

# ESTCP Cost and Performance Report

(CP-9905)



## Field Validation of Real Time Airborne Lead Analyzer

April 2002



ENVIRONMENTAL SECURITY  
TECHNOLOGY CERTIFICATION PROGRAM

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# COST & PERFORMANCE REPORT

## ESTCP Project: Compliance-199905

### TABLE OF CONTENTS

		Page
1.0	EXECUTIVE SUMMARY .....	1
2.0	TECHNOLOGY DESCRIPTION .....	3
2.1	TECHNOLOGY DEVELOPMENT AND APPLICATION .....	3
2.2	PROCESS DESCRIPTION .....	3
2.3	PREVIOUS TESTING OF THE TECHNOLOGY .....	4
2.4	ADVANTAGES AND LIMITATIONS OF THE TECHNOLOGY .....	4
3.0	DEMONSTRATION DESIGN .....	7
3.1	PERFORMANCE OBJECTIVES .....	7
3.2	SELECTION OF TEST SITE/FACILITY .....	7
3.3	SITE/FACILITY CHARACTERISTICS .....	8
3.3.1	Naval Amphibious Base Little Creek Facility .....	8
3.3.2	Twentynine Palms Facility .....	8
3.3.3	Oak Ridge Facility .....	8
3.4	PHYSICAL SET-UP AND OPERATION .....	9
3.4.1	Extraction Efficiency Test .....	9
3.4.2	Capture Efficiency Tests .....	10
3.4.3	Comparison Tests .....	10
3.4.4	Interference Test .....	10
3.4.5	NAB Little Creek Field Test .....	10
3.4.6	Twentynine Palms Field Test .....	11
3.4.7	Oak Ridge Field Test .....	11
3.5	SAMPLING/MONITORING PROCEDURES .....	12
3.5.1	NAB Little Creek Field Test .....	12
3.5.2	Twentynine Palms Field Test .....	12
3.5.3	Oak Ridge Field Test .....	13
3.6	ANALYTICAL PROCEDURES .....	13
4.0	PERFORMANCE ASSESSMENT .....	15
4.1	PERFORMANCE DATA .....	15
4.1.1	Interference Testing .....	15
4.1.2	Extraction Efficiency Testing .....	15
4.1.3	Capture Efficiency Testing .....	16
4.1.4	Comparison Tests .....	17
4.1.5	Oak Ridge Field Test .....	18
4.2	PERFORMANCE CRITERIA .....	20

**TABLE OF CONTENTS (continued)**

	<b>Page</b>
4.3	DATA ASSESSMENT ..... 20
4.3.1	NAB Little Creek Field Test ..... 21
4.3.2	Twentynine Palms Field Test ..... 21
4.3.3	Oak Ridge Field Test ..... 23
4.4	TECHNOLOGY COMPARISON ..... 25
5.0	COST ASSESSMENT ..... 27
5.1	COST REPORTING ..... 27
5.2	COST COMPARISONS ..... 28
6.0	IMPLEMENTATION ISSUES ..... 29
6.1	COST OBSERVATIONS ..... 29
6.2	PERFORMANCE OBSERVATIONS ..... 29
6.3	SCALE-UP ..... 29
6.4	OTHER SIGNIFICANT OBSERVATIONS ..... 29
6.5	LESSONS LEARNED ..... 29
6.6	END-USER ISSUES ..... 30
6.7	APPROACH TO REGULATORY COMPLIANCE AND ACCEPTANCE ... 30
7.0	REFERENCES ..... 31
APPENDIX A	POINTS OF CONTACT ..... A-1

## LIST OF FIGURES

	<b>Page</b>
Figure 1.	AeroLead™ Picture and Schematic . . . . . 4
Figure 2.	Twentynine Palms Test Setup . . . . . 8
Figure 3.	Oak Ridge Test Setup . . . . . 9
Figure 4.	Capture Efficiency Test 1 . . . . . 17
Figure 5.	Capture Efficiency Test 2 . . . . . 17
Figure 6.	Comparison Test Results . . . . . 18
Figure 7.	ORNL NIOSH Results . . . . . 19
Figure 8.	ORNL AeroLead™ Results Combined . . . . . 24

## LIST OF TABLES

	<b>Page</b>
Table 1.	ASTM-E1775 Specification Summary . . . . . 7
Table 2.	Extraction Efficiency Data . . . . . 15
Table 3.	Non-Extracted Membrane Data . . . . . 16
Table 4.	Adjusted Extraction Efficiency Data . . . . . 16
Table 5.	ASTM-E1775 Precision Requirements . . . . . 17
Table 6.	Analytical Laboratory Results of Non-Extracted Filters Using NIOSH Method 7082 . . . . . 19
Table 7.	ASTM-E1775 Specification Summary . . . . . 20
Table 8.	Data Assessment Summary . . . . . 21
Table 9.	Calibration Solution NIOSH Analysis . . . . . 22
Table 10.	Averaged Results for Individual AeroLead™ Instruments . . . . . 23
Table 11.	Averaged Combined Results for AeroLead™ Instruments . . . . . 23
Table 12.	Precision of Each AeroLead™ Instrument Based on Mean Result Compared to NIOSH Method 7082 Mean Result . . . . . 24
Table 13.	Accuracy (Bias) for Each AeroLead™ Instrument Compared to NIOSH Method 7082 . . . . . 24
Table 14.	Precision and Accuracy (Bias) for All AeroLead™ Instruments Combined Compared to NIOSH Method 7082 . . . . . 25
Table 15.	Technical Performance Comparison . . . . . 25
Table 16.	Cost Data Table for the AeroLead™ Airborne Lead Analyzer . . . . . 27
Table 17.	Supply Cost Requirements for NIOSH Method 7105 or 7082 . . . . . 27
Table 18.	Cost Data Table for NIOSH Method 7105 or 7082 . . . . . 28

## LIST OF ACRONYMS

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AAM	Ambient Air Monitor
ASTM	American Society of Testing and Materials
ASV	Anodic stripping voltammetry
BDL	Below detection limit
COTS	Commercial-off-the-shelf
DCU	Dust collection unit
DEMVAl	Demonstration and validation
DOD	Department of Defense
ELS	Environmental Life Support
EPA	Environmental Protection Agency
ESTCP	Environmental Security Technology Certification Program
FAAS	Flame Atomic Absorption Spectrometry
GFAAS	Graphite Furnace Atomic Absorption Spectrometry
HEPA	High Efficiency Particulate Air
ICP-AES	Inductively Coupled Plasma Atomic Emission Spectrometry
LBP	Lead-based paint
LIPS	Laser Induced Plasma Spectrometer
MCAGCC	Marine Corps Air Ground Combat Center
MCE	Mixed Cellulose Ester
NAB	Naval Amphibious Base
NFESC	Naval Facilities Engineering Service Center
NIOSH	National Institute of Occupational Safety and Health
NIST	National Institute of Standards and Technology
ORNL	Oak Ridge National Laboratory
OSHA	Occupational Safety and Health Administration
PBZ	Personal breathing zone
PC	Personal computer
PEL	Permissible Exposure Limit
PPE	Personnel protection equipment

## LIST OF ACRONYMS (continued)

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RSD	Relative standard deviation
SBIR	Small Business Innovative Research
SRM	Standard Reference Materials
TWA	Time-weighted average

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*Technical material contained in this report has been approved for public release.*

## 1.0 EXECUTIVE SUMMARY

The Occupational Safety and Health Administration (OSHA) estimates 936,000 sites in the U.S. are potentially hazardous due to the risk of airborne lead inhalation. The Department of Defense (DOD) real estate records indicate there are more than 2,600 munitions related sites containing lead, and there are over 101 million square feet of Army buildings that were built before the 1978 ban on lead-based paint (LBP). DOD is responsible for maintaining 166,000 family housing units, 65 percent of which are estimated to contain LBP and require abatement. Environmental responses at these sites require Environmental Protection Agency (EPA) mandated monitoring (40 CFR 50) as well as verification of worker safety according to OSHA regulations. These regulations do not provide a real-time method to verify compliance. Rapid, on-site airborne lead measurements are needed to provide a basis for immediate response to airborne lead levels that are near or exceeding OSHA Permissible Exposure Limits (PEL) to minimize any significant exposure to field personnel. In 1995, OSHA issued over 3,000 citations for violations of the General Industry Standard for Lead (29 CFR 1910.1025) and the Construction Industry Standard for Lead (29 CFR 1962.26).

The objective of this project was to demonstrate and validate a personal breathing zone (PBZ) lead analyzer/single sample ambient air monitor (AAM), which will report occupational airborne lead levels in near real-time. The first field site where the analyzer was tested was the indoor firing range located at Naval Amphibious Base (NFESC Feb 2000) Little Creek, Virginia. The demonstration occurred from 19 to 21 January 2000. Based on the field results, further work was conducted on the unit before going to the second demonstration location at MCAGCC Twentynine Palms, California. The tests took place from 6 to 8 June 2000 (NFESC Aug 2000). This site was an outdoor firing range. Both facilities provided real-world materials created by live fire rifle and pistol shooting exercises. The AeroLead™ failed to meet all of the performance criteria during this program, and therefore, was not validated. Had the objective been accomplished, significant improvements to occupational safety and decreases in the cost of OSHA compliance would be realized. Current OSHA protocols require sending PBZ samples to a laboratory for analysis, resulting in delayed report times (24 hours to 3 days) and an increased potential for sample integrity breaches due to shipping and handling. It was our intent that the AeroLead™ analyzer would provide an improved method of airborne lead sampling and analysis, providing nearly instantaneous feedback. Cost estimates indicated that sampling costs would have been reduced from \$25 to less than \$3 per sample.

Demonstration results from the final controlled test showed there was a high degree of variability in performance between the units. Precision varied between 15 and 87 percent in individual units at the three standard lead concentrations tested; this inter-instrument variability contributed to generally poor overall precision when viewing the overall results from all instruments between 65 and 82 percent. Inter-instrument variability was also apparent in accuracy (bias) of AeroLead™ results and ranged between 29 and 75 percent. In almost all cases, the AeroLead™ instruments over-determined lead concentrations. The primary contributor to inter-instrument variability has been traced to response differences between working electrodes; the manufacturer is currently improving working electrode design and manufacturing techniques so that sensitivity/response issues are resolved. Capture efficiency (100 percent) and extraction efficiency (91 percent) were validated under this program. Users of the technology are anxious to purchase the unit and the manufacturer is continuing the validation process outside of this program.

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## **2.0 TECHNOLOGY DESCRIPTION**

### **2.1 TECHNOLOGY DEVELOPMENT AND APPLICATION**

Under the Small Business Innovative Research (SBIR) program, the Navy funded the development of an airborne sampling and analysis monitor for use at small arms ranges and lead paint abatement sites. The conceptual design and AeroLead™ prototype was established under Phase I and II. Environmental Life Support (ELS) Technology, Inc. developed the instrument based upon anodic stripping voltammetry (ASV). The selection criteria included analytical sensitivity, potential for automated operation, instrument cost, analysis time and simplicity of operation.

The AeroLead™ analyzer is the first, and currently the only portable, automatic, low-cost method to analyze airborne lead and lead dust contamination on-site and in near real-time. The analyzer's primary purposes are to provide near real-time, single sample ambient air monitoring and personal breathing zone (PBZ) analyses during lead-based paint (LBP) abatement projects, and near small arms ranges (especially indoor ranges). Use of the AeroLead™ instrument will result in a greater level of worker safety by providing portable, automated, on-site quantification of airborne lead concentrations to which the workers may be exposed. The working range of the AeroLead™ is 3-300 µg of lead. The min and max range was not verified, but lower and higher concentrations were easily detected.

The AeroLead™ analyzer has two modes of operation: single sample ambient air monitoring and PBZ monitoring. Single sample ambient air monitoring combines sampling, extraction, and analysis into one process. The PBZ mode allows the user to analyze previously collected PBZ samples in near real-time, eliminating the need for sample storage and transportation to a laboratory for subsequent analysis. In both modes, the airborne lead is concentrated into a specially designed aqueous phase and analyzed voltammetrically. An integrated airflow meter is used for ambient air monitoring to determine air sample volume. The volume measurement is combined with the voltammetric result to yield an accurate airborne lead concentration on-site. The instrument then automatically resets itself for the next sample and can be programmed to sample automatically throughout the day. Data can be downloaded to a personal computer (PC) through an RS-232C port. Software is available to allow the user to import the data directly into MS Excel® in real-time, parse, and graph with the touch of a button, simplifying the data reduction process.

### **2.2 PROCESS DESCRIPTION**

The AeroLead™ combines sampling, extraction, and analysis into one unit. Air samples are taken through an innovative sample filter/detector assembly. The airborne lead is concentrated into a specially designed aqueous phase consisting of dilute HCl and extractants. The lead concentration is analyzed by ASV, where the metal is plated onto a working electrode; the polarity of the electrode is then reversed, stripping the lead from the electrode. For a general outline of ASV, see K. Ashley (1998). The current consumed by the stripping step provides an accurate measurement of the lead concentration. Analysis time is 5 minutes; air sample time is user selectable, 10 minutes minimum. An integrated airflow meter is used to determine air sample volume (accuracy + 1 percent) and combined with the voltammetric results to yield accurate airborne lead concentration. The instrument automatically resets for the next sample. Data can be downloaded to a PC through an RS-232C interface. A picture and schematic of the AeroLead™ unit is shown in Figure 1. No

special training is required to operate the AeroLead™ unit. An Operators Manual has been developed and is sufficient for personnel training. The manufacturer can provide hands on training if desired. It is very easy to program sample time and quantity. Sampling and analysis is automatic. Set up and calibration may be time consuming at the start of operation. Fluid levels must be periodically checked. There are no special health and safety requirements. Care should be exercised when handling the calibration and extractant solutions, as with any reagent. The solutions have very low concentrations of HCl, Pb, and Hg. Electrodes can be returned to the manufacturer for disposal.

### 2.3 PREVIOUS TESTING OF THE TECHNOLOGY

Extensive laboratory testing has been performed to validate the ASV method for lead in water and blood. A NIOSH Method for airborne lead detection has previously been established based on ASV technology (NIOSH 7701, 1998), but this is not an automated method. No other testing of this technology has been conducted outside the limited scale field and laboratory tests that were conducted during SBIR Phase I and Phase II which demonstrated the viability of the technology.

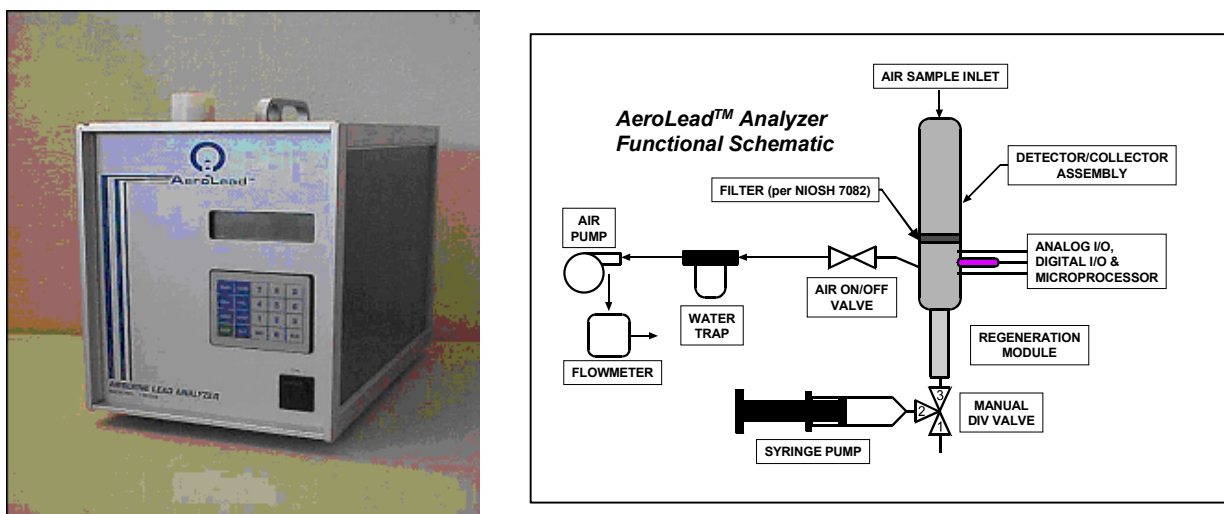


Figure 1. AeroLead™ Picture and Schematic.

### 2.4 ADVANTAGES AND LIMITATIONS OF THE TECHNOLOGY

The advantages of this technology are faster sample turn-around and lower compliance cost. The operational costs will be reduced from \$9 to 20 per sample (NIOSH 7105, 1994) to an estimated \$2.77 per sample (AeroLead™). The total air sample volume is quantified by the AeroLead™, resulting in only 1 to 2 percent error in sampling air volume, compared to the 5 percent air sampling error of the belt pump and filter assembly used for NIOSH 7105. Other advantages include:

- A cost-effective method to ensure compliance with occupational exposure regulations on-site and in real-time
- Reduced cost of compliance compared to current NIOSH Method 7105 by reducing the personnel requirements

- Enhanced worker safety and cost avoidance of potential safety violations
- Technological basis for a method to measure additional airborne metals used in Department of Defense (DOD) operations.

It was envisioned that the filter mechanism of the AeroLead™ unit would be capable of performing multiple samples. The current design did not meet this requirement, and one filter per sample is required, incurring greater costs and manpower. While the instrument can be used to monitor lead, it cannot be used to satisfy legal monitoring requirements at lead sites until it passes all performance criteria.

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### 3.0 DEMONSTRATION DESIGN

#### 3.1 PERFORMANCE OBJECTIVES

The main objective of this project was to develop and validate a PBZ lead analyzer/single sample AAM, which will report occupational airborne lead levels in near real-time. Accomplishing this objective would have significantly improved occupational safety and decrease the cost of OSHA compliance. Current OSHA protocols require sending PBZ samples to a laboratory for analysis, resulting in delayed report times (24 hours to 3 days) and an increased potential for sample integrity breaches due to shipping and handling. The AeroLead™ analyzer would have provided an improved method of airborne lead and nearly instantaneous feedback, greatly enhancing workplace safety.

Our performance criteria are provided in Table 1.

**Table 1. ASTM-E1775 Specification Summary.**

Parameter	Specification
Working Range	0.1x - 10.0x PEL
Extraction Efficiency	>80%
Capture Efficiency	100%
Precision	± 15% for primary standards ± 20% for secondary standards ± 25% for real world materials
Accuracy	± 25% (Related to AA Method)

Extraction efficiency was tested using SRMs. An extraction efficiency of 80 percent was determined by post-extraction analysis (by Atomic Absorption) of the filter media from the AeroLead™ Analyzer. Equation (1) shows the extraction efficiency calculation:

$$\left[ \frac{\mu\text{g Pb measured by AeroLead}^{\text{TM}}}{\mu\text{g Pb measured by AeroLead}^{\text{TM}} + \mu\text{g Pb remaining on filter after AeroLead}^{\text{TM}} \text{ extraction}} \right] \quad \text{Equation (1)}$$

#### 3.2 SELECTION OF TEST SITE/FACILITY

The majority of the development testing was performed in the laboratory at ELS Technology Inc. Extraction efficiency and capture efficiency tests were performed at a local indoor shooting range to more accurately determine the effectiveness of each parameter using real-world materials. Three field tests were conducted during the AeroLead™ Demonstration and Validation (DEMVAl) program. The sites were chosen by the Naval Facilities Engineering Service Center (NFESC) based on Environmental Security Technology Certification Program (ESTCP) requirements and preliminary lead level testing. The first field test was performed at an indoor shooting range at Naval Amphibious Base (NAB) Little Creek facility in Norfolk, Virginia from 19 to 21 January, 2000. The second field test took place at an outdoor range at the Twentynine Palms Marine Corps Air Ground Combat Center (MCAGCC) in Twentynine Palms, California, from 6 to 8 June 2000. Both facilities provided real-world materials created by live fire rifle and pistol shooting exercises. The third test was performed under controlled conditions at Oak Ridge National Laboratory (ORNL)

in Oak Ridge, Tennessee from 12 to 14 September 2000. Lead for the Oak Ridge field test was generated by an aerosol particle generator.

### 3.3 SITE/FACILITY CHARACTERISTICS

#### 3.3.1 Naval Amphibious Base Little Creek Facility

The indoor range at NAB Little Creek is divided into two sections: a rifle range and a pistol range. There are 16 rifle shooting stations and 15 pistol shooting stations. Each station is approximately 4 feet wide. The distance between the rifle firing lines and the targets is 25 yards.

The shooting range is equipped with an open loop ventilation system. Outside air enters the range through a diffuser pipe. The diffuser pipe is located 15 feet behind the shooting positions and is attached to the ceiling. It spans the entire width of the room except for the 6-foot wide doorway in the center of the supply plenum. The doorway leads from the foyer into the range. The ceiling height is 8 feet. Direction of air flow is from rear to front (targets) of the range. Outside air is supplied by the diffuser pipe from behind the shooters, circulates toward the bullet traps, and out through the exhaust fan. The exhaust air is sent through primary, secondary, and High Efficiency Particulate Air (HEPA) filters before being exhausted outside.

#### 3.3.2 Twentynine Palms Facility

Range 1 at Twentynine Palms is a 50-lane outdoor shooting range used to train military personnel in high power rifle proficiency. Shooters position themselves at the 100, 200, 300, and 500 meter shooting lines with the targets located at the zero meter line. The bullet traps are located approximately 30 meters behind the zero meter line. The bullet traps are designed to capture bullet materials, upon impact, for recycle. The bullet breaks apart upon impact, resulting in debris of various lead and copper particle sizes. The large particles are collected in bins at the base of the trap. The bullet traps are equipped with a dust collection unit (DCU) which traps and filters lead particulate generated by bullet impact on the trap. The DCU ventilation system pulls air from the bullet deceleration chamber.



**Figure 2. Twentynine Palms Test Setup.**

Figure 2 provides an illustration of the DCU on the underside of the bullet traps. Samples were collected in the vent leading from the bullet trap to the DCU, as depicted in Figure 2.

#### 3.3.3 Oak Ridge Facility

The Oak Ridge field test was conducted in the Aerosol Research Laboratory of the Environmental Sciences Division of ORNL. The facility is equipped with a Thermal System Incorporated (TSI) Corporation aerosol particle generator, capable of transferring particulate from an aqueous solution to an aerosol stream. The generator can be adjusted to provide user-selectable particle sizes and concentrations. The particle generator effluent stream was attached to a six-way splitter to allow the interface of two AeroLead™ instruments,

two NIOSH sampling loops, and the Laser Induced Plasma Spectrometer (LIPS) instrument (and one exhaust). The effluent from each instrument vented to a facility HEPA filtered vent system. An illustration of the test setup is shown in Figure 3.

### 3.4 PHYSICAL SET-UP AND OPERATION

If properly charged, the AeroLead™ instrument requires no ancillary equipment or facilities to operate. No personal protection equipment (PPE) is required to operate the unit. The instrument setup is as follows:

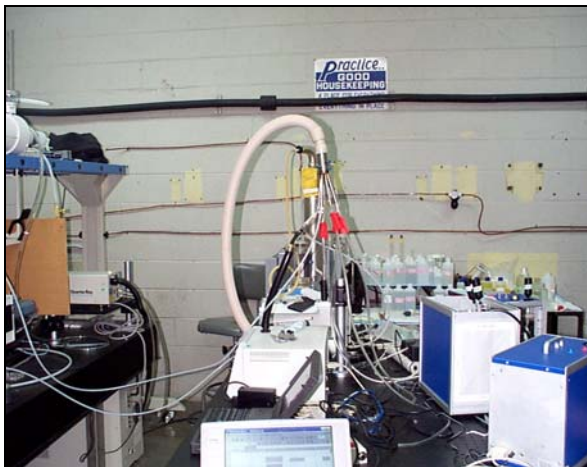


Figure 3. Oak Ridge Test Setup.

1. Unpack AeroLead™ analyzer and collector. Open syringe valve to run position, remove collector cap and install collector.
2. Install power supply and AeroLead™/computer interface cabling (if not using battery power).
3. Verify proper extraction solution level in analyzer (add solution as necessary).
4. Perform calibration verification
5. Perform multi-scan calibration procedure if verification failed.
6. Instrument ready for sample analyses

#### 3.4.1 Extraction Efficiency Test

Extraction efficiency tests were performed in two parts. First, extraction efficiency tests were performed in the laboratory at ELS Technology, using secondary standards prepared by Anteon Corp. The samples were prepared by depositing lead directly to membrane filters. Lead amounts were gravimetrically determined, and amounts ranged from 0.35ug Pb to 61.47ug Pb per filter. Each sample was extracted and analyzed by an AeroLead™ instrument. The extracted membrane was then removed and sent to Reservoirs Environmental Services, Inc., in Denver, Colorado, for Pb analysis. The lead remaining on the extracted membrane was determined and compared to the initial lead concentration.

The second part of extraction efficiency testing occurred during each of the two subsequent field tests. Selected membranes extracted during these field tests were sent to Reservoirs Environmental Services, Inc., in Denver, Colorado, to determine the quantity of lead remaining on the extracted membranes. This information was combined with the laboratory data to verify ASTM-E1775 conformance.

### **3.4.2 Capture Efficiency Tests**

A series of capture efficiency tests were performed to evaluate the collector design and verify compliance with ASTM-E1775. Both commercial-off-the-shelf (COTS) and in-house designs were tested. The capture efficiency tests were performed by placing two 0.8µm (pore size), 25mm (diameter) membranes in series and drawing air through them for a period of 8 hours. Collector design was deemed acceptable if the primary filter membrane captured all the lead present with none being detected on the secondary filter.

### **3.4.3 Comparison Tests**

Comparison tests were performed to evaluate the precision of the instruments and verify compliance with ASTM-E1775 specification. Four instruments were tested. A liquid injection method was used to introduce the lead into the detector in concentrations ranging from 0.5x to 10x the Permissible Exposure Limit (PEL). The comparison test occurred in the laboratory at ELS Technology Inc. ELS personnel prepared all secondary standards used during comparison testing.

### **3.4.4 Interference Test**

To evaluate the effects of potential interference due to the presence of other metals, ELS Technology Inc., performed an interference test early in the project term. An AeroLead™ detector assembly was bench mounted and an EG&G Model 384B Polarographic Analyzer performed the functions of the current AeroLead™ electronics and software. Several solutions were prepared containing lead and several interference metals including copper and mercury. Analyses were performed to determine the effects of the interference metals on AeroLead™ detector performance.

### **3.4.5 NAB Little Creek Field Test**

The AeroLead™ instruments were operated in ambient air monitor (AAM) mode during the Little Creek Field Test (19 to 21 January 2000). Three analyzers were tested concurrently, along with three NIOSH sample loops to provide method comparison samples. The AeroLead™ instruments were programmed for 30-minute sample times, the NIOSH loops were programmed for 8-hour sample times (in general). The AeroLead™ instruments and the NIOSH sampler were set up on a 3-foot table adjacent to the first shooter lane. The NIOSH samples provided time-weighted average (TWA) and spatial distribution information to compare to the AeroLead™ data to verify compliance with ASTM-E1775 accuracy criteria. Refer to NFESC/ELS Technology Inc. (2001) for a full report of NAB Little Creek field test activities.

Four tests were performed at NAB Little Creek. Airborne lead for tests 1, 2, 3B were created by live fire of a 9mm pistol and M14 and M16 rifles. The number of shooters present and the number of rounds fired differed for each test and test set. Test 3 airborne lead was created by manually vacuuming the rifle range floor, shooter mats, and the “wet snail” bullet trap. The entire cleaning process was performed in approximately 30 minutes.

### **3.4.6 Twentynine Palms Field Test**

The Twentynine Palms field test (June 6-8, 2000) evaluated the PBZ analyzing function of the AeroLead™ instrument by collecting samples in the range trap air handling system of the DCUs to mimic high PBZ lead concentrations. The samples taken from the DCUs were highly concentrated and therefore the sampling times were varied only between 5 - 45 minutes. When concentrations are too high it falls outside the linear range of the instrument and inaccurate measurements are made. The flow rate is known for all samples so time weighted averages can be determined. Under normal operating conditions, airborne lead concentrations should not be anywhere near the high levels found in the DCU's. However, when taking ambient air samples at the site, the concentrations are too low to see if the instrument is operating properly. Since this was a PPZ application, replacement of the membrane was not an issue since each sample was taken on a separate membrane and later analyzed by the AeroLead™.

Each airborne lead sample was taken on a separate membrane using a combination of NFESC-supplied PBZ sampling pumps and ELS Technology Inc.-supplied sampling pumps. Each sampling pump was calibrated pretest. Samples were taken in groups of three to four per location (see Figure 2). Upon completion of sample collection, two samples were analyzed by the AeroLead™ instrument and one to two samples were sent to Reservoirs Environmental Services, Inc., for analysis. This plan was developed to evaluate the AeroLead™ instrument accuracy requirements with respect to ASTM-E1775 specifications.

The AeroLead™ analyzers were set up in the range office at the start of each test day. Two analyzers were used each day and three analyzers were evaluated throughout the 3 days of testing. Pretest calibration was performed at the beginning of each test day on each analyzer used. Furthermore, additional calibration verification was performed on each analyzer throughout the course of testing to verify accurate analyzer performance.

### **3.4.7 Oak Ridge Field Test**

The purpose of the Oak Ridge field test (12 to 14 September 2000) was to evaluate the accuracy of the AeroLead™ instrument under controlled conditions using real-world materials. Two AeroLead™ instruments were operated in parallel with a LIPS and two NIOSH sampling loops for comparison purposes. All AeroLead™ and NIOSH sample pumps were calibrated pretest using a factory calibrated float meter. The LIPS instrument was set up and operated by ORNL personnel. The AeroLead™ instruments were set up and calibrated pretest. Additional calibration verification was performed on each analyzer throughout the course of testing to verify accurate analyzer performance. For each test point, the AeroLead™ instruments and NIOSH sampling loops were programmed for 5 minutes of sample collection, at which time the AeroLead™ instruments performed extraction and analysis operations. Upon completion of analyses the data was recorded and collectors removed in preparation for the next sample. NIOSH-sampled collection assemblies were capped, bagged, and sent to Reservoirs Environmental Services for analysis.

### **3.5 SAMPLING/MONITORING PROCEDURES**

#### **3.5.1 NAB Little Creek Field Test**

Three AeroLead™ airborne lead analyzers were operated concurrently with an automated NIOSH sampling system consisting of a belt pump and 37mm MCE filter assemblies. The system consists of 3 parallel filter samplers (referred to as A, B, and C) used to measure airborne lead distribution and concentration. Each NIOSH sample pump was calibrated at the beginning and end of each test set to verify air flow rate through each 37mm, 0.8 um membrane. These results were then used to determine the total sample throughput for each test set. The 37mm cartridges were removed and capped at the completion of each test set, then bagged and sent by a third party (Anteon) to Reservoirs Environmental Services, Inc. for analysis. The samples were analyzed using NIOSH 7105 and NIOSH 7082 by the laboratory (NIOSH 1994).

A 25mm, 1 um Teflon® membrane was installed in the collector of each AeroLead™ analyzer prior to instrument calibration at the beginning of each test set. The same membrane was used for all samples collected in each test set (i.e., a membrane was installed prior to analyzer calibration at the start of a test set, then removed after a post test blank sample at the end of the test set). Upon the completion of each test set, the membranes were removed from each collector, separately bagged, and labeled. All AeroLead™ membranes were then sent to Reservoirs Environmental Services, Inc. for analysis. The results of the analyses provided ultrasonic extraction efficiencies of the AeroLead™ analyzers. NIOSH 7082 was the method used for sample analyses.

#### **3.5.2 Twentynine Palms Field Test**

Lead generation was achieved by the impact of 50mm ammunition on the bullet trap. 126 samples were collected over the 3-day test period. Sample cartridges were inserted into the bullet trap DCU and air samples were acquired using calibrated sample pumps. The third party contractor (Anteon) performed sample pump calibration. Upon completion of sample collection, the cartridges were removed and transported to the range office for analyses by the AeroLead™ instruments. It should be noted that the test team expressed concern regarding sample contamination during cartridge installation (i.e., lead dust introduced on the collection membrane during installation) due to the quantity of lead particles present. Care was taken during cartridge installation to minimize the contamination potential.

Samples were taken in groups of 3 to 4 samples per location. A minimum of two locations were sampled during each test period. The sample bombs (a bundle of 3 to 4 sample cartridges duct-taped together) were assembled pretest, then installed into their sample location in the DCU prior to each shooting exercise. Each sample pump was programmed for sample period and start delay to insure adequate samples were collected during periods of weapons discharge. Upon completion of sample collection, the cartridges were split apart from the bundle and labeled. A minimum of one sample per location was bagged for shipment to Reservoirs Environmental Services, Inc. for NIOSH analysis. All other samples were analyzed by the AeroLead™ instruments.

### **3.5.3 Oak Ridge Field Test**

Lead (as lead nitrate) solutions were prepared pretest by ORNL personnel. The TSI particle generator was set up for the required concentration and allowed to reach steady state by venting into the facility exhaust system. The AeroLead™ and NIOSH sampling systems were programmed for a 5-minute sample time. Flow was diverted to the instruments and sampling began concurrently. Upon completion of the 5-minute sample time, the flow of lead was terminated and the particle generator was disconnected from the flow splitter. This process was repeated for each test point.

## **3.6 ANALYTICAL PROCEDURES**

ASTM-E1775 was the guideline used to evaluate AeroLead™ performance. A copy of ASTM-E1775 is provided in the final report. ASTM-E1775 specifies ASTM-E1613 as the basis for accuracy determination, which directs the use of Inductively Coupled Plasma Atomic Emission Spectrometry (ICP-AES), Flame Atomic Absorption Spectrometry (FAAS) or Graphite Furnace Atomic Absorption Spectrometry (GFAAS) technique as the accuracy comparator method.

The AeroLead™ ASV method was compared to NIOSH Methods 7082 (FAAS Method) and 7105 (1994) (GFAAS Method) for both field tests to determine accuracy. The results of the interference testing were compared to NIOSH 7701 (NIOSH 1998) for consistency.

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## 4.0 PERFORMANCE ASSESSMENT

### 4.1 PERFORMANCE DATA

#### 4.1.1 Interference Testing

The results of interference testing indicate copper as the primary interference material, which is consistent with NIOSH Method 7701. Copper peaks were identified to occur between -200mV and -500mV during the stripping step. Lead peaks occur between -450mV and -700mV, therefore overlap between the lead and copper peak curves is possible. Anti-interference software was incorporated into the AeroLead™ instrument to ignore the presence of copper peaks.

#### 4.1.2 Extraction Efficiency Testing

The samples used to perform a laboratory evaluation of the AeroLead™ extraction mechanism were produced by Anteon personnel at NFESC facilities and transported to ELS Technology Inc., for extraction. All extracted membranes were sent to Reservoirs Environmental Services, Inc. for post extraction analyses. The analyses reported lead levels below the minimum detection limit (BDL) of 2.5ug for all extracted membranes. NIOSH Method 7082 was used for the analyses. The results of the extraction efficiency test are provided in the Table 2. The first column provides the sample number, the second column is the Pb quantity on each filter, by mass, as calculated during preparation, and the third column provides the lead quantity remaining on the membrane after extraction as reported by NIOSH Method 7082.

**Table 2. Extraction Efficiency Data.**

Sample #	Initial Pb Conc. (µg)	Extracted Conc. (µg)
5A	0.51	BDL
4D	0.91	BDL
4C	1.09	BDL
3E	1.63	BDL
4B	1.81	BDL
3D	2.35	BDL
3A	5.95	BDL
2A	13.88	BDL
2C	15.86	BDL
1A	16.85	BDL
1E	36.68	BDL
1G	40.65	BDL

Several non-extracted samples were sent to Reservoirs Environmental Services, Inc. for analyses to evaluate the preparation method and verify lead quantities with respect to NIOSH Method 7082. The results indicated that the actual sample lead quantities, as reported by NIOSH 7082, were 16 to 60 percent lower than the calculated lead level (column 2 of Table 2). The results of the non-extracted membrane analyses are provided in Table 3.

**Table 3. Non-Extracted Membrane Data.**

Sample #	Calculated Conc. (µg)	NIOSH Reported Conc. (µg)
2B	16.85	6.7
2D	17.85	7.6
2E	16.85	7.1
1B	40.65	34.3
1C	52.54	31.9
1D	53.53	32.3
1F	61.47	47.1

Therefore, it was concluded that the amount of lead applied to the filters was 16 to 60 percent lower than that calculated. Plotting the data and performing linear regression, it was determined that a correction factor of 0.74 could be applied to the amount of lead on each filter. Taking this information into account, the extraction efficiency of the AeroLead™ instrument was determined to be greater than 91 percent, satisfying ASTM-E1775 requirements.

Table 4 has samples 1E and 1G which were extracted and analyzed and contained enough lead to evaluate extraction efficiency (due to the lower detection limit of the NIOSH method used for post extraction analyses). The correction factor of 0.74 was applied.

**Table 4. Adjusted Extraction Efficiency Data.**

Sample No.	Calculated Pb (µg)	Actual Pb (µg)	Post-extracted Pb (µg)	Efficiency (%)
1E	36.68	27.23	<2.5	>91%
1G	40.65	30.18	<2.5	>91%

#### 4.1.3 Capture Efficiency Testing

Capture efficiency tests were performed at a local pistol range in order to evaluate the parameter with real-world materials. Test 1, illustrated in Figure 4, indicated poor capture efficiencies for the initial collector design. The design was modified to improve the location of sealing surfaces resulting in significant improvements to capture efficiency (see Figure 5). ELS Technology Inc., then researched COTS products and found a NIOSH certified collector assembly, which was incorporated into the AeroLead™ design. Additional capture efficiency tests were performed during the ORNL field test and again with outstanding results.

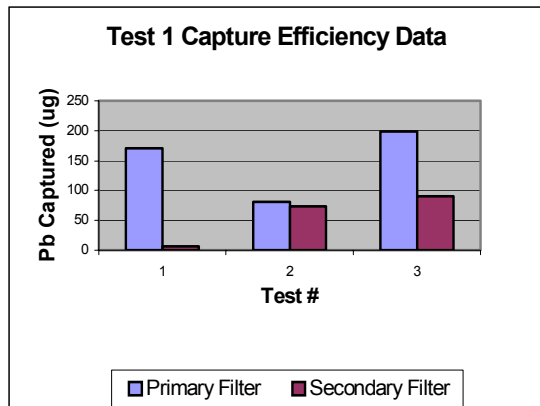


Figure 4. Capture Efficiency Test 1.

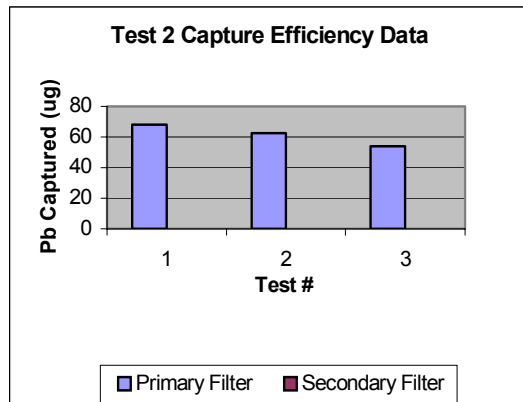


Figure 5. Capture Efficiency Test 2.

#### 4.1.4 Comparison Tests

The AeroLead™ comparison tests were performed to determine the precision of the instruments. ASTM-E1775 defines acceptable instrument precision as follows (Table 5).

Table 5. ASTM-E1775 Precision Requirements.

Material	Specification
Secondary reference materials	<20% RSD
Primary reference materials	<15% RSD
Real-world materials	<25% RSD

The comparison tests were performed using secondary reference materials prepared by ELS Technology Inc., personnel. Five concentrations were analyzed in the range of 0.5x to 10.0x the PEL. The results of the tests are provided in Figure 6. This test was critical in establishing the linear range of the instrument. As summarized in Figure 6, the instrument fulfills the requirements outlined by ASTM-E1775 up to about 2.5x to 3.0x action level concentration. Therefore, the linear range of the instrument was determined to be 0.1x to 2.5x action level concentration (0.4ug to 10ug of collected lead) in order to satisfy the precision requirement. If the user encounters lead levels above the linear range, they will be prompted to don PPE, reduce the sample time, and collect another sample to bring the result within the linear range of the instrument. This will permit an accurate determination of the airborne lead concentration. Standard Reference Materials (SRM) prepared by NIST were also tested and gave unreliable results. The high acid content used to deposit the lead onto the filter reduced the filter paper integrity enough so that removing the filter after extraction for post analysis was not feasible. It broke up upon retrieval making it difficult to quantify all samples. Considerable effort was spent on making suitable reference materials. The aerosol particle generator at ORNL was deemed to be the most reliable method, and hence added to the program in lieu of the lead paint abatement field test.

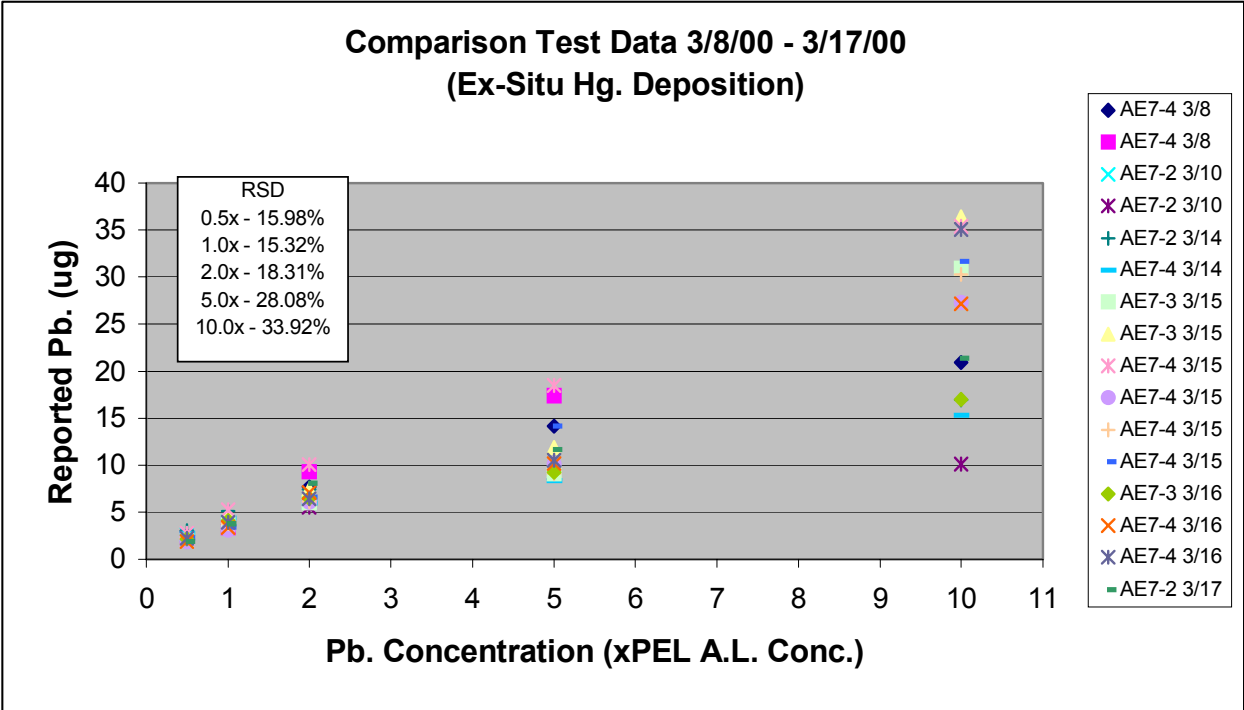
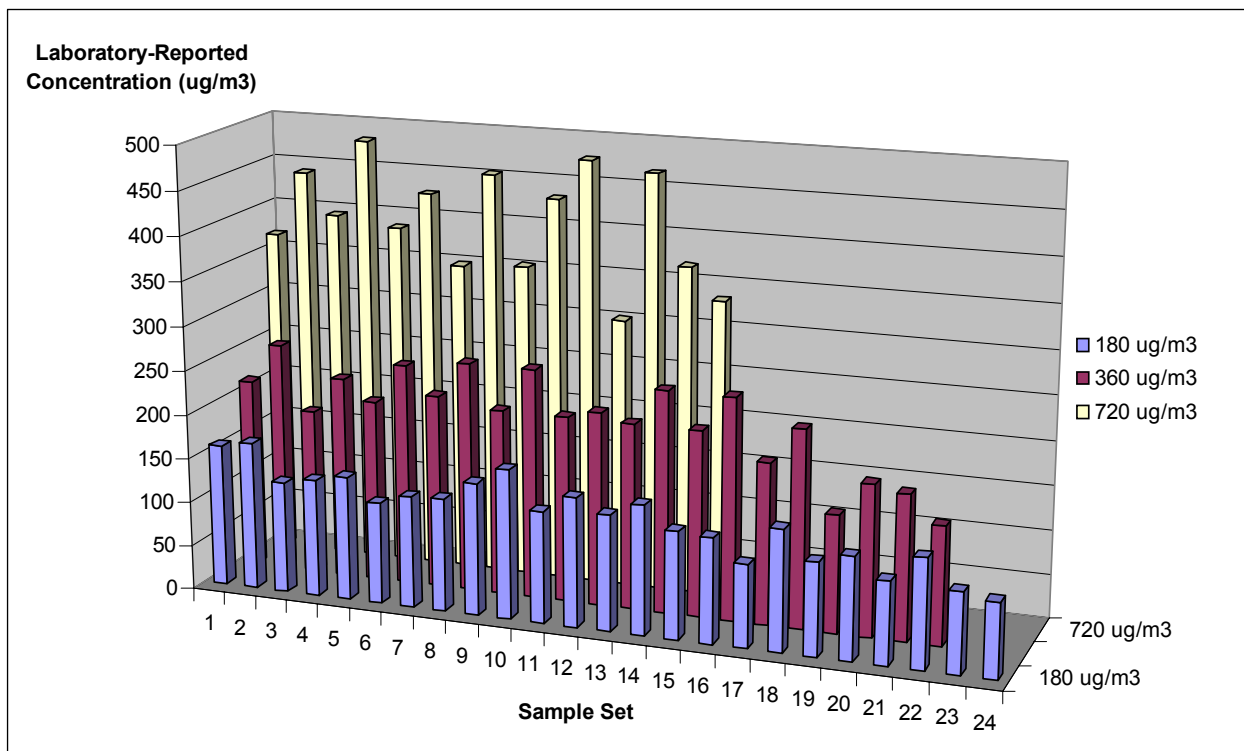


Figure 6. Comparison Test Results.

4.1.5 Oak Ridge Field Test

To evaluate instrument performance throughout the linear range of the detector, three lead concentrations were provided by the particle generator, 180ug/m<sup>3</sup>, 360ug/m<sup>3</sup> and 720ug/m<sup>3</sup>. The high sample concentrations were chosen to allow for 5-minute sample times to expedite the test process. The generator was fitted with a manifold with four sampling ports. In addition, a LIPS was connected to the particle generator to independently determine the lead concentration generated. The high sample concentrations were chosen to allow for 5-minute samples to maximize the sample throughput for the time allocated on the particle generator. Fourteen samples were taken by the AeroLead™ instruments at each concentration. The data is summarized in Table 6. Null fields in Table 6 indicate that only one AeroLead™ was operated at that test point (typically due to operator error or malfunctioning of the instrument). Twenty-seven test points were conducted. Two instruments were operated during each test point, though instruments were occasionally exchanged during the test for electrode changeout and troubleshooting (three AeroLead™ instruments were used during the tests). Data are presented graphically in Figure 7, and a complete set of peak current graphical data is provided in Appendices B-D of NFESC (2001).



**Figure 7. ORNL NIOSH Results.**

Samples were also collected for analysis by NIOSH Method 7082. A total of 18 to 26 filter samples were prepared for each of the three lead concentrations. Samples were split (unequally) between two laboratories to determine inter-laboratory precision. A summary of results of filters analyzed by NIOSH Method 7082 is presented in Table 6. A summary of laboratory data and additional statistics are included in NFESC (2001).

**Table 6. Analytical Laboratory Results of Non-Extracted Filters Using NIOSH Method 7082.**

Pb Concentration	No. of Samples	Mean	Standard Deviation	95% Confidence Level
180 $\mu\text{g}/\text{m}^3$	24	126.4	23.0	9.70
360 $\mu\text{g}/\text{m}^3$	22	210.8	37.6	16.7
720 $\mu\text{g}/\text{m}^3$	15	402.5	56.5	31.3

One data point from the 720 $\mu\text{g}/\text{m}^3$  set was omitted as an anomalous outlier (reported as BDL) and three others were omitted due to particle generator orifice clogging. As can be seen in Table 6, the mean concentrations for each of the 180, 360 and 720 $\mu\text{g}/\text{m}^3$  data sets were significantly lower than that calculated to be delivered by the particle generator. The 95% confidence interval is a statistical expression of the “sureness” of a particular average (mean) of a population. It is the range, on either side of the mean, with which one can be sure to a particular degree of confidence (in this case 95%) that the mean is representative of the actual value. The mean error between the calculated amount

of lead and the actual amount of lead deposited based on NIOSH Method 7082, expressed as a percentage for each concentration as:

$$(126.4-180)/180 \times 100 = -29.8 \text{ percent}$$

$$(210.8-360)/360 \times 100 = -41.4 \text{ percent}$$

$$(402.5-720)/720 \times 199 = -50.6 \text{ percent}$$

## 4.2 PERFORMANCE CRITERIA

The specification used to evaluate the performance of the instrument(s) throughout this DEMVAL program was ASTM-E1775. The specification outlines the performance criteria very clearly. A copy of specification ASTM-E1775 is provided in NFESC (2001). A breakdown of performance criteria is provided in Table 7.

**Table 7. ASTM-E1775 Specification Summary.**

Parameter	Specification
Working Range	0.1x - 10.0x PEL
Extraction Efficiency	>80%
Capture Efficiency	100%
Precision	± 15% for primary standards ± 20% for secondary standards ± 25% for real-world materials
Accuracy	± 25% (Related to AA Method)

Working range and precision parameters were first evaluated in the laboratory using ELS prepared secondary standards. Precision, accuracy, capture efficiency and extraction efficiency were determined during the ORNL controlled tests.

## 4.3 DATA ASSESSMENT

In general, the data presented in Section 5.1 of NFESC (2001), provides an adequate assessment of AeroLead™ instrument performance. The assessment is summarized in Table 8. The interference materials, found through laboratory testing, agree with materials found to interfere with similar methods. The extraction efficiency and capture efficiency tests followed protocols identical to nominal instrument operation, and performance analyses were conducted in an accredited laboratory by comparative technologies recognized by OSHA.

**Table 8. Data Assessment Summary.**

<b>Parameter</b>	<b>ASTM-E1775 Specification</b>	<b>AeroLead™ Performance</b>	<b>Satisfied Spec. (YES/NO)</b>
Capture Efficiency	100%	99.9999-100%	YES
Extraction Efficiency	>80%	>91%	YES
Precision	±20%	±75% <sup>1</sup>	NO
Accuracy	±25%	+49.41	NO
Working Range	0.1x-10.0x PEL	0.1x-2.5x PEL	NO

PEL - Permissible Exposure Limit

<sup>1</sup> Based on Results from Oak Ridge Testing

Of the three field tests, the most reliable data resulted from the tests carried out at ORNL since these tests were carried out under controlled laboratory conditions. The two field tests carried out at the firing ranges, NAB Little Creek and MCAGCC Twentynine Palms, did not produce a wide enough range of airborne lead to adequately determine all performance requirements. Thus, for the three field tests, accuracy and precision determinations can be best determined using the Oak Ridge data, presented in Table 8. The accuracy and precision data collected during the three field tests conducted during this program did not satisfy ASTM-E1775 specifications. However, capture efficiency and extraction efficiency tests did meet specifications.

#### **4.3.1 NAB Little Creek Field Test**

Consistent analytical data were observed within each analyzer during the NAB Little Creek field test. The automated sampling, extraction, and analysis functions of the AeroLead™ instruments were demonstrated under field conditions to be effective and reliable. A marked response to range activity was also observed (i.e., increases and decreases in firing rates correlated directly with AeroLead™ reported lead concentration). There was not however, good general agreement among the three analyzers. More significantly, there was not good agreement between the NIOSH samples analyzed by the certified laboratory (all NIOSH samples were below detection level). Post-test data analysis indicated that the single-point, single scan calibration technique used in the original AeroLead™ instruments allowed too much variability in sample results. This is primarily due to a new configuration of the detector cell (to provide increased electrode operational life) which results in more variable mass transfer of analyte from the filter to the detector cell than has been observed previously. This problem was addressed by incorporating a quadruplicate calibration procedure followed by a quality control calibration check after calibration.

#### **4.3.2 Twentynine Palms Field Test**

Consistent analytical data were observed for each AeroLead™ analyzer during the Twentynine Palms field test. The automated extraction and analysis functions of the AeroLead™ instruments were found to be effective and reliable. The software modifications made after the NAB Little Creek field test proved to enhance the performance of the instrument. Low level concentrations were detected and accurate calibration was achieved reliably. Software modifications to allow PBZ analyses operated appropriately.

There was good general agreement among the AeroLead™ analyzed samples. Samples collected in the same location for the same sample period resulted in similar reported lead concentrations. However, in general, the NIOSH data generated by Reservoirs Environmental Services did not agree with the AeroLead™ data. The disparity of results is believed to be attributed to one of the following: sample contamination during cartridge installation and handling, inaccurate air flow measurements, or mis-prepared calibration solution and instrument variance using real-world samples. To eliminate the possibility of mis-prepared calibration solution, three samples of the calibration solution used during the Twentynine Palms field test were sent to Reservoirs Environmental Services for NIOSH analysis (Flame AA). The results are provided in Table 9.

**Table 9. Calibration Solution NIOSH Analysis.**

Sample No.	Prepared Concentration	Reported Concentration
Pb-1	1000 µg/l	1167 µg/l
Pb-2	1000 µg/l	1000 µg/l
Pb-3	1000 µg/l	1158 µg/l

The results indicate that the solution was prepared correctly and that the NIOSH method and the AeroLead™ instrument have good analytical agreement on analyses of laboratory prepared aqueous samples. The same solution was used during calibration verification process at Twentynine Palms. The AeroLead™ instruments reported the correct lead concentration (20 percent) with respect to the prepared lead solution, which further confuses the results of the Twentynine Palms collected samples. Aqueous samples, when analyzed, provide better results than corresponding airborne samples. Analyzer modifications were successfully completed and tested prior to the second field test to correct calibration and software issues. From analyzing the pretest laboratory data, it is believed that the instruments were performing properly during the Twentynine Palms field test, therefore, sample contamination, pump calibration, or spatial distribution issues are believed to be the case of data discrepancy.

Specific observations made during test and data analysis are outlined below. Course(s) of action(s) required to improve AeroLead™ analyzer performance are also addressed.

- AeroLead™ software upgrades to incorporate PBZ analyses functioned well.
- The modified calibration procedure, which includes quadruple scan calibration and triple scan verification steps, significantly improved calibration reliability. Performing occasional calibration verification during sample analyses effectively verifies analyzer performance.
- Ex-situ mercury deposition is advantageous as it eliminates the occurrence of data scatter experienced during the NAB Little Creek field test. Furthermore, the user is not exposed to mercury while calibrating and maintaining the instrument.
- Although the AeroLead™ and NIOSH data displayed similar trends, there was not good overall agreement between the NIOSH data and the AeroLead™ data.

### 4.3.3 Oak Ridge Field Test

Averaged results reported by each of the three AeroLead™ instruments at each of the three lead concentrations generated by the particle generator are presented in Table 10.

**Table 10. Averaged Results for Individual AeroLead™ Instruments.**

Pb Conc. (NIOSH Consensus)	Analyzer 2			Analyzer 3			Analyzer 4		
	No. of Samples	Mean	Std. Dev.	No. of Samples	Mean	Std. Dev.	No. of Samples	Mean	Std. Dev.
126.4 µg/m <sup>3</sup>	4	122.1	18.7	6	317.8	208.7	2	130.3	53.3
210.8 µg/m <sup>3</sup>	4	162.4	142.1	5	459.2	237.6	4	147.5	84.9
355.6 µg/m <sup>3</sup>	5	331.3	80.4	7	716.4	364.5	2	250.3	79.1

A summary of results for all three analyzers combined yields the averaged data presented in Table 11. The results are also presented graphically in Figure 8. Complete statistical results are presented in the final report (NFESC 2001). Demonstration results from the final controlled test showed there was a high degree of variability in performance between the units. Precision varied between 15 and 87 percent in individual units at the three standard lead concentrations tested; this inter-instrument variability contributed to generally poor overall precision when viewing the overall results from all instruments of between 65 and 82 percent. Inter-instrument variability was also apparent in accuracy (bias) of AeroLead™ results and ranged from between 29 percent and 75 percent. In almost all cases, the AeroLead™ instruments over determined lead concentrations. The primary contributor to inter-instrument variability has been traced to response differences between working electrodes; the manufacturer is currently improving working electrode design and manufacturing techniques so that sensitivity/response issues are resolved. Capture efficiency and extraction efficiency were validated. Precision and accuracy did not meet specifications, therefore, the instrument does not meet validation requirements and cannot be used to satisfy regulatory requirements. The 95% confidence interval is a statistical expression of the “sureness” of a particular average (mean) of a population. It is the range, on either side of the mean, with which one can be sure to a particular degree of confidence (in this case 95%) that the mean is representative of the actual value.

**Table 11. Averaged Combined Results for AeroLead™ Instruments.**

Pb Conc. (NIOSH Consensus)	No. of Samples	Mean	Std. Dev.	95% Confidence Level
126.4 µg/m <sup>3</sup>	12	221.3	174.1	110.6
210.8 µg/m <sup>3</sup>	13	272.0	222.3	134.4
355.6 µg/m <sup>3</sup>	14	512.3	330.7	190.9

Precision for each analyzer can be expressed in terms of the coefficient of variation (relative standard deviation (RSD)) which is the standard deviation divided by the mean, times 100 (percent). Precision for each analyzer at each of the three concentrations is presented in Table 12. Accuracy (bias) can be determined by dividing the AeroLead™ result by the actual Pb concentration (i.e. the NIOSH average at each concentration range), as presented in Table 12.

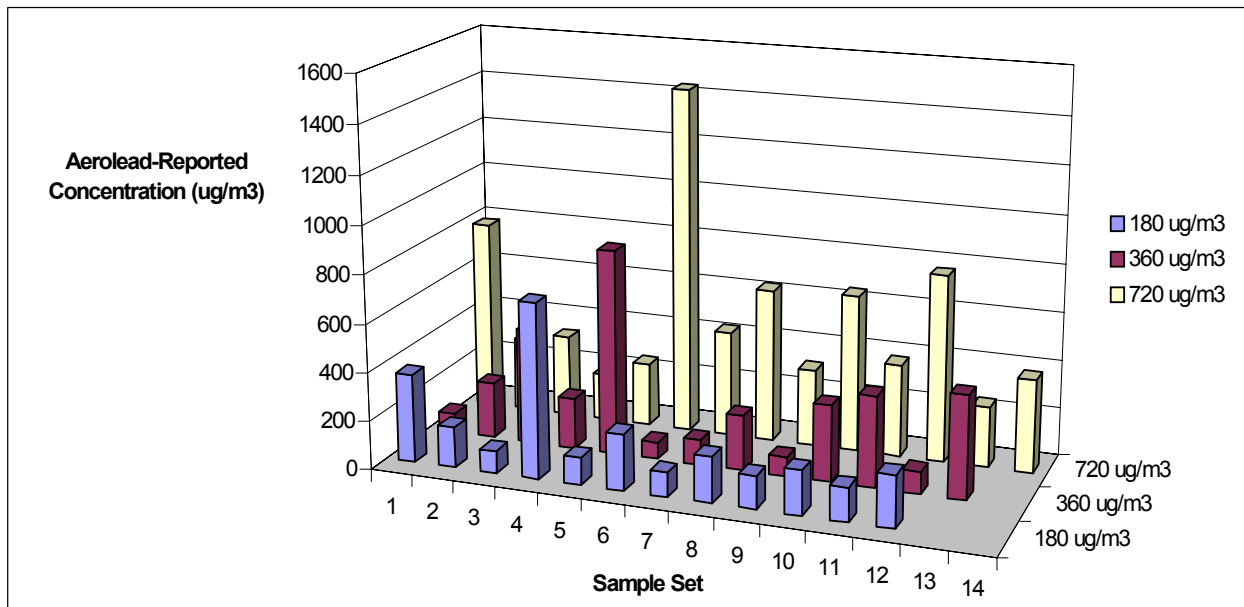


Figure 8. ORNL AeroLead™ Results Combined.

Table 12. Precision of Each AeroLead™ Instrument Based on Mean Result Compared to NIOSH Method 7082 Mean Result.

Pb Conc. (NIOSH Consensus)	Analyzer 2			Analyzer 3			Analyzer 4		
	Precision (±%)	Mean	Std. Dev.	Precision (±%)	Mean	Std. Dev.	Precision (±%)	Mean	Std. Dev.
126.4 µg/m <sup>3</sup>	15.3	122.1	18.7	16.8	317.8	208.7	40.9	130.3	53.3
210.8 µg/m <sup>3</sup>	87.5	162.4	142.1	51.7	459.2	237.6	57.5	147.5	84.9
355.6 µg/m <sup>3</sup>	24.3	331.3	80.4	50.9	716.4	364.5	31.6	250.3	79.1

Accuracy (bias) can be determined by dividing the AeroLead™ result by the actual Pb concentration (i.e., the NIOSH average at each concentration range), as presented in Table 13.

Table 13. Accuracy (Bias) for Each AeroLead™ Instrument Compared to NIOSH Method 7082.

Pb Conc. (NIOSH Consensus)	Analyzer 2			Analyzer 3			Analyzer 4		
	Precision (±%)	Mean	Accuracy (Bias)	Precision (±%)	Mean	Accuracy (Bias)	Precision (±%)	Mean	Accuracy (Bias)
126.4 µg/m <sup>3</sup>	15.3	122.1	-3.50%	16.8	317.8	+251%	40.9	130.3	+3.01%
210.8 µg/m <sup>3</sup>	87.5	162.4	-29.8%	51.7	459.2	+218%	57.5	147.5	-30.0%
355.6 µg/m <sup>3</sup>	24.3	331.3	-7.33%	50.9	716.4	+201%	31.6	250.3	-29.6%

A summary of results for all three analyzers combined in the ORNL field test is presented in Table 14.

**Table 14. Precision and Accuracy (Bias) for All AeroLead™ Instruments Combined Compared to NIOSH Method 7082.**

Pb conc. (NIOSH consensus)	Precision (±%) (Coefficient of Variation)	Mean	Std. Dev.	Accuracy (Bias)
126.4 µg/m <sup>3</sup>	78.7	221.3	174.1	+75.1%
210.8 µg/m <sup>3</sup>	81.7	272.0	222.3	+29.0%
355.6 µg/m <sup>3</sup>	64.6	512.3	330.7	+44.1%

#### 4.4 TECHNOLOGY COMPARISON

Several NIOSH methods were used for comparison during the AeroLead™ DEMVAL project including: NIOSH 7082, NIOSH 7105 and NIOSH 7701. For easy comparison, technical performance information for each method is summarized in Table 15.

**Table 15. Technical Performance Comparison.**

Parameter	AeroLead™	NIOSH 7082	NIOSH 7105	NIOSH 7701
Technology	ASV	Flame AAS	GFAAS	ASV
Low Detect Limit	0.25 µg	2.5 µg	0.001 µg	0.31 µg
Accuracy	49.4%	±17.6%	not determined	±19.3%
Precision	75%	7.2%	not determined	9.4%
Interferences	Cu			Cu
Sampling	Automatic AAM Separate PBZ	Separate Step	Separate Step	Separate Step
Extraction	Automatic 92% Efficient	Separate Step	Separate Step	Separate Step
Analysis Time	7-10 minutes	24 hrs.	24 hrs.	not determined
Portability	YES	NO	NO	NO

AAM-Ambient Air Monitor  
PBZ-Personal Breathing Zone  
GFAAS-Graphite Furnace AAS

AAS-Atomic Absorption Spectrometry  
ASV-Anodic Stripping Voltammetry

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## 5.0 COST ASSESSMENT

### 5.1 COST REPORTING

The estimated cost of purchasing, operating, and maintaining the AeroLead™ instrument is provided in the Table 16. The estimate assumes a \$20.00-per hour labor rate and includes all calibration, operation, and maintenance.

**Table 16. Cost Data Table for the AeroLead™ Airborne Lead Analyzer.**

Startup		Operation & Maintenance		Demobilization	
Activity	\$	Activity	\$	Activity	\$
Capital Equipment	\$9,600.00	Labor (calibration/operation: 4 hours@\$25/hr)	\$100.00 per day	Removal of Equipment	\$0.00
<b>5-year Amortized Equipment per Sample</b>	<b>\$0.92 per sample</b>	<b>Labor (20 samples per day)</b>	<b>\$5.00 per sample</b>		
Site Preparation	\$0.00	Analytical Services	\$0.00	Site Restoration	\$0.00
		Facility Modifications	\$0.00		
		Utilities	\$0.00		
		Operation Training (1 hour per person)	\$20.00		
		<b>Consumables &amp; Supplies</b>	<b>\$2.77 (per sample)</b>		
		Ancillary equipment	\$0.00		

With the NIOSH Method 7105 or 7082, the consumable and supplies cost estimate is based on electrode life, ion exchange life, and membrane price information gathered during the evaluation phase of the project. The supplies cost requirements are broken down in Table 17. A cost data summary for NIOSH Method 7105 or 7082 is provided in Table 18. The total per sample cost is then  $\$0.092 + \$2.50 + \$2.77 = \$8.69$ .

**Table 17. Supply Cost Requirements for NIOSH Method 7105 or 7082.**

Component	User Cost (\$)	Sample Life	Cost per Sample
Reference Electrode	\$25.00	40	\$0.625
Auxiliary Electrode	\$20.00	100	\$0.20
Working Electrode	\$25.00	20	\$1.25
Membrane	\$0.57	1	\$0.57
Electrode Solution	\$10.00	100	\$0.10
Ion Exchange Assembly	\$10.00	500	\$0.02
<b>Total Cost per Sample</b>			<b>\$2.77</b>

**Table 18. Cost Data Table for NIOSH Method 7105 or 7082.**

Startup		Operation & Maintenance		Demobilization	
Activity	\$	Activity	\$	Activity	\$
Capital Equipment	\$400.00	Labor (sample collection)	\$25.00 per hr	Removal of Equipment	\$0.00
Site Preparation	\$0.00	Analytical Services (per sample)	\$25.00	Site Restoration	\$0.00
5-year Amortized Equipment Cost per Sample	\$0.04 per sample	Labor (20 samples per day)	\$2.50 per sample		
		Facility Modifications	\$0.00		
		Utilities	\$0.00		
		Operation Training (1 hour per person)	\$20.00		
		Consumables & Supplies (per sample)	\$1.00		
		Ancillary equipment	\$0.00		

## 5.2 COST COMPARISONS

The technologies most commonly used to analyze airborne lead are FAAS and GFAAS. These methods require costly equipment and highly trained personnel. It is assumed here that a user would send samples to a certified laboratory for a 3 to 5 day turnaround time analysis. The total cost per sample assumes 20 samples per day, a 5-year instrument life, instrument in use two 8-hour days/week, and labor at \$25 per hour. The 5-year amortized per sample cost given these assumptions is (Equation 2):

$$\begin{aligned}
 & \$400.00 / (20 \text{ samples/event} * 2 \text{ events/week} * 52 \text{ weeks/year} * 5 \text{ years}) = && \text{Equation (2)} \\
 & \$0.04/\text{sample}. \text{ The total cost per sample is then } \$0.04 + \$2.50 + \$25.00 + \\
 & \$1d.00 = \$28.54.
 \end{aligned}$$

Therefore, the overall realized savings according to NFESC estimations:

- Assuming 170,000 DoD LBP sites (50 percent)
- Assume 32 samples per site (\$913.28 versus \$278.08)
- Cost savings of \$635.20 per site
- **DoD Savings = \$107,984,000**

## **6.0 IMPLEMENTATION ISSUES**

### **6.1 COST OBSERVATIONS**

The projected cost of procuring an AeroLead™ unit remains at the pre-validation estimate of \$10,000. There were no major differences in projected costs versus actual costs reported during the validation program.

### **6.2 PERFORMANCE OBSERVATIONS**

The AeroLead™ met the performance criteria for capture efficiency and extraction efficiency. The AeroLead™ did not meet specifications for accuracy and precision. Failure to meet all specifications is thought to be related, in part, to the working electrode. Each electrode is handmade so instrument precision may have been reduced due to minute imperfections imparted to the electrode during its preparation. The manufacturer is continuing work to improve this process.

### **6.3 SCALE-UP**

This is not relevant to the AeroLead™.

### **6.4 OTHER SIGNIFICANT OBSERVATIONS**

The AeroLead™ instrument will require additional demonstration and validation testing to determine instrument accuracy before it can be considered a commercially viable product. A method must also be developed and accepted by NIOSH, which describes the operation and illustrates compliance with specification ASTM-E1775. The manufacturer has conducted additional field and laboratory tests during 2001 to try and resolve precision and accuracy deficiencies. The issues are not completely resolved at this time.

Currently, design improvements to the AeroLead™ are being made by the manufacturer and will be field tested by interested commercial users. It would be helpful to perform a third method of lead analysis to allow the research team to evaluate the validity of both the AeroLead™ and the comparative data. The AeroLead™ instrument has proven reliable in the laboratory in terms of operation, accuracy, and precision using aqueous samples, but has not been proven reliable for real-world or artificially-produced airborne lead determination.

### **6.5 LESSONS LEARNED**

The rigorous conduct of each field and laboratory test showed variability of results that did not surface in preliminary testing of the instrument. From this, several valuable lessons were learned.

- Perform additional testing using real-world materials under controlled laboratory conditions prior to additional field tests. Do not rely on dissolved lead solutions to determine the reliability of the instrument; instead use known concentrations of lead particles.

- Choose the comparative method and laboratory conducting the comparative sample analyses carefully. Use methods which provide detection levels commensurate with the samples collected (i.e., low detection limits for sites with low lead levels).
- When sampling in air handling systems, choose sample locations which allow the sample cartridge to be installed inverted to eliminate the potential for sample contamination during installation.
- Perform airborne lead controlled tests early in the demonstration phase when possible to more easily identify issues.

## **6.6 END-USER ISSUES**

Throughout the extensive development and field testing of the AeroLead™ instrument, many sectors of commercial industry provided comments, including lead abatement supervisors and shooting range managers. Their response to the instrument was overwhelmingly positive. All those interviewed were interested in using the AeroLead™ instrument upon successful completion of the demonstration process. Potential users are particularly interested in the ability to improve employee safety and reduce potential litigation by having occupational lead concentrations reported in near real-time.

## **6.7 APPROACH TO REGULATORY COMPLIANCE AND ACCEPTANCE**

Under this program, the AeroLead™ was compared against SRMs using standard regulatory approved analytical methods. The specification used to evaluate the performance of the instrument was ASTM E1775. The specification outlines the performance criteria very clearly. Had the AeroLead™ met the required performance criteria, the method would have been eligible for full regulatory acceptance.

## 7.0 REFERENCES

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## APPENDIX A

### POINTS OF CONTACT

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