	6.6					
Missile and Space Systems	6,152,493	6,928,393	6,928,393	5,905,202	6,129,666	32.8	34.6	35.0	30.5	32.8					
Ships	687,518	522,383	478,206	624,761	7,2	7.2	4.2	6.6	6.6	6.5					
Tank-Automotive	1,014,217	194,114	195,818	170,809	130,344	26.5	4.9	4.0	3.3	2.5					
Weapons	410,338	485,791	580,352	710,895	612,291	23.4	29.1	27.7	30.8	23.4					
Ammunition	701,172	459,185	489,439	385,670	322,892	18.0	11.4	10.7	8.6	6.9					
Electronics and Communications Equip.	3,378,535	3,578,535	4,424,553	4,266,871	4,462,813	18.7	20.2	19.6	21.6	20.3					
SERVICES	2,303,270	1,786,477	1,566,433	1,334,153	1,245,151	19.7	14.9	14.2	12.8	13.6					
ALL OTHER (SUBTOTAL)	930,219	646,951	617,742	436,390	430,199	3.3	2.0	2.0	1.3	1.3					
Subsistence	50	357	109	0	0	0.0	0.0	0.0	0.0	0.0					
Textiles, Clothing, and Equipage	3,229	4,379	8,341	8,195	11,078	0.4	0.4	0.8	0.8	1.0					
Fuels and Lubricants	2,553	3,453	10,343	8,440	7,714	0.1	0.1	0.3	0.1	0.1					
Miscellaneous Hard Goods	876,517	593,785	555,105	375,866	360,900	12.5	7.7	9.2	6.8	6.6					
Construction	75,715	1,802	8,849	1,802	8,470	0.1	0.0	0.0	0.0	0.1					
All Actions of \$25,000 or Less	48,603	44,752	42,995	42,038	42,037	0.6	0.4	0.4	0.4	0.4					

a/ For definitions and coverage, see notes on coverage.
b/ Includes foreign concerns with performance in U.S.
* Less than 0.05 percent.
NOTE: Percentages are based on total dollars shown in Table 6.

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Directorate for Information
Operations and Reports

AWARDS BY COMPETITION

Awards by Extent of Competed Procurement

As shown in Table 9, page 39, total DoD awards subject to competition during the first half of FY 1995 and the first half of FY 1994 totaled \$42,246 million and \$45,433 million, respectively. A breakout of these awards is as follows:

	FY 1995		FY 1994	
	Dollars in Millions	Percent	Dollars in Millions	Percent
Total	\$ 42,246	100.0	\$ 45,433	100.0
Competed <u>1/</u>	30,333	71.8	29,490	64.9
Follow-on	2,193	5.2	4,602	10.1
Not Competed	9,720	23.0	11,341	25.0

1/ See Glossary of Terms for definition.

Table 9 also gives the total for both actions and dollars by reporting Component for each of these categories.

Table 10, page 41, displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure, where applicable. Full and open competition procedures accounted for 74.5 percent of the competed post-CICA awards during the first half of FY 1995, compared to 79.5 percent for the first half of FY 1994. Actions of \$25,000 or less accounted for 8.2 percent (8.1 percent for the corresponding time frame last year), and other than full and open competition, 17.3 percent (12.4 percent during the first half of FY 1994).

Solicitation Procedures

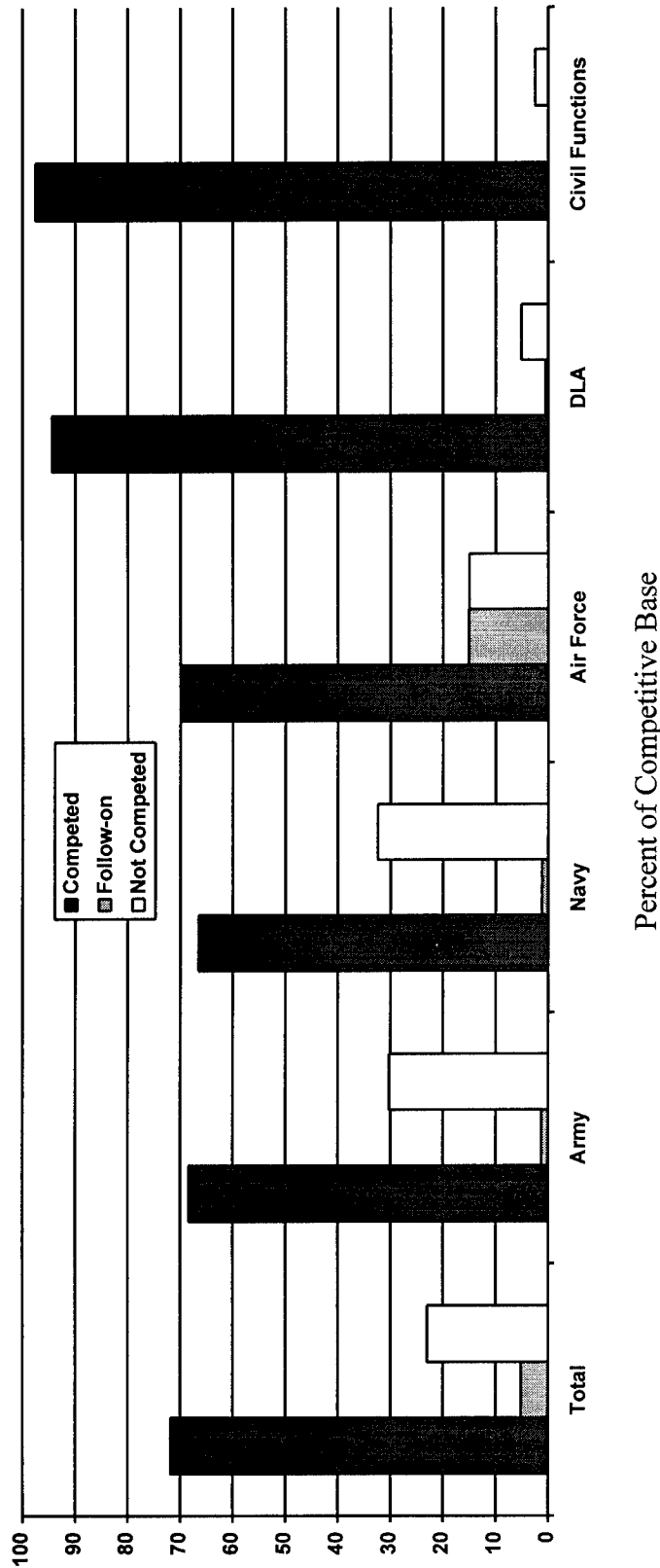
Tables 13 and 14, pages 43 and 45, highlight the dollars and procurement actions, respectively, for each of the CICA solicitation procedures used by the DoD to procure supplies and services during the first half of both FY 1995 and FY 1994. See the Federal Acquisition Regulation, Part 6, for a more descriptive definition of the solicitation procedures referenced in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during the first half of FY 1995 amounted to \$50.3 billion, a decrease of \$1.4 billion from the first half FY 1994 amount. Of the first half FY 1995 total, \$8.5 billion (16.9 percent) were for "Foreign Military Sales" and "Actions of \$25,000 or Less." Pre-CICA actions accounted for \$1.1 billion, or 2.1 percent, while \$40.8 billion, or 81.0 percent, were awarded pursuant to CICA procedures. Within the Post-CICA categories, the "Full & Open Competition" category accounted for \$22.2 billion, or 54.5 percent, and the "Other Than Full & Open Competition" category accounted for \$18.5 billion, or 45.5 percent. Similar data are also depicted by DoD Component in this table. Table 14 shows a total of 4,268,874 procurement actions during the first half of FY 1995. This is an increase from the 3,410,312 reported during the first half of FY 1993. Distribution by kind of contracting action is also depicted.

Chart IV, page 37, shows percentage distribution of DoD awards by extent of competed procurement, according to Defense Component, for the first half of FY 1995

Chart IV

Percent Distribution of DoD Awards by Extent of Completed Procurement, According to Defense Component: First Half Fiscal Year 1995



Note: Chart excludes Intragovernmental FMS, Utilities, 8A Program & Brand Name Items for Commissary Resale.

TABLE 9
DoD Prime Contract Awards by Extent of Competed Procurement,
According to Defense Component: FY 1995 - FY 1994 ^{A/}

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT	TOTAL B/						ARMY						NAVY					
	Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94			
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct		
TOTAL	\$50,339,119		\$51,784,074		\$12,607,326		\$12,631,171		\$13,806,363		\$16,082,047		\$13,806,363		\$16,082,047			
INTRA-AGENCY/FMS C/	\$3,173,809		\$3,273,523		\$689,966		\$1,135,723		\$732,999		\$505,625		\$732,999		\$505,625			
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/	\$47,165,310		\$48,510,551		\$11,917,361		\$11,495,448		\$13,073,364		\$15,576,422		\$13,073,364		\$15,576,422			
TOTAL EXCEPT EXCLUSIONS	\$42,245,784	100.0	\$45,433,260	100.0	\$11,110,397	100.0	\$10,562,611	100.0	\$12,258,060	100.0	\$14,878,734	100.0	\$12,258,060	100.0	\$14,878,734	100.0		
COMPETED E/	\$30,332,891	71.8	\$29,489,599	64.9	\$7,604,472	68.4	\$7,314,579	69.2	\$8,147,937	66.5	\$7,899,685	53.1	\$8,147,937	66.5	\$7,899,685	53.1		
FOLLOW-ON	\$2,193,270	5.2	\$4,602,390	10.1	\$145,207	1.3	\$154,276	1.5	\$144,564	1.2	\$1,357,796	9.1	\$144,564	1.2	\$1,357,796	9.1		
NOT COMPETED	\$9,719,623	23.0	\$11,341,272	25.0	\$3,360,719	30.2	\$3,093,756	29.3	\$3,955,559	32.4	\$5,621,253	37.8	\$3,955,559	32.4	\$5,621,253	37.8		

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94			
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct		
TOTAL	\$14,514,410		\$16,372,215		\$3,859,828		\$3,955,262		\$1,197,343		\$950,422		\$3,859,828		\$950,422			
INTRA-AGENCY/FMS C/	\$1,669,226		\$1,554,380		\$69,509		\$72,351		\$1,856		\$2,563		\$69,509		\$2,563			
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/	\$12,845,185		\$14,817,835		\$3,790,319		\$3,882,911		\$1,195,487		\$947,859		\$3,790,319		\$947,859			
TOTAL, EXCEPT EXCLUSIONS	\$12,282,213	100.0	\$14,240,697	100.0	\$3,223,229	100.0	\$3,379,863	100.0	\$85,420		\$75,661		\$3,223,229	100.0	\$872,198	100.0		
COMPETED E/	\$8,584,219	69.9	\$8,953,177	62.9	\$3,043,196	94.4	\$3,260,471	96.5	\$1,081,807	97.5	\$860,622	98.7	\$3,043,196	94.4	\$860,622	98.7		
FOLLOW-ON	\$1,851,711	15.1	\$3,038,966	21.3	\$15,173	0.5	\$2,345	0.1	\$111	*	\$82	*	\$15,173	0.5	\$82	*		
NOT COMPETED	\$1,846,283	15.0	\$2,248,554	15.8	\$164,860	5.1	\$117,047	3.5	\$28,149	2.5	\$11,495	1.3	\$164,860	5.1	\$11,495	1.3		

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards not included elsewhere in this table.
 C/ Includes pre-CICA GSA schedule awards and actions with other Federal Agencies.
 D/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale, and actions with another Federal Agency.
 E/ Includes Federal Schedule awards.
 * Less than 0.05 percent.

TABLE 9 (concluded)
DoD Prime Contract Awards by Extent of Competed Procurement,
According to Defense Component: FY 1995 - FY 1994 ^{AV}

NUMBER OF PROCUREMENT ACTIONS

EXTENT OF COMPETED PROCUREMENT	TOTAL B/						ARMY						NAVY					
	Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94			
	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct		
TOTAL	4,268,874		3,410,312		676,207		840,459		835,353		775,282							
INTRA-AGENCY/FMS C/	34,176		30,434		4,019		4,790		5,859		4,801							
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/	4,234,698		3,379,878		672,188		835,669		829,494		770,481							
TOTAL, EXCEPT EXCLUSIONS	2,576,281		1,563,558		399,230		441,464		454,569		441,698							
COMPETED E/ FOLLOW-ON	1,658,417	100.0	1,816,320	100.0	272,958	100.0	394,205	100.0	374,925	100.0	328,783	100.0						
NOT COMPETED	1,513,511	91.3	1,661,050	91.5	245,018	89.8	363,201	92.1	314,730	83.9	266,731	81.1						
	1,319	0.1	1,274	0.1	136	*	50	*	189	0.1	152	*						
	143,587	8.7	153,996	8.5	27,804	10.2	30,954	7.9	60,006	16.0	61,900	18.8						

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94			
	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct		
TOTAL	860,689		1,034,341		649,434		564,622		164,997		179,084							
INTRA-AGENCY/FMS C/	2,403		3,156		21,271		16,860		457		803							
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/	858,286		1,031,185		628,163		547,762		164,540		178,281							
TOTAL, EXCEPT EXCLUSIONS	194,980		208,489		440,377		366,559		99,274		102,401							
COMPETED E/ FOLLOW-ON	663,306	100.0	822,696	100.0	187,786	100.0	181,203	100.0	65,266	100.0	75,880	100.0						
NOT COMPETED	648,037	97.7	801,721	97.5	176,179	93.8	171,513	94.7	44,980	68.9	49,857	65.7						
	845	0.1	1,010	0.1	105	0.1	17	*	3	*	1	*						
	14,424	2.2	19,965	2.4	11,502	6.1	9,673	5.3	20,283	31.1	26,022	34.3						

Note: Refer to first page of this table for footnotes.

TABLE 10
DoD Prime Contract Awards by Solicitation Procedure,
According to Extent of Competed Procurement: FY 1995 - FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS B/		ADJUSTED TOTAL	
	Oct 94-Mar 95	Oct 93-Mar 94	Oct 94-Mar 95	Oct 93-Mar 94	Oct 94-Mar 95	Oct 93-Mar 94
	Amount	Amount	Amount	Amount	Amount	Amount
TOTAL	\$50,339,119	\$51,784,074	\$8,093,335	\$6,350,814	\$42,245,784	\$45,433,260
INTRA-AGENCY/FMS C/	3,173,809	3,273,523	3,173,809	3,273,523	0	0
TOTAL PRE-CICA AWARDS	1,056,828	1,246,868	244,903	272,501	811,725	974,367
TOTAL POST-CICA AWARDS	46,108,582	47,263,684	4,674,623	2,804,790	41,434,059	44,458,893
Actions of \$25,000 or less	5,329,080	3,637,614	2,518,843	937,122	2,810,237	2,700,492
Full & Open Competition D/	22,243,017	23,326,119	0	0	22,243,017	23,326,119
Sealed Bids	2,416,604	2,272,228	0	0	2,416,604	2,272,228
Competitive Proposal	15,131,527	16,814,755	0	0	15,131,527	16,814,755
Combination	113,394	112,636	0	0	113,394	112,636
Architect-Engineer	568,722	607,823	0	0	568,722	607,823
Basic Research	522,405	373,097	0	0	522,405	373,097
Multiple Award Schedule	309,598	375,013	0	0	309,598	375,013
Alternate Source -	810,797	276,007	0	0	810,797	276,007
Reduced Cost	3,819	0	0	0	3,819	0
Mobilization	801,847	268,549	0	0	801,847	268,549
Eng/R&D Capability	5,130	7,458	0	0	5,130	7,458
Set Aside	2,369,970	2,494,560	0	0	2,369,970	2,494,560
O/T Full & Open Competition	18,536,585	20,296,354	2,155,780	1,867,254	16,380,805	18,429,100
Only One Source	12,338,076	15,359,520	128,179	141,077	12,209,897	15,218,443
Unique Source	4,688,584	7,069,047	0	0	4,688,584	7,069,047
Follow-on	1,583,089	2,411,772	0	0	1,583,089	2,411,772
Unsolicited Res Prop	24,633	32,811	0	0	24,633	32,811
Patent/Data Rights	49,551	93,680	0	0	49,551	93,680
Utilities	128,179	141,077	128,179	141,077	0	0
Standardization	0	1,210	0	0	0	1,210
Other	5,764,040	5,609,922	0	0	5,764,040	5,609,922
Urgency	990,794	853,285	0	0	990,794	853,285
Mobilization	2,215,413	1,245,456	0	0	2,215,413	1,245,456
Essential R&D Capability	805,180	400,416	0	0	805,180	400,416
International Agreement	250,441	186,687	250,441	186,687	0	0
Authorized by Statute E/	1,063,918	1,068,206	1,046,367	1,067,345	17,551	861
Authorized Resale	730,793	472,145	730,793	472,145	0	0
National Security	141,970	710,482	0	0	141,970	710,482
Public Interest	0	156	0	0	0	156
Otherwise Auth by Statute	0	3,597	0	415	0	3,182

A/ For definitions and coverage, see notes on coverage.
 B/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale, FMS, and actions with another Federal Agency.
 C/ Includes Pre-CICA GSR Schedules and actions with other Federal Agencies.
 D/ Includes Federal Schedule awards.
 E/ Includes Post-CICA 8(a) program.

TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure, FY 1995 - FY 1994 R/
According to Extent of Competed Procurement: FY 1995 - FY 1994

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL			COMPETED						FOLLOW ON						NOT COMPETED							
	Oct 94-Mar 95			Oct 94-Mar 94			Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		
	Amount	Amount	%	Amount	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	
TOTAL	\$42,245,784	\$45,433,260		\$30,332,891		\$29,489,599	100.0	\$2,193,270	100.0	\$4,602,390	100.0	\$9,719,623	100.0	\$11,341,272	100.0	\$9,669,718	100.0	\$11,246,023	100.0	\$9,905	100.0	\$95,249	100.0
INTRA-AGENCY/FMS C/	0	0		0		0		0		0		0		0		0		0		0		0	
TOTAL PRE-CICA AWARDS	811,725	974,367		463,556		150,820		298,264		728,299		49,905		95,249		49,905		95,249		49,905		95,249	
TOTAL POST-CICA AWARDS	41,434,059	44,458,893		29,869,335		29,338,779	100.0	1,895,005	100.0	3,874,091	100.0	9,669,718	100.0	11,246,023	100.0	9,669,718	100.0	11,246,023	100.0	9,669,718	100.0	11,246,023	100.0
Actions of \$25,000 or less	2,810,237	2,700,492	8.2	2,450,880	8.2	2,382,553	8.1	0	0.0	0	0.0	0	0.0	317,939	2.8	359,356	3.7	317,939	3.7	0	0.0	0	0.0
Full & Open Competition D/	22,243,017	23,326,119	74.5	22,243,017	74.5	23,326,119	79.5	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Sealed Bids	2,416,804	2,272,228	8.1	2,416,804	8.1	2,372,228	7.7	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Competitive Proposal	15,131,527	16,814,755	50.7	15,131,527	50.7	16,814,755	57.3	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Combination	113,394	112,636	0.4	113,394	0.4	112,636	0.4	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Architect-Engineer	568,722	607,823	1.9	568,722	1.9	607,823	2.1	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Basic Research	522,405	373,097	1.7	522,405	1.7	373,097	1.3	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Multiple Award Schedule	309,598	375,013	1.0	309,598	1.0	375,013	1.3	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Alternate Source -	810,797	276,007	2.7	810,797	2.7	276,007	0.9	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Reduced Cost	3,819	0	0.0	3,819	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Mobilization	801,847	268,549	2.7	801,847	2.7	268,549	0.9	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Eng/R&D Capability	5,130	7,458	0.0	5,130	0.0	7,458	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Set Aside	2,369,970	2,494,560	7.9	2,369,970	7.9	2,494,560	8.5	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
O/T Full & Open Competition	16,380,805	18,429,100	54.2	16,380,805	54.2	18,429,100	62.7	1,895,005	100.0	3,874,091	100.0	9,310,362	96.3	10,925,560	97.2	9,310,362	96.3	10,925,560	97.2	9,310,362	96.3	10,925,560	97.2
Only One Source	12,209,897	15,218,443	45.5	12,209,897	45.5	15,218,443	53.1	1,492,558	78.8	3,624,347	93.6	7,412,295	76.7	9,066,959	80.6	7,412,295	76.7	9,066,959	80.6	7,412,295	76.7	9,066,959	80.6
Unique Source	4,688,584	7,069,047	21.2	4,688,584	21.2	7,069,047	24.1	224,557	11.9	1,176,063	30.4	4,127,780	42.7	5,694,469	50.6	4,127,780	42.7	5,694,469	50.6	4,127,780	42.7	5,694,469	50.6
Follow-on	1,683,089	2,411,772	7.3	1,683,089	7.3	2,411,772	8.2	977,850	51.6	1,940,857	50.1	317,926	3.3	411,390	3.7	317,926	3.3	411,390	3.7	317,926	3.3	411,390	3.7
Unsolicted Res Prop	24,633	32,811	0.1	24,633	0.1	32,811	0.1	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Patent/Data Rights	49,551	93,680	0.3	49,551	0.3	93,680	0.3	37,557	2.0	69,579	1.8	11,038	0.1	23,366	0.2	11,038	0.1	23,366	0.2	11,038	0.1	23,366	0.2
Utilities	0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Standardization	0	1,210	0.0	0	0.0	1,210	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Other	5,764,040	5,609,922	17.0	5,764,040	17.0	5,609,922	19.0	252,554	13.3	437,848	11.3	2,930,918	30.3	2,905,362	25.8	2,930,918	30.3	2,905,362	25.8	2,930,918	30.3	2,905,362	25.8
Urgency	990,794	853,285	2.4	990,794	2.4	853,285	2.9	337,116	17.8	199,454	5.1	421,109	4.4	411,430	3.7	421,109	4.4	411,430	3.7	421,109	4.4	411,430	3.7
Mobilization	2,215,413	1,245,456	3.6	2,215,413	3.6	1,245,456	4.2	14,367	0.8	43,253	1.1	632,886	6.5	453,109	4.0	632,886	6.5	453,109	4.0	632,886	6.5	453,109	4.0
Essential R&D Capability	805,180	400,416	1.2	805,180	1.2	400,416	1.4	46,968	2.5	240	0.6	758,121	7.8	398,178	3.5	758,121	7.8	398,178	3.5	758,121	7.8	398,178	3.5
International Agreement	0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Authorized by Statute E/	17,551	861	0.0	17,551	0.0	861	0.0	54	0.3	0	0.0	15,237	0.2	915	0.0	15,237	0.2	915	0.0	15,237	0.2	915	0.0
Authorized Resale	0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
National Security	141,970	710,482	2.0	141,970	2.0	710,482	2.4	3,996	0.2	6,797	0.2	70,714	0.7	594,813	5.3	70,714	0.7	594,813	5.3	70,714	0.7	594,813	5.3
Public Interest	0	156	0.0	0	0.0	156	0.0	0	0.0	0	0.0	0	0.0	156	0.0	0	0.0	156	0.0	0	0.0	156	0.0
Otherwise Auth by Statute	0	3,182	0.0	0	0.0	3,182	0.0	657	3.5	0	0.0	0	0.0	2,525	0.0	0	0.0	2,525	0.0	0	0.0	2,525	0.0

* Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Defense Component: FY 1995 - FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL DoD B/						ARMY						NAVY					
	Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94			
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%		
TOTAL	50,339,119	100.0	51,784,074	100.0	12,607,326	100.0	12,631,171	100.0	13,806,363	100.0	16,082,047	100.0	16,082,047	100.0	16,082,047	100.0		
INTERAGENCY/FMS C/	3,173,809	6.3	3,273,523	6.3	689,966	5.5	1,135,723	9.0	732,999	5.3	505,625	3.1	505,625	3.1	505,625	3.1		
Actions of \$25,000 or Less	5,329,080	10.6	3,637,614	7.0	724,017	5.7	839,909	6.6	1,126,132	8.2	990,801	6.2	990,801	6.2	990,801	6.2		
Actions(Except FMS)Over \$25,000	41,836,230	83.1	44,872,937	86.7	11,193,344	88.8	10,655,539	84.4	11,947,232	86.5	14,585,621	90.7	14,585,621	90.7	14,585,621	90.7		
PRE-CICA Actions	1,056,628	2.1	1,246,868	2.4	81,706	0.6	120,518	1.0	4,396	*	2,730	*	2,730	*	2,730	*		
POST-CICA Actions	40,779,602	81.0	43,626,070	84.2	11,111,638	88.1	10,535,021	83.4	11,942,836	86.5	14,582,892	90.7	14,582,892	90.7	14,582,892	90.7		
Full & Open Competition D/	22,243,017	44.5	23,326,119	45.5	6,162,859	49.2	6,086,023	48.2	6,414,618	46.4	6,926,187	43.1	6,926,187	43.1	6,926,187	43.1		
Sealed Bids	2,416,604	4.8	2,272,228	4.4	1,019,813	8.0	871,229	6.9	455,817	3.3	538,979	3.3	538,979	3.3	538,979	3.3		
Competitive Proposal	15,131,527	30.3	16,814,755	32.7	3,907,747	30.9	4,157,336	32.9	4,064,070	29.4	4,843,736	30.1	4,843,736	30.1	4,843,736	30.1		
Combination	113,394	0.2	112,636	0.2	5,318	0.04	7,587	0.06	54,135	0.4	48,920	0.3	48,920	0.3	48,920	0.3		
Architect-Engineer	568,722	1.1	607,823	1.2	188,003	1.5	161,907	1.3	257,527	1.9	358,521	2.2	358,521	2.2	358,521	2.2		
Basic Research	522,405	1.0	373,097	0.7	131,074	1.0	98,544	0.8	108,450	0.8	82,310	0.5	82,310	0.5	82,310	0.5		
Multiple Award Schedule	309,598	0.6	375,013	0.7	65,108	0.5	71,390	0.6	118,941	0.9	168,182	1.0	168,182	1.0	168,182	1.0		
Alternate Source -	810,797	1.6	276,007	0.5	1,569	0.01	1,339	0.01	804,299	5.8	268,365	1.7	268,365	1.7	268,365	1.7		
Reduced Cost	2,819	0.005	2,819	0.005	1,339	0.01	1,339	0.01	804,299	5.8	268,365	1.7	268,365	1.7	268,365	1.7		
Mobilization	801,847	1.6	268,549	0.5	1,339	0.01	1,339	0.01	804,299	5.8	268,365	1.7	268,365	1.7	268,365	1.7		
Eng/R&D Capability	5,130	0.01	7,458	0.01	230	0.002	1,155	0.01	801,847	5.8	268,365	1.7	268,365	1.7	268,365	1.7		
Set Aside	2,359,970	4.7	2,494,560	4.8	864,027	6.8	746,292	5.9	551,370	4.0	616,275	3.8	616,275	3.8	616,275	3.8		
O/T Full & Open Competition	18,536,585	37.0	20,296,354	39.2	4,948,378	39.3	4,448,997	35.2	5,528,218	40.0	7,656,705	47.6	7,656,705	47.6	7,656,705	47.6		
Only One Source	12,338,076	24.5	15,359,520	29.7	3,342,831	26.5	2,971,181	23.5	3,619,999	26.2	6,643,698	41.3	6,643,698	41.3	6,643,698	41.3		
Unique Source	4,688,584	9.3	7,069,047	13.7	1,471,952	11.7	1,100,247	8.7	2,377,388	17.2	5,144,977	32.0	5,144,977	32.0	5,144,977	32.0		
Follow-on	1,683,089	3.3	2,411,772	4.7	366,999	2.9	196,450	1.6	84,374	0.6	362,056	2.3	362,056	2.3	362,056	2.3		
Unsolicited Res Prop	24,633	0.05	32,811	0.06	5,081	0.04	3,396	0.03	10,914	0.08	18,456	0.1	18,456	0.1	18,456	0.1		
Patent/Data Rights	49,551	0.1	93,680	0.2	7,912	0.06	8,845	0.07	10,914	0.08	18,456	0.1	18,456	0.1	18,456	0.1		
Utilities	128,179	0.3	141,077	0.3	90,285	0.7	110,322	0.9	412	0.003	3,258	0.02	3,258	0.02	3,258	0.02		
Standardization	0	0.0	1,210	0.002	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0		
Other	5,764,040	11.4	5,605,922	10.8	1,400,602	11.1	1,551,011	12.3	1,146,912	8.2	1,114,664	7.0	1,114,664	7.0	1,114,664	7.0		
Urgency	990,794	2.0	853,285	1.6	233,262	1.8	237,644	1.9	181,298	1.3	232,267	1.5	232,267	1.5	232,267	1.5		
Mobilization	2,215,413	4.4	1,245,456	2.4	682,017	5.4	517,087	4.1	1,013,406	7.3	223,522	1.4	223,522	1.4	223,522	1.4		
Essential R&D Capability	805,180	1.6	400,416	0.8	215,968	1.7	179,538	1.4	173,638	1.3	102,563	0.6	102,563	0.6	102,563	0.6		
International Agreement	250,441	0.5	185,687	0.4	34,077	0.3	76,491	0.6	210,704	1.5	104,136	0.7	104,136	0.7	104,136	0.7		
Authorized by Statute E/	1,063,918	2.1	1,068,206	2.1	359,956	2.8	361,221	2.8	325,372	2.3	343,149	2.1	343,149	2.1	343,149	2.1		
Authorized Resale	730,793	1.4	472,145	0.9	0	0.0	81	0.001	0	0.0	27	0.0002	27	0.0002	27	0.0002		
National Security	141,970	0.3	710,482	1.4	80,866	0.6	105,755	0.8	3,801	0.03	7,188	0.04	7,188	0.04	7,188	0.04		
Public Interest	0	0.0	156	0.0003	0	0.0	0	0.0	0	0.0	156	0.0009	156	0.0009	156	0.0009		
Otherwise Auth by Statute	0	0.0	3,597	0.007	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0		

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards not included elsewhere in this table.
 C/ Includes Pre-CICA GSA schedules and actions with another Federal agency.
 D/ Includes post-CICA GSA schedule awards.
 E/ Includes post-CICA 8(a) program.
 * Less than 0.05 percent.

TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Defense Component: FY 1995 - FY 1994 A/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	14,514,410	100.0	15,372,215	100.0	3,959,828	100.0	3,955,262	100.0	1,197,343	100.0	950,422	100.0
INTERAGENCY/FMS C/	1,669,226	11.5	1,554,380	9.5	69,509	1.8	72,351	1.8	1,856	0.2	2,563	0.3
Actions of \$25,000 or Less	732,160	5.0	888,020	5.4	910,790	23.6	751,000	19.0	134,141	11.2	129,840	13.7
Actions(Except FMS)Over \$25,000	12,113,024	83.5	13,929,815	85.1	2,879,529	74.6	3,131,911	79.2	1,061,346	88.6	818,020	86.1
PRE-CICA Actions	969,776	6.7	1,123,667	6.9	0	0.0	0	0.0	750	0.1	51	*
POST-CICA Actions	11,143,249	76.8	12,806,148	78.2	2,879,529	74.6	3,131,911	79.2	1,060,596	88.6	817,968	86.1
Full & Open Competition D/	4,752,298	42.6	5,704,076	44.5	2,248,344	78.1	2,692,827	86.0	956,167	90.2	742,862	90.8
Sealed Bids	239,753	2.2	311,956	2.4	2,147,373	5.1	48,879	1.6	542,615	51.2	493,626	60.3
Competitive Proposal	3,521,551	31.6	4,386,520	34.3	1,878,312	65.2	2,268,149	72.4	215,297	20.3	90,155	11.0
Combination	11,273	0.1	26,342	0.2	551	*	238	*	30,572	2.9	25,738	3.1
Architect-Engineer	67,205	0.6	37,151	0.3	3,164	0.1	0	0.0	75,901	7.2	50,207	6.1
Basic Research	238,107	2.1	181,436	1.4	7,122	0.2	4,773	0.2	5,189	0.5	4,323	0.5
Multiple Award Schedule	97,987	0.9	122,034	1.0	0	0.0	0	0.0	0	0.0	0	0.0
Alternate Source -	0	0.0	50	*	0	0.0	0	0.0	0	0.0	0	0.0
Reduced Cost	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Mobilization	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Eng/R&D Capability	0	0.0	50	*	0	0.0	0	0.0	0	0.0	0	0.0
Set Aside	576,452	5.2	633,517	4.9	211,821	7.4	370,787	11.8	86,346	8.1	78,326	9.6
O/T Full & Open Competition	6,390,951	57.4	7,098,475	55.4	631,185	21.9	439,084	14.0	104,428	9.8	75,106	9.2
Only One Source	4,855,851	43.6	5,382,911	42.0	131,365	6.6	95,362	3.1	14,644	1.4	11,075	1.4
Unique Source	581,222	5.2	641,265	5.0	57,848	2.0	35,347	1.1	9,962	0.9	7,619	0.9
Follow-on	1,179,524	10.6	1,809,781	14.1	224	*	35	*	196	*	82	*
Unsolicited Res Prop	1,672	*	2,003	*	0	0.0	0	0.0	63	*	0	0.0
Patent/Data Rights	38,854	0.3	72,068	0.6	0	0.0	0	0.0	547	0.1	235	0.1
Utilities	35,622	0.3	28,952	0.2	1,726	0.1	1,591	0.1	0	0.0	0	0.0
Standardization	0	0.0	0	0.0	131,768	4.6	59,389	1.9	3,877	0.4	3,140	0.4
Other	3,018,957	27.1	2,828,842	22.1	100,874	3.5	60,887	1.9	42,951	4.0	25,705	3.1
Urgency	392,759	3.5	272,873	2.1	100,874	3.5	60,887	1.9	42,951	4.0	25,705	3.1
Mobilization	466,105	4.2	491,979	3.8	53,854	1.9	12,869	0.4	0	0.0	0	0.0
Essential R&D Capability	415,574	3.7	117,370	0.9	0	0.0	628	*	0	0.0	0	0.0
International Agreement	5,468	*	6,069	*	91	*	8-	*	0	0.0	0	0.0
Authorized by Statute E/	228,272	2.0	238,691	1.9	45,921	1.6	20,222	0.6	46,833	4.4	38,326	4.7
Authorized Resale	158	*	515	*	239,079	8.3	248,125	7.9	0	0.0	0	0.0
National Security	26,763	0.2	588,067	4.6	0	0.0	0	0.0	0	0.0	0	0.0
Public Interest	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Otherwise Auth by Statute	0	0.0	3,597	*	0	0.0	0	0.0	0	0.0	0	0.0

NOTE: Refer to first page of this table for footnotes.

TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Kind of Contracting Action: FY 1995 - FY 1994 ^{A/}

SOLICITATION PROCEDURE	TOTAL						NEW WORK						DELIVERY ORDERS						MODIFICATIONS					
	Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94	
	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%
TOTAL	4258874	100.0	3410312	100.0	0		0		0		0		0		0		0		0		0		0	
INTERAGENCY/FMS B/	34176	0.8	30434	0.9	757		805		995		960		440		599		440		599		440		599	
Actions of \$25,000 or Less	4155771	97.4	3301250	96.8	0		0		0		33845		0		22887		0		22887		0		22887	
Actions(Except FMS)Over \$25,000	78927	1.8	78628	2.3	21376		21896		36217		33845		21334		301		21334		301		21334		301	
PRE-CICA Actions	933	*	1258	*	90		90		660		877		183		301		183		301		183		301	
POST-CICA Actions	77994	1.8	77360	2.3	21286		21806		35557		32968		21151		22586		21151		22586		21151		22586	
Full & Open Competition C/	51138	65.6	52664	68.1	13889		15013		21930		21433		15319		16218		15319		16218		15319		16218	
Sealed Bids	5678	7.3	6472	8.4	2403		2912		1327		1365		1948		2105		1948		2105		1948		2105	
Competitive Proposal	27426	35.2	27679	35.8	6877		7335		12411		11710		8138		8734		8138		8734		8138		8734	
Combination	131	0.2	189	0.2	50		60		35		42		96		87		96		87		96		87	
Architect-Engineer	2837	3.6	2954	3.8	383		515		1593		1571		861		867		861		867		861		867	
Basic Research	1443	1.9	1250	1.6	335		254		1520		1571		1088		990		1088		990		1088		990	
Multiple Award Schedule	3206	4.1	3523	4.6	11		7		3184		3505		11		11		11		11		11		11	
Alternate Source -	146	0.2	221	0.3	10		15		3		7		133		199		133		199		133		199	
Reduced Cost	4	*			1				2				2				2				2			
Mobilization	135	0.2	216	0.3	9		15		0		7		126		194		126		194		126		194	
Eng/R&D Capability	7	*	5	*	0		0.0		1				6		5		6		5		6		5	
Set Aside	10271	13.2	10376	13.4	3820		4014		3357		3227		3094		3135		3094		3135		3094		3135	
O/T Full & Open Competition	26856	34.4	24685	31.9	7397		6788		13627		11531		5832		6366		5832		6366		5832		6366	
Only One Source	12015	15.4	11044	14.3	4238		3685		4646		4084		3131		3275		3131		3275		3131		3275	
Unique Source	5800	7.4	5610	7.3	1865		1782		2551		2331		1384		1497		1384		1497		1384		1497	
Follow-on	609	0.8	604	0.8	176		162		82		87		51		50		51		50		51		50	
Unsolicited Res Prop	71	0.1	71	0.1	19		21		1		1		1		0.2		1		0.2		1		0.2	
Patent/Data Rights	233	0.4	234	0.4	71		74		102		161		50		59		50		59		50		59	
Utilities	569	0.7	513	0.8	71		45		523		542		37		26		37		26		37		26	
Standardization	0	0.0	0	0.0	0		0		0		0		0		0		0		0		0		0	
Other	4733	6.1	3851	5.0	2098		1601		1387		983		1248		1267		1248		1267		1248		1267	
Urgency	2280	2.9	2111	2.7	1489		1310		392		386		419		415		419		415		419		415	
Mobilization	1231	1.6	1322	1.7	110		87		574		618		547		617		547		617		547		617	
Essential R&D Capability	168	0.2	107	0.1	13		18		48		15		107		74		107		74		107		74	
International Agreement	83	0.1	187	0.2	23		32		8		84		52		71		52		71		52		71	
Authorized by Statute D/	4823	6.2	4319	5.5	1472		1470		1929		1447		1422		1402		1422		1402		1422		1402	
Authorized Resale	6001	7.7	4798	6.2	1		6		5972		4721		28		71		28		71		28		71	
National Security	255	0.3	796	1.0	71		179		58		176		126		441		126		441		126		441	
Public Interest	0	0.0	1	*	0		1		0		0		0		0		0		0		0		0	
Otherwise Auth by Statute	0	0.0	11	*	0		5		0		4		0		2		0		2		0		2	

A/ For definitions and coverage, see notes on coverage.
 B/ Includes pre-CICA GSA Schedules and actions with another Federal Agency.
 C/ Includes Federal Schedule awards.
 D/ Includes Post-CICA 8(a) program.
 * Less than 0.05 percent.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16, page 51, shows the net value and percentage distribution of DoD prime contract awards over \$25,000 for the first half of FY 1995 and the first half of FY 1994. Data are shown by type of contract pricing provision, according to Defense Component. During the first half of FY 1995, awards over \$25,000 (excluding intragovernmental awards) totaled \$41,471 million, of which \$24,570 million, or 59.2 percent, were awarded under fixed price procedures and \$15,202 million, or 36.7 percent, under cost reimbursement procedures. Other types (i.e., time and materials and labor hours) accounted for \$1,699 million, or 4.1 percent.

Cost-plus-fixed fee (CPFF) contracts accounted for 15.5 percent of the total contract awards over \$25,000 during the first half of FY 1995. The use of incentive contracts (both fixed price and cost-type combined) decreased from 18.9 percent of total contract dollars in the first half of

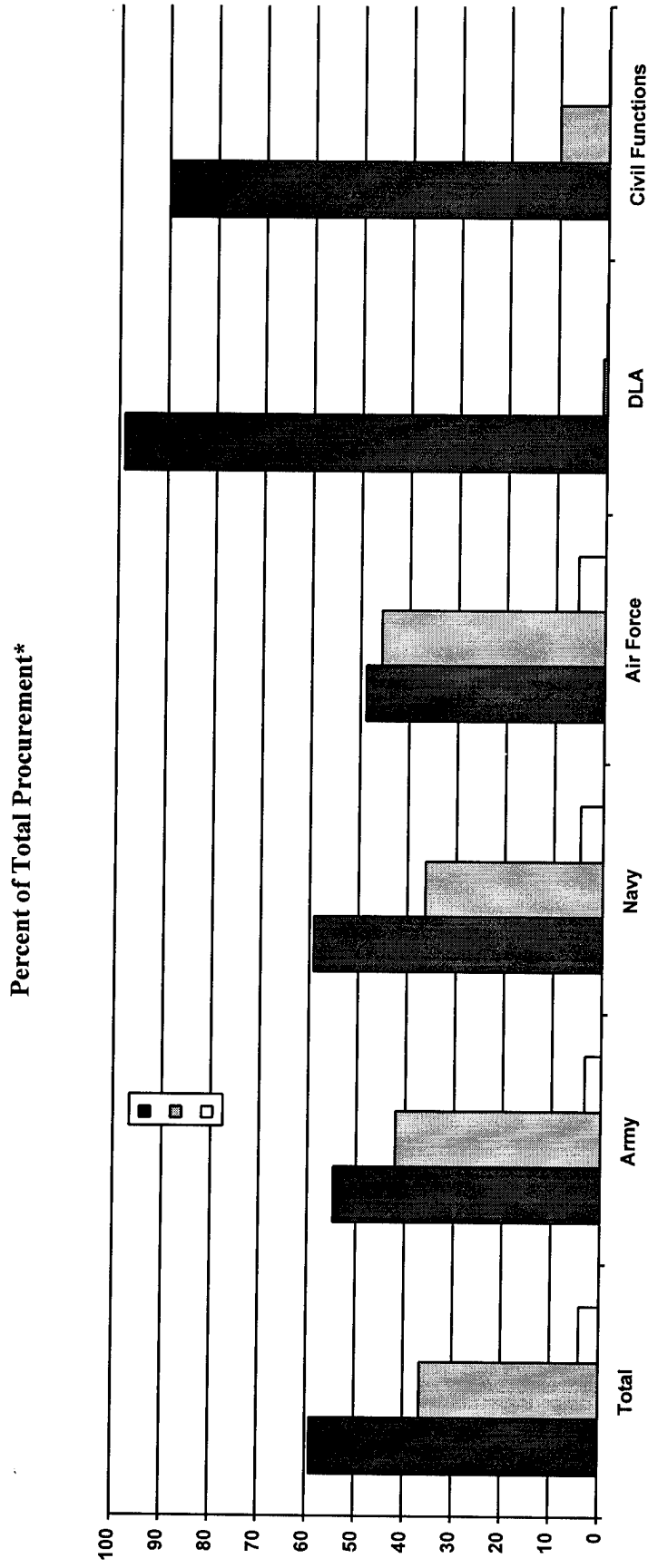
FY 1994 to 12.7 percent in the first half of FY 1995. The use of firm fixed-price contracts increased from 41.9 percent to 45.4 percent.

The total of 74,653 contract actions over \$25,000 for the first half of FY 1995, Table 16, includes 21,376 original contract actions and modifications calling for additional work, and 53,277 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 2.4 percent, and actions representing delivery orders and modifications, pursuant to the terms of the original contract, increased by 2.2 percent. Table 17, page 55, provides annual data for FY 1985 through FY 1994, by type of pricing provision.

Chart V, page 49, shows percentage distribution of DoD Prime Contract Awards by contract pricing provision, according to Defense Component, for the first half of FY 1995.

Chart V

**Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision,
According to Defense Component: First Half Fiscal Year 1995**



* Intragovernmental actions and actions \$25,000 or less are excluded.

TABLE 16
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1995 - FY 1994 A/

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/						ARMY						NAVY					
	OCT 94 - MAR 95		OCT 93 - MAR 94		OCT 94 - MAR 95		OCT 93 - MAR 94		OCT 94 - MAR 95		OCT 93 - MAR 94		OCT 94 - MAR 95		OCT 93 - MAR 94		OCT 94 - MAR 95	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$50,339,119		\$51,784,074		\$12,607,326		\$12,631,171		\$13,806,363		\$16,082,047		\$13,806,363		\$16,082,047		\$13,806,363	
INTERAGENCY/FMS	3,911,606		4,086,515		869,625		1,331,059		1,004,226		815,614		1,004,226		815,614		1,004,226	
ACTIONS \$25,000 OR LESS	4,956,695		3,239,405		630,513		728,147		1,005,510		874,631		1,005,510		874,631		1,005,510	
ACTIONS OVER \$25,000	41,470,818	100.0	44,458,155	100.0	11,107,188	100.0	10,571,965	100.0	11,796,627	100.0	14,391,802	100.0	11,796,627	100.0	14,391,802	100.0	11,796,627	100.0
FIXED PRICE TYPE	24,569,670	59.2	26,713,166	60.1	6,076,681	54.7	5,967,527	56.4	6,971,962	59.1	7,696,556	53.5	6,971,962	59.1	7,696,556	53.5	6,971,962	59.1
FIRM	18,812,724	45.4	18,615,164	41.9	5,949,448	53.6	5,284,311	50.0	5,016,811	42.5	5,541,568	38.5	5,016,811	42.5	5,541,568	38.5	5,016,811	42.5
REDETERMINABLE	49,251	0.1	273,435	0.6	25,332	0.2	26,767	0.3	4,515	*	12,308	0.1	4,515	*	12,308	0.1	4,515	*
INCENTIVE	3,651,358	8.8	4,295,678	9.7	17,369	0.2	57,698	0.5	1,880,320	15.9	1,830,239	12.7	1,880,320	15.9	1,830,239	12.7	1,880,320	15.9
ECONOMIC PRICE ADJUSTMENT	2,056,337	5.0	3,528,888	7.9	84,532	0.8	598,731	5.7	70,315	0.6	312,444	2.2	70,315	0.6	312,444	2.2	70,315	0.6
COST REIMBURSEMENT TYPE	15,202,494	36.7	16,247,775	36.5	4,669,742	42.0	4,282,484	40.5	4,283,331	36.3	6,251,819	43.4	4,283,331	36.3	6,251,819	43.4	4,283,331	36.3
NO FEE	870,083	2.1	609,607	1.4	231,688	2.0	231,688	2.0	83,592	0.7	44,039	0.3	83,592	0.7	44,039	0.3	83,592	0.7
FIXED FEE	6,437,147	15.5	6,426,871	14.5	2,073,388	18.7	1,660,788	15.7	3,014,758	25.6	2,891,782	20.1	3,014,758	25.6	2,891,782	20.1	3,014,758	25.6
INCENTIVE FEE	1,626,523	3.9	4,866,636	9.2	1,060,747	9.7	1,247,214	11.8	2,19,781	1.9	2,456,270	17.1	2,19,781	1.9	2,456,270	17.1	2,19,781	1.9
AWARD FEE	6,268,741	15.1	5,124,660	11.5	1,277,720	11.5	1,118,916	10.6	965,200	8.2	859,728	6.0	965,200	8.2	859,728	6.0	965,200	8.2
OTHER TYPES	1,698,655	4.1	1,497,214	3.4	370,764	3.3	321,974	3.0	541,334	4.6	443,427	3.1	541,334	4.6	443,427	3.1	541,334	4.6
TIME AND MATERIALS	1,531,085	3.7	1,801,986	2.9	357,739	3.2	300,154	2.8	503,674	4.3	405,203	2.8	503,674	4.3	405,203	2.8	503,674	4.3
LABOR HOURS	167,560	0.4	195,227	0.4	13,025	0.1	21,820	0.2	37,660	0.3	38,224	0.3	37,660	0.3	38,224	0.3	37,660	0.3
TOTAL	\$14,514,410		\$16,372,215		\$3,859,828		\$3,955,262		\$1,197,343		\$950,422		\$1,197,343		\$950,422		\$1,197,343	
INTERAGENCY/FMS	1,877,480		1,813,258		92,532		91,766		22,344		20,095		22,344		20,095		22,344	
ACTIONS \$25,000 OR LESS	610,012		744,075		897,701		739,302		121,121		118,170		121,121		118,170		121,121	
ACTIONS OVER \$25,000	12,026,918	100.0	13,814,882	100.0	2,869,595	100.0	3,124,195	100.0	1,053,879	100.0	812,157	100.0	1,053,879	100.0	812,157	100.0	1,053,879	100.0
FIXED PRICE TYPE	5,870,198	48.8	8,216,965	59.5	2,839,341	98.9	3,103,383	99.3	946,568	89.8	786,566	96.9	946,568	89.8	786,566	96.9	946,568	89.8
FIRM	3,940,152	32.8	5,276,571	38.2	1,301,093	45.3	920,354	29.5	946,203	89.8	785,694	96.7	946,203	89.8	785,694	96.7	946,203	89.8
REDETERMINABLE	14,042	0.1	233,114	1.7	1,779	0.1	1,129	*	197	*	474	0.1	197	*	474	0.1	197	*
INCENTIVE	1,698,932	14.1	2,407,651	17.4	0	0.0	0	0.0	0	0.0	90	0.1	0	0.0	90	0.1	0	0.0
ECONOMIC PRICE ADJUSTMENT	217,071	1.8	299,629	2.2	1,536,469	53.5	2,182,900	69.9	168	0.0	408	0.1	168	0.0	408	0.1	168	0.0
COST REIMBURSEMENT TYPE	5,499,383	45.7	4,920,963	35.6	23,834	0.8	13,880	0.4	105,286	10.0	25,379	3.1	105,286	10.0	25,379	3.1	105,286	10.0
NO FEE	507,226	4.2	249,124	1.8	8,736	0.3	8,736	0.3	4,488	0.4	3,202	0.4	4,488	0.4	3,202	0.4	4,488	0.4
FIXED FEE	809,704	6.7	1,267,019	9.2	15,097	0.5	9,660	0.3	63,668	6.0	3,917	0.5	63,668	6.0	3,917	0.5	63,668	6.0
INCENTIVE FEE	283,499	2.4	374,121	2.7	0	0.0	0	0.0	12,899	1.2	12,899	0.0	12,899	1.2	12,899	0.0	12,899	1.2
AWARD FEE	3,898,954	32.4	3,030,599	21.9	0	0.0	0	0.0	24,231	2.3	18,261	2.2	24,231	2.3	18,261	2.2	24,231	2.3
OTHER TYPES	557,338	5.5	576,954	4.9	6,421	0.2	6,931	0.2	2,024	0.2	112	*	2,024	0.2	112	*	2,024	0.2
TIME AND MATERIALS	544,190	4.5	542,737	3.9	6,421	0.2	6,519	0.2	2,024	0.2	112	*	2,024	0.2	112	*	2,024	0.2
LABOR HOURS	113,148	0.9	134,218	1.0	0	0.0	312	*	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards.
 * Less than 0.05 percent.

TABLE 16 (concluded)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1994 ^{R/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/						ARMY						NAVY					
	OCT 93 - MAR 94			OCT 93 - MAR 94			OCT 93 - MAR 94			OCT 93 - MAR 94			OCT 93 - MAR 94			OCT 93 - MAR 94		
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER		
TOTAL	3,410,312				840,459				775,282				23,785	100.0	7,025	16,760		
INTERAGENCY/FMS	244,778				67,055				61,317				690,028					
ACTIONS \$25,000 OR LESS	3,053,371				726,034													
ACTIONS OVER \$25,000	74,028	100.0	21,896	52,132	17,924	100.0	5,784	12,140										
FIXED PRICE TYPE	52,981	71.6	18,518	34,463	12,841	71.6	4,842	7,999										
FIRM	49,307	66.6	17,779	31,528	12,474	69.6	4,791	7,683										
REDETERMINABLE	105	0.1	32	73	32	0.2	12	20										
INCENTIVE	1,213	1.6	178	1,035	24	0.1	6	18										
ECONOMIC PRICE ADJUSTMENT	2,356	3.2	529	1,827	311	1.7	33	278										
COST REIMBURSEMENT TYPE	15,946	21.5	2,712	13,234	3,701	20.6	833	2,868										
NO FEE	1,262	1.7	216	1,046	414	2.3	83	321										
FIXED FEE	11,246	15.2	1,952	9,294	2,214	12.4	530	1,584										
INCENTIVE FEE	4,454	0.6	66	4,388	271	1.5	31	240										
AWARD FEE	2,984	4.0	475	2,509	802	4.5	189	613										
OTHER TYPES	5,101	6.9	666	4,435	1,382	7.7	109	1,273										
TIME AND MATERIALS	4,422	6.0	526	3,896	1,319	7.4	97	1,222										
LABOR HOURS	679	0.9	140	539	63	0.4	12	51										
TOTAL	1,034,341				564,822				179,084				2,738	100.0	932	1,806		
INTERAGENCY/FMS	86,797				22,856				5,844									
ACTIONS \$25,000 OR LESS	931,694				532,359				162,415									
ACTIONS OVER \$25,000	15,814	100.0	4,091	11,723	8,993	100.0	3,525	5,468										
FIXED PRICE TYPE	10,813	68.4	3,358	7,455	8,894	98.9	3,501	5,393										
FIRM	10,079	63.7	3,164	6,915	8,060	89.6	3,195	4,865										
REDETERMINABLE	39	0.2	8	31	3	*	1	2										
INCENTIVE	461	2.9	102	359	0	0.0	0	0										
ECONOMIC PRICE ADJUSTMENT	234	1.5	84	150	831	9.2	305	526										
COST REIMBURSEMENT TYPE	3,538	22.4	579	2,959	80	0.4	24	56										
NO FEE	3,616	3.9	65	3,551	19	0.2	4	15										
FIXED FEE	2,019	12.8	342	1,677	61	0.7	20	41										
INCENTIVE FEE	80	0.5	22	58	0	0.0	0	0										
AWARD FEE	823	5.2	150	673	0	0.0	0	0										
OTHER TYPES	1,463	9.3	154	1,309	19	0.2	0	19										
TIME AND MATERIALS	1,092	9.9	119	973	17	0.2	0	17										
LABOR HOURS	371	2.3	35	336	2	*	0	2										

NOTE: Refer to first page of this table for footnotes.

TABLE 17
DoD Prime Contract Awards by Type of Contract Pricing Provision
FY 1994 - FY 1985 ^{R/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	FY 1994		FY 1993		FY 1992		FY 1991		FY 1990	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$108,349,673	100.0	\$112,280,488	100.0	\$113,402,449	100.0	\$126,294,179	100.0	\$122,278,008	100.0
FIXED PRICE TYPE (SUB-TOTAL)	72,077,633	66.5	76,516,193	68.1	79,144,866	69.8	96,760,113	76.6	92,925,952	76.0
Firm	51,489,382	47.5	56,281,476	50.1	57,887,749	51.0	71,673,745	56.8	64,468,383	52.7
Redeterminable	12,684,845	11.7	11,341,869	10.1	12,683,020	11.2	13,740,819	10.9	16,726,422	13.7
Incentive	7,202,960	6.6	8,321,658	7.4	8,180,548	7.2	10,973,613	8.7	11,157,116	9.1
Economic Price Adjustment										
COST REIMBURSEMENT AND OTHER TYPES	36,272,040	33.5	35,764,295	31.9	34,257,583	30.2	29,534,066	23.4	29,352,056	24.0
No Fee	2,167,155	2.0	1,867,571	1.7	2,143,109	1.9	1,866,368	1.5	2,314,610	1.9
Fixed Fee	14,415,472	13.3	16,345,011	14.6	15,570,956	13.8	13,442,422	10.6	13,820,480	11.3
Incentive Fee	6,069,036	5.6	4,989,378	4.4	5,716,202	5.0	4,136,995	3.3	4,558,135	3.7
Award Fee	9,621,975	8.9	8,716,771	7.8	8,415,007	7.4	6,905,079	5.5	5,692,428	4.7
Other B/	3,998,402	3.7	3,849,464	3.4	3,412,309	3.0	3,183,202	2.5	2,966,403	2.4
TOTAL	\$120,545,991	100.0	\$129,871,904	100.0	\$135,458,767	100.0	\$137,542,840	100.0	\$139,912,096	100.0
FIXED PRICE TYPE (SUB-TOTAL)	94,661,675	78.5	102,063,797	78.6	108,133,372	79.8	112,101,580	81.5	115,552,316	82.6
Firm	65,378,228	54.2	71,194,956	54.8	78,674,574	58.1	73,860,472	53.7	74,503,325	53.3
Redeterminable	16,728,604	14.1	17,446,446	13.4	19,052,753	14.0	19,018,018	13.9	29,720,000	21.3
Incentive	11,549,888	9.6	9,446,471	7.3	10,429,993	7.7	21,397,310	15.6	24,337,617	17.4
Economic Price Adjustment							16,644,780	12.1	16,414,034	11.7
COST REIMBURSEMENT AND OTHER TYPES	25,884,316	21.5	27,808,107	21.4	27,325,395	20.2	25,441,260	18.5	24,359,780	17.4
No Fee	1,712,073	1.4	2,579,245	2.0	2,779,325	2.1	2,157,867	1.6	2,075,797	1.5
Fixed Fee	13,986,604	10.6	13,986,018	10.8	13,006,905	9.6	11,897,485	8.6	11,400,451	8.1
Incentive Fee	3,545,652	2.9	3,401,078	2.6	4,168,887	3.1	5,730,251	4.2	6,369,419	4.6
Award Fee	5,473,737	4.5	5,430,496	4.2	4,156,068	3.1	3,865,876	2.8	3,295,754	2.4
Other B/	2,424,250	2.0	2,411,270	1.9	2,235,210	1.7	1,790,101	1.3	1,218,659	0.9

R/ For definitions and coverage, see notes on coverage.
B/ Includes Time and Materials and Labor Hours Contracts.
* Less than 0.05 percent.

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 2,022 reporting large contractors totaled \$45,364 million in FY 1994, which was a 0.9 percent increase from the \$44,947 million reported by 1,863 large contractors in FY 1993.

Small businesses received 38.3 percent of the total committed for subcontracting work during FY 1994, compared with 37.6 percent for FY 1993. Comparative data for FY 1985 through FY 1994 are given below.

(Amounts in Millions)

	1994	1993	1992	1991	1990	1989	1988	1987	1986	1985
1. Number of Large Contractors Reporting	2,022	1,863	1,742	1,709	1,664	1,555	1,571	1,469	1,353	1,205
2. Military Subcontract Commitments	\$45,364	\$44,947	\$47,318	\$57,053	\$54,708	\$56,037	\$58,798	\$53,116	\$52,898	\$54,494
a. Small Businesses	17,365	16,879	18,165	19,413	21,499	22,009	22,309	21,559	20,362	20,145
b. Other Businesses	27,999	28,068	29,153	37,640	33,209	34,028	36,489	31,557	32,536	34,349
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	38.3	37.6	38.4	34.0	39.3	39.3	37.9	40.6	38.5	37.0

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act (CICA):

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more offers were received following solicitation pursuant to other than full and open competition procedures and award was made to the lowest responsive and responsible offeror.

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a Military Department or Defense Agency purchasing office requesting that a non-Defense Federal Agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service
Armed Forces Radiobiology Research Institute
Advanced Research Projects Agency
Ballistic Missile Defense Organization
Commander US Special Operations Command
Defense Commercial Communications Office
Defense Commissary Agency
Defense Evaluation Support Activity
Defense Information Systems Agency
Defense Mapping Agency
Defense Nuclear Agency
Defense Supply Service - Washington
Office for the Civilian Health & Medical Program
of the Uniformed Services (CHAMPUS)
On Site Inspection Agency
Uniformed Services University of Health Sciences
WHS Contracting Office

Prime Contract Award. A legally binding agreement executed by a Department of an Agency of DoD to obtain supplies or services.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and, with its affiliates, does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states, the District of Columbia, and the outlying areas of the United States.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance outside of the United States (see above).