

Department of Defense
Office of the Secretary of Defense
Washington, DC 20301



**SMALL BUSINESS
SPECIALISTS**

19980916 048

To assist Small Business,
Small Disadvantaged Business,
Women-Owned Small Business

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FOREWORD

One of the primary objectives of the Department of Defense (DoD) is to acquire weapons and material which fully meet qualitative, quantitative, and delivery requirements--at the lowest overall cost. To achieve this objective, maximum emphasis is placed on full and open competition, with equal opportunity to all interested qualified suppliers to compete for defense contracts.

The Military Services and Defense Agencies have contracting offices located throughout the United States. Each service and agency has an Office of the Director of Small and Disadvantaged Business Utilization. They also have small business specialists at each of their procurement and contract management offices to assist small businesses, small disadvantaged businesses, and women-owned small businesses firms in marketing their products and services with the DoD. These specialists provide information and guidance on (1) defense procurement procedures, (2) how to be placed on the solicitation mailing lists, and (3) how to identify prime contract and subcontract opportunities.

The location of Army, Navy, Air Force, Defense Logistics Agency, and other DOD procurement and contract management offices, together with the names of the Small Business Specialists, are listed in this publication by state and city, alphabetically.

Some of the procurement offices listed in this pamphlet purchase only supplies and services required to meet local needs. Others have the broader assignment of central procurement responsibility for particular commodity requirements of one or more of the military departments.

BASIC PROGRAMS FOR SMALL BUSINESS, SMALL DISADVANTAGED BUSINESS, WOMEN-OWNED SMALL BUSINESS

In the conduct of national and defense policies for small business, small disadvantaged business, and women-owned small business, the DOD has developed programs utilized by the Army, Navy, Air Force, Defense Logistics Agency, and other agencies, as follows:

1. Source Identification

Source identification is concerned with generating new small business, small disadvantaged business, and women-owned small business sources of supply for DOD requirements. Also, it involves locating qualified small business, small disadvantaged business, and women-owned business firms and assisting them to get listed on appropriate solicitation mailing lists. Once on a solicitation mailing list, these firms receive Invitations for Bid (IFB) and Requests for Proposals (RFP) when the activity buys items or services of the type furnished by the particular business. The Small Business Administration (SBA) assists the DOD by providing additional sources developed through their many programs and contacts with small business, small disadvantaged business, and women-owned small business firms. The SBA, as part of their

active outreach effort, has developed the Procurement Automated Source System (PASS). The purpose of this system is to improve the potential for prime contracting and subcontracting for small firms, as well as being responsive to the requests of government agencies and major corporations for profiles of potential bidders. For more information on the PASS phone 1(800) 231-7277.

2. Small Business

Under certain conditions, the buying activity is authorized to set-aside procurements, either in whole or in part, for competition restricted to small business concerns. In general, these set-asides can only be made when there is a reasonable expectation that two or more qualified small business concerns are likely bid. This approach is necessary to assure adequate competition.

3. Small Disadvantaged Business Program

The SBA is authorized to enter into contracts with federal agencies and to subcontract performance of those contracts to small, socially and economically disadvantaged businesses. The DoD participates in this program by offering requirements to the SBA for subcontracting with firms approved by the SBA for participation in its Section 8(a) Business Development Program. For additional information about the 8(a) program, contact your nearest SBA regional office. A list of these offices are provided in the back of this publication. In addition, the DoD has a special program involving a five percent goal for small disadvantaged business, historically Black colleges and universities and other minority institutions. In conjunction with this, there is an evaluation factor up to ten percent for small disadvantaged business firms on unrestricted procurements, as well as special technical assistance under certain circumstances.

4. Subcontracting

The DOD requires that its prime contractors make the maximum use possible of small business, small disadvantaged business, and women-owned small business firms in its subcontracting program. The DOD uses a special subcontracting clause in contracts with large business under certain conditions (i.e., when in excess of \$500,000 dollar or \$1 million for construction, and with a potential for subcontracting). When these conditions are met large business prime contractors must establish a plan designed to maximize the participation of small, small disadvantaged business and women-owned small business concerns as subcontractors. DOD and SBA personnel make periodic reviews at contractors' plants to check compliance with this program. Annually, the DoD publishes a directory entitled, **SUBCONTRACTING OPPORTUNITIES WITH DoD MAJOR PRIME CONTRACTORS**, which lists alphabetically by state all the prime contractors having subcontracting clauses in their contracts. This directory lists prime contractors by operating division and address, to include the name and telephone number of the Small Business Liaison Officer, an employee of the contractor designated to assist small business firms. This directory may be purchased from the Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. This directory is also on the World Wide Web. The address is: (<http://www.acq.osd.mil/sadbu/docs.html>).

5. Federal Procurement Conferences

These conferences are held in conjunction with other federal agencies in order to provide an opportunity for small business to meet with procurement specialists from military and civilian agencies, as well as federal prime contractors. Procurement specialists inform businesses on (1) federal procurement and contracting processes; (2) aids and services available to business; and (3) opportunities to sell to federal agencies and prime contractors. Information about these conferences can be found on the World Wide Web at (<http://www.acq.osd.mil/sadbu>).

6. Counseling and Assisting

Each DOD procurement office and contract management office has the responsibility to counsel and assist small business, small disadvantaged business, and small women-owned business firms on any problem they may have in understanding procurement regulations and practices, determining the appropriate buying office for their product, or acquiring pertinent data on present or future DOD procurements. This function is performed by the DoD **SMALL BUSINESS SPECIALISTS** listed in this directory. This directory is on the World Wide Web at: (<http://www.acq.osd.mil/sadbu/docs.html>).

SELLING TO THE MILITARY

The major DoD procurement offices and the products and services they purchase are listed in **SELLING TO THE MILITARY**. This publication may be purchased from the Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. This publication can also be found on the World Wide Web at: (<http://www.acq.osd.mil/sadbu/docs.html>).

SOLICITATION MAILING LISTS

A business firm seeking to participate in DoD procurement should inform military procurement offices of products or services it has to offer and request that the firm be placed on appropriate solicitation mailing lists. Copies of Standard Form 129, "Solicitation Mailing List Applications", are available at most federal agency procurement offices. A copy of this form is included in **SELLING TO THE MILITARY**.

Each procurement office maintains lists of firms that are capable of supplying products or services purchased by the office. Firms on the bidder's list are automatically supplied "Invitations for Bid" or "Requests for Proposals" on new procurements.

Normally the submission of Standard Form 129, "Solicitation Mailing List Application", with complete and exact information about the products or services that a firm wishes to bid is sufficient to secure placement on a bidder's list. However, in some cases, procurement offices may require that additional information be supplied.

COMMERCE BUSINESS DAILY

The **COMMERCE BUSINESS DAILY** is a valuable source of information for businesses attempting to identify products and services which individual military procurement offices are currently buying. The publication also lists proposed procurements of other federal agencies; subcontract opportunities offered by defense prime contractors; recent contract awards, which, in turn, provide leads to additional subcontract opportunities; and other pertinent information on federal procurement activities. The CBD is available for inspection at each DoD purchasing and contract administration activity and at all field offices of the SBA, the Department of Commerce, and GSA, as well as some local chambers of commerce and libraries.

The **COMMERCE BUSINESS DAILY** is published Monday through Friday and may be purchased on annual subscription of **\$324.00** (1st Class) and **\$275.00** (2nd Class). Trial subscriptions are available. To order, send remittance with full mailing address to Superintendent of Documents, Government Printing Office, Washington, DC 20402-9371, Telephone: 202/512-1800 or fax 202/512-2250. Purchase order must be accompanied by payment. Visa, and MasterCard are accepted. Make checks or money orders payable to Superintendent of Documents. Allow at least 6 weeks for delivery of the first issue. The CBD is also available electronically on the DoD World Wide Web at: (<http://www.acq.osd.mil/sadbu>).

ADDITIONAL SOURCES OF INFORMATION

The Small Business Administration, General Services Administration (GSA), and the Department of Commerce also have field offices in many cities. A list of the GSA offices can be found in back of this publication. These offices are equipped to assist business firms in locating opportunities to participate in federal procurement.

Local DoD activities listed in this publication and field offices of other federal agencies should be the initial contact for assistance and guidance on how business firms can participate in defense work.

Abbreviations:

- (DoD) Department of Defense
- (A) Army
- (N) Navy
- (AF) Air Force
- (DLA) Defense Logistics Agency
- (*) Full-Time Small Disadvantaged Business Specialists
- (**) Air Force Command Directors

Key Acronyms:

- DCMD - Defense Contract Management District
- DCMC - Defense Contract Management Command
- USPFO - U.S. Property and Fiscal Officer (National Guard)

ALABAMA

Anniston

Anniston Army Depot (A)
ATTN: SIOAN-DOC
7 Frankford Avenue
36201-5003

Ms. Shirley Towne*
AC 205/235-4258

Commander (A)
US Army Chemical & Military Police Center and
Fort McClellan, ATTN: ATZB-DC
Transportation Road, Bldg. 241-C
36205-5000

Ms. Sharon Bloodworth
AC 205/848-5126

Birmingham

DCMC Birmingham (DLA)
Burger Phillips Center
1910 3rd Avenue N., Suite 201
35203-3502

Mr. Jim Brown
AC 205/716-7403

Fort Rucker

U.S. Army Aviation Center and Fort Rucker (A)
ATTN: ATZQ-C, Bldg. T00116
36362-5000

Ms. Pat Lemons
AC 334/255-3033

Fort McClellan

U.S. Army Chemical & Military Police Center (A)
ATTN: ATZN-DC
Transportation Rd., Bldg. 241-C, Room 1
36205-5000

Ms. Sharon Bloodworth
AC 205/848-5126

Huntsville

U.S. Army Aviation & Missile Command (A)
ATTN: AMSAM-SB
Redstone Arsenal
35898-5150

Mr. John Nelson
AC 205/876-5441

U.S. Army Space and Missile (A)
Defense Command
106 Wynn Drive
35807-3801

Ms. Christine Smith
AC 205/955-3412

U.S. Army Engineer & Support Center (A)
ATTN: CEHNC-CT-DB
4820 University Square
35816-1822

Ms. Judy Griggs *
AC 205-895-1050

Mobile

U.S. Army Engineer District (A)
ATTN: CESAM-DB
109 St. Joseph St.
36628-0001

Ms. Arbuties (Liz) Cotton
AC 334/690-3597

Montgomery

Standard Systems Center/PK (AF)
375 Libby Street
Maxwell AFB
Gunter Annex
36114-3207

Mr. Melvin Carr, Jr.
AC 334/416-5323

42 CONS/LGC (AETC) (AF)
50 Lemay Plaza South
Maxwell AFB
36112-6334

Ms. Susan Smith
AC 334/953-5457

Defense Commissary Agency
Southern Region
Building 678
Maxwell AFB
36112-6722

Mr. R. Dean Golden
AC 334/953-3136

USPFO, Alabama (A)
P.O. Box 3715
36109-0715

COL. Marion W. Reese
AC 334/271-7316

ALASKA

Anchorage Area

U.S. Army Engineer District (A)
Plum & Bluff St, Bldg 21-700
Elmendorf AFB
99506-0898

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AC 907-753-2540

US Army Garrison, Alaska (A)
ATTN: APVR-RDOC
P.O. Box 5-525
Fort Richardson
99505-0525

Ms. Shirley Lucas
AC 907/384-7087

USPFO for Alaska (A)
Box B, Camp Denali
Fort Richardson
99505-5000

COL. D. Hagarman
AC 907/428-6100

3 CONS/CC (PACAF) (AF)
6920 12th St., Suite 301
Elmendorf AFB
99506-2570

LtCol Donald Aiken
AC 907/552-4338

Fairbanks

343 CONS/CC (PACAF) (AF)
3112 Broadway Ave., Suite 3
Eielson AFB
99702-1850

Ms. Barbara Peters
AC 907/377-2441

ARIZONA

Fort Huachuca

CECOM Acquisition Center, Combat (A)
Support Div., AMSEL-AC-E-CB
Greely Hall, Bldg. 61801, Rm 2606D
85613-6000

Mr. Michael P. Dean*
AC 520/538-7870

U.S. Army Intelligence Center and (A)
Fort Huachuca
ATTN: ATZS-DK, Bldg. 22208
85670-2748

Mr. Billy Merrell
AC 520/533-3131

Glendale

56 CONS/CC (AETC) (AF)
14100 West Eagle St.
Luke AFB
85309-1217

Mr. Robert Franklin
AC 602/856-7169, x223

Phoenix

DCMC Phoenix (DLA)
Two Renaissance Square
40 N. Central Ave., Suite 400
85004

Mr. Clarence Fouse*
Ms. Annette Freeman, x229*
AC 602/594-7809, x231

USPFO for Arizona (A)
5644 E. Moreland Street
85008-3422

COL. James E. Burnes
AC 602/267-2814

Tucson

355 CONS/CC (ACC) (AF)
3180 S Craycroft Rd.
Davis-Monthan AFB
85707-3522

Mr. Joe Mitchell
AC 520/228-3131

Yuma

U.S. Army Yuma Proving Grounds (A)
ATTN: STEYP-CR
85365-9102

Ms. Sandy Ross
AC 602/328-6285

Marine Corps Air Station (N)
OICC Naval Facilities Contracts
P.O. Box 99129
85369-9129

Ms. Sheri Hyatt
AC 602/341-2048

Marine Corps Air Station (N)
Supply Office, Code 3KGC
Station Supply
P.O. Box 99133
85369-9133

Ms. Marsha Gay
AC 602/341-2632

ARKANSAS

Little Rock

314 CONS/CD (AETC) (AF)
642 Thomas Avenue
Little Rock AFB
72099-5019

Ms. Shirley Bridges
AC 501/988-3836

U.S. Army Engineer District (A)
ATTN: CESWL-CT
700 W. Capitol
72203

Ms. Paula Crane
AC 501/324-7194

USPFO for Arkansas (A)
Camp Robinson
N. Little Rock
72199-9600

COL. Charles E. Henry
AC 501/212-4300

Pine Bluff

US Army Pine Bluff Arsenal (A)
ATTN: SIOPB
71602-9500

Mr. Ian Snyder
AC 501/540-3014

CALIFORNIA

Alameda

Shore Intermediate Maintenance Activity (N)
SIMA San Francisco
Supply Dept., Code 40
650 Atlantic Way
94501-5065

SK2 Donald Treadwell
AC 510/263-4077

Barstow

Marine Corps Logistics Base (N)
Purchasing and Contracting Branch
P. O. Box 110340, Bldg. 236
92311-5039

Ms. Kareen Golden
AC 619/577-6303

Marine Corps Logistics Base (N)
OICC Naval Facilities Contracts
Nebo Area, Bldg. T-198
92311-5050

Mr. Charles Sterling
AC 619/577-6421

Camp Pendleton

Naval Hospital (N)
Material Management Dept., Code 01H
P.O. Box 555191
92055-5008

Ms. Beverly Sanders
AC 760/725-1425

Canoga Park

DCMC Rockwell, Canoga Park (DLA)
P.O. Box 7922
6633 Canoga Ave.
91309-7922

Mr. John B. Sarjeant
AC 818/586-8768

China Lake

Naval Air Warfare Center (N)
Weapons Division, Code 00K000D.
One Administration Circle
93555-6001

Ms. Lois Herrington*
Ms. Pam Lochhead
AC 760/939-2712

Naval Air Warfare Center (N)
OICC Naval Facilities Contracts
Code 8232300D
Bldg. 00978
93555

Ms. Diane Steel
AC 619/939-4401

Coleville

Marine Corps Mountain Warfare Training Center (N)
OIC Naval Facilities Contracts
P.O. Box 168
96107

Ms. Maryjo Ansberry
AC 619/932-7761, x273
ext. 273

Concord

Naval Air Facility (N)
ROICC Naval Facilities Contracts
Code 09R02
10 Delta St., Bldg. 262
94520-5100

Mr. Tom Chin
AC 510/246-5083

Edwards

Air Force Flight Test Center/BC (AFMC) (AF)
5 S. Wolfe Avenue, Bldg. 2800, Room 2
Edwards AFB
93524-1185

Ms. Judith K. Vaughn*
AC 805/277-3900
ext. 2275

El Centro

Naval Air Facility (N)
Code 40, Supply Dept.
92243-5001

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AC 619/339-2615

Naval Air Facility (N)
OICC Naval Facilities Contracts
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92243--5008

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El Segundo

DCMD West (DLA)
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El Segundo, CA
90245-4320

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Defense Technical Information Center (DoD)
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222 N. Sepulveda Blvd., Room 906
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Fairfield

60 Air Mobility Wing/LGC (AMC) (AF)
350 Hangar Avenue, Bldg. 549
Travis AFB
94535-2632

Mrs. Lorraine E. Marsh
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Fort Irwin

National Training Center (A)
ATTN: AFZJ-DC
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92310-5095

Mr. John Cecconi
AC 619/386-4452

Herlong

Sierra Army Depot (A)
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96113-5009

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AC 916/827-4836

Huntington Beach

DCMC McDonnell Douglas, HB (DLA)
5301 Bolsa Avenue/RMAC/NM3
92647-2048

Mr. Joseph Gaglione
AC 714/896-3609

Lathrop

Defense Distribution Region West (DLA)
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95331-5108

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AC 209/982-2435

Lemoore

Naval Air Station (N)
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Ms. Clella M. West
AC 209/998-4544

Naval Air Station (N)
OICC Naval Facilities Contracts
Code 7555
751 Enterprise Avenue
93246-5011

Ms. Kathrine Overby
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Lompoc

30 Space Wing/BZ (AFSPC) (AF)
806 13th Street, Suite F
Bldg. 7015, Room 129
Vandenberg AFB
93436-5228

Mr. Mike Siminski
Ms. Sarah Johnson
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Long Beach

Fleet & Industrial Supply Center (N)
Long Beach Detachment
Code PAA, Bldg. 53, 2nd Floor
Terminal Island
90822-5074

Ms. Patricia D'Arienzo
AC 310/901-3794

Naval Facilities Engineering Command (N)
Code R02
Naval Shipyard, Bldg. 5, Rm. 118
90822-5080

Ms. Sandra Craft
Ms. Vanessa Jones
AC 310/547-7872

SUPSHIP, Conversion & Repair (N)
Code 410SB
300 Shipjack Rd.
90822-5093

Mr. David P. Ochoa
AC 310/547-7111

Los Angeles

USA Engineer District (A)
ATTN: CESPL-DD-B
300 N. Los Angeles St.
90017-3401

Mr. Daniel Hanas
AC 213/452-3937

Space and Systems Missile Center/BC (AFMC) (AF)
155 Discoverer Blvd. Suite 2017
Los Angeles AFB
90245-4692

Mr. Chuck Willett*
Mr. Edward Whatley
AC 310/363-2855

Mare Island

Naval Shipyard (N)
Supply Dept. Code 530
695 Walnut Ave., Suite 5100
94592-5100

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Marysville

9 CONS/LGC (ACC) (AF)
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Beale AFB
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AC 916/634-2868

McClellan

Television-Audio Support Activity
3116 Peacekeeper Way
95652-1068

Ms. Audrey McCoy
AC 916/364-4223

Monterey

Defense Language Institute and Presidio (A)
Building 276, Plummer Street
ATTN: ATZP-DOC
Presidio of Monterey
93944-5006

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AC 408-242-6587

Naval Postgraduate School (N)
Supply Office, Code N411
1588 Cunningham Rd., Rm. 106
93943-5209

Ms. Judy Anderson
AC 408/656-2807

ROIC of Construction (N)
Code N303al Facilities Contracts
Naval Support Activity, Box 8606
93943-0606

Ms. Jo Williams
AC 408/656-3606

Oakland

Military Traffic Management Command, West (A)
ATTN: MTWLO-C
Oakland Army Base
94626-5000

Ms. Joyce Cavales
AC 510/466-2703

Military Sealift Command, Pacific (N)
Fleet and Industrial Supply Center
Bldg. 310
94625-5010

Mr. Raymond D. Sanchez
Ms. Karen Gilbert
AC 510/302-6585

Navy Public Works Center (N)
San Francisco Bay, Code 200B
P.O. Box 24004
94623-1003

Ms. Marti B. Schwartz
AC 619/556-6352

Resident Officer in Charge of Construction (N)
San Francisco Bay, Code 91C
P.O. Box 23300
94623

Mr. John Anderie
AC 610/302-3360

Oceanside

Marine Corps Base Camp Pendleton (N)
Contracting Office
P.O. Box 1609
92051-1609

Mr. Jack Key
AC 619/725-8457

Marine Corps Base Camp Pendleton (N)
OIC Naval Facilities Contracts
P.O. Box 209
92049-0209

Mr. Ed Charette
AC 619/725-8990

Point Mugu

Naval Air Warfare Center (N)
OIC Naval Facilities Contracts
Code P7312JM, Bldg. 632
93042

Ms. Patricia Martonick
Ms. Joe Ann Carrigan
AC 805-989-1378

Port Hueneme

Naval Construction Battalion Center (N)
OIC Naval Facilities Contracts, Code 27G
1000 23rd St., Bldg. 41
93043-4301

Mr. Eric Duncan*
Ms. Carol Contreras
AC 805/982-5066/5195

Naval Surface Warfare Center (N)
Port Hueneme Division, Code 00B
4363 Missile Way
93043-5007

Ms. Susan R. Burrows
Mr. Lynn Banks
AC 805/982-0372/0247

Riverside

452 LSS/LGC (AF)
820 Baucom Ave NW, Suite 101
March AFB
92518-2260

Ms. Renee J. Chapman
AC 909/655-2046

Riverbank Army Ammo Plant (Inactive) (A)
P.O. Box 670
95367-0670

Mr. Wallace Quimbly
AC 209/529-4236

Sacramento

U.S. Army Engineer District (A)
ATTN: CESPCK-DE-B
1325 J Street
95814-2922

Mr. John Szabo
AC 916/577-5202

Sacramento Air Logistics Center/BC (AFMC) (AF)
5033 Roberts Avenue, Suite 5
McClellan AFB
95652-1326

Mr. Allen Taylor*
Ms. Joan Y. Bishop
Ms. Carolyn K. Crowell
Ms. Dana L. Allen-Loucks*
Mr. Henry F. Coswick*
AC 916/643-5209/2819

San Bruno

Naval Facilities Engineering Command (N)
Engineering Field Activity, West, Code 09J
900 Commodore Drive
94066-5006

Mr. Jack K. Guro
Ms. Shirley Shelley
AC 650/244-2305

San Diego

DCMC San Diego (DLA)
7675 Dagget Street
Suite 100
92111-2241

Ms. Sandy Lintz*
AC 619/637-4922, x181

Fleet and Industrial Supply Center (N)
Code COA
937 North Harbor Drive
92132-5075

Mr. James W. Conrad*
AC 619/532-3439

Fleet and Industrial Supply Center (N)
Code PKB
937 North Harbor Drive
92132-5044

Ms. Kathleen Boggess
AC 619-556-0352

Marine Corps Recruit Depot (N)
Western Recruiting Region
Contracting and Purchasing Branch
Code A1B, Bldg. 310
4411 Belleau Ave.
92140-5398

Ms. Sylvia Turner
AC 619/524-4261

Marine Corps. Recruit Depot (N)
OIC Naval Facilities Contracts
Building 224
4600 Belleau Ave.
92140-5396

Ms. Vanessa Schutt
Lt. Stan A. Kloss
AC 619/524-4359

Naval Facilities Engineering Command (N)
Southwestern Division, Code 09J
1220 Pacific Highway
92132-5190

Ms. Frances Hunter
AC 619/532-3003

Naval Medical Command (N)
Material Management Department, Code BCA
34800 Bob Wilson Dr., Suite 535
92132-5190

Mr. Archie Wright
AC 619/532-8116

OICC Naval Command Control & Ocean (N)
Service Center, Code 211
53560 Hull Street
Building A33, Room 0604
92152-5001

Ms. Dolores V. Pate
AC 619/553-3856

Space & Naval Warfare System Center (N)
RDTE Division, Code 02202
53570 Silvergate Ave.
92152-5113

Mr. Forrest L. Hodges*
Ms. Marcia A. Kline
AC 619/553-4326

Space & Naval Warfare Systems Center
Code SPAWAR OOK
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92110-3127

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AC 619/524-7701

Naval Command Control & Ocean (N)
Surveillance Center
NISE West, Code 112K
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REGIONAL OFFICE DIRECTORY
FOR PROCUREMENT & TECHNICAL ASSISTANCE**

These Procurement Assistance Offices of the SBA work closely with the principal buying agencies of the Federal Government. They can help you find the offices which are most likely to buy your products or services. They investigate the merits of appeals from unfavorable determinations of responsibility by contracting officers , and issue certificates of competency where warranted.

Region I

Small Business Administration
10 Causeway Street
Boston, MA 02222-0193
(617) 565-8415

Connecticut, Maine,
Massachusetts, New
Hampshire, RI,
Vermont

Region II

Small Business Administration
26 Federal Plaza, Room 3108
New York, NY 10278
(212) 264-1450

New Jersey, New York,
Puerto Rico, Virgin
Islands

Region III

Small Business Administration
Allendale Square - Suite 201
475 Allendale Road
King of Prussia, PA 19406
(215) 962-3710

District of Columbia,
Delaware, Maryland,
Pennsylvania, Virginia,
West Virginia

Region IV

Small Business Administration
1720 Peachtree Street, N.W., Suite 496
Atlanta, GA 30309-2482
(404) 347-4999

Alabama, Florida
Georgia, Kentucky,
Mississippi,
North Carolina,
South Carolina,
Tennessee

Region V

Small Business Administration
300 S. Riverside Plaza, Suite 1975 South
Chicago, IL 60606-6617
(312) 353-0357

Illinois, Indiana,
Michigan, Minnesota,
Ohio, Wisconsin

Region VI

Small Business Administration
4300 Amon Carter Boulevard, Suite 108
Ft. Worth, TX 76155
(817)885-6581

Arkansas, Louisiana,
New Mexico, Oklahoma,
Texas

Region VII

Small Business Administration
323 W. Eighth Street, Suite 307
Kansas City, MO 64105-1500
(816) 374-6380

Iowa, Kansas,
Missouri, Nebraska

Region VIII

Small Business Administration
721 19th Street, Suite 400
Denver Place
Denver, CO 80202-2599
(303) 844-0500

Colorado, Montana,
North Dakota,
South Dakota,
Utah, Wyoming

Region IX

Small Business Administration
455 Market Street, Suite 2200
San Francisco, CA 94105
(415) 744-2118

Arizona, California,
Guam, Hawaii, Nevada

Region X

Small Business Administration
1200 Sixth Avenue, Suite 1805
Seattle, WA 98101-1128
(206) 553-4115

Alaska, Idaho, Oregon,
Washington

GENERAL SERVICES ADMINISTRATION BUSINESS SERVICE CENTERS

These business service centers of the GSA can assist you to find sales opportunities with civilian agencies of the Federal Government.

General Services Administration
7th & D Streets, SW
Washington, DC 20407
(202) 708-5804

National Capital Region
District of Columbia,
nearby Maryland and
Virginia

Region I

General Services Administration
O'Neill Federal Office Building
10 Causeway Street
Boston, MA 02222
(617) 565-8100

Connecticut, Maine,
Massachusetts, New
Hampshire, Rhode Island
Vermont

Region II

General Services Administration
Jacob K. Javits Building
Business Service Center
26 Federal Plaza
New York, NY 10278
(212) 264-1234

New Jersey, New York,
Puerto Rico, Virgin
Islands

Region III

General Services Administration
Wanamaker Building
100 Penn Square East
(215) 656-5501

Delaware, Maryland,
Pennsylvania,
West Virginia,
Virginia

Region IV

General Services Administration
Business Service Center
401 West Peachtree Street, Suite 2900
Atlanta, GA 30365-2550
(404) 331-5103/3032

Alabama, Florida,
Georgia, Kentucky,
Mississippi,
North Carolina,
South Carolina,
Tennessee

Region V

General Services Administration
230 South Dearborn Street
Chicago, IL 60604
(312) 353-5383

Illinois, Indiana,
Michigan, Minnesota,
Ohio, Wisconsin

Region VI

General Services Administration
Office of Business & Support Services
1500 East Bannister Road
Kansas City, MO 64131
(816) 926-7203

Iowa, Kansas,
Missouri, Nebraska

Region VII

General Services Administration
819 Taylor Street, Room 11A05
Fort Worth, TX 76102
(817) 334-3284

Arkansas, Louisiana
New Mexico, Oklahoma,
Texas

Region VIII

General Services Administration
Denver Federal Center, Building 41
Business Service Center
P. O. Box 25006, Room 145
Denver, CO 80225-0006
(303) 236-7408

North Dakota,
South Dakota, Utah,
Wyoming

Region IX

General Services Administration
450 Goldgate Avenue, Room 0405
San Francisco, CA 94102
(415)522-2700

Northern California,
Hawaii, and all of
Nevada except Clark
County

General Services Administration
300 North Los Angeles Street
Room 3259
Los Angeles, CA 90012-2000
(213) 894-3210

Los Angeles, Southern
California, Arizona,
Nevada, Clark County

Region X

General Services Administration
400 15th & C Street, SW
Room 9AB-10
Auburn, WA 98001
(206) 931-7000

Alaska, Idaho, Oregon,
Washington

*Consists of District of Columbia, the counties of Montgomery and Prince George's of Mary; and the city of Alexandria and the counties of Arlington, Fairfax, Loudon, and Prince William of Virginia.

READER'S COMMENT SHEET

When the Small Business Specialists directory is next revised, we will consider the reactions and suggestions submitted by readers. You may write on this sheet and send it to:

Publications Review (ATTN: Mary Perry)
Office, Small and Disadvantaged Business Utilization
Room 2A340
Office of the Secretary of Defense
Washington, DC 20301-3061

CORRECTIONS NEEDED (Please submit any changes to organizations, addresses, names, and telephone numbers).

GENERAL COMMENTS: