



# 712CD

## 75<sup>th</sup> MORSS CD

### Cover Page

If you would like your presentation included in the 75<sup>th</sup> MORSS Final Report CD it must :

1. Be unclassified, approved for public release, distribution unlimited, and is exempt from U.S. export licensing and other export approvals including the International Traffic in Arms Regulations (22CFR120 et seq.);
2. Include MORSS Form 712CD as the first page of the presentation;
3. Have an approved MORSS form 712 A/B and
4. Be turned into the MORSS office no later than: **DEADLINE: 14 June 2007 (Late submissions will not be included.)**

**Author Request** (To be completed by applicant) - The following author(s) request authority to disclose the following presentation in the MORSS Final Report, for inclusion on the MORSS CD and/or posting on the MORSS web site.

Name of Principal Author and all other author(s):

**MAJ Ernest Y. Wong**

Principal Author's Organization and address:

United States Military Academy  
 Department of Systems Engineering  
 646 Swift Rd.  
 West Point, NY 10996

Phone: (845)938-4756  
 Fax: (845)938-5665  
 Email: ernest.wong@us.army.mil

Please use the same title listed on the 75<sup>th</sup> MORSS Disclosure Form 712 A/B. If the title of the presentation has changed please list both.)

Original title on 712 A/B:

**Are Lean and Six-Sigma the Only Tools Needed to Ensure Military Transformation?**

If the title was revised please list the original title above and the revised title here:

**CG F & WG21**

**PRESENTED IN:**

WORKING GROUP:

COMPOSITE GROUP:

SPECIAL SESSION 1:

SPECIAL SESSION 2:

SPECIAL SESSION 3:

# Report Documentation Page

*Form Approved*  
*OMB No. 0704-0188*

Public reporting burden for the collection of information is estimated to average 1 hour per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Washington Headquarters Services, Directorate for Information Operations and Reports, 1215 Jefferson Davis Highway, Suite 1204, Arlington VA 22202-4302. Respondents should be aware that notwithstanding any other provision of law, no person shall be subject to a penalty for failing to comply with a collection of information if it does not display a currently valid OMB control number.

1. REPORT DATE <b>01 JUN 2007</b>	2. REPORT TYPE <b>N/A</b>	3. DATES COVERED <b>-</b>	
4. TITLE AND SUBTITLE <b>Are Lean and Six-Sigma the Only Tools Needed to Ensure Military Transformation?</b>		5a. CONTRACT NUMBER	
		5b. GRANT NUMBER	
		5c. PROGRAM ELEMENT NUMBER	
6. AUTHOR(S)		5d. PROJECT NUMBER	
		5e. TASK NUMBER	
		5f. WORK UNIT NUMBER	
7. PERFORMING ORGANIZATION NAME(S) AND ADDRESS(ES) <b>United States Military Academy Department of Systems Engineering 646 Swift Rd. West Point, NY 10996</b>		8. PERFORMING ORGANIZATION REPORT NUMBER	
		9. SPONSORING/MONITORING AGENCY NAME(S) AND ADDRESS(ES)	
		10. SPONSOR/MONITOR'S ACRONYM(S)	
		11. SPONSOR/MONITOR'S REPORT NUMBER(S)	
12. DISTRIBUTION/AVAILABILITY STATEMENT <b>Approved for public release, distribution unlimited</b>			
13. SUPPLEMENTARY NOTES <b>See also ADM202526. Military Operations Research Society Symposium (75th) Held in Annapolis, Maryland on June 12-14, 2007, The original document contains color images.</b>			
14. ABSTRACT			
15. SUBJECT TERMS			
16. SECURITY CLASSIFICATION OF:			17. LIMITATION OF ABSTRACT
a. REPORT <b>unclassified</b>	b. ABSTRACT <b>unclassified</b>	c. THIS PAGE <b>unclassified</b>	<b>UU</b>
			18. NUMBER OF PAGES <b>21</b>
			19a. NAME OF RESPONSIBLE PERSON



---

---

# **Are Lean and Six-Sigma the Only Tools Needed to Ensure Military Transformation?**

---

**MORS Symposium  
United States Naval Academy  
Annapolis, Maryland  
11-14 June 2007**

---

**MAJ Ernest Wong  
Department of Systems Engineering  
United States Military Academy**

# Agenda

---

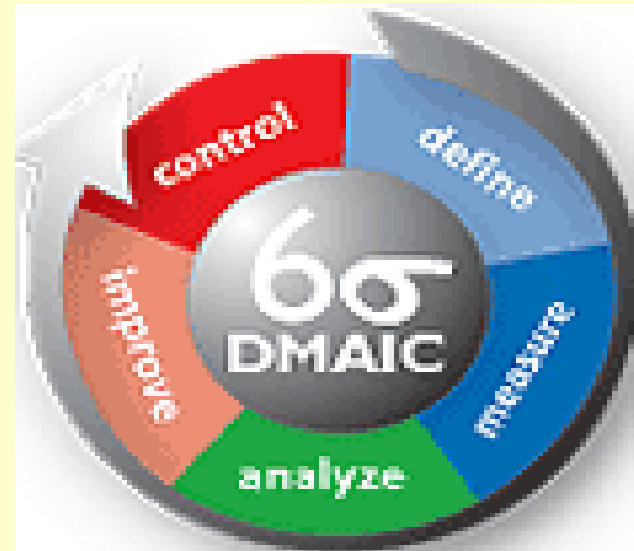
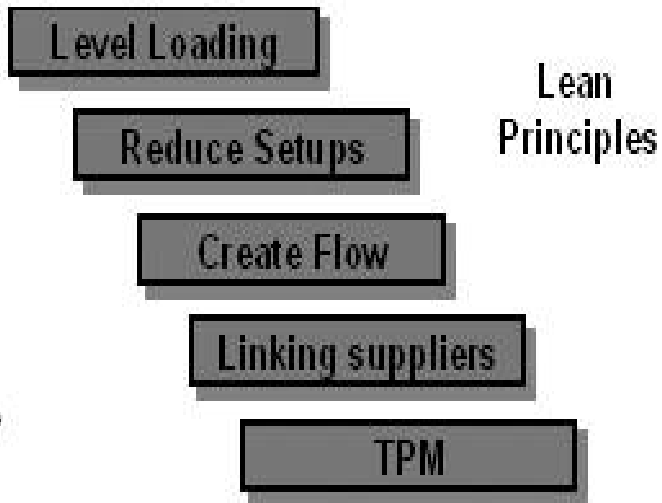
- Introduction
- Tools that Focus on **Doing Things Right**
  - Lean Thinking
  - Just-In-Time Planning
  - Six Sigma
- Tools that Focus on **Doing the Right Things**
  - Engineering Design Process Thinking
  - Just-In-Case Planning
  - Simulation
- A Yin-Yang Approach to Better
- Conclusions

---

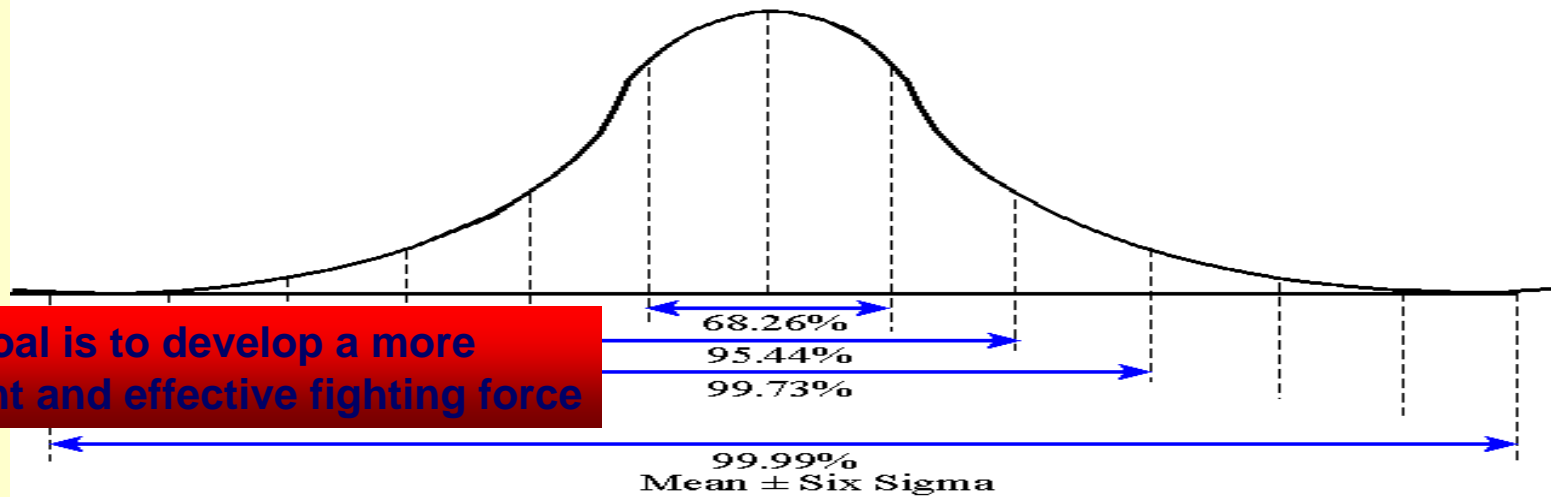
# **Tools that Focus on Doing Things Right**

---

# Lean Six Sigma in the U.S. Army



Areas Under the Normal Curve



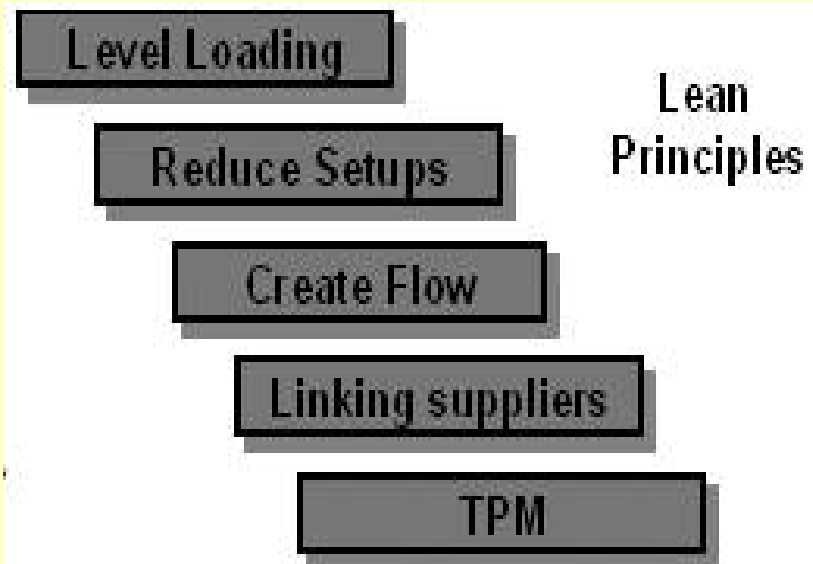
**Goal is to develop a more efficient and effective fighting force**

# Lean / Just-in-Time Planning

---

## Lean Techniques And Principles

- Workplace organization
- 5S
- Standardized work
- Value-stream mapping
- Team-based, multi-skilled workforce
- Kaizen events (one week)
- Jidoka (Error proofing)
- Poke Yoke (Mistake proofing)
- Just-in-time
- Cellular/Flow manufacturing
- One piece flow (takt time)
- Set-up time reduction (SMED)
- Pull system (kanbans)
- Production smoothing
- Balanced work flow
- Inventory Reduction
- Visual Management
- Waste identification & elimination (7 Wastes)
- Toyota Production System
- Total Productive Maintenance (TPM)



<http://www.isixsigma.com/offsite.asp?A=Fr&Url=http://www.industryweek.com/CurrentArticles/asp/articles.asp?ArticleId=1247>  
[http://www.bmgi.com/methodologies/methodologies\\_lean.aspx](http://www.bmgi.com/methodologies/methodologies_lean.aspx)

# Six-Sigma

**D - Define Phase:** Define the project goals and customer (internal and external) deliverables.

- Define Customers and Requirements (CTOs)
- Develop Problem Statement, Goals and Benefits
- Identify Champion, Process Owner and Team
- Define Resources
- Evaluate Key Organizational Support
- Develop Project Plan and Milestones
- Develop High Level Process Map

- [Project Charter](#)
- [Process Flowchart](#)
- [SIPOC Diagram](#)
- [Stakeholder Analysis](#)
- [DMAIC Work Breakdown Structure](#)
- [CTQ Definitions](#)
- [Voice of the Customer Gathering](#)

**M - Measure Phase:** Measure the process to determine current performance; quantify the problem.

- Define Defect, Opportunity, Unit and Metrics
- Detailed Process Map of Appropriate Areas
- Develop Data Collection Plan
- Validate the Measurement System
- Collect the Data
- Begin Developing  $Y=f(x)$  Relationship
- Determine Process Capability and Sigma Baseline

- [Process Flowchart](#)
- [Data Collection Plan/Example](#)
- [Benchmarking](#)
- [Measurement System Analysis](#)
- [Voice of the Customer Gathering](#)
- [Process Sigma Calculation](#)

**A - Analyze Phase:** Analyze and determine the root cause(s) of the defects.

- Define Performance Objectives
- Identify Value/Non-Value Added Process Steps
- Identify Sources of Variation
- Determine Root Cause(s)
- Determine Vital Few  $x$ 's,  $Y=f(x)$  Relationship

- [Histogram](#)
- [Time Series/Run Chart](#)
- [Regression Analysis](#)
- [Cause and Effect/Fishbone Diagram](#)
- [Process Map Review and Analysis](#)
- [Hypothesis Testing](#)

**I - Improve Phase:** Improve the process by eliminating defects.

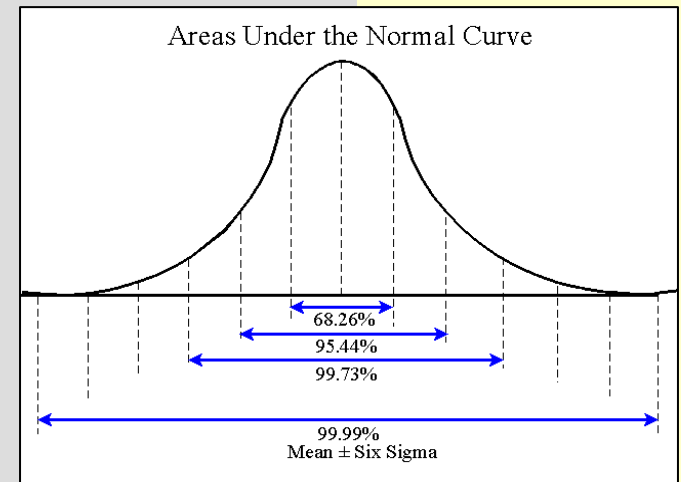
- Perform Design of Experiments
- Develop Potential Solutions
- Define Operating Tolerances of Potential System
- Assess Failure Modes of Potential Solutions
- Validate Potential Improvement by Pilot Studies
- Correct/Re-Evaluate Potential Solution

- [Brainstorming](#)
- [Mistake Proofing](#)
- [Design of Experiments](#)
- [Pugh Matrix](#)
- [House of Quality](#)
- [Failure Modes & Effects Analysis](#)
- [Simulation Software](#)

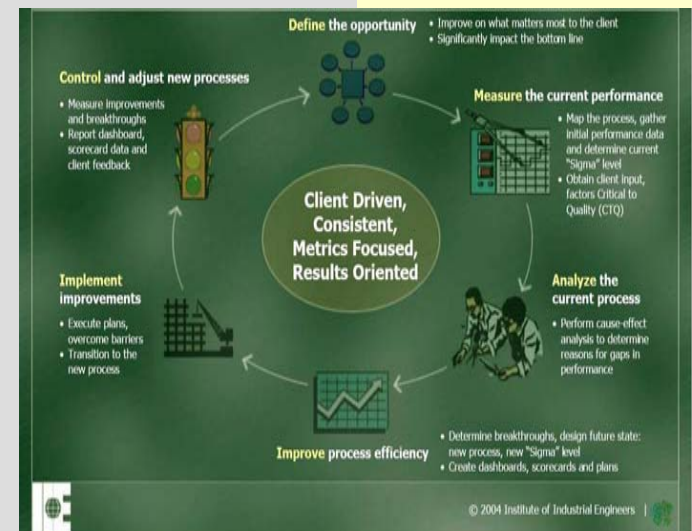
**C - Control Phase:** Control future process performance.

- Define and Validate Monitoring and Control System
- Develop Standards and Procedures
- Implement Statistical Process Control
- Determine Process Capability
- Develop Transfer Plan, Handoff to Process Owner
- Verify Benefits, Cost Savings/Avoidance, Profit Growth
- Close Project, Finalize Documentation
- Communicate to Business, Celebrate

- [Process Sigma Calculation](#)
- [Control Charts \(Variable and Attribute\)](#)
- [Cost Savings Calculations](#)
- [Control Plan](#)



- [Pareto Analysis](#)
- [Scatter Plot](#)
- [5 Whys](#)
- [Statistical Analysis](#)



<http://www.isixsigma.com/library/content/c020617a.asp>

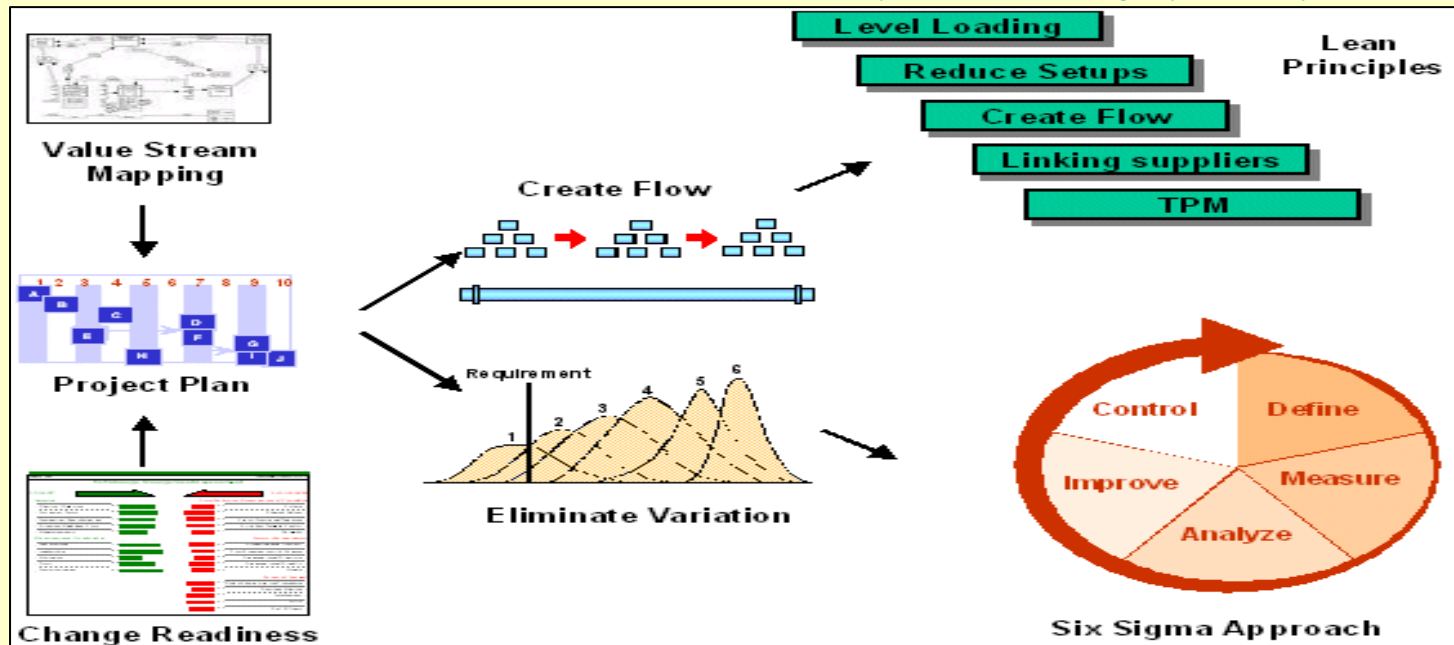
Courtesy of Larry Aft, Institute of Industrial Engineers

# Lean Six-Sigma Approach

## Key Inputs to Maximize LSS/DFLSS Business Impact



<http://www.airacad.com/LeanSixSigmaImplementations.aspx>



<http://www.isixsigma.com/library/content/c030721a.asp>

# Lean Six-Sigma in the US Army

## Lean Six Sigma Achievements Culture of Innovation

### Letterkenny Army Depot



- Reduced cost by \$11.9 million
- Freed up 50,000 square feet of floor space

### United States Army Security Assistance Command Foreign Military Sales



- Avoided \$3.2 million in administrative costs for FY 2005

### Red River Army Depot



#### Heavy Expanded-Mobility Tactical Trucks (HEMTTs)

- Increased output 260% (from 5 to 18 vehicles/month)
- Decreased cycle time 75% (from 120 to 30 days)

### Continuous Improvement

*Faster  
Better  
Cheaper*

### Armament Research, Development and Engineering Center



#### M915 Projectiles

- Reduced cost of munitions by 50%
- Generated \$1.2 billion future cost savings

### Corpus Christi Army Depot



#### T700 Engines

- Increased mean time between overhauls 383% (from 300 to 1450 hours)
- Reduced overhaul cycle time 69% (from 261 to 81 days)

### Army Field Support Command Korea



#### Prepositioned Stock

- Reduced cycle time 71% for M1 tanks (from 105 to 30 days)

### Tobyhanna Army Depot



#### AN/TPS-75 Radar

- Reduced repair cycle time 42% (from 12 to 7 months)

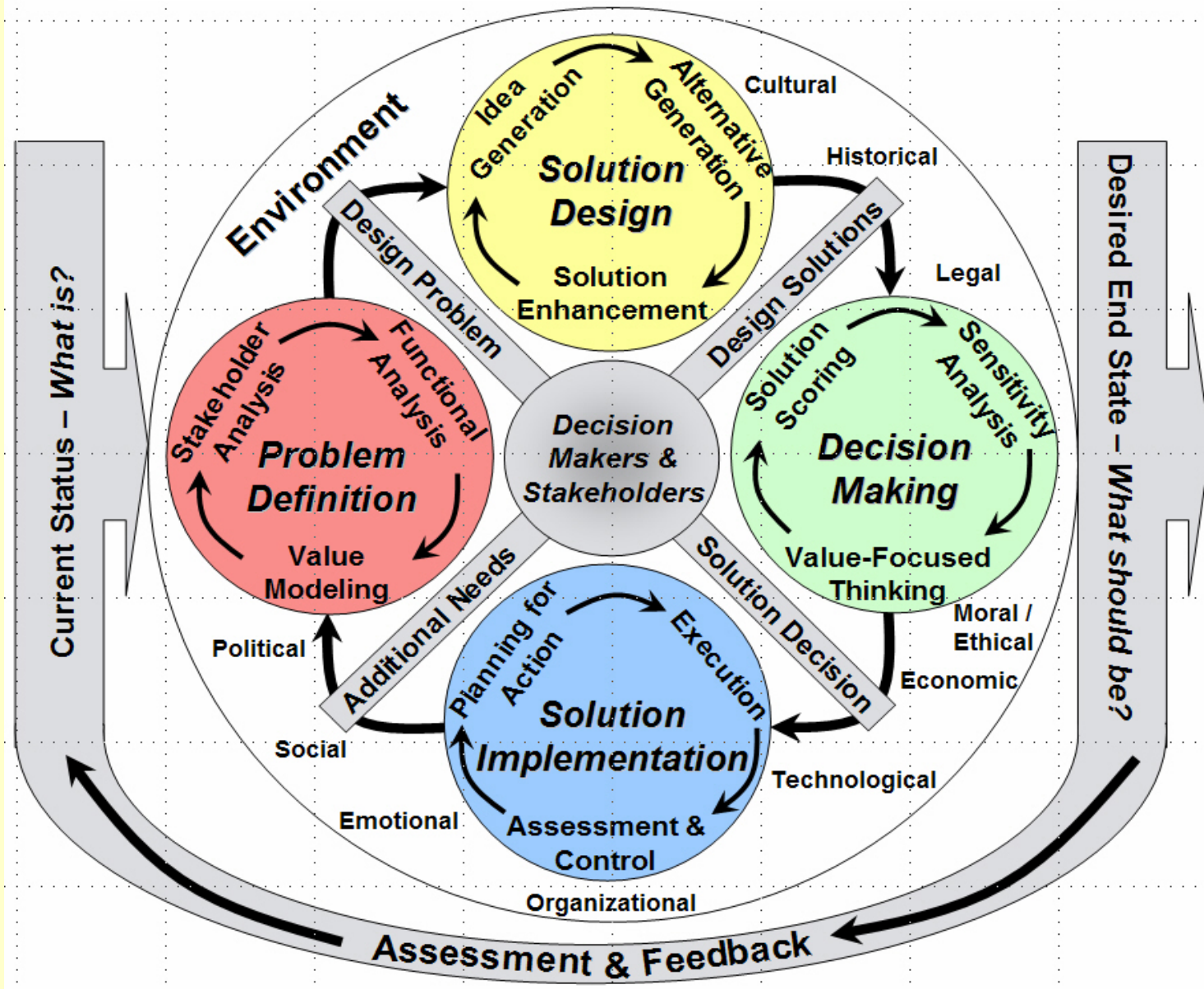
Source: U.S. Army Materiel Command

---

# **Tools that Focus on Doing the Right Things**

---

# The Systems Decision Process



# Just-In-Case Planning

Planning Ahead

Having a Backup Plan

Flexibility

Mitigate Uncertainty

Rapid Crisis Response

**Just-In-Case  
Principles**



**“[Whereas] Just-in-Time is based on a more horizontal hierarchy, which consists of strong cooperation and interaction between works, and workers’ initiative, teamwork, and multi-functionality, Just-in-Case is more appropriate for a rigid, vertical hierarchical structure, requiring workers to specialize, thus, leading, possibility, to antagonism between workers and management.”**

--Nurit Alfasi and Juval Portugali. 2003. *Planning Just-in-Time versus Just-in-Case*

[http://www.urbanecology.washington.edu/student\\_info/classes/Aut2004/Alfasi%20and%20Portugali%20\(2004\).pdf](http://www.urbanecology.washington.edu/student_info/classes/Aut2004/Alfasi%20and%20Portugali%20(2004).pdf)

# Simulation

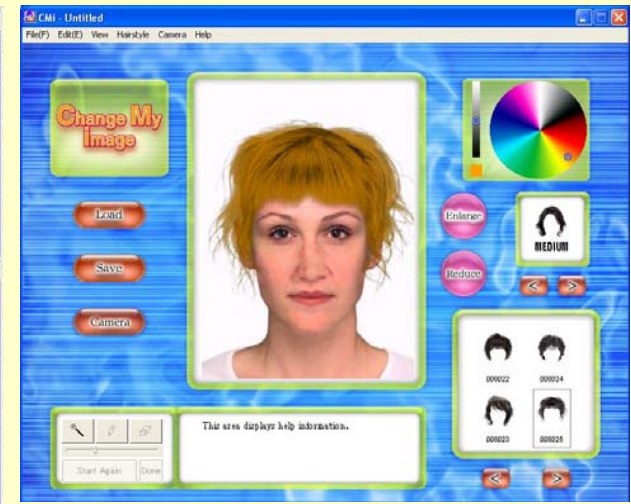
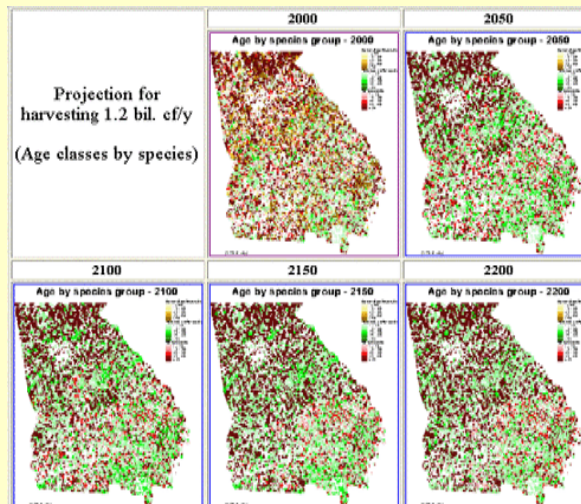
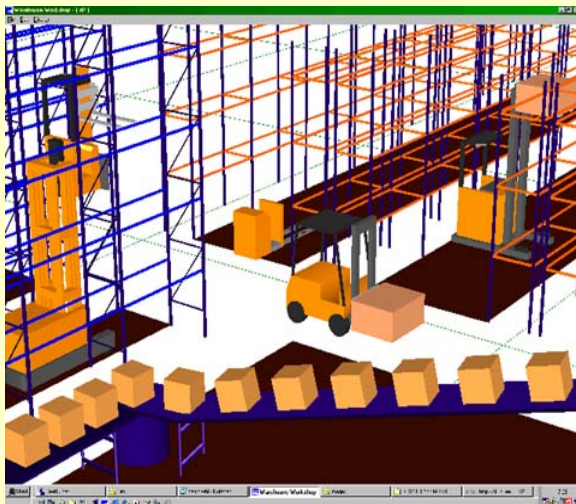
“I hear, I forget. I see, I remember. I do, I understand.

--Chinese Proverb

## Simulation Applications

- Designing and analyzing manufacturing systems
- Evaluating military weapon systems & their logistics requirements
- Determining hardware requirements or protocols for communication networks
- Determining hardware and software requirements for a computer system
- Designing and operating transportation systems
- Evaluating designs for service organizations
- Reengineering of business processes
- Determining ordering policies for an inventory system
- Analyzing financial or economic systems

Averill Law & W. Kelton. 2000. *Simulation Modeling and Analysis*, 3<sup>rd</sup> ed., p. 2.



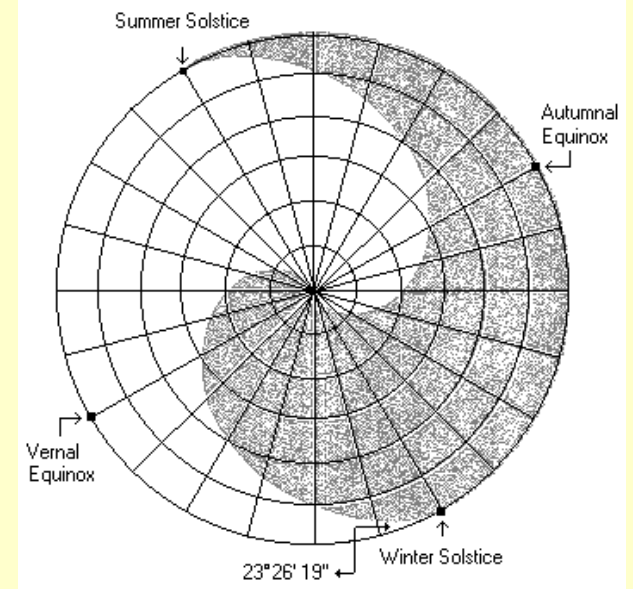
---

**Doing Things Right  
&  
Doing the Right Things**

---

# A Yin-Yang Approach to Better

- **Yin (black) and Yang (white) energies co-exist in equilibrium**
  - Not completely black and white
  - Opposing forces but also complementary ones
- **Contrived to explain annual cycles and seasons (seminal “OR”)**
  - Annual calendar determined at 365.25 days
  - Calendar divided into 24 segmented cycles
  - Moon represents Yin; Sun represents Yang
- **Extensions of Yin Yang**
  - **Fitness: Diet and Exercise**
  - **Finance: Stocks and Bonds**
  - **Education: Sciences and Humanities**
  - **Design: Form and Function**
  - **Military: “Transform to win the war today, [as well as] prepare for future challenges.” –Harvey, Preston, & Schoomaker, 2006 Soldiers Almanac**



# Doing the Right Things & Doing them Right

---

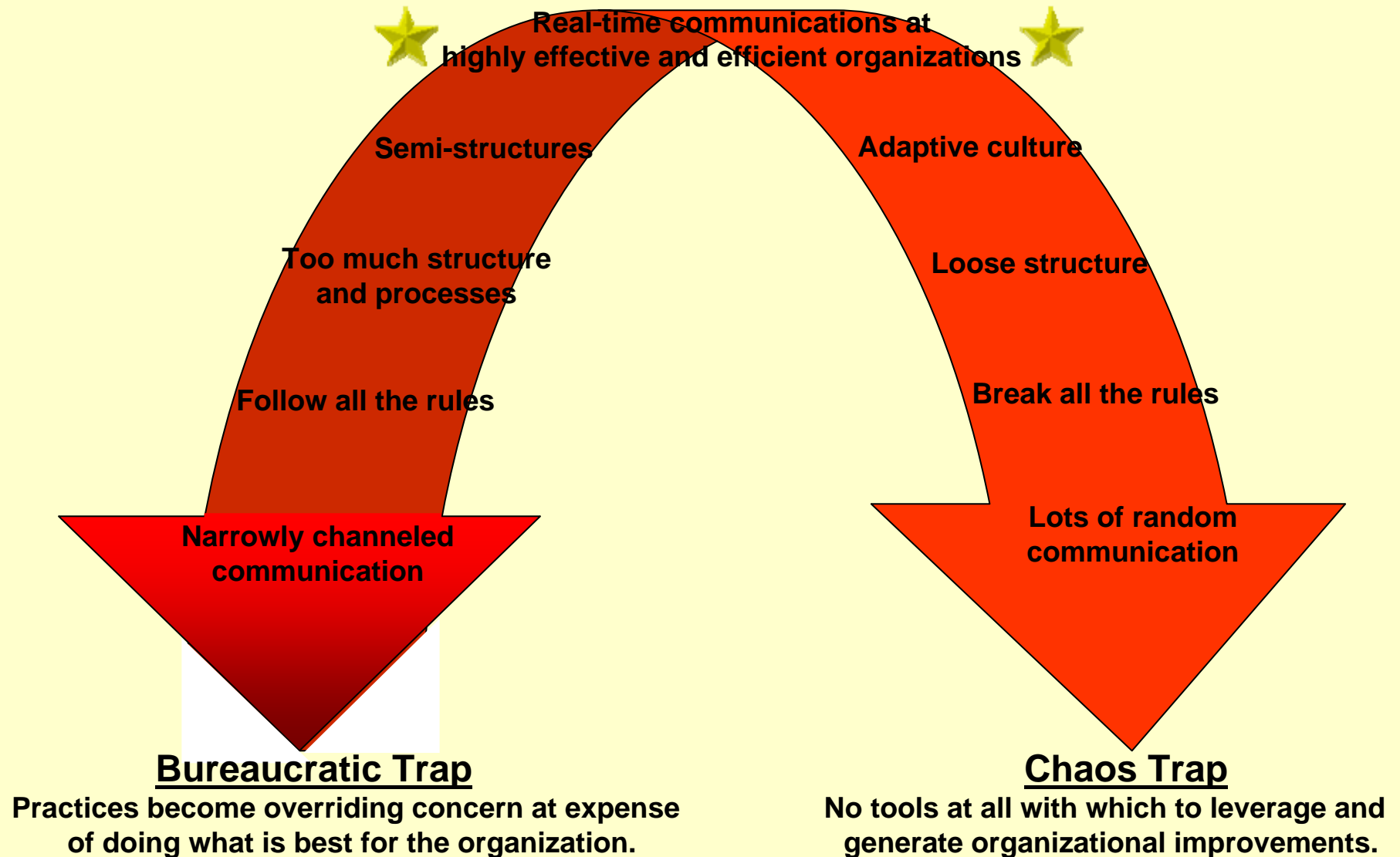
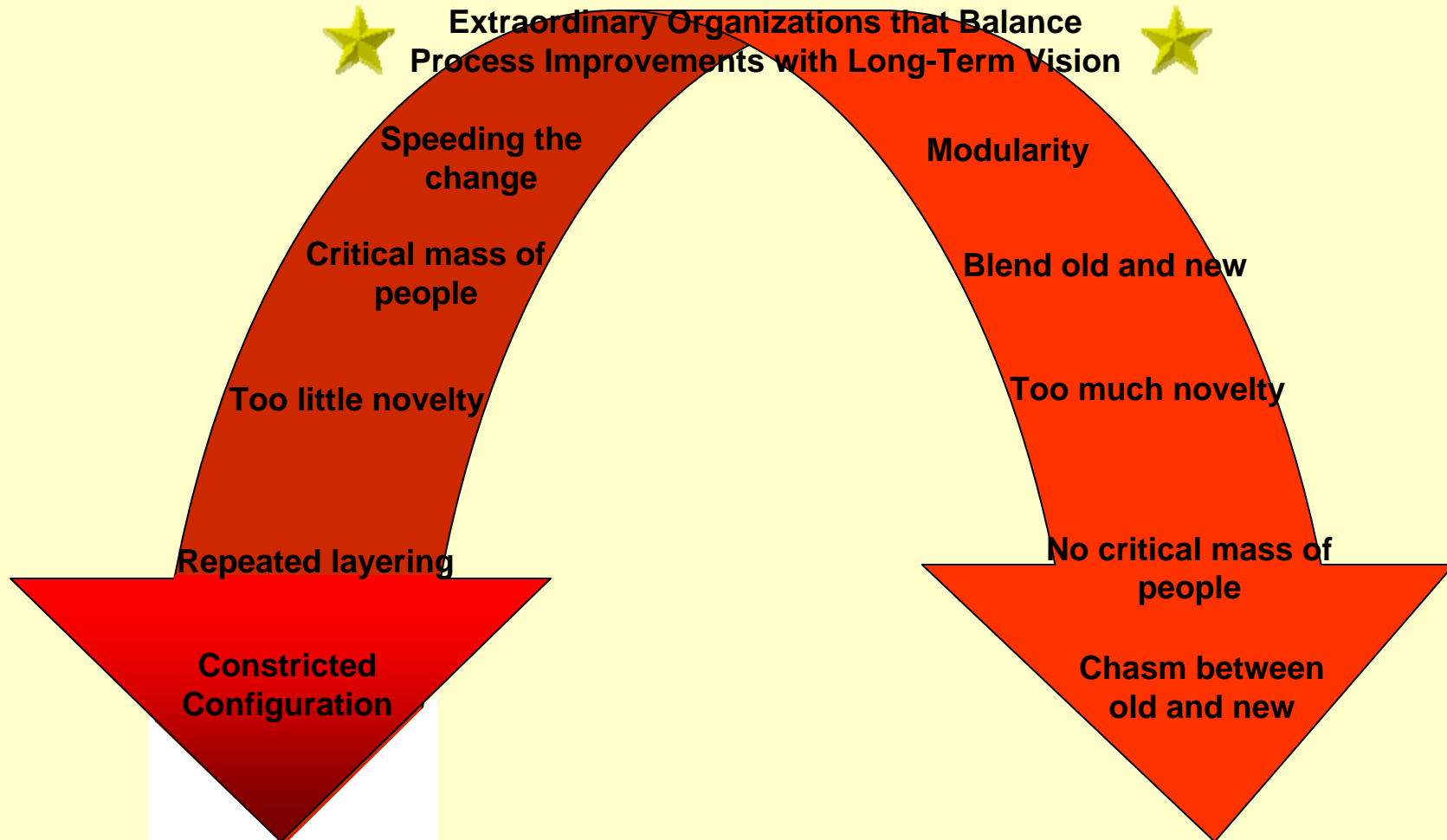


Chart adapted from Shona Brown and Kathleen Eisenhardt. 1998. *Competing on the Edge of Chaos, Strategy as Structured Chaos*. Harvard Business School Press, p. 30

# Doing the Right Things & Doing them Right

★ Extraordinary Organizations that Balance Process Improvements with Long-Term Vision ★



## Overconnect Trap

Practices become overriding concern at cost of innovation, creativity, and leadership.

## Disconnect Trap

The lure of the latest and greatest leaves most of the organization behind.

[Chart adapted from Shona Brown and Kathleen Eisenhardt. 1998. *Competing on the Edge of Chaos, Strategy as Structured Chaos*. Harvard Business School Press, p. 94]

## Notable Quotes

---

**“Extraordinary companies keep their eyes on the long term. [These] companies have an abundance mentality. They know that if they share, if they invest in growth, if they support one another, not only will there be enough pie to go around now, the pie will just get bigger.”**

--Rhonda Abrams. 1999. *Wear Clean Underwear: Business Advice from Mom*

“The way to avoid mistakes is to gain experience. The way to gain experience is to make mistakes.”

--Laurence Peters. 1985. *Why Things Go Wrong: The Peter Principle Revisited*

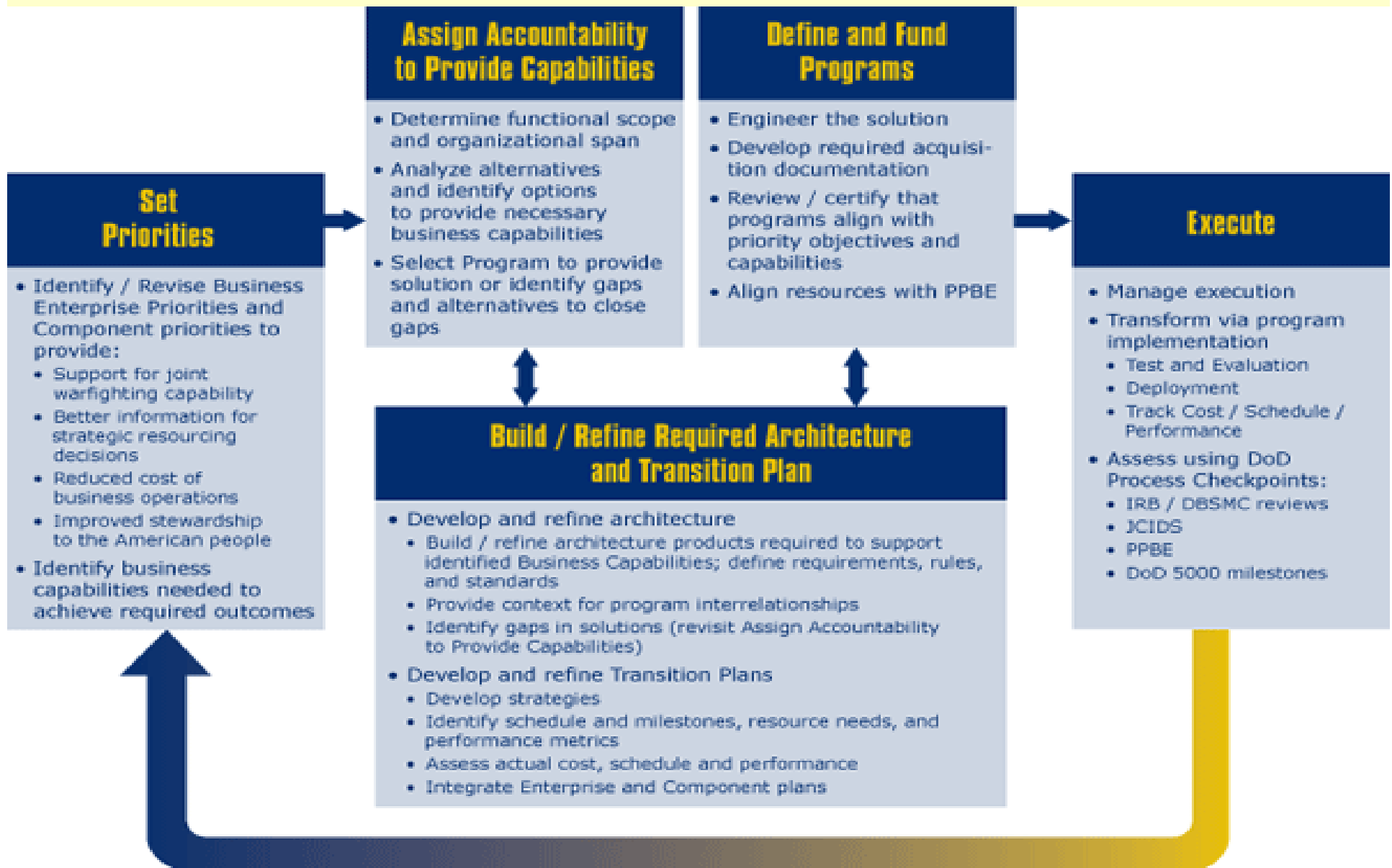
“Constantly question—even the good stuff. There's no better way to improve. . . Expect change—and plan for it. Rather than seeing it as a potential threat or problem, welcome it as an opportunity. There's no risk in preserving the status quo, but there's no profit either.”

--Michael Dell. 1999. *Direct from DELL*

“Any enterprise is built by wise planning, becomes strong through common sense, and profits wonderfully by keeping abreast of the facts.”

--Proverbs 24: 3-4. *The Living Bible*

# The DOD Business Transformation Approach



## Conclusions

---

While some tools help us focus on doing things right.

Other tools help us focus on doing the right things.

The key is to select, leverage, and integrate the right tools  
for the right problems.

Tools such as Lean, Just-In-Time Planning, and Six-Sigma can become even more powerful tools for driving organizational efficiency and effectiveness when utilized in conjunction with other tools such as Engineering Design Processes, Just-In-Case Planning, and Simulation.

***“Thus it is said that one who knows the enemy and knows himself will not be endangered in a hundred engagements. One who does not know the enemy but knows himself will sometimes be victorious, sometimes meet with defeat. One who knows neither the enemy nor himself will invariably be defeated in every engagement.”***

***--Sun Tzu***



**Questions?**

**ernest.wong@us.army.mil**