

PRIME CONTRACT AWARDS

DICR-PC8-72

AD-A954445

SIZE DISTRIBUTION FISCAL YEAR 1972



DEPARTMENT OF DEFENSE - OASD (COMPTROLLER)
DIRECTORATE FOR INFORMATION OPERATIONS

F O R E W O R D

This pamphlet contains a distribution of prime contract actions in fiscal year 1972 according to 11 size groups, and classified further by contracting department or agency, by kind of contract action (initial contract, order or modification), by type of contract (firm fixed price, fixed price incentive, cost-plus-a-fixed fee, etc.), and by method of contract placement (formally advertised or negotiated).

In order to estimate the workload of a proposed course of action, Defense management needs to know the size distribution of prime contract awards. For example, a proposal to review all the contract awards of \$500,000 or more for fiscal year 1972 would require the examination of 8,100 transactions and would cover 76% of the procurement dollars. To increase the dollar coverage to 80% would require the examination of approximately 4,300 additional records.

It is emphasized that the data represent transactions which include not only new definitive awards but also initial letter contracts, definitizations of letter contracts, orders under contracts, funding actions, engineering changes and terminations. Terminations and other downward adjustments of contracts are included in the applicable size group as a positive entry for the number of actions, and as a negative entry for the dollar amount.

Only transactions of \$10,000 or more each are included in the data contained herein. Excluded are 10.2 million small actions having a value of \$3.9 billion because breakouts by kind or type of contract are not available for these small purchases. Also excluded for the same reason are 12,772 actions of \$10,000 or more, totaling \$2,113 million, placed by the Department of Defense with other Federal agencies.

Individual transactions were rounded to the nearest thousand dollars before assignment to size groups. A transaction of \$24,499 was rounded down to \$24,000, and a transaction of \$49,500 was rounded up to \$50,000.

Issued Annually by the
Department of Defense
OASD(Comptroller)
Directorate for Information Operations
September 15, 1972

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H I G H L I G H T S

1. The average contract action was \$184,272 ranging from \$258,286 for the Navy to \$79,956 for the Defense Supply Agency. Contract actions of less than \$50,000 accounted for 69% of the actions but only 7.5% of total procurement dollars. Contract actions of \$10 million and more accounted for 0.3% of the actions; however, these procurements were 39.2% of the total contract dollars (Table 1).
2. There were 4,363 contract actions for \$1 million or more with a value equal to 68.3% of the dollar total. These large actions accounted for 75.7% of the Navy total, 68.3% for the Air Force, 68.2% for the Army, and 41.5% for the Defense Supply Agency (Table 2).
3. Cost-Plus-Award Fee contract actions averaged \$1,171,640, and Cost-Plus-Incentive Fee contract actions averaged \$1,072,146 compared with a low average of \$106,902 for Firm Fixed Price/Fixed Price Escalation contract actions (Table 3).
4. The average formally advertised contract action was \$172,460 compared with \$128,023 for the average action negotiated competitively and \$218,809 for the average negotiated contract action without price competition (Table 4).
5. Initial Letter Contracts and Definitive Contracts Superseding Letter Contracts averaged \$1,923,894 and \$2,214,316, respectively, while new Definitive Contracts averaged \$158,697. Orders Under Contracts averaged \$70,870 each (Table 5).
6. The number of actions for fiscal year 1972 in the \$10,000,000 or more category increased by 18.4% from fiscal year 1971; there were 509 actions in fiscal year 1972 compared with 430 actions in fiscal year 1971.
7. The average fiscal year 1972 action was \$184,272 or about \$1,600 higher than the average action in fiscal year 1971. In both fiscal year 1971 and 1972 more than two-thirds of the dollar total was in awards of \$1,000,000 or more.
8. Prime contract awards of \$10,000,000 or more accounted for 39.2% of the total value in fiscal year 1972. Army, Navy and Air Force showed increased dollar awards from last year in this size group while the Defense Supply Agency showed a decline.

TABLE 1
 DEPARTMENT OF DEFENSE
 MILITARY PRIME CONTRACT AWARDS BY SIZE AND 3 QUARTER DEPARTMENT
 FISCAL YEAR 1972
 (AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		ARMY ^{a/}		NAVY		AIR FORCE		DEFENSE SUPPLY	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
TOTAL	175,245	\$32,293	43,425	\$ 8,199	43,936	\$11,348	48,648	\$ 9,608	39,236	\$ 3,137
\$	81,324	1,153	19,774	279	18,809	253	20,268	274	22,473	348
10,000 -	40,042	1,252	9,646	297	10,358	322	10,984	326	9,054	307
25,000 -	25,405	1,619	6,608	420	5,812	439	7,862	479	4,123	281
50,000 -	11,521	1,401	2,948	354	2,992	372	4,066	469	1,515	206
100,000 -	4,566	976	1,111	238	1,263	272	1,613	320	579	139
200,000 -	4,253	1,468	1,058	363	1,188	417	1,453	477	554	211
300,000 -	3,771	2,381	1,026	655	1,068	686	1,175	695	502	344
500,000 -	1,937	2,428	563	710	614	782	554	652	206	284
1,000,000 -	1,485	4,205	412	1,136	480	1,419	410	1,117	175	533
2,000,000 -	432	2,765	125	759	151	976	118	779	38	251
5,000,000 -	509	12,644	154	2,987	193	5,409	145	4,012	17	235
10,000,000 OR MORE										
AVERAGE SIZE (DOLLARS)	\$	184,272	\$	188,819	\$	258,286	\$	197,503	\$	79,956
PERCENT DISTRIBUTION										
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
\$	46.4	3.6	45.5	3.4	42.8	2.2	41.7	2.8	57.3	11.1
10,000 -	22.6	3.9	22.2	3.6	23.6	2.8	22.6	3.4	23.1	9.8
25,000 -	14.5	5.0	15.2	5.1	15.5	3.9	16.2	5.0	10.5	8.9
50,000 -	6.6	4.3	6.8	4.3	6.8	3.3	8.4	4.9	3.9	6.6
100,000 -	2.6	3.0	2.6	2.9	2.9	2.4	3.3	3.4	1.5	4.4
200,000 -	2.4	4.5	2.4	4.4	2.7	3.7	3.0	5.0	1.4	6.7
300,000 -	2.2	7.4	2.4	8.0	2.4	6.0	2.4	7.2	1.3	11.0
500,000 -	1.1	7.5	1.3	8.7	1.4	6.9	1.1	6.8	0.5	9.1
1,000,000 -	0.8	13.0	0.9	13.9	1.1	12.5	0.8	11.6	0.4	17.0
2,000,000 -	0.2	8.6	0.3	9.3	0.3	8.6	0.2	8.1	0.1	8.0
5,000,000 -	0.3	39.2	0.4	36.4	0.4	47.7	0.3	41.8	*	7.5
10,000,000 OR MORE										

* LESS THAN 0.05 PERCENT
 PERCENTAGES BASED ON THOUSANDS OF DOLLARS.
^{a/} Includes "Other Defense Agencies" reporting through the Army.

TABLE 2
 DEPARTMENT OF DEFENSE
 MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY MILITARY DEPARTMENT (CUMULATIVE)
 FISCAL YEAR 1972

SIZE (IN DOLLARS)	(AMOUNTS IN MILLIONS)														
	TOTAL			ARMY ^{a/}			NAVY			AIR FORCE			DEFENSE SUPPLY-		
	NUMBER	AMOUNT	PERCENT	NUMBER	AMOUNT	PERCENT	NUMBER	AMOUNT	PERCENT	NUMBER	AMOUNT	PERCENT	NUMBER	AMOUNT	PERCENT
\$10,000,000 OR MORE	509	\$12,644	39.2%	154	\$ 2,987	0.4%	193	\$ 5,409	47.7%	145	\$ 4,012	41.8%	17	\$ 235	7.5%
5,000,000 OR MORE	941	15,409	47.7	279	3,746	0.6	344	6,386	56.3	263	4,791	49.9	55	486	15.5
2,000,000 OR MORE	2,426	19,614	60.7	691	4,883	1.6	932	7,805	68.8	673	5,908	61.5	230	1,319	32.5
1,000,000 OR MORE	4,363	22,043	68.3	1,254	5,593	2.9	1,446	8,587	75.7	1,227	6,560	68.3	436	1,303	41.5
500,000 OR MORE	8,134	24,424	75.6	2,280	6,248	5.3	2,514	9,273	81.7	2,402	7,255	75.5	938	1,547	52.5
300,000 OR MORE	12,387	25,892	80.2	3,338	6,612	7.7	3,702	9,690	85.4	3,855	7,732	80.5	1,492	1,958	59.2
200,000 OR MORE	16,953	26,868	83.2	4,449	6,850	10.2	4,965	9,962	87.8	5,468	8,060	83.9	2,071	1,997	63.6
100,000 OR MORE	28,474	28,269	87.5	7,397	7,203	17.0	7,957	10,334	91.1	9,534	8,529	88.0	3,586	2,202	79.2
50,000 OR MORE	53,879	29,808	92.6	14,005	7,624	32.3	14,769	10,773	94.9	17,396	9,008	93.0	7,709	2,483	88.9
25,000 OR MORE	93,921	31,140	96.4	23,651	7,921	54.5	25,127	11,095	97.8	28,380	9,335	97.2	16,763	2,790	100.0
10,000 OR MORE	175,245	32,293	100.0	43,425	8,199	100.0	43,936	11,348	100.0	48,648	9,608	100.0	39,236	3,137	100.0
CUMULATIVE PERCENT															
\$10,000,000 OR MORE	0.3%	39.2%	0.4%	154	\$ 2,987	0.4%	193	\$ 5,409	47.7%	145	\$ 4,012	41.8%	17	\$ 235	7.5%
5,000,000 OR MORE	0.5	47.7	0.6	279	3,746	0.6	344	6,386	56.3	263	4,791	49.9	55	486	15.5
2,000,000 OR MORE	1.4	60.7	1.6	691	4,883	1.6	932	7,805	68.8	673	5,908	61.5	230	1,319	32.5
1,000,000 OR MORE	2.5	68.3	2.9	1,254	5,593	2.9	1,446	8,587	75.7	1,227	6,560	68.3	436	1,303	41.5
500,000 OR MORE	4.6	75.6	5.3	2,280	6,248	5.3	2,514	9,273	81.7	2,402	7,255	75.5	938	1,547	52.5
300,000 OR MORE	7.1	80.2	7.7	3,338	6,612	7.7	3,702	9,690	85.4	3,855	7,732	80.5	1,492	1,958	59.2
200,000 OR MORE	9.7	83.2	10.2	4,449	6,850	10.2	4,965	9,962	87.8	5,468	8,060	83.9	2,071	1,997	63.6
100,000 OR MORE	16.2	87.5	17.0	7,397	7,203	17.0	7,957	10,334	91.1	9,534	8,529	88.0	3,586	2,202	79.2
50,000 OR MORE	30.7	92.6	32.3	14,005	7,624	32.3	14,769	10,773	94.9	17,396	9,008	93.0	7,709	2,483	88.9
25,000 OR MORE	53.6	96.4	54.5	23,651	7,921	54.5	25,127	11,095	97.8	28,380	9,335	97.2	16,763	2,790	100.0
10,000 OR MORE	100.0	100.0	100.0	43,425	8,199	100.0	43,936	11,348	100.0	48,648	9,608	100.0	39,236	3,137	100.0

* LESS THAN 0.05 PERCENT PERCENTAGES BASED ON THOUSANDS OF DOLLARS.
 a/ Includes "Other Defense Agencies" reporting through the Army.

DEPARTMENT OF DEFENSE

TABLE 3

DEPARTMENT OF DEFENSE
MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY TYPE OF CONTRACT

FISCAL YEAR 1972

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		FIRM FIXED/FIXED PRICE ESCALATION		FIXED PRICE REDETERMINATION		FIXED PRICE INCENTIVE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	509	\$12,644	158	\$ 2,907	7	\$ 115	168	\$ 5,382
5,000,000 OR MORE	941	15,409	352	4,198	12	137	272	6,036
2,000,000 OR MORE	2,426	19,614	1,088	6,360	19	164	526	6,678
1,000,000 OR MORE	4,363	22,043	2,156	7,798	33	175	806	6,959
500,000 OR MORE	8,134	24,424	4,374	9,271	65	196	1,315	7,217
300,000 OR MORE	12,387	25,892	7,025	10,233	107	210	1,774	7,341
200,000 OR MORE	16,953	26,868	9,990	10,894	167	222	2,218	7,413
100,000 OR MORE	28,474	28,269	17,886	11,897	292	234	3,176	7,501
50,000 OR MORE	55,879	29,888	36,325	13,100	600	251	4,613	7,572
25,000 OR MORE	93,921	31,140	69,014	14,151	950	261	6,294	7,608
10,000 OR MORE	175,245	32,293	142,285	15,211	1,745	271	8,607	7,629
AVERAGE SIZE (DOLLARS)	\$	184,272	\$	106,902	\$	155,420	\$	886,356
CUMULATIVE PERCENT								
\$10,000,000 OR MORE	0.3%	39.2%	0.1%	19.1%	0.4%	42.2%	2.0%	70.6%
5,000,000 OR MORE	0.5	47.7	0.2	27.6	0.7	50.6	3.2	79.1
2,000,000 OR MORE	1.4	60.7	0.8	41.8	1.1	60.4	6.1	87.5
1,000,000 OR MORE	2.5	68.3	1.5	51.3	1.9	64.5	9.4	91.2
500,000 OR MORE	4.6	75.6	3.1	61.0	3.7	72.2	15.3	94.6
300,000 OR MORE	7.1	80.2	4.9	67.3	6.1	77.3	20.6	96.2
200,000 OR MORE	9.7	83.2	7.0	71.6	9.6	81.8	25.8	97.2
100,000 OR MORE	16.2	87.5	12.6	78.2	16.7	86.4	36.9	98.3
50,000 OR MORE	30.7	92.6	25.5	86.1	34.4	92.7	53.6	99.3
25,000 OR MORE	53.6	96.4	48.5	93.0	54.4	96.1	73.1	99.7
10,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

* LESS THAN 0.05 PERCENT PERCENTAGES BASED ON THOUSANDS OF DOLLARS.

TABLE 3 (CONTINUED)
 DEPARTMENT OF DEFENSE
 MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY TYPE OF CONTRACT

FISCAL YEAR 1972
 (AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	COST-PLUS FIXED FEE		COST-PLUS AVERAGE FEE		COST-PLUS PERCENTIVE FEE		OTHER COST TYPE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	61	\$ 1,283	21	\$ 420	77	\$ 1,958	17	\$ 580
5,000,000 OR MORE	106	1,545	41	546	110	2,228	39	718
2,000,000 OR MORE	313	2,146	103	719	274	2,645	103	903
1,000,000 OR MORE	594	2,483	144	764	458	2,873	172	991
500,000 OR MORE	1,097	2,811	198	791	744	3,047	341	1,090
300,000 OR MORE	1,723	3,034	228	799	993	3,125	537	1,150
200,000 OR MORE	2,378	3,180	258	803	1,172	3,157	770	1,199
100,000 OR MORE	3,677	3,374	322	811	1,539	3,193	1,382	1,258
50,000 OR MORE	7,177	3,601	404	615	2,037	3,218	2,723	1,330
25,000 OR MORE	9,870	3,687	494	817	2,507	3,228	4,792	1,389
10,000 OR MORE	11,906	3,716	700	820	3,014	3,231	6,986	1,415
AVERAGE SIZE (DOLLARS)		\$ 312,022		\$ 1,171,640		\$ 1,072,146		\$ 202,550
CUMULATIVE PERCENT								
\$10,000,000 OR MORE	0.5%	34.5%	3.0%	51.2%	2.6%	60.6%	0.2%	41.0%
5,000,000 OR MORE	0.9	41.6	5.9	66.6	3.9	68.9	0.6	50.7
2,000,000 OR MORE	2.6	57.7	14.7	87.6	9.1	81.9	1.5	63.9
1,000,000 OR MORE	5.0	66.8	20.6	93.1	15.2	88.9	2.5	70.0
500,000 OR MORE	9.2	75.7	28.3	96.4	24.7	94.3	4.9	77.0
300,000 OR MORE	14.5	81.6	32.6	97.5	32.9	96.7	7.7	81.2
200,000 OR MORE	20.0	85.6	36.9	98.0	38.9	97.7	11.0	84.7
100,000 OR MORE	32.6	90.8	46.0	98.9	51.1	98.8	19.8	88.9
50,000 OR MORE	60.3	96.9	57.7	99.3	67.6	99.6	39.0	94.0
25,000 OR MORE	82.9	99.2	70.6	99.7	83.2	99.9	68.6	98.1
10,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

TABLE 4
 DEPARTMENT OF DEFENSE
 MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY COMPETITIVE STATUS
 FISCAL YEAR 1972
 (AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		FORMALLY ADVERTISED		PRICE COMPETITIVE		NEGOTIATED	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	509	\$12,644	41	\$ 684	83	\$ 2,255	385	\$ 9,705
5,000,000 OR MORE	941	15,409	98	1,052	164	2,769	679	11,509
2,000,000 OR MORE	2,426	19,614	315	1,664	491	3,738	1,620	14,212
1,000,000 OR MORE	4,363	22,043	637	2,104	892	4,266	2,834	15,673
500,000 OR MORE	8,134	24,424	1,199	2,482	1,797	4,849	5,138	17,093
300,000 OR MORE	12,387	25,892	1,757	2,686	2,869	5,233	7,761	17,973
200,000 OR MORE	16,953	26,868	2,255	2,806	4,127	5,510	10,571	16,552
100,000 OR MORE	28,474	28,269	3,654	2,990	7,284	5,915	17,536	19,363
50,000 OR MORE	53,879	29,888	6,216	3,158	14,220	6,369	33,443	20,361
25,000 OR MORE	93,921	31,140	10,422	3,295	27,484	6,800	56,015	21,045
10,000 OR MORE	175,245	32,293	19,915	3,435	56,499	7,233	98,831	21,625
AVERAGE SIZE (DOLLARS)	\$ 184,272		\$ 172,460		\$ 128,023		\$ 218,809	
CUMULATIVE PERCENT								
\$10,000,000 OR MORE	0.3%	39.2%	0.2%	19.9%	0.1%	31.2%	0.4%	44.9%
5,000,000 OR MORE	0.5	47.7	0.5	30.6	0.3	38.3	0.7	53.6
2,000,000 OR MORE	1.4	60.7	1.6	48.5	0.9	51.7	1.6	65.7
1,000,000 OR MORE	2.5	68.3	3.2	61.2	1.6	59.0	2.9	72.5
500,000 OR MORE	4.6	75.6	6.0	72.3	3.2	67.0	5.2	79.0
300,000 OR MORE	7.1	80.2	8.0	78.2	5.1	72.3	7.9	83.1
200,000 OR MORE	9.7	83.2	11.3	81.7	7.3	76.2	10.7	85.8
100,000 OR MORE	16.2	87.5	18.3	87.0	12.9	81.8	17.7	89.5
50,000 OR MORE	30.7	92.6	31.2	91.9	25.2	88.1	33.8	94.2
25,000 OR MORE	53.6	96.4	52.3	95.9	48.6	94.0	56.7	97.3
10,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

* LESS THAN 0.05 PERCENT
 PERCENTAGES BASED ON THOUSANDS OF DOLLARS.

TABLE 5

DEPARTMENT OF DEFENSE
MILITARY PRIME CONTRACT AWARDS BY SIZE AND BY KIND OF ACTION
FISCAL YEAR 1972

SIZE (IN DOLLARS)	(AMOUNTS IN MILLIONS)											
	TOTAL		INITIAL LETTER CONTRACT		DEFINITIVE SUPERCEDE LTR CONTR		DEFINITIVE CONTRACT		ORDER CONTRACT		PROVISIONING ORDER	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	509	\$12,644	11	\$ 240	16	\$ 599	139	\$ 3,671	21	\$ 341	7	\$ 8-
5,000,000 OR MORE	941	15,409	41	464	31	704	287	4,678	50	533	12	13
2,000,000 OR MORE	2,426	18,614	92	626	71	818	832	6,335	172	921	60	117
1,000,000 OR MORE	4,363	22,043	154	714	121	884	1,572	7,373	367	1,217	108	155
500,000 OR MORE	8,134	24,424	214	757	174	923	2,962	8,347	967	1,618	268	246
300,000 OR MORE	12,387	25,692	279	782	219	940	4,530	8,950	1,729	1,908	417	284
200,000 OR MORE	16,953	28,868	317	791	268	949	6,247	9,366	2,642	2,123	538	303
100,000 OR MORE	28,474	28,269	367	798	321	955	10,479	9,952	5,420	2,494	863	336
50,000 OR MORE	53,879	29,888	390	800	367	958	20,931	10,688	12,832	3,000	1,359	361
25,000 OR MORE	93,921	31,140	400	800	397	958	38,463	11,295	25,181	3,420	2,966	379
10,000 OR MORE	175,245	32,293	416	800	433	959	74,759	11,864	54,445	3,859	3,172	392
AVERAGE SIZE (DOLLARS)	\$	184,272	\$	1,923,894	\$	2,214,316	\$	158,697	\$	70,870	\$	123,490
CUMULATIVE PERCENT												
\$10,000,000 OR MORE	0.3%	39.2%	2.6%	29.9%	3.7%	62.4%	0.2%	30.9%	0.1%	8.8%	0.2%	0.0%
5,000,000 OR MORE	0.5	47.7	9.9	58.0	7.2	73.4	0.4	39.4	0.1	13.8	0.4	3.2
2,000,000 OR MORE	1.4	60.7	22.1	78.2	16.4	85.3	1.1	53.4	0.3	23.9	1.9	29.9
1,000,000 OR MORE	2.5	68.3	37.0	89.2	27.9	92.2	2.1	62.1	0.7	31.5	3.4	39.6
500,000 OR MORE	4.6	75.6	51.4	94.6	40.2	96.2	4.0	70.4	1.8	41.9	8.4	62.8
300,000 OR MORE	7.1	80.2	67.1	97.7	50.6	98.0	6.1	75.4	3.2	49.5	13.1	72.4
200,000 OR MORE	9.7	83.2	76.2	98.8	61.9	98.9	8.4	78.9	4.9	59.0	17.0	77.4
100,000 OR MORE	16.2	87.5	88.2	99.7	74.1	99.6	14.0	83.9	10.0	64.6	27.2	85.8
50,000 OR MORE	30.7	92.6	93.8	99.9	84.8	99.9	28.0	90.1	23.6	77.8	42.8	92.2
25,000 OR MORE	53.6	96.4	96.2	100.0	91.7	100.0	51.4	95.2	46.3	88.6	65.1	96.8
10,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

* LESS THAN 0.05 PERCENT
PERCENTAGES BASED ON THOUSANDS OF DOLLARS.

TABLE 5 (CONCLUDED)

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	MODIFICATIONS									
	SUB-TOTAL	ADDITIONAL WORK	FUNDING ACTION	CHANGE ORDER	TERMINATION	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER
\$10,000,000 OR MORE	315	\$ 7,802	130	\$ 3,593	154	\$ 3,641	23	\$ 568	0	\$ 0
5,000,000 OR MORE	520	9,017	210	4,078	267	4,279	39	675	4	14
2,000,000 OR MORE	1,199	10,797	442	4,808	618	5,111	129	908	10	31
1,000,000 OR MORE	2,021	11,700	713	5,184	1,042	5,541	243	1,021	23	47
500,000 OR MORE	3,549	12,533	1,238	5,545	1,764	5,916	497	1,140	50	68
300,000 OR MORE	5,213	13,029	1,773	5,749	2,594	6,136	771	1,222	75	77
200,000 OR MORE	6,941	13,337	2,337	5,884	3,401	6,256	1,109	1,278	94	81
100,000 OR MORE	11,024	13,733	3,620	6,061	5,361	6,411	1,864	1,353	179	92
50,000 OR MORE	18,000	14,082	6,213	6,242	8,366	6,529	3,070	1,413	351	103
25,000 OR MORE	27,414	14,288	9,629	6,359	12,369	6,595	4,738	1,447	678	113
10,000 OR MORE	42,020	14,419	14,285	6,433	19,059	6,635	7,417	1,474	1,259	122
AVERAGE SIZE (DOLLARS)	\$	343,156	\$	450,298	\$	348,107	\$	198,782	\$	96,938
CUMULATIVE PERCENT										
\$10,000,000 OR MORE	0.7%	54.1%	1.0%	55.9%	0.8%	54.9%	0.3%	38.5%	0.0%	0.0%
5,000,000 OR MORE	1.2	62.5	1.5	63.4	1.4	64.5	0.5	49.7	0.3	11.7
2,000,000 OR MORE	2.9	74.9	3.1	74.8	3.2	77.0	1.7	61.6	0.8	25.3
1,000,000 OR MORE	4.8	81.1	5.0	80.6	5.5	83.5	3.3	69.3	1.8	38.2
500,000 OR MORE	8.4	86.9	8.7	86.2	9.3	89.2	6.7	77.3	4.0	55.6
300,000 OR MORE	12.4	90.4	12.4	89.4	13.6	92.5	10.4	82.9	6.0	63.5
200,000 OR MORE	16.5	92.5	16.4	91.5	17.8	94.3	15.0	86.7	7.5	66.4
100,000 OR MORE	26.2	95.2	25.3	94.2	28.1	96.6	25.1	91.7	14.2	75.0
50,000 OR MORE	42.8	97.7	43.5	97.0	43.9	98.4	41.4	95.8	27.9	84.0
25,000 OR MORE	65.2	99.1	67.4	98.9	64.9	99.4	63.9	98.1	53.9	92.9
10,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

* LESS THAN 0.05 PERCENT PERCENTAGES BASED ON THOUSANDS OF DOLLARS.