

NAVSUP

FLC NORFOLK

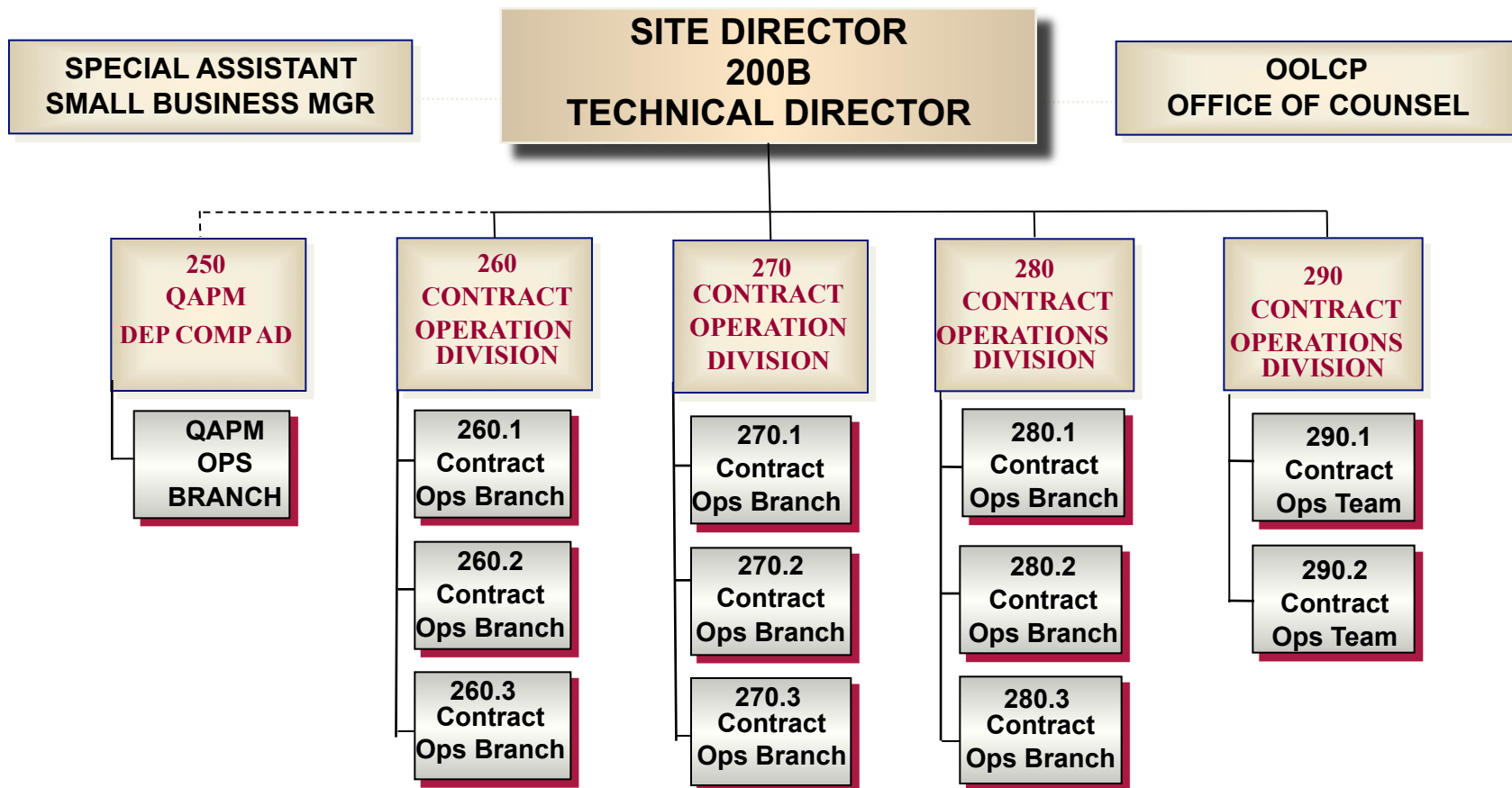
PHILADELPHIA OFFICE

Gerald Furey
Deputy for Small Business

Ready. Resourceful. Responsive!

Report Documentation Page				Form Approved OMB No. 0704-0188	
Public reporting burden for the collection of information is estimated to average 1 hour per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Washington Headquarters Services, Directorate for Information Operations and Reports, 1215 Jefferson Davis Highway, Suite 1204, Arlington VA 22202-4302. Respondents should be aware that notwithstanding any other provision of law, no person shall be subject to a penalty for failing to comply with a collection of information if it does not display a currently valid OMB control number.					
1. REPORT DATE AUG 2012		2. REPORT TYPE		3. DATES COVERED 00-00-2012 to 00-00-2012	
4. TITLE AND SUBTITLE NAVSUP FLC Norfolk Philadelphia Office				5a. CONTRACT NUMBER	
				5b. GRANT NUMBER	
				5c. PROGRAM ELEMENT NUMBER	
6. AUTHOR(S)				5d. PROJECT NUMBER	
				5e. TASK NUMBER	
				5f. WORK UNIT NUMBER	
7. PERFORMING ORGANIZATION NAME(S) AND ADDRESS(ES) Naval Supply Systems Command, 5450 Carlisle Pike, Mechanicsburg, PA, 17055-0791				8. PERFORMING ORGANIZATION REPORT NUMBER	
9. SPONSORING/MONITORING AGENCY NAME(S) AND ADDRESS(ES)				10. SPONSOR/MONITOR'S ACRONYM(S)	
				11. SPONSOR/MONITOR'S REPORT NUMBER(S)	
12. DISTRIBUTION/AVAILABILITY STATEMENT Approved for public release; distribution unlimited					
13. SUPPLEMENTARY NOTES Presented at the 2012 Navy Gold Coast Small Business Conference, 6-8 Aug, San Diego, CA.					
14. ABSTRACT					
15. SUBJECT TERMS					
16. SECURITY CLASSIFICATION OF:			17. LIMITATION OF ABSTRACT Same as Report (SAR)	18. NUMBER OF PAGES 18	19a. NAME OF RESPONSIBLE PERSON
a. REPORT unclassified	b. ABSTRACT unclassified	c. THIS PAGE unclassified			

Organizational Structure



NAVSUP Mission

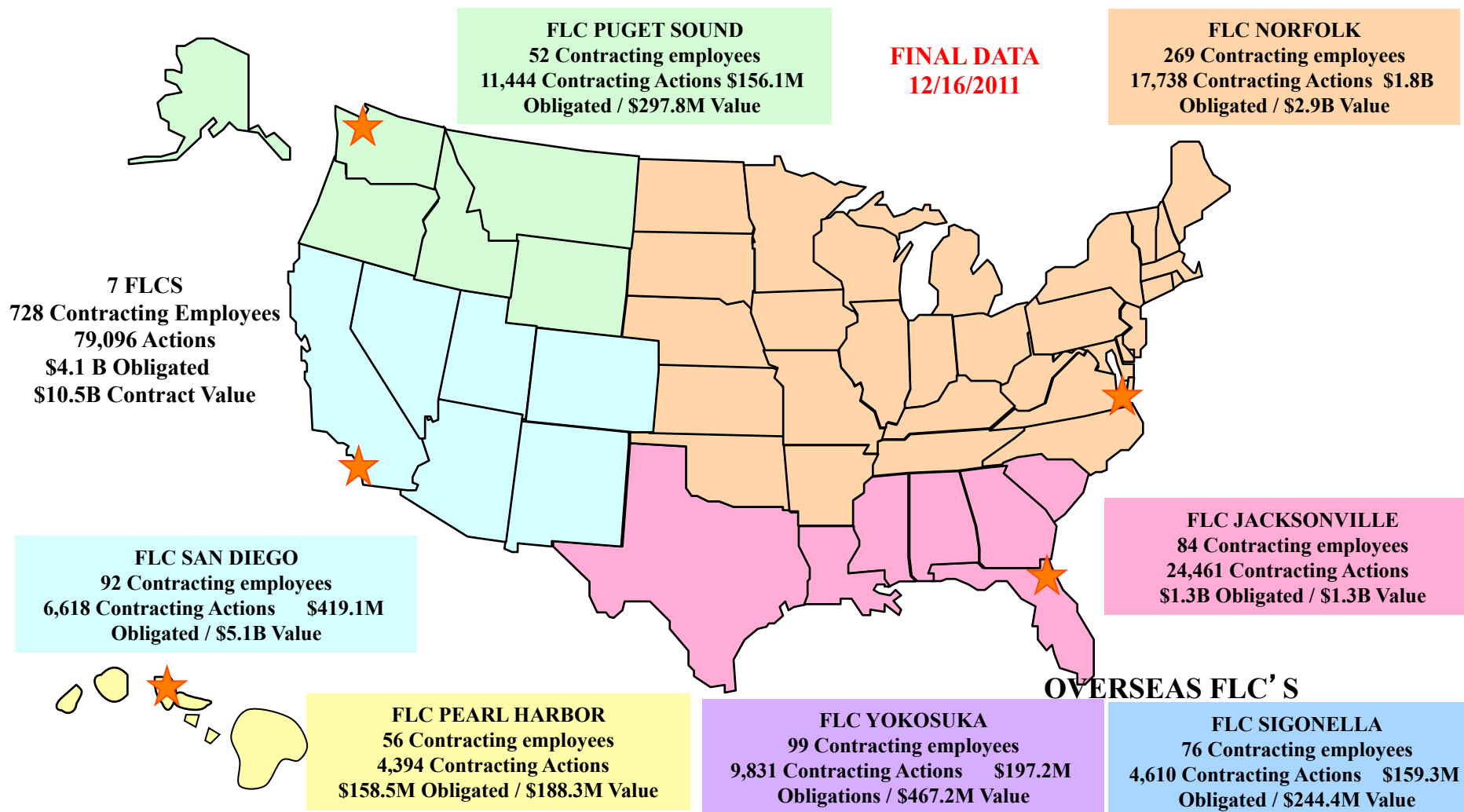
To Deliver Combat Capability Through Logistics

- Or –

- To provide Navy, Marine Corps, Joint and Allied Forces quality supplies and services on a timely basis.

- *NAVSUP*
 - *NEXCOM*
 - *Weapons Systems Support*
 - *Naval Oceanographic*
 - *Naval Medical*
 - *Fleet Logistic Centers*

FY2011 GLS Contracting Data



Notes: Staffing includes Civilians, Military, Foreign Nationals, MLCs/ROKs, & Contractors, but excludes LCE (15FTE)
NMCI Workload increased by 2,996 actions and \$512.4K from FY2010

The NAVSUP Enterprise

- *U.S. Naval Academy*
 - Food Service
 - Library Subscriptions
- *Naval Station Great Lakes*
 - Food and Logistics Support
- *Navy Recruiting Command*
 - Advertising Services
 - Promotional Items
- *Navy Personnel Command*

- *Naval Reserve Forces Command*
 - Program, Engineering, Logistics, and Financial Management Support
 - Aircraft Depot Maintenance Program
- *Naval Supply Systems Command*
 - Fleet Assistance and Shipboard Training (FAST)
 - Enterprise Resource Planning (ERP)
- *NAVSUP Global Logistics Support*
 - Hazardous Material Control & Management
- *NAVSUP Weapon Systems Support*

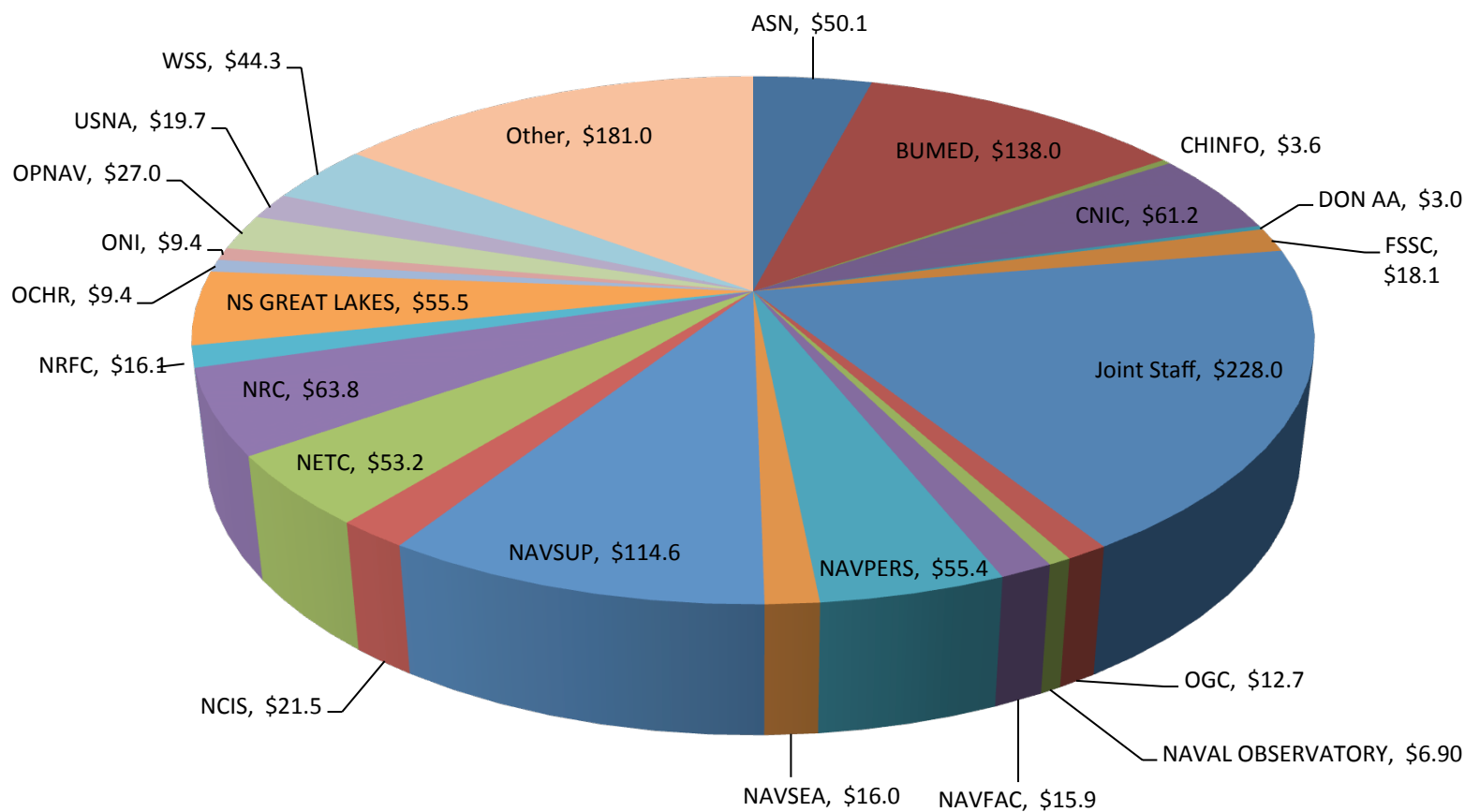
- *Naval Education & Training Command*
 - Instructor Services at Navy Schoolhouses
 - Navy Center for Explosive Ordnance Disposal and Diving
 - Voluntary Education
 - Training Products and Services
- *Commander Naval Installations Command*
 - Professional Services

- *Pentagon - CNO, DoN/AA, ASN (RD&A), OPNAV*
- *Bureau of Medicine and Surgery*
 - Wounded Warrior
 - Educational Service Agreements (Medical)
- *Forces Surveillance Support Center*
- *Joint Chiefs of Staff*
 - Joint Training and Experimentation
 - Joint Systems Integration
 - Joint Requirements Analysis
 - Joint Deployable Analysis Teams

Major Customers Base

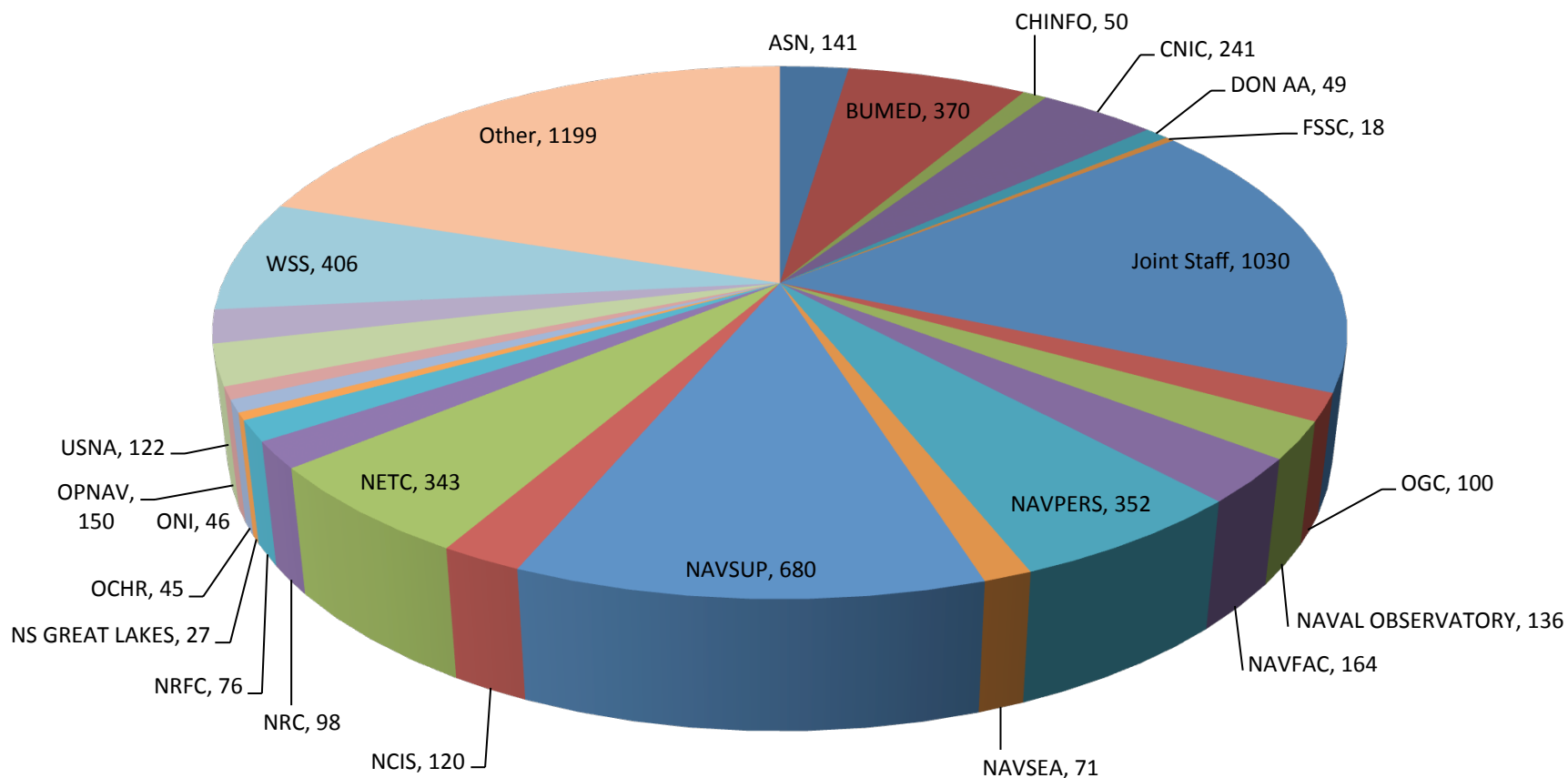
FY11 Obligations

Unit in \$Millions



Source: FPDS-NG

FY11 Actions



Source: FPDS-NG

- N00189-12-R-Z089 (closes 8/15)
 - SDVOSB set-aside
 - Explosive Ordnance Disposal Instruction and Training at Eglin AFB
- N00189-12-R-0075 (closes 8/12)
 - Hub Zone Set-Aside
 - Current Carrying Wiring Device

- N00189-12-R-N036 (closes 8/22)
 - 100% SBSA
 - Installation of Bridge Cranes @ NNSY
- N00189-12-R-Z057 (closed 8/2)
 - Full and Open Competition
 - IT Support Services for Bureau of Medicine and Surgery in Falls Church, VA

www.fedbizopps.gov

www.neco.navy.mil

Locally posted

Fed Bid

A dynamic reverse auction tool used for purchase supplies up to \$150 K

Recent examples:

- water purification pump
- media converter/fiber optic patch cords
- dishwashers

- 8(a) Stars II Government Wide Acquisition Contract (GWAC)

“Long term planning of large scale program requirements.”

Functional areas

- Custom Computer Programming Services
- Computer Systems Design Services
- Computer Facilities Management Services
- Other Computer Related Services

- Keep CCR current
- Utilize local PTAC
- Attend local outreach events
- Become Credit Card savvy
- Know the Players
- Do NOT limit your “market”

Questions

?

?

?