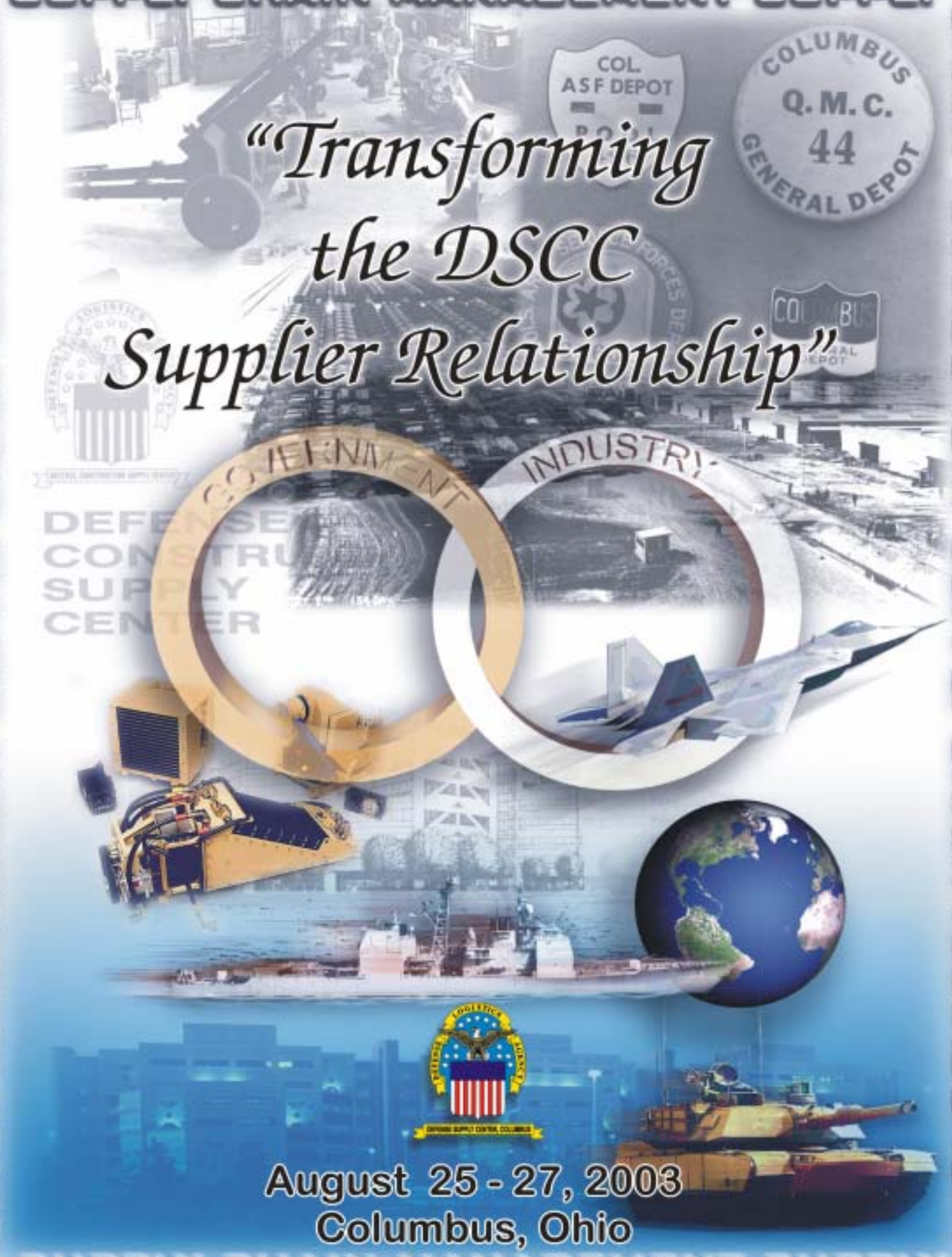
SUPPLY CHAIN MANAGEMENT SUPPLY

"Transforming the DSCC Supplier Relationship"



August 25 - 27, 2003
Columbus, Ohio

SUPPLY CHAIN MANAGEMENT SUPPLY

Defense Supply Center, Columbus

From the DSCC Commander

Welcome to the 2003 Defense Supply Center Columbus Supplier Conference. I am delighted you have taken the time from your schedules to be with us during the next couple of days. The National Defense Industry Association (NDIA) is helping DSCC to host this year's events. My staff and the NDIA personnel have worked very hard to make this a meaningful event for you, our industry partners.

This year's conference theme is ***"Transforming the DSCC - Supplier Relationship."*** Our theme reflects the strategic transition underway at DSCC to be even more responsive in meeting our military customers' requirements through enhanced relationships with you - our valued suppliers.

We are transforming our operations through the **DLA Business Systems Modernization Program** replacing our legacy information technology system with a COTS Enterprise Resource Planning system. We will significantly enhance relationships with our customers and suppliers through implementation of BSM.

As DLA's Lead Center for Land Combat Systems, Maritime, and Missile Support, we are committed to providing the best possible support to our nation's armed forces. You play a vital role in helping DSCC to accomplish this challenging and fast paced mission.

I am confident the forums and presentations offered to you during our conference will help you better understand the transformation taking place throughout DLA and at DSCC. I hope you find this year's conference to be very beneficial and your feedback on how we can serve you better in the future is encouraged.

Please accept my personal thanks for your support on behalf of the men and women of the armed forces now pursuing the global war on terrorism. Your support allows DLA to provide everything that is needed by our armed forces around-the-clock, around the world.

Linda Bird

LINDA J. BIRD
RADM, SC, USN
Commander

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ABOUT DSCC

Throughout the world, the Defense Supply Center Columbus, is known to more than 24,000 military and civilian customers and 10,000 contractors, as one of the largest suppliers of weapons system spare parts.

DSCC is the field activity of the Defense Logistics Agency, which is in Ft. Belvoir, VA. DSCC manages more that 1.6 million different items and accounts for more that $2.3 billion in annual sales.

DSCC was the first Inventory Control Point (ICP) in DLA to develop a weapons system approach toward materiel management. Weapons system management is now standard procedure in DLA, and DSCC is the lead, for Land Combat Systems, Maritime and Missile Support.

The current DSCC Commander is Rear Admiral Linda J. Bird, SC, USN. The DSCC Deputy Commander is Mr. James M. McClaugherty. The Chief of Staff is Colonel Charles L. Renfro, USAF.

DSCC's vision and mission are the foundation statements for its commitment to the Nation's Armed Forces. DSCC aligned its FY 03 Business Plan initiatives with the DLA Strategic Plan goals to ensure our constancy of purpose in meeting the readiness needs of America's Warfighters.

DSCC's corporate identifier, The DSCC Way, illustrates the principle components of DSCC culture and business/ interpersonal ethics. The identifier defines the Center's expectations about customer support and the values we promote among our associates.

This Center, now called the Defense Supply Center Columbus, has served in every major military engagement since World War I. In 1917, the site was a combination of swamp land and farmland. America's production effort in World War I reached a climax in 1918, when transportation lines to ports of embarkation for men and materials were filled to capacity. This site was advantageous because it afforded immediate access to three important railroad lines. The U.S. Army Quartermaster Corps made the first purchase of land, 281 acres, to construct a government military installation in April 1918. Warehouse construction began in May of that year, and by August, six warehouses were receiving material for storage. Those warehouses are still in use today.

The lull between WWI and WWII reduced Center operations to mostly reconditioning and sales of the stockpiles which had been needed earlier to ensure the nations' defense.

During WWII the Center became the largest military supply installation in the world. In December 1942, an additional 295 acres were purchased. With more that 10,000 civilian employees, it played a large part in the overall war effort. Some of the warehouses were turned into secured barracks to house prisoners of war.

Amidst the wars, the conflicts and humanitarian relief efforts, our installation has continuously worked to establish direct and fast moving supply lines to support our troops in all parts of the world.

The installation's operational activities were assigned to the U.S. Army Supply and Maintenance Command in July 1962. The following year, it became the Defense Construction Supply Center under what is presently known as the Defense Logistics Agency.

DSCC was formed from the 1993 Base Realignment and Closure Commission ordered merger of the former Defense Construction Supply Center in Columbus, Ohio, and the former Defense Electronics Supply Center in Dayton, Ohio. Decisions made during BRAC 95 further refined the transition total weapons system management. In January 1996, DSCC received its fourteenth and current name, the Defense Supply Center Columbus.

Conference General Information

On-site Registration Area
The Registration area is located in the Columbus Convention Center foyer opposite Exhibit Hall E. Conference badges will be distributed from the registration counter. You must have a Government issued picture identification in order to pick up your conference badge.

BADGES MUST BE WORN AT ALL TIMES IN THE CONFERENCE AND EXHIBIT AREAS

Receptions and Networking Opportunities

Opening Reception
The first opportunity to view the DSCC Conference Exhibits will take place at 5:00 p.m. on Monday, August 25, 2003 in Exhibit Hall E. Hors d' oeuvres will be served during the reception.

Tuesday's Reception will also be in the DSCC Conference Exhibit Hall E from 5:00 p.m. until 7:00 p.m., August 26, 2003. Hors d' oeuvres will be served during the reception.

Exhibit Hours:

Monday, August 25	-	5:00 p.m.	- 7:00 p.m.
Tuesday, August 26	-	Noon	- 7:00 p.m.
Wednesday, August 27	-	9:45 a.m.	- 2:00 p.m.

Monday and Tuesday's Reception, and both lunches will be held in Exhibit Hall E.

Conference General Session Area
The General Sessions will be located in Ballroom 4 on the 2nd Floor of the Convention Center, directly above the conference registration area.

Breakout Session Area
The Breakouts will be located in rooms directly opposite Exhibit Hall E and in Ballroom 4. Breakout sessions will be posted with signage at each room.

Conference Attire
Civilian - Business (Coat and Tie)
Military - Class A Uniform

Parking
Parking is available at the Convention Center Parking Lot.

DSCC Conference Management Team

Col Paul Botts, USAF, Director Procurement Group, DSCC

Mr. Stephen E. Rodocker, Deputy Director, Procurement Group, DSCC

Mr. Michael D. Fauris, Sr, Chief, Contracting Initiatives & Long Term Contracting Support Team, DSCC

Mr. Evan Baisden, Career Program Specialist

Mr. David Devine, Career Program Specialist

Ms. Shelly Jenkins, Career Program Specialist

Mr. Shaun McKinney, Weapon Systems Support Unit

Mr. Mike Morouse, Career Program Specialist

National Defense Industrial Association (NDIA)

Mr. C. Samuel Campagna, Director Operations

Ms. Catherine Vilga, Director Exhibits

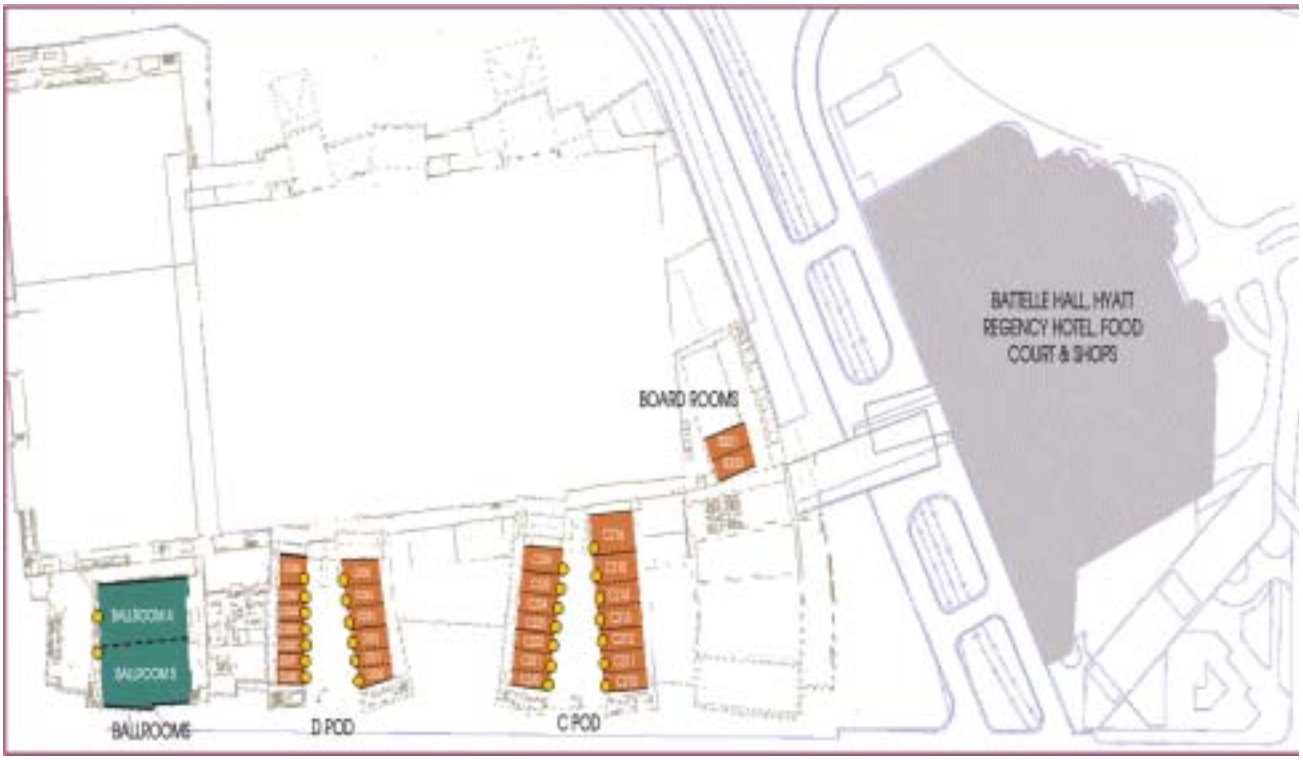
Ms. Phyllis Edmonson, Meeting Planner

Ms. Dawn Harper, Exhibits Coordinator

Mr. Gregory Woodland, Customer Service Representative

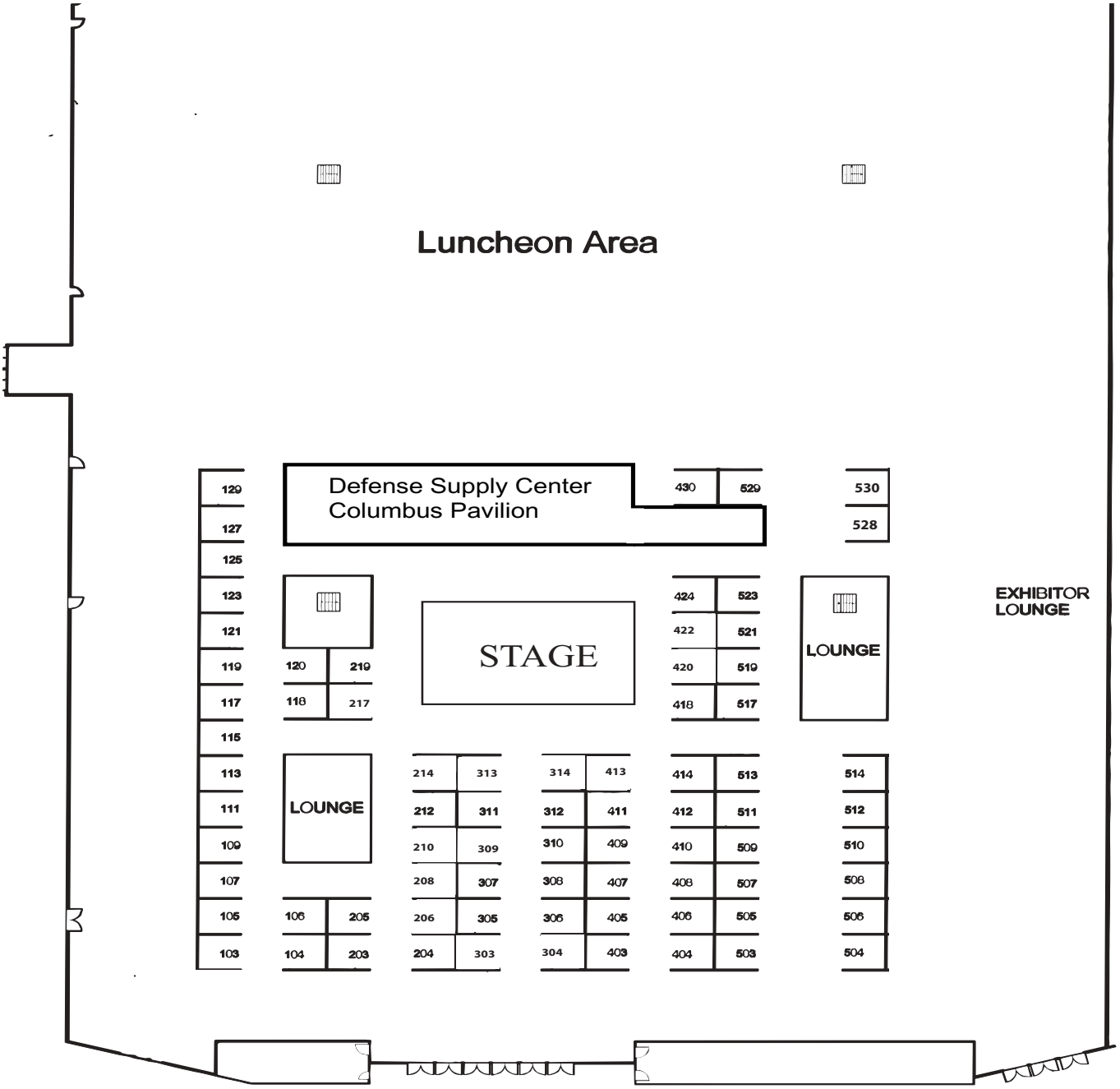
GREATER COLUMBUS CONVENTION CENTER

Second Floor



First Floor

NDIA-DEFENSE SUPPLY CENTER COLUMBUS
SUPPLIER CONFERENCE & EXHIBITION
AUGUST 25 - 27, 2003



90-10X10 BOOTHS

NDIA-DEFENSE SUPPLY CENTER COLUMBUS
SUPPLIER CONFERENCE & EXHIBITION
AUGUST 25 - 27, 2003

Defense Supply Center Columbus Supplier Conference & Exhibition
Greater Columbus Convention Center, Columbus, OH
August 25-27, 2003

ORGANIZATION	BOOTH #
Accutool	530
APM Hexseal Corp.	208
Benchmade Knife Company	205
Birken MFG/Turbine Controls Inc.	206
Boeing	512
BTMC Corporation	505
Caribe Electronics Ltd., Inc.	129
Cartidge Plus, Inc.	404
Cascade Distributing, Inc.	503
Champion Laboratories, Inc.	514
Cherokee Information Services, Inc.	113
Crane Aerospace & Electronics	409
Crestwood Technology Group - CTG	513
D & G Machine Products	203
Defense Logistics Information Service (DLIS)	523
DPACI	529
Drytech Inc.	517
DSCC	128, 226, 227, 228, 229
DSCC	325, 326, 327, 328, 425, 427, 428, 527
EasySoft Corporation	430
EDCO Supply Corp.	109
EDMO Distributors	314
EFW Inc.	406
Essner Manufacturing, Inc.	115
Ferguson Enterprises, Inc.	312
Harger Lightning & Grounding	304
Inventory Locator Service, LLC	217
Kastalon, Inc.	405
Kilgore Flares Company, LLC	407
King Nutronics Corporation	125
Logus Manufacturing Corp.	118
Marvel	412
Marvin Engineering	414
Micro Sales	510
Mini-Systems, Inc.	107
Mirror Lite Company, Inc.	410
National Fuse Products	117
National Industries for the Blind	111
Night Vision Equipment Co.	204
NISH	127
Ohio Gasket & Shim Co.	309
Ometek Inc.	403
OTIS Technologies	121 & 123
Parrish/Meyer Machine Inc.	104
Perkin Elmer	413
Prime Technology	424
ProcureNet/SPS	308
Ranger Joe's	306
Rapid Manufacturing Initiative - DLA	408
Raytheon Technical Services Co.	119
Reliable Manufacturing Co., Inc.	307
Sennheiser Government Systems Corp.	519
Sensitron Semiconductor	411
Spencer Industries Inc.	313
SPX Corp. - Kent-Moore/OTC Tools	305
SSP Fittings Corp.	103
Superior Die, Tool & Machine Company	418
Target Corporation	528
Techni-Tool Inc.	420
Thermal Electronics, Inc.	214
Thomas Instrument	303
USA Information Systems, Inc.	508
Vanran Communications	310
Vermont Aerospace Mfg. Inc.	504
White Electronic Designs Corp.	422
YSI Temperature	105
Vermont Aerospace Mfg. Inc.	504
White Electronic Designs Corp.	422
YSI Temperature	105

Defense Supply Center Columbus
Theme: "Transforming the DSCC Supplier Relationship"

Monday, August 25, 2003

10:00 a.m.	Onsite Registration Opens
5:00 p.m.	Exhibits Open
5:30 p.m. - 7:00 p.m.	Opening Reception in Exhibit Hall E
7:00 p.m.	Exhibits Closed

Tuesday, August 26, 2003

7:00 a.m.	Registration and Continental Breakfast
8:00 a.m.	Welcome / Administrative Remarks - **Ballroom 4**
8:10 a.m.	Posting of Colors: Army National Guard
8:20 a.m.	National Anthem ***Ms. Regina Westbrook***
8:30 a.m.	Opening Remarks ***Rear Admiral Linda J. Bird, SC, USN,*** Commander, Defense Supply Center Columbus
8:45 a.m.	Keynote Speaker - Enterprise Transformation ***Mr. Allan A. Banghart***, Director, Enterprise Transformation, HQ DLA
9:35 a.m.	Break
	General Session - Improving Support For Our Military Customers - Ballroom 4
9:50 a.m.	DSCC's Current and Future Supplier and Customer Facing Organization Structure ***Mr. James M. McClaugherty,*** Deputy Commander, DSCC
10:30 a.m.	BSM Release 1 - Quoting on BSM SRWeb, SRWeb Improvements (past, present and future), BSM Vendor Help Desk. DIBBS - Current Functionality, Recent Enhancements. BSM Release 2 and Beyond Procurement Solution. ***Mr. Bradley A. Lantz***, Director, Corporate Information, DSCC
11:15 a.m.	DSCC Initiatives: War on Backorders, Logistics Response Time and Customer Wait Time Reductions, Administrative Lead Time & Production Lead Time Reductions, Direct Vendor Delivery Program Revisions, Electronic Commerce and Automation Initiatives (DIBBS/PACE/ Indefinite Delivery Purchase Orders), Material Cost Reductions ***Mr. Ivan K. Hall,*** Director, Readiness and Business Operations, DSCC
12:15 p.m.	**Luncheon** - Keynote Speaker - An Operational Mission Perspective on the Critical Role of Suppliers Worldwide Naval Readiness and Logistics Support ***Vice Admiral Charles Moore, Jr., USN,*** Deputy Chief of Naval Operations (N4) Fleet Readiness and Logistics

1:40 p.m. - 2:55 p.m. BREAKOUT SESSIONS

1. Strategic Material Sourcing: Strategic Supplier Alliances, Long Term Contracts, Performance Based Logistics **- Room 170**
   Col Paul E. Botts, USAF and ***Mr. Stephen E. Rodocker***
2. SRWeb/DIBBS Demonstration **- Ballroom 4**
   Ms. Jennifer Ross, Ms. Kim Stewart, Ms. Kate Minor, Ms. Patrice Francis, Mr. Alan Searfoss, Ms. Tammy Baldogo, Ms. Deborah Herod and ***Mr. Gail Schadle***
3. DDC Distribution Planning Management System; In-Transit Visibility Demonstration/ Government Transportation **- Room 171**
   Mr. Alan Hoffman, Mr. Dave Griffin and ***Mr. Steve Heaps***
4. DFAS Road Show on Contract Payments/DCMA Wide Area Workflow **- Room 172**
   Ms. Rebecca Beck, Mr. John Eschenbrenner and ***Mr. Arlstides (Tito) Maldonado***
5. DSCC Requirements Forecasting Website Demonstration **- Room 160**
   Mr. Shaun McKinney, Mr. Larry Beetley and ***Mr. John Dreska***
6. DSCC Small Business Program Overview/Sourcing Initiatives **- Room 161**
   Ms. Eleanor Holland
7. DSCP Inventory Locator Network (DILNET) Program Demonstration **- Room 162**
   Ms. Melinda Weaver and ***Mr. George Colborn***

2:55 p.m. Break in Exhibit Hall E

3:20 p.m. - 4:35 p.m. BREAKOUT SESSIONS

1. Strategic Material Sourcing: Strategic Supplier Alliances, Long Term Contracts, Performance Based Logistics **- Room 170**
   Col Paul E. Botts, USAF and ***Mr. Stephen E. Rodocker***
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   Ms. Melinda Weaver and ***Mr. George Colborn***

5:00 p.m. - 7:00 p.m. Reception in Exhibit Hall E

Wednesday, August 27, 2003

7:00 a.m. Registration and Continental Breakfast

7:45 a.m. Adminstrative Remarks

General Session - Ballroom 4

7:55 a.m. Keynote Aspects of Supplier Relationship Management
Dr. Keely Croxton, Assistant Professor of Logisitics, Fisher College of Business, Ohio State University,

8:45 a.m. The Supplier's Role in Warfighter Readiness
Ms. Ann C. Bradway, Director, Maritime Supplier Operations, DSCC

9:30 a.m. Lean Supply Presentation
Col Milton K. Lewis, USA, Director, Land Based Weapon Systems, DSCC

9:50 a.m. Break in Exhibit Hall E

10:05 a.m. BREAKOUT SESSIONS

1. Strategic Material Sourcing: Strategic Supplier Alliances, Long Term Contracts, Performance Based Logistics **- Room 170**
   Col Paul E. Botts, USAF and ***Mr. Stephen E. Rodocker***
2. SRWeb/DIBBS Demonstration **- Ballroom 4**
   Ms. Jennifer Ross, Ms. Kim Stewart, Ms. Kate Minor, Ms. Patrice Francis, Mr. Alan Searfoss, and ***Ms. Tammy Baldogo, Ms. Deborah Herod*** and ***Mr. Gail Schadle***
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   Ms. Rebecca Beck, Mr. John Eschenbrenner and ***Mr. Arlstides (Tito) Maldonado***
5. DSCC Requirements Forecasting Website Demonstration **- Room 160**
   Mr. Shaun McKinney, Mr. Larry Beetley and ***Mr. John Dreska***
6. DSCC Small Business Program Overview/Sourcing Initiatives **- Room 161**
   Ms. Eleanor Holland
7. Generalized Emulation of Microcircuits (G.E.M.)/Advanced Microcircuit Emulation (A.M.E.) Program Overview **- Room 162**
   Mr. Dave Robinson and ***Mr. Tom Beckstedt***

General Session- Ballroom 4

11:30 a.m. on Impact of Federal Acquisition Regulation / Defense Federal Acquisition Regulation Changes Suppliers and Government Personnel
Mr. Ronald Poussard, Deputy Director, Defense Procurement for Defense Acquisition Regulations

12:15 p.m. Luncheon - Keynote Speaker - DoD 5000 Series Revisions
Ms. Claudia "Scottie" Knott, Executive Director, Acquisition, Technical and Supply Logistics Operations (J-3), Headquarters, Defense Logistics Agency

1:30 p.m. Management Cross-Talk Panel: Responds to Suppliers Input/Questions Submitted Throughout Conference and During this Session.
Moderator: ***Mr. James M. McClaugherty***, Deputy Commander, DSCC
Participants: ***Mr. Ivan Hall,*** Readiness and Business Operations***, Mr. Bradley A. Lantz***, Corporate Information, ***Col Paul E. Botts, USAF***, Procurement, ***Mr. Stephen E. Rodocker***, Procurement, and ***Ms. Eleanor G. Holland***, SADBU

3:00 p.m. Closing Remarks - ***Rear Admiral Linda J. Bird, SC, USN,*** Commander, Defense Supply Center Columbus

BREAKOUT SESSION SUMMARIES

Strategic Material Sourcing: Strategic Supplier Alliances, Long Term Contracts, Performance Based Logistics: The DSCC Procurement Group Staff will present a briefing on the four key initiatives which support the DSCC Supplier Relationship Management Program.

SRWeb/DIBBS Demonstration: This Session will demonstrate the key aspects of the new DLA Business System Modernation bid board.

DDC, Distribution Planning Management System; In-transit Visibility Demonstration/Government Transportation: The Defense Depot Center will present a live demonstration of the new DLA transportation Enterprise System Database which provides in-transit visibility of shipments to customers, vendors and DLA.

DFAS Road Show on Contract Payments/DCMA Wide Area Workflow: The staff of the Defense Finance and Accounting Service of Columbus Ohio and the HQ Defense Contract Management Agency will present a briefing on current strategic initiatives designed to streamline the processing and completion of contract payments.

DSCC Requirements Forecasting Website: DSCC staff members will demonstrate the capabilities of a new website which will allow contractors to preview DSCC's anticipated contract line item requirements.

DSCC Small Business Program Overview/Sourcing Initiatives: The DSCC Small Business Center will present a briefing on the DSCC outreach initiatives designed to increase the sourcing of contracts to small businesses.

DSCP Inventory Locator Network (DILNET) Program Demonstration: The Defense Supply Center Philadelphia staff will present a briefing on a system application designed to provide visibility of vendors' total on-the-shelf inventory which allows buyers to search by National Stock Number in order to determine the inventory availability status.

Generalized Emulation of Microcircuits (G.E.M.) /Advanced Microcircuit Emulation (A.M.E.) Program Overview: The DSCC Staff will present an overview briefing on the G.E.M and A.M.E. Programs, the type of support the program provides to the Military Services and the contracting opportunities available for industry to utilize the current microcircuit production capabilities.

Rear Admiral Linda J. Bird SC, USN
BIO

Mr. Allan A. Banghart
BIO

Mr. James M. McClaugherty
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Mr. Bradley A. Lantz
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Vice Admiral Charles W. Moore, Jr., USN
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Mr. Ronald Poussard
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Ms. Claudia “Scottie Knott
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NATIONAL DEFENSE INDUSTRIAL ASSOCIATION

STRENGTH THROUGH INDUSTRY & TECHNOLOGY

The DSCC Way

CUSTOMER SATISFACTION
ACCOUNTABILITY
SPEED
QUALITY
INNOVATION
TEAMWORK
MUTUAL TRUST & RESPECT

. . . Expect the Best . . .

DSCC... Providing Best Value
Responsive Customer Support
Around The Clock, Around The World