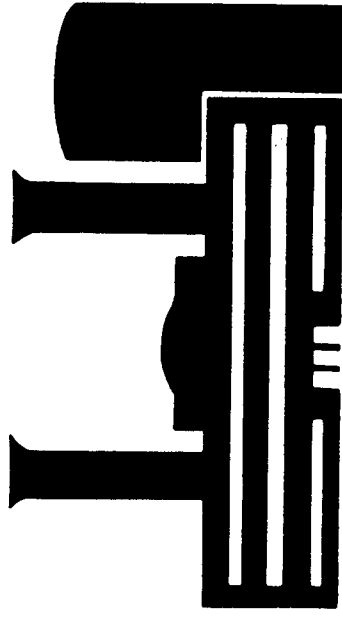
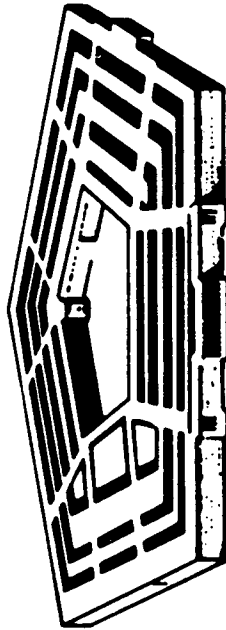
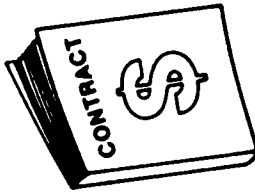




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PRIME CONTRACT AWARDS

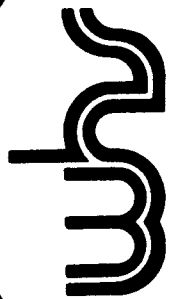
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PRIME CONTRACT AWARDS

Fiscal Year 1997

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INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year (FY) 1988 data.

Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Amounts in this report are shown for the DoD Agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal Agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. The data are collected in whole dollars and the totals given in some tables may not add due to rounding. This report includes awards made by Other Defense Agencies (ODAs), which are listed in the Glossary, pages 59 and 60. Commencing with FY 1989, it also includes tariff or regulated acquisitions under \$25,000.

It does not include obligations for "in house" work performed at government owned and operated establishments, such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal Agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts has not been included in the totals for procurement actions.

For the definition of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during the FY 1997 totaled \$128,414,938 thousand (rounded), as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$11,475,267
Work Outside United States	6,421,492
Educational and Nonprofit Institutions	3,562,536
Business Firms Inside United States	106,905,074
Tariff or Regulated Acquisitions	50,568
Total	\$128,414,938

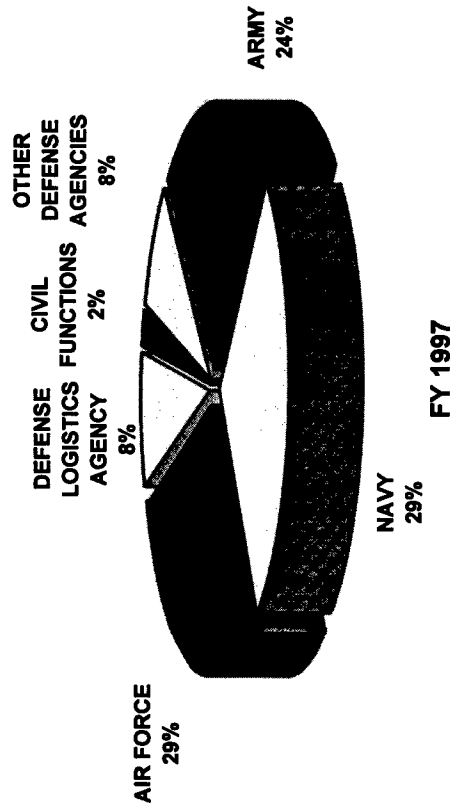
Foreign Military Sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$7,863 million as follows: Army \$1,875 million; Navy \$2,333 million; Air Force \$3,524 million; Defense Logistics Agency \$121 million; and Other Defense Agencies \$9 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during FY 1997 (October 1996 through September 1997) totaled \$128,415 million. This was a decrease of \$3,763 million (2.8 percent) from the \$132,178 million awarded during FY 1996. Contract awards to U.S. businesses for work inside the United States decreased by \$2,584 million. Awards to or through other Government Agencies decreased by \$1,477 million, awards to educational and nonprofit institutions increased by \$276 million, and awards for work outside the United States increased by \$27 million. See Tables 1 and 2 on pages 5 and 7.

The following chart displays the percentage of obligations awarded by each Defense Component during FY 1997.



Procurement Trends

DoD procurement decreased from \$151.4 billion in FY 1988 to \$139.3 billion in FY 1989. During FY 1990, an upward trend is shown which continued through FY 1991. In FY 1992, awards decreased to \$136.3 billion. In FY 1993, procurement increased slightly. Procurement during FY 1994 through FY 1996 showed a relatively constant amount of dollars awarded, less than a billion dollars of change over the three year period. In FY 1997 (\$128,415 million) there was a 2.8 percent decrease from FY 1996 (\$132,178 million). The long term trend in prime contract awards is shown in Table 3, page 11.

Small Business Performance

Small businesses received \$24,476 million during FY 1997, a decrease of \$911 million from the \$25,387 million received during FY 1996. In FY 1996, small businesses received the largest percentage in the ten year period (23.2 percent) of the prime contracts awarded to all business firms for work done in the United States.

Chart I, page 9, shows that 3,863,124 procurement actions, or 57.3 percent of the total 6,741,542 actions awarded to business firms, involved small businesses.

Chart II, page 13, shows total awards to business firms, to small business firms, and percentage to small businesses for FY 1988 through FY 1997.

TABLE 1
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1997-FY 1996^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/				ARMY				NAVY			
	Oct 96-		Oct 95-		Oct 96-		Oct 95-		Oct 96-		Oct 95-	
	Sep 97	Sep 96	Sep 96	Sep 96	Sep 97	Sep 96	Sep 96	Sep 96	Sep 97	Sep 97	Sep 96	
TOTAL	\$128,414,938	\$132,178,214	\$30,421,943	\$31,177,345	\$37,643,245	\$37,687,014						
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	11,734,458 116,680,480	12,622,451 119,555,763	1,666,370 28,755,573	1,865,553 29,311,791	1,855,768 35,787,476	2,321,182 35,365,832						
INTERAGENCY / FMS	11,475,267	12,952,534	2,848,503	2,879,734	3,523,261	2,135,840						
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	942,918 10,532,349	1,122,336 11,830,199	251,183 2,597,321	303,245 2,576,489	262,998 3,260,263	321,363 1,814,478						
FOR WORK OUTSIDE U. S. D/	6,421,492	6,393,565	2,265,026	2,126,673	1,138,470	1,348,995						
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	810,211 5,611,281	682,320 5,711,246	309,169 1,955,858	218,514 1,908,159	134,907 1,003,563	121,458 1,227,537						
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,562,536	3,287,418	1,236,970	819,360	804,281	918,999						
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	102,170 3,460,367	107,990 3,179,429	23,889 1,213,081	27,030 792,330	13,319 790,962	10,415 908,584						
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)	106,905,074	109,488,652	24,035,051	25,305,706	32,173,920	33,279,973						
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	9,828,591 97,076,483	10,653,762 98,834,890	1,045,737 22,989,314	1,270,893 24,034,813	1,441,232 30,732,688	1,864,740 31,415,233						
SMALL BUSINESS FIRMS	24,476,485	25,387,141	6,577,424	7,136,293	7,069,263	6,981,936						
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	4,818,921 19,657,564	5,189,228 20,197,913	752,795 5,824,629	936,309 6,199,984	996,461 6,072,802	1,245,565 5,736,370						
OTHER BUSINESS FIRMS	82,428,589	84,101,511	17,457,627	18,169,413	25,104,657	26,298,037						
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	5,009,670 77,418,919	5,464,533 78,636,978	292,941 17,164,686	334,585 17,834,829	444,771 24,659,886	619,174 25,678,863						
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	22.9	23.2	27.4	28.2	22.0	21.0						
ACTIONS OF \$25,000 OR LESS ACTIONS OVER \$25,000	49.0 20.2	48.7 20.4	72.0 25.3	73.7 25.8	69.1 19.8	66.8 18.3						

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

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TABLE 1 (concluded)
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1997-FY 1996^{A/}

TYPE OF CONTRACTOR	(AMOUNTS IN THOUSANDS)							
	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS			
	Oct 96-	Oct 95-	Oct 96-	Oct 95-	Oct 96-	Oct 95-		
	Sep 97	Sep 96	Sep 97	Sep 96	Sep 97	Sep 96		
TOTAL	\$96,711,787	\$41,167,137	\$10,480,847	\$9,324,170	\$2,648,083	\$2,593,902		
ACTIONS OF \$25,000 OR LESS	1,768,731	2,086,047	2,522,180	2,098,918	212,959	248,064		
ACTIONS OVER \$25,000	34,943,056	39,081,090	7,958,666	7,225,252	2,435,124	2,345,838		
INTERAGENCY / FMS	4,474,667	7,389,094	345,583	293,958	68,463	74,318		
ACTIONS OF \$25,000 OR LESS	270,569	344,874	100,479	97,000	21,852	26,236		
ACTIONS OVER \$25,000	4,203,998	7,044,220	245,104	196,958	46,612	48,082		
FOR WORK OUTSIDE U. S. D/	1,198,540	1,472,870	1,489,447	1,221,593	10,345	6,423		
ACTIONS OF \$25,000 OR LESS	305,559	304,975	53,152	30,981	2,133	8		
ACTIONS OVER \$25,000	892,981	1,167,896	1,436,295	1,190,612	8,212	6,414		
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,199,745	1,166,049	101,353	151,377	20,640	27,109		
ACTIONS OF \$25,000 OR LESS	34,958	41,893	10,081	7,497	2,051	3,106		
ACTIONS OVER \$25,000	1,164,788	1,124,157	91,272	143,879	18,589	24,003		
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	29,831,779	31,137,901	8,544,177	7,657,022	2,545,132	2,480,562		
ACTIONS OF \$25,000 OR LESS	1,150,490	1,393,083	2,358,182	1,963,220	183,420	213,233		
ACTIONS OVER \$25,000	28,681,289	29,744,818	6,185,995	5,693,803	2,361,711	2,267,328		
SMALL BUSINESS FIRMS	4,619,073	5,159,865	3,760,443	3,635,877	1,079,653	1,095,402		
ACTIONS OF \$25,000 OR LESS	933,432	1,012,244	1,436,748	1,185,985	142,198	162,823		
ACTIONS OVER \$25,000	3,785,641	4,147,621	2,323,695	2,449,892	937,454	925,579		
OTHER BUSINESS FIRMS	25,212,706	25,978,035	4,783,734	4,021,146	1,465,479	1,385,160		
ACTIONS OF \$25,000 OR LESS	317,058	380,838	921,434	777,235	41,222	43,400		
ACTIONS OVER \$25,000	24,895,648	25,597,197	3,862,300	3,243,911	1,424,257	1,341,760		
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	15.5	16.6	44.0	47.5	42.4	44.2		
ACTIONS OF \$25,000 OR LESS	72.4	72.7	60.9	60.4	77.5	79.6		
ACTIONS OVER \$25,000	13.2	15.9	37.6	43.0	39.7	40.8		

NOTE: Refer to first page of this table for footnotes.

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TABLE 2
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1997 - FY 1996^A

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1997	1996	1997	1996	1997	1996
TOTAL	\$128,414,938	\$132,178,214	\$30,421,943	\$31,177,345	\$37,643,245	\$37,687,014
1st Qtr, Oct-Dec	15,224,390	9,702,803	2,512,683	3,019,374	3,703,122	2,897,178
2nd Qtr, Jan-Mar	22,351,472	27,996,415	3,416,138	8,096,382	6,323,013	3,639,538
3rd Qtr, Apr-Jun	19,217,824	40,142,368	3,411,561	6,473,491	5,906,405	13,447,528
4th Qtr, Jul-Sep	71,621,252	54,336,628	21,081,561	13,587,898	21,708,705	17,702,770
INTERAGENCY / FMS	11,475,267	12,952,534	2,849,503	2,879,734	3,523,261	2,135,840
1st Qtr, Oct-Dec	1,058,494	739,162	205,597	438,792	62,165	134,919
2nd Qtr, Jan-Mar	1,182,826	1,530,207	172,906	565,801	334,654	243,832
3rd Qtr, Apr-Jun	1,612,869	6,441,482	218,955	484,937	492,581	912,794
4th Qtr, Jul-Sep	7,621,079	4,241,682	2,251,045	1,390,205	2,633,862	844,295
FOR WORK OUTSIDE U. S. D/	6,421,492	6,393,565	2,265,026	2,126,673	1,138,470	1,348,995
1st Qtr, Oct-Dec	596,544	567,776	64,404	272,180	107,691	98,252
2nd Qtr, Jan-Mar	737,572	1,086,744	119,514	401,284	121,739	81,421
3rd Qtr, Apr-Jun	1,273,988	1,493,848	330,723	414,680	223,771	235,416
4th Qtr, Jul-Sep	3,813,389	3,245,198	1,750,385	1,038,530	685,270	933,905
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,562,536	3,287,418	1,236,970	819,360	804,281	918,999
1st Qtr, Oct-Dec	675,676	311,489	111,136	156,019	31,833	99,291
2nd Qtr, Jan-Mar	440,127	143,184	662,055	224,167	94,111	149,880
3rd Qtr, Apr-Jun	654,645	1,160,464	118,459	200,081	245,101	89,528
4th Qtr, Jul-Sep	1,792,088	1,153,411	864,192	239,052	433,235	580,300
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	106,905,074	109,488,652	24,035,051	25,305,706	32,173,920	33,279,973
1st Qtr, Oct-Dec	12,888,552	8,077,612	2,127,780	2,147,789	3,501,373	2,564,382
2nd Qtr, Jan-Mar	15,935,068	24,701,906	2,977,905	6,892,752	5,773,417	3,163,349
3rd Qtr, Apr-Jun	13,625,725	31,032,372	2,733,015	5,365,184	4,944,739	12,209,502
4th Qtr, Jul-Sep	58,365,729	45,672,762	16,195,351	10,899,981	17,954,390	15,342,740
SMALL BUSINESS FIRMS	24,476,485	25,387,141	6,577,424	7,136,293	7,069,263	6,981,936
1st Qtr, Oct-Dec	3,041,076	2,494,954	693,342	670,666	642,386	688,792
2nd Qtr, Jan-Mar	4,517,875	3,221,758	832,584	1,475,598	1,430,182	821,164
3rd Qtr, Apr-Jun	4,380,870	5,289,810	857,899	1,431,531	1,510,680	2,048,531
4th Qtr, Jul-Sep	12,556,664	11,680,619	4,193,589	3,548,364	3,496,034	3,623,748
OTHER BUSINESS FIRMS	82,428,589	84,101,511	17,457,627	18,169,413	25,104,657	26,298,037
1st Qtr, Oct-Dec	9,847,476	5,582,657	1,434,438	1,477,123	2,858,987	1,875,590
2nd Qtr, Jan-Mar	15,467,193	19,480,148	2,145,311	5,413,159	4,353,275	2,542,185
3rd Qtr, Apr-Jun	11,284,855	25,046,562	1,876,116	9,927,515	3,434,059	10,161,271
4th Qtr, Jul-Sep	45,829,065	33,992,143	12,001,762	7,351,617	14,458,336	11,718,992
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	22.9	23.2	27.4	28.2	22.0	21.0
1st Qtr, Oct-Dec	23.6	30.9	32.6	31.2	18.3	26.9
2nd Qtr, Jan-Mar	22.6	21.1	24.6	24.6	19.6	19.6
3rd Qtr, Apr-Jun	28.0	19.3	31.4	26.8	30.6	16.8
4th Qtr, Jul-Sep	21.5	25.6	25.9	32.6	19.5	23.6

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

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TABLE 2 (concluded)
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1997 - FY 1996^A

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1997	1996	1997	1996	1997	1996
TOTAL	\$36,711,787	\$41,167,137	\$10,480,847	\$9,324,170	\$2,648,083	\$2,593,902
C/						
1st Qtr, Oct-Dec	6,977,162	743,675	1,482,638	1,265,773	405,919	485,068
2nd Qtr, Jan-Mar	9,591,170	10,878,405	2,078,494	2,264,006	364,958	628,333
3rd Qtr, Apr-Jun	5,046,516	15,548,879	2,686,583	2,066,426	257,006	472,651
4th Qtr, Jul-Sep	15,096,939	13,996,178	4,233,131	3,727,964	1,620,201	1,007,779
INTERAGENCY / FMS						
1st Qtr, Oct-Dec	4,474,667	7,389,094	345,583	293,958	68,463	74,318
2nd Qtr, Jan-Mar	714,381	112,205	61,501	36,654	8,489	9,082
3rd Qtr, Apr-Jun	590,939	48,480	41,047	41,047	8,253	12,387
4th Qtr, Jul-Sep	2,386,309	4,931,573	65,920	73,495	6,469	15,081
FOR WORK OUTSIDE U. S. D/						
1st Qtr, Oct-Dec	1,198,540	1,472,870	1,489,447	1,221,593	10,345	6,423
2nd Qtr, Jan-Mar	91,658	12,967	328,582	167,499	4,107	1,314
3rd Qtr, Apr-Jun	301,430	393,595	166,479	186,567	1,194	1,867
4th Qtr, Jul-Sep	210,576	285,931	499,747	422,947	86	1,710
EDUCATIONAL + NONPROFIT INSTITUTIONS						
1st Qtr, Oct-Dec	594,875	780,357	495,928	422,947	4,959	2,531
2nd Qtr, Jan-Mar	1,199,745	1,166,049	101,333	151,377	20,640	27,109
3rd Qtr, Apr-Jun	503,375	12,747	13,141	27,675	9,287	3,239
4th Qtr, Jul-Sep	203,866	783,866	30,926	45,521	1,523	5,610
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)						
1st Qtr, Oct-Dec	303,379	168,349	35,284	47,648	14,598	9,084
2nd Qtr, Jan-Mar	29,831,779	31,137,901	8,544,177	7,657,022	2,545,132	2,480,562
3rd Qtr, Apr-Jun	5,667,582	605,737	1,079,411	1,033,799	388,907	469,740
4th Qtr, Jul-Sep	8,322,163	9,634,981	1,842,752	2,045,799	353,193	605,112
SMALL BUSINESS FIRMS						
1st Qtr, Oct-Dec	11,805,090	11,347,086	3,532,151	3,114,581	1,554,349	445,702
2nd Qtr, Jan-Mar	4,619,073	5,159,865	3,760,443	3,635,877	1,079,653	960,007
3rd Qtr, Apr-Jun	913,696	125,594	574,034	566,883	167,842	228,188
4th Qtr, Jul-Sep	1,009,641	1,621,141	1,011,396	866,249	156,384	279,185
OTHER BUSINESS FIRMS						
1st Qtr, Oct-Dec	1,816,908	2,231,064	1,437,044	1,377,200	643,489	382,797
2nd Qtr, Jan-Mar	25,212,706	25,978,035	4,783,734	4,021,146	1,465,479	1,385,160
3rd Qtr, Apr-Jun	4,753,885	480,163	505,376	466,916	221,065	241,552
4th Qtr, Jul-Sep	831,356	801,840	1,351,894	1,737,298	136,745	325,327
SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
1st Qtr, Oct-Dec	15.5	16.6	44.0	47.5	42.4	44.2
2nd Qtr, Jan-Mar	16.1	20.7	53.2	54.8	43.2	48.6
3rd Qtr, Apr-Jun	11.8	16.8	35.3	42.3	45.0	46.1
4th Qtr, Jul-Sep	22.9	12.4	35.3	56.0	45.0	46.0
	15.4	19.7	40.7	44.2	41.4	39.9

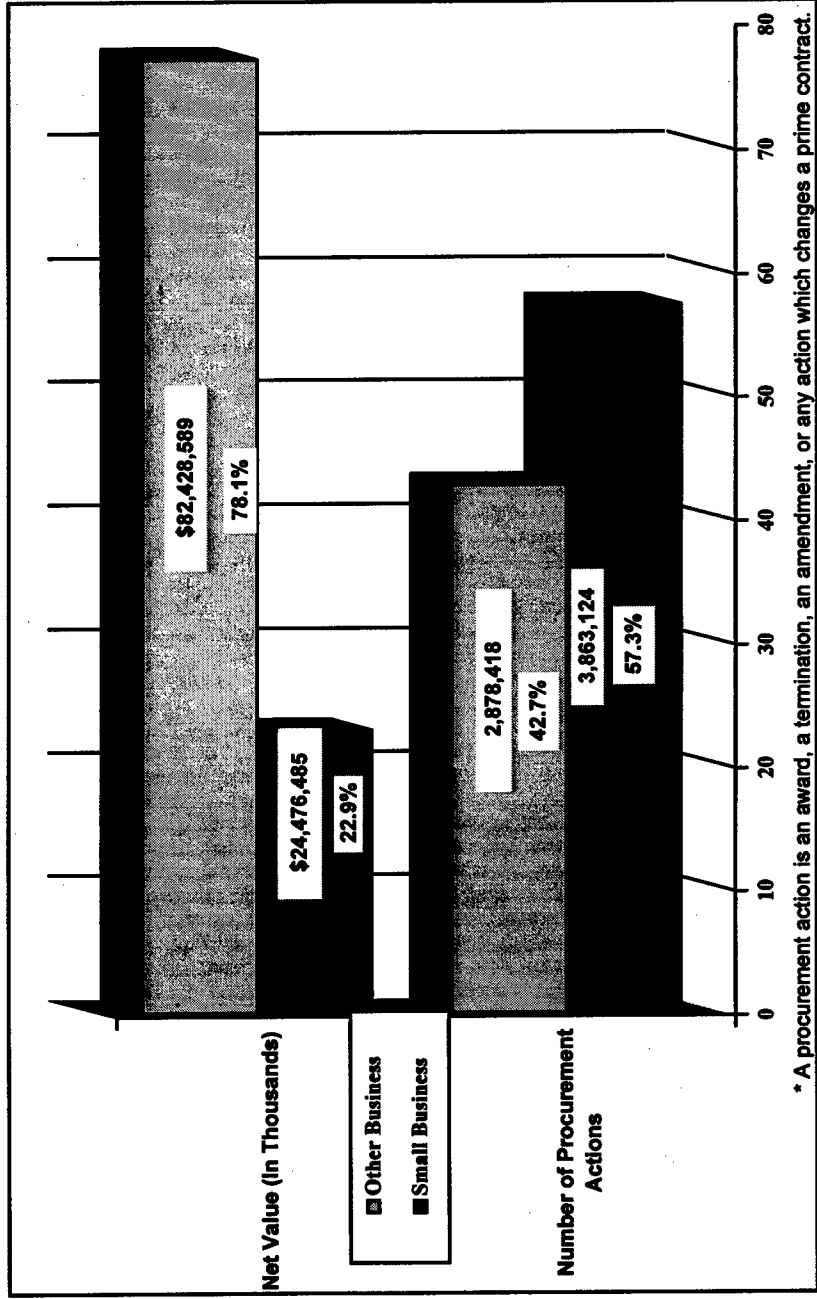
NOTE: Refer to first page of this table for footnotes.

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Chart I

Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:

Fiscal Year 1997



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

TABLE 3
DoD Prime Contract Awards by Type of Contractor
and Defense Component: FY 1997 - FY 1988 ^{A/}

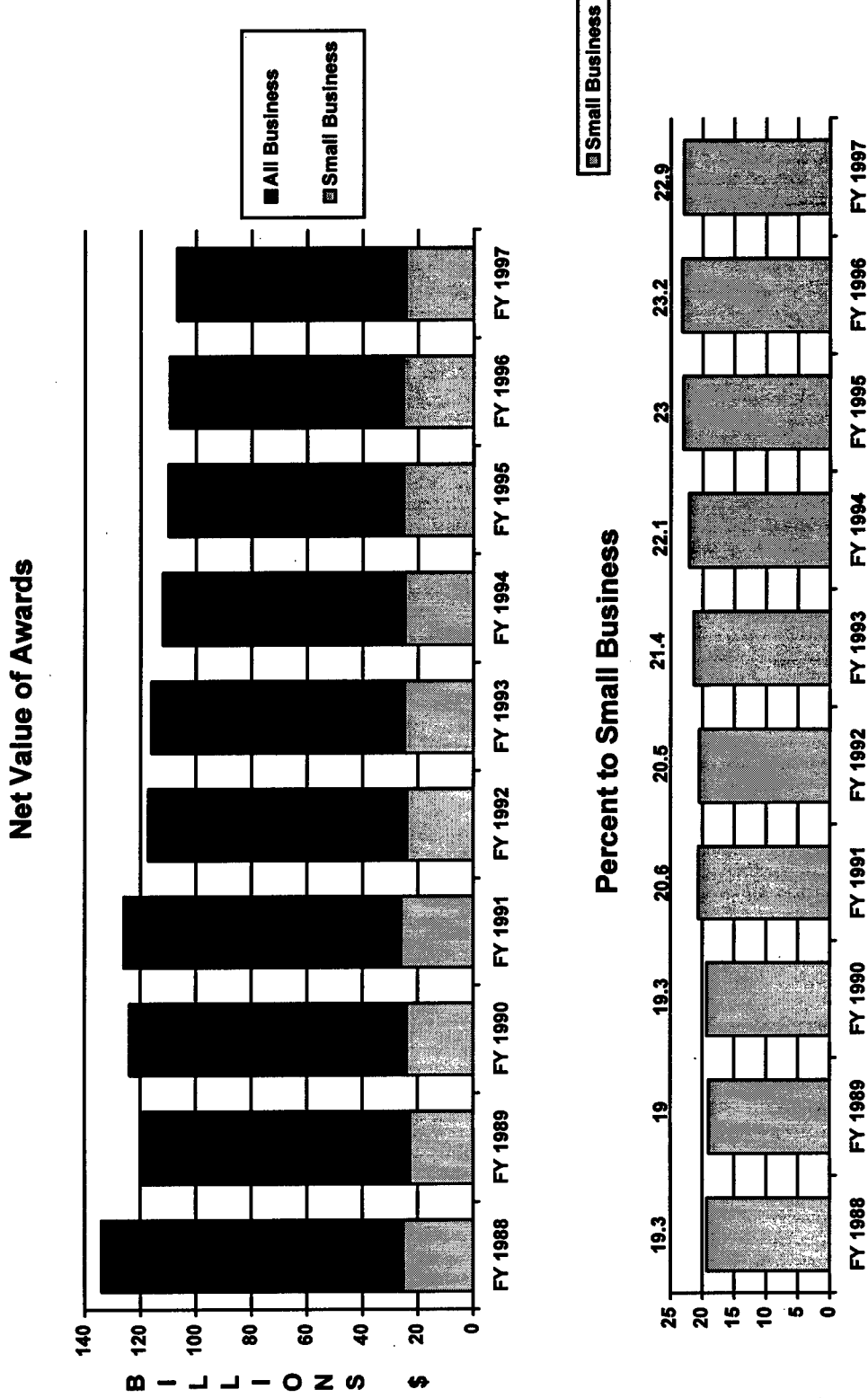
(AMOUNTS IN MILLIONS)

TYPE OF CONTRACTOR	FY 1997	FY 1996	FY 1995	FY 1994	FY 1993	FY 1992	FY 1991	FY 1990	FY 1989	FY 1988
TOTAL B/	\$128,415	\$132,178	\$131,365	\$132,219	\$138,307	\$136,297	\$150,855	\$144,672	\$139,343	\$151,353
Army	30,422	31,177	29,336	29,336	31,295	30,889	36,890	39,333	31,979	32,846
Navy	37,643	37,681	41,200	39,418	41,561	43,156	45,846	46,945	47,831	55,843
Air Force	36,712	41,167	39,463	41,949	42,708	40,523	48,214	46,902	43,915	46,633
Defense Logistics Agency	10,481	9,324	8,755	9,623	9,773	8,490	13,331	11,120	10,923	11,166
Civil Functions	2,648	2,594	2,817	2,717	2,560	2,818	2,332	2,122	1,495	2,169
Other Defense Agencies	10,509	10,229	9,873	9,176	10,411	10,421	4,241	4,250	3,200	2,696
INTERAGENCY/FMS	11,475	12,953	12,332	11,098	12,864	9,577	11,948	9,964	9,579	8,919
Army	2,849	2,880	2,992	2,995	4,932	2,856	4,193	2,281	1,679	1,789
Navy	3,523	2,136	2,644	2,174	2,497	2,222	3,033	2,948	3,416	3,193
Air Force	4,346	7,389	6,777	5,529	5,096	3,689	4,341	4,378	4,147	3,993
Defense Logistics Agency	68	294	288	196	196	169	134	134	218	251
Civil Functions	215	180	56	61	59	56	66	41	72	72
Other Defense Agencies	6,421	6,394	5,645	5,602	5,826	5,941	9,178	7,149	6,381	8,149
FOR WORK OUTSIDE U. S. C/	2,265	2,127	1,735	1,554	1,834	1,820	2,253	2,280	2,331	3,082
Army	1,138	1,349	1,478	1,173	1,075	1,052	2,371	1,442	1,287	1,452
Navy	1,139	1,243	1,428	1,420	1,569	1,707	2,348	1,475	1,215	1,584
Air Force	1,489	1,222	1,993	1,291	1,546	993	2,358	1,570	1,412	1,583
Defense Logistics Agency	320	217	227	153	191	135	265	142	138	20
Civil Functions	200	205	155	149	344	316	387	332	159	86
Other Defense Agencies	320	217	227	153	191	135	265	142	138	20
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,237	3,287	3,291	3,315	3,444	3,438	3,646	3,530	3,272	3,469
Army	819	819	922	897	759	698	634	443	423	440
Navy	1,042	1,042	1,042	1,042	726	866	831	837	952	874
Air Force	1,200	1,166	1,042	1,042	1,463	1,406	1,576	1,781	1,605	1,174
Defense Logistics Agency	101	151	107	107	103	109	105	110	115	115
Civil Functions	21	27	27	27	27	23	26	26	42	42
Other Defense Agencies	200	205	155	149	344	316	387	332	159	142
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	106,905	109,489	110,033	112,013	116,007	117,151	125,878	123,821	120,003	130,815
Army	24,035	25,306	24,155	23,715	23,614	25,330	29,612	28,127	27,442	27,534
Navy	32,174	33,280	36,288	34,977	37,241	38,235	39,610	41,717	42,176	50,054
Air Force	29,832	31,158	30,193	33,948	34,980	33,731	40,349	39,039	36,549	39,601
Defense Logistics Agency	8,544	7,537	7,360	7,972	7,923	7,277	10,606	9,303	9,177	9,244
Civil Functions	2,545	2,451	2,721	2,614	2,458	2,723	2,233	2,018	1,434	2,055
Other Defense Agencies	9,775	9,627	9,315	8,787	9,792	9,865	3,469	3,616	2,824	2,347
SMALL BUSINESS FIRMS	24,476	25,387	25,274	24,805	24,872	23,989	25,936	23,956	22,772	25,229
Army	6,577	7,136	6,653	6,403	6,423	6,131	6,717	5,771	5,137	6,462
Navy	7,069	6,982	7,590	7,195	7,162	7,629	7,876	7,673	7,698	8,157
Air Force	4,819	5,160	5,301	5,169	5,306	4,665	5,343	5,170	4,583	5,169
Defense Logistics Agency	3,760	3,636	3,308	3,518	3,556	2,951	4,383	3,913	4,319	3,990
Civil Functions	1,080	1,095	1,057	1,080	909	1,043	1,493	821	821	979
Other Defense Agencies	1,371	1,378	1,365	1,442	1,516	1,569	683	607	453	472
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	22.9 %	23.2 %	23.0 %	22.1 %	21.4 %	20.5 %	20.6 %	19.3 %	19.0 %	19.3 %
Army	27.4	28.2	27.5	27.0	27.2	24.0	22.7	20.5	18.3	23.5
Navy	22.0	21.0	20.9	20.6	19.2	20.0	19.9	18.4	16.3	16.3
Air Force	15.5	16.5	17.6	15.2	15.2	13.8	13.2	13.1	12.4	13.1
Defense Logistics Agency	44.0	47.5	44.9	44.1	44.9	40.5	41.3	42.1	46.0	43.2
Civil Functions	42.4	44.2	38.9	41.3	37.0	38.3	41.9	40.7	47.6	48.1
Other Defense Agencies	14.0	14.3	14.7	16.4	15.5	15.9	19.7	16.8	16.0	20.1

A/ For definitions and coverage, see notes on coverage.
 B/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
 C/ Includes foreign firms for performance in U.S.
 * Less than \$500,000.

Chart II

Net Value of DoD Prime Contract Awards to Small Businesses, to All Businesses, and Percent Distribution to Small Businesses: FY 1988 - 1997



AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States, by procurement program, are shown in Table 5, page 17, for FY 1997 and FY 1996, and in Table 6, page 21, for FY 1988 through FY 1997. Table 6a, page 23, provides data on awards, by procurement program, according to the Defense Component making the awards, for FY 1988 through FY 1997.

Total DoD procurement from U.S. businesses for work performed in the United States during the FY 1997 totaled \$106,905 million; \$2,584 million (2.4 percent) less than FY 1996. A comparison of FY 1997 totals shows a decrease in the Major Hard Goods Category (4.7 percent) and All Other Categories (2.9 percent), with an increase in Services (5.2 percent).

The largest decreases in the procurement programs were in Airframes and Related Assemblies and Spares, \$2,073 million; all actions of \$25,000 or less, \$825 million; and Missile and Space Systems, \$751 million. The increasing use of the Government Purchase Card, which is not reported in the Defense Contract Action Data System, is the primary reason for the decline in the number of actions of \$25,000 or less. The programs with the largest increases were Services, \$991 million; and Electronics and Communication Equipment, \$580 million.

Chart III, page 19, shows awards to all businesses and percentage distribution to small businesses, by procurement program, for FY 1997 and FY 1996.

TABLE 5
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1997 - FY 1996 A/

(AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1996 - September 1997			October 1995 - September 1996		
	TOTAL		SMALL BUSINESS	TOTAL		SMALL BUSINESS
	Amount	%	Amount	Amount	%	Amount
TOTAL /C	\$128,414,938			\$132,178,214		
INTERAGENCY/FMS	11,475,267			12,952,534		
FOR WORK OUTSIDE U. S. D/	6,421,492			6,393,565		
EDUCATIONAL + NON-PROFIT INSTITUTIONS	3,562,536			3,287,418		
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	106,905,074	100.0	\$24,476,485	109,488,652	100.0	\$25,387,141
MAJOR HARD GOODS (SUB-TOTAL)	52,493,217	49.1	5,123,944	55,055,087	50.3	5,174,151
AIRCRAFT (SUB-TOTAL)	18,442,907	17.3	1,074,086	20,322,891	18.6	1,027,173
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	12,600,687	11.8	400,833	14,673,931	13.4	370,048
AIRCRAFT ENGINES AND RELATED SPARES	2,698,637	2.5	177,746	2,623,116	2.4	163,000
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	3,143,583	2.9	495,506	3,025,844	2.8	494,125
MISSILE AND SPACE SYSTEMS	9,485,162	8.9	840,668	10,236,032	9.4	856,529
SHIPS	6,763,147	6.3	793,323	7,061,831	6.5	653,051
TANK-AUTOMOTIVE (SUB-TOTAL)	2,553,778	2.4	342,488	2,693,528	2.5	342,693
COMBAT VEHICLES	1,680,184	1.6	163,930	1,743,088	1.6	142,303
NON-COMBAT VEHICLES	873,594	0.8	178,559	950,440	0.9	200,390
WEAPONS	1,501,463	1.4	130,995	1,357,452	1.2	136,112
AMMUNITION	1,663,667	1.6	204,742	1,878,899	1.7	315,548
ELECTRONICS AND COMMUNICATION EQUIPMENT	12,083,093	11.3	1,737,642	11,503,454	10.5	1,843,045
SERVICES	20,155,230	18.9	6,176,730	19,164,182	17.5	5,642,358
ALL OTHER (SUB-TOTAL)	34,256,627	32.0	13,175,811	35,269,383	32.2	14,570,632
SUBSISTENCE	1,505,241	1.4	316,652	1,577,512	1.4	316,413
TEXTILES, CLOTHING AND EQUIPAGE	816,766	0.8	511,860	1,756,874	0.7	492,873
FUELS + LUBRICANTS (SUB-TOTAL)	2,858,981	2.7	793,320	2,735,817	2.5	992,199
PETROLEUM	2,704,664	2.5	735,470	2,588,535	2.4	940,483
OTHER FUELS + LUBRICANTS	139,667	0.1	48,577	135,895	0.1	51,744
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	14,713	*	8,974	7,407	*	27-
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	8,317,874	7.8	2,390,548	8,323,726	7.6	2,619,998
BUILDING SUPPLIES	25,456	*	5,326	16,728	*	8,588
TRANSPORTATION EQUIPMENT	1,491	*	360	1,500	*	500
PRODUCTION EQUIPMENT	103,231	0.1	32,087	154,598	0.1	41,699
CONSTRUCTION EQUIPMENT	23,780	*	7,946	14,708	*	4,700
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	604,973	0.6	119,320	535,508	0.5	121,173
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	10,907	*	7,324	10,798	*	7,509
MATERIALS HANDLING EQUIPMENT	68,443	0.1	67,005	18,609	*	47,391
ALL OTHER SUPPLIES + EQUIPMENT	7,480,594	7.0	2,150,880	7,533,583	6.9	2,383,955
CONSTRUCTION	10,929,175	10.2	4,344,509	11,221,691	10.3	4,959,920
ALL ACTIONS OF \$25,000 OR LESS	9,828,591	9.2	4,818,921	10,653,762	9.7	5,189,228

A/ For definitions and coverage, see notes on coverage.
 B/ Percentage of small business firms (column 3) to all business firms for work in the U. S. (column 1).
 C/ Commencing with FY 1989, the total includes tariff or Regulated Acquisitions not included elsewhere in this table.
 D/ Includes foreign firms for performance in U. S.
 * Less than 0.05 percent.

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Chart III

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program: FY 1997 and FY 1996

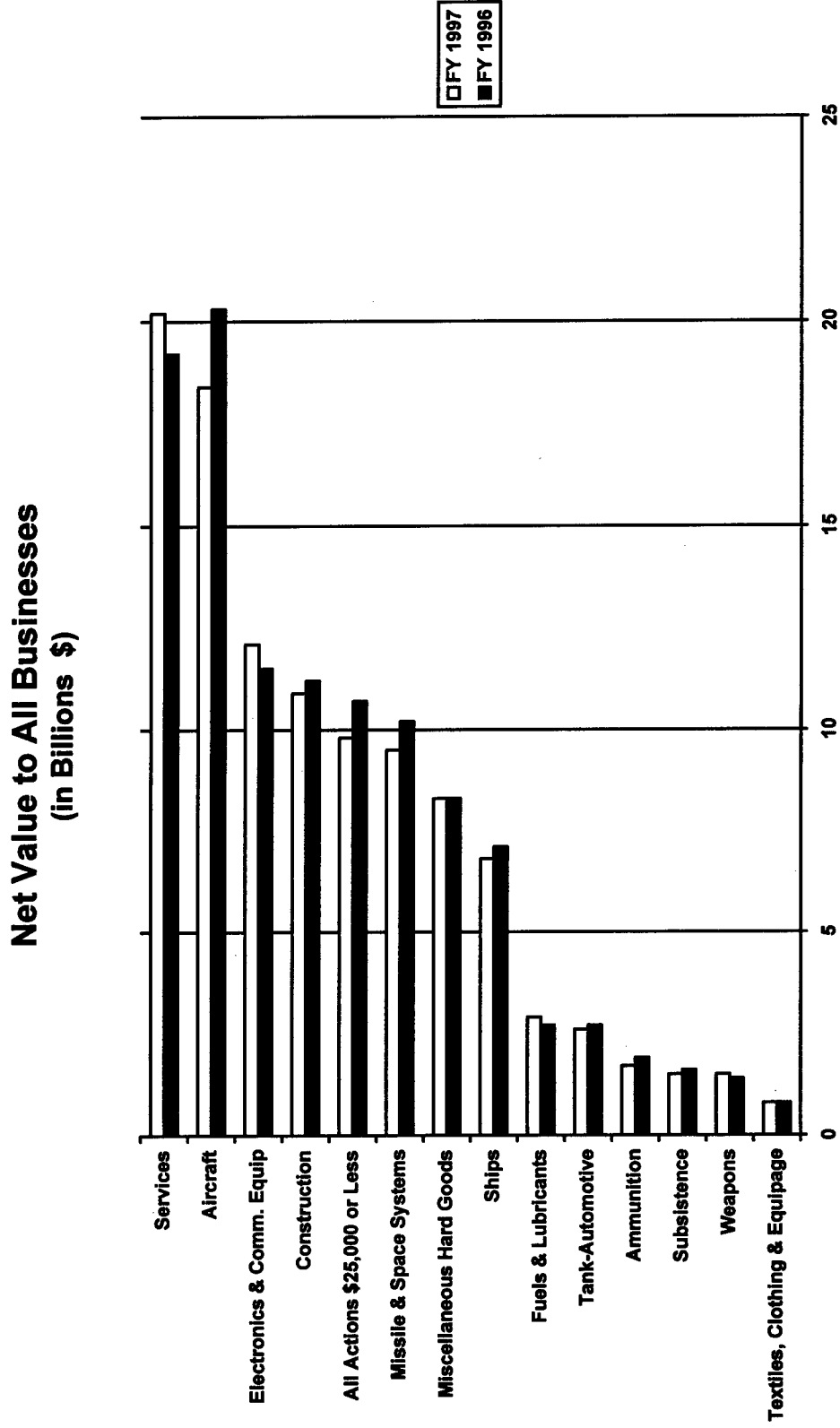
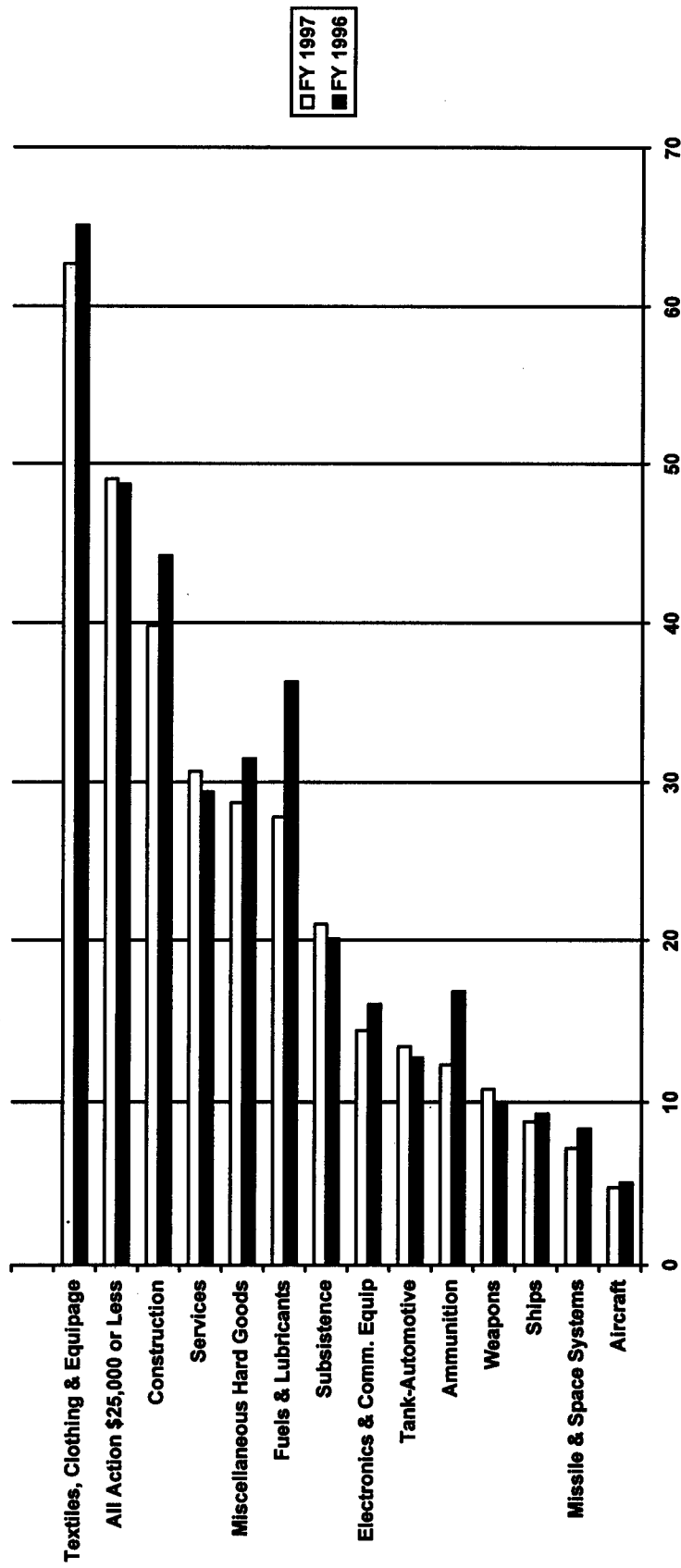


Chart III (concluded)

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program: FY 1997 and FY 1996

Percent to Small Businesses



**TABLE 6 (concluded)
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1992 - FY 1988 ^{A/}**

PROCUREMENT PROGRAM	NET VALUE (\$ 0 0 0 0)						PERCENT						
	FY 1992	FY 1991	FY 1990	FY 1989	FY 1988		FY '92	FY '91	FY '90	FY '89	FY '88		
TOTAL B/ INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. C/ EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$136,296,711 9,576,847 5,941,341 3,438,236	\$150,855,269 11,947,932 9,178,174 3,645,617	\$144,672,473 9,964,253 7,149,132 3,529,523	\$139,343,457 9,579,291 6,380,922 3,272,473	\$151,352,713 8,919,370 8,149,175 3,469,352		100.0	100.0	100.0	100.0	100.0	100.0	
BUSINESS FIRMS FOR WORK IN THE U.S.													
BUSINESS FIRMS TOTAL	117,150,787	125,878,379	123,820,831	120,002,855	130,814,816		100.0	100.0	100.0	100.0	100.0	100.0	
MAJOR HARD GOODS (SUBTOTAL)	67,052,198	74,127,414	79,120,269	79,917,592	85,856,513		57.2	58.8	63.9	66.6	65.6		
Aircraft	24,069,254	23,637,167	23,994,463	24,225,694	24,978,326		20.2	18.0	19.4	20.2	19.1		
Missile and Space Systems	13,102,239	16,351,898	17,136,849	18,735,096	19,493,980		11.2	13.0	13.8	13.6	15.1		
Ships	8,255,915	9,313,719	10,303,581	10,596,142	13,716,230		7.0	7.4	8.9	8.0	10.5		
Tank-Automotive	2,724,878	3,322,993	3,322,970	3,821,233	3,627,925		2.3	3.4	2.7	3.2	3.0		
Weapons	1,418,550	1,717,428	1,842,130	3,821,643	3,667,409		1.2	1.5	1.5	1.3	1.3		
Ammunition	3,250,531	3,564,703	4,032,453	3,900,238	4,119,354		2.8	2.8	3.3	3.3	3.0		
Electronics and Communications Equip.	14,235,413	15,219,506	18,487,823	18,120,546	17,753,289		12.2	12.1	14.9	13.1	13.6		
SERVICES	17,330,305	16,937,287	14,637,670	11,708,407	12,029,739		14.8	13.5	11.8	9.8	9.2		
ALL OTHER (SUBTOTAL)	32,768,284	34,813,678	30,062,892	28,376,856	32,928,564		28.0	27.7	24.3	23.6	25.2		
Subsistence	1,497,948	2,243,209	1,605,594	1,265,301	1,259,007		1.3	1.8	1.3	1.1	0.9		
Textiles, Clothing, and Equipage	646,719	1,332,714	1,744,857	1,859,577	1,150,449		0.6	1.3	0.6	0.7	0.9		
Fuels and Lubricants	2,767,897	3,680,514	3,771,388	3,475,105	3,292,185		2.4	2.9	3.0	2.8	2.2		
Miscellaneous Hard Goods	7,441,649	7,620,572	7,056,160	6,995,804	7,745,382		6.4	6.1	5.7	5.8	6.2		
Construction	8,250,531	8,586,177	5,757,232	7,435,552	8,066,574		7.0	6.8	4.6	4.6	3.2		
All Actions of \$25,000 or Less	12,163,540	11,350,392	11,127,661	8,345,517	11,414,967		10.4	9.0	9.0	7.0	8.7		
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.													
SMALL BUSINESS TOTAL	23,988,906	25,936,484	23,955,745	22,771,551	25,228,786		20.5	20.6	19.3	19.0	19.3		
MAJOR HARD GOODS (SUBTOTAL)	5,417,521	5,788,734	6,102,841	5,688,817	5,854,002		8.1	7.8	7.7	7.1	6.8		
Aircraft	832,537	1,144,071	1,082,380	1,110,770	1,119,120		3.5	4.8	4.5	4.6	4.5		
Missile and Space Systems	792,500	687,450	675,614	702,396	659,297		6.0	4.2	3.9	3.7	4.3		
Ships	1,069,973	1,143,097	1,388,697	1,359,858	1,199,631		13.0	12.3	15.4	14.2	8.7		
Tank-Automotive	427,519	602,807	465,825	357,394	394,365		15.7	13.9	14.0	19.4	10.0		
Weapons	185,731	204,319	239,634	313,145	235,679		13.1	11.9	13.0	14.0	10.0		
Ammunition	386,706	501,724	371,300	301,679	412,887		11.9	8.5	9.2	7.7	14.1		
Electronics and Communications Equip.	1,722,555	1,705,266	1,679,391	1,643,575	1,833,023		12.1	11.2	9.1	9.1	10.3		
SERVICES	4,419,784	4,333,665	4,202,934	3,461,160	3,770,752		25.5	25.6	28.7	29.6	31.3		
ALL OTHER (SUBTOTAL)	14,151,600	15,814,085	13,649,970	13,621,574	15,604,032		43.2	45.4	45.4	48.0	47.4		
Subsistence	415,161	1,939,874	691,267	543,149	500,215		27.7	47.2	43.1	42.9	39.7		
Textiles, Clothing, and Equipage	32,276	712,912	496,357	606,614	880,045		51.5	53.5	66.6	70.6	76.5		
Fuels and Lubricants	835,273	711,056	1,053,014	1,152,910	670,684		30.2	24.8	27.9	33.2	20.4		
Miscellaneous Hard Goods	2,191,825	2,135,036	2,087,270	1,970,878	2,214,365		26.9	28.3	29.6	28.2	28.6		
Construction	4,134,827	4,519,850	3,122,523	4,666,353	5,043,326		50.3	53.8	54.2	62.8	62.5		
All Actions of \$25,000 or Less	6,414,889	6,935,357	6,199,539	4,681,670	6,295,397		52.7	56.0	55.7	56.1	55.2		

Note: Refer to first page of this table for footnotes.

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TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1995 - FY 1994^{A/}

(AMOUNTS IN THOUSANDS)

M A J O R P R O G R A M	FISCAL YEAR 1995						DEFENSE
	T O T A L	ARMY	NAVY	AIR FORCE	LOGISTICS	CIVIL	
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$110,032,612	\$24,155,177	\$36,287,879	\$30,193,368	\$7,359,979	\$2,720,941	\$9,315,269
MAJOR HARD GOODS (SUBTOTAL)	56,016,319	12,669,752	22,614,863	19,492,411	604,565	44,007	590,721
Aircraft	18,783,404	2,072,878	6,336,025	10,096,400	271,194	1,190	5,717
Missile and Space Systems	10,551,238	3,223,979	2,923,999	4,388,246	7,621	95	299
Ships	9,105,834	16,631	9,016,826	4,388,246	54,969	16,856	79
Tank-Automotive	2,070,787	1,813,581	67,328	140,163	57,981	150	1,889
Weapons	1,368,214	1,583,829	67,328	159,373	12,970	0	81
Ammunition	1,833,223	1,488,667	14,325	197,412	0	0	0
Electronics and Communications Equip.	12,303,818	3,460,170	3,516,700	4,515,745	202,830	25,715	582,657
SERVICES	18,588,503	4,912,684	6,001,518	3,824,217	162,817	497,585	3,189,682
ALL OTHER (SUBTOTAL)	35,427,790	6,572,741	7,671,498	6,876,740	6,592,598	2,179,348	5,534,865
Subsistence	1,837,109	16,756	8,463	85	690,738	0	1,121,068
Textiles, Clothing, and Equipage	707,259	74,933	4,686	10,084	616,906	603	48
Fuels and Lubricants	2,593,892	12,086	12,086	12,050	2,566,594	566	29
Miscellaneous Hard Goods	7,936,844	828,427	1,910,110	3,511,183	739,104	168,938	779,083
Construction	10,856,606	4,034,137	3,303,163	1,751,616	11,575	1,735,038	21,877
All Actions of \$25,000 or Less	11,496,080	1,615,920	2,432,992	1,591,721	1,967,681	274,204	3,613,561
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$112,013,450	\$23,715,470	\$34,976,561	\$33,947,653	\$7,972,247	\$2,614,310	\$8,787,208
MAJOR HARD GOODS (SUBTOTAL)	59,242,008	11,756,880	21,679,925	24,344,249	509,293	44,188	907,473
Aircraft	23,497,249	1,862,413	6,952,201	14,483,901	189,949	0	8,785
Missile and Space Systems	11,591,323	3,094,858	3,528,431	4,895,613	4,938	0	506
Ships	7,831,228	12,576	6,753,185	3,752	47,826	16,107	782
Tank-Automotive	2,383,273	2,142,026	69,677	102,334	68,914	177	546
Weapons	2,023,973	1,490,189	382,492	144,168	7,797	0	90
Ammunition	1,024,736	1,117,197	144,603	205,873	125	0	0
Electronics and Communications Equip.	12,441,000	3,070,683	3,747,336	4,508,608	189,744	27,905	896,764
SERVICES	17,663,185	4,914,891	5,354,598	4,092,913	191,776	413,528	2,695,480
ALL OTHER (SUBTOTAL)	35,108,257	7,043,699	7,942,039	5,510,491	7,271,178	2,156,595	5,184,255
Subsistence	1,513,081	17,018	12,665	46	850,333	0	633,019
Textiles, Clothing, and Equipage	568,721	44,219	26,095	482,301	482,301	152	37
Fuels and Lubricants	3,374,005	5,646	20,587	3,339,834	3,339,834	3-	0
Miscellaneous Hard Goods	6,329,272	827,358	1,782,920	2,251,275	806,008	126,471	535,239
Construction	11,577,252	4,466,359	3,861,544	1,488,694	14,084	1,722,330	21,241
All Actions of \$25,000 or Less	11,745,927	1,683,098	2,249,007	1,738,541	1,777,919	1,302,644	3,994,719

Note: Refer to first page of this table for footnotes.

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TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1993 - FY 1992^{A/}

(AMOUNTS IN THOUSANDS)

M A J O R P R O G R A M	T O T A L	A R M Y	N A V Y	A I R F O R C E	L O G I S T I C S	C I V I L	D E F E N S E
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$116,007,150	\$23,614,026	\$37,241,099	\$34,979,675	\$7,922,547	\$2,457,709	\$9,792,095
MAJOR HARD GOODS (SUBTOTAL)	64,545,052	13,389,464	25,556,043	24,688,187	454,647	41,583	415,128
Aircraft	22,951,997	2,054,809	7,920,355	12,863,796	118,067	0	30-
Missile and Space Systems	12,133,967	3,498,855	3,300,212	5,331,682	3,715	177	3,427
Ships	9,006,798	13,144	8,925,149	3,747	52,521	12,237	0
Tank-Automotive	2,354,113	2,098,909	66,259	113,318	75,237	390	0
Weapons	1,210,560	496,296	529,303	180,837	3,567	0	557
Ammunition	2,676,436	1,820,018	277,838	578,443	50	0	86
Electronics and Communications Equip.	14,212,080	3,412,432	4,536,927	5,616,364	206,491	28,778	411,087
SERVICES	17,514,588	4,157,966	5,204,708	3,633,456	207,671	483,993	3,826,794
ALL OTHER (SUBTOTAL)	33,947,511	6,066,596	6,480,347	6,658,032	7,260,229	1,932,133	5,550,173
Subsistence	1,741,204	16,726	12,680	0	982,323	0	729,475
Textiles, Clothing, and Equipage	2,573,910	24,867	4,393	14,342	530,260	48	705
Fuels and Lubricants	3,203,700	8,314	23,212	11,140	3,160,184	145	567,072
Miscellaneous Hard Goods	7,500,406	981,633	1,622,757	3,342,333	100,393	100,393	14,587
Construction	8,790,497	3,279,047	2,414,928	1,506,222	18,378	1,557,337	4,238,335
All Actions of \$25,000 or Less	12,137,754	1,756,009	2,462,378	1,783,995	1,682,866	2,274,210	
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BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$117,150,787	\$25,329,791	\$38,235,214	\$33,721,042	\$7,276,938	\$2,722,541	\$9,865,261
MAJOR HARD GOODS (SUBTOTAL)	67,052,198	15,759,487	26,324,882	24,060,568	482,987	54,206	370,067
Aircraft	24,069,254	2,860,762	7,268,361	13,797,218	141,634	973	307
Missile and Space Systems	13,102,239	3,765,675	4,715,925	4,606,526	4,780	0	9,333
Ships	8,255,915	22,604	8,154,983	48,307	51,263	25,514	638
Tank-Automotive	2,724,878	2,458,191	48,307	147,188	70,724	119	348
Weapons	1,418,550	792,078	459,010	162,947	4,478	0	37
Ammunition	3,245,950	2,764,969	163,975	316,583	4,285	0	138
Electronics and Communications Equip.	14,235,413	3,095,208	5,514,322	5,029,193	209,823	27,600	359,266
SERVICES	17,330,305	3,942,837	5,197,369	3,618,489	153,805	417,583	4,000,221
ALL OTHER (SUBTOTAL)	32,768,284	5,627,467	6,712,962	6,041,986	6,640,145	2,250,751	5,494,972
Subsistence	1,497,948	21,515	13,761	3,306	831,255	0	628,111
Textiles, Clothing, and Equipage	2,646,719	11,990	12,990	10,266	521,534	126	126
Fuels and Lubricants	2,747,637	21,674	12,032	10,266	2,723,151	74	0
Miscellaneous Hard Goods	7,481,841	1,069,841	1,642,289	3,048,103	1,050,117	156,141	473,137
Construction	8,240,521	2,723,651	2,472,939	1,759,342	1,831,977	1,831,977	20,352
All Actions of \$25,000 or Less	12,169,540	1,679,905	2,556,936	1,819,476	1,492,088	1,241,743	4,373,372

Note: Refer to first page of this table for footnotes.

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TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1991 - FY 1990 A/

(AMOUNTS IN THOUSANDS)

M A J O R P R O G R A M	T O T A L	A R M Y	N A V Y	A I R F O R C E	L O G I S T I C S	C I V I L	D E F E N S E
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$125,878,379	\$29,611,843	\$39,609,593	\$40,348,615	\$10,606,024	\$2,232,969	\$3,469,335
MAJOR HARD GOODS (SUBTOTAL)	74,127,414	18,221,687	27,504,046	27,312,316	721,053	48,260	320,052
Aircraft	23,637,167	3,002,400	6,610,974	13,800,630	221,505	1,332	326
Missile and Space Systems	16,331,898	4,241,630	4,927,470	7,168,130	9,701	0	4,987
Ships	9,313,719	18,212	9,183,830	5,696	90,862	14,938	4,181
Tank-Automotive	4,322,993	4,073,012	49,870	105,435	9,417	262	0
Weapons	1,717,428	809,755	687,598	205,920	12,658	0	1,497
Ammunition	3,564,703	2,920,805	527,349	101,694	14,853	0	0
Electronics and Communications Equip.	15,219,506	3,155,955	5,516,955	5,924,811	277,058	31,728	313,081
SERVICES	16,937,287	3,868,850	5,101,958	4,907,696	119,230	320,810	2,618,743
ALL OTHER (SUBTOTAL)	34,813,678	7,521,306	7,003,589	8,128,603	9,765,741	1,863,899	530,540
Substance	2,243,209	129,461	52,892	71,021	1,989,835	0	0
Textiles, Clothing, and Equipage	1,382,714	161,819	21,169	21,468	1,127,546	712	0
Fuels and Lubricants	3,650,374	8,502	24,543	11,122	3,635,462	212	673
Miscellaneous Hard Goods	7,620,672	1,225,277	1,535,277	2,978,784	1,425,187	101,584	353,951
Construction	6,386,177	2,991,580	2,716,943	1,343,749	27,264	1,493,248	13,393
All Actions of \$25,000 or Less	11,350,392	3,004,055	2,652,765	3,702,459	1,560,447	268,143	162,523
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BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$123,820,831	\$28,168,596	\$41,719,587	\$39,038,697	\$9,303,034	\$2,018,306	\$3,572,611
MAJOR HARD GOODS (SUBTOTAL)	79,120,269	19,026,924	30,659,526	28,329,653	593,367	22,163	488,636
Aircraft	23,994,463	3,788,506	7,458,794	12,549,506	197,578	105	26-
Missile and Space Systems	17,136,849	3,784,674	4,954,980	8,383,419	7,498	0	6,278
Ships	10,303,581	3,134,925	10,208,678	130,296	56,856	11,826	0
Tank-Automotive	3,322,970	3,134,647	10,207,709	130,296	50,356	14	150-
Weapons	1,842,130	1,022,649	547,984	252,504	6,193	0	0
Ammunition	4,032,453	3,129,863	87,804	55,759	6,193	0	1,166-
Electronics and Communications Equip.	18,487,823	4,151,660	6,833,577	6,936,119	272,679	10,088	483,700
SERVICES	14,637,670	3,193,190	5,034,324	3,344,751	167,953	309,742	2,587,710
ALL OTHER (SUBTOTAL)	30,062,892	5,948,482	6,025,737	7,364,293	8,541,714	1,686,401	496,265
Substance	1,605,594	122,661	54,628	42,108	1,386,269	0	72-
Textiles, Clothing, and Equipage	744,857	27,288	13,574	45,510	657,592	286	607
Fuels and Lubricants	3,771,388	12,933	6,093	8,102	3,742,871	1,038	351
Miscellaneous Hard Goods	7,056,160	1,083,754	1,734,624	2,560,940	1,217,261	103,982	355,599
Construction	5,757,232	1,729,667	1,746,583	901,456	1,355,308	12,354	12,354
All Actions of \$25,000 or Less	11,127,661	2,972,179	2,470,235	3,806,177	1,525,857	1,225,787	127,426

Note: Refer to first page of this table for footnotes.

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TABLE 6a (concluded)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1989 - FY 1988 A/

(AMOUNTS IN THOUSANDS)

M A J O R P R O G R A M	T O T A L	A R M Y	N A V Y	A I R F O R C E	L O G I S T I C S	C I V I L	D E F E N S E
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) / B	\$120,002,855	\$27,442,067	\$42,175,722	\$36,949,414	\$9,177,392	\$1,434,248	\$2,824,012
MAJOR HARD GOODS (SUBTOTAL)	79,917,592	19,529,244	31,562,078	27,833,633	592,937	23,226	376,474
Aircraft	24,225,694	3,077,892	8,428,859	12,529,613	189,372	0	42-
Missile and Space Systems	18,735,096	4,198,865	6,355,037	8,174,880	5,744	0	580
Ships	9,596,142	67,111	9,423,005	121,963	98,755	5,393	0
Tank-Automotive	3,821,533	3,637,602	10,211	286,565	50,893	66	198
Weapons	1,518,433	658,067	547,241	286,565	7,041	0	281-
Ammunition	3,300,298	885,726	946,326	68,060	0	0	376,019
Electronics and Communications Equip.	18,120,346	5,003,681	5,823,349	6,653,674	240,046	17,777	376,019
SERVICES	11,708,407	2,646,796	3,754,449	2,782,163	314,840	170,020	2,040,139
ALL OTHER (SUBTOTAL)	28,376,856	5,266,027	6,859,195	6,333,618	8,269,615	1,241,002	407,399
Subsistence	1,265,301	74,546	25,816	44,532	1,120,407	0	0
Textiles, Clothing, and Equipage	859,577	16,714	7,312	15,127	820,424	0	671
Fuels and Lubricants	3,475,105	77,967	3,878	9,904	3,382,076	609	305,814
Miscellaneous Hard Goods	6,995,804	1,003,624	1,616,954	2,845,254	1,145,960	78,198	9,437
Construction	7,433,522	2,616,592	2,649,501	1,069,560	20,573	1,069,869	91,457
All Actions of \$25,000 or Less	8,345,517	1,476,584	2,553,734	2,349,241	1,780,175	92,326	
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BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) / B	\$130,814,816	\$27,534,472	\$50,053,675	\$39,600,915	\$9,243,680	\$2,034,804	\$2,347,270
MAJOR HARD GOODS (SUBTOTAL)	85,856,513	17,682,974	38,136,526	28,879,158	607,607	25,464	524,784
Aircraft	24,978,326	2,863,794	9,325,897	12,542,371	146,264	0	0
Missile and Space Systems	13,749,980	3,948,705	7,230,739	6,503,064	98,259	0	3,183
Ships	13,915,250	3,307,756	13,573,711	1,995	39,113	11,578	0
Tank-Automotive	3,927,923	3,788,864	12,781	86,325	39,627	5,349	29
Weapons	1,667,409	880,001	649,761	352,220	4,107	0	0
Ammunition	4,119,334	3,243,307	765,768	107,372	0	0	0
Electronics and Communications Equip.	17,753,289	3,125,345	6,578,169	7,205,577	309,290	13,336	521,572
SERVICES	12,029,739	2,786,069	4,193,941	3,096,806	165,291	247,898	1,539,734
ALL OTHER (SUBTOTAL)	32,928,564	7,065,429	7,723,208	7,624,951	8,470,782	1,761,442	282,752
Subsistence	1,259,007	86,375	53,120	38,767	1,080,745	0	0
Textiles, Clothing, and Equipage	1,150,449	14,386	14,386	37,815	1,057,188	0	35
Fuels and Lubricants	3,292,185	19,297	16,394	18,140	3,238,326	28	0
Miscellaneous Hard Goods	7,745,382	1,095,943	1,769,957	3,403,603	1,273,632	102,225	100,022
Construction	8,066,574	2,888,310	2,709,382	1,006,915	16,675	1,434,275	11,017
All Actions of \$25,000 or Less	11,414,967	2,934,479	3,159,969	3,119,711	1,804,216	1,224,914	171,678

Note: Refer to first page of this table for footnotes.

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AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percentage distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1988 through FY 1997 are shown in Table 7, page 31.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$19,255 million during FY 1997 and accounted for 17.4 percent of all DoD procurement. During FY 1996, the comparable amount was \$19,999 million, which was 17.7 percent of the total awards.

As shown in Table 7, the Department of the Air Force had the largest amount of RDT&E awards in each of the last ten years. RDT&E awards accounted for 75.8 percent of the contracts awarded by the Department of the Air Force to Educational and Nonprofit Institutions during FY 1997.

Between FY 1988 and FY 1989, the relative dollar share of RDT&E procurement to total procurement (excluding awards for work outside the United States and orders to other Government agencies) increased from 16.6 percent in FY 1988 to 17.9 percent in FY 1989. Decreases are shown for both FY 1990 and FY 1991 to 17.3 percent and 15.8 percent, respectively. Awards again increased in FY 1992 to 17.7 percent, and again in FY 1993 to 18.2 percent. While the FY 1995 RDT&E percentage remained the same as the FY 1994 ten year high of 18.6 percent, FY 1996 decreased to 17.7 percent. In FY 1997, the RDT&E percentage further decreased to 17.4 percent.

Contract awards for RDT&E, by procurement program, are shown for FY 1988 through FY 1997 in Table 8, page 33. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

TABLE 7
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1997 - FY 1993^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1997		FY 1996		FY 1995		FY 1994		FY 1993	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$19,908,049		\$20,345,747		\$21,615,535		\$21,891,466		\$22,374,509	
INTERAGENCY/FMS	540,851		239,469		290,912		220,564		512,009	
FOR WORK OUTSIDE U. S. B/	111,896		107,555		198,752		179,731		168,853	
TOTAL, EXCEPT ABOVE	19,255,301	17.4	19,998,723	17.7	21,125,871	18.6	21,491,171	18.6	21,693,648	18.2
Army	4,912,126	19.4	5,001,155	19.1	5,059,532	20.2	4,745,720	19.3	4,600,940	18.9
Navy	4,907,208	14.9	5,816,022	17.0	5,894,277	15.8	5,774,719	16.0	4,934,734	13.0
Air Force	8,381,843	27.0	8,181,723	25.3	9,120,812	29.2	9,544,485	27.3	9,760,946	26.8
Defense Logistics Agency	8,936	0.1	16,697	0.2	13,999	0.2	4,450	0.1	12,191	0.2
Civil Functions	10,871	0.4	12,802	0.5	16,274	0.6	12,283	0.5	18,655	0.5
Other Defense Agencies	1,034,317	10.4	970,324	9.9	1,020,978	10.8	1,409,513	15.8	2,371,181	23.4
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,187,747	61.4	2,230,608	67.9	2,304,546	70.0	2,207,012	66.6	2,133,946	62.0
Army	598,725	48.4	539,185	65.8	620,080	67.3	512,330	57.1	235,536	31.0
Navy	574,369	71.4	698,990	76.1	841,534	79.2	858,747	78.6	551,584	73.9
Air Force	909,814	75.8	872,717	74.8	749,655	73.9	766,091	73.3	1,183,460	80.9
Defense Logistics Agency	4,289	4.2	9,614	6.4	13,549	12.7	3,015	2.8	11,434	10.9
Civil Functions	1,971	9.6	2,441	9.0	5,800	18.4	5,108	21.1	5,128	18.9
Other Defense Agencies	98,578	49.4	107,661	52.6	73,929	47.8	61,722	41.4	146,805	42.7
BUSINESS FIRMS FOR WORK IN THE U.S.	17,067,554	16.0	17,768,116	16.2	18,821,325	17.1	19,284,159	17.2	19,559,701	16.9
Army	4,313,401	17.9	4,461,971	17.6	4,439,453	18.4	4,233,390	17.9	4,365,404	18.5
Navy	4,332,839	13.5	5,117,032	15.4	5,052,743	13.9	4,915,973	14.1	4,388,150	11.8
Air Force	7,472,029	25.0	7,309,006	23.5	8,371,157	27.7	8,778,395	25.9	8,577,486	24.5
Defense Logistics Agency	4,847	0.1	7,082	0.1	450	*	1,435	*	758	*
Civil Functions	8,999	0.3	10,361	0.4	10,473	0.4	7,175	0.3	8,527	0.3
Other Defense Agencies	935,739	9.6	862,663	9.0	947,049	10.2	1,347,791	15.3	2,224,376	22.7
SMALL BUSINESS FIRMS	2,800,650	11.4	2,682,095	10.6	2,493,672	9.9	2,232,953	9.0	2,278,685	9.2
Army	897,267	13.6	940,113	13.2	846,495	12.7	721,515	11.3	750,983	11.7
Navy	910,124	12.9	776,849	11.1	764,076	10.1	661,071	9.2	580,889	8.1
Air Force	762,362	16.5	699,778	13.6	653,583	12.3	592,155	11.5	632,389	11.9
Defense Logistics Agency	100	*	4,305	0.1	400	*	139	*	8	*
Civil Functions	7,121	0.7	6,182	0.6	5,702	0.5	5,702	0.5	6,738	0.7
Other Defense Agencies	223,676	16.3	254,867	18.5	223,384	16.4	252,371	17.5	307,678	20.3

A/ For definitions and coverage, see notes on coverage.
 B/ Includes foreign firms for performance in U.S.
 * Less than 0.05 percent.

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NOTE: Percentages are based on total dollars shown in Table 3.

TABLE 7 (concluded)
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1992 - FY 1988^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1992		FY 1991		FY 1990		FY 1989		FY 1988	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$21,811,684		\$20,981,043		\$22,404,659		\$23,260,820		\$22,601,657	
INTERAGENCY/FMS	300,138		212,038		171,345		1,032,050		166,028	
FOR WORK OUTSIDE U. S. B/	170,040		294,980		218,346		192,227		167,745	
TOTAL, EXCEPT ABOVE	21,341,505	17.7	20,474,025	15.8	22,014,968	17.3	22,036,543	17.9	22,267,884	16.6
Army	4,955,532	19.0	4,414,420	14.6	3,801,306	13.3	4,205,809	15.1	3,296,264	11.8
Navy	5,035,775	12.9	4,275,209	10.6	5,447,830	12.8	6,333,132	14.7	6,466,685	12.6
Air Force	8,672,620	24.7	9,728,463	23.2	11,073,245	27.1	9,954,085	25.6	11,727,097	28.5
Defense Logistics Agency	11,060	0.1	7,271	0.1	19,804	0.2	10,495	0.1	30,135	0.3
Civil Functions	12,187	0.4	9,028	0.4	6,683	0.3	5,892	0.4	5,389	0.3
Other Defense Agencies	2,654,322	26.1	2,039,634	52.9	1,666,100	42.2	1,527,130	51.2	742,314	29.8
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,311,093	67.2	2,556,239	70.1	2,767,494	78.4	2,587,893	79.1	2,747,010	79.2
Army	209,482	30.0	240,395	37.9	227,245	51.3	280,467	66.4	267,306	60.7
Navy	685,720	79.2	627,252	75.4	656,987	78.5	721,944	75.8	947,976	83.0
Air Force	1,139,345	79.9	1,312,733	83.3	1,556,279	87.4	1,432,741	89.3	1,395,297	86.4
Defense Logistics Agency	11,065	10.2	7,265	3.7	14,873	13.5	8,816	7.7	20,603	23.2
Civil Functions	5,191	22.3	3,813	18.1	3,308	12.5	2,716	14.1	1,507	3.6
Other Defense Agencies	260,290	82.4	364,781	94.2	308,802	93.0	141,209	88.7	114,321	80.6
BUSINESS FIRMS FOR WORK IN THE U.S.	19,030,412	16.2	17,917,786	14.2	19,247,474	15.5	19,448,650	16.2	19,520,874	14.9
Army	4,746,050	18.7	4,174,025	14.1	3,574,061	12.7	3,925,342	14.3	3,028,958	11.0
Navy	4,350,055	11.4	3,647,957	9.2	4,790,843	11.5	5,611,188	13.3	5,518,709	11.0
Air Force	7,533,275	22.3	8,415,730	20.9	9,516,966	24.4	8,521,344	23.1	10,331,800	26.1
Defense Logistics Agency	2	*	6	*	4,931	0.1	1,679	*	9,532	0.2
Civil Functions	6,997	0.3	5,215	0.2	3,375	0.2	3,176	0.2	3,882	0.1
Other Defense Agencies	2,394,033	24.3	1,674,853	48.3	1,357,298	37.5	1,385,921	49.1	627,993	26.8
SMALL BUSINESS FIRMS	1,941,439	8.1	1,652,391	6.4	1,730,988	7.2	1,456,510	6.4	1,446,030	5.7
Army	696,965	11.4	553,793	8.2	487,134	8.4	400,324	7.8	425,352	6.6
Navy	510,043	6.7	470,054	6.0	533,847	7.0	435,721	5.7	416,125	5.1
Air Force	462,107	9.9	432,625	8.1	493,237	9.5	471,549	10.3	457,490	8.9
Defense Logistics Agency	2	*	6	*	2,434	0.1	585	*	0	0.0
Civil Functions	6,067	0.6	4,403	0.5	2,541	0.3	2,915	0.4	2,951	0.3
Other Defense Agencies	266,255	17.0	191,510	28.0	211,795	34.9	145,416	32.1	144,112	30.6

NOTE: Refer to first page of this table for footnotes.

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TABLE 8
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Procurement Program: FY 1997 - FY 1988^{A/}

PROCUREMENT PROGRAM	NET VALUE (\$ 0 0 0)										P E R C E N T					
	FY 1997	FY 1996	FY 1995	FY 1994	FY 1993	FY '97	FY '96	FY '95	FY '94	FY '93	FY '97	FY '96	FY '95	FY '94	FY '93	
TOTAL	\$19,908,049	\$20,345,747	\$21,615,535	\$21,891,466	\$22,374,509	15.5	15.4	16.5	16.6	16.2	15.5	15.4	16.5	16.6	16.2	
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/	540,851	239,469	290,912	220,564	512,009	4.7	1.8	2.4	2.0	2.3	4.7	1.8	2.4	2.0	4.0	
TOTAL, EXCEPT ABOVE	19,255,301	19,998,723	21,125,871	21,491,171	21,693,648	17.4	17.7	18.6	18.6	18.2	17.4	17.7	18.6	18.6	18.2	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,187,747	2,230,608	2,304,546	2,207,012	2,133,946	61.4	67.9	70.0	66.6	62.0	61.4	67.9	70.0	66.6	62.0	
BUSINESS FIRMS TOTAL	17,067,554	17,768,116	18,821,325	19,284,159	19,559,701	16.0	16.2	17.1	17.2	16.9	16.0	16.2	17.1	17.2	16.9	
MAJOR HARD GOODS (SUBTOTAL)	13,388,366	14,153,026	14,856,322	15,030,509	14,873,798	25.5	25.7	26.5	25.4	23.0	25.5	25.7	26.5	25.4	23.0	
Aircraft	4,350,118	5,238,434	5,612,207	5,722,716	5,026,100	22.0	22.0	22.9	24.4	21.9	22.0	22.0	22.9	24.4	21.9	
Missile and Space Systems	4,256,009	4,849,448	5,065,292	5,397,188	5,135,258	45.9	44.4	46.0	43.7	42.3	45.9	44.4	46.0	43.7	42.3	
Ships	390,126	547,445	364,968	323,877	397,188	9.6	9.6	4.0	4.7	4.4	9.6	9.6	4.0	4.7	4.4	
Tank-Automotive	552,126	385,982	368,725	334,071	422,620	15.6	18.8	17.6	14.0	18.0	15.6	18.8	17.6	14.0	18.0	
Weapons	276,444	285,126	364,968	279,104	273,186	36.8	35.5	26.6	27.2	22.6	36.8	35.5	26.6	27.2	22.6	
Ammunition	3,099,963	2,521,993	3,050,038	3,022,691	3,299,100	25.9	21.9	13.5	15.9	12.0	25.9	21.9	13.5	15.9	12.0	
Electronics and Communications Equip.	2,578,956	2,438,809	2,708,632	3,158,889	3,540,745	12.8	12.7	14.6	17.9	20.2	12.8	12.7	14.6	17.9	20.2	
SERVICES	1,100,232	1,176,281	1,256,372	1,094,761	1,145,158	3.2	3.3	3.5	3.1	3.4	3.2	3.3	3.5	3.1	3.4	
ALL OTHER (SUBTOTAL)	2,901	1,316	1,422	9,994	4,709	0.2	0.1	0.1	0.0	0.8	0.2	0.1	0.1	0.0	0.8	
Textiles and Clothing, and Equipage	18,251	9,843	13,629	4,075	1,061,530	0.3	0.4	0.1	0.1	0.1	0.3	0.4	0.1	0.1	0.1	
Fuels and Lubricants	1,015,133	1,088,737	1,173,603	1,019,035	1,061,530	12.2	13.1	14.8	16.1	14.2	12.2	13.1	14.8	16.1	14.2	
Miscellaneous Hard Goods	16,550	46,486	61,033	61,166	74,007	0.5	0.6	0.5	0.5	0.6	0.5	0.6	0.5	0.5	0.6	
All Actions of \$25,000 or Less	46,486	61,434	61,033	61,166	74,007	0.2	0.2	0.5	0.5	0.6	0.2	0.2	0.5	0.5	0.6	
TOTAL	\$21,811,684	\$20,981,043	\$22,404,659	\$23,260,820	\$22,601,657	16.0	13.9	15.5	16.7	14.9	16.0	13.9	15.5	16.7	14.9	
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/	300,138	212,038	171,345	1,032,050	166,028	3.1	1.8	1.7	10.8	1.9	3.1	1.8	1.7	10.8	1.9	
TOTAL, EXCEPT ABOVE	21,341,505	20,474,025	22,011,988	22,036,543	22,267,884	17.7	15.8	17.3	17.9	16.6	17.7	15.8	17.3	17.9	16.6	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,311,093	2,556,239	2,767,494	2,587,893	2,747,010	67.2	70.1	78.4	79.1	79.2	67.2	70.1	78.4	79.1	79.2	
BUSINESS FIRMS TOTAL	19,030,412	17,917,786	19,247,474	19,448,650	19,520,874	16.2	14.2	15.5	16.2	14.9	16.2	14.2	15.5	16.2	14.9	
MAJOR HARD GOODS (SUBTOTAL)	14,429,180	14,021,823	15,876,660	16,215,161	17,087,446	21.5	18.9	20.1	20.3	19.9	21.5	18.9	20.1	20.3	19.9	
Aircraft	3,996,376	3,086,440	4,325,590	3,868,514	5,016,645	13.1	13.1	13.1	16.0	20.1	13.1	13.1	13.1	16.0	20.1	
Missile and Space Systems	5,073,425	5,958,186	6,009,587	6,152,463	6,823,793	38.7	38.7	38.7	32.9	34.6	38.7	38.7	38.7	32.9	34.6	
Ships	518,573	576,534	6,509,663	6,187,518	6,522,343	6.3	6.3	6.3	5.1	5.1	6.3	6.3	6.3	5.1	5.1	
Tank-Automotive	348,232	459,225	361,382	1,010,217	192,114	12.8	10.2	4.9	7.2	3.9	12.8	10.2	4.9	7.2	3.9	
Weapons	268,301	315,254	435,052	414,358	485,781	18.9	18.4	23.2	29.7	23.1	18.9	18.4	23.2	29.7	23.1	
Ammunition	3,788,284	3,213,183	435,534	682,534	468,185	13.4	11.6	12.9	18.0	11.2	13.4	11.6	12.9	18.0	11.2	
Electronics and Communications Equip.	3,599,552	2,894,155	2,391,165	3,376,879	3,576,535	26.6	21.1	19.2	18.7	20.2	26.6	21.1	19.2	18.7	20.2	
SERVICES	1,001,680	1,001,808	979,649	930,219	1,786,477	3.1	2.9	3.3	3.3	3.0	3.1	2.9	3.3	3.3	3.0	
ALL OTHER (SUBTOTAL)	11,097	8,381	6,491	3,229	4,379	0.1	0.1	0.1	0.4	0.4	0.1	0.1	0.1	0.4	0.4	
Textiles and Clothing, and Equipage	3,696	2,957	2,817	2,555	2,555	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	
Fuels and Lubricants	915,072	916,072	895,523	876,517	593,785	12.3	12.0	12.7	12.5	7.7	12.3	12.0	12.7	12.5	7.7	
Miscellaneous Hard Goods	1,615	1,615	83	83	83	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Construction	71,490	72,783	74,385	48,603	44,752	0.6	0.6	0.7	0.6	0.4	0.6	0.6	0.7	0.6	0.4	
All Actions of \$25,000 or Less	71,490	72,783	74,385	48,603	44,752	0.6	0.6	0.7	0.6	0.4	0.6	0.6	0.7	0.6	0.4	

A/ For definitions and coverage, see notes on coverage.
 B/ Includes foreign concerns with performance in U.S.
 * Less than 0.05 percent.
 NOTE: Percentages are based on total dollars shown in Table 6.

AWARDS BY COMPETITION

Awards by Extent of Competed Procurement

As shown in Table 9, page 39, total DoD awards subject to competition during FY 1997 and 1996 totaled \$108,182 million and \$109,081 million, respectively. A breakout of these awards is as follows:

	FY 1997		FY 1996	
	Dollars in Millions	Percent	Dollars in Millions	Percent
Total	\$ 108,182	100.0	\$ 109,081	100.0
Competed 1/	71,543	66.1	73,381	67.3
Follow-on	5,571	5.1	5,919	5.4
Not Competed	31,067	28.7	29,781	27.3

1/ See Glossary of Terms for definition.

Table 9 also gives the total for both actions and dollars by reporting Component for each of these categories.

Table 10, page 41, displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure, where applicable. Full and open competition procedures accounted for 80.4 percent of the competed post-CICA awards during FY 1997, compared to 79.6 percent for FY 1996. Actions of \$25,000 or less accounted for 8.5 percent (8.3 percent last year), and other than full and open competition, 9.3 percent (10.2 percent last year).

Solicitation Procedures

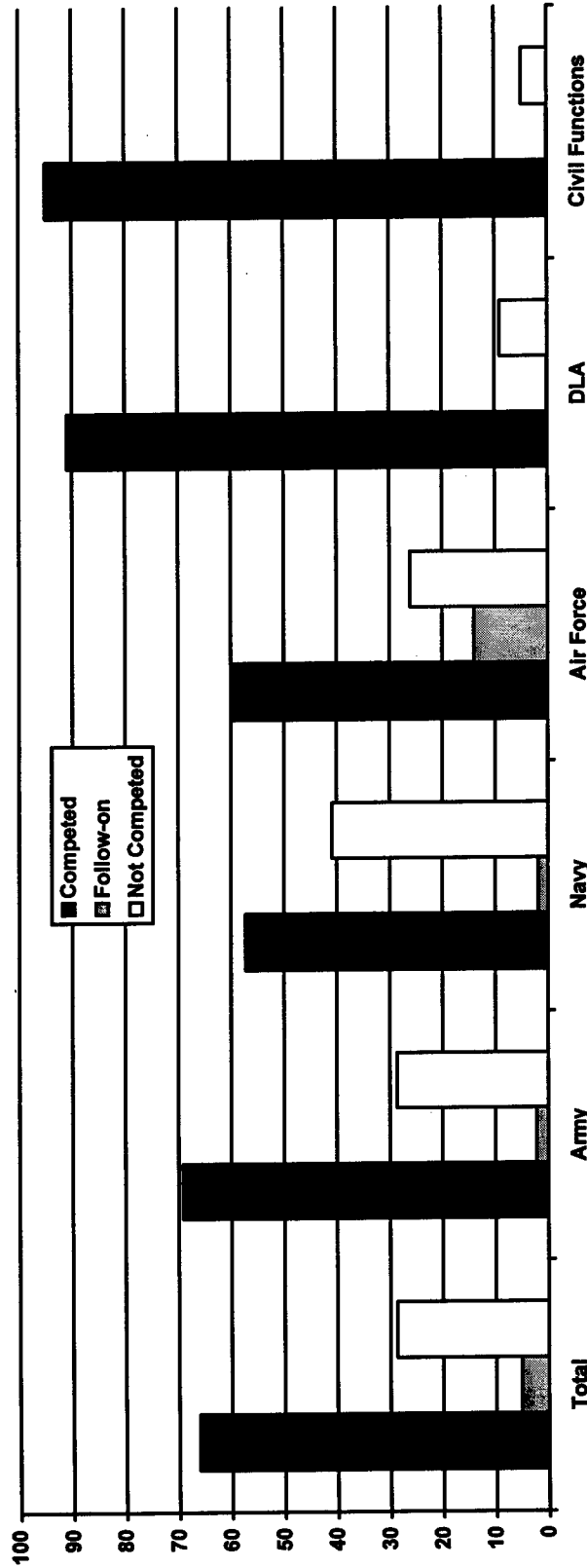
Tables 13 and 14, on pages 43 and 45, highlight the dollars and procurement actions, respectively, for each of the CICA solicitation procedures used by the DoD to procure supplies and services during FY 1997 and FY 1996. See the Federal Acquisition Regulation, Part 6, for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during FY 1997 amounted to \$128.4 billion, a decrease of \$3.8 billion from the FY 1996 amount. Of the FY 1997 total, \$20.5 billion (16.0 percent) were for "intra-agency," "Foreign Military Sales" or "Actions of \$25,000 or Less." Pre-CICA actions accounted for \$1.3 billion, or 1.0 percent, while \$106.6 billion, or 83.0 percent, were awarded pursuant to CICA procedures. Within the Post-CICA categories the "Full & Open Competition" category accounted for \$57.5 billion, or 53.9 percent, and the "Other Than Full & Open Competition" category accounted for \$47.3 billion, or 44.4 percent. Similar data are also depicted by DoD Component in this table. Table 14 also shows a total of 7,786,740 procurement actions during FY 1997. This is a decrease of 919,986 actions, or 10.6 percent, from the 8,706,726 reported during FY 1996. Distribution by kind of contracting action is also depicted.

Chart IV, page 37, shows percentage distribution of DoD awards by extent of competed procurement, according to Defense Component, for FY 1997. Although the percentage of competed awards ranged from 57.3 percent to 95.0 percent for individual agencies, the total DoD percentage for competed awards (except exclusions) was 66.1 percent.

Chart IV

**Percent Distribution of DoD Awards by Extent of Competed Procurement
According to Defense Component: Fiscal Year 1997**



Percent of Competitive Base

Note: Chart excludes Intragovernmental FMS, Utilities, 8A Program and Brand Name Items for Commissary Resale. Percentages are based on total dollars (see Table 9, page 39).

TABLE 9
DoD Prime Contract Awards by Extent of Competed Procurement,
According to Defense Component: FY 1997 - FY 1996^{A/}

EXTENT OF COMPETED PROCUREMENT	NET VALUE (AMOUNTS IN THOUSANDS)											
	TOTAL B/				ARMY				NAVY			
	Oct 96-Sep 97		Oct 95-Sep 96		Oct 96-Sep 97		Oct 95-Sep 96		Oct 96-Sep 97		Oct 95-Sep 96	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$128,414,938		\$132,178,214		\$30,421,943		\$31,177,345		\$37,643,245		\$37,687,014	
INTRA-AGENCY/FMS C/	\$8,982,991		\$10,443,876		\$2,072,760		\$2,106,577		\$2,789,814		\$1,437,204	
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/	\$119,431,947		\$121,734,339		\$28,349,183		\$29,070,768		\$34,853,431		\$36,249,810	
EXCLUSIONS D/	\$11,249,857		\$12,653,027		\$2,466,133		\$2,339,552		\$1,531,291		\$2,605,503	
TOTAL, EXCEPT EXCLUSIONS	\$108,182,090	100.0	\$109,081,312	100.0	\$25,883,050	100.0	\$26,731,216	100.0	\$33,322,140	100.0	\$33,644,307	
COMPETED E/	\$71,543,418	66.1	\$73,381,493	67.3	\$17,906,677	69.2	\$19,044,674	71.2	\$19,094,707	57.3	\$19,944,507	
FOLLOW-ON	\$5,571,321	5.1	\$5,918,561	5.4	\$574,882	2.2	\$701,919	2.6	\$602,362	1.8	\$915,535	
NOT COMPETED	\$31,067,351	28.7	\$29,781,259	27.3	\$7,401,491	28.6	\$6,984,623	26.1	\$13,625,071	40.9	\$12,784,265	
EXTENT OF COMPETED PROCUREMENT	AIR FORCE											
EXTENT OF COMPETED PROCUREMENT	TOTAL B/				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 96-Sep 97		Oct 95-Sep 96		Oct 96-Sep 97		Oct 95-Sep 96		Oct 96-Sep 97		Oct 95-Sep 96	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
	\$36,711,787		\$41,167,137		\$10,480,847		\$9,324,170		\$2,648,083		\$2,593,902	
INTRA-AGENCY/FMS C/	\$3,841,006		\$6,657,997		\$240,463		\$225,315		\$26,215		\$9,291	
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/	\$32,870,781		\$34,509,140		\$10,240,383		\$9,098,854		\$2,621,869		\$2,584,611	
EXCLUSIONS D/	\$1,784,617		\$1,880,073		\$791,828		\$744,450		\$218,446		\$236,766	
TOTAL, EXCEPT EXCLUSIONS	\$31,086,164	100.0	\$32,629,067	100.0	\$9,448,555	100.0	\$8,354,404	100.0	\$2,403,423	100.0	\$2,347,845	
COMPETED E/	\$18,596,206	59.8	\$20,197,131	61.9	\$8,593,252	90.9	\$7,622,824	91.2	\$2,284,412	95.0	\$2,267,304	
FOLLOW-ON	\$4,361,757	14.0	\$4,255,083	13.0	\$6,054	0.1	\$4,855	0.1	\$1,933	0.1	\$1,684	
NOT COMPETED	\$8,128,202	26.1	\$8,176,853	25.1	\$849,249	9.0	\$726,725	8.7	\$117,078	4.9	\$78,857	

A/ For definitions and coverage, see notes on coverage.
B/ Includes Other Defense Agency awards not included elsewhere in this table.
C/ Includes actions with other Government Agencies.
D/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale.
E/ Includes Federal Schedule awards.
* Less than 0.05 percent.

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TABLE 10
DoD Prime Contract Awards by Solicitation Procedure,
According to Extent of Competed Procurement: FY 1997 - FY 1996 A/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS B/		ADJUSTED TOTAL	
	Oct 96-Sep 97	Oct 95-Sep 96	Oct 96-Sep 97	Oct 95-Sep 96	Oct 96-Sep 97	Oct 95-Sep 96
	Amount	Amount	Amount	Amount	Amount	Amount
TOTAL	\$128,414,938	\$132,178,214	\$20,232,848	\$23,096,902	\$108,182,090	\$109,081,312
INTRA-AGENCY/FMS C/	8,982,991	10,443,876	8,982,991	10,443,876	0	0
TOTAL PRE-CICA AWARDS	1,286,169	1,196,262	726,249	863,626	559,920	332,637
TOTAL POST-CICA AWARDS D/	118,145,778	120,538,076	10,523,608	11,789,401	107,622,170	108,748,675
Actions of \$25,000 or Less	11,543,729	12,443,981	4,903,367	5,522,583	6,640,362	6,921,397
Full & Open Competition E/	57,479,350	57,928,622	0	0	57,479,350	57,928,622
Sealed Bids	7,059,559	8,221,198	0	0	7,059,559	8,221,198
Competitive Proposal	39,889,063	38,683,069	0	0	39,889,063	38,683,069
Combination	482,307	1,790,313	0	0	482,307	1,790,313
Architect-Engineer	1,182,422	1,438,441	0	0	1,182,422	1,438,441
Basic Research	1,056,875	1,216,752	0	0	1,056,875	1,216,752
Multiple Award Schedule	137,795	1,468,011	0	0	137,795	1,468,011
Alternative Sources	63,838	35,174	0	0	63,838	35,174
Set Aside	5,867,405	6,070,666	0	0	5,867,405	6,070,666
O/T Full & Open Competition	47,307,099	48,968,353	5,482,875	6,154,845	41,824,223	42,813,508
Only One Source	31,067,216	32,391,719	472,882	451,318	30,594,334	31,940,401
Unique Source	15,998,362	15,920,164	0	0	15,998,362	15,920,164
Follow-on	3,354,884	3,633,591	0	0	3,354,884	3,633,591
Unsolicted Res Prop	53,939	47,768	0	0	53,939	47,768
Patent/Data Rights	184,931	128,546	0	0	184,931	128,546
Utilities	472,882	451,318	472,882	451,318	0	0
Standardization	1,016	2,800	0	0	1,016	2,800
Other	11,001,202	12,207,532	0	0	11,001,202	12,207,532
Urgency	2,712,592	2,380,122	0	0	2,712,592	2,380,122
Particular Sources	5,323,119	5,136,937	0	0	5,323,119	5,136,937
International Agreement	699,869	1,211,320	699,869	1,211,320	0	0
Authorized by Statute F/	3,741,640	3,768,340	3,363,481	3,558,269	378,159	210,071
Authorized Resale	946,643	934,075	946,643	933,939	0	136
National Security	2,573,970	3,103,809	0	0	2,573,970	3,103,809
Public Interest	242,048	42,031	0	0	242,048	42,031
Otherwise Auth by Statute	0	4,021	0	1,021	0	3,000

A/ For definitions and coverage, see notes on coverage.
 B/ Includes awards for utilities, the 8(a) program, and brand name items for commissary resale.
 C/ Includes Section 8(a) and other Government Agencies.
 D/ Includes Simplified Acquisition Procedure awards.
 E/ Includes Federal Schedule awards.
 F/ Includes Post-CICA 8(a) program.

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TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure,
According to Extent of Competed Procurement: FY 1997 - FY 1996 A/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL		COMPETED				FOLLOW ON				NOT COMPETED			
	Oct 96-Sep 97	Oct 95-Sep 96	Oct 96-Sep 97	Oct 95-Sep 96	Oct 96-Sep 97	Oct 95-Sep 96	Oct 96-Sep 97	Oct 95-Sep 96	Oct 96-Sep 97	Oct 95-Sep 96	Oct 96-Sep 97	Oct 95-Sep 96	Oct 96-Sep 97	Oct 95-Sep 96
	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount
TOTAL	\$108,182,090	\$109,081,312	\$71,543,418	\$73,381,493	\$5,571,321	\$5,918,561	\$31,067,351	\$29,781,259						
INTRA-AGENCY/FMS C/	0	0	0	0	0	0	0	0						
TOTAL PRE-CICA AWARDS	559,920	332,637	467,817	618,902	69,536	285,468	22,567	797						
TOTAL POST-CICA AWARDS D/	107,622,170	108,748,675	71,075,601	72,762,591	5,501,785	6,204,029	31,044,784	29,782,056	100.0	100.0	100.0	100.0	100.0	100.0
Actions of \$25,000 or less	6,640,362	6,921,397	5,891,458	6,071,937	0	0	748,904	849,460	2.4	0.0	0.0	2.4	0.0	2.9
Full & Open Competition E/	57,479,350	57,928,622	57,479,350	57,928,622	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Sealed Bids	7,059,559	8,221,198	7,059,559	8,221,198	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Competitive Proposal	39,889,063	38,688,069	39,889,063	38,688,069	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Combination	482,307	790,313	482,307	790,313	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Architect-Engineer	1,182,422	1,438,441	1,182,422	1,438,441	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Basic Research	1,056,875	1,216,752	1,056,875	1,216,752	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Multiple Award Schedule	1,137,795	1,468,011	1,137,795	1,468,011	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Alternative Sources	63,838	35,174	63,838	35,174	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Set Aside	5,867,405	6,070,666	5,867,405	6,070,666	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
O/T Full & Open Competition	41,824,223	42,813,508	41,824,223	42,813,508	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Only One Source	30,594,334	31,940,401	30,594,334	31,940,401	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Unique Source	15,996,362	15,920,164	15,996,362	15,920,164	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Follow-on	3,354,884	3,633,551	3,354,884	3,633,551	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Resolicited Res Prop	83,939	47,768	83,939	47,768	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Resolicit/Data Rights	184,931	126,546	184,931	126,546	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Intitlts	0	2,800	0	2,800	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Standardization	11,001,202	12,207,552	11,001,202	12,207,552	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Other	2,712,592	2,380,122	2,712,592	2,380,122	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Urgency	5,323,119	5,136,937	5,323,119	5,136,937	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Particular Sources	0	0	0	0	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
International Agreement	378,159	210,071	378,159	210,071	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Authorized by Statute F/	0	0	0	0	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Authorized Resale	0	136	0	136	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
National Security	2,573,970	3,103,809	2,573,970	3,103,809	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Public Interest	242,048	42,031	242,048	42,031	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Otherwise Auth by Statute	0	3,000	0	3,000	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0

* Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Defense Component: FY 1997 - FY 1996A/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL DoD B/			ARMY			NAVY			
	Oct 96-Sep 97		Oct 95-Sep 96	Oct 96-Sep 97		Oct 95-Sep 96	Oct 96-Sep 97		Oct 95-Sep 96	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	128,414,938	100.0	132,178,214	100.0	30,421,943	100.0	31,177,345	100.0	37,643,245	100.0
INTRA-AGENCY/FMS C/	8,982,991	7.0	10,443,876	7.9	2,072,760	6.8	2,106,577	7.4	2,789,814	7.4
Actions of \$25,000 or Less	11,543,729	9.0	12,443,981	9.4	1,618,819	5.3	1,826,508	4.9	1,828,414	4.9
Actions(Except FMS)Over \$25,000	107,888,218	84.0	109,290,358	82.7	26,730,364	87.9	27,244,260	87.7	33,025,017	87.7
PRE-CICA Actions	1,286,169	1.0	1,196,262	0.9	281,371	0.9	341,542	*	1,551	*
POST-CICA Actions D/	106,602,048	83.0	108,094,095	81.8	26,448,992	86.9	26,902,719	100.0	33,023,465	87.7
Full & Open Competition E/	57,479,350	53.9	57,928,622	53.6	14,963,026	56.6	15,916,234	59.2	15,635,185	47.3
Sealed Bids	7,059,559	6.6	8,221,198	7.6	2,491,260	9.5	3,084,042	11.5	2,339,087	7.1
Competitive Proposal	39,889,063	37.4	38,688,069	35.8	9,347,521	38.5	9,536,631	38.4	10,235,994	30.7
Combination	1,482,307	1.1	1,790,313	1.3	47,923	0.2	43,728	0.2	326,738	1.0
Architect-Engineer	1,182,422	1.1	1,439,441	1.1	420,487	1.6	520,738	1.7	604,488	1.8
Basic Research	1,056,875	1.0	1,215,752	1.1	253,537	1.0	295,268	1.1	313,284	1.0
Multiple Award Schedule	137,795	0.1	1,468,011	1.4	63,403	0.2	503,396	1.9	13,898	0.1
Alternative Sources	63,838	0.1	35,174	*	10,371	*	733	*	50,970	0.2
Set Aside	5,867,405	5.5	6,070,666	5.6	1,720,172	6.5	1,951,400	7.3	1,539,149	4.7
O/T Full & Open Competition	47,307,099	44.4	48,968,353	45.3	10,995,049	41.6	10,608,612	39.4	17,020,251	51.5
Only One Source	31,067,216	29.1	32,391,719	30.0	7,272,300	27.5	7,370,907	27.4	12,070,083	36.6
Unique Source	15,998,362	15.0	15,920,164	14.7	3,045,015	11.5	3,236,071	12.0	9,467,811	28.7
Follow-on	3,354,884	3.1	3,633,591	3.4	737,975	2.8	582,273	2.2	1,135,783	3.4
Unolicited Res Prop	53,939	0.1	47,768	*	2,715	*	2,731	*	24,914	0.4
Patent/Data Rights	184,931	0.2	128,546	0.1	6,460	*	10,238	*	7,533	0.1
Utilities	472,882	0.4	451,318	0.4	320,981	1.2	334,082	1.2	7,892	*
Standardization	1,016	*	2,800	*	340	*	474	*	56	*
Other	11,001,202	10.3	12,207,532	11.3	3,158,814	11.9	3,205,038	11.9	2,426,094	7.3
Urgency	2,712,592	2.5	2,380,122	2.2	623,118	2.4	559,351	2.1	546,914	1.7
Particular Sources	5,323,119	5.0	5,136,937	4.8	1,393,014	5.3	1,276,760	4.7	2,858,856	8.7
International Agreement	699,869	0.7	1,211,320	1.1	86,105	0.3	46,994	0.2	268,868	0.8
Authorized by Statute F/	3,741,640	3.5	3,768,340	3.5	1,535,043	5.8	1,240,181	4.6	1,017,751	3.1
Authorized Resale	946,643	0.9	934,075	0.9	0	0.0	0	0.0	1,018	*
National Security	2,573,970	2.4	3,103,809	2.9	84,025	0.3	114,418	0.4	21,958	0.1
Public Interest	242,048	0.2	42,031	*	1,445	*	0	0.0	234,802	0.7
Otherwise Auth by Statute	0	0.0	4,021	*	0	0.0	0	0.0	0	0.0
									4,021	*

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards not included elsewhere in this table.
 C/ Includes Pre-CICA GSA schedules and actions with other Government agencies.
 D/ Includes Simplified Acquisition Procedure awards.
 E/ Includes Post-CICA GSA schedule awards.
 F/ Includes Post-CICA 8(a) program.
 * Less than 0.05 percent.

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**TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Defense Component: FY 1997 - FY 1996**

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS					
	Oct 96-Sep 97		Oct 95-Sep 96		Oct 96-Sep 97		Oct 95-Sep 96		Oct 96-Sep 97		Oct 95-Sep 96	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	36,711,787	100.0	41,167,137	100.0	9,324,170	100.0	2,648,083	100.0	2,593,902	100.0	2,337,337	100.0
INTRA-AGENCY/FMS C/	3,841,006	10.5	6,657,997	16.2	240,463	2.3	225,315	2.4	26,215	1.0	9,291	0.4
Actions of \$25,000 or Less	1,739,034	4.7	2,058,261	5.0	2,438,412	23.3	2,021,133	21.7	211,748	8.0	246,611	9.5
Actions(Except FMS)Over \$25,000	31,131,748	84.8	32,450,879	78.8	7,801,972	74.4	7,077,721	75.9	2,410,121	91.0	2,338,000	90.1
PRE-CICA Actions	1,003,247	2.7	919,896	2.2	0	0.0	0	0.0	0	0.0	664	*
POST-CICA Actions D/	30,128,501	82.1	31,530,982	76.6	7,801,972	74.4	7,077,721	75.9	2,410,121	91.0	2,337,337	90.1
Full & Open Competition E/	14,025,671	46.6	14,675,593	46.5	6,205,421	79.5	5,636,600	79.6	1,986,318	82.4	1,993,152	85.3
Sealed Bids	592,226	2.9	448,753	3.0	332,730	4.3	665,204	9.4	1,057,736	43.9	1,118,032	47.8
Competitive Proposal	10,840,302	34.3	10,786,937	34.2	5,069,945	65.0	11,975	0.2	534,911	22.2	472,897	20.2
Contract Engineer	224,266	0.7	259,336	0.9	9,244	0.1	15,663	0.2	11,975	0.5	30,721	1.3
Architect-Engineer	466,488	1.5	528,243	1.7	4,257	0.0	0	0.0	123,952	5.1	131,512	5.6
Basic Research	49,590	0.1	412,817	1.3	5,628	0.1	4,509	0.1	569	0.1	917	0.1
Multiple Award Schedule	2,361	*	2,335	*	0	0.0	42,253	0.6	2,880	0.1	38,465	1.6
Alternative Sources												
Set Aside	1,509,265	5.0	1,679,556	5.3	695,210	8.9	746,757	10.6	232,687	9.7	200,608	8.6
O/T Full & Open Competition	15,822,067	52.5	16,646,874	52.8	1,105,170	14.2	1,245,451	17.6	345,877	14.4	301,905	12.9
Only One Source	10,331,389	34.3	10,705,450	34.0	568,132	7.6	603,673	8.5	25,700	1.1	22,224	1.0
Unique Source	2,370,586	9.9	3,163,053	10.0	143,572	1.8	163,047	2.3	10,722	0.4	11,483	0.5
Follow-on	2,435,827	8.1	2,632,854	8.4	4,686	0.1	2,146	0.0	602	0.0	459	*
Unsolicted Res Prop	3,618	*	3	*	57	0.0	33	0.0	326	0.0	0	0.0
Patent/Data Rights	160,366	0.5	89,727	0.3	57	0.0	33	0.0	326	0.0	0	0.0
Utilities	142,883	0.5	112,280	0.4	186	0.0	601	*	1,126	0.0	1,544	0.1
Standardization	4,617,675	15.3	4,703,145	14.9	509,630	6.5	437,725	6.2	12,725	0.5	8,739	0.4
Other												
Urgency	1,183,110	3.3	896,941	2.8	118,023	1.5	186,039	2.6	138,094	5.7	105,348	4.5
Particular Sources	995,625	3.3	1,209,589	3.8	72,606	0.9	237,836	3.4	571	*	859	*
International Agreement	344,684	1.1	112,082	0.4	0	0.0	218	*	0	0.0	0	0.0
Authorized by Statute F/	560,084	1.9	833,254	2.6	256,410	3.3	211,631	3.0	181,672	7.5	173,473	7.4
Authorized Resale	219	*	522	*	0	0.0	0	0.0	0	0.0	0	0.0
National Security	2,403,828	8.0	2,886,312	9.2	0	0.0	35	0.0	0	0.0	0	0.0
Public Interest	3,127	*	2,723	*	0	0.0	6,020	0.1	40	*	0	0.0
Otherwise Auth by Statute	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

NOTE: Refer to first page of this table for footnotes.

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TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Kind of Contracting Action: FY 1997 - FY 1996^{A/}

SOLICITATION PROCEDURE	TOTAL						NEW WORK						DELIVERY ORDERS						MODIFICATIONS					
	Oct 96-Sep 97		Oct 95-Sep 96		Oct 96-Sep 97		Oct 95-Sep 96		Oct 96-Sep 97		Oct 95-Sep 96		Oct 96-Sep 97		Oct 95-Sep 96		Oct 96-Sep 97		Oct 95-Sep 96		Oct 96-Sep 97		Oct 95-Sep 96	
	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%
TOTAL	7786740	100.0	8706726	100.0	40417	100.0	53790	100.0	1497986	100.0	1556	100.0	133117	100.0	39968	100.0	57292	100.0	496					
INTERAGENCY/FMS E/	115296	1.5	99965	1.1																				
Actions of \$25,000 or Less	7403761	95.1	8331631	95.7																				
Actions(Except FMS)Over \$25,000	267683	3.4	275130	3.2																				
PRE-CICA Actions	2525	*	3246	*	501		176		1656				2574		368		496							
POST-CICA Actions C/	265158	3.4	271884	3.1	40417	100.0	53790	100.0	1497986	100.0	1556	100.0	133117	100.0	39968	100.0	57292	100.0	496					
Full & Open Competition D/	194113	73.2	192584	70.8	27322	70.8	36935	68.5	102028	68.5	102028	68.5	85405	64.2	28776	72.0	42659	74.5						
Sealed Bids	19472	7.3	21310	7.8	19472	7.8	19472	7.8	21310	7.8	19472	7.8	19472	7.8	21310	7.8	19472	7.8						
Competitive Proposal	83560	31.5	85627	31.5	11431	31.5	16105	30.2	58597	30.2	58597	30.2	49262	34.8	13560	33.9	23160	40.4						
Combination	760	0.3	855	0.3	123	0.3	1451	2.7	756	0.3	756	0.3	6284	4.7	153	0.4	198	0.3						
Architect-Engineer	8608	3.2	994	3.7	722	3.7	1451	2.7	756	3.2	756	3.2	6284	4.7	153	0.4	198	0.3						
Basic Research	3300	1.2	3596	1.3	1039	1.3	1165	2.2	139	1.2	139	1.2	16469	12.4	26	0.1	2343	4.1						
Multiple Award Schedule	811	0.3	16511	6.1	341	0.8	29	0.1	444	0.3	444	0.3	16469	12.4	26	0.1	2343	4.1						
Alternative Sources	92	*	68	*	20	*	20	*	65	*	65	*	31	*	7	*	17	*						
Set Aside	24714	9.3	26928	9.9	6706	16.6	9129	17.0	12343	8.2	12343	8.2	9829	7.4	5665	14.2	7970	13.9						
O/T Full & Open Competition	71045	26.8	79296	29.2	13095	32.4	16952	31.5	46758	31.2	46758	31.2	47712	35.8	11192	28.0	14632	25.5						
Only One Source	30280	11.4	34238	12.6	5937	14.7	9150	17.0	18265	12.2	18265	12.2	16954	12.7	6078	15.2	8132	14.2						
Unique Source	12349	4.7	14800	5.4	2553	6.3	3886	7.2	6979	4.7	6979	4.7	7057	5.3	2817	7.0	3857	6.7						
Follow-on	1521	0.6	1597	0.6	431	1.1	542	1.0	438	0.3	438	0.3	202	0.2	652	1.6	853	1.5						
Unsolicited Res Prop	117	0.1	122	0.1	35	0.1	39	0.1	28	0.1	28	0.1	0	0	54	0.1	84	0.1						
Patent/Data Rights	328	0.1	494	0.2	84	0.2	109	0.2	207	0.1	207	0.1	291	0.2	37	0.1	94	0.2						
Utilities	1371	0.5	1546	0.6	209	0.5	47	0.1	1103	0.7	1103	0.7	1449	1.1	59	0.1	56	0.1						
Standardization	11	*	14	*	6	*	7	*	5	*	5	*	6	*	0	*	1	*						
Other	14583	5.5	15665	5.8	2619	6.5	4526	8.4	9505	6.3	9505	6.3	7949	6.0	2459	6.2	3190	5.6						
Urgency	3927	1.5	4787	1.8	1438	3.6	2437	4.5	1638	1.1	1638	1.1	1311	1.0	851	2.1	1039	1.8						
Particular Sources	3220	1.2	2890	1.1	322	0.8	380	0.7	1455	1.0	1455	1.0	1455	1.1	1443	3.6	1055	1.8						
International Agreement	322	0.1	404	0.1	56	0.1	100	0.2	146	0.1	146	0.1	133	0.1	120	0.3	171	0.3						
Authorized by Statute E/	14268	5.4	16046	5.9	2972	7.4	4254	7.9	8938	6.0	8938	6.0	7993	6.0	2358	5.9	3799	6.6						
Authorized Resale	15814	6.0	17430	6.4	18	*	7	*	15795	10.5	15795	10.5	17422	13.1	1	*	1	*						
National Security	2856	1.1	3459	1.3	2335	5.8	609	1.1	224	0.1	224	0.1	2433	1.8	297	0.7	417	0.7						
Public Interest	358	0.1	42	*	17	*	15	*	297	0.2	297	0.2	11	*	44	0.1	16	*						
Otherwise Auth by Statute	0	0.0	4	*	0	0.0	3	*	0	0.0	0	0.0	0	0.0	0	0.0	1	*						

^{A/} For definitions and coverage, see notes on coverage.
^{B/} Includes actions with another Government Agency.
^{C/} TOTAL column includes Simplified Acquisition Procedure awards.
^{D/} Includes Federal Schedule awards.
^{E/} Includes Post-CICA 8(a) program.
^{F/} less than 0.05 percent.

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 Operations and Reports

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16, pages 51 through 53, shows the net value and percentage distribution of DoD prime contract awards over \$25,000 for both fiscal years 1997 and 1996. Data are shown by type of contract pricing provision, according to Defense Component. During FY 1997, awards over \$25,000 (excluding Interagency/FMS awards) totaled \$106,148 million, of which \$64,059 million, or 60.3 percent, were awarded under fixed price procedures and \$37,967 million, or 35.8 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$4,122 million, or 3.9 percent.

Cost-plus-fixed fee (CPFF) contracts accounted for 15.9 percent of the total contract awards over \$25,000 during FY 1997. The use of fixed price incentive contracts decreased from 4.1 percent of total contract dollars in FY 1996 to 3.5 percent in FY 1997. The use of firm fixed-price contracts decreased from 53.6 percent to 51.1 percent from FY 1996 to FY 1997.

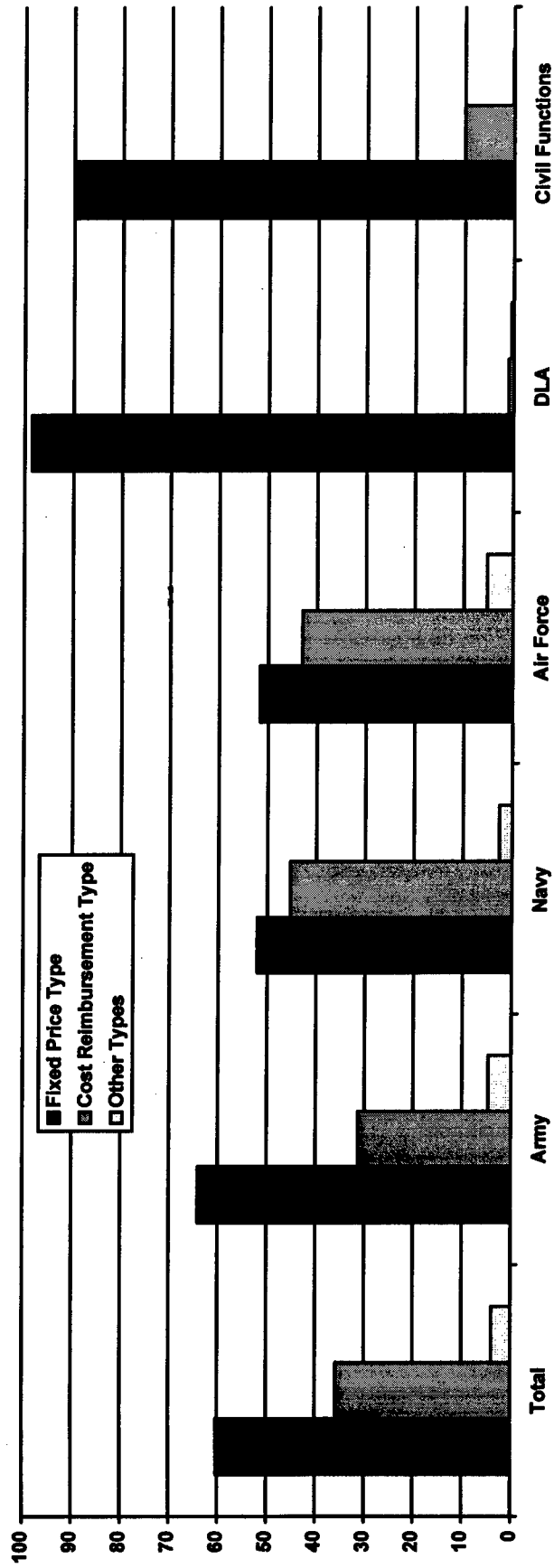
The total of 250,895 contract actions over \$25,000 for FY 1997, Table 16, includes 40,918 original contract actions and modifications calling for additional work and 209,977 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 24.2 percent and actions representing delivery orders and modifications, pursuant to the terms of the original contract, increased by 3.2 percent. Table 17, page 55, provides annual data for FY 1988 through FY 1997, by type of pricing provision.

Chart V, page 49, shows percentage distribution of DoD Prime Contract Awards by contract pricing provision, according to Defense Component, for FY 1997.

Chart V

**Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision,
According to Defense Component: Fiscal Year 1997**

Percent of Total Procurement*



* Intragovernmental actions and actions \$25,000 or less are excluded.

TABLE 16 (continued)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1997^{A/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/			ARMY			NAVY		
	OCT 96 - SEP 97			OCT 96 - SEP 97			OCT 96 - SEP 97		
	TOTAL	%	NEW WORK	TOTAL	%	NEW WORK	TOTAL	%	NEW WORK
TOTAL	7,786,740			857,410			1,056,926		
INTERAGENCY/FMS	326,655			98,251			77,097		
ACTIONS \$25,000 OR LESS	7,209,190			695,372			914,050		
ACTIONS OVER \$25,000	250,895	100.0	40,918	209,977	100.0	14,059	65,779	100.0	8,056
FIXED PRICE TYPE	189,558	75.6	31,229	158,329	76.8	11,887	38,356	58.3	6,146
FIRM	180,984	72.9	29,758	150,226	74.9	11,484	36,111	54.9	5,911
REDETERMINABLE	2,789	0.1	153	2,636	0.6	68	1,145	0.2	17
INCENTIVE	5,337	2.1	782	4,555	1.2	52	1,998	0.3	179
ECONOMIC PRICE ADJUSTMENT									
COST REIMBURSEMENT TYPE	47,270	18.8	8,884	38,386	15.8	2,040	23,222	35.3	1,713
NO FEE	4,876	1.9	3,151	1,725	1.4	245	442	0.7	120
FIXED FEE	31,468	12.5	4,166	27,302	10.4	1,442	17,782	27.0	1,270
INCENTIVE FEE	9,934	4.0	1,372	8,562	3.4	271	4,655	7.1	288
AWARD FEE									
OTHER TYPES	14,067	5.6	805	13,262	7.4	332	4,201	6.4	197
TIME AND MATERIALS	12,191	4.9	708	11,483	7.0	319	3,805	5.8	145
LABOR HOURS	1,876	0.7	97	1,779	0.4	13	3,396	0.6	52
TOTAL	1,713,181			1,646,684			1,12,304		
INTERAGENCY/FMS	78,940			56,343			5,625		
ACTIONS \$25,000 OR LESS	1,586,280			1,556,223			98,016		
ACTIONS OVER \$25,000	47,961	100.0	12,103	35,858	100.0	3,726	8,663	100.0	1,797
FIXED PRICE TYPE	32,498	67.8	7,285	25,213	69.7	3,076	8,181	94.4	1,708
FIRM	30,987	64.6	6,866	24,121	66.6	3,076	8,140	94.0	1,702
REDETERMINABLE	165	0.3	37	128	0.2	3	28	0.3	4
INCENTIVE	609	1.3	320	289	1.4	2	1	0*	0
ECONOMIC PRICE ADJUSTMENT	737	1.5	62	675	6.3	578	12	0.1	1
COST REIMBURSEMENT TYPE	11,215	23.4	4,592	6,623	18.5	59	454	5.2	79
NO FEE	3,332	6.3	2,721	611	1.7	4	30	0.3	24
FIXED FEE	4,940	10.3	1,198	3,742	10.3	54	289	3.3	26
INCENTIVE FEE	2,722	5.7	704	2,018	5.7	1	16	0.2	0
AWARD FEE									
OTHER TYPES	4,248	8.9	226	4,022	11.2	8	28	0.3	10
TIME AND MATERIALS	3,098	5.5	199	2,897	8.2	7	12	0.1	10
LABOR HOURS	1,152	2.4	127	1,025	3.0	1	4	0.1	0
TOTAL	1,713,181			1,646,684			1,12,304		
INTERAGENCY/FMS	78,940			56,343			5,625		
ACTIONS \$25,000 OR LESS	1,586,280			1,556,223			98,016		
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OTHER TYPES	4,248	8.9	226	4,022	11.2	8	28	0.3	10
TIME AND MATERIALS	3,098	5.5	199	2,897	8.2	7	12	0.1	10
LABOR HOURS	1,152	2.4	127	1,025	3.0	1	4	0.1	0

NOTE: Refer to first page of this table for footnotes.

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TABLE 16 (concluded)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1996^{AY}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY							
	OCT 95 - SEP 96		OCT 95 - SEP 96		OCT 95 - SEP 96		OCT 95 - SEP 96		OCT 95 - SEP 96		OCT 95 - SEP 96		OCT 95 - SEP 96			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	8,706,726		53,966	203,505	1,143,444	100.0	15,886	49,188	1,307,042	100.0	15,301	54,081	1,120,061		30,465	30,465
INTERAGENCY/FMS	421,597		43,412	154,119	105,405	77.4	12,910	37,429	117,599	50.1	11,259	30,465	117,599		10,766	10,766
ACTIONS \$25,000 OR LESS	8,027,658		41,202	147,052	972,965	73.4	12,738	36,176	1,120,061	50.1	10,766	30,465	1,120,061		3,917	3,917
ACTIONS OVER \$25,000	257,471	100.0	1,288	4,865	65,074	100.0	1,288	4,865	65,074	100.0	1,288	4,865	65,074		173	173
FIXED PRICE TYPE	197,531	76.7	8,530	36,314	50,339	77.4	8,530	36,314	41,784	62.6	8,530	36,314	41,784		3,500	3,500
FIRM	188,899	73.1	5,874	25,762	49,032	70.4	5,874	25,762	36,176	53.3	5,874	25,762	36,176		3,917	3,917
REDETERMINABLE	2,825	0.9	1,719	7,578	108	0.2	1,719	7,578	1,257	0.3	1,719	7,578	1,257		329	329
INCENTIVE	6,153	2.4	1,665	7,578	938	1.4	1,665	7,578	1,257	0.4	1,665	7,578	1,257		47	47
ECONOMIC PRICE ADJUSTMENT	44,862	17.4	2,006	13,072	10,258	15.8	2,006	13,072	885	0.6	2,006	13,072	885		19,872	19,872
COST REIMBURSEMENT TYPE	3,019	1.2	830	2,189	1,018	1.6	830	2,189	7,688	0.8	830	2,189	7,688		341	341
NO FEE	31,636	12.3	5,874	25,762	6,510	10.0	5,874	25,762	4,753	0.7	5,874	25,762	4,753		15,821	15,821
FIXED FEE	9,964	0.4	1,719	7,578	4,490	0.8	1,719	7,578	4,418	0.3	1,719	7,578	4,418		2,388	2,388
INCENTIVE FEE	9,243	3.6	1,665	7,578	2,232	3.4	1,665	7,578	4,189	5.8	1,665	7,578	4,189		497	497
AWARD FEE	15,078	5.9	2,006	13,072	4,477	6.9	2,006	13,072	4,071	6.6	2,006	13,072	4,071		868	868
OTHER TYPES	13,214	5.1	1,783	11,431	4,250	6.5	1,783	11,431	3,208	6.1	1,783	11,431	3,208		719	719
TIME AND MATERIALS	1,864	0.7	1,223	1,641	4,227	0.3	1,223	1,641	3,208	0.2	1,223	1,641	3,208		149	149
LABOR HOURS																
TOTAL	2,120,217		11,470	41,049	1,462,621	100.0	7,319	21,156	218,799	100.0	2,133	6,554	218,799		2,028	2,028
INTERAGENCY/FMS	117,498		8,883	28,837	63,480	98.2	7,115	20,841	8,807	95.0	2,028	6,225	8,807		2,014	2,014
ACTIONS \$25,000 OR LESS	1,950,200		8,523	28,071	1,370,666	90.7	6,253	19,598	201,305	94.3	2,014	6,181	201,305		9	9
ACTIONS OVER \$25,000	52,519	100.0	201	989	28,475	100.0	888	1,190	21,156	100.0	2,133	6,554	21,156		27	27
FIXED PRICE TYPE	38,720	73.7	8,883	28,837	27,956	98.2	7,115	20,841	21,156	95.0	2,028	6,225	21,156		2,014	2,014
FIRM	36,344	68.2	8,523	28,071	25,823	90.7	6,253	19,598	8,807	94.3	2,014	6,181	8,807		9	9
REDETERMINABLE	1,022	1.9	334	1,267	37	0.1	2	35	25	0.3	2	16	25		1	1
INCENTIVE	1,190	2.3	201	989	2,078	7.3	888	1,190	1,156	0.3	2,133	6,554	1,156		27	27
ECONOMIC PRICE ADJUSTMENT	8,778	16.7	1,998	6,780	430	1.5	197	233	413	0.8	104	309	413		309	309
COST REIMBURSEMENT TYPE	1,232	2.3	2,119	1,013	113	0.4	1,013	425	182	0.5	104	309	182		36	36
NO FEE	4,749	9.0	1,139	3,610	310	1.1	124	182	274	0.3	36	113	274		52	52
FIXED FEE	1,191	0.4	564	1,135	6	*	1	0	119	0.3	34	85	119		173	173
INCENTIVE FEE	2,606	5.0	584	2,022	1	*	1	0	119	1.4	34	85	119		20	20
AWARD FEE	5,021	9.5	589	4,432	89	0.3	7	82	21	0.2	1	20	21		149	149
OTHER TYPES	3,835	7.3	549	3,286	85	0.3	6	79	3	0.2	1	20	3		149	149
TIME AND MATERIALS	1,186	2.3	40	1,146	4	*	1	3	18	0.2	0	18	18		149	149
LABOR HOURS																

NOTE: Refer to first page of this table for footnotes.

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TABLE 17
DoD Prime Contract Awards by Type of Contract Pricing Provision
FY 1997 - FY 1988 A/

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	FY 1997		FY 1996		FY 1995		FY 1994		FY 1993	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$106,148,131	100.0	\$107,725,565	100.0	\$106,597,811	100.0	\$108,349,673	100.0	\$112,280,488	100.0
FIXED PRICE TYPE (SUB-TOTAL)	64,058,750	60.3	68,558,509	63.6	68,986,871	64.7	72,077,633	66.5	76,516,193	68.1
Firm	54,249,391	51.1	57,751,276	53.6	52,331,258	49.1	51,489,382	47.5	56,281,476	50.1
Redeterminable	315,890	0.3	326,550	0.3	239,950	0.2	700,446	0.6	571,191	0.5
Incentive	3,671,448	3.5	4,421,079	4.1	10,402,611	9.8	12,684,845	11.7	11,341,869	10.1
Economic Price Adjustment	5,822,021	5.5	6,059,604	5.6	6,013,052	5.6	7,202,960	6.6	8,321,658	7.4
COST REIMBURSEMENT & OTHER TYPES	42,089,381	39.7	39,167,056	36.4	37,610,939	35.3	36,272,040	33.5	35,764,295	31.9
No Fee	3,950,369	3.7	1,713,842	1.6	2,669,784	2.5	2,167,155	2.0	1,867,671	1.7
Fixed Fee	16,925,346	15.9	14,995,743	13.9	14,240,752	13.4	14,415,472	13.3	16,345,011	14.6
Incentive Fee	4,189,450	3.9	4,158,935	3.9	4,788,478	4.5	6,069,036	5.6	4,989,378	4.4
Award Fee	12,902,054	12.2	14,124,764	13.1	11,619,554	10.9	9,621,975	8.9	8,712,771	7.8
Other B/	4,122,162	3.9	4,173,772	3.9	4,292,372	4.0	3,998,402	3.7	3,849,464	3.4
TOTAL	\$113,402,449	100.0	\$126,294,179	100.0	\$122,278,008	100.0	\$120,545,991	100.0	\$129,871,904	100.0
FIXED PRICE TYPE (SUB-TOTAL)	79,144,866	69.8	96,760,113	76.6	92,925,952	76.0	94,661,675	78.5	102,063,797	78.6
Firm	57,887,749	51.0	71,673,745	56.8	64,468,383	52.7	65,378,228	54.2	71,194,956	54.8
Redeterminable	393,549	0.3	371,936	0.3	564,031	0.5	751,226	0.6	74,446	0.1
Incentive	12,683,020	11.2	13,740,819	10.9	16,736,422	13.7	16,982,333	14.1	21,347,924	16.4
Economic Price Adjustment	8,180,548	7.2	10,973,613	8.7	11,157,116	9.1	11,549,888	9.6	9,446,471	7.3
COST REIMBURSEMENT & OTHER TYPES	34,257,583	30.2	29,534,066	23.4	29,352,056	24.0	25,884,316	21.5	27,808,107	21.4
No Fee	2,143,109	1.9	1,866,368	1.5	2,314,610	1.9	1,712,073	1.4	2,579,245	2.0
Fixed Fee	14,570,956	12.8	13,442,422	10.6	13,820,480	11.3	12,728,604	10.6	13,986,018	10.8
Incentive Fee	5,716,202	5.0	4,136,995	3.3	4,558,135	3.7	3,545,652	2.9	3,401,078	2.6
Award Fee	8,415,007	7.4	6,905,079	5.5	5,692,428	4.7	5,473,737	4.5	5,430,496	4.2
Other B/	3,412,309	3.0	3,183,202	2.5	2,966,403	2.4	2,424,250	2.0	2,411,270	1.9

A/ For definitions and coverage, see notes on coverage.

B/ Includes Time and Materials and Labor Hours Contracts.

* Less than 0.05 percent.

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Directorate for Information
Operations and Reports

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 2,390 reporting large contractors totaled \$54,429 million in FY 1997, which was a 14.9 percent increase from the \$47,353 million reported by 2,240 large contractors in FY 1996.

Small businesses received 41.4 percent of the total committed for subcontracting work during FY 1997, compared with 41.8 percent for FY 1996. Comparative data for FY 1988 through FY 1997 are given below.

(Amounts in Millions)

	1997	1996	1995	1994	1993	1992	1991	1990	1989	1988
1. Number of Large Contractors Reporting	2,390	2,240	2,166	2,022	1,863	1,742	1,709	1,664	1,555	1,571
2. Military Subcontract Commitments	\$54,429	\$47,353	\$45,032	\$45,364	\$44,947	\$47,318	\$57,053	\$54,706	\$56,037	\$58,798
a. Small Businesses	22,523	19,794	19,160	17,365	16,879	18,165	19,413	21,499	22,009	22,309
b. Other Businesses	31,906	25,560	25,872	27,999	28,068	29,153	37,640	33,209	34,028	36,489
3. Percent of Total to Small Business Concerns (Line 2a/Line 2)	41.4	41.8	42.5	38.3	37.6	38.4	34.0	39.3	39.3	37.9

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act (CICA):

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more offers were received following solicitation pursuant to other than full and open competition procedures and award was made to the lowest responsive and responsive offeror.

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Government Agency. When the contractor is a Federal/State/Local government agency of the United States and outlying areas (educational institutions are excluded).

Interagency Order. Includes Intragovernmental and Federal Supply Schedule orders written by a Military Department or Defense Agency purchasing office.

Intragovernmental Order. Orders written by a Military Department or Defense Agency purchasing office requesting that a non-Defense Federal Agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

American Forces Information Service
Armed Forces Radiobiology Research Institute
Ballistic Missile Defense Organization
Commander US Special Operations Command
Defense Advanced Research Projects Agency
Defense Commercial Communications Office
Defense Commissary Agency
Defense Information Systems Agency
Defense Special Weapons Agency
Department of Defense Education Activity
National Imagery and Mapping Agency
On-Site Inspection Agency
TRICARE Support Office
Uniformed Services University of Health Sciences
Washington Headquarters Services Contracting Office

Prime Contract Award. A legally binding agreement executed by a Department of an Agency of DoD to obtain supplies or services.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and, with its affiliates,

does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts rather than the number of employees.

Simplified Acquisition Procedures. Methods prescribed for making purchases of supplies or services using imprest funds, purchase orders, blanket purchase agreements, Government-wide commercial purchase cards, or any other appropriate authorized methods.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states, the District of Columbia, and the outlying areas of the United States.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance outside of the United States (see above).

FOREWORD

Prime Contract Awards is published semiannually. This publication displays fiscal year 1997 and historical summarized information on Department of Defense prime contract awards using a variety of categories and report formats. The primary purpose of this publication is to provide the perspective required for the analysis of Defense procurement trends related to the six categories shown.

IMPORTANT - PLEASE NOTE:

This is the last printed edition of the *Prime Contract Awards* publication. In accordance with the November 1997 Defense Reform Initiative to move to paper-free business operations, future editions of this publication will only be available through the Internet. All tables of the publication will be posted on the DIOR web site on a semiannual basis and available for "print on demand" by the users. The DIOR web site address for locating this publication is: <http://web1.whs.osd.mil/diorcat.htm>.