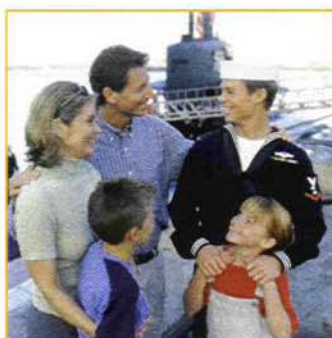


TABULATIONS OF
RESPONSES
VOLUME 2

2000
Military
Recruiter
Survey

AUGUST 2002



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**TABULATIONS OF RESPONSES FROM
THE 2000 MILITARY RECRUITER SURVEY
VOLUME 2**

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Andrea Zucker, Project Officer, DHRA

TABULATIONS OF RESPONSES FROM THE 2000 MILITARY RECRUITER SURVEY

Preface

The Defense Manpower Data Center (DMDC) conducted the first *DoD Recruiter Survey* in 1989 and subsequent surveys in 1991, 1994, 1996, 1998 and 2000. The Defense Human Resources Activity became involved with the *Recruiter Survey* during the 2000 administration.

The core content of the *Recruiter Survey* covers recruiters' perceptions of (1) selection, training, and development procedures; (2) quality of life on and off the job; (3) job satisfaction and goal achievement; (4) organizational leadership, including reasonableness of goals/missions; (5) pressures to reach goals and rewards for doing so; (6) support in the form of recruitment advertising, incentives to attract qualified prospects, and adequate offices and equipment; and (7) improprieties in recruiting.

Survey Methodology

Survey Design

The *Recruiter Survey* is updated for each administration. Questions are rewritten to improve clarity, dated items are removed from the survey, and new items are added to ensure that the survey meets the changing needs of policy makers and program managers (Zucker, 2001). For example, in the 2000 survey, items about computer and Internet use, job stress, recruiting offices, and the possibility of using civilian contractors to assist recruiters were expanded. Items were also added to assess recruiters' satisfaction with schools, availability of childcare, and spousal employment opportunities in assigned duty areas.

The survey items were grouped into 13 sections in the instrument:

- Assignment Information
- Supervision
- Housing/Residence
- Satisfaction
- Your Workplace
- Medical
- Training
- Computer Usage
- Goal/Mission
- Background Information
- Job Demands
- Comments Section
- Resources

A copy of the *2000 Military Recruiter Survey* (MRS) final instrument is provided in Appendix A. The survey instrument contained 102 survey items and was printed on 20 pages including cover, instructions and a privacy act statement.

Survey Administration

Complete details of the survey administration and dataset creation are reported in the *2000 Military Recruiter Survey: Administration, Datasets, and Codebook* (Zucker, 2002).

Letters were sent on November 1, 2000 notifying the sample that the survey would be sent in a few weeks. Following notification letters by about 2 weeks, surveys were mailed November 16-22, 2000 to 10,115 recruiters. Reminder letters were sent on December 1, 2000. A second survey was mailed on December 15, 2000 to sample members who had not returned their completed surveys. The survey field closed on February 9, 2001.

Survey Population

The sampling frame, from which a 44-percent sample was drawn, consisted of all military members identified by each of the ten Services and Components as recruiters. Those surveyed included recruiters from: the Active Component (Army, Navy, Marine Corps, Air Force and Coast Guard) and the Reserve Component (Army Reserve, Army National Guard, Naval Reserve, Air Force Reserve and Air National Guard). The population of interest for analysis and these tabulations of responses was enlisted recruiters with goals/missions and at least one year of recruiting duty experience.

The number of returned, usable forms totaled 5,639, or 56 percent of the sample. However, all 23 officer forms were removed and 910 of the forms came from individuals who did not meet one or both of the two eligibility criteria of (1) recruiting goals/missions, and (2) having at least one year of recruiting experience. These 933 forms were excluded, leaving data from 4,706 recruiter forms in the sample for analysis. The tabulations of responses are based upon this sample.

Analytic Procedures

Estimation Procedures

Surveys were returned by 24% of the total eligible population of recruiters and thus the data required weighting to produce population estimates. For more information on weighting, see the *Weighting Report for the 2000 Military Recruiter Survey* (Flores-Cervantes, Valliant, George & Zucker, 2002).

Because the survey data were weighted, standard statistical software packages may be inappropriate for computing standard errors, variances, or tests of statistical significance. For this report, variance estimates were calculated using WesVar[®], a software application specifically designed to provide valid statistical estimates for complex surveys. WesVar uses replication methods for variance estimation.*

The survey data most likely contain error similar to the sampling error occurring in sample surveys when data are obtained from only a fraction of the population. Standard errors are estimates of the random variation around population parameters such as a percentage or mean. Estimates in these tabulations of responses are percentages and are reported with 95% confidence intervals.

Estimates in these tabulations of responses have Wilson upper/lower limit confidence intervals, which are asymmetric (Wilson, 1927; Newcombe, 1988). The Wilson confidence interval sets a lower bound of 0% and an upper bound of 100%. This means that, if the lower symmetric confidence interval for a small percentage would normally include a negative number, the lower Wilson confidence interval does not go below zero. Likewise, if the upper symmetric confidence interval for a large percentage would exceed 100% using the standard approach, the Wilson method limits the upper interval to 100. Wilson confidence intervals are displayed in parentheses below each point estimate.

Subgroups

Survey results in these tabulations of responses are for Active and Reserve Component recruiters by Service/Component and by geographical area

* Replication is an empirical method of establishing sample variation by drawing repeated subsamples from the obtained sample and comparing the results to those obtained for the full sample. Replication methodology produces variance estimates very close to those produced using Taylor series linearization methodology, the main alternate method of variance estimation.

for some Services. There were two variables for Service/Component (TSVC and SRSVC) that could have been used as a crossing variable in these tabulations of responses.

TSVC: To create the sample frame, each Service/Component recruiting command was asked to send a list of all their recruiters. These lists were combined and used as the basis for drawing the random sample of recruiters used in the study. The TSVC variable was created from the original lists of recruiters provided by the recruiting commands.

SRSVC: Item 1 in the *2000 Military Recruiter Survey* asks recruiters their branch of Service/Reserve Component. SRSVC is created from this survey-reported item in the survey.

As Tables 1.1 through 1.4 in these tabulations of responses show, there is some inconsistency between TSVC (the Service/Component variable obtained originally from the recruiting command lists) and SRSVC (the survey-reported Service/Component variable). TSVC was deemed to be highly error-proof since the TSVC variable came from each Service/Component's list of recruiters and the lists proved to be accurate (the surveys were received completed). Similarly, we decided the risk of respondent error on SRSVC was likely greater. Because of this, we decided to use TSVC rather than SRSVC as the crossing variable for these tabulations of responses.

Most of the questions in the *2000 Military Recruiter Survey* are represented in these tabulation of responses. Table numbers correspond with survey item numbers. For example, results for item 22a are represented in Tables 22a.1 through 22a.4.

There are four tables for each question or item, with different subgroups represented in each of the four tables. Subgroups were constructed as follows:

- Table #.1: Recruiters by Active Component. The first table of each series breaks out active Component recruiters by Service. There is a Total column for all active Components and a total column for DoD Services (excluding the Coast Guard, which is part of the Department of Transportation).
- Table #.2: Recruiters By Reserve and Guard Component. The second table breaks out Reserve Component recruiters by Component.

- Table #.3: Army Recruiters by Location. The third table of each series breaks out active duty Army recruiters by five geographical regions established by the US Army Recruiting Command. The numbers in the total column for the Army in Table #.3 match the numbers in the Army column in Table #.1.

- Table #.4: Navy or Marine Corps Recruiters by Location. The fourth table breaks out active duty Navy recruiters by four geographical regions established by the Commander, Navy Recruiting Command. This table also breaks out active duty Marine Corps recruiters by two geographical regions established by the US Marine Corps Recruiting Command. The numbers in the total column for the Marine Corps in Table #.4 match the numbers in the Marine Corps column in Table #.1.

The numbers in the Active Navy total column in Table #.4 do not match the numbers in the Navy column in Table #.1. This is because the Navy column in Table #.1 includes recruiters from the Navy Recruiting Command's headquarters. The headquarters recruiters are not located at any of the four recruiting areas broken out in Table #.4 and therefore are not included in the Active Navy Total column in Table #.4.

Data Suppression

Unstable estimates in table cells were suppressed or annotated. Estimates may be unstable because of a small sample size for that cell or large variance in the data or weights. The following rules were used:

- A cell estimate was not published if the unweighted denominator size (i.e., column size) was less than 30. These cells are annotated "NR" (Not Reported).
- A cell estimate was published with an asterisk if the unweighted denominator size was 30 to 59.
- A cell estimate was published with an asterisk if the relative standard error for that estimate was 30% or greater.

When a cell estimate is reportable (i.e., unweighted denominator size greater than or equal to 30), a cell estimate greater than 0.0 and less than .05 is reported as 0.0.

Confidence intervals are reported as "NR" when the unweighted denominator size (i.e., column size) is less than 30. Confidence intervals are reported as "N/A" when the cell estimate is equal to 0% or 100%.

Important Information About the Tabulations of Responses

Volume 1 contains tabulations for *2000 Military Recruiter Survey* items 1 through 56. Volume 2 contains tabulations for the *2000 Military Recruiter Survey* items 57 through 97.

Estimates in these tabulations of responses are percentages and are reported with 95% confidence intervals. Wilson confidence intervals are displayed in parentheses below each point estimate.

Most of the questions in the *2000 Military Recruiter Survey* are represented in the tabulation of responses. Table numbers correspond with survey item numbers. For example, results for item 22a are represented in Tables 22a.1 through 22a.4.

The numbers in the "Estimated Population" section at the top of each table are weighted to represent the total number of enlisted production recruiters with at least one year of experience as of Summer 2000. Please note that in the "Estimated Population" rows of the tabulations, especially the "Not Responding on Item" row, individual column numbers may not sum to the Total column numbers due to rounding. Because of this, a footnote was added to each table stating: "Note: Rounding of Estimated Population numbers may result in discrepancies between columns."

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Table 57.1***Attempts Are Made by Recruiting Command to Involve Recruiter's Family in Recruiting Job: Recruiters by Active Component***

57. Are active attempts made by your recruiting command to involve your family in your recruiting job (e.g., special office social events for the entire family, discounted tickets for the family)?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	134	135	45	55	18	15	0
Responding on Item	14,133	13,778	5,876	4,367	2,045	1,491	355
Yes, frequently	6.3 (5.6,7.0)	6.3 (5.7,7.1)	5.4 (4.3,6.8)	4.6 (3.7,5.7)	10.1 (8.4,12.2)	10.0 (8.3,12.0)	4.2 (2.5,7.0)
Sometimes	44.2 (42.8,45.6)	44.8 (43.4,46.3)	48.3 (46.2,50.3)	38.6 (35.6,41.6)	49.4 (46.8,52.1)	43.4 (39.9,47.0)	17.9 (14.2,22.3)
No, never	43.1 (41.7,44.6)	42.5 (41.1,44.0)	40.7 (38.6,42.9)	50.5 (47.2,53.8)	32.5 (30.5,34.6)	40.3 (37.1,43.7)	66.1 (60.5,71.2)
Not applicable	6.4 (5.7,7.2)	6.3 (5.6,7.1)	5.7 (4.5,7.1)	6.4 (5.2,7.9)	8.0 (6.6,9.6)	6.2 (4.9,7.9)	11.9 (8.7,16.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 57.2***Attempts Are Made by Recruiting Command to Involve Recruiter's Family in Recruiting Job: Recruiters by Reserve and Guard Component***

57. Are active attempts made by your recruiting command to involve your family in your recruiting job (e.g., special office social events for the entire family, discounted tickets for the family)?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	63	18	27	7	0	11
Responding on Item	4,859	1,295	2,390	535	275	364
Yes, frequently	6.0 (4.5,8.0)	6.8 (4.2,10.9)	6.4 (4.3,9.3)	3.4* (1.5,7.5)	4.0* (2.0,8.2)	6.1 (3.6,9.9)
Sometimes	45.4 (42.6,48.2)	52.3 (45.6,58.9)	47.4 (43.7,51.1)	33.3 (27.6,39.7)	26.3 (20.3,33.2)	40.2 (33.0,47.8)
No, never	45.6 (42.6,48.8)	37.7 (31.7,44.1)	44.7 (40.4,49.1)	59.9 (53.2,66.2)	60.6 (53.2,67.6)	47.7 (41.1,54.5)
Not applicable	3.0 (2.3,3.8)	3.2* (1.7,6.0)	1.5* (0.8,2.9)	3.4* (1.7,6.7)	9.1 (5.9,13.7)	6.1 (3.4,10.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 57.3***Attempts Are Made by Recruiting Command to Involve Recruiter's Family in Recruiting Job: Army Recruiters by Location***

57. Are active attempts made by your recruiting command to involve your family in your recruiting job (e.g., special office social events for the entire family, discounted tickets for the family)?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	45	7	1	0	8	31
Responding on Item	5,876	1,311	1,276	1,116	921	1,253
Yes, frequently	5.4 (4.3,6.8)	3.2* (1.7,6.1)	4.6 (2.6,8.0)	9.8 (6.6,14.3)	3.1* (1.6,5.9)	6.2 (4.2,9.0)
Sometimes	48.3 (46.2,50.3)	46.8 (40.6,53.1)	53.4 (47.5,59.2)	48.6 (42.9,54.3)	47.2 (41.6,52.8)	45.0 (39.5,50.7)
No, never	40.7 (38.6,42.9)	44.0 (38.1,50.1)	37.0 (31.9,42.4)	36.5 (31.0,42.3)	42.8 (37.0,48.9)	43.4 (37.8,49.2)
Not applicable	5.7 (4.5,7.1)	6.0 (3.9,9.3)	5.0 (2.9,8.5)	5.1* (2.8,9.2)	7.0 (4.5,10.7)	5.4 (3.2,8.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 57.4***Attempts Are Made by Recruiting Command to Involve Recruiter's Family in Recruiting Job: Navy or Marine Corps Recruiters by Location***

57. Are active attempts made by your recruiting command to involve your family in your recruiting job (e.g., special office social events for the entire family, discounted tickets for the family)?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	55	3	18	21	12	18	12	6
Responding on Item	4,367	964	1,060	1,128	1,196	2,045	930	1,115
Yes, frequently	4.6	6.5	4.2	2.7	5.4	10.1	9.2	10.9
	(3.7,5.7)	(4.1,10.0)	(2.5,7.0)	(1.5,4.7)	(3.5,8.2)	(8.4,12.2)	(7.0,12.1)	(8.5,14.0)
Sometimes	38.6	42.3	32.5	36.4	41.9	49.4	41.5	56.1
	(35.6,41.6)	(37.2,47.7)	(27.4,38.1)	(31.6,41.4)	(36.7,47.4)	(46.8,52.1)	(37.3,45.7)	(52.2,59.9)
No, never	50.5	45.2	55.8	55.7	45.9	32.5	40.5	25.8
	(47.2,53.8)	(39.1,51.4)	(50.1,61.4)	(50.4,60.8)	(40.8,51.1)	(30.5,34.6)	(36.4,44.6)	(22.9,29.0)
Not applicable	6.4	6.1	7.5	5.3	6.8	8.0	8.9	7.2
	(5.2,7.9)	(3.9,9.3)	(5.0,11.1)	(3.4,8.2)	(4.7,9.7)	(6.6,9.6)	(6.8,11.6)	(5.4,9.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58a.1**Importance of Formal Training to Recruiting: Recruiters by Active Component**

58a. With respect to recruiting, how important are the following factors? Formal training

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	110	111	49	33	15	13	0
Responding on Item	14,157	13,802	5,872	4,389	2,048	1,493	355
Very important	44.4 (42.8,46.0)	44.4 (42.8,46.0)	40.8 (37.8,43.9)	39.5 (36.9,42.2)	57.2 (54.1,60.2)	55.6 (53.2,58.0)	42.3 (36.6,48.2)
Important	46.0 (44.3,47.7)	45.9 (44.2,47.6)	49.2 (46.0,52.5)	48.0 (45.4,50.6)	37.4 (34.0,41.0)	38.0 (35.1,41.0)	50.6 (44.6,56.6)
Neither important nor unimportant	6.6 (5.9,7.4)	6.7 (5.9,7.5)	6.9 (5.6,8.6)	8.5 (7.2,9.9)	3.2 (2.4,4.4)	5.0 (3.7,6.7)	4.8 (2.9,7.7)
Unimportant	2.5 (2.1,3.1)	2.5 (2.1,3.1)	2.6 (1.8,3.8)	3.4 (2.6,4.4)	1.6 (1.0,2.5)	1.2* (0.7,2.2)	1.8* (0.8,4.1)
Very unimportant	0.5 (0.3,0.8)	0.5 (0.3,0.8)	0.4* (0.2,1.0)	0.7* (0.4,1.2)	0.6* (0.3,1.3)	0.2* (0.0,0.7)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58a.2***Importance of Formal Training to Recruiting: Recruiters by Reserve and Guard Component***

58a. With respect to recruiting, how important are the following factors? Formal training

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	41	0	32	4	0	6
Responding on Item	4,881	1,313	2,385	538	275	369
Very important	47.4 (44.4,50.3)	40.4 (34.2,46.9)	47.0 (42.8,51.3)	55.4 (48.8,61.8)	53.5 (44.8,62.0)	58.2 (51.5,64.7)
Important	45.1 (42.1,48.1)	47.1 (40.7,53.5)	47.2 (43.1,51.4)	39.2 (32.9,45.9)	42.4 (34.0,51.3)	35.1 (28.5,42.3)
Neither important nor unimportant	5.4 (4.4,6.6)	9.0 (6.1,13.1)	4.4 (3.0,6.5)	3.4* (1.7,6.5)	3.0* (1.3,7.0)	3.7* (1.9,7.1)
Unimportant	1.6 (1.0,2.5)	2.7* (1.3,5.4)	1.1* (0.5,2.4)	2.0* (0.8,4.9)	0.0 (N/A,N/A)	1.5* (0.5,4.4)
Very unimportant	0.5* (0.3,1.1)	0.9* (0.3,3.0)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58a.3***Importance of Formal Training to Recruiting: Army Recruiters by Location***

58a. With respect to recruiting, how important are the following factors? Formal training

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	49	7	12	0	16	16
Responding on Item	5,872	1,311	1,264	1,116	913	1,268
Very important	40.8 (37.8,43.9)	43.1 (37.2,49.2)	43.3 (35.5,51.5)	37.4 (32.1,43.0)	41.0 (35.9,46.2)	38.8 (32.5,45.5)
Important	49.2 (46.0,52.5)	48.6 (42.4,54.9)	47.0 (39.5,54.6)	52.3 (46.1,58.5)	45.8 (40.5,51.2)	51.8 (45.4,58.2)
Neither important nor unimportant	6.9 (5.6,8.6)	5.1 (3.1,8.4)	7.4 (4.9,11.1)	7.0 (4.5,10.8)	10.6 (7.7,14.4)	5.7 (3.2,9.9)
Unimportant	2.6 (1.8,3.8)	2.3* (1.1,5.0)	1.8* (0.6,5.3)	3.3* (1.5,6.9)	1.8* (0.8,3.9)	3.7 (2.2,6.2)
Very unimportant	0.4* (0.2,1.0)	0.9* (0.3,3.1)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.9* (0.3,2.8)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58a.4***Importance of Formal Training to Recruiting: Navy or Marine Corps Recruiters by Location***

58a. With respect to recruiting, how important are the following factors? Formal training

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	7	14	4	8	15	6	8
Responding on Item	4,389	960	1,064	1,145	1,200	2,048	936	1,113
Very important	39.5 (36.9,42.2)	43.3 (38.0,48.8)	39.8 (34.6,45.3)	35.8 (31.2,40.7)	40.4 (36.2,44.7)	57.2 (54.1,60.2)	53.3 (48.3,58.2)	60.5 (56.5,64.3)
Important	48.0 (45.4,50.6)	43.7 (39.0,48.6)	49.8 (43.5,56.1)	48.5 (43.3,53.7)	49.3 (44.6,54.0)	37.4 (34.0,41.0)	40.5 (35.2,46.1)	34.8 (31.1,38.8)
Neither important nor unimportant	8.5 (7.2,9.9)	9.7 (6.6,14.1)	7.5 (5.0,11.0)	9.7 (7.5,12.5)	6.4 (4.6,8.9)	3.2 (2.4,4.4)	2.9 (1.7,5.1)	3.5 (2.4,5.0)
Unimportant	3.4 (2.6,4.4)	2.4* (1.2,5.1)	2.5* (1.3,4.7)	4.9 (3.0,7.7)	3.6* (2.0,6.4)	1.6 (1.0,2.5)	2.0* (1.1,3.6)	1.2* (0.6,2.4)
Very unimportant	0.7* (0.4,1.2)	0.8* (0.3,2.5)	0.4* (0.1,2.0)	1.1* (0.4,2.8)	0.4* (0.1,1.7)	0.6* (0.3,1.3)	1.3* (0.6,2.8)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58b.1**Importance of On-the-Job Training to Recruiting: Recruiters by Active Component**

58b. With respect to recruiting, how important are the following factors? On-the-job training

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	85	86	37	25	15	8	0
Responding on Item	14,182	13,827	5,884	4,397	2,048	1,498	355
Very important	71.6 (70.1,73.0)	71.7 (70.2,73.2)	66.0 (63.1,68.7)	72.6 (70.0,75.0)	82.0 (79.4,84.4)	77.5 (75.3,79.4)	66.7 (61.5,71.5)
Important	25.7 (24.4,27.1)	25.6 (24.2,27.0)	30.5 (28.0,33.2)	24.8 (22.6,27.2)	16.4 (14.1,19.0)	21.0 (19.0,23.1)	31.6 (27.0,36.5)
Neither important nor unimportant	2.1 (1.7,2.7)	2.1 (1.7,2.7)	2.9 (2.0,4.0)	1.9 (1.3,2.7)	1.1 (0.7,1.9)	1.4 (0.9,2.2)	1.2* (0.4,3.3)
Unimportant	0.4 (0.3,0.7)	0.4 (0.3,0.7)	0.5* (0.2,1.0)	0.6* (0.3,1.2)	0.2* (0.0,0.7)	0.2* (0.0,0.7)	0.6* (0.2,2.4)
Very unimportant	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.2* (0.1,0.7)	0.2* (0.1,0.6)	0.3* (0.1,0.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58b.2***Importance of On-the-Job Training to Recruiting: Recruiters by Reserve and Guard Component***

58b. With respect to recruiting, how important are the following factors? On-the-job training

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	31	0	21	4	0	6
Responding on Item	4,891	1,313	2,396	538	275	369
Very important	68.9 (66.0,71.6)	67.7 (60.8,73.9)	67.5 (62.8,71.8)	74.3 (67.9,79.8)	75.8 (68.4,81.9)	68.7 (61.8,74.8)
Important	27.8 (25.0,30.8)	28.7 (22.4,35.9)	28.6 (24.5,33.1)	25.0 (19.5,31.5)	22.2 (16.5,29.2)	27.6 (21.8,34.3)
Neither important nor unimportant	2.1 (1.4,3.3)	2.2* (1.0,4.9)	2.6* (1.3,5.1)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	2.2* (0.9,5.5)
Unimportant	0.7* (0.4,1.4)	0.5* (0.1,2.4)	1.1* (0.5,2.4)	0.7* (0.2,3.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Very unimportant	0.5* (0.3,1.1)	0.9* (0.3,3.0)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58b.3***Importance of On-the-Job Training to Recruiting: Army Recruiters by Location***

58b. With respect to recruiting, how important are the following factors? On-the-job training

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	37	0	6	0	16	16
Responding on Item	5,884	1,318	1,270	1,116	913	1,268
Very important	66.0 (63.1,68.7)	65.4 (58.6,71.7)	69.7 (63.3,75.5)	64.0 (57.6,70.0)	60.8 (56.0,65.4)	68.2 (62.4,73.4)
Important	30.5 (28.0,33.2)	31.8 (25.5,38.9)	24.8 (19.7,30.6)	32.7 (27.1,38.8)	34.4 (29.6,39.4)	30.2 (24.9,36.1)
Neither important nor unimportant	2.9 (2.0,4.0)	1.8* (0.8,4.4)	3.7* (1.8,7.2)	3.3* (1.7,6.1)	4.4 (2.8,6.9)	1.6* (0.6,4.7)
Unimportant	0.5* (0.2,1.0)	0.5* (0.1,2.4)	1.4* (0.5,3.8)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.0 (N/A,N/A)
Very unimportant	0.2* (0.1,0.7)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58b.4**Importance of On-the-Job Training to Recruiting: Navy or Marine Corps Recruiters by Location**

58b. With respect to recruiting, how important are the following factors? On-the-job training

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	14	4	4	15	6	8
Responding on Item	4,397	964	1,064	1,145	1,204	2,048	936	1,113
Very important	72.6 (70.0,75.0)	75.0 (69.4,79.9)	72.6 (68.1,76.8)	69.4 (64.4,74.0)	74.7 (70.5,78.5)	82.0 (79.4,84.4)	81.4 (77.3,84.8)	82.6 (78.9,85.7)
Important	24.8 (22.6,27.2)	21.0 (17.0,25.6)	24.5 (20.6,28.9)	28.4 (24.1,33.1)	23.5 (19.7,27.7)	16.4 (14.1,19.0)	16.7 (13.2,20.9)	16.2 (13.3,19.5)
Neither important nor unimportant	1.9 (1.3,2.7)	2.8* (1.5,5.1)	2.1* (1.0,4.2)	1.5* (0.6,3.9)	1.4* (0.6,3.2)	1.1 (0.7,1.9)	1.0* (0.4,2.4)	1.2* (0.6,2.4)
Unimportant	0.6* (0.3,1.2)	1.2* (0.5,3.1)	0.4* (0.1,2.0)	0.8* (0.2,2.3)	0.0 (N/A,N/A)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)
Very unimportant	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.0 (N/A,N/A)	0.4* (0.1,1.7)	0.3* (0.1,0.9)	0.7* (0.2,1.9)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58c.1**Importance of Advertising to Recruiting: Recruiters by Active Component**

58c. With respect to recruiting, how important are the following factors? Advertising

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	99	100	41	30	18	10	0
Responding on Item	14,168	13,813	5,880	4,392	2,045	1,496	355
Very important	57.0 (55.2,58.7)	56.6 (54.8,58.4)	54.0 (51.1,56.9)	58.5 (55.4,61.6)	54.7 (51.3,58.0)	63.6 (60.1,67.0)	72.0 (65.6,77.7)
Important	36.1 (34.5,37.8)	36.4 (34.8,38.2)	38.5 (35.5,41.5)	35.0 (32.3,37.9)	38.1 (35.0,41.3)	30.3 (27.3,33.6)	24.4 (19.1,30.6)
Neither important nor unimportant	5.7 (5.1,6.3)	5.8 (5.2,6.4)	6.1 (5.0,7.3)	5.7 (4.8,6.7)	6.1 (4.9,7.6)	4.5 (3.2,6.2)	2.4* (1.2,4.9)
Unimportant	1.0 (0.7,1.3)	1.0 (0.7,1.3)	1.4 (0.9,2.1)	0.5* (0.2,1.0)	1.0 (0.6,1.7)	1.0* (0.5,2.0)	1.2* (0.4,3.3)
Very unimportant	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.1* (0.0,0.6)	0.3* (0.1,0.8)	0.2* (0.0,0.7)	0.5* (0.2,1.2)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58c.2***Importance of Advertising to Recruiting: Recruiters by Reserve and Guard Component***

58c. With respect to recruiting, how important are the following factors? Advertising

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	45	6	27	4	3	6
Responding on Item	4,877	1,307	2,390	538	272	369
Very important	57.7 (54.7,60.6)	48.7 (42.0,55.4)	55.3 (51.0,59.5)	78.4 (71.5,84.0)	69.4 (61.7,76.1)	66.4 (59.2,73.0)
Important	35.1 (32.4,37.9)	39.6 (33.6,46.0)	37.7 (33.6,42.0)	21.0 (15.3,28.0)	28.6 (22.1,36.1)	28.4 (22.1,35.5)
Neither important nor unimportant	5.3 (3.9,7.1)	8.1 (5.1,12.8)	5.5 (3.5,8.5)	0.7* (0.2,3.0)	1.0* (0.3,4.1)	3.7* (1.9,7.3)
Unimportant	1.4 (0.9,2.3)	3.2* (1.7,5.9)	1.1* (0.5,2.4)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.0 (N/A,N/A)
Very unimportant	0.5* (0.2,1.0)	0.5* (0.1,2.4)	0.4* (0.1,1.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58c.3***Importance of Advertising to Recruiting: Army Recruiters by Location***

58c. With respect to recruiting, how important are the following factors? Advertising

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	41	0	6	0	20	16
Responding on Item	5,880	1,318	1,270	1,116	909	1,268
Very important	54.0 (51.1,56.9)	52.5 (45.9,59.1)	60.1 (53.3,66.5)	50.0 (43.6,56.4)	52.2 (46.9,57.5)	54.3 (47.5,60.9)
Important	38.5 (35.5,41.5)	38.7 (31.9,46.0)	31.7 (26.0,37.9)	42.5 (36.7,48.6)	37.6 (32.0,43.5)	42.0 (35.8,48.5)
Neither important nor unimportant	6.1 (5.0,7.3)	6.0 (3.6,9.8)	7.3 (4.9,10.8)	6.1 (3.9,9.4)	8.9 (6.1,12.6)	2.9* (1.4,6.0)
Unimportant	1.4 (0.9,2.1)	2.3* (1.1,5.0)	0.9* (0.3,3.1)	1.4* (0.5,3.8)	1.3* (0.5,3.4)	0.8* (0.2,2.7)
Very unimportant	0.1* (0.0,0.6)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58c.4***Importance of Advertising to Recruiting: Navy or Marine Corps Recruiters by Location***

58c. With respect to recruiting, how important are the following factors? Advertising

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	30	3	14	8	4	18	9	8
Responding on Item	4,392	964	1,064	1,141	1,204	2,045	933	1,113
Very important	58.5 (55.4,61.6)	57.3 (51.8,62.6)	60.6 (55.2,65.7)	55.4 (50.1,60.7)	61.6 (56.6,66.3)	54.7 (51.3,58.0)	53.1 (48.6,57.6)	56.0 (52.1,59.8)
Important	35.0 (32.3,37.9)	37.1 (31.8,42.8)	32.4 (27.3,37.9)	37.1 (32.7,41.7)	32.7 (28.3,37.5)	38.1 (35.0,41.3)	39.0 (34.8,43.5)	37.3 (33.8,41.0)
Neither important nor unimportant	5.7 (4.8,6.7)	5.2 (3.0,8.9)	6.6 (4.7,9.2)	6.0 (4.0,8.8)	5.0 (3.2,7.7)	6.1 (4.9,7.6)	6.6 (5.0,8.6)	5.7 (4.0,8.0)
Unimportant	0.5* (0.2,1.0)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	1.1* (0.4,2.9)	0.4* (0.1,1.7)	1.0 (0.6,1.7)	1.0* (0.4,2.4)	1.0* (0.5,2.1)
Very unimportant	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58d.1**Importance of Promotional Items to Recruiting: Recruiters by Active Component**

58d. With respect to recruiting, how important are the following factors? Promotional items

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	101	101	48	30	15	8	0
Responding on Item	14,166	13,812	5,873	4,392	2,048	1,498	355
Very important	56.9 (55.3,58.5)	56.9 (55.2,58.5)	54.5 (51.8,57.2)	55.3 (52.6,58.0)	61.8 (59.0,64.5)	63.9 (59.8,67.7)	59.5 (53.0,65.7)
Important	36.4 (34.9,37.9)	36.6 (35.1,38.1)	37.8 (35.2,40.5)	38.6 (36.2,41.1)	32.9 (30.2,35.8)	30.8 (27.3,34.6)	30.4 (24.4,37.1)
Neither important nor unimportant	5.5 (4.9,6.3)	5.5 (4.8,6.2)	6.2 (5.1,7.5)	5.2 (4.1,6.6)	4.8 (3.5,6.4)	4.5 (3.2,6.2)	8.3 (5.9,11.7)
Unimportant	0.9 (0.7,1.3)	0.9 (0.7,1.3)	1.4 (0.9,2.1)	0.7* (0.4,1.2)	0.4* (0.2,1.0)	0.5* (0.2,1.2)	1.8* (0.8,4.1)
Very unimportant	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.2* (0.1,0.6)	0.2* (0.1,0.6)	0.2* (0.0,0.7)	0.3* (0.1,1.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58d.2***Importance of Promotional Items to Recruiting: Recruiters by Reserve and Guard Component***

58d. With respect to recruiting, how important are the following factors? Promotional items

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	42	12	21	4	0	6
Responding on Item	4,880	1,301	2,396	538	275	369
Very important	54.5 (51.4,57.6)	56.6 (50.1,62.9)	51.0 (46.6,55.4)	63.5 (55.9,70.5)	57.6 (48.9,65.8)	54.5 (48.4,60.5)
Important	35.7 (32.7,38.7)	33.0 (27.9,38.6)	36.9 (33.0,41.1)	33.8 (26.8,41.6)	38.4 (30.3,47.2)	37.3 (31.1,44.0)
Neither important nor unimportant	7.8 (6.4,9.5)	8.6 (5.6,13.0)	9.5 (7.3,12.2)	2.7* (1.2,5.8)	2.0* (0.7,5.5)	6.0* (3.3,10.7)
Unimportant	1.6 (1.0,2.4)	1.4* (0.5,3.7)	2.2 (1.3,3.7)	0.0 (N/A,N/A)	2.0* (0.7,5.5)	0.0 (N/A,N/A)
Very unimportant	0.5* (0.2,1.1)	0.5* (0.1,2.4)	0.4* (0.1,1.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	2.2* (0.9,5.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58d.3***Importance of Promotional Items to Recruiting: Army Recruiters by Location***

58d. With respect to recruiting, how important are the following factors? Promotional items

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	48	7	6	0	16	21
Responding on Item	5,873	1,311	1,270	1,116	913	1,263
Very important	54.5 (51.8,57.2)	49.1 (43.6,54.6)	60.6 (53.7,67.0)	51.4 (44.3,58.5)	56.0 (51.0,60.8)	55.7 (49.3,62.0)
Important	37.8 (35.2,40.5)	39.8 (34.1,45.9)	33.0 (26.8,39.9)	41.6 (34.6,49.0)	35.2 (30.9,39.8)	38.9 (33.1,45.1)
Neither important nor unimportant	6.2 (5.1,7.5)	10.2 (7.0,14.5)	5.1 (2.9,8.6)	6.1 (3.4,10.6)	6.2 (3.8,10.0)	3.3* (1.8,5.9)
Unimportant	1.4 (0.9,2.1)	0.5* (0.1,2.4)	1.4* (0.5,3.7)	0.9* (0.3,3.2)	2.2* (1.1,4.5)	2.1* (0.9,4.4)
Very unimportant	0.2* (0.1,0.6)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58d.4***Importance of Promotional Items to Recruiting: Navy or Marine Corps Recruiters by Location***

58d. With respect to recruiting, how important are the following factors? Promotional items

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	30	3	18	4	4	15	6	8
Responding on Item	4,392	964	1,060	1,145	1,204	2,048	936	1,113
Very important	55.3 (52.6,58.0)	50.8 (45.5,56.1)	52.9 (47.2,58.6)	58.2 (53.5,62.8)	58.4 (52.7,63.8)	61.8 (59.0,64.5)	63.1 (58.4,67.5)	60.7 (57.5,63.8)
Important	38.6 (36.2,41.1)	40.3 (35.2,45.7)	41.3 (35.4,47.4)	35.5 (31.5,39.7)	37.7 (32.8,42.9)	32.9 (30.2,35.8)	32.7 (28.3,37.3)	33.1 (30.3,36.0)
Neither important nor unimportant	5.2 (4.1,6.6)	8.5 (5.6,12.6)	4.2 (2.6,6.6)	6.0 (3.8,9.2)	2.9* (1.5,5.3)	4.8 (3.5,6.4)	3.6 (2.1,6.0)	5.7 (3.9,8.3)
Unimportant	0.7* (0.4,1.2)	0.4* (0.1,1.9)	1.3* (0.5,3.2)	0.4* (0.1,1.8)	0.7* (0.2,2.2)	0.4* (0.2,1.0)	0.3* (0.1,1.4)	0.5* (0.2,1.5)
Very unimportant	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.0 (N/A,N/A)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58e.1**Importance of Educational Benefits for Prospects to Recruiting: Recruiters by Active Component**

58e. With respect to recruiting, how important are the following factors? Educational benefits for prospects

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	100	101	49	25	18	8	0
Responding on Item	14,167	13,812	5,872	4,397	2,045	1,498	355
Very important	61.5 (60.0,63.0)	61.6 (60.0,63.1)	56.2 (53.6,58.8)	62.0 (59.3,64.5)	64.2 (61.0,67.4)	77.6 (74.5,80.5)	60.1 (54.8,65.2)
Important	34.3 (32.8,35.8)	34.2 (32.7,35.8)	38.5 (36.0,41.1)	34.7 (32.0,37.5)	31.2 (28.3,34.3)	20.1 (17.5,23.1)	36.9 (31.5,42.7)
Neither important nor unimportant	3.4 (2.9,4.0)	3.4 (2.9,4.0)	4.3 (3.4,5.6)	2.5 (1.8,3.6)	4.0 (2.9,5.6)	1.6 (0.9,2.6)	2.4* (1.2,4.9)
Unimportant	0.3 (0.2,0.5)	0.3 (0.2,0.5)	0.5* (0.2,0.9)	0.1* (0.0,0.4)	0.4* (0.2,1.0)	0.2* (0.0,0.7)	0.6* (0.2,2.4)
Very unimportant	0.3* (0.1,0.5)	0.3* (0.2,0.5)	0.3* (0.1,0.8)	0.4* (0.2,0.9)	0.2* (0.0,0.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	0.3* (0.1,0.5)	0.3* (0.1,0.5)	0.2* (0.1,0.7)	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.5* (0.2,1.2)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58e.2***Importance of Educational Benefits for Prospects to Recruiting: Recruiters by Reserve and Guard Component***

58e. With respect to recruiting, how important are the following factors? Educational benefits for prospects

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	37	6	21	4	0	6
Responding on Item	4,885	1,307	2,396	538	275	369
Very important	78.1 (75.5,80.4)	62.6 (56.1,68.7)	85.1 (81.7,87.9)	75.7 (68.2,81.9)	80.8 (74.9,85.6)	88.8 (83.8,92.4)
Important	20.3 (18.3,22.5)	34.7 (29.2,40.6)	14.3 (11.5,17.6)	21.6 (15.9,28.8)	16.2 (11.3,22.6)	9.7 (6.2,14.8)
Neither important nor unimportant	1.2 (0.7,2.0)	1.8* (0.8,4.3)	0.7* (0.2,1.8)	2.7* (0.9,7.8)	2.0* (0.7,5.4)	0.0 (N/A,N/A)
Unimportant	0.1* (0.0,0.6)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Very unimportant	0.2* (0.1,0.7)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.5* (0.5,4.4)
Not applicable	0.1* (0.0,0.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58e.3***Importance of Educational Benefits for Prospects to Recruiting: Army Recruiters by Location***

58e. With respect to recruiting, how important are the following factors? Educational benefits for prospects

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	49	7	12	0	16	16
Responding on Item	5,872	1,311	1,264	1,116	913	1,268
Very important	56.2 (53.6,58.8)	57.4 (51.1,63.5)	57.1 (51.2,62.9)	51.9 (45.5,58.2)	53.3 (47.8,58.8)	60.0 (54.1,65.7)
Important	38.5 (36.0,41.1)	38.9 (32.7,45.4)	37.8 (32.3,43.7)	41.1 (35.1,47.5)	39.2 (33.3,45.4)	35.9 (30.2,42.1)
Neither important nor unimportant	4.3 (3.4,5.6)	1.9* (0.8,4.5)	5.1 (2.9,8.7)	6.5 (4.3,9.8)	5.7 (3.5,9.3)	3.3* (1.5,6.8)
Unimportant	0.5* (0.2,0.9)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	1.8* (0.8,3.9)	0.0 (N/A,N/A)
Very unimportant	0.3* (0.1,0.8)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.1)
Not applicable	0.2* (0.1,0.7)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58e.4***Importance of Educational Benefits for Prospects to Recruiting: Navy or Marine Corps Recruiters by Location***

58e. With respect to recruiting, how important are the following factors? Educational benefits for prospects

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	14	4	4	18	9	8
Responding on Item	4,397	964	1,064	1,145	1,204	2,045	933	1,113
Very important	62.0 (59.3,64.5)	64.9 (60.1,69.4)	65.2 (59.5,70.4)	58.6 (53.1,63.9)	60.1 (56.0,64.2)	64.2 (61.0,67.4)	64.6 (59.5,69.4)	63.9 (60.1,67.6)
Important	34.7 (32.0,37.5)	31.9 (27.6,36.4)	30.3 (24.7,36.6)	38.1 (32.7,43.8)	38.1 (34.0,42.3)	31.2 (28.3,34.3)	30.2 (26.0,34.7)	32.1 (28.1,36.4)
Neither important nor unimportant	2.5 (1.8,3.6)	2.4* (1.3,4.6)	3.7 (2.2,6.2)	1.9* (0.9,3.8)	1.4* (0.6,3.2)	4.0 (2.9,5.6)	4.6 (2.8,7.3)	3.5 (2.3,5.2)
Unimportant	0.1* (0.0,0.4)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.2,1.0)	0.3* (0.1,1.4)	0.5* (0.2,1.5)
Very unimportant	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.8* (0.2,2.3)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)
Not applicable	0.4* (0.2,0.9)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	0.8* (0.2,2.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58f.1**Importance of Enlistment Bonus to Recruiting: Recruiters by Active Component**

58f. With respect to recruiting, how important are the following factors? Enlistment bonus

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	104	105	37	25	23	18	0
Responding on Item	14,163	13,808	5,884	4,397	2,040	1,488	355
Very important	60.0 (58.5,61.4)	60.1 (58.6,61.5)	62.8 (60.4,65.2)	62.7 (60.0,65.4)	44.0 (41.3,46.8)	63.4 (59.6,67.1)	54.8 (48.7,60.7)
Important	32.0 (30.7,33.4)	31.9 (30.5,33.3)	32.6 (30.3,34.9)	31.6 (29.1,34.3)	33.1 (30.5,35.7)	28.1 (24.8,31.6)	38.7 (33.6,44.1)
Neither important nor unimportant	5.8 (5.2,6.5)	5.8 (5.2,6.5)	3.7 (2.8,4.7)	4.2 (3.3,5.3)	16.3 (14.0,19.0)	4.5 (3.5,5.9)	6.0 (3.7,9.4)
Unimportant	1.1 (0.9,1.4)	1.1 (0.9,1.4)	0.4* (0.2,0.9)	0.5* (0.2,1.1)	4.5 (3.4,5.9)	1.2 (0.7,2.0)	0.6* (0.2,2.4)
Very unimportant	0.4 (0.3,0.7)	0.5 (0.3,0.7)	0.3* (0.1,0.8)	0.3* (0.1,0.8)	1.3 (0.7,2.2)	0.4* (0.1,1.0)	0.0 (N/A,N/A)
Not applicable	0.7 (0.5,1.0)	0.7 (0.5,1.0)	0.3* (0.1,0.8)	0.7* (0.4,1.2)	0.9* (0.5,1.6)	2.4 (1.7,3.5)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58f.2***Importance of Enlistment Bonus to Recruiting: Recruiters by Reserve and Guard Component***

58f. With respect to recruiting, how important are the following factors? Enlistment bonus

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	37	6	21	4	0	6
Responding on Item	4,885	1,307	2,396	538	275	369
Very important	75.8 (73.6,77.8)	64.9 (59.3,70.1)	82.2 (78.7,85.2)	77.0 (70.7,82.4)	83.8 (78.3,88.2)	64.9 (57.8,71.5)
Important	22.4 (20.3,24.6)	32.9 (27.7,38.6)	16.7 (13.7,20.2)	21.6 (16.7,27.5)	14.1 (10.2,19.3)	29.1 (23.6,35.3)
Neither important nor unimportant	1.4 (0.9,2.2)	1.4* (0.5,3.7)	1.1* (0.5,2.4)	1.4* (0.5,3.9)	1.0* (0.3,4.1)	3.7* (1.9,7.3)
Unimportant	0.2* (0.1,0.6)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.8* (0.2,3.3)
Very unimportant	0.2* (0.1,0.6)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.8* (0.2,3.3)
Not applicable	0.1* (0.0,0.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58f.3***Importance of Enlistment Bonus to Recruiting: Army Recruiters by Location***

58f. With respect to recruiting, how important are the following factors? Enlistment bonus

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	37	0	6	0	16	16
Responding on Item	5,884	1,318	1,270	1,116	913	1,268
Very important	62.8 (60.4,65.2)	60.4 (54.9,65.6)	67.0 (60.4,72.9)	62.2 (56.1,67.9)	59.0 (53.2,64.6)	64.5 (59.5,69.2)
Important	32.6 (30.3,34.9)	34.1 (28.9,39.7)	27.5 (22.2,33.5)	32.7 (27.2,38.7)	37.0 (31.6,42.8)	32.7 (27.7,38.1)
Neither important nor unimportant	3.7 (2.8,4.7)	3.2* (1.7,6.1)	4.6* (2.5,8.2)	4.7* (2.5,8.6)	4.0 (2.4,6.5)	2.0* (0.9,4.4)
Unimportant	0.4* (0.2,0.9)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.4* (0.1,2.1)
Very unimportant	0.3* (0.1,0.8)	0.9* (0.3,3.1)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	0.3* (0.1,0.8)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58f.4***Importance of Enlistment Bonus to Recruiting: Navy or Marine Corps Recruiters by Location***

58f. With respect to recruiting, how important are the following factors? Enlistment bonus

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	14	4	4	23	12	11
Responding on Item	4,397	964	1,064	1,145	1,204	2,040	930	1,110
Very important	62.7 (60.0,65.4)	61.3 (56.0,66.3)	69.7 (64.5,74.5)	63.4 (59.0,67.6)	57.3 (51.9,62.5)	44.0 (41.3,46.8)	48.0 (43.4,52.7)	40.7 (36.9,44.6)
Important	31.6 (29.1,34.3)	31.9 (27.4,36.7)	24.9 (20.5,29.9)	30.6 (26.9,34.6)	38.1 (33.4,43.0)	33.1 (30.5,35.7)	33.6 (29.0,38.4)	32.7 (29.1,36.5)
Neither important nor unimportant	4.2 (3.3,5.3)	5.2 (3.5,7.8)	4.2 (2.6,6.7)	4.1 (2.5,6.8)	3.6 (2.2,5.7)	16.3 (14.0,19.0)	13.2 (10.5,16.3)	19.0 (15.7,22.7)
Unimportant	0.5* (0.2,1.1)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.8* (0.2,3.5)	0.7* (0.2,2.2)	4.5 (3.4,5.9)	3.0 (1.7,5.1)	5.7 (4.0,8.2)
Very unimportant	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	1.3 (0.7,2.2)	1.3* (0.6,2.8)	1.3* (0.6,2.8)
Not applicable	0.7* (0.4,1.2)	1.2* (0.5,3.1)	0.8* (0.3,2.6)	0.8* (0.2,2.3)	0.0 (N/A,N/A)	0.9* (0.5,1.6)	1.0* (0.4,2.4)	0.8* (0.3,1.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58g.1**Importance of Seasonal Shipping Bonus to Recruiting: Recruiters by Active Component**

58g. With respect to recruiting, how important are the following factors? Seasonal shipping bonus

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	105	106	37	30	17	21	0
Responding on Item	14,162	13,807	5,884	4,392	2,046	1,485	355
Very important	46.9 (45.4,48.4)	47.1 (45.6,48.6)	52.0 (49.4,54.5)	45.6 (42.9,48.3)	42.7 (39.7,45.7)	38.5 (35.6,41.6)	39.3 (33.7,45.1)
Important	35.9 (34.5,37.4)	35.7 (34.3,37.1)	35.8 (33.4,38.2)	35.8 (33.3,38.5)	37.3 (34.7,39.9)	32.6 (30.0,35.4)	45.8 (38.7,53.1)
Neither important nor unimportant	12.4 (11.4,13.4)	12.4 (11.4,13.4)	8.9 (7.4,10.6)	13.9 (12.1,16.0)	14.6 (12.5,17.0)	18.8 (16.5,21.3)	12.5 (9.2,16.8)
Unimportant	2.7 (2.3,3.3)	2.8 (2.3,3.3)	2.3 (1.6,3.3)	2.8 (2.0,3.8)	3.6 (2.7,4.7)	3.7 (2.6,5.1)	1.2* (0.4,3.3)
Very unimportant	0.6 (0.4,0.8)	0.6 (0.4,0.8)	0.4* (0.2,1.0)	0.3* (0.1,0.8)	1.3 (0.7,2.2)	1.0 (0.6,1.9)	0.0 (N/A,N/A)
Not applicable	1.5 (1.2,1.9)	1.5 (1.2,1.9)	0.8* (0.4,1.4)	1.6 (1.1,2.4)	0.6* (0.3,1.3)	5.4 (4.0,7.3)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58g.2***Importance of Seasonal Shipping Bonus to Recruiting: Recruiters by Reserve and Guard Component***

58g. With respect to recruiting, how important are the following factors? Seasonal shipping bonus

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	64	18	27	11	3	6
Responding on Item	4,858	1,295	2,390	531	272	369
Very important	21.7 (19.3,24.2)	32.3 (26.1,39.1)	21.6 (18.3,25.2)	14.4 (10.5,19.4)	7.1 (4.1,12.3)	6.0 (3.3,10.5)
Important	26.1 (23.8,28.5)	34.6 (29.6,39.9)	29.1 (25.5,32.9)	11.0 (7.5,15.7)	5.1* (2.4,10.5)	14.2 (10.3,19.3)
Neither important nor unimportant	23.7 (21.5,26.0)	19.1 (14.6,24.6)	28.2 (24.4,32.3)	15.1 (10.7,20.8)	24.5 (18.2,32.1)	22.4 (17.1,28.7)
Unimportant	6.6 (5.6,7.9)	2.3* (1.1,4.9)	9.9 (7.9,12.4)	2.1* (0.9,4.8)	10.2 (6.2,16.3)	4.5* (2.4,8.1)
Very unimportant	2.6 (1.9,3.6)	0.5* (0.1,2.4)	4.2 (3.0,5.9)	2.1* (0.9,4.9)	2.0* (0.7,5.6)	1.5* (0.5,4.4)
Not applicable	19.3 (17.5,21.3)	11.4 (8.2,15.5)	7.1 (5.2,9.4)	55.5 (49.6,61.2)	51.0 (44.1,58.0)	51.5 (44.3,58.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58g.3***Importance of Seasonal Shipping Bonus to Recruiting: Army Recruiters by Location***

58g. With respect to recruiting, how important are the following factors? Seasonal shipping bonus

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	37	0	6	0	16	16
Responding on Item	5,884	1,318	1,270	1,116	913	1,268
Very important	52.0 (49.4,54.5)	47.9 (42.6,53.3)	60.1 (53.7,66.2)	50.0 (43.8,56.2)	46.7 (41.4,52.1)	53.5 (48.5,58.4)
Important	35.8 (33.4,38.2)	39.2 (34.1,44.5)	29.4 (24.6,34.7)	38.3 (32.4,44.6)	39.2 (34.0,44.6)	33.9 (29.0,39.1)
Neither important nor unimportant	8.9 (7.4,10.6)	8.3 (5.6,12.1)	7.3 (4.8,11.0)	9.4 (6.4,13.5)	11.0 (7.6,15.7)	9.0 (6.1,13.1)
Unimportant	2.3 (1.6,3.3)	2.3* (1.1,4.9)	1.4* (0.5,3.7)	1.9* (0.6,5.3)	3.1* (1.7,5.5)	2.9* (1.5,5.3)
Very unimportant	0.4* (0.2,1.0)	0.5* (0.1,2.4)	1.4* (0.5,3.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	0.8* (0.4,1.4)	1.8* (0.8,4.4)	0.5* (0.1,2.4)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58g.4**Importance of Seasonal Shipping Bonus to Recruiting: Navy or Marine Corps Recruiters by Location**

58g. With respect to recruiting, how important are the following factors? Seasonal shipping bonus

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	30	3	18	4	4	17	6	11
Responding on Item	4,392	964	1,060	1,145	1,204	2,046	936	1,110
Very important	45.6 (42.9,48.3)	42.3 (36.9,48.0)	53.8 (48.2,59.2)	42.2 (37.2,47.3)	44.1 (38.8,49.6)	42.7 (39.7,45.7)	44.4 (40.4,48.6)	41.2 (37.5,44.9)
Important	35.8 (33.3,38.5)	34.7 (29.7,40.0)	31.7 (26.8,36.9)	37.7 (32.3,43.4)	38.4 (34.2,42.9)	37.3 (34.7,39.9)	39.5 (35.2,44.0)	35.4 (32.8,38.1)
Neither important nor unimportant	13.9 (12.1,16.0)	18.6 (14.8,23.0)	9.6 (6.5,14.0)	13.4 (10.3,17.4)	14.6 (11.5,18.4)	14.6 (12.5,17.0)	12.1 (9.6,15.1)	16.7 (13.8,20.1)
Unimportant	2.8 (2.0,3.8)	2.8* (1.6,5.1)	2.1* (1.0,4.3)	4.5 (2.8,7.1)	1.8* (0.9,3.6)	3.6 (2.7,4.7)	1.6* (0.8,3.2)	5.2 (3.9,7.0)
Very unimportant	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.0 (N/A,N/A)	0.7* (0.2,2.2)	1.3 (0.7,2.2)	1.3* (0.6,2.8)	1.3* (0.6,2.8)
Not applicable	1.6 (1.1,2.4)	1.6* (0.7,3.6)	2.5* (1.3,4.8)	2.2* (1.2,4.3)	0.4* (0.1,1.7)	0.6* (0.3,1.3)	1.0* (0.4,2.4)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58h.1**Importance of MEPS Processing to Recruiting: Recruiters by Active Component**

58h. With respect to recruiting, how important are the following factors? MEPS processing

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	112	111	42	34	23	10	2
Responding on Item	14,155	13,802	5,879	4,388	2,040	1,496	353
Very important	52.9 (51.4,54.4)	53.3 (51.8,54.9)	53.6 (50.6,56.5)	49.0 (46.9,51.1)	57.5 (54.5,60.4)	59.3 (56.2,62.4)	38.3 (32.3,44.7)
Important	33.7 (32.3,35.1)	33.5 (32.1,35.0)	32.8 (30.2,35.5)	36.2 (34.0,38.6)	32.4 (29.9,35.0)	30.0 (26.9,33.4)	39.5 (34.7,44.6)
Neither important nor unimportant	10.0 (9.2,11.0)	9.8 (8.9,10.8)	9.7 (8.2,11.6)	11.1 (9.5,12.8)	8.1 (6.6,10.0)	8.8 (7.2,10.7)	18.0 (13.8,23.0)
Unimportant	2.4 (2.0,2.9)	2.4 (2.0,2.9)	3.2 (2.3,4.3)	2.2 (1.6,3.1)	1.6 (1.0,2.4)	1.0 (0.6,1.8)	3.0* (1.6,5.6)
Very unimportant	1.0 (0.7,1.3)	1.0 (0.7,1.3)	0.8* (0.4,1.5)	1.5 (1.0,2.4)	0.4* (0.2,1.0)	0.9* (0.4,1.9)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58h.2**Importance of MEPS Processing to Recruiting: Recruiters by Reserve and Guard Component**

58h. With respect to recruiting, how important are the following factors? MEPS processing

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	52	6	27	11	0	8
Responding on Item	4,870	1,307	2,390	531	275	367
Very important	47.6 (44.8,50.4)	50.9 (44.3,57.5)	47.1 (43.0,51.3)	26.7 (21.0,33.3)	64.7 (56.9,71.7)	56.4 (49.3,63.2)
Important	32.7 (29.9,35.7)	37.4 (31.1,44.2)	32.4 (28.3,36.8)	29.5 (23.5,36.2)	28.3 (21.6,36.1)	26.3 (20.6,32.9)
Neither important nor unimportant	13.9 (12.1,15.9)	9.0 (5.8,13.8)	14.5 (11.6,18.0)	28.8 (23.2,35.0)	6.1 (3.4,10.6)	11.3 (7.7,16.3)
Unimportant	3.7 (2.7,4.9)	0.5* (0.1,2.4)	4.2 (2.6,6.6)	11.0 (7.4,16.0)	1.0* (0.3,4.1)	3.0* (1.4,6.4)
Very unimportant	2.1 (1.5,3.0)	2.3* (1.0,4.8)	1.8* (1.0,3.2)	4.1* (2.2,7.5)	0.0 (N/A,N/A)	3.0* (1.4,6.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58h.3**Importance of MEPS Processing to Recruiting: Army Recruiters by Location**

58h. With respect to recruiting, how important are the following factors? MEPS processing

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	42	0	6	0	16	21
Responding on Item	5,879	1,318	1,270	1,116	913	1,263
Very important	53.6 (50.6,56.5)	50.7 (45.1,56.3)	58.3 (51.9,64.3)	48.6 (42.0,55.3)	56.0 (50.0,61.7)	54.5 (48.2,60.7)
Important	32.8 (30.2,35.5)	36.4 (31.4,41.7)	29.4 (24.6,34.7)	33.2 (27.4,39.5)	30.8 (25.8,36.4)	33.6 (28.7,38.9)
Neither important nor unimportant	9.7 (8.2,11.6)	8.3 (5.3,12.7)	8.3 (5.6,12.0)	15.4 (11.1,21.0)	10.1 (7.1,14.2)	7.4 (4.5,11.8)
Unimportant	3.2 (2.3,4.3)	3.7* (2.0,6.6)	3.7* (2.0,6.6)	2.3* (1.1,5.1)	3.1* (1.7,5.5)	2.9* (1.5,5.3)
Very unimportant	0.8* (0.4,1.5)	0.9* (0.3,3.1)	0.5* (0.1,2.4)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	1.6* (0.7,3.9)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58h.4***Importance of MEPS Processing to Recruiting: Navy or Marine Corps Recruiters by Location***

58h. With respect to recruiting, how important are the following factors? MEPS processing

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	34	3	18	4	8	23	12	11
Responding on Item	4,388	964	1,060	1,145	1,200	2,040	930	1,110
Very important	49.0 (46.9,51.1)	48.4 (42.9,53.9)	54.2 (49.3,59.0)	44.0 (39.4,48.7)	49.6 (44.9,54.4)	57.5 (54.5,60.4)	58.6 (53.9,63.1)	56.6 (52.4,60.7)
Important	36.2 (34.0,38.6)	35.9 (30.6,41.6)	32.5 (28.1,37.3)	39.9 (35.1,45.0)	36.1 (31.5,41.0)	32.4 (29.9,35.0)	30.6 (27.0,34.5)	33.9 (30.2,37.8)
Neither important nor unimportant	11.1 (9.5,12.8)	10.9 (8.0,14.6)	10.8 (7.9,14.7)	12.3 (9.3,16.2)	10.4 (7.9,13.5)	8.1 (6.6,10.0)	8.9 (6.6,11.9)	7.5 (5.7,9.8)
Unimportant	2.2 (1.6,3.1)	2.8 (1.6,5.0)	2.1* (1.0,4.2)	1.9* (0.9,3.8)	2.1* (1.1,4.1)	1.6 (1.0,2.4)	1.6* (0.8,3.2)	1.5* (0.8,2.8)
Very unimportant	1.5 (1.0,2.4)	2.0* (1.0,4.1)	0.4* (0.1,2.0)	1.9* (0.9,3.8)	1.8* (0.9,3.6)	0.4* (0.2,1.0)	0.3* (0.1,1.5)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58i.1**Importance of Office Computer and Software to Recruiting: Recruiters by Active Component**

58i. With respect to recruiting, how important are the following factors? Office computer and software

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	123	124	52	34	27	10	0
Responding on Item	14,144	13,789	5,869	4,388	2,036	1,496	355
Very important	39.4 (38.0,40.8)	39.2 (37.8,40.6)	36.0 (33.7,38.3)	37.1 (34.5,39.9)	43.6 (41.1,46.2)	51.6 (48.3,54.8)	49.4 (42.7,56.1)
Important	41.7 (40.2,43.2)	41.7 (40.2,43.3)	43.5 (40.8,46.2)	45.2 (42.5,47.9)	34.5 (31.7,37.5)	34.5 (30.9,38.3)	40.5 (34.1,47.2)
Neither important nor unimportant	14.7 (13.7,15.7)	14.8 (13.8,15.9)	16.0 (14.2,17.9)	14.3 (12.8,15.9)	16.3 (13.8,19.0)	10.0 (8.3,12.0)	8.9 (6.2,12.7)
Unimportant	3.2 (2.7,3.9)	3.3 (2.8,4.0)	3.6 (2.7,4.9)	2.5 (1.7,3.6)	4.6 (3.5,6.0)	2.6 (1.8,3.8)	0.6* (0.2,2.4)
Very unimportant	1.0 (0.8,1.3)	1.0 (0.8,1.3)	1.0 (0.6,1.7)	1.0 (0.6,1.5)	1.0 (0.6,1.8)	1.4 (0.8,2.4)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58i.2***Importance of Office Computer and Software to Recruiting: Recruiters by Reserve and Guard Component***

58i. With respect to recruiting, how important are the following factors? Office computer and software

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	45	12	21	4	0	8
Responding on Item	4,877	1,301	2,396	538	275	367
Very important	48.4 (45.6,51.2)	36.2 (30.6,42.2)	49.7 (46.1,53.3)	57.4 (51.4,63.3)	66.7 (58.9,73.6)	56.4 (48.3,64.2)
Important	38.5 (35.7,41.5)	45.3 (38.7,52.0)	38.2 (34.6,42.0)	33.1 (26.9,40.0)	26.3 (20.0,33.7)	33.8 (26.9,41.5)
Neither important nor unimportant	9.3 (7.9,10.9)	11.8 (8.7,15.8)	9.5 (7.4,12.0)	6.1 (3.5,10.4)	5.1* (2.7,9.4)	7.5 (4.9,11.4)
Unimportant	2.6 (1.9,3.6)	5.4 (3.3,8.7)	1.3* (0.6,3.0)	3.4* (1.7,6.5)	2.0* (0.7,5.5)	0.8* (0.2,3.3)
Very unimportant	1.1* (0.6,2.1)	1.4* (0.5,3.7)	1.3* (0.5,3.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58i.3***Importance of Office Computer and Software to Recruiting: Army Recruiters by Location***

58i. With respect to recruiting, how important are the following factors? Office computer and software

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	52	7	6	0	20	21
Responding on Item	5,869	1,311	1,270	1,116	909	1,263
Very important	36.0 (33.7,38.3)	32.4 (27.9,37.3)	42.2 (36.3,48.4)	32.7 (27.4,38.6)	38.1 (32.9,43.5)	34.8 (29.8,40.2)
Important	43.5 (40.8,46.2)	47.7 (41.3,54.2)	41.3 (35.1,47.8)	37.9 (32.3,43.8)	39.4 (34.8,44.2)	49.2 (43.6,54.8)
Neither important nor unimportant	16.0 (14.2,17.9)	17.1 (13.2,21.9)	12.8 (9.6,17.1)	22.0 (17.7,26.9)	16.4 (12.3,21.5)	12.3 (8.8,16.9)
Unimportant	3.6 (2.7,4.9)	1.9* (0.8,4.4)	3.2* (1.4,7.2)	5.1 (3.1,8.3)	4.9 (3.2,7.5)	3.7 (2.1,6.3)
Very unimportant	1.0 (0.6,1.7)	0.9* (0.3,3.1)	0.5* (0.1,2.4)	2.3* (1.1,5.1)	1.3* (0.4,4.3)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58i.4***Importance of Office Computer and Software to Recruiting: Navy or Marine Corps Recruiters by Location***

58i. With respect to recruiting, how important are the following factors? Office computer and software

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	34	3	18	8	4	27	15	11
Responding on Item	4,388	964	1,060	1,141	1,204	2,036	927	1,110
Very important	37.1 (34.5,39.9)	33.9 (29.2,38.9)	41.3 (35.8,46.9)	34.8 (30.8,39.1)	38.1 (33.0,43.4)	43.6 (41.1,46.2)	40.9 (37.0,44.9)	45.9 (42.3,49.5)
Important	45.2 (42.5,47.9)	46.8 (42.0,51.7)	43.8 (37.8,49.9)	44.6 (39.2,50.1)	45.6 (40.0,51.3)	34.5 (31.7,37.5)	34.7 (31.2,38.3)	34.4 (30.1,39.0)
Neither important nor unimportant	14.3 (12.8,15.9)	15.7 (11.6,21.0)	12.1 (9.5,15.3)	15.7 (12.9,19.1)	13.9 (11.1,17.3)	16.3 (13.8,19.0)	17.8 (14.4,21.9)	15.0 (11.9,18.6)
Unimportant	2.5 (1.7,3.6)	2.4* (1.3,4.6)	2.5* (1.2,5.3)	3.4* (1.6,7.2)	1.8* (0.9,3.6)	4.6 (3.5,6.0)	5.6 (4.0,7.8)	3.7 (2.4,5.7)
Very unimportant	1.0 (0.6,1.5)	1.2* (0.5,3.1)	0.4* (0.1,2.0)	1.5* (0.7,3.3)	0.7* (0.2,2.2)	1.0 (0.6,1.8)	1.0* (0.4,2.4)	1.0* (0.5,2.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58j.1**Importance of Beeper or Cellular Phone to Recruiting: Recruiters by Active Component**

58j. With respect to recruiting, how important are the following factors? Beeper or cellular phone

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	104	105	46	30	18	10	0
Responding on Item	14,163	13,808	5,875	4,392	2,045	1,496	355
Very important	48.9 (47.5,50.4)	48.9 (47.4,50.3)	46.9 (44.5,49.3)	46.0 (43.4,48.7)	65.9 (62.3,69.4)	41.9 (38.7,45.2)	50.6 (45.3,55.9)
Important	34.3 (32.9,35.7)	34.3 (32.8,35.7)	34.9 (32.7,37.3)	36.4 (33.7,39.1)	24.0 (21.0,27.4)	39.3 (36.2,42.5)	36.3 (31.5,41.4)
Neither important nor unimportant	10.9 (10.2,11.8)	10.9 (10.1,11.8)	11.3 (9.9,12.7)	11.9 (10.4,13.5)	5.9 (4.4,7.9)	13.6 (11.5,16.1)	11.9 (8.7,16.1)
Unimportant	2.7 (2.2,3.2)	2.7 (2.2,3.3)	2.8 (2.1,3.7)	3.1 (2.2,4.3)	1.1 (0.6,1.9)	3.6 (2.5,5.3)	1.2* (0.4,3.3)
Very unimportant	1.6 (1.2,2.0)	1.6 (1.2,2.1)	2.0 (1.3,3.0)	1.3 (0.9,2.1)	1.3 (0.8,2.1)	1.2* (0.6,2.4)	0.0 (N/A,N/A)
Not applicable	1.6 (1.3,2.1)	1.7 (1.3,2.1)	2.2 (1.6,3.0)	1.4 (0.8,2.3)	1.7 (1.0,3.0)	0.3* (0.1,1.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58j.2***Importance of Beeper or Cellular Phone to Recruiting: Recruiters by Reserve and Guard Component***

58j. With respect to recruiting, how important are the following factors? Beeper or cellular phone

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	42	6	27	4	0	6
Responding on Item	4,880	1,307	2,390	538	275	369
Very important	59.8 (57.4,62.1)	55.4 (49.4,61.3)	67.4 (63.7,70.9)	54.1 (48.3,59.7)	32.3 (25.1,40.5)	54.5 (47.0,61.8)
Important	28.3 (26.0,30.7)	30.6 (24.9,37.0)	25.6 (22.1,29.4)	31.1 (25.0,38.0)	28.3 (22.1,35.4)	33.6 (27.6,40.2)
Neither important nor unimportant	7.5 (6.2,8.9)	9.0 (5.9,13.5)	4.6 (3.3,6.5)	8.8 (5.7,13.3)	23.2 (17.7,29.9)	6.7 (4.0,11.2)
Unimportant	2.1 (1.4,3.0)	2.7* (1.3,5.4)	1.3* (0.7,2.7)	2.7* (1.3,5.7)	7.1 (4.2,11.8)	0.0 (N/A,N/A)
Very unimportant	0.8* (0.4,1.5)	0.5* (0.1,2.4)	0.4* (0.1,2.3)	0.7* (0.2,3.0)	3.0* (1.3,6.9)	2.2* (0.9,5.4)
Not applicable	1.7 (1.1,2.5)	1.8* (0.8,4.3)	0.7* (0.2,1.8)	2.7* (1.2,5.8)	6.1 (3.4,10.6)	3.0* (1.3,6.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58j.3***Importance of Beeper or Cellular Phone to Recruiting: Army Recruiters by Location***

58j. With respect to recruiting, how important are the following factors? Beeper or cellular phone

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	46	0	6	0	20	21
Responding on Item	5,875	1,318	1,270	1,116	909	1,263
Very important	46.9 (44.5,49.3)	45.2 (39.6,50.8)	54.6 (48.5,60.5)	43.9 (38.7,49.3)	46.5 (42.0,50.9)	43.9 (38.4,49.5)
Important	34.9 (32.7,37.3)	35.0 (29.7,40.7)	30.3 (25.0,36.1)	36.0 (30.3,42.1)	34.5 (29.4,40.1)	38.9 (33.3,44.9)
Neither important nor unimportant	11.3 (9.9,12.7)	11.5 (8.1,16.1)	8.7 (5.8,13.0)	11.7 (8.4,16.1)	12.4 (9.7,15.7)	12.3 (9.2,16.2)
Unimportant	2.8 (2.1,3.7)	3.2* (1.7,6.1)	2.3* (0.9,5.7)	4.2* (2.3,7.7)	1.3* (0.5,3.4)	2.5* (1.2,4.9)
Very unimportant	2.0 (1.3,3.0)	2.3* (1.1,4.9)	2.3* (1.0,5.0)	1.9* (0.8,4.5)	1.8* (0.8,3.9)	1.6* (0.7,3.9)
Not applicable	2.2 (1.6,3.0)	2.8* (1.4,5.5)	1.8* (0.8,4.3)	2.3* (1.1,5.0)	3.5 (2.0,6.2)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58j.4***Importance of Beeper or Cellular Phone to Recruiting: Navy or Marine Corps Recruiters by Location***

58j. With respect to recruiting, how important are the following factors? Beeper or cellular phone

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	30	3	18	4	4	18	9	8
Responding on Item	4,392	964	1,060	1,145	1,204	2,045	933	1,113
Very important	46.0 (43.4,48.7)	41.1 (35.9,46.6)	46.7 (41.4,52.0)	45.9 (41.5,50.4)	49.5 (44.1,54.9)	65.9 (62.3,69.4)	65.9 (60.2,71.2)	65.9 (62.4,69.3)
Important	36.4 (33.7,39.1)	39.5 (34.5,44.8)	37.9 (32.6,43.6)	32.5 (28.5,36.7)	35.9 (30.9,41.3)	24.0 (21.0,27.4)	23.9 (19.4,29.1)	24.1 (20.7,27.9)
Neither important nor unimportant	11.9 (10.4,13.5)	13.7 (10.4,17.9)	10.8 (7.9,14.7)	13.4 (10.3,17.4)	10.0 (7.1,13.9)	5.9 (4.4,7.9)	5.9 (4.0,8.7)	6.0 (4.2,8.5)
Unimportant	3.1 (2.2,4.3)	3.2 (1.9,5.5)	2.5* (1.2,5.3)	3.4 (1.9,5.9)	3.2* (1.5,6.6)	1.1 (0.6,1.9)	0.3* (0.1,1.4)	1.7 (1.0,3.0)
Very unimportant	1.3 (0.9,2.1)	1.6* (0.7,3.6)	1.7* (0.7,3.7)	1.9* (0.9,3.8)	0.4* (0.1,1.7)	1.3 (0.8,2.1)	1.6* (0.8,3.2)	1.0* (0.5,2.2)
Not applicable	1.4 (0.8,2.3)	0.8* (0.3,2.5)	0.4* (0.1,2.0)	3.0 (1.7,5.2)	1.1* (0.4,2.7)	1.7 (1.0,3.0)	2.3 (1.3,4.0)	1.2* (0.5,2.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58k.1**Importance of Recruiter Internet Access to Recruiting: Recruiters by Active Component**

58k. With respect to recruiting, how important are the following factors? Recruiter Internet access

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	109	108	49	25	17	15	2
Responding on Item	14,158	13,805	5,872	4,397	2,046	1,491	353
Very important	38.0 (36.6,39.4)	37.7 (36.3,39.1)	35.2 (32.7,37.8)	33.9 (31.5,36.4)	38.8 (36.0,41.8)	56.4 (53.9,58.9)	50.9 (44.7,57.1)
Important	36.3 (34.8,37.9)	36.2 (34.6,37.8)	38.9 (36.4,41.5)	37.1 (34.0,40.2)	29.2 (26.1,32.5)	32.4 (29.9,34.9)	41.3 (36.2,46.7)
Neither important nor unimportant	17.6 (16.3,18.9)	17.9 (16.6,19.2)	18.1 (15.9,20.6)	19.9 (17.8,22.2)	19.9 (17.3,22.8)	8.1 (6.6,9.9)	6.0 (3.9,9.1)
Unimportant	4.7 (4.2,5.4)	4.8 (4.2,5.5)	4.4 (3.5,5.7)	5.6 (4.6,6.8)	6.3 (4.8,8.4)	2.3 (1.5,3.3)	1.2* (0.4,3.3)
Very unimportant	1.3 (1.0,1.7)	1.4 (1.0,1.8)	1.2 (0.7,2.0)	1.7 (1.2,2.5)	1.6 (1.0,2.7)	0.5* (0.2,1.5)	0.6* (0.2,2.4)
Not applicable	2.1 (1.7,2.6)	2.1 (1.7,2.6)	2.1 (1.5,3.1)	1.8 (1.3,2.6)	4.1 (3.0,5.7)	0.4* (0.1,1.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58k.2***Importance of Recruiter Internet Access to Recruiting: Recruiters by Reserve and Guard Component***

58k. With respect to recruiting, how important are the following factors? Recruiter Internet access

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	42	6	27	4	0	6
Responding on Item	4,880	1,307	2,390	538	275	369
Very important	50.1 (47.5,52.7)	50.5 (45.4,55.6)	46.3 (42.2,50.4)	54.7 (49.5,59.9)	61.6 (53.2,69.4)	58.2 (50.4,65.6)
Important	31.9 (29.5,34.5)	31.5 (26.6,36.9)	31.3 (27.4,35.4)	34.5 (28.9,40.5)	27.3 (20.5,35.3)	37.3 (30.5,44.7)
Neither important nor unimportant	13.9 (11.9,16.2)	13.1 (9.4,17.9)	17.4 (14.4,20.8)	10.1 (6.7,15.1)	9.1 (5.7,14.1)	3.0* (1.4,6.4)
Unimportant	2.6 (1.8,3.7)	2.3* (1.0,4.8)	3.7 (2.3,6.1)	0.7* (0.2,3.0)	1.0* (0.3,4.1)	0.0 (N/A,N/A)
Very unimportant	1.1 (0.6,1.8)	1.4* (0.5,3.6)	1.1* (0.5,2.4)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	1.5* (0.5,4.4)
Not applicable	0.5* (0.2,1.4)	1.4* (0.5,3.7)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58k.3***Importance of Recruiter Internet Access to Recruiting: Army Recruiters by Location***

58k. With respect to recruiting, how important are the following factors? Recruiter Internet access

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	49	0	18	0	16	16
Responding on Item	5,872	1,318	1,258	1,116	913	1,268
Very important	35.2 (32.7,37.8)	35.5 (29.6,41.8)	42.1 (36.4,48.1)	33.6 (27.8,40.0)	34.4 (29.7,39.4)	30.2 (25.4,35.5)
Important	38.9 (36.4,41.5)	40.6 (34.3,47.2)	38.0 (32.8,43.4)	36.5 (30.9,42.4)	41.0 (35.7,46.5)	38.8 (32.3,45.7)
Neither important nor unimportant	18.1 (15.9,20.6)	12.9 (9.5,17.3)	15.3 (10.9,21.1)	21.5 (16.4,27.7)	19.8 (15.6,24.8)	22.0 (17.4,27.5)
Unimportant	4.4 (3.5,5.7)	6.5 (4.0,10.4)	1.4* (0.5,3.8)	5.6 (3.5,8.8)	3.1* (1.5,6.1)	5.3 (3.2,8.7)
Very unimportant	1.2 (0.7,2.0)	0.5* (0.1,2.4)	1.9* (0.8,4.4)	1.9* (0.8,4.4)	0.4* (0.1,2.1)	1.2* (0.4,3.3)
Not applicable	2.1 (1.5,3.1)	4.2* (2.1,8.2)	1.4* (0.5,3.7)	0.9* (0.3,3.2)	1.3* (0.5,3.4)	2.5* (1.2,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58k.4***Importance of Recruiter Internet Access to Recruiting: Navy or Marine Corps Recruiters by Location***

58k. With respect to recruiting, how important are the following factors? Recruiter Internet access

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	14	4	4	17	6	11
Responding on Item	4,397	964	1,064	1,145	1,204	2,046	936	1,110
Very important	33.9 (31.5,36.4)	30.7 (26.1,35.6)	35.3 (30.4,40.5)	32.5 (28.1,37.1)	37.4 (32.8,42.2)	38.8 (36.0,41.8)	37.6 (32.8,42.7)	39.9 (36.9,43.0)
Important	37.1 (34.0,40.2)	38.3 (32.7,44.2)	36.5 (31.8,41.5)	38.1 (34.3,42.0)	34.5 (29.5,39.9)	29.2 (26.1,32.5)	30.7 (26.4,35.5)	27.9 (24.5,31.7)
Neither important nor unimportant	19.9 (17.8,22.2)	21.4 (17.3,26.1)	19.5 (15.3,24.6)	20.2 (17.0,23.8)	19.2 (15.8,23.2)	19.9 (17.3,22.8)	18.6 (15.0,22.9)	21.0 (17.6,24.7)
Unimportant	5.6 (4.6,6.8)	6.1 (3.9,9.3)	5.4 (3.4,8.4)	5.6 (3.7,8.5)	5.3 (3.2,8.7)	6.3 (4.8,8.4)	5.6 (3.5,8.7)	7.0 (4.9,9.9)
Very unimportant	1.7 (1.2,2.5)	2.0* (1.0,4.1)	2.1* (1.0,4.2)	1.5* (0.7,3.3)	1.4* (0.6,3.2)	1.6 (1.0,2.7)	2.9* (1.6,5.3)	0.5* (0.2,1.5)
Not applicable	1.8 (1.3,2.6)	1.6* (0.7,3.6)	1.2* (0.5,3.1)	2.2* (1.2,4.3)	2.1* (1.1,4.0)	4.1 (3.0,5.7)	4.6 (2.9,7.2)	3.7 (2.5,5.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58l.1***Importance of Recruiting Station Location to Recruiting: Recruiters by Active Component***

58l. With respect to recruiting, how important are the following factors? Recruiting station location

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	99	100	43	33	15	8	0
Responding on Item	14,168	13,813	5,878	4,389	2,048	1,498	355
Very important	66.9 (65.5,68.2)	66.9 (65.6,68.3)	66.3 (63.8,68.7)	66.4 (64.3,68.5)	69.3 (66.3,72.1)	67.8 (64.9,70.6)	64.3 (59.0,69.2)
Important	28.2 (26.9,29.6)	28.1 (26.8,29.5)	29.1 (26.8,31.6)	27.9 (25.7,30.2)	26.2 (23.5,29.2)	27.5 (24.8,30.5)	32.1 (27.6,37.1)
Neither important nor unimportant	3.9 (3.3,4.5)	3.9 (3.3,4.6)	3.4 (2.5,4.7)	4.7 (3.7,6.0)	3.7 (2.8,4.8)	3.6 (2.7,4.8)	3.0* (1.6,5.6)
Unimportant	0.7 (0.5,1.0)	0.7 (0.5,1.0)	0.8 (0.4,1.4)	0.7* (0.4,1.3)	0.6* (0.3,1.2)	0.9* (0.5,1.6)	0.6* (0.2,2.4)
Very unimportant	0.3 (0.2,0.5)	0.3 (0.2,0.6)	0.4* (0.2,0.9)	0.3* (0.1,0.8)	0.3* (0.1,0.9)	0.2* (0.0,0.7)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58L.2***Importance of Recruiting Station Location to Recruiting: Recruiters by Reserve and Guard Component***

58L. With respect to recruiting, how important are the following factors? Recruiting station location

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	37	6	21	4	0	6
Responding on Item	4,885	1,307	2,396	538	275	369
Very important	63.2 (60.2,66.1)	63.5 (56.8,69.7)	60.4 (56.1,64.6)	68.2 (61.1,74.6)	77.8 (71.3,83.1)	61.9 (55.5,68.0)
Important	30.7 (27.8,33.8)	31.5 (25.6,38.2)	32.5 (28.1,37.3)	27.0 (21.9,32.9)	20.2 (15.1,26.6)	29.1 (23.6,35.4)
Neither important nor unimportant	4.9 (3.9,6.1)	3.2* (1.7,5.9)	6.2 (4.4,8.6)	4.1* (2.2,7.3)	1.0* (0.3,4.1)	6.7 (3.9,11.5)
Unimportant	0.8* (0.4,1.5)	0.9* (0.3,3.0)	0.9* (0.4,2.1)	0.7* (0.2,3.0)	0.0 (N/A,N/A)	0.8* (0.2,3.3)
Very unimportant	0.4* (0.2,0.9)	0.9* (0.3,3.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58L.3***Importance of Recruiting Station Location to Recruiting: Army Recruiters by Location***

58L. With respect to recruiting, how important are the following factors? Recruiting station location

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	43	0	12	0	16	16
Responding on Item	5,878	1,318	1,264	1,116	913	1,268
Very important	66.3 (63.8,68.7)	70.5 (63.8,76.4)	64.5 (57.8,70.7)	65.0 (58.3,71.1)	60.4 (54.9,65.6)	69.0 (63.2,74.2)
Important	29.1 (26.8,31.6)	26.3 (20.6,32.9)	29.5 (23.6,36.2)	28.5 (22.8,35.0)	34.4 (28.9,40.3)	28.6 (23.8,33.9)
Neither important nor unimportant	3.4 (2.5,4.7)	1.8* (0.8,4.4)	4.2* (2.2,7.7)	5.6 (3.4,9.2)	3.5* (1.9,6.4)	2.5* (1.2,5.0)
Unimportant	0.8 (0.4,1.4)	0.9* (0.3,3.1)	0.9* (0.3,3.1)	0.9* (0.3,3.1)	1.3* (0.5,3.3)	0.0 (N/A,N/A)
Very unimportant	0.4* (0.2,0.9)	0.5* (0.1,2.4)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58l.4***Importance of Recruiting Station Location to Recruiting: Navy or Marine Corps Recruiters by Location***

58l. With respect to recruiting, how important are the following factors? Recruiting station location

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	7	14	4	8	15	6	8
Responding on Item	4,389	960	1,064	1,145	1,200	2,048	936	1,113
Very important	66.4 (64.3,68.5)	69.2 (64.0,74.1)	69.7 (64.8,74.2)	60.5 (55.2,65.4)	67.1 (63.1,71.0)	69.3 (66.3,72.1)	70.3 (66.2,74.0)	68.4 (64.8,71.8)
Important	27.9 (25.7,30.2)	26.3 (21.7,31.5)	24.1 (19.9,28.8)	30.6 (25.8,35.9)	29.6 (26.0,33.6)	26.2 (23.5,29.2)	25.2 (21.5,29.3)	27.1 (24.0,30.5)
Neither important nor unimportant	4.7 (3.7,6.0)	4.5 (2.7,7.2)	4.2 (2.6,6.7)	8.6 (6.2,11.7)	1.8* (0.9,3.6)	3.7 (2.8,4.8)	3.3 (2.1,5.1)	4.0 (2.9,5.5)
Unimportant	0.7* (0.4,1.3)	0.0 (N/A,N/A)	1.7* (0.7,3.7)	0.4* (0.1,1.8)	0.7* (0.2,2.2)	0.6* (0.3,1.2)	0.7* (0.2,1.9)	0.5* (0.2,1.5)
Very unimportant	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.0 (N/A,N/A)	0.7* (0.2,2.2)	0.3* (0.1,0.9)	0.7* (0.2,1.9)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58m.1**Importance of Recruiting Station Appearance to Recruiting: Recruiters by Active Component**

58m. With respect to recruiting, how important are the following factors? Recruiting station appearance

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	96	97	43	25	17	10	0
Responding on Item	14,171	13,816	5,878	4,397	2,046	1,496	355
Very important	65.3 (63.9,66.7)	65.3 (63.9,66.8)	63.9 (61.2,66.6)	64.7 (62.5,66.9)	70.0 (67.2,72.7)	66.4 (63.9,68.7)	64.9 (58.2,71.0)
Important	31.1 (29.7,32.5)	31.0 (29.6,32.5)	32.4 (29.8,35.1)	30.9 (28.7,33.3)	27.8 (25.1,30.5)	30.7 (28.5,32.9)	32.7 (27.1,38.9)
Neither important nor unimportant	3.1 (2.6,3.7)	3.1 (2.6,3.7)	3.2 (2.4,4.2)	3.8 (2.9,5.0)	2.0 (1.3,2.9)	2.4 (1.6,3.6)	2.4* (1.2,4.9)
Unimportant	0.4 (0.2,0.6)	0.4 (0.2,0.6)	0.4* (0.2,0.9)	0.4* (0.2,0.9)	0.2* (0.0,0.7)	0.5* (0.2,1.2)	0.0 (N/A,N/A)
Very unimportant	0.2* (0.1,0.3)	0.2* (0.1,0.4)	0.2* (0.1,0.6)	0.2* (0.1,0.6)	0.2* (0.0,0.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58m.2***Importance of Recruiting Station Appearance to Recruiting: Recruiters by Reserve and Guard Component***

58m. With respect to recruiting, how important are the following factors? Recruiting station appearance

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	37	6	21	4	0	6
Responding on Item	4,885	1,307	2,396	538	275	369
Very important	66.8 (63.9,69.5)	67.1 (61.8,72.1)	65.9 (61.8,69.8)	71.0 (64.1,76.9)	63.6 (56.2,70.5)	67.2 (60.3,73.4)
Important	29.7 (26.9,32.8)	28.8 (23.7,34.6)	30.1 (25.9,34.7)	28.4 (22.4,35.2)	32.3 (26.0,39.4)	30.6 (24.4,37.6)
Neither important nor unimportant	2.8 (2.0,3.9)	3.6* (2.0,6.4)	3.3 (2.2,4.9)	0.7* (0.2,3.0)	3.0* (1.3,6.9)	0.0 (N/A,N/A)
Unimportant	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.4* (0.1,1.5)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.8* (0.2,3.3)
Very unimportant	0.3* (0.1,0.9)	0.5* (0.1,2.4)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58m.3***Importance of Recruiting Station Appearance to Recruiting: Army Recruiters by Location***

58m. With respect to recruiting, how important are the following factors? Recruiting station appearance

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	43	0	12	0	16	16
Responding on Item	5,878	1,318	1,264	1,116	913	1,268
Very important	63.9 (61.2,66.6)	65.0 (59.1,70.4)	63.1 (57.4,68.5)	64.0 (57.1,70.4)	58.2 (52.1,63.9)	67.8 (61.9,73.1)
Important	32.4 (29.8,35.1)	32.3 (26.9,38.1)	33.2 (28.1,38.7)	30.8 (25.3,37.1)	37.9 (31.7,44.4)	29.0 (23.8,34.8)
Neither important nor unimportant	3.2 (2.4,4.2)	1.8* (0.8,4.4)	3.2* (1.5,6.7)	4.7 (2.8,7.7)	3.1 (1.7,5.4)	3.3* (1.8,5.9)
Unimportant	0.4* (0.2,0.9)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.5* (0.1,2.5)	0.4* (0.1,2.1)	0.0 (N/A,N/A)
Very unimportant	0.2* (0.1,0.6)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58m.4***Importance of Recruiting Station Appearance to Recruiting: Navy or Marine Corps Recruiters by Location***

58m. With respect to recruiting, how important are the following factors? Recruiting station appearance

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	14	4	4	17	6	11
Responding on Item	4,397	964	1,064	1,145	1,204	2,046	936	1,110
Very important	64.7 (62.5,66.9)	65.3 (59.8,70.5)	68.1 (63.0,72.7)	58.2 (54.0,62.3)	67.6 (63.3,71.7)	70.0 (67.2,72.7)	66.7 (62.0,71.0)	72.8 (69.6,75.8)
Important	30.9 (28.7,33.3)	29.0 (24.4,34.1)	27.8 (23.4,32.6)	36.9 (32.0,42.2)	29.2 (25.4,33.3)	27.8 (25.1,30.5)	31.4 (27.0,36.1)	24.7 (21.8,27.8)
Neither important nor unimportant	3.8 (2.9,5.0)	5.7 (3.6,8.7)	2.9* (1.5,5.7)	4.1 (2.6,6.5)	2.9* (1.5,5.3)	2.0 (1.3,2.9)	1.3* (0.6,2.8)	2.5 (1.6,3.9)
Unimportant	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.8* (0.3,2.6)	0.8* (0.2,2.3)	0.0 (N/A,N/A)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)
Very unimportant	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.0 (N/A,N/A)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58n.1**Importance of Access to Own Government Vehicle to Recruiting: Recruiters by Active Component**

58n. With respect to recruiting, how important are the following factors? Access to own Government vehicle

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	91	91	43	25	15	8	0
Responding on Item	14,176	13,822	5,878	4,397	2,048	1,498	355
Very important	71.4 (69.9,72.8)	71.7 (70.2,73.1)	69.6 (66.8,72.2)	70.2 (67.9,72.5)	81.6 (79.1,83.9)	70.6 (67.6,73.4)	60.7 (54.7,66.4)
Important	25.2 (23.8,26.8)	25.1 (23.6,26.6)	27.7 (25.0,30.6)	25.3 (23.1,27.5)	16.4 (14.2,18.9)	26.0 (23.1,29.1)	32.7 (27.3,38.7)
Neither important nor unimportant	2.5 (2.1,3.1)	2.4 (2.0,3.0)	2.2 (1.5,3.3)	3.3 (2.5,4.4)	1.3 (0.8,2.1)	2.2 (1.5,3.4)	6.0 (3.9,9.1)
Unimportant	0.4 (0.2,0.6)	0.3 (0.2,0.6)	0.1* (0.0,0.5)	0.6* (0.3,1.1)	0.4* (0.2,1.1)	0.5* (0.2,1.2)	0.6* (0.2,2.4)
Very unimportant	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.1* (0.0,0.6)	0.3* (0.1,0.7)	0.2* (0.0,0.7)	0.2* (0.0,0.7)	0.0 (N/A,N/A)
Not applicable	0.3 (0.2,0.6)	0.3 (0.2,0.6)	0.4* (0.2,0.9)	0.3* (0.1,0.8)	0.2* (0.0,0.7)	0.5* (0.2,1.2)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58n.2***Importance of Access to Own Government Vehicle to Recruiting: Recruiters by Reserve and Guard Component***

58n. With respect to recruiting, how important are the following factors? Access to own Government vehicle

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	37	6	21	4	0	6
Responding on Item	4,885	1,307	2,396	538	275	369
Very important	74.9 (72.6,77.1)	77.0 (72.0,81.4)	77.1 (73.5,80.4)	67.6 (61.2,73.4)	65.7 (57.1,73.3)	70.9 (64.4,76.7)
Important	21.9 (19.8,24.2)	19.8 (15.7,24.6)	21.1 (17.8,24.8)	28.4 (22.6,34.9)	23.2 (16.7,31.4)	23.9 (18.7,30.0)
Neither important nor unimportant	2.0 (1.4,2.9)	2.3* (1.0,4.8)	1.1* (0.5,2.4)	3.4* (1.7,6.6)	4.0* (2.0,8.2)	3.0* (1.4,6.3)
Unimportant	0.5* (0.2,1.0)	0.5* (0.1,2.4)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	4.0* (2.0,8.1)	0.0 (N/A,N/A)
Very unimportant	0.2* (0.1,0.7)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.5* (0.5,4.4)
Not applicable	0.5* (0.3,1.0)	0.0 (N/A,N/A)	0.4* (0.1,1.5)	0.7* (0.2,3.0)	3.0* (1.3,6.8)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58n.3***Importance of Access to Own Government Vehicle to Recruiting: Army Recruiters by Location***

58n. With respect to recruiting, how important are the following factors? Access to own Government vehicle

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	43	0	12	0	16	16
Responding on Item	5,878	1,318	1,264	1,116	913	1,268
Very important	69.6 (66.8,72.2)	69.6 (62.9,75.6)	71.9 (65.9,77.2)	66.8 (60.1,72.9)	64.8 (58.7,70.4)	73.1 (66.8,78.5)
Important	27.7 (25.0,30.6)	27.7 (21.6,34.6)	25.4 (20.4,31.1)	29.9 (24.2,36.3)	32.6 (27.1,38.6)	24.5 (19.3,30.5)
Neither important nor unimportant	2.2 (1.5,3.3)	1.8* (0.8,4.4)	2.8* (1.4,5.6)	2.8* (1.3,6.2)	2.6* (1.4,5.0)	1.2* (0.3,4.4)
Unimportant	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Very unimportant	0.1* (0.0,0.6)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	0.4* (0.2,0.9)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58n.4**Importance of Access to Own Government Vehicle to Recruiting: Navy or Marine Corps Recruiters by Location**

58n. With respect to recruiting, how important are the following factors? Access to own Government vehicle

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	14	4	4	15	6	8
Responding on Item	4,397	964	1,064	1,145	1,204	2,048	936	1,113
Very important	70.2 (67.9,72.5)	68.6 (63.0,73.6)	78.0 (72.3,82.8)	66.8 (61.8,71.5)	68.3 (64.6,71.8)	81.6 (79.1,83.9)	80.7 (76.9,84.0)	82.3 (79.0,85.2)
Important	25.3 (23.1,27.5)	27.0 (22.6,31.9)	17.8 (13.7,22.9)	28.7 (24.7,33.1)	26.7 (23.0,30.7)	16.4 (14.2,18.9)	16.3 (13.2,20.0)	16.4 (13.6,19.7)
Neither important nor unimportant	3.3 (2.5,4.4)	4.0 (2.5,6.4)	2.9* (1.6,5.2)	3.4 (1.9,5.9)	3.2 (1.9,5.4)	1.3 (0.8,2.1)	1.6* (0.8,3.2)	1.0* (0.5,2.1)
Unimportant	0.6* (0.3,1.1)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.8* (0.2,2.3)	1.1* (0.4,2.7)	0.4* (0.2,1.1)	0.7* (0.2,1.9)	0.3* (0.1,1.1)
Very unimportant	0.3* (0.1,0.7)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	0.0 (N/A,N/A)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)
Not applicable	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58o.1**Importance of Positive Media Publicity to Recruiting: Recruiters by Active Component**

58o. With respect to recruiting, how important are the following factors? Positive media publicity

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	117	113	54	30	21	8	5
Responding on Item	14,150	13,800	5,867	4,392	2,042	1,498	350
Very important	65.4 (63.9,66.9)	65.4 (63.8,66.9)	64.7 (62.0,67.3)	65.7 (63.2,68.1)	66.6 (64.1,69.0)	65.2 (61.4,68.8)	66.9 (60.9,72.3)
Important	30.0 (28.6,31.4)	30.0 (28.6,31.4)	31.2 (28.9,33.7)	28.3 (25.8,30.9)	29.8 (27.3,32.4)	30.5 (27.1,34.1)	28.9 (23.6,34.9)
Neither important nor unimportant	3.8 (3.3,4.4)	3.8 (3.3,4.4)	3.2 (2.5,4.2)	5.0 (4.0,6.4)	3.1 (2.2,4.3)	3.4 (2.4,4.9)	3.6 (2.0,6.4)
Unimportant	0.5 (0.4,0.8)	0.5 (0.4,0.8)	0.5* (0.2,1.0)	0.6* (0.3,1.1)	0.4* (0.2,1.1)	0.9* (0.5,1.6)	0.6* (0.2,2.4)
Very unimportant	0.3 (0.2,0.6)	0.3 (0.2,0.6)	0.4* (0.2,0.9)	0.4* (0.2,0.9)	0.2* (0.0,0.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58o.2***Importance of Positive Media Publicity to Recruiting: Recruiters by Reserve and Guard Component***

58o. With respect to recruiting, how important are the following factors? Positive media publicity

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	37	6	21	4	0	6
Responding on Item	4,885	1,307	2,396	538	275	369
Very important	68.8 (65.8,71.6)	67.1 (60.5,73.1)	67.5 (63.1,71.5)	75.0 (68.5,80.5)	71.7 (63.3,78.8)	71.6 (64.8,77.6)
Important	27.6 (25.0,30.5)	27.0 (21.6,33.2)	29.5 (25.5,33.8)	23.7 (18.1,30.2)	26.3 (19.3,34.7)	24.6 (18.8,31.5)
Neither important nor unimportant	2.9 (2.1,4.0)	4.5 (2.5,7.9)	2.6 (1.6,4.4)	1.4* (0.5,4.0)	1.0* (0.3,4.1)	2.2* (0.9,5.4)
Unimportant	0.4* (0.1,1.3)	0.9* (0.2,4.7)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.0 (N/A,N/A)
Very unimportant	0.3* (0.1,0.9)	0.5* (0.1,2.4)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58o.3***Importance of Positive Media Publicity to Recruiting: Army Recruiters by Location***

58o. With respect to recruiting, how important are the following factors? Positive media publicity

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	54	0	18	0	16	21
Responding on Item	5,867	1,318	1,258	1,116	913	1,263
Very important	64.7 (62.0,67.3)	63.1 (56.8,69.1)	62.5 (56.1,68.5)	61.7 (55.4,67.6)	59.9 (55.9,63.8)	74.6 (68.3,80.0)
Important	31.2 (28.9,33.7)	33.6 (27.8,40.1)	33.3 (27.6,39.6)	33.2 (28.2,38.6)	33.9 (29.3,38.8)	23.0 (17.9,28.9)
Neither important nor unimportant	3.2 (2.5,4.2)	2.3* (1.0,5.0)	3.2* (1.7,6.2)	4.7 (2.6,8.2)	4.4 (2.6,7.4)	2.1* (0.9,4.4)
Unimportant	0.5* (0.2,1.0)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.5* (0.1,2.5)	0.4* (0.1,2.1)	0.4* (0.1,2.2)
Very unimportant	0.4* (0.2,0.9)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	1.3* (0.5,3.3)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58o.4**Importance of Positive Media Publicity to Recruiting: Navy or Marine Corps Recruiters by Location**

58o. With respect to recruiting, how important are the following factors? Positive media publicity

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	30	3	18	4	4	21	12	8
Responding on Item	4,392	964	1,060	1,145	1,204	2,042	930	1,113
Very important	65.7 (63.2,68.1)	64.9 (59.8,69.7)	67.1 (62.0,71.8)	65.3 (60.1,70.2)	65.8 (62.2,69.3)	66.6 (64.1,69.0)	66.5 (62.5,70.2)	66.7 (63.7,69.5)
Important	28.3 (25.8,30.9)	27.4 (23.5,31.7)	27.9 (23.3,33.1)	28.7 (23.9,34.1)	28.5 (25.0,32.2)	29.8 (27.3,32.4)	30.9 (27.4,34.7)	28.9 (25.6,32.3)
Neither important nor unimportant	5.0 (4.0,6.4)	6.9 (4.3,10.8)	3.8 (2.3,6.0)	4.9 (3.1,7.6)	5.0 (3.4,7.2)	3.1 (2.2,4.3)	1.6* (0.8,3.2)	4.2 (2.9,6.1)
Unimportant	0.6* (0.3,1.1)	0.4* (0.1,1.9)	0.8* (0.3,2.6)	0.8* (0.2,2.3)	0.4* (0.1,1.7)	0.4* (0.2,1.1)	0.7* (0.2,1.9)	0.3* (0.1,1.1)
Very unimportant	0.4* (0.2,0.9)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.5)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58p.1**Importance of Pro-Military Community/Influencers to Recruiting: Recruiters by Active Component**

58p. With respect to recruiting, how important are the following factors? Pro-military community/influencers

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	96	95	43	25	18	8	2
Responding on Item	14,171	13,818	5,878	4,397	2,045	1,498	353
Very important	61.6 (59.9,63.2)	61.8 (60.0,63.5)	60.9 (57.8,63.9)	60.3 (57.4,63.2)	65.8 (63.0,68.4)	64.0 (60.5,67.4)	52.7 (46.3,59.0)
Important	32.0 (30.5,33.6)	31.8 (30.3,33.5)	32.5 (29.9,35.2)	32.3 (29.4,35.2)	29.4 (26.8,32.0)	31.3 (28.0,34.8)	39.5 (33.5,45.9)
Neither important nor unimportant	5.4 (4.7,6.2)	5.4 (4.7,6.2)	5.4 (4.1,7.0)	6.4 (5.3,7.7)	4.3 (3.2,5.8)	3.8 (2.7,5.3)	6.6 (4.4,9.8)
Unimportant	0.7 (0.5,1.0)	0.7 (0.5,1.0)	0.8 (0.5,1.4)	0.7* (0.4,1.4)	0.4* (0.2,1.0)	0.7* (0.3,1.4)	0.6* (0.2,2.4)
Very unimportant	0.3 (0.2,0.6)	0.3* (0.2,0.6)	0.4* (0.2,0.9)	0.3* (0.1,0.8)	0.2* (0.0,0.7)	0.2* (0.0,0.7)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58p.2***Importance of Pro-Military Community/Influencers to Recruiting: Recruiters by Reserve and Guard Component***

58p. With respect to recruiting, how important are the following factors? Pro-military community/influencers

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	43	6	21	7	3	6
Responding on Item	4,879	1,307	2,396	535	272	369
Very important	66.8 (63.8,69.7)	67.6 (61.0,73.5)	65.9 (61.4,70.2)	69.4 (62.6,75.5)	71.4 (63.4,78.3)	62.7 (55.8,69.1)
Important	28.8 (25.8,31.9)	26.6 (20.7,33.4)	30.3 (26.1,34.9)	25.9 (20.5,32.1)	25.5 (18.8,33.7)	32.8 (26.7,39.6)
Neither important nor unimportant	3.2 (2.3,4.3)	4.5 (2.7,7.4)	2.6 (1.6,4.4)	3.4* (1.7,6.7)	2.0* (0.7,5.6)	2.2* (0.9,5.4)
Unimportant	0.9 (0.5,1.6)	0.5* (0.1,2.4)	1.1* (0.5,2.4)	1.4* (0.5,4.0)	1.0* (0.3,4.1)	0.8* (0.2,3.3)
Very unimportant	0.4* (0.1,0.9)	0.9* (0.3,3.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58p.3***Importance of Pro-Military Community/Influencers to Recruiting: Army Recruiters by Location***

58p. With respect to recruiting, how important are the following factors? Pro-military community/influencers

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	43	0	12	0	16	16
Responding on Item	5,878	1,318	1,264	1,116	913	1,268
Very important	60.9 (57.8,63.9)	61.8 (54.2,68.8)	59.0 (52.6,65.1)	55.1 (49.0,61.1)	59.9 (54.8,64.9)	67.8 (61.8,73.2)
Important	32.5 (29.9,35.2)	32.7 (25.3,41.1)	34.1 (28.1,40.7)	35.5 (29.8,41.7)	33.0 (27.7,38.8)	27.8 (23.4,32.6)
Neither important nor unimportant	5.4 (4.1,7.0)	3.7* (1.9,7.2)	5.5 (3.5,8.7)	9.4 (6.2,13.9)	4.4 (2.7,7.1)	4.1* (2.2,7.6)
Unimportant	0.8 (0.5,1.4)	1.4* (0.5,3.7)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	1.3* (0.5,3.3)	0.4* (0.1,2.1)
Very unimportant	0.4* (0.2,0.9)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	1.3* (0.5,3.3)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58p.4**Importance of Pro-Military Community/Influencers to Recruiting: Navy or Marine Corps Recruiters by Location**

58p. With respect to recruiting, how important are the following factors? Pro-military community/influencers

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	14	4	4	18	9	8
Responding on Item	4,397	964	1,064	1,145	1,204	2,045	933	1,113
Very important	60.3 (57.4,63.2)	61.7 (55.7,67.4)	60.2 (54.1,65.9)	61.2 (55.2,66.9)	58.7 (54.3,63.0)	65.8 (63.0,68.4)	65.6 (61.9,69.1)	65.9 (62.2,69.5)
Important	32.3 (29.4,35.2)	28.2 (24.1,32.8)	32.0 (26.6,37.9)	31.7 (26.9,36.9)	35.9 (31.4,40.8)	29.4 (26.8,32.0)	30.8 (27.3,34.6)	28.1 (24.5,32.0)
Neither important nor unimportant	6.4 (5.3,7.7)	10.1 (7.2,14.0)	5.8 (3.7,9.0)	6.3 (4.3,9.3)	4.3 (2.7,6.7)	4.3 (3.2,5.8)	3.3 (2.1,5.2)	5.2 (3.7,7.3)
Unimportant	0.7* (0.4,1.4)	0.0 (N/A,N/A)	1.7* (0.7,3.7)	0.4* (0.1,1.8)	0.7* (0.2,2.2)	0.4* (0.2,1.0)	0.0 (N/A,N/A)	0.8* (0.3,1.8)
Very unimportant	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58q.1**Importance of High School Access to Recruiting: Recruiters by Active Component**

58q. With respect to recruiting, how important are the following factors? High school access

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	172	173	71	33	21	46	0
Responding on Item	14,095	13,740	5,850	4,389	2,042	1,460	355
Very important	72.7 (71.2,74.1)	73.5 (72.0,75.0)	70.3 (67.7,72.7)	70.4 (67.3,73.3)	87.7 (85.8,89.3)	76.3 (73.3,79.1)	38.7 (33.4,44.2)
Important	24.0 (22.6,25.5)	23.3 (21.9,24.9)	26.4 (24.0,28.9)	26.5 (23.7,29.5)	11.2 (9.6,12.9)	18.6 (16.4,20.9)	48.8 (42.7,54.9)
Neither important nor unimportant	2.6 (2.1,3.1)	2.4 (2.0,2.9)	2.7 (2.0,3.6)	2.5 (1.7,3.6)	1.0 (0.6,1.7)	3.0 (2.0,4.5)	8.9 (5.9,13.3)
Unimportant	0.4 (0.3,0.7)	0.3 (0.2,0.6)	0.4* (0.2,0.9)	0.3* (0.1,0.7)	0.0 (N/A,N/A)	0.9* (0.4,1.9)	3.6 (2.0,6.3)
Very unimportant	0.4 (0.2,0.6)	0.4 (0.3,0.7)	0.3* (0.1,0.8)	0.4* (0.2,0.9)	0.2* (0.0,0.7)	1.2* (0.6,2.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58q.2**Importance of High School Access to Recruiting: Recruiters by Reserve and Guard Component**

58q. With respect to recruiting, how important are the following factors? High school access

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	159	53	21	76	3	6
Responding on Item	4,763	1,260	2,396	466	272	369
Very important	62.1 (59.2,64.9)	68.2 (61.3,74.4)	72.5 (68.8,76.0)	10.9 (7.3,16.1)	40.8 (32.6,49.6)	53.7 (46.4,60.9)
Important	25.0 (22.4,27.7)	26.2 (20.6,32.6)	25.3 (21.8,29.1)	4.7* (2.6,8.4)	32.7 (26.1,40.0)	38.8 (32.2,45.9)
Neither important nor unimportant	6.9 (5.8,8.1)	2.8* (1.4,5.6)	1.8* (0.9,3.4)	38.3 (31.0,46.1)	19.4 (14.3,25.8)	5.2 (3.0,9.0)
Unimportant	1.6 (1.1,2.2)	0.0 (N/A,N/A)	0.2* (0.0,1.2)	11.7 (7.7,17.4)	4.1* (2.0,8.2)	0.8* (0.2,3.3)
Very unimportant	4.5 (3.7,5.5)	2.8* (1.4,5.5)	0.2* (0.0,1.2)	34.4 (27.5,41.9)	3.1* (1.4,6.8)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58q.3**Importance of High School Access to Recruiting: Army Recruiters by Location**

58q. With respect to recruiting, how important are the following factors? High school access

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	71	13	18	0	16	26
Responding on Item	5,850	1,305	1,258	1,116	913	1,258
Very important	70.3 (67.7,72.7)	73.5 (67.5,78.7)	65.7 (59.2,71.7)	66.8 (60.0,73.1)	69.2 (64.7,73.3)	75.3 (70.4,79.6)
Important	26.4 (24.0,28.9)	23.3 (18.0,29.5)	27.3 (21.5,34.0)	30.4 (24.5,37.0)	28.2 (23.9,32.9)	23.9 (19.6,28.8)
Neither important nor unimportant	2.7 (2.0,3.6)	1.9* (0.6,5.3)	6.0 (3.7,9.7)	2.3* (1.1,4.9)	2.2* (1.0,5.0)	0.8* (0.2,2.8)
Unimportant	0.4* (0.2,0.9)	0.9* (0.3,3.1)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.0 (N/A,N/A)
Very unimportant	0.3* (0.1,0.8)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58q.4**Importance of High School Access to Recruiting: Navy or Marine Corps Recruiters by Location**

58q. With respect to recruiting, how important are the following factors? High school access

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	7	14	8	4	21	12	8
Responding on Item	4,389	960	1,064	1,141	1,204	2,042	930	1,113
Very important	70.4 (67.3,73.3)	71.7 (66.8,76.1)	68.5 (63.3,73.3)	69.7 (64.8,74.2)	71.2 (67.3,74.8)	87.7 (85.8,89.3)	87.8 (84.5,90.5)	87.6 (84.9,89.8)
Important	26.5 (23.7,29.5)	23.5 (19.3,28.3)	28.6 (24.2,33.5)	27.7 (23.4,32.4)	26.3 (23.1,29.8)	11.2 (9.6,12.9)	10.9 (8.5,13.8)	11.4 (9.3,14.0)
Neither important nor unimportant	2.5 (1.7,3.6)	3.2 (1.9,5.5)	2.5* (1.3,4.7)	2.3* (1.1,4.7)	2.1* (1.1,4.1)	1.0 (0.6,1.7)	1.0* (0.4,2.4)	1.0* (0.5,2.2)
Unimportant	0.3* (0.1,0.7)	1.2* (0.5,3.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Very unimportant	0.4* (0.2,0.9)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.5)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58r.1**Importance of High School Student Lists to Recruiting: Recruiters by Active Component**

58r. With respect to recruiting, how important are the following factors? High school student lists

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	168	167	65	33	21	46	2
Responding on Item	14,099	13,746	5,856	4,389	2,042	1,460	353
Very important	73.2 (71.8,74.6)	74.6 (73.1,76.0)	76.2 (73.8,78.4)	70.3 (67.4,73.0)	87.4 (85.5,89.0)	63.4 (60.4,66.4)	19.2 (14.9,24.3)
Important	21.4 (20.1,22.7)	21.0 (19.7,22.4)	20.7 (18.6,22.9)	24.6 (22.1,27.3)	11.1 (9.6,12.8)	25.3 (22.8,27.9)	35.9 (29.6,42.8)
Neither important nor unimportant	4.0 (3.5,4.6)	3.3 (2.8,3.8)	2.5 (1.8,3.4)	3.7 (2.7,4.9)	1.3 (0.7,2.2)	8.0 (6.5,9.7)	34.1 (28.4,40.4)
Unimportant	0.7 (0.5,1.0)	0.7 (0.5,0.9)	0.3* (0.1,0.8)	0.9 (0.6,1.6)	0.0 (N/A,N/A)	2.1 (1.3,3.6)	4.2 (2.5,6.9)
Very unimportant	0.7 (0.5,0.9)	0.5 (0.4,0.8)	0.4* (0.2,0.9)	0.6* (0.3,1.1)	0.3* (0.1,0.9)	1.2* (0.7,2.3)	6.6 (4.4,9.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58r.2***Importance of High School Student Lists to Recruiting: Recruiters by Reserve and Guard Component***

58r. With respect to recruiting, how important are the following factors? High school student lists

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	163	53	21	80	3	6
Responding on Item	4,759	1,260	2,396	462	272	369
Very important	52.3 (49.5,55.1)	71.5 (65.6,76.8)	54.7 (50.7,58.7)	11.0 (7.4,16.1)	33.7 (25.8,42.6)	36.6 (30.8,42.7)
Important	27.4 (25.0,29.9)	23.8 (19.2,29.2)	31.4 (27.5,35.6)	6.3 (3.8,10.3)	31.6 (25.6,38.4)	36.6 (30.6,43.0)
Neither important nor unimportant	11.9 (10.4,13.6)	1.9* (0.8,4.5)	11.0 (8.7,13.8)	35.4 (29.1,42.3)	21.4 (16.1,27.9)	15.7 (11.4,21.2)
Unimportant	3.3 (2.5,4.2)	0.0 (N/A,N/A)	2.0 (1.1,3.4)	11.8 (7.8,17.6)	8.2 (5.1,12.9)	8.2 (4.9,13.5)
Very unimportant	5.2 (4.2,6.2)	2.8* (1.4,5.5)	0.9* (0.4,2.1)	35.4 (28.7,42.8)	5.1* (2.7,9.4)	3.0* (1.4,6.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58r.3***Importance of High School Student Lists to Recruiting: Army Recruiters by Location***

58r. With respect to recruiting, how important are the following factors? High school student lists

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	65	13	12	0	16	26
Responding on Item	5,856	1,305	1,264	1,116	913	1,258
Very important	76.2 (73.8,78.4)	80.0 (74.0,84.9)	69.1 (62.8,74.8)	72.0 (65.6,77.6)	76.7 (72.5,80.4)	82.7 (78.4,86.4)
Important	20.7 (18.6,22.9)	17.2 (12.5,23.2)	24.9 (19.8,30.8)	24.8 (19.3,31.3)	21.2 (17.0,25.9)	16.1 (12.5,20.4)
Neither important nor unimportant	2.5 (1.8,3.4)	1.9* (0.6,5.3)	4.6 (2.6,8.1)	2.3* (1.1,4.9)	2.2* (1.0,5.0)	1.2* (0.5,3.4)
Unimportant	0.3* (0.1,0.8)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Very unimportant	0.4* (0.2,0.9)	0.5* (0.1,2.4)	0.9* (0.3,3.1)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 58r.4**Importance of High School Student Lists to Recruiting: Navy or Marine Corps Recruiters by Location**

58r. With respect to recruiting, how important are the following factors? High school student lists

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	7	14	8	4	21	12	8
Responding on Item	4,389	960	1,064	1,141	1,204	2,042	930	1,113
Very important	70.3 (67.4,73.0)	72.1 (67.1,76.5)	68.9 (62.9,74.3)	70.8 (65.7,75.4)	69.0 (64.5,73.3)	87.4 (85.5,89.0)	86.5 (83.4,89.1)	88.1 (85.7,90.1)
Important	24.6 (22.1,27.3)	20.2 (16.2,25.0)	25.3 (20.8,30.4)	25.8 (21.8,30.4)	26.7 (22.7,31.1)	11.1 (9.6,12.8)	11.5 (9.0,14.6)	10.7 (8.9,12.8)
Neither important nor unimportant	3.7 (2.7,4.9)	4.5 (2.7,7.2)	5.4 (3.5,8.3)	2.3* (1.2,4.3)	2.9 (1.7,4.8)	1.3 (0.7,2.2)	1.3* (0.6,2.8)	1.2* (0.6,2.5)
Unimportant	0.9 (0.6,1.6)	2.0* (1.0,4.1)	0.0 (N/A,N/A)	0.8* (0.2,2.3)	1.1* (0.4,2.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Very unimportant	0.6* (0.3,1.1)	1.2* (0.5,3.1)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	0.3* (0.1,0.9)	0.7* (0.2,1.9)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59a.1***Agreement That Formal Training Is in Need of Improvement: Recruiters by Active Component***

59a. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Formal training

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	202	196	65	67	45	18	7
Responding on Item	14,065	13,717	5,856	4,355	2,018	1,488	348
Strongly agree	21.4 (20.3,22.5)	21.3 (20.2,22.5)	23.3 (21.4,25.2)	22.3 (20.1,24.6)	15.2 (13.2,17.5)	19.2 (17.0,21.7)	23.6 (19.1,28.8)
Agree	41.8 (40.4,43.3)	41.8 (40.3,43.3)	48.2 (45.5,50.9)	39.2 (36.8,41.7)	33.4 (30.5,36.3)	35.7 (33.2,38.3)	41.8 (36.9,46.9)
Neither agree nor disagree	27.2 (26.0,28.5)	27.3 (26.0,28.6)	22.2 (20.1,24.5)	29.2 (26.8,31.7)	35.1 (32.6,37.7)	31.0 (28.2,34.0)	25.5 (19.8,32.1)
Disagree	8.7 (7.9,9.5)	8.7 (7.9,9.6)	5.6 (4.6,6.9)	8.6 (7.1,10.4)	14.8 (12.9,16.9)	13.0 (10.8,15.6)	7.9 (5.1,12.0)
Strongly disagree	0.9 (0.7,1.2)	0.9 (0.7,1.2)	0.7* (0.4,1.4)	0.8 (0.5,1.3)	1.6 (1.0,2.5)	1.0 (0.6,1.8)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59a.2***Agreement That Formal Training Is in Need of Improvement: Recruiters by Reserve and Guard Component***

59a. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Formal training

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	96	12	58	4	6	17
Responding on Item	4,826	1,301	2,359	538	269	358
Strongly agree	20.8 (18.9,22.9)	20.4 (16.0,25.5)	19.6 (16.3,23.5)	22.3 (16.6,29.2)	22.7 (16.3,30.7)	26.9 (20.9,34.0)
Agree	40.6 (37.5,43.6)	39.8 (33.1,47.0)	41.3 (36.8,45.9)	45.3 (39.0,51.8)	33.0 (27.2,39.3)	36.9 (30.2,44.2)
Neither agree nor disagree	26.0 (23.4,28.8)	28.5 (23.3,34.4)	26.1 (22.4,30.2)	18.2 (13.4,24.4)	29.9 (23.5,37.2)	24.6 (19.5,30.6)
Disagree	11.4 (9.7,13.3)	10.0 (6.8,14.4)	11.8 (9.4,14.8)	12.2 (8.6,16.9)	13.4 (8.0,21.7)	10.8 (7.5,15.3)
Strongly disagree	1.3 (0.8,2.0)	1.4* (0.5,3.7)	1.1* (0.5,2.4)	2.0* (0.8,4.9)	1.0* (0.3,4.2)	0.8* (0.2,3.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59a.3***Agreement That Formal Training Is in Need of Improvement: Army Recruiters by Location***

59a. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Formal training

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	65	13	12	16	16	11
Responding on Item	5,856	1,305	1,264	1,100	913	1,274
Strongly agree	23.3 (21.4,25.2)	22.3 (17.7,27.8)	25.8 (20.3,32.3)	20.4 (15.6,26.2)	20.7 (16.5,25.6)	26.0 (21.6,31.0)
Agree	48.2 (45.5,50.9)	47.9 (41.8,54.1)	49.8 (43.5,56.1)	48.8 (41.7,56.0)	51.1 (45.5,56.7)	44.3 (38.7,50.0)
Neither agree nor disagree	22.2 (20.1,24.5)	21.9 (17.1,27.6)	20.3 (15.5,26.1)	22.8 (18.0,28.3)	22.0 (17.9,26.8)	24.0 (19.5,29.1)
Disagree	5.6 (4.6,6.9)	7.0 (4.4,10.9)	3.2* (1.7,6.0)	7.6 (5.0,11.3)	5.7 (3.7,8.8)	4.9 (3.1,7.5)
Strongly disagree	0.7* (0.4,1.4)	0.9* (0.3,3.2)	0.9* (0.3,3.1)	0.5* (0.1,2.5)	0.4* (0.1,2.1)	0.8* (0.2,2.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59a.4***Agreement That Formal Training Is in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59a. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Formal training

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	67	19	22	13	12	45	31	14
Responding on Item	4,355	948	1,056	1,136	1,196	2,018	911	1,107
Strongly agree	22.3 (20.1,24.6)	23.8 (19.8,28.3)	20.5 (16.6,25.1)	22.6 (18.5,27.2)	21.9 (18.3,25.9)	15.2 (13.2,17.5)	15.4 (12.1,19.6)	15.0 (12.3,18.2)
Agree	39.2 (36.8,41.7)	37.3 (32.6,42.3)	44.4 (38.3,50.6)	40.2 (36.1,44.5)	35.8 (31.3,40.6)	33.4 (30.5,36.3)	32.6 (28.1,37.4)	34.0 (30.6,37.6)
Neither agree nor disagree	29.2 (26.8,31.7)	31.6 (26.9,36.6)	26.4 (22.6,30.5)	28.6 (24.4,33.1)	30.1 (25.1,35.7)	35.1 (32.6,37.7)	31.9 (28.0,36.0)	37.8 (34.6,41.1)
Disagree	8.6 (7.1,10.4)	6.6 (4.6,9.3)	8.0 (5.5,11.3)	8.3 (5.9,11.5)	11.1 (8.2,14.9)	14.8 (12.9,16.9)	18.8 (15.4,22.8)	11.5 (9.1,14.4)
Strongly disagree	0.8 (0.5,1.3)	0.8* (0.3,2.5)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	1.1* (0.4,2.7)	1.6 (1.0,2.5)	1.3* (0.6,2.9)	1.8 (1.0,3.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59b.1**Agreement That On-the-Job Training Is in Need of Improvement: Recruiters by Active Component**

59b. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? On-the-job training

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	178	174	61	50	45	18	5
Responding on Item	14,089	13,739	5,860	4,372	2,018	1,488	350
Strongly agree	30.4 (29.0,31.7)	30.6 (29.2,32.0)	32.5 (30.4,34.7)	32.4 (29.8,35.2)	24.4 (21.4,27.7)	26.0 (23.4,28.8)	21.1 (16.9,25.9)
Agree	42.6 (41.1,44.2)	42.7 (41.1,44.3)	46.3 (43.5,49.2)	42.1 (39.2,45.0)	37.5 (34.7,40.3)	37.3 (34.2,40.5)	41.0 (35.1,47.1)
Neither agree nor disagree	19.6 (18.4,20.9)	19.4 (18.2,20.7)	16.4 (14.2,18.9)	17.8 (15.9,19.8)	26.8 (24.8,28.9)	25.8 (23.0,28.8)	28.9 (23.5,35.1)
Disagree	6.7 (6.0,7.4)	6.6 (5.9,7.4)	4.1 (3.1,5.4)	7.2 (5.9,8.7)	10.2 (8.6,12.0)	10.2 (8.3,12.5)	7.8 (5.3,11.5)
Strongly disagree	0.7 (0.5,1.0)	0.7 (0.5,1.0)	0.7* (0.3,1.3)	0.6* (0.3,1.1)	1.2* (0.6,2.1)	0.7* (0.3,1.4)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59b.2***Agreement That On-the-Job Training Is in Need of Improvement: Recruiters by Reserve and Guard Component***

59b. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? On-the-job training

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	82	12	53	4	3	11
Responding on Item	4,840	1,301	2,364	538	272	364
Strongly agree	35.9 (33.3,38.6)	33.9 (27.9,40.5)	39.2 (35.3,43.2)	30.4 (23.6,38.2)	26.5 (20.9,33.0)	36.4 (29.8,43.5)
Agree	41.6 (38.8,44.5)	44.8 (38.8,50.9)	40.3 (35.9,44.9)	41.2 (34.5,48.3)	45.9 (38.0,54.0)	36.4 (29.9,43.4)
Neither agree nor disagree	15.9 (13.6,18.5)	14.5 (10.5,19.7)	14.9 (11.6,19.0)	20.3 (14.8,27.2)	21.4 (15.5,28.8)	16.7 (11.9,22.8)
Disagree	6.0 (4.8,7.6)	6.3 (3.8,10.4)	5.1 (3.5,7.5)	6.8 (4.3,10.5)	6.1* (3.3,11.0)	9.9 (6.6,14.5)
Strongly disagree	0.6* (0.3,1.1)	0.5* (0.1,2.4)	0.5* (0.1,1.5)	1.4* (0.5,4.0)	0.0 (N/A,N/A)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59b.3***Agreement That On-the-Job Training Is in Need of Improvement: Army Recruiters by Location***

59b. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? On-the-job training

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	61	13	18	6	16	11
Responding on Item	5,860	1,305	1,258	1,110	913	1,274
Strongly agree	32.5 (30.4,34.7)	33.5 (28.2,39.2)	33.8 (28.4,39.6)	29.1 (23.6,35.3)	27.3 (23.2,31.9)	37.0 (32.0,42.3)
Agree	46.3 (43.5,49.2)	46.1 (40.1,52.1)	44.9 (38.8,51.2)	46.0 (38.9,53.3)	52.9 (47.9,57.8)	43.5 (37.5,49.7)
Neither agree nor disagree	16.4 (14.2,18.9)	17.7 (13.1,23.4)	16.2 (11.7,22.0)	16.4 (11.9,22.3)	15.9 (12.2,20.3)	15.9 (12.2,20.4)
Disagree	4.1 (3.1,5.4)	2.3* (0.9,5.8)	3.7* (1.9,7.2)	8.0 (5.3,11.8)	3.5* (1.9,6.5)	3.3* (1.7,6.3)
Strongly disagree	0.7* (0.3,1.3)	0.5* (0.1,2.4)	1.4* (0.5,3.8)	0.5* (0.1,2.5)	0.4* (0.1,2.1)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59b.4***Agreement That On-the-Job Training Is in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59b. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? On-the-job training

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	50	15	18	13	4	45	31	14
Responding on Item	4,372	952	1,060	1,136	1,204	2,018	911	1,107
Strongly agree	32.4 (29.8,35.2)	33.5 (28.4,38.9)	33.3 (27.3,40.0)	30.8 (25.8,36.3)	32.0 (27.6,36.9)	24.4 (21.4,27.7)	25.8 (21.2,31.1)	23.3 (19.4,27.6)
Agree	42.1 (39.2,45.0)	42.5 (37.4,47.7)	41.7 (34.8,48.9)	46.2 (40.7,51.9)	38.1 (33.5,42.9)	37.5 (34.7,40.3)	32.6 (29.0,36.3)	41.5 (37.6,45.5)
Neither agree nor disagree	17.8 (15.9,19.8)	17.1 (13.6,21.4)	17.1 (13.3,21.7)	16.5 (13.1,20.7)	20.3 (16.4,24.8)	26.8 (24.8,28.9)	26.9 (23.2,30.8)	26.8 (23.9,29.8)
Disagree	7.2 (5.9,8.7)	5.7 (3.8,8.6)	7.1 (5.0,10.0)	6.4 (4.1,9.8)	9.3 (6.5,12.9)	10.2 (8.6,12.0)	13.4 (10.6,16.8)	7.5 (5.7,9.8)
Strongly disagree	0.6* (0.3,1.1)	1.2* (0.5,3.1)	0.8* (0.3,2.6)	0.0 (N/A,N/A)	0.4* (0.1,1.7)	1.2* (0.6,2.1)	1.3* (0.6,2.9)	1.0* (0.5,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59c.1***Agreement That Advertising Is in Need of Improvement: Recruiters by Active Component***

59c. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Advertising

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	161	160	50	67	26	15	2
Responding on Item	14,106	13,753	5,871	4,355	2,037	1,491	353
Strongly agree	40.4 (38.9,42.0)	39.9 (38.4,41.4)	37.4 (34.6,40.2)	42.0 (39.6,44.5)	41.2 (38.1,44.4)	41.7 (38.9,44.5)	62.3 (56.2,68.0)
Agree	38.7 (37.3,40.2)	39.0 (37.5,40.5)	40.3 (37.7,43.0)	39.6 (36.9,42.5)	35.5 (32.5,38.5)	37.0 (34.3,39.8)	27.5 (22.3,33.4)
Neither agree nor disagree	16.3 (15.2,17.5)	16.6 (15.5,17.7)	18.0 (15.9,20.3)	13.6 (12.0,15.3)	18.8 (16.6,21.1)	16.6 (14.4,19.1)	7.2 (4.6,11.0)
Disagree	4.1 (3.5,4.8)	4.1 (3.5,4.9)	3.9 (2.9,5.3)	4.4 (3.4,5.6)	4.0 (2.9,5.5)	4.7 (3.6,6.1)	3.0* (1.6,5.7)
Strongly disagree	0.4 (0.2,0.7)	0.4 (0.2,0.7)	0.5* (0.2,1.2)	0.4* (0.2,0.9)	0.6* (0.3,1.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59c.2***Agreement That Advertising Is in Need of Improvement: Recruiters by Reserve and Guard Component***

59c. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Advertising

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	83	12	48	4	6	14
Responding on Item	4,839	1,301	2,369	538	269	361
Strongly agree	42.9 (39.9,45.9)	33.5 (27.7,39.8)	44.0 (39.3,48.9)	61.5 (54.9,67.7)	35.1 (28.2,42.6)	47.3 (40.0,54.7)
Agree	37.8 (34.5,41.2)	42.1 (36.1,48.3)	36.4 (31.8,41.4)	29.7 (23.8,36.4)	43.3 (35.9,51.0)	38.9 (32.1,46.3)
Neither agree nor disagree	14.7 (12.5,17.1)	18.1 (13.8,23.3)	16.0 (12.9,19.7)	6.1 (3.8,9.7)	11.3 (7.4,17.1)	9.2 (6.0,13.9)
Disagree	4.2 (3.2,5.5)	5.9 (3.6,9.5)	3.1 (2.1,4.7)	2.0* (0.8,4.8)	9.3 (5.9,14.2)	4.6* (2.3,9.1)
Strongly disagree	0.5* (0.2,1.1)	0.5* (0.1,2.4)	0.4* (0.1,1.5)	0.7* (0.2,3.0)	1.0* (0.3,4.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59c.3***Agreement That Advertising Is in Need of Improvement: Army Recruiters by Location***

59c. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Advertising

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	50	19	6	0	16	11
Responding on Item	5,871	1,299	1,270	1,116	913	1,274
Strongly agree	37.4 (34.6,40.2)	31.8 (25.5,38.8)	41.7 (36.5,47.2)	33.6 (28.2,39.6)	38.8 (33.5,44.3)	41.1 (34.5,48.0)
Agree	40.3 (37.7,43.0)	39.7 (32.7,47.2)	36.7 (31.1,42.7)	44.4 (38.8,50.2)	40.5 (34.8,46.5)	40.7 (34.0,47.7)
Neither agree nor disagree	18.0 (15.9,20.3)	22.0 (17.0,27.8)	16.5 (12.3,21.8)	18.7 (14.1,24.3)	18.1 (13.8,23.2)	14.6 (10.9,19.4)
Disagree	3.9 (2.9,5.3)	5.6 (3.2,9.8)	4.6 (2.7,7.7)	3.3* (1.5,6.8)	2.6* (1.4,5.0)	2.9* (1.4,5.8)
Strongly disagree	0.5* (0.2,1.2)	0.9* (0.3,3.2)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.8* (0.2,2.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59c.4***Agreement That Advertising Is in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59c. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Advertising

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	67	19	22	13	12	26	12	14
Responding on Item	4,355	948	1,056	1,136	1,196	2,037	930	1,107
Strongly agree	42.0 (39.6,44.5)	38.9 (34.3,43.8)	43.5 (37.6,49.7)	47.7 (41.7,53.8)	38.4 (33.0,44.0)	41.2 (38.1,44.4)	41.8 (37.1,46.6)	40.8 (36.7,44.9)
Agree	39.6 (36.9,42.5)	43.9 (38.9,49.0)	39.3 (34.0,44.9)	37.2 (31.0,43.9)	38.7 (34.0,43.7)	35.5 (32.5,38.5)	34.2 (29.7,39.0)	36.5 (32.8,40.4)
Neither agree nor disagree	13.6 (12.0,15.3)	12.7 (10.2,15.8)	12.1 (9.1,16.1)	11.7 (8.4,16.0)	16.9 (13.7,20.5)	18.8 (16.6,21.1)	19.1 (15.7,23.0)	18.5 (16.1,21.2)
Disagree	4.4 (3.4,5.6)	4.1 (2.4,6.8)	4.2 (2.4,7.1)	3.0 (1.8,5.1)	6.1 (4.3,8.7)	4.0 (2.9,5.5)	4.3 (2.7,6.6)	3.8 (2.4,5.9)
Strongly disagree	0.4* (0.2,0.9)	0.4* (0.1,1.9)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.6* (0.3,1.2)	0.7* (0.2,1.9)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59d.1**Agreement That Promotional Items Are in Need of Improvement: Recruiters by Active Component**

59d. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Promotional items

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	177	175	58	58	33	26	2
Responding on Item	14,090	13,738	5,863	4,364	2,030	1,480	353
Strongly agree	42.6 (41.0,44.2)	42.6 (40.9,44.2)	41.3 (38.5,44.1)	33.2 (30.5,36.0)	53.3 (50.0,56.6)	60.8 (57.2,64.3)	43.1 (37.2,49.3)
Agree	36.2 (34.6,37.7)	36.1 (34.5,37.7)	37.8 (35.2,40.6)	37.5 (34.5,40.5)	32.4 (29.4,35.5)	30.1 (27.1,33.3)	39.5 (34.7,44.6)
Neither agree nor disagree	16.4 (15.3,17.7)	16.5 (15.3,17.8)	16.4 (14.2,18.8)	21.5 (19.4,23.8)	12.2 (10.3,14.4)	8.2 (6.6,10.1)	13.8 (10.6,17.8)
Disagree	4.5 (3.8,5.2)	4.5 (3.8,5.3)	4.1 (3.1,5.4)	7.4 (5.9,9.2)	2.1 (1.4,3.2)	0.9* (0.5,1.6)	3.6* (1.8,7.0)
Strongly disagree	0.4 (0.2,0.6)	0.4 (0.2,0.6)	0.5* (0.2,1.0)	0.5* (0.2,1.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59d.2***Agreement That Promotional Items Are in Need of Improvement: Recruiters by Reserve and Guard Component***

59d. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Promotional items

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	107	12	74	7	6	8
Responding on Item	4,815	1,301	2,343	535	269	367
Strongly agree	43.7 (40.7,46.8)	40.3 (34.5,46.3)	46.3 (41.2,51.4)	49.7 (43.3,56.0)	33.0 (26.3,40.4)	38.4 (32.2,44.9)
Agree	37.7 (35.0,40.5)	40.7 (35.5,46.2)	36.2 (32.1,40.5)	35.4 (29.4,41.8)	37.1 (29.7,45.2)	40.6 (33.1,48.6)
Neither agree nor disagree	14.0 (12.2,16.1)	13.1 (9.7,17.5)	14.4 (11.7,17.6)	11.6 (8.5,15.6)	19.6 (14.5,25.9)	14.3 (10.3,19.5)
Disagree	4.3 (3.3,5.5)	5.4 (3.2,9.0)	3.2 (2.0,4.9)	2.7* (1.3,5.7)	8.3 (5.0,13.3)	6.8 (4.3,10.6)
Strongly disagree	0.3* (0.1,0.8)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.7* (0.2,3.0)	2.1* (0.7,5.6)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59d.3***Agreement That Promotional Items Are in Need of Improvement: Army Recruiters by Location***

59d. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Promotional items

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	58	25	12	0	12	11
Responding on Item	5,863	1,293	1,264	1,116	917	1,274
Strongly agree	41.3 (38.5,44.1)	31.0 (25.4,37.2)	42.9 (36.9,49.1)	39.3 (32.8,46.1)	47.8 (42.8,52.9)	47.2 (40.8,53.6)
Agree	37.8 (35.2,40.6)	41.3 (35.2,47.7)	38.3 (31.7,45.2)	40.2 (34.6,46.1)	32.9 (27.8,38.5)	35.4 (28.9,42.5)
Neither agree nor disagree	16.4 (14.2,18.8)	20.7 (15.7,26.6)	14.3 (10.1,19.9)	16.8 (12.2,22.8)	16.7 (13.1,21.0)	13.4 (9.5,18.6)
Disagree	4.1 (3.1,5.4)	6.1 (3.8,9.7)	4.6 (2.7,7.6)	3.7* (1.8,7.8)	2.6* (1.4,5.0)	2.9* (1.4,5.8)
Strongly disagree	0.5* (0.2,1.0)	0.9* (0.3,3.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59d.4***Agreement That Promotional Items Are in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59d. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Promotional items

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	58	19	18	13	8	33	21	11
Responding on Item	4,364	948	1,060	1,136	1,200	2,030	921	1,110
Strongly agree	33.2 (30.5,36.0)	27.5 (23.0,32.5)	33.3 (28.3,38.7)	39.5 (34.6,44.6)	32.1 (26.7,38.1)	53.3 (50.0,56.6)	57.1 (53.0,61.2)	50.1 (45.7,54.6)
Agree	37.5 (34.5,40.5)	38.5 (33.0,44.4)	39.2 (34.4,44.2)	32.3 (27.5,37.6)	38.9 (34.2,43.9)	32.4 (29.4,35.5)	29.6 (25.6,33.8)	34.7 (30.4,39.2)
Neither agree nor disagree	21.5 (19.4,23.8)	27.9 (22.9,33.4)	19.2 (14.3,25.2)	20.7 (17.1,24.9)	19.6 (15.7,24.3)	12.2 (10.3,14.4)	11.6 (8.9,15.1)	12.7 (10.5,15.3)
Disagree	7.4 (5.9,9.2)	5.7 (3.5,9.4)	7.5 (5.0,11.2)	6.8 (4.6,9.9)	9.3 (6.8,12.6)	2.1 (1.4,3.2)	1.7* (0.8,3.3)	2.5 (1.4,4.3)
Strongly disagree	0.5* (0.2,1.0)	0.4* (0.1,1.9)	0.8* (0.3,2.6)	0.8* (0.2,2.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59e.1***Agreement That Educational Benefits for Prospects Are in Need of Improvement: Recruiters by Active Component***

59e. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Educational benefits for prospects

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	159	155	51	66	27	10	5
Responding on Item	14,108	13,758	5,870	4,356	2,036	1,496	350
Strongly agree	24.6 (23.4,25.9)	24.5 (23.2,25.9)	17.9 (15.8,20.1)	26.6 (24.1,29.2)	31.6 (28.9,34.3)	35.0 (31.9,38.3)	29.5 (24.4,35.2)
Agree	34.3 (32.8,35.8)	34.1 (32.6,35.7)	31.9 (29.4,34.6)	36.8 (33.9,39.8)	31.1 (28.4,34.0)	39.0 (35.8,42.2)	40.4 (34.3,46.8)
Neither agree nor disagree	29.6 (28.3,30.9)	29.7 (28.4,31.1)	35.0 (32.4,37.8)	26.7 (24.8,28.7)	29.6 (26.8,32.6)	17.9 (15.7,20.4)	23.5 (18.3,29.6)
Disagree	10.6 (9.6,11.6)	10.7 (9.7,11.8)	14.0 (12.1,16.1)	9.1 (7.7,10.7)	7.0 (5.6,8.7)	7.4 (6.0,9.2)	6.6 (4.5,9.8)
Strongly disagree	0.7 (0.5,1.1)	0.8 (0.5,1.1)	1.1 (0.7,1.9)	0.4* (0.2,0.9)	0.6* (0.3,1.2)	0.5* (0.2,1.2)	0.0 (N/A,N/A)
Not applicable	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.1* (0.0,0.5)	0.5* (0.2,1.0)	0.2* (0.0,0.7)	0.2* (0.0,0.7)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59e.2***Agreement That Educational Benefits for Prospects Are in Need of Improvement: Recruiters by Reserve and Guard Component***

59e. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Educational benefits for prospects

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	78	18	42	4	3	11
Responding on Item	4,844	1,295	2,375	538	272	364
Strongly agree	40.0 (37.4,42.6)	32.3 (27.1,38.0)	40.4 (36.1,44.8)	54.7 (48.6,60.7)	56.1 (49.4,62.7)	31.1 (25.2,37.7)
Agree	32.9 (30.0,36.1)	34.1 (27.9,40.9)	32.2 (27.9,36.8)	32.4 (27.1,38.3)	26.5 (20.4,33.7)	39.4 (33.0,46.2)
Neither agree nor disagree	18.5 (16.3,21.0)	24.1 (18.8,30.3)	19.1 (15.6,23.0)	9.5 (5.9,14.9)	9.2 (5.6,14.8)	15.2 (10.7,21.0)
Disagree	7.5 (6.0,9.3)	8.6 (5.6,13.0)	7.1 (5.2,9.6)	3.4* (1.7,6.6)	6.1 (3.5,10.6)	12.9 (8.4,19.3)
Strongly disagree	1.1* (0.6,1.9)	0.9* (0.3,3.1)	1.3* (0.6,3.0)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	1.5* (0.5,4.5)
Not applicable	0.1* (0.0,0.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59e.3***Agreement That Educational Benefits for Prospects Are in Need of Improvement: Army Recruiters by Location***

59e. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Educational benefits for prospects

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	51	13	12	0	12	16
Responding on Item	5,870	1,305	1,264	1,116	917	1,268
Strongly agree	17.9 (15.8,20.1)	17.7 (12.7,24.1)	19.8 (15.0,25.8)	17.3 (12.9,22.7)	15.4 (11.4,20.4)	18.4 (14.2,23.4)
Agree	31.9 (29.4,34.6)	30.7 (24.9,37.2)	33.2 (27.2,39.8)	32.7 (26.8,39.2)	32.9 (27.6,38.7)	30.6 (25.4,36.3)
Neither agree nor disagree	35.0 (32.4,37.8)	32.1 (25.8,39.1)	33.2 (27.1,39.9)	34.6 (29.2,40.4)	39.5 (34.3,44.9)	37.1 (32.1,42.5)
Disagree	14.0 (12.1,16.1)	18.6 (14.0,24.3)	13.4 (10.2,17.3)	14.5 (10.3,20.1)	11.0 (7.9,15.0)	11.4 (7.9,16.3)
Strongly disagree	1.1 (0.7,1.9)	0.9* (0.3,3.1)	0.5* (0.1,2.4)	0.9* (0.3,3.2)	1.3* (0.5,3.3)	2.0* (0.9,4.4)
Not applicable	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59e.4***Agreement That Educational Benefits for Prospects Are in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59e. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Educational benefits for prospects

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	66	23	22	13	8	27	15	11
Responding on Item	4,356	944	1,056	1,136	1,200	2,036	927	1,110
Strongly agree	26.6 (24.1,29.2)	25.9 (21.7,30.7)	27.2 (22.3,32.8)	26.7 (22.0,32.0)	26.8 (22.9,31.1)	31.6 (28.9,34.3)	32.0 (28.1,36.2)	31.2 (28.1,34.4)
Agree	36.8 (33.9,39.8)	42.8 (36.6,49.2)	35.6 (30.7,40.7)	35.7 (31.5,40.2)	33.9 (29.1,39.1)	31.1 (28.4,34.0)	31.4 (27.1,35.9)	30.9 (27.5,34.6)
Neither agree nor disagree	26.7 (24.8,28.7)	24.7 (19.9,30.2)	25.9 (21.6,30.9)	29.3 (25.2,33.8)	26.1 (21.9,30.7)	29.6 (26.8,32.6)	28.4 (24.8,32.2)	30.7 (26.8,34.8)
Disagree	9.1 (7.7,10.7)	5.8 (4.0,8.3)	10.0 (7.4,13.5)	6.8 (4.5,10.0)	13.2 (9.8,17.5)	7.0 (5.6,8.7)	7.3 (5.0,10.4)	6.7 (4.9,9.2)
Strongly disagree	0.4* (0.2,0.9)	0.4* (0.1,1.9)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.6* (0.3,1.2)	0.7* (0.2,1.9)	0.5* (0.2,1.5)
Not applicable	0.5* (0.2,1.0)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	1.1* (0.4,2.9)	0.0 (N/A,N/A)	0.2* (0.0,0.7)	0.3* (0.1,1.5)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59f.1**Agreement That Enlistment Bonuses Are in Need of Improvement: Recruiters by Active Component**

59f. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Enlistment bonus

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	155	154	45	58	24	26	2
Responding on Item	14,112	13,759	5,876	4,364	2,039	1,480	353
Strongly agree	29.2 (27.9,30.6)	29.0 (27.7,30.4)	22.6 (20.3,25.0)	33.6 (31.3,35.9)	35.5 (32.9,38.3)	32.6 (30.0,35.3)	34.7 (29.1,40.8)
Agree	32.5 (31.1,34.0)	32.4 (31.0,34.0)	30.1 (27.7,32.6)	36.1 (33.4,38.8)	31.3 (28.1,34.7)	32.6 (30.2,35.1)	36.5 (31.0,42.4)
Neither agree nor disagree	26.7 (25.3,28.2)	26.8 (25.4,28.3)	32.4 (29.6,35.3)	21.3 (19.5,23.3)	23.4 (20.4,26.6)	25.4 (22.8,28.2)	24.6 (20.1,29.6)
Disagree	10.0 (9.0,11.0)	10.1 (9.1,11.2)	13.4 (11.5,15.5)	7.7 (6.3,9.3)	7.7 (6.2,9.6)	7.5 (6.1,9.2)	4.2 (2.5,7.1)
Strongly disagree	1.0 (0.7,1.4)	1.0 (0.8,1.4)	1.4 (0.9,2.2)	0.5* (0.2,1.0)	1.5 (0.9,2.4)	0.5* (0.2,1.2)	0.0 (N/A,N/A)
Not applicable	0.6 (0.4,0.8)	0.6 (0.4,0.8)	0.2* (0.1,0.6)	0.9 (0.5,1.5)	0.6* (0.3,1.3)	1.4 (0.8,2.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59f.2***Agreement That Enlistment Bonuses Are in Need of Improvement: Recruiters by Reserve and Guard Component***

59f. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Enlistment bonus

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	89	24	48	4	3	11
Responding on Item	4,833	1,289	2,369	538	272	364
Strongly agree	38.8 (36.1,41.4)	31.5 (26.3,37.3)	36.7 (32.1,41.6)	62.2 (55.1,68.8)	54.1 (47.8,60.3)	31.8 (26.0,38.3)
Agree	31.1 (28.3,34.2)	31.5 (26.2,37.3)	32.2 (28.2,36.6)	26.4 (20.9,32.7)	27.6 (21.9,34.0)	32.6 (26.5,39.3)
Neither agree nor disagree	21.7 (19.4,24.2)	27.9 (22.1,34.5)	22.2 (18.5,26.5)	10.1 (6.9,14.7)	11.2 (7.5,16.5)	21.2 (16.0,27.6)
Disagree	7.0 (5.7,8.7)	6.9 (4.4,10.5)	7.8 (5.8,10.4)	0.7* (0.2,3.0)	6.1 (3.5,10.5)	12.9 (9.4,17.5)
Strongly disagree	1.0* (0.6,1.9)	1.4* (0.5,3.7)	1.1* (0.4,2.8)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.5* (0.5,4.5)
Not applicable	0.4* (0.2,0.9)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.7* (0.2,3.0)	1.0* (0.3,4.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59f.3***Agreement That Enlistment Bonuses Are in Need of Improvement: Army Recruiters by Location***

59f. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Enlistment bonus

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	45	13	6	6	12	11
Responding on Item	5,876	1,305	1,270	1,110	917	1,274
Strongly agree	22.6 (20.3,25.0)	22.3 (17.3,28.3)	25.7 (21.1,30.9)	21.6 (16.9,27.1)	21.1 (15.9,27.3)	21.5 (17.4,26.4)
Agree	30.1 (27.7,32.6)	27.4 (22.5,33.0)	31.2 (25.5,37.5)	31.0 (24.5,38.4)	32.0 (26.4,38.2)	29.7 (24.9,34.9)
Neither agree nor disagree	32.4 (29.6,35.3)	32.1 (26.4,38.3)	28.9 (23.5,35.0)	31.0 (24.7,38.0)	34.7 (29.1,40.7)	35.8 (30.6,41.3)
Disagree	13.4 (11.5,15.5)	16.7 (13.0,21.3)	13.3 (9.8,17.8)	15.0 (10.7,20.7)	10.5 (7.4,14.7)	10.6 (7.3,15.0)
Strongly disagree	1.4 (0.9,2.2)	1.4* (0.5,3.8)	0.5* (0.1,2.4)	1.4* (0.5,3.8)	1.8* (0.7,4.6)	2.0* (0.9,4.4)
Not applicable	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59f.4***Agreement That Enlistment Bonuses Are in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59f. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Enlistment bonus

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	58	19	18	13	8	24	15	8
Responding on Item	4,364	948	1,060	1,136	1,200	2,039	927	1,113
Strongly agree	33.6 (31.3,35.9)	29.5 (25.1,34.4)	36.7 (32.0,41.6)	33.1 (28.3,38.2)	35.0 (30.2,40.2)	35.5 (32.9,38.3)	37.3 (33.2,41.6)	34.1 (30.3,38.1)
Agree	36.1 (33.4,38.8)	38.5 (33.8,43.5)	35.0 (30.0,40.4)	39.5 (34.8,44.3)	30.7 (25.7,36.3)	31.3 (28.1,34.7)	33.3 (28.3,38.8)	29.6 (26.0,33.5)
Neither agree nor disagree	21.3 (19.5,23.3)	25.0 (20.8,29.8)	16.3 (12.4,21.1)	20.7 (16.4,25.8)	23.9 (19.8,28.6)	23.4 (20.4,26.6)	19.5 (16.1,23.3)	26.6 (22.6,31.0)
Disagree	7.7 (6.3,9.3)	5.7 (3.7,8.9)	10.0 (7.2,13.8)	4.9 (3.1,7.5)	10.0 (7.4,13.5)	7.7 (6.2,9.6)	8.3 (5.7,11.7)	7.2 (5.2,9.9)
Strongly disagree	0.5* (0.2,1.0)	0.0 (N/A,N/A)	0.8* (0.3,2.6)	1.1* (0.4,2.8)	0.0 (N/A,N/A)	1.5 (0.9,2.4)	0.7* (0.2,1.9)	2.2 (1.3,3.8)
Not applicable	0.9 (0.5,1.5)	1.2* (0.5,3.1)	1.3* (0.5,3.2)	0.8* (0.2,2.3)	0.4* (0.1,1.7)	0.6* (0.3,1.3)	1.0* (0.4,2.4)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59g.1**Agreement That Seasonal Shipping Bonuses Are in Need of Improvement: Recruiters by Active Component**

59g. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Seasonal shipping bonus

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	170	167	53	66	21	26	5
Responding on Item	14,097	13,746	5,868	4,356	2,042	1,480	350
Strongly agree	25.0 (23.8,26.3)	24.9 (23.6,26.2)	21.2 (19.1,23.4)	27.5 (25.5,29.6)	32.2 (29.5,34.9)	21.8 (19.2,24.7)	30.7 (25.3,36.7)
Agree	30.4 (28.9,32.0)	30.4 (28.9,32.0)	30.4 (27.4,33.5)	31.5 (29.1,34.0)	32.0 (29.3,34.9)	25.4 (23.3,27.8)	30.7 (24.9,37.2)
Neither agree nor disagree	32.1 (30.7,33.4)	32.0 (30.7,33.4)	34.2 (31.8,36.6)	29.9 (27.8,32.2)	26.5 (23.4,29.8)	37.3 (34.1,40.6)	33.7 (29.7,38.0)
Disagree	10.3 (9.4,11.3)	10.5 (9.6,11.5)	12.6 (10.8,14.6)	9.1 (7.7,10.7)	7.2 (5.8,9.0)	11.0 (9.2,13.0)	3.6 (2.0,6.4)
Strongly disagree	1.0 (0.8,1.4)	1.1 (0.8,1.4)	1.1 (0.7,1.8)	0.7* (0.4,1.3)	1.5 (1.0,2.3)	1.4 (0.8,2.3)	0.0 (N/A,N/A)
Not applicable	1.2 (0.9,1.5)	1.1 (0.9,1.5)	0.7* (0.4,1.3)	1.4 (0.9,2.1)	0.6* (0.3,1.3)	3.1 (2.0,4.9)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59g.2***Agreement That Seasonal Shipping Bonuses Are in Need of Improvement: Recruiters by Reserve and Guard Component***

59g. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Seasonal shipping bonus

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	115	12	63	25	3	11
Responding on Item	4,807	1,301	2,354	517	272	364
Strongly agree	13.4 (12.0,15.0)	14.0 (10.4,18.7)	15.0 (12.6,17.7)	13.4 (10.0,17.7)	6.1* (3.3,11.0)	6.8 (4.2,10.8)
Agree	19.7 (17.2,22.3)	25.8 (21.2,31.0)	22.4 (18.7,26.6)	6.3 (3.8,10.4)	4.1* (2.0,8.3)	10.6 (6.8,16.2)
Neither agree nor disagree	37.2 (34.2,40.3)	40.3 (33.8,47.1)	42.3 (38.1,46.6)	18.3 (13.8,23.8)	32.7 (25.4,40.9)	23.5 (18.6,29.2)
Disagree	9.2 (7.7,10.9)	10.0 (6.7,14.5)	10.5 (8.2,13.4)	4.2* (2.3,7.6)	4.1* (1.9,8.4)	8.3 (5.0,13.6)
Strongly disagree	1.9 (1.2,2.9)	0.9* (0.3,3.0)	2.9 (1.8,4.7)	0.7* (0.2,3.1)	1.0* (0.3,4.1)	0.8* (0.2,3.3)
Not applicable	18.7 (16.9,20.6)	9.1 (6.2,13.0)	6.9 (5.0,9.5)	57.0 (51.0,62.9)	52.0 (44.2,59.8)	50.0 (43.3,56.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59g.3***Agreement That Seasonal Shipping Bonuses Are in Need of Improvement: Army Recruiters by Location***

59g. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Seasonal shipping bonus

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	53	19	12	0	8	16
Responding on Item	5,868	1,299	1,264	1,116	921	1,268
Strongly agree	21.2 (19.1,23.4)	18.7 (14.2,24.1)	24.9 (20.9,29.3)	19.6 (15.1,25.1)	21.8 (16.7,28.1)	20.8 (17.1,25.2)
Agree	30.4 (27.4,33.5)	28.5 (22.8,35.0)	29.5 (23.9,35.8)	33.6 (26.6,41.5)	31.4 (26.1,37.4)	29.4 (25.2,33.9)
Neither agree nor disagree	34.2 (31.8,36.6)	36.0 (30.4,42.0)	30.4 (25.0,36.4)	32.2 (25.9,39.3)	34.9 (30.0,40.2)	37.1 (32.1,42.5)
Disagree	12.6 (10.8,14.6)	15.0 (11.6,19.1)	13.8 (10.2,18.4)	13.6 (9.5,19.0)	9.6 (6.7,13.7)	10.2 (7.0,14.6)
Strongly disagree	1.1 (0.7,1.8)	0.5* (0.1,2.5)	0.5* (0.1,2.4)	0.9* (0.3,3.2)	2.2* (0.9,5.0)	1.6* (0.7,3.9)
Not applicable	0.7* (0.4,1.3)	1.4* (0.5,3.8)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59g.4***Agreement That Seasonal Shipping Bonuses Are in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59g. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Seasonal shipping bonus

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	66	23	18	17	8	21	12	8
Responding on Item	4,356	944	1,060	1,132	1,200	2,042	930	1,113
Strongly agree	27.5 (25.5,29.6)	22.6 (18.8,27.0)	33.8 (28.8,39.1)	24.2 (19.9,29.0)	29.3 (24.6,34.4)	32.2 (29.5,34.9)	35.5 (31.4,39.9)	29.4 (26.0,33.0)
Agree	31.5 (29.1,34.0)	32.9 (27.5,38.8)	32.5 (26.4,39.3)	32.8 (27.9,38.1)	27.1 (22.3,32.7)	32.0 (29.3,34.9)	31.9 (27.8,36.4)	32.1 (28.3,36.1)
Neither agree nor disagree	29.9 (27.8,32.2)	35.8 (31.1,40.8)	22.5 (18.1,27.6)	33.2 (28.3,38.5)	29.3 (24.9,34.1)	26.5 (23.4,29.8)	23.0 (19.7,26.7)	29.4 (24.9,34.2)
Disagree	9.1 (7.7,10.7)	7.0 (4.7,10.3)	9.2 (6.5,12.8)	6.4 (4.4,9.4)	13.2 (10.1,17.1)	7.2 (5.8,9.0)	7.6 (5.5,10.4)	7.0 (5.1,9.4)
Strongly disagree	0.7* (0.4,1.3)	0.0 (N/A,N/A)	0.8* (0.3,2.6)	1.5* (0.7,3.3)	0.4* (0.1,1.7)	1.5 (1.0,2.3)	1.0* (0.4,2.4)	2.0 (1.2,3.3)
Not applicable	1.4 (0.9,2.1)	1.7* (0.7,3.7)	1.3* (0.5,3.2)	1.9* (0.9,3.9)	0.7* (0.2,2.2)	0.6* (0.3,1.3)	1.0* (0.4,2.4)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59h.1***Agreement That MEPS Processing Is in Need of Improvement: Recruiters by Active Component***

59h. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS processing

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	164	163	57	62	24	18	2
Responding on Item	14,103	13,750	5,864	4,360	2,039	1,488	353
Strongly agree	49.2 (47.6,50.8)	49.6 (48.0,51.2)	56.6 (53.5,59.7)	50.8 (48.3,53.4)	35.0 (32.4,37.7)	38.1 (35.1,41.2)	33.5 (28.5,38.9)
Agree	27.8 (26.5,29.1)	27.7 (26.4,29.0)	25.7 (23.4,28.1)	29.5 (27.4,31.6)	28.4 (25.8,31.1)	29.3 (25.8,33.0)	32.3 (26.9,38.2)
Neither agree nor disagree	17.6 (16.4,18.8)	17.4 (16.2,18.6)	13.8 (11.7,16.2)	15.3 (13.6,17.2)	25.5 (23.0,28.2)	26.2 (23.3,29.2)	27.0 (22.0,32.6)
Disagree	4.7 (4.1,5.4)	4.7 (4.1,5.3)	3.5 (2.6,4.8)	3.8 (2.9,4.8)	9.4 (7.8,11.3)	5.2 (3.8,7.2)	6.6 (4.3,10.1)
Strongly disagree	0.8 (0.6,1.0)	0.8 (0.6,1.0)	0.4* (0.2,0.9)	0.7* (0.4,1.2)	1.7 (1.2,2.6)	1.2 (0.7,2.1)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59h.2***Agreement That MEPS Processing Is in Need of Improvement: Recruiters by Reserve and Guard Component***

59h. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS processing

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	83	12	48	7	0	17
Responding on Item	4,839	1,301	2,369	535	275	358
Strongly agree	51.2 (48.0,54.3)	62.0 (56.8,66.9)	49.3 (44.5,54.2)	32.0 (26.2,38.4)	52.5 (45.3,59.7)	51.5 (44.2,58.8)
Agree	25.9 (23.2,28.8)	26.7 (22.0,32.0)	25.1 (20.7,30.1)	22.5 (17.5,28.3)	34.3 (27.1,42.4)	26.9 (20.7,34.3)
Neither agree nor disagree	18.1 (15.8,20.6)	10.4 (6.8,15.7)	20.0 (16.3,24.3)	34.0 (27.6,41.1)	9.1 (5.5,14.7)	16.2 (11.5,22.3)
Disagree	3.6 (2.7,4.8)	0.5* (0.1,2.4)	4.2 (2.7,6.5)	7.5 (4.5,12.3)	4.0* (2.0,8.2)	4.6* (2.5,8.4)
Strongly disagree	1.3 (0.8,2.1)	0.5* (0.1,2.4)	1.3* (0.6,3.0)	4.1* (2.2,7.5)	0.0 (N/A,N/A)	0.8* (0.2,3.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59h.3***Agreement That MEPS Processing Is in Need of Improvement: Army Recruiters by Location***

59h. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS processing

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	57	13	12	11	8	16
Responding on Item	5,864	1,305	1,264	1,105	921	1,268
Strongly agree	56.6 (53.5,59.7)	56.3 (50.1,62.3)	63.1 (57.4,68.5)	52.8 (45.5,60.1)	49.8 (44.2,55.4)	58.8 (53.4,64.0)
Agree	25.7 (23.4,28.1)	25.1 (20.9,29.9)	24.4 (20.0,29.4)	27.4 (21.0,34.8)	28.4 (23.6,33.8)	24.1 (19.8,29.0)
Neither agree nor disagree	13.8 (11.7,16.2)	15.8 (11.8,20.8)	6.5 (4.0,10.3)	15.1 (10.4,21.3)	18.8 (15.0,23.2)	14.3 (10.7,18.8)
Disagree	3.5 (2.6,4.8)	2.3* (0.9,5.7)	5.5 (3.3,9.0)	4.3* (2.3,7.7)	3.1* (1.6,6.0)	2.5* (1.1,5.5)
Strongly disagree	0.4* (0.2,0.9)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59h.4***Agreement That MEPS Processing Is in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59h. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS processing

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	62	19	18	13	12	24	15	8
Responding on Item	4,360	948	1,060	1,136	1,196	2,039	927	1,113
Strongly agree	50.8 (48.3,53.4)	48.0 (41.8,54.2)	55.0 (48.9,61.0)	50.8 (45.8,55.7)	49.5 (44.7,54.3)	35.0 (32.4,37.7)	37.6 (33.0,42.5)	32.8 (29.7,36.1)
Agree	29.5 (27.4,31.6)	32.8 (27.5,38.6)	26.7 (22.2,31.7)	27.4 (22.9,32.5)	30.8 (26.3,35.7)	28.4 (25.8,31.1)	28.1 (24.2,32.3)	28.6 (25.3,32.1)
Neither agree nor disagree	15.3 (13.6,17.2)	14.3 (10.6,19.2)	14.2 (10.5,18.8)	18.4 (15.1,22.4)	14.3 (11.6,17.7)	25.5 (23.0,28.2)	21.8 (18.3,25.7)	28.6 (25.2,32.3)
Disagree	3.8 (2.9,4.8)	3.7 (2.1,6.5)	3.8 (2.3,6.2)	2.6* (1.5,4.7)	5.0 (3.0,8.4)	9.4 (7.8,11.3)	9.9 (7.7,12.6)	9.0 (6.8,11.7)
Strongly disagree	0.7* (0.4,1.2)	1.2* (0.5,3.1)	0.4* (0.1,2.0)	0.8* (0.2,2.3)	0.4* (0.1,1.7)	1.7 (1.2,2.6)	2.6 (1.6,4.4)	1.0* (0.5,2.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59i.1**Agreement That MEPS Medical Screening Is in Need of Improvement: Recruiters by Active Component**

59i. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS medical screening

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	169	168	45	71	35	15	2
Responding on Item	14,098	13,745	5,876	4,351	2,028	1,491	353
Strongly agree	49.4 (47.8,51.1)	49.9 (48.2,51.5)	55.2 (52.0,58.3)	54.9 (52.4,57.5)	28.6 (25.9,31.4)	42.9 (39.3,46.6)	33.5 (28.1,39.4)
Agree	26.9 (25.5,28.4)	26.8 (25.3,28.4)	26.5 (23.7,29.5)	27.5 (25.2,29.9)	26.5 (24.0,29.1)	26.6 (23.8,29.7)	30.5 (25.2,36.5)
Neither agree nor disagree	18.1 (17.0,19.2)	17.8 (16.6,18.9)	14.2 (12.3,16.4)	13.5 (11.5,15.7)	33.0 (30.4,35.7)	23.4 (20.5,26.5)	29.9 (24.8,35.6)
Disagree	4.7 (4.1,5.4)	4.7 (4.1,5.4)	3.2 (2.4,4.3)	3.6 (2.6,4.9)	10.7 (8.7,13.1)	5.9 (4.6,7.4)	6.0 (3.8,9.4)
Strongly disagree	0.9 (0.6,1.2)	0.9 (0.7,1.2)	0.9 (0.5,1.5)	0.6* (0.3,1.1)	1.3 (0.8,2.2)	1.2 (0.7,2.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59i.2***Agreement That MEPS Medical Screening Is in Need of Improvement: Recruiters by Reserve and Guard Component***

59i. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS medical screening

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	97	18	53	7	3	17
Responding on Item	4,825	1,295	2,364	535	272	358
Strongly agree	46.4 (43.4,49.3)	53.2 (48.1,58.2)	45.7 (40.9,50.5)	31.3 (25.6,37.6)	49.0 (42.5,55.5)	46.9 (39.8,54.2)
Agree	28.3 (25.7,31.0)	28.2 (23.5,33.3)	29.8 (25.5,34.5)	22.5 (17.5,28.3)	26.5 (20.8,33.2)	28.5 (23.3,34.2)
Neither agree nor disagree	19.8 (17.6,22.2)	16.4 (12.0,21.9)	18.9 (16.3,21.9)	33.3 (26.8,40.6)	18.4 (13.5,24.4)	18.5 (13.6,24.7)
Disagree	3.6 (2.7,4.8)	1.4* (0.5,3.7)	3.8 (2.3,6.1)	6.1 (3.9,9.6)	5.1* (2.6,9.7)	6.2 (3.4,10.8)
Strongly disagree	1.9 (1.4,2.8)	0.9* (0.3,3.1)	1.8* (1.0,3.2)	6.8 (4.3,10.7)	1.0* (0.3,4.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59i.3***Agreement That MEPS Medical Screening Is in Need of Improvement: Army Recruiters by Location***

59i. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS medical screening

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	45	13	6	6	12	11
Responding on Item	5,876	1,305	1,270	1,110	917	1,274
Strongly agree	55.2 (52.0,58.3)	59.5 (53.6,65.2)	57.3 (51.8,62.7)	51.6 (44.9,58.4)	49.6 (44.0,55.2)	55.7 (49.4,61.8)
Agree	26.5 (23.7,29.5)	24.7 (20.1,29.9)	26.2 (21.5,31.4)	28.2 (22.1,35.2)	30.7 (25.5,36.4)	24.4 (19.6,29.9)
Neither agree nor disagree	14.2 (12.3,16.4)	13.5 (10.3,17.5)	10.6 (7.3,15.1)	15.0 (10.6,20.9)	16.7 (13.0,21.1)	16.3 (12.5,20.9)
Disagree	3.2 (2.4,4.3)	2.3* (0.9,5.7)	4.1 (2.4,7.1)	4.2* (2.2,7.9)	2.2* (1.1,4.5)	2.9* (1.4,5.8)
Strongly disagree	0.9 (0.5,1.5)	0.0 (N/A,N/A)	1.8* (0.8,4.3)	0.9* (0.3,3.2)	0.9* (0.3,2.7)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59i.4***Agreement That MEPS Medical Screening Is in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59i. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS medical screening

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	71	23	22	13	12	35	21	14
Responding on Item	4,351	944	1,056	1,136	1,196	2,028	921	1,107
Strongly agree	54.9 (52.4,57.5)	51.0 (45.7,56.4)	62.8 (57.4,67.8)	51.9 (47.0,56.7)	54.1 (48.3,59.8)	28.6 (25.9,31.4)	29.6 (25.0,34.6)	27.8 (24.7,31.1)
Agree	27.5 (25.2,29.9)	30.5 (25.5,36.0)	24.3 (19.9,29.3)	28.6 (24.3,33.3)	26.5 (22.4,31.1)	26.5 (24.0,29.1)	28.2 (24.7,32.1)	25.0 (21.9,28.4)
Neither agree nor disagree	13.5 (11.5,15.7)	12.8 (9.7,16.6)	10.5 (7.5,14.4)	15.0 (11.4,19.6)	15.4 (12.1,19.5)	33.0 (30.4,35.7)	27.6 (23.7,31.8)	37.5 (33.7,41.4)
Disagree	3.6 (2.6,4.9)	4.5 (2.8,7.3)	2.1* (1.0,4.3)	3.8* (2.0,7.0)	3.9 (2.4,6.5)	10.7 (8.7,13.1)	13.3 (10.2,17.1)	8.5 (6.4,11.1)
Strongly disagree	0.6* (0.3,1.1)	1.2* (0.5,3.1)	0.4* (0.1,2.0)	0.8* (0.2,2.3)	0.0 (N/A,N/A)	1.3 (0.8,2.2)	1.3* (0.6,2.8)	1.3* (0.6,2.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59j.1***Agreement That MEPS Testing Is in Need of Improvement: Recruiters by Active Component***

59j. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS testing

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	193	192	79	62	23	26	2
Responding on Item	14,074	13,722	5,842	4,360	2,040	1,480	353
Strongly agree	33.3 (31.9,34.8)	33.5 (32.0,34.9)	37.5 (34.8,40.2)	33.6 (31.3,36.0)	28.5 (25.7,31.5)	24.0 (21.1,27.3)	28.1 (23.1,33.8)
Agree	25.7 (24.4,27.2)	25.9 (24.5,27.3)	25.2 (22.7,27.9)	26.9 (24.5,29.5)	24.6 (21.7,27.8)	27.0 (23.9,30.4)	21.6 (16.8,27.3)
Neither agree nor disagree	31.6 (30.2,32.9)	31.4 (30.0,32.8)	29.1 (26.6,31.7)	30.4 (28.1,32.9)	34.0 (31.5,36.7)	39.6 (36.9,42.3)	38.3 (32.8,44.2)
Disagree	8.3 (7.5,9.1)	8.2 (7.4,9.1)	7.0 (5.8,8.5)	8.4 (6.9,10.2)	11.5 (9.5,13.7)	8.0 (6.4,10.0)	10.8 (7.9,14.5)
Strongly disagree	1.1 (0.9,1.4)	1.1 (0.8,1.5)	1.3 (0.8,1.9)	0.7* (0.4,1.2)	1.4 (0.9,2.4)	1.4 (0.9,2.3)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59j.2***Agreement That MEPS Testing Is in Need of Improvement: Recruiters by Reserve and Guard Component***

59j. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS testing

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	125	53	42	7	3	19
Responding on Item	4,797	1,260	2,375	535	272	356
Strongly agree	33.1 (30.1,36.3)	32.7 (27.7,38.1)	33.3 (28.6,38.3)	32.0 (26.6,37.9)	31.6 (25.4,38.6)	36.4 (30.0,43.5)
Agree	28.0 (25.3,30.8)	27.1 (21.4,33.7)	28.4 (24.4,32.7)	29.9 (24.3,36.3)	30.6 (24.5,37.5)	23.3 (17.5,30.2)
Neither agree nor disagree	29.9 (26.8,33.2)	33.2 (28.2,38.6)	29.7 (24.9,35.0)	27.9 (22.9,33.5)	24.5 (18.5,31.7)	26.4 (20.0,33.8)
Disagree	7.6 (6.1,9.3)	5.1 (3.0,8.7)	7.8 (5.5,10.8)	6.1 (3.8,9.7)	11.2 (7.4,16.7)	14.0 (9.9,19.4)
Strongly disagree	1.5 (0.9,2.4)	1.9* (0.8,4.4)	0.9* (0.4,2.1)	4.1* (2.0,8.2)	2.0* (0.7,5.6)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59j.3***Agreement That MEPS Testing Is in Need of Improvement: Army Recruiters by Location***

59j. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS testing

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	79	37	12	0	16	16
Responding on Item	5,842	1,281	1,264	1,116	913	1,268
Strongly agree	37.5 (34.8,40.2)	34.6 (28.4,41.3)	39.6 (33.8,45.8)	36.9 (31.5,42.7)	32.2 (26.8,38.0)	42.5 (37.4,47.7)
Agree	25.2 (22.7,27.9)	24.2 (19.4,29.6)	26.7 (22.5,31.5)	29.9 (23.6,37.0)	26.0 (20.9,31.8)	20.0 (15.3,25.7)
Neither agree nor disagree	29.1 (26.6,31.7)	32.2 (27.0,37.9)	24.9 (19.9,30.7)	25.2 (20.3,30.9)	34.4 (29.3,39.8)	29.8 (24.9,35.2)
Disagree	7.0 (5.8,8.5)	8.5 (5.5,13.1)	7.4 (4.8,11.3)	6.5 (4.1,10.2)	6.6 (4.4,9.8)	5.7 (3.6,8.9)
Strongly disagree	1.3 (0.8,1.9)	0.5* (0.1,2.5)	1.4* (0.5,3.8)	1.4* (0.5,3.8)	0.9* (0.3,2.7)	2.0* (0.9,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59j.4***Agreement That MEPS Testing Is in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59j. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS testing

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	62	23	18	13	8	23	12	11
Responding on Item	4,360	944	1,060	1,136	1,200	2,040	930	1,110
Strongly agree	33.6 (31.3,36.0)	29.6 (24.4,35.4)	35.0 (29.8,40.6)	30.5 (26.2,35.0)	37.5 (32.9,42.3)	28.5 (25.7,31.5)	27.3 (22.6,32.5)	29.4 (26.2,32.9)
Agree	26.9 (24.5,29.5)	25.5 (20.1,31.8)	25.8 (21.4,30.8)	29.7 (25.5,34.2)	26.8 (23.4,30.5)	24.6 (21.7,27.8)	25.7 (21.5,30.3)	23.7 (20.5,27.2)
Neither agree nor disagree	30.4 (28.1,32.9)	33.3 (27.6,39.7)	32.9 (27.1,39.3)	32.0 (26.8,37.6)	25.0 (21.4,29.0)	34.0 (31.5,36.7)	30.9 (27.0,35.1)	36.7 (33.2,40.3)
Disagree	8.4 (6.9,10.2)	9.9 (7.2,13.5)	6.3 (3.9,10.0)	7.1 (5.0,10.2)	10.4 (7.3,14.5)	11.5 (9.5,13.7)	14.1 (11.1,17.9)	9.2 (7.2,11.8)
Strongly disagree	0.7* (0.4,1.2)	1.7* (0.7,3.6)	0.0 (N/A,N/A)	0.8* (0.2,2.3)	0.4* (0.1,1.7)	1.4 (0.9,2.4)	2.0* (1.0,4.0)	1.0* (0.5,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59k.1***Agreement That MEPS Liaisons Are in Need of Improvement: Recruiters by Active Component***

59k. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS liaisons

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	181	173	56	66	26	23	9
Responding on Item	14,086	13,740	5,865	4,356	2,037	1,483	346
Strongly agree	34.2 (32.6,35.7)	34.6 (33.0,36.2)	42.1 (39.3,45.0)	36.1 (33.3,39.0)	18.9 (16.7,21.3)	21.7 (18.6,25.2)	17.1 (13.0,22.1)
Agree	25.2 (23.8,26.6)	25.3 (23.9,26.8)	25.9 (23.2,28.8)	28.2 (25.9,30.6)	19.6 (16.8,22.7)	22.3 (20.0,24.7)	20.1 (16.2,24.8)
Neither agree nor disagree	28.8 (27.5,30.2)	28.4 (27.0,29.8)	24.4 (21.9,27.0)	26.0 (24.1,28.0)	39.7 (35.9,43.5)	35.8 (32.5,39.3)	46.3 (41.1,51.7)
Disagree	9.7 (8.9,10.7)	9.7 (8.8,10.6)	7.2 (5.8,8.9)	7.7 (6.3,9.3)	16.1 (13.9,18.7)	16.2 (14.0,18.6)	13.4 (9.7,18.2)
Strongly disagree	2.1 (1.8,2.5)	2.1 (1.8,2.5)	0.4* (0.2,0.9)	2.1 (1.5,2.9)	5.8 (4.5,7.3)	4.0 (2.9,5.6)	3.1* (1.6,5.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59k.2***Agreement That MEPS Liaisons Are in Need of Improvement: Recruiters by Reserve and Guard Component***

59k. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS liaisons

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	100	18	58	7	0	17
Responding on Item	4,822	1,295	2,359	535	275	358
Strongly agree	32.9 (30.4,35.5)	39.1 (33.6,44.9)	26.1 (22.4,30.3)	30.6 (25.5,36.3)	42.4 (34.9,50.3)	51.5 (45.2,57.8)
Agree	25.5 (23.3,27.7)	30.9 (26.6,35.6)	22.1 (18.7,25.9)	29.3 (23.2,36.2)	28.3 (21.9,35.7)	20.0 (15.3,25.7)
Neither agree nor disagree	27.8 (25.4,30.5)	24.1 (19.2,29.8)	32.1 (28.5,36.0)	31.3 (24.8,38.6)	17.2 (12.1,23.8)	16.2 (12.1,21.2)
Disagree	10.5 (8.9,12.3)	4.6 (2.6,7.9)	15.6 (12.9,18.9)	4.8 (2.7,8.2)	6.1* (3.3,10.8)	10.0 (6.7,14.7)
Strongly disagree	3.3 (2.4,4.5)	1.4* (0.5,3.7)	4.0 (2.5,6.4)	4.1* (2.2,7.4)	6.1 (3.4,10.6)	2.3* (0.9,5.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59k.3***Agreement That MEPS Liaisons Are in Need of Improvement: Army Recruiters by Location***

59k. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS liaisons

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	56	19	12	0	16	11
Responding on Item	5,865	1,299	1,264	1,116	913	1,274
Strongly agree	42.1 (39.3,45.0)	44.4 (38.6,50.3)	46.5 (41.1,52.1)	35.5 (29.9,41.6)	36.1 (31.9,40.6)	45.5 (40.2,50.9)
Agree	25.9 (23.2,28.8)	26.6 (20.2,34.2)	24.0 (19.1,29.7)	29.9 (23.4,37.4)	26.4 (21.8,31.6)	23.2 (18.6,28.4)
Neither agree nor disagree	24.4 (21.9,27.0)	22.4 (17.4,28.4)	22.1 (16.9,28.4)	25.7 (20.5,31.7)	27.3 (22.9,32.3)	25.2 (20.8,30.2)
Disagree	7.2 (5.8,8.9)	6.5 (3.8,11.0)	7.4 (4.7,11.4)	8.9 (5.9,13.2)	9.3 (6.6,12.8)	4.9 (3.1,7.7)
Strongly disagree	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.9* (0.3,2.7)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59k.4***Agreement That MEPS Liaisons Are in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59k. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? MEPS liaisons

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	66	23	22	13	8	26	12	14
Responding on Item	4,356	944	1,056	1,136	1,200	2,037	930	1,107
Strongly agree	36.1 (33.3,39.0)	34.2 (29.0,39.7)	37.7 (32.3,43.3)	39.1 (34.4,44.0)	33.2 (28.4,38.4)	18.9 (16.7,21.3)	19.1 (15.6,23.1)	18.8 (15.9,22.0)
Agree	28.2 (25.9,30.6)	28.8 (24.7,33.3)	27.6 (23.1,32.6)	29.3 (24.6,34.6)	26.8 (22.3,31.8)	19.6 (16.8,22.7)	18.8 (15.6,22.4)	20.3 (16.6,24.5)
Neither agree nor disagree	26.0 (24.1,28.0)	29.2 (24.1,34.9)	25.5 (20.9,30.8)	24.4 (20.6,28.7)	25.7 (21.7,30.3)	39.7 (35.9,43.5)	36.8 (32.3,41.6)	42.0 (37.3,46.9)
Disagree	7.7 (6.3,9.3)	7.0 (4.9,10.0)	6.7 (4.5,10.0)	5.3 (3.3,8.3)	11.4 (8.4,15.4)	16.1 (13.9,18.7)	18.1 (14.9,21.8)	14.5 (12.0,17.4)
Strongly disagree	2.1 (1.5,2.9)	0.8* (0.3,2.6)	2.5* (1.3,4.7)	1.9* (0.9,3.8)	2.9 (1.7,4.9)	5.8 (4.5,7.3)	7.2 (5.2,9.9)	4.5 (3.2,6.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59I.1***Agreement That Office Computers and Software Are in Need of Improvement: Recruiters by Active Component***

59I. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Office computer and software

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	156	155	41	62	35	15	2
Responding on Item	14,111	13,758	5,880	4,360	2,028	1,491	353
Strongly agree	23.9 (22.6,25.3)	24.0 (22.7,25.4)	22.6 (20.2,25.2)	18.6 (16.9,20.5)	33.6 (30.4,37.0)	32.4 (29.7,35.1)	19.8 (15.3,25.2)
Agree	30.3 (28.9,31.8)	30.2 (28.7,31.7)	29.0 (26.2,31.9)	32.0 (29.8,34.3)	29.8 (27.3,32.4)	30.3 (27.3,33.5)	34.1 (28.1,40.7)
Neither agree nor disagree	34.7 (33.2,36.2)	34.7 (33.2,36.3)	36.8 (34.4,39.3)	37.6 (34.7,40.5)	28.1 (25.4,30.9)	27.2 (24.6,29.9)	32.9 (27.6,38.8)
Disagree	10.1 (9.2,11.0)	10.0 (9.1,11.0)	10.3 (8.7,12.1)	11.1 (9.6,12.7)	7.7 (6.4,9.2)	9.2 (7.6,11.0)	12.6 (9.5,16.4)
Strongly disagree	1.0 (0.7,1.4)	1.0 (0.7,1.5)	1.3 (0.8,2.2)	0.8* (0.4,1.4)	0.9* (0.5,1.6)	1.0 (0.6,1.9)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59L.2***Agreement That Office Computers and Software Are in Need of Improvement: Recruiters by Reserve and Guard Component***

59L. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Office computer and software

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	93	18	48	11	3	14
Responding on Item	4,829	1,295	2,369	531	272	361
Strongly agree	30.1 (27.6,32.7)	27.3 (21.7,33.7)	31.1 (27.4,35.1)	33.6 (27.7,39.9)	21.4 (15.3,29.2)	34.4 (27.3,42.2)
Agree	31.4 (28.4,34.5)	34.1 (27.9,40.9)	29.3 (25.4,33.6)	31.5 (25.1,38.7)	39.8 (32.4,47.7)	28.2 (21.9,35.6)
Neither agree nor disagree	28.9 (26.5,31.4)	29.1 (23.9,34.9)	30.0 (26.7,33.5)	27.4 (22.7,32.6)	26.5 (20.4,33.7)	24.4 (18.0,32.2)
Disagree	7.9 (6.3,9.8)	7.3 (4.5,11.6)	8.0 (5.8,11.0)	5.5 (3.3,9.0)	9.2 (5.6,14.7)	11.5 (8.3,15.6)
Strongly disagree	1.9 (1.3,2.8)	2.3* (1.0,4.9)	1.6* (0.7,3.3)	2.1* (0.8,4.9)	3.1* (1.3,6.9)	1.5* (0.5,4.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59L.3***Agreement That Office Computers and Software Are in Need of Improvement: Army Recruiters by Location***

59L. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Office computer and software

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	41	13	6	6	8	11
Responding on Item	5,880	1,305	1,270	1,110	921	1,274
Strongly agree	22.6 (20.2,25.2)	18.1 (13.7,23.6)	24.3 (19.7,29.7)	18.3 (13.5,24.3)	35.4 (29.2,42.1)	19.9 (15.6,25.1)
Agree	29.0 (26.2,31.9)	29.8 (24.0,36.3)	27.5 (22.9,32.7)	32.4 (25.7,39.9)	21.4 (16.4,27.4)	32.1 (27.2,37.4)
Neither agree nor disagree	36.8 (34.4,39.3)	41.4 (36.2,46.8)	36.7 (31.0,42.8)	35.2 (29.3,41.7)	32.3 (27.8,37.2)	37.0 (31.7,42.6)
Disagree	10.3 (8.7,12.1)	10.2 (7.2,14.3)	9.2 (6.6,12.6)	11.7 (7.8,17.3)	10.5 (7.6,14.3)	10.2 (6.9,14.8)
Strongly disagree	1.3 (0.8,2.2)	0.5* (0.1,2.4)	2.3* (1.0,5.0)	2.4* (0.9,5.8)	0.4* (0.1,2.1)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 591.4***Agreement That Office Computers and Software Are in Need of Improvement: Navy or Marine Corps Recruiters by Location***

591. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Office computer and software

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	62	19	22	17	4	35	15	19
Responding on Item	4,360	948	1,056	1,132	1,204	2,028	927	1,102
Strongly agree	18.6 (16.9,20.5)	17.2 (13.1,22.3)	19.3 (16.0,23.0)	18.5 (15.1,22.4)	19.6 (16.1,23.6)	33.6 (30.4,37.0)	35.6 (31.5,40.0)	31.9 (27.5,36.7)
Agree	32.0 (29.8,34.3)	27.1 (23.1,31.4)	36.0 (31.5,40.8)	29.4 (24.9,34.4)	33.8 (28.7,39.3)	29.8 (27.3,32.4)	28.4 (24.4,32.8)	30.9 (27.4,34.7)
Neither agree nor disagree	37.6 (34.7,40.5)	44.3 (38.7,50.0)	33.1 (28.0,38.5)	43.4 (38.2,48.8)	31.3 (27.3,35.7)	28.1 (25.4,30.9)	27.7 (23.9,31.9)	28.4 (24.7,32.4)
Disagree	11.1 (9.6,12.7)	10.3 (7.7,13.6)	10.5 (7.7,14.0)	8.3 (5.9,11.6)	15.0 (12.1,18.3)	7.7 (6.4,9.2)	6.9 (5.0,9.6)	8.3 (6.2,11.1)
Strongly disagree	0.8* (0.4,1.4)	1.2* (0.5,3.1)	1.3* (0.5,3.2)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	0.9* (0.5,1.6)	1.3* (0.6,2.8)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59m.1**Agreement That Beepers or Cellular Phones Are in Need of Improvement: Recruiters by Active Component**

59m. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Beeper or cellular phone

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	155	151	40	71	23	15	5
Responding on Item	14,112	13,762	5,881	4,351	2,040	1,491	350
Strongly agree	26.8 (25.6,28.0)	27.0 (25.8,28.3)	22.6 (20.5,24.8)	20.6 (18.7,22.6)	61.5 (58.2,64.6)	16.3 (14.1,18.7)	16.9 (13.1,21.5)
Agree	22.5 (21.2,23.9)	22.4 (21.1,23.8)	22.2 (19.7,24.9)	24.2 (22.0,26.5)	21.6 (19.2,24.2)	19.4 (17.0,22.0)	25.9 (20.6,32.0)
Neither agree nor disagree	35.1 (33.6,36.7)	35.1 (33.5,36.6)	38.3 (35.3,41.4)	38.1 (35.8,40.3)	11.7 (9.6,14.2)	45.3 (42.1,48.6)	38.6 (32.8,44.6)
Disagree	12.2 (11.2,13.4)	12.1 (11.0,13.3)	12.8 (10.8,15.1)	13.7 (12.0,15.6)	3.9 (3.0,5.2)	15.7 (13.8,18.0)	16.9 (12.7,22.1)
Strongly disagree	2.3 (1.8,2.8)	2.3 (1.8,2.8)	2.4 (1.7,3.5)	2.9 (2.1,4.0)	0.4* (0.2,1.0)	2.4 (1.7,3.4)	1.8* (0.8,4.1)
Not applicable	1.1 (0.8,1.5)	1.2 (0.8,1.6)	1.7 (1.1,2.6)	0.6* (0.3,1.1)	0.9* (0.4,1.8)	0.9* (0.4,1.9)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59m.2***Agreement That Beepers or Cellular Phones Are in Need of Improvement: Recruiters by Reserve and Guard Component***

59m. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Beeper or cellular phone

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	74	12	48	4	0	11
Responding on Item	4,848	1,301	2,369	538	275	364
Strongly agree	35.6 (33.0,38.3)	29.0 (23.3,35.3)	40.0 (35.8,44.3)	44.6 (38.7,50.7)	31.3 (24.9,38.5)	20.5 (14.5,28.1)
Agree	23.9 (21.8,26.1)	24.0 (19.4,29.3)	23.3 (20.4,26.6)	27.7 (21.8,34.5)	15.2 (10.6,21.3)	28.0 (22.6,34.2)
Neither agree nor disagree	26.7 (24.2,29.3)	33.0 (27.7,38.8)	23.1 (19.3,27.5)	18.2 (13.8,23.7)	35.4 (27.9,43.6)	33.3 (26.6,40.8)
Disagree	10.5 (8.9,12.3)	11.3 (7.7,16.3)	10.9 (8.5,13.9)	2.7* (1.3,5.7)	12.1 (8.0,18.1)	15.2 (11.4,19.9)
Strongly disagree	1.9 (1.1,3.1)	2.7* (1.3,5.4)	2.2* (1.2,4.2)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.0 (N/A,N/A)
Not applicable	1.5 (1.0,2.1)	0.0 (N/A,N/A)	0.4* (0.1,1.5)	6.8 (4.2,10.7)	5.1* (2.6,9.5)	3.0* (1.4,6.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59m.3***Agreement That Beepers or Cellular Phones Are in Need of Improvement: Army Recruiters by Location***

59m. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Beeper or cellular phone

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	40	13	6	0	12	11
Responding on Item	5,881	1,305	1,270	1,116	917	1,274
Strongly agree	22.6 (20.5,24.8)	16.3 (12.2,21.4)	30.3 (24.9,36.3)	24.3 (18.9,30.7)	25.9 (21.0,31.4)	17.5 (13.2,22.8)
Agree	22.2 (19.7,24.9)	23.7 (19.1,29.1)	20.6 (15.8,26.5)	28.0 (22.9,33.9)	15.8 (11.8,20.8)	21.5 (16.8,27.2)
Neither agree nor disagree	38.3 (35.3,41.4)	40.9 (34.6,47.5)	32.1 (27.7,36.9)	32.7 (26.6,39.5)	41.7 (35.8,47.8)	44.3 (37.3,51.6)
Disagree	12.8 (10.8,15.1)	14.4 (10.2,19.9)	10.6 (7.2,15.2)	12.6 (8.4,18.6)	13.6 (10.0,18.3)	13.0 (9.3,17.9)
Strongly disagree	2.4 (1.7,3.5)	3.3* (1.7,6.1)	2.8* (1.4,5.5)	1.4* (0.5,3.9)	1.3* (0.5,3.3)	2.9* (1.5,5.3)
Not applicable	1.7 (1.1,2.6)	1.4* (0.5,3.8)	3.7* (1.9,7.1)	0.9* (0.3,3.2)	1.8* (0.8,3.9)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59m.4***Agreement That Beepers or Cellular Phones Are in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59m. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Beeper or cellular phone

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	71	19	31	13	8	23	12	11
Responding on Item	4,351	948	1,047	1,136	1,200	2,040	930	1,110
Strongly agree	20.6 (18.7,22.6)	14.8 (11.4,18.9)	15.6 (11.4,20.9)	25.9 (21.9,30.5)	23.9 (19.5,29.0)	61.5 (58.2,64.6)	62.5 (57.2,67.6)	60.6 (56.6,64.5)
Agree	24.2 (22.0,26.5)	21.3 (17.6,25.5)	21.5 (17.4,26.3)	27.4 (22.5,33.1)	26.1 (22.9,29.5)	21.6 (19.2,24.2)	21.7 (17.6,26.5)	21.5 (18.6,24.7)
Neither agree nor disagree	38.1 (35.8,40.3)	43.4 (39.3,47.7)	44.3 (39.2,49.5)	35.0 (30.7,39.5)	31.1 (26.9,35.6)	11.7 (9.6,14.2)	10.5 (8.2,13.4)	12.7 (10.0,16.1)
Disagree	13.7 (12.0,15.6)	15.6 (12.1,19.9)	13.9 (10.8,17.8)	8.3 (5.7,11.9)	17.5 (14.2,21.4)	3.9 (3.0,5.2)	3.3 (2.1,5.1)	4.5 (3.1,6.5)
Strongly disagree	2.9 (2.1,4.0)	4.5 (2.6,7.7)	4.2* (2.3,7.5)	2.6* (1.4,4.8)	0.7* (0.2,2.2)	0.4* (0.2,1.0)	0.3* (0.1,1.5)	0.5* (0.2,1.5)
Not applicable	0.6* (0.3,1.1)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	0.8* (0.2,2.4)	0.7* (0.2,2.2)	0.9* (0.4,1.8)	1.6* (0.7,3.7)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59n.1***Agreement That Recruiter Internet Access Is in Need of Improvement: Recruiters by Active Component***

59n. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Recruiter Internet access

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	180	179	62	71	29	15	2
Responding on Item	14,087	13,734	5,859	4,351	2,034	1,491	353
Strongly agree	22.1 (21.0,23.1)	22.3 (21.2,23.3)	19.6 (18.0,21.3)	19.0 (17.3,20.9)	34.1 (31.2,37.2)	26.0 (23.3,28.8)	15.0 (11.5,19.3)
Agree	23.7 (22.5,25.0)	23.6 (22.4,24.9)	25.0 (22.6,27.6)	21.9 (20.5,23.4)	26.2 (23.4,29.2)	19.9 (17.3,22.7)	27.0 (21.7,32.9)
Neither agree nor disagree	39.4 (38.1,40.6)	39.4 (38.1,40.6)	40.3 (38.2,42.5)	42.0 (39.9,44.2)	31.2 (28.4,34.1)	38.8 (36.2,41.4)	39.5 (33.6,45.8)
Disagree	12.1 (11.1,13.2)	12.0 (11.0,13.1)	11.8 (9.9,14.0)	14.3 (12.9,16.0)	6.4 (5.0,8.3)	13.3 (11.4,15.5)	17.4 (13.4,22.2)
Strongly disagree	2.0 (1.6,2.4)	2.0 (1.6,2.4)	2.3 (1.7,3.2)	2.2 (1.6,3.1)	1.0* (0.5,1.9)	1.4 (0.8,2.3)	0.6* (0.2,2.4)
Not applicable	0.8 (0.6,1.1)	0.8 (0.6,1.1)	1.0 (0.6,1.6)	0.5* (0.2,1.0)	1.2* (0.6,2.2)	0.7* (0.3,1.7)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59n.2***Agreement That Recruiter Internet Access Is in Need of Improvement: Recruiters by Reserve and Guard Component***

59n. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Recruiter Internet access

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	80	12	48	4	6	11
Responding on Item	4,842	1,301	2,369	538	269	364
Strongly agree	23.0 (20.7,25.5)	28.5 (23.3,34.4)	20.7 (17.5,24.3)	23.7 (18.4,29.8)	23.7 (17.8,30.8)	17.4 (12.4,23.9)
Agree	24.5 (22.0,27.2)	27.2 (21.8,33.3)	23.3 (19.6,27.5)	25.0 (19.5,31.4)	23.7 (17.4,31.5)	22.7 (17.9,28.4)
Neither agree nor disagree	37.8 (34.7,41.0)	34.8 (29.5,40.6)	39.1 (34.4,44.1)	35.8 (29.6,42.5)	37.1 (30.3,44.5)	43.2 (36.9,49.7)
Disagree	11.3 (9.4,13.5)	7.2 (4.5,11.5)	13.3 (10.4,16.9)	10.8 (7.7,15.1)	11.3 (7.7,16.5)	12.9 (9.4,17.4)
Strongly disagree	3.0 (2.1,4.2)	2.3* (1.0,4.8)	3.1 (1.9,5.1)	4.1* (2.2,7.3)	4.1* (2.0,8.4)	2.3* (0.9,5.5)
Not applicable	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.4* (0.1,1.5)	0.7* (0.2,3.0)	0.0 (N/A,N/A)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59n.3***Agreement That Recruiter Internet Access Is in Need of Improvement: Army Recruiters by Location***

59n. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Recruiter Internet access

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	62	13	6	6	24	16
Responding on Item	5,859	1,305	1,270	1,110	905	1,268
Strongly agree	19.6 (18.0,21.3)	20.5 (15.7,26.3)	23.4 (18.6,29.0)	17.4 (13.1,22.7)	19.1 (15.2,23.8)	17.1 (13.3,21.8)
Agree	25.0 (22.6,27.6)	25.1 (19.6,31.6)	26.2 (20.9,32.2)	25.4 (20.4,31.1)	25.8 (20.5,31.8)	22.9 (17.5,29.3)
Neither agree nor disagree	40.3 (38.2,42.5)	39.5 (34.2,45.2)	34.9 (29.5,40.6)	43.7 (37.7,49.8)	40.4 (35.5,45.6)	43.7 (38.0,49.5)
Disagree	11.8 (9.9,14.0)	12.1 (8.2,17.6)	11.9 (8.2,17.1)	10.8 (7.6,15.1)	12.4 (8.9,17.1)	11.8 (8.0,17.2)
Strongly disagree	2.3 (1.7,3.2)	1.9* (0.8,4.4)	2.8* (1.4,5.5)	2.4* (1.1,5.1)	0.9* (0.3,2.7)	3.3* (1.7,6.4)
Not applicable	1.0 (0.6,1.6)	0.9* (0.3,3.2)	0.9* (0.3,3.1)	0.5* (0.1,2.5)	1.3* (0.5,3.4)	1.2* (0.5,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59n.4***Agreement That Recruiter Internet Access Is in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59n. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Recruiter Internet access

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	71	23	22	17	8	29	15	14
Responding on Item	4,351	944	1,056	1,132	1,200	2,034	927	1,107
Strongly agree	19.0 (17.3,20.9)	17.7 (14.0,22.1)	18.4 (15.1,22.3)	18.1 (14.6,22.2)	21.8 (18.0,26.2)	34.1 (31.2,37.2)	36.3 (31.4,41.5)	32.3 (28.7,36.0)
Agree	21.9 (20.5,23.4)	20.2 (17.1,23.7)	23.9 (20.2,28.0)	19.6 (16.2,23.6)	23.2 (19.7,27.1)	26.2 (23.4,29.2)	26.4 (22.0,31.3)	26.0 (22.4,29.9)
Neither agree nor disagree	42.0 (39.9,44.2)	44.4 (40.0,49.0)	42.3 (36.7,48.1)	46.8 (42.2,51.5)	35.4 (31.6,39.3)	31.2 (28.4,34.1)	28.1 (23.8,32.7)	33.8 (30.2,37.6)
Disagree	14.3 (12.9,16.0)	14.0 (11.0,17.7)	12.1 (9.3,15.7)	12.8 (10.0,16.3)	18.2 (15.0,21.9)	6.4 (5.0,8.3)	7.3 (5.0,10.4)	5.8 (3.9,8.3)
Strongly disagree	2.2 (1.6,3.1)	2.9* (1.6,5.2)	3.4* (1.8,6.2)	1.9* (0.9,3.9)	1.1* (0.3,3.5)	1.0* (0.5,1.9)	0.7* (0.2,1.9)	1.3* (0.6,2.8)
Not applicable	0.5* (0.2,1.0)	0.8* (0.3,2.6)	0.0 (N/A,N/A)	0.8* (0.2,2.3)	0.4* (0.1,1.7)	1.2* (0.6,2.2)	1.3* (0.5,3.4)	1.0* (0.4,2.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59o.1***Agreement That Recruiting Station Location Is in Need of Improvement: Recruiters by Active Component***

59o. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Recruiting station location

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	151	150	41	58	30	21	2
Responding on Item	14,116	13,763	5,880	4,364	2,033	1,485	353
Strongly agree	33.3 (32.0,34.7)	33.6 (32.2,34.9)	36.1 (33.8,38.5)	33.1 (30.8,35.5)	30.3 (27.6,33.2)	29.2 (26.5,32.0)	23.4 (18.9,28.5)
Agree	25.1 (23.7,26.5)	25.3 (23.9,26.7)	27.6 (24.9,30.5)	23.1 (21.1,25.3)	23.4 (20.9,26.1)	25.0 (22.5,27.6)	18.6 (14.3,23.8)
Neither agree nor disagree	28.2 (26.9,29.6)	28.1 (26.8,29.5)	23.9 (21.4,26.6)	29.7 (27.9,31.6)	31.8 (29.3,34.4)	35.2 (32.4,38.2)	32.3 (27.4,37.7)
Disagree	11.4 (10.5,12.5)	11.2 (10.2,12.2)	10.4 (8.7,12.3)	12.5 (11.0,14.2)	12.4 (10.6,14.4)	9.2 (7.6,11.1)	21.0 (16.8,25.8)
Strongly disagree	1.9 (1.6,2.4)	1.9 (1.5,2.4)	2.1 (1.4,3.1)	1.5 (1.1,2.3)	2.2 (1.3,3.5)	1.4 (0.9,2.3)	4.8 (3.0,7.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59o.2***Agreement That Recruiting Station Location Is in Need of Improvement: Recruiters by Reserve and Guard Component***

59o. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Recruiting station location

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	82	12	53	4	3	11
Responding on Item	4,840	1,301	2,364	538	272	364
Strongly agree	32.9 (29.9,36.1)	35.3 (29.0,42.1)	32.1 (27.8,36.7)	33.8 (27.9,40.3)	33.7 (27.1,41.0)	28.0 (21.5,35.7)
Agree	25.1 (22.8,27.6)	24.9 (20.4,30.0)	24.9 (21.2,29.1)	23.7 (18.2,30.1)	28.6 (23.5,34.3)	26.5 (19.7,34.7)
Neither agree nor disagree	29.4 (26.7,32.4)	30.8 (25.7,36.4)	30.3 (26.2,34.7)	29.1 (24.7,33.8)	19.4 (15.3,24.2)	27.3 (21.7,33.7)
Disagree	10.1 (8.4,12.0)	7.2 (4.3,12.0)	10.2 (7.9,13.2)	9.5 (6.2,14.1)	14.3 (9.5,21.0)	16.7 (12.3,22.3)
Strongly disagree	2.5 (1.7,3.7)	1.8* (0.8,4.3)	2.5* (1.3,4.6)	4.1* (2.2,7.4)	4.1* (2.0,8.0)	1.5* (0.5,4.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59o.3***Agreement That Recruiting Station Location Is in Need of Improvement: Army Recruiters by Location***

59o. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Recruiting station location

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	41	7	12	0	8	16
Responding on Item	5,880	1,311	1,264	1,116	921	1,268
Strongly agree	36.1 (33.8,38.5)	34.7 (29.5,40.4)	34.6 (29.4,40.1)	33.2 (27.4,39.6)	37.1 (31.4,43.2)	40.8 (35.1,46.8)
Agree	27.6 (24.9,30.5)	26.4 (21.4,32.1)	28.1 (22.6,34.4)	35.1 (30.0,40.5)	23.1 (18.4,28.7)	24.9 (20.4,30.0)
Neither agree nor disagree	23.9 (21.4,26.6)	25.9 (21.5,30.9)	24.9 (20.2,30.3)	18.2 (13.2,24.6)	24.5 (19.8,29.9)	25.3 (19.9,31.7)
Disagree	10.4 (8.7,12.3)	11.6 (8.1,16.3)	10.1 (7.0,14.5)	9.8 (6.5,14.5)	13.1 (9.7,17.4)	7.8 (5.0,11.9)
Strongly disagree	2.1 (1.4,3.1)	1.4* (0.5,3.7)	2.3* (0.9,5.7)	3.7* (1.7,8.3)	2.2* (1.1,4.4)	1.2* (0.4,3.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59o.4***Agreement That Recruiting Station Location Is in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59o. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Recruiting station location

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	58	23	18	13	4	30	18	11
Responding on Item	4,364	944	1,060	1,136	1,204	2,033	924	1,110
Strongly agree	33.1 (30.8,35.5)	31.3 (26.5,36.5)	38.3 (32.9,44.1)	30.8 (26.4,35.6)	32.7 (28.2,37.6)	30.3 (27.6,33.2)	30.8 (26.3,35.7)	29.9 (26.3,33.8)
Agree	23.1 (21.1,25.3)	24.3 (20.2,28.9)	20.8 (16.8,25.5)	20.7 (16.3,25.8)	25.3 (21.6,29.3)	23.4 (20.9,26.1)	21.9 (18.8,25.2)	24.7 (21.3,28.4)
Neither agree nor disagree	29.7 (27.9,31.6)	32.1 (27.7,36.8)	30.4 (25.2,36.2)	35.0 (30.5,39.7)	22.8 (18.6,27.5)	31.8 (29.3,34.4)	29.8 (26.2,33.6)	33.4 (29.8,37.2)
Disagree	12.5 (11.0,14.2)	10.7 (8.3,13.6)	9.2 (6.4,13.0)	12.0 (9.5,15.2)	17.4 (13.6,22.0)	12.4 (10.6,14.4)	14.9 (11.7,18.8)	10.2 (7.8,13.3)
Strongly disagree	1.5 (1.1,2.3)	1.7* (0.7,3.7)	1.3* (0.5,3.2)	1.5* (0.7,3.4)	1.8* (0.9,3.6)	2.2 (1.3,3.5)	2.7 (1.6,4.5)	1.8* (0.8,3.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59p.1***Agreement That Recruiting Station Appearance Is in Need of Improvement: Recruiters by Active Component***

59p. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Recruiting station appearance

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	147	146	35	63	27	21	2
Responding on Item	14,120	13,767	5,886	4,360	2,036	1,485	353
Strongly agree	28.5 (27.2,29.8)	28.6 (27.3,29.9)	27.3 (25.2,29.4)	29.0 (26.9,31.1)	29.1 (26.4,31.9)	32.3 (29.5,35.2)	23.4 (18.4,29.2)
Agree	26.7 (25.3,28.1)	27.0 (25.6,28.4)	26.3 (23.8,28.9)	28.7 (26.4,31.0)	23.6 (20.3,27.1)	29.5 (26.7,32.5)	16.2 (12.1,21.3)
Neither agree nor disagree	29.9 (28.4,31.4)	29.7 (28.2,31.3)	30.0 (27.2,32.9)	28.7 (26.4,31.0)	32.3 (29.2,35.5)	28.3 (25.8,31.0)	37.1 (31.6,43.0)
Disagree	12.6 (11.7,13.6)	12.4 (11.5,13.5)	13.8 (12.0,15.9)	11.8 (10.5,13.3)	12.5 (10.8,14.6)	8.7 (7.2,10.4)	18.6 (14.7,23.2)
Strongly disagree	2.3 (1.9,2.8)	2.3 (1.8,2.8)	2.7 (1.9,3.7)	1.9 (1.3,2.8)	2.6 (1.7,3.8)	1.2 (0.7,2.1)	4.8 (2.9,7.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59p.2***Agreement That Recruiting Station Appearance Is in Need of Improvement: Recruiters by Reserve and Guard Component***

59p. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Recruiting station appearance

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	74	12	48	4	3	8
Responding on Item	4,848	1,301	2,369	538	272	367
Strongly agree	31.1 (28.6,33.7)	25.8 (22.1,29.9)	36.0 (31.9,40.3)	32.4 (27.0,38.4)	21.4 (15.8,28.5)	23.3 (18.0,29.7)
Agree	29.9 (28.1,31.7)	29.4 (25.3,33.9)	30.0 (26.5,33.7)	28.4 (23.1,34.4)	33.7 (26.5,41.8)	30.1 (24.4,36.5)
Neither agree nor disagree	25.7 (23.5,28.2)	33.0 (27.9,38.6)	22.2 (18.7,26.2)	24.3 (19.6,29.8)	24.5 (19.1,30.9)	25.6 (20.4,31.5)
Disagree	11.1 (9.6,12.8)	10.0 (6.5,15.1)	9.8 (7.4,12.8)	10.8 (7.3,15.8)	17.4 (12.7,23.3)	19.6 (14.8,25.3)
Strongly disagree	2.2 (1.5,3.2)	1.8* (0.7,4.4)	2.0* (1.1,3.7)	4.1* (2.0,8.2)	3.1* (1.3,6.9)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59p.3***Agreement That Recruiting Station Appearance Is in Need of Improvement: Army Recruiters by Location***

59p. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Recruiting station appearance

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	35	7	6	6	8	11
Responding on Item	5,886	1,311	1,270	1,110	921	1,274
Strongly agree	27.3 (25.2,29.4)	27.8 (23.2,32.9)	28.0 (23.2,33.3)	27.7 (21.9,34.4)	22.7 (17.7,28.7)	28.9 (23.8,34.5)
Agree	26.3 (23.8,28.9)	19.4 (15.6,24.0)	28.4 (22.2,35.6)	32.4 (26.1,39.4)	27.1 (21.8,33.1)	25.2 (20.6,30.4)
Neither agree nor disagree	30.0 (27.2,32.9)	34.7 (29.0,40.9)	30.3 (24.4,36.9)	22.5 (17.9,28.0)	28.8 (23.4,35.0)	32.1 (27.4,37.3)
Disagree	13.8 (12.0,15.9)	15.3 (11.3,20.3)	9.6 (6.9,13.4)	15.5 (11.3,20.9)	18.3 (14.4,23.1)	11.8 (8.7,15.8)
Strongly disagree	2.7 (1.9,3.7)	2.8* (1.4,5.5)	3.7* (1.7,7.7)	1.9* (0.6,5.4)	3.1* (1.7,5.5)	2.0* (1.0,4.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59p.4***Agreement That Recruiting Station Appearance Is in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59p. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Recruiting station appearance

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	63	19	22	13	8	27	15	11
Responding on Item	4,360	948	1,056	1,136	1,200	2,036	927	1,110
Strongly agree	29.0 (26.9,31.1)	23.8 (19.6,28.6)	31.0 (26.5,35.9)	29.3 (25.1,34.0)	31.4 (27.1,36.1)	29.1 (26.4,31.9)	31.4 (27.4,35.7)	27.2 (23.9,30.8)
Agree	28.7 (26.4,31.0)	30.7 (26.5,35.4)	30.1 (25.6,35.0)	28.2 (23.8,33.1)	25.0 (20.8,29.8)	23.6 (20.3,27.1)	23.1 (19.2,27.6)	23.9 (20.3,28.1)
Neither agree nor disagree	28.7 (26.4,31.0)	32.0 (27.3,37.0)	28.5 (24.3,33.0)	29.3 (25.3,33.7)	26.1 (21.6,31.1)	32.3 (29.2,35.5)	29.7 (25.4,34.4)	34.4 (30.7,38.4)
Disagree	11.8 (10.5,13.3)	10.7 (7.9,14.3)	9.6 (6.8,13.5)	11.3 (8.8,14.4)	15.4 (12.1,19.3)	12.5 (10.8,14.6)	13.5 (10.8,16.8)	11.7 (9.5,14.4)
Strongly disagree	1.9 (1.3,2.8)	2.9* (1.3,6.0)	0.8* (0.3,2.6)	1.9* (0.9,3.8)	2.1* (1.1,4.1)	2.6 (1.7,3.8)	2.3 (1.3,4.1)	2.7 (1.7,4.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59q.1**Agreement That Access to Own Government Vehicle Is in Need of Improvement: Recruiters by Active Component**

59q. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Access to own Government vehicle

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	177	173	41	70	32	28	5
Responding on Item	14,090	13,740	5,880	4,352	2,031	1,478	350
Strongly agree	16.6 (15.4,17.9)	16.6 (15.4,17.9)	13.2 (11.4,15.2)	21.9 (19.4,24.7)	16.8 (14.6,19.4)	14.1 (11.8,16.9)	16.3 (12.6,20.8)
Agree	17.5 (16.2,18.8)	17.5 (16.2,18.8)	17.5 (15.2,20.2)	20.4 (18.2,22.7)	15.0 (12.6,17.8)	12.0 (10.4,14.0)	17.5 (13.2,22.7)
Neither agree nor disagree	42.9 (41.6,44.2)	43.0 (41.7,44.4)	45.1 (42.7,47.5)	38.6 (36.3,41.0)	43.9 (41.1,46.7)	46.6 (43.7,49.6)	38.6 (33.3,44.1)
Disagree	17.1 (16.0,18.3)	17.0 (15.9,18.2)	17.5 (15.4,19.7)	14.7 (13.1,16.5)	18.5 (16.5,20.7)	19.7 (17.6,22.1)	22.3 (17.8,27.5)
Strongly disagree	4.6 (3.9,5.4)	4.6 (3.9,5.4)	5.5 (4.3,7.1)	3.9 (2.8,5.3)	3.7 (2.7,5.1)	4.0 (2.9,5.5)	5.4 (3.5,8.4)
Not applicable	1.4 (1.1,1.7)	1.4 (1.1,1.7)	1.3 (0.8,2.0)	0.6* (0.3,1.1)	2.0 (1.3,3.1)	3.5 (2.5,4.8)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59q.2***Agreement That Access to Own Government Vehicle Is in Need of Improvement: Recruiters by Reserve and Guard Component***

59q. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Access to own Government vehicle

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	80	12	53	4	3	8
Responding on Item	4,842	1,301	2,364	538	272	367
Strongly agree	18.6 (16.4,21.0)	16.7 (12.4,22.3)	14.5 (11.4,18.2)	34.5 (28.2,41.3)	13.3 (9.4,18.4)	32.3 (26.4,38.9)
Agree	16.7 (15.0,18.6)	15.8 (11.9,20.8)	16.5 (13.9,19.4)	14.2 (11.0,18.1)	17.4 (11.3,25.7)	24.1 (18.7,30.4)
Neither agree nor disagree	41.2 (37.7,44.8)	51.1 (44.9,57.3)	40.3 (35.3,45.5)	31.1 (24.7,38.3)	40.8 (33.7,48.4)	26.3 (20.2,33.5)
Disagree	16.4 (14.6,18.4)	11.8 (8.2,16.6)	19.8 (17.0,23.0)	15.5 (11.5,20.7)	19.4 (14.7,25.1)	9.8 (6.4,14.6)
Strongly disagree	5.4 (4.1,7.0)	3.6* (2.0,6.5)	6.9 (4.7,10.0)	4.7* (2.5,8.9)	3.1* (1.3,6.9)	4.5* (2.4,8.2)
Not applicable	1.8 (1.2,2.7)	0.9* (0.3,3.1)	2.0 (1.2,3.5)	0.0 (N/A,N/A)	6.1* (3.1,11.8)	3.0* (1.4,6.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59q.3**Agreement That Access to Own Government Vehicle Is in Need of Improvement: Army Recruiters by Location**

59q. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Access to own Government vehicle

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	41	7	12	6	8	11
Responding on Item	5,880	1,311	1,264	1,110	921	1,274
Strongly agree	13.2 (11.4,15.2)	11.6 (8.0,16.4)	17.1 (13.5,21.3)	10.8 (7.5,15.3)	12.2 (9.0,16.3)	13.8 (10.4,18.2)
Agree	17.5 (15.2,20.2)	14.4 (10.2,19.8)	15.7 (11.3,21.3)	22.1 (16.5,28.9)	17.5 (12.8,23.4)	18.7 (14.6,23.7)
Neither agree nor disagree	45.1 (42.7,47.5)	48.2 (41.5,54.8)	43.8 (38.9,48.8)	42.7 (35.9,49.8)	44.1 (38.4,50.0)	45.9 (40.4,51.6)
Disagree	17.5 (15.4,19.7)	19.9 (15.4,25.4)	16.1 (11.8,21.6)	17.4 (13.3,22.3)	17.0 (12.9,22.2)	16.7 (13.4,20.6)
Strongly disagree	5.5 (4.3,7.1)	6.0 (3.5,10.2)	5.5 (3.3,9.3)	6.6 (3.9,11.0)	6.6 (3.9,10.8)	3.3* (1.8,5.8)
Not applicable	1.3 (0.8,2.0)	0.0 (N/A,N/A)	1.8* (0.8,4.4)	0.5* (0.1,2.5)	2.6* (1.2,5.5)	1.6* (0.7,3.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59q.4***Agreement That Access to Own Government Vehicle Is in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59q. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Access to own Government vehicle

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	70	27	27	13	4	32	18	14
Responding on Item	4,352	940	1,051	1,136	1,204	2,031	924	1,107
Strongly agree	21.9 (19.4,24.7)	16.5 (12.6,21.4)	29.0 (24.3,34.2)	18.1 (14.6,22.0)	23.8 (19.8,28.5)	16.8 (14.6,19.4)	17.6 (14.0,21.7)	16.3 (13.6,19.3)
Agree	20.4 (18.2,22.7)	19.8 (16.0,24.4)	16.8 (13.0,21.5)	21.4 (17.7,25.7)	22.4 (18.4,27.1)	15.0 (12.6,17.8)	12.6 (9.6,16.4)	17.0 (13.8,20.8)
Neither agree nor disagree	38.6 (36.3,41.0)	43.8 (38.5,49.2)	39.1 (33.4,45.1)	41.4 (37.2,45.7)	31.3 (26.7,36.4)	43.9 (41.1,46.7)	44.7 (40.5,49.0)	43.3 (40.0,46.6)
Disagree	14.7 (13.1,16.5)	14.1 (10.8,18.2)	12.2 (8.6,16.9)	14.3 (11.4,17.8)	18.2 (14.6,22.3)	18.5 (16.5,20.7)	18.5 (15.8,21.7)	18.5 (15.7,21.6)
Strongly disagree	3.9 (2.8,5.3)	5.0 (3.0,8.2)	2.9* (1.4,6.2)	4.1 (2.6,6.5)	3.6* (1.9,6.6)	3.7 (2.7,5.1)	4.0 (2.5,6.4)	3.5 (2.4,5.0)
Not applicable	0.6* (0.3,1.1)	0.8* (0.3,2.5)	0.0 (N/A,N/A)	0.8* (0.2,2.3)	0.7* (0.2,2.2)	2.0 (1.3,3.1)	2.7* (1.5,4.8)	1.5* (0.7,3.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59r.1***Agreement That Positive Media Publicity Is in Need of Improvement: Recruiters by Active Component***

59r. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Positive media publicity

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	184	182	62	63	35	21	2
Responding on Item	14,083	13,731	5,859	4,359	2,028	1,485	353
Strongly agree	38.6 (37.0,40.2)	38.8 (37.1,40.4)	38.3 (35.2,41.5)	42.0 (39.6,44.6)	36.6 (33.6,39.7)	33.9 (31.2,36.6)	30.5 (25.0,36.7)
Agree	35.1 (33.6,36.6)	35.2 (33.6,36.7)	35.2 (32.3,38.2)	36.0 (33.9,38.2)	34.7 (32.0,37.6)	33.2 (30.6,35.8)	32.9 (27.9,38.4)
Neither agree nor disagree	20.0 (18.7,21.4)	19.9 (18.5,21.3)	20.2 (17.7,22.9)	16.8 (14.8,19.1)	21.0 (18.6,23.7)	26.2 (23.9,28.6)	24.6 (19.9,29.9)
Disagree	5.5 (4.9,6.2)	5.4 (4.7,6.1)	5.3 (4.2,6.7)	4.4 (3.4,5.6)	7.1 (5.6,8.9)	6.4 (5.1,8.1)	10.8 (7.7,14.8)
Strongly disagree	0.8 (0.6,1.1)	0.8 (0.6,1.1)	1.0 (0.6,1.8)	0.8 (0.5,1.3)	0.6* (0.3,1.3)	0.4* (0.1,1.0)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59r.2***Agreement That Positive Media Publicity Is in Need of Improvement: Recruiters by Reserve and Guard Component***

59r. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Positive media publicity

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	85	12	53	4	6	11
Responding on Item	4,837	1,301	2,364	538	269	364
Strongly agree	38.6 (36.1,41.2)	41.2 (35.6,47.0)	36.3 (32.5,40.2)	40.5 (34.8,46.6)	39.2 (32.1,46.8)	40.9 (33.9,48.3)
Agree	36.7 (33.8,39.6)	34.4 (28.6,40.7)	37.0 (32.9,41.3)	39.2 (33.2,45.5)	39.2 (31.2,47.7)	37.1 (30.8,43.9)
Neither agree nor disagree	19.6 (17.3,22.0)	21.3 (16.4,27.1)	20.7 (17.5,24.4)	14.9 (10.7,20.3)	15.5 (9.6,23.9)	15.9 (10.8,22.8)
Disagree	4.8 (3.6,6.3)	2.7* (1.2,5.9)	5.8 (3.9,8.5)	4.7 (2.7,8.2)	5.2* (2.7,9.5)	5.3 (3.0,9.3)
Strongly disagree	0.4* (0.2,0.9)	0.5* (0.1,2.4)	0.2* (0.0,1.2)	0.7* (0.2,3.0)	1.0* (0.3,4.1)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59r.3***Agreement That Positive Media Publicity Is in Need of Improvement: Army Recruiters by Location***

59r. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Positive media publicity

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	62	25	6	0	12	21
Responding on Item	5,859	1,293	1,270	1,116	917	1,263
Strongly agree	38.3 (35.2,41.5)	37.1 (30.7,44.0)	37.6 (32.1,43.5)	37.4 (30.6,44.7)	32.9 (27.9,38.4)	45.1 (39.2,51.1)
Agree	35.2 (32.3,38.2)	38.0 (31.7,44.8)	30.7 (25.6,36.4)	36.9 (30.4,44.0)	35.1 (29.6,41.0)	35.3 (29.8,41.1)
Neither agree nor disagree	20.2 (17.7,22.9)	20.2 (15.0,26.7)	24.3 (19.5,29.8)	20.1 (15.2,26.1)	23.3 (18.9,28.2)	13.9 (10.5,18.2)
Disagree	5.3 (4.2,6.7)	3.8* (1.9,7.3)	6.4 (4.0,10.1)	4.7 (2.6,8.3)	8.3 (5.4,12.6)	4.1 (2.4,6.8)
Strongly disagree	1.0 (0.6,1.8)	0.9* (0.3,3.1)	0.9* (0.3,3.1)	0.9* (0.3,3.1)	0.4* (0.1,2.1)	1.6* (0.7,3.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59r.4***Agreement That Positive Media Publicity Is in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59r. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Positive media publicity

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	63	19	27	13	4	35	21	14
Responding on Item	4,359	948	1,051	1,136	1,204	2,028	921	1,107
Strongly agree	42.0 (39.6,44.6)	39.8 (34.7,45.0)	42.9 (37.8,48.1)	44.7 (38.9,50.8)	41.3 (36.6,46.1)	36.6 (33.6,39.7)	38.2 (33.2,43.4)	35.3 (31.8,38.9)
Agree	36.0 (33.9,38.2)	39.3 (35.0,43.9)	37.8 (33.6,42.2)	32.7 (27.4,38.5)	33.8 (29.4,38.5)	34.7 (32.0,37.6)	33.2 (28.2,38.7)	36.0 (32.8,39.3)
Neither agree nor disagree	16.8 (14.8,19.1)	16.8 (12.9,21.6)	16.4 (12.8,20.7)	18.8 (14.7,23.8)	15.7 (11.6,20.8)	21.0 (18.6,23.7)	18.9 (15.0,23.6)	22.8 (19.8,26.0)
Disagree	4.4 (3.4,5.6)	3.3 (1.9,5.6)	2.5* (1.3,4.8)	2.6* (1.5,4.7)	8.5 (6.1,11.8)	7.1 (5.6,8.9)	8.6 (6.7,11.1)	5.8 (4.0,8.2)
Strongly disagree	0.8 (0.5,1.3)	0.8* (0.3,2.5)	0.4* (0.1,2.0)	1.1* (0.5,2.8)	0.7* (0.2,2.2)	0.6* (0.3,1.3)	1.0* (0.4,2.4)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59s.1***Agreement That Pro-Military Community/Influencers Are in Need of Improvement: Recruiters by Active Component***

59s. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Pro-military community/influencers

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	179	177	50	62	35	28	2
Responding on Item	14,088	13,736	5,871	4,360	2,028	1,478	353
Strongly agree	36.6 (35.0,38.2)	37.0 (35.5,38.6)	39.2 (36.4,42.1)	36.0 (33.3,38.8)	36.3 (33.6,39.1)	32.3 (29.2,35.5)	18.6 (14.6,23.4)
Agree	35.4 (33.8,37.0)	35.3 (33.7,37.0)	35.9 (32.8,39.2)	36.7 (34.3,39.2)	29.5 (26.9,32.4)	36.8 (34.2,39.6)	36.5 (32.5,40.7)
Neither agree nor disagree	22.1 (20.8,23.6)	21.9 (20.5,23.4)	20.1 (17.5,23.0)	21.0 (18.9,23.2)	26.4 (24.2,28.8)	25.7 (23.3,28.1)	31.1 (26.5,36.2)
Disagree	5.2 (4.6,5.9)	5.0 (4.4,5.7)	3.9 (3.0,5.1)	5.4 (4.3,6.8)	7.2 (5.6,9.2)	4.9 (3.6,6.6)	12.6 (9.4,16.6)
Strongly disagree	0.8 (0.5,1.1)	0.8 (0.5,1.1)	0.8 (0.5,1.5)	0.9 (0.5,1.5)	0.6* (0.2,1.5)	0.4* (0.1,1.0)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59s.2***Agreement That Pro-Military Community/Influencers Are in Need of Improvement: Recruiters by Reserve and Guard Component***

59s. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Pro-military community/influencers

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	88	12	58	4	3	11
Responding on Item	4,834	1,301	2,359	538	272	364
Strongly agree	37.0 (34.8,39.4)	38.5 (32.8,44.5)	36.2 (32.7,39.8)	40.5 (33.8,47.7)	39.8 (32.8,47.2)	30.3 (24.4,36.9)
Agree	35.6 (33.1,38.2)	36.2 (30.7,42.1)	35.3 (31.3,39.5)	31.1 (24.3,38.8)	31.6 (24.8,39.3)	45.5 (38.5,52.6)
Neither agree nor disagree	21.5 (19.2,24.0)	22.2 (18.0,27.0)	21.7 (18.0,25.8)	21.6 (16.6,27.6)	21.4 (16.3,27.7)	18.2 (13.0,24.9)
Disagree	5.2 (4.0,6.7)	2.7* (1.4,5.3)	6.3 (4.4,8.8)	6.1 (3.8,9.6)	6.1 (3.5,10.6)	5.3* (2.7,10.1)
Strongly disagree	0.6* (0.3,1.3)	0.5* (0.1,2.4)	0.7* (0.2,1.8)	0.7* (0.2,3.0)	1.0* (0.3,4.1)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59s.3***Agreement That Pro-Military Community/Influencers Are in Need of Improvement: Army Recruiters by Location***

59s. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Pro-military community/influencers

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	50	13	6	6	12	16
Responding on Item	5,871	1,305	1,270	1,110	917	1,268
Strongly agree	39.2 (36.4,42.1)	40.0 (35.0,45.2)	39.9 (33.7,46.5)	36.2 (30.4,42.4)	38.2 (32.8,43.8)	41.2 (35.2,47.5)
Agree	35.9 (32.8,39.2)	38.1 (32.8,43.8)	31.2 (25.6,37.4)	38.0 (31.9,44.6)	35.1 (28.9,41.8)	37.1 (30.6,44.2)
Neither agree nor disagree	20.1 (17.5,23.0)	18.1 (13.4,24.1)	22.5 (17.6,28.2)	21.1 (15.4,28.2)	21.9 (17.9,26.6)	17.6 (13.4,22.6)
Disagree	3.9 (3.0,5.1)	3.3* (1.5,6.8)	5.1 (2.9,8.7)	3.8* (1.9,7.4)	4.4 (2.6,7.4)	3.3* (1.7,6.4)
Strongly disagree	0.8 (0.5,1.5)	0.5* (0.1,2.4)	1.4* (0.5,3.7)	0.9* (0.3,3.2)	0.4* (0.1,2.1)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59s.4***Agreement That Pro-Military Community/Influencers Are in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59s. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? Pro-military community/influencers

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	62	23	22	13	4	35	21	14
Responding on Item	4,360	944	1,056	1,136	1,204	2,028	921	1,107
Strongly agree	36.0 (33.3,38.8)	31.3 (26.6,36.3)	36.8 (31.7,42.2)	40.6 (35.6,45.8)	34.5 (30.0,39.4)	36.3 (33.6,39.1)	37.2 (32.5,42.2)	35.5 (31.9,39.3)
Agree	36.7 (34.3,39.2)	42.0 (36.9,47.3)	40.2 (34.8,45.7)	34.2 (29.4,39.4)	31.7 (27.2,36.5)	29.5 (26.9,32.4)	26.3 (22.6,30.3)	32.3 (28.1,36.7)
Neither agree nor disagree	21.0 (18.9,23.2)	21.8 (17.1,27.4)	20.1 (16.0,24.9)	19.9 (15.9,24.7)	22.4 (18.3,27.1)	26.4 (24.2,28.8)	27.2 (23.6,31.3)	25.8 (22.5,29.3)
Disagree	5.4 (4.3,6.8)	4.5 (2.7,7.4)	2.5* (1.3,4.8)	4.1 (2.6,6.4)	10.0 (7.1,13.8)	7.2 (5.6,9.2)	8.6 (6.5,11.4)	6.0 (4.0,8.8)
Strongly disagree	0.9 (0.5,1.5)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	1.1* (0.5,2.8)	1.4* (0.6,3.2)	0.6* (0.2,1.5)	0.7* (0.2,1.9)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59t.1***Agreement That High School Access Is in Need of Improvement: Recruiters by Active Component***

59t. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? High school access

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	217	216	62	66	35	52	2
Responding on Item	14,050	13,697	5,859	4,356	2,028	1,454	353
Strongly agree	40.7 (39.2,42.3)	41.5 (39.9,43.1)	41.4 (38.3,44.5)	40.2 (38.0,42.5)	48.0 (44.6,51.4)	36.5 (33.7,39.5)	12.0 (8.4,16.7)
Agree	29.1 (27.9,30.4)	29.2 (27.9,30.5)	29.1 (26.7,31.5)	30.1 (28.1,32.0)	27.6 (24.8,30.6)	29.4 (26.8,32.2)	26.4 (21.6,31.7)
Neither agree nor disagree	21.8 (20.6,23.0)	21.3 (20.1,22.5)	21.6 (19.6,23.8)	21.0 (18.9,23.3)	17.1 (14.7,19.7)	26.2 (23.5,29.2)	41.9 (35.9,48.1)
Disagree	7.0 (6.4,7.8)	6.8 (6.1,7.5)	6.4 (5.4,7.6)	7.2 (5.8,8.8)	6.8 (5.3,8.6)	6.9 (5.5,8.6)	18.0 (14.0,22.7)
Strongly disagree	1.3 (1.0,1.7)	1.3 (1.0,1.7)	1.5 (1.0,2.3)	1.6 (1.0,2.4)	0.6* (0.3,1.2)	0.9* (0.5,1.7)	1.8* (0.8,4.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59t.2***Agreement That High School Access Is in Need of Improvement: Recruiters by Reserve and Guard Component***

59t. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? High school access

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	165	41	48	62	3	11
Responding on Item	4,757	1,272	2,369	480	272	364
Strongly agree	32.6 (30.3,35.0)	44.0 (37.6,50.6)	34.0 (29.9,38.3)	5.3 (3.0,9.2)	27.6 (20.5,36.0)	23.5 (17.9,30.1)
Agree	27.8 (25.5,30.3)	28.2 (22.9,34.3)	30.0 (26.3,34.0)	5.3 (3.1,9.0)	29.6 (23.2,36.9)	40.2 (33.2,47.6)
Neither agree nor disagree	27.2 (24.9,29.6)	23.2 (18.6,28.5)	23.6 (20.2,27.3)	53.0 (45.9,60.1)	28.6 (22.3,35.8)	29.6 (23.0,37.1)
Disagree	7.8 (6.5,9.2)	2.8* (1.4,5.4)	10.9 (8.7,13.6)	5.3 (3.1,9.0)	11.2 (7.0,17.5)	5.3* (2.7,10.1)
Strongly disagree	4.7 (3.8,5.9)	1.9* (0.8,4.4)	1.6* (0.8,3.2)	31.1 (24.6,38.4)	3.1* (1.4,6.8)	1.5* (0.5,4.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59t.3***Agreement That High School Access Is in Need of Improvement: Army Recruiters by Location***

59t. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? High school access

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	62	19	6	0	12	26
Responding on Item	5,859	1,299	1,270	1,116	917	1,258
Strongly agree	41.4 (38.3,44.5)	50.5 (44.1,56.9)	39.0 (33.5,44.8)	35.5 (29.6,41.9)	38.6 (32.9,44.6)	41.6 (35.6,47.8)
Agree	29.1 (26.7,31.5)	25.2 (20.5,30.7)	28.4 (22.6,35.1)	35.1 (31.1,39.2)	32.5 (27.8,37.4)	25.9 (21.0,31.6)
Neither agree nor disagree	21.6 (19.6,23.8)	17.8 (13.7,22.8)	24.8 (19.6,30.8)	20.1 (16.0,24.9)	21.1 (16.6,26.3)	24.3 (19.9,29.3)
Disagree	6.4 (5.4,7.6)	5.1 (3.1,8.4)	6.4 (4.1,10.0)	7.5 (4.8,11.5)	6.6 (4.2,10.3)	6.6 (4.6,9.4)
Strongly disagree	1.5 (1.0,2.3)	1.4* (0.5,3.8)	1.4* (0.5,3.7)	1.9* (0.8,4.5)	1.3* (0.5,3.3)	1.7* (0.7,3.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59t.4***Agreement That High School Access Is in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59t. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? High school access

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	66	23	22	17	4	35	21	14
Responding on Item	4,356	944	1,056	1,132	1,204	2,028	921	1,107
Strongly agree	40.2 (38.0,42.5)	45.3 (40.6,50.0)	38.1 (32.2,44.4)	41.5 (36.9,46.2)	35.9 (31.4,40.8)	48.0 (44.6,51.4)	46.2 (41.7,50.7)	49.5 (45.4,53.6)
Agree	30.1 (28.1,32.0)	28.8 (24.3,33.8)	31.0 (25.8,36.7)	32.8 (28.5,37.5)	28.1 (23.2,33.6)	27.6 (24.8,30.6)	32.6 (28.6,36.8)	23.5 (20.2,27.1)
Neither agree nor disagree	21.0 (18.9,23.3)	17.7 (14.1,22.0)	23.4 (19.3,28.2)	17.7 (14.3,21.7)	24.9 (20.5,29.9)	17.1 (14.7,19.7)	13.0 (10.5,15.9)	20.5 (17.1,24.3)
Disagree	7.2 (5.8,8.8)	6.6 (4.3,9.9)	5.9 (3.9,8.8)	5.7 (3.8,8.3)	10.3 (7.7,13.7)	6.8 (5.3,8.6)	8.0 (5.8,10.9)	5.8 (4.1,8.0)
Strongly disagree	1.6 (1.0,2.4)	1.7* (0.7,3.7)	1.7* (0.6,4.5)	2.3* (1.2,4.3)	0.7* (0.2,2.2)	0.6* (0.3,1.2)	0.3* (0.1,1.5)	0.8* (0.3,1.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59u.1**Agreement That High School Student Lists Are in Need of Improvement: Recruiters by Active Component**

59u. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? High school student lists

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	228	224	73	66	33	52	5
Responding on Item	14,039	13,689	5,848	4,356	2,030	1,454	350
Strongly agree	48.1 (46.4,49.7)	48.9 (47.3,50.6)	48.3 (45.2,51.4)	48.9 (46.3,51.4)	55.8 (53.4,58.2)	42.2 (39.4,45.0)	13.9 (10.4,18.2)
Agree	26.0 (24.5,27.6)	26.1 (24.6,27.7)	26.7 (23.9,29.8)	26.9 (24.6,29.4)	22.6 (20.4,24.9)	26.1 (23.4,28.9)	21.7 (17.1,27.1)
Neither agree nor disagree	19.1 (17.9,20.2)	18.4 (17.3,19.6)	18.6 (16.7,20.6)	18.5 (16.3,20.9)	13.9 (11.8,16.3)	23.8 (20.8,27.0)	45.2 (40.1,50.4)
Disagree	5.5 (4.9,6.3)	5.3 (4.6,6.1)	4.5 (3.5,5.7)	5.1 (3.9,6.7)	7.3 (5.7,9.4)	6.2 (4.9,7.9)	14.5 (10.8,19.2)
Strongly disagree	1.4 (1.0,1.8)	1.3 (1.0,1.7)	1.9 (1.3,2.8)	0.7* (0.3,1.4)	0.4* (0.2,1.0)	1.8 (1.1,2.9)	4.8 (3.0,7.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59u.2***Agreement That High School Student Lists Are in Need of Improvement: Recruiters by Reserve and Guard Component***

59u. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? High school student lists

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	171	47	48	62	3	11
Responding on Item	4,751	1,266	2,369	480	272	364
Strongly agree	34.9 (32.6,37.2)	45.6 (39.1,52.2)	37.1 (33.7,40.7)	6.1 (3.6,10.0)	27.6 (21.1,35.1)	26.5 (20.5,33.5)
Agree	25.4 (23.0,27.9)	28.4 (23.1,34.3)	26.7 (23.1,30.6)	3.8* (1.9,7.4)	24.5 (18.5,31.7)	35.6 (28.7,43.2)
Neither agree nor disagree	27.9 (25.5,30.4)	20.5 (16.6,25.0)	25.8 (22.0,29.9)	53.0 (45.5,60.5)	32.7 (25.5,40.7)	31.1 (25.2,37.6)
Disagree	6.9 (5.8,8.3)	3.7 (2.1,6.6)	8.9 (7.0,11.2)	4.6* (2.5,8.1)	11.2 (7.1,17.4)	5.3* (2.7,10.1)
Strongly disagree	4.9 (4.0,6.1)	1.9* (0.8,4.4)	1.6* (0.8,3.2)	32.6 (26.0,39.9)	4.1* (2.0,8.1)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59u.3***Agreement That High School Student Lists Are in Need of Improvement: Army Recruiters by Location***

59u. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? High school student lists

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	73	25	6	0	12	31
Responding on Item	5,848	1,293	1,270	1,116	917	1,253
Strongly agree	48.3 (45.2,51.4)	62.0 (54.8,68.6)	45.9 (40.3,51.5)	39.7 (33.9,45.8)	42.1 (36.8,47.6)	48.8 (42.4,55.2)
Agree	26.7 (23.9,29.8)	20.2 (14.7,27.1)	26.6 (20.9,33.3)	33.2 (28.1,38.7)	31.6 (26.8,36.8)	24.4 (20.1,29.3)
Neither agree nor disagree	18.6 (16.7,20.6)	13.2 (9.8,17.5)	22.0 (17.1,27.8)	18.7 (14.3,24.0)	19.7 (15.3,25.1)	19.8 (15.9,24.4)
Disagree	4.5 (3.5,5.7)	2.8* (1.4,5.6)	4.1* (2.2,7.6)	5.6 (3.2,9.8)	5.3 (3.3,8.4)	5.0 (3.0,8.1)
Strongly disagree	1.9 (1.3,2.8)	1.9* (0.8,4.4)	1.4* (0.5,3.7)	2.8* (1.4,5.6)	1.3* (0.5,3.3)	2.1* (0.8,5.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 59u.4***Agreement That High School Student Lists Are in Need of Improvement: Navy or Marine Corps Recruiters by Location***

59u. To what extent do you agree or disagree that the following recruiting resources are in need of improvement? High school student lists

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	66	23	22	17	4	33	21	11
Responding on Item	4,356	944	1,056	1,132	1,204	2,030	921	1,110
Strongly agree	48.9 (46.3,51.4)	54.7 (49.9,59.5)	51.1 (45.0,57.1)	47.2 (42.3,52.1)	43.1 (39.2,47.0)	55.8 (53.4,58.2)	55.2 (51.0,59.3)	56.4 (52.2,60.4)
Agree	26.9 (24.6,29.4)	22.6 (18.5,27.3)	25.5 (21.4,30.2)	30.2 (25.8,35.0)	28.8 (24.3,33.8)	22.6 (20.4,24.9)	23.9 (20.8,27.4)	21.5 (18.4,24.8)
Neither agree nor disagree	18.5 (16.3,20.9)	16.5 (13.1,20.5)	19.3 (15.5,23.7)	16.6 (13.4,20.4)	21.4 (17.2,26.3)	13.9 (11.8,16.3)	11.6 (9.2,14.6)	15.7 (12.9,19.0)
Disagree	5.1 (3.9,6.7)	4.9 (3.1,7.9)	3.8 (2.2,6.3)	4.9 (3.1,7.6)	6.8 (4.4,10.2)	7.3 (5.7,9.4)	9.0 (6.6,12.2)	6.0 (4.2,8.6)
Strongly disagree	0.7* (0.3,1.4)	1.2* (0.5,3.1)	0.4* (0.1,2.0)	1.1* (0.4,2.9)	0.0 (N/A,N/A)	0.4* (0.2,1.0)	0.3* (0.1,1.5)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60a.1***Recommendation Toward Local Newspaper Ads in Supporting Recruiting Efforts: Recruiters by Active Component***

60a. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Local newspaper ads

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	201	200	56	104	29	10	2
Responding on Item	14,066	13,713	5,865	4,318	2,034	1,496	353
Expand	69.0 (67.5,70.4)	69.0 (67.5,70.5)	78.2 (75.6,80.5)	54.5 (51.6,57.4)	72.4 (69.3,75.3)	70.2 (67.5,72.7)	67.7 (62.1,72.8)
Keep the same	22.3 (21.0,23.7)	22.3 (21.0,23.8)	17.2 (15.1,19.6)	28.8 (26.1,31.7)	22.5 (20.2,25.1)	23.5 (21.1,26.0)	21.6 (16.7,27.3)
Reduce	5.1 (4.5,5.7)	5.0 (4.4,5.7)	3.0 (2.2,4.0)	9.2 (7.9,10.7)	2.3 (1.5,3.4)	4.7 (3.6,6.1)	7.8 (5.1,11.8)
Eliminate	3.6 (3.1,4.3)	3.7 (3.1,4.3)	1.7 (1.0,2.7)	7.4 (6.0,9.1)	2.9 (2.0,4.1)	1.7 (1.1,2.8)	3.0* (1.6,5.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60a.2***Recommendation Toward Local Newspaper Ads in Supporting Recruiting Efforts: Recruiters by Reserve and Guard Component***

60a. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Local newspaper ads

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	101	30	48	7	6	11
Responding on Item	4,821	1,283	2,369	535	269	364
Expand	69.8 (66.4,73.0)	72.5 (66.0,78.1)	68.9 (64.2,73.2)	81.0 (74.9,85.8)	50.5 (43.0,58.0)	63.6 (57.7,69.2)
Keep the same	21.5 (18.7,24.7)	22.0 (16.9,28.2)	22.0 (18.4,26.2)	12.2 (8.1,18.1)	29.9 (23.5,37.1)	24.2 (19.4,29.8)
Reduce	4.7 (3.7,5.9)	3.2* (1.7,6.0)	4.9 (3.4,6.9)	3.4* (1.7,6.6)	10.3 (6.7,15.6)	6.1 (3.5,10.2)
Eliminate	4.0 (3.1,5.3)	2.3* (0.9,5.7)	4.2 (2.8,6.4)	3.4* (1.5,7.5)	9.3 (5.6,15.1)	6.1 (3.6,10.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60a.3***Recommendation Toward Local Newspaper Ads in Supporting Recruiting Efforts: Army Recruiters by Location***

60a. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Local newspaper ads

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	56	7	18	6	12	16
Responding on Item	5,865	1,311	1,258	1,110	917	1,268
Expand	78.2 (75.6,80.5)	81.0 (75.0,85.9)	76.9 (70.4,82.3)	77.5 (70.9,82.9)	79.8 (75.9,83.3)	75.9 (71.3,80.0)
Keep the same	17.2 (15.1,19.6)	13.9 (9.9,19.2)	19.9 (15.2,25.6)	18.8 (14.3,24.3)	15.4 (12.6,18.6)	18.0 (13.9,22.9)
Reduce	3.0 (2.2,4.0)	3.2* (1.6,6.7)	2.3* (0.9,5.7)	2.8* (1.4,5.7)	2.6* (1.4,4.9)	3.7 (2.1,6.4)
Eliminate	1.7 (1.0,2.7)	1.9* (0.8,4.5)	0.9* (0.3,3.1)	0.9* (0.3,3.2)	2.2* (0.9,5.1)	2.5* (1.2,4.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60a.4***Recommendation Toward Local Newspaper Ads in Supporting Recruiting Efforts: Navy or Marine Corps Recruiters by Location***

60a. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Local newspaper ads

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	104	38	31	30	4	29	9	19
Responding on Item	4,318	929	1,047	1,119	1,204	2,034	933	1,102
Expand	54.5 (51.6,57.4)	45.6 (40.5,50.8)	58.2 (52.6,63.7)	56.1 (50.5,61.6)	57.7 (52.8,62.4)	72.4 (69.3,75.3)	74.4 (70.1,78.3)	70.6 (67.0,74.0)
Keep the same	28.8 (26.1,31.7)	33.5 (28.7,38.6)	24.1 (18.6,30.6)	26.3 (21.2,32.2)	30.6 (26.1,35.6)	22.5 (20.2,25.1)	20.3 (17.2,23.8)	24.4 (21.0,28.1)
Reduce	9.2 (7.9,10.7)	13.4 (9.7,18.1)	9.3 (6.5,13.2)	9.5 (6.9,13.1)	5.7 (3.7,8.6)	2.3 (1.5,3.4)	2.3 (1.3,4.0)	2.3 (1.3,3.9)
Eliminate	7.4 (6.0,9.1)	7.5 (5.3,10.6)	8.4 (5.7,12.4)	8.0 (5.8,10.9)	6.1 (4.2,8.6)	2.9 (2.0,4.1)	3.0 (1.8,4.8)	2.8 (1.7,4.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60b.1**Recommendation Toward Billboards in Supporting Recruiting Efforts: Recruiters by Active Component**

60b. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Billboards

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	162	158	52	66	29	10	5
Responding on Item	14,105	13,755	5,869	4,356	2,034	1,496	350
Expand	83.3 (82.2,84.4)	83.6 (82.5,84.7)	85.5 (83.7,87.1)	83.4 (81.2,85.4)	83.2 (80.8,85.4)	77.4 (74.7,79.9)	72.9 (67.2,78.0)
Keep the same	13.7 (12.7,14.7)	13.6 (12.5,14.7)	12.7 (11.0,14.7)	11.8 (10.0,13.9)	15.8 (13.8,18.1)	18.8 (16.7,21.1)	18.1 (13.7,23.5)
Reduce	1.7 (1.4,2.1)	1.6 (1.3,2.1)	1.0 (0.5,1.7)	2.8 (2.0,3.8)	0.4* (0.1,1.4)	2.6 (1.8,3.7)	4.8 (2.7,8.4)
Eliminate	1.3 (1.0,1.7)	1.2 (0.9,1.6)	0.8* (0.4,1.6)	2.0 (1.4,3.0)	0.6* (0.3,1.2)	1.2* (0.7,2.2)	4.2* (2.1,8.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60b.2***Recommendation Toward Billboards in Supporting Recruiting Efforts: Recruiters by Reserve and Guard Component***

60b. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Billboards

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	92	24	48	7	3	11
Responding on Item	4,830	1,289	2,369	535	272	364
Expand	72.9 (70.2,75.6)	74.9 (68.4,80.4)	68.7 (64.4,72.6)	87.1 (81.6,91.1)	76.5 (67.1,83.9)	70.5 (63.9,76.3)
Keep the same	20.5 (18.2,23.1)	21.5 (16.3,27.7)	22.9 (19.8,26.4)	6.8 (3.8,12.0)	22.5 (15.7,31.1)	20.5 (15.5,26.5)
Reduce	3.2 (2.2,4.6)	1.8* (0.6,5.2)	4.2 (2.7,6.6)	2.7* (1.1,6.8)	0.0 (N/A,N/A)	4.6* (2.2,9.2)
Eliminate	3.3 (2.4,4.6)	1.8* (0.8,4.3)	4.2 (2.7,6.6)	3.4* (1.7,6.7)	1.0* (0.3,4.1)	4.6* (2.5,8.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60b.3***Recommendation Toward Billboards in Supporting Recruiting Efforts: Army Recruiters by Location***

60b. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Billboards

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	52	7	18	0	8	21
Responding on Item	5,869	1,311	1,258	1,116	921	1,263
Expand	85.5 (83.7,87.1)	86.1 (81.5,89.7)	84.7 (80.2,88.4)	85.1 (80.6,88.6)	86.9 (83.4,89.8)	84.8 (79.8,88.8)
Keep the same	12.7 (11.0,14.7)	13.0 (9.4,17.7)	13.9 (10.2,18.7)	13.1 (9.4,18.0)	10.5 (7.9,13.9)	12.7 (9.0,17.6)
Reduce	1.0 (0.5,1.7)	0.5* (0.1,2.4)	1.4* (0.5,3.8)	1.4* (0.5,3.8)	1.3* (0.5,3.3)	0.4* (0.1,2.2)
Eliminate	0.8* (0.4,1.6)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	1.3* (0.4,4.3)	2.1* (0.8,5.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60b.4***Recommendation Toward Billboards in Supporting Recruiting Efforts: Navy or Marine Corps Recruiters by Location***

60b. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Billboards

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	66	23	18	21	4	29	9	19
Responding on Item	4,356	944	1,060	1,128	1,204	2,034	933	1,102
Expand	83.4 (81.2,85.4)	84.0 (79.3,87.7)	85.4 (81.4,88.7)	86.7 (82.5,90.1)	78.7 (74.3,82.5)	83.2 (80.8,85.4)	85.6 (82.0,88.5)	81.2 (78.2,83.8)
Keep the same	11.8 (10.0,13.9)	11.5 (8.6,15.3)	8.8 (6.1,12.5)	11.0 (8.3,14.5)	15.7 (12.2,19.9)	15.8 (13.8,18.1)	13.1 (10.4,16.5)	18.1 (15.5,21.1)
Reduce	2.8 (2.0,3.8)	2.5* (1.2,5.1)	2.5* (1.3,4.7)	1.1* (0.5,2.8)	3.9 (2.3,6.7)	0.4* (0.1,1.4)	0.7* (0.2,1.9)	0.3* (0.1,1.1)
Eliminate	2.0 (1.4,3.0)	2.1* (1.0,4.2)	3.3* (1.8,6.2)	1.1* (0.4,2.9)	1.8* (0.8,4.1)	0.6* (0.3,1.2)	0.7* (0.2,1.9)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60c.1***Recommendation Toward Television Advertising in Supporting Recruiting Efforts: Recruiters by Active Component***

60c. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Television advertising

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	149	145	47	66	23	8	5
Responding on Item	14,118	13,768	5,874	4,356	2,040	1,498	350
Expand	78.4 (77.2,79.6)	78.1 (76.9,79.3)	68.6 (66.2,70.9)	87.3 (85.3,89.0)	85.8 (83.5,87.8)	78.3 (75.2,81.1)	91.0 (87.1,93.8)
Keep the same	20.4 (19.2,21.6)	20.7 (19.5,21.9)	29.6 (27.4,31.9)	12.1 (10.4,14.2)	13.9 (11.9,16.2)	19.5 (17.0,22.1)	9.0 (6.2,12.9)
Reduce	1.1 (0.8,1.4)	1.1 (0.8,1.5)	1.7 (1.2,2.4)	0.5* (0.2,1.0)	0.3* (0.1,0.9)	1.7* (0.9,3.4)	0.0 (N/A,N/A)
Eliminate	0.1* (0.1,0.2)	0.1* (0.1,0.2)	0.1* (0.0,0.3)	0.1* (0.0,0.4)	0.0 (N/A,N/A)	0.5* (0.2,1.2)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60c.2***Recommendation Toward Television Advertising in Supporting Recruiting Efforts: Recruiters by Reserve and Guard Component***

60c. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Television advertising

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	87	24	42	7	3	11
Responding on Item	4,835	1,289	2,375	535	272	364
Expand	79.5 (77.1,81.8)	63.9 (58.7,68.9)	83.2 (79.6,86.2)	88.4 (82.7,92.5)	88.8 (82.9,92.8)	90.9 (86.0,94.2)
Keep the same	18.9 (16.7,21.3)	33.3 (28.5,38.6)	16.0 (13.1,19.4)	9.5 (6.0,14.7)	11.2 (7.2,17.1)	6.8 (4.2,11.0)
Reduce	1.2 (0.7,2.0)	2.7* (1.3,5.5)	0.4* (0.1,1.5)	1.4* (0.5,4.0)	0.0 (N/A,N/A)	1.5* (0.5,4.4)
Eliminate	0.4* (0.1,1.1)	0.0 (N/A,N/A)	0.4* (0.1,2.3)	0.7* (0.2,3.0)	0.0 (N/A,N/A)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60c.3***Recommendation Toward Television Advertising in Supporting Recruiting Efforts: Army Recruiters by Location***

60c. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Television advertising

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	47	13	12	0	8	16
Responding on Item	5,874	1,305	1,264	1,116	921	1,268
Expand	68.6 (66.2,70.9)	67.0 (61.0,72.5)	68.7 (62.1,74.6)	70.1 (63.6,75.8)	65.1 (60.8,69.1)	71.4 (66.6,75.8)
Keep the same	29.6 (27.4,31.9)	30.7 (25.4,36.6)	30.4 (24.7,36.9)	29.0 (23.3,35.4)	31.0 (27.0,35.3)	27.4 (22.8,32.4)
Reduce	1.7 (1.2,2.4)	2.3* (1.1,4.9)	0.9* (0.3,3.1)	0.9* (0.3,3.1)	3.5 (2.0,6.0)	1.2* (0.4,3.3)
Eliminate	0.1* (0.0,0.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60c.4***Recommendation Toward Television Advertising in Supporting Recruiting Efforts: Navy or Marine Corps Recruiters by Location***

60c. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Television advertising

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	66	23	18	25	0	23	12	11
Responding on Item	4,356	944	1,060	1,124	1,208	2,040	930	1,110
Expand	87.3 (85.3,89.0)	85.6 (81.5,88.9)	89.6 (85.2,92.8)	89.0 (85.2,91.9)	84.8 (80.0,88.5)	85.8 (83.5,87.8)	85.2 (81.6,88.2)	86.3 (83.8,88.4)
Keep the same	12.1 (10.4,14.2)	14.0 (10.6,18.2)	9.6 (6.5,14.0)	10.7 (7.8,14.4)	14.5 (10.8,19.3)	13.9 (11.9,16.2)	14.5 (11.5,18.1)	13.5 (11.4,15.9)
Reduce	0.5* (0.2,1.0)	0.0 (N/A,N/A)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	0.7* (0.2,2.2)	0.3* (0.1,0.9)	0.3* (0.1,1.5)	0.3* (0.1,1.1)
Eliminate	0.1* (0.0,0.4)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60d.1***Recommendation Toward Internet Recruiting Websites in Supporting Recruiting Efforts: Recruiters by Active Component***

60d. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Internet recruiting websites

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	169	165	47	79	23	15	5
Responding on Item	14,098	13,748	5,874	4,343	2,040	1,491	350
Expand	52.5 (50.8,54.2)	52.6 (50.9,54.4)	55.0 (51.7,58.2)	47.4 (44.5,50.4)	57.3 (54.5,60.2)	52.3 (48.9,55.6)	46.4 (40.7,52.1)
Keep the same	44.0 (42.4,45.6)	43.8 (42.2,45.5)	41.3 (38.3,44.4)	48.3 (45.4,51.2)	41.2 (38.7,43.9)	44.5 (41.2,47.8)	50.6 (44.8,56.4)
Reduce	2.7 (2.2,3.3)	2.7 (2.2,3.3)	2.8 (2.0,4.1)	3.3 (2.5,4.3)	1.1* (0.6,2.1)	2.8 (1.9,4.0)	1.8* (0.8,4.1)
Eliminate	0.8 (0.6,1.2)	0.8 (0.5,1.2)	0.9* (0.5,1.8)	1.0 (0.6,1.8)	0.3* (0.1,0.8)	0.5* (0.2,1.2)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60d.2***Recommendation Toward Internet Recruiting Websites in Supporting Recruiting Efforts: Recruiters by Reserve and Guard Component***

60d. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Internet recruiting websites

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	92	24	42	14	3	8
Responding on Item	4,830	1,289	2,375	528	272	367
Expand	53.1 (50.0,56.1)	53.4 (47.3,59.4)	52.3 (47.7,57.0)	50.3 (42.9,57.8)	38.8 (31.8,46.2)	71.4 (64.9,77.2)
Keep the same	43.0 (39.9,46.1)	43.8 (38.4,49.5)	42.4 (37.4,47.4)	46.9 (39.4,54.6)	56.1 (48.2,63.8)	28.6 (22.8,35.1)
Reduce	3.5 (2.5,4.8)	2.7* (1.1,6.7)	4.7 (3.3,6.5)	2.8* (1.3,5.8)	3.1* (1.3,6.8)	0.0 (N/A,N/A)
Eliminate	0.4* (0.2,1.0)	0.0 (N/A,N/A)	0.7* (0.2,1.8)	0.0 (N/A,N/A)	2.0* (0.7,5.7)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60d.3***Recommendation Toward Internet Recruiting Websites in Supporting Recruiting Efforts: Army Recruiters by Location***

60d. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Internet recruiting websites

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	47	13	12	0	8	16
Responding on Item	5,874	1,305	1,264	1,116	921	1,268
Expand	55.0 (51.7,58.2)	56.3 (49.5,62.8)	59.5 (52.7,65.8)	53.7 (47.0,60.3)	55.0 (48.7,61.2)	50.2 (44.6,55.8)
Keep the same	41.3 (38.3,44.4)	39.1 (32.7,45.9)	37.3 (30.8,44.4)	43.5 (37.0,50.1)	40.6 (35.1,46.4)	46.1 (40.7,51.7)
Reduce	2.8 (2.0,4.1)	3.7* (1.9,7.2)	2.3* (1.1,4.9)	2.3* (1.1,5.1)	3.5* (1.9,6.4)	2.5* (1.2,4.9)
Eliminate	0.9* (0.5,1.8)	0.9* (0.3,3.1)	0.9* (0.3,3.1)	0.5* (0.1,2.5)	0.9* (0.3,2.7)	1.2* (0.4,3.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60d.4***Recommendation Toward Internet Recruiting Websites in Supporting Recruiting Efforts: Navy or Marine Corps Recruiters by Location***

60d. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Internet recruiting websites

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	79	27	22	25	4	23	9	14
Responding on Item	4,343	940	1,056	1,124	1,204	2,040	933	1,107
Expand	47.4 (44.5,50.4)	44.2 (38.7,49.9)	49.8 (44.4,55.2)	44.9 (39.8,50.0)	50.2 (44.0,56.3)	57.3 (54.5,60.2)	58.0 (53.9,62.1)	56.8 (52.9,60.5)
Keep the same	48.3 (45.4,51.2)	52.5 (46.9,58.0)	44.4 (39.3,49.6)	49.4 (43.8,55.1)	47.3 (41.6,53.1)	41.2 (38.7,43.9)	40.3 (36.6,44.2)	42.0 (38.2,45.9)
Reduce	3.3 (2.5,4.3)	1.2* (0.5,3.1)	5.4 (3.5,8.4)	4.9 (3.2,7.6)	1.4* (0.6,3.2)	1.1* (0.6,2.1)	1.3* (0.5,3.4)	1.0* (0.5,2.2)
Eliminate	1.0 (0.6,1.8)	2.1* (0.9,4.8)	0.4* (0.1,2.0)	0.8* (0.2,2.4)	1.1* (0.4,2.7)	0.3* (0.1,0.8)	0.3* (0.1,1.4)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60e.1***Recommendation Toward Radio Advertising in Supporting Recruiting Efforts: Recruiters by Active Component***

60e. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Radio advertising

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	188	186	77	62	26	21	2
Responding on Item	14,079	13,727	5,844	4,360	2,037	1,485	353
Expand	75.6 (74.3,76.9)	75.6 (74.2,76.9)	68.8 (66.4,71.1)	81.0 (78.8,83.1)	81.6 (78.8,84.2)	77.8 (75.1,80.3)	79.0 (74.5,82.9)
Keep the same	22.2 (20.9,23.5)	22.3 (21.0,23.6)	28.6 (26.3,31.0)	17.1 (15.1,19.3)	17.3 (14.8,20.1)	19.3 (16.9,21.8)	19.2 (15.1,24.0)
Reduce	1.8 (1.4,2.2)	1.8 (1.4,2.3)	2.3 (1.5,3.3)	1.3 (0.8,2.1)	0.8* (0.4,1.6)	2.6 (1.8,3.7)	1.2* (0.4,3.3)
Eliminate	0.4 (0.3,0.7)	0.4 (0.2,0.7)	0.4* (0.1,0.8)	0.6* (0.3,1.3)	0.3* (0.1,0.8)	0.4* (0.1,1.0)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60e.2***Recommendation Toward Radio Advertising in Supporting Recruiting Efforts: Recruiters by Reserve and Guard Component***

60e. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Radio advertising

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	101	30	53	7	3	8
Responding on Item	4,821	1,283	2,364	535	272	367
Expand	73.0 (69.7,76.1)	66.5 (59.4,73.0)	72.4 (67.3,76.9)	89.8 (84.7,93.3)	73.5 (66.2,79.7)	75.2 (68.9,80.5)
Keep the same	24.1 (21.4,26.9)	31.7 (25.8,38.1)	25.2 (21.2,29.6)	7.5 (4.7,11.8)	20.4 (14.7,27.7)	17.3 (12.7,23.1)
Reduce	2.2 (1.5,3.1)	1.4* (0.5,3.7)	1.8* (1.0,3.2)	2.7* (1.3,5.7)	5.1* (2.7,9.5)	4.5* (2.2,9.1)
Eliminate	0.7* (0.4,1.3)	0.5* (0.1,2.4)	0.7* (0.2,1.8)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	3.0* (1.4,6.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60e.3***Recommendation Toward Radio Advertising in Supporting Recruiting Efforts: Army Recruiters by Location***

60e. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Radio advertising

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	77	19	12	6	16	26
Responding on Item	5,844	1,299	1,264	1,110	913	1,258
Expand	68.8 (66.4,71.1)	68.2 (62.7,73.3)	75.6 (70.6,79.9)	70.4 (64.7,75.6)	67.4 (62.2,72.3)	62.1 (56.6,67.4)
Keep the same	28.6 (26.3,31.0)	30.4 (25.0,36.4)	23.0 (18.8,27.9)	28.6 (23.6,34.3)	30.0 (25.5,34.8)	31.3 (26.4,36.6)
Reduce	2.3 (1.5,3.3)	1.4* (0.5,3.8)	0.9* (0.3,3.1)	0.9* (0.3,3.2)	2.2* (1.0,5.0)	5.8 (3.5,9.3)
Eliminate	0.4* (0.1,0.8)	0.0 (N/A,N/A)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60e.4***Recommendation Toward Radio Advertising in Supporting Recruiting Efforts: Navy or Marine Corps Recruiters by Location***

60e. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Radio advertising

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	62	23	18	21	0	26	9	17
Responding on Item	4,360	944	1,060	1,128	1,208	2,037	933	1,104
Expand	81.0 (78.8,83.1)	81.9 (76.8,86.1)	78.3 (73.5,82.5)	85.6 (81.6,88.9)	79.8 (75.2,83.7)	81.6 (78.8,84.2)	83.3 (79.2,86.7)	80.2 (76.6,83.4)
Keep the same	17.1 (15.1,19.3)	16.9 (13.0,21.7)	19.6 (15.6,24.4)	12.1 (9.2,15.9)	18.4 (14.8,22.7)	17.3 (14.8,20.1)	16.4 (13.1,20.4)	18.1 (14.9,21.8)
Reduce	1.3 (0.8,2.1)	0.8* (0.3,2.5)	1.3* (0.5,3.2)	2.3* (1.2,4.3)	0.7* (0.2,2.2)	0.8* (0.4,1.6)	0.3* (0.1,1.4)	1.3* (0.6,2.5)
Eliminate	0.6* (0.3,1.3)	0.4* (0.1,1.9)	0.8* (0.3,2.6)	0.0 (N/A,N/A)	1.1* (0.3,3.5)	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60f.1***Recommendation Toward Magazine Advertising in Supporting Recruiting Efforts: Recruiters by Active Component***

60f. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Magazine advertising

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	186	182	56	83	26	15	5
Responding on Item	14,081	13,731	5,865	4,339	2,037	1,491	350
Expand	61.4 (59.8,63.1)	61.8 (60.1,63.5)	62.2 (59.0,65.2)	60.4 (57.6,63.1)	67.2 (64.1,70.2)	57.1 (53.6,60.5)	47.6 (41.6,53.6)
Keep the same	32.9 (31.3,34.5)	32.7 (31.1,34.3)	32.3 (29.4,35.3)	32.9 (30.2,35.8)	30.8 (28.0,33.8)	36.2 (32.8,39.6)	41.6 (35.7,47.7)
Reduce	4.6 (4.0,5.3)	4.5 (3.9,5.2)	4.6 (3.5,5.9)	5.2 (4.1,6.5)	1.8 (1.1,2.9)	6.2 (4.8,8.0)	8.4 (5.9,11.9)
Eliminate	1.0 (0.8,1.4)	1.0 (0.7,1.4)	1.0 (0.6,1.7)	1.6 (1.0,2.4)	0.2* (0.0,0.7)	0.5* (0.2,1.2)	2.4* (1.0,5.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60f.2***Recommendation Toward Magazine Advertising in Supporting Recruiting Efforts: Recruiters by Reserve and Guard Component***

60f. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Magazine advertising

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	84	24	42	7	3	8
Responding on Item	4,838	1,289	2,375	535	272	367
Expand	55.5 (52.7,58.4)	54.3 (47.7,60.9)	54.8 (49.8,59.6)	66.7 (60.4,72.4)	46.9 (38.6,55.4)	54.9 (48.8,60.9)
Keep the same	33.8 (31.3,36.4)	37.4 (32.1,43.1)	33.9 (29.7,38.4)	25.9 (20.7,31.8)	34.7 (26.8,43.5)	30.8 (24.5,38.0)
Reduce	8.3 (6.8,9.9)	6.4 (3.8,10.5)	9.1 (6.9,11.9)	5.4* (3.0,9.7)	13.3 (8.6,19.9)	9.8 (6.5,14.5)
Eliminate	2.4 (1.7,3.4)	1.8* (0.8,4.3)	2.2 (1.3,3.9)	2.0* (0.9,4.8)	5.1* (2.3,10.8)	4.5* (2.2,9.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60f.3***Recommendation Toward Magazine Advertising in Supporting Recruiting Efforts: Army Recruiters by Location***

60f. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Magazine advertising

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	56	13	12	6	12	16
Responding on Item	5,865	1,305	1,264	1,110	917	1,268
Expand	62.2 (59.0,65.2)	63.3 (57.1,69.1)	62.2 (56.2,67.9)	63.4 (56.5,69.8)	63.2 (57.6,68.4)	59.2 (54.0,64.2)
Keep the same	32.3 (29.4,35.3)	32.6 (27.0,38.6)	32.7 (27.1,38.8)	32.4 (26.7,38.7)	31.1 (26.5,36.3)	32.2 (27.2,37.8)
Reduce	4.6 (3.5,5.9)	3.7 (2.1,6.6)	3.7 (2.1,6.5)	3.3* (1.7,6.3)	5.3 (3.3,8.3)	6.9 (4.4,10.9)
Eliminate	1.0 (0.6,1.7)	0.5* (0.1,2.4)	1.4* (0.5,3.8)	0.9* (0.3,3.2)	0.4* (0.1,2.1)	1.6* (0.7,3.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60f.4***Recommendation Toward Magazine Advertising in Supporting Recruiting Efforts: Navy or Marine Corps Recruiters by Location***

60f. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Magazine advertising

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	83	27	27	25	4	26	12	14
Responding on Item	4,339	940	1,051	1,124	1,204	2,037	930	1,107
Expand	60.4 (57.6,63.1)	59.9 (54.4,65.2)	58.0 (51.9,63.9)	65.8 (60.7,70.5)	58.7 (52.9,64.3)	67.2 (64.1,70.2)	67.8 (63.2,72.1)	66.8 (62.9,70.4)
Keep the same	32.9 (30.2,35.8)	34.3 (29.2,39.7)	34.9 (29.7,40.5)	28.9 (24.4,33.9)	32.7 (27.9,38.0)	30.8 (28.0,33.8)	30.9 (26.7,35.5)	30.8 (27.3,34.5)
Reduce	5.2 (4.1,6.5)	4.1* (2.3,7.4)	5.5 (3.3,8.8)	4.6 (3.0,6.8)	6.4 (4.4,9.3)	1.8 (1.1,2.9)	1.0* (0.4,2.4)	2.5 (1.5,4.1)
Eliminate	1.6 (1.0,2.4)	1.7* (0.7,3.7)	1.7* (0.8,3.7)	0.8* (0.2,2.4)	2.1* (1.1,4.0)	0.2* (0.0,0.7)	0.3* (0.1,1.5)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60g.1***Recommendation Toward Locally Produced Flyers/Mailings in Supporting Recruiting Efforts: Recruiters by Active Component***

60g. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Locally produced flyers/mailings

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	168	166	50	79	23	13	2
Responding on Item	14,099	13,747	5,871	4,343	2,040	1,493	353
Expand	60.6 (59.0,62.2)	61.0 (59.4,62.6)	69.4 (66.5,72.2)	52.3 (49.7,55.0)	62.5 (59.3,65.7)	51.1 (47.9,54.3)	43.7 (38.1,49.5)
Keep the same	32.4 (31.1,33.8)	32.2 (30.8,33.6)	25.7 (23.4,28.1)	38.6 (36.1,41.2)	33.1 (30.0,36.3)	37.7 (34.4,41.0)	41.9 (36.7,47.4)
Reduce	5.1 (4.5,5.7)	4.9 (4.3,5.6)	3.9 (3.0,5.0)	6.5 (5.3,8.0)	2.3 (1.4,3.6)	7.8 (6.3,9.5)	11.4 (8.4,15.3)
Eliminate	2.0 (1.6,2.4)	1.9 (1.6,2.4)	1.1 (0.6,1.8)	2.5 (1.8,3.5)	2.1 (1.4,3.3)	3.5 (2.4,4.9)	3.0* (1.6,5.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60g.2***Recommendation Toward Locally Produced Flyers/Mailings in Supporting Recruiting Efforts: Recruiters by Reserve and Guard Component***

60g. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Locally produced flyers/mailings

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	88	30	37	7	3	11
Responding on Item	4,834	1,283	2,380	535	272	364
Expand	62.6 (59.5,65.7)	64.7 (58.1,70.8)	64.8 (60.2,69.2)	60.5 (52.7,67.9)	38.8 (31.0,47.2)	62.1 (54.2,69.4)
Keep the same	30.2 (27.6,33.1)	27.1 (21.6,33.4)	28.5 (24.9,32.5)	35.4 (28.5,42.9)	48.0 (38.9,57.2)	31.8 (25.0,39.5)
Reduce	4.6 (3.8,5.6)	4.6 (2.6,8.1)	4.9 (3.5,6.8)	1.4* (0.5,4.0)	10.2 (6.7,15.3)	3.8* (1.7,8.3)
Eliminate	2.5 (1.8,3.5)	3.7* (2.0,6.6)	1.8* (1.0,3.2)	2.7* (1.3,5.8)	3.1* (1.3,6.8)	2.3* (0.9,5.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60g.3***Recommendation Toward Locally Produced Flyers/Mailings in Supporting Recruiting Efforts: Army Recruiters by Location***

60g. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Locally produced flyers/mailings

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	50	7	12	0	12	21
Responding on Item	5,871	1,311	1,264	1,116	917	1,263
Expand	69.4 (66.5,72.2)	69.9 (65.0,74.4)	71.4 (63.1,78.5)	69.2 (62.8,74.9)	72.8 (67.5,77.5)	64.8 (59.0,70.1)
Keep the same	25.7 (23.4,28.1)	26.9 (22.4,31.8)	24.4 (18.1,32.1)	24.8 (19.9,30.4)	23.7 (19.3,28.7)	27.9 (23.0,33.3)
Reduce	3.9 (3.0,5.0)	2.8* (1.4,5.5)	2.8* (1.4,5.5)	5.6 (3.5,8.9)	2.2* (1.1,4.5)	5.7 (3.7,8.9)
Eliminate	1.1 (0.6,1.8)	0.5* (0.1,2.4)	1.4* (0.5,3.8)	0.5* (0.1,2.5)	1.3* (0.5,3.3)	1.6* (0.7,3.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60g.4***Recommendation Toward Locally Produced Flyers/Mailings in Supporting Recruiting Efforts: Navy or Marine Corps Recruiters by Location***

60g. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Locally produced flyers/mailings

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	79	23	27	30	0	23	9	14
Responding on Item	4,343	944	1,051	1,119	1,208	2,040	933	1,107
Expand	52.3 (49.7,55.0)	49.0 (44.1,53.9)	53.4 (47.1,59.6)	56.1 (51.1,61.0)	51.4 (46.4,56.4)	62.5 (59.3,65.7)	61.6 (57.0,66.1)	63.3 (58.7,67.6)
Keep the same	38.6 (36.1,41.2)	44.9 (40.1,49.7)	37.8 (32.4,43.5)	36.3 (31.6,41.2)	36.5 (31.8,41.5)	33.1 (30.0,36.3)	33.4 (29.4,37.8)	32.8 (28.4,37.4)
Reduce	6.5 (5.3,8.0)	3.3* (1.5,6.9)	6.3 (4.2,9.3)	5.7 (3.9,8.4)	9.2 (6.7,12.6)	2.3 (1.4,3.6)	2.6* (1.4,5.0)	2.0 (1.2,3.4)
Eliminate	2.5 (1.8,3.5)	2.9 (1.6,5.1)	2.5* (1.3,4.8)	1.9* (0.9,3.8)	2.8 (1.6,4.9)	2.1 (1.4,3.3)	2.3 (1.3,4.0)	2.0* (1.1,3.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60h.1***Recommendation Toward Flyers/Mailings Provided by the Recruiting Service in Supporting Recruiting Efforts: Recruiters by Active Component***

60h. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Flyers/mailings produced by the Recruiting Service

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	189	184	67	66	29	21	7
Responding on Item	14,078	13,729	5,854	4,356	2,034	1,485	348
Expand	55.9 (54.5,57.2)	56.2 (54.8,57.6)	59.8 (57.6,62.0)	49.6 (46.9,52.4)	59.2 (56.1,62.3)	56.8 (53.7,59.8)	44.2 (38.7,49.9)
Keep the same	36.4 (35.0,37.8)	36.2 (34.8,37.7)	32.4 (30.2,34.6)	41.6 (38.8,44.5)	36.1 (32.8,39.6)	35.9 (32.8,39.2)	43.6 (38.0,49.5)
Reduce	5.9 (5.3,6.7)	5.8 (5.2,6.6)	6.0 (4.8,7.4)	6.8 (5.7,8.1)	3.4 (2.4,4.7)	5.9 (4.6,7.5)	9.1 (5.8,13.9)
Eliminate	1.8 (1.4,2.3)	1.8 (1.4,2.3)	1.9 (1.2,3.0)	2.0 (1.5,2.8)	1.3 (0.8,2.2)	1.4 (0.8,2.4)	3.0* (1.6,5.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60h.2***Recommendation Toward Flyers/Mailings Provided by the Recruiting Service in Supporting Recruiting Efforts: Recruiters by Reserve and Guard Component***

60h. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Flyers/mailings produced by the Recruiting Service

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	104	36	48	7	6	8
Responding on Item	4,818	1,278	2,369	535	269	367
Expand	54.1 (50.8,57.4)	58.1 (51.9,64.0)	50.2 (45.5,55.0)	68.0 (61.0,74.4)	45.4 (36.9,54.2)	51.9 (44.3,59.4)
Keep the same	35.1 (32.1,38.3)	30.4 (25.0,36.4)	39.1 (35.0,43.3)	29.3 (23.1,36.3)	41.2 (33.3,49.7)	30.1 (23.7,37.3)
Reduce	8.0 (6.6,9.5)	8.3 (5.7,12.0)	7.8 (5.9,10.3)	1.4* (0.5,4.0)	12.4 (8.1,18.4)	14.3 (10.1,19.9)
Eliminate	2.8 (1.9,4.0)	3.2* (1.7,6.0)	2.9* (1.6,5.2)	1.4* (0.5,3.9)	1.0* (0.3,4.1)	3.8* (1.9,7.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60h.3***Recommendation Toward Flyers/Mailings Provided by the Recruiting Service in Supporting Recruiting Efforts: Army Recruiters by Location***

60h. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Flyers/mailings produced by the Recruiting Service

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	67	19	18	0	16	16
Responding on Item	5,854	1,299	1,258	1,116	913	1,268
Expand	59.8 (57.6,62.0)	61.2 (56.0,66.2)	62.0 (55.5,68.2)	60.3 (53.3,66.8)	63.0 (57.8,67.9)	53.5 (47.8,59.1)
Keep the same	32.4 (30.2,34.6)	30.4 (25.1,36.3)	31.5 (25.8,37.8)	32.2 (26.0,39.2)	32.2 (27.9,36.8)	35.5 (31.4,39.9)
Reduce	6.0 (4.8,7.4)	7.9 (5.4,11.5)	4.2 (2.4,7.3)	5.1 (3.1,8.4)	3.1* (1.4,6.5)	8.6 (5.8,12.6)
Eliminate	1.9 (1.2,3.0)	0.5* (0.1,2.5)	2.3* (1.1,5.0)	2.3* (0.7,7.3)	1.8* (0.8,3.9)	2.5* (1.2,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60h.4***Recommendation Toward Flyers/Mailings Provided by the Recruiting Service in Supporting Recruiting Efforts: Navy or Marine Corps Recruiters by Location***

60h. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Flyers/mailings produced by the Recruiting Service

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	66	23	22	21	0	29	9	19
Responding on Item	4,356	944	1,056	1,128	1,208	2,034	933	1,102
Expand	49.6 (46.9,52.4)	48.2 (43.7,52.7)	49.0 (43.2,54.8)	52.7 (47.0,58.3)	49.3 (43.5,55.1)	59.2 (56.1,62.3)	60.3 (56.0,64.5)	58.3 (53.5,63.0)
Keep the same	41.6 (38.8,44.5)	45.3 (40.9,49.7)	42.3 (37.3,47.4)	38.6 (32.9,44.7)	40.8 (35.6,46.2)	36.1 (32.8,39.6)	35.1 (30.5,39.9)	36.9 (32.2,41.9)
Reduce	6.8 (5.7,8.1)	4.5 (2.8,7.3)	7.1 (5.0,10.1)	6.4 (4.4,9.3)	7.8 (5.4,11.2)	3.4 (2.4,4.7)	3.0 (1.8,4.8)	3.8 (2.5,5.6)
Eliminate	2.0 (1.5,2.8)	2.1* (1.0,4.2)	1.7* (0.8,3.7)	2.3* (1.2,4.3)	2.1* (1.1,4.0)	1.3 (0.8,2.2)	1.6* (0.8,3.2)	1.0* (0.5,2.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60i.1***Recommendation Toward Joint (All Services Together) Advertising in Supporting Recruiting Efforts: Recruiters by Active Component***

60i. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Joint (all Services together) advertising

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	233	227	85	88	32	21	7
Responding on Item	14,034	13,686	5,836	4,334	2,031	1,485	348
Expand	21.4 (20.1,22.8)	20.9 (19.6,22.3)	20.6 (18.3,23.2)	27.1 (24.7,29.5)	14.8 (12.6,17.3)	12.5 (10.6,14.7)	41.2 (35.9,46.7)
Keep the same	31.1 (29.8,32.5)	31.2 (29.8,32.5)	32.3 (30.0,34.7)	29.8 (27.4,32.4)	34.1 (31.4,36.9)	26.4 (23.6,29.4)	30.3 (24.9,36.3)
Reduce	14.8 (13.7,16.0)	14.9 (13.8,16.0)	15.1 (13.2,17.2)	14.9 (13.0,17.0)	13.4 (11.5,15.5)	16.0 (13.6,18.7)	12.1 (8.4,17.2)
Eliminate	32.7 (31.3,34.1)	33.1 (31.6,34.5)	32.0 (29.5,34.5)	28.3 (25.9,30.7)	37.7 (34.4,41.2)	45.1 (41.6,48.8)	16.4 (12.5,21.2)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60i.2

Recommendation Toward Joint (All Services Together) Advertising in Supporting Recruiting Efforts: Recruiters by Reserve and Guard Component

60i. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Joint (all Services together) advertising

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	91	36	37	7	3	8
Responding on Item	4,831	1,278	2,380	535	272	367
Expand	23.5 (21.3,25.7)	26.3 (21.7,31.4)	19.5 (16.0,23.5)	36.7 (31.4,42.4)	24.5 (19.9,29.8)	19.6 (14.9,25.3)
Keep the same	26.6 (24.1,29.4)	27.7 (21.8,34.4)	26.1 (22.3,30.3)	25.9 (21.1,31.2)	33.7 (26.9,41.2)	22.6 (17.8,28.2)
Reduce	16.9 (14.7,19.4)	18.9 (14.5,24.3)	16.8 (13.5,20.8)	12.2 (8.4,17.6)	18.4 (12.8,25.6)	16.5 (11.9,22.5)
Eliminate	33.0 (30.2,35.9)	27.2 (20.7,34.8)	37.6 (33.1,42.3)	25.2 (20.2,30.8)	23.5 (16.9,31.7)	41.4 (34.3,48.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60i.3***Recommendation Toward Joint (All Services Together) Advertising in Supporting Recruiting Efforts: Army Recruiters by Location***

60i. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Joint (all Services together) advertising

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	85	25	24	11	12	16
Responding on Item	5,836	1,293	1,252	1,105	917	1,268
Expand	20.6 (18.3,23.2)	23.9 (18.3,30.7)	19.1 (14.7,24.4)	18.9 (13.7,25.4)	22.8 (17.9,28.5)	18.8 (15.1,23.1)
Keep the same	32.3 (30.0,34.7)	36.2 (30.1,42.6)	28.8 (23.8,34.5)	36.3 (30.9,42.2)	30.3 (26.0,34.9)	29.8 (24.6,35.5)
Reduce	15.1 (13.2,17.2)	15.5 (10.9,21.5)	14.9 (10.8,20.2)	14.6 (10.4,20.2)	14.9 (10.9,20.1)	15.5 (12.4,19.3)
Eliminate	32.0 (29.5,34.5)	24.4 (19.0,30.8)	37.2 (30.9,44.0)	30.2 (24.9,36.0)	32.0 (27.2,37.3)	35.9 (30.2,42.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60i.4***Recommendation Toward Joint (All Services Together) Advertising in Supporting Recruiting Efforts: Navy or Marine Corps Recruiters by Location***

60i. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Joint (all Services together) advertising

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	88	23	27	30	8	32	18	14
Responding on Item	4,334	944	1,051	1,119	1,200	2,031	924	1,107
Expand	27.1 (24.7,29.5)	27.6 (22.7,33.0)	24.4 (19.9,29.5)	27.5 (22.5,33.1)	28.2 (23.5,33.5)	14.8 (12.6,17.3)	13.9 (10.8,17.7)	15.5 (12.7,18.7)
Keep the same	29.8 (27.4,32.4)	28.8 (24.5,33.6)	31.5 (25.9,37.8)	30.9 (26.2,36.1)	27.9 (23.2,33.1)	34.1 (31.4,36.9)	31.8 (27.7,36.2)	36.0 (32.0,40.2)
Reduce	14.9 (13.0,17.0)	16.9 (12.6,22.3)	15.6 (11.6,20.6)	10.7 (7.9,14.3)	16.8 (13.2,21.1)	13.4 (11.5,15.5)	16.9 (13.6,20.8)	10.5 (8.7,12.7)
Eliminate	28.3 (25.9,30.7)	26.8 (22.6,31.3)	28.6 (23.1,34.7)	30.9 (26.1,36.2)	27.1 (22.9,31.8)	37.7 (34.4,41.2)	37.4 (32.5,42.7)	38.0 (33.6,42.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60j.1***Recommendation Toward Major Local Events in Supporting Recruiting Efforts: Recruiters by Active Component***

60j. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Major local events

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	170	166	55	71	26	13	5
Responding on Item	14,097	13,747	5,866	4,351	2,037	1,493	350
Expand	71.9 (70.4,73.4)	72.3 (70.7,73.8)	71.9 (69.1,74.5)	74.2 (71.5,76.7)	77.3 (75.0,79.4)	61.5 (57.8,65.1)	58.4 (52.4,64.3)
Keep the same	25.3 (23.9,26.8)	25.0 (23.6,26.5)	25.1 (22.4,28.0)	23.2 (20.9,25.6)	21.0 (19.0,23.1)	35.8 (32.4,39.3)	36.1 (30.4,42.3)
Reduce	2.0 (1.6,2.6)	2.0 (1.6,2.5)	2.3 (1.6,3.4)	2.0 (1.4,2.9)	1.0 (0.6,1.7)	1.9 (1.2,3.1)	4.2 (2.5,7.2)
Eliminate	0.8 (0.5,1.1)	0.8 (0.5,1.1)	0.8* (0.4,1.4)	0.7* (0.4,1.3)	0.7* (0.3,1.6)	0.9* (0.4,1.9)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60j.2***Recommendation Toward Major Local Events in Supporting Recruiting Efforts: Recruiters by Reserve and Guard Component***

60j. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Major local events

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	99	30	48	11	3	8
Responding on Item	4,823	1,283	2,369	531	272	367
Expand	60.2 (57.4,62.9)	67.9 (62.2,73.1)	55.3 (51.1,59.5)	74.0 (67.5,79.5)	39.8 (32.4,47.7)	59.4 (51.6,66.7)
Keep the same	33.7 (31.2,36.3)	28.0 (23.1,33.5)	37.3 (33.3,41.5)	21.9 (16.6,28.3)	49.0 (41.5,56.5)	36.1 (28.6,44.4)
Reduce	4.5 (3.4,6.0)	3.7 (2.1,6.5)	4.9 (3.1,7.5)	2.7* (1.3,5.8)	10.2 (6.1,16.5)	3.0* (1.4,6.4)
Eliminate	1.7 (1.1,2.5)	0.5* (0.1,2.4)	2.4 (1.5,4.0)	1.4* (0.5,4.0)	1.0* (0.3,4.1)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60j.3***Recommendation Toward Major Local Events in Supporting Recruiting Efforts: Army Recruiters by Location***

60j. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Major local events

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	55	7	12	6	12	21
Responding on Item	5,866	1,311	1,264	1,110	917	1,263
Expand	71.9 (69.1,74.5)	75.5 (69.5,80.6)	70.5 (63.4,76.7)	72.3 (67.0,77.0)	69.3 (64.9,73.4)	70.9 (64.9,76.3)
Keep the same	25.1 (22.4,28.0)	20.4 (15.8,25.9)	27.2 (21.5,33.7)	24.9 (20.3,30.1)	28.5 (24.1,33.4)	25.4 (20.1,31.6)
Reduce	2.3 (1.6,3.4)	2.8* (1.4,5.6)	2.3* (1.1,5.0)	2.4* (1.1,5.1)	0.9* (0.3,2.7)	2.9* (1.5,5.4)
Eliminate	0.8* (0.4,1.4)	1.4* (0.5,3.8)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	1.3* (0.4,4.3)	0.8* (0.2,2.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 60j.4***Recommendation Toward Major Local Events in Supporting Recruiting Efforts: Navy or Marine Corps Recruiters by Location***

60j. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts? Major local events

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	71	23	27	21	0	26	12	14
Responding on Item	4,351	944	1,051	1,128	1,208	2,037	930	1,107
Expand	74.2 (71.5,76.7)	74.1 (68.1,79.3)	72.3 (67.2,76.9)	76.1 (71.7,80.1)	74.5 (69.2,79.1)	77.3 (75.0,79.4)	80.6 (76.4,84.2)	74.5 (71.3,77.5)
Keep the same	23.2 (20.9,25.6)	24.3 (19.3,30.0)	24.8 (20.3,29.9)	20.8 (16.8,25.6)	23.4 (18.9,28.6)	21.0 (19.0,23.1)	17.4 (14.3,21.1)	24.0 (21.1,27.2)
Reduce	2.0 (1.4,2.9)	1.2* (0.5,3.1)	2.1* (1.0,4.2)	1.9* (0.9,3.8)	1.8* (0.9,3.6)	1.0 (0.6,1.7)	1.0* (0.4,2.4)	1.0* (0.5,2.1)
Eliminate	0.7* (0.4,1.3)	0.4* (0.1,1.9)	0.8* (0.3,2.6)	1.1* (0.4,2.9)	0.4* (0.1,1.7)	0.7* (0.3,1.6)	1.0* (0.4,2.4)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61a.1***Importance of Enlistment Bonus to Prospects: Recruiters by Active Component***

61a. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Enlistment bonus

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	186	185	54	75	29	26	2
Responding on Item	14,081	13,728	5,867	4,347	2,034	1,480	353
Very important	49.6 (48.0,51.1)	49.6 (48.0,51.1)	51.2 (48.5,53.9)	56.0 (53.3,58.7)	28.2 (25.3,31.4)	53.3 (49.5,57.1)	50.3 (44.0,56.6)
Important	38.2 (36.6,39.8)	38.2 (36.6,39.9)	40.2 (37.5,43.0)	36.3 (33.8,38.9)	36.2 (32.7,39.8)	38.9 (35.5,42.4)	37.7 (31.4,44.5)
Neither important nor unimportant	9.3 (8.5,10.2)	9.3 (8.5,10.3)	6.8 (5.6,8.2)	6.6 (5.2,8.2)	25.4 (22.4,28.6)	5.8 (4.6,7.2)	8.4 (5.6,12.4)
Unimportant	2.4 (2.1,2.9)	2.4 (2.0,2.8)	1.6 (1.1,2.4)	1.1 (0.7,1.7)	8.1 (6.8,9.8)	1.4 (0.8,2.4)	3.6 (2.0,6.4)
Very unimportant	0.5 (0.3,0.7)	0.5 (0.4,0.7)	0.2* (0.1,0.6)	0.1* (0.0,0.4)	2.1 (1.4,3.2)	0.7* (0.3,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61a.2***Importance of Enlistment Bonus to Prospects: Recruiters by Reserve and Guard Component***

61a. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Enlistment bonus

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	84	18	48	7	3	8
Responding on Item	4,838	1,295	2,369	535	272	367
Very important	67.3 (65.0,69.5)	58.6 (52.2,64.8)	74.0 (70.8,77.0)	61.9 (56.1,67.4)	70.4 (63.3,76.6)	60.2 (52.5,67.3)
Important	29.2 (27.0,31.5)	38.2 (32.3,44.4)	22.9 (20.0,26.1)	32.0 (26.4,38.1)	27.6 (21.4,34.7)	35.3 (28.2,43.2)
Neither important nor unimportant	2.9 (2.0,4.0)	3.2* (1.5,6.6)	2.2 (1.3,3.7)	4.1* (2.0,8.2)	2.0* (0.7,5.5)	4.5* (2.4,8.4)
Unimportant	0.6* (0.3,1.1)	0.0 (N/A,N/A)	0.7* (0.2,1.8)	2.0* (0.8,5.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Very unimportant	0.1* (0.0,0.6)	0.0 (N/A,N/A)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61a.3***Importance of Enlistment Bonus to Prospects: Army Recruiters by Location***

61a. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Enlistment bonus

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	54	19	6	6	4	21
Responding on Item	5,867	1,299	1,270	1,110	925	1,263
Very important	51.2 (48.5,53.9)	51.4 (44.0,58.7)	62.4 (56.2,68.2)	45.1 (39.3,51.0)	47.4 (41.9,52.9)	48.0 (43.0,53.0)
Important	40.2 (37.5,43.0)	37.4 (30.6,44.7)	29.8 (24.1,36.2)	46.5 (40.8,52.3)	46.5 (41.2,51.9)	43.4 (38.4,48.6)
Neither important nor unimportant	6.8 (5.6,8.2)	9.4 (6.1,14.0)	5.5 (3.3,9.1)	7.0 (4.4,11.1)	4.8 (3.0,7.5)	6.6 (4.4,9.7)
Unimportant	1.6 (1.1,2.4)	1.9* (0.8,4.4)	1.8* (0.8,4.4)	1.4* (0.5,3.8)	1.3* (0.5,3.3)	1.6* (0.7,3.9)
Very unimportant	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61a.4***Importance of Enlistment Bonus to Prospects: Navy or Marine Corps Recruiters by Location***

61a. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Enlistment bonus

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	75	23	22	21	8	29	15	14
Responding on Item	4,347	944	1,056	1,128	1,200	2,034	927	1,107
Very important	56.0 (53.3,58.7)	49.8 (44.0,55.6)	66.1 (60.4,71.4)	53.8 (48.8,58.7)	55.0 (50.7,59.2)	28.2 (25.3,31.4)	29.4 (25.4,33.7)	27.3 (23.5,31.3)
Important	36.3 (33.8,38.9)	40.7 (35.2,46.6)	30.1 (25.4,35.3)	36.7 (31.9,41.8)	36.8 (32.9,40.8)	36.2 (32.7,39.8)	36.6 (31.9,41.7)	35.8 (31.7,40.1)
Neither important nor unimportant	6.6 (5.2,8.2)	7.4 (5.1,10.6)	3.4* (1.8,6.1)	8.3 (5.8,11.8)	7.1 (4.6,10.8)	25.4 (22.4,28.6)	23.1 (19.3,27.4)	27.3 (23.6,31.3)
Unimportant	1.1 (0.7,1.7)	1.7* (0.7,3.6)	0.4* (0.1,2.0)	1.1* (0.5,2.8)	1.1* (0.4,2.7)	8.1 (6.8,9.8)	8.9 (6.6,12.0)	7.5 (5.6,10.0)
Very unimportant	0.1* (0.0,0.4)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	2.1 (1.4,3.2)	2.0* (1.1,3.6)	2.3 (1.3,3.9)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61b.1***Importance of Seasonal Shipping Bonus to Prospects: Recruiters by Active Component***

61b. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Seasonal shipping bonus

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	185	184	60	71	23	28	2
Responding on Item	14,082	13,729	5,861	4,351	2,040	1,478	353
Very important	32.7 (31.2,34.1)	32.6 (31.2,34.1)	34.2 (31.6,36.9)	35.4 (33.3,37.6)	23.9 (21.0,27.1)	30.0 (27.1,33.1)	34.1 (28.4,40.4)
Important	36.5 (34.9,38.0)	36.6 (35.0,38.2)	39.2 (36.4,42.0)	35.5 (33.0,38.2)	36.6 (33.4,40.0)	29.3 (26.6,32.2)	32.3 (26.3,39.0)
Neither important nor unimportant	22.5 (21.4,23.6)	22.4 (21.3,23.6)	20.2 (18.5,22.1)	21.8 (19.9,23.9)	29.4 (26.5,32.5)	23.4 (21.0,25.9)	24.0 (19.1,29.7)
Unimportant	6.0 (5.3,6.7)	5.9 (5.3,6.7)	5.3 (4.1,6.9)	5.4 (4.5,6.4)	7.3 (6.2,8.7)	7.9 (6.3,9.8)	7.2 (4.9,10.5)
Very unimportant	0.7 (0.5,1.0)	0.7 (0.5,1.0)	0.4* (0.2,0.9)	0.6* (0.3,1.2)	1.7 (1.1,2.6)	0.9* (0.5,1.7)	0.6* (0.2,2.4)
Not applicable	1.8 (1.4,2.1)	1.8 (1.4,2.1)	0.7* (0.3,1.3)	1.3 (0.8,2.0)	1.0* (0.5,2.0)	8.6 (6.8,10.7)	1.8* (0.8,4.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61b.2***Importance of Seasonal Shipping Bonus to Prospects: Recruiters by Reserve and Guard Component***

61b. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Seasonal shipping bonus

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	95	18	48	18	0	11
Responding on Item	4,827	1,295	2,369	524	275	364
Very important	13.2 (11.3,15.3)	21.8 (17.4,27.0)	12.2 (9.8,15.2)	8.3 (5.4,12.8)	2.0* (0.7,5.6)	3.8* (1.9,7.3)
Important	18.2 (16.0,20.8)	25.0 (19.8,31.1)	20.4 (17.5,23.8)	9.0 (6.1,13.2)	3.0* (1.3,6.8)	4.6* (2.2,9.2)
Neither important nor unimportant	25.6 (22.8,28.5)	26.8 (21.0,33.5)	30.0 (25.7,34.6)	12.5 (8.5,18.0)	16.2 (11.4,22.5)	18.2 (13.5,24.1)
Unimportant	10.9 (9.1,13.2)	8.6 (5.6,13.1)	15.6 (12.5,19.2)	2.8* (1.3,5.9)	6.1 (3.5,10.4)	4.6* (2.5,8.3)
Very unimportant	5.4 (4.3,6.6)	0.5* (0.1,2.4)	9.6 (7.6,11.9)	0.7* (0.2,3.0)	4.0* (1.9,8.3)	3.0* (1.4,6.4)
Not applicable	26.8 (24.8,28.9)	17.3 (13.8,21.5)	12.2 (9.6,15.4)	66.7 (60.4,72.4)	68.7 (61.8,74.8)	65.9 (58.7,72.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61b.3***Importance of Seasonal Shipping Bonus to Prospects: Army Recruiters by Location***

61b. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Seasonal shipping bonus

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	60	25	6	6	4	21
Responding on Item	5,861	1,293	1,270	1,110	925	1,263
Very important	34.2 (31.6,36.9)	32.4 (26.5,39.0)	45.0 (39.9,50.1)	30.1 (24.5,36.3)	31.7 (27.0,36.8)	30.7 (25.7,36.3)
Important	39.2 (36.4,42.0)	39.4 (34.1,45.0)	37.2 (32.5,42.1)	39.0 (32.9,45.5)	42.6 (37.9,47.5)	38.5 (32.7,44.7)
Neither important nor unimportant	20.2 (18.5,22.1)	20.7 (16.1,26.1)	12.8 (9.5,17.2)	25.4 (20.6,30.8)	18.7 (15.0,23.0)	23.8 (18.7,29.7)
Unimportant	5.3 (4.1,6.9)	6.1 (3.8,9.6)	4.6 (2.7,7.7)	4.7* (2.6,8.3)	6.1 (4.0,9.2)	5.3 (3.1,9.1)
Very unimportant	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.9* (0.3,3.2)	0.4* (0.1,2.0)	0.8* (0.2,2.8)
Not applicable	0.7* (0.3,1.3)	1.4* (0.5,3.8)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61b.4***Importance of Seasonal Shipping Bonus to Prospects: Navy or Marine Corps Recruiters by Location***

61b. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Seasonal shipping bonus

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	71	19	22	21	8	23	12	11
Responding on Item	4,351	948	1,056	1,128	1,200	2,040	930	1,110
Very important	35.4 (33.3,37.6)	28.7 (24.0,33.8)	46.0 (40.7,51.4)	29.9 (25.8,34.4)	37.1 (32.7,41.8)	23.9 (21.0,27.1)	26.0 (21.8,30.6)	22.2 (18.9,25.9)
Important	35.5 (33.0,38.2)	36.9 (31.1,43.1)	31.4 (26.0,37.3)	37.9 (33.1,43.0)	35.7 (31.3,40.5)	36.6 (33.4,40.0)	36.8 (32.0,42.0)	36.4 (32.7,40.3)
Neither important nor unimportant	21.8 (19.9,23.9)	25.4 (20.6,31.0)	18.0 (14.3,22.4)	24.2 (19.7,29.4)	19.6 (15.7,24.4)	29.4 (26.5,32.5)	27.6 (24.1,31.5)	30.9 (27.2,34.9)
Unimportant	5.4 (4.5,6.4)	6.2 (4.2,8.9)	2.9* (1.6,5.3)	6.1 (4.0,9.1)	6.4 (4.4,9.3)	7.3 (6.2,8.7)	6.6 (4.8,9.0)	8.0 (6.2,10.3)
Very unimportant	0.6* (0.3,1.2)	1.2* (0.5,3.1)	0.4* (0.1,2.0)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	1.7 (1.1,2.6)	1.3* (0.6,2.8)	2.0* (1.1,3.6)
Not applicable	1.3 (0.8,2.0)	1.6* (0.7,3.7)	1.3* (0.5,3.2)	1.5* (0.7,3.4)	0.7* (0.2,2.2)	1.0* (0.5,2.0)	1.6* (0.7,3.7)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61c.1**Importance of Montgomery GI Bill Benefits to Prospects: Recruiters by Active Component**

61c. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Montgomery GI Bill benefits

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	196	194	60	79	26	28	2
Responding on Item	14,071	13,719	5,861	4,343	2,037	1,478	353
Very important	43.4 (41.8,45.0)	43.4 (41.7,45.0)	36.6 (33.9,39.5)	43.7 (40.8,46.5)	57.1 (54.5,59.8)	50.1 (47.0,53.2)	44.3 (39.2,49.6)
Important	42.3 (40.8,43.9)	42.2 (40.6,43.8)	44.7 (42.1,47.3)	43.8 (40.7,46.9)	33.7 (31.0,36.5)	39.4 (36.6,42.4)	46.7 (41.3,52.2)
Neither important nor unimportant	12.1 (11.0,13.2)	12.2 (11.1,13.4)	15.3 (13.5,17.4)	11.2 (9.6,13.1)	8.3 (6.6,10.4)	8.0 (6.4,10.0)	8.4 (5.9,11.9)
Unimportant	1.9 (1.5,2.3)	1.9 (1.5,2.4)	2.9 (2.2,3.9)	1.1 (0.6,1.8)	0.7* (0.4,1.4)	1.9 (1.2,3.1)	0.6* (0.2,2.4)
Very unimportant	0.4 (0.2,0.6)	0.4 (0.2,0.6)	0.4* (0.2,0.9)	0.3* (0.1,0.7)	0.2* (0.0,0.7)	0.5* (0.2,1.2)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61c.2***Importance of Montgomery GI Bill Benefits to Prospects: Recruiters by Reserve and Guard Component***

61c. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Montgomery GI Bill benefits

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	98	30	53	7	0	8
Responding on Item	4,824	1,283	2,364	535	275	367
Very important	70.9 (68.1,73.5)	57.3 (51.0,63.5)	77.1 (73.6,80.2)	60.5 (53.9,66.8)	81.8 (74.9,87.2)	85.0 (79.9,88.9)
Important	26.1 (23.6,28.9)	34.9 (28.9,41.4)	22.3 (19.3,25.6)	36.1 (29.9,42.7)	14.1 (10.0,19.6)	15.0 (11.1,20.1)
Neither important nor unimportant	1.8 (1.2,2.8)	5.1 (3.1,8.2)	0.5* (0.1,1.5)	2.0* (0.8,4.9)	1.0* (0.3,4.1)	0.0 (N/A,N/A)
Unimportant	0.9* (0.5,1.6)	1.8* (0.8,4.3)	0.2* (0.0,1.2)	1.4* (0.3,5.9)	2.0* (0.7,5.5)	0.0 (N/A,N/A)
Very unimportant	0.3* (0.1,0.9)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61c.3***Importance of Montgomery GI Bill Benefits to Prospects: Army Recruiters by Location***

61c. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Montgomery GI Bill benefits

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	60	25	6	6	4	21
Responding on Item	5,861	1,293	1,270	1,110	925	1,263
Very important	36.6 (33.9,39.5)	38.5 (32.8,44.5)	39.9 (34.5,45.5)	31.5 (26.1,37.4)	38.3 (33.1,43.7)	34.8 (30.3,39.7)
Important	44.7 (42.1,47.3)	46.0 (39.7,52.5)	39.9 (34.4,45.7)	49.3 (44.2,54.4)	43.9 (38.5,49.5)	44.7 (38.9,50.6)
Neither important nor unimportant	15.3 (13.5,17.4)	12.7 (9.0,17.6)	15.6 (11.6,20.6)	16.9 (12.6,22.3)	14.8 (10.9,19.8)	16.8 (12.5,22.2)
Unimportant	2.9 (2.2,3.9)	2.8* (1.4,5.7)	4.1 (2.3,7.2)	2.4* (1.1,5.1)	2.6* (1.4,4.9)	2.5* (1.2,4.9)
Very unimportant	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	1.2* (0.5,3.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61c.4***Importance of Montgomery GI Bill Benefits to Prospects: Navy or Marine Corps Recruiters by Location***

61c. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Montgomery GI Bill benefits

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	79	23	22	21	12	26	9	17
Responding on Item	4,343	944	1,056	1,128	1,196	2,037	933	1,104
Very important	43.7 (40.8,46.5)	43.6 (38.4,49.0)	49.4 (42.8,56.0)	33.3 (28.6,38.4)	49.1 (44.1,54.1)	57.1 (54.5,59.8)	58.0 (53.8,62.2)	56.4 (53.3,59.5)
Important	43.8 (40.7,46.9)	40.7 (35.6,46.1)	40.2 (33.8,46.9)	51.5 (45.6,57.4)	41.9 (37.0,47.0)	33.7 (31.0,36.5)	31.5 (26.9,36.4)	35.6 (32.5,38.8)
Neither important nor unimportant	11.2 (9.6,13.1)	14.4 (11.0,18.6)	9.2 (6.1,13.7)	13.3 (10.2,17.1)	7.9 (5.5,11.2)	8.3 (6.6,10.4)	8.9 (6.4,12.1)	7.8 (6.1,9.9)
Unimportant	1.1 (0.6,1.8)	0.8* (0.3,2.5)	0.8* (0.3,2.6)	1.9* (0.9,3.9)	0.7* (0.2,2.2)	0.7* (0.4,1.4)	1.3* (0.6,2.8)	0.3* (0.1,1.1)
Very unimportant	0.3* (0.1,0.7)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	0.0 (N/A,N/A)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61d.1**Importance of Service College Fund to Prospects: Recruiters by Active Component**

61d. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Service college fund

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	191	190	67	75	20	26	2
Responding on Item	14,076	13,723	5,854	4,347	2,043	1,480	353
Very important	48.9 (47.3,50.5)	49.3 (47.7,51.0)	48.2 (45.5,51.0)	52.6 (49.7,55.5)	51.5 (48.5,54.4)	41.1 (37.8,44.5)	31.1 (27.0,35.6)
Important	34.8 (33.3,36.4)	34.8 (33.3,36.5)	37.6 (35.1,40.1)	37.0 (34.0,40.2)	32.6 (29.8,35.5)	20.7 (18.4,23.3)	33.5 (28.4,39.0)
Neither important nor unimportant	10.9 (9.9,11.9)	10.6 (9.6,11.7)	11.0 (9.3,12.9)	9.1 (7.6,10.9)	13.4 (11.3,15.8)	9.6 (7.8,11.8)	21.0 (17.5,24.9)
Unimportant	2.0 (1.7,2.4)	1.8 (1.5,2.2)	2.7 (2.1,3.5)	0.7* (0.3,1.4)	1.9 (1.3,2.7)	1.7 (1.1,2.8)	10.2 (6.9,14.8)
Very unimportant	0.3 (0.2,0.5)	0.3 (0.2,0.5)	0.2* (0.1,0.5)	0.2* (0.1,0.6)	0.5* (0.2,1.4)	0.5* (0.2,1.2)	1.8* (0.6,5.2)
Not applicable	3.1 (2.8,3.5)	3.2 (2.8,3.5)	0.4* (0.2,0.9)	0.4* (0.2,0.8)	0.2* (0.0,0.7)	26.3 (24.0,28.8)	2.4* (1.2,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61d.2**Importance of Service College Fund to Prospects: Recruiters by Reserve and Guard Component**

61d. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Service college fund

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	96	18	53	14	0	11
Responding on Item	4,826	1,295	2,364	528	275	364
Very important	41.5 (38.6,44.5)	43.6 (37.7,49.8)	42.8 (38.3,47.4)	34.5 (28.8,40.6)	41.4 (35.5,47.6)	36.4 (29.2,44.2)
Important	19.3 (16.9,21.9)	28.6 (23.7,34.2)	16.9 (13.8,20.6)	20.0 (15.5,25.4)	8.1 (4.6,13.9)	8.3 (5.4,12.6)
Neither important nor unimportant	10.0 (8.4,11.8)	9.6 (6.7,13.5)	12.7 (10.3,15.6)	4.8* (2.3,9.8)	5.1* (2.7,9.4)	5.3* (2.8,10.0)
Unimportant	2.2 (1.5,3.3)	2.3* (1.1,4.9)	2.2* (1.1,4.4)	2.1* (0.8,5.0)	1.0* (0.3,4.1)	3.0* (1.2,7.6)
Very unimportant	1.1 (0.7,1.9)	0.9* (0.3,3.1)	1.8* (1.0,3.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	25.9 (23.6,28.3)	15.0 (12.0,18.7)	23.6 (19.9,27.8)	38.6 (32.8,44.9)	44.4 (37.0,52.2)	47.0 (39.6,54.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61d.3***Importance of Service College Fund to Prospects: Army Recruiters by Location***

61d. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Service college fund

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	67	19	12	6	12	21
Responding on Item	5,854	1,299	1,264	1,110	917	1,263
Very important	48.2 (45.5,51.0)	51.4 (45.1,57.7)	47.0 (40.2,53.9)	42.3 (36.5,48.3)	49.1 (43.5,54.8)	50.8 (45.1,56.5)
Important	37.6 (35.1,40.1)	36.0 (29.8,42.7)	36.9 (30.8,43.4)	43.7 (38.1,49.4)	34.2 (29.0,39.8)	36.9 (32.2,41.9)
Neither important nor unimportant	11.0 (9.3,12.9)	10.3 (7.2,14.5)	12.9 (9.2,17.8)	10.8 (7.8,14.8)	12.7 (9.8,16.3)	8.6 (5.6,13.0)
Unimportant	2.7 (2.1,3.5)	2.3* (1.1,5.0)	3.2* (1.7,6.2)	2.8* (1.4,5.6)	2.6* (1.4,5.0)	2.5* (1.1,5.5)
Very unimportant	0.2* (0.1,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.4* (0.1,2.2)
Not applicable	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	0.9* (0.3,2.7)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61d.4**Importance of Service College Fund to Prospects: Navy or Marine Corps Recruiters by Location**

61d. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Service college fund

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	75	19	22	25	8	20	9	11
Responding on Item	4,347	948	1,056	1,124	1,200	2,043	933	1,110
Very important	52.6 (49.7,55.5)	56.6 (50.7,62.3)	61.5 (55.9,66.9)	38.8 (34.0,43.8)	54.6 (49.2,60.0)	51.5 (48.5,54.4)	52.8 (48.4,57.2)	50.4 (46.6,54.2)
Important	37.0 (34.0,40.2)	31.2 (26.3,36.5)	29.7 (25.3,34.6)	46.8 (40.7,52.9)	39.6 (34.2,45.4)	32.6 (29.8,35.5)	33.1 (29.2,37.3)	32.2 (28.3,36.3)
Neither important nor unimportant	9.1 (7.6,10.9)	10.3 (7.2,14.3)	7.5 (4.8,11.6)	12.9 (9.8,16.9)	5.4 (3.6,7.9)	13.4 (11.3,15.8)	11.8 (9.1,15.2)	14.7 (12.2,17.7)
Unimportant	0.7* (0.3,1.4)	0.4* (0.1,1.9)	0.8* (0.3,2.6)	1.5* (0.7,3.4)	0.0 (N/A,N/A)	1.9 (1.3,2.7)	2.0* (1.1,3.6)	1.8 (1.0,3.1)
Very unimportant	0.2* (0.1,0.6)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,1.7)	0.5* (0.2,1.4)	0.0 (N/A,N/A)	1.0* (0.4,2.5)
Not applicable	0.4* (0.2,0.8)	1.2* (0.5,3.1)	0.4* (0.1,2.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61e.1***Importance of Military Pay and Allowances to Prospects: Recruiters by Active Component***

61e. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Military pay and allowances

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	183	182	60	75	23	23	2
Responding on Item	14,084	13,731	5,861	4,347	2,040	1,483	353
Very important	60.8 (59.3,62.3)	61.0 (59.5,62.6)	59.0 (56.3,61.7)	64.5 (61.5,67.5)	58.8 (55.7,61.8)	61.9 (58.6,65.1)	52.1 (45.8,58.3)
Important	31.0 (29.7,32.4)	30.8 (29.4,32.2)	31.5 (29.2,34.0)	28.9 (26.2,31.7)	32.7 (30.0,35.5)	31.1 (28.2,34.2)	38.3 (32.6,44.4)
Neither important nor unimportant	7.0 (6.2,7.9)	7.0 (6.2,7.9)	8.2 (6.7,10.0)	5.5 (4.4,6.9)	7.2 (5.7,9.2)	5.9 (4.6,7.6)	8.4 (5.6,12.4)
Unimportant	1.1 (0.8,1.4)	1.1 (0.8,1.4)	1.1 (0.7,1.7)	1.0 (0.6,1.7)	1.3 (0.7,2.2)	0.9* (0.5,1.7)	1.2* (0.3,4.8)
Very unimportant	0.1* (0.1,0.3)	0.1* (0.1,0.3)	0.2* (0.1,0.7)	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.2* (0.0,0.7)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61e.2***Importance of Military Pay and Allowances to Prospects: Recruiters by Reserve and Guard Component***

61e. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Military pay and allowances

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	86	18	53	7	0	8
Responding on Item	4,836	1,295	2,364	535	275	367
Very important	59.6 (56.9,62.2)	63.2 (56.8,69.1)	57.2 (53.3,61.1)	64.6 (57.7,71.0)	66.7 (59.2,73.4)	48.9 (42.3,55.5)
Important	32.1 (29.3,34.9)	29.6 (23.6,36.3)	33.9 (30.6,37.3)	30.6 (24.6,37.4)	24.2 (18.1,31.7)	37.6 (30.5,45.2)
Neither important nor unimportant	6.8 (5.5,8.4)	5.5 (3.3,9.0)	7.4 (5.4,10.0)	3.4* (1.5,7.5)	8.1 (5.0,12.8)	12.0 (8.7,16.5)
Unimportant	1.3 (0.8,2.2)	1.4* (0.5,3.7)	1.3* (0.6,3.0)	1.4* (0.5,4.0)	1.0* (0.3,4.1)	1.5* (0.5,4.4)
Very unimportant	0.2* (0.1,0.8)	0.5* (0.1,2.4)	0.2* (0.0,1.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61e.3***Importance of Military Pay and Allowances to Prospects: Army Recruiters by Location***

61e. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Military pay and allowances

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	60	25	6	6	4	21
Responding on Item	5,861	1,293	1,270	1,110	925	1,263
Very important	59.0 (56.3,61.7)	61.5 (57.2,65.6)	68.4 (61.9,74.1)	52.1 (46.6,57.6)	60.0 (54.0,65.7)	52.5 (46.6,58.2)
Important	31.5 (29.2,34.0)	29.6 (24.7,35.0)	22.9 (17.8,29.0)	38.5 (32.7,44.7)	30.4 (25.3,36.2)	36.9 (31.9,42.2)
Neither important nor unimportant	8.2 (6.7,10.0)	7.5 (4.9,11.5)	7.3 (4.6,11.6)	8.5 (5.5,12.7)	8.3 (5.5,12.2)	9.4 (6.7,13.1)
Unimportant	1.1 (0.7,1.7)	0.9* (0.3,3.2)	1.4* (0.5,3.8)	0.9* (0.3,3.2)	1.3* (0.5,3.3)	0.8* (0.2,2.8)
Very unimportant	0.2* (0.1,0.7)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61e.4***Importance of Military Pay and Allowances to Prospects: Navy or Marine Corps Recruiters by Location***

61e. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Military pay and allowances

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	75	23	22	21	8	23	9	14
Responding on Item	4,347	944	1,056	1,128	1,200	2,040	933	1,107
Very important	64.5 (61.5,67.5)	60.1 (53.8,66.1)	69.5 (64.1,74.4)	65.2 (59.6,70.3)	62.5 (57.2,67.5)	58.8 (55.7,61.8)	60.7 (55.6,65.5)	57.3 (53.8,60.6)
Important	28.9 (26.2,31.7)	34.2 (28.7,40.1)	25.9 (20.9,31.7)	24.6 (20.5,29.3)	31.8 (27.0,37.0)	32.7 (30.0,35.5)	30.5 (26.6,34.7)	34.5 (31.1,38.1)
Neither important nor unimportant	5.5 (4.4,6.9)	4.9 (2.9,8.3)	3.8 (2.1,6.6)	8.0 (5.3,11.8)	5.4 (3.7,7.6)	7.2 (5.7,9.2)	7.2 (5.1,10.1)	7.3 (5.3,9.9)
Unimportant	1.0 (0.6,1.7)	0.8* (0.3,2.6)	0.8* (0.3,2.6)	2.3* (1.2,4.3)	0.0 (N/A,N/A)	1.3 (0.7,2.2)	1.6* (0.7,3.7)	1.0* (0.5,2.2)
Very unimportant	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,1.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61f.1**Importance of Medical Benefits to Prospects: Recruiters by Active Component**

61f. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Medical benefits

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	208	206	70	83	23	28	2
Responding on Item	14,059	13,707	5,851	4,339	2,040	1,478	353
Very important	37.0 (35.5,38.6)	37.2 (35.6,38.8)	38.6 (36.0,41.2)	35.0 (32.0,38.1)	39.4 (36.8,42.1)	34.9 (31.7,38.3)	31.7 (26.8,37.1)
Important	38.0 (36.8,39.3)	37.9 (36.6,39.2)	39.9 (37.9,41.9)	36.6 (34.1,39.1)	35.2 (32.5,37.9)	37.5 (34.6,40.6)	43.1 (37.6,48.8)
Neither important nor unimportant	20.2 (19.0,21.5)	20.2 (18.9,21.5)	17.5 (15.4,20.0)	21.8 (19.8,23.9)	22.9 (20.7,25.2)	22.0 (19.7,24.5)	21.6 (17.5,26.3)
Unimportant	4.4 (3.8,5.1)	4.5 (3.9,5.1)	3.6 (2.7,4.7)	6.2 (5.1,7.7)	2.6 (1.8,3.7)	5.2 (4.2,6.6)	3.0* (1.6,5.7)
Very unimportant	0.4 (0.2,0.6)	0.4 (0.2,0.6)	0.5* (0.2,1.0)	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.4* (0.1,1.0)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61f.2***Importance of Medical Benefits to Prospects: Recruiters by Reserve and Guard Component***

61f. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Medical benefits

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	122	24	69	7	3	19
Responding on Item	4,800	1,289	2,348	535	272	356
Very important	43.8 (40.5,47.1)	45.2 (38.3,52.3)	39.7 (34.9,44.7)	62.6 (56.4,68.4)	44.9 (37.6,52.5)	36.4 (29.8,43.6)
Important	27.7 (25.1,30.4)	32.0 (26.3,38.2)	26.7 (22.6,31.2)	23.1 (18.9,28.0)	21.4 (15.9,28.2)	30.2 (23.9,37.4)
Neither important nor unimportant	19.7 (17.4,22.3)	16.9 (12.7,22.2)	23.3 (19.8,27.2)	9.5 (6.2,14.4)	24.5 (18.3,32.0)	17.8 (13.5,23.2)
Unimportant	6.3 (4.9,8.1)	4.1* (2.2,7.6)	7.4 (5.2,10.5)	3.4* (1.7,6.7)	7.1* (3.9,12.7)	10.9 (6.9,16.7)
Very unimportant	2.5 (1.8,3.6)	1.8* (0.8,4.3)	2.9 (1.8,4.7)	1.4* (0.5,3.9)	2.0* (0.7,5.6)	4.7* (2.5,8.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61f.3***Importance of Medical Benefits to Prospects: Army Recruiters by Location***

61f. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Medical benefits

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	70	25	6	6	4	31
Responding on Item	5,851	1,293	1,270	1,110	925	1,253
Very important	38.6 (36.0,41.2)	40.9 (34.9,47.0)	44.5 (38.2,50.9)	35.7 (30.1,41.7)	38.7 (33.3,44.4)	32.6 (27.7,38.0)
Important	39.9 (37.9,41.9)	39.9 (33.9,46.3)	38.1 (31.8,44.8)	39.9 (34.3,45.8)	40.9 (35.8,46.2)	40.9 (34.9,47.2)
Neither important nor unimportant	17.5 (15.4,20.0)	15.0 (11.6,19.3)	14.2 (10.2,19.6)	21.1 (16.2,27.1)	16.5 (13.2,20.5)	21.1 (16.4,26.6)
Unimportant	3.6 (2.7,4.7)	3.8* (2.1,6.7)	2.8* (1.2,6.3)	3.3* (1.7,6.2)	3.5* (1.9,6.4)	4.6 (2.6,8.0)
Very unimportant	0.5* (0.2,1.0)	0.5* (0.1,2.5)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61f.4***Importance of Medical Benefits to Prospects: Navy or Marine Corps Recruiters by Location***

61f. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Medical benefits

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	83	23	22	30	8	23	12	11
Responding on Item	4,339	944	1,056	1,119	1,200	2,040	930	1,110
Very important	35.0 (32.0,38.1)	28.4 (23.4,34.0)	40.6 (34.4,47.1)	29.4 (24.6,34.8)	41.1 (35.9,46.5)	39.4 (36.8,42.1)	35.9 (31.7,40.2)	42.4 (39.5,45.4)
Important	36.6 (34.1,39.1)	40.3 (35.8,45.1)	33.9 (28.7,39.5)	38.9 (34.1,44.0)	33.6 (29.2,38.2)	35.2 (32.5,37.9)	37.8 (33.5,42.4)	32.9 (29.7,36.3)
Neither important nor unimportant	21.8 (19.8,23.9)	25.5 (21.6,29.9)	19.7 (15.5,24.6)	24.4 (21.0,28.3)	17.9 (14.4,22.0)	22.9 (20.7,25.2)	23.4 (20.0,27.0)	22.4 (19.3,25.9)
Unimportant	6.2 (5.1,7.7)	5.4 (3.4,8.2)	5.0 (3.3,7.5)	6.9 (4.7,9.9)	7.5 (5.2,10.7)	2.6 (1.8,3.7)	3.0 (1.7,5.1)	2.2 (1.3,3.9)
Very unimportant	0.4* (0.2,0.9)	0.4* (0.1,1.9)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61g.1**Importance of Job Training and Experience to Prospects: Recruiters by Active Component**

61g. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Job training and experience

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	187	186	64	75	20	26	2
Responding on Item	14,080	13,727	5,857	4,347	2,043	1,480	353
Very important	56.4 (54.9,57.8)	56.6 (55.1,58.1)	57.6 (54.9,60.2)	55.9 (53.7,58.0)	58.1 (54.5,61.6)	53.1 (50.0,56.2)	45.5 (39.7,51.4)
Important	37.7 (36.3,39.1)	37.4 (36.0,38.9)	37.0 (34.5,39.6)	38.2 (36.3,40.2)	35.2 (31.9,38.7)	39.9 (37.3,42.6)	46.7 (40.5,53.0)
Neither important nor unimportant	5.4 (4.7,6.1)	5.3 (4.6,6.1)	4.6 (3.5,6.1)	5.6 (4.5,6.9)	6.3 (5.0,7.8)	5.9 (4.6,7.6)	7.2 (4.8,10.7)
Unimportant	0.6 (0.4,0.8)	0.6 (0.4,0.8)	0.8* (0.4,1.4)	0.3* (0.1,0.7)	0.5* (0.2,1.1)	0.7* (0.3,1.7)	0.6* (0.2,2.4)
Very unimportant	0.1* (0.0,0.3)	0.1* (0.0,0.3)	0.1* (0.0,0.5)	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.4* (0.1,1.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61g.2***Importance of Job Training and Experience to Prospects: Recruiters by Reserve and Guard Component***

61g. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Job training and experience

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	86	18	53	7	0	8
Responding on Item	4,836	1,295	2,364	535	275	367
Very important	45.2 (42.3,48.2)	50.5 (44.2,56.7)	37.9 (33.6,42.3)	57.1 (50.5,63.6)	59.6 (52.5,66.3)	45.9 (38.4,53.5)
Important	44.8 (41.7,47.9)	37.3 (32.0,42.9)	51.0 (45.9,56.1)	35.4 (29.2,42.0)	35.4 (28.6,42.8)	51.9 (44.8,58.9)
Neither important nor unimportant	8.1 (6.4,10.2)	9.6 (5.9,15.1)	8.9 (6.6,11.9)	7.5 (4.6,11.9)	3.0* (1.3,6.8)	2.3* (0.9,5.4)
Unimportant	1.8 (1.0,3.0)	2.3* (0.9,5.6)	2.2* (1.2,4.0)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.0 (N/A,N/A)
Very unimportant	0.2* (0.1,0.6)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61g.3***Importance of Job Training and Experience to Prospects: Army Recruiters by Location***

61g. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Job training and experience

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	64	25	6	6	8	21
Responding on Item	5,857	1,293	1,270	1,110	921	1,263
Very important	57.6 (54.9,60.2)	59.2 (53.6,64.5)	64.2 (57.5,70.4)	51.2 (45.4,56.9)	56.3 (50.9,61.7)	55.7 (50.1,61.2)
Important	37.0 (34.5,39.6)	34.3 (28.8,40.2)	30.7 (24.3,38.1)	42.3 (36.3,48.4)	39.3 (33.9,45.0)	39.8 (34.3,45.5)
Neither important nor unimportant	4.6 (3.5,6.1)	5.2 (3.1,8.4)	3.7* (1.7,7.6)	6.6 (4.2,10.2)	3.5 (2.0,6.1)	4.1 (2.3,7.1)
Unimportant	0.8* (0.4,1.4)	1.4* (0.5,3.8)	1.4* (0.5,3.8)	0.0 (N/A,N/A)	0.9* (0.3,2.7)	0.0 (N/A,N/A)
Very unimportant	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61g.4***Importance of Job Training and Experience to Prospects: Navy or Marine Corps Recruiters by Location***

61g. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Job training and experience

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	75	23	22	21	8	20	9	11
Responding on Item	4,347	944	1,056	1,128	1,200	2,043	933	1,110
Very important	55.9 (53.7,58.0)	53.9 (49.2,58.6)	57.3 (51.1,63.3)	48.9 (44.9,52.8)	62.9 (58.5,67.1)	58.1 (54.5,61.6)	58.0 (53.6,62.4)	58.1 (53.5,62.6)
Important	38.2 (36.3,40.2)	41.2 (36.6,45.8)	37.2 (31.9,43.0)	42.4 (38.9,46.0)	32.5 (28.7,36.6)	35.2 (31.9,38.7)	34.4 (30.3,38.8)	35.9 (31.6,40.5)
Neither important nor unimportant	5.6 (4.5,6.9)	3.7 (2.1,6.5)	5.4 (3.4,8.7)	8.3 (5.9,11.7)	4.6 (3.1,6.9)	6.3 (5.0,7.8)	6.6 (5.1,8.5)	6.0 (4.4,8.1)
Unimportant	0.3* (0.1,0.7)	1.2* (0.5,3.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.5* (0.2,1.1)	1.0* (0.4,2.4)	0.0 (N/A,N/A)
Very unimportant	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,1.8)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61h.1**Importance of In-Service Educational Opportunities to Prospects: Recruiters by Active Component**

61h. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? In-Service educational opportunities (on or off duty)

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	168	167	54	71	20	21	2
Responding on Item	14,099	13,746	5,867	4,351	2,043	1,485	353
Very important	53.2 (51.6,54.8)	53.6 (52.0,55.2)	46.0 (43.1,48.9)	56.0 (53.0,58.9)	59.8 (56.9,62.5)	68.2 (65.8,70.6)	38.3 (33.6,43.3)
Important	37.5 (36.0,39.0)	37.2 (35.7,38.7)	41.3 (38.4,44.1)	37.3 (34.8,40.0)	33.1 (30.8,35.5)	26.6 (24.2,29.0)	48.5 (43.5,53.5)
Neither important nor unimportant	8.0 (7.2,8.9)	7.9 (7.1,8.9)	11.0 (9.5,12.8)	6.0 (4.9,7.5)	6.1 (4.7,7.9)	3.7 (2.6,5.1)	11.4 (8.5,15.0)
Unimportant	1.0 (0.7,1.5)	1.0 (0.7,1.5)	1.5 (0.8,2.5)	0.4* (0.2,0.9)	1.0 (0.6,1.8)	0.9* (0.5,1.6)	1.8* (0.8,4.1)
Very unimportant	0.1* (0.0,0.3)	0.1* (0.0,0.3)	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.1* (0.0,0.5)	0.3* (0.1,0.7)	0.0 (N/A,N/A)	0.7* (0.3,1.4)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61h.2***Importance of In-Service Educational Opportunities to Prospects: Recruiters by Reserve and Guard Component***

61h. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? In-Service educational opportunities (on or off duty)

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	84	18	48	7	3	8
Responding on Item	4,838	1,295	2,369	535	272	367
Very important	36.4 (33.7,39.2)	34.6 (29.7,39.7)	34.4 (30.2,39.0)	49.7 (43.6,55.7)	36.7 (28.5,45.8)	36.1 (29.8,42.9)
Important	32.1 (29.7,34.6)	39.6 (34.1,45.3)	30.7 (26.9,34.7)	25.9 (20.7,31.8)	29.6 (23.1,37.0)	25.6 (20.8,31.1)
Neither important nor unimportant	17.1 (15.0,19.3)	17.7 (13.9,22.4)	18.2 (15.0,22.0)	11.6 (7.8,16.8)	14.3 (9.8,20.3)	17.3 (12.8,22.9)
Unimportant	4.4 (3.4,5.6)	2.3* (1.0,4.9)	6.9 (5.0,9.4)	0.7* (0.2,3.0)	3.1* (1.4,6.8)	2.3* (0.9,5.4)
Very unimportant	0.5* (0.2,1.0)	0.5* (0.1,2.4)	0.4* (0.1,1.5)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.8* (0.2,3.3)
Not applicable	9.6 (8.2,11.3)	5.5 (3.4,8.8)	9.3 (7.3,11.8)	12.2 (8.3,17.7)	15.3 (10.8,21.2)	18.1 (13.8,23.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61h.3***Importance of In-Service Educational Opportunities to Prospects: Army Recruiters by Location***

61h. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? In-Service educational opportunities (on or off duty)

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	54	19	6	6	4	21
Responding on Item	5,867	1,299	1,270	1,110	925	1,263
Very important	46.0 (43.1,48.9)	48.1 (41.6,54.7)	55.1 (49.0,60.9)	35.7 (30.9,40.7)	45.2 (39.6,51.0)	44.3 (38.0,50.8)
Important	41.3 (38.4,44.1)	41.6 (35.1,48.4)	30.7 (25.9,36.0)	47.9 (41.8,54.0)	40.9 (35.7,46.2)	45.9 (40.0,51.9)
Neither important nor unimportant	11.0 (9.5,12.8)	7.9 (5.3,11.7)	12.8 (9.2,17.6)	14.6 (11.0,19.0)	12.6 (9.2,17.1)	8.2 (5.4,12.2)
Unimportant	1.5 (0.8,2.5)	2.3* (1.1,5.0)	0.9* (0.3,3.1)	1.4* (0.5,3.9)	1.3* (0.5,3.3)	1.2* (0.5,3.3)
Very unimportant	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.2)
Not applicable	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61h.4***Importance of In-Service Educational Opportunities to Prospects: Navy or Marine Corps Recruiters by Location***

61h. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? In-Service educational opportunities (on or off duty)

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	71	19	22	21	8	20	9	11
Responding on Item	4,351	948	1,056	1,128	1,200	2,043	933	1,110
Very important	56.0 (53.0,58.9)	56.6 (51.2,61.8)	61.1 (55.4,66.5)	50.4 (44.3,56.5)	57.1 (52.0,62.1)	59.8 (56.9,62.5)	59.3 (55.2,63.4)	60.1 (56.4,63.7)
Important	37.3 (34.8,40.0)	36.1 (31.0,41.5)	32.2 (27.2,37.7)	42.1 (36.3,48.0)	38.2 (33.3,43.3)	33.1 (30.8,35.5)	32.5 (29.1,36.1)	33.7 (30.3,37.2)
Neither important nor unimportant	6.0 (4.9,7.5)	6.6 (4.3,9.9)	5.9 (3.7,9.2)	6.8 (4.4,10.5)	4.3 (2.8,6.5)	6.1 (4.7,7.9)	6.2 (4.5,8.6)	6.0 (4.4,8.1)
Unimportant	0.4* (0.2,0.9)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.8* (0.2,2.3)	0.4* (0.1,1.7)	1.0 (0.6,1.8)	2.0* (1.1,3.6)	0.3* (0.1,1.1)
Very unimportant	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	0.3* (0.1,0.7)	0.4* (0.1,1.9)	0.8* (0.3,2.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61i.1**Importance of Subsequent Civilian Employment Opportunities to Prospects: Recruiters by Active Component**

61i. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Subsequent civilian employment opportunities

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	201	200	54	91	23	31	2
Responding on Item	14,066	13,713	5,867	4,331	2,040	1,475	353
Very important	45.3 (43.5,47.1)	45.8 (44.0,47.7)	42.4 (39.2,45.7)	48.2 (44.9,51.5)	48.2 (45.3,51.2)	49.5 (46.2,52.8)	24.0 (19.5,29.1)
Important	39.2 (37.6,40.9)	39.0 (37.4,40.7)	40.4 (37.5,43.4)	38.6 (35.9,41.5)	38.0 (34.9,41.1)	36.4 (33.1,39.7)	45.5 (39.5,51.6)
Neither important nor unimportant	12.9 (11.9,13.9)	12.6 (11.6,13.7)	14.7 (12.9,16.7)	11.0 (9.4,12.7)	11.3 (9.5,13.3)	11.0 (9.2,13.2)	24.6 (19.8,30.0)
Unimportant	2.2 (1.8,2.6)	2.1 (1.7,2.6)	2.3 (1.6,3.2)	1.7 (1.1,2.5)	2.3 (1.5,3.4)	2.3 (1.6,3.3)	6.0 (3.7,9.5)
Very unimportant	0.4 (0.3,0.7)	0.5 (0.3,0.7)	0.3* (0.1,0.8)	0.6* (0.3,1.3)	0.3* (0.1,0.8)	0.9* (0.5,1.7)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61i.2***Importance of Subsequent Civilian Employment Opportunities to Prospects: Recruiters by Reserve and Guard Component***

61i. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Subsequent civilian employment opportunities

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	85	18	48	11	0	8
Responding on Item	4,837	1,295	2,369	531	275	367
Very important	36.2 (32.9,39.6)	35.0 (29.3,41.2)	34.4 (29.6,39.7)	41.1 (34.2,48.4)	43.4 (36.4,50.8)	39.1 (31.8,46.9)
Important	40.5 (37.5,43.7)	37.3 (32.4,42.4)	42.9 (37.7,48.3)	34.9 (28.6,41.9)	42.4 (35.9,49.3)	43.6 (36.5,51.0)
Neither important nor unimportant	19.2 (16.9,21.7)	22.7 (18.2,28.1)	18.2 (15.0,21.9)	20.6 (15.7,26.5)	11.1 (7.1,17.1)	16.5 (12.0,22.4)
Unimportant	3.6 (2.6,4.9)	4.1 (2.4,7.0)	4.2 (2.7,6.6)	2.1* (0.9,4.9)	2.0* (0.7,5.5)	0.8* (0.2,3.3)
Very unimportant	0.6* (0.3,1.2)	0.9* (0.3,3.1)	0.2* (0.0,1.2)	1.4* (0.5,4.0)	1.0* (0.3,4.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61i.3***Importance of Subsequent Civilian Employment Opportunities to Prospects: Army Recruiters by Location***

61i. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Subsequent civilian employment opportunities

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	54	19	6	6	4	21
Responding on Item	5,867	1,299	1,270	1,110	925	1,263
Very important	42.4 (39.2,45.7)	39.7 (33.6,46.2)	46.3 (39.3,53.5)	37.6 (32.3,43.2)	43.5 (38.4,48.7)	44.7 (38.9,50.6)
Important	40.4 (37.5,43.4)	40.7 (34.2,47.5)	39.9 (33.4,46.8)	44.1 (39.7,48.6)	40.9 (35.3,46.7)	36.9 (30.8,43.4)
Neither important nor unimportant	14.7 (12.9,16.7)	16.8 (13.1,21.4)	12.4 (8.8,17.2)	14.6 (11.0,19.1)	13.0 (9.9,17.0)	16.0 (12.6,20.1)
Unimportant	2.3 (1.6,3.2)	2.3* (1.1,5.0)	0.9* (0.3,3.1)	3.8* (2.1,6.8)	2.6* (1.4,4.9)	2.1* (0.8,5.1)
Very unimportant	0.3* (0.1,0.8)	0.5* (0.1,2.5)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61i.4***Importance of Subsequent Civilian Employment Opportunities to Prospects: Navy or Marine Corps Recruiters by Location***

61i. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Subsequent civilian employment opportunities

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	91	31	22	30	8	23	9	14
Responding on Item	4,331	936	1,056	1,119	1,200	2,040	933	1,107
Very important	48.2 (44.9,51.5)	41.9 (36.0,48.1)	56.1 (49.0,62.9)	45.0 (39.9,50.3)	48.9 (43.6,54.3)	48.2 (45.3,51.2)	48.2 (43.4,53.1)	48.3 (44.2,52.3)
Important	38.6 (35.9,41.5)	43.6 (38.0,49.3)	31.4 (26.1,37.2)	43.1 (38.8,47.6)	36.8 (32.0,41.9)	38.0 (34.9,41.1)	37.1 (32.3,42.1)	38.8 (34.8,42.9)
Neither important nor unimportant	11.0 (9.4,12.7)	12.9 (9.4,17.3)	10.5 (7.5,14.4)	9.9 (7.4,13.1)	11.1 (8.6,14.2)	11.3 (9.5,13.3)	12.1 (9.6,15.3)	10.5 (8.2,13.3)
Unimportant	1.7 (1.1,2.5)	1.2* (0.5,3.2)	1.3* (0.5,3.2)	1.5* (0.7,3.4)	2.5* (1.4,4.5)	2.3 (1.5,3.4)	2.6* (1.4,4.7)	2.0 (1.2,3.4)
Very unimportant	0.6* (0.3,1.3)	0.4* (0.1,2.0)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	0.7* (0.2,2.2)	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61j.1**Importance of Physical/Mental Challenge to Prospects: Recruiters by Active Component**

61j. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Physical/mental challenge

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	219	215	60	100	29	26	5
Responding on Item	14,048	13,698	5,861	4,322	2,034	1,480	350
Very important	24.7 (23.4,26.0)	25.0 (23.7,26.4)	22.8 (20.7,25.0)	16.9 (14.8,19.2)	54.9 (51.3,58.5)	16.2 (14.1,18.6)	12.7 (9.4,16.8)
Important	42.2 (40.7,43.7)	42.2 (40.7,43.8)	41.5 (39.1,44.0)	46.0 (43.3,48.8)	36.4 (32.9,40.0)	42.0 (39.0,45.1)	42.8 (37.1,48.6)
Neither important nor unimportant	26.5 (25.2,27.8)	26.3 (25.0,27.6)	29.1 (26.8,31.4)	29.4 (27.2,31.6)	6.9 (5.5,8.8)	33.1 (30.3,36.1)	33.7 (28.4,39.5)
Unimportant	5.6 (5.0,6.3)	5.6 (4.9,6.3)	5.8 (4.8,7.1)	6.6 (5.5,8.0)	1.2 (0.7,2.0)	7.5 (6.0,9.4)	7.8 (5.1,11.9)
Very unimportant	1.0 (0.7,1.4)	0.9 (0.7,1.3)	0.9* (0.5,1.6)	1.1 (0.6,1.9)	0.6* (0.3,1.2)	1.2 (0.7,2.1)	3.0* (1.4,6.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61j.2***Importance of Physical/Mental Challenge to Prospects: Recruiters by Reserve and Guard Component***

61j. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Physical/mental challenge

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	81	18	48	7	0	8
Responding on Item	4,841	1,295	2,369	535	275	367
Very important	22.7 (20.0,25.6)	25.9 (20.9,31.7)	22.4 (19.0,26.4)	27.2 (22.2,32.9)	10.1 (6.3,15.8)	15.8 (11.1,22.0)
Important	45.8 (42.4,49.2)	42.3 (36.1,48.7)	50.0 (45.3,54.7)	36.1 (30.2,42.3)	40.4 (33.0,48.2)	48.9 (40.9,56.9)
Neither important nor unimportant	24.9 (22.5,27.4)	25.0 (20.4,30.2)	21.1 (17.8,24.8)	32.7 (27.7,38.0)	39.4 (31.5,47.9)	26.3 (20.2,33.5)
Unimportant	5.9 (4.8,7.2)	5.9 (3.7,9.4)	5.8 (4.1,8.2)	2.7* (1.3,5.7)	9.1 (5.6,14.6)	8.3 (5.4,12.5)
Very unimportant	0.8* (0.4,1.7)	0.9* (0.2,4.7)	0.7* (0.2,1.8)	1.4* (0.5,4.0)	1.0* (0.3,4.1)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61j.3***Importance of Physical/Mental Challenge to Prospects: Army Recruiters by Location***

61j. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Physical/mental challenge

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	60	25	6	6	4	21
Responding on Item	5,861	1,293	1,270	1,110	925	1,263
Very important	22.8 (20.7,25.0)	19.7 (15.2,25.1)	23.9 (19.5,28.9)	25.8 (20.7,31.7)	26.5 (22.5,31.0)	19.3 (14.8,24.8)
Important	41.5 (39.1,44.0)	44.6 (38.4,51.0)	35.8 (30.3,41.6)	41.8 (35.7,48.1)	40.9 (35.7,46.3)	44.3 (38.7,49.9)
Neither important nor unimportant	29.1 (26.8,31.4)	27.7 (22.8,33.2)	33.5 (28.1,39.3)	26.3 (21.6,31.5)	24.8 (20.0,30.2)	31.6 (26.0,37.7)
Unimportant	5.8 (4.8,7.1)	6.1 (3.8,9.6)	6.4 (3.9,10.4)	5.2* (2.7,9.6)	7.8 (5.7,10.7)	4.1 (2.4,6.9)
Very unimportant	0.9* (0.5,1.6)	1.9* (0.8,4.5)	0.5* (0.1,2.4)	0.9* (0.3,3.2)	0.0 (N/A,N/A)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61j.4***Importance of Physical/Mental Challenge to Prospects: Navy or Marine Corps Recruiters by Location***

61j. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Physical/mental challenge

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	100	31	36	25	8	29	9	19
Responding on Item	4,322	936	1,042	1,124	1,200	2,034	933	1,102
Very important	16.9 (14.8,19.2)	12.9 (9.6,17.1)	21.6 (16.9,27.2)	14.8 (11.4,19.1)	18.2 (14.7,22.3)	54.9 (51.3,58.5)	51.8 (46.7,56.9)	57.5 (53.2,61.7)
Important	46.0 (43.3,48.8)	45.6 (40.6,50.8)	44.1 (38.6,49.7)	44.9 (39.8,50.1)	48.2 (43.6,52.8)	36.4 (32.9,40.0)	39.3 (34.2,44.8)	33.9 (29.8,38.3)
Neither important nor unimportant	29.4 (27.2,31.6)	34.0 (28.8,39.7)	27.5 (23.0,32.6)	33.1 (28.8,37.6)	24.3 (20.4,28.7)	6.9 (5.5,8.8)	6.2 (4.2,9.2)	7.5 (5.8,9.8)
Unimportant	6.6 (5.5,8.0)	6.6 (4.2,10.3)	5.9 (3.8,9.2)	6.1 (4.2,8.7)	7.9 (5.5,11.1)	1.2 (0.7,2.0)	2.0* (1.1,3.6)	0.5* (0.2,1.5)
Very unimportant	1.1 (0.6,1.9)	0.8* (0.3,2.6)	0.9* (0.3,2.6)	1.1* (0.4,2.9)	1.4* (0.6,3.2)	0.6* (0.3,1.2)	0.7* (0.2,1.9)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61k.1***Importance of Opportunity to Travel to Prospects: Recruiters by Active Component***

61k. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Opportunity to travel

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	217	216	59	100	29	26	2
Responding on Item	14,050	13,697	5,862	4,322	2,034	1,480	353
Very important	27.8 (26.5,29.3)	28.2 (26.8,29.6)	26.1 (24.0,28.2)	33.6 (30.9,36.3)	30.4 (27.5,33.5)	17.9 (15.4,20.8)	13.8 (10.3,18.2)
Important	48.3 (46.7,49.9)	48.4 (46.8,50.0)	48.7 (46.0,51.4)	49.7 (46.9,52.6)	44.5 (41.5,47.6)	48.8 (45.2,52.4)	45.5 (39.3,51.9)
Neither important nor unimportant	19.6 (18.4,20.8)	19.3 (18.1,20.6)	20.3 (18.3,22.5)	14.0 (11.9,16.5)	22.2 (19.7,24.9)	26.7 (24.1,29.3)	29.9 (24.7,35.8)
Unimportant	3.9 (3.3,4.5)	3.8 (3.2,4.4)	4.7 (3.7,6.1)	2.3 (1.7,3.2)	2.4 (1.6,3.7)	5.9 (4.6,7.6)	8.4 (5.8,12.0)
Very unimportant	0.4 (0.3,0.6)	0.3 (0.2,0.6)	0.2* (0.1,0.6)	0.4* (0.1,1.0)	0.4* (0.2,1.1)	0.7* (0.3,1.4)	2.4* (1.2,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61k.2***Importance of Opportunity to Travel to Prospects: Recruiters by Reserve and Guard Component***

61k. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Opportunity to travel

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	81	18	48	7	0	8
Responding on Item	4,841	1,295	2,369	535	275	367
Very important	22.0 (19.7,24.5)	23.2 (18.3,28.9)	17.8 (14.8,21.3)	44.2 (38.0,50.7)	16.2 (11.6,22.1)	17.3 (12.1,24.1)
Important	44.2 (41.1,47.2)	46.4 (39.6,53.3)	41.1 (36.8,45.6)	35.4 (28.8,42.6)	58.6 (51.5,65.3)	57.9 (52.1,63.5)
Neither important nor unimportant	25.7 (23.4,28.2)	25.9 (20.9,31.6)	28.9 (24.8,33.4)	19.7 (14.7,25.9)	19.2 (14.3,25.2)	18.1 (14.0,23.0)
Unimportant	6.8 (5.6,8.2)	3.6* (2.0,6.6)	10.0 (7.8,12.7)	0.7* (0.2,3.0)	6.1 (3.4,10.5)	6.8 (4.1,11.1)
Very unimportant	1.3 (0.8,2.2)	0.9* (0.3,3.1)	2.2 (1.3,3.8)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61k.3***Importance of Opportunity to Travel to Prospects: Army Recruiters by Location***

61k. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Opportunity to travel

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	59	19	12	6	4	21
Responding on Item	5,862	1,299	1,264	1,110	925	1,263
Very important	26.1 (24.0,28.2)	22.9 (18.1,28.6)	25.8 (21.5,30.7)	29.1 (23.5,35.4)	30.9 (25.5,36.8)	23.4 (18.4,29.2)
Important	48.7 (46.0,51.4)	53.3 (47.0,59.5)	44.7 (39.2,50.3)	46.5 (39.3,53.8)	43.0 (37.3,49.0)	54.1 (48.0,60.1)
Neither important nor unimportant	20.3 (18.3,22.5)	18.7 (14.4,23.8)	24.4 (19.9,29.6)	19.7 (15.4,24.9)	20.9 (17.2,25.1)	18.0 (13.4,23.9)
Unimportant	4.7 (3.7,6.1)	5.1* (2.8,9.4)	4.6 (2.7,7.8)	4.7* (2.6,8.3)	5.2 (3.2,8.3)	4.1 (2.3,7.2)
Very unimportant	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 61k.4***Importance of Opportunity to Travel to Prospects: Navy or Marine Corps Recruiters by Location***

61k. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Opportunity to travel

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	100	27	27	34	12	29	15	14
Responding on Item	4,322	940	1,051	1,115	1,196	2,034	927	1,107
Very important	33.6 (30.9,36.3)	30.2 (24.8,36.1)	33.6 (28.5,39.2)	33.3 (28.7,38.3)	36.9 (32.0,42.2)	30.4 (27.5,33.5)	30.0 (25.8,34.7)	30.8 (27.6,34.0)
Important	49.7 (46.9,52.6)	50.4 (44.4,56.5)	47.9 (42.5,53.4)	50.2 (45.8,54.6)	49.5 (44.3,54.6)	44.5 (41.5,47.6)	40.9 (35.7,46.3)	47.5 (43.8,51.2)
Neither important nor unimportant	14.0 (11.9,16.5)	15.7 (11.9,20.5)	16.4 (12.5,21.2)	13.0 (9.4,17.8)	11.8 (8.4,16.4)	22.2 (19.7,24.9)	25.4 (21.4,29.9)	19.5 (16.5,22.9)
Unimportant	2.3 (1.7,3.2)	3.3 (1.9,5.7)	2.1* (1.0,4.3)	2.7 (1.5,4.7)	1.4* (0.6,3.2)	2.4 (1.6,3.7)	3.0 (1.8,4.8)	2.0* (1.1,3.6)
Very unimportant	0.4* (0.1,1.0)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.8* (0.2,2.4)	0.4* (0.1,1.7)	0.4* (0.2,1.1)	0.7* (0.2,1.9)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 611.1**Importance of Choice of First Duty Station to Prospects: Recruiters by Active Component**

611. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Choice of first duty station

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	192	190	54	92	23	21	2
Responding on Item	14,075	13,723	5,867	4,330	2,040	1,485	353
Very important	50.8 (49.3,52.3)	50.4 (48.8,51.9)	52.2 (49.3,55.0)	53.5 (50.9,56.0)	41.1 (38.2,44.1)	47.1 (44.0,50.1)	67.1 (62.1,71.7)
Important	29.4 (27.9,30.8)	29.5 (28.1,31.0)	34.0 (31.3,36.8)	27.3 (25.0,29.7)	27.1 (24.5,29.8)	21.5 (19.3,24.0)	22.8 (18.4,27.9)
Neither important nor unimportant	13.8 (12.7,14.9)	13.9 (12.9,15.1)	11.4 (9.7,13.4)	13.5 (11.7,15.4)	21.6 (18.9,24.7)	14.6 (12.6,16.9)	7.2 (4.9,10.4)
Unimportant	2.8 (2.4,3.4)	2.9 (2.4,3.5)	2.1 (1.4,3.3)	2.0 (1.4,2.8)	6.5 (5.0,8.3)	3.5 (2.3,5.3)	1.8* (0.8,4.1)
Very unimportant	0.5 (0.4,0.8)	0.5 (0.3,0.7)	0.3* (0.1,0.8)	0.3* (0.1,0.8)	1.7 (1.1,2.6)	0.4* (0.1,1.0)	1.2* (0.4,3.3)
Not applicable	2.8 (2.4,3.2)	2.8 (2.4,3.3)	0.0 (N/A,N/A)	3.5 (2.7,4.6)	2.0 (1.3,3.2)	13.0 (11.0,15.3)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 611.2***Importance of Choice of First Duty Station to Prospects: Recruiters by Reserve and Guard Component***

611. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Choice of first duty station

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	87	18	48	11	0	11
Responding on Item	4,835	1,295	2,369	531	275	364
Very important	19.2 (17.0,21.5)	26.8 (22.1,32.1)	16.4 (13.4,20.0)	20.6 (15.9,26.2)	15.2 (11.0,20.5)	10.6 (6.6,16.5)
Important	22.1 (19.7,24.7)	32.3 (26.7,38.5)	18.7 (15.8,21.9)	21.9 (16.6,28.4)	19.2 (14.3,25.2)	10.6 (6.8,16.3)
Neither important nor unimportant	20.2 (17.9,22.7)	22.7 (17.8,28.6)	21.1 (17.6,25.1)	15.1 (10.9,20.4)	17.2 (11.0,25.8)	14.4 (10.2,19.9)
Unimportant	5.7 (4.6,7.1)	3.2* (1.6,6.1)	8.4 (6.6,10.7)	2.1* (0.8,4.9)	5.1* (2.6,9.5)	3.0* (1.4,6.4)
Very unimportant	0.7* (0.3,1.3)	0.0 (N/A,N/A)	1.3* (0.7,2.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Not applicable	32.2 (29.7,34.8)	15.0 (11.7,19.1)	34.0 (30.1,38.1)	40.4 (34.2,47.0)	43.4 (36.2,50.9)	61.4 (54.7,67.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 611.3***Importance of Choice of First Duty Station to Prospects: Army Recruiters by Location***

611. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Choice of first duty station

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	54	19	6	6	4	21
Responding on Item	5,867	1,299	1,270	1,110	925	1,263
Very important	52.2 (49.3,55.0)	49.5 (43.6,55.5)	56.9 (50.9,62.7)	47.4 (41.5,53.4)	49.6 (43.4,55.7)	56.2 (50.5,61.6)
Important	34.0 (31.3,36.8)	35.5 (30.4,40.9)	31.2 (25.4,37.6)	35.7 (30.9,40.8)	38.3 (33.1,43.7)	30.7 (25.5,36.5)
Neither important nor unimportant	11.4 (9.7,13.4)	12.2 (9.0,16.2)	10.6 (7.4,14.8)	15.0 (10.8,20.6)	9.6 (7.0,12.9)	9.8 (6.4,14.7)
Unimportant	2.1 (1.4,3.3)	2.8* (1.2,6.2)	0.9* (0.3,3.1)	1.9* (0.8,4.4)	2.6* (1.4,5.0)	2.5* (1.1,5.5)
Very unimportant	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.8* (0.2,2.8)
Not applicable	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 611.4***Importance of Choice of First Duty Station to Prospects: Navy or Marine Corps Recruiters by Location***

611. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year? Choice of first duty station

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	92	23	22	38	8	23	9	14
Responding on Item	4,330	944	1,056	1,111	1,200	2,040	933	1,107
Very important	53.5 (50.9,56.0)	49.4 (43.6,55.2)	57.7 (53.1,62.2)	56.2 (50.2,62.0)	49.6 (44.6,54.7)	41.1 (38.2,44.1)	40.7 (36.1,45.4)	41.5 (37.9,45.2)
Important	27.3 (25.0,29.7)	33.7 (28.3,39.6)	23.4 (19.4,28.0)	23.9 (19.0,29.5)	29.3 (24.9,34.2)	27.1 (24.5,29.8)	26.9 (23.2,31.0)	27.3 (24.3,30.4)
Neither important nor unimportant	13.5 (11.7,15.4)	12.8 (9.3,17.3)	12.6 (9.3,16.8)	14.2 (10.7,18.7)	14.3 (11.0,18.4)	21.6 (18.9,24.7)	20.3 (16.8,24.4)	22.8 (19.0,27.0)
Unimportant	2.0 (1.4,2.8)	1.2* (0.5,3.1)	0.8* (0.3,2.6)	3.1 (1.8,5.2)	2.5* (1.4,4.5)	6.5 (5.0,8.3)	8.2 (6.0,11.2)	5.0 (3.3,7.5)
Very unimportant	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.1* (0.4,2.7)	1.7 (1.1,2.6)	1.6* (0.8,3.2)	1.8 (1.0,3.0)
Not applicable	3.5 (2.7,4.6)	2.9 (1.6,5.1)	5.4 (3.4,8.7)	2.7* (1.5,4.8)	3.2 (1.9,5.4)	2.0 (1.3,3.2)	2.3* (1.2,4.4)	1.8 (1.0,3.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62a.1***Agreement That Using a Civilian Contractor for Telemarketing Potential Recruits Would Be Helpful: Recruiters by Active Component***

62a. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor for telemarketing potential recruits would be helpful to me

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	89	89	28	29	23	8	0
Responding on Item	14,178	13,824	5,893	4,393	2,040	1,498	355
Strongly agree	41.6 (40.1,43.0)	42.2 (40.7,43.7)	41.0 (38.4,43.6)	47.5 (44.9,50.2)	26.6 (23.7,29.8)	52.3 (49.3,55.4)	18.5 (14.1,23.8)
Agree	29.8 (28.4,31.2)	29.6 (28.2,31.1)	32.5 (29.9,35.1)	29.7 (27.2,32.3)	24.8 (22.1,27.8)	24.6 (21.9,27.5)	35.1 (30.4,40.2)
Neither agree nor disagree	10.6 (9.7,11.6)	10.4 (9.5,11.3)	10.8 (9.2,12.6)	8.9 (7.7,10.3)	13.3 (11.5,15.3)	9.1 (7.6,11.0)	20.2 (15.9,25.4)
Disagree	10.7 (9.8,11.6)	10.5 (9.6,11.5)	10.6 (9.1,12.3)	7.6 (6.4,9.1)	18.2 (15.8,20.8)	8.1 (6.4,10.2)	17.3 (13.5,21.9)
Strongly disagree	7.4 (6.7,8.1)	7.4 (6.7,8.1)	5.2 (4.2,6.4)	6.3 (5.1,7.6)	17.1 (14.9,19.5)	5.9 (4.9,7.0)	8.9 (6.2,12.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62a.2***Agreement That Using a Civilian Contractor for Telemarketing Potential Recruits Would Be Helpful: Recruiters by Reserve and Guard Component***

62a. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor for telemarketing potential recruits would be helpful to me

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	62	12	32	7	0	11
Responding on Item	4,860	1,301	2,385	535	275	364
Strongly agree	26.7 (24.2,29.3)	34.4 (29.4,39.8)	21.9 (18.7,25.3)	34.7 (29.2,40.6)	24.2 (17.9,31.9)	20.5 (15.2,27.0)
Agree	30.8 (28.1,33.6)	27.6 (22.4,33.5)	31.4 (27.8,35.2)	32.7 (26.2,39.9)	31.3 (24.1,39.6)	34.9 (28.7,41.5)
Neither agree nor disagree	12.2 (10.5,14.2)	10.9 (7.4,15.6)	13.9 (11.4,16.9)	8.8 (6.0,12.8)	8.1 (5.0,12.8)	14.4 (10.0,20.3)
Disagree	15.5 (13.5,17.8)	17.2 (12.7,22.9)	14.6 (11.9,17.7)	12.9 (8.9,18.4)	17.2 (12.2,23.6)	18.2 (14.0,23.2)
Strongly disagree	14.9 (13.0,16.9)	10.0 (6.9,14.2)	18.3 (15.3,21.8)	10.9 (7.6,15.4)	19.2 (14.1,25.6)	12.1 (8.2,17.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62a.3***Agreement That Using a Civilian Contractor for Telemarketing Potential Recruits Would Be Helpful: Army Recruiters by Location***

62a. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor for telemarketing potential recruits would be helpful to me

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	28	13	6	0	0	11
Responding on Item	5,893	1,305	1,270	1,116	929	1,274
Strongly agree	41.0 (38.4,43.6)	40.0 (33.9,46.4)	45.0 (38.6,51.5)	43.0 (37.5,48.7)	37.7 (33.1,42.5)	38.6 (33.1,44.4)
Agree	32.5 (29.9,35.1)	36.7 (30.5,43.5)	31.2 (25.8,37.1)	29.4 (23.5,36.1)	35.1 (30.1,40.3)	30.1 (25.4,35.3)
Neither agree nor disagree	10.8 (9.2,12.6)	9.3 (5.9,14.4)	11.5 (7.7,16.7)	13.6 (9.9,18.4)	8.2 (5.7,11.7)	11.0 (8.0,14.9)
Disagree	10.6 (9.1,12.3)	12.1 (8.2,17.4)	7.3 (4.9,10.8)	9.8 (6.7,14.1)	11.7 (8.5,15.8)	12.2 (9.0,16.3)
Strongly disagree	5.2 (4.2,6.4)	1.9* (0.8,4.4)	5.1* (2.8,9.0)	4.2 (2.5,7.1)	7.4 (5.0,10.8)	8.1 (5.7,11.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62a.4***Agreement That Using a Civilian Contractor for Telemarketing Potential Recruits Would Be Helpful: Navy or Marine Corps Recruiters by Location***

62a. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor for telemarketing potential recruits would be helpful to me

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	7	14	4	4	23	12	11
Responding on Item	4,393	960	1,064	1,145	1,204	2,040	930	1,110
Strongly agree	47.5 (44.9,50.2)	46.2 (40.5,51.9)	50.2 (44.3,56.1)	51.5 (46.9,56.1)	41.6 (36.9,46.6)	26.6 (23.7,29.8)	29.3 (24.9,34.1)	24.4 (20.8,28.5)
Agree	29.7 (27.2,32.3)	31.2 (26.5,36.3)	25.7 (21.3,30.7)	30.2 (25.7,35.2)	32.0 (27.3,37.2)	24.8 (22.1,27.8)	28.3 (24.2,32.8)	22.0 (18.6,25.7)
Neither agree nor disagree	8.9 (7.7,10.3)	10.5 (7.4,14.8)	7.5 (5.3,10.4)	6.3 (4.3,9.3)	11.4 (8.9,14.5)	13.3 (11.5,15.3)	12.8 (10.1,16.2)	13.7 (11.3,16.6)
Disagree	7.6 (6.4,9.1)	6.1 (4.1,8.9)	9.5 (6.7,13.4)	5.6 (3.5,8.8)	9.3 (6.9,12.3)	18.2 (15.8,20.8)	18.1 (14.5,22.3)	18.2 (15.5,21.3)
Strongly disagree	6.3 (5.1,7.6)	6.1 (4.0,9.0)	7.1 (4.8,10.3)	6.3 (4.1,9.6)	5.7 (3.7,8.6)	17.1 (14.9,19.5)	11.5 (9.2,14.3)	21.7 (18.2,25.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62b.1**Agreement That Using a Civilian Contractor for Telemarketing Potential Recruits Would Be Convenient: Recruiters by Active Component**

62b. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor for telemarketing potential recruits would be convenient for me

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	98	98	37	29	23	8	0
Responding on Item	14,169	13,815	5,884	4,393	2,040	1,498	355
Strongly agree	41.4 (39.9,42.9)	42.1 (40.5,43.6)	40.2 (37.4,43.0)	47.1 (44.7,49.6)	30.1 (27.2,33.1)	51.0 (47.3,54.6)	14.9 (10.8,20.2)
Agree	33.8 (32.3,35.3)	33.5 (32.0,35.1)	37.1 (34.4,40.0)	31.4 (29.1,33.8)	29.6 (26.6,32.8)	30.6 (27.1,34.4)	45.2 (39.4,51.3)
Neither agree nor disagree	11.4 (10.5,12.4)	11.2 (10.2,12.2)	11.4 (9.8,13.1)	10.8 (9.2,12.6)	13.3 (11.3,15.6)	8.6 (7.0,10.5)	22.0 (17.5,27.4)
Disagree	7.6 (6.9,8.4)	7.5 (6.8,8.3)	7.3 (6.0,8.7)	5.9 (4.7,7.4)	13.1 (11.2,15.2)	5.5 (4.2,7.2)	11.3 (8.5,14.9)
Strongly disagree	5.8 (5.2,6.5)	5.8 (5.1,6.5)	4.1 (3.2,5.2)	4.7 (3.7,5.9)	13.9 (11.9,16.3)	4.3 (3.4,5.5)	6.6 (4.3,9.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62b.2***Agreement That Using a Civilian Contractor for Telemarketing Potential Recruits Would Be Convenient: Recruiters by Reserve and Guard Component***

62b. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor for telemarketing potential recruits would be convenient for me

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	65	12	37	7	0	8
Responding on Item	4,857	1,301	2,380	535	275	367
Strongly agree	25.5 (22.7,28.4)	33.9 (28.1,40.3)	19.7 (16.5,23.4)	35.4 (29.7,41.5)	26.3 (20.3,33.2)	18.1 (13.1,24.4)
Agree	33.8 (30.8,37.0)	29.0 (23.2,35.5)	36.3 (32.2,40.6)	33.3 (27.2,40.1)	34.3 (28.3,41.0)	35.3 (28.3,43.1)
Neither agree nor disagree	13.5 (11.7,15.6)	13.6 (10.0,18.3)	13.9 (11.2,17.2)	8.2 (5.2,12.7)	10.1 (6.3,15.7)	21.1 (15.8,27.5)
Disagree	14.2 (12.2,16.4)	14.9 (10.5,20.9)	13.7 (11.3,16.6)	14.3 (9.9,20.2)	12.1 (7.9,18.3)	15.8 (11.8,20.8)
Strongly disagree	13.0 (11.2,15.1)	8.6 (5.5,13.1)	16.4 (13.6,19.6)	8.8 (6.0,12.8)	17.2 (12.2,23.6)	9.8 (6.4,14.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62b.3***Agreement That Using a Civilian Contractor for Telemarketing Potential Recruits Would Be Convenient: Army Recruiters by Location***

62b. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor for telemarketing potential recruits would be convenient for me

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	37	13	6	0	4	16
Responding on Item	5,884	1,305	1,270	1,116	925	1,268
Strongly agree	40.2 (37.4,43.0)	41.4 (34.7,48.4)	45.9 (39.0,53.0)	40.7 (35.7,45.8)	34.8 (29.4,40.6)	36.7 (32.2,41.5)
Agree	37.1 (34.4,40.0)	38.1 (31.6,45.1)	34.4 (29.1,40.1)	39.7 (34.3,45.4)	37.0 (31.8,42.5)	36.7 (31.6,42.2)
Neither agree nor disagree	11.4 (9.8,13.1)	11.6 (7.6,17.4)	10.1 (7.3,13.8)	10.8 (7.5,15.3)	13.9 (10.5,18.2)	11.0 (7.7,15.6)
Disagree	7.3 (6.0,8.7)	7.0 (3.9,12.1)	5.5 (3.5,8.6)	6.5 (4.4,9.7)	7.4 (5.0,10.8)	9.8 (6.8,13.9)
Strongly disagree	4.1 (3.2,5.2)	1.9* (0.8,4.4)	4.1* (2.1,8.0)	2.3* (1.1,4.9)	7.0 (4.6,10.4)	5.7 (3.5,9.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62b.4***Agreement That Using a Civilian Contractor for Telemarketing Potential Recruits Would Be Convenient: Navy or Marine Corps Recruiters by Location***

62b. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor for telemarketing potential recruits would be convenient for me

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	7	14	4	4	23	12	11
Responding on Item	4,393	960	1,064	1,145	1,204	2,040	930	1,110
Strongly agree	47.1 (44.7,49.6)	42.1 (36.8,47.6)	50.2 (44.7,55.7)	52.6 (48.4,56.8)	42.4 (37.4,47.5)	30.1 (27.2,33.1)	36.2 (32.0,40.6)	24.9 (21.2,29.2)
Agree	31.4 (29.1,33.8)	37.7 (33.2,42.3)	29.1 (24.3,34.2)	29.1 (25.0,33.6)	31.3 (26.8,36.2)	29.6 (26.6,32.8)	28.6 (24.3,33.4)	30.4 (27.0,34.1)
Neither agree nor disagree	10.8 (9.2,12.6)	9.7 (6.8,13.7)	10.8 (8.4,13.8)	9.7 (7.2,13.0)	12.8 (10.0,16.2)	13.3 (11.3,15.6)	12.8 (9.8,16.7)	13.7 (10.9,17.2)
Disagree	5.9 (4.7,7.4)	6.5 (4.5,9.3)	5.8 (3.5,9.5)	3.4 (1.9,5.9)	8.2 (5.7,11.6)	13.1 (11.2,15.2)	13.8 (10.9,17.3)	12.5 (10.3,15.1)
Strongly disagree	4.7 (3.7,5.9)	4.1 (2.5,6.5)	4.2 (2.4,7.0)	5.2 (3.3,8.3)	5.3 (3.4,8.2)	13.9 (11.9,16.3)	8.6 (6.5,11.2)	18.5 (15.0,22.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62c.1***Agreement That Using a Civilian Contractor for Telemarketing Potential Recruits Would Help to Make Goal/Mission: Recruiters by Active Component***

62c. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor for telemarketing potential recruits would help me make my goal/mission

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	111	112	39	37	27	8	0
Responding on Item	14,156	13,801	5,882	4,385	2,036	1,498	355
Strongly agree	32.3 (30.8,33.7)	32.8 (31.3,34.3)	31.6 (29.0,34.4)	37.1 (34.8,39.5)	20.3 (17.8,23.0)	41.3 (37.9,44.8)	13.1 (9.5,17.8)
Agree	26.5 (25.2,27.9)	26.4 (25.1,27.8)	27.4 (25.0,29.9)	28.4 (26.0,31.0)	20.7 (18.6,23.0)	24.4 (21.8,27.3)	30.4 (25.2,36.0)
Neither agree nor disagree	24.6 (23.4,25.9)	24.5 (23.2,25.7)	25.5 (23.2,28.0)	22.9 (21.3,24.7)	26.7 (23.9,29.7)	21.9 (19.4,24.6)	31.0 (25.9,36.5)
Disagree	9.8 (8.9,10.7)	9.6 (8.8,10.6)	10.5 (8.9,12.4)	6.4 (5.3,7.7)	16.0 (14.0,18.2)	7.1 (5.8,8.6)	15.5 (11.8,20.1)
Strongly disagree	6.8 (6.1,7.6)	6.7 (6.0,7.5)	4.9 (3.9,6.2)	5.2 (4.1,6.6)	16.3 (13.9,19.0)	5.3 (4.3,6.6)	10.1 (7.5,13.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62c.2***Agreement That Using a Civilian Contractor for Telemarketing Potential Recruits Would Help to Make Goal/Mission: Recruiters by Reserve and Guard Component***

62c. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor for telemarketing potential recruits would help me make my goal/mission

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	65	18	32	7	0	8
Responding on Item	4,857	1,295	2,385	535	275	367
Strongly agree	21.1 (18.7,23.7)	27.3 (22.0,33.2)	17.4 (14.6,20.7)	28.6 (23.4,34.3)	19.2 (13.6,26.3)	13.5 (9.4,19.1)
Agree	29.4 (26.9,31.9)	29.1 (24.2,34.5)	30.2 (26.5,34.2)	31.3 (25.5,37.7)	20.2 (14.4,27.6)	28.6 (22.3,35.8)
Neither agree nor disagree	21.1 (18.8,23.5)	20.0 (14.7,26.6)	21.2 (18.0,24.8)	15.7 (11.3,21.3)	23.2 (18.4,28.9)	30.1 (24.0,36.9)
Disagree	14.1 (12.3,16.3)	14.6 (10.2,20.4)	13.0 (10.9,15.5)	15.0 (10.2,21.4)	18.2 (13.3,24.4)	15.8 (11.7,21.0)
Strongly disagree	14.4 (12.5,16.4)	9.1 (6.0,13.6)	18.1 (15.0,21.7)	9.5 (6.2,14.5)	19.2 (14.2,25.5)	12.0 (8.0,17.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62c.3***Agreement That Using a Civilian Contractor for Telemarketing Potential Recruits Would Help to Make Goal/Mission: Army Recruiters by Location***

62c. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor for telemarketing potential recruits would help me make my goal/mission

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	39	19	6	0	0	16
Responding on Item	5,882	1,299	1,270	1,116	929	1,268
Strongly agree	31.6 (29.0,34.4)	33.2 (27.3,39.7)	37.2 (30.8,44.1)	29.4 (24.0,35.5)	28.1 (23.5,33.3)	29.0 (24.4,34.0)
Agree	27.4 (25.0,29.9)	31.3 (26.3,36.8)	24.8 (19.5,31.0)	26.6 (21.5,32.5)	29.9 (24.6,35.8)	24.9 (19.8,30.8)
Neither agree nor disagree	25.5 (23.2,28.0)	22.9 (18.3,28.3)	24.8 (20.2,30.0)	29.4 (24.5,35.0)	24.7 (20.4,29.6)	26.1 (20.9,32.1)
Disagree	10.5 (8.9,12.4)	9.8 (6.2,15.1)	8.7 (6.0,12.5)	11.7 (8.2,16.3)	9.1 (6.5,12.6)	13.1 (9.7,17.4)
Strongly disagree	4.9 (3.9,6.2)	2.8* (1.2,6.3)	4.6* (2.5,8.4)	2.8* (1.4,5.5)	8.2 (5.8,11.6)	6.9 (4.7,10.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62c.4***Agreement That Using a Civilian Contractor for Telemarketing Potential Recruits Would Help to Make Goal/Mission: Navy or Marine Corps Recruiters by Location***

62c. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor for telemarketing potential recruits would help me make my goal/mission

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	37	11	14	8	4	27	15	11
Responding on Item	4,385	956	1,064	1,141	1,204	2,036	927	1,110
Strongly agree	37.1 (34.8,39.5)	32.9 (28.0,38.3)	41.1 (35.9,46.5)	38.2 (34.2,42.3)	34.9 (29.6,40.6)	20.3 (17.8,23.0)	23.1 (19.1,27.7)	18.0 (15.1,21.3)
Agree	28.4 (26.0,31.0)	30.1 (25.3,35.4)	24.5 (20.9,28.4)	33.3 (28.8,38.2)	26.3 (22.5,30.6)	20.7 (18.6,23.0)	23.1 (19.1,27.7)	18.7 (15.9,21.8)
Neither agree nor disagree	22.9 (21.3,24.7)	26.4 (22.9,30.3)	22.8 (19.3,26.8)	19.5 (15.9,23.7)	23.8 (19.7,28.6)	26.7 (23.9,29.7)	26.4 (22.3,31.0)	26.9 (23.0,31.3)
Disagree	6.4 (5.3,7.7)	5.7 (3.9,8.2)	7.1 (4.7,10.6)	4.1 (2.4,7.0)	8.5 (5.8,12.4)	16.0 (14.0,18.2)	15.5 (12.6,18.9)	16.5 (13.6,19.8)
Strongly disagree	5.2 (4.1,6.6)	4.9 (3.2,7.5)	4.6 (2.8,7.5)	4.9 (3.0,7.9)	6.4 (4.4,9.3)	16.3 (13.9,19.0)	11.9 (9.3,15.0)	20.0 (16.4,24.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62d.1**Agreement That Using a Civilian Contractor as an Administrative Assistant Would Be Helpful: Recruiters by Active Component**

62d. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor as an administrative assistant would be helpful to me

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	130	131	54	42	23	10	0
Responding on Item	14,137	13,782	5,867	4,380	2,040	1,496	355
Strongly agree	42.7 (41.1,44.3)	42.4 (40.8,44.1)	41.5 (38.5,44.7)	39.6 (36.8,42.4)	39.6 (36.9,42.3)	58.1 (54.4,61.7)	53.0 (47.7,58.2)
Agree	33.9 (32.5,35.4)	33.9 (32.4,35.3)	35.9 (33.4,38.5)	32.1 (29.5,34.9)	34.9 (32.3,37.7)	29.7 (26.5,33.1)	35.7 (30.0,41.9)
Neither agree nor disagree	13.6 (12.5,14.8)	13.8 (12.7,15.0)	14.2 (12.1,16.5)	15.9 (14.0,18.0)	12.4 (10.3,14.9)	8.3 (6.7,10.2)	6.6 (4.4,9.7)
Disagree	6.7 (6.0,7.6)	6.8 (6.1,7.7)	6.3 (5.1,7.7)	9.2 (7.7,10.9)	6.4 (4.9,8.3)	2.8 (1.9,4.1)	3.0* (1.6,5.7)
Strongly disagree	3.0 (2.6,3.6)	3.1 (2.6,3.6)	2.1 (1.5,3.0)	3.3 (2.4,4.5)	6.7 (5.4,8.3)	1.2 (0.7,2.1)	1.8* (0.8,4.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62d.2***Agreement That Using a Civilian Contractor as an Administrative Assistant Would Be Helpful: Recruiters by Reserve and Guard Component***

62d. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor as an administrative assistant would be helpful to me

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	62	12	32	7	3	8
Responding on Item	4,860	1,301	2,385	535	272	367
Strongly agree	35.1 (32.1,38.2)	36.7 (30.2,43.6)	26.5 (23.1,30.2)	51.0 (44.4,57.6)	49.0 (40.7,57.3)	51.9 (45.3,58.4)
Agree	36.5 (34.1,39.0)	40.3 (34.5,46.3)	37.5 (34.0,41.2)	31.3 (25.8,37.4)	27.6 (21.3,34.8)	30.8 (25.2,37.1)
Neither agree nor disagree	12.8 (10.9,15.0)	13.1 (9.5,17.9)	15.2 (12.5,18.5)	8.8 (6.0,12.9)	7.1 (4.2,11.8)	6.0* (3.3,10.6)
Disagree	8.1 (6.6,9.9)	7.2 (4.5,11.5)	9.7 (7.6,12.4)	5.4 (3.0,9.6)	5.1* (2.4,10.6)	6.8 (3.9,11.6)
Strongly disagree	7.5 (6.1,9.1)	2.7* (1.3,5.4)	11.0 (8.6,14.1)	3.4* (1.7,6.6)	11.2 (7.2,17.0)	4.5* (2.4,8.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62d.3***Agreement That Using a Civilian Contractor as an Administrative Assistant Would Be Helpful: Army Recruiters by Location***

62d. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor as an administrative assistant would be helpful to me

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	54	13	18	0	4	21
Responding on Item	5,867	1,305	1,258	1,116	925	1,263
Strongly agree	41.5 (38.5,44.7)	40.0 (33.0,47.4)	46.8 (40.5,53.2)	44.9 (38.6,51.3)	37.8 (32.2,43.8)	37.7 (31.6,44.3)
Agree	35.9 (33.4,38.5)	35.8 (29.6,42.6)	35.7 (29.4,42.5)	32.7 (27.6,38.2)	44.4 (39.2,49.6)	32.8 (27.6,38.5)
Neither agree nor disagree	14.2 (12.1,16.5)	15.8 (11.2,21.8)	9.7 (6.5,14.3)	15.0 (11.3,19.6)	12.2 (8.9,16.4)	17.6 (13.1,23.3)
Disagree	6.3 (5.1,7.7)	5.6 (3.3,9.4)	5.6 (3.2,9.4)	7.0 (4.3,11.1)	4.4 (2.5,7.4)	8.6 (6.0,12.2)
Strongly disagree	2.1 (1.5,3.0)	2.8* (1.2,6.2)	2.3* (1.1,4.9)	0.5* (0.1,2.5)	1.3* (0.5,3.3)	3.3* (1.7,6.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62d.4***Agreement That Using a Civilian Contractor as an Administrative Assistant Would Be Helpful: Navy or Marine Corps Recruiters by Location***

62d. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor as an administrative assistant would be helpful to me

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	42	7	22	4	8	23	12	11
Responding on Item	4,380	960	1,056	1,145	1,200	2,040	930	1,110
Strongly agree	39.6 (36.8,42.4)	35.2 (29.8,41.1)	46.0 (39.9,52.2)	41.8 (37.7,46.0)	34.3 (29.1,39.8)	39.6 (36.9,42.3)	42.1 (37.4,46.9)	37.4 (33.2,41.8)
Agree	32.1 (29.5,34.9)	36.4 (31.8,41.4)	27.2 (22.5,32.4)	35.1 (30.0,40.5)	30.7 (25.9,36.0)	34.9 (32.3,37.7)	35.5 (31.0,40.3)	34.4 (31.0,38.0)
Neither agree nor disagree	15.9 (14.0,18.0)	17.4 (14.0,21.5)	15.5 (11.6,20.5)	12.7 (9.7,16.5)	18.2 (15.1,21.9)	12.4 (10.3,14.9)	11.2 (8.0,15.4)	13.5 (10.5,17.1)
Disagree	9.2 (7.7,10.9)	8.5 (6.0,12.0)	9.2 (6.6,12.7)	7.5 (5.2,10.6)	11.4 (8.5,15.2)	6.4 (4.9,8.3)	6.3 (4.0,9.7)	6.5 (4.7,8.9)
Strongly disagree	3.3 (2.4,4.5)	2.4* (1.3,4.6)	2.1* (1.0,4.2)	3.0 (1.7,5.1)	5.4 (3.3,8.6)	6.7 (5.4,8.3)	4.9 (3.3,7.3)	8.2 (6.3,10.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62e.1***Agreement That Using a Civilian Contractor as an Administrative Assistant Would Be Convenient: Recruiters by Active Component***

62e. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor as an administrative assistant would be convenient for me

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	98	98	37	29	23	8	0
Responding on Item	14,169	13,815	5,884	4,393	2,040	1,498	355
Strongly agree	41.4 (39.7,43.2)	41.2 (39.4,43.0)	41.1 (37.8,44.6)	38.1 (35.6,40.7)	37.5 (34.9,40.3)	55.3 (51.4,59.1)	50.6 (45.5,55.6)
Agree	37.1 (35.5,38.8)	37.1 (35.4,38.8)	39.6 (36.6,42.7)	35.9 (33.3,38.5)	37.1 (34.3,40.0)	30.8 (27.4,34.5)	38.7 (33.3,44.4)
Neither agree nor disagree	12.7 (11.7,13.8)	12.9 (11.9,14.0)	12.1 (10.4,13.9)	15.1 (13.3,17.0)	13.1 (10.9,15.8)	9.5 (7.6,11.7)	6.0 (3.9,9.0)
Disagree	5.9 (5.1,6.7)	6.0 (5.2,6.8)	5.4 (4.2,6.8)	7.7 (6.3,9.5)	6.0 (4.6,7.7)	3.1 (2.2,4.4)	3.0* (1.5,5.7)
Strongly disagree	2.9 (2.4,3.4)	2.9 (2.5,3.4)	1.8 (1.3,2.7)	3.3 (2.4,4.4)	6.3 (4.9,7.9)	1.4 (0.8,2.4)	1.8* (0.8,4.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62e.2***Agreement That Using a Civilian Contractor as an Administrative Assistant Would Be Convenient: Recruiters by Reserve and Guard Component***

62e. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor as an administrative assistant would be convenient for me

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	59	12	32	7	0	8
Responding on Item	4,863	1,301	2,385	535	275	367
Strongly agree	34.7 (31.6,38.0)	38.9 (32.1,46.2)	26.1 (22.3,30.2)	49.0 (42.0,56.0)	48.5 (40.2,56.9)	45.1 (39.0,51.4)
Agree	36.7 (34.1,39.3)	37.1 (32.2,42.3)	39.1 (35.4,42.9)	32.7 (26.2,39.9)	29.3 (23.4,36.0)	30.8 (25.2,37.1)
Neither agree nor disagree	14.1 (12.2,16.3)	16.3 (12.0,21.7)	15.5 (12.8,18.5)	8.8 (5.6,13.8)	5.1* (2.7,9.3)	12.0 (8.6,16.7)
Disagree	7.6 (6.1,9.4)	5.9 (3.7,9.3)	8.8 (6.6,11.7)	6.1 (3.6,10.3)	8.1* (4.4,14.5)	7.5 (4.5,12.4)
Strongly disagree	6.9 (5.6,8.6)	1.8* (0.8,4.3)	10.6 (8.2,13.6)	3.4* (1.7,6.6)	9.1 (5.5,14.8)	4.5* (2.4,8.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62e.3***Agreement That Using a Civilian Contractor as an Administrative Assistant Would Be Convenient: Army Recruiters by Location***

62e. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor as an administrative assistant would be convenient for me

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	37	13	6	0	4	16
Responding on Item	5,884	1,305	1,270	1,116	925	1,268
Strongly agree	41.1 (37.8,44.6)	40.0 (32.5,48.0)	44.5 (38.0,51.2)	44.4 (37.9,51.1)	39.1 (33.1,45.5)	37.6 (31.6,43.9)
Agree	39.6 (36.6,42.7)	39.1 (32.6,45.9)	39.5 (32.8,46.5)	36.9 (31.3,42.9)	44.4 (38.6,50.3)	39.2 (33.5,45.2)
Neither agree nor disagree	12.1 (10.4,13.9)	12.1 (8.3,17.4)	8.3 (5.2,12.8)	12.6 (9.0,17.5)	11.7 (8.2,16.6)	15.5 (11.4,20.7)
Disagree	5.4 (4.2,6.8)	6.1 (3.4,10.6)	6.0 (3.6,9.8)	5.6 (3.3,9.4)	3.5 (2.0,6.0)	5.3 (3.1,8.9)
Strongly disagree	1.8 (1.3,2.7)	2.8* (1.2,6.2)	1.8* (0.8,4.3)	0.5* (0.1,2.5)	1.3* (0.5,3.3)	2.5* (1.2,4.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62e.4***Agreement That Using a Civilian Contractor as an Administrative Assistant Would Be Convenient: Navy or Marine Corps Recruiters by Location***

62e. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor as an administrative assistant would be convenient for me

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	7	14	4	4	23	12	11
Responding on Item	4,393	960	1,064	1,145	1,204	2,040	930	1,110
Strongly agree	38.1 (35.6,40.7)	35.2 (29.7,41.2)	40.7 (34.8,46.9)	41.4 (36.9,46.1)	34.9 (29.7,40.4)	37.5 (34.9,40.3)	39.5 (35.2,43.9)	35.9 (31.9,40.2)
Agree	35.9 (33.3,38.5)	39.3 (33.5,45.4)	34.0 (29.4,39.0)	36.6 (31.3,42.2)	33.8 (28.7,39.4)	37.1 (34.3,40.0)	39.1 (34.5,44.0)	35.4 (31.7,39.3)
Neither agree nor disagree	15.1 (13.3,17.0)	15.8 (12.2,20.2)	14.9 (11.7,18.9)	13.4 (10.5,17.1)	16.4 (13.7,19.5)	13.1 (10.9,15.8)	11.5 (8.4,15.7)	14.5 (11.3,18.3)
Disagree	7.7 (6.3,9.5)	6.9 (4.6,10.2)	7.5 (5.0,11.0)	6.0 (3.8,9.2)	10.3 (7.6,13.9)	6.0 (4.6,7.7)	5.9 (3.7,9.4)	6.0 (4.3,8.3)
Strongly disagree	3.3 (2.4,4.4)	2.8* (1.6,5.1)	2.9* (1.6,5.2)	2.6* (1.4,4.7)	4.6 (2.9,7.4)	6.3 (4.9,7.9)	4.0 (2.4,6.3)	8.2 (6.2,10.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62f.1***Agreement That Using a Civilian Contractor as an Administrative Assistant Would Help to Make Goal/Mission: Recruiters by Active Component***

62f. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor as an administrative assistant would help me make my goal/mission

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	96	97	33	29	23	10	0
Responding on Item	14,171	13,816	5,888	4,393	2,040	1,496	355
Strongly agree	33.9 (32.2,35.5)	33.6 (31.9,35.3)	33.0 (29.9,36.3)	30.8 (28.3,33.4)	29.1 (26.3,32.0)	50.0 (45.9,54.1)	45.8 (41.0,50.8)
Agree	25.3 (24.0,26.7)	25.3 (23.9,26.7)	28.6 (26.2,31.0)	22.5 (20.3,24.8)	22.8 (19.9,26.0)	23.8 (21.0,26.9)	28.0 (22.9,33.7)
Neither agree nor disagree	26.9 (25.4,28.5)	27.2 (25.7,28.8)	26.7 (24.0,29.6)	30.4 (28.0,32.9)	28.5 (25.2,32.1)	17.8 (15.8,19.9)	16.1 (12.3,20.7)
Disagree	9.8 (8.9,10.7)	9.8 (8.9,10.8)	8.8 (7.3,10.4)	11.9 (10.3,13.8)	10.6 (8.4,13.2)	6.7 (5.2,8.7)	8.3 (5.9,11.6)
Strongly disagree	4.2 (3.6,4.8)	4.2 (3.7,4.9)	3.0 (2.2,4.2)	4.4 (3.5,5.6)	9.0 (7.5,10.9)	1.7 (1.1,2.8)	1.8* (0.8,4.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62f.2***Agreement That Using a Civilian Contractor as an Administrative Assistant Would Help to Make Goal/Mission: Recruiters by Reserve and Guard Component***

62f. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor as an administrative assistant would help me make my goal/mission

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	59	12	32	7	0	8
Responding on Item	4,863	1,301	2,385	535	275	367
Strongly agree	31.7 (29.1,34.5)	33.0 (26.8,39.9)	24.9 (21.8,28.4)	46.9 (40.4,53.6)	37.4 (30.0,45.4)	44.4 (38.4,50.5)
Agree	27.5 (25.3,29.9)	31.2 (26.4,36.5)	27.2 (23.9,30.7)	21.8 (16.3,28.4)	29.3 (23.5,35.8)	24.1 (18.1,31.3)
Neither agree nor disagree	22.4 (20.1,24.9)	25.8 (21.0,31.3)	23.2 (20.0,26.7)	17.0 (12.2,23.2)	14.1 (10.0,19.6)	19.6 (14.6,25.7)
Disagree	10.1 (8.4,12.1)	7.7 (4.9,12.0)	12.1 (9.5,15.4)	10.9 (6.8,16.9)	7.1* (3.8,12.7)	6.8 (4.2,10.8)
Strongly disagree	8.2 (6.9,9.8)	2.3* (1.0,4.9)	12.6 (10.2,15.5)	3.4* (1.7,6.6)	12.1 (7.7,18.6)	5.3 (3.0,9.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62f.3***Agreement That Using a Civilian Contractor as an Administrative Assistant Would Help to Make Goal/Mission: Army Recruiters by Location***

62f. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor as an administrative assistant would help me make my goal/mission

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	33	13	6	0	0	16
Responding on Item	5,888	1,305	1,270	1,116	929	1,268
Strongly agree	33.0 (29.9,36.3)	28.8 (22.5,36.2)	39.0 (33.6,44.7)	33.2 (26.8,40.2)	32.5 (27.1,38.4)	31.4 (26.2,37.2)
Agree	28.6 (26.2,31.0)	29.3 (23.9,35.3)	27.1 (21.5,33.5)	27.1 (21.8,33.1)	32.9 (27.4,38.9)	27.4 (22.7,32.5)
Neither agree nor disagree	26.7 (24.0,29.6)	31.2 (25.6,37.3)	22.0 (17.0,28.1)	27.1 (20.8,34.5)	26.0 (20.9,31.7)	26.9 (22.3,32.1)
Disagree	8.8 (7.3,10.4)	7.9 (4.7,12.9)	9.2 (6.2,13.4)	10.3 (6.9,15.1)	6.1 (3.7,9.7)	9.8 (6.9,13.8)
Strongly disagree	3.0 (2.2,4.2)	2.8* (1.2,6.2)	2.8* (1.4,5.4)	2.3* (1.1,5.0)	2.6* (1.4,4.9)	4.5 (2.8,7.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 62f.4***Agreement That Using a Civilian Contractor as an Administrative Assistant Would Help to Make Goal/Mission: Navy or Marine Corps Recruiters by Location***

62f. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements? Using a civilian contractor as an administrative assistant would help me make my goal/mission

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	29	7	14	4	4	23	12	11
Responding on Item	4,393	960	1,064	1,145	1,204	2,040	930	1,110
Strongly agree	30.8 (28.3,33.4)	29.2 (24.1,34.7)	32.0 (27.2,37.1)	35.1 (30.8,39.6)	26.7 (21.7,32.4)	29.1 (26.3,32.0)	29.0 (24.8,33.4)	29.2 (25.1,33.6)
Agree	22.5 (20.3,24.8)	23.5 (19.6,27.9)	20.3 (17.2,23.9)	21.3 (17.4,25.7)	24.2 (19.9,29.1)	22.8 (19.9,26.0)	25.7 (20.8,31.3)	20.5 (17.8,23.4)
Neither agree nor disagree	30.4 (28.0,32.9)	32.4 (28.2,36.9)	32.4 (27.4,37.8)	30.6 (26.6,34.9)	27.4 (22.8,32.6)	28.5 (25.2,32.1)	29.0 (24.1,34.3)	28.2 (24.5,32.1)
Disagree	11.9 (10.3,13.8)	11.3 (8.4,15.1)	12.0 (9.0,15.9)	9.3 (6.6,13.1)	15.0 (11.6,19.0)	10.6 (8.4,13.2)	8.9 (6.1,12.8)	12.0 (9.3,15.4)
Strongly disagree	4.4 (3.5,5.6)	3.6 (2.2,6.0)	3.3 (1.9,5.6)	3.7 (2.3,6.0)	6.8 (4.8,9.5)	9.0 (7.5,10.9)	7.6 (5.6,10.1)	10.2 (8.1,12.9)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63a.1***Agreement That Locating Station Where There Are a Lot of Potential Applicants Who Could Visit the Station Would Help Recruiting: Recruiters by Active Component***

63a. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Locating my station where there are a lot of potential applicants who could visit the station would help me recruit

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	120	121	31	42	26	21	0
Responding on Item	14,147	13,792	5,890	4,380	2,037	1,485	355
Strongly agree	64.4 (62.8,66.0)	64.6 (62.9,66.2)	64.6 (61.4,67.6)	64.4 (61.7,66.9)	64.4 (61.5,67.2)	65.6 (62.1,69.0)	58.9 (53.5,64.2)
Agree	28.4 (26.9,29.9)	28.4 (26.9,29.9)	29.0 (26.2,32.0)	27.9 (25.5,30.4)	29.1 (26.8,31.5)	26.2 (23.2,29.5)	29.2 (24.5,34.3)
Neither agree nor disagree	5.8 (5.1,6.6)	5.7 (5.0,6.5)	5.2 (4.0,6.7)	6.3 (5.1,7.7)	5.4 (4.2,6.8)	6.6 (5.4,8.1)	8.3 (5.7,12.0)
Disagree	1.0 (0.7,1.4)	0.9 (0.7,1.3)	1.1* (0.6,1.9)	0.9 (0.5,1.5)	1.0* (0.5,1.9)	0.7* (0.3,1.7)	3.0* (1.6,5.6)
Strongly disagree	0.4 (0.3,0.6)	0.4 (0.2,0.6)	0.2* (0.1,0.7)	0.6* (0.3,1.1)	0.2* (0.0,0.7)	0.9* (0.5,1.7)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63a.2***Agreement That Locating Station Where There Are a Lot of Potential Applicants Who Could Visit the Station Would Help Recruiting: Recruiters by Reserve and Guard Component***

63a. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Locating my station where there are a lot of potential applicants who could visit the station would help me recruit

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	80	12	42	14	3	8
Responding on Item	4,842	1,301	2,375	528	272	367
Strongly agree	47.5 (44.6,50.4)	55.7 (48.8,62.3)	40.4 (36.8,44.1)	60.0 (52.6,67.0)	44.9 (36.8,53.3)	48.9 (42.0,55.8)
Agree	37.4 (34.6,40.4)	33.5 (27.7,39.9)	39.7 (35.7,43.8)	33.1 (26.1,41.0)	39.8 (31.9,48.3)	41.4 (34.6,48.5)
Neither agree nor disagree	9.9 (8.3,11.8)	8.1 (5.0,12.9)	12.4 (10.3,14.9)	4.1* (2.2,7.6)	10.2 (6.4,15.9)	7.5 (4.8,11.7)
Disagree	4.0 (2.9,5.4)	2.3* (1.0,4.8)	5.5 (3.8,8.1)	2.8* (1.3,5.9)	4.1* (2.0,8.2)	1.5* (0.5,4.3)
Strongly disagree	1.2 (0.7,2.1)	0.5* (0.1,2.4)	2.0 (1.2,3.5)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63a.3***Agreement That Locating Station Where There Are a Lot of Potential Applicants Who Could Visit the Station Would Help Recruiting: Army Recruiters by Location***

63a. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Locating my station where there are a lot of potential applicants who could visit the station would help me recruit

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	31	7	6	6	4	11
Responding on Item	5,890	1,311	1,270	1,110	925	1,274
Strongly agree	64.6 (61.4,67.6)	66.7 (60.1,72.6)	66.1 (58.8,72.6)	61.5 (55.5,67.2)	63.0 (57.8,68.0)	64.6 (57.9,70.8)
Agree	29.0 (26.2,32.0)	27.3 (21.0,34.7)	26.2 (20.6,32.6)	30.1 (25.2,35.5)	30.9 (26.2,36.0)	31.3 (25.2,38.2)
Neither agree nor disagree	5.2 (4.0,6.7)	4.2 (2.3,7.4)	6.9 (4.2,11.0)	7.5 (4.5,12.3)	4.8 (2.9,7.8)	2.9* (1.5,5.4)
Disagree	1.1* (0.6,1.9)	1.4* (0.4,4.9)	0.5* (0.1,2.4)	0.9* (0.3,3.1)	1.3* (0.5,3.3)	1.2* (0.5,3.3)
Strongly disagree	0.2* (0.1,0.7)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63a.4***Agreement That Locating Station Where There Are a Lot of Potential Applicants Who Could Visit the Station Would Help Recruiting: Navy or Marine Corps Recruiters by Location***

63a. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Locating my station where there are a lot of potential applicants who could visit the station would help me recruit

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	42	7	14	8	12	26	12	14
Responding on Item	4,380	960	1,064	1,141	1,196	2,037	930	1,107
Strongly agree	64.4 (61.7,66.9)	64.8 (59.2,70.0)	67.2 (62.3,71.8)	61.4 (56.1,66.5)	64.5 (60.6,68.3)	64.4 (61.5,67.2)	65.1 (60.4,69.6)	63.8 (59.9,67.4)
Agree	27.9 (25.5,30.4)	26.3 (22.1,31.0)	26.1 (22.0,30.7)	31.5 (26.5,36.9)	26.9 (23.5,30.6)	29.1 (26.8,31.5)	29.0 (25.2,33.0)	29.3 (26.1,32.7)
Neither agree nor disagree	6.3 (5.1,7.7)	7.7 (5.3,11.1)	5.4 (3.3,8.6)	6.0 (3.7,9.7)	6.5 (4.4,9.5)	5.4 (4.2,6.8)	4.9 (3.2,7.5)	5.8 (4.3,7.6)
Disagree	0.9 (0.5,1.5)	1.2* (0.5,3.1)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	1.1* (0.4,2.7)	1.0* (0.5,1.9)	0.7* (0.2,2.0)	1.3* (0.6,2.5)
Strongly disagree	0.6* (0.3,1.1)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.8* (0.2,2.3)	1.1* (0.4,2.7)	0.2* (0.0,0.7)	0.3* (0.1,1.5)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63b.1***Agreement That in the Right Mall, With a Good Design, the Station Would Reflect Well on the Military and Generate New Leads: Recruiters by Active Component***

63b. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? In the right mall, with a good design, the station would reflect well on the military and generate new leads

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	115	116	26	42	26	21	0
Responding on Item	14,152	13,797	5,895	4,380	2,037	1,485	355
Strongly agree	64.5 (63.0,65.9)	64.7 (63.2,66.2)	65.1 (62.3,67.7)	64.5 (62.0,66.9)	63.1 (60.5,65.7)	66.5 (63.5,69.3)	53.6 (47.6,59.5)
Agree	28.5 (27.2,29.9)	28.3 (27.0,29.7)	28.6 (26.2,31.0)	28.4 (26.2,30.7)	29.6 (27.1,32.3)	25.4 (22.7,28.2)	36.3 (30.1,43.0)
Neither agree nor disagree	5.5 (4.9,6.2)	5.4 (4.8,6.1)	5.0 (4.0,6.4)	5.3 (4.3,6.5)	5.9 (4.8,7.2)	6.8 (5.5,8.3)	7.7 (5.2,11.5)
Disagree	1.3 (1.0,1.7)	1.3 (1.0,1.7)	1.3 (0.7,2.1)	1.4 (0.9,2.3)	1.3 (0.8,2.1)	1.0 (0.6,1.9)	2.4* (1.2,4.8)
Strongly disagree	0.2* (0.1,0.4)	0.2* (0.1,0.4)	0.1* (0.0,0.5)	0.4* (0.2,0.9)	0.1* (0.0,0.6)	0.4* (0.1,1.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63b.2

Agreement That in the Right Mall, With a Good Design, the Station Would Reflect Well on the Military and Generate New Leads: Recruiters by Reserve and Guard Component

63b. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? In the right mall, with a good design, the station would reflect well on the military and generate new leads

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	80	12	42	14	3	8
Responding on Item	4,842	1,301	2,375	528	272	367
Strongly agree	47.0 (43.7,50.2)	55.7 (49.5,61.6)	39.3 (34.7,44.0)	57.9 (50.6,65.0)	46.9 (38.7,55.4)	50.4 (42.5,58.2)
Agree	37.2 (34.2,40.2)	31.2 (26.2,36.8)	40.8 (36.2,45.6)	33.1 (26.8,40.0)	40.8 (32.6,49.6)	37.6 (30.2,45.6)
Neither agree nor disagree	10.6 (9.0,12.4)	10.4 (7.2,14.7)	12.4 (9.9,15.5)	6.2 (3.7,10.2)	7.1 (4.3,11.6)	8.3 (5.4,12.5)
Disagree	4.2 (3.2,5.5)	2.3* (1.0,4.8)	5.8 (4.1,8.2)	2.8* (1.3,5.9)	4.1* (2.0,8.3)	3.0* (1.4,6.2)
Strongly disagree	1.1 (0.7,1.8)	0.5* (0.1,2.4)	1.8* (1.0,3.2)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63b.3

Agreement That in the Right Mall, With a Good Design, the Station Would Reflect Well on the Military and Generate New Leads: Army Recruiters by Location

63b. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? In the right mall, with a good design, the station would reflect well on the military and generate new leads

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	26	7	6	0	4	11
Responding on Item	5,895	1,311	1,270	1,116	925	1,274
Strongly agree	65.1 (62.3,67.7)	65.3 (59.6,70.6)	67.4 (60.5,73.6)	64.0 (58.3,69.4)	61.7 (56.2,67.0)	65.9 (60.2,71.1)
Agree	28.6 (26.2,31.0)	29.2 (23.5,35.5)	25.7 (20.8,31.2)	30.4 (25.5,35.8)	29.6 (25.1,34.5)	28.5 (23.3,34.2)
Neither agree nor disagree	5.0 (4.0,6.4)	3.2* (1.7,6.2)	6.4 (4.1,10.0)	5.1 (2.9,8.9)	7.4 (4.8,11.2)	3.7* (2.0,6.8)
Disagree	1.3 (0.7,2.1)	2.3* (1.1,5.0)	0.0 (N/A,N/A)	0.5* (0.1,2.5)	1.3* (0.5,3.3)	2.0* (0.9,4.4)
Strongly disagree	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63b.4***Agreement That in the Right Mall, With a Good Design, the Station Would Reflect Well on the Military and Generate New Leads: Navy or Marine Corps Recruiters by Location***

63b. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? In the right mall, with a good design, the station would reflect well on the military and generate new leads

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	42	7	14	8	12	26	12	14
Responding on Item	4,380	960	1,064	1,141	1,196	2,037	930	1,107
Strongly agree	64.5 (62.0,66.9)	67.6 (62.0,72.7)	64.3 (58.7,69.6)	62.9 (57.5,68.1)	63.8 (59.5,67.9)	63.1 (60.5,65.7)	64.1 (60.0,68.1)	62.3 (58.3,66.1)
Agree	28.4 (26.2,30.7)	24.3 (19.9,29.3)	28.2 (24.1,32.7)	30.3 (25.4,35.8)	30.5 (26.3,34.9)	29.6 (27.1,32.3)	30.9 (27.0,35.1)	28.5 (24.9,32.4)
Neither agree nor disagree	5.3 (4.3,6.5)	5.3 (3.4,8.1)	6.6 (4.2,10.4)	4.5 (2.9,7.0)	5.0 (3.3,7.5)	5.9 (4.8,7.2)	4.0 (2.4,6.4)	7.5 (5.8,9.7)
Disagree	1.4 (0.9,2.3)	2.8* (1.6,5.1)	0.4* (0.1,2.0)	1.5* (0.7,3.4)	0.4* (0.1,1.7)	1.3 (0.8,2.1)	1.0* (0.4,2.4)	1.5* (0.8,2.8)
Strongly disagree	0.4* (0.2,0.9)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.8* (0.2,2.3)	0.4* (0.1,1.7)	0.1* (0.0,0.6)	0.0 (N/A,N/A)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63c.1***Agreement That a Mall Location Would Be a Hindrance for Meeting With Prospects: Recruiters by Active Component***

63c. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? A mall location would be a hindrance for meeting with prospects

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	154	154	53	50	29	21	0
Responding on Item	14,113	13,759	5,868	4,372	2,034	1,485	355
Strongly agree	5.9 (5.2,6.8)	6.0 (5.2,6.8)	5.9 (4.7,7.3)	5.9 (4.6,7.6)	7.1 (5.6,8.9)	4.7 (3.6,6.1)	5.4 (3.0,9.3)
Agree	9.6 (8.6,10.6)	9.5 (8.6,10.5)	10.2 (8.6,12.2)	8.9 (7.3,10.6)	9.5 (7.7,11.7)	8.5 (7.1,10.1)	12.5 (8.8,17.5)
Neither agree nor disagree	25.6 (24.3,27.0)	25.4 (24.1,26.8)	25.1 (22.7,27.6)	26.0 (23.9,28.3)	26.2 (23.2,29.5)	24.0 (21.1,27.1)	33.3 (29.2,37.7)
Disagree	41.4 (39.9,42.9)	41.6 (40.1,43.2)	43.1 (40.3,45.8)	40.6 (37.9,43.3)	39.1 (36.5,41.7)	42.5 (39.8,45.3)	33.3 (27.2,40.1)
Strongly disagree	17.5 (16.3,18.7)	17.5 (16.3,18.8)	15.8 (13.6,18.2)	18.6 (16.9,20.5)	18.1 (15.9,20.5)	20.3 (17.8,23.1)	15.5 (11.6,20.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63c.2***Agreement That a Mall Location Would Be a Hindrance for Meeting With Prospects: Recruiters by Reserve and Guard Component***

63c. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? A mall location would be a hindrance for meeting with prospects

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	96	18	53	14	3	8
Responding on Item	4,826	1,295	2,364	528	272	367
Strongly agree	7.4 (6.1,8.9)	8.2 (5.5,12.1)	8.5 (6.4,11.1)	6.2 (3.6,10.4)	1.0* (0.3,4.1)	3.8* (1.9,7.3)
Agree	14.2 (12.1,16.4)	12.3 (9.3,16.0)	16.9 (13.8,20.6)	10.3 (6.9,15.1)	13.3 (7.9,21.6)	9.0 (6.2,13.0)
Neither agree nor disagree	29.5 (26.7,32.4)	29.1 (24.8,33.7)	31.6 (27.2,36.4)	22.1 (17.3,27.8)	28.6 (22.6,35.4)	28.6 (23.6,34.1)
Disagree	36.7 (34.2,39.3)	38.2 (33.0,43.6)	32.5 (28.8,36.4)	44.8 (38.3,51.5)	38.8 (30.3,48.0)	45.1 (38.4,52.0)
Strongly disagree	12.3 (10.6,14.2)	12.3 (8.7,17.1)	10.5 (8.4,13.0)	16.6 (12.6,21.5)	18.4 (12.6,25.9)	13.5 (9.8,18.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63c.3***Agreement That a Mall Location Would Be a Hindrance for Meeting With Prospects: Army Recruiters by Location***

63c. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? A mall location would be a hindrance for meeting with prospects

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	53	7	18	6	4	21
Responding on Item	5,868	1,311	1,258	1,110	925	1,263
Strongly agree	5.9 (4.7,7.3)	5.6 (3.2,9.6)	10.7 (7.6,14.8)	5.2 (2.9,9.1)	4.4 (2.6,7.3)	3.3* (1.7,6.4)
Agree	10.2 (8.6,12.2)	8.8 (5.8,13.1)	16.2 (11.5,22.3)	6.1 (3.7,9.8)	9.6 (6.9,13.1)	9.8 (6.6,14.5)
Neither agree nor disagree	25.1 (22.7,27.6)	25.5 (20.4,31.3)	20.8 (15.6,27.3)	26.8 (22.0,32.2)	28.3 (23.6,33.4)	25.0 (20.2,30.5)
Disagree	43.1 (40.3,45.8)	42.1 (35.4,49.2)	38.9 (32.4,45.8)	45.1 (39.9,50.4)	42.6 (37.2,48.3)	46.7 (41.5,52.0)
Strongly disagree	15.8 (13.6,18.2)	18.1 (13.4,23.8)	13.4 (9.3,19.0)	16.9 (12.6,22.3)	15.2 (11.8,19.4)	15.2 (11.1,20.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63c.4***Agreement That a Mall Location Would Be a Hindrance for Meeting With Prospects: Navy or Marine Corps Recruiters by Location***

63c. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? A mall location would be a hindrance for meeting with prospects

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	50	11	14	13	12	29	15	14
Responding on Item	4,372	956	1,064	1,136	1,196	2,034	927	1,107
Strongly agree	5.9 (4.6,7.6)	4.1 (2.4,6.9)	7.5 (5.0,11.1)	5.6 (3.7,8.6)	6.5 (4.3,9.5)	7.1 (5.6,8.9)	6.9 (5.0,9.5)	7.3 (5.4,9.6)
Agree	8.9 (7.3,10.6)	10.6 (7.9,14.1)	6.2 (4.1,9.3)	8.3 (5.8,11.7)	9.7 (7.0,13.3)	9.5 (7.7,11.7)	8.9 (6.5,12.2)	10.0 (7.8,12.7)
Neither agree nor disagree	26.0 (23.9,28.3)	27.6 (22.7,33.2)	24.9 (20.0,30.5)	26.7 (22.4,31.5)	25.5 (20.8,30.7)	26.2 (23.2,29.5)	27.1 (22.3,32.5)	25.5 (22.0,29.4)
Disagree	40.6 (37.9,43.3)	39.0 (33.9,44.4)	44.4 (39.2,49.7)	39.9 (34.3,45.7)	39.8 (34.2,45.7)	39.1 (36.5,41.7)	38.0 (33.7,42.4)	40.0 (36.8,43.3)
Strongly disagree	18.6 (16.9,20.5)	18.7 (14.2,24.2)	17.0 (13.9,20.7)	19.6 (15.5,24.3)	18.6 (14.3,23.9)	18.1 (15.9,20.5)	19.1 (16.0,22.8)	17.3 (14.5,20.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63d.1***Agreement That Recruiter Would Prefer a Location in a Large Mall to Current Station Location: Recruiters by Active Component***

63d. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? I would prefer a location in a large mall to my current station location

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	170	170	51	63	32	23	0
Responding on Item	14,097	13,743	5,870	4,359	2,031	1,483	355
Strongly agree	47.1 (45.4,48.7)	47.3 (45.6,49.0)	48.5 (45.7,51.3)	46.3 (43.2,49.4)	46.5 (43.7,49.3)	46.6 (43.5,49.7)	38.1 (32.8,43.7)
Agree	22.5 (21.3,23.8)	22.6 (21.3,23.9)	24.4 (22.1,26.8)	21.2 (19.1,23.4)	24.1 (21.7,26.8)	17.7 (15.7,20.0)	19.6 (15.1,25.1)
Neither agree nor disagree	19.4 (18.4,20.6)	19.5 (18.4,20.7)	18.1 (16.3,20.1)	20.6 (18.6,22.7)	18.6 (16.1,21.4)	23.3 (20.8,26.0)	16.1 (12.7,20.1)
Disagree	8.4 (7.6,9.2)	8.1 (7.3,9.0)	7.2 (6.0,8.7)	8.8 (7.5,10.4)	8.4 (6.8,10.4)	9.0 (7.5,10.9)	19.6 (15.4,24.7)
Strongly disagree	2.6 (2.1,3.1)	2.5 (2.0,3.0)	1.8 (1.2,2.7)	3.1 (2.2,4.4)	2.4 (1.6,3.5)	3.3 (2.5,4.4)	6.6 (3.7,11.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63d.2***Agreement That Recruiter Would Prefer a Location in a Large Mall to Current Station Location: Recruiters by Reserve and Guard Component***

63d. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? I would prefer a location in a large mall to my current station location

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	97	18	48	18	3	11
Responding on Item	4,825	1,295	2,369	524	272	364
Strongly agree	32.8 (30.2,35.4)	44.6 (38.2,51.1)	24.9 (21.3,28.9)	41.7 (34.6,49.1)	30.6 (23.8,38.4)	31.1 (24.6,38.4)
Agree	22.6 (20.5,25.0)	25.5 (21.2,30.3)	21.8 (18.5,25.5)	22.2 (17.4,27.9)	21.4 (15.6,28.8)	19.7 (14.4,26.4)
Neither agree nor disagree	20.1 (17.9,22.5)	17.7 (13.5,23.0)	20.9 (17.8,24.3)	20.1 (15.6,25.6)	19.4 (13.0,27.9)	23.5 (18.5,29.3)
Disagree	16.5 (14.4,18.8)	9.6 (6.2,14.5)	20.4 (16.7,24.8)	12.5 (8.3,18.5)	23.5 (17.4,30.9)	15.9 (11.2,22.0)
Strongly disagree	8.0 (6.7,9.7)	2.7* (1.4,5.4)	12.0 (9.5,15.1)	3.5* (1.8,6.8)	5.1* (2.7,9.3)	9.9 (6.5,14.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63d.3***Agreement That Recruiter Would Prefer a Location in a Large Mall to Current Station Location: Army Recruiters by Location***

63d. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? I would prefer a location in a large mall to my current station location

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	51	7	6	6	8	26
Responding on Item	5,870	1,311	1,270	1,110	921	1,258
Strongly agree	48.5 (45.7,51.3)	46.8 (41.5,52.1)	50.0 (43.5,56.5)	46.0 (40.0,52.2)	49.3 (44.4,54.3)	50.2 (44.1,56.3)
Agree	24.4 (22.1,26.8)	25.5 (20.6,31.0)	22.9 (17.7,29.1)	24.4 (19.7,29.9)	23.1 (18.9,28.0)	25.5 (21.0,30.7)
Neither agree nor disagree	18.1 (16.3,20.1)	17.6 (14.1,21.8)	16.5 (12.8,21.1)	24.9 (20.0,30.6)	17.5 (13.5,22.3)	14.8 (10.8,20.0)
Disagree	7.2 (6.0,8.7)	8.8 (6.1,12.5)	8.3 (5.3,12.7)	3.8* (2.1,6.7)	8.7 (6.2,12.2)	6.6 (4.2,10.2)
Strongly disagree	1.8 (1.2,2.7)	1.4* (0.5,3.8)	2.3* (1.1,4.9)	0.9* (0.3,3.2)	1.3* (0.5,3.3)	2.9* (1.5,5.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63d.4***Agreement That Recruiter Would Prefer a Location in a Large Mall to Current Station Location: Navy or Marine Corps Recruiters by Location***

63d. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? I would prefer a location in a large mall to my current station location

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	63	15	27	8	12	32	18	14
Responding on Item	4,359	952	1,051	1,141	1,196	2,031	924	1,107
Strongly agree	46.3 (43.2,49.4)	45.7 (39.7,51.8)	50.4 (45.3,55.5)	45.3 (40.7,50.1)	44.1 (38.9,49.4)	46.5 (43.7,49.3)	47.0 (42.9,51.2)	46.0 (42.0,50.1)
Agree	21.2 (19.1,23.4)	18.8 (14.6,23.9)	22.7 (19.1,26.7)	22.1 (18.2,26.6)	21.2 (17.2,25.7)	24.1 (21.7,26.8)	25.5 (21.4,30.1)	23.0 (19.8,26.5)
Neither agree nor disagree	20.6 (18.6,22.7)	20.4 (16.1,25.6)	17.2 (12.9,22.6)	21.0 (17.5,24.9)	23.7 (19.5,28.3)	18.6 (16.1,21.4)	16.9 (13.3,21.2)	20.0 (16.8,23.6)
Disagree	8.8 (7.5,10.4)	13.1 (9.7,17.4)	6.7 (4.4,10.2)	7.1 (4.7,10.7)	8.2 (5.6,12.0)	8.4 (6.8,10.4)	8.9 (6.5,12.3)	8.0 (5.9,10.8)
Strongly disagree	3.1 (2.2,4.4)	2.0* (1.0,4.2)	2.9* (1.6,5.3)	4.5 (2.6,7.7)	2.9 (1.7,4.9)	2.4 (1.6,3.5)	1.7* (0.7,3.7)	3.0 (1.9,4.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63e.1***Agreement That Recruiter Would Not Choose Station Location to Be in a Mall: Recruiters by Active Component***

63e. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? If I could choose any location for my station, it would not be in a mall

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	147	148	45	46	32	23	0
Responding on Item	14,120	13,765	5,876	4,376	2,031	1,483	355
Strongly agree	9.8 (8.9,10.7)	9.7 (8.8,10.7)	9.7 (8.3,11.5)	9.9 (8.4,11.7)	9.6 (8.3,11.0)	9.4 (7.7,11.4)	10.7 (7.3,15.5)
Agree	11.9 (10.9,13.0)	11.7 (10.7,12.8)	13.0 (11.0,15.2)	10.7 (9.2,12.4)	9.3 (7.6,11.2)	13.4 (11.7,15.2)	19.1 (14.8,24.2)
Neither agree nor disagree	24.5 (23.1,25.9)	24.6 (23.2,26.0)	23.8 (21.2,26.5)	25.3 (23.2,27.6)	27.7 (25.0,30.6)	21.2 (18.4,24.4)	22.0 (18.2,26.5)
Disagree	33.5 (32.1,35.0)	33.5 (32.1,35.0)	33.7 (31.2,36.3)	33.8 (31.4,36.2)	33.4 (30.6,36.4)	32.4 (29.7,35.1)	32.1 (26.6,38.3)
Strongly disagree	20.3 (19.2,21.5)	20.4 (19.3,21.7)	19.8 (17.8,22.0)	20.3 (18.3,22.6)	20.1 (17.9,22.4)	23.7 (21.0,26.6)	16.1 (11.9,21.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63e.2***Agreement That Recruiter Would Not Choose Station Location to Be in a Mall: Recruiters by Reserve and Guard Component***

63e. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? If I could choose any location for my station, it would not be in a mall

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	88	12	48	14	3	11
Responding on Item	4,834	1,301	2,369	528	272	364
Strongly agree	14.9 (12.9,17.1)	13.1 (9.3,18.3)	17.3 (14.3,20.9)	11.7 (7.8,17.3)	11.2 (7.1,17.3)	12.1 (7.9,18.1)
Agree	18.6 (16.3,21.1)	15.8 (11.6,21.2)	21.1 (17.9,24.7)	14.5 (9.8,20.9)	16.3 (11.3,22.9)	19.7 (14.3,26.5)
Neither agree nor disagree	24.6 (21.8,27.6)	19.0 (13.2,26.5)	26.4 (22.2,31.2)	26.9 (21.1,33.6)	23.5 (17.1,31.4)	29.6 (23.2,36.8)
Disagree	29.6 (27.1,32.2)	34.8 (29.8,40.3)	26.2 (22.4,30.5)	31.7 (25.0,39.3)	34.7 (28.2,41.9)	25.8 (19.8,32.8)
Strongly disagree	12.4 (10.9,14.2)	17.2 (13.3,21.9)	8.9 (7.1,11.1)	15.2 (11.0,20.6)	14.3 (9.6,20.7)	12.9 (9.0,18.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63e.3***Agreement That Recruiter Would Not Choose Station Location to Be in a Mall: Army Recruiters by Location***

63e. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? If I could choose any location for my station, it would not be in a mall

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	45	7	6	11	8	16
Responding on Item	5,876	1,311	1,270	1,105	921	1,268
Strongly agree	9.7 (8.3,11.5)	5.6 (3.3,9.2)	16.1 (12.2,20.9)	10.4 (6.7,15.7)	7.9 (5.2,11.7)	8.6 (5.7,12.7)
Agree	13.0 (11.0,15.2)	13.4 (9.9,18.0)	13.8 (9.4,19.7)	12.7 (9.0,17.8)	11.8 (8.3,16.5)	12.7 (9.4,16.8)
Neither agree nor disagree	23.8 (21.2,26.5)	25.5 (20.3,31.4)	22.5 (17.3,28.7)	23.6 (18.3,29.9)	28.0 (22.6,34.0)	20.4 (16.0,25.7)
Disagree	33.7 (31.2,36.3)	34.3 (28.6,40.4)	32.1 (26.4,38.4)	29.7 (24.0,36.1)	31.9 (26.4,38.0)	39.6 (34.1,45.4)
Strongly disagree	19.8 (17.8,22.0)	21.3 (16.4,27.2)	15.6 (11.3,21.1)	23.6 (18.1,30.2)	20.5 (17.0,24.6)	18.8 (14.6,23.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63e.4***Agreement That Recruiter Would Not Choose Station Location to Be in a Mall: Navy or Marine Corps Recruiters by Location***

63e. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? If I could choose any location for my station, it would not be in a mall

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	46	7	14	13	12	32	15	17
Responding on Item	4,376	960	1,064	1,136	1,196	2,031	927	1,104
Strongly agree	9.9 (8.4,11.7)	6.9 (4.4,10.6)	11.2 (8.5,14.7)	10.9 (8.3,14.3)	10.4 (7.4,14.4)	9.6 (8.3,11.0)	9.9 (7.4,13.1)	9.3 (7.4,11.5)
Agree	10.7 (9.2,12.4)	12.6 (9.8,16.0)	12.0 (8.7,16.3)	10.2 (7.5,13.7)	7.9 (5.9,10.6)	9.3 (7.6,11.2)	9.6 (7.2,12.6)	9.0 (7.1,11.3)
Neither agree nor disagree	25.3 (23.2,27.6)	27.1 (21.9,33.0)	26.1 (21.5,31.5)	26.3 (22.2,30.9)	22.6 (18.5,27.3)	27.7 (25.0,30.6)	28.7 (24.7,33.1)	26.8 (23.1,30.9)
Disagree	33.8 (31.4,36.2)	36.0 (31.9,40.3)	31.5 (26.4,37.1)	32.3 (27.2,38.0)	35.8 (30.6,41.5)	33.4 (30.6,36.4)	32.0 (27.6,36.8)	34.6 (31.3,38.0)
Strongly disagree	20.3 (18.3,22.6)	17.4 (13.1,22.7)	19.1 (15.1,23.8)	20.3 (16.0,25.4)	23.3 (19.0,28.2)	20.1 (17.9,22.4)	19.8 (16.7,23.3)	20.3 (17.2,23.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63f.1***Agreement That Teenagers Would Visit a Mall Recruiting Station if It Looked "High-Tech": Recruiters by Active Component***

63f. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Teenagers would visit a mall recruiting station if it looked "high-tech"

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	141	142	42	46	29	23	0
Responding on Item	14,126	13,771	5,879	4,376	2,034	1,483	355
Strongly agree	46.3 (44.7,48.0)	46.8 (45.1,48.5)	48.6 (45.5,51.7)	48.8 (46.1,51.5)	34.4 (31.3,37.6)	50.4 (47.0,53.8)	29.8 (24.6,35.5)
Agree	36.9 (35.3,38.6)	36.9 (35.2,38.5)	37.9 (34.9,41.0)	36.3 (33.9,38.7)	35.7 (32.1,39.4)	36.2 (33.2,39.3)	39.9 (34.5,45.5)
Neither agree nor disagree	13.5 (12.5,14.7)	13.2 (12.1,14.4)	11.1 (9.3,13.3)	12.0 (10.4,13.9)	23.4 (20.9,26.1)	11.1 (9.4,13.1)	26.2 (21.4,31.7)
Disagree	2.7 (2.2,3.3)	2.7 (2.2,3.3)	2.0 (1.3,3.1)	2.3 (1.6,3.4)	5.7 (4.4,7.4)	2.3 (1.5,3.3)	3.0* (1.6,5.6)
Strongly disagree	0.5 (0.3,0.8)	0.5 (0.3,0.8)	0.4* (0.1,1.1)	0.6* (0.3,1.2)	0.8* (0.5,1.6)	0.0 (N/A,N/A)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63f.2***Agreement That Teenagers Would Visit a Mall Recruiting Station if It Looked "High-Tech": Recruiters by Reserve and Guard Component***

63f. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Teenagers would visit a mall recruiting station if it looked "high-tech"

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	95	18	48	18	3	8
Responding on Item	4,827	1,295	2,369	524	272	367
Strongly agree	34.8 (32.2,37.4)	46.8 (41.5,52.2)	29.6 (25.3,34.2)	31.3 (24.9,38.4)	28.6 (22.1,36.1)	35.3 (30.0,41.1)
Agree	42.1 (39.7,44.6)	36.8 (31.4,42.6)	44.9 (41.0,48.8)	38.9 (31.3,47.1)	49.0 (40.8,57.3)	42.1 (37.5,46.8)
Neither agree nor disagree	17.6 (15.6,19.8)	14.6 (11.1,18.9)	17.6 (14.8,20.7)	25.7 (19.8,32.6)	17.4 (12.1,24.3)	17.3 (13.1,22.5)
Disagree	4.4 (3.4,5.7)	0.5* (0.1,2.4)	7.1 (5.2,9.6)	3.5* (1.8,6.7)	4.1* (1.7,9.6)	2.3* (0.9,5.4)
Strongly disagree	1.2 (0.7,2.0)	1.4* (0.5,3.6)	0.9* (0.3,2.6)	0.7* (0.2,3.0)	1.0* (0.3,4.1)	3.0* (1.4,6.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63f.3***Agreement That Teenagers Would Visit a Mall Recruiting Station if It Looked "High-Tech": Army Recruiters by Location***

63f. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Teenagers would visit a mall recruiting station if it looked "high-tech"

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	42	7	12	0	4	21
Responding on Item	5,879	1,311	1,264	1,116	925	1,263
Strongly agree	48.6 (45.5,51.7)	46.3 (39.5,53.2)	53.0 (46.6,59.3)	50.9 (44.4,57.4)	44.4 (39.2,49.6)	47.5 (41.9,53.2)
Agree	37.9 (34.9,41.0)	42.1 (35.1,49.5)	32.3 (26.2,39.0)	33.6 (27.8,40.1)	38.3 (33.0,43.8)	42.6 (37.4,48.1)
Neither agree nor disagree	11.1 (9.3,13.3)	8.3 (5.3,12.9)	11.5 (7.8,16.8)	13.1 (9.5,17.8)	16.1 (12.2,21.0)	8.2 (5.6,11.9)
Disagree	2.0 (1.3,3.1)	2.8* (1.4,5.5)	2.3* (0.9,5.8)	2.3* (1.1,5.0)	1.3* (0.5,3.3)	1.2* (0.5,3.3)
Strongly disagree	0.4* (0.1,1.1)	0.5* (0.1,2.4)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63f.4***Agreement That Teenagers Would Visit a Mall Recruiting Station if It Looked "High-Tech": Navy or Marine Corps Recruiters by Location***

63f. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Teenagers would visit a mall recruiting station if it looked "high-tech"

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	46	7	14	13	12	29	12	17
Responding on Item	4,376	960	1,064	1,136	1,196	2,034	930	1,104
Strongly agree	48.8 (46.1,51.5)	49.4 (43.9,54.9)	50.2 (45.0,55.4)	47.4 (41.9,52.9)	48.4 (42.5,54.3)	34.4 (31.3,37.6)	37.2 (32.5,42.1)	32.1 (28.4,36.0)
Agree	36.3 (33.9,38.7)	34.4 (30.2,38.9)	35.3 (30.0,40.9)	37.2 (31.7,43.2)	38.4 (33.1,43.9)	35.7 (32.1,39.4)	37.8 (33.1,42.9)	33.8 (29.9,38.1)
Neither agree nor disagree	12.0 (10.4,13.9)	13.0 (10.0,16.6)	12.5 (9.2,16.7)	11.3 (8.4,15.0)	11.8 (8.6,16.0)	23.4 (20.9,26.1)	18.4 (15.1,22.3)	27.6 (24.2,31.2)
Disagree	2.3 (1.6,3.4)	2.8* (1.6,5.1)	1.7* (0.7,3.7)	3.4 (1.9,5.9)	0.7* (0.2,2.2)	5.7 (4.4,7.4)	5.9 (4.4,8.0)	5.5 (3.7,8.2)
Strongly disagree	0.6* (0.3,1.2)	0.4* (0.1,1.9)	0.4* (0.1,2.0)	0.8* (0.2,2.3)	0.7* (0.2,2.2)	0.8* (0.5,1.6)	0.7* (0.2,2.0)	1.0* (0.5,2.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63g.1**Agreement That Teenagers Today Are More Impressed by Appearance and Style: Recruiters by Active Component**

63g. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Teenagers today are more impressed by appearance and style

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	129	130	26	51	29	23	0
Responding on Item	14,138	13,783	5,895	4,371	2,034	1,483	355
Strongly agree	46.4 (44.7,48.1)	46.8 (45.1,48.6)	48.8 (45.5,52.0)	48.0 (45.3,50.7)	38.5 (35.9,41.3)	47.1 (44.3,50.0)	29.8 (24.3,35.9)
Agree	38.6 (37.0,40.2)	38.4 (36.8,40.1)	37.4 (34.5,40.5)	36.7 (34.3,39.2)	43.8 (40.7,47.0)	40.0 (36.8,43.3)	45.2 (40.0,50.6)
Neither agree nor disagree	12.4 (11.5,13.4)	12.3 (11.3,13.3)	11.6 (10.0,13.4)	12.7 (11.1,14.4)	14.3 (12.3,16.4)	11.0 (9.2,13.0)	19.1 (15.2,23.6)
Disagree	2.1 (1.7,2.7)	2.1 (1.6,2.6)	1.8 (1.3,2.7)	2.0 (1.2,3.3)	3.1 (2.2,4.4)	1.6 (1.0,2.5)	5.4 (3.4,8.3)
Strongly disagree	0.5 (0.3,0.7)	0.4 (0.3,0.7)	0.3* (0.1,0.8)	0.7* (0.4,1.2)	0.3* (0.1,0.8)	0.4* (0.1,1.0)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63g.2***Agreement That Teenagers Today Are More Impressed by Appearance and Style: Recruiters by Reserve and Guard Component***

63g. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Teenagers today are more impressed by appearance and style

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	107	30	48	18	3	8
Responding on Item	4,815	1,283	2,369	524	272	367
Strongly agree	34.2 (31.7,36.9)	42.2 (35.9,48.7)	30.9 (27.1,35.0)	34.0 (27.7,41.0)	31.6 (25.1,38.9)	30.1 (24.5,36.3)
Agree	43.6 (40.7,46.6)	36.7 (31.0,42.9)	47.1 (42.7,51.5)	37.5 (30.6,45.0)	48.0 (38.6,57.5)	51.1 (44.7,57.6)
Neither agree nor disagree	16.9 (14.6,19.4)	17.9 (14.2,22.3)	14.9 (11.7,18.7)	26.4 (20.1,33.8)	13.3 (8.6,19.9)	15.0 (11.2,19.9)
Disagree	4.3 (3.2,5.8)	1.8* (0.8,4.4)	6.2 (4.4,8.8)	1.4* (0.5,4.1)	7.1 (4.2,11.9)	3.0* (1.2,7.5)
Strongly disagree	0.9 (0.5,1.7)	1.4* (0.5,3.7)	0.9* (0.4,2.1)	0.7* (0.2,3.0)	0.0 (N/A,N/A)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63g.3***Agreement That Teenagers Today Are More Impressed by Appearance and Style: Army Recruiters by Location***

63g. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Teenagers today are more impressed by appearance and style

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	26	7	6	0	4	11
Responding on Item	5,895	1,311	1,270	1,116	925	1,274
Strongly agree	48.8 (45.5,52.0)	45.8 (38.9,53.0)	55.1 (48.3,61.6)	49.1 (43.0,55.1)	43.9 (37.9,50.1)	48.8 (43.1,54.5)
Agree	37.4 (34.5,40.5)	42.6 (35.2,50.3)	33.9 (28.3,40.1)	35.5 (29.8,41.7)	35.7 (29.9,41.8)	38.6 (33.3,44.2)
Neither agree nor disagree	11.6 (10.0,13.4)	10.2 (6.9,14.8)	7.8 (5.0,12.0)	13.6 (9.7,18.7)	17.4 (13.7,21.8)	11.0 (7.9,15.1)
Disagree	1.8 (1.3,2.7)	1.4* (0.5,3.7)	2.8* (1.2,6.1)	0.9* (0.3,3.2)	2.6* (1.2,5.5)	1.6* (0.7,3.9)
Strongly disagree	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.5* (0.1,2.4)	0.9* (0.3,3.2)	0.4* (0.1,2.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63g.4***Agreement That Teenagers Today Are More Impressed by Appearance and Style: Navy or Marine Corps Recruiters by Location***

63g. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Teenagers today are more impressed by appearance and style

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	51	7	14	17	12	29	15	14
Responding on Item	4,371	960	1,064	1,132	1,196	2,034	927	1,107
Strongly agree	48.0 (45.3,50.7)	46.2 (40.6,51.8)	51.9 (46.6,57.1)	47.6 (42.5,52.6)	46.2 (40.4,52.2)	38.5 (35.9,41.3)	41.6 (36.9,46.4)	36.0 (32.6,39.6)
Agree	36.7 (34.3,39.2)	38.5 (33.5,43.7)	34.4 (30.4,38.8)	37.4 (32.2,42.9)	37.3 (32.6,42.2)	43.8 (40.7,47.0)	44.6 (39.4,49.8)	43.3 (39.7,46.9)
Neither agree nor disagree	12.7 (11.1,14.4)	13.4 (9.9,17.8)	12.0 (9.1,15.7)	10.9 (8.6,13.9)	13.6 (10.4,17.7)	14.3 (12.3,16.4)	11.6 (8.8,15.1)	16.5 (14.0,19.4)
Disagree	2.0 (1.2,3.3)	1.6* (0.7,3.6)	0.8* (0.3,2.6)	3.8* (2.1,6.7)	1.8* (0.9,3.7)	3.1 (2.2,4.4)	2.3 (1.3,4.1)	3.8 (2.5,5.6)
Strongly disagree	0.7* (0.4,1.2)	0.4* (0.1,1.9)	0.8* (0.3,2.6)	0.4* (0.1,1.8)	1.1* (0.4,2.7)	0.3* (0.1,0.8)	0.0 (N/A,N/A)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63h.1**Agreement That Proper Visibility in a Mall Would Positively Impress Key Influencers: Recruiters by Active Component**

63h. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Proper visibility in a mall would positively impress key influencers

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	120	121	26	42	29	23	0
Responding on Item	14,147	13,792	5,895	4,380	2,034	1,483	355
Strongly agree	42.9 (41.5,44.4)	43.4 (41.9,44.9)	43.0 (40.3,45.8)	45.4 (43.2,47.8)	41.2 (38.2,44.2)	41.9 (39.2,44.7)	25.6 (20.9,31.0)
Agree	39.1 (37.7,40.6)	38.9 (37.5,40.4)	39.7 (37.0,42.4)	37.7 (35.5,40.0)	40.6 (37.6,43.7)	37.2 (34.3,40.3)	47.0 (40.5,53.6)
Neither agree nor disagree	15.7 (14.7,16.7)	15.6 (14.6,16.6)	15.1 (13.4,17.1)	14.7 (13.1,16.5)	16.3 (14.2,18.7)	18.6 (16.4,21.1)	21.4 (17.1,26.5)
Disagree	1.8 (1.4,2.3)	1.7 (1.3,2.2)	1.9 (1.2,2.9)	1.3 (0.9,2.0)	1.8 (1.1,3.1)	1.9 (1.2,3.0)	5.4 (3.5,8.2)
Strongly disagree	0.5 (0.3,0.8)	0.5 (0.3,0.8)	0.4* (0.1,1.1)	0.8* (0.4,1.6)	0.1* (0.0,0.6)	0.4* (0.1,1.0)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63h.2***Agreement That Proper Visibility in a Mall Would Positively Impress Key Influencers: Recruiters by Reserve and Guard Component***

63h. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Proper visibility in a mall would positively impress key influencers

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	93	18	42	22	3	8
Responding on Item	4,829	1,295	2,375	520	272	367
Strongly agree	29.7 (26.7,32.9)	36.4 (30.5,42.7)	26.2 (22.2,30.5)	35.7 (30.0,41.7)	24.5 (18.9,31.1)	24.1 (18.2,31.2)
Agree	41.9 (38.9,45.0)	40.5 (34.0,47.3)	40.1 (35.6,44.8)	45.5 (38.8,52.3)	46.9 (39.7,54.3)	49.6 (42.1,57.2)
Neither agree nor disagree	22.2 (19.7,24.9)	19.6 (15.1,24.9)	24.8 (21.2,28.9)	16.8 (12.7,21.9)	20.4 (15.3,26.7)	23.3 (17.6,30.2)
Disagree	5.1 (4.0,6.6)	2.7* (1.4,5.4)	7.5 (5.6,10.1)	2.1* (0.9,5.0)	5.1* (2.7,9.4)	2.3* (0.9,5.4)
Strongly disagree	1.1* (0.6,2.2)	0.9* (0.2,4.7)	1.3* (0.5,3.3)	0.0 (N/A,N/A)	3.1* (1.3,7.0)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63h.3***Agreement That Proper Visibility in a Mall Would Positively Impress Key Influencers: Army Recruiters by Location***

63h. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Proper visibility in a mall would positively impress key influencers

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	26	7	6	0	4	11
Responding on Item	5,895	1,311	1,270	1,116	925	1,274
Strongly agree	43.0 (40.3,45.8)	42.1 (35.8,48.8)	45.4 (39.3,51.7)	43.5 (37.2,49.9)	43.5 (38.4,48.7)	40.7 (35.3,46.2)
Agree	39.7 (37.0,42.4)	44.0 (37.4,50.8)	37.2 (32.0,42.7)	40.7 (34.6,47.0)	34.4 (29.0,40.1)	40.7 (35.5,46.1)
Neither agree nor disagree	15.1 (13.4,17.1)	10.7 (7.3,15.3)	15.1 (11.0,20.6)	15.0 (11.0,20.0)	19.6 (15.2,24.9)	16.7 (13.0,21.1)
Disagree	1.9 (1.2,2.9)	3.2* (1.5,6.7)	0.9* (0.3,3.1)	0.9* (0.3,3.2)	2.6* (1.2,5.4)	1.6* (0.7,3.9)
Strongly disagree	0.4* (0.1,1.1)	0.0 (N/A,N/A)	1.4* (0.5,3.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63h.4***Agreement That Proper Visibility in a Mall Would Positively Impress Key Influencers: Navy or Marine Corps Recruiters by Location***

63h. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Proper visibility in a mall would positively impress key influencers

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	42	7	14	8	12	29	12	17
Responding on Item	4,380	960	1,064	1,141	1,196	2,034	930	1,104
Strongly agree	45.4 (43.2,47.8)	46.6 (40.9,52.3)	44.0 (39.1,49.0)	46.4 (41.5,51.5)	44.8 (39.6,50.1)	41.2 (38.2,44.2)	42.1 (37.6,46.7)	40.4 (36.0,44.8)
Agree	37.7 (35.5,40.0)	34.8 (30.4,39.5)	37.3 (32.0,43.0)	37.8 (33.2,42.7)	40.9 (35.3,46.7)	40.6 (37.6,43.7)	41.5 (36.9,46.2)	39.9 (35.7,44.1)
Neither agree nor disagree	14.7 (13.1,16.5)	16.6 (13.1,20.8)	17.0 (13.4,21.3)	12.0 (9.4,15.2)	13.3 (10.3,16.9)	16.3 (14.2,18.7)	15.1 (12.6,18.1)	17.3 (14.2,21.0)
Disagree	1.3 (0.9,2.0)	2.0* (1.0,4.1)	0.8* (0.3,2.6)	2.3* (1.2,4.3)	0.4* (0.1,1.7)	1.8 (1.1,3.1)	1.3* (0.6,2.8)	2.3 (1.3,3.9)
Strongly disagree	0.8* (0.4,1.6)	0.0 (N/A,N/A)	0.8* (0.3,2.6)	1.5* (0.7,3.3)	0.7* (0.2,2.2)	0.1* (0.0,0.6)	0.0 (N/A,N/A)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63i.1**Agreement That DoD Should Modernize Its Recruiting Facilities: Recruiters by Active Component**

63i. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? DoD should modernize its recruiting facilities

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	147	144	36	51	35	21	5
Responding on Item	14,120	13,769	5,885	4,371	2,028	1,485	350
Strongly agree	54.7 (53.2,56.3)	55.4 (53.8,57.0)	55.0 (52.4,57.6)	56.9 (54.2,59.5)	50.4 (47.6,53.2)	59.4 (55.8,62.8)	28.3 (23.0,34.3)
Agree	34.0 (32.6,35.4)	34.1 (32.7,35.5)	36.2 (34.1,38.5)	31.1 (28.5,33.8)	35.1 (32.4,38.0)	32.6 (29.5,36.0)	32.5 (26.9,38.7)
Neither agree nor disagree	10.5 (9.6,11.4)	9.8 (8.9,10.8)	7.9 (6.6,9.5)	11.2 (9.5,13.2)	13.6 (11.7,15.8)	8.0 (6.7,9.5)	36.1 (30.5,42.3)
Disagree	0.7 (0.5,0.9)	0.6 (0.4,0.9)	0.7 (0.4,1.3)	0.7* (0.4,1.2)	0.7* (0.4,1.4)	0.0 (N/A,N/A)	1.8* (0.8,4.1)
Strongly disagree	0.2* (0.1,0.3)	0.1* (0.1,0.3)	0.1* (0.0,0.5)	0.2* (0.1,0.6)	0.2* (0.0,0.7)	0.0 (N/A,N/A)	1.2* (0.4,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63i.2**Agreement That DoD Should Modernize Its Recruiting Facilities: Recruiters by Reserve and Guard Component**

63i. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? DoD should modernize its recruiting facilities

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	98	24	42	18	3	11
Responding on Item	4,824	1,289	2,375	524	272	364
Strongly agree	46.8 (44.0,49.6)	53.4 (47.2,59.5)	41.5 (37.0,46.1)	53.5 (47.0,59.9)	45.9 (38.0,54.0)	49.2 (42.8,55.8)
Agree	37.9 (34.9,41.1)	35.2 (29.2,41.7)	38.8 (34.2,43.6)	36.8 (29.9,44.3)	40.8 (32.9,49.2)	41.7 (35.8,47.8)
Neither agree nor disagree	13.3 (11.3,15.6)	10.1 (6.6,15.0)	16.9 (13.5,20.8)	9.0 (6.2,13.1)	12.2 (7.8,18.7)	9.1 (6.1,13.4)
Disagree	1.4* (0.7,2.7)	1.4* (0.5,3.7)	1.8* (0.8,3.7)	0.7* (0.2,3.0)	1.0* (0.3,4.1)	0.0 (N/A,N/A)
Strongly disagree	0.6* (0.2,1.4)	0.0 (N/A,N/A)	1.1* (0.4,2.8)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63i.3***Agreement That DoD Should Modernize Its Recruiting Facilities: Army Recruiters by Location***

63i. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? DoD should modernize its recruiting facilities

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	36	7	6	6	4	16
Responding on Item	5,885	1,311	1,270	1,110	925	1,268
Strongly agree	55.0 (52.4,57.6)	50.5 (44.5,56.5)	58.7 (51.4,65.7)	57.3 (50.2,64.1)	51.3 (45.5,57.1)	56.7 (51.6,61.7)
Agree	36.2 (34.1,38.5)	40.3 (33.8,47.1)	34.9 (28.1,42.4)	32.9 (27.0,39.3)	37.4 (32.6,42.4)	35.5 (30.7,40.7)
Neither agree nor disagree	7.9 (6.6,9.5)	8.8 (5.6,13.6)	6.0 (3.5,9.9)	8.5 (5.3,13.2)	9.6 (7.0,12.9)	7.4 (4.9,10.9)
Disagree	0.7 (0.4,1.3)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	1.4* (0.5,3.8)	1.7* (0.8,3.9)	0.4* (0.1,2.1)
Strongly disagree	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63i.4***Agreement That DoD Should Modernize Its Recruiting Facilities: Navy or Marine Corps Recruiters by Location***

63i. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? DoD should modernize its recruiting facilities

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	51	7	22	8	12	35	15	19
Responding on Item	4,371	960	1,056	1,141	1,196	2,028	927	1,102
Strongly agree	56.9 (54.2,59.5)	57.1 (50.9,63.1)	57.7 (52.1,63.2)	56.6 (50.9,62.1)	56.3 (50.0,62.4)	50.4 (47.6,53.2)	51.5 (46.9,56.1)	49.5 (45.7,53.3)
Agree	31.1 (28.5,33.8)	31.6 (26.4,37.3)	31.8 (27.3,36.7)	30.0 (25.5,34.9)	30.8 (25.2,37.1)	35.1 (32.4,38.0)	36.0 (32.0,40.1)	34.4 (30.3,38.8)
Neither agree nor disagree	11.2 (9.5,13.2)	10.5 (7.5,14.7)	10.0 (7.3,13.7)	12.4 (9.2,16.4)	11.8 (8.8,15.8)	13.6 (11.7,15.8)	11.6 (8.9,14.8)	15.3 (13.0,18.0)
Disagree	0.7* (0.4,1.2)	0.8* (0.3,2.5)	0.4* (0.1,2.0)	0.8* (0.2,2.3)	0.7* (0.2,2.2)	0.7* (0.4,1.4)	0.7* (0.2,1.9)	0.8* (0.3,1.8)
Strongly disagree	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,1.8)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.5)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63j.1***Agreement That Recruiter Would Prefer Working in a Station That Was Easily Accessible to the Public: Recruiters by Active Component***

63j. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? I would prefer working in a station that was easily accessible to the public

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	134	134	36	42	35	21	0
Responding on Item	14,133	13,779	5,885	4,380	2,028	1,485	355
Strongly agree	58.1 (56.7,59.5)	58.5 (57.0,60.0)	57.2 (54.6,59.7)	60.0 (57.5,62.4)	57.9 (55.1,60.7)	60.2 (57.4,63.1)	42.3 (37.4,47.3)
Agree	34.1 (32.6,35.7)	33.7 (32.2,35.3)	34.7 (32.0,37.6)	32.7 (30.1,35.4)	34.4 (31.6,37.3)	31.9 (29.5,34.5)	49.4 (44.5,54.4)
Neither agree nor disagree	7.4 (6.6,8.2)	7.4 (6.6,8.2)	7.7 (6.3,9.3)	6.9 (5.7,8.2)	7.4 (5.9,9.3)	7.5 (6.1,9.1)	7.7 (5.5,10.8)
Disagree	0.3* (0.2,0.6)	0.3* (0.2,0.6)	0.4* (0.1,1.1)	0.4* (0.2,0.9)	0.1* (0.0,0.6)	0.4* (0.1,1.0)	0.6* (0.2,2.4)
Strongly disagree	0.1* (0.0,0.2)	0.1* (0.0,0.2)	0.1* (0.0,0.3)	0.1* (0.0,0.4)	0.1* (0.0,0.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63j.2**Agreement That Recruiter Would Prefer Working in a Station That Was Easily Accessible to the Public: Recruiters by Reserve and Guard Component**

63j. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? I would prefer working in a station that was easily accessible to the public

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	95	18	48	18	3	8
Responding on Item	4,827	1,295	2,369	524	272	367
Strongly agree	51.7 (48.6,54.7)	58.2 (52.9,63.3)	46.2 (41.4,51.1)	58.3 (50.9,65.4)	52.0 (44.0,60.0)	54.1 (46.7,61.4)
Agree	36.7 (33.9,39.6)	33.2 (27.6,39.3)	40.9 (36.7,45.2)	33.3 (26.6,40.9)	34.7 (26.5,43.9)	27.8 (22.2,34.2)
Neither agree nor disagree	10.4 (8.9,12.2)	7.3 (4.5,11.6)	12.0 (9.7,14.8)	7.6 (4.8,12.1)	10.2 (5.9,17.0)	15.8 (11.3,21.6)
Disagree	0.9 (0.5,1.5)	0.9* (0.3,3.1)	0.4* (0.1,1.5)	0.7* (0.2,3.0)	3.1* (1.3,6.9)	2.3* (0.9,5.4)
Strongly disagree	0.3* (0.1,0.9)	0.5* (0.1,2.4)	0.4* (0.1,1.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63j.3***Agreement That Recruiter Would Prefer Working in a Station That Was Easily Accessible to the Public: Army Recruiters by Location***

63j. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? I would prefer working in a station that was easily accessible to the public

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	36	7	6	0	4	21
Responding on Item	5,885	1,311	1,270	1,116	925	1,263
Strongly agree	57.2 (54.6,59.7)	56.5 (50.4,62.4)	55.1 (47.9,62.0)	54.7 (47.8,61.4)	58.7 (53.3,63.9)	61.1 (55.0,66.8)
Agree	34.7 (32.0,37.6)	38.4 (32.2,45.1)	34.4 (27.7,41.9)	34.6 (28.3,41.5)	31.7 (26.6,37.4)	33.6 (27.9,39.9)
Neither agree nor disagree	7.7 (6.3,9.3)	4.6 (2.8,7.5)	10.1 (6.4,15.5)	10.3 (7.0,14.9)	8.7 (6.1,12.3)	5.3 (3.3,8.6)
Disagree	0.4* (0.1,1.1)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.5* (0.1,2.5)	0.4* (0.1,2.0)	0.0 (N/A,N/A)
Strongly disagree	0.1* (0.0,0.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,2.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63j.4***Agreement That Recruiter Would Prefer Working in a Station That Was Easily Accessible to the Public: Navy or Marine Corps Recruiters by Location***

63j. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? I would prefer working in a station that was easily accessible to the public

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	42	7	14	8	12	35	12	22
Responding on Item	4,380	960	1,064	1,141	1,196	2,028	930	1,099
Strongly agree	60.0 (57.5,62.4)	61.5 (56.7,66.2)	59.8 (54.2,65.1)	56.6 (51.6,61.4)	62.4 (57.0,67.4)	57.9 (55.1,60.7)	58.6 (54.1,62.9)	57.4 (53.3,61.5)
Agree	32.7 (30.1,35.4)	31.6 (27.5,35.9)	32.8 (28.4,37.5)	33.3 (28.3,38.7)	32.6 (27.6,38.1)	34.4 (31.6,37.3)	34.5 (29.9,39.5)	34.3 (30.5,38.2)
Neither agree nor disagree	6.9 (5.7,8.2)	6.1 (3.8,9.5)	6.6 (4.2,10.4)	10.1 (7.2,14.0)	4.7 (2.9,7.5)	7.4 (5.9,9.3)	6.9 (4.9,9.7)	7.8 (5.9,10.2)
Disagree	0.4* (0.2,0.9)	0.4* (0.1,1.9)	0.8* (0.3,2.6)	0.0 (N/A,N/A)	0.4* (0.1,1.7)	0.1* (0.0,0.6)	0.0 (N/A,N/A)	0.3* (0.1,1.1)
Strongly disagree	0.1* (0.0,0.4)	0.4* (0.1,1.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.1* (0.0,0.6)	0.0 (N/A,N/A)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63k.1***Agreement That Sharing an Administrative Assistant Between Recruiters From Different Services Would Create Friction in the Office: Recruiters by Active Component***

63k. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Sharing an administrative assistant between recruiters from different Services would create friction in the office

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	133	134	36	42	32	23	0
Responding on Item	14,134	13,779	5,885	4,380	2,031	1,483	355
Strongly agree	58.3 (56.7,59.9)	58.2 (56.6,59.8)	55.0 (52.3,57.7)	56.3 (53.0,59.5)	67.2 (63.9,70.3)	64.7 (61.3,68.0)	62.5 (56.7,68.0)
Agree	23.7 (22.5,25.0)	23.7 (22.4,25.0)	26.2 (24.0,28.5)	22.9 (20.5,25.6)	19.6 (17.2,22.2)	21.7 (19.3,24.4)	24.4 (20.0,29.4)
Neither agree nor disagree	11.4 (10.4,12.6)	11.5 (10.4,12.7)	11.6 (9.8,13.7)	13.7 (11.6,16.1)	8.8 (7.1,10.9)	8.5 (6.9,10.5)	7.7 (4.8,12.4)
Disagree	4.0 (3.4,4.7)	4.0 (3.4,4.7)	4.5 (3.4,6.0)	5.0 (4.0,6.2)	1.4 (0.9,2.3)	2.4 (1.6,3.7)	3.0* (1.6,5.6)
Strongly disagree	2.5 (2.1,3.1)	2.5 (2.1,3.1)	2.7 (1.9,3.8)	2.1 (1.5,3.0)	3.0 (2.2,4.1)	2.6 (1.8,3.7)	2.4* (1.0,5.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63k.2

***Agreement That Sharing an Administrative Assistant Between Recruiters From Different Services Would Create Friction in the Office:
Recruiters by Reserve and Guard Component***

63k. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Sharing an administrative assistant between recruiters from different Services would create friction in the office

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	98	24	42	18	3	11
Responding on Item	4,824	1,289	2,375	524	272	364
Strongly agree	51.9 (49.2,54.6)	50.7 (45.3,56.0)	55.0 (50.6,59.3)	36.1 (29.8,43.0)	58.2 (48.9,66.9)	53.8 (46.4,61.0)
Agree	26.2 (23.8,28.6)	25.1 (20.3,30.7)	25.1 (21.4,29.1)	33.3 (26.6,40.8)	28.6 (22.1,36.1)	25.0 (18.9,32.3)
Neither agree nor disagree	14.0 (12.0,16.1)	16.0 (11.5,21.8)	12.4 (9.8,15.6)	18.1 (13.8,23.3)	9.2 (5.5,14.9)	14.4 (9.9,20.5)
Disagree	4.9 (3.9,6.2)	4.6 (2.7,7.7)	5.1 (3.7,7.0)	6.9 (4.4,10.7)	3.1* (1.3,6.9)	3.8* (1.9,7.3)
Strongly disagree	3.1 (2.2,4.3)	3.7* (1.9,7.1)	2.4 (1.4,4.2)	5.6 (3.1,9.7)	1.0* (0.3,4.1)	3.0* (1.4,6.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63k.3***Agreement That Sharing an Administrative Assistant Between Recruiters From Different Services Would Create Friction in the Office: Army Recruiters by Location***

63k. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Sharing an administrative assistant between recruiters from different Services would create friction in the office

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	36	13	6	0	8	11
Responding on Item	5,885	1,305	1,270	1,116	921	1,274
Strongly agree	55.0 (52.3,57.7)	48.4 (41.7,55.1)	60.6 (54.6,66.2)	47.2 (41.2,53.3)	59.0 (53.8,63.9)	60.2 (54.5,65.6)
Agree	26.2 (24.0,28.5)	27.0 (20.9,34.1)	24.3 (19.8,29.5)	29.0 (23.7,34.8)	25.8 (21.8,30.2)	25.2 (20.0,31.3)
Neither agree nor disagree	11.6 (9.8,13.7)	13.5 (9.5,18.9)	8.7 (6.3,12.0)	15.9 (11.7,21.3)	11.4 (7.9,16.1)	8.9 (6.2,12.8)
Disagree	4.5 (3.4,6.0)	7.9 (5.3,11.6)	3.2* (1.7,6.0)	4.7 (2.6,8.3)	2.6* (1.4,4.9)	3.7* (2.0,6.7)
Strongly disagree	2.7 (1.9,3.8)	3.3* (1.7,6.1)	3.2* (1.7,6.1)	3.3* (1.7,6.2)	1.3* (0.4,4.3)	2.0* (0.9,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 63k.4***Agreement That Sharing an Administrative Assistant Between Recruiters From Different Services Would Create Friction in the Office: Navy or Marine Corps Recruiters by Location***

63k. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements? Sharing an administrative assistant between recruiters from different Services would create friction in the office

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	42	7	14	8	12	32	12	19
Responding on Item	4,380	960	1,064	1,141	1,196	2,031	930	1,102
Strongly agree	56.3 (53.0,59.5)	53.0 (47.9,58.1)	60.2 (54.0,66.0)	56.2 (50.8,61.4)	55.6 (50.5,60.5)	67.2 (63.9,70.3)	65.8 (61.0,70.3)	68.3 (64.7,71.8)
Agree	22.9 (20.5,25.6)	22.3 (18.5,26.6)	20.8 (16.0,26.4)	28.1 (23.6,33.1)	20.1 (16.6,24.1)	19.6 (17.2,22.2)	21.1 (17.2,25.5)	18.3 (15.7,21.3)
Neither agree nor disagree	13.7 (11.6,16.1)	16.2 (11.7,22.1)	12.5 (9.4,16.3)	10.9 (7.8,14.9)	15.8 (12.6,19.6)	8.8 (7.1,10.9)	8.9 (6.7,11.7)	8.8 (6.7,11.5)
Disagree	5.0 (4.0,6.2)	6.5 (4.3,9.7)	5.8 (3.8,8.8)	2.3* (1.0,4.8)	5.7 (3.8,8.6)	1.4 (0.9,2.3)	1.6* (0.8,3.2)	1.3* (0.6,2.5)
Strongly disagree	2.1 (1.5,3.0)	2.0* (1.0,4.2)	0.8* (0.3,2.6)	2.6 (1.5,4.6)	2.9* (1.5,5.3)	3.0 (2.2,4.1)	2.6 (1.6,4.4)	3.3 (2.1,5.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 64.1**Hours Per Week Spent Phone Calling Potential Recruits That Could Be Hired Out to a Civilian Telemarketing Contractor: Recruiters by Active Component**

64. How many hours per week do you spend phone calling potential recruits that could be hired out to a civilian telemarketing contractor?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	167	162	42	69	35	15	7
Responding on Item	14,100	13,751	5,879	4,353	2,028	1,491	348
None	11.1 (10.2,12.0)	11.0 (10.1,11.9)	10.0 (8.5,11.7)	6.3 (5.1,7.8)	19.4 (17.1,21.9)	17.1 (15.0,19.5)	15.8 (12.0,20.5)
Some but less than 6 hours	13.0 (12.1,14.0)	12.3 (11.4,13.3)	10.3 (8.8,12.1)	13.2 (11.6,15.0)	11.0 (9.0,13.2)	19.2 (16.3,22.5)	39.4 (33.5,45.6)
6-10 hours	28.7 (27.3,30.0)	28.7 (27.3,30.1)	27.6 (25.3,30.0)	30.4 (27.9,33.0)	20.9 (18.6,23.5)	38.6 (35.4,41.9)	28.5 (23.3,34.3)
11-20 hours	33.4 (32.1,34.7)	33.9 (32.6,35.3)	39.7 (37.2,42.2)	34.2 (31.8,36.6)	27.3 (24.8,30.0)	19.6 (17.1,22.3)	12.1 (8.4,17.1)
More than 20 hours	13.9 (13.0,14.9)	14.2 (13.2,15.2)	12.5 (10.8,14.4)	16.0 (14.4,17.7)	21.5 (19.2,23.9)	5.5 (4.2,7.3)	4.2* (2.3,7.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 64.2***Hours Per Week Spent Phone Calling Potential Recruits That Could Be Hired Out to a Civilian Telemarketing Contractor: Recruiters by Reserve and Guard Component***

64. How many hours per week do you spend phone calling potential recruits that could be hired out to a civilian telemarketing contractor?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	53	6	32	4	3	8
Responding on Item	4,869	1,307	2,385	538	272	367
None	17.1 (14.8,19.7)	10.8 (7.2,15.9)	18.8 (15.3,22.9)	13.5 (9.4,19.0)	29.6 (22.8,37.4)	24.8 (19.0,31.8)
Some but less than 6 hours	21.9 (19.7,24.4)	11.3 (7.7,16.2)	26.1 (22.8,29.6)	26.4 (20.9,32.7)	24.5 (18.4,31.9)	24.8 (18.1,33.0)
6-10 hours	32.5 (29.9,35.2)	34.2 (29.0,39.9)	32.9 (28.4,37.7)	38.5 (33.2,44.2)	19.4 (14.2,25.8)	24.8 (19.3,31.3)
11-20 hours	21.8 (19.8,23.9)	28.4 (23.0,34.5)	19.0 (16.2,22.1)	16.9 (12.3,22.7)	23.5 (17.2,31.2)	22.6 (17.7,28.4)
More than 20 hours	6.7 (5.4,8.2)	15.3 (11.2,20.5)	3.3 (2.1,5.2)	4.7 (2.7,8.1)	3.1* (1.0,8.7)	3.0* (1.4,6.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 64.3***Hours Per Week Spent Phone Calling Potential Recruits That Could Be Hired Out to a Civilian Telemarketing Contractor: Army Recruiters by Location***

64. How many hours per week do you spend phone calling potential recruits that could be hired out to a civilian telemarketing contractor?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	42	7	12	6	4	16
Responding on Item	5,879	1,311	1,264	1,110	925	1,268
None	10.0 (8.5,11.7)	6.9 (4.4,10.9)	8.3 (5.3,12.8)	12.2 (8.5,17.2)	11.3 (8.5,14.9)	11.8 (8.9,15.6)
Some but less than 6 hours	10.3 (8.8,12.1)	10.2 (6.8,14.9)	6.0 (3.6,9.8)	15.0 (10.7,20.8)	12.2 (8.8,16.6)	9.4 (6.5,13.3)
6-10 hours	27.6 (25.3,30.0)	32.9 (27.6,38.6)	23.5 (18.3,29.6)	31.9 (26.4,38.0)	29.6 (24.0,35.9)	20.8 (16.4,26.0)
11-20 hours	39.7 (37.2,42.2)	39.8 (34.1,45.8)	45.6 (39.9,51.5)	33.8 (28.5,39.5)	35.7 (30.0,41.8)	41.6 (36.0,47.5)
More than 20 hours	12.5 (10.8,14.4)	10.2 (6.9,14.8)	16.6 (12.5,21.6)	7.0 (4.5,10.8)	11.3 (7.6,16.4)	16.3 (11.7,22.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 64.4***Hours Per Week Spent Phone Calling Potential Recruits That Could Be Hired Out to a Civilian Telemarketing Contractor: Navy or Marine Corps Recruiters by Location***

64. How many hours per week do you spend phone calling potential recruits that could be hired out to a civilian telemarketing contractor?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	69	3	27	8	30	35	12	22
Responding on Item	4,353	964	1,051	1,141	1,178	2,028	930	1,099
None	6.3 (5.1,7.8)	6.5 (4.1,10.1)	5.9 (3.6,9.5)	7.5 (5.1,10.8)	5.5 (3.7,8.0)	19.4 (17.1,21.9)	15.1 (12.3,18.5)	22.9 (19.4,26.9)
Some but less than 6 hours	13.2 (11.6,15.0)	14.1 (11.0,18.0)	11.3 (8.1,15.7)	9.7 (7.0,13.5)	17.8 (13.9,22.6)	11.0 (9.0,13.2)	10.2 (8.0,13.0)	11.6 (9.1,14.6)
6-10 hours	30.4 (27.9,33.0)	25.4 (21.3,30.1)	32.4 (27.6,37.6)	33.0 (27.9,38.4)	29.8 (24.8,35.3)	20.9 (18.6,23.5)	20.1 (17.0,23.5)	21.7 (18.3,25.5)
11-20 hours	34.2 (31.8,36.6)	37.1 (31.2,43.4)	34.5 (29.7,39.6)	31.1 (27.0,35.5)	34.2 (29.6,39.0)	27.3 (24.8,30.0)	29.0 (25.5,32.7)	25.9 (22.3,30.0)
More than 20 hours	16.0 (14.4,17.7)	16.9 (13.1,21.7)	16.0 (12.3,20.5)	18.7 (15.7,22.2)	12.7 (9.8,16.4)	21.5 (19.2,23.9)	25.7 (21.5,30.4)	17.9 (15.2,21.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 65.1***Hours Per Week Spent Performing Administrative Duties That Could Be Hired Out to a Civilian Office Administrative Assistant: Recruiters by Active Component***

65. How many hours per week do you spend performing administrative duties that could be hired out to a civilian office administrative assistant?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	129	125	35	47	27	15	5
Responding on Item	14,138	13,788	5,886	4,375	2,036	1,491	350
None	5.5 (4.8,6.2)	5.4 (4.7,6.1)	3.9 (3.0,5.2)	5.7 (4.5,7.2)	8.7 (7.1,10.5)	5.9 (4.6,7.5)	9.0 (6.3,12.7)
Some but less than 6 hours	23.0 (21.7,24.3)	22.9 (21.6,24.2)	23.0 (20.8,25.3)	25.5 (23.2,27.9)	23.9 (21.6,26.4)	13.5 (11.6,15.7)	25.3 (20.2,31.2)
6-10 hours	35.3 (34.0,36.7)	35.5 (34.1,36.9)	37.6 (35.1,40.1)	35.0 (32.8,37.2)	33.7 (30.9,36.6)	31.1 (28.8,33.6)	30.1 (25.0,35.9)
11-20 hours	24.8 (23.4,26.2)	24.9 (23.4,26.3)	24.7 (22.1,27.6)	23.9 (21.9,26.1)	21.5 (19.3,23.9)	32.7 (29.5,36.0)	21.1 (16.0,27.3)
More than 20 hours	11.5 (10.4,12.6)	11.4 (10.3,12.6)	10.8 (9.1,12.9)	10.0 (8.2,12.1)	12.2 (10.4,14.4)	16.8 (14.5,19.4)	14.5 (10.8,19.2)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 65.2***Hours Per Week Spent Performing Administrative Duties That Could Be Hired Out to a Civilian Office Administrative Assistant: Recruiters by Reserve and Guard Component***

65. How many hours per week do you spend performing administrative duties that could be hired out to a civilian office administrative assistant?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	62	18	32	4	0	8
Responding on Item	4,860	1,295	2,385	538	275	367
None	8.9 (7.4,10.6)	1.4* (0.5,3.7)	13.9 (11.2,17.2)	7.4 (4.9,11.2)	6.1 (3.4,10.6)	6.8 (3.9,11.6)
Some but less than 6 hours	14.3 (12.5,16.4)	17.7 (13.2,23.4)	14.8 (12.3,17.7)	10.1 (6.6,15.4)	14.1 (9.7,20.1)	5.3* (2.7,9.9)
6-10 hours	32.4 (29.6,35.3)	39.1 (32.1,46.6)	31.6 (28.2,35.2)	27.0 (21.0,34.1)	22.2 (15.8,30.3)	29.3 (22.7,36.9)
11-20 hours	30.2 (27.4,33.2)	27.3 (23.0,32.1)	29.8 (25.5,34.5)	35.1 (29.1,41.7)	34.3 (27.4,42.1)	33.1 (26.9,39.9)
More than 20 hours	14.2 (12.4,16.3)	14.6 (10.5,19.8)	9.9 (7.6,12.9)	20.3 (15.5,26.1)	23.2 (17.4,30.2)	25.6 (20.2,31.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 65.3

Hours Per Week Spent Performing Administrative Duties That Could Be Hired Out to a Civilian Office Administrative Assistant: Army Recruiters by Location

65. How many hours per week do you spend performing administrative duties that could be hired out to a civilian office administrative assistant?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	35	0	1	11	4	21
Responding on Item	5,886	1,318	1,276	1,105	925	1,263
None	3.9 (3.0,5.2)	3.7* (1.9,7.2)	2.3* (1.0,4.9)	4.7 (2.6,8.3)	5.2 (3.2,8.5)	4.1 (2.5,6.8)
Some but less than 6 hours	23.0 (20.8,25.3)	22.1 (17.2,27.9)	21.5 (17.1,26.6)	25.5 (20.6,31.1)	20.4 (16.6,24.9)	25.0 (19.5,31.5)
6-10 hours	37.6 (35.1,40.1)	41.5 (35.6,47.6)	35.6 (30.3,41.3)	35.9 (30.7,41.3)	36.1 (30.7,41.8)	38.1 (31.5,45.2)
11-20 hours	24.7 (22.1,27.6)	26.7 (20.6,33.9)	24.7 (20.1,29.8)	25.5 (19.9,32.0)	25.2 (21.3,29.6)	21.7 (17.2,27.0)
More than 20 hours	10.8 (9.1,12.9)	6.0 (3.8,9.3)	16.0 (11.5,21.8)	8.5 (5.0,14.0)	13.0 (9.6,17.4)	11.1 (7.9,15.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 65.4***Hours Per Week Spent Performing Administrative Duties That Could Be Hired Out to a Civilian Office Administrative Assistant: Navy or Marine Corps Recruiters by Location***

65. How many hours per week do you spend performing administrative duties that could be hired out to a civilian office administrative assistant?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	47	3	22	4	17	27	18	8
Responding on Item	4,375	964	1,056	1,145	1,191	2,036	924	1,113
None	5.7 (4.5,7.2)	4.8 (3.2,7.2)	5.0 (3.0,8.2)	7.8 (5.6,10.9)	5.0 (3.3,7.7)	8.7 (7.1,10.5)	8.3 (6.3,10.9)	9.0 (6.7,11.9)
Some but less than 6 hours	25.5 (23.2,27.9)	26.2 (22.6,30.2)	21.8 (17.6,26.5)	24.6 (20.2,29.7)	29.5 (24.9,34.6)	23.9 (21.6,26.4)	22.5 (19.4,26.0)	25.1 (21.7,28.9)
6-10 hours	35.0 (32.8,37.2)	34.7 (29.8,40.0)	34.3 (29.8,39.1)	35.5 (30.5,40.7)	34.2 (30.5,38.1)	33.7 (30.9,36.6)	33.8 (29.3,38.6)	33.6 (30.4,36.9)
11-20 hours	23.9 (21.9,26.1)	24.6 (20.1,29.8)	26.8 (22.7,31.3)	23.5 (19.3,28.4)	21.6 (18.0,25.7)	21.5 (19.3,23.9)	22.9 (19.5,26.6)	20.4 (17.2,24.0)
More than 20 hours	10.0 (8.2,12.1)	9.7 (7.1,13.1)	12.1 (8.7,16.6)	8.6 (6.0,12.1)	9.7 (6.9,13.6)	12.2 (10.4,14.4)	12.6 (9.6,16.3)	11.9 (9.9,14.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66a.1***Agreement That Immediate Supervisor Expects Too Much: Recruiters by Active Component***

66a. To what extent do you agree or disagree with the following statements? My immediate supervisor expects too much from me

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	84	83	26	25	21	10	2
Responding on Item	14,183	13,830	5,895	4,397	2,042	1,496	353
Strongly agree	7.8 (6.9,8.7)	7.9 (7.0,8.8)	9.2 (7.5,11.1)	6.7 (5.5,8.2)	6.8 (5.6,8.3)	7.6 (6.1,9.5)	4.2 (2.5,7.0)
Agree	18.9 (17.8,20.1)	19.1 (18.0,20.4)	23.6 (21.4,25.9)	16.5 (14.6,18.6)	14.5 (12.4,16.8)	15.9 (13.6,18.4)	9.0 (6.2,12.8)
Neither agree nor disagree	44.2 (42.7,45.8)	44.7 (43.1,46.2)	45.4 (42.7,48.1)	44.6 (41.8,47.6)	45.9 (42.8,49.0)	40.0 (37.0,43.1)	27.5 (22.4,33.4)
Disagree	26.0 (24.6,27.3)	25.5 (24.1,26.9)	20.1 (17.9,22.3)	29.0 (26.2,31.9)	29.2 (26.1,32.4)	31.4 (29.0,33.9)	45.5 (39.3,51.9)
Strongly disagree	3.2 (2.7,3.7)	2.9 (2.4,3.5)	1.8 (1.2,2.6)	3.2 (2.3,4.4)	3.7 (2.8,5.0)	5.2 (3.9,6.8)	13.8 (10.4,18.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66a.2***Agreement That Immediate Supervisor Expects Too Much: Recruiters by Reserve and Guard Component***

66a. To what extent do you agree or disagree with the following statements? My immediate supervisor expects too much from me

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	35	6	11	7	0	11
Responding on Item	4,887	1,307	2,406	535	275	364
Strongly agree	7.7 (6.2,9.4)	5.0 (2.9,8.4)	9.2 (7.1,11.8)	8.8 (5.7,13.5)	7.1 (4.1,11.8)	6.1 (3.4,10.6)
Agree	19.1 (16.6,21.9)	24.3 (18.9,30.7)	18.2 (15.2,21.6)	16.3 (11.7,22.4)	15.2 (9.7,22.9)	13.6 (9.4,19.3)
Neither agree nor disagree	39.3 (36.6,42.0)	39.6 (33.9,45.7)	38.5 (34.9,42.2)	46.9 (39.7,54.3)	36.4 (28.7,44.8)	34.1 (27.8,41.0)
Disagree	30.5 (27.6,33.6)	28.4 (22.7,34.9)	30.4 (26.6,34.5)	26.5 (21.3,32.6)	35.4 (29.2,42.1)	40.9 (34.3,47.9)
Strongly disagree	3.4 (2.5,4.8)	2.7* (1.2,6.0)	3.7 (2.4,5.7)	1.4* (0.5,4.0)	6.1 (3.4,10.5)	5.3* (2.8,9.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66a.3***Agreement That Immediate Supervisor Expects Too Much: Army Recruiters by Location***

66a. To what extent do you agree or disagree with the following statements? My immediate supervisor expects too much from me

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	26	0	1	11	0	16
Responding on Item	5,895	1,318	1,276	1,105	929	1,268
Strongly agree	9.2 (7.5,11.1)	10.6 (7.0,15.8)	11.0 (7.7,15.4)	6.6 (4.2,10.2)	6.9 (4.9,9.7)	9.8 (6.9,13.7)
Agree	23.6 (21.4,25.9)	22.6 (16.7,29.8)	25.1 (20.5,30.4)	24.5 (19.7,30.1)	23.8 (19.9,28.2)	22.0 (17.7,27.2)
Neither agree nor disagree	45.4 (42.7,48.1)	44.2 (39.3,49.3)	43.8 (37.1,50.8)	45.8 (39.3,52.4)	48.9 (43.7,54.2)	45.3 (39.7,51.0)
Disagree	20.1 (17.9,22.3)	21.7 (17.5,26.6)	18.3 (14.1,23.4)	20.8 (16.7,25.6)	17.8 (13.4,23.1)	21.2 (17.1,26.0)
Strongly disagree	1.8 (1.2,2.6)	0.9* (0.3,3.1)	1.8* (0.8,4.4)	2.4* (1.1,5.1)	2.6* (1.4,5.0)	1.6* (0.7,3.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66a.4***Agreement That Immediate Supervisor Expects Too Much: Navy or Marine Corps Recruiters by Location***

66a. To what extent do you agree or disagree with the following statements? My immediate supervisor expects too much from me

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	14	0	8	21	12	8
Responding on Item	4,397	964	1,064	1,149	1,200	2,042	930	1,113
Strongly agree	6.7 (5.5,8.2)	6.9 (4.9,9.6)	6.6 (4.5,9.7)	6.0 (4.1,8.6)	7.5 (5.3,10.5)	6.8 (5.6,8.3)	9.9 (7.6,12.7)	4.2 (2.9,6.2)
Agree	16.5 (14.6,18.6)	15.7 (12.1,20.1)	13.7 (10.7,17.3)	19.7 (15.9,24.2)	16.8 (13.5,20.7)	14.5 (12.4,16.8)	11.5 (8.4,15.6)	16.9 (14.4,19.7)
Neither agree nor disagree	44.6 (41.8,47.6)	49.6 (44.4,54.8)	44.8 (39.1,50.7)	45.0 (39.5,50.6)	39.3 (34.6,44.2)	45.9 (42.8,49.0)	48.4 (43.4,53.4)	43.8 (40.0,47.6)
Disagree	29.0 (26.2,31.9)	22.2 (18.5,26.4)	32.8 (27.5,38.6)	26.8 (22.0,32.1)	33.6 (28.6,38.9)	29.2 (26.1,32.4)	28.6 (24.1,33.6)	29.6 (26.5,33.0)
Strongly disagree	3.2 (2.3,4.4)	5.7 (3.6,8.7)	2.1* (0.9,4.8)	2.6* (1.4,4.7)	2.9* (1.4,5.7)	3.7 (2.8,5.0)	1.6* (0.8,3.2)	5.5 (3.9,7.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66b.1***Agreement That Immediate Supervisor Coaches Recruiter if Needed: Recruiters by Active Component***

66b. To what extent do you agree or disagree with the following statements? My immediate supervisor coaches me if I need it

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	84	82	26	33	12	10	2
Responding on Item	14,183	13,831	5,895	4,389	2,051	1,496	353
Strongly agree	11.2 (10.2,12.3)	11.3 (10.3,12.4)	8.9 (7.2,10.9)	10.0 (8.3,12.1)	17.5 (15.2,20.0)	15.9 (13.9,18.1)	9.0 (6.2,12.8)
Agree	47.4 (45.7,49.1)	47.4 (45.7,49.1)	45.6 (42.9,48.3)	48.2 (44.8,51.5)	46.5 (43.5,49.6)	53.1 (49.9,56.3)	48.5 (42.0,55.1)
Neither agree nor disagree	22.6 (21.2,24.0)	22.5 (21.2,24.0)	23.9 (21.5,26.5)	22.4 (20.0,25.0)	22.2 (20.1,24.4)	18.1 (15.9,20.5)	24.0 (19.0,29.7)
Disagree	14.6 (13.5,15.7)	14.6 (13.5,15.7)	16.4 (14.4,18.5)	15.6 (13.6,17.9)	11.1 (9.2,13.4)	9.1 (7.8,10.7)	14.4 (10.6,19.3)
Strongly disagree	4.3 (3.7,5.0)	4.3 (3.7,5.0)	5.3 (4.2,6.7)	3.8 (2.9,5.0)	2.7 (1.8,3.9)	3.8 (2.6,5.4)	4.2* (2.3,7.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66b.2***Agreement That Immediate Supervisor Coaches Recruiter if Needed: Recruiters by Reserve and Guard Component***

66b. To what extent do you agree or disagree with the following statements? My immediate supervisor coaches me if I need it

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	35	6	11	7	0	11
Responding on Item	4,887	1,307	2,406	535	275	364
Strongly agree	6.8 (5.6,8.3)	6.3 (3.9,10.0)	6.1 (4.3,8.7)	8.2 (5.0,13.1)	14.1 (9.8,19.9)	6.1 (3.5,10.3)
Agree	40.3 (37.8,42.9)	37.4 (31.3,43.9)	38.3 (34.6,42.1)	52.4 (45.8,58.9)	55.6 (47.1,63.7)	34.9 (28.9,41.4)
Neither agree nor disagree	24.5 (22.5,26.6)	30.2 (24.8,36.1)	21.2 (17.9,25.0)	21.8 (17.1,27.3)	17.2 (12.0,23.9)	34.9 (28.0,42.4)
Disagree	21.3 (19.1,23.5)	20.7 (16.2,26.1)	24.7 (21.1,28.7)	14.3 (10.7,18.8)	11.1 (6.9,17.5)	18.2 (13.7,23.8)
Strongly disagree	7.1 (5.8,8.8)	5.4* (2.8,10.1)	9.6 (7.2,12.7)	3.4* (1.7,6.7)	2.0* (0.7,5.6)	6.1 (3.6,10.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66b.3***Agreement That Immediate Supervisor Coaches Recruiter if Needed: Army Recruiters by Location***

66b. To what extent do you agree or disagree with the following statements? My immediate supervisor coaches me if I need it

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	26	0	1	11	0	16
Responding on Item	5,895	1,318	1,276	1,105	929	1,268
Strongly agree	8.9 (7.2,10.9)	8.8 (6.2,12.2)	10.1 (7.0,14.2)	9.4 (6.2,14.1)	7.8 (5.1,11.8)	8.2 (5.8,11.4)
Agree	45.6 (42.9,48.3)	45.6 (40.5,50.8)	44.8 (39.5,50.1)	46.2 (40.5,52.0)	46.3 (40.6,52.1)	45.3 (40.3,50.4)
Neither agree nor disagree	23.9 (21.5,26.5)	25.4 (19.9,31.7)	21.9 (16.7,28.2)	21.7 (16.9,27.5)	26.8 (21.8,32.6)	24.1 (19.4,29.5)
Disagree	16.4 (14.4,18.5)	14.3 (10.5,19.2)	18.3 (14.1,23.3)	18.4 (14.9,22.5)	14.3 (10.6,19.0)	16.3 (12.0,21.8)
Strongly disagree	5.3 (4.2,6.7)	6.0 (3.9,9.1)	5.0 (2.9,8.5)	4.3* (2.3,7.7)	4.8 (2.9,7.9)	6.1 (3.9,9.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66b.4***Agreement That Immediate Supervisor Coaches Recruiter if Needed: Navy or Marine Corps Recruiters by Location***

66b. To what extent do you agree or disagree with the following statements? My immediate supervisor coaches me if I need it

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	7	14	4	8	12	6	6
Responding on Item	4,389	960	1,064	1,145	1,200	2,051	936	1,115
Strongly agree	10.0 (8.3,12.1)	12.2 (8.7,16.8)	8.7 (5.9,12.6)	9.0 (6.3,12.6)	10.7 (7.8,14.6)	17.5 (15.2,20.0)	17.7 (14.5,21.4)	17.4 (14.6,20.5)
Agree	48.2 (44.8,51.5)	43.3 (37.5,49.4)	45.6 (40.5,50.9)	47.8 (42.8,52.8)	54.6 (49.1,60.1)	46.5 (43.5,49.6)	45.8 (40.9,50.7)	47.2 (42.8,51.5)
Neither agree nor disagree	22.4 (20.0,25.0)	24.3 (19.8,29.4)	24.1 (19.9,28.8)	20.9 (16.9,25.6)	20.4 (16.6,24.8)	22.2 (20.1,24.4)	23.5 (20.6,26.8)	21.1 (17.2,25.6)
Disagree	15.6 (13.6,17.9)	15.4 (12.0,19.6)	17.8 (14.2,22.1)	17.9 (14.3,22.2)	11.8 (8.5,16.1)	11.1 (9.2,13.4)	10.8 (8.2,14.0)	11.4 (9.5,13.7)
Strongly disagree	3.8 (2.9,5.0)	4.9 (3.0,7.8)	3.7 (2.2,6.2)	4.5 (2.8,7.1)	2.5* (1.3,4.9)	2.7 (1.8,3.9)	2.3 (1.3,4.0)	3.0 (1.8,5.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66c.1***Agreement That Immediate Supervisor Criticizes Even When Recruiter is Doing a Good Job: Recruiters by Active Component***

66c. To what extent do you agree or disagree with the following statements? My immediate supervisor criticizes me even when I am doing a good job

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	113	111	42	38	18	13	2
Responding on Item	14,154	13,802	5,879	4,384	2,045	1,493	353
Strongly agree	7.3 (6.5,8.2)	7.4 (6.5,8.4)	8.2 (6.7,10.0)	6.9 (5.5,8.7)	7.0 (5.6,8.8)	6.2 (4.6,8.3)	3.0* (1.6,5.6)
Agree	18.8 (17.7,20.0)	19.1 (18.0,20.3)	22.0 (20.0,24.2)	16.4 (14.4,18.7)	19.7 (17.7,21.8)	14.9 (12.3,17.8)	7.8 (4.7,12.7)
Neither agree nor disagree	29.6 (28.3,30.9)	29.8 (28.5,31.2)	33.2 (30.8,35.7)	27.2 (24.8,29.7)	31.5 (29.2,33.8)	21.9 (19.4,24.8)	20.4 (15.8,25.9)
Disagree	34.4 (33.0,35.8)	34.2 (32.8,35.6)	28.8 (26.5,31.2)	39.2 (36.7,41.8)	33.2 (30.4,36.2)	42.3 (39.2,45.5)	41.9 (36.2,47.9)
Strongly disagree	9.9 (9.0,10.9)	9.5 (8.5,10.5)	7.8 (6.4,9.6)	10.2 (8.6,12.1)	8.7 (7.0,10.6)	14.7 (12.6,17.0)	27.0 (22.2,32.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66c.2***Agreement That Immediate Supervisor Criticizes Even When Recruiter is Doing a Good Job: Recruiters by Reserve and Guard Component***

66c. To what extent do you agree or disagree with the following statements? My immediate supervisor criticizes me even when I am doing a good job

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	41	12	11	7	0	11
Responding on Item	4,881	1,301	2,406	535	275	364
Strongly agree	6.4 (5.1,7.9)	6.3 (3.9,10.2)	7.0 (5.3,9.3)	6.1 (3.5,10.4)	4.0* (2.0,8.2)	4.6* (2.5,8.3)
Agree	14.1 (12.0,16.5)	19.5 (14.9,25.1)	12.9 (9.9,16.6)	15.0 (10.6,20.8)	8.1 (4.9,13.0)	6.1 (3.5,10.3)
Neither agree nor disagree	24.0 (21.4,26.7)	28.1 (23.0,33.8)	22.1 (18.4,26.3)	27.2 (21.5,33.8)	17.2 (11.9,24.2)	22.0 (16.5,28.6)
Disagree	43.8 (40.2,47.5)	39.8 (34.2,45.8)	45.1 (39.9,50.4)	42.9 (36.5,49.4)	51.5 (44.2,58.7)	45.5 (37.3,53.9)
Strongly disagree	11.7 (10.2,13.5)	6.3 (3.9,10.1)	12.9 (10.5,15.7)	8.8 (6.0,13.0)	19.2 (14.3,25.2)	22.0 (16.3,28.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66c.3***Agreement That Immediate Supervisor Criticizes Even When Recruiter is Doing a Good Job: Army Recruiters by Location***

66c. To what extent do you agree or disagree with the following statements? My immediate supervisor criticizes me even when I am doing a good job

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	42	7	1	16	0	21
Responding on Item	5,879	1,311	1,276	1,100	929	1,263
Strongly agree	8.2 (6.7,10.0)	8.8 (5.3,14.4)	8.2 (4.8,13.6)	6.6 (4.2,10.3)	7.8 (5.4,11.2)	9.0 (6.1,13.2)
Agree	22.0 (20.0,24.2)	19.9 (15.2,25.7)	26.5 (21.1,32.7)	19.0 (14.4,24.6)	25.1 (21.3,29.4)	20.1 (15.2,26.1)
Neither agree nor disagree	33.2 (30.8,35.7)	40.7 (34.9,46.8)	30.6 (25.9,35.8)	39.3 (33.4,45.6)	29.0 (23.7,35.0)	25.8 (20.3,32.3)
Disagree	28.8 (26.5,31.2)	25.0 (20.2,30.5)	23.3 (18.6,28.7)	28.9 (23.6,34.9)	29.9 (24.7,35.6)	37.3 (32.0,42.9)
Strongly disagree	7.8 (6.4,9.6)	5.6 (3.4,9.0)	11.4 (8.2,15.6)	6.2* (3.4,11.0)	8.2 (5.4,12.4)	7.8 (5.2,11.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66c.4***Agreement That Immediate Supervisor Criticizes Even When Recruiter is Doing a Good Job: Navy or Marine Corps Recruiters by Location***

66c. To what extent do you agree or disagree with the following statements? My immediate supervisor criticizes me even when I am doing a good job

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	38	7	14	4	12	18	9	8
Responding on Item	4,384	960	1,064	1,145	1,196	2,045	933	1,113
Strongly agree	6.9 (5.5,8.7)	6.1 (3.9,9.3)	6.2 (4.0,9.6)	9.7 (7.1,13.1)	5.7 (3.7,8.8)	7.0 (5.6,8.8)	8.9 (6.6,11.9)	5.5 (4.0,7.5)
Agree	16.4 (14.4,18.7)	16.2 (12.6,20.6)	13.7 (10.7,17.4)	19.8 (15.8,24.4)	16.1 (11.9,21.5)	19.7 (17.7,21.8)	19.7 (16.5,23.3)	19.7 (16.8,22.9)
Neither agree nor disagree	27.2 (24.8,29.7)	32.8 (27.3,38.8)	26.6 (21.8,31.9)	26.5 (22.0,31.6)	23.7 (19.1,28.9)	31.5 (29.2,33.8)	32.8 (28.8,37.0)	30.4 (27.4,33.5)
Disagree	39.2 (36.7,41.8)	34.8 (29.9,40.0)	41.5 (36.7,46.4)	36.9 (32.8,41.3)	42.7 (37.3,48.2)	33.2 (30.4,36.2)	32.8 (28.7,37.2)	33.6 (30.1,37.3)
Strongly disagree	10.2 (8.6,12.1)	10.1 (6.8,14.8)	12.0 (9.0,15.9)	7.1 (4.7,10.5)	11.8 (8.9,15.6)	8.7 (7.0,10.6)	5.9 (4.3,8.1)	11.0 (8.7,13.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66d.1***Agreement That Immediate Supervisor Does a Poor Job of Maintaining Morale Among Recruiters: Recruiters by Active Component***

66d. To what extent do you agree or disagree with the following statements? My immediate supervisor does a poor job of maintaining morale among recruiters

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	89	88	26	33	15	13	2
Responding on Item	14,178	13,825	5,895	4,389	2,048	1,493	353
Strongly agree	13.3 (12.2,14.4)	13.4 (12.3,14.5)	16.1 (14.2,18.2)	12.4 (10.7,14.3)	10.6 (8.7,12.9)	9.3 (7.6,11.4)	9.0 (5.7,13.9)
Agree	19.0 (17.8,20.1)	19.2 (18.1,20.4)	22.6 (20.6,24.6)	18.3 (16.3,20.4)	15.2 (12.9,17.8)	14.2 (11.7,17.1)	9.6 (6.7,13.6)
Neither agree nor disagree	25.3 (24.1,26.6)	25.3 (24.0,26.7)	25.6 (23.5,27.9)	25.0 (22.5,27.7)	26.0 (23.4,28.9)	24.2 (21.7,26.9)	24.6 (19.8,30.1)
Disagree	31.1 (29.6,32.6)	31.0 (29.5,32.5)	27.3 (25.0,29.7)	32.9 (30.1,35.7)	33.6 (30.4,36.9)	36.8 (33.8,39.8)	32.9 (27.2,39.3)
Strongly disagree	11.4 (10.5,12.5)	11.1 (10.1,12.2)	8.4 (6.9,10.2)	11.5 (9.8,13.5)	14.6 (12.7,16.8)	15.5 (13.4,18.0)	24.0 (19.3,29.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66d.2***Agreement That Immediate Supervisor Does a Poor Job of Maintaining Morale Among Recruiters: Recruiters by Reserve and Guard Component***

66d. To what extent do you agree or disagree with the following statements? My immediate supervisor does a poor job of maintaining morale among recruiters

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	40	6	16	7	0	11
Responding on Item	4,882	1,307	2,401	535	275	364
Strongly agree	13.2 (11.5,15.1)	13.1 (9.7,17.4)	13.4 (10.8,16.5)	15.0 (11.3,19.6)	8.1 (4.6,13.9)	13.6 (9.5,19.1)
Agree	21.1 (18.8,23.5)	22.5 (17.2,28.9)	22.2 (18.8,25.9)	19.7 (14.8,25.8)	13.1 (8.9,19.0)	16.7 (12.3,22.3)
Neither agree nor disagree	24.1 (21.7,26.6)	27.0 (22.1,32.6)	22.4 (18.6,26.7)	25.9 (20.5,32.1)	24.2 (18.0,31.8)	22.0 (17.3,27.5)
Disagree	30.3 (28.0,32.7)	27.9 (22.9,33.6)	30.7 (27.0,34.7)	30.6 (25.0,36.8)	36.4 (29.0,44.5)	31.1 (25.0,37.8)
Strongly disagree	11.4 (9.5,13.5)	9.5 (6.4,13.8)	11.4 (8.8,14.6)	8.8 (5.6,13.8)	18.2 (13.7,23.8)	16.7 (12.1,22.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66d.3***Agreement That Immediate Supervisor Does a Poor Job of Maintaining Morale Among Recruiters: Army Recruiters by Location***

66d. To what extent do you agree or disagree with the following statements? My immediate supervisor does a poor job of maintaining morale among recruiters

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	26	0	1	11	0	16
Responding on Item	5,895	1,318	1,276	1,105	929	1,268
Strongly agree	16.1 (14.2,18.2)	14.8 (10.3,20.6)	18.7 (13.8,25.0)	16.0 (12.1,20.9)	15.2 (11.5,19.7)	15.5 (12.0,19.9)
Agree	22.6 (20.6,24.6)	24.4 (20.3,29.1)	22.4 (17.5,28.1)	18.9 (14.3,24.5)	19.1 (14.8,24.2)	26.5 (21.5,32.3)
Neither agree nor disagree	25.6 (23.5,27.9)	28.1 (23.5,33.3)	21.9 (17.6,27.0)	28.3 (22.9,34.4)	29.0 (24.5,34.0)	22.0 (17.4,27.5)
Disagree	27.3 (25.0,29.7)	24.9 (20.3,30.1)	27.4 (22.9,32.4)	27.4 (23.1,32.1)	27.7 (22.6,33.5)	29.4 (24.2,35.2)
Strongly disagree	8.4 (6.9,10.2)	7.8 (5.1,11.9)	9.6 (6.5,13.9)	9.4 (6.3,14.0)	9.1 (6.4,12.7)	6.5 (4.1,10.2)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66d.4***Agreement That Immediate Supervisor Does a Poor Job of Maintaining Morale Among Recruiters: Navy or Marine Corps Recruiters by Location***

66d. To what extent do you agree or disagree with the following statements? My immediate supervisor does a poor job of maintaining morale among recruiters

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	7	14	4	8	15	9	6
Responding on Item	4,389	960	1,064	1,145	1,200	2,048	933	1,115
Strongly agree	12.4 (10.7,14.3)	13.8 (10.6,17.7)	11.6 (8.3,16.0)	13.8 (10.5,17.9)	10.7 (7.8,14.6)	10.6 (8.7,12.9)	13.8 (10.7,17.6)	7.9 (5.9,10.7)
Agree	18.3 (16.3,20.4)	17.4 (14.0,21.4)	16.2 (12.6,20.6)	22.4 (18.5,26.8)	17.1 (13.7,21.2)	15.2 (12.9,17.8)	13.8 (10.7,17.5)	16.4 (13.5,19.7)
Neither agree nor disagree	25.0 (22.5,27.7)	25.5 (21.0,30.6)	24.9 (20.3,30.1)	26.9 (22.0,32.4)	22.5 (17.9,27.8)	26.0 (23.4,28.9)	27.2 (23.4,31.4)	25.1 (21.5,29.0)
Disagree	32.9 (30.1,35.7)	30.4 (25.3,36.0)	33.6 (28.5,39.2)	27.6 (23.4,32.2)	38.9 (33.1,45.1)	33.6 (30.4,36.9)	32.5 (28.1,37.2)	34.5 (30.7,38.4)
Strongly disagree	11.5 (9.8,13.5)	13.0 (9.3,17.8)	13.7 (10.0,18.4)	9.3 (7.0,12.4)	10.7 (7.9,14.4)	14.6 (12.7,16.8)	12.8 (10.0,16.2)	16.1 (13.6,19.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66e.1***Agreement That Immediate Supervisor Stands Up for Recruiter: Recruiters by Active Component***

66e. To what extent do you agree or disagree with the following statements? My immediate supervisor stands up for me

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	119	117	48	30	23	15	2
Responding on Item	14,148	13,796	5,873	4,392	2,040	1,491	353
Strongly agree	18.9 (17.8,20.1)	18.8 (17.7,20.0)	14.5 (12.7,16.6)	19.3 (17.1,21.6)	25.5 (23.3,27.8)	24.9 (22.3,27.8)	25.2 (20.7,30.2)
Agree	37.6 (36.2,39.1)	37.6 (36.2,39.0)	36.0 (33.6,38.5)	38.8 (36.2,41.5)	36.0 (33.1,38.9)	42.7 (39.7,45.9)	38.9 (33.4,44.8)
Neither agree nor disagree	26.6 (25.2,27.9)	26.6 (25.2,28.0)	28.9 (26.4,31.5)	26.7 (24.4,29.2)	25.5 (22.6,28.7)	18.9 (16.3,21.7)	24.6 (20.3,29.3)
Disagree	10.6 (9.7,11.6)	10.6 (9.7,11.6)	13.1 (11.5,15.0)	8.9 (7.6,10.5)	8.3 (6.8,10.0)	9.2 (7.7,10.9)	8.4 (5.5,12.5)
Strongly disagree	6.3 (5.6,7.1)	6.4 (5.6,7.2)	7.5 (6.2,8.9)	6.4 (5.2,7.8)	4.8 (3.6,6.3)	4.3 (3.2,5.8)	3.0* (1.6,5.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66e.2***Agreement That Immediate Supervisor Stands Up for Recruiter: Recruiters by Reserve and Guard Component***

66e. To what extent do you agree or disagree with the following statements? My immediate supervisor stands up for me

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	55	12	16	11	3	14
Responding on Item	4,867	1,301	2,401	531	272	361
Strongly agree	16.0 (14.1,18.2)	14.9 (10.9,20.1)	16.0 (13.0,19.6)	15.1 (10.7,20.9)	19.4 (13.7,26.8)	19.1 (14.7,24.5)
Agree	39.9 (36.6,43.4)	41.6 (35.4,48.1)	38.8 (34.1,43.7)	37.7 (31.2,44.6)	43.9 (36.6,51.4)	41.2 (35.2,47.6)
Neither agree nor disagree	22.8 (20.6,25.3)	23.1 (17.9,29.2)	22.2 (18.2,26.7)	24.0 (17.4,32.1)	24.5 (18.9,31.1)	23.7 (18.9,29.2)
Disagree	12.8 (10.9,15.1)	13.6 (9.2,19.6)	13.2 (10.3,16.6)	15.1 (10.3,21.5)	5.1* (2.3,10.9)	10.7 (6.8,16.5)
Strongly disagree	8.4 (6.9,10.1)	6.8 (4.1,11.0)	9.9 (7.6,12.8)	8.2 (5.2,12.9)	7.1* (3.9,12.8)	5.3 (3.0,9.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66e.3***Agreement That Immediate Supervisor Stands Up for Recruiter: Army Recruiters by Location***

66e. To what extent do you agree or disagree with the following statements? My immediate supervisor stands up for me

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	48	13	6	11	4	16
Responding on Item	5,873	1,305	1,270	1,105	925	1,268
Strongly agree	14.5 (12.7,16.6)	13.0 (9.5,17.7)	15.1 (11.2,20.2)	13.7 (9.6,19.1)	17.8 (14.3,22.0)	13.9 (10.9,17.4)
Agree	36.0 (33.6,38.5)	34.9 (30.4,39.7)	37.2 (29.7,45.3)	36.3 (31.1,41.8)	32.2 (26.9,37.9)	38.4 (33.1,44.0)
Neither agree nor disagree	28.9 (26.4,31.5)	29.8 (24.9,35.2)	28.4 (23.1,34.5)	27.8 (22.8,33.5)	30.4 (25.5,35.9)	28.2 (22.8,34.2)
Disagree	13.1 (11.5,15.0)	15.4 (11.4,20.3)	10.6 (7.1,15.4)	13.2 (9.5,18.1)	13.0 (9.6,17.4)	13.5 (10.2,17.5)
Strongly disagree	7.5 (6.2,8.9)	7.0 (4.4,10.9)	8.7 (5.5,13.6)	9.0 (6.2,12.8)	6.5 (4.1,10.2)	6.1 (3.9,9.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66e.4***Agreement That Immediate Supervisor Stands Up for Recruiter: Navy or Marine Corps Recruiters by Location***

66e. To what extent do you agree or disagree with the following statements? My immediate supervisor stands up for me

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	30	3	14	0	12	23	12	11
Responding on Item	4,392	964	1,064	1,149	1,196	2,040	930	1,110
Strongly agree	19.3 (17.1,21.6)	17.7 (14.2,21.9)	19.5 (15.5,24.2)	16.7 (13.4,20.7)	22.2 (17.8,27.3)	25.5 (23.3,27.8)	24.3 (21.6,27.3)	26.4 (23.1,30.0)
Agree	38.8 (36.2,41.5)	35.5 (30.9,40.4)	39.0 (32.9,45.4)	38.3 (34.0,42.8)	42.3 (37.7,47.0)	36.0 (33.1,38.9)	34.2 (29.8,38.9)	37.4 (34.1,40.9)
Neither agree nor disagree	26.7 (24.4,29.2)	28.6 (24.3,33.3)	28.2 (23.0,34.1)	23.8 (19.8,28.3)	26.2 (21.7,31.2)	25.5 (22.6,28.7)	28.0 (23.3,33.2)	23.4 (20.1,27.1)
Disagree	8.9 (7.6,10.5)	9.3 (6.5,13.1)	7.5 (5.0,11.1)	13.8 (10.6,17.6)	5.4 (3.6,7.9)	8.3 (6.8,10.0)	9.2 (6.6,12.7)	7.5 (5.8,9.6)
Strongly disagree	6.4 (5.2,7.8)	8.9 (6.2,12.5)	5.8 (3.7,9.1)	7.4 (5.1,10.8)	3.9 (2.3,6.6)	4.8 (3.6,6.3)	4.3 (2.8,6.5)	5.2 (3.8,7.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66f.1***Agreement That Recruiter Feels Supervised More Closely Than Necessary: Recruiters by Active Component***

66f. To what extent do you agree or disagree with the following statements? I feel I am supervised more closely than necessary

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	96	92	34	30	15	13	5
Responding on Item	14,171	13,821	5,887	4,392	2,048	1,493	350
Strongly agree	10.9 (9.9,12.0)	11.0 (10.0,12.2)	13.8 (11.9,16.0)	9.7 (8.0,11.7)	7.9 (6.3,9.9)	8.3 (6.7,10.2)	4.8 (2.8,8.3)
Agree	19.5 (18.1,21.0)	19.7 (18.3,21.3)	24.8 (22.0,27.7)	15.2 (13.1,17.5)	18.5 (16.0,21.3)	14.9 (12.9,17.1)	10.2 (7.2,14.4)
Neither agree nor disagree	34.2 (32.6,35.8)	34.6 (32.9,36.2)	33.6 (30.8,36.6)	36.4 (33.6,39.3)	37.9 (34.9,41.0)	28.2 (25.7,30.8)	18.7 (14.2,24.2)
Disagree	28.8 (27.5,30.0)	28.4 (27.1,29.7)	22.4 (20.7,24.3)	32.3 (29.5,35.3)	29.1 (26.3,32.1)	39.2 (36.1,42.4)	44.6 (39.4,49.9)
Strongly disagree	6.7 (6.1,7.5)	6.4 (5.7,7.1)	5.4 (4.4,6.6)	6.4 (5.1,8.0)	6.6 (5.3,8.3)	9.5 (7.8,11.6)	21.7 (16.7,27.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66f.2***Agreement That Recruiter Feels Supervised More Closely Than Necessary: Recruiters by Reserve and Guard Component***

66f. To what extent do you agree or disagree with the following statements? I feel I am supervised more closely than necessary

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	35	6	11	7	0	11
Responding on Item	4,887	1,307	2,406	535	275	364
Strongly agree	11.7 (9.9,13.7)	18.5 (14.1,23.8)	7.9 (6.0,10.2)	14.3 (10.6,18.9)	12.1 (7.9,18.1)	8.3 (5.5,12.5)
Agree	16.9 (14.9,19.2)	21.2 (16.9,26.2)	15.3 (12.1,19.3)	21.1 (16.0,27.3)	11.1 (7.2,16.7)	10.6 (7.1,15.6)
Neither agree nor disagree	29.1 (26.3,32.0)	26.6 (21.3,32.6)	31.1 (26.8,35.7)	27.9 (22.3,34.3)	28.3 (21.7,36.0)	27.3 (22.1,33.2)
Disagree	34.2 (31.1,37.4)	27.5 (21.4,34.6)	36.8 (32.0,41.8)	33.3 (28.5,38.5)	36.4 (29.6,43.8)	40.9 (33.5,48.8)
Strongly disagree	8.1 (6.8,9.7)	6.3 (3.9,10.0)	9.0 (6.8,11.7)	3.4* (1.7,6.7)	12.1 (7.8,18.4)	12.9 (8.6,18.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66f.3***Agreement That Recruiter Feels Supervised More Closely Than Necessary: Army Recruiters by Location***

66f. To what extent do you agree or disagree with the following statements? I feel I am supervised more closely than necessary

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	34	0	1	11	8	16
Responding on Item	5,887	1,318	1,276	1,105	921	1,268
Strongly agree	13.8 (11.9,16.0)	12.0 (8.2,17.1)	16.0 (13.1,19.3)	15.6 (11.4,20.9)	15.3 (11.4,20.2)	11.0 (7.7,15.6)
Agree	24.8 (22.0,27.7)	19.8 (15.1,25.6)	26.5 (21.7,31.9)	27.4 (21.6,34.1)	26.6 (22.1,31.7)	24.5 (19.5,30.3)
Neither agree nor disagree	33.6 (30.8,36.6)	38.3 (32.1,44.9)	29.7 (24.5,35.4)	31.6 (26.8,36.8)	30.6 (25.7,35.9)	36.7 (32.1,41.6)
Disagree	22.4 (20.7,24.3)	22.6 (18.7,27.0)	21.5 (17.4,26.2)	19.3 (14.8,24.9)	23.1 (19.4,27.4)	25.3 (21.3,29.8)
Strongly disagree	5.4 (4.4,6.6)	7.4 (5.1,10.6)	6.4 (4.2,9.7)	6.1 (3.5,10.6)	4.4 (2.5,7.5)	2.5* (1.2,5.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66f.4***Agreement That Recruiter Feels Supervised More Closely Than Necessary: Navy or Marine Corps Recruiters by Location***

66f. To what extent do you agree or disagree with the following statements? I feel I am supervised more closely than necessary

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	30	3	14	0	12	15	9	6
Responding on Item	4,392	964	1,064	1,149	1,196	2,048	933	1,115
Strongly agree	9.7 (8.0,11.7)	6.1 (4.1,8.8)	10.0 (6.9,14.1)	12.6 (9.5,16.7)	9.7 (6.7,13.7)	7.9 (6.3,9.9)	10.5 (8.0,13.6)	5.7 (4.0,8.1)
Agree	15.2 (13.1,17.5)	14.5 (11.2,18.6)	11.2 (8.0,15.4)	20.8 (17.3,24.8)	14.0 (10.7,18.1)	18.5 (16.0,21.3)	18.4 (14.8,22.6)	18.6 (15.5,22.2)
Neither agree nor disagree	36.4 (33.6,39.3)	41.5 (37.1,46.1)	38.2 (33.4,43.2)	34.6 (29.4,40.1)	32.3 (26.9,38.1)	37.9 (34.9,41.0)	35.4 (31.1,39.9)	40.0 (36.0,44.0)
Disagree	32.3 (29.5,35.3)	27.0 (22.5,32.1)	34.4 (29.8,39.4)	29.4 (25.0,34.2)	37.3 (31.6,43.4)	29.1 (26.3,32.1)	29.5 (25.3,34.2)	28.8 (26.1,31.6)
Strongly disagree	6.4 (5.1,8.0)	10.9 (7.9,14.9)	6.2 (4.0,9.5)	2.6* (1.3,5.1)	6.8 (4.6,10.0)	6.6 (5.3,8.3)	6.2 (4.4,8.9)	7.0 (5.3,9.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66g.1***Agreement That Immediate Supervisor Understands the Sales Business: Recruiters by Active Component***

66g. To what extent do you agree or disagree with the following statements? My immediate supervisor understands the sales business

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	117	112	43	33	21	13	7
Responding on Item	14,150	13,801	5,878	4,389	2,042	1,493	348
Strongly agree	26.8 (25.5,28.0)	27.0 (25.7,28.2)	22.9 (20.8,25.1)	25.5 (23.5,27.5)	36.0 (32.7,39.3)	35.1 (32.4,37.9)	18.8 (14.9,23.5)
Agree	45.8 (44.3,47.4)	45.9 (44.3,47.5)	46.8 (43.8,50.0)	46.9 (44.3,49.6)	39.9 (37.0,42.8)	47.0 (44.0,50.0)	44.9 (39.1,50.8)
Neither agree nor disagree	17.9 (16.9,19.0)	17.9 (16.8,19.0)	21.0 (18.9,23.2)	17.8 (15.8,20.0)	14.4 (12.5,16.5)	10.4 (8.9,12.1)	20.6 (15.7,26.5)
Disagree	6.1 (5.4,6.9)	6.0 (5.3,6.8)	5.5 (4.3,6.9)	6.8 (5.5,8.4)	6.6 (5.3,8.1)	5.0 (3.9,6.5)	10.3 (7.6,13.8)
Strongly disagree	3.4 (2.9,4.0)	3.3 (2.8,4.0)	3.8 (2.9,5.0)	3.0 (2.2,4.1)	3.3 (2.3,4.5)	2.6 (1.7,3.9)	5.5 (3.3,9.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66g.2***Agreement That Immediate Supervisor Understands the Sales Business: Recruiters by Reserve and Guard Component***

66g. To what extent do you agree or disagree with the following statements? My immediate supervisor understands the sales business

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	35	6	11	7	0	11
Responding on Item	4,887	1,307	2,406	535	275	364
Strongly agree	19.8 (17.5,22.4)	21.6 (16.0,28.6)	19.3 (16.2,22.8)	17.0 (12.4,22.8)	26.3 (20.3,33.3)	15.9 (11.1,22.2)
Agree	44.4 (41.1,47.7)	46.0 (38.3,53.8)	41.6 (36.5,46.9)	53.7 (47.4,60.0)	48.5 (41.4,55.6)	40.2 (34.0,46.7)
Neither agree nor disagree	20.7 (18.2,23.3)	22.5 (17.2,28.9)	19.5 (16.1,23.3)	22.5 (17.3,28.6)	15.2 (11.0,20.5)	23.5 (18.3,29.7)
Disagree	10.4 (8.9,12.0)	7.2 (4.6,11.2)	13.8 (11.2,16.9)	4.1* (2.2,7.5)	6.1 (3.5,10.4)	11.4 (7.5,17.0)
Strongly disagree	4.8 (3.9,6.0)	2.7* (1.3,5.4)	5.9 (4.3,8.2)	2.7* (1.3,5.8)	4.0* (1.7,9.5)	9.1 (5.3,15.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66g.3***Agreement That Immediate Supervisor Understands the Sales Business: Army Recruiters by Location***

66g. To what extent do you agree or disagree with the following statements? My immediate supervisor understands the sales business

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	43	0	6	11	12	16
Responding on Item	5,878	1,318	1,270	1,105	917	1,268
Strongly agree	22.9 (20.8,25.1)	20.3 (15.4,26.3)	25.2 (20.4,30.8)	22.6 (17.9,28.2)	23.7 (19.6,28.3)	22.9 (18.1,28.5)
Agree	46.8 (43.8,50.0)	50.2 (44.1,56.4)	39.0 (32.5,45.9)	49.5 (42.1,57.0)	46.1 (40.6,51.6)	49.4 (43.5,55.3)
Neither agree nor disagree	21.0 (18.9,23.2)	20.7 (15.8,26.7)	26.6 (21.5,32.5)	18.4 (14.2,23.4)	21.5 (17.3,26.4)	17.6 (12.9,23.4)
Disagree	5.5 (4.3,6.9)	5.5 (3.4,8.8)	6.4 (3.9,10.5)	5.2 (3.0,8.8)	5.7 (3.4,9.3)	4.5 (2.5,7.9)
Strongly disagree	3.8 (2.9,5.0)	3.2* (1.7,6.1)	2.8* (1.4,5.5)	4.3* (2.3,7.8)	3.1* (1.6,6.0)	5.7 (3.6,8.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 66g.4***Agreement That Immediate Supervisor Understands the Sales Business: Navy or Marine Corps Recruiters by Location***

66g. To what extent do you agree or disagree with the following statements? My immediate supervisor understands the sales business

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	7	14	0	12	21	15	6
Responding on Item	4,389	960	1,064	1,149	1,196	2,042	927	1,115
Strongly agree	25.5 (23.5,27.5)	27.1 (22.8,31.9)	28.6 (24.1,33.7)	18.2 (14.4,22.8)	28.7 (24.4,33.3)	36.0 (32.7,39.3)	35.3 (31.0,39.9)	36.5 (32.2,41.0)
Agree	46.9 (44.3,49.6)	48.2 (42.7,53.7)	44.0 (38.7,49.4)	47.2 (41.5,53.0)	49.1 (43.5,54.7)	39.9 (37.0,42.8)	38.3 (34.2,42.6)	41.2 (37.2,45.3)
Neither agree nor disagree	17.8 (15.8,20.0)	14.6 (11.2,18.8)	19.9 (15.6,25.0)	20.5 (16.2,25.5)	14.7 (11.5,18.5)	14.4 (12.5,16.5)	15.8 (13.0,19.1)	13.2 (10.8,15.9)
Disagree	6.8 (5.5,8.4)	6.9 (4.4,10.6)	5.8 (3.7,9.0)	9.3 (6.6,13.0)	5.4 (3.4,8.3)	6.6 (5.3,8.1)	7.6 (5.5,10.5)	5.7 (4.1,8.0)
Strongly disagree	3.0 (2.2,4.1)	3.2 (1.9,5.6)	1.7* (0.7,3.7)	4.8 (3.2,7.2)	2.2* (1.0,4.6)	3.3 (2.3,4.5)	3.0 (1.9,4.7)	3.5 (2.1,5.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67a.1***Supervisor's Agreement That Recruiters Should Not Bother Overworked Supervisors With Problems: Recruiters by Active Component***

67a. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Recruiters should not bother overworked supervisors with their problems

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	6,342	6,175	2,501	1,727	975	972	167
Not Responding on Item	1,378	1,355	608	302	243	201	24
Responding on Item	6,547	6,382	2,812	2,392	845	333	165
Strongly agree	1.7 (1.2,2.4)	1.8 (1.3,2.4)	1.9 (1.1,3.2)	1.3 (0.7,2.2)	2.8 (1.6,4.6)	1.6* (0.6,4.3)	0.0 (N/A,N/A)
Agree	4.3 (3.5,5.3)	4.3 (3.5,5.3)	4.8 (3.4,6.7)	3.9 (2.7,5.7)	4.4 (2.7,7.0)	2.3* (0.8,6.7)	3.9* (1.6,8.8)
Neither agree nor disagree	10.1 (8.8,11.6)	10.0 (8.6,11.5)	10.4 (8.2,13.2)	9.6 (7.5,12.1)	12.0 (9.3,15.4)	3.9* (2.0,7.3)	15.4 (10.4,22.2)
Disagree	52.3 (49.8,54.7)	52.2 (49.6,54.7)	54.9 (50.5,59.2)	51.9 (48.0,55.7)	45.7 (41.7,49.7)	48.1 (40.7,55.5)	55.1 (46.4,63.6)
Strongly disagree	31.7 (29.4,34.0)	31.8 (29.5,34.2)	28.0 (24.3,32.1)	33.4 (29.7,37.3)	35.2 (31.2,39.4)	44.2 (36.3,52.4)	25.6 (18.5,34.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not applicable, I do not supervise at least one other production recruiter on a routine basis” (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67a.2

Supervisor's Agreement That Recruiters Should Not Bother Overworked Supervisors With Problems: Recruiters by Reserve and Guard Component

67a. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Recruiters should not bother overworked supervisors with their problems

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	2,918	777	1,616	167	172	185
Not Responding on Item	626	206	300	73	11	36
Responding on Item	1,378	330	500	302	92	154
Strongly agree	1.0* (0.4,2.6)	1.8* (0.3,9.1)	0.0 (N/A,N/A)	2.4* (0.8,6.8)	0.0* (N/A,N/A)	0.0* (N/A,N/A)
Agree	5.9 (3.6,9.4)	14.3* (7.2,26.3)	4.2* (1.8,9.8)	2.4* (0.8,7.0)	3.0* (0.7,11.9)	1.8* (0.4,7.7)
Neither agree nor disagree	9.6 (7.1,12.8)	19.6* (11.5,31.5)	7.4* (3.9,13.5)	7.2* (3.9,13.0)	6.1* (2.1,16.1)	1.8* (0.4,7.7)
Disagree	52.7 (48.1,57.3)	46.4* (35.5,57.7)	59.0 (51.2,66.3)	51.8 (42.5,61.0)	39.4* (27.2,53.1)	55.4* (44.3,65.9)
Strongly disagree	30.9 (26.6,35.6)	17.9* (10.2,29.3)	29.5 (22.2,38.0)	36.1 (27.2,46.2)	51.5* (38.1,64.7)	41.1* (31.3,51.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67a.3***Supervisor's Agreement That Recruiters Should Not Bother Overworked Supervisors With Problems: Army Recruiters by Location***

67a. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Recruiters should not bother overworked supervisors with their problems

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	2,501	565	501	532	350	554
Not Responding on Item	608	116	158	94	97	145
Responding on Item	2,812	638	617	490	483	585
Strongly agree	1.9 (1.1,3.2)	1.9* (0.6,6.2)	2.8* (1.0,7.8)	1.1* (0.2,5.5)	1.7* (0.5,5.1)	1.8* (0.5,5.9)
Agree	4.8 (3.4,6.7)	5.7* (2.8,11.5)	3.8* (1.5,9.0)	5.3* (2.4,11.5)	2.5* (1.0,6.3)	6.2* (3.2,11.5)
Neither agree nor disagree	10.4 (8.2,13.2)	8.6* (4.6,15.4)	9.4* (5.2,16.6)	13.8 (8.2,22.5)	12.5 (8.0,19.1)	8.9 (5.3,14.5)
Disagree	54.9 (50.5,59.2)	55.2 (44.0,66.0)	52.8 (43.1,62.4)	57.5 (48.2,66.2)	49.2 (41.8,56.6)	59.3 (50.2,67.8)
Strongly disagree	28.0 (24.3,32.1)	28.6 (20.2,38.8)	31.1 (23.0,40.6)	22.3 (15.5,31.1)	34.2 (26.9,42.3)	23.9 (17.1,32.4)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67a.4***Supervisor's Agreement That Recruiters Should Not Bother Overworked Supervisors With Problems: Navy or Marine Corps Recruiters by Location***

67a. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Recruiters should not bother overworked supervisors with their problems

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	1,727	396	420	431	480	975	443	531
Not Responding on Item	302	35	84	94	90	243	110	133
Responding on Item	2,392	536	574	624	638	845	388	457
Strongly agree	1.3 (0.7,2.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	2.1* (0.8,5.1)	2.7* (1.2,5.8)	2.8 (1.6,4.6)	3.2* (1.5,6.7)	2.4* (1.1,5.2)
Agree	3.9 (2.7,5.7)	2.9* (1.1,7.6)	2.3* (0.9,5.8)	2.7* (1.0,7.3)	6.0 (3.7,9.8)	4.4 (2.7,7.0)	3.2* (1.5,6.6)	5.5 (3.2,9.1)
Neither agree nor disagree	9.6 (7.5,12.1)	7.3 (4.1,12.4)	8.5 (4.7,14.8)	11.0 (7.5,15.7)	11.4 (7.6,16.8)	12.0 (9.3,15.4)	12.6 (8.7,18.0)	11.5 (7.9,16.5)
Disagree	51.9 (48.0,55.7)	52.2 (44.5,59.8)	53.1 (44.8,61.2)	52.1 (44.2,59.8)	50.3 (42.5,58.1)	45.7 (41.7,49.7)	48.0 (41.7,54.5)	43.6 (37.4,50.1)
Strongly disagree	33.4 (29.7,37.3)	37.7 (30.2,45.9)	36.2 (28.4,44.7)	32.2 (25.4,39.8)	29.5 (23.3,36.6)	35.2 (31.2,39.4)	33.1 (27.1,39.6)	37.0 (31.1,43.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67b.1**Supervisor's Agreement That Teamwork Is as Important as Each Person's Own Effort in Reaching Goals/Missions: Recruiters by Active Component**

67b. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
In reaching recruiting goals/missions, teamwork is as important as each person's own effort

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	6,342	6,175	2,501	1,727	975	972	167
Not Responding on Item	1,385	1,363	623	294	243	201	24
Responding on Item	6,540	6,375	2,797	2,401	845	333	165
Strongly agree	60.5 (58.1,62.9)	60.5 (58.0,63.0)	56.7 (52.1,61.3)	62.7 (58.9,66.4)	69.2 (65.0,73.1)	54.3 (48.0,60.4)	60.3 (52.8,67.2)
Agree	33.2 (30.8,35.6)	33.1 (30.7,35.7)	36.6 (32.3,41.3)	30.6 (27.1,34.4)	25.4 (22.0,29.1)	41.1 (34.8,47.7)	34.6 (28.0,41.8)
Neither agree nor disagree	3.8 (3.0,4.8)	3.8 (3.0,4.8)	5.0 (3.5,7.0)	2.9 (2.0,4.3)	3.4 (2.1,5.4)	1.6* (0.6,4.3)	3.9* (1.6,8.8)
Disagree	2.0 (1.4,2.8)	2.0 (1.4,2.8)	1.5* (0.8,2.7)	3.0 (1.8,5.0)	1.3* (0.5,3.4)	0.8* (0.2,3.1)	0.0 (N/A,N/A)
Strongly disagree	0.6 (0.3,0.9)	0.5 (0.3,0.9)	0.1* (0.0,0.7)	0.7* (0.3,1.6)	0.7* (0.2,1.9)	2.3* (1.0,5.4)	1.3* (0.3,5.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67b.2***Supervisor's Agreement That Teamwork Is as Important as Each Person's Own Effort in Reaching Goals/Missions: Recruiters by Reserve and Guard Component***

67b. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
In reaching recruiting goals/missions, teamwork is as important as each person's own effort

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	2,918	777	1,616	167	172	185
Not Responding on Item	626	206	300	73	11	36
Responding on Item	1,378	330	500	302	92	154
Strongly agree	49.4 (44.2,54.6)	39.3* (28.6,51.1)	42.1 (33.5,51.3)	61.5 (52.3,69.9)	63.6* (49.2,75.9)	62.5* (51.0,72.7)
Agree	40.5 (35.2,46.0)	51.8* (40.2,63.2)	40.0 (30.7,50.1)	36.1 (27.6,45.7)	24.2* (14.5,37.7)	35.7* (25.5,47.4)
Neither agree nor disagree	6.1 (3.8,9.8)	8.9* (3.5,21.2)	8.4* (4.6,15.1)	2.4* (0.8,7.0)	6.1* (2.2,15.8)	0.0* (N/A,N/A)
Disagree	3.3 (1.9,5.7)	0.0* (N/A,N/A)	7.4* (3.9,13.4)	0.0 (N/A,N/A)	6.1* (2.1,16.4)	1.8* (0.4,7.7)
Strongly disagree	0.8* (0.2,2.6)	0.0* (N/A,N/A)	2.1* (0.6,7.0)	0.0 (N/A,N/A)	0.0* (N/A,N/A)	0.0* (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67b.3***Supervisor's Agreement That Teamwork Is as Important as Each Person's Own Effort in Reaching Goals/Missions: Army Recruiters by Location***

67b. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
In reaching recruiting goals/missions, teamwork is as important as each person's own effort

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	2,501	565	501	532	350	554
Not Responding on Item	623	122	164	94	101	145
Responding on Item	2,797	631	612	490	479	585
Strongly agree	56.7 (52.1,61.3)	53.9 (42.0,65.3)	64.8 (54.7,73.7)	59.6 (48.6,69.7)	52.9 (44.2,61.6)	52.2 (44.1,60.3)
Agree	36.6 (32.3,41.3)	39.4 (29.6,50.2)	29.5 (20.6,40.4)	35.1 (25.5,46.2)	38.7 (31.6,46.3)	40.7 (32.9,49.1)
Neither agree nor disagree	5.0 (3.5,7.0)	4.8* (2.2,10.2)	3.8* (1.3,10.9)	5.3* (2.4,11.4)	5.9* (3.1,11.0)	5.3* (2.6,10.5)
Disagree	1.5* (0.8,2.7)	1.9* (0.6,6.4)	1.9* (0.6,6.3)	0.0 (N/A,N/A)	1.7* (0.5,5.1)	1.8* (0.5,5.9)
Strongly disagree	0.1* (0.0,0.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.8* (0.2,3.9)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67b.4

Supervisor's Agreement That Teamwork Is as Important as Each Person's Own Effort in Reaching Goals/Missions: Navy or Marine Corps Recruiters by Location

67b. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
In reaching recruiting goals/missions, teamwork is as important as each person's own effort

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	1,727	396	420	431	480	975	443	531
Not Responding on Item	294	35	84	94	81	243	110	133
Responding on Item	2,401	536	574	624	647	845	388	457
Strongly agree	62.7 (58.9,66.4)	62.3 (54.0,70.0)	66.2 (59.4,72.3)	61.0 (54.3,67.3)	63.6 (57.7,69.1)	69.2 (65.0,73.1)	70.1 (63.5,75.9)	68.5 (61.7,74.6)
Agree	30.6 (27.1,34.4)	28.3 (22.2,35.2)	26.9 (21.0,33.8)	34.3 (28.2,40.8)	31.8 (26.1,38.1)	25.4 (22.0,29.1)	26.0 (20.4,32.5)	24.9 (19.9,30.6)
Neither agree nor disagree	2.9 (2.0,4.3)	5.1* (2.7,9.2)	2.3* (0.7,7.4)	3.4* (1.7,6.9)	1.3* (0.4,4.1)	3.4 (2.1,5.4)	3.2* (1.5,6.7)	3.6* (2.0,6.7)
Disagree	3.0 (1.8,5.0)	3.6* (1.5,8.3)	3.1* (1.4,6.8)	0.7* (0.1,3.2)	3.3* (1.6,6.8)	1.3* (0.5,3.4)	0.8* (0.2,3.4)	1.8* (0.6,5.6)
Strongly disagree	0.7* (0.3,1.6)	0.7* (0.2,3.4)	1.5* (0.5,4.7)	0.7* (0.1,3.2)	0.0 (N/A,N/A)	0.7* (0.2,1.9)	0.0 (N/A,N/A)	1.2* (0.4,3.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67c.1***Supervisor's Agreement That Supervisor's Job Is to Motivate Recruiters to Make Their Goals/Missions: Recruiters by Active Component***

67c. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?

It is my job to motivate recruiters to make their goals/missions

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	6,342	6,175	2,501	1,727	975	972	167
Not Responding on Item	1,402	1,380	634	298	246	201	24
Responding on Item	6,523	6,358	2,786	2,397	842	333	165
Strongly agree	56.3 (53.9,58.6)	56.7 (54.3,59.2)	52.8 (48.5,57.1)	55.9 (52.2,59.5)	66.1 (62.1,69.9)	72.1 (65.3,78.0)	37.2 (29.7,45.3)
Agree	34.9 (32.7,37.3)	34.8 (32.5,37.2)	37.1 (33.3,41.1)	37.9 (34.4,41.6)	23.3 (20.2,26.8)	21.7 (16.4,28.2)	41.0 (33.7,48.8)
Neither agree nor disagree	6.8 (5.6,8.2)	6.5 (5.3,7.9)	7.5 (5.5,10.2)	4.8 (3.4,6.6)	8.9 (6.3,12.5)	4.7* (2.4,8.8)	18.0 (12.8,24.7)
Disagree	1.6 (1.1,2.2)	1.5 (1.1,2.2)	2.1 (1.3,3.4)	1.1* (0.6,2.0)	1.4* (0.6,2.9)	0.8* (0.2,3.1)	3.9* (1.6,8.8)
Strongly disagree	0.4* (0.2,0.9)	0.5* (0.2,1.0)	0.5* (0.2,1.5)	0.3* (0.1,1.1)	0.3* (0.1,1.5)	0.8* (0.2,3.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67c.2

Supervisor's Agreement That Supervisor's Job Is to Motivate Recruiters to Make Their Goals/Missions: Recruiters by Reserve and Guard Component

67c. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
It is my job to motivate recruiters to make their goals/missions

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	2,918	777	1,616	167	172	185
Not Responding on Item	626	206	300	73	11	36
Responding on Item	1,378	330	500	302	92	154
Strongly agree	41.1 (36.7,45.8)	19.6* (11.6,31.2)	36.8 (29.5,44.9)	56.6 (47.7,65.2)	63.6* (48.6,76.4)	57.1* (47.6,66.2)
Agree	45.9 (40.7,51.1)	62.5* (50.4,73.2)	49.5 (39.1,59.9)	32.5 (24.3,42.0)	30.3* (17.7,46.9)	33.9* (25.9,43.0)
Neither agree nor disagree	6.2 (4.0,9.6)	7.1* (2.9,16.4)	5.3* (2.4,11.1)	7.2* (3.8,13.3)	0.0* (N/A,N/A)	8.9* (4.7,16.4)
Disagree	5.2 (3.3,8.4)	8.9* (3.5,21.0)	5.3* (2.5,10.9)	3.6* (1.5,8.4)	6.1* (2.2,15.9)	0.0* (N/A,N/A)
Strongly disagree	1.6* (0.7,3.8)	1.8* (0.3,9.1)	3.2* (1.1,8.5)	0.0 (N/A,N/A)	0.0* (N/A,N/A)	0.0* (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67c.3***Supervisor's Agreement That Supervisor's Job Is to Motivate Recruiters to Make Their Goals/Missions: Army Recruiters by Location***

67c. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
It is my job to motivate recruiters to make their goals/missions

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	2,501	565	501	532	350	554
Not Responding on Item	634	122	164	105	101	145
Responding on Item	2,786	631	612	480	479	585
Strongly agree	52.8 (48.5,57.1)	51.0 (41.9,60.0)	59.1 (49.5,67.9)	52.2 (42.5,61.7)	48.7 (39.7,57.9)	52.2 (44.4,59.9)
Agree	37.1 (33.3,41.1)	37.5 (30.1,45.5)	28.6 (20.6,38.1)	38.0 (28.6,48.5)	42.0 (34.4,50.0)	40.7 (33.0,48.9)
Neither agree nor disagree	7.5 (5.5,10.2)	9.6* (5.3,16.9)	7.6* (4.1,13.6)	7.6* (3.9,14.4)	5.9* (3.0,11.1)	6.2* (2.9,12.7)
Disagree	2.1 (1.3,3.4)	1.9* (0.6,6.3)	3.8* (1.6,8.9)	1.1* (0.2,5.6)	2.5* (1.0,6.3)	0.9* (0.2,4.6)
Strongly disagree	0.5* (0.2,1.5)	0.0 (N/A,N/A)	1.0* (0.2,4.9)	1.1* (0.2,5.6)	0.8* (0.2,3.9)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67c.4***Supervisor's Agreement That Supervisor's Job Is to Motivate Recruiters to Make Their Goals/Missions: Navy or Marine Corps Recruiters by Location***

67c. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements? It is my job to motivate recruiters to make their goals/missions

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	1,727	396	420	431	480	975	443	531
Not Responding on Item	298	38	84	94	81	246	110	136
Responding on Item	2,397	532	574	624	647	842	388	454
Strongly agree	55.9 (52.2,59.5)	59.9 (52.0,67.2)	53.9 (45.7,61.8)	52.1 (46.0,58.0)	58.3 (51.8,64.5)	66.1 (62.1,69.9)	60.6 (54.4,66.5)	70.7 (64.2,76.6)
Agree	37.9 (34.4,41.6)	35.0 (28.1,42.7)	40.0 (32.7,47.8)	41.8 (35.1,48.8)	34.4 (28.2,41.3)	23.3 (20.2,26.8)	29.9 (24.8,35.6)	17.7 (13.1,23.4)
Neither agree nor disagree	4.8 (3.4,6.6)	3.7* (1.8,7.5)	5.4* (2.9,9.8)	5.5* (3.0,10.0)	4.6* (2.3,9.1)	8.9 (6.3,12.5)	8.7 (5.6,13.3)	9.2 (5.3,15.3)
Disagree	1.1* (0.6,2.0)	0.7* (0.2,3.4)	0.8* (0.2,3.6)	0.0 (N/A,N/A)	2.7* (1.2,5.8)	1.4* (0.6,2.9)	0.8* (0.2,3.4)	1.8* (0.7,4.4)
Strongly disagree	0.3* (0.1,1.1)	0.7* (0.2,3.4)	0.0 (N/A,N/A)	0.7* (0.1,3.2)	0.0 (N/A,N/A)	0.3* (0.1,1.5)	0.0 (N/A,N/A)	0.6* (0.1,2.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67d.1***Supervisor's Agreement That When Supervisor Listens to Subordinates, He/She Does Job Better: Recruiters by Active Component***

67d. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?

When I listen to subordinates, I do my job better

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	6,342	6,175	2,501	1,727	975	972	167
Not Responding on Item	1,397	1,375	632	298	243	201	24
Responding on Item	6,527	6,363	2,788	2,397	845	333	165
Strongly agree	28.5 (26.4,30.7)	28.4 (26.3,30.7)	24.9 (21.4,28.8)	31.0 (27.6,34.7)	28.3 (24.3,32.6)	39.5 (33.9,45.5)	32.1 (24.7,40.5)
Agree	40.6 (38.2,43.1)	40.4 (37.9,42.9)	38.8 (34.3,43.5)	44.6 (41.5,47.7)	34.8 (31.0,38.9)	37.2 (31.3,43.5)	48.7 (38.9,58.7)
Neither agree nor disagree	26.6 (24.3,29.0)	26.8 (24.5,29.3)	31.1 (26.9,35.7)	21.2 (18.4,24.3)	31.7 (27.7,36.0)	19.4 (14.3,25.7)	16.7 (11.4,23.8)
Disagree	3.7 (2.9,4.7)	3.7 (2.9,4.7)	4.6 (3.2,6.7)	3.0 (2.1,4.3)	3.2 (2.0,5.1)	3.1* (1.5,6.2)	2.6* (0.9,7.0)
Strongly disagree	0.6 (0.4,1.0)	0.6 (0.4,1.1)	0.5* (0.2,1.5)	0.2* (0.0,0.8)	2.1* (1.1,3.8)	0.8* (0.2,3.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67d.2***Supervisor's Agreement That When Supervisor Listens to Subordinates, He/She Does Job Better: Recruiters by Reserve and Guard Component***

67d. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
When I listen to subordinates, I do my job better

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	2,918	777	1,616	167	172	185
Not Responding on Item	632	212	300	73	11	36
Responding on Item	1,372	324	500	302	92	154
Strongly agree	30.0 (25.8,34.7)	14.6* (8.2,24.5)	30.5 (22.7,39.7)	37.4 (28.7,46.9)	36.4* (24.9,49.6)	42.9* (32.8,53.6)
Agree	43.6 (37.7,49.8)	43.6* (30.3,58.0)	47.4 (36.9,58.1)	41.0 (31.4,51.3)	36.4* (25.0,49.5)	41.1* (31.8,51.1)
Neither agree nor disagree	20.0 (16.3,24.3)	25.5* (15.9,38.2)	16.8 (10.7,25.5)	19.3 (13.6,26.6)	27.3* (17.6,39.8)	16.1* (9.3,26.4)
Disagree	5.5 (3.5,8.6)	14.6* (8.1,24.8)	4.2* (1.8,9.8)	2.4* (0.8,6.9)	0.0* (N/A,N/A)	0.0* (N/A,N/A)
Strongly disagree	0.8* (0.2,2.8)	1.8* (0.3,9.3)	1.1* (0.2,5.4)	0.0 (N/A,N/A)	0.0* (N/A,N/A)	0.0* (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67d.3***Supervisor's Agreement That When Supervisor Listens to Subordinates, He/She Does Job Better: Army Recruiters by Location***

67d. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
When I listen to subordinates, I do my job better

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	2,501	565	501	532	350	554
Not Responding on Item	632	116	164	100	105	150
Responding on Item	2,788	638	612	485	475	580
Strongly agree	24.9 (21.4,28.8)	17.1 (10.9,26.0)	30.5 (23.4,38.6)	24.7 (17.6,33.5)	31.4 (24.3,39.4)	22.3 (16.1,30.1)
Agree	38.8 (34.3,43.5)	40.0 (31.0,49.8)	33.3 (24.0,44.2)	33.3 (25.5,42.2)	37.3 (30.8,44.3)	49.1 (39.1,59.2)
Neither agree nor disagree	31.1 (26.9,35.7)	38.1 (29.5,47.5)	29.5 (21.2,39.5)	34.4 (27.3,42.4)	28.0 (21.6,35.4)	25.0 (17.0,35.1)
Disagree	4.6 (3.2,6.7)	4.8* (2.3,9.7)	5.7* (2.6,12.3)	6.5* (3.2,12.7)	2.5* (1.0,6.3)	3.6* (1.5,8.4)
Strongly disagree	0.5* (0.2,1.5)	0.0 (N/A,N/A)	1.0* (0.2,4.9)	1.1* (0.2,5.6)	0.9* (0.2,4.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67d.4***Supervisor's Agreement That When Supervisor Listens to Subordinates, He/She Does Job Better: Navy or Marine Corps Recruiters by Location***

67d. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
When I listen to subordinates, I do my job better

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	1,727	396	420	431	480	975	443	531
Not Responding on Item	298	38	84	94	81	243	110	133
Responding on Item	2,397	532	574	624	647	845	388	457
Strongly agree	31.0 (27.6,34.7)	37.2 (30.6,44.4)	29.2 (23.0,36.4)	24.7 (18.8,31.7)	33.1 (27.0,39.9)	28.3 (24.3,32.6)	25.2 (20.0,31.3)	30.9 (25.5,36.9)
Agree	44.6 (41.5,47.7)	42.3 (36.0,48.9)	47.7 (40.6,54.9)	46.6 (39.4,53.9)	41.7 (36.0,47.7)	34.8 (31.0,38.9)	32.3 (26.0,39.3)	37.0 (31.2,43.1)
Neither agree nor disagree	21.2 (18.4,24.3)	17.5 (13.0,23.2)	21.5 (16.4,27.7)	25.3 (19.0,32.9)	20.5 (15.7,26.4)	31.7 (27.7,36.0)	35.4 (28.8,42.6)	28.5 (23.2,34.4)
Disagree	3.0 (2.1,4.3)	2.9* (1.3,6.5)	1.5* (0.5,4.8)	3.4* (1.5,7.9)	4.0* (2.1,7.6)	3.2 (2.0,5.1)	4.7* (2.6,8.6)	1.8* (0.8,4.4)
Strongly disagree	0.2* (0.0,0.8)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.7* (0.1,3.1)	2.1* (1.1,3.8)	2.4* (1.0,5.6)	1.8* (0.7,4.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67e.1***Supervisor's Agreement That Supervisor's Job Is to Teach Recruiters Who Have Not Learned Everything Necessary From Training: Recruiters by Active Component***

67e. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
It is my job to teach recruiters who have not learned everything necessary from their training

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	6,342	6,175	2,501	1,727	975	972	167
Not Responding on Item	1,392	1,370	627	298	243	201	24
Responding on Item	6,533	6,368	2,793	2,397	845	333	165
Strongly agree	53.1 (50.8,55.3)	53.3 (51.0,55.7)	49.8 (45.8,53.8)	53.4 (49.5,57.3)	61.8 (56.9,66.5)	61.2 (54.4,67.6)	42.3 (34.7,50.3)
Agree	39.7 (37.3,42.1)	39.4 (37.0,41.9)	43.3 (39.2,47.5)	40.6 (36.8,44.5)	26.8 (22.3,31.8)	31.0 (24.5,38.4)	50.0 (42.0,58.0)
Neither agree nor disagree	5.6 (4.6,6.8)	5.6 (4.6,6.8)	5.1 (3.5,7.2)	4.2 (3.0,6.0)	11.1 (8.4,14.4)	5.4* (3.0,9.7)	7.7 (4.4,13.2)
Disagree	1.3 (0.9,1.9)	1.3 (0.9,1.9)	1.4* (0.7,2.6)	1.6 (1.0,2.7)	0.3* (0.1,1.4)	1.6* (0.6,4.2)	0.0 (N/A,N/A)
Strongly disagree	0.3* (0.2,0.7)	0.3* (0.2,0.8)	0.5* (0.2,1.5)	0.2* (0.0,0.8)	0.0 (N/A,N/A)	0.8* (0.2,3.1)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67e.2***Supervisor's Agreement That Supervisor's Job Is to Teach Recruiters Who Have Not Learned Everything Necessary From Training: Recruiters by Reserve and Guard Component***

67e. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
It is my job to teach recruiters who have not learned everything necessary from their training

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	2,918	777	1,616	167	172	185
Not Responding on Item	632	206	306	73	11	36
Responding on Item	1,373	330	495	302	92	154
Strongly agree	44.1 (39.0,49.4)	25.0* (15.1,38.5)	45.7 (37.2,54.6)	50.6 (41.5,59.7)	60.6* (46.5,73.1)	57.1* (46.8,66.9)
Agree	47.1 (41.8,52.5)	58.9* (45.6,71.1)	45.7 (36.4,55.4)	44.6 (35.4,54.1)	36.4* (23.7,51.3)	37.5* (27.6,48.5)
Neither agree nor disagree	5.5 (3.6,8.4)	10.7* (5.0,21.6)	6.4* (3.2,12.4)	1.2* (0.3,5.2)	0.0* (N/A,N/A)	3.6* (1.2,10.3)
Disagree	2.0* (1.0,4.0)	3.6* (1.0,11.8)	1.1* (0.2,5.5)	2.4* (0.8,6.9)	0.0* (N/A,N/A)	1.8* (0.4,7.7)
Strongly disagree	1.3* (0.5,3.1)	1.8* (0.3,9.1)	1.1* (0.2,5.5)	1.2* (0.3,5.2)	3.0* (0.7,11.9)	0.0* (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67e.3

Supervisor's Agreement That Supervisor's Job Is to Teach Recruiters Who Have Not Learned Everything Necessary From Training: Army Recruiters by Location

67e. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
It is my job to teach recruiters who have not learned everything necessary from their training

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	2,501	565	501	532	350	554
Not Responding on Item	627	116	164	100	105	145
Responding on Item	2,793	638	612	485	475	585
Strongly agree	49.8 (45.8,53.8)	47.6 (38.6,56.8)	53.3 (44.5,62.0)	47.3 (38.0,56.8)	50.9 (42.6,59.0)	49.6 (41.1,58.1)
Agree	43.3 (39.2,47.5)	44.8 (35.1,54.8)	40.0 (32.4,48.1)	44.1 (35.1,53.5)	42.4 (34.7,50.4)	45.1 (35.8,54.8)
Neither agree nor disagree	5.1 (3.5,7.2)	6.7* (3.5,12.4)	2.9* (1.0,7.6)	6.5* (3.1,13.1)	5.1* (2.4,10.5)	4.4* (2.0,9.4)
Disagree	1.4* (0.7,2.6)	1.0* (0.2,5.0)	2.9* (1.0,7.6)	1.1* (0.2,5.6)	0.9* (0.2,4.0)	0.9* (0.2,4.6)
Strongly disagree	0.5* (0.2,1.5)	0.0 (N/A,N/A)	1.0* (0.2,4.9)	1.1* (0.2,5.6)	0.9* (0.2,4.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not applicable, I do not supervise at least one other production recruiter on a routine basis” (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67e.4***Supervisor's Agreement That Supervisor's Job Is to Teach Recruiters Who Have Not Learned Everything Necessary From Training: Navy or Marine Corps Recruiters by Location***

67e. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements? It is my job to teach recruiters who have not learned everything necessary from their training

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	1,727	396	420	431	480	975	443	531
Not Responding on Item	298	38	84	94	81	243	110	133
Responding on Item	2,397	532	574	624	647	845	388	457
Strongly agree	53.4 (49.5,57.3)	58.4 (50.0,66.3)	53.1 (44.8,61.2)	46.6 (40.7,52.6)	56.3 (48.7,63.6)	61.8 (56.9,66.5)	58.3 (50.0,66.1)	64.9 (58.6,70.7)
Agree	40.6 (36.8,44.5)	37.2 (29.5,45.7)	42.3 (33.8,51.3)	44.5 (38.7,50.5)	37.8 (30.6,45.5)	26.8 (22.3,31.8)	28.4 (22.0,35.8)	25.5 (19.7,32.2)
Neither agree nor disagree	4.2 (3.0,6.0)	3.7* (1.7,7.5)	3.9* (1.9,7.8)	6.2 (3.5,10.8)	3.3* (1.6,6.8)	11.1 (8.4,14.4)	13.4 (9.3,18.8)	9.1 (5.6,14.4)
Disagree	1.6 (1.0,2.7)	0.7* (0.2,3.4)	0.8* (0.2,3.6)	2.1* (0.8,5.1)	2.7* (1.2,5.9)	0.3* (0.1,1.4)	0.0 (N/A,N/A)	0.6* (0.1,2.7)
Strongly disagree	0.2* (0.0,0.8)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.7* (0.1,3.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not applicable, I do not supervise at least one other production recruiter on a routine basis” (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67f.1

Supervisor's Agreement That Recruiters Need Constant Pressure in Order for Them to Make Their Goals/Missions: Recruiters by Active Component

67f. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Recruiters need constant pressure in order for them to make their goals/missions

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	6,342	6,175	2,501	1,727	975	972	167
Not Responding on Item	1,396	1,374	627	302	243	201	24
Responding on Item	6,528	6,364	2,793	2,393	845	333	165
Strongly agree	4.7 (4.0,5.7)	4.9 (4.1,5.8)	4.3 (3.1,6.0)	3.9 (2.8,5.5)	8.9 (6.3,12.4)	6.2 (3.8,9.9)	0.0 (N/A,N/A)
Agree	19.1 (17.2,21.1)	19.4 (17.5,21.5)	20.8 (17.4,24.8)	14.9 (12.6,17.5)	28.8 (24.7,33.2)	16.3 (11.4,22.7)	5.1* (2.6,9.9)
Neither agree nor disagree	25.7 (23.5,27.9)	25.8 (23.7,28.1)	23.8 (20.4,27.5)	28.5 (24.9,32.4)	25.9 (21.6,30.7)	24.0 (18.9,30.1)	19.2 (13.3,26.9)
Disagree	35.7 (33.4,38.2)	35.4 (32.9,37.9)	35.0 (31.0,39.1)	38.6 (34.3,43.0)	26.4 (22.1,31.1)	38.8 (33.1,44.8)	50.0 (43.0,57.0)
Strongly disagree	14.8 (13.3,16.4)	14.5 (13.0,16.2)	16.1 (13.5,19.2)	14.2 (12.0,16.7)	10.1 (7.7,13.1)	14.7 (10.3,20.7)	25.6 (19.1,33.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not applicable, I do not supervise at least one other production recruiter on a routine basis” (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67f.2***Supervisor's Agreement That Recruiters Need Constant Pressure in Order for Them to Make Their Goals/Missions: Recruiters by Reserve and Guard Component***

67f. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Recruiters need constant pressure in order for them to make their goals/missions

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	2,918	777	1,616	167	172	185
Not Responding on Item	632	206	306	73	11	36
Responding on Item	1,373	330	495	302	92	154
Strongly agree	1.8* (0.8,4.0)	5.4* (1.9,14.0)	0.0 (N/A,N/A)	2.4* (0.8,6.9)	0.0* (N/A,N/A)	0.0* (N/A,N/A)
Agree	11.9 (9.4,15.0)	12.5* (6.7,22.2)	7.5* (3.9,13.6)	19.3 (13.3,27.1)	12.1* (6.1,22.7)	10.7* (6.0,18.4)
Neither agree nor disagree	21.8 (17.5,26.9)	32.1* (21.3,45.3)	19.2 (12.8,27.7)	14.5 (9.1,22.3)	27.3* (16.9,40.9)	19.6* (13.0,28.6)
Disagree	44.4 (39.7,49.2)	32.1* (21.5,45.1)	44.7 (35.9,53.8)	49.4 (41.7,57.1)	54.6* (38.6,69.7)	53.6* (42.8,64.0)
Strongly disagree	20.0 (15.4,25.6)	17.9* (10.2,29.3)	28.7 (20.0,39.5)	14.5 (9.2,22.1)	6.1* (2.2,15.9)	16.1* (9.7,25.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67f.3***Supervisor's Agreement That Recruiters Need Constant Pressure in Order for Them to Make Their Goals/Missions: Army Recruiters by Location***

67f. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Recruiters need constant pressure in order for them to make their goals/missions

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	2,501	565	501	532	350	554
Not Responding on Item	627	116	164	100	105	145
Responding on Item	2,793	638	612	485	475	585
Strongly agree	4.3 (3.1,6.0)	3.8* (1.6,9.1)	3.8* (1.6,8.9)	5.4* (2.4,11.5)	7.6 (4.4,13.1)	1.8* (0.5,5.9)
Agree	20.8 (17.4,24.8)	27.6 (21.0,35.3)	23.8 (16.4,33.3)	14.0 (8.3,22.6)	14.4 (9.8,20.7)	21.2 (14.2,30.5)
Neither agree nor disagree	23.8 (20.4,27.5)	28.6 (21.6,36.7)	15.2 (9.4,23.8)	30.1 (21.6,40.3)	16.1 (11.4,22.3)	28.3 (21.1,36.8)
Disagree	35.0 (31.0,39.1)	21.9 (15.2,30.5)	41.0 (31.6,51.0)	34.4 (25.0,45.2)	44.9 (37.8,52.3)	35.4 (26.8,45.1)
Strongly disagree	16.1 (13.5,19.2)	18.1 (12.0,26.4)	16.2 (9.6,25.9)	16.1 (10.9,23.3)	17.0 (11.7,24.0)	13.3 (8.1,21.0)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded “Not applicable, I do not supervise at least one other production recruiter on a routine basis” (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67f.4

Supervisor's Agreement That Recruiters Need Constant Pressure in Order for Them to Make Their Goals/Missions: Navy or Marine Corps Recruiters by Location

67f. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Recruiters need constant pressure in order for them to make their goals/missions

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	1,727	396	420	431	480	975	443	531
Not Responding on Item	302	38	84	94	85	243	110	133
Responding on Item	2,393	532	574	624	643	845	388	457
Strongly agree	3.9 (2.8,5.5)	2.9* (1.3,6.4)	3.9* (1.9,7.7)	2.7* (1.2,6.1)	6.0* (3.3,10.7)	8.9 (6.3,12.4)	8.7 (5.4,13.6)	9.1 (6.0,13.6)
Agree	14.9 (12.6,17.5)	11.7 (8.4,16.1)	14.6 (9.9,21.0)	15.8 (11.3,21.6)	17.3 (12.9,22.9)	28.8 (24.7,33.2)	29.1 (23.2,35.8)	28.5 (23.3,34.4)
Neither agree nor disagree	28.5 (24.9,32.4)	32.1 (25.6,39.4)	26.9 (19.9,35.4)	26.7 (20.9,33.5)	28.0 (21.8,35.2)	25.9 (21.6,30.7)	22.8 (16.6,30.5)	28.5 (22.9,34.9)
Disagree	38.6 (34.3,43.0)	43.1 (36.0,50.4)	40.0 (32.6,47.9)	34.9 (27.7,42.9)	36.7 (30.1,43.8)	26.4 (22.1,31.1)	26.0 (19.6,33.6)	26.7 (22.1,31.9)
Strongly disagree	14.2 (12.0,16.7)	10.2 (6.1,16.6)	14.6 (10.5,20.0)	19.9 (14.8,26.1)	12.0 (7.9,17.9)	10.1 (7.7,13.1)	13.4 (9.3,18.9)	7.3 (4.6,11.4)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67g.1

***Supervisor's Agreement That Supervisors Who Inspire Recruiters Make the Difference Between Goal/Mission Achievement and Failure:
Recruiters by Active Component***

67g. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Supervisors who inspire recruiters make the difference between goal/mission achievement and failure

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	6,342	6,175	2,501	1,727	975	972	167
Not Responding on Item	1,403	1,381	627	306	246	201	24
Responding on Item	6,522	6,357	2,793	2,389	842	333	165
Strongly agree	45.6 (43.4,47.9)	45.9 (43.6,48.3)	44.5 (40.7,48.3)	43.0 (38.9,47.1)	55.8 (50.6,60.8)	54.3 (47.6,60.8)	34.6 (28.1,41.8)
Agree	42.3 (39.8,44.8)	42.1 (39.6,44.6)	42.2 (38.4,46.2)	46.3 (42.2,50.3)	33.5 (29.0,38.4)	32.6 (26.7,39.0)	50.0 (43.0,57.0)
Neither agree nor disagree	10.0 (8.6,11.5)	9.9 (8.5,11.4)	10.2 (8.0,13.0)	9.7 (7.7,12.3)	9.4 (7.0,12.4)	9.3 (5.7,14.7)	12.8 (8.1,19.8)
Disagree	1.7 (1.1,2.5)	1.7 (1.1,2.5)	2.4 (1.4,4.0)	1.1* (0.5,2.0)	1.0* (0.4,2.4)	2.3* (1.0,5.3)	1.3* (0.3,5.1)
Strongly disagree	0.5* (0.2,0.9)	0.4* (0.2,0.9)	0.7* (0.3,1.7)	0.0 (N/A,N/A)	0.3* (0.1,1.5)	1.6* (0.6,4.3)	1.3* (0.3,5.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not applicable, I do not supervise at least one other production recruiter on a routine basis” (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67g.2

Supervisor's Agreement That Supervisors Who Inspire Recruiters Make the Difference Between Goal/Mission Achievement and Failure: Recruiters by Reserve and Guard Component

67g. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Supervisors who inspire recruiters make the difference between goal/mission achievement and failure

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	2,918	777	1,616	167	172	185
Not Responding on Item	635	206	306	76	11	36
Responding on Item	1,369	330	495	298	92	154
Strongly agree	44.5 (39.1,49.9)	37.5* (25.6,51.2)	39.4 (31.3,48.1)	53.7 (43.8,63.3)	57.6* (43.1,70.9)	50.0* (39.7,60.3)
Agree	44.1 (39.1,49.2)	50.0* (37.2,62.8)	44.7 (35.5,54.2)	37.8 (30.7,45.5)	36.4* (23.7,51.3)	46.4* (36.8,56.3)
Neither agree nor disagree	9.7 (6.9,13.5)	10.7* (5.1,21.2)	12.8 (7.3,21.3)	8.5* (4.5,15.6)	6.1* (2.1,16.4)	1.8* (0.4,7.7)
Disagree	1.4* (0.6,3.4)	1.8* (0.3,9.1)	2.1* (0.6,7.1)	0.0 (N/A,N/A)	0.0* (N/A,N/A)	1.8* (0.4,7.7)
Strongly disagree	0.4* (0.1,2.0)	0.0* (N/A,N/A)	1.1* (0.2,5.5)	0.0 (N/A,N/A)	0.0* (N/A,N/A)	0.0* (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67g.3***Supervisor's Agreement That Supervisors Who Inspire Recruiters Make the Difference Between Goal/Mission Achievement and Failure: Army Recruiters by Location***

67g. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Supervisors who inspire recruiters make the difference between goal/mission achievement and failure

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	2,501	565	501	532	350	554
Not Responding on Item	627	116	164	100	105	145
Responding on Item	2,793	638	612	485	475	585
Strongly agree	44.5 (40.7,48.3)	42.9 (33.1,53.2)	57.1 (48.9,65.0)	33.3 (26.5,41.0)	39.8 (32.0,48.3)	46.0 (37.1,55.3)
Agree	42.2 (38.4,46.2)	39.1 (31.1,47.6)	34.3 (26.6,42.9)	52.7 (44.7,60.5)	42.4 (34.9,50.2)	45.1 (36.4,54.2)
Neither agree nor disagree	10.2 (8.0,13.0)	14.3 (9.2,21.5)	6.7* (3.4,12.7)	9.7 (5.6,16.2)	12.7 (7.8,20.0)	8.0 (4.5,13.8)
Disagree	2.4 (1.4,4.0)	3.8* (1.3,10.5)	1.0* (0.2,5.0)	2.2* (0.6,7.1)	4.2* (1.8,9.6)	0.9* (0.2,4.6)
Strongly disagree	0.7* (0.3,1.7)	0.0 (N/A,N/A)	1.0* (0.2,4.9)	2.2* (0.6,7.1)	0.9* (0.2,4.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not applicable, I do not supervise at least one other production recruiter on a routine basis” (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67g.4***Supervisor's Agreement That Supervisors Who Inspire Recruiters Make the Difference Between Goal/Mission Achievement and Failure: Navy or Marine Corps Recruiters by Location***

67g. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Supervisors who inspire recruiters make the difference between goal/mission achievement and failure

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	1,727	396	420	431	480	975	443	531
Not Responding on Item	306	42	84	94	85	246	110	136
Responding on Item	2,389	528	574	624	643	842	388	454
Strongly agree	43.0 (38.9,47.1)	40.4 (32.6,48.9)	45.4 (38.4,52.5)	44.5 (37.5,51.7)	42.7 (35.9,49.7)	55.8 (50.6,60.8)	51.2 (43.0,59.3)	59.8 (52.9,66.2)
Agree	46.3 (42.2,50.3)	50.0 (42.8,57.2)	44.6 (37.6,51.8)	44.5 (37.7,51.6)	44.7 (38.2,51.4)	33.5 (29.0,38.4)	37.8 (30.7,45.5)	29.9 (23.7,36.9)
Neither agree nor disagree	9.7 (7.7,12.3)	8.1 (5.2,12.4)	9.2 (5.8,14.4)	10.3 (6.5,16.0)	11.3 (7.9,16.1)	9.4 (7.0,12.4)	11.0 (7.4,16.1)	7.9 (5.0,12.4)
Disagree	1.1* (0.5,2.0)	1.5* (0.5,4.5)	0.8* (0.2,3.6)	0.7* (0.1,3.2)	1.3* (0.4,4.1)	1.0* (0.4,2.4)	0.0 (N/A,N/A)	1.8* (0.8,4.4)
Strongly disagree	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.3* (0.1,1.5)	0.0 (N/A,N/A)	0.6* (0.1,2.7)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not applicable, I do not supervise at least one other production recruiter on a routine basis” (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67h.1

Supervisor's Agreement That Once Properly Trained, Recruiters Should Be Allowed to Make Their Own Decisions: Recruiters by Active Component

67h. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Once properly trained, recruiters should be allowed to make their own decisions

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	6,342	6,175	2,501	1,727	975	972	167
Not Responding on Item	1,406	1,383	627	306	249	201	24
Responding on Item	6,519	6,354	2,793	2,389	840	333	165
Strongly agree	16.6 (15.0,18.4)	16.5 (14.8,18.3)	16.5 (13.6,20.0)	15.8 (13.4,18.4)	15.0 (11.5,19.3)	24.8 (19.7,30.8)	23.1 (16.2,31.7)
Agree	47.9 (45.3,50.5)	47.7 (45.1,50.3)	47.5 (43.2,51.9)	50.3 (46.3,54.2)	41.5 (36.7,46.4)	46.5 (41.3,51.8)	55.1 (44.9,65.0)
Neither agree nor disagree	26.0 (23.7,28.3)	26.3 (24.0,28.7)	26.4 (22.5,30.7)	26.4 (23.0,30.0)	27.0 (23.0,31.5)	23.3 (18.4,28.9)	12.8* (6.9,22.6)
Disagree	8.5 (7.3,9.9)	8.5 (7.3,9.9)	8.6 (6.6,11.2)	6.5 (5.1,8.3)	15.2 (11.9,19.3)	5.4* (3.0,9.8)	9.0 (5.3,14.8)
Strongly disagree	1.0 (0.6,1.6)	1.0 (0.6,1.7)	1.0* (0.4,2.1)	1.1* (0.6,2.0)	1.4* (0.6,3.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67h.2***Supervisor's Agreement That Once Properly Trained, Recruiters Should Be Allowed to Make Their Own Decisions: Recruiters by Reserve and Guard Component***

67h. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Once properly trained, recruiters should be allowed to make their own decisions

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	2,918	777	1,616	167	172	185
Not Responding on Item	635	206	306	76	11	36
Responding on Item	1,369	330	495	298	92	154
Strongly agree	19.0 (15.1,23.5)	21.4* (13.4,32.4)	16.0 (10.6,23.4)	18.3 (12.0,26.9)	21.2* (11.1,36.7)	23.2* (14.6,34.8)
Agree	55.5 (51.0,60.0)	48.2* (36.2,60.5)	56.4 (48.4,64.1)	59.8 (51.4,67.6)	54.6* (40.0,68.4)	60.7* (48.8,71.5)
Neither agree nor disagree	17.6 (13.7,22.2)	21.4* (13.1,33.0)	19.2 (13.0,27.3)	12.2 (7.2,20.0)	21.2* (12.9,32.8)	12.5* (6.4,23.1)
Disagree	7.6 (5.3,10.7)	8.9* (4.3,17.7)	7.5* (4.0,13.5)	9.8 (5.5,16.7)	3.0* (0.7,11.9)	3.6* (1.2,10.4)
Strongly disagree	0.4* (0.1,2.0)	0.0* (N/A,N/A)	1.1* (0.2,5.5)	0.0 (N/A,N/A)	0.0* (N/A,N/A)	0.0* (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67h.3***Supervisor's Agreement That Once Properly Trained, Recruiters Should Be Allowed to Make Their Own Decisions: Army Recruiters by Location***

67h. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Once properly trained, recruiters should be allowed to make their own decisions

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	2,501	565	501	532	350	554
Not Responding on Item	627	116	164	100	105	145
Responding on Item	2,793	638	612	485	475	585
Strongly agree	16.5 (13.6,20.0)	18.1 (11.6,27.2)	19.1 (13.0,27.0)	12.9 (7.5,21.2)	14.4 (9.5,21.2)	16.8 (11.4,24.2)
Agree	47.5 (43.2,51.9)	45.7 (36.6,55.2)	43.8 (34.9,53.2)	50.5 (40.4,60.7)	45.8 (37.1,54.7)	52.2 (44.2,60.2)
Neither agree nor disagree	26.4 (22.5,30.7)	23.8 (15.7,34.5)	27.6 (20.8,35.7)	25.8 (18.3,35.1)	28.8 (22.5,36.1)	26.6 (17.9,37.5)
Disagree	8.6 (6.6,11.2)	12.4 (7.2,20.4)	8.6* (4.4,16.1)	9.7* (5.0,17.9)	7.6 (4.4,13.0)	4.4* (1.8,10.6)
Strongly disagree	1.0* (0.4,2.1)	0.0 (N/A,N/A)	1.0* (0.2,4.9)	1.1* (0.2,5.6)	3.4* (1.2,9.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not applicable, I do not supervise at least one other production recruiter on a routine basis” (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67h.4

Supervisor's Agreement That Once Properly Trained, Recruiters Should Be Allowed to Make Their Own Decisions: Navy or Marine Corps Recruiters by Location

67h. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Once properly trained, recruiters should be allowed to make their own decisions

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	1,727	396	420	431	480	975	443	531
Not Responding on Item	306	42	84	94	85	249	110	138
Responding on Item	2,389	528	574	624	643	840	388	451
Strongly agree	15.8 (13.4,18.4)	14.0 (9.6,20.0)	17.7 (12.4,24.6)	17.8 (12.8,24.2)	14.0 (10.0,19.3)	15.0 (11.5,19.3)	10.2 (6.7,15.3)	19.0 (13.9,25.5)
Agree	50.3 (46.3,54.2)	47.1 (39.8,54.5)	48.5 (41.9,55.0)	53.4 (45.3,61.4)	50.0 (42.3,57.7)	41.5 (36.7,46.4)	43.3 (36.4,50.5)	39.9 (34.1,46.0)
Neither agree nor disagree	26.4 (23.0,30.0)	30.9 (25.3,37.1)	25.4 (19.7,32.1)	20.6 (15.3,27.0)	30.0 (23.3,37.6)	27.0 (23.0,31.5)	29.1 (22.3,37.0)	25.2 (20.6,30.3)
Disagree	6.5 (5.1,8.3)	7.4 (4.5,11.8)	7.7 (4.8,12.0)	5.5 (3.2,9.1)	6.0 (3.5,10.2)	15.2 (11.9,19.3)	15.8 (10.9,22.3)	14.7 (10.8,19.7)
Strongly disagree	1.1* (0.6,2.0)	0.7* (0.2,3.4)	0.8* (0.2,3.6)	2.7* (1.2,6.1)	0.0 (N/A,N/A)	1.4* (0.6,3.0)	1.6* (0.5,4.6)	1.2* (0.4,3.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded “Not applicable, I do not supervise at least one other production recruiter on a routine basis” (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67i.1

Supervisor's Agreement That Supervisors Can Do Only So Much to Encourage Recruiters Who Fail to Make Their Recruiting Goals/Missions: Recruiters by Active Component

67i. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Supervisors can do only so much to encourage recruiters who fail to make their recruiting goals/missions

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	6,342	6,175	2,501	1,727	975	972	167
Not Responding on Item	1,411	1,388	633	302	249	204	24
Responding on Item	6,514	6,350	2,787	2,393	840	330	165
Strongly agree	24.2 (22.3,26.1)	24.5 (22.6,26.4)	27.3 (24.3,30.5)	21.9 (19.0,25.1)	21.5 (18.2,25.1)	26.6 (21.5,32.4)	12.8 (7.4,21.2)
Agree	48.8 (46.7,50.9)	48.5 (46.4,50.7)	48.4 (45.1,51.7)	49.8 (46.8,52.7)	44.1 (39.7,48.7)	51.6 (43.9,59.1)	59.0 (49.7,67.6)
Neither agree nor disagree	13.6 (12.1,15.2)	13.5 (12.1,15.2)	13.5 (10.9,16.8)	13.5 (11.2,16.1)	15.4 (12.8,18.4)	9.4 (6.5,13.3)	14.1 (8.4,22.7)
Disagree	10.9 (9.6,12.3)	10.8 (9.5,12.3)	8.7 (6.7,11.2)	11.9 (9.7,14.5)	15.2 (12.6,18.3)	10.2 (6.8,14.9)	12.8 (8.8,18.3)
Strongly disagree	2.6 (1.9,3.5)	2.7 (2.0,3.6)	2.1 (1.2,3.7)	2.9 (1.8,4.6)	3.8 (2.4,6.1)	2.3* (1.0,5.4)	1.3* (0.3,5.2)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67i.2

Supervisor's Agreement That Supervisors Can Do Only So Much to Encourage Recruiters Who Fail to Make Their Recruiting Goals/Missions: Recruiters by Reserve and Guard Component

67i. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Supervisors can do only so much to encourage recruiters who fail to make their recruiting goals/missions

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	2,918	777	1,616	167	172	185
Not Responding on Item	632	206	306	73	11	36
Responding on Item	1,373	330	495	302	92	154
Strongly agree	18.6 (15.2,22.6)	14.3* (7.9,24.4)	19.2 (13.4,26.6)	19.3 (12.7,28.1)	30.3* (20.9,41.7)	17.9* (11.3,27.0)
Agree	49.5 (44.4,54.6)	51.8* (39.7,63.7)	51.1 (41.9,60.1)	51.8 (41.6,61.8)	36.4* (26.1,48.1)	42.9* (32.7,53.7)
Neither agree nor disagree	15.3 (11.9,19.5)	21.4* (12.9,33.5)	16.0 (10.3,23.9)	7.2* (4.0,12.8)	21.2* (12.6,33.4)	12.5* (6.9,21.5)
Disagree	12.7 (9.4,16.9)	7.1* (2.5,18.9)	10.6 (5.9,18.5)	16.9 (11.7,23.6)	12.1* (5.9,23.2)	23.2* (14.9,34.4)
Strongly disagree	3.9 (2.2,6.9)	5.4* (1.9,14.0)	3.2* (1.2,8.4)	4.8* (2.3,10.0)	0.0* (N/A,N/A)	3.6* (1.2,10.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67i.3

Supervisor's Agreement That Supervisors Can Do Only So Much to Encourage Recruiters Who Fail to Make Their Recruiting Goals/Missions: Army Recruiters by Location

67i. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Supervisors can do only so much to encourage recruiters who fail to make their recruiting goals/missions

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	2,501	565	501	532	350	554
Not Responding on Item	633	122	164	100	105	145
Responding on Item	2,787	631	612	485	475	585
Strongly agree	27.3 (24.3,30.5)	31.7 (23.7,41.0)	23.8 (17.4,31.7)	22.6 (15.5,31.7)	31.4 (24.7,38.9)	26.6 (19.4,35.2)
Agree	48.4 (45.1,51.7)	43.3 (33.5,53.6)	46.7 (38.0,55.6)	49.5 (40.1,58.9)	48.3 (41.1,55.5)	54.9 (46.0,63.4)
Neither agree nor disagree	13.5 (10.9,16.8)	14.4 (9.6,21.2)	16.2 (9.9,25.3)	15.1 (9.4,23.2)	11.0 (6.6,17.8)	10.6 (6.4,17.2)
Disagree	8.7 (6.7,11.2)	8.7 (5.0,14.7)	9.5 (5.4,16.1)	11.8 (6.9,19.5)	7.6 (4.7,12.2)	6.2* (3.2,11.8)
Strongly disagree	2.1 (1.2,3.7)	1.9* (0.6,6.5)	3.8* (1.6,8.8)	1.1* (0.2,5.6)	1.7* (0.5,5.2)	1.8* (0.5,5.9)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67i.4

Supervisor's Agreement That Supervisors Can Do Only So Much to Encourage Recruiters Who Fail to Make Their Recruiting Goals/Missions: Navy or Marine Corps Recruiters by Location

67i. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Supervisors can do only so much to encourage recruiters who fail to make their recruiting goals/missions

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	1,727	396	420	431	480	975	443	531
Not Responding on Item	302	38	84	94	85	249	110	138
Responding on Item	2,393	532	574	624	643	840	388	451
Strongly agree	21.9 (19.0,25.1)	19.0 (14.0,25.3)	25.4 (20.0,31.7)	19.2 (14.6,24.8)	24.7 (19.4,30.9)	21.5 (18.2,25.1)	23.6 (17.7,30.8)	19.6 (16.1,23.7)
Agree	49.8 (46.8,52.7)	43.8 (36.0,52.0)	52.3 (45.1,59.4)	55.5 (48.4,62.4)	45.3 (37.9,53.0)	44.1 (39.7,48.7)	44.1 (36.9,51.5)	44.2 (39.6,48.8)
Neither agree nor disagree	13.5 (11.2,16.1)	16.8 (12.6,22.1)	11.5 (7.7,17.0)	11.6 (8.1,16.4)	14.7 (10.5,20.1)	15.4 (12.8,18.4)	11.8 (8.2,16.8)	18.4 (14.3,23.4)
Disagree	11.9 (9.7,14.5)	15.3 (10.9,21.1)	10.0 (6.3,15.4)	10.3 (7.0,14.9)	12.7 (8.3,19.0)	15.2 (12.6,18.3)	15.8 (11.3,21.6)	14.7 (11.1,19.3)
Strongly disagree	2.9 (1.8,4.6)	5.1* (2.5,10.0)	0.8* (0.2,3.6)	3.4* (1.2,9.6)	2.7* (1.2,5.9)	3.8 (2.4,6.1)	4.7* (2.6,8.6)	3.1* (1.6,5.9)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67j.1***Supervisor's Agreement That Punishing Recruiters Who Do Not Make Their Goals/Missions Can Be Counterproductive: Recruiters by Active Component***

67j. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Punishing recruiters who do not make their goals/missions can be counterproductive

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	6,342	6,175	2,501	1,727	975	972	167
Not Responding on Item	1,433	1,411	646	306	254	204	24
Responding on Item	6,492	6,327	2,774	2,389	834	330	165
Strongly agree	35.8 (33.4,38.3)	35.7 (33.3,38.2)	37.7 (33.9,41.8)	38.3 (34.6,42.2)	22.7 (18.7,27.3)	32.8 (27.4,38.8)	39.7 (30.8,49.4)
Agree	39.2 (37.0,41.6)	39.1 (36.8,41.5)	38.6 (34.8,42.4)	39.8 (36.0,43.7)	37.3 (32.4,42.4)	43.0 (37.0,49.2)	44.9 (35.4,54.7)
Neither agree nor disagree	15.2 (13.6,16.8)	15.3 (13.8,17.0)	14.2 (11.8,17.1)	13.9 (11.5,16.8)	23.1 (20.1,26.5)	14.8 (11.1,19.6)	9.0* (4.9,15.8)
Disagree	7.1 (5.9,8.5)	7.2 (5.9,8.6)	6.7 (4.8,9.2)	5.9 (4.3,8.0)	12.4 (9.5,16.1)	7.0 (4.4,11.1)	3.9* (1.6,8.8)
Strongly disagree	2.7 (2.0,3.7)	2.7 (2.0,3.7)	2.8 (1.7,4.6)	2.1 (1.3,3.4)	4.5 (2.9,6.9)	2.3* (1.0,5.5)	2.6* (0.9,6.9)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67j.2***Supervisor's Agreement That Punishing Recruiters Who Do Not Make Their Goals/Missions Can Be Counterproductive: Recruiters by Reserve and Guard Component***

67j. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Punishing recruiters who do not make their goals/missions can be counterproductive

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	2,918	777	1,616	167	172	185
Not Responding on Item	640	206	311	73	11	39
Responding on Item	1,365	330	490	302	92	152
Strongly agree	28.0 (23.5,33.1)	35.7* (25.1,47.9)	25.8 (18.4,34.9)	30.1 (21.4,40.6)	27.3* (16.3,41.9)	14.6* (8.9,23.0)
Agree	43.8 (38.1,49.7)	39.3* (28.0,51.8)	38.7 (28.1,50.5)	49.4 (39.9,58.9)	45.5* (31.2,60.5)	58.2* (46.7,68.8)
Neither agree nor disagree	17.5 (13.4,22.4)	14.3* (7.6,25.2)	22.6 (14.5,33.3)	12.1 (7.7,18.4)	21.2* (12.6,33.5)	16.4* (9.1,27.7)
Disagree	8.3 (5.8,11.6)	8.9* (4.0,18.8)	8.6* (4.6,15.5)	7.2* (3.6,14.0)	6.1* (2.1,16.1)	9.1* (4.0,19.4)
Strongly disagree	2.4* (1.2,4.8)	1.8* (0.3,9.1)	4.3* (1.8,10.1)	1.2* (0.3,5.2)	0.0* (N/A,N/A)	1.8* (0.4,7.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67j.3***Supervisor's Agreement That Punishing Recruiters Who Do Not Make Their Goals/Missions Can Be Counterproductive: Army Recruiters by Location***

67j. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Punishing recruiters who do not make their goals/missions can be counterproductive

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	2,501	565	501	532	350	554
Not Responding on Item	646	122	164	100	113	150
Responding on Item	2,774	631	612	485	467	580
Strongly agree	37.7 (33.9,41.8)	33.7 (25.9,42.5)	38.1 (28.5,48.8)	37.6 (28.0,48.3)	38.8 (30.6,47.7)	41.1 (32.8,49.9)
Agree	38.6 (34.8,42.4)	42.3 (34.3,50.8)	34.3 (26.0,43.6)	37.6 (28.0,48.4)	41.4 (33.5,49.7)	37.5 (28.6,47.4)
Neither agree nor disagree	14.2 (11.8,17.1)	14.4 (9.6,21.1)	18.1 (11.8,26.8)	15.1 (9.8,22.4)	11.2 (7.1,17.4)	11.6 (7.4,17.8)
Disagree	6.7 (4.8,9.2)	7.7* (4.0,14.2)	7.6 (4.3,13.3)	6.5* (3.1,12.9)	2.6* (1.0,6.4)	8.0* (4.3,14.5)
Strongly disagree	2.8 (1.7,4.6)	1.9* (0.6,6.4)	1.9* (0.6,6.2)	3.2* (1.2,8.4)	6.0* (3.1,11.5)	1.8* (0.5,6.0)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 67j.4***Supervisor's Agreement That Punishing Recruiters Who Do Not Make Their Goals/Missions Can Be Counterproductive: Navy or Marine Corps Recruiters by Location***

67j. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?
Punishing recruiters who do not make their goals/missions can be counterproductive

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	1,727	396	420	431	480	975	443	531
Not Responding on Item	306	42	84	94	85	254	110	144
Responding on Item	2,389	528	574	624	643	834	388	446
Strongly agree	38.3 (34.6,42.2)	36.0 (28.9,43.8)	48.5 (40.9,56.1)	38.4 (31.5,45.7)	30.7 (23.8,38.6)	22.7 (18.7,27.3)	25.2 (19.3,32.1)	20.5 (15.6,26.4)
Agree	39.8 (36.0,43.7)	42.7 (37.0,48.6)	33.9 (26.2,42.4)	41.8 (34.7,49.2)	42.0 (35.2,49.1)	37.3 (32.4,42.4)	40.2 (33.6,47.1)	34.8 (29.3,40.7)
Neither agree nor disagree	13.9 (11.5,16.8)	13.2 (9.1,18.8)	10.8 (6.6,17.1)	11.6 (8.1,16.4)	20.0 (14.4,27.1)	23.1 (20.1,26.5)	20.5 (16.6,25.0)	25.5 (21.1,30.4)
Disagree	5.9 (4.3,8.0)	5.2* (2.8,9.3)	4.6* (2.4,8.6)	5.5* (2.7,10.7)	6.7 (4.1,10.7)	12.4 (9.5,16.1)	10.2 (6.3,16.3)	14.3 (10.7,18.9)
Strongly disagree	2.1 (1.3,3.4)	2.9* (1.3,6.4)	2.3* (0.9,5.7)	2.7* (1.2,6.0)	0.7* (0.1,3.1)	4.5 (2.9,6.9)	3.9* (1.8,8.5)	5.0 (2.8,8.8)

* Low precision and/or unweighted denominator size between 30 and 59.

† Recruiters who responded "Not applicable, I do not supervise at least one other production recruiter on a routine basis" (Q67 = NA).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 68a.1***Satisfaction With the Supervision/Leadership of Immediate Supervisor: Recruiters by Active Component***

68a. In general, how satisfied are you currently with the supervision/leadership within your recruiting command? Immediate supervisor

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	70	67	10	33	15	8	5
Responding on Item	14,197	13,846	5,911	4,389	2,048	1,498	350
Very satisfied	24.4 (23.2,25.7)	24.1 (22.9,25.4)	18.7 (16.7,20.9)	23.5 (21.3,25.7)	30.6 (27.9,33.4)	38.0 (35.1,41.1)	38.0 (31.6,44.7)
Satisfied	38.2 (36.7,39.7)	38.3 (36.8,39.9)	37.2 (34.9,39.7)	40.7 (37.8,43.7)	37.4 (34.8,40.1)	37.0 (33.8,40.3)	33.1 (27.3,39.5)
Neither satisfied nor dissatisfied	17.5 (16.3,18.7)	17.6 (16.4,18.9)	19.1 (16.8,21.5)	17.3 (15.3,19.5)	18.0 (15.6,20.7)	12.1 (10.1,14.3)	12.7 (8.9,17.7)
Dissatisfied	12.3 (11.2,13.5)	12.3 (11.2,13.5)	15.6 (13.6,17.8)	11.5 (9.8,13.6)	8.4 (6.8,10.3)	7.1 (5.5,9.0)	10.8 (7.8,14.9)
Very dissatisfied	7.6 (6.8,8.5)	7.7 (6.9,8.6)	9.4 (8.0,11.0)	7.0 (5.6,8.6)	5.6 (4.3,7.4)	5.9 (4.7,7.3)	5.4 (3.2,8.9)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 68a.2***Satisfaction With the Supervision/Leadership of Immediate Supervisor: Recruiters by Reserve and Guard Component***

68a. In general, how satisfied are you currently with the supervision/leadership within your recruiting command? Immediate supervisor

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	32	12	11	4	0	6
Responding on Item	4,890	1,301	2,406	538	275	369
Very satisfied	23.2 (20.6,26.0)	18.6 (14.1,24.1)	24.3 (20.1,29.0)	19.6 (14.4,26.1)	28.3 (21.3,36.5)	33.6 (28.1,39.6)
Satisfied	37.1 (34.4,39.9)	41.2 (35.5,47.1)	33.9 (29.9,38.2)	43.9 (36.4,51.7)	43.4 (36.3,50.9)	29.1 (23.9,35.0)
Neither satisfied nor dissatisfied	17.4 (15.3,19.6)	19.0 (15.0,23.8)	16.9 (13.6,20.8)	14.9 (10.9,19.9)	15.2 (10.6,21.2)	20.2 (14.7,27.0)
Dissatisfied	13.7 (11.9,15.8)	14.0 (10.8,18.0)	15.5 (12.4,19.2)	12.8 (9.4,17.3)	6.1 (3.4,10.6)	7.5 (4.5,12.1)
Very dissatisfied	8.7 (7.2,10.3)	7.2 (4.3,12.0)	9.4 (7.2,12.3)	8.8 (6.0,12.7)	7.1 (4.2,11.7)	9.7 (6.4,14.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 68a.3***Satisfaction With the Supervision/Leadership of Immediate Supervisor: Army Recruiters by Location***

68a. In general, how satisfied are you currently with the supervision/leadership within your recruiting command? Immediate supervisor

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	10	0	1	0	0	11
Responding on Item	5,911	1,318	1,276	1,116	929	1,274
Very satisfied	18.7 (16.7,20.9)	12.4 (8.9,17.2)	22.4 (17.6,28.0)	18.7 (13.4,25.4)	19.5 (16.1,23.4)	21.1 (17.0,26.0)
Satisfied	37.2 (34.9,39.7)	40.1 (34.6,45.9)	35.6 (29.7,42.0)	36.9 (31.2,43.1)	39.0 (33.1,45.1)	35.0 (29.1,41.3)
Neither satisfied nor dissatisfied	19.1 (16.8,21.5)	20.3 (15.9,25.5)	19.2 (14.2,25.4)	17.3 (12.7,23.1)	16.5 (11.9,22.3)	21.1 (16.5,26.6)
Dissatisfied	15.6 (13.6,17.8)	18.4 (14.7,22.8)	13.2 (9.6,18.0)	15.9 (12.0,20.7)	17.8 (14.3,21.8)	13.0 (9.7,17.3)
Very dissatisfied	9.4 (8.0,11.0)	8.8 (5.6,13.4)	9.6 (6.5,13.9)	11.2 (7.8,15.8)	7.4 (5.1,10.4)	9.8 (6.6,14.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 68a.4***Satisfaction With the Supervision/Leadership of Immediate Supervisor: Navy or Marine Corps Recruiters by Location***

68a. In general, how satisfied are you currently with the supervision/leadership within your recruiting command? Immediate supervisor

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	7	9	0	17	15	6	8
Responding on Item	4,389	960	1,069	1,149	1,191	2,048	936	1,113
Very satisfied	23.5 (21.3,25.7)	26.7 (21.9,32.1)	22.3 (18.2,27.1)	20.8 (16.8,25.5)	24.8 (20.4,29.8)	30.6 (27.9,33.4)	29.1 (26.0,32.4)	31.8 (27.7,36.3)
Satisfied	40.7 (37.8,43.7)	36.8 (31.1,43.0)	42.2 (35.8,48.8)	39.8 (33.7,46.2)	42.5 (37.2,47.9)	37.4 (34.8,40.1)	36.6 (32.2,41.2)	38.1 (34.8,41.4)
Neither satisfied nor dissatisfied	17.3 (15.3,19.5)	17.0 (13.1,21.9)	18.2 (14.2,23.0)	17.1 (13.9,20.9)	17.3 (12.9,22.8)	18.0 (15.6,20.7)	19.6 (16.3,23.4)	16.7 (13.3,20.6)
Dissatisfied	11.5 (9.8,13.6)	10.9 (8.2,14.4)	11.6 (8.4,15.7)	14.5 (10.6,19.6)	9.4 (6.7,13.0)	8.4 (6.8,10.3)	9.5 (7.1,12.6)	7.5 (5.6,9.8)
Very dissatisfied	7.0 (5.6,8.6)	8.5 (5.9,12.0)	5.8 (3.7,9.0)	7.8 (5.4,11.1)	6.1 (3.7,10.0)	5.6 (4.3,7.4)	5.2 (3.6,7.6)	6.0 (4.0,8.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 68b.1***Satisfaction With the Supervision/Leadership of the Recruiting Command Beyond Immediate Supervisor: Recruiters by Active Component***

68b. In general, how satisfied are you currently with the supervision/leadership within your recruiting command? Recruiting command beyond immediate supervisor

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	83	81	25	24	20	10	2
Responding on Item	14,184	13,832	5,896	4,398	2,043	1,496	353
Very satisfied	7.4 (6.7,8.2)	7.3 (6.6,8.1)	4.3 (3.3,5.6)	6.8 (5.6,8.3)	12.0 (10.4,13.7)	14.3 (12.6,16.2)	12.0 (8.3,16.9)
Satisfied	29.2 (27.8,30.7)	29.2 (27.7,30.7)	24.2 (21.6,26.9)	28.0 (25.9,30.2)	38.2 (34.8,41.7)	40.3 (36.6,44.2)	29.9 (25.0,35.4)
Neither satisfied nor dissatisfied	25.0 (23.7,26.4)	24.9 (23.5,26.3)	27.4 (24.9,29.9)	22.9 (20.8,25.3)	24.3 (21.6,27.3)	21.4 (19.0,24.0)	31.1 (25.5,37.5)
Dissatisfied	23.7 (22.3,25.2)	23.9 (22.4,25.5)	27.5 (24.8,30.4)	26.0 (23.7,28.4)	16.3 (13.6,19.5)	14.1 (12.2,16.4)	16.8 (13.1,21.3)
Very dissatisfied	14.6 (13.5,15.8)	14.7 (13.6,16.0)	16.7 (14.6,19.0)	16.3 (14.5,18.3)	9.2 (7.4,11.5)	9.8 (8.1,11.9)	10.2 (7.5,13.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 68b.2***Satisfaction With the Supervision/Leadership of the Recruiting Command Beyond Immediate Supervisor: Recruiters by Reserve and Guard Component***

68b. In general, how satisfied are you currently with the supervision/leadership within your recruiting command? Recruiting command beyond immediate supervisor

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	37	12	16	4	0	6
Responding on Item	4,885	1,301	2,401	538	275	369
Very satisfied	6.6 (5.3,8.1)	5.4 (3.4,8.5)	6.1 (4.5,8.3)	6.8 (3.9,11.4)	3.0* (1.3,6.9)	15.7 (11.0,21.9)
Satisfied	25.6 (23.2,28.2)	25.8 (20.8,31.5)	24.3 (20.7,28.4)	32.4 (26.0,39.6)	19.2 (14.0,25.7)	28.4 (22.5,35.1)
Neither satisfied nor dissatisfied	20.7 (18.3,23.4)	19.5 (14.6,25.5)	20.4 (16.6,24.8)	20.3 (15.4,26.3)	25.3 (19.1,32.6)	24.6 (19.9,30.1)
Dissatisfied	28.8 (26.0,31.8)	30.3 (24.0,37.5)	29.2 (25.4,33.2)	29.1 (23.3,35.6)	32.3 (25.1,40.5)	18.7 (13.8,24.8)
Very dissatisfied	18.2 (16.1,20.6)	19.0 (14.0,25.3)	20.0 (16.5,23.9)	11.5 (8.3,15.7)	20.2 (15.0,26.6)	12.7 (8.4,18.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 68b.3***Satisfaction With the Supervision/Leadership of the Recruiting Command Beyond Immediate Supervisor: Army Recruiters by Location***

68b. In general, how satisfied are you currently with the supervision/leadership within your recruiting command? Recruiting command beyond immediate supervisor

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	25	0	6	6	4	11
Responding on Item	5,896	1,318	1,270	1,110	925	1,274
Very satisfied	4.3 (3.3,5.6)	5.5 (3.3,9.1)	6.4 (3.7,10.8)	2.4* (0.9,5.8)	4.4 (2.7,7.0)	2.4* (1.2,4.8)
Satisfied	24.2 (21.6,26.9)	26.3 (20.9,32.4)	22.0 (17.1,28.0)	22.1 (17.7,27.1)	27.0 (21.9,32.7)	24.0 (19.1,29.6)
Neither satisfied nor dissatisfied	27.4 (24.9,29.9)	26.3 (20.1,33.5)	25.7 (20.4,31.9)	27.7 (22.3,33.9)	26.5 (22.5,31.0)	30.5 (25.1,36.5)
Dissatisfied	27.5 (24.8,30.4)	27.7 (21.7,34.5)	23.9 (19.0,29.5)	26.3 (21.3,32.0)	29.1 (25.3,33.3)	30.9 (25.2,37.2)
Very dissatisfied	16.7 (14.6,19.0)	14.3 (10.1,19.8)	22.0 (17.8,26.9)	21.6 (16.8,27.4)	13.0 (9.7,17.4)	12.2 (9.1,16.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 68b.4***Satisfaction With the Supervision/Leadership of the Recruiting Command Beyond Immediate Supervisor: Navy or Marine Corps Recruiters by Location***

68b. In general, how satisfied are you currently with the supervision/leadership within your recruiting command? Recruiting command beyond immediate supervisor

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	24	11	9	0	4	20	9	11
Responding on Item	4,398	956	1,069	1,149	1,204	2,043	933	1,110
Very satisfied	6.8 (5.6,8.3)	5.7 (3.6,9.0)	5.4 (3.1,9.1)	6.0 (4.1,8.6)	10.0 (7.3,13.5)	12.0 (10.4,13.7)	10.2 (8.1,12.7)	13.5 (10.9,16.6)
Satisfied	28.0 (25.9,30.2)	23.2 (18.6,28.5)	29.3 (24.4,34.8)	28.3 (23.1,34.1)	29.9 (25.8,34.3)	38.2 (34.8,41.7)	36.4 (31.3,41.8)	39.7 (35.5,43.9)
Neither satisfied nor dissatisfied	22.9 (20.8,25.3)	30.1 (25.0,35.7)	20.3 (15.7,25.8)	22.3 (18.3,26.9)	20.6 (17.1,24.7)	24.3 (21.6,27.3)	26.6 (22.4,31.2)	22.4 (19.5,25.7)
Dissatisfied	26.0 (23.7,28.4)	29.7 (25.1,34.7)	26.9 (22.3,31.9)	24.2 (20.3,28.5)	23.5 (19.4,28.2)	16.3 (13.6,19.5)	17.1 (13.7,21.1)	15.7 (12.5,19.6)
Very dissatisfied	16.3 (14.5,18.3)	11.4 (8.2,15.5)	18.2 (14.7,22.3)	19.3 (14.9,24.7)	16.0 (12.7,20.0)	9.2 (7.4,11.5)	9.8 (7.3,13.1)	8.7 (6.5,11.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 69a.1***Satisfaction With Military Supervision/Leadership of Immediate Supervisor Before Becoming a Recruiter: Recruiters by Active Component***

69a. In general, how satisfied were you with military supervision/leadership before you became a recruiter? Immediate supervisor

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	91	88	30	25	23	8	5
Responding on Item	14,176	13,825	5,891	4,397	2,040	1,498	350
Very satisfied	45.0 (43.5,46.5)	45.4 (43.8,47.0)	47.3 (44.6,50.0)	40.8 (38.2,43.5)	50.8 (47.8,53.8)	44.1 (40.8,47.4)	29.5 (24.7,34.8)
Satisfied	44.0 (42.5,45.5)	43.9 (42.3,45.4)	45.3 (42.7,47.8)	45.8 (43.1,48.5)	38.3 (35.2,41.5)	40.6 (37.3,44.0)	48.2 (42.3,54.2)
Neither satisfied nor dissatisfied	6.1 (5.4,6.8)	5.9 (5.3,6.7)	4.7 (3.7,6.0)	7.3 (6.0,8.7)	5.3 (4.3,6.7)	7.6 (6.1,9.4)	11.5 (8.2,15.8)
Dissatisfied	3.9 (3.3,4.4)	3.8 (3.3,4.4)	2.0 (1.4,2.9)	5.1 (4.0,6.6)	4.4 (3.2,5.9)	6.2 (4.9,7.9)	5.4 (3.0,9.5)
Very dissatisfied	1.1 (0.9,1.4)	1.0 (0.8,1.3)	0.7* (0.4,1.3)	1.1 (0.6,1.7)	1.3 (0.8,2.0)	1.6 (1.0,2.5)	5.4 (3.3,8.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 69a.2***Satisfaction With Military Supervision/Leadership of Immediate Supervisor Before Becoming a Recruiter: Recruiters by Reserve and Guard Component***

69a. In general, how satisfied were you with military supervision/leadership before you became a recruiter? Immediate supervisor

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	37	12	16	4	0	6
Responding on Item	4,885	1,301	2,401	538	275	369
Very satisfied	26.8 (23.7,30.1)	36.2 (29.8,43.1)	23.7 (19.6,28.3)	23.0 (18.2,28.6)	26.3 (19.4,34.6)	20.2 (15.0,26.5)
Satisfied	54.3 (51.0,57.6)	52.0 (44.7,59.3)	55.0 (50.6,59.4)	56.8 (50.6,62.7)	58.6 (49.2,67.4)	50.8 (43.1,58.3)
Neither satisfied nor dissatisfied	11.0 (9.2,13.1)	9.5 (6.1,14.4)	11.0 (8.4,14.2)	10.1 (6.9,14.6)	10.1 (6.3,15.9)	18.7 (13.8,24.7)
Dissatisfied	5.9 (4.8,7.3)	0.9* (0.3,3.1)	7.5 (5.6,9.9)	8.8 (5.9,12.9)	5.1* (2.6,9.5)	9.7 (6.6,14.0)
Very dissatisfied	2.0 (1.2,3.1)	1.4* (0.5,3.7)	2.9 (1.6,5.0)	1.4* (0.5,4.0)	0.0 (N/A,N/A)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 69a.3***Satisfaction With Military Supervision/Leadership of Immediate Supervisor Before Becoming a Recruiter: Army Recruiters by Location***

69a. In general, how satisfied were you with military supervision/leadership before you became a recruiter? Immediate supervisor

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	30	7	1	6	4	16
Responding on Item	5,891	1,311	1,276	1,110	925	1,268
Very satisfied	47.3 (44.6,50.0)	45.8 (38.9,52.9)	46.6 (40.0,53.3)	49.3 (44.0,54.6)	49.6 (44.0,55.2)	46.1 (40.2,52.2)
Satisfied	45.3 (42.7,47.8)	45.8 (39.2,52.6)	46.6 (40.4,52.9)	44.1 (38.4,50.1)	42.2 (36.3,48.3)	46.5 (40.6,52.6)
Neither satisfied nor dissatisfied	4.7 (3.7,6.0)	4.6 (2.6,8.2)	4.6 (2.7,7.7)	5.2 (2.9,8.9)	4.4 (2.4,7.7)	4.9 (2.9,8.2)
Dissatisfied	2.0 (1.4,2.9)	2.8* (1.4,5.5)	1.4* (0.5,3.7)	0.9* (0.3,3.1)	2.6* (1.4,5.0)	2.5* (1.1,5.5)
Very dissatisfied	0.7* (0.4,1.3)	0.9* (0.3,3.1)	0.9* (0.3,3.1)	0.5* (0.1,2.5)	1.3* (0.5,3.2)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 69a.4***Satisfaction With Military Supervision/Leadership of Immediate Supervisor Before Becoming a Recruiter: Navy or Marine Corps Recruiters by Location***

69a. In general, how satisfied were you with military supervision/leadership before you became a recruiter? Immediate supervisor

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	9	4	8	23	12	11
Responding on Item	4,397	964	1,069	1,145	1,200	2,040	930	1,110
Very satisfied	40.8 (38.2,43.5)	36.3 (31.2,41.8)	42.2 (37.8,46.7)	43.7 (38.3,49.1)	41.1 (35.5,46.9)	50.8 (47.8,53.8)	54.3 (49.6,58.8)	47.9 (43.5,52.3)
Satisfied	45.8 (43.1,48.5)	47.6 (42.0,53.2)	46.3 (41.2,51.4)	42.5 (37.6,47.6)	46.1 (41.0,51.3)	38.3 (35.2,41.5)	37.8 (33.0,42.9)	38.7 (34.7,42.8)
Neither satisfied nor dissatisfied	7.3 (6.0,8.7)	8.5 (5.8,12.3)	5.4 (3.5,8.3)	8.2 (5.8,11.5)	7.1 (5.2,9.8)	5.3 (4.3,6.7)	4.0 (2.5,6.3)	6.5 (5.0,8.4)
Dissatisfied	5.1 (4.0,6.6)	6.5 (3.9,10.4)	4.1 (2.3,7.3)	4.9 (3.1,7.6)	5.4 (3.6,8.0)	4.4 (3.2,5.9)	3.3 (2.0,5.4)	5.2 (3.8,7.2)
Very dissatisfied	1.1 (0.6,1.7)	1.2* (0.5,3.1)	2.1* (1.0,4.2)	0.8* (0.2,2.3)	0.4* (0.1,1.7)	1.3 (0.8,2.0)	0.7* (0.2,1.9)	1.8 (1.0,3.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 69b.1***Satisfaction With Military Supervision/Leadership Beyond Immediate Supervisor Before Becoming a Recruiter: Recruiters by Active Component***

69b. In general, how satisfied were you with military supervision/leadership before you became a recruiter? Leadership beyond immediate supervisor

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	83	77	21	21	27	8	7
Responding on Item	14,184	13,836	5,900	4,401	2,036	1,498	348
Very satisfied	36.2 (34.9,37.5)	36.5 (35.2,37.8)	37.1 (34.7,39.5)	35.0 (32.8,37.2)	41.3 (38.6,44.1)	32.0 (29.2,35.0)	23.0 (18.1,28.8)
Satisfied	49.4 (48.0,50.7)	49.2 (47.9,50.6)	51.6 (49.2,54.0)	48.8 (46.5,51.0)	45.2 (42.2,48.2)	46.8 (43.8,49.9)	55.2 (49.4,60.8)
Neither satisfied nor dissatisfied	9.2 (8.4,10.1)	9.0 (8.1,9.9)	7.9 (6.5,9.6)	10.0 (8.5,11.8)	8.3 (6.8,10.2)	11.0 (9.3,13.0)	17.0 (13.3,21.4)
Dissatisfied	4.1 (3.5,4.7)	4.1 (3.5,4.8)	2.8 (2.0,4.0)	4.7 (3.7,5.9)	4.0 (3.0,5.3)	7.6 (6.2,9.3)	2.4* (1.2,4.9)
Very dissatisfied	1.2 (1.0,1.6)	1.2 (1.0,1.5)	0.6* (0.3,1.2)	1.5 (1.1,2.2)	1.1 (0.7,2.0)	2.6 (1.8,3.8)	2.4* (1.0,5.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 69b.2***Satisfaction With Military Supervision/Leadership Beyond Immediate Supervisor Before Becoming a Recruiter: Recruiters by Reserve and Guard Component***

69b. In general, how satisfied were you with military supervision/leadership before you became a recruiter? Leadership beyond immediate supervisor

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	69	18	42	4	0	6
Responding on Item	4,853	1,295	2,375	538	275	369
Very satisfied	18.7 (16.6,20.9)	26.4 (21.1,32.5)	14.4 (11.7,17.6)	23.7 (18.8,29.3)	15.2 (10.5,21.4)	14.2 (10.2,19.4)
Satisfied	52.9 (50.1,55.7)	58.2 (51.6,64.5)	50.6 (46.1,55.0)	49.3 (43.5,55.2)	58.6 (50.3,66.4)	50.0 (42.3,57.7)
Neither satisfied nor dissatisfied	16.8 (14.8,19.0)	11.4 (7.8,16.2)	20.0 (16.6,23.8)	13.5 (9.7,18.6)	15.2 (10.6,21.3)	21.6 (17.2,26.8)
Dissatisfied	8.4 (7.0,10.1)	1.8* (0.8,4.3)	11.1 (8.7,14.1)	11.5 (8.0,16.2)	9.1 (5.7,14.2)	9.7 (6.4,14.5)
Very dissatisfied	3.2 (2.5,4.2)	2.3* (1.0,4.9)	4.0 (2.7,5.8)	2.0* (0.8,4.9)	2.0* (0.7,5.5)	4.5* (2.4,8.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 69b.3***Satisfaction With Military Supervision/Leadership Beyond Immediate Supervisor Before Becoming a Recruiter: Army Recruiters by Location***

69b. In general, how satisfied were you with military supervision/leadership before you became a recruiter? Leadership beyond immediate supervisor

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	21	7	1	0	0	16
Responding on Item	5,900	1,311	1,276	1,116	929	1,268
Very satisfied	37.1 (34.7,39.5)	40.3 (34.2,46.6)	35.6 (29.5,42.2)	36.0 (30.6,41.8)	36.8 (31.8,42.1)	36.3 (31.1,41.9)
Satisfied	51.6 (49.2,54.0)	50.0 (43.5,56.5)	53.0 (46.8,59.0)	52.8 (46.2,59.3)	51.1 (45.5,56.7)	51.0 (45.4,56.7)
Neither satisfied nor dissatisfied	7.9 (6.5,9.6)	7.9 (5.3,11.5)	7.8 (5.2,11.4)	8.9 (5.9,13.1)	7.4 (5.1,10.5)	7.8 (5.1,11.6)
Dissatisfied	2.8 (2.0,4.0)	1.9* (0.8,4.5)	3.2* (1.5,6.7)	1.4* (0.5,3.8)	3.0* (1.7,5.4)	4.5* (2.3,8.7)
Very dissatisfied	0.6* (0.3,1.2)	0.0 (N/A,N/A)	0.5* (0.1,2.4)	0.9* (0.3,3.2)	1.7* (0.7,4.5)	0.4* (0.1,2.1)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 69b.4***Satisfaction With Military Supervision/Leadership Beyond Immediate Supervisor Before Becoming a Recruiter: Navy or Marine Corps Recruiters by Location***

69b. In general, how satisfied were you with military supervision/leadership before you became a recruiter? Leadership beyond immediate supervisor

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	21	3	9	0	8	27	15	11
Responding on Item	4,401	964	1,069	1,149	1,200	2,036	927	1,110
Very satisfied	35.0 (32.8,37.2)	31.5 (27.4,35.9)	36.4 (32.5,40.4)	37.2 (32.2,42.5)	35.0 (30.2,40.1)	41.3 (38.6,44.1)	41.3 (36.5,46.2)	41.4 (38.0,44.9)
Satisfied	48.8 (46.5,51.0)	47.6 (42.5,52.7)	50.8 (47.3,54.4)	46.8 (42.0,51.7)	48.9 (43.8,54.1)	45.2 (42.2,48.2)	45.9 (40.9,50.9)	44.6 (40.9,48.5)
Neither satisfied nor dissatisfied	10.0 (8.5,11.8)	14.5 (10.7,19.4)	7.0 (5.0,9.9)	9.3 (6.8,12.6)	10.0 (7.3,13.5)	8.3 (6.8,10.2)	6.9 (4.9,9.7)	9.5 (7.5,12.0)
Dissatisfied	4.7 (3.7,5.9)	4.8 (3.2,7.3)	3.7* (2.0,6.8)	6.0 (4.1,8.6)	4.3 (2.7,6.9)	4.0 (3.0,5.3)	4.6 (3.1,6.9)	3.5 (2.4,5.0)
Very dissatisfied	1.5 (1.1,2.2)	1.6* (0.7,3.6)	2.1* (1.0,4.2)	0.7* (0.2,2.3)	1.8* (0.9,3.6)	1.1 (0.7,2.0)	1.3* (0.6,2.8)	1.0* (0.5,2.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 70.1***Plans to Make Recruiting a Career: Recruiters by Active Component***

70. Do you plan to make recruiting a career?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	235	227	90	71	40	26	9
Responding on Item	14,032	13,686	5,831	4,351	2,023	1,480	346
Yes	28.6 (27.3,30.0)	28.3 (26.9,29.7)	35.7 (33.1,38.4)	16.0 (14.1,18.2)	19.2 (17.1,21.4)	47.4 (44.9,49.9)	42.7 (38.0,47.5)
No	58.5 (57.1,59.9)	59.0 (57.6,60.5)	52.7 (49.9,55.5)	73.8 (71.3,76.2)	68.6 (66.2,70.9)	27.5 (25.1,30.1)	37.2 (31.3,43.5)
Undecided	12.9 (11.9,13.9)	12.7 (11.7,13.7)	11.6 (10.0,13.4)	10.2 (8.5,12.2)	12.2 (10.6,14.1)	25.1 (22.6,27.8)	20.1 (15.8,25.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 70.2***Plans to Make Recruiting a Career: Recruiters by Reserve and Guard Component***

70. Do you plan to make recruiting a career?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	66	30	21	7	0	8
Responding on Item	4,856	1,283	2,396	535	275	367
Yes	58.3 (55.0,61.6)	46.3 (39.3,53.5)	58.7 (54.3,62.9)	66.7 (60.6,72.2)	77.8 (71.2,83.2)	71.4 (64.7,77.3)
No	19.8 (17.4,22.4)	33.5 (27.1,40.6)	16.7 (13.9,20.0)	12.9 (9.2,17.9)	7.1* (3.8,12.7)	11.3 (7.5,16.7)
Undecided	21.9 (19.2,24.9)	20.2 (15.1,26.5)	24.6 (20.9,28.8)	20.4 (15.3,26.7)	15.2 (10.3,21.8)	17.3 (12.6,23.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 70.3***Plans to Make Recruiting a Career: Army Recruiters by Location***

70. Do you plan to make recruiting a career?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	90	25	18	16	12	21
Responding on Item	5,831	1,293	1,258	1,100	917	1,263
Yes	35.7 (33.1,38.4)	33.3 (27.7,39.6)	35.7 (29.6,42.2)	32.7 (27.6,38.3)	37.3 (31.7,43.2)	39.8 (34.5,45.3)
No	52.7 (49.9,55.5)	55.4 (48.5,62.1)	53.2 (47.6,58.8)	56.9 (51.3,62.3)	49.1 (43.2,55.0)	48.4 (42.8,54.0)
Undecided	11.6 (10.0,13.4)	11.3 (7.5,16.7)	11.1 (8.1,15.1)	10.4 (7.1,15.1)	13.6 (10.3,17.8)	11.9 (8.8,15.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 70.4***Plans to Make Recruiting a Career: Navy or Marine Corps Recruiters by Location***

70. Do you plan to make recruiting a career?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	71	23	18	8	21	40	12	28
Responding on Item	4,351	944	1,060	1,141	1,187	2,023	930	1,093
Yes	16.0	17.3	13.3	15.0	17.0	19.2	16.1	21.8
	(14.1,18.2)	(13.8,21.5)	(10.3,17.2)	(11.6,19.1)	(13.5,21.1)	(17.1,21.4)	(13.0,19.9)	(18.5,25.5)
No	73.8	73.7	78.3	73.0	71.8	68.6	73.7	64.3
	(71.3,76.2)	(69.1,77.8)	(73.2,82.7)	(68.1,77.4)	(67.3,76.0)	(66.2,70.9)	(69.9,77.2)	(61.2,67.3)
Undecided	10.2	9.1	8.3	12.0	11.2	12.2	10.2	13.9
	(8.5,12.2)	(6.5,12.5)	(6.0,11.5)	(8.5,16.7)	(8.0,15.4)	(10.6,14.1)	(8.2,12.7)	(11.5,16.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 71a.1***Satisfaction With Recruiting: Recruiters by Active Component***

71a. In general, how satisfied are you with...? Recruiting

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	57	56	10	25	15	5	2
Responding on Item	14,210	13,857	5,911	4,397	2,048	1,501	353
Very satisfied	7.7 (7.0,8.4)	7.1 (6.4,7.8)	4.7 (3.7,6.0)	7.5 (6.2,9.0)	8.4 (7.2,9.8)	13.6 (11.8,15.6)	31.1 (26.1,36.7)
Satisfied	29.5 (28.1,30.9)	29.0 (27.6,30.4)	27.0 (24.7,29.3)	27.5 (25.0,30.1)	29.3 (26.3,32.5)	41.1 (37.9,44.4)	47.9 (42.2,53.6)
Neither satisfied nor dissatisfied	19.9 (18.8,21.1)	20.2 (19.1,21.4)	20.0 (18.0,22.2)	19.0 (17.3,20.8)	23.1 (20.5,26.0)	20.5 (18.0,23.2)	10.2 (7.4,13.8)
Dissatisfied	22.6 (21.3,24.0)	23.0 (21.6,24.4)	25.8 (23.4,28.3)	23.7 (21.5,26.1)	19.4 (16.8,22.4)	14.8 (12.4,17.5)	6.6 (4.4,9.7)
Very dissatisfied	20.3 (19.2,21.5)	20.7 (19.6,22.0)	22.6 (20.4,24.9)	22.3 (20.3,24.5)	19.8 (17.4,22.4)	10.1 (8.5,12.0)	4.2 (2.5,7.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 71a.2***Satisfaction With Recruiting: Recruiters by Reserve and Guard Component***

71a. In general, how satisfied are you with...? Recruiting

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	28	6	16	0	0	6
Responding on Item	4,894	1,307	2,401	542	275	369
Very satisfied	17.5 (15.2,20.0)	7.7 (4.7,12.1)	20.6 (16.9,24.8)	14.1 (10.1,19.3)	24.2 (19.2,30.2)	31.3 (26.2,37.0)
Satisfied	43.0 (40.2,45.9)	34.2 (28.1,40.9)	44.5 (40.3,48.8)	49.0 (42.8,55.2)	47.5 (40.4,54.7)	52.2 (45.1,59.3)
Neither satisfied nor dissatisfied	15.3 (13.5,17.4)	19.4 (14.8,25.0)	14.7 (11.8,18.1)	15.4 (11.7,20.0)	11.1 (6.9,17.4)	8.2 (5.3,12.5)
Dissatisfied	16.9 (14.7,19.3)	22.1 (16.9,28.3)	15.6 (12.8,18.8)	18.1 (13.5,23.9)	14.1 (9.9,19.8)	7.5 (4.6,11.8)
Very dissatisfied	7.3 (5.9,9.0)	16.7 (12.3,22.3)	4.6 (3.0,7.0)	3.4* (1.5,7.5)	3.0* (1.3,6.9)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 71a.3
Satisfaction With Recruiting: Army Recruiters by Location

71a. In general, how satisfied are you with...? Recruiting

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	10	0	1	0	0	11
Responding on Item	5,911	1,318	1,276	1,116	929	1,274
Very satisfied	4.7 (3.7,6.0)	3.7* (2.0,6.7)	7.8 (5.0,12.0)	2.8* (1.4,5.6)	3.9 (2.2,6.8)	4.9 (3.1,7.6)
Satisfied	27.0 (24.7,29.3)	24.4 (18.4,31.6)	29.2 (23.0,36.3)	25.7 (20.2,32.0)	26.8 (20.9,33.8)	28.5 (23.5,34.0)
Neither satisfied nor dissatisfied	20.0 (18.0,22.2)	18.4 (13.9,24.0)	17.4 (13.0,22.8)	23.4 (17.9,29.9)	22.9 (18.2,28.5)	19.1 (15.1,23.9)
Dissatisfied	25.8 (23.4,28.3)	30.4 (24.8,36.7)	21.5 (16.5,27.4)	24.8 (20.0,30.3)	23.8 (18.5,30.0)	27.6 (22.7,33.3)
Very dissatisfied	22.6 (20.4,24.9)	23.0 (18.0,29.0)	24.2 (19.5,29.6)	23.4 (19.1,28.3)	22.5 (18.8,26.7)	19.9 (15.6,25.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 71a.4***Satisfaction With Recruiting: Navy or Marine Corps Recruiters by Location***

71a. In general, how satisfied are you with...? Recruiting

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	9	4	8	15	6	8
Responding on Item	4,397	964	1,069	1,145	1,200	2,048	936	1,113
Very satisfied	7.5 (6.2,9.0)	5.2 (3.2,8.4)	9.5 (7.2,12.5)	6.7 (4.7,9.5)	7.5 (4.9,11.3)	8.4 (7.2,9.8)	6.9 (5.1,9.2)	9.7 (7.7,12.2)
Satisfied	27.5 (25.0,30.1)	27.8 (23.3,32.9)	22.7 (18.3,27.9)	26.5 (21.2,32.6)	32.9 (28.1,38.0)	29.3 (26.3,32.5)	24.5 (20.4,29.2)	33.3 (29.8,37.1)
Neither satisfied nor dissatisfied	19.0 (17.3,20.8)	24.2 (19.5,29.6)	18.6 (14.5,23.5)	15.7 (12.0,20.3)	17.9 (14.3,22.0)	23.1 (20.5,26.0)	22.2 (19.0,25.9)	23.9 (19.9,28.4)
Dissatisfied	23.7 (21.5,26.1)	23.8 (19.8,28.3)	26.5 (22.2,31.1)	25.4 (21.0,30.3)	20.0 (16.2,24.5)	19.4 (16.8,22.4)	23.9 (19.4,29.0)	15.7 (13.0,18.7)
Very dissatisfied	22.3 (20.3,24.5)	19.0 (15.2,23.4)	22.7 (18.3,27.8)	25.8 (21.2,30.9)	21.8 (18.2,25.9)	19.8 (17.4,22.4)	22.6 (18.7,27.0)	17.4 (14.5,20.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 71b.1***Satisfaction With Military Life: Recruiters by Active Component***

71b. In general, how satisfied are you with...? Military life

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	95	91	35	25	17	13	5
Responding on Item	14,172	13,822	5,886	4,397	2,046	1,493	350
Very satisfied	43.1 (41.6,44.5)	43.2 (41.7,44.7)	43.6 (40.9,46.3)	36.9 (34.8,39.0)	50.7 (47.7,53.8)	49.9 (47.2,52.7)	38.6 (33.0,44.4)
Satisfied	43.2 (41.7,44.7)	43.0 (41.5,44.6)	42.2 (39.6,44.9)	47.1 (44.2,50.1)	38.8 (36.0,41.7)	39.9 (36.7,43.2)	51.2 (45.8,56.6)
Neither satisfied nor dissatisfied	8.1 (7.2,9.0)	8.2 (7.3,9.1)	8.6 (7.3,10.2)	8.8 (7.2,10.8)	6.2 (5.0,7.8)	7.3 (5.6,9.3)	4.2 (2.5,7.1)
Dissatisfied	4.3 (3.7,5.0)	4.3 (3.6,5.0)	4.1 (3.1,5.4)	5.9 (4.7,7.4)	2.7 (1.9,3.7)	2.3 (1.5,3.3)	4.2 (2.5,7.0)
Very dissatisfied	1.4 (1.1,1.9)	1.4 (1.1,1.9)	1.6 (1.0,2.5)	1.3 (0.8,2.1)	1.6 (1.0,2.5)	0.7* (0.3,1.4)	1.8* (0.8,4.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 71b.2***Satisfaction With Military Life: Recruiters by Reserve and Guard Component***

71b. In general, how satisfied are you with...? Military life

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	30	6	16	0	0	8
Responding on Item	4,892	1,307	2,401	542	275	367
Very satisfied	35.9 (33.0,39.0)	41.9 (36.5,47.5)	33.3 (28.9,38.1)	30.2 (23.7,37.6)	40.4 (32.7,48.7)	36.8 (30.1,44.1)
Satisfied	47.6 (44.8,50.5)	41.0 (34.9,47.4)	49.1 (44.9,53.3)	53.0 (46.7,59.2)	47.5 (38.8,56.3)	53.4 (45.2,61.4)
Neither satisfied nor dissatisfied	9.1 (7.8,10.7)	10.8 (7.7,14.9)	9.7 (7.6,12.2)	7.4 (4.9,11.0)	5.1* (2.7,9.4)	5.3 (3.0,9.1)
Dissatisfied	5.9 (4.8,7.3)	4.1 (2.3,7.0)	6.4 (4.5,8.9)	9.4 (6.3,13.9)	7.1 (4.1,11.9)	3.8* (1.7,8.2)
Very dissatisfied	1.4 (0.8,2.4)	2.3* (0.9,5.6)	1.5* (0.8,2.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 71b.3
Satisfaction With Military Life: Army Recruiters by Location

71b. In general, how satisfied are you with...? Military life

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	35	0	1	0	4	31
Responding on Item	5,886	1,318	1,276	1,116	925	1,253
Very satisfied	43.6 (40.9,46.3)	41.9 (36.1,48.0)	48.9 (42.7,55.1)	40.2 (34.1,46.6)	41.7 (36.4,47.3)	44.2 (37.5,51.1)
Satisfied	42.2 (39.6,44.9)	47.5 (41.5,53.5)	35.2 (29.6,41.1)	43.9 (37.7,50.3)	41.3 (36.8,46.0)	43.0 (36.6,49.6)
Neither satisfied nor dissatisfied	8.6 (7.3,10.2)	6.5 (4.0,10.2)	9.1 (5.8,14.1)	11.2 (8.2,15.2)	10.4 (8.1,13.4)	6.6 (4.2,10.3)
Dissatisfied	4.1 (3.1,5.4)	2.8* (1.2,6.1)	5.9 (3.7,9.3)	3.3* (1.5,6.8)	4.4 (2.6,7.3)	4.1 (2.3,7.3)
Very dissatisfied	1.6 (1.0,2.5)	1.4* (0.5,3.7)	0.9* (0.3,3.1)	1.4* (0.5,3.8)	2.2* (1.1,4.3)	2.1* (0.9,4.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 71b.4***Satisfaction With Military Life: Navy or Marine Corps Recruiters by Location***

71b. In general, how satisfied are you with...? Military life

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	25	3	9	4	8	17	6	11
Responding on Item	4,397	964	1,069	1,145	1,200	2,046	936	1,110
Very satisfied	36.9 (34.8,39.0)	33.1 (27.7,38.9)	43.0 (38.4,47.7)	33.2 (28.8,38.0)	38.6 (33.7,43.7)	50.7 (47.7,53.8)	49.7 (45.4,54.0)	51.6 (46.9,56.3)
Satisfied	47.1 (44.2,50.1)	50.4 (44.4,56.4)	39.7 (34.4,45.2)	50.0 (44.6,55.4)	47.5 (42.3,52.8)	38.8 (36.0,41.7)	39.9 (35.6,44.3)	37.9 (33.5,42.5)
Neither satisfied nor dissatisfied	8.8 (7.2,10.8)	10.1 (6.8,14.7)	8.3 (5.6,12.0)	9.7 (7.2,13.0)	7.5 (5.2,10.7)	6.2 (5.0,7.8)	6.5 (4.5,9.4)	6.0 (4.6,7.8)
Dissatisfied	5.9 (4.7,7.4)	4.8 (3.0,7.7)	8.3 (5.7,11.9)	5.6 (3.7,8.3)	5.0 (3.2,7.8)	2.7 (1.9,3.7)	2.3* (1.2,4.3)	3.0 (1.9,4.6)
Very dissatisfied	1.3 (0.8,2.1)	1.6* (0.7,3.6)	0.8* (0.3,2.6)	1.5* (0.7,3.3)	1.4* (0.6,3.2)	1.6 (1.0,2.5)	1.6* (0.8,3.2)	1.5* (0.8,2.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 72.1**Amount Not Reimbursed on Medical and Dental Care for Recruiter and Dependents in Past Fiscal Year: Recruiters by Active Component**

72. In the past fiscal year, how much did you spend on medical and dental care for you and your dependents that was NOT reimbursed?

Write your yearly expense in the boxes. For example, if you spent \$100 in the past fiscal year, you would enter "0100".

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	841	825	337	277	138	72	17
Responding on Item	13,426	13,088	5,585	4,145	1,925	1,434	338
\$0	27.6 (26.0,29.2)	27.7 (26.1,29.3)	27.9 (25.1,31.0)	25.6 (23.0,28.3)	34.4 (31.3,37.6)	23.7 (21.4,26.3)	23.1 (18.9,27.9)
\$1 to \$100	12.7 (11.8,13.7)	12.8 (11.8,13.7)	12.3 (10.7,14.0)	11.6 (10.2,13.2)	15.0 (12.8,17.4)	14.9 (12.9,17.2)	12.5 (9.3,16.6)
\$101 to \$200	13.1 (11.9,14.2)	13.0 (11.9,14.2)	13.6 (11.7,15.7)	13.4 (11.4,15.6)	11.7 (9.6,14.2)	11.7 (9.9,13.8)	13.8 (9.7,19.2)
\$201 to \$300	11.1 (10.1,12.3)	11.1 (10.0,12.2)	10.4 (8.7,12.5)	12.0 (10.1,14.1)	11.2 (9.3,13.5)	10.8 (8.9,13.1)	13.1 (9.6,17.6)
\$301 to \$400	5.6 (4.9,6.3)	5.6 (4.9,6.3)	5.6 (4.5,7.0)	6.2 (5.0,7.8)	3.5 (2.6,4.6)	6.7 (5.3,8.3)	5.6 (3.5,8.8)
\$401 to \$500	7.4 (6.7,8.2)	7.4 (6.7,8.2)	6.8 (5.5,8.4)	6.9 (5.8,8.2)	8.2 (6.4,10.3)	9.7 (7.9,11.8)	8.1 (5.3,12.2)
\$501 to \$1000	13.7 (12.7,14.7)	13.8 (12.8,14.8)	14.4 (12.6,16.3)	15.7 (13.8,17.7)	9.5 (7.9,11.4)	11.7 (10.1,13.5)	10.6 (7.9,14.2)
\$1,001 or more\$	8.9 (8.1,9.8)	8.8 (7.9,9.7)	9.1 (7.6,10.8)	8.7 (7.3,10.2)	6.6 (5.3,8.2)	10.8 (9.2,12.7)	13.1 (9.1,18.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 72.2**Amount Not Reimbursed on Medical and Dental Care for Recruiter and Dependents in Past Fiscal Year: Recruiters by Reserve and Guard Component**

72. In the past fiscal year, how much did you spend on medical and dental care for you and your dependents that was NOT reimbursed?

Write your yearly expense in the boxes. For example, if you spent \$100 in the past fiscal year, you would enter "0100".

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	226	112	53	25	11	25
Responding on Item	4,696	1,201	2,364	517	264	350
\$0	20.9 (18.7,23.4)	31.4 (25.9,37.4)	15.1 (12.4,18.4)	26.1 (20.0,33.2)	21.1 (14.6,29.3)	16.5 (12.0,22.4)
\$1 to \$100	8.6 (7.0,10.5)	8.3 (5.3,12.8)	6.9 (5.0,9.5)	17.6 (12.8,23.7)	8.4 (5.3,13.1)	7.9 (4.8,12.6)
\$101 to \$200	12.2 (10.3,14.4)	8.8 (6.1,12.6)	12.5 (9.7,15.8)	15.5 (11.0,21.3)	14.7 (9.8,21.6)	15.0 (9.1,23.6)
\$201 to \$300	11.3 (9.6,13.3)	11.3 (7.6,16.5)	10.9 (8.2,14.4)	9.2 (6.2,13.4)	15.8 (10.8,22.6)	14.2 (10.3,19.2)
\$301 to \$400	5.7 (4.2,7.5)	4.9 (2.7,8.6)	6.5 (4.2,9.9)	3.5* (1.8,6.8)	5.3* (2.7,9.9)	6.3 (3.7,10.5)
\$401 to \$500	10.0 (8.4,11.8)	10.8 (7.4,15.4)	10.5 (7.9,13.8)	6.3* (3.5,11.3)	10.5 (6.6,16.4)	8.7 (5.3,13.8)
\$501 to \$1000	19.2 (17.3,21.3)	16.7 (11.8,23.0)	22.7 (19.5,26.3)	14.1 (10.0,19.6)	11.6 (7.2,18.1)	17.3 (12.5,23.6)
\$1,001 or more\$	12.1 (10.3,14.2)	7.8 (5.2,11.6)	14.9 (12.0,18.4)	7.8 (4.9,12.1)	12.6 (8.3,18.8)	14.2 (10.5,18.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 72.3***Amount Not Reimbursed on Medical and Dental Care for Recruiter and Dependents in Past Fiscal Year: Army Recruiters by Location***

72. In the past fiscal year, how much did you spend on medical and dental care for you and your dependents that was NOT reimbursed?

Write your yearly expense in the boxes. For example, if you spent \$100 in the past fiscal year, you would enter "0100".

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	337	79	94	47	40	78
Responding on Item	5,585	1,239	1,182	1,069	889	1,206
\$0	27.9 (25.1,31.0)	34.3 (27.7,41.6)	25.1 (20.5,30.4)	24.9 (19.7,31.0)	23.1 (18.2,28.9)	30.5 (25.7,35.7)
\$1 to \$100	12.3 (10.7,14.0)	11.8 (8.0,17.0)	14.3 (10.7,18.8)	13.7 (10.0,18.4)	11.8 (8.7,15.7)	9.9 (6.8,14.2)
\$101 to \$200	13.6 (11.7,15.7)	15.2 (11.5,19.9)	13.3 (9.4,18.5)	11.7 (8.1,16.6)	11.3 (7.9,16.0)	15.5 (11.3,20.8)
\$201 to \$300	10.4 (8.7,12.5)	6.4 (3.8,10.6)	15.8 (11.3,21.5)	12.7 (8.6,18.4)	8.1 (5.9,11.2)	9.0 (6.4,12.6)
\$301 to \$400	5.6 (4.5,7.0)	3.9* (2.0,7.5)	6.4 (3.7,10.8)	4.9 (2.7,8.6)	5.9 (4.0,8.7)	6.9 (4.6,10.2)
\$401 to \$500	6.8 (5.5,8.4)	8.8 (6.0,12.8)	3.5* (1.8,6.5)	6.8 (4.0,11.3)	11.3 (8.2,15.4)	4.7 (2.9,7.7)
\$501 to \$1000	14.4 (12.6,16.3)	12.8 (8.9,17.9)	14.8 (10.6,20.3)	15.1 (10.8,20.7)	17.7 (13.6,22.6)	12.5 (9.5,16.2)
\$1,001 or more§	9.1 (7.6,10.8)	6.9 (4.4,10.5)	6.9 (4.3,10.9)	10.2 (6.8,15.1)	10.9 (8.0,14.6)	11.2 (8.0,15.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 72.4**Amount Not Reimbursed on Medical and Dental Care for Recruiter and Dependents in Past Fiscal Year: Navy or Marine Corps Recruiters by Location**

72. In the past fiscal year, how much did you spend on medical and dental care for you and your dependents that was NOT reimbursed?

Write your yearly expense in the boxes. For example, if you spent \$100 in the past fiscal year, you would enter "0100".

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	277	31	84	68	94	138	80	58
Responding on Item	4,145	936	994	1,081	1,114	1,925	862	1,063
\$0	25.6 (23.0,28.3)	27.8 (22.8,33.5)	23.1 (18.2,28.8)	25.7 (21.4,30.6)	26.2 (21.4,31.5)	34.4 (31.3,37.6)	34.0 (30.0,38.3)	34.6 (31.0,38.5)
\$1 to \$100	11.6 (10.2,13.2)	11.2 (8.8,14.1)	14.7 (11.1,19.1)	7.1 (5.0,10.0)	13.9 (10.9,17.4)	15.0 (12.8,17.4)	13.8 (10.5,18.0)	15.9 (13.2,19.1)
\$101 to \$200	13.4 (11.4,15.6)	11.2 (8.4,14.9)	15.6 (11.9,20.1)	13.4 (10.2,17.5)	13.5 (9.9,18.0)	11.7 (9.6,14.2)	11.7 (8.6,15.7)	11.7 (9.4,14.5)
\$201 to \$300	12.0 (10.1,14.1)	12.9 (9.4,17.3)	8.9 (6.3,12.4)	12.7 (9.6,16.6)	12.7 (9.5,16.8)	11.2 (9.3,13.5)	14.2 (10.9,18.3)	8.9 (6.9,11.3)
\$301 to \$400	6.2 (5.0,7.8)	5.4 (3.6,8.1)	6.7 (4.3,10.1)	6.7 (4.5,10.0)	6.2 (3.9,9.5)	3.5 (2.6,4.6)	3.6 (2.3,5.5)	3.4 (2.3,5.0)
\$401 to \$500	6.9 (5.8,8.2)	7.1 (4.3,11.4)	6.7 (4.4,10.0)	7.5 (5.2,10.7)	5.8 (3.9,8.4)	8.2 (6.4,10.3)	6.4 (4.3,9.4)	9.6 (7.3,12.6)
\$501 to \$1000	15.7 (13.8,17.7)	16.6 (13.5,20.3)	17.3 (13.6,21.8)	17.0 (13.6,21.0)	12.3 (8.7,17.2)	9.5 (7.9,11.4)	10.6 (7.9,14.1)	8.6 (6.6,11.1)
\$1,001 or more\$	8.7 (7.3,10.2)	7.9 (5.4,11.4)	7.1 (4.6,10.8)	9.9 (7.1,13.5)	9.6 (6.8,13.5)	6.6 (5.3,8.2)	5.7 (3.9,8.1)	7.3 (5.5,9.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 73.1**Average Amount Spent Each Month in the Performance of Official Duties That Was Not Reimbursed: Recruiters by Active Component**

73. What do you spend (on average) each month in the performance of your official duties (e.g., driving related expenses, applicant meals, phone, etc.) that is NOT reimbursed to you?

Write your monthly expense in the boxes. For example, if you spend \$100 each month, you would enter "0100".

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	651	637	266	246	76	49	15
Responding on Item	13,616	13,276	5,655	4,176	1,987	1,457	340
\$0	20.2 (19.0,21.4)	19.9 (18.7,21.2)	17.6 (15.6,19.9)	22.3 (20.3,24.4)	16.4 (13.9,19.3)	26.6 (24.0,29.3)	31.7 (27.6,36.1)
\$1 to \$25	9.8 (8.9,10.9)	9.5 (8.5,10.5)	8.9 (7.4,10.7)	10.7 (8.9,12.8)	3.6 (2.6,5.0)	16.1 (13.9,18.5)	24.8 (19.9,30.6)
\$26 to \$50	19.5 (18.4,20.8)	19.7 (18.5,20.9)	20.1 (17.9,22.5)	18.2 (16.4,20.1)	18.4 (16.3,20.6)	23.9 (21.1,26.9)	14.9 (11.2,19.5)
\$51 to \$75	8.4 (7.4,9.4)	8.5 (7.5,9.5)	7.2 (5.6,9.2)	10.1 (8.3,12.1)	10.9 (9.2,12.9)	5.3 (4.3,6.5)	4.4* (2.4,7.9)
\$76 to \$100	17.4 (16.3,18.6)	17.6 (16.4,18.8)	18.6 (16.8,20.7)	16.6 (14.7,18.7)	18.9 (16.6,21.4)	14.3 (12.5,16.4)	10.6 (7.5,14.7)
\$101 to \$200	16.8 (15.8,18.0)	17.1 (16.0,18.3)	18.3 (16.2,20.6)	16.6 (15.0,18.3)	20.4 (18.3,22.7)	9.4 (7.7,11.5)	5.6 (3.6,8.7)
\$201 to \$300	4.3 (3.7,5.1)	4.3 (3.7,5.1)	5.4 (4.1,7.0)	3.3 (2.5,4.3)	5.1 (3.7,6.9)	2.1 (1.4,3.2)	3.7* (1.9,7.2)
\$301 or more§	3.6 (3.0,4.2)	3.5 (3.0,4.2)	3.8 (2.8,5.0)	2.4 (1.7,3.3)	6.3 (5.1,7.7)	2.3 (1.5,3.5)	4.4 (2.5,7.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 73.2

Average Amount Spent Each Month in the Performance of Official Duties That Was Not Reimbursed: Recruiters by Reserve and Guard Component

73. What do you spend (on average) each month in the performance of your official duties (e.g., driving related expenses, applicant meals, phone, etc.) that is NOT reimbursed to you?

Write your monthly expense in the boxes. For example, if you spend \$100 each month, you would enter "0100".

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	179	94	32	25	6	22
Responding on Item	4,743	1,219	2,385	517	269	353
\$0	16.4 (14.1,19.1)	13.5 (10.1,17.8)	12.8 (9.6,16.8)	33.1 (26.6,40.3)	18.6 (13.4,25.1)	25.0 (19.3,31.7)
\$1 to \$25	10.2 (8.7,12.0)	9.2 (6.3,13.2)	8.6 (6.4,11.5)	14.1 (10.4,18.8)	20.6 (15.1,27.6)	10.9 (7.3,16.2)
\$26 to \$50	20.1 (18.0,22.3)	17.4 (12.7,23.3)	21.6 (18.3,25.4)	18.3 (13.5,24.3)	20.6 (15.1,27.6)	21.1 (16.2,27.0)
\$51 to \$75	7.8 (6.3,9.6)	7.7 (5.2,11.4)	8.0 (5.5,11.3)	7.0 (4.2,11.6)	7.2* (4.0,12.8)	8.6 (5.4,13.5)
\$76 to \$100	19.1 (16.7,21.7)	24.2 (18.5,30.9)	19.7 (16.5,23.2)	8.5 (5.2,13.3)	13.4 (9.2,19.2)	17.2 (12.5,23.1)
\$101 to \$200	17.8 (15.4,20.6)	18.4 (13.7,24.2)	20.5 (17.2,24.3)	10.6 (6.9,15.9)	13.4 (8.9,19.8)	11.7 (7.7,17.4)
\$201 to \$300	5.0 (3.8,6.5)	7.3 (4.4,11.7)	4.4 (2.9,6.8)	4.2* (2.3,7.8)	3.1* (1.3,7.0)	3.1* (1.4,6.8)
\$301 or more§	3.7 (2.6,5.1)	2.4* (1.1,5.2)	4.4 (2.8,6.9)	4.2* (2.1,8.5)	3.1* (1.3,7.0)	2.3* (1.0,5.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 73.3***Average Amount Spent Each Month in the Performance of Official Duties That Was Not Reimbursed: Army Recruiters by Location***

73. What do you spend (on average) each month in the performance of your official duties (e.g., driving related expenses, applicant meals, phone, etc.) that is NOT reimbursed to you?

Write your monthly expense in the boxes. For example, if you spend \$100 each month, you would enter "0100".

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	266	61	76	42	36	52
Responding on Item	5,655	1,257	1,200	1,074	893	1,232
\$0	17.6 (15.6,19.9)	18.8 (14.7,23.8)	16.0 (11.6,21.7)	18.5 (14.2,23.6)	17.1 (12.7,22.6)	17.7 (13.5,22.7)
\$1 to \$25	8.9 (7.4,10.7)	8.7 (5.5,13.5)	9.2 (5.8,14.3)	8.3 (5.3,12.6)	10.8 (7.7,15.0)	8.0 (5.4,11.6)
\$26 to \$50	20.1 (17.9,22.5)	22.2 (17.3,28.0)	18.0 (13.9,22.9)	24.3 (19.3,30.0)	20.3 (15.3,26.4)	16.4 (12.4,21.4)
\$51 to \$75	7.2 (5.6,9.2)	9.2 (5.9,14.0)	7.8 (4.6,12.9)	6.8 (3.9,11.5)	5.4 (3.2,9.1)	6.3 (4.0,9.7)
\$76 to \$100	18.6 (16.8,20.7)	16.4 (12.0,22.1)	16.0 (11.9,21.2)	17.0 (12.9,22.1)	19.4 (15.8,23.5)	24.4 (19.1,30.5)
\$101 to \$200	18.3 (16.2,20.6)	14.5 (10.4,19.8)	23.8 (18.5,30.1)	15.1 (11.3,19.8)	20.7 (15.6,27.0)	18.1 (14.0,23.0)
\$201 to \$300	5.4 (4.1,7.0)	6.3 (3.6,10.7)	4.9 (2.7,8.5)	6.3 (3.9,10.0)	3.2* (1.8,5.6)	5.9 (3.5,9.8)
\$301 or more\$	3.8 (2.8,5.0)	3.9* (2.1,6.9)	4.4* (2.2,8.5)	3.9* (2.0,7.5)	3.2* (1.7,5.7)	3.4* (1.8,6.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 73.4**Average Amount Spent Each Month in the Performance of Official Duties That Was Not Reimbursed: Navy or Marine Corps Recruiters by Location**

73. What do you spend (on average) each month in the performance of your official duties (e.g., driving related expenses, applicant meals, phone, etc.) that is NOT reimbursed to you?

Write your monthly expense in the boxes. For example, if you spend \$100 each month, you would enter "0100".

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	246	42	71	47	85	76	40	36
Responding on Item	4,176	925	1,007	1,102	1,123	1,987	902	1,085
\$0	22.3 (20.3,24.4)	27.7 (23.9,32.0)	19.7 (15.5,24.8)	23.3 (19.2,27.9)	19.5 (15.4,24.3)	16.4 (13.9,19.3)	15.3 (12.1,19.1)	17.4 (14.2,21.1)
\$1 to \$25	10.7 (8.9,12.8)	12.2 (9.3,15.8)	10.5 (7.6,14.4)	10.9 (7.6,15.3)	9.5 (6.8,13.3)	3.6 (2.6,5.0)	3.7 (2.3,5.9)	3.6 (2.4,5.3)
\$26 to \$50	18.2 (16.4,20.1)	17.7 (14.4,21.4)	18.0 (14.0,22.9)	18.6 (14.6,23.4)	18.7 (14.8,23.4)	18.4 (16.3,20.6)	18.6 (15.0,23.0)	18.1 (15.5,21.1)
\$51 to \$75	10.1 (8.3,12.1)	12.2 (8.5,17.1)	11.0 (7.9,15.0)	8.1 (5.3,12.2)	9.5 (7.2,12.6)	10.9 (9.2,12.9)	11.2 (8.8,14.1)	10.7 (8.6,13.3)
\$76 to \$100	16.6 (14.7,18.7)	15.6 (12.0,19.9)	17.1 (13.4,21.6)	15.1 (12.0,19.0)	18.7 (15.0,23.0)	18.9 (16.6,21.4)	18.6 (15.1,22.9)	19.1 (16.2,22.5)
\$101 to \$200	16.6 (15.0,18.3)	12.2 (9.5,15.5)	16.2 (12.3,21.0)	18.6 (15.0,22.9)	17.2 (13.5,21.7)	20.4 (18.3,22.7)	21.4 (18.6,24.4)	19.6 (16.5,23.2)
\$201 to \$300	3.3 (2.5,4.3)	1.7* (0.8,3.7)	4.8* (2.6,8.8)	2.7* (1.5,5.0)	3.8 (2.1,6.8)	5.1 (3.7,6.9)	4.4 (2.6,7.3)	5.6 (3.9,8.0)
\$301 or more§	2.4 (1.7,3.3)	0.8* (0.3,2.6)	2.6* (1.4,5.0)	2.7* (1.5,4.9)	3.1 (1.8,5.2)	6.3 (5.1,7.7)	6.8 (4.7,9.7)	5.9 (4.4,7.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 74.1**Amount Spent Monthly on Housing Costs, Including Utilities, Above Basic Allowance for Housing (BAH): Recruiters by Active Component**

74. How much do you spend monthly on housing costs, including utilities, above your Basic Allowance for Housing (BAH)?

Write your monthly expense in the boxes. For example, if you spend \$100 each month, you would enter "0100".

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	707	686	263	275	83	64	21
Responding on Item	13,560	13,227	5,658	4,147	1,980	1,442	334
\$0	20.1 (18.9,21.5)	20.2 (18.9,21.6)	22.6 (20.4,25.1)	19.4 (17.3,21.8)	16.2 (14.1,18.6)	18.3 (16.1,20.7)	17.7 (13.5,22.9)
\$1 to \$100	9.6 (8.6,10.7)	9.6 (8.6,10.7)	10.8 (9.2,12.5)	8.5 (6.7,10.8)	10.6 (8.5,13.2)	6.8 (5.4,8.5)	8.9 (6.0,13.0)
\$101 to \$200	19.2 (17.9,20.6)	19.3 (18.0,20.7)	19.7 (17.3,22.3)	17.0 (15.0,19.3)	23.8 (21.3,26.6)	18.4 (16.4,20.7)	14.6 (10.6,19.7)
\$201 to \$300	19.2 (17.9,20.6)	19.3 (17.9,20.7)	18.4 (16.2,20.9)	20.3 (18.0,22.7)	20.6 (17.9,23.7)	18.1 (15.5,20.9)	16.5 (12.4,21.5)
\$301 to \$400	11.6 (10.6,12.7)	11.4 (10.4,12.6)	10.5 (8.7,12.7)	12.8 (11.1,14.7)	10.0 (8.2,12.3)	13.1 (11.3,15.0)	19.0 (14.3,24.8)
\$401 to \$500	6.6 (5.9,7.4)	6.6 (5.8,7.4)	5.5 (4.3,7.0)	7.7 (6.3,9.4)	4.8 (3.6,6.4)	10.0 (8.2,12.1)	8.9 (5.8,13.4)
\$501 or more§	13.6 (12.5,14.8)	13.6 (12.5,14.8)	12.5 (10.5,14.8)	14.3 (12.5,16.4)	13.8 (11.6,16.4)	15.4 (13.5,17.5)	14.6 (11.0,19.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

§ This field is not checked for unlikely values. The values for housing expenses beyond BAH may range as high as 9,999.

Table 74.2**Amount Spent Monthly on Housing Costs, Including Utilities, Above Basic Allowance for Housing (BAH): Recruiters by Reserve and Guard Component**

74. How much do you spend monthly on housing costs, including utilities, above your Basic Allowance for Housing (BAH)?

Write your monthly expense in the boxes. For example, if you spend \$100 each month, you would enter "0100".

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	192	77	63	22	6	25
Responding on Item	4,730	1,236	2,354	520	269	350
\$0	11.1 (9.3,13.1)	14.8 (11.1,19.4)	8.1 (5.7,11.4)	11.9 (8.5,16.4)	21.7 (16.0,28.6)	8.7 (5.5,13.4)
\$1 to \$100	9.3 (7.8,11.1)	9.5 (6.4,14.0)	9.2 (6.9,12.2)	10.5 (7.1,15.3)	9.3 (5.9,14.2)	7.9 (5.0,12.2)
\$101 to \$200	17.9 (15.7,20.2)	22.4 (17.6,28.0)	16.3 (13.5,19.6)	21.0 (15.6,27.6)	10.3 (6.4,16.2)	13.4 (9.4,18.8)
\$201 to \$300	16.2 (14.1,18.5)	13.8 (10.0,18.8)	15.9 (13.1,19.2)	23.8 (18.2,30.5)	15.5 (10.7,21.9)	15.8 (11.1,21.9)
\$301 to \$400	15.2 (13.5,17.1)	12.9 (9.2,17.7)	17.5 (14.8,20.5)	11.2 (7.9,15.7)	15.5 (10.5,22.3)	14.2 (10.5,18.9)
\$401 to \$500	8.1 (6.7,9.9)	6.2 (3.8,10.0)	9.2 (6.9,12.2)	5.6* (2.9,10.5)	10.3 (6.4,16.2)	10.2 (6.7,15.3)
\$501 or more§	22.3 (19.7,25.0)	20.5 (15.6,26.5)	23.9 (20.0,28.4)	16.1 (12.2,21.0)	17.5 (12.2,24.6)	29.9 (24.0,36.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

§ This field is not checked for unlikely values. The values for housing expenses beyond BAH may range as high as 9,999.

Table 74.3**Amount Spent Monthly on Housing Costs, Including Utilities, Above Basic Allowance for Housing (BAH): Army Recruiters by Location**

74. How much do you spend monthly on housing costs, including utilities, above your Basic Allowance for Housing (BAH)?

Write your monthly expense in the boxes. For example, if you spend \$100 each month, you would enter "0100".

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	263	67	88	16	36	57
Responding on Item	5,658	1,251	1,188	1,100	893	1,227
\$0	22.6 (20.4,25.1)	28.6 (23.2,34.7)	19.6 (14.1,26.6)	17.5 (13.2,22.9)	18.5 (13.7,24.5)	27.0 (22.0,32.7)
\$1 to \$100	10.8 (9.2,12.5)	8.7 (6.2,12.2)	11.3 (7.8,16.0)	11.9 (8.4,16.5)	13.5 (10.3,17.5)	9.3 (6.5,13.2)
\$101 to \$200	19.7 (17.3,22.3)	22.3 (17.2,28.5)	18.6 (13.5,25.2)	19.4 (15.0,24.8)	21.6 (17.0,27.2)	16.9 (12.6,22.2)
\$201 to \$300	18.4 (16.2,20.9)	15.1 (10.9,20.4)	18.1 (13.1,24.5)	24.2 (18.6,30.7)	16.2 (12.5,20.8)	18.6 (14.5,23.4)
\$301 to \$400	10.5 (8.7,12.7)	9.2 (6.2,13.5)	12.3 (8.0,18.3)	9.0 (5.7,14.0)	13.1 (9.7,17.4)	9.7 (6.6,14.0)
\$401 to \$500	5.5 (4.3,7.0)	3.4* (1.8,6.2)	7.4 (4.4,12.0)	5.7 (3.3,9.7)	6.3 (4.0,9.9)	5.1 (3.2,8.0)
\$501 or more§	12.5 (10.5,14.8)	12.6 (8.7,18.0)	12.8 (9.0,17.7)	12.3 (8.3,18.0)	10.8 (7.7,15.0)	13.5 (9.7,18.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

§ This field is not checked for unlikely values. The values for housing expenses beyond BAH may range as high as 9,999.

Table 74.4**Amount Spent Monthly on Housing Costs, Including Utilities, Above Basic Allowance for Housing (BAH): Navy or Marine Corps Recruiters by Location**

74. How much do you spend monthly on housing costs, including utilities, above your Basic Allowance for Housing (BAH)?

Write your monthly expense in the boxes. For example, if you spend \$100 each month, you would enter "0100".

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	275	46	58	55	115	83	31	53
Responding on Item	4,147	921	1,020	1,094	1,093	1,980	911	1,068
\$0	19.4 (17.3,21.8)	24.5 (20.1,29.5)	18.6 (14.0,24.3)	17.6 (13.6,22.4)	18.0 (14.6,22.0)	16.2 (14.1,18.6)	19.8 (16.1,24.1)	13.2 (10.7,16.2)
\$1 to \$100	8.5 (6.7,10.8)	9.3 (6.6,12.9)	8.2 (5.6,11.9)	9.8 (6.6,14.3)	7.1 (4.7,10.6)	10.6 (8.5,13.2)	9.7 (7.3,12.9)	11.4 (8.4,15.3)
\$101 to \$200	17.0 (15.0,19.3)	14.4 (11.2,18.2)	14.3 (10.9,18.6)	21.1 (15.9,27.4)	18.0 (14.5,22.2)	23.8 (21.3,26.6)	27.2 (22.8,32.1)	21.0 (17.6,24.9)
\$201 to \$300	20.3 (18.0,22.7)	20.3 (15.9,25.5)	22.5 (17.8,28.0)	21.9 (17.4,27.1)	16.9 (13.5,20.9)	20.6 (17.9,23.7)	17.8 (14.5,21.7)	23.1 (19.5,27.1)
\$301 to \$400	12.8 (11.1,14.7)	13.5 (10.3,17.5)	10.0 (6.7,14.6)	14.1 (10.5,18.5)	12.9 (9.8,16.9)	10.0 (8.2,12.3)	8.4 (6.1,11.5)	11.4 (8.9,14.5)
\$401 to \$500	7.7 (6.3,9.4)	6.8 (4.5,10.0)	10.4 (7.0,15.1)	4.7 (3.0,7.2)	9.0 (6.5,12.4)	4.8 (3.6,6.4)	4.7 (2.9,7.5)	4.9 (3.4,7.0)
\$501 or more§	14.3 (12.5,16.4)	11.4 (8.6,15.0)	16.0 (12.3,20.6)	10.9 (8.2,14.5)	18.0 (14.3,22.5)	13.8 (11.6,16.4)	12.4 (9.6,15.9)	15.0 (12.3,18.2)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

§ This field is not checked for unlikely values. The values for housing expenses beyond BAH may range as high as 9,999.

Table 75a.1***Type of Treatment Facility Recruiter Usually Goes to When Sick or in Need of Health Advice: Recruiters by Active Component***

75a. At your current duty assignment, what type of treatment facility do you and members of your family usually go to when sick or in need of health advice? Yourself

Please mark one answer in each column.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	1,189	1,164	489	352	260	62	26
Responding on Item	13,078	12,749	5,432	4,070	1,803	1,444	329
A military clinic or hospital	52.2 (50.7,53.7)	52.1 (50.5,53.6)	54.0 (51.2,56.9)	52.1 (49.7,54.4)	50.4 (46.5,54.3)	46.8 (43.8,49.8)	56.4 (50.7,61.9)
Off-base, DoD contracted clinic (e.g., PRIMUS)	8.8 (8.0,9.8)	8.9 (8.0,9.8)	8.0 (6.5,9.7)	10.0 (8.4,11.9)	9.6 (7.9,11.7)	8.0 (6.6,9.8)	7.7 (5.1,11.6)
A civilian clinic or doctor (not contracted by DoD)	27.5 (26.2,28.9)	27.5 (26.2,29.0)	27.4 (25.0,30.0)	27.7 (25.1,30.4)	22.0 (19.4,24.9)	34.6 (31.8,37.6)	26.9 (22.0,32.5)
Some other type of treatment facility	2.8 (2.3,3.4)	2.8 (2.3,3.4)	3.4 (2.5,4.6)	2.3 (1.6,3.2)	2.3 (1.5,3.5)	2.5 (1.7,3.7)	2.6* (1.3,5.2)
Not applicable, haven't needed medical care at my current duty assignment	8.7 (7.9,9.7)	8.8 (7.9,9.7)	7.2 (5.9,8.8)	8.0 (6.5,9.8)	15.7 (13.9,17.7)	8.0 (6.5,10.0)	6.4 (4.0,10.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 75a.2***Type of Treatment Facility Recruiter Usually Goes to When Sick or in Need of Health Advice: Recruiters by Reserve and Guard Component***

75a. At your current duty assignment, what type of treatment facility do you and members of your family usually go to when sick or in need of health advice? Yourself

Please mark one answer in each column.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	437	194	153	51	8	30
Responding on Item	4,485	1,119	2,264	491	267	345
A military clinic or hospital	51.3 (48.3,54.2)	52.6 (45.7,59.5)	45.8 (40.9,50.8)	62.2 (54.0,69.8)	69.8 (62.0,76.6)	52.8 (45.4,60.1)
Off-base, DoD contracted clinic (e.g., PRIMUS)	9.4 (7.6,11.5)	6.3 (3.6,10.8)	9.8 (7.1,13.4)	13.3 (9.4,18.6)	10.4 (6.4,16.4)	10.4 (6.7,15.9)
A civilian clinic or doctor (not contracted by DoD)	32.2 (30.0,34.4)	30.5 (24.7,37.0)	37.7 (33.7,41.8)	20.0 (14.5,26.9)	15.6 (10.6,22.5)	31.2 (24.7,38.6)
Some other type of treatment facility	3.1 (2.1,4.4)	4.7* (2.5,8.8)	2.8 (1.7,4.6)	1.5* (0.5,4.3)	1.0* (0.3,4.2)	3.2* (1.5,6.7)
Not applicable, haven't needed medical care at my current duty assignment	4.1 (3.1,5.5)	5.8 (3.4,9.8)	4.0 (2.6,6.0)	3.0* (1.3,6.4)	3.1* (1.3,7.1)	2.4* (1.0,5.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 75a.3***Type of Treatment Facility Recruiter Usually Goes to When Sick or in Need of Health Advice: Army Recruiters by Location***

75a. At your current duty assignment, what type of treatment facility do you and members of your family usually go to when sick or in need of health advice? Yourself

Please mark one answer in each column.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	489	140	117	89	72	73
Responding on Item	5,432	1,178	1,159	1,027	857	1,211
A military clinic or hospital	54.0 (51.2,56.9)	63.9 (57.6,69.8)	58.8 (52.8,64.5)	49.2 (42.6,55.9)	31.0 (25.6,37.0)	60.3 (54.4,65.8)
Off-base, DoD contracted clinic (e.g., PRIMUS)	8.0 (6.5,9.7)	8.8 (5.8,13.1)	6.0 (3.6,10.0)	9.1 (6.1,13.5)	8.5 (6.1,11.6)	7.7 (5.0,11.6)
A civilian clinic or doctor (not contracted by DoD)	27.4 (25.0,30.0)	17.0 (12.5,22.7)	25.1 (20.1,30.9)	30.5 (23.9,38.0)	47.9 (41.2,54.6)	22.7 (18.0,28.1)
Some other type of treatment facility	3.4 (2.5,4.6)	2.6* (1.2,5.6)	3.5* (1.7,7.2)	3.6* (1.9,6.7)	5.2* (2.8,9.5)	2.6* (1.3,5.1)
Not applicable, haven't needed medical care at my current duty assignment	7.2 (5.9,8.8)	7.7 (5.0,11.9)	6.5 (4.0,10.4)	7.6 (4.8,11.9)	7.5 (4.8,11.6)	6.8 (4.1,11.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 75a.4***Type of Treatment Facility Recruiter Usually Goes to When Sick or in Need of Health Advice: Navy or Marine Corps Recruiters by Location***

75a. At your current duty assignment, what type of treatment facility do you and members of your family usually go to when sick or in need of health advice? Yourself

Please mark one answer in each column.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	352	89	75	85	102	260	113	147
Responding on Item	4,070	878	1,003	1,064	1,106	1,803	829	974
A military clinic or hospital	52.1 (49.7,54.4)	59.7 (54.1,65.1)	53.3 (47.0,59.5)	34.9 (29.3,41.0)	60.5 (55.2,65.5)	50.4 (46.5,54.3)	50.9 (45.4,56.5)	50.0 (45.2,54.8)
Off-base, DoD contracted clinic (e.g., PRIMUS)	10.0 (8.4,11.9)	8.9 (5.9,13.0)	11.5 (8.4,15.5)	13.3 (9.7,17.9)	6.6 (4.5,9.6)	9.6 (7.9,11.7)	9.2 (6.8,12.4)	9.9 (7.7,12.7)
A civilian clinic or doctor (not contracted by DoD)	27.7 (25.1,30.4)	23.5 (19.2,28.4)	25.6 (20.6,31.2)	37.8 (32.5,43.3)	23.6 (19.5,28.4)	22.0 (19.4,24.9)	22.5 (18.4,27.3)	21.6 (18.4,25.2)
Some other type of treatment facility	2.3 (1.6,3.2)	1.8* (0.8,3.9)	2.2* (1.1,4.5)	3.2* (1.5,6.6)	1.9* (0.9,4.0)	2.3 (1.5,3.5)	2.6* (1.3,4.9)	2.0 (1.1,3.5)
Not applicable, haven't needed medical care at my current duty assignment	8.0 (6.5,9.8)	6.2 (4.0,9.5)	7.5 (4.8,11.4)	10.8 (7.9,14.7)	7.4 (4.8,11.1)	15.7 (13.9,17.7)	14.8 (11.6,18.6)	16.5 (14.0,19.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 75b.1**Type of Treatment Facility Recruiter's Family Members Usually Go to When Sick or in Need of Health Advice: Recruiters by Active Component**

75b. At your current duty assignment, what type of treatment facility do you and members of your family usually go to when sick or in need of health advice? Members of your family

Please mark one answer in each column.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	2,963	2,897	1,293	817	584	201	68
Responding on Item	11,304	11,016	4,628	3,605	1,479	1,305	287
A military clinic or hospital	27.0 (25.5,28.5)	27.1 (25.5,28.7)	29.0 (26.4,31.8)	24.7 (22.3,27.2)	24.3 (21.1,27.9)	30.0 (26.8,33.6)	22.8 (18.8,27.3)
Off-base, DoD contracted clinic (e.g., PRIMUS)	19.4 (18.1,20.8)	19.6 (18.2,21.0)	18.2 (15.9,20.7)	21.1 (19.0,23.4)	24.9 (22.1,27.9)	14.2 (12.1,16.7)	12.5 (8.8,17.5)
A civilian clinic or doctor (not contracted by DoD)	46.1 (44.4,47.8)	45.8 (44.1,47.6)	45.2 (42.3,48.1)	47.0 (44.2,49.9)	40.8 (37.7,44.1)	50.4 (47.0,53.8)	56.6 (50.0,63.0)
Some other type of treatment facility	3.4 (2.7,4.2)	3.4 (2.7,4.2)	3.8 (2.6,5.5)	3.2 (2.3,4.4)	3.2 (2.2,4.5)	2.6 (1.7,3.9)	3.7* (2.0,6.8)
Not applicable, haven't needed medical care at my current duty assignment	4.2 (3.6,4.9)	4.2 (3.6,5.0)	3.9 (2.9,5.2)	4.1 (3.1,5.4)	6.8 (4.8,9.5)	2.8 (1.7,4.4)	4.4* (2.4,7.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 75b.2***Type of Treatment Facility Recruiter's Family Members Usually Go to When Sick or in Need of Health Advice: Recruiters by Reserve and Guard Component***

75b. At your current duty assignment, what type of treatment facility do you and members of your family usually go to when sick or in need of health advice? Members of your family

Please mark one answer in each column.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	864	312	327	109	39	77
Responding on Item	4,058	1,001	2,090	433	236	298
A military clinic or hospital	20.1 (17.9,22.5)	23.5 (18.3,29.7)	14.4 (11.6,17.6)	26.1 (20.5,32.5)	48.2 (41.6,55.0)	17.6 (12.9,23.5)
Off-base, DoD contracted clinic (e.g., PRIMUS)	16.4 (14.1,19.0)	14.1 (9.0,21.4)	17.1 (13.6,21.4)	24.4 (18.9,30.9)	11.8 (7.3,18.3)	11.1 (6.5,18.5)
A civilian clinic or doctor (not contracted by DoD)	55.1 (52.5,57.7)	52.9 (45.9,59.9)	59.5 (55.1,63.6)	46.2 (39.4,53.1)	34.1 (27.4,41.6)	61.1 (53.6,68.1)
Some other type of treatment facility	4.7 (3.5,6.2)	4.7* (2.5,8.8)	5.3 (3.6,7.8)	2.5* (1.0,6.1)	1.2* (0.3,4.7)	6.5* (3.2,12.8)
Not applicable, haven't needed medical care at my current duty assignment	3.7 (2.8,5.0)	4.7* (2.6,8.4)	3.8 (2.4,5.9)	0.8* (0.2,3.7)	4.7* (2.3,9.3)	3.7* (1.7,7.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 75b.3***Type of Treatment Facility Recruiter's Family Members Usually Go to When Sick or in Need of Health Advice: Army Recruiters by Location***

75b. At your current duty assignment, what type of treatment facility do you and members of your family usually go to when sick or in need of health advice? Members of your family

Please mark one answer in each column.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	1,293	383	274	204	165	269
Responding on Item	4,628	935	1,002	912	764	1,015
A military clinic or hospital	29.0 (26.4,31.8)	27.9 (21.5,35.4)	32.6 (26.2,39.6)	27.4 (23.2,32.1)	15.3 (11.6,19.9)	38.3 (32.1,44.9)
Off-base, DoD contracted clinic (e.g., PRIMUS)	18.2 (15.9,20.7)	18.8 (13.5,25.6)	20.9 (15.9,27.0)	16.6 (12.1,22.3)	14.7 (11.1,19.3)	18.9 (13.3,26.0)
A civilian clinic or doctor (not contracted by DoD)	45.2 (42.3,48.1)	45.5 (39.1,52.0)	38.4 (32.1,45.1)	49.7 (42.7,56.7)	59.5 (52.7,65.9)	36.7 (30.6,43.3)
Some other type of treatment facility	3.8 (2.6,5.5)	3.9* (1.7,8.6)	2.9* (1.4,6.2)	4.0* (1.9,8.1)	6.8 (4.3,10.8)	2.0* (0.9,4.8)
Not applicable, haven't needed medical care at my current duty assignment	3.9 (2.9,5.2)	3.9* (1.9,7.7)	5.2* (2.7,10.1)	2.3* (0.8,6.5)	3.7* (1.9,7.1)	4.1* (2.3,7.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 75b.4**Type of Treatment Facility Recruiter's Family Members Usually Go to When Sick or in Need of Health Advice: Navy or Marine Corps Recruiters by Location**

75b. At your current duty assignment, what type of treatment facility do you and members of your family usually go to when sick or in need of health advice? Members of your family

Please mark one answer in each column.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	817	186	199	209	222	584	263	321
Responding on Item	3,605	781	879	940	986	1,479	679	800
A military clinic or hospital	24.7 (22.3,27.2)	23.9 (19.4,29.0)	26.6 (21.7,32.3)	15.0 (11.2,19.9)	32.2 (27.1,37.7)	24.3 (21.1,27.9)	21.6 (18.0,25.8)	26.6 (22.3,31.5)
Off-base, DoD contracted clinic (e.g., PRIMUS)	21.1 (19.0,23.4)	19.9 (15.9,24.7)	22.6 (18.3,27.7)	20.9 (16.4,26.2)	21.3 (16.7,26.7)	24.9 (22.1,27.9)	25.7 (21.4,30.5)	24.2 (20.7,28.2)
A civilian clinic or doctor (not contracted by DoD)	47.0 (44.2,49.9)	48.3 (42.5,54.0)	45.2 (39.2,51.4)	54.1 (47.9,60.1)	40.9 (35.4,46.6)	40.8 (37.7,44.1)	43.2 (39.3,47.3)	38.8 (34.1,43.6)
Some other type of treatment facility	3.2 (2.3,4.4)	3.0* (1.6,5.7)	2.0* (0.9,4.5)	4.6 (2.7,7.5)	3.0* (1.5,6.0)	3.2 (2.2,4.5)	3.6 (2.1,6.1)	2.8 (1.7,4.5)
Not applicable, haven't needed medical care at my current duty assignment	4.1 (3.1,5.4)	5.0 (3.1,8.0)	3.5* (1.9,6.3)	5.5 (3.6,8.2)	2.6* (1.4,4.9)	6.8 (4.8,9.5)	5.9 (3.7,9.3)	7.6 (5.2,11.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 76a.1**Travel Time for Recruiter to Treatment Facility to Receive Medical Care: Recruiters by Active Component**

76a. How long does it USUALLY take you or members of your family to travel to this treatment facility to receive medical care? Yourself

Please mark one answer in each column.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	497	489	179	155	105	49	9
Responding on Item	13,770	13,424	5,742	4,267	1,958	1,457	346
Less than 15 minutes	27.4 (25.9,28.9)	27.5 (26.0,29.1)	28.7 (26.0,31.6)	26.3 (24.0,28.9)	26.1 (23.4,29.0)	28.1 (25.4,31.1)	23.2 (18.4,28.7)
15 to 30 minutes	33.2 (31.8,34.7)	33.0 (31.5,34.5)	32.3 (29.6,35.2)	34.3 (31.7,36.9)	29.7 (26.7,32.9)	36.5 (33.8,39.2)	41.5 (36.2,46.9)
31 minutes to 60 minutes	22.7 (21.3,24.1)	22.6 (21.3,24.1)	24.3 (21.8,26.9)	22.9 (20.6,25.3)	20.4 (18.2,22.8)	18.6 (16.5,20.8)	24.4 (19.8,29.6)
61 minutes to two hours	8.6 (7.8,9.5)	8.7 (7.8,9.6)	7.4 (6.1,8.9)	9.5 (7.9,11.4)	10.5 (8.5,12.8)	8.9 (7.1,11.0)	6.7* (3.6,12.2)
More than two hours	1.8 (1.4,2.3)	1.9 (1.5,2.4)	2.1 (1.3,3.2)	1.4 (0.9,2.4)	2.1 (1.3,3.1)	2.3 (1.5,3.6)	0.0 (N/A,N/A)
Not applicable	6.2 (5.5,7.1)	6.3 (5.5,7.2)	5.2 (4.0,6.7)	5.6 (4.3,7.3)	11.3 (9.5,13.4)	5.7 (4.3,7.5)	4.3* (2.3,7.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 76a.2***Travel Time for Recruiter to Treatment Facility to Receive Medical Care: Recruiters by Reserve and Guard Component***

76a. How long does it USUALLY take you or members of your family to travel to this treatment facility to receive medical care? Yourself

Please mark one answer in each column.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	156	83	42	14	6	11
Responding on Item	4,766	1,230	2,375	528	269	364
Less than 15 minutes	22.1 (19.6,24.9)	24.9 (19.5,31.2)	19.3 (15.5,23.8)	22.1 (16.6,28.8)	39.2 (33.0,45.7)	18.9 (14.6,24.2)
15 to 30 minutes	35.1 (32.0,38.4)	32.5 (26.4,39.3)	35.0 (30.8,39.5)	36.6 (29.3,44.5)	27.8 (21.8,34.7)	47.7 (40.5,55.1)
31 minutes to 60 minutes	24.6 (22.1,27.3)	26.8 (21.1,33.4)	22.8 (19.6,26.4)	31.7 (24.4,40.2)	18.6 (13.3,25.3)	22.7 (17.2,29.4)
61 minutes to two hours	11.5 (9.8,13.5)	10.1 (6.7,14.9)	14.6 (12.1,17.6)	4.8 (2.7,8.4)	8.3 (5.1,13.0)	8.3 (5.5,12.5)
More than two hours	3.4 (2.4,4.9)	2.4* (1.1,5.1)	4.9 (3.3,7.1)	1.4* (0.5,4.0)	3.1* (1.3,7.0)	0.8* (0.2,3.3)
Not applicable	3.2 (2.3,4.4)	3.4* (1.6,6.9)	3.3 (2.2,5.1)	3.5* (1.7,6.9)	3.1* (1.4,6.9)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 76a.3***Travel Time for Recruiter to Treatment Facility to Receive Medical Care: Army Recruiters by Location***

76a. How long does it USUALLY take you or members of your family to travel to this treatment facility to receive medical care? Yourself

Please mark one answer in each column.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	179	55	47	37	16	26
Responding on Item	5,742	1,263	1,229	1,079	913	1,258
Less than 15 minutes	28.7 (26.0,31.6)	27.9 (23.4,32.9)	27.5 (21.8,34.0)	27.1 (21.7,33.2)	29.5 (24.0,35.7)	31.7 (26.5,37.3)
15 to 30 minutes	32.3 (29.6,35.2)	23.6 (19.2,28.6)	38.4 (32.0,45.2)	34.3 (29.2,39.8)	28.6 (23.3,34.6)	36.2 (30.8,42.0)
31 minutes to 60 minutes	24.3 (21.8,26.9)	30.8 (25.1,37.0)	23.2 (18.4,28.8)	23.7 (19.0,29.1)	24.7 (20.3,29.6)	18.9 (15.0,23.7)
61 minutes to two hours	7.4 (6.1,8.9)	11.1 (7.7,15.6)	4.3* (2.3,7.8)	5.3* (2.6,10.5)	7.9 (5.5,11.3)	8.2 (5.6,11.9)
More than two hours	2.1 (1.3,3.2)	1.4* (0.5,3.9)	2.4* (0.9,5.9)	2.9* (1.4,5.9)	2.6* (1.2,5.6)	1.2* (0.5,3.4)
Not applicable	5.2 (4.0,6.7)	5.3 (3.1,9.0)	4.3 (2.5,7.3)	6.8 (4.1,11.1)	6.6 (4.2,10.3)	3.7* (1.9,7.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 76a.4**Travel Time for Recruiter to Treatment Facility to Receive Medical Care: Navy or Marine Corps Recruiters by Location**

76a. How long does it USUALLY take you or members of your family to travel to this treatment facility to receive medical care? Yourself

Please mark one answer in each column.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	155	38	27	43	47	105	52	53
Responding on Item	4,267	929	1,051	1,106	1,161	1,958	890	1,068
Less than 15 minutes	26.3 (24.0,28.9)	25.5 (21.3,30.3)	24.8 (20.2,30.1)	27.8 (23.2,33.0)	26.6 (22.6,30.9)	26.1 (23.4,29.0)	24.7 (20.5,29.5)	27.2 (24.4,30.2)
15 to 30 minutes	34.3 (31.7,36.9)	33.9 (28.7,39.6)	34.9 (30.0,40.1)	32.1 (27.8,36.6)	35.8 (31.4,40.5)	29.7 (26.7,32.9)	33.3 (28.8,38.2)	26.7 (22.8,31.0)
31 minutes to 60 minutes	22.9 (20.6,25.3)	26.8 (22.2,32.0)	24.0 (19.3,29.4)	21.6 (18.1,25.6)	20.3 (17.2,23.8)	20.4 (18.2,22.8)	21.0 (17.4,25.1)	20.0 (17.3,22.9)
61 minutes to two hours	9.5 (7.9,11.4)	8.4 (5.4,12.7)	10.5 (7.6,14.4)	8.9 (6.2,12.6)	10.3 (7.7,13.7)	10.5 (8.5,12.8)	9.6 (7.0,13.0)	11.1 (8.7,14.2)
More than two hours	1.4 (0.9,2.4)	0.0 (N/A,N/A)	1.3* (0.5,3.2)	2.3* (1.1,5.0)	1.9* (0.9,3.7)	2.1 (1.3,3.1)	1.7* (0.9,3.4)	2.3 (1.4,4.0)
Not applicable	5.6 (4.3,7.3)	5.4 (3.5,8.3)	4.6 (2.8,7.5)	7.3 (5.2,10.3)	5.2 (3.1,8.5)	11.3 (9.5,13.4)	9.6 (7.2,12.8)	12.7 (10.4,15.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 76b.1**Travel Time for Recruiter's Family Members to Treatment Facility to Receive Medical Care: Recruiters by Active Component**

76b. How long does it USUALLY take you or members of your family to travel to this treatment facility to receive medical care? Members of your family

Please mark one answer in each column.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	1,757	1,715	736	475	364	139	43
Responding on Item	12,510	12,198	5,185	3,947	1,699	1,367	312
Less than 15 minutes	29.8 (28.3,31.3)	30.0 (28.4,31.6)	31.0 (28.2,34.0)	28.9 (26.4,31.5)	28.5 (25.2,32.0)	31.1 (28.3,34.1)	21.6 (17.0,27.0)
15 to 30 minutes	42.0 (40.3,43.6)	41.7 (40.1,43.4)	40.1 (37.0,43.3)	44.0 (41.4,46.6)	40.3 (37.0,43.6)	43.4 (40.3,46.6)	50.0 (44.1,55.9)
31 minutes to 60 minutes	18.6 (17.3,20.0)	18.5 (17.2,20.0)	19.6 (17.2,22.3)	18.4 (16.4,20.6)	16.9 (14.5,19.6)	17.0 (14.5,19.8)	21.0 (16.4,26.4)
61 minutes to two hours	4.5 (3.8,5.2)	4.5 (3.9,5.3)	4.6 (3.5,6.1)	3.7 (2.7,5.0)	6.3 (4.8,8.1)	4.5 (3.3,6.3)	2.7* (1.3,5.5)
More than two hours	0.9 (0.6,1.3)	0.9 (0.6,1.3)	0.7* (0.4,1.4)	1.3* (0.7,2.3)	1.0* (0.6,1.9)	0.4* (0.1,1.1)	0.0 (N/A,N/A)
Not applicable	4.3 (3.7,5.0)	4.3 (3.7,5.0)	3.9 (3.0,5.1)	3.8 (3.0,4.9)	7.1 (5.5,9.3)	3.6 (2.5,5.1)	4.7 (2.8,8.0)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 76b.2***Travel Time for Recruiter's Family Members to Treatment Facility to Receive Medical Care: Recruiters by Reserve and Guard Component***

76b. How long does it USUALLY take you or members of your family to travel to this treatment facility to receive medical care? Members of your family

Please mark one answer in each column.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	434	183	163	33	22	33
Responding on Item	4,488	1,130	2,254	509	253	342
Less than 15 minutes	24.3 (21.6,27.2)	26.6 (20.9,33.1)	23.1 (19.4,27.3)	23.6 (18.6,29.4)	35.2 (29.5,41.3)	16.9 (12.3,22.8)
15 to 30 minutes	44.2 (41.2,47.2)	41.2 (34.2,48.4)	44.4 (40.6,48.3)	47.1 (40.0,54.4)	36.3 (29.9,43.2)	54.0 (46.5,61.4)
31 minutes to 60 minutes	20.7 (18.7,22.8)	21.9 (17.3,27.2)	20.3 (17.2,23.9)	25.0 (19.9,30.9)	15.4 (11.0,21.0)	16.1 (12.0,21.4)
61 minutes to two hours	4.8 (3.6,6.2)	5.7 (3.3,9.7)	4.7 (3.2,6.8)	2.1* (0.9,5.2)	6.6 (3.7,11.4)	4.8* (2.6,8.7)
More than two hours	1.6 (1.0,2.5)	1.0* (0.3,3.5)	2.3* (1.3,4.2)	0.0 (N/A,N/A)	1.1* (0.3,4.4)	0.8* (0.2,3.5)
Not applicable	4.6 (3.6,5.8)	3.7* (1.9,6.9)	5.1 (3.6,7.4)	2.1* (0.9,5.2)	5.5* (2.9,10.0)	7.3 (4.2,12.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 76b.3***Travel Time for Recruiter's Family Members to Treatment Facility to Receive Medical Care: Army Recruiters by Location***

76b. How long does it USUALLY take you or members of your family to travel to this treatment facility to receive medical care? Members of your family

Please mark one answer in each column.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	736	262	129	110	129	109
Responding on Item	5,185	1,056	1,147	1,006	800	1,175
Less than 15 minutes	31.0 (28.2,34.0)	31.6 (25.5,38.5)	30.0 (23.6,37.2)	26.9 (21.4,33.4)	30.7 (25.6,36.3)	35.2 (29.1,42.0)
15 to 30 minutes	40.1 (37.0,43.3)	35.6 (29.8,41.9)	42.1 (35.3,49.3)	43.0 (36.3,50.0)	38.2 (32.3,44.5)	41.0 (35.1,47.1)
31 minutes to 60 minutes	19.6 (17.2,22.3)	20.7 (16.1,26.1)	20.3 (15.4,26.3)	20.7 (15.9,26.5)	23.1 (18.4,28.7)	14.5 (10.5,19.9)
61 minutes to two hours	4.6 (3.5,6.1)	7.5 (4.5,12.3)	3.6* (1.8,6.8)	5.2 (2.9,9.1)	4.0 (2.4,6.7)	3.1* (1.6,5.8)
More than two hours	0.7* (0.4,1.4)	1.2* (0.3,3.9)	0.5* (0.1,2.7)	0.5* (0.1,2.7)	0.5* (0.1,2.4)	0.9* (0.3,3.0)
Not applicable	3.9 (3.0,5.1)	3.5* (1.7,6.8)	3.6* (1.6,7.9)	3.6* (1.6,8.0)	3.5* (1.9,6.3)	5.3 (3.1,8.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 76b.4**Travel Time for Recruiter's Family Members to Treatment Facility to Receive Medical Care: Navy or Marine Corps Recruiters by Location**

76b. How long does it USUALLY take you or members of your family to travel to this treatment facility to receive medical care? Members of your family

Please mark one answer in each column.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	475	108	106	149	111	364	159	205
Responding on Item	3,947	859	972	1,000	1,097	1,699	783	916
Less than 15 minutes	28.9 (26.4,31.5)	27.2 (22.2,32.8)	27.7 (22.7,33.4)	29.9 (25.7,34.5)	30.9 (26.3,35.9)	28.5 (25.2,32.0)	25.0 (20.6,29.9)	31.4 (27.2,36.0)
15 to 30 minutes	44.0 (41.4,46.6)	45.7 (39.0,52.5)	44.1 (38.5,49.9)	40.6 (36.3,45.0)	44.5 (39.3,49.9)	40.3 (37.0,43.6)	44.9 (40.3,49.6)	36.3 (31.9,40.8)
31 minutes to 60 minutes	18.4 (16.4,20.6)	18.1 (13.6,23.6)	20.5 (16.0,25.7)	20.1 (16.4,24.3)	15.6 (12.3,19.7)	16.9 (14.5,19.6)	17.2 (13.6,21.5)	16.6 (13.7,20.0)
61 minutes to two hours	3.7 (2.7,5.0)	2.7* (1.3,5.7)	4.1* (2.2,7.6)	2.6* (1.3,4.9)	5.1 (2.9,8.9)	6.3 (4.8,8.1)	5.5 (3.6,8.1)	7.0 (4.8,9.9)
More than two hours	1.3* (0.7,2.3)	1.8* (0.8,4.1)	0.9* (0.3,2.8)	1.3* (0.5,3.3)	1.2* (0.5,3.0)	1.0* (0.6,1.9)	0.8* (0.3,2.3)	1.2* (0.6,2.6)
Not applicable	3.8 (3.0,4.9)	4.5 (2.8,7.3)	2.7* (1.4,5.2)	5.6 (3.6,8.6)	2.7 (1.5,4.9)	7.1 (5.5,9.3)	6.6 (4.5,9.7)	7.6 (5.3,10.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 77a.1**Satisfaction With the Medical Care Provided by TRICARE for Recruiter: Recruiters by Active Component**

77a. In general, how satisfied are you with the medical care provided by TRICARE for yourself and/or members of your family? Yourself

Please mark one answer in each column.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	521	507	172	186	102	46	15
Responding on Item	13,746	13,406	5,749	4,236	1,961	1,460	340
Very satisfied	13.9 (12.9,15.0)	14.0 (12.9,15.1)	13.6 (11.7,15.7)	14.5 (12.9,16.4)	14.0 (12.2,16.1)	13.8 (11.8,16.0)	12.4 (9.2,16.6)
Satisfied	33.5 (32.1,34.8)	33.3 (31.9,34.7)	31.8 (29.4,34.3)	36.6 (34.1,39.2)	28.2 (25.4,31.2)	36.0 (33.5,38.7)	42.2 (36.7,48.0)
Neither satisfied nor dissatisfied	15.2 (14.1,16.3)	15.3 (14.2,16.4)	16.6 (14.7,18.7)	14.3 (12.5,16.3)	15.3 (13.2,17.6)	13.1 (11.1,15.4)	11.2 (8.1,15.3)
Dissatisfied	12.0 (11.0,13.1)	12.1 (11.0,13.2)	12.5 (10.6,14.6)	11.7 (10.1,13.4)	11.0 (9.2,13.3)	12.9 (11.1,15.0)	9.9 (7.1,13.7)
Very dissatisfied	12.5 (11.5,13.6)	12.7 (11.6,13.8)	15.1 (13.4,17.1)	9.4 (7.9,11.1)	12.1 (9.7,15.0)	13.3 (11.5,15.2)	6.8 (4.3,10.6)
Not applicable	12.9 (11.8,14.1)	12.8 (11.7,14.0)	10.4 (8.6,12.6)	13.6 (11.7,15.7)	19.4 (16.9,22.0)	11.0 (8.9,13.4)	17.4 (13.6,22.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 77a.2***Satisfaction With the Medical Care Provided by TRICARE for Recruiter: Recruiters by Reserve and Guard Component***

77a. In general, how satisfied are you with the medical care provided by TRICARE for yourself and/or members of your family? Yourself

Please mark one answer in each column.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	160	77	42	22	6	14
Responding on Item	4,762	1,236	2,375	520	269	361
Very satisfied	10.8 (9.1,12.9)	11.9 (8.6,16.3)	9.5 (7.1,12.7)	13.3 (9.8,17.7)	11.3 (7.1,17.7)	11.5 (7.7,16.6)
Satisfied	32.3 (29.1,35.7)	30.0 (23.8,37.1)	32.2 (27.8,36.9)	32.2 (25.6,39.6)	37.1 (29.9,44.9)	37.4 (31.1,44.2)
Neither satisfied nor dissatisfied	13.2 (11.1,15.6)	16.2 (12.2,21.2)	11.8 (9.1,15.1)	14.0 (9.6,19.9)	11.3 (6.7,18.5)	12.2 (8.1,18.1)
Dissatisfied	16.7 (14.1,19.6)	15.7 (11.2,21.6)	17.7 (14.4,21.6)	14.0 (9.2,20.7)	14.4 (9.2,21.9)	18.3 (13.6,24.3)
Very dissatisfied	19.7 (17.4,22.2)	17.1 (12.6,23.0)	21.7 (18.6,25.2)	18.9 (14.2,24.7)	20.6 (14.6,28.3)	15.3 (10.5,21.8)
Not applicable	7.4 (6.0,9.1)	9.1 (5.8,13.8)	7.1 (5.1,9.8)	7.7 (5.0,11.8)	5.2* (2.8,9.4)	5.3 (3.0,9.3)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 77a.3***Satisfaction With the Medical Care Provided by TRICARE for Recruiter: Army Recruiters by Location***

77a. In general, how satisfied are you with the medical care provided by TRICARE for yourself and/or members of your family? Yourself

Please mark one answer in each column.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	172	55	53	32	8	26
Responding on Item	5,749	1,263	1,223	1,084	921	1,258
Very satisfied	13.6 (11.7,15.7)	10.1 (6.8,14.8)	17.6 (12.6,24.1)	13.9 (10.6,18.2)	9.6 (6.7,13.6)	15.6 (11.6,20.8)
Satisfied	31.8 (29.4,34.3)	28.9 (24.0,34.3)	31.4 (25.5,38.1)	29.8 (24.0,36.3)	31.4 (26.8,36.6)	37.0 (31.1,43.4)
Neither satisfied nor dissatisfied	16.6 (14.7,18.7)	16.8 (12.0,23.1)	17.6 (13.1,23.3)	18.8 (14.4,24.1)	14.9 (11.9,18.4)	14.8 (11.4,19.0)
Dissatisfied	12.5 (10.6,14.6)	13.9 (10.0,19.2)	13.3 (9.3,18.8)	11.5 (8.0,16.4)	14.0 (10.5,18.4)	9.9 (6.5,14.7)
Very dissatisfied	15.1 (13.4,17.1)	21.2 (16.4,26.9)	9.5 (6.5,13.8)	13.5 (9.9,18.0)	21.8 (17.7,26.6)	11.1 (8.1,15.1)
Not applicable	10.4 (8.6,12.6)	9.1 (5.9,14.0)	10.5 (7.2,15.0)	12.5 (8.7,17.6)	8.3 (5.9,11.5)	11.5 (8.3,15.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 77a.4***Satisfaction With the Medical Care Provided by TRICARE for Recruiter: Navy or Marine Corps Recruiters by Location***

77a. In general, how satisfied are you with the medical care provided by TRICARE for yourself and/or members of your family? Yourself

Please mark one answer in each column.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	186	31	40	47	68	102	49	53
Responding on Item	4,236	936	1,038	1,102	1,140	1,961	893	1,068
Very satisfied	14.5 (12.9,16.4)	12.0 (8.8,16.3)	17.0 (13.8,20.9)	11.6 (9.0,15.0)	16.5 (12.9,20.9)	14.0 (12.2,16.1)	11.0 (8.1,14.7)	16.6 (14.1,19.4)
Satisfied	36.6 (34.1,39.2)	33.6 (28.5,39.1)	32.8 (28.6,37.2)	34.9 (29.1,41.1)	44.0 (38.8,49.3)	28.2 (25.4,31.2)	29.8 (26.2,33.7)	26.9 (23.0,31.3)
Neither satisfied nor dissatisfied	14.3 (12.5,16.3)	13.7 (10.8,17.3)	17.9 (14.1,22.5)	15.5 (11.5,20.6)	10.5 (7.7,14.2)	15.3 (13.2,17.6)	16.4 (13.6,19.8)	14.3 (11.7,17.2)
Dissatisfied	11.7 (10.1,13.4)	15.4 (11.8,19.8)	9.4 (6.9,12.6)	12.4 (9.1,16.7)	10.2 (7.6,13.4)	11.0 (9.2,13.3)	10.6 (8.0,14.0)	11.4 (8.6,14.9)
Very dissatisfied	9.4 (7.9,11.1)	13.3 (9.9,17.5)	9.8 (6.9,13.7)	10.1 (7.3,13.8)	5.3 (3.4,8.0)	12.1 (9.7,15.0)	15.4 (11.8,19.9)	9.3 (7.2,12.0)
Not applicable	13.6 (11.7,15.7)	12.0 (8.8,16.3)	13.2 (10.1,17.1)	15.5 (12.2,19.5)	13.5 (10.0,18.1)	19.4 (16.9,22.0)	16.8 (13.0,21.4)	21.5 (18.8,24.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 77b.1**Satisfaction With the Medical Care Provided by TRICARE for Members of Recruiter's Family: Recruiters by Active Component**

77b. In general, how satisfied are you with the medical care provided by TRICARE for yourself and/or members of your family? Members of your family

Please mark one answer in each column.

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	1,709	1,665	737	450	347	132	45
Responding on Item	12,558	12,248	5,184	3,972	1,716	1,374	310
Very satisfied	9.7 (8.9,10.6)	9.7 (8.9,10.6)	9.1 (7.8,10.7)	10.4 (8.8,12.1)	10.1 (8.2,12.3)	9.4 (7.5,11.6)	10.2 (7.2,14.4)
Satisfied	30.9 (29.4,32.4)	30.5 (29.0,32.1)	26.9 (24.4,29.6)	35.1 (32.4,38.0)	27.3 (23.7,31.1)	35.1 (32.1,38.2)	44.2 (38.5,50.1)
Neither satisfied nor dissatisfied	14.1 (13.1,15.3)	14.2 (13.1,15.3)	14.9 (12.9,17.1)	14.8 (13.1,16.7)	12.9 (11.0,15.0)	11.4 (9.5,13.7)	12.2 (8.6,17.2)
Dissatisfied	17.8 (16.6,19.0)	17.9 (16.7,19.2)	18.5 (16.4,20.9)	16.2 (14.3,18.3)	20.8 (18.3,23.6)	16.5 (14.0,19.4)	12.9 (9.7,17.0)
Very dissatisfied	21.6 (20.4,22.9)	21.9 (20.6,23.2)	24.7 (22.4,27.2)	18.9 (16.9,21.0)	20.0 (17.3,23.0)	22.0 (19.6,24.6)	11.6 (8.3,16.0)
Not applicable	5.9 (5.2,6.7)	5.9 (5.1,6.7)	5.8 (4.6,7.3)	4.6 (3.5,6.1)	8.9 (7.0,11.2)	5.6 (4.6,6.9)	8.8 (6.2,12.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 77b.2***Satisfaction With the Medical Care Provided by TRICARE for Members of Recruiter's Family: Recruiters by Reserve and Guard Component***

77b. In general, how satisfied are you with the medical care provided by TRICARE for yourself and/or members of your family? Members of your family

Please mark one answer in each column.

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	424	165	169	40	19	30
Responding on Item	4,498	1,148	2,248	502	256	345
Very satisfied	8.8 (7.4,10.5)	10.8 (7.6,15.0)	7.3 (5.3,9.9)	13.8 (10.0,18.7)	8.7 (5.1,14.5)	5.6* (2.9,10.7)
Satisfied	23.3 (20.7,26.2)	19.0 (14.1,25.0)	24.1 (20.4,28.3)	26.8 (20.9,33.7)	20.7 (14.8,28.1)	29.6 (23.3,36.8)
Neither satisfied nor dissatisfied	13.1 (10.9,15.7)	13.9 (9.9,19.0)	12.2 (9.3,15.8)	15.9 (10.9,22.7)	15.2 (10.5,21.6)	11.2 (6.9,17.6)
Dissatisfied	20.7 (18.1,23.6)	25.1 (19.7,31.4)	19.2 (15.5,23.5)	18.1 (13.6,23.8)	18.5 (12.9,25.8)	20.8 (15.4,27.5)
Very dissatisfied	28.1 (25.5,30.9)	26.2 (20.7,32.5)	31.4 (27.0,36.2)	22.5 (17.2,28.8)	28.3 (22.0,35.5)	21.6 (16.0,28.4)
Not applicable	5.9 (4.7,7.4)	5.1* (2.8,9.1)	5.9 (4.2,8.2)	2.9* (1.3,6.2)	8.7 (5.4,13.7)	11.2 (7.3,16.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 77b.3***Satisfaction With the Medical Care Provided by TRICARE for Members of Recruiter's Family: Army Recruiters by Location***

77b. In general, how satisfied are you with the medical care provided by TRICARE for yourself and/or members of your family? Members of your family

Please mark one answer in each column.

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	737	262	111	110	137	119
Responding on Item	5,184	1,056	1,165	1,006	792	1,165
Very satisfied	9.1 (7.8,10.7)	5.2 (2.9,9.0)	12.5 (8.9,17.2)	9.8 (6.6,14.4)	5.1 (3.1,8.2)	11.6 (8.3,15.8)
Satisfied	26.9 (24.4,29.6)	24.1 (18.6,30.7)	27.0 (21.7,33.1)	28.0 (22.3,34.5)	20.8 (16.2,26.3)	32.4 (26.5,39.0)
Neither satisfied nor dissatisfied	14.9 (12.9,17.1)	12.6 (8.5,18.5)	15.5 (11.5,20.6)	14.5 (10.3,20.1)	13.7 (9.6,19.1)	17.3 (13.2,22.4)
Dissatisfied	18.5 (16.4,20.9)	19.0 (14.4,24.7)	20.5 (15.9,26.1)	19.2 (14.1,25.6)	21.3 (15.6,28.5)	13.8 (10.0,18.7)
Very dissatisfied	24.7 (22.4,27.2)	32.8 (27.4,38.6)	19.0 (14.8,24.1)	23.8 (18.6,30.0)	34.5 (28.3,41.3)	17.3 (13.4,22.1)
Not applicable	5.8 (4.6,7.3)	6.3 (3.9,10.2)	5.5* (3.0,9.8)	4.7* (2.5,8.5)	4.6 (2.7,7.6)	7.6 (5.3,10.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 77b.4**Satisfaction With the Medical Care Provided by TRICARE for Members of Recruiter's Family: Navy or Marine Corps Recruiters by Location**

77b. In general, how satisfied are you with the medical care provided by TRICARE for yourself and/or members of your family? Members of your family

Please mark one answer in each column.

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	450	108	106	137	98	347	150	197
Responding on Item	3,972	859	972	1,013	1,110	1,716	792	924
Very satisfied	10.4 (8.8,12.1)	9.1 (6.3,12.9)	14.1 (10.5,18.6)	6.3 (4.3,9.2)	12.0 (9.0,15.7)	10.1 (8.2,12.3)	5.8 (3.7,8.9)	13.8 (10.9,17.3)
Satisfied	35.1 (32.4,38.0)	27.6 (23.2,32.5)	35.0 (29.9,40.4)	31.2 (26.0,37.0)	44.4 (40.0,48.9)	27.3 (23.7,31.1)	25.9 (21.3,31.0)	28.4 (23.9,33.5)
Neither satisfied nor dissatisfied	14.8 (13.1,16.7)	14.5 (11.0,18.9)	17.3 (13.2,22.3)	14.4 (11.5,17.8)	13.5 (10.3,17.6)	12.9 (11.0,15.0)	11.2 (8.8,14.1)	14.4 (11.9,17.3)
Dissatisfied	16.2 (14.3,18.3)	18.6 (14.7,23.2)	13.6 (10.1,18.1)	19.0 (15.5,23.0)	13.5 (10.1,17.8)	20.8 (18.3,23.6)	26.6 (23.0,30.7)	15.9 (12.6,19.8)
Very dissatisfied	18.9 (16.9,21.0)	24.9 (20.0,30.5)	18.2 (14.0,23.3)	22.8 (18.0,28.5)	11.6 (9.0,14.8)	20.0 (17.3,23.0)	22.4 (18.4,27.0)	18.0 (14.8,21.6)
Not applicable	4.6 (3.5,6.1)	5.4 (3.6,8.2)	1.8* (0.8,4.1)	6.3 (4.1,9.6)	5.0 (3.0,8.3)	8.9 (7.0,11.2)	8.1 (5.5,11.9)	9.6 (7.4,12.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 78.1**Current TRICARE Health Plan: Recruiters by Active Component**

78. What is your current TRICARE health plan?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	610	579	174	231	127	46	32
Responding on Item	13,657	13,334	5,747	4,191	1,936	1,460	323
TRICARE Standard	18.6	18.4	17.4	19.2	22.8	14.8	24.8
	(17.4,19.9)	(17.2,19.7)	(15.3,19.6)	(17.2,21.4)	(19.9,25.9)	(12.7,17.3)	(19.5,31.1)
TRICARE Extra	1.4	1.4	1.5	1.5	1.6	0.4*	2.6*
	(1.1,1.8)	(1.1,1.8)	(1.0,2.2)	(1.0,2.3)	(0.9,2.8)	(0.1,1.0)	(1.3,5.3)
TRICARE Prime	80.0	80.2	81.2	79.3	75.6	84.8	72.6
	(78.7,81.2)	(78.9,81.5)	(79.0,83.2)	(77.0,81.5)	(72.0,78.9)	(82.3,87.0)	(66.3,78.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 78.2***Current TRICARE Health Plan: Recruiters by Reserve and Guard Component***

78. What is your current TRICARE health plan?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	225	83	79	33	8	22
Responding on Item	4,697	1,230	2,338	509	267	353
TRICARE Standard	24.3 (21.8,26.9)	23.9 (18.5,30.4)	26.6 (23.2,30.2)	18.6 (14.3,23.8)	16.7 (12.0,22.7)	24.2 (19.0,30.4)
TRICARE Extra	2.1 (1.4,3.2)	1.9* (0.8,4.5)	2.9 (1.8,4.7)	0.7* (0.2,3.1)	0.0 (N/A,N/A)	0.8* (0.2,3.4)
TRICARE Prime	73.6 (70.8,76.3)	74.2 (67.7,79.7)	70.5 (66.7,74.1)	80.7 (75.3,85.2)	83.3 (77.3,88.0)	75.0 (68.7,80.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 78.3***Current TRICARE Health Plan: Army Recruiters by Location***

78. What is your current TRICARE health plan?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	174	73	18	37	16	31
Responding on Item	5,747	1,245	1,258	1,079	913	1,253
TRICARE Standard	17.4 (15.3,19.6)	20.5 (15.7,26.3)	13.4 (9.6,18.5)	19.8 (15.6,24.8)	18.9 (14.7,24.1)	14.9 (10.9,20.0)
TRICARE Extra	1.5 (1.0,2.2)	0.5* (0.1,2.6)	2.3* (1.1,4.9)	0.5* (0.1,2.5)	1.3* (0.5,3.3)	2.5* (1.2,4.9)
TRICARE Prime	81.2 (79.0,83.2)	79.0 (73.1,83.9)	84.3 (79.1,88.4)	79.7 (74.7,84.0)	79.7 (74.9,83.8)	82.6 (77.8,86.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 78.4***Current TRICARE Health Plan: Navy or Marine Corps Recruiters by Location***

78. What is your current TRICARE health plan?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	231	50	40	60	81	127	52	75
Responding on Item	4,191	917	1,038	1,089	1,127	1,936	890	1,046
TRICARE Standard	19.2	28.4	13.6	20.0	16.4	22.8	24.1	21.7
	(17.2,21.4)	(24.4,32.8)	(10.3,17.8)	(16.5,24.0)	(12.6,21.0)	(19.9,25.9)	(19.5,29.3)	(18.5,25.3)
TRICARE Extra	1.5	2.1*	1.3*	0.8*	1.9*	1.6	1.0*	2.1
	(1.0,2.3)	(1.0,4.3)	(0.5,3.3)	(0.3,2.4)	(0.9,3.9)	(0.9,2.8)	(0.4,2.5)	(1.2,3.8)
TRICARE Prime	79.3	69.5	85.1	79.2	81.8	75.6	74.9	76.2
	(77.0,81.5)	(65.1,73.5)	(80.6,88.7)	(75.1,82.8)	(77.2,85.6)	(72.0,78.9)	(69.3,79.8)	(72.2,79.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 79.1***Recruiter or Family Covered by TRICARE Supplemental Insurance: Recruiters by Active Component***

79. Are you or your family now covered by TRICARE Supplemental Insurance?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	372	360	122	140	58	39	13
Responding on Item	13,895	13,553	5,799	4,282	2,005	1,467	342
Yes	19.2 (18.0,20.6)	19.5 (18.1,20.9)	20.2 (17.8,22.7)	19.8 (17.5,22.2)	23.4 (21.2,25.8)	10.2 (8.3,12.5)	11.1 (8.0,15.2)
No	67.5 (65.9,69.0)	67.2 (65.6,68.8)	66.1 (63.3,68.8)	67.7 (64.6,70.6)	60.2 (57.5,62.8)	80.0 (77.0,82.7)	78.4 (72.6,83.2)
Not applicable	13.3 (12.3,14.4)	13.3 (12.3,14.5)	13.8 (12.2,15.5)	12.6 (10.7,14.8)	16.4 (14.2,18.8)	9.8 (8.2,11.7)	10.5 (7.3,14.9)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 79.2***Recruiter or Family Covered by TRICARE Supplemental Insurance: Recruiters by Reserve and Guard Component***

79. Are you or your family now covered by TRICARE Supplemental Insurance?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	103	30	32	22	6	14
Responding on Item	4,819	1,283	2,385	520	269	361
Yes	13.5 (11.6,15.6)	17.0 (13.0,21.8)	11.7 (9.3,14.6)	15.4 (11.0,21.1)	11.3 (7.7,16.4)	11.5 (7.6,16.9)
No	76.8 (74.6,78.8)	75.2 (70.1,79.8)	80.1 (77.2,82.8)	65.7 (58.7,72.1)	77.3 (71.7,82.1)	75.6 (68.9,81.2)
Not applicable	9.8 (8.4,11.3)	7.8 (5.5,11.0)	8.2 (6.2,10.7)	18.9 (14.6,24.1)	11.3 (7.4,17.1)	13.0 (9.0,18.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 79.3***Recruiter or Family Covered by TRICARE Supplemental Insurance: Army Recruiters by Location***

79. Are you or your family now covered by TRICARE Supplemental Insurance?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	122	49	30	11	8	26
Responding on Item	5,799	1,269	1,246	1,105	921	1,258
Yes	20.2 (17.8,22.7)	18.7 (14.1,24.3)	26.6 (21.0,33.1)	20.8 (16.1,26.3)	17.9 (13.8,22.9)	16.5 (11.9,22.4)
No	66.1 (63.3,68.8)	66.0 (59.1,72.4)	59.8 (52.2,67.0)	67.9 (62.3,73.1)	69.9 (63.7,75.4)	67.9 (61.8,73.5)
Not applicable	13.8 (12.2,15.5)	15.3 (11.9,19.5)	13.6 (9.4,19.2)	11.3 (8.2,15.5)	12.2 (8.4,17.5)	15.6 (11.7,20.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 79.4***Recruiter or Family Covered by TRICARE Supplemental Insurance: Navy or Marine Corps Recruiters by Location***

79. Are you or your family now covered by TRICARE Supplemental Insurance?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	140	15	22	43	60	58	31	28
Responding on Item	4,282	952	1,056	1,106	1,148	2,005	911	1,093
Yes	19.8 (17.5,22.2)	16.7 (12.4,22.1)	18.0 (14.2,22.6)	21.6 (17.7,26.2)	21.6 (17.8,26.1)	23.4 (21.2,25.8)	24.2 (20.8,27.8)	22.8 (19.8,26.0)
No	67.7 (64.6,70.6)	69.4 (64.4,74.0)	72.0 (66.1,77.2)	66.0 (61.4,70.4)	64.2 (58.6,69.4)	60.2 (57.5,62.8)	60.4 (56.2,64.4)	60.0 (55.8,64.1)
Not applicable	12.6 (10.7,14.8)	13.9 (10.9,17.5)	10.0 (6.7,14.8)	12.4 (9.1,16.6)	14.2 (10.6,18.8)	16.4 (14.2,18.8)	15.4 (11.9,19.7)	17.2 (14.6,20.2)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 80.1***Recruiter or Family Covered by Private Medical Insurance or an HMO: Recruiters by Active Component***

80. Are you or your family now covered by PRIVATE medical insurance or an HMO, such as those operated by Blue Cross, Prudential, or Kaiser?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	280	274	80	110	65	18	7
Responding on Item	13,987	13,639	5,841	4,312	1,998	1,488	348
Yes	10.6 (9.8,11.5)	10.5 (9.7,11.4)	10.0 (8.6,11.7)	11.7 (10.3,13.3)	9.9 (8.5,11.4)	9.9 (8.1,12.0)	13.9 (10.5,18.3)
No	80.3 (79.2,81.3)	80.3 (79.3,81.3)	80.1 (78.0,82.0)	80.5 (78.8,82.1)	77.3 (75.4,79.1)	84.8 (82.6,86.7)	78.8 (74.0,82.9)
Not applicable	9.1 (8.3,10.1)	9.2 (8.3,10.2)	9.9 (8.5,11.5)	7.9 (6.3,9.7)	12.8 (11.2,14.6)	5.4 (4.3,6.7)	7.3 (4.6,11.2)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 80.2***Recruiter or Family Covered by Private Medical Insurance or an HMO: Recruiters by Reserve and Guard Component***

80. Are you or your family now covered by PRIVATE medical insurance or an HMO, such as those operated by Blue Cross, Prudential, or Kaiser?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	76	24	27	14	6	6
Responding on Item	4,846	1,289	2,390	528	269	369
Yes	18.9 (16.6,21.4)	17.4 (13.0,22.9)	19.4 (16.2,23.0)	13.1 (9.4,18.0)	17.5 (13.1,23.0)	30.6 (25.3,36.5)
No	75.2 (72.6,77.7)	75.3 (70.0,80.0)	76.7 (72.8,80.1)	77.2 (70.7,82.7)	73.2 (66.1,79.3)	64.2 (57.6,70.2)
Not applicable	5.9 (4.7,7.3)	7.3 (4.5,11.6)	4.0 (2.5,6.2)	9.7 (6.2,14.7)	9.3 (5.7,14.9)	5.2 (3.0,9.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 80.3***Recruiter or Family Covered by Private Medical Insurance or an HMO: Army Recruiters by Location***

80. Are you or your family now covered by PRIVATE medical insurance or an HMO, such as those operated by Blue Cross, Prudential, or Kaiser?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	80	25	24	11	12	11
Responding on Item	5,841	1,293	1,252	1,105	917	1,274
Yes	10.0	13.2	14.0	6.1	8.8	7.3
	(8.6,11.7)	(9.6,17.7)	(9.6,19.9)	(3.7,10.1)	(6.1,12.5)	(4.8,11.0)
No	80.1	76.1	75.4	85.9	80.7	83.3
	(78.0,82.0)	(70.2,81.0)	(69.0,80.8)	(80.5,89.9)	(75.6,84.9)	(78.8,87.1)
Not applicable	9.9	10.8	10.7	8.0	10.5	9.4
	(8.5,11.5)	(7.1,16.1)	(7.7,14.8)	(5.4,11.8)	(7.3,15.0)	(6.9,12.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 80.4***Recruiter or Family Covered by Private Medical Insurance or an HMO: Navy or Marine Corps Recruiters by Location***

80. Are you or your family now covered by PRIVATE medical insurance or an HMO, such as those operated by Blue Cross, Prudential, or Kaiser?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	110	15	36	25	34	65	37	28
Responding on Item	4,312	952	1,042	1,124	1,174	1,998	905	1,093
Yes	11.7 (10.3,13.3)	13.9 (10.3,18.5)	10.6 (7.5,14.7)	9.1 (6.6,12.4)	13.5 (10.0,18.0)	9.9 (8.5,11.4)	10.1 (7.9,13.0)	9.6 (7.6,12.2)
No	80.5 (78.8,82.1)	79.6 (75.1,83.4)	82.2 (77.9,85.8)	82.9 (77.8,87.0)	77.0 (72.7,80.9)	77.3 (75.4,79.1)	78.0 (74.8,81.0)	76.7 (73.6,79.6)
Not applicable	7.9 (6.3,9.7)	6.5 (4.4,9.7)	7.2 (4.9,10.6)	8.0 (5.3,11.8)	9.5 (6.7,13.4)	12.8 (11.2,14.6)	11.8 (9.4,14.8)	13.7 (11.2,16.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 81.1**TRICARE Prime Available to Recruiter at Current Assignment: Recruiters by Active Component**

81. Is TRICARE Prime available to you at your current assignment?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	592	578	178	203	133	62	15
Responding on Item	13,675	13,335	5,743	4,219	1,930	1,444	340
Yes	87.7 (86.7,88.7)	87.8 (86.8,88.8)	88.1 (86.2,89.7)	87.1 (85.2,88.7)	87.1 (85.0,89.0)	90.0 (88.3,91.5)	83.9 (78.1,88.3)
No	12.3 (11.3,13.3)	12.2 (11.2,13.2)	11.9 (10.3,13.8)	12.9 (11.3,14.8)	12.9 (11.0,15.0)	10.0 (8.5,11.7)	16.2 (11.7,21.9)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 81.2***TRICARE Prime Available to Recruiter at Current Assignment: Recruiters by Reserve and Guard Component***

81. Is TRICARE Prime available to you at your current assignment?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	159	47	58	29	8	17
Responding on Item	4,763	1,266	2,359	513	267	358
Yes	86.5 (84.7,88.2)	84.7 (78.8,89.1)	85.0 (82.4,87.4)	90.8 (86.0,94.0)	92.7 (87.7,95.8)	92.3 (88.3,95.0)
No	13.5 (11.9,15.3)	15.4 (10.9,21.2)	15.0 (12.6,17.6)	9.2 (6.0,14.0)	7.3 (4.2,12.3)	7.7 (5.0,11.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 81.3***TRICARE Prime Available to Recruiter at Current Assignment: Army Recruiters by Location***

81. Is TRICARE Prime available to you at your current assignment?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	178	67	30	16	36	31
Responding on Item	5,743	1,251	1,246	1,100	893	1,253
Yes	88.1 (86.2,89.7)	86.9 (82.0,90.6)	90.7 (86.6,93.6)	83.9 (78.4,88.2)	87.4 (83.3,90.6)	90.9 (86.9,93.8)
No	11.9 (10.3,13.8)	13.1 (9.4,18.0)	9.4 (6.4,13.4)	16.1 (11.8,21.6)	12.6 (9.4,16.7)	9.1 (6.2,13.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 81.4***TRICARE Prime Available to Recruiter at Current Assignment: Navy or Marine Corps Recruiters by Location***

81. Is TRICARE Prime available to you at your current assignment?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	203	35	53	43	72	133	61	72
Responding on Item	4,219	932	1,025	1,106	1,136	1,930	881	1,049
Yes	87.1 (85.2,88.7)	86.3 (81.6,89.8)	91.4 (88.2,93.8)	81.5 (77.4,85.0)	89.1 (85.2,92.0)	87.1 (85.0,89.0)	90.6 (87.7,92.9)	84.2 (81.1,86.8)
No	12.9 (11.3,14.8)	13.8 (10.2,18.4)	8.6 (6.2,11.8)	18.5 (15.1,22.6)	10.9 (8.0,14.8)	12.9 (11.0,15.0)	9.4 (7.1,12.3)	15.8 (13.2,18.9)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 82.1***Recruiter Would Use TRICARE Prime if It Were Available: Recruiters by Active Component***

82. If no, would you use TRICARE Prime if it were available to you?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	11,997	11,712	5,058	3,673	1,681	1,300	285
Not Responding on Item	690	672	198	229	151	93	19
Responding on Item	1,580	1,529	665	520	231	113	51
Yes	84.1 (80.4,87.2)	85.1 (81.3,88.2)	85.6 (78.8,90.5)	84.1 (77.2,89.2)	84.2 (76.8,89.5)	88.6* (80.0,93.8)	NR (NR,NR)
No	15.9 (12.8,19.6)	14.9 (11.8,18.7)	14.4 (9.5,21.3)	16.0 (10.8,22.9)	15.8 (10.5,23.2)	11.4* (6.2,20.0)	NR (NR,NR)

* Low precision and/or unweighted denominator size between 30 and 59. NR: Unweighted denominator size less than 30.

† Recruiters who responded that TRICARE Prime is available at current assignment (Q81 = 1).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 82.2***Recruiter Would Use TRICARE Prime if It Were Available: Recruiters by Reserve and Guard Component***

82. If no, would you use TRICARE Prime if it were available to you?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	4,121	1,071	2,006	466	247	331
Not Responding on Item	223	77	90	29	11	17
Responding on Item	578	165	321	47	17	28
Yes	78.9 (71.3,84.9)	NR (NR,NR)	78.7 (68.5,86.2)	NR (NR,NR)	NR (NR,NR)	NR (NR,NR)
No	21.1 (15.1,28.7)	NR (NR,NR)	21.3 (13.8,31.5)	NR (NR,NR)	NR (NR,NR)	NR (NR,NR)

NR: Unweighted denominator size less than 30.

† Recruiters who responded that TRICARE Prime is available at current assignment (Q81 = 1).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 82.3***Recruiter Would Use TRICARE Prime if It Were Available: Army Recruiters by Location***

82. If no, would you use TRICARE Prime if it were available to you?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	5,058	1,087	1,130	923	780	1,139
Not Responding on Item	198	79	30	16	28	47
Responding on Item	665	152	116	177	121	98
Yes	85.6 (78.8,90.5)	NR (NR,NR)	NR (NR,NR)	91.2* (77.2,96.9)	90.0* (77.2,96.0)	NR (NR,NR)
No	14.4 (9.5,21.3)	NR (NR,NR)	NR (NR,NR)	8.8* (3.1,22.8)	10.0* (4.0,22.8)	NR (NR,NR)

* Low precision and/or unweighted denominator size between 30 and 59. NR: Unweighted denominator size less than 30.

† Recruiters who responded that TRICARE Prime is available at current assignment (Q81 = 1).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 82.4***Recruiter Would Use TRICARE Prime if It Were Available: Navy or Marine Corps Recruiters by Location***

82. If no, would you use TRICARE Prime if it were available to you?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	3,673	804	936	901	1,011	1,681	798	883
Not Responding on Item	229	35	58	55	81	151	73	78
Responding on Item	520	128	84	192	116	231	70	161
Yes	84.1 (77.2,89.2)	75.8* (62.0,85.7)	NR (NR,NR)	86.7* (73.0,94.0)	NR (NR,NR)	84.2 (76.8,89.5)	NR (NR,NR)	81.0* (72.1,87.6)
No	16.0 (10.8,22.9)	24.2* (14.3,38.0)	NR (NR,NR)	13.3* (6.0,27.0)	NR (NR,NR)	15.8 (10.5,23.2)	NR (NR,NR)	19.0* (12.4,27.9)

* Low precision and/or unweighted denominator size between 30 and 59. NR: Unweighted denominator size less than 30.

† Recruiters who responded that TRICARE Prime is available at current assignment (Q81 = 1).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 83.1***Personal Desktop Computer (PC) in Office Was Issued to Recruiter: Recruiters by Active Component***

83. Do you have a personal desktop computer (PC) in your office that was issued to you?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	137	133	34	59	21	18	5
Responding on Item	14,130	13,780	5,887	4,363	2,042	1,488	350
Yes	62.0	62.2	60.7	70.0	50.1	61.4	57.8
	(60.5,63.6)	(60.6,63.7)	(57.7,63.6)	(67.6,72.4)	(47.1,53.1)	(58.0,64.6)	(52.5,63.0)
No	38.0	37.9	39.3	30.0	49.9	38.7	42.2
	(36.4,39.5)	(36.3,39.5)	(36.4,42.3)	(27.6,32.4)	(46.9,52.9)	(35.4,42.0)	(37.0,47.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 83.2***Personal Desktop Computer (PC) in Office Was Issued to Recruiter: Recruiters by Reserve and Guard Component***

83. Do you have a personal desktop computer (PC) in your office that was issued to you?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	66	24	27	7	3	6
Responding on Item	4,856	1,289	2,390	535	272	369
Yes	69.7 (67.2,72.0)	59.8 (53.8,65.6)	68.1 (63.5,72.4)	71.4 (64.3,77.6)	91.8 (87.0,95.0)	95.5 (91.8,97.6)
No	30.3 (28.0,32.8)	40.2 (34.4,46.2)	31.9 (27.7,36.6)	28.6 (22.4,35.7)	8.2 (5.0,13.0)	4.5* (2.4,8.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 83.3***Personal Desktop Computer (PC) in Office Was Issued to Recruiter: Army Recruiters by Location***

83. Do you have a personal desktop computer (PC) in your office that was issued to you?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	34	7	1	11	8	11
Responding on Item	5,887	1,311	1,276	1,105	921	1,274
Yes	60.7 (57.7,63.6)	67.6 (60.1,74.3)	58.9 (52.7,64.9)	65.6 (59.7,71.0)	55.5 (49.2,61.5)	54.9 (49.0,60.6)
No	39.3 (36.4,42.3)	32.4 (25.7,39.9)	41.1 (35.1,47.3)	34.4 (29.0,40.3)	44.5 (38.5,50.8)	45.1 (39.4,51.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 83.4***Personal Desktop Computer (PC) in Office Was Issued to Recruiter: Navy or Marine Corps Recruiters by Location***

83. Do you have a personal desktop computer (PC) in your office that was issued to you?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	59	11	9	17	21	21	15	6
Responding on Item	4,363	956	1,069	1,132	1,187	2,042	927	1,115
Yes	70.0	71.1	73.6	67.2	68.2	50.1	55.5	45.7
	(67.6,72.4)	(66.2,75.6)	(68.6,78.0)	(61.2,72.7)	(63.8,72.4)	(47.1,53.1)	(50.5,60.3)	(41.9,49.4)
No	30.0	28.9	26.5	32.8	31.8	49.9	44.6	54.3
	(27.6,32.4)	(24.4,33.8)	(22.0,31.4)	(27.3,38.9)	(27.6,36.2)	(46.9,52.9)	(39.7,49.5)	(50.6,58.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 84.1***PC in Office Is Shared by Recruiter and Others: Recruiters by Active Component***

84. Do you have a PC in your office that is shared by you and others?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	168	165	42	72	30	21	5
Responding on Item	14,099	13,748	5,879	4,350	2,033	1,485	350
Yes	37.9 (36.6,39.2)	36.9 (35.5,38.3)	35.2 (32.8,37.7)	26.7 (24.5,28.9)	78.2 (75.8,80.4)	16.8 (14.3,19.7)	77.1 (71.7,81.8)
No	62.1 (60.8,63.4)	63.1 (61.7,64.5)	64.8 (62.3,67.2)	73.3 (71.1,75.5)	21.8 (19.6,24.2)	83.2 (80.3,85.7)	22.9 (18.2,28.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 84.2***PC in Office Is Shared by Recruiter and Others: Recruiters by Reserve and Guard Component***

84. Do you have a PC in your office that is shared by you and others?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	66	24	27	7	3	6
Responding on Item	4,856	1,289	2,390	535	272	369
Yes	18.3 (16.4,20.3)	29.2 (24.5,34.4)	14.8 (12.1,17.9)	8.8 (5.8,13.2)	13.3 (8.7,19.7)	20.2 (14.5,27.3)
No	81.7 (79.7,83.6)	70.8 (65.6,75.5)	85.2 (82.1,87.9)	91.2 (86.8,94.2)	86.7 (80.3,91.3)	79.9 (72.7,85.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 84.3***PC in Office Is Shared by Recruiter and Others: Army Recruiters by Location***

84. Do you have a PC in your office that is shared by you and others?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	42	7	6	16	4	11
Responding on Item	5,879	1,311	1,270	1,100	925	1,274
Yes	35.2 (32.8,37.7)	35.7 (30.8,40.8)	43.6 (37.1,50.3)	36.5 (30.9,42.4)	20.4 (16.5,25.0)	36.2 (31.1,41.6)
No	64.8 (62.3,67.2)	64.4 (59.2,69.2)	56.4 (49.7,62.9)	63.5 (57.6,69.1)	79.6 (75.0,83.5)	63.8 (58.4,68.9)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 84.4***PC in Office Is Shared by Recruiter and Others: Navy or Marine Corps Recruiters by Location***

84. Do you have a PC in your office that is shared by you and others?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	72	11	18	17	25	30	21	8
Responding on Item	4,350	956	1,060	1,132	1,183	2,033	921	1,113
Yes	26.7	26.0	25.0	30.2	25.7	78.2	71.4	83.8
	(24.5,28.9)	(21.9,30.6)	(20.5,30.1)	(25.6,35.2)	(21.1,30.9)	(75.8,80.4)	(68.0,74.7)	(80.1,87.0)
No	73.3	74.0	75.0	69.8	74.3	21.8	28.6	16.2
	(71.1,75.5)	(69.4,78.1)	(69.9,79.5)	(64.8,74.4)	(69.1,78.9)	(19.6,24.2)	(25.3,32.1)	(13.0,19.9)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 85.1***Recruiter Has Access to a Laptop Computer for Recruiting Purposes: Recruiters by Active Component***

85. Do you have access to a laptop computer for recruiting purposes?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	127	121	21	63	21	15	7
Responding on Item	14,140	13,792	5,900	4,359	2,042	1,491	348
Yes	91.9 (91.2,92.5)	91.7 (91.1,92.3)	99.6 (99.0,99.8)	98.1 (97.2,98.7)	59.9 (56.4,63.2)	85.8 (84.0,87.4)	97.6 (95.0,98.8)
No	8.1 (7.6,8.8)	8.3 (7.7,8.9)	0.5* (0.2,1.0)	1.9 (1.3,2.8)	40.1 (36.8,43.6)	14.2 (12.6,16.0)	2.4* (1.2,5.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 85.2***Recruiter Has Access to a Laptop Computer for Recruiting Purposes: Recruiters by Reserve and Guard Component***

85. Do you have access to a laptop computer for recruiting purposes?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	77	30	32	7	3	6
Responding on Item	4,845	1,283	2,385	535	272	369
Yes	95.9 (94.8,96.7)	99.5 (97.6,99.9)	96.3 (94.3,97.5)	100.0 (N/A,N/A)	87.8 (82.0,91.9)	80.6 (74.8,85.4)
No	4.1 (3.3,5.2)	0.5* (0.1,2.4)	3.8 (2.5,5.7)	0.0 (N/A,N/A)	12.2 (8.1,18.0)	19.4 (14.7,25.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 85.3***Recruiter Has Access to a Laptop Computer for Recruiting Purposes: Army Recruiters by Location***

85. Do you have access to a laptop computer for recruiting purposes?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	21	7	1	11	0	5
Responding on Item	5,900	1,311	1,276	1,105	929	1,279
Yes	99.6 (99.0,99.8)	99.1 (96.9,99.7)	100.0 (N/A,N/A)	99.1 (96.8,99.7)	99.6 (98.0,99.9)	100.0 (N/A,N/A)
No	0.5* (0.2,1.0)	0.9* (0.3,3.1)	0.0 (N/A,N/A)	0.9* (0.3,3.2)	0.4* (0.1,2.0)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 85.4***Recruiter Has Access to a Laptop Computer for Recruiting Purposes: Navy or Marine Corps Recruiters by Location***

85. Do you have access to a laptop computer for recruiting purposes?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	63	15	14	13	21	21	15	6
Responding on Item	4,359	952	1,064	1,136	1,187	2,042	927	1,115
Yes	98.1 (97.2,98.7)	98.0 (95.9,99.0)	97.5 (95.3,98.7)	98.5 (96.6,99.3)	98.2 (96.4,99.1)	59.9 (56.4,63.2)	52.5 (47.5,57.4)	66.0 (61.8,70.0)
No	1.9 (1.3,2.8)	2.0* (1.0,4.1)	2.5* (1.3,4.7)	1.5* (0.7,3.4)	1.8* (0.9,3.7)	40.1 (36.8,43.6)	47.5 (42.6,52.5)	34.0 (30.0,38.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 86.1***Recruiter Has a Computer in Home or Residence: Recruiters by Active Component***

86. Do you have a computer in your home or residence?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	153	147	42	59	24	21	7
Responding on Item	14,114	13,766	5,879	4,363	2,039	1,485	348
Yes	81.2 (80.1,82.3)	81.2 (80.0,82.3)	83.3 (81.3,85.1)	79.2 (76.6,81.6)	76.8 (73.9,79.4)	84.7 (82.0,87.1)	83.6 (77.6,88.3)
No	18.8 (17.7,19.9)	18.8 (17.7,20.0)	16.7 (15.0,18.7)	20.8 (18.5,23.4)	23.2 (20.6,26.1)	15.3 (12.9,18.0)	16.4 (11.7,22.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 86.2***Recruiter Has a Computer in Home or Residence: Recruiters by Reserve and Guard Component***

86. Do you have a computer in your home or residence?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	69	24	27	7	3	8
Responding on Item	4,853	1,289	2,390	535	272	367
Yes	80.3 (78.1,82.3)	81.3 (74.4,86.6)	79.7 (76.1,83.0)	76.2 (69.8,81.6)	80.6 (73.3,86.3)	85.7 (78.9,90.6)
No	19.7 (17.7,21.9)	18.7 (13.4,25.6)	20.3 (17.0,23.9)	23.8 (18.4,30.2)	19.4 (13.7,26.7)	14.3 (9.4,21.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 86.3***Recruiter Has a Computer in Home or Residence: Army Recruiters by Location***

86. Do you have a computer in your home or residence?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	42	13	6	11	4	11
Responding on Item	5,879	1,305	1,270	1,105	925	1,274
Yes	83.3 (81.3,85.1)	84.2 (79.4,88.0)	85.3 (80.4,89.2)	80.7 (75.3,85.1)	82.2 (77.1,86.3)	83.3 (79.0,86.9)
No	16.7 (15.0,18.7)	15.8 (12.0,20.6)	14.7 (10.8,19.6)	19.3 (14.9,24.7)	17.8 (13.7,22.9)	16.7 (13.1,21.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 86.4***Recruiter Has a Computer in Home or Residence: Navy or Marine Corps Recruiters by Location***

86. Do you have a computer in your home or residence?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	59	7	18	13	21	24	15	8
Responding on Item	4,363	960	1,060	1,136	1,187	2,039	927	1,113
Yes	79.2	77.3	83.8	78.2	77.3	76.8	77.2	76.4
	(76.6,81.6)	(73.1,81.1)	(79.4,87.4)	(72.2,83.2)	(72.8,81.2)	(73.9,79.4)	(73.5,80.6)	(72.4,80.0)
No	20.8	22.7	16.3	21.8	22.7	23.2	22.8	23.6
	(18.5,23.4)	(18.9,26.9)	(12.6,20.6)	(16.8,27.8)	(18.8,27.2)	(20.6,26.1)	(19.4,26.5)	(20.1,27.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 87.1***Recruiter Uses Home Computer for Work Tasks: Recruiters by Active Component***

87. Do you use your home computer for work tasks?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	2,649	2,592	984	908	474	227	57
Not Responding on Item	1,101	1,072	479	320	131	142	30
Responding on Item	10,517	10,249	4,459	3,195	1,459	1,137	268
Yes	57.7 (56.0,59.3)	57.5 (55.8,59.2)	57.6 (54.5,60.7)	52.2 (49.3,55.0)	68.5 (64.8,72.1)	57.8 (53.8,61.7)	64.6 (57.8,70.8)
No	42.3 (40.7,44.0)	42.5 (40.8,44.2)	42.4 (39.3,45.5)	47.8 (45.0,50.7)	31.5 (27.9,35.2)	42.2 (38.3,46.2)	35.4 (29.2,42.2)

† Recruiters who responded that they do not have a computer in their home or residence (Q86 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 87.2***Recruiter Uses Home Computer for Work Tasks: Recruiters by Reserve and Guard Component***

87. Do you use your home computer for work tasks?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	958	241	484	127	53	52
Not Responding on Item	416	124	185	58	19	30
Responding on Item	3,547	948	1,748	357	203	292
Yes	66.8 (63.7,69.6)	55.9 (48.1,63.5)	75.0 (71.3,78.4)	43.9 (34.7,53.5)	75.3 (65.2,83.3)	74.5 (67.1,80.8)
No	33.3 (30.4,36.3)	44.1 (36.5,52.0)	25.0 (21.6,28.7)	56.1 (46.5,65.3)	24.7 (16.7,34.8)	25.5 (19.3,32.9)

† Recruiters who responded that they do not have a computer in their home or residence (Q86 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 87.3***Recruiter Uses Home Computer for Work Tasks: Army Recruiters by Location***

87. Do you use your home computer for work tasks?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	984	206	186	214	165	212
Not Responding on Item	479	85	164	79	80	73
Responding on Item	4,459	1,026	926	824	684	999
Yes	57.6 (54.5,60.7)	56.8 (50.6,62.8)	52.8 (46.2,59.4)	60.1 (51.7,68.0)	64.1 (57.1,70.6)	56.5 (49.4,63.3)
No	42.4 (39.3,45.5)	43.2 (37.2,49.4)	47.2 (40.6,53.8)	39.9 (32.0,48.3)	35.9 (29.4,42.9)	43.5 (36.7,50.6)

† Recruiters who responded that they do not have a computer in their home or residence (Q86 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 87.4***Recruiter Uses Home Computer for Work Tasks: Navy or Marine Corps Recruiters by Location***

87. Do you use your home computer for work tasks?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	908	218	172	248	270	474	211	263
Not Responding on Item	320	54	102	55	98	131	61	69
Responding on Item	3,195	695	804	846	840	1,459	670	789
Yes	52.2 (49.3,55.0)	48.6 (41.8,55.5)	53.9 (46.9,60.6)	50.0 (44.3,55.7)	55.1 (48.8,61.2)	68.5 (64.8,72.1)	70.3 (65.3,74.9)	67.0 (62.2,71.5)
No	47.8 (45.0,50.7)	51.4 (44.5,58.2)	46.2 (39.4,53.1)	50.0 (44.3,55.7)	44.9 (38.8,51.2)	31.5 (27.9,35.2)	29.7 (25.1,34.7)	33.0 (28.5,37.8)

† Recruiters who responded that they do not have a computer in their home or residence (Q86 = 2).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 88a.1**Recruiter Has Access to the Internet: Recruiters by Active Component**

88a. Do you... Have access to the Internet

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	291	285	128	92	41	23	7
Responding on Item	13,976	13,628	5,793	4,330	2,022	1,483	348
Yes, at office only	18.3 (17.2,19.4)	18.4 (17.3,19.6)	17.8 (15.9,19.8)	20.6 (18.5,22.9)	16.2 (14.3,18.4)	17.7 (15.3,20.5)	12.7 (9.4,17.0)
Yes, at home only	13.6 (12.5,14.7)	13.9 (12.8,15.1)	15.7 (13.6,18.1)	7.6 (6.3,9.2)	32.3 (29.9,34.9)	0.2* (0.0,0.7)	0.0 (N/A,N/A)
Yes, both at office and home	63.5 (61.9,65.0)	62.9 (61.3,64.5)	62.2 (59.2,65.1)	69.1 (66.6,71.4)	37.8 (35.0,40.7)	81.9 (79.1,84.4)	86.7 (82.2,90.2)
No	4.7 (4.1,5.4)	4.8 (4.1,5.5)	4.4 (3.3,5.8)	2.7 (2.0,3.7)	13.7 (11.6,16.0)	0.2* (0.0,0.7)	0.6* (0.2,2.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 88a.2***Recruiter Has Access to the Internet: Recruiters by Reserve and Guard Component***

88a. Do you... Have access to the Internet

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	132	36	69	11	3	14
Responding on Item	4,790	1,278	2,348	531	272	361
Yes, at office only	21.3 (19.2,23.6)	18.4 (13.6,24.4)	23.1 (19.8,26.7)	18.5 (13.2,25.3)	23.5 (17.4,30.9)	22.1 (16.5,29.1)
Yes, at home only	6.8 (5.3,8.8)	16.6 (11.7,23.0)	4.9 (3.4,7.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Yes, both at office and home	69.4 (66.9,71.9)	57.6 (52.1,62.9)	71.3 (67.4,74.9)	80.8 (74.0,86.2)	76.5 (69.2,82.6)	77.1 (70.3,82.7)
No	2.4 (1.5,3.8)	7.4 (4.4,12.2)	0.7* (0.2,1.9)	0.7* (0.2,3.0)	0.0 (N/A,N/A)	0.8* (0.2,3.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 88a.3***Recruiter Has Access to the Internet: Army Recruiters by Location***

88a. Do you... Have access to the Internet

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	128	25	35	32	12	26
Responding on Item	5,793	1,293	1,241	1,084	917	1,258
Yes, at office only	17.8 (15.9,19.8)	16.0 (12.3,20.5)	16.0 (12.5,20.1)	17.8 (13.7,22.8)	21.1 (16.4,26.7)	18.9 (15.0,23.6)
Yes, at home only	15.7 (13.6,18.1)	18.3 (13.8,23.9)	14.6 (10.7,19.5)	11.5 (8.4,15.7)	14.5 (10.6,19.5)	18.5 (14.1,23.9)
Yes, both at office and home	62.2 (59.2,65.1)	61.0 (54.6,67.1)	65.7 (60.5,70.6)	65.9 (59.9,71.4)	62.7 (56.7,68.4)	56.4 (50.5,62.1)
No	4.4 (3.3,5.8)	4.7 (2.7,8.2)	3.8* (1.9,7.2)	4.8 (2.7,8.5)	1.8* (0.8,3.9)	6.2 (4.2,9.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 88a.4***Recruiter Has Access to the Internet: Navy or Marine Corps Recruiters by Location***

88a. Do you... Have access to the Internet

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	92	27	22	17	25	41	21	19
Responding on Item	4,330	940	1,056	1,132	1,183	2,022	921	1,102
Yes, at office only	20.6 (18.5,22.9)	22.3 (18.1,27.2)	20.1 (15.7,25.3)	22.3 (17.7,27.6)	18.5 (14.5,23.2)	16.2 (14.3,18.4)	14.6 (12.0,17.7)	17.6 (14.5,21.1)
Yes, at home only	7.6 (6.3,9.2)	9.9 (7.4,13.2)	2.9 (1.6,5.2)	6.4 (4.5,9.0)	11.2 (8.1,15.3)	32.3 (29.9,34.9)	35.6 (31.7,39.7)	29.7 (26.3,33.3)
Yes, both at office and home	69.1 (66.6,71.4)	64.9 (59.9,69.6)	75.3 (70.0,80.0)	69.1 (64.3,73.5)	66.3 (60.5,71.6)	37.8 (35.0,40.7)	34.6 (30.5,38.8)	40.5 (37.3,43.6)
No	2.7 (2.0,3.7)	2.9* (1.6,5.2)	1.7* (0.8,3.7)	2.3* (1.1,4.7)	4.0 (2.3,6.8)	13.7 (11.6,16.0)	15.3 (12.6,18.5)	12.3 (10.0,15.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 88b.1***Recruiter Uses the Internet: Recruiters by Active Component***

88b. Do you... Use the Internet

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	321	318	116	121	56	23	5
Responding on Item	13,946	13,595	5,805	4,301	2,007	1,483	350
Yes, at office only	16.3 (15.3,17.4)	16.4 (15.3,17.5)	15.3 (13.5,17.2)	18.5 (16.7,20.5)	14.0 (12.1,16.0)	17.4 (15.1,20.0)	13.9 (10.2,18.5)
Yes, at home only	20.0 (18.8,21.3)	20.5 (19.2,21.8)	22.6 (20.2,25.2)	15.2 (13.2,17.3)	40.1 (37.3,43.0)	1.0 (0.6,1.9)	0.6* (0.2,2.4)
Yes, both at office and home	56.0 (54.5,57.6)	55.3 (53.7,56.9)	54.9 (51.9,57.8)	60.0 (57.3,62.7)	27.6 (25.0,30.4)	80.7 (78.0,83.1)	84.9 (79.9,88.9)
No	7.7 (7.0,8.5)	7.9 (7.1,8.7)	7.2 (6.0,8.7)	6.3 (5.2,7.5)	18.3 (16.1,20.7)	0.9* (0.5,1.7)	0.6* (0.2,2.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 88b.2***Recruiter Uses the Internet: Recruiters by Reserve and Guard Component***

88b. Do you... Use the Internet

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	119	30	69	7	6	8
Responding on Item	4,803	1,283	2,348	535	269	367
Yes, at office only	20.0 (17.9,22.2)	15.6 (11.8,20.3)	21.1 (17.9,24.7)	19.7 (14.2,26.7)	25.8 (19.2,33.7)	24.1 (18.5,30.7)
Yes, at home only	10.3 (8.6,12.4)	23.4 (17.8,30.1)	7.4 (5.5,9.8)	2.0* (0.8,4.9)	4.1* (2.0,8.2)	0.0 (N/A,N/A)
Yes, both at office and home	64.3 (61.6,67.0)	50.0 (45.0,55.0)	67.0 (62.7,71.1)	77.6 (71.0,83.0)	69.1 (60.7,76.3)	74.4 (68.1,79.9)
No	5.4 (4.2,6.9)	11.0 (7.9,15.1)	4.5 (3.0,6.6)	0.7* (0.2,3.0)	1.0* (0.3,4.1)	1.5* (0.5,4.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 88b.3***Recruiter Uses the Internet: Army Recruiters by Location***

88b. Do you... Use the Internet

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	116	25	24	6	12	52
Responding on Item	5,805	1,293	1,252	1,110	917	1,232
Yes, at office only	15.3 (13.5,17.2)	15.5 (11.6,20.3)	12.1 (8.6,16.8)	15.5 (11.7,20.2)	17.5 (13.5,22.5)	16.4 (13.4,19.9)
Yes, at home only	22.6 (20.2,25.2)	23.5 (19.2,28.4)	22.8 (17.9,28.6)	19.3 (15.4,23.9)	18.4 (14.2,23.6)	27.7 (23.1,32.9)
Yes, both at office and home	54.9 (51.9,57.8)	54.0 (48.0,59.8)	57.7 (51.4,63.7)	58.2 (52.1,64.1)	57.0 (51.9,62.0)	48.3 (42.7,54.0)
No	7.2 (6.0,8.7)	7.0 (4.2,11.5)	7.4 (4.8,11.3)	7.0 (4.5,10.9)	7.0 (4.5,10.9)	7.6 (5.2,11.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 88b.4***Recruiter Uses the Internet: Navy or Marine Corps Recruiters by Location***

88b. Do you... Use the Internet

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	121	31	27	21	42	56	34	22
Responding on Item	4,301	936	1,051	1,128	1,166	2,007	908	1,099
Yes, at office only	18.5	19.1	21.0	17.4	17.3	14.0	13.8	14.1
	(16.7,20.5)	(15.6,23.1)	(16.9,25.8)	(13.6,22.0)	(13.4,22.0)	(12.1,16.0)	(11.2,16.9)	(11.3,17.4)
Yes, at home only	15.2	20.3	9.7	13.3	18.0	40.1	42.1	38.5
	(13.2,17.3)	(16.1,25.4)	(7.0,13.2)	(10.2,17.0)	(14.2,22.6)	(37.3,43.0)	(37.9,46.4)	(34.7,42.5)
Yes, both at office and home	60.0	55.2	66.0	61.7	56.3	27.6	26.6	28.5
	(57.3,62.7)	(49.8,60.4)	(59.7,71.7)	(56.9,66.3)	(50.8,61.6)	(25.0,30.4)	(22.9,30.7)	(25.7,31.4)
No	6.3	5.4	3.4	7.6	8.5	18.3	17.5	18.9
	(5.2,7.5)	(3.3,8.6)	(1.9,5.8)	(5.5,10.4)	(6.0,11.8)	(16.1,20.7)	(14.4,21.1)	(16.3,21.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89a.1***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Word Processing: Recruiters by Active Component***

89a. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Word processing

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	262	255	73	107	48	26	9
Responding on Item	14,005	13,658	5,848	4,315	2,015	1,480	346
None	18.5 (17.4,19.7)	18.8 (17.7,20.1)	16.9 (14.8,19.1)	18.3 (16.4,20.4)	31.2 (28.7,33.8)	11.2 (9.1,13.6)	7.3 (4.8,10.9)
Less than 1	25.5 (24.2,26.9)	25.7 (24.3,27.1)	26.8 (24.5,29.3)	26.4 (24.0,28.9)	24.7 (22.1,27.5)	20.7 (18.2,23.5)	18.3 (13.9,23.7)
1 to less than 2	26.6 (25.3,27.9)	26.6 (25.3,27.9)	29.1 (26.9,31.3)	24.6 (22.3,27.1)	22.2 (19.6,25.1)	28.2 (25.4,31.2)	26.8 (22.1,32.2)
2 to less than 4	18.1 (17.1,19.2)	18.0 (17.0,19.1)	18.1 (16.2,20.2)	18.6 (16.8,20.6)	14.5 (12.6,16.5)	20.7 (18.4,23.3)	22.0 (17.1,27.7)
4 or more	11.3 (10.4,12.3)	10.9 (10.0,11.9)	9.1 (7.6,10.9)	12.1 (10.3,14.1)	7.4 (5.9,9.3)	19.2 (16.9,21.7)	25.6 (20.5,31.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89a.2***Hours Per Week Spent at Work or at Home on Recruiting Related Duties-- Word Processing: Recruiters by Reserve and Guard Component***

89a. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Word processing

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	86	18	42	14	6	6
Responding on Item	4,836	1,295	2,375	528	269	369
None	10.2 (8.4,12.4)	16.8 (12.6,22.1)	7.3 (5.0,10.6)	11.7 (8.3,16.3)	6.2 (3.5,10.7)	6.7 (4.0,11.1)
Less than 1	18.6 (16.8,20.6)	29.6 (25.4,34.1)	14.6 (12.8,16.7)	18.6 (13.7,24.8)	12.4 (8.3,18.0)	10.5 (7.4,14.5)
1 to less than 2	25.2 (22.9,27.6)	27.7 (22.3,34.0)	27.1 (23.9,30.5)	19.3 (13.6,26.6)	15.5 (10.3,22.5)	19.4 (13.9,26.5)
2 to less than 4	23.5 (20.8,26.4)	15.0 (10.8,20.5)	28.4 (23.9,33.4)	15.2 (11.1,20.4)	30.9 (24.4,38.3)	28.4 (22.9,34.6)
4 or more	22.5 (20.3,24.9)	10.9 (8.1,14.5)	22.6 (19.0,26.7)	35.2 (29.2,41.7)	35.1 (28.4,42.4)	35.1 (29.4,41.2)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89a.3***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Word Processing: Army Recruiters by Location***

89a. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Word processing

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	73	55	6	0	8	5
Responding on Item	5,848	1,263	1,270	1,116	921	1,279
None	16.9 (14.8,19.1)	16.8 (12.7,22.0)	18.4 (13.7,24.1)	18.2 (14.4,22.8)	15.3 (11.9,19.4)	15.4 (11.1,20.9)
Less than 1	26.8 (24.5,29.3)	22.6 (18.1,27.9)	29.4 (24.0,35.3)	29.4 (23.9,35.7)	26.2 (21.9,31.0)	26.7 (21.6,32.5)
1 to less than 2	29.1 (26.9,31.3)	32.7 (27.0,38.9)	30.7 (25.3,36.7)	23.8 (19.7,28.5)	29.7 (25.2,34.6)	27.9 (23.1,33.4)
2 to less than 4	18.1 (16.2,20.2)	21.2 (15.9,27.6)	13.8 (9.7,19.1)	17.8 (13.6,22.9)	17.9 (13.8,23.0)	19.8 (16.3,23.9)
4 or more	9.1 (7.6,10.9)	6.7 (4.0,11.1)	7.8 (5.0,11.9)	10.8 (6.9,16.3)	10.9 (7.7,15.3)	10.1 (7.2,14.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89a.4***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Word Processing: Navy or Marine Corps Recruiters by Location***

89a. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Word processing

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	107	11	40	21	34	48	37	11
Responding on Item	4,315	956	1,038	1,128	1,174	2,015	905	1,110
None	18.3 (16.4,20.4)	15.5 (12.6,18.9)	19.2 (14.8,24.4)	18.6 (14.8,23.0)	20.1 (15.8,25.1)	31.2 (28.7,33.8)	32.1 (27.8,36.7)	30.4 (26.9,34.2)
Less than 1	26.4 (24.0,28.9)	26.4 (22.5,30.7)	20.0 (16.1,24.5)	31.1 (26.3,36.2)	27.0 (22.6,32.0)	24.7 (22.1,27.5)	25.3 (21.3,29.9)	24.2 (21.4,27.2)
1 to less than 2	24.6 (22.3,27.1)	24.8 (20.8,29.3)	23.4 (19.1,28.4)	26.5 (22.0,31.6)	24.1 (19.8,28.9)	22.2 (19.6,25.1)	18.9 (15.6,22.8)	24.9 (21.3,29.0)
2 to less than 4	18.6 (16.8,20.6)	19.5 (15.9,23.8)	22.6 (18.8,26.8)	14.8 (11.4,19.0)	17.5 (14.0,21.7)	14.5 (12.6,16.5)	13.5 (10.5,17.3)	15.2 (12.9,17.9)
4 or more	12.1 (10.3,14.1)	13.8 (10.1,18.6)	14.9 (11.1,19.6)	9.1 (6.7,12.3)	11.3 (8.4,15.1)	7.4 (5.9,9.3)	10.1 (7.2,14.1)	5.2 (3.6,7.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89b.1**Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Spreadsheets: Recruiters by Active Component**

89b. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Spreadsheets

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	313	303	117	114	45	26	11
Responding on Item	13,954	13,610	5,804	4,308	2,018	1,480	344
None	43.5 (42.0,45.0)	43.4 (41.9,44.9)	40.7 (37.9,43.6)	44.4 (41.7,47.1)	53.5 (50.6,56.4)	36.9 (33.9,40.0)	47.2 (40.8,53.8)
Less than 1	26.1 (24.6,27.5)	25.9 (24.4,27.4)	26.7 (24.0,29.6)	25.0 (22.9,27.3)	23.1 (20.6,25.8)	28.9 (25.9,32.1)	33.7 (28.5,39.4)
1 to less than 2	17.4 (16.2,18.6)	17.6 (16.4,18.8)	18.9 (16.9,21.1)	18.6 (16.5,21.0)	12.4 (10.6,14.5)	16.4 (13.9,19.2)	9.8 (6.7,14.1)
2 to less than 4	7.8 (7.1,8.7)	7.8 (7.0,8.7)	8.6 (7.2,10.3)	7.3 (6.0,8.8)	5.4 (4.2,6.9)	9.8 (8.0,11.9)	8.0 (5.3,11.8)
4 or more	5.3 (4.6,6.0)	5.4 (4.7,6.1)	5.1 (4.1,6.4)	4.6 (3.5,6.1)	5.7 (4.3,7.5)	8.0 (6.5,9.8)	1.2* (0.4,3.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89b.2***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Spreadsheets: Recruiters by Reserve and Guard Component***

89b. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Spreadsheets

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	95	30	48	4	8	6
Responding on Item	4,827	1,283	2,369	538	267	369
None	34.5 (31.6,37.4)	46.8 (39.9,53.8)	32.0 (28.2,36.1)	36.5 (30.8,42.6)	21.9 (16.3,28.6)	13.4 (9.4,18.8)
Less than 1	30.9 (28.6,33.3)	28.0 (23.2,33.3)	34.0 (30.4,37.8)	29.1 (23.2,35.7)	30.2 (23.1,38.4)	24.6 (19.6,30.4)
1 to less than 2	18.0 (16.0,20.1)	14.2 (10.4,19.2)	19.1 (16.2,22.5)	14.2 (10.6,18.7)	26.0 (19.9,33.3)	23.1 (19.5,27.3)
2 to less than 4	9.5 (8.0,11.4)	6.9 (4.3,10.9)	9.1 (6.6,12.4)	9.5 (6.5,13.6)	12.5 (8.8,17.5)	19.4 (14.9,24.9)
4 or more	7.1 (6.1,8.4)	4.1 (2.4,7.1)	5.8 (4.3,7.7)	10.8 (7.6,15.1)	9.4 (5.9,14.6)	19.4 (14.6,25.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89b.3***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Spreadsheets: Army Recruiters by Location***

89b. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Spreadsheets

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	117	67	24	6	12	11
Responding on Item	5,804	1,251	1,252	1,110	917	1,274
None	40.7 (37.9,43.6)	43.2 (37.5,49.1)	45.1 (39.2,51.2)	42.3 (37.1,47.5)	39.0 (34.0,44.4)	33.7 (28.6,39.3)
Less than 1	26.7 (24.0,29.6)	26.7 (20.3,34.2)	29.8 (24.5,35.6)	29.1 (23.4,35.5)	23.3 (19.3,27.8)	24.0 (19.5,29.2)
1 to less than 2	18.9 (16.9,21.1)	18.5 (13.2,25.2)	15.8 (11.9,20.7)	17.4 (13.1,22.7)	20.6 (16.8,25.0)	22.4 (18.1,27.3)
2 to less than 4	8.6 (7.2,10.3)	8.7 (5.6,13.5)	6.1 (3.7,9.8)	6.1 (3.9,9.4)	10.1 (7.3,13.8)	12.2 (8.6,17.0)
4 or more	5.1 (4.1,6.4)	2.9* (1.3,6.6)	3.3* (1.7,6.0)	5.2 (3.0,8.8)	7.0 (4.9,9.9)	7.7 (5.4,10.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89b.4**Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Spreadsheets: Navy or Marine Corps Recruiters by Location**

89b. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Spreadsheets

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	114	23	31	30	30	45	34	11
Responding on Item	4,308	944	1,047	1,119	1,178	2,018	908	1,110
None	44.4 (41.7,47.1)	42.0 (36.9,47.2)	44.3 (38.9,49.8)	43.5 (38.2,49.0)	48.0 (42.0,54.1)	53.5 (50.6,56.4)	54.9 (50.2,59.5)	52.4 (48.8,55.9)
Less than 1	25.0 (22.9,27.3)	28.4 (24.5,32.7)	23.6 (19.4,28.4)	22.9 (19.1,27.2)	24.4 (20.3,28.9)	23.1 (20.6,25.8)	23.2 (19.5,27.4)	22.9 (19.9,26.3)
1 to less than 2	18.6 (16.5,21.0)	21.0 (16.8,26.0)	17.7 (13.9,22.4)	20.2 (16.5,24.6)	16.4 (13.1,20.2)	12.4 (10.6,14.5)	10.4 (8.1,13.3)	14.0 (11.5,16.8)
2 to less than 4	7.3 (6.0,8.8)	5.4 (3.6,7.9)	7.6 (5.4,10.5)	7.6 (5.2,11.1)	8.4 (5.6,12.2)	5.4 (4.2,6.9)	3.4 (2.1,5.3)	7.0 (5.2,9.3)
4 or more	4.6 (3.5,6.1)	3.3* (1.8,6.1)	6.8 (4.3,10.5)	5.7 (3.8,8.5)	2.9 (1.7,5.0)	5.7 (4.3,7.5)	8.1 (5.6,11.6)	3.7 (2.6,5.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89c.1**Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Database Applications: Recruiters by Active Component**

89c. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Database applications

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	387	379	153	106	65	54	9
Responding on Item	13,880	13,534	5,768	4,316	1,998	1,452	346
None	30.6 (29.2,32.1)	30.7 (29.3,32.1)	27.8 (25.3,30.4)	27.8 (25.2,30.5)	49.7 (47.1,52.3)	24.7 (21.6,28.1)	28.1 (22.2,34.8)
Less than 1	20.4 (19.0,22.0)	20.4 (19.0,22.0)	23.0 (20.2,26.1)	17.0 (15.1,19.0)	21.3 (18.7,24.1)	19.2 (16.6,22.0)	20.7 (16.6,25.6)
1 to less than 2	17.6 (16.4,19.0)	17.6 (16.3,19.0)	20.7 (18.3,23.2)	14.9 (12.9,17.1)	16.8 (14.5,19.3)	14.6 (12.0,17.5)	18.9 (14.4,24.4)
2 to less than 4	12.7 (11.7,13.8)	12.5 (11.5,13.7)	15.5 (13.5,17.8)	11.8 (10.4,13.4)	5.8 (4.5,7.5)	12.1 (10.2,14.3)	17.7 (13.6,22.6)
4 or more	18.7 (17.5,19.9)	18.8 (17.5,20.0)	13.0 (11.5,14.6)	28.5 (25.6,31.7)	6.4 (5.3,7.8)	29.5 (26.5,32.6)	14.6 (10.6,19.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89c.2***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Database Applications: Recruiters by Reserve and Guard Component***

89c. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Database applications

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	139	47	58	11	11	11
Responding on Item	4,783	1,266	2,359	531	264	364
None	23.7 (21.3,26.3)	30.7 (25.0,37.0)	21.2 (18.0,24.8)	27.4 (21.4,34.3)	16.8 (11.8,23.5)	15.2 (11.0,20.5)
Less than 1	20.8 (18.7,23.0)	24.7 (20.5,29.3)	20.8 (17.7,24.2)	11.6 (7.3,18.0)	20.0 (14.0,27.8)	21.2 (16.2,27.3)
1 to less than 2	19.0 (16.8,21.3)	15.8 (12.1,20.4)	19.0 (15.7,22.7)	18.5 (14.3,23.6)	22.1 (16.0,29.7)	28.0 (22.1,34.9)
2 to less than 4	14.5 (12.3,17.0)	13.5 (9.2,19.4)	15.2 (12.2,18.7)	9.6 (5.7,15.6)	16.8 (11.3,24.3)	18.9 (13.3,26.2)
4 or more	22.1 (19.6,24.8)	15.4 (11.4,20.4)	23.9 (20.0,28.3)	32.9 (27.3,39.0)	24.2 (18.3,31.4)	16.7 (11.4,23.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89c.3***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Database Applications: Army Recruiters by Location***

89c. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Database applications

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	153	61	30	21	32	11
Responding on Item	5,768	1,257	1,246	1,095	897	1,274
None	27.8 (25.3,30.4)	31.4 (25.4,38.1)	30.8 (25.0,37.4)	26.7 (21.9,32.1)	26.5 (21.7,31.9)	23.2 (18.4,28.8)
Less than 1	23.0 (20.2,26.1)	24.2 (18.0,31.6)	22.9 (17.6,29.2)	21.9 (17.0,27.8)	23.3 (19.1,28.2)	22.8 (17.8,28.6)
1 to less than 2	20.7 (18.3,23.2)	16.4 (12.0,22.1)	22.9 (17.4,29.5)	20.5 (15.8,26.2)	24.2 (19.6,29.5)	20.3 (15.9,25.6)
2 to less than 4	15.5 (13.5,17.8)	15.0 (10.7,20.5)	15.4 (10.9,21.5)	16.7 (12.1,22.5)	13.5 (10.0,17.8)	16.7 (13.2,20.9)
4 or more	13.0 (11.5,14.6)	13.0 (9.2,18.2)	7.9 (5.1,12.1)	14.3 (10.6,19.0)	12.6 (9.6,16.3)	17.1 (12.0,23.7)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89c.4***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Database Applications: Navy or Marine Corps Recruiters by Location***

89c. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Database applications

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	106	19	36	30	21	65	43	22
Responding on Item	4,316	948	1,042	1,119	1,187	1,998	899	1,099
None	27.8 (25.2,30.5)	26.6 (21.6,32.4)	27.5 (23.1,32.5)	29.0 (24.6,33.9)	28.2 (23.2,33.7)	49.7 (47.1,52.3)	48.3 (43.6,53.0)	50.9 (47.6,54.1)
Less than 1	17.0 (15.1,19.0)	14.3 (11.3,18.1)	15.3 (11.8,19.6)	17.6 (14.0,21.8)	19.5 (15.6,24.0)	21.3 (18.7,24.1)	21.8 (17.4,26.9)	20.9 (17.8,24.4)
1 to less than 2	14.9 (12.9,17.1)	17.6 (13.6,22.6)	14.0 (10.2,18.8)	13.0 (9.9,16.9)	15.5 (12.2,19.6)	16.8 (14.5,19.3)	16.3 (13.1,20.2)	17.1 (14.8,19.7)
2 to less than 4	11.8 (10.4,13.4)	8.2 (6.1,10.9)	15.7 (12.4,19.6)	9.9 (7.4,13.2)	13.4 (10.3,17.1)	5.8 (4.5,7.5)	6.1 (3.8,9.7)	5.5 (4.1,7.5)
4 or more	28.5 (25.6,31.7)	33.2 (28.6,38.2)	27.5 (22.4,33.4)	30.5 (26.5,34.9)	23.5 (19.0,28.6)	6.4 (5.3,7.8)	7.5 (5.4,10.3)	5.5 (4.0,7.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89d.1**Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Chat Rooms/Electronic Bulletin Boards: Recruiters by Active Component**

89d. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Chat rooms/electronic bulletin boards

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	273	265	72	107	56	28	9
Responding on Item	13,994	13,648	5,849	4,315	2,007	1,478	346
None	76.2 (74.7,77.6)	76.2 (74.7,77.7)	69.3 (66.4,72.1)	79.5 (77.4,81.4)	81.9 (78.8,84.6)	86.2 (83.7,88.4)	76.2 (72.0,80.0)
Less than 1	14.8 (13.6,16.0)	14.7 (13.5,15.9)	18.4 (16.2,20.9)	13.3 (11.6,15.1)	11.5 (9.5,13.8)	8.6 (7.1,10.3)	17.1 (13.0,22.1)
1 to less than 2	5.2 (4.5,6.0)	5.3 (4.6,6.1)	7.0 (5.7,8.5)	4.3 (3.2,5.7)	4.5 (3.4,5.8)	2.3 (1.6,3.2)	3.7* (2.0,6.5)
2 to less than 4	2.5 (2.0,3.1)	2.6 (2.1,3.2)	3.7 (2.7,4.9)	1.9 (1.3,2.8)	1.5 (0.9,2.4)	1.6 (0.9,2.6)	1.2* (0.4,3.3)
4 or more	1.3 (1.0,1.7)	1.3 (1.0,1.7)	1.6 (1.1,2.4)	1.1 (0.7,1.7)	0.7* (0.4,1.5)	1.4 (0.8,2.4)	1.8* (0.8,4.2)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89d.2***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Chat Rooms/Electronic Bulletin Boards: Recruiters by Reserve and Guard Component***

89d. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Chat rooms/electronic bulletin boards

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	90	30	42	7	6	6
Responding on Item	4,832	1,283	2,375	535	269	369
None	70.8 (68.3,73.1)	70.2 (64.5,75.3)	71.8 (67.7,75.6)	71.4 (64.6,77.4)	60.8 (52.3,68.7)	72.4 (66.8,77.3)
Less than 1	18.7 (16.6,21.1)	17.4 (12.9,23.2)	20.0 (16.7,23.7)	17.7 (13.5,22.9)	12.4 (7.9,18.9)	21.6 (16.8,27.5)
1 to less than 2	6.5 (5.4,7.8)	8.3 (5.2,13.0)	6.0 (4.5,8.0)	4.8* (2.3,9.5)	11.3 (7.7,16.4)	3.0* (1.4,6.3)
2 to less than 4	2.1 (1.5,3.0)	1.4* (0.5,3.8)	1.8* (1.0,3.2)	2.7* (1.3,5.8)	9.3 (5.5,15.3)	0.8* (0.2,3.3)
4 or more	1.8 (1.3,2.7)	2.8* (1.4,5.5)	0.4* (0.1,1.5)	3.4* (1.7,6.7)	6.2* (3.1,11.9)	2.2* (0.9,5.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89d.3***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Chat Rooms/Electronic Bulletin Boards: Army Recruiters by Location***

89d. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Chat rooms/electronic bulletin boards

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	72	37	12	6	4	16
Responding on Item	5,849	1,281	1,264	1,110	925	1,268
None	69.3 (66.4,72.1)	64.0 (57.4,70.1)	72.8 (66.2,78.5)	72.8 (66.4,78.3)	63.9 (59.0,68.6)	72.2 (67.6,76.5)
Less than 1	18.4 (16.2,20.9)	20.4 (14.9,27.2)	17.5 (12.6,23.8)	17.8 (13.1,23.8)	20.0 (16.8,23.7)	16.7 (13.0,21.3)
1 to less than 2	7.0 (5.7,8.5)	9.5 (6.6,13.4)	4.6 (2.6,8.0)	6.1 (3.7,9.8)	9.6 (6.7,13.6)	5.7 (3.7,8.8)
2 to less than 4	3.7 (2.7,4.9)	4.7 (2.8,7.9)	3.7* (2.0,6.8)	1.9* (0.8,4.4)	4.8 (3.1,7.4)	3.3 (1.8,5.8)
4 or more	1.6 (1.1,2.4)	1.4* (0.5,3.9)	1.4* (0.5,3.8)	1.4* (0.5,3.8)	1.7* (0.8,3.9)	2.0* (0.9,4.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89d.4**Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Chat Rooms/Electronic Bulletin Boards: Navy or Marine Corps Recruiters by Location**

89d. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Chat rooms/electronic bulletin boards

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	107	7	44	30	25	56	34	22
Responding on Item	4,315	960	1,034	1,119	1,183	2,007	908	1,099
None	79.5 (77.4,81.4)	79.8 (75.4,83.5)	82.9 (78.4,86.6)	80.9 (77.1,84.2)	75.4 (70.3,79.8)	81.9 (78.8,84.6)	79.5 (75.5,82.9)	83.9 (80.3,86.9)
Less than 1	13.3 (11.6,15.1)	13.4 (10.1,17.5)	8.6 (6.2,11.7)	14.9 (11.6,18.9)	15.9 (12.5,20.2)	11.5 (9.5,13.8)	13.8 (11.0,17.2)	9.6 (7.4,12.3)
1 to less than 2	4.3 (3.2,5.7)	6.1 (4.1,9.0)	4.3* (2.3,7.9)	1.5* (0.7,3.4)	4.7 (2.8,7.9)	4.5 (3.4,5.8)	4.0 (2.7,6.1)	4.8 (3.3,6.9)
2 to less than 4	1.9 (1.3,2.8)	0.0 (N/A,N/A)	3.0* (1.7,5.4)	2.3* (1.2,4.3)	2.2* (1.1,4.1)	1.5 (0.9,2.4)	1.7* (0.9,3.3)	1.3* (0.6,2.5)
4 or more	1.1 (0.7,1.7)	0.8* (0.3,2.5)	1.3* (0.5,3.3)	0.4* (0.1,1.8)	1.8* (0.9,3.7)	0.7* (0.4,1.5)	1.0* (0.4,2.5)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89e.1***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Own Recruiting Command Web Site: Recruiters by Active Component***

89e. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Own recruiting command web site

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	290	282	78	115	48	41	9
Responding on Item	13,977	13,631	5,843	4,307	2,015	1,465	346
None	46.0 (44.2,47.7)	46.2 (44.4,48.0)	38.8 (35.6,42.1)	52.4 (49.6,55.1)	65.7 (61.9,69.2)	30.6 (27.9,33.5)	36.6 (30.4,43.3)
Less than 1	29.7 (28.1,31.3)	29.7 (28.1,31.4)	34.4 (31.5,37.4)	28.4 (25.8,31.1)	19.7 (17.0,22.7)	28.5 (25.6,31.6)	29.9 (24.5,35.9)
1 to less than 2	14.8 (13.7,16.1)	14.8 (13.6,16.1)	19.0 (16.7,21.5)	12.5 (10.9,14.2)	9.4 (7.8,11.3)	12.5 (10.2,15.2)	16.5 (12.6,21.3)
2 to less than 4	5.2 (4.6,5.9)	5.1 (4.5,5.8)	5.8 (4.7,7.1)	3.8 (3.0,4.8)	4.0 (3.0,5.2)	7.8 (6.1,9.7)	9.8 (7.1,13.3)
4 or more	4.3 (3.8,4.8)	4.2 (3.7,4.7)	2.0 (1.3,2.9)	3.0 (2.2,3.9)	1.3 (0.8,2.2)	20.6 (18.1,23.3)	7.3 (4.6,11.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89e.2***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Own Recruiting Command Web Site: Recruiters by Reserve and Guard Component***

89e. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Own recruiting command web site

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	107	30	53	11	3	11
Responding on Item	4,815	1,283	2,364	531	272	364
None	36.2 (33.4,39.2)	41.7 (36.2,47.5)	35.6 (31.3,40.2)	46.6 (39.0,54.3)	11.2 (7.5,16.4)	24.2 (18.8,30.7)
Less than 1	36.5 (33.7,39.5)	37.2 (30.6,44.2)	37.2 (32.8,41.8)	30.1 (24.4,36.6)	26.5 (20.1,34.1)	47.0 (39.6,54.5)
1 to less than 2	17.0 (15.2,19.0)	14.7 (10.5,20.1)	18.7 (16.1,21.7)	13.0 (9.1,18.3)	22.5 (16.8,29.3)	15.9 (11.9,20.9)
2 to less than 4	6.7 (5.3,8.4)	4.6* (2.2,9.3)	6.5 (4.7,8.8)	2.7* (1.3,5.8)	23.5 (16.9,31.6)	9.1 (5.7,14.2)
4 or more	3.5 (2.7,4.6)	1.8* (0.8,4.3)	2.0* (1.1,3.7)	7.5 (4.7,11.9)	16.3 (11.8,22.2)	3.8* (1.9,7.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89e.3***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Own Recruiting Command Web Site: Army Recruiters by Location***

89e. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Own recruiting command web site

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	78	49	6	6	8	11
Responding on Item	5,843	1,269	1,270	1,110	921	1,274
None	38.8 (35.6,42.1)	39.2 (32.8,46.0)	38.1 (31.6,45.0)	37.6 (31.4,44.2)	36.7 (31.3,42.4)	41.9 (36.3,47.7)
Less than 1	34.4 (31.5,37.4)	28.7 (23.2,34.9)	33.0 (27.9,38.6)	42.3 (36.0,48.8)	32.8 (27.7,38.2)	35.8 (30.2,41.7)
1 to less than 2	19.0 (16.7,21.5)	21.5 (15.8,28.6)	20.6 (16.3,25.8)	15.5 (11.4,20.8)	21.0 (17.2,25.3)	16.3 (12.7,20.6)
2 to less than 4	5.8 (4.7,7.1)	8.1 (5.6,11.7)	6.9 (4.5,10.3)	3.3* (1.7,6.2)	6.1 (4.2,8.8)	4.5* (2.5,8.0)
4 or more	2.0 (1.3,2.9)	2.4* (1.1,5.2)	1.4* (0.5,3.7)	1.4* (0.5,3.8)	3.5 (2.0,6.1)	1.6* (0.7,3.9)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89e.4

Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Own Recruiting Command Web Site: Navy or Marine Corps Recruiters by Location

89e. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Own recruiting command web site

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	115	15	44	30	25	48	34	14
Responding on Item	4,307	952	1,034	1,119	1,183	2,015	908	1,107
None	52.4 (49.6,55.1)	56.7 (52.0,61.4)	51.7 (46.6,56.8)	55.3 (50.4,60.2)	47.5 (41.6,53.4)	65.7 (61.9,69.2)	64.7 (58.3,70.5)	66.5 (61.8,70.9)
Less than 1	28.4 (25.8,31.1)	24.9 (20.4,30.1)	26.9 (22.6,31.7)	29.0 (24.5,34.0)	31.5 (26.3,37.3)	19.7 (17.0,22.7)	20.2 (16.0,25.2)	19.3 (15.9,23.2)
1 to less than 2	12.5 (10.9,14.2)	12.2 (8.9,16.6)	13.3 (10.0,17.3)	11.5 (9.0,14.4)	12.3 (9.4,16.0)	9.4 (7.8,11.3)	10.8 (8.0,14.3)	8.3 (6.4,10.6)
2 to less than 4	3.8 (3.0,4.8)	4.5 (2.7,7.3)	4.7 (3.0,7.3)	2.7* (1.3,5.3)	3.6 (2.2,5.9)	4.0 (3.0,5.2)	3.0 (1.9,4.9)	4.8 (3.3,6.9)
4 or more	3.0 (2.2,3.9)	1.6* (0.7,3.6)	3.4 (2.0,5.8)	1.5* (0.6,4.1)	5.1 (3.4,7.6)	1.3 (0.8,2.2)	1.4* (0.6,2.9)	1.3* (0.6,2.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89f.1***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Personal/Local Web Site: Recruiters by Active Component***

89f. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Personal/Local web site

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	347	337	107	106	68	54	11
Responding on Item	13,920	13,576	5,814	4,316	1,995	1,452	344
None	64.9 (63.5,66.3)	65.0 (63.5,66.4)	59.5 (57.0,62.0)	66.6 (64.2,69.0)	73.1 (70.0,75.9)	70.7 (67.7,73.5)	64.4 (58.1,70.3)
Less than 1	19.0 (17.7,20.4)	19.0 (17.7,20.4)	22.0 (19.5,24.8)	17.8 (15.8,19.9)	14.6 (12.7,16.6)	17.1 (15.1,19.2)	17.8 (13.1,23.7)
1 to less than 2	9.9 (8.9,11.0)	9.9 (8.9,11.0)	11.3 (9.6,13.3)	9.7 (8.3,11.4)	8.6 (6.8,10.9)	6.9 (5.6,8.6)	8.6 (5.7,12.8)
2 to less than 4	4.1 (3.6,4.7)	4.1 (3.5,4.7)	5.4 (4.3,6.6)	3.5 (2.6,4.7)	2.5 (1.7,3.6)	2.7 (1.7,4.2)	6.1 (3.9,9.6)
4 or more	2.1 (1.7,2.5)	2.0 (1.7,2.5)	1.9 (1.3,2.7)	2.4 (1.7,3.4)	1.3 (0.8,2.2)	2.7 (1.8,3.9)	3.1* (1.6,5.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89f.2***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Personal/Local Web Site: Recruiters by Reserve and Guard Component***

89f. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Personal/Local web site

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	117	36	48	14	6	14
Responding on Item	4,805	1,278	2,369	528	269	361
None	56.9 (54.4,59.4)	60.4 (54.5,65.9)	58.7 (54.7,62.6)	51.7 (44.1,59.2)	51.6 (44.7,58.3)	44.3 (37.2,51.6)
Less than 1	25.1 (22.5,27.9)	22.6 (17.6,28.5)	24.0 (20.6,27.8)	25.5 (19.2,33.0)	32.0 (25.4,39.4)	35.1 (28.1,42.8)
1 to less than 2	9.7 (8.1,11.6)	10.6 (7.5,14.8)	8.9 (6.8,11.5)	11.7 (7.7,17.4)	8.3 (4.9,13.5)	9.9 (5.9,16.2)
2 to less than 4	4.9 (3.7,6.5)	4.6* (2.4,8.6)	4.9 (3.3,7.3)	5.5 (3.2,9.3)	3.1* (1.3,7.0)	6.1 (3.7,10.0)
4 or more	3.5 (2.6,4.7)	1.8* (0.8,4.4)	3.6 (2.4,5.3)	5.5* (3.1,9.8)	5.2* (2.7,9.7)	4.6* (2.4,8.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89f.3***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Personal/Local Web Site: Army Recruiters by Location***

89f. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Personal/Local web site

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	107	61	12	11	4	21
Responding on Item	5,814	1,257	1,264	1,105	925	1,263
None	59.5 (57.0,62.0)	52.7 (46.5,58.7)	62.7 (56.4,68.5)	57.1 (51.7,62.3)	64.8 (58.9,70.3)	61.5 (55.3,67.3)
Less than 1	22.0 (19.5,24.8)	24.6 (19.8,30.3)	20.3 (15.8,25.7)	25.5 (20.5,31.2)	18.7 (14.6,23.6)	20.5 (16.9,24.6)
1 to less than 2	11.3 (9.6,13.3)	14.0 (10.3,18.7)	12.4 (8.9,17.2)	9.9 (6.3,15.3)	11.7 (8.1,16.8)	8.2 (5.5,12.1)
2 to less than 4	5.4 (4.3,6.6)	5.8 (3.6,9.1)	3.7* (2.0,6.7)	6.1 (3.6,10.3)	3.9 (2.3,6.5)	7.0 (4.5,10.7)
4 or more	1.9 (1.3,2.7)	2.9* (1.4,5.8)	0.9* (0.3,3.1)	1.4* (0.5,3.9)	0.9* (0.3,2.7)	2.9* (1.5,5.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89f.4**Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Personal/Local Web Site: Navy or Marine Corps Recruiters by Location**

89f. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Personal/Local web site

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	106	11	36	38	21	68	46	22
Responding on Item	4,316	956	1,042	1,111	1,187	1,995	896	1,099
None	66.6 (64.2,69.0)	68.7 (63.6,73.4)	65.3 (59.5,70.6)	67.7 (62.4,72.5)	65.3 (60.0,70.3)	73.1 (70.0,75.9)	70.3 (65.3,74.9)	75.3 (71.6,78.7)
Less than 1	17.8 (15.8,19.9)	14.6 (11.5,18.5)	19.1 (15.3,23.6)	19.6 (15.6,24.4)	17.7 (14.4,21.5)	14.6 (12.7,16.6)	16.0 (12.7,20.1)	13.4 (10.9,16.3)
1 to less than 2	9.7 (8.3,11.4)	10.2 (7.7,13.3)	10.2 (7.0,14.7)	7.3 (4.9,10.7)	10.5 (7.6,14.3)	8.6 (6.8,10.9)	10.2 (7.4,14.0)	7.3 (5.2,10.2)
2 to less than 4	3.5 (2.6,4.7)	3.7 (2.0,6.5)	3.8 (2.3,6.4)	3.5* (1.8,6.7)	3.3 (1.8,5.8)	2.5 (1.7,3.6)	2.4* (1.2,4.5)	2.5 (1.6,4.0)
4 or more	2.4 (1.7,3.4)	2.9* (1.4,5.6)	1.7* (0.8,3.7)	1.9* (0.9,3.9)	3.3 (2.0,5.4)	1.3 (0.8,2.2)	1.0* (0.4,2.5)	1.5* (0.7,3.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89g.1**Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Exchanging E-Mail With Potential Recruits: Recruiters by Active Component**

89g. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Exchanging e-mail with potential recruits

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	265	255	84	81	53	36	11
Responding on Item	14,002	13,658	5,837	4,341	2,010	1,470	344
None	47.0 (45.6,48.5)	47.7 (46.2,49.1)	44.5 (41.9,47.2)	46.2 (43.6,48.7)	72.6 (70.2,74.8)	30.5 (27.6,33.6)	21.5 (17.0,26.8)
Less than 1	34.6 (33.2,36.1)	34.5 (33.0,36.0)	35.3 (32.7,37.9)	35.9 (33.2,38.8)	19.6 (17.6,21.7)	47.4 (44.0,50.8)	40.5 (35.3,45.9)
1 to less than 2	11.9 (10.8,13.0)	11.6 (10.5,12.7)	13.2 (11.4,15.3)	11.7 (10.2,13.5)	4.9 (3.7,6.5)	13.5 (11.3,16.1)	23.3 (18.0,29.6)
2 to less than 4	4.5 (4.0,5.2)	4.5 (3.9,5.1)	5.3 (4.3,6.5)	4.4 (3.4,5.6)	1.8 (1.1,2.7)	4.9 (3.5,6.8)	8.0 (4.8,12.9)
4 or more	2.0 (1.6,2.5)	1.9 (1.5,2.4)	1.7 (1.1,2.6)	1.8 (1.1,2.7)	1.2* (0.7,2.2)	3.7 (2.6,5.2)	6.8 (4.6,9.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89g.2***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Exchanging E-Mail With Potential Recruits: Recruiters by Reserve and Guard Component***

89g. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Exchanging e-mail with potential recruits

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	63	18	27	7	6	6
Responding on Item	4,859	1,295	2,390	535	269	369
None	30.1 (27.3,33.1)	38.6 (32.6,45.0)	29.3 (25.0,34.0)	38.8 (32.9,45.0)	10.3 (6.8,15.3)	7.5 (4.7,11.7)
Less than 1	36.4 (33.5,39.3)	30.5 (25.3,36.1)	42.3 (37.4,47.3)	36.1 (29.7,43.0)	36.1 (30.2,42.4)	19.4 (14.2,25.9)
1 to less than 2	20.9 (18.6,23.4)	21.4 (16.3,27.4)	18.3 (15.1,22.0)	19.1 (13.9,25.5)	28.9 (22.6,36.0)	32.8 (26.7,39.6)
2 to less than 4	7.6 (6.3,9.3)	6.8 (4.5,10.1)	6.0 (4.3,8.2)	3.4* (1.5,7.4)	12.4 (8.2,18.2)	23.9 (18.4,30.5)
4 or more	5.0 (3.8,6.5)	2.7* (1.2,6.1)	4.2 (2.7,6.6)	2.7* (1.3,5.7)	12.4 (8.3,18.1)	16.4 (11.8,22.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89g.3***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Exchanging E-Mail With Potential Recruits: Army Recruiters by Location***

89g. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Exchanging e-mail with potential recruits

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	84	55	6	6	8	11
Responding on Item	5,837	1,263	1,270	1,110	921	1,274
None	44.5 (41.9,47.2)	39.9 (33.8,46.4)	51.4 (44.8,57.9)	46.0 (40.0,52.1)	39.3 (34.4,44.5)	44.7 (39.1,50.5)
Less than 1	35.3 (32.7,37.9)	33.7 (27.4,40.6)	31.7 (26.1,37.8)	38.5 (32.1,45.3)	36.7 (32.0,41.7)	36.6 (31.7,41.8)
1 to less than 2	13.2 (11.4,15.3)	14.4 (10.6,19.4)	12.4 (8.9,17.0)	11.3 (8.0,15.7)	14.9 (10.9,19.9)	13.4 (9.9,17.9)
2 to less than 4	5.3 (4.3,6.5)	9.6 (6.6,13.8)	3.2* (1.5,6.7)	2.4* (1.1,5.1)	7.0 (4.8,10.1)	4.5 (2.7,7.3)
4 or more	1.7 (1.1,2.6)	2.4* (1.1,5.1)	1.4* (0.4,4.9)	1.9* (0.6,5.4)	2.2* (1.1,4.5)	0.8* (0.2,2.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89g.4**Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Exchanging E-Mail With Potential Recruits: Navy or Marine Corps Recruiters by Location**

89g. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Exchanging e-mail with potential recruits

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	81	7	27	30	17	53	37	17
Responding on Item	4,341	960	1,051	1,119	1,191	2,010	905	1,104
None	46.2 (43.6,48.7)	47.8 (42.3,53.3)	42.0 (35.8,48.5)	47.7 (42.8,52.7)	47.8 (42.9,52.8)	72.6 (70.2,74.8)	70.3 (65.9,74.3)	74.4 (71.4,77.2)
Less than 1	35.9 (33.2,38.8)	32.4 (27.4,37.9)	38.7 (33.4,44.1)	37.0 (32.1,42.3)	36.0 (31.1,41.2)	19.6 (17.6,21.7)	19.3 (16.1,22.8)	19.8 (16.9,23.1)
1 to less than 2	11.7 (10.2,13.5)	13.4 (10.3,17.2)	11.8 (9.1,15.1)	11.8 (8.7,16.0)	9.7 (7.2,13.1)	4.9 (3.7,6.5)	6.1 (4.0,9.2)	4.0 (2.7,5.9)
2 to less than 4	4.4 (3.4,5.6)	5.3 (3.4,8.1)	5.0 (3.3,7.6)	1.9* (0.9,3.9)	4.7 (3.0,7.3)	1.8 (1.1,2.7)	2.4 (1.4,4.1)	1.3* (0.6,2.5)
4 or more	1.8 (1.1,2.7)	1.2* (0.5,3.1)	2.5* (1.3,4.8)	1.5* (0.7,3.4)	1.8* (0.9,3.7)	1.2* (0.7,2.2)	2.0* (1.0,4.2)	0.5* (0.2,1.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89h.1**Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Work Related E-Mail, Other Than With Potential Recruits: Recruiters by Active Component**

89h. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Work related e-mail, other than with potential recruits

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	291	281	80	111	50	39	11
Responding on Item	13,976	13,632	5,841	4,311	2,013	1,467	344
None	34.4 (32.9,36.0)	35.0 (33.5,36.6)	33.3 (30.4,36.4)	34.9 (32.4,37.4)	58.6 (55.6,61.5)	9.8 (8.1,12.0)	11.0 (7.8,15.5)
Less than 1	26.9 (25.5,28.3)	27.0 (25.6,28.5)	30.7 (28.2,33.4)	26.3 (23.8,29.0)	23.8 (21.7,26.1)	18.8 (16.0,22.0)	20.3 (15.9,25.5)
1 to less than 2	19.4 (18.2,20.6)	19.2 (18.0,20.5)	18.7 (16.6,20.9)	20.6 (18.5,22.8)	10.2 (8.8,11.8)	29.7 (27.3,32.3)	27.0 (22.0,32.7)
2 to less than 4	10.1 (9.2,11.1)	9.9 (9.0,10.9)	9.1 (7.5,11.1)	10.5 (8.9,12.4)	4.0 (2.9,5.4)	19.7 (17.3,22.3)	16.6 (12.6,21.5)
4 or more	9.2 (8.4,10.1)	8.8 (8.0,9.7)	8.2 (6.8,9.8)	7.8 (6.4,9.4)	3.5 (2.6,4.6)	22.0 (19.8,24.3)	25.2 (20.2,30.8)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89h.2

***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Work Related E-Mail, Other Than With Potential Recruits:
Recruiters by Reserve and Guard Component***

89h. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Work related e-mail, other than with potential recruits

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	96	30	48	7	6	6
Responding on Item	4,826	1,283	2,369	535	269	369
None	17.3 (14.8,20.0)	36.7 (30.5,43.3)	10.7 (8.0,14.2)	11.6 (8.0,16.4)	7.2 (4.3,12.0)	7.5 (4.5,12.2)
Less than 1	24.3 (21.6,27.3)	27.5 (22.2,33.5)	25.1 (21.6,29.0)	22.5 (17.4,28.4)	21.7 (16.2,28.4)	12.7 (8.7,18.1)
1 to less than 2	26.9 (24.2,29.8)	17.9 (13.0,24.2)	31.3 (26.9,36.1)	27.2 (22.4,32.6)	26.8 (20.9,33.6)	29.9 (24.5,35.9)
2 to less than 4	16.9 (14.5,19.4)	12.4 (8.3,18.2)	16.9 (13.7,20.6)	19.1 (14.2,25.1)	23.7 (17.6,31.2)	23.9 (18.9,29.7)
4 or more	14.7 (12.9,16.6)	5.5 (3.5,8.6)	16.0 (13.2,19.2)	19.7 (15.7,24.5)	20.6 (14.5,28.4)	26.1 (20.8,32.2)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89h.3***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Work Related E-Mail, Other Than With Potential Recruits: Army Recruiters by Location***

89h. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Work related e-mail, other than with potential recruits

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	80	55	6	6	4	11
Responding on Item	5,841	1,263	1,270	1,110	925	1,274
None	33.3 (30.4,36.4)	34.6 (28.4,41.4)	36.7 (30.4,43.5)	29.6 (24.2,35.6)	29.1 (23.9,35.0)	35.0 (29.2,41.2)
Less than 1	30.7 (28.2,33.4)	30.3 (24.7,36.5)	34.4 (29.0,40.2)	34.3 (28.4,40.7)	29.6 (24.8,34.8)	25.2 (20.5,30.6)
1 to less than 2	18.7 (16.6,20.9)	15.4 (11.6,20.2)	16.1 (11.7,21.7)	19.3 (15.0,24.4)	20.9 (17.3,25.0)	22.4 (17.9,27.6)
2 to less than 4	9.1 (7.5,11.1)	10.1 (7.1,14.1)	9.2 (5.6,14.6)	8.0 (5.0,12.4)	12.2 (8.6,17.0)	6.9 (4.1,11.3)
4 or more	8.2 (6.8,9.8)	9.6 (6.4,14.1)	3.7 (2.0,6.5)	8.9 (6.1,12.9)	8.3 (5.8,11.6)	10.6 (7.2,15.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89h.4***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Work Related E-Mail, Other Than With Potential Recruits: Navy or Marine Corps Recruiters by Location***

89h. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Work related e-mail, other than with potential recruits

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	111	11	40	30	30	50	34	17
Responding on Item	4,311	956	1,038	1,119	1,178	2,013	908	1,104
None	34.9 (32.4,37.4)	39.0 (34.0,44.3)	28.5 (23.0,34.8)	37.4 (32.4,42.7)	35.3 (30.4,40.5)	58.6 (55.6,61.5)	57.2 (52.3,62.0)	59.7 (56.2,63.0)
Less than 1	26.3 (23.8,29.0)	23.2 (19.1,27.8)	26.0 (21.8,30.7)	27.5 (23.3,32.1)	27.6 (23.1,32.7)	23.8 (21.7,26.1)	22.2 (18.5,26.5)	25.1 (22.5,27.9)
1 to less than 2	20.6 (18.5,22.8)	19.5 (15.6,24.1)	23.8 (18.6,30.0)	21.0 (17.0,25.6)	18.6 (15.1,22.5)	10.2 (8.8,11.8)	10.1 (7.7,13.2)	10.3 (8.6,12.2)
2 to less than 4	10.5 (8.9,12.4)	11.0 (8.1,14.7)	11.5 (8.7,15.1)	9.9 (7.3,13.3)	9.1 (6.4,12.7)	4.0 (2.9,5.4)	5.7 (3.6,9.1)	2.5 (1.6,3.9)
4 or more	7.8 (6.4,9.4)	7.3 (5.1,10.5)	10.2 (7.2,14.3)	4.2 (2.4,7.1)	9.5 (6.3,14.0)	3.5 (2.6,4.6)	4.7 (3.3,6.8)	2.5 (1.5,4.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89i.1**Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Distance Learning: Recruiters by Active Component**

89i. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Distance learning

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	334	322	91	120	57	54	13
Responding on Item	13,933	13,591	5,830	4,302	2,006	1,452	342
None	83.2 (81.8,84.5)	83.4 (81.9,84.7)	78.7 (75.7,81.4)	85.0 (83.2,86.7)	89.6 (87.7,91.3)	88.8 (86.5,90.8)	75.9 (70.7,80.5)
Less than 1	8.7 (7.8,9.8)	8.6 (7.7,9.7)	10.7 (8.8,12.9)	6.9 (5.6,8.5)	7.4 (5.9,9.1)	7.5 (5.9,9.4)	13.0 (9.4,17.7)
1 to less than 2	3.9 (3.3,4.6)	3.9 (3.3,4.7)	5.8 (4.7,7.3)	3.3 (2.4,4.6)	1.2 (0.7,1.9)	2.0 (1.2,3.2)	3.1* (1.6,5.8)
2 to less than 4	2.0 (1.6,2.5)	2.0 (1.5,2.5)	2.6 (1.8,3.8)	2.1 (1.4,3.0)	1.0 (0.6,1.8)	0.5* (0.2,1.2)	3.1* (1.4,6.5)
4 or more	2.1 (1.7,2.7)	2.1 (1.6,2.6)	2.3 (1.5,3.3)	2.7 (1.9,3.8)	0.9* (0.4,1.7)	1.2 (0.7,2.1)	4.9 (3.0,8.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89i.2***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Distance Learning: Recruiters by Reserve and Guard Component***

89i. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Distance learning

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	88	24	27	18	6	14
Responding on Item	4,834	1,289	2,390	524	269	361
None	79.4 (77.0,81.5)	82.7 (77.8,86.6)	75.8 (72.0,79.2)	81.9 (76.3,86.5)	84.5 (78.8,88.9)	84.0 (78.1,88.5)
Less than 1	10.5 (9.0,12.3)	9.1 (5.8,14.2)	12.1 (9.7,15.0)	11.8 (8.0,17.2)	4.1* (2.0,8.2)	7.6 (4.6,12.3)
1 to less than 2	5.5 (4.2,7.2)	4.1 (2.4,7.1)	6.8 (4.8,9.6)	3.5* (1.7,6.9)	7.2 (4.3,12.0)	3.8* (1.9,7.4)
2 to less than 4	2.4 (1.6,3.5)	2.3* (1.0,5.0)	2.9 (1.8,4.7)	0.7* (0.2,3.0)	2.1* (0.7,5.6)	2.3* (0.9,5.5)
4 or more	2.2 (1.4,3.5)	1.8* (0.8,4.3)	2.4* (1.3,4.6)	2.1* (0.9,5.0)	2.1* (0.7,5.7)	2.3* (0.9,5.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89i.3***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Distance Learning: Army Recruiters by Location***

89i. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Distance learning

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	91	55	12	11	4	11
Responding on Item	5,830	1,263	1,264	1,105	925	1,274
None	78.7 (75.7,81.4)	77.9 (71.5,83.2)	77.9 (71.5,83.2)	77.8 (72.8,82.1)	80.4 (75.4,84.7)	79.7 (74.2,84.2)
Less than 1	10.7 (8.8,12.9)	11.1 (7.4,16.2)	12.9 (8.6,18.9)	11.3 (7.8,16.2)	9.1 (6.4,13.0)	8.5 (5.7,12.6)
1 to less than 2	5.8 (4.7,7.3)	5.3 (3.0,9.3)	5.5 (3.3,9.1)	6.6 (4.0,10.6)	5.2 (3.1,8.7)	6.5 (4.2,9.9)
2 to less than 4	2.6 (1.8,3.8)	1.9* (0.8,4.6)	2.8* (1.4,5.6)	2.4* (1.1,5.0)	2.6* (1.2,5.5)	3.3* (1.5,6.8)
4 or more	2.3 (1.5,3.3)	3.9* (2.0,7.3)	0.9* (0.3,3.1)	1.9* (0.8,4.5)	2.6* (1.3,5.0)	2.0* (0.9,4.4)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89i.4***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Distance Learning: Navy or Marine Corps Recruiters by Location***

89i. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Distance learning

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	120	7	40	43	30	57	40	17
Responding on Item	4,302	960	1,038	1,106	1,178	2,006	902	1,104
None	85.0 (83.2,86.7)	89.5 (85.1,92.7)	86.8 (82.2,90.4)	83.4 (78.6,87.3)	81.1 (76.8,84.7)	89.6 (87.7,91.3)	89.8 (87.0,92.1)	89.5 (86.7,91.7)
Less than 1	6.9 (5.6,8.5)	5.3 (3.1,8.8)	7.2 (4.7,10.9)	7.3 (5.2,10.2)	7.6 (5.2,11.2)	7.4 (5.9,9.1)	7.5 (5.4,10.3)	7.3 (5.3,9.8)
1 to less than 2	3.3 (2.4,4.6)	2.4* (1.3,4.6)	1.7* (0.8,3.8)	3.9* (2.1,7.2)	5.1 (3.1,8.3)	1.2 (0.7,1.9)	1.0* (0.4,2.4)	1.3* (0.6,2.5)
2 to less than 4	2.1 (1.4,3.0)	1.6* (0.7,3.6)	1.3* (0.5,3.3)	2.7 (1.5,4.8)	2.6* (1.4,4.6)	1.0 (0.6,1.8)	1.0* (0.4,2.5)	1.0* (0.5,2.2)
4 or more	2.7 (1.9,3.8)	1.2* (0.5,3.0)	3.0* (1.5,5.8)	2.7 (1.5,4.8)	3.6 (2.0,6.5)	0.9* (0.4,1.7)	0.7* (0.2,2.0)	1.0* (0.4,2.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89j.1**Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Filling Out Electronic Forms: Recruiters by Active Component**

89j. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Filling out electronic forms

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	267	257	67	102	56	31	11
Responding on Item	14,000	13,656	5,854	4,320	2,007	1,475	344
None	43.3 (41.9,44.7)	43.5 (42.1,44.9)	35.9 (33.3,38.6)	52.8 (50.6,55.0)	62.5 (59.5,65.5)	20.8 (18.1,23.7)	33.7 (27.4,40.8)
Less than 1	21.3 (20.0,22.6)	21.4 (20.1,22.8)	24.1 (21.6,26.8)	19.4 (17.6,21.4)	14.8 (12.8,17.1)	25.4 (23.0,27.9)	16.0 (12.0,20.9)
1 to less than 2	15.0 (13.8,16.3)	15.0 (13.8,16.3)	18.5 (16.1,21.2)	11.5 (9.9,13.2)	10.6 (8.6,13.0)	17.3 (14.6,20.4)	14.7 (11.2,19.1)
2 to less than 4	10.8 (9.8,11.8)	10.6 (9.6,11.7)	11.8 (9.8,14.0)	9.1 (7.8,10.6)	7.9 (6.1,10.1)	14.2 (12.4,16.1)	17.2 (12.5,23.1)
4 or more	9.7 (8.8,10.6)	9.5 (8.6,10.4)	9.7 (8.0,11.7)	7.2 (6.0,8.6)	4.1 (3.0,5.7)	22.4 (19.8,25.2)	18.4 (14.4,23.2)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89j.2***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Filling Out Electronic Forms: Recruiters by Reserve and Guard Component***

89j. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Filling out electronic forms

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	87	24	42	7	6	8
Responding on Item	4,835	1,289	2,375	535	269	367
None	28.5 (25.3,31.9)	40.6 (34.3,47.3)	24.6 (20.4,29.4)	37.4 (30.6,44.8)	10.3 (6.6,15.9)	11.3 (7.6,16.4)
Less than 1	20.9 (18.4,23.5)	20.6 (15.4,26.9)	22.4 (18.9,26.3)	19.1 (14.0,25.4)	9.3 (5.6,15.0)	23.3 (17.8,29.9)
1 to less than 2	15.6 (13.6,17.8)	16.4 (12.6,21.2)	14.9 (11.5,19.0)	12.2 (8.6,17.1)	13.4 (8.7,20.0)	24.1 (18.2,31.1)
2 to less than 4	15.3 (12.8,18.1)	12.8 (8.7,18.3)	15.1 (11.6,19.4)	12.2 (8.7,16.9)	18.6 (13.1,25.7)	27.1 (21.2,33.9)
4 or more	19.8 (17.2,22.6)	9.6 (6.4,14.2)	23.1 (18.9,27.9)	19.1 (14.3,25.0)	48.5 (41.0,56.0)	14.3 (10.4,19.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89j.3***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Filling Out Electronic Forms: Army Recruiters by Location***

89j. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Filling out electronic forms

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	67	43	1	11	4	11
Responding on Item	5,854	1,275	1,276	1,105	925	1,274
None	35.9 (33.3,38.6)	36.7 (31.2,42.5)	37.9 (32.9,43.2)	38.2 (32.6,44.1)	35.7 (30.7,40.9)	31.3 (26.2,37.0)
Less than 1	24.1 (21.6,26.8)	22.4 (17.6,28.1)	23.3 (18.7,28.6)	24.5 (20.0,29.8)	23.9 (19.5,29.0)	26.4 (21.3,32.3)
1 to less than 2	18.5 (16.1,21.2)	18.1 (13.2,24.4)	23.3 (18.2,29.3)	15.6 (12.0,20.0)	20.4 (16.1,25.6)	15.5 (11.9,19.9)
2 to less than 4	11.8 (9.8,14.0)	11.9 (8.3,16.7)	11.0 (7.3,16.1)	9.9 (6.7,14.5)	10.9 (8.3,14.1)	14.6 (10.6,19.8)
4 or more	9.7 (8.0,11.7)	11.0 (7.6,15.6)	4.6 (2.6,7.9)	11.8 (7.9,17.2)	9.1 (6.1,13.4)	12.2 (8.4,17.4)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89j.4***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Filling Out Electronic Forms: Navy or Marine Corps Recruiters by Location***

89j. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Filling out electronic forms

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	102	11	40	38	12	56	37	19
Responding on Item	4,320	956	1,038	1,111	1,196	2,007	905	1,102
None	52.8 (50.6,55.0)	65.5 (59.6,70.9)	48.1 (43.0,53.2)	50.0 (44.2,55.8)	49.5 (44.3,54.7)	62.5 (59.5,65.5)	65.9 (61.1,70.3)	59.8 (55.9,63.6)
Less than 1	19.4 (17.6,21.4)	19.5 (15.6,24.1)	21.3 (16.7,26.7)	20.4 (15.9,25.8)	17.2 (13.5,21.7)	14.8 (12.8,17.1)	14.2 (11.0,18.1)	15.3 (12.5,18.6)
1 to less than 2	11.5 (9.9,13.2)	7.3 (5.0,10.6)	13.6 (10.1,18.2)	9.6 (7.1,13.0)	14.0 (10.9,17.8)	10.6 (8.6,13.0)	9.8 (7.2,13.2)	11.3 (8.9,14.3)
2 to less than 4	9.1 (7.8,10.6)	3.3 (1.9,5.6)	8.9 (6.1,13.0)	10.0 (7.3,13.6)	13.3 (10.0,17.5)	7.9 (6.1,10.1)	6.8 (4.6,9.8)	8.8 (6.8,11.3)
4 or more	7.2 (6.0,8.6)	4.5 (2.7,7.4)	8.1 (5.7,11.4)	10.0 (7.2,13.7)	6.1 (4.0,9.2)	4.1 (3.0,5.7)	3.4 (2.0,5.6)	4.8 (3.2,7.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89k.1**Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Other: Recruiters by Active Component**

89k. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Other

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	1,353	1,307	541	408	146	211	47
Responding on Item	12,914	12,606	5,380	4,014	1,917	1,295	308
None	52.5 (51.1,54.0)	52.8 (51.3,54.2)	47.6 (44.9,50.3)	55.9 (53.6,58.1)	65.1 (62.5,67.6)	46.4 (43.5,49.3)	43.2 (37.0,49.5)
Less than 1	14.8 (13.8,16.0)	14.8 (13.7,16.0)	16.5 (14.6,18.6)	13.4 (11.7,15.4)	13.9 (11.8,16.3)	13.6 (11.1,16.4)	15.8 (11.7,20.8)
1 to less than 2	13.8 (12.7,15.0)	13.8 (12.6,15.0)	16.2 (14.1,18.4)	12.9 (11.0,15.1)	9.8 (8.4,11.3)	12.6 (10.7,14.6)	14.4 (9.9,20.5)
2 to less than 4	8.1 (7.3,9.1)	8.0 (7.2,9.0)	9.9 (8.3,11.9)	6.9 (5.7,8.3)	6.3 (5.1,7.8)	6.4 (4.7,8.6)	12.3 (8.7,17.2)
4 or more	10.7 (9.8,11.7)	10.6 (9.6,11.7)	9.8 (8.2,11.8)	11.0 (9.3,12.9)	5.0 (3.8,6.4)	21.1 (18.2,24.3)	14.4 (10.4,19.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89k.2***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Other: Recruiters by Reserve and Guard Component***

89k. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Other

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	531	130	264	54	33	50
Responding on Item	4,391	1,183	2,153	488	242	325
None	42.0 (39.1,44.9)	49.3 (43.2,55.3)	41.3 (36.9,45.9)	42.5 (35.7,49.6)	25.3 (18.2,34.0)	31.4 (24.9,38.6)
Less than 1	15.9 (13.8,18.4)	16.4 (12.2,21.7)	15.7 (12.7,19.2)	11.9 (8.3,17.0)	18.4 (12.9,25.5)	20.3 (14.5,27.8)
1 to less than 2	16.1 (13.8,18.6)	13.4 (9.1,19.3)	16.1 (13.1,19.7)	16.4 (12.2,21.8)	21.8 (16.2,28.8)	20.3 (15.4,26.4)
2 to less than 4	10.2 (8.4,12.2)	9.5 (6.3,13.9)	10.3 (7.5,13.8)	11.2 (7.6,16.2)	10.3 (6.6,15.8)	10.2 (6.3,16.1)
4 or more	15.9 (13.7,18.3)	11.4 (7.8,16.4)	16.6 (13.1,20.9)	17.9 (12.7,24.7)	24.1 (17.8,31.9)	17.8 (13.4,23.2)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89k.3***Hours Per Week Spent at Work or at Home on Recruiting Related Duties -- Other: Army Recruiters by Location***

89k. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Other

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	541	164	94	84	113	88
Responding on Item	5,380	1,154	1,182	1,032	816	1,196
None	47.6 (44.9,50.3)	44.7 (39.4,50.2)	49.8 (43.5,56.1)	46.0 (39.8,52.2)	53.7 (47.9,59.4)	45.5 (39.6,51.4)
Less than 1	16.5 (14.6,18.6)	14.2 (9.9,20.0)	17.7 (13.4,23.0)	19.2 (14.2,25.5)	13.3 (9.5,18.3)	17.3 (13.2,22.4)
1 to less than 2	16.2 (14.1,18.4)	17.4 (13.2,22.5)	16.3 (12.2,21.4)	18.2 (13.6,23.9)	15.8 (12.3,20.0)	13.4 (9.9,18.0)
2 to less than 4	9.9 (8.3,11.9)	12.1 (8.4,17.1)	7.9 (4.9,12.4)	8.1 (5.4,11.9)	8.4 (5.6,12.4)	12.6 (9.2,16.9)
4 or more	9.8 (8.2,11.8)	11.6 (8.3,15.9)	8.4 (5.0,13.7)	8.6 (5.5,13.1)	8.9 (6.0,12.9)	11.3 (7.6,16.5)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 89k.4***Hours Per Week Spent at Work or at Home on Recruiting Related Duties --Other: Navy or Marine Corps Recruiters by Location***

89k. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties? Other

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	408	62	128	119	98	146	77	69
Responding on Item	4,014	905	950	1,030	1,110	1,917	865	1,052
None	55.9 (53.6,58.1)	62.2 (56.1,68.0)	49.3 (43.7,55.0)	60.6 (55.0,65.9)	52.9 (48.0,57.8)	65.1 (62.5,67.6)	67.1 (63.1,70.9)	63.4 (60.2,66.5)
Less than 1	13.4 (11.7,15.4)	10.3 (7.5,14.0)	16.7 (13.1,21.2)	14.1 (10.5,18.7)	12.7 (9.5,16.9)	13.9 (11.8,16.3)	14.1 (11.4,17.4)	13.7 (10.9,17.1)
1 to less than 2	12.9 (11.0,15.1)	11.2 (8.1,15.2)	13.5 (9.5,18.7)	10.4 (7.3,14.6)	15.4 (12.2,19.4)	9.8 (8.4,11.3)	8.5 (6.2,11.6)	10.8 (8.6,13.5)
2 to less than 4	6.9 (5.7,8.3)	6.9 (4.8,9.8)	7.4 (4.8,11.4)	5.4 (3.4,8.5)	7.0 (4.7,10.2)	6.3 (5.1,7.8)	5.7 (3.8,8.4)	6.8 (5.2,9.0)
4 or more	11.0 (9.3,12.9)	9.4 (6.3,13.9)	13.0 (9.8,17.0)	9.5 (6.6,13.6)	12.0 (9.1,15.6)	5.0 (3.8,6.4)	4.6 (2.9,7.2)	5.3 (4.0,7.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 90.1
Current Paygrade: Recruiters by Active Component

90. What is your current paygrade?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	0	0	0	0	0	0	0
Responding on Item	14,267	13,913	5,921	4,422	2,063	1,506	355
E-4	1.1 (0.9,1.4)	1.1 (0.9,1.4)	0.5* (0.3,1.1)	0.8 (0.5,1.3)	0.2* (0.0,0.7)	5.5 (4.2,7.1)	2.4* (1.2,4.9)
E-5	20.2 (19.0,21.4)	20.2 (19.1,21.5)	9.1 (7.4,11.1)	27.6 (25.4,29.9)	25.1 (22.2,28.3)	36.0 (33.1,38.9)	18.5 (14.4,23.3)
E-6	45.6 (44.2,47.0)	45.7 (44.2,47.1)	49.5 (46.9,52.0)	43.2 (40.6,45.7)	49.5 (46.4,52.6)	32.9 (30.3,35.6)	44.1 (38.4,49.9)
E-7	28.4 (27.1,29.8)	28.3 (27.0,29.7)	35.9 (33.5,38.5)	22.2 (20.1,24.5)	23.0 (20.5,25.7)	23.8 (21.0,26.8)	31.6 (25.7,38.0)
E-8	4.2 (3.6,4.8)	4.2 (3.6,4.8)	5.1 (4.1,6.2)	4.9 (3.9,6.1)	2.0 (1.4,2.8)	1.7 (1.0,2.9)	3.6 (2.0,6.3)
E-9	0.5 (0.4,0.7)	0.5 (0.4,0.8)	0.0 (N/A,N/A)	1.4 (1.0,2.1)	0.3* (0.1,0.8)	0.2* (0.0,0.7)	0.0 (N/A,N/A)
Officer§	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

§ Officers who responded to this survey have been excluded from all Tabular Volume analyses.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 90.2**Current Paygrade: Recruiters by Reserve and Guard Component**

90. What is your current paygrade?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	24	24	0	0	0	0
Responding on Item	4,898	1,289	2,417	542	275	375
E-4	0.5* (0.3,1.0)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	4.7* (2.4,8.9)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
E-5	11.2 (9.7,12.9)	8.2 (5.7,11.7)	8.9 (6.7,11.8)	38.3 (32.7,44.2)	5.1* (2.7,9.4)	1.5* (0.5,4.3)
E-6	25.2 (22.6,27.9)	26.9 (20.9,34.0)	20.3 (16.7,24.4)	46.3 (40.0,52.8)	18.2 (13.4,24.2)	25.0 (19.6,31.3)
E-7	60.3 (57.6,63.1)	64.8 (57.9,71.2)	69.3 (64.8,73.5)	10.7 (7.4,15.3)	57.6 (49.8,65.0)	61.0 (54.6,67.1)
E-8	2.4 (1.8,3.2)	0.0 (N/A,N/A)	1.5* (0.7,3.2)	0.0 (N/A,N/A)	12.1 (8.3,17.3)	12.5 (8.8,17.5)
E-9	0.4 (0.2,0.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	7.1 (4.2,11.8)	0.0 (N/A,N/A)
Officer§	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

§ Officers who responded to this survey have been excluded from all Tabular Volume analyses.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 90.3***Current Paygrade: Army Recruiters by Location***

90. What is your current paygrade?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	0	0	1	0	0	0
Responding on Item	5,921	1,318	1,276	1,116	929	1,284
E-4	0.5* (0.3,1.1)	0.5* (0.1,2.4)	0.5* (0.1,2.4)	0.9* (0.3,3.1)	0.9* (0.3,2.7)	0.0 (N/A,N/A)
E-5	9.1 (7.4,11.1)	12.4 (8.6,17.6)	6.4 (3.9,10.2)	8.9 (5.7,13.5)	9.5 (6.7,13.4)	8.1 (5.2,12.3)
E-6	49.5 (46.9,52.0)	48.9 (41.7,56.1)	50.2 (44.3,56.2)	49.5 (43.3,55.8)	48.9 (43.7,54.1)	49.6 (44.2,55.0)
E-7	35.9 (33.5,38.5)	35.0 (28.5,42.1)	37.9 (32.5,43.7)	35.1 (29.4,41.1)	35.1 (30.2,40.3)	36.3 (31.4,41.5)
E-8	5.1 (4.1,6.2)	3.2* (1.6,6.6)	5.0 (3.0,8.4)	5.6 (3.4,9.2)	5.6 (3.6,8.7)	6.1 (3.8,9.6)
E-9	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Officer§	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

§ Officers who responded to this survey have been excluded from all Tabular Volume analyses.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 90.4**Current Paygrade: Navy or Marine Corps Recruiters by Location**

90. What is your current paygrade?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	0	0	0	0	0	0	0	0
Responding on Item	4,422	967	1,078	1,149	1,208	2,063	942	1,121
E-4	0.8 (0.5,1.3)	0.4* (0.1,1.9)	1.2* (0.5,3.1)	1.1* (0.4,2.8)	0.4* (0.1,1.7)	0.2* (0.0,0.7)	0.3* (0.1,1.4)	0.0 (N/A,N/A)
E-5	27.6 (25.4,29.9)	30.5 (25.7,35.9)	23.4 (18.9,28.5)	29.7 (25.4,34.5)	27.3 (22.8,32.3)	25.1 (22.2,28.3)	22.4 (18.5,26.8)	27.4 (23.4,31.8)
E-6	43.2 (40.6,45.7)	41.0 (35.4,46.8)	43.0 (36.9,49.4)	44.6 (40.2,49.1)	44.3 (39.9,48.8)	49.5 (46.4,52.6)	49.4 (44.5,54.2)	49.6 (45.3,53.9)
E-7	22.2 (20.1,24.5)	21.3 (17.6,25.5)	25.0 (20.1,30.6)	20.1 (16.2,24.6)	22.0 (17.9,26.7)	23.0 (20.5,25.7)	25.3 (21.7,29.3)	21.0 (17.7,24.7)
E-8	4.9 (3.9,6.1)	5.6 (3.3,9.3)	5.3 (3.6,7.9)	3.7 (2.3,6.0)	4.3 (2.7,6.7)	2.0 (1.4,2.8)	2.3 (1.3,4.0)	1.7 (1.0,3.0)
E-9	1.4 (1.0,2.1)	1.2* (0.5,3.0)	2.1* (1.0,4.2)	0.7* (0.2,2.3)	1.8* (0.9,3.6)	0.3* (0.1,0.8)	0.3* (0.1,1.4)	0.3* (0.1,1.1)
Officer§	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

§ Officers who responded to this survey have been excluded from all Tabular Volume analyses.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 91.1**Highest Grade or Degree Completed: Recruiters by Active Component**

91. What is the highest grade or degree you have completed?

(MARK ONLY ONE)

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	171	167	42	68	43	13	5
Responding on Item	14,096	13,746	5,879	4,354	2,020	1,493	350
Less than 12 years of school (no diploma)	0.4 (0.2,0.5)	0.3 (0.2,0.5)	0.0 (N/A,N/A)	0.8 (0.5,1.4)	0.4* (0.2,1.0)	0.2* (0.0,0.7)	1.2* (0.4,3.3)
GED or High School Certificate	1.4 (1.1,1.9)	1.4 (1.1,1.9)	0.7* (0.4,1.5)	3.2 (2.4,4.2)	0.6* (0.3,1.2)	0.4* (0.1,1.0)	1.8* (0.8,4.1)
High School Diploma	18.1 (17.0,19.2)	18.1 (17.0,19.3)	6.7 (5.4,8.3)	28.6 (26.0,31.3)	39.7 (36.4,43.0)	3.5 (2.5,4.8)	16.3 (13.2,19.8)
Some college, but did not graduate	52.2 (50.6,53.8)	52.4 (50.7,54.0)	58.9 (56.0,61.7)	47.3 (44.3,50.2)	47.4 (44.3,50.6)	48.2 (45.3,51.1)	47.6 (41.7,53.6)
Associate's degree (e.g., AA, AS)	19.6 (18.5,20.7)	19.6 (18.5,20.7)	25.1 (23.0,27.3)	12.5 (11.0,14.1)	8.1 (6.8,9.6)	34.0 (31.4,36.8)	19.3 (14.9,24.6)
Bachelor's degree (e.g., BA, AB, BS)	7.7 (7.0,8.6)	7.6 (6.9,8.5)	8.1 (6.9,9.6)	7.3 (5.8,9.1)	3.8 (2.9,5.0)	11.9 (10.4,13.7)	11.5 (8.1,16.0)
Master's, doctoral or professional school degree (e.g., MA/MS/PhD/MD/JD/DVM)	0.6 (0.4,0.9)	0.6 (0.4,0.9)	0.5* (0.2,1.1)	0.5* (0.2,1.1)	0.0 (N/A,N/A)	1.9 (1.2,3.0)	2.4* (1.2,5.0)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 91.2**Highest Grade or Degree Completed: Recruiters by Reserve and Guard Component**

91. What is the highest grade or degree you have completed?

(MARK ONLY ONE)

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	76	6	48	11	6	6
Responding on Item	4,846	1,307	2,369	531	269	369
Less than 12 years of school (no diploma)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
GED or High School Certificate	1.1 (0.6,1.7)	0.9* (0.3,3.0)	0.7* (0.2,1.8)	3.4* (1.8,6.6)	0.0 (N/A,N/A)	1.5* (0.5,4.4)
High School Diploma	10.0 (8.6,11.6)	9.5 (6.5,13.5)	7.6 (5.8,9.8)	30.1 (24.9,36.0)	4.1* (1.7,9.7)	3.0* (1.4,6.4)
Some college, but did not graduate	48.0 (45.2,50.9)	50.0 (43.2,56.8)	46.7 (42.7,50.7)	50.0 (43.0,57.1)	57.7 (50.7,64.5)	39.6 (32.9,46.6)
Associate's degree (e.g., AA, AS)	22.4 (20.3,24.7)	23.9 (18.8,29.9)	24.9 (21.9,28.1)	8.2 (5.2,12.8)	22.7 (17.4,29.0)	21.6 (16.6,27.8)
Bachelor's degree (e.g., BA, AB, BS)	16.8 (14.8,19.1)	14.0 (10.2,18.8)	18.4 (15.4,22.0)	8.2 (4.9,13.5)	15.5 (11.0,21.4)	29.9 (24.2,36.1)
Master's, doctoral or professional school degree (e.g., MA/MS/PhD/MD/JD/DVM)	1.7 (1.1,2.5)	1.8* (0.7,4.3)	1.8* (1.0,3.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	4.5* (2.4,8.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 91.3**Highest Grade or Degree Completed: Army Recruiters by Location**

91. What is the highest grade or degree you have completed?

(MARK ONLY ONE)

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	42	13	1	11	4	16
Responding on Item	5,879	1,305	1,276	1,105	925	1,268
Less than 12 years of school (no diploma)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
GED or High School Certificate	0.7* (0.4,1.5)	0.9* (0.3,3.1)	0.5* (0.1,2.4)	0.9* (0.3,3.2)	0.4* (0.1,2.0)	0.8* (0.2,2.8)
High School Diploma	6.7 (5.4,8.3)	8.8 (5.9,13.0)	3.7* (1.9,7.1)	7.6 (5.2,10.8)	4.8 (3.1,7.4)	8.2 (5.2,12.5)
Some college, but did not graduate	58.9 (56.0,61.7)	58.6 (52.2,64.7)	59.4 (52.9,65.6)	56.6 (49.6,63.4)	63.0 (56.9,68.8)	57.6 (51.5,63.4)
Associate's degree (e.g., AA, AS)	25.1 (23.0,27.3)	19.5 (15.4,24.4)	26.5 (21.1,32.7)	28.3 (23.1,34.2)	24.8 (20.3,29.9)	26.9 (21.8,32.8)
Bachelor's degree (e.g., BA, AB, BS)	8.1 (6.9,9.6)	11.2 (8.4,14.7)	9.1 (6.2,13.2)	6.1 (4.0,9.3)	7.0 (4.6,10.5)	6.5 (3.9,10.8)
Master's, doctoral or professional school degree (e.g., MA/MS/PhD/MD/JD/DVM)	0.5* (0.2,1.1)	0.9* (0.3,3.2)	0.9* (0.3,3.1)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 91.4**Highest Grade or Degree Completed: Navy or Marine Corps Recruiters by Location**

91. What is the highest grade or degree you have completed?

(MARK ONLY ONE)

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	68	7	27	13	21	43	18	25
Responding on Item	4,354	960	1,051	1,136	1,187	2,020	924	1,096
Less than 12 years of school (no diploma)	0.8 (0.5,1.4)	0.4* (0.1,1.9)	1.3* (0.5,3.2)	0.8* (0.2,2.3)	0.7* (0.2,2.2)	0.4* (0.2,1.0)	0.3* (0.1,1.5)	0.5* (0.2,1.5)
GED or High School Certificate	3.2 (2.4,4.2)	4.5 (2.7,7.2)	2.9 (1.6,5.2)	3.0* (1.5,5.9)	2.5* (1.4,4.6)	0.6* (0.3,1.2)	0.0 (N/A,N/A)	1.0* (0.5,2.2)
High School Diploma	28.6 (26.0,31.3)	29.2 (24.3,34.6)	28.2 (23.1,33.9)	29.0 (24.3,34.1)	28.5 (23.5,34.2)	39.7 (36.4,43.0)	42.4 (37.4,47.5)	37.4 (33.3,41.6)
Some college, but did not graduate	47.3 (44.3,50.2)	47.0 (42.5,51.5)	45.0 (38.2,52.0)	52.3 (46.6,57.9)	44.8 (39.9,49.7)	47.4 (44.3,50.6)	47.4 (42.4,52.4)	47.5 (43.3,51.7)
Associate's degree (e.g., AA, AS)	12.5 (11.0,14.1)	13.0 (9.8,16.9)	14.7 (10.7,19.8)	9.8 (7.3,12.9)	13.0 (10.1,16.6)	8.1 (6.8,9.6)	7.0 (5.0,9.6)	9.1 (7.2,11.5)
Bachelor's degree (e.g., BA, AB, BS)	7.3 (5.8,9.1)	5.3 (3.5,7.8)	8.0 (5.1,12.3)	4.9 (3.1,7.7)	9.8 (6.6,14.1)	3.8 (2.9,5.0)	3.0 (1.7,5.1)	4.6 (3.2,6.4)
Master's, doctoral or professional school degree (e.g., MA/MS/PhD/MD/JD/DVM)	0.5* (0.2,1.1)	0.8* (0.3,2.5)	0.0 (N/A,N/A)	0.4* (0.1,1.8)	0.7* (0.2,2.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 92/93.1**Race/Ethnicity: Recruiters by Active Component**

92/93. Are you Spanish/Hispanic/Latino?

What is your race?

(MARK "NO" IF NOT SPANISH/HISPANIC/LATINO) (MARK ONE OR MORE RACES to indicate what you consider yourself to be)

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	0	0	0	0	0	0	0
Responding on Item	14,267	13,913	5,921	4,422	2,063	1,506	355
Hispanic	10.4 (9.6,11.3)	10.5 (9.7,11.4)	9.9 (8.4,11.6)	9.8 (8.5,11.2)	16.7 (14.7,18.8)	6.7 (5.2,8.6)	7.7 (5.1,11.5)
Not Hispanic, White	61.1 (59.5,62.7)	60.9 (59.2,62.5)	56.7 (53.6,59.8)	62.0 (59.2,64.6)	60.0 (56.7,63.2)	75.3 (72.6,77.9)	70.8 (64.2,76.7)
Not Hispanic, Black or African American	24.2 (22.8,25.7)	24.5 (23.1,26.0)	30.1 (27.2,33.1)	22.0 (20.0,24.1)	20.4 (17.9,23.1)	15.8 (13.6,18.2)	13.1 (9.5,17.8)
Not Hispanic, other race including more than one race	4.2 (3.6,4.8)	4.1 (3.5,4.8)	3.4 (2.5,4.4)	6.2 (5.1,7.7)	3.0 (2.2,4.0)	2.2 (1.3,3.7)	8.3 (5.6,12.3)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 92/93.2**Race/Ethnicity: Recruiters by Reserve and Guard Component**

92/93. Are you Spanish/Hispanic/Latino?

What is your race?

(MARK "NO" IF NOT SPANISH/HISPANIC/LATINO) (MARK ONE OR MORE RACES to indicate what you consider yourself to be)

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	6	6	0	0	0	0
Responding on Item	4,916	1,307	2,417	542	275	375
Hispanic	8.3 (6.7,10.2)	9.9 (6.4,15.1)	7.4 (5.5,9.9)	11.4 (7.9,16.2)	4.0* (1.7,9.5)	6.6* (3.6,11.8)
Not Hispanic, White	75.3 (72.2,78.1)	67.1 (60.3,73.3)	81.5 (77.6,84.8)	72.5 (65.8,78.3)	74.8 (67.8,80.6)	68.4 (61.3,74.7)
Not Hispanic, Black or African American	11.9 (10.0,14.1)	16.7 (12.1,22.6)	8.5 (6.3,11.3)	10.1 (6.8,14.7)	12.1 (8.2,17.5)	19.9 (15.4,25.2)
Not Hispanic, other race including more than one race	4.5 (3.4,6.0)	6.3 (3.9,10.2)	2.6 (1.5,4.6)	6.0 (3.7,9.6)	9.1 (5.7,14.2)	5.2 (2.9,9.0)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 92/93.3**Race/Ethnicity: Army Recruiters by Location**

92/93. Are you Spanish/Hispanic/Latino?

What is your race?

(MARK "NO" IF NOT SPANISH/HISPANIC/LATINO) (MARK ONE OR MORE RACES to indicate what you consider yourself to be)

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	0	0	1	0	0	0
Responding on Item	5,921	1,318	1,276	1,116	929	1,284
Hispanic	9.9 (8.4,11.6)	6.9 (4.0,11.7)	9.1 (6.2,13.3)	12.2 (8.7,16.7)	3.0 (1.7,5.3)	16.5 (12.5,21.5)
Not Hispanic, White	56.7 (53.6,59.8)	59.0 (53.3,64.5)	42.9 (36.4,49.7)	57.5 (50.9,63.8)	65.8 (59.5,71.6)	60.9 (55.1,66.4)
Not Hispanic, Black or African American	30.1 (27.2,33.1)	32.3 (26.9,38.1)	45.2 (38.5,52.1)	28.5 (22.6,35.2)	29.0 (23.4,35.3)	14.9 (10.9,20.0)
Not Hispanic, other race including more than one race	3.4 (2.5,4.4)	1.8* (0.8,4.4)	2.7* (1.3,5.6)	1.9* (0.8,4.5)	2.2* (1.1,4.4)	7.7 (4.9,11.8)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 92/93.4**Race/Ethnicity: Navy or Marine Corps Recruiters by Location**

92/93. Are you Spanish/Hispanic/Latino?

What is your race?

(MARK "NO" IF NOT SPANISH/HISPANIC/LATINO) (MARK ONE OR MORE RACES to indicate what you consider yourself to be)

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	0	0	0	0	0	0	0	0
Responding on Item	4,422	967	1,078	1,149	1,208	2,063	942	1,121
Hispanic	9.8 (8.5,11.2)	7.2 (4.9,10.6)	7.4 (5.4,10.0)	6.0 (4.0,8.8)	17.0 (13.7,20.9)	16.7 (14.7,18.8)	9.7 (7.5,12.6)	22.5 (19.6,25.6)
Not Hispanic, White	62.0 (59.2,64.6)	63.5 (58.7,68.0)	60.7 (55.3,65.8)	70.3 (64.9,75.2)	54.3 (49.0,59.4)	60.0 (56.7,63.2)	65.3 (60.9,69.4)	55.6 (50.8,60.2)
Not Hispanic, Black or African American	22.0 (20.0,24.1)	26.1 (21.7,31.1)	29.5 (24.5,35.0)	20.1 (16.5,24.2)	14.2 (11.1,18.0)	20.4 (17.9,23.1)	24.4 (20.9,28.2)	17.0 (13.8,20.8)
Not Hispanic, other race including more than one race	6.2 (5.1,7.7)	3.2 (1.8,5.6)	2.5* (1.3,4.6)	3.7 (2.3,6.0)	14.5 (11.3,18.5)	3.0 (2.2,4.0)	0.7* (0.2,2.8)	4.9 (3.6,6.7)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 94.1**Gender: Recruiters by Active Component**

94. Are you:

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	0	0	0	0	0	0	0
Responding on Item	14,267	13,913	5,921	4,422	2,063	1,506	355
Male	94.3 (93.5,94.9)	94.4 (93.6,95.0)	93.6 (92.1,94.8)	95.4 (94.1,96.4)	97.9 (96.8,98.7)	89.4 (86.8,91.5)	90.5 (86.9,93.2)
Female	5.7 (5.1,6.5)	5.7 (5.0,6.4)	6.4 (5.2,7.9)	4.6 (3.6,5.9)	2.1 (1.4,3.2)	10.6 (8.5,13.2)	9.5 (6.8,13.1)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 94.2***Gender: Recruiters by Reserve and Guard Component***

94. Are you:

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	6	6	0	0	0	0
Responding on Item	4,916	1,307	2,417	542	275	375
Male	87.4 (84.9,89.5)	89.2 (83.0,93.3)	91.9 (89.3,94.0)	79.9 (73.1,85.3)	74.8 (66.8,81.3)	72.1 (65.0,78.2)
Female	12.6 (10.5,15.1)	10.8 (6.7,17.0)	8.1 (6.0,10.7)	20.1 (14.8,26.9)	25.3 (18.7,33.2)	27.9 (21.8,35.0)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 94.3***Gender: Army Recruiters by Location***

94. Are you:

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	0	0	1	0	0	0
Responding on Item	5,921	1,318	1,276	1,116	929	1,284
Male	93.6 (92.1,94.8)	88.9 (84.6,92.2)	95.0 (92.0,96.9)	95.3 (91.8,97.4)	93.5 (90.3,95.7)	95.6 (92.4,97.4)
Female	6.4 (5.2,7.9)	11.1 (7.8,15.4)	5.0 (3.1,8.0)	4.7 (2.6,8.2)	6.5 (4.3,9.7)	4.4 (2.6,7.6)

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 94.4**Gender: Navy or Marine Corps Recruiters by Location**

94. Are you:

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	0	0	0	0	0	0	0	0
Responding on Item	4,422	967	1,078	1,149	1,208	2,063	942	1,121
Male	95.4 (94.1,96.4)	96.0 (93.2,97.7)	93.9 (90.7,96.0)	95.2 (91.9,97.2)	96.5 (94.0,97.9)	97.9 (96.8,98.7)	98.1 (95.7,99.1)	97.8 (96.4,98.6)
Female	4.6 (3.6,5.9)	4.0 (2.3,6.8)	6.2 (4.0,9.3)	4.8 (2.9,8.1)	3.6 (2.1,6.0)	2.1 (1.4,3.2)	2.0* (0.9,4.3)	2.2 (1.4,3.6)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 95.1**Current Marital Status: Recruiters by Active Component**

95. What is your marital status?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	103	99	35	33	12	18	5
Responding on Item	14,164	13,814	5,886	4,389	2,051	1,488	350
Now married	77.4 (76.1,78.6)	77.3 (76.1,78.6)	78.8 (76.5,80.8)	76.1 (73.6,78.4)	72.2 (69.7,74.6)	82.5 (79.8,84.9)	78.9 (73.7,83.3)
Separated	4.6 (4.0,5.3)	4.7 (4.1,5.4)	4.2 (3.3,5.4)	5.4 (4.3,6.8)	5.7 (4.3,7.4)	3.0 (2.0,4.3)	3.0* (1.6,5.7)
Divorced	11.3 (10.3,12.5)	11.3 (10.3,12.5)	10.9 (9.1,13.1)	13.0 (10.9,15.4)	9.9 (8.6,11.3)	10.1 (8.3,12.2)	12.1 (8.7,16.4)
Widowed	0.2* (0.1,0.3)	0.1* (0.1,0.3)	0.2* (0.1,0.6)	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.2* (0.0,0.7)	1.2* (0.4,3.3)
Never married	6.5 (5.7,7.3)	6.5 (5.8,7.4)	6.0 (4.7,7.5)	5.4 (4.3,6.7)	12.3 (10.4,14.4)	4.3 (3.4,5.5)	4.8 (3.0,7.8)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 95.2***Current Marital Status: Recruiters by Reserve and Guard Component***

95. What is your marital status?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	39	6	21	4	3	6
Responding on Item	4,883	1,307	2,396	538	272	369
Now married	80.5 (78.2,82.6)	78.4 (72.9,83.0)	82.9 (79.6,85.7)	74.3 (67.4,80.2)	80.6 (73.5,86.2)	82.1 (76.6,86.5)
Separated	3.2 (2.3,4.4)	4.5* (2.4,8.3)	2.9 (1.8,4.6)	4.1* (2.0,8.2)	0.0 (N/A,N/A)	1.5* (0.5,4.3)
Divorced	12.0 (10.1,14.2)	10.8 (7.0,16.3)	11.2 (8.7,14.4)	16.2 (11.4,22.6)	14.3 (9.3,21.4)	13.4 (9.4,18.8)
Widowed	0.2* (0.1,0.7)	0.5* (0.1,2.4)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.0* (0.3,4.1)	0.8* (0.2,3.3)
Never married	4.1 (3.1,5.3)	5.9 (3.6,9.5)	3.1 (2.0,4.8)	5.4 (3.0,9.5)	4.1* (2.0,8.2)	2.2* (0.9,5.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 95.3***Current Marital Status: Army Recruiters by Location***

95. What is your marital status?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	35	7	6	11	8	5
Responding on Item	5,886	1,311	1,270	1,105	921	1,279
Now married	78.8 (76.5,80.8)	75.5 (69.5,80.6)	80.7 (76.1,84.7)	82.6 (77.1,86.9)	76.4 (70.9,81.1)	78.5 (73.6,82.8)
Separated	4.2 (3.3,5.4)	4.2* (2.2,7.7)	4.1* (2.2,7.5)	2.4* (1.1,5.2)	5.7 (3.7,8.6)	4.9 (3.1,7.5)
Divorced	10.9 (9.1,13.1)	11.6 (7.8,16.9)	11.9 (8.4,16.7)	9.9 (6.6,14.5)	9.2 (6.4,12.9)	11.3 (8.0,15.8)
Widowed	0.2* (0.1,0.6)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.9* (0.3,3.2)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Never married	6.0 (4.7,7.5)	8.8 (5.7,13.3)	3.2* (1.5,6.6)	4.3 (2.5,7.2)	8.7 (5.9,12.7)	5.3 (3.3,8.4)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 95.4***Current Marital Status: Navy or Marine Corps Recruiters by Location***

95. What is your marital status?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	33	7	14	0	12	12	3	8
Responding on Item	4,389	960	1,064	1,149	1,196	2,051	939	1,113
Now married	76.1 (73.6,78.4)	75.7 (71.4,79.6)	78.0 (72.9,82.4)	72.9 (67.5,77.7)	77.4 (72.3,81.9)	72.2 (69.7,74.6)	72.6 (68.4,76.6)	71.9 (68.2,75.3)
Separated	5.4 (4.3,6.8)	6.9 (4.8,9.8)	5.0 (3.0,8.2)	4.1 (2.6,6.4)	6.1 (3.8,9.6)	5.7 (4.3,7.4)	5.9 (3.8,9.0)	5.5 (3.9,7.7)
Divorced	13.0 (10.9,15.4)	11.3 (8.4,15.1)	11.6 (8.4,15.9)	16.7 (12.9,21.5)	12.2 (9.5,15.5)	9.9 (8.6,11.3)	9.5 (7.3,12.1)	10.2 (8.2,12.7)
Widowed	0.1* (0.0,0.5)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.4* (0.1,1.7)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Never married	5.4 (4.3,6.7)	6.1 (4.2,8.7)	5.4 (3.5,8.3)	6.3 (4.0,9.8)	3.9 (2.3,6.7)	12.3 (10.4,14.4)	12.1 (9.1,15.8)	12.4 (10.1,15.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 96.1**Marital Status When First Began Recruiting Duty: Recruiters by Active Component**

96. What was your marital status when you began your first tour of recruiting duty?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable†	919	902	351	235	252	64	17
Not Responding on Item	791	777	359	241	104	72	15
Responding on Item	12,557	12,234	5,212	3,946	1,707	1,369	323
Married	83.9 (82.6,85.1)	84.0 (82.7,85.2)	83.5 (81.3,85.5)	84.0 (81.7,86.0)	83.0 (80.1,85.5)	87.4 (84.8,89.6)	78.4 (73.0,83.0)
Separated	2.1 (1.7,2.6)	2.1 (1.7,2.6)	2.6 (1.9,3.7)	2.3 (1.6,3.3)	0.8* (0.4,1.7)	1.1 (0.6,2.0)	2.0* (0.9,4.5)
Divorced	8.6 (7.7,9.6)	8.5 (7.6,9.5)	8.7 (7.1,10.5)	8.4 (6.7,10.4)	8.6 (6.8,10.8)	8.3 (6.6,10.3)	12.4 (9.2,16.6)
Widowed	0.0* (0.0,0.1)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	1.3* (0.5,3.6)
Never married	5.4 (4.7,6.1)	5.4 (4.7,6.1)	5.2 (4.1,6.6)	5.4 (4.3,6.8)	7.6 (6.0,9.5)	3.2 (2.3,4.5)	5.9 (3.7,9.3)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded that they have "Never Married" (Q95 = 5).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 96.2***Marital Status When First Began Recruiting Duty: Recruiters by Reserve and Guard Component***

96. What was your marital status when you began your first tour of recruiting duty?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable†	199	77	74	29	11	8
Not Responding on Item	285	65	163	18	14	25
Responding on Item	4,438	1,172	2,180	495	250	342
Married	80.3 (78.1,82.2)	80.4 (76.0,84.2)	82.1 (78.9,85.0)	72.1 (66.1,77.4)	77.8 (70.3,83.8)	81.5 (75.9,86.0)
Separated	2.2 (1.4,3.3)	3.0* (1.5,6.0)	1.7* (0.8,3.5)	4.4* (1.8,10.3)	1.1* (0.3,4.5)	0.0 (N/A,N/A)
Divorced	11.1 (9.6,12.9)	11.1 (7.9,15.4)	10.4 (8.2,13.1)	14.0 (9.9,19.4)	14.4 (9.5,21.4)	9.7 (6.5,14.2)
Widowed	0.1* (0.0,0.3)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.8* (0.2,3.5)
Never married	6.4 (5.0,8.0)	5.5 (3.2,9.4)	5.8 (4.0,8.4)	9.6 (6.0,15.0)	6.7* (3.3,13.0)	8.1 (4.7,13.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded that they have "Never Married" (Q95 = 5).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 96.3***Marital Status When First Began Recruiting Duty: Army Recruiters by Location***

96. What was your marital status when you began your first tour of recruiting duty?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable†	351	115	41	47	80	67
Not Responding on Item	359	61	94	68	44	93
Responding on Item	5,212	1,141	1,142	1,001	804	1,123
Married	83.5 (81.3,85.5)	80.3 (74.5,85.1)	83.2 (78.5,87.0)	83.3 (77.1,88.1)	87.0 (82.7,90.4)	84.8 (79.1,89.2)
Separated	2.6 (1.9,3.7)	5.3 (3.0,9.2)	1.5* (0.6,4.1)	3.1* (1.4,7.0)	1.5* (0.6,3.8)	1.4* (0.5,3.7)
Divorced	8.7 (7.1,10.5)	10.1 (6.7,15.1)	7.7 (5.1,11.3)	9.4 (5.9,14.6)	7.0 (4.6,10.5)	8.8 (5.4,13.9)
Widowed	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Never married	5.2 (4.1,6.6)	4.3* (2.3,7.6)	7.7 (4.9,11.8)	4.2* (1.8,9.2)	4.5* (2.4,8.3)	5.1 (3.1,8.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded that they have "Never Married" (Q95 = 5).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 96.4***Marital Status When First Began Recruiting Duty: Navy or Marine Corps Recruiters by Location***

96. What was your marital status when you began your first tour of recruiting duty?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable†	235	58	57	73	47	252	113	138
Not Responding on Item	241	62	75	43	51	104	46	58
Responding on Item	3,946	847	945	1,034	1,110	1,707	783	924
Married	84.0 (81.7,86.0)	83.9 (79.5,87.6)	86.9 (81.9,90.7)	81.8 (77.1,85.7)	84.2 (79.6,87.9)	83.0 (80.1,85.5)	84.8 (80.1,88.5)	81.4 (77.3,85.0)
Separated	2.3 (1.6,3.3)	4.1 (2.5,6.8)	1.4* (0.5,3.6)	2.1* (0.9,4.8)	1.9* (0.8,4.5)	0.8* (0.4,1.7)	0.8* (0.3,2.3)	0.9* (0.4,2.2)
Divorced	8.4 (6.7,10.4)	6.9 (4.7,10.0)	7.9 (5.0,12.4)	9.9 (6.8,14.3)	8.5 (5.6,12.7)	8.6 (6.8,10.8)	8.2 (5.7,11.8)	9.0 (6.7,12.0)
Widowed	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)	0.0 (N/A,N/A)
Never married	5.4 (4.3,6.8)	5.1* (2.7,9.1)	3.7* (1.9,7.3)	6.2 (3.9,9.7)	5.4 (3.5,8.2)	7.6 (6.0,9.5)	6.3 (4.0,9.7)	8.7 (6.4,11.6)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

† Recruiters who responded that they have "Never Married" (Q95 = 5).

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 97.1**Age: Recruiters by Active Component**

97. How old were you on your last birthday?

	Total	DoD					Coast Guard
		Total	Army	Navy	Marine Corps	Air Force	
Estimated Population							
Not Applicable							
Not Responding on Item	495	485	201	169	81	34	11
Responding on Item	13,772	13,428	5,720	4,253	1,982	1,472	344
Less than 25 years	2.1 (1.7,2.5)	2.1 (1.8,2.6)	1.2 (0.7,2.0)	1.4 (0.9,2.2)	5.3 (4.1,6.9)	3.3 (2.5,4.5)	0.6* (0.2,2.5)
25-29 years	22.0 (20.8,23.3)	22.3 (21.0,23.6)	16.4 (14.3,18.9)	23.6 (21.6,25.7)	42.9 (39.5,46.4)	13.5 (11.4,15.9)	11.0 (8.1,14.9)
30-34 years	34.4 (32.8,36.0)	34.9 (33.3,36.6)	41.7 (38.8,44.7)	29.5 (27.2,32.0)	30.3 (27.5,33.1)	30.3 (27.3,33.4)	13.5 (9.5,18.9)
35-39 years	32.7 (31.1,34.3)	32.5 (30.8,34.1)	33.9 (30.8,37.0)	34.3 (31.9,36.9)	18.2 (16.2,20.4)	40.8 (37.9,43.8)	42.3 (37.3,47.6)
40-44 years	7.6 (6.9,8.5)	7.2 (6.5,8.0)	6.3 (5.1,7.8)	8.9 (7.4,10.7)	3.0 (2.0,4.3)	11.4 (9.5,13.6)	24.5 (19.6,30.3)
45 years or older	1.2 (0.9,1.6)	1.0 (0.8,1.4)	0.5* (0.2,1.1)	2.3 (1.6,3.3)	0.3* (0.1,0.9)	0.7* (0.3,1.5)	8.0 (5.5,11.5)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 97.2**Age: Recruiters by Reserve and Guard Component**

97. How old were you on your last birthday?

	Total	Army Reserve	Army National Guard	Naval Reserve	Air Force Reserve	Air National Guard
Estimated Population						
Not Applicable						
Not Responding on Item	169	36	100	11	8	14
Responding on Item	4,753	1,278	2,317	531	267	361
Less than 25 years	1.9 (1.2,3.1)	1.8* (0.8,4.4)	1.8* (0.9,3.5)	4.1* (2.3,7.4)	1.0* (0.3,4.2)	0.0 (N/A,N/A)
25-29 years	10.0 (8.3,11.9)	6.5 (4.0,10.2)	11.4 (8.5,15.0)	17.8 (13.8,22.7)	6.3 (3.5,10.8)	4.6* (2.5,8.3)
30-34 years	23.4 (21.1,25.9)	26.3 (20.3,33.3)	22.3 (18.9,26.1)	28.1 (22.4,34.5)	14.6 (9.7,21.4)	20.6 (15.6,26.8)
35-39 years	29.0 (26.7,31.4)	34.1 (29.2,39.4)	25.7 (22.1,29.7)	29.5 (23.9,35.7)	32.3 (25.6,39.8)	29.0 (23.6,35.2)
40-44 years	17.2 (15.3,19.3)	18.4 (14.3,23.5)	16.4 (14.1,18.9)	11.0 (7.7,15.4)	21.9 (16.0,29.1)	23.7 (18.0,30.4)
45 years or older	18.5 (16.6,20.7)	12.9 (9.2,17.9)	22.5 (19.5,25.9)	9.6 (5.7,15.8)	24.0 (18.3,30.7)	22.1 (16.6,28.9)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 97.3**Age: Army Recruiters by Location**

97. How old were you on your last birthday?

	Active Army					
	Total	Region 1	Region 3	Region 4	Region 5	Region 6
Estimated Population						
Not Applicable						
Not Responding on Item	201	37	41	58	20	47
Responding on Item	5,720	1,281	1,235	1,058	909	1,237
Less than 25 years	1.2 (0.7,2.0)	0.5* (0.1,2.5)	0.9* (0.3,3.2)	2.5* (1.1,5.3)	1.8* (0.7,4.7)	0.8* (0.2,2.9)
25-29 years	16.4 (14.3,18.9)	19.9 (14.9,26.1)	15.1 (11.1,20.2)	13.3 (9.3,18.7)	19.5 (15.3,24.5)	14.6 (11.1,19.1)
30-34 years	41.7 (38.8,44.7)	41.2 (34.3,48.5)	44.8 (37.9,51.9)	39.4 (33.0,46.3)	38.9 (32.9,45.4)	43.1 (37.8,48.5)
35-39 years	33.9 (30.8,37.0)	30.3 (24.6,36.8)	33.5 (27.8,39.8)	38.9 (32.0,46.3)	32.7 (27.8,38.1)	34.3 (28.5,40.7)
40-44 years	6.3 (5.1,7.8)	7.1 (4.5,11.0)	5.2 (3.0,8.9)	5.9 (3.6,9.5)	6.6 (4.3,10.2)	6.7 (4.1,10.7)
45 years or older	0.5* (0.2,1.1)	1.0* (0.3,3.2)	0.5* (0.1,2.5)	0.0 (N/A,N/A)	0.4* (0.1,2.1)	0.4* (0.1,2.2)

* Low precision and/or unweighted denominator size between 30 and 59. N/A: Confidence intervals not available when estimate is equal to 0% or 100%.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Table 97.4**Age: Navy or Marine Corps Recruiters by Location**

97. How old were you on your last birthday?

	Active Navy					Active Marine Corps		
	Total	Area 1	Area 3	Area 5	Area 8	Total	Region East	Region West
Estimated Population								
Not Applicable								
Not Responding on Item	169	46	49	21	42	81	37	44
Responding on Item	4,253	921	1,029	1,128	1,166	1,982	905	1,077
Less than 25 years	1.4 (0.9,2.2)	2.1* (1.0,4.3)	1.7* (0.8,3.8)	0.8* (0.2,2.3)	1.1* (0.4,2.8)	5.3 (4.1,6.9)	4.1 (2.6,6.2)	6.4 (4.8,8.6)
25-29 years	23.6 (21.6,25.7)	22.4 (18.3,27.0)	19.7 (15.5,24.9)	30.7 (26.0,35.8)	21.3 (17.6,25.6)	42.9 (39.5,46.4)	43.2 (38.9,47.7)	42.7 (38.5,47.0)
30-34 years	29.5 (27.2,32.0)	30.8 (25.5,36.6)	29.2 (24.0,34.9)	29.9 (25.3,35.0)	28.7 (24.7,33.1)	30.3 (27.5,33.1)	27.7 (24.2,31.5)	32.4 (29.1,35.9)
35-39 years	34.3 (31.9,36.9)	34.6 (29.2,40.5)	35.2 (30.3,40.4)	30.7 (25.4,36.5)	37.1 (32.3,42.2)	18.2 (16.2,20.4)	21.0 (17.6,24.7)	15.9 (13.7,18.5)
40-44 years	8.9 (7.4,10.7)	6.3 (4.4,9.0)	11.2 (8.0,15.4)	7.2 (4.8,10.6)	9.9 (7.0,13.9)	3.0 (2.0,4.3)	3.7 (2.2,6.2)	2.3 (1.4,3.9)
45 years or older	2.3 (1.6,3.3)	3.8 (2.1,6.7)	3.0* (1.5,5.9)	0.8* (0.2,2.4)	1.8* (0.8,4.2)	0.3* (0.1,0.9)	0.3* (0.1,1.5)	0.3* (0.1,1.1)

* Low precision and/or unweighted denominator size between 30 and 59.

Note: Rounding of Estimated Population numbers may result in discrepancies between columns.

Appendix A

2000 Military Recruiter Survey

2000 MILITARY RECRUITER SURVEY

The purpose of the 2000 survey is to ask experienced production recruiters their views on key issues that affect the quality of their work lives. The questions ask about management support, training, working conditions and stress. A similar questionnaire was given five times before (1989, 1991, 1994, 1996 and 1998) and is being fielded this year to (1) track changes, (2) adjust policies and procedures, and (3) direct resources toward improving the working conditions and effectiveness of military recruiters. Therefore, it is important that you fill this survey out honestly.

INSTRUCTIONS FOR COMPLETING THE SURVEY

- THIS IS NOT A TEST, SO TAKE YOUR TIME.
- Select answers that best fit you.
- Use pencil or pen to complete the survey. Make your marks dark so that they are easily read.
- Note that sometimes you will be asked to mark only one response and sometimes, you may be asked to mark all that apply.
- Fill in the appropriate answer.
- To change an answer using pencil, erase the wrong answer completely and fill in the correct answer.
- To change an answer using pen, put an "X" through the wrong answer and fill in the correct answer.

CORRECT ANSWER

INCORRECT ANSWER



Answers to some questions will be on a 5-point scale.

Example:

To what extent do you agree or disagree with the following statements about your office?

	Strongly agree	Neither agree nor disagree	Disagree	Strongly disagree	
My recruiting office presents a professional environment for potential applicants.....	①	●	③	④	⑤

Sometimes you will be asked to choose one answer for yourself and one for your family member. When this instruction appears, select one answer in each column.

Example:

At your current duty assignment, what type of treatment facility do you and members of your family usually go to when sick or in need of health advice? Please mark one answer in each column.

	Yourself	Members of your family
A military clinic or hospital....	①	①
Off-base, DoD contracted clinic (e.g., PRIMUS).....	●	②
A civilian clinic or doctor (not contracted by DoD).....	③	●
Some other type of treatment facility.....	④	④
Not applicable, haven't needed medical care at my current duty assignment.....	⑤	⑤

PRIVACY ACT STATEMENT

In accordance with the Privacy Act of 1974 (Public Law 93-579), this notice informs you of the purpose of the survey and how the findings will be used. Please read it carefully.

AUTHORITY: 10 USC 136 and 2358

PRINCIPAL PURPOSE: Information collected in this survey will be used to assess attitudes and perceptions of military recruiting life. This information will assist in the formulation of policies which may be needed to improve the military working environment and relevant recruiting policies.

ROUTINE USES: None.

DISCLOSURE: Providing information on this survey is voluntary. There is no penalty if you choose not to respond. However, maximum participation is encouraged so that data will be complete and representative. Your survey instrument will be treated as confidential. Identifying information will be used only by persons engaged in, and for the purpose of, the survey. Only group statistics will be reported.

Assignment Information

1. What is your branch of Service/Reserve Component?

① Army	⑥ Army Reserve
② Navy	⑦ Army National Guard
③ Marine Corps	⑧ Naval Reserve
④ Air Force	⑨ Air Force Reserve
⑤ Coast Guard	⑩ Air National Guard

2. How long have you been assigned to recruiting duty (include all tours in recruiting)?

- ① Less than one year
- ② 1 year, but less than 2
- ③ 2 years, but less than 3
- ④ 3 years, but less than 6
- ⑤ 6 or more years

3. Is this your first tour in recruiting?

- ① Yes
- ② No

4. Do you have specific monthly/annual goals/missions? (MARK ALL THAT APPLY)

- ① Yes, personal monthly goals/missions
- ② Yes, personal annual goals/missions
- ③ Yes, team monthly goals/missions
- ④ Yes, team annual goals/missions
- ⑤ No, neither personal nor team goals/missions

5. What were your reasons for becoming a recruiter? (MARK ALL THAT APPLY)

- ① I was able to choose the location of my duty station
- ② I wanted a change from my military specialty/occupation
- ③ Recruiting duty is career enhancing
- ④ Recruiting duty is necessary for promotion
- ⑤ I believe in my Service and want to share it with others
- ⑥ I want to help young people
- ⑦ I had no choice
- ⑧ Other, please specify _____

6. Did you volunteer to be a recruiter?

- ① I was assigned to recruiting duty and not given a choice
- ② I "volunteered," but really had no choice
- ③ I volunteered, but would have preferred an assignment other than recruiting
- ④ I volunteered and wanted recruiting duty

7. How many other recruiters (any Service) have offices in the same location (i.e., building, strip-mall) as your recruiting station?

- ① None, just myself
- ② 1 other recruiter
- ③ 2 other recruiters
- ④ 3 to 5 other recruiters
- ⑤ 6 or more other recruiters

8. How many other recruiters of your own Service Branch/Component are located in your recruiting station?

- ① None, just myself
- ② 1 other recruiter
- ③ 2 other recruiters
- ④ 3 to 5 other recruiters
- ⑤ 6 or more other recruiters

9. Do you think your preferences were considered in your current duty location assignment?

- ① Yes
- ② No

10. On average, what is the total number of hours per week you spend performing recruiting related duties?

- ① 40 hours or less
- ② 41-50 hours
- ③ 51-60 hours
- ④ 61-70 hours
- ⑤ 71-80 hours
- ⑥ More than 80 hours

11. On average, what is the total number of hours per week you spend performing administrative duties?

- ① None
- ② Some but less than 6 hours
- ③ 6-10 hours
- ④ 11-20 hours
- ⑤ More than 20 hours

12. On average, what is the total number of hours per week you spend on the phone with prospects?

- ① None
- ② Some but less than 6 hours
- ③ 6-10 hours
- ④ 11-20 hours
- ⑤ More than 20 hours

13. During the past year, have you voluntarily not taken leave due to the demands of your job?

- ① Yes
- ② No

14. During the past year, did you request annual leave and have the request denied?

- ① Yes
- ② No

15. How many days of annual leave did you take last year?

- ① 0 to 3 days
- ② 4 to 7 days
- ③ 8 to 14 days
- ④ 15 to 29 days
- ⑤ 30 or more days

16. In the past year, of the number of annual leave days taken, what percentage did you work at least part of the day on work-related tasks?

- ① 0%
- ② 1-25%
- ③ 26-50%
- ④ 51-75%
- ⑤ 76-100%

17. How many days of annual leave did you lose in the last fiscal year due to the demands of your recruiting duty?

- ① None
- ② 1-5 days
- ③ 6-10 days
- ④ 11-20 days
- ⑤ 21+ days

Housing/Residence

18. Compared with living conditions in base housing, how do you rate your current living conditions with respect to quality and cost?

- ① Not applicable, I have never lived on base → GO TO QUESTION 19
- ② Not applicable, I am currently living on base → GO TO QUESTION 19

Quality	Cost
① Better	① More
② Same	② Same
③ Worse	③ Less

19. What is the average ONE-WAY driving time from your residence to your duty location?

- ① Less than 15 minutes
- ② 15-30 minutes
- ③ 31-60 minutes
- ④ More than 1 hour

20. How long does it usually take you to travel from your residence to your nearest...?

	Less than 15 minutes	15-30 minutes	31-60 minutes	61-90 minutes	91 minutes to 2 hours	More than 2 hours
a. Military exchange.....	①	②	③	④	⑤	⑥
b. Commissary.....	①	②	③	④	⑤	⑥
c. Military hospital/clinic.....	①	②	③	④	⑤	⑥

21. How satisfied are you with the following characteristics of your current residence and community at your permanent duty station?

	Very satisfied	Satisfied	Neither satisfied nor dissatisfied	Dissatisfied	Very dissatisfied	Not applicable
a. Cost of residence.....	①	②	③	④	⑤	⑥
b. Schools.....	①	②	③	④	⑤	⑥
c. Availability of childcare.....	①	②	③	④	⑤	⑥
d. Spouse employment.....	①	②	③	④	⑤	⑥

Your Workplace

22. To what extent do you agree or disagree with the following statements about your office?

	Not applicable					
	Strongly disagree					
	Disagree					
	Neither agree nor disagree					
	Agree					
	Strongly agree					
a. My recruiting office presents a <u>professional</u> environment for potential applicants.....	①	②	③	④	⑤	⑥
b. My recruiting office presents a <u>pleasant</u> environment for potential applicants.....	①	②	③	④	⑤	⑥
c. My recruiting office contributes to my success as a recruiter.....	①	②	③	④	⑤	⑥
d. My recruiting office gets very few <u>walk-in</u> potential applicants.....	①	②	③	④	⑤	⑥
e. I could successfully recruit more applicants if my office looked "high-tech".....	①	②	③	④	⑤	⑥
f. There is a good relationship between my office and other tenants (non-Service) in the area...	①	②	③	④	⑤	⑥
g. There is a good relationship between my recruiting office's landlord and the assigned recruiters.....	①	②	③	④	⑤	⑥
h. My recruiting office is conveniently located.....	①	②	③	④	⑤	⑥
i. Prospective applicants have little trouble finding my recruiting office.....	①	②	③	④	⑤	⑥
j. My recruiting office is located close to high schools.....	①	②	③	④	⑤	⑥
k. My recruiting office is accessible to potential applicants.....	①	②	③	④	⑤	⑥
l. Parking is <u>available</u> for <u>applicants</u> at my office.....	①	②	③	④	⑤	⑥
m. Parking is <u>convenient</u> for <u>applicants</u> at my office.....	①	②	③	④	⑤	⑥
n. Parking is <u>available</u> for <u>recruiters</u> at my office.....	①	②	③	④	⑤	⑥
o. Parking is <u>convenient</u> for <u>recruiters</u> at my office.....	①	②	③	④	⑤	⑥

23. How much do you spend monthly to park your POV at work?

- ① Not applicable, I use other transportation to get to work
- ② None, free parking
- ③ \$1-\$50
- ④ \$51-\$100
- ⑤ \$101 or more per month

24. How much do you spend monthly to use public transportation for work?

- ① Not applicable, I do not use public transportation
- ② \$1-\$50
- ③ \$51-\$100
- ④ \$101 or more per month

25. If not located near a military installation, does your Recruiting Headquarters provide fitness center access to you at no out-of-pocket expense?

- ① Not applicable, I am located near a military installation
- ② Yes
- ③ No

Training

26. To what extent do you agree or disagree with the following statements about your formal training and preparation for recruiting duty?

	Not applicable					
	Strongly disagree					
	Disagree					
	Neither agree nor disagree					
	Agree					
	Strongly agree					
a. I was given a realistic preview of what recruiting duty would be like.....	①	②	③	④	⑤	⑥
b. Members of my family were well prepared by my Service for the requirements and demands of my recruiting assignment.....	①	②	③	④	⑤	⑥
c. I was given good professional training for my job as a recruiter.....	①	②	③	④	⑤	⑥
d. The training I received was helpful and relevant for my job as a recruiter....	①	②	③	④	⑤	⑥
e. The training I received was insufficient for what I needed to know to do effective recruiting.....	①	②	③	④	⑤	⑥
f. My allocated time in training was sufficient.....	①	②	③	④	⑤	⑥

27. Did your immediate supervisor train you for your job as a recruiter?

- ① Yes
- ② No

28. How frequently did an experienced recruiter help you during on-the-job training?

- ① Frequently
- ② Occasionally
- ③ Seldom
- ④ Never

29. How much do you agree or disagree with the following statements about refresher (i.e., TDY, in-house, monthly, weekly) training?

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree	Not applicable
a. I receive adequate refresher training.....	①	②	③	④	⑤	⑥
b. I receive adequate refresher training from my supervisor.....	①	②	③	④	⑤	⑥
c. I receive adequate refresher training from my recruiter instructor/trainer.....	①	②	③	④	⑤	⑥

30. Which of the following would make refresher training better? (MARK ALL THAT APPLY)

- ① More frequent training sessions
- ② Establish regularly scheduled training
- ③ Have recruiter instructors conduct more All Hands training
- ④ Have recruiter instructors conduct more individual training
- ⑤ Have recruiters prepare and present training to each other
- ⑥ Shadow experienced recruiter
- ⑦ Other, please specify _____

31. On average, how long do you think it takes before the typical new recruiter can perform at top efficiency?

- ① Less than 6 months
- ② 6 months to less than 1 year
- ③ 1-2 years
- ④ More than 2 years

Goal/Mission

32. With reference to your recruiting goals/missions, to what extent do you agree or disagree with the following statements?

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree	Not applicable
a. My monthly goals/missions are achievable.....	①	②	③	④	⑤	⑥
b. My assigned market area is adequate to make goal/mission.....	①	②	③	④	⑤	⑥
c. Success in reaching goal/mission has a "make or break" effect on my military career.....	①	②	③	④	⑤	⑥
d. I am pressured to continue recruiting even after reaching my monthly goal/mission.....	①	②	③	④	⑤	⑥
e. I am punished if I fall short of goal/mission.....	①	②	③	④	⑤	⑥
f. If I miss my goal/mission one month, I can make it up the next month.....	①	②	③	④	⑤	⑥
g. I receive adequate support (e.g., cars, telephone, promotional items) to help me accomplish my goal/mission.....	①	②	③	④	⑤	⑥
h. Required paperwork interferes with my efforts to make goal/mission.....	①	②	③	④	⑤	⑥
i. My supervisor will help me if I have trouble making goal/mission.....	①	②	③	④	⑤	⑥

33. In how many of the months of the past fiscal year did you achieve your monthly goal/mission?

- ① Less than 3 months
- ② 3-5 months
- ③ 6-8 months
- ④ 9-11 months
- ⑤ All 12 months
- ⑥ Not applicable

34. What percentage of your recruiting goal/mission did you achieve in the last fiscal year?

- ① 0 to 75%
- ② 76 to 100%
- ③ 101 to 125%
- ④ 126 to 150%
- ⑤ More than 150%
- ⑥ Not applicable

35. All things considered, what is the likelihood that experienced recruiters can make goal/mission in your zone/area?

- ① Extremely difficult
- ② Difficult but can be made with extra effort
- ③ Should be able to make goal/mission but difficult to exceed
- ④ Not only achievable, but good chance to exceed
- ⑤ Very excellent chance to exceed goal/mission

36. Compared to other recruiters from your Service who work in the area served by your MEPS, would you say you are:

- ① One of the best (exceed 95 percentile)
- ② Better than most (66 to 95 percentile)
- ③ Average (35 to 65 percentile)
- ④ Below average (below 35 percentile)

37. In your current assignment, do you recruit Non-Prior Service (NPS) applicants?

- ① Yes
- ② No → GO TO QUESTION 40

38. If YES to previous question,

a. How many NPS applicants did you recruit in the past fiscal year?

Write the number of NPS applicants you recruited in the boxes. For example, if you recruited 20 NPS applicants, you would enter "020".

NPS IN PAST FISCAL YEAR

b. How many of these applicants resulted from the ASVAB Student Testing Program (STP) leads?

Write the number of NPS applicants you recruited from the ASVAB STP in the boxes. For example, if you recruited two applicants from the ASVAB STP leads, you would enter "002".

NPS APPLICANTS FROM
ASVAB STP LEADS

39. How would you rate the overall importance of each of the following lead sources for attaining your NPS recruiting goals/missions?

	Not applicable					
	Very unimportant					
	Unimportant					
	Neither important nor unimportant					
	Important					
	Very important					
a. ASVAB Student Testing Program.....	①	②	③	④	⑤	⑥
b. High School lists/student directories.....	①	②	③	④	⑤	⑥
c. Referrals from applicants....	①	②	③	④	⑤	⑥
d. Local advertising.....	①	②	③	④	⑤	⑥
e. National leads (e.g., direct mailouts, 800 number, Internet).....	①	②	③	④	⑤	⑥
f. Community colleges.....	①	②	③	④	⑤	⑥
g. 4-year colleges/universities.....	①	②	③	④	⑤	⑥
h. Local merchants/community contacts.....	①	②	③	④	⑤	⑥
i. Recruiter Assistance (HRAP, HARP, RAP, PRASP, Boot Leave, etc.)...	①	②	③	④	⑤	⑥
j. Recruiting station walk-ins.....	①	②	③	④	⑤	⑥

Job Demands

40. To what extent do you agree or disagree with the following statements?

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree	Not applicable
a. I have the opportunity to earn an award for production.....	①	②	③	④	⑤	⑥
b. The awards available to me have important effects on my career.....	①	②	③	④	⑤	⑥
c. Some recruiters are not successful because they lack aptitude for sales.....	①	②	③	④	⑤	⑥
d. The good recruiters in my office make up for others who can't make their quotas.....	①	②	③	④	⑤	⑥
e. The contract quotas I am given reflect the actual accession requirements....	①	②	③	④	⑤	⑥
f. Working hard just makes more work for me in the future.....	①	②	③	④	⑤	⑥
g. Recruiter leadership does a good job of keeping recruiters informed of initiatives to improve quality-of-life (e.g., housing, medical, pay, CONUS COLA, childcare).....	①	②	③	④	⑤	⑥
h. The morale of the recruiters I work with is good.....	①	②	③	④	⑤	⑥
i. My pay is appropriate for the job I do.....	①	②	③	④	⑤	⑥
j. If a recruit was not qualified for my Service, I would refer him or her to another Service.....	①	②	③	④	⑤	⑥

41. The degree to which Recruiting Commands manage office level recruiting activities varies. For each statement, indicate whether you agree or disagree.

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree	Not applicable
a. The mileage restriction placed on government vehicles interferes with my ability to do my job.....	①	②	③	④	⑤	⑥
b. I have the freedom to personally plan my work and use my judgment as to the best method for recruiting in my assigned area.....	①	②	③	④	⑤	⑥
c. I receive good support from my supervisors.....	①	②	③	④	⑤	⑥
d. My superiors and I work as a team.....	①	②	③	④	⑤	⑥

42. Below is a list of statements that relate to aspects of life as a recruiter. For each statement, indicate whether you agree or disagree.

	Not applicable					
	Strongly disagree					
	Disagree					
	Neither agree nor disagree					
	Agree					
	Strongly agree					
a. Supervisors understand and help recruiters with problems.....	①	②	③	④	⑤	⑥
b. Recruiters are recognized for doing a good job.....	①	②	③	④	⑤	⑥
c. Skills attained in recruiting are helpful in securing a good civilian job.....	①	②	③	④	⑤	⑥
d. Recruiting is important work.....	①	②	③	④	⑤	⑥
e. Recruiting is challenging work.....	①	②	③	④	⑤	⑥
f. Recruiters' pay is sufficient to meet expenses.....	①	②	③	④	⑤	⑥
g. Promotion opportunity is better than it would have been without a recruiting assignment.....	①	②	③	④	⑤	⑥
h. I would encourage my friends to become recruiters.....	①	②	③	④	⑤	⑥
i. I feel emotionally drained from my work.....	①	②	③	④	⑤	⑥
j. I feel fatigued when I get up in the morning and have to face another day on the job.....	①	②	③	④	⑤	⑥
k. Working with people all day is really a strain for me.....	①	②	③	④	⑤	⑥
l. I feel burned out from my job.....	①	②	③	④	⑤	⑥
m. I feel frustrated by my job...	①	②	③	④	⑤	⑥
n. I feel like I am at the end of my rope.....	①	②	③	④	⑤	⑥

43. This section of questions asks how your work has changed since 1998 or since you began, if after 1998.

	Much less				
	Less				
	Same				
	Greater				
	Much greater				
a. The amount of contact you have with key influencers such as the parents of prospects is.....	①	②	③	④	⑤
b. The number of times you visit the high schools in your market is.....	①	②	③	④	⑤
c. The types and values of incentive packages you can discuss with your prospects are.....	①	②	③	④	⑤
d. The overseas assignment opportunities you can discuss are.....	①	②	③	④	⑤
e. The amount of time you spend <u>pre</u> -prospecting (e.g., boy scouts, cub scouts, coaching youth football) is.....	①	②	③	④	⑤
f. The amount of time you spend prospecting is.....	①	②	③	④	⑤
g. The number of hours per week you spend performing duty-related tasks is.....	①	②	③	④	⑤
h. The amount of participation in community events to support your recruiting job is.....	①	②	③	④	⑤
i. The number of work hours required to meet goal/mission is...	①	②	③	④	⑤
j. The amount of paperwork required to get reimbursed for recruiting expenses is.....	①	②	③	④	⑤
k. The amount of money recruiters have to pay for medical expenses is.....	①	②	③	④	⑤
l. The amount of free time recruiters have to attend to personal duties is.....	①	②	③	④	⑤
m. The staffing level for recruiters in your office is.....	①	②	③	④	⑤
n. The experience level of your fellow recruiters is.....	①	②	③	④	⑤

44. How frequently do you think recruiter improprieties (i.e., bending rules to make goal/mission) occur in your recruiting command?

- ① Frequently
- ② Occasionally
- ③ Seldom
- ④ Never

45. How frequently do you think sexual misconduct between recruiters and applicants occurs in your recruiting command?

- ① Frequently
- ② Occasionally
- ③ Seldom
- ④ Never

46. If you had the freedom to select an assignment next month, which of the following would you choose?

- ① Remain in recruiting
- ② Return to my previous military specialty/occupation
- ③ Select a totally new military specialty/occupation
- ④ Leave the Service

47. Approximately how many high school seniors do you individually prospect in your recruiting market?

- ① Less than 500
- ② 500 to 1,000
- ③ 1,001 to 2,000
- ④ 2,001 to 3,000
- ⑤ More than 3,000
- ⑥ Not applicable → GO TO QUESTION 56

48. How would you rate the prospect of graduating seniors in your recruiting market finding a full-time job with satisfactory career potential?

- ① Possible for nearly all
- ② Possible for most
- ③ Possible for some
- ④ Possible for very few to none
- ⑤ Not applicable

49. Compared to civilian pay for recent high school graduates in your local area, starting military pay is:

- ① Higher
- ② About the same
- ③ Lower
- ④ Not applicable

50. To what extent do you agree or disagree with the following statements about working with schools?

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree	Not applicable
a. I can talk to seniors at my high schools anytime.....	①	②	③	④	⑤	⑥
b. My schools make high school directory information available to me.....	①	②	③	④	⑤	⑥
c. I can display posters, brochures, etc., in my schools.....	①	②	③	④	⑤	⑥
d. I am invited to speak to classes on military topics (e.g., military history) in my schools.....	①	②	③	④	⑤	⑥
e. My school counselors encourage qualified seniors to talk to me about the military as a career.....	①	②	③	④	⑤	⑥
f. My school counselors tell students to consider the Service as a way to get money for college.....	①	②	③	④	⑤	⑥

51. In general, are you invited to Career Day at the high schools in your recruiting market?

- ① Yes
- ② No
- ③ Not applicable

52. What percentage of your high schools cooperate by providing access to high school lists/student directories?

- ① None
- ② 1-20 percent
- ③ 21-40 percent
- ④ 41-60 percent
- ⑤ 61-80 percent
- ⑥ 81-100 percent
- ⑦ Not applicable

53. What percentage of your high schools cooperate by providing access to students?

- ① None
- ② 1-20 percent
- ③ 21-40 percent
- ④ 41-60 percent
- ⑤ 61-80 percent
- ⑥ 81-100 percent
- ⑦ Not applicable

54. What percentage of high school senior names do you have as a result of all lead sources (e.g., ASVAB STP, high school lists, referrals, advertising lead cards)?

- ① None
- ② 1-20 percent
- ③ 21-40 percent
- ④ 41-60 percent
- ⑤ 61-80 percent
- ⑥ 81-100 percent
- ⑦ Not applicable

55. Do your supervisors actively assist recruiters in getting schools to cooperate by visiting schools, writing letters, talking with teachers, counselors, school board members, etc?

- ① Yes, frequently
- ② Sometimes
- ③ No, never
- ④ Not applicable

56. What do members of your household/immediate family think of your recruiting assignment? Are they:

- ① Very positive
- ② Somewhat positive
- ③ Neutral, neither positive nor negative
- ④ Somewhat negative
- ⑤ Very negative
- ⑥ Not applicable

57. Are active attempts made by your recruiting command to involve your family in your recruiting job (e.g., special office social events for the entire family, discounted tickets for the family)?

- ① Yes, frequently
- ② Sometimes
- ③ No, never
- ④ Not applicable

Resources

58. With respect to recruiting, how important are the following factors?

	Very important	Important	Neither important nor unimportant	Unimportant	Very unimportant	Not applicable
a. Formal training.....	①	②	③	④	⑤	
b. On-the-job training.....	①	②	③	④	⑤	
c. Advertising.....	①	②	③	④	⑤	
d. Promotional items.....	①	②	③	④	⑤	
e. Educational benefits for prospects.....	①	②	③	④	⑤	⑥
f. Enlistment bonus.....	①	②	③	④	⑤	⑥
g. Seasonal shipping bonus....	①	②	③	④	⑤	⑥
h. MEPS processing.....	①	②	③	④	⑤	
i. Office computer and software.....	①	②	③	④	⑤	
j. Beeper or cellular phone....	①	②	③	④	⑤	⑥
k. Recruiter Internet access....	①	②	③	④	⑤	⑥
l. Recruiting station location.....	①	②	③	④	⑤	
m. Recruiting station appearance.....	①	②	③	④	⑤	
n. Access to own Government vehicle.....	①	②	③	④	⑤	⑥
o. Positive media publicity.....	①	②	③	④	⑤	
p. Pro-military community/ influencers.....	①	②	③	④	⑤	
q. High school access.....	①	②	③	④	⑤	
r. High school student lists....	①	②	③	④	⑤	

59. To what extent do you agree or disagree that the following recruiting resources are in need of improvement?

	Strongly disagree					Not applicable
	Disagree					
	Neither agree nor disagree					
	Agree					
	Strongly agree					
a. Formal training.....	①	②	③	④	⑤	
b. On-the-job training.....	①	②	③	④	⑤	
c. Advertising.....	①	②	③	④	⑤	
d. Promotional items.....	①	②	③	④	⑤	
e. Educational benefits for prospects.....	①	②	③	④	⑤	⑥
f. Enlistment bonus.....	①	②	③	④	⑤	⑥
g. Seasonal shipping bonus...	①	②	③	④	⑤	⑥
h. MEPS processing.....	①	②	③	④	⑤	
i. MEPS medical screening...	①	②	③	④	⑤	
j. MEPS testing.....	①	②	③	④	⑤	
k. MEPS liaisons.....	①	②	③	④	⑤	
l. Office computer and software.....	①	②	③	④	⑤	
m. Beeper or cellular phone....	①	②	③	④	⑤	⑥
n. Recruiter Internet access...	①	②	③	④	⑤	⑥
o. Recruiting station location.....	①	②	③	④	⑤	
p. Recruiting station appearance.....	①	②	③	④	⑤	
q. Access to own Government vehicle.....	①	②	③	④	⑤	⑥
r. Positive media publicity.....	①	②	③	④	⑤	
s. Pro-military community/influencers.....	①	②	③	④	⑤	
t. High school access.....	①	②	③	④	⑤	
u. High school student lists....	①	②	③	④	⑤	

60. If it was your decision, would you expand, keep the same, reduce, or eliminate the following advertising elements in supporting your recruiting efforts?

	Eliminate			
	Reduce			
	Keep the same			
	Expand			
a. Local newspaper ads.....	①	②	③	④
b. Billboards.....	①	②	③	④
c. Television advertising.....	①	②	③	④
d. Internet recruiting websites.....	①	②	③	④
e. Radio advertising.....	①	②	③	④
f. Magazine advertising.....	①	②	③	④
g. Locally produced flyers/mailings.....	①	②	③	④
h. Flyers/mailings produced by the Recruiting Service.....	①	②	③	④
i. Joint (all Services together) advertising.....	①	②	③	④
j. Major local events.....	①	②	③	④

61. In your experience, how would you rate the following benefits/incentives in terms of importance to prospects you have dealt with in the past fiscal year?

	Very unimportant					Not applicable
	Unimportant					
	Neither important nor unimportant					
	Important					
	Very important					
a. Enlistment bonus.....	①	②	③	④	⑤	
b. Seasonal shipping bonus.....	①	②	③	④	⑤	⑥
c. Montgomery GI Bill benefits.....	①	②	③	④	⑤	
d. Service college fund.....	①	②	③	④	⑤	⑥
e. Military pay and allowances.....	①	②	③	④	⑤	
f. Medical benefits.....	①	②	③	④	⑤	
g. Job training and experience.....	①	②	③	④	⑤	
h. In-Service educational opportunities (on or off duty).....	①	②	③	④	⑤	⑥
i. Subsequent civilian employment opportunities...	①	②	③	④	⑤	
j. Physical/mental challenge.....	①	②	③	④	⑤	
k. Opportunity to travel.....	①	②	③	④	⑤	
l. Choice of first duty station.....	①	②	③	④	⑤	⑥

62. DoD is discussing the possibility of using civilian contractors to assist recruiters. How much do you agree or disagree with the following statements?

	Strongly disagree				
	Disagree				
	Neither agree nor disagree				
	Agree				
	Strongly agree				
a. Using a civilian contractor for telemarketing potential recruits would be <u>helpful</u> to me.....	①	②	③	④	⑤
b. Using a civilian contractor for telemarketing potential recruits would be <u>convenient</u> for me.....	①	②	③	④	⑤
c. Using a civilian contractor for telemarketing potential recruits would help me make my goal/mission.....	①	②	③	④	⑤
d. Using a civilian contractor as an <u>administrative assistant</u> would be <u>helpful</u> to me.....	①	②	③	④	⑤
e. Using a civilian contractor as an <u>administrative assistant</u> would be <u>convenient</u> for me.....	①	②	③	④	⑤
f. Using a civilian contractor as an <u>administrative assistant</u> would help me make my goal/mission.....	①	②	③	④	⑤

63. DoD is evaluating putting recruiting stations in large enclosed malls. These stations would have attractive "storefronts" to attract visitors and computer terminals with information about military careers and benefits. They would also have administrative assistants who would assist all Services. How much do you agree or disagree with the following statements?

	Strongly disagree				
	Disagree				
	Neither agree nor disagree				
	Agree				
	Strongly agree				
a. Locating my station where there are a lot of potential applicants who could visit the station would help me recruit.....	①	②	③	④	⑤
b. In the right mall, with a good design, the station would reflect well on the military and generate new leads.....	①	②	③	④	⑤
c. A mall location would be a hindrance for meeting with prospects.....	①	②	③	④	⑤
d. I would prefer a location in a large mall to my current station location.....	①	②	③	④	⑤
e. If I could choose any location for my station, it would not be in a mall.....	①	②	③	④	⑤
f. Teenagers would visit a mall recruiting station if it looked "high-tech".....	①	②	③	④	⑤
g. Teenagers today are more impressed by appearance and style.....	①	②	③	④	⑤
h. Proper visibility in a mall would positively impress key influencers.....	①	②	③	④	⑤
i. DoD should modernize its recruiting facilities.....	①	②	③	④	⑤
j. I would prefer working in a station that was easily accessible to the public.....	①	②	③	④	⑤
k. Sharing an administrative assistant between recruiters from different Services would create friction in the office.....	①	②	③	④	⑤

64. How many hours per week do you spend phone calling potential recruits that could be hired out to a civilian telemarketing contractor?

- ① None
- ② Some but less than 6 hours
- ③ 6-10 hours
- ④ 11-20 hours
- ⑤ More than 20 hours

65. How many hours per week do you spend performing administrative duties that could be hired out to a civilian office administrative assistant?

- ① None
- ② Some but less than 6 hours
- ③ 6-10 hours
- ④ 11-20 hours
- ⑤ More than 20 hours

Supervision

66. To what extent do you agree or disagree with the following statements?

	Strongly disagree				
	Disagree				
	Neither agree nor disagree				
	Agree				
	Strongly agree				
a. My immediate supervisor expects too much from me.....	①	②	③	④	⑤
b. My immediate supervisor coaches me if I need it.....	①	②	③	④	⑤
c. My immediate supervisor criticizes me even when I am doing a good job.....	①	②	③	④	⑤
d. My immediate supervisor does a poor job of maintaining morale among recruiters.....	①	②	③	④	⑤
e. My immediate supervisor stands up for me.....	①	②	③	④	⑤
f. I feel I am supervised more closely than necessary.....	①	②	③	④	⑤
g. My immediate supervisor understands the sales business.....	①	②	③	④	⑤

67. If you supervise at least one other production recruiter on a routine basis, to what extent do you agree or disagree with the following statements?

- ① Not applicable, I do not supervise at least one other production recruiter on a routine basis → GO TO QUESTION 68

	Strongly disagree				
	Disagree				
	Neither agree nor disagree				
	Agree				
	Strongly agree				
a. Recruiters should not bother overworked supervisors with their problems.....	①	②	③	④	⑤
b. In reaching recruiting goals/missions, teamwork is as important as each person's own effort.....	①	②	③	④	⑤
c. It is my job to motivate recruiters to make their goals/missions.....	①	②	③	④	⑤
d. When I listen to subordinates, I do my job better.....	①	②	③	④	⑤
e. It is my job to teach recruiters who have not learned everything necessary from their training.....	①	②	③	④	⑤
f. Recruiters need constant pressure in order for them to make their goals/missions.....	①	②	③	④	⑤
g. Supervisors who inspire recruiters make the difference between goal/mission achievement and failure.....	①	②	③	④	⑤
h. Once properly trained, recruiters should be allowed to make their own decisions.....	①	②	③	④	⑤
i. Supervisors can do only so much to encourage recruiters who fail to make their recruiting goals/missions.....	①	②	③	④	⑤
j. Punishing recruiters who do not make their goals/missions can be counterproductive.....	①	②	③	④	⑤

Satisfaction

68. In general, how satisfied are you currently with the supervision/leadership within your recruiting command?

	Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very satisfied
a. Immediate supervisor.....	①	②	③	④	⑤
b. Recruiting command beyond immediate supervisor.....	①	②	③	④	⑤

69. In general, how satisfied were you with military supervision/leadership before you became a recruiter?

	Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very satisfied
a. Immediate supervisor.....	①	②	③	④	⑤
b. Leadership beyond immediate supervisor.....	①	②	③	④	⑤

70. Do you plan to make recruiting a career?

- ① Yes
② No
③ Undecided

71. In general, how satisfied are you with...?

	Very dissatisfied	Dissatisfied	Neither satisfied nor dissatisfied	Satisfied	Very satisfied
a. Recruiting.....	①	②	③	④	⑤
b. Military life.....	①	②	③	④	⑤

Medical

72. In the past fiscal year, how much did you spend on medical and dental care for you and your dependents that was NOT reimbursed?

Write your yearly expense in the boxes. For example, if you spent \$100 in the past fiscal year, you would enter "0100".

\$ NON-REIMBURSED MEDICAL AND DENTAL EXPENSES

73. What do you spend (on average) each month in the performance of your official duties (e.g., driving related expenses, applicant meals, phone, etc.) that is NOT reimbursed to you?

Write your monthly expense in the boxes. For example, if you spend \$100 each month, you would enter "0100".

\$ NON-REIMBURSED RECRUITING RELATED EXPENSES

74. How much do you spend monthly on housing costs, including utilities, above your Basic Allowance for Housing (BAH)?

Write your monthly expense in the boxes. For example, if you spend \$100 each month, you would enter "0100".

\$ HOUSING EXPENSES BEYOND BAH

75. At your current duty assignment, what type of treatment facility do you and members of your family usually go to when sick or in need of health advice? Please mark one answer in each column.

	Yourself	Members of your family
A military clinic or hospital....	①	①
Off-base, DoD contracted clinic (e.g., PRIMUS).....	②	②
A civilian clinic or doctor (not contracted by DoD).....	③	③
Some other type of treatment facility.....	④	④
Not applicable, haven't needed medical care at my current duty assignment.....	⑤	⑤

76. How long does it usually take you or members of your family to travel to this treatment facility to receive medical care? Please mark one answer in each column.

	Yourself	Members of your family
Less than 15 minutes.....	①	①
15 to 30 minutes.....	②	②
31 minutes to 60 minutes.....	③	③
61 minutes to two hours.....	④	④
More than two hours.....	⑤	⑤
Not applicable.....	⑥	⑥

77. In general, how satisfied are you with the medical care provided by TRICARE for yourself and/or members of your family? Please mark one answer in each column.

	Yourself	Members of your family
Very satisfied.....	①	①
Satisfied.....	②	②
Neither satisfied nor dissatisfied.....	③	③
Dissatisfied.....	④	④
Very dissatisfied.....	⑤	⑤
Not applicable.....	⑥	⑥

78. What is your current TRICARE health plan?

- ① TRICARE Standard
- ② TRICARE Extra
- ③ TRICARE Prime

79. Are you or your family now covered by TRICARE Supplemental Insurance?

- ① Yes
- ② No
- ③ Not applicable

80. Are you or your family now covered by PRIVATE medical insurance or an HMO, such as those operated by Blue Cross, Prudential, or Kaiser?

- ① Yes
- ② No
- ③ Not applicable

81. Is TRICARE Prime available to you at your current assignment?

- ① Yes → GO TO QUESTION 83
- ② No

82. If no, would you use TRICARE Prime if it were available to you?

- ① Yes
- ② No

Computer Usage

83. Do you have a personal desktop computer (PC) in your office that was issued to you?

- ① Yes
- ② No

84. Do you have a PC in your office that is shared by you and others?

- ① Yes
- ② No

85. Do you have access to a laptop computer for recruiting purposes?

- ① Yes
- ② No

86. Do you have a computer in your home or residence?

- ① Yes
- ② No → GO TO QUESTION 88

87. Do you use your home computer for work tasks?

- ① Yes
- ② No

88. Do you...

	Yes, at office only	Yes, at home only	Yes, both at office and home	No
a. Have access to the Internet.....	①	②	③	④
b. Use the Internet.....	①	②	③	④

89. How many hours per week do you spend at work or at home on each of the following for your recruiting related duties?

	None	Less than 1	1 to less than 2	2 to less than 4	4 or more
a. Word processing.....	①	②	③	④	⑤
b. Spreadsheets.....	①	②	③	④	⑤
c. Database applications.....	①	②	③	④	⑤
d. Chat rooms/electronic bulletin boards.....	①	②	③	④	⑤
e. Own recruiting command web site.....	①	②	③	④	⑤
f. Personal/Local web site.....	①	②	③	④	⑤
g. Exchanging e-mail with potential recruits.....	①	②	③	④	⑤
h. Work related e-mail, other than with potential recruits.....	①	②	③	④	⑤
i. Distance learning.....	①	②	③	④	⑤
j. Filling out electronic forms.....	①	②	③	④	⑤
k. Other.....	①	②	③	④	⑤

Background Information

90. What is your current paygrade?

- ① E-4
- ② E-5
- ③ E-6
- ④ E-7
- ⑤ E-8
- ⑥ E-9
- ⑦ Officer

91. What is the highest grade or degree you have completed? (MARK ONLY ONE)

- ① Less than 12 years of school (no diploma)
- ② GED or High School Certificate
- ③ High School Diploma
- ④ Some college, but did not graduate
- ⑤ Associate's degree (e.g., AA, AS)
- ⑥ Bachelor's degree (e.g., BA, AB, BS)
- ⑦ Master's, doctoral degree or professional school degree (e.g., MA/MS/PhD/MD/JD/DVM)

92. Are you Spanish/Hispanic/Latino? (MARK "NO" IF NOT SPANISH/HISPANIC/LATINO)

- ① No, not Spanish/Hispanic/Latino
- ② Yes, Mexican, Mexican American, Chicano
- ③ Yes, Puerto Rican
- ④ Yes, Cuban
- ⑤ Yes, Other Spanish/Hispanic/Latino

93. What is your race? (MARK ONE OR MORE RACES to indicate what you consider yourself to be)

- ① White
- ② Black or African-American
- ③ American Indian or Alaskan Native
- ④ Asian (e.g., Asian Indian, Chinese, Filipino, Japanese, Korean, Vietnamese)
- ⑤ Native Hawaiian or other Pacific Islander (e.g., Samoan, Guamanian or Chamorro)

94. Are you:

- ① Male
② Female

95. What is your marital status?

- ① Now married
② Separated
③ Divorced
④ Widowed
⑤ Never married → GO TO QUESTION 97

96. What was your marital status when you began your first tour of recruiting duty?

- ① Married
- ② Separated
- ③ Divorced
- ④ Widowed
- ⑤ Never married

97. How old were you on your last birthday?

- ① Less than 25 years
- ② 25-29 years
- ③ 30-34 years
- ④ 35-39 years
- ⑤ 40-44 years
- ⑥ 45 years or older

98. Would you like to know the results of this survey? If you are interested in being notified when a brief summary of the results is available on the Web, please print your e-mail address below. This e-mail address will be used for no other purpose than this notification. (OPTIONAL)

[illegible]

Please print

99. On what date did you complete this survey?

Y	Y	Y	Y	M	M	D	D

COMMENTS SECTION – PLEASE PRINT

100. What do you believe are the most pressing problems facing recruiters today?

101. What can DoD and your Service do to help your recruiting efforts?

102. If you have comments that you were not able to express in answering the survey, please write them in the space provided.

THANK YOU FOR YOUR PARTICIPATION!

Please mail the questionnaire in the envelope provided.
If the envelope is missing, mail your completed survey to:

WESTAT
1650 RESEARCH BLVD.
RE 133
ROCKVILLE, MD 20850

REPORT DOCUMENTATION PAGE

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14. ABSTRACT In 1989, the first <i>Recruiter Survey</i> was administered to obtain baseline information regarding field recruiters' perceptions of issues related to recruiter quality of life. Since then, the <i>Recruiter Survey</i> has been administered in 1991, 1994, 1996, 1998 and 2000. The survey results provided are based on returns from active-duty Service production recruiters--those with at least one year of recruiting experience and assigned a goal/mission. The Tabulations of Responses for the 2000 <i>Military Recruiter Survey</i>, Volume 2 contains tabulations of items 57 - 97 from the survey broken out by Service/Component and geographical area.					
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