

2012 Navy Gold Coast Small Business Procurement Event



8 August 2012

Report Documentation Page

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Commands We Support

Our Customers

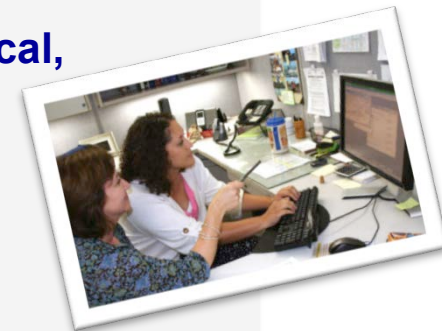
- United States Pacific Command (USPACOM)
- Commander, Navy Region (COMNAVREG)
- Joint Base Pearl Harbor-Hickam (JBPHH)
- Commander, Pacific Fleet (COMPACFLT)
- Naval Facilities Engineering Command (NAVFAC) Pacific & Hawaii
- Naval Computer and Telecommunications Area Master Station Pacific (NCTAMSPAC)
- Naval Health Clinic Hawaii (medical and dental clinics)



What We Procure

Top 10 NAICS Codes for FY11

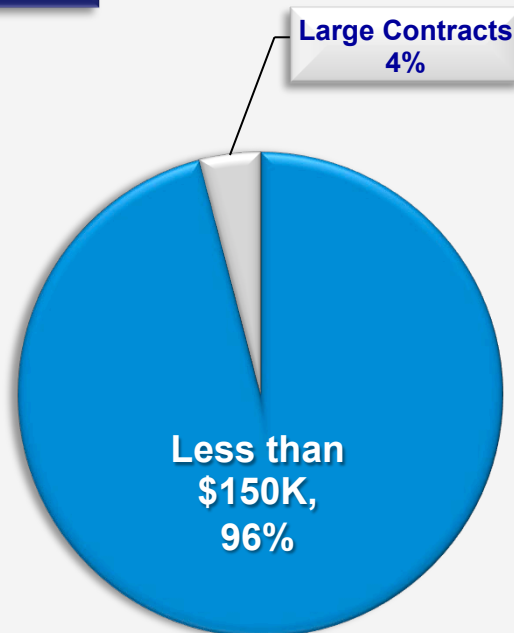
- **33 - Manufacturing (metals, machinery, computer, electronics, electrical, transportation equipment, furniture)**
- **56 - Administrative Support, Waste Management, Remediation**
- **53 - Rental and Leasing (automobile and industrial equipment)**
- **51 - Information**
- **32 - Manufacturing (paper, printing, petroleum, coal, chemical, plastics, rubber, non-metallic mineral)**
- **81 - Other Services, except Public Administration**
- **54 - Professional, Scientific, and Technical Services**
- **48 - Transportation**
- **31 - Manufacturing (food, textile, apparel, leather)**
- **61 - Educational Services**



Our Contracts are Geared to Small Businesses

FY11 Contract Actions

96% of all contract actions were below \$150,000



4,394 contract actions valued at \$158.4M

FY11 Small Business Contracting Performance

Outstanding Small Business Contracting Performance

FY11 Small Business Accomplishments

- 82.58% to small businesses
- 59.28% to small disadvantaged businesses
- 8.44% to women-owned small businesses
- 3.05% to service-disabled veteran-owned small businesses
- 2.00% to HUBZone small businesses



FLCPH recently received three small business recognition awards from the Department of Navy Office of Small Business Programs.

FedBid.com Reverse Auction Website

- **Mandatory for NAVSUP acquisitions of all commercial-off-the-shelf items that are estimated to cost less than \$150,000.**
- **Registration and use of FedBid is free for vendors. Register at www.fedbid.com.**



2012-2013 Contracting Opportunities

Naval Computer and Telecommunications Area Master Station Pacific (NCTAMSPAC) Facility Support Services, Operations, and Maintenance

- Partial small business set-aside is a potential consideration
- 12-month Base plus two options
- Synopsis N00604-11-R-3006 on NECO and FedBizOpps
- Contract Specialist: 808-473-7943



Navy Munitions Command, East Asia Division, Detachment Pearl Harbor (NMCEADDETPH) Ammunition Handling and Storage Services

- 12-month Base plus four options
- Synopsis N00604-12-R-3018 on NECO and FedBizOpps
- Contract Specialist: 808-473-7666



U.S. Pacific Command (USPACOM), Social Media Analyst

- Current contractor – Booz Allen Hamilton (large business)
- Expires 11 Apr 2013
- 12-month Base and Three One-year Options
- Contract Specialist: 808-477-9049





Small Business Assistance



**Fleet Logistics Center Pearl Harbor-Hickam
Office of Small Business Programs
808-473-7583**

<http://smallbusiness.navy.mil/>